



**Finance Committee Meeting**  
**Thursday, November 21, 2019**

**3:00 PM**

*Steinbeck Room, Building 300*  
1441 Constitution Blvd.

**AGENDA**

**1. Call to Order**

**Mike Payne, Chair**

**2. Public Comments (Limited 3 minutes per speaker)**

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

**3. Agenda Additions/Corrections**

**Noemi Ferguson**

**4. Approval of Minutes**

- Approve the Minutes of October 24, 2019. *Pages 5-9*

**5. Old Business**

- None

**6. New Business**

- Consent Items – Attachment A. *Pages 10-11*  
Review and approve for consideration by the NMC Board of Trustees
- Review and approve the schedule of regular meetings of the Finance Committee for calendar year 2020 – Attachment B. *Page 4*

**Scheduled Items/Discussion Items**

**7. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Amendment No. 2 to the agreement with Corepoint Health, LLC for software product and support services, extending the agreement an additional three (3) years (March 5, 2020 through March 4, 2023) for a revised full agreement term of March 5, 2016 through March 4, 2023, and adding \$176,805 for a revised total agreement amount not to exceed \$402,405. *Pages 12-13 (Dr. Charles Harris)*

**8. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Renewal and Amendment No. 3 to the Agreement with Qventus (formerly known as AnalyticsMD, Inc.)

for operational decision support software at NMC to extend the Agreement term for two (2) additional years (October 29, 2019 through October 28, 2021), for a revised full term of October 29, 2015 through October 28, 2021 and increasing the amount by \$190,000 for a revised total agreement amount not to exceed \$571,000. *Pages 14-15 (Dr. Charles Harris)*

9. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13298) with Net Health Systems, Inc. to add a scheduling interface to the ReDoc software and to further amend the Agreement to add the software "Agility" at NMC, with no change in the agreement term of August 31, 2016 through January 29, 2022, and adding \$44,180 for a revised total agreement amount not to exceed \$316,945. *Pages 16-17 (Dr. Charles Harris)*

10. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

- a. Approve the intra-County transfer of the management and personnel of the Natividad Immunology Division Outpatient (NIDO) Clinic from Natividad to the Monterey County Health Department as a newly approved Federally Qualified Health Center (FQHC) site in the NAP Grant. Effective date of the transfer will be approximately in the 3<sup>rd</sup> Quarter of FY 2020.
- b. Approve proposed services from Natividad to Health Department for a period during the transition of the program or as needed from the Health Department. See Attachment C. *Pages 18-23 (Daniel Leon)*

11. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an amendment No. 2 to the agreement (A-14280) with Optuminsight, Inc. for perioperative (surgery) consulting services to improve the number of surgical procedures and patients satisfaction, extending the agreement an additional (April 2, 2020 through March 31, 2023) for a revised full agreement term of March 26, 2019 through March 31, 2023 and adding \$1,560,000 for a revised full agreement amount not to exceed \$ 1,680,000. *Pages 24-25 (Daniel Leon)*

12. Review and Approve Financial Statements

Daniel Leon, CFO

- Receive and Approve October 2019 Financial Report. *Pages 26-38*

13. Calendar for Next Finance Committee Meeting

- Thursday, January 23, 2020 at 3:00 PM.

14. Adjournment

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Board of Trustees as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Board of Trustees shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed, and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



**Finance Committee Meeting  
Thursday, November 21, 2019  
Consent Items**

**Attachment A**

<b>1.</b> <i>Pages 10-11</i>	<ul style="list-style-type: none"><li>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a no cost education agreement with the Department of Veteran Affairs (VA) Palo Alto for graduate medical education services with NMC with an agreement term of February 1, 2020 through April 30, 2029.</li><li>b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.</li></ul>
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**Finance Committee Meeting  
Thursday November 21, 2019  
Consent Items**

**Attachment B**

**Natividad Medical Center  
Finance Committee  
2020 Meeting Schedule**

*The NMC Finance Committee is scheduled to meet the fourth Thursday of the month, unless otherwise notified. Meetings will be held at Natividad Medical Center – Steinbeck Room.*

*Schedule subject to change.*

<b>Month</b>	<b>Date</b>	<b>Time</b>	<b>Room</b>
<b>January</b>	Thursday, 01/23/2020	3:00 p.m.	Steinbeck
<b>February</b>	Thursday, 02/27/2020	3:00 p.m.	Steinbeck
<b>March</b>	Thursday, 03/26/2020	3:00 p.m.	Steinbeck
<b>April</b>	Thursday, 04/23/2020	3:00 p.m.	Steinbeck
<b>May</b>	Thursday, 05/28/2020	3:00 p.m.	Steinbeck
<b>June</b>	Thursday, 06/25/2020	3:00 p.m.	Steinbeck
<b>July</b>	Thursday, 07/23/2020	3:00 p.m.	Steinbeck
<b>August</b>	Thursday, 08/27/2020	3:00 p.m.	Steinbeck
<b>September</b>	Thursday, 09/24/2020	3:00 p.m.	Steinbeck
<b>October</b>	Thursday, 10/22/2020	3:00 p.m.	Steinbeck
<b>November</b>	Thursday, 11/19/2020	3:00 p.m.	Steinbeck
<b>December</b>	*No Meeting		



## Finance Committee Meeting

Thursday, October 24, 2019

3:00 PM

Steinbeck Room, Building 300

1441 Constitution Blvd.

### MINUTES

**Board Members:** Mike Payne, Dr. Gary Gray, Libby Downey, Dr. Charles Harris

**Absent:** Marcia Atkinson

**NMC Staff/County:** Daniel Leon, Andrea Rosenberg, Ari Entin, Dr. Craig Walls, Jeanne-Anne Balza, Janine Bouyea, Monica Hamilton, Nancy Buscher

1. Call to Order Mike Payne, Chair

2. Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

3. Agenda Additions/Corrections Noemi Ferguson

- Correction for Consent Item 3 – Under the Title and Recommendation need to revise dates to reflect correct term date of January 1, 2020 through December 31, 2023.

4. Approval of Minutes

- Approve the Minutes of September 26, 2019.

**MOTION:** *Motion to approve the minutes of September 26, 2019 moved by Libby Downey, seconded by Dr. Charles Harris, and approved unanimously.*

5. Old Business

- None

6. New Business

- Consent Items – Attachment A.  
Review and approve for consideration by the NMC Board of Trustees

**MOTION:** *Motion to approve Consent Items for consideration by the NMC Board of Trustees, Attachment A, item 1 through item 11 moved by Libby Downey, seconded by Dr. Gary Gray, and approved unanimously.*

Scheduled Items/Discussion Items

7. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13260) with International Business Machines Corporation (IBM) for a software subscription to the CareDiscovery database, a benchmarking system used for quality and performance analysis, extending the agreement an additional thirty-six (36) month period (January 1, 2020 through December 31, 2023) for a revised full agreement term of July 1, 2016 through December 31, 2023, and adding \$412,023 for a revised total agreement amount not to exceed \$844,666. **(Monica Hamilton)**

**MOTION:** *Motion to approve Scheduled, item number 7, for consideration by the NMC Board of Trustees, moved by Libby Downey, seconded by Dr. Gary Gray and approved unanimously.*

8. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with First Security Services, A First Alarm Security & Patrol Inc. Company for shuttle services at NMC, extending the agreement for an additional two (2) year period (January 9, 2020 through January 8, 2022) for a revised full agreement term of January 9, 2018 through January 8, 2022 and adding \$233,000 for a revised total agreement not to exceed \$457,048.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,405) of the original cost of the agreement. **(Andrea Rosenberg)**

**MOTION:** *Motion to approve Scheduled, item number 8, for consideration by the NMC Board of Trustees, moved by Dr. Charles Harris, seconded by Dr. Gray Gray and approved unanimously.*

9. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Automatic Door Systems, Inc. for maintenance and repair of all automatic doors at NMC for an amount not to exceed \$175,000 with an agreement term January 1, 2020 through December 31, 2024.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$17,500) of the original cost of the agreement. **(Andrea Rosenberg)**

**MOTION:** *Motion to approve Scheduled, item number 9, for consideration by the NMC Board of Trustees, moved by Libby Downey, seconded by Dr. Gray Gray and approved unanimously.*

10. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-14065) with Maintenance Connection, LLC for license to use a software system used to manage equipment maintenance, extending the agreement an additional three (3) year period (January 1, 2020 through December 31, 2022) for a revised full agreement term of January 1, 2018 through December 31, 2022, and adding \$73,128 for a revised total agreement amount not to exceed \$117,000. **(Andrea Rosenberg)**

**MOTION:** *Motion to approve Scheduled, item number 10, for consideration by the NMC Board of Trustees, moved by Dr. Charles Harris, seconded by Libby Downey and approved unanimously.*

11. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the master agreement (A-12934) with Carefusion Solutions, LLC adding the Pyxis product known as BD Cato Medication Workflow Solutions, a medication workflow management system, and adding additional terms and conditions associated with BD Cato.
- b. Approve NMC Chief Executive Officer's recommendation to accept non-standard indemnification provisions within the BD Cato Medication Workflow Solutions Schedule.
- c. Authorize the Deputy Purchasing Agent for NMC or his designee to execute Customer Order 1000141289 for the BD Cato software subscription for a sixty (60) month term effective upon implementation (estimated to be on or about November 19, 2019), for a total amount not to exceed \$265,740. **(Jason Warren)**

**MOTION:** *Motion to approve Scheduled, item number 11, for consideration by the NMC Board of Trustees, moved by Dr. Gary Gray, seconded by Libby Downey and approved unanimously.*

12. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Gregory E. LeBleu M.D. to provide physical medicine and rehabilitation services at NMC for an amount not to exceed \$800,000 for the period January 1, 2020 to December 31, 2021.
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$80,000) of the original contract amount and do not significantly change the scope of work. **(Jeanne-Ann Balza)**

**MOTION:** *Motion to approve Scheduled, item number 12, for consideration by the NMC Board of Trustees, moved by Libby Downey, seconded by Dr. Gary Gray and approved unanimously.*

**13. Review and Approve Financial Statements**

**Daniel Leon, CFO**

- Receive and Approve September 2019 Financial Report.

**MOTION:** *Motion to accept the September 2019 Financial Reports moved by Libby Downey, seconded by Dr. Charles Harris and approved unanimously.*

**14. Adjournment at 3:44pm**

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Mike Payne, Chair

*Recorded by Noemi Ferguson*



**Finance Committee Meeting**  
**Thursday, October 24, 2019**  
**Consent Items**  
**MINUTES**  
**Attachment A**

1.	Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Everbridge, Inc. for Critical Event Management Software services, extending the agreement an additional two (2) year period (January 30, 2020 through January 29, 2022) for a revised full agreement term of January 30, 2018 through January 29, 2022, and adding \$65,378 for a revised total agreement amount not to exceed \$127,642.
2.	Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment no. 5 to the agreement (A-13067) with Medical Information Technology, Inc. (MEDITECH) for the addition of MD Staff, Pharmacy Automation, and Medinet interfaces for the MEDITECH system at NMC, adding \$65,818 for a revised total agreement amount not to exceed \$299,467, and with no change to the implementation term of March 22, 2016 through April 29, 2020.
3.	Authorize the Deputy Purchasing Agent for Natividad Medical Center (Licensee) or his designee to execute amendment No. 1 to the agreement with EBSCO Industries, Inc. (EBSCO) for online database and journal subscriptions, extending the agreement an additional three (3) year period (January 1, 2020 – December 31, 2023) for a revised full agreement term of January 1, 2019 through December 31, 2019, and adding \$348,553 for a revised total agreement amount not to exceed \$448,153.
4.	Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13820) with Verge Solutions, LLC for a software system that manages issues from a quality and compliance standpoint, extending the agreement an additional one (1) year period (January 1, 2020 through December 31, 2020) for a revised full agreement term of January 1, 2019 through December 31, 2020, and adding \$44,972 for a revised total agreement amount not to exceed \$223,614.
5.	Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with SkillsSurvey, Inc. for online reference checking solution services to increase quality of hire and improve recruiting efficiency at NMC, extending the agreement an additional three (3) year period (December 31, 2019 through December 30, 2022) for a revised full agreement term of December 31, 2016 through December 30, 2022, and adding \$55,545 for a revised total agreement amount not to exceed \$111,234.
6.	Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-14083) with Health Management Associates, Inc. for consulting services associated with patient alignment and Monterey County ambulatory clinics for Natividad, extending the agreement an additional one (1) year period (January 2, 2020 through January 1, 2021) for a revised full agreement term of January 2, 2017 through January 1, 2021, with no increase to the total agreement amount of \$380,000.
7.	a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement (A-14063) with Grace N. Deukmedjian M.D. to provide pediatric hospitalist services, extending the term by twenty-four months (January 1, 2020 to December 31, 2021) for a revised full agreement term of August 1, 2018 to December 31, 2021, and adding \$200,000 for a revised total not to exceed amount of \$400,000 in the aggregate; and

	b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$20,000) of the original contract amount and do not significantly change the scope of work.
8.	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to Professional Services Agreement (A-13546) with Kristin A. Bakhda, WHNP, CNM to provide nurse midwife services, extending the term by twelve months (January 1, 2020 to December 31, 2020) for a revised full agreement term of January 1, 2017 to December 31, 2020 and adding \$100,000 for a revised amount not to exceed \$400,000 in the aggregate; and</p> <p>b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$10,000) of the original contract amount.</p>
9.	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement with Victoria Chew, M.D. to provide family medicine services at NMC, extending the term by twenty-four months (January 1, 2020 to December 31, 2021) for a revised full agreement term of November 1, 2018 to December 31, 2021, and adding \$200,000 for a revised total not to exceed amount of \$300,000 in the aggregate; and</p> <p>b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.</p>
10.	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement with Monterey Anesthesia Professionals (MAP) (A-13387) to provide anesthesia services, extending the term by twelve months (January 1, 2020 to December 31, 2020) for a revised full agreement term of January 1, 2017 to December 31, 2020, and adding \$4,340,995, for a revised total not to exceed amount of \$15,562,000 in the aggregate; and</p> <p>b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$1,120,930) of the original contract amount and do not significantly change the scope of work.</p>
11.	Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreements with Receivable Solutions, Inc. (A-13319) and Credit Consulting Services, Inc. (A-13320) for debt collection services, adding \$2,400,000 for a revised total aggregate amount not to exceed \$6,970,000 with no change to the agreement term of October 1, 2016 through September 30, 2020.

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Department of Veteran Affairs (VA) Palo Alto Education Agreement**

**Legistar Number:** \_\_\_\_\_

#### **..Title**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a no cost education agreement with the Department of Veteran Affairs (VA) Palo Alto for graduate medical education services with NMC with an agreement term of February 1, 2020 through April 30, 2029.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.

#### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a no cost education agreement with the Department of Veteran Affairs (VA) Palo Alto for graduate medical education services with NMC with an agreement term of February 1, 2020 through April 30, 2029.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.

#### **SUMMARY/DISCUSSION:**

- Family medicine residents will rotate at the VA Medical Center under the supervision of VA attending physicians to augment their clinical experiences with additional training that is not available at Natividad. This includes but is not limited to geriatrics, outpatient psychiatry and substance use counseling, and dermatology.
- These opportunities will enhance our residents' preparation to provide excellent primary care to our patients at Natividad and to their future patients after residency.

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel reviewed and approved this education agreement as to legal form, and the Auditor-Controller reviewed and approved as to payment provisions. The education agreement was reviewed and approved by NMC's Finance Committee on November 21, 2019 and by its Board of Trustees on December 13, 2019.

#### **FINANCING:**

There is no cost associated with this education agreement.

## **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Most of the practicing family physicians in Monterey County are graduates of the Natividad Family Medicine Residency program. This program aims to strengthen the pool of primary care physicians in the area and thereby further enhancing healthcare for Monterey County residents.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Melissa Nothnagle, MD, MSc, Family Medicine Residency Director, 755-4201

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Department of Veterans Affairs Education Agreement

Attachments on file with the Clerk of the Board

**..Title**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Amendment No. 2 to the agreement with Corepoint Health, LLC for software product and support services, extending the agreement an additional three (3) years (March 5, 2020 through March 4, 2023) for a revised full agreement term of March 5, 2016 through March 4, 2023, and adding \$176,805 for a revised total agreement amount not to exceed \$402,405.

**..Report****RECOMMENDATION:****It is recommended the Board of Supervisors:**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Amendment No. 2 to the agreement with Corepoint Health, LLC for software product and support services, extending the agreement an additional three (3) years (March 5, 2020 through March 4, 2023) for a revised full agreement term of March 5, 2016 through March 4, 2023, and adding \$176,805 for a revised total agreement amount not to exceed \$402,405.

**SUMMARY/DISCUSSION:**

Corepoint Health LLC provides software that allows required interface connectivity between NMC's Electronic Medical Record (EMR), MEDITECH, and third party systems such as NextGate's Enterprise Master Patient Index (EMPI), Change Healthcare's Picture Archiving and Communication System (PACS), and others via the Corepoint interface engine. These interfaces are necessary to fully integrate data sharing with our Electronic Medical Record utilizing the specialized health care formatting language, Health level 7 (HL7) messages. The Corepoint interface engine additionally allows NMC to monitor and alert on interface transactions as well as modify HL7 messages to meet the specifications of other vendors utilized by NMC. This agreement shall be renewing the license and support for our current 100 connections.

We are also requesting an additional 20 connections for the first year, and 15 connections each for the second and third year of the agreement. There will be a total of 50 new connections during the term of this agreement. Support fees have been incorporated into the total cost of the connections. This is consistent with new interfaces that are required for evolving needed functionality and regulatory demands currently as well as for the term of the agreement.

**OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this amendment No. 2 as to legal form and risk provisions, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee on 11/21/19 and by its Board of Trustees on 12/6/19.

**FINANCING:**

The cost for this amendment No. 2 is \$176,805 of which \$59,145 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement is for critical technology capabilities and functionality at NMC for the secure interfacing between different software systems. This serves to enhance and strengthen NMC's technological infrastructure, which fosters a sound, secure, and sustainable IT infrastructure.

- ☐ Economic Development
- ☐ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Charles Harris, MD, Chief Medical Information Officer, 783-2785

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Amendment No. 2 with Corepoint Health  
Amendment No. 1 to Agreement with Corepoint Health  
Original Agreement with Corepoint Health.  
Corepoint Health Spend Sheet

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Qventus (formerly known as Analytics/MD, Inc.) Renewal & Amendment #3    Legistar Number: A 17-407**

#### **..Title**

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Renewal and Amendment No. 3 to the Agreement with Qventus (formerly known as AnalyticsMD, Inc.) for operational decision support software at NMC to extend the Agreement term for two (2) additional years (October 29, 2019 through October 28, 2021), for a revised full term of October 29, 2015 through October 28, 2021 and increasing the amount by \$190,000 for a revised total agreement amount not to exceed \$571,000.

#### **..Report**

#### **RECOMMENDATION:**

**It is recommended the Board of Supervisors:**

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 3 to the Agreement with Qventus (formerly known as AnalyticsMD, Inc.) for operational decision support software at NMC to extend the Agreement term for two (2) additional years (October 29, 2019 through October 28, 2021), for a revised full term of October 29, 2015 through October 28, 2021 and increasing the amount by \$190,000 for a revised total agreement amount not to exceed \$571,000.

#### **SUMMARY/DISCUSSION:**

Qventus (formerly AnalyticsMD) is an operational decision support software system used by Natividad Medical Center's Emergency Department (ED) and inpatient units that has been implemented to improve department efficiency and productivity. The software utilizes real time patient flow data, such as registration data, staffing ratios, door to physician times, etc. to improve operational performance. This product provides real time reporting, as well as, predictive analytics tools. Through dashboards, alerts, and daily/weekly summaries of data, hospital management and administration teams can identify trends and look for the root causes of inefficiencies. Front line staff use the real time dashboards to monitor patient flow and are prompted to focus on problem areas to prevent bottlenecks. The tool also possesses predictive analytics functionality. Based on the real time dashboards, future trends in patient census are predicted which can automatically trigger alerts and notifications to front line staff to facilitate operational decisions that can alleviate staffing and patient discharge and admission bottlenecks.

NMC is requesting to amend the current Agreement to extend the term for two additional years to cover ongoing operational software subscription and maintenance fees. This Renewal and Amendment No. 3 has a retroactive date of October 29, 2019. NMC's internal review process to evaluate the cost benefit ratio of this software package, as well as negotiations with the vendor, caused a delay in the submission of final documents.

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this renewal and amendment No. 3 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. This renewal and amendment No. 3 has also been reviewed and approved by NMC's Finance Committee on November 21, 2019 and by its Board of Trustees on December 6, 2019.

## **FINANCING:**

The cost for Renewal and Amendment No. 3 is \$190,000 of which \$95,000 is included in the FY19-20 Adopted Budget for this Agreement. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

## **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement facilitates the enhanced operational performance of the Emergency Department. This improves efficiency and accuracy with regards to patient care which equates to improved healthcare and equitable health opportunities at NMC.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Charles Harris, MD, Chief Medical Information Officer, 783-2785

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

### Attachments:

Qventus Renewal and Amendment No. 3  
Qventus Renewal and Amendment No. 2  
AnalyticsMD Renewal and Amendment No. 1  
Original Agreement with Analytics/MD, Inc.

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

**Net Health Systems Amendment No. 3**

**Legistar Number:**

### **..Title**

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13298) with Net Health Systems, Inc. to add a scheduling interface to the ReDoc software and to further amend the Agreement to add the software “Agility” at NMC, with no change in the agreement term of August 31, 2016 through January 29, 2022, and adding \$44,180 for a revised total agreement amount not to exceed \$316,945.

### **..Report**

#### **RECOMMENDATION:**

**It is recommended the Board of Supervisors:**

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13298) with Net Health Systems, Inc. to add a scheduling interface to the ReDoc software and to further amend the Agreement to add the software “Agility” at NMC, with no change in the agreement term of August 31, 2016 through January 29, 2022, and adding \$44,180 for a revised total agreement amount not to exceed \$316,945.

#### **SUMMARY/DISCUSSION:**

NMC currently utilizes Net Health Systems, Inc.’s rehabilitation documentation software (ReDoc) in the outpatient Physical Therapy, Occupational Therapy and Speech Therapy Departments. NMC is requesting the addition of a scheduling interface to the ReDoc software. This interface will allow MEDITECH, NMC’s Electronic Medical Record (EMR) system, and schedules to be ported to ReDoc. This will reduce scheduling inaccuracies and staff workload by preventing double entry of physician and therapist schedules.

In addition, Natividad is adding a software module (Agility) to this agreement for the purpose of recording and tracking services that are provided to employees by the Employee Health Department. This software will allow Natividad to better monitor and report services rendered, such as, TB Screening, Respiratory Fit Testing, Exposure Management and Vaccination Administration in order to meet regulatory requirements for employee health services.

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this amendment No. 3 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. This amendment No. 3 has also been reviewed and approved by NMC’s Finance Committee on November 21, 2019 and by its Board of Trustees on December 6, 2019.

#### **FINANCING:**

The cost for this amendment No.3 is \$44,180, of which \$19,100 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement is for a software system which improves data processing at NMC. The use of this system directly contributes to a more efficient and effective use of resources within the organization.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Dr. Charles Harris, Chief Medical Information Officer, 783-2785

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Net Health Systems, Inc. Amendment No. 3  
Net Health Systems, Inc. Renewal and Amendment No. 2  
Net Health Systems, Inc. Amendment No. 1  
Net Health Systems, Inc. Agreement

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF \_\_\_\_\_ BOARD REPORT**

### **Transfer of The Immunology Division Outpatient Program (NIDO) from Natividad to the Health Department**

#### **..Title**

- a. Approve the intra-County transfer of the management and personnel of the Natividad Immunology Division Outpatient (NIDO) Clinic from Natividad to the Monterey County Health Department as a newly approved Federally Qualified Health Center (FQHC) site in the NAP Grant. Effective date of the transfer will be approximately in the 3<sup>rd</sup> Quarter of FY 2020.
- b. Approve proposed services from Natividad to Health Department for a period during the transition of the program or as needed from the Health Department. See Attachment C.

#### **..Report**

##### **RECOMMENDATION:**

It is recommended that the Board of Supervisors:

- a. Approve the intra-County transfer of the management and personnel of the Natividad Immunology Division Outpatient (NIDO) Clinic from Natividad to the Monterey County Health Department as a newly approved Federally Qualified Health Center (FQHC) site in the NAP Grant. Effective date of the transfer will be approximately in the 3<sup>rd</sup> Quarter of FY 2020.
- b. Approve proposed services from Natividad to Health Department for a period during the transition of the program or as needed from the Health Department. See Attachment C.

##### **SUMMARY/DISCUSSION:**

The Health Department Clinic Services Bureau (Health Department) operates nine Federally Qualified Health Center (FQHC) look-alike primary care clinic sites which provide preventive, primary, and specialty medical care services. Operating FQHC look-alike clinics provides the opportunity for the County to serve the most vulnerable populations in the community but does not afford the opportunity to qualify for various funding opportunities to enhance those services.

In order to improve the County's ability to serve the community, the Health Department applied for a New Access Point Grant (NAP) through the U.S. Department of Health and Human Services (HHS), Health Resources and Services Administration (HRSA). A NAP is a new service delivery site offering comprehensive primary health care services to underserved populations. As part of the Health Department's application, Natividad Immunology Division Outpatient (NIDO) was proposed as a new service delivery site, in addition to the Health Department's existing nine clinics.

On September 11, 2019, the Health Department received notification from HRSA that the Health Department was 1 of 77 health centers across 23 states, awarded a NAP Grant in the amount of \$650,000 per year from September 1, 2019 through August 31, 2021, totaling \$1.2 million. As a result of this award, the Health Department clinics and the NIDO clinic become a FQHC Grantee. In order for the NIDO clinic to transition as a FQHC site under this

grant, management of the clinic must be transferred to the Health Department. More details about the NIDO transition of the Health Department will be presented to the Board of Supervisors at a future date.

This transition will enable the Health Department clinics and NIDO to become a FQHC Grantee, qualifying them for grant funding going forward under Section 330 of the Public Health Service Act for the purpose of enhancing and increasing medical service delivery to Monterey County residents. Examples of these types of funding opportunities can be found in Attachment B attached to this report.

The intra-County transfer of management from Natividad to the Health Department will not cause an elimination or reduction in the level of medical services provided and is not a “transfer of management” within the meaning of Health and Safety Code section 1442.5, requiring the County to give notice and hold hearings before a “transfer of management” of a county hospital or medical facility. Because the transfer involves two departments of the County, the County retains ownership of or overall authority over the NIDO clinic.

This work supports the Monterey County Health Department 2018-2022 Strategic Plan initiatives: 2. Enhance community health and safety through prevention; and 3. Ensure access to culturally and linguistically appropriate, customer-friendly, quality health services. It also supports one or more of the ten essential public health services, specifically: 7. Link people to needed personal health services and assure the provision of health care when otherwise unavailable.

#### OTHER AGENCY INVOLVEMENT:

The Health Department and Natividad management continue to work with all parties involved to assure the success of the transfer of authority and responsibility. This report was presented to the Budget Committee on October 24, 2019 who supported moving this action to the full Board along with a list of potential funding opportunities available to FQHCs.

#### FINANCING:

Approval of this report will result in revenue enhancement for the Health Department’s primary care clinics in the amount of \$650,000 per year for two years. This will also open the opportunity to apply for additional funding to enhance services provided to the community.

#### BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Check the related Board of Supervisors Strategic Initiatives:

☐ Economic Development:

- Through collaboration, strengthen economic development to ensure a diversified and healthy economy.

☒ Administration:

- Promote an organization that practices efficient and effective resource management and is recognized for responsiveness, strong customer orientation, accountability and transparency.

☒ Health & Human Services:

- Improve health and quality of life through County supported policies, programs, and services; promoting access to equitable opportunities for healthy choices and healthy environments in collaboration with communities.

☐Infrastructure:

- Plan and develop a sustainable, physical infrastructure that improves the quality of life for County residents and supports economic development results.

☐Public Safety:

- Create a safe environment for people to achieve their potential, leading businesses and communities to thrive and grow by reducing violent crimes as well as crimes in general.

Prepared by: Julie Edgcomb, Ambulatory Services Administrator, Natividad Medical Center and Monterey County Health Department, x1386

Approved by: Elsa Jimenez, Director of Health, x4526  
Dr. Gary Gray, Natividad CEO, x2553

Attachments:

Attachment C- Proposed Services to be provided by Natividad to the Health Department

**Attachment C- Proposed Services to be provided by Natividad to the Health Department**

**NIDO**

**Site Name:** NIDO

**Site Address:** 1441 Contitution Blvd., Bldg. 760

Salinas, CA 93906

**Site Phone #:** 831-796-1770

**Site Fax #:**

**# of Exam Rooms:** 3 exam rooms, 1 intake/draw room

**Natividad Medical Center**

Service	Entity
Security	Natividad
Mail Delivery	Natividad and County Courier
Bio-Hazardous Waste Removal	Natividad until 6/30/20
Biomedical Equipment Testing	Natividad until 6/30/20
Janitorial	Natividad until 6/30/2020
Medical Gasses	HD
Pharmaceuticals & Pharmacy Inspections	HD
Supplies	HD
Transcription	HD
Fire Extinguishers	HD
Evacuation Exercises/Disaster Drills	HD will participate in Natividad's exercises/drills.
Signage	HD to work w/ Natividad
Information Technology	TBD- Natividad and HD to coordinate
Telecommunication	TBD- Natividad and HD to coordinate
Leased and Non-Leased Equipment, Assests	TBD- Natividad and HD to coordinate
Physician Services (Infectious Disease)	TBD- Natividad and HD to coordinate
Payroll/Personnel	Natividad until positions/employees transfer

## SUMMARY OF SERVICES AND UTILITIES

The following is a summary of services and utilities responsibilities of Natividad and HD for the proposed use of the Premises:

	N/A	Natividad	HD
Provide adequate paper supplies, dispensers, and waste and recycling containers within the occupied space including shared conference room and staff lounge/break room		X	
Provide adequate custodial service within the occupied space including shared conference room and staff lounge/break room (dust, waste removal, recycling removal, vacuum, mop and general cleaning)		X	
Provide adequate custodial service for interior of elevator (including door tracks)		X	
Provide adequate custodial service for exterior of the Premises and common areas (including steam cleaning or pressure washing sidewalks, stairs and trash receptacles)		X	
Professionally clean carpets, rugs, tile and linoleum flooring within the occupied space as deemed necessary		X	
Professionally clean existing drapes, blinds, and window shades within occupied space as deemed necessary		X	
Professionally clean interior windows within occupied space as deemed necessary		X	
Professionally clean exterior windows as deemed necessary		X	
Provide adequate pest control for the interior of the Premises (including but not limited to issues concerning termites, and swarming pest such as wasp and bees)		X	
Provide adequate pest control for exterior of Premises (including but not limited to issues concerning termites, and swarming pest such as wasp and bees)		X	
Provide adequate landscape maintenance and gardening (including landscape irrigation system and associated water supply and service)		X	
Provide adequate parking lot and parking garage area cleaning, maintenance and signage (restriping as necessary)		X	
Provide adequate refuse, rubbish, garbage, and recyclable (paper, plastic, and aluminum,) disposal and pick up service in close proximity to occupied space		X	
Provide adequate fire sprinkler systems testing		X	
Provide adequate fire alarm systems monitoring		X	
Provide adequate intrusion/security alarm systems monitoring for building		X	
Provide adequate intrusion/security alarm systems monitoring within the occupied space		X	
Provide adequate patrolled security guard service for to the interior and exterior of building, including the occupied space		X	
Provide adequate security guard response to incidents to the interior and exterior of building, including occupied space		X	
Provide adequate heating, ventilation & air conditioning (HVAC) systems, temperature adjustments, filter replacements, unit inspections, unit lubrications and record keeping pursuant to the California Code of Regulations		X	
Provide adequate servicing of uninterrupted power source (UPS)		X	
Provide partial servicing of backup generator for emergency lighting		X	
Provide adequate gas utility service		X	
Provide adequate electric utility service		X	
Provide adequate water utility service		X	
Provide adequate telephone and data service (including connection charges)		X	

## SUMMARY OF REPAIR AND MAINTENANCE RESPONSIBILITIES

The following is a summary of maintenance and repair responsibilities of Natividad and HD for the proposed use of the Premises:

	N/A	Natividad	HD
Common Areas		X	
Foundations		X	
Floor Slabs (including "Gipcrete" subfloor repairs)		X	
Elevators (including annual certification, quarterly maintenance, and emergency repair)		X	
Exterior and Bearing Walls		X	
Exterior Doors and Hardware		X	
Exterior Windows and Window Frames		X	
Roofs		X	
Gutters, Drains and Downspouts		X	
Parking Lots and Parking Garage (including garage door and electronic access and restriping if deemed necessary)		X	
Ceilings and Replacement of Ceiling Tiles		X	
Fire Sprinkler Systems		X	
Fire Alarm Systems		X	
Intrusion/Security Alarm Systems		X	
Uninterrupted Power Source (UPS)		X	
Power Back Up Generator (partial)		X	
Heating, Ventilation and Air Conditioning (HVAC) Systems (including replacement of units and duct cleaning if deemed necessary)		X	
Heating, Ventilation and Air Conditioning (HVAC) control switches, sensors and thermostats		X	
Electrical Systems (including electrical outlets, panels, circuit breakers and wiring)		X	
Plumbing Systems (including sewer and drain stoppages, and fixtures)		X	
Exterior Lighting (including starters, ballasts, transformers and light switches)		X	
Interior Lighting (including starters, ballasts, transformers and light switches)		X	
Interior Light Bulbs and Fluorescent Light Tubes (replacement)		X	
Interior Walls		X	
Interior Wall Surfaces (including repainting if deemed if necessary)		X	
Interior Doors and Hardware		X	
Interior Windows and Window Frames		X	
Carpet, VCT, Plank, and Linoleum Flooring		X	
Base and/or Moldings		X	
Appliances (excluding water heaters and drinking fountains, which are the responsibility of Natividad)		X	
Communication Systems (data/telephone cabling, connections and equipment)		X	

**\*Notwithstanding the forgoing, HD will pay to Natividad the reasonable cost of any repairs or maintenance required as a direct result of negligent acts or omissions of HD, its agents, employees, or invitees.**

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

**Optuminsight Inc. Amendment No. 2**

**Legistar Number:** \_\_\_\_\_

### **..Title**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an amendment No. 2 to the agreement (A-14280) with Optuminsight, Inc. for perioperative (surgery) consulting services to improve the number of surgical procedures and patients satisfaction, extending the agreement an additional (April 2, 2020 through March 31, 2023) for a revised full agreement term of March 26, 2019 through March 31, 2023 and adding \$1,560,000 for a revised full agreement amount not to exceed \$ 1,680,000.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an amendment No. 2 to the agreement (A-14280) with Optuminsight, Inc. for perioperative (surgery) consulting services to improve the number of surgical procedures and patients satisfaction, extending the agreement an additional (April 2, 2020 through March 31, 2023) for a revised full agreement term of March 26, 2019 through March 31, 2023 and adding \$1,560,000 for a revised full agreement amount not to exceed \$ 1,680,000.

#### **SUMMARY/DISCUSSION:**

The volume in Natividad's surgery rooms has increased by at least 10% year-to-year. In certain specialties like orthopedics, urology and GI, volumes increased by more than 20% year-to-year. Additional new procedures like neurosurgery have also added volume to the surgery department. The increase in volume over the past years has also added operational challenges to the surgery space for procedures, the coordination of schedules and appointments for procedures between surgeons, clinics and surgical suites, and overall the process for surgical procedures. An opportunity exists to increase volume and improve the overall processes for surgical procedures including customer satisfaction.

Optuminsight Advisory Services specializes in helping hospitals and healthcare systems address this challenge with expert guidance, insights, strategies, and implementation support to improve processes and capture additional volume. Optum's team will provide leadership in the following areas: improve volume growth by effectively organizing the scheduling process, improve customer service for both patients and physicians by improving access, adjust surgical suite numbers to optimize labor and productivity of staff, improve pre-procedure preparations to prevent delays and cancellations, improve surgery efficiency – length of procedures, and improve surgeons and specialists engagement in governing room capacity management. The extensive improvement plan will consist of the participation from front line personnel (registration, scheduling, financial counseling, etc) , nurses, surgery nurses, physicians, clinics, ancillary departments (laboratory, imaging, etc) and support staff in order to adjust processes to improve outcomes.

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this amendment no. 2 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment no. 2 has also been

reviewed and approved by NMC's Finance Committee on November 21, 2019 and by its Board of Trustees on December 6, 2019.

**FINANCING:**

The cost for this agreement is \$1,560,000 of which \$300,000 is included in the Fiscal Year 2019-20 Adopted Budget and remaining balances will be included in corresponding years.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement is for executive level consulting services, the outcome of which will contribute to a more efficient use of resources within the organization.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Daniel Leon CFO, 783-2561

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Optuminsight, Inc. Agreement

Optuminsight amendment no. 1

Optuminsight amendment no. 2

Attachments on file with the Clerk of the Board

# FINANCIAL STATEMENTS

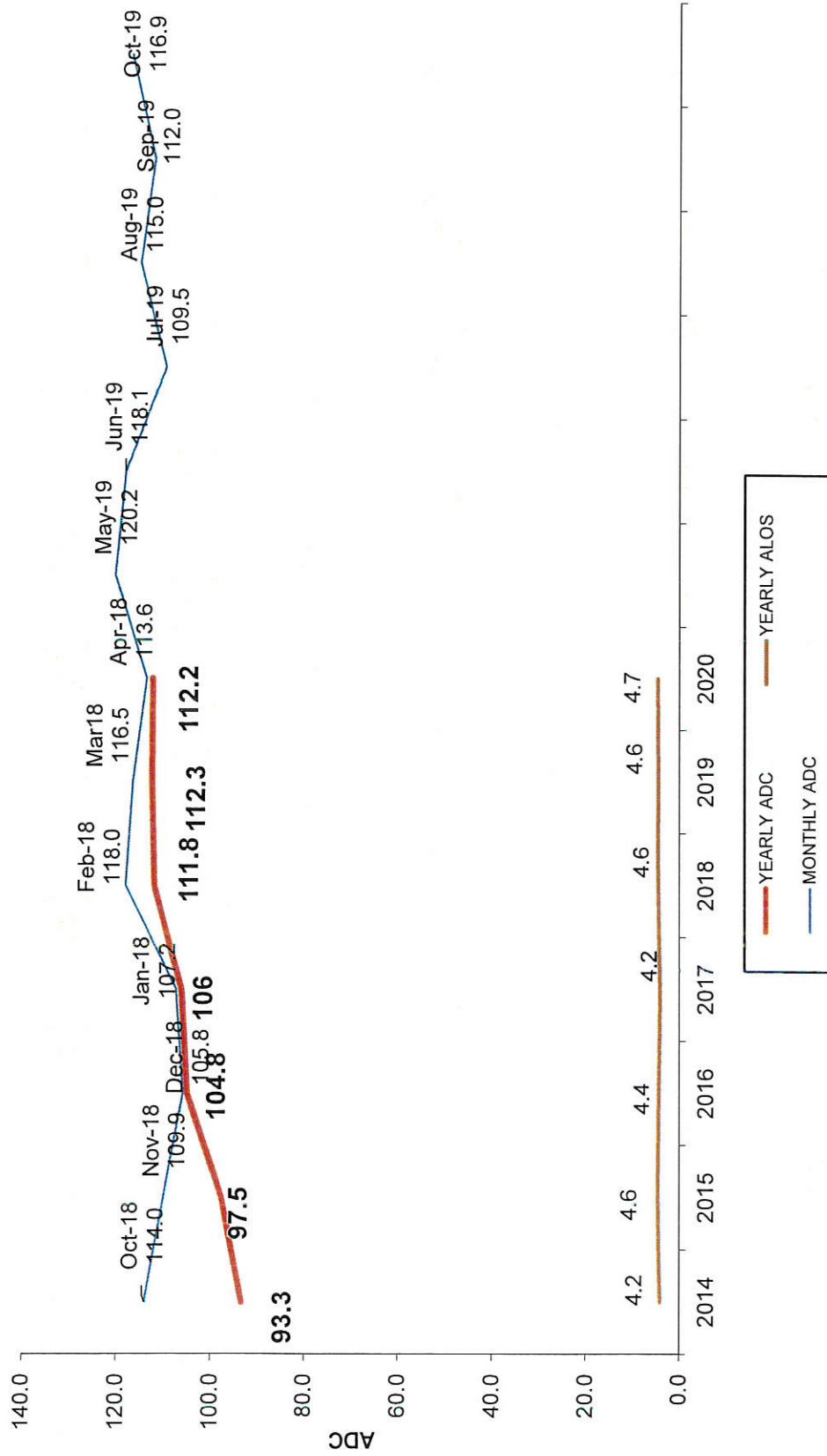
OCTOBER 31, 2019

## FINANCIAL STATEMENTS

OCTOBER 31, 2019

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**NATIVIDAD  
STATISTICAL REPORT  
OCTOBER 31, 2019**

Month-To-Date					Year-To-Date					
08-19	09-19	10-19	Budget			Budget	Current	Prior Yr	%	
					PT DAYS BY SERVICE	STAFFED BEDS	CY/PY			
1	195	213	208	290	NICU	15	1,151	883	928	-4.85%
2	1,666	1,447	1,661	1,360	Med/Surg	61	5,397	6,259	5,637	11.03%
3	175	216	196	221	ICU	10	877	748	879	-14.90%
4	41	38	59	76	Peds	12	301	204	284	-28.17%
5	717	692	705	686	Acute Rehab	24	2,722	2,802	2,679	4.59%
6	266	272	281	350	OB/Gyn	27	1,389	1,099	1,588	-30.79%
7	3,060	2,878	3,110	2,983	TOTAL ACUTE	149	11,837	11,995	11,995	0.00%
8	505	482	515	426	Psychiatric	19	1,691	1,948	1,436	35.65%
9	3,565	3,360	3,625	3,409	TOTAL DAYS	168	13,528	13,943	13,431	3.81%
10	336	309	271	303	Nursery	18	1,202	1,182	1,294	-8.66%
AVERAGE DAILY CENSUS										
11	75.6	72.9	77.6	74.1	Acute	125	74.1	74.7	75.7	-1.32%
12	23.1	23.1	22.7	22.1	Acute Rehab	24	22.1	22.8	21.8	4.59%
13	16.3	16.1	16.6	13.7	Psychiatric	19	13.7	15.8	11.7	35.04%
14	115.0	112.0	116.9	110.0	TOTAL	168	110.0	113.4	109.2	3.85%
15	10.8	10.3	8.7	9.8	Nursery	18	9.8	9.6	10.5	-8.57%
PERCENTAGE OF OCCUPANCY										
16	60.5%	58.3%	62.1%	59.3%	Acute		59.3%	59.8%	60.6%	-1.3%
17	96.3%	96.3%	94.6%	92.1%	Acute Rehab		92.1%	95.0%	109.0%	-12.8%
18	85.8%	84.7%	87.4%	72.1%	Psychiatric		72.1%	83.2%	61.6%	35.0%
19	68.5%	66.7%	69.6%	65.5%	TOTAL		65.5%	67.5%	66.6%	1.4%
20	60.0%	57.2%	48.3%	54.4%	Nursery		54.4%	53.3%	58.3%	-8.6%
ADMISSIONS										
21	611	608	641	619	Acute		2,456	2,473	2,482	-0.36%
22	61	55	58	54	Acute Rehab		214	232	190	22.11%
23	63	51	71	62	Psychiatric		246	252	255	-1.18%
24	735	714	770	735	TOTAL		2,916	2,957	2,927	1.02%
25	192	184	160	180	Nursery		714	708	723	-2.07%
26	193	187	161	203	Deliveries		805	716	749	-4.41%
DISCHARGES										
27	649	609	673	619	Acute		2,456	2,543	2,538	0.20%
28	60	57	56	54	Acute Rehab		214	231	189	22.22%
29	64	52	68	62	Psychiatric		246	249	252	-1.19%
30	773	718	797	735	TOTAL		2,916	3,023	2,979	1.48%
31	179	173	143	180	Nursery		714	644	672	-4.17%
AVERAGE LENGTH OF STAY										
32	4.9	4.7	4.7	4.6	Acute(Hospital wide no babies)		4.6	4.7	4.6	2.17%
33	11.8	12.6	12.2	12.7	Acute Rehab		12.7	12.1	14.1	-14.18%
34	2.6	2.5	3.1	2.5	OB/Gyn		2.5	2.7	2.7	0.00%
35	8.0	9.5	7.3	6.9	Psychiatric		6.9	7.7	5.6	37.50%
36	1.8	1.7	1.7	1.7	Nursery		1.7	1.7	1.8	-5.56%
OUTPATIENT VISITS										
37	4,676	4,657	4,493	4,553	Emergency Room		18,062	18,182	18,128	0.30%
38	558	563	582	580	ER Admits		2,301	2,272	1,973	15.15%
39	75.9%	78.9%	75.6%	78.9%	ER Admits as a % of Admissions		78.9%	76.8%	67.4%	13.99%
40	6,482	6,266	6,711	6,236	Clinic Visits		24,743	25,753	23,967	7.45%
ANCILLARY PROCEDURES BILLED										
41	49,576	48,203	50,269	47,506	Lab Tests		188,492	195,741	171,917	13.86%
42	3,582	3,532	3,767	3,035	Radiology Procedures		12,042	14,339	12,844	11.64%
43	211	243	250	212	MRI Procedures		841	883	735	20.14%
44	156	125	208	136	Nuclear Med Procedures		540	586	466	25.75%
45	1,125	1,215	1,249	1,058	Ultrasound Procedures		4,198	4,711	4,155	13.38%
46	1,834	1,944	1,980	1,532	CT Scans		6,079	7,588	5,863	29.42%
47	396	389	382	351	Surgeries		1,404	1,517	1,457	4.12%
48	7.79	7.96	7.85	8.22	FTE'S PER AOB		8.22	7.89	8.26	-4.48%
49	1,289.3	1,306.8	1,308.0	1,283.9	TOTAL PAID FTE'S		1,283.9	1,297.3	1,298.4	-0.09%
50	5,246	4,927	5,170	4,841	ADJUSTED PATIENT DAYS		19,210	20,229	19,334	4.63%

**NATIVIDAD**  
**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED**  
**FOR FY2020**

	JUL-19	AUG-19	SEP-19	OCT-19	NOV-19	DEC-19	JAN-20	FEB-20	MAR-20	APR-20	MAY-20	JUN-20	YTD
<b>REVENUE</b>													
1 Patient Revenue:													
2 Inpatient	\$ 65,854,051	\$ 72,341,082	\$ 67,257,857	\$ 75,659,222	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 281,112,212
3 Pro Fees	2,153,024	2,037,495	1,878,816	1,267,520	-	-	-	-	-	-	-	-	7,326,855
4 Outpatient	29,931,264	35,081,441	32,244,876	32,779,596	-	-	-	-	-	-	-	-	130,037,167
5 Total Patient Revenue	97,938,339	109,460,018	101,381,549	109,696,338	-	-	-	-	-	-	-	-	418,476,234
6 Deductions from revenue													
7 Contractual Deductions	71,393,900	82,425,846	76,932,095	79,951,351	-	-	-	-	-	-	-	-	310,703,192
8 Bad Debt	4,584,691	3,572,270	3,104,949	3,996,629	-	-	-	-	-	-	-	-	15,258,539
9 Unable to Pay	293,627	356,052	350,127	477,842	-	-	-	-	-	-	-	-	1,477,648
10 Total Contractual Discounts	76,272,218	86,354,168	80,387,171	84,425,822	-	-	-	-	-	-	-	-	327,435,379
11 Net Patient Revenue	21,666,111	23,105,850	20,994,378	25,270,516	-	-	-	-	-	-	-	-	91,036,855
12 As a percent of Gross Revenue	22.12%	21.11%	20.71%	23.04%	-	-	-	-	-	-	-	-	21.75%
13 Total Government Funding	4,966,417	5,146,012	4,943,339	5,385,312	-	-	-	-	-	-	-	-	20,441,080
14 Other Operating Revenue:													
15 Rent Income	109,276	120,775	115,026	115,027	-	-	-	-	-	-	-	-	460,104
16 Interest Income	126,000	124,951	257,246	169,399	-	-	-	-	-	-	-	-	677,596
17 NMF Contribution	60,000	60,000	59,000	60,984	-	-	-	-	-	-	-	-	239,984
18 Other Income	305,431	371,398	375,833	371,410	-	-	-	-	-	-	-	-	1,424,072
19 Total Other Operating Revenue	600,707	677,124	807,105	716,820	-	-	-	-	-	-	-	-	2,801,756
20 TOTAL REVENUE	27,233,235	28,928,986	26,744,822	31,372,648	-	-	-	-	-	-	-	-	114,279,691
<b>EXPENSE</b>													
21 Salaries, Wages & Benefits	15,311,219	15,090,278	15,285,283	15,272,565	-	-	-	-	-	-	-	-	60,960,345
22 Registry	259,208	363,700	272,544	415,356	-	-	-	-	-	-	-	-	1,310,808
23 Phys/Residents SWB & Contract Fees	3,470,366	3,290,181	3,454,614	3,190,055	-	-	-	-	-	-	-	-	13,405,216
24 Purchased Services	2,909,487	3,573,154	2,550,468	3,670,538	-	-	-	-	-	-	-	-	12,703,647
25 Supplies	2,242,964	2,498,569	1,879,603	2,404,576	-	-	-	-	-	-	-	-	9,025,712
26 Insurance	239,400	239,400	239,399	239,400	-	-	-	-	-	-	-	-	957,599
27 Utilities and Telephone	313,723	313,723	270,809	328,142	-	-	-	-	-	-	-	-	1,230,328
28 Interest Expense	196,025	196,027	196,025	196,026	-	-	-	-	-	-	-	-	784,103
29 Depreciation & Amortization	1,016,188	1,017,712	1,016,785	1,008,320	-	-	-	-	-	-	-	-	4,059,015
30 Other Operating Expense	438,314	509,005	519,897	500,258	-	-	-	-	-	-	-	-	1,967,474
31 TOTAL EXPENSE	25,400,824	27,051,749	25,866,437	27,225,236	-	-	-	-	-	-	-	-	106,404,247
32 NET INCOME(LOSS)	832,411	1,837,237	1,058,385	4,147,412	-	-	-	-	-	-	-	-	7,875,444
<b>Normalization for Extraordinary Items</b>													
33 Interest Anthem Arbitration	-	-	-	-	-	-	-	-	-	-	-	-	-
34 Anthem Arbitration Payment	-	-	-	-	-	-	-	-	-	-	-	-	-
35 Medical FFS Settlement FY09-10	-	-	-	(1,679,166)	-	-	-	-	-	-	-	-	(1,679,166)
36 Metro Initial Settlement	-	-	-	-	-	-	-	-	-	-	-	-	-
37 Total Extraordinary Items	-	-	-	(1,679,166)	-	-	-	-	-	-	-	-	(1,679,166)
38 NET INCOME BEFORE Extraordinary Items	\$ 832,411	\$ 1,837,237	\$ 1,058,385	\$ 2,468,246	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,196,278
<b>CAPITAL CONTRIBUTIONS</b>													
39 County Contribution													
40 CHANGE IN NET ASSETS	\$ 832,411	\$ 1,837,237	\$ 1,058,385	\$ 4,147,412	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,875,444

**NATIVIDAD**  
**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS**  
**AS OF OCTOBER 31, 2019**

CURRENT MONTH				YEAR -TO -DATE													
Actual		Budget	Variance fav. (unfav) \$ VAR.	% VAR	Actual		Budget	Variance fav. (unfav) \$ VAR.	% VAR	Prior Yr							
R E V E N U E																	
Patient Revenue:																	
1	\$	75,659,222	\$	70,548,925	\$	5,110,297		\$	281,112,212	\$	279,919,928	\$	1,192,284	0.4	\$	275,778,297	
2		1,257,520		1,782,072		(524,552)			7,326,855		7,070,814		256,041		3.6	7,329,703	
3		32,779,596		31,366,648		1,412,948			130,037,167		124,454,762		5,582,405		4.5	124,419,294	
4		109,696,338		103,697,645		5,998,693			418,476,234		411,445,504		7,030,730		1.7	407,527,294	
Deductions from Revenue																	
5		79,951,351		78,523,986		(1,427,365)			310,703,192		311,754,960		1,051,768		0.3	301,128,824	
6		3,996,629		2,609,015		(1,387,614)			15,258,539		10,183,577		(5,074,962)		(49.8)	13,675,911	
7		477,842		528,857		51,015			1,477,648		2,074,643		596,995		28.8	1,650,625	
8		84,425,822		81,661,858		(2,763,964)			327,439,379		324,013,180		(3,426,199)		(1.1)	316,455,360	
9		25,270,516		22,035,787		3,234,729			91,036,855		87,432,324		3,604,531		4.1	91,071,934	
10		23.04%		21.25%					21.75%		21.25%					22.35%	
11		5,385,312		5,047,835		337,477			20,441,080		20,028,504		412,576		2.06	19,529,333	
Other Operating Revenue:																	
12		115,027		144,330		(29,303)			460,104		442,938		17,166		3.9	573,727	
13		169,399		169,399		-			677,596		672,132		5,464		0.8	1,575,795	
14		60,984		60,984		-			239,984		241,968		(1,984)		(0.8)	240,000	
15		371,410		270,105		101,305			1,424,072		1,201,434		222,638		18.5	1,383,032	
16		716,820		644,818		72,002			2,801,756		2,558,472		243,284		9.5	3,772,554	
17		31,372,648		27,728,440		3,644,208			114,279,691		110,019,300		4,260,391		3.9	114,373,821	
EXPENSE																	
18		15,272,565		15,337,191		64,626			60,960,345		60,853,797		(106,548)		(0.2)	56,617,286	
19		415,356		299,715		(115,641)			1,310,808		1,189,192		(121,616)		(10.2)	1,695,891	
20		3,190,055		3,403,209		213,154			13,405,216		13,503,284		98,068		0.7	12,269,706	
21		3,670,538		3,236,084		(434,454)			12,703,647		12,839,948		136,301		1.1	10,871,144	
22		2,404,576		2,271,876		(132,700)			9,025,712		9,014,230		(11,482)		(0.1)	9,343,702	
23		239,400		229,524		(9,876)			957,599		910,692		(46,907)		(5.2)	868,820	
24		328,142		282,930		(45,212)			1,230,328		1,122,590		(107,738)		(9.6)	1,024,810	
25		196,026		202,762		6,736			784,103		804,508		20,405		2.5	784,408	
26		1,008,320		1,022,247		13,927			4,059,015		4,056,016		(2,999)		(0.1)	3,931,174	
27		500,258		502,184		1,926			1,967,474		1,992,540		25,066		1.3	1,901,176	
28		27,225,236		26,787,722		(437,514)			106,404,247		106,286,797		(117,450)		(0.1)	99,308,117	
29		4,147,412		940,718		3,206,694			7,875,444		3,732,503		4,142,941		111.0	15,065,704	
CAPITAL CONTRIBUTIONS																	
30																	
31		-		-		-			-		-		-		-	-	
32		-		-		-			-		-		-		-	-	
33		-		-		-			-		-		-		-	-	
34	\$	4,147,412	\$	940,718	\$	3,206,694	340.9 %	CHANGE IN NET ASSETS	\$	7,875,444	\$	3,732,503	\$	4,142,941	111.0 %	\$	15,065,704

**NATIVIDAD**

CAPITAL CONTRIBUTIONS

**NATIVIDAD  
BALANCE SHEET  
AS OF OCTOBER 31, 2019**

		CURRENT MONTH			YEAR - TO - DATE			
		BEGINNING	ENDING	INC/(DEC)	BEGINNING	ENDING	INC/(DEC)	% CHG.
CURRENT ASSETS								
1	\$	67,307,820	\$	14,297,542	\$	81,605,362	\$	24,348,339
2		3,200,000	-		3,200,000	3,200,000	-	
3		28,583,385	(1,604,094)		30,089,966	26,979,291	(3,110,675)	(10.3)
4		61,825,673	(39,815,476)		34,217,088	22,010,197	(12,206,891)	(35.7)
5		4,977,487	(79,247)		4,738,198	4,898,240	160,042	3.4
6		4,510,752	1,030,036		4,470,039	5,540,788	1,070,749	24.0
7		170,405,117	(26,171,239)		133,972,314	144,233,878	10,261,564	7.7
8								
9		308,598,599	(344,941)		306,849,853	308,253,658	1,403,805	0.5
10		(189,720,726)	(454,097)		(186,670,031)	(190,174,823)	(3,504,792)	(1.9)
11		118,877,873	(799,038)		120,179,822	118,078,835	(2,100,987)	(1.7)
12		139,028,411	21,565,487		160,787,834	160,593,898	(193,936)	(0.1)
OTHER ASSETS								
INVESTMENTS								
HELD FOR CONSTRUCTION								
13		-	-		-	-	-	-
ACCRUED INTEREST RECEIVABLE								
14		163,651	2,385		163,651	166,036	2,385	1.5
15		163,651	2,385		163,651	166,036	2,385	1.5
16	\$	428,475,052	\$	(5,402,405)	\$	415,103,621	\$	7,969,026
CURRENT LIABILITIES								
17		22,604,959	(4,543,228)		16,572,989	18,061,731	1,488,742	9.0
18		7,606,294	(2,444,225)		7,721,399	5,162,069	(2,559,330)	(33.1)
19		41,310,370	(1,073,143)		40,237,772	40,237,227	(545)	(0.0)
20		3,739,166	149,448.00		3,193,625	3,888,614	694,989	21.8
21		15,099,273	2,266,422		12,395,907	17,365,695	4,969,788	40.1
22		90,360,062	(5,644,726)		80,121,692	84,715,336	4,593,644	5.7
TOTAL CURRENT LIABILITIES								
LONG TERM LIABILITIES								
CAPITAL LEASE								
23		-	-		-	-	-	-
24		-	-		-	-	-	-
25		37,760,337	(3,905,091)		38,355,309	33,855,246	(4,500,063)	(11.7)
26		37,760,337	(3,905,091)		38,355,309	33,855,246	(4,500,063)	(11.7)
TOTAL LONG TERM DEBT								
FUND BALANCES								
27		296,626,620	-		296,626,620	296,626,620	-	-
28		3,728,033	4,147,412		-	7,875,445	7,875,445	100.0
29		300,354,653	4,147,412		296,626,620	304,502,065	7,875,445	2.7
30	\$	428,475,052	\$	(5,402,405)	\$	415,103,621	\$	7,969,026
TOTAL LIAB. & FUND BALANCES								

NATIVIDAD  
STATE AND COUNTY RECEIVABLES

AS OF 10/31/19

**BALANCE SHEET**

	Req. Balance	Accruals	Reversals and Reclasses	Medi-Cal Waiver	GPP /PRIME	IGT	Payments	Ending Balance
Medi-Cal Waiver (DSH +SNCP)	\$ 12,591,967	8,133,198				27,224,712	(34,384,781)	13,565,096
Hospital Fee	-	315,370						315,370
Rate Range IGT-CCAH-	8,246,935	3,638,359						11,885,294
MCMC EPP	4,330,884	2,576,067				3,980,513	(11,844,756)	(957,292)
MCMC QIP	4,925,256	2,929,612				8,223,369	(26,020,959)	(9,942,722)
SB1732	666,674	1,294,672					(562,849)	1,398,497
AB 915	-	1,195,082						1,195,082
A/R Office Buildings	85,042	460,104					(374,515)	170,631
A/R Manco Abbott	(39,153)							(39,153)
Interest Accrued Positive Cash	630,000	677,596						1,307,596
Accrued Donations	2,420,252	239,984						2,660,236
A/R Jail-PG&E	316,260	320,245					(772,231)	(135,726)
Health Department	42,970	560,000						602,970
Ryan White & EIP A/R	-	82,990					(98,673)	(15,683)
<b>STATE RECEIVABLES</b>	<b>\$ 34,217,088</b>	<b>\$ 22,423,279</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 39,428,594</b>	<b>\$ (74,058,764)</b>	<b>\$ 22,010,197</b>

**P & L**

	YTD Oct-19
Medi-Cal DSH /SNCP/PHYS SPA	\$ 4,079,865
PRIME Y5	4,053,333
Rate Range IGT-CCAH-	3,638,359
Esperanza Care	(866,668)
HPE	120,370
Hospital Fee	649,454
MCMC EPP	2,576,067
HD Residency Support	(166,668)
MCMC QIP	2,929,612
AB915	1,195,082
Medicare GME	629,026
SB 1732	1,294,672
Ryan White & SAMHSA GRANTS	108,577
<b>GOVERNMENT FUNDING INCOME</b>	<b>\$ 20,441,081</b>

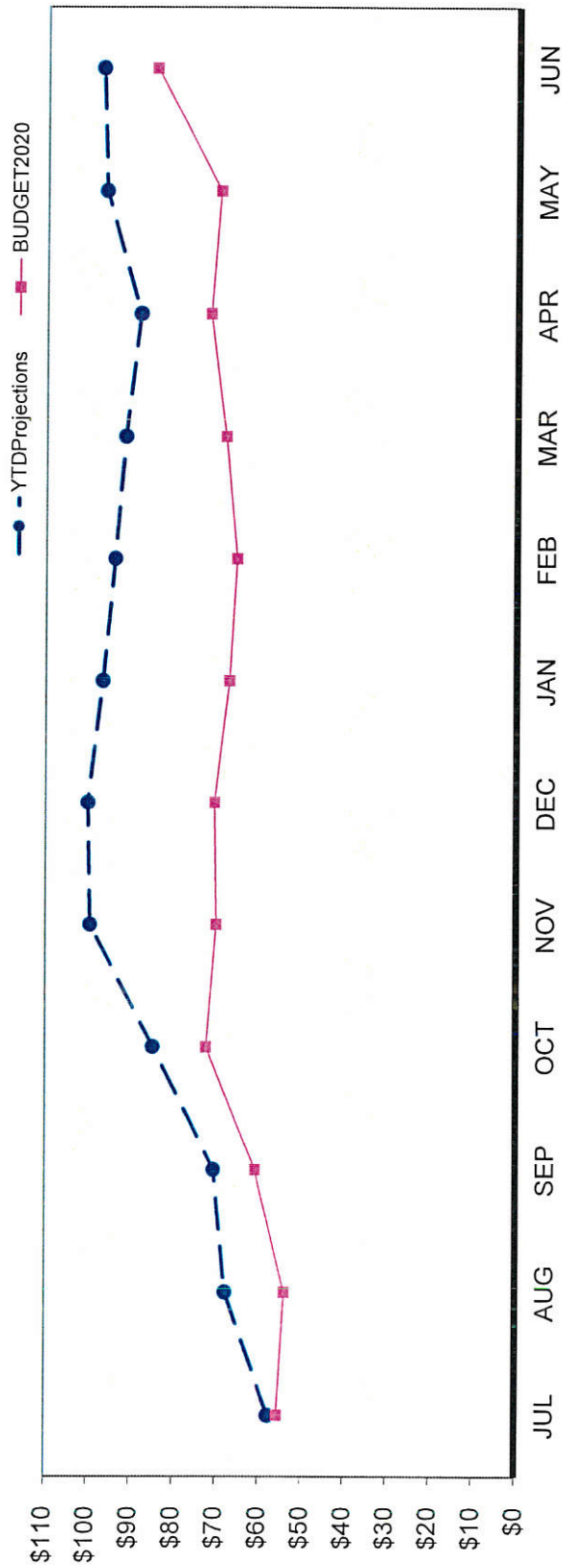
**NATIVIDAD**  
**STATEMENT OF CASH FLOWS**  
**AS OF OCTOBER 31, 2019**

	CURRENT MONTH	YEAR - TO - DATE
1	\$ 70,507,820	\$ 60,457,023
2		
3	4,147,412	7,875,445
4	-	-
5	454,097	3,504,792
6	4,601,509	11,380,237
7		
8	1,604,094	3,110,675
9	39,815,476	12,206,891
10	(950,789)	(1,230,791)
11	(4,543,228)	1,488,742
12	(2,444,225)	(2,559,330)
13	(1,073,143)	(545)
14	149,448	694,989
15	2,266,422	4,969,788
16	34,824,055	18,680,419
17		
18		
19	344,941	(1,403,805)
20	-	-
21	344,941	(1,403,805)
22		
23	(3,905,091)	(4,500,063)
24	(21,565,487)	193,936
25	(2,385)	(2,385)
26	(25,472,963)	(4,308,512)
27	14,297,542	24,348,339
28	\$ 84,805,362	\$ 84,805,362

NATIVIDAD  
RECONCILIATION OF GOVERNMENT FUNDING  
FISCAL YEAR 2020

	<u>BDGT-20</u>	<u>ESTIMATE FY2020</u>	<u>Variance to Budget</u>
Medi-Cal DSH Waiver & Phys SPA	\$ 12,340,000	\$ 12,340,000	\$ -
PRIME Y4	12,160,000	12,160,000	-
EPP	7,760,000	7,760,000	-
QIP	8,825,000	8,825,000	-
HPE	-	454,454	454,454
AB915	3,600,000	3,600,000	-
SB1732	3,900,000	3,900,000	-
CCAH Rate Range	10,959,996	10,959,996	-
HIV Grants	250,000	250,000	-
Esperanza Care Outside Purchased Service	(2,000,000)	(2,000,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,352,000	1,707,354	355,354
Provider Fee	950,000	950,000	-
	<u>\$ 59,596,996</u>	<u>\$ 60,406,804</u>	<u>\$ 809,808</u>

## Cash Flow Performance Fiscal Year 2020 (in Millions)



Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
YTD	57.7	67.7	70.5	84.8	99.5	100.0	96.7	93.9	91.5	88.2	96.2	97.1
BDGT	55.5	53.9	60.7	72.3	70.0	70.4	67.1	65.5	68.1	71.9	69.6	84.8
Variance	2.2	13.8	9.8	12.5	29.5	29.6	29.5	28.4	23.4	16.4	26.6	12.3

NATIVIDAD  
CASH FORECAST  
FISCAL YEAR 2020

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ESTIMATE NOV	ESTIMATE DEC	ESTIMATE JAN	ESTIMATE FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	60,411,669	57,678,276	67,737,038	70,495,893	84,801,934	99,496,521	100,016,103	96,656,875	93,892,352	91,499,417	88,213,347	96,203,890	60,411,669
<b>CASH RECEIPTS</b>													
Patient Revenues (incl pro fees and lab cop)	23,474,346	20,651,651	23,418,875	25,249,002	21,680,000	21,680,000	21,680,000	21,680,000	21,680,000	21,680,000	21,680,000	21,680,000	286,229,874
Provider Fee	-	-	-	-	79,167	79,167	79,167	79,167	79,167	79,167	79,167	79,167	633,332
RR-26T CCAH	-	-	-	-	-	-	-	-	-	-	-	-	10,959,998
SHORT DOYLE	190,968	363,020	363,020	440,972	173,460	173,460	173,460	173,460	173,460	173,460	173,460	173,454	2,383,462
HIV GRANTS	40,338	19,104	19,104	25,586	20,833	20,833	20,833	20,833	20,833	20,833	20,833	20,833	252,290
HEALTH DEPARTMENT REIMB	-	-	-	-	141,667	141,667	141,667	141,667	141,667	141,667	141,667	141,667	1,275,003
GPP Y5	-	-	-	7,090,578	-	7,090,578	-	-	-	-	-	-	21,271,734
AB915	-	-	-	-	-	-	-	-	-	-	-	-	3,600,000
Phis SPA	562,849	-	16,478	-	-	-	-	-	-	-	-	-	800,000
GPP FY18-19	-	-	-	-	-	-	-	-	-	-	-	-	579,327
QTP	-	-	-	26,020,959	-	-	-	-	-	-	-	-	26,020,959
BP2	-	-	-	11,844,755	-	-	-	-	-	-	-	-	11,844,755
SR2319/Prop 56	-	-	-	-	-	-	-	-	-	-	-	-	58,751
HPE	58,751	-	-	334,084	-	-	-	-	-	-	-	-	454,453
GPPY2 Fuel Rec'n	120,369	-	-	-	-	-	-	-	-	-	-	-	5,926,580
PRIME	5,926,580	-	-	-	-	-	-	-	-	-	-	-	29,704,741
MGAL FTS Fuel Settlement	12,570,663	-	1,073,143	606,023	17,134,078	-	-	-	-	-	-	-	1,679,168
381732	-	-	-	-	-	2,900,000	-	-	-	-	-	-	3,900,000
GPP Y4 Q4	-	-	-	8,796,960	-	-	-	-	-	-	-	-	8,796,960
JME BIWEEKLY	112,667	171,892	171,892	112,667	112,667	112,667	112,667	112,667	112,667	112,667	112,667	112,663	1,470,450
Rent Income	160,163	-	55,714	135,307	109,834	109,834	109,834	109,834	109,834	109,834	109,834	109,834	1,230,856
CCAH WCE to Cost FY18-16 & FY16-17	-	-	-	-	-	1,927,985	4,486,983	2,870,105	5,026,752	4,287,117	3,426,886	5,188,434	29,300,000
Fund 404 Transfer	9,246,698	2,953,338	9,411,050	(21,614,832)	-	-	-	-	-	-	-	-	(3,846)
Interest Income	-	-	-	1,061,717	-	-	-	-	-	-	-	-	2,061,717
Miscellaneous Revenue	127,466	-	352,690	139,577	156,310	156,310	156,310	156,310	156,310	156,310	156,310	156,310	1,870,433
Total Cash Receipts	33,592,797	42,785,988	34,884,568	60,380,922	41,694,854	34,392,501	26,959,821	25,344,043	35,091,268	26,781,055	38,860,820	33,562,358	432,300,993
<b>CASH DISBURSEMENTS</b>													
Purchased Services and Supplies	11,166,258	5,299,775	6,744,064	10,428,431	6,697,203	6,697,203	6,697,203	6,697,203	6,697,203	6,697,203	6,697,203	6,697,203	87,216,152
PRIME T&T	6,285,331	-	-	-	-	-	-	-	-	-	-	-	6,285,331
16T SFY2017-18 GPP	2,961,367	-	-	-	-	-	-	-	-	-	-	-	2,961,367
16T GPP Y5 & GPP Y4 Q4	-	-	9,411,050	-	-	-	-	-	-	-	-	-	17,799,486
16T QTP	-	8,223,369	-	-	-	-	-	-	-	-	-	-	8,223,369
16T EPP	-	3,990,513	-	-	-	-	-	-	-	-	-	-	3,990,513
Building Lease / Rental Equipment	251,890	251,890	262,281	262,281	262,281	262,281	262,281	262,281	262,281	262,281	262,281	262,281	3,126,590
COP Principal & Interest Payments	-	-	-	4,634,220	-	-	-	-	-	-	-	-	5,435,708
Payroll and Benefits	14,366,412	14,564,487	15,410,598	21,453,780	16,690,359	16,690,359	16,690,359	16,690,359	16,690,359	16,690,359	16,690,359	16,690,359	199,318,149
Expenses Core	36,744	-	-	46,768	207,413	244,155	244,155	244,155	244,155	244,155	244,155	244,155	2,000,000
COWCAP	-	-	-	-	-	2,859,012	-	-	-	-	-	-	5,718,024
FY19-20 MH MOU	-	-	101,983	132,671	288,090	288,090	288,090	288,090	288,090	288,090	288,090	288,090	234,684
DATA Processing	-	-	102,360	-	-	-	-	-	-	-	-	-	261,841
PRIME T&T	-	-	-	8,567,039	-	-	-	-	-	-	-	-	8,567,039
Transfer GPP Y2 & Residency Support	-	-	-	-	-	-	-	-	-	-	-	-	-
Capital Expenses Fund 404	1,248,188	407,194	93,363	344,840	2,086,836	1,927,865	4,486,883	2,870,105	5,026,752	4,287,117	3,426,886	5,188,434	29,300,000
Capital Expenditures	-	-	-	-	788,083	709,616	1,651,078	1,056,373	1,850,151	1,577,920	1,261,303	1,909,656	12,877,865
Total Cash Disbursements	36,316,190	32,727,228	32,125,709	46,074,881	27,000,267	33,872,919	30,319,049	28,108,566	37,484,203	30,047,125	28,870,277	32,705,684	395,665,088
Increase/(Decrease)	(2,733,393)	10,056,760	2,756,857	14,306,041	14,694,587	519,582	(3,359,228)	(2,764,523)	(2,392,935)	(3,286,070)	7,990,543	852,674	36,644,895
Ending Cash Fund 451	57,678,276	67,737,036	70,495,893	84,801,934	99,496,521	100,016,103	96,656,875	93,892,352	91,499,417	88,213,347	96,203,890	97,056,564	97,056,564
(+) Cash In Transit	-	-	-	-	-	-	-	-	-	-	-	-	-
(-) Credit Card Account	40,541	3,680	3,680	2,978	-	-	-	-	-	-	-	-	-
(-) Petty Cash	3,680	1,899	6,247	450	-	-	-	-	-	-	-	-	-
Ending Cash as per 6/L	57,722,498	67,742,615	70,507,820	84,805,362	99,498,521	100,016,103	96,656,875	93,892,352	91,499,417	88,213,347	96,203,890	97,056,564	97,056,564
<b>Fund 404</b>													
Beginning Balance	70,892,408	70,892,408	70,892,408	70,892,408	70,892,408	68,806,570	66,877,585	62,391,702	59,521,597	54,494,845	50,207,728	46,780,842	-
Transfer In/Out Fund 451	-	-	-	-	(2,086,938)	(1,927,985)	(4,486,883)	(2,870,105)	(5,026,752)	(4,287,117)	(3,426,886)	(5,188,434)	-
Ending Cash Fund 404	70,892,408	70,892,408	70,892,408	70,892,408	68,806,570	66,877,585	62,391,702	59,521,597	54,494,845	50,207,728	46,780,842	41,592,408	-
Ending Cash Fund 451 & 404	128,570,685	138,629,444	141,386,301	155,694,342	168,302,091	166,893,688	159,048,577	153,413,949	145,984,262	138,421,075	142,984,732	138,648,972	-