



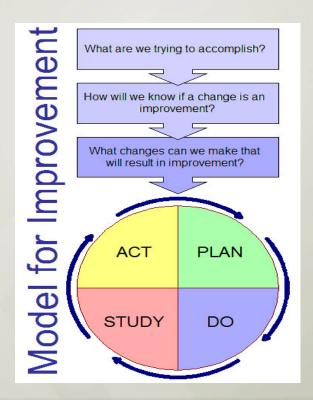
ACCOMPLISHMENTS | 2012 FISCAL YEAR

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- > Create a quality vision & culture of safety
 - ☐ Successful completion of 2 unannounced Joint Commission surveys achieving full accreditation
 - ✓ Laboratory
 - ✓ Hospital
 - ☐ Successful CMS Validation re-survey
 - ✓ Compliant with all CMS Conditions of Participation

- > Create a quality vision & culture of safety
 - ☐ Full implementation and application of the Model framework for performance improvement activities





> Create a quality vision & culture of safety

- ☐ Continue training staff through the Leadership Academy: Patient Safety & Quality Track
 - ✓ Convened 3 Training events in 2011-2012
 - ✓ Total NMC Leadership Trained as of May 2012: 170

> Enhancement of Interpreter Services

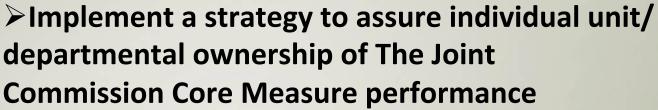
☐ Hired 2nd Full-Time Spanish Interpreter

course in Spanish for the first time:

- ☐ Facilitated "Bridging the Gap" 40-hour Qualified Interpreter training course for 2 sessions over 30 staff trained

 ✓ Translated course materials into Spanish and co-sponsored the
 - Targeted training for Indigenous Language Interpreters
- ☐ Developed Internship/Shadowing Program for Indigenous Language Interpreters
 - √1st Intern currently working
- ☐ Fully deployed the Health Care Interpreter Network (HCIN) Video Technology in 4 departments
- ☐ Implemented new computer queries for Race, Ethnicity and Language





☐ Developed Comprehensive PI Plan for FY12

- ☐ Formed multidisciplinary Performance Improvement
 Teams to oversee the improvement of core measure
 performance
 - √ Congestive heart failure
 - √ Surgical site infection prevention
 - ✓ Pneumonia immunization compliance
- ☐ Report clinical unit performance at hospital committees



- ➤ Decrease the number of hospital-acquired infections through implementation of process improvements based on best-practices
 - ☐ Head-of-Bed Team to prevent Ventilator-Associated Pneumonia (VAP)
 - √100% compliance with Head-of-Bed ≥30°
 - √400 Days without an infection
 - ✓ Rolling rate down to 0%
 - ☐ Central Line Infection prevention (CLABSI)
 - ✓Insertion Bundle practices
 - ■ICU 98% and 111 days without an infection (High = 505 days)
 - ■NICU 100% and 1124 days without an infection (High = 1124)
 - ☐ Catheter-Associated Urinary Track Infection prevention (CAUTI)
 - ✓ Implemented use of silver-impregnated catheters
 - ■ICU 16 days without an infection (High = 167 days)

- Implement the Delivery System Reform
 Incentive Pool (DSRIP) five-year plan that define
 NMC's future quality and patient satisfaction
 goals.
 - ☐ Achieved defined 6-month milestones for second year of DSRIP
 - ☐ Received \$11.8M

- **▶DSRIP Category 1 Infrastructure Development**
 - ☐ Increase training of Primary Care workforce
 - ☐ Enhance interpretation Services and culturally competent care
- **▶DSRIP Category 2 Innovation and Redesign**
 - ☐ Improve how the patient experiences care and the patient's satisfaction with the care provided
 - ☐ Apply process improvement methodology to improve quality and efficiency

➤ DSRIP Category 3 – Population-focused improvement					
☐ Report data for Natividad Medical Group and Laurel Family Medicine					
✓ Patient/Care Giver experience					
✓ Care Coordination: Diabetes					
✓ Preventive Health: Breast cancer screening and influenza immunization					
✓ At-Risk Populations: Diabetes					
▶ DSRIP Category 4 – Urgent improvement in quality and					
safety					
☐ Reduce avoidable harm or death due to sepsis					
☐ Prevent central line-associated infections					
☐ Prevent hospital-acquired pressure ulcers					
☐ Reduce avoidable harm or deaths due to a venous thromboembolus					



- ☐ Hired first Clinical Nurse Specialist for Acute and Critical Care Services
- ☐ Completed recruitment plans for Peri-Operative Clinical Nurse Specialist and Women and Children's Clinical Nurse Specialist





- > Improve NMC's Wound Care Program
 - ☐ Dedicated Wound Care Nurse
 - ☐ Pressure Ulcer Prevention Team meets regularly to improve program
 - ☐ Zero reportable pressure ulcers since 5/2011

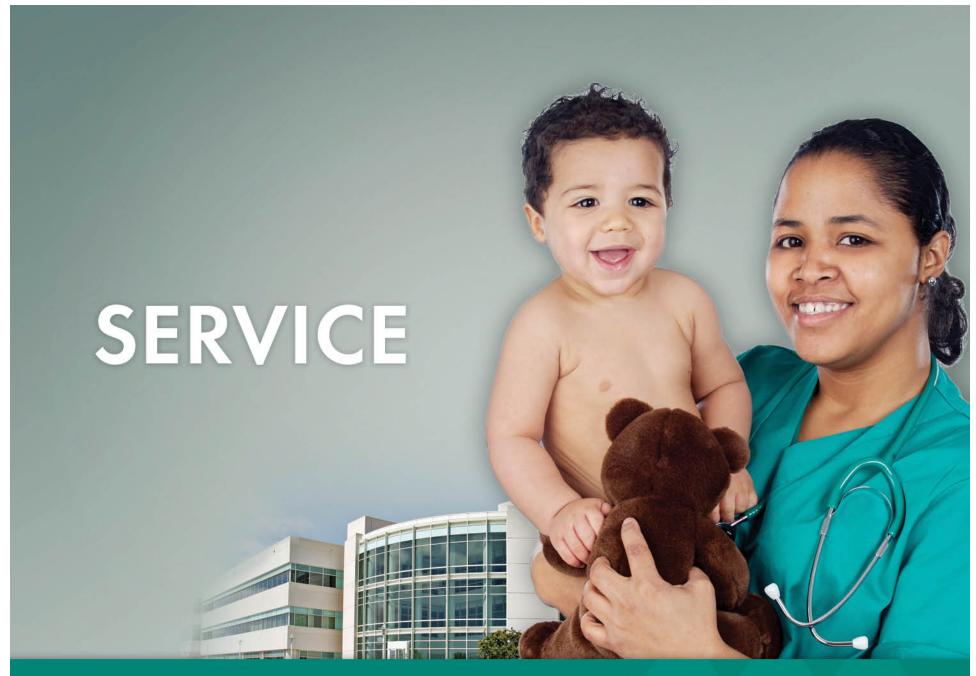
>Improve the safety of medication administration and management

□24/7 Pharmacy Services implemented as of 10/2011

√ Pharmacy protocols under development

☐ Bedside Medication Administration and Electronic Medication Administration Record (E-MAR) to go LIVE 6/2012

√ Final staff training underway



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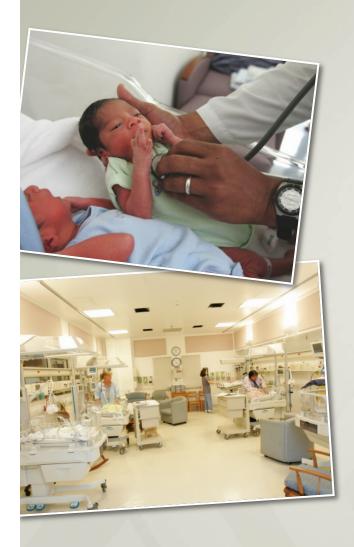


Service

Elevate patient satisfaction/customer service as a high priority key to success initiative

Implemented	customer	service	training	for
all staff				

- ☐ Participated in 9 month collaborative to improve the patient experience focusing on Med/Surg.
- ☐ Conducted focus groups.
- ☐ Established improvement teams
- ☐ Conducted Housekeeping tests of change



Service

- Elevate patient satisfaction/customer service as a high priority key to success initiative
 - □ Reported PRC patient satisfaction results to hospital committees
 - ☐ Launched a palliative care program initiative with a grant supported pilot
 - □ Pursuing Baby Friendly Breastfeeding Initiative certification – Site visit conducted.
 Grant supported education being implemented



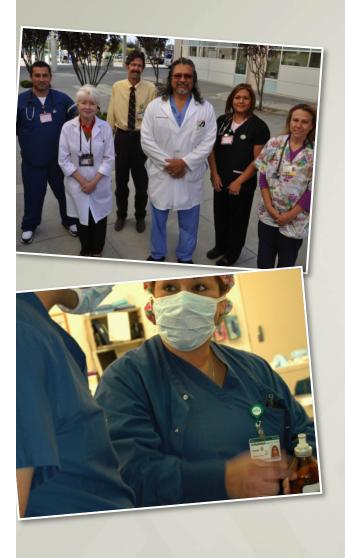
Service

Create an inviting & friendly health care facility environment that promotes healing and well maintained facility & campus: complete Facility & Campus Master Space Plan

- ☐ Upgraded Diagnostic Imaging, Emergency Department, and Laboratory public waiting areas
- ☐ Schedule completed to upgrade nursing units
- ☐ Provide weekly Farmers Market



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People

- Create a Quality Vision and Culture of Safety
 - ☐ Implemented IHI patient safety and customer service training. Planning to implement new modules
- Recruit, develop, and retain a committed, patient-focused, high quality workforce
 - ☐ Developing new employee evaluation system
 - ☐ Implemented Health Stream on line education electives. Planning to add new modules



People

- Conduct employee satisfaction surveys regularly with the goal of achieving performance above the national healthcare average on employee opinion survey re: "I get the tools and resources I need to do my job
 - ☐ Improved participation rates of semiannual survey
 - Reporting out survey results to employees and hospital committees
 - ☐ Soliciting & following up on employee suggestions for improvement



People

- ➤ Implement enhanced employee awards and recognition program that honors NMC staff for their performance of highly meaningful work
 - ☐ Implement Program Plan
 - ✓ Florence Nightingale Awards
 - ✓ BOS recognition





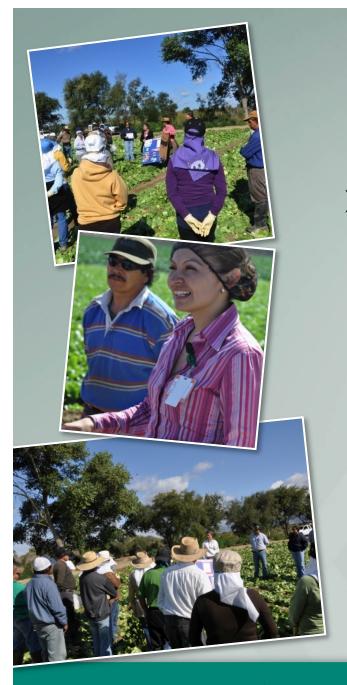
Delivery System Realignment

- Research and act on governance structure to allow partnerships with community providers
 - ☐ Pursued affiliation with SVMH through the creation of Public Hospital Authority
 - ✓ Submitted proposal
 - ✓ Conducting due diligence.
- Secure passage of state legislation creating a Public Hospital Authority
 - ☐ Submitted enabling bill to legislature



Delivery System Realignment

- Achieve NMC/Health Department Improvement Initiatives' goals to enhance the coordination of patient care & foster strategic alignment between the two departments
 - ☐ Participated in development of HD Strategic Plan
 - ☐ Met regularly with Health Department team to plan for elements of healthcare reform
 - ☐ Health Department participated in Family Medicine Residency Program Strategic Plan development



Delivery System Realignment

- ➤ Implement the Low Income Health Plan (LIHP), a coverage expansion demonstration as part of the California Section 1115 Waiver
 - ☐ Submitted application to DHCS and CMS.
 - Negotiating terms with the County in the management of program funds



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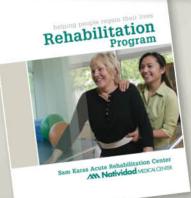
- Develop relationships with community providers across Monterey County for Primary & Specialty Care
 - Expanded access to primary and specialty care through recruitment
 - ✓ Recruited over 60 physicians in the last 24 months
 - Expanded medicine service line with the addition of oncology services
 - Building seamless inpatient and outpatient delivery system
 - ✓ Met regularly with Monterey County clinics and FQHC's to design new delivery system
 - Expanded relationship with local cardiology group through the addition of consultative and on call services

- Develop best economic ambulatory care delivery model(s) to expand access for all patient payor types
 - ☐ Developing Building 400 Ambulatory Care Space Plan
 - ✓ Selected architect
 - ✓ Collaborating with MC Health Department and NMC Family Medicine Residency Program developing schematic design
 - ☐ Complete D' Arrigo family Specialty Services Expansion
 - ✓ Phases 1 & 2 completed









- Expand the # of patients through the development and implementation of service expansion and effective marketing plans that support the successful attainment of growth goals
 - Achieved FY12 ADC of 96.2, a 4% increase over period. Births increased by 5%
 - ☐ Developing Bariatric Center of Excellence
 - ✓ Fully Accredited.
 - ✓ Added service procedures
 - ☐ Entered into other county contractual agreements for behavioral health overflow patients
 - ☐ Strengthened outreach team for Rehab patient referrals.



- Expand the # of patients through the development and implementation of service expansion and effective marketing plans that support the successful attainment of growth goals
 - ☐ Upgrading Diagnostic Imaging Services
 ✓ Plans completed for 3 X-Ray and 1
 Fluoro Rooms
 - ☐ Implementing direct contracting arrangements with employers and 3rd party administrators



- Evaluate the establishment of an NMC Trauma Program
 - ☐ Completed preliminary feasibility study
 - Monterey County Health Department released Request for Qualifications
 - ☐ Requesting delay in RFQ timeline until SVMH affiliation decision



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Technology

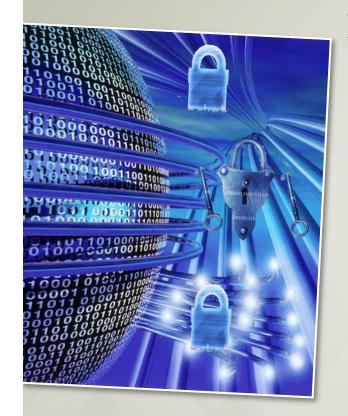
- Develop a Hospital Centric IT organization with a focus on service
 - ☐ Hiring and developing employees technical skills to support Infrastructure and applications
 - ✓ Continuing to develop technical support
 - ✓ Developing a strategy for Clinical Informatics Department
 - ☐ Enhanced Helpdesk functions

Technology



- Create efficient Linkages to County systems
 - ☐ Working with Auditor/Controller on Advantage to Kronos Interface
 - ☐ Creating a Health Information Exchange to transfer data between care entities
 - ✓ Created a Monterey County HIE Core Team (NMC & Health Department)
 - ✓ Developing strategies around security, governance, & data analytic
 - Working with County IT to implement email sync

Technology



- > Implement new IT infrastructure
 - ☐ Implemented Voice Over IP (VoIP)
 - ☐ Implementing Guest Wireless
 - ☐ Installed new technologies to enhance storage and server platforms
 - ☐ Implemented LAN desk

Technology



- > Implement new clinical IT systems
 - ☐ Installed CPOE, med reconciliation, and ePrescribe in the ED
 - ☐ Plan completed to install bedside medication verification and electronic medical administration on all units
- Developing data analytics
- Establishing co-Location (off-site)
 Datacenter



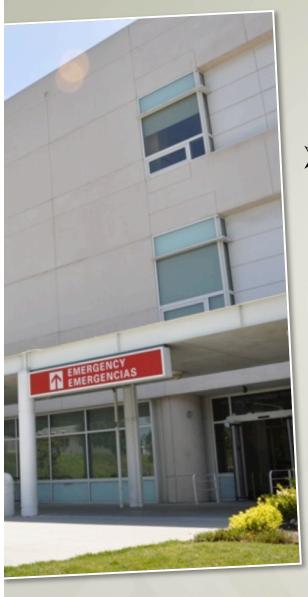
Technology

- Achieve Electronic Medical Record "Meaningful Use"
 - ☐ Upgraded and acquired software to support meeting MediCal Stage 1 attestation
 - ☐ Developed roadmap to meet Stage 1 Medicare Attestation measures
 - ✓ 15 of 19 measures met



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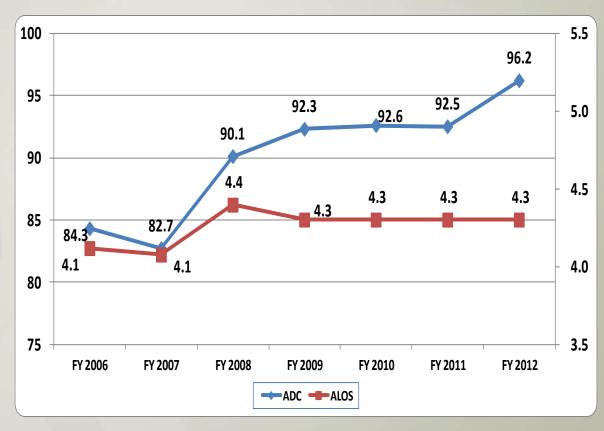
- ➤ Assure that resources people & buildings/equipment are available to meet the hospital's mission over time
 - ☐ Rolled out compliance education to employees and physicians
 - ✓ Ensured education completion
 - ✓ Employee Compliance Program booklet distribution



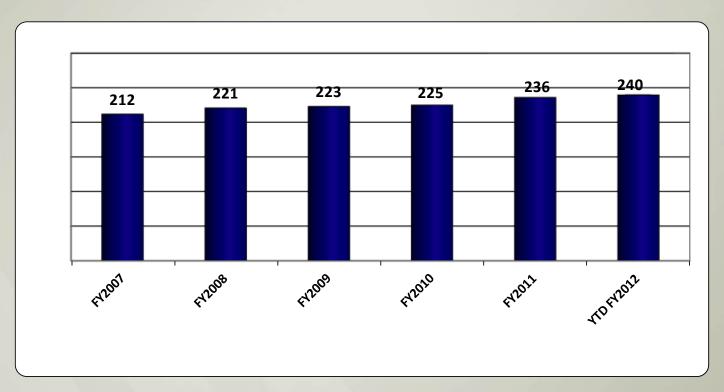
- ➤ Assure that resources people & buildings/equipment are available to meet the hospital's mission over time
 - ☐ Implemented early resolution process for risk related issues
 - ✓ Let investigations and action planning of risk and compliance issues
 - ☐ Redesigned patient complaint process



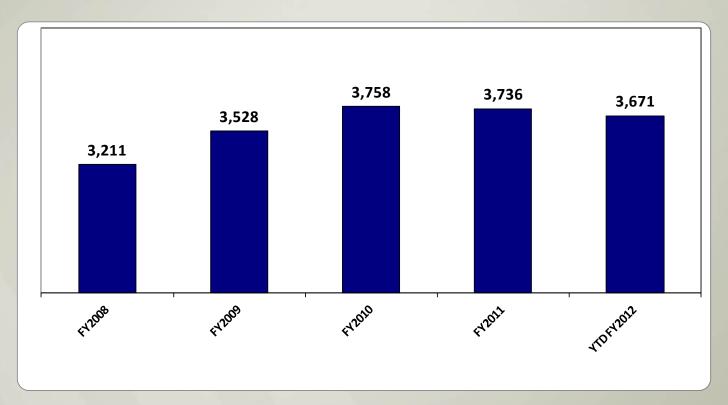
Average Daily Census & Length of Stay Total Hospital - Annual



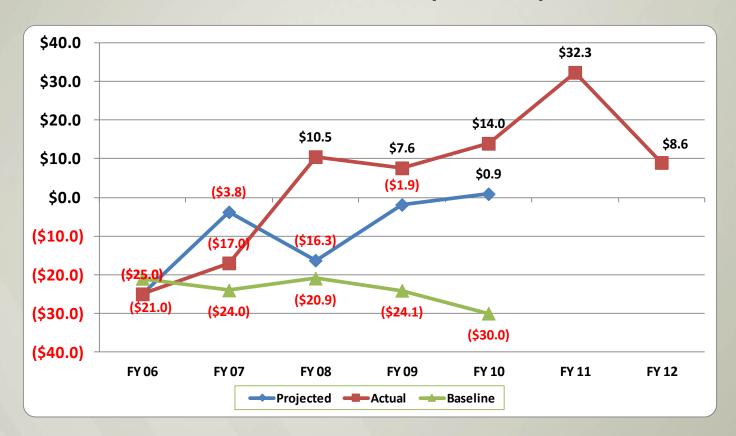
Deliveries – Average Per Month Annual



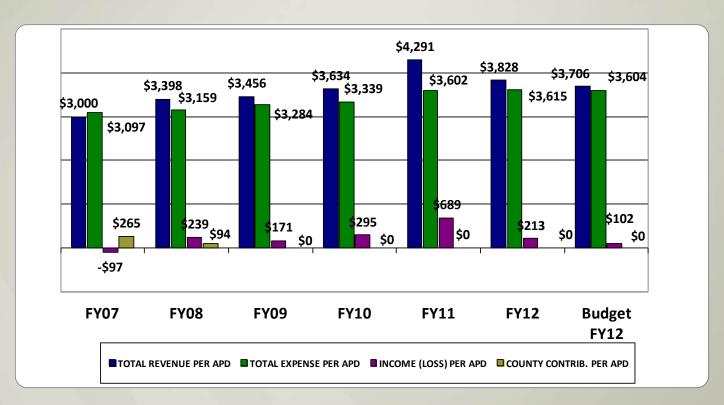
E.R. Visits – Average Per Month Annual



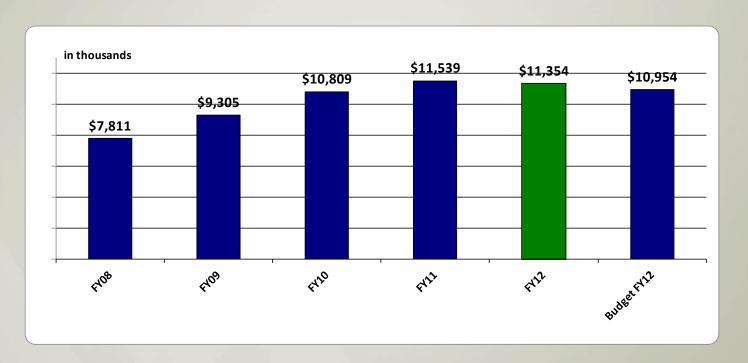
Annual Net Income or <Loss> FY-12 Annualized (millions)



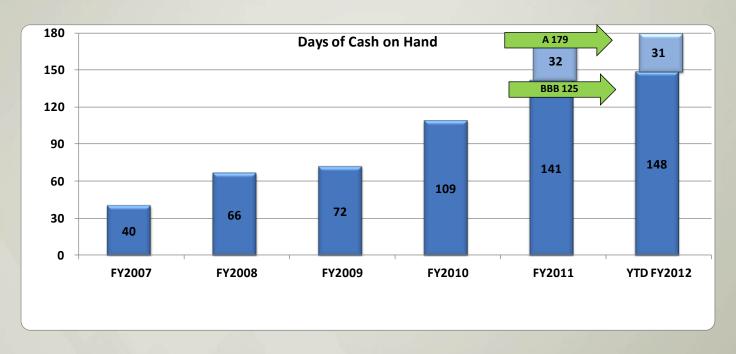
Revenue, Expense, Profit Per APD Annual



Cash – Patients – Average Per Month Annual



Days Cash on Hand Annual





- ➤ Implemented OnBase scanning technology in Patient Financial Services for electronic retrieval of information from Explanation of Benefits
- Secured the managed care contract with Health Net to provide hospital and physician services for State inmates
- Negotiated a managed care contract directly with a Third Party Administrator



- Developed a daily nursing labor performance management tool
- Instituted a Capital Committee to organize the acquisition of capital purchases and secured reimbursement from Bank of America
- Successfully transitioned to new external financial auditors (Moss Adams) without major negative financial impact

