

Board of Trustees Meeting 2020

April 10, 2020



NMC Board of Trustees Meeting

Friday, April 10, 2020
9:00 AM
*** TELEPHONIC MEETING ***

AGENDA

IMPORTANT NOTICE Regarding COVID 19

Based on guidance from the California Department of Public Health and the California Governor's Office, in order to minimize the spread of the COVID-19 virus, Natividad Medical Center ("Natividad") Board of Trustees meetings will be held entirely by telephone conference. There will be no physical location for these meetings. Board Members shall participate in the meeting by telephone conference. To participate in this Natividad Board of Trustees meeting, the public are invited to observe and address the Board telephonically.

To attend the Board of Trustees meeting by telephone conference, please call in at 888-636-3807, participant code 6881183.

- 1. If a member of the public wishes to comment on a particular agenda item, the public is strongly encouraged to submit their comments in writing via email to the Natividad Board of Trustees at Natividadpubliccomments@natividad.com by 2:00 p.m. on the Thursday prior to the Board meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Board date and agenda number in the subject line. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Board and will be placed in the record.
- 2. Members of the public wishing to comment on a specific agenda item while the matter is being heard may participate by any of the following means:
 - a. When the Chair calls for public comment on an agenda item, the Secretary of the Board or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only.
 - b. If speakers or other members of the public have documents they wish to distribute to the Board for an agenda item, they are encouraged to submit such documents by 2:00 p.m. on Tuesday before the meeting to: Natividadpubliccomments@natividad.com. To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Board date and agenda number in the subject line.
 - c. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Board meeting.)
 - d. While the matter is being heard, a member of the public may submit a comment via email, preferably limited to 250 words or less, to the Secretary of the Board at Natividadpubliccomments@natividad.com. To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Board date and agenda number in the subject line. If the comment is received prior to close of public comment on an agenda item, every effort will be made to read the comment into the record, but some

comments may not be read out loud due to time limitations or length of the comment (if the comment exceeds 250 words). Comments received prior to the close of the public comment period on an agenda item will be made part of the record for that item.

- 3. Members of the public who wish to make a general public comment for items not on the day's agenda may submit their comment via email, preferably limited to 250 words or less, to the Secretary of the Board at Natividadpubliccomments@natividad.com. The Board date and "general comment" should be indicated in the subject line. The comment will be placed in the record for the meeting, and every effort will be made to read the comment into the record at the appropriate time on the agenda.
- 4. Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to Natividadpubliccomments@natividad.com. The request should be made no later than noon on the Wednesday prior to the Board meeting in order to provide time for Natividad to address the request.
- 5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

- 1. Call to Order
- 2. Roll Call
- 3. Pledge of Allegiance
- 4. Agenda Additions/Corrections Page 1-8 Board Clerk
- 5. Minutes
 - Approve the Minutes of March 13, 2020 Page 9-18
- 6. **Board Comments**
- 7. Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)
 This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.
- 8. Consent Calendar

Approve the following policies, procedures, rules, and regulations:

8a. Policies/Procedures/Forms/Manuals (listed and available upon request)

Practice Prerogatives:

Neonatal Nurse Practitioner

Medical Staff Polices:

- GME-9002, Accommodation for Disabilities
- MSP003-1, Supervision of Residents
- MSP004-1, Road Map for Handling Reports of Disruptive Behavior

Radiology Service Director, Approval

Policies/Procedures/Forms / Order Sets

New Policies

5:0525 Healthcare Observation Policy

ED-1350 Protocol for Management of the Agitated Psychiatric Patient in the Emergency Department

1:0390 Transportation of Sterile and Unsterile Instruments

3:2210 Emergency Gynecologic Methotrexate (EmGyn Kit)

3:2220 Guidelines for Inpatient Management of Opioid Use Disorder with buprenorphine

CM-1010 Post Discharge Follow-up Appointments for MSU & ICU Patients

CM-1020 Ongoing Readmission Case Review

COVID-0001 Special Precautions for Intubation of a COVID-19 Patient Guidelines

COVID-0002 COVID-19 Visitation Guideline

COVID-0003 Isolation Unit Guidelines

COVID-0004 Guidelines for Suspected or Confirmed COVID-19 in the Surgical Services Department

Revised Policies

1:4100 Resuscitation of the High Risk Newborn

1:4215 Crash Cart Maintenance, Adult Cart & Broselow Pediatric Cart

1:9080 Suicide Assessment and Precaution Management

CARD-0039 Mechanical Ventilation

CS-7205 Care and Cleaning of Surgical Instruments

CS-7211 Equipment from Central Sterile: Obtaining

CS-7212 Immediate Use (Flash/Express) Sterilization Practices

CS-7213 Implantable Materials, Sterilization Assurance

CS-7215 Infection Control Issues in Central Sterile

CS-7216 Operation of Steam Sterilizer

CS-7218 Preventative Maintenance and Cleaning

CS-7220 Processing of Reusable Instruments

CS-7222 Returned Supplies

CS-7223 Routine Collection & Decontamination of Supplies/Equipment

CS-7225 Selection & Use of Packaging Materials

CS-7228 Staffing Guidelines for Central Sterile

CS-7231 Sterilization and Disinfection

CS-7233 Sterrad 100s and Sterrad NX Cassette Handling and Storage

CS-7234 Immediate Use Cycle Sterilization

CS-7235 Operation of Sonic Washer

CS-7238 High Level Disinfection Using Cidex OPA (Ortho-Phthalaldehyde) Solution

DIAG-1818 Medical Physicist Support

ED-1220 Splint Application

LDU-6010 Amnioinfusion Protocol

LDU-6025 Cervical Ripening

LDU-6070 Epidural Anesthesia for the Laboring Woman

LDU-6130 Oxytocin (Pitocin) Administration

LDU-6190 Post Anesthesia Care Unit (PACU)

LDU-6658 Removal of Placenta from Hospital per Pt's Request

MIU-6332 Code Postpartum

NICU-6905 Blood Transfusions: Neonate

OPS-7302 General Policies - Outpatient Surgeries

OR-7001 Administration of Anesthesia

OR-7003 Aseptic Technique

OR-7005 Controlled Substances

OR-7007 Delivery of Patient Care

OR-7008 Duties of Circulating Nurse

OR-7009 Duties of the Scrub Nurse/Tech

OR-7010 Electric/Pneumatic Tourniquet

OR-7014 Fetal Monitoring in the Operating Room

OR-7021 Monitoring the Patient Receiving Local Anesthesia

OR-7027 Cleaning Operating Room After Procedures

OR-7029 Orientation

OR-7035 Scheduling Surgeries

OR-7037 Scrub Technique

OR-7053 Specimen, Care of

OR-7101 Oxygen Therapy in the Post Anesthesia Care Unit

OR-7201 Autoclave Maintenance, Testing and Use

PERI-6543 Delayed Umbilical Cord Clamping for Infants After Birth

PERI-6575 Identification of Newborns

PERI-6645 Preeclampsia/Hypertension Magnesium

PERI-6650 Preterm Labor

POC-3901 i-Stat Analyzer Calibration, Quality Control & Calibration Verification

POC-3912 Glucose Testing Using the Nova StatStrip Glucose Hospital Meter System

TPMG-007 Orthopedic Trauma Consult Guideline

1:9306 Performance Improvement and Patient Safety (PIPS) Plan

1:1310 Fall Prevention

1:2600 Suspected Elder or Dependent Adult Abuse Reporting

3:2130 Epidural Policy

3:3300 Drug Storage, Inspection, and Handling

3:7880 Emergency Medication Kits

3:8000 Formulary Management

DIAG-1820 Diagnostic Imaging Equipment Management

IC-300 Isolation Precautions

IC-530 Electronic Hand Hygiene Monitoring System

MHU-4100 Assaultive Patients

MHU-4200 Medication Capacity Hearing "Riese Hearing"

MHU-4250 Washer & Dryer Use in the Mental Health Unit

MHU-4350 Writ of Habeas Corpus

MHU-4450 Consent for Psychotropic Medication

OPST-5100 Hot Pack/Hydrocollator/Thermalator Treatment & Cleaning

OPST-5101 Paraffin Treatment & Cleaning

No Changes Since Last Board of Trustees Review

CS-7206 Plasma/Steam Sterilizer Test

CS-7208 Detergents, Germicides, and Instrument Milk

CS-7214 Incomplete Instrument Set

CS-7217 Orientation Program for Central Sterile (CS) Technician

CS-7219 Principles of Sterilization

CS-7226 Sharps Containers, Management and Disposal of Container

CS-7227 Shelf Life

CS-7229 Steam Sterilizer Control Record

CS-7230 Sterile Storage Protocol

CS-7232 Sterilization of Instruments and Supplies

CS-7224 Safety Precautions

CS-7236 Operation of Washer-Disinfector

CS-7237 Rapid Read Out Biological

IC-140 Investigation & Management of Outbreaks, Suspected Outbreaks and/or Epidemics

LDU-6050 Discharge to Tertiary Care Center

LDU-6060 Doula Service

LDU-6095 Limited Ultrasound

LDU-6175 Version, External Cephalic

MIU-6370 Fetal Monitoring on MIU

OPS-7305 Pre-op Patient Screening (POPS)

OR-7013 Eye Medication Administration by Specific Routes

OR-7019 Laser Safety

OR-7105 Infection Control Guidelines for Post Anesthesia Care Unit

EVS-2005 Hazardous Materials and Waste Storage

DIET-1097 Fluid Restrictions

1:9360 Blood Bank Work Up for Patients on Daratumumab (DARA)

3:3355 Safe Handling of Hazardous Drugs

3:5500 Mediation Delivery Devices

IC-140 Investigation & Management of Outbreaks, Suspected Outbreaks and/or Epidemics

IC-145 New Construction and Renovation Projects

IC-215 Reuse of Disposable (Single-use) Items

IC-335 Aerosol Transmissible Disease and Tuberculosis Exposure Control Plan

IC-345 Hand Hygiene and Glove Use for Clinical and Dietary Staff

IC-365 Prevention of Catheter-Associated Urinary Tract Infections

IC-370 Prevention of Healthcare-Associated Pneumonia

IC-400 Pertussis Control Measures

IC-410 Exposure to Meningococcal Disease and Meningococcemia

IC-470 Best Practices for Prevention of Surgical Site Infections

IC-480 Cleaning and Disinfecting Mobile Computer Keyboards and Computer Stands

MHU-4150 Withholding of Resuscitative Services on MHU

Order Set

Pulmonary Function Test

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8i of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Pacific Medical, Inc., Page 19-20 (CONSENT)

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Pacific Medical, Inc. for orthopedic soft goods, durable medical equipment, and orthotics and prosthetics services at NMC for an amount not to exceed \$500,000 with an agreement term July 1, 2020 through June 30, 2025.

8c. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with American Academy of Family Physicians, Page 21-22 (CONSENT)

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with American Academy of Family Physicians for consultation services to developing and existing family medicine programs services at NMC for an amount not to exceed \$15,800 with an agreement term May 1, 2020 through April 30, 2021.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, and insurance provisions within the agreement.

* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Electronic Management Services, Inc., Page 23-24 (CONSENT)

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Electronic Management Services, Inc. (EMS) for Diamond Hosting, EMS Support, and Development services, extending the agreement an additional three (3) year period (June 1, 2020 through May 31, 2023) for a revised full agreement term of June 1, 2018 through May 31, 2023, and adding \$150,000 for a revised total agreement amount not to exceed \$248,000.

8e. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with the Professional and Call Coverage Services Agreement with Juan Calzetta M.D., Page 25-26 (CONSENT)

- **a.** Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Juan Calzetta M.D. to provide vascular surgery services at NMC for an amount not to exceed \$800,000 for the period May 1, 2020 to June 30, 2022; and
- **b.** Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$80,000) of the original contract amount and do not significantly change the scope of work.
- * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Armanino, LLP dba AMF Media Group, Page 27-28 (CONSENT)

 Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13105) with Armanino, LLP dba AMF Media Group for public relations services, extending the agreement an additional one (1) year period (May 1, 2020 through April 30, 2021) for a revised full agreement term of May 1, 2016

through April 30, 2021, and adding \$300,000 for a revised total agreement amount not to exceed \$1,611,900.

8g. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with B.E. Smith, Page 29-30 (CONSENT)

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 with B.E. Smith, Inc. to the agreement (A-13995) for interim management-level services at NMC, extending the agreement an additional two (2) year period (July 1, 2021 through June 30, 2023) for a revised full agreement term of July 1, 2018 through June 30, 2023 and adding \$300,000 for a revised total agreement amount not to exceed \$600,000.

- 8h. * Approve for Submission to the Monterey County Board of Supervisors the Following

 Agreement with RevMD Partner, which is in the final stages of negotiation Page 31-32

 (CONSENT)
 - a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with RevMD Partner for denial process, software support and consulting services at NMC for an amount not to exceed \$485,000 with an agreement term July 1, 2020 through June 30, 2021
 - b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement, which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$48,500) of the original cost of the agreement.
- 8i. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Spin Recruitment Inc., Page 33-34 (CONSENT)

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13971) with Spin Recruitment Services for advertising recruitment services, extending the agreement an additional one (1) year period (July 1, 2020 through June 30, 2021) for a revised full agreement term of July 1, 2018 through June 30, 2021, and adding \$200,000 for a revised total agreement amount not to exceed \$600,000.

- 9. <u>Accept Oral Report from Natividad Chief Financial Officer</u> Daniel Leon, CFO February 2020 YTD Financial Reports Page 35-47
- 10. Receive Oral Report from Natividad Chief Executive Officer Dr. Gary R. Gray, CEO Update on COVID 19 presented by Dr. Craig Walls, CMO
- 11. Recess to Closed Session under Government Code Section 54950
 - a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive: Medical Quality Assurance Reports *Dr. Craig Walls, CMO*
- 12. Accept and approve March 2020 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals. Page 48-49

Adjournment

Next Board of Trustees Meeting Friday, May 8, 2020 9:00 AM TELEPHONIC MEETING



NMC Board of Trustees Meeting

Friday, March 13, 2020 9:00 AM Natividad Room 1st Floor, Building 200 1441 Constitution Blvd.

MINUTES

Board of Trustees: Dr. Gary Gray, Charles McKee, John Huerta, Supervisor Chris Lopez, Marcia

Atkinson, Mitch Winick, Britt Rios-Ellis

Absent: Libby Downey, Dr. Charles Harris, Fernando Elizondo

NMC Staff/County: Stacy Saetta, Andrea Rosenberg, Daniel Leon, Dr. Craig Walls, Jeanne-Anne Balza,

Janine Bouyea, Nancy Buscher

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1. Pledge of Allegiance

- 2. Agenda Additions/Corrections Board Clerk
 - Remove Item 4 Board Comments.
 - Remove Item 11 Update on Natividad Marketing
 - Remove Item 13 Oral Report from Natividad Chief Nursing Officer

MOTION: Motion to accept and approve the agenda for March 13, 2020 BOT meeting, by

Mitch Winick, seconded by John Huerta, and approved unanimously.

3. Minutes

• Approve the Minutes of February 14, 2020

MOTION: Motion to approve the minutes of February 14, 2020 BOT meeting by Supervisor

Chris Lopez, seconded by John Huerta, and approved unanimously.

4. Board Comments Removed

5. Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

6. Consent Calendar

Approve the following policies, procedures, rules, and regulations:

6a. Policies/Procedures/Forms/Manuals (listed and available upon request)

Standardized Procedure:

- LDU: Limited Ultrasound, NUR-6095
- LDU: Medical Screening Exam, NUR-6105

Medical Staff Privileges:

• Emergency Medicine Privileges

Rules & Regulations Proposed Amendments:

- 3.11 Proctorship
- 5.5-1 Dues and Fees
- 5.5-2 Dues and Fees, Reappointment
- 5.5-3 Dues and Fees, Initial Appointment
- 6.4-2 Bioethics Committee Duties; clarification

Medical Staff Bylaws, Proposed Amendments

Other:

- Require American Heart Association training for BLS, ACLS and PALS certification and American Academy of Pediatrics training for NRP certification when practice prerogatives require these certifications. This only applies to Advanced Practice Professionals. Adopt a 90-day grace period for compliance.
- 2019-2020 Infection Prevention & Control Risk Assessment, Annual Evaluation & Surveillance Plan

Policies/Procedures/Forms / Order Sets

New Policies

1:0380 Guidelines for Assessment and Recognition of Clinical Opiate Withdrawal Symptoms (COWS)

1:0385 Registered Nurse Compounding in Emergency Situations

EDG-0001 Guideline for the Management of the Pregnant / Postpartum Patient with Severe Hypertension / Preeclampsia

NMG-0001 Antipyretics for Pediatric Patients

NMG-0002 Urine Point of Care Testing Protocol

NMG-0003 Outgoing Referral Process

Revised Policies

1:0160 Management of the Pregnant Patient

1:1305 Management of the Psychiatric Pts in the Emergency Dept.

1:6421 Policy for "Important Message from Medicare About Your Rights"

1:9450 Guidelines for Therapy Continuation Orders

3:3180 Management of Malignant Hyperthermia

4:4023 Emergency Food and Water Policy

2019 Online Nutrition Care Manual

6:4410 Release of Clinical Results and Sensitive Health Information to Natividad

Patient Portal/HIE

CS-7202 Autoclave/Sterilizer Malfunctions

CS-7203 Biological Indicators – Sterilizing

CS-7204 Bowie Dick Test

DIAG-1453 Contrast Use for Patients with Impaired Renal Function

DIAG-1445 Inpatient Barium Contrast Studies Ordered on Weekends and Holidays

DIAG-1454 Contrast Media Management

DIAG-1460 Imaging Studies and the Pregnant Patient, Contrast Media Management

DIAG-1711 Isovue Contrast Procedure

DIAG-1712 Contrast Adverse Reaction and Treatment

DIET-1045 Food Production

DIET-1047 Food Sanitation

DIET-1048 Food Specifications

DIET-1050 Infant Formula

DIET-1058 Food Service

DIET-1059 Nutrition Services

DIET-1062 Safety Data Sheets

DIET-1064 Between Meal Nourishments and Floor Supplies

DIET-1066 Nutrition Assessment & Reassessment

DIET-1076 Portion Control

DIET-1077 Availability of Food when the Kitchen is Closed

DIET-1082 Receiving Food & Supplies

DIET-1092 Tray Assembly and Distribution

IR-1503 Angiography – Aortogram & Runoff

IR-1522 Roles & Responsibilities - Opening & Closing for Interventional Radiology

NICU-6905 Blood Transfusions: Neonate

NICU-6915 Community Neonatal Intensive Care Nursery Policy

NICU-6935 Humidification of Giraffe Omnibed

NICU-6948 Inservice/Continuing Education

NICU-6950 IV Therapy

NICU-6965 Oxygen Therapy & Monitoring

NICU-6975 Patient Education

NICU-6982 Retinopathy of Prematurity

NICU-6985 Staffing Guidelines and Provision of Care

NICU-6995 SP: Use of Retcam for ROP Screening Examinations

OR-7012 Equipment Safety & Maintenance

OR-7016 Surgical Site Marking & Time Out Procedure Verification

OR-7017 Infection Control Guidelines for the Operating Room

OR-7018 Intraoperative Documentation

OR-7023 Operating Room Charges

OR-7030 Patient Safety in Surgical Services Departments

OR-7031 Perioperative Planning for Care Standard

OR-7033 Surgical Services Standby/Call Back Procedure

OR-7042 Total Joint Cases

OR-7043 Traffic Control (Infection Control)

OR-7301 Admission of Surgical and GI Client

1-9080 Suicide Assessment and Precaution Management

No Changes Since Last Board of Trustees Review

1:0600 Consent to Photography

1:2420 Red Card Policy High-Risk Infant/Child

1:4250 Blood Administration 1:5800 Arterial Puncture for Blood Gas Analysis

1:5800 Arterial Puncture for Blood Gas Analysis

4:4003 Emergency Evacuation Plan

CS-7210 Dress Code

DIAG-1804 Diagnostic Imaging Patient Education and Discharge Instructions

DIET-1018 Quality Assurance

DIET-1039 Enteral Feeding/Formulary

DIET-1051 Inpatient/Family Education

DIET-1061 Meal Service Schedule

DIET-1063 Storage of Non-food Items

DIET-1065 Nursing Nutrition Screen

DIET-1068 Employee Orientation / Training

DIET-1075 Pest Control

DIET-1080 Food, Supplies & Equipment Procurement

DIET-1084 Safety Program

DIET-1085 Salad/Sandwich Bar Ingredient Rotation

DIET-1087 Thawing Vegetables

DIET-1088 Thawing of Meats

DIET-1089 Thawing of Pies and Cakes

DIET-1091 Tray Assessments

DIET-1093 Diet Orders

DIET-1095 Intake Analysis and Documentation

DIET-1097 Fluid Restrictions

IR-1510 Housekeeping for Interventional Radiology Trailer

IR-1515 Lead Apron and Shielding

IR-1520 Phantom Protocol for GE Inova

LDU-6001 Telephone Triage, Labor & Delivery

NICU-6955 Medication Administration – Neonatal

NICU-6962 Orientation

OR-7004 Compressed Gas Cylinders

OR-7020 Latex Allergy

OR-7024 Perioperative Services Operational Policy

OR-7028 Organizational Chart for Surgical Services

OR-7032 Philosophy and Objectives

OR-7038 Skin Preparation for Procedure

OR-7039 Staffing

OR-7044 Transportation

OR-7046 Visitor Control

PED-7125 Restraints

Order Set

PED Appendicitis

Retired Policies

1:9365 Prophylaxis of Alcohol Withdrawal for Surgery Patients

4:4002 Emergency Management Plan

NUR-6155 Umbilical Cord Drug Testing Collection and Shipment

Document Policy Name	Policy Number
Privacy - HIPAA/Privacy Terms and Definitions	6:0401
Privacy -Authorization	6:0402
Privacy - Uses & Disclosures - Decedents	6:0403
Privacy - Uses & Disclosures - Employers	6:0404
Privacy - Uses Disclosures - Fundraising	6:0405
Privacy - Uses & Disclosures - Health Oversight	6:0406
Privacy - Uses & Disclosures - Judicial and Administrative Proceedings	6:0407
Privacy - Uses & Disclosures - Law Enforcement	6:0408
Privacy - Uses & Disclosures - Marketing	6:0409
Privacy - Uses Disclosures - Opportunity to Agree or Object	6:0410
Privacy - Uses & Disclosures - Organ Procurement	6:0411
Privacy - Uses & Disclosures - Public Health Activities	6:0412
Privacy - Uses & Disclosures - Required by Law & Required Disclosures	6:0413
Privacy - Uses & Disclosures - Research	6:0414
Privacy - Uses & Disclosures - Treatment, Payment, Operations	6:0416
Privacy - Uses & Disclosures - Victims of Abuse, Neglect, or Intimate Partner	6:0417
Violence	
Privacy - Uses and Disclosures - Health Information Organization and Health	6:0418
Information Exchange	
Privacy - Specially Protected Information - Genetic Information - Retired	6:0419
Privacy - Specially Protected Information - HIV Test Results	6:0420
Privacy - Specially Protected Information - Mental Health	6:0421
Privacy - Specially Protected Information - Substance Abuse Treatment	6:0422
Privacy - Specially Protected Information - Developmental Service Re	6:0423
Privacy - Specially Protected Information - Psychotherapy Notes	6:0424
Privacy - Breach & Breach Notification	6:0425
Privacy - De-identification & Limited Data Sets	6:0426
Privacy - Incidental Disclosures	6:0427
Privacy - Minimum Necessary	6:0428
Privacy - Patient's (Personal) Representative	6:0429
Privacy - Administrative Requirements - Policies and Procedures	6:0430
Privacy - Administrative Requirements - Privacy Training	6:0431
Privacy - Administrative Requirements - Sanctions of Violation	6:0432
Privacy - Administrative Requirements - Staffing Privacy & Security Officer	6:0433
Privacy - Administrative Requirements - Waiver of Rights Related to HIPAA	6:0434
Complaints	
Privacy - Administrative - Compliance - Penalty Structure Retired	6:0435
Privacy - Administrative - Transactions and Code Sets	6:0436
Privacy - Administrative - Business Associates	6:0437
Privacy - Administrative - Identifiers - Provider Health Plan, Employers	6:0438
Privacy - Administrative - Requirements for Specific - Organizations	6:0439
Privacy Administrative - Requirements for Specific Organizations - Health	6:0440
Information Organizations	
Privacy- Patient Rights - Accounting of Disclosures	6:0441
Privacy Patient Rights Amendments	6:0442
Privacy Patient Rights Notice of Privacy Practices	6:0443
Privacy - Patient Rights - Access	6:0444
Privacy- Patient Rights - Restriction for Self-Pay and Confidential Communication	6:0446
Privacy - Requirements for Telehealth	6:0447
Privacy - Administrative Safeguard - Verification of Identity	6:0448
Hospital Voting Program	7:0450
Privacy - Administrative - Compliance - Consequences of Non-Compliance	New 6:0451

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 6b – 6l of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

6b. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with UpToDate Inc., (CONSENT)

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No.2 to the agreement (A-13426) with UpToDate Inc. for Anywhere electronic clinical resource subscription services, extending the agreement an additional one (1) year period (retroactive to March 1, 2020 through February 28, 2021) for a revised full agreement term of December 1, 2016 through February 28, 2021, and adding \$85,690 for a revised total agreement amount not to exceed \$335,838.

6c. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Preventice Services, LLC, (CONSENT)

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Preventice Services, LLC for remote arrhythmia monitoring for NMC for an amount not to exceed \$100,000 with an agreement term February 12, 2020 through February 11, 2021.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, and limitations on liability, provisions within the agreement.
- c. Ratified the agreement with Preventice Services, LLC signed on February 12, 2020 by the Chief Executive Officer of Natividad in the amount not to exceed \$100,000 for critical services.

6d. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with 3DR Laboratories, LLC, (CONSENT)

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-13932) with 3DR Laboratories, LLC for 3D medical image post processing services, extending the agreement an additional two (2) year period (August 1, 2020 through July 31, 2022) for a revised full agreement term of August 1, 2017 through July 31, 2022 and adding \$180,000 for a revised total agreement amount not to exceed \$441,000.

6e. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with The CBORD Group, Inc., (CONSENT)

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13620) with The CBORD Group, Inc. for food and nutrition software and maintenance services, extending the agreement an additional one (1) year period (August 1, 2020 through July 31, 2021) for a revised full agreement term of July 11, 2017 through July 31, 2021, and adding \$12,886 for a revised total agreement amount not to exceed \$147,312.

6f. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement to Award Natividad Medical Center Job Contracts (JOC), (CONSENT)

a. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a

- minimum contract value of \$25,000 and maximum contract value of \$4,949,291 to the lowest responsive bidders as follows: NMC 2020-01; Staples Construction Company, Inc.
- b. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$4,949,291 to the lowest responsive bidders as follows: NMC 2020-02 Ausonio Incorporated;
- c. Approve the Performance and Payment Bonds executed and provided by Ausonio Incorporated, Inc. in the amount of \$2,000,000;
- d. Approve the Performance and Payment Bonds executed and provided by Staples Construction Company, Inc. in the amount of \$2,000,000; and
- e. Authorize the Chief Executive Officer (CEO) of Natividad Medical Center to execute Job Order Contract Natividad Medical Center 2020-01 with Staples Construction Company, Inc., and Job Order Contract Facilities 2020-02 with Ausonio Incorporated.

6g. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Pureserve Building Services, Inc., (CONSENT)

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Pureserve Building Services, Inc. for professional building maintenance services, extending the agreement an additional two (2) year period (May 1, 2020 through April 30, 2022) for a revised full agreement term of May 1, 2019 through April 30, 2022, and adding \$130,000 for a revised total agreement amount not to exceed \$194,116.

6h. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Specialist On Call, Inc., (CONSENT)

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Service Agreement (A-13548) with Specialists on Call, Inc., (SOC), a Delaware corporation and Tele-Physicians, P.C., a California professional corporation doing business as Specialists on Call Physicians and as California Tele-Physicians to provide tele-neurology services, extending the term by twelve months (April 1, 2020 to March 31, 2021) for a revised full agreement term of February 1, 2018 to March 31, 2021, and adding \$256,700 for a revised total not to exceed amount of \$820,000 in the aggregate.

* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with The Regents of the University of California, a California Constitutional Corporation, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF), (CONSENT)

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional Services Agreement (A-13043) with The Regents of the University of California, a California Constitutional corporation, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric hospitalist services, extending the term by twelve months (April 1, 2020 to March 31, 2021) for a revised full agreement term of February 1, 2016 to March 31, 2021, and adding \$236,735 for a revised total not to exceed amount of \$1,099,296 in the aggregate.

6j. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with James F. Lilja, M.D. dba Bay Area Gynecology Oncology, (CONSENT)

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his
designee to execute the First Amendment to the Professional Services Agreement (A13538) with James F. Lilja, M.D. dba Bay Area Gynecology Oncology to provide

gynecology oncology services, extending the term by twenty-four months (April 1, 2020 to March 31, 2022) for a revised full agreement term of February 1, 2018 to March 31, 2022, and adding \$300,000 for a revised total not to exceed amount of \$710,000; and

b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$41,000) of the original contract amount.

6k. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Professional Research Consultants, Inc., (CONSENT)

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 3 to the agreement (A-14045) with Professional Research Consultants, Inc. for patient satisfaction survey services, extending the agreement an additional six (6) month period (April 1, 2020 through September 30, 2020) for a revised full agreement term of July 1, 2015 through September 30, 2020, and adding \$18,310 for a revised total agreement amount not to exceed \$173,275.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to one (1) future amendment to the agreement which does not significantly alter the scope of work and does not cause an increase of more than ten percent (10%) (\$9,450) of the original cost of the agreement.

6l. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Analytic Solutions Network, (CONSENT)

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a no cost agreement with Analytic Solutions Network, LLC for data aggregation services at NMC, and;
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

MOTION: Motion to approve Policies/Procedures/Forms/Manuals and contract items 6a-6l, moved by John Huerta, seconded by Britt Rios-Ellis, and approved unanimously.

Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with AllMed Healthcare Management, Inc., which is in the final stages of negotiation (Dr. Craig Walls)

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with AllMed Healthcare Management, Inc. for external peer review services at NMC for an amount not to exceed \$125,000 with a retroactive agreement term of October 1, 2019 through April 30, 2022.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$12,500) of the original cost of the agreement.
- c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard limitations on liability and limitations on damages provisions within the agreement.

MOTION: Motion to approve item number 7 for submission to the Board of Supervisors so moved by John Huerta, seconded by Mitch Winick, and approved unanimously.

8 Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Renovo Solutions LLC., which is in the final stages of negotiation (Andrea Rosenberg)

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-14229) with Renovo Solutions LLC per Request for Proposals (RFP) 9600-70 for preventative maintenance plus repairs on biomedical equipment, increasing the total agreement amount by an additional \$752,284 for a revised total agreement amount not to exceed \$2,352,284 with no change to the agreement term of March 1, 2019 through February 28, 2022.

MOTION: Motion to approve item number 8 for submission to the Board of Supervisors so moved by Britt Rios-Ellis, seconded by Mitch Winick, and approved unanimously.

- 9 Accept Oral Report from Natividad Chief Financial Officer Daniel Leon, CFO January 2020 YTD Financial Reports
 - MOTION: Motion to accept the January 2020 Financial Report, moved by Supervisor Chris Lopez, seconded by John Huerta, and approved unanimously.
- 10 Consider and Accept Election Recommendations of BOT Governance and Nominating Committee to fill the unexpired terms of the following offices until the next Annual Election Dr. Gary R. Gray, CEO
 - a. Board of Trustee Vice Chair
 - b. Board of Trustee Secretary/Treasurer
 - MOTION: Motion to accept the Election Recommendations of BOT Governance and Nominating Committee appointment of Libby Downey for Board of Trustee Vice Chair, moved by Supervisor Chris Lopez, seconded by Mitch Winick, and approved unanimously.
 - MOTION: Motion to accept the Election Recommendations of BOT Governance and Nominating Committee appointment of John Huerta for Board of Trustee Secretary/Treasurer, moved by Supervisor Chris Lopez, seconded by Mitch Winick, and approved unanimously.
- 11 <u>Receive an Update on Natividad Marketing</u> Andrea Rosenberg, Assistant Administrator a. Update on Marketing and Public Relations—Removed
- 12 Receive Oral Report from Natividad Chief Executive Officer Dr. Gary R. Gray, CEO a. Update on COVID 19 presented by Dr. Craig Walls, CMO
- 13 <u>Receive Oral Report from Natividad Chief Nursing Officer</u> Nancy Buscher, CNO a. Update on Nursing Initiatives, Reports, and Departments Removed
- 14 Recess to Closed Session under Government Code Section 54950
 - a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive: Medical Quality Assurance Reports Dr. Craig Walls, CMO

			ls Report from Medical Staff Office lied health professionals.	
MOTION:			ary 2020 Credentials Report, moved by N is Lopez, and approved unanimously.	Mitch
Adjournment:	With no other bus	siness before the B	Board the meeting was adjourned at 10:	:52am.
			Recorded by Noemi Ferg	guson
Marcia Atkins	on, Chair			

Pacific Medical, Inc. Agreement	
Legistar Number:	
Title	

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Pacific Medical, Inc. for orthopedic soft goods, durable medical equipment, and orthotics and prosthetics services at NMC for an amount not to exceed \$500,000 with an agreement term July 1, 2020 through June 30, 2025.

..Report <u>RECOMMENDATION</u>:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Pacific Medical, Inc. for orthopedic soft goods, durable medical equipment and orthotics and prosthetics services at NMC for an amount not to exceed \$500,000 with an agreement term July 1, 2020 through June 30, 2025.

SUMMARY/DISCUSSION:

NMC routinely requires durable medical equipment (DME) and orthotics and prosthetics (O&P) with fitting services for its patients. In order to maintain consistent quality and improve cost effectiveness, NMC is requesting to establish a new five year agreement with Pacific Medical to replace the previous agreement from 2015 so that the successful business relationship between NMC and Pacific Medical may continue.

Pacific Medical maintains local facilities near the NMC campus in Salinas and is able to provide products and services to NMC's patients regularly and promptly on an as needed basis. Pacific Medical manufactures much of its own equipment as well and is able to provide heavily discounted pricing to NMC and its patients. Sourcing from one vendor is also more efficient and solidifies a close working relationship on a routine basis. Pacific Medical is able to provide services to NMC oncall 24 hours a day for 7 days a week due to trauma center patient needs.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee on April 10, 2020 and by its Board of Trustees on April 10, 2020.

FINANCING:

The cost for this agreement is \$500,000 of which \$100,000 is included in the Fiscal Year 2020-21 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC the additional support it needs to be able to
provide patients with durable medical equipment and orthotics and prosthetics through a simplified
one single vendor process, thereby improving the health and wellbeing of patients.
Economic Development
Administration
X Health and Human Services

Prepared by: Kristen Aldrich, Interim Purchasing and Materials Support Director, 783-2627

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

__ Infrastructure __ Public Safety

Pacific Medical Inc. Agreement

American Academy of Fanny I hysicians Agreement Legistar Number:	American Academy of Family Physicians Agreement L	egistar Number:
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..Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with American Academy of Family Physicians for consultation services to developing and existing family medicine programs services at NMC for an amount not to exceed \$15,800 with an agreement term May 1, 2020 through April 30, 2021.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, and insurance provisions within the agreement.

..Report RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with American Academy of Family Physicians for consultation services to developing and existing family medicine programs services at NMC for an amount not to exceed \$15,800 with an agreement term May 1, 2020 through April 30, 2021.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, and insurance provisions within the agreement.

SUMMARY/DISCUSSION:

Expert consultants from the American Academy of Family Physicians will conduct pre-visit interviews, then come onsite to tour facilities and conduct in-person interviews to assess the current state of the integration of the Family Medicine Residency Program (FMRP) into the hospital as a whole and assess its alignment with the organization's strategic goals and operational needs.

In particular, AAFP will

- 1. Assist FMRP with faculty responsibility grid and aligning strategy with hospital
- 2. Design incremental plan to get where need to go with primary care and Clinic First initiatives
- 3. Analyze recruiting and retention of residents for primary care
- 4. Review Labor & Delivery and Inpatient Medicine services for proper staffing

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee on April 10, 2020 and by its Board of Trustees on April 10, 2020.

FINANCING:

The cost for this agreement is \$15,800 of which \$8,000 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. 21

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

One of the strategic priorities of the County of Monterey is to improve health and quality of life through County supported policies, programs, and services; promoting access to equitable opportunities for healthy choices and healthy environments in collaboration with communities. By ensuring that the only physician training program in our county is working in efficient synergy with our only county hospital will directly support the health and healthcare of our residents both now and well into the future.

	Economic Development
	Administration
$\overline{\mathbf{X}}$	Health and Human Services
	Infrastructure
	Public Safety

Prepared by: Craig Walls, Chief Medical Officer, 783-2521

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

American Academy of Family Physicians Agreement

Attachments on file with the Clerk of the Board

Electronic Management Services, Inc. Amendment No. 1 Legistar	Number:
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.. Title

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Electronic Management Services, Inc. (EMS) for Diamond Hosting, EMS Support, and Development services, extending the agreement an additional three (3) year period (June 1, 2020 through May 31, 2023) for a revised full agreement term of June 1, 2018 through May 31, 2023, and adding \$150,000 for a revised total agreement amount not to exceed \$248,000.

..Report RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Electronic Management Services, Inc.(EMS) for Diamond Hosting, EMS Support, and Development services, extending the agreement an additional three (3) year period (June 1, 2020 through May 31, 2023) for a revised full agreement term of June 1, 2018 through May 31, 2023, and adding \$150,000 for a revised total agreement amount not to exceed \$248,000.

SUMMARY/DISCUSSION:

Electronic Management Services (EMS) provides support for the Diamond Computer system. The Diamond system supports the management of claims encounters for patients and physicians. EMS provides monthly support, assists with operational issues and provides off site connectivity. EMS will provide custom programming for approved projects at an hourly rate, according to project scope.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee on April 10, 2020 and by its Board of Trustees on April 10, 2020.

FINANCING:

The cost for this amendment No. 1 is \$150,000, of which \$46,000 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This amendment provides technical support and software maintenance for a computer system that Natividad uses for claims adjudication.

 Economic .	Deve.	lopment
Administra	tion	

<u>X</u>	Health and Human Services
	Infrastructure
	Public Safety

Prepared by: Nancy Majewski, Managed Care Operations Manager, 783-2385 Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Electronic Management Services, Inc. Amendment No. 1 Electronic Management Services, Inc. Agreement

Attachments on file with the Clerk of the Board

Juan Calzetta M.D. Agreement

TITLE:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Juan Calzetta M.D. to provide vascular surgery services at NMC for an amount not to exceed \$800,000 for the period May 1, 2020 to June 30, 2022; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$80,000) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Juan Calzetta M.D. to provide vascular surgery services at NMC for an amount not to exceed \$800,000 for the period May 1, 2020 to June 30, 2022; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$80,000) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

Natividad must arrange for the professional consultation and treatment for patients who present to the emergency department and outpatient clinics in need of medical care or treatment in vascular surgery. Natividad would like to enter into this agreement with Dr. Calzetta to provide emergency call coverage and a minimum of two half day clinics per week in the outpatient specialty clinic. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The total not to exceed amount for this Agreement is \$800,000 for the period May 1, 2020 to June 30, 2022 (49 months). \$400,000 is included in the Fiscal Year 2019/2020 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

 Economic Development
Administration

X	Health and Human Services
	Infrastructure
	Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506 Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement

Attachments on file at the Clerk of the Board

Armanino, LLP dba AMF Media Group Amendment No. 4	Legistar Number:
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..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13105) with Armanino, LLP dba AMF Media Group for public relations services, extending the agreement an additional one (1) year period (May 1, 2020 through April 30, 2021) for a revised full agreement term of May 1, 2016 through April 30, 2021, and adding \$300,000 for a revised total agreement amount not to exceed \$1,611,900.

..Report RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13105) with Armanino, LLP dba AMF Media Group for public relations services, extending the agreement an additional one (1) year period (May 1, 2020 through April 30, 2021) for a revised full agreement term of May 1, 2016 through April 30, 2021, and adding \$300,000 for a revised total agreement amount not to exceed \$1,611,900.

SUMMARY/DISCUSSION:

AMF Media Group (AMF) is a full-service marketing and communications agency based in San Ramon, California with a local Central Coast office in San Luis Obispo. The award-winning public relations division of AMF has brought a diverse wealth of experience and skills to strategic public relations services at Natividad over the past three years. In addition to Natividad, AMF has a proven track record working with public and private health care systems, for example: Alameda Health System, Kern Medical Center, Good Samaritan Hospital in San Jose, and Kaiser Permanente.

Natividad's goal of its public relations efforts is to provide patients (customers) with content in which they are interested. This type of marketing builds trust by creating and sharing valuable and relevant free content. Content can be educational, entertaining or insightful.

During the last three years, AMF has provided public relations services that position Natividad as a comprehensive, high-quality health care provider. AMF works with Natividad to shift latent community perception and raise awareness of the hospital while also being a health resource for our community. These efforts will seek to promote Natividad, its staff, its expertise and service lines with the goals of retaining Natividad's current "core" patients living in zip codes of 93905, 93906, 93901 and 93907; attracting new patients from throughout Monterey County; service line growth; and diversifying the current payer mix. In addition, AMF provides crisis communications when deemed necessary.

AMF will also interface with Natividad's translations vendors to provide content in both English and Spanish. This agreement is not exclusive as Natividad has agreements with other agencies for public relations consultation.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and 12 7 aved this amendment No. 4 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 4 has

also been reviewed and approved by NMC's Finance Committee on April 10, 2020 and by its Board of Trustees on April 10, 2020.

FINANCING:

The cost for this amendment No. 4 is \$300,000 of which \$50,000 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rende	ered in this agreement help promote access and awareness to health serv	ices.
Economic Dev Administration	<u>*</u>	
X Health and Hu		
Infrastructure		

Prepared by: Hillary Fish, Director of Marketing and Community Relations, 783-2693

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Public Safety

AMF Media Group Amendment No. 4

AMF Media Group Amendment No. 3

AMF Media Group Amendment No. 2

AMF Media Group Renewal and Amendment No. 1

AMF Media Group Agreement

Attachments on file with the Clerk of the Board

Amendment No. 1 to B.E. Smith, Inc.	Legistar Number:
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..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 with B.E. Smith, Inc. to the agreement (A-13995) for interim management-level services at NMC, extending the agreement an additional two (2) year period (July 1, 2021 through June 30, 2023) for a revised full agreement term of July 1, 2018 through June 30, 2023 and adding \$300,000 for a revised total agreement amount not to exceed \$600,000

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 with B.E. Smith, Inc. to the agreement (A-13995) for interim management-level services at NMC, extending the agreement an additional two (2) year period (July 1, 2021 through June 30, 2023) for a revised full agreement term of July 1, 2018 through June 30, 2023 and adding \$300,000 for a revised total agreement amount not to exceed \$600,000

SUMMARY/DISCUSSION:

The recruitment process for full time employees can span several months and on occasion, the hospital finds that it faces a lack of qualified candidates to hire from which then delays the process further. When a management level position is vacant, depending on the position, it may be determined that filling it with an interim person is occasionally necessary, as it would greatly minimize any negative effect on patient care.

BE Smith is a nationally recognized expert in hospital interim management and have proven it is able to respond in a swift manner when a critical position is suddenly vacant. BE Smith has delivered reliable services to NMC, thereby allowing NMC to provide quality patient care to the residents of the Monterey County.

NMC will continue to monitor the hours of all interim workers assigned to NMC to ensure compliance with labor and retirement laws.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. This agreement has also been reviewed and approved by NMC's Finance Committee on April 10, 2020 and by its Board of Trustees on April 10, 2020.

FINANCING:

The cost for this amendment No. 2 is \$300,000 of which \$100,000 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

This agreement will provide NMC with any interim management level support it may need to	ensure
that reliable and quality patient care will not affected when a vacancy should unexpectedly occ	eur.

	Economic Development
	Administration
X	Health and Human Services
	Infrastructure
	Public Safety

Prepared by: Janine Bouyea, Acting Assistant Administrator, 782-2701 Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

B.E. Smith Inc. Amendment No. 1

B.E. Smith Inc. Agreement

Attachments on file with the Clerk of the Board

RevMD Partner Agreement	Legistar Number:
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..Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with RevMD Partner for denial process, software support and consulting services at NMC for an amount not to exceed \$485,000 with an agreement term July 1, 2020 through June 30, 2021
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement, which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$48,500) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with RevMD Partner for denial process, software support and consulting services at NMC for an amount not to exceed \$485,000 with an agreement term July 1, 2020 through June 30, 2021
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement, which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$48,500) of the original cost of the agreement.

See BOARD REPORT GUIDELINES FOR NMC document for other options.

SUMMARY/DISCUSSION:

Denial management is an important strategy to achieve a successful revenue cycle performance to enhance and recover significant revenue that would otherwise be lost. RevMD Partners will assist in the development and implementation of a denial management structure; assist in the selection of denial technology, develop denial prevention strategies and processes, develop internal governance, and project management support.

It is important to have a clear understanding of denials in order to prioritize, track performance, and identify opportunities for improvement. RevMD Partners will help in identifying trends leading to denial and prevent future denial. Having a denial management program will assist in efficiency, and identify areas and elements that would be most crucial to Natividad's financial success. These efforts will increase Natividad's available resources to support all areas within the organization.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and 3 1 oved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also

been reviewed and approved by NMC's Finance Committee on April 10, 2020 and by its Board of Trustees on April 10, 2020.

FINANCING:

The cost for this agreement is \$485,000 of which is included in the Fiscal Year 2020-21 Recommended Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs to be able to provide reliable and quality patient care, which improves the health and quality of life for patients and their families.

	Economic Development
	Administration
X	Health and Human Services
	Infrastructure
	Public Safety

Prepared by: Karen Friedrich, Administration, 783-2556

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

RevMD Partner Agreement

Attachments on file with the Clerk of the Board

Spin Recruitment Inc. Amendment No.1	Legistar Number:
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.. Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13971) with Spin Recruitment Services for advertising recruitment services, extending the agreement an additional one (1) year period (July 1, 2020 through June 30, 2021) for a revised full agreement term of July 1, 2018 through June 30, 2021, and adding \$200,000 for a revised total agreement amount not to exceed \$600,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13971) with Spin Recruitment Services for advertising recruitment services, extending the agreement an additional one (1) year period (July 1, 2020 through June 30, 2021) for a revised full agreement term of July 1, 2018 through June 30, 2021, and adding \$200,000 for a revised total agreement amount not to exceed \$600,000.

SUMMARY/DISCUSSION:

NMC utilizes Spin Recruitment Services to assist with its advertising efforts as a result of Request for Proposal (RFP) # 9600-78. NMC requires the assistance of an advertising agency in identifying highly qualified candidates for various hard to fill healthcare positions within NMC. The agencies selected to perform these services have a significant number of years of experience specific to the Health Care Industry. NMC has hard to fill positions such as Nurse Practitioners, Nurses, Physical Therapists, Occupational Therapists and other various clinical positions which require extensive advertising outside of our local area. As a result of the number of active recruitments, and the difficulty of filling them, NMC has utilized significant online, newspaper, and direct mail campaigns to find qualified candidates to meet the needs of the facility and provide quality patient care.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee on April 10, 2020 and by its Board of Trustees on April 10, 2020.

FINANCING:

The cost for this amendment No. 1 is \$200,000 of which \$200,000 is included in the Fiscal Year 2020-21 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this Agreement provide the additional support NMC needs to fill hard to fill healthcare positions in order to continue providing reliable and quality patient care to NMC patients.

	Economic Development	
	Administration	
X	Health and Human Service	S
	Infrastructure	
	Public Safety	

Prepared by: Janine Bouyea, Human Resources Administrator, 783-2701 Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Spin Recruitment Inc. Amendment 1 Spin Recruitment Inc. Agreement

Attachments on file with the Clerk of the Board



FINANCIAL STATEMENTS

FEBRUARY 29, 2020

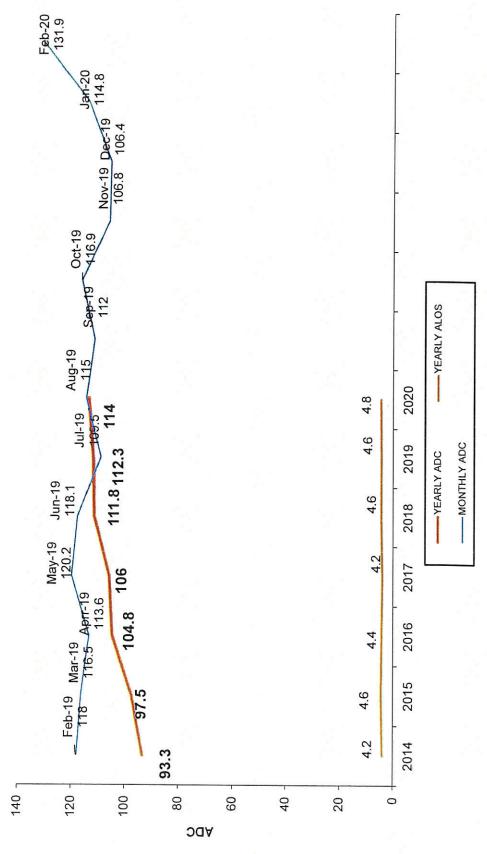


FINANCIAL STATEMENTS

FEBRUARY 29, 2020

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NATIVIDAD STATISTICAL REPORT FEBRUARY 29, 2020

		Month-T				_		Year-To-		
	12-19	01-20	02-20	Budget	DT DAVO DV OFDVIOS		Budget	Current	Prior Yr	%
	404	400	000	070		TAFFED BEDS			and the state of	CY/PY
1 2	194 1,499	199 1,605	320 1,701	272	NICU Mod/Surre	15	2,284	1,748	2,160	-19.07%
3	209	202	222	1,273 207	Med/Surg ICU	61 10	10,707	12,491	10,710	16.63%
4	69	75	100	71	Peds	12	1,740 597	1,577 496	1,732	-8.95%
5	706	706	674	641	Acute Rehab	24	5,399	5,592	595 5,398	-16.64%
6	251	308	305	327	OB/Gyn	27	2,755	2,217	2,369	3.59% -6.42%
7	2,928	3,095	3,322	2,791	TOTAL ACUTE	149	23,482	24,121	22,964	5.04%
8	369	464	504	399	Psychiatric	19	3,355	3,707	3,396	9.16%
9	3,297	3,559	3,826	3,190	TOTAL DAYS	168	26,837	27,828	26,360	
10	263	294	261	283	Nursery	18	2,384	2,250	2,383	5.57% -5.58%
834. P	11.00	E JA GAVE CENTER		(2) (3) (3) (3) (4)	AVERAGE DAILY CENSUS		2,304	2,230	2,303	-3.56%
11	71.7	77.1	91.3	74.1	Acute	125	74.1	75.9	72.0	5.400/
12	22.8	22.8	23.2	22.1	Acute Rehab	24				5.42%
13	11.9	15.0	17.4	13.8	Psychiatric Psychiatric	19	22.1 13.8	22.9 15.2	22.1	3.62%
	106.4	114.8	131.9	110.0	TOTAL				13.9	9.35%
15	8.5	9.5	9.0	9.8		168	110.0	114.0	108.0	5.56%
COLUMN TO SERVICE	0.0	W. W. T. W.	7 3.0	5.0	Nursery	18	9.8	9.2	9.8	-6.12%
\$ -ayes	57.40/	C4 70/	70.00/	IACOM ESCAS	PERCENTAGE OF OCCUPAN	GY				
16	57.4%	61.7%	73.0%	59.3%	Acute		59.3%	60.7%	57.6%	5.4%
17	95.0%	95.0%	96.7%	92.1%	Acute Rehab		92.1%	95.4%	92.1%	3.6%
18	62.6%	78.9%	91.6%	72.6%	Psychiatric		72.6%	80.0%	73.2%	9.4%
19	63.3%	68.3%	78.5%	65.5%	TOTAL		65.5%	67.9%	65.9%	3.0%
20	47.2%	52.8%	50.0%	54.4%	Nursery	_	54.4%	51.1%	54.4%	-6.1%
1 300				100000	ADMISSIONS				PERSONAL PROPERTY.	NEW WARRANTE
21	615	641	586	579	Acute		4,872	4,871	4,932	-1.24%
22	50	58	49	51	Acute Rehab		425	441		
	60	61	52	58					429	2.80%
23	725	760	687	688	Psychiatric TOTAL	-	488 5,785	487	499	-2.40%
25	162	177	159	168	Nursery		1,416	5,799 1,351	5,860 1,427	-1.04%
					Hursory		1,410	1,331	1,421	-5.33%
26	166	183	167	189	Deliveries		1,596	1,383	1,480	-6.55%
Mari					DISCHARGES				705 4 - 1	
27	622	642	609	579	Acute		4,872	4,989	5,061	-1.42%
28	50	56	52	51	Acute Rehab		425	441	424	4.01%
29	63	53	51	58	Psychiatric		488	485	495	-2.02%
30	735	751	712	688	TOTAL	-	5,785	5,915	5,980	-1.09%
31	143	157	131	168	Nursery	_	1,416	1,209	1,288	-6.13%
100					AVERAGE LENGTH OF STAY	12488			~ 24 Car a	0.075 N (ASU)
22	4.5	4.7	5.6	4.6				4.0	ALCOHOLDS STORY	and the transfer
32	4.5	4.7	5.0	4.0	Acute(Hospital wide no babi	es)	4.6	4.8	4.5	6.67%
33	14.1	12.2	13.8	12.6	Acute Rehab		12.7	12.7	12.6	0.79%
34	2.8	2.9	3.4	2.5	OB/Gyn		2.5	2.8	2.2	27.27%
35	6.2	7.6	9.7	6.9	Psychiatric		6.9	7.6	6.8	11.76%
36	1.6	1.7	1.6	1.7	Nursery		1.7	1.7	1.7	0.00%
i tolite.					OUTPATIENT VISITS		A Section of			The Spins
37	4,224	4,802	4,623	4,801	Emergency Room		35,831	36,170	34,600	4.54%
38	576	582	541	542	ER Admits		4,564	4,494	4,461	0.74%
39	79.4%	76.6%	78.7%	78.8%	ER Admits as a % of Admiss	ions	78.9%	77.5%	76.1%	1.80%
40	5,245	6,085	5,563	5,834	Clinic Visits	=	49,084	48,129	48,932	-1.64%
-11	46 200	40.200	49.259	44.442	ANCILLARY PROCEDURES B		272.000	201115	007.465	S. Carlotte
41 42	46,396 3,305	49,280 3,545	48,258 3,437	44,442 2,839	Lab Tests		373,920	384,145	367,428	4.55%
42	172	186	164	198	Radiology Procedures MRI Procedures		23,888 1,668	27,881 1,589	27,786	0.34%
44	119	176	120	127	Nuclear Med Procedures		1,008	1,170	1,593 1,028	-0.25%
45	1,000	1,122	986	990	Ultrasound Procedures		8,328	8,838	8,434	13.81%
46	1,620	1,484	1,665	1,434	CT Scans		12,060	14,091	11,765	4.79% 19.77%
	395	396	365	351						
47					Surgeries		2,808	3,052	2,796	9.16%
48	8.67	7.97	7.23	8.22	FTE'S PER AOB		8.22	7.94	8.35	-4.91%
49	1,300.2	1,308.2	1,316.9	1,283.9	TOTAL PAID FTE'S		1,283.9	1,298.0	1,293.3	0.37%
50	4,663	5,089	5,284	4,530	ADJUSTED PATIENT DAYS		38,109	39,927	37,803	5.62%
								,	0.,000	J.UZ/0

NATIVIDAD STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED FOR FY2020

									10K F 12020				-			
1,000,000 2,00	_		JUL-19	AUG-19	SEP-19	OCT-19	NOV-19	DEC-19	JAN-20	FEB-20	MAR-20	APR-20	2	1AY-20	JUN-20	YTD
\$\$\text{\$\tex{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$	16															
2,515,524 2,507,444 1,514,529 1,51	1	Inpatient	65,854,051	72,341,082	67,257,857		63 147 291 \$	64 026 894	69 712 907 S	50 071 400 S			•	,		
Transparied		Pro Fees	2,153,024	2,037,495			2,034,643	2,486,128	2,331,226	2.910.223		•	A .			\$ 547,970,71
1,195,000 1,000,000 1,00		Outpatient	29,931,254	35,081,441	32,244,876	32,779,596	29,330,235	27,556,271	30,974,317	27,773,560						245 671 55
71,322,00 22,428,00 22,428,00 32,912,10 32,123,10 32,1		oral Patient Revenue	97,938,329	109,460,018	101,381,549	109,696,338	94,512,169	94,069,293	103,018,450	100,655,192						810.731.338
A A A A A A A A A A	4	Confractual Deductions	71 393 900	R2 425 846	76 932 095	79 951 351	60 070 0A	71 722 040	070 000	100						
Table Tabl		Bad Debt	4 584 691	3 572 270	3 104 949	2, 500 6	955 975 7	2 224 625	016,102,87	78,574,025	•			·	•	610,241,140
10 27 21 21 21 22 22 23 23 23		Unable to Pay	293 627	356.052	350 127	477 842	429,330	540 848	454 711	415,480	•			•	×	25,418,823
100 20 20 20 20 20 20 20	_	otal Contractual Discounts	76.272.218	86.354.168	80 387 171	84 425 822	74 757 621	75.485.423	1000 10	202,440						3,756,720
1,0,0,0	-	let Patient Revenue	21,666,111	23,105,850	20 994 378	25,270,516	19 754 548	18 583 870	200,000,002	79,834,708					•	639,416,683
4,986,417 5,144,012 4,444,339 5,386,312 4,97,335 6,506,457 5,0236,42 5,70385 6,506,457 5,0236,42 6,507,346	4	s a percent of Gross Revenue	22.12%	21.11%	20.71%	23.04%	20.90%	19.76%	20,011,12	20,820,484	, 00		, 000			171,314,655
1982 1987 1987 1982	Ŀ								2000	20.02	0.00%		%00	%00.0	0.00%	21.13%
190 278 120 775 115,026 115,027 115,026 115,026 115,026 115,026 115,026 115,026 115,027 115,026 115,027 115,	1	otal Government Funding	4,966,417	5,146,012	4,943,339	5,385,312	4,977,335	6,504,587	5,025,642	5,270,285				,		42 218 92
100 778 100 778 115 600 115	$_{\square}$	Other Operating Revenue:														26,012,24
120 000	l)	Rent Income	109.276	120.775	115 026	115 027	115 024	116 026	116 026	244						
Second S		Interest Income	126,000	124,951	257.246	169 399	717 456	169 399	70,023	620,611					e	920,204
2005441 217,398 275,437 275,447 275,474 275,		NMF Contribution	000'09	000'09	29.000	60 984	59.016	60,000	60 084	100,000	•			ī		2,855,285
27,223,235 28,928,996 28,744,822 31,37,246 26,049,321 25,723,431 27,398,212 27,129,833		Other Income	305,431	371,398	375,833	371,410	425,942	289,566	341 429	280.419	•			•		478,017
27,233,236 28,928,986 26,744,822 31,375,644 26,049,321 25,724,41 27,386,712 27,738,631 27,738,631 27,738,631 27,738,631 27,738,631 27,738,631 27,738,631 27,738,631 27,738,631 27,738,631 27,738,631 27,738,713 28,772,738 27,738,713 28,772,738 27,738,713 28,772,738 27,738,713 28,772,738 27,738,713 28,772,738 27,738,713 28,772,738 27		Total Other Operating Revenue	600,707	677,124	807,105	716,820	1,317,438	634.974	1 221 672	1 039 094						2,761,42
157129, 258,028,986 28,744,822 31,372,646 27,026,312 27,729,623 27,129,623 27,129,623 27,229,420 25,922,986 25,922,986 25,922,986 25,922,986 25,922,986 25,922,986 25,922,986 25,922,986 25,922,986 25,922,986 25,922,986 25,922,986 25,922,986 25,922,986 27,922,																7,014,934
\$ 3,477,296 (16,296,265 14,754,401 15,778,250 15,216,006 15,004,404 15,718,250 15,216,006 15,004,404 15,718,250 15,21	-	OLAL REVENUE	27,233,235	28,928,986	26,744,822		26,049,321	25,723,431	27,366,212	27,129,863					٠	220 548 51
1371219 100002780 15.286.2804 15.78.2864 14.784.01 15.78.2804 15.08.2804 15.08.2804 15.289.2804		EXPENSE														
\$ 329048		Salaries, Wages & Benefits	15,311,219	15,090,278	15,286,283	15.272.565	14 764 401	15 578 250	15 218 008	15 054 404						
\$ 3,470,396 3,290,41 3,446,46 4 3,190,055 2,266,407 3,460,599 3,562,201 3,453,599 3,573,199 3 2,664,46 2 3,190,055 2,670,099 427 2,629,940 2,629,9		Registry	259,208	363,700	272,544	415,356	342.761	416 050	308 501	15,054,404					1	121,573,408
2.994.09 2.994.09 2.994.00 2.9		Phys/Residents SWB & Contract Fees	3,470,366	3,290,181	3,454,614	3,190,055	3,266,407	3.460.499	3.502.201	3 425 959						2,823,20
234,064 2,488,689 1,879,603 2,444,676 2,111,689 1,721,105 2,247,307 2,23,400 2,239,409 2,239,400		Purchased Services	2,909,487	3,573,154	2,550,468	3,670,538	2,676,061	2,411,736	2,840,275	2.879.716				1 0. 1	•	27,060,282
239,400 239,400,700,700,700,700,700,700,700,700,700		Supplies	2,242,964	2,498,569	1,879,603	2,404,576	2,111,566	1,751,105	2,217,801	2,047,307	٠					47 452 404
196.764 313,723 270,809 228,142 342,694 220,956 220,063 196,026 196,		Insurance	239,400	239,400	239,399	239,400	239,400	239,400	239,399	239,400	٠					1 046 400
196,025 196,		Utilities and Telephone	317,654	313,723	270,809	328,142	342,694	290,795	223,053	216,519	ŀ					081,018,1
1,015,148		Interest Expense	196,025	196,027	196,025	196,026	196,025	196,026	196,026	196,025	2					1 568 205
28, 409, 824 27, 201, 749 26, 269 26, 37, 389 73 26, 57, 871 28, 277 28, 278 28, 376 28, 37, 371 1, 28, 272 273 28, 37, 371 1, 28, 273 28, 37, 371 1, 28, 325 28, 37, 371 1, 37, 277 1, 37, 372 3, 37, 371 1, 37, 277 1, 37, 372 3, 37, 371 1, 37, 377 1, 37, 372 3, 37, 371 1, 37, 377 1, 37, 372 1, 37,	-	preciation & Amortization	1,016,188	1,017,712	1,016,795	1,008,320	911,726	910,134	996'806	919,208			3	•	•	7.709.049
Sa2411 1,637,237 1,058,386 4,147,412 650,568 205,560 1,128,522 1,219,076	51	OTAL EXPENSE	438,314	509,005	519,897	- 1.	547,712	263,876	585,460	487,168						3.851.690
832,411 1,837,237 1,058,386 4,147,412 650,560 1,128,522 1,219,076	S	6 OTAL EXPENSE	26,400,824	27,091,749	25,686,437		25,398,753	25,517,871	26,237,690	25,910,787						209,469,348
(1,679,166)	2	ET INCOME(LOSS)	832,411	1,837,237	1,058,385	4,147,412	650.568	205,560	1 128 522	1 219 076						0000
*** (1,679,166) (6,250) (6,250) (6,250) (7,1679,166) (6,250) (6,250) (6,250) (6,250) (6,250) (6,250) (6,250) (6,250) (6,250) (6,250) (6,250) (6,250) (6,250) (6,250) (6,250) (6,250) (6,250) (7,1679,166) (6,250) (7,1679,166) (6,250) (7,1679,166) (7,1679,	- 1	20							-	0000						11,0/9,17
(1,679,166)		Normalization for Extraordinary Items														
\$ 832,411 \$ 1,837,237 \$ 1,058,385 \$ 2,488,246 \$ 644,318 \$ 1,122,272 \$ 1,219,076 \$. \$. \$. \$. \$. \$. \$. \$. \$. \$	1															
\$ 832,411 \$ 1,837,237 \$ 1,058,385 \$ 2,468,246 \$ 644,318 \$ 1058,568 \$ 205,560 \$ 1,128,522 \$ 1,219,076 \$. \$. \$. \$. \$. \$. 1,158,522 \$ 1,219,076 \$. \$. \$. \$. \$. \$. \$. \$. \$. \$	- 5	terest Anthem Arbitration														
\$ 832,411 \$ 1,837,237 \$ 1,058,385 \$ 2,468,246 \$ 644,318 \$ 1,128,527 \$ 1,219,076 \$. \$. \$. \$. \$. \$. \$. \$. \$. \$	4	athem Arhitration Dayment													•	
\$ 832,411 \$ 1,837,237 \$ 1,058,385 \$ 2,468,246 \$ 644,318 \$ 1,122,272 \$ 1,219,076 \$. \$. \$. \$. \$. \$. \$. \$. \$. \$. 2	police CO Conformed COO 40	•	•	•								,	×	9	9
\$ 632,411 \$ 1,637,237 \$ 1,056,365 \$ 2,468,246 \$ 650,568 \$ 1,122,272 \$ 1,219,076 \$. \$. \$. \$. \$. \$. \$. \$. \$. \$	2 :	legical reposettiement ryos-10	•			(1,679,166)		٠	•		60			3 e 3		(1,679,166)
\$ 832,411 \$ 1,837,237 \$ 1,058,385 \$ 2,468,246 \$ 644,318 \$ 1,122,272 \$ 1,219,076 \$. \$. \$. \$. \$. \$. \$. \$. \$. \$	2	letro Settlement					(6,250)	(6,250)	(6,250)					7	•	(18 750)
\$ 832,411 \$ 1,837,237 \$ 1,058,385 \$ 2,468,246 \$ 6,44,318 \$ 1,122,272 \$ 1,122,272 \$ 1,219,076 \$. \$. \$. \$. \$. \$. \$. \$. \$. \$	Η.	otal Extraordinary Items				(1,679,166)	(6,250)	(6,250)	(6,250)	,						(1,697,916)
	2	ET INCOME BEFORE Extraordinary llams	R32 411	1 837 937	1 058 385	27 468 246				4 040 040		- (
ONTRIBUTIONS \$ 632,411 \$ 1,637,237 \$ 1,058,385 \$ 4,147,412 \$ 650,588 \$ 205,660 \$ 1,128,522 \$ 1,219,076 \$. \$. \$. \$				25, 25,	200	047,004,2		1	1	\$ 970,812,1		2	,			\$ 9341.754
NNET ASSETS \$ 632,411 \$ 1,637,237 \$ 1,058,385 \$ 4,147,412 \$ 650,568 \$ 205,560 \$ 1,128,522 \$ 1,219,076 \$. \$. \$		CAPITAL CONTRIBUTIONS														
NNET ASSETS \$ 832,411 \$ 1,837,237 \$ 1,058,385 \$ 4,147,412 \$ 650,688 \$ 205,560 \$ 1,128,522 \$ 1,219,076 \$. \$. \$	O	ounty Contribution														
\$ 632,411 \$ 1,837,237 \$ 1,058,385 \$ 4,147,412 \$ 650,568 \$ 205,560 \$ 1,128,522 \$ 1,219,076 \$. \$. \$																
The same of the sa	(CHANGE IN NET ASSETS		- 1		4,147,412	\$ 895,058	205,560 \$		- 1		9	6	9		\$ 11.079.170

NATIVIDAD STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS

2020
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							-	יבאור וס סרודיי			The second second	
	Actual	Budget		Variance fav. (unfav) \$ VAR. % V	(unfav) % VAR		Actual	Budget	Variance fav. (unfav)	iv. (unfav) % yan	y voir a	,
			l ı			REVENUE						
						Patient Revenue:						
← (69,971,409	\$ 65,997,385	₩		0.9	Inpatient	\$ 547,970,713	\$ 555,288,316	\$ (7,317,603)	(1.3)	\$ 537	537.415.098
24	2,910,223	1,667,099		1,243,124	74.6	Pro Fees	17,089,075	14,026,655	3,062,420	21.8		15,239,653
m .	27,773,560	29,342,988	1	(1,569,428)	(5.3)	Outpatient	245,671,550	246,885,864	(1,214,314)		239	239,909,892
4	100,655,192	97,007,472		3,647,720	3.8	Total Patient Revenue	810,731,338	816,200,835	(5,469,497)		792	792,564,643
u	78 674 036	252 454 65			į	Deductions from Revenue						
ກ່	620,476,07	73,454,572		(5,119,453)	(0.7)	Contractual Deductions	610,241,140	618,244,994	8,003,854	1.3	594	594,828,832
ו ם	416,480	2,440,692	~ !	2,024,212	82.9	Bad Debt	25,418,823	20,367,153	(5,051,670)	(24.8)	22	22.438,523
,	844,203	498,087	_	(346,116)	(69.5)	Unable to Pay	3,756,720	4,145,706	388,986		6	3 232 981
œ	79,834,708	76,393,351	_	(3,441,357)	(4.5)	Total Contractual Discounts	639,416,683	642,757,853	3,341,170		620	620 500 336
6	20,820,484	20,614,121		206,363	1.0	Net Patient Revenue	171,314,655	173,442,982	(2.128.327)		177	172 064 307
10	20.68%	21.25%	.0			As a percent of Gross Revenue	21.13%	21.25%			Ĭ :	21.71%
11	5,270,285	4,722,167		548.118	11.6	Total Government Funding	42 218 020	20 724 240	000		,	
							0.20,01.2,21	040'10''60	600,104,2	0.20	3/	37,952,633
1						Other Operating Revenue:						
12	115,025	104,432		10,593	10.1	Rent Income	920,204	945,784	(25,580)		-	1,026,555
<u>.</u>	586,601	158,470		428,131	270.2	Interest Income	2,301,764	1,333,335	968,429	72.6	2	2,257,795
4 ;	57,049	57,049			ř	NMF Contribution	478,017	480,001	(1,984)	-		480,000
¥ 4	280,419	283,266	1	(2,847)	(1.0)	Other Income	3,314,949	2,316,223	998,726	•	2,	2,432,258
ł 0	1,039,094	603,217		435,877	72.3	Total Other Operating Revenue	7,014,934	5,075,343	1,939,591	38.2	, o	6,196,608
17	27,129,863	25,939,505		1,190,358	4.6	TOTAL REVENUE	220,548,518	218,249,665	2,298,853	1.1	216,	216,213,548
						EXPENSE						
18	15 054 404	14 347 483		(706 921)	(4 9)	Salaries Wanes & Banefits	101 545 674	200 747 004	101 1007			0
19	445,081	280,380		(164.701)	(58.7)	Begisty	2 823 201	2 359 049	(027,785)		712,	112,072,888
20	3 425 959	3 183 869		(242,090)	(7.6)	Phys/Residents SW/R & Contract Fees	27.020,20	640,600,2	700,404,		ກໍ່	3,385,014
21	2,879,716	3,027,301		147,585	6. 6.	Purchased Services	23 511 435	25,101,220	1 959 678	(1.1)	4, 6,	24,742,456
22	2,047,307	2,125,325		78.018	3.7	Supplies	17 153 491	17 881 909	728 418		17,	17 905 055
23	239,400	214,717		(24,683)	(11.5)	Insurance	1,915,198	1.806.577	(108 621)		-	1 737 639
24	216,519	264,674		48,155	18.2	Utilities and Telephone	2,303,389	2 226 924	(76 465)			2 180 190
25	196,025	189,681		(6,344)	(3.3)	Interest Expense	1,568,205	1,595,935	27,730		i -	1,568,510
56	919,208	956,298		37,090	3.9	Depreciation & Amortization	7,709,049	8,046,083	337,034		7	7.978.202
27	487,168	469,794		(17,374)	(3.7)	Other Operating Expense	3,851,690	3,952,691	101,001	2.6	4	4,166,526
28	25,910,787	25,059,522		(851,265)	(3.4)	TOTAL EXPENSE	209,469,348	210,845,395	1,376,047	0.7	198,	198,189,945
59	1,219,076	879,983		339,093	38.5	NET INCOME(LOSS)	11,079,170	7,404,270	3,674,900	49.6	18,	18,023,603
30						CAPITAL CONTRIBUTIONS						
				1								
31		7		Ĭį.	1		•	1	· C			1
32	i i	1		1.	3 1 00 8			I is		ť		
34	1 219 076	- 879 983	4	330 003	38 5 %	COUNTY Contribution % CHANGE IN NET ASSETS				à		1
u	212,014,1		+	200,000		Change in hel Assels	0/1,8/0,11	\$ 7,404,270	\$ 3,674,900	49.6 %		18,023,603

NATIVIDAD STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY AS OF FEBRUARY 29, 2020

1		٥	CURRENT MONTH	MONTH				YEAR -TO -DATE	-DATE			
	Actual	Budget		Variano \$ VAR.	Variance fav. (unfav) 4R. % VAR	REVENUE	Actual	Budget	Variance	Variance fav. (unfav)	, i e	
	5,284	4	4,531	753	16.6%	ADJUSTED PATIENT DAYS	39,927	38,109	1,818	ļ	39,179	79
						Patient Revenue:						
← (\$ 14,	14,566 \$	E			\$ 13,724 \$	14,571	\$ (847)	-5.8%	\$ 13,717	17
V C	Lee r	•	368	183		Pro Fees	428	368	09		ñ	389
,	9,256	٥	6,476	(1,220)		Outpatient	6,153	6,478	(325)	(5.0)	6,123	23
4	19,049	21,	21,411	(2,362)	(11.0)	Total Patient Revenue	20,305	21,418	(1,112)	(5.2)	20,229	129
ĸ	14 870	16	16 212	1 342	œ	Contractual Deductions	100 04					
) (J	1,0	2	7 7	240,1	C. C.	Contractual Deductions	15,284	16,223	939		15,182	82
1 0	6/		929	460		Bad Debt	637	534	(102)	(19.1)	25	573
	160	1	149	(20)		Unable to Pay	94	109	15	13.5	~	83
xo 0	15,109	16	16,861	1,752		Total Contractual Discounts	16,015	16,866	852	5.0	15,838	838
י מ	3,940	4	4,550	(609)	(13.4)	Net Patient Revenue	4,291	4,551	(261)	(5.7)	4,392	92
01	20.68%	21.	21.25%			As a percent of Gross Revenue	21.13%	21.25%			21.71%	1%
7	266	1,	1,042	(45)	(4.3)	Total Government Funding	1,057	1,043	15	4.1	6	696
						Othor Oscaretine						
12	22		23	Ξ		Rent Income	č	30	Ç			
13	1 1		35	76.7	217.4	Interest Income	C 2	67	(3)			56
4	=		13 2	6		NME Contribution	9 7	S C	23		4,	28
. 5	53		63	(y) (E)		Other locome	7 6	5 2	(L)			12
4 91			133	64		Total Other Operating Revenue	176	133	43			29
1	5 134	. 4	5 7 2 5	(1601)		TOTAL BEVENIE	01- 1	20 1	C+ (000)		<u> </u>	200
:	5	ס ⁻	2	(160)		CIALNEVENCE	9,524	9,121	(203)	(3.5)	5,519	19
						EXPENSE						
18	2,849	က	3,167	318	10.0	Salaries, Wages & Benefits	3,044	3,168	123	3.9	2.861	61
19	84		62	(22)	٠	Registry	7.1	62	(6)	5		98
20	648		703	54	7.7	Phys/Residents SWB & Contract Fees	829	703	24		69	632
21	545	_	899	123	18.4	Purchased Services	589	899	80	11.9	57	573
22	387	et =	469	82	17.4	Supplies	430	469	40	8.4	4	457
23	45		47	2	4.4	Insurance	48	47	£		4	44
24	41		58	17	29.9	Utilities and Telephone	28	28	-	1.3	4,	99
25	37		42	2	11.4	Interest Expense	39	42	6	6.2	4	40
50	174	- -	211	37	17.6	Depreciation & Amortization	193	211	18	8.6	20	204
17	92		104	11	11.1	Other Operating Expense	96	104	7	7.0	10	106
28	4,904	5,	5,531	627	11.3	TOTAL EXPENSE	5,246	5,533	286	5.2	5,059	29
59	231	•	194	36	18.8	NET INCOME(LOSS)	277	194	83	42.8	46	460
30						CAPITAL CONTRIBUTIONS						
31	,	•			,		,	,	1			
32												
33	•					County Contribution			,		1	
34	231	ω	194	36	19	19 % CHANGE IN NET ASSETS	\$ 277 \$	194	\$ 83	42.8 %	\$ 460	8

NATIVIDAD BALANCE SHEET AS OF FEBRUARY 29, 2020

% CHG.	(19.1) (24.1) 3.7 9.9 (7.8)	2.2 (3.8) (0.2)	. ' 1.5 1.5 8.0 %	41.6 11.4 (7.3) 21.8 48.9 14.3		40
NIE INC/(DEC)	\$ 6,928,067 (8,721,926) (11,687,001) 173,217 441,430 (12,866,213)	6,871,922 (7,154,968) (283,046) 31,048,564	2,385 2,385 47,901,690	7,090,986 877,934 (2,927,634) 694,989 5,652,217 11,388,492	(4,565,972) (4,565,972) (11,079,171	47 901 691
ENDING	\$ 65,244,433 3,200,000 36,914,867 36,822,881 4,911,415 4,911,469	313,721,775 (193,824,999) 119,896,776 191,836,398	166,036 166,036 \$ 463,904,275	24,125,411 8,599,333 37,310,138 3,888,614 17,215,705 91,139,201	33,789,337 33,789,337 327,896,566 11,079,171 338,975,737	\$ 463 904 275
BEGINNING	\$ 58,316,366 3,200,000 45,636,793 48,509,882 4,738,198 4,470,039	306,849,853 (186,670,031) 120,179,822 160,787,834	163,651 163,651 \$ 446,002,585	17,034,425 7,721,399 40,237,772 3,193,625 11,563,488 79,750,709	38,355,309 38,355,309 327,896,566	\$ 446 002 584
CHRRENT ASSETS		PROPERTY, PLANT & EQUIPMENT LESS: ACCUMULATED DEPRECIATION NET PROPERTY, PLANT& EQUIPMENT OTHER ASSETS	INVESTMENTS HELD FOR CONSTRUCTION ACCRUED INTEREST RECEIVABLE FUNDS IN TRUST TOTAL INVESTMENTS TOTAL ASSETS	CURRENT LIABILITIES ACCRUED PAYROLL ACCOUNTS PAYABLE MCAREMEDICAL LIABILITIES CURRENT PORTION OF DEBT OTHER ACCRUALS TOTAL CURRENT LIABILITIES	LONG TERM LIABILITIES CAPITAL LEASE UN EARNED CONTRIBUTIONS LONG TERM PORTION OF C.O.P'S TOTAL LONG TERM DEBT FUND BALANCES ACCUMULATED FUND CHANGE IN NET ASSETS TOTAL FUND BALANCES	TOTAL LIAB. & FUND BALANCES
% CHG.	(9.9) % - (1.2) 34.3 (0.1) (6.2)	0.3 (0.5) 0.1	0.3 %	3.6 (21.0) (6.0) 31.7	(0.0) (0.0) (12.4) (0.4)	03 %
INC/(DEC)	\$ (7,154,248) (465,492) 9,403,737 (4,214) (322,162) 1,457,621	1,026,036 (919,356) 106,680 (49,446)		828,943 (2,287,757) (2,369,245) 4,140,316	(16,478) (16,478) (1219,076 1,219,076	1 514 855
ENDING	\$ 65,244,433 3,200,000 36,914,867 36,822,881 4,911,415 4,911,469	313,721,775 (193,824,999) 119,896,776 191,836,398	166,036 166,036 \$ 463,904,275	24,125,411 8,599,333 37,310,138 3,888,614 17,215,705 91,139,201	33,789,337 33,789,337 327,896,566 11,079,171 338,975,737	\$ 463 904 275
BEGINNING	72,398,681 3,200,000 37,380,359 27,419,144 4,915,629 5,233,631	312,695,739 (192,905,643) 119,790,096 191,885,844	166,036 166,036 162,389,420	23,296,468 10,887,090 39,679,383 3,888,614 13,075,389	33,805,815 33,805,815 327,896,566 9,860,095 337,756,661	462 389 420
	+ C C 4 C O L B	6 1 21	E 4 5 6	17 18 19 20 21 22	23 25 25 25 25 25 25 25 25 25 25 25 25 25	30

NATIVIDAD STATE AND COUNTY RECEIVABLES

ADJ Reversals and Reclasses
553,521
215,532
62,133
831 186
2

J& d	YTD Feb-20	D -20	
Medi-Cal DSH /SNCP/PHYS SPA	\$ 8,1	8,173,979	
PRIME Y5	8,1	8,106,667	
Rate Range IGT-CCAH-	7,2	7,276,718	
Esperanza Care	(1,3	(1,333,336)	
HPE	θ	684,847	
Hospital Fee	9	630,740	
MCMC EPP	6,5	6,527,134	
HD Residency Support	(3	(331,970)	
MCMC QIP	5,8	5,859,224	
AB915	2,3	2,390,164	
Medicare GME	4.	1,401,857	
SB 1732	2,5	2,589,344	
Ryan White & SAMHSA GRANTS GOVERNMENT FUNDING INCOME	\$ 42,2	243,561 42,218,929	Δ.

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NATIVIDAD STATEMENT OF CASH FLOWS AS OF FEBRUARY 29, 2020

YEAR - TO - DATE	\$ 61,516,366	11,079,170 - 5 7,154,968 18,234,138		8,721,926 11,687,001	7,090,986	877,934 (2,927,634) 694 989	5,652,217 31,182,772	(6,871,922)	(6,871,922)	(4,565,972) (31,048,564) (2,385) (35,616,921)	6,928,067	\$ 68,444,433
	CASH AT BEGINNING OF PERIOD	FROM OPERATIONS: NET INCOME/(LOSS) NET INCOME ADJ - PRIOR YEAR DEPRECIATION/AMORT SUBTOTAL	CHANGES IN WORKING CAPITAL:	ACCOUNTS RECEIVABLE STATE/COUNTY RECEIVABLE DDEDAID EYDENSE & INVENTORY	ACCOUNT BAYROLL	ACCOUNTS PATABLE MCARE/MEDICAL LIABILITIES SHORT TERM DEBT	ACCRUED LIABILITIES NET (DECREASE)/INCREASE	CAPITAL ADDITIONS: PP&E ADDITIONS NBV OF ASSETS DISPOSED	TOTAL CAPITAL (Use of Cash)	FINANCING ACTIVITY: LONG TERM BOND DEBT OTHER ASSETS INVESTMENTS TOTAL FINANCING	INC./(DEC.) IN CASH BALANCE	CASH BALANCE - END OF PERIOD
CURRENT MONTH	\$ 75,598,681	1,219,076 19,356 2,138,432		465,492 (9,403,737) 326,376	828,943	(2,369,245)	4,140,316 (8,299,612)	(1,026,036)	(1,026,036)	(16,478) 49,446 - 32,968	(7,154,248)	\$ 68,444,433
1 1		0 W 4 V V	7	80 G	11 1	12 13 15	16	18 19 20 19	21	22 23 24 25 26	27	28

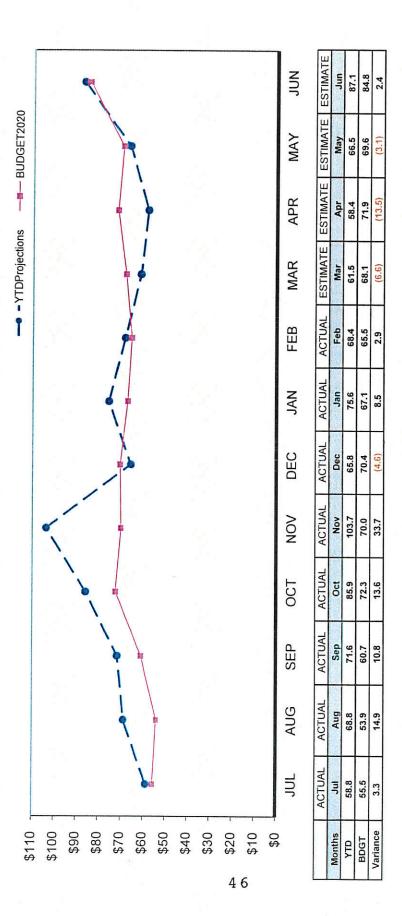
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NATIVIDAD RECONCILIATION OF GOVERNMENT FUNDING FISCAL YEAR 2020

		BDGT-20	EST	ESTIMATE FY2020	Varian	Variance to Budget
Medi-Cal DSH Waiver & Phys SPA	↔	12,340,000	↔	12,340,000	\$,
PRIME Y4		12,160,000		12,160,000		ľ
ЕРР		7,760,000		9,135,000		1,375,000
QIP		8,825,000		8,825,000		2
HPE		ı		454,454		454,454
AB915		3,600,000		3,600,000		
SB1732		3,900,000		3,900,000		ı
CCAH Rate Range		10,959,996		10,959,996		1
HIV Grants		250,000		250,000		í
Esperanza Care Outside Purchased Service		(2,000,000)		(2,000,000)		1
HD Residency Support		(200,000)		(200,000)		ï
Medicare GME & B/D		1,352,000		1,707,354		355,354
Provider Fee		950,000		950,000		ì
	↔	59,596,996	↔	61,781,804	\$	2,184,808



Cash Flow Performance Fiscal Year 2020 (in Millions)



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Total YTD	61,471,012	264,266,306 64,793 10,959,956 3,128,152 257,337 1,154,281 25,686 3,600,000	600,000 579,327 26,000,959 103,777 684,846 5,940,830 22,704,741 1,679,166 3,825,402 1,870,875 1,870,875 1,870,875	29,300,000 29,296,154 2,292,385 2,182,039 458,835,156	86,346,732 6,245,341 2,11,136,634 11,136,634 11,136,634 11,136,634 11,136,634 11,136,634 11,136,736 12,000,000 12,000,000 13,11,000 13,11,000 13,11,000 13,11,000 13,11,000 13,11,000 13,11,000 13,11,000 13,11,000 13,11,000 13,11,000 14,11,000	25.635, 48.154 87,148,154
FSTIMATE	. 66 534 536	21,680,000 79,163 173,454 20,833 141,667 8,939,620 3,600,000	900,000 11,000,000 900,000 17,1,992 101,892	8,478,975 4,000,000 500,000 156,310 80,751,748	6 687,203 4,000,000 262,281 16,680,389 1,672,067 1,672,067 286,090 1,736,075 1,736,075 1,736,075	20.611,618 67,146,154 87,146,154 61,166,837 52,687,682 138,834,016
ESTIMATE	. 58.371.408	21,680,000 79,167 10,569,996 173,460 20,633 141,667	171,892	5,600,239 5,300,000 156,310 44,393,398	5,300,000 5,300,000 16,690,399 244,195 5,600,239 1,1,47,943 36,230,270	8,163,128 66,534,536 66,767,076 (5,600,239) 61,166,637
ESTIMATE APR	61 456 438	21,680,000 78,167 173,480 20,833 141,667	171,892	7,006,035	288,281 288,281 16,680,359 244,155 288,050 7,006,005 1,456,105 32,684,228	(3,085,030) 88,371,408 88,371,118 72,727,000 66,030,000 66,135,138,1481
ESTIMATE	68 434 835	21,680,000 79,167 173,460 20,833 141,667	171,922	8.214,751 500,000 156,310 31,247,914	262 281 601,439 10,690,399 244,156 3,344,115 286,090 1,693,669 1,693,669 3,326,311	(6,978,397) 61,456,438 61,456,438 81,987,862 (6,214,731) 73,773,111
ACTUAL FEB	. 75.594 060	21,097,873 306,532 22,199	230,393 14,250 171,892 128,604		5,327,683 3,683,585 15,820,099 4,39,535 9,177 288,090 1,371,087 998,165 998,165 1,005,039	(7.189,225) 69,434,835 5,918 3,660 68,444,433 61,967,862 61,967,862
JAN	. 65.809.163	22,158,644 279,169 329,120 22,871 10,788,662	171,892		102,527 16,218,232 16,218,232 10,2,181 102,181 11,750,630 25,236,502	9,764,897 75,594,060 75,598,681 81,987,862 81,987,862
ACTUAL DEC	. 103 661.147	19,531,539 18,960 395,683 17,999 587,613	2.925,402	23,918,417	6.425.774 6.425.774 14.882.533 315.522 31,035.454 131,180	(37,851,894) 65,809,163 4,966 9,660 65,817,809 11,095,454 81,987,862
ACTUAL	. 85.861.277	21,968,376 - - 407,195 25,310	45,026 17,134,078 112,867 168,305	280,480 40,141,437	272,369 272,369 147,41,724 180,919 110,114 11,070 1	17.799.870 103.61.147 2.978 7,721 103.671.846 70.892.408
ACTUAL	. 71 555 236	25,245,002 - - 440,972 25,586 7,080,578	26,020,969 11,844,765 334,084 606,023 8,796,960 112,667 136,307	(21,614,932) 1,061,717 281,244 60,380,922	262,281 4634,220 21,453,720 46,759 132,677 204,761 204,761 344,940 46,769	14,306,041 86,861,277 2,978 460 86,884,705 70,892,408 70,892,408
ACTUAL	68.796.379	23,418,875 363,820 19,704	1,073,143	9,411,050 352,890 34,884,566	6,741,064 9,411,060 16,410,998 101,993 102,990 102,900 102,9	2,789,857 71,565,238 3,880 6,247 71,567,163 70,892,408 70,892,408
ACTUAL	58 737 619	20,651,651 190,966 40,336	120,369 5,976,580 12,570,663 171,892 160,163	2,953,338	6,299,775 8,229,398 3,990,513 721,890 14,564,487 	10,058,760 68,796,379 3,689 1,689 68,801,958 70,892,408 70,892,408
ACTUAL	. 61 471 012	23,474,346	562.849	9,246,698 127,486 33,582,797	11,166,259 6,266,337 2,561,367 14,366,412 36,744 12,48,168 36,316,190	(2,733,393) 58,737,519 40,541 3,660 58,781,841 70,892,408 70,892,408
	Beginning Balance	CASH RECEIVS Provider Ference (net pro fees and lab cap) Provider Ference (net pro fees and lab cap) Provider Ference (net pro fees and lab cap) Provider Ference (net provider feel Ference Ference Feel The DEPARTMENT RELING FOR YS Prove SPA	GIP Price is EPP SIR 29/Prop 56 EPP SIR 29/Prop 56 FPF AINE MCAL, FF Frond Sertlement SIR 27/2 FPF VA CAL ANTE BIVERLY FOR Income Crass Track A EVEL X	CASH MCE IO SEUNES IN THE IO A PUBLIC FINA 404 Transfer In (Out) Interest Remonser Interest In	PRIVE LOC The Verbased Services and Supplies PRIVE LOC 151 SFY2017-18 GFP 151 SFY2017-18 GFP 151 GFP PS & GFP V4 Q4 151 GFP PS GFP V4 Q4 151 GFP PS GFP V4 Q4 151 GFP PS GFP V4 Q4 151 GFP V4 Q4 151 GFP V4 Q4 151 GFP V4 Q4 151 GFP V4	Enting Cash Fund 451 (-) Cash Jin Trausit (-) Cash Jin Trausit (-) Credit Cash Account (-) Perty Cash Ending Cash as per G/L Bagnoning Balance Bagnoning Balance Transfer In from fund 451 Transfer Coul fund 404 Ending Cash Fund 404 Ending Cash Fund 491 & 404

NATIVIDAD CASH FORECAST FISCAL YEAR 2020



CREDENTIALS REPORT OF RECOMMENDED ACTIONS FOR BOARD APPROVAL Friday, April 10, 2020

(Per recommendation of the March 10, 2020 Medical Executive Committee)

The following practitioners were reviewed for initial appointment, reappointment, changes in staff status (category), additional privilege requests, etc. Membership factors include licensure, DEA, professional liability insurance, staff requirements, etc. Qualitative/quantitative factors include: peer review, performance improvement, clinical activity, privileging, competence, technical skill, behavior, health, medical records, blood review, medication usage, litigation history, utilization and continuity of care.

INITIAL APPOINTMENTS

NAME	SPECIALTY / SERVICE	STAFF STATUS	APPOINTMENT PERIOD
Appleton, Christopher, DO	Pathology / Pathology	Provisional	4/10/2020 - 04/01/2022
Colbert, Heather, MD	Psychiatry / Psychiatry	Advanced Practice Professional	4/10/2020 — 04/01/2022
Fulton, Megan, CRNA	Nurse Anesthetist / Anesthesiology	Advanced Practice Professional	4/10/2020 — 04/01/2022
Khan, Shahid, MD	FM Hospitalist / Family Medicine	Provisional	4/10/2020 - 04/01/2022
Rambhia, Suraj H., MD	Teleradiology Radiology	Provisional	4/10/2020 - 04/01/2022
Schloemer, Jessica H., RN	SART Nurse / Emergency Medicine	Advanced Practice Professional	4/10/2020 — 04/01/2022
Tapchom, Ange, CRNA	Nurse Anesthetist / Anesthesiology	Provisional	4/10/2020 - 04/01/2022
Ueda, Robert K., MD	Diagnostic Radiology / Radiology	Provisional	4/10/2020 - 04/01/2022

REAPPOINTMENTS

NAME	SPECIALTY/SERVICE	STAFF STATUS	REAPPOINTMENT PERIOD
Leone, Margaret C., PA-C	Physician Assistant / Emergency Medicine	Advanced Practice Professional	05/01/2020 - 05/01/2022
Macias, Edward F., EdD	Clinical Psychology / Family Medicine	Active	05/01/2020 - 05/01/2022
Molinet, Eduardo, MD	Interventional Radiology / Radiology	Active	05/01/2020 - 05/01/2022
Molton, Caryl S., CRNA	Nurse Anesthetist / Anesthesiology	Advanced Practice Professional	05/01/2020 - 05/01/2022
Moore, Paige L., MD	Family Medicine / Family Medicine	Affiliate	05/01/2020 - 05/01/2022
Radner, Allen B., MD	Infectious Diseases / Medical Specialties	Active	05/01/2020 - 05/01/2022
Renfer, Leonard G., MD	Urology / Surgical Specialties	Active	05/01/2020 - 05/01/2022
Sepulveda, Michael C., MD	Internal Medicine Hospitalist / Medical Specialties	Active	05/01/2020 - 05/01/2022
Smith, Alan H., DPM	Podiatry / Surgical Specialties	Active	05/01/2020 - 05/01/2022

RELEASE FROM PROCTORING: The following practitioners have completed their basic and/or advanced procedure proctoring requirements.

NAME	SPECIALTY	Service	RECOMMEND
Appleget, Joseph M, CRNA	Nurse Anesthetist	Anesthesia	Recommend
Datta, Gaurav, MD	Internal Medicine Hospitalist	Medical Specialties	Recommend
Hartnett, S. Kathleen, NNP	Neonatal Nurse Practitioner	Pediatrics	Recommend
Molinet, Eduardo, MD	Interventional Radiology	Radiology	Recommend
Otto, Emily P., AGACNP	Trauma Acute Care Nurse Practitioner	Trauma	Recommend

	Neonatology	Pediatrics	Pediatrics	
Rostami, Nahid, MD	Neonatology	Pediatrics	Recommend	
Stieren, Emily S., MD	Neonatology	Pediatrics	Re	ecommend
CHANGES IN STAFF STA	TUS: The following practitioner	s have been transferred	to the appropriate staff category	
NAME	SPECIALTY	SERVICE	Current / Requested Status	Recommend
Datta, Gaurav, MD	Internal Medicine	Medical Specialties	Provisional to Active	Recommend
Molinet, Eduardo, MD	Interventional Radiology	Radiology	Provisional to Active	Recommend
Pompan, Donald, MD	Orthopedic Surgery	Surgical Specialties	Affiliate to Active	Recommend
Pope, Amber, MD	Neonatology	Pediatrics	Provisional to Active	Recommend
Rostami, Nahid, MD	Neonatology	Pediatrics	Provisional to Active	Recommend
Stieren, Emily S., MD	Neonatology	Pediatrics	Provisional to Active	Recommend
		ACTOR STORY AND DESIGNATION OF THE PARTY OF		Recommend
			e granted Temporary privileges.	
NAME None	SPECIALTY / SERVICE	REASON	DATES	RECOMMEND
NAMES OF STREET STREET,				
REQUEST TO ADD OR An additional training and/or ha current appointment period	ave otherwise met the privilege	ring practitioners have re criteria. Approved privile	quested additional privileges and eges shall be granted for the rem	d have completed nainder of the
NAME	SPECIALTY	SERVICE	PRIVILEGE(S) REQUESTED	RECOMMEND
Harris, Charles R., Ⅲ, MD	Family Medicine	Family Medicine	Voluntary withdrawal of Central Venous Line Placement and Intubation	Recommend
Sommer L. Carter, ACNP	Trauma / Acute Care Nurse Practitioner	Trauma	Prescribed controlled substances Schedules II - V	Recommend
lenault, Emerald N., PA	Emergency Medicine PA	Emergency Department	Administer, provide, or issue Schedules II-V controlled	Recommend
	L		substances without advance supervising phys approval	recommend
RESIGNATIONS: The followard for the followard fo	wing practitioners have voluntar standing with the Medical Staff of	rily resigned their staff mof Natividad at the time of		e status.
ractitioners were in good s	wing practitioners have voluntar standing with the Medical Staff of SPECIALTY	rily resigned their staff m of Natividad at the time of SERVICE	supervising phys approval embership and privileges or AHF	e status.
ractitioners were in good s	standing with the Medical Staff of	of Natividad at the time o	supervising phys approval embership and privileges or AHF of the resignation, unless specifie	P status. d below.
Practitioners were in good s IAME Bautista, Jennifer, MD	standing with the Medical Staff of SPECIALTY	of Natividad at the time of SERVICE	supervising phys approval embership and privileges or AHF of the resignation, unless specifie EFFECTIVE DATE	e status. d below. RECOMMEND
Practitioners were in good s IAME Bautista, Jennifer, MD Clark, Paula, CRNA	SPECIALTY Pulmonary / Critical Care	SERVICE Medical Specialties	supervising phys approval embership and privileges or AHF of the resignation, unless specifie EFFECTIVE DATE 09/30/2019	P status. ed below. RECOMMEND Acknowledge
Practitioners were in good s IAME Bautista, Jennifer, MD Blark, Paula, CRNA lusted, Roger C., MD Gumar, Deepak, MD	SPECIALTY Pulmonary / Critical Care Nurse Anesthetist Ophthalmology Psychiatry	of Natividad at the time of SERVICE Medical Specialties Anesthesia Surgical Specialties Psychiatry	supervising phys approval embership and privileges or AHF of the resignation, unless specifie EFFECTIVE DATE 09/30/2019 02/10/2020 05/01/2020 08/01/2019	P status. d below. RECOMMEND Acknowledge Acknowledge
Practitioners were in good s IAME Bautista, Jennifer, MD Blark, Paula, CRNA lusted, Roger C., MD Gumar, Deepak, MD	SPECIALTY Pulmonary / Critical Care Nurse Anesthetist Ophthalmology	of Natividad at the time of SERVICE Medical Specialties Anesthesia Surgical Specialties	supervising phys approval embership and privileges or AHF of the resignation, unless specifie EFFECTIVE DATE 09/30/2019 02/10/2020 05/01/2020	RECOMMEND Acknowledge Acknowledge Acknowledge
Practitioners were in good stame Bautista, Jennifer, MD Clark, Paula, CRNA Rusted, Roger C., MD Cumar, Deepak, MD RcCague, Andrew, DO Stout, Kevin B., MD	SPECIALTY Pulmonary / Critical Care Nurse Anesthetist Ophthalmology Psychiatry	SERVICE Medical Specialties Anesthesia Surgical Specialties Psychiatry Surgical Specialties Anesthesia	supervising phys approval embership and privileges or AHF of the resignation, unless specifie EFFECTIVE DATE 09/30/2019 02/10/2020 05/01/2020 08/01/2019	P status. d below. RECOMMEND Acknowledge Acknowledge Acknowledge Acknowledge
Practitioners were in good s NAME Bautista, Jennifer, MD Clark, Paula, CRNA Husted, Roger C., MD Kumar, Deepak, MD McCague, Andrew, DO Stout, Kevin B., MD	SPECIALTY Pulmonary / Critical Care Nurse Anesthetist Ophthalmology Psychiatry Surgical Critical Care	of Natividad at the time of SERVICE Medical Specialties Anesthesia Surgical Specialties Psychiatry Surgical Specialties	supervising phys approval embership and privileges or AHF of the resignation, unless specifie EFFECTIVE DATE 09/30/2019 02/10/2020 05/01/2020 08/01/2019 03/04/2020	P status. d below. RECOMMEND Acknowledge Acknowledge Acknowledge Acknowledge Acknowledge Acknowledge
Practitioners were in good s NAME Bautista, Jennifer, MD Clark, Paula, CRNA Husted, Roger C., MD Kumar, Deepak, MD McCague, Andrew, DO Stout, Kevin B., MD Villiams, Don T., MD	SPECIALTY Pulmonary / Critical Care Nurse Anesthetist Ophthalmology Psychiatry Surgical Critical Care Anesthesia	of Natividad at the time of SERVICE Medical Specialties Anesthesia Surgical Specialties Psychiatry Surgical Specialties Anesthesia Surgical Specialties Surgical Specialties	supervising phys approval embership and privileges or AHF of the resignation, unless specifie EFFECTIVE DATE 09/30/2019 02/10/2020 05/01/2020 08/01/2019 03/04/2020 01/01/2020 05/01/2020	P status. Individual below. RECOMMEND Acknowledge Acknowledge Acknowledge Acknowledge Acknowledge Acknowledge Acknowledge
Practitioners were in good s NAME Bautista, Jennifer, MD Clark, Paula, CRNA Husted, Roger C., MD Kumar, Deepak, MD McCague, Andrew, DO Stout, Kevin B., MD Williams, Don T., MD	SPECIALTY Pulmonary / Critical Care Nurse Anesthetist Ophthalmology Psychiatry Surgical Critical Care Anesthesia Orthopedic Surgery The following Nurse(s) have met	of Natividad at the time of SERVICE Medical Specialties Anesthesia Surgical Specialties Psychiatry Surgical Specialties Anesthesia Surgical Specialties Surgical Specialties	supervising phys approval embership and privileges or AHF of the resignation, unless specifie EFFECTIVE DATE 09/30/2019 02/10/2020 05/01/2020 08/01/2019 03/04/2020 01/01/2020 05/01/2020	P status. Indicate the below. RECOMMEND Acknowledge Acknowledge Acknowledge Acknowledge Acknowledge Acknowledge Acknowledge Acknowledge