



Finance Committee Meeting 2020

April 10, 2020



Finance Committee Special Meeting

Friday, April 10, 2020

8:30 AM

***** TELEPHONIC MEETING *****

AGENDA

IMPORTANT NOTICE Regarding COVID 19

Based on guidance from the California Department of Public Health and the California Governor's Office, in order to minimize the spread of the COVID-19 virus, Natividad Medical Center ("Natividad") Finance Committee meetings will be held entirely by telephone conference. There will be no physical location for these meetings. Committee Members shall participate in the meeting by telephone conference. To participate in this Natividad Finance Committee meeting, the public are invited to observe and address the Committee telephonically.

To attend the Finance Committee meeting by telephone conference, please call in at 888-636-3807, participant code 6881183.

1. If a member of the public wishes to comment on a particular agenda item, the public is strongly encouraged to submit their comments in writing via email to the Natividad Finance Committee at Natividadpubliccomments@natividad.com by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record.
2. Members of the public wishing to comment on a specific agenda item while the matter is being heard may participate by any of the following means:
 - a. When the Chair calls for public comment on an agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only.
 - b. If speakers or other members of the public have documents they wish to distribute to the Committee for an agenda item, they are encouraged to submit such documents by 2:00 p.m. on Tuesday before the meeting to: Natividadpubliccomments@natividad.com. To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line.
 - c. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)
 - d. While the matter is being heard, a member of the public may submit a comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at Natividadpubliccomments@natividad.com. To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. If the comment is received prior to close of public comment on an agenda item, every effort will be made to read the comment into the record, but some comments may not be read out loud due to time limitations or length of the comment (if the comment exceeds 250 words).

Comments received prior to the close of the public comment period on an agenda item will be made part of the record for that item.

3. Members of the public who wish to make a general public comment for items not on the day's agenda may submit their comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at Natividadpubliccomments@natividad.com. The Committee date and "general comment" should be indicated in the subject line. The comment will be placed in the record for the meeting, and every effort will be made to read the comment into the record at the appropriate time on the agenda.
4. Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to Natividadpubliccomments@natividad.com. The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.
5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

Call to Order

Marcia Atkinson, Chair

Roll Call

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Agenda Additions/Corrections

Noemi Ferguson

Approval of Minutes

1. Approve the Minutes of February 27, 2020. *Pages 6-9*

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A. *Pages 10-25*
3. Approve the revised schedule of regular meetings of the Finance Committee for the following months of calendar year 2020 – Attachment B. *Page 5*

Scheduled Items/Discussion Items

- None

Review and Approve Financial Report

4. Receive and Approve February 2020 Financial Report. *Pages 26-38*

Daniel Leon, CFO

Adjournment

NEXT FINANCE COMMITTEE MEETING:

Friday, May 8, 2020 at 8:30 AM.

***** TELEPHONIC MEETING *****

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Finance Committee as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Finance Committee shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed, and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



Finance Committee Special Meeting
Friday, April 10, 2020
Consent Items

Attachment A

1. <i>Pages 10-11</i>	Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Pacific Medical, Inc. for orthopedic soft goods, durable medical equipment, and orthotics and prosthetics services at NMC for an amount not to exceed \$500,000 with an agreement term July 1, 2020 through June 30, 2025.
2. <i>Pages 12-13</i>	<ol style="list-style-type: none">a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with American Academy of Family Physicians for consultation services to developing and existing family medicine programs services at NMC for an amount not to exceed \$15,800 with an agreement term May 1, 2020 through April 30, 2021.b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, and insurance provisions within the agreement.
3. <i>Pages 14-15</i>	<ol style="list-style-type: none">a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Electronic Management Services, Inc. (EMS) for Diamond Hosting, EMS Support, and Development services, extending the agreement an additional three (3) year period (June 1, 2020 through May 31, 2023) for a revised full agreement term of June 1, 2018 through May 31, 2023, and adding \$150,000 for a revised total agreement amount not to exceed \$248,000.
4. <i>Pages 16-17</i>	<ol style="list-style-type: none">a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Juan Calzetta M.D. to provide vascular surgery services at NMC for an amount not to exceed \$800,000 for the period May 1, 2020 to June 30, 2022; andb. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$80,000) of the original contract amount and do not significantly change the scope of work.
5. <i>Pages 18-19</i>	Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13105) with Armanino, LLP dba AMF Media Group for public relations services, extending the agreement an additional one (1) year period (May 1, 2020 through April 30, 2021) for a revised full agreement term of May 1, 2016 through April 30, 2021, and adding \$300,000 for a revised total agreement amount not to exceed \$1,611,900.
6. <i>Pages 20-21</i>	Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 with B.E. Smith, Inc. to the agreement (A-13995) for interim management-level services at NMC, extending the agreement an additional two (2) year period (July 1, 2021 through June 30, 2023) for a revised full agreement term of July 1, 2018 through June 30, 2023 and adding \$300,000 for a revised total agreement amount not to exceed \$600,000.
7. <i>Pages 22-23</i>	<ol style="list-style-type: none">a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with RevMD Partner for denial process, software support and

	<p>consulting services at NMC for an amount not to exceed \$485,000 with an agreement term July 1, 2020 through June 30, 2021</p> <p>b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement, which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$48,500) of the original cost of the agreement.</p>
<p>8. <i>Pages 24-25</i></p>	<p>Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13971) with Spin Recruitment Services for advertising recruitment services, extending the agreement an additional one (1) year period (July 1, 2020 through June 30, 2021) for a revised full agreement term of July 1, 2018 through June 30, 2021, and adding \$200,000 for a revised total agreement amount not to exceed \$600,000.</p>



Finance Committee Special Meeting
Friday, April 10, 2020
Consent Items

Attachment B

Natividad Medical Center
Finance Committee
REVISED 2020 Meeting Schedule

The NMC Finance Committee is scheduled to meet the fourth Thursday of the month, unless otherwise notified. Meetings will be held at Natividad Medical Center – Steinbeck Room.

Schedule subject to change.

Month	Date	Time	Room
January	Thursday, 01/23/2020	3:00 p.m.	Steinbeck
February	Thursday, 02/27/2020	3:00 p.m.	Steinbeck
March	Thursday, 03/26/2020 – Cancelled	3:00 p.m.	Steinbeck
April	Thursday, 04/10/2020	8:30 a.m.	Conference Call
May	Thursday, 05/8/2020	8:30 a.m.	Conference Call
June	Thursday, 06/12/2020	8:30 a.m.	Conference Call
July	Thursday, 07/10/2020	8:30 a.m.	Conference Call
August	Thursday, 08/27/2020	3:00 p.m.	Steinbeck
September	Thursday, 09/24/2020	3:00 p.m.	Steinbeck
October	Thursday, 10/22/2020	3:00 p.m.	Steinbeck
November	Thursday, 11/19/2020	3:00 p.m.	Steinbeck
December	*No Meeting		



Finance Committee Meeting
Thursday, February 27, 2020

3:00 PM

Steinbeck Room, Building 300
1441 Constitution Blvd.

MINUTES

Board Members: Libby Downey, Dr. Charles Harris, Marcia Atkinson, Dr. Gary Gray
Absent: None
NMC Staff/County: Daniel Leon, Andrea Rosenberg, Ari Entin, Dr. Craig Walls, Jeanne-Anne Balza, Nancy Buscher

1. Call to Order **Marcia Atkinson, Chair**

2. Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

3. Agenda Additions/Corrections **Noemi Ferguson**

- Correction on Item number 4, Approval of Minutes date should read January 23, 2020.
- Consent Calendar Item number 3, Monterey Language Services board report was pulled from the Finance Committee Agenda.
- Consent Calendar Item number 7, AllMed Healthcare Management board report was corrected and new board report has been submitted to the board for review under Scheduled Item number 7.
- Added Scheduled Item number 8, Renovo board report to the Finance Committee Agenda.

MOTION: *Motion to approve the agenda/corrections moved by Libby Downey, seconded by Dr. Charles Harris, and approved unanimously.*

4. Approval of Minutes

- Approve the Minutes of January 23, 2020.

MOTION: *Motion to approve the minutes of January 23, 2020 moved by Libby Downey, seconded by Dr. Charles Harris, and approved unanimously.*

5. Old Business

- None

6. New Business

- Consent Items – Attachment A.
Review and approve for consideration by the NMC Board of Trustees

MOTION: *Motion to approve Consent Items for consideration by the NMC Board of Trustees, Attachment A, item 1 through 12, moved by Dr. Charles Harris, seconded by Libby Downey, and approved unanimously.*

Scheduled Items/Discussion Items

7. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
- Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with AllMed Healthcare Management, Inc. for external peer review services at NMC for an amount not to exceed \$125,000 with a retroactive agreement term of October 1, 2019 through April 30, 2022.
 - Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$12,500) of the original cost of the agreement.
 - Approve the NMC Chief Executive Officer's recommendation to accept non-standard limitations on liability and limitations on damages provisions within the agreement. **(Dr. Craig Walls)**

MOTION: *Motion to approve Scheduled, item number 7, for consideration by the NMC Board of Trustees, moved by Libby Downey, seconded by Dr. Charles Harris and approved unanimously.*

8. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-14229) with Renovo Solutions LLC per Request for Proposals (RFP) 9600-70 for preventative maintenance plus repairs on biomedical equipment, increasing the total agreement amount by an additional \$752,284 for a revised total agreement amount not to exceed \$2,352,284 with no change to the agreement term of March 1, 2019 through February 28, 2022.
(Andrea Rosenberg)

MOTION: *Motion to approve Scheduled, item number 8, for consideration by the NMC Board of Trustees, moved by Dr. Charles Harris, seconded by Libby Downey and approved unanimously.*

9. **Review and Approve Financial Statements**

Daniel Leon, CFO

- Receive and Approve January 2020 Financial Reports.

MOTION: *Motion to accept the January 2020 Financial Reports moved by Libby Downey, seconded by Dr. Charles Harris, and approved unanimously.*

10. **Adjournment at 3:24pm**

Marcia Atkinson, Chair

Recorded by Noemi Ferguson



Finance Committee Meeting
Thursday, February 27, 2020
Consent Items
MINUTES
Attachment A

1.	Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No.2 to the agreement (A-13426) with UpToDate Inc. for Anywhere electronic clinical resource subscription services, extending the agreement an additional one (1) year period (retroactive to March 1, 2020 through February 28, 2021) for a revised full agreement term of December 1, 2016 through February 28, 2021, and adding \$85,690 for a revised total agreement amount not to exceed \$335,838.
2.	<ul style="list-style-type: none"> a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Preventice Services, LLC for remote arrhythmia monitoring for NMC for an amount not to exceed \$100,000 with an agreement term February 12, 2020 through February 11, 2021. b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, and limitations on liability, provisions within the agreement. c. Ratified the agreement with Preventice Services, LLC signed on February 12, 2020 by the Chief Executive Officer of Natividad in the amount not to exceed \$100,000 for critical services.
3.	<ul style="list-style-type: none"> a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Monterey Language Services for translation, interpretation and other language services at NMC for an amount not to exceed \$600,000 with an agreement term July 1, 2020 through June 30, 2023. b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (2) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$60,000) of the original cost of the agreement.
4.	Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-13932) with 3DR Laboratories, LLC for 3D medical image post processing services, extending the agreement an additional two (2) year period (August 1, 2020 through July 31, 2022) for a revised full agreement term of August 1, 2017 through July 31, 2022 and adding \$180,000 for a revised total agreement amount not to exceed \$441,000.
5.	Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13620) with The CBORD Group, Inc. for food and nutrition software and maintenance services, extending the agreement an additional one (1) year period (August 1, 2020 through July 31, 2021) for a revised full agreement term of July 11, 2017 through July 31, 2021, and adding \$12,886 for a revised total agreement amount not to exceed \$147,312.
6.	<ul style="list-style-type: none"> a. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$4,949,291 to the lowest responsive bidders as follows: NMC 2020-01; Staples Construction Company, Inc. b. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$4,949,291 to the lowest responsive bidders as follows: NMC 2020-02 Ausonio Incorporated;

	<ul style="list-style-type: none"> c. Approve the Performance and Payment Bonds executed and provided by Ausonio Incorporated, Inc. in the amount of \$2,000,000; d. Approve the Performance and Payment Bonds executed and provided by Staples Construction Company, Inc. in the amount of \$2,000,000; and e. Authorize the Chief Executive Officer (CEO) of Natividad Medical Center to execute Job Order Contract Natividad Medical Center 2020-01 with Staples Construction Company, Inc., and Job Order Contract Facilities 2020-02 with Ausonio Incorporated.
7.	<ul style="list-style-type: none"> a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with AllMed Healthcare Management, Inc. for external peer review services at NMC for an amount not to exceed \$100,000 with an agreement term of May 1, 2020 through April 30, 2022. b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement. c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard limitations on liability and limitations on damages provisions within the agreement.
8.	<p>Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Pureserve Building Services, Inc. for professional building maintenance services, extending the agreement an additional two (2) year period (May 1, 2020 through April 30, 2022) for a revised full agreement term of May 1, 2019 through April 30, 2022, and adding \$130,000 for a revised total agreement amount not to exceed \$194,116.</p>
9.	<p>Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Service Agreement (A-13548) with Specialists on Call, Inc., (SOC), a Delaware corporation and Tele-Physicians, P.C., a California professional corporation doing business as Specialists on Call Physicians and as California Tele-Physicians to provide tele-neurology services, extending the term by twelve months (April 1, 2020 to March 31, 2021) for a revised full agreement term of February 1, 2018 to March 31, 2021, and adding \$256,700 for a revised total not to exceed amount of \$820,000 in the aggregate.</p>
10.	<p>Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional Services Agreement (A-13043) with The Regents of the University of California, a California Constitutional corporation, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric hospitalist services, extending the term by twelve months (April 1, 2020 to March 31, 2021) for a revised full agreement term of February 1, 2016 to March 31, 2021, and adding \$236,735 for a revised total not to exceed amount of \$1,099,296 in the aggregate.</p>
11.	<ul style="list-style-type: none"> a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement (A-13538) with James F. Lilja, M.D. dba Bay Area Gynecology Oncology to provide gynecology oncology services, extending the term by twenty-four months (April 1, 2020 to March 31, 2022) for a revised full agreement term of February 1, 2018 to March 31, 2022, and adding \$300,000 for a revised total not to exceed amount of \$710,000; and b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$41,000) of the original contract amount per each amendment.
12.	<ul style="list-style-type: none"> a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 3 to the agreement (A-14045) with Professional Research Consultants, Inc. for patient satisfaction survey services, extending the agreement an additional six (6) month period (April 1, 2020 through September 30, 2020) for a revised full agreement term of July 1, 2015 through September 30, 2020, and adding \$18,310 for a revised total agreement amount not to exceed \$173,275. b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to one (1) future amendment to the agreement which does not significantly alter the scope of work and does not cause an increase of more than ten percent (10%) (\$9,450) of the original cost of the agreement.

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Pacific Medical, Inc. Agreement

Legistar Number: _____

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Pacific Medical, Inc. for orthopedic soft goods, durable medical equipment, and orthotics and prosthetics services at NMC for an amount not to exceed \$500,000 with an agreement term July 1, 2020 through June 30, 2025.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Pacific Medical, Inc. for orthopedic soft goods, durable medical equipment and orthotics and prosthetics services at NMC for an amount not to exceed \$500,000 with an agreement term July 1, 2020 through June 30, 2025.

SUMMARY/DISCUSSION:

NMC routinely requires durable medical equipment (DME) and orthotics and prosthetics (O&P) with fitting services for its patients. In order to maintain consistent quality and improve cost effectiveness, NMC is requesting to establish a new five year agreement with Pacific Medical to replace the previous agreement from 2015 so that the successful business relationship between NMC and Pacific Medical may continue.

Pacific Medical maintains local facilities near the NMC campus in Salinas and is able to provide products and services to NMC's patients regularly and promptly on an as needed basis. Pacific Medical manufactures much of its own equipment as well and is able to provide heavily discounted pricing to NMC and its patients. Sourcing from one vendor is also more efficient and solidifies a close working relationship on a routine basis. Pacific Medical is able to provide services to NMC on-call 24 hours a day for 7 days a week due to trauma center patient needs.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee on April 10, 2020 and by its Board of Trustees on April 10, 2020.

FINANCING:

The cost for this agreement is \$500,000 of which \$100,000 is included in the Fiscal Year 2020-21 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC the additional support it needs to be able to provide patients with durable medical equipment and orthotics and prosthetics through a simplified one single vendor process, thereby improving the health and wellbeing of patients.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Kristen Aldrich, Interim Purchasing and Materials Support Director, 783-2627

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Pacific Medical Inc. Agreement

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

American Academy of Family Physicians Agreement

Legistar Number: _____

..Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with American Academy of Family Physicians for consultation services to developing and existing family medicine programs services at NMC for an amount not to exceed \$15,800 with an agreement term May 1, 2020 through April 30, 2021.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, and insurance provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with American Academy of Family Physicians for consultation services to developing and existing family medicine programs services at NMC for an amount not to exceed \$15,800 with an agreement term May 1, 2020 through April 30, 2021.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, and insurance provisions within the agreement.

SUMMARY/DISCUSSION:

Expert consultants from the American Academy of Family Physicians will conduct pre-visit interviews, then come onsite to tour facilities and conduct in-person interviews to assess the current state of the integration of the Family Medicine Residency Program (FMRP) into the hospital as a whole and assess its alignment with the organization's strategic goals and operational needs.

In particular, AAFP will

1. Assist FMRP with faculty responsibility grid and aligning strategy with hospital
2. Design incremental plan to get where need to go with primary care and Clinic First initiatives
3. Analyze recruiting and retention of residents for primary care
4. Review Labor & Delivery and Inpatient Medicine services for proper staffing

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee on April 10, 2020 and by its Board of Trustees on April 10, 2020.

FINANCING:

The cost for this agreement is \$15,800 of which \$8,000 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

One of the strategic priorities of the County of Monterey is to improve health and quality of life through County supported policies, programs, and services; promoting access to equitable opportunities for healthy choices and healthy environments in collaboration with communities. By ensuring that the only physician training program in our county is working in efficient synergy with our only county hospital will directly support the health and healthcare of our residents both now and well into the future.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Craig Walls, Chief Medical Officer, 783-2521

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

American Academy of Family Physicians Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Electronic Management Services, Inc. Amendment No. 1

Legistar Number: _____

..Title

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Electronic Management Services, Inc. (EMS) for Diamond Hosting, EMS Support, and Development services, extending the agreement an additional three (3) year period (June 1, 2020 through May 31, 2023) for a revised full agreement term of June 1, 2018 through May 31, 2023, and adding \$150,000 for a revised total agreement amount not to exceed \$248,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Electronic Management Services, Inc.(EMS) for Diamond Hosting, EMS Support, and Development services, extending the agreement an additional three (3) year period (June 1, 2020 through May 31, 2023) for a revised full agreement term of June 1, 2018 through May 31, 2023, and adding \$150,000 for a revised total agreement amount not to exceed \$248,000.

SUMMARY/DISCUSSION:

Electronic Management Services (EMS) provides support for the Diamond Computer system. The Diamond system supports the management of claims encounters for patients and physicians. EMS provides monthly support, assists with operational issues and provides off site connectivity. EMS will provide custom programming for approved projects at an hourly rate, according to project scope.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee on April 10, 2020 and by its Board of Trustees on April 10, 2020.

FINANCING:

The cost for this amendment No. 1 is \$150,000, of which \$46,000 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This amendment provides technical support and software maintenance for a computer system that Natividad uses for claims adjudication.

___ Economic Development
___ Administration

☒ Health and Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Nancy Majewski, Managed Care Operations Manager, 783-2385
Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:
Electronic Management Services, Inc. Amendment No. 1
Electronic Management Services, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Juan Calzetta M.D. Agreement

TITLE:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Juan Calzetta M.D. to provide vascular surgery services at NMC for an amount not to exceed \$800,000 for the period May 1, 2020 to June 30, 2022; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$80,000) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Juan Calzetta M.D. to provide vascular surgery services at NMC for an amount not to exceed \$800,000 for the period May 1, 2020 to June 30, 2022; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$80,000) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

Natividad must arrange for the professional consultation and treatment for patients who present to the emergency department and outpatient clinics in need of medical care or treatment in vascular surgery. Natividad would like to enter into this agreement with Dr. Calzetta to provide emergency call coverage and a minimum of two half day clinics per week in the outpatient specialty clinic. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The total not to exceed amount for this Agreement is \$800,000 for the period May 1, 2020 to June 30, 2022 (49 months). \$400,000 is included in the Fiscal Year 2019/2020 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

___ Economic Development
___ Administration

☒ Health and Human Services

☐ Infrastructure

☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Armanino, LLP dba AMF Media Group Amendment No. 4 Legistar Number: _____

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13105) with Armanino, LLP dba AMF Media Group for public relations services, extending the agreement an additional one (1) year period (May 1, 2020 through April 30, 2021) for a revised full agreement term of May 1, 2016 through April 30, 2021, and adding \$300,000 for a revised total agreement amount not to exceed \$1,611,900.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13105) with Armanino, LLP dba AMF Media Group for public relations services, extending the agreement an additional one (1) year period (May 1, 2020 through April 30, 2021) for a revised full agreement term of May 1, 2016 through April 30, 2021, and adding \$300,000 for a revised total agreement amount not to exceed \$1,611,900.

SUMMARY/DISCUSSION:

AMF Media Group (AMF) is a full-service marketing and communications agency based in San Ramon, California with a local Central Coast office in San Luis Obispo. The award-winning public relations division of AMF has brought a diverse wealth of experience and skills to strategic public relations services at Natividad over the past three years. In addition to Natividad, AMF has a proven track record working with public and private health care systems, for example: Alameda Health System, Kern Medical Center, Good Samaritan Hospital in San Jose, and Kaiser Permanente.

Natividad's goal of its public relations efforts is to provide patients (customers) with content in which they are interested. This type of marketing builds trust by creating and sharing valuable and relevant free content. Content can be educational, entertaining or insightful.

During the last three years, AMF has provided public relations services that position Natividad as a comprehensive, high-quality health care provider. AMF works with Natividad to shift latent community perception and raise awareness of the hospital while also being a health resource for our community. These efforts will seek to promote Natividad, its staff, its expertise and service lines with the goals of retaining Natividad's current "core" patients living in zip codes of 93905, 93906, 93901 and 93907; attracting new patients from throughout Monterey County; service line growth; and diversifying the current payer mix. In addition, AMF provides crisis communications when deemed necessary.

AMF will also interface with Natividad's translations vendors to provide content in both English and Spanish. This agreement is not exclusive as Natividad has agreements with other agencies for public relations consultation.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 4 as to form, and the Auditor-Controller has reviewed and approved : 1 8 payment provisions. The amendment No. 4 has

also been reviewed and approved by NMC's Finance Committee on April 10, 2020 and by its Board of Trustees on April 10, 2020.

FINANCING:

The cost for this amendment No. 4 is \$300,000 of which \$50,000 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement help promote access and awareness to health services.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Hillary Fish, Director of Marketing and Community Relations, 783-2693

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

- AMF Media Group Amendment No. 4
- AMF Media Group Amendment No. 3
- AMF Media Group Amendment No. 2
- AMF Media Group Renewal and Amendment No. 1
- AMF Media Group Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Amendment No. 1 to B.E. Smith, Inc.

Legistar Number: _____

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 with B.E. Smith, Inc. to the agreement (A-13995) for interim management-level services at NMC, extending the agreement an additional two (2) year period (July 1, 2021 through June 30, 2023) for a revised full agreement term of July 1, 2018 through June 30, 2023 and adding \$300,000 for a revised total agreement amount not to exceed \$600,000

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 with B.E. Smith, Inc. to the agreement (A-13995) for interim management-level services at NMC, extending the agreement an additional two (2) year period (July 1, 2021 through June 30, 2023) for a revised full agreement term of July 1, 2018 through June 30, 2023 and adding \$300,000 for a revised total agreement amount not to exceed \$600,000

SUMMARY/DISCUSSION:

The recruitment process for full time employees can span several months and on occasion, the hospital finds that it faces a lack of qualified candidates to hire from which then delays the process further. When a management level position is vacant, depending on the position, it may be determined that filling it with an interim person is occasionally necessary, as it would greatly minimize any negative effect on patient care.

BE Smith is a nationally recognized expert in hospital interim management and have proven it is able to respond in a swift manner when a critical position is suddenly vacant. BE Smith has delivered reliable services to NMC, thereby allowing NMC to provide quality patient care to the residents of the Monterey County.

NMC will continue to monitor the hours of all interim workers assigned to NMC to ensure compliance with labor and retirement laws.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. This agreement has also been reviewed and approved by NMC's Finance Committee on April 10, 2020 and by its Board of Trustees on April 10, 2020.

FINANCING:

The cost for this amendment No. 2 is \$300,000 of which \$100,000 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement will provide NMC with any interim management level support it may need to ensure that reliable and quality patient care will not be affected when a vacancy should unexpectedly occur.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Janine Bouyea, Acting Assistant Administrator, 782-2701

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

B.E. Smith Inc. Amendment No. 1

B.E. Smith Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

RevMD Partner Agreement

Legistar Number: _____

..Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with RevMD Partner for denial process, software support and consulting services at NMC for an amount not to exceed \$485,000 with an agreement term July 1, 2020 through June 30, 2021
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement, which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$48,500) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with RevMD Partner for denial process, software support and consulting services at NMC for an amount not to exceed \$485,000 with an agreement term July 1, 2020 through June 30, 2021
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement, which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$48,500) of the original cost of the agreement.

See BOARD REPORT GUIDELINES FOR NMC document for other options.

SUMMARY/DISCUSSION:

Denial management is an important strategy to achieve a successful revenue cycle performance to enhance and recover significant revenue that would otherwise be lost. RevMD Partners will assist in the development and implementation of a denial management structure; assist in the selection of denial technology, develop denial prevention strategies and processes, develop internal governance, and project management support.

It is important to have a clear understanding of denials in order to prioritize, track performance, and identify opportunities for improvement. RevMD Partners will help in identifying trends leading to denial and prevent future denial. Having a denial management program will assist in efficiency, and identify areas and elements that would be most crucial to Natividad's financial success. These efforts will increase Natividad's available resources to support all areas within the organization.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved ; 2 2 payment provisions. The agreement has also

been reviewed and approved by NMC's Finance Committee on April 10, 2020 and by its Board of Trustees on April 10, 2020.

FINANCING:

The cost for this agreement is \$485,000 of which is included in the Fiscal Year 2020-21 Recommended Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs to be able to provide reliable and quality patient care, which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Karen Friedrich, Administration, 783-2556

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

RevMD Partner Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Spin Recruitment Inc. Amendment No.1

Legistar Number: _____

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13971) with Spin Recruitment Services for advertising recruitment services, extending the agreement an additional one (1) year period (July 1, 2020 through June 30, 2021) for a revised full agreement term of July 1, 2018 through June 30, 2021, and adding \$200,000 for a revised total agreement amount not to exceed \$600,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13971) with Spin Recruitment Services for advertising recruitment services, extending the agreement an additional one (1) year period (July 1, 2020 through June 30, 2021) for a revised full agreement term of July 1, 2018 through June 30, 2021, and adding \$200,000 for a revised total agreement amount not to exceed \$600,000.

SUMMARY/DISCUSSION:

NMC utilizes Spin Recruitment Services to assist with its advertising efforts as a result of Request for Proposal (RFP) # 9600-78. NMC requires the assistance of an advertising agency in identifying highly qualified candidates for various hard to fill healthcare positions within NMC. The agencies selected to perform these services have a significant number of years of experience specific to the Health Care Industry. NMC has hard to fill positions such as Nurse Practitioners, Nurses, Physical Therapists, Occupational Therapists and other various clinical positions which require extensive advertising outside of our local area. As a result of the number of active recruitments, and the difficulty of filling them, NMC has utilized significant online, newspaper, and direct mail campaigns to find qualified candidates to meet the needs of the facility and provide quality patient care.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee on April 10, 2020 and by its Board of Trustees on April 10, 2020.

FINANCING:

The cost for this amendment No. 1 is \$200,000 of which \$200,000 is included in the Fiscal Year 2020-21 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this Agreement provide the additional support NMC needs to fill hard to fill healthcare positions in order to continue providing reliable and quality patient care to NMC patients.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Janine Bouyea, Human Resources Administrator, 783-2701

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Spin Recruitment Inc. Amendment 1

Spin Recruitment Inc. Agreement

Attachments on file with the Clerk of the Board

FINANCIAL STATEMENTS

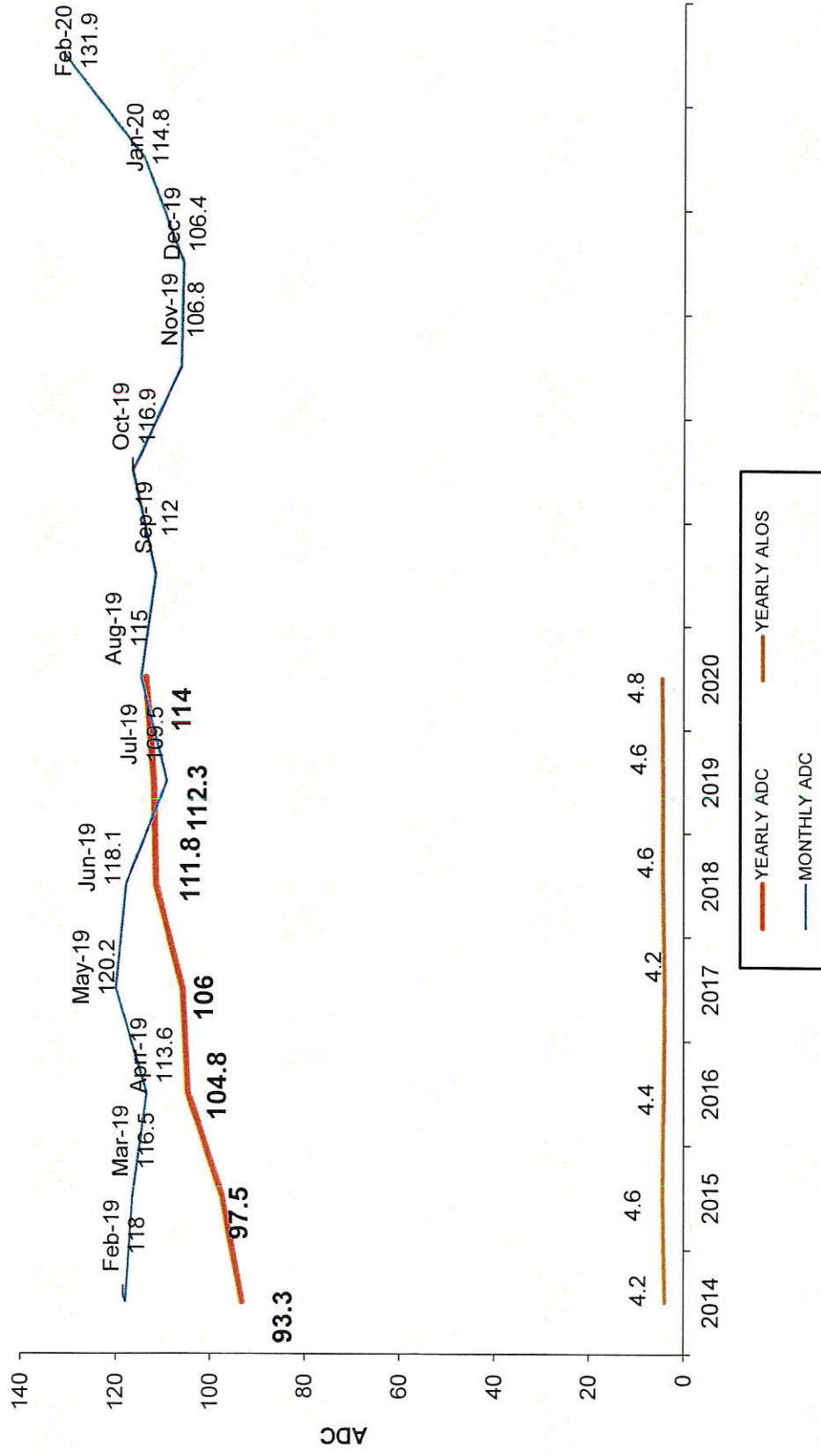
FEBRUARY 29, 2020

FINANCIAL STATEMENTS

FEBRUARY 29, 2020

I N D E X

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1	TOTAL ADC TREND GRAPH - 2014-2020
2	STATISTICAL REPORT
4	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS TO BUDGET
5	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS PER APD
6	BALANCE SHEET
7	SCHEDULE OF STATE / COUNTY RECEIVABLES
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9	RECONCILIATION OF GOVERNMENT FUNDING
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11	CASH SCHEDULE FOR F/Y 19-20



NATIVIDAD STATISTICAL REPORT FEBRUARY 29 , 2020

Month-To-Date					Year-To-Date					
12-19	01-20	02-20	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS					
					CY/PTY					
1	194	199	320	272	NICU	15	2,284	1,748	2,160	-19.07%
2	1,499	1,605	1,701	1,273	Med/Surg	61	10,707	12,491	10,710	16.63%
3	209	202	222	207	ICU	10	1,740	1,577	1,732	-8.95%
4	69	75	100	71	Peds	12	597	496	595	-16.64%
5	706	706	674	641	Acute Rehab	24	5,399	5,592	5,398	3.59%
6	251	308	305	327	OB/Gyn	27	2,755	2,217	2,369	-6.42%
7	2,928	3,095	3,322	2,791	TOTAL ACUTE	149	23,482	24,121	22,964	5.04%
8	369	464	504	399	Psychiatric	19	3,355	3,707	3,396	9.16%
9	3,297	3,559	3,826	3,190	TOTAL DAYS	168	26,837	27,828	26,360	5.57%
10	263	294	261	283	Nursery	18	2,384	2,250	2,383	-5.58%
AVERAGE DAILY CENSUS										
11	71.7	77.1	91.3	74.1	Acute	125	74.1	75.9	72.0	5.42%
12	22.8	22.8	23.2	22.1	Acute Rehab	24	22.1	22.9	22.1	3.62%
13	11.9	15.0	17.4	13.8	Psychiatric	19	13.8	15.2	13.9	9.35%
14	106.4	114.8	131.9	110.0	TOTAL	168	110.0	114.0	108.0	5.56%
15	8.5	9.5	9.0	9.8	Nursery	18	9.8	9.2	9.8	-6.12%
PERCENTAGE OF OCCUPANCY										
16	57.4%	61.7%	73.0%	59.3%	Acute		59.3%	60.7%	57.6%	5.4%
17	95.0%	95.0%	96.7%	92.1%	Acute Rehab		92.1%	95.4%	92.1%	3.6%
18	62.6%	78.9%	91.6%	72.6%	Psychiatric		72.6%	80.0%	73.2%	9.4%
19	63.3%	68.3%	78.5%	65.5%	TOTAL		65.5%	67.9%	65.9%	3.0%
20	47.2%	52.8%	50.0%	54.4%	Nursery		54.4%	51.1%	54.4%	-6.1%
ADMISSIONS										
21	615	641	586	579	Acute		4,872	4,871	4,932	-1.24%
22	50	58	49	51	Acute Rehab		425	441	429	2.80%
23	60	61	52	58	Psychiatric		488	487	499	-2.40%
24	725	760	687	688	TOTAL		5,785	5,799	5,860	-1.04%
25	162	177	159	168	Nursery		1,416	1,351	1,427	-5.33%
26	166	183	167	189	Deliveries		1,596	1,383	1,480	-6.55%
DISCHARGES										
27	622	642	609	579	Acute		4,872	4,989	5,061	-1.42%
28	50	56	52	51	Acute Rehab		425	441	424	4.01%
29	63	53	51	58	Psychiatric		488	485	495	-2.02%
30	735	751	712	688	TOTAL		5,785	5,915	5,980	-1.09%
31	143	157	131	168	Nursery		1,416	1,209	1,288	-6.13%
AVERAGE LENGTH OF STAY										
32	4.5	4.7	5.6	4.6	Acute(Hospital wide no babies)		4.6	4.8	4.5	6.67%
33	14.1	12.2	13.8	12.6	Acute Rehab		12.7	12.7	12.6	0.79%
34	2.8	2.9	3.4	2.5	OB/Gyn		2.5	2.8	2.2	27.27%
35	6.2	7.6	9.7	6.9	Psychiatric		6.9	7.6	6.8	11.76%
36	1.6	1.7	1.6	1.7	Nursery		1.7	1.7	1.7	0.00%
OUTPATIENT VISITS										
37	4,224	4,802	4,623	4,801	Emergency Room		35,831	36,170	34,600	4.54%
38	576	582	541	542	ER Admits		4,564	4,494	4,461	0.74%
39	79.4%	76.6%	78.7%	78.8%	ER Admits as a % of Admissions		78.9%	77.5%	76.1%	1.80%
40	5,245	6,085	5,563	5,834	Clinic Visits		49,084	48,129	48,932	-1.64%
ANCILLARY PROCEDURES BILLED										
41	46,396	49,280	48,258	44,442	Lab Tests		373,920	384,145	367,428	4.55%
42	3,305	3,545	3,437	2,839	Radiology Procedures		23,888	27,881	27,786	0.34%
43	172	186	164	198	MRI Procedures		1,668	1,589	1,593	-0.25%
44	119	176	120	127	Nuclear Med Procedures		1,071	1,170	1,028	13.81%
45	1,000	1,122	986	990	Ultrasound Procedures		8,328	8,838	8,434	4.79%
46	1,620	1,484	1,665	1,434	CT Scans		12,060	14,091	11,765	19.77%
47	395	396	365	351	Surgeries		2,808	3,052	2,796	9.16%
48	8.67	7.97	7.23	8.22	FTE'S PER AOB		8.22	7.94	8.35	-4.91%
49	1,300.2	1,308.2	1,316.9	1,283.9	TOTAL PAID FTE'S		1,283.9	1,298.0	1,293.3	0.37%
50	4,663	5,089	5,284	4,530	ADJUSTED PATIENT DAYS		38,109	39,927	37,803	5.62%

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2020

	JUL-19	AUG-19	SEP-19	OCT-19	NOV-19	DEC-19	JAN-20	FEB-20	MAR-20	APR-20	MAY-20	JUN-20	YTD
R E V E N U E													
Patient Revenue:													
1 Inpatient	\$ 65,854,051	\$ 72,341,082	\$ 67,257,857	\$ 75,659,222	\$ 63,147,291	\$ 64,028,884	\$ 69,712,907	\$ 68,971,409	\$ -	\$ -	\$ -	\$ -	\$ 547,970,713
2 Pro Fees	2,153,024	2,037,495	1,878,816	1,257,520	2,034,643	2,486,128	2,331,226	2,910,223	-	-	-	-	17,089,075
3 Outpatient	29,931,254	35,067,441	32,244,876	32,779,596	29,330,235	27,596,271	30,974,317	27,773,560	-	-	-	-	245,671,550
4 Total Patient Revenue	97,936,329	109,460,018	101,381,549	109,698,338	94,512,169	94,069,293	103,018,450	100,655,192	-	-	-	-	810,731,338
Deductions from revenue													
5 Contractual Deductions	71,393,900	82,425,846	76,932,095	79,951,351	69,978,973	71,723,040	79,261,910	78,574,025	-	-	-	-	610,241,140
6 Bad Debt	4,584,691	3,572,270	3,104,949	3,996,629	4,349,338	3,221,535	2,172,931	416,480	-	-	-	-	25,418,823
7 Unable to Pay	293,627	356,052	350,127	477,842	429,310	540,848	464,711	844,203	-	-	-	-	3,756,720
8 Total Contractual Discounts	76,272,218	86,354,168	80,387,171	84,425,822	74,757,621	75,485,423	81,899,552	79,834,708	-	-	-	-	639,416,683
9 Net Patient Revenue	21,666,111	23,105,850	20,994,378	25,270,516	19,754,548	18,583,870	21,118,898	20,820,484	-	-	-	-	171,314,655
10 As a percent of Gross Revenue	22.12%	21.11%	20.71%	23.04%	20.90%	19.76%	20.50%	20.68%	0.00%	0.00%	0.00%	0.00%	21.13%
Total Government Funding	4,966,417	5,146,012	4,943,339	5,385,312	4,977,335	6,504,587	5,025,642	5,270,285	-	-	-	-	42,218,929
Other Operating Revenue:													
11 Rent Income	109,278	120,775	115,026	115,027	115,024	115,025	115,026	115,025	-	-	-	-	920,204
12 Interest Income	126,000	124,951	257,246	169,399	717,456	169,399	704,233	586,601	-	-	-	-	2,855,285
13 NMF Contribution	60,000	60,000	59,000	60,984	59,016	60,984	60,984	57,049	-	-	-	-	478,017
14 Other Income	305,431	371,398	375,833	371,410	425,942	289,566	341,429	280,419	-	-	-	-	2,761,428
15 Total Other Operating Revenue	600,707	677,124	807,105	716,820	1,317,438	634,974	1,221,672	1,039,094	-	-	-	-	7,014,934
16 TOTAL REVENUE	27,233,235	28,928,986	26,744,822	31,372,648	26,049,321	25,723,431	27,366,212	27,129,863	-	-	-	-	220,548,518
EXPENSE													
Salaries, Wages & Benefits	15,311,219	15,090,278	15,266,283	15,272,565	14,764,401	15,578,250	15,216,008	15,054,404	-	-	-	-	121,573,408
18 Registry	259,208	363,700	272,544	415,356	342,781	416,050	308,501	445,081	-	-	-	-	2,823,201
19 Phys/Residents SWB & Contract Fees	3,470,366	3,290,181	3,454,614	3,190,055	3,266,407	3,460,499	3,502,201	3,423,959	-	-	-	-	27,060,282
20 Purchased Services	2,909,487	3,573,154	2,550,468	3,670,538	2,676,081	2,411,736	2,840,275	2,879,716	-	-	-	-	23,511,435
21 Supplies	2,242,964	2,498,569	1,879,603	2,404,576	2,111,568	1,751,105	2,217,801	2,047,307	-	-	-	-	17,153,491
22 Insurance	239,400	239,400	239,399	239,400	239,400	239,400	239,399	239,400	-	-	-	-	1,915,198
23 Utilities and Telephone	317,654	313,723	270,809	328,142	342,694	290,795	223,053	216,519	-	-	-	-	2,303,389
24 Interest Expense	196,025	196,027	196,025	196,026	196,026	196,026	196,026	196,025	-	-	-	-	1,568,205
25 Depreciation & Amortization	1,016,188	1,017,712	1,016,795	1,008,320	911,726	910,134	908,966	919,208	-	-	-	-	7,709,049
26 Other Operating Expense	438,314	509,005	519,897	500,258	547,712	263,876	565,460	487,168	-	-	-	-	3,851,690
27 TOTAL EXPENSE	26,400,824	27,091,749	25,686,437	27,225,236	25,398,753	25,517,871	26,237,690	25,910,787	-	-	-	-	209,459,348
28 NET INCOME(LOSS)	832,411	1,837,237	1,058,385	4,147,412	650,568	205,560	1,128,522	1,219,076	-	-	-	-	11,079,170
Normalization for Extraordinary Items													
Interest, Anthem Arbitration	-	-	-	-	-	-	-	-	-	-	-	-	-
30 Anthem Arbitration Payment	-	-	-	(1,679,166)	-	-	-	-	-	-	-	-	-
31 Medical FFS Settlement FY09-10	-	-	-	-	-	-	-	-	-	-	-	-	-
32 Metro Settlement	-	-	-	-	(6,250)	(6,250)	(6,250)	-	-	-	-	-	(1,679,166)
33 Total Extraordinary Items	-	-	-	(1,679,166)	(6,250)	(6,250)	(6,250)	-	-	-	-	-	(18,750)
34 NET INCOME BEFORE Extraordinary Items	\$ 832,411	\$ 1,837,237	\$ 1,058,385	\$ 2,468,246	\$ 644,318	\$ 199,310	\$ 1,122,272	\$ 1,219,076	\$ -	\$ -	\$ -	\$ -	\$ 9,301,014
CAPITAL CONTRIBUTIONS													
County Contribution	\$ 832,411	\$ 1,837,237	\$ 1,058,385	\$ 4,147,412	\$ 650,568	\$ 205,560	\$ 1,128,522	\$ 1,219,076	\$ -	\$ -	\$ -	\$ -	\$ 11,079,170
CHANGE IN NET ASSETS													

NATIVIDAD

CAPITAL CONTRIBUTIONS

STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY
AS OF FEBRUARY 29, 2020

NATIVIDAD

CURRENT MONTH										YEAR-TO-DATE			
		Budget		Variance fav. (unfav)				Actual		Budget		Variance fav. (unfav)	
		Actual		\$ VAR.	% VAR					\$ VAR.	% VAR		
		5,284	4,531	753	16.6%			39,927	38,109	1,818	4.8%	39,179	
<div>REVENUE</div>													
<div>ADJUSTED PATIENT DAYS</div>													
<div>Patient Revenue:</div>													
1	\$	13,242	\$	14,566	\$	(1,324)	(9.1) %	\$	13,724	\$	14,571	\$	(847)
2		551		368		183	49.7		428		368		60
3		5,256		6,476		(1,220)	(18.8)		6,153		6,478		(325)
4		19,049		21,411		(2,362)	(11.0)		20,305		21,418		(1,112)
<div>Deductions from revenue</div>													
5		14,870		16,212		1,342	8.3		15,284		16,223		939
6		79		539		460	85.4		637		534		(102)
7		160		110		(50)	(45.3)		94		109		15
8		15,109		16,861		1,752	10.4		16,015		16,866		852
9		3,940		4,550		(609)	(13.4)		4,291		4,551		(261)
10		20.68%		21.25%					21.13%		21.25%		
11		997		1,042		(45)	(4.3)		1,057		1,043		15
<div>Total Government Funding</div>													
<div>Other Operating Revenue:</div>													
12		22		23		(1)	(5.6)		23		25		(2)
13		111		35		76	217.4		58		35		23
14		11		13		(2)	(14.3)		12		13		(1)
15		53		63		(9)	(15.1)		83		61		22
16		197		133		64	47.7		176		133		43
17		5,134		5,725		(591)	(10.3)		5,524		5,727		(203)
<div>TOTAL REVENUE</div>													
<div>EXPENSE</div>													
18		2,849		3,167		318	10.0		3,044		3,168		123
19		84		62		(22)	(36.1)		71		62		(9)
20		648		703		54	7.7		678		703		24
21		545		688		123	18.4		589		668		80
22		387		469		82	17.4		430		469		40
23		45		47		2	4.4		48		47		(1)
24		41		58		17	29.9		58		58		1
25		37		42		5	11.4		39		42		3
26		174		211		37	17.6		193		211		18
27		92		104		11	11.1		96		104		7
28		4,904		5,531		627	11.3		5,246		5,533		286
<div>TOTAL EXPENSE</div>													
29		231		194		36	18.8		277		194		83
<div>NET INCOME(LOSS)</div>													
30													
<div>CAPITAL CONTRIBUTIONS</div>													
31		-		-		-	-		-		-		-
32		-		-		-	-		-		-		-
33		-		-		-	-		-		-		-
<div>County Contribution</div>													
34	\$	231	\$	194	\$	36	19 %	\$	277	\$	194	\$	83
<div>CHANGE IN NET ASSETS</div>													
<div>42.8 %</div>													
<div>460</div>													

**NATIVIDAD
BALANCE SHEET
AS OF FEBRUARY 29, 2020**

	CURRENT MONTH				YEAR - TO - DATE			
	BEGINNING	ENDING	INC/(DEC)	% CHG.	BEGINNING	ENDING	INC/(DEC)	% CHG.
1	\$ 72,398,681	\$ 65,244,433	\$ (7,154,248)	(9.9)	\$ 58,316,366	\$ 65,244,433	\$ 6,928,067	11.9
2	3,200,000	3,200,000	-	-	3,200,000	3,200,000	-	-
3	37,380,359	36,914,867	(465,492)	(1.2)	45,636,793	36,914,867	(8,721,926)	(19.1)
4	27,419,144	36,822,881	9,403,737	34.3	48,509,882	36,822,881	(11,687,001)	(24.1)
5	4,915,629	4,911,415	(4,214)	(0.1)	4,738,198	4,911,415	173,217	3.7
6	5,233,631	4,911,469	(322,162)	(6.2)	4,470,039	4,911,469	441,430	9.9
7	150,547,444	152,005,065	1,457,621	1.0	164,871,278	152,005,065	(12,866,213)	(7.8)
8								
9	312,695,739	313,721,775	1,026,036	0.3	306,849,853	313,721,775	6,871,922	2.2
10	(192,905,643)	(193,824,999)	(919,356)	(0.5)	(186,670,031)	(193,824,999)	(7,154,968)	(3.8)
11	119,790,096	119,896,776	106,680	0.1	120,179,822	119,896,776	(283,046)	(0.2)
12	191,885,844	191,836,398	(49,446)	(0.0)	160,787,834	191,836,398	31,048,564	19.3
13	-	-	-	-	-	-	-	-
14	-	-	-	-	-	-	-	-
15	166,036	166,036	-	-	163,651	166,036	2,385	1.5
16	462,389,420	463,904,275	1,514,855	0.3	446,002,585	463,904,275	17,901,690	4.0
17	23,296,468	24,125,411	828,943	3.6	17,034,425	24,125,411	7,090,986	41.6
18	10,887,090	8,599,333	(2,287,757)	(21.0)	7,721,399	8,599,333	877,934	11.4
19	39,679,383	37,310,138	(2,369,245)	(6.0)	40,237,772	37,310,138	(2,927,634)	(7.3)
20	3,888,614	3,888,614	-	-	3,193,625	3,888,614	694,989	21.8
21	13,075,389	17,215,705	4,140,316	31.7	11,563,488	17,215,705	5,652,217	48.9
22	90,826,944	91,139,201	312,257	0.3	79,750,709	91,139,201	11,388,492	14.3
23	-	-	-	-	-	-	-	-
24	-	-	-	-	-	-	-	-
25	33,805,815	33,789,337	(16,478)	(0.0)	38,355,309	33,789,337	(4,565,972)	(11.9)
26	33,805,815	33,789,337	(16,478)	(0.0)	38,355,309	33,789,337	(4,565,972)	(11.9)
27	327,896,566	327,896,566	-	-	327,896,566	327,896,566	-	-
28	9,860,095	11,079,171	1,219,076	(12.4)	-	11,079,171	11,079,171	100.0
29	337,756,661	338,975,737	1,219,076	0.4	327,896,566	338,975,737	11,079,171	3.4
30	462,389,420	463,904,275	1,514,855	0.3	446,002,584	463,904,275	17,901,691	4.0

NATIVIDAD
STATE AND COUNTY RECEIVABLES

AS OF 02/29/20

BALANCE SHEET

	Req. Balance	ADJ	Reversals and Reclasses	Medi-Cal Waiver	GPP /PRIME	IGT	Payments	Ending Balance
Medi-Cal Waiver (DSH +SNCP)	\$ 12,591,967					33,650,486	(62,351,437)	157,412
Hospital Fee	-						(298,129)	332,611
Rate Range IGT-CCAH-	8,246,935							15,523,653
MCMC EPP	7,864,243					7,644,068	(11,844,756)	10,190,689
MCMC QIP	17,797,590					8,223,369	(26,020,959)	5,859,224
SB1732	666,674						(3,488,251)	(232,233)
AB 915	-							2,390,164
A/R Office Buildings	85,042						(969,833)	35,416
A/R Manco Abbott	(39,159)							(39,159)
Interest Accrued Positive Cash	-		553,521				(1,733,850)	586,601
Accrued Donations	937,359						(65,188)	1,350,189
A/R Jail-PG&E	316,260						(1,163,269)	32,846
Health Department	42,970						(586,562)	638,541
Ryan White & EIP A/R	-		165,980				(169,053)	(3,073)
STATE RECEIVABLES	\$ 48,509,882	\$ 46,655,178	\$ 831,186	\$ -	\$ -	\$ 49,517,923	\$ (108,691,287)	\$ 36,822,881

P & L

	YTD Feb-20
Medi-Cal DSH /SNCP/PHYS SPA	\$ 8,173,979
PRIME Y5	8,106,667
Rate Range IGT-CCAH-	7,276,718
Esperanza Care	(1,333,336)
HPE	684,847
Hospital Fee	630,740
MCMC EPP	6,527,134
HD Residency Support	(331,970)
MCMC QIP	5,859,224
AB915	2,390,164
Medicare GME	1,401,857
SB 1732	2,589,344
Ryan White & SAMHSA GRANTS	243,561
GOVERNMENT FUNDING INCOME	\$ 42,218,929

NATIVIDAD

STATEMENT OF CASH FLOWS

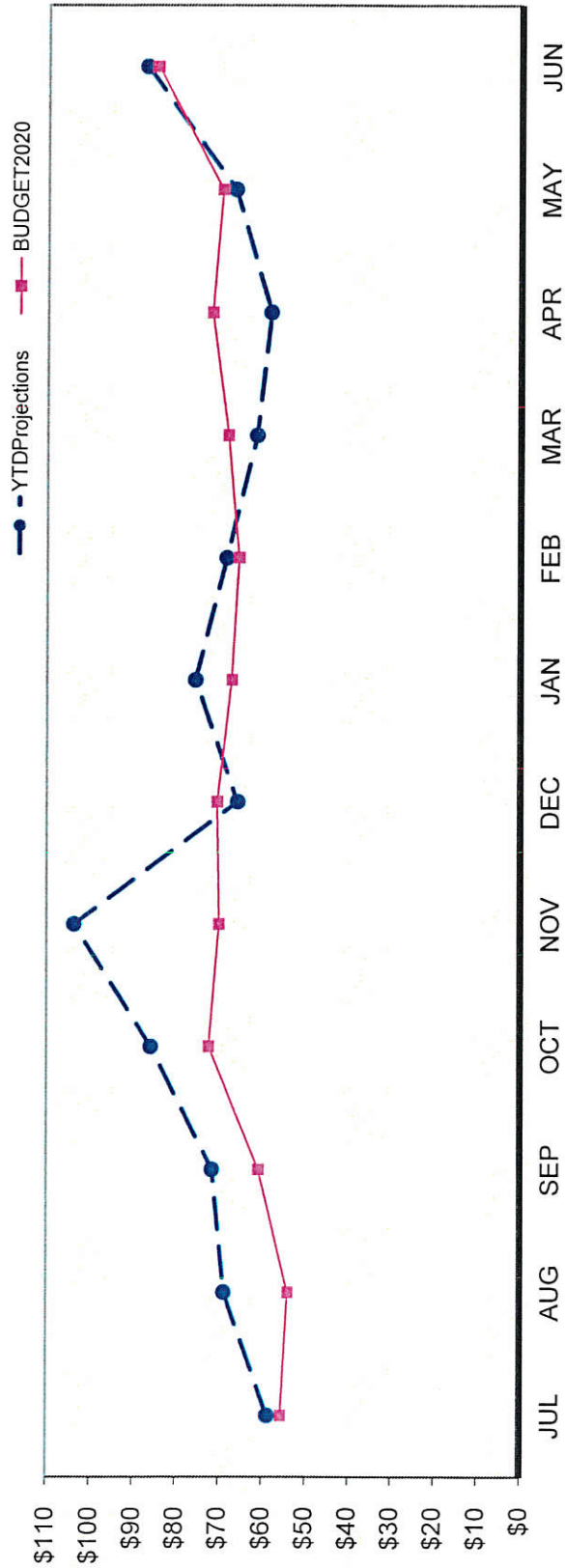
AS OF FEBRUARY 29, 2020

	CURRENT MONTH	YEAR - TO - DATE
1	\$ 75,598,681	\$ 61,516,366
2		
3	1,219,076	11,079,170
4	-	-
5	919,356	7,154,968
6	2,138,432	18,234,138
7		
8	465,492	8,721,926
9	(9,403,737)	11,687,001
10	326,376	(614,647)
11	828,943	7,090,986
12	(2,287,757)	877,934
13	(2,369,245)	(2,927,634)
14	-	694,989
15	4,140,316	5,652,217
16	(8,299,612)	31,182,772
17		
18		
19	(1,026,036)	(6,871,922)
20	-	-
21	(1,026,036)	(6,871,922)
22		
23	(16,478)	(4,565,972)
24	49,446	(31,048,564)
25	-	(2,385)
26	32,968	(35,616,921)
27	(7,154,248)	6,928,067
28	\$ 68,444,433	\$ 68,444,433

NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2020

	<u>BDGT-20</u>	<u>ESTIMATE FY2020</u>	<u>Variance to Budget</u>
Medi-Cal DSH Waiver & Phys SPA	\$ 12,340,000	\$ 12,340,000	\$ -
PRIME Y4	12,160,000	12,160,000	-
EPP	7,760,000	9,135,000	1,375,000
QIP	8,825,000	8,825,000	
HPE	-	454,454	454,454
AB915	3,600,000	3,600,000	-
SB1732	3,900,000	3,900,000	-
CCAH Rate Range	10,959,996	10,959,996	-
HIV Grants	250,000	250,000	-
Esperanza Care Outside Purchased Service	(2,000,000)	(2,000,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,352,000	1,707,354	355,354
Provider Fee	950,000	950,000	-
	<u>\$ 59,596,996</u>	<u>\$ 61,781,804</u>	<u>\$ 2,184,808</u>

Cash Flow Performance Fiscal Year 2020 (in Millions)



Months	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
ACTUAL	58.8	68.8	71.6	85.9	103.7	65.8	75.6	68.4	61.5	58.4	66.5	87.1
YTD	58.8	68.8	71.6	85.9	103.7	65.8	75.6	68.4	61.5	58.4	66.5	87.1
BDGT	55.5	53.9	60.7	72.3	70.0	70.4	67.1	65.5	68.1	71.9	69.6	84.8
Variance	3.3	14.9	10.8	13.6	33.7	(4.6)	8.5	2.9	(6.6)	(13.5)	(3.1)	2.4

NATIVIDAD
CASH FORECAST
FISCAL YEAR 2020

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ACTUAL DEC	ACTUAL JAN	ACTUAL FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	61,471,012	58,737,619	68,796,379	71,555,208	18,881,277	103,661,147	65,809,163	75,594,080	89,494,805	91,466,438	58,371,458	96,534,536	61,471,012
CASH RECEIPTS													
Patient Business (incl pro fact and lab cap)	23,474,346	20,451,451	23,418,975	25,245,002	21,940,376	19,531,539	22,158,644	21,097,873	21,680,000	21,680,000	21,680,000	21,680,000	264,268,306
Provider Fee	-	-	-	-	-	18,960	279,109	-	79,167	79,167	79,167	79,163	614,793
RR LGT GC&H	-	-	-	-	-	-	-	-	-	-	-	-	-
SHORT DOYLE	190,996	190,996	363,020	440,572	407,195	395,683	328,120	306,532	173,460	173,460	173,460	173,454	10,959,996
HIV GRANTS	-	40,336	19,704	25,686	25,310	17,959	20,833	22,871	20,833	20,833	20,833	20,833	3,128,152
HEALTH DEPARTMENT REIMB	-	-	-	-	-	587,613	10,788,862	-	141,667	141,667	141,667	141,667	257,337
GPP V5	-	-	-	7,090,978	-	-	-	-	-	-	-	-	1,154,281
AB915	-	-	-	-	-	-	-	-	-	-	-	-	8,959,620
Phys SPA	-	-	-	-	-	-	-	-	-	-	-	-	26,818,660
GPP FY18-19	582,849	-	16,478	26,020,959	-	-	-	-	-	-	-	-	3,600,000
QJP	-	-	-	11,844,355	-	-	-	-	-	-	-	-	800,000
EPP	-	-	-	-	-	-	-	-	-	-	-	-	579,327
58239/Prop 56	58,751	-	-	-	-	-	-	-	-	-	-	-	26,020,959
HFE	-	120,369	-	-	-	-	-	-	-	-	-	-	22,844,755
GPVY3 Final Rec'n	-	5,926,560	-	334,084	-	-	-	-	-	-	-	-	103,777
PRIME	-	12,570,863	-	-	-	-	-	-	-	-	-	-	684,846
MCAL FFS Final Settlement	-	-	1,073,143	606,023	17,134,078	-	-	-	-	-	-	-	5,940,930
581732	-	-	-	-	-	2,525,402	-	-	-	-	-	-	29,704,141
GPP V4 Q4	-	-	-	8,796,960	-	-	-	-	-	-	-	-	1,679,166
TIME B1 WEEKLY	112,667	171,892	171,892	112,667	112,667	267,839	171,892	171,892	171,892	171,892	171,892	171,892	3,625,402
Rent Income	-	160,163	56,714	135,307	168,305	183,363	109,634	128,604	109,634	109,634	109,634	109,634	8,796,960
CCAH MCE to Cost FY18-16 & FY16-17	-	-	-	-	-	-	-	-	-	-	-	-	1,970,975
Fund 404 Transfer	-	-	-	-	-	-	-	-	-	-	-	-	1,361,546
16T Sub-Fund Transfer In/(Out)	9,246,698	2,953,338	9,411,050	(21,614,332)	-	-	-	-	8,214,751	7,006,005	5,600,239	8,478,975	29,300,000
Interest Income	-	-	-	1,061,717	-	-	862,137	-	500,000	500,000	500,000	500,000	5,236,154
Miscellaneous Revenue	127,486	-	352,890	261,244	260,480	359,150	156,310	155,549	156,310	156,310	156,310	156,310	2,863,660
Total Cash Receipts	33,582,797	42,785,980	34,884,566	60,360,922	40,141,437	23,918,417	35,061,479	22,127,292	31,247,914	29,539,198	44,393,396	60,751,748	459,835,156
CASH DISBURSEMENTS													
Purchased Services and Supplies	11,166,256	5,269,775	6,744,064	10,428,431	5,136,959	8,988,099	6,862,201	5,327,653	6,697,203	6,697,203	6,697,203	6,697,203	66,336,252
PRIME LGT	6,205,331	-	-	-	-	-	-	-	-	-	-	-	6,205,331
16T SFY2017-18 GPP	2,961,367	-	-	-	-	-	-	-	-	-	-	-	2,961,367
16T GPP V5 & GPP V4 Q4	-	-	9,411,050	-	-	6,425,774	-	-	-	-	5,300,000	-	21,136,824
16T OIP	-	8,223,369	-	-	-	-	-	-	-	-	-	-	8,223,369
16T EPP	-	-	-	-	-	-	-	-	-	-	-	-	-
Building Lease / Rental Equipment	291,990	291,990	262,281	262,281	272,369	299,995	247,923	254,170	262,281	262,281	262,281	262,281	3,111,223
GPP Principal & Interest Payments	-	-	-	4,634,220	-	-	-	-	601,488	-	-	-	5,435,708
Capital and Benefits	14,365,412	14,554,487	15,410,598	21,453,780	14,741,724	14,852,553	16,212,232	15,690,359	16,690,359	16,690,359	16,690,359	16,690,359	194,189,281
Employee Care	36,144	-	-	46,756	96,919	315,552	18,888	439,535	244,155	244,155	244,155	244,155	313,139
CONCAC	-	-	-	-	-	-	-	-	3,344,115	-	-	-	1,672,677
FY19-20 MH NOU	-	-	101,993	132,671	120,051	102,181	102,181	98,177	288,090	288,090	288,090	288,090	555,083
Data Processing	-	-	102,360	204,761	103,144	102,494	102,327	288,090	-	-	-	-	2,055,796
DSH Final Reconciliation FY07-08	-	-	-	-	-	-	-	1,371,697	-	-	-	-	1,371,697
LTP Final Reconciliation	-	-	-	-	-	-	-	998,185	-	-	-	-	998,185
PRIME LGT	-	-	-	8,567,039	-	-	-	-	-	-	-	-	8,567,039
Transfer From 451 to 404 & 16T Fund	-	-	-	-	-	31,055,454	-	-	8,214,751	7,006,005	5,600,239	8,478,975	31,055,454
Capital Expenses Fund 404	1,248,188	407,194	93,353	344,940	1,870,391	131,180	1,750,630	1,026,008	1,680,669	1,436,005	1,147,943	1,738,026	25,300,000
Capital Expenditures	36,316,190	32,777,228	32,125,709	46,074,881	22,341,567	61,770,401	25,296,582	29,385,817	38,226,311	32,624,228	36,230,270	40,140,130	433,160,014
Total Cash Disbursements	(2,733,993)	10,058,760	2,798,867	14,308,041	17,799,870	(37,861,984)	9,784,897	(7,159,225)	(6,978,397)	(3,085,000)	8,163,128	20,611,818	25,675,142
Increase/(Decrease)	58,737,619	68,796,379	71,555,236	65,861,277	103,661,147	65,809,163	75,594,000	68,434,835	61,458,438	58,371,408	68,534,536	87,146,154	87,146,154
Ending Cash Fund 451	-	-	-	-	-	-	-	-	-	-	-	-	-
(+) Cash In Transit	-	-	-	-	-	-	-	-	-	-	-	-	-
(-) Credit Card Account	40,541	3,680	3,680	2,978	2,978	4,966	941	5,918	-	-	-	-	-
(-) Petty Cash	3,680	1,869	-	450	7,721	3,680	3,680	3,680	-	-	-	-	-
Ending Cash per G/L	58,781,941	68,801,358	71,567,163	65,864,705	103,671,846	65,817,809	75,598,681	68,444,433	61,458,438	58,371,408	68,534,536	87,146,154	87,146,154
Fund 404													
Beginning Balance	70,892,408	70,892,408	70,892,408	70,892,408	70,892,408	70,892,408	81,987,862	81,987,862	81,987,862	81,987,862	81,987,862	81,987,862	81,987,862
Transfer In from Fund 451	-	-	-	-	-	-	-	-	-	-	-	-	-
Transfer Out Fund 404	-	-	-	-	-	-	-	-	-	-	-	-	-
Ending Cash Fund 404	70,892,408	70,892,408	70,892,408	70,892,408	70,892,408	70,892,408	81,987,862	81,987,862	81,987,862	81,987,862	81,987,862	81,987,862	81,987,862
Ending Cash Fund 451 & 404	129,630,028	139,698,787	142,447,644	156,753,685	174,553,555	147,797,025	157,581,922	150,422,697	135,229,549	125,138,484	127,701,373	139,634,016	139,634,016