



# **Finance Committee Meeting 2019**

**August 22, 2019**



## Finance Committee Meeting

Thursday, August 22, 2019

3:30 PM

*Steinbeck Room, Building 300*

1441 Constitution Blvd.

### AGENDA

1. **Call to Order**

Mike Payne, Chair

2. **Public Comments (Limited 3 minutes per speaker)**

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

3. **Agenda Additions/Corrections**

Noemi Ferguson

4. **Approval of Minutes**

- Approve the Minutes of July 25, 2019. *Pages 5-7*

5. **Old Business**

- None

6. **New Business**

- Consent Items – Attachment A. *Pages 8-23*  
Review and approve for consideration by the NMC Board of Trustees

**Scheduled Items/Discussion Items**

7. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the purchase agreement (A-13703) with Kit Check, Inc. for scanning equipment and web-based software to automate the pharmacy kit processing at NMC, adding \$44,000 for a revised total agreement amount not to exceed \$226,000, with no changes to the term of the agreement August 15, 2014 through August 14, 2020.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$9,500) of the original cost of the agreement. *Pages 24-25*  
(Jason Warren)

8. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Key & Young, Inc. dba Commercial Service Co. to provide parts, installation and repair services on commercial refrigeration, HVAC systems and food service equipment for an amount not to

exceed \$200,000 with an agreement term October 1, 2019 through September 30, 2024. *Pages 26-27*  
**(Andrea Rosenberg)**

9. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the membership agreement with MD Buyline Inc. for subscription and consulting services, adding \$30,000 for a revised total agreement amount not to exceed \$121,996 with no changes to the agreement term of January 3, 2018 through January 2, 2022. *Pages 28-29 (Daniel Leon)*

**10. Review and Approve Financial Statements**

**Daniel Leon, CFO**

- Receive and Approve July 2019 Financial Report. *Pages 30-42*

**11. Calendar for Next Finance Committee Meeting**

- Thursday, September 26, 2019 at 3:30 PM.

**12. Adjournment**

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Board of Trustees as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Board of Trustees shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed, and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



**Finance Committee Meeting**  
**Thursday, August 22, 2019**  
**Consent Items**

**Attachment A**

<b>1.</b> <i>Pages 8-9</i>	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Program Letter of Agreement with Southeast Alaska Regional Health Consortium for the purpose of offering clinical rotations outside of Natividad Medical Center (NMC) for residents currently working at NMC with an agreement term October 1, 2019 through September 30, 2021.</p> <p>b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard provisions within the agreement.</p>
<b>2.</b> <i>Pages 10-11</i>	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Renewal and amendment No. 1 to the agreement (A-13152) with Stericycle, Inc. for Hazardous Waste Disposal Services, extending the agreement an additional two (2) year period (July 1, 2019 through June 30, 2021) for a revised full agreement term of July 1, 2016 through June 30, 2021 and adding \$450,000 for a revised total agreement amount not to exceed \$1,080,000.</p>
<b>3.</b> <i>Pages 12-13</i>	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Gregory M. Helbig, MD, Inc. to provide neurosurgery services for an amount not to exceed \$500,000 for the period October 1, 2019 to September 30, 2021; and</p> <p>b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.</p>
<b>4.</b> <i>Pages 14-15</i>	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Frank Acosta M.D. to provide neurosurgery services for an amount not to exceed \$500,000 for the period October 1, 2019 to September 30, 2021; and</p> <p>b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.</p>
<b>5.</b> <i>Pages 16-17</i>	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Monterey Spine and Joint PC to provide neurosurgery services for an amount not to exceed \$500,000 for the period October 1, 2019 to September 30, 2021; and</p> <p>b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.</p>
<b>6.</b> <i>Pages 18-19</i>	<p>a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix B to adjust the salary range for the classifications of: Speech Pathologist as indicated below;</p> <p>b. Authorize the County Administrative Office to incorporate the approved changes in the Natividad FY 19-20 Adopted Budget and</p>

	<ul style="list-style-type: none"> <li>c. Direct the Monterey County Human Resources Department to implement the changes in the Advantage HRM System.</li> </ul>
<b>7.</b> <i>Pages 20-21</i>	<ul style="list-style-type: none"> <li>a. Amend Natividad (Unit 9600) FY 2019-20 Adopted Budget to approve reallocation/reclassification as indicated by position numbers in the attached Resolution;</li> <li>b. Authorize the Auditor-Controller to incorporate the approved changes in the Natividad (Unit 9600) FY 2019-20 Adopted Budget;</li> <li>c. Direct the County Administrative Office to incorporate the approved position changes in the Natividad (Unit 9600) FY 2019-20 Adopted Budget; and</li> <li>d. Direct the Human Resources Department to implement the changes in the Advantage HRM System.</li> </ul>
<b>8.</b> <i>Pages 22-23</i>	<p>Authorize the Deputy Purchasing Agent of NMC to execute a Health Plan-Provider Agreement with the Fresno-Kings-Madera Regional Health Authority dba CalViva Health, a Medi-Cal Managed Care Plan ("CalViva") to provide for Medi-Cal managed care rate payment increases to NMC for healthcare services rendered in the period of July 1, 2018 to June 30, 2019, to CalViva's Medi-Cal managed care enrollees.</p>



## Finance Committee Meeting

Thursday, July 25, 2019

3:30 PM

Steinbeck Room, Building 300

1441 Constitution Blvd.

### MINUTES

**Board Members:** Mike Payne, Dr. Gary Gray, Libby Downey

**Absent:** Marcia Atkinson, Dr. Charles Harris

**NMC Staff/County:** Daniel Leon, Andrea Rosenberg, Ari Entin, Dr. Craig Walls, Jeanne-Anne Balza, Janine Bouyea

1. **Call to Order**

Mike Payne, Chair

2. **Public Comments (Limited 3 minutes per speaker)**

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

3. **Agenda Additions/Corrections**

Noemi Ferguson

- None.

4. **Approval of Minutes**

- Approve the Minutes of June 27, 2019.

*MOTION: Motion to approve the minutes of June 27, 2019 moved by Libby Downey, seconded by Dr. Gary Gray, and approved unanimously.*

5. **Old Business**

- None

6. **New Business**

- Consent Items – Attachment A.

Review and approve for consideration by the NMC Board of Trustees

*MOTION: Motion to approve Consent Items for consideration by the NMC Board of Trustees, Attachment A, item 1 through item 4 moved by Libby Downey, seconded by Dr. Gary Gray, and approved unanimously.*

**Scheduled Items/Discussion Items**

- None

7. **Review and Approve Financial Statements**

Daniel Leon, CFO

- Receive and Approve June 2019 Financial Report.

**MOTION:** *Motion to accept the June 2019 Financial Reports moved by Libby Downey, seconded by Dr. Gary Gray, and approved unanimously.*

**8. Calendar for Next Finance Committee Meeting**

- Thursday, August 22, 2019 at 3:30 PM.

**9. Adjournment at 4:02pm**

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Mike Payne, Chair

*Recorded by Noemi Ferguson*



**Finance Committee Meeting**  
**Thursday, July 25, 2019**  
**Consent Items**  
**MINUTES**  
**Attachment A**

1.	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Johnson Controls Inc. for repair and maintenance services on automation for heating, ventilation, air conditioning and the variable frequency drive (VFD) system at NMC for an amount not to exceed \$150,000 with an agreement term September 1, 2019 through August 31, 2022.</p> <p>b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$15,000) of the original cost of the agreement.</p>
2.	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement with The Regents of the University of California, a public corporation, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric cardiology services extending the term by twenty-four months for a revised full agreement term of January 1, 2018 to December 31, 2021, and adding \$250,000 for a revised total not to exceed amount of \$350,000 in the aggregate; and</p> <p>b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$10,000) of the original contract amount per each amendment.</p>
3.	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-13055) with Muralidhara R. Raju, M.D. to provide neurosurgery services, adding \$300,000 for a revised amount not to exceed \$800,000 in the aggregate, but with no change to the contract term of March 1, 2016 to December 31, 2020; and</p> <p>b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$30,000) of the original contract amount per each amendment.</p>
4.	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Center for Improvement in Healthcare Quality (CIHQ) for on site, Joint Commission mock survey services at NMC for an amount not to exceed \$20,000 with an agreement term September 1, 2019 through August 31, 2022.</p> <p>b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$2000) of the original cost of the agreement.</p> <p>c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard insurance and limitations on damages provisions within the agreement.</p>

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Southeast Alaska Regional Health Consortium, Program Letter of Agreement**

**Legistar Number:** \_\_\_\_\_

#### **..Title**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Program Letter of Agreement with Southeast Alaska Regional Health Consortium for the purpose of offering clinical rotations outside of Natividad Medical Center (NMC) for residents currently working at NMC with an agreement term October 1, 2019 through September 30, 2021.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard provisions within the agreement.

#### **..Report**

##### **RECOMMENDATION:**

##### **It is recommended the Board of Supervisors:**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Program Letter of Agreement with Southeast Alaska Regional Health Consortium for the purpose of offering clinical rotations outside of Natividad Medical Center (NMC) for residents currently working at NMC with an agreement term October 1, 2019 through September 30, 2021.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard provisions within the agreement.

##### **SUMMARY/DISCUSSION:**

This partnership with the SEARHC is for the purpose of offering an elective one month clinical rotation for Natividad residents. SEARHC offers rural health rotations in Alaska, where residents have the opportunity to learn the skills they would need for a career in full-spectrum rural health care. The Natividad Family Medicine Residency particularly seeks applicants interested in rural health care, as part of our mission is to train family physicians to meet needs of Monterey County patients, including the rural Salinas Valley. Currently Mee Memorial Hospital is unable to support resident rotations, so SEARHC provides an alternative offering that is attractive to current and future residents interested in rural health care.

##### **OTHER AGENCY INVOLVEMENT:**

County Counsel reviewed and approved this program letter of agreement as to legal form, and the Auditor-Controller reviewed and approved as to payment provisions. The program letter of agreement has also been reviewed and approved by NMC's Finance Committee on August 22, 2019 and by its Board of Trustees on September 6, 2019.

##### **FINANCING:**

There is no cost associated with this program letter of agreement.

##### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Supporting this elective rotation opportunity for Natividad residents helps promote the success of our graduates who are interested in pursuing additional training in Rural Health. This allows

Natividad to selectively recruit the most highly qualified applicants who are committed to the mission of our program, to improve the health of the people of Monterey County, particularly the most vulnerable.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Melissa Nothnagle, MD, Director of Family Practice Residency, 783-2582

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Program Letter of Agreement with Southeast Alaska Regional Health Consortium

Attachments on file with the Clerk of the Board

## MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

**Stericycle, Inc. Renewal and Amendment No. 1**

**Legistar Number:** \_\_\_\_\_

### **..Title**

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Renewal and amendment No. 1 to the agreement (A-13152) with Stericycle, Inc. for Hazardous Waste Disposal Services, extending the agreement an additional two (2) year period (July 1, 2019 through June 30, 2021) for a revised full agreement term of July 1, 2016 through June 30, 2021 and adding \$450,000 for a revised total agreement amount not to exceed \$1,080,000.

### **..Report**

#### **RECOMMENDATION:**

**It is recommended the Board of Supervisors:**

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Renewal and amendment No. 1 to the agreement (A-13152) with Stericycle, Inc. for Hazardous Waste Disposal Services, extending the agreement an additional two (2) year period (July 1, 2019 through June 30, 2021) for a revised full agreement term of July 1, 2016 through June 30, 2021 and adding \$450,000 for a revised total agreement amount not to exceed \$1,080,000.

#### **SUMMARY/DISCUSSION:**

NMC has used Stericycle for Regulated Medical Waste Services prior to this Agreement and has a proven track record of being reliable and capable of meeting the Medical Waste Removal needs of NMC. As medical procedures are performed throughout the facility waste is generated and separated into several types of waste streams. The types of waste streams generated under this banner are: red bag (blood or blood product), sharps waste (scalpel blades, broken glass vials, needles, syringes, etc.), pathological waste (certain types of tissue), trace chemotherapy, bulk chemotherapy, pharmaceutical waste, and RCRA (Resource Conservation and Recovery Act) hazardous medical waste. On average Natividad Medical Center generates 18,000 pounds of the above mentioned waste streams a month.

Medical waste removal services are required by various regulating agencies. The focus of our Waste Compliance is to achieve and maintain Environmental Protection Agency (EPA), Department of Transportation (DOT) and Joint Commission (TJC) compliance, while reducing the risk associated with handling compounds. State regulations require medical waste removal to be done only by a licensed hauler. This Agreement allows NMC to maintain compliance with all regulating agencies.

This Agreement's services include:

- Bio Hazardous Waste: transportation and processing according to waste stream. Either sterilize and dispose or incinerate waste
- Pathological Waste
- Sharps Management Program
- Resource Conservation and Recovery Act (RCRA) Hazardous Pharmaceutical Waste
- Universal (Pharmaceutical) Waste

This Amendment would have been completed in June prior to the expiration, however, Stericycle submitted very late rate changes causing a delay in completing the amendment.

**OTHER AGENCY INVOLVEMENT:**

County Counsel reviewed and approved this Renewal and amendment No. 1 as to legal, and the Auditor-Controller has reviewed and approved as to payment provisions. This amendment No. 1 has also been reviewed and approved by NMC's Finance Committee on August 22, 2019 and by its Board of Trustees on September 6, 2019.

**FINANCING:**

The cost for this Renewal and amendment No. 1 is \$450,000 of which \$225,000 is included in the Fiscal Year 2019-20 Adopted Budget. There is no impact to the General Fund.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The services rendered in this agreement provide NMC with the additional support it needs to be able to provide reliable and quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Andrea Rosenberg, Hospital Assistant Administrator, 783-2562

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments on file with Clerk of the Board:  
Stericycle, Inc. Renewal and Amendment No. 1  
Stericycle, Inc. Agreement

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Gregory M. Helbig, M.D., Inc. Agreement**

#### TITLE:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Gregory M. Helbig, MD, Inc. to provide neurosurgery services for an amount not to exceed \$500,000 for the period October 1, 2019 to September 30, 2021; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

#### RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Gregory M. Helbig, MD, Inc. to provide neurosurgery services for an amount not to exceed \$500,000 for the period October 1, 2019 to September 30, 2021; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

#### SUMMARY/DISCUSSION:

Natividad Medical Center (NMC) received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires neurosurgeons provide dedicated call coverage with a 30 minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to develop and sustain a core team of quality neurosurgeons to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit and Specialty Clinic.

Natividad would like to enter into an agreement with Gregory M. Helbig, M.D., Inc., for which Dr. Helbig, a board certified neurosurgeon provides neurosurgery services as part of the comprehensive trauma services required for the Level II Trauma Center activation. Dr. Helbig will be paid a daily rate for coverage services, which may increase due to availability and the need for coverage, but the rate of pay remains the same. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

#### OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. [The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee on August 22, 2019 and Board of Trustees on September 6, 2019]

FINANCING:

The total cost of this Agreement is \$500,000. The actual cost is contingent upon Dr. Helbig's participation in the call panel which may fluctuate based on his availability. Natividad has agreements with multiple providers to ensure sufficient coverage of the neurosurgery services where the total expenditure will not exceed \$1,300,000 annually which is included in Fiscal Year 2019/2020 recommended budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement

Attachments on file at the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Frank Acosta, M.D. Agreement**

#### TITLE:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Frank Acosta M.D. to provide neurosurgery services for an amount not to exceed \$500,000 for the period October 1, 2019 to September 30, 2021; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

#### RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Frank Acosta M.D. to provide neurosurgery services for an amount not to exceed \$500,000 for the period October 1, 2019 to September 30, 2021; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

#### SUMMARY/DISCUSSION:

Natividad Medical Center (NMC) received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires neurosurgeons provide dedicated call coverage with a 30 minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to develop and sustain a core team of quality neurosurgeons to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit and Specialty Clinic.

Natividad would like to enter into an agreement with Frank Acosta MD, a board certified neurosurgeon, to provide neurosurgery services as part of the comprehensive trauma services required for the Level II Trauma Center activation. Dr. Acosta will be paid a daily rate for coverage services, which may increase due to availability and the need for coverage, but the rate of pay remains the same. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

#### OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. [The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee on August 22, 2019 and Board of Trustees on September 6, 2019]

FINANCING:

The total cost of this Agreement is \$500,000. The actual cost is contingent upon Dr. Acosta's participation in the call panel which may fluctuate based on his availability. Natividad has agreements with multiple providers to ensure sufficient coverage of the neurosurgery services where the total expenditure will not exceed \$1,300,000 annually which is included in Fiscal Year 2019/2020 recommended budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement

Attachments on file at the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Monterey Spine & Joint PC Agreement**

#### TITLE:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Monterey Spine and Joint PC to provide neurosurgery services for an amount not to exceed \$500,000 for the period October 1, 2019 to September 30, 2021; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

#### RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Monterey Spine and Joint PC to provide neurosurgery services for an amount not to exceed \$500,000 for the period October 1, 2019 to September 30, 2021; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

#### SUMMARY/DISCUSSION:

Natividad Medical Center (NMC) received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires neurosurgeons provide dedicated call coverage with a 30 minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to develop and sustain a core team of quality neurosurgeons to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit and Specialty Clinic.

Natividad would like to enter into an agreement with Monterey Spine and Joint PC, for which board certified neurosurgeons provide neurosurgery services as part of the comprehensive trauma services required for the Level II Trauma Center activation. Monterey Spine and Joint will be paid a daily rate for coverage services, which may increase due to availability and the need for coverage, but the rate of pay remains the same. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

#### OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. [The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee on August 22, 2019 and Board of Trustees on September 6, 2019]

FINANCING:

The total cost of this Agreement is \$500,000. The actual cost is contingent upon the groups participation in the call panel which may fluctuate based on availability. Natividad has agreements with multiple providers to ensure sufficient coverage of the neurosurgery services where the total expenditure will not exceed \$1,300,000 annually which is included in Fiscal Year 2019/2020 recommended budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement

Attachments on file at the Clerk of the Board

## MONTEREY COUNTY BOARD OF SUPERVISORS

<b>MEETING:</b>	September XX, 2019	<b>AGENDA NO.:</b>	
<b>SUBJECT:</b>	a) Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix B to adjust the salary range for the classifications of: Speech Pathologist as indicated in the attached resolution; b) Authorize the County Administrative Office to incorporate the approved changes in the Natividad FY 19-20 Adopted Budget; and c) Direct the Monterey County Human Resources Department to implement the changes in the Advantage HRM System.		
<b>DEPARTMENT:</b>	Natividad		

### **RECOMMENDATION:**

It is recommended that the Board of Supervisors take the following actions:

- a) Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix B to adjust the salary range for the classifications of: Speech Pathologist as indicated below;
- b) Authorize the County Administrative Office to incorporate the approved changes in the Natividad FY 19-20 Adopted Budget; and
- c) Direct the Monterey County Human Resources Department to implement the changes in the Advantage HRM System.

### **SUMMARY/DISCUSSION:**

Natividad recommends that the salary range for the Speech Pathologist classification listed in the attached resolution be adjusted as indicated.

Speech Pathologist was a classification created in 2015 to provide professional speech pathology diagnostic treatment services to assist patients with communication, voice and swallowing disorders of inpatients and outpatients in a hospital setting. Prior to creation, the development, implementation and documentation of treatment plans and goals designed to meet patient needs including the special population of Neonatal Intensive Care infants and pediatric patients were performed by contract staff.

The proposed salary adjustment listed below is based on an external wage comparison conducted by Natividad, which includes comparable Counties with medical facilities.

<u>Class Code</u>	<u>Classification Title</u>	<u>Current Monthly Range</u>	<u>Proposed Monthly Range</u>
50G41	Speech Pathologist	\$5,910 - \$8,068	\$6,842 – \$9,345

The approval of this salary adjustment will support Natividad's ongoing efforts to improve patient outcomes, and continue to minimize the usage of contract staff within Natividad as we will be able to recruit and retain qualified staff. The current range is 15.83% below the average salary paid by comparable counties with hospital facilities. Therefore, it is recommended that the Board approve this action.

### **OTHER AGENCY INVOLVEMENT:**

Natividad consulted with the Monterey County Human Resources Department/Labor Division regarding this recommendation.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Approval of these salary adjustments will allow Natividad Medical Center to recruit and/or retain highly qualified staff to provide essential services to patients in the Therapy Services Department within the hospital, which equates to improved healthcare and equitable health opportunities for patients and the community.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

**FINANCING:**

The annualized increase to the Natividad Budget (Unit 9600) is approximately \$76,648, which will be absorbed in the Natividad Budget (Unit 9600) for FY 2019-20.

This action has no impact on the General Fund.

Prepared by:

Janine Bouyea  
NMC Human Resources Administrator  
Natividad

Approved by:  
Gary Gray, D.O.  
Chief Executive Officer  
Natividad

Attachment: Resolution

## MONTEREY COUNTY BOARD OF SUPERVISORS

<b>MEETING:</b>	August 27, 2019 - Consent	<b>AGENDA NO.:</b>
<b>SUBJECT:</b>	Adopt a Resolution to: <ul style="list-style-type: none"><li>a. Amend Natividad (Unit 9600) FY 2019-20 Adopted Budget to approve reallocation/reclassification as indicated by position numbers in the attached Resolution;</li><li>b. Authorize the Auditor-Controller to incorporate the approved changes in the Natividad (Unit 9600) FY 2019-20 Adopted Budget;</li><li>c. Direct the County Administrative Office to incorporate the approved position changes in the Natividad (Unit 9600) FY 2019-20 Adopted Budget; and</li><li>d. Direct the Human Resources Department to implement the changes in the Advantage HRM System.</li></ul>	
<b>DEPARTMENT:</b>	Natividad	

### **RECOMMENDATION:**

It is recommended that the Board of Supervisors take the following actions:

Adopt a Resolution to:

- a. Amend Natividad (Unit 9600) FY 2019-20 Adopted Budget to approve reallocation/reclassification as indicated by position numbers in the attached Resolution;
- b. Authorize the Auditor-Controller to incorporate the approved changes in the Natividad (Unit 9600) FY 2019-20 Adopted Budget;
- c. Direct the County Administrative Office to incorporate the approved position changes in the Natividad (Unit 9600) FY 2019-20 Adopted Budget; and
- d. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

### **SUMMARY/DISCUSSION:**

Natividad Human Resources Department completed a reclassification study for the clerical staff within the Therapy Services Department. The findings of the study determined that one filled position was not properly classified for the duties and scope of responsibility that were being performed. The reclassification of the incumbent to an existing County classification will properly align and compensate the duties performed by this within the department.

For these reasons, it is recommended that your Board approve these actions.

### **OTHER AGENCY INVOLVEMENT:**

The Monterey County Human Resources Department has reviewed the class study and recommendation. The Service Employees International Union (SEIU) Local 521 was notified and concurs with the class study recommendations.

### **FINANCING:**

There is an annualized salary increase of \$2,433.60 as a result of these actions for Natividad Medical Center (Unit 9600) FY 2019-20 Adopted Budget. This action does not impact the General Fund.

Prepared by:

Janine Bouyea, NMC Human Resources Administrator

Approved by:

Dr. Gary Gray, D.O.

Hospital Chief Executive Officer

Attachments: Resolution

cc: Mike Miller, Auditor-Controller

**TITLE:**

Authorize the Deputy Purchasing Agent of NMC to execute a Health Plan-Provider Agreement with the Fresno-Kings-Madera Regional Health Authority dba CalViva Health, a Medi-Cal Managed Care Plan (“CalViva”) to provide for Medi-Cal managed care rate payment increases to NMC for healthcare services rendered in the period of July 1, 2018 to June 30, 2019, to CalViva’s Medi-Cal managed care enrollees.

**..Report**

**RECOMMENDATION:**

It is recommended that the Board of Supervisors:

Authorize the Deputy Purchasing Agent of NMC to execute a Health Plan-Provider Agreement with the Fresno-Kings-Madera Regional Health Authority dba CalViva Health, a Medi-Cal Managed Care Plan (“CalViva”) to provide for Medi-Cal managed care rate payment increases to NMC for healthcare services rendered in the period of July 1, 2018 to June 30, 2019, to CalViva’s Medi-Cal managed care enrollees.

**SUMMARY/DISCUSSION:**

DHCS administers the Medi-Cal program, under which health care services are provided to qualified low-income persons. Inpatient and outpatient hospital services are a covered benefit under the Medi-Cal program, subject to utilization controls. Existing law provides for Medi-Cal payments to hospitals.

An IGT is an elective transfer of eligible local dollars to the State DHCS in support of the Medi-Cal program, which is authorized in accordance with Section 14164 and other provisions of the Welfare and Institutions Code that are typically program specific. If the State accepts the transfer, the State shall obtain Federal Financial Participation (“FFP”) to the full extent permitted by federal law.

In the past, NMC has voluntarily provided IGTs to DHCS in support of the Medi-Cal managed care program as authorized pursuant to Section 14301.4 of the Welfare and Institutions Code. The local fund transfers are effectuated pursuant to an IGT agreement (and an IGT fee assessment agreement if applicable) between the State DHCS and the participating public provider/entity. The opportunity to participate in providing such voluntary IGTs allows for the use of local dollars to make increased payments from plans available to public providers such as NMC to preserve and strengthen the availability and quality of services provided by such providers.

In Monterey County, the Monterey-Santa Cruz-Merced Managed Medical Care Commission d/b/a Central California Alliance for Health (“CCAH”) is the local County Organized Health System, which has an existing agreement with NMC to provide clinical and other medical care services covered by Medi-Cal to enrollees of the Plan. NMC participated in the voluntary Rate

Range IGT program for the 2017-18 rate year, and has received approximately 82.55% of the available rate increases from CCAH. On June 18, 2019, the Board of Supervisors authorized Board Order A-14351 for the agreement with State DHCS and the local Medi-Cal Plan CCAH.

Natividad also provides services to Medi-Cal managed care enrollees of the Fresno-Kings-Madera Regional Health Authority, dba CalViva Health ("CalViva"). Due to additional funds availability from CalViva, Natividad requests board approval of an agreement with CalViva for payment increases with respect to the services provided ("Health Plan-Provider Agreement"). It is estimated that approximately \$1,300,000 to \$1,400,000 would be available to Natividad as payment increases. The total amount that is actually available will vary, based, among other factors, the number of the particular health plan's Medi-Cal managed care enrollees.

The Board could choose not to participate, in which case NMC and the County would be precluded from participating in this portion of the IGT program for the period of July 1, 2018 to June 30, 2019.

#### **OTHER AGENCY INVOLVMENT:**

County Counsel has reviewed and approved the Health Plan-Provider Agreement as to legal form. The Auditor-Controller has reviewed and approved the Health Plan-Provider Agreement as to fiscal provisions. The Health Plan-Provider Agreement has been reviewed and approved by the NMC Finance Committee on August 22, 2019 and the Board of Trustees on September 6, 2019.

#### **FINANCING:**

The expected IGT transfer will be financed by NMC. There is no impact to the General Fund.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The opportunity to participate in an IGT allows for the use of local dollars to obtain the federal matching in payments available for public providers such as Natividad and preserve and strengthen the safety net services in Monterey County.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Nancy Majewski, Managed Care Operations Manager, 783-2385  
Approved by: Gary R. Gray, DO Chief Executive Officer, 783-2504

Attachment:  
Health Plan-Provider Agreement

# MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

**Kit Check, Inc. Amendment No. 2**

**Legistar Number:** \_\_\_\_\_

## **..Title**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the purchase agreement (A-13703) with Kit Check, Inc. for scanning equipment and web-based software to automate the pharmacy kit processing at NMC, adding \$44,000 for a revised total agreement amount not to exceed \$226,000, with no changes to the term of the agreement August 15, 2014 through August 14, 2020.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$9,500) of the original cost of the agreement.

## **..Report**

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the purchase agreement (A-13703) with Kit Check, Inc. for scanning equipment and web-based software to automate the pharmacy kit processing at NMC, adding \$44,000 for a revised total agreement amount not to exceed \$226,000, with no changes to the term of the agreement August 15, 2014 through August 14, 2020.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$9,500) of the original cost of the agreement.

### **SUMMARY/DISCUSSION:**

Kit Check replaces time consuming and error prone manual processes in hospital medication handling with faster and safer automated technologies driven by a scalable cloud software platform. NMC has subscribed to Kit Check since 2014.

Kit Check provides scanning equipment and web-based software which enables NMC to automate its pharmacy kit processing. Kit Check supplies equipment consisting of 1 scanning station, 1 RFI printer suitable for printing the Kit Check RFID labels, and 1 desktop barcode scanner which is used in conjunction with Kit Check's web-based kit processing software.

Kit Check has provided installation services and training for authorized personnel in the use of the equipment and software services. Kit Check also supplies NMC with the RFID labels and tags suitable for use with the RFID printer which come in two forms, a regular tag used on various surfaces and a metal-mount tag can be used specifically to affix to metal surfaces.

NMC wishes to amend this agreement to add funds due to greater than anticipated increases in both the types and quantities of emergency kits as well as the sudden unavailability of pre-tagged compounded items available from our outsourcing facilities.

### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this amendment No. 2 as to legal form, and the Auditor-Controller has reviewed and approved as to pay 24 provisions. The amendment No. 2 has also

been reviewed and approved by NMC's Finance Committee on August 22, 2019 and by its Board of Trustees on September 6, 2019.

**FINANCING:**

The cost for this amendment No. 2 is \$44,000, of which \$38,268 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The services rendered in this agreement provide the NMC Pharmacy Department with the support it needs to be faster, safer and to improve its operational efficiency.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jason Warren, Pharmacist, 772-7720

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Kit Check Inc Amendment 2

Kit Check Inc Renewal & Amendment 1

Kit Check Inc Agreement

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Key & Young, Inc. dba Commercial Service Co. Agreement**

**Legistar Number:** \_\_\_\_\_

#### **..Title**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Key & Young, Inc. dba Commercial Service Co. to provide parts, installation and repair services on commercial refrigeration, HVAC systems and food service equipment for an amount not to exceed \$200,000 with an agreement term October 1, 2019 through September 30, 2024.

#### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Key & Young, Inc. dba Commercial Service Co. to provide parts, installation and repair services on commercial refrigeration, HVAC systems and food service equipment for an amount not to exceed \$200,000 with an agreement term October 1, 2019 through September 30, 2024.

#### **SUMMARY/DISCUSSION:**

Key & Young, Inc. d.b.a. Commercial Service Company specializes in replacement and repair services including procurement of parts and supplies needed for related repairs at NMC for Heating, Ventilation, and Air Conditioning (HVAC) systems and commercial refrigeration equipment, including medical grade refrigerators and medical freezers that are regulated and audited by The Joint Commission (TJC) and the state of California through Title 22 and Title 24.

These systems and components are vital to patient care as they support equipment and processes in various units, including Laboratory, Radiology, Pharmacy, Labor & Delivery, and Food Services. They also maintain acceptable indoor air quality through proper ventilation which is a key factor in reducing the spread of airborne diseases in addition to maintaining the heating and cooling of the entire hospital.

This new agreement replaces an older agreement from 2011 and contains the same terms and conditions.

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this agreement as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee on August 22, 2019 and by its Board of Trustees on September 6, 2019.

#### **FINANCING:**

The cost for this agreement is \$200,000 of which \$40,000 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

## **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Natividad has many pieces of critical equipment that need to have precise temperature control, Commercial Services is the vendor we use for time sensitive repairs of our equipment ensuring items such as out Pharmacy/ Lab/Blood Bank freezers are up as soon as possible minimizing loss of product/vaccines. This enables NMC staff to provide quality medical care for its patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Jeffrey Cleek, Director of Engineering & Safety, 783-2614

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Key & Young Inc. dba Commercial Service Co. Agreement

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

**MD Buyline Inc. Amendment No. 1**

**Legistar Number:** \_\_\_\_\_

### **..Title**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the membership agreement with MD Buyline Inc. for subscription and consulting services, adding \$30,000 for a revised total agreement amount not to exceed \$121,996 with no changes to the agreement term of January 3, 2018 through January 2, 2022.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with MD Buyline Inc. for membership services, adding \$30,000 for a revised total agreement amount not to exceed \$121,996 with no changes to the agreement term of January 3, 2018 through January 2, 2022.

#### **SUMMARY/DISCUSSION:**

MD Buyline provides Natividad with access to its online cost analysis services which are fully automated. These cost analysis services compare new equipment quotes against other current costs in the active marketplace in real time. The reports that are auto-generated will include a cost comparative analysis and also provide Natividad with suggestions as to which areas can be more easily negotiated down. Natividad has found these reports to be extremely helpful during the procurement of medical equipment to ensure it receives competitive pricing. As a result, Natividad can make new product decisions with greater efficiency, transparency and documentation.

The original agreement with MD Buyline was executed in January 2018 for a total cost of \$91,996 with an agreement term of January 3, 2018 through January 2, 2022. This amendment No. 1 includes the addition of consulting services on an as-needed basis only specifically related to more detailed or complex equipment purchase agreements, including ongoing equipment maintenance agreements for products both in and out of warranty. Natividad believes utilizing these consulting services would yield the necessary inside-industry data that would provide Natividad more leverage to negotiate the cost down significantly on certain items.

For over 30 years, MD Buyline has provided hospitals with strategic sourcing data and advisory services supporting all types of medical equipment and technologies acquisitions including consumables.

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this amendment No. 1 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee on August 22, 2019 and by its Board of Trustees on September 6, 2019.

**FINANCING:**

The cost for this amendment No. 1 is \$30,000 of which \$30,000 is included in the Fiscal Year 2019-20 Adopted Budget.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement is for strategic sourcing data and advisory services, the outcome of which will result in cost savings and more competitive pricing for Natividad.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Daniel Leon, Chief Financial Officer, 783-2561

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

MD Buyline Agreement

Attachments on file with the Clerk of the Board

# FINANCIAL STATEMENTS

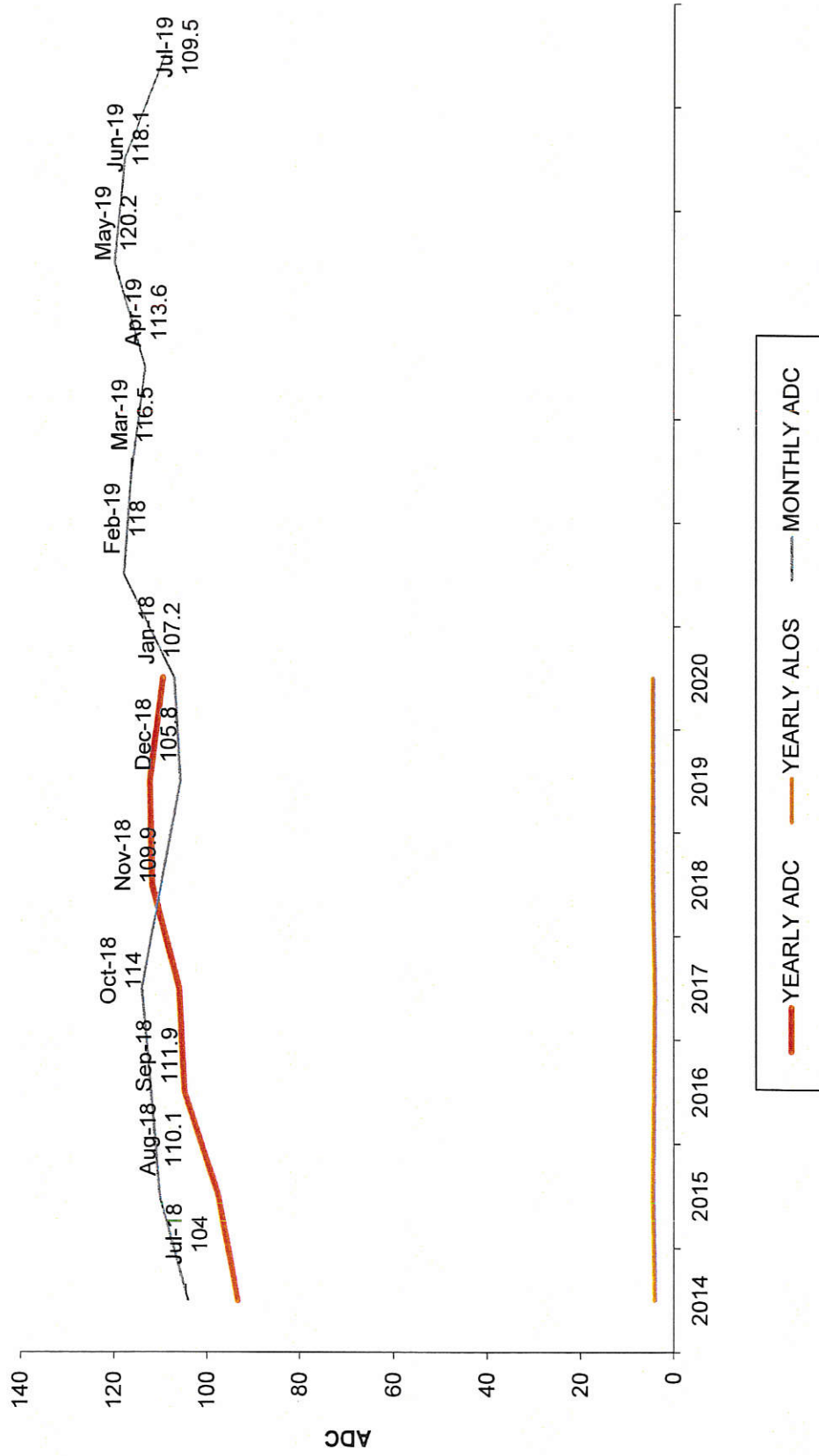
JULY 31, 2019

## FINANCIAL STATEMENTS

JULY 31, 2019

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# NATIVIDAD STATISTICAL REPORT JULY 31, 2019

Month-To-Date					Year-To-Date					
05-19	06-19	07-19	Budget		Budget	Current	Prior Yr	%		
					PT DAYS BY SERVICE	STAFFED BEDS	CY/IPY			
1	246	272	267	290	NICU	15	290	267	218	22.48%
2	1,744	1,587	1,485	1,360	Med/Surg	61	1,360	1,485	1,296	14.58%
3	182	172	161	221	ICU	10	221	161	216	-25.46%
4	83	62	66	76	Peds	12	76	66	52	26.92%
5	718	700	688	686	Acute Rehab	24	686	688	707	-2.69%
6	249	249	280	350	OB/Gyn	27	350	280	418	-33.01%
7	3,222	3,042	2,947	2,983	TOTAL ACUTE	149	2,983	2,947	2,907	1.38%
8	503	501	446	426	Psychiatric	19	426	446	331	34.74%
9	3,725	3,543	3,393	3,409	TOTAL DAYS	168	3,409	3,393	3,238	4.79%
10	334	287	287	303	Nursery	18	303	287	374	-23.26%
AVERAGE DAILY CENSUS										
11	80.8	78.1	72.9	74.1	Acute	125	74.1	72.9	71.0	2.68%
12	23.2	23.3	22.2	22.1	Acute Rehab	24	22.1	22.2	22.8	-2.63%
13	16.2	16.7	14.4	13.7	Psychiatric	19	13.7	14.4	10.7	34.58%
14	120.2	118.1	109.5	110.0	TOTAL	168	110.0	109.5	104.5	4.78%
15	10.8	9.6	9.3	9.8	Nursery	18	9.8	9.3	12.1	-23.14%
PERCENTAGE OF OCCUPANCY										
16	64.6%	62.5%	58.3%	59.3%	Acute		59.3%	58.3%	56.8%	2.7%
17	96.7%	97.1%	92.5%	92.1%	Acute Rehab		92.1%	92.5%	114.0%	-18.9%
18	85.3%	87.9%	75.8%	72.1%	Psychiatric		72.1%	75.8%	56.3%	34.6%
19	71.5%	70.3%	65.2%	65.5%	TOTAL		65.5%	65.2%	63.7%	2.3%
20	60.0%	53.3%	51.7%	54.4%	Nursery		54.4%	51.7%	67.2%	-23.1%
ADMISSIONS										
21	652	640	613	619	Acute		619	613	601	2.00%
22	55	55	58	54	Acute Rehab		54	58	44	31.82%
23	63	54	67	62	Psychiatric		62	67	66	1.52%
24	770	749	738	735	TOTAL		735	738	711	3.80%
25	197	172	172	180	Nursery		180	172	201	-14.43%
26	206	174	175	210	Deliveries		210	175	208	-15.87%
DISCHARGES										
27	678	668	668	619	Acute		619	668	619	7.92%
28	54	53	53	54	Acute Rehab		54	53	48	10.42%
29	68	51	51	62	Psychiatric		62	51	65	-21.54%
30	800	772	772	735	TOTAL		735	772	732	5.46%
31	173	160	160	180	Nursery		180	160	187	-14.44%
AVERAGE LENGTH OF STAY										
32	4.8	4.7	4.6	4.6	Acute(Hospital wide no babies)		4.6	4.6	4.6	0.00%
33	13.1	12.7	11.9	12.7	Acute Rehab		12.7	11.9	16.1	-26.09%
34	2.6	2.6	2.9	2.5	OB/Gyn		2.5	2.9	2.9	0.00%
35	8.0	9.3	6.7	6.9	Psychiatric		6.9	6.7	5.0	34.00%
36	1.7	1.7	1.7	1.7	Nursery		1.7	1.7	1.9	-10.53%
OUTPATIENT VISITS										
37	4,602	4,453	4,354	4,552	Emergency Room		4,552	3,785	3,856	-1.84%
38	590	579	569	580	ER Admits		580	569	459	23.97%
39	76.6%	77.3%	77.1%	78.9%	ER Admits as a % of Admissions		78.9%	77.1%	64.6%	19.43%
40	6,600	5,597	6,293	6,236	Clinic Visits		6,236	6,293	5,680	10.79%
ANCILLARY PROCEDURES BILLED										
41	50,360	47,445	47,693	47,506	Lab Tests		47,506	47,693	41,691	14.40%
42	3,682	3,374	3,458	3,035	Radiology Procedures		3,035	3,458	3,188	8.47%
43	233	209	179	212	MRI Procedures		212	179	144	24.31%
44	146	146	97	136	Nuclear Med Procedures		136	97	136	-28.68%
45	1,082	936	1,122	1,058	Ultrasound Procedures		1,058	1,122	1,070	4.86%
46	1,687	1,717	1,830	1,532	CT Scans		1,532	1,830	1,416	29.24%
47	354	382	350	351	Surgeries		351	350	344	1.74%
48	7.62	7.63	8.12	8.22	FTE'S PER AOB		8.22	11.40	8.61	32.40%
49	1,291.6	1,284.2	1,280.9	1,283.9	TOTAL PAID FTE'S		1,283.9	1,280.9	1,289.9	-0.70%
50	5,251	5,052	4,886	4,841	ADJUSTED PATIENT DAYS		4,841	3,635	4,642	-21.69%

**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED  
FOR FY2020**

	JUL-19	AUG-19	SEP-19	OCT-19	NOV-19	DEC-19	JAN-20	FEB-20	MAR-20	APR-20	MAY-20	JUN-20	YTD
<b>REVENUE</b>													
Patient Revenue:													
Inpatient	\$ 65,854,051	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 65,854,051
Pro Fees	2,153,024	-	-	-	-	-	-	-	-	-	-	-	2,153,024
Outpatient	29,931,254	-	-	-	-	-	-	-	-	-	-	-	29,931,254
Total Patient Revenue	97,938,329	-	-	-	-	-	-	-	-	-	-	-	97,938,329
Deductions from Revenue													
Contractual Deductions	71,393,900	-	-	-	-	-	-	-	-	-	-	-	71,393,900
Bad Debt	4,584,691	-	-	-	-	-	-	-	-	-	-	-	4,584,691
Unable to Pay	293,627	-	-	-	-	-	-	-	-	-	-	-	293,627
Total Contractual Discounts	76,272,218	-	-	-	-	-	-	-	-	-	-	-	76,272,218
Net Patient Revenue	20,082,169	-	-	-	-	-	-	-	-	-	-	-	20,082,169
As a percent of Gross Revenue	22.12%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	22.12%
Total Government Funding	4,966,417	-	-	-	-	-	-	-	-	-	-	-	4,966,417
Other Operating Revenue:													
Rent Income	109,276	-	-	-	-	-	-	-	-	-	-	-	109,276
Interest Income	126,000	-	-	-	-	-	-	-	-	-	-	-	126,000
NMF Contribution	60,000	-	-	-	-	-	-	-	-	-	-	-	60,000
Other Income	305,431	-	-	-	-	-	-	-	-	-	-	-	305,431
Total Other Operating Revenue	600,707	-	-	-	-	-	-	-	-	-	-	-	600,707
TOTAL REVENUE	27,233,235	-	-	-	-	-	-	-	-	-	-	-	27,233,235
<b>EXPENSE</b>													
Salaries, Wages & Benefits	15,328,744	-	-	-	-	-	-	-	-	-	-	-	15,328,744
Registry	259,208	-	-	-	-	-	-	-	-	-	-	-	259,208
Phys/Residents SWB & Contract Fees	3,447,845	-	-	-	-	-	-	-	-	-	-	-	3,447,845
Purchased Services	2,914,483	-	-	-	-	-	-	-	-	-	-	-	2,914,483
Supplies	2,242,964	-	-	-	-	-	-	-	-	-	-	-	2,242,964
Insurance	239,400	-	-	-	-	-	-	-	-	-	-	-	239,400
Utilities and Telephone	317,654	-	-	-	-	-	-	-	-	-	-	-	317,654
Interest Expense	196,025	-	-	-	-	-	-	-	-	-	-	-	196,025
Depreciation & Amortization	1,016,188	-	-	-	-	-	-	-	-	-	-	-	1,016,188
Other Operating Expense	438,314	-	-	-	-	-	-	-	-	-	-	-	438,314
TOTAL EXPENSE	26,400,824	-	-	-	-	-	-	-	-	-	-	-	26,400,824
NET INCOME(LOSS)	832,411	-	-	-	-	-	-	-	-	-	-	-	832,411
<b>Normalization for Extraordinary Items</b>													
Interest/Anthem Arbitration	-	-	-	-	-	-	-	-	-	-	-	-	-
Anthem Arbitration Payment	-	-	-	-	-	-	-	-	-	-	-	-	-
Medical FFS Settlement FY07-08	-	-	-	-	-	-	-	-	-	-	-	-	-
Metro Initial Settlement	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Extraordinary Items	-	-	-	-	-	-	-	-	-	-	-	-	-
NET INCOME BEFORE Extraordinary Items	\$ 832,411	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 832,411
<b>CAPITAL CONTRIBUTIONS</b>													
County Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
CHANGE IN NET ASSETS	\$ 832,411	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 832,411

**NATIVIDAD**  
**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS**  
**AS OF JULY 31, 2019**

CURRENT MONTH										YEAR -TO -DATE									
Actual					Budget					Variance fav. (unfav)					Prior Yr				
										\$ VAR.					% VAR				
R E V E N U E																			
Patient Revenue:																			
1	\$	65,854,051	\$	70,548,925	\$	(4,694,874)	(6.7)			\$	65,854,051	\$	70,548,925	\$	(4,694,874)	(6.7)	\$	64,473,390	
2		2,153,024		1,782,072		370,952	20.8				2,153,024		1,782,072		370,952	20.8		1,572,206	
3		29,931,254		31,366,648		(1,435,394)	(4.6)				29,931,254		31,366,648		(1,435,394)	(4.6)		29,913,075	
4		97,938,329		103,697,645		(5,759,316)	(5.6)				97,938,329		103,697,645		(5,759,316)	(5.6)		95,958,671	
5		71,393,900		78,523,986		7,130,086	9.1				71,393,900		78,523,986		7,130,086	9.1		70,756,336	
6		4,584,691		2,609,015		(1,975,676)	(75.7)				4,584,691		2,609,015		(1,975,676)	(75.7)		4,776,136	
7		293,627		528,857		235,230	44.5				293,627		528,857		235,230	44.5		344,030	
8		76,272,218		81,661,858		5,389,640	6.6				76,272,218		81,661,858		5,389,640	6.6		75,876,502	
9		21,666,111		22,035,787		(369,676)	(1.7)				21,666,111		22,035,787		(369,676)	(1.7)		20,082,169	
10		22.12%		21.25%							22.12%		21.25%					20.93%	
11		4,966,417		5,047,835		(81,418)	(1.6)				4,966,417		5,047,835		(81,418)	(1.61)		4,482,724	
12		109,276		144,330		(35,054)	(24.3)				109,276		144,330		(35,054)	(24.3)		118,471	
13		126,000		169,399		(43,399)	(25.6)				126,000		169,399		(43,399)	(25.6)		126,000	
14		60,000		60,984		(984)	(1.6)				60,000		60,984		(984)	(1.6)		60,000	
15		305,431		270,105		35,326	13.1				305,431		270,105		35,326	13.1		230,650	
16		600,707		644,818		(44,111)	(6.8)				600,707		644,818		(44,111)	(6.8)		535,121	
17		27,233,235		27,728,440		(495,205)	(1.8)				27,233,235		27,728,440		(495,205)	(1.8)		25,100,014	
18		15,328,744		15,337,191		8,447	0.1				15,328,744		15,337,191		8,447	0.1		14,293,172	
19		259,208		299,715		40,507	13.5				259,208		299,715		40,507	13.5		353,506	
20		3,447,845		3,403,209		(44,636)	(1.3)				3,447,845		3,403,209		(44,636)	(1.3)		2,993,599	
21		2,914,483		3,236,084		321,601	9.9				2,914,483		3,236,084		321,601	9.9		2,289,056	
22		2,242,964		2,271,876		28,912	1.3				2,242,964		2,271,876		28,912	1.3		1,991,987	
23		239,400		229,524		(9,876)	(4.3)				239,400		229,524		(9,876)	(4.3)		217,205	
24		317,654		282,930		(34,724)	(12.3)				317,654		282,930		(34,724)	(12.3)		153,964	
25		196,025		202,762		6,737	3.3				196,025		202,762		6,737	3.3		196,259	
26		1,016,188		1,022,247		6,059	0.6				1,016,188		1,022,247		6,059	0.6		984,657	
27		438,314		502,184		63,870	12.7				438,314		502,184		63,870	12.7		386,921	
28		26,400,824		26,787,722		386,898	1.4				26,400,824		26,787,722		386,898	1.4		23,860,326	
29		832,411		940,718		(108,307)	(11.5)				832,411		940,718		(108,307)	(11.5)		1,239,688	
30																			
31		-		-		-	-				-		-		-	-		-	
32		-		-		-	-				-		-		-	-		-	
33		-		-		-	-				-		-		-	-		-	
34	\$	832,411	\$	940,718	\$	(108,307)	(11.5) %				\$	832,411	\$	940,718	\$	(108,307)	(11.5) %	\$	1,239,688
EXPENSE																			
Salaries, Wages & Benefits																			
Registry																			
Phys/Residents SWB & Contract Fees																			
Purchased Services																			
Supplies																			
Insurance																			
Utilities and Telephone																			
Interest Expense																			
Depreciation & Amortization																			
Other Operating Expense																			
TOTAL EXPENSE																			
NET INCOME(LOSS)																			
CAPITAL CONTRIBUTIONS																			
County Contribution																			
CHANGE IN NET ASSETS																			
Prior Yr																			
\$																			
%																			
64,473,390																			
1,572,206																			
29,913,075																			
95,958,671																			
70,756,336																			
4,776,136																			
344,030																			
75,876,502																			
20,082,169																			
20.93%																			
4,482,724																			
118,471																			
126,000																			
60,000																			
230,650																			
535,121																			
25,100,014																			
14,293,172																			
353,506																			
2,993,599																			
2,289,056																			
1,991,987																			
217,205																			
153,964																			
196,259																			
984,657																			
386,921																			
23,860,326																			
1,239,688																			

**NATIVIDAD**

## CAPITAL CONTRIBUTIONS

**NATIVIDAD**  
**BALANCE SHEET**  
**AS OF JULY 31, 2019**

	AUDITED			
	BEGINNING	CURRENT MONTH ENDING	INC/(DEC)	% CHG.
1	\$ 56,543,464	\$ 53,807,806	\$ (2,735,658)	(4.8) %
2	3,200,000	3,200,000	-	-
3	30,723,782	28,767,671	(1,956,111)	(6.4)
4	34,522,506	48,729,897	14,207,391	41.2
5	3,837,514	3,896,048	58,534	1.5
6	4,300,054	5,156,752	856,698	19.9
7	133,127,320	143,558,174	10,430,854	7.8
8				
9	306,572,962	307,821,150	1,248,188	0.4
10	(186,428,621)	(187,444,810)	(1,016,189)	(0.5)
11	120,144,341	120,376,340	231,999	0.2
12	161,431,559	151,491,691	(9,939,868)	(6.2)
13	-	-	-	-
14	-	-	-	-
15	160,461	160,461	-	-
16	414,863,681	415,586,666	722,985	0.2 %
17	16,583,083	19,798,052	3,214,969	19.4
18	7,550,812	3,636,214	(3,914,598)	(51.8)
19	40,237,772	40,237,772	-	-
20	3,193,625	3,193,625	-	-
21	12,755,721	14,006,509	1,250,789	9.8
22	80,321,013	80,872,172	551,160	0.7
23	-	-	-	-
24	-	-	-	-
25	38,355,309	38,338,832	(16,477)	(0.0)
26	38,355,309	38,338,832	(16,477)	(0.0)
27	270,530,264	295,543,251	25,012,987	9.2
28	25,657,096	832,411	(24,824,685)	96.8
29	296,187,360	296,375,662	188,303	0.1
30	414,863,681	415,586,666	722,985	0.2 %

NATIVIDAD  
STATE AND COUNTY RECEIVABLES

AS OF 07/31/19

**BALANCE SHEET**

	Req. Balance	Accruals	Reversals and Reclasses	Medi-Cal Waiver	GPP /PRIME	IGT	Payments	Ending Balance
Medi-Cal Waiver (DSH +SNCP)	\$ 12,591,967	2,041,667					9,246,698	23,880,333
Hospital Fee	-	79,167						79,167
Rate Range IGT-CCAH-	8,246,935	913,333						9,160,268
MCMC EPP	4,330,884	646,667						4,977,551
MCMC QIP	4,925,256	735,417						5,660,673
SB1732	666,674	325,000					(562,849)	428,825
AB 915	-	300,000						300,000
A/R Office Buildings	85,042	109,276					(17,455)	176,863
A/R Manco Abbott	(39,153)							(39,153)
Interest Accrued Positive Cash	630,000	126,000						756,000
Accrued Donations	2,420,252	60,000						2,480,252
A/R Jail-PG&E	330,965	82,269						413,234
Health Department	333,683	140,000						473,683
San White & EIP A/R	-	20,833					(38,633)	(17,800)
<b>STATE RECEIVABLES</b>	<b>\$ 34,522,505</b>	<b>\$ 5,579,629</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 8,627,762</b>	<b>\$ 48,729,896</b>

**P & L**

**YTD**

**Jul-19**

Medi-Cal DSH /SNCP/PHYS SPA	\$ 1,028,334
PRIME Y4	1,013,333
Rate Range IGT-CCAH-	913,333
Esperanza Care	(166,667)
Hospital Fee	79,167
MCMC EPP	646,667
HD Residency Support	(41,667)
MCMC QIP	735,417
AB915	300,000
Medicare GME	112,667
SB 1732	325,000
Ryan White & SAMHSA GRANTS	20,833
<b>GOVERNMENT FUNDING INCOME</b>	<b>\$ 4,966,417</b>

**NATIVIDAD  
STATEMENT OF CASH FLOWS  
AS OF JULY 31, 2019**

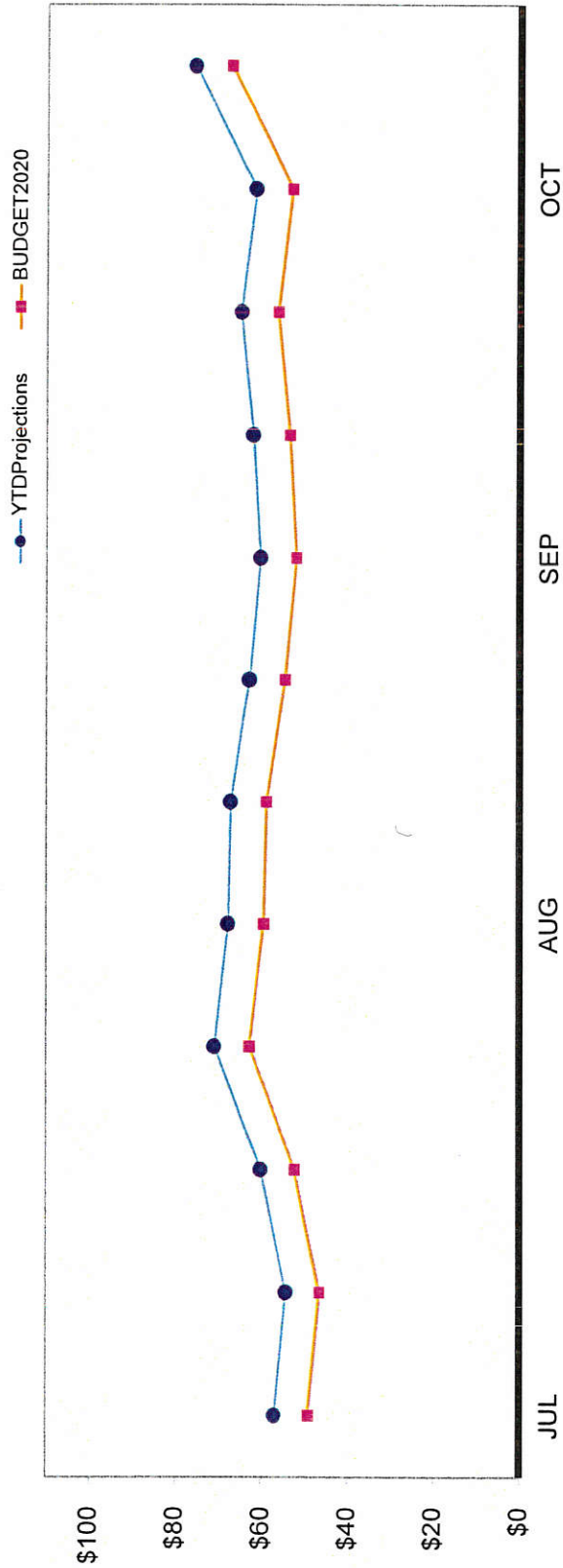
	CURRENT MONTH	YEAR - TO - DATE
1	\$ 59,743,464	\$ 59,743,464
2		
3	188,303	188,303
4	-	-
5	1,016,189	1,016,189
6	<u>1,204,492</u>	<u>1,204,492</u>
7		
8	1,956,111	1,956,111
9	(14,207,391)	(14,207,391)
10	(915,232)	(915,232)
11	3,214,969	3,214,969
12	(3,914,598)	(3,914,598)
13	-	-
14	-	0
15	-	1,250,789
16	<u>1,250,789</u>	<u>1,250,789</u>
17	<u>(12,615,353)</u>	<u>(12,615,353)</u>
18		
19	(1,248,188)	(1,248,188)
20	-	-
21	<u>(1,248,188)</u>	<u>(1,248,188)</u>
22		
23	(16,477)	(16,477)
24	9,939,868	9,939,868
25	-	-
26	<u>9,923,391</u>	<u>9,923,391</u>
27	<u>(2,735,658)</u>	<u>(2,735,658)</u>
28	\$ 57,007,806	\$ 57,007,806

NATIVIDAD  
RECONCILIATION OF GOVERNMENT FUNDING  
FISCAL YEAR 2020

	<u>BDGT-20</u>	<u>ESTIMATE FY2020</u>	<u>Variance to Budget</u>
	\$	\$	\$
Medi-Cal DSH Waiver & Phys SPA	12,340,000	12,340,000	-
PRIME Y4	12,160,000	12,160,000	-
EPP	7,760,000	7,760,000	-
QIP	8,825,000	8,825,000	-
PHYSICIAN SPA	-	0	-
AB915	3,600,000	3,600,000	-
SB1732	3,900,000	3,900,000	-
CCAH Rate Range	10,959,996	10,959,996	-
HIV Grants	250,000	250,000	-
MCE to Cost	-	-	-
AB85 Medi-Cal Expansion	-	-	-
Esperanza Care Outside Purchased Service	(2,000,000)	(2,000,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,352,000	1,352,000	-
Medical Waiver FY05-06 Final Reconciliation	-	-	-
EMS/ Maddy	-	-	-
Provider Fee	950,000	950,000	-
	<u>\$ 59,596,996</u>	<u>\$ 59,596,996</u>	<u>\$ -</u>



## Cash Flow Performance Fiscal Year 2020 (in Millions)



Months	JUL		AUG		SEP		OCT		NOV		DEC		JAN		FEB		MAR		APR		MAY		JUN	
	ACTUAL	ESTIMATED	ESTIMATED	ESTIMATED	ESTIMATED	ESTIMATED	ESTIMATED	ESTIMATED	ESTIMATED	ESTIMATED	ESTIMATED	ESTIMATED	ESTIMATED	ESTIMATED	ESTIMATED	ESTIMATED	ESTIMATED	ESTIMATED	ESTIMATED	ESTIMATED	ESTIMATED	ESTIMATED	ESTIMATED	ESTIMATED
YTD	57.0	54.4	54.4	54.4	60.2	60.2	70.9	70.9	67.7	67.7	67.2	67.2	62.9	62.9	60.5	60.5	62.2	62.2	64.9	64.9	61.7	61.7	75.8	75.8
BDGT	49.0	46.4	46.4	46.4	52.2	52.2	62.7	62.7	59.5	59.5	58.9	58.9	54.6	54.6	52.0	52.0	53.6	53.6	56.4	56.4	53.1	53.1	67.3	67.3
Variance	8.0	8.0	8.0	8.0	8.0	8.0	8.2	8.2	8.2	8.2	8.3	8.3	8.3	8.3	8.5	8.5	8.6	8.6	8.5	8.5	8.6	8.6	8.5	8.5

NATIVIDAD  
CASH FORECAST  
FISCAL YEAR 2020

	ACTUAL JUL	ESTIMATE AUG	ESTIMATE SEP	ESTIMATE OCT	ESTIMATE NOV	ESTIMATE DEC	ESTIMATE JAN	ESTIMATE FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	59,743,464	57,005,525	54,386,841	50,224,322	70,910,272	67,765,995	67,224,699	62,911,732	60,468,839	52,200,697	54,956,546	61,694,519	58,743,464
<b>CASH RECEIPTS</b>													
Permit Revenues (incl pro fees and lab sup.)	23,474,346	21,680,000	21,680,000	21,680,000	21,680,000	21,680,000	21,680,000	21,680,000	21,680,000	21,680,000	21,680,000	21,680,000	261,954,346
Provider Fee		76,167	76,167	76,167	76,167	76,167	76,167	76,167	76,167	76,167	76,167	76,167	870,833
R2 L61 FY17-18				8,325,000					3,880,000				27,544,986
SHORT DUTILE		173,460	173,460	173,460	173,460	173,460	173,460	173,460	173,460	173,460	173,460	173,460	1,908,054
HELV GRANTIS		20,833	20,833	20,833	20,833	20,833	20,833	20,833	20,833	20,833	20,833	20,833	226,163
HEALTH DEPARTMENT REIME		141,667	141,667	141,667	141,667	141,667	141,667	141,667	141,667	141,667	141,667	141,667	1,558,337
PPP			2,885,000						2,885,000				2,885,000
AB915													3,600,000
Phys SPA													800,000
GPP FY18-19	562,848												562,848
58239/Prep 56	58,751												58,751
GPP Y3 4Q													
BPYV4													
PRIME													
PRICAL FFS Final Settlement													
S81732													
Foundation													
TIME BIWEEKLY		112,667	112,667	112,667	112,667	112,667	112,667	112,667	112,667	112,667	112,667	112,667	1,239,333
Rent Income		109,834	109,834	109,834	109,834	109,834	109,834	109,834	109,834	109,834	109,834	109,834	1,208,174
GCAT MCE to Cost FY15-16 & FY16-17													
Fund 404 Transfer		448,860	950,657	2,372,785	1,193,959	511,330	1,427,888	453,883	2,244,186	1,222,677	1,348,622	2,222,843	14,400,000
16 T Sub-Fund Transfer In/Out	9,246,698												9,246,698
Interest Income			500,001										500,001
Miscellaneous Revenue	235,606	156,310	156,310	156,310	156,310	156,310	156,310	156,310	156,310	156,310	156,310	156,310	1,855,016
Total Cash Receipts	33,578,251	22,922,798	33,589,796	39,151,723	23,667,897	26,370,289	23,901,626	22,927,831	31,993,125	29,776,615	23,823,560	44,441,864	356,736,555
<b>CASH DISBURSEMENTS</b>													
Purchased Services and Supplies	11,454,892	6,697,203	6,697,203	6,697,203	6,697,203	6,697,203	6,697,203	6,697,203	6,697,203	6,697,203	6,697,203	6,697,203	85,124,125
Utilities/Insurance/Other		744,034	744,034	744,034	744,034	744,034	744,034	744,034	744,034	744,034	744,034	744,034	8,184,374
Building Lease / Rental Equipment		262,281	262,281	262,281	262,281	262,281	262,281	262,281	262,281	262,281	262,281	262,281	2,885,091
PRIME L6T	6,285,331												6,285,331
16 T SFY2017-18 6PP	2,961,367												2,961,367
GPP Y2 & Y1													
GPP Y3 4Q													
BPYV4													
Building Lease / Rental Equipment													
COP Principal & Interest Payments	14,368,412	16,690,359	16,690,359	16,690,359	16,690,359	16,690,359	16,690,359	16,690,359	16,690,359	16,690,359	16,690,359	16,690,359	601,468
Payroll and Benefits													197,960,381
Employee Care													
COMCAP			1,428,506						1,428,506				5,716,024
FY18-19 MH MOU													
Data Processing		288,090	288,090	288,090	288,090	288,090	288,090	288,090	288,090	288,090	288,090	288,090	3,168,990
BETA Insurance Premium													
Transfer 6PP Y2 & Residency Support													
Capital Expenses Fund 404		448,860	950,657	2,372,785	1,193,959	511,330	1,427,888	453,883	2,244,186	1,222,677	1,348,622	2,222,843	14,400,000
Capital Expenditures	1,248,188	410,655	689,865	2,011,021	936,248	288,762	1,303,450	234,864	1,895,608	1,116,122	1,053,988	1,556,157	13,145,058
Total Cash Disbursements	36,316,190	25,542,462	27,762,315	29,065,773	26,812,174	26,911,565	26,214,763	25,370,724	30,251,267	27,020,766	27,085,587	30,280,573	340,634,208
Increase/(Decrease)	(2,737,939)	(2,618,664)	5,837,481	10,685,950	(3,144,277)	(541,266)	(4,312,967)	(2,442,893)	1,731,858	2,756,849	(3,262,027)	14,151,281	16,102,346
Ending Cash Fund 451	57,005,525	54,386,841	60,224,322	70,910,272	67,765,995	67,224,699	62,911,732	60,468,839	62,200,697	64,956,546	61,694,519	75,845,010	75,845,010
(*) Cash In Transit													
(*) Credit Card Account - Fund 27													
(*) Petty Cash													
Ending Cash as per 6/L	57,005,525	54,386,841	60,224,322	70,910,272	67,765,995	67,224,699	62,911,732	60,468,839	62,200,697	64,956,546	61,694,519	75,845,010	75,845,010
<b>Fund 404</b>													
Beginning Balance	70,892,408	70,892,408	70,442,548	69,491,691	67,118,908	65,924,947	65,413,617	63,985,729	63,531,836	61,287,650	60,064,973	58,715,351	-
Transfer In/Out Fund 451			(448,860)	(950,657)	(2,372,785)	(1,193,959)	(1,427,888)	(453,883)	(2,244,186)	(1,222,677)	(1,348,622)	(2,222,843)	
Ending Cash Fund 404	70,892,408	70,442,548	69,491,691	67,118,908	65,924,947	65,413,617	63,985,729	63,531,836	61,287,650	60,064,973	58,715,351	56,492,008	
<b>Ending Cash Fund 451 &amp; 404</b>	127,887,933	124,829,386	129,716,013	138,029,176	133,690,942	132,838,316	128,897,461	124,000,675	123,488,347	125,021,519	120,469,870	132,338,218	