



# **Board of Trustees 2020**

## **August 14, 2020**





## NMC Board of Trustees Meeting

Friday, August 14, 2020

9:00 AM

\*\*\* VIDEO CONFERENCE / TELEPHONIC MEETING \*\*\*

### AGENDA

#### IMPORTANT NOTICE Regarding COVID 19

Based on guidance from the California Department of Public Health and the California Governor's Office, in order to minimize the spread of the COVID-19 virus, Natividad Medical Center ("Natividad") Board of Trustees meetings will be held entirely by Zoom. There will be no physical location for these meetings. Committee Members shall participate in the meeting by Zoom.

To participate in this Natividad Board of Trustees meeting, the public are invited to observe and address the Committee via Zoom.

The meeting will be conducted via teleconference using the Microsoft Zoom program. This gives the public two options. The public may attend the meeting by phone. Or, the public may attend and observe the Zoom meeting via computer audio.

To participate by phone call any of these numbers below:

- +1 971 247 1195 US (Portland)
- +1 253 215 8782 US (Tacoma)
- +1 346 248 7799 US (Houston)
- +1 602 753 0140 US (Phoenix)
- +1 720 928 9299 US (Denver)

Enter the Meeting ID number: **979 9494 2695** when prompted.

You will then enter the Password: **933167** when prompted.

Or, to attend the Natividad Board of Trustees meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/97994942695?pwd=Zkx5aHN6TjNUdy9TRUIVZnRMeFRFQT09>

You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.

1. If a member of the public wishes to comment on a particular agenda item, the public is strongly encouraged to submit their comments in writing via email to the Natividad Board of Trustees at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record.
2. Members of the public wishing to comment on a specific agenda item while the matter is being heard may participate by any of the following means:



- a. When the Chair calls for public comment on an agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only.
  - b. If speakers or other members of the public have documents they wish to distribute to the Committee for an agenda item, they are encouraged to submit such documents by 2:00 p.m. on Tuesday before the meeting to:  
[Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line.
  - c. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)
  - d. While the matter is being heard, a member of the public may submit a comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. If the comment is received prior to close of public comment on an agenda item, every effort will be made to read the comment into the record, but some comments may not be read out loud due to time limitations or length of the comment (if the comment exceeds 250 words). Comments received prior to the close of the public comment period on an agenda item will be made part of the record for that item.
3. Members of the public who wish to make a general public comment for items not on the day's agenda may submit their comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). The Committee date and "general comment" should be indicated in the subject line. The comment will be placed in the record for the meeting, and every effort will be made to read the comment into the record at the appropriate time on the agenda.
  4. Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.
  5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

1. **Call to Order**
2. **Roll Call**
3. **Additions and Corrections for Closed Session by County Counsel**  
*County Counsel will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.*
4. **Closed Session under Government Code section 54950, relating to the following:.**
  - a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive: Medical Quality Assurance Reports *Dr. Craig Walls, CMO*
  - b. Pursuant to Health & Safety Code section 1462, and in accordance with Government Code Section 54954.5, the Board will receive a report and confer involving a hospital trade secret. Discussion will concern a proposed new program. Estimated date of public disclosure: December 31, 2020.
  - b. Pursuant to Health & Safety Code section 1462, and in accordance with Government Code Section 54954.5, the Board will receive a report and confer involving a hospital trade secret. Discussion will concern a proposed new service, program, or facility. Estimated date of public disclosure: December 31, 2021.
5. **Public Comment**  
**The Board Recesses for Closed Session Agenda Items**  
*Closed Session may be held at the conclusion of the Board's Regular Agenda, or at any other time during the course of the meeting, before or after the scheduled time, announced by the Chairperson of the Board. The public may comment on Closed Session items prior to the Board's recess to Closed Session.*  
  
**10:00 A.M. - Reconvene on Public Agenda Items**
6. **Roll Call**
7. **Pledge of Allegiance**
8. **Additions and Corrections by Clerk** *Page 1-6 – Board Clerk*  
*The Clerk of the Board of Trustees will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.*
9. **Minutes**
  - Approve the Minutes of July 10, 2020 *Page 7-19*
10. **Board Comments**
11. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**  
*This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.*



12. **Consent Calendar**

**Approve the following policies, procedures, rules, and regulations:**

**12a. Policies/Procedures/Forms/Manuals (listed and available upon request)**

New Policies

- None

Revised Policies

- 1:2220 Tissue Allograft Policy
- 2:0400 Procedural Sedation (a.k.a. Sedation And Analgesia)
- CS-7207 Cleaning of the Department
- DIET-1017 Chipped, Cracked and Crazy China
- DIET-1047 Food Sanitation
- DIET-1083 Relations with Other Departments
- OPS-7303 Minor Surgical Procedures Done In OPSS
- OR-7025 Operating Room Attire
- 4:1500 Safety Management Plan
- 4:2000 Security Management Plan
- 4:3000 Hazardous Materials and Waste Management Plan
- 4:4020 Emergency Codes
- 4:5000 Fire Safety Management Plan
- 4:6000 Medical Equipment Management Plan
- 4:7000 Utility Systems Management Plan
- 6:0500 Release of Patient Information to the Public or News Media;  
News Media Requests

No Changes

- 1:8050 Foods Allowed From Outside Sources and Patient Food Storage
- DIET-1046 Food Safety Manual
- DIET-1099 Inventory
- DIET-1100 Unauthorized Traffic in the Department
- 4:0002 Authority, Statement of
- 6:4000 Information Management Plan
- 8:6020 Information Technology (IT) Activity Review, Audit Controls and Authentication Mechanisms

Retired

- None

***COVID Guidelines – Informational***

- COVID-0026 Guideline – Discontinuation of Isolation for Persons with COVID-19

**12b. Approve Item 12.b(a), 12.b(b), and 12.b(c) Regarding Advisory Affiliation**

**Exploration Ad-Hoc Committee of the Board of Trustees** Page 20-21

- a. Create an ad hoc committee (“Committee”) on exploring options for Natividad to affiliate with one or more healthcare provider entities.
- b. Appoint Gary Gray, D.O., CEO, and Marcia Atkinson, Board of Trustees, Chair (“Board Chair”) to the Committee; and
- c. Authorize Board Chair to appoint two additional members of the Board of Trustees to the Committee.

**Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 12c – 12g of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.**

**12c. \* Approve for Submission to the Monterey County Board of Supervisors the Following Amendment for Debt Collection Services, RFP 9600-64., Page 22-23 (CONSENT)**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreements with Receivable Solutions, Inc. (A-13319) and Credit Consulting Services, Inc. (A-13320) pursuant to the Request for Proposal (RFP) #9600-64 for debt collection services, to extend an additional one (1) year (October 1, 2020 through September 30, 2021) for a revised full agreement term of October 1, 2016 through September 30, 2021 and adding \$1,000,000 for a revised total aggregate amount not to exceed \$7,970,000.

**12d. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Pinnacle Healthcare Consulting, LLC., Page 24-25 (CONSENT)**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement with Pinnacle Healthcare Consulting, LLC for physician fair market value analysis and consulting services, extending the agreement an additional one (1) year period (January 1, 2021 through December 31, 2021) for a revised full agreement term of January 1, 2016 through December 31, 2021, and adding \$100,000 for a revised total agreement amount not to exceed \$200,000.

**12e. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Lucile Salter Packard Children's Hospital at Stanford (LPCH), Page 26-27 (CONSENT)**

- a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute the First Amendment to the Physician Services Agreement with Lucile Salter Packard Children's Hospital at Stanford (LPCH) to provide retinopathy of prematurity (ROP) screenings services, extending the term by twenty-four months (September 1, 2020 to August 31, 2022) for revised full agreement term of September 1, 2018 to August 31, 2022 and adding \$90,000 for a revised not to exceed amount of \$180,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$9,000) of the original contract amount.

**12f. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Intelligent Medical Objects, Inc., Page 28-29 (CONSENT)**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-12637) with Intelligent Medical Objects, Inc. to account for a contractually permitted cost increase for software license and software support and maintenance services with no change to the agreement term of January 28, 2014 through April 30, 2022, and adding \$39,500 for a revised total agreement amount not to exceed \$428,360.



- 12g. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with 3M Company, Page 30-31 (CONSENT)**  
a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 8 to the agreement (A-12260) with 3M Company for medical records coding software maintenance services, extending the agreement an additional one (1) year period (August 9, 2020 through August 8, 2021) for a revised full agreement term of August 9, 2010 through August 8, 2021, and adding \$242,022 for a revised total agreement amount not to exceed \$2,005,492.
13. **Approve for Submission to the Monterey County Board of Supervisors the Following Plans and Specifications for Project 9600-84, which is in the final stages of negotiation Page 32-33 (Andrea Rosenberg)**  
a. Approve the Plans and Specifications for the Natividad Medical Center, Project #9600-84 Nurse Call Replacement, Bid #NMC-1014 for contractors to bid on construction; and  
b. Authorize Natividad Medical Center to advertise the "Notice to Contractors" in a newspaper of general circulation.
14. **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with RBB Architects, Inc., which is in the final stages of negotiation Page 34-35 (Andrea Rosenberg)**  
Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-12753) with RBB Architects Inc. for architectural services for the Radiology Modernization Project at NMC pursuant to the Request for Qualifications (RFQ) # 9600-54, extending the agreement an additional six (6) month period (August 31, 2020 through February, 28, 2021) for a revised full agreement term of September 23, 2014 through February 28, 2021, and transfer \$204,000 from the approved Radiology Modernization capital project fund.
15. **Accept Oral Report from Natividad Chief Financial Officer - Daniel Leon, CFO**  
June 2020 YTD Financial Reports Page 36-48
16. **Receive Oral Report from Natividad Chief Executive Officer - Dr. Gary R. Gray, CEO**
17. **Receive Oral Report from Natividad Chief Nursing Officer – Nancy Buscher, CNO**
18. **Receive Oral Report from Natividad Chief of Staff – Dr. Chris Carpenter, COS**
19. **Accept and approve July 2020 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals. Page 49-50**

### **Adjournment**

**Next Board of Trustees Meeting  
Friday, September 11, 2020  
9:00 AM  
VIDEO CONFERENCE/TELEPHONIC MEETING**



## NMC Board of Trustees Meeting

Friday, June 12, 2020

9:00 AM

\*\*\* TELEPHONIC MEETING \*\*\*

### MINUTES

#### IMPORTANT NOTICE Regarding COVID 19

Based on guidance from the California Department of Public Health and the California Governor's Office, in order to minimize the spread of the COVID-19 virus, Natividad Medical Center ("Natividad") Board of Trustees meetings will be held entirely by telephone conference. There will be no physical location for these meetings. Board Members shall participate in the meeting by telephone conference. To participate in this Natividad Board of Trustees meeting, the public are invited to observe and address the Board telephonically.

To attend the Board of Trustees meeting by telephone conference, please call in at 888-636-3807, participant code 6881183.

1. If a member of the public wishes to comment on a particular agenda item, the public is strongly encouraged to submit their comments in writing via email to the Natividad Board of Trustees at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) by 2:00 p.m. on the Thursday prior to the Board meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Board date and agenda number in the subject line. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Board and will be placed in the record.
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  - a. When the Chair calls for public comment on an agenda item, the Secretary of the Board or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only.
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  - d. While the matter is being heard, a member of the public may submit a comment via email, preferably limited to 250 words or less, to the Secretary of the Board at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Board date and agenda number in the subject line. If the comment is received prior to close of public comment on an agenda item, every effort will be made to read the comment into the record, but some



comments may not be read out loud due to time limitations or length of the comment (if the comment exceeds 250 words). Comments received prior to the close of the public comment period on an agenda item will be made part of the record for that item.

3. Members of the public who wish to make a general public comment for items not on the day's agenda may submit their comment via email, preferably limited to 250 words or less, to the Secretary of the Board at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). The Board date and "general comment" should be indicated in the subject line. The comment will be placed in the record for the meeting, and every effort will be made to read the comment into the record at the appropriate time on the agenda.
4. Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). The request should be made no later than noon on the Wednesday prior to the Board meeting in order to provide time for Natividad to address the request.
5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

**Board of Trustees:** Dr. Gary Gray, Charles McKee, Marcia Atkinson, Mitch Winick, Britt Rios-Ellis; Dr. Charles Harris, Fernando Elizondo, Libby Downey, Supervisor Chris Lopez

**Absent:** John Huerta

**NMC Staff/County:** Stacy Saetta, Andrea Rosenberg, Daniel Leon, Dr. Craig Walls, Jeanne-Anne Balza, Janine Bouyea, Nancy Buscher, Dr. Nicole Woodel, Dr. Chris Carpenter

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

1. **Call to Order**

2. **Roll Call**

*Present*

*Libby Downey  
Dr. Gary Gray  
Dr. Chris Carpenter  
Supervisor Chris Lopez  
Charles McKee  
Fernando Elizondo  
Britt Rios-Ellis  
Mitch Winick  
John Huerta*

*Absent*

*Marcia Atkinson*

3. **Pledge of Allegiance**

4. **Agenda Additions/Corrections** – Board Clerk

*MOTION: Motion to approve the adjournment of Natividad Board of Trustees in Memory of Salinas Mayor Joe Gunter by Charles McKee, seconded by John Huerta, and approved by the following vote*

*Roll call vote take pursuant to Government Code 54953:*

*Libby Downey: AYE*

*Dr. Gary Gray: AYE*

*Dr. Chris Carpenter: AYE*

*Charles McKee: AYE*

*Fernando Elizondo: AYE*

*Mitch Winick: AYE*

*Britt Rios-Ellis: AYE*

*Supervisor Chris Lopez: AYE*

*John Huerta: AYE*

*Marcia Atkinson: NOT PRESENT*

5. **Minutes**

- Approve the Minutes of May 8, 2020

**MOTION:** *Motion to approve the minutes of May 8, 2020 BOT meeting by Libby Downey, seconded by Fernando Elizondo, and approved by the following vote*

*Roll call vote take pursuant to Government Code 54953:*

*Libby Downey: AYE*

*Dr. Gary Gray: AYE*

*Dr. Chris Carpenter: AYE*

*Charles McKee: AYE*

*Fernando Elizondo: AYE*

*Mitch Winick: AYE*

*Britt Rios-Ellis: AYE*

*Supervisor Chris Lopez: AYE*

*John Huerta: AYE*

*Marcia Atkinson: NOT PRESENT*

6. **Board Comments**

7. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

8. **Consent Calendar**

**Approve the following policies, procedures, rules, and regulations:**

8a. Policies/Procedures/Forms/Manuals (listed and available upon request)

Policies/Procedures/Forms/ Order Set

*New Policies*

None

*Revised Policies*

- 1:5020 Archer Child Advocacy Center and Bates-Eldredge Clinic
- 1:9010 Teleradiology On-Call Coverage



- DIAG-1050 Radiation Safety
- DIAG-1400 Minors and Developmentally Delayed Adults Imaging Protocol
- 1-2400 Child Abuse and Neglect
- 1-2900 Child Adolescent Sexual Abuse
- 1:0110 Medicare Outpatient Observation Notice – Patient Notification
- 1:0450 Consent for Medical Treatment
- 1:2410 Drug Endangered Children
- 1:4215 Crash Cart Maintenance, Adult Cart & Broselow Pediatric Cart
- 1:9300 Trauma Activation
- 3:0020 Intravenous Fluid Administration: Administration & Flushing of Primary or Piggyback Medications
- 3:0100 Self Administration of Medications by Patients
- 3:0200 Patient's Own Medications
- 3:2020 Standardized IV Compounds
- 3:2110 Pain Screening, Assessment, and Management Policy
- 3:2120 Pain Management: Patient Controlled Analgesia
- 3:3370 Drug Shortages
- 3:4400 Thrombolytic Protocol For Acute Myocardial Infarction (Md012)
- 3:7300 Investigational Drugs
- 3:7810 Medication Ordering/Prescribing
- 3:7870 Antimicrobial Stewardship (antibiotic stewardship)
- 3:7930 Large Volume Parenterals Containing Thiamine and Other Vitamins (Banana Bag)
- 3:8500 Parenteral Nutrition, Adult (TPN/PPN)
- MHU-4150 Withholding of Resuscitative Services on MHU
- PHAR-4300 NICU TPN
- 1:9304 Educational Requirements For Trauma Nursing Staff
- 5:0400 Personal Identification
- 5:0800 Current Licensure, Certification and Registration
- 5:0900 Payroll Policies - Timekeeping
- 7:1300 Unannounced Hospital Survey Response Policy

#### ***No Changes***

- 1:3200 Spiritual Care Services
- 3:0030 Alternative Medicine Herbal Dietary Supplements
- 3:1600 Adverse Drug Events
- 3:2000 Monitoring Effects of Medication
- 3:2140 Pain Management: Intrathecal Analgesic
- 3:3000 Guidelines for Timely Administration of Scheduled Medications
- 3:3020 Administration Of Palivizumab (Synagis) (Rsv Prophylaxis)
- 3:9800 Medication Dispensing and Safeguarding Protected Health Information
- 5:0500 Employee Step Increases
- 5:0700 Employee Reference Verification
- 5:1800 Personal Phone Calls
- 5:2100 Prohibiting Retaliation

#### ***Retire***

- 3:9000 Re-authorization for Remicade Infusion
- 6:0810 Outpatient Services Encounter Form - Change Requests
- DIET-1094 Salt Substitute
- PHAR-5120 Pharmacy Technician Duties

### ***COVID Guidelines – Informational***

- COVID-0006 Guideline – Eye Protection
- COVID-0009 Guideline – Virtual Visitation Guidelines
- COVID-0016 Asymptomatic Screening and Isolation Guide
- COVID-17 Guideline – Eye Protection
- COVID-18 Guideline – Emergency Department Psychiatric Overflow Unit
- COVID-18 Guideline – Emergency Department Psychiatric Overflow Unit - Revised
- COVID-19 Natividad Bioethics Committee Statement
- COVID-0020 Guidelines for Reuse Controlled Air Purifying Respirator (CAPR) Disposable Lens Cuff, and Powered Air-Purifying
- COVID-0021 Engineering Requests Related to COVID-19
- COVID-0024 Use of 3M Reusable Elastomeric Half Face mask 6200 with 3M 60921, P100 Cartridges

**Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8o of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.**

- 8b. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Chancellor Consulting Group, Inc.,**  
a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Chancellor Consulting Group, Inc. for healthcare management consulting services at NMC for an amount not to exceed \$250,000 with an agreement term November 17, 2020 through November 16, 2023.  
b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to two (2) future amendments to the agreement, which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$25,000) of the original cost of the agreement.
- 8c. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Disaster Kleenup Specialist Monterey Bay Inc.,**  
Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Disaster Kleenup Specialist Monterey Bay Inc. for damage restoration, mold remediation, and hazardous materials removal services, extending the agreement an additional one (1) year period (November 1, 2020 through October 31, 2021) for a revised full agreement term of November 1, 2015 through October 31, 2021, and adding \$63,500 for a revised total agreement amount not to exceed \$163,500.
- 8d. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with The Center for Case Management.,**  
a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with The Center for Case Management for interim leadership, consulting, and subject matter expert services in case management and social services at NMC for an amount not to exceed \$400,000 with an agreement term of August 1, 2020 through July 31, 2023.  
b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$40,000) of the original cost of the agreement.



- 8e. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Medical Information Technology, Inc.,**  
Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute renewal and amendment no. 6 to the agreement (A-13067) with Medical Information Technology, Inc. (MEDITECH) for the addition of a Patient Portal for the MEDITECH system at NMC, adding \$235,085 for a revised total agreement amount not to exceed \$534,552, and with an implementation term effective on April 30, 2020 through April 29, 2021.
- 8f. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Meleco, LLC,**  
a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Meleco, LLC. for interim leadership, consulting, and subject matter expert services in case management and social services at NMC for an amount not to exceed \$400,000 with an agreement term of August 1, 2020 through July 31, 2023.  
b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$40,000) of the original cost of the agreement.
- 8g. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Meta Dynamic Inc.,**  
Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 4 to the agreement (A-13524) with Meta Dynamic, Inc. for rental of neurosurgery equipment plus associated services, extending the agreement an additional two (2) year period (April 15, 2020 through April 14, 2022) for a revised full agreement term of April 15, 2015 through April 14, 2022, and adding \$200,000 for a revised total agreement amount not to exceed \$475,000.
- 8h. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Philips Healthcare,**  
a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Philips Healthcare for routine maintenance of ultrasound equipment for an amount not to exceed \$1,547,178 with an agreement term of August 1, 2020 through July 31, 2024.  
b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$154,718) of the original cost of the agreement.  
c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard insurance, limitations on liability, and limitations on damages provisions within the agreement.
- 8i. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Nancy Lomeli dba Sal's Taxi,**  
a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 1 to the agreement with Nancy Lomeli dba Sal's Taxi for lab specimen and patient transportation services, extending the agreement an additional one (1) year period (May 31, 2020 through May 30, 2021) for a revised full agreement term of February 1, 2017 through May 30, 2021, and adding \$25,000 for a revised

total agreement amount not to exceed \$125,000.

**8j. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with California Transplant Services dba SaftyGraft,**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13020) with California Transplant Services dba SafetyGraft for tissue bank services, extending an additional one (1) year period (January 1, 2021 through December 31, 2022) for a revised full agreement term of January 1, 2016 through December 31, 2022 and adding an additional \$57,500 for a revised total agreement not to exceed \$232,000.

**8k. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Juniper Advisory LLC (Juniper),**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Services Agreement with the Juniper Advisory LLC (Juniper) to provide financial consulting services for an amount not to exceed \$870,000 for the period July 1, 2020 to December 31, 2021;
- b. Approve NMC's Chief Executive Officer's recommendation to accept non-standard indemnification and limitation on liability coverage language; and
- c. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to the agreement where the total amendments do not exceed 10% (\$87,000) of the original contract amount, and do not significantly change the scope of work.

**8l. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Seunggu Jude Han, M.D.,**

- a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Seunggu Jude Han, M.D. to provide neurosurgery services at Natividad for an amount not to exceed \$700,000 for the period September 1, 2020 to August 31, 2021.
- b. Authorize the Deputy Purchasing Agent for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$70,000) of the original contract amount.

**8m. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Mohamed Kerala Serio, M.D**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement (A-13611) with Mohamed Kerala Serio, M.D. to provide cardiology services, extending the term by twelve months (August 1, 2020 to July 31, 2021) for a revised full agreement term of July 1, 2017 to July 31, 2021, and adding \$610,000 for a revised total not to exceed amount of \$2,490,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the amendments do not significantly change the scope of work, and do not cause an increase of more than ten percent 10% (\$122,000) of the original contract amount.

**8n. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Advanced Gastroenterology of Monterey County.,**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14453) with Advanced Gastroenterology of Monterey County to provide gastroenterology services for an amount not to exceed \$650,000 for the period August 1, 2019 to July 31, 2021; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$65,000) of the original contract amount.

80. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Best Best & Krieger, LLP,**

Authorize the County Counsel to execute amendment No. 3 to the agreement (A-13923) with Best Best & Krieger, LLP for specialized attorney services, adding \$140,000 for a revised total agreement amount not to exceed \$465,000 with no changes to the term.

**MOTION:** *Motion to approve Policies/Procedures/Forms/Manuals and contract items 8a-8o, moved by Britt Rios-Ellis, seconded by John Huerta, and approved by the following vote*

*Roll call vote take pursuant to Government Code 54953:*

*Libby Downey: AYE*

*Dr. Gary Gray: AYE*

*Dr. Chris Carpenter: AYE*

*Charles McKee: AYE*

*Fernando Elizondo: AYE*

*Mitch Winick: AYE*

*Britt Rios-Ellis: AYE*

*Supervisor Chris Lopez: AYE*

*John Huerta: AYE*

*Marcia Atkinson: NOT PRESENT*

**MOTION:** *Motion to approve item 8o (pulled for discussion), moved by Libby Downey, seconded by John Huerta, and approved by the following vote*

*Roll call vote take pursuant to Government Code 54953:*

*Libby Downey: AYE*

*Dr. Gary Gray: AYE*

*Dr. Chris Carpenter: AYE*

*Charles McKee: AYE*

*Fernando Elizondo: AYE*

*Mitch Winick: AYE*

*Britt Rios-Ellis: AYE*

*Supervisor Chris Lopez: AYE*

*John Huerta: AYE*

*Marcia Atkinson: NOT PRESENT*

9. **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with RBB Architects Inc., which is in the final stages of negotiation**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-12753) with RBB Architects Inc. for architectural services for the Radiology Modernization Project at NMC pursuant to the Request for Qualifications



(RFQ) # 9600-54, extending the agreement an additional six (6) month period (August 31, 2020 through February, 28, 2021) for a revised full agreement term of September 23, 2014 through February 28, 2021, and transfer \$162,000 from the approved Radiology Modernization capital project fund.

**MOTION:** *Motion to approve for submission to the Monterey County Board of Supervisors the agreement with RBB Architects Inc., moved by Supervisor Chris Lopez, seconded by Britt Rios-Ellis, and approved by the following vote*

*Roll call vote take pursuant to Government Code 54953:*

*Libby Downey: AYE*

*Dr. Gary Gray: AYE*

*Dr. Chris Carpenter: AYE*

*Charles McKee: AYE*

*Fernando Elizondo: AYE*

*Mitch Winick: AYE*

*Britt Rios-Ellis: AYE*

*Supervisor Chris Lopez: AYE*

*John Huerta: AYE*

*Marcia Atkinson: NOT PRESENT*

**10. Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with MedMove Consulting, LLC, which is in the final stages of negotiation**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with MedMove Consulting, LLC for Medical Consulting services at NMC for an amount not to exceed \$300,000 with an agreement term August 4, 2020 through August 3, 2022.

**MOTION:** *Motion to approve for submission to the Monterey County Board of Supervisors the agreement with MedMove Consulting, LLC, moved by Supervisor Chris Lopez, seconded by Libby Downey, and approved by the following vote*

*Roll call vote take pursuant to Government Code 54953:*

*Libby Downey: AYE*

*Dr. Gary Gray: AYE*

*Dr. Chris Carpenter: AYE*

*Charles McKee: AYE*

*Fernando Elizondo: AYE*

*Mitch Winick: AYE*

*Britt Rios-Ellis: AYE*

*Supervisor Chris Lopez: AYE*

*John Huerta: AYE*

*Marcia Atkinson: NOT PRESENT*

**11. Accept Oral Report from Natividad Chief Financial Officer - Daniel Leon, CFO**  
March 2020 YTD Financial Reports

**MOTION:** *Motion to accept the April 2020 Financial Report, moved by Britt Rios-Ellis, seconded by Libby Downey, and approved by the following vote*

*Roll call vote take pursuant to Government Code 54953:*

*Libby Downey: AYE*

*Dr. Gary Gray: AYE*

*Dr. Chris Carpenter: AYE*  
*Charles McKee: AYE*  
*Fernando Elizondo: AYE*  
*Mitch Winick: AYE*  
*Britt Rios-Ellis: AYE*  
*Supervisor Chris Lopez: AYE*  
*John Huerta: AYE*  
*Marcia Atkinson: NOT PRESENT*

**12. Receive Oral Report from Natividad Chief Executive Officer - Dr. Gary R. Gray, CEO**

**13. Receive Oral Report from Natividad Chief Nursing Officer – Nancy Buscher, CNO**

**14. Receive Oral Report from Natividad Chief of Staff – Dr. Chris Carpenter, COS**

**15. Nominate and recommend to Board of Supervisors the Re-Appointment of Three Members of the Board of Trustees.**

Fernando Elizondo, BOT Governance and Nominating Committee Chair

Nominate and recommend to the Board of Supervisors the re-appointment of the following members of the Board of Trustees for a Third, Three-Year Term, effective upon reappointment:

a. Marcia Atkinson;

***MOTION: Motion to recommend to the Board of Supervisors the re-appointment of Marcia Atkinson, moved by Libby Downey, seconded by Britt Rios-Ellis, and approved by the following vote:***

***Roll call vote take pursuant to Government Code 54953:***

*Libby Downey: AYE*  
*Dr. Gary Gray: AYE*  
*Dr. Chris Carpenter: AYE*  
*Charles McKee: AYE*  
*Fernando Elizondo: AYE*  
*Mitch Winick: AYE*  
*Britt Rios-Ellis: AYE*  
*Supervisor Chris Lopez: AYE*  
*John Huerta: AYE*  
*Marcia Atkinson: NOT PRESENT*

b. Britt Rios-Ellis; and

***MOTION: Motion to recommend to the Board of Supervisors the re-appointment of Britt Rios-Ellis, moved by Fernando Elizondo, seconded by Supervisor Chris Lopez, and approved by the following vote:***

***Roll call vote take pursuant to Government Code 54953:***

*Libby Downey: AYE*  
*Dr. Gary Gray: AYE*  
*Dr. Chris Carpenter: AYE*



*Charles McKee: AYE*  
*Fernando Elizondo: AYE*  
*Mitch Winick: AYE*  
*Britt Rios-Ellis: AYE*  
*Supervisor Chris Lopez: AYE*  
*John Huerta: AYE*  
*Marcia Atkinson: NOT PRESENT*

c. Mitch Winick.

**MOTION:** *Motion to recommend to the Board of Supervisors the re-appointment of Mitch Winick, moved by John Huerta, seconded by Britt Rios-Ellis, and approved by the following vote:*

*Roll call vote take pursuant to Government Code 54953:*

*Libby Downey: AYE*  
*Dr. Gary Gray: AYE*  
*Dr. Chris Carpenter: AYE*  
*Charles McKee: AYE*  
*Fernando Elizondo: AYE*  
*Mitch Winick: AYE*  
*Britt Rios-Ellis: AYE*  
*Supervisor Chris Lopez: AYE*  
*John Huerta: AYE*  
*Marcia Atkinson: NOT PRESENT*

*As per the BOT bylaws, an appointed BOT member serves for an initial term of one year, as a trial period for the BOT member and the BOT. Thereafter, with the consent of the BOT member and with the recommendation of the BOT, such appointed BOT member may serve a term of three (3) years, and may serve up to two (2) additional consecutive three (3) year terms if re-appointed by the Board of Supervisors. The BOT Governance and Nominating Committee have submitted the names appearing above for the BOT's consideration.*

#### **16. Election of Chair, Vice-Chair, and Secretary/Treasurer of the BOT for 2020-2021**

Fernando Elizondo, BOT Governance and Nominating Committee Chair

Elect the following members of the Board of Trustees, whose names have been submitted for consideration by the BOT Governance and Nominating Committee, to fill the following BOT offices for one (1) year, effective July 10, 2020:

a. Marcia Atkinson, as Board of Trustees Chair; and

**MOTION:** *Motion to appoint Marcia Atkinson as Board of Trustees Chair, moved by Libby Downey, seconded by Britt Rios-Ellis, and approved by the following vote:*

*Roll call vote take pursuant to Government Code 54953:*

*Libby Downey: AYE*  
*Dr. Gary Gray: AYE*  
*Dr. Chris Carpenter: AYE*  
*Charles McKee: NOT PRESENT*  
*Fernando Elizondo: AYE*  
*Mitch Winick: AYE*  
*Britt Rios-Ellis: AYE*  
*Supervisor Chris Lopez: AYE*  
*John Huerta: AYE*  
*Marcia Atkinson: NOT PRESENT*



- b. Elizabeth Downey, as Board of Trustees Vice Chair; and

**MOTION:** *Motion to appoint Elizabeth Downey as Board of Trustees Vice Chair, moved by Fernando Elizondo, seconded by Britt Rios-Ellis, and approved by the following vote:*

*Roll call vote take pursuant to Government Code 54953:*

*Libby Downey: AYE*  
*Dr. Gary Gray: AYE*  
*Dr. Chris Carpenter: AYE*  
*Charles McKee: NOT PRESENT*  
*Fernando Elizondo: AYE*  
*Mitch Winick: AYE*  
*Britt Rios-Ellis: AYE*  
*Supervisor Chris Lopez: AYE*  
*John Huerta: AYE*  
*Marcia Atkinson: NOT PRESENT*

- c. John Huerta, as Board of Trustees Secretary/Treasurer.

**MOTION:** *Motion to appoint John Huerta as Board of Trustees Secretary/Treasurer, moved by Fernando Elizondo, seconded by Supervisor Chris Lopez, and approved by the following vote:*

*Roll call vote take pursuant to Government Code 54953:*

*Libby Downey: AYE*  
*Dr. Gary Gray: AYE*  
*Dr. Chris Carpenter: AYE*  
*Charles McKee: NOT PRESENT*  
*Fernando Elizondo: AYE*  
*Mitch Winick: AYE*  
*Britt Rios-Ellis: AYE*  
*Supervisor Chris Lopez: AYE*  
*John Huerta: AYE*  
*Marcia Atkinson: NOT PRESENT*

*As per the BOT bylaws, all BOT members are eligible for election to the Offices of Chair, Vice-Chair, and Secretary/Treasurer of the BOT. Election must be by no less than a majority of those Trustees currently appointed. Officers are elected for a one (1) year period and shall serve until a successor has been duly elected. Officers shall be eligible for no more than two (2) consecutive one (1) year terms in the particular office.*

**17. Recess to Closed Session under Government Code Section 54950**

Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive: Medical Quality Assurance Reports Dr. Craig Walls, CMO

***Closed Session Roll Call:***

***Present***

*Libby Downey*  
*Dr. Gary Gray*  
*Dr. Chris Carpenter*  
*Supervisor Chris Lopez*  
*Charles McKee*  
*Fernando Elizondo*

*Britt Rios-Ellis*

*Mitch Winick*

*John Huerta*

*Absent*

*Marcia Atkinson*

*The Board of Trustees resumed open session:*

*Present*

*Libby Downey*

*Dr. Gary Gray*

*Dr. Chris Carpenter*

*Supervisor Chris Lopez*

*Charles McKee*

*Fernando Elizondo*

*Britt Rios-Ellis*

*Mitch Winick*

*John Huerta*

*Absent*

*Marcia Atkinson*

**18. Accept and approve June 2020 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals. Page 61-62**

**MOTION:** *Motion to accept the report on June 2020 Credentials Report, moved by Fernando Elizondo, seconded by Dr. Gary Gray, and approved by the following vote*

*Roll call vote take pursuant to Government Code 54953:*

*Libby Downey: AYE*

*Dr. Gary Gray: AYE*

*Dr. Chris Carpenter: AYE*

*Charles McKee: AYE*

*Fernando Elizondo: AYE*

*Mitch Winick: AYE*

*Britt Rios-Ellis: AYE*

*Supervisor Chris Lopez: AYE*

*John Huerta: AYE*

*Marcia Atkinson: NOT PRESENT*

**Adjournment:** With no other business before the Board, the meeting was adjourned at 11:16 am in Memory of Salinas Mayor Joe Gunter.

*Recorded by Irene Zenk*

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**Mitch Winick**

**NATIVIDAD MEDICAL CENTER  
BOARD OF TRUSTEES**

**AUGUST 14, 2020 MEETING  
ITEM NO. 12b**

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**..Title**

- a. Create an ad hoc committee (“Committee”) on exploring options for Natividad to affiliate with one or more healthcare provider entities.
- b. Appoint Gary Gray, D.O., CEO, and Marcia Atkinson, Board of Trustees, Chair (“Board Chair”) to the Committee; and
- c. Authorize Board Chair to appoint two additional members of the Board of Trustees to the Committee.

**..Report**

**RECOMMENDATION:**

It is recommended that the Natividad Board of Trustees:

- a. Create an ad hoc committee (“Committee”) on exploring options for Natividad to affiliate with one or more healthcare provider entities.
- b. Appoint Gary Gray, D.O., CEO, and Marcia Atkinson, Board of Trustees, Chair (“Board Chair”) to the Committee; and
- c. Authorize Board Chair to appoint two additional members of the Board of Trustees to the Committee.

**SUMMARY/DISCUSSION:**

Regional health system and clinic-based integration of health care providers is part of the solution for managing access and the integrity of healthcare. Decision makers must ensure that a wide array of models are evaluated to ensure that the needs of healthcare systems, providers and their patients are addressed. Given the complexity of health care, no single model or toolset has proven universally effective. System planning with clear delineation of goals and outcomes is necessary for ensuring a better understanding of the effectiveness and impact of any affiliation.

Therefore, it is recommended that the Board of Trustees appoint an ad hoc committee of four members of the Board of Trustees (less than a quorum) to work with Natividad staff on exploring options for Natividad to affiliate with one or more healthcare provider entities for the Board’s consideration. The committee shall generally serve only this limited purpose, shall act only in an advisory capacity, shall not be subject to the posting and notice requirements of the Brown Act, shall not meet on a fixed schedule set by the Board, and shall be dissolved when its specific task is completed.

**OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed this board report.

**FINANCING:**

There is no financial impact to the General Fund.



BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This activity supports promoting access to equitable opportunities for health choices and health environments in collaboration with communities.

- ☐ Economic Development
- ☒ Administration
- ☒ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared and Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

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Gary Gray, DO, Chief Executive Officer

Attachments: (none)

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Amendment 3 to Debt Collection Services Master Agreements per RFP #9600-64**

**Legistar Number:** \_\_\_\_\_

#### **..Title**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreements with Receivable Solutions, Inc. (A-13319) and Credit Consulting Services, Inc. (A-13320) pursuant to the Request for Proposal (RFP) #9600-64 for debt collection services, to extend an additional one (1) year (October 1, 2020 through September 30, 2021) for a revised full agreement term of October 1, 2016 through September 30, 2021 and adding \$1,000,000 for a revised total aggregate amount not to exceed \$7,970,000.

#### **..Report**

#### **RECOMMENDATION:**

**It is recommended the Board of Supervisors:**

#### **..Title**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreements with Receivable Solutions, Inc. (A-13319) and Credit Consulting Services, Inc. (A-13320) pursuant to the Request for Proposal (RFP) #9600-64 for debt collection services, to extend an additional one (1) year (October 1, 2020 through September 30, 2021) for a revised full agreement term of October 1, 2016 through September 30, 2021 and adding \$1,000,000 for a revised total aggregate amount not to exceed \$7,970,000.

#### **SUMMARY/DISCUSSION:**

NMC utilizes two outside contractors, per RFP 9600-64 to collect on NMC's self-pay patients and bad debt collections. The contractor shall receive three (3) daily data files of all self-pay patients from NMC's Meditech system. With this information, the contractors will be responsible to send three (3) collection notices to the patient within a 150-day time-frame requesting payment. The contractors are responsible for arranging and setting up a payment plan for services incurred at NMC. If there is no response, the patients account is put into a bad debt collection for further collection efforts. Liens are applied as appropriate.

The agreement documents themselves do not state a total agreement amount specifically. Payment is based on the amount of debt collected and is, therefore, an unknown. NMC is requesting an increased aggregate dollar limit for both agreements not to exceed \$7,970,000 which reflects an estimated amount NMC might pay for debt collection fees through the end of the full five year term September 30, 2021.

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this amendment No. 3 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on July 10 2020.

#### **FINANCING:**

The cost for this amendment No. 3 is \$1,000,000 of which \$790,550.00 is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The Debt Collection Services agreements give NMC the ability to collect patient's monetary responsibilities for the services they have incurred at NMC and place liens as appropriate.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Tracy Short, Director of Patient Financial Services, 783-2347

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Receivable Solutions, Inc. Amendment No. 3  
Credit Consulting Services, Inc. Amendment No. 3  
Receivable Solutions, Inc. Amendment No. 2  
Credit Consulting Services, Inc. Amendment No. 2  
Receivable Solutions, Inc. Amendment No. 1  
Credit Consulting Services, Inc. Amendment No. 1  
Receivable Solutions, Inc. Agreement  
Credit Consulting Services, Inc. Agreement

Attachments on file with the Clerk of the Board



## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

**Pinnacle Healthcare Consulting LLC/Amendment No. 3**

**Legistar Number:** \_\_\_\_\_

### **..Title**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement with Pinnacle Healthcare Consulting, LLC for physician fair market value analysis and consulting services, extending the agreement an additional one (1) year period (January 1, 2021 through December 31, 2021) for a revised full agreement term of January 1, 2016 through December 31, 2021, and adding \$100,000 for a revised total agreement amount not to exceed \$200,000.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement with Pinnacle Healthcare Consulting, LLC for physician fair market value analysis and consulting services, extending the agreement an additional one (1) year period (January 1, 2021 through December 31, 2021) for a revised full agreement term of January 1, 2016 through December 31, 2021, and adding \$100,000 for a revised total agreement amount not to exceed \$200,000.

#### **SUMMARY/DISCUSSION:**

For compliance with state and federal guidelines, compensation paid to employed and independent contractor physicians must be within fair market value (FMV). Pinnacle Healthcare Consulting is a national valuation firm specializing in physician compensation. Pinnacle provides comprehensive support and analysis as well as focused consulting services to ensure fair market value for physician and advanced practice clinician compensation arrangements at Natividad.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by NMC's Finance Committee on August 14, 2020 and by its Board of Trustees on August 14, 2020.

#### **FINANCING:**

The cost for this amendment No. 3 is \$100,000, which is included in the Fiscal Year 2020-21 Adopted Budget.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Contracting with an independent third party valuation firm, such as Pinnacle Healthcare Consulting, LLC for physician compensation analysis will ensure compliance with the state and federal guidelines required for hospital physician compensation arrangements.

☐ Economic Development  
☒ Administration

☒ Health and Human Services

☐ Infrastructure

☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783-2506

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Pinnacle Healthcare Consulting, LLC Amendment 3

Pinnacle Healthcare Consulting, LLC Amendment 2

Pinnacle Healthcare Consulting, LLC Amendment 1

Pinnacle Healthcare Consulting, LLC Agreement

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Lucile Salter Packard Children's Hospital, First Amendment**

#### **..Title**

- a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute the First Amendment to the Physician Services Agreement with Lucile Salter Packard Children's Hospital at Stanford (LPCH) to provide retinopathy of prematurity (ROP) screenings services, extending the term by twenty-four months (September 1, 2020 to August 31, 2022) for revised full agreement term of September 1, 2018 to August 31, 2022 and adding \$90,000 for a revised not to exceed amount of \$180,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$9,000) of the original contract amount.

#### **..Report**

##### **RECOMMENDATION:**

It is recommended that the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute the First Amendment to the Physician Services Agreement with Lucile Salter Packard Children's Hospital at Stanford (LPCH) to provide retinopathy of prematurity (ROP) screenings services, extending the term by twenty-four months (September 1, 2020 to August 31, 2022) for revised full agreement term of September 1, 2018 to August 31, 2022 and adding \$90,000 for a revised not to exceed amount of \$180,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$9,000) of the original contract amount.

##### **SUMMARY/DISCUSSION:**

Natividad operates a Level III Neonatal Intensive Care Unit (NICU) that provides stabilization of the initially ill newborn and intermediate intensive care as well as continuing care for growing newborns. Retinopathy of prematurity (ROP) is a potentially blinding disease caused by abnormal development of retinal blood vessels in premature infants.

Natividad has an agreement with LPCH to provide specialized physicians for the initial evaluation of high risk premature infants in the NICU in accordance with the American Academy of Ophthalmology. Natividad wishes to amend the agreement to extend the term so that LPCH can continue to provide this critical service for its patients.

##### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees on August 13, 2020.



FINANCING:

The cost of this Amendment is \$90,000. The total cost of this Agreement is \$180,000 for the period September 1, 2018 to August 31, 2022 (48 months). \$45,000 is included in the Fiscal Year 2020/2021 adopted budget, the remaining balance will be budgeted in the subsequent fiscal year. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement are required for a Level III NICU and provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506  
Approved by: Gary Gray, Chief Executive Officer, 783.2553

Attachments:  
First Amendment  
Agreement

Attachments on File at the Clerk of the Board

## MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**Intelligent Medical Objects, Inc. Amendment No. 4**

**Legistar Number:** \_\_\_\_\_

### **..Title**

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-12637) with Intelligent Medical Objects, Inc. to account for a contractually permitted cost increase for software license and software support and maintenance services with no change to the agreement term of January 28, 2014 through April 30, 2022, and adding \$39,500 for a revised total agreement amount not to exceed \$428,360.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-12637) with Intelligent Medical Objects, Inc. to account for a contractually permitted cost increase for software license and software support and maintenance services with no change to the agreement term of January 28, 2014 through April 30, 2022, and adding \$39,500 for a revised total agreement amount not to exceed \$428,360.

#### **SUMMARY/DISCUSSION:**

Intelligent Medical Object's (IMO)'s Clinical Interface Terminology is a software suite of vocabulary products that provide electronic mapping and standard nomenclature too help NMC manage the complexities of searching and obtaining the myriad of codes from most code standards. Using standard nomenclature is necessary to effectively build reports and was implemented in 2014 to meet the requirements of Meaningful Use, as dictated by Centers of Medicare and Medicaid Services (CMS) and the Health Information and Technology for Economic Health Act (HITECH). Using electronic mapping and standard nomenclature is also critical for revenue recoupment with the required implementation of International Statistical Classification of Diseases and Related Health Problems (ICD-10).

MEDITECH, NMC's Electronic Health Record, has collaborated with IMO to incorporate IMO's mapping software Meditech. MEDITECH subsequently has required all Client/Server facilities, including NMC, to purchase IMO. MEDITECH is not accommodating other mapping and standard nomenclature vendors and IMO is the required vendor pursuant to MEDITECH's contracts and rules.

IMO provides mapping dictionaries that allow for user-friendly vocabularies that contain user-specific and familiar words and phrases, enabling clinicians and information management professionals to find and record the terms they need quickly and easily. IMO then crosslinks to required standardized vocabularies such as Systematized Nomenclature of Medicine (SNOMED) and ICD-9 and 10 codes that help to connect to the patient record, administrative information, academic references, and consumer information. IMO then allows for appropriate electronic mapping for decision support, billing, and information for providers and patients.

This amendment No. 5 will add funds to the agreement to account for a contractually permitted cost increase. The agreement pricing is based on Natividad's Net Patient Revenue (NPR) which increased substantially when Natividad became a trauma center.

### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 5 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. This amendment No. 5 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on August 14, 2020.

### **FINANCING:**

The cost for this amendment No. 5 is \$39,500, all of which is included in the Fiscal Year 2020-21 Adopted Budget.

### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement brings improved technological capabilities and functionality to Natividad, enhancing and strengthening its technological infrastructure which fosters a sound, secure, and sustainable physical infrastructure.

- ☐ Economic Development
- ☐ Administration
- ☐ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Ari Entin, Chief Information Officer, 783-2564

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

#### Attachments:

Intelligent Medical Objects Inc Amendment 4  
Intelligent Medical Objects Inc Amendment 3  
Intelligent Medical Objects Inc Amendment 2  
Intelligent Medical Objects Inc Amendment 1  
Intelligent Medical Objects Inc Agreement

Attachments on file with the Clerk of the Board



## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **3M Company Renewal & Amendment No. 8**

**Legistar Number: A 20-320**

#### **..Title**

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 8 to the agreement (A-12260) with 3M Company for medical records coding software maintenance services, extending the agreement an additional one (1) year period (August 9, 2020 through August 8, 2021) for a revised full agreement term of August 9, 2010 through August 8, 2021, and adding \$242,022 for a revised total agreement amount not to exceed \$2,005,492.

#### **..Report**

##### **RECOMMENDATION:**

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 8 to the agreement (A-12260) with 3M Company for medical records coding software maintenance services, extending the agreement an additional one (1) year period (August 9, 2020 through August 8, 2021) for a revised full agreement term of August 9, 2010 through August 8, 2021, and adding \$242,022 for a revised total agreement amount not to exceed \$2,005,492.

##### **SUMMARY/DISCUSSION:**

As the vendor of choice with the Center for Medicare and Medicaid Services (CMS) NMC has worked with 3M for over two decades for the provision of software and services pertaining to medical records coding. These services help NMC to achieve the highest reimbursement rates by several state and federal organizations for services provided to patients at NMC.

The previously approved amendments with 3M allowed Natividad medical coding staff to utilize the coding encoder software, which provides integrated access and appending Inpatient codes, OPPS editing, code grouping, accurate DRG assignment while adhering to MEDICARE Fiscal Intermediaries, regulatory requirements and compliance.

##### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this renewal and amendment No. 8 as to form and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 8 has also been approved by NMC's Finance Committee and Board of Trustees on August 14, 2020.

##### **FINANCING:**

The cost for this renewal and amendment No. 8 is \$242,022 of which \$209,000 is included in the Fiscal Year 2020-21 Adopted Budget. Amounts for remaining years of the Agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

##### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Supporting the selection and renewal of this vendor ensures that the accurate medical code selection data is shared with Public Health, regulatory enterprises, insurers and other data collection agencies

☐ Economic Development  
☒ Administration

☒ Health and Human Services

☐ Infrastructure

☐ Public Safety

Prepared by: Kim Williams-Neal, Director of Health Information Management, 783-2440

Approved by: Gary R. Gray, Chief Executive Officer, 783-2504

Attachments:

3M Company Renewal and Amendment No. 8

3M Company Amendment No. 7

3M Company Amendment No. 4-6 (Email re missing Amendments 4-6)

3M Company Amendment No. 3

3M Company Amendment No. 2

3M Company Amendment No. 1

3M Company Agreement

Attachments on file with the Clerk of the Board

**..Title**

- a. Approve the Plans and Specifications for the Natividad Medical Center, Project #9600-84 Nurse Call Replacement, Bid #NMC-1014 for contractors to bid on construction; and
- b. Authorize Natividad Medical Center to advertise the “Notice to Contractors” in a newspaper of general circulation.

**..Report**

**RECOMMENDATION:**

It is recommended that the Board of Supervisors:

- a. Approve the Plans and Specifications for the Natividad Medical Center, Project #9600-84 Nurse Call Replacement, Bid #NMC-1014 for contractors to bid on construction; and
- b. Authorize Natividad Medical Center to advertise the “Notice to Contractors” in a newspaper of general circulation.

**SUMMARY/ DISCUSSION:**

Natividad Medical Center is seeking a Board of Supervisors’ approval of the Plans and Specifications (Construction Documents) authorizing advertising for bids in a newspaper of general circulation.

Natividad Medical Center will be replacing the original Fisher Berkley nurse call system that was put into service in 1998. The nurse call system is a traditional system, which has a centralized annunciator panel with audible alarms and visual displays at the nurse stations. Additionally, the call system has a light that illuminates to alert staff to a fire or medical emergency. All systems are original and have no interface with computers or other communication devices such as pagers and phones. The current Fisher Berkley Nurse Call system is at the end of life, and replacement parts are discontinued.

It is the intent of NMC to phase the removal of the current system and to provide and install a new nurse call system. NMC contracted with Kasavan Architects to develop the plans and specifications for the project. NMC submitted the construction documents to the Office of Statewide Health Planning and Development (OSHPD) was issued a building permit on July 11, 2019.

The bids will be opened and publicly read aloud by the Contracts/Purchasing Agent in the Clerk of the Board’s Conference Room 1032, Monterey County Government Center, 168 West Alisal Street 1st Floor, Salinas, California 93901. NMC will follow the requirements of public contracting during the bid process. The recommended action authorizes staff to proceed with the advertisement and bid selection for the construction phase of the Project.

**OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved the Specifications as to form and legality. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions.



FINANCING:

NMC transferred \$3,001,000 to fund 404 for the design and construction of the Nurse Call replacement project. NMC's current expenditures through June 2020 are \$311,401. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The public bid process will allow Natividad Medical Center to receive multiple bids and identify the lowest responsive and responsible bidder.

- ☐ Economic Development
- ☐ Administration
- ☐ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Brian Griffin, Project Manager, 783.2605

Approved by: Gary Gray, D.O., Chief Executive Officer, 783.2553

Attachments: Project Budget, Plans and Specifications - Which Includes: The Notice to Contractors

(Attachments are on file with the Clerk to the Board's Office)

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-12753) with RBB Architects Inc. for architectural services for the Radiology Modernization Project at NMC pursuant to the Request for Qualifications (RFQ) # 9600-54, extending the agreement an additional six (6) month period (August 31, 2020 through February, 28, 2021) for a revised full agreement term of September 23, 2014 through February 28, 2021, and transfer \$204,000 from the approved Radiology Modernization capital project fund.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-12753) with RBB Architects Inc. for architectural services for the Radiology Modernization Project at NMC pursuant to the Request for Qualifications (RFQ) # 9600-54, extending the agreement an additional six (6) month period (August 31, 2020 through February, 28, 2021) for a revised full agreement term of September 23, 2014 through February 28, 2021, and transfer \$204,000 from the approved Radiology Modernization capital project fund.

SUMMARY/DISCUSSION:

NMC is in the construction stage of modernizing the Radiology Department on the first floor of Building 500. The Radiology Department is adding two new Computerized Tomography (CT) scanners, a new Magnetic Resonance Imaging (MRI) as well as creating an Angiography hybrid suite for Interventional Radiology (IR).

The construction was originally forecasted to occur over a 24-month period with construction occurring into 4 phases to maintain services during the remodel. Construction started on September 4, 2018 and completed Phase 1 of the project on August 8, 2019. The architect and contractor identified to the Natividad project team that the project may exceed the original project schedule by no more than 90 days due to unforeseen conditions such as wall obstructions, clarification of temporary wall construction and the discovery of live electrical conduits within demolished walls. As a result the project team collaborated with the architect and contractor to expedite Phases 2 and 3 of the project to potentially bring the project back on schedule. In the first two quarters of FY 2019-20 it was identified that there would be a possible impact to the project schedule due to revisions of the magnetic/RF shielding for the MRI equipment and structural calculation of the anesthesia boom for the Interventional Radiology room. Additionally, the global spread of Coronavirus Disease 2019 (COVID-19) is generating unprecedented delays and disruptions to the Radiology Modernization project. Travel restrictions, social distancing and quarantines have disrupted supply chains, availability of contractor workforce and the availability of governmental personnel for project inspections. The cost for this add service will be \$162,000.

NMC also has requested RBB Architects and the design team to evaluate the architectural, electrical, mechanical and plumbing impacts to the project in the event the Angiography room program changes. This add service will prepare a feasibility study to identify what modifications would be required to the Air Handler Unit or the Ventilation system to allow more minimally invasive cardiac procedures to be performed in the Angiography hybrid suite. The cost for this add service will be \$42,000.

The project may exceed the original forecasted time frame, but NMC believes the project will come in at or below budget.

This Amendment No. 4 will include the Angiography feasibility study and extend the term of the agreement additional six (6) month period (August 31, 2020 through February 28, 2021) for a revised full agreement term of September 23, 2014 through February 28, 2021.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 4 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions.

FINANCING:

The cost for Amendment No. 4 is \$204,000 of which is included in the project contingency. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Improve patient care.

- ☐ Economic Development
- ☐ Administration
- ☐ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Brian Griffin, Project Manager, 783-2605

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

RBB Architects Inc. Amendment No. 4  
RBB Architects Inc. Amendment No. 3  
RBB Architects Inc. Amendment No. 2  
RBB Architects Inc. Amendment No. 1  
RBB Architects Inc. Agreement  
Spend Sheet

Attachments on file with the Clerk of the Board





# FINANCIAL STATEMENTS

JUNE 30, 2020

7/27/2020

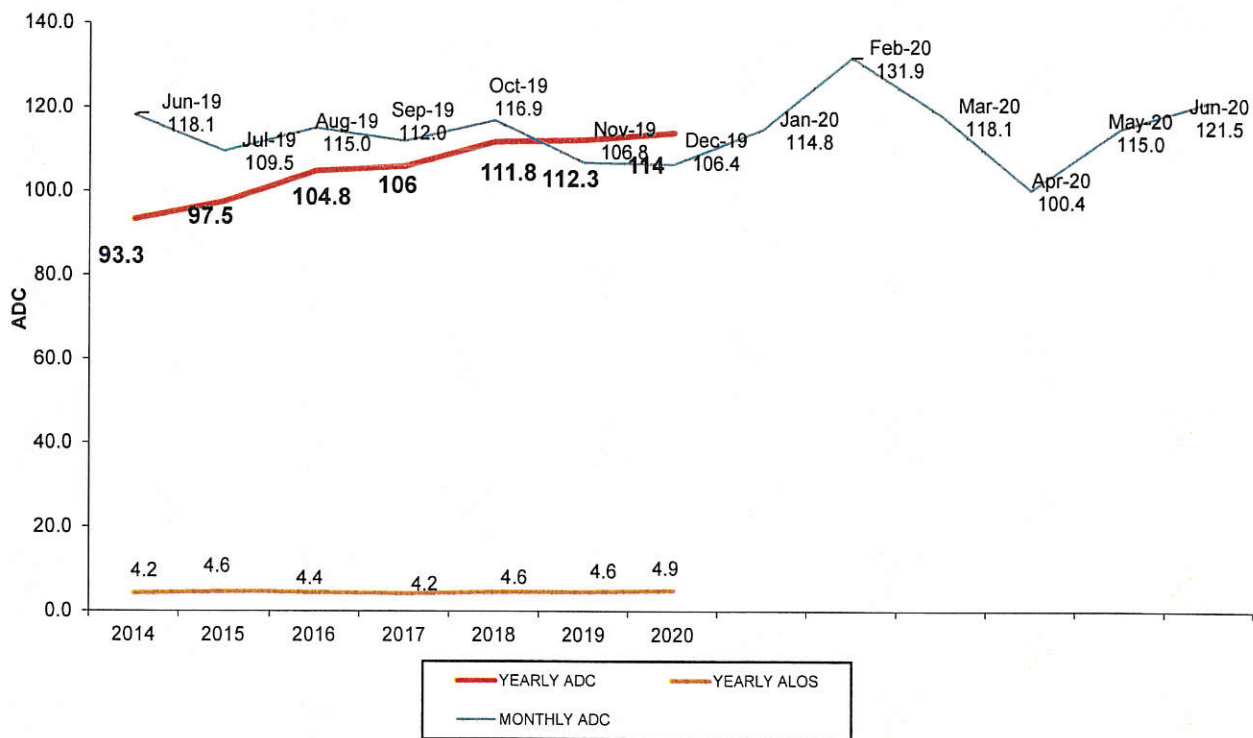


## **FINANCIAL STATEMENTS**

**JUNE 30, 2020**

### **I N D E X**

<b><u>PAGE #</u></b>	<b><u>DESCRIPTION</u></b>
1	TOTAL ADC TREND GRAPH - 2014-2020
2	STATISTICAL REPORT
4	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS TO BUDGET
5	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS PER APD
6	BALANCE SHEET
7	SCHEDULE OF STATE / COUNTY RECEIVABLES
8	STATEMENT OF CASH FLOWS
9	RECONCILIATION OF GOVERNMENT FUNDING
10	CASH FLOW PERFORMANCE F/Y 19-20 ACTUAL TO BUDGET
11	CASH SCHEDULE FOR F/Y 19-20





# NATIVIDAD

## STATISTICAL REPORT

### JUNE 30, 2020

Month-To-Date					Year-To-Date					
04-20	05-20	06-20	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS					CY/PY
1	196	263	325	281	NICU	15	3,426	2,693	3,058	-11.94%
2	1,188	1,410	1,493	1,317	Med/Surg	61	16,061	18,276	17,110	6.81%
3	174	276	297	214	ICU	10	2,610	2,535	2,455	3.26%
4	22	16	32	73	Peds	12	895	651	921	-29.32%
5	681	709	702	664	Acute Rehab	24	8,099	8,408	8,227	2.20%
6	275	356	272	339	OB/Gyn	27	4,133	3,396	3,892	-12.74%
7	2,536	3,030	3,121	2,888	TOTAL ACUTE	149	35,224	35,959	35,663	0.83%
8	475	534	523	413	Psychiatric	19	5,033	5,764	5,332	8.10%
9	3,011	3,564	3,644	3,301	TOTAL DAYS	168	40,257	41,723	40,995	1.78%
10	288	318	276	293	Nursery	18	3,576	3,403	3,662	-7.07%
AVERAGE DAILY CENSUS										
11	61.8	74.9	80.6	74.1	Acute	125	74.1	75.3	75.0	0.40%
12	22.7	22.9	23.4	22.1	Acute Rehab	24	22.1	23.0	22.5	2.22%
13	15.8	17.2	17.4	13.8	Psychiatric	19	13.8	15.7	14.6	7.53%
14	100.4	115.0	121.5	110.0	TOTAL	168	110.0	114.0	112.0	1.79%
15	9.6	10.3	9.2	9.8	Nursery	18	9.8	9.3	10.0	-7.00%
PERCENTAGE OF OCCUPANCY										
16	49.4%	59.9%	64.5%	59.3%	Acute		59.3%	60.2%	60.0%	0.4%
17	94.6%	95.4%	97.5%	92.1%	Acute Rehab		92.1%	95.8%	93.8%	2.2%
18	83.2%	90.5%	91.6%	72.6%	Psychiatric		72.6%	82.6%	76.8%	7.5%
19	59.8%	68.5%	72.3%	65.5%	TOTAL		65.5%	67.9%	68.3%	-0.6%
20	53.3%	57.2%	51.1%	54.4%	Nursery		54.4%	51.7%	55.6%	-7.0%
ADMISSIONS										
21	483	562	566	599	Acute		7,308	7,087	7,558	-6.23%
22	58	59	56	52	Acute Rehab		637	668	652	2.45%
23	64	60	35	60	Psychiatric		732	707	734	-3.68%
24	605	681	657	711	TOTAL		8,677	8,462	8,944	-5.39%
25	180	205	174	174	Nursery		2,124	2,087	2,180	-4.27%
26	180	213	179	196	Deliveries		2,394	2,140	2,255	-5.10%
DISCHARGES										
27	481	564	526	599	Acute		7,308	7,165	7,756	-7.62%
28	58	59	54	52	Acute Rehab		637	663	643	3.11%
29	70	53	36	60	Psychiatric		732	705	731	-3.56%
30	609	676	616	711	TOTAL		8,677	8,533	9,130	-6.54%
31	149	184	156	174	Nursery		2,124	1,858	1,981	-6.21%
AVERAGE LENGTH OF STAY										
32	5.0	5.2	5.5	4.6	Acute(Hospital wide no babies)		4.6	4.9	4.6	6.52%
33	11.7	12.0	12.5	12.8	Acute Rehab		12.7	12.6	12.6	0.00%
34	2.5	2.5	2.3	2.5	OB/Gyn		2.5	2.7	2.5	8.00%
35	7.4	8.9	14.9	6.9	Psychiatric		6.9	8.2	7.3	12.33%
36	1.6	1.6	1.6	1.7	Nursery		1.7	1.6	1.7	-5.88%
OUTPATIENT VISITS										
37	2,283	3,074	3,436	4,967	Emergency Room		53,747	48,783	53,491	-8.80%
38	429	460	466	561	ER Admits		6,846	6,358	6,794	-6.42%
39	70.9%	67.5%	70.9%	78.9%	ER Admits as a % of Admissions		78.9%	75.1%	76.0%	-1.09%
40	3,835	4,224	5,135	6,035	Clinic Visits		73,626	66,251	73,882	-10.33%
ANCILLARY PROCEDURES BILLED										
41	34,461	42,717	45,221	45,974	Lab Tests		560,880	549,605	562,967	-2.37%
42	1,938	2,686	3,200	2,937	Radiology Procedures		35,832	38,792	41,685	-6.94%
43	104	168	184	205	MRI Procedures		2,502	2,213	2,490	-11.12%
44	57	72	99	132	Nuclear Med Procedures		1,607	1,508	1,599	-5.69%
45	826	907	984	1,024	Ultrasound Procedures		12,492	12,399	12,429	-0.24%
46	1,059	1,396	1,483	1,483	CT Scans		18,090	19,332	18,003	7.38%
47	233	320	366	351	Surgeries		4,212	4,365	4,211	3.66%
48	9.55	8.57	7.90	8.22	FTE'S PER AOB		8.22	8.17	8.03	1.74%
49	1,323.8	1,303.6	1,296.4	1,283.9	TOTAL PAID FTE'S		1,283.9	1,303.8	1,289.9	1.08%
50	3,839	4,713	4,922	4,688	ADJUSTED PATIENT DAYS		57,165	58,399	58,768	-0.63%

**NATIVIDAD**  
**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED**  
**FOR FY2020**

	JUL-19	AUG-19	SEP-19	OCT-19	NOV-19	DEC-19	JAN-20	FEB-20	MAR-20	APR-20	MAY-20	JUN-20	YTD
<b>REVENUE</b>													
<b>Patient Revenue:</b>													
1 Inpatient	\$ 65,854,051	\$ 72,341,082	\$ 67,257,857	\$ 75,659,222	\$ 63,147,291	\$ 84,026,894	\$ 69,712,907	\$ 69,971,409	\$ 70,538,217	\$ 56,750,866	\$ 67,507,962	\$ 71,128,979	\$ 813,896,537
2 Pro Fees	2,153,024	2,037,495	1,878,816	1,257,520	2,034,843	2,486,128	2,331,226	2,910,223	3,169,318	2,898,386	1,764,964	2,010,945	26,932,058
3 Outpatient	29,931,254	35,081,441	32,244,876	32,779,596	29,330,235	27,556,271	30,974,317	27,773,560	26,017,024	16,395,116	22,324,754	25,650,284	339,058,728
4 Total Patient Revenue	97,938,329	109,460,018	101,381,549	109,686,338	94,512,169	104,069,293	103,018,450	100,655,192	99,724,559	76,044,168	91,597,680	98,790,208	1,176,887,953
<b>Deductions from revenue</b>													
5 Contractual Deductions	71,393,900	82,425,846	76,932,095	79,951,351	69,978,973	71,723,040	79,261,910	78,574,025	77,560,146	59,258,132	69,518,633	74,190,047	890,766,098
6 Bad Debt	4,584,691	3,572,270	3,104,949	3,996,629	4,349,338	3,221,535	2,172,931	418,480	2,026,959	2,292,359	2,706,604	2,973,041	35,417,846
7 Unable to Pay	293,627	358,052	350,127	477,842	429,310	540,848	464,711	844,203	504,577	241,666	150,841	417,190	5,071,194
8 Total Contractual Discounts	76,272,218	86,354,168	80,387,171	84,425,822	74,757,621	75,485,423	81,899,552	79,834,708	80,091,682	61,790,357	72,376,138	77,580,278	931,255,138
9 Net Patient Revenue	21,666,111	23,105,850	20,994,378	25,270,516	19,754,548	18,583,870	21,118,898	20,820,484	19,632,877	14,253,811	19,221,542	21,209,930	245,632,815
10 As a percent of Gross Revenue	22.12%	21.11%	20.71%	23.04%	20.90%	19.76%	20.50%	20.88%	19.69%	18.74%	20.98%	21.47%	20.87%
<b>Total Government Funding</b>	4,966,417	5,146,012	4,943,339	5,385,312	4,977,335	6,504,587	5,025,642	5,270,285	5,884,403	6,768,064	7,084,256	6,941,632	68,697,284
<b>Other Operating Revenue:</b>													
12 Rent Income	109,276	120,775	115,026	115,027	115,024	115,025	115,025	115,025	115,026	115,025	113,338	113,337	1,376,930
13 Interest Income	126,000	124,951	257,246	169,399	717,456	169,399	704,233	586,601	378,000	639,139	378,000	378,000	4,628,424
14 NMF Contribution	60,000	60,000	59,000	60,984	59,016	60,984	60,984	57,049	60,984	59,016	60,984	59,016	718,017
15 Other Income	305,431	371,398	375,833	371,410	425,942	289,566	341,429	280,419	312,465	177,030	390,572	923,808	4,565,303
16 Total Other Operating Revenue	600,707	677,124	807,105	716,820	1,317,438	634,974	1,221,672	1,039,094	866,475	990,210	942,894	1,474,161	11,288,674
<b>TOTAL REVENUE</b>	27,233,235	28,928,986	26,744,822	31,372,648	26,049,321	25,723,431	27,368,212	27,129,863	26,183,755	22,012,085	27,248,692	29,625,723	325,618,773
<b>EXPENSE</b>													
18 Salaries, Wages & Benefits	15,311,219	15,090,278	15,286,283	15,272,565	14,764,401	15,578,250	15,216,008	15,054,404	15,618,192	15,387,102	15,848,281	16,105,744	184,532,727
19 Registry	259,208	363,700	272,544	415,356	342,781	418,050	308,501	445,081	565,097	778,918	1,462,769	972,434	6,602,417
20 Phys/Residents SWB & Contract Fees	3,470,366	3,290,181	3,454,614	3,190,055	3,286,407	3,450,499	3,502,201	3,425,559	3,470,431	3,423,750	3,409,499	3,462,845	40,828,607
21 Purchased Services	2,909,487	3,573,154	2,550,468	3,670,538	2,678,061	2,411,736	2,840,275	2,879,716	3,750,007	3,123,571	3,773,473	3,906,666	38,065,152
22 Supplies	2,242,964	2,498,569	1,879,603	2,404,576	2,111,566	1,751,105	2,217,801	2,047,307	2,728,757	2,481,999	2,977,406	2,978,791	28,320,444
23 Insurance	239,400	239,400	239,399	239,400	239,400	239,400	239,399	239,400	239,400	239,400	239,400	239,399	2,872,797
24 Utilities and Telephone	317,854	313,723	270,809	328,142	342,894	290,795	223,053	216,519	254,812	234,417	456,850	321,903	3,571,371
25 Interest Expense	196,025	196,027	196,025	196,026	196,025	196,026	196,026	196,025	196,025	196,027	196,025	15,145	2,171,427
26 Depreciation & Amortization	1,016,188	1,017,712	1,016,795	1,008,320	911,726	910,134	908,968	919,208	916,470	915,544	913,872	934,130	11,389,085
27 Other Operating Expense	438,314	509,005	519,897	500,528	547,712	263,876	585,460	487,168	671,592	555,080	631,464	603,772	6,313,596
28 TOTAL EXPENSE	26,400,824	27,091,749	25,686,437	27,225,236	25,398,753	25,517,671	26,237,690	25,910,787	26,410,783	27,335,806	29,909,039	29,540,626	324,665,605
<b>NET INCOME(LOSS)</b>	832,411	1,837,237	1,058,385	4,147,412	650,568	205,560	1,128,522	1,219,076	(2,227,028)	(5,323,721)	(2,660,347)	85,094	953,168
<b>Normalization for Extraordinary Items</b>													
30 Interest Arithm Arbitration	-	-	-	-	-	-	-	-	-	(730,230)	(730,230)	(730,230)	(2,190,690)
31 CARES Act Funding	-	-	-	(1,679,166)	-	-	-	-	-	-	-	-	(1,679,166)
32 Medical FFS Settlement FY09-10	-	-	-	-	(6,250)	(6,250)	(6,250)	-	-	-	-	-	(18,750)
33 Metro Settlement	-	-	-	-	-	-	-	-	-	-	-	-	(3,888,606)
34 Total Extraordinary Items	-	-	-	(1,679,166)	(6,250)	(6,250)	(6,250)	-	-	(730,230)	(730,230)	(730,230)	(3,888,606)
<b>NET INCOME BEFORE Extraordinary Items</b>	\$ 832,411	\$ 1,837,237	\$ 1,058,385	\$ 2,468,246	\$ 644,318	\$ 199,310	\$ 1,122,272	\$ 1,219,076	\$ (2,227,028)	\$ (6,053,951)	\$ (3,390,577)	\$ (645,136)	\$ (7,915,433)
<b>CAPITAL CONTRIBUTIONS</b>													
36 County Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>CHANGE IN NET ASSETS</b>	\$ 832,411	\$ 1,837,237	\$ 1,058,385	\$ 4,147,412	\$ 650,568	\$ 205,560	\$ 1,128,522	\$ 1,219,076	\$ (2,227,028)	\$ (5,323,721)	\$ (2,660,347)	\$ 85,094	\$ 953,168

**NATIVIDAD**  
**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS**  
**AS OF JUNE 30, 2020**

CURRENT MONTH					YEAR -TO -DATE					
	Actual	Budget	Variance fav. (unfav) \$ VAR.	% VAR		Actual	Budget	Variance fav. (unfav) \$ VAR.	% VAR	Prior Yr
	<b>REVENUE</b>									
	<b>Patient Revenue:</b>									
1	\$ 71,128,979	\$ 68,273,153	\$ 2,855,826	4.2	Inpatient	\$ 813,896,537	\$ 832,932,472	\$ (19,035,935)	(2.3)	\$ 812,883,403
2	2,010,945	1,724,598	286,347	16.6	Pro Fees	26,932,688	21,039,995	5,892,693	28.0	24,859,923
3	25,650,284	30,354,818	(4,704,534)	(15.5)	Outpatient	336,058,728	370,328,796	(34,270,068)	(9.3)	363,191,290
4	98,790,208	100,352,569	(1,562,361)	(1.6)	Total Patient Revenue	1,176,887,953	1,224,301,263	(47,413,310)	(3.9)	1,200,934,616
	<b>Deductions from Revenue</b>									
5	74,190,047	75,987,490	1,797,443	2.4	Contractual Deductions	890,766,098	927,267,946	36,501,848	3.9	891,463,818
6	2,973,041	2,524,854	(448,187)	(17.8)	Bad Debt	35,417,846	30,634,891	(4,782,955)	(15.6)	28,578,401
7	417,190	515,262	98,072	19.0	Unable to Pay	5,071,194	6,233,944	1,162,750	18.7	5,567,419
8	77,580,278	79,027,606	1,447,328	1.8	Total Contractual Discounts	931,255,138	964,136,781	32,881,643	3.4	925,609,638
9	21,209,930	21,324,963	(115,033)	(0.5)	Net Patient Revenue	245,632,815	260,164,482	(14,531,667)	(5.6)	275,324,978
10	21.47%	21.25%			As a percent of Gross Revenue	20.87%	21.25%			22.93%
11	6,941,632	4,884,999	2,056,633	42.1	<b>Total Government Funding</b>	68,697,284	59,597,008	9,100,276	15.27	72,941,802
	<b>Other Operating Revenue:</b>									
12	113,337	109,754	3,583	3.3	Rent Income	1,376,930	1,453,952	(77,022)	(5.3)	1,463,657
13	378,000	163,935	214,065	130.6	Interest Income	4,628,424	2,000,003	2,628,421	131.4	4,647,509
14	59,016	59,016	-	-	NMF Contribution	718,017	720,001	(1,984)	(0.3)	(762,900)
15	923,808	291,313	632,495	217.1	Other Income	4,565,303	3,439,059	1,126,244	32.7	4,191,136
16	1,474,161	624,018	850,143	136.2	Total Other Operating Revenue	11,288,674	7,613,015	3,675,659	48.3	9,539,402
17	29,625,723	26,833,980	2,791,743	10.4	<b>TOTAL REVENUE</b>	325,618,773	327,374,505	(1,755,732)	(0.5)	357,806,182
	<b>EXPENSE</b>									
18	16,105,744	14,842,224	(1,263,520)	(8.5)	Salaries, Wages & Benefits	184,504,990	181,076,716	(3,428,274)	(1.9)	170,009,063
19	972,434	290,047	(682,387)	(235.3)	Registry	6,602,417	3,538,573	(3,063,844)	(86.6)	4,384,994
20	3,462,645	3,293,657	(168,988)	(5.1)	Phys/Residents SWB & Contract Fees	40,854,344	40,180,960	(673,384)	(1.7)	38,240,657
21	3,906,666	3,131,696	(774,970)	(24.7)	Purchased Services	38,065,152	38,206,673	141,521	0.4	34,392,505
22	2,978,791	2,198,602	(780,189)	(35.5)	Supplies	28,320,444	26,822,865	(1,497,579)	(5.6)	26,223,050
23	239,399	222,120	(17,279)	(7.8)	Insurance	2,872,797	2,709,865	(162,932)	(6.0)	2,685,262
24	321,903	273,800	(48,103)	(17.6)	Utilities and Telephone	3,571,371	3,340,384	(230,987)	(6.9)	3,310,360
25	15,145	196,222	181,077	92.3	Interest Expense	2,171,427	2,393,903	222,476	9.3	2,352,613
26	934,130	989,275	55,145	5.6	Depreciation & Amortization	11,389,065	12,069,127	680,062	5.6	12,176,552
27	603,772	485,986	(117,786)	(24.2)	Other Operating Expense	6,313,598	5,929,031	(384,567)	(6.5)	6,664,824
28	29,540,629	25,923,629	(3,617,000)	(14.0)	<b>TOTAL EXPENSE</b>	324,665,605	316,268,097	(8,397,508)	(2.7)	300,439,880
29	85,094	910,351	(825,257)	(90.7)	<b>NET INCOME(LOSS)</b>	953,168	11,106,408	(10,153,240)	(91.4)	57,366,302
	<b>CAPITAL CONTRIBUTIONS</b>									
30										
31	-	-	-	-		-	-	-	-	-
32	-	-	-	-		-	-	-	-	-
33	-	-	-	-	County Contribution	-	-	-	-	-
34	\$ 85,094	\$ 910,351	\$ (825,257)	(90.7) %	<b>CHANGE IN NET ASSETS</b>	\$ 953,168	\$ 11,106,408	\$ (10,153,240)	(91.4) %	\$ 57,366,302



**NATIVIDAD**  
**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY**  
**AS OF JUNE 30, 2020**

CURRENT MONTH					YEAR -TO -DATE					
	Actual	Budget	Variance fav. (unfav) \$ VAR.	% VAR		Actual	Budget	Variance fav. (unfav) \$ VAR.	% VAR	Prior Yr
	4,922	4,688	234	5.0%	<b>REVENUE</b>					
					<b>ADJUSTED PATIENT DAYS</b>	58,399	57,165	1,234	2.2%	58,768
					<b>Patient Revenue:</b>					
1	\$ 14,451	\$ 14,562	\$ (111)	(0.8) %	Inpatient	\$ 13,937	\$ 14,571	\$ (634)	-4.3%	\$ 13,832
2	409	368	41	11.1	Pro Fees	461	368	93	25.3	423
3	5,211	6,474	(1,263)	(19.5)	Outpatient	5,755	6,478	(724)	(11.2)	6,180
4	20,071	21,404	(1,333)	(6.2)	Total Patient Revenue	20,153	21,417	(1,264)	(5.9)	20,435
					<b>Deductions from revenue</b>					
5	15,073	16,207	1,134	7.0	Contractual Deductions	15,253	16,221	968	6.0	15,169
6	604	539	(66)	(12.2)	Bad Debt	606	536	(71)	(13.2)	486
7	85	110	25	22.9	Unable to Pay	87	109	22	20.4	95
8	15,762	16,856	1,094	6.5	Total Contractual Discounts	15,947	16,866	919	5.5	15,750
9	4,309	4,548	(239)	(5.3)	Net Patient Revenue	4,206	4,551	(345)	(7.6)	4,685
10	21.47%	21.25%			As a percent of Gross Revenue	20.87%	21.25%			22.93%
11	1,410	1,042	368	35.4	<b>Total Government Funding</b>	1,176	1,043	134	12.8	1,241
					<b>Other Operating Revenue:</b>					
12	23	23	(0)	(1.6)	Rent Income	24	25	(2)	(7.3)	25
13	77	35	42	119.6	Interest Income	79	35	44	126.5	79
14	12	13	(1)	(4.7)	NMF Contribution	12	13	(0)	(2.4)	(13)
15	188	62	126	202.1	Other Income	78	60	18	29.9	71
16	300	133	166	125.0	Total Other Operating Revenue	193	133	60	45.1	162
17	6,019	5,723	296	5.2	<b>TOTAL REVENUE</b>	5,576	5,727	(151)	(2.6)	6,088
					<b>EXPENSE</b>					
18	3,272	3,166	(107)	(3.4)	Salaries, Wages & Benefits	3,159	3,168	8	0.3	2,893
19	198	62	(136)	(219.4)	Registry	113	62	(51)	(82.6)	75
20	704	703	(1)	(0.1)	Phys/Residents SWB & Contract Fees	700	703	3	0.5	651
21	794	668	(126)	(18.8)	Purchased Services	652	668	17	2.5	585
22	605	469	(136)	(29.1)	Supplies	485	469	(16)	(3.4)	446
23	49	47	(2)	(2.7)	Insurance	49	47	(2)	(3.8)	46
24	65	58	(7)	(12.0)	Utilities and Telephone	61	58	(3)	(4.7)	56
25	3	42	39	92.6	Interest Expense	37	42	5	11.2	40
26	190	211	21	10.1	Depreciation & Amortization	195	211	16	7.6	207
27	123	104	(19)	(18.3)	Other Operating Expense	108	104	(4)	(4.2)	113
28	6,002	5,529	(473)	(8.5)	<b>TOTAL EXPENSE</b>	5,559	5,533	(27)	(0.5)	5,112
29	17	194	(177)	(91.1)	<b>NET INCOME(LOSS)</b>	16	194	(178)	(91.6)	976
30					<b>CAPITAL CONTRIBUTIONS</b>					
31	-	-	-	-		-	-	-	-	-
32	-	-	-	-		-	-	-	-	-
33	-	-	-	-	County Contribution	-	-	-	-	-
34	\$ 17	\$ 194	\$ (177)	(91) %	<b>CHANGE IN NET ASSETS</b>	\$ 16	\$ 194	\$ (178)	(91.6) %	\$ 976

**NATIVIDAD  
BALANCE SHEET  
AS OF JUNE 30, 2020**

CURRENT MONTH					YEAR - TO - DATE				
	BEGINNING	ENDING	INC/(DEC)	% CHG.		BEGINNING	ENDING	INC/(DEC)	% CHG.
1	\$ 53,495,947	\$ 63,675,585	\$ 10,179,638	19.0 %	CURRENT ASSETS	\$ 58,316,366	\$ 63,675,585	\$ 5,359,219	9.2 %
2	11,810,000	11,810,000	-	-	CASH	3,200,000	11,810,000	8,610,000	-
3	27,155,102	30,883,308	3,728,206	13.7	SEASIDE CLINICS	45,636,793	30,883,308	(14,753,485)	(32.3)
4	28,185,870	15,391,266	(12,794,604)	(45.4)	ACCOUNTS RECEIVABLE NET	48,509,882	15,391,266	(33,118,616)	(68.3)
5	4,943,972	4,817,007	(126,965)	(2.6)	STATE/COUNTY RECEIVABLES	4,738,198	4,817,007	78,809	1.7
6	4,857,975	4,805,878	(52,097)	(1.1)	INVENTORY	4,470,039	4,805,878	335,839	7.5
7	130,448,866	131,383,044	934,178	0.7	PREPAID EXPENSE	164,871,278	131,383,044	(33,488,234)	(20.3)
8					TOTAL CURRENT ASSETS	306,849,853	322,269,473	15,419,620	5.0
9	320,259,733	322,269,473	2,009,740	0.6	PROPERTY, PLANT & EQUIPMENT	(186,670,031)	(197,505,014)	(10,834,983)	(5.8)
10	(196,570,884)	(197,505,014)	(834,130)	(0.5)	LESS: ACCUMULATED DEPRECIATION	120,179,822	124,764,459	4,584,637	3.8
11	123,688,849	124,764,459	1,075,610	0.9	NET PROPERTY, PLANT & EQUIPMENT	160,787,834	196,892,014	36,104,180	22.5
12	199,670,363	196,892,014	(2,778,349)	(1.4)	OTHER ASSETS				
	-	-	-	-	INVESTMENTS				
13	-	-	-	-	HELD FOR CONSTRUCTION	-	-	-	-
14	166,036	166,086	50	(0.0)	ACCRUED INTEREST RECEIVABLE	-	-	-	-
15	166,036	166,086	50	(0.0)	FUNDS IN TRUST	163,651	166,086	2,435	1.5
					TOTAL INVESTMENTS	163,651	166,086	2,435	1.5
16	\$ 453,974,114	\$ 453,205,603	\$ (768,511)	(0.2) %	TOTAL ASSETS	\$ 446,002,585	\$ 453,205,603	\$ 7,203,018	1.6 %
17	24,558,182	27,410,312	2,852,130	11.6	CURRENT LIABILITIES	17,034,425	27,410,312	10,375,887	60.9
18	14,744,026	12,016,167	(2,727,859)	(18.5)	ACCRUED PAYROLL	7,721,399	12,016,167	4,294,768	55.6
19	36,402,650	36,402,650	-	-	ACCOUNTS PAYABLE	40,237,772	36,402,650	(3,835,122)	(9.5)
20	3,888,614	3,888,614	-	-	MCARE/MEDICAL LIABILITIES	3,193,625	3,888,614	694,989	21.8
21	11,876,095	10,899,112	(976,983)	(8.2)	CURRENT PORTION OF DEBT	11,563,488	10,899,112	(664,376)	(5.7)
22	91,469,567	90,616,855	(852,712)	(0.9)	OTHER ACCRUALS	79,750,709	90,616,855	10,866,146	13.6
					TOTAL CURRENT LIABILITIES				
23	-	-	-	-	LONG TERM LIABILITIES				
24	-	-	-	-	CAPITAL LEASE	-	-	-	-
25	33,739,906	33,739,013	(893)	(0.0)	UN EARNED CONTRIBUTIONS	-	-	-	-
26	33,739,906	33,739,013	(893)	(0.0)	LONG TERM PORTION OF C.O.P's	38,355,309	33,739,013	(4,616,296)	(12.0)
					TOTAL LONG TERM DEBT	38,355,309	33,739,013	(4,616,296)	(12.0)
27	327,896,566	327,896,566	-	-	FUND BALANCES	327,896,566	327,896,566	-	-
28	868,075	953,169	85,094	(9.8)	ACCUMULATED FUND	-	953,169	953,169	100.0
29	328,764,641	328,849,735	85,094	0.0	CHANGE IN NET ASSETS	327,896,566	328,849,735	953,169	0.3
					TOTAL FUND BALANCES				
30	\$ 453,974,114	\$ 453,205,603	\$ (768,511)	(0.2) %	TOTAL LIAB. & FUND BALANCES	\$ 446,002,584	\$ 453,205,603	\$ 7,203,019	1.6 %

NATIVIDAD  
STATE AND COUNTY RECEIVABLES  
AS OF 06/30/20

**BALANCE SHEET**

	<u>Reg. Balance</u>	<u>Accruals</u>	<u>Reclas. and Adj.</u>	<u>Payment LIHP Final Rec'n</u>	<u>GPP /PRIME</u>	<u>IGT</u>	<u>Payments</u>	<u>Ending Balance</u>
Medi-Cal Waiver (DSH +SNCP)	\$ 12,591,967	24,433,064	1,192,440	(1,192,441)		43,285,719	(80,847,056)	(536,306)
Hospital Fee	-	947,408					(1,401,943)	(454,535)
Rate Range IGT-CCAH-	8,246,935	10,930,050				10,974,275	(24,589,168)	5,562,092
MCMC EPP	7,864,243	9,113,802				7,644,068	(24,490,446)	131,667
MCMC QIP	17,797,590	8,800,892				8,223,369	(26,020,959)	8,800,892
SB1732	666,674	3,889,344					(3,488,251)	1,067,767
AB 915	-	3,290,164	(76,390)				(3,213,774)	-
Medical GME	-	2,520,000				1,552,565	(2,957,268)	1,115,298
CARES ACT Funding	-	-	2,190,690				(5,841,836)	(3,651,146)
A/R Office Buildings	85,042	1,376,933					(1,403,592)	58,383
A/R Manco Abbott	(39,159)		39,159					-
Interest Accrued Positive Cash	-	3,540,069	553,521				(2,959,590)	1,134,000
Accrued Donations	937,359	718,018					(80,559)	1,574,818
A/R Jail-PG&E	316,260	1,118,517	277,985				(1,575,053)	137,709
Health Department	42,970	1,680,000	118,103				(1,390,446)	450,627
Ryan White & EIP A/R	-	228,479	(18,689)				(209,790)	-
STATE RECEIVABLES	\$ 48,509,882	\$ 72,586,740	\$ 4,276,818	\$ (1,192,441)	\$ -	\$ 71,679,997	\$ (180,469,729)	\$ 15,391,266

<u>P &amp; L</u>	<u>YTD June-20</u>
Medi-Cal DSH /SNCP/PHYS SPA	\$ 12,601,908
PRIME Y5	12,160,000
LIHP Final Reconciliation	1,192,440
Rate Range IGT-CCAH-	10,930,050
Esperanza Care	(2,000,000)
Medical GME	2,520,000
CARES Act Funding	2,190,690
HPE	1,227,900
Hospital Fee	947,408
MCMC EPP	9,113,802
HD Residency Support	(498,642)
MCMC QIP	8,800,892
AB915	3,213,774
Medicare GME	2,048,355
SB 1732	3,889,344
Ryan White & SAMHSA GRANTS	359,364
GOVERNMENT FUNDING INCOME	\$ 68,697,285

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**NATIVIDAD  
STATEMENT OF CASH FLOWS  
AS OF JUNE 30, 2020**

	CURRENT MONTH		YEAR - TO - DATE
1	\$ 65,305,947	CASH AT BEGINNING OF PERIOD	\$ 61,516,366
2		FROM OPERATIONS:	
3	85,094	NET INCOME/(LOSS)	953,168
4	-	NET INCOME ADJ - PRIOR YEAR	-
5	934,130	DEPRECIATION/AMORT	\$ 10,834,983
6	1,019,224	SUBTOTAL	11,788,151
7		CHANGES IN WORKING CAPITAL:	
8	(3,728,206)	ACCOUNTS RECEIVABLE	14,753,485
9	984,604	STATE/COUNTY RECEIVABLE	21,308,616
10	179,062	PREPAID EXPENSE & INVENTORY	(414,648)
11	2,852,130	ACCRUED PAYROLL	10,375,887
12	(2,727,859)	ACCOUNTS PAYABLE	4,294,768
13	-	MCARE/MEDICAL LIABILITIES	(3,835,122)
15	-	SHORT TERM DEBT	694,989
16	(976,983)	ACCRUED LIABILITIES	(664,376)
17	(3,417,252)	NET (DECREASE)/INCREASE	46,513,599
18		CAPITAL ADDITIONS:	
19	(2,009,740)	PP&E ADDITIONS	(15,419,620)
20	-	NBV OF ASSETS DISPOSED	-
21	(2,009,740)	TOTAL CAPITAL (Use of Cash)	(15,419,620)
22		FINANCING ACTIVITY:	
23	(893)	LONG TERM BOND DEBT	(4,616,296)
24	2,778,349	OTHER ASSETS	(36,104,180)
25	(50)	INVESTMENTS	(2,435)
26	2,777,406	TOTAL FINANCING	(40,722,911)
27	(1,630,362)	INC./(DEC.) IN CASH BALANCE	2,159,219
28	\$ 63,675,585	CASH BALANCE - END OF PERIOD	\$ 63,675,585

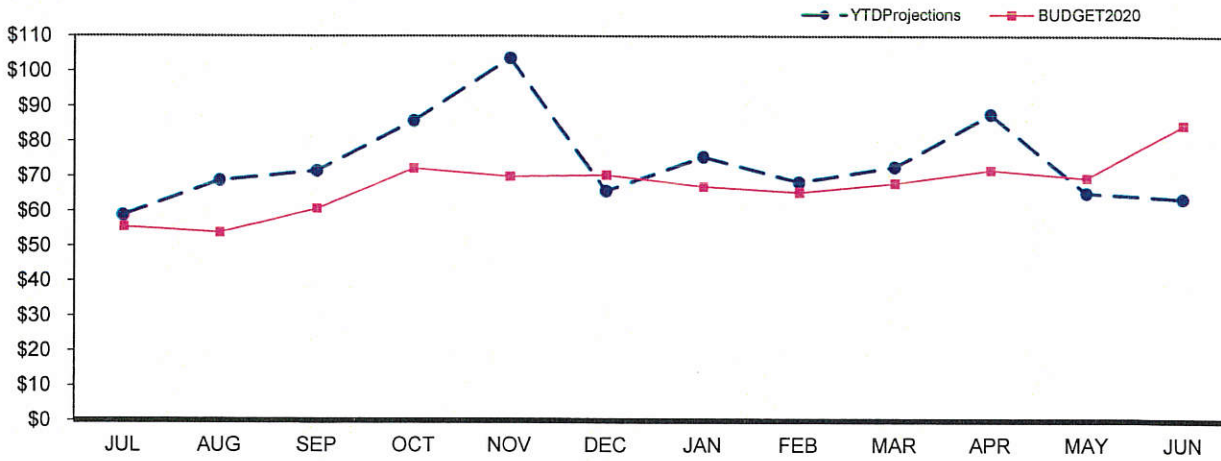


NATIVIDAD  
RECONCILIATION OF GOVERNMENT FUNDING  
FISCAL YEAR 2020

	<u>BDGT-20</u>	<u>ESTIMATE FY2020</u>	<u>Variance to Budget</u>
Medi-Cal DSH Waiver & Phys SPA	\$ 12,340,000	\$ 12,601,908	\$ 261,908
PRIME Y4	12,160,000	12,160,000	-
EPP	7,760,000	9,113,802	1,353,802
QIP	8,825,000	8,800,892	
HPE	-	1,227,900	1,227,900
AB915	3,600,000	3,213,774	(386,226)
SB1732	3,900,000	3,889,344	(10,656)
CCAH Rate Range	10,959,996	10,930,050	(29,946)
HIV Grants	250,000	359,364	109,364
Medical GME FY17,FY18,FY19	-	2,520,000	2,520,000
HHS -CARE Fund Stimulus Covid-19	-	2,190,690	2,190,690
Esperanza Care Outside Purchased Service	(2,000,000)	(2,000,000)	-
HD Residency Support	(500,000)	(498,642)	1,358
Medicare GME & B/D	1,352,000	2,048,355	696,355
LIHP Final Reconciliaion	-	1,192,440	1,192,440
Provider Fee	950,000	947,408	(2,592)
	<u>\$ 59,596,996</u>	<u>\$ 68,697,285</u>	<u>\$ 9,124,397</u>



### Cash Flow Performance Fiscal Year 2020 (in Millions)



	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
YTD	58.8	68.8	71.6	85.9	103.7	65.8	75.6	68.4	72.8	87.8	65.3	63.7
BDGT	55.5	53.9	60.7	72.3	70.0	70.4	67.1	65.5	68.1	71.9	69.6	84.8
Variance	3.3	14.9	10.8	13.6	33.7	(4.6)	8.5	2.9	4.7	15.9	(4.3)	(21.1)

NATIVIDAD  
CASH FORECAST  
FISCAL YEAR 2020

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ACTUAL DEC	ACTUAL JAN	ACTUAL FEB	ACTUAL MAR	ACTUAL APR	ACTUAL MAY	ACTUAL JUN	Total YTD
Beginning Balance	91,471,012	58,737,819	98,796,378	21,555,226	85,861,277	103,061,147	65,809,163	75,594,060	68,434,835	72,760,647	87,750,720	65,299,945	61,471,012
<b>CASH RECEIPTS</b>													
Patient Revenues (incl pro fees and lab cop)	23,474,346	20,651,651	23,418,875	25,245,002	21,948,376	19,531,539	22,158,944	21,097,871	20,401,832	23,878,749	18,056,048	17,117,532	257,206,487
Provider Fee	-	-	-	-	-	18,960	278,169	-	41,807	-	50,289	1,005,719	1,401,944
BA 167 CCAH	-	-	-	-	-	-	-	-	-	-	24,589,168	-	24,589,168
HHSC CARE Stimulus -COVID19-	-	-	-	-	-	-	-	-	-	5,841,826	-	-	5,841,826
Medical GME FY17, FY18 & FY19	-	-	-	-	-	-	-	-	-	-	-	-	3,957,368
SHORT CYCLE	190,996	363,820	440,972	407,195	395,883	329,120	308,832	273,425	329,147	410,232	1,026,730	-	4,482,852
HEV GRANTS	40,338	10,704	26,546	26,310	17,599	22,871	22,189	17,552	23,185	-	-	-	214,742
CCAH Rate Range FY18-19 & FY19-20	-	-	-	-	-	-	-	-	-	-	-	-	10,096
CCAH CCL Specialty Care Incentive	-	-	-	-	-	-	-	-	-	-	-	-	10,096
CCAH PRO/COB INCENTIVE GRANT	-	-	-	-	-	-	-	-	-	-	-	-	10,096
HEALTH DEPARTMENT B2B	-	-	-	-	-	-	-	-	-	-	-	-	10,096
GPV Y5	-	-	7,090,578	-	-	-	-	-	-	8,939,937	-	-	15,030,515
GPV Y5	-	-	-	-	-	-	-	-	-	-	-	-	15,030,515
Final SHCP FY06-07 & FY09-10	-	-	-	-	-	-	-	-	-	-	-	-	3,213,774
GPV FY18-19	562,849	16,478	-	-	-	-	-	-	-	-	-	-	579,327
QIP	-	-	28,030,959	-	-	-	-	-	-	-	-	-	28,030,959
GPV	-	-	-	-	-	-	-	-	-	-	-	-	28,030,959
58239/Prop 56	58,751	120,368	334,084	43,028	-	-	-	-	-	-	-	-	513,902
GPV	-	5,626,580	-	-	-	-	-	-	-	-	-	-	5,626,580
GPV Y3 Final Rec'n	-	-	-	-	-	-	-	-	-	-	-	-	543,053
PRIME	12,570,683	-	-	-	-	-	-	-	-	-	-	-	12,570,683
HCALFFS Final Settlement	-	1,073,143	808,023	-	-	-	-	-	-	-	-	-	1,881,166
SH1732	-	-	-	-	-	-	-	-	-	-	-	-	1,881,166
GPV Y4 Q4	-	-	8,795,960	-	-	-	-	-	-	-	-	-	8,795,960
TIME BETWEENLY	112,667	171,892	171,892	112,667	112,667	257,838	171,892	171,892	171,892	156,004	158,202	159,800	1,929,905
Rent Income	186,163	56,714	135,307	168,305	183,383	109,834	128,604	115,526	160,948	98,759	118,527	118,527	1,376,070
LP-IP Final Reconciliation	-	-	-	-	-	-	-	-	-	-	-	-	186,163
Fund 404 Transfer	9,248,698	2,953,338	9,411,050	(21,814,932)	-	-	-	-	-	-	-	-	11,822,441
IST Sub-Fund Transfer In/Out	-	-	-	-	-	-	-	-	-	-	-	-	7,307,141
Interest Income	-	-	-	-	-	-	-	-	-	-	-	-	11,822,441
Miscellaneous Revenue	127,456	352,890	281,244	280,480	-	-	-	-	-	-	-	-	1,041,070
Total Cash Receipts	33,982,797	42,785,968	34,884,566	60,380,922	40,141,437	23,918,417	35,081,479	22,127,292	54,568,112	44,816,532	21,648,836	30,824,806	444,818,184
<b>CASH DISBURSEMENTS</b>													
Purchased Services and Supplies	11,166,258	5,299,775	6,744,064	10,428,431	5,126,959	8,588,099	6,856,201	5,327,053	9,305,394	4,278,209	4,788,167	11,508,387	89,495,907
Rate Range Assessment Fee FY18-19	-	-	-	-	-	-	-	-	-	-	-	-	1,740,844
Rate Range IST FY18-19	-	-	-	-	-	-	-	-	-	-	-	-	1,740,844
PRIME IST	6,285,331	-	-	-	-	-	-	-	-	-	-	-	6,285,331
IST MEDICAL GME	-	-	-	-	-	-	-	-	-	-	-	-	10,632,876
IST SP/COVID-19 GPV	2,961,367	-	-	-	-	-	-	-	-	-	-	-	2,961,367
IST GPV Y5 & GPV Y4 Q4	-	-	9,411,050	-	-	-	-	-	-	-	-	-	9,411,050
IST QIP	-	8,223,369	-	-	-	-	-	-	-	-	-	-	8,223,369
IST GPV	-	3,980,513	-	-	-	-	-	-	-	-	-	-	3,980,513
Building Lease / Rental Equipment	251,890	251,890	262,281	262,281	272,369	259,225	247,323	3,663,555	329,506	266,225	312,735	348,818	7,644,068
GPV Principal & Interest Payments	-	-	-	4,634,220	-	-	-	-	-	-	-	-	4,634,220
Payroll and Benefits	14,366,412	14,564,457	15,410,559	21,453,780	14,741,724	14,852,553	18,218,232	15,820,059	21,955,317	15,078,892	14,601,285	14,872,854	193,887,193
Expenses Cap	-	-	-	-	-	-	-	-	-	-	-	-	2,000,000
Residency Support & Covid Stimulus Share	36,744	-	-	46,756	96,919	215,552	18,888	439,535	18,395	8,574	404,878	613,757	1,000,000
COVID-19	-	-	-	-	-	-	-	-	-	-	-	-	404,878
FY19-20 HHSC/NOV	-	-	-	-	-	-	-	-	-	-	-	-	5,016,172
Data Processing	-	181,993	132,971	120,961	-	-	-	-	-	-	-	-	435,925
D314 Final Reconciliation FY07-08	-	102,360	264,781	102,144	102,484	102,527	258,090	1,159,329	1,044,912	679,984	-	-	3,149,925
LP-IP Final Reconciliation	-	-	-	-	-	-	-	-	-	-	-	-	1,371,057
PRIME IST	-	-	8,567,038	-	-	-	-	-	-	-	-	-	8,567,038
Seaside Clinic	-	-	-	-	-	-	-	-	-	-	-	-	11,810,000
Transfer From 451 to 404 & IST Fund	-	-	-	-	-	-	-	-	-	-	-	-	31,095,454
Capital Expenditures	1,248,188	407,194	93,363	344,940	1,870,381	131,180	1,750,430	1,026,036	1,158,595	1,211,316	4,306,238	1,971,551	19,418,820
Total Cash Disbursements	36,316,190	32,727,228	32,125,709	40,074,861	22,341,567	16,770,401	25,296,582	29,286,517	50,240,300	29,886,439	44,100,511	32,450,678	442,626,023
Increase/(Decrease)	(2,333,393)	10,058,740	2,758,857	14,306,061	17,799,870	(37,851,984)	9,784,897	(7,159,225)	4,325,812	14,990,073	(22,451,674)	(1,654,872)	2,193,161
Ending Cash Fund 451	58,737,819	68,796,559	71,555,226	85,861,277	103,061,147	65,809,163	75,594,060	68,434,835	72,760,647	87,750,720	65,299,945	63,646,173	63,646,173
(+) Cash In Transit	-	-	-	-	-	-	-	-	-	-	-	-	-
(-) Credit Card Account	40,541	3,680	3,680	2,978	2,978	4,968	941	5,918	8,300	244	3,222	7,732	3,680
(-) Petty Cash	3,680	1,899	8,247	450	7,721	3,680	3,680	3,680	3,680	3,680	3,680	3,680	3,680
Ending Cash as per 6/L	58,781,941	68,801,058	71,567,163	85,864,705	103,071,846	65,817,909	75,598,581	68,444,433	72,772,527	87,754,644	65,305,947	63,675,585	63,675,585
<b>Fund 404</b>													
Beginning Balance	70,892,408	70,892,408	70,892,408	70,892,408	70,892,408	70,892,408	81,987,862	81,987,862	81,987,862	81,987,862	78,165,744	77,458,550	-
Transfer In from Fund 451	-	-	-	-	-	-	-	-	-	-	-	-	-
Transfer Out Fund 404	70,892,408	70,892,408	70,892,408	70,892,408	70,892,408	81,987,862	81,987,862	81,987,862	81,987,862	81,987,862	78,165,744	77,458,550	74,680,721
Ending Cash Fund 404	-	-	-	-	-	-	-	-	-	-	-	-	-
Ending Cash Fund 451 & 404	129,620,028	139,698,787	142,447,644	156,753,685	174,553,555	147,797,025	157,591,922	150,422,697	154,748,509	165,916,464	142,767,096	138,344,895	-

**CREDENTIALS REPORT OF RECOMMENDED ACTIONS FOR BOARD APPROVAL**

**Friday, August 14, 2020**

**(Per recommendation of the July 14, 2020 Medical Executive Committee)**

The following practitioners were reviewed for initial appointment, reappointment, changes in staff status (category), additional privilege requests, etc. Membership factors include licensure, DEA, professional liability insurance, staff requirements, etc. Qualitative/quantitative factors include: peer review, performance improvement, clinical activity, privileging, competence, technical skill, behavior, health, medical records, blood review, medication usage, litigation history, utilization and continuity of care.

**INITIAL APPOINTMENTS**

NAME	SPECIALTY / SERVICE	STAFF STATUS	APPOINTMENT PERIOD
Andrade, Jacob MD	Radiation Oncology / Medical Specialties	Provisional	08/14/2020 – 08/01/2022
Bird, Liat E., MD	Pediatrics / Pediatrics	Provisional	08/14/2020 – 08/01/2022
Gama, Eric R., MD	Family Medicine, OB Fellow / Family Medicine	Provisional	08/14/2020 – 08/01/2022
Gavilan Yodu, Ronald, MD	Family Medicine, OB Fellow / Family Medicine	Provisional	08/14/2020 – 08/01/2022
Gupta, Sundeep K., MD	Family Medicine / Family Medicine	Provisional	08/14/2020 – 08/01/2022
Hardy, Lee-Ana, CRNA	Nurse Anesthetist / Anesthesia	Advance Practice Professional	08/14/2020 – 08/01/2022
Jordan, Patrick, DPM	Podiatry / Surgical Specialties	Provisional	08/14/2020 – 08/01/2022
LaCorte, Natalie, MD	Family Medicine Hospitalist / Family Medicine	Provisional	08/14/2020 – 08/01/2022
Punjabi, Shamita D., MD	Pediatric Hospitalist / Pediatrics	Provisional	08/14/2020 – 08/01/2022
Walker, Shane, MD	Family Medicine Hospitalist / Family Medicine	Provisional	08/14/2020 – 08/01/2022
Woodel, Nicole S., MD	Family Medicine, Hospitalist / Family Medicine	Provisional	08/14/2020 – 08/01/2022

**REAPPOINTMENTS**

NAME	SPECIALTY/SERVICE	STAFF STATUS	REAPPOINTMENT PERIOD
Basse, Michael E., MD	Diagnostic Radiology / Radiology	Active	09/01/2020 – 09/01/2022
Burke, Christopher D., MD	Emergency Medicine / Emergency Medicine	Active	09/01/2020 – 09/01/2022
Carter, Sommer L., ACNP	Acute Care Nurse Practitioner / Trauma	Advance Practice Professional	09/01/2020 – 09/01/2022
Falkoff, Gary E., MD	Diagnostic Radiology / Radiology	Active	09/01/2020 – 09/01/2022
Galloway, Michael T., MD	Cardiovascular Medicine / Medical Specialties	Active	09/01/2020 – 09/01/2022
Ibanez III, Sir Cedric A., MD	Internal Medicine Hospitalist, Infectious Disease / Medical Specialties	Active	09/01/2020 – 09/01/2022
Klick, Anastacia R., MD	Family Medicine OB / Family Medicine	Active	09/01/2020 – 09/01/2022
McAndrew, Matthew C., MD	Internal Medicine Hospitalist / Medical Specialties	Active	09/01/2020 – 09/01/2022
Milanesa, Dan M., MD	Urology / Surgical Specialties	Active	09/01/2020 – 09/01/2022



Patel, Arpit A., MD	Anesthesiology / Anesthesia	Active	09/01/2020 – 09/01/2022
Rallabandi, Srujana, MD	Neonatology / Pediatrics	Active	09/01/2020 – 09/01/2022
Raymond, Rebecca MD	Family Medicine OB / Family Medicine	Active	09/01/2020 – 09/01/2022
Rupp, Richard W., MD	Diagnostic Radiology / Radiology	Active	09/01/2020 – 09/01/2022
Shah, Panna R., MD	Teleneurology / Medical Specialties	Courtesy	09/01/2020 – 09/01/2022
Varma, Geetha N., MD	Hematology/Oncology / Medical Specialties	Active	09/01/2020 – 09/01/2022
Zanevchic, Carolina, MD	Family Medicine Hospitalist / Family Medicine	Active	09/01/2020 – 09/01/2022

**RELEASE FROM PROCTORING:** The following practitioners have completed their basic and/or advanced procedure proctoring requirements.

NAME	SPECIALTY	Service	RECOMMEND
Holt, Larking S., MD	Family Medicine	Family Medicine	Recommend
Klick, Anastacia R., MD	Family Medicine OB	Family Medicine	Recommend

**CHANGES IN STAFF STATUS:** The following practitioners have been transferred to the appropriate staff category.

NAME	SPECIALTY	SERVICE	Current / Requested Status	Recommend
Falkoff, Gary E., MD	Diagnostic Radiology	Radiology	Courtesy to Active	Recommend
Varma, Geetha N., MD	Hematology/Oncology	Medical Specialties	Courtesy to Active	Recommend
Rallabandi, Srujana, MD	Neonatology	Pediatrics	Provisional to Active	Recommend
Raymond, Rebecca MD	Family Medicine OB	Family Medicine	Provisional to Active	Recommend
Zanevchic, Carolina, MD	Family Medicine Hospitalist	Family Medicine	Provisional to Active	Recommend

**LOCUMS TENENS/TEMPORARY PRIVILEGES:** The following practitioner(s) were granted Temporary privileges.

NAME	SPECIALTY / SERVICE	REASON	DATES	RECOMMEND
None				

**REQUEST TO ADD OR AMEND PRIVILEGES:** The following practitioners have requested additional privileges and have completed additional training and/or have otherwise met the privilege criteria. Approved privileges shall be granted for the remainder of the current appointment period.

NAME	SPECIALTY	SERVICE	PRIVILEGE(S) REQUESTED	RECOMMEND
None				

**RESIGNATIONS:** The following practitioners have voluntarily resigned their staff membership and privileges or AHP status. Practitioners were in good standing with the Medical Staff of Natividad at the time of the resignation, unless specified below.

NAME	SPECIALTY	SERVICE	EFFECTIVE DATE	RECOMMEND
None				