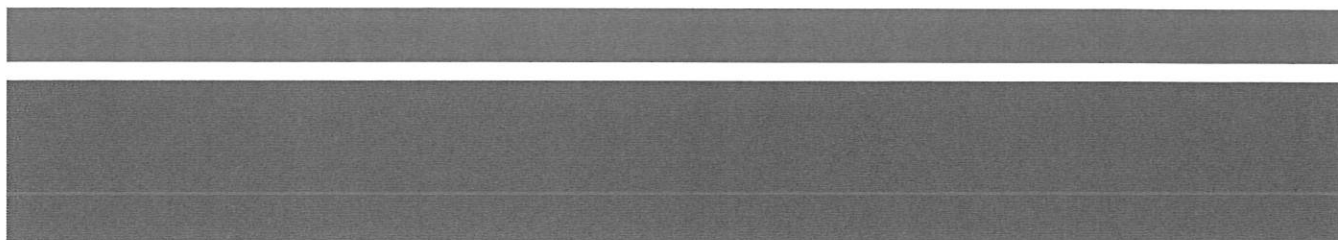




Board of Trustees 2019

October 4, 2019





NMC Board of Trustees Meeting

Friday, October 4, 2019

9:00 AM

Natividad Room

1st Floor, Building 200

1441 Constitution Blvd.

AGENDA

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

1. **Pledge of Allegiance**
2. **Agenda Additions/Corrections** *Page 1-7 – Board Clerk*
3. **Minutes**
 - Approve the Minutes of August 2, 2019 *Page 8-16*
4. **Board Comments**
5. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.
6. **Consent Calendar**
 - Approve the following policies, procedures, rules, and regulations:**
 - 6a. Policies/Procedures/Forms/Manuals (listed and available upon request)

Medical Staff Privileges

- SART - New
- Neonatal Nurse Practitioner - Revised

Policies/Procedures/Forms/Manuals/ Order Sets

Revised Policies

1:4210 Code Saturation

4:1500 2019 Safety Management Plan

4:2000 2019 Security Management Plan

4:3000 2019 Hazardous Materials and Waste Management Plan
4:5000 2019 Fire Safety Management Plan
4:6000 2019 Medical Equipment Management Plan
4:7000 2019 Utilities Management Plan
ED-1400 Guideline: Severe Sepsis/Septic Shock Mgmt. Guidelines for Pediatric Patients
NICU-6800 Neonatal Transports

No Changes

LDU-6184 Delayed Bathing

1:0825 High Risk Infant Follow-Up Clinic

PED-7127 RSV/Influenza Season/Tuberculosis Visiting Policy

1:2200 Point-of-Care Laboratory Tests

POC-3900 I-Stat Analyzer Start-up and Maintenance

POC-3901 I-Stat Analyzer Calibration and Quality Control

POC-3903 I-Stat Kaolin Activated Clotting Time

POC-3907 Point-of-Care Quality Control Performance

POC-3911 Amnisure ROM (Rupture of Fetal Membrane) Patient Preparation and
Specimen Collection

POC-3915 POC: Hemoglobin Determination (Hemocue Hb 201+)

POC-3920 POC: Stool for Occult Blood Sensa

POC-3925 POC: Gastric Blood (Gastrocult Slide Test)

POC-3940 POC: Direct Fungal Smear (KOH) and Saline Wet Mount

POC-3975 POC: OSOM Ultra Strep A Test

Order Sets

MED Insulin SubQ – Endotool

N&V Injectable Pre-Checked

NICU Blood Transfusion

NICU Emergency Admission

NICU Labs

OB Bilateral Tubal Ligation

OB Magnesium Sulfate

PED Blood Transfusion

PED Pre-Transfusion

SURG PostOp Bariatric

Warfarin Per Pharmacy Protocol

Manuals (policies available upon request)

Dietary Policies

Last Reviewed

Alleged Food Related Incident	02/03/2017
Alternative Food Choices	02/01/2017
Approved Vendors	02/01/2017
Assessment of Patients Nutritional Status	09/07/2018
Availability of Food When Kitchen is Closed	02/03/2017
Batch Cooking	02/01/2017
Between Meal Nourishments and Floor Supplies	02/03/2017
BioHazard Waste Exposure	02/01/2017
Body Mechanics	02/01/2017
Cafeteria Meal Service Hours	02/01/2017
Chipped, Cracked and Crazed China	05/01/2017
Cooking Meats	02/01/2017
Dented Cans	02/03/2017
Department Communication and Staff Meetings	02/01/2017
Department Disaster Communication	02/01/2017
Department Leadership	02/03/2017
Diet Orders	02/01/2017
DIETARY: Enteral Feeding / Formulary	06/01/2017
DIETARY: Fluid Restrictions	06/01/2017
DIETARY: Patient Kardex File	06/01/2017
DIETARY: Unsupplemented / Supplemented Clear Liquids & NPO Orders	06/01/2017

Dishwasher Considerations	02/01/2017
Dispensing Ice	02/01/2017
Disposal of Waste and Garbage Containers	05/01/2017
Document Control	02/01/2017
Dress Code	02/01/2017
Employee Health	02/01/2017
Employee Orientation / Training	02/03/2017
Equipment Maintenance, Repair and Cleaning Schedule	02/01/2017
Expired / Recalled Products	02/03/2017
Fire Safety	08/03/2018
Food & Beverage Management	08/03/2018
Food Cooling Process	02/01/2017
Food Preparation and Service Procedures	02/03/2017
Food Preparation Regarding Use of Cutting Boards	12/01/2017
Food Production	02/03/2017
Food Production Tally	02/03/2017
Food Safety (HACCP)	02/01/2017
Food Safety Manual	05/01/2017
Food Sanitation	02/03/2017
Food Service	02/03/2017
Food Specifications	02/03/2017
Food, Supplies & Equipment Procurement	02/03/2017
Identification of Chemical Solutions Safety	07/01/2017
Infant Formula	02/03/2017
Inpatient / Family Education	02/03/2017
Intake Analysis	05/01/2017
Inventory	06/01/2017
Maintenance of Thermometers	02/03/2017
Meal Service Schedule	02/03/2017
Natividad Medical Center Diet List	12/03/2018
Natividad Medical Center Nutrition Care Manual and Diet Manual, Access to	03/01/2019
Nursing Nutrition Screen	02/03/2017
Nutrition Assessment and Reassessment	02/01/2017
Nutrition Services	02/03/2017
Nutritional Adequacy of Menu	02/01/2017
Parenteral Nutrition (TPN/PPN)	02/03/2017
Patient Education Resources	02/01/2017
Patient Menu Selection	12/01/2016
Patient Menu, Permanent Changes	02/03/2017
Patient Menus with Approval Letter	02/03/2017
Performance Expectations	02/03/2017
Personal Hygiene	02/03/2017
Pest Control	02/03/2017
Portion Control	02/03/2017
Preparation of Cold Foods	02/03/2017
Preparation of Hot Food	02/03/2017
Quality Assurance	02/03/2017
Receiving Food and Supplies	02/03/2017
Relationships with Other Departments	03/03/2017
Safety Data Sheets	02/03/2017
Safety Program	02/03/2017
Salad/Sandwich Bar Ingredient Rotation	08/03/2018

Salt Substitute	05/01/2017
Storage of Non-Food Items	02/03/2017
Supplemental Diet Manual	12/03/2018
Thawing of Meats	02/03/2017
Thawing of Pies and Cakes	02/03/2017
Thawing of Portioned Meats	02/03/2017
Thawing Vegetables	02/03/2017
Tray Assembly and Distribution	02/03/2017
Tray Assessments	02/03/2017
Unauthorized Traffic in the Department	05/01/2017
Vending Services	12/01/2017
Ware Washing and Sanitizing	02/01/2017

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Items 6b to 6f of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

6b. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with McRoberts Security Technologies., Page 17-18

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-12841) with McRoberts Security Technologies for "My Child Infant Security System" Maintenance services, extending the agreement an additional one (1) year period (January 1, 2020 through December 31, 2020) for a revised full agreement term of January 1, 2015 through December 31, 2020, and adding \$33,975 for a revised total agreement amount not to exceed \$269,887.

6c. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Jane Finney, CLS, MBA, CPHQ, CPPS Page 19-20

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13313) with Jane Finney, CLS, MBA, CPHQ, CPPS for Consulting Services, extending the agreement an additional one (1) year period (November 9, 2019 through November 8, 2020) for a revised full agreement term of November 9, 2015 through November 8, 2020, and adding \$50,000 for a revised total agreement amount not to exceed \$596,521.

6d. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Chancellor Consulting Group, Inc., Page 21-22

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-13348) with Chancellor Consulting Group, Inc. for healthcare management consulting services, extending the agreement an additional one (1) year period (November 17, 2019 – November 16, 2020) for a revised full agreement term of November 17, 2014 through November 16, 2020, with no increase to the total agreement amount of \$250,000.

- 6e. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Marta Zulik MD, inc., Page 23-24**
- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Marta Zulik MD, Inc. to provide pulmonary medicine and critical care services at NMC for an amount not to exceed \$400,000 for the period November 1, 2019 to December 31, 2021; and
 - b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$40,000) of the original contract amount.
- 6f. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with First Alarm Security & Patrol Inc., Page 25-26**
- Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with First Alarm Security & Patrol Inc., for Uniformed Security Guard Services at NMC (A-12738) per County Request for Proposals (RFP) #10514 for an amount not to exceed \$2,300,000 with an agreement term retroactive September 1, 2018 through May 31, 2020.
- 7 **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Natividad Foundation, which is in the final stages of negotiation**
Page 27-28 (Daniel Leon)
- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Natividad Foundation for Natividad's specially-requested services and for Natividad Foundation's philanthropic services, defined as "donor cultivation and solicitation" (e.g., The Agricultural Leadership Council) for an amount not to exceed \$1,690,405 with an agreement term (for two years) January 1, 2020 through December 31, 2021.
 - b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) per year or \$88,500 of the original cost of the agreement per each amendment.
- 7 **Receive an Update on Natividad Marketing** - *Andrea Rosenberg, Assistant Administrator*
- 8 **Accept Oral Report from Natividad Chief Financial Officer** - *Daniel Leon, CFO*
August 2019 YTD Financial Reports Page 29-41
- 9 **Accept Updated Schedule for Finance Committee for 2019**
Updated FC Schedule 2019 Page 42
- 10 **Receive Oral Report from Natividad Chief Executive Officer** - *Dr. Gary R. Gray, CEO*
- 11 **Receive Oral Report from Natividad Chief of Staff** - *Dr. Chad Harris, COS*
- 12 **Receive Oral Report from Natividad Chief Nursing Officer** - *Nancy Buscher, CNO*

- 13 **Receive Oral Report from Natividad Quality Administrator** – Monica Hamilton, QA
 - a. Patient Experience Presentation
- 14 **Receive Oral Report from Natividad Medical Foundation Board** – Mike Payne, NMF Board Member
- 15 **Recess to Closed Session under Government Code Section 54950**
 - a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive: Medical Quality Assurance Reports *Dr. Craig Walls, CMO*
- 16 **Accept and approve September 2019 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals.** *Page 43-44*

Adjournment

**Next Board of Trustees Meeting
Friday, November 1, 2019
9:00 AM
Natividad Room
1st Floor, Building 200**



NMC Board of Trustees Meeting

Friday, September 6, 2019

9:00 AM

Natividad Room

1st Floor, Building 200

1441 Constitution Blvd.

MINUTES

Board of Trustees: Marcia Atkinson, Dr. Gary Gray, Mike Payne, Dr. Chad Harris, Libby Downey, Lew Bauman, Mitch Winick, John Huerta, Fernando Elizondo, Britt Rios-Ellis

Absent: Supervisor Chris Lopez

NMC Staff/County: Stacy Saetta, Daniel Leon, Ari Entin, Nancy Buscher, Andrea Rosenberg, Monica Hamilton, Dr. Craig Walls, JeanneAnn Balza, Jason Warren, Janine Bouyea, Dr. Laport, Hillary Fish

1. **Pledge of Allegiance**

2. **Agenda Additions/Corrections** – Board Clerk

MOTION: Motion to accept and approve the agenda with the exception of Consent item, Medical Staff Privileges: Family Medicine – OB Fellowship (new), for September 6, 2019 BOT meeting, by Mike Payne, seconded by Libby Downey

3. **Minutes**

a. Approve the Minutes of May 3, 2019.

MOTION: Motion to approve minutes of May 3, 2019 BOT meeting by Mike Payne, seconded by Libby Downey.

4. **Board Comment**

Marcia Atkinson

5. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**

None

6. **Consent Calendar**

6a. Policies/Procedures/Forms/Manuals

Medical Staff Privileges

- Family Medicine – OB Fellowship (new)
- General Surgery (update)

Medical Staff Policies

- MSP001-3, Temporary Privileges
- MSP003-2, Legibility of Medical Record Entries
- MSP008-1, Identifying Appropriate Specialty to Treat & Handle Patients with Infections/Wounds

Policies/Procedures/Forms/Manuals/ Order Sets**New Policies**

1:1600 Medical Social Services for Neonatal Intensive Care Unit: Patients and their Parents
ICU-2035 Cortrak 2 Enteral Access System

Revised Policies

1:2220 Tissue Allograft Policy
4:2350 Code Purple – Infant Abduction Response Plan
6:1310 Return and Discard Procedures for Personal Identification Documents Left at Natividad
7:0930 Patient Safety Evaluation System for CHPSO
ANC-4540 Legal Blood Alcohol Collection
IR-1504 Angiography – Cerebral
IR-1505 Angiography – Fistulagram
IR-1506 Angiography – Spinal
IR-1507 Angiography – Visceral
IR-1508 Aseptic Technique
IR-1512 Dress Attire in the Interventional Radiology Rooms
IR-1514 On-Call Policy
IR-1543 Angiography – Upper and Lower Extremities
IR-1563 Biliary Tube Insertion
IR-1565 Biopsy of the Liver – Percutaneous
IR-1569 Biopsy of the Liver – Transjugular
IR-1582 Cholesystostomy
OR-7049 Handling of Autologous Bone Skull Flaps
OR-7051 Evicel Fibrin Sealant Storage and Thawing
6:1600 Fund Raising for the Hospital

No Changes

IR-1501 Echocardiography with Agitated Saline Injection
IR-1502 Air Embolism Protocol
IR-1509 Blood Administration
IR-1511 Cholangiogram
IR-1513 On-Call Policy – Calling in the Team
4:4101 Emergency Telephone Number
4:4102 Emergency Hotline Number (Code 800)

Retired Policies

EVS-2102 Disciplinary Action
 EVS-2106 Personal Telephone Calls
 PED-7140 Sepsis Workup
 POC-3965 Prothrombin Time / INR by Coaguchek Plus

Manuals (policies available upon request)

Urinalysis – Lab	Last Reviewed
ANC-4600 Urinalysis Daily Start-Up	4/18/2019
ANC-4604 Collecting Urine Specimen by Clean Catch Method	4/18/2019
ANC-4609 Criteria for Urine Culture (on Policy Manager, edits being sent to Medicine SIC)	4/18/2019
ANC-4610 Entering Urinalysis Report	1/13/2019
ANC-4612 Clinitek 500 Urine Chemistry Analyzer	2/5/2019
ANC-4613 Clinitek 500 Maintenance&Changing Printer Paper	1/13/2019
ANC-4617 Routine Examination of Urine (Manual Method)	1/13/2019
ANC-4622 Urine Confirmatory Tests (Ictotest & SSA)	6/17/2019
ANC-4626 Iris IQ Elite Microscopy Analyzer Maintenance	4/2/2019
ANC-4628 IRICELL (Iris Automated Urinalysis iChemVELOCITY & IQ200)	4/26/2019
ANC-4629 iChemVELOCITY Urine Chemistry Analyzer Maintenance & Troubleshooting Procedure	3/14/2019
ANC-4635 Urine&Serum Pregnancy Test (Sure-Vue)	7/5/2019
ANC-4643 Eosinophils in Urine	4/18/2019
ANC-4651 Identification Synovial Crystals in Synovial Fluid Using Olympus U-Gan Gout Kit Slider & U-Pot Polarizer	4/2/2019
ANC-4657 Urine Specific Gravity Using the Refractometer	7/12/2019

Med Surg / IMC Policies**Last Reviewed**

Intermediate Care IV Medications	05/19
Medical Surgical: Room Set-Up and Discharge	07/17
Medical Surgical: Float Policy	07/17
Medical Surgical: Scheduling Guidelines	07/17
Medical Surgical: Standards of Care for Medical/ Surgical Nursing	07/17
MSU/IMC: Standards of Care for Intermediate Care Nursing	07/17
MSU/IMC: Admission of a Patient to the Intermediate Care	07/17
MSU/IMC: Staffing Rationale for Medical-Surgical and Intermediate Care Units	07/17
MSU: Charge Nurse Responsibilities	07/17

Palliative Care Policies	Last Reviewed
Comfort Focus Treatment/Care (End of Life Care)	05/18

Endo Policies	Last Reviewed
OR/OPSS/ICU: Endoscopic Procedures	02/02/2018
Perioperative: Endoscope Reprocessing	02/02/2018

Pediatric Policy Manual	Last Reviewed
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Activity Program	9/18
Admitting Postpartum & Newborn Patients (Couplets) to the Pediatric Unit	9/18
Bed Assignments	9/18
Case Management, D/C Planning & Referrals – Community Pediatric Unit	12/18
Collection of Specimens	12/18
Community Pediatric Unit General Policy	7/19
Consultation on Pediatrics Unit	9/18
Department Plan for Competency	6/19
Evacuation of Pediatrics	5/19
Family Centered Care in the Pediatric Unit	6/19
Gastric Gavage	6/19
Gastric Washing	7/19
General Nursing Assessment	8/19
In-service & Continuing Education	9/18
IV Therapy – Pediatrics	2/18
IVIG Therapy	11/17
Management of Toys	7/19
Medication Administration	7/19
Neurological Assessments	6/19
Oral Sucrose for Procedural Pain in Infants >27 Weeks and < 4 Months	8/19
Parent Advisory Committee	5/19
Pediatric Admission	8/19
Pediatric Discharge Routine	9/18
Pediatric Emergencies	6/19
Pediatrics Services Chain of Command	9/18
PICC Maintenance & Care Guidelines	12/16
Red Card Policy, High-Risk Infant/Child	3/17
Respiratory Virus/Flu Season/TB Visiting Policy	7/19
Restraints Pediatric	12/16
Safety Concerns	5/19
Security on the Pediatric Unit	7/19
Shift Responsibilities	5/19
Staffing Patient Acuties	9/18
Transfer of Patient to Other Facility	7/19
Transport within Hospital	9/18
Vital Signs, Weights and Measures of Pediatric Patients	2/18

Therapy Services

Last Reviewed

PT/OT: Neonatal Intensive Care Unit (NICU) Therapy Referrals	02/02/2018
PT/OT: Paraffin Treatment and Cleaning	02/02/2018
PT/OT: Therapy Assessment and Treatment of Pediatric Patients (Neonates, Infants, Children, and Adolescents)	02/02/2018
Therapy Services: Behavioral Management of Pediatric Patients During Treatment	02/02/2018
Therapy Services: Pediatric Therapy Staff Qualifications, Supervisory Requirements, and Development for Pediatric and Neonatal Physical Therapists	02/02/2018

Inpatient Pediatric Therapy Services Referral	03/02/2018
OP/PT/ST: Patient Agreement - Outpatient Description	02/01/2019
OP/PT/ST: Vacation Requests	02/01/2019
OT/PT/ST Services: Cleaning Shared Non-Critical / Reusable Patient Care Equipment	12/03/2018
OT/PT/ST Services: Department Description	12/03/2018
OT/PT/ST Services: Environmental Cleaning	12/03/2018
OT/PT/ST Services: Pediatric Feeding Evaluation and Treatment Policy and Procedure	12/03/2018
OT/PT/ST Services: Speech Therapy Cognitive/Communication Evaluation and Treatment Policy and Procedure	12/03/2018
OT/PT/ST Services: Speech Therapy Modified Barium Swallow Study	12/03/2018
OT/PT/ST Services: Speech Therapy Swallow Evaluation and Treatment	12/03/2018
OT/PT/ST Services: Splint Pan Use and Cleaning	12/03/2018
OT/PT/ST: Cleaning Therapy Gait Belts	12/03/2018
OT: Occupational Therapy Staff Qualifications, Supervisory Requirements, and Development for Pediatric and Neonatal Occupational Therapist	02/02/2018
PT/OT: Hot Pack / Hydrocollator / Thermalator Treatment & Cleaning	02/02/2018

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Items 6b to 6i of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

- 6b. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Southeast Alaska Regional Health Consortium., Page 16-17**
- Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Program Letter of Agreement with Southeast Alaska Regional Health Consortium for the purpose of offering clinical rotations outside of Natividad Medical Center (NMC) for residents currently working at NMC with an agreement term October 1, 2019 through September 30, 2021.
 - Approve the NMC Chief Executive Officer's recommendation to accept non-standard provisions within the agreement.
- 6c. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Stericycle, Inc., Page 18-19**
- Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement with The Regents of the University of California, a public corporation, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric cardiology services extending the term by twenty-four months for a revised full agreement term of January 1, 2018 to December 31, 2021, and adding \$250,000 for a revised total not to exceed amount of \$350,000 in the aggregate; and
 - Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not

cause an increase of more than ten percent 10% (\$10,000) of the original contract amount per each amendment.

6d. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Gregory M. Helbig, MD, Inc., Page 20-21

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Gregory M. Helbig, MD, Inc. to provide neurosurgery services for an amount not to exceed \$500,000 for the period October 1, 2019 to September 30, 2021; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

6e. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Frank Acosta, MD, Page 22-23

- c. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Frank Acosta M.D. to provide neurosurgery services for an amount not to exceed \$500,000 for the period October 1, 2019 to September 30, 2021; and
- d. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

6f. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Monterey Spine and Joint PC, Page 24-25

- e. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Monterey Spine and Joint PC to provide neurosurgery services for an amount not to exceed \$500,000 for the period October 1, 2019 to September 30, 2021; and
- f. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

6g. * Approve for Submission to the Monterey County Board of Supervisors the Following Amendment for PPR No. 98-394 and Appendix B, Page 26-27

- a) Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix B to adjust the salary range for the classifications of: Speech Pathologist as indicated below;
- b) Authorize the County Administrative Office to incorporate the approved changes in the Natividad FY 19-20 Adopted Budget; and
- c) Direct the Monterey County Human Resources Department to implement the changes in the Advantage HRM System.

6h. * Approve for Submission to the Monterey County Board of Supervisors the Following Amendment to Reallocate/Reclassify Positions, Page 28-29

- a. Amend Natividad (Unit 9600) FY 2019-20 Adopted Budget to approve reallocation/reclassification as indicated by position numbers in the attached Resolution;
- b. Authorize the Auditor-Controller to incorporate the approved changes in the Natividad (Unit 9600) FY 2019-20 Adopted Budget;

- c. Direct the County Administrative Office to incorporate the approved position changes in the Natividad (Unit 9600) FY 2019-20 Adopted Budget; and
- d. Direct the Human Resources Department to implement the changes in the Advantage HRM System

6i. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Fresno-Kings-Madera Regional Health Authority dba CalViva Health, Page 30-31**

Authorize the Deputy Purchasing Agent of NMC to execute a Health Plan-Provider Agreement with the Fresno-Kings-Madera Regional Health Authority dba CalViva Health, a Medi-Cal Managed Care Plan ("CalViva") to provide for Medi-Cal managed care rate payment increases to NMC for healthcare services rendered in the period of July 1, 2018 to June 30, 2019, to CalViva's Medi-Cal managed care enrollees

MOTION: Motion to approve Policies/Procedures/Forms/Manuals and contracts items 6a-6i, moved by Mike Payne, seconded by Libby Downey, and approved unanimously.

7 **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Kit Check, Inc., which is in the final stages of negotiation**

Page 32-33 (Jason Warren)

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the purchase agreement (A-13703) with Kit Check, Inc. for scanning equipment and web-based software to automate the pharmacy kit processing at NMC, adding \$44,000 for a revised total agreement amount not to exceed \$226,000, with no changes to the term of the agreement August 15, 2014 through August 14, 2020.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$9,500) of the original cost of the agreement.

MOTION: Motion to approve Item 7 for submission to the Board of Supervisors so moved Britt Rios-Ellis, seconded by John Huerta, and approved unanimously.

8 **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Key & Young, inc. dba Commercial Service Co., which is in the final stages of negotiation**

Page 34-35 (Andrea Rosenberg)

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Key & Young, Inc. dba Commercial Service Co. to provide parts, installation and repair services on commercial refrigeration, HVAC systems and food service equipment for an amount not to exceed \$200,000 with an agreement term October 1, 2019 through September 30, 2024.

MOTION: Motion to approve Item 8 for submission to the Board of Supervisors so moved Libby Downey, seconded by Britt Rios-Ellis, and approved unanimously.

9 **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with MD Buyline, Inc., which is in the final stages of negotiation**

Page 36-37 (Daniel Leon)

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the membership agreement with MD Buyline Inc. for subscription and consulting services, adding \$30,000 for a revised total agreement amount not to exceed \$121,996 with no changes to the agreement term of January 3, 2018 through January 2, 2022.

MOTION: Motion to approve Item 9 for submission to the Board of Supervisors so moved Mike Payne, seconded by Fernando Elizondo, and approved unanimously.

Accept Oral Report from Natividad Chief Financial Officer - Daniel Leon, CFO

- a. July 2019 YTD Financial Reports

MOTION: Motion to accept the report on July 2019 Financials, moved by Mike Payne, seconded by Britt Rios-Ellis, and approved unanimously.

Receive Oral Report from Natividad Chief Executive Officer - Dr. Gary R. Gray, CEO

Receive Oral Report from Natividad Chief of Staff – Dr. Chad Harris, COS

Receive Oral Report from Natividad Chief Nursing Officer – Nancy Buscher, CNO

Receive Oral Report from Natividad Quality Administrator – Monica Hamilton, QA

Receive Oral Report from Natividad Medical Foundation Board – Mike Payne, NMF Board Member

Recess to Closed Session under Government Code Section 54950

- b. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive: Medical Quality Assurance Reports *Dr. Craig Walls, CMO*
- c. Closed Session under Government Code section 54950, relating to the following items: Pursuant to Government Code section 54956.9(d)(2), the Board will confer with legal counsel regarding one matter of significant exposure to litigation. *Dr. Gary Gray, CEO*

Accept and approve August 2019 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals.

MOTION: Motion to accept the report on August 2019 Credentials Report, moved by Libby Downey seconded by Mike Payne, and approved unanimously.

Adjournment: With no other business before the Board the meeting was adjourned at 11:30 am.

Mitch Winick, Chair

Recorded by Irene Zenk

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

McRoberts Security Technologies Amendment No.2

Legistar Number: _____

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-12841) with McRoberts Security Technologies for "My Child Infant Security System" Maintenance services, extending the agreement an additional one (1) year period (January 1, 2020 through December 31, 2020) for a revised full agreement term of January 1, 2015 through December 31, 2020, and adding \$33,975 for a revised total agreement amount not to exceed \$269,887.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-12841) with McRoberts Security Technologies for "MyChild Infant Security System" Maintenance services, extending the agreement an additional one (1) year period (January 1, 2020 through December 31, 2020) for a revised full agreement term of January 1, 2015 through December 31, 2020, and adding \$33,975 for a revised total agreement amount not to exceed \$269,887.

SUMMARY/DISCUSSION:

Joint Commission standards require that all acute care hospitals identify and implement security procedures and systems that address handling of infant or pediatric abduction. Child abduction alarm systems have been championed by the National Center of Missing and Exploited Children. Natividad Medical Center purchased the McRoberts- MyChild software system and transponder security units in 2011 after an open bid with three finalists. The McRoberts- MyChild system was selected as the best value and was installed and made operational.

The MyChild electronic security system meets the specific risk of infant and pediatric abduction with an integration with clinical practices at NMC. Patients wear reusable security tags that emit RFID signals that are picked up by receivers throughout protected areas, allowing location on demand. Exits, elevators, and other egress points are protected with controllers that lock doors when a tagged patient approaches.

NMC is requesting approval to extend the term of the existing agreement for an additional year. This amendment also includes an update to the software as well as an analysis of our wireless access points (WAPs) to ensure appropriate coverage.

OTHER AGENCY INVOLVEMENT:

County Counsel reviewed and approved this amendment No. 2 as to legal form, and the Auditor-Controller reviewed and approved as to payment provisions. The amendment No. 2 was reviewed and approved by NMC's Finance Committee on September 26, 2019 and by its Board of Trustees on October 4, 2019.

FINANCING:

The cost for this amendment No.2 is \$33,975 of which \$33,975 is included in the Fiscal Year 2019-20 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement facilitates the maintenance of a child abduction alarm system at NMC. The presence of a child abduction alarm system at NMC helps to protect the public and ensures that Natividad remains compliant with Joint Commission policies and standards.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☒ Public Safety

Prepared by: Dr. Charles Harris, Chief Medical Information Officer, 783-2785

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Roberts Security Technologies Amendment 2

Roberts Security Technologies Amendment 1 (formerly Prosec)

Roberts Security Technologies Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Jane Finney, CLS, MBA, CPHQ, CPPS, Amendment No. 4 Legistar Number: _____

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13313) with Jane Finney, CLS, MBA, CPHQ, CPPS for Consulting Services, extending the agreement an additional one (1) year period (November 9, 2019 through November 8, 2020) for a revised full agreement term of November 9, 2015 through November 8, 2020, and adding \$50,000 for a revised total agreement amount not to exceed \$596,521.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13313) with Jane Finney, CLS, MBA, CPHQ, CPPS for Consulting Services, extending the agreement an additional one (1) year period (November 9, 2019 through November 8, 2020) for a revised full agreement term of November 9, 2015 through November 8, 2020, and adding \$50,000 for a revised total agreement amount not to exceed \$596,521.

SUMMARY/DISCUSSION:

The Federal Center for Medicaid and Medicare Services (CMS) approved a five year renewal of California's Section 1115 Medicaid Waiver on December 30, 2015. This provided California with over \$6.2 billion in new federal funding for programs that shifted the focus away from hospital-based and inpatient care, towards outpatient, primary and preventive care. This shifted the focus from volume to value.

The Public Hospital Redesign and Incentives in Medi-Cal (PRIME) is a pay-for-performance delivery system transformation and alignment program. NMC engaged the services of Jane Finney in November of 2015 for consulting and project management services specific to the PRIME program.

NMC wishes to amend this agreement for an additional one year period. This will allow Ms. Finney to continue to perform the services for work associated with the PRIME program. This will include implementation of milestones, implementation of required programs, and further timely submission of required reports to the California Department of Health Care Services and other agencies.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 4 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 4 has also been reviewed and approved by NMC's Finance Committee on September 26, 2019 and by its Board of Trustees on October 4, 2019.

FINANCING:

The cost for this amendment No. 4 is \$50,000, all of which is included in the Fiscal Year 2019-20 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement will allow for further assistance with the PRIME program as NMC continues to transform and improve the quality of care, access, and efficiency for its Medi-Cal members.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Craig Walls, Chief Medical Officer, 831-783-2521

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Jane Finney, CLS, MBA, CPHQ, CPPS Amendment No. 4
Jane Finney, CLS, MBA, CPHQ, CPPS Amendment No. 3
Jane Finney, CLS, MBA, CPHQ, CPPS Amendment No. 2
Jane Finney, CLS, MBA, CPHQ, CPPS Amendment No. 1
Jane Finney, CLS, MBA, CPHQ, CPPS Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Amendment No. 2 to Chancellor Consulting Agreement

Legistar Number: _____

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-13348) with Chancellor Consulting Group, Inc. for healthcare management consulting services, extending the agreement an additional one (1) year period (November 17, 2019 – November 16, 2020) for a revised full agreement term of November 17, 2014 through November 16, 2020, with no increase to the total agreement amount of \$250,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-13348) with Chancellor Consulting Group, Inc. for healthcare management consulting services, extending the agreement an additional one (1) year period (November 17, 2019 – November 16, 2020) for a revised full agreement term of November 17, 2014 through November 16, 2020, with no increase to the total agreement amount of \$250,000.

SUMMARY/DISCUSSION:

Chancellor Consulting Group (CCG), Inc. provides healthcare management consulting services relative to commercial insurance and government payers. CCG performs market analysis, trending reports, suggests contract provisions and may assist with negotiations. CCG offers regional, state and national perspectives to assist hospitals and professional services providers to obtain optimal contracts. Natividad provides data to CCG on an as needed basis. CCG analyzes the data and provides recommendations based on trends in the health care payer industry.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 2 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee on September 26, 2019 and by its Board of Trustees on October 4, 2019.

FINANCING:

There is no additional cost associated with this amendment No. 2 as there is an unspent balance of \$106,000 remaining on the contract currently, all of which was budgeted in the FY19-20 Adopted budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Optimizing the analysis and completion of contract negotiations with commercial and government payers is fiscally prudent, allows Natividad to provide health care services to residents of Monterey County and ensures residents have local access to a wide range of services.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Nancy Majewski, Managed Care Operations Manager, 783-2385

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Chancellor Consulting Amendment No. 2

Chancellor Consulting Amendment No. 1

Chancellor Consulting Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Marta Zulik MD, Inc. Agreement

TITLE:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Marta Zulik MD, Inc. to provide pulmonary medicine and critical care services at NMC for an amount not to exceed \$400,000 for the period November 1, 2019 to December 31, 2021; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$40,000) of the original contract amount.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Marta Zulik MD, Inc. to provide pulmonary medicine and critical care services at NMC for an amount not to exceed \$400,000 for the period November 1, 2019 to December 31, 2021; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$40,000) of the original contract amount.

SUMMARY/DISCUSSION:

NMC operates a ten bed intensive care unit (ICU) for the care and treatment of hospitalized patients facing life-threatening illness or injury. In order to ensure 24 hours a day coverage of the ICU, it requires a team of critical care physicians, known as intensivists. Marta Zulik MD is a board certified pulmonary medicine and critical care physician. Dr. Zulik will provide daily rounding on patients in the ICU as needed to cover for employed physicians who are not available (e.g., vacation; illness; continuing medical education; etc.) as well as a minimum of two days per month seeing patients in the D'Arrigo Specialty Services Outpatient Clinic. Dr. Zulik will be paid an hourly rate for services. The amount of services provided are dependent on patient volumes in the clinic and the need for coverage in the ICU. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The total not to exceed amount of the Agreement is \$400,000 for the period November 1, 2019 to December 31, 2021 (25 months). \$150,000 is included in the Fiscal Year 2019/2020 Adopted Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506
Approved by: Gary Gray, Chief Executive Officer, 783.2553

Attachments: Agreement

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

First Alarm Security and Patrol Services Agreement for Natividad per County RFP 10514

Legistar Number: _____

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with First Alarm Security & Patrol Inc., for Uniformed Security Guard Services at NMC (A-12738) per County Request for Proposals (RFP) #10514 for an amount not to exceed \$2,300,000 with an agreement term retroactive September 1, 2018 through May 31, 2020.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with First Alarm Security & Patrol Inc., for Uniformed Security Guard Services at NMC (A-12738) per County Request for Proposals (RFP) #10514 for an amount not to exceed \$2,300,000 with an agreement term retroactive September 1, 2018 through May 31, 2020.

SUMMARY/DISCUSSION:

On June 9, 2015 the Monterey County Board of Supervisors approved the execution of five service agreements awarded from RFP #10514 for Uniformed Security Guard Services for the County. Bidders awarded included Asset Security Inc., Condor Security of America, First Alarm Security & Patrol Inc., National Security Industries & Services, and SC3DVBE Security Services. Each individual agreement did not include a total agreement amount. The Board of Supervisors approved an aggregate amount of \$14,800,000 over the term of all agreements through May 31, 2020. As of September 1, 2019 Natividad learned that there was not enough available money remaining under the aggregate total county-wide for security guard and patrol services to cover its needed FY2019-20. Natividad is one of many departments that utilize these services heavily and spends over \$2,000,000 annually on such services. The County's central Contracts/Purchasing department informed Natividad that it was not planning on amending the existing aggregate total amount because it was already working on the new RFP and advised Natividad to setup its own piggy-back agreement. Therefore, this new agreement is a piggy-back agreement specifically for Natividad with identical contractual terms and conditions to the County agreements, and it expires on May 31, 2020 because that is when all of the County-wide service agreements per RFP #10514 expire.

Services rendered under the agreements awarded from RFP #10514 for Uniformed Security Guard Services include, but are not limited to, foot patrols of employee parking areas and the reporting of any damage to property or suspicious activity to the designated representative of the County. Reporting includes issues related to parked vehicles such as car break-ins, lights left on, provision of parking lot enforcement (tickets and warnings), provision of fire watch as necessary, response to all activated panic and specific code alarms, and also providing specialized guard services as requested by Natividad such as regular vehicle patrol and on-site guard presence around the clock.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement as also been

reviewed and approved by NMC's Finance Committee on September 26, 2019 and by its Board of Trustees on October 4, 2019.

FINANCING:

The cost for this agreement is \$2,300,000 all of which is included in the Fiscal Year 2019-20 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Security is a vital part of ensuring visitors as well as employees are safe when conducting business at a county facility.

- ☐ Economic Development
- ☒ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☒ Public Safety

Prepared by: Jeffrey Cleek, Director of Engineering & Safety, 783-2614
Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Agreement with First Alarm for Security and Patrol Guard Services (unarmed) per County RFP #10514

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Natividad Foundation, Agreement # _____ Legistar Number:

..Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Natividad Foundation for Natividad's specially-requested services and for Natividad Foundation's philanthropic services, defined as "donor cultivation and solicitation" (e.g., The Agricultural Leadership Council) for an amount not to exceed \$1,690,405 with an agreement term (for two years) January 1, 2020 through December 31, 2021.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) per year or \$88,500 of the original cost of the agreement per each amendment.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Natividad Foundation for Natividad's specially-requested services and for Natividad Foundation's philanthropic services, defined as "donor cultivation and solicitation" (e.g., The Agricultural Leadership Council) for an amount not to exceed \$1,690,405 with an agreement term (for two years) January 1, 2020 through December 31, 2021.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) per year or \$88,500 of the original cost of the agreement per each amendment.

Approve the NMC Chief Executive Officer's recommendation to accept non-standard vehicle insurance provisions within the agreement.

SUMMARY/DISCUSSION:

Natividad Foundation philanthropically supports programs that continually monitor and improve the health of the people, including the vulnerable, in Monterey County through coordinated, affordable, high quality health care. Philanthropic services include donor cultivation and solicitation (e.g., The Agricultural Leadership Council); special events; annual giving programs; community outreach in connection with fundraising; preparing and submitting foundation and government grant applications; administering restricted funds and foundation gifts; and major gift planning and fundraising.

For calendar year 2018, the hospital accounted for over \$1.1 million in cash and receivables from Natividad Foundation, primarily for capital medical equipment and projects. For NMC FY19-20, the hospital anticipates \$720,000 in revenue from Natividad Foundation.

Natividad Foundation will also provide critical services requested by the hospital, including the Medical Director for Health Promotion & Education and Natividad/Natividad Foundation Joint Community Relations.

In addition, Natividad Foundation raises philanthropic donations each year to support high quality patient care, such as patient assistance in close collaboration with hospital social workers to ensure safe discharge from the hospital; expanded language resources for all patients; a countywide diabetes prevention education program and blood sugar testing supplies for poor diabetes patients; child advocacy center support; free diagnostic mammograms for poor women; assistance for women with cancer; hospital chaplain services; and healing art for the hospital. Natividad Foundation continues to prepare, secure and provide fiscal management for government grants and contracts to support Natividad's programs, including the Family Medicine Residency Training Program and the CHOICE hospital-based violence prevention program.

In addition, Natividad Foundation has provided philanthropic support for programs operated on behalf of Natividad, such as Board of Supervisors' initiatives for gang violence prevention (CHOICE); breastfeeding promotion and Mother-Friendly Childbirth Initiative work; and the early childhood development initiative through the *Shared Beginnings* parent education program.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement as to legal form and risk provisions, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee on September 26, 2019 and by its Board of Trustees on October 4, 2019.

FINANCING:

The cost for this agreement is \$1,690,405 of which \$422,601.25 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

☐ Economic Development

☒ Administration

This agreement is for executive level consulting services, the outcome of which will contribute to a more efficient use of resources within the organization.

☐ Health and Human Services

☐ Infrastructure

☐ Public Safety

Prepared by: Gary, Gray DO, Chief Executive Officer, 783-2553

Approved by: Gary, Gray DO, Chief Executive Officer, 783-2553

Attachments:

None.

Attachments on file with the Clerk of the Board

FINANCIAL STATEMENTS

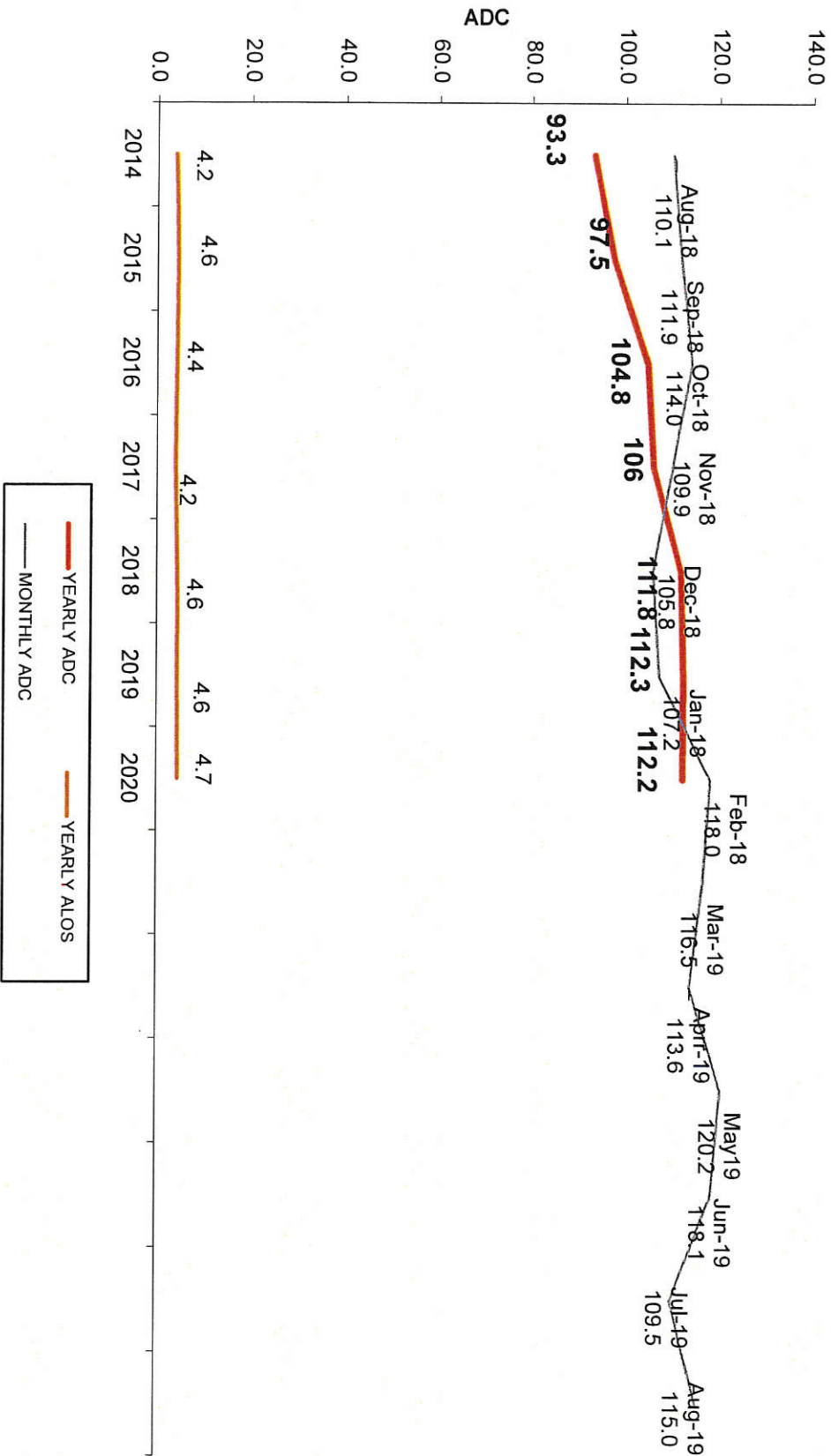
AUGUST 31, 2019

FINANCIAL STATEMENTS

AUGUST 31, 2019

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NATIVIDAD STATISTICAL REPORT AUGUST 31, 2019

Month-To-Date				Year-To-Date			
	06-19	07-19	08-19	Budget	Current	Prior Yr	% C/Y-PY
1	272	267	195	290	15	580	36.69%
2	1,587	1,485	1,666	1,360	61	2,720	12.42%
3	172	161	175	221	10	442	-24.49%
4	62	66	41	76	12	152	-21.32%
5	700	688	717	686	24	1,372	3.46%
6	249	280	266	350	27	700	-34.06%
7	3,042	2,947	3,060	2,983	149	5,966	1.68%
8	501	446	505	426	19	852	38.43%
9	3,543	3,393	3,565	3,409	168	6,818	5.50%
10	287	266	336	303	18	606	-10.15%
AVERAGE DAILY CENSUS							
11	78.1	72.9	75.6	74.1	125	74.1	1.09%
12	23.3	22.2	23.1	22.1	24	22.1	3.65%
13	16.7	14.4	16.3	13.7	19	13.7	37.84%
14	118.1	109.5	115.0	110.0	168	110.0	5.45%
15	9.6	8.6	10.8	9.8	18	9.8	-10.19%
PERCENTAGE OF OCCUPANCY							
16	62.5%	58.3%	60.5%	59.3%	59.3%	59.4%	1.1%
17	97.1%	92.5%	96.3%	92.1%	92.1%	94.6%	-13.6%
18	87.9%	75.8%	85.8%	72.1%	72.1%	80.5%	37.8%
19	70.3%	65.2%	68.5%	65.5%	65.5%	66.8%	2.9%
20	53.3%	47.8%	60.0%	54.4%	54.4%	53.9%	-10.2%
ADMISSIONS							
21	640	613	611	619	1,238	1,224	-1.29%
22	55	58	61	54	108	119	25.26%
23	54	67	63	62	124	130	-2.26%
24	749	738	735	735	1,470	1,473	0.34%
25	172	172	192	180	360	364	0.28%
26	174	175	193	210	420	368	-1.60%
DISCHARGES							
27	668	612	649	619	1,238	1,261	1.04%
28	53	58	60	54	108	118	25.53%
29	51	65	64	62	124	129	4.03%
30	772	735	773	735	1,470	1,508	2.86%
31	160	149	179	180	360	328	-3.24%
AVERAGE LENGTH OF STAY							
32	4.7	4.6	4.9	4.6	4.6	4.7	4.44%
33	12.7	11.9	11.8	12.7	12.7	11.8	-17.48%
34	2.6	2.6	2.6	2.5	2.6	2.8	-7.14%
35	9.3	6.7	8.0	6.9	6.9	7.3	40.38%
36	1.7	1.5	1.8	1.7	1.7	1.8	-5.56%
OUTPATIENT VISITS							
37	4,453	4,354	4,674	4,552	9,104	9,028	2.86%
38	579	569	556	580	1,160	1,125	14.80%
39	77.3%	77.1%	75.6%	78.9%	78.9%	76.4%	14.41%
40	5,597	6,294	6,482	6,236	12,472	12,776	6.64%
ANCILLARY PROCEDURES BILLED							
41	47,445	47,693	49,576	47,506	95,012	97,269	13.48%
42	3,374	3,458	3,582	3,035	6,070	7,040	9.49%
43	209	179	211	212	424	390	15.73%
44	146	97	156	136	272	253	-4.53%
45	936	1,122	1,125	1,058	2,116	2,247	6.04%
46	1,717	1,830	1,834	1,532	3,664	2,928	25.14%
47	382	350	396	351	702	746	4.48%
48	7.63	8.12	7.79	8.22	11.17	8.31	34.42%
49	1,284.2	1,280.9	1,289.3	1,283.9	1,283.9	1,286.0	-0.05%
50	5,052	4,886	5,246	4,841	9,682	10,135	5.58%
FTE'S PER AOB							
FTE'S PER AOB							
TOTAL PAID FTE'S							
ADJUSTED PATIENT DAYS							

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2020

	JUL-19	AUG-19	SEP-19	OCT-19	NOV-19	DEC-19	JAN-20	FEB-20	MAR-20	APR-20	MAY-20	JUN-20	YTD
REVENUE													
1 Patient Revenue:													
2 Inpatient	\$ 65,854,051	\$ 72,341,082	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 136,195,133
3 Pro Fees	2,153,024	2,037,485	-	-	-	-	-	-	-	-	-	-	4,190,519
4 Outpatient	28,931,254	35,081,441	-	-	-	-	-	-	-	-	-	-	63,012,695
5 Total Patient Revenue	97,938,329	109,460,018	-	-	-	-	-	-	-	-	-	-	207,398,347
6 Deductions from Revenue													
7 Contractual Deductions	71,393,900	82,425,846	-	-	-	-	-	-	-	-	-	-	153,819,746
8 Bad Debt	4,584,691	3,572,270	-	-	-	-	-	-	-	-	-	-	8,156,961
9 Unable to Pay	293,627	356,052	-	-	-	-	-	-	-	-	-	-	649,679
10 Total Contractual Discounts	76,272,218	86,354,168	-	-	-	-	-	-	-	-	-	-	162,626,386
11 Net Patient Revenue	21,666,111	23,105,850	-	-	-	-	-	-	-	-	-	-	44,771,961
12 As a percent of Gross Revenue	22.12%	21.11%	-	-	-	-	-	-	-	-	-	-	21.59%
Other Government Funding													
13 Total Government Funding	4,966,417	5,146,012	-	-	-	-	-	-	-	-	-	-	10,112,429
Other Operating Revenue:													
14 Rent Income	109,276	120,775	-	-	-	-	-	-	-	-	-	-	230,051
15 Interest Income	128,000	124,851	-	-	-	-	-	-	-	-	-	-	250,951
16 NMF Contribution	60,000	60,000	-	-	-	-	-	-	-	-	-	-	120,000
17 Other Income	305,431	371,398	-	-	-	-	-	-	-	-	-	-	676,829
18 Total Other Operating Revenue	600,707	677,124	-	-	-	-	-	-	-	-	-	-	1,277,831
TOTAL REVENUE	27,233,235	28,928,986	-	-	-	-	-	-	-	-	-	-	56,162,221
EXPENSE													
19 Salaries, Wages & Benefits	15,311,219	14,985,901	-	-	-	-	-	-	-	-	-	-	30,297,119
20 Registry	259,208	363,700	-	-	-	-	-	-	-	-	-	-	622,908
21 Phys/Residents SWB & Contract Fees	3,470,366	3,394,558	-	-	-	-	-	-	-	-	-	-	6,864,924
22 Purchased Services	2,909,487	3,573,154	-	-	-	-	-	-	-	-	-	-	6,482,641
23 Supplies	2,242,964	2,498,569	-	-	-	-	-	-	-	-	-	-	4,741,533
24 Insurance	239,400	239,400	-	-	-	-	-	-	-	-	-	-	478,800
25 Utilities and Telephone	317,654	313,723	-	-	-	-	-	-	-	-	-	-	631,377
26 Interest Expense	196,025	196,027	-	-	-	-	-	-	-	-	-	-	392,052
27 Depreciation & Amortization	1,016,188	1,017,712	-	-	-	-	-	-	-	-	-	-	2,033,900
28 Other Operating Expense	438,314	509,005	-	-	-	-	-	-	-	-	-	-	947,319
29 TOTAL EXPENSE	28,400,824	27,091,749	-	-	-	-	-	-	-	-	-	-	55,492,574
NET INCOME(LOSS)	832,411	1,837,237	-	-	-	-	-	-	-	-	-	-	2,669,647
Normalization for Extraordinary Items													
30 Interest Anthem Arbitration	-	-	-	-	-	-	-	-	-	-	-	-	-
31 Anthem Arbitration Payment	-	-	-	-	-	-	-	-	-	-	-	-	-
32 Medical FFS Settlement FY07-08	-	-	-	-	-	-	-	-	-	-	-	-	-
33 Metro Initial Settlement	-	-	-	-	-	-	-	-	-	-	-	-	-
34 Total Extraordinary Items	-	-	-	-	-	-	-	-	-	-	-	-	-
NET INCOME BEFORE Extraordinary Items	\$ 832,411	\$ 1,837,237	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,669,647
CAPITAL CONTRIBUTIONS													
35 County Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
CHANGE IN NET ASSETS	\$ 832,411	\$ 1,837,237	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,669,647

PAGE 4 OF 11 PAGES

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY
AS OF AUGUST 31, 2019

CURRENT MONTH						YEAR -TO -DATE					
Actual		Budget		Variance fav. (unfav)		Actual		Budget		Variance fav. (unfav)	
	\$ VAR.		% VAR				\$ VAR.		% VAR		Prior Yr
1	13,789	\$ 14,571	\$ (782)	(5.4) %		\$ 13,635	\$ 14,573	\$ (938)	(6.4) %	\$ 13,923	
2	388	368	20	5.5	Inpatient	413	368	45	12.3	341	
3	6,687	6,478	208	3.2	Pro Fees	6,415	6,479	(65)	(1.0)	6,499	
4	20,864	21,417	(554)	(2.6)	Outpatient	20,464	21,421	(957)	(4.5)	20,763	
						Total Patient Revenue					
						Deductions from revenue					
5	15,711	16,218	507	3.1	Contractual Deductions	15,177	16,221	1,044	6.4	14,862	
6	681	539	(142)	(26.4)	Bad Debt	805	539	(266)	(49.3)	870	
7	68	109	41	37.9	Unable to Pay	64	109	45	41.3	71	
8	16,459	16,866	407	2.4	Total Contractual Discounts	16,046	16,869	823	4.9	15,804	
9	4,404	4,551	(147)	(3.2)	Net Patient Revenue	4,418	4,552	(134)	(3.0)	4,959	
10	21.11%	21.25%			As a percent of Gross Revenue	21.59%	21.25%			23.88%	
						Total Government Funding					
11	981	1,043	(62)	(5.9)		998	1,043	(45)	(4.3)	1,078	
						Other Operating Revenue:					
12	23	30	(7)	(22.8)	Rent Income	23	30	(7)	(23.9)	26	
13	24	35	(11)	(31.9)	Interest Income	25	35	(10)	(29.2)	113	
14	11	13	(1)	(9.2)	NMF Contribution	12	13	(1)	(6.0)	12	
15	71	56	15	26.9	Other Income	67	56	11	19.7	56	
16	129	133	(4)	(3.1)	Total Other Operating Revenue	126	133	(7)	(5.3)	207	
17	5,514	5,727	(213)	(3.7)	TOTAL REVENUE	5,541	5,728	(186)	(3.3)	6,244	
						EXPENSE					
18	2,856	3,168	311	9.8	Salaries, Wages & Benefits	2,989	3,168	179	5.6	2,876	
19	69	62	(7)	(12.0)	Registry	61	62	0	0.7	79	
20	647	703	56	7.9	Phys/Residents SWB & Contract Fees	677	703	26	3.6	627	
21	681	668	(13)	(1.9)	Purchased Services	640	668	29	4.3	504	
22	476	469	(7)	(1.5)	Supplies	468	469	1	0.3	470	
23	46	47	2	3.7	Insurance	47	47	0	0.4	44	
24	60	58	(1)	(2.3)	Utilities and Telephone	62	58	(4)	(6.6)	46	
25	37	42	5	10.8	Interest Expense	39	42	3	7.6	40	
26	194	211	17	8.1	Depreciation & Amortization	201	211	10	5.0	198	
27	97	104	7	6.5	Other Operating Expense	93	104	10	9.9	91	
28	5,164	5,533	369	6.7	TOTAL EXPENSE	5,278	5,534	256	4.6	4,973	
29	350	194	156	80.2	NET INCOME(LOSS)	263	194	69	35.6	1,271	
30					CAPITAL CONTRIBUTIONS						
31	-	-	-	-		-	-	-	-	-	
32	-	-	-	-		-	-	-	-	-	
33	-	-	-	-	County Contribution	-	-	-	-	-	
34	\$ 350	\$ 194	\$ 156	80 %	% CHANGE IN NET ASSETS	\$ 263	\$ 194	\$ 69	35.552 %	\$ 1,271	

**NATIVIDAD
BALANCE SHEET
AS OF AUGUST 31, 2019**

	CURRENT MONTH				% CHG
	BEGINNING	ENDING	INC/(DEC)		
1	\$ 54,522,498	\$ 64,542,615	\$ 10,020,117	18.4	%
2	3,200,000	3,200,000	-	-	%
3	28,133,104	30,691,817	2,558,713	9.1	%
4	48,424,479	47,434,603	(989,876)	(2.0)	%
5	4,796,732	4,857,425	60,693	1.3	%
6	5,326,737	5,374,598	47,861	0.9	%
7	144,403,550	156,101,058	11,697,508	8.1	%
8	308,098,041	308,505,236	407,195	0.1	%
9	(187,686,219)	(188,703,931)	(1,017,712)	(0.5)	%
10	120,411,822	119,801,305	(610,517)	(0.5)	%
11	151,491,691	147,688,907	(3,802,784)	(2.5)	%
12					
13	-	-	-	-	%
14	163,651	163,651	-	-	%
15	163,651	163,651	-	-	%
16	\$ 416,470,714	\$ 423,754,921	\$ 7,284,207	1.7	%
17	19,787,959	22,219,751	2,431,792	12.3	%
18	3,806,801	3,864,997	58,196	1.5	%
19	40,237,772	40,237,772	-	-	%
20	3,193,625	3,739,166	545,541.00	17.1	%
21	13,646,994	16,620,153	2,973,159	21.8	%
22	80,672,851	86,681,839	6,008,988	7.4	%
23	-	-	-	-	%
24	-	-	-	-	%
25	38,338,832	37,776,814	(562,018)	(1.5)	%
26	38,338,832	37,776,814	(562,018)	(1.5)	%
27	296,626,620	296,626,620	-	-	%
28	832,411	2,669,648	1,837,237	(220.7)	%
29	297,459,031	299,296,268	1,837,237	0.6	%
30	\$ 416,470,714	\$ 423,754,921	\$ 7,284,207	1.7	%
CURRENT ASSETS					
CASH					
SEASIDE CLINICS CASH RESERVE FUND					
ACCOUNTS RECEIVABLE NET					
STATE/COUNTY RECEIVABLES					
INVENTORY					
PREPAID EXPENSE					
TOTAL CURRENT ASSETS					
PROPERTY, PLANT & EQUIPMENT					
LESS: ACCUMULATED DEPRECIATION					
NET PROPERTY, PLANT & EQUIPMENT					
OTHER ASSETS					
INVESTMENTS					
HELD FOR CONSTRUCTION					
ACCURED INTEREST RECEIVABLE					
FUNDS IN TRUST					
TOTAL INVESTMENTS					
TOTAL ASSETS					
CURRENT LIABILITIES					
ACCURED PAYROLL					
ACCOUNTS PAYABLE					
MCARE/MEDICAL LIABILITIES					
CURRENT PORTION OF DEBT					
OTHER ACCRUALS					
TOTAL CURRENT LIABILITIES					
LONG TERM LIABILITIES					
CAPITAL LEASE					
UN EARNED CONTRIBUTIONS					
LONG TERM PORTION OF C.O.P's					
TOTAL LONG TERM DEBT					
FUND BALANCES					
ACCUMULATED FUND					
CHANGE IN NET ASSETS					
TOTAL FUND BALANCES					
TOTAL LIAB. & FUND BALANCES					

PD13

	YEAR - TO - DATE				% CHG
	BEGINNING	ENDING	INC/(DEC)		
1	\$ 57,257,023	\$ 64,542,615	\$ 7,285,592	12.7	%
2	3,200,000	3,200,000	-	-	%
3	30,089,966	30,691,817	601,851	2.0	%
4	34,217,088	47,434,603	13,217,515	38.6	%
5	4,738,198	4,857,425	119,227	2.5	%
6	4,470,039	5,374,598	904,559	20.2	%
7	133,972,314	156,101,058	22,128,744	16.5	%
8	306,849,853	308,505,236	1,655,383	0.5	%
9	(186,670,031)	(188,703,931)	(2,033,900)	(1.1)	%
10	120,179,822	119,801,305	(378,517)	(0.3)	%
11	160,787,834	147,688,907	(13,098,927)	(8.1)	%
12					
13	-	-	-	-	%
14	163,651	163,651	-	-	%
15	163,651	163,651	-	-	%
16	\$ 415,103,621	\$ 423,754,921	\$ 8,651,300	2.1	%
17	16,572,989	22,219,751	5,646,762	34.1	%
18	7,721,399	3,864,997	(3,856,402)	(49.9)	%
19	40,237,772	40,237,772	-	-	%
20	3,193,625	3,739,166	545,541	17.1	%
21	12,395,807	16,620,153	4,224,346	34.1	%
22	80,121,692	86,681,839	6,560,147	8.2	%
23	-	-	-	-	%
24	-	-	-	-	%
25	38,355,309	37,776,814	(578,495)	(1.5)	%
26	38,355,309	37,776,814	(578,495)	(1.5)	%
27	296,626,620	296,626,620	-	-	%
28	-	2,669,648	2,669,648	100.0	%
29	296,626,620	299,296,268	2,669,648	0.9	%
30	\$ 415,103,621	\$ 423,754,921	\$ 8,651,300	2.1	%

NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 08/31/19

BALANCE SHEET

ADJ

	Req. Balance	Accruals	Reversals and Reclassses	Medi-Cal Waiver	GPP /PRIME	IGT	Payments	Ending Balance
Medi-Cal Waiver (DSH +SNCP)	\$ 12,591,967	4,083,334				9,246,698	(18,497,243)	7,424,756
Hospital Fee	-	158,334						158,334
Rate Range IGT-CCAH-	8,246,935	1,826,666						10,073,601
MCMC EPP	4,330,884	1,293,334				3,980,513		9,604,731
MCMC QIP	4,925,256	1,470,834				8,223,369		14,619,459
SB1732	666,674	650,000					(562,849)	753,825
AB 915	-	600,000						600,000
A/R Office Buildings	85,042	230,052					(182,494)	132,600
A/R Manco Abbott	(39,153)							(39,153)
Interest Accrued Positive Cash	630,000	252,000						882,000
Accrued Donations	2,420,252	120,000						2,540,252
A/R Jail-PG&E	316,260	82,269						398,529
Health Department	42,970	280,000						322,970
Ryan White & EIP A/R	-	41,666					(78,969)	(37,303)
STATE RECEIVABLES	\$ 34,217,088	\$ 11,088,489	\$ -	\$ -	\$ -	\$ 21,450,580	\$ (19,321,555)	\$ 47,434,602

P & L

YTD
Aug-19

Medi-Cal DSH /SNCP/PHYS SPA	\$ 3,070,001
PRIME Y5	1,013,333
Rate Range IGT-CCAH-	1,826,666
Esperanza Care	(333,334)
HPE	120,370
Hospital Fee	158,334
MCMC EPP	1,293,334
HD Residency Support	(83,334)
MCMC QIP	1,470,834
AB915	600,000
Medicare GME	284,559
SB 1732	650,000
Ryan White & SAMHSA GRANTS	41,666
GOVERNMENT FUNDING INCOME	\$ 10,112,429

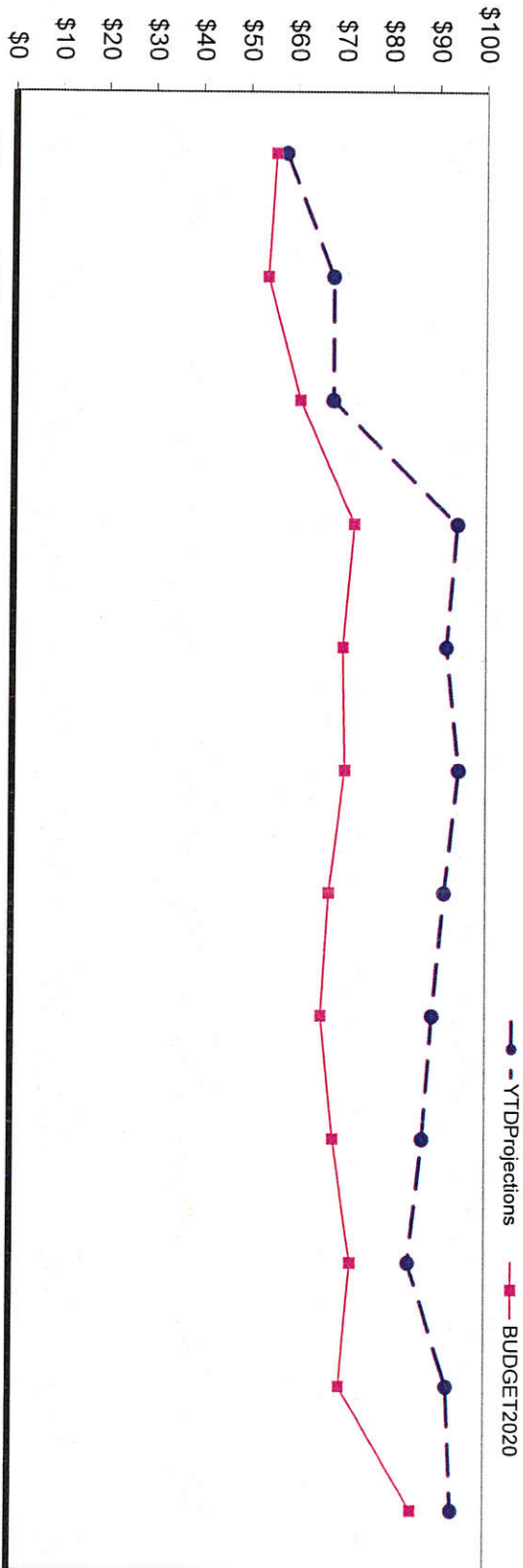
NATIVIDAD STATEMENT OF CASH FLOWS AS OF AUGUST 31, 2019

CURRENT MONTH		YEAR - TO - DATE
1	\$ 57,722,498	\$ 60,457,023
2		
3	1,837,237	2,669,648
4	-	-
5	1,017,712	2,033,900
6	2,854,949	4,703,548
7		
8	(2,558,713)	(601,851)
9	989,876	(13,217,515)
10	(108,554)	(1,023,786)
11	2,431,792	5,646,762
12	58,196	(3,856,402)
13	-	-
15	545,541	545,541
16	2,973,459	4,224,246
17	4,331,597	(8,283,005)
18		
19	(407,195)	(1,655,383)
20	-	-
19	-	-
21	(407,195)	(1,655,383)
22		
23	(562,018)	(578,495)
24	3,802,784	13,098,927
25	-	-
26	3,240,766	12,520,432
27	10,020,117	7,285,592
28	\$ 67,742,615	\$ 67,742,615

**NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2020**

	<u>BDGT-20</u>	<u>ESTIMATE FY2020</u>	<u>Variance to Budget</u>
Medi-Cal DSH Waiver & Phys SPA	\$ 12,340,000	\$ 12,340,000	-
PRIME Y4	12,160,000	12,160,000	-
EPP	7,760,000	7,760,000	-
QIP	8,825,000	8,825,000	-
HPE	-	120,370	120,370
AB915	3,600,000	3,600,000	-
SB1732	3,900,000	3,900,000	-
CCAH Rate Range	10,959,996	10,959,996	-
HIV Grants	250,000	250,000	-
Esperanza Care Outside Purchased Service	(2,000,000)	(2,000,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,352,000	1,707,354	355,354
Provider Fee	950,000	950,000	-
	<u>\$ 59,596,996</u>	<u>\$ 60,072,720</u>	<u>\$ 475,724</u>

Cash Flow Performance Fiscal Year 2020 (in Millions)



	ACTUAL	ACTUAL	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE		
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
YTD	57.7	67.7	67.7	94.0	91.7	94.4	91.4	88.9	86.9	83.9	92.1	93.1
BDGT	55.5	53.9	60.7	72.3	70.0	70.4	67.1	65.5	68.1	71.9	69.6	84.8
Variance	2.2	13.8	7.0	21.7	21.8	23.9	24.3	23.3	18.8	12.1	22.5	8.4

NATIVIDAD
CASH FORECAST
FISCAL YEAR 2020

	ACTUAL JUL	ACTUAL AUG	ESTIMATE SEP	ESTIMATE OCT	ESTIMATE NOV	ESTIMATE DEC	ESTIMATE JAN	ESTIMATE FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Trail YTD
Beginning Balance	60,411,669	57,639,276	67,737,036	67,323,525	93,969,311	91,729,395	94,317,767	91,379,409	88,873,684	86,975,788	83,939,032	82,055,880	60,411,669

CASH RECEIPTS

[illegible]

Finance Committee

UPDATED 2019 Meeting Schedule

The NMC Finance Committee is scheduled to meet the fourth Thursday of the month, unless otherwise notified. Meetings will be held at Natividad Medical Center – Steinbeck Room.

Schedule subject to change.

Month	Date	Time	Room
January	Thursday, 01/24/2019	3:30 p.m.	Steinbeck
February	Thursday, 02/28/2019	3:30 p.m.	Steinbeck
March	Thursday, 03/28/2019	3:30 p.m.	Steinbeck
April	Thursday, 04/25/2019	3:30 p.m.	Steinbeck
May	Thursday, 05/23/2019	3:30 p.m.	Steinbeck
June	Thursday, 06/27/2019	3:30 p.m.	Steinbeck
July	Thursday, 07/25/2019	3:30 p.m.	Steinbeck
August	Thursday, 08/22/2019	3:30 p.m.	Steinbeck
September	Thursday, 09/26/2019	3:00 p.m.	Steinbeck
October	Thursday, 10/24/2019	3:00 p.m.	Steinbeck
November	Thursday, 11/21/2019	3:00 p.m.	Steinbeck
December	*No Meeting		

CREDENTIALS REPORT OF RECOMMENDED ACTIONS FOR BOARD APPROVAL
Friday, October 4, 2019
(Per recommendation of the September 10, 2019 Medical Executive Committee)

The following practitioners were reviewed for initial appointment, reappointment, changes in staff status (category), additional privilege requests, etc. Membership factors include licensure, DEA, professional liability insurance, staff requirements, etc. Qualitative/quantitative factors include: peer review, performance improvement, clinical activity, privileging, competence, technical skill, behavior, health, medical records, blood review, medication usage, litigation history, utilization and continuity of care.

INITIAL APPOINTMENTS

NAME	SPECIALTY	SERVICE	APPOINTMENT PERIOD
Alexakos, Mark J., MD	Active Ambulatory Staff - Psychiatry	Psychiatry	10/04/2019 – 10/1/2021
Bratt, Beth, PA-C	Physician Assistant	Emergency Medicine	10/04/2019 – 10/1/2021
Jacobs, Abby, NNP	Neonatal Nurse Practitioner	Pediatrics	10/04/2019 – 10/1/2021
Powers, Jeffrey, PA-C	Physician Assistant	Emergency Medicine	10/04/2019 – 10/1/2021
Russo, Joseph, DO	Family Medicine / Hospitalist	Family Medicine	10/04/2019 – 10/1/2021
Tripp, Matthew L., MD	Emergency Medicine	Emergency Medicine	10/04/2019 – 10/1/2021

REAPPOINTMENTS

NAME	SPECIALTY/SERVICE	STAFF STATUS	REAPPOINTMENT PERIOD
Beals, Steven A., CRNA	Anesthesia	Allied Health	11/01/19 – 11/01/2021
Betts, James M., MD	General Surgery	Affiliate	11/01/19 – 11/01/2021
Dautremont, Brittney A., DO	Ophthalmology	Active	11/01/19 – 11/01/2021
Deukmedjian, Grace, MD	Pediatrics	Active	10/04/19 – 09/01/21 Temp Privileges 8/5/19-10/04/19
Medawar, Chad A., DO	Pulmonary / Critical Care Medicine	Active	11/01/19 – 11/01/2021
Mittal, Sheilaja, MD	Occupational Medicine	Affiliate	11/01/19 – 11/01/2021
Nothnagle, Melissa B., MD	Family Medicine	Active	11/03/19 – 11/01/2021
Rubio, Maria D., MD, PhD	Psychiatry	Active	11/03/19 – 11/01/2021
Schatz, John W., MD	Cardiovascular Medicine	Active Ambulatory	11/01/19 – 11/01/2021

RELEASE FROM PROCTORING

NAME	SPECIALTY	Service	RECOMMEND
Bertani, Laura A., MD	Family Medicine	Family Medicine	Recommend
Kong, Anna W., MD	Family Medicine	Family Medicine	Recommend
Medawar, Chad A., DO	Pulmonary / Critical Care Medicine	Medical Specialties	Recommend
Sakai, Reiko E., MD	Pediatrics	Pediatrics	Recommend

CHANGES IN STAFF STATUS: The following practitioners have been transferred to the appropriate staff category.

NAME	SPECIALTY	SERVICE	Current / Requested Status	Recommend
Betts, James M., MD	General Surgery	Surgical Specialties	Provisional to Affiliate	Recommend
Dahlfred, Leah, MD	Family Medicine	Family Medicine	OB Fellow to Provisional	Recommend
Dautremont, Brittney A., DO	Ophthalmology	Surgical Specialties	Provisional to Active	Recommend
Deukmedjian, Grace, MD	Pediatrics	Pediatrics	Provisional to Active	
Rubio, Maria D., MD, PhD	Psychiatry	Psychiatry	Provisional to Active	Recommend
Schatz, John W., MD	Cardiovascular Medicine	Medical Specialties	Active to Active Ambulatory	Recommend

LOCUMS TENENS/TEMPORARY PRIVILEGES: The following practitioner(s) were granted Temporary privileges.

NAME	SPECIALTY / SERVICE	REASON	DATES	RECOMMEND
Agarwal, Siddhart, MD	Vascular Surgery/ Surgical Specialties	Urgent Patient Care Need	9/11/2019 – 9/16/2021	Recommend

REQUESTS FOR ADDITIONAL PRIVILEGES: The following practitioners have requested additional privileges and have completed additional training and/or have otherwise met the privilege criteria. Approved privileges shall be granted for the remainder of the current appointment period.

NAME	SPECIALTY	SERVICE	PRIVILEGE(S) REQUESTED	RECOMMEND
Lilja, James, MD	Gynecology Oncology	OBGYN	Mediport placement under ultrasound and fluoroscopic guidance	Recommend
McDaniels, Ian M., MD	Family Medicine / HEAL Fellow	Family Medicine	Vacuum Assisted Delivery	Recommend

RESIGNATIONS: The following practitioners have voluntarily resigned their staff membership and privileges or AHP status. Practitioners were in good standing with the Medical Staff of Natividad at the time of the resignation, unless specified below.

NAME	SPECIALTY	SERVICE	EFFECTIVE DATE	RECOMMEND
Mohammed Al-Hasan, MD	Internal Medicine / Hospitalist	Medical Specialties	08/07/2019	Acknowledge
Gowdy, Kenneth L., MD	Anesthesia	Anesthesia	04/13/2019	Acknowledge
Joyce, Emily D., MD	Teleradiology	Radiology	08/06/2019	Acknowledge
KC, Binju, CRNA	Nurse Anesthetist	Anesthesia	09/12/2019	Acknowledge
Shafter, Ahmed M., MD	Internal Medicine / Hospitalist	Medical Specialties	01/14/2019	Acknowledge
Smith, Lauren, MD	Internal Medicine / Hospitalist	Medical Specialties	08/31/2019	Acknowledge
Smith, Scott D., DPM	Podiatry	Surgical Specialties	11/03/2019	Acknowledge
Youngflesh, Kyle, DO	Family Medicine Hospitalist	Family Medicine	03/02/2019	Acknowledge