

SPECIAL Board of Trustees 2018

December 3, 2018



SPECIAL

NMC Board of Trustees Meeting

Monday, December 3, 2018
9:00 AM
Natividad Room
1st Floor, Building 200
1441 Constitution Blvd.

AGENDA

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

- 1. Pledge of Allegiance
- 2. Agenda Additions/Corrections Page 1-4 Board Clerk
- 3. Minutes
 - Approve the Minutes of November 2, 2018 Page 5-10
- 4. Board Comments
- 5. Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)

 This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to

statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

6. Consent Calendar

Approve the following policies, procedures, rules, and regulations:

a. Policies/Procedures/Forms/Manuals (listed and available upon request)

New Policies

ANC-4546 Phlebotomy: Guidelines for Minimizing Blood Loss Due to Phlebotomy DIAG-1410 C-Spine Collar Removal in Diagnostic Imaging

ED-1325 Search of Patient Property

PHAR-3100 Controlled Substance Inventory Reconciliation

Revised Policies

1:9200 Natividad Diet List

1:9300 Trauma Activation

1:9306 Performance Improvement and Patient Safety (PIPS) Plan

7:0860 Quality Assessment and Performance Improvement Plan

7:7250 Management of Direct Patient Care Contract Services

ADMIT-0021 Cash Balancing

MIU-6510 Blood Glucose Monitoring: Newborn

PED-7015 Case Management, Discharge Planning & Referrals – Community Pediatric Unit

PED-7025 Collection of Specimens

PERI-6570 Hyperbilirubinemia: Phototherapy

PERI-6801 Preparation, Fortification and Storage of Fortified Breastmilk and Formula

POC-3912 Point of Care: Glucose Testing Using the Nova Statstrip Glucose Hospital Meter System

TPMG-010 Rib Fracture Management Guideline

Policies with No Changes

1:9321 Cardiopulmonary Bypass Contingency Plan

ED-1240 Emergency Department Decontamination Plan

OPST-6000 OT/PT/ST Services Department Description

OPST-6006 OT/PT/ST Services Cleaning Shared Non-Critical/Reusable Patient Care Equipment

OPST-6007 OT/PT/ST Services Cleaning Therapy Gait Belts

OPST-6009 OT/PT/ST Services Environmental Cleaning

OPST-6010 OT/PT/ST Services Therapy Services – Splint Pan Use and Cleaning

OPST-6700 OT/PT/ST Services Pediatric Feeding Evaluation and Treatment Policy and Procedures

OPST-6701 OT/PT/ST Services Speech Therapy Cognitive Communication

Evaluation and Treatment

Policy and Procedure

OPST-6702 OT/PT/ST Services Speech Therapy Modified Barium Swallow Study Policy and Procedure

OPST-6703 OT/PT/ST Services Speech Therapy Swallow Evaluation and Treatment Policy and Procedure

Policies to be Retired

POC-3905 POC Glucose Testing by Accuchek Inform II System

POC-3971 Influenza A&B Antigen Tests by Binax

Order Sets

Hypoglycemia Protocol

PED Emergency Infusions

Manuals

Supplemental Diet Manual

Medical Staff Privilege Lists for Approval:

- 1. PA Psychiatric Privilege/Practice Prerogative form
- 2. NP Psychiatric Privilege/Practice Prerogative form
- 3. Removal of Procedural Sedation from PA and NP Practice Prerogatives

Medical Staff Policies for Approval:

Standardized Procedure, Psychiatric Mental Health NP

Medical Staff Actions for Approval:

Proposed Updates to Medical Staff Rules and Regulations

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Items 6b to 6e of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

6b. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Alpha Air Balance Agency, Inc., Page 11-12

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Alpha Air Balance Agency Inc. for Heating Ventilation Air Condition (HVAC) services, extending the agreement an additional two (2) year period (June 1, 2019 through May 31, 2021) for a revised full agreement term of June 1, 2016 through May 31, 2021, and adding \$150,000 for a revised total agreement amount not to exceed \$200,000.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$5,000) of the original cost of the agreement.

6c. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreements for Debt Collection Services, Page 13-14

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 with Credit Consulting Services, Inc. and Receivable Solutions, Inc. for debt collection services at NMC pursuant to the Request for Proposals (RFP) #9600-64, extending the agreement an additional one (1) year period (October 1, 2019 through September 30, 2020) for a revised full agreement term of October 1, 2016 through September 30, 2020, with one remaining option to extend for one (1) additional year, and adding \$2,177,000 for a revised total aggregate amount not to exceed \$4,570,000.

6d. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Focus One Solutions, LLC, Page 15-16

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13506) with Focus One Solutions, LLC for nursing and clinical registry, adding \$5,000,000 for a revised total agreement amount not to exceed \$12,000,000 with no change to the agreement term of April 19, 2017 through April 18, 2020.

6e. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreements For Natividad Radiology Modernization Project, Page 17-18

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Quotations #1FWKEGS, #1-FWJ9PU, #1-FVNNFJ, #1-FWJTL1, #1-FWH0E9, and #1-FVSZAS totaling \$483,855 for installation and training services associated with the new radiology equipment for the Natividad Radiology Modernization Project.
- b. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Proposal #1-O73OSY for the purchase of the extended 5 year warranties totaling \$2,422,548 (\$605,637 annually for four years) associated with the new radiology equipment for the Natividad Radiology Modernization Project.

- Accept Oral Report from NMC Chief Financial Officer Daniel Leon, CFO
 October 2018 YTD Financial Reports Page 19-31
- 8 Receive Oral Report from NMC Chief Executive Officer Dr. Gary R. Gray, CEO
- 9 Receive Oral Report from Chief of Staff Dr. Chad Harris, COS
- 10 Receive Oral Report from Chief Nursing Officer Nancy Buscher, CNO
- 11 Receive Oral Report from Natividad Foundation Board Mike Payne, Board Member
- 12 Recess to Closed Session under Government Code Section 54950
 - a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive: Medical Quality Assurance Reports Dr. Craig Walls, CMO
- 13 Accept and approve November 2018 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals. Page 32-33
- 14 Accept and approve the 2019 Board of Trustee Scheduled Meeting Calendar Page 34

Adjournment

Next Board of Trustees Meeting Friday, February 1, 2019 9:00 AM Natividad Room 1st Floor, Building 200



NMC Board of Trustees Meeting

Friday, November 2, 2018 9:00 AM Natividad Room 1st Floor, Building 200 1441 Constitution Blvd.

MINUTES

Board of Trustees: Marcia Atkinson, Dr. Gary Gray, Mike Payne, Supervisor Simon Salinas, Dr.

Chad Harris, Lew Bauman, Libby Downey, Fernando Elizondo, Britt Rios-Ellis

Absent: Mitch Winick, John Huerta,

NMC Staff/County: Stacy Saetta, Daniel Leon, Andrea Rosenberg, Ari Entin, Nancy Buscher, Dr.

Andrew McCague, Monica Hamilton, Jeanne Ann Balza, Dr. Craig Walls,

Cynthia Johnson,

1. Pledge of Allegiance

2. Agenda Additions/Corrections – Board Clerk

MOTION: Motion to accept and approve the agenda for November 2, 2018, BOT meeting by Supervisor Simon Salinas, seconded by Mike Payne.

- 3. Minutes
 - a. Approve the Minutes of October 5, 2018.

MOTION: Motion to approve minutes of the October 5, 2018 BOT meeting by Supervisor Simon Salinas, seconded by Mike Payne.

Libby Downey, Abstained

- 4. Board Comment
- 5. Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)
 NONE

6. Consent Calendar

6a. Policies/Procedures/Forms/Manuals

Medical Staff Policies for Approval:

- MSP001-5, Reinstatement
- MSP001-14, Verification of Renewals
- GME-9011, Resolution of Disputes / Grievance Procedures
 Standardized Procedures, Competencies & List of Qualified Nurses for: Seclusion & Restraints Competencies & Face to Face Evaluations

Medical Staff Actions for Approval:

• Annual Approval of Clinical Contracts

Formularies:

Formulary Request: Patiromer (Veltassa)

Revised Policies:

- 1:0750 Effective Communication Policy
- 1:0800 Patient Complaints and Grievances
- 1:9240 Massive Transfusion Policy
- 3:2110 Pain Management Policy
- 3:2160 Fentanyl Patch Black Box Warning Policy
- 3:9100 Anticoagulation (Warfarin) Clinic
- 3:9200 Pyxis and Pyxis Profile Medstation, Use of
- 6:0700 Registration and Referrals
- 6:0800 Consent, Documentation, and Release of information on HIV Testing
- 6:4100 Administrative Authentication of Transcribed Reports
- 7:0860 Risk Management and Patient Safety Plan
- 7:1400 Adverse Events and Unusual Occurrences: Governmental Reporting
- ARU-0014 Program Description
- 4:2951 Lost and Found
- 6:3100 Charity Care, Self Pay and High Medical Cost Discount Policy
- 7:0300 Administrative Call
- 7:0800 Nursing Department Philosophy, Organization and Function
- IC-200 Cleaning and Low-Level or Intermediate-Level Disinfection of Shared hospital Equipment

Policies With No Changes

- 4:0600 Public Use of Hospital Facilities
- 7:0100 Authority in the Absence of the Chief Executive Officer

New Policies

• MHU-4500 MHU Utilization Review Plan

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 6b to 60 of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

6b. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement for RFP #9600-67, IT Services

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with Navin Haffty & Associates LLC, Leidos Health LLC, and with Jacobus Consulting, Inc., pursuant to the Request for Proposal (RFP) #9600-67 for information technology (IT) consulting services, to extend the term of the agreements for an additional one (1) year period (January 11, 2019 through January 10, 2020) for a revised full agreement term of January 11, 2017 through January 10, 2020, plus the option to extend the agreements for two (2) additional one year periods.
- b. Authorize an increase of \$2,700,000 to the aggregate total amount for all agreements for IT Consulting per RFP #9600-67 for the additional one (1) year of services for a revised total aggregate amount not to exceed \$10,281,000 across all agreements.

6c. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Marci Bracco Cain,

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Marci Bracco Cain for Public Relations services at NMC for an amount not to exceed \$300,000 with an agreement term November 1, 2018 through October 31, 2023.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$30,000) of the original cost of the agreement.

6d. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with First Databank, Inc.,

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-15-311) with First Databank, Inc. for pharmacy licensing services, extending the agreement an additional five (5) year period (January 1, 2019 through December 31, 2023) for a revised full agreement term of January 1, 2014 through December 31, 2023, and adding \$211,615 for a revised total agreement amount not to exceed \$365,073.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$13,955) of the original cost of the agreement.

6e. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with The Joint Commission

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with The Joint Commission on Accreditation of Healthcare Organizations Dba The Joint Commission for accreditation and/or certification services at NMC for an amount not to exceed \$150,000 with an agreement term January 1, 2019 through December 31, 2024.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement, and a non-standard Business Associates Agreement.

6f. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement for RFP #9600-70, Biomedical Services,

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with the selected qualified contractor to whom notices of award are to be given using the County approved agreement template subject to negotiation with the awarded bidder, pursuant to the Request for Proposal (RFP) #9600-70 for Biomedical Services, with an initial

- Agreement term of February 1, 2019 through January 31, 2022 including the option to extend for two (2) additional one year periods, and with a total agreement amount not to exceed \$2,500,000.
- b. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute two amendments to extend the Agreements for two (2) additional one year periods as per the Agreement provided there is no significant change to the scope of work.

6g. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with First Security Services,

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with First Security Services, A First Alarm Security & Patrol Inc. Company for shuttle services at NMC, extending the agreement or an additional one (1) year period (January 9, 2019 through January 8, 2020) for a revised full agreement term of January 9, 2018 through January 8, 2020 and adding \$120,000 for a revised total agreement not to exceed \$224,048.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,404.80) of the original cost of the agreement.

6h. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Medical Information Technology, Inc.,

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment no. 3 to the agreement (A-13067) with Medical Information Technology, Inc. (MEDITECH) for the addition of a scheduling interface for the MEDITECH system at NMC, adding \$11,750 for a revised total agreement amount not to exceed \$168,109, and with an implementation term effective on December 5, 2018 through December 4, 2019.

6i. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Automatic Door Systems, Inc.,

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment no. 2 to the agreement (A-13410) with Automatic Door Systems, Inc. for maintenance and repair services of the automatic doors at NMC, extending the agreement an additional one (1) year period (January 1, 2019 through December 31, 2019) for a revised full agreement term of January 1, 2014 through December 31, 2019, and adding \$40,000 for a revised total agreement amount not to exceed \$240,000.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to one (1) future amendment to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$9,000) of the original cost of the agreement.

6j. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with ThyssenKrupp Elevator Corporation,

- a. Authorize an increase to the total approved agreement amount for the elevator maintenance and repair service agreement with ThyssenKrupp Elevator Corporation, adding \$385,000 for a revised total amount not to exceed \$692,862.
- b. Ratify the emergency repair agreement with ThyssenKrupp signed on July 25, 2018 by the Chief Executive Officer of Natividad in the amount of \$25,218 for safety glass replacement and other critical repairs.
- c. Authorize the Deputy Purchasing Agent for NMC or his designee to execute Work Orders under this agreement with ThyssenKrupp for future repairs and component upgrades, provided County Counsel and the Auditor-Controller review and approve the Work Orders, and provided the total of such costs

6k. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Carefusion Solutions, LLC,

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) to execute Customer Order 1000141481, applying the terms and conditions of the previously Board-approved Master Agreement (A-12934) with Carefusion Solutions, LLC (collectively, "Agreement"), for the leasing of an additional Pyxis pharmaceutical supply automation machine at NMC for a five (5) year lease period estimated to be March 1, 2019 through February 29, 2024, and for a total amount not to exceed \$126,792.

6l. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Kalle Varay, M.D.,

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to Professional Services Agreement (A-12830) with Kalle Varav, M.D. to provide pain management services at NMC, extending the term by twenty-four months (January 1, 2019 to December 20, 20120), for a revised term of January 1, 2013 to December 31, 2020 and a total not to exceed amount \$500,000 (no change from the previously approved amount) in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC to execute up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

6m. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Ventana Faculty Medical Associates

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Ventana Faculty Medical Associates to provide family medicine services at NMC for an amount not to exceed \$600,000 for the period January 1, 2019 to December 31, 2020; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$60,000) of the original contract amount and do not significantly change the scope of work.

6n. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Databank IMX

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-12677) with Databank IMX for OnBase software maintenance, extending the agreement an additional two (2) year period (January 1, 2019 through December 31, 2020) for a revised full agreement term of January 1, 2015 through December 31, 2020, and adding \$146,769 for a revised total agreement amount not to exceed \$454,991.

* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Linda Joyce Garrett, dba Garrett Consulting Group, LLC,

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Linda Joyce Garrett dba Garrett Consulting Group LLC for consulting services at NMC for an amount not to exceed \$10,000 with an agreement term December 10, 2018 through December 9, 2020.

a. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.

MOTION: Motion to approve Policies/Procedures/Forms/Manuals item 6a-6h moved by Mike Payne, seconded by Dr. Charles Harris, and approved unanimously.

7 Approve for Submission to the Monterey County Board of Supervisors the Following Job Order Contracting (JOC) Construction Catalog., which is in the final stages of negotiation

- a. Adopt the Natividad Medical Center (NMC) 2018 Job Order Contracting (JOC) Construction Task Catalog, Technical Specifications and Project Manuals for JOC 2018, Project No. JOC Bid No. NMC 2018-01, Bid No. NMC 2018-02, and NMC 2018-03; and
- b. Authorize advertising the "Notice to Contractors" in a newspaper of general circulation.

MOTION: Motion to approve Item 7 for submission to the Board of Supervisors so moved by Mike Payne, seconded by Supervisor Simon Salinas, and approved unanimously.

- Accept Oral Reports from NMC Chief Financial Officer Daniel Leon, CFO
 - a. September 2018 YTD Financial Reports
 - b. Natividad Funding for Resource Management Agency (RMA) Projects

MOTION: Motion to accept the report on September 2018 Financial Reports, moved by Supervisor Simon Salinas, seconded by Britt Rios-Ellis, and approved unanimously.

MOTION: Motion to accept the report on Natividad Funding for RMA road projects, moved by Supervisor Simon Salinas, seconded by Mike Payne, and approved unanimously.

- Receive Oral Report from NMC Chief Executive Officer Dr. Gary R. Gray, CEO
- 10 Receive Oral Report from Chief of Staff Dr. Chad Harris, COS
- 11 Receive Oral Report from Chief Nursing Officer Nancy Buscher, CNO
- 12 Recess to Closed Session under Government Code Section 54950
 - a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive: Medical Quality Assurance Reports Dr. Craig Walls, CMO
- 13 Accept and approve October 2018 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals.

Britt Rios-

Ellis seconded by Mike Payne, and	approved unanimously.
Adjournment: With no other business before the I	Board the meeting was adjourned at 10:30am.
Mitch Winick, Chair	Recorded by Irene Zenk

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Alpha Air Balance Agency Inc. /Amendment No. 1

Legistar Number:

.. Title

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Alpha Air Balance Agency Inc. for Heating Ventilation Air Condition (HVAC) services, extending the agreement an additional two (2) year period (June 1, 2019 through May 31, 2021) for a revised full agreement term of June 1, 2016 through May 31, 2021, and adding \$150,000 for a revised total agreement amount not to exceed \$200,000.

b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$5,000) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Alpha Air Balance Agency Inc. for Heating Ventilation Air Condition (HVAC) services, extending the agreement an additional two (2) year period (June 1, 2019 through May 31, 2021) for a revised full agreement term of June 1, 2016 through May 31, 2021, and adding \$150,000 for a revised total agreement amount not to exceed \$200,000.

b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$5,000) of the original cost of the agreement.

SUMMARY/DISCUSSION:

Natividad Medical Center (NMC) uses Alpha Air Balance Agency to providing air and hydronic Heating Ventilation and Air Conditioning (HVAC) test and balancing and cleanroom certification services. These services are required to verify the hospitals negative, positive pressure and pharmacy clean rooms are in compliance which are requirement by The Joint Commission (TJC). NMC also uses Alpha Air Balance Agency to verify room air flow and hydronic balancing prior and after construction activities required by the Office of Statewide Health Planning and Development (OSHPD).

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 1 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 was reviewed and approved by NMC's Finance Committee on November 29, 2018 and by its Board of Trustees on December 3, 2018.

FINANCING:

The cost for this amendment No. 1 is \$150,000 of which \$50,000 is included in the Fiscal Year 2018-19 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

These services verify proper HVAC air flow annually and during construction activities to provide reliable and quality patient care which improves the heath and quality for patients and their families.

	Economic Development
	Administration
X	Health and Human Services
X	Infrastructure
	Public Safety

Prepared by: Brian Griffin, Project Manager III, 783-2605

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Alpha Air Balance Agency Inc. Amendment No. 1 Alpha Air Balance Agency Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Multiple Agreements for Debt Collection Services per RFP#9600-64 Legistar Number:

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 with Credit Consulting Services, Inc. and Receivable Solutions, Inc. for debt collection services at NMC pursuant to the Request for Proposals (RFP) #9600-64, extending the agreement an additional one (1) year period (October 1, 2019 through September 30, 2020) for a revised full agreement term of October 1, 2016 through September 30, 2020, with one remaining option to extend for one (1) additional year, and adding \$2,177,000 for a revised total aggregate amount not to exceed \$4,570,000.

..Report <u>RECOMMENDATION</u>:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 with Credit Consulting Services, Inc. and Receivable Solutions, Inc. for debt collection services at NMC pursuant to the Request for Proposals (RFP) #9600-64, extending the agreement an additional one (1) year period (October 1, 2019 through September 30, 2020) for a revised full agreement term of October 1, 2016 through September 30, 2020, with one remaining option to extend for one (1) additional year, and adding \$2,177,000 for a revised total aggregate amount not to exceed \$4,570,000.

SUMMARY/DISCUSSION:

NMC utilizes two outside contractors to collect on NMC's self-pay patients and bad debt collections as a result of RFP 9600-64. These contractors shall receive a daily data file of all self-pay patients from NMC's Meditech system and will be responsible to send three (3) collection notices to the patient within a 150 day time frame requesting payment. If no response is received from the patient the account is put into bad debt collections.

The agreement documents themselves do not state a total agreement amount specifically. Payment is based on the amount of debt collected and is, therefore, an unknown. NMC is requesting an increased aggregate dollar limit for both agreements not to exceed \$4,570,000 which reflects an estimated amount NMC might pay for debt collection fees through the end of the full five year term September 30, 2021.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved amendment No.1 to both agreements as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 to both agreements has also been reviewed and approved by NMC's Finance Committee on November 29, 2018 and by its Board of Trustees on December 3, 2018.

FINANCING:

The total aggregate cost for this item is \$2,177,000, of which \$1,400,000 is included in the Fiscal Year 2018-19 Adopted Budget for debt collection services fees. Amounts for remaining years of the Agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The collection agencies are a critical part of the collections efforts on patient's accounts. They help to collect the patient's monetary responsibilities for the services they received.

	Economic Development
X	Administration
	Health and Human Services
	Infrastructure
	Public Safety

Prepared by: Vince Carr, Patient Financial Services Director, 783-2345 Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Credit Consulting Services, Inc. Amendment No. 1 Receivable Solutions, Inc. Amendment No. 1 Credit Consulting Services, Inc. Agreement Receivable Solutions, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Focus One Solutions, LLC Amendment No. 3

Legistar Number: A 18-425

..Title

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13506) with Focus One Solutions, LLC for nursing and clinical registry, adding \$5,000,000 for a revised total agreement amount not to exceed \$12,000,000 with no change to the agreement term of April 19, 2017 through April 18, 2020.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13506) with Focus One Solutions, LLC for nursing and clinical registry, adding \$5,000,000 for a revised total agreement amount not to exceed \$12,000,000 with no change to the agreement term of April 19, 2017 through April 18, 2020.

SUMMARY/DISCUSSION:

Natividad Medical Center utilizes the registry services provided by Focus One to staff hard to fill clinical positions in order to meet the hospital's staffing needs to ensure high quality patient care. Focus One Solutions provides NMC a one stop search agency for nurses and clinical technicians. In turn, Focus One has a network of over two dozen independent agencies that provides the needed personnel.

On an average per month, NMC spends approximately \$400,000 in temporary or registry positions to fill positions in areas on a temporary basis: Emergency department, Intensive Care, Labor and Delivery, Surgery, Neonatal Intensive Care, Behavioral department, Rehabilitation, Physical and Occupational therapy, Radiology, Ultrasound, Interventional Radiology, Clinical Lab and Pharmacy.

Focus One Solutions, LLC was selected through a competitive solicitation process. NMC issued a Request for Proposal (RFP) #9600-62 on August 22, 2016 to solicit for a new agreement for a healthcare vendor management system from a qualified contractor. Four (4) proposals were received for consideration from interested vendors. Upon a thorough selection process by NMC which included online demonstrations of the vendor management system, Focus One Solutions, LLC was selected.

There is no cost to NMC for utilization of the Vendor Management System as the vendor is paid by the registry companies for their services. Therefore, the total amount paid by NMC is for services performed by the registry staff.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 3 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment has also been reviewed and approved by NMC's Finance Committee on November 29, 2018 and by its Board of Trustees on December 3, 2018.

FINANCING:

The cost for this amendment is \$5,000,000 of which \$3,000,000 is included in the Fiscal Year 2018-19 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement greatly improves the responsiveness to critical staffing needs at NMC. This agreement ensures that requests for qualified nurses and other clinical staff at NMC are met in a timely manner. This enables NMC to provide high quality patient care thereby improving the health and quality of life for patients and their families.

	Economic Development
X	Administration
<u>X</u>	Health and Human Services
	Infrastructure
_	Public Safety

Prepared by: Janine Bouyea, Human Resources Administrator, 831-783-2701 Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Focus One Solutions, LLC Amendment No. 3 Focus One Solutions, LLC Amendment No. 2 Focus One Solutions, LLC Amendment No. 1 Focus One Solutions, LLC Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Siemens Quotations for Radiology Upgrade Services Legistar Number: A 18-474

..Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Quotations #1FWKEGS, #1-FWJ9PU, #1-FVNNFJ, #1-FWJTL1, #1-FWH0E9, and #1-FVSZAS totaling \$483,855 for installation and training services associated with the new radiology equipment for the Natividad Radiology Modernization Project.
- b. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Proposal #1-O73OSY for the purchase of the extended 5 year warranties totaling \$2,422,548 (\$605,637 annually for four years) associated with the new radiology equipment for the Natividad Radiology Modernization Project.

..Report RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Quotations #1FWKEGS, #1-FWJ9PU, #1-FVNNFJ, #1-FWJTL1, #1-FWH0E9, and #1-FVSZAS totaling \$483,855 for installation and training services associated with the new radiology equipment for the Natividad Radiology Modernization Project.
- b. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Proposal #1-O73OSY for the purchase of the extended 5 year warranties totaling \$2,402,500 (\$605,637 annually for four years) associated with the new radiology equipment for the Natividad Radiology Modernization Project.

SUMMARY/DISCUSSION:

Natividad began working on the Radiology Modernization project three years ago. The equipment was added as a capital project and selected with binding quotes in 2016. Due to the complexity of remodeling an imaging department, equipment has to be selected first then the architects work with the vendors for equipment specific plans. These plans are submitted to OSPD for approval before the construction project can start. Once the plans are approved by the state the process for awarding a construction company he project was started.

Approval was received in the board of supervisor meeting from July 10, 2018 to award the Radiology Modernization project to the Otto Construction. Siemens was selected as the vendor for all the new equipment. Included in the Radiology Modernization project is installation of a new 3.0 Magnetic Resonance Imaging (MRI), 2 new Computed Topography (CT) scanners, new nuclear medicine equipment, and new Interventional Radiology equipment with a hemodynamic monitoring system. This contract includes installation, training and ongoing maintenance for each new piece of equipment.

The construction project is predicted to be a two year project. The project has 4 phases. In the first phase, construction will be getting small spaces ready for new purposes during the construction. This is a short phase. The second phase will remodeling the current vacant space for the new equipment. The second phase includes the installation of the MRI, Nuclear Medicine, and Interventional Radiology equipment. The third phase will be installing one new CT scanner. The fourth phase is installing the second new CT scanner and expanding the ultrasound equipment.

The equipment, including installation and training services, are being purchased under the MedAssets/Vizient Group Purchasing Organization (GPO). The extended warranty for maintenance and repairs is being purchased outside the GPO. Natividad believes it is in its best interest to have the manufacturer provide ongoing maintenance during and after the initial warranty period.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this request and the Auditor-Controller has reviewed and approved as to payment provisions. This request has also been reviewed and approved by NMC's Finance Committee on November 29, 2018 and by its Board of Trustees on December 3, 2018.

FINANCING:

The cost for this request is \$2,906,403, of which \$1,049,081 has been included in the Fiscal Year 2018-19 Adopted Budget. Amounts for the remaining balance will be included in future years' budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement with Siemens meets the County initiatives in the Health and Human Services area by providing safe imaging utilizing new equipment which offers reduced doses of radiation to the patrons of Monterey County. This request also includes the ongoing maintenance component to ensure all safety checks are completed and the equipment is kept safe and functional.

	Economic Development
	Administration
X	Health and Human Services
	Infrastructure
	Public Safety

Prepared by: Heidi Dormody, Laboratory Manager, 783-7660 Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Siemens Installation & Training Quotation #1FWKEGS Siemens Installation & Training Quotation #1-FWJ9PU Siemens Installation & Training Quotation #1-FWJTL1 Siemens Installation & Training Quotation #1-FWJTL1 Siemens Installation & Training Quotation #1-FWJZAS Siemens Installation & Training Quotation #1-FWH0E9 Siemens Extended Warranties Proposal #1-O73OSY

Attachments on file with the Clerk of the Board



FINANCIAL STATEMENTS

OCTOBER 31, 2018

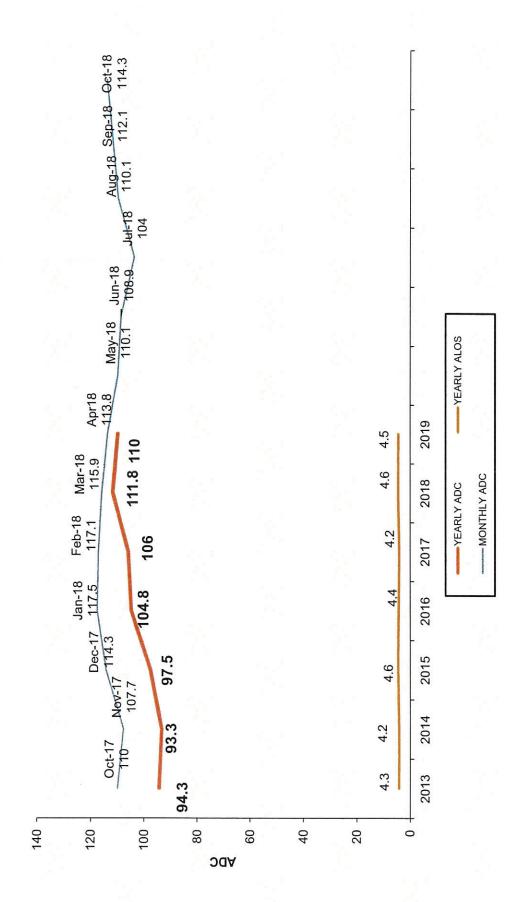


FINANCIAL STATEMENTS

OCTOBER 31, 2018

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	4	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS TO BUDGET
	w	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS PER APD
	9	BALANCE SHEET
	7	SCHEDULE OF STATE / COUNTY RECEIVABLES
	∞	STATEMENT OF CASH FLOWS
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	11	CASH SCHEDULE FOR F/Y18-19



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NATIVIDAD STATISTICAL REPORT OCTOBER, 2018

		Month-T						Year-To	-Date	
	08-18	09-18	10-18	Budget			Budget	Current	Prior Yr	%
1 3 N					PT DAYS BY SERVICE	STAFFED BEDS				CY/PY
1	298	339	288	240	NICU	15	952	1,129	928	21.66%
2	1,318	1,310	1,484	1,430	Med/Surg	61	5,674	5,378	5,637	-4.59%
3	220 89	220 41	243 76	212 68	ICU	10	841	899	879	2.28%
4 5	694	693	673	684	Peds Acute Rehab	12 24	270	310	284	9.15%
6	331	325	323	384	OB/Gyn	27	2,714 1,524	2,666 1,306	2,679 1,588	-0.49%
7 -	2,950	2,928	3,087	3,018	TOTAL ACUTE	149	11,975	11,688	11,995	-17.76% -2.56%
8	462	431	457	404	Psychiatric	19	1,603	1,846	1,436	28.55%
9	3,412	3,359	3,544	3,422	TOTAL DAYS	168	13,578	13,534	13,431	0.77%
10	285	262	286	321	Nursery	18	1,274	1,136	1,294	-12.21%
A COLUMN					AVERAGE DAILY CENSU			NATE L'AMENTALIA		ASSIMULTE WHEN YE
11	72.8	74.5	77.9	75.3	Acute	125	75.3	73.3	75.7	-3.17%
12	22.4	23.1	21.7	22.1	Acute Rehab	24	22.1	21.7	21.8	-0.46%
13	14.9	14.4	14.7	13.0	Psychiatric	19	13.0	15.0	11.7	28.21%
14	110.1	112.0	114.3	110.4	TOTAL	168	110.4	110.0	109.2	
15	9.2	8.7	9.2	10.4	Nursery	18	10.4	9.2	103.2	-12.38%
ALTERNA	3/15 11/2/1/1/2/16		THE REPORT	A CONTRACTOR OF	PERCENTAGE OF OCCU				10.0	-12.30 /6
16	58.2%	59.6%	62.3%	60.2%	Acute	ANOI	60.2%	58.6%	60.6%	-3.2%
17	93.3%	96.3%	90.4%	92.1%	Acute Rehab		92.1%	90.4%	109.0%	-17.0%
18	78.4%	75.8%	77.4%	68.4%	Psychiatric				process success	
100000	65.5%	66.7%	68.0%	65.7%	TOTAL	-	68.4%	78.9%	61.6%	28.2%
19						_	65.7%	65.5%	66.6%	-1.7%
20	51.1%	48.3%	51.1%	57.8%	Nursery		57.8%	51.1%	58.3%	-12.4%
1.23					ADMISSIONS					
21	658	579	634	635	Acute		2,520	2,508	2,482	1.05%
22	60	47	58	48	Acute Rehab		190	221	190	16.32%
23	75	56	68	63	Psychiatric	_	250	262	255	2.75%
24	793	682	760	746	TOTAL	_	2,960	2,991	2,927	2.19%
25	180	162	165	184	Nursery		730	687	723	-4.98%
26	187	166	176	217	Deliveries		861	713	749	-4.81%
1.12.77					DISCHARGES					
27	677	584	654	635	Acute		2,520	2,567	2,538	1.14%
28	62	44	60	48	Acute Rehab		190	216	189	14.29%
29	79	57	67	63	Psychiatric		250	263	252	4.37%
30	818	685	781	746	TOTAL	_	2,960	3,046	2,979	2.25%
31	155	140	152	181	Nursery	-	719	612	672	-8.93%
MARKET THE					AVERAGE LENGTH OF S	TAY				
32	4.3	4.9	4.7	4.6	Acute(Hospital wide no	babies)	4.6	4.5	4.6	-2.17%
22	11.6	14.7	11.6	14.3	Acute Rehab		14.3	40.4	44.4	
33 34	2.4	2.7	2.5	2.6	OB/Gyn		3.5	12.1 2.5	14.1 2.7	-14.18% -7.41%
35	6.2	7.7	6.7	6.4	Psychiatric		6.4	7.0	5.6	25.00%
36	1.6	1.6	1.7	1.7	Nursery		1.7	1.7	1.8	-5.56%
R VIII		PROMINE'S	100	11 W 11 1	OUTPATIENT VISITS	On the second section		ASSA SYNAMES	THE PARTY ALL TO	20.0070
37	4,394	3,883	4,031	3,823	Emergency Room	N. Bernstein September	15,169	16,426	17,786	-7.65%
38	494	399	440	441	ER Admits		1,750	1,770	1,699	4.18%
39	62.3%	58.5%	57.9%	59.1%	ER Admits as a % of Ad	missions	59.1%	59.2%	58.0%	1.95%
40	6,416	5,618	7,397	6,063	Clinic Visits		24,056	25,486	23,967	6.34%
1-12			A district	10.573	ANCILLARY PROCEDUR			Andrew or served to		Same & Street
41	50,769	45,839	47,911	43,950	Lab Tests		174,383	190,442	171,917	10.78%
42	3,774 193	3,519 195	3,743 263	3,210 193	Radiology Procedures MRI Procedures		12,737	14,486	12,844	12.78%
43 44	125	126	123	112	Nuclear Med Procedure	e	766 445	840 546	735 466	14.29%
45	1,226	979	1,198	933	Ultrasound Procedures		3,701	4,499	4,155	17.17% 8.28%
46	1,639	1,664	1,624	1,327	CT Scans		5,266	6,497	5,863	10.81%
47	409	412	369	310	Surgeries		1,240	1,554	1,457	6.66%
48	8.11	8.26	8.04	7.66	FTE'S PER AOB		7.66	8.21	7.76	5.80%
49	1,301.2	1,309.8	1,316.7	1,200.5	TOTAL PAID FTE'S		1,200.5	1,300.3	1,206.3	7.79%
50	4,975	4,755	5,076	4,860	ADJUSTED PATIENT DAY	YS	19,281	19,482	19,109	1.95%

NATIVIDAD STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED FOR FY2019

	-						FOR FY2019	2019	AND AND PARTY OF THE PARTY OF T	AND THE PROPERTY OF THE PARTY OF THE PARTY.				
		JUL-18	AUG-18	SEP-18	OCT-18	NOV-18	DEC-18	JAN-19	FEB-19	MAR-19	APR-19	MAY-19	JUN-19	YTD
	REVENUE Patient Revenue:													
-	Inpatient	\$ 64,473,390 \$	7	9	72,616,703 \$	·	i	. 9	9	· •	·	·	· У	\$ 275,778,297
2 0	Pro Fees	1,572,206	1,769,731	1,475,144	2,512,622		•				1	•	•	7,329,703
2	Total Dationt Boyonia	05.058.674	33,743,000	06 542 244	107,403,101								1	124,419,294
•	Deductions from revenue	10,000,00	0001011	112,240,00	024,210,101	i	ľ	1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	ı			•	•	407,726,704
2	Contractual Deductions	70,756,336	74,819,777	72,913,275	82,639,436	•	ē	ē	I S	r	r		•	301,128,824
9	Bad Debt	4,776,136	3,750,055	2,609,655	2,540,065	·	ì	ì	•	1	9	•	•	13,675,911
7	Unable to Pay	344,030	350,912	345,098	610,585									1,650,625
œ c	Total Contractual Discounts	75,876,502	78,920,744	75,868,028	85,790,086	ı	•	•			r			316,455,360
מ כ	Net Patient Revenue	20,082,169	28,493,242	20,674,183	21,822,340		•		*	1	•	•	•	91,071,934
2	As a percent of Gross Revenue	20.93	20.53%	21.41%	20.28%	,	•	ı	r:	10		•	Ğ	22.35%
11	Total Government Funding	4,482,724	6,075,362	4,673,373	4,297,874	•	ì	ī	•	ï	ī	٠	1	19,529,333
	Other Operating Revenue:													
12	Rent Income	118,471	131,766	198,583	124,907	•	ï	ï	•		•	•	ī	573,727
13	Interest Income	126,000	983,306	126,000	340,489	•	•	i	:1	31	9	######################################	1	1,575,795
4	NMF Contribution	000'09	000'09	000'09	000'09	•	•	•	18	6	f	•	i	240,000
0 4	Total Other Occurting Basesus	230,650	316,343	279,568	1,004,067							•		1,383,032
2	Total Other Operating Revenue	171,000	014,184,1	004,131	1,08,180,1	•	•				ı	•		3,772,554
17	TOTAL REVENUE	25,100,014	36,060,019	26,011,707	27,202,081		•		•	•	•		(%) (1 1	114,373,821
	H X D H X Y													
18	Salaries, Wages & Benefits	14.293.172	13.873.837	14.016.741	14,433,536	ı	,		,	1	•	,		56 617 286
19	Registry	353,506	420,445	399,584	522,356	•	٠			81	1	•	•	1.695.891
20	Phys/Residents SWB & Contract Fees	2,993,599	3,148,485	3,037,696	3,093,954		•	•	•	E	•	٠	ľ	12,273,734
21	Purchased Services	2,289,056	2,639,680	2,999,644	2,938,736	r	ï	ï		•	•	•	•	10,867,116
2 2	Supplies	1,991,987	2,610,211	2,132,523	2,608,981	1	•	•	å r ((•	1	1	•	9,343,702
2 5	Insurance Hilling and Talenbone	207,112	502,112	202,112	202,112	1	•	•	•	62.3	1	•	•	868,820
25	Interest Expense	196,264	196,473	196,007	106,937		1 1		€ 0	i 3	•	•		1,024,810
26	Depreciation & Amortization	984.657	953,089	629'26'	995.749							' '		3 931 174
27	Other Operating Expense	386,921	501,686	464,479	548,090	Î	•			•	•		•	1,901,176
28	TOTAL EXPENSE	23,860,326	24,853,137	24,757,064	25,837,590					,		,		99,308,117
29	NET INCOME(LOSS)	1,239,688	11,206,882	1,254,643	1,364,491	•	ř	ē	•	E	•		٠	15,065,704
	Normalization for Extraordinary Items													
30	Interest Anthem Arbitration		(857,306)	а	1									(857,306)
31	Anthem Arbitration Payment	ì	(5,206,202)	r	t	i	ı	1		r	•	•	ī	(5,206,202)
32	Metro Initial Settlement			e	(150,000)		Ē,			E				(150,000)
33	Total Extraordinary Items		(6,063,508)		(150,000)		,							(6,213,508)
- 1						•					•			
34	NET INCOME BEFORE Extraordinary Items	\$ 1,239,688 \$	5,143,374 \$	1,254,643 \$	1,214,491 \$							99	·	\$ 8,852,196
35	CAPITAL CONTRIBUTIONS													
36	County Contribution													
37	CHANGE IN NET ASSETS	\$ 1.239.688 \$	11,206,882 \$	1,254,643 \$	1.364.491 \$	•	1	•	•	•	9	, 49	· •	\$ 15.065.704
i	מושמבי ווו יובי שמבים	200'004'1	100,004,1	0.01							•	•	,	

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NATIVIDAD STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS AS OF OCTOBER, 2018

		CURRENT MONTH	MONTH			<u>:</u>	YEAR -TO -DATE	DATE		N	UNAUDITED
1	Actual	Budget	Variance fav. (unfav) \$ VAR. % V	v. (unfav) % VAR		Actual	Budget	Variance fav. (unfav)	(unfav) % VAR		Prior Yr
1					REVENUE						
					Patient Revenue:						
- - c	72,616,703	\$ 66,117,749	\$ 6,498,954	9.68	Inpatient Dr. Econ	\$ 275,778,297	\$ 264,470,996	\$ 11,307,301	6.4	8	268,910,449
v 6	32,483,101	29,495,410	2.987.691		Pro Fees Outpatient	124,419,294	8,233,424	(903,721)	(11.0)	•	8,822,904
4	107,612,426	97,671,515	9,940,911		Total Patient Revenue	407,527,294	390,686,060	16,841,234	4.3	(6)	395,136,655
Ĺ	000	000			Deductions from Revenue						
ည	82,639,436	73,437,593	(9,201,843)	(12	Contractual Deductions	301,128,824	293,750,372	(7,378,452)	(2.5)	7	298,666,892
1 0	2,540,065	3,498,417	958,352	. 2	Bad Debt	13,675,911	13,993,668	317,757	2.3		10,737,848
_	610,585	712,836	102,251		Unable to Pay	1,650,625	2,851,344	1,200,719	42.1		2,530,607
∞ α	85,790,086	77,648,846	(8,141,240)	(10.5)	Total Contractual Discounts	316,455,360	310,595,384	(5,859,976)	(1.9)		311,935,346
1 9	20.28%	20,022,669	1/9'66/'1		Net Patient Revenue As a percent of Gross Revenue	91,071,934 22.35%	80,090,676 20.50%	10,981,258	13.7		83,201,309 21.06%
÷	N 207 874	4 480 150	(101 295)	(4.2)	Total Contraction on the Contract	000 000	200 010 64		1		
	t 10' 167't	601,504,4	007(161)		Total Government Funding	555,825,81	959,956,71	1,572,691	8.76		22,023,366
					Other Operating Revenue:						
12	124,907	107,027	17,880		Rent Income	573,727	428,108	145,619	34.0		626,945
13	340,489	83,333	257,156	308.6	Interest Income	1,575,795	333,332	1,242,463	372.7		602,004
4 1	000'09	000'09			NMF Contribution	240,000	240,000	0			240,000
15	556,471	255,250	301,221		Other Income	1,383,032	1,021,000	362,032	35.5		2,402,601
16	1,081,867	505,610	576,257	114.0	Total Other Operating Revenue	3,772,554	2,022,440	1,750,114	86.5		3,871,550
17	27,202,081	25,017,438	2,184,643	8.7	TOTAL REVENUE	114,373,821	100,069,752	14,304,069	14.3	-	109,096,225
					EXPENSE						
18	14,433,536	13,148,453	(1,285,083)		Salaries, Wages & Benefits	56,617,286	52,593,812	(4,023,474)	(7.7)		51,632,828
19	522,356	131,607	(390,749)	(296	Registry	1,695,891	526,428	(1,169,463)	(222.2)		1,725,823
20	3,093,954	2,949,239	(144,715)		Phys/Residents SWB & Contract Fees	12,269,706	11,796,956	(472,750)	(4.0)		12,085,241
21	2,938,736	3,270,487	331,751		Purchased Services	10,871,144	13,081,948	2,210,804	16.9		11,037,396
22	2,608,981	2,104,757	(504,224)	(24	Supplies	9,343,702	8,419,028	(924,674)	(11.0)		8,654,324
23	217,205	211,333	(5,872)	Ω,	Insurance	868,820	845,332	(23,488)	(2.8)		793,454
24	196 026	297,533	14,5/6	4. n	Utilities and Telephone	784,810	1,190,132	165,322	13.9		1,037,108
26	905 749	037 184	(58 565)	, 9	Depreciation & Amortization	3 031 174	3 7 48 736	182 /38/	5.5		3 068 612
27	548,090	556,507	8,417	, -	Other Operating Expense	1,901,176	2,226,028	324,852	14.6		2,129,151
28	25,837,590	23,814,639	(2,022,951)	(8.5)	TOTAL EXPENSE	99,308,117	95,258,556	(4,049,561)	(4.3)		93,863,656
59	1,364,491	1,202,799	161,692	13.4	NET INCOME(LOSS)	15,065,704	4,811,196	10,254,508	213.1		15,232,569
30					CAPITAL CONTRIBUTIONS						
31	ſ	Ć.	C	ı		£	E	E	ri		•
3 8	e e	1	5	E	4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1	•	ı	ı		ı
34 \$	1.364.491	\$ 1,202,799	\$ 161.692	13.4 %	COUNTY CONTRIBUTION CHANGE IN NET ASSETS	\$ 15.065.704	- \$ 4.811.196	\$ 10.254.508	213.1 %	64	15 232 569
	n			- 1		1			۳,		10,202,000

NATIVIDAD STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY AS OF OCTOBER, 2018

UNAUDITED	Prior Yr Average	19,349	73 800	13,690	6,068	20,422	15.436	555	131	16,122	4,300	21.06%	1,138		32	3,	12	124	5,638		2.669	89	625	570	447	4	54	42	205	110	4,851	787				1	787	
			θ				_									3	_	1												1							%	
	. (unfav) % VAR	1.0%	790 6	(11.9)	4.4	3.2	(1.5)	3.3	42.7	(0.8)	12.5		7.6		32.6	367.9	(1.0)	34.1	13.1		(6.5)	(218.8)	(2.9)	17.8	(8.8)	(1.7)	14.8	6.5	(3.8)	15.5	(3.2)	209.9		,	1	1	209.910	
ш	Variance fav. (unfav) \$ VAR. %VA	201	430	(51)	267	929	(222)	24	63	(135)	521		71	ı	, ;	40 0	(0)	0 08	681		(178)	(09)	(18)	120	(43)	E	6	3	(2)	18	(/6L)	524			ı	1	524	
D-DA1			¥	•																																	69	
YEAR -TO -DATE	Budget	19,281	13 717	427	6,119	20,263	15,235	726	148	16,109	4,154	20.50%	931		7, 7,	- 4	72	301	5,190		2,728	27	612	678	437	44	62	43	194	115	4,941	250		í	1	9	250	
			U				_	CI.	10																												8	
	Actual	19,482	14 156		986'9	20,918	15,457	702	85	16,244	4,675	22.35%	1,002	;	29	- 6	7. 7.	194	5,871		2,906	87	630	558	480	45	53	40	202	86	/60'c	773		ı	1	1	\$ 773	
		T DAYS										enne						evenue			its		Contract Fees						ion	_			TIONS				•	
	REVENUE	ADJUSTED PATIENT DAYS	Patient Revenue:		Outpatient	Total Patient Revenue	Contractual Deductions	Bad Debt	Unable to Pay	Total Contractual Discounts	Net Patient Revenue	As a percent of Gross Revenue	Total Government Funding	Other Operating Revenue:	Kent Income	MMT Opposition	Other Income	Total Other Operating Revenue	TOTAL REVENUE	EXPENSE	Salaries, Wages & Benefits	Registry	Phys/Residents SWB & Contract Fees	Purchased Services	Supplies	Insurance	Utilities and Telephone	Interest Expense	Depreciation & Amortization	Other Operating Expense	IOIAL EXPENSE	NET INCOME(LOSS)	CAPITAL CONTRIBUTIONS			County Contribution	CHANGE IN NET ASSETS	
		4.4% ADJUSTED PATIEN	Patient Revenue:	:	5.4 Outpatient	5.5 Total Patient Revenue	51				4.3 Net Patient Revenue	As a percent of Gross Rev	(8.3) Total Government Funding		11.7 Kent Income		(4.3) NWF Contribution	,	5	S S S S S S S S S S S S S S S S S S S	(5.1) Salaries, Wages & Benef					1.6 Insurance			_		(3.9) IOIAL EXPENSE		CAPITAL CONTRIBU			County	9 % CHANGE IN NET ASSETS	
MONTH			701	71 16.9	5.4		51	30.5	18.0		4.3	As a percent of Gross Rev		, —		2.182	(4.3)	104.9	4.1 TO	EXPENSE	_	(280.0)		14.0	(18.7)			9.6		5.7		NET IN	CAPITAL CONTRIBU			- County		
RENT MONTH	Variance fav. (unfav) \$ VAR. %VAR	216 4.4%	\$ 701 5.2 %	71 16.9	330 5.4	1,103 5.5	(7.7) (7.7)	219 30.5	26 18.0	(924) (5.8)	179 4.3		(77) (8.3)		3 11.7	(4)	(1) (4.3)	109 104.9	211 4.1 TO	N N N N N N N N N N N N N N N N N N N	(138) (5.1)	(76) (280.0)	(3) (0.4)	94 14.0	(81) (18.7)	1 1.6	5 8.9	4 9.6	(3) (1.7)	7 5.7	(190)	21 8.6 NET IN	CAPITAL CONTRIBU			- County	\$ 21 9	
CURRENT MONTH	Variance fav. (unfav) \$ VAR. %VAR	60 216 4.4%	701	424 71 16.9	330 5.4	5.5	(7.7)	219 30.5	18.0	(924) (5.8)	179 4.3	20.50% As a percent of Gross Rev	(8.3)		7.11.	(1)	(1) (4.3)	109 104.9	211 4.1 TO		(5.1)	(76) (280.0)	(0.4)	94 14.0	(18.7)		8.9	4 9.6	(3) (1.7)	7 5.7	(3.9)	8.6 NET IN	CAPITAL CONTRIBU			- County	247 \$ 21 9	
CURRENT MONTH	Variance fav. (unfav) Budget \$ VAR. % VAR	60 216 4.4%	13.604 \$ 701	424 71 16.9	6,069 330 5.4	1,103 5.5	(7.7) (7.7)	720 219 30.5	147 26 18.0	15,976 (924) (5.8)	4,120 179 4.3		(77) (8.3)		3 11.7	17 291.2	(1) (4.3)	109 104 104 9	5,147 211 4.1 TO	S N H A N H	(138) (5.1)	27 (76) (280.0)	(3) (0.4)	94 14.0	(81) (18.7)	43 1.6	61 5 8.9	43 4 9.6	193 (3) (1.7)	7 5.7	(190)	21 8.6 NET IN	CAPITAL CONTRIBU	,		- County	\$ 21 9	

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NATIVIDAD BALANCE SHEET AS OF OCTOBER 31, 2018

% CHG.	(28.0) % - (9.0) (13.9) (17.9) 7.6	0.9 (2.3) (1.2) 43.0	(0.5) (0.5)	1 - 1	(8.6)	100.0 5.6 3.1
ATE INC/(DEC)	\$ (22,059,925) (3,519,286) (5,790,314) 196,075 (30,764,588)	2,513,992 (3,931,174) (1,417,182) 44,404,034	(746) (746) (746)		(3,605,908)	15,065,704 15,065,704 \$ 12,221,518
YEAR - TO - DATE ENDING	\$ 56,628,891 3,200,000 3,5607,689 35,891,626 4,187,057 5,769,975 141,285,238	295,950,988 (178,424,653) 117,526,335 147,641,244	162,685 162,685 162,685 \$ 406,615,502		38,487,126 38,487,126	270,530,264 15,065,704 285,595,968 \$ 406,615,502
UNAUDITED BEGINNING	\$ 78,688,816 3,200,000 39,126,975 41,681,940 3,990,982 5,361,113 172,049,826	293,436,996 (174,493,479) 118,943,517 103,237,210	163,431 163,431 \$ 394,393,984		42,093,034 42,093,034	270,530,264 - 270,530,264 \$ 394,393,984
	CURRENT ASSETS CASH CASH SASIDE CLINICS CASH RESERVE FUND ACCOUNTS RECEIVABLE NET STATE/COUNTY RECEIVABLES INVENTORY PREPAID EXPENSE TOTAL CURRENT ASSETS	PROPERTY, PLANT & EQUIPMENT LESS: ACCUMULATED DEPRECIATION NET PROPERTY, PLANT& EQUIPMENT OTHER ASSETS	INVESTMENTS HELD FOR CONSTRUCTION ACCRUED INTEREST RECEIVABLE FUNDS IN TRUST TOTAL INVESTMENTS TOTAL ASSETS	CURRENT LIABILITIES ACCRUED PAYROLL ACCRUMTS PAYABLE MCAREMEDICAL LIABILITIES CURRENT PORTION OF DEBT OTHER ACCRUALS TOTAL CURRENT LIABILITIES	LONG TERM LIABILITIES CAPITAL LEASE UN EARNED CONTRIBUTIONS LONG TERM PORTION OF C.O.P'S TOTAL LONG TERM DEBT	FUND BALANCES ACCUMULATED FUND CHANGE IN NET ASSETS TOTAL FUND BALANCES TOTAL LIAB. & FUND BALANCES
% CHG.	26.6 % (1.9) (26.9) 1.0 (6.1) (1.6)	0.3 0.0 (0.3)		(23.8) (3.1) (0.0) - 6.0 (4.7)	(0.0)	0.5 0.5
MONTH INC/(DEC)	\$ 11,908,126 (682,969) (13,206,945) 40,126 (373,017) (2,314,679)	1,012,686 (995,750) 16,936 (447,557)			- (16,477) (16,477)	1,364,491 1,364,491 \$ (2,745,300)
CURRENT MONTH ENDING II	\$ 56,628,891 3,200,000 35,607,689 35,891,626 4,187,057 5,768,975	295,950,988 (178,424,653) 117,526,335 147,641,244	162,685 162,685 \$ 406,615,502		38,487,126 38,487,126	270,530,264 15,065,704 285,595,968 \$ 406,615,502
BEGINNING	44,720,765 3,200,000 36,200,658 49,098,571 4 4,146,931 6 6,142,992 143,599,917	294,938,302 10 (177,428,903) 11 117,509,399 12 148,088,801	13	17 19,846,563 18 7,719,250 19 41,008,317 20 3,193,625 21 14,857,967 22 86,625,722	24	27 270,530,264 28 13,701,213 29 284,231,477 30 \$ 409,360,802

NATIVIDAD STATE AND COUNTY RECEIVABLES AS OF 10/31/18

ADJ

			Reversals and	Medi-Cal	GPP /PRIME			
BALANCE SHEET	Beg. Balance	Accruals	Reclasses	Waiver		IGT	Payments Eng	Encling Balance
Medi-Cal Waiver (DSH +SNCP)	\$ 20,001,573	9,852,105				10,374,772	(31,855,345)	8,373,105
EHR Meaningfull Use	520,990							520,990
Hospital Fee	1,506,108	316,668					(595,518)	1,227,259
Rate Range IGT-CCAH-	14,411,372	2,710,588						17,121,960
MCMC EPP	r	1,443,628						1,443,628
MCMC QIP	æ	1,641,752						1,641,752
SB1732		1,300,000						1,300,000
AB 915	3,254,442	1,200,000					(3,249,958)	1,204,484
A/R Office Buildings	78,488	573,725					(255,895)	396,319
A/R Manco Abbott		205,566					(186,334)	19,232
Interest Accrued Positive Cash	,	718,489					(718,489)	1
Accrued Donations	1,834,852	240,000					(50,536)	2,024,316
A/R Jail-PG&E	74,114	330,485					(189,703)	214,896
Health Department		260,000					(151,349)	408,651
Ryan White & EIP A/R STATE RECEIVABLES	\$ 41,681,940 \$	83,332 21,176,339	- \$	چ	, У	\$10,374,772	(88,299)	(4,967) 35,891,626

P&L	YTD 07:18
Medi-Cal DSH /SNCP/PHYS SPA	\$ 5,082,105
PRIME Y4	4,770,000
Rate Range IGT-CCAH-	2,710,588
AB 85 New Eligible Reconciled	444,962
Esperanza Care	(460,129)
MCE to Cost Reconciled	738,167
Hospital Fee	316,668
MCMC EPP	1,443,628
HD Residency Support	(166,668)
MCMC QIP	1,641,752
AB915	1,200,000
Medicare GME	424,928
SB 1732	1,300,000
O in White & SAMHSA GRANTS ∠ VERNMENT FUNDING INCOME	83,332 \$ 19,529,333

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NATIVIDAD STATEMENT OF CASH FLOWS AS OF OCTOBER 31, 2018

ı	CURRENT MONTH		YEAR-	YEAR - TO - DATE
-	\$ 47,920,765	CASH AT BEGINNING OF PERIOD	€	81,888,816
7 6 4 6 9	1,364,491 995,750 2,360,241	FROM OPERATIONS: NET INCOME/(LOSS) NET INCOME ADJ - PRIOR YEAR DEPRECIATION/AMORT SUBTOTAL	₩	15,065,704 - 3,931,174 18,996,878
7		CHANGES IN WORKING CAPITAL:		
ထတ	682,969 13,206,945	ACCOUNTS RECEIVABLE STATE/COUNTY RECEIVABLE		3,519,286 5,790,314
5 1 2	332,891 (4,728,161) (240,652)	PREPAID EXPENSE & INVENTORY ACCRUED PAYROLL ACCOUNTS PAYABLE		(604,937) (255,213) 1,870,836
13	(15,712)	MCARE/MEDICAL LIABILITIES SHORT TERM DEBT		(1,248,292)
16	891,211 10,129,491	ACCRUED LIABILITIES NET (DECREASE)/INCREASE		405,766 9,477,760
20 19	(1,012,686)	CAPITAL ADDITIONS: PP&E ADDITIONS NBV OF ASSETS DISPOSED		(2,513,992)
21	(1,012,686)	TOTAL CAPITAL (Use of Cash)		(2,513,992)
22 24 26 27 27	(16,477) 447,557 431,080	FINANCING ACTIVITY: Short Term Debt LONG TERM BOND DEBT OTHER ASSETS INVESTMENTS TOTAL FINANCING		(11,375) (3,605,908) (44,404,034) 746 (48,020,571)
29	11,908,126	INC./(DEC.) IN CASH BALANCE		(22,059,925)
30	\$ 59,828,891	CASH BALANCE - END OF PERIOD	₩	59,828,891

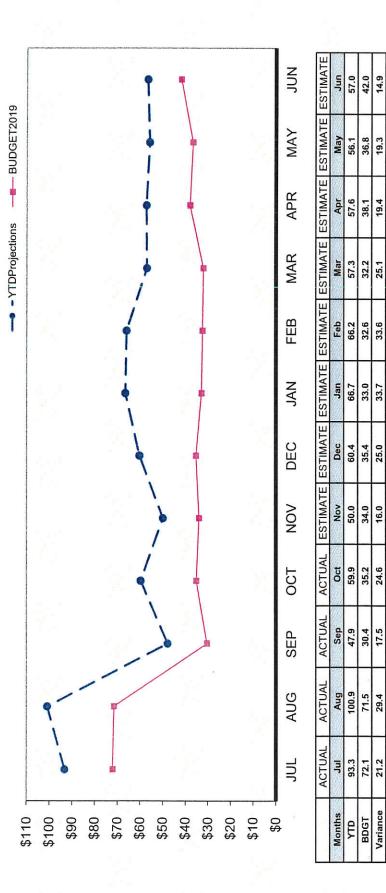
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NATIVIDAD RECONCILIATION OF GOVERNMENT FUNDING FISCAL YEAR 2019

			ш	ESTIMATE	;	
		BDGT-19		FY2019	Varia	Variance to Budget
Medi-Cal DSH Waiver	↔	11,820,000	€9	14,446,320	ક્ક	2,626,320
PRIME Y4		14,310,000		14,310,000	↔	Ľ
ЕРР		4,330,881		4,330,881	↔	1
QIP		4,925,261		4,925,261	↔	•
AB915		3,600,000		3,600,000	છ	1
SB1732		3,900,000		3,900,000	↔	,
CCAH Rate Range		8,131,758		8,131,758	છ	1
HIV Grants		250,000		250,000	s	ı
MCE to Cost		1		738,167	ક્ક	738,167
Physician SPA		800,000		800,000	↔	ı
Esperanza Care Outside Purchased Service		1		(2,000,000)	↔	(2,000,000)
HD Residency Support		(200,000)		(200,000)	ક્ક	1
Medicare GME & B/D		1,352,000		1,352,000	↔	ı
Provider Fee		950,000		950,000	\$	
	↔	53,869,900	↔	55,234,387	s	1,364,487



Cash Flow Performance Fiscal Year 2019 (in Millions)



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45.0

33.6

17.5

Variance

	ACTUAL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	PROJECTION NOV	PROJECTION DEC	PROJECTION JAN	PROJECTION FEB	PROJECTION MAR	PROJECTION APR	PROJECTION MAY	PROJECTION	Total
Beginning Balance	. 81.880.062	. 93.273.873	. 100.850.021	47,901,621	59.828.891	. 50.036.537	. 60.423,749	. 66.651.179	. 66.162.439	57.315.930	57.553.991	. 56.128.705	81,880,062
CASH RECEIPTS													
Patient Revenues (incl pro fees and lab cap)	23,038,784	23,436,414	20,175,085	22,039,915	19,574,916	20,233,195	20,233,195	18,258,357	20,233,195	19,574,916	20,233,195	19,574,912	246,606,079
Provider Fee	-	363,075		395,804		- 1	79,167	79,167	79,167	79,167	79,167	79,163	1,392,211
SHOPT DOX:			- 000	250 050	1,448,992	1,448,992	1,448,992	1,448,992	1,448,992	1,448,992	1,448,992	1,448,992	11,591,936
UTV 604NTS	- 40 347		338,819	319,378	173,460	173,460	173,460	173,460	173,460	173,460	173,460	173,454	2,045,871
HEAL TH DEPARTMENT DETAR	tr'o	163 365	49,102	66,83	175,000	175,000	175,000	175 000	175 000	20,833	20,833	20,833	262,048
Anthem Arbitration		305 738			000'671	000,671	000,671	000,671	1/2,000	000,671	000,671	175,000	1,553,365
AB915		200	3 208 951									000 000 0	857,306
GPP Y2 Final Payment	661,027											a'enn'nna's	100,808,0
Anthem Arbitration Patient Sercices		5,206,202											5 206 202
6PP V3 4Q				8,537,842									8 537 842
GPPY4				8,832,942			8,832,942			8,832,942			26 498 826
PRIME DY13 & DY14 IGT	13,823,534					14,310,000							28,133,534
PHYS SPA												800,000	800,000
SB1732						2,900,000						1,000,000	3,900,000
Foundation			50,574										50,574
IME BIWEEKLY	106,232	112,667	106,232	106,232	106,232	106,232	106,232	106,232	106,232	106,232	106,232	106,232	1,281,219
Rent Income	33,174	46,889	33,084	143,959	94,667	94,667	94,667	94,667	94,667	94,667	94,667	94,663	1,014,438
CCAH MCE to Cost FY15-16 & FY16-17	571,659	611,471											1,183,130
Fund 404 Transfer				398,111	1,650,727	437,347	1,974,150	587,442	3,102,734	1,690,431	1,596,340	2,962,718	14,400,000
Interest Income	200.00	200 90		718,489		175,000			175,000			175,000	1,243,489
Miscellaneous Revenue	92,287	81,632	132,544	551,318	135,944	135,944	135,944	135,944	135,944	135,944	135,944	135,944	1,945,333
Total Cash Receipts	38,343,044	30,869,021	24,094,391	42,073,925	23,459,938	40,289,837	33,274,582	21,080,094	25,745,224	32,332,584	24,063,830	30,346,911	365,973,381
CASH DISRUPSEMENTS													
Purchased Services and Similias	8 710 B01	7 481 910	6 442 672	7 559 750	7 462 427	7 404 476	27 404 476	000 000 0	2000	20,000	100.00		
PRIME DY13 & DY14 IGT	200	2000	2,0,71	2000	7 155 000	27.101.1	671,104,7	2004-000	671,104,7	7 155 000	7,401,175	1,162,437	87,950,975
GPP V2 & VI		1 232 580		55 RQD						200			000,010,41
GPP V3 4O			5 094 022										1,200,470
GPPV4			5 224 BED			A 224 BED			090 700 9				5,094,022
Building Lease / Rental Fauinment	145 541	277 84B	311.453	281 687	285 438	285 438	285 438	285 438	3,224,000	205 430	205 420	200 420	15,674,580
COP Principal & Interest Payments	4,256,349		274,022				893,371	201,004	200,004	200,000	2007	007	5,300,033
Payroll and Benefits	13,419,886	13,809,554	13,911,702	20,232,466	14,291,246	14,767,621	14,767,621	13,338,496	14,767,621	14.291.246	14.767.621	14 291 246	176 656 326
Esperanza Care	17,500		28,210	403,708									449,418
COWCAP					1,227,619	1,227,619			1,227,619			1,227,619	4,910,476
FY18-19 MH MOU				986'66								1,092,000	1,191,986
Data Processing			174,770	88,819	226,505	226,505	226,505	226,505	226,505	226,505	226,505	226,505	2.075,629
BETA Insurance Premium				402,654									402,654
Transfer from Fund 451 to Fund 404													
IGT Transfer Subfund			45,000,000										45,000,000
Capital Expenditures	399,156	491,072	611,079	1,012,686	2,904,057	769,407	3,473,042	1,033,463	5,458,515	2,973,907	2,808,377	5,212,186	27,146,947
Total Cash Disbursements	26,949,233	23,292,873	77,042,791	30,146,655	33,252,292	29,902,625	27,047,152	21,568,834	34,591,733	32,094,523	25,489,116	29,497,431	390,875,258
Increase/(Decrease)	11,393,811	7,576,148	(52,948,400)	11,927,270	(9,792,354)	10,387,212	6,227,430	(488,740)	(8,846,509)	238,061	(1,425,286)	849,480	(24,901,877)
Ending Cash Fund 451	93.273.873	100.850.021	47.901.621	59.828.891	50 036 537	60.423.749	66 651 179	66 162 439	57 315 930	57 553 991	56 128 705	56 078 185	58 078 185
•								i			2		
(+) Credit Card Account + Fund 27	9,311	15,544	15,464	18,915									
(+)Petty Cash	3,680	3,680	3,680	3,680									
Ending Cash as per 6/L	93,286,864	100,869,245	47,920,765	59,851,486	50,036,537	60,423,749	66,651,179	66,162,439	57,315,930	57,553,991	56,128,705	56,978,185	
Fund 404													
Beginning Balance	74,868,144	74,868,144	74,868,144	74,868,144	74,470,033	72,819,306	72,381,959	70,407,809	69,820,367	66,717,633	65,027,202	63,430,862	
Fransfer In/Out Tung 451	74 868 144	74 868 144	74 868 144	(398,111)	72,819,306	(437,347)	(1,974,150)	69 820 367	(3,102,734)	65 027 202	(1,596,340)	(2,962,718)	
										101	300'00'00	100	
Ending Cash Fund 451 & 404	168,142,017	175,718,165	122,769,765	134,298,924	122,855,843	132,805,708	137,058,988	135,982,806	124,033,563	122,581,193	119,559,567	117,446,329	
AND SECRETARIAN CONTRACTOR CONTRACTOR AND		_		-	THE RESIDENCE AND PERSONS ASSESSMENT OF THE					-	-		

NATIVIDAD CASH FORECAST FISCAL YEAR 18-19



CREDENTIALS REPORT OF RECOMMENDED ACTIONS FOR BOARD APPROVAL Monday, December 3, 2018

(Per recommendation of the November 13, 2018 Medical Executive Committee)

The following practitioners were reviewed for initial appointment, reappointment, changes in staff status (category), additional privilege requests, etc. Membership factors include licensure, DEA, professional liability insurance, staff requirements, etc. Qualitative/quantitative factors include: peer review, performance improvement, clinical activity, privileging, competence, technical skill, behavior, health, medical records, blood review, medication usage, litigation history, utilization and continuity of care.

INITIAL APPOINTMENTS

NAME	SPECIALTY	SERVICE	APPOINTMENT PERIOD
Kaupp, Christina B., RN	SART	Emergency Medicine	12/03/18 – 12/01/20 Temporary privileges
Martinez-Gonzalez, Juancarlo, MD	Internal Medicine / Hospitalist	Medical Specialties	12/03/18 – 12/01/20
Ngann, Kuong, DO	Surgery/Trauma Critical Care	Trauma	12/03/18 - 12/01/20 Temporary privileges
Shiow, Lawrence R., MD	Neonatology	Pediatrics	12/03/18 - 12/01/20 Temporary privileges
Kashif, Farheen, MD	Internal Medicine	Medical Specialties	12/03/18 – 12/01/20
Kemp, Benjamin M, DO	Teleradiology	Radiology	12/03/18 – 12/01/20
Eghbalieh, Navid, M	Radiology	Radiology	12/03/18 – 12/01/20
Rostami, Nahid, MD	Neonatology	Pediatrics	12/03/18 - 12/01/20
Bradfield, Harold A., MD	Teleradiology	Radiology	12/03/18 – 12/01/20
Rozenfeld, Michael, DO	Teleradiology	Radiology	12/03/18 - 12/01/20

REAPPOINTMENTS

NAME	SPECIALTY	STAFF STATUS	REAPPOINTMENT PERIOD
Weinstein, Joel A., MD Initial appt. date: 10/20/06	General Surgery / Surgical Specialties	Active	12/01/18 – 12/01/20
Hanlon, Stacey C., MD Initial appt. date: 12/13/02	Anesthesia	Active	01/01/19 – 01/01/21
Adams, Marian M., MD Initial appt. date: 01/05/17	Neonatology / Pediatrics	Active	02/01/19 – 02/01/21
Chiang, Peter C., DDS Initial appt. date: 04/23/96	Pediatric Dentistry / Surgical Specialties	Active	02/01/19 - 02/01/21
Dudley, Pamela, ACNP-BC Initial appt. date: 02/03/17	Acute Care Nurse Practitioner / Trauma	AHP	02/01/19 – 02/01/21
Gram, Kelly B., MD Initial appt. date: 02/03/17	Hospitalist / Family Medicine	Active	02/01/19 – 02/01/21
Harris, Charles R., MD Initial appt. date: 02/04/11	Family Medicine	Active	02/01/19 – 02/01/21
Kasle, Douglas T., PhD Initial appt. date: 02/01/13	Clinical Psychology / Psychiatry	Active	02/01/19 – 02/01/21
McRoberts, Sean E., MD Initial appt. date: 02/06/15	Emergency Medicine	Active	02/01/19 – 02/01/21
Mrelashvili, Davit, MD Initial appt. date: 02/06/15	Teleneurology / Medical Specialties	Courtesy	02/01/19 – 02/01/21
Quezada Liuti Emilio, MD Initial appt. date: 01/05/17	Pediatric Cardiology / Pediatrics	Active	02/01/19 - 02/01/21
Rodriguez, Sergio E., PA-C Initial appt. date: 01/05/17	Physician Assistant / Emergency Medicine	AHP	02/01/19 – 02/01/21
Vigil, Valerie A., MD Initial appt. date: 02/03/17	Emergency Medicine	Active	02/01/19 – 02/01/21

NAME	SPECIALTY		REASON		RECOMMEND
Rallabandi, Srujana, MD	NICU / Pediatrics	Com	pleted basic proctoring	Recomm	end
Grodman, Samuel W., MD	Emergency Medicine	Com	pleted basic proctoring	Recomm	end
Gregorius, Melissa, CRNA	Anesthesia	Com	pleted basic proctoring	Recomm	end
CHANGES IN STAFF STATE	JS: The following practitions	ers have been	transferred to the approp	riate staff o	ategory.
NAME	SPECIALTY	SERVICE	Current / Requeste	d Status	REASON
Rostami, Nahid, MD	Neonatology	Pediatrics	Locum Tenens to Pr	ovisional	Coverage
	SPECIALTY		Privilege Requested		Recommend
of the current appointment NAME	SPECIALTY		Privilege Requested		Recommend
Zaro, Christina M., MD	Family Medicine	VBAC			Recommend
Zaro, Christina M., MD VOLUNTARY RESIGNATION		VBAC			Recommend
VOLUNTARY RESIGNATION		VBAC	REASON		
VOLUNTARY RESIGNATION	NS	VBAC Voluntary res			
VOLUNTARY RESIGNATION NAME Amoussou, Dela, MD	SPECIALTY Teleneurology / Medical	Voluntary res		nation	EFFECTIVE DATE
VOLUNTARY RESIGNATION NAME Amoussou, Dela, MD Adrouny, Adour R., MD Becker-Schwarm,	SPECIALTY Teleneurology / Medical Specialties Int Medi/ Hospitalist /	Voluntary res	signation		EFFECTIVE DATE
VOLUNTARY RESIGNATION NAME Amoussou, Dela, MD Adrouny, Adour R., MD Becker-Schwarm, Candice, CNM	SPECIALTY Teleneurology / Medical Specialties Int Medi/ Hospitalist / Medical Specialist Nurse Midwife /	Voluntary res Failure to rea	signation appoint – Voluntary resign	nation	10/05/18 02/01/19
VOLUNTARY RESIGNATION NAME Amoussou, Dela, MD Adrouny, Adour R., MD Becker-Schwarm, Candice, CNM Cho, Jae S., MD	SPECIALTY Teleneurology / Medical Specialties Int Medi/ Hospitalist / Medical Specialist Nurse Midwife / OB/GYN Vascular Surgery /	Voluntary res Failure to rea	signation appoint – Voluntary resign appoint – Voluntary resign appoint – Voluntary resign	nation	10/05/18 02/01/19 02/01/19
	SPECIALTY Teleneurology / Medical Specialties Int Medi/ Hospitalist / Medical Specialist Nurse Midwife / OB/GYN Vascular Surgery / Surgical Specialties Orthopedic Surgery /	Voluntary res Failure to rea Failure to rea Voluntary res	signation appoint – Voluntary resignation appoint – Voluntary resignation aintain malpractice insura	nation	10/05/18 02/01/19 02/01/19 02/01/19



NMC Board of Trustees Meeting

2019 Meeting Dates

Natividad Room 1st Floor, Building 200 1441 Constitution Blvd.

Regular Board of Trustees Committee meetings take place the first Friday monthly at 9:00 am in the Natividad Room, except where otherwise noted on this calendar. All cancellations and Special meetings scheduled are subject to Brown Act.

January - NO MEETING

Friday, February 1st

Friday, March 1st

Friday, April 5th

Friday, May 3rd

Friday, June 7th

Friday, July 12th (second Friday)

Friday, August 2nd

Friday, September 6th

Friday, October 4th

Friday, November 1st

Friday, December 6th