



# **Finance Committee Meeting 2018**

**August 23, 2018**



## Finance Committee Meeting

Thursday, August 23, 2018

3:30 PM

Steinbeck Room, Building 300

1441 Constitution Blvd.

### AGENDA

1. **Call to Order**

Mike Payne, Chair

2. **Public Comments (Limited 3 minutes per speaker)**

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

3. **Agenda Additions/Corrections**

Noemi Ferguson

4. **Approval of Minutes**

- Approve the Minutes of July 26, 2018. *Pages 4-6*

5. **Old Business**

- None

6. **New Business**

- Consent Items – Attachment A. *Pages 7-12*  
Review and approve for consideration by the NMC Board of Trustees

**Scheduled Items/Discussion Items**

7. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

- Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Medamerica Consulting Services, LLC for Emergency Department strategic planning services at NMC for an amount not to exceed \$160,000 with an agreement term August 1, 2018 through July 31, 2019.
- Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$16,000) of the original cost of the agreement.
- Approve the NMC Chief Executive Officer's recommendation to accept non-standard provisions within the Agreement. *Pages 13-14*

8. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

- Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Linda Raby for Assessment of Trauma Program Verification Review Readiness services, extending the agreement an additional four (4) year period

(October 15, 2018 through October 14, 2022) for a revised full agreement term of October 15, 2017 through October 14, 2022, and adding \$260,000 for a revised total agreement amount not to exceed \$360,000.

- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement. *Pages 15-16*
9. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
  - a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement (A-12752) with Monterey Spine and Joint, PC, a California professional corporation to provide neurosurgery services at NMC, extending the term by twelve months (October 1, 2018 to September 30, 2019) and adding \$600,000 for a revised not to exceed amount of \$2,950,000 for the full term of the Agreement October 1, 2014 to September 30, 2019; and
  - b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not exceed 10% of the original contract amount (\$125,000) and do not significantly change the scope of work. *Pages 17-18*
10. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
  - a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Nextgate Solutions, Inc. for Enterprise Master Person Index System services for an amount not to exceed \$1,387,049 with an agreement term of October 1, 2018 through September 30, 2023.
  - b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$138,705) of the original cost of the agreement. *Pages 19-21*
11. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
  - a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Quotations #1FWKEGS, #1-FWJ9PU, #1-FVNNFJ, #1-FWJTL1 and #1-FVSZAS totaling \$443,444 for installation and training services associated with the new radiology equipment for the Natividad Radiology Modernization Project.
  - b. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Proposal #1-O73OSY for the purchase of the extended 5 year warranties totaling \$2,422,548 associated with the new radiology equipment for the Natividad Radiology Modernization Project.
  - c. Authorize the purchase of new radiology equipment totaling \$5,804,806 for the Natividad Modernization Project. *Pages 22-23*

**12. Review and Approve Financial Statements**

**Daniel Leon, CFO**

- Receive and Approve July 2018 YTD Financial Report. *Pages 24-36*

**13. Calendar for Next Finance Committee Meeting**

- Thursday, September 27, 2018 at 3:30 PM.

**14. Adjournment**

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Board of Trustees as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Board of Trustees shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed, and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting





**Finance Committee Meeting**  
**Thursday August 23, 2018**  
**Consent Items**

**Attachment A**

<b>1.</b> <i>Pages 7-8</i>	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an Agreement with Monarch Medical Technologies, LLC for glucose management system enterprise software subscription at NMC for an amount not to exceed \$190,015 for the term October 1, 2018 through September 30, 2021.</p> <p>b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$19,001) of the original cost of the agreement.</p>
<b>2.</b> <i>Pages 9-10</i>	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No.1 to the agreement with Pam Ishimoto for Consulting with NMC Trauma Department on the National Trauma Data Bank and Trauma Quality Improvement, extending the agreement an additional four (4) year period (October 16, 2018 through October 15, 2022) for a revised full agreement term of October 16, 2017 through October 15, 2018, and adding \$575,000 for a revised total agreement amount not to exceed \$675,000.</p> <p>b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.</p>
<b>3.</b> <i>Pages 11-12</i>	<p>Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-13517) with Healthcare Coding and Consulting Services, LLC for US-based remote medical record coding and consulting services, extending the agreement an additional two (2) year period (August 22, 2019 through August 21, 2021) for a revised full agreement term of August 22, 2016 through August 21, 2021, and adding \$1,167,000 for a revised total agreement amount not to exceed \$1,827,000.</p>





## Finance Committee Meeting

Thursday, July 26, 2018

3:30 PM

Steinbeck Room, Building 300

1441 Constitution Blvd.

### MINUTES

**Board Members:** Dr. Gary Gray, Mike Payne, Marcia Atkinson, Dr. Charles Harris

**Absent:** None

**NMC Staff/County:** Daniel Leon, Nancy Buscher, Dr. Craig Walls, Andrea Rosenberg, Ari Entin, Jeanne-Ann Balza

1. Call to Order

Mike Payne, Chair

2. Public Comments (Limited 3 minutes per speaker)

- There were none.

3. Agenda Additions/Corrections

- None

Noemi Ferguson

4. Approval of Minutes

- Approve the Minutes of June 28, 2018.

**MOTION:** *Motion to approve the minutes of June 28, 2018 moved by Marcia Atkinson, seconded by Dr. Gary Gray, and approved unanimously.*

5. Old Business

- None

6. New Business

- Consent Items – Attachment A.

Review and approve for consideration by the NMC Board of Trustees

**MOTION:** *Motion to approve Consent Items for consideration by the NMC Board of Trustees, Attachment A, item 1 through item 5 moved by Marcia Atkinson, seconded by Dr. Charles Harris, and approved unanimously.*

Scheduled Items/Discussion Items

7. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with West Interactive Services Corporation for patient notification services at NMC for an amount not to exceed \$100,000 with an agreement term September 1, 2018 through August 31, 2023.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification,

insurance and limitations on liability provisions within the agreement.

**MOTION:**     *Motion to approve Scheduled, item number 7, for consideration by the NMC Board of Trustees, moved by Marcia Atkinson, seconded by Dr. Gary Gray, and approved unanimously.*

8. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with ZBS Incorporated dba Audac for maintenance and repair of nurse call system services, extending the agreement an additional three (3) year period (January 1, 2019 through December 31, 2021) for a revised full agreement term of July 1, 2015 through December 31, 2021, and adding \$80,000 for a revised total agreement amount not to exceed \$150,000.
  - b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$15,000) of the original cost of the agreement.

**MOTION:**     *Motion to approve Scheduled, item number 8, for consideration by the NMC Board of Trustees, moved by Marcia Atkinson, seconded by Dr. Charles Harris, and approved unanimously.*

9. **Review and Approve Financial Statements**

Daniel Leon, CFO

- Receive and Approve June 2018 YTD Financial Report.
- Receive and Approve FY 2019 Operating and Capital Budget.

**MOTION:**     *Motion to accept the June 2018 Financial Reports & FY 2019 Operating & Capital Budget moved by Marcia Atkinson, seconded by Dr. Charles Harris, and approved unanimously.*

10. **Calendar for Next Finance Committee Meeting**

- Thursday, August 23, 2018 at 3:30 PM.

11. **Adjournment at 5:00pm**

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Mike Payne, Chair

Recorded by Noemi Ferguson





**Finance Committee Meeting**  
**Thursday July 26, 2018**  
**Consent Items - MINUTES**  
**Attachment A**

1.	<p>a. Authorize Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Richard Moore M.D., Inc. to provide general and critical care surgery services at NMC for an amount not to exceed \$500,000 for the period September 1, 2018 to September 30, 2020; and</p> <p>b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount per each amendment.</p>
2.	<p>Authorize the Chief Executive Officer of Natividad to sign Amendment No. 1 ("Amendment") to the Pacific Health Alliance Pilot Project Agreement to extend the provision of program administration ("PA") services for the County of Monterey's Pilot Project for the Remaining Uninsured for an additional year, replace Exhibit A with a new Exhibit A and add an additional amount not to exceed \$300,000 for a total of \$500,000, effective July 1, 2018 through a run out period of December 31, 2019.</p>
3.	<p>Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No.1 to the agreement (A-12966) with Salinas Valley Memorial Hospital (SVMH) for laboratory testing services, extending the agreement an additional thirty-six (36) month period (November 1, 2018 through October 31, 2021) for a revised full agreement term of July 1, 2015 through October 31, 2021, and adding \$500,000 for a revised total agreement amount not to exceed \$932,000.</p>
4.	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Addendum No. 2 to the Letter of Agreement (A-13407) with The Advisory Board Company for iRound, Nursing Executive Center, Health Care IT Advisor, and Healthcare Advisory services, extending the agreement from September 1, 2018 through August 31, 2023, for a revised full agreement term of December 31, 2015 through August 31, 2023, adding \$857,396 for a revised total agreement amount not to exceed \$1,163,342.</p> <p>b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future addendums to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$20,492) of the original cost of the agreement.</p>
5.	<p>a. Authorize the Auditor-Controller to establish and transfer appropriations from Natividad Medical Center's Enterprise Fund NMC001-451-9600-8142 to a Natividad Medical Center Inter-Governmental (IGT) Fund. Amounts will be requested by California's Department of Healthcare Services subject to review and determination of amounts by Natividad Medical Center's CEO beginning in September 1, 2018.</p> <p>b. Authorize the Auditor-Controller to transfer funds from Natividad Medical Center's Inter-Governmental (IGT) Fund to Natividad Medical Center Fund 451, Appropriation Unit NMC001 (Enterprise Fund) for reimbursement of on-going payments to California's Department of Healthcare Services for intergovernmental transfers.</p>



## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Monarch Medical Technologies, LLC Agreement**

**Legistar Number:** \_\_\_\_\_

#### **..Title**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an Agreement with Monarch Medical Technologies, LLC for glucose management system enterprise software subscription at NMC for an amount not to exceed \$190,015 for the term October 1, 2018 through September 30, 2021.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$19,001) of the original cost of the agreement.

#### **..Report**

#### **RECOMMENDATION:**

**It is recommended the Board of Supervisors:**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an Agreement with Monarch Medical Technologies, LLC for glucose management system enterprise software subscription at NMC for an amount not to exceed \$190,015 for the term October 1, 2018 through September 30, 2021.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$19,001) of the original cost of the agreement.

#### **SUMMARY/DISCUSSION:**

NMC's existing process for glucose control and insulin therapy management consists of multiple order sets for the provider to choose from and complicated protocols for nursing staff to follow. With the current non automated process glycemic control (hyper- and hypoglycemia) can be suboptimal.

Endotool is a clinical decision support software that integrates with MEDITECH providing personalized recommendations for insulin therapy to better control the patient's glycemic rates in a more automated fashion. The provider will no longer choose from multiple order sets but instead orders Endotool management. The nurse then follows the instructions from Endotool. The software is built using NMC's policies, procedures and protocols that define insulin management and glycemic control. Endotool has been proven to facilitate rapid glycemic control reducing hyper- and hypoglycemic events and improving patient outcomes and care.

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this agreement as to legal form and risk provisions, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee on August 23, 2018 and by its Board of Trustees on September 7, 2018.

**FINANCING:**

The cost for this agreement is \$190,015 of which \$76,271 is included in the Adopted Budget for Fiscal Year 2018-19. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement facilitates the enhanced operational performance of Natividad Medical Center. This provides NMC with the additional support it needs to be able to provide reliable and quality patient care thus improving the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Dr. Charles Harris, Chief Medical Information Officer, 783-2785

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Monarch Medical Technologies LLC Agreement

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

**Pam Ishimoto Amendment No. 1**

**Legistar Number:**                     

### **..Title**

a.. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No.1 to the agreement with Pam Ishimoto for Consulting with NMC Trauma Department on the National Trauma Data Bank and Trauma Quality Improvement, extending the agreement an additional four (4) year period (October 16, 2018 through October 15, 2022) for a revised full agreement term of October 16, 2017 through October 15, 2018, and adding \$575,000 for a revised total agreement amount not to exceed \$675,000.

b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No.1 to the agreement with Pam Ishimoto for Consulting with NMC Trauma Department on the National Trauma Data Bank and Trauma Quality Improvement, extending the agreement an additional four (4) year period (October 16, 2018 through October 15, 2022) for a revised full agreement term of October 16, 2017 through October 15, 2018, and adding \$575,000 for a revised total agreement amount not to exceed \$675,000.

Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.

#### **SUMMARY/DISCUSSION:**

Trauma Data Analyst- contracted to provided accuracy and validity of trauma data registry and reports required for National Trauma Data Bank and Trauma Quality Improvement Program for American College of Surgeons (ACS). There are five submission periods throughout the year. The Data Analyst ensures data is accurate, submission frequency reports match and data maps over correctly to reporting bodies. Prepares reports and provides data for ACS for verification visit. Provided performance measures reports to continually benchmark best practices.

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this amendment No. 1 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 was reviewed and approved by NMC's Finance Committee on August 23, 2018 and by its Board of Trustees on September 7, 2018.

#### **FINANCING:**



The cost for this amendment No. 1 is \$575,000 of which \$150,000 is included in the Fiscal Year 2018-19 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The services rendered in this agreement provide NMC with the additional support it needs to be able to provide reliable and quality patient care which improves the health and quality of life for patients and their families as well as supporting the on-going quality of trauma care at Natividad.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Julie Ramirez, Trauma Program Manager, 387-8104  
Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:  
Pam Ishimoto Amendment 1  
Pam Ishimoto Agreement

Attachments on file with the Clerk of the Board

## The MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

### **Healthcare Coding and Consulting Services, LLC Amendment No. 2**

#### **Legistar Number:**

#### **..Title**

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-13517) with Healthcare Coding and Consulting Services, LLC for US-based remote medical record coding and consulting services, extending the agreement an additional two (2) year period (August 22, 2019 through August 21, 2021) for a revised full agreement term of August 22, 2016 through August 21, 2021, and adding \$1,167,000 for a revised total agreement amount not to exceed \$1,827,000.

#### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-13517) with Healthcare Coding and Consulting Services, LLC for US-based remote medical record coding and consulting services, extending the agreement an additional two (2) year period (August 22, 2019 through August 21, 2021) for a revised full agreement term of August 22, 2016 through August 21, 2021, and adding \$1,167,000 for a revised total agreement amount not to exceed \$1,827,000.

#### **SUMMARY/DISCUSSION:**

Healthcare Coding and Consulting Services (HCCS) provides remote coding support, by utilizing International Classification of Diseases Tenth Revision (ICD10-CM/PCS), Current Procedural Terminology (CPT), Evaluation/Management Levels (E/M), HCPCs Medical Supply conventions to NMC's designated medical encounters.

HCCS requires their coding staff to possess coding credentials. The coders must maintain their credentials annually, by attending education, mandated annual coding convention updates and training for their specific coding discipline.

NMC began utilizing HCCS coding support for the Emergency Department in September of 2016. This component was chosen due to the complexity and distinctiveness of our Emergency and Trauma encounters, which are comprised of multiple layers of treatment management, equipment, procedures and extensive documentation. HCCS appends the medical charges to the Emergency and Labor Delivery Emergency Department accounts, which allows the supportive medical staff to provide care to the patients. In addition to the tremendous mandate and obligation for the accounts to be assigned the accurate code conventions for all services provided, there must also be timeliness with finalizing the coding within the designated period, and confidence with submission for optimum reimbursement.

HCCS has layers of auditors review complicated encounters and conduct monthly audits of the coding staff assigned to the NMC account, thus meeting the compliance requirement. The results are distributed, reviewed, discussed, and recommendations to enhance beneficial outcomes for the organization are considered and often executed.

NMC recognized that with the increased volume of emergency and labor delivery emergency, trauma encounters, and inpatient, and the level of complexity with accurate coding of these services, NMC's existing coding and supportive coding staff were not capable of meeting the managements' level of expectations and demand.

As HCCS adheres to NMC's mandated completion turnaround times, accuracy, compliance requirements and standards, it is critical and favorable to NMC to retain HCCS as their coding support vendor.

**OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this amendment as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee on August 23, 2018 and by its Board of Trustees on September 7, 2018.

**FINANCING:**

The cost for this amendment No. 2 is \$1,167,000 of which \$400,000 is included in the Fiscal Year 2018-19 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The services rendered in this agreement provides NMC with the additional support which is needed due to the credential requirements to ensure accurate appending coding for reimbursement, regulatory, patient care initiatives and data reporting.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Kim Williams-Neal, Director of HIM, 831-783-2440

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

**Attachments:**

Healthcare Coding and Consulting Services, LLC Amendment 2  
Healthcare Coding and Consulting Services, LLC Amendment 1  
Healthcare Coding and Consulting Services, LLC Agreement  
Healthcare Coding and Consulting Services, LLC Spend Sheet

Attachments on file with the Clerk of the Board



## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

**Medamerica Consulting Services, LLC**

**Legistar Number:** \_\_\_\_\_

### **..Title**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Medamerica Consulting Services, LLC for Emergency Department strategic planning services at NMC for an amount not to exceed \$160,000 with an agreement term August 1, 2018 through July 31, 2019.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$16,000) of the original cost of the agreement.
- c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard provisions within the Agreement.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Medamerica Consulting Services, LLC for Emergency Department strategic planning services at NMC for an amount not to exceed \$160,000 with an agreement term August 1, 2018 through July 31, 2019.

Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$16,000) of the original cost of the agreement.

Approve the NMC Chief Executive Officer's recommendation to accept non-standard provisions within the Agreement.

#### **SUMMARY/DISCUSSION:**

Natividad's Emergency department is comprised of nineteen (19) beds/ bays which includes the trauma bays as well as the fast track section of the Emergency department for the less acutely ill patients. During Fiscal Year (FY) 18 Natividad treated more than 53,000 patients in the Emergency Department.

Natividad desires to partner with Medamerica Consulting Services to work collaboratively on a strategic plan for the hospital's Emergency Department. The engagement will focus on strategic issues, operational patient flow (improving turnaround time) and national benchmarking to look at future volume and patient mix trends. The engagement will include an Emergency Department scope definition study which will quantify future Emergency Department visits, define future workflow, and develop a future concept plan of the Emergency Department with a proposed project budget. The study will take into account the potential changes to patient demographics, patient acuities (how sick the patients are) and other key variables.

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this agreement as to legal form, but not as to risk and

the Auditor-Controller has reviewed and approved as to payment provisions. The agreement was also reviewed and approved by NMC's Finance Committee on August 23, 2018 and by its Board of Trustees on September 7, 2018.

**FINANCING:**

The cost for this agreement is \$160,000 which is included in the Fiscal Year 2018-19 Budget.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

A strategic initiative of the Board of Supervisors is to improve health and quality of life through County supported policies, programs, and services. Natividad's Emergency Department is the Level II Trauma facility for the County and treats more than 50,000 patients each year. Natividad feels that the contract with Medamerica will allow for system redesign to improve workflow and ultimately improve patient turnaround time, which will enhance the emergency healthcare delivered to Monterey County residents.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Andrea Rosenberg, Assistant Administrator, 783-2562  
Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:  
Medamerica Consulting Services, LLC Agreement

Attachments on file with the Clerk of the Board

## MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**Linda Raby Amendment No. 1**

**Legistar Number:**                     

### **..Title**

- a.. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Linda Raby for Assessment of Trauma Program Verification Review Readiness services, extending the agreement an additional four (4) year period (October 15, 2018 through October 14, 2022) for a revised full agreement term of October 15, 2017 through October 14, 2022, and adding \$260,000 for a revised total agreement amount not to exceed \$360,000.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Linda Raby for Assessment of Trauma Program Verification Review Readiness services, extending the agreement an additional four (4) year period (October 15, 2018 through October 14, 2022) for a revised full agreement term of October 15, 2017 through October 14, 2022, and adding \$260,000 for a revised total agreement amount not to exceed \$360,000.

Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.

#### **SUMMARY/DISCUSSION:**

- a. Assess Trauma Program readiness for a verification review:
  - i. Interview staff
  - ii. Review policies, procedures, guidelines and current practices
  - iii. Review previous consultative reports
  - iv. Assess Trauma Registry reports and data integrity
  - v. Review Trauma Committee minutes with focus on performance improvement activities
  - vi. Submit comprehensive report of findings with recommendations
- b. On-going consultation if requested:
  - i. Policy/guideline development
  - ii. Mentoring of Trauma Program staff
  - iii. Assist with implementation of report recommendations
  - iv. Assist with written Pre-Review Questionnaire
  - v. Assist with verification review preparations
  - vi. Provide on-site assistance at the time of review



**OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this amendment No. 1 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 was reviewed and approved by NMC's Finance Committee on August 23, 2018 and by its Board of Trustees on September 7, 2018.

**FINANCING:**

The cost for this amendment No. 1 is \$260,000 of which \$90,000 is included in the Fiscal Year 2018-19 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The services rendered in this agreement provide NMC with the additional support it needs to be able to provide reliable and quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Julie Ramirez, Trauma Program Manager, 387-8104  
Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Linda Raby Amendment No. 1  
Lindy Raby Agreement

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Monterey Spine & Joint Third Amendment**

#### TITLE:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement (A-12752) with Monterey Spine and Joint, PC, a California professional corporation to provide neurosurgery services at NMC, extending the term by twelve months (October 1, 2018 to September 30, 2019) and adding \$600,000 for a revised not to exceed amount of \$2,950,000 for the full term of the Agreement October 1, 2014 to September 30, 2019; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not exceed 10% of the original contract amount (\$125,000) and do not significantly change the scope of work.

#### RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement (A-12752) with Monterey Spine and Joint, PC, a California professional corporation to provide neurosurgery services at NMC, extending the term by twelve months (October 1, 2018 to September 30, 2019) and adding \$600,000 for a revised not to exceed amount of \$2,950,000 for the full term of the Agreement October 1, 2014 to September 30, 2019; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not exceed 10% of the original contract amount (\$125,000) and do not significantly change the scope of work.

#### SUMMARY/DISCUSSION:

Natividad Medical Center (NMC) received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires neurosurgeons provide dedicated call coverage with a 30 minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to develop and sustain a core team of quality neurosurgeons made up of employed and independent contract physicians to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit and Specialty Clinic.

NMC has an agreement with Monterey Spine and Joint to provide neurosurgery call coverage, outpatient clinic services and medical director services at NMC as part of the comprehensive trauma services required for the Level II Trauma Center activation. NMC wishes to amend the agreement to extend the term by twelve months and to add to the amount payable for services during the extended term so the group can continue to provide services without interruption. Monterey Spine and Joint is paid a daily rate for coverage services. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost for this Amendment is \$600,000. The total not to exceed amount of this Agreement is \$2,950,000 for the period October 1, 2014 to September 30, 2018 (48 months). The actual cost is contingent upon Monterey Spine and Joint's level of participation, in the call panel which may fluctuate based on availability. NMC has agreements with multiple providers to cover this service the total expenditure will not exceed \$1,300,000 annually which is included in the Fiscal Year 2018/2019 Adopted Budget. There is no impact to the General Fund.

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Gary Gray D.O., Interim Chief Executive Officer, 783.2553

Attachments:

Agreement; First-Third Amendment

Attachments on file at the Clerk of the Board



## MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Nextgate Solutions, Inc. Agreement

Legistar Number: \_\_\_\_\_

### **..Title**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Nextgate Solutions, Inc. for Enterprise Master Person Index System services for an amount not to exceed \$1,387,049 with an agreement term of October 1, 2018 through September 30, 2023.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$138,705) of the original cost of the agreement.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Nextgate Solutions, Inc. for Enterprise Master Person Index System services for an amount not to exceed \$1,387,049 with an agreement term of October 1, 2018 through September 30, 2023.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$138,705) of the original cost of the agreement.

#### **SUMMARY/DISCUSSION:**

California's Section 1115(a) Medicaid Waiver Renewal, entitled Medi-Cal 2020, was approved by the Centers for Medicare and Medicaid Services in late 2015. The goals of the waiver are to transform and improve the quality of care, access, and efficiency of health care services.

Natividad and the Monterey County Health Department (MCHD) are participating in two of the waiver programs:

- a) The Public Hospital Redesign and Incentives in Medi-Cal (PRIME) program builds upon the Bridge to Reform 2010-2015 California Waiver's Delivery System Reform Incentive Payments (DSRIP) program to improve the quality and value of care provided by California's safety net hospitals and hospital systems.
- b) The Whole Person Care (WPC) regional pilots focus on the coordination of health, behavioral health, and social services, as applicable, in a patient-centered manner with the goals of improved beneficiary health and well-being through more efficient and effective use of resources.

For effective care coordination and collaboration to exist, Natividad and MCHD will need to leverage its Electronic Health Record (EHR) system to seamlessly transition patients between inpatient and outpatient clinic facilities. A challenge exists in that both entities operate three disparate EHR systems:

- 1) Meditech (Hospital Inpatient);
- 2) EPIC (Clinic Outpatient); and
- 3) Avatar (Behavioral Health)

This is particularly evident as duplicates and mismatches exist when linking the three systems. This

makes identifying each other's patients difficult at times and complicates the implementation of future population health capabilities that are intended to create a single health record per person.

The solution to this challenge is to put in place an "Enterprise Master Patient Index" (EMPI) solution that will match patients and ensure that their data is correct and consistent between the three EHR systems. Patients will be assigned a unique identifier so they are represented only once across the spectrum of care.

To address this emerging need, the County of Monterey published an open and competitive "Request for Proposal" in September 2017 for an EMPI system. For a proposal to receive consideration, it would need to be scalable and allow for the future onboarding of additional County agencies. The outcome we're anticipating is to maintain a single shared longitudinal patient identifier.

A committee comprising of Natividad, MCHD and County ITD staff reviewed 9 RFP responses. Four of the proposals were selected and invited to demonstrate their solutions. The Nextgate MatchMetrix EMPI service received the highest score by the committee and was selected to move forward. The decision was based on meeting established criteria, quality of service, cost/value and their experience with County governments. Nextgate's proposal also met the County's requirement for a system that did not tax existing resources by offering their EMPI as a vendor hosted and supported "Software as a Service" solution. In this arrangement, Nextgate will fully operate and manage the Matchmatrix system internals in a secure cloud while the County focuses on using the system's capabilities.

This proposal is a five-year agreement which includes professional implementation services for installation, system integration, deduplication of existing records, travel, training, licensing, hosting and ongoing support.

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this agreement as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee on August 23, 2018 and by its Board of Trustees on September 7, 2018.

#### **FINANCING:**

The cost for this agreement is \$1,387,049 of which \$596,813 is included in the Fiscal Year 2018-19 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement will support the County strategic initiative for Health and Human Services by supporting the County's PRIME and Whole Person Care. An EMPI system will help facilitate these efforts by establishing and maintaining a single longitudinal patient identifier across the spectrum of care.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Ari Entin, Chief Information Officer, 783-2564  
Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Agreement per RFP# 9600-71  
Business Associate Agreement

Attachments on file with the Clerk of the Board



## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Siemens Quotations for Radiology Upgrade Equipment and Associated Services**

**Legistar Number:** \_\_\_\_\_

#### **..Title**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Quotations #1FWKEGS, #1-FWJ9PU, #1-FVNNFJ, #1-FWJTL1 and #1-FVSZAS totaling \$443,444 for installation and training services associated with the new radiology equipment for the Natividad Radiology Modernization Project.
- b. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Proposal #1-O73OSY for the purchase of the extended 5 year warranties totaling \$2,422,548 associated with the new radiology equipment for the Natividad Radiology Modernization Project.
- c. Authorize the purchase of new radiology equipment totaling \$5,804,806 for the Natividad Modernization Project.

#### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Quotations #1FWKEGS, #1-FWJ9PU, #1-FVNNFJ, #1-FWJTL1 and #1-FVSZAS totaling \$443,444 for installation and training services associated with the new radiology equipment for the Natividad Radiology Modernization Project.
- b. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Proposal #1-O73OSY for the purchase of the extended 5 year warranties totaling \$2,422,548 associated with the new radiology equipment for the Natividad Radiology Modernization Project.
- c. Authorize the purchase of new radiology equipment totaling \$5,804,806 for the Natividad Modernization Project.

#### **SUMMARY/DISCUSSION:**

Natividad began working on the Radiology Modernization project three years ago. The equipment was added as a capital project and selected with binding quotes in 2016. Due to the complexity of remodeling an imaging department, equipment has to be selected first then the architects work with the vendors for equipment specific plans. These plans are submitted to OSPD for approval before the construction project can start. Once the plans are approved by the state the process for awarding a construction company the project was started.

Approval was received in the board of supervisor meeting from July 10, 2018 to award the Radiology Modernization project to the Otto Construction. Siemens was selected as the vendor for all the new equipment. Included in the Radiology Modernization project is installation of a new 3.0 Magnetic Resonance Imaging (MRI) , 2 new Computed Topography (CT) scanners, new nuclear medicine equipment, and new Interventional Radiology equipment with a hemodynamic monitoring system. This contract includes installation, training and ongoing maintenance for each new piece of equipment.

The construction project is predicted to be a two year project. The project has 4 phases. In the first phase, construction will be getting small spaces ready for new purposes during the construction. This is a short phase. The second phase will remodeling the current vacant space for the new equipment. The second phase includes the installation of the MRI, Nuclear Medicine, and Interventional

Radiology equipment. The third phase will be installing one new CT scanner. The fourth phase is installing the second new CT scanner and expanding the ultrasound equipment.

The equipment, including installation and training services, are being purchased under the MedAssets/Vizient Group Purchasing Organization (GPO). The extended warranty for maintenance and repairs is being purchased outside the GPO. Natividad believes it is in its best interest to have the manufacturer provide ongoing maintenance during and after the initial warranty period.

**OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this request and the Auditor-Controller has reviewed and approved as to payment provisions. This request has also been reviewed and approved by NMC's Finance Committee on August 23, 2018 and by its Board of Trustees on September 3, 2018.

**FINANCING:**

The cost for this request is \$8,670,798 of which \$3,924,002 has been included in the Fiscal Year 2018-19 Adopted Budget. Amounts for the remaining balance will be included in future years budgets as appropriate.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement with Siemens meets the County initiatives in the Health and Human Services area by providing safe imaging utilizing new equipment which offers reduced doses of radiation to the patrons of Monterey County. This request also includes the ongoing maintenance component to ensure all safety checks are completed and the equipment is kept safe and functional.

☐ Economic Development  
☐ Administration  
☒ Health and Human Services  
☐ Infrastructure  
☐ Public Safety

Prepared by: Heidi Dormody, Radiology and Laboratory Director, 783-7660

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Siemens Installation & Training Quotation #1FWKEGS  
Siemens Installation & Training Quotation #1-FWJ9PU  
Siemens Installation & Training Quotation #1-FVNNFJ  
Siemens Installation & Training Quotation #1-FWJTL1  
Siemens Installation & Training Quotation #1-FVSZAS  
Siemens Proposal #1-O73OSY for Extended Warranties for all new equipment

Attachments on file with the Clerk of the Board

# FINANCIAL STATEMENTS

JULY 31, 2018

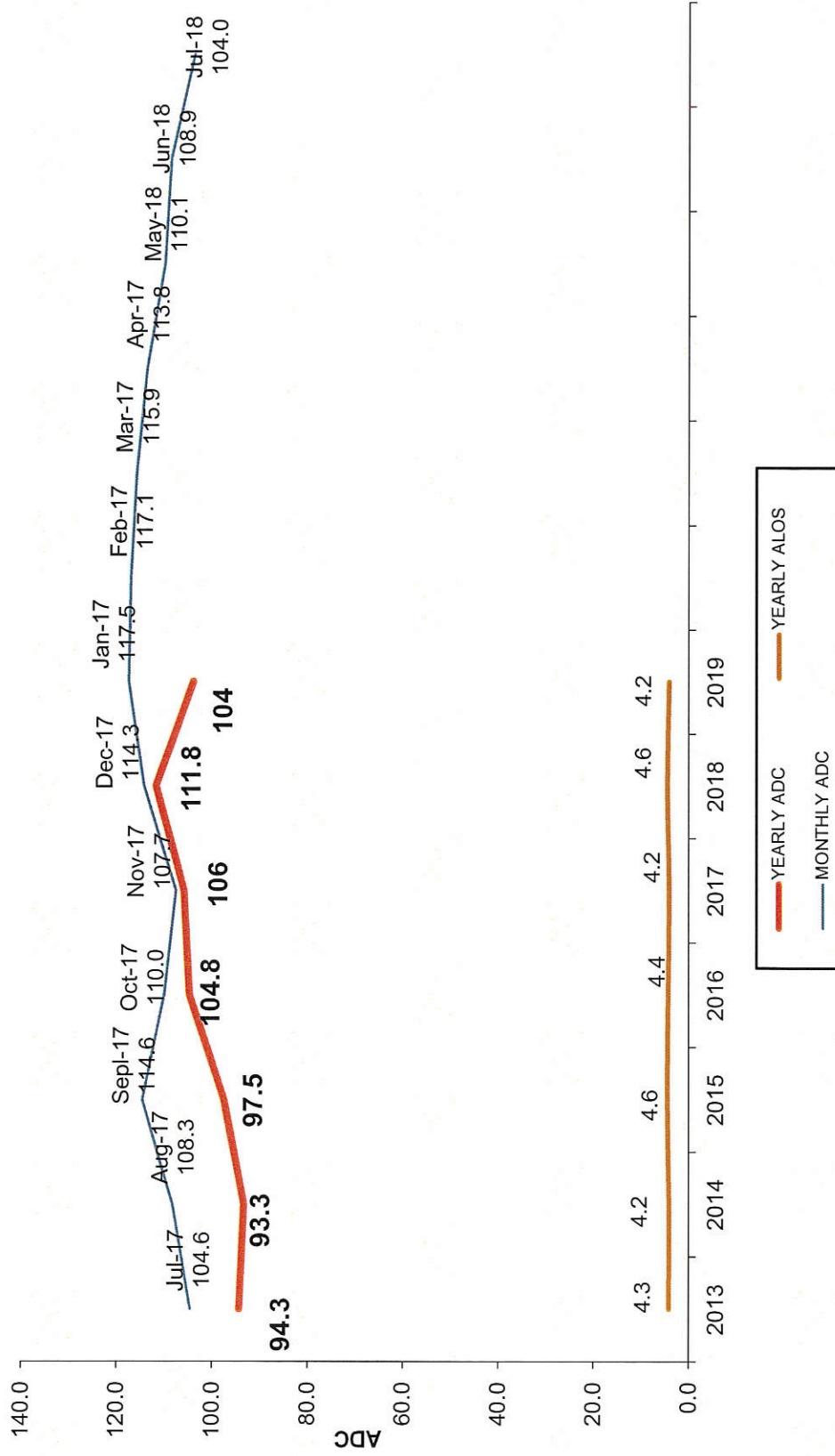


## FINANCIAL STATEMENTS

**JULY 31, 2018**

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# NATIVIDAD STATISTICAL REPORT JULY, 2018

Month-To-Date					Year-To-Date					
05-18	06-18	07-18	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS					
					CY/PY					
1	252	214	204	235	NICU	15	235	204	218	-6.42%
2	1,424	1,349	1,272	1,291	Med/Surg	61	1,291	1,272	1,296	-1.85%
3	215	227	215	218	ICU	10	218	215	216	-0.46%
4	94	44	104	90	Peds	12	90	104	52	100.00%
5	662	659	606	675	Acute Rehab	24	675	606	707	-14.29%
6	350	325	325	504	OB/Gyn	27	504	325	418	-22.25%
7	2,997	2,818	2,726	3,013	TOTAL ACUTE	149	3,013	2,726	2,907	-6.23%
8	417	450	497	408	Psychiatric	19	408	497	331	50.15%
9	3,414	3,268	3,223	3,421	TOTAL DAYS	168	3,421	3,223	3,238	-0.46%
10	349	324	303	321	Nursery	18	321	303	374	-18.98%
AVERAGE DAILY CENSUS										
11	75.3	72.0	68.4	75.4	Acute	125	75.4	68.4	71.0	-3.66%
12	21.4	22.0	19.5	21.8	Acute Rehab	24	21.8	19.5	22.8	-14.47%
13	13.5	15.0	16.0	13.2	Psychiatric	19	13.2	16.0	10.7	49.53%
14	110.1	108.9	104.0	110.4	TOTAL	168	110.4	104.0	104.5	-0.48%
15	11.3	10.8	9.8	10.4	Nursery	18	10.4	9.8	12.1	-19.01%
PERCENTAGE OF OCCUPANCY										
16	60.2%	57.6%	54.7%	60.3%	Acute		60.3%	54.7%	56.8%	-3.7%
17	89.2%	91.7%	81.3%	90.8%	Acute Rehab		90.8%	81.3%	114.0%	-28.7%
18	71.1%	78.9%	84.2%	69.5%	Psychiatric		69.5%	84.2%	56.3%	49.5%
19	65.5%	64.8%	61.9%	65.7%	TOTAL		65.7%	61.9%	63.7%	-2.8%
20	62.8%	60.0%	54.4%	57.8%	Nursery		57.8%	54.4%	67.2%	-19.0%
ADMISSIONS										
21	639	608	641	713	Acute		713	641	601	6.66%
22	55	46	56	49	Acute Rehab		49	56	44	27.27%
23	60	59	63	59	Psychiatric		59	63	66	-4.55%
24	754	713	760	821	TOTAL		821	760	711	6.89%
25	192	179	180	184	Nursery		184	180	201	-10.45%
26	197	182	184	217	Deliveries		217	184	208	-11.54%
DISCHARGES										
27	666	619	658	713	Acute		713	658	619	6.30%
28	57	45	60	49	Acute Rehab		49	60	48	25.00%
29	61	54	50	59	Psychiatric		59	50	65	-23.08%
30	784	718	768	821	TOTAL		821	768	732	4.92%
31	175	164	165	184	Nursery		184	165	187	-11.76%
AVERAGE LENGTH OF STAY										
32	4.5	4.6	4.2	4.2	Acute(Hospital wide no babies)		4.2	4.2	4.6	-8.70%
33	12.0	14.3	10.8	13.8	Acute Rehab		13.8	10.8	16.1	-32.92%
34	2.6	2.5	2.3	3.5	OB/Gyn		3.5	2.3	2.9	-20.69%
35	7.0	7.6	7.9	6.9	Psychiatric		6.9	7.9	5.0	58.00%
36	1.8	1.8	1.7	1.7	Nursery		1.7	1.7	1.9	-10.53%
OUTPATIENT VISITS										
37	4,516	4,116	4,118	4,348	Emergency Room		4,348	4,118	4,237	-2.81%
38	424	429	437	522	ER Admits		522	437	395	10.63%
39	56.2%	60.2%	57.5%	63.6%	ER Admits as a % of Admissions		63.6%	57.5%	55.6%	3.50%
40	5,997	5,707	6,055	6,063	Clinic Visits		6,063	6,055	5,680	6.60%
ANCILLARY PROCEDURES BILLED										
41	46,825	45,005	45,923	44,312	Lab Tests		44,312	45,923	41,691	10.15%
42	3,539	3,482	3,450	2,781	Radiology Procedures		2,781	3,450	3,188	8.22%
43	237	212	189	195	MRI Procedures		195	189	144	31.25%
44	127	98	172	35	Nuclear Med Procedures		35	172	136	26.47%
45	1,167	1,116	1,096	1,078	Ultrasound Procedures		1,078	1,096	1,070	2.43%
46	1,410	1,590	1,570	1,480	CT Scans		1,480	1,570	1,416	10.88%
47	349	363	364	310	Surgeries		310	364	286	27.27%
48	7.81	8.19	8.41	7.66	FTE'S PER AOB		7.66	8.41	8.02	4.86%
49	1,227.9	1,256.8	1,271.5	1,200.5	TOTAL PAID FTE'S		1,200.5	1,271.5	1,191.7	6.70%
50	4,873	4,873	4,683	4,858	ADJUSTED PATIENT DAYS		4,858	4,683	4,607	1.65%



**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED**  
**NATIVIDAD**  
**FOR FY2019**

	JUL-18	AUG-18	SEP-18	OCT-18	NOV-18	DEC-18	JAN-19	FEB-19	MAR-19	APR-19	MAY-19	JUN-19	YTD
<b>REVENUE</b>													
<b>Patient Revenue:</b>													
1 Inpatient	\$ 64,473,390	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 64,473,390
2 Pro Fees	1,572,206	-	-	-	-	-	-	-	-	-	-	-	1,572,206
3 Outpatient	29,913,075	-	-	-	-	-	-	-	-	-	-	-	29,913,075
4 Total Patient Revenue	95,958,671	-	-	-	-	-	-	-	-	-	-	-	95,958,671
<b>Deductions from revenue</b>													
5 Contractual Deductions	70,756,336	-	-	-	-	-	-	-	-	-	-	-	70,756,336
6 Bad Debt	4,776,136	-	-	-	-	-	-	-	-	-	-	-	4,776,136
7 Unable to Pay	344,030	-	-	-	-	-	-	-	-	-	-	-	344,030
8 Total Contractual Discounts	75,876,502	-	-	-	-	-	-	-	-	-	-	-	75,876,502
9 Net Patient Revenue	20,082,169	-	-	-	-	-	-	-	-	-	-	-	20,082,169
10 As a percent of Gross Revenue	20.93%	-	-	-	-	-	-	-	-	-	-	-	20.93%
<b>Total Government Funding</b>	4,482,724	-	-	-	-	-	-	-	-	-	-	-	4,482,724
<b>Other Operating Revenue:</b>													
12 Rent Income	118,471	-	-	-	-	-	-	-	-	-	-	-	118,471
13 Interest Income	126,000	-	-	-	-	-	-	-	-	-	-	-	126,000
14 NMF Contribution	60,000	-	-	-	-	-	-	-	-	-	-	-	60,000
15 Other Income	230,650	-	-	-	-	-	-	-	-	-	-	-	230,650
16 Total Other Operating Revenue	535,121	-	-	-	-	-	-	-	-	-	-	-	535,121
<b>TOTAL REVENUE</b>	25,100,014	-	-	-	-	-	-	-	-	-	-	-	25,100,014
<b>EXPENSE</b>													
<b>Salaries, Wages &amp; Benefits</b>													
18 Salaries, Wages & Benefits	14,347,604	-	-	-	-	-	-	-	-	-	-	-	14,347,604
19 Registry	353,506	-	-	-	-	-	-	-	-	-	-	-	353,506
20 Phys/Residents SWB & Contract Fees	2,939,167	-	-	-	-	-	-	-	-	-	-	-	2,939,167
21 Purchased Services	2,289,056	-	-	-	-	-	-	-	-	-	-	-	2,289,056
22 Supplies	1,991,987	-	-	-	-	-	-	-	-	-	-	-	1,991,987
23 Insurance	217,205	-	-	-	-	-	-	-	-	-	-	-	217,205
24 Utilities and Telephone	153,964	-	-	-	-	-	-	-	-	-	-	-	153,964
25 Interest Expense	196,259	-	-	-	-	-	-	-	-	-	-	-	196,259
26 Depreciation & Amortization	984,657	-	-	-	-	-	-	-	-	-	-	-	984,657
27 Other Operating Expense	386,921	-	-	-	-	-	-	-	-	-	-	-	386,921
28 <b>TOTAL EXPENSE</b>	23,860,326	-	-	-	-	-	-	-	-	-	-	-	23,860,326
<b>NET INCOME(LOSS)</b>	1,239,688	-	-	-	-	-	-	-	-	-	-	-	1,239,688
<b>Normalization for Extraordinary Items</b>													
30 For Future Use	-	-	-	-	-	-	-	-	-	-	-	-	-
31 For Future Use	-	-	-	-	-	-	-	-	-	-	-	-	-
32 For Future Use	-	-	-	-	-	-	-	-	-	-	-	-	-
33 <b>Total Extraordinary Items</b>	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>NET INCOME BEFORE Extraordinary Items</b>	\$ 1,239,688	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,239,688
<b>CAPITAL CONTRIBUTIONS</b>													
35 County Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>CHANGE IN NET ASSETS</b>	\$ 1,239,688	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,239,688

**NATIVIDAD**  
**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS**  
**AS OF JULY, 2018**

	CURRENT MONTH				YEAR -TO -DATE				UNAUDITED	
			Variance fav. (unfav)				Variance fav. (unfav)			
	Actual	Budget	\$ VAR.	% VAR	Actual	Budget	\$ VAR.	% VAR	Prior Yr AVERAGE	
<b>R E V E N U E</b>										
<b>Patient Revenue:</b>										
1 \$	64,473,390	\$ 66,117,749	\$ (1,644,359)	(2.5)	\$ 64,473,390	\$ 66,117,749	\$ (1,644,359)	(2.5)	\$	67,227,612
2	1,572,206	2,058,356	(486,150)	(23.6)	1,572,206	2,058,356	(486,150)	(23.6)		2,205,726
3	29,913,075	29,495,410	417,665	1.4	29,913,075	29,495,410	417,665	1.4		29,350,826
4	95,958,671	97,671,515	(1,712,844)	(1.8)	95,958,671	97,671,515	(1,712,844)	(1.8)		98,784,164
<b>Deductions from Revenue</b>										
5	70,756,336	73,437,593	2,681,257	3.7	70,756,336	73,437,593	2,681,257	3.7		74,666,723
6	4,776,136	3,498,417	(1,277,719)	(36.5)	4,776,136	3,498,417	(1,277,719)	(36.5)		2,684,462
7	344,030	712,836	368,806	51.7	344,030	712,836	368,806	51.7		632,652
8	75,876,502	77,648,846	1,772,344	2.3	75,876,502	77,648,846	1,772,344	2.3		77,983,837
9	20,082,169	20,022,669	59,500	0.3	20,082,169	20,022,669	59,500	0.3		20,800,327
10	20.93%	20.50%			20.93%	20.50%				21.06%
11	4,482,724	4,489,159	(6,435)	(0.1)	4,482,724	4,489,159	(6,435)	(0.1)		4,284,581
11	4,482,724	4,489,159	(6,435)	(0.1)	4,482,724	4,489,159	(6,435)	(0.14)		4,284,581
<b>Other Operating Revenue:</b>										
12	118,471	107,027	11,444	10.7	118,471	107,027	11,444	10.7		141,286
13	126,000	83,333	42,667	51.2	126,000	83,333	42,667	51.2		133,026
14	60,000	60,000	-	-	60,000	60,000	0	-		60,000
15	230,650	255,250	(24,600)	(9.6)	230,650	255,250	(24,600)	(9.6)		392,952
16	535,121	505,610	29,511	5.8	535,121	505,610	29,511	5.8		727,264
17	25,100,014	25,017,438	82,576	0.3	25,100,014	25,017,438	82,576	0.3		25,812,173
<b>TOTAL REVENUE</b>										
18	14,347,604	13,145,324	(1,202,280)	(9.1)	14,347,604	13,145,324	(1,202,280)	(9.1)		12,686,940
19	353,506	129,224	(224,282)	(173.6)	353,506	129,224	(224,282)	(173.6)		342,068
20	2,939,167	2,949,239	10,072	0.3	2,939,167	2,949,239	10,072	0.3		2,971,553
21	2,289,056	3,270,487	981,431	30.0	2,289,056	3,270,487	981,431	30.0		2,513,630
22	1,991,987	2,104,757	112,770	5.4	1,991,987	2,104,757	112,770	5.4		2,061,464
23	217,205	211,333	(5,872)	(2.8)	217,205	211,333	(5,872)	(2.8)		198,363
24	153,964	297,533	143,569	48.3	153,964	297,533	143,569	48.3		262,969
25	196,259	207,539	11,280	5.4	196,259	207,539	11,280	5.4		195,052
26	984,657	937,184	(47,473)	(5.1)	984,657	937,184	(47,473)	(5.1)		989,653
27	386,921	555,695	168,774	30.4	386,921	555,695	168,774	30.4		489,426
28	23,860,326	23,808,315	(52,011)	(0.2)	23,860,326	23,808,315	(52,011)	(0.2)		22,711,119
29	1,239,688	1,209,123	30,565	2.5	1,239,688	1,209,123	30,565	2.5		3,101,054
<b>NET INCOME(LOSS)</b>										
30										
<b>CAPITAL CONTRIBUTIONS</b>										
31	-	-	-	-	-	-	-	-		-
32	-	-	-	-	-	-	-	-		-
33	-	-	-	-	-	-	-	-		-
34	\$ 1,239,688	\$ 1,209,123	\$ 30,565	2.5	\$ 1,239,688	\$ 1,209,123	\$ 30,565	2.5	\$	3,101,054
<b>% CHANGE IN NET ASSETS</b>										
34										

**NATIVIDAD**  
**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY**  
**AS OF JULY, 2018**

	CURRENT MONTH				YEAR -TO -DATE				UNAUDITED
			Variance fav. (unfav)				Variance fav. (unfav)		
	Actual	Budget	\$ VAR.	% VAR	Actual	Budget	\$ VAR.	% VAR	
	4,683	4,859	(176)	-3.6%	4,683	4,858	(175)	-3.6%	4,837
	REVENUE				ADJUSTED PATIENT DAYS				
	ADJUSTED PATIENT DAYS				ADJUSTED PATIENT DAYS				
	Patient Revenue:				Patient Revenue:				
1	\$	\$	\$	1.2 %	\$	\$	\$	1.2%	\$
2	13,768	13,608	161	(20.7)	13,768	13,610	158	(20.8)	13,899
3	336	424	(88)	317	336	424	(88)	5.2	456
4	6,388	6,070	317	1.9	6,388	6,072	316	5.2	6,068
5	20,492	20,102	390	0.0	20,492	20,105	387	1.9	20,423
6	15,110	15,114	4	0.0	15,110	15,117	7	0.0	15,437
7	1,020	720	(300)	(41.7)	1,020	720	(300)	(41.6)	555
8	73	147	73	49.9	73	147	73	49.9	131
9	16,203	15,981	(222)	(1.4)	16,203	15,984	(220)	(1.4)	16,122
10	4,289	4,121	168	4.1	4,289	4,122	167	4.1	4,300
11	20.93%	20.50%			20.93%	20.50%			21.06%
	Net Patient Revenue				Net Patient Revenue				
	As a percent of Gross Revenue				As a percent of Gross Revenue				
	Total Government Funding				Total Government Funding				
	957	924	33	3.6	957	924	33	3.6	886
	Other Operating Revenue:				Other Operating Revenue:				
12	25	22	3	14.9	25	22	3	14.8	29
13	27	17	10	56.9	27	17	10	56.9	28
14	13	12	0	3.8	13	12	0	3.7	12
15	49	53	(3)	(6.2)	49	53	(3)	(6.3)	81
16	114	104	10	9.8	114	104	10	9.8	150
17	5,360	5,149	211	4.1	5,360	5,150	210	4.1	5,336
	TOTAL REVENUE				TOTAL REVENUE				
	EXPENSE				EXPENSE				
18	2,064	2,705	(358)	(13.3)	3,064	2,706	(358)	(13.2)	2,623
19	75	27	(49)	(183.8)	75	27	(49)	(183.8)	71
20	628	607	(21)	(3.4)	628	607	(21)	(3.4)	614
21	489	673	184	27.4	489	673	184	27.4	520
22	425	433	8	1.8	425	433	8	1.8	426
23	46	43	(3)	(6.6)	46	44	(3)	(6.6)	41
24	33	61	28	46.3	33	61	28	46.3	54
25	42	43	1	1.9	42	43	1	1.9	40
26	210	193	(17)	(9.0)	210	193	(17)	(9.0)	205
27	83	114	32	27.8	83	114	32	27.8	101
28	5,095	4,900	(195)	(4.0)	5,095	4,901	(195)	(4.0)	4,695
29	265	249	16	6.4	265	249	16	6.4	641
30	NET INCOME(LOSS)				NET INCOME(LOSS)				
	CAPITAL CONTRIBUTIONS				CAPITAL CONTRIBUTIONS				
31	-	-	-	-	-	-	-	-	-
32	-	-	-	-	-	-	-	-	-
33	-	-	-	-	-	-	-	-	-
	County Contribution				County Contribution				
34	\$	\$	\$	6 %	\$	\$	\$	6.365 %	\$
	265	249	16		265	249	16		641



**NATIVIDAD  
BALANCE SHEET  
AS OF JULY 31, 2018**

		UNAUDITED			
		YEAR - TO - DATE			
		BEGINNING	ENDING	INC/(DEC)	% CHG.
CURRENT ASSETS					
1	CASH	\$ 76,774,944	\$ 88,172,992	\$ 11,398,048	14.8 %
2	SEASIDE CLINICS CASH RESERVE FUND	3,200,000	3,200,000	-	-
3	ACCOUNTS RECEIVABLE NET	39,338,114	36,247,511	(3,090,603)	(7.9)
4	STATE/COUNTY RECEIVABLES	27,361,587	17,755,140	(9,606,447)	(35.1)
5	INVENTORY	5,328,485	5,375,940	47,455	0.9
6	PREPAID EXPENSE	5,488,660	6,286,533	797,873	14.5
7	TOTAL CURRENT ASSETS	157,491,790	157,038,116	(453,674)	(0.3)
8					
9	PROPERTY, PLANT & EQUIPMENT	294,132,150	294,531,305	399,155	0.1
10	LESS: ACCUMULATED DEPRECIATION	(174,493,479)	(175,478,136)	(984,657)	(0.6)
11	NET PROPERTY, PLANT& EQUIPMENT	119,638,671	119,053,169	(585,502)	(0.5)
12	OTHER ASSETS	103,924,812	103,875,366	(49,446)	(0.0)
13	INVESTMENTS	-	-	-	-
14	HELD FOR CONSTRUCTION	-	-	-	-
15	ACCRUED INTEREST RECEIVABLE	-	-	-	-
16	FUNDS IN TRUST	325,412	325,127	(285)	(0.1)
17	TOTAL INVESTMENTS	325,412	325,127	(285)	(0.1)
18					
19	TOTAL ASSETS	\$ 381,380,685	\$ 380,291,778	\$ (1,088,907)	(0.3) %
20					
CURRENT LIABILITIES					
21	ACCRUED PAYROLL	12,846,761	14,960,166	2,113,405	16.5
22	ACCOUNTS PAYABLE	5,649,089	3,961,716	(1,687,373)	(29.9)
23	MCARE/MEDICAL LIABILITIES	64,404,429	64,976,088	571,659	0.9
24	CURRENT PORTION OF DEBT	3,752,345	3,922,345	170,000	4.5
25	OTHER ACCRUALS	10,368,943	10,429,133	60,190	0.6
26	TOTAL CURRENT LIABILITIES	97,021,567	98,249,448	1,227,881	1.3
27					
LONG TERM LIABILITIES					
28	CAPITAL LEASE	-	-	-	-
29	UN EARNED CONTRIBUTIONS	-	-	-	-
30	LONG TERM PORTION OF C.O.P's	42,290,735	38,734,258	(3,556,477)	(8.4)
31	TOTAL LONG TERM DEBT	42,290,735	38,734,258	(3,556,477)	(8.4)
32					
FUND BALANCES					
33	ACCUMULATED FUND	242,068,383	242,068,383	-	-
34	CHANGE IN NET ASSETS	-	1,239,688	1,239,688	100.0
35	TOTAL FUND BALANCES	242,068,383	243,308,071	1,239,688	0.5
36					
37	TOTAL LIAB. & FUND BALANCES	\$ 381,380,685	\$ 380,291,777	\$ (1,088,908)	(0.3) %

NATIVIDAD  
STATE AND COUNTY RECEIVABLES

AS OF 07/31/18

**BALANCE SHEET**

	Beg. Balance	Accruals	ADJ Reversals and Reclasses	Medi-Cal Waiver	GPP /PRIME	IGT	Payments	Ending Balance
Medi-Cal Waiver (DSH +SNCP)	\$ 20,001,573	2,244,167					(14,484,561)	7,761,179
EHR Meaningfull Use	520,990							520,990
Hospital Fee	1,506,108	79,167						1,585,275
Rate Range IGT-CCAH-	-	677,647						677,647
MCMC EPP	-	360,907						360,907
MCMC QIP	-	410,438						410,438
SB1732	-	325,000						325,000.00
AB 915	2,379,992	300,000						2,679,992
A/R Office Buildings	(106,918)	118,470				(33,174)		(21,622)
A/R Manco Abbott	(58,146)	94,635				(45,269)		(8,780)
Interest Accrued Positive Cash	378,000	126,000						504,000
Accrued Donations	1,834,847	60,000						1,894,847
A/R Jail-PG&E	333,308	15,263						348,571
Health Department	587,955	140,000				377		728,332
Ryan White & EIP A/R	(16,123)	20,833				(16,347)		(11,637)
<b>STATE RECEIVABLES</b>	<b>\$ 27,361,586</b>	<b>\$ 4,972,527</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ (14,578,974)</b>	<b>\$</b>	<b>17,755,140</b>

**P & L**

	YTD Jul-18
Medi-Cal DSH /SNCP/PHYS SPA	\$ 1,051,664
PRIME Y3	1,192,500
Rate Range IGT-CCAH-	677,647
Hospital Fee	79,167
MCMC EPP	360,907
HD Residency Support	(41,667)
MCMC QIP	410,438
AB915	300,000
Medicare GME	106,235
SB 1732	325,000
Ryan White & SAMHSA GRANTS	20,833
<b>GOVERNMENT FUNDING INCOME</b>	<b>\$ 4,482,724</b>

**NATIVIDAD  
STATEMENT OF CASH FLOWS  
AS OF JULY 31, 2018**

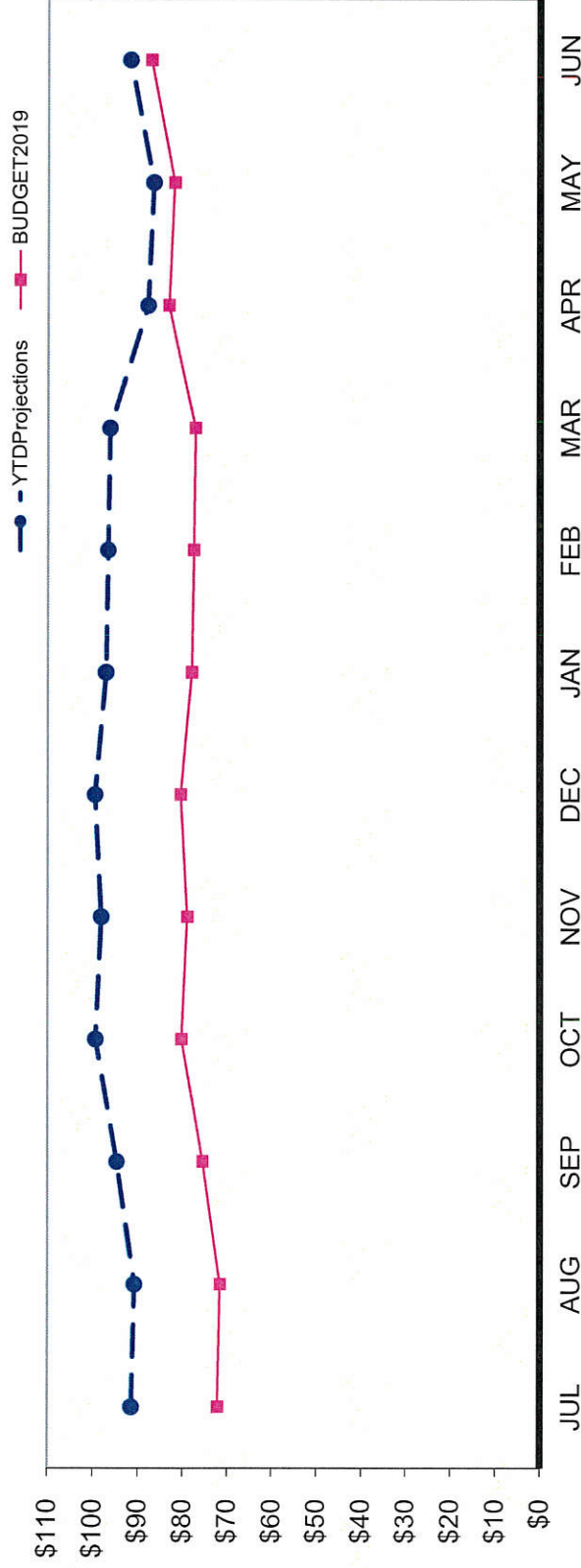
	CURRENT MONTH	YEAR - TO - DATE
1	\$ 79,974,944	\$ 79,974,944
2		
3	1,239,688	1,239,688
4	-	-
5	984,657	984,657
6	<u>2,224,345</u>	<u>2,224,345</u>
7		
8	3,090,603	3,090,603
9	9,606,447	9,606,447
10	(845,328)	(845,328)
11	2,113,405	2,113,405
12	(1,687,373)	(1,687,373)
13	571,659	571,659
14	-	-
15	60,190	60,190
16	<u>12,909,603</u>	<u>12,909,603</u>
17		
18		
19	(399,155)	(399,155)
20	-	-
21	<u>-</u>	<u>-</u>
22	(399,155)	(399,155)
23		
24	170,000	170,000
25	(3,556,477)	(3,556,477)
26	49,446	49,446
27	285	285
28	<u>(3,336,746)</u>	<u>(3,336,746)</u>
29	11,398,047	11,398,047
30	<u>\$ 91,372,991</u>	<u>\$ 91,372,991</u>



NATIVIDAD  
RECONCILIATION OF GOVERNMENT FUNDING  
FISCAL YEAR 2019

	<u>BDGT-19</u>	<u>ESTIMATE</u> <u>FY2019</u>	<u>Variance to Budget</u>
Medi-Cal DSH Waiver	\$ 11,820,000	\$ 11,820,000	\$ -
PRIME Y4	14,310,000	14,310,000	-
EPP	4,330,881	4,330,881	-
QIP	4,925,261	4,925,261	-
AB915	3,600,000	3,600,000	-
SB1732	3,900,000	3,900,000	-
CCAH Rate Range	8,131,758	8,131,758	-
HIV Grants	250,000	250,000	-
Physician SPA	800,000	800,000	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,352,000	1,352,000	-
Provider Fee	950,000	950,000	-
	<u>\$ 53,869,900</u>	<u>\$ 53,869,900</u>	<u>\$ -</u>

## Cash Flow Performance Fiscal Year 2019 (in Millions)



	ACTUAL	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	
YTD	91.4	90.7	94.6	99.4	98.1	99.5	97.1	96.6	96.2	87.8	86.5	91.7	
BDGT	72.1	71.5	75.4	80.2	79.0	80.4	78.0	77.6	77.2	83.1	81.8	87.0	
Variance	19.3	19.2	19.2	19.1	19.1	19.1	19.1	19.1	19.0	4.7	4.7	4.7	

NATIVIDAD MEDICAL CENTER  
CASH FORECAST  
FISCAL YEAR 18-19

	ACTUAL JUL	PROJECTION AUG	PROJECTION SEP	PROJECTION OCT	PROJECTION NOV	PROJECTION DEC	PROJECTION JAN	PROJECTION FEB	PROJECTION MAR	PROJECTION APR	PROJECTION MAY	PROJECTION JUN	Total YTD
Beginning Balance	- 79,986,190	- 91,360,001	- 90,683,333	- 94,626,152	- 99,367,760	- 98,107,465	- 99,502,179	- 97,074,125	- 96,642,711	- 96,244,610	- 87,802,608	- 86,522,050	79,986,190
<b>CASH RECEIPTS</b>													
Patient Revenues (incl pro fees and lab cop)	23,038,784	20,233,195	19,574,916	20,233,195	19,574,916	20,233,195	20,233,195	18,286,357	20,233,195	19,574,916	20,233,195	19,574,912	240,995,971
Provider Fee	-	76,167	76,167	76,167	76,167	76,167	76,167	76,167	76,167	76,167	76,167	76,163	870,833
RR 1617/EP QIP	-	1,448,992	1,448,992	1,448,992	1,448,992	1,448,992	1,448,992	1,448,992	1,448,992	1,448,992	1,448,992	1,448,992	15,936,912
SHORT DOYLE	-	173,460	173,460	173,460	173,460	173,460	173,460	173,460	173,460	173,460	173,460	173,454	1,908,054
HEV GRANTS	16,347	20,833	20,833	20,833	20,833	20,833	20,833	20,833	20,833	20,833	20,833	20,833	245,510
HEALTH DEPARTMENT REIMB	-	350,000	175,000	175,000	175,000	175,000	175,000	175,000	175,000	175,000	175,000	175,000	2,100,000
Juvenile Hall Medical Services-Probation-	-	-	-	-	-	-	-	-	-	-	-	-	-
AB915	-	-	-	-	-	-	-	-	-	-	-	-	-
GPP Y2 Final Payment	661,027	-	-	-	-	-	-	-	-	-	-	-	3,600,000
GPP Y3 4th QTR	-	-	-	-	-	-	-	-	-	-	-	-	661,027
GPP Y4	-	-	-	-	-	-	-	-	-	-	-	-	-
PRIME DY13 & DY14 IG1	13,823,534	7,217,778	-	14,310,000	-	7,217,778	-	-	7,217,778	-	-	-	28,897,840
PHYS SPA	-	-	-	-	-	-	-	-	-	-	-	-	28,133,534
SB1732	-	-	-	-	-	-	-	-	-	-	-	-	800,000
Foundation	-	-	-	-	-	-	-	-	-	-	-	-	1,000,000
IME BIWEEKLY	106,232	112,667	112,667	112,667	112,667	112,667	112,667	112,667	112,667	112,667	112,667	112,663	1,345,565
Rent Income	33,174	94,667	94,667	94,667	94,667	94,667	94,667	94,667	94,667	94,667	94,667	94,663	1,074,507
CCAH MCE to Cost FY15-16 & FY16-17	571,659	-	-	-	-	-	-	-	-	-	-	-	571,659
Fund 404 Transfer	-	472,640	794,132	2,492,937	1,254,418	332,348	1,500,193	446,408	2,357,825	1,284,550	1,213,089	2,251,420	14,400,000
Interest Income	-	175,000	175,000	175,000	175,000	175,000	175,000	175,000	175,000	175,000	175,000	175,000	700,000
Miscellaneous Revenue	92,287	135,944	135,944	135,944	135,944	135,944	135,944	135,944	135,944	135,944	135,944	135,944	1,587,671
Total Cash Receipts	38,343,044	23,121,565	32,902,557	39,278,862	23,070,064	30,199,052	23,974,118	20,945,495	32,224,529	23,100,236	23,687,014	36,886,547	347,731,063
<b>CASH DISBURSEMENTS</b>													
Purchased Services and Supplies	8,710,801	7,401,175	7,162,427	7,401,175	7,162,427	7,401,175	7,401,175	6,684,932	7,401,175	7,162,427	7,401,175	7,162,437	89,452,501
PRIME DY13 & DY14 IG1	-	-	-	-	-	-	-	-	-	-	-	-	14,310,000
GPP Y2 Final Payment	-	-	-	-	-	-	-	-	-	-	-	-	-
GPP Y3 4th QTR	-	-	-	-	-	-	-	-	-	-	-	-	-
GPP Y4	-	-	-	-	-	-	-	-	-	-	-	-	-
Building Lease / Rental Equipment	145,541	285,438	285,438	285,438	285,438	285,438	285,438	285,438	285,438	285,438	285,438	285,438	3,365,359
COP Principal & Interest Payments	4,256,349	-	-	-	-	-	-	-	-	-	-	-	5,148,720
Payroll and Benefits	13,419,896	14,767,621	14,767,621	14,767,621	14,767,621	14,767,621	14,767,621	13,338,496	14,767,621	14,391,246	14,767,621	14,291,246	172,529,092
Expenditure Core	17,500	-	-	-	-	-	-	-	-	-	-	-	17,500
COWCAP	-	-	1,227,619	-	-	-	-	-	-	-	-	-	4,910,478
FY18-19 MH MOU	-	453,010	226,505	226,505	226,505	226,505	226,505	226,505	226,505	226,505	226,505	226,505	2,718,060
Data Processing	-	-	-	-	-	-	-	-	-	-	-	-	-
Transfer from Fund 451 to Fund 001 Strategic	-	-	-	-	-	-	-	-	-	-	-	-	-
Transfer from Fund 451 to Fund 404	-	-	-	-	-	-	-	-	-	-	-	-	-
Capital Expenditures FY18	390,156	800,989	1,407,043	4,699,515	2,364,743	626,520	2,828,062	841,538	4,444,912	2,421,622	2,288,833	4,244,224	27,545,057
Total Cash Disbursements	26,648,233	23,796,233	28,050,736	34,595,254	24,330,359	28,804,338	26,402,172	21,376,909	32,622,530	31,542,238	24,967,572	31,706,929	335,995,605
Increase/(Decrease)	11,393,811	(676,668)	3,942,819	4,741,608	(1,260,295)	1,394,714	(2,428,054)	(431,414)	(398,101)	(8,442,002)	(1,280,556)	5,179,618	11,735,478
Ending Cash Fund 451	91,360,001	90,683,333	94,626,152	96,367,760	98,107,465	99,502,179	97,074,125	96,642,711	96,244,610	87,802,608	86,522,050	91,701,668	91,701,668
(+) Credit Card Account • Fund 27	9,311	-	-	-	-	-	-	-	-	-	-	-	-
(-) Yerry Cash	3,660	-	-	-	-	-	-	-	-	-	-	-	-
Ending Cash as per 6/L	91,372,992	90,683,333	94,626,152	96,367,760	98,107,465	99,502,179	97,074,125	96,642,711	96,244,610	87,802,608	86,522,050	91,701,668	91,701,668
<b>Fund 404</b>													
Beginning Balance	75,671,888	75,671,888	75,199,248	74,405,116	71,912,179	70,657,761	70,325,413	68,825,220	66,378,612	66,020,987	64,736,397	63,523,308	-
Transfer In/Out Fund 451	-	(472,640)	(794,132)	(2,492,937)	(1,254,418)	(332,348)	(1,500,193)	(446,408)	(2,357,825)	(1,284,550)	(1,213,089)	(2,251,420)	-
Ending Cash Fund 404	75,671,888	75,199,248	74,405,116	71,912,179	70,657,761	70,325,413	68,825,220	68,378,812	66,020,987	64,736,397	63,523,308	61,271,888	-
Ending Cash Fund 451 & 404	167,031,889	165,882,581	169,031,268	171,279,939	168,765,226	169,827,592	165,899,345	165,021,523	162,265,597	152,539,005	150,045,358	152,973,556	-