



Board of Trustees 2019

November 1, 2019





NMC Board of Trustees Meeting

Friday, November 1, 2019

9:00 AM

Natividad Room

1st Floor, Building 200

1441 Constitution Blvd.

AGENDA

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

1. **Pledge of Allegiance**
2. **Agenda Additions/Corrections** *Page 1-7 – Board Clerk*
3. **Minutes**
 - Approve the Minutes of October 4, 2019 *Page 8-14*
 - Approve the Minutes of Executive Committee, October 8, 2019 *Page 15*
4. **Board Comments**
5. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.
6. **Consent Calendar**

Approve the following policies, procedures, rules, and regulations:

 - 6a. Policies/Procedures/Forms/Manuals (listed and available upon request)

Medical Staff Physician Privilege Delineation Lists

1. Teleneurology
2. Radiology

Medical Staff Policies

1. MSP001-9, Proctoring Policy
2. MSP004-2, Code of Conduct Policy
3. MSP00X, Dues and Fees Policy - New
4. MSP00X, Trauma Nurse Practitioner Advance Procedure Teaching / Training - New
5. GME 9000, Annual Institutional Review Policy
6. GME 9001, Closure and Reductions Policy

7. GME 9003, Disaster Policy

Policies/Procedures/Forms

New Policies

- IC-310 Active Surveillance Testing (AST) for Methicillin-Resistant Staphylococcus aureus (MRSA)
- POC-3913 POC: Linearity Testing for Nova StatStrip and Nova StatSensor Hospital Meters
- POC-3914 POC: Creatinine Testing Using the Nova StatSensor Hospital Meter
- POC-3948 Blood Gas: Testing Blood Gases, Lytes, Glucose, CA++ and Lactic Acid in ICU RapidPoint 500
- POC-3966 POC: Coag-Sense (PT/INR Monitoring System)
- POC-3972 POC: Sofia Respiratory Syncytial Virus (RSV) and Sofia Influenza A+B by Fluorescence Immunoassay (FIA)

Revised Policies

- 1:9275 Guidelines for Organ Donation after Circulatory Death
- 7:0860 Risk Management/Patient Safety
- ANC-4609 LAB: Urinalysis: Criteria for Urine Culture
- DIAG-1710 DI: Contrast Extravasation
- EVS-2107 Human Resources Training for New Personnel
- EVS-2506 Cleaning Mental Health Unit
- EVS-2520 Cleaning the Morgue
- EVS-2522 Cleaning the Nursery
- EVS-2525 Cleaning Patient Room Discharge/Transfer
- EVS-2526 Cleaning Patient Room – Occupied
- EVS-2529 Cleaning Pharmacy Department
- EVS-2534 Cleaning the Surgery Department
- IC-150 Infection Prevention Education for Staff
- IC-230 Proper Use, Cleaning and Sanitizing of Ice Machines
- IC-320 Multidrug-Resistant Organisms
- IC-358 Management of Clean and Soiled Linen
- OR-7025 Operating Room Attire
- OR-7050 Fire in the Operating Room
- PERI-6650 LDU/MIU: Preterm Labor
- POC-3902 POC: i-STAT Troponin, CG4+ Blood Gas & CHEM8+ Testing
- POC-3908 POC: Quality Assurance Program
- POC-3912 POC: Glucose Testing Using the Nova StatStrip Glucose Hospital Meter System
- POC-3935 POC: Urine Pregnancy Test
- POC-3945 POC: Urine Dipstix Detection of Urine Chemistries (By Multistix-Visual Method)
- POC-3950 POC: Clinitek Status® + Urine Chemistry Analyzer
- POC-3981 POC: Correction of Point of Care Testing Report Policy
- POC-3986 POC: HgbA1C by DCA Vantage Analyzer
- POC-3987 POC: DCA Vantage System Maintenance and Troubleshooting Procedure

No Changes

DIAG-1303 Presence Accompanying Indiv During Ultrasound Exams

ANC-3491 LAB: i-STAT Whole Blood Troponin

Retired Policies

4:4210 Windstorm

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Items 6b to 6l of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

6b. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Everbridge, Inc., Page 16-17

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Everbridge, Inc. for Critical Event Management Software services, extending the agreement an additional two (2) year period (January 30, 2020 through January 29, 2022) for a revised full agreement term of January 30, 2018 through January 29, 2022, and adding \$65,378 for a revised total agreement amount not to exceed \$127,642.

6c. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Medical Information Technology, Inc., Page 18-19

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment no. 5 to the agreement (A-13067) with Medical Information Technology, Inc. (MEDITECH) for the addition of MD Staff, Pharmacy Automation, and Medinet interfaces for the MEDITECH system at NMC, adding \$65,818 for a revised total agreement amount not to exceed \$299,467, and with no change to the implementation term of March 22, 2016 through April 29, 2020.

6d. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with EBSCO Industries, Inc., Page 20-21

Authorize the Deputy Purchasing Agent for Natividad Medical Center (Licensee) or his designee to execute amendment No. 1 to the agreement with EBSCO Industries, Inc. (EBSCO) for online database and journal subscriptions, extending the agreement an additional three (3) year period (January 1, 2020 – December 31, 2023) for a revised full agreement term of January 1, 2019 through December 31, 2023, and adding \$348,553 for a revised total agreement amount not to exceed \$448,153.

6e. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Verge Solutions, LLC, Page 22-23

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13820) with Verge Solutions, LLC for a software system that manages issues from a quality, accreditation and regulatory compliance standpoint, extending the agreement an additional one (1) year period (January 1, 2020 through December 31, 2020) for a revised full agreement term of January 1, 2019 through December 31, 2020, and adding \$44,972 for a revised total agreement amount not to exceed \$223,614.

- 6f. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with SkillSurvey, Inc., Page 24-25**
Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with SkillSurvey, Inc. for online reference checking solution services to increase quality of hire and improve recruiting efficiency at NMC, extending the agreement an additional three (3) year period (December 31, 2019 through December 30, 2022) for a revised full agreement term of December 31, 2016 through December 30, 2022, and adding \$55,545 for a revised total agreement amount not to exceed \$111,234.
- 6g. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Health Management Associates, Inc., Page 26-27**
Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-14083) with Health Management Associates, Inc. for consulting services associated with patient alignment and Monterey County ambulatory clinics for Natividad, extending the agreement an additional one (1) year period (January 2, 2020 through January 1, 2021) for a revised full agreement term of January 2, 2017 through January 1, 2021, with no increase to the total agreement amount of \$380,000.
- 6h. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Grace N. Deukmedjian, MD., Page 28-29**
a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement (A-14063) with Grace N. Deukmedjian M.D. to provide pediatric hospitalist services, extending the term by twenty-four months (January 1, 2020 to December 31, 2021) for a revised full agreement term of August 1, 2018 to December 31, 2021, and adding \$200,000 for a revised total not to exceed amount of \$400,000 in the aggregate; and
b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$20,000) of the original contract amount and do not significantly change the scope of work.
- 6i. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Kristin A. Bakhda, WHNP, CNM, Page 30-31**
a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to Professional Services Agreement (A-13546) with Kristin A. Bakhda, WHNP, CNM to provide nurse midwife services, extending the term by twelve months (January 1, 2020 to December 31, 2020) for a revised full agreement term of January 1, 2017 to December 31, 2020 and adding \$100,000 for a revised amount not to exceed \$400,000 in the aggregate; and
b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$10,000) of the original contract amount.
- 6j. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Victoria Chew, MD., Page 32-33**
a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his

designee to execute the First Amendment to the Professional Services Agreement with Victoria Chew, M.D. to provide family medicine services at NMC, extending the term by twenty-four months (January 1, 2020 to December 31, 2021) for a revised full agreement term of November 1, 2018 to December 31, 2021, and adding \$200,000 for a revised total not to exceed amount of \$300,000 in the aggregate; and

- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

6k. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Monterey Anesthesia Professionals (MAP), Page 34-35

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement with Monterey Anesthesia Professionals (MAP) (A-13387) to provide anesthesia services, extending the term by twelve months (January 1, 2020 to December 31, 2020) for a revised full agreement term of January 1, 2017 to December 31, 2020, and adding \$4,340,995, for a revised total not to exceed amount of \$15,562,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$1,120,930) of the original contract amount and do not significantly change the scope of work.

6l. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Receivable Solutions, Inc., Page 36-37

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreements with Receivable Solutions, Inc. (A-13319) and Credit Consulting Services, Inc. (A-13320) for debt collection services, adding \$2,400,000 for a revised total aggregate amount not to exceed \$6,970,000 with no change to the agreement term of October 1, 2016 through September 30, 2020.

7 Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with International Business Machines Corporation (IBM), which is in the final stages of negotiation

Page 38-39 (Monica Hamilton)

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13260) with International Business Machines Corporation (IBM) for a software subscription to the CareDiscovery database, a benchmarking system used for quality and performance analysis, extending the agreement an additional thirty-six (36) month period (January 1, 2020 through December 31, 2023) for a revised full agreement term of July 1, 2016 through December 31, 2023, and adding \$412,023 for a revised total agreement amount not to exceed \$844,666.

8 Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with First Security Services, which is in the final stages of negotiation

Page 40-41 (Andrea Rosenberg)

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with First Security Services, A First

Alarm Security & Patrol Inc. Company for shuttle services at NMC, extending the agreement for an additional two (2) year period (January 9, 2020 through January 8, 2022) for a revised full agreement term of January 9, 2018 through January 8, 2022 and adding \$233,000 for a revised total agreement not to exceed \$457,048.

b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,405) of the original cost of the agreement.

9 Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Automatic Door Systems, Inc., which is in the final stages of negotiation

Page 42-43 (Andrea Rosenberg)

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Automatic Door Systems, Inc. for maintenance and repair of all automatic doors at NMC for an amount not to exceed \$175,000 with an agreement term January 1, 2020 through December 31, 2024.

b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$17,500) of the original cost of the agreement.

10 Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Maintenance Connection, LLC, which is in the final stages of negotiation

Page 44-45 (Andrea Rosenberg)

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-14065) with Maintenance Connection, LLC for license to use a software system used to manage equipment maintenance, extending the agreement an additional three (3) year period (January 1, 2020 through December 31, 2022) for a revised full agreement term of January 1, 2018 through December 31, 2022, and adding \$73,128 for a revised total agreement amount not to exceed \$117,000.

11 Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Carefusion Solutions, LLC, which is in the final stages of negotiation

Page 46-47 (Jason Warren)

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the master agreement (A-12934) with Carefusion Solutions, LLC adding the Pyxis product known as BD Cato Medication Workflow Solutions, a medication workflow management system, and adding additional terms and conditions associated with BD Cato.

b. Approve NMC Chief Executive Officer's recommendation to accept non-standard indemnification provisions within the BD Cato Medication Workflow Solutions Schedule.

c. Authorize the Deputy Purchasing Agent for NMC or his designee to execute Customer Order 1000141289 for the BD Cato software subscription for a sixty (60) month term effective upon implementation (estimated to be on or about November 19, 2019), for a total amount not to exceed \$265,740.

12 Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Gregory E. LeBleu, MD, which is in the final stages of negotiation

Page 48-49 (JeanneAnn Balza)

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his

designee to execute the Professional and Call Coverage Services Agreement with Gregory E. LeBleu M.D. to provide physical medicine and rehabilitation services at NMC for an amount not to exceed \$800,000 for the period January 1, 2020 to December 31, 2021.

- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$80,000) of the original contract amount and do not significantly change the scope of work.

13 Accept Oral Report from Natividad Chief Financial Officer - Daniel Leon, CFO
September 2019 YTD Financial Reports Page 50-62

14 Receive Oral Report from Natividad Chief Executive Officer - Dr. Gary R. Gray, CEO

15 Receive Oral Report from Natividad Chief of Staff – Dr. Chad Harris, COS

16 Receive Oral Report from Natividad Medical Foundation Board – Mike Payne, NMF
Board Member

17 Consider Recommendations from Governance and Nominating Committee – Fernando Elizondo, Committee Chair
Forward to Monterey County Board of Supervisors Reappointment for Libby Downey for her first full term 2019-2022.

18 Recess to Closed Session under Government Code Section 54950
Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive: Medical Quality Assurance Reports Dr. Craig Walls, CMO

19 Accept and approve October 2019 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals. Page 63-64

Adjournment

**Next Board of Trustees Meeting
Friday, December 6, 2019
9:00 AM
Natividad Room
1st Floor, Building 200**



NMC Board of Trustees Meeting

Friday, October 4, 2019

9:00 AM

Natividad Room

1st Floor, Building 200

1441 Constitution Blvd.

MINUTES

Board of Trustees: Marcia Atkinson, Dr. Gary Gray, Mike Payne, Dr. Chad Harris, Libby Downey, Charles McKee, John Huerta, Fernando Elizondo, Supervisor Chris Lopez, Britt Rios-Ellis

Absent: Mitch Winick

NMC Staff/County: Anne Brereton, Daniel Leon, Ari Entin, Nancy Buscher, Andrea Rosenberg, Monica Hamilton, Dr. Craig Walls, JeanneAnn Balza, Jennifer Williams, Hillary Fish

1. **Pledge of Allegiance**

2. **Agenda Additions/Corrections** – Board Clerk

MOTION: Motion to accept and approve the agenda with the correction of numbers, the agenda will stand as number 1-17, for October 4, 2019 BOT meeting, by Mike Payne, seconded by Libby Downey

3. **Minutes**

- a. Approve the Minutes of September 6, 2019.

MOTION: Motion to approve corrected minutes of September 6, 2019 BOT meeting by John Huerta, seconded by Libby Downey.

4. **Board Comment**

John Huerta thanked the BOS for showing support for South County Health Clinic which just opened, Supervisor Chris Lopez was in attendance and said wonderful things about Natividad and how the relationship is so important for the South County clinics.

Chair, Marcia Atkinson welcomed Charles McKee, new CAO as an ex-officio member of the BOT, we look forward to working with him and hope to be doing so for many years to come.

5. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**

None

6. Consent Calendar
6a. Policies/Procedures/Forms/Manuals

Medical Staff Privileges

- SART - New
- Neonatal Nurse Practitioner - Revised

Policies/Procedures/Forms/Manuals/ Order Sets

Revised Policies

1:4210 Code Saturation
4:1500 2019 Safety Management Plan
4:2000 2019 Security Management Plan
4:3000 2019 Hazardous Materials and Waste Management Plan
4:5000 2019 Fire Safety Management Plan
4:6000 2019 Medical Equipment Management Plan
4:7000 2019 Utilities Management Plan
ED-1400 Guideline: Severe Sepsis/Septic Shock Mgmt. Guidelines for Pediatric Patients
NICU-6800 Neonatal Transports

No Changes

LDU-6184 Delayed Bathing
1:0825 High Risk Infant Follow-Up Clinic
PED-7127 RSV/Influenza Season/Tuberculosis Visiting Policy
1:2200 Point-of-Care Laboratory Tests
POC-3900 I-Stat Analyzer Start-up and Maintenance
POC-3901 I-Stat Analyzer Calibration and Quality Control
POC-3903 I-Stat Kaolin Activated Clotting Time
POC-3907 Point-of-Care Quality Control Performance
POC-3911 Amnisure ROM (Rupture of Fetal Membrane) Patient Preparation and Specimen Collection
POC-3915 POC: Hemoglobin Determination (Hemocue Hb 201+)
POC-3920 POC: Stool for Occult Blood Sensa
POC-3925 POC: Gastric Blood (Gastrocult Slide Test)
POC-3940 POC: Direct Fungal Smear (KOH) and Saline Wet Mount

POC-3975 POC: OSOM Ultra Strep A Test

Order Sets

MED Insulin SubQ – Endotool
 N&V Injectable Pre-Checked
 NICU Blood Transfusion
 NICU Emergency Admission
 NICU Labs
 OB Bilateral Tubal Ligation
 OB Magnesium Sulfate
 PED Blood Transfusion
 PED Pre-Transfusion
 SURG PostOp Bariatric
 Warfarin Per Pharmacy Protocol

Manuals (policies available upon request)

Dietary Policies

Last Reviewed

Alleged Food Related Incident	02/03/2017
Alternative Food Choices	02/01/2017
Approved Vendors	02/01/2017
Assessment of Patients Nutritional Status	09/07/2018
Availability of Food When Kitchen is Closed	02/03/2017
Batch Cooking	02/01/2017
Between Meal Nourishments and Floor Supplies	02/03/2017
BioHazard Waste Exposure	02/01/2017
Body Mechanics	02/01/2017
Cafeteria Meal Service Hours	02/01/2017
Chipped, Cracked and Crazed China	05/01/2017
Cooking Meats	02/01/2017
Dented Cans	02/03/2017
Department Communication and Staff Meetings	02/01/2017
Department Disasater Communication	02/01/2017
Department Leadership	02/03/2017
Diet Orders	02/01/2017
DIETARY: Eternal Feeding / Formulary	06/01/2017
DIETARY: Fluid Restrictions	06/01/2017
DIETARY: Patient Kardex File	06/01/2017
DIETARY: Unsupplemented / Supplemented Clear Liquids & NPO Orders	06/01/2017

Dishwasher Considerations	02/01/2017
Dispensing Ice	02/01/2017
Disposal of Waste and Garbage Containers	05/01/2017
Document Control	02/01/2017
Dress Code	02/01/2017
Employee Health	02/01/2017
Employee Orientation / Training	02/03/2017
Equipment Maintenance, Repair and Cleaning Schedule	02/01/2017
Expired / Recalled Products	02/03/2017
Fire Safety	08/03/2018
Food & Beverage Management	08/03/2018
Food Cooling Process	02/01/2017
Food Preparation and Service Procedures	02/03/2017
Food Preparation Regarding Use of Cutting Boards	12/01/2017
Food Production	02/03/2017
Food Production Tally	02/03/2017
Food Safety (HACCP)	02/01/2017
Food Safety Manual	05/01/2017
Food Sanitation	02/03/2017
Food Service	02/03/2017
Food Specifications	02/03/2017
Food, Supplies & Equipment Procurement	02/03/2017
Identification of Chemical Solutions Safety	07/01/2017
Infant Formula	02/03/2017
Inpatient / Family Education	02/03/2017
Intake Analysis	05/01/2017
Inventory	06/01/2017
Maintenance of Thermometers	02/03/2017
Meal Service Schedule	02/03/2017
Natividad Medical Center Diet List	12/03/2018
Natividad Medical Center Nutrition Care Manual and Diet Manual, Access to	03/01/2019
Nursing Nutrition Screen	02/03/2017
Nutrition Assessment and Reassessment	02/01/2017
Nutrition Services	02/03/2017
Nutritional Adequacy of Menu	02/01/2017
Parenteral Nutrition (TPN/PPN)	02/03/2017
Patient Education Resources	02/01/2017
Patient Menu Selection	12/01/2016
Patient Menu, Permanent Changes	02/03/2017
Patient Menus with Approval Letter	02/03/2017
Performance Expectations	02/03/2017
Personal Hygiene	02/03/2017
Pest Control	02/03/2017
Portion Control	02/03/2017
Preparation of Cold Foods	02/03/2017
Preparation of Hot Food	02/03/2017
Quality Assurance	02/03/2017
Receiving Food and Supplies	02/03/2017
Relationships with Other Departments	03/03/2017
Safety Data Sheets	02/03/2017
Safety Program	02/03/2017
Salad/Sandwich Bar Ingredient Rotation	08/03/2018

Salt Substitute	05/01/2017
Storage of Non-Food Items	02/03/2017
Supplemental Diet Manual	12/03/2018
Thawing of Meats	02/03/2017
Thawing of Pies and Cakes	02/03/2017
Thawing of Portioned Meats	02/03/2017
Thawing Vegetables	02/03/2017
Tray Assembly and Distribution	02/03/2017
Tray Assessments	02/03/2017
Unauthorized Traffic in the Department	05/01/2017
Vending Services	12/01/2017
Ware Washing and Sanitizing	02/01/2017

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Items 6b to 6f of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

6b. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with McRoberts Security Technologies., Page 17-18

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-12841) with McRoberts Security Technologies for "My Child Infant Security System" Maintenance services, extending the agreement an additional one (1) year period (January 1, 2020 through December 31, 2020) for a revised full agreement term of January 1, 2015 through December 31, 2020, and adding \$33,975 for a revised total agreement amount not to exceed \$269,887.

6c. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Jane Finney, CLS, MBA, CPHQ, CPPS Page 19-20

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13313) with Jane Finney, CLS, MBA, CPHQ, CPPS for Consulting Services, extending the agreement an additional one (1) year period (November 9, 2019 through November 8, 2020) for a revised full agreement term of November 9, 2015 through November 8, 2020, and adding \$50,000 for a revised total agreement amount not to exceed \$596,521.

6d. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Chancellor Consulting Group, Inc., Page 21-22

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-13348) with Chancellor Consulting Group, Inc. for healthcare management consulting services, extending the agreement an additional one (1) year period (November 17, 2019 – November 16, 2020) for a revised full agreement term of November 17, 2014 through November 16, 2020, with no increase to the total agreement amount of \$250,000.

6e. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Marta Zulik MD, inc., Page 23-24

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute

the Professional Services Agreement with Marta Zulik MD, Inc. to provide pulmonary medicine and critical care services at NMC for an amount not to exceed \$400,000 for the period November 1, 2019 to December 31, 2021; and

b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$40,000) of the original contract amount.

6f. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with First Alarm Security & Patrol Inc., Page 25-26

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with First Alarm Security & Patrol Inc., for Uniformed Security Guard Services at NMC (A-12738) per County Request for Proposals (RFP) #10514 for an amount not to exceed \$2,300,000 with an agreement term retroactive September 1, 2018 through May 31, 2020.

MOTION: Motion to approve Policies/Procedures/Forms/Manuals and contracts items 6a-6f, moved by Mike Payne, seconded by Libby Downey, and approved unanimously.

7 Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Natividad Foundation, which is in the final stages of negotiation

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Natividad Foundation for Natividad's specially-requested services and for Natividad Foundation's philanthropic services, defined as "donor cultivation and solicitation" (e.g., The Agricultural Leadership Council) for an amount not to exceed \$1,690,405 with an agreement term (for two years) January 1, 2020 through December 31, 2021.

b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) per year or \$88,500 of the original cost of the agreement per each amendment.

MOTION: Motion to approve Item 7 for submission to the Board of Supervisors so moved Supervisor Chris Lopez, seconded by John Huerta, and approved unanimously.

7 Receive an Update on Natividad Marketing - Andrea Rosenberg, Assistant Administrator

8 Accept Oral Report from Natividad Chief Financial Officer - Daniel Leon, CFO

MOTION: Motion to accept the report on September Financial Report, moved by John Huerta seconded by Libby Downey, and approved unanimously.

9 Accept Updated Schedule for Finance Committee for 2019

Updated FC Schedule 2019

MOTION: Motion to accept the Updated Finance Committee Schedule for 2019, moved by Mike Payne seconded by John Huerta, and approved unanimously.

10 Receive Oral Report from Natividad Chief Executive Officer - Dr. Gary R. Gray, CEO

11 **Receive Oral Report from Natividad Chief of Staff** – *Dr. Chad Harris, COS*

12 **Receive Oral Report from Natividad Chief Nursing Officer** – *Nancy Buscher, CNO*

13 **Receive Oral Report from Natividad Quality Administrator** – Monica Hamilton, QA
a. Patient Experience Presentation

14 **Receive Oral Report from Natividad Medical Foundation Board** – Mike Payne, NMF Board Member

15 **Recess to Closed Session under Government Code Section 54950**

- a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive: Medical Quality Assurance Reports *Dr. Craig Walls, CMO*

16 **Accept and approve September 2019 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals.**

MOTION: Motion to accept the report on September 2019 Credentials Report, moved by Libby Downey seconded by Mike Payne, and approved unanimously.

Adjournment: With no other business before the Board the meeting was adjourned at 11:30 am.

Marcia Atkinson, Chair

Recorded by Irene Zenk



Executive Committee

Tuesday, October 8, 2019

2:00 pm

Cypress Room

1st Floor, Building 300

1441 Constitution Blvd.

MINUTES

Executive Committee: Dr. Chad Harris, Mike Payne, Marcia Atkinson, Libby Downey

Absent: Dr. Gary Gray

NMC Staff/County: Dr. Craig Walls

1. **Call to Order**

2. **Agenda Additions/Corrections**

***MOTION:** Motion to accept and approve the agenda for October 8, 2019 Executive Committee meeting, by Marcia Atkinson, seconded by Mike Payne*

3. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

4. **Recess to Closed Session under Government Code Section 54950**

- a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive: Medical Quality Assurance Reports *Dr. Craig Walls, CMO*

5. Accept and approve Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals.

***MOTION:** Motion to accept the report on September 2019 Credentials Report, moved by Mike Payne seconded by Marcia Atkinson, and approved.*

Adjournment: With no other business before the Committee the meeting was adjourned at 2:20 pm.

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Everbridge, Inc. Amendment No. 1

Legistar Number: _____

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Everbridge, Inc. for Critical Event Management Software services, extending the agreement an additional two (2) year period (January 30, 2020 through January 29, 2022) for a revised full agreement term of January 30, 2018 through January 29, 2022, and adding \$65,378 for a revised total agreement amount not to exceed \$127,642.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Everbridge, Inc. for Critical Event Management Software services, extending the agreement an additional two (2) year period (January 30, 2020 through January 29, 2022) for a revised full agreement term of January 30, 2018 through January 29, 2022, and adding \$65,378 for a revised total agreement amount not to exceed \$127,642.

SUMMARY/DISCUSSION:

Everbridge is a critical event management software system that Natividad has utilized since January 2018. It allows the Staffing Resources Office, responsible for ensuring compliance with staffing ratios on units, to effectively reach staff for mass callings when needed. The mass callings are typically done for sick calls and staffing shortages. On occasion, mass callings can be used when there are mass casualty/triage events. This system is also utilized to contact specific groups of people when needed during accreditation surveys (TJC, CMS, etc.) as an alternate means of communicating updates.

Everbridge is a web based system that stores and updates telephone numbers for all staff members within the hospital in a single location. It is readily accessible from anywhere that has access to the internet. Within the system, NMC has the ability to select targeted groups of employees and in various ways all while the system tracks communications and verifications.

Compliance with staffing ratios is a priority at NMC and this software has been essential in ensuring that communications surrounding staffing are managed effectively and efficiently. NMC recommends the renewal of this agreement to ensure continued compliance.

OTHER AGENCY INVOLVEMENT:

County Counsel reviewed and approved this amendment No. 1 as to legal form, and the Auditor-Controller reviewed and approved as to payment provisions. The amendment No.1 was reviewed and approved by NMC's Finance Committee on October 24, 2019 and by its Board of Trustees on 11/01/2019.

FINANCING:

The cost for this amendment No. 1 is \$65,378 of which \$32,689 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Supporting the renewal of the Everbridge contract will ensure that we continue to provide great patient care. It ensures we are contacting all available resources to have the best quality staff available when an incident or sick call occurs. It also provides us the method to communicate with necessary staff from anywhere to notify of changes at the facility that could be important to their oncoming shift.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Ann Ferguson, Management Analyst II, 783-2724
Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:
Everbridge, Inc. Amendment 1
Everbridge, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Medical Information Technology, Inc. Amendment No. 5

Legistar Number:

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment no. 5 to the agreement (A-13067) with Medical Information Technology, Inc. (MEDITECH) for the addition of MD Staff, Pharmacy Automation, and Medinet interfaces for the MEDITECH system at NMC, adding \$65,818 for a revised total agreement amount not to exceed \$299,467, and with no change to the implementation term of March 22, 2016 through April 29, 2020.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment no. 5 to the agreement (A-13067) with Medical Information Technology, Inc. (MEDITECH) for the addition of MD Staff, Pharmacy Automation, and Medinet interfaces for the MEDITECH system at NMC, adding \$65,818 for a revised total agreement amount not to exceed \$299,467, and with no change to the implementation term of March 22, 2016 through April 29, 2020.

SUMMARY/DISCUSSION:

Medical Information Technology, Inc. (MEDITECH) provides NMC with a Health Care Information System (HCIS) for Electronic Medical Records (EMRs) and is NMC's primary source of electronic patient data.

Because of the complexity of patient care and its documentation, there are some software application needs that are not provided by the MEDITECH suite of products. When these other software applications are required, it is often necessary for these applications to exchange data with MEDITECH via interfaces. NMC currently has multiple active interfaces to and from MEDITECH and third party software such as our radiology imaging and storage system, Patient Archiving and Communication System (PACS) and our perinatal fetal monitoring system, Open Building Information Exchange (oBIX). As new specialized software becomes available or is required, NMC subsequently needs to interface these new applications with MEDITECH.

Natividad is requesting approval to purchase the following interfaces:

- Applied Statistics' MD-Staff software is an enterprise level healthcare provider credentialing system that NMC utilizes to automate the credentialing process at the hospital. This interface will allow automatic provider credentialing and privilege updates to flow from MD-Staff directly to MEDITECH's provider dictionary.
- The Pharmacy Automation interface allows MEDITECH to send medication and dose information for single and multicomponent compounds to other pharmacy systems. This interface is necessary for the implementation of an intravenous workflow system. An intravenous workflow system increases patient safety by integrating barcode scanning, gravimetric, and digital image capture into the IV compounding personnel's compounding workflow.

- The MEDINET interface allows the Health Department to connect to the NMC laboratory and will automate a number of manual processes.

OTHER AGENCY INVOLVEMENT:

County Counsel reviewed and approved this amendment no. 5 as to legal form, and the Auditor-Controller reviewed and approved as to payment provisions. This amendment no. 5 was reviewed and approved by NMC's Finance Committee on October 24, 2019 and by its Board of Trustees on November 1, 2019.

FINANCING:

The cost for this amendment no. 5 is \$65,818, all of which is included in the Fiscal Year 2019-20 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This amendment expands upon the existing MEDITECH interfaces agreement and further enhances its capabilities, leading to improved technological functionality and interconnectivity between various systems within NMC. This also contributes to a sound, secure and sustainable physical infrastructure and further enhances the healthcare experience for patients due to the seamless integration across systems.

☐ Economic Development
☒ Administration
☒ Health and Human Services
☒ Infrastructure
☐ Public Safety

Prepared by: Dr. Charles Harris, Chief Medical Information Officer, 783-2785

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Medical Information Technology Inc. Amendment 5
Medical Information Technology Inc. Amendment 4
Medical Information Technology Inc. Amendment 3
Medical Information Technology Inc. Amendment 2
Medical Information Technology Inc. Amendment 1
Medical Information Technology Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Amendment No. 1 to the EBSCO Industries, Inc. Agreement

Legistar Number:

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (Licensee) or his designee to execute amendment No. 1 to the agreement with EBSCO Industries, Inc. (EBSCO) for online database and journal subscriptions, extending the agreement an additional three (3) year period (January 1, 2020 – December 31, 2023) for a revised full agreement term of January 1, 2019 through December 31, 2023, and adding \$348,553 for a revised total agreement amount not to exceed \$448,153.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (Licensee) or his designee to execute amendment No. 1 to the agreement with EBSCO Industries, Inc. (EBSCO) for online database and journal subscriptions, extending the agreement an additional three (3) year period (January 1, 2020 – December 31, 2023) for a revised full agreement term of January 1, 2019 through December 31, 2023, and adding \$348,553 for a revised total agreement amount not to exceed \$448,153.

SUMMARY/DISCUSSION:

EBSCO provides Natividad staff access to online medical database resources and published medical journals. These resources include the leading web-based clinical research tools utilized in hospital and clinic settings to obtain answers to clinical questions, including the latest evidence and clinical expertise to provide specific, practical recommendations for diagnosis and treatment at the point of care.

Natividad has a current agreement with EBSCO for online access to these resources that will expire December 31, 2019. Approval of this recommended action will provide Natividad's medical staff, residents, and nursing and ancillary hospital staff continued access to these valuable clinical resources along with our patient discharge instructions database incorporated in our electronic medical record system. Included in this Amendment is the functionality of EBSCO products, which will provide remote access to many of these resources. This enhancement will allow authorized users to access EBSCO resources from any internet-enable device including desktop computers, laptops, and mobile devices. In addition, providers can continue to accrue *AMA PRA Category 1™* credits for every search they conduct the EBSCO databases and catalog tools; and Nursing, Dietitians, Social Workers, and Physical Therapists can earn continuing education units.

This work supports:

- Natividad Medical Center's The Joint Commission requirement to "provide access to knowledge-based information resources 24 hours a day, 7 days a week." *The Joint Commission Standards IM.03.01.01*
- Natividad Medical Center's The Joint Commission requirement to "provide patient education and training based on each patient's needs and abilities." *The Joint Commission Standards PC.02.03.01*

- Natividad's Family Medicine Residency Program's Accreditation Council for Graduate Medical Education (ACGME) requirement "Residents must have ready access to specialty-specific and other appropriate reference material in print or electronic format. This must include access to electronic medical literature databases with full text capabilities." *ACGME Common Program Requirements I.D.3.*
- Natividad Medical Center Level II Trauma Center's American College of Surgeon's requirement "must use clinical practice guidelines, protocols, and algorithms derived from evidence-based validated resources." *American College of Surgeons Criterion CD 16-4*
- Monterey County Health Department 2011-2015 strategic initiative: Ensure access to culturally and linguistically appropriate, customer-friendly, quality health services and support essential public health services.

In addition to access for the medical databases listed in Exhibit A-1, this amendment includes \$56,000 for medical journal subscriptions purchased through EBSCO.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 1 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee on October 24, 2019 and by its Board of Trustees on November 1, 2019.

FINANCING:

The cost for this amendment No. 1 is \$348,553 of which \$116,184 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement facilitates access to critical point of care clinical diagnosis resources which aid in decision making, as well as medical journals needed by healthcare providers and residents to keep current on trends and changes in practice.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Cynthia Johnson, Medical Librarian 783-2597

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

EBSCO Industries, Inc. Amendment No. 1

EBSCO Industries, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Verge Solutions LLC Amendment No. 4

Legistar Number: _____

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13820) with Verge Solutions, LLC for a software system that manages issues from a quality, accreditation and regulatory compliance standpoint, extending the agreement an additional one (1) year period (January 1, 2020 through December 31, 2020) for a revised full agreement term of January 1, 2019 through December 31, 2020, and adding \$44,972 for a revised total agreement amount not to exceed \$223,614.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13820) with Verge Solutions, LLC for a software system that manages issues from a quality, accreditation and regulatory compliance standpoint, extending the agreement an additional one (1) year period (January 1, 2020 through December 31, 2020) for a revised full agreement term of January 1, 2019 through December 31, 2020, and adding \$44,972 for a revised total agreement amount not to exceed \$223,614.

SUMMARY/DISCUSSION:

Verge Solutions, LLC dba Verge Health is a risk management software company. Verge's software solutions enable healthcare organizations to proactively protect and defend patients, caregivers, and frontline staff, against errors, adverse events, and policy violations. With over 900 facilities and 500,000 active users, the company's Converge Platform provides hospital organizations with a cross-functional, proactive surveillance tool enabling optimal quality and safety results.

Verge Solutions provides Software as a Service (SaaS) to NMC which includes the following products: Accreditation Regulatory, Event Management and Patient Relations.

Accreditation Regulatory module enables NMC to proactively manage compliance with: Regulatory requirements and Quality data through auditing compliance of standards. Incorporating powerful data collection tools, survey methodology, flexible reporting and corrective action plans, Accreditation Regulatory module assists NMC with being "survey ready" at all times.

Event Management module empowers event reporting and patient safety tools that transform real-time data into actionable results. With a user-friendly icon screen, intuitive forms and easy reporting, Event Management automates NMC's event management process.

Patient Relations module makes it easier to understand and improve all areas of patient relationship management. NMC shall be able to create an efficient process of collecting and reporting patient complaints and grievances.

Verge Solutions modules provides data to assist with identifying safety hazards and help prioritize where to focus resources, develop interventions to mitigate hazards and evaluate whether the

interventions reduced harm. NMC is requesting approval of the recommended action to continue utilizing the services and tools, like Quality Management Software (QMS) provided by Verge Solutions

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 4 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 4 has also been reviewed and approved by NMC's Finance Committee on October 24, 2019 and by its Board of Trustees on November 1, 2019.

FINANCING:

The cost for this amendment No. 4 is \$44,972, half of which is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for a software system which improves data collection and processing to enable analysis of patient safety and standards compliance information which drives improved medical care and patient outcomes at NMC. The use of this system directly contributes to a more efficient and effective use of resources within the organization and provides NMC with additional support it needs to be able to provide reliable and quality patient care thus improving the health and quality of life for patients and their families.

☐ Economic Development
☒ Administration
☒ Health and Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Monica Hamilton, Quality Administrator, 783-2502
Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Verge Solutions Amendment 4
Verge Solutions Amendment 3
Verge Solutions Amendment 2
Verge Solutions Amendment 1
Verge Solutions Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

SkillSurvey, Inc. Amendment No. 1

Legistar Number: _____

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with SkillSurvey, Inc. for online reference checking solution services to increase quality of hire and improve recruiting efficiency at NMC, extending the agreement an additional three (3) year period (December 31, 2019 through December 30, 2022) for a revised full agreement term of December 31, 2016 through December 30, 2022, and adding \$55,545 for a revised total agreement amount not to exceed \$111,234.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with SkillSurvey, Inc. for online reference checking solution services to increase quality of hire and improve recruiting efficiency at NMC, extending the agreement an additional three (3) year period (December 31, 2019 through December 30, 2022) for a revised full agreement term of December 31, 2016 through December 30, 2022, and adding \$55,545 for a revised total agreement amount not to exceed \$111,234.

SUMMARY/DISCUSSION:

SkillSurvey, Inc., is an on-line automated software utilized to conduct employment reference checks in a consistent, timely, and cost-effective manner and will provide Natividad hiring managers with a comprehensive candidate report to evaluate the candidates being considered. SkillSurvey, Inc. is currently utilized by Natividad who entered into a three year agreement with them back in 2016 for \$55,698. The Department of Social Services and the Monterey County Health Department also have similar agreements with SkillSurvey, Inc.

Prior to the use of SkillSurvey, conducting reference checks was a manual process conducted by managers involving numerous phone calls and emails which was a more time intensive process than an electronic reference check process. In addition, the manual process provided less information to hiring managers than the electronic process that SkillSurvey offers. SkillSurvey's on-line hiring reference check tool has expedited the hiring process by providing a more comprehensive candidate report to evaluate candidates being considered for employment.

Approval of this Amendment will allow Natividad to continue to utilize the pre-employment reference check services.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 1 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee on September 26, 2019 and by its Board of Trustees on October 4, 2019.

FINANCING:

The cost for amendment No. 1 is \$55,545, of which \$18,515 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This amendment correlates to the Health and Human Services Strategic initiative adopted by the Board of Supervisors by allowing Natividad to continue their process and ability to hire highly qualified candidates through efficient and accurate assessment of the reference materials for potential hires.

☐ Economic Development
☒ Administration
☒ Health and Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Janine Bouyea, Human Resources Administrator, 783-2701

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

SkillSurvey, Inc. Amendment 1

SkillSurvey, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Health Management Associates, Inc. Amendment No. 4

Legistar Number: _____

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-14083) with Health Management Associates, Inc. for consulting services associated with patient alignment and Monterey County ambulatory clinics for Natividad, extending the agreement an additional one (1) year period (January 2, 2020 through January 1, 2021) for a revised full agreement term of January 2, 2017 through January 1, 2021, with no increase to the total agreement amount of \$380,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-14083) with Health Management Associates, Inc. for consulting services associated with patient alignment and Monterey County ambulatory clinics for Natividad, extending the agreement an additional one (1) year period (January 2, 2020 through January 1, 2021) for a revised full agreement term of January 2, 2017 through January 1, 2021, with no increase to the total agreement amount of \$380,000.

SUMMARY/DISCUSSION:

Health Management Associates, Inc. (HMA) is a consulting firm experienced in feasibility studies and program development with a deep knowledge of county hospital system operations and network development. HMA will work with Natividad and Health Department leadership to assist in improving operational and clinical alignment of the Monterey County health portfolio.

HMA will continue to provide guidance regarding; unified planning, strategic partnership development and opportunities for achieving shared operational efficiencies via this amendment. Specific operational improvements will focus on improving appointment access, patient communication, and quality improvement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 4 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 4 has also been reviewed and approved by NMC's Finance Committee on October 24, 2019 and by its Board of Trustees on November 1, 2019.

FINANCING:

There is no increase to the total agreement amount with this amendment. \$25,000 is included in the Fiscal Year 2019-20 Adopted Budget for this agreement. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for financial consulting services to explore and implement various approaches to providing healthcare benefits and network designs to lower costs and to direct care to specific provider systems, the outcome of which will contribute to a more efficient use of resources within the organization.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Daniel Leon, Chief Financial Officer, 783-2551

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Health Management Associates Amendment 4
Health Management Associates Amendment 3
Health Management Associates Amendment 2
Health Management Associates Amendment 1
Health Management Associates Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Grace N. Deukmedjian M.D. First Amendment

TITLE:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement (A-14063) with Grace N. Deukmedjian M.D. to provide pediatric hospitalist services, extending the term by twenty-four months (January 1, 2020 to December 31, 2021) for a revised full agreement term of August 1, 2018 to December 31, 2021, and adding \$200,000 for a revised total not to exceed amount of \$400,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$20,000) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement (A-14063) with Grace N. Deukmedjian M.D. to provide pediatric hospitalist services, extending the term by twenty-four months (January 1, 2020 to December 31, 2021) for a revised full agreement term of August 1, 2018 to December 31, 2021, and adding \$200,000 for a revised total not to exceed amount of \$400,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$20,000) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

NMC operates a twelve bed pediatric unit and an eighteen bed maternal infant unit providing medical care for newborns, children and adolescents, as well as hospital based services for the pediatric population (age 0-21) through NMC's emergency medicine, trauma programs, general surgery and outpatient specialty clinics.

In July 2017, the pediatric hospitalist program increased its service to twenty-four hour in-house patient care. It takes at least 4.2 Full Time Equivalent (FTE) physicians to cover the service and ensure a pediatrician is on-site twenty-four hours a day. NMC would like to amend the agreement with Grace Deukmedjian M.D. so that she can continue to participate in the panel of physicians providing these services. Dr. Deukmedjian is paid an hourly rate for services, the amount of services provided may increase due to the need for coverage, but the hourly rate will stay the same. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form and the Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. [The Amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.]

FINANCING:

The amount of this amendment is \$200,000. The total not to exceed amount of this Agreement is \$400,000 for the period August 1, 2018 to December 31, 2021 (41 months). \$100,000 is

included the Fiscal Year 2019/20 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs to provide reliable and high quality patient care which improves the health and quality of life for Monterey County residents and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement-First Amendment

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Kristin Bakhda, WHNP, CNM Second Amendment

TITLE:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to Professional Services Agreement (A-13546) with Kristin A. Bakhda, WHNP, CNM to provide nurse midwife services, extending the term by twelve months (January 1, 2020 to December 31, 2020) for a revised full agreement term of January 1, 2017 to December 31, 2020 and adding \$100,000 for a revised amount not to exceed \$400,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$10,000) of the original contract amount.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to Professional Services Agreement (A-13546) with Kristin A. Bakhda, WHNP, CNM to provide nurse midwife services, extending the term by twelve months (January 1, 2020 to December 31, 2020) for a revised full agreement term of January 1, 2017 to December 31, 2020 and adding \$100,000 for a revised amount not to exceed \$400,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$10,000) of the original contract amount.

SUMMARY/DISCUSSION:

Natividad Medical Center operates a labor and delivery unit with over 2,000 deliveries per year. In January 2017, NMC added midwifery services, trained health professional who helps healthy women during labor, deliver and after the birth of their babies, to enhance the breadth of its obstetric and gynecological services becoming the first hospital in Monterey County to offer this service to its patients.

NMC has an agreement with Kristin Bakhda, a certified nurse midwife (CNM) to provide midwife services to patients in the outpatient specialty clinic and patients who are admitted to the labor and delivery unit. NMC wishes to amend the agreement to extend the term by twelve months so that Kristin can continue to provide at least the same services without interruption. NMC has obtained an independent opinion of fair market value supporting the payment terms.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. [The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.]

FINANCING:

The cost of this Amendment is \$100,000. The total not to exceed amount of the Agreement is \$400,000 for the period January 1, 2017 to December 31, 2020 (48 months). \$100,000 is included in the Fiscal Year 2019/20 Adopted Budget. The remaining amount will be budgeted for subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement; First-Second Amendment

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Victoria Chew, M.D. First Amendment

TITLE:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement with Victoria Chew, M.D. to provide family medicine services at NMC, extending the term by twenty-four months (January 1, 2020 to December 31, 2021) for a revised full agreement term of November 1, 2018 to December 31, 2021, and adding \$200,000 for a revised total not to exceed amount of \$300,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement with Victoria Chew, M.D. to provide family medicine services at NMC, extending the term by twenty-four months (January 1, 2020 to December 31, 2021) for a revised full agreement term of November 1, 2018 to December 31, 2021, and adding \$200,000 for a revised total not to exceed amount of \$300,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

NMC operates Family Medicine Residency Program affiliated with the University of California's San Francisco Medical School with a total of 30 residents that practice in multiple settings including the inpatient labor and delivery unit. The Residency Program must arrange for patient care and supervision of its residents by qualified family medicine physicians. NMC has an agreement with Dr. Chew to provide family medicine services, as needed to cover the service. NMC wishes to amend the Agreement at this time in order to avoid interruption of services. NMC has obtained an independent opinion of fair market value supporting the payment terms.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form and the Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. [The Amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees].

FINANCING:

The cost of this amendment is \$200,000. The total not to exceed amount of this Agreement is \$300,000 for the period November 1, 2018 to December 31, 2021 (38 months). \$100,000 is included the Fiscal Year 2019/20 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs to provide reliable and high quality patient care which improves the health and quality of life for Monterey County residents and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement; First Amendment

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Monterey Anesthesia Professionals Second Amendment

TITLE:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement with Monterey Anesthesia Professionals (MAP) (A-13387) to provide anesthesia services, extending the term by twelve months (January 1, 2020 to December 31, 2020) for a revised full agreement term of January 1, 2017 to December 31, 2020, and adding \$4,340,995, for a revised total not to exceed amount of \$15,562,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$1,120,930) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement with Monterey Anesthesia Professionals (MAP) (A-13387) to provide anesthesia services, extending the term by twelve months (January 1, 2020 to December 31, 2020) for a revised full agreement term of January 1, 2017 to December 31, 2020, and adding \$4,340,995, for a revised total not to exceed amount of \$15,562,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$1,120,930) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

NMC's surgical team performs over 3,500 inpatient and outpatient surgeries per year. It requires a minimum of eight (8) full-time equivalent (FTE) anesthesiologist physicians to provide anesthesia services for NMC's four operating rooms, including one physician that is immediately available in-house 24 hours a day and one back-up physician that is available on-call 24 hours a day in accordance with American College of Surgeons (ACS) guidelines for a Level II Trauma Center. Anesthesia services also include airway management (intubations), central line insertion and acute postoperative pain management.

Additionally, it requires at least five (5) FTE certified nurse anesthetists (CRNA), including one CRNA that is immediately available 24 hours a day to provide anesthesia services within NMC's labor and delivery suites. CRNAs may staff one of the four main operating rooms as well.

NMC would like to amend the agreement with Monterey Anesthesia Professionals, a California general partnership, to continue to provide exclusive anesthesia services and a physician to serve as medical director, responsible for general administration and oversight of the anesthesia services. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. [The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees].

FINANCING:

The cost of this amendment is \$4,340,995. The total not to exceed amount of this Agreement is \$15,562,000 for the period January 1, 2017 to December 31, 2020 (48 months). \$4,340,995 is included in the Fiscal Year 2019/20 Adopted Budget. The remaining amount will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement; First-Second Amendment

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Amendment 2 to Debt Collection Services Master Agreements per RFP #9600-64

Legistar Number: _____

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreements with Receivable Solutions, Inc. (A-13319) and Credit Consulting Services, Inc. (A-13320) for debt collection services, adding \$2,400,000 for a revised total aggregate amount not to exceed \$6,970,000 with no change to the agreement term of October 1, 2016 through September 30, 2020.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreements with Receivable Solutions, Inc. (A-13319) and Credit Consulting Services, Inc. (A-13320) for debt collection services, adding \$2,400,000 for a revised total aggregate amount not to exceed \$6,970,000 with no change to the agreement term of October 1, 2016 through September 30, 2020.

SUMMARY/DISCUSSION:

NMC utilizes 2 collection agencies, Receivable Solutions and Credit Consulting Services, to provide collection services for NMC self-pay patients and bad debt collections as a result of RFP 9600-64. Each agency receives daily files of accounts to send collection notices to patients. If payments are not received within 150 day time frame the account will turn over to proceed with collection efforts. The volume of accounts sent to these agencies fluctuate volume based on NMC business. The agreement documents themselves do not state a total agreement amount specifically. Payment is based on the amount of debt collected and is therefore an unknown. NMC is requesting an increased aggregate dollar limit for both agreements not to exceed \$6,970,000 which reflects the estimated amount NMC might pay for debt collection fees through the end of the agreement term.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 2 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee on October 24, 2019 and by its Board of Trustees on November 1, 2019.

FINANCING:

The cost for this amendment No. 2 is \$2,400,000 of which \$1,299,996 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The Debt Collection Services agreements give NMC the ability to collect patient's monetary responsibilities for the services they have received at NMC.

☐ Economic Development
☒ Administration
☐ Health and Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Tracy Short, Director of Patient Financial Services, 783-2347
Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Receivable Solutions, Inc. Amendment No. 2
Credit Consulting Services, Inc. Amendment No. 2
Receivable Solutions, Inc. Amendment No. 1
Credit Consulting Services, Inc. Amendment No. 1
Receivable Solutions, Inc. Agreement
Credit Consulting Services, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

IBM Amendment 1 to Software Subscription Agreement

Legistar Number: _____

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13260) with International Business Machines Corporation (IBM) for a software subscription to the CareDiscovery database, a benchmarking system used for quality and performance analysis, extending the agreement an additional thirty-six (36) month period (January 1, 2020 through December 31, 2023) for a revised full agreement term of July 1, 2016 through December 31, 2023, and adding \$412,023 for a revised total agreement amount not to exceed \$844,666.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13260) with International Business Machines Corporation (IBM) for a software subscription to the CareDiscovery database, a benchmarking system used for quality and performance analysis, extending the agreement an additional thirty-six (36) month period (January 1, 2020 through December 31, 2023) for a revised full agreement term of July 1, 2016 through December 31, 2023, and adding \$412,023 for a revised total agreement amount not to exceed \$844,666.

SUMMARY/DISCUSSION:

With Board of Supervisors approval, NMC originally contracted (A-12063& A-12282) with Truven Health Analytics, Inc for the use of their CareDiscovery and Meaningful Use database(s) and analytic tools back in 2009. In 2016 Natividad established a new agreement with more favorable terms for the same database access with Truven who, at that time, was declared as a division of IBM.

Care Discovery is a database and reporting system that provides NMC with a dashboard of critical benchmarks and objective, fact-based information necessary to make quick, confident decisions in support of the hospital's quality improvement initiatives. The database and reporting system allows NMC to: evaluate our performance as compared to peer hospitals; and evaluate our outcomes including the Agency for Healthcare Research and Quality (AHRQ) national indicators, complications, and risk-adjusted mortality and resource metrics. It provides NMC with the capability to drill into transaction-level details to identify specific opportunities for improving the process of care. The database and reporting system allows NMC to compare patient-care patterns among physicians and compare expected results to observed results. The database is used to run many required reports for Joint Commission accreditation.

The Care Discovery Quality Measures database and reporting system provides NMC with the tools to comply with the Joint Commission and Center for Medicare and Medicaid Services (CMS) requirement for quarterly reporting of clinical quality measures also known as Core Measures.

At the current time Natividad wishes to extend the existing subscription agreement for an additional three (3) years to allow for continued access of the CareDiscovery database.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 1 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee on October 24, 2019 and by its Board of Trustees on November 1, 2019.

FINANCING:

The cost for this amendment No. 1 is \$412,023 of which \$133,558 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The CareDiscovery Quality Measures database and reporting system provides NMC with the tools to administrate operations as well as comply with the Joint Commission and Center for Medicare and Medicaid Services (CMS) requirement for quarterly reporting of clinical quality measures also known as Core Measures.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Monica Hamilton, Quality Administrator, 783-2502
Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:
IBM Amendment 1 to Subscription Agreement
IBM (Truven) Subscription Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Amendment No. 2 for the First Alarm Agreement

Legistar Number: _____

..Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with First Security Services, A First Alarm Security & Patrol Inc. Company for shuttle services at NMC, extending the agreement for an additional two (2) year period (January 9, 2020 through January 8, 2022) for a revised full agreement term of January 9, 2018 through January 8, 2022 and adding \$233,000 for a revised total agreement not to exceed \$457,048.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,405) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with First Security Services, A First Alarm Security & Patrol Inc. Company for shuttle services at NMC, extending the agreement for an additional two (2) year period (January 9, 2020 through January 8, 2022) for a revised full agreement term of January 9, 2018 through January 8, 2022 and adding \$233,000 for a revised total agreement not to exceed \$457,048.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,404.80) of the original cost of the agreement.

SUMMARY/DISCUSSION:

The Monterey County Jail Expansion Project is affecting parking and safety on the Natividad Medical Center (NMC) Campus. Previously, NMC and the jail shared parking for staff and patients that is now unavailable as a result of the expansion project. This impacts over 300 parking spaces including the availability of American with Disabilities Act (ADA) parking.

NMC and Resource Management Agency (RMA) collaborated in building a temporary parking lot to address the parking shortage during the expansion project. However, this temporary parking lot is remote and may limit access. Staff have expressed concerns regarding the safety and inaccessibility of the remote parking lot. NMC received many requests to provide a shuttle service from the remote lot to the hospital.

NMC conducted an assessment and determined that safety issues exist in the remote parking area; especially in the evening hours. For the safety and convenience of our staff NMC proposes providing shuttle services between the remote lot and the hospital from 6:00am to 8:00pm Monday through Friday. Due to the temporary need for remote parking, contracting with a vendor is a suitable and cost effective option.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 2 as to legal form, and the Auditor- 40

Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee on October 24, 2019 and by its Board of Trustees on November 1, 2019.

FINANCING:

The cost for this amendment No. 2 is \$233,000 of which \$116,500 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Provides a safe means of transportation from the temporary parking lot to the hospital campus.
Increases employee safety by reducing transportation-related injuries.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeff Cleek, Director of Engineering, 783-2614

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

First Alarm for Shuttle Services Amendment No. 2

First Alarm for Shuttle Services Amendment No. 1

First Alarm for Shuttle Services Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Automatic Door Systems, Inc. Agreement

Legistar Number: _____

..Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Automatic Door Systems, Inc. for maintenance and repair of all automatic doors at NMC for an amount not to exceed \$175,000 with an agreement term January 1, 2020 through December 31, 2024.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$17,500) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Automatic Door Systems, Inc. for maintenance and repair of all automatic doors at NMC for an amount not to exceed \$175,000 with an agreement term January 1, 2020 through December 31, 2024.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$17,500) of the original cost of the agreement.

SUMMARY/DISCUSSION:

Automatic Door Systems, Inc. has installed the bulk of NMCs complex door systems and therefore is the optimum vendor choice for providing repair services when needed.

Natividad's contracts department and Engineering department have explored issuing a Request for Proposals (RFP) for these services to offer local businesses a chance at this contract, however, in order to determine how competitive a RFP would be, Natividad made phone calls to all local commercial door service vendors it found online and in the yellow pages to inquire about interest, and all responded saying they didn't provide services on electronic hospital doors. Without local competition available, Natividad has opted to continue to utilize services from Automatic Door Systems, Inc. for most of its door service needs. Natividad utilizes two (2) other vendors for fire door service specifically. This contract is for services on all other electronic doors throughout the hospital.

This new agreement replaces an older agreement with Automatic Door Systems Inc. from 2014 and contains updated terms and pricing.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee on October 24, 2019 and by its Board of Trustees on November 1, 2019.

FINANCING:

The cost for this agreement is \$175,000 of which \$35,000 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement allows for needed improvements to the hospital's physical infrastructure. These improvements ensure that NMC maintains itself as a first rate medical facility which, in turn, enables NMC staff to provide quality medical care that leads to an improved quality of life for its patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☒ Public Safety

Prepared by: Jeffrey Cleek, Director of Engineering & Safety, 783-2614

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Automatic Door Systems, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Maintenance Connection, LLC Amendment No. 1

Legistar Number: _____

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-14065) with Maintenance Connection, LLC for license to use a software system used to manage equipment maintenance, extending the agreement an additional three (3) year period (January 1, 2020 through December 31, 2022) for a revised full agreement term of January 1, 2018 through December 31, 2022, and adding \$73,128 for a revised total agreement amount not to exceed \$117,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-14065) with Maintenance Connection, LLC for license to use a software system used to manage equipment maintenance, extending the agreement an additional three (3) year period (January 1, 2020 through December 31, 2022) for a revised full agreement term of January 1, 2018 through December 31, 2022, and adding \$73,128 for a revised total agreement amount not to exceed \$117,000.

SUMMARY/DISCUSSION:

The computerized facility software maintenance system (entirely web based subscription service) provided by Maintenance Connection allows the NMC Engineering department to manage facility assets, preventive maintenance schedules, and routine workflow, such as repairs and simple installations through the computerized work order system. Maintenance Connection's software provides Natividad staff with reports and dashboards to monitor effectiveness and efficiency in the Engineering department surrounding equipment maintenance and repairs.

The Joint Commission and National Fire Prevention Agency (NFPA) require that the hospital test and inspect all pieces of equipment that are related to life safety on a prescribed schedule. The hospital has the ability to maintain regulatory compliance through this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 1 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee on October 24, 2019 and by its Board of Trustees on November 1, 2019.

FINANCING:

The cost for this amendment No. 1 is \$73,128 of which \$22,746 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Extending the term of the Maintenance Connection agreement enables Natividad to continue to properly manage the required maintenance and repairs of various types of hospital equipment. This, in turn, leads to having and maintaining safe and reliable equipment.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Jeffrey Cleek, Director of Engineering & Safety, 831-783-2614

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Maintenance Connection, LLC Amendment No. 1

Maintenance Connection, LLC Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Amendment No. 1 to Carefusion Master Rental Agreement for Pyxis

Legistar Number: _____

..Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the master agreement (A-12934) with Carefusion Solutions, LLC adding the Pyxis product known as BD Cato Medication Workflow Solutions, a medication workflow management system, and adding additional terms and conditions associated with BD Cato.
- b. Approve NMC Chief Executive Officer's recommendation to accept non-standard indemnification provisions within the BD Cato Medication Workflow Solutions Schedule.
- c. Authorize the Deputy Purchasing Agent for NMC or his designee to execute Customer Order 1000141289 for the BD Cato software subscription for a sixty (60) month term effective upon implementation (estimated to be on or about November 19, 2019), for a total amount not to exceed \$265,740.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the master agreement (A-12934) with Carefusion Solutions, LLC adding the Pyxis product known as BD Cato Medication Workflow Solutions, a medication workflow management system, and adding additional terms and conditions associated with BD Cato.
- b. Approve NMC Chief Executive Officer's recommendation to accept non-standard indemnification provisions within the BD Cato Medication Workflow Solutions Schedule.
- c. Authorize the Deputy Purchasing Agent for NMC or his designee to execute Customer Order 1000141289 for the BD Cato software subscription for a sixty (60) month term effective upon implementation (estimated to be on or about November 19, 2019), for a total amount not to exceed \$265,740.

SUMMARY/DISCUSSION:

This amendment is for the addition of hardware and a software subscription for BD Cato also known as Pyxis IV Prep. The general terms and conditions of the Master Agreement for Pyxis apply, however, there are some additional terms and conditions associated with the software subscription that are included within this amendment, including a non-standard indemnity clause.

BD Cato is an IV workflow management system, a combination of hardware and software that makes compounding IVs safer and more efficient. The system guides the user step by step through the compounding process with safety checks along the way.

New and recurring orders from the Hospital Information System flow to BD Cato's computerized queue. Use of the queue replaces the current batch process, allowing IVs to be compounded closer to when they are needed. This reduces waste.

The technician chooses which item to compound from the queue. Items with the same components can be compounded back to back to decrease waste. Stat or now items are clearly identified. Once an item has been chosen the system guides the user through each step. Hardware present in the compounding space is used. It consists of an all in one barcode scanner, camera, and a scale.

Barcode scanning is used to verify that the correct components are used. Compounding cannot continue if a wrong component is chosen. Pictures are taken at each important step. The scale can be used to verify that the correct amount of each component was drawn up.

At the end of compounding the technician can request a final review by a pharmacist. Because photos were taken, the pharmacist can verify the item from any properly configured hospital computer. The technician no longer needs to wait for the pharmacist to properly gown up and enter the IV room. This will also decrease the amount of time the patient waits for their medication.

BD Cato will decrease medication waste. It will decrease the time it takes to make certain IVs. It will also increase the safety of the compounding process.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment has also been reviewed and approved by NMC's Finance Committee on October 24, 2019 and by its Board of Trustees on November 1, 2019.

FINANCING:

The cost for this amendment is \$265,740 of which \$53,148 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The BD Cato system being added in this amendment allows pharmacy personnel to more safely and efficiently compound IV admixtures which yields a higher level of quality patient care.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jason Warren, Pharmacy Director, 772-7720

Approved by: Gray R. Gary, DO, Chief Executive Officer, 783-2553

Attachments:

Carefusion Amendment No. 1 to Master Agreement for Pyxis

Carefusion Customer Order 1000141289 for BD Cato

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Gregory Le Bleu MD Agreement

TITLE:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Gregory E. LeBleu M.D. to provide physical medicine and rehabilitation services at NMC for an amount not to exceed \$800,000 for the period January 1, 2020 to December 31, 2021.
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$80,000) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Gregory E. LeBleu M.D. to provide physical medicine and rehabilitation services at NMC for an amount not to exceed \$800,000 for the period January 1, 2020 to December 31, 2021.
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$80,000) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

NMC operates the Sam Karas Acute Rehabilitation Center, a 24 bed acute rehabilitation unit (ARU) that provides comprehensive physical and cognitive therapies to help patients recover and return to daily activities after an illness, injury or surgery. Physical medicine and rehabilitation physicians, also known as physiatrists, treat a variety of medical conditions affecting the brain, spinal cord, nerves, bones, muscles and joints. Natividad would like to enter into an agreement with Dr. Le Bleu, a board certified physical medicine and rehabilitation physician, to participate in the panel of physicians providing daily rounding on patients in the ARU. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Agreement is \$800,000 for the period January 1, 2020 to December 31, 2021 (24 months). \$200,000 is included in the Fiscal Year 2019/20 Adopted Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

☐ Administration
☒ Health and Human Services
☐ Infrastructure
☐ Public Safety

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Attachments: Agreement

Attachments on file at the Clerk of the Board



FINANCIAL STATEMENTS

SEPTEMBER 30, 2019

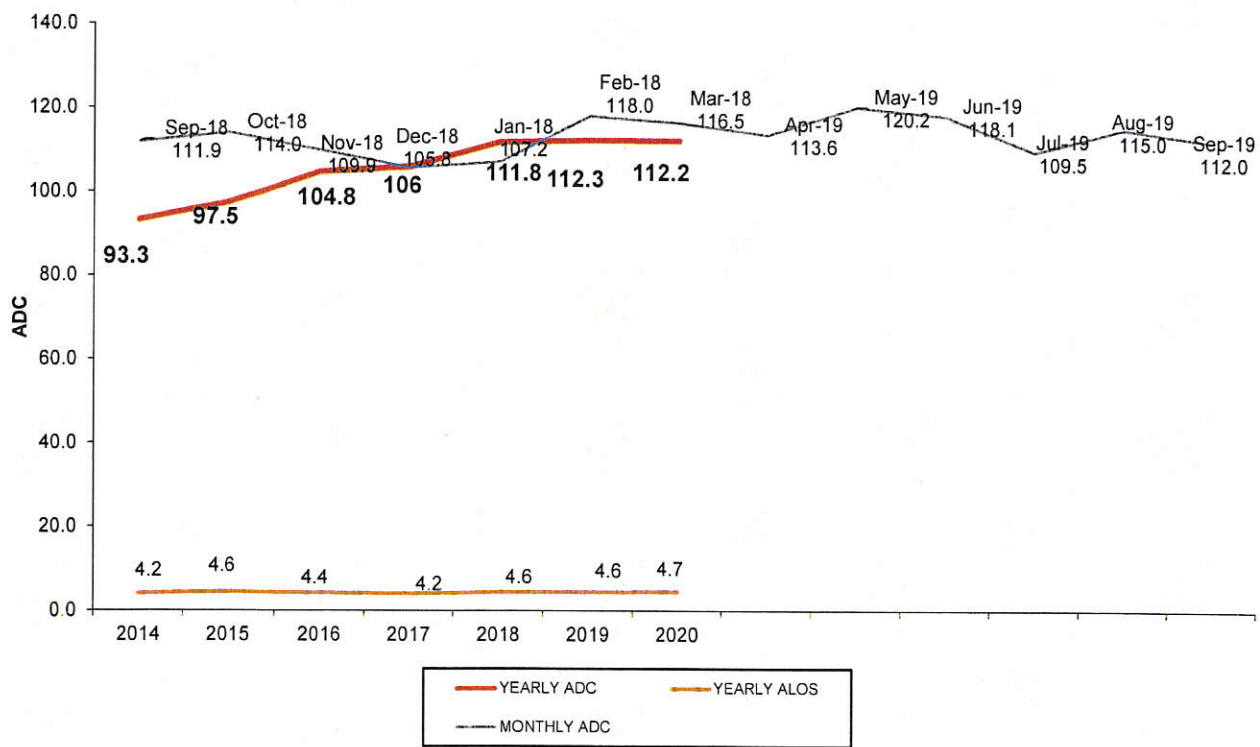


FINANCIAL STATEMENTS

SEPTEMBER 30, 2019

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NATIVIDAD STATISTICAL REPORT SEPTEMBER 30, 2019

Month-To-Date					Year-To-Date					
07-19	08-19	09-19	Budget			Budget	Current	Prior Yr	%	
					PT DAYS BY SERVICE	STAFFED BEDS	CY/PY			
1	267	195	213	281	NICU	15	861	675	599	12.69%
2	1,485	1,666	1,447	1,317	Med/Surg	61	4,037	4,598	4,251	8.16%
3	161	175	216	214	ICU	10	656	552	673	-17.98%
4	66	41	38	73	Peds	12	225	145	219	-33.79%
5	688	717	692	664	Acute Rehab	24	2,036	2,097	2,003	4.69%
6	280	266	272	339	OB/Gyn	27	1,039	818	1,217	-32.79%
7	2,947	3,060	2,878	2,888	TOTAL ACUTE	149	8,854	8,885	8,962	-0.86%
8	446	505	482	413	Psychiatric	19	1,265	1,433	1,066	34.43%
9	3,393	3,565	3,360	3,301	TOTAL DAYS	168	10,119	10,318	10,028	2.89%
10	266	336	309	293	Nursery	18	899	645	972	-33.64%
AVERAGE DAILY CENSUS										
11	72.9	75.6	72.9	74.1	Acute	125	74.1	73.8	75.6	-2.38%
12	22.2	23.1	23.1	22.1	Acute Rehab	24	22.1	22.8	21.8	4.59%
13	14.4	16.3	16.1	13.8	Psychiatric	19	13.8	15.6	11.6	34.48%
14	109.5	115.0	112.0	110.0	TOTAL	168	110.0	112.2	109.0	2.94%
15	8.6	10.8	10.3	9.8	Nursery	18	9.8	7.0	10.6	-33.96%
PERCENTAGE OF OCCUPANCY										
16	58.3%	60.5%	58.3%	59.3%	Acute		59.3%	59.0%	60.5%	-2.4%
17	92.5%	96.3%	96.3%	92.1%	Acute Rehab		92.1%	95.0%	109.0%	-12.8%
18	75.8%	85.8%	84.7%	72.6%	Psychiatric		72.6%	82.1%	61.1%	34.5%
19	65.2%	68.5%	66.7%	65.5%	TOTAL		65.5%	66.8%	66.5%	0.5%
20	47.8%	60.0%	57.2%	54.4%	Nursery		54.4%	38.9%	58.9%	-34.0%
ADMISSIONS										
21	613	611	608	599	Acute		1,837	1,832	1,840	-0.43%
22	58	61	55	52	Acute Rehab		160	174	145	20.00%
23	67	63	51	60	Psychiatric		184	181	192	-5.73%
24	738	735	714	711	TOTAL		2,181	2,187	2,177	0.46%
25	172	192	184	174	Nursery		534	548	538	1.86%
26	175	193	187	196	Deliveries		602	555	556	-0.18%
DISCHARGES										
27	612	649	609	599	Acute		1,837	1,870	1,868	0.11%
28	58	60	57	52	Acute Rehab		160	175	145	20.69%
29	65	64	52	60	Psychiatric		184	181	186	-2.69%
30	735	773	718	711	TOTAL		2,181	2,226	2,199	1.23%
31	149	179	173	174	Nursery		534	501	497	0.80%
AVERAGE LENGTH OF STAY										
32	4.6	4.9	4.7	4.6	Acute(Hospital wide no babies)		4.6	4.7	4.6	2.17%
33	11.9	11.8	12.6	12.8	Acute Rehab		12.7	12.1	13.8	-12.32%
34	2.6	2.6	2.5	2.5	OB/Gyn		2.5	2.6	2.8	-7.14%
35	6.7	8.0	9.5	6.9	Psychiatric		6.9	7.9	5.6	41.07%
36	1.5	1.8	1.7	1.7	Nursery		1.7	1.2	1.8	-33.33%
OUTPATIENT VISITS										
37	4,354	4,674	4,656	4,406	Emergency Room		13,510	13,684	13,527	1.16%
38	569	556	566	561	ER Admits		1,721	1,691	1,460	15.82%
39	77.1%	75.6%	79.3%	78.9%	ER Admits as a % of Admissions		78.9%	77.3%	67.1%	15.29%
40	6,294	6,482	6,266	6,035	Clinic Visits		18,507	19,042	17,808	6.93%
ANCILLARY PROCEDURES BILLED										
41	47,693	49,576	48,203	45,974	Lab Tests		140,986	145,472	126,992	14.55%
42	3,458	3,582	3,532	2,937	Radiology Procedures		9,007	10,572	9,536	10.86%
43	179	211	243	205	MRI Procedures		629	633	538	17.66%
44	97	156	125	132	Nuclear Med Procedures		404	378	345	9.57%
45	1,122	1,125	1,215	1,024	Ultrasound Procedures		3,140	3,462	3,095	11.86%
46	1,830	1,834	1,944	1,483	CT Scans		4,547	5,608	4,350	28.92%
47	350	396	389	351	Surgeries		1,053	1,135	1,083	4.80%
48	8.12	7.79	7.96	8.22	FTE'S PER AOB		8.22	7.89	8.23	-4.13%
49	1,280.9	1,289.3	1,306.8	1,283.9	TOTAL PAID FTE'S		1,283.9	1,293.0	1,293.2	-0.02%
50	4,886	5,246	4,927	4,688	ADJUSTED PATIENT DAYS		14,369	15,062	14,461	4.16%

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2020

	JUL-19	AUG-19	SEP-19	OCT-19	NOV-19	DEC-19	JAN-20	FEB-20	MAR-20	APR-20	MAY-20	JUN-20	YTD
REVENUE													
Patient Revenue:													
1 Inpatient	\$ 65,854,051	\$ 72,341,082	\$ 87,257,857	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 205,452,990
2 Pro Fees	2,153,024	2,037,495	1,878,816	-	-	-	-	-	-	-	-	-	6,069,335
3 Outpatient	29,931,254	35,081,441	32,244,876	-	-	-	-	-	-	-	-	-	97,257,571
4 Total Patient Revenue	97,938,329	109,460,018	101,381,549	-	-	-	-	-	-	-	-	-	308,779,896
Deductions from revenue													
5 Contractual Deductions	71,393,900	82,425,846	78,932,095	-	-	-	-	-	-	-	-	-	230,751,841
6 Bad Debt	4,584,891	3,572,270	3,104,949	-	-	-	-	-	-	-	-	-	11,261,910
7 Unable to Pay	293,627	358,052	350,127	-	-	-	-	-	-	-	-	-	999,806
8 Total Contractual Discounts	76,272,218	86,356,168	82,387,171	-	-	-	-	-	-	-	-	-	243,013,557
9 Net Patient Revenue	21,666,111	23,103,850	18,994,378	-	-	-	-	-	-	-	-	-	65,766,339
10 As a percent of Gross Revenue	22.12%	21.11%	20.71%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	21.30%
11 Total Government Funding	4,966,417	5,148,012	4,943,339	-	-	-	-	-	-	-	-	-	15,055,768
Other Operating Revenue:													
12 Rent Income	109,276	120,775	115,025	-	-	-	-	-	-	-	-	-	345,077
13 Interest Income	126,000	124,951	257,246	-	-	-	-	-	-	-	-	-	508,197
14 NMF Contribution	60,000	60,000	59,000	-	-	-	-	-	-	-	-	-	179,000
15 Other Income	305,431	371,398	375,833	-	-	-	-	-	-	-	-	-	1,052,662
16 Total Other Operating Revenue	600,707	677,124	807,105	-	-	-	-	-	-	-	-	-	2,084,936
17 TOTAL REVENUE	27,233,235	28,928,986	26,744,822	-	-	-	-	-	-	-	-	-	82,907,043
EXPENSE													
18 Salaries, Wages & Benefits	15,311,219	15,090,278	15,286,283	-	-	-	-	-	-	-	-	-	45,687,780
19 Registry	259,208	363,700	272,544	-	-	-	-	-	-	-	-	-	895,452
20 Phys/Residents SWB & Contract Fees	3,470,366	3,290,181	3,454,914	-	-	-	-	-	-	-	-	-	10,215,161
21 Purchased Services	2,909,487	3,573,154	2,550,468	-	-	-	-	-	-	-	-	-	9,033,109
22 Supplies	2,242,964	2,498,569	1,879,603	-	-	-	-	-	-	-	-	-	6,621,136
23 Insurance	239,400	239,400	239,399	-	-	-	-	-	-	-	-	-	718,199
24 Utilities and Telephone	317,654	313,723	270,809	-	-	-	-	-	-	-	-	-	902,186
25 Interest Expense	196,025	196,027	196,025	-	-	-	-	-	-	-	-	-	588,077
26 Depreciation & Amortization	1,016,188	1,017,712	1,016,795	-	-	-	-	-	-	-	-	-	3,050,695
27 Other Operating Expense	438,314	509,005	519,897	-	-	-	-	-	-	-	-	-	1,467,216
28 TOTAL EXPENSE	26,400,824	27,091,749	25,686,437	-	-	-	-	-	-	-	-	-	79,179,011
29 NET INCOME(LOSS)	832,411	1,837,237	1,058,385	-	-	-	-	-	-	-	-	-	3,728,032
Normalization for Extraordinary Items													
30 Interest Anthem Arbitration	-	-	-	-	-	-	-	-	-	-	-	-	-
31 Anthem Arbitration Payment	-	-	-	-	-	-	-	-	-	-	-	-	-
32 Medical FFS Settlement FY07-08	-	-	-	-	-	-	-	-	-	-	-	-	-
33 Metro Initial Settlement	-	-	-	-	-	-	-	-	-	-	-	-	-
34 Total Extraordinary Items	-	-	-	-	-	-	-	-	-	-	-	-	-
34 NET INCOME BEFORE Extraordinary Items	\$ 832,411	\$ 1,837,237	\$ 1,058,385	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,728,032
CAPITAL CONTRIBUTIONS													
36 County Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
37 CHANGE IN NET ASSETS	\$ 832,411	\$ 1,837,237	\$ 1,058,385	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,728,032

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS
AS OF SEPTEMBER 30, 2019

CURRENT MONTH					YEAR -TO -DATE					
	Actual	Budget	Variance fav. (unfav) \$ VAR.	% VAR		Actual	Budget	Variance fav. (unfav) \$ VAR.	% VAR	Prior Yr
	REVENUE									
	Patient Revenue:									
1	\$ 67,257,857	\$ 68,273,153	\$ (1,015,296)	(1.5)	Inpatient	\$ 205,452,990	\$ 209,371,003	\$ (3,918,013)	(1.9)	\$ 203,161,594
2	1,878,816	1,724,598	154,218	8.9	Pro Fees	6,069,335	5,288,742	780,593	14.8	4,817,081
3	32,244,876	30,354,818	1,890,058	6.2	Outpatient	97,257,571	93,088,114	4,169,457	4.5	91,936,193
4	101,381,549	100,352,569	1,028,980	1.0	Total Patient Revenue	308,779,896	307,747,859	1,032,037	0.3	299,914,868
	Deductions from Revenue									
5	76,932,095	75,987,490	(944,605)	(1.2)	Contractual Deductions	230,751,841	233,230,974	2,479,133	1.1	218,489,388
6	3,104,949	2,524,854	(580,095)	(23.0)	Bad Debt	11,261,910	7,574,562	(3,687,348)	(48.7)	11,135,846
7	350,127	515,262	165,135	32.0	Unable to Pay	999,806	1,545,786	545,980	35.3	1,040,040
8	80,387,171	79,027,606	(1,359,565)	(1.7)	Total Contractual Discounts	243,013,557	242,351,322	(662,235)	(0.3)	230,665,274
9	20,994,378	21,324,963	(330,585)	(1.6)	Net Patient Revenue	65,766,339	65,396,537	369,802	0.6	69,249,594
10	20.71%	21.25%			As a percent of Gross Revenue	21.30%	21.25%			23.09%
11	4,943,339	4,884,999	58,340	1.2	Total Government Funding	15,055,768	14,980,669	75,099	0.50	15,231,459
	Other Operating Revenue:									
12	115,026	109,754	5,272	4.8	Rent Income	345,077	336,582	8,495	2.5	448,820
13	257,246	163,935	93,311	56.9	Interest Income	508,197	502,733	5,464	1.1	1,235,306
14	59,000	59,016	(16)	(0.0)	NMF Contribution	179,000	179,016	(16)	(0.0)	180,000
15	375,833	291,313	84,520	29.0	Other Income	1,052,662	895,323	157,339	17.6	826,561
16	807,105	624,018	183,087	29.3	Total Other Operating Revenue	2,084,936	1,913,654	171,282	9.0	2,690,687
17	26,744,822	26,833,980	(89,158)	(0.3)	TOTAL REVENUE	82,907,043	82,290,860	616,183	0.7	87,171,740
	EXPENSE									
18	15,286,283	14,842,224	(444,059)	(3.0)	Salaries, Wages & Benefits	45,687,780	45,516,606	(171,174)	(0.4)	42,183,750
19	272,544	290,047	17,503	6.0	Registry	895,452	889,477	(5,975)	(0.7)	1,173,535
20	3,454,614	3,293,657	(160,957)	(4.9)	Phys/Residents SWB & Contract Fees	10,215,161	10,100,075	(115,086)	(1.1)	9,175,752
21	2,550,468	3,131,696	581,228	18.6	Purchased Services	9,033,109	9,603,864	570,755	5.9	7,932,408
22	1,879,603	2,198,602	318,999	14.5	Supplies	6,621,136	6,742,354	121,218	1.8	6,734,721
23	239,399	222,120	(17,279)	(7.8)	Insurance	718,199	681,168	(37,031)	(5.4)	651,615
24	270,809	273,800	2,991	1.1	Utilities and Telephone	902,186	839,660	(62,526)	(7.4)	741,853
25	196,025	196,222	197	0.1	Interest Expense	588,077	601,746	13,669	2.3	588,382
26	1,016,795	989,275	(27,520)	(2.8)	Depreciation & Amortization	3,050,895	3,033,769	(16,926)	(0.6)	2,935,425
27	519,897	485,986	(33,911)	(7.0)	Other Operating Expense	1,467,216	1,490,356	23,140	1.6	1,353,086
28	25,686,437	25,923,629	237,192	0.9	TOTAL EXPENSE	79,179,011	79,499,075	320,064	0.4	73,470,527
29	1,058,385	910,351	148,034	16.3	NET INCOME(LOSS)	3,728,032	2,791,785	936,247	33.5	13,701,213
	CAPITAL CONTRIBUTIONS									
31	-	-	-	-		-	-	-	-	-
32	-	-	-	-		-	-	-	-	-
33	-	-	-	-	County Contribution	-	-	-	-	-
34	\$ 1,058,385	\$ 910,351	\$ 148,034	16.3 %	CHANGE IN NET ASSETS	\$ 3,728,032	\$ 2,791,785	\$ 936,247	33.5 %	\$ 13,701,213

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY
AS OF SEPTEMBER 30, 2019

CURRENT MONTH					YEAR -TO -DATE					
	Actual	Budget	Variance fav. (unfav)			Actual	Budget	Variance fav. (unfav)		
			\$ VAR.	% VAR				\$ VAR.	% VAR	Prior Yr
	4,927	4,688	239	5.1%	REVENUE	15,062	14,369	693	4.8%	14,692
					ADJUSTED PATIENT DAYS					
					Patient Revenue:					
1	\$ 13,651	\$ 14,562	\$ (911)	(6.3) %	Inpatient	\$ 13,640	\$ 14,571	\$ (931)	-6.4%	\$ 13,828
2	381	368	13	3.7	Pro Fees	403	368	35	9.5	328
3	6,544	6,474	70	1.1	Outpatient	6,457	6,478	(21)	(0.3)	6,258
4	20,576	21,404	(828)	(3.9)	Total Patient Revenue	20,500	21,417	(917)	(4.3)	20,413
					Deductions from revenue					
5	15,614	16,207	593	3.7	Contractual Deductions	15,320	16,232	912	5.6	14,871
6	630	539	(92)	(17.0)	Bad Debt	748	527	(221)	(41.8)	758
7	71	110	39	35.3	Unable to Pay	66	108	41	38.3	71
8	16,315	16,856	541	3.2	Total Contractual Discounts	16,134	16,866	732	4.3	15,700
9	4,261	4,548	(287)	(6.3)	Net Patient Revenue	4,366	4,551	(185)	(4.1)	4,713
10	20.71%	21.25%			As a percent of Gross Revenue	21.30%	21.25%			23.09%
11	1,003	1,042	(39)	(3.7)	Total Government Funding	1,000	1,043	(43)	(4.1)	1,037
					Other Operating Revenue:					
12	23	23	(0)	(0.3)	Rent Income	23	23	(1)	(2.2)	31
13	52	35	17	49.3	Interest Income	34	35	(1)	(3.6)	84
14	12	13	(1)	(4.9)	NMF Contribution	12	12	(1)	(4.6)	12
15	76	62	14	22.8	Other Income	70	62	8	12.2	56
16	164	133	31	23.1	Total Other Operating Revenue	138	133	5	3.9	183
17	5,428	5,723	(295)	(5.2)	TOTAL REVENUE	5,504	5,727	(223)	(3.9)	5,933
					EXPENSE					
18	3,103	3,166	63	2.0	Salaries, Wages & Benefits	3,033	3,168	134	4.2	2,871
19	55	62	7	10.6	Registry	59	62	2	4.0	80
20	701	703	1	0.2	Phys/Residents SWB & Contract Fees	678	703	25	3.5	625
21	518	668	150	22.5	Purchased Services	600	668	69	10.3	540
22	381	469	87	18.7	Supplies	440	469	30	6.3	458
23	49	47	(1)	(2.6)	Insurance	48	47	(0)	(0.6)	44
24	55	58	3	5.9	Utilities and Telephone	60	58	(1)	(2.5)	50
25	40	42	2	4.9	Interest Expense	39	42	3	6.8	40
26	206	211	5	2.2	Depreciation & Amortization	203	211	9	4.1	200
27	106	104	(2)	(1.8)	Other Operating Expense	97	104	6	6.1	92
28	5,213	5,529	316	5.7	TOTAL EXPENSE	5,257	5,533	276	5.0	5,001
29	215	194	21	10.6	NET INCOME(LOSS)	248	194	53	27.4	933
30					CAPITAL CONTRIBUTIONS					
31	-	-	-	-		-	-	-	-	-
32	-	-	-	-		-	-	-	-	-
33	-	-	-	-	County Contribution	-	-	-	-	-
34	\$ 215	\$ 194	\$ 21	11 %	CHANGE IN NET ASSETS	\$ 248	\$ 194	\$ 53	27.39 %	\$ 933

**NATIVIDAD
BALANCE SHEET
AS OF SEPTEMBER 30, 2019**

CURRENT MONTH					YEAR - TO - DATE				
BEGINNING	ENDING	INC/(DEC)	% CHG.		BEGINNING	ENDING	INC/(DEC)	% CHG.	
1 \$ 64,542,615	\$ 67,307,820	\$ 2,765,205	4.3 %	CURRENT ASSETS	\$ 57,257,023	\$ 67,307,820	\$ 10,050,797	17.6 %	
2 3,200,000	3,200,000	-	-	CASH	3,200,000	3,200,000	-	-	
3 30,691,817	28,583,385	(2,108,432)	(6.9)	SEASIDE CLINICS CASH RESERVE FUND	30,089,966	28,583,385	(1,506,581)	(5.0)	
4 47,434,803	61,825,673	14,391,070	30.3	ACCOUNTS RECEIVABLE NET	34,217,088	61,825,673	27,608,585	80.7	
5 4,857,425	4,977,487	120,062	2.5	STATE/COUNTY RECEIVABLES	4,738,198	4,977,487	239,289	5.1	
6 5,374,598	4,510,752	(863,846)	(16.1)	INVENTORY	4,470,039	4,510,752	40,713	0.9	
7 156,101,058	170,405,117	14,304,059	9.2	PREPAID EXPENSE	133,972,314	170,405,117	36,432,803	27.2	
8				TOTAL CURRENT ASSETS	306,849,853	308,598,599	1,748,746	0.6	
9 308,505,236	308,598,599	93,363	0.0	PROPERTY, PLANT & EQUIPMENT	(186,670,031)	(189,720,726)	(3,050,695)	(1.6)	
10 (188,703,931)	(189,720,726)	(1,016,795)	(0.5)	LESS: ACCUMULATED DEPRECIATION	120,179,822	118,877,873	(1,301,949)	(1.1)	
11 119,801,305	118,877,873	(923,432)	(0.8)	NET PROPERTY, PLANT & EQUIPMENT	160,787,834	139,028,411	(21,759,423)	(13.5)	
12 147,688,907	139,028,411	(8,660,496)	(5.9)	OTHER ASSETS	-	-	-	-	
				INVESTMENTS	-	-	-	-	
13 -	-	-	-	HELD FOR CONSTRUCTION	163,651	163,651	-	-	
14 163,651	163,651	-	-	ACCRUED INTEREST RECEIVABLE	-	-	-	-	
15 163,651	163,651	-	-	FUNDS IN TRUST	163,651	163,651	-	-	
				TOTAL INVESTMENTS	415,103,621	428,475,052	13,371,431	3.2 %	
16 \$ 423,754,921	\$ 428,475,052	\$ 4,720,132	1.1 %	TOTAL ASSETS	22,219,751	22,604,959	385,208	1.7	
				CURRENT LIABILITIES	3,864,997	7,606,294	3,741,297	96.8	
17 22,219,751	22,604,959	385,208	1.7	ACCRUED PAYROLL	40,237,772	41,310,370	1,072,598	2.7	
18 3,864,997	7,606,294	3,741,297	96.8	ACCOUNTS PAYABLE	3,739,166	3,739,166	-	-	
19 40,237,772	41,310,370	1,072,598	2.7	MCARE/MEDICAL LIABILITIES	16,620,153	15,099,273	(1,520,880)	(9.2)	
20 3,739,166	3,739,166	-	-	CURRENT PORTION OF DEBT	86,681,839	90,360,062	3,678,223	4.2	
21 16,620,153	15,099,273	(1,520,880)	(9.2)	OTHER ACCRUALS					
22 86,681,839	90,360,062	3,678,223	4.2	TOTAL CURRENT LIABILITIES					
				LONG TERM LIABILITIES					
23 -	-	-	-	CAPITAL LEASE	37,776,814	37,760,337	(16,477)	(0.0)	
24 -	-	-	-	UN EARNED CONTRIBUTIONS	37,776,814	37,760,337	(16,477)	(0.0)	
25 37,776,814	37,760,337	(16,477)	(0.0)	LONG TERM PORTION OF C.O.P.'s					
26 37,776,814	37,760,337	(16,477)	(0.0)	TOTAL LONG TERM DEBT					
				FUND BALANCES					
27 296,626,620	296,626,620	-	-	ACCUMULATED FUND	296,626,620	296,626,620	-	-	
28 2,669,648	3,728,033	1,058,385	(39.6)	CHANGE IN NET ASSETS	-	3,728,033	3,728,033	100.0	
29 299,296,268	300,354,653	1,058,385	0.4	TOTAL FUND BALANCES	296,626,620	300,354,653	3,728,033	1.3	
30 \$ 423,754,921	\$ 428,475,052	\$ 4,720,131	1.1 %	TOTAL LIAB. & FUND BALANCES	\$ 415,103,621	\$ 428,475,052	\$ 13,371,431	3.2 %	

NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 09/30/19

BALANCE SHEET	Beg. Balance	Accruals	ADJ		GPP /PRIME	IGT	Payments	Ending Balance
			Reversals and Reclasses	Medi-Cal Waiver				
Medi-Cal Waiver (DSH +SNCP)	\$ 12,591,967	6,091,531				18,657,748	(18,497,243)	18,844,003
Hospital Fee	-	236,203						236,203
Rate Range IGT-CCAH-	8,246,935	2,725,026						10,971,961
MCMC EPP	4,330,884	1,929,400				3,980,513		10,240,797
MCMC QIP	4,925,256	2,194,195				8,223,369		15,342,820
SB1732	666,674	969,672					(562,849)	1,073,497
AB 915	-	895,082						895,082
A/R Office Buildings	85,042	345,078					(239,208)	190,912
A/R Manco Abbott	(39,153)							(39,153)
Interest Accrued Positive Cash	630,000	508,197						1,138,197
Accrued Donations	2,420,252	179,000						2,599,252
A/R Jail-PG&E	316,260	233,834					(644,447)	(94,353)
Health Department	42,970	420,000						462,970
Ryan White & EIP A/R	-	62,157					(98,673)	(36,516)
STATE RECEIVABLES	\$ 34,217,088	\$ 16,789,375	\$ -	\$ -	\$ -	\$ 30,861,630	\$ (20,042,420)	\$ 61,825,673

P & L	YTD	
	Sep-19	
Medi-Cal DSH /SNCP/PHYS SPA	\$	5,078,198
PRIME Y5		1,013,333
Rate Range IGT-CCAH-		2,725,026
Esperanza Care		(500,001)
HPE		120,370
Hospital Fee		236,203
MCMC EPP		1,929,400
HD Residency Support		(125,001)
MCMC QIP		2,194,195
AB915		895,082
Medicare GME		457,134
SB 1732		969,672
Ryan White & SAMHSA GRANTS		62,157
GOVERNMENT FUNDING INCOME	\$	15,055,768

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**NATIVIDAD
STATEMENT OF CASH FLOWS
AS OF SEPTEMBER 30, 2019**

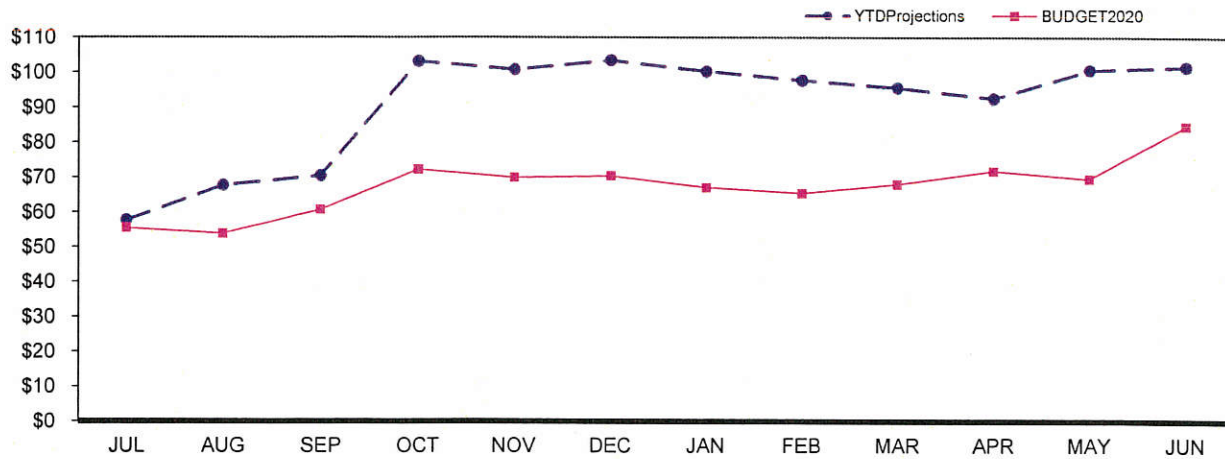
	CURRENT MONTH		YEAR - TO - DATE
1	\$ 67,742,615	CASH AT BEGINNING OF PERIOD	\$ 60,457,023
2		FROM OPERATIONS:	
3	1,058,386	NET INCOME/(LOSS)	3,728,033
4	-	NET INCOME ADJ - PRIOR YEAR	-
5	1,016,795	DEPRECIATION/AMORT	\$ 3,050,695
6	2,075,181	SUBTOTAL	6,778,728
7		CHANGES IN WORKING CAPITAL:	
8	2,108,432	ACCOUNTS RECEIVABLE	1,506,581
9	(14,391,070)	STATE/COUNTY RECEIVABLE	(27,608,585)
10	743,784	PREPAID EXPENSE & INVENTORY	(280,002)
11	385,208	ACCRUED PAYROLL	6,031,970
12	3,741,297	ACCOUNTS PAYABLE	(115,105)
13	1,072,598	MCARE/MEDICAL LIABILITIES	1,072,598
15	-	SHORT TERM DEBT	545,541
16	(1,520,880)	ACCRUED LIABILITIES	2,703,366
17	(7,860,631)	NET (DECREASE)/INCREASE	(16,143,636)
18		CAPITAL ADDITIONS:	
19	(93,363)	PP&E ADDITIONS	(1,748,746)
20	-	NBV OF ASSETS DISPOSED	-
21	(93,363)	TOTAL CAPITAL (Use of Cash)	(1,748,746)
22		FINANCING ACTIVITY:	
23	(16,477)	LONG TERM BOND DEBT	(594,972)
24	8,660,496	OTHER ASSETS	21,759,423
25	-	INVESTMENTS	-
26	8,644,019	TOTAL FINANCING	21,164,451
27	2,765,205	INC./(DEC.) IN CASH BALANCE	10,050,797
28	\$ 70,507,820	CASH BALANCE - END OF PERIOD	\$ 70,507,820

NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2020

	<u>BDGT-20</u>	<u>ESTIMATE FY2020</u>	<u>Variance to Budget</u>
Medi-Cal DSH Waiver & Phys SPA	\$ 12,340,000	\$ 12,340,000	\$ -
PRIME Y4	12,160,000	12,160,000	-
EPP	7,760,000	7,760,000	-
QIP	8,825,000	8,825,000	-
HPE	-	120,370	120,370
AB915	3,600,000	3,600,000	-
SB1732	3,900,000	3,900,000	-
CCAH Rate Range	10,959,996	10,959,996	-
HIV Grants	250,000	250,000	-
Esperanza Care Outside Purchased Service	(2,000,000)	(2,000,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,352,000	1,707,354	355,354
Provider Fee	950,000	950,000	-
	<u>\$ 59,596,996</u>	<u>\$ 60,072,720</u>	<u>\$ 475,724</u>



Cash Flow Performance Fiscal Year 2020 (in Millions)



	ACTUAL	ACTUAL	ACTUAL	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
YTD	57.7	67.7	70.5	103.2	100.9	103.5	100.4	97.8	95.7	92.7	100.7	101.7
BDGT	55.5	53.9	60.7	72.3	70.0	70.4	67.1	65.5	68.1	71.9	69.6	84.8
Variance	2.2	13.8	9.8	30.9	30.9	33.0	33.3	32.3	27.6	20.8	31.1	17.0

NATIVIDAD
CASH FORECAST
FISCAL YEAR 2020

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ESTIMATE OCT	ESTIMATE NOV	ESTIMATE DEC	ESTIMATE JAN	ESTIMATE FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	90,411,000	97,573,275	97,737,030	70,495,893	103,191,094	100,379,801	101,485,250	100,389,349	97,821,215	95,714,215	92,983,039	100,726,371	60,411,969
CASH RECEIPTS													
Patient Revenues (incl pro Fees and lab cap)	23,474,346	20,951,591	23,418,879	21,880,000	21,880,000	21,880,000	21,880,000	21,880,000	21,880,000	21,880,000	21,880,000	21,880,000	262,964,872
Provider Fee	-	-	-	79,167	79,167	79,167	79,167	79,167	79,167	79,167	79,167	79,167	712,499
RR IOT CCAH	-	-	-	-	-	-	-	-	-	-	-	-	-
SHORT CYCLE	-	190,996	263,830	173,460	173,460	173,460	173,460	173,460	173,460	173,460	173,460	173,460	10,959,956
HIV GRANTS	-	40,336	19,704	20,833	20,833	20,833	20,833	20,833	20,833	20,833	20,833	20,833	247,537
HEALTH DEPARTMENT RETMB	-	-	-	141,667	141,667	141,667	141,667	141,667	141,667	141,667	141,667	141,667	1,275,023
GPP Y9	-	-	-	7,090,578	7,090,578	7,090,578	7,090,578	7,090,578	7,090,578	7,090,578	7,090,578	7,090,578	21,271,734
A8915	-	-	-	-	-	-	-	-	-	-	-	-	3,600,000
Phys SPA	-	-	-	-	-	-	-	-	-	-	-	-	800,000
GPP FY18-19	562,849	-	16,478	-	-	-	-	-	-	-	-	-	800,000
QIP	-	-	-	26,020,959	26,020,959	26,020,959	26,020,959	26,020,959	26,020,959	26,020,959	26,020,959	26,020,959	26,020,959
BFP	-	-	-	7,961,029	7,961,029	7,961,029	7,961,029	7,961,029	7,961,029	7,961,029	7,961,029	7,961,029	7,961,029
S8239/Prop 5b	58,751	-	-	-	-	-	-	-	-	-	-	-	58,751
WFE	-	120,389	-	-	-	-	-	-	-	-	-	-	120,389
BPY3 Final Rec'n	-	5,928,580	-	-	-	-	-	-	-	-	-	-	5,928,580
PRIME	-	12,570,663	-	-	-	-	-	-	-	-	-	-	12,570,663
FINCAL FFS Final Settlement	-	-	1,073,143	606,023	-	-	-	-	-	-	-	-	1,679,166
S81732	-	-	-	-	-	2,900,000	-	-	-	-	-	-	2,900,000
Foundation	-	-	-	-	-	-	-	-	-	-	-	-	-
TIME BIWEEKLY	112,667	171,892	171,892	112,667	112,667	112,667	112,667	112,667	112,667	112,667	112,667	112,667	1,470,450
Rent Income	-	160,163	58,714	109,834	109,834	109,834	109,834	109,834	109,834	109,834	109,834	109,834	1,205,383
CCAHI MCE re Cost FY15-16 & FY16-17	-	-	-	4,103,821	1,794,551	1,657,947	3,857,581	2,468,112	4,322,695	3,896,855	2,946,909	4,461,729	29,300,000
LOT Sub-Fund Transfer In/(Out)	9,246,698	2,953,338	9,411,050	500,001	500,001	500,001	500,001	500,001	500,001	500,001	500,001	500,001	21,611,086
Interest Income	-	-	-	-	-	-	-	-	-	-	-	-	-
Miscellaneous Revenue	127,466	352,890	352,890	156,310	156,310	156,310	156,310	156,310	156,310	156,310	156,310	156,310	1,887,166
Total Cash Receipts	33,582,797	42,785,988	34,884,566	68,756,346	34,358,489	34,622,464	26,331,519	24,942,050	34,387,212	26,160,593	36,380,843	32,835,054	419,938,521
CASH DISBURSEMENTS													
Purchased Services and Supplies	11,169,258	5,399,775	6,846,057	6,697,203	6,697,203	6,697,203	6,697,203	6,697,203	6,697,203	6,697,203	6,697,203	6,697,203	83,586,917
PRIME IOT	6,285,331	-	-	-	-	-	-	-	-	-	-	-	6,285,331
LOT SFY2017-18 GPP	2,961,367	-	-	-	-	-	-	-	-	-	-	-	2,961,367
LOT GPP Y9 & GPP Y4 Q4	-	-	9,411,050	-	-	4,194,218	-	-	4,194,218	-	-	-	17,799,486
LOT QIP	-	8,223,369	-	-	-	-	-	-	-	-	-	-	8,223,369
LOT BFP	-	3,980,513	-	-	-	-	-	-	-	-	-	-	3,980,513
Building Lease / Rental Equipment	251,890	251,890	262,281	262,281	262,281	262,281	262,281	262,281	262,281	262,281	262,281	262,281	3,126,590
CCP Principal & Interest Payments	-	-	-	4,632,537	-	-	-	-	-	-	-	-	4,632,537
Payroll and Benefits	14,366,412	14,564,487	15,410,598	16,690,359	16,690,359	16,690,359	16,690,359	16,690,359	16,690,359	16,690,359	16,690,359	16,690,359	194,554,728
Esperanza Care	36,744	-	-	296,586	166,667	166,667	166,667	166,667	166,667	166,667	166,667	166,667	2,000,000
COWCAP	-	-	-	1,429,506	-	1,429,506	-	-	1,429,506	-	-	-	5,718,024
FY18-19 MHA MCHU	-	-	-	101,993	-	-	-	-	-	-	-	-	101,993
Data Processing	-	-	102,360	288,090	288,090	288,090	288,090	288,090	288,090	288,090	288,090	288,090	2,692,710
BETA Insurance Premium	-	-	-	-	-	-	-	-	-	-	-	-	-
Transfer GPP Y2 & Residency Support	-	-	-	-	-	-	-	-	-	-	-	-	-
Capital Expenses Fund 404	-	-	-	4,103,821	1,794,551	1,657,947	3,857,581	2,468,112	4,322,695	3,896,855	2,946,909	4,461,729	29,300,000
Capital Expenditures	1,548,188	407,194	93,363	1,558,769	661,631	629,744	1,465,239	937,472	1,641,904	1,400,315	1,119,335	1,684,712	12,877,968
Total Cash Disbursements	36,316,190	32,727,228	32,125,709	36,061,145	38,560,782	32,016,015	29,427,420	27,519,184	36,494,411	29,191,510	28,337,511	31,857,214	378,645,379
Increases/(Decreases)	(2,733,393)	10,058,760	2,758,857	32,895,201	(2,312,293)	2,806,448	(3,095,901)	(2,568,134)	(2,107,199)	(3,030,977)	8,043,332	978,440	41,293,142
Ending Cash Fund 451	57,677,276	67,737,036	70,495,893	103,191,094	100,379,801	103,485,250	100,389,349	97,821,215	95,714,016	92,983,039	100,726,371	101,704,811	101,704,811
(+) Cash In Transit	-	-	-	-	-	-	-	-	-	-	-	-	-
(+) Credit Card Account	40,541	3,680	3,680	-	-	-	-	-	-	-	-	-	-
(-) Petty Cash	-	-	-	-	-	-	-	-	-	-	-	-	-
Ending Cash as per G/L	57,722,498	67,742,815	70,507,820	103,191,094	100,379,801	103,485,250	100,389,349	97,821,215	95,714,016	92,983,039	100,726,371	101,704,811	101,704,811
Fund 404													
Beginning Balance	70,892,408	70,892,408	70,892,408	70,892,408	66,788,587	64,994,036	63,336,089	59,478,508	57,010,396	52,687,701	49,001,046	46,054,137	-
Transfer In/Out Fund 451	-	-	-	(4,103,821)	(1,794,551)	(1,657,947)	(3,857,581)	(2,468,112)	(4,322,695)	(3,896,855)	(2,946,909)	(4,461,729)	-
Ending Cash Fund 404	70,892,408	70,892,408	70,892,408	66,788,587	64,994,036	63,336,089	59,478,508	57,010,396	52,687,701	49,001,046	46,054,137	41,592,408	-
Ending Cash Fund 451 & 404	128,570,885	138,629,444	141,388,301	169,979,681	165,372,837	166,821,339	159,867,857	154,831,611	148,401,717	141,684,085	146,780,508	143,297,219	-

CREDENTIALS REPORT OF RECOMMENDED ACTIONS FOR BOARD APPROVAL
Friday, November 1, 2019
(Per recommendation of the October 08, 2019 Medical Executive Committee)

The following practitioners were reviewed for initial appointment, reappointment, changes in staff status (category), additional privilege requests, etc. Membership factors include licensure, DEA, professional liability insurance, staff requirements, etc. Qualitative/quantitative factors include: peer review, performance improvement, clinical activity, privileging, competence, technical skill, behavior, health, medical records, blood review, medication usage, litigation history, utilization and continuity of care.

INITIAL APPOINTMENTS

NAME	SPECIALTY	SERVICE	APPOINTMENT PERIOD
Al-Tariq, Quazi Z., MD	Teleradiology	Radiology	11/01/2019 – 11/01/2021
Iwata, Eriko, CRNA	Nurse Anesthetist	Anesthesia	11/01/2019 – 11/01/2021
Lawler, Scott M., MD	Internal Medicine	Medical Specialties	11/01/2019 – 11/01/2021
Sabbag, Samir A., MD	Psychiatry	Psychiatry	11/01/2019 – 11/01/2021
Shoemaker, Beverly A., NNP	Neonatology	Pediatrics	11/01/2019 – 11/01/2021
Soper, Tracy, NP	FM Nurse Practitioner	Family Medicine	11/01/2019 – 11/01/2021
Weldon, Heather E., MD	OBGYN	OBGYN	11/01/2019 – 11/01/2021

REAPPOINTMENTS

NAME	SPECIALTY/SERVICE	STAFF STATUS	REAPPOINTMENT PERIOD
Alexianu, Maria E., MD, PhD	Teleneurology / Medical Specialties	Courtesy	12/01/2019 – 12/01/2021
Barbash, Andrew J., MD	Teleneurology / Medical Specialties	Courtesy	12/01/2019 – 12/01/2021
Bass, Jeffrey H., MD	Emergency Medicine	Active	12/01/2019 – 12/01/2021
Cuevas, Maximiliano, MD	OBGYN	Active	12/01/2019 – 12/01/2021
Faber, Theodore T., MD	Teleneurology / Medical Specialties	Courtesy	12/01/2019 – 12/01/2021
Horvath, Susanna E., MD	Teleneurology / Medical Specialties	Courtesy	12/01/2019 – 12/01/2021
Liem, Caleb, MD	OBGYN	Active	12/01/2019 – 12/01/2021
Lu, Yan, ACNP	Trauma/Acute Care Nurse Practitioner / Trauma	Allied Health	12/01/2019 – 12/01/2021
Moser, Evan B., DO	Diagnostic Radiology	Active	12/01/2019 – 12/01/2021
Moshfeghi, Darius M., MD	Teleophthalmology / Surgical Specialties	Courtesy	12/01/2019 – 12/01/2021
Oswalt, Bridget M., CRNA	Nurse Anesthetist / Anesthesiology	Allied Health	12/01/2019 – 12/01/2021
Rever, Barbara L., MD	Nephrology / Medical Specialties	Active	01/01/2020 – 12/01/2021

Richman, Neil, MD	Orthopedic Surgery	Surgical Specialties	12/01/2019 – 04/01/2020
Saisho, Kenji B., MD, DDS	Pediatric Dentistry / Surgical Specialties	Active	12/01/2019 – 12/01/2021
Selinger, Melvin, MD	Pulmonary/Critical Care Medicine / Medical Specialties	Active	12/01/2019 – 12/01/2021
Smith, Neil A., DO	Psychiatry	Active	12/01/2019 – 12/01/2021
Ventura, Alicia C., MD	Family Medicine	Active	01/01/2020 – 12/01/2021

RELEASE FROM PROCTORING

NAME	SPECIALTY	Service	RECOMMEND
Alexianu, Maria E., MD, PhD	Teleneurology	Medical Specialties	Recommend
Faber, Theodore T., MD	Teleneurology	Medical Specialties	Recommend
Guzman, Jacqueline L, NNP	Pediatrics	Pediatrics	Recommend
Holt, Larkin S., MD	Family Medicine	Family Medicine	Recommend
Jean-Baptist, Maikha, MD	FM / OB Fellow	Family Medicine	Recommend
Kohler, Jana M., NNP	Pediatrics	Pediatrics	Recommend
Kong, Anna W., MD	Family Medicine	Family Medicine	Recommend
Shirrell, Aimee M., MD	Family Medicine	Family Medicine	Recommend

CHANGES IN STAFF STATUS: The following practitioners have been transferred to the appropriate staff category.

NAME	SPECIALTY	SERVICE	Current / Requested Status	Recommend
None				

LOCUMS TENENS/TEMPORARY PRIVILEGES: The following practitioner(s) were granted Temporary privileges.

NAME	SPECIALTY / SERVICE	REASON	DATES	RECOMMEND
Heess, John E., MD	Anesthesia	Urgent patient care need	11/15/19 – 01/05/20	Recommend

REQUESTS FOR ADDITIONAL PRIVILEGES: The following practitioners have requested additional privileges and have completed additional training and/or have otherwise met the privilege criteria. Approved privileges shall be granted for the remainder of the current appointment period.

NAME	SPECIALTY	SERVICE	PRIVILEGE(S) REQUESTED	RECOMMEND
Dahlfred, Leah B., MD	Family Medicine	Family Medicine	Cesarean Section, External Cephalic Version, Repair of fourth-degree vaginal lacerations, Vaginal birth after cesarean section	Recommend

RESIGNATIONS: The following practitioners have voluntarily resigned their staff membership and privileges or AHP status. Practitioners were in good standing with the Medical Staff of Natividad at the time of the resignation, unless specified below.

NAME	SPECIALTY	SERVICE	EFFECTIVE DATE	RECOMMEND
Khalili, Michael, MD	Radiology	Teleradiology	09/12/2019	Acknowledge
Lerner, Jason T., MD	Pediatric Teleneurology	Medical Specialties	12/01/2019	Acknowledge
Singh, Amarprett, MD	Psychiatry	Psychiatry	09/30/2019	Acknowledge