



Finance Committee Meeting

Thursday, January 24, 2019

3:30 PM

Steinbeck Room, Building 300

1441 Constitution Blvd.

AGENDA

1. **Call to Order**

Mike Payne, Chair

2. **Public Comments (Limited 3 minutes per speaker)**

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

3. **Agenda Additions/Corrections**

Noemi Ferguson

4. **Approval of Minutes**

- Approve the Minutes of November 29, 2018. *Pages 4-7*

5. **Old Business**

- None

6. **New Business**

- Consent Items – Attachment A. *Pages 8-28*
Review and approve for consideration by the NMC Board of Trustees

Scheduled Items/Discussion Items

- None

7. **Review and Approve Financial Statements**

Daniel Leon, CFO

- Receive and Approve November 2018 Financial Report. *Pages 29-41*
- Receive and Approve December 2018 Financial Report. *Pages 42-54*

8. **Calendar for Next Finance Committee Meeting**

- Thursday, February 28, 2019 at 3:30 PM.

9. **Adjournment**

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Board of Trustees as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Board of Trustees shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed, and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting



Finance Committee Meeting
Thursday January 24, 2019
Consent Items

Attachment A

1. <i>Pages 8-9</i>	<ol style="list-style-type: none">a. Authorize the Deputy Purchasing Agent for Natividad Medical Center to execute an agreement with National Committee for Quality Assurance or NCQA for Practice's participation in NCQA's PCMH Recognition Program at NMC for an amount not to exceed \$10,000 with an agreement term March 1, 2019 through February 28, 2022.b. Approve non-standard indemnity provision in agreement, as recommended by Chief Executive Officer Gary Gray, D.O.; andc. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$1,000) of the original cost of the agreement.
2. <i>Pages 10-11</i>	<ol style="list-style-type: none">a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute an agreement with American Foundation for Suicide Prevention's (AFSP) for Suicide Prevention Services and License at NMC for an amount not to exceed \$15,000 with an agreement term March 1, 2019 through February 28, 2023.; andb. Approve the non-standard indemnity provision in agreement, as recommended by Chief Executive Officer Gary Gray, D.O.; andc. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$1,500) of the original cost of the agreement.
3. <i>Pages 12-13</i>	Authorize the Chief Executive Officer of Natividad Medical Center ("NMC") until June 30, 2024 to execute agreements/amendments with government payers of healthcare services, including agreements/amendments containing non-standard risk provisions, for the purpose of adding NMC as an in-network provider of healthcare services for both hospital and professional services and for establishing reimbursement methodologies used in healthcare payments, subject to County Counsel and Auditor-Controller approval.
4. <i>Pages 14-15</i>	Authorize the Chief Executive Officer of Natividad Medical Center (NMC) to execute the San Benito County Contract ("Contract") for inpatient behavioral health services for residents from the San Benito County community effective March 1, 2019 through June 30, 2021.
5. <i>Pages 16-17</i>	<ol style="list-style-type: none">a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 2 to the agreement (A-13298) with Net Health Systems, Inc. for continued use of the ReDoc software and to further amend the Agreement to upgrade the Software to "ReDoc powered by xfit" at NMC, retroactive to January 30, 2019, to extend the agreement term for an additional three (3) year period (January 30, 2019 through January 29, 2022) for a revised full agreement term of August 31, 2016 through January 29, 2022, and adding \$173,130 for a revised total agreement amount not to exceed \$272,765.b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$5,595) of the original cost of the agreement.
6. <i>Pages 18-19</i>	<ol style="list-style-type: none">a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement with Anastasia R. Klick, M.D. to provide family medicine services at NMC, extending the term by twenty-four

	<p>months (April 1, 2019 to March 31, 2021) for a revised full agreement term of March 1, 2018 to March 31, 2021, and adding \$200,000 for a revised total not to exceed amount of \$300,000 in the aggregate; and</p> <p>b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.</p>
<p>7. <i>Pages 20-21</i></p>	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Hospitalist Medicine Physicians of California, Inc., dba Sound Physicians of California III (Sound) to provide hospitalist services at NMC for an amount not to exceed \$8,05,608 for the period March 1, 2019 to February 28, 2022.</p> <p>b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$80,956) of the original contract amount and do not significantly change the scope of work.</p>
<p>8. <i>Pages 22-23</i></p>	<p>Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional Services Agreement (A-13043) with The Regents of the University of California, a California Constitutional corporation, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric hospitalist services, extending the term by twelve months (April 1, 2019 to March 31, 2020) for a revised full agreement term of February 1, 2016 to March 31, 2020, and adding \$236,735 for a revised total not to exceed amount of \$862,561 in the aggregate.</p>
<p>9. <i>Pages 24-25</i></p>	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Freedom Medical Transportation for non-emergency medical transportation services at NMC for an amount not to exceed \$150,000.00 with an agreement term of March 1, 2019 through February 28, 2021.</p> <p>b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$15,000) of the original cost of the agreement.</p>
<p>10. <i>Pages 26-28</i></p>	<p>a. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$4,904,581 to the lowest responsive bidders as follows: NMC 2018-01; Staples Construction Company, Inc.</p> <p>b. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$4,904,581 to the lowest responsive bidders as follows: NMC 2018-02 Ausonio Incorporated;</p> <p>c. Approve the Performance and Payment Bonds executed and provided by Ausonio Incorporated, Inc. in the amount of \$2,000,000;</p> <p>d. Approve the Performance and Payment Bonds executed and provided by Staples Construction Company, Inc. in the amount of \$2,000,000; and</p> <p>e. Authorize the Chief Executive Officer (CEO) of Natividad Medical Center to execute Job Order Contract Natividad Medical Center 2018-01 with Staples Construction Company, Inc., and Job Order Contract Facilities 2018-02 with Ausonio Incorporated.</p>



Finance Committee Meeting

Thursday, November 29, 2018

3:30 PM

Steinbeck Room, Building 300

1441 Constitution Blvd.

MINUTES

Board Members: Marcia Atkinson, Mike Payne, Dr. Gary Gray

Absent: Dr. Charles Harris

NMC Staff/County: Daniel Leon, Jeanne-Ann Balza, Andrea Rosenberg, Dr. Craig Walls, Libby Downey, Tim Fitzgerald, Nancy Buscher, Ari Entin

1. Call to Order

Mike Payne, Chair

2. Public Comments (Limited 3 minutes per speaker)

- There were none.

3. Agenda Additions/Corrections

Noemi Ferguson

4. Approval of Minutes

- Approve the Minutes of October 25, 2018.

MOTION: *Motion to approve the minutes of October 25, 2018 moved by Marcia Atkinson, seconded by Dr. Gary Gray, and approved unanimously.*

5. Old Business

- None

6. New Business

- Consent Items – Attachment A.
Review and approve for consideration by the NMC Board of Trustees

MOTION: *Motion to approve item number 6 Consent Items for consideration by the NMC Board of Trustees, Attachment A, item 1 through item 4 moved by Dr. Gary Gray, seconded by Marcia Atkinson, and approved unanimously.*

- Review and approve the schedule of regular meetings of the Finance Committee for calendar year 2019 – Attachment B.

MOTION: *Motion to approve the schedule of regular meetings of the Finance Committee for the calendar year 2019 – Attachment B moved by Dr. Gary Gray, seconded by Marcia Atkinson, and approved unanimously.*

Scheduled Items/Discussion Items

- None

7. Review and Approve Financial Statements

Daniel Leon, CFO

- Receive and Approve October 2018 YTD Financial Report.

MOTION: *Motion to accept the October 2018 Financial Reports moved by Marcia Atkinson, seconded by Dr. Gary Gray, and approved unanimously.*

8. Adjournment at 4:15pm

Mike Payne, Chair

Recorded by Noemi Ferguson



Finance Committee Meeting
Thursday November 29, 2018
Consent Items
MINUTES

Attachment A

1.	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Alpha Air Balance Agency Inc. for Heating Ventilation Air Condition (HVAC) services, extending the agreement an additional two (2) year period (June 1, 2019 through May 31, 2021) for a revised full agreement term of June 1, 2016 through May 31, 2021, and adding \$150,000 for a revised total agreement amount not to exceed \$200,000.</p> <p>b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$5,000) of the original cost of the agreement.</p>
2.	<p>Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 with Credit Consulting Services, Inc. and Receivable Solutions, Inc. for debt collection services at NMC pursuant to the Request for Proposals (RFP) #9600-64, extending the agreement an additional one (1) year period (October 1, 2019 through September 30, 2020) for a revised full agreement term of October 1, 2016 through September 30, 2020, with one remaining option to extend for one (1) additional year, and adding \$2,177,000 for a revised total aggregate amount not to exceed \$4,570,000.</p>
3.	<p>Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13506) with Focus One Solutions, LLC for nursing and clinical registry, adding \$5,000,000 for a revised total agreement amount not to exceed \$12,000,000 with no change to the agreement term of April 19, 2017 through April 18, 2020.</p>
4.	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Quotations #1FWKEGS, #1-FWJ9PU, #1-FVNNFJ, #1-FWJTL1 and #1-FVSZAS totaling \$483,855 for installation and training services associated with the new radiology equipment for the Natividad Radiology Modernization Project.</p> <p>b. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Proposal #1-O73OSY for the purchase of the extended 5 year warranties totaling \$2,422,548 (\$605,637 annually for four years) associated with the new radiology equipment for the Natividad Radiology Modernization Project.</p>



**Finance Committee Meeting
Thursday November 29, 2018
Consent Items
MINUTES**

Attachment B

**Natividad Medical Center
Finance Committee
2019 Meeting Schedule**

The NMC Finance Committee is scheduled to meet the fourth Thursday of the month, unless otherwise notified. Meetings will be held at Natividad Medical Center – Steinbeck Room.

Schedule subject to change.

Month	Date	Time	Room
January	Thursday, 01/24/2019	3:30 p.m.	Steinbeck
February	Thursday, 02/28/2019	3:30 p.m.	Steinbeck
March	Thursday, 03/28/2019	3:30 p.m.	Steinbeck
April	Thursday, 04/25/2019	3:30 p.m.	Steinbeck
May	Thursday, 05/23/2019	3:30 p.m.	Steinbeck
June	Thursday, 06/27/2019	3:30 p.m.	Steinbeck
July	Thursday, 07/25/2019	3:30 p.m.	Steinbeck
August	Thursday, 08/22/2019	3:30 p.m.	Steinbeck
September	Thursday, 09/26/2019	3:30 p.m.	Steinbeck
October	Thursday, 10/24/2019	3:30 p.m.	Steinbeck
November	Thursday, 11/21/2019	3:30 p.m.	Steinbeck
December	*No Meeting		

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

National Committee for Quality Assurance or NCQA Legistar Number: _____

..Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center to execute an agreement with National Committee for Quality Assurance or NCQA for Practice's participation in NCQA's PCMH Recognition Program at NMC for an amount not to exceed \$10,000 with an agreement term March 1, 2019 through February 28, 2022.
- b. Approve non-standard indemnity provision in agreement, as recommended by Chief Executive Officer Gary Gray, D.O.; and
- c. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$1,000) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center to execute an agreement with National Committee for Quality Assurance or NCQA for Practice's participation in NCQA's PCMH Recognition Program at NMC for an amount not to exceed \$10,000 with an agreement term March 1, 2019 through February 28, 2022.
- b. Approve non-standard indemnity provision in agreement, as recommended by Chief Executive Officer Gary Gray, D.O.; and
- c. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$1,000) of the original cost of the agreement.

SUMMARY/DISCUSSION:

Patient Centered Medical Home (PCMH) is a National Committee for Quality Assurance (NCQA) recognition program that provides a model of care for primary care facilities. PCMH emphasizes care coordination and is a proven way of organizing primary care using teamwork and technology to improve quality and patients' experience of care, and to reduce costs. PCMH recognition is the most widely adopted model for transforming primary care practices into medical homes. To earn NCQA Recognition, practices must meet rigorous standards for addressing patient needs.

Natividad operates Natividad Medical Group (NMG), a primary care clinic that provides preventative, primary, and follow up care for patients. Natividad Medical Group is striving to earn PCMH recognition and adopt the best practices and guidelines that will translate to better care for patients. This process includes evaluating and transforming the NMG processes and patient care as specified by NCQA. There is an initial recognition followed by an annual reporting process to retain the recognition. Each clinician in NMG that qualifies will also be individually PCMH recognized.

In order to enroll in the NCQA program for recognition, a standard NCQA PCMH agreement and a BAA (Business Associates Agreement) must be signed. The Agreement outlines the terms for participation in PCMH, while the purpose of the BAA is to satisfy certain standards and

requirements of the Health Insurance Portability and Accountability Act of 1996 (HIPAA). This request is to approve the agreements that need to be signed and the initial recognition fees and future renewal fees in order for NMG to pursue PCMH recognition.

Note: The Monterey County Health Department's Laurel Internal Medicine Clinic has received PCMH recognition, and the health department is now working on expanding that recognition to the other eight health department clinics. A very similar agreement and BAA with NCQA has been approved by the board in 2017 for the Health Department.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee on January 24, 2018 and by its Board of Trustees on February 2, 2018.

FINANCING:

The cost for this agreement is \$10,000 of which \$2,500 which is included in the Fiscal Year 2018-19 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

A growing body of evidence documents the many benefits of patient centered medical homes, including better quality, patient experience, continuity, prevention and disease management. Studies show lower costs from reduced emergency department (ED) visits and hospital admissions. Studies also show reduced disparities in care and lower rates of provider burnout. PCMHs' power to improve the quality, cost and experience of primary care only sets a foundation for the broad change our health care system needs.

Medical homes are the foundation for a health care system that achieves the "Quadruple Aim" of achieving excellent clinical quality, patient experience and employee management while lowering the cost of care.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Karen Medalen IT Project Manager, 783-2811

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

National Committee for Quality Assurance Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

American Foundation for Suicide Prevention's (AFSP)

Legistar Number:

..Title

- a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute an agreement with American Foundation for Suicide Prevention's (AFSP) for Suicide Prevention Services and License at NMC for an amount not to exceed \$15,000 with an agreement term March 1, 2019 through February 28, 2023.; and
- b. Approve the non-standard indemnity provision in agreement, as recommended by Chief Executive Officer Gary Gray, D.O.; and
- c. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$1,500) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute an agreement with American Foundation for Suicide Prevention's (AFSP) for Suicide Prevention Services and License at NMC for an amount not to exceed \$15,000 with an agreement term March 1, 2019 through February 28, 2023.; and
- b. Approve the non-standard indemnity provision in agreement, as recommended by Chief Executive Officer Gary Gray, D.O.; and
- c. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$1,500) of the original cost of the agreement.

SUMMARY/DISCUSSION:

Supporting the Interactive Screening Program (ISP) by partnering with the American Society for Suicide Prevention (AFSP) will lead to a happier and healthier workforce by offering proactive screening and resources for staff who are experiencing burnout and/or depression and suicidal ideation. Supporting the ISP will also lead to a stronger workforce which strengthens economic development within Monterey County. The ISP will ultimately improve the health and wellness of the workforce which in turn may improve patient experience and outcomes thereby further enhancing healthcare opportunities for Monterey County residents.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee on January 24, 2019 and by its Board of Trustees on February 1, 2019.

FINANCING:

The cost for this agreement is \$15,000 of which \$5,000 which is included in the Fiscal Year 2018-19 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs to be able to provide reliable and quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: April Ritchie, Director of Labor and Delivery, 772-7577

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

American Foundation for Suicide Prevention's Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Authority to Sign Government Payer Agreements/Amendments

Legistar Number:

..Title

Authorize the Chief Executive Officer of Natividad Medical Center (“NMC”) until June 30, 2024 to execute agreements/amendments with government payers of healthcare services, including agreements/amendments containing non-standard risk provisions, for the purpose of adding NMC as an in-network provider of healthcare services for both hospital and professional services and for establishing reimbursement methodologies used in healthcare payments, subject to County Counsel and Auditor-Controller approval.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer of Natividad Medical Center (“NMC”) until June 30, 2024 to execute agreements/amendments with government payers of healthcare services, including agreements/amendments containing non-standard risk provisions, for the purpose of adding NMC as an in-network provider of healthcare services for both hospital and professional services and for establishing reimbursement methodologies used in healthcare payments, subject to County Counsel and Auditor-Controller approval.

SUMMARY/DISCUSSION:

The County of Monterey, on behalf of Natividad Medical Center (“NMC”), has contracts with government payers, including Santa Clara County, Santa Cruz County and Central California Alliance for Health. Some of the payer agreements have been in place for over 20 years.

The purpose of a payer agreement is to allow NMC to be an in-network provider to provide inpatient and outpatient services to the government program members and/or enrollees. As government entities are responsible for constituents, the entities in turn request agreements or modifications to their existing agreements with hospitals and providers.

In many situations, a government entity would want to have an agreement in place in a very short timeframe in order to provide the appropriate network of hospitals and physicians for patients needing care. Having the network in place is important for a government entity to provide health benefits coverage.

Agreements have standard provisions such as authorizations, documentation, covered services, confidentiality, indemnity, termination and rates. NMC will continue as currently to work with County Counsel and County-Auditor to receive approval prior to finalizing an agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel and the County Auditor-Controller have reviewed this request. The request has also been reviewed and approved by NMC’s Finance Committee on January 24, 2019 and by the NMC Board of Trustees on February 1, 2019.

FINANCING:

There is no impact to the General Fund. There are no costs associated with this Agreement.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

☐ Economic Development

☐ Administration

☒ Health and Human Services

This authority provides timely mutual beneficial terms and conditions related to the provision of health care services for patients in the community.

☐ Infrastructure

☐ Public Safety

Prepared by: Nancy Majewski, Managed Care Operations Manager, 783-2385

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

San Benito County Behavioral Health Contract

Legistar Number:

..Title

Authorize the Chief Executive Officer of Natividad Medical Center (NMC) to execute the San Benito County Contract ("Contract") for inpatient behavioral health services for residents from the San Benito County community effective March 1, 2019 through June 30, 2021.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer of Natividad Medical Center (NMC) to execute the San Benito County Contract ("Contract") for inpatient behavioral health services for residents from the San Benito County community effective March 1, 2019 through June 30, 2021.

SUMMARY/DISCUSSION:

San Benito County occasionally places behavioral health patients in the Natividad Medical Center inpatient Mental Health Unit for services. This contract identifies the provision and payment of acute psychiatric inpatient services when such services are available. There is a 30-day prior written notice termination clause in the contract.

San Benito County requests that the County of Monterey approve and sign the agreement before San Benito County signs the agreement.

Section 1457 of the Health and Safety Code provides that the records of a hospital or any other county medical facility that reveal the rates of payment for health care services rendered by, or purchased by, the hospital or other medical facility shall not be considered public records subject to disclosure pursuant to the California Public Records Act. Cal. Health & Safety Code § 1457(c)(1). Accordingly, the payment rates have been redacted from the attached copy of the Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form and risk provisions. The Agreement has also been reviewed and approved by NMC's Finance Committee on January 24, 2019 and by the NMC Board of Trustees on February 1, 2019.

FINANCING:

There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

☐ Economic Development

☐ Administration

☒ Health and Human Services

This agreement outlines the provision of services to San Benito county residents needing inpatient services in the Natividad Mental Health Unit.

☐ Infrastructure

___ Public Safety

Prepared by: Nancy Majewski, Managed Care Operations Manager, 783-2385

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

San Benito County Behavioral Health Contract rd

All Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Net Health Systems, Inc. Renewal & Amendment No. 2

Legistar Number:

..Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 2 to the agreement (A-13298) with Net Health Systems, Inc. for continued use of the ReDoc software and to further amend the Agreement to upgrade the Software to "ReDoc powered by xfit" at NMC, retroactive to January 30, 2019, to extend the agreement term for an additional three (3) year period (January 30, 2019 through January 29, 2022) for a revised full agreement term of August 31, 2016 through January 29, 2022, and adding \$173,130 for a revised total agreement amount not to exceed \$272,765.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$5,595) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 2 to the agreement (A-13298) with Net Health Systems, Inc. for continued use of the ReDoc software and to further amend the Agreement to upgrade the Software to "ReDoc powered by xfit" at NMC, retroactive to January 30, 2019, to extend the agreement term for an additional three (3) year period (January 30, 2019 through January 29, 2022) for a revised full agreement term of August 31, 2016 through January 29, 2022, and adding \$173,130 for a revised total agreement amount not to exceed \$272,765.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$5,595) of the original cost of the agreement.

SUMMARY/DISCUSSION:

NMC desires to extend the term for use of Net Health Systems, Inc.'s rehabilitation documentation software (ReDoc). NMC's outpatient Physical Therapy, Occupational Therapy and Speech Therapy Departments currently uses the ReDoc software in conjunction with the hospital's Meditech system for scheduling and billing. ReDoc was implemented this past year to replace the paper charting system that the Physical Therapy department was using. Meditech does not offer an outpatient solution for Therapy medical record documentation. Net Health is a nationally recognized company that provides rehabilitation documentation software solutions to more than 500 outpatient therapy sites and is considered an industry leader for outpatient therapy online documentation.

Net Health's enterprise solution provide therapists and therapy teams the tools they need to operate efficiently, stay compliant, and enhance patient care and outcomes. Outpatient Therapy is strictly regulated by regulatory agencies, and the ReDoc software keeps current with changes in regulations and billing requirements. Patient care is also enhanced by using ReDoc, as the software allows the therapist to generate comprehensive reports that convey medical necessity and functional outcomes to send to the patient's provider. Additional benefits of using ReDoc, is the software's ability to alert the therapist to any billing or coding errors and provides reminders for critical events, such as progress reports, re-certifications, and re-authorizations, all while tracking Medicare Cap limits. The

ReDoc software also provides appointment scheduling, patient reminders, robust analytics, billing, and management reports. ReDoc also provides point-of-care alerts to the therapist related to therapy caps, re-authorization requirements, and other critical events during the patient's therapy.

This year we are adding on an additional Physical Therapy (PT) license bringing the license total for Full Time PT to 7. This license will allow an additional PT at NMC to perform robust clinical documentation to convey medical necessity and monitor the patient's functional outcomes. This amendment also includes an upgrade to the latest version of ReDoc, ReDoc xfit.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this renewal and amendment No. 2 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. This renewal and amendment No. 2 has also been reviewed and approved by NMC's Finance Committee on January 24, 2019 and by its Board of Trustees on February 1, 2019.

FINANCING:

The cost for this renewal and amendment No. 2 is \$173,130, of which \$51,690 is included in the Fiscal Year 2018-19 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for a software system which improves data processing at NMC. The use of this system directly contributes to a more efficient and effective use of resources within the organization.

☐ Economic Development
☒ Administration
☐ Health and Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Dr. Charles Harris, Chief Medical Information Officer, 783-2785

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Net Health Systems, Inc. Renewal and Amendment 2

Net Health Systems, Inc. Amendment 1

Net Health Systems, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Anastasia R. Klick, M.D. First Amendment

TITLE:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement with Anastasia R. Klick, M.D. to provide family medicine services at NMC, extending the term by twenty-four months (April 1, 2019 to March 31, 2021) for a revised full agreement term of March 1, 2018 to March 31, 2021, and adding \$200,000 for a revised total not to exceed amount of \$300,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement with Anastasia R. Klick, M.D. to provide family medicine services at NMC, extending the term by twenty-four months (April 1, 2019 to March 31, 2021) for a revised full agreement term of March 1, 2018 to March 31, 2021, and adding \$200,000 for a revised total not to exceed amount of \$300,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

NMC operates Family Medicine Residency Program affiliated with the University of California's San Francisco Medical School with a total of 30 residents that practice in multiple settings including the inpatient labor and delivery unit. The Residency Program must arrange for patient care and supervision of its residents by qualified family medicine physicians. NMC has an agreement with Dr. Klick to provide family medicine services, at least one shift per week. NMC wishes to amend the Agreement at this time in order to avoid interruption of services. NMC has obtained an independent opinion of fair market value supporting the payment terms.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form and the Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The cost of this amendment is \$100,000. The total not to exceed amount of this Agreement is \$300,000 for the period March 1, 2018 to March 31, 2021. \$100,000 is included the Fiscal Year 2018/2019 Approved Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for Monterey County residents and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement; First Amendment

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Sound Inpatient Physicians Agreement

TITLE:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Hospitalist Medicine Physicians of California, Inc., dba Sound Physicians of California III (Sound) to provide hospitalist services at NMC for an amount not to exceed \$8,05,608 for the period March 1, 2019 to February 28, 2022.
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$80,956) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Hospitalist Medicine Physicians of California, Inc., dba Sound Physicians of California III (Sound) to provide hospitalist services at NMC for an amount not to exceed \$8,05,608 for the period March 1, 2019 to February 28, 2022.
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$80,956) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

NMC operates medical surgical units and an acute rehabilitation unit that provides direct patient care to hospitalized patients 24 hours a day, 7 days a week. It requires a team of internal medicine and family medicine physicians, known as hospitalists to sufficiently staff these units and provide 24/7 patient care.

Sound is an established national organization that will arrange sufficient staffing of the critical units, at least three physicians during the day and one physician at night, a Chief Hospitalist physician, a registered nurse and management services that include efficient staffing of the units and oversight of the hospitalist program through Sound's practice management to ensure quality patient care.

NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Agreement is \$8,095,608 for the period March 1, 2019 to February 28, 2022 (26 months). \$2,698,536 is included in the Fiscal Year 2018/2019 Adopted Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

UCSF Pediatric Hospitalist Second Amendment

TITLE:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional Services Agreement (A-13043) with The Regents of the University of California, a California Constitutional corporation, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric hospitalist services, extending the term by twelve months (April 1, 2019 to March 31, 2020) for a revised full agreement term of February 1, 2016 to March 31, 2020, and adding \$236,735 for a revised total not to exceed amount of \$862,561 in the aggregate.

RECOMMENDATION:

It is recommended that the Board of Supervisors

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional Services Agreement (A-13043) with The Regents of the University of California, a California Constitutional corporation, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric hospitalist services, extending the term by twelve months (April 1, 2019 to March 31, 2020) for a revised full agreement term of February 1, 2016 to March 31, 2020, and adding \$236,735 for a revised total not to exceed amount of \$862,561 in the aggregate.

SUMMARY/DISCUSSION:

NMC operates a twelve bed pediatric unit and an eighteen bed maternal infant unit providing medical care for newborns, children and adolescents, as well as hospital based services for the pediatric population (age 0-21) through NMC's emergency medicine, trauma programs, general surgery and outpatient specialty clinics. NMC currently provides the majority of emergency and inpatient care in Monterey County with over 100,000 visits over the last five years.

NMC has an agreement with UCSF to provide one pediatric hospitalist physician for direct patient care services and chief pediatric hospitalist services. The chief pediatric hospitalist provides clinical leadership and oversight of the Pediatric Hospital Medicine Program at NMC. NMC would like to amend the agreement to extend the term of the agreement without interruption of services. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this amendment is \$236,735. The total not to exceed amount of this Agreement is \$862,561 for the period February 1, 2016 to March 31, 2020. \$236,735 is included the Fiscal Year 2018/2019 Approved Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Partnering with UCSF will enhance the breadth of services now being provided at NMC for children in Monterey and neighboring counties, thus allowing more children to remain closer to home for their acute pediatric care rather than being transferred to distant Northern California Bay Area hospitals.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement; First-Second Amendment

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Freedom Medical Transportation

Legistar Number: _____

..Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Freedom Medical Transportation for non-emergency medical transportation services at NMC for an amount not to exceed \$150,000.00 with an agreement term of March 1, 2019 through February 28, 2021.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$15,000) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Freedom Medical Transportation for non-emergency medical transportation services at NMC for an amount not to exceed \$150,000.00 with an agreement term of March 1, 2019 through February 28, 2021.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$15,000) of the original cost of the agreement.

SUMMARY/DISCUSSION:

Freedom Medical Transportation provides non-emergency medical transportation, via wheelchair or gurney, to Natividad Hospital patients who require this service and no alternative exists based on patient's condition or availability of other mode of transportation. Primary use of this service is to transfer patients to other facilities including but not limited to Skilled Nursing Facility (SNF), other Acute Rehab Unit (ARU), or patient's residence. The availability of non-emergency medical transportation to Natividad will not only ensure that patients are discharged safely and appropriately, but will also prevent unnecessary extended hospital stay.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee on January 24, 2019 and by its Board of Trustees on February 1, 2019.

FINANCING:

The cost for this agreement is \$150,000 of which \$5,000 is included in the Fiscal Year 2018-19 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs to be able to provide reliable and quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Karen Friedrich, Case Management Director, 772-7497

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Freedom Medical Transportation Agreement

Attachments on file with the Clerk of the Board

Title

- a. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$4,904,581 to the lowest responsive bidders as follows: NMC 2018-01; Staples Construction Company, Inc.
- b. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$4,904,581 to the lowest responsive bidders as follows: NMC 2018-02 Ausonio Incorporated;
- c. Approve the Performance and Payment Bonds executed and provided by Ausonio Incorporated, Inc. in the amount of \$2,000,000;
- d. Approve the Performance and Payment Bonds executed and provided by Staples Construction Company, Inc. in the amount of \$2,000,000; and
- e. Authorize the Chief Executive Officer (CEO) of Natividad Medical Center to execute Job Order Contract Natividad Medical Center 2018-01 with Staples Construction Company, Inc., and Job Order Contract Facilities 2018-02 with Ausonio Incorporated.

Report**RECOMMENDATION:**

It is recommended that the Board of Supervisors:

- a. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$4,904,581 to the lowest responsive bidders as follows: NMC 2018-01; Staples Construction Company, Inc.
- b. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$4,904,581 to the lowest responsive bidders as follows: NMC 2018-02 Ausonio Incorporated;
- c. Approve the Performance and Payment Bonds executed and provided by Ausonio Incorporated, Inc. in the amount of \$2,000,000;
- d. Approve the Performance and Payment Bonds executed and provided by Staples Construction Company, Inc. in the amount of \$2,000,000; and
- e. Authorize the Chief Executive Officer (CEO) of Natividad Medical Center to execute Job Order Contract Natividad Medical Center 2018-01 with Staples Construction Company, Inc., and Job Order Contract Facilities 2018-02 with Ausonio Incorporated.

SUMMARY:

The recommended actions will allow for the issuance of two one-year term Natividad Medical Center Job Order Contract contracts and the approval of the Performance and Payment Bonds executed and provided by the two contractors.

DISCUSSION:

Public Contract Code Section 20128.5 provides that counties may award annual contracts for repair, remodeling, or other repetitive work to be done according to unit prices. This is commonly referred to as Job Order Contracting (JOC), and is typically done by developing a construction task catalog that is then competitively bid. JOC is an indefinite quantity contract pursuant to which the Contractor will perform a variety of projects, consisting of specific construction tasks, providing an alternative procurement method for completing public works projects, which improves economy and efficiency in completing many public works projects,

including urgent and time-sensitive projects. The price of an individual project will be determined by multiplying the preset unit prices and the appropriate quantities by the appropriate adjustment factor. The adjustment factor will vary depending upon the location of the work, and the time at which the work will be performed (normal working hours versus other than normal working hours).

In April 9, 2013, the Board of Supervisors approved an Agreement between the County of Monterey and The Gordian Group, Inc. to assist the County in developing a Job Order Contracting (JOC) System. On September 17, 2013, the Board adopted the Monterey County Job Order Contracting Policy Guidelines constituting the order of the Board approving Job Order Contracts pursuant to Public Contract Code Section 20128.5. On December 11, 2018, the Board of Supervisors approved the Monterey County Construction Task Catalog, Natividad Medical Center Project Manuals, and Monterey County Natividad Medical Center Technical Specifications for the Job Order Contract Projects, and authorized the advertising of the Notice to Contractors for their respective Bid Nos.: NMC 2018-01, 2018-02 and 2018-3.

The JOC Projects were advertised and bids were opened on January 10, 2019. The lowest responsive and responsible bidder is determined by the award criteria figure. For JOC Natividad Medical Center 2018-01 was Staples Construction Company; JOC Natividad Medical Center Bid 2018-02 was Ausonio Incorporated, Inc; and for JOC Natividad Medical Center Bid 2018-03 there was not a valid bidder.

Each Contractor has represented that its workforce is primarily Monterey Bay Area residents, or has certified to make a good faith effort to employ Monterey Bay Area residents on each Job Order proposal in compliance with Section 5.08.120 of the Monterey County Code. Each contractor has an office located within the Monterey Bay Area.

For the Natividad Medical Center JOC, Natividad Medical Center recommends awarding contracts to two separate contractors to allow the Department the option to use the alternate contractor if the other contractor is deemed nonresponsive or has poor performance and also to have work performed concurrently. At this time, Natividad Medical Center requests two JOC contract awards.

JOC 2018 contracts will be effective upon award and are for a term of either: (1) one year from date signed by County, or; (2) upon the payment by County to Contractor of the maximum amount payable under the agreement, whichever occurs earlier. The County will not issue any new Job Orders after expiration of the contracts. Any Job Order authorized prior to the expiration of the Agreement must be completed within the time specified in the Job Order. In the event a scheduled completion for any Job Order extends beyond the term of the contract, the terms of the contract shall continue in effect and be applicable for such Job Orders.

Due to that range, contractors were each required to provide performance and payment bonds in the amount of \$2,000,000 to provide for JOC efficiency, maintaining control of contractor performance, as well as limiting potential risk to the County. At the time that cumulative Job Orders in excess of \$2,000,000 are anticipated, Natividad Medical Center will return to the Board for approval of increased payment and performance bonds to cover the amount of the anticipated job orders.

Any Job Order that exceeds \$1,000,000 will be brought to the Capital Improvement Committee (CIC) prior to issuance of a notice to proceed. Natividad Medical Center will provide quarterly JOC status reports to the CIC summarizing issued Job Orders, including scope, cost, schedule, and source of previously appropriated/expended funds. The JOC contracts will provide another mechanism to accomplish work that fits within the JOC guidelines. Projects that do not meet JOC criteria or are not a good fit for JOC will continue to be completed using other procurement processes, such as the typical design/bid/build process.

OTHER AGENCY INVOLVEMENT:

Natividad Medical Center coordinated preparation of the JOC process and the standard agreement language with Contracts/Purchasing, County Counsel, Auditor-Controller, and Risk Management as to form and the required legal, fiscal, and insurance provisions. The Office of the County Counsel and Contracts/Purchasing attended the bid opening and reviewed all bids for conformance with applicable regulations. Natividad Medical Center reviewed the bids for responsiveness. The Office of the County Counsel, Auditor-Controller, and Risk Management have reviewed and approved the contract documents as to form and legality, fiscal terms, and insurance provisions, respectively.

FINANCING:

Job Order Contract expenditures will be within and not exceed the FY 2018-19 approved capital projects and operational budgets. The future fiscal year capital and operational budgets will be appropriately budgeted and approved by the Board of Supervisors prior to proceeding with expenditures. The Agreement is for two individual Job Order Contracts for \$2,000,000 for an initial contract total of \$4,000,000 with an option to extend the contract to a cap of \$4,904,581 with a potential total maximum cap of \$9,809,162. A five percent (5%) License Fee to utilize the JOC program is payable to the Gordian Group only if and when a Job Order is issued to a JOC Contractor. Optionally, as needed, the County may utilize JOC Project Management services for an additional 5.95% fee. There is no impact to the general fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Awarding this contract will allow Natividad Medical Center to execute construction projects in a pertinent and timely manner.

- ☐ Economic Development
- ☐ Administration
- ☐ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Brian Griffin, Project Manager (831) 783-2605

Approved by: Dr. Gary Gray, Chief Executive Officer, (831) 783-2563

Attachments: Agreements which include the performance and payment bonds

FINANCIAL STATEMENTS

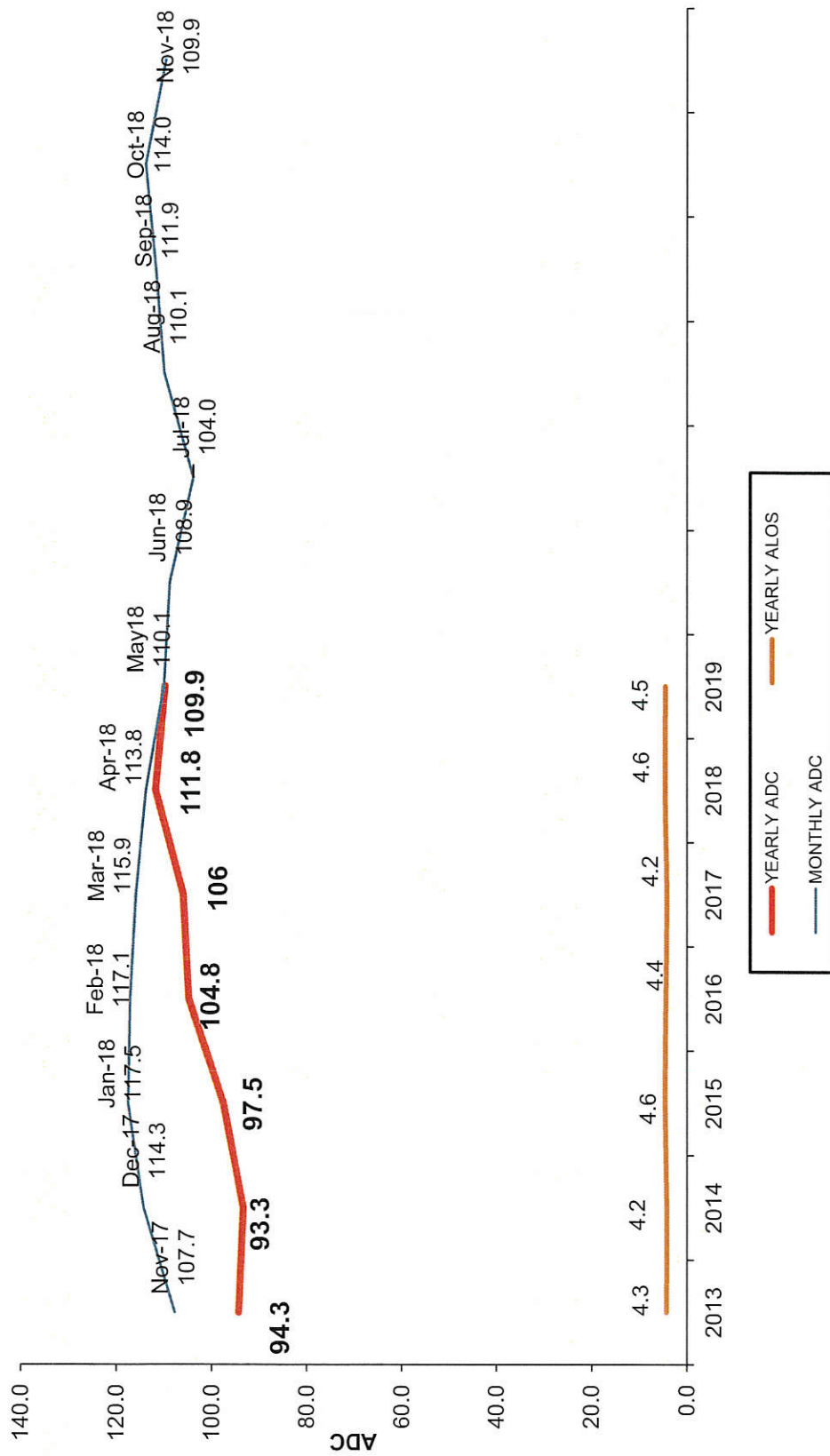
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NATIVIDAD

STATISTICAL REPORT

NOVEMBER, 2018

Month-To-Date					Year-To-Date					
09-18	10-18	11-18	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS	CY/IPY				
1	339	288	269	232	NICU	15	1,184	1,398	1,122	24.60%
2	1,309	1,474	1,334	1,384	Med/Surg	61	7,058	6,701	7,025	-4.61%
3	219	243	226	205	ICU	10	1,046	1,124	1,038	8.29%
4	41	76	56	66	Peds	12	336	366	347	5.48%
5	693	673	666	662	Acute Rehab	24	3,376	3,332	3,324	0.24%
6	325	323	388	372	OB/Gyn	27	1,896	1,694	1,902	-10.94%
7	2,926	3,077	2,939	2,921	TOTAL ACUTE	149	14,896	14,615	14,758	-0.97%
8	431	457	359	391	Psychiatric	19	1,994	2,205	1,907	15.63%
9	3,357	3,534	3,298	3,312	TOTAL DAYS	168	16,890	16,820	16,665	0.93%
10	262	286	317	311	Nursery	18	1,585	1,453	1,561	-6.92%
AVERAGE DAILY CENSUS										
11	74.4	77.5	75.8	75.3	Acute	125	75.3	73.7	74.7	-1.34%
12	23.1	21.7	22.2	22.1	Acute Rehab	24	22.1	21.8	21.7	0.46%
13	14.4	14.7	12.0	13.0	Psychiatric	19	13.0	14.4	12.5	15.20%
14	111.9	114.0	109.9	110.4	TOTAL	168	110.4	109.9	108.9	0.92%
15	8.7	9.2	10.6	10.4	Nursery	18	10.4	9.5	10.2	-6.86%
PERCENTAGE OF OCCUPANCY										
16	59.5%	62.0%	60.6%	60.2%	Acute		60.2%	59.0%	59.8%	-1.3%
17	96.3%	90.4%	92.5%	92.1%	Acute Rehab		92.1%	90.8%	108.5%	-16.3%
18	75.8%	77.4%	63.2%	68.4%	Psychiatric		68.4%	75.8%	65.8%	15.2%
19	66.6%	67.9%	65.4%	65.7%	TOTAL		65.7%	65.4%	66.4%	-1.5%
20	48.3%	51.1%	58.9%	57.8%	Nursery		57.8%	52.8%	56.7%	-6.9%
ADMISSIONS										
21	577	626	614	615	Acute		3,135	3,112	3,066	1.50%
22	47	58	51	46	Acute Rehab		236	272	235	15.74%
23	56	68	58	61	Psychiatric		311	320	314	1.91%
24	680	752	723	722	TOTAL		3,682	3,704	3,615	2.46%
25	162	165	183	178	Nursery		908	870	889	-2.14%
26	166	176	194	210	Deliveries		1,071	907	918	-1.20%
DISCHARGES										
27	582	647	654	615	Acute		3,135	3,212	3,145	2.13%
28	44	60	49	46	Acute Rehab		236	265	235	12.77%
29	57	67	59	61	Psychiatric		311	322	307	4.89%
30	683	774	762	722	TOTAL		3,682	3,799	3,687	3.04%
31	140	152	163	176	Nursery		895	775	820	-5.49%
AVERAGE LENGTH OF STAY										
32	4.9	4.7	4.6	4.6	Acute(Hospital wide no babies)		4.6	4.5	4.6	-2.17%
33	14.7	11.6	13.1	14.4	Acute Rehab		14.3	12.3	14.1	-12.77%
34	2.7	2.5	2.7	2.6	OB/Gyn		2.6	2.5	2.7	-7.41%
35	7.7	6.7	6.2	6.4	Psychiatric		6.4	6.9	6.1	13.11%
36	1.6	1.7	1.7	1.7	Nursery		1.7	1.7	1.8	-5.56%
OUTPATIENT VISITS										
37	3,883	4,031	3,706	3,700	Emergency Room		18,869	20,132	22,122	-9.00%
38	399	440	417	427	ER Admits		2,177	2,187	2,106	3.85%
39	58.7%	58.5%	57.7%	59.1%	ER Admits as a % of Admissions		59.1%	59.0%	58.3%	1.35%
40	5,618	7,397	5,841	5,867	Clinic Visits		29,923	31,327	29,680	5.55%
ANCILLARY PROCEDURES BILLED										
41	45,839	47,911	44,220	42,533	Lab Tests		216,916	234,662	213,971	9.67%
42	3,519	3,743	3,318	3,107	Radiology Procedures		15,844	17,804	15,829	12.48%
43	195	263	211	187	MRI Procedures		953	1,051	917	14.61%
44	126	123	88	109	Nuclear Med Procedures		554	634	571	11.03%
45	979	1,198	1,027	902	Ultrasound Procedures		4,603	5,526	5,225	5.76%
46	1,664	1,624	1,469	1,285	CT Scans		6,551	7,966	7,217	10.38%
47	412	369	362	310	Surgeries		1,550	1,925	1,826	5.42%
48	8.26	8.04	8.22	7.66	FTE'S PER AOB		7.66	8.22	7.77	5.79%
49	1,309.8	1,316.7	1,283.0	1,200.5	TOTAL PAID FTE'S		1,200.5	1,296.4	1,204.3	7.65%
50	4,755	5,076	4,685	4,704	ADJUSTED PATIENT DAYS		23,984	24,150	23,710	1.86%

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2019

	JUL-18	AUG-18	SEP-18	OCT-18	NOV-18	DEC-18	JAN-19	FEB-19	MAR-19	APR-19	MAY-19	JUN-19	YTD
R E V E N U E													
Patient Revenue:													
1 Inpatient	\$ 64,473,390	\$ 71,901,255	\$ 66,786,949	\$ 72,616,703	\$ 67,018,471	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 342,796,768
2 Pro Fees	1,572,206	1,769,731	1,475,144	2,512,622	1,314,466	-	-	-	-	-	-	-	8,644,169
3 Outpatient	29,913,075	33,743,075	28,280,118	32,483,101	28,742,317	-	-	-	-	-	-	-	153,161,611
4 Total Patient Revenue	95,958,671	107,413,986	96,542,211	107,612,426	97,075,254	-	-	-	-	-	-	-	504,602,548
Deductions from revenue													
5 Contractual Deductions	70,756,336	74,819,777	72,913,275	82,639,436	74,549,026	-	-	-	-	-	-	-	375,677,850
6 Bad Debt	4,776,136	3,750,055	2,609,655	2,540,065	947,672	-	-	-	-	-	-	-	14,623,583
7 Unable to Pay	344,030	350,912	345,088	610,585	570,940	-	-	-	-	-	-	-	2,221,565
8 Total Contractual Discounts	75,876,502	78,920,744	75,868,028	85,790,066	76,067,638	-	-	-	-	-	-	-	392,522,988
9 Net Patient Revenue	20,082,169	28,493,242	20,674,183	21,822,340	21,007,616	-	-	-	-	-	-	-	112,079,550
10 As a percent of Gross Revenue	20.93	26.53%	21.41%	20.28%	21.64%	-	-	-	-	-	-	-	22.21%
11 Total Government Funding	4,482,724	6,075,362	4,673,373	4,297,874	4,653,550	-	-	-	-	-	-	-	24,182,883
Other Operating Revenue:													
12 Rent Income	118,471	131,766	198,583	124,907	125,001	-	-	-	-	-	-	-	698,728
13 Interest Income	126,000	983,306	126,000	340,489	126,000	-	-	-	-	-	-	-	1,701,795
14 NMF Contribution	60,000	60,000	60,000	60,000	60,000	-	-	-	-	-	-	-	300,000
15 Other Income	230,650	316,343	279,568	556,471	302,801	-	-	-	-	-	-	-	1,685,833
16 Total Other Operating Revenue	535,121	1,491,415	664,151	1,081,867	613,802	-	-	-	-	-	-	-	4,386,356
17 TOTAL REVENUE	25,100,014	36,060,019	26,011,707	27,202,081	26,274,988	-	-	-	-	-	-	-	140,648,789
E X P E N S E													
18 Salaries, Wages & Benefits	14,293,172	13,873,837	14,016,741	14,433,536	13,396,844	-	-	-	-	-	-	-	70,014,130
19 Registry	353,506	420,445	399,584	522,356	556,263	-	-	-	-	-	-	-	2,252,154
20 Phys/Residents SWB & Contract Fees	2,993,599	3,148,485	3,037,696	3,093,954	3,028,034	-	-	-	-	-	-	-	15,301,768
21 Purchased Services	2,289,056	2,639,880	2,999,644	2,938,736	2,564,672	-	-	-	-	-	-	-	13,431,788
22 Supplies	1,991,987	2,810,211	2,132,523	2,608,981	2,117,299	-	-	-	-	-	-	-	11,461,001
23 Insurance	217,205	217,205	217,205	217,205	217,204	-	-	-	-	-	-	-	1,086,024
24 Utilities and Telephone	153,964	292,473	295,416	282,957	297,921	-	-	-	-	-	-	-	1,322,731
25 Interest Expense	196,259	196,026	196,097	196,026	196,025	-	-	-	-	-	-	-	980,433
26 Depreciation & Amortization	984,657	953,089	997,679	995,749	999,115	-	-	-	-	-	-	-	4,930,289
27 Other Operating Expense	386,921	501,686	464,479	548,090	726,439	-	-	-	-	-	-	-	2,627,615
28 TOTAL EXPENSE	23,860,326	24,853,137	24,757,064	25,837,590	24,099,816	-	-	-	-	-	-	-	123,407,933
29 NET INCOME(LOSS)	1,239,688	11,206,882	1,254,643	1,364,491	2,175,152	-	-	-	-	-	-	-	17,240,856
Normalization for Extraordinary Items													
30 Interest Anthem Arbitration	-	(857,306)	-	-	-	-	-	-	-	-	-	-	(857,306)
31 Anthem Arbitration Payment	-	(5,206,202)	-	-	-	-	-	-	-	-	-	-	(5,206,202)
32 Metro Initial Settlement	-	-	-	(150,000)	-	-	-	-	-	-	-	-	(150,000)
33 Total Extraordinary Items	-	(6,063,508)	-	(150,000)	-	-	-	-	-	-	-	-	(6,213,508)
34 NET INCOME BEFORE Extraordinary Items	\$ 1,239,688	\$ 5,143,374	\$ 1,254,643	\$ 1,214,491	\$ 2,175,152	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 11,027,348
CAPITAL CONTRIBUTIONS													
35 County Contribution													
36													
37 CHANGE IN NET ASSETS	\$ 1,239,688	\$ 11,206,882	\$ 1,254,643	\$ 1,364,491	\$ 2,175,152	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 17,240,856

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS
AS OF NOVEMBER, 2018

CURRENT MONTH										YEAR -TO -DATE				UNAUDITED			
		Actual		Budget		Variance fav. (unfav)				Actual		Budget		Variance fav. (unfav)		Prior Yr	
						\$ VAR.		% VAR						\$ VAR.		% VAR	
R E V E N U E																	
Patient Revenue:																	
1	\$	67,018,471	\$	66,117,749	\$	900,722	1.4			\$	342,796,768	\$	330,588,745	\$	12,208,023	3.7	\$
2		1,314,466		2,058,356		(743,890)	(36.1)				8,644,169		10,291,780		(1,647,611)	(16.0)	
3		28,742,317		29,495,410		(753,093)	(2.6)				153,161,611		147,477,050		5,684,561	3.9	
4		97,075,254		97,671,515		(596,261)	(0.6)				504,602,548		488,357,575		16,244,973	3.3	
Deductions from Revenue																	
5		74,549,026		73,437,593		(1,111,433)	(1.5)				375,677,850		367,187,965		(8,489,885)	(2.3)	
6		947,672		3,498,417		2,550,745	72.9				14,623,583		17,492,085		2,868,502	16.4	
7		570,940		712,836		141,896	19.9				2,221,565		3,564,180		1,342,615	37.7	
8		76,067,638		77,648,846		1,581,208	2.0				392,522,998		388,244,230		(4,278,768)	(1.1)	
9		21,007,616		20,022,669		984,947	4.9				112,079,550		100,113,345		11,966,205	12.0	
10		21.64%		20.50%							22.21%		20.50%				
Net Patient Revenue																	
As a percent of Gross Revenue																	
11		4,653,550		4,489,159		164,391	3.7				24,182,883		22,445,795		1,737,088	7.74	
Total Government Funding																	
Other Operating Revenue:																	
12		125,001		107,027		17,974	16.8				698,728		535,135		163,593	30.6	
13		126,000		83,333		42,667	51.2				1,701,795		416,665		1,285,130	308.4	
14		60,000		60,000		-	-				300,000		300,000		0	-	
15		302,801		255,250		47,551	18.6				1,685,833		1,276,250		409,583	32.1	
16		613,802		505,610		108,192	21.4				4,386,356		2,528,050		1,858,306	73.5	
Total Other Operating Revenue																	
17		26,274,968		25,017,438		1,257,530	5.0				140,648,789		125,087,190		15,561,599	12.4	
TOTAL REVENUE																	
EXPENSE																	
18		13,396,844		13,148,453		(248,391)	(1.9)				70,014,130		65,742,265		(4,271,865)	(6.5)	
19		556,263		131,607		(424,656)	(322.7)				2,252,154		658,035		(1,594,119)	(242.3)	
20		3,028,034		2,949,239		(78,795)	(2.7)				15,297,740		14,746,195		(551,545)	(3.7)	
21		2,564,672		3,270,487		705,815	21.6				13,435,816		16,352,435		2,916,619	17.8	
22		2,117,299		2,104,757		(12,542)	(0.6)				11,461,001		10,523,785		(937,216)	(8.9)	
23		217,204		211,333		(5,871)	(2.8)				1,086,024		1,056,665		(29,359)	(2.8)	
24		297,921		297,533		(388)	(0.1)				1,322,731		1,487,665		164,934	11.1	
25		196,025		207,539		11,514	5.5				980,433		1,037,695		57,262	5.5	
26		999,115		937,184		(61,931)	(6.6)				4,930,289		4,685,920		(244,369)	(5.2)	
27		726,439		556,507		(169,932)	(30.5)				2,627,615		2,782,535		154,920	5.6	
28		24,099,816		23,814,639		(285,177)	(1.2)				123,407,933		119,073,195		(4,334,738)	(3.6)	
TOTAL EXPENSE																	
29		2,175,152		1,202,799		972,353	80.8				17,240,856		6,013,995		11,226,861	186.7	
NET INCOME(LOSS)																	
CAPITAL CONTRIBUTIONS																	
30																	
31		-		-		-	-				-		-		-	-	
32		-		-		-	-				-		-		-	-	
33		-		-		-	-				-		-		-	-	
34	\$	2,175,152	\$	1,202,799	\$	972,353	80.8	%	County Contribution		\$	17,240,856	\$	6,013,995	\$	11,226,861	186.7
CHANGE IN NET ASSETS																	
24	\$	2,175,152	\$	1,202,799	\$	972,353	80.8	%			\$	17,240,856	\$	6,013,995	\$	11,226,861	186.7
UNAUDITED																	
AVERAGE																	
Prior Yr																	
336,138,062																	
11,028,630																	
146,754,128																	
493,920,819																	
373,333,615																	
13,422,310																	
3,163,258																	
389,919,183																	
104,001,637																	
21.06%																	
27,529,207																	
783,681																	
752,505																	
300,000																	
3,003,252																	
4,839,438																	
136,370,282																	
64,541,035																	
2,157,279																	
15,106,552																	
13,796,745																	
10,817,905																	
991,817																	
1,296,385																	
1,012,147																	
4,948,265																	
2,661,439																	
117,329,570																	
19,040,712																	

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NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY
AS OF NOVEMBER, 2018

	CURRENT MONTH				YEAR -TO -DATE				UNAUDITED
			Variance fav. (unfav)				Variance fav. (unfav)		Prior Yr
	Actual	Budget	\$ VAR.	% VAR	Actual	Budget	\$ VAR.	% VAR	Average
	4,685	4,704	(19)	-0.4%	24,150	23,984	166	0.7%	24,187
	REVENUE				ADJUSTED PATIENT DAYS				
	ADJUSTED PATIENT DAYS								
	Patient Revenue:								
1	\$	14,304	\$	1.8 %	\$	14,194	\$	411	\$
2		281		(35.9)		358		(71)	
3		6,135		(2.2)		6,342		193	
4		20,720		(0.2)		20,894		532	
	Deductions from revenue								
5		15,912		(1.9)		15,556		(246)	
6		202		72.8		606		124	
7		122		19.6		92		57	
8		16,236		1.6		16,188		(66)	
9		4,484		5.3		4,174		467	
10		21.64%				20.50%			
	Net Patient Revenue								
	As a percent of Gross Revenue								
11		993		4.1		936		65	
	Total Government Funding								
	Other Operating Revenue:								
12		27		17.3		29		7	
13		27		51.8		70		53	
14		13		0.4		12		(0)	
15		65		19.1		70		17	
16		131		21.9		182		76	
17		5,608		5.4		5,824		608	
	TOTAL REVENUE								
	EXPENSE								
18		2,859		(2.3)		2,899		(158)	
19		119		(324.4)		93		(66)	
20		646		(3.1)		633		(19)	
21		547		21.3		556		125	
22		452		(1.0)		475		(36)	
23		46		(3.2)		45		(1)	
24		64		(0.5)		55		7	
25		42		5.2		41		3	
26		213		(7.0)		204		(9)	
27		155		(31.1)		109		7	
28		5,144		(1.6)		5,110		(145)	
	TOTAL EXPENSE								
29		464		81.6		714		463	
	NET INCOME(LOSS)								
30						251		184.7	
	CAPITAL CONTRIBUTIONS								
31		-		-		-		-	
32		-		-		-		-	
33		-		-		-		-	
	County Contribution								
34	\$	464	\$	82 %	\$	714	\$	463	\$
	CHANGE IN NET ASSETS								

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PAGE 6 OF 11 PAGES

NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 11/30/18

BALANCE SHEET

	Req. Balance	Accruals	Reversals and Reclasses	Medi-Cal Waiver	GPP /PRIME	IGT	Payments	Ending Balance
Medi-Cal Waiver (DSH +SNCP)	\$ 20,001,573	12,315,131				10,374,772	(31,972,830)	10,718,646
EHR Meaningfull Use	520,990							520,990
Hospital Fee	1,506,108	395,835					(767,614)	1,134,330
Rate Range IGT-CCAH-	14,411,372	3,388,235						17,799,607
MCMC EPP	-	1,804,535						1,804,535
MCMC QIP	-	2,052,190						2,052,190
SB1732	-	1,625,000						1,625,000
AB 915	3,254,442	1,500,000					(3,249,958)	1,504,484
A/R Office Buildings	78,488	698,728					(748,330)	28,887
A/R Manco Abbott	-	272,817					(253,236)	19,581
Interest Accrued Positive Cash	-	844,489					(718,489)	126,000
Accrued Donations	1,834,852	300,000					(50,536)	2,084,316
A/R Jail-PC&E	74,114	411,352					(195,512)	289,954
Health Department	-	700,000					(427,754)	272,246
Ryan White & EIP A/R	-	104,165					(97,337)	6,828
STATE RECEIVABLES	\$ 41,681,940	\$ 26,412,478	\$ -	\$ -	\$ -	\$ 10,374,772	\$ (38,481,595)	\$ 39,987,595

P & L

	YTD Nov-18
Medi-Cal DSH /SNCP/PHYS SPA	\$ 6,352,631
PRIME Y4	5,962,500
Rate Range IGT-CCAH-	3,388,235
AB 85 New Eligible Reconciled	444,962
Esperanza Care	(534,892)
MCE to Cost Reconciled	738,167
Hospital Fee	395,835
MCMC EPP	1,804,535
HD Residency Support	(208,335)
MCMC QIP	2,052,190
AB915	1,500,000
Medicare GME	531,160
SB 1732	1,625,000
Ryan White & SAMHSA GRANTS	130,896
GOVERNMENT FUNDING INCOME	\$ 24,182,884

NATIVIDAD
STATEMENT OF CASH FLOWS
AS OF NOVEMBER 30, 2018

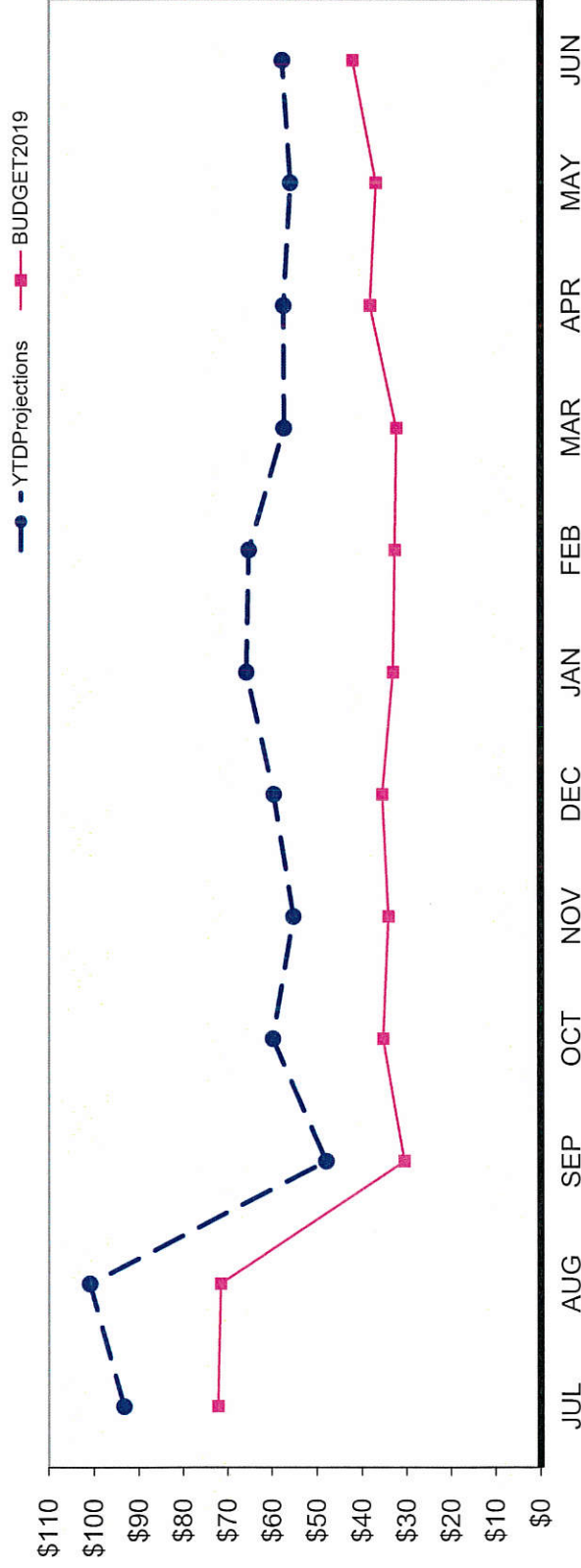
	CURRENT MONTH	YEAR - TO - DATE
1	\$ 59,828,891	\$ 81,888,816
2		
3	2,175,152	17,240,856
4	-	-
5	999,115	\$ 4,930,289
6	3,174,267	22,171,145
7		
8	1,039,422	4,558,708
9	(4,095,969)	1,694,345
10	38,522	(566,415)
11	586,615	331,402
12	(282,550)	1,588,286
13	(31,933)	(1,280,225)
14	-	-
15	(4,684,761)	(4,278,995)
16	(7,430,654)	2,047,106
17		
18		
19	(339,487)	(2,853,479)
20	-	-
21	(339,487)	(2,853,479)
22		
23	-	(11,375)
24	(16,477)	(3,622,385)
25	49,445	(44,354,589)
26	-	746
27	32,968	(47,987,603)
28		
29	(4,562,906)	(26,622,831)
30	\$ 55,265,985	\$ 55,265,985

NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2019

	<u>BDGT-19</u>	<u>ESTIMATE</u> FY2019	<u>Variance to Budget</u>
Medi-Cal DSH Waiver	\$ 11,820,000	\$ 14,446,320	\$ 2,626,320
PRIME Y4	14,310,000	14,310,000	-
EPP	4,330,881	4,330,881	-
QIP	4,925,261	4,925,261	-
AB915	3,600,000	3,600,000	-
SB1732	3,900,000	3,900,000	-
CCAH Rate Range	8,131,758	8,131,758	-
HIV Grants	250,000	250,000	-
MCE to Cost	-	738,167	738,167
Physician SPA	800,000	800,000	-
Esperanza Care Outside Purchased Service	-	(2,000,000)	(2,000,000)
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,352,000	1,352,000	-
Provider Fee	950,000	950,000	-
	<u>\$ 53,869,900</u>	<u>\$ 55,234,387</u>	<u>\$ 1,364,487</u>



Cash Flow Performance Fiscal Year 2019 (in Millions)



Months	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
YTD	93.3	100.9	47.9	59.9	55.3	59.7	65.8	65.2	57.4	57.5	55.9	57.8
BDGT	72.1	71.5	30.4	35.2	34.0	35.4	33.0	32.6	32.2	38.1	36.8	42.0
Variance	21.2	29.4	17.5	24.6	21.3	24.3	32.8	32.7	25.2	19.4	19.1	15.8

NATIVIDAD
CASH FORECAST
FISCAL YEAR 18-19

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	PROJECTION DEC	PROJECTION JAN	PROJECTION FEB	PROJECTION MAR	PROJECTION APR	PROJECTION MAY	PROJECTION JUN	Total YTD
Beginning Balance	81,880,062	93,273,873	100,850,021	47,904,621	59,828,891	55,243,338	59,670,811	65,752,177	65,219,973	57,371,517	57,484,508	55,941,109	81,880,062
CASH RECEIPTS													
Patient Revenues (incl pro fees and lab cap)	23,038,784	23,436,414	20,175,085	22,039,915	22,376,407	20,233,195	20,233,195	18,258,357	20,233,195	19,574,916	20,233,195	19,574,912	249,407,570
Provider Fee	-	383,075	-	398,804	172,086	79,167	79,167	79,167	79,167	79,167	79,167	79,163	1,485,140
RR IGT/EPP QIP	-	-	-	-	-	1,448,992	1,448,992	1,448,992	1,448,992	1,448,992	1,448,992	1,448,992	10,142,944
SHORT DOYLE	-	-	338,819	319,378	-	173,460	173,460	173,460	173,460	173,460	173,460	173,454	1,872,411
HIV GRANTS	16,247	-	49,102	29,935	26,731	20,833	20,833	20,833	20,833	20,833	20,833	20,833	267,848
HEALTH DEPARTMENT REIMB	-	153,365	-	-	279,096	175,000	175,000	175,000	175,000	175,000	175,000	175,000	1,657,461
Arbitration	-	857,306	-	-	-	-	-	-	-	-	-	-	857,306
AB915	-	-	3,208,951	-	-	-	-	-	-	-	-	3,600,000	6,808,951
EPP Y2 Final Payment	661,027	-	-	-	-	-	-	-	-	-	-	-	661,027
Arbitration Patient Services	-	5,206,202	-	8,537,842	117,485	-	-	-	-	-	-	-	5,206,202
EPP Y3 4Q	-	-	-	8,832,942	-	-	-	-	-	-	-	-	8,832,942
GPY4	-	-	-	-	-	14,310,000	-	-	-	-	-	-	14,310,000
PRIME DY13 & DY14 IGT	13,823,534	-	-	-	-	-	-	-	-	-	-	-	13,823,534
PHYS SPA	-	-	-	-	-	-	-	-	-	-	-	-	-
SB1732	-	-	-	-	-	2,900,000	-	-	-	-	-	-	2,900,000
Foundation	-	-	-	-	-	-	-	-	-	-	-	-	-
IME BIWEEKLY	106,232	112,667	-	106,232	106,232	106,232	106,232	106,232	106,232	106,232	106,232	106,232	1,281,219
Rent Income	33,174	46,889	33,084	143,959	492,435	94,667	94,667	94,667	94,667	94,667	94,667	94,663	1,412,206
CCAH ACE to Cost FY15-16 & FY16-17	571,659	611,471	-	-	-	-	-	-	-	-	-	-	1,183,130
Fund 404 Transfer	-	-	-	398,111	-	495,798	2,237,993	685,953	3,517,413	1,916,356	1,809,690	3,358,677	14,399,991
Interest Income	-	-	-	718,489	-	175,000	-	-	-	-	-	-	175,000
COP Principal & Interest Payments	4,256,349	274,022	132,544	951,318	323,274	135,944	135,944	135,944	135,944	135,944	135,944	135,944	1,243,489
Roynall and Benefits	13,419,886	13,809,554	13,911,702	20,232,466	13,607,251	14,767,621	14,767,621	13,338,496	14,767,621	14,291,246	14,767,621	14,291,246	175,972,331
Espenanza Care	17,500	-	28,210	403,708	37,382	-	-	-	-	-	-	-	486,800
COWCAP	-	-	-	98,986	-	4,910,476	-	-	-	-	-	-	4,910,476
FY18-19 MH MOU	-	-	174,770	88,819	-	228,505	228,505	228,505	228,505	228,505	228,505	228,505	1,919,986
Data Processing	-	-	-	402,654	-	-	-	-	-	-	-	-	402,654
BETA Insurance Premium	-	-	-	-	-	-	-	-	-	-	-	-	-
Transfer from Fund 451 to Fund 404	-	-	-	-	-	-	-	-	-	-	-	-	-
IGT Transfer Subfund	-	-	45,000,000	-	-	-	-	-	-	-	-	-	45,000,000
Capital Expenditures	399,158	491,072	611,079	1,012,686	339,487	860,216	3,882,949	1,155,438	6,102,760	3,324,904	3,138,838	5,827,351	27,146,936
Total Cash Disbursements	26,949,233	23,292,873	77,042,791	30,146,555	28,479,308	35,920,815	27,457,059	21,690,809	34,008,359	32,445,520	25,820,577	28,884,977	392,138,976
Increase/(Decrease)	11,393,811	7,576,148	(52,848,400)	11,927,270	(4,585,553)	4,427,473	6,081,366	(532,204)	(7,848,456)	112,989	(1,543,397)	1,857,893	(24,081,080)
Ending Cash Fund 451	93,273,873	100,850,021	47,904,621	59,828,891	55,243,338	59,670,811	65,752,177	65,219,973	57,371,517	57,484,508	55,941,109	57,799,002	57,799,002
(-) Credit Card Account + Fund 27	9,311	15,644	15,464	18,915	18,967	-	-	-	-	-	-	-	-
(-) Petty Cash	3,680	3,680	3,680	3,680	3,680	-	-	-	-	-	-	-	-
Ending Cash as per 6/L	93,286,864	100,869,245	47,920,765	59,851,486	55,265,985	59,670,811	65,752,177	65,219,973	57,371,517	57,484,508	55,941,109	57,799,002	57,799,002
Fund 404													
Beginning Balance	74,868,144	74,868,144	74,868,144	74,868,144	74,470,033	74,470,033	73,974,235	71,736,242	71,070,289	67,552,876	65,636,520	63,826,830	-
Transfer In/Out fund 451	-	-	-	(398,111)	-	(495,798)	(2,237,993)	(685,953)	(3,517,413)	(1,916,356)	(1,809,690)	(3,358,677)	-
Ending Cash Fund 404	74,868,144	74,868,144	74,868,144	74,470,033	74,470,033	73,974,235	71,736,242	71,070,289	67,552,876	65,636,520	63,826,830	60,468,153	-
Ending Cash Fund 451 & 404	168,142,017	175,718,165	122,769,765	134,298,924	129,713,371	133,645,046	137,488,419	136,290,262	124,924,393	123,121,026	119,767,939	118,267,155	-

FINANCIAL STATEMENTS

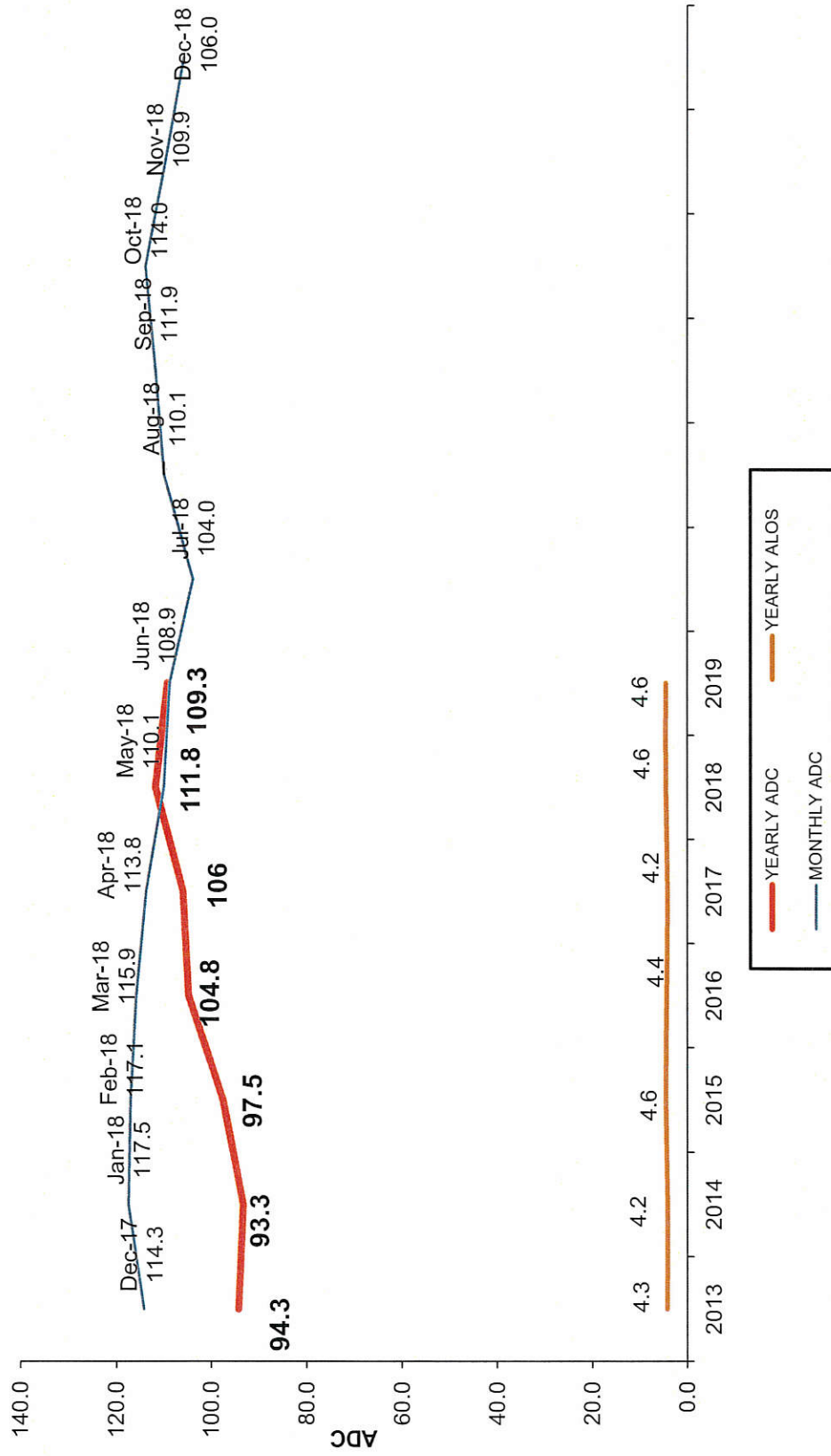
DECEMBER 31, 2018

FINANCIAL STATEMENTS

DECEMBER 31, 2018

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NATIVIDAD

STATISTICAL REPORT

DECEMBER, 2018

Month-To-Date					Year-To-Date					
10-18	11-18	12-18	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS	CY/PLY				
1	288	269	313	240	NICU	15	1,424	1,711	1,416	20.83%
2	1,474	1,334	1,324	1,430	Med/Surg	61	8,488	8,025	8,443	-4.95%
3	243	226	181	212	ICU	10	1,258	1,305	1,252	4.23%
4	76	56	83	68	Peds	12	404	449	404	11.14%
5	673	666	712	684	Acute Rehab	24	4,060	4,044	4,037	0.17%
6	323	388	366	384	OB/Gyn	27	2,280	2,060	2,268	-9.17%
7	3,077	2,939	2,979	3,018	TOTAL ACUTE	149	17,914	17,594	17,820	-1.27%
8	457	359	306	404	Psychiatric	19	2,398	2,511	2,383	5.37%
9	3,534	3,298	3,285	3,422	TOTAL DAYS	168	20,312	20,105	20,203	-0.49%
10	286	317	330	321	Nursery	18	1,906	1,783	1,835	-2.83%
AVERAGE DAILY CENSUS										
11	77.5	75.8	73.1	75.3	Acute	125	75.3	73.6	74.9	-1.74%
12	21.7	22.2	23.0	22.1	Acute Rehab	24	22.1	22.0	21.9	0.46%
13	14.7	12.0	9.9	13.0	Psychiatric	19	13.0	13.6	13.0	4.62%
14	114.0	109.9	106.0	110.4	TOTAL	168	110.4	109.3	109.8	-0.46%
15	9.2	10.6	10.6	10.4	Nursery	18	10.4	9.7	10.0	-3.00%
PERCENTAGE OF OCCUPANCY										
16	62.0%	60.6%	58.5%	60.2%	Acute		60.2%	58.9%	59.9%	-1.7%
17	90.4%	92.5%	95.8%	92.1%	Acute Rehab		92.1%	91.7%	109.5%	-16.3%
18	77.4%	63.2%	52.1%	68.4%	Psychiatric		68.4%	71.6%	68.4%	4.6%
19	67.9%	65.4%	63.1%	65.7%	TOTAL		65.7%	65.1%	67.0%	-2.8%
20	51.1%	58.9%	58.9%	57.8%	Nursery		57.8%	53.9%	55.6%	-3.0%
ADMISSIONS										
21	626	614	594	635	Acute		3,770	3,706	3,723	-0.46%
22	58	51	51	48	Acute Rehab		284	323	280	15.36%
23	68	58	50	63	Psychiatric		374	370	367	0.82%
24	752	723	695	746	TOTAL		4,428	4,399	4,370	0.66%
25	165	183	189	184	Nursery		1,092	1,059	1,054	0.47%
26	176	194	193	217	Deliveries		1,288	1,100	1,088	1.10%
DISCHARGES										
27	647	633	619	635	Acute		3,770	3,810	3,819	-0.24%
28	60	49	55	48	Acute Rehab		284	320	281	13.88%
29	67	59	54	63	Psychiatric		374	376	360	4.44%
30	774	741	728	746	TOTAL		4,428	4,506	4,460	1.03%
31	152	163	176	181	Nursery		1,076	951	964	-1.35%
AVERAGE LENGTH OF STAY										
32	4.7	4.6	4.7	4.6	Acute(Hospital wide no babies)		4.6	4.6	4.6	0.00%
33	11.6	13.1	14.0	14.3	Acute Rehab		14.3	12.5	14.4	-13.19%
34	2.5	2.7	2.6	2.6	OB/Gyn		2.6	2.5	2.7	-7.41%
35	6.7	6.2	6.1	6.4	Psychiatric		6.4	6.8	6.5	4.62%
36	1.7	1.7	1.7	1.7	Nursery		1.7	1.7	1.7	0.00%
OUTPATIENT VISITS										
37	4,031	3,706	3,741	3,823	Emergency Room		22,692	23,873	26,659	-10.45%
38	440	417	388	441	ER Admits		2,618	2,575	2,587	-0.46%
39	58.5%	57.7%	55.8%	59.1%	ER Admits as a % of Admissions		59.1%	58.5%	59.2%	-1.12%
40	7,397	5,841	5,305	6,063	Clinic Visits		35,986	36,632	35,057	4.49%
ANCILLARY PROCEDURES BILLED										
41	47,911	44,220	44,231	43,950	Lab Tests		260,866	278,893	260,251	7.16%
42	3,743	3,318	3,247	3,210	Radiology Procedures		19,054	21,051	18,867	11.58%
43	263	211	157	193	MRI Procedures		1,146	1,208	1,136	6.34%
44	123	88	110	112	Nuclear Med Procedures		666	744	661	12.56%
45	1,198	1,027	1,005	933	Ultrasound Procedures		5,536	6,531	6,286	3.90%
46	1,624	1,469	1,319	1,327	CT Scans		7,878	9,285	8,625	7.65%
47	369	362	288	310	Surgeries		1,860	2,213	2,126	4.09%
48	8.04	8.22	8.61	7.66	FTE'S PER AOB		7.66	8.28	7.72	7.25%
49	1,316.7	1,283.0	1,293.8	1,200.5	TOTAL PAID FTE'S		1,200.5	1,296.9	1,205.8	7.56%
50	5,076	4,685	4,656	4,860	ADJUSTED PATIENT DAYS		28,844	28,808	28,743	0.23%

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2019

	JUL-18	AUG-18	SEP-18	OCT-18	NOV-18	DEC-18	JAN-19	FEB-19	MAR-19	APR-19	MAY-19	JUN-19	YTD
R E V E N U E													
Revenue:													
1 Patient Revenue:													
2 Inpatient	\$ 64,473,390	\$ 71,901,255	\$ 66,786,949	\$ 72,616,703	\$ 67,018,471	\$ 63,859,557	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 406,656,325
3 Pro Fees	1,572,206	1,769,731	1,475,144	2,512,622	1,314,466	1,809,875	-	-	-	-	-	-	10,453,844
4 Outpatient	29,913,075	33,743,000	28,260,118	32,463,101	28,742,317	27,406,124	-	-	-	-	-	-	180,567,735
5 Total Patient Revenue	95,958,671	107,413,986	96,542,211	107,612,426	97,075,254	93,075,356	-	-	-	-	-	-	597,677,904
6 Deductions from revenue													
7 Contractual Deductions	70,756,336	74,819,777	72,913,275	82,639,436	74,549,026	70,091,707	-	-	-	-	-	-	445,769,557
8 Bad Debt	4,776,136	3,750,055	2,609,655	2,540,065	947,672	3,319,574	-	-	-	-	-	-	17,943,157
9 Unable to Pay	344,030	350,912	345,098	610,585	570,940	245,187	-	-	-	-	-	-	2,466,752
10 Total Contractual Discounts	75,876,502	78,920,744	75,868,028	85,790,066	76,067,638	73,656,468	-	-	-	-	-	-	466,179,466
11 Net Patient Revenue	20,082,169	28,493,242	20,674,183	21,822,340	21,007,616	19,418,888	-	-	-	-	-	-	131,498,438
12 As a percent of Gross Revenue	20.93	26.53%	21.41%	20.28%	21.64%	20.86%	-	-	-	-	-	-	22.00%
13 Total Government Funding	4,482,724	6,075,362	4,673,373	4,297,874	4,853,550	4,663,910	-	-	-	-	-	-	28,846,793
14 Other Operating Revenue:													
15 Rent Income	118,471	131,766	198,583	124,907	125,001	109,276	-	-	-	-	-	-	808,004
16 Interest Income	126,000	983,306	126,000	340,489	126,000	126,000	-	-	-	-	-	-	1,827,795
17 NMF Contribution	60,000	60,000	60,000	60,000	60,000	60,000	-	-	-	-	-	-	360,000
18 Other Income	230,650	316,343	279,568	556,471	302,801	211,571	-	-	-	-	-	-	1,897,404
19 Total Other Operating Revenue	535,121	1,491,415	664,151	1,081,867	613,802	506,847	-	-	-	-	-	-	4,893,203
20 TOTAL REVENUE	25,100,014	36,060,019	26,011,707	27,202,081	26,274,968	24,569,645	-	-	-	-	-	-	165,238,434
E X P E N S E													
21 Salaries, Wages & Benefits	14,293,172	13,873,837	14,016,741	14,433,536	13,396,844	14,029,215	-	-	-	-	-	-	84,043,345
22 Registry	353,506	420,445	399,584	522,356	556,263	332,677	-	-	-	-	-	-	2,584,831
23 Phys/Residents SWB & Contract Fees	2,993,599	3,148,485	3,037,696	3,093,954	3,028,034	2,989,336	-	-	-	-	-	-	18,291,104
24 Purchased Services	2,289,056	2,639,680	2,999,644	2,938,736	2,564,672	3,003,715	-	-	-	-	-	-	16,435,503
25 Supplies	1,991,987	2,610,211	2,132,523	2,608,981	2,117,299	1,964,031	-	-	-	-	-	-	13,425,032
26 Insurance	217,205	217,205	217,205	217,205	217,204	217,205	-	-	-	-	-	-	1,303,229
27 Utilities and Telephone	153,964	292,473	295,416	282,957	297,921	295,095	-	-	-	-	-	-	1,617,826
28 Interest Expense	196,259	196,026	196,026	196,026	196,025	196,027	-	-	-	-	-	-	1,176,460
29 Depreciation & Amortization	984,657	953,089	997,679	995,749	999,115	997,316	-	-	-	-	-	-	5,927,605
30 Other Operating Expense	386,921	501,686	464,479	548,090	726,439	510,780	-	-	-	-	-	-	3,138,395
31 TOTAL EXPENSE	23,860,326	24,853,137	24,757,064	25,837,590	24,099,816	24,535,397	-	-	-	-	-	-	147,943,330
32 NET INCOME(LOSS)	1,239,688	11,206,882	1,254,643	1,364,491	2,175,152	54,248	-	-	-	-	-	-	17,295,104
Normalization for Extraordinary Items													
33 Interest Anthem Arbitration	-	(857,306)	-	-	-	-	-	-	-	-	-	-	(857,306)
34 Anthem Arbitration Payment	-	(5,206,202)	-	-	-	-	-	-	-	-	-	-	(5,206,202)
35 Metro Initial Settlement	-	-	-	(150,000)	-	-	-	-	-	-	-	-	(150,000)
36 Total Extraordinary Items	-	(6,063,508)	-	(150,000)	-	-	-	-	-	-	-	-	(6,213,508)
37 NET INCOME BEFORE Extraordinary Items	\$ 1,239,688	\$ 5,143,374	\$ 1,254,643	\$ 1,214,491	\$ 2,175,152	\$ 54,248	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 11,081,596
CAPITAL CONTRIBUTIONS													
38 County Contribution													
39 CHANGE IN NET ASSETS	\$ 1,239,688	\$ 11,206,882	\$ 1,254,643	\$ 1,364,491	\$ 2,175,152	\$ 54,248	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 17,295,104

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS
AS OF DECEMBER, 2018

CURRENT MONTH					YEAR -TO -DATE			UNAUDITED
		Actual	Budget	Variance fav. (unfav)			Prior Yr. AVERAGE	
				\$ VAR.		% VAR		
R E V E N U E								
Patient Revenue:								
1	\$	63,859,557	\$ 66,117,749	\$ (2,258,192)	\$ 406,656,325	\$ 396,706,494	\$ 403,365,674	
2		1,809,675	2,058,356	(248,681)	10,453,844	12,350,136	13,234,356	
3		27,406,124	29,495,410	(2,089,286)	180,567,735	176,972,460	176,104,953	
4		93,075,356	97,671,515	(4,596,159)	597,677,904	586,029,090	592,704,983	
Deductions from Revenue								
5		70,091,707	73,437,593	3,345,886	445,769,557	440,625,558	448,000,338	
6		3,319,574	3,498,417	178,843	17,943,157	20,990,502	16,106,772	
7		245,187	712,836	467,649	2,466,752	4,277,016	3,795,910	
8		73,656,468	77,648,846	3,992,378	466,179,466	465,893,076	467,903,019	
9		19,418,888	20,022,669	(603,781)	131,498,438	120,136,014	124,801,964	
10		20.86%	20.50%	(3.0)	22.00%	20.50%	21.06%	
11		4,663,910	4,489,159	174,751	28,846,793	26,934,954	33,035,049	
Total Government Funding								
Other Operating Revenue:								
12		109,276	107,027	2,249	808,004	642,162	940,418	
13		126,000	83,333	42,667	1,827,795	499,998	903,006	
14		60,000	60,000	-	360,000	360,000	360,000	
15		211,571	255,250	(43,679)	1,897,404	1,531,500	3,603,902	
16		506,847	505,610	1,237	4,893,203	3,033,660	5,807,326	
17		24,589,645	25,017,438	(427,793)	165,238,434	150,104,628	163,644,338	
TOTAL REVENUE								
EXPENSE								
18		14,029,215	13,148,453	(880,762)	84,043,345	78,890,718	77,449,242	
19		332,677	131,607	(201,070)	2,584,831	789,642	2,588,735	
20		2,989,336	2,949,239	(40,097)	18,287,076	17,695,434	18,127,862	
21		3,003,715	3,270,487	266,772	16,439,531	19,622,922	16,556,094	
22		1,964,031	2,104,757	140,726	13,425,032	12,628,542	12,981,487	
23		217,205	211,333	(5,872)	1,303,229	1,267,998	1,190,181	
24		295,095	297,533	2,438	1,617,826	1,785,198	1,555,663	
25		196,027	207,539	11,512	1,176,460	1,245,234	1,214,577	
26		997,316	937,184	(60,132)	5,927,605	5,623,104	5,937,919	
27		510,780	556,507	45,727	3,138,395	3,339,042	3,193,727	
28		24,535,397	23,814,639	(720,758)	147,943,330	142,887,834	140,795,484	
TOTAL EXPENSE								
29		54,248	1,202,799	(1,148,551)	17,295,104	7,216,794	22,848,854	
NET INCOME(LOSS)								
CAPITAL CONTRIBUTIONS								
30								
31		-	-	-	-	-	-	
32		-	-	-	-	-	-	
33		-	-	-	-	-	-	
34		-	-	-	-	-	-	
35		-	-	-	-	-	-	
36		-	-	-	-	-	-	
37		-	-	-	-	-	-	
38		-	-	-	-	-	-	
39		-	-	-	-	-	-	
40		-	-	-	-	-	-	
41		-	-	-	-	-	-	
42		-	-	-	-	-	-	
43		-	-	-	-	-	-	
44		-	-	-	-	-	-	
45		-	-	-	-	-	-	
46		-	-	-	-	-	-	
47		-	-	-	-	-	-	
48		-	-	-	-	-	-	
49		-	-	-	-	-	-	
50		-	-	-	-	-	-	
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233		-	-	-	-	-	-</	

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY
AS OF DECEMBER, 2018

	CURRENT MONTH				YEAR -TO -DATE				UNAUDITED	
			Variance fav. (unfav)				Variance fav. (unfav)			
	Actual	Budget	\$ VAR.	% VAR	Actual	Budget	\$ VAR.	% VAR	Prior Yr Average	
	4,656	4,860	(204)	-4.2%	28,808	28,844	(36)	-0.1%	29,024	
	REVENUE				ADJUSTED PATIENT DAYS					
1	\$	13,716	\$	13,604	\$	13,754	\$	13,754	\$	13,898
2	389	424	(35)	(8.2)	363	428	(65)	(15.3)	456	
3	5,886	6,069	(182)	(3.0)	6,268	6,136	132	2.2	6,068	
4	19,991	20,096	(105)	(0.5)	20,747	20,317	429	2.1	20,421	
	Patient Revenue:									
5	15,054	15,110	56	0.4	15,474	15,276	(197)	(1.3)	15,436	
6	713	720	7	0.9	623	728	105	14.4	555	
7	53	147	94	64.1	86	148	63	42.3	131	
8	15,820	15,976	156	1.0	16,182	16,152	(30)	(0.2)	16,121	
9	4,171	4,120	51	1.2	4,565	4,165	400	9.6	4,300	
10	20.86%	20.50%			22.00%	20.50%			21.06%	
11	1,002	924	78	8.5	1,001	934	68	7.2	1,138	
	Total Government Funding									
	Other Operating Revenue:									
12	23	22	1	6.6	28	22	6	26.0	32	
13	27	17	10	57.8	63	17	46	266.0	31	
14	13	12	1	4.4	12	12	0	0.1	12	
15	45	53	(7)	(13.5)	66	53	13	24.0	124	
16	109	104	5	4.6	170	105	65	61.5	200	
17	5,281	5,147	134	2.6	5,736	5,204	532	10.2	5,638	
	TOTAL REVENUE									
	EXPENSE									
18	3,013	2,705	(308)	(11.4)	2,917	2,735	(182)	(6.7)	2,668	
19	71	27	(44)	(163.9)	90	27	(62)	(227.7)	89	
20	642	607	(35)	(5.8)	635	613	(21)	(3.5)	625	
21	645	673	28	4.1	571	680	110	16.1	570	
22	422	433	11	2.6	486	438	(28)	(6.4)	447	
23	47	43	(3)	(7.3)	45	44	(1)	(2.9)	41	
24	63	61	(2)	(3.5)	56	62	6	9.3	54	
25	42	43	1	1.4	41	43	2	5.4	42	
26	214	193	(21)	(11.1)	206	195	(11)	(5.5)	205	
27	110	115	5	4.2	109	116	7	5.9	110	
28	5,270	4,900	(370)	(7.5)	5,135	4,954	(182)	(3.7)	4,851	
	TOTAL EXPENSE									
	NET INCOME(LOSS)									
29	12	247	(236)	(95.3)	600	250	350	139.9	787	
30	CAPITAL CONTRIBUTIONS									
31	-	-	-	-	-	-	-	-	-	
32	-	-	-	-	-	-	-	-	-	
33	-	-	-	-	-	-	-	-	-	
	County Contribution									
34	\$	12	\$	247	\$	250	\$	139.946 %	\$	787
	% CHANGE IN NET ASSETS									

**NATIVIDAD
BALANCE SHEET
AS OF DECEMBER 31, 2018**

UNAUDITED									
	CURRENT MONTH			YEAR - TO - DATE					
	BEGINNING	ENDING	INC/(DEC)	BEGINNING	ENDING	INC/(DEC)			
				\$	\$	\$			%
1	\$ 56,628,891	\$ 43,262,920	\$ (13,365,971)	\$ 78,688,816	\$ 43,262,920	\$ (35,425,896)			(45.0)
2	3,200,000	3,200,000	-	3,200,000	3,200,000	-			-
3	35,607,689	32,877,212	(2,730,477)	39,126,975	32,877,212	(6,249,763)			(16.0)
4	35,891,626	57,821,863	21,930,237	41,681,863	57,821,863	16,139,923			38.7
5	4,187,057	4,146,734	(40,323)	3,990,982	4,146,734	155,752			3.9
6	5,769,975	7,071,281	1,301,306	5,361,113	7,071,281	1,710,168			31.9
7	141,285,238	148,380,010	7,094,772	172,049,826	148,380,010	(23,669,816)			(13.8)
8									
9	295,950,988	297,142,937	1,191,949	293,436,996	297,142,937	3,705,941			1.3
10	(177,428,903)	(180,421,084)	(2,992,181)	(174,493,479)	(180,421,084)	(5,927,605)			(3.4)
11	118,522,085	116,721,853	(1,800,232)	118,943,517	116,721,853	(2,221,664)			(1.9)
12	147,641,244	142,317,493	(5,323,751)	103,237,210	142,317,493	39,080,283			37.9
13	-	-	-	-	-	-			-
14	162,685	162,685	-	163,431	162,685	(746)			(0.5)
15	162,685	162,685	-	163,431	162,685	(746)			(0.5)
16	\$ 407,611,252	\$ 407,582,041	\$ (29,211)	\$ 394,393,984	\$ 407,582,041	\$ 13,188,057			3.3
17	15,118,402	18,161,869	3,043,467	15,373,615	18,161,869	2,788,254			18.1
18	7,478,598	7,802,724	324,126	5,607,762	7,802,724	2,194,962			39.1
19	40,992,605	40,953,703	(38,902)	42,240,897	40,953,703	(1,287,194)			(3.0)
20	3,193,625	3,193,625	0	3,205,000	3,193,625	(11,375)			(0.4)
21	15,749,178	11,190,580	(4,558,598)	15,343,412	11,190,580	(4,152,832)			(27.1)
22	82,532,408	81,302,501	(1,229,907)	81,770,686	81,302,501	(468,185)			(0.6)
23	-	-	-	-	-	-			-
24	-	-	-	-	-	-			-
25	38,487,126	38,454,172	(32,954)	42,093,034	38,454,172	(3,638,862)			(8.6)
26	38,487,126	38,454,172	(32,954)	42,093,034	38,454,172	(3,638,862)			(8.6)
27	270,530,264	270,530,264	-	270,530,264	270,530,264	-			-
28	15,065,704	17,295,104	2,229,400	-	17,295,104	17,295,104			100.0
29	285,595,968	287,825,368	2,229,400	270,530,264	287,825,368	17,295,104			6.4
30	\$ 406,615,502	\$ 407,582,041	\$ 966,539	\$ 394,393,984	\$ 407,582,041	\$ 13,188,057			3.3

AS OF 12/31/18

ing Balance

PAGE 7 OF 11 PAGES

NATIVIDAD
STATEMENT OF CASH FLOWS
AS OF DECEMBER 31, 2018

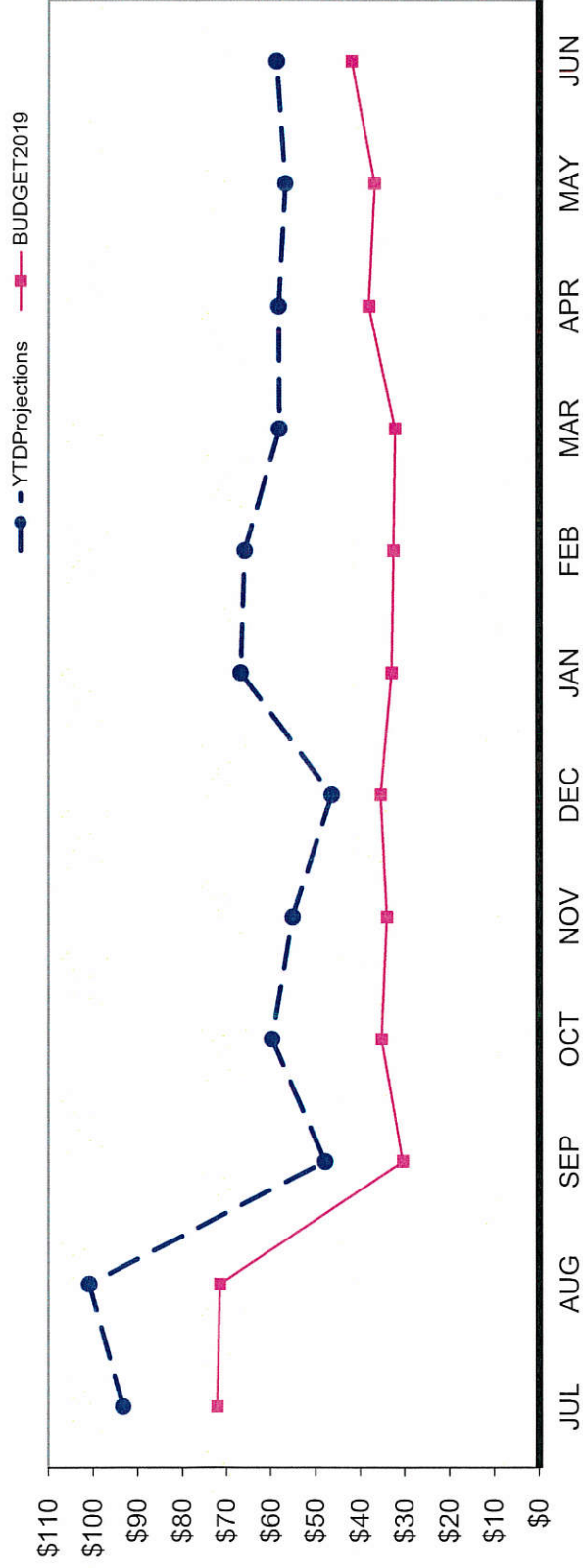
	CURRENT MONTH	YEAR - TO - DATE
1	\$ 55,265,985	\$ 81,888,816
2		
3	54,248	17,295,104
4	-	-
5	997,316	5,927,605
6	<u>1,051,564</u>	<u>23,222,709</u>
7		
8	1,691,055	6,249,763
9	(17,834,268)	(16,139,923)
10	(1,299,505)	(1,865,920)
11	2,456,852	2,788,254
12	606,676	2,194,962
13	(6,969)	(1,287,194)
14	-	-
15	126,163	(4,152,832)
16	<u>(14,259,996)</u>	<u>(12,212,890)</u>
17		
18		
19	(852,462)	(3,705,941)
20	-	-
21	<u>(852,462)</u>	<u>(3,705,941)</u>
22		
23	-	(11,375)
24	(16,477)	(3,638,862)
25	5,274,306	(39,080,283)
26	-	746
27	<u>5,257,829</u>	<u>(42,729,774)</u>
28		
29	<u>(8,803,065)</u>	<u>(35,425,896)</u>
30	\$ 46,462,920	\$ 46,462,920

NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2019

	<u>BDGT-19</u>	<u>ESTIMATE</u> <u>FY2019</u>	<u>Variance to Budget</u>
Medi-Cal DSH Waiver	\$ 11,820,000	\$ 14,446,320	\$ 2,626,320
PRIME Y4	14,310,000	14,310,000	-
EPP	4,330,881	4,330,881	-
QIP	4,925,261	4,925,261	-
AB915	3,600,000	3,600,000	-
SB1732	3,900,000	3,900,000	-
CCAH Rate Range	8,131,758	8,131,758	-
HIV Grants	250,000	250,000	-
MCE to Cost	-	738,167	738,167
Physician SPA	800,000	800,000	-
Esperanza Care Outside Purchased Service	-	(2,000,000)	(2,000,000)
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,352,000	1,352,000	-
Provider Fee	950,000	950,000	-
	<u>\$ 53,869,900</u>	<u>\$ 55,234,387</u>	<u>\$ 1,364,487</u>

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Cash Flow Performance Fiscal Year 2019 (in Millions)



Months	ACTUAL	Jul	AUG	SEP	OCT	NOV	DEC	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE
YTD	93.3		100.9	47.9	59.9	55.3	46.5	66.9	66.0	58.3	58.5	57.0	59.0		
BDGT	72.1		71.5	30.4	35.2	34.0	35.4	33.0	32.6	32.2	38.1	36.8	42.0		
Variance	21.2		29.4	17.5	24.6	21.3	11.1	33.9	33.4	26.1	20.4	20.1	16.9		

NATIVIDAD
CASH FORECAST
FISCAL YEAR 18-19

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ACTUAL DEC	PROJECTION JAN	PROJECTION FEB	PROJECTION MAR	PROJECTION APR	PROJECTION MAY	PROJECTION JUN	Total YTD
Beginning Balance	81,880,062	93,273,873	100,850,021	47,901,621	59,828,891	55,243,338	41,993,474	66,908,186	66,001,935	59,280,581	58,462,817	58,994,814	81,880,062
CASH RECEIPTS													
Patient Revenues (incl pro fees and lab cop)	23,038,784	23,436,414	20,175,085	22,039,915	22,376,407	16,686,716	20,233,195	18,296,357	20,233,195	19,574,916	20,233,195	19,574,912	245,861,091
Provider Fee	-	363,075	-	395,804	172,096	-	79,167	79,167	79,167	79,167	79,167	79,163	1,405,973
RR 167/EPP QIP	-	-	-	-	-	-	1,448,992	1,448,992	1,448,992	1,448,992	1,448,992	1,448,992	8,693,952
SHORT DOYLE	-	-	338,519	319,378	-	273,335	173,460	173,460	173,460	173,460	173,460	173,454	1,972,186
HIV GRANTS	16,347	-	49,102	29,935	26,731	-	20,833	20,833	20,833	20,833	20,833	20,833	247,113
HEALTH DEPARTMENT REIMB	-	153,385	-	-	279,096	269,337	175,000	175,000	175,000	175,000	175,000	175,000	1,751,798
Antism Arbitration Interest	-	857,306	-	-	-	-	-	-	-	-	-	-	857,306
AB915	-	-	-	-	-	-	-	-	-	-	-	-	6,808,981
GPP Y2 Final Payment	661,027	-	3,208,951	-	-	-	-	-	-	-	-	-	661,027
Antism Arbitration Patient Services	-	5,206,202	-	8,537,942	117,485	-	8,532,942	-	-	-	-	-	5,206,202
GPP Y3 4Q	-	-	-	8,532,942	-	-	15,525,149	-	-	-	-	-	8,532,942
GPP Y4	13,823,534	-	-	-	-	-	-	-	-	-	-	-	26,498,826
PRIME DY13 & DY14 16T	-	-	-	-	-	-	-	-	-	-	-	-	29,352,853
PHYS SPA	-	-	-	-	-	-	-	-	-	-	-	-	800,000
S81732	-	-	-	-	-	-	-	-	-	-	-	-	1,000,000
Foundation	-	-	50,574	-	-	-	3,233,327	-	-	-	-	-	4,233,327
TIME BIWEEKLY	106,232	112,867	106,232	106,232	106,232	106,232	106,232	106,232	106,232	106,232	106,232	106,232	1,281,219
Rent Income	33,174	46,889	33,084	143,959	492,435	44,788	94,667	94,667	94,667	94,667	94,667	94,663	1,382,327
CCAH MCE to Cost FY15-16 & FY16-17	571,659	611,471	-	-	-	-	-	-	-	-	-	-	1,183,130
Fund 404 Transfer	-	-	-	398,111	-	-	2,320,148	690,400	3,646,534	1,986,704	1,876,122	3,481,981	14,400,000
I6T Sub-Fund Transfer In	-	-	-	718,489	-	5,224,860	-	-	175,000	-	-	-	5,224,860
Interest Income	-	-	-	-	-	-	-	-	-	-	-	-	1,068,489
Miscellaneous Revenue	92,287	81,632	132,544	551,318	323,274	26,937	135,944	135,944	135,944	135,944	135,944	135,944	2,023,656
Total Cash Receipts	38,343,044	30,869,021	24,094,391	42,073,925	23,893,755	22,632,105	52,383,056	21,183,052	26,289,024	32,628,857	24,343,812	30,866,174	369,600,017
CASH DISBURSEMENTS													
Purchased Services and Supplies	8,710,801	7,461,819	6,412,073	7,588,759	9,361,559	7,760,058	7,401,175	6,684,932	7,401,175	7,162,427	7,401,175	7,162,437	90,509,790
PRIME DY13 & DY14 16T	-	-	-	-	-	7,764,574	-	-	-	-	-	-	14,919,574
GPP Y2 & Y1	-	1,232,580	-	55,890	-	-	-	-	-	-	-	-	1,288,470
GPP Y3 4Q	-	-	5,094,022	-	-	-	-	-	-	-	-	-	5,094,022
GPP Y4	-	-	-	-	-	-	-	-	-	-	-	-	-
Building Lease / Rental Equipment	145,541	277,848	311,463	281,687	223,153	326,908	285,438	285,438	285,438	285,438	285,438	285,438	15,674,580
COP Principal & Interest Payments	4,258,349	-	274,022	-	-	-	893,371	-	285,438	-	-	-	3,281,218
Royalty and Benefits	13,419,866	13,809,554	13,911,102	20,232,465	13,607,251	13,776,922	14,767,821	13,338,496	14,767,821	14,291,246	14,767,821	14,291,246	5,423,742
Expense Care	17,500	-	28,210	403,706	37,362	-	-	-	-	-	-	-	174,961,132
CONCAP	-	-	-	-	4,910,476	-	-	-	-	-	-	-	496,800
FY18-19 MH/MOU	-	-	-	99,986	-	95,998	-	-	-	-	-	-	4,910,476
Date Processing	-	-	174,770	88,619	-	-	-	-	-	-	-	-	1,092,000
BETA Insurance Premium	-	-	-	-	-	-	-	-	-	-	-	-	1,710,005
Transfer from Fund 451 to Fund 404	-	-	-	-	-	-	-	-	-	-	-	-	402,654
I6T Sub-Fund Transfer Out	-	-	-	-	-	-	-	-	-	-	-	-	-
Capital Expenditures	398,156	491,072	45,000,000	1,012,686	339,487	862,463	3,884,234	1,553,932	6,104,779	3,326,005	3,140,876	5,829,289	45,000,000
Total Cash Disbursements	26,949,233	23,292,873	77,042,791	30,146,655	28,479,308	35,891,969	27,458,344	22,089,303	34,010,378	32,446,821	25,821,615	28,886,915	392,516,005
Increase/(Decrease)	11,393,811	7,576,148	(52,948,400)	11,927,270	(4,585,553)	(13,259,864)	24,924,712	(906,251)	(7,721,354)	182,236	(1,478,003)	1,979,259	(22,915,989)
Ending Cash Fund 451	93,273,873	100,850,021	47,901,621	59,828,891	55,243,338	41,993,474	66,908,186	66,001,935	59,280,581	58,462,817	56,994,814	58,994,814	58,994,814
(-) Cash In Transit	-	-	-	-	-	4,447,135	-	-	-	-	-	-	-
(-) Credit Card Account + Fund 27	9,311	15,544	15,464	18,915	18,967	28,631	(2,320,148)	(690,400)	(3,646,534)	(1,986,704)	(1,876,122)	(3,481,981)	63,950,125
(-) Petty Cash	3,680	3,680	3,680	3,680	3,680	3,680	-	-	-	-	-	-	(1,876,122)
Ending Cash as per 6/L	93,286,864	100,869,245	47,920,765	59,851,489	55,265,985	46,462,820	66,908,186	66,001,935	59,280,581	58,462,817	56,994,814	58,994,814	60,468,144
Fund 404													
Beginning Balance	74,868,144	74,868,144	74,868,144	74,868,144	74,470,033	74,470,033	74,470,033	72,149,885	71,459,485	67,812,951	65,826,247	63,950,125	-
Transfer In/Out fund 451	-	-	-	(398,111)	-	-	(2,320,148)	(690,400)	(3,646,534)	(1,986,704)	(1,876,122)	(3,481,981)	63,950,125
Ending Cash Fund 404	74,868,144	74,868,144	74,868,144	74,470,033	74,470,033	74,470,033	74,470,033	72,149,885	71,459,485	65,826,247	63,950,125	60,468,144	63,950,125
Ending Cash Fund 451 & 404	168,142,017	175,718,165	122,769,765	134,298,924	129,713,371	116,465,507	139,058,071	137,461,420	126,093,532	124,289,064	120,934,939	119,432,217	119,432,217

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