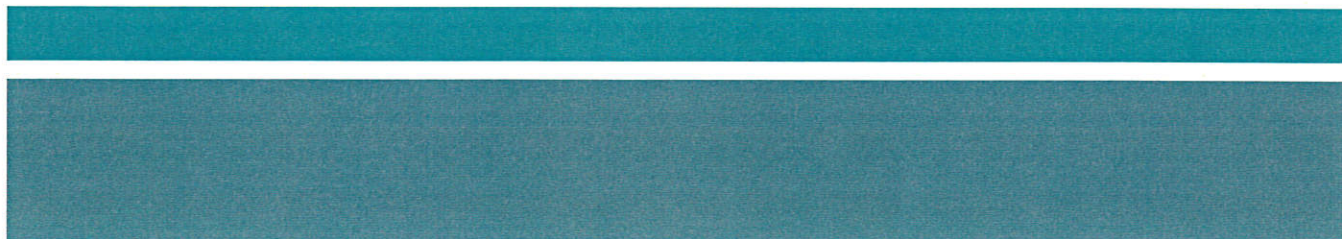




# **Board of Trustees 2020**

## **June 12, 2020**





## NMC Board of Trustees Meeting

Friday, June 12, 2020

9:00 AM

\*\*\* VIDEO CONFERENCE / TELEPHONIC MEETING \*\*\*

### AGENDA

#### IMPORTANT NOTICE Regarding COVID 19

Based on guidance from the California Department of Public Health and the California Governor's Office, in order to minimize the spread of the COVID-19 virus, Natividad Medical Center ("Natividad") Board of Trustees meetings will be held entirely by Zoom. There will be no physical location for these meetings. Committee Members shall participate in the meeting by Zoom.

To participate in this Natividad Board of Trustees meeting, the public are invited to observe and address the Committee via Zoom.

The meeting will be conducted via teleconference using the Microsoft Zoom program. This gives the public two options. The public may attend the meeting by phone. Or, the public may attend and observe the Zoom meeting via computer audio.

To participate by phone call any of these numbers below:

- +1 971 247 1195 US (Portland)
- +1 253 215 8782 US (Tacoma)
- +1 346 248 7799 US (Houston)
- +1 602 753 0140 US (Phoenix)
- +1 720 928 9299 US (Denver)

Enter the Meeting ID number: **981 9245 2116** when prompted. You will then enter the Password: **354985** when prompted.

Or, to attend the Natividad Board of Trustees meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/98192452116?pwd=SHo4Q09TRWZ5NGJVanRSR0E5V0VsUT09>

You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.

1. If a member of the public wishes to comment on a particular agenda item, the public is strongly encouraged to submit their comments in writing via email to the Natividad Board of Trustees at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record.
2. Members of the public wishing to comment on a specific agenda item while the matter is being heard may participate by any of the following means:



- a. When the Chair calls for public comment on an agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only.
  - b. If speakers or other members of the public have documents they wish to distribute to the Committee for an agenda item, they are encouraged to submit such documents by 2:00 p.m. on Tuesday before the meeting to:  
[Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line.
  - c. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)
  - d. While the matter is being heard, a member of the public may submit a comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. If the comment is received prior to close of public comment on an agenda item, every effort will be made to read the comment into the record, but some comments may not be read out loud due to time limitations or length of the comment (if the comment exceeds 250 words). Comments received prior to the close of the public comment period on an agenda item will be made part of the record for that item.
3. Members of the public who wish to make a general public comment for items not on the day's agenda may submit their comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). The Committee date and "general comment" should be indicated in the subject line. The comment will be placed in the record for the meeting, and every effort will be made to read the comment into the record at the appropriate time on the agenda.
  4. Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.
  5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

1. **Call to Order**
2. **Roll Call**
3. **Pledge of Allegiance**
4. **Agenda Additions/Corrections** *Page 1-6 – Board Clerk*
5. **Minutes**
  - Approve the Minutes of May 8, 2020 *Page 7-16*
6. **Board Comments**
7. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

8. **Consent Calendar**

**Approve the following policies, procedures, rules, and regulations:**

**8a. Policies/Procedures/Forms/Manuals (listed and available upon request)**

**COVID Guidelines**

- COVID-0001 Special Precautions for Intubation of a COVID-19 Patient Guidelines
- COVID-0002 COVID-19 VISITATION GUIDELINE
- COVID-0003 ISOLATION UNIT GUIDELINES
- COVID-0004 Guidelines for Suspected or Confirmed COVID-19 in the Surgical Services Department
- COVID-0007 Guidelines for Extended Use of Facemasks, Respirators and Protective Eyewear
- COVID-0008 Universal Masking Guideline
- COVID-0011: COVID AMA Guideline – new guideline
- COVID-0013: Telehealth Guideline– new guideline
- COVID-0014: Admission & Discharge Guideline – new guideline
- **COVID GUIDELINES UPDATED - Informational**
- COVID-0002: Visitation Guideline – updated guideline; added Doula's as visitors for L&D
- COVID-0007: PPE Optimization Guideline – updated guidelines to include extended use of single use gowns and new title. This guideline was formerly titled Guidelines for Extended Use of Facemasks, Respirators and Protective Eyewear

**Medical Staff Policies**

- CME, MSP009-1 - Content Validation
- CME, MSP009-2 - Cultural & Linguistic Competency
- CME, MSP009-3 - Honorarium & Reimbursement
- CME, MSP009-4 - Joint-Providership
- CME, MSP009-5 - Commercial Grants & Exhibits
- CME, MSP009-6 - Disclosure & Resolution
- CME, MSP009-8 - Regularly Schedule Series
- CME, MSP009-9 - Enduring Materials

**New Policies**



- None

***Revised Policies***

- 1:9020 Call Back Procedures For Diagnostic Imaging Modalities
- DIA:1008 Blood Pressure Assessment
- DIAG:1006 Clinical Indications for Mammography
- DIAG:1027 Pregnancy Screening / Breastfeeding
- DIAG-1301 Safe Use of Ultrasound Gel
- DIAG:1307 Infection Control for Ultrasound Equipment Cleaning And Disinfection
- NICU-6970 Pain Assessment and Management - Neonatal
- NICU-6981 Peripherally Inserted Central Catheter: RN Insertion
- NICU-6988 Transport Training
- PERI-6595 Neonatal Drug Withdrawal
- PERI-6600 Newborn and Late Preterm Care

***No Changes***

- 3:5400 Dispensing of Medication Samples
- DIAG:1026 ALARA Philosophy: Regulatory Guides

***Retired***

- SUP-2300 EVS: Mission Statement
- SUP-2305 EVS: Scope of Service
- SUP-2310 EVS: Staffing Plan
- GME-9014 GME Special Review Process

**Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8f of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.**

**8b. \* Approve for Submission to the Monterey County Board of Supervisors the Following Salary Range Adjustment PPPR No. 98-394, Page 17-18 (CONSENT)**

- Amend Personnel Policies and Practices Resolution No. 98-394 and Appendices A and B to adjust the salary range for the classification of Nursing Assistant as indicated below; and
- Direct the Monterey County Human Resources Department to implement the changes in the Advantage HRM System.

**8c. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Databank IMX LLC, Page 19-20 (CONSENT)**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-12677) with Databank IMX for OnBase software maintenance, extending the agreement an additional one (1) year period (January 1, 2021 through December 31, 2021) for a revised full agreement term of January 1, 2015 through December 31, 2021, and adding \$44,318 for a revised total agreement amount not to exceed \$500,949.

**8d. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Juan Calzetta, M.D., Page 21-22 (CONSENT)**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement (A-13157) with Juan Calzetta M.D. to provide vascular surgery services at NMC, adding

\$100,000 for a revised amount not to exceed of \$1,470,000 in the aggregate, with no change to the agreement term for the period July 1, 2016 to June 30, 2020.

- 8e. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Pacific Health Alliance, Page 23-25 (CONSENT)**  
Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13598) with Pacific Health Alliance for project administration (“PA”) services for the County of Monterey’s Pilot Project for the Remaining Uninsured, extending the agreement an additional twelve (12) month period (January 1, 2021 through December 31, 2021) for a revised full agreement term of August 1, 2017 through December 31, 2021, and adding \$250,000 for a revised total agreement amount not to exceed \$1,150,000.
- 8f. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with RJP Consulting, Page 26-27 (CONSENT)**  
Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with RJP for consulting services in revenue cycle optimization, at NMC for an amount not to exceed \$280,000 with an agreement term July 1, 2020 through June 30, 2022.
9. **Accept Oral Report from Natividad Chief Financial Officer - Daniel Leon, CFO**  
April 2020 YTD Financial Reports Page 28-40
10. **Receive Oral Report from Natividad Chief Executive Officer - Dr. Gary R. Gray, CEO**  
Update on COVID 19 presented by Dr. Craig Walls, CMO
11. **Receive Oral Report from Natividad Chief Nursing Officer – Nancy Buscher, CNO**
12. **Receive Oral Report from Natividad Chief of Staff – Dr. Chad Harris, COS**  
Final meeting, Dr. Chris Carpenter will be incoming Chief of Staff for July meeting
13. **Recess to Closed Session under Government Code Section 54950**  
a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive: Medical Quality Assurance Reports Dr. Craig Walls, CMO  
b. Pursuant to Health & Safety Code section 1462, the Board will receive a report and confer regarding health care facility/hospital trade secret. Discussion will concern a new program. Estimated date of public disclosure: July 1, 2021.
14. **Accept and approve May 2020 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals. Page 41-45**

**Adjournment**

**Next Board of Trustees Meeting**

**Friday, July 10, 2020**

**9:00 AM**

**VIDEO CONFERENCE/TELEPHONIC MEETING**





## NMC Board of Trustees Meeting

Friday, April 10, 2020

9:00 AM

\*\*\* TELEPHONIC MEETING \*\*\*

### MINUTES

#### IMPORTANT NOTICE Regarding COVID 19

Based on guidance from the California Department of Public Health and the California Governor's Office, in order to minimize the spread of the COVID-19 virus, Natividad Medical Center ("Natividad") Board of Trustees meetings will be held entirely by telephone conference. There will be no physical location for these meetings. Board Members shall participate in the meeting by telephone conference. To participate in this Natividad Board of Trustees meeting, the public are invited to observe and address the Board telephonically.

To attend the Board of Trustees meeting by telephone conference, please call in at 888-636-3807, participant code 6881183.

1. If a member of the public wishes to comment on a particular agenda item, the public is strongly encouraged to submit their comments in writing via email to the Natividad Board of Trustees at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) by 2:00 p.m. on the Thursday prior to the Board meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Board date and agenda number in the subject line. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Board and will be placed in the record.
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  - a. When the Chair calls for public comment on an agenda item, the Secretary of the Board or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only.
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  - c. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Board meeting.)
  - d. While the matter is being heard, a member of the public may submit a comment via email, preferably limited to 250 words or less, to the Secretary of the Board at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Board date and agenda number in the subject line. If the comment is received prior to close of public comment on an agenda item, every effort will be made to read the comment into the record, but some

comments may not be read out loud due to time limitations or length of the comment (if the comment exceeds 250 words). Comments received prior to the close of the public comment period on an agenda item will be made part of the record for that item.

3. Members of the public who wish to make a general public comment for items not on the day's agenda may submit their comment via email, preferably limited to 250 words or less, to the Secretary of the Board at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). The Board date and "general comment" should be indicated in the subject line. The comment will be placed in the record for the meeting, and every effort will be made to read the comment into the record at the appropriate time on the agenda.
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5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

**NMC Staff/County:** Stacy Saetta, Andrea Rosenberg, Daniel Leon, Dr. Craig Walls, Jeanne-Anne Balza, Janine Bouyea, Nancy Buscher

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

1. **Call to Order**

2. **Roll Called**

*Present: Marcia Atkinson, Libby Downey, John Huerta, Dr. Gary Gray, Dr. Chad Harris, Charles McKee, Fernando Elizondo, Mitch Winick:*

*Not Present: Britt Rios-Ellis*

*Absent: Supervisor Chris Lopez*

*Staff/County Present: Stacy Saetta, Andrea Rosenberg, Daniel Leon, Dr. Craig Walls, Jeanne-Anne Balza, Janine Bouyea, Nancy Buscher*

3. **Pledge of Allegiance**

4. **Agenda Additions/Corrections** – Board Clerk

*Motion to add item, approve the purchase of the property and cost of improvements of a clinic located in Seaside currently under a lease agreement by the Health Department Clinics division using Natividad funds, following the CFO Report, by Charles McKee, seconded by Fernando Elizondo*

*Roll call vote take pursuant to Government Code 54953:*

*Marcia Atkinson: AYE*

*Libby Downey: AYE*

*John Huerta: AYE*

*Dr. Gary Gray: AYE*

*Dr. Chad Harris: AYE*

*Charles McKee: AYE*

*Fernando Elizondo: AYE*



*Mitch Winick: AYE*  
*Britt Rios-Ellis: Not Present*  
*Supervisor Lopez: Absent*

*Motion to accept and approve the agenda for May 8, 2020 BOT meeting with the addition listed as item 12 and changing the following agenda items accordingly, by Libby Downey, seconded by Fernando Elizondo*

*Roll call vote take pursuant to Government Code 54953:*  
*Marcia Atkinson: AYE*  
*Libby Downey: AYE*  
*John Huerta: AYE*  
*Dr. Gary Gray: AYE*  
*Dr. Chad Harris: AYE*  
*Charles McKee: AYE*  
*Fernando Elizondo: AYE*  
*Mitch Winick: AYE*  
*Britt Rios-Ellis: Not Present*  
*Supervisor Lopez: Absent*

5. **Minutes**

- Approve the Minutes of April 10, 2020

**MOTION:** *Motion to approve the minutes of April 10, 2020 BOT meeting by John Huerta, seconded by Libby Downey.*

*Roll call vote take pursuant to Government Code 54953:*  
*Marcia Atkinson: AYE*  
*Libby Downey: AYE*  
*John Huerta: AYE*  
*Dr. Gary Gray: AYE*  
*Dr. Chad Harris: AYE*  
*Charles McKee: AYE*  
*Fernando Elizondo: AYE*  
*Mitch Winick: AYE*  
*Britt Rios-Ellis: Not Present*  
*Supervisor Lopez: Absent*

6. **Board Comments**

7. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

8. **Consent Calendar**

**Approve the following policies, procedures, rules, and regulations:**

8a. Policies/Procedures/Forms/Manuals (listed and available upon request)

COVID Credentialing Resolution

Policies/Procedures/Manuals/Forms/Order Sets/Guidelines



## **COVID Guidelines**

- Visitation Guidelines Update
- COVID-0002 Visitation Guidelines Updated 4/20/20
- COVID-0003 Isolation Unit Guidelines
- COVID-0004 Guidelines OR REV 4/13/20
- COVID-0007 Extended ReUse Guidelines
- COVID-0008 Universal Masking Guidelines

## **Manuals**

- Natividad Medical Center Compliance Manual

## **New Policies**

- 3:9200 Pyxis Medstation
- 3:9201 Pyxis Medstation User Access
- 3:9202 Pyxis Medication Removal
- 3:9204 Pyxis Medstation Wastes
- 3:9205 Pyxis Medstation Returns
- 3:9210 Pyxis Controlled Medication Inventories
- 3:9211 Pyxis Medstation Discrepancy Resolution
- 3:9220 Pyxis Medstation Load and Refill
- 3:9230 Pyxis Medstation Downtime

## **Revised Policies**

- 3:1300 Emergency Room Outpatient Prescriptions
- 3:1660 Chemotherapy
- 3:9203 Pyxis Overrides and First Dose Medication Review
- DIAG-1003 Mammography Technologist Requirements
- DIAG-1010 Mammography Breast Implant Protocol
- DIAG-1016 Mammography Record Retention for Mammography
- DIAG-1025 Mammography Infection Control
- DIAG-1034 Mammography Patient Information and Preparation
- DIAG-1091 Procedure Manual Review & Document Control
- DIAG-1301 Safe Use of Ultrasound Gel
- DIAG-1307 Infection Control for Ultrasound Equipment Cleaning & Disinfection
- LDU-6065 Electronic Fetal Monitoring Interpretation and Documentation
- PHAR-4110 Pharmacy Technicians Duties
- PHAR-4400 Vancomycin Pharmacist Dosing and Monitoring Protocol

## **No Changes**

- 3:3010 Disposal of Medication Waste
- 3:7940 IV Solutions – Authorized Access
- 3:9900 Duplicate Medication Policy
- DIAG-1000 Mammography Patient Complaint Policy
- DIAG-1005 Mammography Quality Control
- DIAG-1008 Mammography Corrective Action for Poor Quality Images
- DIAG-1014 Mammography Image/Film Identification
- DIAG-1021 Mammography Reporting Policy for Dense Breast Tissue
- DIAG-1022 Scheduling Diagnostic Mammography Procedures
- DIAG-1024 Mammography Surgical Specimen and Post Clip Placement
- 1-0900 Advanced Care Planning

## **Order Sets**

- NICU Transport Order Form
- NICU Medications
- ICU Sedation
- ICU Vasodilator and Negative Inotrope
- ICU Vasopressor
- ICU or IMC DKA or HHS Endotool

**Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8p of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.**

**8b. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Kit Check, Inc.,**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13703) with Kit Check, Inc. for scanning equipment and web-based software to automate the pharmacy kit processing at NMC, extending the agreement an additional two (2) year period (August 15, 2020 through August 14, 2022) for a revised full agreement term of August 15, 2014 through August 14, 2022, and adding \$100,000 for a revised total agreement amount not to exceed \$326,000.

**8c. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Bard Medical Division C.R. Bard, Inc.,**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Bard Medical Division C.R. Bard, Inc. for purchase of medical device products and support services, adding \$60,424 for a revised total agreement amount not to exceed \$130,424, with no change to the term of the agreement May 1, 2018 through April 23, 2023.

**8d. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with R1 RCM Inc.,**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with R1 RCM Inc. for billing and claim denial appeal services, adding \$40,000 for a revised total agreement amount not to exceed \$140,000 with no changes to agreement term.

**8e. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Applied Statistics & Management Inc.,**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14440) with Applied Statistics & Management Inc. for subscription to access web-based medical staff database services for verifying and tracking medical care provider licenses, extending the agreement an additional five (5) year period (July 1, 2020 through June 30, 2025) for a revised full agreement term of July 1, 2015 through June 30, 2025, and adding \$159,188 for a revised total agreement amount not to exceed \$271,822.

**8f. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with DrFirst Amendment No.2,**

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-13725) with DrFirst.com Inc. (DrFirst) for the continued use of EPCS Gold software license that provides an electronic

prescribing system, extending the agreement an additional three (3) year period (July 1, 2020 through June 30, 2023) for a revised full agreement term of July 1, 2017 through June 30, 2023, and adding \$249,000 for a revised total agreement amount not to exceed \$516,060.

8g. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Medical Information Technology, Inc.,**

a. Authorize payment to Medical Information Technology, Inc. (MEDITECH) for routine maintenance services on the various MEDITECH software system modules implemented at Natividad Medical Center for an amount not to exceed \$341,127, as well as funds to cover fees for new interfaces and enhancements not to exceed \$48,873. The total for this agreement shall not exceed \$390,000 for the period of July 01, 2020 through June 30, 2021.

8h. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Modular Devices, Inc.,**

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-14062) with Modular Devices, Inc. for the lease of a mobile computerized tomography (CT) unit, a mobile angiography/interventional radiology lab (IR) unit, and a mobile magnetic resonance imaging (MRI) unit at NMC, extending the agreement an additional eleven (11) month period (August 1, 2020 through June 30, 2021) for a revised full agreement term of August 1, 2018 through June 30, 2021, and adding \$917,000 for a revised total agreement amount not to exceed \$3,785,000.

8i. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Society of Hospital Medicine, )**

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Society of Hospital Medicine for glycemic control data collection and reporting services at NMC for an amount not to exceed \$7,500 with an agreement term of June 9, 2020 through June 8, 2022.

b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages provisions within the agreement.

8j. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Cardiopulmonary Associates Medical Group,**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement (A-14-299) with Cardiopulmonary Associates Medical Group (CPA) to provide pulmonary medicine and critical care services, extending the term by twenty-four months (July 1, 2020 to June 30, 2022) and adding \$200,000, for a revised total not to exceed amount of \$400,000.

8k. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Monterey Bay GI Consultants,**

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) to execute the Professional and Call Coverage Services Agreement with Monterey Bay GI Consultants to provide gastroenterology services at NMC for an amount not to exceed \$500,000 for the period July 1, 2020 to June 30, 2022; and

b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.



- 8l. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Certified Medical Testing,**  
 a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Certified Medical Testing for repair, maintenance and testing of piped medical gas and vacuum systems at NMC for an amount not to exceed \$181,400 with an agreement term July 1, 2020 through June 30, 2024.  
 b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$18,400) of the original cost of the agreement.
- 8m. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Siemens Medical Solutions USA, Inc,**  
 Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an Equipment Addition Amendment with Siemens Medical Solutions USA, Inc. to add to the previous Siemens extended warranties agreement per Proposal 1-073OSY for new radiology equipment an additional one year Gold Service Contract for maintenance and repair services at a cost of \$26,804 for a one year term effective upon execution for the newly purchased nuclear medicine camera.
- 8n. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with CEP America-California d.b.a. Vituity,**  
 a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional Services Agreement (A-13218) with CEP America-California, a California General Partnership, d.b.a. Vituity to provide emergency medicine services at NMC, extending the term by twenty-four months (July 1, 2020 to June 30, 2022) for a revised full agreement term of July 2016 to June 30, 2022 and adding \$3,725,000, for a revised amount not to exceed \$10,301,277 in the aggregate; and  
 b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not exceed 10% (\$301,266) of the original contract amount and do not significantly change the scope of work.
- 8o. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Central Coast Head and Neck Surgeons,**  
 a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (13164) with Central Coast Head & Neck Surgeons to provide otolaryngology and audiology services at NMC, extending the term by twenty-four months (July 1, 2020 to June 30, 2022) for a full revised term of July 1, 2016 to June 30, 2022, and adding \$1,500,000 for a revised amount not to exceed \$4,500,000 in the aggregate; and  
 b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not exceed 10% (\$150,000) of the original contract amount and do not significantly change the scope of work.
- 8p. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Salinas Valley Radiologist Inc.,**  
 a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement (A-14389) with Salinas Valley Radiologist Inc. to provide radiology services at NMC, extending the term

by twelve months (July 1, 2020 to June 30, 2021) for a revised full agreement term of July 2019 to June 30, 2021 and adding \$800,000, for a revised amount not to exceed \$1,600,000 in the aggregate; and

b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not exceed 10% (\$80,000) of the original contract amount and do not significantly change the scope of work.

**MOTION:** *Motion to approve Policies/Procedures/Forms/Manuals and contract items 8a-8p, moved by Libby Downey, seconded by John Huerta.*

*Roll call vote take pursuant to Government Code 54953:*

*Marcia Atkinson: AYE*

*Libby Downey: AYE*

*John Huerta: AYE*

*Dr. Gary Gray: AYE*

*Dr. Chad Harris: AYE*

*Charles McKee: AYE*

*Fernando Elizondo: AYE*

*Mitch Winick: AYE*

*Britt Rios-Ellis: Not Present*

*Supervisor Lopez: Absent*

9. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Central Coast Nephrology,**

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) to execute the Professional and Call Coverage Services Agreement with Central Coast Nephrology to provide nephrology services at NMC for an amount not to exceed \$500,000 for the period July 1, 2020 to June 30, 2022; and

b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.

**MOTION:** *Motion to approve for submission to the Monterey County Board of Supervisors the scheduled agreement in item 9, moved by Charles McKee, seconded by Fernando Elizondo.*

*Roll call vote take pursuant to Government Code 54953:*

*Marcia Atkinson: AYE*

*Libby Downey: AYE*

*John Huerta: AYE*

*Dr. Gary Gray: AYE*

*Dr. Chad Harris: AYE*

*Charles McKee: AYE*

*Fernando Elizondo: AYE*

*Mitch Winick: AYE*

*Britt Rios-Ellis: Not Present*

*Supervisor Lopez: Absent*

10. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Joel Weinstein MD,**

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) to execute the Professional and Call Coverage Services Agreement with Joel Weinstein MD to provide general surgery services at NMC for an amount not to exceed \$800,000 for the period July 1, 2020 to June 30, 2022; and



b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$80,000) of the original contract amount and do not significantly change the scope of work.

*Trustee Rios-Ellis entered the meeting.*

**MOTION:** *Motion to approve for submission to the Monterey County Board of Supervisors the scheduled agreement in item 10, moved by John Huerta, seconded by Britt Rios-Ellis.*

*Roll call vote take pursuant to Government Code 54953:*

*Marcia Atkinson: AYE*

*Libby Downey: AYE*

*John Huerta: AYE*

*Dr. Gary Gray: AYE*

*Dr. Chad Harris: AYE*

*Charles McKee: AYE*

*Fernando Elizondo: AYE*

*Mitch Winick: AYE*

*Britt Rios-Ellis: AYE*

*Supervisor Lopez: Absent*

**11. Accept Oral Report from Natividad Chief Financial Officer - Daniel Leon, CFO**  
March 2020 YTD Financial Reports

*Trustee CAO Charles McKee left the meeting.*

**MOTION:** *Motion to accept the March 2020 Financial Report, moved by Britt Rios-Ellis, seconded by Libby Downey.*

*Roll call vote take pursuant to Government Code 54953:*

*Marcia Atkinson: AYE*

*Libby Downey: AYE*

*John Huerta: AYE*

*Dr. Gary Gray: AYE*

*Dr. Chad Harris: AYE*

*Charles McKee: Not Present*

*Fernando Elizondo: AYE*

*Mitch Winick: AYE*

*Britt Rios-Ellis: AYE*

*Supervisor Lopez: Absent*

**12. \* Approve for Submission to the Monterey County Board of Supervisors the Following Purchase Agreement with Community Hospital Properties,**

- a. Support recommendation to execute a Purchase Agreement with Community Hospital Properties for 1156 Fremont Boulevard in Seaside for use by the Seaside Family Health Center; and
- b. Support recommendation to use \$11,810,000 from Natividad Medical Center Funds for acquisition.

**MOTION:** *Motion to approve for submission to the Monterey County Board of Supervisors the added agreement in item 12, moved by Libby Downey, seconded by Britt Rios-Ellis.*

*Roll call vote take pursuant to Government Code 54953:*

*Marcia Atkinson: AYE*

*Libby Downey: AYE*

*John Huerta: AYE*



*Dr. Gary Gray: AYE  
Dr. Chad Harris: AYE  
Charles McKee: Not Present  
Fernando Elizondo: AYE  
Mitch Winick: AYE  
Britt Rios-Ellis: AYE  
Supervisor Lopez: Absent*

13. **Receive Oral Report from Natividad Chief Executive Officer** - Dr. Gary R. Gray, CEO  
*Update on COVID 19 presented by Dr. Craig Walls, CMO*

14. **Receive Oral Report from Natividad Chief Nursing Officer** – Nancy Buscher, CNO  
*Celebrating National Nurses Week May 6 - May 12*

15. **Receive Oral Report from Natividad Chief of Staff** – Dr. Chad Harris, COS

16. **Recess to Closed Session under Government Code Section 54950**

a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive: Medical Quality Assurance Reports *Dr. Craig Walls, CMO*

*Trustees Fernando Elizondo and Libby Downey left the meeting*

17. **Accept and approve April 2020 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals.**

**MOTION:** *Motion to accept the report on March 2020 Credentials Report, moved by Britt Rios-Ellis, seconded by John Huerta.*

*Roll call vote take pursuant to Government Code 54953:*

*Marcia Atkinson: AYE*

*Libby Downey: Not Present*

*John Huerta: AYE*

*Dr. Gary Gray: AYE*

*Dr. Chad Harris: AYE*

*Charles McKee: Not Present*

*Fernando Elizondo: Not Present*

*Mitch Winick: AYE*

*Britt Rios-Ellis: AYE*

*Supervisor Lopez: Absent*

**Adjournment:** With no other business before the Board the meeting was adjourned at 11:13am.

*Recorded by Irene Zenk*

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Marcia Atkinson, Chair

## MONTEREY COUNTY BOARD OF SUPERVISORS

<b>MEETING:</b> Month XX, 2020	<b>AGENDA NO.:</b>
<b>SUBJECT:</b>	a) Amend Personnel Policies and Practices Resolution No. 98-394 and Appendices A and B to adjust the salary range for the classification of Nursing Assistant as indicated in the attached resolution; and b) Direct the Monterey County Human Resources Department to implement the changes in the Advantage HRM System.
<b>DEPARTMENT:</b>	Natividad

### **RECOMMENDATION:**

It is recommended that the Board of Supervisors take the following actions:

- a) Amend Personnel Policies and Practices Resolution No. 98-394 and Appendices A and B to adjust the salary range for the classification of Nursing Assistant as indicated below; and
- b) Direct the Monterey County Human Resources Department to implement the changes in the Advantage HRM System.

### **SUMMARY/DISCUSSION:**

Natividad recommends that the salary range for the Nursing Assistant classification listed in the attached resolution be adjusted as indicated.

The proposed salary adjustment listed below is based on external wage comparisons of the benchmarked positions identified to most closely match the Nursing Assistant classification at Natividad, which includes comparable Counties with medical facilities.

<u>Class Code</u>	<u>Classification Title</u>	<u>Current Monthly Range</u>	<u>Proposed Monthly Range</u>
50U20	Nursing Assistant	\$3,079 - \$4,204	\$3,261 - \$4,454

The approval of these salary adjustments will support Natividad's ongoing efforts to improve patient outcomes, as well as maintain the ability to recruit and retain qualified staff in these critical positions. The current range for Nursing Assistant is 5.95% below the average salary paid by comparable counties with hospital facilities. Therefore, it is recommended that the Board approve these actions.

### **OTHER AGENCY INVOLVEMENT:**

Natividad consulted with the Monterey County Human Resources Department/Labor Division regarding this recommendation.

### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Approval of these salary adjustments will allow Natividad Medical Center to recruit and/or retain highly qualified staff to provide essential services to patients in the respective departments within the hospital, which equates to improved healthcare and equitable health opportunities for patients and the community.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

**FINANCING:**

The annualized increase to the Natividad Budget (Unit 9600) is approximately \$365,731, which will be absorbed in the Natividad Budget (Unit 9600) for FY 2020-21.

This action has no impact on the General Fund.

Prepared by:

Janine Bouyea  
NMC Human Resources Administrator  
Natividad

Approved by:  
Gary Gray, D.O.  
Chief Executive Officer  
Natividad

Attachment: Resolution

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Databank IMX LLC Amendment No. 3**

**Legistar Number:** \_\_\_\_\_

#### **..Title**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-12677) with Databank IMX for OnBase software maintenance, extending the agreement an additional one (1) year period (January 1, 2021 through December 31, 2021) for a revised full agreement term of January 1, 2015 through December 31, 2021, and adding \$44,318 for a revised total agreement amount not to exceed \$500,949.

#### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-12677) with Databank IMX for OnBase software maintenance, extending the agreement an additional one (1) year period (January 1, 2021 through December 31, 2021) for a revised full agreement term of January 1, 2015 through December 31, 2021, and adding \$44,318 for a revised total agreement amount not to exceed \$500,949.

#### **SUMMARY/DISCUSSION:**

NMC has had an agreement with Databank IMX since 2015 for the OnBase system to allow for the scanning of required documents and records. This included necessary software to scan, track, and purge data as needed in accordance with the approved NMC, County, State and Federal Policies. Natividad believes the OnBase system to be a valuable asset to its day to day operations.

Natividad is requesting to amend the current Agreement to extend the term to cover ongoing system maintenance of the software and update the system which will allow Natividad to scan information more efficiently and in a timelier manner for departments within the facility.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 5 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. This amendment No. 5 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on June 12, 2020.

#### **FINANCING:**

The cost for this amendment No. 5 is \$44,318 of which \$22,159 is included in the Fiscal Year 2020-21 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement is for a software system which improves the records storing processes at NMC. The use of this system directly contributes to a more efficient and effective use of resources within the organization. This agreement brings improved technological capabilities and functionality to



NMC, enhancing and strengthening its technological functionality and reliability which fosters a sound, secure and sustainable physical infrastructure.

☐ Economic Development  
☒ Administration  
☐ Health and Human Services  
☒ Infrastructure  
☐ Public Safety

Prepared by: Janine Bouyea, Human Resources Administrator, 783-2701  
Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Databank IMX LLC Amendment No. 5  
Databank IMX LLC Amendment No. 4  
Databank IMX LLC Amendment No. 3  
Databank IMX LLC Renewal and Amendment No. 2  
Databank IMX LLC Renewal and Amendment No. 1  
Databank IMX LLC Agreement

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Juan Calzetta MD Third Amendment**

#### **..Title**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement (A-13157) with Juan Calzetta M.D. to provide vascular surgery services at NMC, adding \$100,000 for a revised amount not to exceed of \$1,470,000 in the aggregate, with no change to the agreement term for the period July 1, 2016 to June 30, 2020.

#### **..Report**

##### **RECOMMENDATION:**

It is recommended that the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement (A-13157) with Juan Calzetta M.D. to provide vascular surgery services at NMC adding \$100,000 for a revised amount not to exceed of \$1,470,000 in the aggregate, with no change to the agreement term for the period July 1, 2016 to June 30, 2020

##### **SUMMARY/DISCUSSION:**

NMC must arrange for the professional consultation and treatment for patients who present to the emergency department or outpatient clinics in need of medical care or treatment in vascular surgery. NMC has an Agreement with Dr. Calzetta to provide 24/7 emergency call coverage and a minimum of two half days per week in the outpatient specialty clinic. NMC utilizes locum tenens (temporary) physicians to cover the service when Dr. Calzetta is not available due to vacation; illness or continuing medical education.

Dr. Calzetta is paid a daily rate for services. The amount of services may increase or decrease depending on his availability. During Fiscal Year 2019/2020, Dr. Calzetta worked more than expected, therefore causing the agreement to nearly reach its maximum not to exceed amount. NMC would like to amend the Agreement and increase funds so that Dr. Calzetta can continue to provide the vascular surgery services critical to NMC's operation without interruption. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

##### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

##### **FINANCING:**

The cost of this Amendment is \$100,000. The total not to exceed amount for this Agreement is \$1,470,000 for the period July 1, 2016 to June 30, 2020 (48 months). \$350,000 is included in the Fiscal Year 2019/2020 Adopted Budget. There is no impact to the General Fund.

##### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care, which improves the health and quality of

life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments:

Third Amendment

Second Amendment

First Amendment

Agreement

Attachments on file at the Clerk of the Board

## MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

**Pacific Health Alliance Amendment No. 3**

**Legistar Number:** \_\_\_\_\_

### **..Title**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13598) with Pacific Health Alliance for project administration ("PA") services for the County of Monterey's Pilot Project for the Remaining Uninsured, extending the agreement an additional twelve (12) month period (January 1, 2021 through December 31, 2021) for a revised full agreement term of August 1, 2017 through December 31, 2021, and adding \$250,000 for a revised total agreement amount not to exceed \$1,150,000.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13598) with Pacific Health Alliance for project administration ("PA") services for the County of Monterey's Pilot Project for the Remaining Uninsured, extending the agreement an additional twelve (12) month period (January 1, 2021 through December 31, 2021) for a revised full agreement term of August 1, 2017 through December 31, 2021, and adding \$250,000 for a revised total agreement amount not to exceed \$1,150,000.

#### **SUMMARY/DISCUSSION:**

The Affordable Care Act (ACA) was enacted to provide Medicaid (Medi-Cal) and other coverage options through the exchange to many low-income individuals with the goal of decreasing the number of uninsured individuals. However, many Monterey County residents remain uninsured and unable to pay for costly medical care, procedures and prescription medications. Of the uninsured, it is estimated that there are approximately 30,000 to 50,000 adult residents over the age of 18 living in Monterey County without any medical insurance due to their documentation status.

In response to this need, the Board of Supervisors approved an allocation of \$500,000 from the general fund in August 2015 establishing the County's Pilot Project for the Remaining Uninsured to provide limited scope pharmaceuticals, laboratory tests and radiology services. These services were provided by the Health Department's Federally Qualified look-alike health clinics, which serve designated medically underserved populations under the applicable Scope of Project with HRSA (Health Resources and Services Administration) and by Natividad. The County's Pilot Project for the Remaining Uninsured was implemented in November 2015 through September 2017 and served approximately 2,005 individuals.

In May 2017, the Board of Supervisors directed staff to proceed with implementation of an expanded Pilot Project allowing for the provision of primary and specialty care ambulatory services for fiscal year (FY) 2017-18 funded by the Natividad Enterprise Fund in the amount of



\$2 million: \$1.8 million for patient care and \$200,000 for PA services. On June 27, 2017, the Board of Supervisors approved and authorized the current Agreement with Pacific Health Alliance (PHA) for the County of Monterey's Pilot Project for the Remaining Uninsured, effective July 1, 2017 through June 30, 2018 to assist with the project management and reporting.

The Pilot Project, named Esperanza Care, became effective October 1, 2017. The enrollment cap of 2,500 individuals was raised to 3,500 by the Board of Supervisors effective April 1, 2018. Amendment 1 continued the agreement through December 31, 2019. Effective July 1, 2019, the per member per month reimbursement rate increases by twenty-five cents (\$.25). In addition, amendment 2 extends the term to December 31, 2020, and adds an additional \$400,000 to the PA Agreement for a total of \$900,000. This amendment 3 extends the term to December 31, 2021, and adds an additional \$250,000 to the PA Agreement for a total of \$1,150,000.

Esperanza Care will roll over to FY 2020-21 with the same scope of services with an additional expenditure of \$2 million from the Natividad Enterprise Fund. Enrollees in Esperanza Care will be required to re-apply for the Esperanza Care at least annually.

Since the inception, Monterey County will have spent \$8.5 million (\$500,000 from the general fund and \$8 million from the Natividad Enterprise Fund) on Esperanza Care, by the end of FY 2020-21.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by NMC's Finance Committee on June 12, 2020 and by its Board of Trustees Executive Committee on June 12, 2020.

#### **FINANCING:**

The cost for amendment No. 3 is \$250,000, of which \$250,000 is included in the FY 2020-21 Recommended Budget.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This amendment provides for the smooth transition of the existing Pilot Project for the Remaining Uninsured for FY 2020-21. It offers equitable opportunities for health choices and healthcare which will improve the health and quality of life for Monterey County residents.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Nancy Majewski, Managed Care Operations Manager, 783-2385  
Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

PHA PILOT Project Amendment 3  
PHA PILOT Project Amendment 2  
PHA PILOT Project Amendment 1 eff 070118  
PHA PILOT Project Agreement eff 080117

Attachments on file with the Clerk of the Board

## MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

### **RJP Agreement**

#### **..Title**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with RJP for consulting services in revenue cycle optimization, at NMC for an amount not to exceed \$280,000 with an agreement term July 1, 2020 through June 30, 2022.

#### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with RJP for consulting services in revenue cycle optimization, at NMC for an amount not to exceed \$280,000 with an agreement term July 1, 2020 through June 30, 2022.

#### **SUMMARY/DISCUSSION:**

RJP consulting services will provide advice and support services in optimizing Natividad's revenues and reimbursement opportunities including for Covid-19 services provided. In addition, to provide assistance to support the hospital's plan in the development of a preparedness program in the event of a surge or secondary event of the virus.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and its Board of Trustees on June 12, 2020.

#### **FINANCING:**

The cost for this agreement is \$280,000 of which \$140,000 is included in the Fiscal Year 20-21 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement is for executive level consulting services, the outcome of which will contribute to a more efficient use of resources within the organization.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Daniel Leon, Chief Finance Officer, 783-2561

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553



Attachments:  
RJP Agreement

Attachments on file with the Clerk of the Board



# FINANCIAL STATEMENTS

APRIL 30, 2020

5/22/2020 10.15 AM



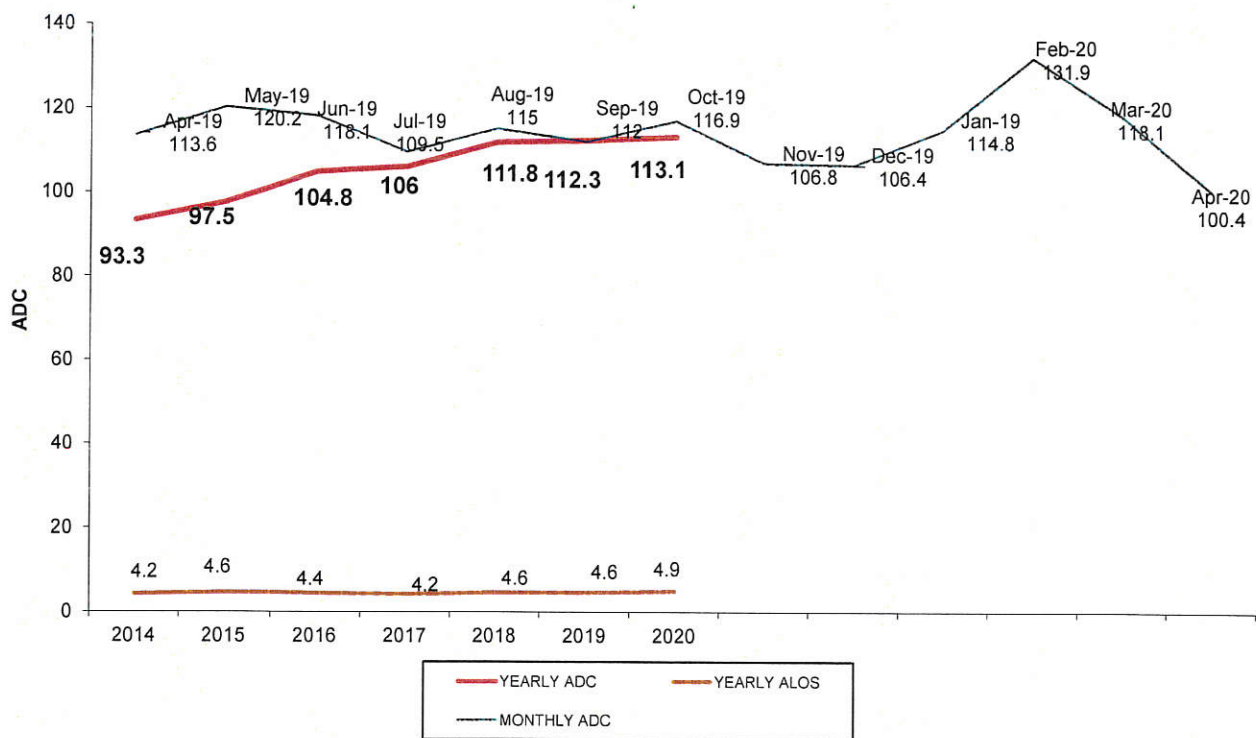
## **FINANCIAL STATEMENTS**

**APRIL 30, 2020**

### **I N D E X**

<b><u>PAGE #</u></b>	<b><u>DESCRIPTION</u></b>
1	TOTAL ADC TREND GRAPH - 2014-2020
2	STATISTICAL REPORT
4	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS TO BUDGET
5	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS PER APD
6	BALANCE SHEET
7	SCHEDULE OF STATE / COUNTY RECEIVABLES
8	STATEMENT OF CASH FLOWS
9	RECONCILIATION OF GOVERNMENT FUNDING
10	CASH FLOW PERFORMANCE F/Y 19-20 ACTUAL TO BUDGET
11	CASH SCHEDULE FOR F/Y 19-20





**NATIVIDAD**  
**STATISTICAL REPORT**  
**APRIL 30, 2020**

Month-To-Date					Year-To-Date					
02-20	03-20	04-20	Budget			Budget	Current	Prior Yr	%	
					PT DAYS BY SERVICE	STAFFED BEDS				CY/PT
1	320	160	196	281	NICU	15	2,855	2,104	2,540	-17.17%
2	1,701	1,591	1,188	1,317	Med/Surg	61	13,384	15,270	13,779	10.82%
3	222	211	174	214	ICU	10	2,175	1,962	2,101	-6.62%
4	100	174	22	73	Peds	12	746	692	776	-10.82%
5	674	724	681	664	Acute Rehab	24	6,749	6,997	6,809	2.76%
6	305	275	275	339	OB/Gyn	27	3,444	2,767	3,394	-18.47%
7	3,322	3,135	2,536	2,888	TOTAL ACUTE	149	29,353	29,792	29,399	1.34%
8	504	526	475	413	Psychiatric	19	4,194	4,708	4,328	8.78%
9	3,826	3,661	3,011	3,301	TOTAL DAYS	168	33,547	34,500	33,727	2.29%
10	261	267	288	293	Nursery	18	2,980	2,805	3,041	-7.76%
AVERAGE DAILY CENSUS										
11	91.3	77.8	61.8	74.1	Acute	125	74.1	74.7	74.1	0.81%
12	23.2	23.4	22.7	22.1	Acute Rehab	24	22.1	22.9	22.3	2.69%
13	17.4	17.0	15.8	13.8	Psychiatric	19	13.8	15.4	14.2	8.45%
14	131.9	118.1	100.4	110.0	TOTAL	168	110.0	113.1	110.6	2.26%
15	9.0	8.6	9.6	9.8	Nursery	18	9.8	9.2	10.0	-8.00%
PERCENTAGE OF OCCUPANCY										
16	73.0%	62.2%	49.4%	59.3%	Acute		59.3%	59.8%	59.3%	0.8%
17	96.7%	97.5%	94.6%	92.1%	Acute Rehab		92.1%	95.4%	92.9%	2.7%
18	91.6%	89.5%	83.2%	72.6%	Psychiatric		72.6%	81.1%	74.7%	8.5%
19	78.5%	70.3%	59.8%	65.5%	TOTAL		65.5%	67.3%	67.4%	-0.2%
20	50.0%	47.8%	53.3%	54.4%	Nursery		54.4%	51.1%	55.6%	-8.0%
ADMISSIONS										
21	586	580	483	599	Acute		6,090	5,927	6,266	-5.41%
22	49	54	58	52	Acute Rehab		531	553	542	2.03%
23	52	61	64	60	Psychiatric		610	612	617	-0.81%
24	687	695	605	711	TOTAL		7,231	7,092	7,425	-4.48%
25	159	156	180	174	Nursery		1,770	1,687	1,811	-6.85%
26	167	185	180	196	Deliveries		1,995	1,748	1,875	-6.77%
DISCHARGES										
27	609	613	482	599	Acute		6,090	6,080	6,410	-5.15%
28	52	51	57	52	Acute Rehab		531	549	536	2.43%
29	51	61	70	60	Psychiatric		610	616	612	0.65%
30	712	725	609	711	TOTAL		7,231	7,245	7,558	-4.14%
31	131	159	149	174	Nursery		1,770	1,517	1,648	-7.95%
AVERAGE LENGTH OF STAY										
32	5.6	5.3	5.0	4.6	Acute(Hospital wide no babies)		4.6	4.9	4.5	8.89%
33	13.8	13.4	11.7	12.8	Acute Rehab		12.7	12.7	12.6	0.79%
34	3.4	2.6	2.5	2.5	OB/Gyn		2.5	2.8	2.5	12.00%
35	9.7	8.6	7.4	6.9	Psychiatric		6.9	7.7	7.0	10.00%
36	1.6	1.7	1.6	1.7	Nursery		1.7	1.7	1.7	0.00%
OUTPATIENT VISITS										
37	4,623	3,816	2,282	4,967	Emergency Room		44,789	42,269	44,433	-4.87%
38	541	508	428	561	ER Admits		5,705	5,431	5,627	-3.48%
39	78.7%	73.1%	70.7%	78.9%	ER Admits as a % of Admissions		78.9%	76.6%	75.8%	1.05%
40	5,563	4,928	3,835	6,035	Clinic Visits		61,355	56,892	61,685	-7.77%
ANCILLARY PROCEDURES BILLED										
41	48,258	43,061	34,461	45,974	Lab Tests		467,400	461,667	465,162	-0.75%
42	3,437	3,087	1,938	2,937	Radiology Procedures		29,860	32,906	34,629	-4.98%
43	164	168	104	205	MRI Procedures		2,085	1,861	2,048	-9.13%
44	120	110	57	132	Nuclear Med Procedures		1,339	1,337	1,307	2.30%
45	986	844	826	1,024	Ultrasound Procedures		10,410	10,508	10,411	0.93%
46	1,665	1,303	1,059	1,483	CT Scans		15,075	16,453	14,599	12.70%
47	365	394	233	351	Surgeries		3,510	3,679	3,475	5.87%
48	7.23	8.37	10.34	8.22	FTE'S PER AOB		8.22	8.17	8.12	0.62%
49	1,316.9	1,337.8	1,323.8	1,283.9	TOTAL PAID FTE'S		1,283.9	1,304.7	1,290.3	1.12%
50	5,284	4,953	3,839	4,688	ADJUSTED PATIENT DAYS		47,637	48,731	48,468	0.54%

**NATIVIDAD**  
**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED**  
**FOR FY2020**

	JUL-19	AUG-19	SEP-19	OCT-19	NOV-19	DEC-19	JAN-20	FEB-20	MAR-20	APR-20	MAY-20	JUN-20	YTD
<b>REVENUE</b>													
<b>Patient Revenue:</b>													
1 Inpatient	\$ 65,854,051	\$ 72,341,082	\$ 67,257,857	\$ 75,659,222	\$ 83,147,291	\$ 84,028,894	\$ 69,712,907	\$ 69,971,409	\$ 70,538,217	\$ 56,750,688	\$ -	\$ -	\$ 675,259,596
2 Pro Fees	2,153,024	2,037,495	1,878,816	1,257,520	2,034,643	2,488,128	2,331,226	2,910,223	3,169,318	2,888,388	-	-	23,156,779
3 Outpatient	29,931,254	35,081,441	32,244,876	32,779,596	29,330,235	27,556,271	30,974,317	27,773,560	26,017,024	18,395,116	-	-	288,083,690
4 Total Patient Revenue	97,938,329	109,460,018	101,381,549	109,696,338	94,512,169	94,068,293	103,018,450	100,655,192	99,724,559	78,044,188	-	-	986,500,065
<b>Deductions from revenue</b>													
5 Contractual Deductions	71,393,900	82,425,846	76,932,095	79,951,351	69,978,973	71,723,040	79,261,910	78,574,025	77,560,146	59,256,132	-	-	747,057,418
6 Bad Debt	4,584,891	3,572,270	3,104,949	3,996,629	4,349,338	3,221,535	2,172,931	416,480	2,028,959	2,292,359	-	-	29,738,141
7 Unable to Pay	293,627	356,052	350,127	477,842	429,310	540,848	454,711	844,203	504,577	241,869	-	-	4,503,163
8 Total Contractual Discounts	76,272,218	86,354,168	80,387,171	84,425,822	74,757,621	75,485,423	81,899,552	79,834,708	80,091,622	61,790,357	-	-	781,256,722
9 Net Patient Revenue	21,666,111	23,105,850	20,994,378	25,270,516	19,754,548	18,583,870	21,118,898	20,820,484	19,632,877	14,253,811	-	-	205,201,343
10 As a percent of Gross Revenue	22.12%	21.11%	20.71%	23.04%	20.90%	19.76%	20.50%	20.68%	19.89%	18.74%	0.00%	0.00%	20.80%
11 <b>Total Government Funding</b>	4,966,417	5,146,012	4,943,339	5,385,312	4,977,335	6,504,587	5,025,642	5,270,285	5,684,403	6,768,064	-	-	54,671,396
<b>Other Operating Revenue:</b>													
12 Rent Income	109,276	120,775	115,026	115,027	115,024	115,025	115,026	115,025	115,026	115,025	-	-	1,150,255
13 Interest Income	126,000	124,951	257,246	169,399	717,456	169,399	704,233	586,601	378,000	639,139	-	-	3,872,424
14 NMF Contribution	60,000	60,000	59,000	60,984	59,016	60,984	60,984	57,049	60,984	59,016	-	-	598,017
15 Other Income	305,431	371,398	375,833	371,410	425,942	289,566	341,429	280,419	312,465	177,030	-	-	3,250,923
16 Total Other Operating Revenue	600,707	677,124	807,105	716,820	1,317,438	634,974	1,221,672	1,039,094	866,475	990,210	-	-	8,671,619
17 <b>TOTAL REVENUE</b>	27,233,235	28,928,986	26,744,822	31,372,648	26,049,321	25,723,431	27,366,212	27,129,863	26,183,755	22,012,085	-	-	268,744,358
<b>EXPENSE</b>													
18 Salaries, Wages & Benefits	15,311,219	15,090,278	15,286,283	15,272,565	14,764,401	15,578,250	15,218,008	15,054,404	15,618,192	15,387,102	-	-	152,578,702
19 Registry	259,208	363,700	272,544	415,356	342,761	416,050	308,501	445,081	565,097	778,915	-	-	4,167,214
20 Phys/Residents SWB & Contract Fees	3,470,366	3,290,181	3,454,614	3,190,055	3,266,407	3,460,499	3,502,201	3,425,959	3,470,431	3,423,750	-	-	33,954,483
21 Purchased Services	2,909,487	3,573,154	2,550,468	3,670,538	2,676,061	2,411,736	2,840,275	2,879,716	3,750,007	3,123,571	-	-	30,385,013
22 Supplies	2,242,964	2,498,569	1,879,603	2,404,576	2,111,566	1,751,105	2,217,801	2,047,307	2,728,757	2,481,999	-	-	22,364,247
23 Insurance	239,400	239,400	239,399	239,400	239,400	239,400	239,399	239,400	239,400	239,400	-	-	2,393,998
24 Utilities and Telephone	317,654	313,723	270,809	328,142	342,694	290,796	223,053	218,519	254,812	234,417	-	-	2,792,618
25 Interest Expense	196,025	196,027	196,025	196,026	196,025	196,026	196,026	196,026	196,025	196,027	-	-	1,960,257
26 Depreciation & Amortization	1,018,188	1,017,712	1,016,795	1,008,320	911,726	910,134	908,966	919,208	916,470	915,544	-	-	9,541,063
27 Other Operating Expense	438,314	509,005	519,897	500,258	547,712	263,876	585,460	487,198	671,592	555,080	-	-	5,078,362
28 <b>TOTAL EXPENSE</b>	26,400,824	27,091,749	25,686,437	27,225,236	25,398,753	25,517,871	26,237,690	25,910,787	28,410,783	27,335,806	-	-	265,215,937
29 <b>NET INCOME(LOSS)</b>	832,411	1,837,237	1,058,385	4,147,412	650,568	205,560	1,128,522	1,219,076	(2,227,028)	(5,323,721)	-	-	3,528,421
<b>Normalization for Extraordinary Items</b>													
30 Interest Arithm Arbitration	-	-	-	-	-	-	-	-	-	-	-	-	-
31 CARES Act Funding-COVID 19	-	-	-	-	-	-	-	-	-	(730,230)	-	-	(730,230)
32 Medical FFS Settlement FY09-10	-	-	-	(1,679,166)	-	-	-	-	-	-	-	-	(1,679,166)
33 Metro Settlement	-	-	-	-	(6,250)	(6,250)	(6,250)	-	-	-	-	-	(18,750)
34 Total Extraordinary Items	-	-	-	(1,679,166)	(6,250)	(6,250)	(6,250)	-	-	(730,230)	-	-	(2,428,146)
34 <b>NET INCOME BEFORE Extraordinary Items</b>	\$ 832,411	\$ 1,837,237	\$ 1,058,385	\$ 2,468,246	\$ 644,318	\$ 199,310	\$ 1,122,272	\$ 1,219,076	\$ (2,227,028)	\$ (6,053,951)	\$ -	\$ -	\$ 1,100,275
<b>CAPITAL CONTRIBUTIONS</b>													
35 County Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
37 <b>CHANGE IN NET ASSETS</b>	\$ 832,411	\$ 1,837,237	\$ 1,058,385	\$ 4,147,412	\$ 650,568	\$ 205,560	\$ 1,128,522	\$ 1,219,076	\$ (2,227,028)	\$ (5,323,721)	\$ -	\$ -	\$ 3,528,421

**NATIVIDAD**  
**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS**  
**AS OF APRIL 30, 2020**

CURRENT MONTH					YEAR -TO -DATE					
Actual	Budget	Variance fav. (unfav)			Actual	Budget	Variance fav. (unfav)			Prior Yr
\$ VAR.	% VAR				\$ VAR.	% VAR				
<b>R E V E N U E</b>										
<b>Patient Revenue:</b>										
1 \$ 56,750,868	\$ 68,273,153	\$ (11,522,487)	(16.9)	Inpatient	\$ 675,259,596	\$ 694,110,394	\$ (18,850,798)	(2.7)	\$ 671,489,766	
2 2,898,386	1,724,598	1,173,788	68.1	Pro Fees	23,156,779	17,533,325	5,623,454	32.1	20,011,271	
3 16,395,116	30,354,818	(13,959,702)	(46.0)	Outpatient	288,083,690	308,607,330	(20,523,640)	(6.7)	302,232,298	
4 76,044,168	100,352,569	(24,308,401)	(24.2)	Total Patient Revenue	986,500,065	1,020,251,049	(33,750,984)	(3.3)	993,733,335	
<b>Deductions from Revenue</b>										
5 59,256,132	75,987,490	16,731,358	22.0	Contractual Deductions	747,057,418	772,756,470	25,699,052	3.3	749,313,802	
6 2,292,359	2,524,854	232,495	9.2	Bad Debt	29,738,141	25,501,022	4,237,119	(16.6)	25,292,642	
7 241,866	515,262	273,396	53.1	Unable to Pay	4,503,163	5,189,825	686,662	13.2	4,593,494	
8 61,790,357	79,027,606	17,237,249	21.8	Total Contractual Discounts	781,298,722	803,447,317	22,148,595	2.8	779,199,938	
9 14,253,811	21,324,963	(7,071,152)	(33.2)	Net Patient Revenue	205,201,343	216,803,732	(11,602,389)	(5.4)	214,533,397	
10 18.74%	21.25%			As a percent of Gross Revenue	20.80%	21.25%			21.59%	
11 6,768,064	4,884,999	1,883,065	38.5	<b>Total Government Funding</b>	54,671,396	49,664,174	5,007,222	10.08	47,052,521	
<b>Other Operating Revenue:</b>										
12 115,025	109,754	5,271	4.8	Rent Income	1,150,255	1,199,868	(49,613)	(4.1)	1,245,106	
13 639,139	163,935	475,204	289.9	Interest Income	3,872,424	1,666,669	2,205,755	132.3	2,773,758	
14 59,016	59,016	-	-	NMF Contribution	598,017	600,001	(1,984)	(0.3)	600,000	
15 177,030	291,313	(114,283)	(39.2)	Other Income	3,250,923	2,877,641	373,282	13.0	3,048,328	
16 990,210	624,018	366,192	58.7	Total Other Operating Revenue	8,871,619	6,344,179	2,527,440	39.8	7,667,192	
17 22,012,085	26,833,980	(4,821,895)	(18.0)	<b>TOTAL REVENUE</b>	268,744,358	272,812,085	(4,067,727)	(1.5)	269,253,110	
<b>EXPENSE</b>										
18 15,387,102	14,842,224	(544,878)	(3.7)	Salaries, Wages & Benefits	152,550,965	150,897,301	(1,653,664)	(1.1)	140,386,604	
19 778,916	290,047	(488,869)	(168.5)	Registry	4,167,214	2,948,811	(1,218,403)	(41.3)	3,806,501	
20 3,423,750	3,293,657	(130,093)	(3.9)	Phys/Residents SWB & Contract Fees	33,982,200	33,484,094	(498,106)	(1.5)	31,634,974	
21 3,123,571	3,131,696	8,125	0.3	Purchased Services	30,385,013	31,838,893	1,453,880	4.6	28,714,596	
22 2,481,999	2,198,602	(283,397)	(12.9)	Supplies	22,364,247	22,352,387	(11,860)	(0.1)	22,593,935	
23 239,400	222,120	(17,280)	(7.8)	Insurance	2,393,998	2,258,221	(135,777)	(6.0)	2,172,049	
24 234,417	273,800	39,383	14.4	Utilities and Telephone	2,792,618	2,783,654	(8,964)	(0.3)	2,768,445	
25 196,027	196,222	195	0.1	Interest Expense	1,960,257	1,994,919	34,662	1.7	1,960,562	
26 915,544	989,275	73,731	7.5	Depreciation & Amortization	9,541,063	10,057,605	516,542	5.1	9,948,189	
27 555,080	485,986	(69,094)	(14.2)	Other Operating Expense	5,078,362	4,940,861	(137,501)	(2.8)	5,454,061	
28 27,335,806	25,923,629	(1,412,177)	(5.4)	<b>TOTAL EXPENSE</b>	265,215,937	263,556,746	(1,659,191)	(0.6)	249,439,916	
29 (5,323,721)	910,351	(6,234,072)	(684.8)	<b>NET INCOME(LOSS)</b>	3,528,421	9,255,339	(5,726,918)	(61.9)	19,813,194	
<b>CAPITAL CONTRIBUTIONS</b>										
31 -	-	-	-		-	-	-	-	-	
32 -	-	-	-		-	-	-	-	-	
33 -	-	-	-	County Contribution	-	-	-	-	-	
34 \$ (5,323,721)	\$ 910,351	\$ (6,234,072)	(684.8) %	<b>CHANGE IN NET ASSETS</b>	\$ 3,528,421	\$ 9,255,339	\$ (5,726,918)	(61.9) %	\$ 19,813,194	



**NATIVIDAD**  
**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY**  
**AS OF APRIL 30, 2020**

CURRENT MONTH					YEAR -TO -DATE					
	Actual	Budget	Variance fav. (unfav)			Actual	Budget	Variance fav. (unfav)		
	3,839	4,688	\$ VAR.	% VAR		48,731	47,637	\$ VAR.	% VAR	Prior Yr
			(850)	-18.1%	REVENUE			1,094	2.3%	48,973
					ADJUSTED PATIENT DAYS					
					Patient Revenue:					
1	\$ 14,784	\$ 14,562	\$ 222	1.5 %	Inpatient	\$ 13,857	\$ 14,571	\$ (714)	-4.9%	\$ 13,711
2	755	368	387	105.3	Pro Fees	475	368	107	29.1	409
3	4,271	6,474	(2,203)	(34.0)	Outpatient	5,912	6,478	(567)	(8.7)	6,171
4	19,810	21,404	(1,594)	(7.4)	Total Patient Revenue	20,244	21,417	(1,173)	(5.5)	20,291
					Deductions from revenue					
5	15,437	16,207	771	4.8	Contractual Deductions	15,330	16,222	891	5.5	15,301
6	597	539	(59)	(10.9)	Bad Debt	610	535	(75)	(14.0)	516
7	63	110	47	42.7	Unable to Pay	92	109	17	15.2	94
8	16,097	16,856	759	4.5	Total Contractual Discounts	16,033	16,866	833	4.9	15,911
9	3,713	4,548	(835)	(18.4)	Net Patient Revenue	4,211	4,551	(340)	(7.5)	4,381
10	18.74%	21.25%			As a percent of Gross Revenue	20.80%	21.25%			21.59%
11	1,763	1,042	721	69.2	Total Government Funding	1,122	1,043	79	7.6	961
					Other Operating Revenue:					
12	30	23	7	28.0	Rent Income	24	25	(2)	(6.3)	25
13	167	35	132	376.2	Interest Income	79	35	44	127.1	57
14	15	13	3	22.1	NMF Contribution	12	13	(0)	(2.6)	12
15	46	62	(16)	(25.8)	Other Income	67	60	6	10.4	62
16	258	133	125	93.8	Total Other Operating Revenue	182	133	49	36.7	157
17	5,734	5,723	11	0.2	TOTAL REVENUE	5,515	5,727	(212)	(3.7)	5,498
					EXPENSE					
18	4,009	3,166	(843)	(26.6)	Salaries, Wages & Benefits	3,130	3,168	37	1.2	2,867
19	203	62	(141)	(228.0)	Registry	86	62	(24)	(38.1)	78
20	892	703	(189)	(27.0)	Phys/Residents SWB & Contract Fees	697	703	6	0.8	646
21	814	668	(146)	(21.8)	Purchased Services	624	668	45	6.7	586
22	647	469	(178)	(37.9)	Supplies	459	469	10	2.2	461
23	62	47	(15)	(31.6)	Insurance	49	47	(2)	(3.6)	44
24	61	58	(3)	(4.6)	Utilities and Telephone	57	58	1	1.9	57
25	51	42	(9)	(22.0)	Interest Expense	40	42	2	3.9	40
26	239	211	(28)	(13.0)	Depreciation & Amortization	196	211	15	7.3	203
27	145	104	(41)	(39.5)	Other Operating Expense	104	104	(0)	(0.5)	111
28	7,121	5,529	(1,592)	(28.8)	TOTAL EXPENSE	5,442	5,533	90	1.6	5,093
29	(1,387)	194	(1,581)	(814.3)	NET INCOME(LOSS)	72	194	(122)	(62.7)	405
30					CAPITAL CONTRIBUTIONS					
31	-	-	-	-		-	-	-	-	-
32	-	-	-	-		-	-	-	-	-
33	-	-	-	-	County Contribution	-	-	-	-	-
34	\$ (1,387)	\$ 194	\$ (1,581)	(814) %	CHANGE IN NET ASSETS	\$ 72	\$ 194	\$ (122)	(62.7) %	\$ 405

**NATIVIDAD  
BALANCE SHEET  
AS OF APRIL 30, 2020**

CURRENT MONTH					YEAR - TO - DATE				
BEGINNING	ENDING	INC/(DEC)	% CHG.		BEGINNING	ENDING	INC/(DEC)	% CHG.	
1	\$ 69,572,627	\$ 84,554,644	\$ 14,982,017	21.5 %	<b>CURRENT ASSETS</b>				
2	3,200,000	3,200,000	-	-	CASH	\$ 58,316,366	\$ 84,554,644	\$ 26,238,278	45.0 %
3	36,230,548	26,257,144	(9,973,404)	(27.5)	SEASIDE CLINICS CASH RESERVE FUND	3,200,000	3,200,000	-	-
4	47,340,833	38,560,051	(8,780,782)	(18.5)	ACCOUNTS RECEIVABLE NET	45,636,793	26,257,144	(19,379,649)	(42.5)
5	5,057,850	5,177,594	119,744	2.4	STATE/COUNTY RECEIVABLES	48,509,882	38,560,051	(9,949,831)	(20.5)
6	4,443,568	4,335,700	(107,868)	(2.4)	INVENTORY	4,738,198	5,177,594	439,396	9.3
7	165,845,426	162,085,133	(3,760,293)	(2.3)	PREPAID EXPENSE	4,470,039	4,335,700	(134,339)	(3.0)
8					TOTAL CURRENT ASSETS	164,871,278	162,085,133	(2,786,145)	(1.7)
9	314,838,955	316,050,272	1,211,317	0.4	PROPERTY, PLANT & EQUIPMENT	306,849,853	316,050,272	9,200,419	3.0
10	(194,741,469)	(195,657,012)	(915,543)	(0.5)	LESS: ACCUMULATED DEPRECIATION	(186,670,031)	(195,657,012)	(8,986,981)	(4.8)
11	120,097,486	120,393,260	295,774	0.2	NET PROPERTY, PLANT & EQUIPMENT	120,179,822	120,393,260	213,438	0.2
12	170,498,567	166,627,003	(3,871,564)	(2.3)	OTHER ASSETS	160,787,834	166,627,003	5,839,169	3.6
13	-	-	-	-	<b>INVESTMENTS</b>				
14	166,036	166,036	-	-	HELD FOR CONSTRUCTION	-	-	-	-
15	166,036	166,036	-	-	ACCRUED INTEREST RECEIVABLE	-	-	-	-
16	\$ 456,607,515	\$ 449,271,432	\$ (7,336,083)	(1.6) %	FUNDS IN TRUST	163,651	166,036	2,385	1.5
17	19,472,869	21,661,376	2,188,507	11.2	TOTAL INVESTMENTS	163,651	166,036	2,385	1.5
18	9,725,710	8,221,967	(1,503,743)	(15.5)	TOTAL ASSETS	\$ 446,002,585	\$ 449,271,432	\$ 3,268,847	0.7 %
19	37,310,138	37,222,267	(87,871)	(0.2)	<b>CURRENT LIABILITIES</b>				
20	3,888,614	3,888,614	-	-	ACCRUED PAYROLL	17,034,425	21,661,376	4,626,951	27.2
21	15,688,615	13,095,837	(2,592,778)	(16.5)	ACCOUNTS PAYABLE	7,721,399	8,221,967	500,568	6.5
22	86,085,946	84,090,061	(1,995,885)	(2.3)	MCARE/MEDICAL LIABILITIES	40,237,772	37,222,267	(3,015,505)	(7.5)
23	-	-	-	-	CURRENT PORTION OF DEBT	3,193,625	3,888,614	694,989	21.8
24	-	-	-	-	OTHER ACCRUALS	11,563,488	13,095,837	1,532,349	13.3
25	33,772,860	33,756,383	(16,477)	(0.0)	TOTAL CURRENT LIABILITIES	79,750,709	84,090,061	4,339,352	5.4
26	33,772,860	33,756,383	(16,477)	(0.0)	<b>LONG TERM LIABILITIES</b>				
27	327,896,566	327,896,566	-	-	CAPITAL LEASE	-	-	-	-
28	8,852,143	3,528,422	(5,323,721)	(60.1)	UN EARNED CONTRIBUTIONS	-	-	-	-
29	336,748,709	331,424,988	(5,323,721)	(1.6)	LONG TERM PORTION OF C.O.P.'s	38,355,309	33,756,383	(4,598,926)	(12.0)
30	\$ 456,607,515	\$ 449,271,432	\$ (7,336,083)	(1.6) %	TOTAL LONG TERM DEBT	38,355,309	33,756,383	(4,598,926)	(12.0)
					<b>FUND BALANCES</b>				
					ACCUMULATED FUND	327,896,566	327,896,566	-	-
					CHANGE IN NET ASSETS	-	3,528,422	3,528,422	100.0
					TOTAL FUND BALANCES	327,896,566	331,424,988	3,528,422	1.1
					TOTAL LIAB. & FUND BALANCES	\$ 446,002,584	\$ 449,271,432	\$ 3,268,848	0.7 %

NATIVIDAD  
STATE AND COUNTY RECEIVABLES  
AS OF 04/30/20

**BALANCE SHEET**

	<u>Rea. Balance</u>	<u>Accruals</u>	<u>Reclas and Adj</u>	<u>Payment LIHP Final Rec'n</u>	<u>GPP /PRIME</u>	<u>IGT</u>	<u>Payments</u>	<u>Ending Balance</u>
Medi-Cal Waiver (DSH +SNCP)	\$ 12,591,967	20,349,730	397,480	(1,192,441)		38,929,984	(71,291,056)	(214,336)
Hospital Fee	-	789,074					(339,936)	449,138
Rate Range IGT-CCAH-	8,246,935	9,103,384				10,974,275		28,324,594
MCMC EPP	7,864,243	7,820,468				7,644,068	(22,973,000)	355,779
MCMC QIP	17,797,590	7,330,058				8,223,369	(26,020,959)	7,330,058
SB1732	666,674	3,239,344					(3,488,251)	417,767
AB 915	-	2,990,164						2,990,164
Medical GME	-	1,260,000						1,260,000
CARES ACT Funding			730,230				(5,841,836)	(5,111,606)
A/R Office Buildings	85,042	1,150,259					(1,186,305)	48,996
A/R Manco Abbott	(39,159)		39,159					-
Interest Accrued Positive Cash	-	2,784,069	553,521				(2,959,590)	378,000
Accrued Donations	937,359	598,018					(66,024)	1,469,353
A/R Jail-PG&E	316,260	843,178	215,532				(1,369,186)	5,784
Health Department	42,970	1,400,000	62,133				(646,600)	858,503
Ryan White & EIP A/R	-	207,646					(209,790)	(2,144)
STATE RECEIVABLES	<u>\$ 48,509,882</u>	<u>\$ 60,400,829</u>	<u>\$ 1,462,618</u>	<u>\$ (1,192,441)</u>	<u>\$ -</u>	<u>\$ 65,771,696</u>	<u>\$ (136,392,533)</u>	<u>\$ 38,560,050</u>

**P & L**

	<u>YTD Apr-20</u>
Medi-Cal DSH /SNCP/PHYS SPA	\$ 10,230,647
PRIME Y5	10,133,333
LIHP Final Reconciliation	397,480
Rate Range IGT-CCAH-	9,103,384
Esperanza Care	(1,666,670)
Medical GME	1,260,000
CARES Act Funding	730,230
HPE	684,847
Hospital Fee	789,074
MCMC EPP	7,820,468
HD Residency Support	(415,304)
MCMC QIP	7,330,058
AB915	2,990,164
Medicare GME	1,730,353
SB 1732	3,239,344
Ryan White & SAMHSA GRANTS	313,989
GOVERNMENT FUNDING INCOME	<u>\$ 54,671,397</u>

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**NATIVIDAD  
STATEMENT OF CASH FLOWS  
AS OF APRIL 30, 2020**

	CURRENT MONTH		YEAR - TO - DATE
1	\$ 72,772,627	CASH AT BEGINNING OF PERIOD	\$ 61,516,366
2		FROM OPERATIONS:	
3	(5,323,721)	NET INCOME/(LOSS)	3,528,421
4	-	NET INCOME ADJ - PRIOR YEAR	-
5	915,543	DEPRECIATION/AMORT	\$ 8,986,981
6	(4,408,178)	SUBTOTAL	12,515,402
7		CHANGES IN WORKING CAPITAL:	
8	9,973,404	ACCOUNTS RECEIVABLE	19,379,649
9	8,780,782	STATE/COUNTY RECEIVABLE	9,949,831
10	(11,876)	PREPAID EXPENSE & INVENTORY	(305,057)
11	2,188,507	ACCRUED PAYROLL	4,626,951
12	(1,503,743)	ACCOUNTS PAYABLE	500,568
13	(87,871)	MCARE/MEDICAL LIABILITIES	(3,015,505)
14	-	SHORT TERM DEBT	694,989
15	(2,592,778)	ACCRUED LIABILITIES	1,532,349
16	16,746,425	NET (DECREASE)/INCREASE	33,363,775
17		CAPITAL ADDITIONS:	
18	(1,211,317)	PP&E ADDITIONS	(9,200,419)
19	-	NBV OF ASSETS DISPOSED	-
20	-		-
21	(1,211,317)	TOTAL CAPITAL (Use of Cash)	(9,200,419)
22		FINANCING ACTIVITY:	
23	(16,477)	LONG TERM BOND DEBT	(4,598,926)
24	3,871,564	OTHER ASSETS	(5,839,169)
25	-	INVESTMENTS	(2,385)
26	3,855,087	TOTAL FINANCING	(10,440,480)
27	14,982,017	INC./(DEC.) IN CASH BALANCE	26,238,278
28	\$ 87,754,644	CASH BALANCE - END OF PERIOD	\$ 87,754,644

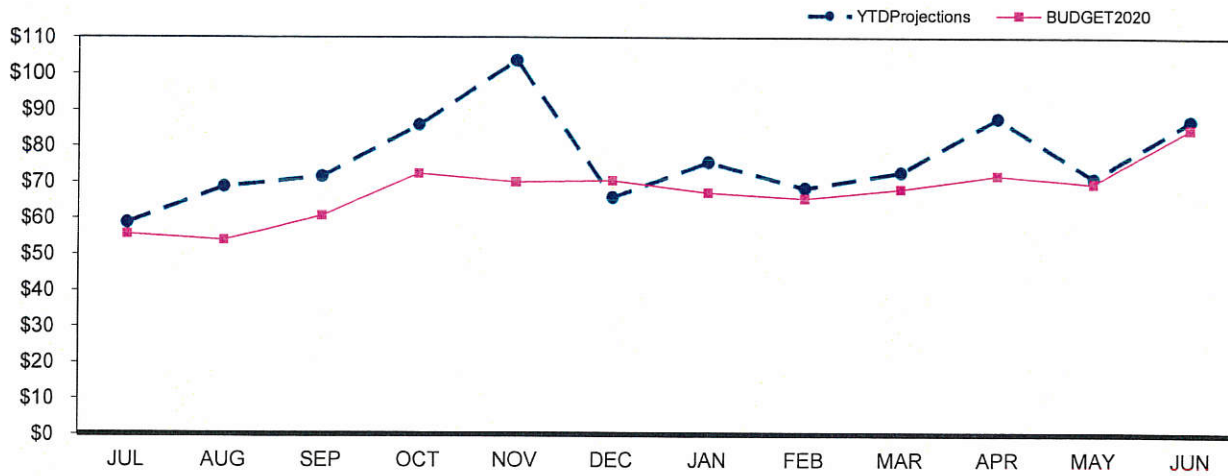


NATIVIDAD  
RECONCILIATION OF GOVERNMENT FUNDING  
FISCAL YEAR 2020

	<u>BDGT-20</u>	<u>ESTIMATE FY2020</u>	<u>Variance to Budget</u>
Medi-Cal DSH Waiver & Phys SPA	\$ 12,340,000	\$ 12,340,000	\$ -
PRIME Y4	12,160,000	12,160,000	-
EPP	7,760,000	9,135,000	1,375,000
QIP	8,825,000	8,825,000	
HPE	-	684,846	684,846
AB915	3,600,000	3,600,000	-
SB1732	3,900,000	3,900,000	-
CCAH Rate Range	10,959,996	10,959,996	-
HIV Grants	250,000	250,000	-
Medical GME FY17,FY18,FY19	-	2,520,000	2,520,000
HHS -CARE Fund Stimulus Covid-19	-	5,841,836	5,841,836
Esperanza Care Outside Purchased Service	(2,000,000)	(2,000,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,352,000	2,043,561	691,561
LIHP Final Reconciliaion	-	1,192,441	1,192,441
Provider Fee	950,000	950,000	-
	<u>\$ 59,596,996</u>	<u>\$ 71,902,680</u>	<u>\$ 12,305,684</u>



### Cash Flow Performance Fiscal Year 2020 (in Millions)



	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ESTIMATE	ESTIMATE
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
YTD	58.8	68.8	71.6	85.9	103.7	65.8	75.6	68.4	72.8	87.8	71.0	87.0
BDGT	55.5	53.9	60.7	72.3	70.0	70.4	67.1	65.5	68.1	71.9	69.6	84.8
Variance	3.3	14.9	10.8	13.6	33.7	(4.6)	8.5	2.9	4.7	15.9	1.4	2.3

NATIVIDAD  
CASH FORECAST  
FISCAL YEAR 2020

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ACTUAL DEC	ACTUAL JAN	ACTUAL FEB	ACTUAL MAR	ACTUAL APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	61,471,012	58,737,819	68,790,379	71,555,236	65,861,277	103,061,147	65,809,163	75,584,060	68,434,635	72,700,647	87,750,720	71,023,763	61,471,012
<b>CASH RECEIPTS</b>													
Patient Revenues (incl pro fees and lab csg)	21,474,345	20,651,651	23,418,875	25,245,002	21,968,376	19,531,539	22,158,644	21,097,873	20,401,832	21,878,749	20,300,000	20,300,000	262,426,887
Provider Fee	-	-	-	-	-	18,980	279,189	-	41,807	-	79,167	79,163	484,288
DR TGT CCAM	-	-	-	-	-	-	-	-	-	-	24,580,168	-	24,580,168
HHS/ CARE Stimulus COVID19- Medical GME FY17, FY18 & FY19	-	-	-	-	-	-	-	-	-	5,841,628	-	-	5,841,628
SHORT DOYLE	180,886	363,820	440,972	407,105	365,983	329,120	306,532	273,425	329,147	250,000	250,000	3,536,880	3,536,880
HCY GRANTS	40,336	19,704	-	25,586	25,310	17,959	22,671	22,199	17,552	23,185	20,833	29,833	256,408
GRF V5	-	-	7,090,578	-	-	-	10,768,662	-	-	8,939,957	-	-	8,939,957
AB915	-	-	-	-	-	-	-	-	-	-	3,600,000	3,600,000	3,600,000
Phys - SA	-	-	-	-	-	-	-	-	-	-	800,000	800,000	800,000
GRF FY18-19	582,848	-	16,478	-	-	-	-	-	-	-	-	-	599,326
QIP	-	-	-	26,000,088	-	-	-	-	-	-	-	-	26,000,088
UW	-	-	-	11,844,755	-	-	-	-	-	11,058,963	89,250	-	22,972,968
SB133/Prop 56	58,751	-	-	-	43,029	-	-	-	-	-	-	-	101,780
HPE	-	120,369	-	334,084	-	-	-	230,363	-	-	-	-	684,826
GRF3 Fund Rec'n	-	5,028,590	-	-	-	-	-	14,250	-	-	-	-	5,043,840
PRIME	-	12,570,963	-	-	17,134,076	-	-	-	-	-	-	-	29,705,039
ACAL FFS Fund Settlement	-	-	1,073,143	808,023	-	-	-	-	-	-	-	-	1,881,166
SB1732	-	-	-	-	-	2,925,402	-	-	-	-	-	-	2,925,402
GRF V4 Q4	-	-	-	8,798,990	-	-	-	-	-	-	-	-	8,798,990
TIME BETWEENLY	112,897	171,882	171,882	112,897	112,897	257,838	171,882	171,882	171,882	156,604	156,604	156,604	1,225,111
Rent Income	-	180,183	58,714	135,307	168,305	183,383	109,834	128,604	115,526	100,948	109,834	109,834	1,378,452
LHP Final Reconciliation	-	-	-	-	-	-	-	-	993,837	-	-	-	993,837
Fund 404 Transfer	-	-	-	-	-	-	-	-	-	3,822,118	10,134,251	15,343,631	29,300,000
TGT Sub-Fund Transfer Inv(Out)	9,248,698	2,953,338	8,411,050	(21,814,852)	-	-	-	-	-	-	(33,800,000)	-	(12,515,461)
Interest Income	-	-	-	1,981,717	-	-	862,137	-	21,286,385	1,225,140	-	-	23,055,249
Miscellaneous Revenue	127,486	352,860	381,244	280,480	-	-	359,150	155,549	202,771	40,515	156,310	156,310	2,112,705
Total Cash Receipts	33,582,707	42,785,968	34,884,595	60,380,922	40,141,437	23,918,417	35,081,479	22,127,292	54,586,112	44,878,532	22,248,187	64,100,535	478,662,244
<b>CASH DISBURSEMENTS</b>													
Purchased Services and Supplies	11,188,258	5,299,775	8,744,064	10,428,431	5,136,059	8,588,039	6,658,201	5,327,653	9,385,364	8,088,207	6,697,203	6,697,203	60,405,567
Rate-Range Assessment Fee FY18-19	-	-	-	-	-	-	-	-	1,740,844.00	-	-	-	1,740,844
Rate-Range TGT FY18-19	-	-	-	-	-	-	-	-	8,233,431.00	-	-	-	8,233,431
PRIME TGT	8,285,331	-	-	-	-	-	-	-	-	-	4,347,345	-	12,632,676
TGT SPV2017-18 GRP	2,961,367	-	-	-	-	-	-	-	-	-	-	-	2,961,367
TGT GRP V5 & GRP V4 Q4	-	-	8,411,050	-	-	8,425,774	-	-	5,279,498	-	-	-	21,116,322
TGT QIP	-	8,223,369	-	-	-	-	-	-	-	-	-	-	8,223,369
TGT EPP	-	3,960,513	-	-	-	-	-	-	3,963,555	-	-	-	7,924,068
Building Lease / Rental Equipment	251,890	251,890	262,281	262,281	272,359	259,235	247,973	254,170	329,565	266,225	300,000	300,000	3,267,930
CDP Principal & Interest Payments	-	-	-	4,634,220	-	-	-	-	-	-	801,488	-	5,435,708
Journal and Benefits	14,368,412	14,564,487	15,410,568	21,453,780	14,741,724	14,852,163	18,218,232	15,805,059	21,955,317	15,078,892	18,690,359	18,690,359	187,842,772
Esurance Care	30,744	-	-	46,759	96,919	315,582	18,988	430,535	18,385	8,574	387,038	870,174	2,008,574
CDW/CAP	-	-	-	-	-	-	-	-	-	5,018,172	-	-	5,018,172
FY19-20 WH/AGU	-	-	101,983	132,871	120,081	102,181	98,177	286,000	1,159,320	104,512	288,000	288,000	2,743,368
Data Processing	-	-	102,360	204,781	183,144	102,484	102,527	-	-	-	-	-	1,371,057
D3H Final Reconciliation FY07-08	-	-	-	-	-	-	-	-	-	-	-	-	-
LHP Final Reconciliation	-	-	-	-	-	-	-	-	908,185	-	-	-	908,185
PRIME TGT	-	-	-	8,567,039	-	-	-	-	-	-	-	-	8,567,039
Transfer From 451 to 404 & TGT Fund	-	-	-	-	-	31,095,454	-	-	-	-	-	-	31,095,454
Capital Expenditures Fund 404	-	-	-	-	-	-	-	-	-	-	8,042,310	21,254,890	29,297,200
Capital Expenditures	1,248,188	407,194	93,363	344,940	1,870,301	131,180	1,750,030	1,026,036	1,158,565	1,211,316	1,446,265	2,189,738	12,877,865
Total Cash Disbursements	36,318,190	32,727,228	32,125,709	46,074,681	22,341,967	61,770,461	25,296,562	29,286,517	50,240,300	29,886,459	38,973,124	48,090,255	453,129,213
Increase/(Decrease)	(2,735,483)	10,058,760	2,758,887	14,306,041	17,799,470	(27,851,984)	9,784,907	(7,158,225)	4,325,812	14,990,073	(16,728,937)	16,010,280	25,533,031
Ending Cash Fund 451	58,737,819	68,790,379	71,555,236	85,861,277	103,661,147	65,809,163	75,584,060	68,434,635	72,700,647	87,750,720	71,023,763	87,034,043	87,034,043
(-) Cash In Transit	40,541	3,680	3,680	2,978	2,978	4,968	941	5,918	8,300	244	-	-	30,300
(-) Credit Card Account	3,680	1,809	8,247	450	7,721	3,680	3,680	3,680	3,680	3,680	-	-	30,300
(-) Petty Cash	-	-	-	-	-	-	-	-	-	-	-	-	-
Ending Cash as per E/L	58,781,841	68,801,958	71,567,163	85,864,705	103,671,846	65,814,131	75,588,641	68,444,433	72,712,627	87,754,644	71,023,763	87,034,043	87,034,043
<b>Fund 404</b>													
Beginning Balance	70,892,408	70,892,408	70,892,408	70,892,408	70,892,408	70,892,408	81,987,862	81,987,862	81,987,862	81,987,862	78,165,744	68,031,493	70,892,408
Transfer In from fund 451	-	-	-	-	-	11,090,454	-	-	-	-	-	-	11,090,454
Transfer Out from 404	-	-	-	-	-	-	-	-	-	-	(3,822,118)	(10,134,251)	(13,956,369)
Ending Cash Fund 404	70,892,408	70,892,408	70,892,408	70,892,408	70,892,408	81,987,862	81,987,862	81,987,862	81,987,862	81,987,862	78,165,744	68,031,493	70,892,408
Ending Cash Fund 451 & 404	129,674,249	139,694,366	142,459,574	156,756,656	174,553,555	147,792,025	157,571,922	150,422,497	154,732,509	169,738,582	150,000,000	136,062,936	147,926,451

**CREDENTIALS REPORT OF RECOMMENDED ACTIONS FOR BOARD APPROVAL**

**Friday, June 12, 2020**

**(Per recommendation of the May 12, 2020 Medical Executive Committee)**

The following practitioners were reviewed for initial appointment, reappointment, changes in staff status (category), additional privilege requests, etc. Membership factors include licensure, DEA, professional liability insurance, staff requirements, etc. Qualitative/quantitative factors include: peer review, performance improvement, clinical activity, privileging, competence, technical skill, behavior, health, medical records, blood review, medication usage, litigation history, utilization and continuity of care.

**INITIAL APPOINTMENTS**

NAME	SPECIALTY / SERVICE	STAFF STATUS	APPOINTMENT PERIOD
Barghouthi, Tamara T., MD	Teleneurology / Medical Specialties	Provisional	06/12/2020 – 06/01/2022
Clark, Paula, CRNA	Nurse Anesthetist / Anesthesia	Advanced Practice Professional	06/12/2020 – 06/01/2022
Gorin, Arnold B., MD	Pulmonary, Critical Care Medicine / Medical Specialties	Provisional	06/12/2020 – 06/01/2022
Uowicz, Anna G., MD	Neonatology / Pediatrics	Provisional	06/12/2020 – 06/01/2022

**REAPPOINTMENTS**

NAME	SPECIALTY/SERVICE	STAFF STATUS	REAPPOINTMENT PERIOD
Bhown, Nivedita, MD	Anesthesiology / Anesthesia	Active	07/01/2020 – 07/01/2022
Bottari, Brendan, MD	Interventional Radiology / Radiology	Active	07/01/2020 – 07/01/2022
Burrus, Tamika M., MD	Teleneurology / Radiology	Courtesy	07/01/2020 – 07/01/2022
Choy, Valerie E., MD	Internal Medicine / Medical Specialties	Affiliate	07/01/2020 – 07/01/2022
Hurd, Sarah B., PA	Plastic Surgery Physician Assistant / Surgical Specialties	Advanced Practice Professional	07/01/2020 – 07/01/2021
Jones, Phillip T., NP	Nurse Practitioner in Psychiatry / Psychiatry	Advanced Practice Professional	07/01/2020 – 07/01/2022
Kohler, Jana M., NNP	Neonatal Nurse Practitioner / Pediatrics	Advanced Practice Professional	07/01/2020 – 07/01/2022
Kong, Anna W., MD	Family Medicine OB / Family Medicine	Active	07/01/2020 – 07/01/2022
Leahy, Kevin E., MD	Anesthesiology / Anesthesia	Active	07/01/2020 – 07/01/2022
Mendoza, Michael J., MD	Gastroenterology / Medical Specialties	Courtesy	07/01/2020 – 07/01/2022
Millward, Dustan L., DPM	Podiatry / Surgical Specialties	Active	07/01/2020 – 07/01/2022
Monarrez, Lorena MD	Emergency Medicine / Emergency Medicine	Active	07/01/2020 – 07/01/2022
Sun, Yao, MD	Neonatology / Pediatrics	Active	07/01/2020 – 07/01/2022
Tunzi, Marc E., MD	Family Medicine / Family Medicine	Active	07/01/2020 – 07/01/2022
Wilcox, George E., MD	Pathology / Pathology	Active	07/01/2020 – 07/01/2022
Yoshiyama, Jon Y., MD	Family Medicine / Family Medicine	Active	07/01/2020 – 07/01/2022
Dahlfred, Leah B., MD	Family Medicine OB / Family Medicine	Active	07/01/2020 – 07/01/2022

**RELEASE FROM PROCTORING:** The following practitioners have completed their basic and/or advanced procedure proctoring requirements.

NAME	SPECIALTY	Service	RECOMMEND
Dahlfred, Leah B., MD	Family Medicine OB	Family Medicine	Recommend
Fulton, Megan L., CRNA	Nurse Anesthetist	Anesthesia	Recommend



Hurd, Sarah B., PA	Plastic Surgery Physician Assistant	Surgical Specialties	Recommend
Jones, Phillip, NP	Nurse Practitioner in Psychiatry	Psychiatry	Recommend
Sun, Yao, MD	Neonatology	Pediatrics	Recommend

**CHANGES IN STAFF STATUS:** The following practitioners have been transferred to the appropriate staff category.

NAME	SPECIALTY	SERVICE	Current / Requested Status	Recommend
Bottari, Brendan, MD	Interventional Radiology	Radiology	Provisional to Active	Recommend
Choy, Valerie, MD	Internal Medicine	Medical Specialties	Courtesy to Affiliate	Recommend
Dahlfred, Leah B., MD	Family Medicine OB	Family Medicine	Provisional to Active	Recommend
Kong, Anna W., MD	Family Medicine OB	Family Medicine	Provisional to Active	Recommend
Sun, Yao, MD	Neonatology	Pediatrics	Provisional to Active	Recommend

**LOCUMS TENENS/TEMPORARY PRIVILEGES:** The following practitioner(s) were granted Temporary privileges.

NAME	SPECIALTY / SERVICE	REASON	DATES	RECOMMEND
Bixler, David, MD	Pulmonary, Critical Care Medicine / Medical Specialties	Temporary – ICU Coverage	04/04/2020 – 06/30/2020	Recommend
Briones, Liam, MD	Pulmonary, Critical Care Medicine / Medical Specialties	Temporary – ICU Coverage	04/10/2020 – 05/31/2020	Recommend
Elsayegh, Ashraf, MD	Pulmonary, Critical Care Medicine / Medical Specialties	Temporary – ICU Coverage	04/14/2020 – 07/31/2020	Recommend
Scannell, Michael, MD	Anesthesiology / Anesthesia	Temporary - Locum Tenens Coverage	04/21/2020 – 6/15/2020	Recommend

**REQUEST TO ADD OR AMEND PRIVILEGES:** The following practitioners have requested additional privileges and have completed additional training and/or have otherwise met the privilege criteria. Approved privileges shall be granted for the remainder of the current appointment period.

NAME	SPECIALTY	SERVICE	PRIVILEGE(S) REQUESTED	RECOMMEND
Bertani, Laura, MD	Family Medicine	Family Medicine	Temporary – ICU Pt Mgmt, Ventilator	Recommend
Escandon, Martin, MD	Family Medicine	Family Medicine	Temporary – ICU Pt Mgmt, Ventilator	Recommend
Grodman, Samuel, MD	Emergency Medicine	Emergency Medicine	Temporary – ICU Pt Mgmt, Ventilator	Recommend
Holcombe, Travis C., MD	Plastic Surgery	Surgical Specialties	Plastic Surgery Core	Recommend
Holt, Larkin, MD	Family Medicine	Family Medicine	Temporary – ICU Pt Mgmt, Ventilator	Recommend
LeBleu, Gregory, MD	Phys Medicine & Rehabilitation	Medical Specialties	Temporary – ICU Pt Mgmt, Ventilator	Recommend
McDaniels, Ian, MD	Family Medicine	Family Medicine	Temporary – ICU Pt Mgmt, Ventilator	Recommend
Nothnagle, Melissa, MD	Family Medicine	Family Medicine	Temporary – ICU Pt Mgmt, Ventilator	Recommend
Perez-Lopez, Minerva, MD	Family Medicine	Family Medicine	Temporary – ICU Pt Mgmt, Ventilator	Recommend
Tunzi, Marc, MD	Family Medicine	Family Medicine	Temporary – ICU Pt Mgmt, Ventilator	Recommend
Uchtmann, Nathaniel, MD	Internal Medicine	Medical Specialties	Temporary – ICU Pt Mgmt, Ventilator	Recommend
Zaro, Christina, MD	Family Medicine	Family Medicine	Temporary – ICU Pt Mgmt, Ventilator	Recommend
Dudley, Pamela, ACNP	Trauma Acute Care Nurse Practitioner	Trauma	Updated Trauma Core Privileges	Recommend
Luong, Tracy, ACNP	Trauma Acute Care Nurse Practitioner	Trauma	Updated Trauma Core Privileges	Recommend
Otto, Emily, ACNP	Trauma Acute Care Nurse Practitioner	Trauma	Updated Trauma Core Privileges	Recommend



Phillips, Sommer, ACNP	Trauma Acute Care Nurse Practitioner	Trauma	Updated Trauma Core Privileges	Recommend
<b>RESIGNATIONS:</b> The following practitioners have voluntarily resigned their staff membership and privileges or AHP status. Practitioners were in good standing with the Medical Staff of Natividad at the time of the resignation, unless specified below.				
NAME	SPECIALTY	SERVICE	EFFECTIVE DATE	RECOMMEND
Baril, Robert T., MD	Teleradiology	Radiology	04/24/2020	Acknowledge
Henderson, Patrick R., MD	Teleradiology	Radiology	07/01/2020	Acknowledge
Schoellerman, Manal M., MD	Teleradiology	Teleradiology	04/24/2020	Acknowledge
Wagner, David D., MD	Emergency Medicine	Emergency Medicine	03/03/2020	Acknowledge
Schulman, Robert A., MD	Acute Rehab	Medical Specialties	02/25/2020	Acknowledge
Zewert, Thomas E., MD	Plastic Surgery	Surgical Specialties	07/01/2020	Acknowledge

**List of Qualified Nurses:** The following Nurse(s) have met the competencies to perform the below approved Standardized Procedures:

STANDARDIZED PROCEDURE	LIST OF QUALIFIED NURSES	RECOMMEND
Newborn Standardized Procedures	List of qualified nurses attached	Recommended

**Trauma Nurse Practitioner (TNP) Advanced Procedure Training:** The following TNP meet the qualifications and request to participate in the Advanced Procedure Teaching / Training, MSP008-4:

NAME	PROCEDURE	RECOMMEND
Dudley, Pamela, ACNP	Central Venous Catheter Placement, Chest Tube Insertion, Clearance of C-spine, Closed reduction of fracture/dislocation, Endotracheal intubation, Supervision of Flex./ex. C-spine radiographs, procedural sedation	Recommended
Luong, Tracy, ACNP	Central Venous Catheter Placement, Chest Tube Insertion & Removal, Clearance of C-spine, Closed reduction of fracture/dislocation, Endotracheal intubation, FAST US, Supervision of Flex./ex. C-spine radiographs, procedural sedation	Recommend
Otto, Emily, ACNP	Central Venous Catheter Placement, Chest Tube Insertion & Removal, FAST US, procedural sedation	Recommend
Phillips, Sommer, ACNP	Central Venous Catheter Placement, Chest Tube Insertion & Removal, Clearance of C-spine, Closed reduction of fracture/dislocation, Endotracheal intubation, FAST US, Supervision of Flex./ex. C-spine radiographs, procedural sedation	Recommend



## NEWBORN STANDARDIZED PROCEDURE COMPETENCIES AS OF 5-6-2020

L&D Employees	DATE COMPLETED
ALCARAZ, ANGELICA	2/3/2020
AMADORE, AILEEN C	9/27/2019
ARENSDORF, JUSTINE M	4/29/2019
BABIONE, ANGELA J	5/7/2019
BAINS, KULWINDER K	1/27/2020
CAMPOS, MARISSA B	1/29/2019
CEBALLOS, KRISTY A	5/7/2019
CHENOWETH, SHERRI L	9/25/2019
CLAVO, DONNA A	7/3/2019
ELLEDGE, VERONICA S	5/2/2019
ESPARZA, GLADDIS M	1/27/2020
FAULK, BONNIE B	3/31/2019
FERNANDEZ, KLARYSSA N	6/29/2019
FUSANOTTI, LETICIA	4/13/2020
GALINDO, AUDELIA	7/22/2019
GALL, AMBER M	6/11/2019
GARCIA, ROSA M	1/7/2020
GONZALEZ, LAURA	5/11/2019
GROVES, JILL M	1/26/2020
HURTADO, SANDRA	7/23/2019
LO, MARIA C	7/11/2019
LOPEZ, JANET	4/8/2019
MARTINEZ, STEPHANIE M	7/15/2019
MASTEN, BRIANNA J	7/22/2019
MORENO, ALYSSA M	7/18/2019
MUSONES, CAREN F	5/2/2019
PADILLA, GLORIA I	1/8/2020
PALADINO, KRISTIN D	1/30/2020
PITCHFORTH, THANH N	4/9/2020
PRODIS, MARGARET H	7/3/2019
RAMIREZ, ELLIE	4/24/2020
REGESTER, LISA M	7/10/2019
RITCHIE, APRIL D	10/28/2019
ROBINSON, MINA L	6/5/2019
RODRIGUEZ, BELEN	7/23/2019
ROMERO, MELISSA L	7/15/2019
STIGARLL, ANDREA D	1/27/2020
TAPIA, ROCIO	4/24/2019
THOMAS, JESSICA S	4/30/2019
THROCKMORTON, DIANNA	5/6/2019
TORRES, ANA D	1/19/2020
TUQUIB, RUBY A	5/3/2019
VARGAS, ELIZABETH C	8/24/2019
VIGIL, LUCIA O	9/13/2019
WATERFALL-QUITON, MADELEINE S	2/5/2019
WILKINS, ERIKA D	10/1/2019
WILSON, TINA L	6/11/2019

MIU Employees	DATE COMPLETED
ANGULO, JESSICA M	9/30/2019
ARAGON, JUANA V	10/1/2019
AREVALO, LESSLIE A	4/30/2019
ARZADON, IMELDA D	1/21/2020
BERGER, BETTY ANN	8/30/2018*
BRONZBERG, MARCIE A	1/21/2020
BUAN, JESUSA D	9/30/2019

# NEWBORN STANDARDIZED PROCEDURE COMPETENCIES AS OF 5-6-2020

CARDENAS-CABRERA, YENE	5/2/2019	PATTEE, MARIAN M	4/12/2019
CERVANTES, ASHLEY E	1/23/2019	PATTERSON, LIZLIBERT M	9/24/2019
CERVANTES, GLORIA E	4/19/2019	PINON, YOLANDA	4/8/2019
CONTRERAS, MA ANA C	7/2/2019	QUIZON, HAILEEN C	1/18/2020
COSTA, JANAINA	7/11/2019	QUIZON, TERESA M	9/14/2019
DACANAY, MARITES D	4/25/2019	SANCHEZ-MELGOZA, JULIETA	7/22/2019
DANILYUK, LENA	1/17/2020	SESALDO, ARLENE	4/29/2019
DE-LOS-SANTOS, CELIA	6/16/2019	SNELL, STEPHANIE A	3/31/2019
FINLEY, MARIA I C	5/1/2019	TAGALOA, LEITUALASA G	1/9/2020
FRIZZELL, LISA M	1/14/2020	TAPIA, ADRIANA	9/26/2019
GALLICHIO, NICOLE	1/21/2020	TATUM, JOLIE A	1/30/2020
GARCIA, ODELIA N	6/22/2019	TUBERA, ARLENE P	9/9/2019
GODOY DE CERVANTES, SARA	7/2/2019	VALENCIA, MARY SHINETTE S	8/23/2019
GOMEZ, JULIE M	1/9/2020	VILLAGOMEZ, LAURA	9/21/2019
GONZALEZ, GUADALUPE O	8/22/2019		
HAN, JOUNG O	1/14/2020		
HORNER, BEVERLY S	12/19/2019		
HYMAN, ANGELA A	1/10/2020		
LOCKWOOD, HAESOOK L	6/29/2019		
MAGALAD, ANTONIETTE G	4/3/2020		
MCKAY, JENNIFER L	3/10/2020		
MORRIS TUCKER, LISA M	3/11/2020		
MOVILLA, GERALDINE K	8/15/2019		
MOWATT PEREZ, MAE C	3/21/2020		
ORATA, DIVINE GRACE T	4/9/2020		
PALADO, MARISA DE LOS R	10/1/2019		
PANES, MARIECAR C	7/2/2019		