



Finance Committee Meeting

Thursday, January 23, 2020

3:00 PM

Steinbeck Room, Building 300

1441 Constitution Blvd.

AGENDA

1. Call to Order Mike Payne, Chair

2. Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

3. Agenda Additions/Corrections Noemi Ferguson

4. Approval of Minutes

- Approve the Minutes of November 21, 2019. *Pages 4-8*

5. Old Business

- None

6. New Business

- Consent Items – Attachment A. *Pages 9-10*
Review and approve for consideration by the NMC Board of Trustees

Scheduled Items/Discussion Items

7. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Amendment No. 5 to the Agreement (A-12838) with Integrated Archive Systems Inc. for Hardware and Software purchases necessary to augment existing data storage capacity, as well as a replacement of NMC's Data Backup Hardware and Software, with no change of the agreement term of February 1, 2015 through June 30, 2024, and adding \$1,338,000 for a revised total agreement amount not to exceed \$3,880,727. *Pages 11-12 (Ari Entin)*

8. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Prevent Life Safety Services, Inc. for preventative maintenance and repairs, inspections, and related Life Safety Code (LSC) services at NMC for an amount not to exceed \$360,000 with an agreement term March 1, 2020 through February 28, 2025.

- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement, which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$36,000) of the original cost of the agreement. *Pages 13-14*
(Andrea Rosenberg)

9. Review and Approve Financial Statements

Daniel Leon, CFO

- Receive and Approve November 2019 Financial Reports. *Pages 15-27*
- Receive and Approve December 2019 Financial Reports. *Pages 28-40*

10. Calendar for Next Finance Committee Meeting

- Thursday, February 27, 2020 at 3:00 PM.

11. Adjournment

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Board of Trustees as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Board of Trustees shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed, and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



Finance Committee Meeting
Thursday, January 23, 2020
Consent Items

Attachment A

1. <i>Pages 9-10</i>	Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13506) with Focus One Solutions, LLC for a Healthcare Vendor Management System pursuant to the Request for Proposal (RFP) # 9600-62, extending the agreement an additional two (2) year period (April 19, 2020 through June April 18, 2022) for a revised full agreement term of April 19, 2017 through April 18, 2022, and adding \$8,563,000 for a revised total agreement amount not to exceed \$20,563,000.
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Finance Committee Meeting

Thursday, November 21, 2019

3:00 PM

Steinbeck Room, Building 300

1441 Constitution Blvd.

MINUTES

Board Members: Mike Payne, Dr. Gary Gray, Libby Downey, Dr. Charles Harris, Marcia Atkinson

Absent: None

NMC Staff/County: Daniel Leon, Andrea Rosenberg, Ari Entin, Dr. Craig Walls, Jeanne-Anne Balza, Janine Bouyea, Nancy Buscher, Julie Edgcomb

1. Call to Order **Mike Payne, Chair**

2. Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

3. Agenda Additions/Corrections **Noemi Ferguson**

- Added 6. Consent item #2 to the Finance Committee Agenda.

MOTION: *Motion to approve the agenda/corrections moved by Marcia Atkinson, seconded by Dr. Gary Gray, and approved unanimously.*

4. Approval of Minutes

- Approve the Minutes of October 24, 2019.

MOTION: *Motion to approve the minutes of October 24, 2019 moved by Dr. Gary Gray, seconded by Libby Downey, and approved unanimously.*

5. Old Business

- None

6. New Business

- Consent Items – Attachment A.
Review and approve for consideration by the NMC Board of Trustees

MOTION: *Motion to approve Consent Items for consideration by the NMC Board of Trustees, Attachment A, item 1 and item 2 moved by Libby Downey, seconded by Dr. Gary Gray, and approved unanimously.*

- Review and approve the schedule of regular meetings of the Finance Committee for calendar year 2020 – Attachment B.

MOTION: *Motion to approve the schedule of regular meetings of the Finance Committee for the calendar year 2020 – Attachment B moved by Marcia Atkinson, seconded by Dr. Gary Gray, and approved unanimously.*

Scheduled Items/Discussion Items

7. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Amendment No. 2 to the agreement with Corepoint Health, LLC for software product and support services, extending the agreement an additional three (3) years (March 5, 2020 through March 4, 2023) for a revised full agreement term of March 5, 2016 through March 4, 2023, and adding \$176,805 for a revised total agreement amount not to exceed \$402,405. (**Dr. Charles Harris**)

MOTION: *Motion to approve Scheduled, item number 7, for consideration by the NMC Board of Trustees, moved by Marcia Atkinson, seconded by Dr. Gary Gray and approved unanimously.*

8. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Renewal and Amendment No. 3 to the Agreement with Qventus (formerly known as AnalyticsMD, Inc.) for operational decision support software at NMC to extend the Agreement term for two (2) additional years (October 29, 2019 through October 28, 2021), for a revised full term of October 29, 2015 through October 28, 2021 and increasing the amount by \$190,000 for a revised total agreement amount not to exceed \$571,000. (**Dr. Charles Harris**)

MOTION: *Motion to approve Scheduled, item number 8, for consideration by the NMC Board of Trustees, moved by Libby Downey, seconded by Marcia Atkinson and approved unanimously.*

9. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13298) with Net Health Systems, Inc. to add a scheduling interface to the ReDoc software and to further amend the Agreement to add the software “Agility” at NMC, with no change in the agreement term of August 31, 2016 through January 29, 2022, and adding \$44,180 for a revised total agreement amount not to exceed \$316,945. (**Dr. Charles Harris**)

MOTION: *Motion to approve Scheduled, item number 9, for consideration by the NMC Board of Trustees, moved by Marcia Atkinson, seconded by Dr. Gary Gray and approved unanimously.*

10. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

- a. Approve the intra-County transfer of the management and personnel of the Natividad Immunology Division Outpatient (NIDO) Clinic from Natividad to the Monterey County Health Department as a newly approved Federally Qualified Health Center (FQHC) site in the NAP Grant. Effective date of the transfer will be approximately in the 3rd Quarter of FY 2020.
- b. Approve proposed services from Natividad to Health Department for a period during the transition of the program or as needed from the Health Department. See Attachment C. (**Daniel Leon**)

MOTION: *Motion to approve Scheduled, item number 10, for consideration by the NMC Board of Trustees, moved by Marcia Atkinson, seconded by Dr. Gary Gray and approved unanimously.*

11. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an amendment No. 2 to the agreement (A-14280) with Optuminsight, Inc. for perioperative (surgery) consulting services to improve the number of surgical procedures and patients satisfaction, extending the agreement an additional (April 2, 2020 through March 31, 2023) for a revised full agreement term of March 26, 2019 through March 31, 2023 and adding \$1,560,000 for a revised full agreement amount not to exceed \$ 1,680,000. **(Daniel Leon)**

MOTION: *Motion to approve Scheduled, item number 11, for consideration by the NMC Board of Trustees, moved by Libby Downey, seconded by Marcia Atkinson and approved unanimously.*

12. **Review and Approve Financial Statements**

Daniel Leon, CFO

- Receive and Approve October 2019 Financial Report.

MOTION: *Motion to accept the October 2019 Financial Reports moved by Marcia Atkinson, seconded by Libby Downey, and approved unanimously.*

13. **Adjournment at 3:44pm**

Recorded by Noemi Ferguson

Mike Payne, Chair



Finance Committee Meeting
Thursday, November 21, 2019
Consent Items
MINUTES
Attachment A

1.	<ul style="list-style-type: none">a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a no cost education agreement with the Department of Veteran Affairs (VA) Palo Alto for graduate medical education services with NMC with an agreement term of February 1, 2020 through April 30, 2029.b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.
2.	<ul style="list-style-type: none">a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 3 to the agreement (A-14151) with SwipeSense Inc. for a SwipeSense system, extending the agreement an additional two (2) year period (retroactive to November 1, 2019 through October 31, 2021) for a revised full agreement term of November 1, 2016 through October 31, 2021, and adding \$80,040 for a revised total agreement amount not to exceed \$223,540.



**Finance Committee Meeting
Thursday November 21, 2019
Consent Items
MINUTES
Attachment B**

**Natividad Medical Center
Finance Committee
2020 Meeting Schedule**

The NMC Finance Committee is scheduled to meet the fourth Thursday of the month, unless otherwise notified. Meetings will be held at Natividad Medical Center – Steinbeck Room.

Schedule subject to change.

Month	Date	Time	Room
January	Thursday, 01/23/2020	3:00 p.m.	Steinbeck
February	Thursday, 02/27/2020	3:00 p.m.	Steinbeck
March	Thursday, 03/26/2020	3:00 p.m.	Steinbeck
April	Thursday, 04/23/2020	3:00 p.m.	Steinbeck
May	Thursday, 05/28/2020	3:00 p.m.	Steinbeck
June	Thursday, 06/25/2020	3:00 p.m.	Steinbeck
July	Thursday, 07/23/2020	3:00 p.m.	Steinbeck
August	Thursday, 08/27/2020	3:00 p.m.	Steinbeck
September	Thursday, 09/24/2020	3:00 p.m.	Steinbeck
October	Thursday, 10/22/2020	3:00 p.m.	Steinbeck
November	Thursday, 11/19/2020	3:00 p.m.	Steinbeck
December	*No Meeting		

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Focus One Solutions, LLC Amendment No. 4

Legistar Number: _____

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13506) with Focus One Solutions, LLC for a Healthcare Vendor Management System pursuant to the Request for Proposal (RFP) # 9600-62, extending the agreement an additional two (2) year period (April 19, 2020 through June April 18, 2022) for a revised full agreement term of April 19, 2017 through April 18, 2022, and adding \$8,563,000 for a revised total agreement amount not to exceed \$20,563,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13506) with Focus One Solutions, LLC for a Healthcare Vendor Management System pursuant to the Request for Proposal (RFP) # 9600-62, extending the agreement an additional two (2) year period (April 19, 2020 through June April 18, 2022) for a revised full agreement term of April 19, 2017 through April 18, 2022, and adding \$8,563,000 for a revised total agreement amount not to exceed \$20,563,000.

SUMMARY/DISCUSSION:

Natividad Medical Center utilizes the registry services provided by Focus One to staff hard to fill clinical positions in order to meet the hospital's staffing needs to ensure high quality patient care. Focus One Solutions provides NMC a one stop search agency for nurses and clinical technicians. Focus One has a network of over three dozen independent agencies that provide the needed personnel.

On an average per month, NMC spends approximately \$400,000 in temporary or registry positions to fill positions in the following areas on a temporary basis: Emergency department, Intensive Care, Labor and Delivery, Surgery, Neonatal Intensive Care, Behavioral department, Rehabilitation, Physical and Occupational therapy, Radiology, Ultrasound, Interventional Radiology, Clinical Lab and Pharmacy.

Focus One Solutions, LLC was selected through a competitive solicitation process. NMC issued a Request for Proposal (RFP) #9600-62 on August 22, 2016 to solicit for a new agreement for a healthcare vendor management system from a qualified contractor. Four (4) proposals were received for consideration from interested vendors. Upon a thorough selection process by NMC which included online demonstrations of the vendor management system, Focus One Solutions, LLC was awarded the agreement with the option to extend the agreement for two (2) additional two (2) year terms. NMC would like to use its second option to extend the Agreement for an additional two (2) year term and to add an additional \$8,563,000 for the continued use of this vendor's services.

There is no cost to NMC for utilization of the Vendor Management System as the vendor is paid by the registry companies for their services. Therefore, the total amount paid by NMC is for services performed by the registry staff.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 4 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 4 has also been reviewed and approved by NMC's Finance Committee on January 23, 2020 and by its Board of Trustees on February 14, 2020.

FINANCING:

The cost for this amendment No. 4 is \$8,563,000 of which \$4,000,000 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement greatly improves the responsiveness to critical staffing needs at NMC. This agreement ensures that requests for qualified nurses and other clinical staff at NMC are met in a timely manner. This enables NMC to provide high quality patient care thereby improving the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Janine Bouyea, Human Resources Administrator, 831-783-2701

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

- Focus One Solutions, LLC Amendment No. 4
- Focus One Solutions, LLC Amendment No. 3
- Focus One Solutions, LLC Amendment No. 2
- Focus One Solutions, LLC Amendment No. 1
- Focus One Solutions, LLC Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Integrated Archive Systems, Inc. Amendment No. 5

Legistar Number:

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Amendment No. 5 to the Agreement (A-12838) with Integrated Archive Systems Inc. for Hardware and Software purchases necessary to augment existing data storage capacity, as well as a replacement of NMC's Data Backup Hardware and Software, with no change of the agreement term of February 1, 2015 through June 30, 2024, and adding \$1,338,000 for a revised total agreement amount not to exceed \$3,880,727.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Amendment No. 5 to the Agreement (A-12838) with Integrated Archive Systems Inc. for Hardware and Software purchases necessary to augment existing data storage capacity, as well as a replacement of NMC's Data Backup Hardware and Software, with no change of the agreement term of February 1, 2015 through June 30, 2024, and adding \$1,338,000 for a revised total agreement amount not to exceed \$3,880,727.

SUMMARY/DISCUSSION:

NMC's IT department maintains its systems in a professional manner by updating and modernizing them per a predetermined lifecycle based on industry best practices. Hardware and software are replaced and/or refreshed at a rate that maximizes its value to the hospital while remaining reliable. This helps the hospital maintain a high level of availability of critical patient systems such as the Electronic Health Record (EHR) and patient imaging. Software maintenance and support services are purchased for all production systems in order to keep system software current and to mitigate any potential system failures. Integrated Archive Systems (IAS) provides Natividad with the necessary hardware and software associated with both on-site and off-site backup and storage infrastructures under this agreement.

Summary of the IAS agreement products and services:

Original Agreement: NMC entered into an agreement with Integrated Archive Systems Inc. in February 2015 for the purchase of storage hardware and software in NMC's Salinas location along with maintenance support through January 30, 2018.

Amendment 1: Purchased storage hardware and software for NMC's Denver, CO disaster recovery site and related maintenance support through December 14, 2018. Also included EHR data archive hardware and software and associated maintenance through December 14, 2018.

Amendment 2: Renewed maintenance support on Salinas's site storage hardware and software, extending through April 30, 2021.

Amendment 3: Renewed maintenance support on Denver, CO site storage hardware and software, extending through June 30, 2019. Also renewed maintenance support on EHR data archive hardware and software, extending through September 1, 2019.

Amendment 4: New network hardware and software for the Denver, CO disaster recovery site plus five (5) years maintenance on this new equipment. Also includes a lifecycle replacement of centralized computer servers that hosts the hospital patient care applications plus five (5) years maintenance on this equipment.

NMC, in Amendment 5, is currently requesting funding in an amount not to exceed \$1,338,000 in order to purchase hardware and software to augment its existing data storage infrastructure to meet current and future needs, as well as the hardware and software necessary to replace its existing antiquated data backup system. This funding will also allow NMC to procure professional services to install and configure the storage and backup systems.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this Amendment No. 5 as to form and Auditor-Controller has reviewed and approved as to payment provisions. This Amendment No. 5 has been reviewed and approved by NMC's Finance Committee on January 23, 2020 and by its Board of Trustees on February 14, 2020.

FINANCING:

The cost for this amendment is \$1,338,000, of which \$1,338,000 was included in the FY19-20 Approved Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This purchase facilitates the lifecycle replacement and provides for maintenance and support services for NMC's electronic patient care systems. This purchase will assist with keeping these important systems reliable and available.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Ari Entin, Chief Information Officer, 783-2564

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

- Integrated Archive Systems Inc. Amendment No. 5
- Integrated Archive Systems Inc. Amendment No. 4
- Integrated Archive Systems Inc. Amendment No. 3
- Integrated Archive Systems Inc. Amendment No. 2
- Integrated Archive Systems Inc. Amendment No. 1
- Integrated Archive Systems Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Prevent Life Safety Services, Inc. Agreement

Legistar Number: _____

..Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Prevent Life Safety Services, Inc. for preventative maintenance and repairs, inspections, and related Life Safety Code (LSC) services at NMC for an amount not to exceed \$360,000 with an agreement term March 1, 2020 through February 28, 2025.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement, which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$36,000) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Prevent Life Safety Services, Inc. for preventative maintenance and repairs, inspections, and related Life Safety Code (LSC) services at NMC for an amount not to exceed \$360,000 with an agreement term March 1, 2020 through February 28, 2025.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement, which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$36,000) of the original cost of the agreement.

SUMMARY/DISCUSSION:

Prevent Life Safety Services, Inc. is a fire and life safety company that Natividad Medical Center (NMC) has used since 2008 for maintaining compliance with the National Fire Protection Association (NFPA) 101 Life Safety Code (LSC) requirements and NFPA 80 to minimize the effects of fire and related hazards. Prevent provides NMC with the broadest list of life safety services through professional, experienced field technicians to ensure compliance with the required codes. NFPA 101, also known as LSC, has been adopted by the Centers for Medicare and Medicaid Services (CMS) and used as part of a comprehensive program to protect people based on building construction, occupancy features, and protection that minimize the effects of fire and related hazards including smoke, heat, and toxic gases created during a fire. NFPA 80 addresses general requirements and provisions for installation and maintenance of fire doors used to protect openings in walls, floors, and ceilings against the spread of fire and smoke within, into, or out of buildings.

NFPA requires that all fire dampers, smoke dampers and combination fire/smoke dampers, be inspected within one year of installation to ensure that the dampers will close properly in the case of a fire to prevent the spread of smoke and/or fire throughout the facility. After the first inspection, hospitals are required to have fire and smoke damper inspections completed every 6 years.

This Prevent Life Safety Services, Inc. agreement replaces an older agreement from 2015. This agreement is a sole source agreement. Natividad has been unable to find another vendor that provides these specific services within a healthcare setting within the central California area.

OTHER AGENCY INVOLVEMENT:

The Office County Counsel has reviewed and a 1 3 ved this agreement as to form, and the Auditor-

Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee on January 23, 2020 and by its Board of Trustees on February 14, 2020.

FINANCING:

The cost for this agreement is \$360,000 of which \$72,000 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement creates a safe environment for patients, visitors, and staff at NMC. This also ensures that NMC maintains itself as a first rate medical facility in accordance with the regulatory requirements of an acute care hospital, which in turn, allows NMC to continue providing reliable, and quality medical care in the County of Monterey.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeffrey Cleek, Director of Engineering & Safety, 783-2614

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Prevent Life Safety Services Inc. Agreement

Attachments on file with the Clerk of the Board

FINANCIAL STATEMENTS

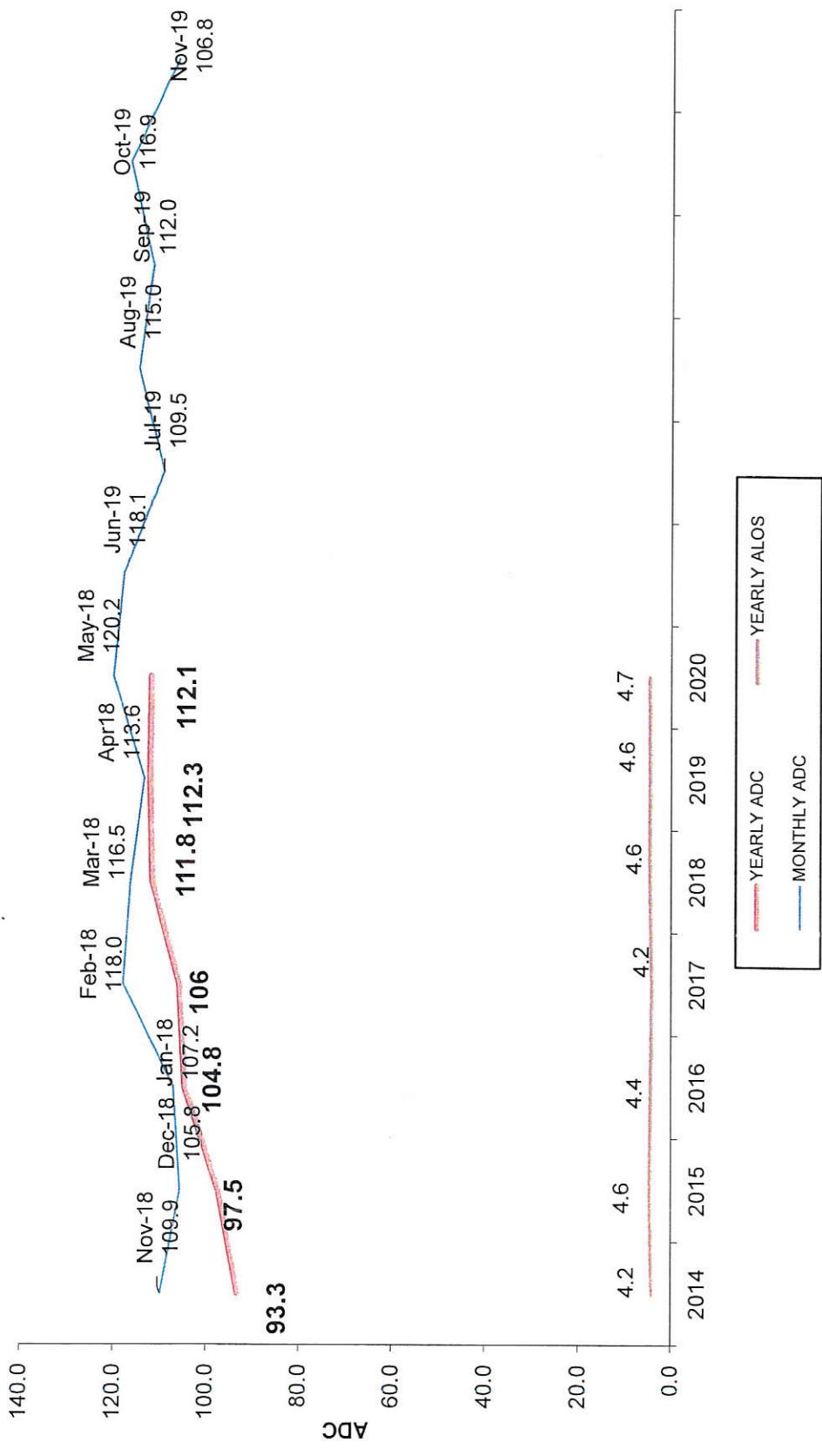
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FINANCIAL STATEMENTS

NOVEMBER 30, 2019

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NATIVIDAD
STATISTICAL REPORT
NOVEMBER 30, 2019

Month-To-Date				Year-To-Date				
09-19	10-19	11-19	Budget	Budget	Current	Prior Yr	%	CY/PY
1 213	208	152	281	NICU	15	1,432	1,035	1,398 -25.97%
2 1,447	1,661	1,427	1,317	Med/Surg	61	6,714	7,686	6,692 14.85%
3 216	196	196	214	ICU	10	1,091	944	1,124 -16.01%
4 38	59	48	73	Peds	12	374	252	366 -31.15%
5 692	705	704	664	Acute Rehab	24	3,386	3,506	3,332 5.22%
6 272	281	254	339	OB/Gyn	27	1,728	1,353	1,694 -20.13%
7 2,878	3,110	2,781	2,888	TOTAL ACUTE	149	14,725	14,776	14,606 1.16%
8 482	515	422	413	Psychiatric	19	2,104	2,370	2,205 7.48%
9 3,360	3,625	3,203	3,301	TOTAL DAYS	168	16,829	17,146	16,811 1.99%
10 309	271	250	293	Nursery	18	1,495	1,432	1,453 -1.45%
AVERAGE DAILY CENSUS								
11 72.9	77.6	69.2	74.1	Acute	125	74.1	73.7	73.7 0.00%
12 23.1	22.7	23.5	22.1	Acute Rehab	24	22.1	22.9	21.8 5.05%
13 16.1	16.6	14.1	13.8	Psychiatric	19	13.8	15.5	14.4 7.64%
14 112.0	116.9	106.8	110.0	TOTAL	168	110.0	112.1	109.9 2.00%
15 10.3	8.7	8.3	9.8	Nursery	18	9.8	9.4	9.5 -1.05%
PERCENTAGE OF OCCUPANCY								
16 58.3%	62.1%	55.4%	59.3%	Acute	59.3%	59.0%	59.0%	0.0%
17 96.3%	94.6%	97.9%	92.1%	Acute Rehab	92.1%	95.4%	109.0%	-12.5%
18 84.7%	87.4%	74.2%	72.6%	Psychiatric	72.6%	81.6%	75.8%	7.6%
19 66.7%	69.6%	63.6%	65.5%	TOTAL	65.5%	66.7%	67.0%	-0.4%
20 57.2%	48.3%	46.1%	54.4%	Nursery	54.4%	52.2%	52.8%	-1.1%
ADMISSIONS								
21 608	641	556	599	Acute	3,055	3,029	3,103	-2.38%
22 55	58	52	52	Acute Rehab	266	284	272	4.41%
23 51	71	62	60	Psychiatric	306	314	320	-1.88%
24 714	770	670	711	TOTAL	3,627	3,627	3,695	-1.84%
25 184	160	145	174	Nursery	888	853	870	-1.95%
26 187	161	151	196	Deliveries	1,001	867	907	-4.41%
DISCHARGES								
27 609	673	573	599	Acute	3,055	3,116	3,185	-2.17%
28 57	56	52	52	Acute Rehab	266	283	265	6.79%
29 52	68	69	60	Psychiatric	306	318	322	-1.24%
30 718	797	694	711	TOTAL	3,627	3,717	3,772	-1.46%
31 173	143	134	174	Nursery	888	778	775	0.39%
AVERAGE LENGTH OF STAY								
32 4.7	4.7	4.8	4.6	Acute(Hospital wide no babies)	4.6	4.7	4.5	4.44%
33 12.6	12.2	13.5	12.8	Acute Rehab	12.7	12.3	12.3	0.00%
34 2.5	3.1	2.8	2.5	OB/Gyn	2.5	2.7	2.5	8.00%
35 9.5	7.3	6.8	6.9	Psychiatric	6.9	7.5	6.9	8.70%
36 1.7	1.7	1.7	1.7	Nursery	1.7	1.7	1.7	0.00%
OUTPATIENT VISITS								
37 4,657	4,493	4,295	4,967	Emergency Room	22,468	22,477	21,740	3.39%
38 563	582	486	561	ER Admits	2,862	2,758	2,842	-2.96%
39 78.9%	75.6%	72.5%	78.9%	ER Admits as a % of Admissions	78.9%	76.0%	76.9%	-1.14%
40 6,266	6,711	5,483	6,035	Clinic Visits	30,778	31,236	31,327	-0.29%
ANCILLARY PROCEDURES BILLED								
41 48,203	50,269	44,470	45,974	Lab Tests	234,466	240,211	234,662	2.36%
42 3,532	3,767	3,255	2,937	Radiology Procedures	14,979	17,594	17,804	-1.18%
43 243	250	184	205	MRI Procedures	1,046	1,067	1,051	1.52%
44 125	208	169	132	Nuclear Med Procedures	672	755	634	19.09%
45 1,215	1,249	1,019	1,024	Ultrasound Procedures	5,222	5,730	5,526	3.69%
46 1,944	1,980	1,734	1,483	CT Scans	7,562	9,322	7,966	17.02%
47 389	382	379	351	Surgeries	1,755	1,896	1,925	-1.51%
48 7.96	7.82	8.35	8.22	FTE'S PER AOB	8.22	7.97	8.21	-2.92%
49 1,306.8	1,308.0	1,293.4	1,283.9	TOTAL PAID FTE'S	1,283.9	1,296.1	1,295.6	0.04%
50 4,927	5,170	4,644	4,688	ADJUSTED PATIENT DAYS	23,898	24,873	24,137	3.05%

**NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2020**

	JUL-19	AUG-19	SEP-19	OCT-19	NOV-19	DEC-19	JAN-20	FEB-20	MAR-20	APR-20	MAY-20	JUN-20	YTD
REVENUE													
Patient Revenue:													
1 Inpatient	\$ 65,854,051	\$ 72,341,082	\$ 67,257,857	\$ 75,659,222	\$ 63,147,291	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 344,259,503
2 Pro Fees	2,153,034	2,037,495	1,878,816	1,237,520	2,034,643	-	-	-	-	-	-	-	9,361,498
3 Outpatient	29,931,254	35,081,441	32,244,876	32,779,596	29,330,154	-	-	-	-	-	-	-	159,367,402
4 Total Patient Revenue	97,938,329	109,460,018	101,381,549	109,666,338	94,512,169	-	-	-	-	-	-	-	512,988,403
Deductions from revenue													
5 Contractual Deductions	71,393,900	82,425,846	76,932,095	79,951,351	69,978,973	-	-	-	-	-	-	-	380,682,165
6 Bad Debt	4,584,691	3,104,949	3,986,629	4,349,338	-	-	-	-	-	-	-	-	19,607,877
7 Unable to Pay	293,627	356,052	350,127	477,842	429,310	-	-	-	-	-	-	-	1,906,958
8 Total Contractual Discounts	76,272,218	86,354,168	80,387,771	84,425,822	74,757,621	-	-	-	-	-	-	-	402,197,000
9 Net Patient Revenue	21,668,111	23,105,850	20,994,378	25,270,516	19,754,548	-	-	-	-	-	-	-	110,791,403
10 As a percent of Gross Revenue	22.12%	21.11%	20.71%	23.04%	20.90%	-	-	-	-	-	-	-	21.60%
Total Government Funding	4,966,417	5,146,012	4,943,339	5,385,312	4,977,335	-	-	-	-	-	-	-	25,418,415
Other Operating Revenue:													
12 Rent Income	109,276	120,775	115,026	115,027	115,024	-	-	-	-	-	-	-	575,128
13 Interest Income	126,000	124,951	257,246	169,399	163,935	-	-	-	-	-	-	-	841,531
14 NMF Contribution	60,000	60,000	59,000	60,984	59,016	-	-	-	-	-	-	-	299,000
15 Other Income	305,431	371,398	375,833	371,410	979,463	-	-	-	-	-	-	-	2,403,555
16 Total Other Operating Revenue	600,707	677,124	807,105	716,820	1,317,438	-	-	-	-	-	-	-	4,119,194
TOTAL REVENUE	27,233,255	28,928,986	26,744,822	31,372,648	26,049,321	-	-	-	-	-	-	-	140,329,012
EXPENSE													
18 Salaries, Wages & Benefits	15,311,219	15,090,278	15,286,283	15,222,565	14,764,401	-	-	-	-	-	-	-	75,724,746
19 Registry	259,208	363,700	272,544	415,356	342,781	-	-	-	-	-	-	-	1,653,569
20 Phys/Residents SWB & Contract Fees	3,470,366	3,290,181	3,454,614	3,190,055	3,266,407	-	-	-	-	-	-	-	16,671,623
21 Purchased Services	2,909,487	3,573,154	2,550,468	3,670,538	2,676,061	-	-	-	-	-	-	-	15,379,708
22 Supplies	2,242,964	2,498,569	1,879,603	2,404,576	2,111,566	-	-	-	-	-	-	-	11,137,278
23 Insurance	239,400	239,400	239,400	239,400	239,400	-	-	-	-	-	-	-	1,186,999
24 Utilities and Telephone	317,654	313,723	270,809	328,142	342,694	-	-	-	-	-	-	-	1,573,022
25 Interest Expense	196,025	196,027	196,025	196,026	196,025	-	-	-	-	-	-	-	980,128
26 Depreciation & Amortization	1,016,188	1,017,712	1,016,955	1,008,320	911,726	-	-	-	-	-	-	-	4,970,741
27 Other Operating Expense	438,314	569,005	519,897	500,258	547,712	-	-	-	-	-	-	-	2,515,186
28 TOTAL EXPENSE	26,400,824	27,081,749	25,686,437	27,225,236	25,398,753	-	-	-	-	-	-	-	131,803,000
NET INCOME(LOSS)	832,411	1,837,237	1,058,385	4,147,412	650,568	-	-	-	-	-	-	-	8,526,012

Normalization for Extraordinary Items

30 Interest Anthem Arbitration	-	-	-	-	-	-	-	-	-	-	-	-	-
31 Anthem Arbitration Payment	-	-	-	-	-	-	-	-	-	-	-	-	-
32 Medical FFS Settlement FY09-10	-	-	-	-	(1,679,166)	-	-	-	-	-	-	-	(1,679,166)
33 Metro Settlement	-	-	-	-	(6,250)	-	-	-	-	-	-	-	(6,250)
34 Total Extraordinary Items	\$ 832,411	\$ 1,837,237	\$ 1,058,385	\$ 2,468,246	\$ 644,318	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (1,685,416)
NET INCOME BEFORE Extraordinary Items	\$ 832,411	\$ 1,837,237	\$ 1,058,385	\$ 2,468,246	\$ 644,318	\$ -	\$ 6,240,566						
35 CAPITAL CONTRIBUTIONS	\$ 832,411	\$ 1,837,237	\$ 1,058,385	\$ 2,468,246	\$ 644,318	\$ -	\$ 8,526,012						
36 County Contribution	\$ 832,411	\$ 1,837,237	\$ 1,058,385	\$ 2,468,246	\$ 644,318	\$ -	\$ 8,526,012						
37 CHANGE IN NET ASSETS	\$ 832,411	\$ 1,837,237	\$ 1,058,385	\$ 2,468,246	\$ 644,318	\$ -	\$ 6,240,566						

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS
AS OF NOVEMBER 30, 2019

	CURRENT MONTH		Variance fav. (unfav)		% VAR		YEAR -TO -DATE		Variance fav. (unfav)	% VAR	Prior Yr
	Actual	Budget	\$ VAR.	% VAR			REVENUE	Actual	Budget	\$ VAR.	
1	\$ 63,147,291	\$ 68,273,153	\$ (5,125,862)	(7.5)			Patient Revenue:				
2	2,034,643	1,724,598	310,045	18.0			Inpatient	\$ 344,259,503	\$ 348,193,081	\$ (3,933,578)	(1.1)
3	29,330,235	30,354,818	(1,024,583)	(3.4)			Pro Fees	9,361,498	8,795,412	566,086	6.4
4	94,512,169	100,352,569	(5,840,400)	(5.8)			Outpatient	159,367,402	154,809,580	4,557,822	2.9
							Total Patient Revenue	512,988,403	511,798,073	1,190,330	0.2
							Deductions from Revenue				
							Contractual Deductions	380,682,165	387,742,450	7,060,285	1.8
							Bad Debt	19,607,877	12,708,431	(6,899,446)	(54.3)
							Unable to Pay	2,589,905	682,947	26.4	2,221,565
							Total Contractual Discounts	402,197,000	403,040,786		
							Net Patient Revenue	110,791,403	108,757,287	843,786	0.2
							As a percent of Gross Revenue		2,034,116	1.9	392,522,998
							21.60%				112,079,550
							21.25%				22.21%
11	4,977,335	4,884,999	92,336	1.9			Total Government Funding	25,418,415	24,913,503	504,912	2.03
											24,182,883
							Other Operating Revenue:				
12	115,024	105,754	5,270	4.8			Rent Income	575,128	552,692	22,436	4.1
13	163,935	163,935	-	-			Interest Income	841,531	836,067	5,464	698,728
14	59,016	59,016	-	-			NMF Contribution	299,000	300,984	(1,984)	0.7
15	979,463	29,313	688,150	236.2			Other Income	2,403,535	1,492,747	910,788	(0.7)
							Total Other Operating Revenue	4,119,194	3,182,490	936,704	61.0
											300,000
											1,685,833
											4,386,356
16	1,317,438	624,018	693,420	111.1			TOTAL REVENUE	140,329,012	136,853,280	3,475,732	2.5
											140,648,789
							EXPENSE				
18	14,764,401	14,842,224	77,823	0.5			Salaries, Wages & Benefits	75,724,746	75,686,021	(28,725)	(0.0)
19	342,761	290,047	(52,714)	(18.2)			Registry	1,653,369	1,479,239	(174,330)	(11.8)
20	3,266,407	3,293,657	27,250	0.8			Phys/Residents SWB & Contract Fees	16,671,623	16,796,941	125,318	0.7
21	2,676,061	3,131,696	455,635	14.5			Purchased Services	15,375,708	15,971,644	591,936	3.7
22	2,111,566	2,198,602	87,036	4.0			Supplies	11,137,278	11,212,832	75,554	0.7
23	239,400	222,120	(17,280)	(7.8)			Insurance	1,196,999	1,132,812	(64,187)	(5.7)
24	342,694	273,800	(68,894)	(25.2)			Utilities and Telephone	1,573,022	1,396,390	(176,632)	(12.6)
25	196,025	198,222	197	0.1			Interest Expense	980,128	1,000,730	20,602	2.1
26	911,726	900,725	77,549	7.8			Depreciation & Amortization	4,970,741	5,045,291	74,550	1.5
27	547,712	485,986	(61,726)	(12.7)			Other Operating Expense	2,515,186	2,478,526	(36,660)	(1.5)
28	25,398,753	25,923,629	524,876	2.0			TOTAL EXPENSE	131,803,000	132,210,426	407,426	0.3
											123,407,933
29	650,568	910,351	(259,783)	(28.5)			NET INCOME/(LOSS)	8,526,012	4,642,854	3,883,158	83.6
											17,240,856
30							CAPITAL CONTRIBUTIONS				
31	-	-	-	-				-	-	-	-
32	-	-	-	-				-	-	-	-
33	-	-	-	-			County Contribution	-	-	-	-
34	\$ 650,568	\$ 910,351	\$ (259,783)	(28.5) %			CHANGE IN NET ASSETS	\$ 8,526,012	\$ 4,642,854	\$ 3,883,158	83.6 % \$ 17,240,856

STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY
NATIVIDAD
AS OF NOVEMBER 30, 2019

YEAR-TO-DATE														
Variance fav. (unfay)					\$ VAR.									
CURRENT MONTH		\$ VAR.			\$ VAR.			\$ VAR.						
Actual	Budget	(\$44)			(\$44)			(\$44)						
4,644	4,688	-0.9%			-0.9%			-0.9%						
REVENUE														
ADJUSTED PATIENT DAYS					ADJUSTED PATIENT DAYS									
Patient Revenue:					Patient Revenue:									
1 \$ 13,597	\$ 14,562	\$ (965)	\$ (6.6)	\$ 13,841	\$ 14,570	\$ (729)	\$ (5.0%)	\$ 13,999	\$ 13,999					
2 438	368	70	19.1	376	368	8	2.3	353	353					
3 6,315	6,474	(159)	(2.5)	6,407	6,478	(71)	(1.1)	6,255	6,255					
4 20,350	21,404	(1,054)	(4.9)	20,624	21,416	(792)	(3.7)	20,607	20,607					
5 15,068	16,207	1,140	7.0	15,305	16,225	920	5.7	15,342	15,342					
6 936	539	(398)	(73.9)	788	532	(257)	(48.2)	597	597					
7 92	110	17	15.9	77	108	32	29.3	91	91					
8 16,097	16,856	759	4.5	16,170	16,865	695	4.1	16,030	16,030					
9 4,254	4,548	(295)	(6.5)	4,454	4,551	(97)	(2.1)	4,577	4,577					
10 20.90%	21.25%			21.60%	21.25%			22.21%	22.21%					
11 1,072	1,042	30	2.9	1,022	1,042	(21)	(2.0)	988	988					
Total Government Funding														
Other Operating Revenue:					Other Operating Revenue:									
12 25	23	1	5.8	23	23	(0)	(0.0)	29	29					
13 35	35	0	1.0	34	35	(1)	(3.3)	69	69					
14 13	13	0	1.0	12	13	(1)	(4.6)	12	12					
15 211	62	149	239.4	97	62	34	54.7	69	69					
16 284	133	151	113.1	166	133	32	24.4	179	179					
17 5,609	5,723	(115)	(2.0)	5,642	5,727	(85)	(1.5)	5,744	5,744					
EXPENSE														
TOTAL REVENUE					TOTAL EXPENSE									
18 3,179	3,166	(13)	(0.4)	3,044	3,167	123	3.9	2,859	2,859					
19 74	62	(12)	(19.3)	66	62	(5)	(7.4)	92	92					
20 703	703	(1)	(0.1)	670	703	33	4.6	625	625					
21 576	668	92	13.7	618	668	50	7.5	549	549					
22 455	469	14	3.0	448	469	21	4.6	468	468					
23 52	47	(4)	(8.8)	48	47	(1)	(1.5)	44	44					
24 74	58	(15)	(26.4)	63	58	(5)	(8.2)	54	54					
25 42	42	(0)	(0.8)	39	42	2	5.9	40	40					
26 196	211	15	7.0	200	211	11	5.3	201	201					
27 118	104	(14)	(13.8)	101	104	3	2.5	107	107					
28 5,469	5,529	60	1.1	5,299	5,532	233	4.2	5,040	5,040					
29 140	194	(54)	(27.9)	343	194	149	76.4	704	704					
CAPITAL CONTRIBUTIONS														
30	-	-	-	-	-	-	-	-	-					
31	-	-	-	-	-	-	-	-	-					
32	-	-	-	-	-	-	-	-	-					
33	-	-	-	-	-	-	-	-	-					
34 \$ 140	\$ 194	\$ (54)	\$ (54)	\$ 194	\$ 194	\$ 149	\$ 149	\$ 76,437	\$ 704					

**NATIVIDAD
BALANCE SHEET
AS OF NOVEMBER 30, 2019**

	BEGINNING	CURRENT	MONTH	INC/(DEC)	% CHG.	BEGINNING	YEAR - TO - DATE	ENDING	INC/(DEC)	% CHG.
1	\$ 81,605,362	\$ 99,412,503	\$ 17,807,141	21.8 %		\$ 57,257,023	\$ 99,412,503	\$ 42,155,480	73.6 %	
2	3,200,000	3,200,000	-			3,200,000	3,200,000	-	-	
3	26,979,291	24,651,073	(2,328,218)	(8.6)		30,089,966	24,651,073	(5,438,893)	(18.1)	
4	22,010,197	9,878,454	(12,131,743)	(55.1)		34,217,088	9,878,454	(24,338,634)	(71.1)	
5	4,898,240	5,009,405	111,165	2.3		5,009,405	4,738,198	271,207	5.7	
6	5,540,788	5,368,328	(172,460)	(3.1)		4,470,039	5,368,328	898,289	20.1	
7	144,233,878	147,519,763	3,285,885	2.3		133,972,314	147,519,763	13,547,449	10.1	
8										
9	308,253,658	310,468,989	2,215,331	0.7		306,849,853	310,468,989	3,619,136	1.2	
10	(190,174,823)	(191,086,549)	(911,726)	(0.5)		(186,670,031)	(191,086,549)	(4,416,518)	(2.4)	
11	118,078,835	119,382,440	1,303,605	1.1		120,179,822	119,382,440	(79,382)	(0.7)	
12	160,593,898	160,544,452	(49,446)	(0.0)		160,757,834	160,544,452	(243,382)	(0.2)	
13	-	-	-	-		-	-	-	-	
14	2	166,036	166,036	-		163,651	166,036	2,385	1.5	
15	2	166,036	166,036	-		163,651	166,036	2,385	1.5	
16	\$ 423,072,647	\$ 427,612,691	\$ 4,540,044	1.1 %		\$ 415,103,621	\$ 427,612,691	\$ 12,509,070	3.0 %	
17	18,061,731	20,070,374	2,008,643	11.1		16,572,989	20,070,374	3,497,385	21.1	
18	5,162,069	8,419,727	3,257,658	63.1		7,721,399	8,419,727	698,328	9.0	
19	40,237,227	40,237,227	-			40,237,772	40,237,227	(545)	(0.0)	
20	3,888,614	3,888,614	-			3,193,625	3,888,614	694,989	21.8	
21	17,365,685	16,005,347	(1,360,348)	(7.8)		12,395,907	16,005,347	3,609,440	29.1	
22	84,715,336	88,621,289	3,905,953	4.6		80,121,692	88,621,289	8,499,597	10.6	
23	-	-	-	-		-	-	-	-	
24	-	-	-	-		-	-	-	-	
25	33,855,246	33,838,769	(16,477)	(0.0)		38,355,309	33,838,769	(4,516,540)	(11.8)	
26	33,855,246	33,838,769	(16,477)	(0.0)		38,355,309	33,838,769	(4,516,540)	(11.8)	
27	296,626,620	296,626,620	-	-		296,626,620	296,626,620	-	-	
28	7,875,445	8,526,013	650,568	(8.3)		8,526,013	8,526,013	100.0		
29	304,502,065	305,152,633	650,568	0.2		305,152,633	305,152,633	8,526,013	2.9	
30	\$ 423,072,647	\$ 427,612,691	\$ 4,540,044	1.1 %		\$ 415,103,621	\$ 427,612,691	\$ 12,509,070	3.0 %	

**NATIVIDAD
STATE AND COUNTY RECEIVABLES**

AS OF 11/30/19

BALANCE SHEET				ADJ				
	Beg. Balance	Accruals	Reversals and Reclassess	Medi-Cal Waiver	GPP /PRIME	IGT	Payments	Ending Balance
Medi-Cal Waiver (DSH +SNCP)	\$ 12,591,967	10,141,395				27,224,712	(51,518,708)	(1,560,634)
Hospital Fee	-	393,239						393,239
Rate Range IGT-CCAH-	8,246,935	4,536,719						12,783,654
MCMC EPP	4,330,884	3,212,133						(321,226)
MCMC QIP	4,925,256	3,652,973						(9,219,361)
SB1732	666,674	1,614,344						1,718,169
AB 915	-	1,490,164						1,490,164
A/R Office Buildings	85,042	575,129						117,351
A/R Manco Abbott	(39,153)							(39,153)
Interest Accrued Positive Cash	630,000	841,531	553,521					963,334
Accrued Donations	2,420,252	299,001						2,719,253
A/R Jail-PG&E	316,260	405,277	215,532					67,565
2 with Department	42,970	700,000	43,630					786,600
Ryan White & EIP A/R STATE RECEIVABLES	\$ 34,217,088	\$ 27,965,386	\$ 812,683	\$ -	\$ -	\$ (123,983)	\$ (92,545,297)	\$ 9,878,454
	<u>\$ 34,217,088</u>	<u>\$ 27,965,386</u>	<u>\$ 812,683</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ (123,983)</u>	<u>\$ (92,545,297)</u>	<u>\$ 9,878,454</u>

P & L

	YTD	
Medi-Cal DSH /SNCP/PHYS SPA PRIME Y5	\$ 5,074,728	Nov-19
Rate Range IGT-CCAH- Esperanza Care	5,066,667	
HPE	4,536,719	
Hospital Fee	393,239	
MCMC EPP	3,212,133	
HD Residency Support	(206,959)	
MCMC QIP	3,652,973	
AB915	1,490,164	
Medicare GME	800,235	
SB 1732	1,614,344	
Ryan White & SAMHSA GRANTS GOVERNMENT FUNDING INCOME	\$ 163,064	
	<u>\$ 25,418,416</u>	

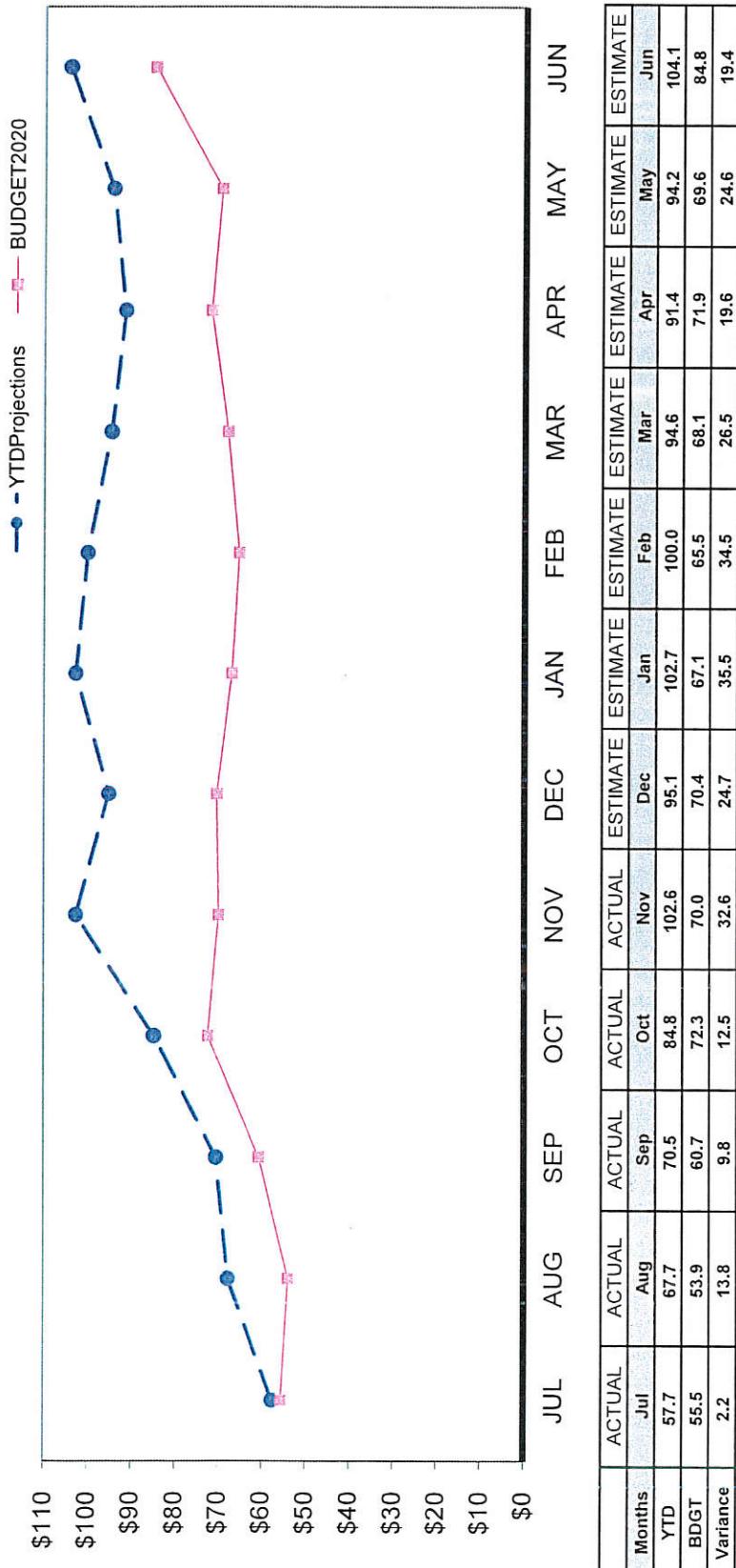
NATIVIDAD
STATEMENT OF CASH FLOWS
AS OF NOVEMBER 30, 2019

	CURRENT MONTH	YEAR - TO - DATE
1	\$ 84,805,362	CASH AT BEGINNING OF PERIOD
2	650,568	FROM OPERATIONS:
3	-	NET INCOME/(LOSS)
4	911,726	NET INCOME ADJ - PRIOR YEAR
5	1,562,294	DEPRECIATION/AMORT
6	<u>1,562,294</u>	<u>12,942,531</u>
7		CHANGES IN WORKING CAPITAL:
8	2,328,218	ACCOUNTS RECEIVABLE
9	12,131,743	STATE/COUNTY RECEIVABLE
10	61,295	PREPAID EXPENSE & INVENTORY
11	2,008,643	ACCRUED PAYROLL
12	3,257,658	ACCOUNTS PAYABLE
13	-	MCARE/MEDICAL LIABILITIES
15	-	SHORT TERM DEBT
16	<u>(1,360,348)</u>	ACCRUED LIABILITIES
17	<u>18,427,209</u>	NET (DECREASE)/INCREASE
18		<u>37,107,628</u>
19	(2,215,331)	<u>CAPITAL ADDITIONS:</u>
20	-	PPP&E ADDITIONS
19	-	NBV OF ASSETS DISPOSED
21	(2,215,331)	<u>(3,619,136)</u>
22		TOTAL CAPITAL (Use of Cash)
23	(16,477)	<u>(3,619,136)</u>
24	49,446	<u>FINANCING ACTIVITY:</u>
25	-	LONG TERM BOND DEBT
26	<u>32,969</u>	OTHER ASSETS
		INVESTMENTS
		TOTAL FINANCING
27	17,807,141	<u>(4,275,543)</u>
28	<u>\$ 102,612,503</u>	<u>42,155,480</u>
		<u>\$ 102,612,503</u>

**NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2020**

	<u>BDGT-20</u>	<u>ESTIMATE FY2020</u>	<u>Variance to Budget</u>
Medi-Cal DSH Waiver & Phys SPA	\$ 12,340,000	\$ 12,340,000	\$ -
PRIME Y4	12,160,000	12,160,000	-
EPP	7,760,000	7,760,000	-
QIP	8,825,000	8,825,000	-
HPE	-	454,454	454,454
AB915	3,600,000	3,600,000	-
SB1732	3,900,000	3,900,000	-
CCAH Rate Range	10,959,996	10,959,996	-
HIV Grants	250,000	250,000	-
Esperanza Care Outside Purchased Service	(2,000,000)	(2,000,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,352,000	1,707,354	355,354
Provider Fee	950,000	950,000	-
	<hr/>	<hr/>	<hr/>
	\$ 59,596,996	\$ 60,406,804	\$ 809,808

Cash Flow Performance Fiscal Year 2020 (in Millions)



NATIVIDAD
CASH FORECAST
FISCAL YEAR 2020

	ACTUAL JUL.	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ESTIMATE DEC	ESTIMATE JAN	ESTIMATE FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD	
Beginning Balance	\$0.411,669	-	\$7,678,216	-	67,737,016	-	70,495,493	-	84,801,934	-	102,601,804	-	95,109,331	
CASH RECEIPTS														
Patient Revenues (incl pro fees and lab cap)	23,474,346	20,651,651	23,418,875	25,245,002	21,963,376	21,680,000	21,680,000	21,680,000	21,680,000	21,680,000	21,680,000	21,680,000	21,680,000	
Provider Fee	-	-	-	-	79,167	79,167	79,167	79,167	79,167	79,167	79,167	79,167	79,163	
IGT CLAH														
S-HORT DOYLE														
HFL GRANTS														
HEALTH DEPARTMENT REIMB														
GPP Y5														
A9915														
GPP FY18-19														
Q3 ¹⁷														
GPP														
5B39/P/Pen 56														
I-Pen														
GPP 3 Final Rec'n														
PRIME														
MCAL FFS Final Settlement														
SB1732														
GPP Ya Q4														
TMAE REVENUE														
Rent Income	112,657	171,492	171,492	171,667	171,667	171,667	171,667	171,667	171,667	171,667	171,667	171,667	171,663	
IGT/MACE to Cost FY15-16 & FY16-17	160,163	56,714	135,307	168,305	109,834	109,834	109,834	109,834	109,834	109,834	109,834	109,834	109,834	
Fund 404 Transfer	-	-	-	-	-	-	-	-	-	-	-	-	-	
IGT Sub-Fund Transfer Inv(Out)	9,246,688	2,953,338	9,411,050	(21,614,932)	-	2,075,832	4,629,862	3,090,988	5,412,228	4,615,874	3,689,675	5,566,310	29,300,000	29,300,000
Interest Income	-	-	-	-	-	-	-	-	-	-	-	-	-	
Miscellaneous Revenue	12,146	1,061,717	1,061,717	-	-	-	-	-	-	-	-	-	(3,849)	
Total Cash Receipts	31,582,797	42,795,988	34,864,565	60,380,922	40,141,437	27,475,172	38,092,482	25,564,136	28,386,168	27,089,812	37,123,610	42,799,854	438,306,342	
GASH DISBURSEMENTS														
Purchased Services and Supplies	11,168,298	5,299,775	6,744,064	10,428,431	5,136,559	6,687,203	6,687,203	6,687,203	6,687,203	6,687,203	6,687,203	6,687,203	85,955,308	
PRIME 161	6,285,331	2,961,367	3,411,960	3,773,355	3,903,513	6,711,750	6,711,750	6,711,750	6,711,750	6,711,750	6,711,750	6,711,750	21,097,759	
IGT GPP 2017-18 GPP	-	-	-	-	-	-	-	-	-	-	-	-	8,223,396	
IGT GPP													3,869,513	
Building Lease / Rental Equipment	251,890	251,990	262,281	272,369	262,281	262,281	262,281	262,281	262,281	262,281	262,281	262,281	3,134,678	
COP Principal & Interest Payments	14,365,412	14,564,487	15,410,598	21,453,760	14,741,724	16,690,759	16,690,759	16,690,759	16,690,759	16,690,759	16,690,759	16,690,759	5,435,708	
Payroll and Benefits	1,955,744	-	-	-	46,758	96,919	244,155	244,155	244,155	244,155	244,155	244,155	1,989,359	
Employee Care	-	-	-	-	-	-	-	-	-	-	-	-	1,989,359	
CONCAP	-	-	-	-	101,993	132,671	120,061	103,144	288,090	288,090	288,090	288,090	5,016,172	
F19/20 Mkt/MOU	-	-	-	-	102,360	204,761	8,567,039	-	-	-	-	-	354,725	
Data Processing	-	-	-	-	-	-	-	-	-	-	-	-	242,690	
PRIME 161	-	-	-	-	-	-	-	-	-	-	-	-	8,667,039	
Transfer GPP V2 & Residency Support	-	-	-	-	-	-	-	-	-	-	-	-	-	
Capital Expenses Fund 404	-	-	-	-	-	-	-	-	-	-	-	-	-	
Capital Expenditures	1,248,188	407,194	93,363	34,943	1,870,191	22,341,567	655,958	30,38,202	28,248,781	33,778,113	30,256,568	34,337,993	12,977,886	
Total Cash Disbursements	36,136,190	32,727,228	32,125,709	46,978,008	40,074,881	34,987,644	30,38,204	28,248,781	33,778,113	30,256,568	34,337,993	32,860,773	394,577,350	
Increase/(Decrease)	(2,733,393)	10,058,760	2,758,657	14,306,041	17,799,870	(7,492,472)	7,554,280	(2,584,645)	(3,391,947)	(3,166,756)	2,785,917	9,939,081	43,733,592	
Ending Cash Fund 451													104,145,261	
(-) Cash In Transit	40,541	3,680	1,199	8,247	2,978	450	7,721	-	-	-	-	-	-	
(+) Credit Card Account													-	
(+) Petty Cash	3,680	1,199	8,247	2,978	450	7,721	-	-	-	-	-	-	-	
Ending Cash as per GL	57,722,498	67,742,615	70,507,820	84,805,362	102,612,593	95,109,331	102,653,611	99,978,955	94,587,019	91,420,263	94,206,180	104,145,261		

Fund 404	70,892,408	70,892,408	70,892,408	70,892,408	68,816,576	63,986,694	60,886,496	55,484,268	50,886,394	47,178,718	-
Beginning Balance	-	-	-	-	(2,075,832)	(4,399,882)	(3,096,198)	(4,412,228)	55,484,268	(5,386,176)	41,592,408
Transfer To/Out Fund 451	70,892,408	70,892,408	70,892,408	70,892,408	68,816,576	63,986,694	60,886,496	55,484,268	50,886,394	47,178,718	-
Eating Cash Fund 404	-	-	-	-	-	-	-	-	-	-	-

Eating Cash Fund 451 & 404

128,570,885 138,629,444 141,388,301 155,694,342 173,394,212 163,925,808 166,650,306 160,875,483 150,071,287 142,288,657 141,384,896 145,737,669



FINANCIAL STATEMENTS

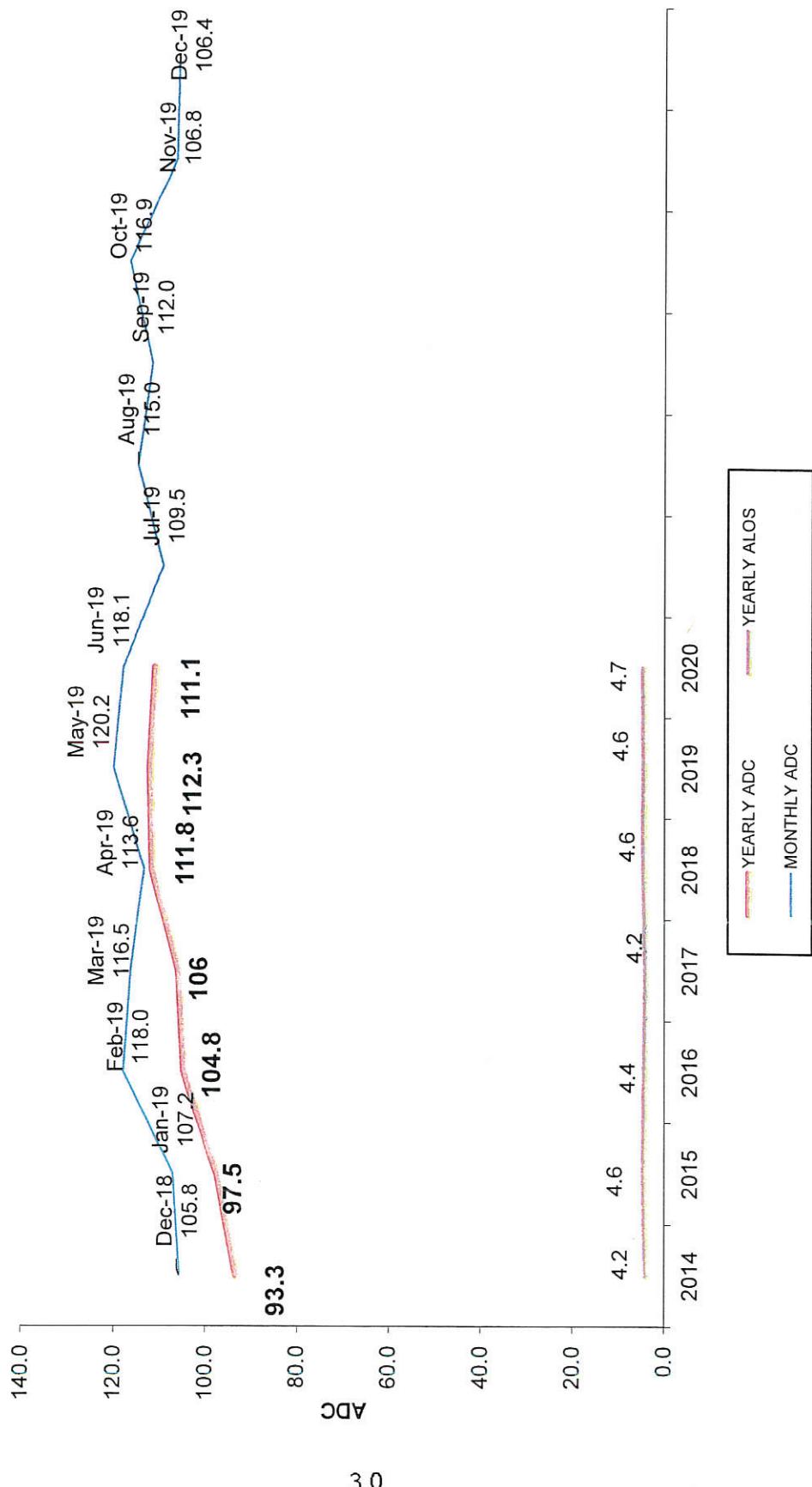
DECEMBER 31, 2019

FINANCIAL STATEMENTS

DECEMBER 31, 2019

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5	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS PER APD
6	BALANCE SHEET
7	SCHEDULE OF STATE / COUNTY RECEIVABLES
8	STATEMENT OF CASH FLOWS
9	RECONCILIATION OF GOVERNMENT FUNDING
10	CASH FLOW PERFORMANCE F/Y 19-20 ACTUAL TO BUDGET
11	CASH SCHEDULE FOR F/Y 19-20



NATIVIDAD
STATISTICAL REPORT
DECEMBER 31, 2019

Month-To-Date				Year-To-Date					
10-19	11-19	12-19	Budget		Budget	Current	Prior Yr	%	
				PT DAYS BY SERVICE	STAFFED BEDS				
1 208	152	194	290	NICU	15	1,722	1,229	-28.17%	
2 1,661	1,427	1,499	1,360	Med/Surg	61	8,074	9,185	14.68%	
3 196	196	209	221	ICU	10	1,312	1,153	-11.65%	
4 59	48	69	76	Peds	12	450	321	-28.51%	
5 705	704	706	686	Acute Rehab	24	4,072	4,212	4.15%	
6 281	254	251	350	OB/Gyn	27	2,078	1,604	-22.10%	
7 3,110	2,781	2,928	2,983	TOTAL ACUTE	149	17,708	17,704	0.72%	
8 515	422	369	426	Psychiatric	19	2,530	2,739	9.08%	
9 3,625	3,203	3,297	3,409	TOTAL DAYS	168	20,238	20,443	1.77%	
10 271	250	263	303	Nursery	18	1,798	1,695	-4.94%	
				AVERAGE DAILY CENSUS					
11 77.6	69.2	71.7	74.1	Acute	125	74.1	73.3	-0.27%	
12 22.7	23.5	22.8	22.1	Acute Rehab	24	22.1	22.9	4.09%	
13 16.6	14.1	11.9	13.7	Psychiatric	19	13.8	14.9	9.56%	
14 116.9	106.8	106.4	110.0	TOTAL	168	110.0	111.1	1.74%	
15 8.7	8.3	8.5	9.8	Nursery	18	9.8	9.2	-5.15%	
				PERCENTAGE OF OCCUPANCY					
16 62.1%	55.4%	57.4%	59.3%	Acute		59.3%	58.6%	58.8%	-0.3%
17 94.6%	97.9%	95.0%	92.1%	Acute Rehab		92.1%	95.4%	110.0%	-13.3%
18 87.4%	74.2%	62.6%	72.1%	Psychiatric		72.6%	78.4%	71.6%	9.6%
19 69.6%	63.6%	63.3%	65.5%	TOTAL		65.5%	66.1%	66.6%	-0.7%
20 48.3%	46.1%	47.2%	54.4%	Nursery		54.4%	51.1%	53.9%	-5.2%
				ADMISSIONS					
21 641	556	620	619	Acute		3,674	3,649	3,692	-1.16%
22 58	52	50	54	Acute Rehab		320	334	323	3.41%
23 71	62	60	62	Psychiatric		368	374	370	1.08%
24 770	670	730	735	TOTAL		4,362	4,357	4,385	-0.64%
25 160	145	162	180	Nursery		1,068	1,015	1,059	-4.15%
26 161	151	166	203	Deliveries		1,204	1,033	1,100	-6.09%
				DISCHARGES					
27 673	573	627	619	Acute		3,674	3,743	3,797	-1.42%
28 56	52	50	54	Acute Rehab		320	333	320	4.06%
29 68	69	63	62	Psychiatric		368	381	376	1.33%
30 797	694	740	735	TOTAL		4,362	4,457	4,493	-0.80%
31 143	134	143	180	Nursery		1,068	921	951	-3.15%
				AVERAGE LENGTH OF STAY					
32 4.7	4.8	4.5	4.6	Acute(Hospital wide no babies)		4.6	4.7	4.6	2.17%
33 12.2	13.5	14.1	12.7	Acute Rehab		12.7	12.6	12.5	0.80%
34 3.1	2.8	2.8	2.5	OB/Gyn		2.5	2.7	2.5	8.00%
35 7.3	6.8	6.2	6.9	Psychiatric		6.9	7.3	6.8	7.35%
36 1.7	1.7	1.6	1.7	Nursery		1.7	1.7	1.7	0.00%
				OUTPATIENT VISITS					
37 4,493	4,295	3,943	5,132	Emergency Room		27,020	26,420	25,916	1.94%
38 582	486	327	580	ER Admits		3,442	3,085	3,384	-8.29%
39 75.6%	72.5%	44.8%	78.9%	ER Admits as a % of Admissions		78.9%	70.8%	76.7%	-7.70%
40 6,711	5,483	5,245	6,236	Clinic Visits		37,014	36,481	36,632	-0.41%
				ANCILLARY PROCEDURES BILLED					
41 50,269	44,470	46,396	47,506	Lab Tests		281,972	286,607	278,893	2.77%
42 3,767	3,255	3,305	3,035	Radiology Procedures		18,014	20,899	21,051	-0.72%
43 250	184	172	212	MRI Procedures		1,258	1,239	1,208	2.57%
44 208	169	119	136	Nuclear Med Procedures		808	874	744	17.47%
45 1,249	1,019	1,000	1,058	Ultrasound Procedures		6,280	6,730	6,531	3.05%
46 1,980	1,734	1,620	1,532	CT Scans		9,094	10,942	9,285	17.85%
47 382	379	395	351	Surgeries		2,106	2,291	2,197	4.28%
48 7.82	8.35	8.64	8.22	FTE'S PER AOB		8.22	8.07	8.28	-2.54%
49 1,308.0	1,293.4	1,300.2	1,283.9	TOTAL PAID FTE'S		1,283.9	1,296.0	1,295.4	0.05%
50 5,170	4,644	4,663	4,841	ADJUSTED PATIENT DAYS		28,738	29,538	28,784	2.62%

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2020

	JUL-19	AUG-19	SEP-19	OCT-19	NOV-19	DEC-19	JAN-20	FEB-20	MAR-20	APR-20	MAY-20	JUN-20	YTD
R E V E N U E													
Patient Revenue:													
Inpatient	\$ 65,854,051	\$ 72,341,082	\$ 67,257,857	\$ 75,659,222	\$ 63,147,291	\$ 64,026,894	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 408,286,397
2 Pro Fees	2,153,024	2,037,485	1,878,816	1,257,520	2,034,643	2,486,128	32,779,586	29,330,235	27,556,271	-	-	-	11,847,726
3 Outpatient	29,931,254	35,081,441	32,244,876	101,381,549	109,696,338	94,512,169	94,069,293	-	-	-	-	-	186,923,673
4 Total Patient Revenue	97,938,329	109,460,018	-	-	-	-	-	-	-	-	-	-	607,057,696
Deductions from revenue:													
5 Contractual Deductions	71,393,900	82,425,846	76,932,995	79,951,351	69,978,973	71,723,040	-	-	-	-	-	-	452,405,205
6 Bad Debt	4,584,691	3,572,270	3,104,849	3,986,629	4,349,338	3,221,535	350,127	477,842	429,310	540,848	-	-	2,829,412
7 Unable to Pay	-	-	-	-	-	-	-	-	-	-	-	-	2,447,806
Total Contractual Discounts	76,272,218	86,354,168	80,387,771	84,425,822	74,757,621	75,465,423	-	-	-	-	-	-	477,682,423
Net Patient Revenue	21,686,111	23,105,880	20,994,378	25,270,516	19,754,548	18,583,870	-	-	-	-	-	-	129,375,273
As a percent of Gross Revenue	22.12%	21.11%	20.71%	23.04%	20.90%	19.76%	-	-	-	-	-	-	21.31%
Total Government Funding	4,986,417	5,146,012	4,943,339	5,305,312	4,977,335	6,504,587	-	-	-	-	-	-	31,923,002
Other Operating Revenue:													
12 Rent Income	108,276	120,775	115,026	115,027	115,024	115,025	-	-	-	-	-	-	690,153
13 Interest Income	126,000	124,951	257,246	169,399	717,556	169,399	-	-	-	-	-	-	1,564,451
14 NMF Contribution	60,000	60,000	59,000	60,984	59,016	60,984	-	-	-	-	-	-	359,984
15 Other Income	305,431	371,398	375,333	371,410	425,942	289,566	-	-	-	-	-	-	2,139,580
Total Other Operating Revenue	600,707	677,124	807,105	716,820	1,317,338	634,974	-	-	-	-	-	-	4,754,168
TOTAL REVENUE	27,233,235	28,928,986	26,744,822	31,372,648	26,049,321	25,723,431	-	-	-	-	-	-	166,052,443
E X P E N S E													
Salaries, Wages & Benefits	15,311,219	15,090,278	16,286,283	15,272,565	14,764,401	15,578,250	-	-	-	-	-	-	91,302,996
19 Registry	259,208	363,700	272,544	415,356	342,761	416,050	-	-	-	-	-	-	2,089,619
Phys/Residents SWB & Contract Fees	3,470,365	3,290,181	3,456,614	3,190,053	3,266,407	3,460,499	-	-	-	-	-	-	20,132,122
Purchased Services	2,909,487	3,573,154	2,550,468	3,670,538	2,411,061	2,411,736	-	-	-	-	-	-	17,791,444
Supplies	2,242,964	2,498,569	1,879,603	2,404,576	2,111,566	1,751,105	-	-	-	-	-	-	12,688,483
Utilities and Telephone	239,400	313,723	270,809	239,400	239,400	239,400	-	-	-	-	-	-	1,436,399
Interest Expense	176,654	196,027	196,025	328,142	342,694	290,400	-	-	-	-	-	-	1,863,817
Depreciation & Amortization	1,016,188	1,017,712	1,016,995	1,008,320	916,026	916,026	-	-	-	-	-	-	1,176,154
Other Operating Expense	438,314	509,005	519,897	500,256	54,712	91,134	-	-	-	-	-	-	5,880,875
TOTAL EXPENSE	26,400,824	27,091,749	26,686,437	27,225,236	25,399,753	25,517,871	-	-	-	-	-	-	27,779,062
NET INCOME/(LOSS)	832,411	1,837,237	1,056,385	4,147,412	650,568	205,560	-	-	-	-	-	-	157,320,871
Normalization for Extraordinary Items													
30 Interest Anthem Arbitration	-	-	-	-	-	-	-	-	-	-	-	-	-
31 Anthem Arbitration Payment	-	-	-	(1,679,166)	-	-	-	-	-	-	-	-	-
32 Medical FFS Settlement FY08-10	-	-	-	(1,679,166)	(6,250)	(6,250)	-	-	-	-	-	-	(1,679,166)
33 Metro Settlement Items	-	-	-	(1,679,166)	(6,250)	(6,250)	-	-	-	-	-	-	(12,500)
34 NET INCOME BEFORE Extraordinary Items	\$ 832,411	\$ 1,837,237	\$ 1,056,385	\$ 4,147,412	\$ 650,568	\$ 205,560	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,031,901
35 CAPITAL CONTRIBUTIONS													\$ 8,731,572
36 County Contribution													
37 CHANGE IN NET ASSETS	\$ 832,411	\$ 1,837,237	\$ 1,056,385	\$ 4,147,412	\$ 650,568	\$ 205,560	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,731,572

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS
AS OF DECEMBER 31, 2019

	Actual	Budget	\$ VAR.	Variance fav. (unfav)	% VAR	CURRENT MONTH		YEAR-TO-DATE			
						REVENUE		Actual	Budget	\$ VAR.	% VAR
Patient Revenue:											
1	\$ 64,026,894	\$ 70,548,925	\$ (6,522,031)	(9.2)				\$ 408,286,397	\$ 418,742,006	\$ (10,455,609)	(2.5)
2	2,486,128	1,782,072	704,056	39.5				11,847,676	10,577,484	1,270,142	12.0
3	27,556,271	31,366,648	(3,810,377)	(12.1)				186,923,673	186,176,228	747,445	0.4
4	94,069,293	103,697,645	(9,628,352)	(9.3)				607,057,696	615,495,718	(8,438,022)	(1.4)
											597,677,904
5	71,723,040	78,523,986	6,800,946	8.7				452,405,205	466,266,436	13,861,231	3.0
6	3,221,535	2,609,015	(612,520)	(23.5)				22,829,412	15,317,446	(7,511,966)	(49.0)
7	540,848	528,857	(11,991)	(2.3)				2,447,806	3,118,752	670,956	21.5
8	75,485,423	81,661,858	6,176,435	7.6				477,682,423	484,702,644	7,020,221	1.4
9	18,583,870	22,035,787	(3,451,917)	(15.7)				129,375,273	130,793,074	(1,417,801)	(1.1)
10	19.76%	21.25%						21.31%	21.25%		22.00%
11	6,504,587	5,047,835	1,456,752	28.9				31,923,002	29,961,338	1,961,664	6.55
											28,846,793
Other Operating Revenue:											
12	115,025	144,330	(29,305)	(20.3)				690,153	697,022	(6,869)	(1.0)
13	169,389	169,399	-	-				1,010,330	1,005,466	5,464	0.5
14	60,984	60,984	-	-				359,984	361,968	(1,984)	(0.5)
15	289,566	270,105	19,461	7.2				2,693,101	1,762,952	930,249	52.8
16	634,974	644,818	(9,844)	(1.5)				4,754,168	3,827,308	926,860	24.2
								166,052,443	164,581,720	1,470,723	0.9
17	25,723,431	27,728,440	(2,005,009)	(7.2)							165,238,434
EXPENSE											
18	15,578,250	15,337,191	(241,059)	(1.6)				91,033,212	(242,047)	(0.3)	84,043,345
19	416,050	299,715	(116,335)	(38.8)				2,069,619	1,778,954	(290,665)	(16.3)
20	3,460,499	3,403,209	(57,290)	(1.7)				20,159,859	20,200,150	40,291	0.2
21	2,411,736	3,236,084	824,348	25.5				17,791,444	19,207,728	1,416,284	7.4
22	1,751,105	2,271,876	520,771	22.9				12,886,383	13,484,708	596,325	4.4
23	239,400	229,524	(9,876)	(4.3)				1,436,399	1,362,336	(74,063)	(5.4)
24	290,795	282,930	(7,865)	(2.8)				1,863,817	1,679,320	(184,497)	(11.0)
25	196,026	202,762	6,736	3.3				1,176,154	1,203,492	27,338	2.3
26	910,134	1,022,247	112,113	11.0				5,880,875	6,067,538	186,663	3.1
27	263,876	502,184	238,308	47.5				2,779,062	2,980,710	201,648	6.8
28	25,517,871	26,787,722	1,269,851	4.7				157,320,871	158,998,148	1,677,277	1.1
29	205,560	940,718	(735,158)	(78.1)				8,731,572	5,583,572	3,148,000	56.4
											17,295,104
30											
31	-	-	-	-				-	-	-	-
32	-	-	-	-				-	-	-	-
33	-	-	-	-				County Contribution	-	-	-
34	\$ 205,560	\$ 940,718	\$ (735,158)	(78.1)%				\$ 8,731,572	\$ 5,583,572	\$ 3,148,000	56.4 %
											17,295,104

STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY
NATIVIDAD
AS OF DECEMBER 31, 2019

	CURRENT MONTH			YEAR -TO -DATE			<u>Variance fav. (unfav)</u>	<u>Prior Yr</u>
	Actual	Budget	\$ VAR.	Actual	Budget	\$ VAR.		
1	\$ 4,663	4,842	(179)	-3.7%				
2	13,731	14,571	\$ (840)	(5.8) %				
3	533	368	165	44.9				
4	5,910	6,478	(569)	(8.8)				
5	20,174	21,417	(1,243)	(5.8)				
6	15,381	16,218	837	5.2				
7	691	539	(152)	(28.2)				
8	116	109	(7)	(6.2)				
9	16,188	16,866	678	4.0				
10	3,985	4,551	(566)	(12.4)				
11	19,76%	21.25%						
12	1,395	1,043	352	33.8				
13	25	30	(5)	(17.2)				
14	36	35	1	3.8				
15	13	13	0	3.8				
16	62	56	6	11.3				
17	136	133	3	2.3				
18	5,517	5,727	(210)	(3.7)				
19	341	3,168	(173)	(5.5)				
20	89	62	(27)	(44.1)				
21	742	703	(39)	(5.6)				
22	517	668	151	22.6				
23	376	469	94	20.0				
24	51	47	(4)	(8.3)				
25	62	58	(4)	(6.7)				
26	42	42	(0)	(0.4)				
27	195	211	16	7.6				
28	57	104	47	45.4				
29	5,472	5,533	60	1.1				
30								
31	-	-	-	-				
32	-	-	-	-				
33	-	-	-	-	County Contribution			
34	\$ 44	\$ 194	(150)	\$ (150)	(77) % CHANGE IN NET ASSETS	\$ 194	\$ 101	\$ 52,142 % \$ 589
					CAPITAL CONTRIBUTIONS			

NATIVIDAD
BALANCE SHEET
AS OF DECEMBER 31, 2019

	BEGINNING	CURRENT MONTH ENDING	INC/(DEC)	% CHG.
1 \$ 100,471,846	\$ 62,617,809	\$ (37,854,037)	(37.7) %	CURRENT ASSETS
2 3,200,000	3,200,000	-	-	CASH
3 40,197,900	38,636,018	(1,541,882)	(3.8)	SEASIDE CLINICS CASH RESERVE FUND
4 24,171,247	9,701,524	(12,467)	(40.1)	ACCOUNTS RECEIVABLE NET
5 5,009,405	4,885,943	(123,462)	(2.5)	STATE/COUNTY RECEIVABLES
6 5,368,328	5,241,174	(127,544)	(2.4)	INVENTORY
7 178,418,726	148,473,715	(29,945,011)	(16.8)	PREPAID EXPENSE
				TOTAL CURRENT ASSETS
8				164,871,278
9 310,468,989	310,945,109	476,120	0.2	PROPERTY, PLANT & EQUIPMENT
10 (191,086,549)	(191,996,681)	(910,134)	(0.5)	LESS: ACCUMULATED DEPRECIATION
11 119,382,440	118,948,426	(434,014)	(0.4)	NET PROPERTY, PLANT & EQUIPMENT
12 160,544,452	191,590,461	31,046,009	19.3	OTHER ASSETS
13 -	-	-	-	INVESTMENTS
1 166,036	166,036	-	-	HELD FOR CONSTRUCTION
1 166,036	166,036	-	-	ACCRUED INTEREST RECEIVABLE
				FUNDS IN TRUST
16 \$ 458,511,654	\$ 459,178,638	\$ 666,984	0.1 %	TOTAL ASSETS
17 20,531,810	23,260,295	2,728,485	13.3	CURRENT LIABILITIES
18 8,419,727	7,151,776	(1,267,949)	(15.1)	ACCRUED PAYROLL
19 40,237,227	39,947,963	(289,264)	(0.7)	ACCOUNTS PAYABLE
20 3,888,614	3,888,614	-	-	MCARE/MEDICAL LIABILITIES
21 15,172,928	14,479,557	(693,371)	(4.6)	CURRENT PORTION OF DEBT
22 88,250,306	88,728,207	(477,901)	0.5	OTHER ACCRUALS
				TOTAL CURRENT LIABILITIES
23 -	-	-	-	LONG TERM LIABILITIES
24 33,838,769	33,822,292	(16,477)	(0.0)	CAPITAL LEASE
25 33,838,769	33,822,292	(16,477)	(0.0)	UN EARNED CONTRIBUTIONS
				LONG TERM PORTION OF C.O.P's
				TOTAL LONG TERM DEBT
27 327,896,566	327,896,566	-	-	FUND BALANCES
28 8,526,013	8,731,573	-	-	ACCUMULATED FUND
29 336,422,579	336,628,139	205,560	0.1	CHANGE IN NET ASSETS
				TOTAL FUND BALANCES
30 \$ 458,511,654	\$ 459,178,638	\$ 666,984	0.1 %	TOTAL LIAB. & FUND BALANCES

	BEGINNING	YEAR-TO-DATE ENDING	INC/(DEC)	% CHG.
	\$ 58,316,366	\$ 62,617,809	\$ 4,301,443	7.4 %
	3,200,000	3,200,000	-	-
	45,636,793	38,636,018	(6,980,775)	(15.3)
	48,509,882	33,872,771	(14,637,111)	(30.2)
	4,738,198	4,885,943	147,745	3.1
	4,470,039	5,241,174	771,135	17.3
	164,871,278	148,473,715	(16,397,563)	(9.9)
	306,849,853	310,945,109	4,095,256	1.3
	(186,670,031)	(191,996,683)	(5,326,632)	(2.9)
	120,179,822	118,948,426	(1,231,396)	(1.0)
	163,651	166,036	2,385	1.5
	163,651	166,036	2,385	1.5
	\$ 446,002,585	\$ 459,178,638	\$ 13,176,053	3.0 %
	79,750,709	88,728,207	8,977,498	11.3
	-	-	-	-
	327,896,566	327,896,566	-	-
	8,731,573	8,731,573	-	-
	336,628,139	336,628,139	-	-
	\$ 446,002,584	\$ 459,178,638	\$ 13,176,054	3.0 %

NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 12/31/19

BALANCE SHEET		<u>Beg. Balance</u>	<u>Accruals</u>	<u>Reversals and Reclassess</u>	<u>Medi-Cal Waiver</u>	<u>GPP /PRIME</u>	<u>IGT</u>	<u>Payments</u>	<u>Ending Balance</u>
Medi-Cal Waiver (DSH +SNCP)	\$ 12,591,967	12,183,062				33,650,486	(51,518,708)		6,906,807
Hospital Fee	-	472,406					(18,960)		453,446
Rate Range IGT-CCAH-	8,246,935	5,450,052							13,696,987
MCMC EPP	7,864,243	5,233,800				3,980,513	(11,844,756)		5,233,800
MCMC QIP	17,797,590	4,388,390				8,223,369	(26,020,959)		4,388,390
SB1732	666,674	1,959,344					(3,488,251)		(882,233)
AB 915	-	1,790,164							1,790,164
A/R Office Buildings	85,042	690,155					(726,203)		48,994
A/R Manco Abbott	(39,159)								(39,159)
Interest Accrued Positive Cash	-	1,010,930				553,521	(1,061,718)		502,733
Accrued Donations	937,359	359,985							1,297,344
A/R Jail-PG&E	316,260	487,256				215,532	(883,918)		135,130
With Department	42,970	840,000				43,630	(586,562)		340,038
Ryan White & EIP A/R STATE RECEIVABLES	\$ 48,509,882	\$ 34,969,858	\$ 124,314	\$ 812,683	\$ -	\$ -	\$ 45,854,368	\$ (96,274,018)	\$ 33,872,772

P & L

	<u>YTD</u>	<u>Dec-19</u>
Medi-Cal DSH /SNCP/PHYS SPA PRIME Y5	\$ 7,116,395	
Rate Range IGT-CCAH- Esperanza Care	5,066,667	5,450,052
Esperanza Care	(1,000,002)	
HPE	454,454	
Hospital Fee	472,406	
MCMC EPP	5,233,800	(248,636)
HD Residency Support		
MCMC QIP	4,388,390	
Medicare GME	1,058,073	
SB 1732	1,939,344	
Ryan White & SAMHSA GRANTS GOVERNMENT FUNDING INCOME	201,896	
	\$ 31,923,003	

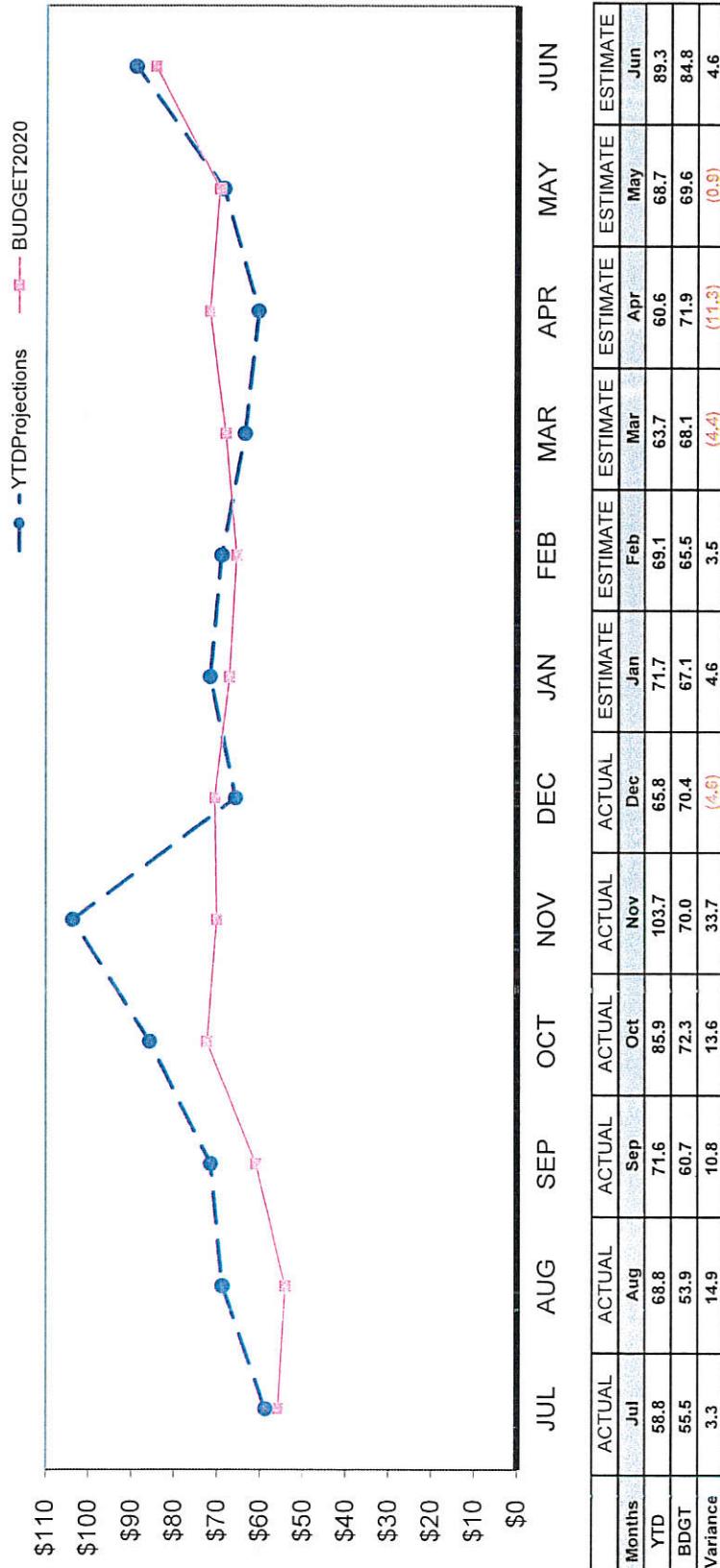
NATIVIDAD
STATEMENT OF CASH FLOWS
AS OF DECEMBER 31, 2019

	CURRENT MONTH	YEAR - TO - DATE
1	\$ 103,671,846	\$ 61,516,366
2	205,560	8,731,572
3	-	-
4	-	-
5	910,134	5,326,652
6	<u>1,115,694</u>	<u>14,058,224</u>
7		
8	1,541,882	6,980,775
9	(9,701,524)	14,637,111
10	250,616	(918,880)
11	2,728,485	6,225,870
12	(1,267,949)	(569,621)
13	(289,264)	(289,809)
15	-	694,989
16	(693,371)	2,916,069
17	<u>(7,431,125)</u>	<u>29,676,504</u>
18		
19	(476,120)	(4,095,256)
20	-	-
19	<u>-</u>	<u>-</u>
21	<u>(476,120)</u>	<u>(4,095,256)</u>
22		
23	(16,477)	(4,533,017)
24	(31,046,009)	(30,802,627)
25	-	(2,385)
26	<u>(31,062,486)</u>	<u>(35,338,029)</u>
27	<u>(37,854,037)</u>	<u>4,301,443</u>
28	<u>\$ 65,817,809</u>	<u>\$ 65,817,809</u>

NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2020

	<u>BDGT-20</u>	<u>ESTIMATE FY2020</u>	<u>Variance to Budget</u>
Medi-Cal DSH Waiver & Phys SPA	\$ 12,340,000	\$ 12,340,000	\$ -
PRIME Y4	12,160,000	12,160,000	-
EPP	7,760,000	9,135,000	1,375,000
QIP	8,825,000	8,825,000	-
HPE	-	454,454	454,454
AB915	3,600,000	3,600,000	-
SB1732	3,900,000	3,900,000	-
CCAH Rate Range	10,959,996	10,959,996	-
HIV Grants	250,000	250,000	-
Esperanza Care Outside Purchased Service	(2,000,000)	(2,000,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,352,000	1,707,354	355,354
Provider Fee	950,000	950,000	-
	<hr/>	<hr/>	<hr/>
	\$ 59,596,996	\$ 61,781,804	\$ 2,184,808

Cash Flow Performance Fiscal Year 2020 (in Millions)



NATIVEID
CASH FORECAST
FISCAL YEAR 2020

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ACTUAL DEC	ESTIMATE JAN	ESTIMATE FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD	
Beginning Balance	- 61,471,012	- 58,737,012	- 58,737,012	- 58,736,379	- 71,555,236	- 95,861,277	- 103,661,147	- 95,869,163	- 71,718,705	- 99,072,871	- 53,704,397	- 60,566,375	- 68,687,144	61,471,012
CASH RECEIPTS														
Patient Revenues (incl pro fees and lab cop)	23,474,346	20,651,651	23,418,875	25,245,002	21,968,376	19,531,539	21,680,000	21,680,000	21,680,000	21,680,000	21,680,000	21,680,000	264,369,769	
Provider Fee		-	-	-	-	18,560	79,167	79,167	79,167	79,167	79,167	79,167	459,958	
DR TGT CCAH													10,959,996	
SHORT DOYLE													2,839,420	
HELV GRANTS													251,933	
HEALTH DEPARTMENT RET/AB													1,437,615	
GFP VS													26,818,860	
A9915													3,800,000	
GFP PYIB-19													800,000	
Phys SPA													600,000	
GFP PYIB-19													579,327	
SB1239/Prop 56													29,010,916	
L4PC													42,945,768	
GPPY3 Final Rec'n													103,777	
PRIME 3													464,453	
MCAL FFS Final Settlement													5,925,580	
SB1732													29,704,741	
GFP 14 Q4													1,679,166	
1ME BIWEEKLY													3,825,402	
Rent Income													8,796,960	
CCA/H & CCE to Cash FY15-16 & FY16-17													1,920,975	
Fund 404 Transfer*													1,365,876	
16.1 Subfund Transfer Inv/(Out)													5,925,580	
Interest Income													2,051,717	
Miscellaneous Revenue													1,979,960	
Total Cash Receipts	33,582,797	42,785,988	34,884,566	60,389,922	40,141,437	23,918,417	38,19,984	25,858,888	28,058,071	27,500,995	42,764,171	58,285,025	487,481,382	
CASH DISBURSEMENTS														
Purchased Services and Supplies	11,166,258	5,289,275	6,744,054	10,428,431	5,136,959	6,588,098	6,697,203	6,697,203	6,697,203	6,697,203	6,697,203	6,697,203	87,546,803	
PRIME LGT	6,265,331	2,951,367											6,265,331	
16.1 SF2017-18 GPP													2,965,367	
16.1 SF2017-18 GPP													21,150,874	
16.1 SF2017-18 GPP													8,223,369	
Building Lease / Rental Equipment													7,000,000	
COP Principal & Interest Payments													3,132,692	
Payroll and Benefits													5,357,708	
Employee Care													195,537,709	
COHR/A9													1,960,903	
FY19-20 MH-MOU													5,016,172	
Data Processing													354,725	
PRIME LGT													2,241,299	
Transfer From 451 to 404 & 16.1 Fund													8,567,039	
Capital Expenses Fund 404													31,095,454	
Capital Expenditures													29,565,999	
Total Cash Disbursements	36,316,190	32,727,229	32,125,709	22,341,561	22,070,401	31,670,441	28,505,822	34,226,545	30,538,018	34,643,402	37,668,557	429,848,762		
Increase/(Decrease)	(2,733,393)	10,058,660	2,758,857	14,306,041	17,799,870	(37,851,884)	5,909,543	(2,845,834)	(5,684,474)	(3,136,022)	8,120,769	20,616,468	27,832,600	
Ending Cash Fund 451	58,737,619	68,798,379	71,555,236	65,861,277	103,661,147	65,869,163	71,718,705	69,072,871	63,704,397	60,566,375	68,687,144	89,303,612	89,303,612	
(-) Cash In Transit	40,541	3,680	3,680	8,247	2,978	7,721	4,966							
(+) Credit Card Account														
(+/-) Petty Cash														
Ending Cash as per GL	58,701,341	68,801,958	71,561,163	65,864,705	103,671,846	65,871,959	71,718,705	69,072,871	63,704,397	60,566,375	68,687,144	89,303,612	89,303,612	

Fund 404
Beginning Balance
Transfer In from Fund 451
Transfer Out Fund 404
Ending Cash Fund 404

Ending Cash Fund 451
(-) Cash In Transit
(+) Credit Card Account
(+/-) Petty Cash
Ending Cash Fund 404