



Finance Committee Meeting 2019

June 27, 2019



Finance Committee Meeting

Thursday, June 27, 2019

3:30 PM

Steinbeck Room, Building 300

1441 Constitution Blvd.

AGENDA

1. **Call to Order**

Mike Payne, Chair

2. **Public Comments (Limited 3 minutes per speaker)**

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

3. **Agenda Additions/Corrections**

Noemi Ferguson

4. **Approval of Minutes**

- Approve the Minutes of June 7, 2019. *Pages 5-12*

5. **Old Business**

- None

6. **New Business**

- Consent Items – Attachment A. *Pages 13-34*
Review and approve for consideration by the NMC Board of Trustees

Scheduled Items/Discussion Items

7. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-12086) with GE Healthcare for maintenance and repair services of diagnostic equipment at Natividad, extending the agreement an additional two (2) year period (September 1, 2019 through August 31, 2021) for a revised full agreement term of September 1, 2011 through August 31, 2021, and adding \$680,000 for a revised total agreement amount not to exceed \$5,566,166. *Pages 35-36*
(Andrea Rosenberg)

8. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

- Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13725) with DrFirst.com Inc. (DrFirst) for the Controlled Substance Utilization Review and Evaluation System (CURES), which gives access to California's Prescription Drug Monitoring Program (PDMP), adding \$18,060 for a revised total agreement amount not to exceed \$267,060, with no changes to the term of the Agreement of July 1, 2017 through June 30, 2020.
- Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification provisions within the amendment. *Pages 37-38* (Charles Harris)

9. Review and Approve Financial Statements

Daniel Leon, CFO

- Receive and Approve May 2019 Financial Report. *Pages 39-51*

10. Calendar for Next Finance Committee Meeting

- Thursday, July 25, 2019 at 3:30 PM.

11. Adjournment

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Board of Trustees as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Board of Trustees shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed, and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



Finance Committee Meeting

Thursday, June 27, 2019

Consent Items

Attachment A

1. <i>Pages 13-14</i>	<ul style="list-style-type: none"> a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-13611) with Mohamed Kerala Serio, M.D. to provide cardiology services, extending the term by twelve months (August 1, 2019 to July 31, 2020) for a revised full agreement term of July 1, 2017 to July 31, 2020, and adding \$610,000 for a revised total not to exceed amount of \$1,880,000 in the aggregate; and b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the amendments do not significantly change the scope of work, and do not cause an increase of more than ten percent 10% (\$122,000) of the original contract amount.
2. <i>Pages 15-16</i>	<ul style="list-style-type: none"> a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Advanced Gastroenterology of Monterey County to provide gastroenterology services for an amount not to exceed \$650,000 for the period August 1, 2019 to July 31, 2020; and b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$65,000) of the original contract amount.
3. <i>Pages 17-18</i>	<ul style="list-style-type: none"> a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-13546) with Alexander Izmailov, M.D. to provide cardiology services, extending the term by twelve months (August 1, 2019 to July 31, 2020) for a revised full agreement term of July 1, 2017 to July 31, 2020, and adding \$330,000 for a revised total not to exceed amount of \$990,000 in the aggregate; and b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the amendments do not significantly change the scope of work, and do not cause an increase of more than ten percent 10% (\$60,000) of the original contract amount.
4. <i>Pages 19-20</i>	<p>Authorize payment to Specialists on Call, Inc., (SOC), a Delaware corporation and Tele-Physicians, P.C., a California professional corporation doing business as Specialists on Call Physicians and as California Tele-Physicians the balance of SOC's final invoices dated between August 2017 through January 2018, in the amount of \$63,300 for tele-neurology consultative services performed prior to the expiration of the agreement on January 31, 2018, but which amount exceeds the agreement's maximum liability of \$420,000.</p>
5. <i>Pages 21-22</i>	<ul style="list-style-type: none"> a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a program letter of agreement with the University of Nevada, Reno for the purpose of offering clinical rotations outside of Natividad Medical Center (NMC) for residents currently working at NMC with an agreement term September 1, 2019 through August 31, 2022. b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability provisions within the agreement.
6. <i>Pages 23-26</i>	<ul style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 and Appendices A and B to create the classifications of Hospital Chief Medical Information Officer and Hospital Chief Medical Director of Ambulatory Care Services;

	<ul style="list-style-type: none"> b. Amend Natividad (Unit 9600) FY 2019-20 Adopted Budget to approve reallocations/reclassifications as indicated by position numbers in the attached Resolution; c. Authorize the Auditor-Controller to incorporate the approved changes in the Natividad (Unit 9600) FY 2019-20 Adopted Budget; d. Direct the County Administrative Office to incorporate the new classifications and approved position changes in the Natividad (Unit 9600) FY 2019-20 Adopted Budget; and e. Direct the Human Resources Department to implement the changes in the Advantage HRM System.
7. <i>Pages 27-28</i>	<p>Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-17-287) with Pacific Health Alliance for project administration ("PA") services for the County of Monterey's Pilot Project for the Remaining Uninsured, extending the agreement an additional eighteen (18) month period (July 1, 2019 through a run out period of December 31, 2020) for a revised full agreement term of August 1, 2017 through December 31, 2020, and adding \$400,000 for a revised total agreement amount not to exceed \$900,000.</p>
8. <i>Pages 29-32</i>	<ul style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix B to adjust the salary ranges for the classifications of: Hospital Director of Nursing Education and Hospital Chief Nursing Officer as indicated below; b. Authorize the County Administrative Office to incorporate the approved changes in the Natividad FY 19-20 Adopted Budget; and c. Direct the Monterey County Human Resources Department to implement the changes in the Advantage HRM System.
9. <i>Pages 33-34</i>	<ul style="list-style-type: none"> a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 7 to the agreement (A-12885) with Forward Advantage, Inc. for Forward Advantage File Pick-Up module and support services and adding \$10,250 for a revised total agreement amount not to exceed \$199,457. b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$800) of the original cost of the agreement per each amendment.



Finance Committee Special Meeting

Friday, June 7, 2019

8:00 AM

Steinbeck Room, Building 300

1441 Constitution Blvd.

MINUTES

Board Members: Mike Payne, Marcia Atkinson, Libby Downey

Absent: Dr. Charles Harris, Dr. Gary Gray

NMC Staff/County: Daniel Leon, Andrea Rosenberg, Tim Fitzgerald, Nancy Buscher, Ari Entin, Jeanne-Anne Balza, Jennifer Lusk

1. Call to Order

Mike Payne, Chair

2. Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

3. Agenda Additions/Corrections

Noemi Ferguson

- None.

4. Approval of Minutes

- Approve the Minutes of April 25, 2019.

MOTION: *Motion to approve the minutes of April 25, 2019 moved by Libby Downey, seconded by Marcia Atkinson, and approved unanimously.*

5. Old Business

- None

6. New Business

- Consent Items – Attachment A.

Review and approve for consideration by the NMC Board of Trustees

MOTION: *Motion to approve Consent Items for consideration by the NMC Board of Trustees, Attachment A, item 1 through item 22 moved by Marcia Atkinson, seconded by Libby Downey, and approved unanimously.*

Scheduled Items/Discussion Items

7. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

- Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 2 to the agreement (A-13620) with The CBORD Group, Inc. for hospital food

and nutrition software services, extending the agreement for an additional thirteen month period (July 11, 2019 through July 31, 2020) for a revised full agreement term of July 11, 2017 through July 31, 2020, and adding \$12,510 for a revised total agreement amount not to exceed \$134,426. **(Andrea Rosenberg)**

MOTION: *Motion to approve Scheduled, item number 7, for consideration by the NMC Board of Trustees, moved by Marcia Atkinson, seconded by Libby Downey and approved unanimously.*

8. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the Addendum with The Gordian Group to the SourceWell (formerly NJPA) Contract 071415 for administrative services of the Job Order Contracting (JOC) program, to increase the total amount an additional \$175,000 for a revised total spending limit not to exceed \$275,000, for JOC projects initiated during the term of the Sourcewell Contract September 15, 2015 through September 15, 2020. **(Andrea Rosenberg)**

MOTION: *Motion to approve Scheduled, item number 8, for consideration by the NMC Board of Trustees, moved by Libby Downey, seconded by Marcia Atkinson and approved unanimously.*

9. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a non-standard agreement with Wolters Kluwer Health Inc. for subscriptions licenses and maintenance support services for Nurse Education at NMC for an amount not to exceed \$187,658 with an agreement term July 1, 2019 through June 30, 2023 and;
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard language and provision within the agreement. **(Nancy Buscher)**

MOTION: *Motion to approve Scheduled, item number 9, for consideration by the NMC Board of Trustees, moved by Libby Downey, seconded by Marcia Atkinson and approved unanimously.*

10. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Champion Healthcare Technologies, Inc. for electronic tissue management software services at NMC for an amount not to exceed \$97,938 with an agreement term July 1, 2019 through June 30, 2022.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement. **(Nancy Buscher)**

MOTION: *Motion to approve Scheduled, item number 10, for consideration by the NMC Board of Trustees, moved by Marcia Atkinson, seconded by Libby Downey and approved unanimously.*

11. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with Applied Statistics & Management Inc. for subscription to access web-based medical staff database services for verifying and tracking medical care provider licenses and adding \$12,834 for a revised total agreement amount not to exceed \$112,634, with no changes to the term of the Agreement July 1, 2015 through June 30, 2020. **(Charles Harris)**

MOTION: *Motion to approve Scheduled, item number 11, for consideration by the NMC Board of Trustees,*

moved by Libby Downey, seconded by Marcia Atkinson and approved unanimously.

12. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Change Healthcare Technologies, LLC for software and maintenance services at NMC for a total amount not to exceed \$4,326,883 with an agreement term of July 1, 2019 through June 30, 2024.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$432,688) of the original cost of the agreement.
- c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement. **(Charles Harris)**

MOTION: *Motion to approve Scheduled, item number 12, for consideration by the NMC Board of Trustees, moved by Marcia Atkinson, seconded by Libby Downey and approved unanimously.*

13. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Service Order with Cyxtera Technologies, Inc. for co-location and disaster recovery services under the terms and conditions of the existing Master Agreement (A-14052) and at a cost of \$105,492, with no change to the agreement term of July 21, 2018 through June 30, 2020.
- b. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the Agreement with CenturyLink Communications LLC to add continued data circuit services for Natividad at a cost of \$168,000, with no change to the agreement term of July 21, 2015 through June 30, 2020. **(Ari Entin)**

MOTION: *Motion to approve Scheduled, item number 13, for consideration by the NMC Board of Trustees, moved by Marcia Atkinson, seconded by Libby Downey and approved unanimously.*

14. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with Professional Research Consultants, Inc. for patient satisfaction survey services, extending the agreement an additional nine (9) month period (July 1, 2019 through March 31, 2020) for a revised full agreement term of July 1, 2015 through March 31, 2020, and adding \$28,965 for a revised total agreement amount not to exceed \$154,965. **(Craig Walls)**

MOTION: *Motion to approve Scheduled, item number 14, for consideration by the NMC Board of Trustees, moved by Libby Downey, seconded by Marcia Atkinson and approved unanimously.*

15. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with HealthStream Inc. for Web based clinical education content services at NMC for an amount not to exceed \$137,474 with an agreement term July 1, 2019 through June 30, 2022.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement. **(Janine Bouyea)**

MOTION: *Motion to approve Scheduled, item number 15, for consideration by the NMC Board of Trustees, moved by Libby Downey, seconded by Marcia Atkinson and approved unanimously.*

16. Review and Approve Financial Statements

Daniel Leon, CFO

- Receive and Approve April 2019 Financial Report.

MOTION: *Motion to accept the April 2019 Financial Reports moved by Libby Downey, seconded by Marcia Atkinson, and approved unanimously.*

17. Adjournment at 8:48am

Recorded by Noemi Ferguson



Finance Committee Special Meeting

Friday, June 7, 2019

Consent Items

MINUTES

Attachment A

1.	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Everyone's Harvest for the operation and management of the certified Farmers' Market at NMC for an amount not to exceed \$130,080 with an agreement term July 1, 2019 through June 30, 2022.</p> <p>b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$13,008) of the original cost of the agreement.</p>
2.	<p>Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13464) with Pacific Medical, Inc. for orthopedic soft goods, durable medical equipment and orthotics and prosthetics services, adding \$163,000 for a revised total agreement amount not to exceed \$488,000 and with the no change to the agreement term.</p>
3.	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment no. 3 to the agreement (A-12753) with Health Care Interpreter Network (HCIN) for shared interpreter services at NMC, adding \$50,000 for a revised total agreement amount not to exceed \$440,000 and with no change to the agreement term of July 1, 2015 through June 30, 2021.</p> <p>b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$19,500) of the original cost of the agreement.</p>
4.	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Cynthia Harlowe for consulting services related to Joint Commission accreditation at NMC for an amount not to exceed \$500,000 with an agreement term of July 1, 2019 through June 30, 2021.</p> <p>b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$50,000) of the original cost of the agreement.</p>
5.	<p>Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 2 to the funding agreement with Healthcare Foundation of Northern and Central California ("Healthcare Foundation"), a California corporation, for assisting in meeting the direct costs of a Medical Respite Program ("MRP") for homeless persons in Monterey County (Resolution No. 16-093), to extend the agreement an additional three (3) year period (July 1, 2018 through June 30, 2021) for a revised full agreement term of April 19, 2016 through June 30, 2021, and adding \$300,000 for a revised total agreement amount not to exceed \$498,500.</p>
6.	<p>a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Kevin Yoo MD, APC to provide neurosurgery services at Natividad for an amount not to exceed \$500,000 for the period July 1, 2019 to June</p>

	<p>30, 2021; and</p> <p>b. Authorize the Deputy Purchasing Agent for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.</p>
7.	<p>a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Neurorescue, a Professional Medical Corp. to provide neurosurgery services at Natividad for an amount not to exceed \$500,000 for the period July 1, 2019 to June 30, 2021; and</p> <p>b. Authorize the Deputy Purchasing Agent for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.</p>
8.	<p>a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Minh Q. Tran M.D. Inc. to provide neurosurgery services at Natividad for an amount not to exceed \$500,000 for the period July 1, 2019 to June 30, 2021; and</p> <p>b. Authorize the Deputy Purchasing Agent for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.</p>
9.	<p>a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with West Coast Brain and Spine Institute, Inc. to provide neurosurgery services at Natividad for an amount not to exceed \$500,000 for the period July 1, 2019 to June 30, 2021; and</p> <p>b. Authorize the Deputy Purchasing Agent for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.</p>
10.	<p>a. Ratify execution by the Deputy Purchasing Agent of Natividad Medical Center ("NMC") of a Letter of Interest, dated May 17, 2019 to the California Department of Health Care Services ("State DHCS"), confirming the interest of the County of Monterey d/b/a NMC ("County") in working with State DHCS to participate in the Voluntary Rate Range Program for the period of July 1, 2018 to June 30, 2019, including providing a Medi-Cal managed care rate range Intergovernmental Transfer of Public Funds ("IGT") to fund the nonfederal share of Medi-Cal managed care actuarially sound capitation rate payments ;</p> <p>b. Authorize the Deputy Purchasing Agent of NMC to execute the implementing IGT Agreement between the County and the State DHCS to fund the nonfederal share of Medi-Cal managed care actuarially sound capitation rate payments for healthcare services rendered in the period of July 1, 2018 to June 30, 2019, pursuant to Sections 14164 and 14301.4(b)(4) of the Welfare & Institutions Code, in substantially the same form as that which has been presented to the Board without significant change to its content, for a total amount not to exceed \$9,800,000, plus a 20 % assessment fee applicable to non-exempt funds; and</p> <p>c. Authorize the Deputy Purchasing Agent of NMC to execute amendments to the Health Plan-Provider Agreement with the Monterey-Santa Cruz-Merced Managed Medical Care Commission d/b/a Central California Alliance for Health ("CCAH") to provide for Medi-Cal managed care rate payment increases to NMC for healthcare services rendered in the period of July 1, 2018 to June 30, 2019, at no less than 80.07% of the available rate increases specific to Medi-Cal Plan enrollees in Monterey County.</p>
11.	<p>Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No.1 to the agreement (A-14126) with Clean Harbors Environmental Services, Inc. for waste transportation and disposal services of rendered non-retrievable and unusable pharmaceutical waste, extending the agreement an additional one (1) year period (October 1, 2019 through September 31, 2020) for a revised full agreement term of October 1, 2018 through September 31, 2020, and adding \$8,500 for a revised total agreement amount not to exceed \$12,000.</p>
12.	<p>a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute the Professional</p>

	<p>and Call Coverage Services Agreement with Thai Lan N. Tran MD, Inc. to provide general and acute care surgical services at Natividad for an amount not to exceed \$650,000 for the period July 1, 2019 to June 30, 2021; and</p> <p>b. Authorize the Deputy Purchasing Agent or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$65,000) of the original contract amount.</p>
13.	<p>a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Brian Lugo MD, Medical Corp. to provide general and acute care surgical services at Natividad for an amount not to exceed \$500,000 for the period July 1, 2019 to June 30, 2021; and</p> <p>b. Authorize the Deputy Purchasing Agent or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.</p>
14.	<p>a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Delphine Engel MD to provide general and acute care surgical services at Natividad for an amount not to exceed \$500,000 for the period July 1, 2019 to June 30, 2021; and</p> <p>b. Authorize the Deputy Purchasing Agent or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.</p>
15.	<p>a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Boris H. Borazjani MD, Inc. to provide general and acute care surgical services at Natividad for an amount not to exceed \$500,000 for the period July 1, 2019 to June 30, 2021; and</p> <p>b. Authorize the Deputy Purchasing Agent or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.</p>
16.	<p>a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Sweet, Renfer & Milanese MD to provide urology services at Natividad for an amount not to exceed \$625,500 for the period July 1, 2019 to June 30, 2021; and</p> <p>b. Authorize the Deputy Purchasing Agent or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$62,550) of the original contract amount.</p>
17.	<p>a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Salinas Valley Radiologists, Inc. (SVR) to provide radiologist services for the period July 1, 2019 to June 30, 2020 for an amount not to exceed \$800,000; and</p> <p>b. Authorize the Deputy Purchasing Agent for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not exceed ten percent 10% (\$80,000) of the original contract amount.</p>
18.	<p>a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute the Professional Services Agreement with the Regents of the University of California, on behalf of the University of California, San Francisco, School of Medicine, Department of Medicine (UCSF) to provide family medicine and pediatric hospitalist services for the period July 1, 2019 to June 30, 2020 for an amount not to exceed \$465,000; and</p> <p>b. Authorize the Deputy Purchasing Agent for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not exceed ten percent 10% (\$46,500) of the original contract amount.</p>
19.	<p>a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Salinas Valley Memorial Healthcare System, dba Salinas Valley Medical Clinic to provide hematology oncology services for the period July 1, 2019 to June 30, 2021 for an amount not to exceed \$360,000; and</p> <p>b. Authorize the Deputy Purchasing Agent for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not exceed ten percent 10% (\$36,000) of the original contract amount.</p>
20.	<p>a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute the Professional</p>

	<p>and Call Coverage Services Agreement with Salinas Valley Plastic Surgery Associates to provide plastic surgery services for the period July 1, 2019 to June 30, 2021 for an amount not to exceed \$365,000; and</p> <p>b. Authorize the Deputy Purchasing Agent for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not exceed ten percent 10% (\$36,500) of the original contract amount.</p>
21.	<p>a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Allen Radner MD to provide infectious disease physician services for the period July 1, 2019 to June 30, 2021 for an amount not to exceed \$185,400; and</p> <p>b. Authorize the Deputy Purchasing Agent for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not exceed ten percent 10% (\$18,540) of the original contract amount.</p>
22.	<p>Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13524) with Meta Dynamic, Inc. for rental of neurosurgery equipment plus associated services, adding \$95,000 for a revised total agreement amount not to exceed \$275,000, with no change to the term of the agreement April 15, 2015 through April 14, 2020.</p>

MONTEREY COUNTY BOARD OF SUPERVISORS

Mohamed Kerala Serio, M.D. Second Amendment

TITLE:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-13611) with Mohamed Kerala Serio, M.D. to provide cardiology services, extending the term by twelve months (August 1, 2019 to July 31, 2020) for a revised full agreement term of July 1, 2017 to July 31, 2020, and adding \$610,000 for a revised total not to exceed amount of \$1,880,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the amendments do not significantly change the scope of work, and do not cause an increase of more than ten percent 10% (\$122,000) of the original contract amount.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-13611) with Mohamed Kerala Serio, M.D. to provide cardiology services, extending the term by twelve months (August 1, 2019 to July 31, 2020) for a revised full agreement term of July 1, 2017 to July 31, 2020, and adding \$610,000 for a revised total not to exceed amount of \$1,880,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the amendments do not significantly change the scope of work, and do not cause an increase of more than ten percent 10% (\$122,000) of the original contract amount.

SUMMARY/DISCUSSION:

NMC must arrange for the care and treatment of patients who present to the emergency department and outpatient clinic in need of medical care in the specialty of cardiology. NMC has an agreement with Dr. Serio to provide cardiology call coverage in the emergency department, inpatient consults, daily (Monday through Friday) cardiology services in the outpatient clinic and clinical interpretation services to its cardiology patients. NMC would like to amend the current agreement with Dr. Serio so that he can continue to provide the services without interruption. Dr. Serio is paid a rate for services per the terms of the agreement, although the amount of services he provides may increase due to his availability and the need for coverage, the rate of pay remains the same. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. [The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Amendment is \$610,000. The total cost for this Agreement is \$1,880,000 (for the period July 1, 2017 to July 31, 2020 (37 months). \$560,000 is included in the Fiscal Year 2019/2020 Adopted Budget. The remaining amount will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement; First-Second Amendment

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Advanced Gastroenterology of Monterey County Agreement

TITLE:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Advanced Gastroenterology of Monterey County to provide gastroenterology services for an amount not to exceed \$650,000 for the period August 1, 2019 to July 31, 2020; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$65,000) of the original contract amount.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Advanced Gastroenterology of Monterey County to provide gastroenterology services for an amount not to exceed \$650,000 for the period August 1, 2019 to July 31, 2020; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$65,000) of the original contract amount.

SUMMARY/DISCUSSION:

NMC must arrange for care and treatment of patients who present to the emergency department and hospital clinics in need of medical care in the specialty of gastroenterology. NMC has an agreement with Advanced Gastroenterology of Monterey County, for which Mumtaz Tabbaa M.D., a board certified gastroenterologist, provides gastroenterology call coverage in the emergency department, endoscopy procedures and outpatient services in the specialty clinic.

NMC wishes to enter into this new agreement to modify the billing arrangements where NMC bills and collects for the physician services rendered to patients under this agreement. The existing agreement will terminate upon execution of this new agreement and Dr. Tabbaa will continue to provide the same services without interruption.

Advanced Gastroenterology of Monterey County is paid according to the terms of this agreement for the actual number of call coverage and clinic services provided, which may increase due to patient volume and the need for coverage, but will not increase the rate of pay or exceed the aggregate maximum liability amount. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Agreement is \$650,000 for the period August 1, 2019 to July 31, 2020. \$595,850 is included in the Fiscal Year 2019/20209 adopted budget, the remaining balance will be budgeted in the subsequent fiscal year. There is no impact to the General Fund.

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Gary Gray, Chief Executive Officer, 783.2553

Attachments: Agreement

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS

Alexander Izmailov, M.D. Second Amendment

TITLE:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-13546) with Alexander Izmailov, M.D. to provide cardiology services, extending the term by twelve months (August 1, 2019 to July 31, 2020) for a revised full agreement term of July 1, 2017 to July 31, 2020, and adding \$330,000 for a revised total not to exceed amount of \$990,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the amendments do not significantly change the scope of work, and do not cause an increase of more than ten percent 10% (\$60,000) of the original contract amount.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-13546) with Alexander Izmailov, M.D. to provide cardiology services, extending the term by twelve months (August 1, 2019 to July 31, 2020) for a revised full agreement term of July 1, 2017 to July 31, 2020, and adding \$330,000 for a revised total not to exceed amount of \$990,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the amendments do not significantly change the scope of work, and do not cause an increase of more than ten percent 10% (\$60,000) of the original contract amount.

SUMMARY/DISCUSSION:

NMC must arrange for the care and treatment of patients who present to the emergency department and outpatient clinic in need of medical care in the specialty of cardiology. NMC has an agreement with Dr. Izmailov to provide cardiology call coverage in the emergency department, inpatient consults, daily (Monday through Friday) cardiology services in the outpatient clinic and clinical interpretation services to its cardiology patients. NMC would like to amend the current agreement with Dr. Izmailov so that he can continue to provide the services without interruption. Dr. Izmailov is paid a rate for services per the terms of the agreement, although the amount of services he provides may increase due to his availability and the need for coverage, the rate of pay remains the same. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Amendment is \$330,000. The total cost for this Agreement is \$990,000 (for the period July 1, 2017 to July 31, 2020 (37 months). \$302,500 is included in the Fiscal Year 2019/2020 Adopted Budget. The remaining amount will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement; First-Second Amendment

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Specialist on Call, Inc. Payment Request

TITLE:

Authorize payment to Specialists on Call, Inc., (SOC), a Delaware corporation and Tele-Physicians, P.C., a California professional corporation doing business as Specialists on Call Physicians and as California Tele-Physicians the balance of SOC's final invoices dated between August 2017 through January 2018, in the amount of \$63,300 for tele-neurology consultative services performed prior to the expiration of the agreement on January 31, 2018, but which amount exceeds the agreement's maximum liability of \$420,000.

RECOMMENDATION:

It is recommended that the Board of Supervisors

Authorize payment to Specialists on Call, Inc., (SOC), a Delaware corporation and Tele-Physicians, P.C., a California professional corporation doing business as Specialists on Call Physicians and as California Tele-Physicians the balance of SOC's final invoices dated between August 2017 through January 2018, in the amount of \$63,300 for tele-neurology consultative services performed prior to the expiration of the agreement on January 31, 2018, but which amount exceeds the agreement's maximum liability of \$420,000.

SUMMARY/DISCUSSION:

The Specialists on Call, Inc., (SOC), a Delaware corporation and Tele-Physicians, P.C., a California professional corporation doing business as Specialists on Call Physicians and as California Tele-Physicians expired on January 31, 2018 and provides 24/7 neurology consultative services for Natividad patients via specialized electronic telemedicine equipment. The volume of services provided was higher than anticipated and therefore caused the final invoices submitted to NMC by SOC to surpass the not to exceed amount of the agreement by \$63,300. NMC could not pay the invoices in full because we had already reached the maximum spending limit approved by the Board of Supervisors. NMC is now requesting permission to pay the remainder of the invoices and clear the balance owed to SOC.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed request. A copy of this request has been submitted to the Auditor-Controller. This request has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

NMC is requesting a one-time payment for services provided under the Agreement which exceed the Agreement's not to exceed amount by \$63,300.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure

___ Public Safety

Attachments: Invoice #CA0001818; #CA0001875; #CA0001886; #CA0001909; #CA0001942;
and #CA0001995

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

University of Nevada, Reno Program Letter of Agreement

Legistar Number: _____

..Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a program letter of agreement with the University of Nevada, Reno for the purpose of offering clinical rotations outside of Natividad Medical Center (NMC) for residents currently working at NMC with an agreement term September 1, 2019 through August 31, 2022.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a program letter of agreement with the University of Nevada, Reno for the purpose of offering clinical rotations outside of Natividad Medical Center (NMC) for residents currently working at NMC with an agreement term September 1, 2019 through August 31, 2022.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability provisions within the agreement.

SUMMARY/DISCUSSION:

This partnership with the University of Nevada Reno is for the purpose of offering an elective one month clinical rotation for Natividad residents. The University of Nevada sponsors an accredited fellowship in Sports Medicine. Residents who are interested in applying to the Sports Medicine Fellowships will benefit from the opportunity this rotation provides not only to learn advanced clinical skills in musculoskeletal and sports medicine from the fellowship faculty, but also to demonstrate their clinical skills for positive consideration for acceptance to the fellowship.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this program letter of agreement as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The program letter of agreement has also been reviewed and approved by NMC's Board of Trustees on July 12, 2019.

FINANCING:

There is no cost associated with this program letter of agreement.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Supporting this elective rotation opportunity for Natividad residents helps promote the success of our graduates who are interested in pursuing additional training in Sports Medicine. Access to such elective rotations at institutions that provide special training not available at Natividad enhances the attractiveness of the Natividad Family Medicine Residency Program to prospective applicants. This allows Natividad to selectively recruit the most highly qualified applicants who are committed to the mission of our program, to improve the health of the people of Monterey County, particularly the most vulnerable.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Melissa Nothnagle, MD, Director of Family Practice Residency, 783-2582
Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Program Letter of Agreement with University of Nevada, Reno

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS

MEETING:	July 23, 2019 - Consent	AGENDA NO.:
SUBJECT:	Adopt a Resolution to: <ul style="list-style-type: none">a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 and Appendices A and B to create the classifications of Hospital Chief Medical Information Officer and Hospital Chief Medical Director of Ambulatory Care Services;b. Amend Natividad (Unit 9600) FY 2019-20 Adopted Budget to approve reallocations/reclassifications as indicated by position numbers in the attached Resolution;c. Authorize the Auditor-Controller to incorporate the approved changes in the Natividad (Unit 9600) FY 2019-20 Adopted Budget;d. Direct the County Administrative Office to incorporate the new classifications and approved position changes in the Natividad (Unit 9600) FY 2019-20 Adopted Budget; ande. Direct the Human Resources Department to implement the changes in the Advantage HRM System.	
DEPARTMENT:	Natividad	

RECOMMENDATION:

It is recommended that the Board of Supervisors take the following actions:

Adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 and Appendices A and B to create the classifications of Hospital Chief Medical Information Officer and Hospital Chief Medical Director of Ambulatory Care Services;
- b. Amend Natividad (Unit 9600) FY 2019-20 Adopted Budget to approve reallocations/reclassifications as indicated by position numbers in the attached Resolution;
- c. Authorize the Auditor-Controller to incorporate the approved changes in the Natividad (Unit 9600) FY 2019-20 Adopted Budget;
- d. Direct the County Administrative Office to incorporate the new classifications and approved position changes in the Natividad (Unit 9600) FY 2019-20 Adopted Budget; and
- e. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

SUMMARY/DISCUSSION:

In response to both the increased use and importance of EHR/EMR and ambulatory care services as they relate to the sustained viability of Natividad in the healthcare field, Natividad finds it necessary to create executive level classifications to ensure strategic alignment of these areas with the overall mission of the hospital. With continuity of care and the importance of the proper management of EHR/EMR being directly tied to reimbursement of care, classifications dedicated to the oversight and continued management of these functions is needed. The most efficient and

effective way to achieve this is through the creation of two executive level classifications: Hospital Chief Medical Information Officer and Hospital Chief Medical Director of Ambulatory Care Services.

The Hospital Chief Medical Information Officer will maintain responsibility for the health informatics platform required to work with clinical IT staff to support the efficient design, implementation, and use of health technology at Natividad. This position will plan, organize, staff, direct and control clinical information technology services and operations related to Clinical Information Technology. It will also take the lead and direct all clinical information technology strategic planning activities and coordinate all activities both internally and externally.

The Hospital Chief Medical Director of Ambulatory Care Services will participate in the development, implementation and monitoring of policies, procedures, systems, and standards to ensure effective delivery of medical services and compliance with local, state, and federal laws, rules, and regulations related to the practice of medicine and participate in the planning, development and implementation of departmental goals and strategies for medical care.

For these reasons, it is recommended that your Board approve these actions.

OTHER AGENCY INVOLVEMENT:

The Monterey County Human Resources Department has reviewed the class study and recommendation.

FINANCING:

There is an annualized salary increase of \$402,346.00, as a result of these actions which will be absorbed in the Natividad Medical Center (Unit 9600) FY 2019-20 Approved Budget. This action does not impact the General Fund.

Prepared by:
Janine Bouyea, NMC Human Resources Administrator

Approved by:
Dr. Gary Gray, D.O.
Hospital Chief Executive Officer

Attachments: Resolution

**Before the Board of Supervisors in and for the
County of Monterey, State of California**

- Resolution No.: PPPR Control No. 19-)
HRM Control No. 19-)
- Adopt a Resolution to:)
- a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 and Appendices A and B to create the classifications of Hospital Chief Medical Information Officer and Hospital Chief Medical Director of Ambulatory Care Services;)
 - b. Amend Natividad (Unit 9600) FY 2019-20 Adopted Budget to approve reallocations/reclassifications as indicated by position numbers in this Resolution;)
 - c. Authorize the Auditor-Controller to incorporate the approved changes in the Natividad (Unit 9600) FY 2019-20 Adopted Budget;)
 - d. Direct the County Administrative Office to incorporate the new classifications and approved position changes in the Natividad (Unit 9600) FY 2019-20 Adopted Budget; and)
 - e. Direct the Human Resources Department to implement the changes in the Advantage HRM System.)

WHEREAS, at the request of Natividad Administration, classification studies were conducted to create executive level positions for the hospital; and

WHEREAS, the classification studies determined the need for the creation of the new classifications of Hospital Chief Medical Information Officer and Hospital Chief Medical Director of Ambulatory Care Services with the new salary range as indicated, and the need to reclassify the identified incumbent to meet the organizational needs of Natividad;

NOW, THEREFORE, the Monterey County Board of Supervisors hereby resolved to approve the following:

- a. The Personnel Policies and Practices Resolution (PPPR) No. 98-394 and Appendices A and B are amended to create the classifications of Hospital Chief Medical Information Officer and Hospital Chief Medical Director of Ambulatory Care Services;

Create New Classifications:

Classification Title: Hospital Chief Medical Information Officer												
Hourly, Bi-Weekly and Monthly Pay Rates							Class Code	WG *	EEO Cat*	W/C*	BU	FLSA Code*
Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7						
\$121.208						\$165.544						
\$9,696.61						\$13,243.52						
\$21,009						\$28,694						

*provided for information purposes only

Classification Title: Hospital Chief Medical Director of Ambulatory Care												
<u>Hourly, Bi-Weekly and Monthly Pay Rates</u>							Class Code	WG *	EEO Cat*	W/C*	BU	FLSA Code*
Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7						
\$121.208						\$165,544						
\$9,696.61						\$13,243.52	TBD	9	P	9043	Y	E
\$21,009						\$28,694						

*provided for information purposes only

- b. The Natividad (Unit 9600) FY 2019-20 Adopted Budget is amended to approve reallocation/reclassification as indicated by position numbers below;

Natividad 9600 (Sub-unit 8315) – Physician – Inpatient Hospitalist
Reallocate Position and Reclassify Incumbents

From/To	Class Code	Position Title	Position Number	Beginning Total FTE	Position FTE Increase/Decrease	Revised Total FTE
From	54B12	Contract Physician	0028		(1.0)	
To	TBD	Hospital Chief Medical Information Officer	0001	0.0	1.0	1.0

- c. The Auditor-Controller is authorized to incorporate the approved changes in the Natividad (Unit 9600) FY 2019-20 Adopted Budget;
- d. The County Administrative Office is directed to incorporate the new classifications and approved position changes in the Natividad (Unit 9600) FY 2019-20 Adopted Budget; and
- e. The Human Resources Department is directed to implement the changes in the Advantage HRM System.

PASSED AND ADOPTED on this ____ day of _____, 2019, by the following vote, to-wit:

AYES:

NOES:

ABSENT:

I, Valerie Ralph, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book___ for the meeting on _____.

Dated:

Valerie Ralph, Clerk of the Board of Supervisors
County of Monterey, State of California

By _____, Deputy

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Pacific Health Alliance Pilot Project Amendment No. 2

Legistar Number: _____

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-17-287) with Pacific Health Alliance for project administration ("PA") services for the County of Monterey's Pilot Project for the Remaining Uninsured, extending the agreement an additional eighteen (18) month period (July 1, 2019 through a run out period of December 31, 2020) for a revised full agreement term of August 1, 2017 through December 31, 2020, and adding \$400,000 for a revised total agreement amount not to exceed \$900,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-17-287) with Pacific Health Alliance for project administration ("PA") services for the County of Monterey's Pilot Project for the Remaining Uninsured, extending the agreement an additional eighteen (18) month period (July 1, 2019 through a run out period of December 31, 2020) for a revised full agreement term of August 1, 2017 through December 31, 2020, and adding \$400,000 for a revised total agreement amount not to exceed \$900,000.

SUMMARY/DISCUSSION:

The Affordable Care Act (ACA) was enacted to provide Medicaid (Medi-Cal) and other coverage options through the exchange to many low-income individuals with the goal of decreasing the number of uninsured individuals. However, many Monterey County residents remain uninsured and unable to pay for costly medical care, procedures and prescription medications. Of the uninsured, it is estimated that there are approximately 30,000 to 50,000 adult residents over the age of 18 living in Monterey County without any medical insurance due to their documentation status.

In response to this need, the Board of Supervisors approved an allocation of \$500,000 of General Fund dollars in August 2015 establishing the County's Pilot Project for the Remaining Uninsured to provide limited scope pharmaceuticals, laboratory tests and radiology services. These services were provided by the Health Department's Federally Qualified look-alike health clinics, which serve designated medically underserved populations under the applicable Scope of Project with HRSA (Health Resources and Services Administration), and by Natividad. The County's Pilot Project for the Remaining Uninsured was implemented in November 2015 through September 2017 and served approximately 2,005 individuals.

In May 2017, the Board of Supervisors directed staff to proceed with implementation of an expanded Pilot Project allowing for the provision of primary and specialty care ambulatory services for fiscal year 2017/2018 funded by the Natividad Enterprise Fund in the amount of \$2 million: \$1.8 million for patient care and \$200,000 for PA services. On June 27, 2017, the Board of Supervisors approved and authorized the current Agreement with Pacific Health Alliance (PHA) for the County of Monterey's Pilot Project for the Remaining Uninsured, effective July 1, 2017 through June 30, 2018 to assist with the project management and reporting.

The project, named Esperanza Care, became effective October 1, 2017. The enrollment cap of 2,500 individuals was raised to 3,500 by the Board of Supervisors effective April 1, 2018. Amendment 1 continued the project through June 30, 2019. Amendment 2 extends the term to June 30, 2020, with a run out period until December 31, 2020, and adds an additional \$400,000 to the PA Agreement for a total of \$900,000.

The Esperanza Care project will roll over to fiscal year 2019/2020 with the same scope of services with an additional expenditure of \$2 million from the Natividad Enterprise Fund. Enrollees in the project will be required to re-apply for the project at least annually.

Since the inception, Monterey County will have spent \$6.5 million (\$500,000 from the Monterey County General Fund and \$6 million from the Natividad Enterprise Fund) on the Esperanza Care project, by the end of fiscal year 19/20.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 2 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee on June 27, 2019 and by its Board of Trustees on July 12, 2019.

FINANCING:

The cost for this amendment No. 2 is \$400,000 which is included in the Fiscal Year 2019-20 Recommended Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This amendment provides for the smooth transition of the existing Pilot Project for the Remaining Uninsured for fiscal year 2019/2020. It offers equitable opportunities for health choices and healthcare which will improve the health and quality of life for Monterey County residents.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Nancy Majewski, Managed Care Operations Manager, 783-2385
Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

PHA PILOT Project Amendment 2
PHA PILOT Project Amendment 1 eff 070118
PHA PILOT Project Agreement eff 080117

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS

MEETING:	June XX, 2019	AGENDA NO.:	
SUBJECT:	a) Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix B to adjust the salary ranges for the classifications of: Hospital Director of Nursing Education and Hospital Chief Nursing Officer as indicated in the attached resolution; b) Authorize the County Administrative Office to incorporate the approved changes in the Natividad FY 19-20 Adopted Budget; and c) Direct the Monterey County Human Resources Department to implement the changes in the Advantage HRM System.		
DEPARTMENT:	Natividad		

RECOMMENDATION:

It is recommended that the Board of Supervisors take the following actions:

- a) Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix B to adjust the salary ranges for the classifications of: Hospital Director of Nursing Education and Hospital Chief Nursing Officer as indicated below;
- b) Authorize the County Administrative Office to incorporate the approved changes in the Natividad FY 19-20 Adopted Budget; and
- c) Direct the Monterey County Human Resources Department to implement the changes in the Advantage HRM System.

SUMMARY:

Natividad recommends that the salary ranges for the two nursing manager classifications listed in the attached resolution be adjusted as indicated. After implementing the latest salary adjustments, further compaction issues were created between the Hospital Director of Nursing Education and its subordinates. Natividad recommends adjusting the range for this classification to resolve this issue. It was also discovered that steps were included in error in the salary range adjustment that was approved on September 11, 2018 for Hospital Chief Nursing Officer. This administrative error needs to be corrected.

DISCUSSION:

After implementing the salary adjustments in September 2018 and January 2019 for the nurse managers and supervisors, it was discovered that the salary range for the Hospital Director of Nursing Education classification is less than the subordinate classification of Staff Nurse III. Natividad recommends adjusting the salary of Hospital Director of Nursing Education to 10% above Staff Nurse III to realign the director classification salary and resolve the compaction issue.

Natividad further recommends that the Hospital Chief Nursing Officer salary string be returned to a minimum/maximum salary range as previously approved. This action corresponds with Resolution No.: 13-301 in which the Board of Supervisors approved changing the structure of the current salary table for the classification of Hospital Chief Nursing Officer from a 7-step to a minimum/maximum salary range. This was reverted back to a 7-step range due to an administrative error on the report dated September 11, 2018 when supervisory and management level nursing classifications were adjusted. The salary string for this classification is being resubmitted as a minimum/maximum range (\$228,789 - \$312,478 annually) without steps.

OTHER AGENCY INVOLVEMENT:

Natividad consulted with the Monterey County Human Resources Department/Labor Division regarding this recommendation.

FINANCING:

The annualized increase to the Natividad Budget (Unit 9600) is approximately \$18,418.40, which will be absorbed in the Natividad Budget (Unit 9600) for FY 2019-20.

This action has no impact on the General Fund.

Prepared by:

Approved by:

Janine Bouyea
NMC Human Resources Administrator
Natividad

Dr. Gary Gray
Chief Executive Officer
Natividad

Dated: April 25, 2019

Attachment: Resolution

**Before the Board of Supervisors in and for the
County of Monterey, State of California**

Resolution No.: 19-000

PPPR Control No. 19-0)

HRM Control No. 19-0)

- a) Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix B to adjust the salary ranges for the classifications of: Hospital Director of Nursing Education and Hospital Chief Nursing Officer as indicated below;)
- b) Authorize the County Administrative Office to incorporate the approved changes in the Natividad FY 19-20 Adopted Budget; and)
- c) Direct the Monterey County Human Resources Department to implement the changes in the Advantage HRM System.)

WHEREAS, Natividad adjusted nursing supervisors and managers salaries for compaction in September 2018 and January 2019 based on the application of negotiated increases; and

WHEREAS, it is recognized that a compaction issue was identified for the Hospital Director of Nursing Education classification as a result, and Natividad recommends that the salary range be increased to 10% above the Staff Nurse III classification to address this issue; and

WHEREAS, Natividad also recommends that the salary range for Hospital Chief Nursing Officer be returned to a minimum/maximum salary range as previously approved by the Board of Supervisors, to correct the administrative error that occurred during the action taken September 11, 2018 to increase the salary range;

NOW, THEREFORE, BE IT RESOLVED by the Board of Supervisors in and for the County of Monterey as follows:

- a) Amends Personnel Policies and Practices Resolution No. 98-394 and Appendix B to adjust the salary ranges for the classifications of: Hospital Director of Nursing Education and Hospital Chief Nursing Officer as indicated below;

<u>Classification Title:</u> Hospital Director of Nursing Education												
<u>Hourly, Bi-Weekly and Monthly Pay Rates</u>												
Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7	Class Code	WG *	EEO Cat*	W/C*	BU	FLSA Code*
\$58.870	\$62.108	\$65.523	\$69.127	\$72.929	\$76.575	\$80.404	14M31	10	P	9043	X	E
\$4,709.60	\$4,968.62	\$5,241.87	\$5,530.16	\$5,834.30	\$6,126.02	\$6,432.32						
\$10,204	\$10,765	\$11,357	\$11,982	\$12,641	\$13,273	\$13,937						

<u>Classification Title:</u> Hospital Chief Nursing Officer												
<u>Hourly, Bi-Weekly and Monthly Pay Rates</u>												
Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7	Class Code	WG *	EEO Cat*	W/C*	BU	FLSA Code*
\$109.995						\$150.230	12C28	01	OA	9043	Y	E
\$8,799.61						\$12,018.40						
\$19,066						\$26,040						

*provided for informational purposes only

- b) Authorizes the County Administrative Office to incorporate the approved changes in the Natividad FY 19-20 Adopted Budget; and
- c) The Monterey County Human Resources Department is directed to implement the changes in the Advantage HRM System.

PASSED AND ADOPTED on this ____ day of _____, 2019, by the following vote, to-wit:

AYES:

NOES:

ABSENT:

I, Valerie Ralph, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book____ for the meeting on _____.

Dated:

Valerie Ralph, Clerk of the Board of Supervisors,
County of Monterey, State of California

By _____
, Deputy

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Forward Advantage, Inc. Amendment No. 7

Legistar Number: _____

..Title

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 7 to the agreement (A-12885) with Forward Advantage, Inc. for Forward Advantage File Pick-Up module and support services and adding \$10,250 for a revised total agreement amount not to exceed \$199,457.

b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$800) of the original cost of the agreement per each amendment.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 7 to the agreement (A-12885) with Forward Advantage, Inc. for Forward Advantage File Pick-Up module and support services and adding \$10,250 for a revised total agreement amount not to exceed \$199,457.

b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$800) of the original cost of the agreement per each amendment.

SUMMARY/DISCUSSION:

Forward Advantage's Communication Director provides NMC centralized faxing and information exchange capabilities across the enterprise. It integrates with Medical Information Technology, Inc. (MEDITECH), NMC's Electronic Health Record (EHR) system and provides inbound fax management and electronic desktop faxing as well as automated and intelligent report distribution.

NMC is requesting to amend the current Forward Advantage agreement in order to purchase the File Pick-Up module which leverages the existing Communication Director system to automatically monitor and proactively seek out readable PDF files that are dropped into a designated folder. Communication Director can then send those PDFs via any delivery method. This reduces manual faxing and emailing of files received from various sources.

OTHER AGENCY INVOLVEMENT:

County Counsel reviewed and approved this amendment No. 7 as to legal form, and the Auditor-Controller reviewed and approved as to payment provisions. The amendment No. 7 was reviewed and approved by NMC's Finance Committee on June 27, 2019 and by its Board of Trustees on July 12, 2019.

FINANCING:

The cost for this amendment No.7 is \$10,250, all of which is included in the Fiscal Year 2019-20 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Forward Advantage's Communication Director File Pick-Up module will reduce manual effort by NMC staff and ensure that orders and other communication are routed appropriately and in a timely manner.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Dr. Charles Harris, Chief Medical Information Officer, 783-2785

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Forward Advantage Inc. Amendment 7
Forward Advantage Inc. Amendment 1-6
Forward Advantage Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

GE Healthcare Amendment No. 2 to Diagnostic Imaging Equipment Agreement

Legistar Number: _____

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-12086) with GE Healthcare for maintenance and repair services of diagnostic equipment at Natividad, extending the agreement an additional two (2) year period (September 1, 2019 through August 31, 2021) for a revised full agreement term of September 1, 2011 through August 31, 2021, and adding \$680,000 for a revised total agreement amount not to exceed \$5,566,166.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-12086) with GE Healthcare for maintenance and repair services of diagnostic equipment at Natividad, extending the agreement an additional two (2) year period (September 1, 2019 through August 31, 2021) for a revised full agreement term of September 1, 2011 through August 31, 2021, and adding \$680,000 for a revised total agreement amount not to exceed \$5,566,166.

SUMMARY/DISCUSSION:

Natividad has an established agreement with GE Healthcare (GE) for the maintenance and repair of specific diagnostic imaging equipment. All diagnostic imaging equipment is required by regulation to have periodic maintenance and functional checks to ensure the equipment is safe for patient exams. This amendment will renew the agreement with GE as well as add new equipment to the inventory list. This DI equipment service agreement has a term of September 1, 2019 through August 31, 2021 and a not to exceed amount of \$5,566,166. This total amount includes dollars to cover routine maintenance and repair of inventoried DI equipment plus additional dollars to cover maintenance and repair services for off- inventoried DI equipment such as newly acquired equipment and damaged equipment or cover emergent repairs needed outside the covered hours of service, for example weekend repair if the repair cannot wait until regular business hours covered in the agreement. These off-inventory items are referred to as "billable" items and are invoiced on a time and materials basis.

Diagnostic Imaging department at Natividad recently purchased two new GE ultrasound machines. This amendment will add the new equipment onto the inventory list.

This amendment includes a two year extension to the term and has an updated inventory list attached. This amendment also includes a set monthly amount for routine maintenance plus an "Additional Services Allotment" to cover the costs for maintenance and repair on items that are not included in the current inventory list.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 2 as to legal form, and the Auditor-Controller has reviewed and approved as to pay 3 5 t provisions. The amendment No. 2 has also

been reviewed and approved by NMC's Finance Committee on June 27, 2019 and by its Board of Trustees on July 12, 2019.

FINANCING:

The cost for this amendment No. 2 is \$680,000 of which \$340,000 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This request ensures that NMC's diagnostic imaging equipment is properly maintained for compliance and safety purposes which contributes to the improved health and wellness for patients.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Heidi Dormody, Lab & Radiology Manager, 772-7660

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Amendment No. 2 to GE Healthcare Agreement (Diagnostic Imaging)
Amendment No. 1 to GE Healthcare Agreement (Diagnostic Imaging)
Agreement with GE Healthcare (Diagnostic Imaging)

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

DrFirst Amendment No. 1

Legistar Number: _____

..Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13725) with DrFirst.com Inc. (DrFirst) for the Controlled Substance Utilization Review and Evaluation System (CURES), which gives access to California's Prescription Drug Monitoring Program (PDMP), adding \$18,060 for a revised total agreement amount not to exceed \$267,060, with no changes to the term of the Agreement of July 1, 2017 through June 30, 2020.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification provisions within the amendment.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13725) with DrFirst.com Inc. (DrFirst) for the Controlled Substance Utilization Review and Evaluation System (CURES), which gives access to California's Prescription Drug Monitoring Program (PDMP), adding \$18,060 for a revised total agreement amount not to exceed \$267,060, with no changes to the term of the Agreement of July 1, 2017 through June 30, 2020.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification provisions within the amendment.

SUMMARY/DISCUSSION:

DrFirst is a software suite that provides an electronic prescribing (e-prescribing) system, which allows physicians to electronically transmit prescriptions to pharmacies. This process has decreased prescribing and medication errors and has resulted in fewer call-backs from pharmacies to physicians for clarification. Electronically sending and receiving prescriptions has streamlined the clinical practice workflow, and patient satisfaction and compliance have increased. Additionally, connecting physician and pharmacy systems has reduced paperwork and the associated mistakes that may occur from reliance on handwritten prescriptions. This change has produced time and cost savings for all parties involved.

Natividad is requesting Board approval to add an additional module to the DrFirst suite. The Controlled Substance Utilization Review and Evaluation System (CURES) module within DrFirst gives healthcare providers at Natividad access to California's Prescription Drug Monitoring Program (PDMP). This database includes Schedule II, III and IV controlled substances prescriptions dispensed. Health care practitioners authorized to prescribe, order, administer, or furnish a controlled substance are required by California law to consult the CURES database. The DrFirst Cures module facilitates this process. The CURES integration is critical because it gives clinicians real-time access to essential opioid prescription information for individual patients at the point-of-care. Prescribers can quickly check the CURES database to view their patients' opioid prescription history, allowing them to quickly identify patients who may have substance abuse disorders and are "doctor shopping" for prescriptions of controlled substances.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 1 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee on June 27, 2019 and by its Board of Trustees on July 12, 2019.

FINANCING:

The cost for this amendment No. 1 is \$18,060, all of which is included in the Fiscal Year 2019-20 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement facilitates access to the Prescription Drug Monitoring Program. This access is a regulatory requirement and improves patient care at NMC by preventing the over prescribing of controlled substances.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Dr. Charles Harris, Chief Medical Information Officer, 783-2785

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

DrFirst Amendment 1

DrFirst Agreement

Attachments on file with the Clerk of the Board

FINANCIAL STATEMENTS

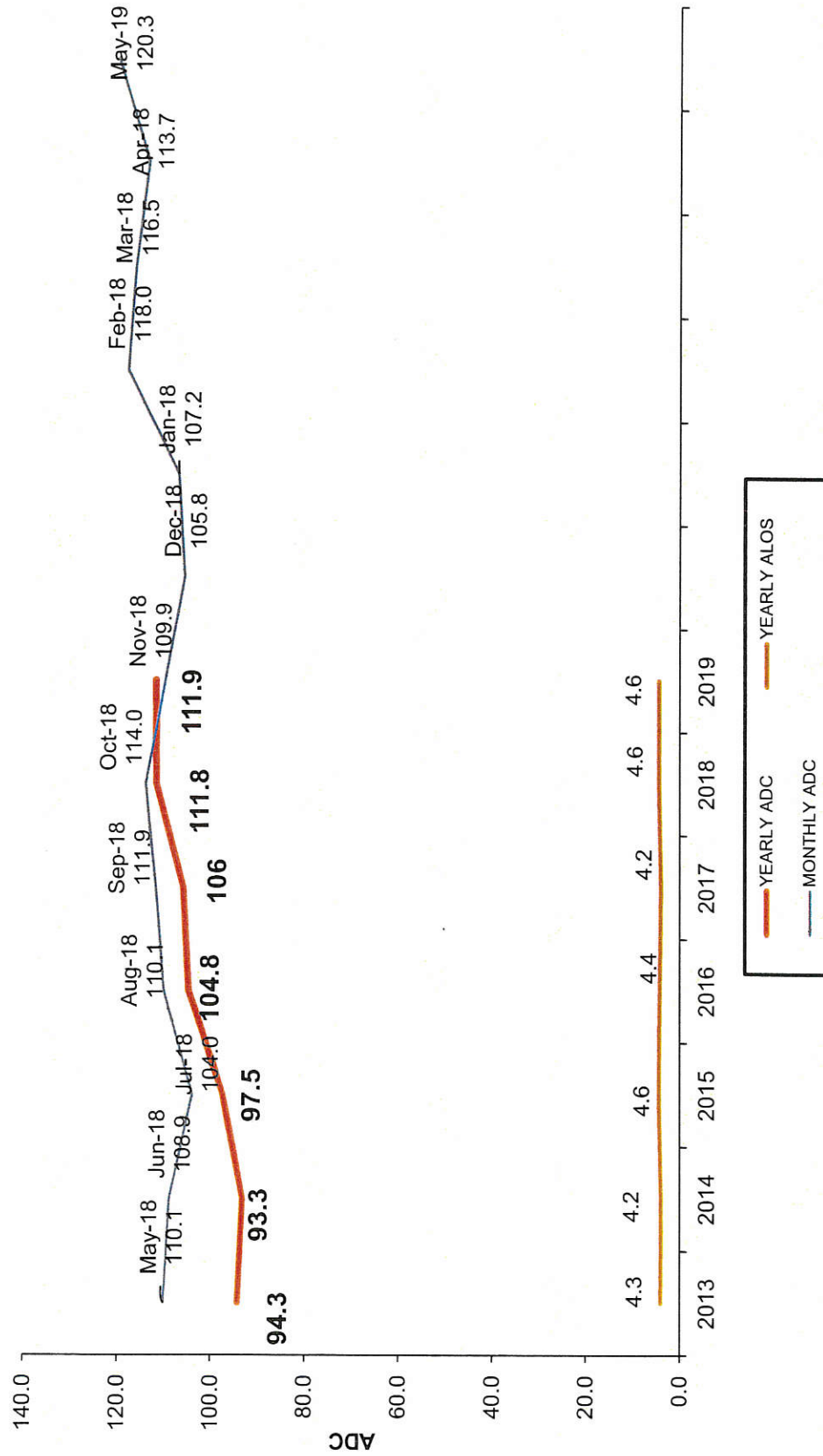
MAY 31, 2019

FINANCIAL STATEMENTS

MAY 31, 2019

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NATIVIDAD
STATISTICAL REPORT
MAY 31, 2019

Month-To-Date					Year-To-Date					
03-19	04-19	05-19	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS		CY/PLY			
1	206	174	246	240	NICU	15	2,593	2,786	2,599	7.20%
2	1,556	1,520	1,748	1,430	Med/Surg	61	15,455	15,546	15,864	-2.00%
3	210	159	182	212	ICU	10	2,292	2,283	2,345	-2.64%
4	118	63	83	68	Peds	12	738	859	795	8.05%
5	729	682	718	684	Acute Rehab	24	7,391	7,527	7,388	1.88%
6	365	308	249	384	OB/Gyn	27	4,152	3,643	4,060	-10.27%
7	3,184	2,906	3,226	3,018	TOTAL ACUTE	149	32,621	32,644	33,051	-1.23%
8	426	506	503	404	Psychiatric	19	4,363	4,831	4,482	7.79%
9	3,610	3,412	3,729	3,422	TOTAL DAYS	168	36,984	37,475	37,533	-0.15%
10	346	312	334	321	Nursery	18	3,469	3,375	3,436	-1.78%
AVERAGE DAILY CENSUS										
11	79.2	74.1	80.9	75.3	Acute	125	75.3	75.0	76.6	-2.09%
12	23.5	22.7	23.2	22.1	Acute Rehab	24	22.1	22.5	22.1	1.81%
13	13.7	16.9	16.2	13.0	Psychiatric	19	13.0	14.4	13.4	7.46%
14	116.5	113.7	120.3	110.4	TOTAL	168	110.4	111.9	112.0	-0.09%
15	11.2	10.4	10.8	10.4	Nursery	18	10.4	10.1	10.3	-1.94%
PERCENTAGE OF OCCUPANCY										
16	63.4%	59.3%	64.7%	60.2%	Acute		60.2%	60.0%	61.3%	-2.1%
17	97.9%	94.6%	96.7%	92.1%	Acute Rehab		92.1%	93.8%	110.5%	-15.2%
18	72.1%	88.9%	85.3%	68.4%	Psychiatric		68.4%	75.8%	70.5%	7.5%
19	69.3%	67.7%	71.6%	65.7%	TOTAL		65.7%	66.6%	68.3%	-2.5%
20	62.2%	57.8%	60.0%	57.8%	Nursery		57.8%	56.1%	57.2%	-1.9%
ADMISSIONS										
21	712	628	657	635	Acute		6,864	6,941	6,876	0.95%
22	60	53	55	48	Acute Rehab		517	597	539	10.76%
23	58	60	63	63	Psychiatric		681	680	655	3.82%
24	830	741	775	746	TOTAL		8,062	8,218	8,070	1.83%
25	200	184	197	181	Nursery		1,985	2,008	1,963	2.29%
26	206	189	206	217	Deliveries		2,345	2,081	2,023	2.87%
DISCHARGES										
27	723	631	683	635	Acute		6,864	7,113	7,078	0.49%
28	59	53	54	48	Acute Rehab		517	590	540	9.26%
29	59	58	68	63	Psychiatric		681	680	652	4.29%
30	841	742	805	746	TOTAL		8,062	8,383	8,270	1.37%
31	192	168	173	181	Nursery		1,959	1,821	1,784	2.07%
AVERAGE LENGTH OF STAY										
32	4.3	4.6	4.8	4.6	Acute(Hospital wide no babies)		4.6	4.6	4.7	-2.13%
33	12.2	12.9	13.1	14.3	Acute Rehab		14.3	12.6	13.7	-8.03%
34	2.5	2.8	2.6	2.6	OB/Gyn		2.6	2.5	2.6	-3.85%
35	7.3	8.4	8.0	6.4	Psychiatric		6.4	7.1	6.8	4.41%
36	1.7	1.7	1.7	1.8	Nursery		1.7	1.7	1.8	-5.56%
OUTPATIENT VISITS										
37	4,292	4,162	4,117	3,823	Emergency Room		41,314	44,299	48,481	-8.63%
38	486	428	455	441	ER Admits		4,767	4,856	4,713	3.03%
39	58.6%	57.8%	58.7%	59.1%	ER Admits as a % of Admission:		59.1%	59.1%	58.4%	1.18%
40	6,397	6,356	6,600	6,063	Clinic Visits		65,518	68,285	64,972	5.10%
ANCILLARY PROCEDURES BILLED										
41	49,979	47,755	50,360	43,950	Lab Tests		474,946	515,522	494,130	4.33%
42	3,625	3,218	3,682	3,210	Radiology Procedures		34,691	38,311	36,361	5.36%
43	224	231	233	193	MRI Procedures		2,087	2,281	2,118	7.70%
44	131	148	146	112	Nuclear Med Procedures		1,213	1,453	1,187	22.41%
45	1,014	963	1,082	933	Ultrasound Procedures		10,079	11,493	11,726	-1.99%
46	1,359	1,475	1,687	1,327	CT Scans		14,343	16,286	15,895	2.46%
47	333	346	354	310	Surgeries		3,410	3,829	3,913	-2.15%
48	7.84	7.59	7.62	7.66	FTE'S PER AOB		7.66	8.04	7.63	5.37%
49	1,300.0	1,273.2	1,291.6	1,200.5	TOTAL PAID FTE'S		1,200.5	1,289.8	1,216.4	6.03%
50	5,140	5,032	5,251	4,860	ADJUSTED PATIENT DAYS		52,518	53,748	53,399	0.65%

STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
NATIVIDAD
FOR FY2019

	JUL-18	AUG-18	SEP-18	OCT-18	NOV-18	DEC-18	JAN-19	FEB-19	MAR-19	APR-19	MAY-19	JUN-19	YTD
R E V E N U E													
Patient Revenue:													
1 Inpatient	\$ 64,473,390	\$ 71,901,255	\$ 66,786,949	\$ 72,616,703	\$ 67,018,471	\$ 63,859,557	\$ 66,670,217	\$ 64,088,556	\$ 68,180,327	\$ 65,894,341	\$ 72,855,482	\$ -	\$ 744,345,248
2 Pro Fees	1,572,206	1,769,731	1,475,144	2,512,622	1,314,466	1,809,675	2,253,687	2,532,122	2,299,208	2,472,410	2,285,784	-	22,297,055
3 Outpatient	29,913,075	33,743,000	28,280,118	32,483,101	28,742,317	27,406,124	29,827,369	29,514,788	29,867,039	32,455,367	30,674,657	-	332,906,955
4 Total Patient Revenue	95,958,671	107,413,986	96,542,211	107,612,426	97,075,254	93,075,356	98,751,273	96,135,466	100,346,574	100,822,118	105,815,923	-	1,099,549,258
Deductions from revenue													
5 Contractual Deductions	70,756,336	74,819,777	72,913,275	82,639,436	74,549,026	70,091,707	77,725,120	71,334,155	76,906,992	77,577,978	81,607,912	-	830,921,714
6 Bad Debt	4,776,136	3,750,055	2,609,655	2,540,065	947,672	3,319,574	280,000	4,215,366	1,595,512	1,258,607	1,593,701	-	26,886,343
7 Unable to Pay	344,030	350,912	345,098	610,585	570,940	245,187	492,681	273,548	649,582	710,931	591,331	-	5,184,835
8 Total Contractual Discounts	75,876,502	78,920,744	75,868,028	85,790,086	76,067,638	73,656,468	78,497,801	75,823,069	79,152,086	79,547,516	83,792,944	-	862,992,882
9 Net Patient Revenue	20,082,169	28,493,242	20,674,183	21,822,340	21,007,616	19,418,888	20,253,472	20,312,397	21,194,488	21,274,602	22,022,979	-	236,556,376
10 As a percent of Gross Revenue	20.93	26.53%	21.41%	20.28%	21.64%	20.86%	20.51%	21.13%	21.12%	21.10%	20.81%	-	21.51%
11 Total Government Funding	4,482,724	6,075,362	4,673,373	4,297,874	4,653,550	4,663,910	4,749,676	4,356,164	4,749,731	4,350,157	4,834,457	-	51,886,978
Other Operating Revenue:													
12 Rent Income	118,471	131,766	198,583	124,907	125,001	109,276	109,275	109,276	109,275	109,276	109,275	-	1,354,381
13 Interest Income	126,000	983,306	126,000	340,489	126,000	126,000	304,000	126,000	276,000	239,963	239,964	-	3,013,722
14 NMF Contribution	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	-	660,000
15 Other Income	230,650	316,343	279,568	556,471	302,801	211,571	269,099	265,755	373,038	243,032	678,032	-	3,726,360
16 Total Other Operating Revenue	535,121	1,491,415	664,151	1,081,867	613,802	506,847	742,374	561,031	818,313	652,271	1,087,271	-	8,754,463
17 TOTAL REVENUE	25,100,014	36,060,019	26,011,707	27,202,081	26,274,968	24,589,645	25,745,522	25,229,592	26,762,532	26,277,030	27,944,707	-	297,197,817
EXPENSE													
18 Salaries, Wages & Benefits	14,293,172	13,873,837	14,016,741	14,433,536	13,396,844	14,029,215	14,206,834	13,822,709	14,254,303	14,059,413	14,154,629	-	154,541,233
19 Registry	353,506	420,445	399,584	522,356	556,263	332,677	488,267	311,916	197,684	223,803	199,298	-	4,005,799
20 Phys/Residents SWB & Contract Fees	2,993,599	3,148,485	3,037,696	3,093,954	3,028,034	2,989,336	3,374,141	3,107,355	3,578,120	3,314,398	3,346,465	-	35,011,563
21 Purchased Services	2,289,056	2,639,680	2,999,644	2,938,736	2,564,672	3,003,715	3,160,938	2,826,879	3,266,020	2,995,112	3,189,951	-	31,874,403
22 Supplies	1,991,987	2,610,211	2,132,523	2,608,981	2,117,299	1,964,031	2,076,653	2,403,371	2,343,205	2,333,314	2,339,254	-	24,927,249
23 Insurance	217,205	217,205	217,205	217,205	217,205	217,205	217,205	217,205	217,205	217,205	217,205	-	2,389,254
24 Utilities and Telephone	153,964	292,473	295,416	282,957	297,921	295,095	298,138	264,226	290,827	297,428	289,750	-	3,058,195
25 Interest Expense	196,259	196,026	196,097	196,026	196,025	196,027	196,025	196,025	196,026	196,026	196,025	-	2,156,587
26 Depreciation & Amortization	984,657	953,089	997,679	995,749	999,115	997,316	1,021,914	1,028,683	984,923	985,036	985,036	-	10,934,225
27 Other Operating Expense	386,921	501,686	464,479	548,090	726,439	510,780	545,646	482,485	717,670	569,865	554,824	-	6,008,885
28 TOTAL EXPENSE	23,860,326	24,853,137	24,757,064	25,837,590	24,099,816	24,535,397	25,585,761	24,660,854	26,045,983	25,203,988	25,467,497	-	274,907,413
29 NET INCOME(LOSS)	1,239,688	11,206,882	1,254,643	1,364,491	2,175,152	54,248	159,761	568,738	716,549	1,073,042	2,477,210	-	22,290,404
Normalization for Extraordinary Items													
30 Interest Anthem Arbitration	-	(857,306)	-	-	-	-	-	-	-	-	-	-	(857,306)
31 Anthem Arbitration Payment	-	(5,206,202)	-	-	-	-	-	-	-	-	-	-	(5,206,202)
32 Metro Initial Settlement	-	-	-	(150,000)	-	-	-	-	(6,250)	(6,250)	(6,250)	-	(168,750)
33 Total Extraordinary Items	-	(6,063,508)	-	(150,000)	-	-	-	-	(6,250)	(6,250)	(6,250)	-	(6,232,258)
34 NET INCOME BEFORE Extraordinary Items	\$ 1,239,688	\$ 5,143,374	\$ 1,254,643	\$ 1,214,491	\$ 2,175,152	\$ 54,248	\$ 159,761	\$ 568,738	\$ 710,299	\$ 1,066,792	\$ 2,470,960	\$ -	\$ 16,058,146
CAPITAL CONTRIBUTIONS													
35 County Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
36 CHANGE IN NET ASSETS	\$ 1,239,688	\$ 11,206,882	\$ 1,254,643	\$ 1,364,491	\$ 2,175,152	\$ 54,248	\$ 159,761	\$ 568,738	\$ 716,549	\$ 1,073,042	\$ 2,477,210	\$ -	\$ 22,290,404

NATIVIDAD

CAPITAL CONTRIBUTIONS

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY
AS OF MAY 31, 2019

	CURRENT MONTH			YEAR -TO -DATE			Prior Yr
	Actual	Budget	Variance fav. (unfav) \$ VAR. % VAR	Actual	Budget	Variance fav. (unfav) \$ VAR. % VAR	
	5,251	4,860	391 8.0%	53,748	52,518	1,230 2.3%	53,211
1	\$ 13,874	\$ 13,604	\$ 270 2.0 %	\$ 13,849	\$ 13,848	\$ 0 0.0%	\$ 13,886
2	435	424	12 2.8	415	431	(16) (3.8)	453
3	5,841	6,069	(227) (3.7)	6,194	6,178	16 0.3	6,078
4	20,151	20,096	54 0.3	20,457	20,457	(0) (0.0)	20,417
5	15,541	15,110	(431) (2.9)	15,460	15,382	(78) (0.5)	15,427
6	303	720	416 57.8	500	733	233 31.7	580
7	113	147	34 23.2	96	149	53 35.4	133
8	15,957	15,976	20 0.1	16,056	16,264	207 1.3	16,141
9	4,194	4,120	74 1.8	4,401	4,194	207 4.9	4,276
10	20.81%	20.50%		21.51%	20.50%		20.94%
11	921	924	(3) (0.3)	965	940	25 2.7	854
12	21	22	(1) (5.5)	25	22	3 12.4	30
13	46	17	29 166.5	56	17	39 221.2	28
14	11	12	(1) (7.4)	12	13	(0) (2.3)	12
15	129	53	77 145.9	69	53	16 29.7	71
16	207	104	103 99.0	163	106	57 53.8	141
17	5,322	5,147	174 3.4	5,529	5,240	289 5.5	5,271
18	2,695	2,705	10 0.4	2,875	2,754	(121) (4.4)	2,622
19	38	27	(11) (40.2)	75	28	(47) (170.4)	70
20	637	607	(30) (5.0)	651	618	(33) (5.4)	613
21	607	673	65 9.7	594	685	91 13.3	509
22	444	433	(11) (2.6)	484	441	(23) (5.2)	425
23	41	43	2 4.9	44	44	(0) (0.4)	41
24	55	61	6 9.9	57	62	5 8.7	55
25	37	43	5 12.6	40	43	3 7.7	40
26	188	193	5 2.6	203	196	(7) (3.6)	204
27	106	115	9 7.7	112	117	5 4.1	102
28	4,850	4,900	50 1.0	5,115	4,988	(127) (2.5)	4,681
29	472	247	224 90.6	415	252	163 64.6	590
30							
31	-	-	-	-	-	-	-
32	-	-	-	-	-	-	-
33	-	-	-	-	-	-	-
34	\$ 472	\$ 247	\$ 224 91 %	\$ 415	\$ 252	\$ 163 64.618 %	\$ 590

**NATIVIDAD
BALANCE SHEET
AS OF MAY 31, 2019**

	AUDITED					AUDITED				
	CURRENT MONTH		YEAR - TO - DATE			BEGINNING		ENDING		
	BEGINNING	ENDING	INC/(DEC)	% CHG.		BEGINNING	ENDING	INC/(DEC)	% CHG.	
1	\$ 37,791,497	\$ 54,262,658	\$ 16,471,161	43.6 %	CURRENT ASSETS	\$ 78,688,816	\$ 54,262,658	\$ (24,426,158)	(31.0) %	
2	3,200,000	3,200,000	-	-	CASH	3,200,000	3,200,000	-	-	
3	29,900,615	29,053,683	(846,932)	(2.8)	SEASIDE CLINICS CASH RESERVE FUND	39,126,975	29,053,683	(10,073,292)	(25.7)	
4	54,339,531	30,060,905	(24,278,626)	(44.7)	ACCOUNTS RECEIVABLE NET	41,681,940	30,060,905	(11,621,035)	(27.9)	
5	3,962,995	4,029,980	66,985	1.7	STATE/COUNTY RECEIVABLES	3,990,982	4,029,980	38,998	1.0	
6	6,240,280	5,617,266	(623,014)	(10.0)	INVENTORY	5,361,113	5,617,266	256,153	4.8	
7	135,434,918	126,224,492	(9,210,426)	(6.8)	PREPAID EXPENSE	172,049,826	126,224,492	(45,825,334)	(26.6)	
8					TOTAL CURRENT ASSETS					
9	303,034,520	304,646,382	1,611,862	0.5	PROPERTY, PLANT & EQUIPMENT	293,436,996	304,646,382	11,209,386	3.8	
10	(184,441,668)	(185,427,704)	(986,036)	(0.5)	LESS: ACCUMULATED DEPRECIATION	(174,493,479)	(185,427,704)	(10,934,225)	(6.3)	
11	118,592,852	119,218,678	625,826	0.5	NET PROPERTY, PLANT& EQUIPMENT	118,943,517	119,218,678	275,161	0.2	
12	146,565,118	163,635,451	17,070,333	11.6	OTHER ASSETS	103,237,210	163,635,451	60,398,241	58.5	
13	-	-	-	-	INVESTMENTS	-	-	-	-	
14	-	-	-	-	HELD FOR CONSTRUCTION	-	-	-	-	
15	160,461	160,461	-	-	ACCRUED INTEREST RECEIVABLE	163,431	160,461	(2,970)	(1.8)	
16	\$ 400,753,349	\$ 409,239,082	\$ 8,485,733	2.1 %	FUNDS IN TRUST	163,431	160,461	(2,970)	(1.8)	
					TOTAL INVESTMENTS					
17	14,916,610	15,500,975	584,365	3.9	TOTAL ASSETS	\$ 394,393,984	\$ 409,239,082	\$ 14,845,098	3.8 %	
18	1,484,154	6,967,731	5,483,577	369.5	CURRENT LIABILITIES	15,373,615	15,500,975	127,360	0.8	
19	40,683,990	40,683,990	0	-	ACCRUED PAYROLL	5,607,762	6,967,731	1,359,969	24.3	
20	3,193,625	3,193,625	0	-	ACCOUNTS PAYABLE	42,240,897	40,683,990	(1,556,907)	(3.7)	
21	11,743,249	11,700,307	(42,942)	(0.4)	MCARE/MEDICAL LIABILITIES	3,205,000	3,193,625	(11,375)	(0.4)	
22	72,021,628	78,046,628	6,025,000	8.4	CURRENT PORTION OF DEBT	15,343,412	11,700,307	(3,643,105)	(23.7)	
					OTHER ACCRUALS	81,770,686	78,046,628	(3,724,058)	(4.6)	
					TOTAL CURRENT LIABILITIES					
23	-	-	-	-	LONG TERM LIABILITIES	-	-	-	-	
24	-	-	-	-	CAPITAL LEASE	-	-	-	-	
25	38,388,263	38,371,786	(16,477)	(0.0)	UN EARNED CONTRIBUTIONS	42,093,034	38,371,786	(3,721,248)	(8.8)	
26	38,388,263	38,371,786	(16,477)	(0.0)	LONG TERM PORTION OF C.O.P.'s	42,093,034	38,371,786	(3,721,248)	(8.8)	
					TOTAL LONG TERM DEBT					
27	270,530,264	270,530,264	-	-	FUND BALANCES	270,530,264	270,530,264	-	-	
28	19,813,194	22,290,404	2,477,210	(12.5)	ACCUMULATED FUND	-	22,290,404	22,290,404	100.0	
29	290,343,458	292,820,668	2,477,210	0.9	CHANGE IN NET ASSETS	270,530,264	292,820,668	22,290,404	8.2	
30	\$ 400,753,349	\$ 409,239,082	\$ 8,485,733	2.1 %	TOTAL FUND BALANCES					
					TOTAL LIAB. & FUND BALANCES	\$ 394,393,984	\$ 409,239,082	\$ 14,845,098	3.8 %	

NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 05/31/19

BALANCE SHEET

	Beq. Balance	Accruals	ADJ Reversals and Releases	Medi-Cal Waiver	GPP /PRIME	IGT	Payments	Ending Balance
Medi-Cal Waiver (DSH +SNCP)	\$ 20,001,573	27,093,287				28,976,192	(65,942,114)	10,128,938
EHR Meaningfull Use	520,990							520,990
Hospital Fee	1,506,108	870,837					(2,689,513)	(312,568)
Rate Range IGT-CCAH-	14,411,372	7,454,117				8,379,172	(22,675,373)	7,569,288
MCMC EPP	-	3,969,977						3,969,977
MCMC QIP	-	4,514,818						4,514,818
SB1732	-	3,575,000					(3,233,326)	341,674
AB 915	3,254,442	3,300,000					(6,846,730)	(292,288)
A/R Office Buildings	78,488	1,354,381					(1,408,939)	23,930
A/R Manco Abbott	-	401,560					(420,234)	(18,674)
Interest Accrued Positive Cash	-	2,092,380					(1,588,380)	504,000
Accrued Donations	1,834,852	660,000					(50,534)	2,444,318
A/R Jail-PG&E	74,114	893,088					(703,801)	263,401
Health Department	-	1,540,000					(1,067,655)	472,345
Ryan White & EIP A/R	-	229,163					(298,406)	(69,243)
STATE RECEIVABLES	\$ 41,681,940	\$ 57,948,609	\$ -	\$ -	\$ -	\$ 37,355,364	\$ (106,925,006)	\$ 30,060,906

P & L

	YTD May-19
Medi-Cal DSH /SNCP/PHYS SPA	\$ 13,975,787
PRIME Y4	13,117,500
Rate Range IGT-CCAH-	7,454,117
AB 85 New Eligible Reconciled	444,962
Esperanza Care	(1,388,881)
MCE to Cost Reconciled	738,167
Hospital Fee	870,837
MCMC EPP	3,969,977
HD Residency Support	(458,337)
MCMC QIP	4,514,818
AB915	3,300,000
Medicare GME	1,517,138
SB 1732	3,575,000
GOVERNMENT FUNDING INCOME	\$ 51,886,979

Ryan White & SAMHSA GRANTS
255,894

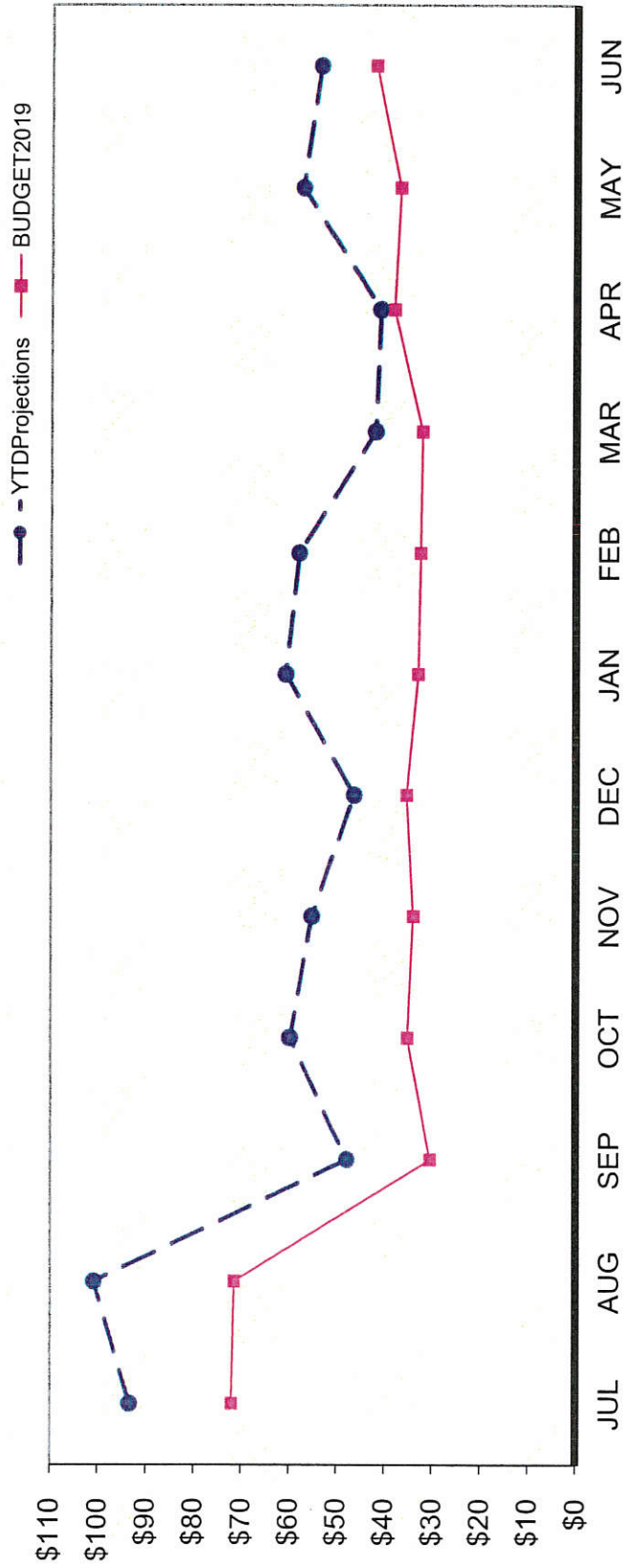
NATIVIDAD
STATEMENT OF CASH FLOWS
AS OF MAY 31, 2019

	CURRENT MONTH	YEAR - TO - DATE
1	\$ 40,991,497	\$ 81,888,816
2		
3	2,477,210	22,290,404
4	-	-
5	986,036	10,934,225
6	3,463,246	33,224,629
7		
8	846,932	10,073,292
9	24,278,626	11,621,035
10	556,029	(295,151)
11	584,365	127,360
12	5,483,577	1,359,969
13	-	(1,556,907)
15	-	(11,375)
16	(42,942)	(3,643,105)
17	31,706,587	17,675,118
18		
19	(1,611,862)	(11,209,386)
20	-	-
21	(1,611,862)	(11,209,386)
22		
23	(16,477)	(3,721,248)
24	(17,070,333)	(60,398,241)
25	-	2,970
26	(17,086,810)	(64,116,519)
27	16,471,161	(24,426,158)
28	\$ 57,462,658	\$ 57,462,658

NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2019

	<u>BDGT-19</u>	<u>ESTIMATE</u> <u>FY2019</u>	<u>Variance to Budget</u>
Medi-Cal DSH Waiver	\$ 11,820,000	\$ 14,446,320	\$ 2,626,320
PRIME Y4	14,310,000	14,310,000	-
EPP	4,330,881	4,330,881	-
QIP	4,925,261	4,925,261	-
AB915	3,600,000	3,600,000	-
SB1732	3,900,000	3,900,000	-
CCAH Rate Range	8,131,758	8,131,758	-
HIV Grants	250,000	250,000	-
MCE to Cost	-	738,167	738,167
Physician SPA	800,000	800,000	-
Esperanza Care Outside Purchased Service	-	(2,000,000)	(2,000,000)
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,352,000	1,603,084	251,084
Provider Fee	950,000	950,000	-
	<u>\$ 53,869,900</u>	<u>\$ 55,485,471</u>	<u>\$ 1,615,571</u>

Cash Flow Performance Fiscal Year 2019 (in Millions)



Months	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
YTD	93.3	100.9	47.9	59.9	55.3	46.5	60.9	58.1	42.1	41.0	57.5	53.7
BDGT	72.1	71.5	30.4	35.2	34.0	35.4	33.0	32.6	32.2	38.1	36.8	42.0
Variance	21.2	29.4	17.5	24.6	21.3	11.1	27.9	25.6	9.9	2.9	20.6	11.7

NATIVIDAD
CASH FORECAST
FISCAL YEAR 18-19

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ACTUAL DEC	ACTUAL JAN	ACTUAL FEB	ACTUAL MAR	ACTUAL APR	ACTUAL MAY	PROJECTION JUN	Total YTD
Beginning Balance	81,880,062	93,273,873	100,850,021	47,901,621	59,828,881	55,243,338	41,983,474	60,877,439	58,105,745	42,021,444	40,946,144	57,417,304	81,880,062
CASH RECEIPTS													
Patient Revenues (incl pro fees and lab cap)	23,038,784	23,436,414	20,175,085	22,039,915	22,376,407	16,866,716	25,370,193	22,354,022	20,384,337	20,490,434	23,062,916	19,574,912	258,990,135
Provider Fee	-	363,075	-	395,804	172,086	-	-	-	-	-	1,921,899	-	2,862,874
RR LGT FY17-18	-	-	-	-	-	-	-	-	-	-	22,675,899	-	2,916,127
SHORT DOYLE	-	-	338,819	319,378	-	273,235	808,693	-	569,198	92,631	340,719	173,454	2,916,127
HIV GRANTS	16,347	-	49,102	28,935	26,731	-	42,101	57,678	44,701	20,114	20,833	350,350	350,350
HEALTH DEPARTMENT RETAB	-	153,365	-	279,096	269,337	-	-	-	378,759	-	-	280,000	1,360,557
ANTHEM ARBITRATION	-	857,306	-	-	-	-	-	-	-	-	-	-	857,306
48915	-	-	3,208,951	-	-	-	-	-	-	-	3,586,772	-	6,805,723
CCAH Capital Grant	-	-	-	-	-	-	-	-	242,968	-	-	-	242,968
GPP Y2 Final Payment	681,027	-	-	-	-	-	-	-	-	-	-	-	681,027
Anthem Arbitration Patient Services	-	5,206,202	-	-	-	-	-	-	-	-	-	-	5,206,202
GPP Y3 4Q	-	-	-	8,537,842	117,485	-	8,832,942	-	-	8,832,942	-	-	8,655,327
PRIME DY13 & DY14 LGT	13,823,534	-	-	8,832,942	-	-	15,529,149	-	-	-	774,251	-	26,498,826
SB1732	-	-	-	-	-	-	3,233,327	-	-	-	-	-	30,126,934
Foundation	-	-	-	-	-	-	-	-	-	-	-	562,848	3,796,175
IME BIWEEKLY	106,232	112,667	106,232	106,232	106,232	106,232	106,232	106,232	171,892	171,892	257,838	171,892	1,629,805
Rent Income	33,174	46,889	33,084	143,959	492,435	44,788	24,550	71,621	45,286	44,268	41,021	94,663	1,486,359
CCAH MCE to Cost FY15-16 & FY16-17	571,659	611,471	-	-	-	-	-	-	-	-	-	-	1,163,130
Fund 404 Transfer	-	-	-	398,111	-	-	-	779,453	-	-	-	-	14,400,000
LGT Sub-Fund Transfer In/(Out)	-	-	-	-	-	5,224,860	-	-	-	-	-	-	5,224,860
Interest Income	-	-	-	718,489	-	-	869,890	-	-	984,481	-	-	3,352,860
Miscellaneous Revenue	92,287	81,632	132,544	551,318	323,274	26,937	99,947	584,312	306,410	162,896	372,108	135,944	2,869,607
Total Cash Receipts	38,343,044	30,869,021	24,084,391	42,073,925	23,893,755	22,932,105	54,917,024	23,953,318	22,141,660	30,804,265	53,434,135	35,036,982	402,193,026
CASH DISBURSEMENTS													
Purchased Services and Supplies	8,710,801	7,481,819	6,412,673	7,568,759	9,361,559	7,760,858	12,694,141	9,820,174	7,460,113	8,432,412	2,837,098	7,162,437	95,702,844
LGT Sub-Fund Transfer (Out)	-	-	-	-	-	-	5,224,860	-	-	-	17,118,779	-	22,343,639
PRIME DY13 & DY14 LGT	-	-	-	-	-	7,764,574	-	-	-	387,126	-	-	8,151,700
RR LGT FY17-18	-	-	-	-	-	-	-	-	7,060,795	-	-	-	7,060,795
Assessment Fee RR LGT FY17-18	-	-	-	-	-	-	-	-	1,318,377	-	-	-	1,318,377
GPP Y2 & Y1	1,232,580	-	-	55,880	-	-	-	-	-	-	-	-	1,288,470
GPP Y3 4Q	-	-	5,094,022	-	-	-	-	-	-	-	-	-	5,094,022
GPPY4	-	-	5,224,860	-	-	-	-	-	-	-	-	-	15,674,580
Building Lease / Rental Equipment	145,541	277,848	311,453	281,687	223,153	328,908	289,438	236,106	285,438	285,438	245,954	285,438	3,192,402
COP Principal & Interest Payments	4,256,349	-	274,022	274,022	-	-	-	-	891,147	-	-	-	5,421,518
Payroll and Benefits	13,419,886	13,809,554	13,911,702	20,232,466	13,607,251	13,776,922	14,915,082	14,941,368	14,468,672	20,456,170	14,569,086	14,291,246	182,399,405
Esperanza Care	17,500	-	28,210	403,708	37,362	-	37,673	411,078	17,513	398,328	18,758	-	1,370,150
COWCAP	-	-	-	4,910,476	-	-	-	-	-	-	-	-	4,910,476
FY18-19 MH MOU	-	-	-	99,998	-	95,998	222,346	-	190,470	-	98,321	-	1,162,121
Data Processing	-	-	174,770	88,819	-	87,366	175,079	88,541	88,021	88,021	88,117	-	1,105,259
BETA Insurance Premium	-	-	-	402,654	-	-	-	-	-	402,654	-	-	805,308
Transfer GPP Y2 & Residency Support	-	-	-	-	-	-	-	-	-	-	375,000	-	829,573
LGT Sub-Fund Transfer Out	-	-	45,000,000	-	-	-	-	-	-	-	-	-	45,000,000
Capital Expenditures	389,150	491,072	611,079	1,012,666	339,487	862,463	2,013,887	1,227,745	1,220,555	1,429,417	1,611,862	16,335,668	27,545,057
Total Cash Disbursements	26,949,233	23,292,873	77,042,791	30,146,655	28,479,308	38,891,969	36,023,059	26,725,012	38,225,961	31,879,566	36,962,975	38,756,284	430,375,896
Increase/(Decrease)	11,393,811	7,576,148	(52,948,400)	11,927,270	(4,585,553)	(13,259,864)	18,893,865	(2,771,694)	(16,084,301)	(1,075,301)	16,471,160	(3,719,312)	(28,182,070)
Ending Cash Fund 451	93,273,873	100,850,021	47,901,621	59,828,891	55,243,338	41,983,474	60,877,439	58,105,745	42,021,444	40,946,144	57,417,304	53,697,992	53,697,992
(+) Cash In Transit	-	-	-	-	-	4,447,135	-	-	-	-	-	-	-
(+) Credit Card Account + Fund 27	9,311	15,544	15,464	18,915	18,967	28,631	32,296	36,458	41,674	41,674	41,674	41,674	41,674
(-) Petty Cash	3,680	3,680	3,680	3,680	3,680	3,680	3,680	3,680	3,680	3,680	3,680	3,680	3,680
Ending Cash as per 6/L	93,286,864	100,869,245	47,920,765	59,851,486	55,265,985	46,462,920	60,913,415	58,145,883	42,066,798	40,991,498	57,462,658	53,743,346	53,743,346
Fund 404													
Beginning Balance	74,868,144	74,868,144	74,868,144	74,868,144	74,470,033	74,470,033	74,470,033	74,470,033	73,690,580	73,690,580	73,690,580	73,690,580	73,690,580
Transfer In/(Out) fund 451	-	-	-	(398,111)	-	-	-	(779,453)	-	-	-	-	(13,222,436)
Ending Cash Fund 404	74,868,144	74,868,144	74,868,144	74,470,033	74,470,033	74,470,033	74,470,033	73,690,580	73,690,580	73,690,580	73,690,580	73,690,580	60,468,144
Ending Cash Fund 451 & 404	168,142,017	175,718,165	122,769,765	134,298,924	129,713,371	116,453,507	135,347,472	131,796,325	115,715,024	114,636,724	131,107,864	114,166,136	114,166,136