



Finance Committee Meeting 2020

June 12, 2020



Finance Committee Meeting

Friday, June 12, 2020

8:30 AM

***** VIDEO CONFERENCE TELEPHONIC MEETING *****

AGENDA

IMPORTANT NOTICE Regarding COVID 19

Based on guidance from the California Department of Public Health and the California Governor's Office, in order to minimize the spread of the COVID-19 virus, Natividad Medical Center ("Natividad") Finance Committee meetings will be held entirely by Zoom. There will be no physical location for these meetings. Committee Members shall participate in the meeting by Zoom.

To participate in this Natividad Finance Committee meeting, the public are invited to observe and address the Committee via Zoom.

The meeting will be conducted via teleconference using the Microsoft Zoom program. This gives the public two options. The public may attend the meeting by phone. Or, the public may attend and observe the Zoom meeting via computer audio.

To participate by phone call any of these numbers below:

- +1 720 928 9299 US (Denver)
- +1 971 247 1195 US (Portland)
- +1 253 215 8782 US (Tacoma)
- +1 346 248 7799 US (Houston)
- +1 602 753 0140 US (Phoenix)

Enter the Meeting ID number: 940 0995 5352 when prompted. You will then enter the Password: 241049 when prompted.

Or, to attend the Finance Committee meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/94009955352?pwd=VFNDYmJENXNyLzdYSXJneUtJa1Iwdz09>

You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.

1. If a member of the public wishes to comment on a particular agenda item, the public is strongly encouraged to submit their comments in writing via email to the Natividad Finance Committee at Natividadpubliccomments@natividad.com by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record.
2. Members of the public wishing to comment on a specific agenda item while the matter is being heard may participate by any of the following means:
 - a. When the Chair calls for public comment on an agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting

telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only.

- b. If speakers or other members of the public have documents they wish to distribute to the Committee for an agenda item, they are encouraged to submit such documents by 2:00 p.m. on Tuesday before the meeting to: Natividadpubliccomments@natividad.com. To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line.
 - c. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)
 - d. While the matter is being heard, a member of the public may submit a comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at Natividadpubliccomments@natividad.com. To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. If the comment is received prior to close of public comment on an agenda item, every effort will be made to read the comment into the record, but some comments may not be read out loud due to time limitations or length of the comment (if the comment exceeds 250 words). Comments received prior to the close of the public comment period on an agenda item will be made part of the record for that item.
3. Members of the public who wish to make a general public comment for items not on the day's agenda may submit their comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at Natividadpubliccomments@natividad.com. The Committee date and "general comment" should be indicated in the subject line. The comment will be placed in the record for the meeting, and every effort will be made to read the comment into the record at the appropriate time on the agenda.
 4. Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to Natividadpubliccomments@natividad.com. The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.
 5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

Call to Order

Marcia Atkinson, Chair

Roll Call

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Agenda Additions/Corrections

Noemi Ferguson

Approval of Minutes

1. Approve the Minutes of May 8, 2020. *Pages 5-9*

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A. *Pages 10-20*

Scheduled Items/Discussion Items

Review and Approve Financial Report

3. Receive and Approve April 2020 Financial Report. *Pages 21-33*

Daniel Leon, CFO

Adjournment

NEXT FINANCE COMMITTEE MEETING:

Friday, July 10, 2020 at 8:30 AM.

***** VIDEO CONFERENCE TELEPHONIC MEETING *****

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Finance Committee as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Finance Committee shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed, and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



Finance Committee Meeting
Friday, June 12, 2020
Consent Items

Attachment A

1. <i>Pages 10-11</i>	a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendices A and B to adjust the salary range for the classification of Nursing Assistant as indicated below; and b. Direct the Monterey County Human Resources Department to implement the changes in the Advantage HRM System.
2. <i>Pages 12-13</i>	Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-12677) with Databank IMX for OnBase software maintenance, extending the agreement an additional one (1) year period (January 1, 2021 through December 31, 2021) for a revised full agreement term of January 1, 2015 through December 31, 2021, and adding \$44,318 for a revised total agreement amount not to exceed \$500,949.
3. <i>Pages 14-15</i>	Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement (A-13157) with Juan Calzetta M.D. to provide vascular surgery services at NMC, adding \$100,000 for a revised amount not to exceed of \$1,470,000 in the aggregate, with no change to the agreement term for the period July 1, 2016 to June 30, 2020.
4. <i>Pages 16-18</i>	Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13598) with Pacific Health Alliance for project administration ("PA") services for the County of Monterey's Pilot Project for the Remaining Uninsured, extending the agreement an additional twelve (12) month period (January 1, 2021 through December 31, 2021) for a revised full agreement term of August 1, 2017 through December 31, 2021, and adding \$250,000 for a revised total agreement amount not to exceed \$1,150,000.
5. <i>Pages 19-20</i>	Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with RJP for consulting services in revenue cycle optimization, at NMC for an amount not to exceed \$280,000 with an agreement term July 1, 2020 through June 30, 2022.



Finance Committee Meeting

Friday, May 8, 2020

8:30 AM

*** TELEPHONIC MEETING ***

MINUTES

IMPORTANT NOTICE Regarding COVID 19

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To attend the Finance Committee meeting by telephone conference, please call in at 888-636-3807, participant code 6881183.

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 - d. While the matter is being heard, a member of the public may submit a comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at Natividadpubliccomments@natividad.com. To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. If the comment is received prior to close of public comment on an agenda item, every effort will be made to read the comment into the record, but some comments may not be read out loud due to time limitations or length of the comment (if the comment exceeds 250 words).

Comments received prior to the close of the public comment period on an agenda item will be made part of the record for that item.

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5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

Board Members: Dr. Gary Gray, Libby Downey, Dr. Charles Harris, Marcia Atkinson

Absent: None

NMC Staff/County: Daniel Leon, Andrea Rosenberg, Ari Entin, Dr. Craig Walls, Jeanne-Ann Balza, Janine Bouyea, Nancy Buscher

Call to Order

Marcia Atkinson, Chair

Roll Call

Public Comments (Limited 3 minutes per speaker)

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Agenda Additions/Corrections

Noemi Ferguson

- Added Scheduled Item number 5 board report to the Finance Committee Agenda, approve the purchase of the property and cost of improvements of a clinic located in Seaside currently under a lease agreement by the Health Department Clinics division using Natividad funds.

MOTION: Motion to approve the agenda additions/corrections moved by Libby Downey, seconded by Dr. Charles Harris, and approved unanimously.

Approval of Minutes

1. Approve the Minutes of April 10, 2020 with correction to revised schedule of regular meetings of the Finance Committee for the following months of calendar year 2020 - April, May, June, and July dates should read Friday not Thursday meeting dates.

MOTION: Motion to approve the minutes of April 10, 2020 moved by Libby Downey, seconded by Dr. Gary Gray, and approved unanimously.

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A.

MOTION: *Motion to approve Consent Items for consideration by the NMC Board of Trustees, Attachment A, item 1 through 15, moved by Libby Downey, seconded by Dr. Charles Harris, and approved unanimously.*

Scheduled Items/Discussion Items

3. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) to execute the Professional and Call Coverage Services Agreement with Central Coast Nephrology to provide nephrology services at NMC for an amount not to exceed \$500,000 for the period July 1, 2020 to June 30, 2022; and
 - b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$50,000) of the original contract amount and do not significantly change the scope of work. **(Jeanne-Ann Balza)**

MOTION: *Motion to approve Scheduled, item number 3, for consideration by the NMC Board of Trustees, moved by Libby Downey, seconded by Dr. Charles Harris and approved unanimously.*

4. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) to execute the Professional and Call Coverage Services Agreement with Joel Weinstein MD to provide general surgery services at NMC for an amount not to exceed \$800,000 for the period July 1, 2020 to June 30, 2022; and
 - b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$80,000) of the original contract amount and do not significantly change the scope of work. **(Jeanne-Ann Balza)**

MOTION: *Motion to approve Scheduled, item number 4, for consideration by the NMC Board of Trustees, moved by Dr. Charles Harris, seconded by Libby Downey and approved unanimously.*

5. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Support recommendation to execute a Purchase Agreement with Community Hospital Properties for 1156 Fremont Boulevard in Seaside for use by the Seaside Family Health Center; and
 - b. Support recommendation to use \$11,810,000 from Natividad Medical Center Funds for acquisition. **(Daniel Leon)**

MOTION: *Motion to approve Scheduled, item number 5, for consideration by the NMC Board of Trustees, moved by Libby Downey, seconded by Dr. Gary Gray and approved unanimously.*

Review and Approve Financial Report

6. Receive and Approve March 2020 Financial Report.

Daniel Leon, CFO

MOTION: *Motion to accept the March 2020 Financial Reports moved by Dr. Charles Harris, seconded by Dr. Gary Gray, and approved unanimously.*

Adjournment at 9:03am



Finance Committee Meeting
Friday, May 8, 2020
Consent Items
MINUTES
Attachment A

1.	Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13703) with Kit Check, Inc. for scanning equipment and web-based software to automate the pharmacy kit processing at NMC, extending the agreement an additional two (2) year period (August 15, 2020 through August 14, 2022) for a revised full agreement term of August 15, 2014 through August 14, 2022, and adding \$100,000 for a revised total agreement amount not to exceed \$326,000.
2.	Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Bard Medical Division C.R. Bard, Inc. for purchase of medical device products and support services, adding \$60,424 for a revised total agreement amount not to exceed \$130,424, with no change to the term of the agreement May 1, 2018 through April 23, 2023.
3.	Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with R1 RCM Inc. for billing and claim denial appeal services, adding \$40,000 for a revised total agreement amount not to exceed \$140,000 with no changes to agreement term.
4.	Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14440) with Applied Statistics & Management Inc. for subscription to access web-based medical staff database services for verifying and tracking medical care provider licenses, extending the agreement an additional five (5) year period (July 1, 2020 through June 30, 2025) for a revised full agreement term of July 1, 2015 through June 30, 2025, and adding \$159,188 for a revised total agreement amount not to exceed \$271,822.
5.	a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-13725) with DrFirst.com Inc. (DrFirst) for the continued use of EPCS Gold software license that provides an electronic prescribing system, extending the agreement an additional three (3) year period (July 1, 2020 through June 30, 2023) for a revised full agreement term of July 1, 2017 through June 30, 2023, and adding \$249,000 for a revised total agreement amount not to exceed \$516,060.
6.	a. Authorize payment to Medical Information Technology, Inc. (MEDITECH) for routine maintenance services on the various MEDITECH software system modules implemented at Natividad Medical Center for an amount not to exceed \$341,127, as well as funds to cover fees for new interfaces and enhancements not to exceed \$48,873. The total for this agreement shall not exceed \$390,000 for the period of July 01, 2020 through June 30, 2021.
7.	a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-14062) with Modular Devices, Inc. for the lease of a mobile computerized tomography (CT) unit, a mobile angiography/interventional radiology lab (IR) unit, and a mobile magnetic resonance imaging (MRI) unit at NMC, extending the agreement an additional eleven (11) month period (August 1, 2020 through June 30, 2021) for a revised full agreement term of August 1, 2018 through June 30, 2021, and adding \$917,000 for a revised total agreement amount not to exceed \$3,785,000.
8.	a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Society of Hospital Medicine for glycemic control data collection and reporting services at NMC for an amount not to exceed \$7,500 with an agreement term of June 9, 2020 through June 8, 2022.

	b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages provisions within the agreement.
9.	Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement (A-14-299) with Cardiopulmonary Associates Medical Group (CPA) to provide pulmonary medicine and critical care services, extending the term by twenty-four months (July 1, 2020 to June 30, 2022) and adding \$200,000, for a revised total not to exceed amount of \$400,000.
10.	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) to execute the Professional and Call Coverage Services Agreement with Monterey Bay GI Consultants to provide gastroenterology services at NMC for an amount not to exceed \$500,000 for the period July 1, 2020 to June 30, 2022; and</p> <p>b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.</p>
11.	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Certified Medical Testing for repair, maintenance and testing of piped medical gas and vacuum systems at NMC for an amount not to exceed \$181,400 with an agreement term July 1, 2020 through June 30, 2024.</p> <p>b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$18,400) of the original cost of the agreement.</p>
12.	Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an Equipment Addition Amendment with Siemens Medical Solutions USA, Inc. to add to the previous Siemens extended warranties agreement per Proposal 1-O73OSY for new radiology equipment an additional one year Gold Service Contract for maintenance and repair services at a cost of \$26,804 for a one year term effective upon execution for the newly purchased nuclear medicine camera.
13.	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional Services Agreement (A-13218) with CEP America-California, a California General Partnership, d.b.a. Vituity to provide emergency medicine services at NMC, extending the term by twenty-four months (July 1, 2020 to June 30, 2022) for a revised full agreement term of July 2016 to June 30, 2022 and adding \$3,725,000, for a revised amount not to exceed \$10,301,277 in the aggregate; and</p> <p>b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not exceed 10% (\$301,266) of the original contract amount and do not significantly change the scope of work.</p>
14.	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (13164) with Central Coast Head & Neck Surgeons to provide otolaryngology and audiology services at NMC, extending the term by twenty-four months (July 1, 2020 to June 30, 2022) for a full revised term of July 1, 2016 to June 30, 2022, and adding \$1,500,000 for a revised amount not to exceed \$4,500,000 in the aggregate; and</p> <p>b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not exceed 10% (\$150,000) of the original contract amount and do not significantly change the scope of work.</p>
15.	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement (A-14389) with Salinas Valley Radiologist Inc. to provide radiology services at NMC, extending the term by twelve months (July 1, 2020 to June 30, 2021) for a revised full agreement term of July 2019 to June 30, 2021 and adding \$800,000, for a revised amount not to exceed \$1,600,000 in the aggregate; and</p> <p>b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not exceed 10% (\$80,000) of the original contract amount and do not significantly change the scope of work.</p>

MONTEREY COUNTY BOARD OF SUPERVISORS

MEETING: Month XX, 2020	AGENDA NO.:
SUBJECT:	a) Amend Personnel Policies and Practices Resolution No. 98-394 and Appendices A and B to adjust the salary range for the classification of Nursing Assistant as indicated in the attached resolution; and b) Direct the Monterey County Human Resources Department to implement the changes in the Advantage HRM System.
DEPARTMENT:	Natividad

RECOMMENDATION:

It is recommended that the Board of Supervisors take the following actions:

- a) Amend Personnel Policies and Practices Resolution No. 98-394 and Appendices A and B to adjust the salary range for the classification of Nursing Assistant as indicated below; and
- b) Direct the Monterey County Human Resources Department to implement the changes in the Advantage HRM System.

SUMMARY/DISCUSSION:

Natividad recommends that the salary range for the Nursing Assistant classification listed in the attached resolution be adjusted as indicated.

The proposed salary adjustment listed below is based on external wage comparisons of the benchmarked positions identified to most closely match the Nursing Assistant classification at Natividad, which includes comparable Counties with medical facilities.

<u>Class Code</u>	<u>Classification Title</u>	<u>Current Monthly Range</u>	<u>Proposed Monthly Range</u>
50U20	Nursing Assistant	\$3,079 - \$4,204	\$3,261 - \$4,454

The approval of these salary adjustments will support Natividad's ongoing efforts to improve patient outcomes, as well as maintain the ability to recruit and retain qualified staff in these critical positions. The current range for Nursing Assistant is 5.95% below the average salary paid by comparable counties with hospital facilities. Therefore, it is recommended that the Board approve these actions.

OTHER AGENCY INVOLVEMENT:

Natividad consulted with the Monterey County Human Resources Department/Labor Division regarding this recommendation.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Approval of these salary adjustments will allow Natividad Medical Center to recruit and/or retain highly qualified staff to provide essential services to patients in the respective departments within the hospital, which equates to improved healthcare and equitable health opportunities for patients and the community.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

FINANCING:

The annualized increase to the Natividad Budget (Unit 9600) is approximately \$365,731, which will be absorbed in the Natividad Budget (Unit 9600) for FY 2020-21.

This action has no impact on the General Fund.

Prepared by:

Janine Bouyea
NMC Human Resources Administrator
Natividad

Approved by:
Gary Gray, D.O.
Chief Executive Officer
Natividad

Attachment: Resolution

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Databank IMX LLC Amendment No. 3

Legistar Number: _____

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-12677) with Databank IMX for OnBase software maintenance, extending the agreement an additional one (1) year period (January 1, 2021 through December 31, 2021) for a revised full agreement term of January 1, 2015 through December 31, 2021, and adding \$44,318 for a revised total agreement amount not to exceed \$500,949.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-12677) with Databank IMX for OnBase software maintenance, extending the agreement an additional one (1) year period (January 1, 2021 through December 31, 2021) for a revised full agreement term of January 1, 2015 through December 31, 2021, and adding \$44,318 for a revised total agreement amount not to exceed \$500,949.

SUMMARY/DISCUSSION:

NMC has had an agreement with Databank IMX since 2015 for the OnBase system to allow for the scanning of required documents and records. This included necessary software to scan, track, and purge data as needed in accordance with the approved NMC, County, State and Federal Policies. Natividad believes the OnBase system to be a valuable asset to its day to day operations.

Natividad is requesting to amend the current Agreement to extend the term to cover ongoing system maintenance of the software and update the system which will allow Natividad to scan information more efficiently and in a timelier manner for departments within the facility.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 5 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. This amendment No. 5 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on June 12, 2020.

FINANCING:

The cost for this amendment No. 5 is \$44,318 of which \$22,159 is included in the Fiscal Year 2020-21 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for a software system which improves the records storing processes at NMC. The use of this system directly contributes to a more efficient and effective use of resources within the organization. This agreement brings improved technological capabilities and functionality to

NMC, enhancing and strengthening its technological functionality and reliability which fosters a sound, secure and sustainable physical infrastructure.

☐ Economic Development
☒ Administration
☐ Health and Human Services
☒ Infrastructure
☐ Public Safety

Prepared by: Janine Bouyea, Human Resources Administrator, 783-2701
Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Databank IMX LLC Amendment No. 5
Databank IMX LLC Amendment No. 4
Databank IMX LLC Amendment No. 3
Databank IMX LLC Renewal and Amendment No. 2
Databank IMX LLC Renewal and Amendment No. 1
Databank IMX LLC Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Juan Calzetta MD Third Amendment

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement (A-13157) with Juan Calzetta M.D. to provide vascular surgery services at NMC, adding \$100,000 for a revised amount not to exceed of \$1,470,000 in the aggregate, with no change to the agreement term for the period July 1, 2016 to June 30, 2020.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement (A-13157) with Juan Calzetta M.D. to provide vascular surgery services at NMC adding \$100,000 for a revised amount not to exceed of \$1,470,000 in the aggregate, with no change to the agreement term for the period July 1, 2016 to June 30, 2020

SUMMARY/DISCUSSION:

NMC must arrange for the professional consultation and treatment for patients who present to the emergency department or outpatient clinics in need of medical care or treatment in vascular surgery. NMC has an Agreement with Dr. Calzetta to provide 24/7 emergency call coverage and a minimum of two half days per week in the outpatient specialty clinic. NMC utilizes locum tenens (temporary) physicians to cover the service when Dr. Calzetta is not available due to vacation; illness or continuing medical education.

Dr. Calzetta is paid a daily rate for services. The amount of services may increase or decrease depending on his availability. During Fiscal Year 2019/2020, Dr. Calzetta worked more than expected, therefore causing the agreement to nearly reach its maximum not to exceed amount. NMC would like to amend the Agreement and increase funds so that Dr. Calzetta can continue to provide the vascular surgery services critical to NMC's operation without interruption. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Amendment is \$100,000. The total not to exceed amount for this Agreement is \$1,470,000 for the period July 1, 2016 to June 30, 2020 (48 months). \$350,000 is included in the Fiscal Year 2019/2020 Adopted Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care, which improves the health and quality of

life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments:

Third Amendment

Second Amendment

First Amendment

Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Pacific Health Alliance Amendment No. 3

Legistar Number: _____

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13598) with Pacific Health Alliance for project administration ("PA") services for the County of Monterey's Pilot Project for the Remaining Uninsured, extending the agreement an additional twelve (12) month period (January 1, 2021 through December 31, 2021) for a revised full agreement term of August 1, 2017 through December 31, 2021, and adding \$250,000 for a revised total agreement amount not to exceed \$1,150,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13598) with Pacific Health Alliance for project administration ("PA") services for the County of Monterey's Pilot Project for the Remaining Uninsured, extending the agreement an additional twelve (12) month period (January 1, 2021 through December 31, 2021) for a revised full agreement term of August 1, 2017 through December 31, 2021, and adding \$250,000 for a revised total agreement amount not to exceed \$1,150,000.

SUMMARY/DISCUSSION:

The Affordable Care Act (ACA) was enacted to provide Medicaid (Medi-Cal) and other coverage options through the exchange to many low-income individuals with the goal of decreasing the number of uninsured individuals. However, many Monterey County residents remain uninsured and unable to pay for costly medical care, procedures and prescription medications. Of the uninsured, it is estimated that there are approximately 30,000 to 50,000 adult residents over the age of 18 living in Monterey County without any medical insurance due to their documentation status.

In response to this need, the Board of Supervisors approved an allocation of \$500,000 from the general fund in August 2015 establishing the County's Pilot Project for the Remaining Uninsured to provide limited scope pharmaceuticals, laboratory tests and radiology services. These services were provided by the Health Department's Federally Qualified look-alike health clinics, which serve designated medically underserved populations under the applicable Scope of Project with HRSA (Health Resources and Services Administration) and by Natividad. The County's Pilot Project for the Remaining Uninsured was implemented in November 2015 through September 2017 and served approximately 2,005 individuals.

In May 2017, the Board of Supervisors directed staff to proceed with implementation of an expanded Pilot Project allowing for the provision of primary and specialty care ambulatory services for fiscal year (FY) 2017-18 funded by the Natividad Enterprise Fund in the amount of

\$2 million: \$1.8 million for patient care and \$200,000 for PA services. On June 27, 2017, the Board of Supervisors approved and authorized the current Agreement with Pacific Health Alliance (PHA) for the County of Monterey's Pilot Project for the Remaining Uninsured, effective July 1, 2017 through June 30, 2018 to assist with the project management and reporting.

The Pilot Project, named Esperanza Care, became effective October 1, 2017. The enrollment cap of 2,500 individuals was raised to 3,500 by the Board of Supervisors effective April 1, 2018. Amendment 1 continued the agreement through December 31, 2019. Effective July 1, 2019, the per member per month reimbursement rate increases by twenty-five cents (\$.25). In addition, amendment 2 extends the term to December 31, 2020, and adds an additional \$400,000 to the PA Agreement for a total of \$900,000. This amendment 3 extends the term to December 31, 2021, and adds an additional \$250,000 to the PA Agreement for a total of \$1,150,000.

Esperanza Care will roll over to FY 2020-21 with the same scope of services with an additional expenditure of \$2 million from the Natividad Enterprise Fund. Enrollees in Esperanza Care will be required to re-apply for the Esperanza Care at least annually.

Since the inception, Monterey County will have spent \$8.5 million (\$500,000 from the general fund and \$8 million from the Natividad Enterprise Fund) on Esperanza Care, by the end of FY 2020-21.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by NMC's Finance Committee on June 12, 2020 and by its Board of Trustees Executive Committee on June 12, 2020.

FINANCING:

The cost for amendment No. 3 is \$250,000, of which \$250,000 is included in the FY 2020-21 Recommended Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This amendment provides for the smooth transition of the existing Pilot Project for the Remaining Uninsured for FY 2020-21. It offers equitable opportunities for health choices and healthcare which will improve the health and quality of life for Monterey County residents.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Nancy Majewski, Managed Care Operations Manager, 783-2385
Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

PHA PILOT Project Amendment 3
PHA PILOT Project Amendment 2
PHA PILOT Project Amendment 1 eff 070118
PHA PILOT Project Agreement eff 080117

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

RJP Agreement

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with RJP for consulting services in revenue cycle optimization, at NMC for an amount not to exceed \$280,000 with an agreement term July 1, 2020 through June 30, 2022.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with RJP for consulting services in revenue cycle optimization, at NMC for an amount not to exceed \$280,000 with an agreement term July 1, 2020 through June 30, 2022.

SUMMARY/DISCUSSION:

RJP consulting services will provide advice and support services in optimizing Natividad's revenues and reimbursement opportunities including for Covid-19 services provided. In addition, to provide assistance to support the hospital's plan in the development of a preparedness program in the event of a surge or secondary event of the virus.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and its Board of Trustees on June 12, 2020.

FINANCING:

The cost for this agreement is \$280,000 of which \$140,000 is included in the Fiscal Year 20-21 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for executive level consulting services, the outcome of which will contribute to a more efficient use of resources within the organization.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Daniel Leon, Chief Finance Officer, 783-2561

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:
RJP Agreement

Attachments on file with the Clerk of the Board

FINANCIAL STATEMENTS

APRIL 30, 2020

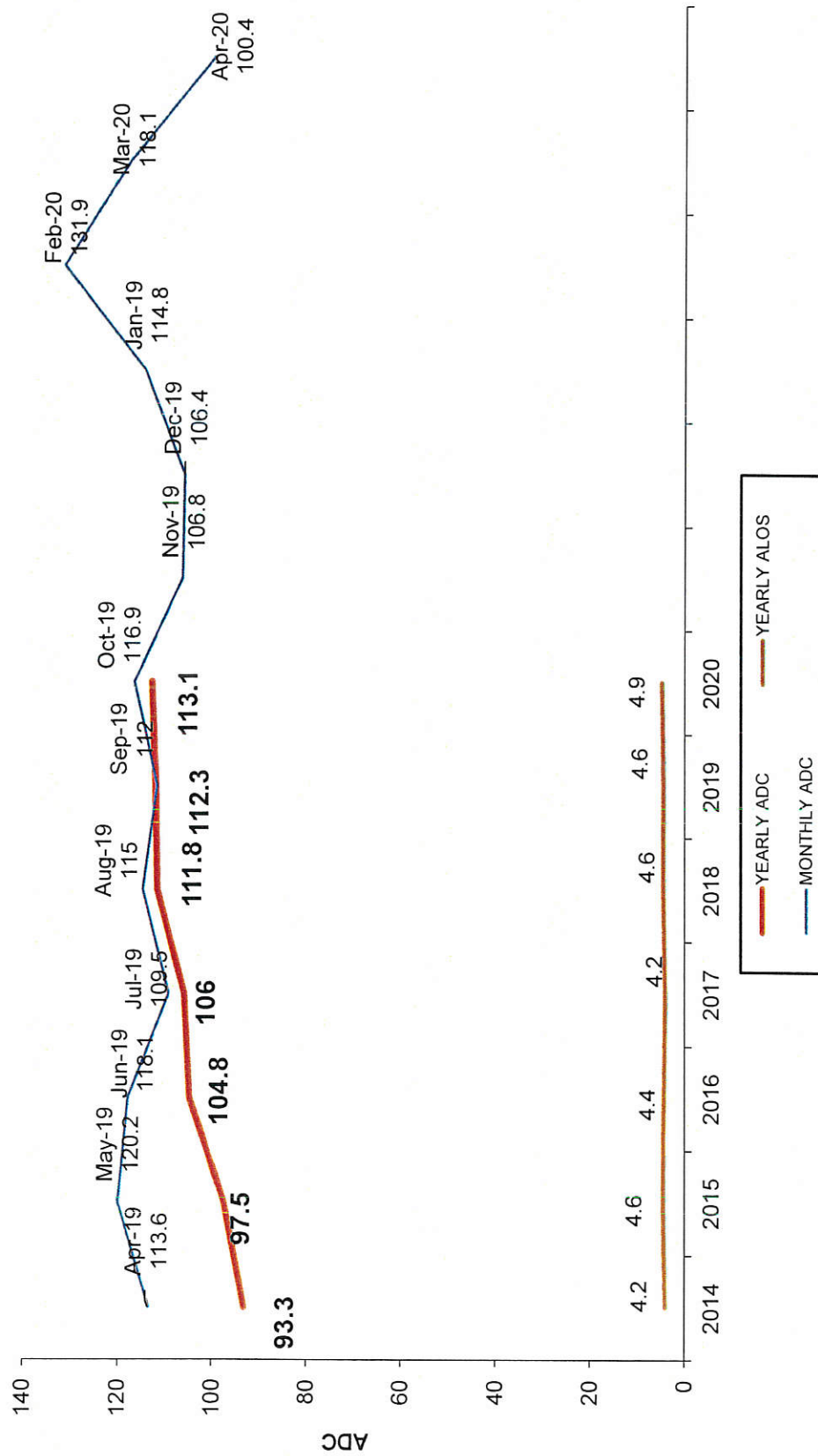
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FINANCIAL STATEMENTS

APRIL 30, 2020

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NATIVIDAD

STATISTICAL REPORT

APRIL 30, 2020

Month-To-Date					Year-To-Date					
02-20	03-20	04-20	Budget		Budget	Current	Prior Yr	%		
					PT DAYS BY SERVICE	STAFFED BEDS	CY/PLY			
1	320	160	196	281	NICU	15	2,855	2,104	2,540	-17.17%
2	1,701	1,591	1,188	1,317	Med/Surg	61	13,384	15,270	13,779	10.82%
3	222	211	174	214	ICU	10	2,175	1,962	2,101	-6.62%
4	100	174	22	73	Peds	12	746	692	776	-10.82%
5	674	724	681	664	Acute Rehab	24	6,749	6,997	6,809	2.76%
6	305	275	275	339	OB/Gyn	27	3,444	2,767	3,394	-18.47%
7	3,322	3,135	2,536	2,888	TOTAL ACUTE	149	29,353	29,792	29,399	1.34%
8	504	526	475	413	Psychiatric	19	4,194	4,708	4,328	8.78%
9	3,826	3,661	3,011	3,301	TOTAL DAYS	168	33,547	34,500	33,727	2.29%
10	261	267	288	293	Nursery	18	2,980	2,805	3,041	-7.76%
AVERAGE DAILY CENSUS										
11	91.3	77.8	61.8	74.1	Acute	125	74.1	74.7	74.1	0.81%
12	23.2	23.4	22.7	22.1	Acute Rehab	24	22.1	22.9	22.3	2.69%
13	17.4	17.0	15.8	13.8	Psychiatric	19	13.8	15.4	14.2	8.45%
14	131.9	118.1	100.4	110.0	TOTAL	168	110.0	113.1	110.6	2.26%
15	9.0	8.6	9.6	9.8	Nursery	18	9.8	9.2	10.0	-8.00%
PERCENTAGE OF OCCUPANCY										
16	73.0%	62.2%	49.4%	59.3%	Acute		59.3%	59.8%	59.3%	0.8%
17	96.7%	97.5%	94.6%	92.1%	Acute Rehab		92.1%	95.4%	92.9%	2.7%
18	91.6%	89.5%	83.2%	72.6%	Psychiatric		72.6%	81.1%	74.7%	8.5%
19	78.5%	70.3%	59.8%	65.5%	TOTAL		65.5%	67.3%	67.4%	-0.2%
20	50.0%	47.8%	53.3%	54.4%	Nursery		54.4%	51.1%	55.6%	-8.0%
ADMISSIONS										
21	586	580	483	599	Acute		6,090	5,927	6,266	-5.41%
22	49	54	58	52	Acute Rehab		531	553	542	2.03%
23	52	61	64	60	Psychiatric		610	612	617	-0.81%
24	687	695	605	711	TOTAL		7,231	7,092	7,425	-4.48%
25	159	156	180	174	Nursery		1,770	1,687	1,811	-6.85%
26	167	185	180	196	Deliveries		1,995	1,748	1,875	-6.77%
DISCHARGES										
27	609	613	482	599	Acute		6,090	6,080	6,410	-5.15%
28	52	51	57	52	Acute Rehab		531	549	536	2.43%
29	51	61	70	60	Psychiatric		610	616	612	0.65%
30	712	725	609	711	TOTAL		7,231	7,245	7,558	-4.14%
31	131	159	149	174	Nursery		1,770	1,517	1,648	-7.95%
AVERAGE LENGTH OF STAY										
32	5.6	5.3	5.0	4.6	Acute(Hospital wide no babies)		4.6	4.9	4.5	8.89%
33	13.8	13.4	11.7	12.8	Acute Rehab		12.7	12.7	12.6	0.79%
34	3.4	2.6	2.5	2.5	OB/Gyn		2.5	2.8	2.5	12.00%
35	9.7	8.6	7.4	6.9	Psychiatric		6.9	7.7	7.0	10.00%
36	1.6	1.7	1.6	1.7	Nursery		1.7	1.7	1.7	0.00%
OUTPATIENT VISITS										
37	4,623	3,816	2,282	4,967	Emergency Room		44,789	42,269	44,433	-4.87%
38	541	508	428	561	ER Admits		5,705	5,431	5,627	-3.48%
39	78.7%	73.1%	70.7%	78.9%	ER Admits as a % of Admissions		78.9%	76.6%	75.8%	1.05%
40	5,563	4,928	3,835	6,035	Clinic Visits		61,355	56,892	61,685	-7.77%
ANCILLARY PROCEDURES BILLED										
41	48,258	43,061	34,461	45,974	Lab Tests		467,400	461,667	465,162	-0.75%
42	3,437	3,087	1,938	2,937	Radiology Procedures		29,860	32,906	34,629	-4.98%
43	164	168	104	205	MRI Procedures		2,085	1,861	2,048	-9.13%
44	120	110	57	132	Nuclear Med Procedures		1,339	1,337	1,307	2.30%
45	986	844	826	1,024	Ultrasound Procedures		10,410	10,508	10,411	0.93%
46	1,665	1,303	1,059	1,483	CT Scans		15,075	16,453	14,599	12.70%
47	365	394	233	351	Surgeries		3,510	3,679	3,475	5.87%
48	7.23	8.37	10.34	8.22	FTE'S PER AOB		8.22	8.17	8.12	0.62%
49	1,316.9	1,337.8	1,323.8	1,283.9	TOTAL PAID FTE'S		1,283.9	1,304.7	1,290.3	1.12%
50	5,284	4,953	3,839	4,688	ADJUSTED PATIENT DAYS		47,637	48,731	48,468	0.54%

**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2020**

	JUL-19	AUG-19	SEP-19	OCT-19	NOV-19	DEC-19	JAN-20	FEB-20	MAR-20	APR-20	MAY-20	JUN-20	YTD
REVENUE													
Revenue:													
Inpatient	\$ 65,854,051	\$ 72,341,082	\$ 67,257,857	\$ 75,659,222	\$ 63,147,291	\$ 64,026,894	\$ 69,712,907	\$ 69,971,409	\$ 70,538,217	\$ 56,750,666	\$ -	\$ -	\$ 675,250,596
Pro Fees	2,153,024	2,037,495	1,878,816	1,257,520	2,034,643	2,486,128	2,331,226	2,910,223	3,169,318	2,898,386	-	-	23,156,779
Outpatient	29,931,254	35,081,441	32,244,876	32,779,596	29,330,235	27,556,271	30,974,317	27,773,560	26,017,024	16,393,116	-	-	288,083,690
Deductions from revenue	97,938,329	109,460,018	101,381,549	109,696,338	94,512,169	94,069,293	103,018,450	100,655,192	99,724,559	76,044,168	-	-	986,500,065
Contractual Deductions	71,393,900	82,425,846	76,932,095	79,951,351	69,978,973	71,723,040	79,261,910	78,574,025	77,560,146	59,256,132	-	-	747,057,418
Bad Debt	4,584,691	3,572,270	3,104,949	3,996,629	4,349,338	3,221,535	2,172,931	416,480	2,026,959	2,292,359	-	-	29,738,141
Unable to Pay	293,627	356,052	350,127	477,842	429,310	540,848	464,711	844,203	504,577	241,866	-	-	4,503,163
Total Contractual Discounts	76,272,218	86,354,168	80,387,171	84,425,822	74,757,621	75,485,423	81,699,552	79,834,708	80,091,682	61,790,357	-	-	781,398,722
Net Patient Revenue	21,666,111	23,105,850	20,994,378	25,270,516	19,754,548	18,583,870	21,118,898	20,820,484	19,632,877	14,253,811	-	-	205,201,343
As a percent of Gross Revenue	22.12%	21.11%	20.71%	23.04%	20.90%	19.76%	20.50%	20.68%	19.69%	18.74%	0.00%	0.00%	20.80%
Total Government Funding	4,966,417	5,146,012	4,943,339	5,385,312	4,977,335	6,504,587	5,025,642	5,270,285	5,684,403	6,768,064	-	-	54,671,396
Other Operating Revenue:													
Rent Income	109,276	120,775	115,026	115,027	115,026	115,025	115,026	115,025	115,026	115,025	-	-	1,150,255
Interest Income	126,000	124,951	257,246	169,369	717,456	169,369	704,233	586,601	378,000	639,139	-	-	3,072,424
NMF Contribution	60,000	60,000	59,000	60,984	59,016	60,984	60,984	57,049	60,984	59,016	-	-	598,017
Other Income	305,431	371,398	375,833	371,410	425,942	289,565	341,429	280,419	312,465	177,030	-	-	3,250,923
Total Other Operating Revenue	600,707	677,124	807,105	716,820	1,317,438	634,974	1,221,672	1,039,094	866,475	990,210	-	-	8,871,619
TOTAL REVENUE	27,233,235	28,928,986	26,744,822	31,372,648	26,049,321	25,723,431	27,366,212	27,129,863	26,183,755	22,012,085	-	-	268,744,358
EXPENSE													
Salaries, Wages & Benefits	15,311,219	15,090,278	15,286,283	15,272,565	14,784,401	15,578,250	15,216,008	15,054,404	15,618,192	15,387,102	-	-	152,578,702
Registry	259,208	383,700	272,544	415,356	342,761	416,050	308,501	445,081	565,097	778,916	-	-	4,167,214
Phys/Residents SWB & Contract Fees	3,470,366	3,290,181	3,454,614	3,190,055	3,286,407	3,460,499	3,502,201	3,425,959	3,470,431	3,423,750	-	-	33,954,463
Purchased Services	2,909,487	3,573,154	2,550,468	3,670,538	2,676,061	2,411,736	2,840,275	2,879,716	3,750,007	3,123,571	-	-	30,388,013
Supplies	2,242,964	2,498,569	1,879,603	2,404,576	2,111,566	1,751,105	2,217,801	2,047,307	2,728,757	2,481,999	-	-	22,364,247
Insurance	239,400	239,400	239,399	239,400	239,400	239,400	239,399	239,400	239,400	239,400	-	-	2,393,998
Utilities and Telephone	317,654	313,723	270,809	328,142	342,694	290,785	223,053	216,519	234,612	234,417	-	-	2,393,998
Interest Expense	196,025	196,027	196,025	196,026	196,025	196,025	196,025	196,025	196,025	196,027	-	-	1,960,257
Depreciation & Amortization	1,016,188	1,017,712	1,016,795	1,008,320	911,726	910,734	908,966	919,208	916,470	915,544	-	-	9,541,063
Other Operating Expense	439,314	509,005	519,897	500,236	547,712	563,876	585,460	487,168	671,592	555,080	-	-	5,078,362
TOTAL EXPENSE	26,400,624	27,091,749	25,686,437	27,225,236	25,398,753	25,517,871	26,237,690	25,910,787	28,410,783	27,335,806	-	-	265,215,937
NET INCOME(LOSS)	832,411	1,837,237	1,058,385	4,147,412	650,568	205,560	1,128,522	1,219,076	(2,227,028)	(5,323,721)	-	-	3,528,421
Normalization for Extraordinary Items													
Interest Arrears Arbitration	-	-	-	-	-	-	-	-	-	-	-	-	-
CARES Act Funding-COVID 19	-	-	-	(1,679,165)	-	-	-	-	-	(730,230)	-	-	(730,230)
Medical FFS Settlement FY09-10	-	-	-	-	-	-	-	-	-	-	-	-	(1,679,166)
Metro Settlement	-	-	-	-	-	-	-	-	-	-	-	-	(18,750)
Total Extraordinary Items	-	-	-	(1,679,165)	-	-	(6,250)	-	-	(730,230)	-	-	(2,428,146)
NET INCOME BEFORE Extraordinary Items	832,411	1,837,237	1,058,385	2,468,246	644,318	199,310	1,122,272	1,219,076	(2,227,028)	(6,053,951)	\$ -	\$ -	1,100,271
CAPITAL CONTRIBUTIONS													
County Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
CHANGE IN NET ASSETS	832,411	1,837,237	1,058,385	4,147,412	650,568	205,560	1,128,522	1,219,076	(2,227,028)	(5,323,721)	\$ -	\$ -	3,528,421

NATIVIDADCAPITAL CONTRIBUTIONS

NATIVIDAD

CAPITAL CONTRIBUTIONS

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NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 04/30/20

BALANCE SHEET

	Req. Balance	Accruals	Reclas and Adj	Payment LHP Final Rec'n	GPP /PRIME	IGT	Payments	Ending Balance
Medi-Cal Waiver (DSH +SNCP)	\$ 12,591,967	20,349,730	397,480	(1,192,441)		38,929,984	(71,291,056)	(214,336)
Hospital Fee	-	789,074					(339,936)	449,138
Rate Range IGT-CCAH-	8,246,935	9,103,384				10,974,275		28,324,594
MCMC EPP	7,864,243	7,820,468				7,644,068	(22,973,000)	355,779
MCMC QIP	17,797,590	7,330,058				8,223,369	(26,020,959)	7,330,058
SB1732	666,674	3,239,344					(3,488,251)	417,767
AB 915	-	2,990,164						2,990,164
Medical GME	-	1,260,000						1,260,000
CARES ACT Funding			730,230				(5,841,836)	(5,111,606)
A/R Office Buildings	85,042	1,150,259					(1,186,305)	48,996
A/R Manco Abbott	(39,159)		39,159					-
Interest Accrued Positive Cash	-	2,784,069	553,521				(2,959,590)	378,000
Accrued Donations	937,359	598,018					(66,024)	1,469,353
A/R Jail-PC&E	316,260	843,178	215,532				(1,369,186)	5,784
Health Department	42,970	1,400,000	62,133				(646,600)	858,503
Ryan White & EIP A/R	-	207,646					(209,790)	(2,144)
STATE RECEIVABLES	\$ 48,509,882	\$ 60,400,829	\$ 1,462,618	\$(1,192,441)	\$ -	\$ 65,771,696	\$ (136,392,533)	\$ 38,560,050

P & L

	YTD Apr-20
Medi-Cal DSH /SNCP/PHYS SPA	\$ 10,230,647
PRIME Y5	10,133,333
LHP Final Reconciliation	397,480
Rate Range IGT-CCAH-	9,103,384
Esperanza Care	(1,666,670)
Medical GME	1,260,000
CARES Act Funding	730,230
HPE	684,847
Hospital Fee	789,074
MCMC EPP	7,820,468
HD Residency Support	(415,304)
MCMC QIP	7,330,058
AB915	2,990,164
Medicare GME	1,730,353
SB 1732	3,239,344
White & SAMHSA GRANTS /ERNMENT FUNDING INCOME	313,989
	\$ 54,671,397

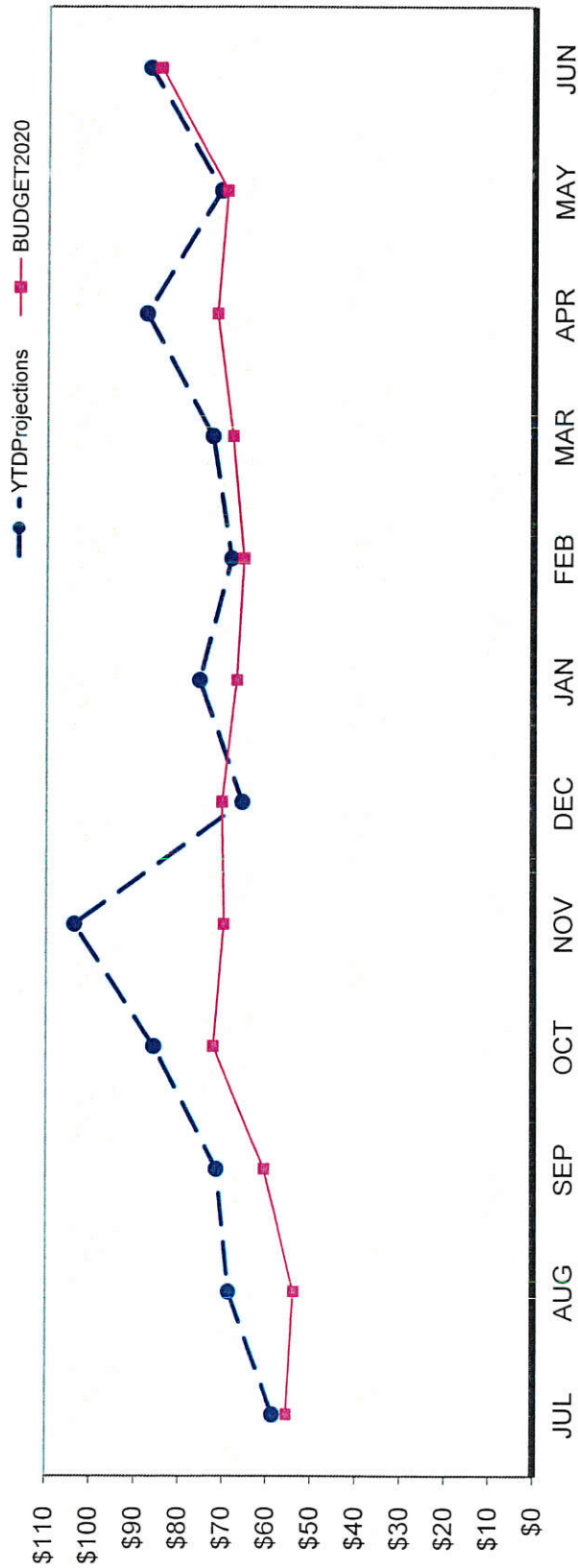
NATIVIDAD
STATEMENT OF CASH FLOWS
AS OF APRIL 30, 2020

	CURRENT MONTH	YEAR - TO - DATE
1	\$ 72,772,627	\$ 61,516,366
2		
3	(5,323,721)	3,528,421
4	-	-
5	915,543	8,986,981
6	(4,408,178)	12,515,402
7		
8	9,973,404	19,379,649
9	8,780,782	9,949,831
10	(11,876)	(305,057)
11	2,188,507	4,626,951
12	(1,503,743)	500,568
13	(87,871)	(3,015,505)
14	-	694,989
15	(2,592,778)	1,532,349
16	16,746,425	33,363,775
17		
18		
19	(1,211,317)	(9,200,419)
20	-	-
21	(1,211,317)	(9,200,419)
22		
23	(16,477)	(4,598,926)
24	3,871,564	(5,839,169)
25	-	(2,385)
26	3,855,087	(10,440,480)
27	14,982,017	26,238,278
28	\$ 87,754,644	\$ 87,754,644

NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2020

	<u>BDGT-20</u>	<u>ESTIMATE FY2020</u>	<u>Variance to Budget</u>
Medi-Cal DSH Waiver & Phys SPA	\$ 12,340,000	\$ 12,340,000	\$ -
PRIME Y4	12,160,000	12,160,000	-
EPP	7,760,000	9,135,000	1,375,000
QIP	8,825,000	8,825,000	-
HPE	-	684,846	684,846
AB915	3,600,000	3,600,000	-
SB1732	3,900,000	3,900,000	-
CCAH Rate Range	10,959,996	10,959,996	-
HIV Grants	250,000	250,000	-
Medical GME FY17,FY18,FY19	-	2,520,000	2,520,000
HHS -CARE Fund Stimulus Covid-19	-	5,841,836	5,841,836
Esperanza Care Outside Purchased Service	(2,000,000)	(2,000,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,352,000	2,043,561	691,561
LIHP Final Reconciliation	-	1,192,441	1,192,441
Provider Fee	950,000	950,000	-
	<u>\$ 59,596,996</u>	<u>\$ 71,902,680</u>	<u>\$ 12,305,684</u>

Cash Flow Performance Fiscal Year 2020 (in Millions)



Months	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ESTIMATE	ESTIMATE
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
YTD	58.8	68.8	71.6	85.9	103.7	65.8	75.6	68.4	72.8	87.8	71.0	87.0
BDGT	55.5	53.9	60.7	72.3	70.0	70.4	67.1	65.5	68.1	71.9	69.6	84.8
Variance	3.3	14.9	10.8	13.6	33.7	(4.6)	8.5	2.9	4.7	15.9	1.4	2.3

NATIVIDAD
CASH FORECAST
FISCAL YEAR 2020

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ACTUAL DEC	ACTUAL JAN	ACTUAL FEB	ACTUAL MAR	ACTUAL APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	- 91,471,012	- 98,732,619	- 98,798,379	- 71,552,236	- 95,961,227	- 103,661,147	- 65,994,193	- 75,594,000	- 66,434,835	- 72,760,647	- 87,750,720	- 71,023,763	61,471,012
CASH RECEIPTS													
Principals (incl pro fees and lab exp)	23,474,346	20,651,651	23,418,875	25,245,002	21,948,716	19,531,559	22,156,644	21,097,873	20,401,832	23,878,749	20,300,000	20,300,000	262,478,887
Interest Fee	-	-	-	-	-	18,960	278,168	-	41,807	-	79,167	79,163	488,266
486 LGT CC&A	-	-	-	-	-	-	-	-	-	5,841,826	24,989,168	24,989,168	24,989,168
Medical GME FY17, FY18 & FY19	-	-	-	-	-	-	-	-	-	-	-	-	9,641,626
SHORT DOYLE	150,996	363,820	440,972	407,169	366,983	359,130	306,532	273,426	339,147	250,000	2,500,000	2,500,000	2,500,000
HLV GRANTS	40,336	19,104	25,586	25,510	17,669	22,871	22,189	17,552	23,185	20,833	20,833	20,833	1,586,863
GPV Y5	-	-	-	7,060,578	-	-	10,788,662	-	8,939,937	-	38,738,197	-	38,738,197
AB915	-	-	-	-	-	-	-	-	-	-	3,600,000	3,600,000	3,600,000
Phys SPA	-	-	-	-	-	-	-	-	-	-	800,000	800,000	800,000
GPV FY18-19	562,849	16,578	-	-	-	-	-	-	-	-	-	-	579,327
GPV	-	-	-	26,020,569	-	-	-	-	-	-	-	-	26,020,569
GPV	-	-	-	11,844,795	-	-	-	-	11,058,985	69,259	-	-	22,972,969
GPV2 Prep 56	58,751	-	-	-	45,025	-	-	230,393	-	-	-	-	103,777
GPV2 Final Rec'n	-	-	-	334,084	-	-	14,250	-	-	-	-	-	348,334
PRIME	-	-	-	-	17,134,079	-	-	-	-	-	-	-	684,648
MCAL FFS Final Settlement	-	-	-	-	2,625,402	-	-	-	-	-	-	-	5,940,830
SBI722	-	-	-	-	-	-	-	-	-	-	-	-	1,679,166
GPV Y4 Q4	-	-	-	8,766,960	-	-	-	-	-	-	-	-	8,766,960
JANE BIWEEKLY	112,867	171,892	112,867	112,867	257,638	171,892	171,892	171,892	171,892	156,604	156,604	156,604	1,758,900
Rent Income	160,163	56,714	135,307	135,307	183,383	109,834	128,604	128,604	115,526	109,834	109,834	109,834	1,378,162
L14P Final Reconciliation	-	-	-	-	-	-	-	-	893,937	188,504	-	-	1,082,441
Fund 404 Transfer	-	-	-	-	-	-	-	-	-	3,622,118	10,134,251	15,343,631	29,300,000
LGT Sub Fund Transfer In(Out)	9,248,898	2,953,338	9,411,050	(21,614,932)	-	-	882,137	-	21,268,365	1,225,740	(33,800,000)	-	(12,515,461)
Interest Income	-	-	-	1,061,717	-	-	-	-	207,771	40,515	156,310	156,310	5,149,584
Miscellaneous Revenue	127,488	352,890	281,244	281,244	280,480	359,150	155,549	155,549	156,310	156,310	2,112,705	-	2,112,705
Total Cash Receipts	33,562,797	42,785,968	34,864,566	60,360,922	40,141,437	23,918,417	35,081,479	22,127,262	54,566,112	44,878,532	22,246,167	64,100,535	478,692,244
CASH DISBURSEMENTS													
Purchased Services and Supplies	11,166,256	5,299,775	6,741,064	10,428,431	5,136,959	6,588,099	6,856,301	5,327,653	9,365,384	8,098,327	6,887,203	6,887,203	90,405,967
Health Range Assessment Fee FY18-19	-	-	-	-	-	-	-	-	1,740,844	-	-	-	1,740,844
Health Range LGT FY18-19	-	-	-	-	-	-	-	-	9,233,431	-	-	-	9,233,431
PRIME LGT	8,283,331	-	242,281	4,634,220	14,741,724	14,852,653	16,218,232	15,820,056	21,555,317	15,078,662	801,488	16,650,359	5,435,708
LGT SF7017-18 GPV	2,961,367	-	-	21,453,760	-	375,926	18,389	18,389	5,018,574	397,036	970,174	2,008,574	19,842,772
LGT GPV Y3 & GPV Y4 Q4	-	-	-	46,758	-	-	-	-	-	-	-	-	46,758
LGT QIP	-	9,223,369	-	-	-	6,425,774	-	-	5,279,468	-	-	-	21,116,322
LGT EPP	-	3,960,513	-	-	-	-	-	-	-	-	-	-	3,960,513
Leasing Lease / Rental Equipment	251,890	251,890	242,281	242,281	272,349	259,295	247,923	254,770	329,506	265,225	300,000	300,000	7,644,088
Capital Expenditures	-	-	-	-	-	-	-	-	-	-	-	-	3,257,830
Payroll and Benefits	14,368,412	14,368,412	15,410,586	21,453,760	14,741,724	14,852,653	16,218,232	15,820,056	21,555,317	15,078,662	801,488	16,650,359	5,435,708
Expenses Care	36,744	-	-	46,758	-	-	-	-	-	-	-	-	46,758
COWCAP	-	-	-	-	-	-	-	-	-	-	-	-	5,018,574
FY19-20 MH/MOU	-	-	101,863	132,671	120,981	102,484	102,484	102,484	1,159,320	104,912	288,000	288,000	2,743,388
Data Processing	-	-	102,360	204,761	103,144	-	-	-	-	-	-	-	1,371,057
DSHF Final Reconciliation FY07-08	-	-	-	-	-	-	-	-	-	-	-	-	568,185
L14P Final Reconciliation	-	-	-	-	-	-	-	-	-	-	-	-	8,567,039
PRIME LGT	-	-	-	8,567,039	-	-	-	-	-	-	-	-	31,055,454
Transfer From 451 to 404 & LGT Fund	-	-	-	-	-	-	-	-	-	-	-	-	21,254,690
Capital Expenses Fund 404	1,248,188	407,194	93,363	344,940	1,870,391	131,180	1,750,630	1,026,036	1,159,595	1,211,316	1,446,293	2,188,739	29,300,000
Total Cash Disbursements	36,316,160	32,727,228	32,125,709	46,074,881	22,341,567	61,770,401	25,266,862	29,288,517	50,240,300	29,666,459	38,973,124	48,090,255	453,129,213
Increase/(Decrease)	(2,733,369)	10,556,760	2,758,867	14,365,041	17,799,870	(37,851,984)	9,784,897	(7,199,229)	4,325,812	14,960,073	(16,726,957)	16,010,280	25,563,091
Ending Cash Fund 451	58,737,619	68,796,379	71,555,236	85,961,277	103,661,147	68,809,163	75,594,000	68,434,835	72,760,647	87,750,720	71,023,763	87,034,043	87,034,043
(+) Cash In Transit	-	-	-	-	-	-	-	-	-	-	-	-	-
(-) Credit Card Account	40,541	3,660	3,660	2,976	2,976	4,866	3,661	5,918	8,300	344	-	-	66,031,493
(-) Petty Cash	3,600	1,899	8,247	450	7,721	3,600	3,600	3,600	3,600	3,600	-	-	(15,343,631)
Ending Cash Fund 404	58,781,841	68,801,568	71,567,163	85,964,725	103,671,846	65,617,629	75,598,081	68,444,133	72,772,627	87,754,644	71,023,763	87,034,043	87,034,043
Ending Cash as per 6/L	-	-	-	-	-	-	-	-	-	-	-	-	-
Fund 404													
Beginning Balance	70,892,408	70,892,408	70,892,408	70,892,408	70,892,408	70,892,408	81,967,862	81,967,862	81,967,862	81,967,862	78,195,744	66,031,493	-
Transfer From Fund 451	-	-	-	-	-	-	-	-	-	-	-	-	-
Transfer Out Fund 404	-	-	-	-	-	-	-	-	-	-	-	-	-
Ending Cash Fund 404	70,892,408	70,892,408	70,892,408	70,892,408	70,892,408	81,967,862	81,967,862	81,967,862	81,967,862	81,967,862	78,195,744	66,031,493	66,031,493
Fund 401 & 404													
Ending Cash	129,630,028	139,698,797	142,447,644	156,753,665	174,550,955	147,792,025	157,591,922	150,422,697	154,748,509	165,918,464	139,056,297	139,721,806	-