

SPECIAL Executive Session Board of Trustees

July 2, 2019



SPECIAL NMC Executive Committee Meeting

Tuesday, July 2, 2019 11:00 am Natividad Room 1st Floor, Building 200 1441 Constitution Blvd.

AGENDA

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

- 1. Call to Order
- 2. Agenda Additions/Corrections Page 1-9 Board Clerk
- 3. Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

4. Consent Calendar

Approve the following policies, procedures, rules, and regulations:

- 4a. Medical Staff Rules & Regulations for Approval:
 - R&R 6.18, IRB Meeting Frequency
 - R&R 6.10-5, MSQRC Quorum
 - R&R 6.10-6, MSQRC Meeting Frequency
 - R&R 6.3, Patient Safety Quality Committee

Policies/Procedures/Forms/Manuals/ Order Sets

New Policies

- IT Mobile Device
- IT Standards, Procedures, Exceptions Process
- IT Systems and Applications Data Integrity
- CM-1000 Case Mgmt.: Post Discharge Follow-up Phone Calls
- ICU-2030 Targeted Temperature Management (Therapeutic Hypothermia)

Revised Policies

• 1:0240 NUR: Bedside Swallow Screen

- 1:1853 Breast Milk Collection, Storage and Use
- EVS-2511 EVS: Cleaning Elevators
- EVS-2515 EVS: Cleaning Examination and Treatment Rooms
- EVS-2616 EVS: Cleaning Imaging Services/Radiology Department
- EVS-2527 EVS: Cleaning Isolation Patient Room Discharge/Transfer
- EVS-2528 EVS: Cleaning Isolation Patient Room Occupied
- IC-90 Infection Control Program
- IC-400 Pertussis Control Measures
- OR-7025 Operating Room Attire
- PED-7030 PED: Community Pediatric Unit General Policy
- PED-7070 PED: Gastric Washing
- PED-7090 PED: Management of Toys
- PED-7095 PED: Medication Administration
- PED-7108 Pediatric Admissions
- PED-7135 Security on the Pediatric Unit
- PED-7155 PED: Transfer of Patient to Other Facility
- PERI-6555 PERI: Hepatitis B Immunoprophylaxis in the Newborn
- PERI-6578 PERI: Infant Security System Transponder Management
- PERI-6680 PERI: Thermal Management of the Newborn
- 4:0718 Managing Lead Apron Inventory
- 5:0750 Use of Arrest and Conviction Records when Considering Employment or Assignment of Hospital Staff
- 7:5700 Conference / Meeting Room Booking

No Changes

- 4:0713 Nuclear Medicine Area Radiation Surveys
- 4:1520 Project Safety Compliance
- 4:6250 Electrical Device Safety and Maintenance

Manuals (policies available upon request)

	General Lab Policy Manual	Last Reviewed	
•	Adverse Reactions to Phlebotomy and Patient Blood V	/olumes	1/19
•	Back Up Laboratories for Essential Testing		2/19
•	Calling Back or Redrawing Outpatients		2/19
•	Comparison of Results		2/19
•	Competency Plan for Training, Education & Compete	ncy Assess.	2/19
•	Compliance with Accreditation Bodies		1/19
•	Creating, Revising Test Procedures and Policies		2/19
•	Critical Result Policy		5/18
•	Daily Surveillance of Results		2/19
•	Emergency Power Check Schedule & Unscheduled		2/19
•	Employee Orientation & Training		2/19
•	Equipment Failure causing Adverse Patient Event		2/19
•	General Scheduling Policy		1/19
•	Guidelines for Contacting Laboratory Supervisor At H	lome	2/19
•	How to Use the SPOK Paging System		2/19
•	Individual Quality Control Plan Procedure		2/19
•	Intermittent Testing		9/18

•	Inventory Management	2/19
•	LAB Plan for Provision of Care	2/19
•	Labeling, Acceptance and Rejection of Specimens	2/19
•	Laboratory Coat Laundering	1/19
•	Laboratory Equipment Acquisition & Maintenance Policy	2/19
•	Laboratory Response to Trauma	1/19
•	Laboratory Staff Meetings	2/19
•	Level of Service	1/19
•	Managing Change	1/19
•	Method Performance Policy	2/19
•	New Product Method Equipment Review Policy	1/19
•	New Test Request for LIS Build	2/19
•	Natividad Instrument List 2017	2/19
•	Notification to Critical Areas of Laboratory Equipment Failure	2/19
•	Overtime Approval Authorization	1/19
•	Patient & Information Confidentiality	2/19
•	Patient Education Policy	2/19
•	Proficiency Testing	2/19
•	Quality Assurance Program	2/19
•	Quality Control Testing	2/19
•	Reagent Use and Labeling	2/19
•	Reference Laboratories	2/19
•	Report Correction Policy	2/19
•	Reporting of Laboratory Results	2/19
•	Requests for Laboratory Tests	2/19
•	Restricted Access	2/19
•	Scheduled Time Off Policy	2/19
•	Sick Leave Unexpected Absence Policy	2/19
•	Signature List of Employees	1/19
•	Specimen Retention	2/19
9	Specimen Transport Policy	2/19
•	STAT Testing Availability	2/19
•	Technical Personnel Responsibilities	12/18
•	Telephone Communications Policy	2/19
•	Thermometer and Scale Accuracy Verification	2/19
•	Verbal Orders	2/19
•	Water Testing	2/19
8	Weekend and Holiday Schedule Projection 2/19	

See Manuals, following pages

Chemistry Procedure Manual La ANC-3157 Comparison of Results	st Reviewed
ANC-3400 Daily Start-Up Procedure	2/19
ANC-3403 Chemistry Position Assignments	2/19
ANC-3406 Routinely Available Chemistry Tests	2/19
ANC-3409 Test Panels	10/18
ANC-3412 Batch Testing	2/19
ANC-3415 Emergency Power Check Scheduled &	
Unscheduled	2/19
ANC-3425 Chemistry Assay Dilutions	4/19
ANC-3427 Tests That Require, Recommend Fasting	
Specimens	2/19
ANC-3430 Chemistry Use of Purified Water	2/19
ANC-3434 Parallel Testing of New Lot of Controls	2/19
ANC-3436 Analytical Measurement Range	4/19
ANC-3438 Chemistry Calculations (Formula)	2/19
ANC-3441 Vitros 5600 Operation	12/18
ANC-3442 Vitros 5600 Maintenance	10/18
ANC-3443 Vitros 5600 Start Up and Shutdown	2/19
ANC-3444 Change Date&Time on Vitros5600 Analyzer	2/19
ANC-3445 Vitros Daily QC & Corrective Action	2/19
ANC-3446 Quality Control Schedule	1/19
ANC-3447 Vitros Calibration, Recalibration and Cal	
Verification	2/19
ANC-3448 Load Assay Disc	2/19
ANC-3449 Receiving, Storing & Handling Ortho Reagents &	
Supplies	2/19
ANC-3450 User Defined Assays	2/19
ANC-3452 V DOCS	2/19
ANC-3453 Monitoring Sample Hemolysis	9/18
ANC-3456 Vitros Test Menus	2/19
ANC-3457 MicroSlide Assays	2/19
ANC-3458 MicroTip Assays	8/18
ANC-3459 MicroWell Assays	2/19
ANC-3461 Hepatitis Panel, HIV and Rubella Testing	
Algorithm and Interpretation	4/19
ANC-3462 HBsAg Confirmatory (HBCon) Testing Procedure	2/19
ANC-3463 Urine Creatinine and Creatinine Clearance Test	2/19
ANC-3467 Direct % Glycated Hemoglobin (d% A1c) on V560	
ANC-3469 BHOB by Stanbio Laboratory	1/19
ANC-3471 Urine Fentanyl Assay	2/19
ANC-3473 Levetiracetam Assay (KEPPRA)	2/19

ANC-3476 VITROS Flags Displayed on Laboratory, Patient	
and Quality Control Report	12/18
ANC-3478 Checking the EMR for Patient History of Reactive	
Hep C to Avoid Duplicate Testing & Charging of HCVRNA	
Quant	11/18
ANC-3540 Osmolality Determination	2/19
ANC-3553 Pipette Calibration	2/19

Coagulation Procedure Manual La	ast Reviewed
ANC-3600 Daily Coagulation Startup	2/19
ANC-3601 Preventive Maintenance Sysmex CA1500	2/19
ANC-3602 Sysmex CA1500 Instrument Operation&Sample P	ro 6/18
ANC-3603 Changing Printer Setting for Analysis Data Format	4/19
ANC-3604 Rehydration of Coagulation Controls and Reagent	s 2/19
ANC-3605 Testing New Coagulation Controls & Reagents	4/19
ANC-3606 Coagulation Quality Control Schedule	1/19
ANC-3615 Coagulation Testing Guideline	4/19
ANC-3620 Coagulation Assays Calibration Procedure	4/19
ANC-3621 Fibrinogen Linearity Verification	4/19
ANC-3625 Fibrinogen Degradation Products	4/19
ANC-3630 PT,PTT,FIB Assays	1/19
ANC-3631 INR Reporting and Therapeutic Ranges	7/18
ANC-3635 Innovance D-Dimer	10/18
ANC-3640 Heparin Response	4/19
ANC-3645 Heparin Anti-Xa Assay	1/19
ANC-3665 Platelet Function Analysis (PFA)	1/19
ANC-3666 PFA-100 Instrument Maintenance Troubleshooting	ng 4/19
ANC-3667 Platelet Function Analysis Control Validation	4/19

Hematology Procedure Manual

ANC-3157 Comparison of Results	4/19
ANC-3700 Start-Up and Position Assignments HemoUACoag	2/19
ANC-3703 Instruments Date and Time Change	3/19
ANC-3704Hematology-Urinalysis-Coag Computer Failure Procedure	3/19
ANC-3706 Hematology Temperature Corrective Action Code	4/19
ANC-3710 Quality Control Policy (Hemo, UA, Coag, ESR)	7/18
ANC-3717 Surveillance Guide HemoUACoag	4/19
ANC-3721 Entering Hematology Results	4/19
ANC-3723 Time Limitations for Specimen Integrity	4/19
ANC-3735 Preparation of Blood Smears by Wedge Method	3/19
ANC-3740 HemaTek Slide Stainer (Routine Operation&Maintenance)	4/19
ANC-3745 Evaluation of Blood Smears with WBC and Platelet Estimates	4/19
ANC-3748 Bone Marrow Procedure	4/19
ANC-3750 Seditrol (ALCOR QA Program) for iSED ESR	5/18
ANC-3751 iSED Automated ESR	4/19

Serology Procedure Manual La	st Reviewed
ANC-4486 Mini Vidas Basic Operation Procedure	3/18
ANC-4487 Mini-Vidas Maintenance Procedure	10/18
ANC-4489 Vidas Varicella-Zoster IgG	3/18
ANC-4490 Vidas BRAHMS PCT Procalcitonin	3/18
ANC-4491 Vidas Measles IgG	3/18
ANC-4494 Vidas Quality Control	3/18
ANC-4495 Vidas Tests Corrective Action Codes for Quality	
Control	3/18
ANC-4430 Cepheid Xpert CTNG Assay by PCR	4/19
ANC-4435 CdifficileEPI Assay by GeneXpert	4/19
ANC-4437 Cepheid Xpert GBS Assay by PCR	4/19
ANC-4442 Importing GeneXpert New Assay Definition File	37
(ADF)	4/19
ANC-4443 GeneXpert Maintenance	4/19
ANC-4444 Xpert Calibration	4/19
ANC-4463 Monitoring Positive CTNG	4/19
ANC-4433 Carba-R Assay by GeneXpert	1/19
ANC-4400 Parallel Testing of Reagent Kits (Serology)	4/19
ANC-4401 Serology Quality Control of Reagents, Kits and Cart	r 4/19
ANC-4402 Out of Control Algorithm	4/19
ANC-4404 Troubleshooting the RPR Test Card	4/19
ANC-4410 Infectious Mononucleosis Screen	4/19
ANC-4412 BinaxNOW Malaria	4/19
ANC-4413 Malaria Smears (Preparation and Processing)	4/19
ANC-4415 Rheumatoid Factor Testing	4/19
ANC-4420 Rapid Fetal Fibronectin	4/19
ANC-4425 Rapid Plasma Reagin by Surevue	4/19
ANC-4427 Checking the EMR for Patient History of Reactive RI	11/18
ANC-4440 AmniSure ROM Test	1/19
ANC-4448 Worksheet Prep Serolmmuno Results Entry Via Wo	4/19
ANC-4454 Serology Daily Surveillance	4/19
ANC-4460 Serology Downtime Procedure	4/19

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Items 4b through 4l. All of the listed items were reviewed by the NMC Finance Committee.

4b. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Mohamed Kerala Serio, M.D., Page 10-11

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-13611) with Mohamed Kerala Serio, M.D. to provide cardiology services, extending the term by twelve months (August 1, 2019 to July 31, 2020) for a revised full agreement term of July 1, 2017 to July 31, 2020, and adding \$610,000 for a revised total not to exceed amount of \$1,880,000 in the aggregate; and

b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the amendments do not significantly change the scope of work, and do not cause an increase of more than ten percent 10% (\$122,000) of the original contract amount.

* Approve for Submission to the Monterey County Board of Supervisors the Following 4c. Agreement with Advanced Gastroenterology of Monterey County, Page 12-13

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Advanced Gastroenterology of Monterey County to provide gastroenterology services for an amount not to exceed \$650,000 for the period August 1, 2019 to July 31, 2020; and

b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$65,000) of the original contract amount.

* Approve for Submission to the Monterey County Board of Supervisors the Following 4d. Affiliation Agreement with Alexander Izmailov, M.D., Page 14-15

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-13546) with Alexander Izmailov, M.D. to provide cardiology services, extending the term by twelve months (August 1, 2019 to July 31, 2020) for a revised full agreement term of July 1, 2017 to July 31, 2020, and adding \$330,000 for a revised total not to exceed amount of \$990,000 in the aggregate; and

b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the amendments do not significantly change the scope of work, and do not cause an increase of more than ten percent 10% (\$60,000) of the original contract amount.

* Approve for Submission to the Monterey County Board of Supervisors the Following 4e. Agreement with University of Nevada, Reno., Page 16-17

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a program letter of agreement with the University of Nevada, Reno for the purpose of offering clinical rotations outside of Natividad Medical Center (NMC) for residents currently working at NMC with an agreement term September 1, 2019 through August 31, 2022. b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability provisions within the agreement.

4f. * Approve for Submission to the Monterey County Board of Supervisors the Following Amendment to Personnel Policies and Practices Resolution No. 98-394, Page 18-21

- a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 and Appendices A and B to create the classifications of Hospital Chief Medical Information Officer and Hospital Chief Medical Director of Ambulatory Care Services;
- b. Amend Natividad (Unit 9600) FY 2019-20 Adopted Budget to approve reallocations/reclassifications as indicated by position numbers in the attached Resolution;
- c. Authorize the Auditor-Controller to incorporate the approved changes in the Natividad (Unit 9600) FY 2019-20 Adopted Budget;
- d. Direct the County Administrative Office to incorporate the new classifications and approved position changes in the Natividad (Unit 9600) FY 2019-20 Adopted Budget; and
- e. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

* Approve for Submission to the Monterey County Board of Supervisors the Following 4g. Agreement with Pacific Health Alliance, Page 22-23

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-17-287) with Pacific Health Alliance for project administration ("PA") services for the County of Monterey's Pilot Project for the Remaining Uninsured, extending the agreement an additional eighteen (18) month period (July 1, 2019 through a run out period of December 31, 2020) for a revised full agreement term of August 1, 2017 through 7 December 31, 2020, and adding \$400,000 for a revised total agreement amount not to exceed \$900,000.

4h. * Approve for Submission to the Monterey County Board of Supervisors the Following Amendment to Personnel Policies and Practices Resolution No. 98-394., Page 24-27

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix B to adjust the salary ranges for the classifications of: Hospital Director of Nursing Education and Hospital Chief Nursing Officer as indicated in the attached resolution;
- b. Authorize the County Administrative Office to incorporate the approved changes in the Natividad FY 19-20 Adopted Budget; and
- c. Direct the Monterey County Human Resources Department to implement the changes in the Advantage HRM System.

4i. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Forward Advantage, Inc., Page 28-29

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 7 to the agreement (A-12885) with Forward Advantage, Inc. for Forward Advantage File Pick-Up module and support services and adding \$10,250 for a revised total agreement amount not to exceed \$199,457.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$800) of the original cost of the agreement per each amendment.

4j. * Approve for Submission to the Monterey County Board of Supervisors the Following MOU with CSUMB for MSPA Program at Natividad., Page 30-31

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Memorandum of Understanding (MOU) with California State University at Monterey Bay (CSUMB) for a Master of Science Physician's Assistant (MSPA) Program at Natividad, with an agreement term July 1, 2019 through June 30, 2024.

4k. * Approve for Submission to the Monterey County Board of Supervisors the Following MOU with CSUMB for MSPA Program Director, Page 32-33

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Memorandum of Understanding (MOU) with California State University at Monterey Bay (CSUMB) for a Master of Science Physician's Assistant (MSPA) Program at Natividad, with an agreement term July 1, 2019 through June 30, 2024.

41. * Approve for Submission to the Monterey County Board of Supervisors the Following Program Letter of Agreement with Companeros en Salud., Page 34-35

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Program Letter of Agreement with Companeros en Salud for rotation of Natividad physician Residents with an agreement term August 1, 2019 through July 31, 2021.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.

7 Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with GE Healthcare, which is in the final stages of negotiation

Page 36-37 (Andrea Rosenberg)

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-12086) with GE Healthcare for maintenance and repair services of diagnostic equipment at Natividad, extending the agreement an additional two (2) year period (September 1, 2019 through August 31, 2021) for a revised full agreement term of September 1, 2011 through August 31, 2021, and adding \$680,000 for a revised total agreement amount not to exceed \$5,566,166.

8 Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with DrFirst.com, Inc., which is in the final stages of negotiation

Page 38-39 (Dr Chad Harris)

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13725) with DrFirst.com Inc. (DrFirst) for the Controlled Substance Utilization Review and Evaluation System (CURES), which gives access to California's Prescription Drug Monitoring Program (PDMP), adding \$18,060 for a revised total agreement amount not to exceed \$267,060, with no changes to the term of the Agreement of July 1, 2017 through June 30, 2020.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification provisions within the amendment.

9 Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Specialists on Call, Inc., which is in the final stages of negotiation Page 40-41 (Jeanne-Ann Balza)

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Service Agreement (A-13548) with Specialists on Call, Inc., (SOC), a Delaware corporation and Tele-Physicians, P.C., a California professional corporation doing business as Specialists on Call Physicians and as California Tele-Physicians to provide teleneurology services, adding \$63,300 for a revised not to exceed amount of \$563,300, but with no change to the agreement term of February 1, 2018 to March 31, 2020.

10 Accept Oral Report from Natividad Chief Financial Officer - Daniel Leon, CFO May 2019 YTD Financial Reports Page 42-54

11 Recess to Closed Session under Government Code Section 54950

- a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive: Medical Quality Assurance Reports Dr. Craig Walls, CMO
- 12 Accept and approve June 2019 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals. Page 55-57

Adjournment

Next Board of Trustees Meeting Friday, August 2, 2019 9:00 AM Natividad Room 1st Floor, Building 200

MONTEREY COUNTY BOARD OF SUPERVISORS

Mohamed Kerala Serio, M.D. Second Amendment

TITLE:

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-13611) with Mohamed Kerala Serio, M.D. to provide cardiology services, extending the term by twelve months (August 1, 2019 to July 31, 2020) for a revised full agreement term of July 1, 2017 to July 31, 2020, and adding \$610,000 for a revised total not to exceed amount of \$1,880,000 in the aggregate; and

b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the amendments do not significantly change the scope of work, and do not cause an increase of more than ten percent 10% (\$122,000) of the original contract amount.

RECOMMENDATION:

It is recommended that the Board of Supervisors

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-13611) with Mohamed Kerala Serio, M.D. to provide cardiology services, extending the term by twelve months (August 1, 2019 to July 31, 2020) for a revised full agreement term of July 1, 2017 to July 31, 2020, and adding \$610,000 for a revised total not to exceed amount of \$1,880,000 in the aggregate; and

b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the amendments do not significantly change the scope of work, and do not cause an increase of more than ten percent 10% (\$122,000) of the original contract amount.

SUMMARY/DISCUSSION:

NMC must arrange for the care and treatment of patients who present to the emergency department and outpatient clinic in need of medical care in the specialty of cardiology. NMC has an agreement with Dr. Serio to provide cardiology call coverage in the emergency department, inpatient consults, daily (Monday through Friday) cardiology services in the outpatient clinic and clinical interpretation services to its cardiology patients. NMC would like to amend the current agreement with Dr. Serio so that he can continue to provide the services without interruption. Dr. Serio is paid a rate for services per the terms of the agreement, although the amount of services he provides may increase due to his availability and the need for coverage, the rate of pay remains the same. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. [The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Amendment is \$610,000. The total cost for this Agreement is \$1,880,000 (for the period July 1, 2017 to July 31, 2020 (37 months). \$560,000 is included in the Fiscal Year 2019/2020 Adopted Budget. The remaining amount will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

	Economic Development
	Administration
X	Health and Human Services
	Infrastructure
	Public Safety

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506 Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement; First-Second Amendment

Attachments on file at the Clerk of the Board

Advanced Gastroenterology of Monterey County Agreement

TITLE:

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Advanced Gastroenterology of Monterey County to provide gastroenterology services for an amount not to exceed \$650,000 for the period August 1, 2019 to July 31, 2020; and

b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$65,000) of the original contract amount.

RECOMMENDATION:

It is recommended that the Board of Supervisors

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Advanced Gastroenterology of Monterey County to provide gastroenterology services for an amount not to exceed \$650,000 for the period August 1, 2019 to July 31, 2020; and

b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$65,000) of the original contract amount.

SUMMARY/DISCUSSION:

NMC must arrange for care and treatment of patients who present to the emergency department and hospital clinics in need of medical care in the specialty of gastroenterology. NMC has an agreement with Advanced Gastroenterology of Monterey County, for which Mumtaz Tabbaa M.D., a board certified gastroenterologist, provides gastroenterology call coverage in the emergency department, endoscopy procedures and outpatient services in the specialty clinic.

NMC wishes to enter into this new agreement to modify the billing arrangements where NMC bills and collects for the physician services rendered to patients under this agreement. The existing agreement will terminate upon execution of this new agreement and Dr. Tabbaa will continue to provide the same services without interruption.

Advanced Gastroenterology of Monterey County is paid according to the terms of this agreement for the actual number of call coverage and clinic services provided, which may increase due to patient volume and the need for coverage, but will not increase the rate of pay or exceed the aggregate maximum liability amount. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Agreement is \$650,000 for the period August 1, 2019 to July 31, 2020. \$595,850 is included in the Fiscal Year 2019/20209 adopted budget, the remaining balance will be budgeted in the subsequent fiscal year. There is no impact to the General Fund.

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506 Approved by: Gary Gray, Chief Executive Officer, 783.2553

Attachments: Agreement

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS

Alexander Izmailov, M.D. Second Amendment

TITLE:

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-13546) with Alexander Izmailov, M.D. to provide cardiology services, extending the term by twelve months (August 1, 2019 to July 31, 2020) for a revised full agreement term of July 1, 2017 to July 31, 2020, and adding \$330,000 for a revised total not to exceed amount of \$990,000 in the aggregate; and

b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the amendments do not significantly change the scope of work, and do not cause an increase of more than ten percent 10% (\$60,000) of the original contract amount.

RECOMMENDATION:

It is recommended that the Board of Supervisors

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-13546) with Alexander Izmailov, M.D. to provide cardiology services, extending the term by twelve months (August 1, 2019 to July 31, 2020) for a revised full agreement term of July 1, 2017 to July 31, 2020, and adding \$330,000 for a revised total not to exceed amount of \$990,000 in the aggregate; and

b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the amendments do not significantly change the scope of work, and do not cause an increase of more than ten percent 10% (\$60,000) of the original contract amount.

SUMMARY/DISCUSSION:

NMC must arrange for the care and treatment of patients who present to the emergency department and outpatient clinic in need of medical care in the specialty of cardiology. NMC has an agreement with Dr. Izmailov to provide cardiology call coverage in the emergency department, inpatient consults, daily (Monday through Friday) cardiology services in the outpatient clinic and clinical interpretation services to its cardiology patients. NMC would like to amend the current agreement with Dr. Izmailov so that he can continue to provide the services without interruption. Dr. Izmailov is paid a rate for services per the terms of the agreement, although the amount of services he provides may increase due to his availability and the need for coverage, the rate of pay remains the same. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Amendment is \$330,000. The total cost for this Agreement is \$990,000 (for the period July 1, 2017 to July 31, 2020 (37 months). \$302,500 is included in the Fiscal Year 2019/2020 Adopted Budget. The remaining amount will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

	Economic Development
	Administration
X	Health and Human Services
	Infrastructure
	Public Safety

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506 Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement; First-Second Amendment

Attachments on file at the Clerk of the Board

University of Nevada, Reno Program Letter of Agreement Legistar Number:

.. Title

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a program letter of agreement with the University of Nevada, Reno for the purpose of offering clinical rotations outside of Natividad Medical Center (NMC) for residents currently working at NMC with an agreement term September 1, 2019 through August 31, 2022. b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability provisions within the agreement.

..Report <u>RECOMMENDATION</u>:

It is recommended the Board of Supervisors:

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a program letter of agreement with the University of Nevada, Reno for the purpose of offering clinical rotations outside of Natividad Medical Center (NMC) for residents currently working at NMC with an agreement term September 1, 2019 through August 31, 2022. b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability provisions within the agreement.

SUMMARY/DISCUSSION:

This partnership with the University of Nevada Reno is for the purpose of offering an elective one month clinical rotation for Natividad residents. The University of Nevada sponsors an accredited fellowship in Sports Medicine. Residents who are interested in applying to the Sports Medicine Fellowships will benefit from the opportunity this rotation provides not only to learn advanced clinical skills in musculoskeletal and sports medicine from the fellowship faculty, but also to demonstrate their clinical skills for positive consideration for acceptance to the fellowship.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this program letter of agreement as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The program letter of agreement has also been reviewed and approved by NMC's Board of Trustees on July 12, 2019.

FINANCING:

There is no cost associated with this program letter of agreement.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Supporting this elective rotation opportunity for Natividad residents helps promote the success of our graduates who are interested in pursuing additional training in Sports Medicine. Access to such elective rotations at institutions that provide special training not available at Natividad enhances the attractiveness of the Natividad Family Medicine Residency Program to prospective applicants. This allows Natividad to selectively recruit the most highly qualified applicants who are committed to the mission of our program, to improve the health of the people of Monterey County, particularly the most vulnerable.

Economic Development Administration X Health and Human Services Infrastructure Public Safety
Prepared by: Melissa Nothnagle, MD, Director of Family Practice Residency, 783-2582 Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504
Attachments: Program Letter of Agreement with University of Nevada, Reno

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS

MEETING:	July 23, 2019 - Consent AGENDA NO.:
SUBJECT:	Adopt a Resolution to:
	a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394
-	and Appendices A and B to create the classifications of Hospital Chief
	Medical Information Officer and Hospital Chief Medical Director of
	Ambulatory Care Services;
1	b. Amend Natividad (Unit 9600) FY 2019-20 Adopted Budget to approve
	reallocations/reclassifications as indicated by position numbers in the
	attached Resolution;
	c. Authorize the Auditor-Controller to incorporate the approved changes in
10.0	the Natividad (Unit 9600) FY 2019-20 Adopted Budget;
	d. Direct the County Administrative Office to incorporate the new
	classifications and approved position changes in the Natividad (Unit 9600)
	FY 2019-20 Adopted Budget; and
	e. Direct the Human Resources Department to implement the changes in the
136	Advantage HRM System.
DEPARTME	NT: Natividad

RECOMMENDATION:

It is recommended that the Board of Supervisors take the following actions:

Adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 and Appendices
 A and B to create the classifications of Hospital Chief Medical Information Officer and
 Hospital Chief Medical Director of Ambulatory Care Services;
- b. Amend Natividad (Unit 9600) FY 2019-20 Adopted Budget to approve reallocations/reclassifications as indicated by position numbers in the attached Resolution;
- c. Authorize the Auditor-Controller to incorporate the approved changes in the Natividad (Unit 9600) FY 2019-20 Adopted Budget;
- d. Direct the County Administrative Office to incorporate the new classifications and approved position changes in the Natividad (Unit 9600) FY 2019-20 Adopted Budget; and
- e. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

SUMMARY/DISCUSSION:

In response to both the increased use and importance of EHR/EMR and ambulatory care services as they relate to the sustained viability of Natividad in the healthcare field, Natividad finds it necessary to create executive level classifications to ensure strategic alignment of these areas with the overall mission of the hospital. With continuity of care and the importance of the proper management of EHR/EMR being directly tied to reimbursement of care, classifications dedicated to the oversight and continued management of these functions is needed. The most efficient and

effective way to achieve this is through the creation of two executive level classifications: Hospital Chief Medical Information Officer and Hospital Chief Medical Director of Ambulatory Care Services.

The Hospital Chief Medical Information Officer will maintain responsibility for the health informatics platform required to work with clinical IT staff to support the efficient design, implementation, and use of health technology at Natividad. This position will plan, organize, staff, direct and control clinical information technology services and operations related to Clinical Information Technology. It will also take the lead and direct all clinical information technology strategic planning activities and coordinate all activities both internally and externally.

The Hospital Chief Medical Director of Ambulatory Care Services will participate in the development, implementation and monitoring of policies, procedures, systems, and standards to ensure effective delivery of medical services and compliance with local, state, and federal laws, rules, and regulations related to the practice of medicine and participate in the planning, development and implementation of departmental goals and strategies for medical care.

For these reasons, it is recommended that your Board approve these actions.

OTHER AGENCY INVOLVEMENT:

The Monterey County Human Resources Department has reviewed the class study and recommendation.

FINANCING:

There is an annualized salary increase of \$402,346.00, as a result of these actions which will be absorbed in the Natividad Medical Center (Unit 9600) FY 2019-20 Approved Budget. This action does not impact the General Fund.

Prepared by:

Janine Bouyea, NMC Human Resources Administrator

Approved by: Dr. Gary Gray, D.O.

Hospital Chief Executive Officer

Attachments: Resolution

Before the Board of Supervisors in and for the

County of Monterey, State of California

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WHEREAS, at the request of Natividad Administration, classification studies were conducted to create executive level positions for the hospital; and

WHEREAS, the classification studies determined the need for the creation of the new classifications of Hospital Chief Medical Information Officer and Hospital Chief Medical Director of Ambulatory Care Services with the new salary range as indicated, and the need to reclassify the identified incumbent to meet the organizational needs of Natividad;

NOW, THEREFORE, the Monterey County Board of Supervisors hereby resolved to approve the following:

a. The Personnel Policies and Practices Resolution (PPPR) No. 98-394 and Appendices A and B are amended to create the classifications of Hospital Chief Medical Information Officer and Hospital Chief Medical Director of Ambulatory Care Services;

Create New Classifications:

Classification	Classification Title: Hospital Chief Medical Information Officer											
						Q 1						
-	Hourly.	, Bi-Wee	kly and N	Monthly I	Pay Rates		A					9
Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7	Class Code	WG *	EEO Cat*	W/C*	BU	FLSA Code*
\$121.208						\$165.544						
\$9,696.61						\$13,243.52	TBD	9	P	9043	Y	Е
\$21,009	7					\$28,694				-		

^{*}provided for information purposes only

Classification	Classification Title: Hospital Chief Medical Director of Ambulatory Care											
Step 1	Hourly Step 2	Hourly, Bi-Weekly and Monthly Pay Rates Step 2 Step 3 Step 4 Step 5 Step 6 Step 7						WG *	EEO Cat*	W/C*	BU	FLSA Code*
\$121.208 \$9,696.61 \$21,009	\$165.544 \$13,243.52 \$28,694						TBD	9	P	9043	Y	E

^{*}provided for information purposes only

b. The Natividad (Unit 9600) FY 2019-20 Adopted Budget is amended to approve reallocation/reclassification as indicated by position numbers below;

Natividad 9600 (Sub-unit 8315) – Physician – Inpatient Hospitalist

Reallocate Position and Reclassify Incumbents

From/To	Class	Position Title	Position	Beginning	Position FTE	Revised
	Code		Number	Total FTE	Increase/Decrease	Total FTE
From	54B12	Contract Physician	0028		(1.0)	
То	TBD	Hospital Chief Medical Information Officer	0001	0.0	1.0	1.0

- c. The Auditor-Controller is authorized to incorporate the approved changes in the Natividad (Unit 9600) FY 2019-20 Adopted Budget;
- d. The County Administrative Office is directed to incorporate the new classifications and approved position changes in the Natividad (Unit 9600) FY 2019-20 Adopted Budget; and
- e. The Human Resources Department is directed to implement the changes in the Advantage HRM System.

PASSED AND ADOPTED or to-wit:	n thisday of	, 2019, by the following vote,
AYES: NOES: ABSENT:		
hereby certify that the foregoin	ng is a true copy of an	of the County of Monterey, State of California, n original order of said Board of Supervisors inute Book for the meeting on
Dated:		, Clerk of the Board of Supervisors onterey, State of California
	Ву	Denuty

Pacific Health Alliance Pilot Project Amendment No. 2	Legistar Number:
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..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-17-287) with Pacific Health Alliance for project administration ("PA") services for the County of Monterey's Pilot Project for the Remaining Uninsured, extending the agreement an additional eighteen (18) month period (July 1, 2019 through a run out period of December 31, 2020) for a revised full agreement term of August 1, 2017 through December 31, 2020, and adding \$400,000 for a revised total agreement amount not to exceed \$900,000.

..Report RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-17-287) with Pacific Health Alliance for project administration ("PA") services for the County of Monterey's Pilot Project for the Remaining Uninsured, extending the agreement an additional eighteen (18) month period (July 1, 2019 through a run out period of December 31, 2020) for a revised full agreement term of August 1, 2017 through December 31, 2020, and adding \$400,000 for a revised total agreement amount not to exceed \$900,000.

SUMMARY/DISCUSSION:

The Affordable Care Act (ACA) was enacted to provide Medicaid (Medi-Cal) and other coverage options through the exchange to many low-income individuals with the goal of decreasing the number of uninsured individuals. However, many Monterey County residents remain uninsured and unable to pay for costly medical care, procedures and prescription medications. Of the uninsured, it is estimated that there are approximately 30,000 to 50,000 adult residents over the age of 18 living in Monterey County without any medical insurance due to their documentation status.

In response to this need, the Board of Supervisors approved an allocation of \$500,000 of General Fund dollars in August 2015 establishing the County's Pilot Project for the Remaining Uninsured to provide limited scope pharmaceuticals, laboratory tests and radiology services. These services were provided by the Health Department's Federally Qualified look-alike health clinics, which serve designated medically underserved populations under the applicable Scope of Project with HRSA (Health Resources and Services Administration), and by Natividad. The County's Pilot Project for the Remaining Uninsured was implemented in November 2015 through September 2017 and served approximately 2,005 individuals.

In May 2017, the Board of Supervisors directed staff to proceed with implementation of an expanded Pilot Project allowing for the provision of primary and specialty care ambulatory services for fiscal year 2017/2018 funded by the Natividad Enterprise Fund in the amount of \$2 million: \$1.8 million for patient care and \$200,000 for PA services. On June 27, 2017, the Board of Supervisors approved and authorized the current Agreement with Pacific Health Alliance (PHA) for the County of Monterey's Pilot Project for the Remaining Uninsured, effective July 1, 2017 through June 30, 2018 to assist with the project management and reporting.

The project, named Esperanza Care, became effective October 1, 2017. The enrollment cap of 2,500 individuals was raised to 3,500 by the Board of Supervisors effective April 1, 2018. Amendment 1 continued the project through June 30, 2019. Amendment 2 extends the term to June 30, 2020, with a run out period until December 31, 2020, and adds an additional \$400,000 to the PA Agreement for a total of \$900,000.

The Esperanza Care project will roll over to fiscal year 2019/2020 with the same scope of services with an additional expenditure of \$2 million from the Natividad Enterprise Fund. Enrollees in the project will be required to re-apply for the project at least annually.

Since the inception, Monterey County will have spent \$6.5 million (\$500,000 from the Monterey County General Fund and \$6 million from the Natividad Enterprise Fund) on the Esperanza Care project, by the end of fiscal year 19/20.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 2 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee on June 27, 2019 and by its Board of Trustees on July 12, 2019.

FINANCING:

The cost for this amendment No. 2 is \$400,000 which is included in the Fiscal Year 2019-20 Recommended Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This amendment provides for the smooth transition of the existing Pilot Project for the Remaining Uninsured for fiscal year 2019/2020. It offers equitable opportunities for health choices and healthcare which will improve the health and quality of life for Monterey County residents.

	Economic Development
	Administration
X	Health and Human Services
	Infrastructure
	Public Safety

Prepared by: Nancy Majewski, Managed Care Operations Manager, 783-2385 Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

PHA PILOT Project Amendment 2
PHA PILOT Project Amendment 1 eff 070118
PHA PILOT Project Agreement eff 080117

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS

MEETING:	June XX, 20	9 AGENDA NO.:
SUBJECT:	a) Amend	Personnel Policies and Practices Resolution No. 98-394 and
	Appen	x B to adjust the salary ranges for the classifications of: Hospital
	Directo	of Nursing Education and Hospital Chief Nursing Officer as
		d in the attached resolution;
	b) Author	te the County Administrative Office to incorporate the approved
	change	in the Natividad FY 19-20 Adopted Budget; and
	c) Direct	e Monterey County Human Resources Department to implement
	the cha	ges in the Advantage HRM System.
DEPARTME	NT: Nativ	ad

RECOMMENDATION:

It is recommended that the Board of Supervisors take the following actions:

- a) Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix B to adjust the salary ranges for the classifications of: Hospital Director of Nursing Education and Hospital Chief Nursing Officer as indicated below;
- b) Authorize the County Administrative Office to incorporate the approved changes in the Natividad FY 19-20 Adopted Budget; and
- c) Direct the Monterey County Human Resources Department to implement the changes in the Advantage HRM System.

SUMMARY:

Natividad recommends that the salary ranges for the two nursing manager classifications listed in the attached resolution be adjusted as indicated. After implementing the latest salary adjustments, further compaction issues were created between the Hospital Director of Nursing Education and its subordinates. Natividad recommends adjusting the range for this classification to resolve this issue. It was also discovered that steps were included in error in the salary range adjustment that was approved on September 11, 2018 for Hospital Chief Nursing Officer. This administrative error needs to be corrected.

DISCUSSION:

After implementing the salary adjustments in September 2018 and January 2019 for the nurse managers and supervisors, it was discovered that the salary range for the Hospital Director of Nursing Education classification is less than the subordinate classification of Staff Nurse III. Natividad recommends adjusting the salary of Hospital Director of Nursing Education to 10% above Staff Nurse III to realign the director classification salary and resolve the compaction issue.

Natividad further recommends that the Hospital Chief Nursing Officer salary string be returned to a minimum/maximum salary range as previously approved. This action corresponds with Resolution No.: 13-301 in which the Board of Supervisors approved changing the structure of the current salary table for the classification of Hospital Chief Nursing Officer from a 7-step to a minimum/maximum salary range. This was reverted back to a 7-step range due to an administrative error on the report dated September 11, 2018 when supervisory and management level nursing classifications were adjusted. The salary string for this classification is being resubmitted as a minimum/maximum range (\$228,789 - \$312,478 annually) without steps.

OTHER AGENCY INVOLVEMENT:

Natividad consulted with the Monterey County Human Resources Department/Labor Division regarding this recommendation.

FINANCING:

The annualized increase to the Natividad Budget (Unit 9600) is approximately \$18,418.40, which will be absorbed in the Natividad Budget (Unit 9600) for FY 2019-20.

This action has no impact on the General Fund.

Prepared by:	Approved by:
Janine Bouyea NMC Human Resources Administrator Natividad	Dr. Gary Gray Chief Executive Officer Natividad

Dated: April 25, 2019

Attachment: Resolution

Before the Board of Supervisors in and for the County of Monterey, State of California

Resolution No.: 19-000	PPPR Control No. 19-0)
,	HRM Control No. 19-0)
)
 a) Amend Personnel Policies and Practices Resolution N)
to adjust the salary ranges for the classifications of: Ho	ospital Director of Nursing)
Education and Hospital Chief Nursing Officer as indic	ated below;)
b) Authorize the County Administrative Office to incorpo	orate the approved changes	Ś
in the Natividad FY 19-20 Adopted Budget; and	71	Ś
c) Direct the Monterey County Human Resources Depart	ment to implement the)
changes in the Advantage HRM System.	1	Ś
5)
		,

WHEREAS, Natividad adjusted nursing supervisors and managers salaries for compaction in September 2018 and January 2019 based on the application of negotiated increases; and

WHEREAS, it is recognized that a compaction issue was identified for the Hospital Director of Nursing Education classification as a result, and Natividad recommends that the salary range be increased to 10% above the Staff Nurse III classification to address this issue; and

WHEREAS, Natividad also recommends that the salary range for Hospital Chief Nursing Officer be returned to a minimum/maximum salary range as previously approved by the Board of Supervisors, to correct the administrative error that occurred during the action taken September 11, 2018 to increase the salary range;

NOW, THEREFORE, BE IT RESOLVED by the Board of Supervisors in and for the County of Monterey as follows:

a) Amends Personnel Policies and Practices Resolution No. 98-394 and Appendix B to adjust the salary ranges for the classifications of: Hospital Director of Nursing Education and Hospital Chief Nursing Officer as indicated below;

Classificati	Classification Title: Hospital Director of Nursing Education											
Step 1	Step 1 Step 2 Step 3 Step 4 Step 5 Step 6 Step 7						Class Code	WG *	EEO Cat*	W/C*	BU	FLSA Code*
\$58.870 \$4,709.60	\$62.108 \$4,968.62	\$65.523 \$5,241.87	\$69.127 \$5,530.16	\$72.929 \$5,834.30	\$76.575 \$6,126.02	\$80.404 \$6,432.32	14M31	10	D	0042	v	Г
\$10,204	\$10,765	\$11,357	\$11,982	\$12,641	\$13,273	\$13,937	1410131	10	Р	9043	X	E

Classificat	Classification Title: Hospital Chief Nursing Officer											
	·											
	Hourly.	, Bi-Weel	kly and M	Ionthly P	ay Rates							
Step 1	Step	Step	Step	Step	Step	Step 7	Class	WG	EEO	W/C*	BU	FLSA
	2	3	4	5	6		Code	*	Cat*			Code*
\$109.995						\$150.230						
\$8,799.61						\$12,018.40	12C28	01	OA	9043	Y	Е
\$19,066						\$26,040						

^{*}provided for informational purposes only

- b) Authorizes the County Administrative Office to incorporate the approved changes
- in the Natividad FY 19-20 Adopted Budget; and
 c) The Monterey County Human Resources Department is directed to implement the changes in the Advantage HRM System.

PASSED AND ADOPTED	on thisday of	, 2019, by the following vote,
to-wit:		
140		
AYES:		
NOES:		
ABSENT:		
I, Valerie Ralph, Clerk of the	Board of Supervisors of the	e County of Monterey, State of California,
hereby certify that the forego	oing is a true copy of an original	inal order of said Board of Supervisors
duly made and entered in the	minutes thereof of Minute I	Book for the meeting on
		for the meeting on
Dated:	Valerie Ralph Clerk	of the Board of Supervisors,
	County of Monterey,	
	county of Wiomercy,	State of Camornia
	Ву	
	<i>D</i> ₃	, Deputy
		, Deputy

Forward	Advantage,	Inc. Amen	dment	No.	7
	THE PERMIT	THE CO T NIME OF IN		TIO	- /

Legistar	Number:
TO PIDENT	I TURNET .

.. Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 7 to the agreement (A-12885) with Forward Advantage, Inc. for Forward Advantage File Pick-Up module and support services and adding \$10,250 for a revised total agreement amount not to exceed \$199,457.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$800) of the original cost of the agreement per each amendment.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 7 to the agreement (A-12885) with Forward Advantage, Inc. for Forward Advantage File Pick-Up module and support services and adding \$10,250 for a revised total agreement amount not to exceed \$199,457.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$800) of the original cost of the agreement per each amendment.

SUMMARY/DISCUSSION:

Forward Advantage's Communication Director provides NMC centralized faxing and information exchange capabilities across the enterprise. It integrates with Medical Information Technology, Inc. (MEDITECH), NMC's Electronic Health Record (EHR) system and provides inbound fax management and electronic desktop faxing as well as automated and intelligent report distribution.

NMC is requesting to amend the current Forward Advantage agreement in order to purchase the File Pick-Up module which leverages the existing Communication Director system to automatically monitor and proactively seek out readable PDF files that are dropped into a designated folder. Communication Director can then send those PDFs via any delivery method. This reduces manual faxing and emailing of files received from various sources.

OTHER AGENCY INVOLVEMENT:

County Counsel reviewed and approved this amendment No. 7 as to legal form, and the Auditor-Controller reviewed and approved as to payment provisions. The amendment No. 7 was reviewed and approved by NMC's Finance Committee on June 27, 2019 and by its Board of Trustees on July 12, 2019.

FINANCING:

The cost for this amendment No.7 is \$10,250, all of which is included in the Fiscal Year 2019-20 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Forward Advantage's Communication Director File Pick-Up module will reduce manual effort by NMC staff and ensure that orders and other communication are routed appropriately and in a timely manner.

Economic Development
X_Administration
Health and Human Services
Infrastructure
Public Safety

Prepared by: Dr. Charles Harris, Chief Medical Information Officer, 783-2785

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Forward Advantage Inc. Amendment 7 Forward Advantage Inc. Amendment 1-6 Forward Advantage Inc. Agreement

Attachments on file with the Clerk of the Board

MOU with CSUMB	for MSPA	Program	at Natividad
Legistar Number: _			

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Memorandum of Understanding (MOU) with California State University at Monterey Bay (CSUMB) for a Master of Science Physician's Assistant (MSPA) Program at Natividad, with an agreement term July 1, 2019 through June 30, 2024.

..Report RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Memorandum of Understanding (MOU) with California State University at Monterey Bay (CSUMB) for a Master of Science Physician's Assistant (MSPA) Program at Natividad, with an agreement term July 1, 2019 through June 30, 2024.

SUMMARY/DISCUSSION:

The MSPA Program at California State University Monterey Bay (CSUMB) is an intense 7-semester, 27-month, full-time health care training program. Application for this first cohort of 33 students will be due in March of 2018. Thereafter, cohorts will commence mid-August and follow the traditional CSUMB academic schedule with subsequent cohorts graduating in December each year.

On July 11, 2017, NMC received a Board of Supervisors referral to consider and deliver recommendations to the NMC Board of Trustees and Board of Supervisors regarding participation in the CSUMB MSPA Program.

The aging population, the rapidly increasing rates of chronic diseases, and the Affordable Care Act impacting the demand for health care access drive the local need for more MD's, DO's and midlevel providers. In particular, the US Bureau of Labor Statistics projects a 30% increase in the job outlook for physician assistants over the next decade. The MSPA Program is an important response to the growing demand for health care providers. MSPA Program includes curricular health care provider training opportunities that are distinctive in serving the diverse people of California, especially the working class and historically undereducated and low-income populations.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this MOU as to legal form. The MOU has also been reviewed and approved by NMC's Board of Trustees on July 12, 2019.

FINANCING:

There is no cost associated with this MOU.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Supporting and participating in the MSPA Program leads to a stronger workforce which strengthens economic development within Monterey County. The MSPA Program will ultimately yield qualified professional PAs, some of which are likely to reside in Monterey County working as PAs, strengthening the pool of medical professionals in the area, and thereby further enhancing healthcare opportunities for Monterey County residents.

Economic Development
Administration
Health and Human Services
Infrastructure
Public Safety

Prepared by: Dr. Craig Walls, Chief Medical Officer, 783-2521 Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments: MOU with CSUMB for MSPA Program

Attachments on file with the Clerk of the Board

MOU with CSUMB for MSPA Program Director	
Legistar Number:	

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Memorandum of Understanding (MOU) with California State University at Monterey Bay (CSUMB) for a Master of Science Physician's Assistant (MSPA) Program at Natividad, with an agreement term July 1, 2019 through June 30, 2024.

..Report RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Memorandum of Understanding (MOU) with California State University at Monterey Bay (CSUMB) for a Master of Science Physician's Assistant (MSPA) Program at Natividad, with an agreement term July 1, 2019 through June 30, 2024.

SUMMARY/DISCUSSION:

The MSPA Program at California State University Monterey Bay (CSUMB) is an intense 7-semester, 27-month, full-time health care training program. Application for this first cohort of 33 students will be due in March of 2018. Thereafter, cohorts will commence mid-August and follow the traditional CSUMB academic schedule with subsequent cohorts graduating in December each year.

On July 11, 2017, NMC received a Board of Supervisors referral to consider and deliver recommendations to the NMC Board of Trustees and Board of Supervisors regarding participation in the CSUMB MSPA Program.

The aging population, the rapidly increasing rates of chronic diseases, and the Affordable Care Act impacting the demand for health care access drive the local need for more MD's, DO's and midlevel providers. In particular, the US Bureau of Labor Statistics projects a 30% increase in the job outlook for physician assistants over the next decade. The MSPA Program is an important response to the growing demand for health care providers. MSPA Program includes curricular health care provider training opportunities that are distinctive in serving the diverse people of California, especially the working class and historically undereducated and low-income populations.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this MOU as to legal form. The MOU has also been reviewed and approved by NMC's Board of Trustees on June 7, 2019.

FINANCING:

There is no cost associated with this MOU.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Supporting and participating in the MSPA Program leads to a stronger workforce which strengthens economic development within Monterey County. The MSPA Program will ultimately yield qualified professional PAs, some of which are likely to reside in Monterey County working as PAs, strengthening the pool of medical professionals in the area, and thereby further enhancing healthcare opportunities for Monterey County residents.

X	Economic Development
	Administration
X	Health and Human Services
	Infrastructure
_	Public Safety

Prepared by: Dr. Craig Walls, Chief Medical Officer, 783-2521 Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments: MOU with CSUMB for MSPA Program

Attachments on file with the Clerk of the Board

Program Letter of	Agreement with	Companeros o	en Salud
Legistar Number:	500		

..Title

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Program Letter of Agreement with Companeros en Salud for rotation of Natividad physician Residents with an agreement term August 1, 2019 through July 31, 2021. b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.

..Report <u>RECOMMENDATION</u>:

It is recommended the Board of Supervisors:

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Program Letter of Agreement with Companeros en Salud for rotation of Natividad physician Residents with an agreement term August 1, 2019 through July 31, 2021. b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.

SUMMARY/DISCUSSION:

The Natividad Family Medicine Residency will partner with Companeros en Salud, a Mexico based nonprofit organization, to provide high-quality, safe and ethical Global Health <u>elective rotations</u> for our family medicine residents. Natividad attracts residents seeking full spectrum family medicine training to prepare them to care for care for underserved and rural communities as well as to work in international sites. Global Health elective rotations are a standard educational offering at the majority of family medicine residency programs in the US. Companeros en Salud (CES) is a well-established nonprofit health organization that provides care to rural communities in the Mexican state of Chiapas. Their educational division is overseen by a UCSF affiliated pediatrician, Dr. Patrick Newman, who is well-known to our Natividad global health group, including Dr. Chris Carpenter who has worked extensively with Dr. Newman in Haiti.

This global health educational partnership will support month-long resident elective rotations in Chiapas. Residents who choose to do this elective will live in community with a Mexican primary care physician, partnering with them in caring for patients at home and in the clinic in the community they are responsible for. Once a month, affiliated physicians (Mexican staff and visiting physicians) gather in the CES headquarters for day-long global health education sessions.

Natividad's partnership in the UCSF HEAL Global health Fellowship also will complement this arrangement. Starting in July 2020, Natividad-based HEAL Global health Fellows will rotate half-time with Companeros en Salud in Chiapas. Our previous HEAL fellows rotated at various international sites (in Africa and India, for example). With the goal of having the fellows' global health work inform their work in Monterey County and the Salinas Valley, we arranged for HEAL to assign our fellows to CES in Chiapas. This creates synergy for the residency partnership by providing continuity with CES, and also by having the fellows available as additional on-site mentors for residents who rotate at CES.

Family Practice Clinic and in the hospital at Natividad. Those who choose to participate in this global health rotation will gain valuable insights into the health care system in which their patients have received care previously and will better understand their patients' culture and language, enhancing the care our patients receive at Natividad and Laurel Family Practice. Residents' increased confidence in and commitment to caring for this community will result in more retention of graduates as primary care providers in Monterey County.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Board of Trustees on July 12, 2019.

FINANCING:

There is no cost associated with this agreement.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Residents who choose to participate in this global health rotation will better understand their Mexican immigrant patients' culture and language, enhancing the care our patients receive at Natividad and Laurel Family Practice. Offering a well-supported global health experience in Mexico for our residents allows Natividad to attract and select the most highly qualified residency applicants, particularly those who are committed to Natividad's mission and to addressing health disparities for our patient population. Successfully recruiting residents who are committed to our mission and providing training to help them better care for their patients in the Salinas Valley will result in better retention of our graduates in Monterey County.

	Economic Development
	Administration
X	Health and Human Services
	Infrastructure
	Public Safety

Prepared by: Dr. Melissa Nothnagle, Director Family Medicine Residency, 783-2582

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Program Letter of Agreement with Companeros en Salud

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

GE Healthcare Amendment No. 2 to Diagnostic	Imaging Equipment Agreement
Legistar Number:	

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-12086) with GE Healthcare for maintenance and repair services of diagnostic equipment at Natividad, extending the agreement an additional two (2) year period (September 1, 2019 through August 31, 2021) for a revised full agreement term of September 1, 2011 through August 31, 2021, and adding \$680,000 for a revised total agreement amount not to exceed \$5,566,166.

..Report RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-12086) with GE Healthcare for maintenance and repair services of diagnostic equipment at Natividad, extending the agreement an additional two (2) year period (September 1, 2019 through August 31, 2021) for a revised full agreement term of September 1, 2011 through August 31, 2021, and adding \$680,000 for a revised total agreement amount not to exceed \$5,566,166.

SUMMARY/DISCUSSION:

Natividad has an established agreement with GE Healthcare (GE) for the maintenance and repair of specific diagnostic imaging equipment. All diagnostic imaging equipment is required by regulation to have periodic maintenance and functional checks to ensure the equipment is safe for patient exams. This amendment will renew the agreement with GE. The amendment will add new ultrasound equipment to the inventory list. As the radiology department installs new equipment, the old equipment covered in this contract will be removed from the inventory list. he as well as add new equipment to the inventory list. This DI equipment service agreement has a term of September 1, 2019 through August 31, 2021 and a not to exceed amount of \$5,566,166. This total amount includes dollars to cover routine maintenance and repair of inventoried DI equipment plus additional dollars to cover maintenance and repair services for off- inventoried DI equipment such as newly acquired equipment and damaged equipment or cover emergent repairs needed outside the covered hours of service, for example weekend repair if the repair cannot wait until regular business hours covered in the agreement. These off-inventory items are referred to as "billable" items and are invoiced on a time and materials basis.

Diagnostic Imaging department at Natividad recently purchased two new GE ultrasound machines. This amendment will add the new equipment onto the inventory list.

This amendment includes a two year extension to the term and has an updated inventory list attached. This amendment also includes a set monthly amount for routine maintenance plus an "Additional Services Allotment" to cover the costs for maintenance and repair on items that are not included in the current inventory list.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 2 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee on June 27, 2019 and by its Board of Trustees on July 12, 2019.

FINANCING:

The cost for this amendment No. 2 is \$680,000 of which \$340,000 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This request ensures that NMC's diagnostic imaging equipment is properly maintained for
compliance and safety purposes which contributes to the improved health and wellness for patients
Economic Development
Administration
X Health and Human Services
Infrastructure
Public Safety

Prepared by: Heidi Dormody, Lab & Radiology Manager, 772-7660 Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Amendment No. 2 to GE Healthcare Agreement (Diagnostic Imaging) Amendment No. 1 to GE Healthcare Agreement (Diagnostic Imaging) Agreement with GE Healthcare (Diagnostic Imaging)

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

DrFirst Amendment No.	1
Legistar Number:	

.. Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13725) with DrFirst.com Inc. (DrFirst) for the Controlled Substance Utilization Review and Evaluation System (CURES), which gives access to California's Prescription Drug Monitoring Program (PDMP), adding \$18,060 for a revised total agreement amount not to exceed \$267,060, with no changes to the term of the Agreement of July 1, 2017 through June 30, 2020.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification provisions within the amendment.

..Report <u>RECOMMENDATION</u>:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13725) with DrFirst.com Inc. (DrFirst) for the Controlled Substance Utilization Review and Evaluation System (CURES), which gives access to California's Prescription Drug Monitoring Program (PDMP), adding \$18,060 for a revised total agreement amount not to exceed \$267,060, with no changes to the term of the Agreement of July 1, 2017 through June 30, 2020.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification provisions within the amendment.

SUMMARY/DISCUSSION:

DrFirst is a software suite that provides an electronic prescribing (e-prescribing) system, which allows physicians to electronically transmit prescriptions to pharmacies. This process has decreased prescribing and medication errors and has resulted in fewer call-backs from pharmacies to physicians for clarification. Electronically sending and receiving prescriptions has streamlined the clinical practice workflow, and patient satisfaction and compliance have increased. Additionally, connecting physician and pharmacy systems has reduced paperwork and the associated mistakes that may occur from reliance on handwritten prescriptions. This change has produced time and cost savings for all parties involved.

Natividad is requesting Board approval to add an additional module to the DrFirst suite. The Controlled Substance Utilization Review and Evaluation System (CURES) module within DrFirst gives healthcare providers at Natividad access to California's Prescription Drug Monitoring Program (PDMP). This database includes Schedule II, III and IV controlled substances prescriptions dispensed. Health care practitioners authorized to prescribe, order, administer, or furnish a controlled substance are required by California law to consult the CURES database. The DrFirst Cures module facilitates this process. The CURES integration is critical because it gives clinicians real-time access to essential opioid prescription information for individual patients at the point-of-care. Prescribers can quickly check the CURES database to view their patients' opioid prescription history, allowing them to quickly identify patients who may have substance abuse disorders and are "doctor shopping" for prescriptions of controlled substances.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 1 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee on June 27, 2019 and by its Board of Trustees on July 12, 2019.

FINANCING:

The cost for this amendment No. 1 is \$18,060, all of which is included in the Fiscal Year 2019-20 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement facilitates access to the Prescription Drug Monitoring Program. This access is a regulatory requirement and improves patient care at NMC by preventing the over prescribing of controlled substances.

Economic Development
Administration
Health and Human Services
Infrastructure
Public Safety

Prepared by: Dr. Charles Harris, Chief Medical Information Officer, 783-2785 Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments: DrFirst Amendment 1 DrFirst Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Specialist on Call, Inc. First Amendment

TITLE:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Service Agreement (A-13548) with Specialists on Call, Inc., (SOC), a Delaware corporation and Tele-Physicians, P.C., a California professional corporation doing business as Specialists on Call Physicians and as California Tele-Physicians to provide tele-neurology services, adding \$63,300 for a revised not to exceed amount of \$563,300, but with no change to the agreement term of February 1, 2018 to March 31, 2020.

RECOMMENDATION:

It is recommended that the Board of Supervisors

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Service Agreement (A-13548) with Specialists on Call, Inc., (SOC), a Delaware corporation and Tele-Physicians, P.C., a California professional corporation doing business as Specialists on Call Physicians and as California Tele-Physicians to provide tele-neurology services, adding \$63,300 for a revised not to exceed amount of \$563,300, but with no change to the agreement term of February 1, 2018 to March 31, 2020.

SUMMARY/DISCUSSION:

In February 2016, NMC entered into an agreement with Specialists on Call, Inc., (SOC), a Delaware corporation and Tele-Physicians, P.C., a California professional corporation doing business as Specialists on Call Physicians and as California Tele-Physicians to provide 24/7 neurology consultative services for Natividad patients via specialized electronic telemedicine equipment. Services include indirect physical exams, history taking, diagnostic protocols, imagining analysis and recommendations for therapeutic interventions and/or diagnostic tests for any neurologic emergency. The payment terms of the agreement were determined by the estimated volume of services that would be provided, which was higher than anticipated and therefore caused the final invoices submitted to NMC by SOC to surpass the not to exceed amount of the agreement by \$63,300. NMC could not pay the invoices in full because we had already reached the maximum spending limit approved by the Board of Supervisors and it was not possible to amend the agreement after it expired on January 1, 2018.

Natividad entered into a subsequent agreement with SOC to provide the same services, where the monthly fee includes a maximum number of consults and a per consult rate for each consult thereafter, with a provision to change the selected payment tier should the number of consults increase or decrease. NMC wishes to amend the agreement to include a one-time supplemental payment for the outstanding invoices and clear the balance owed to SOC under its prior agreement with the County.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment as to legal form. The Auditor-Controller has reviewed and approved this amendment as to fiscal provisions. The amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee on June 27, 2019 and Board of Trustees on July 2, 2019.

FINANCING:

The amount of this amendment is \$63,300. The total cost of this agreement is \$563,300 for the

period February 1, 2018 to March 31, 2020. \$230,000 is included in the Fiscal Year 2019/2020 Adopted Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

Economic Development	
Administration	
X Health and Human Services	
Infrastructure	
Public Safety	

Attachments: Agreement; First Amendment

Attachments on File at the Clerk of the Board



FINANCIAL STATEMENTS

MAY 31, 2019

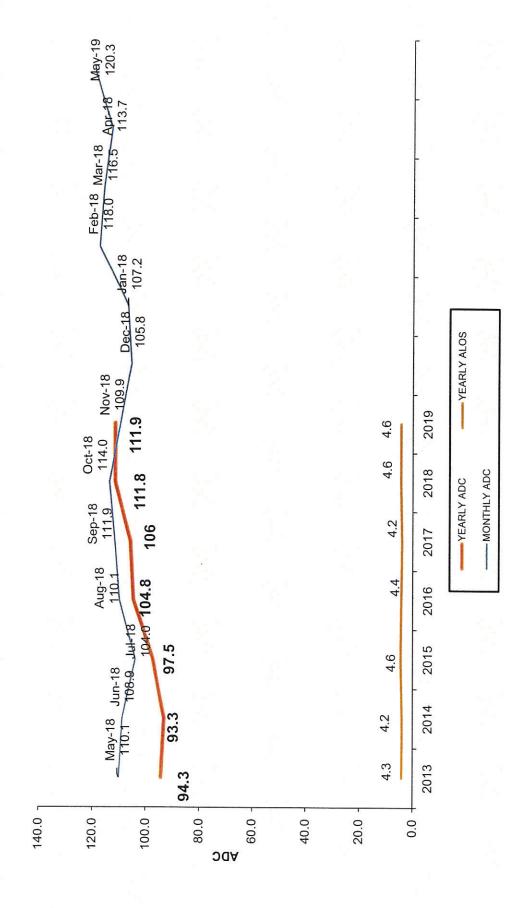


FINANCIAL STATEMENTS

MAY 31, 2019

INDEX

	DESCRIPTION	TOTAL ADC TREND GRAPH - 2013-2019	STATISTICAL REPORT	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS TO BUDGET	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS PER APD	BALANCE SHEET	SCHEDULE OF STATE / COUNTY RECEIVABLES	STATEMENT OF CASH FLOWS	RECONCILIATION OF GOVERNMENT FUNDING	CASH FLOW PERFORMANCE F/Y18-19 ACTUAL TO BUDGET	CASH SCHEDULE FOR F/Y18-19	
PAGE# 1 2 4 4 7 7 10 9	PAGE#	1	2	4	S	9	7	∞	6	10	11	



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NATIVIDAD STATISTICAL REPORT MAY 31, 2019

			To-Date		and the second s		Carrier and Carrier and Carrier	Year-To		<u> </u>
Project Control	03-19	04-19	05-19	Budget	DT DAVO EV CTT		Budget	Current	Prior Yr	%
44			Arrivation	The Art of States	PT DAYS BY SERVICE					CY/PY
1	206	174	246	240	NICU	15	2,593	2,786	2,599	7.20%
2	1,556 210	1,520 159	1,748 182	1,430 212	Med/Surg	61	15,455	15,546	15,864	-2.00%
3 4	118	63	83	68	ICU Peds	10	2,292	2,283	2,345	-2.64%
5	729	682	718	684	Acute Rehab	12 24	738 7,391	859 7,527	795 7,388	8.05%
6	365	308	249	384	OB/Gyn	27	4,152	3,643	4,060	1.88%
7	3,184	2,906	3,226	3,018	TOTAL ACUTE	149	32,621	32,644	33,051	-10.27% -1.23%
8	426	506	503	404	Psychiatric	19	4,363	4,831	4,482	7.79%
9	3,610	3,412	3,729	3,422	TOTAL DAYS	168	36,984	37,475	37,533	-0.15%
10	346	312	334	321	Nursery	18	3,469	3,375	3,436	-1.78%
1	New Francis				AVERAGE DAILY CENS	US				
11	79.2	74.1	80.9	75.3	Acute	125	75.3	75.0	76.6	-2.09%
12	23.5	22.7	23.2	22.1	Acute Rehab	24	22.1	22.5	22.1	1.81%
13	13.7	16.9	16.2	13.0	Psychiatric	19	13.0	14.4	13.4	7.46%
14	116.5	113.7	120.3	110.4	TOTAL	168	110.4	111.9	112.0	-0.09%
15	11.2	10.4	10.8	10.4	Nursery	18	10.4	10.1	10.3	-1.94%
					PERCENTAGE OF OCC	UPANCY				
16	63.4%	59.3%	64.7%	60.2%	Acute		60.2%	60.0%	61.3%	-2.1%
17	97.9%	94.6%	96.7%	92.1%	Acute Rehab		92.1%	93.8%	110.5%	-15.2%
18	72.1%	88.9%	85.3%	68.4%	Psychiatric		68.4%	75.8%	70.5%	7.5%
19	69.3%	67.7%	71.6%	65.7%	TOTAL		65.7%	66.6%	68.3%	-2.5%
20	62.2%	57.8%		57.8%	Nursery		57.8%	56.1%	57.2%	-1.9%
		of The			ADMISSIONS	train att		001170	011270	-1.5 /0
21	712	628	657	635	Acute		6,864	6,941	6,876	0.95%
22	60	53	55	48	Acute Rehab		517	597	539	10.76%
23	58	60	63	63	Psychiatric		681	680	655	
24	830	741	775	746	TOTAL		8,062	8,218	8,070	3.82% 1.83%
25	200	184	197	181	Nursery		1,985	2,008	1,963	2.29%
	206	189	200	047						
26	206	109	206	217	Deliveries DISCHARGES		2,345	2,081	2,023	2.87%
27	723	631	683	635	Acute	A selection devices	6,864	7,113	7.079	0.409/
28	59	53	54	48	Acute Rehab		517	590	7,078 540	0.49%
29	59	58	68	63	Psychiatric		681	680	652	9.26% 4.29%
30	841	742	805	746	TOTAL		8,062	8,383	8,270	1.37%
31	192	168	173	181	Nursery		1,959	1,821	1,784	2.07%
			2017年1月1日 1017年1月1日	2012年4月	AVERAGE LENGTH OF	STAY	Territory)	Francisco de la companya della companya de la companya de la companya della compa		
32	4.3	4.6	4.8	4.6	Acute(Hospital wide no	habies)	4.6	4.6	4.7	-2.13%
					3	Dables			4.7	-2.13%
33	12.2	12.9	13.1	14.3	Acute Rehab		14.3	12.6	13.7	-8.03%
34	2.5 7.3	2.8 8.4	2.6 8.0	2.6 6.4	OB/Gyn		2.6	2.5	2.6	-3.85%
35 36	1.7	1.7	1.7	1.8	Psychiatric Nursery		6.4	7.1	6.8	4.41%
1	es entresa	RSA WARRANG	E PARTE POR	1.0	OUTPATIENT VISITS		1.7	1.7	1.8	-5.56%
37	4,292	4,162	4,117	3,823	Emergency Room		41,314	44,299	48,481	-8.63%
38	486	428	455	441	ER Admits		4,767	4,856	4,713	3.03%
39	58.6%	57.8%	58.7%	59.1%	ER Admits as a % of A	dmission		59.1%	58.4%	1.18%
40	6,397	6,356	6,600	6,063	Clinic Visits		65,518	68,285	64,972	5.10%
	40.633				ANCILLARY PROCEDU	RES BILLI	ED			
41	49,979	47,755	50,360	43,950	Lab Tests		474,946	515,522	494,130	4.33%
42 43	3,625 224	3,218 231	3,682 233	3,210 193	Radiology Procedures MRI Procedures		34,691	38,311	36,361	5.36%
44	131	148	146	112	Nuclear Med Procedure	98	2,087 1,213	2,281 1,453	2,118 1,187	7.70%
45	1,014	963	1,082	933	Ultrasound Procedures		10,079	11,493	11,726	22.41% -1.99%
46	1,359	1,475	1,687	1,327	CT Scans		14,343	16,286	15,895	2.46%
47	333	346	354	310	Surgeries		3,410	3,829	3,913	-2.15%
48	7.84 1,300.0	7.59 1,273.2	7.62 1,291.6	7.66 1,200.5	FTE'S PER AOB		7.66	8.04	7.63	5.37%
					TOTAL PAID FTE'S		1,200.5	1,289.8	1,216.4	6.03%
50	5,140	5,032	5,251	4,860	ADJUSTED PATIENT DA	YS	52,518	53,748	53,399	0.65%

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NATIVIDAD STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED

FOR FY2019

		JUL-18	AUG-18	SEP-18	OCT-18	NOV-18	DEC.48	IAN.19	CEB. 10	MAD 40	ADD 40	27.74		
	R E V E N U E										ALK-13	MAT-18	SI-NOC	212
1 0	-	\$ 64,473,390	\$ 71,901,255	\$ 66,786,949	\$ 72,616,703	\$ 67,018,471 \$	9		\$ 64,088,556	\$ 68,180,327		\$ 72,855,482	· •	\$ 744,345,248
10		29,913,075	33,743,000	28,280,118	32,483,101	28,742,317	27,406,124	2,253,687	2,532,122	2,299,208	32,455,410	2,285,784		22,297,055
4	Total Patient Revenue	95,958,671	107,413,986	96,542,211	107,612,426	97,075,254	93,075,356	98,751,273	96,135,466	100,346,574	100,822,118	105,815,923		1,099,549,258
5	ů.	70,756,336	74,819,777	72.913.275	82,639,436	74.549.026	707 190 07	77 725 120	71 334 155	76 906 902	77 677 078	010010		
9		4,776,136	3,750,055	2,609,655	2,540,065	947,672	3,319,574	280,000	4,215,366	1.595.512	1.258.607	1 593 701		830,921,714
1		344,030	350,912	345,098	610,585	570,940	245,187	492,681	273,548	649,582	710,931	591,331		5.184.825
0 0	Net Patient Revenue	75,876,502	78,920,744	75,868,028	85,790,086 21,822,340	76,067,638	73,656,468	78,497,801	75,823,069	79,152,086	79,547,516	83,792,944		862,992,882
10	As a percent of Gross Revenue	20.93	26.53%	21.41%	20.28%	21.64%	20.86%	20.51%	21.13%	21.12%	21.10%	20,022,979		236,556,376
1	Total Government Funding	4,482,724	6,075,362	4,673,373	4,297,874	4,653,550	4.663.910	4.749.676	4.356.164	4 749 731	4 350 157	A 924 AE7		0 00
	Other Operating Revenue:							<u>.</u>			, '000't	הלילה לילה		876,088,10
12	•	118,471	131,766	198,583	124,907	125.001	109.276	109 275	109 276	109 275	100 276	370 001		
13		126,000	983,306	126,000	340,489	126,000	126,000	304,000	126,000	276,000	239,963	239.964	()	3 013 722
15	Other Income	030,000	316 343	000'09	60,000	60,000	60,000	60,000	000'09	000'09	000'09	000'09	L	000'099
19		535 121	1 491 415	664 151	1 081 867	513 802	176,112	242,039	265,755	373,038	243,032	678,032		3,726,360
9		i i i i			000	200,510	10,000	144,374	150,105	818,313	652,271	1,087,271		8,754,463
17	TOTAL REVENUE	25,100,014	36,060,019	26,011,707	27,202,081	26,274,968	24,589,645	25,745,522	25,229,592	26,762,532	26,277,030	27,944,707	50	297,197,817
ă	Salariae Manae & Bonefile	021 000 11	42 072 027	040 44	24 400									
0 0		353,172	420 445	14,016,741	14,433,336	13,396,844	332,675	14,206,834	13,822,709	14,254,303	14,059,413	14,154,629	ı	154,541,233
20		2.993,599	3.148.485	3.037.696	3 093 954	3 028 034	2 989 336	3 374 141	311,916	197,684	223,803	199,298	a	4,005,799
21	Purchased Services	2,289,056	2,639,680	2,999,644	2,938,736	2,564,672	3,003,715	3,14,141	2,107,333	3,578,120	3,314,398	3,346,465	E	35,011,583
22	Supplies	1,991,987	2,610,211	2,132,523	2,608,981	2,117,299	1,964,031	2.076.653	2,403,371	2,266,020	2,395,112	3,189,951	1	31,874,403
23	Insurance	217,205	217,205	217,205	217,205	217,204	217,205	217,205	217,205	217.205	217.205	217.205		24,927,249
24	Utilities and Telephone	153,964	292,473	295,416	282,957	297,921	295,095	298,138	264,226	290,827	297,428	289,750		3.058.195
25	Interest Expense	196,259	196,026	196,097	196,026	196,025	196,027	196,025	196,025	196,026	196,026	196,025	8	2,156,587
27	Other Operation Expense	984,657	953,089	997,679	995,749	999,115	997,316	1,021,914	1,028,683	984,923	985,064	986,036	ı	10,934,225
280	TOTAL EXPENSE	300,920	201,000	404,479	25 92 500	24,000,000	510,780	545,646	482,485	717,670	569,865	554,824		6,008,885
2		020,000,02	1000,100	+00'10'1'+7	086,160,62	24,038,010	785,555,42	197,686,62	24,660,854	26,045,983	25,203,988	25,467,497		274,907,413
29	NET INCOME(LOSS)	1,239,688	11,206,882	1,254,643	1,364,491	2,175,152	54,248	159,761	568,738	716,549	1,073,042	2,477,210	949	22,290,404
	Normalization for Extraordinary Items													
30	Interest Anthem Arbitration		(857.306)	,	,	j	,							
31		,	(5.206.202)					. ,			1			(857,306)
32		•	(1)	٠	(150.000)	ı				(6.250)		,e 250)	,	(5,206,202)
33	Total Extraordinary Items		(8 DB3 508)		(150,000)					(0,2,0)	(0,230)	(007'0)		(168,750)
3			(000,000,0)		(000,001)	_		-		(p,250)	(6,250)	(6,250)		(6,232,258)
34	NET INCOME BEFORE Extraordinary Items	\$ 1,239,688	\$ 5,143,374 \$	\$ 1,254,643 \$	1,214,491 \$	3 2,175,152 \$	54,248 \$	159,761 \$	568,738	\$ 710,299	\$ 1,066,792 \$	2,470,960	· 69	S 16.058.146
32	CAPITAL CONTRIBUTIONS													
36	County Contribution													
37	CHANGE IN NET ASSETS	\$ 1,239,688	\$ 11,206,882 \$	1,254,643 \$	1,364,491 \$	2,175,152 \$	54,248 \$	159.761 \$	568.738 \$	716 549	\$ 1073042 \$	016 777 6	¥	\$ 22 200 404
								0.100	000,1000	040'017	240,670,1	012,114,2		

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NATIVIDAD STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS AS OF MAY 31, 2019

		CURRENT MONTH	T MONTH				YEAR -TO -DATE	-DATE	9		
	Actual	Budget	Variance fav. \$ VAR.	v. (unfav) % VAR		Actual	Budget	Variance fav. (unfav)	(unfav)	-	Drior V.
l					REVENUE		5		100		
4	72,855,482	\$ 66,117,749	9 \$ 6,737,733	10.2	Patient Revenue: Inpatient	\$ 744,345.248	\$727.295.239	\$ 17,050,009	23	4	738 871 977
2	2,285,784	2,058,356			Pro Fees	22,297,055	22,641,916	(344,861)	(1.5)		24,109,411
8	30,674,657	29,495,410	1,179,247	4.0	Outpatient	332,906,955	324,449,510	8,457,445	2.6		323,439,324
4	105,815,923	97,671,515	5 8,144,408	8.3	Total Patient Revenue	1,099,549,258	1,074,386,665	25,162,593	2.3	1-,	1,086,420,712
15	81 607 912	73 437 593	(8 170 319)	(111)	Deductions from Revenue	117 100 000	070	207 007	į		
9 9	1.593.701	3 498 417	20 00		Rad Debt	98,921,714	807,813,523	(23,108,191)	(2.9)	~	820,904,851
· -	591,331	712,836			Lipable to Day	5 184 825	38,482,587	11,596,244	30.1		30,885,366
. &	83 792 944	77 648 846	(6		Total Contractual Discounts	050,104,020	7,641,190	7,656,371	33.9		7,090,001
6	22,022,979	20,022,669			Net Patient Revenue	236,592,002	220 249 340	(8,855,576)	(1.0)		858,880,218
10	20.81%	20.50%		5	As a percent of Gross Revenue	21.51%	20.50%		4 .	•	20.94%
7	4,834,457	4,489,159	9 345,298	7.7	Total Government Funding	51,886,978	49,380,749	2,506,229	5.08		45,456,379
12	109.275	707 027	7 2 248	2	Other Operating Revenue:	1 25.7 204	700 777 1	100 111	,		
13	239.964	83.333	15	188.0	Interest Income	2 012 722	1,111,231	177,004	0.000		1,577,369
14	60,000	000 09)))	NME Contribution	9,010,00	660,000	600,160,2	0.022		1,470,315
15	678,032	255,250	0 422,782	165.6	Other Income	3,726,360	2.807.750	918.610	32.7		3 776 567
16	1,087,271	505,610	0 581,661	115.0	Total Other Operating Revenue	8,754,463	5,561,710	3,192,753	57.4		7,484,251
17	27,944,707	25,017,438	8 2,927,269	11.7	TOTAL REVENUE	297,197,817	275,191,818	22,005,999	8.0	.,	280,481,124
18	14,154,629	13,148,453	Έ,		EXPENSE Salaries, Wages & Benefits	154,541,233	144,632,983	(9,908,250)	(6.9)	3-	139,508,512
19	199,298	131,607	7 (67,691)	(51.4)	Registry	4,005,799	1,447,677	(2,558,122)	(176.7)		3,720,284
20	3,346,465	2,949,239	<u></u>	Ξ	Phys/Residents SWB & Contract Fees	34,981,439	32,441,629	(2,539,810)	(7.8)		32,597,969
21	3,189,951	3,270,487			Purchased Services	31,904,547	35,975,357	4,070,810	11.3		27,075,909
22	2,333,314	2,104,757	(2	_	Supplies	24,927,249	23,152,327	(1,774,922)	(7.7)		22,622,230
5 23	217,205	211,333		_	Insurance	2,389,254	2,324,663	(64,591)	(2.8)		2,182,653
24	289,750	297,533			Utilities and Telephone	3,058,195	3,272,863	214,668	9.9		2,949,909
22	196,025	207,539			Interest Expense	2,156,587	2,282,929	126,342	5.5		2,144,368
26	986,036	937,184	4 (48,852)	(5.2)	Depreciation & Amortization	10,934,225	10,309,024	(625,201)	(6.1)		10,879,305
78	25,467,497	23,814,639	(1,65		TOTAL EXPENSE	274,907,413	261,961,029	(12,946,384)	(4.9)	2	5,408,750
59	2,477,210	1,202,799	1,274,411	106.0	NET INCOME(LOSS)	22,290,404	13,230,789	9,059,615	68.5		31,391,235
30					CAPITAL CONTRIBUTIONS						
31			1	•		1	1	:1	-1		
32	1		3 1	i			Ü				,
					County Contribution	ı	ï				71
₩.	2,477,210	\$ 1,202,799	\$ 1,274,411	106.0 %	% CHANGE IN NET ASSETS	\$ 22,290,404	\$ 13,230,789	\$ 9,059,615	68.5 %	8	31,391,235

NATIVIDAD STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY AS OF MAY 31, 2019

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NATIVIDAD BALANCE SHEET AS OF MAY 31, 2019

	% CHG.	(31.0) %	. (257)	(27.9)	1.0	(26.6)	3.8	(6.3)	58.5	,		(1.8)	3.8 %	o	24.3	(3.7)	(0.4)	(4.6)			(8.8)	(8.8)		100.0	3.8 %
DATE	INC/(DEC)	\$ (24,426,158)	(10.073.292)	(11,621,035)	38,998	(45,825,334)	11,209,386	(10,934,225) 275,161	60,398,241			(2,970)	\$ 14,845,098	197 960	1,359,969	(1,556,907)	(11,375)	(3,724,058)			(3,721,248)	(3,721,240)		22,290,404 22,290,404	\$ 14,845,098
STAG OF GABY	ENDING	\$ 54,262,658	3,200,000 29.053.683	30,060,905	4,029,980	126,224,492	304,646,382	(185,427,704)	163,635,451		•	160,461	\$ 409,239,082	15 500 075	6,967,731	40,683,990	3,193,625	78,046,628			38,371,786	20,21,100	270,530,264	22,290,404	\$ 409,239,082
AUDITED	BEGINNING	\$ 78,688,816	3,200,000 39,126,975	41,681,940	5,361,113	172,049,826	293,436,996	(174,493,479)	103,237,210	•	•	163,431	\$ 394,393,984	15 373 615	5,607,762	42,240,897	3,205,000	81,770,686			42,093,034	45,030,004	270,530,264	270,530,264	\$ 394,393,984
		3	SEASIDE CLINICS CASH RESERVE FUND ACCOUNTS RECEIVABLE NET	STATE/COUNTY RECEIVABLES	PREPAID EXPENSE	TOTAL CURRENT ASSETS	PROPERTY, PLANT & EQUIPMENT	LESS: ACCUMULATED DEPRECIATION NET PROPERTY, PLANT& EQUIPMENT	OTHER ASSETS	INVESTMENTS HELD FOR CONSTRUCTION	ACCRUED INTEREST RECEIVABLE	FUNDS IN TRUST TOTAL INVESTMENTS	TOTAL ASSETS	CURRENT LIABILITIES ACCRIFED PAYROLI	ACCOUNTS PAYABLE	MCARE/MEDICAL LIABILITIES	CURRENT PORTION OF DEBT	TOTAL CURRENT LIABILITIES	LONG TERM LIABILITIES	UN EARNED CONTRIBUTIONS	LONG TERM PORTION OF C.O.P's		FUND BALANCES ACCUMULATED FUND	CHANGE IN NET ASSETS TOTAL FUND BALANCES	TOTAL LIAB. & FUND BALANCES
	% CHG.	43.6 %	(2.8)	(44.7)	(10.0)	(6.8)	0.5	0.5	11.6	,	•		2.1 %	3	369.5	€3 1 6 €	(0.4)	8.4	11		(0.0)	(0:0)	1	(12.5)	2.1 %
HLNO	INC/(DEC)	\$ 16,471,161	(846,932)	(24,278,626)	(623,014)	(9,210,426)	1,611,862	(986,036) 625,826	17,070,333		i	1 1	\$ 8,485,733	584.365	5,483,577	0 ((42 942)	6,025,000			(16,477)	(115)	ì	2,477,210	\$ 8,485,733
CURRENT MONTH	ENDING	\$ 54,262,658	29,053,683	30,060,905	5,617,266	126,224,492	304,646,382	(185,427,704) 119,218,678	163,635,451		, ;	160,461	\$ 409,239,082	15.500.975	6,967,731	40,683,990	3,193,625	78,046,628			38,371,786		270,530,264	22,290,404 292,820,668	\$ 409,239,082
	BEGINNING	37,791,497	3 29,900,615	4 54,339,531		7 135,434,918		11 118,592,852	12 146,565,118	,		160,461 15 160,461	16 \$ 400,753,349	14.916.610		4	20 3,193,625		50		25 38,388,263 26 38,388,263		14	28 19,813,194 29 290,343,458	30 \$ 400,753,349

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SINIE AND COUNTI NECEIVABLES	CELVABLES							
AS OF 05/31/19			ADJ					
BALANCE SHEET	Bed Balance	Accriale	Reversals and	Medi-Cal Waiver	GPP /PRIME	Ę		
	5		Recideses			2	Fayments	Ending Balance
Medi-Cal Walver (DSH +SNCP) \$ 20,001,573	\$ 20,001,573	27,093,287				28,976,192	(65,942,114)	10,128,938
EHR Meaningfull Use	520,990							520,990
Hospital Fee	1,506,108	870,837					(2,689,513)	(312,568)
Rate Range IGT-CCAH-	14,411,372	7,454,117				8,379,172	(22,675,373)	7,569,288
MCMC EPP		3,969,977						3,969,977
MCMC QIP	i	4,514,818						4,514,818
SB1732	Ę	3,575,000					(3,233,326)	341,674
AB 915	3,254,442	3,300,000					(6,846,730)	(292,288)
A/R Office Buildings	78,488	1,354,381					(1,408,939)	23,930
A/R Manco Abbott	•	401,560					(420,234)	(18,674)
Interest Accrued Positive Cash		2,092,380					(1,588,380)	504,000
Accrued Donations	1,834,852	000'099					(50,534)	2,444,318
A/R Jail-PG&E	74,114	893,088					(703,801)	263,401
Health Department	•	1,540,000					(1,067,655)	472,345
Ryan White & EIP A/R STATE RECEIVABLES	\$ 41,681,940	229,163 \$ 57,948,609	٠ ب	, &	- \$	37,355,364 \$	(298,406) (106,925,006)	(69,243) \$ 30,060,906
P&L		YTD						
Medi-Cal DSH /SNCP/PHYS SPA		\$ 13,975,787						
PRIME Y4		13,117,500						
Rate Range IGT-CCAH-		7,454,117						
AB 85 New Eligible Reconciled		444,962						
Esperanza Care		(1,388,881)						
MCE to Cost Reconciled		738,167						
Hospital Fee		870,837						
MCMC EPP		3,969,977						(a
HD Residency Support		(458,337)						
MCMC QIP		4,514,818						
AB915		3,300,000						
Medicare GME		1,517,138						
SB 1732		3,575,000						
CT an White & SAMHSA GRANTS O VERNMENT FUNDING INCOME		255,894 \$ 51,886,979			Ą	PAGE 7 OF 11 PAGES	GES	

NATIVIDAD STATE AND COUNTY RECEIVABLES

NATIVIDAD STATEMENT OF CASH FLOWS AS OF MAY 31, 2019

YEAR - TO - DATE	\$ 81,888,816	22,290,404 - - 33,224,629		10,073,292 11,621,035 (295,151)	127,360 1,359,969 (1,556,907) (11,375) (3,643,105) 17,675,118	(11,209,386)	(3,721,248) (60,398,241) 2,970 (64,116,519)	(24,426,158)
	CASH AT BEGINNING OF PERIOD	FROM OPERATIONS: NET INCOME/(LOSS) NET INCOME ADJ - PRIOR YEAR DEPRECIATION/AMORT SUBTOTAL	CHANGES IN WORKING CAPITAL:	ACCOUNTS RECEIVABLE STATE/COUNTY RECEIVABLE PREPAID EXPENSE & INVENTORY ACCRIED PAYROLI	ACCOUNTS PAYABLE ACCOUNTS PAYABLE MCARE/MEDICAL LIABILITIES SHORT TERM DEBT ACCRUED LIABILITIES NET (DECREASE)/INCREASE	CAPITAL ADDITIONS: PP&E ADDITIONS NBV OF ASSETS DISPOSED TOTAL CAPITAL (History Cash)	FINANCING ACTIVITY: LONG TERM BOND DEBT OTHER ASSETS INVESTMENTS TOTAL FINANCING	INC./(DEC.) IN CASH BALANCE CASH BALANCE - END OF PERIOD
CURRENT MONTH	\$ 40,991,497	2,477,210 - 986,036 3,463,246		846,932 24,278,626 556,029 584,365	5,483,577 - - (42,942) 31,706,587	(1,611,862)	(17,070,333) (17,086,810)	16,471,161
. 1	_	2 6 4 6 9	7	8 6 0 1	12 13 15 17 17	18 20 19	22 23 24 25 26	27

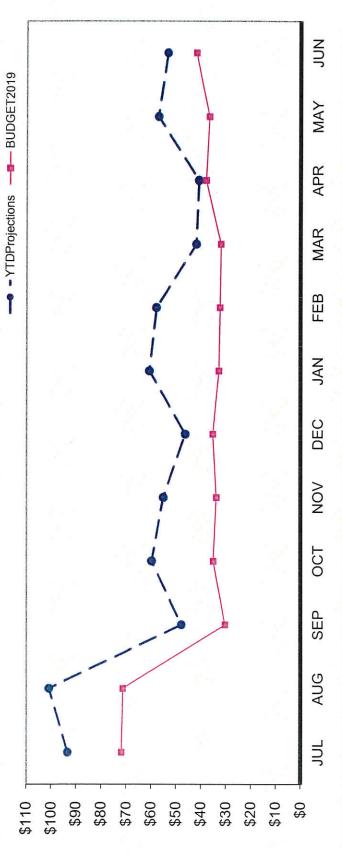
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NATIVIDAD RECONCILIATION OF GOVERNMENT FUNDING FISCAL YEAR 2019

			Ш	ESTIMATE			
	щ	BDGT-19		FY2019	Varian	Variance to Budget	
Medi-Cal DSH Waiver	€	11,820,000	s	14,446,320	↔	2,626,320	
PRIME Y4		14,310,000		14,310,000	↔	•	
EPP		4,330,881		4,330,881	\$	i	
QIP		4,925,261		4,925,261	↔	,	
AB915		3,600,000		3,600,000	↔	,	
SB1732		3,900,000		3,900,000	↔	ī	
CCAH Rate Range		8,131,758		8,131,758	↔	ī	
HIV Grants		250,000		250,000	↔	1	
MCE to Cost				738,167	s	738,167	
Physician SPA		800,000		800,000	s	ĵ	
Esperanza Care Outside Purchased Service		ľ		(2,000,000)	s	(2,000,000)	
HD Residency Support		(200,000)		(200,000)	↔	ï	
Medicare GME & B/D		1,352,000		1,603,084	S	251,084	
Provider Fee		950,000		950,000	↔	1	
•	₩	53,869,900	\$	55,485,471	s	1,615,571	



Cash Flow Performance Fiscal Year 2019 (in Millions)



The second second	ACTUAL	ESTIMATE										
Months	Jul	Aug	deS	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
YTD	93.3	100.9	47.9	59.9	55.3	46.5	6.09	58.1	42.1	41.0	57.5	53.7
BDGT	72.1	71.5	30.4	35.2	34.0	35.4	33.0	32.6	32.2	38.1	36.8	42.0
Variance	21.2	29.4	17.5	24.6	21.3	11.1	27.9	25.6	6.6	2.9	20.6	11.7

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	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL DEC	ACTUAL	ACTUAL FEB	ACTUAL	ACTUAL	ACTUAL	PROJECTION	Total
Beginning Balance	81.880.062	93.273.873	100.850.021	47.901.621	. 59.828.891	55.243.338	41.983.474	60.877.439	. 58.105.745	- 42.021.444	40.946.144	. 57.417.304	81,880,062
CASH RECEIPTS	- 1												
Provider Fee	23,038,784	363.075	20,1/2,085	395 804	172 096	16,686,716	25,370,193	22,354,022	20,384,337	20,490,434	23,062,916	19,574,912	258,990,135
RR IGT FY17-18											22 675 899		22 675 800
SHORT DOYLE			338,819	319,378		273,235	808,693		569,198	92,631	340,719	173,454	2.916.127
HIV GRANTS	16,347		49,102	29,935	26,731		42,101	57,678	42,808	44,701	20,114		350,350
HEALTH DEPARTMENT REIMB		153,365			279,096	269,337			378,759			280,000	1,360,557
ANTHEM ARBITRATION		857,306											857,306
AB915			3,208,951								3,596,772		6,805,723
GBD V2 Final Browns	700 199								242,968				242,968
Anthem Arbitration Patient Services	120,100	5.206.202					1						661,027
GPP y3 4Q				8.537.842	117.485								5,206,202
GPPV4				8,832,942			8.832.942			8 832 942			125,000,00
PRIME DY13 & DY14 IGT	13,823,534						15,529,149			2,002,012	774 251		30 126 934
SB1732							3,233,327					562.848	3.796.175
Foundation			50,574										50.574
IME BIWEEKLY	106,232	112,667	106,232	106,232	106,232	106,232	106,232	106,232	171,892	171,892	257,838	171,892	1,629,805
Rent Income	33,174	46,889	33,084	143,959	492,435	44,788	24,550	71,621	45,288	44,288	411,621	94,663	1,486,359
CCAT MCE 10 Cost P 13-10 & P 10-1/	8C0,17C	611,4/1											1,183,130
TGT Sub-Find Transfer Ta //Out)				398,111				779,453			,	13,222,436	14,400,000
Interest Income				748 480		0,224,800	000 000						5,224,860
Miscellaneous Revenue	92.287	81 632	132 544	561 318	470 505	26 97	000,000	584 342	306 440	964,481	204 070	800,000	3,352,860
Total Cash Receipts	38,343,044	30.869.021	24.094.391	42.073.925	23 893 755	22 632 105	54 917 024	23 953 318	22 141 660	30 804 265	57.2,100	135,844	7,869,607
					00000	200,100	100	2000	77,141,000	20,400,00	00,404,100	33,030,862	402,193,626
CASH DISBURSEMENTS													
Purchased Services and Supplies	8,710,801	7.481.819	6.412.673	7.568.759	9 361 559	7 760 858	12 694 141	9 820 174	7 450 113	R 430 410	2 837 008	7 450 497	200 004
IGT Sub-Fund Transfer (Out)							5 224 BED	1000	21.001.	2117,201,0	2,007,080	1,102,431	83,702,044
PRIME DY13 & DY14 IGT						7.764.574				387 126			8 151 700
RR IGT FY17-18									7.060.795				7 060 795
Assessment Fee RR IGT FY17-18									1.318.377				1 318 377
6PP Y2 & Y1		1,232,580		55.890									027 886 1
6PP Y3 4Q			5.094.022										0/4/00/2
6РРУ4			5.224.860			5.224.860			5 224 860				15 674 580
Building Lease / Rental Equipment	145.541	277.848	311 453	281 687	223 153	328 908	285 438	236 106	285 438	285.438	245 954	285.438	2 400 400
COP Principal & Interest Payments	4,256,349		274,022				201	20,000	891 147	200	100,013	001,003	5,192,402
Payroll and Benefits	13,419,886	13,809,554	13,911,702	20,232,466	13.607.251	13.776.922	14.915.082	14.941.368	14 468 672	20 456 170	14 569 086	14 201 246	182 300 405
Esperanza Care	17,500		28.210	403.708	37.382		37 673	411 078	17 513	308 328	18 758	047,102,4	1 370 450
COWCAP					4.910.476					070'000	20,101		4 910 476
FY18-19 MH MOU				986'66		866'56	222,346		190,470		98.321	455.000	1,162,121
Data Processing		-	174,770	88,819		87,386	175,079	88,541	88,021	88,021	88,117	226,505	1,105,259
BETA Insurance Premium				402,654						402,654			805,308
Transfer 6PP Y2 & Residency Support							454,573				375,000		829,573
To Sub-rund Iranster Out	0.5	0.00	45,000,000		100 000	000							45,000,000
Capital expenditures	300,000	491,072	8/0,110	1,012,686	339,487	852,463	2,013,867	1,227,745	1,220,555	1,429,417	1,611,862	16,335,668	27,545,057
lotal Cash Disbursements	26,949,233	23,292,873	11,042,791	30,146,655	28,479,308	35,891,969	36,023,059	26,725,012	38,225,961	31,879,566	36,962,975	38,756,294	430,375,696
Increase/(Decrease)	11,393,811	7,576,148	(52,948,400)	11,927,270	(4,585,553)	(13,259,864)	18,893,965	(2,771,694)	(16,084,301)	(1,075,301)	16,471,160	(3,719,312)	(28,182,070)
Fadino Cosh Find 451	63 573 873	100 850 021	47 901 891	50 828 804	55 243 33B	41 083 474	60 877 430	27 106 246	42 000 444	*** 050.04	100 511 53	000 100 00	000
(+) Cash In Transit	0.00	20,000,000	20,000	100,020,00	00000	4 447 135	8Ct. 70,00	26, 100, 100	444,120,24	40,840,144	505,414,70	788'/80'50	286'760'56
(+) Credit Card Account + Fund 27	9,311	15,544	15,464	18,915	18,967	28,631	32,296	36,458	41,674	41,674	41.674	41.674	
(+)Petty Cash	3,680	3,680	3,680	3,680	3,680	3,680	3,680	3,680	3,680	3,680	3,680	3,680	
Ending Cash as per 6/L	93,286,864	100,869,245	47,920,765	59,851,486	55,265,985	46,462,920	60,913,415	58,145,883	42,066,798	40,991,498	57,462,658	53,743,346	
Fund 404													3
Beginning Balance	74,858,144	74,868,144	74,868,144	74,868,144	74,470,033	74,470,033	74,470,033	74,470,033	73,690,580	73,690,580	73,690,580	73,690,580	
Transfer In/Out fund 451	- 000 11	. 000 12		(398,111)	, 00			(779,453)				(13,222,436)	
בחותות כתפון ז תוום לכם	14,000,14	14,000,144	14,000,144	00'0/4'4/	74,470,033	14,470,033	74,470,033	086,080,67	086,080,67	73,690,580	73,690,580	60,468,144	
Ending Cash Fund 451 & 404	168,142,017	175,718,165	122,769,765	134,298,924	129,713,371	116,453,507	135,347,472	131,796,325	115,712,024	114,636,724	131,107,884	114,166,136	
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NATIVIDAD CASH FORECAST FISCAL YEAR 18-19



CREDENTIALS REPORT OF RECOMMENDED ACTIONS FOR BOARD APPROVAL Friday, June 28, 2019

(Per recommendation of the June 11, 2019 Medical Executive Committee)

The following practitioners were reviewed for initial appointment, reappointment, changes in staff status (category), additional privilege requests, etc. Membership factors include licensure, DEA, professional liability insurance, staff requirements, etc. Qualitative/quantitative factors include: peer review, performance improvement, clinical activity, privileging, competence, technical skill, behavior, health, medical records, blood review, medication usage, litigation history, utilization and continuity of care.

INITIAL APPOINTMENTS				
NAME	SPECIALTY	SERVICE	APPOINTMENT PERIOD	
Deam, Jonathan D., MD	Psychiatry	Psychiatry	07/12/19 - 07/01/21 Temporary Privileges	
Hurd, Sarah G., PA	Physician Assistant	Plastic Surgery	07/12/19 – 07/1/20	
Ibrahimi, Waheed S., MD	Internal Medicine/Hospitalist	Medical Specialties	07/12/19 – 07/01/21	
Miller, Kyle A., MD	Teleradiology	Radiology	07/12/19 – 07/01/21	
Powell, Joy A., NP	Nurse Practitioner	Psychiatry	07/12/19 - 07/01/21 Temporary Privileges	
Rosenblum, Carla S., CRNA	Nurse Anesthetist	Anesthesia	7/12/19 – 7/1/21 Temporary Privileges	
REAPPOINTMENTS				
NAME	SPECIALTY/SERVICE	STAFF STATUS	REAPPOINTMENT PERIOR	
Allen, Kamron N., PAC	Physician Assistant, Plastic Surgery / Surgical Specialties	АНР	08/01/19 – 08/01/21	
Arias, Ana A., MD Family Medicine		Active	08/01/19 – 08/01/21	
Engel, Delphine, MD General Surgery/Surgical Cr Care / Trauma		Active	08/01/19 – 08/01/21	
Esteva, Soraya G., MD OB/GYN		Active	08/01/19 – 08/01/21	
Godfrey, Janet L., NNP Neonatal Nurse Practitioner / Pediatrics		AHP	08/01/19 – 08/01/21	
		AHP	08/01/19 – 08/01/21	
Medina Ramirez, Hilario, MD	Anesthesia	Active	08/01/19 – 08/01/21	
Phan, Dennis N., MD	Nephrology / Medicine Specialties	Active	08/01/19 – 08/01/21	
Rojas, Andres, PA-C	Physician Assistant – Emergency Medicine	AHP	08/01/19 - 08/01/21	
Shirrell, Aimee M., MD	Family Medicine	Active	08/01/19 – 08/01/21	
Silk, Jeremy A., MD	Plastic Surgery / Surgical Specialties	Active	08/01/19 – 08/01/21	
Stillwell, Kristina C., MD	Neonatology / Pediatrics	Active	08/01/19 – 08/01/21	
/esga Lopez. Oriana P.,	Psychiatry	Active	08/01/19 – 08/01/21	

RELEASE FROM PROCTOR	ING: Basic Proctoring		
NAME	SPECIALTY	Service	RECOMMEND
Burstedt, Kristin M., DO	Family Medicine	Family Medicine	Recommend
Bertani, Laura A., MD	Family Medicine	Family Medicine	Recommend
Braun, Ronald J., MD	Anesthesia	Anesthesia	Recommend
Calzetta Matthew A., MD	Pediatrics/Internal Medicine	Pediatrics/Medicine	Recommend
Dahlfred, Leah B., MD	OB Fellow	Family Medicine	Recommend
Dautremont, Brittney A., DO	Ophthalmology	Surgical Specialties	Recommend
Grodman, Samuel W., MD	Emergency Medicine	Emergency Medicine	Recommend
Guzman, Jacqueline L., NNP	Neonatology	Pediatrics	Recommend
Kong, Anna W., MD	OB Fellow	Family Medicine	Recommend
Lu, Yan, ACNP	Acute Care Nurse Practitioner	Trauma	Recommend
Malik, Lena N., MD	Pediatric Hospitalist	Pediatrics	Recommend
Skolnick, Sara A., MD	OBGYN	OBGYN	Recommend

CHANGES IN STAFF STATE	JS: The following practi	tioners have been transferred to	the appropriate staff cate	egory.
NAME	SPECIALTY / SERVICE	Current / Requested Status	REASON	Recommend
Medina Ramirez, Hilario, MD	Anesthesia	Provisional to Active	Completed Basic Proctoring	Recommend
Stillwell, Kristina C., MD	Neonatology	Provisional to Active	Completed Basic Proctoring	Recommend

NAME	SPECIALTY / SERVICE	REASON	DATES	RECOMMEND
None				
REQUESTS FOR ADDITION additional training and/or has current appointment period	NAL PRIVILEGES: The following ave otherwise met the privilege cri	practitioners have reque iteria. Approved privilego	ested additional privileges ar es shall be granted for the re	nd have completed mainder of the
NAME	SPECIALTY	SERVICE	PRIVILEGE(S) REQUESTED	RECOMMEND
Lu, Yan, ACNP	Acute Care Nurse Practitioner	Trauma	Prescribe controlled substances listed in Scheduled II through V	Recommend
Hashisho, Mazen M., MD	Thoracic / Vascular Surgery	Surgical Specialties	Procedural Sedation	Recommend
RESIGNATIONS: The follow Practitioners were in good s	wing practitioners have voluntarily standing with the Medical Staff of	resigned their staff men Natividad at the time of t	nbership and privileges or Al- he resignation, unless specif	HP status. fied below.
NAME	SPECIALTY	SERVICE	EFFECTIVE DATE	RECOMMEND
Boyle, Cathy M., PNP, MSN	Pediatric Nurse Practitioner	Pediatrics	06/04/2019	Acknowledge
Chan, Johol C., MD	OBGYN	OBGYN	05/06/2019	Acknowledge

Heiner, Richard, MD	OBGYN	OBGYN	05/30/2019	Acknowledge
Jensen, Jacob K., MD	Emergency Medicine	Emergency Medicine	05/28/2019	Acknowledge
Kemp, Benjamin, DO	Teleradiology	Radiology	06/05/2019	Acknowledge
Perez, Marlene, CRNA	Nurse Anesthetist	Anesthesia	06/09/2019	Acknowledge
Tapanes, Yoel W., CRNA	Nurse Anesthetist	Anesthesia	06/09/2019	Acknowledge