



# **Finance Committee Meeting 2019**

**July 25, 2019**



## Finance Committee Meeting

Thursday, July 25, 2019

3:30 PM

Steinbeck Room, Building 300

1441 Constitution Blvd.

### AGENDA

1. **Call to Order**

Mike Payne, Chair

2. **Public Comments (Limited 3 minutes per speaker)**

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

3. **Agenda Additions/Corrections**

Noemi Ferguson

4. **Approval of Minutes**

- Approve the Minutes of June 27, 2019. *Pages 3-6*

5. **Old Business**

- None

6. **New Business**

- Consent Items – Attachment A. *Pages 7-14*  
Review and approve for consideration by the NMC Board of Trustees

**Scheduled Items/Discussion Items**

- None

7. **Review and Approve Financial Statements**

Daniel Leon, CFO

- Receive and Approve June 2019 Financial Report. *Pages 15-27*

8. **Calendar for Next Finance Committee Meeting**

- Thursday, August 22, 2019 at 3:30 PM.

9. **Adjournment**

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Board of Trustees as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Board of Trustees shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed, and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



**Finance Committee Meeting**  
**Thursday, July 25, 2019**  
**Consent Items**

**Attachment A**

<b>1.</b> <i>Pages 7-8</i>	<ol style="list-style-type: none"><li>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Johnson Controls Inc. for repair and maintenance services on automation for heating, ventilation, air conditioning and the variable frequency drive (VFD) system at NMC for an amount not to exceed \$150,000 with an agreement term September 1, 2019 through August 31, 2022.</li><li>b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$15,000) of the original cost of the agreement.</li></ol>
<b>2.</b> <i>Pages 9-10</i>	<ol style="list-style-type: none"><li>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement with The Regents of the University of California, a public corporation, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric cardiology services extending the term by twenty-four months for a revised full agreement term of January 1, 2018 to December 31, 2021, and adding \$250,000 for a revised total not to exceed amount of \$350,000 in the aggregate; and</li><li>b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$10,000) of the original contract amount per each amendment.</li></ol>
<b>3.</b> <i>Pages 11-12</i>	<ol style="list-style-type: none"><li>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-13055) with Muralidhara R. Raju, M.D. to provide neurosurgery services, adding \$300,000 for a revised amount not to exceed \$800,000 in the aggregate, but with no change to the contract term of March 1, 2016 to December 31, 2020; and</li><li>b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$30,000) of the original contract amount per each amendment.</li></ol>
<b>3.</b> <i>Pages 13-14</i>	<ol style="list-style-type: none"><li>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Center for Improvement in Healthcare Quality (CIHQ) for on site, Joint Commission mock survey services at NMC for an amount not to exceed \$20,000 with an agreement term September 1, 2019 through August 31, 2022.</li><li>b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$2000) of the original cost of the agreement.</li><li>c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard insurance and limitations on damages provisions within the agreement.</li></ol>





## Finance Committee Meeting

Thursday, June 27, 2019

3:30 PM

Steinbeck Room, Building 300

1441 Constitution Blvd.

### MINUTES

**Board Members:** Mike Payne, Marcia Atkinson, Dr. Charles Harris, Dr. Gary Gray

**Absent:** Libby Downey

**NMC Staff/County:** Daniel Leon, Andrea Rosenberg, Nancy Buscher, Ari Entin, Dr. Craig Walls, Jeanne-Anne Balza, Janine Bouyea

1. Call to Order

Mike Payne, Chair

2. Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

3. Agenda Additions/Corrections

Noemi Ferguson

- None.

4. Approval of Minutes

- Approve the Minutes of June 7, 2019.

*MOTION: Motion to approve the minutes of June 7, 2019 moved by Marcia Atkinson, seconded by Dr. Gary Gray, and approved unanimously.*

5. Old Business

- None

6. New Business

- Consent Items – Attachment A.  
Review and approve for consideration by the NMC Board of Trustees

*MOTION: Motion to approve Consent Items for consideration by the NMC Board of Trustees, Attachment A, item 1 through item 9 moved by Marcia Atkinson, seconded by Dr. Gary Gray, and approved unanimously.*

Scheduled Items/Discussion Items

7. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-12086) with GE Healthcare for maintenance and repair services of



diagnostic equipment at Natividad, extending the agreement an additional two (2) year period (September 1, 2019 through August 31, 2021) for a revised full agreement term of September 1, 2011 through August 31, 2021, and adding \$680,000 for a revised total agreement amount not to exceed \$5,566,166. **(Andrea Rosenberg)**

**MOTION:** *Motion to approve Scheduled, item number 7, for consideration by the NMC Board of Trustees, moved by Marcia Atkinson, seconded by Dr. Gary Gray and approved unanimously.*

8. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
- Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13725) with DrFirst.com Inc. (DrFirst) for the Controlled Substance Utilization Review and Evaluation System (CURES), which gives access to California's Prescription Drug Monitoring Program (PDMP), adding \$18,060 for a revised total agreement amount not to exceed \$267,060, with no changes to the term of the Agreement of July 1, 2017 through June 30, 2020.
  - Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification provisions within the amendment. **(Charles Harris)**

**MOTION:** *Motion to approve Scheduled, item number 8, for consideration by the NMC Board of Trustees, moved by Marcia Atkinson, seconded by Dr. Gary Gray and approved unanimously.*

9. **Review and Approve Financial Statements**

**Daniel Leon, CFO**

- Receive and Approve May 2019 Financial Report.

**MOTION:** *Motion to accept the May 2019 Financial Reports moved by Marcia Atkinson, seconded by Dr. Gary Gray, and approved unanimously.*

10. **Calendar for Next Finance Committee Meeting**

- Thursday, July 25, 2019 at 3:30 PM.

11. **Adjournment at 4:05pm**

---

Mike Payne, Chair

*Recorded by Noemi Ferguson*



## Finance Committee Meeting

Thursday, June 27, 2019

### Consent Items

### MINUTES

### Attachment A

1.	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-13611) with Mohamed Kerala Serio, M.D. to provide cardiology services, extending the term by twelve months (August 1, 2019 to July 31, 2020) for a revised full agreement term of July 1, 2017 to July 31, 2020, and adding \$610,000 for a revised total not to exceed amount of \$1,880,000 in the aggregate; and</p> <p>b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the amendments do not significantly change the scope of work, and do not cause an increase of more than ten percent 10% (\$122,000) of the original contract amount.</p>
2.	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Advanced Gastroenterology of Monterey County to provide gastroenterology services for an amount not to exceed \$650,000 for the period August 1, 2019 to July 31, 2020; and</p> <p>b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$65,000) of the original contract amount.</p>
3.	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-13546) with Alexander Izmailov, M.D. to provide cardiology services, extending the term by twelve months (August 1, 2019 to July 31, 2020) for a revised full agreement term of July 1, 2017 to July 31, 2020, and adding \$330,000 for a revised total not to exceed amount of \$990,000 in the aggregate; and</p> <p>b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the amendments do not significantly change the scope of work, and do not cause an increase of more than ten percent 10% (\$60,000) of the original contract amount.</p>
4.	<p>Authorize payment to Specialists on Call, Inc., (SOC), a Delaware corporation and Tele-Physicians, P.C., a California professional corporation doing business as Specialists on Call Physicians and as California Tele-Physicians the balance of SOC's final invoices dated between August 2017 through January 2018, in the amount of \$63,300 for tele-neurology consultative services performed prior to the expiration of the agreement on January 31, 2018, but which amount exceeds the agreement's maximum liability of \$420,000.</p>
5.	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a program letter of agreement with the University of Nevada, Reno for the purpose of offering clinical rotations outside of Natividad Medical Center (NMC) for residents currently working at NMC with an agreement term September 1, 2019 through August 31, 2022.</p> <p>b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability provisions within the agreement.</p>
6.	<p>a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 and Appendices A and B to create the classifications of Hospital Chief Medical Information Officer and Hospital</p>

	<p>Chief Medical Director of Ambulatory Care Services;</p> <p>b. Amend Natividad (Unit 9600) FY 2019-20 Adopted Budget to approve reallocations/reclassifications as indicated by position numbers in the attached Resolution;</p> <p>c. Authorize the Auditor-Controller to incorporate the approved changes in the Natividad (Unit 9600) FY 2019-20 Adopted Budget;</p> <p>d. Direct the County Administrative Office to incorporate the new classifications and approved position changes in the Natividad (Unit 9600) FY 2019-20 Adopted Budget; and</p> <p>e. Direct the Human Resources Department to implement the changes in the Advantage HRM System.</p>
7.	<p>Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-17-287) with Pacific Health Alliance for project administration (“PA”) services for the County of Monterey’s Pilot Project for the Remaining Uninsured, extending the agreement an additional eighteen (18) month period (July 1, 2019 through a run out period of December 31, 2020) for a revised full agreement term of August 1, 2017 through December 31, 2020, and adding \$400,000 for a revised total agreement amount not to exceed \$900,000.</p>
8.	<p>a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix B to adjust the salary ranges for the classifications of: Hospital Director of Nursing Education and Hospital Chief Nursing Officer as indicated below;</p> <p>b. Authorize the County Administrative Office to incorporate the approved changes in the Natividad FY 19-20 Adopted Budget; and</p> <p>c. Direct the Monterey County Human Resources Department to implement the changes in the Advantage HRM System.</p>
9.	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 7 to the agreement (A-12885) with Forward Advantage, Inc. for Forward Advantage File Pick-Up module and support services and adding \$10,250 for a revised total agreement amount not to exceed \$199,457.</p> <p>b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$800) of the original cost of the agreement per each amendment.</p>



# MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

## Johnson Controls Inc. Agreement

Legistar Number: \_\_\_\_\_

### **..Title**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Johnson Controls Inc. for repair and maintenance services on automation for heating, ventilation, air conditioning and the variable frequency drive (VFD) system at NMC for an amount not to exceed \$150,000 with an agreement term September 1, 2019 through August 31, 2022.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$15,000) of the original cost of the agreement.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Johnson Controls Inc. for repair and maintenance services on automation for heating, ventilation, air conditioning and the variable frequency drive (VFD) system at NMC for an amount not to exceed \$150,000 with an agreement term September 1, 2019 through August 31, 2022.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$15,000) of the original cost of the agreement.

#### **SUMMARY/DISCUSSION:**

Johnson Controls provides repair and maintenance services for Natividad Medical Center's mechanical controls, Building Automation System, and variable frequency drives. Johnson Control's propriety Metasys building automation system monitors and controls various building mechanical and electrical system functions critical for regulatory compliance, infection control, and patient and staff safety. These systems and components are regulated and audited by the Joint Commission and the state of California through Title 22 and Title 24. The systems are also vital to supporting equipment and processes in the Laboratory, Radiology, and the Pharmacy. The Metasys system also provides monitor and control functions for the medical center's heating, ventilation, and air conditioning systems serving patient care and staff areas.

There were some recent changes of personnel within JCI, during the revision of the scope, this unfortunately caused a delay in renewing the contract.

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel reviewed and approved this agreement as to legal form, and the Auditor-Controller reviewed and approved as to payment provisions. The agreement was reviewed and approved by NMC's Finance Committee on July 25, 2019 and by its Board of Trustees on August 2, 2019.

#### **FINANCING:**

The cost for this agreement is \$150,000 of which \$ 50,000 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The BMS monitors and controls various building mechanical and electrical system functions critical for regulatory compliance, energy efficiency infection control, and patient and staff safety

- ☐ Economic Development
- ☐ Administration
- ☐ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Jeff Cleek, Director of Engineering & Safety, 783-2614

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Johnson Controls Inc. Agreement

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **UCSF Pediatric Cardiology Services First Amendment**

#### TITLE:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement with The Regents of the University of California, a public corporation, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric cardiology services extending the term by twenty-four months for a revised full agreement term of January 1, 2018 to December 31, 2021, and adding \$250,000 for a revised total not to exceed amount of \$350,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$10,000) of the original contract amount per each amendment.

#### RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement with The Regents of the University of California, a public corporation, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric cardiology services extending the term by twenty-four months for a revised full agreement term of January 1, 2018 to December 31, 2021, and adding \$250,000 for a revised total not to exceed amount of \$350,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$10,000) of the original contract amount per each amendment.

#### SUMMARY/DISCUSSION:

Natividad operates the D'Arrigo Family Specialty Services Outpatient Clinic offering over 15 different specialty care services including pediatric cardiology. NMC has an agreement with UCSF, for which J. Emilio Quezada Liuti, M.D., a board certified pediatric cardiologist, provides outpatient specialty care one day per week, thus allowing Monterey County children and their families to remain closer to home for specialized pediatric care. UCSF is paid a daily rate for services. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

#### OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

#### FINANCING:

The cost of this amendment is \$250,000. The total not to exceed amount of the Agreement is \$350,000 for the period January 1, 2018 to December 31, 2021 (48 months). \$80,000 is included in the Fiscal Year 2019/2020 Adopted Budget. There is no impact to the General Fund.



BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Gary Gray, Chief Executive Officer, 783.2553

Attachments: Agreement; First Amendment

Attachments on File at the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Muralidhara R. Raju M.D. Second Amendment**

#### TITLE:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-13055) with Muralidhara R. Raju, M.D. to provide neurosurgery services, adding \$300,000 for a revised amount not to exceed \$800,000 in the aggregate, but with no change to the contract term of March 1, 2016 to December 31, 2020; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$30,000) of the original contract amount per each amendment.

#### RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-13055) with Muralidhara R. Raju, M.D. to provide neurosurgery services, adding \$300,000 for a revised amount not to exceed \$800,000 in the aggregate, but with no change to the contract term of March 1, 2016 to December 31, 2020; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$30,000) of the original contract amount per each amendment.

#### SUMMARY/DISCUSSION:

Natividad Medical Center (NMC) received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires neurosurgeons provide dedicated call coverage with a 30 minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to develop and sustain a core team of quality neurosurgeons to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit and Specialty Clinic.

NMC has an agreement with Muralidhara R. Raju M.D., a board certified neurosurgeon, to provide neurosurgery services at NMC as part of the comprehensive trauma services required for the Level II Trauma Center. Dr. Raju is paid a daily rate for coverage and over the past twelve months he provided more call coverage than other providers on the call panel, therefore NMC wishes to amend the agreement to increase the not to exceed amount by \$300,000 so that Dr. Raju can continue to provide services without interruption. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. [The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee on July 25, 2019 and Board of Trustees on August 2, 2019]

FINANCING:

The cost for this Amendment is \$300,000. The total not to exceed amount of this Agreement is \$800,000 for the period March 1, 2016 to December 31, 2020 (58 months). The actual cost is contingent upon the Dr. Raju's level of participation, in the call panel which may fluctuate based on availability. NMC has agreements with multiple neurosurgical providers to ensure sufficient coverage of this service for which the total expenditure will not exceed \$1,300,000 annually and is included in the Fiscal Year 2019/2020 Adopted Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement; First-Second Amendment



## MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

**Center for Improvement in Healthcare Quality Agreement**      **Legistar Number:** \_\_\_\_\_

### **..Title**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Center for Improvement in Healthcare Quality (CIHQ) for on site, Joint Commission mock survey services at NMC for an amount not to exceed \$20,000 with an agreement term September 1, 2019 through August 31, 2022.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$2000) of the original cost of the agreement.
- c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard insurance and limitations on damages provisions within the agreement.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Center for Improvement in Healthcare Quality (CIHQ) for on site, Joint Commission mock survey services at NMC for an amount not to exceed \$20,000 with an agreement term September 1, 2019, 2019 through August 31, 2022.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$2000) of the original cost of the agreement.
- c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard insurance and limitations on damages provisions within the agreement.

#### **SUMMARY/DISCUSSION:**

CIHQ is an accreditation organization that provides on-site consulting services to hospitals for the purpose of regulatory survey readiness assessment and preparation. CIHQ is a comprehensive program that is designed to ensure a successful Joint Commission accreditation survey which is anticipated to occur at Natividad in June or July of 2020.

The first CIHQ mock survey will be conducted on October 29-30 in 2019. This survey will focus on the Environment of Care standards that include Life Safety, Emergency Preparedness, and Building Safety.

The second CIHQ mock survey will be conducted on January 29-31 in 2020. This survey will focus on the clinical aspects of a Joint Commission survey. This is a more extensive survey that will encompass Provision of Care, National Patient Safety Goals, Infection Prevention, Medication Management, Waived Testing, Performance Improvement, Information Management, and Medical Staff standards.

**OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this agreement as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement was also reviewed and approved by NMC's Finance Committee on 07/25/19 and by its Board of Trustees on 08/02/19.

**FINANCING:**

The cost for this agreement is \$20,000 of which \$19,000 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Maintaining The Joint Commission accreditation is vital to Natividad. Many of our professional and insurance contracts require TJC accreditation. TJC is recognized world-wide as a symbol of quality which reflects our commitment to ensure that evidence-based quality and safety standards are followed.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Monica Hamilton, Quality Administrator, 783-2502  
Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:  
Center for Improvement in Healthcare Quality Agreement

Attachments on file with the Clerk of the Board

# FINANCIAL STATEMENTS

15

JUNE 30, 2019

1st Close

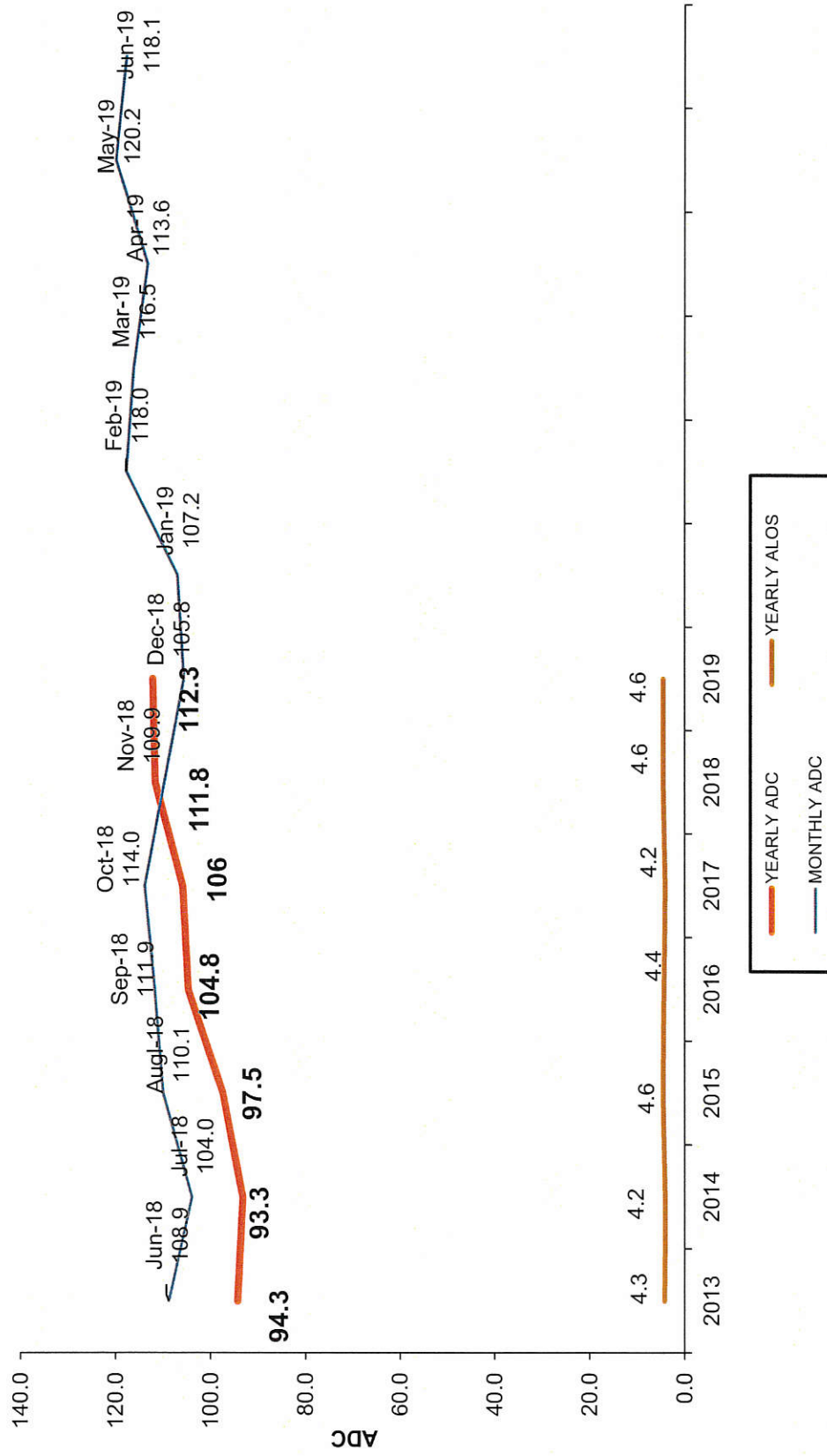
## **FINANCIAL STATEMENTS**

**JUNE 30, 2019**

### **I N D E X**

<b><u>PAGE #</u></b>	<b><u>D E S C R I P T I O N</u></b>
<b>1</b>	<b>TOTAL ADC TREND GRAPH - 2013-2019</b>
<b>2</b>	<b>STATISTICAL REPORT</b>
<b>4</b>	<b>STATEMENT OF REVENUES &amp; EXPENSES AND CHANGES IN NET ASSETS TO BUDGET</b>
<b>5</b>	<b>STATEMENT OF REVENUES &amp; EXPENSES AND CHANGES IN NET ASSETS PER APD</b>
<b>6</b>	<b>BALANCE SHEET</b>
<b>7</b>	<b>SCHEDULE OF STATE / COUNTY RECEIVABLES</b>
<b>8</b>	<b>STATEMENT OF CASH FLOWS</b>
<b>9</b>	<b>RECONCILIATION OF GOVERNMENT FUNDING</b>
<b>10</b>	<b>CASH FLOW PERFORMANCE F/Y18-19 ACTUAL TO BUDGET</b>
<b>11</b>	<b>CASH SCHEDULE FOR F/Y18-19</b>





# NATIVIDAD

## STATISTICAL REPORT

### JUNE 30, 2019

Month-To-Date					Year-To-Date					
04-19	05-19	06-19	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS		CY/PY			
1	174	246	272	232	NICU	15	2,825	3,058	2,813	8.71%
2	1,517	1,744	1,587	1,384	Med/Surg	61	16,839	17,110	17,213	-0.60%
3	159	182	172	205	ICU	10	2,497	2,455	2,572	-4.55%
4	63	83	62	66	Peds	12	804	921	839	9.77%
5	682	718	700	662	Acute Rehab	24	8,053	8,227	8,047	2.24%
6	308	249	249	372	OB/Gyn	27	4,524	3,892	4,385	-11.24%
7	2,903	3,222	3,042	2,921	TOTAL ACUTE	149	35,542	35,663	35,869	-0.57%
8	506	503	501	391	Psychiatric	19	4,754	5,332	4,482	18.96%
9	3,409	3,725	3,543	3,312	TOTAL DAYS	168	40,296	40,995	40,351	1.60%
10	312	334	287	311	Nursery	18	3,780	3,662	3,760	-2.61%
AVERAGE DAILY CENSUS										
11	74.0	80.8	78.1	75.3	Acute	125	75.3	75.2	76.2	-1.31%
12	22.7	23.2	23.3	22.1	Acute Rehab	24	22.1	22.5	22.0	2.27%
13	16.9	16.2	16.7	13.0	Psychiatric	19	13.0	14.6	12.3	18.70%
14	113.6	120.2	118.1	110.4	TOTAL	168	110.4	112.3	110.6	1.54%
15	10.4	10.8	9.6	10.4	Nursery	18	10.4	10.0	10.3	-2.91%
PERCENTAGE OF OCCUPANCY										
16	59.2%	64.6%	62.5%	60.2%	Acute		60.2%	60.2%	61.0%	-1.3%
17	94.6%	96.7%	97.1%	92.1%	Acute Rehab		92.1%	93.8%	110.0%	-14.8%
18	88.9%	85.3%	87.9%	68.4%	Psychiatric		68.4%	76.8%	64.7%	18.7%
19	67.6%	71.5%	70.3%	65.7%	TOTAL		65.7%	66.8%	67.4%	-0.9%
20	57.8%	60.0%	53.3%	57.8%	Nursery		57.8%	55.6%	57.2%	-2.9%
ADMISSIONS										
21	624	652	640	615	Acute		7,479	7,558	7,484	0.99%
22	53	55	55	46	Acute Rehab		563	652	585	11.45%
23	60	63	54	61	Psychiatric		742	734	714	2.80%
24	737	770	749	722	TOTAL		8,784	8,944	8,783	1.83%
25	184	197	172	178	Nursery		2,163	2,180	2,142	1.77%
26	189	206	174	210	Deliveries		2,555	2,255	2,205	2.27%
DISCHARGES										
27	627	678	668	615	Acute		7,479	7,756	7,697	0.77%
28	53	54	53	46	Acute Rehab		563	643	585	9.91%
29	58	68	51	61	Psychiatric		742	731	706	3.54%
30	738	800	772	722	TOTAL		8,784	9,130	8,988	1.58%
31	168	173	160	176	Nursery		2,135	1,981	1,948	1.69%
AVERAGE LENGTH OF STAY										
32	4.6	4.8	4.7	4.6	Acute(Hospital wide no babies)		4.6	4.6	4.6	0.00%
33	12.9	13.1	12.7	14.4	Acute Rehab		14.3	12.6	13.8	-8.70%
34	2.8	2.6	2.6	2.6	OB/Gyn		2.9	2.5	2.6	-3.85%
35	8.4	8.0	9.3	6.4	Psychiatric		6.4	7.3	6.3	15.87%
36	1.7	1.7	1.7	1.7	Nursery		1.7	1.7	1.8	-5.56%
OUTPATIENT VISITS										
37	4,018	4,008	3,869	3,700	Emergency Room		45,014	46,672	47,720	-2.20%
38	546	594	585	427	ER Admits		5,194	6,809	6,337	7.45%
39	74.1%	77.1%	78.1%	59.1%	ER Admits as a % of Admissions		59.1%	76.1%	72.2%	5.51%
40	6,356	6,600	5,597	5,867	Clinic Visits		71,385	73,882	70,679	4.53%
ANCILLARY PROCEDURES BILLED										
41	47,755	50,360	47,445	42,533	Lab Tests		517,479	562,967	539,135	4.42%
42	3,218	3,682	3,374	3,107	Radiology Procedures		37,798	41,685	39,843	4.62%
43	231	233	209	187	MRI Procedures		2,274	2,490	2,330	6.87%
44	148	146	146	109	Nuclear Med Procedures		1,322	1,599	1,285	24.44%
45	963	1,082	936	902	Ultrasound Procedures		10,981	12,429	12,842	-3.22%
46	1,475	1,687	1,717	1,285	CT Scans		15,628	18,003	17,485	2.96%
47	346	354	382	310	Surgeries		3,720	4,211	4,276	-1.52%
48	7.59	7.62	7.63	7.66	FTE'S PER AOB		7.66	8.01	7.75	3.35%
49	1,273.2	1,291.6	1,284.2	1,200.5	TOTAL PAID FTE'S		1,200.5	1,289.9	1,219.5	5.77%
50	5,032	5,251	5,052	4,704	ADJUSTED PATIENT DAYS		57,221	58,768	57,408	2.37%

**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED**  
**FOR FY2019**

	JUL-18	AUG-18	SEP-18	OCT-18	NOV-18	DEC-18	JAN-19	FEB-19	MAR-19	APR-19	MAY-19	JUN-19	YTD
<b>R E V E N U E</b>													
<b>Revenue:</b>													
1 Inpatient	\$ 64,473,390	\$ 71,901,255	\$ 66,786,949	\$ 72,616,703	\$ 67,018,471	\$ 63,859,557	\$ 66,670,217	\$ 64,088,556	\$ 68,180,327	\$ 65,894,341	\$ 72,855,482	\$ 68,538,155	\$ 812,883,403
2 Pro Fees	1,572,206	1,769,731	1,475,144	2,512,622	1,314,466	1,809,675	2,253,687	2,532,122	2,299,208	2,472,410	2,285,784	2,562,868	24,859,923
3 Outpatient	29,913,075	33,743,000	28,280,118	32,483,101	28,742,317	27,406,124	29,827,369	29,514,788	29,867,039	32,455,367	30,674,667	30,284,335	363,191,290
4 Total Patient Revenue	95,958,671	107,413,986	96,542,211	107,612,426	97,075,254	93,075,356	98,751,273	96,135,466	100,346,574	100,822,118	105,815,923	101,385,358	1,200,934,616
Deductions from revenue													
5 Contractual Deductions	70,756,336	74,819,777	72,913,275	82,639,436	74,549,026	70,091,707	77,725,120	71,334,155	76,906,992	77,577,978	81,607,912	76,088,931	907,010,645
6 Bad Debt	4,776,136	3,750,055	2,009,655	2,340,065	947,672	3,319,574	280,000	4,215,366	1,595,512	1,258,607	1,593,701	1,692,068	28,578,401
7 Unable to Pay	344,030	350,912	345,098	610,585	570,940	245,187	492,681	273,548	649,582	710,931	591,331	382,594	5,567,419
8 Total Contractual Discounts	75,876,502	78,920,744	75,868,028	85,790,086	76,067,638	73,656,468	78,497,801	75,823,069	79,152,086	79,547,516	83,792,944	78,163,583	941,156,465
9 Net Patient Revenue	20,082,169	28,493,242	20,674,183	21,822,340	21,007,616	19,418,888	20,253,472	20,312,397	21,194,488	21,274,602	22,022,979	23,221,775	259,778,151
10 As a percent of Gross Revenue	20.93	26.53%	21.41%	20.28%	21.64%	20.86%	20.51%	21.13%	21.12%	21.10%	20.81%	22.90%	21.63%
<b>Total Government Funding</b>	4,482,724	6,075,362	4,673,373	4,297,874	4,853,550	4,663,910	4,749,676	4,356,164	4,749,731	4,350,157	4,834,457	4,895,167	56,582,145
<b>Other Operating Revenue:</b>													
11 Rent Income	118,471	131,766	198,583	124,907	125,001	109,276	109,275	109,276	109,275	109,276	109,275	109,276	1,463,657
12 Interest Income	126,000	983,306	126,000	340,489	126,000	126,000	304,000	126,000	276,000	239,963	239,964	1,204,444	4,218,166
13 NMF Contribution	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	720,000
14 Other Income	230,650	316,343	279,588	556,471	302,801	211,571	269,099	285,755	373,038	243,032	678,032	326,131	4,052,491
15 Total Other Operating Revenue	535,121	1,491,415	664,151	1,081,867	613,802	506,847	742,374	561,031	818,313	652,271	1,087,271	1,699,851	10,454,314
<b>TOTAL REVENUE</b>	25,100,014	36,060,019	26,011,707	27,202,081	26,274,968	24,589,645	25,745,522	25,229,592	26,762,532	26,277,030	27,944,707	29,616,793	326,814,610
<b>EXPENSE</b>													
16 Salaries, Wages & Benefits	14,293,172	13,873,837	14,016,741	14,433,536	13,396,844	14,029,215	14,206,834	13,822,709	14,254,303	14,059,413	14,132,740	15,031,114	169,550,458
17 Registry	353,506	420,445	399,584	522,356	556,263	332,677	488,267	311,916	197,684	223,803	199,298	375,242	4,381,041
18 Phys/Residents SWB & Contract Fees	2,993,599	3,148,485	3,037,696	3,093,954	3,028,034	2,989,336	3,374,141	3,107,355	3,578,120	3,314,398	3,368,354	3,417,446	38,450,918
19 Purchased Services	2,289,056	2,639,680	2,999,644	2,938,736	2,564,672	3,003,715	3,160,938	2,826,879	3,266,020	2,995,112	3,189,951	2,985,987	34,860,390
20 Supplies	1,991,987	2,610,211	2,132,523	2,608,981	2,117,299	1,964,031	2,076,653	2,403,371	2,343,205	2,345,674	2,333,314	2,167,258	27,094,507
21 Insurance	217,205	217,205	217,205	217,205	217,205	217,205	217,205	217,205	217,205	217,205	217,205	217,205	2,685,262
22 Utilities and Telephone	153,964	292,473	295,416	282,957	297,921	295,095	298,138	264,226	290,827	297,428	289,750	194,771	3,252,965
23 Interest Expense	196,259	196,025	196,025	196,025	196,025	196,025	196,025	196,025	196,025	196,026	196,025	196,026	2,352,613
24 Depreciation & Amortization	984,657	953,089	997,679	995,749	999,115	997,316	1,021,914	1,028,683	984,923	985,064	986,036	1,000,917	11,935,142
25 Other Operating Expense	386,921	501,886	464,479	548,090	726,439	510,780	545,646	482,485	717,670	589,865	554,824	585,332	6,594,217
<b>TOTAL EXPENSE</b>	23,860,326	24,853,137	24,757,064	25,837,590	24,099,816	24,535,397	25,585,761	24,660,854	26,045,963	25,203,968	25,467,497	26,250,101	301,157,514
<b>NET INCOME(LOSS)</b>	1,239,688	11,206,882	1,254,643	1,364,491	2,175,152	54,248	159,761	568,738	716,549	1,073,042	2,477,210	3,366,692	25,657,096
<b>Normalization for Extraordinary Items</b>													
30 Interest Anthem Arbitration		(857,306)	-	-	-	-	-	-	-	-	-	-	(857,306)
31 Anthem Arbitration Payment	-	(5,206,202)	-	-	-	-	-	-	-	-	-	-	(5,206,202)
32 Medical FFS Settlement FY07-08		-	-	-	-	-	-	-	-	-	-	(1,379,599)	(1,379,599)
33 Metro Initial Settlement		-	-	(150,000)	-	-	-	-	(6,250)	(6,250)	(6,250)	-	(168,750)
34 Total Extraordinary Items	-	(6,063,508)	-	(150,000)	-	-	-	-	(6,250)	(6,250)	(6,250)	(1,379,599)	(7,611,857)
<b>NET INCOME BEFORE Extraordinary Items</b>	1,239,688	5,143,374	1,254,643	1,214,491	2,175,152	54,248	159,761	568,738	710,299	1,066,792	2,470,960	1,987,093	18,045,239
<b>CAPITAL CONTRIBUTIONS</b>													
35 County Contribution													
<b>CHANGE IN NET ASSETS</b>	1,239,688	11,206,882	1,254,643	1,364,491	2,175,152	54,248	159,761	568,738	716,549	1,073,042	2,477,210	3,366,692	25,657,096



## 20

**PAGE 4 OF 11 PAGES**





**NATIVIDAD  
BALANCE SHEET  
AS OF JUNE 30, 2019**

		AUDITED				
		CURRENT MONTH		YEAR - TO - DATE		
		BEGINNING	ENDING	BEGINNING	INC/(DEC)	
					% CHG.	
1	\$	54,262,658	\$ 56,543,464	\$ 78,688,816	\$ (22,145,352)	(28.1) %
2		3,200,000	3,200,000	3,200,000	-	-
3		29,053,683	30,723,782	39,126,975	(8,403,193)	(21.5)
4		30,060,905	34,522,506	41,681,940	(7,159,434)	(17.2)
5		4,029,980	3,837,514	3,990,982	(153,468)	(3.8)
6		5,617,266	4,300,054	5,361,113	(1,061,059)	(19.8)
7		126,224,492	133,127,320	172,049,826	(38,922,506)	(22.6)
8						
9		304,646,382	306,572,962	293,436,996	13,135,966	4.5
10		(185,427,704)	(186,428,621)	(174,493,479)	(11,935,142)	(6.8)
11		119,218,678	120,144,341	118,943,517	1,200,824	1.0
12		163,635,451	161,431,559	103,237,210	58,194,349	56.4
13		-	-	-	-	-
14		160,461	160,461	-	-	-
15		160,461	160,461	163,431	(2,970)	(1.8)
16	\$	409,239,082	\$ 414,863,681	\$ 394,393,984	\$ 20,469,697	5.2 %
17		15,500,975	16,583,083	15,373,615	1,209,468	7.9
18		6,967,731	7,550,812	5,607,762	1,943,050	34.6
19		40,683,990	40,237,772	42,240,897	(2,003,125)	(4.7)
20		3,193,625	3,193,625	3,205,000	(11,375)	(0.4)
21		11,700,307	12,755,721	15,343,412	(2,587,692)	(16.9)
22		78,046,628	80,321,013	81,770,686	(1,449,674)	(1.8)
23		-	-	-	-	-
24		-	-	-	-	-
25		38,371,786	38,355,309	42,093,034	(3,737,725)	(8.9)
26		38,371,786	38,355,309	42,093,034	(3,737,725)	(8.9)
27		270,530,264	270,530,264	270,530,264	-	-
28		22,290,404	25,657,096	-	25,657,096	100.0
29		292,820,668	296,187,360	270,530,264	25,657,096	9.5
30	\$	409,239,082	\$ 414,863,681	\$ 394,393,984	\$ 20,469,697	5.2 %

NATIVIDAD  
STATE AND COUNTY RECEIVABLES  
AS OF 06/30/19

**BALANCE SHEET**

	Req. Balance	ADJ	Reversals and Reclasses	Medi-Cal Waiver	GPP /PRIME	IGT	Payments	Ending Balance
Medi-Cal Waiver (DSH +SNCP)	\$ 20,001,573					28,976,192	(65,942,119)	12,591,959
EHR Meaningfull Use	520,990		(520,990)					-
Hospital Fee	1,506,108		1,158,226			8,379,172	(3,614,338)	-
Rate Range IGT-CCAH-	14,411,372						(22,675,373)	8,246,935
MCMC EPP	-		4,330,884					4,330,884
MCMC QIP	-		4,925,256					4,925,256
SB1732	-		3,900,000				(3,233,326)	666,674
AB 915	3,254,442		3,600,000				(6,846,730)	-
A/R Office Buildings	78,488		1,463,657	(7,712)			(1,457,103)	85,042
A/R Manco Abbott	-		401,560				(440,713)	(39,153)
Interest Accrued Positive Cash	-		2,218,380				(1,588,380)	630,000
Accrued Donations	1,834,852		720,000				(134,594)	2,420,258
A/R Jail-PG&E	74,114		978,491				(721,639)	330,966
Health Department	-		1,680,000				(1,346,316)	333,684
Ryan White & EIP A/R	-		249,996				(324,674)	-
<b>STATE RECEIVABLES</b>	<b>\$ 41,681,940</b>	<b>\$ 63,106,306</b>	<b>\$ 704,202</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 37,355,364</b>	<b>\$ (108,325,307)</b>	<b>\$ 34,522,505</b>

**P & L**

	YTD Jun-19
Medi-Cal DSH /SNCP/PHYS SPA	\$ 14,337,167
PRIME Y4	14,310,000
Rate Range IGT-CCAH-	7,396,023
AB 85 New Eligible Reconciled	444,962
Esperanza Care	(1,700,893)
MCE to Cost Reconciled	738,167
Hospital Fee	2,485,211
MCMC EPP	4,330,884
HD Residency Support	(500,004)
E H R Meaningful Use	(520,990)
MCMC QIP	4,925,256
AB915	3,592,288
Medicare GME	1,689,026
SB 1732	4,703,644
Ryan White & SAMHSA GRANTS	351,405
<b>GOVERNMENT FUNDING INCOME</b>	<b>\$ 56,582,145</b>

**NATIVIDAD**  
**STATEMENT OF CASH FLOWS**  
**AS OF JUNE 30, 2019**

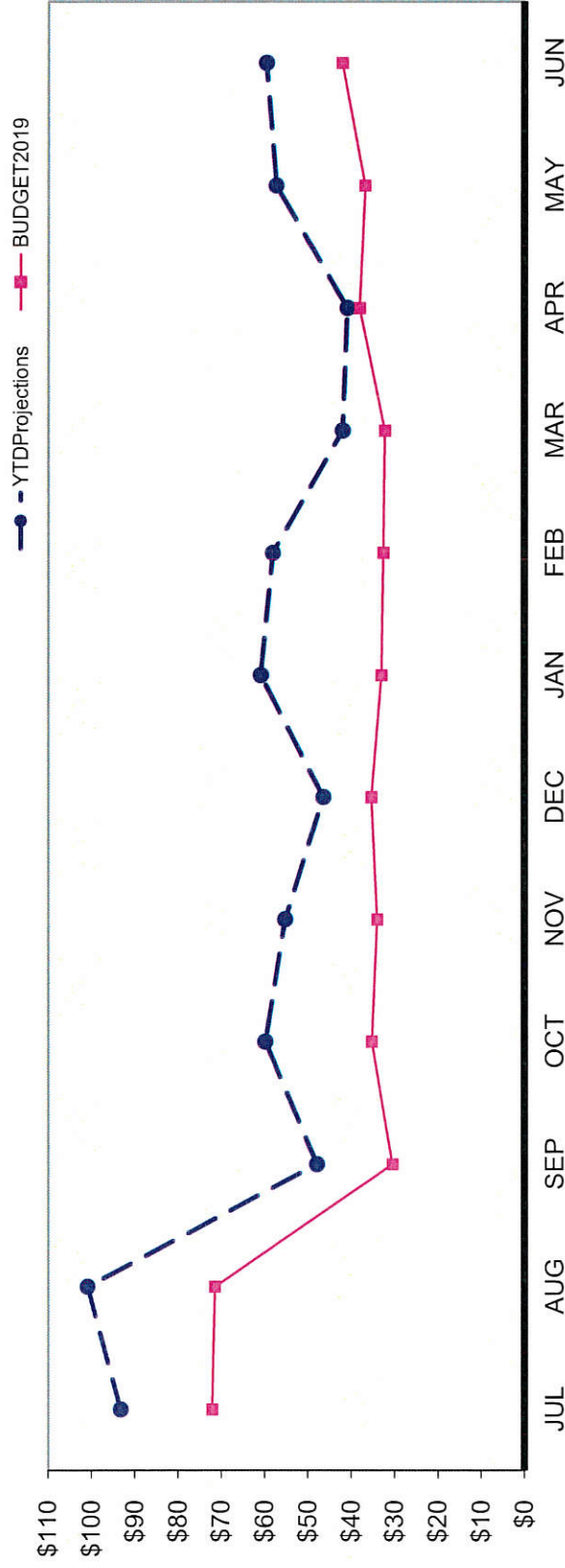
	CURRENT MONTH	YEAR - TO - DATE
1	\$ 57,462,658	
2		\$ 81,888,816
3	3,366,692	
4	-	25,657,096
5	1,000,917	-
6	4,367,609	\$ 11,935,142
		37,592,238
7		
8	(1,670,099)	
9	(4,461,601)	8,403,193
10	1,509,678	7,159,434
11	1,082,108	1,214,527
12	583,081	1,209,468
13	(446,218)	1,943,050
14	-	(2,003,125)
15	-	(11,375)
16	1,055,414	(2,587,692)
17	(2,347,638)	15,327,481
18		
19	(1,926,580)	(13,135,966)
20	-	-
21	-	-
22	(1,926,580)	(13,135,966)
23		
24	(16,477)	(3,737,725)
25	2,203,892	(58,194,349)
26	-	2,970
	2,187,415	(61,929,104)
27	2,280,806	(22,145,352)
28	\$ 59,743,464	\$ 59,743,464



NATIVIDAD  
RECONCILIATION OF GOVERNMENT FUNDING  
FISCAL YEAR 2019

	<u>BDGT-19</u>	<u>ESTIMATE FY2019</u>	<u>Variance to Budget</u>
	\$	\$	\$
Medi-Cal DSH Waiver & Phys SPA	11,820,000	14,337,164	2,517,164
PRIME Y4	14,310,000	14,310,000	-
EPP	4,330,881	4,330,881	-
E H R Meaningful Use	-	(520,990)	(520,990)
QIP	4,925,261	4,925,261	-
AB915	3,600,000	3,592,288	(7,712)
SB1732	3,900,000	4,703,644	803,644
CCAH Rate Range	8,131,758	7,396,023	(735,735)
HIV Grants	250,000	351,405	101,405
MCE to Cost	-	738,167	738,167
AB85 Medi-Cal Expansion	-	444,962	444,962
Esperanza Care Outside Purchased Service	-	(1,700,893)	(1,700,893)
HD Residency Support	(500,000)	(500,004)	(4)
Medicare GME & B/D	1,352,000	1,689,026	337,026
Provider Fee	950,000	2,485,211	1,535,211
	\$ 53,069,900	\$ 56,582,145	\$ 3,512,245

## Cash Flow Performance Fiscal Year 2019 (in Millions)



	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jun	Jun	Jun
YTD	93.3	100.9	47.9	59.9	55.3	46.5	60.9	58.1	42.1	41.0	57.5	59.7			
BDGT	72.1	71.5	30.4	35.2	34.0	35.4	33.0	32.6	32.2	38.1	36.8	42.0			
Variance	21.2	29.4	17.5	24.6	21.3	11.1	27.9	25.6	9.9	2.9	20.6	17.7			

NATIVIDAD  
CASH FORECAST  
FISCAL YEAR 18-19

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ACTUAL DEC	ACTUAL JAN	ACTUAL FEB	ACTUAL MAR	ACTUAL APR	ACTUAL MAY	ACTUAL JUN	Total YTD
Beginning Balance	- 81,880,062	- 93,273,873	- 100,850,021	- 47,901,621	- 59,828,881	- 55,243,338	- 41,983,374	- 60,877,439	- 58,105,745	- 42,021,444	- 40,946,144	- 57,417,304	81,880,062
<b>CASH RECEIPTS</b>													
Patient Revenues (incl pro fees and lab cap)	23,038,784	23,436,414	20,175,085	22,039,915	22,376,407	16,686,716	25,370,193	22,354,022	20,384,337	20,490,434	23,062,916	19,433,560	258,848,783
Provider Fee	-	363,075	-	395,604	172,096	-	-	-	1,921,899	-	1,921,899	1,301,805	4,154,679
RR 16T FY17-18	-	-	-	-	-	-	-	-	-	-	22,675,899	-	22,675,899
SHORT DOYLE	-	-	338,819	319,378	-	273,235	808,693	-	568,198	92,631	340,719	1,074,661	3,817,334
HLV GRANTS	16,347	-	49,102	29,935	26,731	-	42,101	57,078	44,701	20,114	-	26,367	365,784
HEALTH DEPARTMENT REIMB	-	-	-	-	279,096	269,337	-	-	378,759	-	-	281,939	1,362,490
ANTHONY ARBITRATION	-	857,306	-	-	-	-	-	-	-	-	-	-	857,306
AB915	-	-	3,206,951	-	-	-	-	-	3,596,772	-	-	-	6,803,723
CAAH Capital Grant	-	-	-	-	-	-	-	-	242,968	-	-	17,500	260,468
GPP Y2 Final Payment	661,027	5,206,202	-	-	-	-	-	-	-	-	-	-	661,027
Antihem Arbitration Patient Services	-	-	-	8,557,842	117,485	-	-	-	-	-	-	-	8,675,327
GPP Y3 4Q	-	-	-	8,832,942	-	-	15,529,149	-	-	8,832,942	-	-	26,498,826
GPP Y4	-	-	-	-	-	-	-	-	-	-	774,251	-	30,126,934
PRIME DV13 & DY14 16T	-	-	-	-	-	-	3,233,327	-	-	-	-	933,381	933,381
FY07-08 & FY08-09 NCAL FFS Final Settlement	-	-	-	-	-	-	-	-	-	-	-	803,644	803,644
SBI732	-	-	-	-	-	-	-	-	-	-	-	-	134,034
Foundation	-	-	50,574	-	-	-	-	-	-	-	-	-	143,805
TIME BIWEEKLY	106,232	112,667	106,232	106,232	106,232	106,232	106,232	106,232	171,892	171,892	257,839	171,892	1,629,805
Rent Income	33,174	46,889	33,084	143,959	492,435	44,788	24,550	71,621	45,268	44,288	411,621	39,630	1,431,326
CAAH MCE to Cost FY16-16 & FY16-17	571,659	611,471	-	-	-	-	-	-	-	-	-	-	1,183,130
Fund 404 Transfer	-	-	-	398,111	-	-	-	-	-	-	-	-	3,332,010
I6T Sub-Fund Transfer In/(Out)	-	-	-	-	-	5,224,860	-	-	-	-	-	2,154,446	5,224,860
Interest Income	-	-	-	718,489	-	-	869,890	-	-	954,481	-	-	2,552,860
Miscellaneous Revenue	92,287	81,632	132,544	551,318	323,274	26,937	99,947	584,312	306,410	162,896	372,106	193,661	2,927,324
Total Cash Receipts	38,343,044	30,869,021	24,094,391	42,073,925	23,893,755	22,632,105	54,917,624	23,953,318	22,141,660	30,804,265	53,434,135	26,516,446	393,673,090
<b>CASH DISBURSEMENTS</b>													
Purchased Services and Supplies	8,710,801	7,481,819	6,412,673	7,568,759	9,361,559	7,760,858	12,684,141	9,820,174	7,460,113	8,432,412	2,837,098	7,072,118	95,612,525
I6T Sub-Fund Transfer (Out)	-	-	-	-	-	-	5,224,860	-	-	-	17,116,779	-	22,343,639
PRIME DV13 & DY14 16T	-	-	-	-	-	-	7,764,574	-	-	-	387,128	-	8,151,700
RR 16T FY17-18	-	-	-	-	-	-	-	-	7,060,795	-	-	-	7,060,795
Assessment Fee RR 16T FY17-18	-	-	-	-	-	-	-	-	1,318,377	-	-	-	1,318,377
GPP Y2 & Y1	-	1,232,580	-	55,890	-	-	-	-	-	-	-	-	1,288,470
GPP Y3 4Q	-	-	5,094,022	-	-	-	-	-	-	-	-	-	5,094,022
GPP Y4	-	-	5,224,860	-	-	-	-	-	5,224,860	-	-	-	15,674,580
Building Lease / Rental Equipment	149,541	277,848	311,453	281,687	223,153	328,908	285,438	236,106	285,438	245,954	299,751	-	3,206,715
COP Principal & Interest Payments	4,256,349	274,022	274,022	20,232,466	13,607,251	13,776,922	14,915,882	14,941,368	14,468,672	20,456,170	14,569,085	14,250,350	182,398,509
Payroll and Benefits	13,419,886	13,809,554	13,911,702	20,232,466	37,382	37,382	37,382	411,078	17,513	398,328	18,758	294,000	1,664,150
Esperanza Care	17,500	-	28,210	403,708	4,910,476	-	-	-	-	-	-	-	4,910,476
COWCAP	-	-	-	98,986	95,998	-	-	-	190,470	-	-	-	1,009,044
FY18-19 WH MOU	-	-	174,770	88,819	-	-	-	-	88,021	-	-	-	969,872
Data Processing	-	-	-	88,819	-	-	-	-	88,021	-	-	-	90,918
BETA Insurance Premium	-	-	-	402,654	-	-	-	-	402,654	-	-	-	805,308
Transfer GPP Y2 & Residency Support	-	-	-	-	-	-	-	-	-	-	-	-	829,573
I6T Sub-Fund Transfer Out	-	-	45,000,000	-	-	-	-	-	-	-	-	-	45,000,000
Capital Expenditures	399,156	491,072	611,079	1,012,686	339,487	852,463	2,013,867	1,227,745	1,220,555	1,429,417	1,611,862	1,926,580	13,135,869
Total Cash Disbursements	26,949,233	23,292,873	77,042,791	30,146,655	28,479,308	35,991,969	36,023,959	26,725,012	38,225,961	31,879,556	36,962,975	24,235,640	415,855,042
Increase/(Decrease)	11,393,811	7,576,148	(52,948,400)	11,927,270	(4,586,553)	(13,259,864)	18,893,865	(2,771,694)	(16,084,301)	(1,075,301)	16,471,160	2,280,806	(22,181,952)
Ending Cash Fund 451	93,273,873	100,850,021	47,901,621	59,828,881	55,243,338	41,983,474	60,877,439	58,105,745	42,021,444	40,946,144	57,417,304	59,698,110	59,698,110
(-) Cash In Transit	-	-	-	-	-	-	-	-	-	-	-	-	-
(-) Credit Card Account - Fund 27	-	-	-	-	-	-	-	-	-	-	-	-	-
(-) Petty Cash	9,311	15,544	15,464	18,915	18,907	28,631	32,296	36,458	41,674	41,674	41,674	41,674	41,674
Ending Cash per 6/L	93,286,864	100,869,245	47,920,705	59,851,486	55,265,985	46,462,920	60,913,415	58,145,883	42,066,798	40,991,498	57,462,658	59,743,464	59,743,464
<b>Fund 484</b>													
Beginning Balance	74,868,144	74,868,144	74,868,144	74,868,144	74,470,033	74,470,033	74,470,033	74,470,033	73,690,580	73,690,580	73,690,580	73,690,580	-
Transfer In/(Out) fund 451	-	-	-	(398,111)	-	-	-	(779,453)	-	-	-	-	(2,154,446)
Ending Cash Fund 404	74,868,144	74,868,144	74,868,144	74,470,033	74,470,033	74,470,033	74,470,033	73,690,580	73,690,580	73,690,580	73,690,580	71,536,134	71,536,134
Ending Cash Fund 451 & 404	168,142,017	175,716,165	122,766,765	134,298,924	129,713,371	116,453,507	135,347,472	131,796,325	115,712,024	114,636,724	131,107,884	131,234,244	131,234,244