



**Finance Committee
Meeting 2018**

September 27, 2018



Finance Committee Meeting

Thursday, September 27, 2018

3:30 PM

Steinbeck Room, Building 300

1441 Constitution Blvd.

AGENDA

1. **Call to Order**

Mike Payne, Chair

2. **Public Comments (Limited 3 minutes per speaker)**

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

3. **Agenda Additions/Corrections**

Noemi Ferguson

4. **Approval of Minutes**

- Approve the Minutes of August 23, 2018. *Pages 4-7*

5. **Old Business**

- None

6. **New Business**

6a. Natividad Funding for Resource Management Agency (RMA) Projects

Dewayne Woods

6b. Consent Items – Attachment A. *Pages 8-17*

Review and approve for consideration by the NMC Board of Trustees

Scheduled Items/Discussion Items

7. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

- Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-13923) with Best Best & Krieger, LLP for specialized attorney services, extending the agreement an additional three (3) year period (May 1, 2019 through April 30, 2022) for a revised full agreement term of May 1, 2017 through April 30, 2022, and adding \$127,000 for a revised total agreement amount not to exceed \$325,000. *Pages 18-19*

8. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

- Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment no. 2 to the agreement with SwipeSense, Inc. for SwipeSense Platform, extending the agreement an additional one (1) year period (November 1, 2018 through October 31, 2019) for a revised full agreement term of November 1, 2016 through October 31, 2019, and adding \$43,500 for a revised total

agreement amount not to exceed \$143,500.

- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$5,650) of the original cost of the agreement. *Pages 20-21*
9. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
- a. Authorize Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Kuong Ngann, D.O. to provide general and critical care surgery services at NMC for an amount not to exceed \$500,000 for the period November 1, 2018 to December 31, 2020; and
 - b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount and do not significantly change the scope of work. *Pages 22-23*
10. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Medical Education Speakers Network (formerly Martin Martin Inc.) for providing professional and medical speakers and course development services, adding \$100,000 for a revised total agreement amount not to exceed \$175,000, with no change to the current agreement term of April 1, 2016 through March 31, 2020. *Pages 24-25*

11. Review and Approve Financial Statements

Daniel Leon, CFO

- Receive and Approve August 2018 YTD Financial Report. *Pages 26-38*

12. Calendar for Next Finance Committee Meeting

- Thursday, October 25, 2018 at 3:30 PM.

13. Adjournment

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Board of Trustees as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Board of Trustees shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed, and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting



Finance Committee Meeting
Thursday September 27, 2018
Consent Items

Attachment A

1. <i>Pages 8-9</i>	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Quotations #1FWKEGS, #1-FWJ9PU, #1-FVNNFJ, #1-FWJTL1 and #1-FVSZAS totaling \$443,444 for installation and training services associated with the new radiology equipment for the Natividad Radiology Modernization Project.</p> <p>b. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Proposal #1-O73OSY for the purchase of the extended 5 year warranties totaling \$2,422,548 (\$605,637 annually for four years) associated with the new radiology equipment for the Natividad Radiology Modernization Project.</p>
2. <i>Pages 10-11</i>	<p>a. Approve the County Standard Patient Transfer Agreement ("Agreement") template defining the terms of transfer of patients between Natividad Medical Center (NMC) and other health care facilities; and</p> <p>b. Authorize execution of the Agreement by the NMC Chief Executive Officer using the template in substantially the same form as that which has been presented to the Board without significant change to its content, subject to review and approval of County Counsel; delegation of authority expires June 30, 2024; and</p> <p>c. Authorize execution of up to three (3) future amendments to any executed Agreement where the amendments do not significantly alter the risk associated with the parties' duties under the Agreement, subject to review and approval of County Counsel; delegation of authority expires June 30, 2024.</p>
3. <i>Pages 12-13</i>	<p>Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13313) with Jane Finney, CLS, MBA, CPHQ, CPPS for Consulting Services, extending the agreement an additional one (1) year period (November 9, 2018 through November 8, 2019) for a revised full agreement term of November 9, 2015 through November 8, 2019, and adding \$50,000 for a revised total agreement amount not to exceed \$546,521.</p>
4. <i>Pages 14-15</i>	<p>Authorize payment to Modular Devices for outstanding invoices billed to Natividad totaling \$119,500 for the month of July 2018 for the Lease Agreement for a mobile Computerized Tomography (CT), a mobile Angiography/Interventional Radiology (IR) Laboratory, and a mobile Magnetic Resonance Imaging (MRI) unit which had a term of August 1, 2013 through July 31, 2018.</p>
5. <i>Pages 16-17</i>	<p>a. Amend the Natividad Medical Center (Unit 9600) FY 2018-19 Adopted Budget to approve reallocation of positions as indicated by position numbers in the attached resolution; and</p> <p>b. Direct the County Administrative Office to incorporate the approved Position changes in the Natividad Medical Center (Unit 9600) FY 2018-19 Adopted Budget.</p>



Finance Committee Meeting

Thursday, August 23, 2018

3:30 PM

Steinbeck Room, Building 300

1441 Constitution Blvd.

MINUTES

Board Members: Dr. Gary Gray, Mike Payne, Dr. Charles Harris

Absent: Marcia Atkinson

NMC Staff/County: Daniel Leon, Nancy Buscher, Dr. Craig Walls, Ari Entin, Jeanne-Ann Balza

1. Call to Order

Mike Payne, Chair

2. Public Comments (Limited 3 minutes per speaker)

- There were none.

3. Agenda Additions/Corrections

Noemi Ferguson

- None

4. Approval of Minutes

- Approve the Minutes of July 26, 2018.

MOTION: *Motion to approve the minutes of July 26, 2018 moved by Dr. Gary Gray, seconded by Dr. Charles Harris, and approved unanimously.*

5. Old Business

- None

6. New Business

- Consent Items – Attachment A.

Review and approve for consideration by the NMC Board of Trustees

MOTION: *Motion to approve Consent Items for consideration by the NMC Board of Trustees, Attachment A, item 1 through item 3 moved by Dr. Gary Gray, seconded by Dr. Charles Harris, and approved unanimously.*

Scheduled Items/Discussion Items

7. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Medamerica Consulting Services, LLC for Emergency Department strategic planning services at NMC for an amount not to exceed \$160,000 with an agreement term August 1,

2018 through July 31, 2019.

- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$16,000) of the original cost of the agreement.
- c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard provisions within the Agreement.

MOTION: *Motion to approve Scheduled, item number 7, for consideration by the NMC Board of Trustees, moved by Dr. Gary Gray, seconded by Dr. Charles Harris, and approved unanimously.*

8. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Linda Raby for Assessment of Trauma Program Verification Review Readiness services, extending the agreement an additional four (4) year period (October 15, 2018 through October 14, 2022) for a revised full agreement term of October 15, 2017 through October 14, 2022, and adding \$260,000 for a revised total agreement amount not to exceed \$360,000.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.

MOTION: *Motion to approve Scheduled, item number 8, for consideration by the NMC Board of Trustees, moved by Dr. Charles Harris, seconded by Dr. Gary Gray, and approved unanimously.*

9. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement (A-12752) with Monterey Spine and Joint, PC, a California professional corporation to provide neurosurgery services at NMC, extending the term by twelve months (October 1, 2018 to September 30, 2019) and adding \$600,000 for a revised not to exceed amount of \$2,950,000 for the full term of the Agreement October 1, 2014 to September 30, 2019; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not exceed 10% of the original contract amount (\$125,000) and do not significantly change the scope of work.

MOTION: *Motion to approve Scheduled, item number 9, for consideration by the NMC Board of Trustees, moved by Dr. Gary Gray, seconded by Dr. Charles Harris, and approved unanimously.*

10. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Nextgate Solutions, Inc. for Enterprise Master Person Index System services for an amount not to exceed \$1,387,049 with an agreement term of October 1, 2018 through September 30, 2023.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$138,705) of the original cost of the agreement.

MOTION: *Motion to approve Scheduled, item number 10, for consideration by the NMC Board of Trustees, moved by Dr. Charles Harris, seconded by Dr. Gary Gray, and approved unanimously.*

11. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Quotations #1FWKEGS, #1-FWJ9PU, #1-FVNNFJ, #1-FWJTL1 and #1-FVSZAS totaling \$443,444 for installation and training services associated with the new radiology equipment for the Natividad Radiology Modernization Project.
- b. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Proposal #1-O73OSY for the purchase of the extended 5 year warranties totaling \$2,422,548 associated with the new radiology equipment for the Natividad Radiology Modernization Project.
- c. Authorize the purchase of new radiology equipment totaling \$5,804,806 for the Natividad Modernization Project.

MOTION: *Motion to approve Scheduled, item number 11, for consideration by the NMC Board of Trustees, moved by Dr. Charles Harris, seconded by Dr. Gary Gray, and approved unanimously.*

12. Review and Approve Financial Statements

Daniel Leon, CFO

- Receive and Approve July 2018 YTD Financial Report.

MOTION: *Motion to accept the July 2018 Financial Reports moved by Dr. Gary Gray, seconded by Dr. Charles Harris, and approved unanimously.*

13. Calendar for Next Finance Committee Meeting

- Thursday, September 27, 2018 at 3:30 PM.

14. Adjournment at 3:52pm

Mike Payne, Chair

Recorded by Noemi Ferguson



**Finance Committee Meeting
Thursday August 23, 2018
Consent Items - MINUTES**

Attachment A

1.	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an Agreement with Monarch Medical Technologies, LLC for glucose management system enterprise software subscription at NMC for an amount not to exceed \$190,015 for the term October 1, 2018 through September 30, 2021.</p> <p>b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$19,001) of the original cost of the agreement.</p>
2.	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No.1 to the agreement with Pam Ishimoto for Consulting with NMC Trauma Department on the National Trauma Data Bank and Trauma Quality Improvement, extending the agreement an additional four (4) year period (October 16, 2018 through October 15, 2022) for a revised full agreement term of October 16, 2017 through October 15, 2018, and adding \$575,000 for a revised total agreement amount not to exceed \$675,000.</p> <p>b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.</p>
3.	<p>Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-13517) with Healthcare Coding and Consulting Services, LLC for US-based remote medical record coding and consulting services, extending the agreement an additional two (2) year period (August 22, 2019 through August 21, 2021) for a revised full agreement term of August 22, 2016 through August 21, 2021, and adding \$1,167,000 for a revised total agreement amount not to exceed \$1,827,000.</p>

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Siemens Quotations for Radiology Upgrade Equipment and Associated Services

Legistar Number: _____

..Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Quotations #1FWKEGS, #1-FWJ9PU, #1-FVNNFJ, #1-FWJTL1 and #1-FVSZAS totaling \$443,444 for installation and training services associated with the new radiology equipment for the Natividad Radiology Modernization Project.
- b. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Proposal #1-O73OSY for the purchase of the extended 5 year warranties totaling \$2,422,548 (\$605,637 annually for four years) associated with the new radiology equipment for the Natividad Radiology Modernization Project.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Quotations #1FWKEGS, #1-FWJ9PU, #1-FVNNFJ, #1-FWJTL1 and #1-FVSZAS totaling \$443,444 for installation and training services associated with the new radiology equipment for the Natividad Radiology Modernization Project.
- b. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Proposal #1-O73OSY for the purchase of the extended 5 year warranties totaling \$2,402,500 (\$605,637 annually for four years) associated with the new radiology equipment for the Natividad Radiology Modernization Project.

SUMMARY/DISCUSSION:

Natividad began working on the Radiology Modernization project three years ago. The equipment was added as a capital project and selected with binding quotes in 2016. Due to the complexity of remodeling an imaging department, equipment has to be selected first then the architects work with the vendors for equipment specific plans. These plans are submitted to OSPD for approval before the construction project can start. Once the plans are approved by the state the process for awarding a construction company the project was started.

Approval was received in the board of supervisor meeting from July 10, 2018 to award the Radiology Modernization project to the Otto Construction. Siemens was selected as the vendor for all the new equipment. Included in the Radiology Modernization project is installation of a new 3.0 Magnetic Resonance Imaging (MRI) , 2 new Computed Topography (CT) scanners, new nuclear medicine equipment, and new Interventional Radiology equipment with a hemodynamic monitoring system. This contract includes installation, training and ongoing maintenance for each new piece of equipment.

The construction project is predicted to be a two year project. The project has 4 phases. In the first phase, construction will be getting small spaces ready for new purposes during the construction. This is a short phase. The second phase will remodeling the current vacant space for the new equipment. The second phase includes the installation of the MRI, Nuclear Medicine, and Interventional Radiology equipment. The third phase will be installing one new CT scanner. The fourth phase is installing the second new CT scanner and expanding the ultrasound equipment.

The equipment, including installation and training services, are being purchased under the MedAssets/Vizient Group Purchasing Organization (GPO). The extended warranty for maintenance and repairs is being purchased outside the GPO. Natividad believes it is in its best interest to have the manufacturer provide ongoing maintenance during and after the initial warranty period.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this request and the Auditor-Controller has reviewed and approved as to payment provisions. This request has also been reviewed and approved by NMC's Finance Committee on September 27, 2018 and by its Board of Trustees on October 5, 2018.

FINANCING:

The cost for this request is \$2,865,992, of which \$1,049,081 has been included in the Fiscal Year 2018-19 Adopted Budget. Amounts for the remaining balance will be included in future years budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement with Siemens meets the County initiatives in the Health and Human Services area by providing safe imaging utilizing new equipment which offers reduced doses of radiation to the patrons of Monterey County. This request also includes the ongoing maintenance component to ensure all safety checks are completed and the equipment is kept safe and functional.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Heidi Dormody, Laboratory Manager, 783-7660

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Siemens Installation & Training Quotation #1FWKEGS
Siemens Installation & Training Quotation #1-FWJ9PU
Siemens Installation & Training Quotation #1-FVNNFJ
Siemens Installation & Training Quotation #1-FWJTL1
Siemens Installation & Training Quotation #1-FVSZAS
Siemens Proposal #1-O73OSY for Extended Warranties for all new equipment

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Patient Transfer Agreement Template Legistar Number:

..Title

- a. Approve the County Standard Patient Transfer Agreement (“Agreement”) template defining the terms of transfer of patients between Natividad Medical Center (NMC) and other health care facilities; and
- b. Authorize execution of the Agreement by the NMC Chief Executive Officer using the template in substantially the same form as that which has been presented to the Board without significant change to its content, subject to review and approval of County Counsel; delegation of authority expires June 30, 2024; and
- c. Authorize execution of up to three (3) future amendments to any executed Agreement where the amendments do not significantly alter the risk associated with the parties’ duties under the Agreement, subject to review and approval of County Counsel; delegation of authority expires June 30, 2024.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Approve the County Standard Patient Transfer Agreement (“Agreement”) template defining the terms of transfer of patients between Natividad Medical Center (NMC) and other health care facilities; and
- b. Authorize execution of the Agreement by the NMC Chief Executive Officer using the template in substantially the same form as that which has been presented to the Board without significant change to its content, subject to review and approval of County Counsel; delegation of authority expires June 30, 2024; and
- c. Authorize execution of up to three (3) future amendments to any executed Agreement where the amendments do not significantly alter the risk associated with the parties’ duties under the Agreement, subject to review and approval of County Counsel; delegation of authority expires June 30, 2024.

SUMMARY/DISCUSSION:

It may be necessary from time to time for one health care facility to transfer a patient to another health care facility for outpatient or inpatient health care services that are not provided or available at the facility where the patient arrived. In such an event it is in the best interest of both facilities to enter into a Patient Transfer Agreement whereby certain terms and conditions regarding the transfer are mutually agreed upon in advance of transfer activity.

The parties desire to enter into this Agreement in order to arrange for the orderly, timely, and therapeutically beneficial transfer of patients from one Facility to the other Facility and to establish the conditions under which the Facilities will accept such transfers. With assistance from County Counsel, NMC has created a County Standard Patient Transfer Agreement template to be used to establish agreements with other healthcare facilities for patient transfers, either by NMC to other facilities or visa-versa.

The Board approved the current template for a four-year period which has been in use successfully since March 2015. Therefore, NMC is seeking Board approval to use this template as needed for a five-year period through June 30, 2024.

OTHER AGENCY INVOLVEMENT:

County Counsel has been approved as to legal form. County Auditor Controller has approved the financial terms. The Amendment has been reviewed and approved by the Natividad Finance Committee on September 27, 2018 and by the Natividad Board of Trustees on October 5, 2018.

FINANCING:

Costs associated with this County Standard Patient Transfer Agreement template are minimal. In some circumstances, Medicare/Medi-Cal will require the transferring facility to pay the receiving facility for services and include the receiving facility services in the transferring facility claim to Medicare/Medi-Cal.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This patient transfer agreement template is an efficient use of staff time and attorney resources.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Nancy Majewski, Managed Care Operations Manager, 783-2385

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Patient Transfer Agreement Template

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Jane Finney, CLS, MBA, CPHQ, CPPS, Amendment No. 3 Legistar Number: A 17-308

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13313) with Jane Finney, CLS, MBA, CPHQ, CPPS for Consulting Services, extending the agreement an additional one (1) year period (November 9, 2018 through November 8, 2019) for a revised full agreement term of November 9, 2015 through November 8, 2019, and adding \$50,000 for a revised total agreement amount not to exceed \$546,521.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13313) with Jane Finney, CLS, MBA, CPHQ, CPPS for Consulting Services, extending the agreement an additional one (1) year period (November 9, 2018 through November 8, 2019) for a revised full agreement term of November 9, 2015 through November 8, 2019, and adding \$50,000 for a revised total agreement amount not to exceed \$546,521.

SUMMARY/DISCUSSION

The Federal Center for Medicaid and Medicare Services (CMS) approved a five year renewal of California's Section 1115 Medicaid Waiver on December 30, 2015. This provided California with over \$6.2 billion in new federal funding for programs that shifted the focus away from hospital-based and inpatient care, towards outpatient, primary and preventive care. This shifted the focus from volume to value.

The Public Hospital Redesign and Incentives in Medi-Cal (PRIME) is a pay-for-performance delivery system transformation and alignment program. NMC engaged the services of Jane Finney in November of 2015 for consulting and project management services specific to the PRIME program.

NMC wishes to amend this agreement for an additional one year period. This will allow Ms. Finney to continue to perform the services for work associated with the PRIME program. This will include implementation of milestones, implementation of required programs, and further timely submission of required reports to the California Department of Health Care Services and other agencies.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 3 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by NMC's Finance Committee on August 28, 2018 and by its Board of Trustees on September 7, 2018.

FINANCING:

The cost for this amendment No. 3 is \$50,000 of which is included in the Fiscal Year 2018-19 Adopted Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement will allow for further assistance with the PRIME program as NMC continues to transform and improve the quality of care, access, and efficiency for its Medi-Cal members.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Craig Walls, Chief Medical Officer, 831-783-2521

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Jane Finney, CLS, MBA, CPHQ, CPPS Amendment No. 3
Jane Finney, CLS, MBA, CPHQ, CPPS Amendment No. 2
Jane Finney, CLS, MBA, CPHQ, CPPS Amendment No. 1
Jane Finney, CLS, MBA, CPHQ, CPPS Agreement
Jane Finney Spend Sheet

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Authorization to pay Outstanding Invoices Modular Devices

Legistar Number: _____

..Title

Authorize payment to Modular Devices for outstanding invoices billed to Natividad totaling \$119,500 for the month of July 2018 for the Lease Agreement for a mobile Computerized Tomography (CT), a mobile Angiography/Interventional Radiology (IR) Laboratory, and a mobile Magnetic Resonance Imaging (MRI) unit which had a term of August 1, 2013 through July 31, 2018.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize payment to Modular Devices for outstanding invoices billed to Natividad totaling \$119,500 for the month of July 2018 for the Lease Agreement for a mobile Computerized Tomography (CT), a mobile Angiography/Interventional Radiology (IR) Laboratory, and a mobile Magnetic Resonance Imaging (MRI) unit which had a term of August 1, 2013 through July 31, 2018.

SUMMARY/DISCUSSION:

On July 24 the Board of Supervisors approved a new Lease Agreement with Modular Devices for the rental of three mobile units for CT, IR Lab and MRI. This new agreement has a term of August 1, 2018 through July 31, 2020 and a total amount of \$2,868,000. This recent approved agreement replaced an older agreement for the same three mobile units which had a term August 1, 2013 through July 31, 2018 and a total amount of \$5,366,500.

The total amount for the older and now expired agreement of \$5,366,500 had been established incorrectly by both parties to the agreement during Amendment No. 3; it was short by \$119,500 which is exactly one month of costs for the 3 mobile units:

Mobile IR Lab:	\$31,500	per month
Mobile CT:	\$40,000	per month
Mobile MRI:	\$48,000	per month
Total	\$119,500	per month

After paying the June 2018 invoices the total agreement amount of \$5,366,500 had been fully expended. At that time Natividad discovered the error that the total amount was short by one month's worth of costs. Therefore this request is asking for authority to pay the July 2018 invoices.

There is no amendment associated with this request because the agreement that covered the rental for July 2018 has now expired and was replaced with a new agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel's office and the Auditor-Controller's office were both provided a copy of this Board Report for review. This request has also been reviewed and approved by NMC's Finance Committee on September 27, 2018 and by its Board of Trustees on October 5, 2018.

FINANCING:

The cost for this request is \$119,500, all of which was accrued for fiscal year 2018-19 and included in the Fiscal Year 2018-19 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The lease agreements for the mobile units supports the County strategic initiative for Health and Human Services by offering advanced radiology procedures (MRI, CT and IR) to the residents of Monterey County while the Radiology Department is undergoing construction. These mobile trailers ensure that services are not interrupted during the construction project.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Heidi Dormody, Laboratory Manager, 772-7660

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Modular Devices Agreement
Modular Devices Amendment No. 1
Modular Devices Amendment No. 2
Modular Devices Amendment No. 3

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS

MEETING:	October 16, 2018 - Consent	AGENDA NO.:
SUBJECT:	Adopt a Resolution to: a. Amend the Natividad Medical Center (Unit 9600) FY 2018-19 Adopted Budget to approve reallocation of positions as indicated by position numbers in the attached resolution; and b. Direct the County Administrative Office to incorporate the approved Position changes in the Natividad Medical Center (Unit 9600) FY 2018-19 Adopted Budget.	
DEPARTMENT:	Natividad Medical Center	

RECOMMENDATION:

It is recommended that the Board of Supervisors take the following actions:

Adopt a Resolution to:

- a. Amend the Natividad Medical Center (Unit 9600) FY 2018-19 Adopted Budget to approve reallocation of positions as indicated by position numbers in the attached resolution; and
- b. Direct the County Administrative Office to incorporate the approved Position changes in the Natividad Medical Center (Unit 9600) FY 2018-19 Adopted Budget.

SUMMARY:

Natividad Medical Center recommends that two (2) positions in the hospital's Contracts Department be reallocated from Management Analyst II to Management Analyst III, and that one (1) position in the hospital's Administration Department be reallocated from Administrative Secretary to Administrative Secretary-Confidential, due to the level and complexity of duties and responsibilities of the positions.

DISCUSSION:

Natividad recommends the reallocation of positions currently in the budget based on the duties and responsibilities needing to be performed in specific positions within the hospital's Contracts Department and Administration Department.

Natividad has identified the need for two (2) of the current budgeted Management Analyst positions in the hospital's Contracts Department to be responsible for reviewing and negotiating pricing for complex non-standard contract terms and conditions outside of the Monterey County Standard Services Agreement, and to work directly with vendors' legal staff on redlining contract terms and conditions on a variety of complex agreements. The higher level of responsibility and complexity of these duties require that the positions be reallocated from Management Analyst II to Management Analyst III.

Natividad has identified that one (1) of the current budgeted Administrative Secretary positions assigned to support the Chief Financial Officer in the hospital's Administration Department, has access to confidential, restricted and sensitive information that requires that the classification be

reallocated from Administrative Secretary (J Unit) to Administrative Secretary-Confidential (Z Unit).

For these reasons, it is recommended that your Board approve these actions.

OTHER AGENCY INVOLVEMENT:

None.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Approval of this action will ensure greater efficiency and effective resource management within each of the respective hospital departments.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

FINANCING:

The annualized impact as a result of this action to the Natividad Medical Center (Unit 9600) FY 2018-19 Adopted Budget is \$22,521.00. This action does not impact the General Fund.

Prepared by:

Janine Bouyea, NMC Human Resources Administrator

Approved by:

Gary Gray, D.O.

Hospital Chief Executive Officer

Attachments: Resolution

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Best Best & Krieger, LLP Amendment No. 2

Legistar Number: _____

..Title

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-13923) with Best Best & Krieger, LLP for specialized attorney services, extending the agreement an additional three (3) year period (May 1, 2019 through April 30, 2022) for a revised full agreement term of May 1, 2017 through April 30, 2022, and adding \$127,000 for a revised total agreement amount not to exceed \$325,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-13923) with Best Best & Krieger, LLP for specialized attorney services, extending the agreement an additional three (3) year period (May 1, 2019 through April 30, 2022) for a revised full agreement term of May 1, 2017 through April 30, 2022, and adding \$127,000 for a revised total agreement amount not to exceed \$325,000.

SUMMARY/DISCUSSION:

Best Best & Krieger, LLP, provides advice in consultation with the Office of the County Counsel on a variety of healthcare-related issues of significant importance to Natividad Medical Center. They perform specialized legal attorney services related to healthcare law, including, but not limited to, the Health Insurance Portability and Accountability Act (HIPAA), Stark and Anti-Kickback laws and laws pertaining the formation and development of Institutional Review Boards (IRBs) and Trademark laws. They provide needed information for questions related to Business Associate Agreements, contracts, the developments of a Local IRB at NMC, and a variety of issues related to confidentiality of medical information and third party requests for that information. They also continue to advice on implementation of population health initiatives and healthcare issues related to claims against NMC.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No.2 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee on September 27, 2018 and by its Board of Trustees on October 5, 2018.

FINANCING:

The cost for this amendment No. 2 is \$127,000 of which \$40,000 is included in the Fiscal Year 2018-19 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for legal consulting services regarding healthcare related matters on an as needed basis, the outcome of which will contribute to assisting NMC run efficient business operations.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Daniel Leon, Chief Financial Officer, 783-2561

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Best Best & Krieger, LLP Amendment 2

Best Best & Krieger, LLP Amendment 1

Best Best & Krieger, LLP Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

SwipeSense, Inc. Amendment No. 2

Legistar Number: _____

..Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment no. 2 to the agreement with SwipeSense, Inc. for SwipeSense Platform, extending the agreement an additional one (1) year period (November 1, 2018 through October 31, 2019) for a revised full agreement term of November 1, 2016 through October 31, 2019, and adding \$43,500 for a revised total agreement amount not to exceed \$143,500.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$5,650) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment no. 2 to the agreement with SwipeSense, Inc. for SwipeSense Platform, extending the agreement an additional one (1) year period (November 1, 2018 through October 31, 2019) for a revised full agreement term of November 1, 2016 through October 31, 2019, and adding \$43,500 for a revised total agreement amount not to exceed \$143,500.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$5,650) of the original cost of the agreement.

SUMMARY/DISCUSSION:

Healthcare workers' hands are the most common vehicle for the transmission of healthcare-associated pathogens from patient to patient and within the healthcare environment. Hand hygiene is the leading measure for preventing the spread of antimicrobial resistance and reducing healthcare-associated infections (HAIs), but healthcare worker compliance with optimal practices remains low in most settings.

Infection prevention is of the highest importance at Natividad Medical Center. The best protection against hospital acquired infections is handwashing. Monitoring rates of handwashing is a crucial way to track our infection prevention efforts, but manually tracking these rates is imprecise and burdensome. SwipeSense technology uses sensors carried on healthcare workers to monitor their use of hand cleaners. Rates of handwashing will be used by the hospital's department managers to drive compliance.

NMC successfully piloted the technology in fiscal year 2016-17 prior to implementing across the system. This request is to extend the term of the agreement for another year so that NMC may be permitted continued use of the SwipeSense technology.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment no. 2 as to legal form, and the Auditor-

Controller has reviewed and approved as to payment provisions. This amendment no. 2 has also been reviewed and approved by NMC's Finance Committee on September 27, 2018 and by its Board of Trustees on October 5, 2018.

FINANCING:

The cost for this amendment no. 2 is \$43,500, all of which is included in the Fiscal Year 2018-19 Adopted Budget. Should NMC seek extensions of the original agreement, amounts for any extensions will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement provides NMC with the additional support it needs for monitoring hand hygiene compliance to promote access to a healthy inpatient environment for NMC's patients and provides reliable and quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Craig Walls, MD, Chief Medical Officer, 783-2521

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

SwipeSense Inc Amendment 2

SwipeSense Inc Renewal and Amendment 1

SwipeSense Inc Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Kuong Ngann, D.O. Agreement

TITLE:

- a. Authorize Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Kuong Ngann, D.O. to provide general and critical care surgery services at NMC for an amount not to exceed \$500,000 for the period November 1, 2018 to December 31, 2020; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Kuong Ngann, D.O. to provide general and critical care surgery services at NMC for an amount not to exceed \$500,000 for the period November 1, 2018 to December 31, 2020; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

Natividad Medical Center (NMC) received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires acute critical care surgeons to be available in-house with a 15 minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to maintain a core team of quality surgeons made up of employed and independent contract physicians to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit.

NMC wishes to enter into an agreement with Kuong Ngann, D.O., a board certified and fellowship trained trauma and critical care surgeon to provide general and critical care surgery services as part of the comprehensive trauma services required for a Level II Trauma Center. Dr. Ngann will participate in the on-call panel and will be paid a daily rate for the coverage services, which may increase due to the need for coverage, but the rate of pay for services remains the same. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The total not to exceed amount of this Agreement is \$500,000 for the period November 1, 2018 to December 31, 2020. The actual cost is contingent upon Dr. Ngann's level of participation in the call panel, which may fluctuate based on his availability. NMC has agreements with multiple providers to cover this service for which the total expenditure will not exceed \$1,300,000 annually and is included in the Fiscal Year 2018/2019 Adopted Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Amendment 3 to Medical Education Speakers Network

Legistar Number: _____

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Medical Education Speakers Network (formerly Martin Martin Inc.) for providing professional and medical speakers and course development services, adding \$100,000 for a revised total agreement amount not to exceed \$175,000, with no change to the current agreement term of April 1, 2016 through March 31, 2020.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Medical Education Speaker Network (formerly Martin Martin Inc.) for providing professional and medical speakers and course development services, adding \$100,000 for a revised total agreement amount not to exceed \$175,000, with no change to the current agreement term of April 1, 2016 through March 31, 2020.

SUMMARY/DISCUSSION:

Continuing medical education (CME) provides support for continuous improvement and learning to help physicians address gaps in their professional practice and as such is required of physicians for renewal of license, maintenance of specialty board certification, credentialing, membership in professional societies, and other professional privileges. At NMC, the purpose of our CME program is to provide Accredited Continuing Medical Education Activities to our medical staff to increase learners' knowledge, competence and performance so they are able to provide the best medical care possible to our community. Medical Education Speakers Network (MESN) assist Natividad with keeping its CME Program active and diverse. NMC's CME Program is open to all NMC providers as well as community providers.

As a Level II Trauma Center for Monterey County, our CME Program is critical to our verification by the American College of Surgeons. Natividad's CME Program is accredited by the California Medical Association through the Institute for Medical Quality and has just been awarded its Re-accredited with Commendation for the next six years.

Natividad's CME Program has been accredited since February 2000, and the last accreditation was valid for four years. In 2015, our organization transitioned management of our program from external management to in-house management. In 2015, we offered 7 activities (2 live courses, 4 RSS and 1 joint providership live activity). By 2017, we were offering 30 activities (19 live activities, 1 joint providership live activity, and 10 RSS). In addition, in 2016-2017, we increased provider (physician) attendance by 334% over the previous year, increased clinical staff attendance by 250%, and increased overall attendance to the CME Program by 287%. For 2017-18, we have presented more than 90 activities, provided accredited continuing medical education to more than 700 providers with a total attendance approaching 2,000 learners (which now included accredited continued education for nurses and Emergency Medical Services (EMS) staff).

Natividad has been pleased with MESN's services since the agreement was initiated in 2016 and as a result more services have been requested annually since the start of the agreement. Natividad would like to continue to utilize the faculty provided by MESN more heavily at a projected cost of \$2,000-\$4,000 per month as we continue to offer from 6-12 CME activities per month. Therefore this request is to increase the total agreement amount.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment has also been reviewed and approved by NMC's Finance Committee on September 27, 2018 and by its Board of Trustees on October 5, 2018.

FINANCING:

The cost for this amendment is \$100,000 of which \$48,000 is included in the Fiscal Year 2017-18 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered from this agreement help ensure that Natividad offers an accredited CME program to its clinical staff. Continuing education of medical professionals is ultimately translated into effective patient care.

- ☐ Economic Development
- ☒ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Dr. Craig Walls, Chief Medical Officer, 783-2521

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Medical Education Speakers network Amendment 3
Martin Martin Amendment 2
Martin Martin Amendment 1
Martin Martin Agreement

Attachments on file with the Clerk of the Board

FINANCIAL STATEMENTS

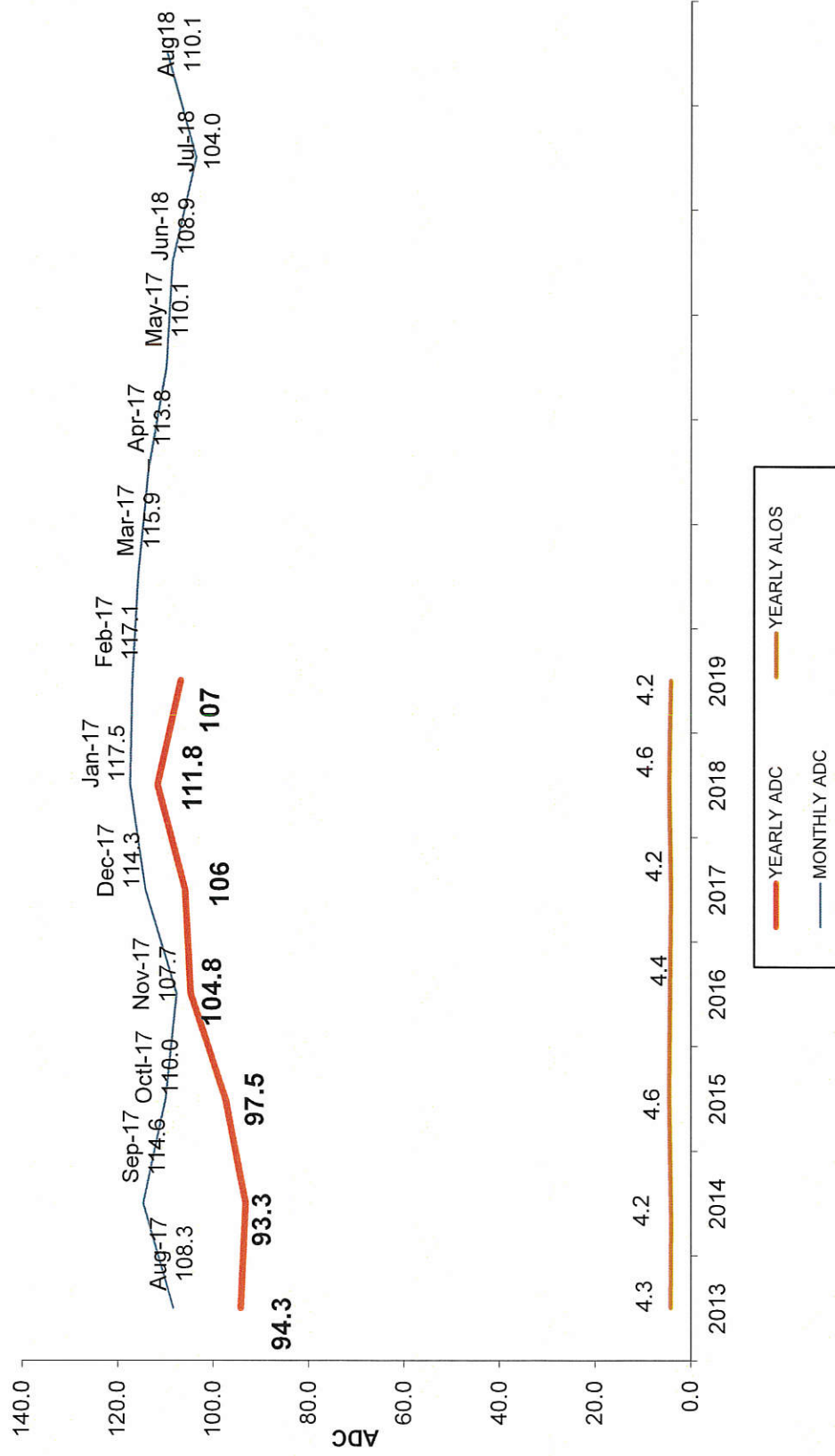
AUGUST 31, 2018

FINANCIAL STATEMENTS

AUGUST 31, 2018

I N D E X

<u>PAGE #</u>	<u>D E S C R I P T I O N</u>
1	TOTAL ADC TREND GRAPH - 2013-2019
2	STATISTICAL REPORT
4	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS TO BUDGET
5	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS PER APD
6	BALANCE SHEET
7	SCHEDULE OF STATE / COUNTY RECEIVABLES
8	STATEMENT OF CASH FLOWS
9	RECONCILIATION OF GOVERNMENT FUNDING
10	CASH FLOW PERFORMANCE F/Y18-19 ACTUAL TO BUDGET
11	CASH SCHEDULE FOR F/Y18-19



NATIVIDAD STATISTICAL REPORT AUGUST, 2018

Month-To-Date					Year-To-Date					
06-18	07-18	08-18	Budget			Budget	Current	Prior Yr	%	
					PT DAYS BY SERVICE	STAFFED BEDS	CY/PLY			
1	214	204	298	240	NICU	15	480	502	338	48.52%
2	1,349	1,272	1,318	1,430	Med/Surg	61	2,860	2,590	2,803	-7.60%
3	227	215	220	212	ICU	10	424	435	445	-2.25%
4	44	104	89	68	Peds	12	136	193	136	41.91%
5	659	606	694	684	Acute Rehab	24	1,368	1,300	1,358	-4.27%
6	325	325	331	384	OB/Gyn	27	768	656	828	-20.77%
7	2,818	2,726	2,950	3,018	TOTAL ACUTE	149	6,036	5,676	5,908	-3.93%
8	450	497	462	404	Psychiatric	19	808	959	687	39.59%
9	3,268	3,223	3,412	3,422	TOTAL DAYS	168	6,844	6,635	6,595	0.61%
10	324	303	285	321	Nursery	18	642	588	670	-12.24%
AVERAGE DAILY CENSUS										
11	72.0	68.4	72.8	75.3	Acute	125	75.3	70.6	73.4	-3.81%
12	22.0	19.5	22.4	22.1	Acute Rehab	24	22.1	21.0	21.9	-4.11%
13	15.0	16.0	14.9	13.0	Psychiatric	19	13.0	15.5	11.1	39.64%
14	108.9	104.0	110.1	110.4	TOTAL	168	110.4	107.0	106.4	0.56%
15	10.8	9.8	9.2	10.4	Nursery	18	10.4	9.5	10.8	-12.04%
PERCENTAGE OF OCCUPANCY										
16	57.6%	54.7%	58.2%	60.2%	Acute		60.2%	56.5%	58.7%	-3.8%
17	91.7%	81.3%	93.3%	92.1%	Acute Rehab		92.1%	87.5%	109.5%	-20.1%
18	78.9%	84.2%	78.4%	68.4%	Psychiatric		68.4%	81.6%	58.4%	39.6%
19	64.8%	61.9%	65.5%	65.7%	TOTAL		65.7%	63.7%	64.9%	-1.8%
20	60.0%	54.4%	51.1%	57.8%	Nursery		57.8%	52.8%	60.0%	-12.0%
ADMISSIONS										
21	608	641	661	635	Acute		1,270	1,302	1,240	5.00%
22	46	56	60	48	Acute Rehab		96	116	95	22.11%
23	59	63	75	63	Psychiatric		126	138	133	3.76%
24	713	760	796	746	TOTAL		1,492	1,556	1,468	5.99%
25	179	180	180	184	Nursery		368	360	363	-0.83%
26	182	184	187	217	Deliveries		434	371	374	-0.80%
DISCHARGES										
27	619	658	680	635	Acute		1,270	1,338	1,248	7.21%
28	45	60	62	48	Acute Rehab		96	122	94	29.79%
29	54	50	79	63	Psychiatric		126	129	124	4.03%
30	718	768	821	746	TOTAL		1,492	1,589	1,466	8.39%
31	164	165	155	181	Nursery		362	320	339	-5.60%
AVERAGE LENGTH OF STAY										
32	4.6	4.2	4.3	4.6	Acute(Hospital wide no babies)		4.6	4.3	4.5	-4.44%
33	14.3	10.8	11.6	14.3	Acute Rehab		14.3	11.2	14.3	-21.68%
34	2.5	2.3	2.4	2.6	OB/Gyn		2.6	2.4	2.8	-14.29%
35	7.6	7.9	6.2	6.4	Psychiatric		6.4	6.9	5.2	32.69%
36	1.8	1.7	1.6	1.7	Nursery		1.7	1.6	1.8	-11.11%
OUTPATIENT VISITS										
37	4,116	4,118	4,394	4,264	Emergency Room		8,528	8,512	8,611	-1.15%
38	429	437	494	441	ER Admits		882	931	847	9.92%
39	60.2%	57.5%	62.1%	59.1%	ER Admits as a % of Admissions		59.1%	59.8%	57.7%	3.70%
40	5,707	6,055	6,416	6,063	Clinic Visits		12,126	12,471	11,981	4.09%
ANCILLARY PROCEDURES BILLED										
41	45,005	45,923	50,769	43,950	Lab Tests		87,900	96,692	85,715	12.81%
42	3,482	3,450	3,774	3,210	Radiology Procedures		6,420	7,224	6,430	12.35%
43	212	189	193	193	MRI Procedures		386	382	337	13.35%
44	98	172	125	112	Nuclear Med Procedures		224	297	265	12.08%
45	1,116	1,096	1,226	933	Ultrasound Procedures		1,866	2,322	2,119	9.58%
46	1,590	1,570	1,639	1,327	CT Scans		2,654	3,209	2,928	9.60%
47	363	364	409	310	Surgeries		620	773	714	8.26%
48	8.19	8.67	8.11	7.66	FTE'S PER AOB		7.66	8.26	7.91	4.42%
49	1,256.8	1,271.5	1,301.2	1,200.5	TOTAL PAID FTE'S		1,200.5	1,287.2	1,197.7	7.47%
50	4,607	4,683	4,975	4,860	ADJUSTED PATIENT DAYS		9,719	9,658	9,383	2.93%

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2019

	JUL-18	AUG-18	SEP-18	OCT-18	NOV-18	DEC-18	JAN-19	FEB-19	MAR-19	APR-19	MAY-19	JUN-19	YTD
R E V E N U E													
Patient Revenue:													
1 Inpatient	\$ 64,473,390	\$ 71,901,255	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 136,374,645
2 Pro Fees	1,572,206	1,769,731	-	-	-	-	-	-	-	-	-	-	3,341,937
3 Outpatient	29,913,075	33,743,000	-	-	-	-	-	-	-	-	-	-	63,656,075
4 Total Patient Revenue	95,958,671	107,413,986	-	-	-	-	-	-	-	-	-	-	203,372,657
Deductions from revenue													
5 Contractual Deductions	70,756,336	74,819,777	-	-	-	-	-	-	-	-	-	-	145,576,113
6 Bad Debt	4,776,136	3,750,055	-	-	-	-	-	-	-	-	-	-	8,526,191
7 Unable to Pay	344,030	350,912	-	-	-	-	-	-	-	-	-	-	694,942
8 Total Contractual Discounts	75,876,502	78,920,744	-	-	-	-	-	-	-	-	-	-	154,797,246
9 Net Patient Revenue	20,082,169	28,493,242	-	-	-	-	-	-	-	-	-	-	48,575,411
10 As a percent of Gross Revenue	20.93%	26.53%	-	-	-	-	-	-	-	-	-	-	23.88%
Total Government Funding	4,482,724	6,075,362	-	-	-	-	-	-	-	-	-	-	10,558,086
Other Operating Revenue:													
12 Rent Income	118,471	131,766	-	-	-	-	-	-	-	-	-	-	250,237
13 Interest Income	126,000	983,306	-	-	-	-	-	-	-	-	-	-	1,109,306
14 NMF Contribution	60,000	60,000	-	-	-	-	-	-	-	-	-	-	120,000
15 Other Income	230,650	316,343	-	-	-	-	-	-	-	-	-	-	546,993
16 Total Other Operating Revenue	535,121	1,481,415	-	-	-	-	-	-	-	-	-	-	2,026,536
TOTAL REVENUE	25,100,014	36,060,019	-	-	-	-	-	-	-	-	-	-	61,160,033
E X P E N S E													
Salaries, Wages & Benefits													
18 Salaries, Wages & Benefits	14,293,172	13,873,837	-	-	-	-	-	-	-	-	-	-	28,167,009
19 Registry	353,506	420,445	-	-	-	-	-	-	-	-	-	-	773,951
20 Phys/Residents SWB & Contract Fees	2,993,599	3,144,457	-	-	-	-	-	-	-	-	-	-	6,138,056
21 Purchased Services	2,289,056	2,643,708	-	-	-	-	-	-	-	-	-	-	4,932,764
22 Supplies	1,991,887	2,610,211	-	-	-	-	-	-	-	-	-	-	4,602,198
23 Insurance	217,205	217,205	-	-	-	-	-	-	-	-	-	-	434,410
24 Utilities and Telephone	153,964	292,473	-	-	-	-	-	-	-	-	-	-	446,437
25 Interest Expense	196,259	196,026	-	-	-	-	-	-	-	-	-	-	392,285
26 Depreciation & Amortization	984,657	953,089	-	-	-	-	-	-	-	-	-	-	1,937,746
27 Other Operating Expense	386,921	501,686	-	-	-	-	-	-	-	-	-	-	888,607
28 TOTAL EXPENSE	23,860,326	24,853,137	-	-	-	-	-	-	-	-	-	-	48,713,463
NET INCOME(LOSS)	1,239,688	11,206,882	-	-	-	-	-	-	-	-	-	-	12,446,570
Normalization for Extraordinary Items													
30 Interest Anthem Arbitration	-	(857,306)	-	-	-	-	-	-	-	-	-	-	(857,306)
31 Anthem Arbitration Payment	-	(5,206,202)	-	-	-	-	-	-	-	-	-	-	(5,206,202)
32 For Future Use	-	-	-	-	-	-	-	-	-	-	-	-	-
33 Total Extraordinary Items	-	(6,063,508)	-	-	-	-	-	-	-	-	-	-	(6,063,508)
NET INCOME BEFORE Extraordinary Items	\$ 1,239,688	\$ 5,143,374	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,383,062
CAPITAL CONTRIBUTIONS													
35 County Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
CHANGE IN NET ASSETS	\$ 1,239,688	\$ 11,206,882	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 12,446,570

30

NATIVIDAD

31

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY
AS OF AUGUST, 2018

	CURRENT MONTH				YEAR-TO-DATE				UNAUDITED	
	Actual	Budget	Variance fav. (unfav)		Actual	Budget	Variance fav. (unfav)		Prior Yr Average	
			\$ VAR.	% VAR			\$ VAR.	% VAR		
	4,975	4,860	115	2.4%	9,658	9,719	(61)	-0.6%		9,675
	REVENUE									
	ADJUSTED PATIENT DAYS									
1	\$	\$	\$	6.2 %	\$	\$	\$	3.8%	\$	13,897
2	356	424	(68)	(16.0)	346	424	(78)	(18.3)	456	456
3	6,783	6,069	714	11.8	6,591	6,070	521	8.6	6,067	6,067
4	21,592	20,096	1,496	7.4	21,058	20,099	958	4.8	20,420	20,420
5	15,040	15,110	70	0.5	15,073	15,112	39	0.3	15,435	15,435
6	754	720	(34)	(4.7)	883	720	(163)	(22.6)	555	555
7	71	147	76	51.9	72	147	75	50.9	131	131
8	15,864	15,976	112	0.7	16,028	15,979	(49)	(0.3)	16,121	16,121
9	5,728	4,120	1,608	39.0	5,030	4,120	909	22.1	4,300	4,300
10	26.53%	20.50%			23.88%	20.50%			21.06%	21,06%
11	1,221	924	298	32.2	1,093	924	169	18.3	1,138	1,138
12	26	22	4	20.3	26	22	4	17.6	32	32
13	198	17	181	1,052.8	115	17	98	569.8	31	31
14	12	12	(0)	(2.3)	12	12	0	0.6	12	12
15	64	53	11	21.1	57	53	4	7.8	124	124
16	300	104	196	188.2	210	104	106	101.7	200	200
17	7,249	5,147	2,101	40.8	6,333	5,148	1,184	23.0	5,638	5,638
	EXPENSE									
18	2,789	2,705	(84)	(3.1)	2,916	2,706	(211)	(7.8)	2,668	2,668
19	85	27	(57)	(212.1)	80	27	(53)	(195.9)	89	89
20	632	607	(25)	(4.2)	636	607	(29)	(4.7)	625	625
21	531	674	143	21.2	511	673	162	24.1	570	570
22	525	433	(92)	(21.2)	477	433	(43)	(10.0)	447	447
23	44	43	(0)	(0.4)	45	43	(1)	(3.4)	41	41
24	59	61	2	4.0	46	61	15	24.5	54	54
25	39	43	3	7.7	41	43	2	4.9	42	42
26	192	193	1	0.6	201	193	(8)	(4.0)	205	205
27	101	115	14	11.9	92	115	23	19.7	110	110
28	4,996	4,901	(94)	(1.9)	5,044	4,900	(144)	(2.9)	4,851	4,851
29	2,253	246	2,007	815.7	1,289	248	1,041	419.8	787	787
30	CAPITAL CONTRIBUTIONS									
31	-	-	-	-	-	-	-	-	-	-
32	-	-	-	-	-	-	-	-	-	-
33	-	-	-	-	-	-	-	-	-	-
34	\$	\$	\$	816 %	\$	\$	\$	419.770 %	\$	787

**NATIVIDAD
BALANCE SHEET
AS OF AUGUST 31, 2018**

		UNAUDITED							
		CURRENT MONTH		YEAR - TO - DATE					
		BEGINNING	ENDING	INC/(DEC)	% CHG.	BEGINNING	ENDING	INC/(DEC)	% CHG.
1	\$	90,086,865	\$ 97,669,245	\$ 7,582,380	8.4 %	\$ 78,688,816	\$ 97,669,245	\$ 18,980,429	24.1 %
2		3,200,000	3,200,000	-	-	3,200,000	3,200,000	-	-
3		36,036,371	36,200,508	164,137	0.5	39,126,975	36,200,508	(2,926,467)	(7.5)
4		32,075,493	36,955,568	4,880,075	15.2	41,681,940	36,955,568	(4,726,372)	(11.3)
5		4,038,437	4,174,487	136,050	3.4	3,990,982	4,174,487	183,505	4.6
6		6,158,886	7,741,561	1,582,575	25.7	5,361,113	7,741,561	2,380,448	44.4
7		171,596,152	185,941,369	14,345,217	8.4	172,049,826	185,941,369	13,891,543	8.1
8									
9		293,836,152	294,327,223	491,071	0.2	293,436,996	294,327,223	890,227	0.3
10		(175,478,136)	(176,431,225)	(953,089)	(0.5)	(174,493,479)	(176,431,225)	(1,937,746)	(1.1)
11		118,358,016	117,895,998	(462,018)	(0.4)	118,943,517	117,895,998	(1,047,519)	(0.9)
12		103,187,764	103,138,319	(49,445)	(0.0)	103,237,210	103,138,319	(98,891)	(0.1)
13		-	-	-	-	-	-	-	-
14		-	-	-	-	-	-	-	-
15		163,146	163,146	-	-	163,431	163,146	(285)	(0.2)
16		393,305,078	407,138,832	13,833,754	3.5 %	394,393,984	407,138,832	12,744,848	3.2 %
17		17,487,020	19,099,782	1,612,762	9.2	15,373,615	19,099,782	3,726,167	24.2
18		3,920,389	4,675,900	755,511	19.3	5,607,762	4,675,900	(931,862)	(16.6)
19		42,812,556	41,008,317	(1,804,239)	(4.2)	42,240,897	41,008,317	(1,232,580)	(2.9)
20		3,375,000	3,375,000	0	-	3,205,000	3,375,000	170,000	5.3
21		15,403,604	17,482,919	2,079,315	13.5	15,343,412	17,482,919	2,139,507	13.9
22		82,998,569	85,641,918	2,643,349	3.2	81,770,686	85,641,918	3,871,232	4.7
23		-	-	-	-	-	-	-	-
24		-	-	-	-	-	-	-	-
25		38,536,557	38,520,080	(16,477)	(0.0)	42,093,034	38,520,080	(3,572,954)	(8.5)
26		38,536,557	38,520,080	(16,477)	(0.0)	42,093,034	38,520,080	(3,572,954)	(8.5)
27		270,530,264	270,530,264	-	-	270,530,264	270,530,264	-	-
28		1,239,688	12,446,570	11,206,882	(904.0)	-	12,446,570	12,446,570	100.0
29		271,769,952	282,976,834	11,206,882	4.1	270,530,264	282,976,834	12,446,570	4.6
30		393,305,078	407,138,832	13,833,754	3.5 %	394,393,984	407,138,832	12,744,848	3.2 %

NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 08/31/18

BALANCE SHEET

	Req. Balance	Accruals	Reversals and Reclassess	Medi-Cal Waiver	GPP /PRIME	IGT	Payments	Ending Balance
Medi-Cal Waiver (DSH +SNCP)	\$ 20,001,573	4,926,053					(14,484,561)	10,443,065
EHR Meaningfull Use	520,990							520,990
Hospital Fee	1,506,108	158,334					(363,075)	1,301,368
Rate Range IGT-CCAH-	14,411,372	1,355,294						15,766,666
MCMC EPP	-	721,814						721,814
MCMC QJP	-	820,876						820,876
SB1732	-	650,000						650,000
AB 915	3,254,442	600,000						3,854,442
A/R Office Buildings	78,488	250,237					(80,063)	248,663
A/R Manco Abbott	-	94,635					(67,044)	27,591
Interest Accrued Positive Cash	-	252,000						252,000
Accrued Donations	1,834,852	120,000						1,954,852
A/R Jail-PG&E	74,114	165,157						239,271
Health Department	-	280,000					(151,349)	128,651
Ryan White & EIP A/R	-	41,666					(16,347)	25,319
STATE RECEIVABLES	\$ 41,681,940	\$ 10,436,067	\$ -	\$ -	\$ -	\$ -	\$ (15,162,438)	\$ 36,955,569

34

P & L

	YTD Aug-18
Medi-Cal DSH /SNCP/PHYS SPA	\$ 2,541,053
PRIME Y4	2,385,000
Rate Range IGT-CCAH-	1,355,294
AB 85 New Eligible Reconciled	444,962
Esperanza Care	(28,210)
MCE to Cost Reconciled	738,167
Hospital Fee	158,334
MCMC EPP	721,814
HD Residency Support	(83,334)
MCMC QJP	820,876
AB915	600,000
Medicare GME	212,464
SB 1732	650,000
Ryan White & SAMHSA GRANTS	41,666
GOVERNMENT FUNDING INCOME	\$ 10,558,086

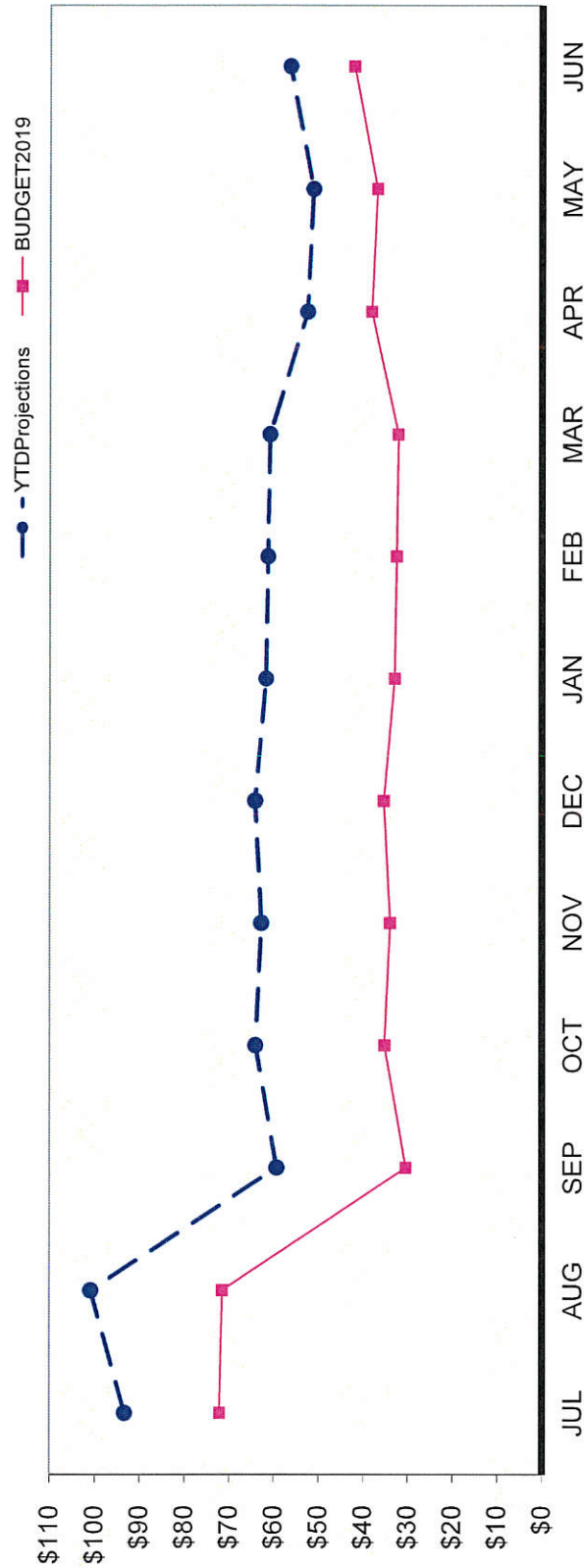
NATIVIDAD
STATEMENT OF CASH FLOWS
AS OF AUGUST 31, 2018

	CURRENT MONTH	YEAR - TO - DATE
1	\$ 93,286,865	\$ 81,888,816
2		
3	11,206,882	12,446,570
4	-	-
5	953,089	1,937,746
6	12,159,971	14,384,316
7		
8	(164,137)	2,926,467
9	(4,880,075)	4,726,372
10	(1,718,625)	(2,563,953)
11	1,612,762	3,726,167
12	755,511	(931,862)
13	(1,804,239)	(1,232,580)
14	-	-
15		
16	2,079,315	2,139,507
17	(4,119,488)	8,790,118
18		
19	(491,071)	(890,227)
20	-	-
21	(491,071)	(890,227)
22		
23	-	170,000
24	(16,477)	(3,572,954)
25	49,445	98,891
26		285
27	-	(3,303,778)
28	32,968	
29	7,582,380	18,980,429
30	\$ 100,869,245	\$ 100,869,245

NATIVIDAD
RECONCILIATION OG GOVERNMENT FUNDING
FISCAL YEAR 2019

	<u>BDGT-19</u>	<u>ESTIMATE</u> <u>FY2019</u>	<u>Variance to Budget</u>
Medi-Cal DSH Waiver	\$ 11,820,000	\$ 14,446,320	\$ 2,626,320
PRIME Y4	14,310,000	14,310,000	-
EPP	4,330,881	4,330,881	-
QIP	4,925,261	4,925,261	-
AB915	3,600,000	3,600,000	-
SB1732	3,900,000	3,900,000	-
CCAH Rate Range	8,131,758	8,131,758	-
HIV Grants	250,000	250,000	-
MCE to Cost	-	738,167	738,167
Physician SPA	800,000	800,000	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,352,000	1,352,000	-
Provider Fee	950,000	950,000	-
	<u>\$ 53,869,900</u>	<u>\$ 57,234,387</u>	<u>\$ 3,364,487</u>

Cash Flow Performance Fiscal Year 2019 (in Millions)



Months	ACTUAL		ESTIMATE											
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	ESTIMATE	ESTIMATE
YTD	93.3	100.9	59.3	64.1	62.8	64.2	61.8	61.4	61.0	52.6	51.3	56.5		
BDGT	72.1	71.5	30.4	35.2	34.0	35.4	33.0	32.6	32.2	38.1	36.8	42.0		
Variance	21.2	29.4	28.9	28.9	28.9	28.8	28.8	28.8	28.8	14.5	14.5	14.4		

NATIVIDAD
CASH FORECAST
FISCAL YEAR 18-19

	ACTUAL JUL	ACTUAL AUG	PROJECTION SEP	PROJECTION OCT	PROJECTION NOV	PROJECTION DEC	PROJECTION JAN	PROJECTION FEB	PROJECTION MAR	PROJECTION APR	PROJECTION MAY	PROJECTION JUN	Total YTD
Beginning Balance	81,880,062	93,273,873	100,850,021	59,343,976	64,098,601	62,844,856	64,241,305	61,821,085	61,392,002	61,006,213	52,570,919	51,296,696	81,880,062
CASH RECEIPTS													
Patient Revenues (incl pro fees and lab cop)	23,038,784	23,436,414	19,574,916	20,233,195	19,574,916	20,233,195	20,233,195	18,288,357	20,233,195	19,574,916	20,233,195	19,574,912	244,198,190
Provider Fee	-	363,075	79,167	79,167	79,167	79,167	79,167	79,167	79,167	79,167	79,167	79,163	1,154,741
RR 161/EP QIP	-	-	1,448,992	1,448,992	1,448,992	1,448,992	1,448,992	1,448,992	1,448,992	1,448,992	1,448,992	1,448,992	14,489,920
SHORT DOYLE	-	-	173,460	173,460	173,460	173,460	173,460	173,460	173,460	173,460	173,460	173,454	1,734,584
HIV GRANTS	16,347	-	20,833	20,833	20,833	20,833	20,833	20,833	20,833	20,833	20,833	20,833	224,677
HEALTH DEPARTMENT REIMB	-	-	175,000	175,000	175,000	175,000	175,000	175,000	175,000	175,000	175,000	175,000	1,903,365
Anthem Arbitration	-	857,306	-	-	-	-	-	-	-	-	-	-	857,306
AB915	-	-	-	-	-	-	-	-	-	-	-	-	3,600,000
GFP Y2 Final Payment	661,027	-	-	-	-	-	-	-	-	-	-	-	661,027
Anthem Arbitration Patient Services	-	5,206,202	-	-	-	-	-	-	-	-	-	-	5,206,202
GPPIA	-	-	7,217,779	-	-	7,217,779	-	-	-	-	-	-	7,217,779
PRIME DY13 & DY14 16T	13,823,534	-	-	14,310,000	-	-	-	-	-	-	-	-	28,897,840
PHYS SPA	-	-	-	-	-	-	-	-	-	-	-	-	800,000
SB1732	-	-	2,900,000	-	-	-	-	-	-	-	-	-	2,900,000
Foundation	-	-	-	-	-	-	-	-	-	-	-	-	-
IME BIWEEKLY	106,232	112,667	112,667	112,667	112,667	112,667	112,667	112,667	112,667	112,667	112,667	112,663	1,345,585
Rent Income	33,174	46,889	94,667	94,667	94,667	94,667	94,667	94,667	94,667	94,667	94,667	94,663	1,026,729
CCAH MCE to Cost FY15-16 & FY16-17	571,659	611,471	-	-	-	-	-	-	-	-	-	-	1,183,130
Fund 404 Transfer	-	-	821,081	2,577,537	1,296,988	343,627	1,551,103	461,557	2,437,840	1,328,184	1,254,256	2,327,827	14,400,000
Interest Income	-	-	175,000	-	-	175,000	-	-	175,000	-	-	-	175,000
Miscellaneous Revenue	92,287	81,532	135,944	135,944	135,944	135,944	135,944	135,944	135,944	135,944	135,944	135,944	1,353,359
Total Cash Receipts	38,343,044	30,869,021	32,829,506	39,361,462	23,112,634	30,210,331	24,025,028	20,960,844	32,304,544	23,143,830	23,728,181	36,962,954	355,951,179
CASH DISBURSEMENTS													
Purchased Services and Supplies	8,710,801	7,481,819	7,182,427	7,401,175	7,182,427	7,401,175	7,401,175	6,684,932	7,401,175	7,162,427	7,401,175	7,162,437	88,533,145
PRIME DY13 & DY14 16T	-	-	7,155,000	-	-	-	-	-	-	7,155,000	-	-	14,310,000
GFP Y2	-	1,232,580	-	-	-	-	-	-	-	-	-	-	1,232,580
GFP Y3 4th QTR	-	-	-	-	-	-	-	-	-	-	-	-	-
GPPIA	-	-	4,269,460	-	-	4,269,460	-	-	-	-	-	-	4,269,460
Building Lease / Rental Equipment	145,541	277,848	285,438	285,438	285,438	285,438	285,438	285,438	285,438	285,438	285,438	285,438	3,277,769
COP Principal & Interest Payments	4,256,349	-	-	893,371	-	-	893,371	-	-	-	-	-	5,149,720
Payroll and Benefits	13,419,886	13,809,554	14,291,246	14,767,621	14,291,246	14,767,621	14,767,621	13,338,066	14,767,621	14,291,246	14,767,621	14,291,246	171,871,025
Esperanza Care	17,500	-	-	-	-	-	-	-	-	-	-	-	17,500
COWCAP	-	-	1,227,619	-	-	1,227,619	-	-	-	-	-	-	1,227,619
FY18-19 MH MOU	-	-	679,515	226,505	226,505	226,505	226,505	226,505	226,505	226,505	226,505	226,505	2,718,060
Data Processing	-	-	-	-	-	-	-	-	-	-	-	-	-
Transfer from Fund 451 to Fund 001 Strategic	-	-	-	-	-	-	-	-	-	-	-	-	-
16T Transfer Subfund	-	-	-	-	-	-	-	-	-	-	-	-	-
Capital Expenditures	399,156	491,072	1,519,846	4,771,098	2,400,763	636,064	2,871,138	854,356	4,512,515	2,455,508	2,321,665	4,308,875	45,000,000
Total Cash Disbursements	26,949,253	23,292,873	74,435,551	34,006,837	24,366,379	28,813,862	26,445,248	21,369,727	32,690,333	31,578,124	25,002,404	31,771,580	27,545,066
Increase/(Decrease)	11,393,811	7,576,148	(41,506,045)	4,754,625	(1,253,745)	1,366,449	(2,420,220)	(429,083)	(385,789)	(8,435,294)	(1,274,223)	5,191,374	(25,391,992)
Ending Cash Fund 451	93,273,873	100,850,021	59,343,976	64,098,601	62,844,856	64,241,305	61,821,085	61,392,002	61,006,213	52,570,919	51,296,696	56,488,070	56,488,070
(*) Credit Card Account + Fund 27	-	-	-	-	-	-	-	-	-	-	-	-	-
(*) Petty Cash	9,311	15,544	-	-	-	-	-	-	-	-	-	-	-
Ending Cash as per 6/L	93,286,864	100,869,245	59,343,976	64,098,601	62,844,856	64,241,305	61,821,085	61,392,002	61,006,213	52,570,919	51,296,696	56,488,070	56,488,070
Fund 404													
Beginning Balance	75,671,888	75,671,888	75,671,888	74,850,807	72,273,270	70,976,282	70,632,655	69,081,552	68,619,995	66,182,155	64,853,971	63,599,715	-
Transfer In/Out Fund 451	-	-	(821,081)	(2,577,537)	(1,296,988)	(343,627)	(1,551,103)	(461,557)	(2,437,840)	(1,328,184)	(1,254,256)	(2,327,827)	-
Ending Cash Fund 404	75,671,888	75,671,888	74,850,807	72,273,270	70,976,282	70,632,655	69,081,552	68,619,995	66,182,155	64,853,971	63,599,715	61,271,888	-
Ending Cash Fund 451 & 404	168,945,761	176,521,909	134,194,783	136,371,871	133,821,138	134,073,960	130,902,637	130,011,997	127,188,368	117,424,890	114,896,411	117,759,958	-

38