



# **Board of Trustees 2020**

**May 8, 2020**





## NMC Board of Trustees Meeting

Friday, May 8, 2020

9:00 AM

\*\*\* TELEPHONIC MEETING \*\*\*

### AGENDA

#### IMPORTANT NOTICE Regarding COVID 19

Based on guidance from the California Department of Public Health and the California Governor's Office, in order to minimize the spread of the COVID-19 virus, Natividad Medical Center ("Natividad") Board of Trustees meetings will be held entirely by telephone conference. There will be no physical location for these meetings. Board Members shall participate in the meeting by telephone conference. To participate in this Natividad Board of Trustees meeting, the public are invited to observe and address the Board telephonically.

To attend the Board of Trustees meeting by telephone conference, please call in at 888-636-3807, participant code 6881183.

1. If a member of the public wishes to comment on a particular agenda item, the public is strongly encouraged to submit their comments in writing via email to the Natividad Board of Trustees at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) by 2:00 p.m. on the Thursday prior to the Board meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Board date and agenda number in the subject line. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Board and will be placed in the record.
2. Members of the public wishing to comment on a specific agenda item while the matter is being heard may participate by any of the following means:
  - a. When the Chair calls for public comment on an agenda item, the Secretary of the Board or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only.
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comments may not be read out loud due to time limitations or length of the comment (if the comment exceeds 250 words). Comments received prior to the close of the public comment period on an agenda item will be made part of the record for that item.

3. Members of the public who wish to make a general public comment for items not on the day's agenda may submit their comment via email, preferably limited to 250 words or less, to the Secretary of the Board at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). The Board date and "general comment" should be indicated in the subject line. The comment will be placed in the record for the meeting, and every effort will be made to read the comment into the record at the appropriate time on the agenda.
4. Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). The request should be made no later than noon on the Wednesday prior to the Board meeting in order to provide time for Natividad to address the request.
5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

1. **Call to Order**
2. **Roll Call**
3. **Pledge of Allegiance**
4. **Agenda Additions/Corrections** *Page 1-7 – Board Clerk*
5. **Minutes**
  - Approve the Minutes of April 10, 2020 *Page 8-15*
6. **Board Comments**
7. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.
8. **Consent Calendar**

**Approve the following policies, procedures, rules, and regulations:**

**8a. Policies/Procedures/Forms/Manuals (listed and available upon request)**

COVID Credentialing Resolution

Policies/Procedures/Manuals/Forms/Order Sets/Guidelines

**COVID Guidelines**

  - Visitation Guidelines Update
  - COVID-0002 Visitation Guidelines Updated 4/20/20
  - COVID-0003 Isolation Unit Guidelines
  - COVID-0004 Guidelines OR REV 4/13/20
  - COVID-0007 Extended ReUse Guidelines

- COVID-0008 Universal Masking Guidelines

#### **Manuals**

- Natividad Medical Center Compliance Manual

#### **New Policies**

- 3:9200 Pyxis Medstation
- 3:9201 Pyxis Medstation User Access
- 3:9202 Pyxis Medication Removal
- 3:9204 Pyxis Medstation Wastes
- 3:9205 Pyxis Medstation Returns
- 3:9210 Pyxis Controlled Medication Inventories
- 3:9211 Pyxis Medstation Discrepancy Resolution
- 3:9220 Pyxis Medstation Load and Refill
- 3:9230 Pyxis Medstation Downtime

#### **Revised Policies**

- 3:1300 Emergency Room Outpatient Prescriptions
- 3:1660 Chemotherapy
- 3:9203 Pyxis Overrides and First Dose Medication Review
- DIAG-1003 Mammography Technologist Requirements
- DIAG-1010 Mammography Breast Implant Protocol
- DIAG-1016 Mammography Record Retention for Mammography
- DIAG-1025 Mammography Infection Control
- DIAG-1034 Mammography Patient Information and Preparation
- DIAG-1091 Procedure Manual Review & Document Control
- DIAG-1301 Safe Use of Ultrasound Gel
- DIAG-1307 Infection Control for Ultrasound Equipment Cleaning & Disinfection
- LDU-6065 Electronic Fetal Monitoring Interpretation and Documentation
- PHAR-4110 Pharmacy Technicians Duties
- PHAR-4400 Vancomycin Pharmacist Dosing and Monitoring Protocol

#### **No Changes**

- 3:3010 Disposal of Medication Waste
- 3:7940 IV Solutions – Authorized Access
- 3:9900 Duplicate Medication Policy
- DIAG-1000 Mammography Patient Complaint Policy
- DIAG-1005 Mammography Quality Control
- DIAG-1008 Mammography Corrective Action for Poor Quality Images
- DIAG-1014 Mammography Image/Film Identification
- DIAG-1021 Mammography Reporting Policy for Dense Breast Tissue
- DIAG-1022 Scheduling Diagnostic Mammography Procedures
- DIAG-1024 Mammography Surgical Specimen and Post Clip Placement
- 1-0900 Advanced Care Planning

#### **Order Sets**

- NICU Transport Order Form
- NICU Medications
- ICU Sedation
- ICU Vasodilator and Negative Inotrope
- ICU Vasopressor
- ICU or IMC DKA or HHS Endotool



**Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8p of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.**

- 8b. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Kit Check, Inc., Page 16-17 (CONSENT)**  
Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13703) with Kit Check, Inc. for scanning equipment and web-based software to automate the pharmacy kit processing at NMC, extending the agreement an additional two (2) year period (August 15, 2020 through August 14, 2022) for a revised full agreement term of August 15, 2014 through August 14, 2022, and adding \$100,000 for a revised total agreement amount not to exceed \$326,000.
- 8c. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Bard Medical Division C.R. Bard, Inc., Page 18-19 (CONSENT)**  
Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Bard Medical Division C.R. Bard, Inc. for purchase of medical device products and support services, adding \$60,424 for a revised total agreement amount not to exceed \$130,424, with no change to the term of the agreement May 1, 2018 through April 23, 2023.
- 8d. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with R1 RCM Inc., Page 20-21 (CONSENT)**  
Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with R1 RCM Inc. for billing and claim denial appeal services, adding \$40,000 for a revised total agreement amount not to exceed \$140,000 with no changes to agreement term.
- 8e. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Applied Statistics & Management Inc., Page 22-23 (CONSENT)**  
Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14440) with Applied Statistics & Management Inc. for subscription to access web-based medical staff database services for verifying and tracking medical care provider licenses, extending the agreement an additional five (5) year period (July 1, 2020 through June 30, 2025) for a revised full agreement term of July 1, 2015 through June 30, 2025, and adding \$159,188 for a revised total agreement amount not to exceed \$271,822.
- 8f. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with DrFirst Amendment No.2, Page 24-25 (CONSENT)**  
a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-13725) with DrFirst.com Inc. (DrFirst) for the continued use of EPCS Gold software license that provides an electronic prescribing system, extending the agreement an additional three (3) year period (July 1, 2020 through June 30, 2023) for a revised full agreement term of July 1, 2017 through June 30, 2023, and adding \$249,000 for a revised total agreement amount not to exceed \$516,060.
- 8g. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Medical Information Technology, Inc., Page 26-27 (CONSENT)**  
a. Authorize payment to Medical Information Technology, Inc. (MEDITECH) for routine

maintenance services on the various MEDITECH software system modules implemented at Natividad Medical Center for an amount not to exceed \$341,127, as well as funds to cover fees for new interfaces and enhancements not to exceed \$48,873. The total for this agreement shall not exceed \$390,000 for the period of July 01, 2020 through June 30, 2021.

- 8h. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Modular Devices, Inc., Page 28-29 (CONSENT)**  
a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-14062) with Modular Devices, Inc. for the lease of a mobile computerized tomography (CT) unit, a mobile angiography/interventional radiology lab (IR) unit, and a mobile magnetic resonance imaging (MRI) unit at NMC, extending the agreement an additional eleven (11) month period (August 1, 2020 through June 30, 2021) for a revised full agreement term of August 1, 2018 through June 30, 2021, and adding \$917,000 for a revised total agreement amount not to exceed \$3,785,000.
- 8i. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Society of Hospital Medicine, Page 30-31 (CONSENT)**  
a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Society of Hospital Medicine for glycemic control data collection and reporting services at NMC for an amount not to exceed \$7,500 with an agreement term of June 9, 2020 through June 8, 2022.  
b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages provisions within the agreement.
- 8j. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Cardiopulmonary Associates Medical Group, Page 32-33 (CONSENT)**  
Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement (A-14-299) with Cardiopulmonary Associates Medical Group (CPA) to provide pulmonary medicine and critical care services, extending the term by twenty-four months (July 1, 2020 to June 30, 2022) and adding \$200,000, for a revised total not to exceed amount of \$400,000.
- 8k. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Monterey Bay GI Consultants, Page 34-35 (CONSENT)**  
a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) to execute the Professional and Call Coverage Services Agreement with Monterey Bay GI Consultants to provide gastroenterology services at NMC for an amount not to exceed \$500,000 for the period July 1, 2020 to June 30, 2022; and  
b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.
- 8l. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Certified Medical Testing, Page 36-37 (CONSENT)**  
a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Certified Medical Testing for repair, maintenance and testing of piped medical gas and vacuum systems at NMC for an amount not to exceed \$181,400 with an agreement term July 1, 2020 through June 30, 2024.

b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$18,400) of the original cost of the agreement.

**8m. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Siemens Medical Solutions USA, Inc., Page 38-39 (CONSENT)**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an Equipment Addition Amendment with Siemens Medical Solutions USA, Inc. to add to the previous Siemens extended warranties agreement per Proposal 1-O73OSY for new radiology equipment an additional one year Gold Service Contract for maintenance and repair services at a cost of \$26,804 for a one year term effective upon execution for the newly purchased nuclear medicine camera.

**8n. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with CEP America-California d.b.a. Vituity, Page 40-41 (CONSENT)**

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional Services Agreement (A-13218) with CEP America-California, a California General Partnership, d.b.a. Vituity to provide emergency medicine services at NMC, extending the term by twenty-four months (July 1, 2020 to June 30, 2022) for a revised full agreement term of July 2016 to June 30, 2022 and adding \$3,725,000, for a revised amount not to exceed \$10,301,277 in the aggregate; and  
b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not exceed 10% (\$301,266) of the original contract amount and do not significantly change the scope of work.

**8o. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Central Coast Head and Neck Surgeons, Page 42-43 (CONSENT)**

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (13164) with Central Coast Head & Neck Surgeons to provide otolaryngology and audiology services at NMC, extending the term by twenty-four months (July 1, 2020 to June 30, 2022) for a full revised term of July 1, 2016 to June 30, 2022, and adding \$1,500,000 for a revised amount not to exceed \$4,500,000 in the aggregate; and  
b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not exceed 10% (\$150,000) of the original contract amount and do not significantly change the scope of work.

**8p. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Salinas Valley Radiologist Inc., Page 44-45 (CONSENT)**

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement (A-14389) with Salinas Valley Radiologist Inc. to provide radiology services at NMC, extending the term by twelve months (July 1, 2020 to June 30, 2021) for a revised full agreement term of July 2019 to June 30, 2021 and adding \$800,000, for a revised amount not to exceed \$1,600,000 in the aggregate; and  
b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not exceed 10% (\$80,000) of the original contract amount and do not significantly change the scope of work.



9. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Central Coast Nephrology,** *Page 46-47*
- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) to execute the Professional and Call Coverage Services Agreement with Central Coast Nephrology to provide nephrology services at NMC for an amount not to exceed \$400,000 for the period July 1, 2020 to June 30, 2022; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$40,000) of the original contract amount and do not significantly change the scope of work.
10. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Joel Weinstein MD,** *Page 48-49*
- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) to execute the Professional and Call Coverage Services Agreement with Joel Weinstein MD to provide general surgery services at NMC for an amount not to exceed \$800,000 for the period July 1, 2020 to June 30, 2022; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$80,000) of the original contract amount and do not significantly change the scope of work.
11. **Accept Oral Report from Natividad Chief Financial Officer** - *Daniel Leon, CFO*  
*March 2020 YTD Financial Reports Page 50-62*
12. **Receive Oral Report from Natividad Chief Executive Officer** - *Dr. Gary R. Gray, CEO*  
*Update on COVID 19 presented by Dr. Craig Walls, CMO*
13. **Receive Oral Report from Natividad Chief Nursing Officer** – *Nancy Buscher, CNO*  
*Celebrating National Nurses Week May 6 - May 12*
14. **Receive Oral Report from Natividad Chief of Staff** – *Dr. Chad Harris, COS*
15. **Recess to Closed Session under Government Code Section 54950**
- a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive: Medical Quality Assurance Reports *Dr. Craig Walls, CMO*
16. **Accept and approve April 2020 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals.** *Page 63-64*

**Adjournment**

**Next Board of Trustees Meeting  
Friday, June 12, 2020  
9:00 AM  
TELEPHONIC MEETING**



## NMC Board of Trustees Meeting

Friday, April 10, 2020

9:00 AM

\*\*\* TELEPHONIC MEETING \*\*\*

### MINUTES

#### IMPORTANT NOTICE Regarding COVID 19

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5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

**Board of Trustees:** Marcia Atkinson, Libby Downey, John Huerta, Dr. Gary Gray, Dr. Charles Harris, Supervisor Chris Lopez, Charles McKee, Fernando Elizondo, Britt Rios-Ellis, Mitch Winick

**Absent:** None

**NMC Staff/County:** Stacy Saetta, Anne Brereton, Andrea Rosenberg, Daniel Leon, Dr. Craig Walls, Jeanne-Anne Balza, Nancy Buscher, Ari Entin, Teri Ransbury

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1. **Call to Order**

2. **Roll Call**

3. **Pledge of Allegiance**

4. **Agenda Additions/Corrections** – Board Clerk

- None

*MOTION: Motion to accept and approve the agenda for April 10, 2020 BOT meeting, by Charles McKee, seconded by Fernando Elizondo, and approved unanimously.*

5. **Minutes**

- Approve the Minutes of March 13, 2020

*MOTION: Motion to approve the minutes of March 13, 2020 BOT meeting by Charles McKee, seconded by Fernando Elizondo, and approved unanimously.*

6. **Board Comments**

- Board discussed different ways to do Community Outreach regarding COVID19.



7. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**

- None

8. **Consent Calendar**

**Approve the following policies, procedures, rules, and regulations:**

**8a. Policies/Procedures/Forms/Manuals (listed and available upon request)**

**Practice Prerogatives:**

- Neonatal Nurse Practitioner

**Medical Staff Policies:**

- GME-9002, Accommodation for Disabilities
- MSP003-1, Supervision of Residents
- MSP004-1, Road Map for Handling Reports of Disruptive Behavior

**Radiology Service Director, Approval**

**Policies/Procedures/Forms / Order Sets**

**New Policies**

5:0525 Healthcare Observation Policy  
ED-1350 Protocol for Management of the Agitated Psychiatric Patient in the  
Emergency Department  
1:0390 Transportation of Sterile and Unsterile Instruments  
3:2210 Emergency Gynecologic Methotrexate (EmGyn Kit)  
3:2220 Guidelines for Inpatient Management of Opioid Use Disorder with  
buprenorphine  
CM-1010 Post Discharge Follow-up Appointments for MSU & ICU Patients  
CM-1020 Ongoing Readmission Case Review  
COVID-0001 Special Precautions for Intubation of a COVID-19 Patient Guidelines  
COVID-0002 COVID-19 Visitation Guideline  
COVID-0003 Isolation Unit Guidelines  
COVID-0004 Guidelines for Suspected or Confirmed COVID-19 in the Surgical  
Services Department

**Revised Policies**

1:4100 Resuscitation of the High Risk Newborn  
1:4215 Crash Cart Maintenance, Adult Cart & Broselow Pediatric Cart  
1:9080 Suicide Assessment and Precaution Management  
CARD-0039 Mechanical Ventilation  
CS-7205 Care and Cleaning of Surgical Instruments  
CS-7211 Equipment from Central Sterile: Obtaining  
CS-7212 Immediate Use (Flash/Express) Sterilization Practices  
CS-7213 Implantable Materials, Sterilization Assurance  
CS-7215 Infection Control Issues in Central Sterile  
CS-7216 Operation of Steam Sterilizer  
CS-7218 Preventative Maintenance and Cleaning

CS-7220 Processing of Reusable Instruments  
CS-7222 Returned Supplies  
CS-7223 Routine Collection & Decontamination of Supplies/Equipment  
CS-7225 Selection & Use of Packaging Materials  
CS-7228 Staffing Guidelines for Central Sterile  
CS-7231 Sterilization and Disinfection  
CS-7233 Sterrad 100s and Sterrad NX Cassette Handling and Storage  
CS-7234 Immediate Use Cycle Sterilization  
CS-7235 Operation of Sonic Washer  
CS-7238 High Level Disinfection Using Cidex OPA (Ortho-Phthalaldehyde) Solution  
DIAG-1818 Medical Physicist Support  
ED-1220 Splint Application  
LDU-6010 Amnioinfusion Protocol  
LDU-6025 Cervical Ripening  
LDU-6070 Epidural Anesthesia for the Laboring Woman  
LDU-6130 Oxytocin (Pitocin) Administration  
LDU-6190 Post Anesthesia Care Unit (PACU)  
LDU-6658 Removal of Placenta from Hospital per Pt's Request  
MIU-6332 Code Postpartum  
NICU-6905 Blood Transfusions: Neonate  
OPS-7302 General Policies – Outpatient Surgeries  
OR-7001 Administration of Anesthesia  
OR-7003 Aseptic Technique  
OR-7005 Controlled Substances  
OR-7007 Delivery of Patient Care  
OR-7008 Duties of Circulating Nurse  
OR-7009 Duties of the Scrub Nurse/Tech  
OR-7010 Electric/Pneumatic Tourniquet  
OR-7014 Fetal Monitoring in the Operating Room  
OR-7021 Monitoring the Patient Receiving Local Anesthesia  
OR-7027 Cleaning Operating Room After Procedures  
OR-7029 Orientation  
OR-7035 Scheduling Surgeries  
OR-7037 Scrub Technique  
OR-7053 Specimen, Care of  
OR-7101 Oxygen Therapy in the Post Anesthesia Care Unit  
OR-7201 Autoclave Maintenance, Testing and Use  
PERI-6543 Delayed Umbilical Cord Clamping for Infants After Birth  
PERI-6575 Identification of Newborns  
PERI-6645 Preeclampsia/Hypertension Magnesium  
PERI-6650 Preterm Labor  
POC-3901 i-Stat Analyzer Calibration, Quality Control & Calibration Verification  
POC-3912 Glucose Testing Using the Nova StatStrip Glucose Hospital Meter System  
TPMG-007 Orthopedic Trauma Consult Guideline

1:9306 Performance Improvement and Patient Safety (PIPS) Plan  
1:1310 Fall Prevention  
1:2600 Suspected Elder or Dependent Adult Abuse Reporting  
3:2130 Epidural Policy  
3:3300 Drug Storage, Inspection, and Handling  
3:7880 Emergency Medication Kits  
3:8000 Formulary Management  
DIAG-1820 Diagnostic Imaging Equipment Management  
IC-300 Isolation Precautions  
IC-530 Electronic Hand Hygiene Monitoring System  
MHU-4100 Assaultive Patients  
MHU-4200 Medication Capacity Hearing "Riese Hearing"  
MHU-4250 Washer & Dryer Use in the Mental Health Unit  
MHU-4350 Writ of Habeas Corpus  
MHU-4450 Consent for Psychotropic Medication  
OPST-5100 Hot Pack/Hydrocollator/Thermalator Treatment & Cleaning  
OPST-5101 Paraffin Treatment & Cleaning

**No Changes Since Last Board of Trustees Review**

CS-7206 Plasma/Steam Sterilizer Test  
CS-7208 Detergents, Germicides, and Instrument Milk  
CS-7214 Incomplete Instrument Set  
CS-7217 Orientation Program for Central Sterile (CS) Technician  
CS-7219 Principles of Sterilization  
CS-7226 Sharps Containers, Management and Disposal of Container  
CS-7227 Shelf Life  
CS-7229 Steam Sterilizer Control Record  
CS-7230 Sterile Storage Protocol  
CS-7232 Sterilization of Instruments and Supplies  
CS-7224 Safety Precautions  
CS-7236 Operation of Washer-Disinfector  
CS-7237 Rapid Read Out Biological  
IC-140 Investigation & Management of Outbreaks, Suspected Outbreaks and/or Epidemics  
LDU-6050 Discharge to Tertiary Care Center  
LDU-6060 Doula Service  
LDU-6095 Limited Ultrasound  
LDU-6175 Version, External Cephalic  
MIU-6370 Fetal Monitoring on MIU  
OPS-7305 Pre-op Patient Screening (POPS)  
OR-7013 Eye Medication Administration by Specific Routes  
OR-7019 Laser Safety  
OR-7105 Infection Control Guidelines for Post Anesthesia Care Unit  
EVS-2005 Hazardous Materials and Waste Storage  
DIET-1097 Fluid Restrictions  
1:9360 Blood Bank Work Up for Patients on Daratumumab (DARA)  
3:3355 Safe Handling of Hazardous Drugs



3:5500 Mediation Delivery Devices  
 IC-140 Investigation & Management of Outbreaks, Suspected Outbreaks and/or Epidemics  
 IC-145 New Construction and Renovation Projects  
 IC-215 Reuse of Disposable (Single-use) Items  
 IC-335 Aerosol Transmissible Disease and Tuberculosis Exposure Control Plan  
 IC-345 Hand Hygiene and Glove Use for Clinical and Dietary Staff  
 IC-365 Prevention of Catheter-Associated Urinary Tract Infections  
 IC-370 Prevention of Healthcare-Associated Pneumonia  
 IC-400 Pertussis Control Measures  
 IC-410 Exposure to Meningococcal Disease and Meningococemia  
 IC-470 Best Practices for Prevention of Surgical Site Infections  
 IC-480 Cleaning and Disinfecting Mobile Computer Keyboards and Computer Stands  
 MHU-4150 Withholding of Resuscitative Services on MHU

### **Order Set**

Pulmonary Function Test

**Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8i of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.**

**8b. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Pacific Medical, Inc., (CONSENT)**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Pacific Medical, Inc. for orthopedic soft goods, durable medical equipment, and orthotics and prosthetics services at NMC for an amount not to exceed \$500,000 with an agreement term July 1, 2020 through June 30, 2025.

**8c. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with American Academy of Family Physicians, (CONSENT)**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with American Academy of Family Physicians for consultation services to developing and existing family medicine programs services at NMC for an amount not to exceed \$15,800 with an agreement term May 1, 2020 through April 30, 2021.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, and insurance provisions within the agreement.

**8d. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Electronic Management Services, Inc., (CONSENT)**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Electronic Management Services, Inc. (EMS) for Diamond Hosting, EMS Support, and Development services, extending the agreement an additional three (3) year period (June 1, 2020 through May 31, 2023) for a revised full agreement term of June 1, 2018 through May 31, 2023, and adding \$150,000 for a revised total agreement amount not to exceed \$248,000.

- 8e. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with the Professional and Call Coverage Services Agreement with Juan Calzetta M.D., (CONSENT)**
- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Juan Calzetta M.D. to provide vascular surgery services at NMC for an amount not to exceed \$800,000 for the period May 1, 2020 to June 30, 2022; and
  - b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$80,000) of the original contract amount and do not significantly change the scope of work.
- 8f. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Armanino, LLP dba AMF Media Group, (CONSENT)**
- Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13105) with Armanino, LLP dba AMF Media Group for public relations services, extending the agreement an additional one (1) year period (May 1, 2020 through April 30, 2021) for a revised full agreement term of May 1, 2016 through April 30, 2021, and adding \$300,000 for a revised total agreement amount not to exceed \$1,611,900.
- 8g. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with B.E. Smith, (CONSENT)**
- Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 with B.E. Smith, Inc. to the agreement (A-13995) for interim management-level services at NMC, extending the agreement an additional two (2) year period (July 1, 2021 through June 30, 2023) for a revised full agreement term of July 1, 2018 through June 30, 2023 and adding \$300,000 for a revised total agreement amount not to exceed \$600,000.
- 8h. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with RevMD Partner, (CONSENT)**
- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with RevMD Partner for denial process, software support and consulting services at NMC for an amount not to exceed \$485,000 with an agreement term July 1, 2020 through June 30, 2021
  - b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement, which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$48,500) of the original cost of the agreement.
- 8i. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Spin Recruitment Inc., (CONSENT)**
- Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13971) with Spin Recruitment Services for advertising recruitment services, extending the agreement an additional one (1) year period (July 1, 2020 through June 30, 2021) for a revised full agreement term of July 1, 2018 through June 30, 2021, and adding \$200,000 for a revised total agreement amount not to exceed \$600,000.

**MOTION:** *Motion to approve Policies/Procedures/Forms/Manuals and contract items 8a-8i, moved by Libby Downey, seconded by Britt Rios-Ellis, and approved unanimously.*

9. **Accept Oral Report from Natividad Chief Financial Officer - Daniel Leon, CFO**  
February 2020 YTD Financial Reports

**MOTION:** *Motion to accept the February 2020 Financial Report, moved by Britt Rios-Ellis, seconded by Fernando Elizondo, and approved unanimously.*

10. **Receive Oral Report from Natividad Chief Executive Officer - Dr. Gary R. Gray, CEO**  
Update on COVID 19 presented by Dr. Craig Walls, CMO

11. **Recess to Closed Session under Government Code Section 54950**

a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive: Medical Quality Assurance Reports Dr. Craig Walls, CMO

12. **Accept and approve March 2020 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals.**

**MOTION:** *Motion to accept the report on March 2020 Credentials Report, moved by Britt Rios-Ellis, seconded by John Huerta, and approved unanimously.*

**Adjournment:** With no other business before the Board the meeting was adjourned at 10:10am.

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Marcia Atkinson, Chair

*Recorded by Noemi Ferguson*

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

**Kit Check, Inc. Amendment No. 3**

**Legistar Number:** \_\_\_\_\_

### **..Title**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13703) with Kit Check, Inc. for scanning equipment and web-based software to automate the pharmacy kit processing at NMC, extending the agreement an additional two (2) year period (August 15, 2020 through August 14, 2022) for a revised full agreement term of August 15, 2014 through August 14, 2022, and adding \$100,000 for a revised total agreement amount not to exceed \$326,000.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13703) with Kit Check, Inc. for scanning equipment and web-based software to automate the pharmacy kit processing at NMC, extending the agreement an additional two (2) year period (August 15, 2020 through August 14, 2022) for a revised full agreement term of August 15, 2014 through August 14, 2022, and adding \$100,000 for a revised total agreement amount not to exceed \$326,000.

#### **SUMMARY/DISCUSSION:**

Kit Check replaced time consuming and error prone manual processes in hospital medication handling with faster and safer automated technologies. NMC has subscribed to Kit Check since 2014.

Kit Check enables NMC to automate its pharmacy kit processing. Kit Check supplies equipment consisting of 1 scanning station, 1 RFI printer suitable for printing the Kit Check RFID labels, and 1 desktop barcode scanner which is used in conjunction with Kit Check's web-based kit processing software.

Kit Check also supplies NMC with the RFID labels and tags suitable for use with the RFID printer which come in two forms, a regular tag used on various surfaces and a metal-mount tag can be used specifically to affix to metal surfaces.

NMC wishes to extend this agreement for 2 more years and add \$100,000.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by NMC's Finance Committee on May 8, 2020 and by its Board of Trustees on May 8, 2020.

#### **FINANCING:**



The cost for this amendment No. 3 is \$100,000 of which \$50,000 is included in the Fiscal Year 2020-21 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The services rendered in this agreement provide the NMC Pharmacy Department with the support it needs to be faster, safer and to improve its operational efficiency.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jason Warren, Pharmacist, 772-7720

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Kit Check Inc Amendment 3

Kit Check Inc Amendment 2

Kit Check Inc Renewal & Amendment 1

Kit Check Inc Agreement

Attachments on file with the Clerk of the Board

## MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Bard Medical Division C.R. Bard, Inc. Amendment No. 1

Legistar Number: \_\_\_\_\_

### **..Title**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Bard Medical Division C.R. Bard, Inc. for purchase of medical device products and support services, adding \$60,424 for a revised total agreement amount not to exceed \$130,424, with no change to the term of the agreement May 1, 2018 through April 23, 2023.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Bard Medical Division C.R. Bard, Inc. for purchase of medical device products and support services, adding \$60,424 for a revised total agreement amount not to exceed \$130,424, with no change to the term of the agreement May 1, 2018 through April 23, 2023.

#### **SUMMARY/DISCUSSION:**

The services received will ensure therapeutic hypothermia for sudden cardiac arrest (SCA), which is a class I Advanced Cardiac Life Support (ACLS) guideline recommendation. The only other class I guideline for SCA patients is CPR and Defibrillation; this is the standard of care and must be offered to all applicable patients.

The services are beneficial to NMC because it is imperative that hospital systems have the option to initiate treatment quickly and to meet the 2015 American Heart Association Class IA recommendation for Targeted Temperature Management (TTM). TTM is challenging to administer properly through conventional means because there are four distinct phases of treatment which requires the clinical team to control and maintain over 4-5 days, and it all must be done while the critical care patient travels between multiple departments within the hospital (i.e. ER, Cath Lab and ICU). The goal is to slow down the metabolic demand by reducing core temperature of the patient after ROSC per AHA guidelines.

The services are beneficial to patients because current water blanket systems can take at least 6-8 hours to reduce the core body temperature to 32 to 34 degrees Celsius and titration of temperature is difficult. Time is brain and early initiation is key. The Arctic Sun is a temperature management system that manages and controls patient temperature between 32 and 38.5 degrees Celsius with biofeedback algorithm. The Arctic Sun measures the patient temperature every second while the water temperature makes micro adjustments every two minutes avoiding significant overshoot and undershoot temperature swings to the patient.

The Arctic Sun TTM enables:

- 2-button initiation of treatment; no priming or adding water before initiation
- Ability to Pre-program protocol settings for cooling and warming to 0.01°C

- Non-invasive reducing risk to patient
- Easy access to treatment data for case reviews
- Disposable pads are radiolucent for MRI, CT, X-ray usage and latex free
- Operates on feedback loop mechanism critical for maintaining real time accuracy
- Patient temperature control
- Ease of use = Less burden on the nurses and more focus on the patient
- Data retrievable for up to 11 cases
- EMR connectivity on data
- Gold standard of care nationally and internationally

### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee on May 8, 2020 and by its Board of Trustees on May 8, 2020

### **FINANCING:**

The cost for this amendment No. 1 is \$60,424, which is included in the Fiscal Year 2019-20 Adopted Budget.

### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The Artic Sun temperature management system meets the BOS's Health and Human Services strategic initiative through its precise, temperature control mechanism for patients in NMC's Level II Trauma Center who have suffered a Traumatic Brain Injury (fall, motor vehicle accidents, etc.). Lowering body temperature serves to improve patient outcomes by preserving neurological tissue viability in critically ill patients

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Nina Woolfolk, Director of Critical Care and Acute Care, 772-7440  
 Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

#### Attachments:

Bard Medical Division C.R. Bard, Inc. Amendment 1  
 Bard Medical Division C.R. Bard, Inc. Agreement

Attachments on file with the Clerk of the Board



## MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

**R1 RCM Inc. Amendment No. 2**

**Legistar Number:** \_\_\_\_\_

### **..Title**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with R1 RCM Inc. for billing and claim denial appeal services, adding \$40,000 for a revised total agreement amount not to exceed \$140,000 with no changes to agreement term.

### **..Report**

#### **RECOMMENDATION:**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with R1 RCM Inc. for billing and claim denial appeal services, adding \$40,000 for a revised total agreement amount not to exceed \$140,000 with no changes to agreement term.

#### **SUMMARY/DISCUSSION:**

R1 RCM provides physician advisory services to support case management by providing utilization review recommendations such as level of care, admission status, and clinical appeal management. Utilization review is essential to billing compliance and is required by CMS and Medi-Cal. Medi-Cal require that each hospital day is adjudicated through the utilization review process. Any hospital day(s) with questionable level of care or admit status need to be reviewed by a California licensed physician who is not involved in the care of the patient; no Medi-Cal claims can be submitted until this process is completed.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee on May 8, 2020 and by its Board of Trustees on May 8, 2020.

#### **FINANCING:**

The cost for this amendment No. 2 is \$40,000 of which \$40,000 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The services rendered in this agreement provide support for the efficient utilization management of resources and billing compliance at Natividad.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Karen Friedrich, Administration, 783-2556

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

R1 RCM Inc. Renewal and Amendment 1

Accretive Health Inc. Agreement

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

**Applied Statistics & Management Inc. Amendment No. 3**

**Legistar Number:** \_\_\_\_\_

### **..Title**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14440) with Applied Statistics & Management Inc. for subscription to access web-based medical staff database services for verifying and tracking medical care provider licenses, extending the agreement an additional five (5) year period (July 1, 2020 through June 30, 2025) for a revised full agreement term of July 1, 2015 through June 30, 2025, and adding \$159,188 for a revised total agreement amount not to exceed \$271,822.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14440) with Applied Statistics & Management Inc. for subscription to access web-based medical staff database services for verifying and tracking medical care provider licenses, extending the agreement an additional five (5) year period (July 1, 2020 through June 30, 2025) for a revised full agreement term of July 1, 2015 through June 30, 2025, and adding \$159,188 for a revised total agreement amount not to exceed \$271,822.

#### **SUMMARY/DISCUSSION:**

Applied Statistics' MD-Staff software is an enterprise level healthcare provider credentialing system that Natividad Medical Center (NMC) utilizes to automate the credentialing process at the hospital. MD-Staff is built on a relational database which allows NMC to store all required credentialing information related to our providers.

In order to help reduce the amount of paperwork at NMC, MD-Staff integrates state license verification with websites from nearly every state. With MD-Staff, the hospital is able to visit a state license website, verify the provider's license, and capture information such as license number, expiration date, and a copy of the license verification. MD-Staff's ability to collect and report providers' clinical privileges takes NMC a step further towards paperless credentialing.

This amendment to the Applied Statistics agreement would extend the agreement an additional five (5) years, as well as add a Managed Care module to the existing scope. The Applied Statistics Managed Care module ensures that providers are credentialed properly in a managed care environment and that applications are submitted in a timely fashion, so that insurance company can be billed. The credentialing and enrollment process involves the collection and verification of provider's information, using this information to populate applications to various insurance companies, and tracking the enrollment process. Currently this process is done manually at Natividad. This new module will reduce workload, reduce errors in submission, and improve the timeliness of billing.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee on April 23, 2020 and by its Board



of Trustees on May 8, 2020.

**FINANCING:**

The cost for this amendment No. 3 is \$159,188, of which \$39,838 is included in the Fiscal Year 2020-21 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This amendment facilitates the continued use of electronic healthcare provider credentialing software at NMC which ensures that all providers meet regulatory requirements in order to provide exemplary care to our patients.

- ☐ Economic Development
- ☒ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Dr. Charles Harris, Chief Medical Information Officer, 783-2785

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

**Attachments:**

Applied Statistics & Management Inc. Amendment 3  
Applied Statistics & Management Inc. Amendment 2  
Applied Statistics & Management Inc. Addendum  
Applied Statistics & Management Inc. Amendment 1  
Applied Statistics & Management Inc. Agreement

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

**DrFirst Amendment No. 2**

**Legistar Number:**

### **..Title**

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-13725) with DrFirst.com Inc. (DrFirst) for the continued use of EPCS Gold software license that provides an electronic prescribing system, extending the agreement an additional three (3) year period (July 1, 2020 through June 30, 2023) for a revised full agreement term of July 1, 2017 through June 30, 2023, and adding \$249,000 for a revised total agreement amount not to exceed \$516,060.

### **..Report**

#### **RECOMMENDATION:**

**It is recommended the Board of Supervisors:**

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-13725) with DrFirst.com Inc. (DrFirst) for the continued use of EPCS Gold software license that provides an electronic prescribing system, extending the agreement an additional three (3) year period (July 1, 2020 through June 30, 2023) for a revised full agreement term of July 1, 2017 through June 30, 2023, and adding \$249,000 for a revised total agreement amount not to exceed \$516,060.

#### **SUMMARY/DISCUSSION:**

DrFirst is a software suite that provides an electronic prescribing (e-prescribing) system, which allows physicians to electronically transmit prescriptions to pharmacies. This process has decreased prescribing and medication errors and has resulted in fewer call-backs from pharmacies to physicians for clarification. Electronically sending and receiving prescriptions has streamlined the clinical practice workflow, and patient satisfaction and compliance have increased. Additionally, connecting physician and pharmacy systems has reduced paperwork and the associated mistakes that may occur from reliance on handwritten prescriptions. This change has produced time and cost savings for all parties involved.

In 2019 Natividad added the Controlled Substance Utilization Review and Evaluation System (CURES) module within DrFirst, which gives healthcare providers at Natividad access to California's Prescription Drug Monitoring Program (PDMP). This database includes Schedule II, III and IV controlled substances prescriptions dispensed. Health care practitioners authorized to prescribe, order, administer, or furnish a controlled substance are required by California law to consult the CURES database. The DrFirst Cures module facilitates this process. The CURES integration gives clinicians real-time access to essential opioid prescription information for individual patients at the point-of-care. Prescribers can quickly check the CURES database to view their patients' opioid prescription history, allowing them to quickly identify patients who may have substance abuse disorders and are "doctor shopping" for prescriptions of controlled substances.

Natividad is requesting authorization to extend the existing agreement for an additional three (3) years.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 2 as to form, and the

Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 8, 2020.

**FINANCING:**

The cost for this amendment No. 2 is \$249,000 of which \$83,000 is included in the Fiscal Year 2020-21 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement facilitates access to the Prescription Drug Monitoring Program. This access is a regulatory requirement and improves patient care at NMC by preventing the over prescribing of controlled substances.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Dr. Charles Harris, Chief Medical Information Officer, 783-2785

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

DrFirst Amendment 2

DrFirst Amendment 1

DrFirst Agreement

Attachments on file with the Clerk of the Board



## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Medical Information Technology, Inc., Annual Maintenance for MEDITECH Modules Legistar ID:**

#### **..Title**

a. Authorize payment to Medical Information Technology, Inc. (MEDITECH) for routine maintenance services on the various MEDITECH software system modules implemented at Natividad Medical Center for an amount not to exceed \$341,127, as well as funds to cover fees for new interfaces and enhancements not to exceed \$48,873. The total for this agreement shall not exceed \$390,000 for the period of July 01, 2020 through June 30, 2021.

#### **..Report**

#### **RECOMMENDATION:**

**It is recommended the Board of Supervisors:**

a. Authorize payment to Medical Information Technology, Inc. (MEDITECH) for routine maintenance services on the various MEDITECH software system modules implemented at Natividad Medical Center for an amount not to exceed \$341,127, as well as funds to cover fees for new interfaces and enhancements not to exceed \$48,873. The total for this agreement shall not exceed \$390,000 for the period of July 01, 2020 through June 30, 2021.

#### **SUMMARY/DISCUSSION:**

The MEDITECH System consists of many modules and interfaces that all have required ongoing monthly maintenance fees to support the software. MEDITECH is Natividad's primary system from patient registration, clinical documentation, physician ordering, electronic records, and all financial aspects. As additional modules, features, enhancements and interfaces are added to NMC's MEDITECH system, corresponding maintenance fees are incurred. Most of the routine modules as well as smaller upgrades, features and enhancements all have monthly maintenance fees.

MEDITECH's system is critical at NMC to patient care and documentation and the support and maintenance is absolutely needed by NMC. This request to pay the annual maintenance fees ensures that the system remains functional. \$48,873 of the \$390,000 is to be used for any routine one-time costs for small features, interfaces and customizations costing under \$15,000 each.

The original services agreement with MEDITECH is perpetual and does include a 60-day notice to terminate clause.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this request, as has the Auditor-Controller. This request has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 8, 2020.

#### **FINANCING:**

The cost for this request is \$390,000 for FY20-21, all of which has been included in the FY20-21 Recommended Budget. There is no impact to the General Fund.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Ongoing system maintenance is necessary to keep the hospital's primary Electronic Health Record (EHR) system, MEDITECH, functional and accessible. The system holds all patient records which is a vital part of care and treatment, therefore this request ultimately leads to improved care and health of NMC Patients. Regular maintenance also fosters a sound, secure and sustainable physical infrastructure.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Dr. Charles Harris, Chief Medical Information Officer, 783-2785

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Board Report Attachment A: MEDITECH Annual Maintenance Payment Schedule

Original Agreement with Medical Information Technology, Inc.

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Amendment No. 1 to Equipment Lease Agreement with Modular Devices Inc.**

#### **Legistar Number:**

#### **..Title**

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-14062) with Modular Devices, Inc. for the lease of a mobile computerized tomography (CT) unit, a mobile angiography/interventional radiology lab (IR) unit, and a mobile magnetic resonance imaging (MRI) unit at NMC, extending the agreement an additional eleven (11) month period (August 1, 2020 through June 30, 2021) for a revised full agreement term of August 1, 2018 through June 30, 2021, and adding \$917,000 for a revised total agreement amount not to exceed \$3,785,000.

#### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-14062) with Modular Devices, Inc. for the lease of a mobile computerized tomography (CT) unit, a mobile angiography/interventional radiology lab (IR) unit, and a mobile magnetic resonance imaging (MRI) unit at NMC, extending the agreement an additional eleven (11) month period (August 1, 2020 through June 30, 2021) for a revised full agreement term of August 1, 2018 through June 30, 2021, and adding \$917,000 for a revised total agreement amount not to exceed \$3,785,000.

#### **SUMMARY/DISCUSSION:**

NMC entered into a lease agreement with Modular Devices back in 2013 to provide a Mobile Computerized Tomography (CT) laboratory, a mobile Angiography/ interventional Radiology (IR) Laboratory services and a Magnetic Resonance Imaging (MRI) mobile unit to enhance the imaging capabilities in the Diagnostic Imaging Department. The MRI and CT units currently housed internally are more than 10 years old. Each mobile unit offers a better scanner than our current in house scanners.

NMC began construction in the main Radiology department in October 2018. The department must remain operational during the construction project. Natividad needs the mobile trailers to be able to offer full radiology services during the construction process. As each phase of construction is completed and the new equipment is approved for use by a regulatory agency, the mobile units will be phased out.

The cost of the agreement is broken down into the following equipment leases: the monthly lease for the Mobile CT is \$40,000 or \$480,000 annually; the monthly lease for the Mobile Angiography is \$31,500 or \$378,000 annually; and the monthly least for the Mobile MRI is \$48,000 or \$576,000 annually.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. This amendment No. 1 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 8, 2020.

## **FINANCING:**

The cost for this amendment No. 1 is \$917,000, which is included in the Fiscal Year 2020-21 Recommended Budget.

## **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement will support the County strategic initiative for Health and Human Services by offering advanced radiology procedures (MRI, CT and IR) to the residents of Monterey County while the Radiology Department is undergoing construction. These mobile trailers will ensure that services are not interrupted during the construction project.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Daisha Marsh, Diagnostic Imaging Manager, 772-7616

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

### Attachments:

Modular Devices Inc. Amendment No. 1  
Modular Devices Inc. Agreement

Attachments on file with the Clerk of the Board



## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

**Society of Hospital Medicine Agreement**

**Legistar Number:** \_\_\_\_\_

### **..Title**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Society of Hospital Medicine for glycemic control data collection and reporting services at NMC for an amount not to exceed \$7,500 with an agreement term of June 9, 2020 through June 8, 2022.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages provisions within the agreement.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Society of Hospital Medicine for glycemic control data collection and reporting services at NMC for an amount not to exceed \$7,500 with an agreement term of June 9, 2020 through June 8, 2022.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages provisions within the agreement.

#### **SUMMARY/DISCUSSION:**

The Society of Hospital Medicine's Glycemic Control eQUIPS Benchmarking Program will enhance the efficiency and reliability of Natividad's quality improvement efforts and optimize best practices and methods for caring for patients with hyperglycemia.

The eQUIPS Glycemic control data center helps track performance via internal data reports and cross-comparative external benchmark performance reports.

Benchmark reports are generated every six months that compare Natividad with all participating hospitals. These reports allow Natividad to compare glycemic control performance between like hospitals and help prioritize problem areas. The reports can also provide rationale for supporting a glycemic control program and assist Natividad in setting goals based on opportunities for improvement.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 8, 2020.

#### **FINANCING:**

The cost for this agreement is \$7,500 of which \$5,000 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement with the Society of Hospital Medicine facilitates the enhanced operational performance of Natividad Medical Center. This provides NMC with the additional support it needs to be able to provide reliable and quality patient care thus improving the health and quality of life for patients with hyperglycemia.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Dr. Charles Harris, Chief Medical Information Officer, 783-2785

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Society of Hospital Medicine Agreement

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Cardiopulmonary Associates Medical Group Third Amendment**

#### **TITLE:**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement (A-14-299) with Cardiopulmonary Associates Medical Group (CPA) to provide pulmonary medicine and critical care services, extending the term by twenty-four months (July 1, 2020 to June 30, 2022) and adding \$200,000, for a revised total not to exceed amount of \$400,000.

#### **RECOMMENDATION:**

It is recommended that the Board of Supervisors

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement (A-14-299) with Cardiopulmonary Associates Medical Group (CPA) to provide pulmonary medicine and critical care services, extending the term by twenty-four months (July 1, 2020 to June 30, 2022) and adding \$200,000, for a revised total not to exceed amount of \$400,000.

#### **SUMMARY/DISCUSSION:**

NMC operates an intensive care unit (ICU) for the care and treatment of hospitalized patients facing life-threatening illness or injury. In order to ensure 24 hour a day coverage of the ICU, it requires a team of critical care physicians, known as intensivists. CPA provides two board certified pulmonary medicine and critical care physicians to cover daily rounding in the ICU as needed to cover for employed physicians who were not available (e.g., vacation; illness; continuing medical education; etc.).

Natividad anticipates increased utilization of these critical care services due to COVID-19, which require putting into place this Third Amendment prior to agreement's natural term date to add funds and restructure the payment terms so that CPA can continue to provide services. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

#### **FINANCING:**

The cost of this amendment is \$200,000. The total not to exceed amount of the Agreement is \$400,000 for the period July 1, 2018 to June 30, 2022 (48 months). \$100,000 is included in the Fiscal Year 2019/2020 Adopted Budget. There is no impact to the General Fund.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

☐ Economic Development  
☐ Administration

☒ Health and Human Services  
☐ Infrastructure  
☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506  
Approved by: Gary Gray, Chief Executive Officer, 783.2553

Attachments:

Third Amendment  
Second Amendment  
First Amendment  
Agreement

Attachments on File at the Clerk of the Board



## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORTS**

### **Monterey Bay GI Consultants Agreement**

#### **TITLE:**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) to execute the Professional and Call Coverage Services Agreement with Monterey Bay GI Consultants to provide gastroenterology services at NMC for an amount not to exceed \$500,000 for the period July 1, 2020 to June 30, 2022; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.

#### **RECOMMENDATION:**

It is recommended that the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) to execute the Professional and Call Coverage Services Agreement with Monterey Bay GI Consultants to provide gastroenterology services at NMC for an amount not to exceed \$500,000 for the period July 1, 2020 to June 30, 2022; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.

#### **SUMMARY/DISCUSSION:**

NMC must arrange for care and treatment of patients who present to the emergency department and hospitalized patients in need of medical care in the specialty of gastroenterology. Natividad would like to enter this Agreement with Monterey Bay GI Consultants for which board certified gastroenterologists provide gastroenterology call coverage in the emergency department along with other panel members to ensure sufficient coverage of the service twenty-four hours per day, seven days a week, including all holidays.

The group is paid a daily rate for call coverage services according to the terms of the Agreement. The amount of services provided may increase due to availability and need for coverage, but the rate of pay will remain the same for the term of the Agreement. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

#### **FINANCING:**

The total cost for this Agreement is \$500,000 for the period July 1, 2020 to June 30, 2022. \$250,000 is included in the Fiscal Year 2020/2021 Recommended Budget. The remaining amount will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments:  
Agreement

Attachments on File at the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Certified Medical Testing Agreement**

**Legistar Number:** \_\_\_\_\_

#### **..Title**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Certified Medical Testing for repair, maintenance and testing of piped medical gas and vacuum systems at NMC for an amount not to exceed \$181,400 with an agreement term July 1, 2020 through June 30, 2024.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$18,400) of the original cost of the agreement.

#### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Certified Medical Testing for repair, maintenance and testing of piped medical gas and vacuum systems at NMC for an amount not to exceed \$181,400 with an agreement term July 1, 2020 through June 30, 2024.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$18,400) of the original cost of the agreement.

#### **SUMMARY/DISCUSSION:**

Natividad Medical Center is required by the Centers for Medicare & Medicaid Services (CMS) and the National Fire Protection Association (NFPA) to routinely test the medical gas system and perform repairs to the system when needed. Tests are required quarterly as well as semi-annually, and an entire system inspection is required annually. Additional requirements were dictated in 2012 by the NFPA 99 Healthcare Code that only certified individuals can do repairs on Medical Gas Systems and this vendor, Certified Medical Testing, has skilled employees who possess this certification. Natividad has no staff that are certified for such repairs.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel reviewed and approved this agreement as to form, and the Auditor-Controller reviewed and approved as to payment provisions. The agreement was reviewed and approved by NMC's Finance Committee on May 8, 2020 and by its Board of Trustees on May 8, 2020.

#### **FINANCING:**

The cost for this agreement is \$181,400 of which \$45,350 is included in the Fiscal Year 2020-21 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Testing and maintenance ensures systems run and operate safely and as intended. This helps the hospital meet the service needs of patients.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeff Cleek, Director of Engineering, 783-2614

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Certified Medical Testing Agreement

Attachments on file with the Clerk of the Board



## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Siemens Equipment Addition Amendment**

**Legistar Number:** \_\_\_\_\_

#### **..Title**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an Equipment Addition Amendment with Siemens Medical Solutions USA, Inc. to add to the previous Siemens extended warranties agreement per Proposal 1-O73OSY for new radiology equipment an additional one year Gold Service Contract for maintenance and repair services at a cost of \$26,804 for a one year term effective upon execution for the newly purchased nuclear medicine camera.

#### **..Report**

##### **RECOMMENDATION:**

##### **It is recommended the Board of Supervisors:**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an Equipment Addition Amendment with Siemens Medical Solutions USA, Inc. to add to the previous Siemens extended warranties agreement per Proposal 1-O73OSY for new radiology equipment an additional one year Gold Service Contract for maintenance and repair services at a cost of \$26,804 for a one year term effective upon execution for the newly purchased nuclear medicine camera.

##### **SUMMARY/DISCUSSION:**

On December 18, 2018 the Monterey County Board of Supervisors approved Siemens quotations for installation services of new radiology equipment plus an extended warranties for the ongoing maintenance and repair of that equipment.

At the onset of 2020 Natividad purchased a nuclear medicine camera to be used at Natividad. When Natividad purchased imaging equipment in 2018 for the new radiology area, a new nuclear medicine camera was not included because at that time nuclear imaging at Natividad was not in high demand. However, during 2019 Natividad had a 20% increase in nuclear medicine imaging usage. Nuclear medicine imaging is used exclusively for cardiac patients. Because of this increased demand Natividad decided to purchase a new nuclear medicine camera which is planned for use in its specialty clinic.

The nuclear medicine camera was purchased from Siemens under the Vizient Group Purchasing Organization partnership with Vizient. Maintenance and repair is a necessary component for all equipment used on patients at Natividad, and because this gold service maintenance contract is being processed as an amendment to the previously approved extended warranty service agreement, this amendment is being presented to the Board of Supervisors for approval as an increase to what was previously approved on Siemens Proposal 1-O73OSY.

##### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment has also been reviewed and approved by NMC's Finance Committee on May 8, 2020 and by its Board of Trustees on May 8, 2020.

### **FINANCING:**

The cost for this amendment is \$26,804, of which \$5,585 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This request ensures the proper functioning of and maintenance on the newly purchased nuclear medicine imaging camera equipment.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Daisha Marsh, Manager of Diagnostic Imaging Services, 783-7616  
Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

#### Attachments:

Siemens Equipment Addition Amendment to Proposal 1-O73OSY  
Siemens Extended Service Warranties Agreement Proposal 1-O73OSY

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **CEP America-California d.b.a. Vituity, Second Amendment**

#### **TITLE:**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional Services Agreement (A-13218) with CEP America-California, a California General Partnership, d.b.a. Vituity to provide emergency medicine services at NMC, extending the term by twenty-four months (July 1, 2020 to June 30, 2022) for a revised full agreement term of July 2016 to June 30, 2022 and adding \$3,725,000, for a revised amount not to exceed \$10,301,277 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not exceed 10% (\$301,266) of the original contract amount and do not significantly change the scope of work.

#### **RECOMMENDATION:**

It is recommended that the Board of Supervisors

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional Services Agreement (A-13218) with CEP America-California, a California General Partnership, d.b.a. Vituity to provide emergency medicine services at NMC, extending the term by twenty-four months (July 1, 2020 to June 30, 2022) for a revised full agreement term of July 2016 to June 30, 2022 and adding \$3,725,000, for a revised amount not to exceed \$10,301,277 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not exceed 10% (\$301,266) of the original contract amount and do not significantly change the scope of work.

#### **SUMMARY/DISCUSSION:**

Natividad's Emergency Department (ED) receives over 50,000 patient visits annually. Natividad must arrange for the professional consultation and treatment of those patients who present to the ED in need of medical care for general illnesses and disease to life-threatening conditions, 24 hours a day. Vituity (formerly known as California Emergency Physicians Medical Group) offers a team of providers including emergency medicine physicians, physician assistants and nurse practitioners to provide exclusive medical director and comprehensive provider services coverage in the ED.

Natividad would like to amend the Agreement so that Vituity can provide the same services critical to Natividad's operation without interruption. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this Amendment as to legal form and the Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Amendment is \$3,725,000. The total not to exceed amount for this Agreement is \$10,301,277 for the period July 1, 2016 to June 30, 2022 (72 months). \$1,862,500 is included in the Fiscal Year 2020/2021 Recommended Budget. The remaining amount will be budgeted in Fiscal Year 2021/2022. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care, which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments:

Second Amendment

First Amendment

Agreement

Attachments on file at the Clerk of the Board



## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Central Coast Head & Neck Surgeons, Second Amendment**

#### **TITLE:**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (13164) with Central Coast Head & Neck Surgeons to provide otolaryngology and audiology services at NMC, extending the term by twenty-four months (July 1, 2020 to June 30, 2022) for a full revised term of July 1, 2016 to June 30, 2022, and adding \$1,500,000 for a revised amount not to exceed \$4,500,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not exceed 10% (\$150,000) of the original contract amount and do not significantly change the scope of work.

#### **RECOMMENDATION:**

It is recommended that the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (13164) with Central Coast Head & Neck Surgeons to provide otolaryngology and audiology services at NMC, extending the term by twenty-four months (July 1, 2020 to June 30, 2022) for a full revised term of July 1, 2016 to June 30, 2022, and adding \$1,500,000 for a revised amount not to exceed \$4,500,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not exceed 10% (\$150,000) of the original contract amount and do not significantly change the scope of work.

#### **SUMMARY/DISCUSSION:**

Natividad must arrange for the provision of professional consultation and treatment and facial plastic, oral-maxillofacial, head and neck and dental surgery services of patients who present to the Emergency Department (ED) as required for a Level II Trauma Center. Central Coast Head and Neck Surgeons offers four board certified surgeons to provide 24 hours a day, 7 days a week otolaryngology, also known as ear, nose and throat (ENT), call coverage in the emergency department and audiology services to hospital inpatients, and outpatients in the specialty clinic.

Natividad would like to amend the Agreement so that Central Coast Head & Neck Surgeons can provide the same services critical to Natividad's operation without interruption. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this Amendment as to legal form and the Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

#### **FINANCING:**

The cost of this amendment is \$1,500,000. The total not to exceed amount of this Agreement is \$4,500,000 for the period July 1, 2016 to June 30, 2022 (72 months). \$750,000 is included in the Fiscal Year 2020/2021 Recommended Budget and the remaining \$750,000 will be budgeted in

Fiscal Year 2019/2020. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Gary Gray, D.O., Chief Executive Officer, 783.2553

Attachments:

Second Amendment

First Amendment

Agreement

Attachments on file at the Clerk of the Board

## MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

### Salinas Valley Radiologist Inc. First Amendment

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement (A-14389) with Salinas Valley Radiologist Inc. to provide radiology services at NMC, extending the term by twelve months (July 1, 2020 to June 30, 2021) for a revised full agreement term of July 2019 to June 30, 2021 and adding \$800,000, for a revised amount not to exceed \$1,600,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not exceed 10% (\$80,000) of the original contract amount and do not significantly change the scope of work.

#### RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement (A-14389) with Salinas Valley Radiologist Inc. to provide radiology services at NMC, extending the term by twelve months (July 1, 2020 to June 30, 2021) for a revised full agreement term of July 2019 to June 30, 2021 and adding \$800,000, for a revised amount not to exceed \$1,600,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not exceed 10% (\$80,000) of the original contract amount and do not significantly change the scope of work.

#### SUMMARY/DISCUSSION:

Natividad wishes to amend the Agreement with Salinas Valley Radiologists Inc., for which board certified radiologists provide exclusive radiology services at Natividad 24/7/365. Radiology services include inpatient and outpatient diagnostic imaging services, mammography and interventional radiology services, according to the American College of Surgeons for Level II Trauma Centers, as well as a radiology physician to provide general direction and oversight of the Radiology Department. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

#### OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

#### FINANCING:

The amount of this Amendment is \$800,000. The total cost of this Agreement is \$1,600,000 for the period July 1, 2019 to June 30, 2021 (24 months). \$800,000 is included the Fiscal Year 2010/2021 Recommended Budget. There is no impact to the General Fund.

#### BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of

life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506  
Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments:  
First Amendment  
Agreement

Attachments on file at the Clerk of the Board

## MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

### Central Coast Nephrology Agreement

#### TITLE:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) to execute the Professional and Call Coverage Services Agreement with Central Coast Nephrology to provide nephrology services at NMC for an amount not to exceed \$500,000 for the period July 1, 2020 to June 30, 2022; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.

#### RECOMMENDATION:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) to execute the Professional and Call Coverage Services Agreement with Central Coast Nephrology to provide nephrology services at NMC for an amount not to exceed \$500,000 for the period July 1, 2020 to June 30, 2022; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.

#### SUMMARY/DISCUSSION:

Natividad must arrange for care and treatment of patients who present to the emergency department or hospital clinics as well as hospitalized patients in need of medical care in the specialty of nephrology. Natividad would like to enter into this Agreement with Central Coast Nephrology, for which board certified nephrologists provide, 24/7 emergency department call coverage and inpatient consults, at least two half days of clinic per week in the outpatient specialty clinic and administrative services. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

#### OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

#### FINANCING:

The total not to exceed amount for this Agreement is \$500,000 for the period July 1, 2020 to June 30, 2022. \$250,000 is included in the Fiscal Year 2020/2021. The remaining amount will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

#### BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services



☐ Infrastructure  
☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments:

Agreement

Attachments on File at the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORTS**

### **Joel Weinstein MD Agreement**

#### **TITLE:**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) to execute the Professional and Call Coverage Services Agreement with Joel Weinstein MD to provide general surgery services at NMC for an amount not to exceed \$800,000 for the period July 1, 2020 to June 30, 2022; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$80,000) of the original contract amount and do not significantly change the scope of work.

#### **RECOMMENDATION:**

It is recommended that the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) to execute the Professional and Call Coverage Services Agreement with Joel Weinstein MD to provide general surgery services at NMC for an amount not to exceed \$800,000 for the period July 1, 2020 to June 30, 2022; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$80,000) of the original contract amount and do not significantly change the scope of work.

#### **SUMMARY/DISCUSSION:**

NMC must arrange for care and treatment of patients who present to the emergency department or outpatient clinic as well as hospitalized patients in need of medical care in the specialty of general surgery. Natividad would like to enter this Agreement Dr. Weinstein to provide outpatient clinic services and general surgery call coverage in the emergency department along with other panel members to ensure sufficient coverage of the service twenty-four hours per day, seven days a week, including all holidays.

Dr. Weinstein is paid a daily rate for call coverage services according to the terms of the Agreement. The amount of services he provides is dependent on his availability and need for coverage, but the rate of pay will remain the same for the term of the Agreement. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

#### **FINANCING:**

The total cost for this Agreement is \$800,000 for the period July 1, 2020 to June 30, 2022. \$400,000 is included in the Fiscal Year 2020/2022 Recommended Budget. The remaining amount will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments:  
Agreement

Attachments on File at the Clerk of the Board



# FINANCIAL STATEMENTS

MARCH 31, 2020

4/23/2020



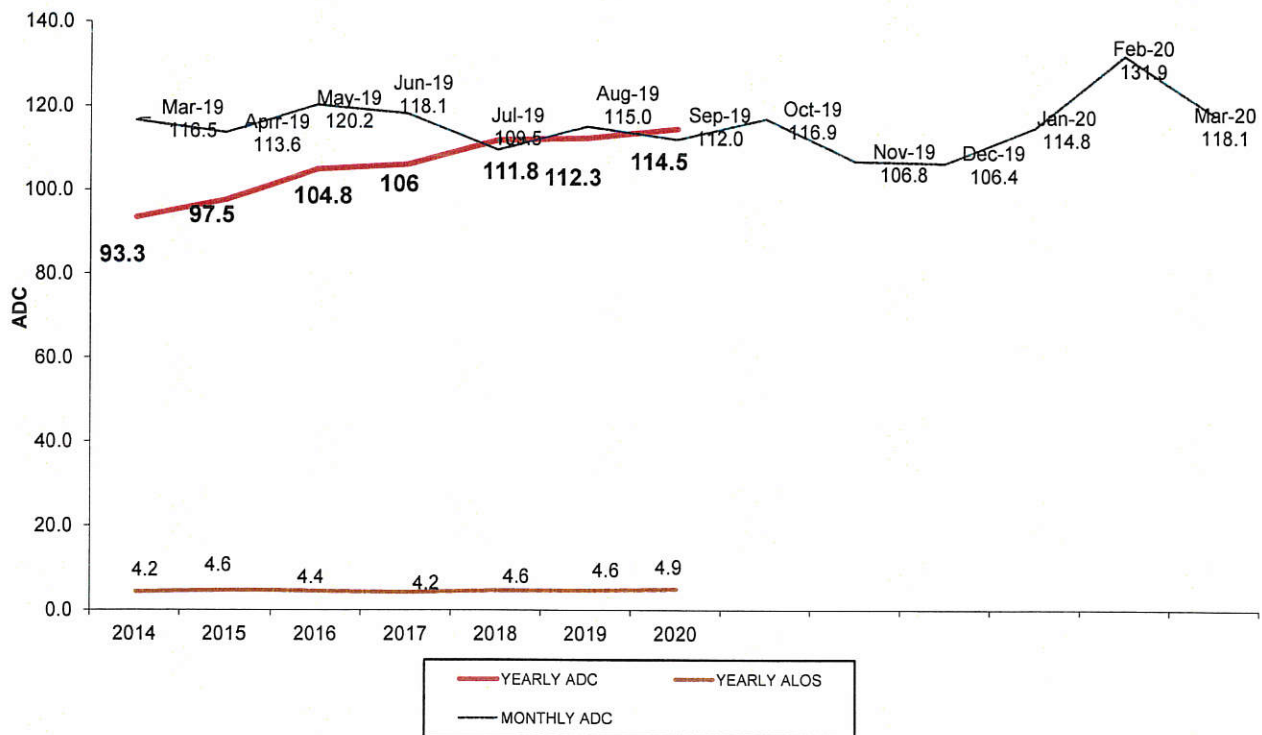
## **FINANCIAL STATEMENTS**

**MARCH 31, 2020**

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**NATIVIDAD  
STATISTICAL REPORT  
MARCH 31, 2020**

Month-To-Date					Year-To-Date					
01-20	02-20	03-20	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS		CY/PY			
1	199	320	160	290	NICU	15	2,574	1,908	2,366	-19.36%
2	1,605	1,701	1,591	1,360	Med/Surg	61	12,067	14,082	12,262	14.84%
3	202	222	211	221	ICU	10	1,961	1,788	1,942	-7.93%
4	75	100	174	76	Peds	12	673	670	713	-6.03%
5	706	674	724	686	Acute Rehab	24	6,085	6,316	6,127	3.08%
6	308	305	275	350	OB/Gyn	27	3,105	2,492	3,086	-19.25%
7	3,095	3,322	3,135	2,983	TOTAL ACUTE	149	26,465	27,256	26,496	2.87%
8	464	504	526	426	Psychiatric	19	3,781	4,233	3,822	10.75%
9	3,559	3,826	3,661	3,409	TOTAL DAYS	168	30,246	31,489	30,318	3.86%
10	294	261	267	303	Nursery	18	2,687	2,517	2,729	-7.77%
AVERAGE DAILY CENSUS										
11	77.1	91.3	77.8	74.1	Acute	125	74.1	76.1	74.1	2.70%
12	22.8	23.2	23.4	22.1	Acute Rehab	24	22.1	23.0	22.3	3.14%
13	15.0	17.4	17.0	13.7	Psychiatric	19	13.7	15.4	13.9	10.79%
14	114.8	131.9	118.1	110.0	TOTAL	168	110.0	114.5	110.2	3.90%
15	9.5	9.0	8.6	9.8	Nursery	18	9.8	9.2	9.9	-7.07%
PERCENTAGE OF OCCUPANCY										
16	61.7%	73.0%	62.2%	59.3%	Acute		59.3%	60.9%	59.3%	2.7%
17	95.0%	96.7%	97.5%	92.1%	Acute Rehab		92.1%	95.8%	92.9%	3.1%
18	78.9%	91.6%	89.5%	72.1%	Psychiatric		72.1%	81.1%	73.2%	10.8%
19	68.3%	78.5%	70.3%	65.5%	TOTAL		65.5%	68.2%	67.2%	1.4%
20	52.8%	50.0%	47.8%	54.4%	Nursery		54.4%	51.1%	55.0%	-7.1%
ADMISSIONS										
21	641	586	580	619	Acute		5,491	5,444	5,642	-3.51%
22	58	49	54	54	Acute Rehab		479	495	489	1.23%
23	61	52	61	62	Psychiatric		550	548	557	-1.62%
24	760	687	695	735	TOTAL		6,520	6,487	6,688	-3.01%
25	177	159	156	180	Nursery		1,596	1,507	1,627	-7.38%
26	183	167	185	203	Deliveries		1,799	1,568	1,686	-7.00%
DISCHARGES										
27	642	609	613	619	Acute		5,491	5,598	5,783	-3.20%
28	56	52	51	54	Acute Rehab		479	492	483	1.86%
29	53	51	61	62	Psychiatric		550	546	554	-1.44%
30	751	712	725	735	TOTAL		6,520	6,636	6,820	-2.70%
31	157	131	159	180	Nursery		1,596	1,368	1,480	-7.57%
AVERAGE LENGTH OF STAY										
32	4.7	5.6	5.3	4.6	Acute(Hospital wide no babies)		4.6	4.9	4.5	8.89%
33	12.2	13.8	13.4	12.7	Acute Rehab		12.7	12.8	12.5	2.40%
34	2.9	3.4	2.6	2.5	OB/Gyn		2.5	2.8	2.5	12.00%
35	7.6	9.7	8.6	6.9	Psychiatric		6.9	7.7	6.9	11.59%
36	1.7	1.6	1.7	1.7	Nursery		1.7	1.7	1.7	0.00%
OUTPATIENT VISITS										
37	4,802	4,623	3,816	5,132	Emergency Room		40,383	39,987	39,868	0.30%
38	582	541	508	580	ER Admits		5,144	5,003	5,082	-1.55%
39	76.6%	78.7%	73.1%	78.9%	ER Admits as a % of Admissions		78.9%	77.1%	76.0%	1.50%
40	6,085	5,563	4,928	6,236	Clinic Visits		55,320	53,057	55,329	-4.11%
ANCILLARY PROCEDURES BILLED										
41	49,280	48,258	43,061	47,506	Lab Tests		421,426	427,206	417,407	2.35%
42	3,545	3,437	3,087	3,035	Radiology Procedures		26,923	30,968	31,411	-1.41%
43	186	164	168	212	MRI Procedures		1,880	1,757	1,817	-3.30%
44	176	120	110	136	Nuclear Med Procedures		1,207	1,280	1,159	10.44%
45	1,122	986	844	1,058	Ultrasound Procedures		9,386	9,682	9,448	2.48%
46	1,484	1,665	1,303	1,532	CT Scans		13,592	15,394	13,124	17.30%
47	396	365	394	351	Surgeries		3,159	3,446	3,129	10.13%
48	7.97	7.23	8.37	8.22	FTE'S PER AOB		8.22	7.98	8.18	-2.44%
49	1,308.2	1,316.9	1,337.8	1,283.9	TOTAL PAID FTE'S		1,283.9	1,302.8	1,292.0	0.84%
50	5,089	5,284	4,953	4,841	ADJUSTED PATIENT DAYS		42,950	44,882	43,444	3.31%

**NATIVIDAD**  
**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED**  
**FOR FY2020**

	JUL-19	AUG-19	SEP-19	OCT-19	NOV-19	DEC-19	JAN-20	FEB-20	MAR-20	APR-20	MAY-20	JUN-20	YTD
<b>REVENUE</b>													
<b>Patient Revenue:</b>													
1 Inpatient	\$ 65,854,051	\$ 72,341,082	\$ 67,257,857	\$ 75,859,222	\$ 63,147,291	\$ 64,026,894	\$ 69,712,907	\$ 69,971,409	\$ 70,538,217	\$ -	\$ -	\$ -	\$ 618,508,930
2 Pro Fees	2,153,024	2,037,495	1,878,816	1,257,520	2,034,643	2,486,128	2,331,226	2,910,223	3,169,318	-	-	-	20,238,393
3 Outpatient	29,931,254	35,081,441	32,244,876	32,779,596	29,330,235	27,556,271	30,974,317	27,773,560	26,017,024	-	-	-	271,668,574
4 Total Patient Revenue	97,938,329	109,460,018	101,381,549	109,896,338	94,512,169	94,069,293	103,018,450	100,655,192	99,724,559	-	-	-	910,455,897
<b>Deductions from revenue</b>													
5 Contractual Deductions	71,393,900	82,425,846	76,932,095	79,951,351	69,978,973	71,723,040	79,261,910	78,574,025	77,560,146	-	-	-	687,801,286
6 Bad Debt	4,584,691	3,572,270	3,104,949	3,996,629	4,349,338	3,221,535	2,172,931	416,480	2,026,959	-	-	-	27,445,782
7 Unable to Pay	293,627	356,052	350,127	477,842	429,310	540,848	464,711	844,203	504,577	-	-	-	4,261,297
8 Total Contractual Discounts	76,272,218	86,354,168	80,387,171	84,425,822	74,757,621	75,485,423	81,899,592	79,834,708	80,091,682	-	-	-	719,508,365
9 Net Patient Revenue	21,666,111	23,105,850	20,994,378	25,270,516	19,754,548	18,583,870	21,118,858	20,820,484	19,632,877	-	-	-	190,947,532
10 As a percent of Gross Revenue	22.12%	21.11%	20.71%	23.04%	20.90%	19.76%	20.50%	20.68%	19.69%	0.00%	0.00%	0.00%	20.97%
<b>Total Government Funding</b>	4,966,417	5,146,012	4,943,339	5,385,312	4,977,335	6,504,587	5,025,642	5,270,285	5,684,403	-	-	-	47,903,332
<b>Other Operating Revenue:</b>													
12 Rent Income	109,276	120,775	115,026	115,027	115,024	115,025	115,026	115,025	115,026	-	-	-	1,035,230
13 Interest Income	125,000	124,951	257,246	169,399	59,018	60,984	60,984	57,049	60,984	-	-	-	3,233,285
14 NMF Contribution	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	-	-	-	539,001
15 Other Income	305,431	371,398	375,833	371,410	425,942	289,566	341,429	280,419	312,465	-	-	-	3,073,893
16 Total Other Operating Revenue	600,707	677,124	807,105	716,820	1,317,438	634,974	1,221,672	1,039,094	866,475	-	-	-	7,861,409
17 <b>TOTAL REVENUE</b>	27,233,235	28,928,986	26,744,822	31,372,648	26,049,321	25,723,431	27,366,212	27,129,863	26,183,755	-	-	-	246,732,273
<b>EXPENSE</b>													
18 Salaries, Wages & Benefits	15,311,219	15,090,278	15,286,283	15,272,565	14,764,401	15,578,250	15,216,008	15,054,404	15,618,192	-	-	-	137,191,600
19 Registry	259,208	363,700	272,544	415,356	342,761	416,050	308,501	445,081	565,097	-	-	-	3,368,298
20 Phys/Residents SWB & Contract Fees	3,470,366	3,290,181	3,454,614	3,190,055	3,266,407	3,460,499	3,502,201	3,425,959	3,470,431	-	-	-	30,530,713
21 Purchased Services	2,909,487	3,573,154	2,550,468	3,670,538	2,676,061	2,411,736	2,840,275	2,879,716	3,750,007	-	-	-	27,261,442
22 Supplies	2,242,964	2,498,569	1,879,603	2,404,576	2,111,566	1,751,105	2,217,801	2,047,307	2,728,757	-	-	-	19,882,248
23 Insurance	239,400	239,400	239,399	239,400	239,400	239,400	239,399	239,400	239,400	-	-	-	2,154,598
24 Utilities and Telephone	317,654	313,723	270,809	328,142	342,694	290,795	223,053	216,519	254,812	-	-	-	2,558,201
25 Interest Expense	196,025	196,027	196,025	196,026	196,025	196,026	196,025	196,025	196,025	-	-	-	1,764,230
26 Depreciation & Amortization	1,016,188	1,017,712	1,016,795	1,008,320	911,726	910,134	908,966	919,208	916,470	-	-	-	8,625,519
27 Other Operating Expense	438,314	509,005	519,897	500,258	547,712	263,876	585,480	487,168	671,592	-	-	-	4,523,262
28 <b>TOTAL EXPENSE</b>	26,400,824	27,091,749	25,686,437	27,225,236	25,398,753	25,517,871	26,237,690	25,910,787	26,410,783	-	-	-	237,880,131
29 <b>NET INCOME(LOSS)</b>	832,411	1,837,237	1,058,385	4,147,412	650,568	205,560	1,128,522	1,219,076	(2,227,028)	-	-	-	8,852,142
<b>Normalization for Extraordinary Items</b>													
30 Interest Anthem Arbitration	-	-	-	-	-	-	-	-	-	-	-	-	-
31 Anthem Arbitration Payment	-	-	-	-	-	-	-	-	-	-	-	-	-
32 Medical FFS Settlement FY09-10	-	-	-	(1,679,166)	-	-	-	-	-	-	-	-	(1,679,166)
33 Metro Settlement	-	-	-	-	(6,250)	(6,250)	(6,250)	-	-	-	-	-	(18,750)
34 Total Extraordinary Items	-	-	-	(1,679,166)	(6,250)	(6,250)	(6,250)	-	-	-	-	-	(1,697,916)
34 <b>NET INCOME BEFORE Extraordinary Items</b>	\$ 832,411	\$ 1,837,237	\$ 1,058,385	\$ 2,468,248	\$ 644,318	\$ 199,310	\$ 1,122,272	\$ 1,219,076	\$ (2,227,028)	\$ -	\$ -	\$ -	\$ 7,154,226
<b>CAPITAL CONTRIBUTIONS</b>													
36 County Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
37 <b>CHANGE IN NET ASSETS</b>	\$ 832,411	\$ 1,837,237	\$ 1,058,385	\$ 4,147,412	\$ 650,568	\$ 205,560	\$ 1,128,522	\$ 1,219,076	\$ (2,227,028)	\$ -	\$ -	\$ -	\$ 8,852,142

**NATIVIDAD**  
**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS**  
**AS OF MARCH 31, 2020**

CURRENT MONTH					YEAR -TO -DATE					
Actual	Budget	Variance fav. (unfav)			Actual	Budget	Variance fav. (unfav)			
		\$ VAR.	% VAR				\$ VAR.	% VAR	Prior Yr	
R E V E N U E										
Patient Revenue:										
1	\$ 70,538,217	\$ 70,548,925	\$ (10,708)	(0.0)	Inpatient	\$ 618,508,930	\$ 625,837,241	\$ (7,328,311)	(1.2)	\$ 605,595,425
2	3,169,318	1,782,072	1,387,246	77.8	Pro Fees	20,258,393	15,808,727	4,449,666	28.1	17,538,861
3	26,017,024	31,366,848	(5,349,824)	(17.1)	Outpatient	271,688,574	278,252,512	(6,563,938)	(2.4)	269,776,931
4	99,724,559	103,697,645	(3,973,086)	(3.8)	Total Patient Revenue	910,455,897	919,898,480	(9,442,583)	(1.0)	892,911,217
Deductions from Revenue										
5	77,560,146	78,523,986	963,840	1.2	Contractual Deductions	687,801,286	696,768,980	8,967,694	1.3	671,735,824
6	2,026,959	2,609,015	582,056	22.3	Bad Debt	27,445,782	22,976,168	(4,469,614)	(19.5)	24,034,035
7	504,577	528,857	24,280	4.6	Unable to Pay	4,261,297	4,674,563	413,266	8.8	3,882,563
8	80,091,682	81,661,858	1,570,176	1.9	Total Contractual Discounts	719,508,365	724,419,711	4,911,346	0.7	699,652,422
9	19,632,877	22,035,787	(2,402,910)	(10.9)	Net Patient Revenue	190,947,532	195,478,769	(4,531,237)	(2.3)	193,258,795
10	19.69%	21.25%			As a percent of Gross Revenue	20.97%	21.25%			21.64%
Total Government Funding										
11	5,684,403	5,047,835	636,568	12.6		47,903,332	44,779,175	3,124,157	6.98	42,702,364
Other Operating Revenue:										
12	115,026	144,330	(29,304)	(20.3)	Rent Income	1,035,230	1,090,114	(54,884)	(5.0)	1,135,830
13	378,000	169,399	208,601	123.1	Interest Income	2,679,764	1,502,734	1,177,030	78.3	2,533,795
14	60,984	60,984	-	-	NMF Contribution	539,001	540,985	(1,984)	(0.4)	540,000
15	312,465	270,105	42,360	15.7	Other Income	3,627,414	2,586,328	1,041,086	40.3	2,805,296
16	866,475	644,818	221,657	34.4	Total Other Operating Revenue	7,881,409	5,720,161	2,161,248	37.8	7,014,921
TOTAL REVENUE										
17	26,183,755	27,728,440	(1,544,685)	(5.6)		246,732,273	245,978,105	754,168	0.3	242,976,080
EXPENSE										
18	15,618,192	15,337,191	(281,001)	(1.8)	Salaries, Wages & Benefits	137,163,863	136,055,077	(1,108,786)	(0.8)	126,327,191
19	565,097	299,715	265,382	(88.5)	Registry	3,388,298	2,658,764	(729,534)	(27.4)	3,582,698
20	3,470,431	3,403,209	(67,222)	(2.0)	Phys/Residents SWB & Contract Fees	30,558,450	30,190,437	(368,013)	(1.2)	28,320,576
21	3,750,007	3,236,084	(513,923)	(15.9)	Purchased Services	27,261,442	28,707,197	1,445,755	5.0	25,719,484
22	2,728,757	2,271,876	(456,881)	(20.1)	Supplies	19,882,248	20,153,785	271,537	1.3	20,248,261
23	239,400	229,524	(9,876)	(4.3)	Insurance	2,154,598	2,036,101	(118,497)	(5.8)	1,954,844
24	254,812	282,930	28,118	9.9	Utilities and Telephone	2,558,201	2,509,854	(48,347)	(1.9)	2,471,017
25	196,025	202,762	6,737	3.3	Interest Expense	1,764,230	1,798,697	34,467	1.9	1,764,536
26	916,470	1,022,247	105,777	10.3	Depreciation & Amortization	8,625,519	9,068,330	442,811	4.9	8,963,125
27	671,592	502,184	(169,408)	(33.7)	Other Operating Expense	4,523,282	4,454,875	(68,407)	(1.5)	4,884,196
28	28,410,783	26,787,722	(1,623,061)	(6.1)	TOTAL EXPENSE	237,880,131	237,633,117	(247,014)	(0.1)	224,235,928
NET INCOME(LOSS)										
29	(2,227,028)	940,718	(3,167,746)	(336.7)		8,852,142	8,344,988	507,154	6.1	18,740,152
CAPITAL CONTRIBUTIONS										
31	-	-	-	-		-	-	-	-	-
32	-	-	-	-		-	-	-	-	-
33	-	-	-	-	County Contribution	-	-	-	-	-
34	\$ (2,227,028)	\$ 940,718	\$ (3,167,746)	(336.7) %	CHANGE IN NET ASSETS	\$ 8,852,142	\$ 8,344,988	\$ 507,154	6.1 %	\$ 18,740,152

**NATIVIDAD**  
**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY**  
**AS OF MARCH 31, 2020**

CURRENT MONTH					YEAR -TO -DATE				
		Variance fav. (unfav)					Variance fav. (unfav)		
Actual	Budget	\$ VAR.	% VAR		Actual	Budget	\$ VAR.	% VAR	Prior Yr
4,953	4,842	111	2.3%		44,882	42,950	1,932	4.5%	44,076



**NATIVIDAD  
BALANCE SHEET  
AS OF MARCH 31, 2020**

CURRENT MONTH					YEAR - TO - DATE				
	BEGINNING	ENDING	INC/(DEC)	% CHG.		BEGINNING	ENDING	INC/(DEC)	% CHG.
1	\$ 65,244,433	\$ 69,572,627	\$ 4,328,194	6.6 %	CURRENT ASSETS				
2	3,200,000	3,200,000	-	-	CASH	\$ 58,316,366	\$ 69,572,627	\$ 11,256,261	19.3 %
3	36,914,867	36,230,548	(684,319)	(1.9)	SEASIDE CLINICS CASH RESERVE FUND	3,200,000	3,200,000	-	-
4	36,822,881	47,340,833	10,517,952	28.6	ACCOUNTS RECEIVABLE NET	45,636,793	36,230,548	(9,406,245)	(20.6)
5	4,911,415	5,057,850	146,435	3.0	STATE/COUNTY RECEIVABLES	48,609,882	47,340,833	(1,169,049)	(2.4)
6	4,911,469	4,443,568	(467,901)	(9.5)	INVENTORY	4,738,198	5,057,850	319,652	6.7
7	152,006,065	165,845,426	13,840,361	9.1	PREPAID EXPENSE	4,470,039	4,443,568	(26,471)	(0.6)
8					TOTAL CURRENT ASSETS	164,871,278	165,845,426	974,148	0.6
9	313,721,775	314,838,955	1,117,180	0.4	PROPERTY, PLANT & EQUIPMENT	306,849,853	314,838,955	7,989,102	2.6
10	(193,824,999)	(194,741,469)	(916,470)	(0.5)	LESS: ACCUMULATED DEPRECIATION	(188,670,031)	(194,741,469)	(8,071,438)	(4.3)
11	119,896,776	120,097,486	200,710	0.2	NET PROPERTY, PLANT& EQUIPMENT	120,179,822	120,097,486	(82,336)	(0.1)
12	191,836,398	170,498,567	(21,337,831)	(11.1)	OTHER ASSETS	160,787,834	170,498,567	9,710,733	6.0
13	-	-	-	-	INVESTMENTS				
14	166,036	166,036	-	-	HELD FOR CONSTRUCTION	-	-	-	-
15	166,036	166,036	-	-	ACCRUED INTEREST RECEIVABLE	-	-	-	-
16	\$ 463,904,275	\$ 456,607,515	\$ (7,296,760)	(1.6) %	FUNDS IN TRUST	163,651	166,036	2,385	1.5
17	24,125,411	19,472,869	(4,652,542)	(19.3)	TOTAL INVESTMENTS	163,651	166,036	2,385	1.5
18	8,599,333	9,725,710	1,126,377	13.1	TOTAL ASSETS	\$ 446,002,585	\$ 456,607,515	\$ 10,604,930	2.4 %
19	37,310,138	37,310,138	-	-	CURRENT LIABILITIES				
20	3,888,614	3,888,614	-	-	ACCRUED PAYROLL	17,034,425	19,472,869	2,438,444	14.3
21	17,215,705	15,688,615	(1,527,090)	(8.9)	ACCOUNTS PAYABLE	7,721,399	9,725,710	2,004,311	26.0
22	91,139,201	86,085,946	(5,053,255)	(5.5)	MCARE/MEDICAL LIABILITIES	40,237,772	37,310,138	(2,927,634)	(7.3)
23	-	-	-	-	CURRENT PORTION OF DEBT	3,193,625	3,888,614	694,989	21.8
24	-	-	-	-	OTHER ACCRUALS	11,563,488	15,688,615	4,125,127	35.7
25	33,789,337	33,772,860	(16,477)	(0.0)	TOTAL CURRENT LIABILITIES	79,750,709	86,085,946	6,335,237	7.9
26	33,789,337	33,772,860	(16,477)	(0.0)	LONG TERM LIABILITIES				
27	327,896,566	327,896,566	-	-	CAPITAL LEASE	-	-	-	-
28	11,079,171	8,852,143	(2,227,028)	20.1	UN EARNED CONTRIBUTIONS	-	-	-	-
29	338,975,737	336,748,709	(2,227,028)	(0.7)	LONG TERM PORTION OF C.O.P's	38,355,309	33,772,860	(4,582,449)	(11.9)
30	\$ 463,904,275	\$ 456,607,515	\$ (7,296,760)	(1.6) %	TOTAL LONG TERM DEBT	38,355,309	33,772,860	(4,582,449)	(11.9)
31					FUND BALANCES				
32					ACCUMULATED FUND	327,896,566	327,896,566	-	-
33					CHANGE IN NET ASSETS	-	8,852,143	8,852,143	100.0
34					TOTAL FUND BALANCES	327,896,566	336,748,709	8,852,143	2.7
35	\$ 463,904,275	\$ 456,607,515	\$ (7,296,760)	(1.6) %	TOTAL LIAB. & FUND BALANCES	\$ 446,002,584	\$ 456,607,515	\$ 10,604,931	2.4 %

NATIVIDAD  
STATE AND COUNTY RECEIVABLES  
AS OF 03/31/20

BALANCE SHEET	ADJ						
	Reg. Balance	Accruals	Reversals and Reclasses	Medi-Cal Waiver	GPP /PRIME	IGT	Payments
Medi-Cal Waiver (DSH +SNCP)	\$ 12,591,967	18,308,063		(993,937)		38,929,984	(62,351,437)
Hospital Fee	-	709,907					(339,936)
Rate Range IGT-CCAH-	8,246,935	8,190,051				10,974,275	
MCMC EPP	7,864,243	7,173,801				7,644,068	(22,903,741)
MCMC QIP	17,797,590	6,594,641				8,223,369	(26,020,959)
SB1732	666,674	2,914,344					(3,488,251)
AB 915	-	2,690,164					
Medical GME	-	630,000					
A/R Office Buildings	85,042	1,035,233					(1,085,358)
A/R Manco Abbott	(39,159)		39,159				
Interest Accrued Positive Cash	-	2,144,930	553,521				(1,733,850)
Accrued Donations	937,359	539,002					(66,021)
A/R Jail-PG&E	316,260	754,714	215,532				(1,186,095)
Health Department	42,970	1,260,000	62,133				(586,562)
Ryan White & EIP A/R	-	186,813					(186,605)
STATE RECEIVABLES	\$ 48,509,882	\$ 53,131,663	\$ 870,345	\$ (993,937)	\$ -	\$ 65,771,696	\$ (119,948,815)
							\$ 47,340,833

P & L	YTD
	Mar-20
Medi-Cal DSH /SNCP/PHYS SPA	\$ 9,202,313
PRIME Y5	9,120,000
Rate Range IGT-CCAH-	8,190,051
Esperanza Care	(1,500,003)
Medical GME	630,000
HPE	684,847
Hospital Fee	709,907
MCMC EPP	7,173,801
HD Residency Support	(373,637)
MCMC QIP	6,594,641
AB915	2,690,164
Medicare GME	1,573,748
SB 1732	2,914,344
Ryan White & SAMHSA GRANTS	293,156
GOVERNMENT FUNDING INCOME	\$ 47,903,332

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**NATIVIDAD  
STATEMENT OF CASH FLOWS  
AS OF MARCH 31, 2020**

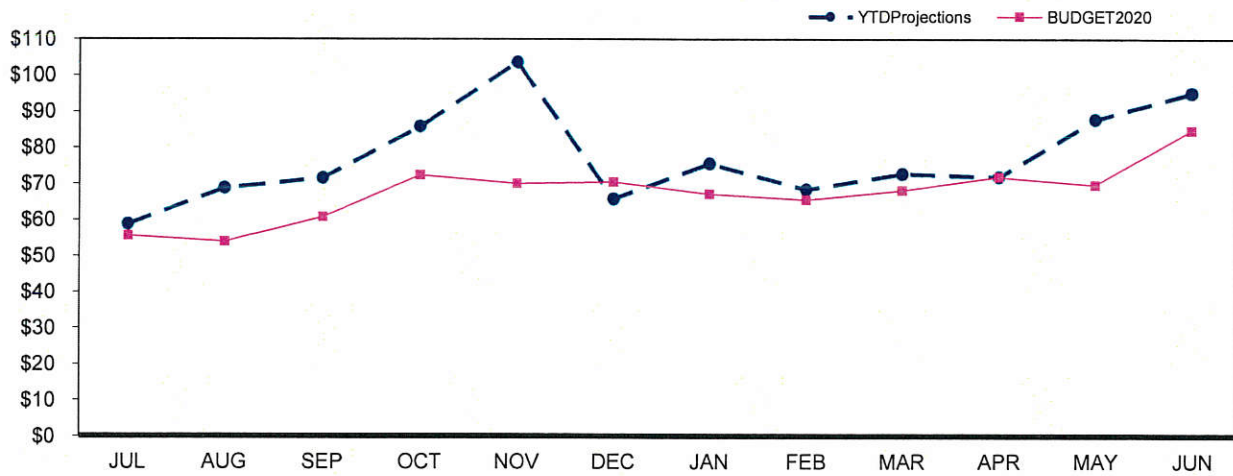
	CURRENT MONTH		YEAR - TO - DATE
1	\$ 68,444,433	CASH AT BEGINNING OF PERIOD	\$ 61,516,366
2		FROM OPERATIONS:	
3	(2,227,028)	NET INCOME/(LOSS)	8,852,142
4	-	NET INCOME ADJ - PRIOR YEAR	-
5	916,470	DEPRECIATION/AMORT	\$ 8,071,438
6	(1,310,558)	SUBTOTAL	16,923,580
7		CHANGES IN WORKING CAPITAL:	
8	684,319	ACCOUNTS RECEIVABLE	9,406,245
9	(10,517,952)	STATE/COUNTY RECEIVABLE	1,169,049
10	321,466	PREPAID EXPENSE & INVENTORY	(293,181)
11	(4,652,542)	ACCRUED PAYROLL	2,438,444
12	1,126,377	ACCOUNTS PAYABLE	2,004,311
13	-	MCARE/MEDICAL LIABILITIES	(2,927,634)
14	-	SHORT TERM DEBT	694,989
15	(1,527,090)	ACCRUED LIABILITIES	4,125,127
16	(14,565,422)	NET (DECREASE)/INCREASE	16,617,350
17		CAPITAL ADDITIONS:	
18	(1,117,180)	PP&E ADDITIONS	(7,989,102)
19	-	NBV OF ASSETS DISPOSED	-
20	-		-
21	(1,117,180)	TOTAL CAPITAL (Use of Cash)	(7,989,102)
22		FINANCING ACTIVITY:	
23	(16,477)	LONG TERM BOND DEBT	(4,582,449)
24	21,337,831	OTHER ASSETS	(9,710,733)
25	-	INVESTMENTS	(2,385)
26	21,321,354	TOTAL FINANCING	(14,295,567)
27	4,328,194	INC./(DEC.) IN CASH BALANCE	11,256,261
28	\$ 72,772,627	CASH BALANCE - END OF PERIOD	\$ 72,772,627

**NATIVIDAD**  
**RECONCILIATION OF GOVERNMENT FUNDING**  
**FISCAL YEAR 2020**

	<u>BDGT-20</u>	<u>ESTIMATE FY2020</u>	<u>Variance to Budget</u>
Medi-Cal DSH Waiver & Phys SPA	\$ 12,340,000	\$ 12,340,000	\$ -
PRIME Y4	12,160,000	12,160,000	-
EPP	7,760,000	9,135,000	1,375,000
QIP	8,825,000	8,825,000	
HPE	-	684,846	684,846
AB915	3,600,000	3,600,000	-
SB1732	3,900,000	3,900,000	-
CCAH Rate Range	10,959,996	10,959,996	-
HIV Grants	250,000	250,000	-
Medical GME FY17,FY18,FY19	-	2,520,000	2,520,000
Esperanza Care Outside Purchased Service	(2,000,000)	(2,000,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,352,000	2,089,432	737,432
Provider Fee	950,000	950,000	-
	<u>\$ 59,596,996</u>	<u>\$ 64,914,274</u>	<u>\$ 5,317,278</u>



### Cash Flow Performance Fiscal Year 2020 (in Millions)



	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ESTIMATE	ESTIMATE	ESTIMATE
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
YTD	58.8	68.8	71.6	85.9	103.7	65.8	75.6	68.4	72.8	71.9	87.8	95.1
BDGT	55.5	53.9	60.7	72.3	70.0	70.4	67.1	65.5	68.1	71.9	69.6	84.8
Variance	3.3	14.9	10.8	13.6	33.7	(4.6)	8.5	2.9	4.7	0.0	18.2	10.4



	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ACTUAL DEC	ACTUAL JAN	ACTUAL FEB	ACTUAL MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	61,471,012	58,737,818	68,798,379	71,555,206	85,861,277	103,081,167	65,939,183	75,594,080	68,434,835	72,790,647	71,888,538	87,804,942	61,471,012
<b>CASH RECEIPTS</b>													
Patient Revenues (incl pro fees and lab cap)	23,474,346	20,651,651	23,418,975	25,245,002	21,369,376	19,531,539	22,156,844	21,097,973	20,401,812	20,300,000	20,300,000	20,300,000	258,048,138
Provider Fee	-	-	-	-	-	18,880	278,188	-	81,907	78,187	-	79,185	527,435
RR IGT CASH	-	-	-	-	-	-	-	-	-	21,000,000	-	-	21,000,000
HHS/ CARE Stimulus COVID-19	-	-	-	-	-	-	-	-	-	3,329,367	-	-	3,329,367
Medical GME FY17, FY18 & FY19	-	-	-	-	-	-	-	-	-	-	2,500,000	-	2,500,000
SHORT DOYLE	190,000	363,820	440,072	407,196	305,083	329,130	306,532	273,425	250,000	250,000	250,000	250,000	2,500,000
HEV GRANTS	40,336	19,704	25,580	25,310	17,896	22,871	22,188	17,552	20,833	20,833	20,833	20,833	254,059
MEDICAL DEPARTMENT REIMB	-	-	-	-	-	987,813	-	-	250,000	250,000	250,000	250,000	1,337,813
GPP V5	-	-	7,080,578	-	-	10,786,982	-	-	-	-	3,800,000	-	3,800,000
AB915	-	-	-	-	-	-	-	-	-	-	800,000	-	800,000
Phys SPA	-	-	-	-	-	-	-	-	-	-	-	-	-
GPP FY18-19	582,849	-	18,478	-	-	-	-	-	-	-	-	-	578,327
QIP	-	-	-	26,020,859	-	-	-	-	-	-	-	-	26,020,859
ETP	-	-	-	11,844,735	-	-	-	-	-	-	-	-	22,903,740
S8239/Prop 56	58,751	-	-	-	45,028	-	-	-	-	-	-	-	103,777
H4E	-	129,369	-	334,084	-	-	-	-	290,360	-	-	-	684,546
(GPPV) Fund Rec'n	-	5,828,580	-	-	-	-	-	-	14,250	-	-	-	5,940,530
PRIME	-	12,578,083	-	-	17,134,078	-	-	-	-	-	-	-	36,714,741
MICAL FFS Fund Settlement	-	-	1,073,143	608,023	-	-	-	-	-	-	-	-	1,678,166
S81732	-	-	-	-	-	2,825,402	-	-	-	-	-	-	2,825,402
GPP V4 Q4	-	-	-	-	-	-	-	-	-	-	-	-	-
TIME WEEKLY	112,067	171,802	171,802	112,067	112,067	257,838	171,802	171,802	171,802	171,802	171,802	171,802	1,870,875
Rent Income	195,163	56,714	135,307	155,325	183,383	109,634	128,054	128,054	108,634	108,634	108,634	108,634	1,387,338
LTH-Fund Reconciliation	-	-	-	-	-	-	-	-	983,937	-	-	-	983,937
Fund 404 Transfer	9,248,000	2,953,330	9,411,050	21,614,955	-	-	-	-	17,782,586	29,300,000	29,300,000	29,300,000	117,252,880
LTH Sub-Fund Transfer In/(Out)	2,406,000	-	-	1,081,717	-	-	-	-	300,000	-	-	-	3,487,717
Interest Income	127,406	-	352,800	381,244	390,400	359,150	155,549	202,771	156,310	156,310	156,310	156,310	2,228,920
Miscellaneous Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Cash Receipts	33,582,787	42,785,968	34,884,566	60,340,922	40,141,437	23,918,417	35,081,479	22,127,202	54,568,112	34,902,079	50,120,113	50,360,008	483,862,101

**CREDENTIALS REPORT OF RECOMMENDED ACTIONS FOR BOARD APPROVAL**

**Friday, May 08, 2020**

**(Per recommendation of the April 14, 2020 Medical Executive Committee)**

The following practitioners were reviewed for initial appointment, reappointment, changes in staff status (category), additional privilege requests, etc. Membership factors include licensure, DEA, professional liability insurance, staff requirements, etc. Qualitative/quantitative factors include: peer review, performance improvement, clinical activity, privileging, competence, technical skill, behavior, health, medical records, blood review, medication usage, litigation history, utilization and continuity of care.

**INITIAL APPOINTMENTS**

NAME	SPECIALTY / SERVICE	STAFF STATUS	APPOINTMENT PERIOD
Graham, Kyle A., MD	OBGYN / OBGYN	Provisional	05/08/2020 – 05/01/2022
Kandimala, Geetha B., MD	Teleneurology / Medical Specialties	Provisional	05/08/2020 – 05/01/2022
Luong, Tracy T., ACNP	Acute Care Nurse Practitioner / Trauma	Advanced Practice Professional	05/08/2020 – 05/01/2022
Murtagh, James J. Jr., MD	Pulmonary / Critical Care Medicine / Medical Specialties	Provisional	05/08/2020 – 05/01/2022
Royston, Eric, DO	Teleradiology / Radiology	Provisional	05/08/2020 – 05/01/2022
Vu, Quang D., MD	Teleneurology / Medical Specialties	Provisional	05/08/2020 – 05/01/2022

**REAPPOINTMENTS**

NAME	SPECIALTY/SERVICE	STAFF STATUS	REAPPOINTMENT PERIOD
Baril, Robert T., DO	Teleradiology / Radiology	Courtesy	06/01/2020 – 06/01/2022
Di Stante, Alexander G., MD	General Surgery, Bariatric Surgery / Surgical Specialties	Active	06/01/2020 – 06/01/2022
Dwight-Gilroy, Eric L, AGACNP	Acute Care Nurse Practitioner / Trauma	Advanced Practice Professional	06/01/2020 – 06/01/2022
Flores, Jacqueline R., MD	Family Medicine / Family Medicine	Active Ambulatory	06/01/2020 – 06/01/2022
Goldman, Sheree L., NP	Sexual Assault Forensic Examiner / Emergency Medicine	Advanced Practice Professional	06/01/2020 – 06/01/2022
Jones, Deborah L., NNP	Neonatal Nurse Practitioner / Pediatrics	Advanced Practice Professional	06/01/2020 – 06/01/2022
Northern, Robert D., CRNA	Nurse Anesthetist / Anesthesia	Advanced Practice Professional	06/01/2020 – 06/01/2022
Peng, Bob, MD	OBGYN / OBGYN	Active	06/01/2020 – 06/01/2022
Pereles F. Scott, MD	Diagnostic Radiology / Radiology	Active	06/01/2020 – 06/01/2022
Roth, Bradley J., MD	Surgical Critical Care / Trauma	Active	06/01/2020 – 06/01/2022
Vitto, Anthony, MD	Teleneurology / Medical Specialties	Courtesy	06/01/2020 – 06/01/2022
Zaro, Christina, M., MD	Family Medicine / Family Medicine	Active	06/01/2020 – 06/01/2022

**RELEASE FROM PROCTORING:** The following practitioners have completed their basic and/or advanced procedure proctoring requirements.

NAME	SPECIALTY	Service	RECOMMEND
Bakhda, Kristin A., WHNP	Nurse Midwife	OBGYN	Recommend
Baril, Robert T., DO	Teleradiology	Radiology	Recommend
Burke, Julia C., DO	OBGYN	OBGYN	Recommend
Bottari, Brendan, MD	Interventional Radiology	Radiology	Recommend
Bradfield, Harold, A., MD	Teleradiology	Radiology	Recommend
Chezian, Shanthi, MD	Psychiatry	Psychiatry	Recommend
Goddard, Brook M., MD	Emergency Medicine	Emergency Medicine	Recommend



Hartnett, Kathleen S., NNP	Neonatal Nurse Practitioner	Pediatrics	Recommend
Henault, Emerald N., PAC	Physician Assistant	Emergency Medicine	Recommend
Henderson, Patrick R., MD	Teleradiology	Radiology	Recommend
Kato, Kambrie Y., MD	Teleradiology	Radiology	Recommend
Mariano, Maria, MD	Psychiatry	Psychiatry	Recommend
Pollock, Max R., MD	Teleradiology	Radiology	Recommend
Tripp, Matthew L., MD	Emergency Medicine	Emergency Medicine	Recommend
Weldon, Heather E., MD	OBGYN	OBGYN	Recommend

**CHANGES IN STAFF STATUS:** The following practitioners have been transferred to the appropriate staff category.

NAME	SPECIALTY	SERVICE	Current / Requested Status	Recommend
Baril, Robert T., DO	Teleradiology	Radiology	Provisional to Courtesy	Recommend
Bottari, Brendan, MD	Interventional Radiology	Radiology	Provisional to Active	Recommend
Bradfield, Harold, A., MD	Teleradiology	Radiology	Provisional to Courtesy	Recommend
Flores, Jacqueline R., MD	Family Medicine	Family Medicine	Provisional to Active Ambulatory	Recommend
Henderson, Patrick R., MD	Teleradiology	Radiology	Provisional to Courtesy	Recommend
Jameson, James, MD	Pathology	Pathology	Active to Administrative, Effective 5/09/2020	Recommend
Kato, Kambrie Y., MD	Teleradiology	Radiology	Provisional to Courtesy	Recommend
Pollock, Max R., MD	Teleradiology	Radiology	Provisional to Courtesy	Recommend

**LOCUMS TENENS/TEMPORARY PRIVILEGES:** The following practitioner(s) were granted Temporary privileges.

NAME	SPECIALTY / SERVICE	REASON	DATES	RECOMMEND
None				

**REQUEST TO ADD OR AMEND PRIVILEGES:** The following practitioners have requested additional privileges and have completed additional training and/or have otherwise met the privilege criteria. Approved privileges shall be granted for the remainder of the current appointment period.

NAME	SPECIALTY	SERVICE	PRIVILEGE(S) REQUESTED	RECOMMEND
None				

**RESIGNATIONS:** The following practitioners have voluntarily resigned their staff membership and privileges or AHP status. Practitioners were in good standing with the Medical Staff of Natividad at the time of the resignation, unless specified below.

NAME	SPECIALTY	SERVICE	EFFECTIVE DATE	RECOMMEND
Gover, David D., MD	Interventional Radiology	Radiology	03/10/2020	Acknowledge
Kaupp, Christina B., RN	SART Nurse	Emergency Medicine	03/17/2020	Acknowledge
LaGrandeur, Robin, MD	Neonatology	Pediatrics	06/30/2020	Acknowledge
Matheis, Bill M., CRNA	Nurse Anesthetist	Anesthesia	02/20/2020	Acknowledge
Staunton, David, A., MD	Diagnostic Radiology	Radiology	03/24/2020	Acknowledge
Wagner, David D., MD	Emergency Medicine	Emergency Medicine	03/03/2020	Acknowledge

**List of Qualified Nurses:** The following Nurse(s) have met the competencies to perform the below approved Standardized Procedures:

STANDARDIZED PROCEDURE	LIST OF QUALIFIED NURSES	RECOMMEND
None		Recommend