

Board of Trustees 2018

August 3, 2018



NMC Board of Trustees Meeting

Friday, August 3, 2018
9:00 AM
Natividad Room
1st Floor, Building 200
1441 Constitution Blvd.

AGENDA

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

- 1. Pledge of Allegiance
- 2. <u>Agenda Additions/Corrections</u> Page 1-4 Board Clerk
- 3. Minutes
 - Approve the Minutes of July 13, 2018 Page 5-12
- 4. Board Comments
- Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)

 This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.
- 6. Consent Calendar

Approve the following policies, procedures, rules, and regulations:

a. Policies/Procedures/Forms/Manuals (listed and available upon request)

Medical Staff Policy Approvals

- Natividad Institutional Review Board Policies and Procedures
- Reinstitute Coding Categories, MSP005-01, v2014.06 (MSQRC)
- Approve Policy MSP001-1, Credentialing & Privileging of Medical Staff & Allied Health Professional Staff
- Retire Policies (these policies are now included in the above policy)
- MSP001-7, Pre-Application Process
- MSP001-2, Processing Reappointment Application
- MSP001-11, Criminal Background Check
- MSP001-12, Requests for Additional Privileges (keep form)
- Proposed Amendment to Policy MSP003-3, Medical Staff Funds

Proposed Addition/Amendments to Rules and Regulations

- Add Institutional Review Board as a Standing Committee, R&R, V, 6.18
- Split Med Usage/ Infection Control, Article V, 6.8, to:
 - o Pharmacy and Therapeutics Committee
 - o Infection Prevention / Antibiotic Stewardship Committee
- Patient Safety Quality Council Composition, Article V, 6.3-1:
 - o Include CMIO and Trauma Director as voting members
- IDPC meetings and reporting, Article V, 6.11-3: add IDPC reports to Credentials Committee (in addition to MEC and BOT)
- Recommend OR Assistants as an AHP Category (AHP R&R Article II)

Privilege Delineation List Approvals / Credentialing Forms

- Add VBAC Privileges: Nurse Midwife & Family Med Privilege Forms
- Proposed Update to Application Attestation (TJC MS 0606.01.05.09)
- Proposed Update to Service Director Summary Report, Initial Applications
- Proposed Update to Service Director Summary Report, Reappointment

Manuals for approval

• ARU Policies – Page 13-16

Revised policies for approval

4:3400 Medical Gas Procurement Storage & Handling

Policies with no changes for approval

• Page 17

Policies being retired

Page 18

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Items 6b to 6m of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

6b. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Richard Moore, M.D., Page 19-20

- a. Authorize Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Richard Moore M.D., Inc. to provide general and critical care surgery services at NMC for an amount not to exceed \$500,000 for the period September 1, 2018 to September 30, 2020; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount per each amendment.

6c. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Pacific Health Alliance, Page 21-22

Authorize the Chief Executive Officer of Natividad to sign Amendment No. 1 ("Amendment") to the Pacific Health Alliance Pilot Project Agreement to extend the provision of program administration ("PA") services for the County of Monterey's Pilot Project for the Remaining Uninsured for an additional year, replace Exhibit A with a new Exhibit A and add an additional amount not to exceed \$300,000 for a total of \$500,000, effective July 1, 2018 through a run out period of December 31, 2019.

6d. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Salinas Valley Memorial Hospital, Page 23-24

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No.1 to the agreement (A-12966) with Salinas Valley Memorial Hospital (SVMH) for laboratory testing services, extending the agreement an additional thirty-six (36) month period (November 1, 2018 through October 31, 2021) for a revised full agreement term of July 1, 2015 through October 31, 2021, and adding \$500,000 for a revised total agreement amount not to exceed \$932,000.

6e. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with The Advisory Board Company, Page 25-26

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Addendum No. 2 to the Letter of Agreement (A-13407) with The Advisory Board Company for iRound, Nursing Executive Center, Health Care IT Advisor, and Healthcare Advisory services, extending the agreement from September 1, 2018 through August 31, 2023, for a revised full agreement term of December 31, 2015 through August 31, 2023, adding \$857,396 for a revised total agreement amount not to exceed \$1,163,342.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future addendums to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$20,492) of the original cost of the agreement.

6f. * Approve for Submission to the Monterey County Board of Supervisors the Following Transfer Appropriations with Inter-Governmental (IGT) Fund, Page 27-28

- a. Authorize the Auditor-Controller to establish and transfer appropriations from Natividad Medical Center's Enterprise Fund NMC001-451-9600-8142 to a Natividad Medical Center Inter-Governmental (IGT) Fund. Amounts will be requested by California's Department of Healthcare Services subject to review and determination of amounts by Natividad Medical Center's CEO beginning in September 1, 2018.
- b. Authorize the Auditor-Controller to transfer funds from Natividad Medical Center's Inter-Governmental (IGT) Fund to Natividad Medical Center Fund 451, Appropriation Unit NMC001 (Enterprise Fund) for reimbursement of on-going payments to California's Department of Healthcare Services for intergovernmental transfers.

6g. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with West Interactive Services Corporation, Page 29-30

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with West Interactive Services Corporation for patient notification services at NMC for an amount not to exceed \$100,000 with an agreement term September 1, 2018 through August 31, 2023.

- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance and limitations on liability provisions within the agreement.
- 7 Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with ZBS Incorporated dba Audac, which is in the final stages of negotiation Page 31-32
 - a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with ZBS Incorporated dba Audac for maintenance and repair of nurse call system services, extending the agreement an additional three (3) year period (January 1, 2019 through December 31, 2021) for a revised full agreement term of July 1, 2015 through December 31, 2021, and adding \$80,000 for a revised total agreement amount not to exceed \$150,000.
 - b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$15,000) of the original cost of the agreement.
- 8 Accept Oral Reports from NMC Chief Financial Officer Daniel Leon, CFO
 - a. June 2018 YTD Financial Reports Page 33-45
- 9 Receive Oral Report from NMC Chief Executive Officer Dr. Gary R. Gray, CEO
- 10 Receive Oral Report on Accomplishments Fiscal Year 2018 Andrea Rosenberg, Assistant Administrator
- 11 Receive Oral Report from Chief of Staff Dr. Chad Harris, COS
- 12 Receive Oral Report from Chief Nursing Officer Nancy Buscher, CNO
- 13 Recess to Closed Session under Government Code Section 54950
 - a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive: Medical Quality Assurance Reports Dr. Craig Walls, CMO
- 14 Accept and approve July 2018 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals. Page 46-47

Adjournment

Next Board of Trustees Meeting Friday, September 7, 2018 9:00 AM Natividad Room 1st Floor, Building 200

M Natividad MEDICAL CENTER

NMC Board of Trustees Meeting

Friday, July 13, 2018 9:00 AM Natividad Room 1st Floor, Building 200 1441 Constitution Blvd. MINUTES

Board of Trustees:

Marcia Atkinson, Dr. Gary Gray, Mike Payne, Fernando Elizondo,

Supervisor Simon Salinas, Mitch Atkinson, Dr. Chad Harris, Lew Bauman

Absent:

Britt Rios-Ellis, John Huerta

NMC Staff/County:

Anne Brereton, Daniel Leon, Andrea Rosenberg, Ari Entin, Nancy Buscher,

Nathan Fuentes, Jennifer Williams, Hillary Fish, Dr. Chris Carpenter, Monica

Hamilton, Jeanne Ann Balza, Dr. Craig Walls, Tim Fitzgerald

1. Pledge of Allegiance

2. <u>Agenda Additions/Corrections</u> – Board Clerk

MOTION: Motion to accept and approve the agenda for July 13, 2018, BOT meeting by Supervisor Salinas, seconded by Mike Payne.

3. Minutes

a. Approve the Minutes of June 1, 2018.

MOTION: Motion to approve minutes of the June 1, 2018 BOT meeting by Mike Payne, seconded by Supervisor Simon Salinas.

4. Board Comment

- a. Irene Zenk, Clerk reminds Board and Public that the August 3rd meeting will be the 2018 Annual Board Meeting with a hospital wide report from many departments.
- 5. <u>Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)</u>
 NONE

6. Consent Calendar

6a. Policies/Procedures/Forms/Manuals

Manuals for approval:

- Trauma Guidelines
- CME Policies
- Nursing Education Policies

Revised policies for approval:

- 1:1516 EMS Radio/Phone Communication
- 1:8000 Discontinuation of Isolation
- 1:9302 Requirement for Physicians Caring for Trauma Patients
- 1:9309 Admission to Inpatient Unit
- 1:9311 Pediatric Trauma
- 5:1000 Orientation of New Employees
- 5:2400 Conflict Management
- CARD-0048 Disinfection, Semi-critical Patient Care Equipment, Respiratory Therapy
- IC-115 Infection Control Surveillance Activities
- NURADM-0950 Vacation Requests & Schedule Changes
- NUR ED 5500 General Administrative Policy
- NUR ED 5501 Training Center Classrooms
- NUR ED 5502 Records and Recordkeeping
- NUR ED 5003 Payment of Instructors
- NUR ED 5504 Annual Educational Needs Assessment
- NUR ED 5505 Audiovisual and Simulation Equipment
- NUR ED 5506 Nursing Orientation
- NUR ED 5509 Continuing Education Program
- NUR ED 5513 AHA Life Support Training Program
- NUR ED 5514 Registration for Class
- NUR ED 5516 Training Center Personnel Roles & Responsibilities
- NUR ED 5524 Clinical Affiliations

New policies:

- 1:9322 Post Traumatic Stress Disorder and Depression Screening for Trauma Patients
- CARD-0050 Mechanical Ventilation, Patient Transport, Respiratory Therapy
- DIAG-1405 Imaging Time Out
- ED-1395 Stroke Screening in the ED (Stroke Alert)
- ED-1405 Stroke Assessment and Initial Nursing Management Protocol

New guidelines:

- ED-1400 Severe Sepsis/Septic Shock Management Guidelines
- TPMG:001 Blunt Abdominal Trauma Practice Mgmt. Guideline
- TPMG:003 Mgmt. of Traumatic Hemothoraces Guideline
- TPMG:005 Neurosurgical Trauma contingency Guideline
- TPMG:007 Orthopedic Trauma Consult Guideline
- TPMG:009 Radiology Reporting Guidelines for Trauma
- TPMG:010 Rib Fracture Management Guideline
- TPMG:012 Traumatic Brain Injury (TBI) Guideline
- TPMG:014 Splenic Management

Policies with no changes for approval:

None

Policies being retired:

None

ORDER SETS

- IR Post Procedure
- IR TPA Intra Procedure
- IR TPA Post Procedure
- IR TPA Pre Procedure
- ICU Devastating Brain Injury

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 6b to 6m of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

6b. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Schipper Design and AMF Media Group,

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement each with Schipper Design and AMF Media Group pursuant to the Request for Proposal (RFP) #9600-79 for marketing and graphic design services at NMC, with an initial agreement term beginning on August 1, 2018 through July 30, 2021, with the option to extend the agreement for two (2) additional one (1) year periods; and for a total aggregate not to exceed amount of \$975,000 for both contracts for the initial three-year term.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to two (2) future amendments to each agreement, each amendment exercising a one year option to extend, for an additional aggregate not to exceed amount of \$325,000 for both contracts for Fiscal Year 2021-2022 and for an additional aggregate not to exceed amount of \$325,000 for both contracts for Fiscal Year 2022-2023, provided that the total cost for both agreements over a five year period does not exceed \$1,625,000, and so long as an appropriation for the costs of the amendments is included in the County Adopted Budget.

6c. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Robert A. Wiltse, Inc.,

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to

- execute an agreement with Robert A Wiltse, Inc. dba Robert Wiltse and Associates for project inspection services (OSHPD approved plans and specifications) at NMC for an amount not to exceed \$600,000 with an agreement term August 1, 2018 through July 31, 2023.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$60,000) of the original cost of the agreement.

6d. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Maintenance Connection, LLC,

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Maintenance Connection, LLC for maintenance management software services at NMC for an amount not to exceed \$43,872 with a retroactive effective date of January 1, 2018 through December 31, 2019.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.
- c. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$4,387) of the original cost of the agreement.

6e. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Grace N. Deukmedjian,

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Grace N. Deukmedjian M.D. to provide pediatric hospitalist services at NMC for an amount not to exceed \$200,000, for the period August 1, 2018 to December 31, 2019; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$20,000) of the original contract amount and do not significantly change the scope of work.

6f. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Natividad Medical Center Volunteer Auxiliary.

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) to execute Amendment No. 2 to the Agreement with the Natividad Medical Center Volunteer Auxiliary for volunteer management services at NMC, extending the Agreement an additional three (3) year period (September 1, 2014 a revised full term of September 1, 2014 through August 31, 2018 and adding \$310,000 for a revised total Agreement amount not to exceed \$698,000.

6g. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Microsoft Enterprise Enrollment Program,

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Microsoft Enterprise Enrollment Program Agreement and a Microsoft Server Cloud Enrollment Program Agreement with Software House International, each with a three year term of September 1, 2018 through August 31, 2021 for the purpose of procuring volume Microsoft licenses (through the reseller SHI), including 3 annual True-ups, for a total cost of \$1,829,010.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard provisions within the agreements.

6h. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Monarch Medical Technologies, LLC,

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an Agreement with Monarch Medical Technologies, LLC for glucose management system enterprise software subscription at NMC for an amount not to exceed \$190,015 for the term August 1, 2018 through July 31, 2021.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$19,001) of the original cost of the agreement.

6i. * Approve for Submission to the Monterey County Board of Supervisors the Following Resolution to Amend PPPR No. 98-394,

- a. Adopt Resolution to Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix B to Adjust the Salary Ranges for the Classifications: Supervising Clinic Nurse, Supervising Nurse I, Supervising Nurse II, Nursing Services Unit Manager, Nursing Services Division Manager, Director of Surgical Services, Hospital Director of Nursing Education, Utilization Management Coordinator, Administrative Nurse/House Supervisor, and Hospital Chief Nursing Officer effective July 21, 2018 as indicated in the attached resolution;
- b. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix B to Adjust the Salary Ranges for the Classifications: Supervising Clinic Nurse, Supervising Nurse I, Supervising Nurse II, Nursing Services Unit Manager, Nursing Services Division Manager, Director of Surgical Services, Hospital Director of Nursing Education, Utilization Management Coordinator, Administrative Nurse/House Supervisor, and Hospital Chief Nursing Officer effective the first full pay period in January 2019 as indicated in the attached resolution;
- c. Authorize the County Administrative Office to Incorporate the Approved Changes in the Natividad FY 18-19 Adopted Budget; and
- d. Direct the Monterey County Human Resources Department to Implement the Changes in the Advantage HRM System.

6j. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with PSM Medical Imaging Specialists, Inc.,

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with PSM Medical Imaging Specialists, Inc. for Picture Archiving System (PACS) maintenance and quality control services for the Diagnostic Imaging Department at NMC for an amount not to exceed \$349,050 with an agreement term of July 24, 2018 through July 23, 2019.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$34,905) of the original cost of the agreement.

6k. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Clean Harbors Environmental Services, Inc.,

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Clean Harbors Environmental Services, Inc. for waste transportation and

- disposal services of rendered non-retrievable and unusable pharmaceutical waste on an as-needed basis at NMC for an amount not to exceed \$3,500 with an agreement term August 1, 2018 through July 31, 2019.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$350.00) of the original cost of the agreement

6l. * Approve for Submission to the Monterey County Board of Supervisors the Following Resolution to Amend PPPR No. 98-394,

- a. Approve and Amend Personnel Policies and Practices Resolution No. 98-394 and Appendices A and B to Adjust the Salary Ranges for the Following Classifications: Pharmacist-Per Diem, Nurse Practitioner III-Per Diem, Staff Nurse II-Per Diem, Sonographer-Per Diem, Nuclear Medicine Technologist-Per Diem, Physical Therapist-Per Diem, Occupational Therapist-Per Diem, Clinical Laboratory Scientist-Per Diem, Cardiopulmonary Technician-Per Diem, and Radiologic Technologist-Per Diem; and
- b. Direct the Monterey County Human Resources Department to Implement the Changes in the Advantage HRM System.

6m. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Software House International.,

Approve and authorize the Auditor-Controller to process payment in the amount of \$28,338 to Software House International (SHI) per Quote No. 15342364 on behalf of Natividad Medical Center (Natividad) for additional Microsoft licenses owed and as required by the existing Microsoft Enterprise Enrollment Program Agreement, increasing the total cost of that agreement from \$1,057,860.16 to \$1,086,198.16, with no change to the term of the agreement of September 1, 2015 through August 31, 2018.

MOTION: Motion to approve Policies/Procedures/Forms/Manuals item 6a-6m moved by Supervisor Simon Salinas, seconded by Fernando Elizondo, and approved unanimously.

7 * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Hooper Lundy & Bookman, PC, which is in the final stages of negotiation

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Hooper, Lundy & Bookman, PC for legal services with respect to healthcare matters at Natividad Medical Center, for an amount not to exceed \$900,000 with a retroactive agreement term July 1, 2018 through June 30, 2021.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to two (2) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$90,000) of the original cost of the agreement.

MOTION: Motion to approve Item 7 for submission to the Board of Supervisors so moved Mike Payne, seconded by Supervisor Simon Salinas, and approved unanimously.

* * Approve for Submission to the Monterey County Board of Supervisors the Following

Agreement with Schipper Design, LLC, which is in the final stages of negotiation

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-12739) with Schipper Design, LLC for marketing and design services, extending the agreement an additional one (1) month period (July 1, 2018 through July 31,

2018) for a revised full agreement term of January 1, 2014 through July 31, 2018, and adding \$160,000 for a revised total agreement amount not to exceed \$1,530,000.

MOTION: Motion to approve Item 8 for submission to the Board of Supervisors so moved by Mike Payne, seconded by Fernando Elizondo, and approved unanimously.

9 * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Health Management Associates, Inc., which is in the final stages of negotiation
Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment no. 2 to the agreement with Health Management Associates, Inc. for review of healthcare benefit program and network designs to lower costs and direct care to specific provider systems for Natividad, adding \$50,000 for a revised total agreement amount not to exceed \$150,000 and with no change to the agreement term of January 2, 2017 through January 1, 2019.

MOTION: Motion to approve Item 9 for submission to the Board of Supervisors so moved by Lew Bauman, seconded by Mike Payne, and approved unanimously.

10 * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Universal Staffing, Inc., which is in the final stages of negotiation

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment no. 2 to the agreement with Universal Staffing, Inc. for professional staffing services, extending the agreement an additional three (3) year period (January 1, 2019 through December 31, 2021) for a revised full agreement term of May 1, 2017 through December 31, 2021, and adding \$375,000 for a revised total agreement amount not to exceed \$450,000.

MOTION: Motion to approve Item 10 for submission to the Board of Supervisors so moved by Marcia Atkinson, seconded by Supervisor Simon Salinas, and approved unanimously.

7 Accept Oral Reports from NMC Chief Financial Officer - Daniel Leon, CFO

a. May 2018 YTD Financial Reports

MOTION: Motion to accept the report on May 2018 Financial Reports, moved by Marcia Atkinson, seconded by Mike Payne, and approved unanimously.

- 8 Receive Oral Report from NMC Chief Executive Officer Dr. Gary R. Gray, CEO
- 9 Receive Oral Report from Chief of Staff Dr. Chad Harris, COS
- 10 Receive Oral Report from Chief Nursing Officer Nancy Buscher, CNO

- 12. Recess to Closed Session under Government Code Section 54950
 - a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive: Medical Quality Assurance Reports *Dr. Craig Walls, CMO*
- 13. <u>Reconvene into Open Session for Closed Session Report The BOT will announce any reportable action taken in Closed Session.</u>
- 14. * Accept and approve July 2018 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals.

MOTION: Motion to accept the report on July 2018 Credential Report, moved by Supervisor Simon Salinas seconded by Marcia Atkinson, and approved unanimously.

Adjournment:	With no other business before the	ne Board the meeting was adj	ourned at 9:45 am.
Mitch Wi	nick, Chair		Recorded by Irene Zenk

TITLE	POLICY	LAST	COMMENTS
Standards of Care	ARU-0001	REVIEWED 7/17	Currently under review. Not
Sandards of Care	AKU-0001	//1/	being presented for approval.
Admissions and Discharge	ARU-0002	7/17	Currently under review. Not being presented for approval.
Diabetic Patient	ARU-0003	7/17	Currently under review. Not being presented for approval.
Shower Guidelines	ARU-0004	7/17	Retire
Patient Safety	ARU-0005	7/17	Retire
Hourly Rounding	ARU-0006	7/17	Retire
Charge Nurse Responsibilities	ARU-0007	7/17	Currently under review. Not being presented for approval.
Room Set Up	ARU-0008	7/17	Currently under review. Not being presented for approval.
ARU: Lippincott Nursing Procedures and Skills	ARU-0009	3/18	- Street or approval
Mission Statement	ARU-0010	7/17	Currently under review. Not being presented for approval.
Scope of Services / Program Philosophy	ARU-0011	5/18	
Leadership of Program	ARU-0012	5/18	
Input from Those Served	ARU-0013	7/17	
Program Description	ARU-0014	7/17	Currently under review. Not being presented for approval.
Aspects of Care	ARU-0015	7/17	
Relationship Between Natividad Medical Center and Kindred Health and Rehab Services	ARU-0016	5/18	
Organizational Chart	ARU-0017	7/17	2
Committee Structures	ARU-0018	5/18	
ARU: Continuum of Services	ARU-0019	3/18	
Social Work - Case Coordinator	ARU-0020	5/18	
Admission Criteria	ARU-0021	7/18	
Pre-Admission Screen Process	ARU-0022	5/18	
Short Term Admission	ARU-0023	5/18	
Program Interruption	ARU-0024	7/17	
Admission-Transfer Discharge	ARU-0025	7/17	
Admissions Waitlist	ARU-0026	5/18	
Patient Orientation	ARU-0027	7/17	
Patient's Rights and Responsibilities	ARU-0028	7/18	

Patient Rights Responsibilities Statement	ARU-0029	7/17	
Complaint Narrative Form	ARU-0030	7/17	7
Critical Incidents	ARU-0031	7/17	
Critical Interactions	ARU-0032	7/17	
Patient Confidentiality	ARU-0033	7/17	
Ethical Conduct and Practices	ARU-0034	7/17	
Patient Safety - Restrictive Procedures	ARU-0035	7/17	
Patient Access to Medical Records	ARU-0036	7/17	
Guardianship	ARU-0037	7/17	
Documentation Timeframe	ARU-0038	7/17	
Assessment - Reassessments of Patients	ARU-0039	7/17	
Rehab Team Documentation	ARU-0040	5/18	
Speech Swallowing Assessment	ARU-0041	7/17	
Team Conference Meeting	ARU-0042	7/17	
Psychosocial or Activity Contact Record	ARU-0043	7/18	
Discharge Summary	ARU-0044	5/18	
ADL Program	ARU-0045	7/18	
ARU: Dysphasia Program	ARU-0047	3/18	
ARU: Home Evaluation	ARU-0048	3/18	
ARU: Therapeutic Recreation - Leisure Activities	ARU-0049	3/18	
ARU: Community Reintegration	ARU-0050	3/18	
ARU: Therapeutic Pass	ARU-0051	3/18	
ARU: Therapeutic Pass Assessment	ARU-0052	3/18	
ARU: Behavior Management of Patient's with Agitation	ARU-0053	3/18	
ARU: Behavioral Intervention	ARU-0054	3/18	
ARU: Patient Family Education	ARU-0055	3/18	
ARU: Weekend Therapy	ARU-0056	3/18	
ARU: Family Conferences	ARU-0057	3/18	

ARU: Social Work-Case Coordinator Services	ARU-0058	3/18	
ARU: Insurance Management	ARU-0059	3/18	
ARU: Patient Family Support Group	ARU-0060	3/18	
ARU: Patient Planning Feedback Process	ARU-0061	3/18	
ARU: Sexuality Program	ARU-0062	3/18	
ARU: Spirituality Program	ARU-0063	3/18	
ARU: AMA Discharge	ARU-0064	3/18	
ARU: Discharge Criteria	ARU-0065	3/18	
ARU: Discharge Planning	ARU-0066	3/18	
ARU: Plan for Continued Care	ARU-0067	3/18	
ARU: Elopement	ARU-0068	3/18	
ARU: Staff Composition	ARU-0069	3/18	
ARU: Staff Orientation	ARU-0070	3/18	
Contract Staff	ARU-0071	7/17	
Orientation - Performance Assessment	ARU-0072	5/18	
Employee Competency	ARU-0073	7/17	
Staff Rights	ARU-0074	7/18	
Internal Continuing Education	ARU-0075	7/17	
Individual Education Record	ARU-0076	7/17	
Ancillary Services	ARU-0077	7/17	
Specialized Services	ARU-0078	7/18	
Role of Student	ARU-0079	7/17	
Medical Directorship	ARU-0080	7/17	
Physician Supervision of IRF Patients	ARU-0081	7/17	
Physician Admitting Orders	ARU-0082	7/17	
Post Admission Physician Evaluation	ARU-0083	7/18	
Physician Progress Notes	ARU-0084	7/18	
Physician Discharge Summary	ARU-0085	7/17	

Relationship between MD-Rehab Physician	ARU-0086	7/17	
Evaluation of Medical Needs	ARU-0087	5/18	
Physical Therapy Services	ARU-0088	7/17	
Occupational Therapy Services	ARU-0089	7/17	
Speech Therapy Services	ARU-0090	7/17	
Psychological-Neuropsychological Services	ARU-0091	7/17	
Infection Control Kitchen	ARU-0092	7/17	
Infection Control Washer-Dryer	ARU-0093	7/17	
Resource Library	ARU-0094	7/17	
Clinical Research	ARU-0095	7/17	
Policy Procedure Manual Review	ARU-0096	7/17	
Medical Records	ARU-0097	7/17	
Chart Order	ARU-0098	7/17	
Case Files-Materials	ARU-0099	7/17	
Hospital Owned Vehicles	ARU-0100	7/17	
Training Vehicle Operators	ARU-0101	7/17	
General Safety Guidelines	ARU-0102	7/17	
Technology System Plan	ARU-0103	7/17	
IRF PAI Date Management	ARU-0104	7/17	
Patient Assessment Instrument	ARU-0105	7/17	
Emergency Services	ARU-0106	7/17	
Emergency Response Services	ARU-0107	7/17	
Fire Emergency Drills	ARU-0108	7/17	
First Aid	ARU-0109	7/17	
Quality Programming	ARU-0110	7/17	
Utilization Review Plan	ARU-0111	7/17	
Concurrent Therapy	ARU-0112	7/17	
Utilization Review	ARU-0113	7/17	

Matividad.

POLICIES FOR JOINT CONFERENCE/BOARD APPROVAL WITH NO CHANGES

TITLE	POLICY NUMBER	DATE REVIEWED
Dietary: Fire Safety	DIET-1026	
Dietary: Salad/Sandwich Bar Ingredient Rotation	DIET-1085	
Monitoring and Documenting Temperatures for Patient Food Refrigerators	IC-510	
Food and Beverage Management	6:2400	
Radiation Safety Committee	4:0710	
Management of Radioactive Materials	4:0712	
Nuclear Medicine Emergency Spill Procedures	4:0717	
Declaration of Incomplete Medical Record	6:0650	
Records Retention, Destruction & Storage	6:2500	
Administrative Authentication of Transcribed Reports	6:4100	

Natividad POLICIES BEING RETIRED

TITLE	POLICY NUMBER	COMMENTS
Verbal & Telephone Orders	CARD-0016	Covered by another IDP
What is an EEG	CARD-0401	Retire
Indications for EEG Testing	CARD-0402	Retire
Appointments	CARD-0404	Retire
Pre-recording Procedures	CARD-0405	Retire
Recording Procedures	CARD-0406	Retire
Suspected Brain Death Recording	CARD-0407	Retire
Post-recording Procedures After All Types of EEG Recordings	CARD-0408	Retire
Extra-physiologic Monitoring	CARD-0409	Retire
Practices to Emphasize	CARD-0410	Retire
ARU Shower Guidelines	ARU-0004	Retire
ARU: Patient Safety	ARU-0005	Covered by hospital policy
ARU: Hourly Rounding	ARU-0006	Retire
Requests for the Medical Record	6:0620	Old process before EMR
Palliative Care (End of Life Care)	1:4465	Replaced by 1:4466

Richard Moore, M.D. Inc. Agreement

TITLE:

- a. Authorize Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Richard Moore M.D., Inc. to provide general and critical care surgery services at NMC for an amount not to exceed \$500,000 for the period September 1, 2018 to September 30, 2020; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount per each amendment.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Richard Moore M.D., Inc. to provide general and critical care surgery services at NMC for an amount not to exceed \$500,000 for the period September 1, 2018 to September 30, 2020; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount per each amendment.

SUMMARY/DISCUSSION:

Natividad Medical Center (NMC) received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires acute critical care surgeons to be available in-house with a 15 minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to maintain a core team of quality surgeons made up of employed and independent contract physicians to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit.

NMC wishes to enter into an agreement with Richard Moore M.D., a board certified and fellowship trained trauma and critical care surgeon to provide general and critical care services as part of the comprehensive trauma services required for a Level II Trauma Center. Dr. Moore will participate in the on-call panel and will be paid a daily rate for the coverage services, which may increase due to the need for coverage, but the rate of pay for services remains the same. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The total not to exceed amount of this Agreement is \$500,000 for the period September 1, 2018 to September 30, 2020. The actual cost is contingent upon Dr. Moore's level of participation in the call panel, which may fluctuate based on his availability. NMC has agreements with multiple providers to cover this service for which the total expenditure will not exceed \$1,300,000 annually and is included in the Fiscal Year 2018/2019 Adopted Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

Economic Development	
Administration	
X Health and Human Services	
Infrastructure	
Public Safety	

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506 Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement

Attachments on file at the Clerk of the Board

Pacific Health Alliance Pilot Program (Esperanza Care) Amendment No. 1 Legistar Number:

..Title

Authorize the Chief Executive Officer of Natividad to sign Amendment No. 1 ("Amendment") to the Pacific Health Alliance Pilot Project Agreement to extend the provision of program administration ("PA") services for the County of Monterey's Pilot Project for the Remaining Uninsured for an additional year, replace Exhibit A with a new Exhibit A and add an additional amount not to exceed \$300,000 for a total of \$500,000, effective July 1, 2018 through a run out period of December 31, 2019.

..Report RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer of Natividad to sign Amendment No. 1 ("Amendment") to the Pacific Health Alliance Pilot Project Agreement to extend the provision of program administration ("PA") services for the County of Monterey's Pilot Project for the Remaining Uninsured for an additional year, replace Exhibit A with a new Exhibit A and add an additional amount not to exceed \$300,000 for a total of \$500,000, effective July 1, 2018 through a run out period of December 31, 2019.

SUMMARY/DISCUSSION:

The Affordable Care Act (ACA) was enacted to provide Medicaid (Medi-Cal) and other coverage options through the exchange to many low-income individuals with the goal of decreasing the number of uninsured individuals. However, many Monterey County residents remain uninsured and unable to pay for costly medical care, procedures and prescription medications. Of the uninsured, it is estimated that there are approximately 30,000 to 50,000 adult residents over the age of 18 living in Monterey County without any medical insurance due to their documentation status.

In response to this need, the Board of Supervisors approved an allocation of \$500,000 of General Fund dollars in August 2015 establishing the County's Pilot Project for the Remaining Uninsured to provide limited scope pharmaceuticals, laboratory tests and radiology services. These services were provided by the Health Department's Federally Qualified look-alike health clinics, which serve designated medically underserved populations under the applicable Scope of Project with HRSA (Health Resources and Services Administration), and by Natividad. The County's Pilot Project for the Remaining Uninsured was implemented in November 2015 through September 2017 and served approximately 2,005 individuals.

In May 2017, the Board of Supervisors directed staff to proceed with implementation of an expanded Pilot Project allowing for the provision of primary and specialty care ambulatory services for fiscal year 2017/2018 with the Natividad enterprise funds of \$1.8 million, and \$200,000 for PA services.

On June 27, 2017, the Board of Supervisors approved and authorized the current Agreement with Pacific Health Alliance (PHA) for the County of Monterey's Pilot Project for the Remaining Uninsured, for up to \$200,000, effective July 1, 2017 through June 30, 2018 to assist with the

program management and reporting. The project, named Esperanza Care, became effective October 1, 2017. The enrollment cap of 2,500 individuals was raised to 3,500 by the Board of Supervisors effective April 1, 2018. This amendment extends the term to June 30, 2019, with a run out period until December 31, 2019, replaces the current Exhibit A with a new Exhibit A and adds an additional \$300,000 to the Agreement for a total of \$500,000 for the fees including the increased enrollment cap.

The Esperanza Care project will roll over to fiscal year 2018/2019 with the same scope of services and an additional expenditure of \$2 million from the Natividad enterprise fund. Enrollees in the project will be required to re-apply for the project at least annually.

OTHER AGENCY INVOLVEMENT:

County Counsel has been approved as to legal form. County Auditor Controller has approved the financial terms. The Amendment has been reviewed and approved by the Natividad Finance Committee on July 26, 2018 and by the Natividad Board of Trustees on August 3, 2018.

FINANCING:

There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Economic Development
Administration
X Health and Human Services
This amendment provides for the smooth transition of the existing Pilot Project for the Remaining
Uninsured for fiscal year 2018/2019. It offers equitable opportunities for health choices and
healthcare which will improve the health and quality of life for Monterey County residents.
Infrastructure
Public Safety
Prepared by: Nancy Majewski, Managed Care Operations Manager, 783-2385

Prepared by: Nancy Majewski, Managed Care Operations Manager, 783-2385 Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Salinas Valley Memorial Hospital, Amendment No. 1

Legistar Number:

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No.1 to the agreement (A-12966) with Salinas Valley Memorial Hospital (SVMH) for laboratory testing services, extending the agreement an additional thirty-six (36) month period (November 1, 2018 through October 31, 2021) for a revised full agreement term of July 1, 2015 through October 31, 2021, and adding \$500,000 for a revised total agreement amount not to exceed \$932,000.

..Report RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No.1 to the agreement (A-12966) with Salinas Valley Memorial Hospital (SVMH) for laboratory testing services, extending the agreement an additional thirty-six (36) month period (November 1, 2018 through October 31, 2021) for a revised full agreement term of July 1, 2015 through October 31, 2021, and adding \$500,000 for a revised total agreement amount not to exceed \$932,000.

SUMMARY/DISCUSSION:

Salinas Valley Memorial Hospital has provided reference laboratory testing services for NMC since 2011. Physicians at Natividad Medical Center or clinics that send laboratory work to NMC may order tests that the NMC Laboratory cannot perform on-site. Therefore, these specific tests must be sent to a reference laboratory. Salinas Valley Memorial Hospital provides a reference laboratory testing facility that is located geographically close to Natividad Medical Center. There are times when testing is required to be completed within a prompt and exact time frame which mandates using another facility that is as geographically as close as possible. Salinas Valley Memorial Hospital is the closest facility which can provide these services promptly. This agreement is necessary for these situations in order to serve physician and patient needs.

Salinas Valley Memorial Hospital also provides histology processing, a special type of laboratory testing for Natividad Medical Center which is a modality in laboratory that Natividad Medical Center is currently unable to provide. Histology services for anatomical pathology are required for all tissues samples prior to a pathologist completing the final examination on the tissue. Histology requires certified employees and special testing equipment that Natividad currently cannot provide.

This amendment extends the current agreement by adding an additional three years. The cost of the total Agreement amount is based on a forecast of surgical cases that would require this specialized histology processing going forward combined with an analysis of historic histology specimens. services.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment No. 1 as to legal form and risk provisions, and the Auditor-Controller has reviewed and approved as to payment provisions. The 23

Amendment No. 1 has also been reviewed and approved by NMC's Finance Committee on 7/26/18 and by the NMC Board of Trustees on 8/3/18.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This amendment supports the strategic initiative, health and human services for Monterey County by providing specialized testing in histology and referral testing for specific clinical laboratory tests that Natividad is not able perform.

	Economic Development
	Administration
X	Health and Human Services
	Infrastructure
	Public Safety

Prepared by: Heidi Dormody, Laboratory Manager, 831-772-7660 Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Salinas Valley Memorial Hospital Amendment No. 1 Salinas Valley Memorial Hospital Agreement

Attachments on file with the Clerk of the Board

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LC213tal 14uillibel	Legistar	Number:	
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..Title

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Addendum No. 2 to the Letter of Agreement (A-13407) with The Advisory Board Company for iRound, Nursing Executive Center, Health Care IT Advisor, and Healthcare Advisory services, extending the agreement from September 1, 2018 through August 31, 2023, for a revised full agreement term of December 31, 2015 through August 31, 2023, adding \$857,396 for a revised total agreement amount not to exceed \$1,163,342.

b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future addendums to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$20,492) of the original cost of the agreement.

..Report RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Addendum No. 2 to the Letter of Agreement (A-13407) with The Advisory Board Company for iRound, Nursing Executive Center, Health Care IT Advisor, and Healthcare Advisory services, extending the agreement from September 1, 2018 through August 31, 2023, for a revised full agreement term of December 31, 2015 through August 31, 2023, adding \$857,396 for a revised total agreement amount not to exceed \$1,163,342.

b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future addendums to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$20,492) of the original cost of the agreement.

SUMMARY/DISCUSSION:

The Advisory Board is the leading provider of comprehensive performance improvement services to the health care industry including operational best practices and insights, performance technologies and analytic tools, management training, technology evaluation, and consulting support.

The Advisory Board Company has over 3,800 organizations as clients including hospitals, physician groups, health systems, and academic medical centers. Their commitment to best-practice standards and insistence on continual improvements come from their experience of over 30 years in the industry.

Natividad's request for an amendment to the existing agreement will include the Nursing Executive Center, Healthcare IT Advisor, and iRound. The Nursing Executive Center (NEC) helps nurse leaders develop market-leading strategies, equips them and their teams with best practices, and accelerates implementation of proven approaches to improve patient care. The Healthcare IT Advisor provides advice and strategies in the present constant and rapid change with technology for both clinical and general hospital operational needs while making sure it meets regulatory requirements. iRound is a solution that enables house-wide accountability for patient satisfaction, quality, and safety while promoting staff and physician engagement. It enhances the leader rounding and service recovery processes by providing an automated, streamlined way of capturing feedback real-time and communication across departments.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 2 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee on July 26, 2018 and by its Board of Trustees on August 3, 2018.

FINANCING:

The cost for this Addendum No. 2 is \$857,396, of which \$70,000 is included in the Fiscal Year 2018-19 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for executive level planning and consulting services, the outcome of which will contribute to a more efficient use of resources within the organization.

Economic Development
X Administration
Health and Human Services
Infrastructure
Public Safety

Prepared by: Daniel Leon, Chief Financial Officer, 783-2561

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

The Advisory Board Company Addendum No. 2 The Advisory Board Company Addendum No. 1 The Advisory Board Company Letter of Agreement

Attachments on file with the Clerk of the Board

Legistar	Number:	

.. Title

- a. Authorize the Auditor-Controller to establish and transfer appropriations from Natividad Medical Center's Enterprise Fund NMC001-451-9600-8142 to a Natividad Medical Center Inter-Governmental (IGT) Fund. Amounts will be requested by California's Department of Healthcare Services subject to review and determination of amounts by Natividad Medical Center's CEO beginning in September 1, 2018.
- b. Authorize the Auditor-Controller to transfer funds from Natividad Medical Center's Inter-Governmental (IGT) Fund to Natividad Medical Center Fund 451, Appropriation Unit NMC001 (Enterprise Fund) for reimbursement of on-going payments to California's Department of Healthcare Services for intergovernmental transfers.

..Report <u>RECOMMENDATION</u>:

It is recommended the Board of Supervisors:

- a. Authorize the Auditor-Controller to establish and transfer appropriations from Natividad Medical Center's Enterprise Fund NMC001-451-9600-8142 to a Natividad Medical Center Inter-Governmental (IGT) Fund. Amounts will be requested by California's Department of Healthcare Services subject to review and determination of amounts by Natividad Medical Center's CEO beginning in September 1, 2018.
- b. Authorize the Auditor-Controller to transfer funds from Natividad Medical Center's Inter-Governmental (IGT) Fund to Natividad Medical Center Fund 451, Appropriation Unit NMC001 (Enterprise Fund) for reimbursement of on-going payments to California's Department of Healthcare Services for intergovernmental transfers.

SUMMARY/DISCUSSION:

An Intergovernmental Transfer (IGT) is an elective transfer of eligible local dollars to the State SHCS in support of the Medi-Cal program, which is authorized in accordance with Section 14164 and 14301.4 of the Welfare and Institutions Codes. Assembly Bill 85 (Chapter 24, Statues of 2013) provide for the voluntary IGTs to support payment to Medi-Cal managed care plans under Welfare and Institutions (W&I) Code, section 14199.2 and 14301.5. These programs allow for IGTs to provide a portion of the non-federal share of the risk based payments to managed care health plants as described in W&I Code, section 14199.2(e)(1) and 14301.5(b)(4).

Natividad has participated in the IGT Program for many years and receives an annual average of approximately \$45.0 million in state and federal government funding via IGTs.

The purpose of the Natividad's IGT Fund is to secure fund availability for participation in the IGT programs in future years.

OTHER AGENCY INVOLVEMENT:

NONE

FINANCING:

Funding will be source from NMC's enterprise fund.

There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The opportunity to participate in an IGT allows for the use of local dollars to obtain the federal matching in payments designed for public providers such as NMC and preserve and strengthen the safety net services in Monterey County.

Economic Development Administration X Health and Human Services Infrastructure Public Safety
Prepared by: Daniel Leon, Chief Financial Officer, 783-2561 Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504
Attachments:
NONE

West Interactive Services Co	progration Agreement
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..Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with West Interactive Services Corporation for patient notification services at NMC for an amount not to exceed \$100,000 with an agreement term September 1, 2018 through August 31, 2023.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance and limitations on liability provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with West Interactive Services Corporation for patient notification services at NMC for an amount not to exceed \$100,000 with an agreement term September 1, 2018 through August 31, 2023.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance and limitations on liability provisions within the agreement.

SUMMARY/DISCUSSION:

The services provided by West Interactive will provide communication with all of our patients receiving services from Specialty Clinic, Natividad Care Center, Lab services and Radiology. Specialty Services currently has 40 Providers and we are adding new services in Cardiology, Podiatry, and GYN Oncology. In addition, Natividad Care Center will provide mammography, bone density and ultra sound. Cardiopulmonary services will serve for Echos, Stress testing and Coumadin services.

The agreement with West Interactive is a dove tale off of an old contract with ClientTell, an appointment reminder system, used exclusively in Specialty Services to remind patients about upcoming appointments; this allowed clinic staff to provide excellent customer service to our patients and Providers.

With expanding the use of West Interactive to include Laboratory, Radiology, Cardiology, and Cardiopulmonary, we will be more equipped to meet the demand of our patients. Patients will be given the options to accept appointment or to cancel and reschedule; all calls and text messages will be available in Spanish and English. We will receive daily reports from West Interactive; for appointments cancelled, we can move additional patients in to those time slots and increase access to healthcare for all residents.

Finally we will be able to send out random surveys to clients to "see how we are doing" and use that information to improve our relationships with patients throughout Monterey County and others.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee on July 26, 2018 and by its Board of Trustees 2 9 on August 3, 2018.

FINANCING:

The cost for this agreement is \$100,000 of which \$19,782 which is included in the Fiscal Year 2018-19 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Improving communication and access to Providers and services in Monterey County strengthens access to Healthcare with a patient reminder system. This will allow us to provide excellent care on an outpatient visit and prevent some admissions to the hospital. Finally this will increase our Provider base as we become efficient and ensuring patients are coming and following up with care and increase Healthcare overall in Monterey County.

	Economic Development
	Administration
X	Health and Human Services
	Infrastructure
	Public Safety

Prepared by: Patricia Butcher, Supervising Clinic Nurse, 772-7880 Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

West Interactive Services Corporation Agreement

Attachments on file with the Clerk of the Board

ZBS Incorporated dba Audac Amendment N	Vo.	1
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Legistar N	umber:
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.. Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with ZBS Incorporated dba Audac for maintenance and repair of nurse call system services, extending the agreement an additional three (3) year period (January 1, 2019 through December 31, 2021) for a revised full agreement term of July 1, 2015 through December 31, 2021, and adding \$80,000 for a revised total agreement amount not to exceed \$150,000.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$15,000) of the original cost of the agreement.

..Report RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with ZBS Incorporated dba Audac for maintenance and repair of nurse call system services, extending the agreement an additional three (3) year period (January 1, 2019 through December 31, 2021) for a revised full agreement term of July 1, 2015 through December 31, 2021, and adding \$80,000 for a revised total agreement amount not to exceed \$150,000.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$15,000) of the original cost of the agreement.

SUMMARY/DISCUSSION:

Natividad Medical Center is a 172 facility with the original Fisher Berkley Nurse Call System. The current nurse call system is a traditional system, which has centralized annunciator panel at each of the nurse's station with audible alarms and visual displays at the nurse stations. Due to the age of the system parts are no longer available. Audac Services does repairs of the Bedside Stations, Pillow Speakers, and Clinical Alarms, Emergency Stations as well as the Master Station and the hardware that is behind the scenes.

The Nurse Call system is a vital link in the continuum of care as it's the primary way a patient can summon help, request a drink and get help to go to the rest room. With a system way past its prime we rely on Audac for repairs of the stations, the Engineering team here at Natividad is experienced with the system and able to take care of a majority of the everyday problems one would expect from a 20 year computer system but when there is a component failure on a PC board or the rebuild of the stations we rely on Audac.

Natividad is planning on replacing the close to 20 year old system in the next year. Audac will be working with the Vendor of the new system so as rooms are upgraded to the new none of the old will be down as it is a requirement for patients to have a functioning nurse call at the bedside and emergency calls from shower and restroom.

With the age of the existing system, vendors who do component level service are far and few; Natividad has a strong relationship with Audac as they are one of the few vendors left.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 1 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee on July 26, 2018 and by its Board of Trustees on August 3, 2018.

FINANCING:

The cost for this amendment No. 1 is \$80,000 of which \$26,000 is included in the Fiscal Year 2018-19 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Attachments on file with the Clerk of the Board

 Economic Development Administration Health and Human Service Infrastructure Public Safety 		
	Director of Engineering & Safety, 8, DO, Chief Executive Officer, 783	
Attachments: ZBS Incorporated dba Auda ZBS Incorporated dba Auda		

Nurse Call system is a safety requirement within the Healthcare umbrella.



FINANCIAL STATEMENTS

JUNE 30, 2018

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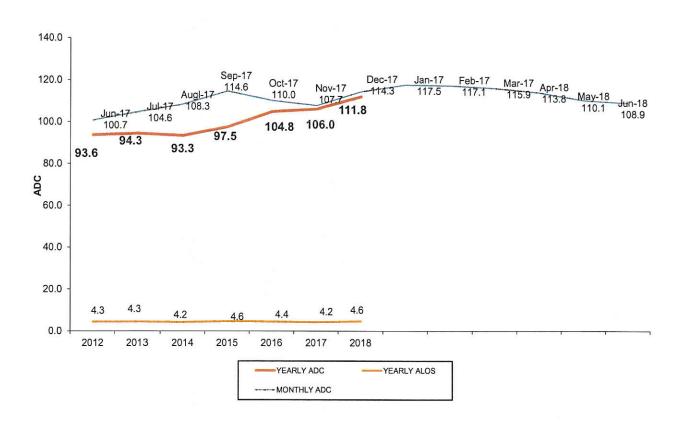
FINANCIAL STATEMENTS

JUNE 30, 2018

INDEX

PAGE#	DESCRIPTION
1	TOTAL ADC TREND GRAPH - 2012-2018
2	STATISTICAL REPORT
4	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS TO BUDGET
5	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS PER APD
6	BALANCE SHEET
7	SCHEDULE OF STATE / COUNTY RECEIVABLES
8	STATEMENT OF CASH FLOWS
9	RECONCILIATION OF GOVERNMENT FUNDING
10	CASH FLOW PERFORMANCE F/Y17-18 ACTUAL TO BUDGET
11	CASH SCHEDULE FOR F/Y17-18





PAGE 1 OF 11 PAGES

NATIVIDAD MEDICAL CENTER STATISTICAL REPORT JUNE, 2018

		Month-T	o-Date		,			Year-To	-Date	
-	04-18	05-18	06-18	Budget		-	Budget	Current	Prior Yr	%
13/04		A THE STATE			PT DAYS BY SERVICE	STAFFED BEDS		PANTA NATION	anger Wall	CY/PY
1	210	252	214	188	NICU	15	2,286	2,813	2,591	8.57%
2	1,508	1,424	1,349	1,285	Med/Surg	35	15,635	17,213	16,288	5.68%
3	195	215	227	201	ICU	10	2,440	2,572	2,592	-0.77%
4	69	94	44	96	Peds	12	1,167	839	745	12.62%
5	648	662	659	568	Acute Rehab	20	6,911	8,047	7,232	11.27%
6 _	390	350	325	361	OB/Gyn	26	4,392	4,385	4,190	4.65%
7	3,020	2,997	2,818	2,699	TOTAL ACUTE	118	32,831	35,869	33,638	6.63%
8 _	394	417	450	448	Psychiatric	19	5,451	4,932	4,901	0.63%
9_	3,414	3,414	3,268	3,147	TOTAL DAYS	137	38,282	40,801	38,539	5.87%
10	334	349	324	320	Nursery	18	3,896	3,760	3,877	-3.02%
				(Land High State 1)	AVERAGE DAILY CENSU				Company of the	A RUYER
11	79.1	75.3	72.0	71.0	Acute	98	71.0	76.2	72.3	5.39%
12	21.6	21.4	22.0	18.9	Acute Rehab	20	18.9	22.0	19.8	11.11%
13	13.1	13.5	15.0	14.9	Psychiatric	19	14.9	13.5	13.4	0.75%
14	113.8	110.1	108.9	104.9	TOTAL	137	104.9	111.8	105.6	5.87%
15	11.1	11.3	10.8	10.7	Nursery	18	10.7	10.3	10.6	-2.83%
					PERCENTAGE OF OCCU	JPANCY				
16	80.7%	76.8%	73.5%	72.4%	Acute		72.4%	77.8%	73.8%	5.4%
17	90.0%	89.2%	91.7%	78.8%	Acute Rehab		78.8%	91.7%	99.0%	-7.4%
18	68.9%	71.1%	78.9%	78.4%	Psychiatric		78.4%	71.1%	70.5%	0.7%
19	80.7%	78.1%	77.2%	74.4%	TOTAL	-	74.4%	79.3%	77.1%	2.9%
20	61.7%	62.8%	60.0%	59.4%	Nursery	-	59.4%	57.2%	58.9%	-2.8%
					ADMISSIONS		MASON WALES			2.070
21	631	639	608	624	Acute		7,601	7,484	7,553	-0.91%
22	54	55	46	42	Acute Rehab		508	585	533	
	62	60	59	70						9.76%
23	747	754	713	736	Psychiatric TOTAL	-	849 8,958	714 8,783	769 8,855	-7.15% -0.81%
25	198	192	179	176	Nursery	-	2,135	2,142	2,128	0.66%
				110	Marsory		2,100	2,172	2,120	0.00 /6
26	201	197	182	219	Deliveries		2,627	2,205	2,178	1.24%
ETT ST					DISCHARGES					
27	672	666	619	624	Acute		7,601	7,697	7,688	0.12%
28	54	57	45	42	Acute Rehab		508	585	526	11.22%
29	68	61	54	70	Psychiatric	_	849	706	780	-9.49%
30	794	784	718	736	TOTAL	_	8,958	8,988	8,994	-0.07%
31	172	175	164	176	Nursery		2,135	1,948	2,012	-3.18%
	NAME OF STREET				AVERAGE LENGTH OF S	STAY				
32	4.6	4.5	4.6	4.3	Acute(Hospital wide no	babies)	4.3	4.6	4.4	4.55%
	42.0	42.0	44.2	40.5	Assite Bullet		10.0	40.0	10.0	
33 34	12.0	12.0 2.6	14.3 2.5	13.5 2.5	Acute Rehab OB/Gyn		13.6	13.8 2.6	13.6	1.47%
35	6.4	7.0	7.6	6.4	Psychiatric		6.4	6.9	2.6 6.4	0.00% 7.81%
36	1.7	1.8	1.8	1.8	Nursery		1.8	1.8	1.8	0.00%
RANCE OF	A Victoria Car				OUTPATIENT VISITS			A TOTAL DE LA COLOR DE LA COLO	THE STATE AND	J.00 /d
37	4,231	4,516	4,116	3,700	Emergency Room		45,014	52,597	50,827	3.48%
38	420	424	429	427	ER Admits		5,194	5,142	5,130	0.23%
39	56.2%	56.2%	60.2%	58.0%	ER Admits as a % of Ad	Imissions	58.0%	58.5%	57.9%	1.06%
40	6,108	5,997	5,707	5,856	Clinic Visits		71,254	70,679	69,710	1.39%
EST					ANCILLARY PROCEDUR		的人的特定	电视器		
41	46,371	46,825	45,005	38,548	Lab Tests		469,001	539,135	492,339	9.50%
42	3,511	3,539	3,482	2,868	Radiology Procedures		34,897	39,843	40,778	-2.29%
43	197	237	212	181	MRI Procedures		2,202	2,330	2,223	4.81%
44 45	131 1,173	127 1,167	98 1,116	120 902	Nuclear Med Procedure Ultrasound Procedures		1,448	1,285 12,842	1,455	-11.68%
46	1,536	1,410	1,590	1,285	CT Scans	M	10,981 15,628	17,485	12,029 15,362	6.76% 13.82%
	357			Control of the second						
47	33/	349	363	310	Surgeries		3,718	4,218	3,718	13.45%
48	7.65	7.81	8.19	7.87	FTE'S PER AOB		7.87	7.67	7.56	1.46%
49	1,227.2	1,227.9	1,256.8	1,153.4	TOTAL PAID FTE'S		1,153.4	1,219.5	1,129.8	7.94%
50	4,813	4,873	4,607	4,469	ADJUSTED PATIENT DAY	YS	54,361	58,048	54,556	6.40%

NATIVIDAD MEDICAL CENTER STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS- TREND-NORMALIZED FOR FY2018

		JUL-17	AUG-17	SEP-17	OCT-17	NOV-17	DEC-17	JAN-18	FEB-18	MAR-18	APR-18	MAY-18	JUN-18	YTD
	REVENUE													
	Patient Revenue:													
1	Inpatient	\$ 64,091,842 \$	65,939,137	\$ 65,843,044 \$	68,420,254 \$	63,073,214 \$	67,354,866 \$	68,728,856 \$	64.145.796 \$	73,744,793 \$	68,785,589 \$	68.744.586	67,859,371	\$ 806,731,348
2	Pro Fees	2,022,882	1,824,863	2,049,179	2,104,843	1,690,913	2,595,829	2,506,063	1,969,488	2,929,165	2,286,147	2,130,039	2.359.301	26,468,712
3	Outpatient	28,362,815	29,232,758	29,152,792	30,785,303	30,497,723	28,060,545	30,809,214	28,397,263	28,467,822	29,145,780	30,527,309	28,770,582	352,209,906
4	Total Patient Revenue	94,477,539	96,996,758	97,045,015	101,310,400	95,261,850	98,011,240	102,044,133	94,512,547	105,141,780	100,217,516	101,401,934	98,989,254	1,185,409,966
	Deductions from revenue													1,100,400,000
5	Contractual Deductions	69,354,132	72,092,912	72,577,108	75,714,974	73,179,328	72,923,980	77,900,737	72,609,956	79,795,005	77,521,785	77,234,938	75,095,824	898,000,675
6	Bad Debt	4,477,278	2,850,631	3,836,017	3,423,175	2,054,444	4,121,100	2,749,775	1,896,915	2,687,130	848,289	1,940,612	1,328,177	32.213.543
7	Unable to Pay	428,055	1,195,624	666,356	783,328	577,825	579,397	639,896	527,204	670,359	345,354	676,603	501,819	7,591,820
8	Total Contractual Discounts	74,259,465	76,139,167	77,079,479	79,921,477	75,811,597	77,624,477	81,290,408	75,034,075	83,152,494	78,715,428	79,852,151	76,925,820	935,806,038
9	Net Patient Revenue	20,218,074	20,857,591	19,965,536	21,388,923	19,450,253	20,386,763	20,753,725	19,478,472	21,989,286	21,502,088	21,549,783	22,063,434	249,603,928
10	As a percent of Gross Revenue	21.40%	21.50%	20.57%	21.11%	20.42%	20.80%	20.34%	20.61%	20.91%	21.48%	21.25%	22.29%	21.06%
11	Total Government Funding	3,792,550	3,792,898	3,793,294	8,697,592	3,794,088	3,164,470	3,112,922	4,954,475	3,112,287	3,245,944	3,995,859	5,958,597	51,414,976
	Other Operating Revenue:													
12	Rent Income	101,373	101,371	101,373	101,373	463,517	118,060	118,060	118,061	118,059	118,081	118,061	118,060	1,695,429
13	Interest Income	58,333	58,333	58,333	58,333	208,650	58,333	58,333	227,147	58,333	374,187	252,000	128,000	1,598,315
14	NMF Contribution	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	720,000
15	Other Income	346,604	176,661	315,015	278,018	(2,269)	244,016	709,716	361,926	288,641	611,208	449,035	938,861	4,715,428
16	Total Other Operating Revenue	566,310	398,385	534,721	495,722	729,898	480,409	946,109	767,134	525,033	1,163,454	879,098	1,242,921	8,727,172
17	TOTAL REVENUE	24,576,934	25,046,854	24,293,551	30,582,237	23,974,239	24,031,642	24,812,758	25,200,081	25,626,606	25,911,486	26,424,738	29,264,952	309,746,076
	EXPENSE													
18	Salaries, Wages & Benefits	12,366,056	12,534,995	12,878,348	12,431,766	11.809.313	12,348,447	13,921,154	12,293,945	13,271,458	12,770,181	12,882,849	12,734,773	152,243,285
19	Registry	249,758	319,373	345,765	379,056	318,483	323,306	312,195	312,478	449,385	337,893	372,592	384,532	4,104,816
20	Phys/Residents SWB & Contract Fees	2,757,711	2,829,505	2,971,221	2,923,306	2,935,563	2,912,664	3,072,940	2,902,867	2,876,175	3,447,624	3,082,957	3.060.672	35,773,205
21	Purchased Services	2,754,871	2,345,240	1,979,890	2,556,526	2,338,131	2,435,324	2,500,178	2.838.528	2,284,851	2,615,710	2,312,298	3,087,651	30,048,996
22	Supplies	2,082,026	2,335,133	1,938,533	2.014.089	1,871,153	1,939,834	2.094.194	2,039,045	1,987,748	1,997,318	2,343,181	2,115,335	24,737,585
23	Insurance	183,328	199,281	213,860	199,281	197,708	199,281	199,280	194,564	199,281	197,708	199,281	197,708	2,380,381
24	Utilities and Telephone	295,777	348,777	335,075	314,598	381,808	197,742	223,163	240,479	246,556	178,387	189,569	205,719	3,155,628
25	Interest Expense	214,883	200,198	200,195	200,198	200,195	200,196	200,195	180,741	180,741	180,742	186,088	196,258	2,340,626
26	Depreciation & Amortization	965,471	965,130	965,090	972,038	964,462	1,010,964	967,065	1,054,809	1,007,524	1,004,733	1,002,019	996,532	11,875,837
27	Other Operating Expense	346,303	458,909	517,214	457,058	470,882	451,754	507,147	632,291	514,910	566,554	485,948	464,361	5,873,111
28	TOTAL EXPENSE	22,216,184	22,538,539	22,344,791	22,447,914	21,487,476	22,019,512	23,997,511	22,689,747	22,998,627	23,294,828	23,056,760	23,443,541	272,533,430
29	NET INCOME(LOSS)	2,360,750	2,510,315	1,948,760	8,134,323	2,486,763	2,012,130	815,245	2,510,334	2,627,979	2,616,658	3,367,978	5,821,411	37,212,646
	Normalization for Extraordinary Items													
30	R R FY15-16& 16-17 and New E				(4,008,924)		2	2	-			(847,133)		(4.856,057)
31	AB915 Medi-Cal OP New Eligible					2	9		(1,818,033)	1000		(011,100)	(4.074.004)	
32	CRRP SB1732 Retro Adj. FY13-14					8	- 5	- 7	(1,010,000)	(.5.		•	(1,674,981)	(3,493,014)
33					(1.000.00.1)		•					8.07	(620,546)	(620,546)
33	Total Extraordinary Items		-	<u> </u>	(4,008,924)				(1,818,033)		•	(847,133)	(2,295,527)	(8,969,617)
34	NET INCOME BEFORE Extraordinary Items	\$ 2,380,750 \$	2,510,315	\$ 1,948,760 \$	4,125,399 \$	2,486,763 \$	2,012,130 \$	815,245 \$	692,301 \$	2,827,979 \$	2,616,658 \$	2,520,845	3,525,884	\$ 28,243,029
35	CAPITAL CONTRIBUTIONS													
36	County Contribution													
37	CHANGE IN NET ASSETS	\$ 2,360,750 \$	2,510,315	\$ 1,948,760 \$	8,134,323 \$	2,486,763 \$	2,012,130 \$	815,245 \$	2,510,334 \$	2,627,979 \$	2,616,658 \$	3,367,978	5,821,411	\$ 37,212,646

PAGE 3 OF 11 PAGES

NATIVIDAD MEDICAL CENTER STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS AS OF JUNE, 2018

			CURRENT N	MON	TH				YEAR -TO -	DATE	(Marie	UI	NAUDITED
-					Variance fav.	(unfav)				Variance fav	. (unfav)		Prior Yr
	Actual	Е	Budget		\$ VAR.	% VAR		Actual	Budget	\$ VAR.	% VAR	-	VERAGE
-							REVENUE						***************************************
							Patient Revenue:						
	\$ 67,859,371		4,494,219	\$	3,365,152	5.2	Inpatient	\$ 806,731,348	\$ 773,930,628	\$ 32,800,720	4.2	\$	760,227,422
2	2,359,301		1,915,601		443,700	23.2	Pro Fees	26,468,712	22,987,212	3,481,500	15.1		24,259,119
3 _	28,770,582		8,167,209	_	603,373	2.1	Outpatient	352,209,906	338,006,508	14,203,398	4.2		326,043,531
4	98,989,254	9	4,577,029		4,412,225	4.7	Total Patient Revenue	1,185,409,966	1,134,924,348	50,485,618	4.4		1,110,530,072
	75 005 004		74 044 500		(0.054.040)		Deductions from Revenue	202 202 275	222 222 224	(00 004 004)	(0.0)		
5	75,095,824		71,841,582		(3,254,242)	(4.5)	Contractual Deductions	896,000,675	862,098,984	(33,901,691)	(3.9)		844,304,307
6 7	1,328,177		3,138,531		1,810,354	57.7	Bad Debt	32,213,543	37,662,372	5,448,829	14.5		28,191,125
8 -	501,819		726,913	_	225,094	31.0	Unable to Pay Total Contractual Discounts	7,591,820	8,722,956	1,131,136	(3.0)	_	8,506,173
9	76,925,820 22,063,434		75,707,026 8,870,003		(1,218,794) 3,193,431	(1.6) 16.9	Net Patient Revenue	935,806,038 249,603,928	908,484,312 226,440,036	(27,321,726)			881,001,605
10	22,063,434	- 4	19.95%		3, 193,431	10.9		249,603,928	19.95%	23,163,892	10.2		229,528,467
10	22.29%		19.95%				As a percent of Gross Revenue	21.00%	19.95%				20.67%
11	5,958,597		3,609,469		2,349,128	65.1	Total Government Funding	51,414,976	43,313,628	8,101,348	18.70		58,597,292
							Other Operating Revenue:						
12	118,060		118,632		(572)	(0.5)	Rent Income	1,695,429	1,423,584	271,845	19.1		884,058
13	126,000		58,333		67,667	116.0	Interest Income	1,596,315	699,996	896,319	128.0		884,058
14	60,000		60,000		Note Well can be a		NMF Contribution	720,000	720,000	0	-		900,000
15 _	938,861		361,256		577,605	159.9	Other Income	4,715,428	4,335,072	380,356	8.8		3,878,455
16	1,242,921		598,221		644,700	107.8	Total Other Operating Revenue	8,727,172	7,178,652	1,548,520	21.6		6,546,571
17	29,264,952	2	3,077,693		6,187,259	26.8	TOTAL REVENUE	309,746,076	276,932,316	32,813,760	11.8		294,672,330
							EXPENSE						
18	12,734,773	1	2,200,280		(534,493)	(4.4)	Salaries, Wages & Benefits	152,243,285	146,403,360	(5,839,925)	(4.0)		138,215,773
19	384,532		271,562		(112,970)	(41.6)	Registry	4,104,816	3,258,744	(846,072)	(26.0)		4,247,309
20	3,060,672		2,698,011		(362,661)	(13.4)	Phys/Residents SWB & Contract Fees	35,658,641	32,376,132	(3,282,509)	(10.1)		34,143,914
21	3,087,651		2,808,279		(279,372)	(9.9)	Purchased Services	30,163,560	33,699,348	3,535,788	10.5		33,376,397
22	2,115,335		2,126,037		10,702	0.5	Supplies	24,737,565	25,512,444	774,879	3.0		26,208,627
23	197,708		181,489		(16,219)	(8.9)	Insurance	2,380,361	2,177,868	(202,493)	(9.3)		1,948,415
24	205,719		276,711		70,992	25.7	Utilities and Telephone	3,155,628	3,320,532	164,904	5.0		3,209,090
25	196,258		207,539		11,281	5.4	Interest Expense	2,340,626	2,490,468	149,842	6.0		2,535,886
26	996,532		1,102,201		105,669	9.6	Depreciation & Amortization	11,875,837	13,226,412	1,350,575	10.2		11,775,544
27	464,361		435,455		(28,906)	(6.6)	Other Operating Expense	5,873,111	5,225,460	(647,651)	(12.4)		5,966,819
28	23,443,541	2	2,307,564		(1,135,977)	(5.1)	TOTAL EXPENSE	272,533,430	267,690,768	(4,842,662)	(1.8)		261,627,774
29	5,821,411		770,129		5,051,282	655.9	NET INCOME(LOSS)	37,212,646	9,241,548	27,971,098	302.7		33,044,556
30							CAPITAL CONTRIBUTIONS						
31	120		340			141		-	-	-	5°€)		12
32	170		0.T		100	(5)		-	0,50		270		
33	-		-		-	343	County Contribution	2	749	-	9 <u>2</u> 9		124
34 _	\$ 5,821,411	\$	770,129	\$	5,051,282	655.9	% CHANGE IN NET ASSETS	\$ 37,212,646	\$ 9,241,548	\$ 27,971,098	302.7 %	\$	33,044,556

PAGE 4 OF 11 PAGES

NATIVIDAD MEDICAL CENTER STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY AS OF JUNE, 2018

_			CURRE	ENT M	ONTH			1200		YEAR -TO	-DATI	E		UN	IAUDITED
_					Variance	fav. (unfav)						Variance fav	. (unfav)		Prior Yr
	Actual		Budget		VAR.	% VAR	REVENUE	Actual		Budget		\$ VAR.	% VAR		Average
	4,607		4,470		137	3.1%	ADJUSTED PATIENT DAYS	58,048		54,361		3,687	6.8%		54,301
1	\$ 14,730	\$	14,429	\$	301	2.1 9	Patient Revenue:	\$ 13,898	\$	14,237	\$	(339)	-2.4%	\$	14.000
2	512	Ψ	429	Ψ	84	19.5	Pro Fees	456	Ψ	423	Ψ	33	7.8	Þ	447
3	6,245		6,302		(57)	(0.9)	Outpatient	6,068		6.218		(150)	(2.4)		6,004
4 -	21,487		21,159	-	327	1.5	Total Patient Revenue	20,421		20,878		(456)	(2.2)		20,451
	1704700				15.00	1.1.5	Deductions from revenue			20,0.0		(100)	(2.2)		20,401
5	16,300		16,073		(228)	(1.4)	Contractual Deductions	15,435		15,859		423	2.7		15,549
6	288		702		414	58.9	Bad Debt	555		693		138	19.9		519
7	109		163		54	33.0	Unable to Pay	131		160		30	18.5		157
8	16,698		16,938		240	1.4	Total Contractual Discounts	16,121		16,712	-	591	3.5	-	16,224
9	4,789		4,222		567	13.4	Net Patient Revenue	4,300		4,165		134	3.2		4,227
10	22.29%		19.95%				As a percent of Gross Revenue	21.06%		19.95%					20.67%
11	1,293		808		486	60.2	Total Government Funding	886		797		89	11.2		1,079
20.000			188			200 100	Other Operating Revenue:								
12	26		27		(1)	(3.4)	Rent Income	29		26		3	11.5		16
13	27		13		14	109.6	Interest Income	27		13		15	113.6		16
14	13		13		(0)	(3.0)	NMF Contribution	12		13		(1)	(6.4)		17
15 _	204	2	134	-	123	152.1	Other Income	81		80		1	1.9		71
16	6,352					101.6 23.0	Total Other Operating Revenue	150		132		18	13.8		121
17	6,352		5,163		1,189	23.0	TOTAL REVENUE	5,336		5,094		242	4.7		5,427
18	2,764		2,730		(35)	(1.3)	E X P E N S E Salaries, Wages & Benefits	2,623		2,693		70	2.6		0.545
19	83		61		(23)	(37.4)	Registry	71		2,693		(11)			2,545
20	664		604		(61)	(10.1)	Phys/Residents SWB & Contract Fees	614		596		(19)	(18.0)		78 629
21	670		628		(42)	(6.7)	Purchased Services	520		620		100	(3.1) 16.2		615
22	459		476		16	3.5	Supplies	426		469		43	9.2		483
23	43		41		(2)	(5.7)	Insurance	41		40		(1)	(2.4)		36
24	45		62		17	27.9	Utilities and Telephone	54		61		7	11.0		59
25	43		46		4	8.3	Interest Expense	40		46		5	12.0		47
26	216		247		30	12.3	Depreciation & Amortization	205		243		39	15.9		217
27	101		97		(3)	(3.5)	Other Operating Expense	101		96		(5)	(5.3)		110
28	5,089		4,991		(98)	(2.0)	TOTAL EXPENSE	4,695		4,924		229	4.7		4,818
29	1,264		172		1,091	633.4	NET INCOME(LOSS)	641		170		471	277.1		609
30							CAPITAL CONTRIBUTIONS								
31					1-7			-				-			10 = 10
32	-					-				1 5 0		-			
33	-		•		-	(·• (County Contribution	(<u>*</u>		(41)		-	2		•
34	\$ 1,264	\$	172	\$	1,091	633_9	CHANGE IN NET ASSETS	\$ 641	\$	170	\$	471	277.088 %	\$	609

PAGE 5 OF 11 PAGES

NATIVIDAD MEDICAL CENTER BALANCE SHEET AS OF JUNE 30, 2018

							UN	AUDITED					
		CURRE	NT MON	пн						YEAR - TO -	DATE		
BEC	SINNING	ENDIN	G	INC/(DEC)	% CHG.			BEGINNING		ENDING		INC/(DEC)	% CHG.
	649,034 200.000	\$ 76,774,94 3,200,00		(10,874,090)	(12.4) %	CURRENT ASSETS CASH SEASIDE CLINICS CASH RESERVE FUND	\$	90,005,888 3,200,000	\$	76,774,944 3,200,000	\$	(13,230,944)	(14.7)
	184,471	39,338,11		3,153,643	8.7	ACCOUNTS RECEIVABLE NET		31,547,298		39,338,114		7.790.816	24.7
	344,489	27,361,58		10,017,098	57.8	STATE/COUNTY RECEIVABLES		12,250,993		27,361,587		15,110,594	123.3
	464,131	5,328,48	5	(135,646)	(2.5)	INVENTORY		3,344,962		5,328,485		1,983,523	59.3
	922,824	5,488,66		(434,164)	(7.3)	PREPAID EXPENSE	_	4,044,913		5,488,660		1,443,747	35.7
155,	764,949	157,491,79	0	1,726,841	1.1	TOTAL CURRENT ASSETS		144,394,054		157,491,790		13,097,736	9.1
293,	594,926	294,132,15	0	537,224	0.2	PROPERTY, PLANT & EQUIPMENT		287,737,666		294,132,150		6,394,484	2.2
	496,947)	(174,493,47		(996,532)	(0.6)	LESS: ACCUMULATED DEPRECIATION		162,617,642)	-	(174,493,479)		(11,875,837)	(7.3)
120,	097,979	119,638,67	1	(459,308)	(0.4)	NET PROPERTY, PLANT& EQUIPMENT		125,120,024		119,638,671		(5,481,353)	(4.4)
104,	126,120	103,924,81	2	(201,308)	(0.2)	OTHER ASSETS		42,843,130		103,924,812		61,081,682	142.6
						INVESTMENTS							
	•				(1 . 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.	HELD FOR CONSTRUCTION ACCRUED INTEREST RECEIVABLE		1.00		li∰il Vasti		(= 0)	(*)
	325,412	325,41	2		15	FUNDS IN TRUST		324,707		325,412		705	0.2
	325,412	325,41				TOTAL INVESTMENTS	-	324,707		325,412	-	705	0.2
\$ 380,	314,460	\$ 381,380,68	5 \$	1,066,225	0.3 %	TOTAL ASSETS	\$	312,681,915	\$	381,380,685	\$	68,698,770	22.0
						CURRENT LIABILITIES							
	592,234	12,846,76		254,527	2.0	ACCRUED PAYROLL		12,933,162		12,846,761		(86,401)	(0.7)
	243,068	5,649,08		(3,593,979)	(38.9)	ACCOUNTS PAYABLE		6,993,637		5,649,089		(1,344,548)	(19.2)
	404,429	64,404,42		0		MCARE/MEDICAL LIABILITIES		29,015,717		64,404,429		35,388,712	122.0
	752,345 768.200	3,752,34 10.368.94		(1.399.257)	(11.9)	CURRENT PORTION OF DEBT OTHER ACCRUALS		3,572,345 9,087,856		3,752,345 10,368,943		180,000 1,281,087	5.0
	760,276	97,021,56		(4,738,709)	(4.7)	TOTAL CURRENT LIABILITIES		61,602,717	0	97,021,567		35,418,850	57.5
	3 - 3/	- 45 - 45 -		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	8 - 3			100				,	1375-35
						LONG TERM LIABILITIES							
	•	=		•	3.53	CAPITAL LEASE UN EARNED CONTRIBUTIONS		550		6.5			8.5%
42	307,212	42,290,73		(16,477)	(0.0)	LONG TERM PORTION OF C.O.P's		46,223,461		42,290,735		(3,932,726)	(8.5)
	307,212	42,290,73		(16,477)	(0.0)	TOTAL LONG TERM DEBT		46,223,461	-	42,290,735	_	(3,932,726)	(8.5)
		12,200,10		(,	()							(-)	(0.0)
204	855,737	204,855,73	7	_	-	FUND BALANCES ACCUMULATED FUND		204,855,737		204,855,737		22	620
	391,235	37,212,64		5,821,411	(18.5)	CHANGE IN NET ASSETS				37,212,646		37,212,646	100.0
	246,972	242,068,38		5,821,411	2.5	TOTAL FUND BALANCES	-	204,855,737	800.00	242,068,383		37,212,646	18.2
\$ 380,	314,460	\$ 381,380,68	5_\$	1,066,225	0.3 %	TOTAL LIAB. & FUND BALANCES	\$	312,681,915	\$	381,380,685	\$	68,698,770	22.0

PAGE 6 OF 11 PAGES

NATIVIDAD MEDICAL CENTER STATE AND COUNTY RECEIVABLES

AS OF 06/30/18

BALANCE SHEET	Beg. Balance	Accruals	Reversals and Reclasses	Medi-Cal Waiver	GPP /PRIME	<u>IGT</u>	<u>Payments</u>	Ending Balance
Medi-Cal Waiver (DSH +SNCP)	\$ 7,020,228	29,030,004				35,333,017	(51,381,676)	20,001,573
EHR Meaningfull Use	599,373						(78,383)	520,990
Hospital Fee	3,699,245	1,457,928					(3,651,065)	1,506,108
CCAH IGT FY15-16			8,306,211			11,062,953	(19,369,164)	-
New Enrrollees	-		(552,441)			552,441		•
SB1732		3,499,992	1,114,442				(4,614,434)	*
AB 915		4,198,025					(1,818,033)	2,379,992
A/R Office Buildings	(258,694)	2,114,117					(1,962,341)	(106,918)
A/R Manco Abbott	•	532,739					(590,885)	(58,146)
Interest Accrued Positive Cash	(92,257)	1,596,316					(1,126,059)	378,000
Accrued Donations	1,257,167	720,000					(142,320)	1,834,847
A/R Jail-PG&E	27	507,915					(174,634)	333,308
Health Department	25,903	1,910,608					(1,348,556)	587,955
Ryan White & EIP A/R STATE RECEIVABLES	\$ 12,250,992	249,996 \$ 45,817,640	(68,819) \$ 8,799,393	\$ -	\$ -	\$46,948,411	(197,300) \$ (86,454,849)	(16,123) \$ 27,361,586

P & L	YTD Jun-18
Medi-Cal DSH /SNCP/PHYS SPA	\$ 13,130,001
PRIME Y3	15,900,000
CCAH Rate Range IGT FY16 & 17	8,299,393
Hospital Fee	1,457,928
HPE	173,610
HD Residency Support	(500,004)
New Enrollees	785,149
AB915	5,873,006
Medicare GME	1,353,725
SB 1732	4,614,434
Ryan White & SAMHSA GRANTS GOVERNMENT FUNDING INCOME	327,728 \$ 51,414,970

PAGE 7 OF 11 PAGES

NATIVIDAD MEDICAL CENTER STATEMENT OF CASH FLOWS AS OF JUNE 30, 2018

	CURRENT MONTH		YEA	R - TO - DATE
1	\$ 90,849,034	CASH AT BEGINNING OF PERIOD	\$	93,205,888
2		FROM OPERATIONS:		
3	5,821,411	NET INCOME/(LOSS)		37,212,646
4	-	NET INCOME ADJ - PRIOR YEAR		-
5	996,532	DEPRECIATION/AMORT	\$	11,875,837
6	6,817,943	SUBTOTAL		49,088,483
7		CHANGES IN WORKING CAPITAL:		
8	(3,153,643)	ACCOUNTS RECEIVABLE		(7,790,816)
9	(10,017,098)	STATE/COUNTY RECEIVABLE		(15,110,594)
10	569,810	PREPAID EXPENSE & INVENTORY		(3,427,270)
11	254,527	ACCRUED PAYROLL		(86,401)
12	(3,593,979)	ACCOUNTS PAYABLE		(1,344,548)
13	1. The state of th	MCARE/MEDICAL LIABILITIES		35,388,712
15	·	SHORT TERM DEBT		
16	(1,399,257)	ACCRUED LIABILITIES		1,281,087
17	(17,339,640)	NET (DECREASE)/INCREASE		8,910,170
18		CAPITAL ADDITIONS:		
19	(537,224)	PP&E ADDITIONS		(6,394,484)
20 19	•	NBV OF ASSETS DISPOSED		-
21	(537,224)	TOTAL CAPITAL (Use of Cash)		(6,394,484)
22		FINANCING ACTIVITY:		
23	Anne E	Short Term Debt		180,000
24	(16,477)	LONG TERM BOND DEBT		(3,932,726)
26	201,308	OTHER ASSETS		(61,081,682)
27		INVESTMENTS		(705)
28	184,831	TOTAL FINANCING		(64,835,113)
29	(10,874,090)	INC./(DEC.) IN CASH BALANCE	<u> </u>	(13,230,944)
30	\$ 79,974,944	CASH BALANCE - END OF PERIOD	\$	79,974,944

PAGE 8 OF 11 PAGES

NATIVIDAD MEDICAL CENTER RECONCILIATION OF GOVERNMENT FUNDING FISCAL YEAR 2018

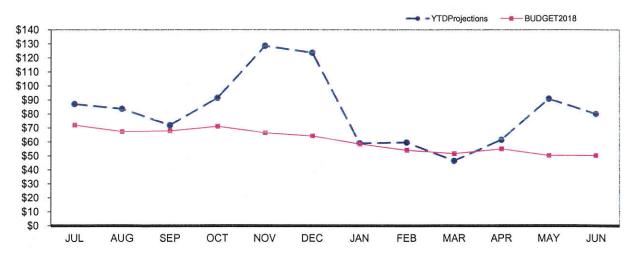
	BDGT-18	ESTIMATE FY2018	<u>Varia</u>	nce to Budget
Medi-Cal DSH Waiver	\$ 12,330,000	\$ 12,330,000	\$	-
PRIME Y3	15,900,000	15,900,000	\$	2
AB85 New Enrollees FY17-18	5,843,712	785,149	\$	(5,058,563) (1)
Hospital Presumptive Eligibility	95% 988 •	173,610	\$	173,610
AB915	2,380,000	5,873,010	\$	3,493,010 (2)
SB1732	3,500,000	4,614,433	\$	1,114,433 (3)
CCAH Rate Range FY15-16 & FY16-17	<u> </u>	8,299,393	\$	8,299,393 (4)
HIV Grants	250,000	327,728	\$	77,728
Physician SPA	800,000	800,000	\$	2
HD Residency Support	(500,000)	(500,000)	\$	
Medicare GME & B/D	1,352,000	1,353,725	\$	1,725
Provider Fee	1,457,922	1,457,928	\$	6
	\$ 43,313,634	\$ 51,414,976	\$	8,101,342

⁽¹⁾Mandated Plan/CCAH Auto Payments on AB85 New Eligible stopped on July-17 as a result of CMS/Managed Care Rule (2)Positive retroactive payments of New Eligible Jan14-Jun16 (3)Positive retroactive payment adjustment on prior year invoices (4)Positive retroactive payments FY16 & FY17

PAGE 9 OF 11 PAGES



Cash Flow Performance Fiscal Year 2018 (in Millions)



	ACTUAL											
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
YTD	87.0	83.6	71.9	91.4	128.5	123.6	58.9	59.6	46.4	61.6	90.8	80.0
BDGT	72.0	67.3	67.8	71.1	66.4	64.1	58.4	53.9	51.6	55.0	50.2	50.2
Variance	15.1	16.3	4.1	20.4	62.1	59.5	0.5	5.6	(5.2)	6.6	40.6	29.8

PAGE 10 OF 11 PAGES

NATIVIDAD MEDICAL CENTER CASH FORECAST FISCAL YEAR 17-18

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ACTUAL DEC	ACTUAL JAN	ACTUAL FEB	ACTUAL MAR	ACTUAL APR	ACTUAL MAY	ACTUAL JUN	Total YTD
Beginning Balance	93,189,908	87,019,713	83,567,348	71,927,584	91,436,435	128,531,490	123,590,466	58,913,855	59,565,082	46,426,848	61,540,787	90,837,045	93,189,908
Patient Revenues (incl pro fees and lab cap)	18,801,174	19,492,336	17,317,274	21,133,228	21,687,443	18,802,603	19,321,906	20,251,544	19,192,218	19,849,337	22,272,055	19,306,941	237,428,059
Provider Fee	10,000,000	-	-	1,580,628		-	-	-	444,529	194,839	1,272,068	34,703	3,526,767
AB85	679,628	679,976	680,372	1,532,022	663,305			-	(*)	8.50		-	4,235,303
Medicare E H R Incentive										78,383			78,383
Medi-Cal HPE			656.423	43,724	247.151	389.106	298.387	326.381	301.739	384.104	418.986	242,451	43,724
SHORT DOYLE HIV GRANTS			40,995	348,808 17,597	44,715	27,824	298,387	20,383	56,513	384,104	418,988 54,113	14,496	3,593,536 343,851
CCAH Rate Range FY15-16 & FY16-17	-		40,995	9,163,705	44,710	27,024	25,001	20,363	00,013	31,334	10,205,459	14,450	19,369,164
CCAH CBI Specialty care Incentive				5,100,100							10,200,100	633,739	633,739
CCAH PROIVDER INCENTIVE GRANT	112,500	950		1,216,641								242,968	1,573,059
HEALTH DEPARTMENT REIMB		144,723		170,349	305,474	143,371		133,019	139,374	268,527			1,304,837
Juvenile Hall Medical Services-Probation-				136,136					350,253	64,695	96,001	68,766	713,851
AB915									1,818,033			1,674,981	3,493,014
GPP Y1 Final Payment		205,583		8,107,827									205,583 8,107,827
GPP V2 4th QTR GPPY3	-			7,689,365			7,689,365			10,403,777		-	25,782,507
PRIME				7,005,003	16,724,746		7,009,303			10,403,777	-		16,724,746
PHYS SPA					10,724,740						561,013		561,013
SB1732				3,296,668								620,546	3,917,214
Foundation					124,346								124,346
IWE BIMEEKTA	103,096	103,096	103,096	103,096	103,096	154,644	103,096	106,232	102,462	105,000	106,232	159,348	1,352,494
Rent Income	17,388	34,782	63,539	133,555	57,970	527,334	57,970	45,827	75,388	42,673	423,660	53,911	1,533,997
CCAH MCE to Cost FY15-16 & FY16-17				005.007	16,791,014			242.27		150.05	20,830,716		37,621,730
Interest Income				325,317		-		343,813		456,929 5,269,583		151,862	1,126,059 5,421,445
Fund 404 Transfer Miscellaneous Revenue	15,962	71,896	237,708	14,839	63,708	226,106	328,942		6,690	459,782	144,481	113,004	1,683,116
Total Cash Receipts	19,729,747	20,733,342	19,099,405	55,013,505	56,812,968	20,270,988	27,825,547	21,227,199	22,497,199	37,588,963	56,384,784	23,315,716	380,499,363
Total cash receipts	10,720,747	20,700,042	15,005,100	00,010,000	00,012,000	20,270,000	27,020,047	21,227,100	22,401,100	57,000,000	50,001,101	20,010,710	000,400,000
CASH DISBURSEMENTS													
Purchased Services and Supplies	7,583,906	5,832,819	7,549,788	7,656,490	5,831,361	7,718,513	10,138,113	7,039,442	7,293,092	7,161,765	7,810,385	9,548,099	91,163,773
HD Clinic Incentive and GPP Y2 Transfer									517,965				517,965
AB85 IGT Jan-Jun, 2017									552,441				552,441
Rate Range Assessment Fee FY15-16 & FY16-17		859,130							949,778 4,958,394				1,808,908
PRIME DYIZ & DYI3 IGT		4,295,651		8,362,448					4,950,394			6,911,767	9,254,045 15,274,215
GPP Y1 IGT	50,437			6,302,446								0,911,707	50,437
GPP Y2 4th QTR IGT	50,437		4,757,574						-				4,757,574
GPP Y3 QTR IGT			4,548,412			4,548,412			6,154,042				15,250,866
BOE Q1 Sales and Use Tax	18,312		4,040,412			4,040,412			0,154,042				18,312
Building Lease / Rental Equipment	229,975	235,347	271,515	202,065	225,742	254,583	291,521	277,750	202,065	313,277	269,305	181,677	2,954,822
COP Principal & Interest Payments	4,846,386	235,547	271,515	202,003	225,742	251,505	889,059	277,750	91,039	515,277	207,000	101,077	5,626,484
Payroll and Benefits	12,490,299	12,306,799	12,520,503	17,750,095	12,692,587	12,427,811	13,495,605	13,026,522	13,223,967	13,067,581	18,798,390	13,145,255	164,945,414
Esperanza Care							240,880		27,589	357,097		305,060	930,626
COWCAP												3,149,191	3,149,191
FY17-18 MH MOU			202,144	103,307	95,230		57,433	97,090	98,102	92,525	107,235	94,994	948,060
Data Processing	176,749	198,663	200,998	176,749	221,513	199,623	176,749		400,484	876,393	87,763	313,305	3,028,989
Transfer from Fund 451 to Fund 001 Strategic Transfer from Fund 451 to Fund 404							7,200,000 59,896,475						7,200,000 59,896,475
Capital Expenditures FYIB	703,878	457,298	688,255	1,253,480	651,480	63,070	116.323	135,168	1,166,475	606,386	15,447	537,223	6,394,483
Capital Expenditures Fund 404	100,010	101,200		1,200,100		- 00,010	110,020	100,100	1,100,110	-			- 0,000
Total Cash Disbursements	25,899,942	24,185,707	30,739,169	35,504,634	19,717,913	25,212,012	92,502,158	20,575,972	35,635,433	22,475,024	27,088,525	34,186,571	393,723,080
Increase/(Decrease)	(6,170,195)	(3,452,365)	(11,639,784)	19,508,871	37,095,055	(4,941,024)	(64,676,612)	651,227	(13,138,234)	15,113,939	29,296,259	(10,870,855)	(13,223,718)
Ending Cash Fund 451	87,019,713	83,567,348	71,927,564	91,436,435	128,531,490	123,590,466	58,913,855	59,565,082	46,426,848	61,540,787	90,837,045	79,966,190	79,966,190
(+) Credit Card Account + Fund 27	9,854	8,628	1,095	2,437	5,083	2,560	3,111	5,941	5,061	7,602	8,309	5,074	5,074
(+)Petty Cash	3,680	3,680	3,680	3,680	3,680	3,680	3,680	3,680	3,680	3,680	3,680	3,680	3,680
Ending Cash as per G/L	87,033,247	83,579,656	71,932,339	91,442,552	128,540,253	123,596,706	58,920,646	59,574,703	46,435,589	61,552,069	90,849,034	79,974,944	79,974,944
Fund 404													-
Beginning Balance	21,044,996	21,044,996	21,044,996	21,044,996	21,044,996	21,044,996	21,044,996	80,941,471	80,941,471	80,941,471	75,671,888	75,671,888	75,671,888
Transfer In/Out fund 451		-					59,896,475			(5,269,583)		(151,862)	-
Ending Cash Fund 404	21,044,996	21,044,996	21,044,996	21,044,996	21,044,996	21,044,996	80,941,471	80,941,471	80,941,471	75,671,888	75,671,888	75,520,026	75,671,888
Ending Cash Fund 451 & 404	108,064,709	104,612,344	92,972,560	112,481,431	149,576,486	144,635,462 PAGE 11	139,855,326	140,506,553	127,368,319	137,212,675	166,508,933	155,486,216	

PAGE 11 OF 11 PAGES



CREDENTIALS REPORT OF RECOMMENDED ACTIONS FOR BOARD APPROVAL

Friday, August 3, 2018

(Per recommendation of the July 10, 2018 Medical Executive Committee)

The following practitioners were reviewed for initial appointment, reappointment, changes in staff status (category), additional privilege requests, etc. Membership factors include licensure, DEA, professional liability insurance, staff requirements, etc. Qualitative/quantitative factors include: peer review, performance improvement, clinical activity, privileging, competence, technical skill, behavior, health, medical records, blood review, medication usage, litigation history, utilization and continuity of care.

NAME	SPECIALTY	SERVICE	APPOINTMENT PERIOR
Kato, Kambrie, MD	Teleradiology	Radiology	08/03/18 - 08/01/20
Chee, Nicholas K., MD	Cardiology	Medical Specialties	08/03/18 - 08/01/20
Grodman, Samuel W., MD	Emergency Medicine	Emergency Medicine	08/03/18 – 08/01/20 Temporary Privileges
Martin, Christopher L., MD	Emergency Medicine	Emergency Medicine	08/03/18 – 08/01/20 Temporary Privileges
Pollock, Max R., MD	Teleradiology	Radiology	08/03/18 – 08/01/20
Lepp, Nathaniel E., MD, PhD	Family Medicine	OB Fellow	08/03/18 – 08/01/20
Khalili, Michael, MD	Teleradiology	Radiology	08/03/18 - 08/01/20
Palha De Sousa, Chiquita, MD	Pediatrics	Pediatrics	08/03/18 - 08/01/20 Temporary Privileges
REAPPOINTMENTS			
NAME	SPECIALTY	STAFF STATUS	REAPPOINTMENT PERIOD
Basse, Michael E., MD Initial appt. date:09/06/1991	Diagnostic Radiology	Active	09/01/18 — 09/01/20
Benford, Jacob., MD Initial appt. date:09/01/2006	Emergency Medicine	Active	09/01/18 – 09/01/20
Burke, Christopher D., MD Initial appt. date:09/02/2016	Emergency Medicine	Active	09/01/18 – 09/01/20
Caci, Damian, MD Initial appt. date:09/02/2016	Interventional Radiology	Active	09/01/18 – 09/01/20
Gary E. Falkoff, MD Initial appt. date:12/01/1991	Diagnostic Radiology	Courtesy	09/01/18 – 09/01/20
200000 Hongay-map had 2017 aborder 1 - 500 pmp00000 sequence - 200/2000 - 10/200 - 200/2000 pm	Internal Medicine / Infectious Disease	Active	09/01/18 – 09/01/20
Klick, Anastasia R., MD	Family Medicine	Provisional	09/01/18 – 09/01/20
banez, Sir Cedric A. III, MD Initial appt. date:09/10/2010 Klick, Anastasia R., MD	Disease		

McAndrew, Matthew C., MD	Later and Market and Allert and A		09/01/18 - 09/01/20
Initial appt. date:09/02/2016	Internal Medicine / Hospitalist	Active	33/3/1/23
Milanesa, Dan M., MD Initial appt. date:09/01/2000	Urology	Active	09/01/18 – 09/01/20
Patel, Arpit A., MD Initial appt. date:09/12/14	Anesthesia	Active	09/01/18 – 09/01/20
Raymond, Rebecca, MD Initial appt. date:08/05/16	Family Medicine	Provisional	09/01/18 – 09/01/20
Rupp, Richard W., MD Initial appt. date:09/10/2010	Diagnostic Radiology	Active	09/01/18 – 09/01/20
Shah, Panna R., MD Initial appt. date:09/12/2014	Teleneurology	Courtesy	09/01/18 – 09/01/20
Staunton, David A., MD Initial appt. date:09/06/1991	Diagnostic Radiology	Active	09/01/18 – 09/01/20
Varma, Geetha N., MD Initial appt. date:09/12/2014	Hematology / Oncology	Active	09/01/18 – 09/01/20
PROVISIONAL REVIEWS (procto	oring previously completed)		
NAME	SPECIALTY	ACTION	RECOMMEND
None			
RELEASE FROM PROCTORING			
NAME	SDECIAL TV	DEAGON	DECOMMEND
IVANIE	SPECIALTY	REASON	RECOMMEND
	OB/GYN	Basic proctoring requirements completed	Recommend
Chan, Johol C., MD	Princip Construction (Construction to	Basic proctoring requirements	
Chan, Johol C., MD Reddy, Kartheek K., MD Vigil, Valerie A., MD	OB/GYN	Basic proctoring requirements completed Basic proctoring requirements	Recommend
Chan, Johol C., MD Reddy, Kartheek K., MD Vigil, Valerie A., MD	OB/GYN Orthopedic Surgery	Basic proctoring requirements completed Basic proctoring requirements completed Basic and advanced proctoring	Recommend
Chan, Johol C., MD Reddy, Kartheek K., MD Vigil, Valerie A., MD VOLUNTARY RESIGNATIONS	OB/GYN Orthopedic Surgery	Basic proctoring requirements completed Basic proctoring requirements completed Basic and advanced proctoring	Recommend
Chan, Johol C., MD Reddy, Kartheek K., MD Vigil, Valerie A., MD VOLUNTARY RESIGNATIONS	OB/GYN Orthopedic Surgery Emergency Medicine	Basic proctoring requirements completed Basic proctoring requirements completed Basic and advanced proctoring requirements completed	Recommend Recommend Recommend
Chan, Johol C., MD Reddy, Kartheek K., MD Vigil, Valerie A., MD VOLUNTARY RESIGNATIONS NAME Catalano, Donald A., MD	OB/GYN Orthopedic Surgery Emergency Medicine SPECIALTY	Basic proctoring requirements completed Basic proctoring requirements completed Basic and advanced proctoring requirements completed REASON	Recommend Recommend Recommend EFFECTIVE DATE
Chan, Johol C., MD Reddy, Kartheek K., MD Vigil, Valerie A., MD VOLUNTARY RESIGNATIONS NAME Catalano, Donald A., MD Chung, Hugh S., MD	OB/GYN Orthopedic Surgery Emergency Medicine SPECIALTY Diagnostic Radiology	Basic proctoring requirements completed Basic proctoring requirements completed Basic and advanced proctoring requirements completed REASON Voluntary resignation, retired.	Recommend Recommend Recommend EFFECTIVE DATE 05/31/2018
Chan, Johol C., MD Reddy, Kartheek K., MD Vigil, Valerie A., MD VOLUNTARY RESIGNATIONS NAME Catalano, Donald A., MD Chung, Hugh S., MD Hall, Bonnie, MD, PhD	OB/GYN Orthopedic Surgery Emergency Medicine SPECIALTY Diagnostic Radiology Surgical Critical Care	Basic proctoring requirements completed Basic proctoring requirements completed Basic and advanced proctoring requirements completed REASON Voluntary resignation, retired. Voluntary resignation	Recommend Recommend Recommend EFFECTIVE DATE 05/31/2018 09/01/2018
Chan, Johol C., MD Reddy, Kartheek K., MD Vigil, Valerie A., MD VOLUNTARY RESIGNATIONS NAME Catalano, Donald A., MD Chung, Hugh S., MD Hall, Bonnie, MD, PhD Saft, Amy B., CRNA	OB/GYN Orthopedic Surgery Emergency Medicine SPECIALTY Diagnostic Radiology Surgical Critical Care Family Medicine	Basic proctoring requirements completed Basic proctoring requirements completed Basic and advanced proctoring requirements completed REASON Voluntary resignation, retired. Voluntary resignation Voluntary resignation.	Recommend Recommend Recommend EFFECTIVE DATE 05/31/2018 09/01/2018 06/20/2018
Chan, Johol C., MD Reddy, Kartheek K., MD Vigil, Valerie A., MD VOLUNTARY RESIGNATIONS NAME Catalano, Donald A., MD Chung, Hugh S., MD Hall, Bonnie, MD, PhD Saft, Amy B., CRNA Tardieu, Bert G., MD	OB/GYN Orthopedic Surgery Emergency Medicine SPECIALTY Diagnostic Radiology Surgical Critical Care Family Medicine Nurse Anesthetist	Basic proctoring requirements completed Basic proctoring requirements completed Basic and advanced proctoring requirements completed REASON Voluntary resignation, retired. Voluntary resignation Voluntary resignation. Voluntary resignation.	Recommend Recommend Recommend EFFECTIVE DATE 05/31/2018 09/01/2018 06/20/2018 06/19/2018
Chan, Johol C., MD Reddy, Kartheek K., MD Vigil, Valerie A., MD VOLUNTARY RESIGNATIONS NAME Catalano, Donald A., MD Chung, Hugh S., MD Hall, Bonnie, MD, PhD Saft, Amy B., CRNA Tardieu, Bert G., MD	OB/GYN Orthopedic Surgery Emergency Medicine SPECIALTY Diagnostic Radiology Surgical Critical Care Family Medicine Nurse Anesthetist	Basic proctoring requirements completed Basic proctoring requirements completed Basic and advanced proctoring requirements completed REASON Voluntary resignation, retired. Voluntary resignation Voluntary resignation. Voluntary resignation.	Recommend Recommend Recommend EFFECTIVE DATE 05/31/2018 09/01/2018 06/20/2018 06/19/2018
Chan, Johol C., MD Reddy, Kartheek K., MD	OB/GYN Orthopedic Surgery Emergency Medicine SPECIALTY Diagnostic Radiology Surgical Critical Care Family Medicine Nurse Anesthetist Orthopedic Surg	Basic proctoring requirements completed Basic proctoring requirements completed Basic and advanced proctoring requirements completed REASON Voluntary resignation, retired. Voluntary resignation. Voluntary resignation. Voluntary resignation. Voluntary resignation.	Recommend Recommend Recommend EFFECTIVE DATE 05/31/2018 09/01/2018 06/20/2018 06/19/2018 06/19/2018