



Finance Committee Meeting

Thursday, February 28, 2019

3:30 PM

Steinbeck Room, Building 300

1441 Constitution Blvd.

AGENDA

1. **Call to Order**

Mike Payne, Chair

2. **Public Comments (Limited 3 minutes per speaker)**

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

3. **Agenda Additions/Corrections**

Noemi Ferguson

4. **Approval of Minutes**

- Approve the Minutes of January 24, 2019. *Page 4-7*

5. **Old Business**

- None

6. **New Business**

- Consent Items – Attachment A.
Review and approve for consideration by the NMC Board of Trustees
- Director of Business Office Vince Carr Retirement

Scheduled Items/Discussion Items

7. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation: *Page 16-17*

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement with Advanced Gastroenterology of Monterey County to provide gastroenterology services at NMC, extending the term by twelve months (April 1, 2019 to March 31, 2020) for a revised full agreement term of April 1, 2015 to March 31, 2020, and adding \$450,000, for a revised not to exceed amount of \$2,250,000.

8. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation: *Page 18-19*

- Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Visual Net Design for hosting services, adding \$150,000 for a revised total agreement amount not to exceed \$183,988.
- Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$3,398) of the original cost of the agreement per each amendment.

9. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation: *Page 20-21*

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-12753) with RBB Architects Inc. for architectural services for the Radiology Modernization Project at NMC pursuant to the Request for Qualifications (RFQ) # 9600-54, extending the agreement an additional two (2) year period (July 1, 2019 through June 30, 2021) for a revised full agreement term of September 23, 2014 through June 30, 2021, with no change to the original scope of work or total agreement amount.

10. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation: *Page 22-23*

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with PatientPoint Solutions, LLC for Content License services at NMC for an amount not to exceed \$17,800 with an agreement term April 1, 2019 through March 31, 2021.

11. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation: *Page 24-25*

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a non-standard agreement with MGMA for Data License services at NMC for an amount not to exceed \$22,698 with an agreement term April 1, 2019 through March 31, 2022.

12. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation: *Page 26-27*

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Optuminsight, Inc. for Consulting services at NMC for an amount not to exceed \$120,000 with an agreement term March 26, 2019 through March 25, 2020

13. Review and Approve Financial Statements

Daniel Leon, CFO

- Receive and Approve January 2019 Financial Report. *Page 28-40*

14. Calendar for Next Finance Committee Meeting

- Thursday, March 28, 2019 at 3:30 PM.

15. Adjournment

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Board of Trustees as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Board of Trustees shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed, and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting



**Finance Committee Meeting
Thursday February 28, 2019
Consent Items**

Attachment A

1. <i>Page</i> 8-9	<ul style="list-style-type: none">a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with Alere Informatics, Inc. for software module services, with a current term of May 14, 2017 through May 13, 2022, adding \$191,472.76 for a revised total agreement amount not to exceed \$264,702.26.b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$1202) of the original cost of the agreement per each amendment.
2. <i>Page</i> 10-11	<ul style="list-style-type: none">a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Water Tech Specialties, Inc. for water management services at NMC for an amount not to exceed \$32,088 with an agreement term of February 26, 2019 through February 25, 2021.b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$3,208) of the original cost of the agreement per each amendment.c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.
3. <i>Page</i> 12-13	<ul style="list-style-type: none">a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13473) with Gartner, Inc. for subscription-based access to information technology research services, extending the agreement an additional two (2) year period (April 1, 2019 through March 31, 2021) for a revised full agreement term of April 1, 2016 through March 31, 2021, and adding \$192,900 for a revised total agreement amount not to exceed \$459,700.
4. <i>Page</i> 14-15	<ul style="list-style-type: none">a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13490) with Fitzgerald Enterprises, Inc. dba American Consultants for interim placement services, extending the agreement an additional two (2) year period (April 1, 2020 through March 31, 2022) for a revised full agreement term of April 1, 2017 through March 31, 2022 with no change to the original agreement amount.b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$50,000) of the original cost of the agreement



Finance Committee Meeting

Thursday, January 24, 2019

3:30 PM

Steinbeck Room, Building 300

1441 Constitution Blvd.

MINUTES

Board Members: Mike Payne, Dr. Gary Gray, Dr. Charles Harris

Absent: Marcia Atkinson

NMC Staff/County: Daniel Leon, Jeanne-Ann Balza, Andrea Rosenberg, Dr. Craig Walls, Libby Downey, Nancy Buscher, Ari Entin, Julie Edgcomb

1. Call to Order

Mike Payne, Chair

2. Public Comments (Limited 3 minutes per speaker)

- There were none.

3. Agenda Additions/Corrections

Noemi Ferguson

4. Approval of Minutes

- Approve the Minutes of November 29, 2018.

MOTION: *Motion to approve the minutes of November 29, 2018 moved by Dr. Gary Gray, seconded by Dr. Charles Harris, and approved unanimously.*

5. Old Business

- None

6. New Business

- Consent Items – Attachment A.
Review and approve for consideration by the NMC Board of Trustees

MOTION: *Motion to approve Consent Items for consideration by the NMC Board of Trustees, Attachment A, item 1 through item 10 moved by Dr. Gary Gray, seconded by Dr. Charles Harris, and approved unanimously.*

Scheduled Items/Discussion Items

- None

7. Review and Approve Financial Statements

Daniel Leon, CFO

- Receive and Approve November 2018 Financial Report.

MOTION: *Motion to accept the November 2018 Financial Reports moved by Dr. Gary Gray, seconded by Dr. Charles Harris, and approved unanimously.*

- Receive and Approve December 2018 Financial Report.

MOTION: *Motion to accept the December 2018 Financial Reports moved by Dr. Gary Gray, seconded by Dr. Charles Harris, and approved unanimously.*

8. Adjournment at 4:00pm

Mike Payne, Chair

Recorded by Noemi Ferguson



Finance Committee Meeting

Thursday January 24, 2019

Consent Items

MINUTES

Attachment A

1.	<ul style="list-style-type: none">a. Authorize the Deputy Purchasing Agent for Natividad Medical Center to execute an agreement with National Committee for Quality Assurance or NCQA for Practice's participation in NCQA's PCMH Recognition Program at NMC for an amount not to exceed \$10,000 with an agreement term March 1, 2019 through February 28, 2022.b. Approve non-standard indemnity provision in agreement, as recommended by Chief Executive Officer Gary Gray, D.O.; andc. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$1,000) of the original cost of the agreement.
2.	<ul style="list-style-type: none">a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute an agreement with American Foundation for Suicide Prevention's (AFSP) for Suicide Prevention Services and License at NMC for an amount not to exceed \$15,000 with an agreement term March 1, 2019 through February 28, 2023.; andb. Approve the non-standard indemnity provision in agreement, as recommended by Chief Executive Officer Gary Gray, D.O.; andc. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$1,500) of the original cost of the agreement.
3.	Authorize the Chief Executive Officer of Natividad Medical Center ("NMC") until June 30, 2024 to execute agreements/amendments with government payers of healthcare services, including agreements/amendments containing non-standard risk provisions, for the purpose of adding NMC as an in-network provider of healthcare services for both hospital and professional services and for establishing reimbursement methodologies used in healthcare payments, subject to County Counsel and Auditor-Controller approval.
4.	Authorize the Chief Executive Officer of Natividad Medical Center (NMC) to execute the San Benito County Contract ("Contract") for inpatient behavioral health services for residents from the San Benito County community effective March 1, 2019 through June 30, 2021.
5.	<ul style="list-style-type: none">a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 2 to the agreement (A-13298) with Net Health Systems, Inc. for continued use of the ReDoc software and to further amend the Agreement to upgrade the Software to "ReDoc powered by xfit" at NMC, retroactive to January 30, 2019, to extend the agreement term for an additional three (3) year period (January 30, 2019 through January 29, 2022) for a revised full agreement term of August 31, 2016 through January 29, 2022, and adding \$173,130 for a revised total agreement amount not to exceed \$272,765.b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$5,595) of the original cost of the agreement.

6.	<ul style="list-style-type: none"> a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement with Anastasia R. Klick, M.D. to provide family medicine services at NMC, extending the term by twenty-four months (April 1, 2019 to March 31, 2021) for a revised full agreement term of March 1, 2018 to March 31, 2021, and adding \$200,000 for a revised total not to exceed amount of \$300,000 in the aggregate; and b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.
7.	<ul style="list-style-type: none"> a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Hospitalist Medicine Physicians of California, Inc., dba Sound Physicians of California III (Sound) to provide hospitalist services at NMC for an amount not to exceed \$8,05,608 for the period March 1, 2019 to February 28, 2022. b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$80,956) of the original contract amount and do not significantly change the scope of work.
8.	<p>Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional Services Agreement (A-13043) with The Regents of the University of California, a California Constitutional corporation, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric hospitalist services, extending the term by twelve months (April 1, 2019 to March 31, 2020) for a revised full agreement term of February 1, 2016 to March 31, 2020, and adding \$236,735 for a revised total not to exceed amount of \$862,561 in the aggregate.</p>
9.	<ul style="list-style-type: none"> a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Freedom Medical Transportation for non-emergency medical transportation services at NMC for an amount not to exceed \$150,000.00 with an agreement term of March 1, 2019 through February 28, 2021. b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$15,000) of the original cost of the agreement.
10.	<ul style="list-style-type: none"> a. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$4,904,581 to the lowest responsive bidders as follows: NMC 2018-01; Staples Construction Company, Inc. b. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$4,904,581 to the lowest responsive bidders as follows: NMC 2018-02 Ausonio Incorporated; c. Approve the Performance and Payment Bonds executed and provided by Ausonio Incorporated, Inc. in the amount of \$2,000,000; d. Approve the Performance and Payment Bonds executed and provided by Staples Construction Company, Inc. in the amount of \$2,000,000; and e. Authorize the Chief Executive Officer (CEO) of Natividad Medical Center to execute Job Order Contract Natividad Medical Center 2018-01 with Staples Construction Company, Inc., and Job Order Contract Facilities 2018-02 with Ausonio Incorporated.

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Alere informatics, Inc. /Amendment No. 2

Legistar Number:

..Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with Alere Informatics, Inc. for software module services, with a current term of May 14, 2017 through May 13, 2022, adding \$191,472.76 for a revised total agreement amount not to exceed \$264,702.26.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$1202) of the original cost of the agreement per each amendment.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with Alere Informatics, Inc. for software module services, with a current term of May 14, 2017 through May 13, 2022, adding \$191,472.76 for a revised total agreement amount not to exceed \$264,702.26.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$1202) of the original cost of the agreement.

SUMMARY/DISCUSSION:

Alere Informatics software system is a data base management system for point of care laboratory testing. The software provides administration and a data repository for operator identification, quality control results and patient testing results. The system can act as a repository for the data then it is interfaced with the electronic health record (EMR) so all point of care results are electronically transmitted from the testing device to the EMR.

Natividad currently uses the Alere informatics software system for the glucose testing devices. Natividad would like to add four additional modules to the software system. The modules are the Abbott I-Stat, Siemens Clinitek Status, the Nova Biomedical creatinine stat strip, the Hemocue HB. Currently, data from these testing devices is entered manually into the EMR by the testing personnel. The Alere software will allow for the electronic transfer of data.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 2 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 was reviewed and approved by NMC's Finance Committee on February 28, 2019 and by its Board of Trustees on March 1, 2019.

FINANCING:

The cost for this amendment No.2 is \$191,472.76 of which \$34,276.96 is included in the Fiscal Year 2018-19 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Supporting the Alere informatics software leads to stronger patient safety by eliminating manual entry of patient test data into the EMR for the residents of Monterey County. This supports the Health and Human Services initiatives.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Heidi Dormody, Laboratory Manager, 772-7660

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Alere Informatics, Inc. Amendment No. 2

Alere Informatics, Inc. Amendment No. 1

Alere Informatics, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Water Tech Specialties, Inc. Agreement

Legistar Number:

..Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Water Tech Specialties, Inc. for water management services at NMC for an amount not to exceed \$32,088 with an agreement term of February 26, 2019 through February 25, 2021.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$3,208) of the original cost of the agreement per each amendment.
- c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Water Tech Specialties, Inc. for water management services at NMC for an amount not to exceed \$32,088 with an agreement term of February 26, 2019 through February 25, 2021.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$3,208) of the original cost of the agreement per each amendment.
- c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

SUMMARY/DISCUSSION:

CMS has mandated that all Hospitals and Skilled Nursing Facilities establish a Water Management Program. Natividad spoke to several companies and chose to go with Water Tec as the Vendor. Water Tec uses a nationally known program known as LAMPS as the database for the system. LAMPS is a web-based platform for analytics. Our drawings of the water systems will be incorporated into the LAMPS program and from that our water management system will be mapped out. Once the system is mapped out, zones will be created and testing will be conducted.

The bacterium Legionella can cause a serious type of pneumonia called LD in persons at risk. Those at risk include persons who are at least 50 years old, smokers, or those with underlying medical conditions such as chronic lung disease or immunosuppression. Outbreaks have been linked to poorly maintained water systems in buildings with large or complex water systems including hospitals and long-term care facilities. Transmission can occur via aerosols from devices such as showerheads, cooling towers, hot tubs, and decorative fountains

Facilities must develop and adhere to policies and procedures that inhibit microbial growth in building water systems that reduce the risk of growth and spread of legionella and other opportunistic pathogens in water.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee on February 28, 2019 and by its Board of Trustees on March 1, 2019.

FINANCING:

The cost for this agreement is \$32,088 of which \$5,400 is included in the Fiscal Year 2018-19 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement allows for needed improvements to the hospital's physical infrastructure. These improvements ensure that NMC maintains itself as a first rate medical facility which, in turn, enables NMC staff to provide quality medical care that leads to an improved quality of life for its patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☐ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Jeff Cleek, Director of Engineering and Safety, 783-2614

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Water Tech Specialties, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Gartner, Inc. Amendment No. 3

Legistar Number: _____

..Title

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13473) with Gartner, Inc. for subscription-based access to information technology research services, extending the agreement an additional two (2) year period (April 1, 2019 through March 31, 2021) for a revised full agreement term of April 1, 2016 through March 31, 2021, and adding \$192,900 for a revised total agreement amount not to exceed \$459,700.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13473) with Gartner, Inc. for subscription-based access to information technology research services, extending the agreement an additional two (2) year period (April 1, 2019 through March 31, 2021) for a revised full agreement term of April 1, 2016 through March 31, 2021, and adding \$192,900 for a revised total agreement amount not to exceed \$459,700.

SUMMARY/DISCUSSION:

Information Technology has become an important tool in the delivery and management of healthcare services. The careful and informed selection of technology hardware, software and services are critical in order to return value and maximize utility. Conversely, poor selection wastes County resources and often results in long-term inefficiencies.

NMC had originally engaged Gartner Research in April 2016 with a limited term subscription agreement to provide the hospital's IT department with qualified and unbiased research covering a broad spectrum of information technology. Gartner is a recognized leader in information technology research and advisory services and has considerable experience in the government sector. NMC is requesting a two year extension of this agreement with amendment No. 3 at the cost of \$192,900 for subscription services so that NMC may continue accessing Gartner for access to valuable industry data.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 3 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by NMC's Finance Committee on February 28, 2019 and by its Board of Trustees on March 19, 2019.

FINANCING:

The cost for this amendment No. 3 is \$192,900 of which \$94,900 is included in the Fiscal Year 2019-19 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This subscription access provides NMC's technical leadership with valuable and beneficial information pertaining to technology trends within the healthcare industry. This data is used for strategic planning and decision making purposes by the NMC Administrative team to ensure that a technological investment or direction is pursued in an effective and efficient manner.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Ari Entin, Chief Information Officer, 783-2564

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Gartner, Inc. Amendment No. 3
Gartner, Inc. Amendment No. 2
Gartner, Inc. Amendment No. 1
Gartner, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

American Consultants Amendment No. 1

Legistar Number:

..Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13490) with Fitzgerald Enterprises, Inc. dba American Consultants for interim placement services, extending the agreement an additional two (2) year period (April 1, 2020 through March 31, 2022) for a revised full agreement term of April 1, 2017 through March 31, 2022 with no change to the original agreement amount.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$50,000) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13490) with Fitzgerald Enterprises, Inc. dba American Consultants for interim placement services, extending the agreement an additional two (2) year period (April 1, 2020 through March 31, 2022) for a revised full agreement term of April 1, 2017 through March 31, 2022 with no change to the original agreement amount.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$50,000) of the original cost of the agreement.

SUMMARY/DISCUSSION:

American Consultants will assist NMC with searches for interim management positions who are most qualified to meet the healthcare needs of NMC and its patients.

American Consultants is a leader in national healthcare staffing services. American Consultants has the ability to identify and secure talent for healthcare systems and rural hospitals.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 1 as to legal form and risk provisions, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee on February 28, 2019 and by its Board of Trustees on March 1, 2019.

FINANCING:

The cost for this agreement is \$500,000 of which \$150,000 is included in the Fiscal Year 2018-19 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

Prepared by: Daniel Leon, Chief Financial Officer, 783-2561

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

American Consultants Amendment No. 1

American Consultants Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Advanced Gastroenterology of Monterey County Second Amendment

TITLE:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement with Advanced Gastroenterology of Monterey County to provide gastroenterology services at NMC, extending the term by twelve months (April 1, 2019 to March 31, 2020) for a revised full agreement term of April 1, 2015 to March 31, 2020, and adding \$450,000, for a revised not to exceed amount of \$2,250,000.

RECOMMENDATION:

It is recommended that the Board of Supervisors

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement with Advanced Gastroenterology of Monterey County to provide gastroenterology services at NMC, extending the term by twelve months (April 1, 2019 to March 31, 2020) for a revised full agreement term of April 1, 2015 to March 31, 2020, and adding \$450,000, for a revised not to exceed amount of \$2,250,000.

SUMMARY/DISCUSSION:

NMC must arrange for care and treatment of patients who present to the emergency department or hospital clinics in need of medical care. NMC has an agreement with Advanced Gastroenterology of Monterey County, for which Mumtaz Tabbaa M.D., a board certified gastroenterologist, provides gastroenterology call coverage in the emergency department and outpatient services in the specialty clinic. NMC wishes to amend the current agreement to continue the same services without interruption. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this amendment is \$450,000. The total not to exceed amount of the Agreement is \$2,250,000 for the period April 1, 2015 to March 31, 2020 (60 months). \$450,000 is included in the Fiscal Year 2018/2019 Adopted Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure

___ Public Safety

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Gary Gray, Chief Executive Officer, 783.2553

Attachments: Agreement; First-Second Amendment

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Visual Net Design Amendment No. 1

Legistar Number: _____

..Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Visual Net Design for hosting services, adding \$150,000 for a revised total agreement amount not to exceed \$183,988.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$3,398) of the original cost of the agreement per each amendment.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Visual Net Design for hosting services, adding \$150,000 for a revised total agreement amount not to exceed \$183,988.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$3,398) of the original cost of the agreement per each amendment.

SUMMARY/DISCUSSION:

Natividad is recommending that the current agreement for hosting services with Visual Net Design be expanded to also include Support Services (i.e. software updates, security monitoring, and assistance with troubleshooting to diagnose software issues). As a part of Natividad's rebranding in May of 2018, several new websites were developed to market and provide information to our patients and the community on the services and providers available within the organization. In an effort to reach our target audience Natividad currently has an English and a Spanish website that are distinct and separate. The development of the Spanish site will help ensure the accuracy of the translation, as it will be translated by internal Medical Interpreters or a trusted vendor with whom Natividad Medical Center currently utilizes to assist with other language access services.

The approval of this agreement will help us to ensure that the websites provide up to date and accurate information related to services, contact information, and information on the health related matters which the organization feels is important to our community.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment has also been reviewed and approved by NMC's Finance Committee on February 28, 2019 and by its Board of Trustees on March 1, 2019.

FINANCING:

The cost for this amendment No. 1 is \$150,000 of which \$50,000 is included in the Fiscal Year 2018-19 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This amendment allows for hosting services resulting in a website with up to date and current information thus improving the health and quality of life through County supported policies, programs and services while promoting access to equitable opportunities for health choices and health environments in collaboration with communities.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Janine Bouyea, Human Resources Administrator, 783-2701
Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Visual Net Design Amendment 1
Visual Net Design Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

RBB Architects Inc. Amendment No. 3

Legistar Number: _____

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-12753) with RBB Architects Inc. for architectural services for the Radiology Modernization Project at NMC pursuant to the Request for Qualifications (RFQ) # 9600-54, extending the agreement an additional two (2) year period (July 1, 2019 through June 30, 2021) for a revised full agreement term of September 23, 2014 through June 30, 2021, with no change to the original scope of work or total agreement amount.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-12753) with RBB Architects Inc. for architectural services for the Radiology Modernization Project at NMC pursuant to the Request for Qualifications (RFQ) # 9600-54, extending the agreement an additional two (2) year period (July 1, 2019 through June 30, 2021) for a revised full agreement term of September 23, 2014 through June 30, 2021, with no change to the original scope of work or total agreement amount.

SUMMARY/DISCUSSION:

NMC is in the construction stage of modernizing the Radiology Department on the first floor of Building 500. The Radiology Department is adding two new Computerized Tomography (CT) scanners, a new Magnetic Resonance Imaging (MRI) as well as creating an Angiography hybrid suite for Interventional Radiology (IR).

On September 30, 2014 the Board of Supervisors approved the agreement (A-12753) with RBB Architects Inc. to provide Architectural services for the Radiology Modernization project per RFQ #9600-54 at Natividad Medical Center in the amount of \$862,450. On February 23, 2016 the Board of Supervisors approved Amendment No. 1 in the amount of \$354,900 to add various services and to produce a comprehensive set of construction documents for The Office of Health Planning and Development (OSHPD) plan review. On July 1, 2016 the Board of Supervisors approved Amendment No. 2 in the amount of \$1,307,000 which extended the term of the agreement for an additional two (2) year period through June 30, 2019 and added various services including the nurse call system, the Radiology chiller system, bidding and pre-construction assistance, and construction administration for a total Agreement amount of \$2,524,350.

This Amendment No. 3 will extend the term of the agreement for an additional two (2) year period through June 30, 2021 with no change to the original scope of work, or the total agreement amount so that the Radiology Modernization Project can be completed.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 3 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by NMC's Finance Committee on February 28, 2019 and by its Board of Trustees on March 19, 2019.

FINANCING:

There are no costs associated with this Amendment No. 3.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This amendment will extend the term of the current RBB Architect's agreement, thus allowing for the completion of the Radiology Modernization project.

- ☐ Economic Development
- ☐ Administration
- ☐ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Brian Griffin, Project Manager, 783-2605

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Amendment No. 3 to Agreement with RBB Architects Inc.
Amendment No. 2 to Agreement with RBB Architects Inc.
Amendment No. 1 to Agreement with RBB Architects Inc.
Original Agreement with RBB Architects Inc.
Spend Sheet

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

PatientPoint Solutions, LLC

Legistar Number:

..Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with PatientPoint Solutions, LLC for Content License services at NMC for an amount not to exceed \$17,800 with an agreement term April 1, 2019 through March 31, 2021.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard language and provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with PatientPoint Solutions, LLC for Content License services at NMC for an amount not to exceed \$17,800 with an agreement term April 1, 2019 through March 31, 2021.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard language and provisions within the agreement.

SUMMARY/DISCUSSION:

All patients that are admitted to Natividad receive a patient handbook. The patient handbook contains general hospital information as well as regulatory required information. Natividad desires to contract with PatientPoint Network Solutions, LLC to provide the regulatory required content. PatientPoint Network Solutions, LLC will provide Natividad a word document to include the following non-customizable content: using antibiotics safely, advanced directives, advanced care plans, ask me 3, and support for caregivers. PatientPoint Network Solutions, LLC is responsible for ensuring that the content is current and accurate. They will send updates to the hospital during the term of the agreement.

This agreement underwent extensive vetting by County approvers. There are numerous technical aspects and non-standard risk provisions that were negotiated and rewritten, such as Indemnification, Confidentiality, Payments, Warranty Disclaimer, Insurance, Term and Termination, Modification, Assignment, Miscellaneous provisions, Limitations on Liability, Warranties and Representations and Limitations on Damages.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this non- standard agreement as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The non-standard agreement has also been reviewed and approved by NMC's Finance Committee on February 28, 2019 and by its Board of Trustees on March 1, 2019.

FINANCING:

The cost for this non-standard agreement is \$17,800 of which \$8,900 is included in the Fiscal Year 2018-19 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets accordingly.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Improve health and quality of life for patients and their families through County supported policies, programs and services, promoting access to equitable opportunities for health choices and health environments in collaboration with communities

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Andrea Rosenberg Hosp. Assist Admin, 783-2562

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

PatienPoint Solutions, LLC. Content License Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

MGMA Data License Agreement

Legistar Number:

..Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a non-standard agreement with MGMA for Data License services at NMC for an amount not to exceed \$22,698 with an agreement term April 1, 2019 through March 31, 2022 and;
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard language and provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a non-standard agreement with MGMA for Data License services at NMC for an amount not to exceed \$22,698 with an agreement term April 1, 2019 through March 31, 2022 and;
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard language and provisions within the agreement.

SUMMARY/DISCUSSION:

For compliance with state and federal regulations, it is the responsibility of the hospital to document fair market value for compensation of employee and independent contractor physician and non-physician providers. Medical Group Management Association (MGMA) is a nationally recognized organization that offers access to industry data such as compensation and productivity benchmarking reports. Access to this tool will support decisions to help achieve strategic objectives of the hospital's services lines while remaining compliant with federal regulations.

This agreement underwent extensive vetting by County approvers. There are numerous technical aspects and non-standard risk provisions that were negotiated and rewritten, such as Indemnification, Confidentiality, Payments, Warranty Disclaimer, Insurance, Term and Termination, Modification, Assignment, Order forms, Limitations on Liability, and Limitations on Damages.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this non-standard agreement as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The non-standard agreement has also been reviewed and approved by NMC's Finance Committee on February 28, 2019 and by its Board of Trustees on March 1, 2019.

FINANCING:

The cost for this non-standard is \$22,698 of which \$7,200 which is included in the Fiscal Year 2018-19 Adopted Budget. There is no impact in the general funds.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The MGMA DataDive package arms NMC with necessary data to identify areas of operational improvement, manage costs, and attract and retain quality physicians and staff.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Tim Fitzgerald, IT Project Manager, 783-2716

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

MGMA non-standard Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Optuminsight Inc. Agreement

Legistar Number: [REDACTED]

..Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Optuminsight, Inc. for Consulting services at NMC for an amount not to exceed \$120,000 with an agreement term March 26, 2019 through March 25, 2020 and;
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future Change Request Forms to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$12,000) of the original cost of the agreement and;
- c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, Confidentiality, cyber liability and limitations on damages provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Optuminsight, Inc. for Consulting services at NMC for an amount not to exceed \$120,000 with an agreement term March 26, 2019 through March 25, 2020 and;
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future Change Request Forms to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$12,000) of the original cost of the agreement and;
- c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, Confidentiality, cyber liability and limitations on damages provisions within the agreement

SUMMARY/DISCUSSION:

Surgeries procedures have grown over 40% over the past years due to volume increases. An assessment is recommended to review and study the current workflow of procedures in order to maximize the department's surgery output. Because of the different modalities and intensity in the types of surgeries from minor to major, timing to perform the surgeries in a given day, accommodation for trauma caseload which is immediate, and surgeons' availability to schedule procedures, Optuminsight will be engaged to assist with the review. Optuminsight has the experience with assessments of Perioperative services from both strategically and operationally including to identify opportunities for revenue growth, cost savings and improve efficiencies.

This agreement underwent extensive vetting by County approvers. There are numerous technical aspects and non-standard risk provisions that were negotiated and rewritten, such as Indemnification, Confidentiality, Payments, Warranty Disclaimer, Insurance, Term and Termination, Modification, Assignment, Limitations on Liability, and Limitations on Damages.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement as to legal form, and the Auditor-

Controller has reviewed and approved as to payment provisions. The agreement as also been reviewed and approved by NMC's Finance Committee on February 28, 2019 and by its Board of Trustees on March 1, 2019.

FINANCING:

The cost for this agreement is \$120,000 of which is included in the Fiscal Year 2018-19 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for executive level consulting services, the outcome of which will contribute to a more efficient use of resources within the organization.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Daniel Leon CFO, 783-2561

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Optuminsight, Inc. Agreement

Attachments on file with the Clerk of the Board

FINANCIAL STATEMENTS

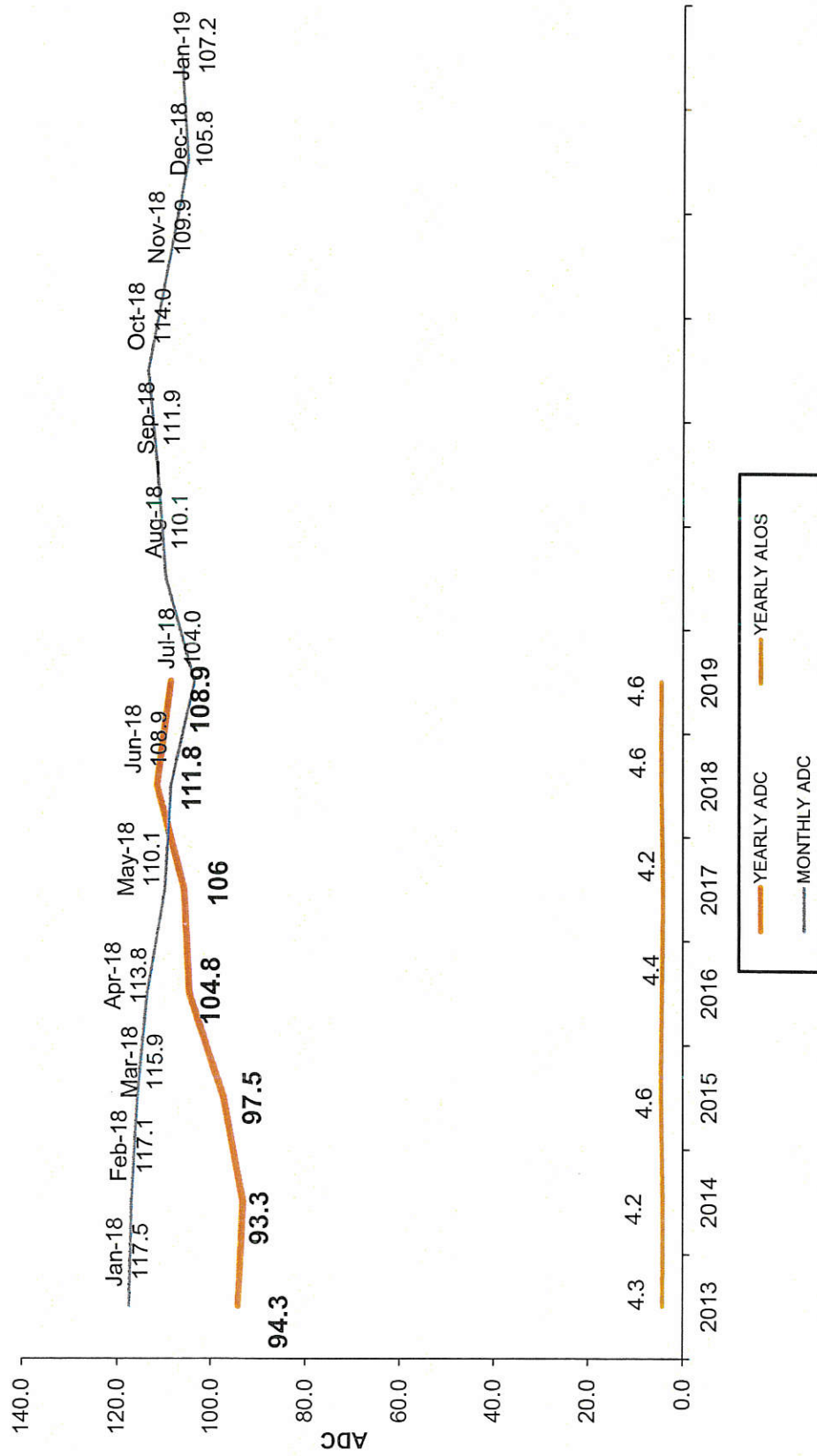
JANUARY 31, 2019

FINANCIAL STATEMENTS

JANUARY 31, 2019

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NATIVIDAD STATISTICAL REPORT JANUARY, 2019

Month-To-Date					Year-To-Date					
11-18	12-18	01-19	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS	CY/PT				
1	269	313	163	240	NICU	15	1,664	1,874	1,634	14.69%
2	1,331	1,320	1,415	1,430	Med/Surg	61	9,918	9,433	10,105	-6.65%
3	226	181	221	212	ICU	10	1,470	1,526	1,446	5.53%
4	56	83	67	68	Peds	12	472	516	467	10.49%
5	666	712	692	684	Acute Rehab	24	4,744	4,736	4,730	0.13%
6	388	365	310	384	OB/Gyn	27	2,664	2,369	2,636	-10.13%
7	2,936	2,974	2,868	3,018	TOTAL ACUTE	149	20,932	20,454	21,018	-2.68%
8	359	306	454	404	Psychiatric	19	2,802	2,965	2,828	4.84%
9	3,295	3,280	3,322	3,422	TOTAL DAYS	168	23,734	23,419	23,846	-1.79%
10	317	330	315	321	Nursery	18	2,227	2,098	2,156	-2.69%
AVERAGE DAILY CENSUS										
11	75.7	73.0	70.2	75.3	Acute	125	75.3	73.1	75.8	-3.56%
12	22.2	23.0	22.3	22.1	Acute Rehab	24	22.1	22.0	22.0	0.00%
13	12.0	9.9	14.6	13.0	Psychiatric	19	13.0	13.8	13.2	4.55%
14	109.8	105.8	107.2	110.4	TOTAL	168	110.4	108.9	110.9	-1.80%
15	10.6	10.6	10.2	10.4	Nursery	18	10.4	9.8	10.0	-2.00%
PERCENTAGE OF OCCUPANCY										
16	60.6%	58.4%	56.2%	60.2%	Acute		60.2%	58.5%	60.6%	-3.6%
17	92.5%	95.8%	92.9%	92.1%	Acute Rehab		92.1%	91.7%	110.0%	-16.7%
18	63.2%	52.1%	76.8%	68.4%	Psychiatric		68.4%	72.6%	69.5%	4.5%
19	65.4%	63.0%	63.8%	65.7%	TOTAL		65.7%	64.8%	67.6%	-4.1%
20	58.9%	58.9%	56.7%	57.8%	Nursery		57.8%	54.4%	55.6%	-2.0%
ADMISSIONS										
21	611	593	660	635	Acute		4,405	4,362	4,396	-0.77%
22	51	51	60	48	Acute Rehab		332	383	333	15.02%
23	58	50	67	63	Psychiatric		437	437	422	3.55%
24	720	694	787	746	TOTAL		5,174	5,182	5,151	0.60%
25	183	189	194	184	Nursery		1,276	1,253	1,238	1.21%
26	194	193	198	217	Deliveries		1,505	1,298	1,279	1.49%
DISCHARGES										
27	633	617	663	635	Acute		4,405	4,471	4,483	-0.27%
28	49	55	57	48	Acute Rehab		332	377	330	14.24%
29	59	54	58	63	Psychiatric		437	434	418	3.83%
30	741	726	778	746	TOTAL		5,174	5,282	5,231	0.97%
31	163	176	178	181	Nursery		1,257	1,129	1,134	-0.44%
AVERAGE LENGTH OF STAY										
32	4.6	4.7	4.2	4.6	Acute(Hospital wide no babies)		4.6	4.5	4.6	-2.17%
33	13.1	14.0	11.5	14.3	Acute Rehab		14.3	12.4	14.2	-12.68%
34	2.7	2.6	2.3	2.6	OB/Gyn		2.6	2.5	2.7	-7.41%
35	6.2	6.1	6.8	6.4	Psychiatric		6.4	6.8	6.7	1.49%
36	1.7	1.7	1.6	1.7	Nursery		1.7	1.7	1.7	0.00%
OUTPATIENT VISITS										
37	3,706	3,741	3,433	3,823	Emergency Room		26,515	27,306	31,474	-13.24%
38	417	388	456	441	ER Admits		3,059	3,031	3,050	-0.62%
39	57.9%	55.9%	57.9%	59.1%	ER Admits as a % of Admissions		59.1%	58.5%	59.2%	-1.22%
40	5,841	5,305	6,312	6,063	Clinic Visits		42,049	42,944	40,840	5.15%
ANCILLARY PROCEDURES BILLED										
41	44,220	44,231	47,764	43,950	Lab Tests		304,816	326,657	310,581	5.18%
42	3,318	3,247	3,283	3,210	Radiology Procedures		22,264	24,334	22,253	9.35%
43	211	157	187	193	MRI Procedures		1,339	1,395	1,324	5.36%
44	88	110	125	112	Nuclear Med Procedures		778	869	707	22.91%
45	1,027	1,005	975	933	Ultrasound Procedures		6,469	7,506	7,323	2.50%
46	1,469	1,319	1,269	1,327	CT Scans		9,205	10,554	10,062	4.89%
47	362	272	314	310	Surgeries		2,170	2,511	2,478	1.33%
48	8.22	8.61	8.33	7.66	FTE'S PER AOB		7.66	8.27	7.65	8.10%
49	1,283.0	1,293.8	1,279.4	1,200.5	TOTAL PAID FTE'S		1,200.5	1,290.6	1,206.9	6.94%
50	4,685	4,656	4,760	4,860	ADJUSTED PATIENT DAYS		33,703	33,557	33,926	-1.09%

STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
NATIVIDAD
FOR FY2019

	JUL-18	AUG-18	SEP-18	OCT-18	NOV-18	DEC-18	JAN-19	FEB-19	MAR-19	APR-19	MAY-19	JUN-19	YTD
REVENUE													
1 Patient Revenue:													
2 Inpatient	\$ 64,473,390	\$ 71,901,255	\$ 66,786,949	\$ 72,616,703	\$ 67,018,471	\$ 63,859,557	\$ 66,670,217	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 473,326,542
3 Pro Fees	1,572,206	1,769,731	1,475,144	2,512,622	1,314,466	1,809,675	2,253,687	-	-	-	-	-	12,707,531
4 Outpatient	29,913,075	33,743,000	28,280,118	32,483,101	28,742,317	27,406,124	29,827,369	-	-	-	-	-	210,395,104
5 Total Patient Revenue	95,958,671	107,413,986	96,542,211	107,612,426	97,075,254	93,075,356	98,751,273	-	-	-	-	-	696,429,177
6 Deductions from revenue													
7 Contractual Deductions	70,756,336	74,819,777	72,913,275	82,639,436	74,549,026	70,091,707	77,725,120	-	-	-	-	-	523,494,677
8 Bad Debt	4,776,136	3,750,065	2,809,655	2,540,065	947,672	3,318,574	480,000	-	-	-	-	-	18,223,157
9 Unable to Pay	344,030	350,912	345,089	610,585	570,940	245,187	292,881	-	-	-	-	-	2,959,433
10 Total Contractual Discounts	75,876,502	78,920,744	75,868,028	85,790,086	76,067,538	73,656,468	78,497,801	-	-	-	-	-	544,677,267
11 Net Patient Revenue	20,082,169	28,493,242	20,674,183	21,822,340	21,007,616	19,418,888	20,253,472	-	-	-	-	-	151,751,910
12 As a percent of Gross Revenue	20.93	26.53%	21.41%	20.28%	21.64%	20.86%	20.51%	-	-	-	-	-	21.79%
Total Government Funding	4,482,724	6,075,362	4,673,373	4,297,874	4,653,550	4,663,910	4,749,676	-	-	-	-	-	33,596,469
Other Operating Revenue:													
13 Rent Income	118,471	131,766	198,583	124,907	125,001	109,276	109,275	-	-	-	-	-	917,279
14 Interest Income	126,000	983,306	126,000	340,489	126,000	126,000	304,000	-	-	-	-	-	2,131,795
15 NMF Contribution	60,000	60,000	60,000	60,000	60,000	60,000	60,000	-	-	-	-	-	420,000
16 Other Income	230,650	316,343	279,568	556,471	302,801	211,571	269,099	-	-	-	-	-	2,166,503
17 Total Other Operating Revenue	535,121	1,491,415	664,151	1,081,867	613,802	506,847	742,374	-	-	-	-	-	5,635,577
TOTAL REVENUE	25,100,014	36,060,019	26,011,707	27,202,081	26,274,968	24,589,645	25,745,522	-	-	-	-	-	190,983,956
EXPENSE													
18 Salaries, Wages & Benefits	14,293,172	13,873,837	14,016,741	14,433,536	13,396,844	14,029,215	14,206,834	-	-	-	-	-	98,250,179
19 Registry	353,506	420,445	399,594	522,356	556,263	332,677	488,267	-	-	-	-	-	3,073,098
20 Phys/Residents SWB & Contract Fees	2,993,599	3,148,485	3,037,696	3,093,954	3,028,034	2,989,336	3,374,141	-	-	-	-	-	21,665,245
21 Purchased Services	2,289,056	2,639,680	2,999,644	2,938,736	2,564,872	3,003,715	3,160,938	-	-	-	-	-	19,596,441
22 Supplies	1,391,987	2,610,211	2,132,523	2,608,981	2,117,299	1,964,031	2,076,653	-	-	-	-	-	15,501,685
23 Insurance	217,205	217,205	217,205	217,205	217,204	217,205	217,205	-	-	-	-	-	1,520,434
24 Utilities and Telephone	153,964	292,473	295,416	282,957	297,921	295,095	298,138	-	-	-	-	-	1,915,964
25 Interest Expense	196,259	196,026	196,026	196,026	196,025	196,027	196,025	-	-	-	-	-	1,372,485
26 Depreciation & Amortization	984,657	953,089	997,679	995,749	999,115	997,316	1,021,914	-	-	-	-	-	6,949,519
27 Other Operating Expense	386,921	501,686	464,479	548,090	726,439	510,780	545,646	-	-	-	-	-	3,684,041
28 TOTAL EXPENSE	23,860,326	24,853,137	24,757,064	25,837,590	24,099,516	24,535,397	25,585,761	-	-	-	-	-	173,529,091
NET INCOME(LOSS)	1,239,688	11,206,882	1,254,643	1,364,491	2,175,452	54,248	159,761	-	-	-	-	-	17,454,865
Normalization for Extraordinary Items													
30 Interest Anthem Arbitration	-	(857,306)	-	-	-	-	-	-	-	-	-	-	(857,306)
31 Anthem Arbitration Payment	-	(5,206,202)	-	-	-	-	-	-	-	-	-	-	(5,206,202)
32 Metro Initial Settlement	-	-	-	(150,000)	-	-	-	-	-	-	-	-	(150,000)
33 Total Extraordinary Items	-	(6,063,508)	-	(150,000)	-	-	-	-	-	-	-	-	(6,213,508)
NET INCOME BEFORE Extraordinary Items	1,239,688	5,143,374	1,254,643	1,214,491	2,175,452	54,248	159,761	-	-	-	-	-	11,241,357
CAPITAL CONTRIBUTIONS													
35 County Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
CHANGE IN NET ASSETS	1,239,688	11,206,882	1,254,643	1,364,491	2,175,452	54,248	159,761	-	-	-	-	-	17,454,865

NATIVIDAD

CAPITAL CONTRIBUTIONS

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY
AS OF JANUARY 31, 2019

	CURRENT MONTH				YEAR-TO-DATE				UNAUDITED	
	Actual	Budget	Variance fav. (unfav)		Actual	Budget	Variance fav. (unfav)		Prior Yr Average	
			\$ VAR.	% VAR			\$ VAR.	% VAR		
	4,760	4,860	(101)	-2.1%	33,557	33,703	(146)	-0.4%	33,861	
	REVENUE									
	ADJUSTED PATIENT DAYS									
1	\$	\$	\$	3.0 %	\$	\$	\$	2.7 %	\$	\$
2	14,007	13,604	404	11.8	14,105	13,732	373	(11.4)	13,898	
3	474	424	50	3.3	379	428	(49)	2.3	456	
4	6,267	6,069	198	3.2	6,270	6,126	144	2.3	6,068	
5	20,748	20,096	652	(8.1)	20,754	20,286	468	2.3	20,421	
6	16,330	15,110	(1,220)	91.8	15,600	15,253	(348)	(2.3)	15,436	
7	59	720	661	29.4	543	727	184	25.3	555	
8	104	147	43	(3.2)	88	148	60	40.4	131	
9	16,492	15,976	(516)	3.3	16,232	16,127	(104)	(0.6)	16,121	
10	4,255	4,120	136	7.7	4,522	4,159	364	8.7	4,300	
11	20.51%	20.50%		8.0	21.79%	20.50%		7.4	21.06%	
	998	924	74	4.3	1,001	932	69	7.4	1,138	
	Other Operating Revenue:									
12	23	22	1	272.5	27	22	5	23.0	32	
13	64	17	47	2.1	64	17	46	267.0	31	
14	13	12	0	7.7	13	12	0	0.4	12	
15	57	53	4	49.9	65	53	12	21.8	124	
16	156	104	52	5.1	168	105	63	59.9	200	
17	5,409	5,147	262	(10.3)	5,691	5,196	495	9.5	5,638	
	EXPENSE									
18	2,985	2,705	(280)	(16.8)	2,928	2,731	(197)	(7.2)	2,668	
19	103	27	(76)	(102)	92	27	(64)	(235.0)	89	
20	709	607	(102)	9	646	613	(33)	(5.4)	625	
21	664	673	9	(3)	584	679	95	14.0	570	
22	436	433	(3)	(5.0)	462	437	(25)	(5.7)	447	
23	46	43	(2)	(2.3)	45	44	(1)	(3.2)	41	
24	63	61	(2)	3.6	57	62	5	7.6	54	
25	41	43	2	(11.3)	41	43	2	5.1	42	
26	215	193	(22)	(0.1)	207	195	(12)	(6.4)	205	
27	115	115	(0)	(9.7)	110	116	6	5.0	110	
28	5,376	4,900	(476)	(86.4)	5,171	4,946	(225)	(4.5)	4,851	
29	34	247	(214)	(214)	520	250	270	108.2	787	
30	CAPITAL CONTRIBUTIONS									
31	-	-	-	-	-	-	-	-	-	
32	-	-	-	-	-	-	-	-	-	
33	-	-	-	-	-	-	-	-	-	
34	\$	\$	\$	(86)	\$	\$	\$	108.217 %	\$	\$
	34	247	(214)	(86)	520	250	270	108.217 %	787	

UNAUDITED

PAGE 6 OF 11 PAGES

NATIVIDAD
STATE AND COUNTY RECEIVABLES

AS OF 01/31/19

BALANCE SHEET

	Req. Balance	Accruals	Reversals and Reclassifies	Medi-Cal Waiver	GPP /PRIME	IGT	Payments	Ending Balance
Medi-Cal Waiver (DSH +SNCP)	\$ 20,001,573	17,241,183				23,364,206	(56,334,921)	4,272,041
EHR Meaningfull Use	520,990							520,990
Hospital Fee	1,506,108	554,169					(767,614)	1,292,664
Rate Range IGT-CCAH-	14,411,372	4,743,529						19,154,901
MCMC EPP	-	2,526,349						2,526,349
MCMC QIP	-	2,873,066						2,873,066
SB1732	-	2,275,000					(3,233,326)	(958,326)
AB 915	3,254,442	2,100,000					(3,249,958)	2,104,484
A/R Office Buildings	78,488	917,279					(817,668)	178,100
A/R Manco Abbott	-	400,054					(380,473)	19,581
Interest Accrued Positive Cash	-	1,588,380					(1,588,380)	-
Accrued Donations	1,834,852	420,000					(50,534)	2,204,318
A/R Jail-IPG&E	74,114	581,082					(250,020)	405,176
Health Department	-	980,000					(693,813)	286,187
Ryan White & EIP A/R	-	145,831					(139,438)	6,393
STATE RECEIVABLES	\$ 41,681,940	\$ 37,345,923	\$ -	\$ -	\$ -	\$ 23,364,206	\$ (67,506,144)	\$ 34,885,925

P & L

	YTD Jan-19
Medi-Cal DSH /SNCP/PHYS SPA	\$ 8,893,683
PRIME Y4	8,347,500
Rate Range IGT-CCAH-	4,743,529
AB 85 New Eligible Reconciled	444,962
Esperanza Care	(524,472)
MCE to Cost Reconciled	738,167
Hospital Fee	554,169
MCMC EPP	2,526,349
HD Residency Support	(291,669)
MCMC QIP	2,873,066
AB915	2,100,000
Medicare GME	743,624
SB 1732	2,275,000
White & SAMHSA GRANTS	172,562
ERNMENT FUNDING INCOME	\$ 33,596,470

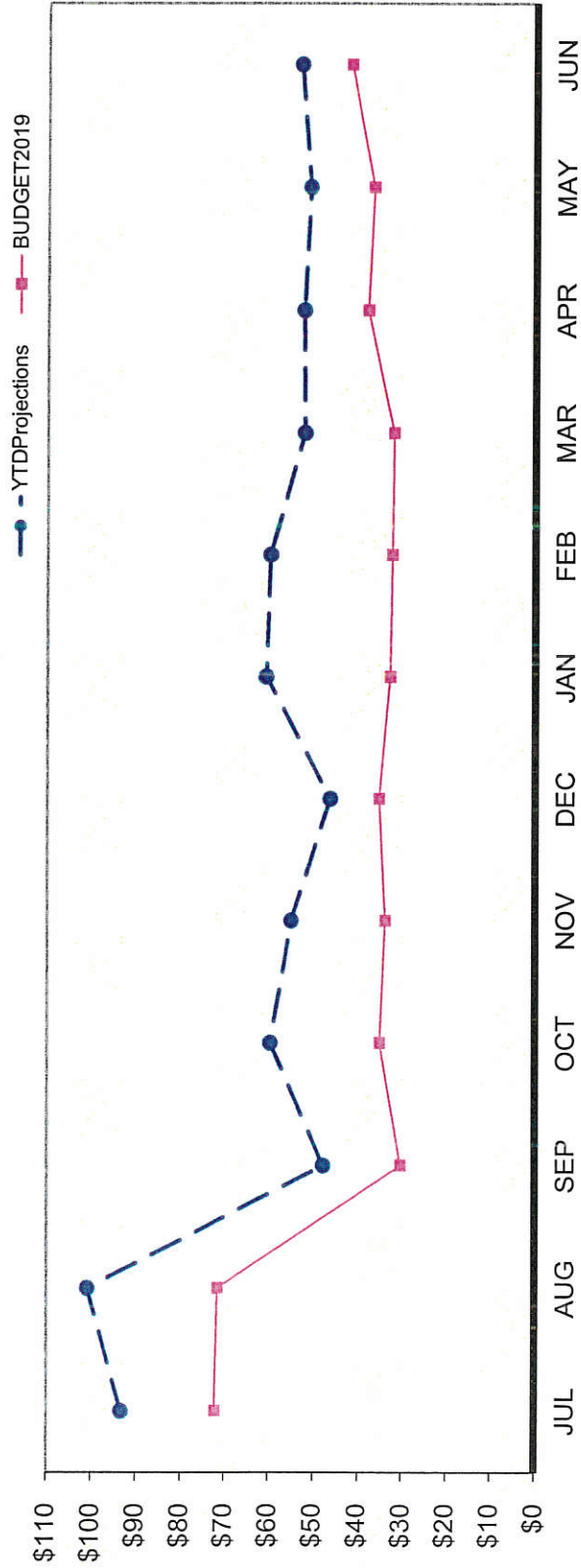
NATIVIDAD
STATEMENT OF CASH FLOWS
AS OF JANUARY 31, 2019

	CURRENT MONTH	YEAR - TO - DATE
1	\$ 46,462,920	
2		\$ 81,888,816
3	159,761	
4	-	17,454,865
5	1,021,914	-
6	1,181,675	\$ 6,949,519
		24,404,384
7		
8	1,705,223	
9	22,935,939	7,954,986
10	(706,676)	6,796,016
11	1,025,307	(2,572,596)
12	(3,824,118)	3,813,561
13	(194,625)	(1,629,156)
14	-	(1,481,819)
15	(466,472)	
16	20,474,578	(4,619,304)
17		8,261,688
18		
19	(2,013,867)	(5,719,808)
20	-	-
21	(2,013,867)	(5,719,808)
22		
23	-	(11,375)
24	(16,477)	(3,655,339)
25	(5,175,414)	(44,255,697)
26	-	746
27	(5,191,891)	(47,921,665)
28		
29	14,450,495	(20,975,401)
30	\$ 60,913,415	\$ 60,913,415

NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2019

	<u>BDGT-19</u>	<u>ESTIMATE</u> <u>FY2019</u>	<u>Variance to Budget</u>
Medi-Cal DSH Waiver	\$ 11,820,000	\$ 14,446,320	\$ 2,626,320
PRIME Y4	14,310,000	14,310,000	-
EPP	4,330,881	4,330,881	-
QIP	4,925,261	4,925,261	-
AB915	3,600,000	3,600,000	-
SB1732	3,900,000	3,900,000	-
CCAH Rate Range	8,131,758	8,131,758	-
HIV Grants	250,000	250,000	-
MCE to Cost	-	738,167	738,167
Physician SPA	800,000	800,000	-
Esperanza Care Outside Purchased Service	-	(2,000,000)	(2,000,000)
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,352,000	1,352,000	-
Provider Fee	950,000	950,000	-
	<u>\$ 53,869,900</u>	<u>\$ 55,234,387</u>	<u>\$ 1,364,487</u>

Cash Flow Performance Fiscal Year 2019 (in Millions)



Months	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
YTD	93.3	100.9	47.9	59.9	55.3	46.5	60.9	60.0	52.4	52.7	51.3	53.4
BDGT	72.1	71.5	30.4	35.2	34.0	35.4	33.0	32.6	32.2	38.1	36.8	42.0
Variance	21.2	29.4	17.5	24.6	21.3	11.1	27.9	27.4	20.2	14.6	14.4	11.3

NATIVIDAD
CASH FORECAST
FISCAL YEAR 18-19

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ACTUAL DEC	ACTUAL JAN	PROJECTION FEB	PROJECTION MAR	PROJECTION APR	PROJECTION MAY	PROJECTION JUN	Total YTD
Beginning Balance	81,880,082	93,273,873	100,850,021	47,901,621	58,858,891	55,243,338	41,983,474	60,877,439	58,997,759	52,416,807	52,675,537	51,269,770	81,880,082
CASH RECEIPTS													
Patient Revenues (incl pro fees and lab cop)	23,038,784	23,436,414	20,175,085	22,039,915	22,376,407	16,686,716	25,370,193	18,288,357	20,233,195	19,574,916	20,233,195	19,574,912	250,988,089
Provider Fee	-	363,075	-	365,804	172,098	-	-	70,167	70,167	70,167	70,167	70,163	1,326,008
RR IG/ERP QIP	-	-	-	-	-	-	-	1,448,902	1,448,902	1,448,902	1,448,902	1,448,902	7,244,900
SHORT DOYLE	-	-	338,819	319,378	-	273,235	808,693	173,460	173,460	173,460	173,460	173,460	2,607,419
HEV GRANTS	16,347	-	49,102	29,935	28,731	-	42,101	20,633	20,633	20,633	20,633	20,633	268,381
HEALTH DEPARTMENT REIMB	-	153,365	-	20,935	270,096	280,337	-	175,000	175,000	175,000	175,000	175,000	1,570,768
Anthem Arbitration Interest	-	857,308	-	-	-	-	-	-	-	-	-	-	857,308
AB915	-	-	3,208,951	-	-	-	-	-	-	-	-	-	8,808,951
GP Y2 Fund Payment	681,027	-	-	-	-	-	-	-	-	-	-	-	681,027
Anthem Arbitration Patient Services	-	5,206,202	-	-	-	-	-	-	-	-	-	-	5,206,202
GP Y3 4Q	-	-	-	8,537,842	117,485	-	8,832,942	-	-	8,832,942	-	-	8,832,942
GP Y4	-	-	-	8,832,942	-	-	15,529,149	-	-	-	-	-	8,832,942
PRIME DY13 & DY14 IG T	13,823,534	-	-	-	-	-	-	-	-	-	-	-	26,498,828
PHYS SPA	-	-	-	-	-	-	-	-	-	-	-	-	20,352,683
SB1732	-	-	-	-	-	-	3,233,327	-	-	-	-	-	800,000
Foundation	-	-	-	-	-	-	-	-	-	-	-	-	1,000,000
TIME BETWEENLY	100,232	112,667	106,232	106,232	106,232	106,232	106,232	106,232	106,232	106,232	106,232	106,232	4,233,327
Rent Income	33,174	46,888	33,084	143,659	482,435	44,788	24,550	94,567	94,567	94,567	94,567	94,567	50,574
CCAH MCE to Cost FY15-16 & FY16-17	571,659	611,471	-	398,111	-	-	-	827,522	4,370,784	2,381,289	2,248,745	4,173,549	1,281,219
Fund 404 Transfer	-	-	-	-	-	-	-	-	-	-	-	-	1,281,219
IGT Sub-Fund Transfer In/(Out)	-	-	-	-	-	-	-	-	-	-	-	-	94,663
Interest Income	-	-	-	718,469	-	5,224,860	(5,224,860)	-	-	-	-	-	1,183,130
Miscellaneous Revenue	92,287	81,632	132,544	551,318	323,274	26,937	66,947	135,844	135,844	135,844	135,844	135,844	1,838,379
Total Cash Receipts	38,943,044	30,860,021	24,094,391	42,073,925	23,863,765	22,632,105	48,682,164	21,320,741	27,013,774	33,023,442	24,716,235	31,597,742	389,229,273
CASH DISBURSEMENTS													
Purchased Services and Supplies	8,710,801	7,481,819	6,412,673	7,568,759	9,301,559	7,760,868	11,800,770	6,884,932	7,401,175	7,182,427	7,401,175	7,182,437	94,009,385
PRIME DY13 & DY14 IG T	-	-	-	-	-	7,784,574	-	-	-	7,155,000	-	-	14,916,574
GP Y2 & Y1	-	1,232,580	-	55,860	-	-	-	-	-	-	-	-	1,288,470
GP Y3 4Q	-	-	5,094,022	-	-	-	-	-	-	-	-	-	5,094,022
GP Y4	-	-	5,224,860	-	-	-	-	-	-	-	-	-	15,074,580
Building Lease / Rental Equipment	145,541	277,848	311,453	281,687	223,153	328,908	285,438	285,438	285,438	285,438	285,438	285,438	3,281,218
GP Principal & Interest Payments	4,256,349	-	274,022	274,022	685,371	-	685,371	-	-	-	-	-	5,423,742
Payroll and Benefits	13,419,886	13,809,554	13,911,702	20,232,466	13,607,251	13,776,922	14,915,062	13,336,496	14,767,621	14,291,246	14,767,621	14,291,246	175,126,093
Expenses Care	17,500	-	26,210	403,708	37,382	-	37,673	-	-	-	-	-	524,473
COWCAP	-	-	-	-	4,910,476	-	-	-	-	-	-	-	4,910,476
FY18-19 MH MOU	-	-	-	99,988	-	65,988	222,346	-	-	-	-	-	1,092,000
Data Processing	-	-	174,770	88,819	-	87,388	175,079	226,505	226,505	226,505	226,505	226,505	1,510,330
BETA Insurance Premium	-	-	-	402,654	-	-	-	-	-	-	-	-	1,658,579
Transfer GP Y2 to Health	-	-	-	-	-	-	-	-	-	-	-	-	402,654
IGT Sub-Fund Transfer Out	-	-	-	-	-	-	454,573	-	-	-	-	-	454,573
Capital Expenditures	399,156	491,072	45,000,000	1,012,686	339,487	852,483	2,013,867	1,864,483	6,688,627	3,644,096	3,441,263	6,386,778	45,000,000
Total Cash Disbursements	28,949,233	23,292,873	77,042,791	30,146,655	28,479,308	35,891,969	30,788,169	22,199,354	34,594,226	32,784,712	26,122,002	29,444,404	397,728,228
Increase/(Decrease)	11,393,811	7,576,148	(52,648,400)	11,927,270	(4,586,553)	(13,259,864)	18,893,965	(870,880)	(7,580,952)	258,730	(1,405,767)	2,113,338	(28,498,954)
Ending Cash Fund 451	93,273,873	100,850,021	47,901,621	58,858,891	55,243,338	41,983,474	60,877,439	58,997,759	52,416,807	52,675,537	51,269,770	53,383,108	53,383,108
(+) Cash In Transit	-	-	-	-	-	4,447,135	-	-	-	-	-	-	-
(-) Credit Card Account + Fund 27	9,311	15,544	15,464	18,915	18,967	28,631	32,296	-	-	-	-	-	66,890,438
(+) Petty Cash	3,680	3,680	3,680	3,680	3,680	3,680	3,680	-	-	-	-	-	64,641,693
Ending Cash as per 6/L	93,286,864	100,869,245	47,920,765	59,851,486	55,265,985	46,482,920	60,913,415	58,997,759	52,416,807	52,675,537	51,269,770	53,383,108	53,383,108
Fund 404													
Beginning Balance	74,868,144	74,868,144	74,868,144	74,868,144	74,470,033	74,470,033	74,470,033	74,470,033	73,642,511	66,271,727	66,890,438	64,641,693	-
Transfer In/Out Fund 451	-	-	-	(398,111)	-	-	-	(827,522)	(4,370,784)	(2,381,289)	(2,248,745)	(4,173,549)	-
Ending Cash Fund 404	74,868,144	74,868,144	74,868,144	74,470,033	74,470,033	74,470,033	74,470,033	73,642,511	69,271,727	66,890,438	64,641,693	60,468,144	-
Ending Cash Fund 451 & 404	168,142,017	175,716,165	122,766,765	134,298,024	129,713,371	116,453,507	135,347,472	133,640,270	121,686,534	119,565,975	115,811,463	113,851,252	-