



# **Board of Trustees 2021**

## **March 12, 2021**





## NMC Board of Trustees Meeting

Friday, March 12, 2021

9:00 AM

\*\*\* VIDEO CONFERENCE / TELEPHONIC MEETING \*\*\*

### AGENDA

#### IMPORTANT NOTICE Regarding COVID 19

Based on guidance from the California Department of Public Health and the California Governor's Office, in order to minimize the spread of the COVID-19 virus, Natividad Medical Center ("Natividad") Board of Trustees meetings will be held entirely by Zoom. There will be no physical location for these meetings. Committee Members shall participate in the meeting by Zoom.

To participate in this Natividad Board of Trustees meeting, the public are invited to observe and address the Committee via Zoom.

The meeting will be conducted via teleconference using the Microsoft Zoom program. This gives the public two options. The public may attend the meeting by phone. Or, the public may attend and observe the Zoom meeting via computer audio.

To participate by phone call any of these numbers below:

- +1 971 247 1195 US (Portland)
- +1 253 215 8782 US (Tacoma)
- +1 346 248 7799 US (Houston)
- +1 602 753 0140 US (Phoenix)
- +1 720 928 9299 US (Denver)

Enter the Meeting ID number: **983 1561 5884** when prompted.

You will then enter the Password: **621182** when prompted.

Or, to attend the Natividad Board of Trustees meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/98315615884?pwd=T3E5aWJqam9QQnBRMjYwVWV1aWg2QT09>

You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.

1. If a member of the public wishes to comment on a particular agenda item, the public is strongly encouraged to submit their comments in writing via email to the Natividad Board of Trustees at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record.
2. Members of the public wishing to comment on a specific agenda item while the matter is being heard may participate by any of the following means:



- a. When the Chair calls for public comment on an agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only.
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  5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

1. **Call to Order**
2. **Roll Call**
3. **Pledge of Allegiance**
4. **Additions and Corrections by Clerk** *Page 1-8 – Board Clerk*  
*The Clerk of the Board of Trustees will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.*
5. **Minutes**
  - Approve the Minutes of February 12, 2021 Board of Trustees Meeting *Page 9-18*
6. **Board Comments**
7. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**  
*This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.*
8. **Consent Calendar**  
**Approve the following policies, procedures, rules, and regulations:**
  - 8a. Policies/Procedures/Forms/Manuals (listed and available upon request)
    - Credentialing & Privileging of MS and APP Staff, MSP001-1
    - Reinstatement, MSP001-5
    - Verification of Renewals, MSP001-14
    - Update to Psychiatry Privilege Delineation List
    - Critical Care Emergency Medicine COVID Coverage Temporary  
Privilege Delineation List – Temporary Use Only

*New Policies*

  - 1:9340 EMS to Trauma Team Handoff
  - DIAG-1029 EQUIP Mammography
  - NICU-6945 Video Streaming Infants in the NICU
  - OPST-6704 Icepack Freezer Use and Cleaning

*Revised Policies*

  - 1:1405 Receipt of Patients from Other Acute Facilities
  - 1:1851 Breastfeeding Promotion and Support Within All Hospital Departments
  - DIAG-1012 Mammography Screening Protocols
  - DIAG-1020 Mammography Reporting Policy
  - LDU-6025 Cervical Ripening
  - LDU-6045 Diabetes Management in Pregnancy
  - LDU-6115 Operative Vaginal Delivery
  - 7:0350 Provision of Physician on-Call Coverage
  - 6-1810 Statistical Financial Data Access – Validation
  - 5:0850 Sanction Screening



**No Changes**

- 5:0950 Payroll Policies – Tardiness
- 5:2500 Educational Leave

**ORDER SETS**

- ED Psych Emergency Drugs
- MHU Admission
- MHU Clozapine Order Set

**COVID Guidelines (informational only)**

COVID-0037 Guidelines for the use of the SCONE device for patients requiring Airborne/Droplet isolation for COVID-19 exposure

**Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8n of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.**

**8b. \* Approve for Submission to the Monterey County Board of Supervisors the Following Amendment for Health Care Interpreter Network, Page 19-20 (CONSENT)**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Health Care Interpreter Network (HCIN) for shared interpreter services at NMC for an amount not to exceed \$265,000 with an agreement term July 1, 2021 through June 30, 2024.

**8c. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Nancy Lomeli, dba Sal's Taxi, Page 21-22 (CONSENT)**

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with Nancy Lomeli dba Sal's Taxi for lab specimen and patient transportation services, extending the agreement an additional one (1) year period (May 31, 2021 through May 30, 2022) for a revised full agreement term of February 1, 2017 through May 30, 2022, and adding \$25,000 for a revised total agreement amount not to exceed \$150,000.

**8d. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Mission Linen Supply, Page 23-25 (CONSENT)**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-13241) with Mission Linen Supply for linen processing services, extending the agreement an additional one (1) year period (July 1, 2021 through June 30, 2022) for a revised full agreement term of July 1, 2016 through June 30, 2022, and adding \$540,000 for a revised total agreement amount not to exceed \$2,580,000.

**8e. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Hammel, Green, Abrahamsom, Inc., Page 26-27 (CONSENT)**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 with Hammel, Green, Abrahamsom, Inc. to the agreement (A-13061), Nichols, Melburg & Rosetto, (A-13062), Kasavan Architects, (A-13064) and Wald, Ruhnke, & Dost, Architects, LLP (A-13065) for architectural services, extending the agreement an additional one (1) year period (March 1, 2021 through February 28, 2022) for a revised full agreement term of March 1, 2016 through February 28, 2022 with no change to the total aggregate amount or scope of work.

- 8f. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Quest Diagnostics, Inc., Page 28-29 (CONSENT)**  
Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-13599) with Quest Diagnostics, Inc. for lab reference testing services, extending the agreement an additional one (1) year period (July 1, 2021 through June 30, 2022) for a revised full agreement term of July 1, 2017 through June 30, 2022, and adding \$1,130,000 for a revised total agreement amount not to exceed \$4,130,000.
- 8g. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with ProVation Medical Inc., Page 30-31 (CONSENT)**  
a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-12453) with ProVation Medical Inc., formerly known as Wolter Kluwer Health, Inc., for ProVation Order Sets, extending the agreement an additional five (5) year period (April 16, 2021 through April 15, 2026) for a revised full agreement term of April 15, 2013 through April 15, 2026, and adding \$172,594 for a revised total agreement amount not to exceed \$676,794.  
b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$45,837) of the original cost of the agreement.
- 8h. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Precision Orthopedics, Page 32-33 (CONSENT)**  
a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Precision Orthopedics to provide orthopedic services for the period April 1, 2021 to March 31, 2024, for an amount not to exceed amount of \$10,000,000 in the aggregate; and  
b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$1,000,000) of the original contract amount and do not significantly change the scope of work.
- 8i. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with The Regents of the University of California, Page 34-35 (CONSENT)**  
a. Authorize the Chief Executive Office for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with The Regents of the University of California on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide neonatology services at NMC the April 1, 2021 to March 31, 2023 for an amount not to exceed \$700,000 in the aggregate; and  
b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$70,000) of the original contract amount.
- 8j. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with James F. Lilja, M.D., Page 36-37 (CONSENT)**  
a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Second Amendment to the Professional Services Agreement (A-13538) with James F. Lilja, M.D. dba Bay Area Gynecology Oncology to provide gynecology oncology and urology gynecology services adding \$100,000 for a revised total not to exceed amount of \$810,000, but with no

change to the contract term of February 1, 2018 to March 31, 2022; and

b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$41,000) of the original contract amount.

**8k. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Specialists on Call, Inc. (SOC), Page 38-39 (CONSENT)**

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to the Service Agreement (A-13548) with Specialists on Call, Inc., (SOC), a Delaware corporation and Tele-Physicians, P.C., a California professional corporation doing business as Specialists on Call Physicians and as California Tele-Physicians to provide tele-neurology services, adding \$260,000 for a revised total not to exceed amount of \$1,080,000 in the aggregate and extending the term by twelve months (April 1, 2021 to March 31, 2022) for a revised full agreement term of February 1, 2018 to March 31, 2022; and

b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

**8l. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with The Regents of the University of California, Page 40-41 (CONSENT)**

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with The Regents of the University of California, a California Constitutional corporation, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric hospitalist services for an amount not to exceed \$471,402 for the period April 1, 2021 to March 31, 2023; and

b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$47,140) of the original contract amount and do not significantly change the scope of work.

**8m. \* Approve for Submission to the Monterey County Board of Supervisors the Following Job Order Contracts (JOC), Page 42-45 (CONSENT)**

a. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$5,098,418 to the lowest responsive bidders as follows: NMC 2021-01; Staples Construction Company, Inc.;

b. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$5,098,418 to the lowest responsive bidders as follows: NMC 2021-02 Ausonio Incorporated; and

c. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$5,098,418 to the lowest responsive bidders as follows: NMC 2021-03 Gustav Keoni dba Precision Construction Services;

d. Approve the Performance and Payment Bonds executed and provided by Staples Construction Company, Inc. in the amount of \$2,000,000;

e. Approve the Performance and Payment Bonds executed and provided by Ausonio Incorporated, Inc. in the amount of \$2,000,000;

f. Approve the Performance and Payment Bonds executed and provided by Gustav Keoni dba Precision Construction Services, Inc. in the amount of \$2,000,000; and

g. Authorize the Chief Executive Officer (CEO) of Natividad Medical Center to execute Job Order Contract Natividad Medical Center 2021-01 with Staples Construction Company, Inc.,



Job Order Natividad Medical Center 2021-02 with Ausonio Incorporated, and Job Order Natividad Medical Center 2021-03 with Gustav Keoni dba Precision Construction Services.

- 8n. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with The Greeley Company, Page 46-47 (CONSENT)**
- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 1 to the agreement with The Greeley Company for Peer Review Assessment services, extending the agreement an additional one (1) year period (May 1, 2021 through April 30, 2022) for a revised full agreement term of January 1, 2020 through April 30, 2022, and adding \$24,000 for a revised total agreement amount not to exceed \$44,250.
  - b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.
9. **Accept Oral Report from Natividad Chief Financial Officer - Daniel Leon, CFO**  
January 2021 YTD Financial Reports Page 48-60
10. **Receive an Oral Report from the Natividad Foundation – Jennifer Williams, President**  
A Review of Natividad Foundation's COVID-19 Response
11. **Receive an Oral Report from Natividad Quality– Dr. Chad Harris, Quality Director**  
A review of HCAHPS and Quality Metrics
12. **Receive Oral Report from Natividad Chief Executive Officer - Dr. Gary R. Gray, CEO**
13. **Receive Oral Report from Natividad Chief Nursing Officer – Nancy Buscher, CNO**
14. **Receive Oral Report from Natividad Chief of Staff – Dr. Chris Carpenter, COS**  
Recognition for 2020 Physician of the Year, Consultant of the Year and Advanced Practice Clinicians of the Year as nominated and selected by medical staff peers and residents in training.
15. **Closed Session Public Comment**  
The public may comment on Closed Session items prior to the Board's recess to Closed Session.
16. **Recess to Closed Session under Government Code Section 54950**
- a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive Medical Quality Assurance Reports Dr. Craig Walls, CMO

17. Reconvene on Public Agenda Items

18. Accept and approve February 2021 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals. *Page 61-62*

Adjournment

**Next Board of Trustees Meeting**

**Friday, April 9, 2021**

**9:00 AM**

**VIDEO CONFERENCE/TELEPHONIC MEETING**



## NMC Board of Trustees Meeting

Friday, February 12, 2021

9:00 AM

\*\*\* TELEPHONIC MEETING \*\*\*

### MINUTES

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**Board of Trustees:** In person: Dr. Gary Gray; Via Zoom: Marcia Atkinson, Dr. Chris Carpenter, Libby Downey, Fernando Elizondo, Manny Gonzalez, Supervisor Chris Lopez, Manuel Osorio, Simon Salinas, Mitch Winick Via Phone: Charles Mc Kee

**Absent:**

**NMC Staff/County:** Stacy Saetta, Andrea Rosenberg, Daniel Leon, Dr. Craig Walls, Jeanne-Anne Balza, , Nancy Buscher, Teri Ransbury, Dr. Chad Harris, Hillary Fish, Dr. Jacquelyne Sylvia, Dr. Walt Mills, Dr. Melissa Nothnagle Janine Bouyea, Jenifer Williams, Cynthia Johnson, Dr. Wendell Harry, Blair Limon, Juan Pablo Lopez

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### **Call to Order**

### **Roll Call**

#### *Present*

*Marcia Atkinson  
Dr. Chris Carpenter  
Libby Downey  
Fernando Elizondo  
Manny Gonzalez  
Dr. Gary Gray  
Supervisor Chris Lopez  
Charles McKee  
Manuel Osorio  
Simon Salinas  
Mitch Winick*

#### *Absent*

### **Public Comment**

a. **None**

### **Additions and Corrections by Clerk** – Board Clerk

*The Clerk of the Board of Trustees will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.*

### **Minutes**

- Approve the Minutes of January 8, 2021

*MOTION: Motion to approve the minutes of January 8, 2021 BOT meeting by Fernando Elizondo, seconded by Supervisor Chris Lopez, and approved by the following vote*

*Roll call vote taken pursuant to Government Code 54953:*

*Marcia Atkinson: AYE  
Dr. Chris Carpenter: AYE  
Libby Downey: AYE*

*Fernando Elizondo: AYE*  
*Manny Gonzalez: ABSTAIN*  
*Dr. Gary Gray: AYE*  
*Supervisor Chris Lopez: AYE*  
*Charles McKee: NO VOTE*  
*Manuel Osorio: ABSTAIN*  
*Simon Salinas: ABSTAIN*  
*Mitch Winick: AYE*

*Absent*

### **Board Comments**

Board Chair – Marcia Atkinson wanted to welcome our new board members Manuel Osorio, Manny Gonzalez and Simon Salinas. All three have given tremendously to our community already and now again in joining us on the Natividad Board of Trustees, continuing in your commitment to the resident of Monterey County.

Fernando Elizondo also wanted to thank all of the new members for their work in the community and welcome them to the board and their continued support of our community. Mitch Winick also wanted to echo his colleague's thoughts. Adding he believes they will add depth and broaden our understanding of the community with their long-standing service in government and education.

Supervisor Lopez wanted to thank all three new members for stepping up in the middle of the pandemic to volunteer to help in our community and recognize that for Simon Salinas, it is a privilege to serve with you as I have long served for you as my mentor.

Simon wanted to thank the board for the opportunity to serve but more than that kudos to the staff from nurses to maintenance as we get our community back to health and wellness. Manuel Osorio, while my background is school boards this is a different type of board for me to sit on, however, as I reviewed the documents for the meeting, I believe I will enjoy my time here on this board and look forward to learning a lot of new things.

Manny Gonzalez retired from the County in July 2018 but was still involved with the Housing Authority until March of 2019. Manny believes that healthcare is very important and what we do here at Natividad is especially important because we serve the community at large.

### **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**

*This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.*

### **Consent Calendar**

#### **Approve the following policies, procedures, rules, and regulations:**

#### **8a. Policies/Procedures/Forms/Manuals (listed and available upon request)**

- Natividad ACGME Annual Institutional Review 2021
- Annual Patient Care Clinical Contracts Evaluation
- Approval of Radiology Service Director, Joseph P. Marshall, MD
- Approval of Interim Medical Specialties Service Director, Anthony R. Galicia, MD
- Proposed Changes to Vascular Surgery Privilege List



- Proposed PALS Exemption for Pediatric Cardiologists
- Proposed Updates to MSP003-4, Health Screening Attestation Requirements
- IRB Policy: Emergency Use of An Investigational Drug, Biologic Product or Medical Device
- Standardized Procedures:
  - Neonatal Nurse Practitioner
  - Nurse Practitioner in Pediatric Forensics

***New Policies***

- ED-1380 Screening and Initial Management Guidelines for the High-Risk Head Injured Patient (mTBI Screening)

***Revised Policies***

- 3:1200 IV Compounding
- 3:3010 Disposal of Medication Waste
- 3:3375 Guidelines for Argatroban Use in the Management of Heparin Induced Thrombocytopenia (HIT)
- 6:0325 Acceptable Patient Identification
- 6:1000 Health Information Management
- PED-7180 IVIG Therapy
- TPMG-005 Neurosurgery Trauma Consult Guidelines
- 7:0860 Patient Safety Risk Management Plan

***No Changes***

- 1:9317 Head Injury/Bleed Injury Disposition
- 3:1050 Hypertonic Saline (3% and 23.4% Sodium Chloride) Use
- 3:2150 Pain Management Obstetrical Patient
- 3:3900 Drug-Food Interactions
- 3:7860 Controlled Medication Reconciliation – Anesthesiology
- 3:7950 Medication Transport – Authorized Personnel
- 3:9500 Antipyretics for Pediatric Patients

***Retire***

- 3:7830 ICU RSI Kit Controlled Substance Security And Control

***Guidelines (Informational Only)***

- COVID-003 REV Isolation Guideline (2/2/21)
- COVID-0004 Guidelines for Suspected or Confirmed COVID-19 in the Surgical Services Department
- COVID-0006 REV WCS COVID Guideline (2/2/21)
- COVID-0035 Natividad Crisis Care Plan
- COVID-0036 Guidelines for the Emergency Use Authorization of Casirivimab and Imdevimab

**Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8i of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.**

- 8b. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Amendment for Modular Devices Inc., Page 20-21 (CONSENT)**

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee

to execute amendment No. 2 to the agreement (A-14062) with Modular Devices, Inc. for the continued lease of a mobile angiography/interventional radiology lab (IR) unit and a mobile magnetic resonance imaging (MRI) unit at NMC, with no change to the term of the agreement, and adding \$477,000 for a revised total agreement amount not to exceed \$4,262,000.

**8c. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with RQI Partners, LLC, Page 22-23 (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with RQI Partners, LLC for the HeartCode learning tool at NMC for an amount not to exceed \$88,208 with an agreement term of April 1, 2021 through March 31, 2014.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$8,820) of the original cost of the agreement.
- c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard insurance, limitations on liability, and limitations on damages provisions within the agreement.

**8d. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Spin Recruitment Services, Page 24-25 (CONSENT)**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-13971) with Spin Recruitment Services for advertising recruitment services, extending the agreement an additional eighteen month (18) period (July 1, 2021 through December 31, 2022) for a revised full agreement term of July 1, 2018 through December 31, 2022, and adding \$300,000 for a revised total agreement amount not to exceed \$900,000.

**8e. \* Approve for Submission to the Monterey County Board of Supervisors the Following Amendment to PPPR No. 98-394, Page 26-27 (CONSENT)**

- a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendix A to adjust the salary range for the classification of Medical Unit Clerk, as indicated; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

**8f. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Blue Elm Company LLC, Page 28-29 (CONSENT)**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the Agreement (A-13929) with Blue Elm Company LLC for Master Software License & Maintenance services for data integrity verification and issue resolution software at NMC adding \$3,840 for a revised total agreement amount not to exceed \$33,840.
- b. Authorize the Deputy Purchasing Agent for NMC or his delegate to execute up to three (3) future amendments for extended software maintenance in future years, provided that the annual cost of the extended maintenance does not exceed \$4,240 per year.
- c. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments which are not related to extended annual maintenance provided that the cost does not exceed ten percent (10%) (\$1,920) of the original cost of the agreement per each

amendment.

- 8g. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Clinical Computer Systems, Page 30-31 (CONSENT)**  
a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13073) with Clinical Computer Systems for OBIX perinatal monitoring and data system services, extending the agreement an additional five (5) year period for a revised full agreement term of April 1, 2016 through March 31, 2026, and adding \$266,450 for a revised total agreement amount not to exceed \$396,844.
- 8h. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Secure Exchange Solutions, Inc., Page 32-33 (CONSENT)**  
a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Secure Exchange Solutions, Inc. for secure messaging services at NMC for an amount not to exceed \$58,500 with an agreement term retroactive to December 1, 2020 through January 25, 2024.  
b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.
- 8i. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Dopamine Therapeutics Inc., Page 34-35 (CONSENT)**  
a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute the First Amendment to the Professional Services Agreement with Dopamine Therapeutics, Inc. to provide family medicine services at NMC, extending the term by twelve months (July 1, 2021 to June 30, 2022) for a revised full agreement term of August 1, 2019 to June 30, 2022, and adding \$200,000 for a revised total not to exceed amount of \$300,000 in the aggregate; and  
b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

**MOTION:** *Motion to approve Policies/Procedures/Forms/Manuals and contract items 8a-8i, with corrections made to item 8c changing an agreement date from March 31, 2014, to March 31, 2024 and item 8h a typo in the summary discussion changing Direct Secure Massaging to Direct Secure Messaging, moved by Simon Salinas, seconded by Manny Gonzalez, and approved by the following vote*

*Roll call vote taken pursuant to Government Code 54953:*

*Marcia Atkinson: AYE*  
*Dr. Chris Carpenter: AYE*  
*Libby Downey: AYE*  
*Fernando Elizondo: AYE*  
*Manny Gonzalez: AYE*  
*Dr. Gary Gray: AYE*  
*Supervisor Chris Lopez: AYE*  
*Charles McKee: NO VOTE*  
*Manuel Osorio: AYE*  
*Simon Salinas: AYE*



*Mitch Winick: AYE*

*Absent*

9. **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with RBB Architects Inc., which is in the final stages of negotiation** *Page 36-37*

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-12753) with RBB Architects Inc. for architectural services for the Radiology Modernization Project at NMC pursuant to the Request for Qualifications (RFQ) # 9600-54, extending the agreement an additional three (3) month period (March 1, 2021 through May, 31, 2021) for a revised full agreement term of September 23, 2014 through May 31, 2021.

**MOTION:** *Motion to accept item number 9, moved by Simon Salinas, seconded by Manny Gonzalez, and approved by the following vote:*

*Roll call vote taken pursuant to Government Code 54953:*

*Marcia Atkinson: AYE*

*Dr. Chris Carpenter: AYE*

*Libby Downey: AYE*

*Fernando Elizondo: AYE*

*Manny Gonzalez: AYE*

*Dr. Gary Gray: AYE*

*Supervisor Chris Lopez: AYE*

*Charles McKee: NO VOTE*

*Manuel Osorio: AYE*

*Simon Salinas: AYE*

*Mitch Winick: AYE*

*Absent*

10. **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with One Workplace dba PBI., which is in the final stages of negotiation** *Page 38-39*

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with One Workplace dba Peninsula Business Interiors (PBI) for new product, delivery, installation and associated furniture services at NMC for an amount not to exceed \$1,750,000 with an agreement term April 15, 2021 through April 14, 2024.

b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (2) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$175,000) of the original cost of the agreement.

**MOTION:** *Motion to accept item number 10, moved by Manuel Osorio, seconded by Supervisor Chris Lopez, and approved by the following vote:*

*Roll call vote taken pursuant to Government Code 54953:*

*Marcia Atkinson: AYE*

*Dr. Chris Carpenter: AYE*

*Libby Downey: AYE*

*Fernando Elizondo: AYE*  
*Manny Gonzalez: AYE*  
*Dr. Gary Gray: AYE*  
*Supervisor Chris Lopez: AYE*  
*Charles McKee: NO VOTE*  
*Manuel Osorio: AYE*  
*Simon Salinas: AYE*  
*Mitch Winick: AYE*

*Absent*

11. **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Optuminsight Inc., which is in the final stages of negotiation** *Page 40-41*  
Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an amendment No. 3 to the agreement (A-14280) with Optuminsight, Inc. for perioperative (surgery) consulting services to improve the number of surgical procedures and patients satisfaction, extending the agreement an additional two(2) years (March 1, 2021 through March 31, 2025) for a revised full agreement term of March 26, 2019 through March 31, 2025 and adding \$540,000 for a revised full agreement amount not to exceed \$ 2,220,000.

**MOTION:** *Motion to accept item number 11, moved by Fernando Elizondo, seconded by Manny Gonzalez, and approved by the following vote:*

*Roll call vote taken pursuant to Government Code 54953:*

*Marcia Atkinson: AYE*  
*Dr. Chris Carpenter: AYE*  
*Libby Downey: AYE*  
*Fernando Elizondo: AYE*  
*Manny Gonzalez: AYE*  
*Dr. Gary Gray: AYE*  
*Supervisor Chris Lopez: AYE*  
*Charles McKee: NO VOTE*  
*Manuel Osorio: AYE*  
*Simon Salinas: AYE*  
*Mitch Winick: AYE*

*Absent*

12. **Accept Oral Report from Natividad Chief Financial Officer - Daniel Leon, CFO**  
December 2020 YTD Financial Reports

**MOTION:** *Motion to accept the December 2020 Financial Report, moved by Fernando Elizondo, seconded by Simon Salinas, and approved by the following vote*

*Roll call vote taken pursuant to Government Code 54953:*

*Marcia Atkinson: AYE*  
*Dr. Chris Carpenter: AYE*  
*Libby Downey: AYE*  
*Fernando Elizondo: AYE*  
*Manny Gonzalez: AYE*

*Dr. Gary Gray: AYE*  
*Supervisor Chris Lopez: AYE*  
*Charles McKee: NO VOTE*  
*Manuel Osorio: AYE*  
*Simon Salinas: AYE*  
*Mitch Winick: AYE*

*Absent*

13. Receive Oral Report from Natividad Chief Executive Officer - Dr. Gary R. Gray, CEO

14. Receive Oral Report from Natividad Chief Nursing Officer – Nancy Buscher, CNO

15. Receive Oral Report from Natividad Chief of Staff – Dr. Chris Carpenter, COS

16. Accept and approve December 2020 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals.

*MOTION: Motion to accept the report on December 2020 Credentials Report, moved by Libby Downey, seconded by Mitch Winick, and approved by the following vote*

*Roll call vote taken pursuant to Government Code 54953:*

*Marcia Atkinson: AYE*  
*Dr. Chris Carpenter: AYE*  
*Libby Downey: AYE*  
*Fernando Elizondo: AYE*  
*Manny Gonzalez: AYE*  
*Dr. Gary Gray: AYE*  
*Supervisor Chris Lopez: AYE*  
*Charles McKee: NO VOTE*  
*Manuel Osorio: AYE*  
*Simon Salinas: AYE*  
*Mitch Winick: AYE*

*Absent*

**Adjournment:** With no other business before the Board, the meeting was adjourned at 11:28 am

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**Marcia Atkinson, Chair**

*Recorded by Irene Zenk*



# MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

## Health Care Interpreter Network Agreement

Legistar Number: \_\_\_\_\_

### **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Health Care Interpreter Network (HCIN) for shared interpreter services at NMC for an amount not to exceed \$265,000 with an agreement term July 1, 2021 through June 30, 2024.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Health Care Interpreter Network (HCIN) for shared interpreter services at NMC for an amount not to exceed \$265,000 with an agreement term July 1, 2021 through June 30, 2024.

#### **SUMMARY/DISCUSSION:**

Federal and state laws including, but not limited to Section 1557 of the Affordable Care Act (ACA) and Title VI require healthcare organizations to provide patients with access to qualified interpreters. Approximately 42% of the patient population at NMC identify themselves as limited English proficient (LEP). Health Care Interpreter Network's (HCIN) automated video/voice call center system provides NMC with 24/7 access to Qualified healthcare interpreters in 170 languages, including American Sign Language (ASL) using video conferencing devices and various forms of telephone interpreter services.

NMC has been using HCIN's network to stay compliant with the ever-changing rules and regulations as well as maintaining Joint Commission accreditation. The provision of interpretation services also helps NMC to improve the quality of healthcare and reduce liability for medical errors due to a breakdown in communication.

Since providers deemed it necessary to use video/telephone to limit exposure and communicate with COVID patients, we have experienced a 183% increase in service requests. Specifically, in June 2020 began the significant increase in usage and we anticipate the high usage to continue.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee on by its Board of Trustees on March 12, 2021.

#### **FINANCING:**

The cost for this agreement is \$265,000 of which \$50,000 shall be included in the Fiscal Year 2020-21 Recommended Budget. Should NMC seek extensions of the original agreement, amounts for any extensions will be included in those budgets as appropriate.

## **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The agreement provides NMC with the additional support it needs to maintain compliant with multiple federal and state laws while providing reliable and quality patient care, the outcome of which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Victor Sosa, CMI, Hospital Interpreter Services Manager, 796-1612  
Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:  
Health Care Interpreter Network Agreement

Attachments on file with the Clerk of the Board

## MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**Nancy Lomeli dba Sal's Taxi Amendment No. 2**

**Legistar Number:**

### **..Title**

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with Nancy Lomeli dba Sal's Taxi for lab specimen and patient transportation services, extending the agreement an additional one (1) year period (May 31, 2021 through May 30, 2022) for a revised full agreement term of February 1, 2017 through May 30, 2022, and adding \$25,000 for a revised total agreement amount not to exceed \$150,000.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with Nancy Lomeli dba Sal's Taxi for lab specimen and patient transportation services, extending the agreement an additional one (1) year period (May 31, 2021 through May 30, 2022) for a revised full agreement term of February 1, 2017 through May 30, 2022, and adding \$25,000 for a revised total agreement amount not to exceed \$150,000.

#### **SUMMARY/DISCUSSION:**

Natividad provides Complimentary Local Transportation through Sal's taxi, which aims to ease access to medical care, promote patient safety, and comply with SB1152 discharge of homeless patients. Sal's taxi also provides time sensitive transportation of laboratory specimen and/or materials from Natividad to other laboratories and vice versa.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this renewal and amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on March 12, 2021.

#### **FINANCING:**

The cost for this renewal and amendment No. 2 is \$25,000 of which \$5,000 is included in the Fiscal Year 2020-21 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The services rendered in this agreement provide ease of access to medical services in Monterey County.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety



Prepared by: Karen Friedrich, Administration, 783-2556

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Sal's Taxi Amendment No. 2

Sal's Taxi Renewal and Amendment No. 1

Sal's Taxi Agreement for Services

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

**Mission Linen Supply Amendment No. 6**

**Legistar Number:** \_\_\_\_\_

### **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-13241) with Mission Linen Supply for linen processing services, extending the agreement an additional one (1) year period (July 1, 2021 through June 30, 2022) for a revised full agreement term of July 1, 2016 through June 30, 2022, and adding \$540,000 for a revised total agreement amount not to exceed \$2,580,000.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-13241) with Mission Linen Supply for linen processing services, extending the agreement an additional one (1) year period (July 1, 2021 through June 30, 2022) for a revised full agreement term of July 1, 2016 through June 30, 2022, and adding \$540,000 for a revised total agreement amount not to exceed \$2,580,000.

#### **SUMMARY/DISCUSSION:**

NMC issued a Request for Proposal (RFP) # 9600-64 on March 16, 2016 to solicit for one or more new agreements for linen processing services and scrub rental services from qualified vendors. Upon a thorough selection process by NMC, Mission Linen Supply was found to be the most qualified vendor and was awarded an agreement to provide linen processing services and scrub rental services for NMC. The Board of Supervisors approved Agreement (A-13241) for a one (1) year period from July 1, 2016 through June 30, 2017 with an option to extend the Agreement for four (4) additional one year periods, and a total agreement amount not to exceed \$400,000 as stated in the RFP.

On May 9, 2017, the Board of Supervisors approved amendment no. 1 to extend the term of the agreement for an additional one (1) year period through June 30, 2018 to allow for services to continue, and to add an additional \$680,000 based on an increase in the annual projected spend from \$400,000 to \$540,000 for linen and scrub rental services. The initial agreement amount of \$400,000 was too low as NMC did not anticipate a significant increase in the volume of patients treated at the trauma center when the contract amount was projected for the RFP. The annual volume of patients treated at NMC has steadily increased since NMC's designation as a Level II Trauma Center in January 2015, which resulted in a greater demand for scrub rental services and linen processing services.

On May 8, 2018, the Board of Supervisors approved amendment no. 2 to extend the term of the agreement for an additional one (1) year period through June 30, 2019, to allow for services to continue, and to add an additional \$410,000 in funds for the additional year of services. As an acute care hospital, it is the policy of NMC to maintain a supply of clean linens for at least three (3) complete bed changes for the hospital's licensed bed capacity in which soiled/contaminated linen is handled as little as possible and with minimum of agitation to prevent microbial contamination of the air and persons handling the linen. In accordance with Title 22 California Code of Regulations (CCR) § 70825, The Joint Commission (TJC) regulations, as well as any other regulating agency that oversees hospital day-to-day operations, NMC is required to utilize a commercial laundry

processing service provider for laundry and linen services consisting mainly of scrubs, mats, and towels.

On February 13, 2019, NMC amended the agreement via amendment no. 3 to move to customer owned scrubs instead of rental scrubs to better control inventory and internal costs. Mission Linen Supply will still launder NMC's owned scrubs at a fixed cost of \$0.42 per piece. This will enable Natividad to maintain its own par levels in-house.

NMC is requesting approval to extend the agreement with Mission Linen Supply for an additional one (1) year period through June 30, 2022 to allow for services to continue, with a \$540,000 increase in funds for the additional year of service. Approval of the recommended action will allow Mission Linen Supply to continue providing NMC with linen processing services in accordance with the regulatory requirements as well as accommodate any unexpected volume increases. Having a reliable and available service provider is crucial in the NMC's day-to-day operations and will allow NMC to continue to have clean linens available to NMC patients, and clean scrubs available for the NMC staff.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this and amendment No. 6 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 6 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on March 12, 2021

#### **FINANCING:**

The cost for this amendment No. 6 is \$540,000 of which \$45,000 is included in the Fiscal Year 2020-21 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The services rendered under this agreement enhance operations at the hospital by improving the patient experience, promoting a healthy environment, and also providing reliable and quality patient care, which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Curtis Fortune, Director of Environmental Services, 783-2654

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

#### **Attachments:**

Mission Linen Supply Amendment 6  
Mission Linen Supply Amendment 5  
Mission Linen Supply Amendment 4  
Mission Linen Supply Amendment 3  
Mission Linen Supply Amendment 2



Mission Linen Supply Amendment 1  
Mission Linen Supply Agreement

Attachments on file with the Clerk of the Board

## MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

### **Amendment 1 to Architectural Services Master Agreements per RFP #9600-63**

**Legistar Number:** \_\_\_\_\_

#### **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 with Hammel, Green, Abrahamsom, Inc. to the agreement (A-13061), Nichols, Melburg & Rosetto, (A-13062), Kasavan Architects, (A-13064) and Wald, Ruhnke, & Dost, Architects, LLP (A-13065) for architectural services, extending the agreement an additional one (1) year period (March 1, 2021 through February 28, 2022) for a revised full agreement term of March 1, 2016 through February 28, 2022 with no change to the total aggregate amount or scope of work.

#### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 with Hammel, Green, Abrahamsom, Inc. to the agreement (A-13061), Nichols, Melburg & Rosetto, (A-13062), Kasavan Architects, (A-13064) and Wald, Ruhnke, & Dost, Architects, LLP (A-13065) for architectural services, extending the agreement an additional one (1) year period (March 1, 2021 through February 28, 2022) for a revised full agreement term of March 1, 2016 through February 28, 2022 with no change to the total aggregate amount or scope of work.

#### **SUMMARY/DISCUSSION:**

In 2016, Hammel, Green and Abrahmsom, Inc., Nichols, Melburg & Rosetto, Kasavan Architects, Wald, Ruhnke & Dost Architects, were selected for their expertise and capabilities necessary to provide on-call services under \$100,000 for architectural and engineering design services for various projects at Natividad Medical Center (NMC), California under a competitive selection process in accordance with County policies under Request for Qualifications (RFQ) #9600-63.

NMC staff has identified a need for these consultants to continue to provide services associated with on-call architectural and engineering design services for various projects to assist NMC staff in areas related to professional design services related to capital projects.

Hammel, Green and Abrahmsom, Inc., Nichols, Melburg & Rosetto, Kasavan Architects, and Wald, Ruhnke & Dost Architects, may provide architectural consultant services for future services that may be required to address tenant improvements and repairs at NMC. The County requires these consultant services beyond the original term of the Architectural Agreement to the individual Amendment between the County and Hammel, Green and Abrahmsom, Inc., Nichols, Melburg & Rosetto, Kasavan Architects, and Wald, Ruhnke & Dost Architects, LLP, will extend the expiration date of the Amendment from February 28, 2020 for one (1) additional year through February 28, 2022 [beyond the anticipated five (5) year term of the Amendment allowed per RFQ #9600-63 for a total term of seven (6) years], for a revised term from February 28, 2016 through February 28, 2022.

The term for this Amendment exceeds the standard five (5) year term. Since NMC has an ongoing need for these services, additional time beyond the original term of the Amendment authorized per

RFQ #9600-63 is required. NMC's staff recommends extending the term of these agreements to allow the consultants to provide for these services. The proposed extension of the term of each Agreement through February 28, 2022 and will enable NMC to procure professional services under a new RFQ prior to the expiration of the proposed amendments.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on March 12, 2021

**FINANCING:**

There is no cost for this amendment No. 1. Amounts for remaining years of the agreement were included in those budgets as appropriate.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The recommended action supports the Board of Supervisors' Strategic Initiatives by allowing for the planning and development of sustainable, physical infrastructure that improves the quality of life for County residents and supports economic development results, and further provides improvements to health and safety facilities.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Brian Griffin, Project Manager III, 783-2605

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

**Attachments:**

Amendment No. 1 with Hammel, Green and Abrahmsom, Inc.

Amendment No. 1 with Kasavan Architects

Amendment No. 1 with Nichols, Melburg & Rosetto

Amendment No. 1 with Wald, Ruhnke & Dost Architects, LLP

Original Agreement with Hammel, Green and Abrahmsom, Inc.

Original Agreement with Kasavan Architects

Original Agreement with Nichols, Melburg & Rosetto

Original Agreement with Wald, Ruhnke & Dost Architects, LLP

Attachments on file with the Clerk of the Board



## MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**Quest Diagnostics, Inc. Amendment No. 2**

**Legistar Number:** \_\_\_\_\_

### **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-13599) with Quest Diagnostics, Inc. for lab reference testing services, extending the agreement an additional one (1) year period (July 1, 2021 through June 30, 2022) for a revised full agreement term of July 1, 2017 through June 30, 2022, and adding \$1,130,000 for a revised total agreement amount not to exceed \$4,130,000.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-13599) with Quest Diagnostics, Inc. for lab reference testing services, extending the agreement an additional one (1) year period (July 1, 2021 through June 30, 2022) for a revised full agreement term of July 1, 2017 through June 30, 2022, and adding \$1,130,000 for a revised total agreement amount not to exceed \$4,130,000.

#### **SUMMARY/DISCUSSION:**

Quest Diagnostics is the leading provider of diagnostic testing in the nation, and serves approximately 140 million patients each year. Quest Diagnostics is NMC Laboratory's primary reference laboratory, although NMC uses Salinas Valley Memorial Hospital as a reference laboratory on occasion as well. Physicians at NMC and local clinics, which send laboratory work to NMC, may order highly specific types of tests, which the NMC Laboratory cannot perform on-site. As laboratory technology advances, more and more esoteric tests become available for Physicians and clinics to order; these esoteric tests are used for the diagnosis of disease or monitoring of disease processes and are critical for patient care. The NMC laboratory cannot justify bringing in instruments or additional staff for the low volume of every type individual test available. NMC's laboratory staff currently does monitor and shall continue to monitor test utilization to look for opportunities to in-source any test that has sufficient volume and methodology which could be incorporated into the Natividad Laboratory.

NMC's laboratory has an established software interface with Quest diagnostics, which allows results to be transferred securely and directly from the reference laboratory to the patient medical record at Natividad Medical Center. A Natividad clinical laboratory scientist verifies the validity of the results before they are finalized in the medical record.

The cost and test volumes increased significantly once NMC obtained designation as a Trauma Center. Although the total agreement amount appears to be increasing annually, NMC has negotiated the pricing in this new agreement to ensure that the cost for each lab reference service has decreased thereby yielding savings on each individual reference lab service item requested. This agreement replaces an older agreement that has been in place since 2005 and which expires on June 30, 2017. The new agreement does include a tiered pricing schedule that NMC negotiated when it realized that it did not reap the cost savings, which had previously been agreed to by both parties. The first tier is heavily discounted to allow NMC an opportunity to achieve approximately \$100,000 in savings. Once that savings has been reached, it moves to another pricing tier equivalent to the MedAssets GPO pricing throughout the remainder of the term of the agreement.

**Commercial General Liability Insurance Exception**

Commercial General Liability Insurance Additional Insured Endorsement requirements were previously waived for this vendor under this Agreement and continue to be waived because Quest Diagnostics is Self-Insured for Commercial General Liability Insurance.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on March 12, 2021

**FINANCING:**

The cost for this amendment No. 2 is \$1,130,000 of which \$280,000 is included in the Fiscal Year 2020-21 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Use of a Quest Diagnostics Reference Lab Services allows the clinicians of Natividad Hospital to order laboratory tests that are essential in effective diagnosis and monitoring of patient care. Laboratory tests are correlated with patient history and presentation to arrive at the most confident and data-driven decisions regarding care. In addition, Natividad laboratory makes use of the reference lab to confirm internal findings prior to issuing significant diagnosis to the patient, when reagents are unavailable, or lab instrumentation is in repair. The use of an immediate and reliable reference lab is vital part of the laboratory's plan to support the hospital.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Susan Weaver, Clinical Laboratory Manager, 831-772-7660

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

**Attachments:**

Quest Diagnostics, Inc. Amendment 1  
Quest Diagnostics, Inc. Agreement

Attachments on file with the Clerk of the Board



## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

**ProVation Medical, Inc. Amendment No. 1**

**Legistar Number:** \_\_\_\_\_

### **..Title**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-12453) with ProVation Medical Inc., formerly known as Wolter Kluwer Health, Inc., for ProVation Order Sets, extending the agreement an additional five (5) year period (April 16, 2021 through April 15, 2026) for a revised full agreement term of April 15, 2013 through April 15, 2026, and adding \$172,594 for a revised total agreement amount not to exceed \$676,794.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$45,837) of the original cost of the agreement.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-12453) with ProVation Medical Inc., formerly known as Wolter Kluwer Health, Inc., for ProVation Order Sets, extending the agreement an additional five (5) year period (April 16, 2021 through April 15, 2026) for a revised full agreement term of April 15, 2013 through April 15, 2026, and adding \$172,594 for a revised total agreement amount not to exceed \$676,794.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$45,837) of the original cost of the agreement.

#### **SUMMARY/DISCUSSION:**

A clinical order set is a pre-defined template that embeds evidence-based information within an order set to support clinical decision making for a specific condition or medical procedure. It is a grouping of orders, such as medication(s), diet, activity, physical therapy, laboratory and/or radiology testing needed, etc., that standardizes and expedites the ordering process for a common clinical scenario. ProVation Order Sets is software that optimizes order set management to improve consistency and efficiency of care, implementation of best practices, regulatory compliance and patient outcomes. It includes a gap analysis tool that allows NMC to align order sets with real-time clinical evidence and presents actionable recommendations for web-based review, collaboration and approval.

ProVation is a market leader in clinical decision support software and NMC has been utilizing ProVation Order Sets since 2013. NMC is requesting approval to amend the agreement to extend the term an additional five years.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on March 12, 2021.



## **FINANCING:**

The cost for this amendment No. 1 is \$172,594 of which \$32,185 is included in the Fiscal Year 2020-21 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

## **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

To improve health and quality of life through County supported policies, programs, and services. By providing standardized orders for common clinical conditions, we increase the quality of care and adherence to best practices throughout the hospital.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Charles Harris, MD, Chief Quality Officer, 783-2785

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

### Attachments:

ProVation Medical Inc. Amendment No. 1  
Assignment and Assumption Agreement  
Wolter Kluwer Health, Inc. Agreement

Attachments on file with the Clerk of the Board

## MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

### Precision Orthopedics Agreement

#### **..Title**

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Precision Orthopedics to provide orthopedic services for the period April 1, 2021 to March 31, 2024, for an amount not to exceed amount of \$10,000,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$1,000,000) of the original contract amount and do not significantly change the scope of work.

#### **..Report**

##### RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Precision Orthopedics to provide orthopedic services for the period April 1, 2021 to March 31, 2024, for an amount not to exceed amount of \$10,000,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$1,000,000) of the original contract amount and do not significantly change the scope of work.

##### SUMMARY/DISCUSSION:

Natividad must arrange for the provision of professional consultation and treatment of patients who present to the emergency department and outpatient specialty clinic in need of medical care or treatment in general orthopedic surgery and certain subspecialties (e.g. hand, spine and trauma) as required for a Level II Trauma Center.

Natividad would wishes to enter into this agreement with Precision Orthopedics, for which board certified orthopedic surgeons provide exclusive orthopedic services, including 24/7 dedicated emergency department call coverage; full-time orthopedic services in the specialty clinic; medical director services for general administration of the orthopedics department; and a physician liaison to the trauma program. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

##### OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees on March 12, 2021.

##### FINANCING:

The total not to exceed amount of this Agreement is \$10,000,000 for the period April 1, 2021 to March 31, 2024 (36 months). \$1,000,000 is included in the Fiscal Year 2020/2021 Adopted

Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement are required for a Level II Trauma Center and provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement



## MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

### NICU Agreement

#### ..Title

- a. Authorize the Chief Executive Office for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with The Regents of the University of California on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide neonatology services at NMC the April 1, 2021 to March 31, 2023 for an amount not to exceed \$700,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$70,000) of the original contract amount.

#### ..Report

##### RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Office for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with The Regents of the University of California on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide neonatology services at NMC the April 1, 2021 to March 31, 2023 for an amount not to exceed \$700,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$70,000) of the original contract amount.

##### SUMMARY/DISCUSSION:

Natividad's Neonatal Intensive Care Unit (NICU) provides stabilization of the initially ill newborn and intermediate intensive care as well as continuing care for growing newborns. Natividad wishes to enter into an agreement with UCSF School of Medicine Department of Pediatrics to provide two highly trained neonatologist physicians for 24/7 coverage of infants admitted to the NICU as well as oversight and medical direction of the unit. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

##### OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement as to legal form. Auditor-Controller has reviewed and approved this agreement as to fiscal provisions. The agreement has been reviewed and approved by Natividad's Finance Committee and Board of Trustees on March 12, 2021.

##### FINANCING:

The total not to exceed amount of this Agreement is \$700,000 for the period April 1, 2021 to March 31, 2023. \$350,000 is included in the Fiscal Year 2020/2021 Adopted Budget. The

remaining amount will be budged in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Partnering with UCSF will enhance the breadth of services now being provided at NMC for children in Monterey and neighboring counties, thus allowing more children and their families to remain closer to home for acute pediatric care.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.255

Attachments: Agreement

Attachments on file at the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **James F. Lilja MD dba Bay Area Gynecology Oncology Second Amendment**

#### **..Title**

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Second Amendment to the Professional Services Agreement (A-13538) with James F. Lilja, M.D. dba Bay Area Gynecology Oncology to provide gynecology oncology and urology gynecology services adding \$100,000 for a revised total not to exceed amount of \$810,000, but with no change to the contract term of February 1, 2018 to March 31, 2022; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$41,000) of the original contract amount.

#### **..Report**

##### **RECOMMENDATION:**

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Second Amendment to the Professional Services Agreement (A-13538) with James F. Lilja, M.D. dba Bay Area Gynecology Oncology to provide gynecology oncology and urology gynecology services adding \$100,000 for a revised total not to exceed amount of \$810,000, but with no change to the contract term of February 1, 2018 to March 31, 2022; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$41,000) of the original contract amount.

##### **SUMMARY/DISCUSSION:**

Natividad Medical Center operates the D'Arrigo Family Specialty Services Outpatient Clinic offering over fifteen different specialty care services. Natividad has an agreement with Bay Area Gynecology Oncology, for which Dr. James Lilja and Dr. Jeff Lin provide gynecology oncology services one day a week in the outpatient specialty clinic as well as inpatient/outpatient procedures in the operating room. Natividad wishes to amend the agreement with Bay Area Gynecology Oncology to add urology gynecology services giving Monterey County residents local access to high quality specialized care. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

##### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this amendment as to legal form. Auditor-Controller has reviewed and approved this amendment as to fiscal provisions. The amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees on March 12, 2021.

##### **FINANCING:**

The cost of this Amendment is \$100,000. The total not to exceed amount of this Agreement is



\$810,000 for the period February 1, 2018 to March 31, 2022 (50 months). \$250,000 is included in the Fiscal Year 2020/2021 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement; First Amendment; Second Amendment

Attachments on file at the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Specialists on Call Fourth Amendment**

#### **..Title**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to the Service Agreement (A-13548) with Specialists on Call, Inc., (SOC), a Delaware corporation and Tele-Physicians, P.C., a California professional corporation doing business as Specialists on Call Physicians and as California Tele-Physicians to provide tele-neurology services, adding \$260,000 for a revised total not to exceed amount of \$1,080,000 in the aggregate and extending the term by twelve months (April 1, 2021 to March 31, 2022) for a revised full agreement term of February 1, 2018 to March 31, 2022; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

#### **..Report**

##### **RECOMMENDATION:**

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to the Service Agreement (A-13548) with Specialists on Call, Inc., (SOC), a Delaware corporation and Tele-Physicians, P.C., a California professional corporation doing business as Specialists on Call Physicians and as California Tele-Physicians to provide tele-neurology services, adding \$260,000 for a revised total not to exceed amount of \$1,080,000 in the aggregate and extending the term by twelve months (April 1, 2021 to March 31, 2022) for a revised full agreement term of February 1, 2018 to March 31, 2022; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

##### **SUMMARY/DISCUSSION:**

Natividad has an agreement with Specialists on Call, Inc., (SOC), a Delaware corporation and Tele-Physicians, P.C., a California professional corporation doing business as Specialists on Call Physicians and as California Tele-Physicians to provide 24/7 neurology consultative services for Natividad patients via specialized electronic telemedicine equipment. Services include indirect physical exams, history taking, diagnostic protocols, image analysis and recommendations for therapeutic interventions and/or diagnostic tests for any neurologic emergency. Natividad wishes to amend the agreement to extend the term and add funds to allow services to continue without interruption.

##### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this amendment as to legal form. The Auditor-Controller has reviewed and approved this amendment as to fiscal provisions. The amendment

has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees on March 12, 2021.

FINANCING:

The amount of this amendment is \$260,000. The total cost of this agreement is \$1,080,000 for the period February 1, 2018 to March 31, 2022. \$260,000 is included in the Fiscal Year 2020/2021 Adopted Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement; First Amendment; Second Amendment; Third Amendment; Fourth Amendment

Attachments on File at the Clerk of the Board



## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **UCSF Pediatric Hospitalist Agreement**

#### **..Title**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with The Regents of the University of California, a California Constitutional corporation, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric hospitalist services for an amount not to exceed \$471,402 for the period April 1, 2021 to March 31, 2023; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$47,140) of the original contract amount and do not significantly change the scope of work.

#### **..Report**

##### **RECOMMENDATION:**

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with The Regents of the University of California, a California Constitutional corporation, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric hospitalist services for an amount not to exceed \$471,402 for the period April 1, 2021 to March 31, 2023; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$47,140) of the original contract amount and do not significantly change the scope of work.

##### **SUMMARY/DISCUSSION:**

Natividad operates a twelve bed pediatric unit and an eighteen bed maternal infant unit providing medical care for newborns, children and adolescents, as well as hospital based services for the pediatric population (age 0-21) through NMC's emergency medicine, trauma programs, general surgery and outpatient specialty clinics.

Natividad wishes to enter into an agreement with UCSF to provide one pediatric hospitalist physician for direct patient care services and chief pediatric hospitalist services. The chief pediatric hospitalist provides clinical leadership and oversight of the Pediatric Hospital Medicine Program. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

##### **OTHER AGENCY INVOLVEMENT:**

The total not to exceed amount of this Agreement is \$471,402 for the period April 1, 2021 to March 31, 2022. \$233,970 is included in the Fiscal Year 2020/2021 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Partnering with UCSF will enhance the breadth of services now being provided at NMC for children in Monterey and neighboring counties, thus allowing more children to remain closer to home for their acute pediatric care rather than being transferred to distant Northern California Bay Area hospitals.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement

Attachments on file at the Clerk of the Board

## MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

### **Job Order Contracts (JOC) 2021 Bid Award**

**Legistar Number:** \_\_\_\_\_

#### **Title**

- a. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$5,098,418 to the lowest responsive bidders as follows: NMC 2021-01; Staples Construction Company, Inc.;
- b. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$5,098,418 to the lowest responsive bidders as follows: NMC 2021-02 Ausonio Incorporated; and
- c. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$5,098,418 to the lowest responsive bidders as follows: NMC 2021-03 Gustav Keoni dba Precision Construction Services;
- d. Approve the Performance and Payment Bonds executed and provided by Staples Construction Company, Inc. in the amount of \$2,000,000;
- e. Approve the Performance and Payment Bonds executed and provided by Ausonio Incorporated, Inc. in the amount of \$2,000,000;
- f. Approve the Performance and Payment Bonds executed and provided by Gustav Keoni dba Precision Construction Services, Inc. in the amount of \$2,000,000; and
- g. Authorize the Chief Executive Officer (CEO) of Natividad Medical Center to execute Job Order Contract Natividad Medical Center 2021-01 with Staples Construction Company, Inc., Job Order Natividad Medical Center 2021-02 with Ausonio Incorporated, and Job Order Natividad Medical Center 2021-03 with Gustav Keoni dba Precision Construction Services.

#### **Report**

##### **RECOMMENDATION:**

- a. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$5,098,418 to the lowest responsive bidders as follows: NMC 2021-01; Staples Construction Company, Inc.;
- b. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$5,098,418 to the lowest responsive bidders as follows: NMC 2021-02 Ausonio Incorporated; and
- c. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$5,098,418 to the lowest responsive bidders as follows: NMC 2021-03 Gustav Keoni dba Precision Construction Services;
- d. Approve the Performance and Payment Bonds executed and provided by Staples Construction Company, Inc. in the amount of \$2,000,000;
- e. Approve the Performance and Payment Bonds executed and provided by Ausonio Incorporated, Inc. in the amount of \$2,000,000;
- f. Approve the Performance and Payment Bonds executed and provided by Gustav Keoni dba Precision Construction Services, Inc. in the amount of \$2,000,000; and
- g. Authorize the Chief Executive Officer (CEO) of Natividad Medical Center to execute Job Order Contract Natividad Medical Center 2021-01 with Staples Construction Company, Inc., Job Order Natividad Medical Center 2021-02 with Ausonio Incorporated, and Job Order Natividad Medical Center 2021-03 with Gustav Keoni dba Precision Construction Services.

#### SUMMARY:

The recommended actions will allow for the issuance of three one-year term Natividad Medical Center Job Order Contract contracts and the approval of the Performance and Payment Bonds executed and provided by the three contractors.

#### DISCUSSION:

Public Contract Code Section 20128.5 provides that counties may award annual contracts for repair, remodeling, or other repetitive work to be done according to unit prices. This is commonly referred to as Job Order Contracting (JOC), and is typically done by developing a construction task catalog that is then competitively bid. JOC is an indefinite quantity contract pursuant to which the Contractor will perform a variety of projects, consisting of specific construction tasks, providing an alternative procurement method for completing public works projects, which improves economy and efficiency in completing many public works projects, including urgent and time-sensitive projects. The price of an individual project will be determined by multiplying the preset unit prices and the appropriate quantities by the appropriate adjustment factor. The adjustment factor will vary depending upon the location of the work, and the time at which the work will be performed (normal working hours versus other than normal working hours).

In April 9, 2013, the Board of Supervisors approved an Agreement between the County of Monterey and The Gordian Group, Inc. to assist the County in developing a Job Order Contracting (JOC) System. On September 17, 2013, the Board adopted the Monterey County Job Order Contracting Policy Guidelines constituting the order of the Board approving Job Order Contracts pursuant to Public Contract Code Section 20128.5. On December 8, 2020, the Board of Supervisors approved the Monterey County Construction Task Catalog, Natividad Medical Center Project Manuals, and Monterey County Natividad Medical Center Technical Specifications for the Job Order Contract Projects, and authorized the advertising of the Notice to Contractors for their respective Bid Nos.: NMC 2021-01, 2021-02 and 2021-3.

The JOC Projects were advertised and bids were opened on January 28, 2021. The lowest responsive and responsible bidder is determined by the award criteria figure. For JOC Natividad Medical Center 2021-01 was Staples Construction Company; JOC Natividad Medical Center Bid 2021-02 was Ausonio Incorporated, Inc.; and for JOC Natividad Medical Center Bid 2021-03 was Gustav Keoni dba Precision Construction Services.

Each Contractor has represented that its workforce is primarily Monterey Bay Area residents, or has certified to make a good faith effort to employ Monterey Bay Area residents on each Job Order proposal in compliance with Section 5.08.120 of the Monterey County Code. Each contractor has an office located within the Monterey Bay Area.

For the Natividad Medical Center JOC, Natividad Medical Center recommends awarding contracts to three separate contractors to allow the Department the option to use the alternate contractor if the other contractor is deemed nonresponsive or has poor performance and also to have work performed concurrently. At this time, Natividad Medical Center requests three JOC contract awards.



JOC 2021 contracts will be effective upon first notice to proceed and are for a term of either: (1) one year from date signed by County, or; (2) upon the payment by County to Contractor of the maximum amount payable under the agreement, whichever occurs earlier. The County will not issue any new Job Orders after expiration of the contracts. Any Job Order authorized prior to the expiration of the Agreement must be completed within the time specified in the Job Order. In the event a scheduled completion for any Job Order extends beyond the term of the contract, the terms of the contract shall continue in effect and be applicable for such Job Orders.

Due to that range, contractors were each required to provide performance and payment bonds in the amount of \$2,000,000 to provide for JOC efficiency, maintaining control of contractor performance, as well as limiting potential risk to the County. At the time that cumulative Job Orders in excess of \$2,000,000 are anticipated, Natividad Medical Center will return to the Board for approval of increased payment and performance bonds to cover the amount of the anticipated job orders.

Any Job Order that exceeds \$1,000,000 will be brought to the Capital Improvement Committee (CIC) prior to issuance of a notice to proceed. Natividad Medical Center will provide JOC status reports to the CIC summarizing issued Job Orders, including scope, cost, schedule, and source of previously appropriated/expended funds. The JOC contracts will provide another mechanism to accomplish work that fits within the JOC guidelines. Projects that do not meet JOC criteria or are not a good fit for JOC will continue to be completed using other procurement processes, such as the typical design/bid/build process.

#### OTHER AGENCY INVOLVEMENT:

Natividad Medical Center coordinated preparation of the JOC process and the standard agreement language with Contracts/Purchasing, County Counsel, Auditor-Controller, and Risk Management as to form and the required legal, fiscal, and insurance provisions. The Office of the County Counsel and Contracts/Purchasing attended the bid opening and reviewed all bids for conformance with applicable regulations. Natividad Medical Center reviewed the bids for responsiveness. The Office of the County Counsel, Auditor-Controller, and Risk Management have reviewed and approved the contract documents as to form and legality, fiscal terms, and insurance provisions, respectively.

#### FINANCING:

Job Order Contract expenditures will be within and not exceed the FY 2020-21 approved capital projects and operational budgets. The future fiscal year capital and operational budgets will be appropriately budgeted and approved by the Board of Supervisors prior to proceeding with expenditures. The Agreement is for three individual Job Order Contract for \$2,000,000 for an initial total of \$6,000,000 with an option to extend each contract to a cap of \$5,098,418 with a potential total maximum amount of \$15,295,254. A five percent (5%) License Fee to utilize the JOC program is payable to the Gordian Group only if and when a Job Order is issued to a JOC Contractor. Optionally, as needed, the County may utilize JOC Project Management services for an additional 5.95% fee. There is no impact to the general fund.

#### BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The JOC program helps with providing efficient and effective hospital operations by allowing improved processing for smaller and more urgent projects. The JOC program projects include improvements to health and safety facilities. Provision of adequate County facilities and infrastructure improves the quality of life for County residents and supports economic development results.

X Economic Development  
X Administration  
X Health & Human Services  
X Infrastructure  
X Public Safety

Prepared by: Brian Griffin, Project Manager. (831) 783-2605

Approved by: Dr. Gary Gray, Chief Executive Officer, (831) 783-2563

Attachments: Agreements which include the performance and payment bonds

## MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**The Greeley Company Renewal and Amendment No. 1**

**Legistar Number:** \_\_\_\_\_

### **..Title**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 1 to the agreement with The Greeley Company for Peer Review Assessment services, extending the agreement an additional one (1) year period (May 1, 2021 through April 30, 2022) for a revised full agreement term of January 1, 2020 through April 30, 2022, and adding \$24,000 for a revised total agreement amount not to exceed \$44,250.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 1 to the agreement with The Greeley Company for Peer Review Assessment services, extending the agreement an additional one (1) year period (May 1, 2021 through April 30, 2022) for a revised full agreement term of January 1, 2020 through April 30, 2022, and adding \$24,000 for a revised total agreement amount not to exceed \$44,250.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.

#### **SUMMARY/DISCUSSION:**

NMC has multiple medical specialties on its medical staff. The Joint Commission requires ongoing monitoring and evaluation of provider performance in order to ensure excellence in physician performance and the highest quality of patient care. It is necessary to obtain the services of an external independent review organization in order to gain objective specialty expertise for some of the smaller specialties and to avoid conflict of interest. The Greeley Company offers comprehensive ongoing external peer review services for continued improvement of patient care and risk reduction at NMC. Greeley also offers special focused evaluations through its panel of board certified physician specialists, not otherwise available to NMC.

NMC had previously contracted with a different vendor to provide independent peer review services, however is currently seeking a transition to The Greeley Company after an evaluation of available options. NMC has had a strong partnership and an existing agreement with Greeley to provide a separate scope of services which expired on December 31, 2021. NMC is currently requesting approval to renew and amend the existing agreement with The Greeley Company to add independent peer review services for a one year period.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel reviewed and approved this renewal and amendment No.1 as to form, and the Auditor-Controller reviewed and approved as to payment provisions. The renewal and amendment No. 1 was reviewed and approved by NMC's Finance Committee and by its Board of Trustees on March 12, 2021.

**FINANCING:**

The cost for this renewal and amendment No.1 is \$24,000 which is included in the Fiscal Year 2020-21 Adopted Budget.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

To improve health and quality of life through County supported policies, programs, and services. By providing objective peer review of the work of our physicians and other providers we increase the quality of care and adherence to best practices throughout the hospital.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Charles Harris, MD, Chief Quality Officer, 783-2785

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

The Greeley Company Agreement

Attachments on file with the Clerk of the Board





# FINANCIAL STATEMENTS

JANUARY 31, 2021

2/26/2021

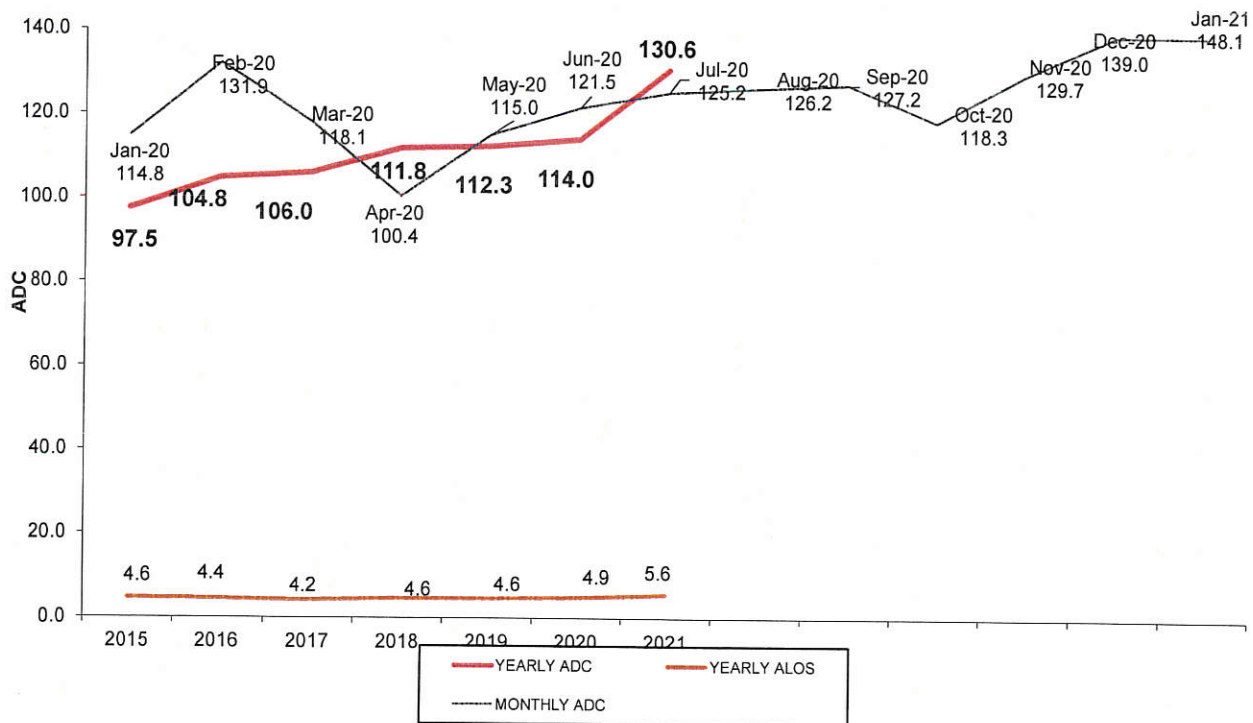


## **FINANCIAL STATEMENTS**

**JANUARY 31, 2021**

### **I N D E X**

<b><u>PAGE #</u></b>	<b><u>DESCRIPTION</u></b>
1	TOTAL ADC TREND GRAPH - 2015-2021
2	STATISTICAL REPORT
4	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS TO BUDGET
5	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS PER APD
6	BALANCE SHEET
7	SCHEDULE OF STATE / COUNTY RECEIVABLES
8	STATEMENT OF CASH FLOWS
9	RECONCILIATION OF GOVERNMENT FUNDING
10	CASH FLOW PERFORMANCE F/Y 20-21 ACTUAL TO BUDGET
11	CASH SCHEDULE FOR F/Y 20-21



# NATIVIDAD STATISTICAL REPORT JANUARY 31, 2021

Month-To-Date					Year-To-Date					
11-20	12-20	01-21	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS	CY/PY				
1	208	144	161	208	NICU	15	1,442	1,359	1,428	-4.83%
2	1,874	2,278	2,442	1,555	Med/Surg	61	10,785	13,638	10,790	26.39%
3	284	331	478	195	ICU	10	1,353	2,349	1,355	73.36%
4	42	27	5	54	Peds	12	374	192	396	-51.52%
5	702	733	703	724	Acute Rehab	24	5,020	4,993	4,918	1.53%
6	261	256	286	271	OB/Gyn	27	1,881	1,994	1,912	4.29%
7	3,371	3,769	4,075	3,007	TOTAL ACUTE	149	20,855	24,525	20,799	17.91%
8	521	541	516	465	Psychiatric	19	3,225	3,544	3,203	10.65%
9	3,892	4,310	4,591	3,472	TOTAL DAYS	168	24,080	28,069	24,002	16.94%
10	259	241	298	287	Nursery	18	1,991	2,024	1,989	1.76%
AVERAGE DAILY CENSUS										
11	89.0	97.9	108.8	73.6	Acute	125	73.7	90.8	73.9	22.87%
12	23.4	23.6	22.7	23.4	Acute Rehab	24	23.3	23.2	22.9	1.31%
13	17.4	17.5	16.6	15.0	Psychiatric	19	15.0	16.5	14.9	10.74%
14	129.7	139.0	148.1	112.0	TOTAL	168	112.0	130.6	111.6	17.03%
15	8.6	7.8	9.6	9.3	Nursery	18	9.3	9.4	9.3	1.08%
PERCENTAGE OF OCCUPANCY										
16	71.2%	78.3%	87.0%	58.9%	Acute		59.0%	72.6%	59.1%	22.9%
17	97.5%	98.3%	94.6%	97.5%	Acute Rehab		97.1%	96.7%	95.4%	1.3%
18	91.6%	92.1%	87.4%	78.9%	Psychiatric		78.9%	86.8%	78.4%	10.7%
19	77.2%	82.7%	88.2%	66.7%	TOTAL		66.7%	77.7%	68.0%	14.2%
20	47.8%	43.3%	53.3%	51.7%	Nursery		51.7%	52.2%	51.7%	1.1%
ADMISSIONS										
21	590	596	576	617	Acute		4,273	4,145	4,278	-3.11%
22	54	52	50	57	Acute Rehab		398	374	392	-4.59%
23	49	46	45	63	Psychiatric		438	336	435	-22.76%
24	693	694	671	737	TOTAL		5,109	4,855	5,105	-4.90%
25	158	147	177	172	Nursery		1,192	1,228	1,192	3.02%
26	161	151	178	183	Deliveries		1,268	1,251	1,216	2.88%
DISCHARGES										
27	560	568	591	633	Acute		4,386	4,082	4,376	-6.72%
28	54	53	48	65	Acute Rehab		453	373	389	-4.11%
29	49	46	45	56	Psychiatric		391	335	434	-22.81%
30	663	667	684	754	TOTAL		5,230	4,790	5,199	-7.87%
31	143	138	162	156	Nursery		1,082	1,124	1,078	4.27%
AVERAGE LENGTH OF STAY										
32	5.6	6.2	6.8	4.7	Acute(Hospital wide no babies)		4.7	5.8	4.7	23.40%
33	13.0	14.1	14.1	12.7	Acute Rehab		12.6	13.4	12.5	7.20%
34	2.6	2.7	2.5	2.7	OB/Gyn		2.7	2.5	2.7	-7.41%
35	10.6	11.8	11.5	7.4	Psychiatric		7.4	10.5	7.4	41.89%
36	1.6	1.6	1.7	1.7	Nursery		1.7	1.6	1.7	-5.88%
OUTPATIENT VISITS										
37	3,219	3,439	3,148	4,528	Emergency Room		31,407	24,114	31,548	-23.56%
38	513	525	539	571	ER Admits		3,961	3,655	3,954	-7.56%
39	74.0%	75.6%	80.3%	77.5%	ER Admits as a % of Admissions		77.5%	75.3%	77.5%	-2.80%
40	4,995	4,871	4,490	6,229	Clinic Visits		43,200	36,028	42,566	-15.36%
ANCILLARY PROCEDURES BILLED										
41	49,652	58,520	60,653	48,142	Lab Tests		333,888	372,391	335,887	10.87%
42	3,060	3,315	3,152	3,013	Radiology Procedures		20,895	22,642	24,444	-7.37%
43	204	171	187	210	MRI Procedures		1,456	1,365	1,425	-4.21%
44	93	51	45	148	Nuclear Med Procedures		1,026	522	1,050	-50.29%
45	993	1,023	972	1,140	Ultrasound Procedures		7,906	7,656	7,852	-2.50%
46	1,794	1,396	1,395	1,853	CT Scans		12,851	11,559	12,426	-6.98%
47	395	260	225	364	Surgeries		2,546	2,401	2,687	-10.64%
48	8.10	7.71	7.89	7.86	FTE'S PER AOB		7.86	8.05	8.05	0.00%
49	1,399.2	1,396.2	1,450.0	1,271.3	TOTAL PAID FTE'S		1,271.3	1,393.4	1,296.4	7.48%
50	5,183	5,616	5,696	5,015	ADJUSTED PATIENT DAYS		34,781	37,198	34,628	7.42%



**NATIVIDAD**  
**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED**  
**FOR FY2021**

	JUL-20	AUG-20	SEP-20	OCT-20	NOV-20	DEC-20	Jan-21	FEB-21	MAR-21	APR-21	MAY-21	JUN-21	YTD
<b>REVENUE</b>													
<b>Patient Revenue:</b>													
1 Inpatient	\$ 77,149,435	\$ 79,855,472	\$ 78,306,171	\$ 74,755,382	\$ 78,953,622	\$ 86,007,642	\$ 90,793,416						\$ 565,821,140
2 Pro Fees	2,696,122	2,236,186	2,299,002	2,494,198	1,868,807	2,532,642	1,722,218						15,849,175
3 Outpatient	28,527,426	27,989,196	27,159,445	29,608,527	26,810,166	26,823,056	22,268,310						189,186,126
4 Total Patient Revenue	108,372,983	110,080,854	107,764,618	106,858,107	107,632,595	115,363,340	114,783,944						770,856,441
<b>Deductions from revenue</b>													
5 Contractual Deductions	77,896,531	82,859,399	80,916,787	81,400,665	80,503,011	86,748,036	87,916,581						578,241,010
6 Bad Debt	5,810,435	3,985,636	3,289,758	2,044,119	3,030,736	2,482,925	1,332,700						21,976,309
7 Unable to Pay	198,923	183,546	105,354	112,097	236,157	167,623	273,566						1,275,666
8 Total Contractual Discounts	83,905,489	87,028,581	84,311,899	83,556,881	83,769,904	89,398,584	89,521,847						601,493,185
9 Net Patient Revenue	24,467,494	23,052,273	23,452,719	23,301,226	23,862,691	25,964,756	25,262,097						169,363,256
10 As a percent of Gross Revenue	22.58%	20.94%	21.76%	21.81%	22.17%	22.51%	22.01%						21.97%
11 <b>Total Government Funding</b>	5,875,865	6,422,375	5,446,330	7,359,941	5,690,945	5,192,491	5,112,591						41,100,538
<b>Other Operating Revenue:</b>													
12 Rent Income	115,026	116,045	116,225	116,224	116,225	115,753	116,224						811,722
13 Interest Income	226,937	226,937	219,616	344,086	219,616	226,937	221,497						1,885,626
14 IMF Contribution	61,151	61,151	59,178	61,151	59,178	61,151	61,151						424,111
15 Other Income	606,176	292,810	295,493	318,962	367,237	233,363	349,855						2,463,896
16 Total Other Operating Revenue	1,009,290	696,943	690,512	840,423	762,256	637,204	748,727						5,385,355
17 <b>TOTAL REVENUE</b>	31,352,649	30,171,591	29,589,561	31,501,590	30,315,892	31,794,451	31,123,415						215,849,149
<b>EXPENSE</b>													
18 Salaries, Wages & Benefits	18,294,132	18,141,804	15,341,913	15,350,217	15,140,737	15,770,781	15,603,830						111,843,414
19 Registry	890,450	1,182,181	1,680,809	1,374,188	1,476,186	1,523,535	1,826,946						9,954,295
20 Phys/Residents SWB & Contract Fees	3,419,049	3,363,198	3,503,759	3,215,765	3,292,853	3,599,756	3,914,891						24,309,372
21 Purchased Services	2,837,656	3,000,463	3,257,830	3,384,603	3,585,479	3,616,722	3,139,369						22,822,122
22 Supplies	2,759,766	2,556,961	2,866,373	2,971,814	3,077,098	3,382,405	3,601,290						21,015,707
23 Insurance	321,377	320,092	320,093	320,093	320,093	320,092	320,093						2,241,933
24 Utilities and Telephone	268,191	446,910	334,046	463,675	404,263	344,769	305,029						2,566,863
25 Interest Expense	175,382	163,966	(88,870)	(277,792)	69,186	172,660	68,997						283,529
26 Depreciation & Amortization	942,944	975,367	973,628	964,654	969,783	970,093	966,515						6,782,984
27 Other Operating Expense	483,569	776,259	579,531	683,866	648,311	685,917	563,821						4,421,274
28 <b>TOTAL EXPENSE</b>	30,392,516	28,927,201	28,569,112	28,451,084	28,984,089	30,386,730	30,310,781						206,021,513
29 <b>NET INCOME(LOSS)</b>	960,133	1,244,390	1,020,449	3,050,506	1,331,803	1,407,721	812,634						9,827,636
<b>Normalization for Extraordinary Items</b>													
30 Interest Anthem Arbitration													-
31 CARES Act Funding	(730,230)	(730,230)	(730,230)	(974,844)	(974,844)	(244,614)	(244,614)						(4,629,606)
32 DSH Final Settlement FY09-10	-	-	-	(1,360,171)	-	-	-						(1,360,171)
33 Families First C-19 Response	(277,658)	(658,108)	-	(156,950)	-	-	-						(1,092,716)
34 Total Extraordinary Items	(1,007,888)	(1,388,338)	(730,230)	(2,491,965)	(974,844)	(244,614)	(244,614)						(7,082,493)
34 <b>NET INCOME BEFORE Extraordinary Items</b>	\$ (47,755)	\$ (143,948)	\$ 290,219	\$ 558,541	\$ 356,959	\$ 1,163,107	\$ 568,020	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,745,143
<b>CAPITAL CONTRIBUTIONS</b>													
35 County Contribution													
37 <b>CHANGE IN NET ASSETS</b>	\$ 960,133	\$ 1,244,390	\$ 1,020,449	\$ 3,050,506	\$ 1,331,803	\$ 1,407,721	\$ 812,634	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 9,827,636

CURRENT MONTH				YEAR -TO -DATE					
		Variance fav. (unfav)							
Actual	Budget	\$ VAR.	% VAR	Actual	Budget	\$ VAR.	% VAR	Prior Yr	
<b>R E V E N U E</b>									
<b>Patient Revenue:</b>									
\$ 90,793,416	\$ 70,450,645	\$ 20,342,771	28.9	\$ 565,821,140	\$ 488,609,293	\$ 77,211,847	15.8	\$ 477,999,304	
1,722,218	1,944,493	(222,275)	(11.4)	15,849,175	13,486,017	2,363,158	17.5	14,178,852	
22,268,310	32,170,736	(9,902,426)	(30.8)	189,186,126	223,119,592	(33,933,466)	(15.2)	217,897,990	
114,783,944	104,565,874	10,218,070	9.8	770,856,441	725,214,902	45,641,539	6.3	710,076,146	
<b>Deductions from Revenue</b>									
87,916,581	77,716,714	(10,199,867)	(13.1)	578,241,010	539,003,018	(39,237,992)	(7.3)	531,667,115	
1,332,700	3,919,458	2,586,758	66.0	21,976,309	27,183,338	5,207,029	19.2	25,002,343	
272,566	420,251	147,685	35.1	1,275,866	2,914,643	1,638,777	56.2	2,912,517	
89,521,847	82,056,423	(7,465,424)	(9.1)	601,493,185	569,100,999	(32,392,186)	(5.7)	559,581,975	
25,262,097	22,509,451	2,752,646	12.2	169,363,256	156,113,903	13,249,353	8.5	150,494,171	
22.01%	21.53%			21.97%	21.53%			21.19%	
5,112,591	4,823,004	289,587	6.0	41,100,538	33,449,866	7,650,672	22.87	36,948,644	
<b>Other Operating Revenue:</b>									
116,224	115,347	877	0.8	811,722	799,985	11,737	1.5	805,179	
221,497	226,937	(5,440)	(2.4)	1,885,626	1,573,917	111,709	7.1	2,268,684	
61,151	61,151	-	-	424,111	424,111	0	-	420,968	
349,855	347,166	2,689	0.8	2,463,896	2,407,762	56,134	2.3	2,481,009	
748,727	750,601	(1,874)	(0.2)	5,385,355	5,205,775	179,580	3.4	5,975,840	
31,123,415	28,083,056	3,040,359	10.8	215,849,149	194,769,544	21,079,605	10.8	193,418,655	
<b>E X P E N S E</b>									
15,603,830	16,115,015	511,185	3.2	111,511,498	111,765,393	253,895	0.2	106,491,267	
1,826,946	72,353	(1,754,593)	(2,425.0)	9,954,295	501,805	(9,452,490)	(1,883.7)	2,378,120	
3,914,891	3,436,705	(478,186)	(13.9)	24,441,208	23,835,215	(606,073)	(2.5)	23,862,060	
3,139,369	2,987,834	(151,535)	(5.1)	22,822,122	20,722,082	(2,100,040)	(10.1)	20,631,719	
3,601,290	2,214,740	(1,386,550)	(62.6)	Supplies	21,015,707	15,360,288	(5,655,419)	(36.8)	15,106,184
320,093	308,025	(12,068)	(3.9)	Insurance	2,241,933	2,136,301	(105,632)	(4.9)	1,675,798
305,029	286,357	(18,672)	(6.5)	Utilities and Telephone	2,566,883	1,986,031	(580,852)	(29.2)	2,086,870
68,997	220,850	151,853	68.8	Interest Expense	283,529	1,531,702	1,248,173	81.5	1,372,180
966,515	1,044,973	78,458	7.5	Depreciation & Amortization	6,762,984	7,247,395	484,411	6.7	6,789,841
563,821	532,054	(31,767)	(6.0)	Other Operating Expense	4,421,274	3,690,074	(731,200)	(19.8)	3,364,522
30,310,781	27,218,906	(3,091,875)	(11.4)	TOTAL EXPENSE	206,021,513	188,776,286	(17,245,227)	(9.1)	183,558,561
812,634	864,150	(51,516)	(6.0)	NET INCOME(LOSS)	9,827,636	5,993,258	3,834,378	64.0	9,860,094
<b>CAPITAL CONTRIBUT</b>									

**NATIVIDAD**  
**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY**  
**AS OF JANUARY 31, 2021**

CURRENT MONTH					YEAR-TO-DATE				
		Variance fav. (unfav)					Variance fav. (unfav)		
Actual	Budget	\$ VAR.	% VAR		Actual	Budget	\$ VAR.	% VAR	Prior Yr
5,696	5,016	680	13.6%		37,198	34,781	2,417	7.0%	34,066

**NATIVIDAD  
BALANCE SHEET  
AS OF JANUARY 31, 2021**

	CURRENT MONTH					YEAR - TO - DATE				
	BEGINNING	ENDING	INC/(DEC)	% CHG.		BEGINNING	ENDING	INC/(DEC)	% CHG.	
1	\$ 75,130,533	\$ 74,024,551	\$ (1,105,982)	(1.5)	%					
2	11,810,000	11,810,000	-	-						
3	40,445,618	40,445,618	-	-						
4	45,854,445	50,773,138	4,918,693	10.7						
5	24,297,911	25,426,452	1,128,541	4.6						
6	5,597,585	5,712,602	115,017	2.1						
7	5,304,604	5,579,926	275,322	5.2						
8	208,440,696	213,772,287	5,331,591	2.6						
9	330,356,869	331,461,985	1,105,116	0.3						
10	(203,304,105)	(204,271,058)	(966,952)	(0.5)						
11	127,052,763	127,190,927	138,164	0.1						
12	189,297,087	187,954,330	(1,342,757)	(0.7)						
	-	-	-	-						
13	-	-	-	-						
14	-	-	-	-						
15	-	-	-	-						
16	\$ 524,790,546	\$ 528,917,544	\$ 4,126,998	0.8	%					
17	29,135,874	28,586,278	(549,596)	(1.9)						
18	14,109,254	19,409,308	5,300,054	37.6						
19	81,511,141	81,511,450	(399,681)	(0.5)						
20	3,642,205	3,642,205	-	-						
21	11,835,299	10,853,703	(981,596)	(8.3)						
22	140,633,773	144,002,954	3,369,181	2.4						
23	4,810,506	4,755,689	(54,817)	(1.1)						
24	-	-	-	-						
25	25,431,389	25,431,389	0	-						
26	30,241,895	30,187,078	(54,817)	(0.2)						
27	344,899,876	344,899,876	-	-						
28	9,015,002	9,827,636	812,634	(9.0)						
29	353,914,878	354,727,512	812,634	0.2						
30	\$ 524,790,546	\$ 528,917,544	\$ 4,126,998	0.8	%					

CURRENT ASSETS				YEAR - TO - DATE			
BEGINNING	ENDING	INC/(DEC)	% CHG.	BEGINNING	ENDING	INC/(DEC)	% CHG.
\$ 66,424,055	\$ 74,024,551	\$ 7,600,496	11.4	%			
11,810,000	11,810,000	-	-				
-	40,445,618	40,445,618	-				
35,317,759	50,773,138	15,455,379	43.8				
41,690,999	25,426,452	(16,264,547)	(39.0)				
5,048,912	5,712,602	663,690	13.1				
6,264,737	5,579,926	(684,811)	(10.9)				
166,556,462	213,772,287	47,215,825	28.3				
325,201,149	331,461,985	6,260,836	1.9				
(197,605,014)	(204,271,058)	(6,666,044)	(3.4)				
127,696,135	127,190,927	(505,208)	(0.4)				
193,003,525	187,954,330	(5,049,295)	(2.6)				
-	-	-	-				
-	-	-	-				
-	-	-	-				
-	-	-	-				
487,256,222	528,917,544	41,661,322	8.6	%			
27,324,830	28,586,278	1,261,448	4.6				
12,099,669	19,409,308	7,309,639	60.4				
51,864,932	81,511,460	29,646,528	57.8				
3,433,614	3,642,205	208,591	6.1				
13,709,175	10,853,703	(2,855,472)	(20.8)				
108,232,220	144,002,954	35,770,734	33.0				
5,050,532	4,755,689	(294,843.0)	(6.2)				
-	-	-	-				
29,073,594	25,431,389	(3,642,205)	(12.5)				
34,124,126	30,187,078	(3,937,048)	(11.5)				
344,899,876	344,899,876	-	-				
-	9,827,636	9,827,636	100.0				
344,899,876	354,727,512	9,827,636	2.8				
487,256,222	528,917,544	41,661,322	8.6	%			



NATIVIDAD  
STATE AND COUNTY RECEIVABLES  
AS OF 01/31/21

BALANCE SHEET

	<u>Beg. Balance</u>	<u>Accruals</u>	<u>Reclas and Adj</u>	<u>Payment LIHP Final Rec'n</u>	<u>GPP PRIME/CARES</u>	<u>IGT</u>	<u>Payments</u>	<u>Ending Balance</u>
Medi-Cal Waiver (DSH +SNCP)	\$ 8,722,908	14,431,508				17,947,019	(42,384,629)	(1,283,194)
Hospital Fee	-	559,589					(850,574)	(290,985)
Rate Range IGT-CCAH-	5,562,092	4,771,231						10,333,323
MCMC EPP	7,864,092	4,570,956				3,939,641	(11,897,409)	4,477,280
MCMC QIP	18,519,196	5,198,289				9,221,285	(27,740,481)	5,198,289
SB1732	1,067,767	2,297,261					(306,413)	3,058,615
AB 915	-	2,120,545						2,120,545
Medical GME	1,925,521					2,688,267	(4,916,685)	(302,897)
CARES ACT Funding	(3,651,146)		4,629,606		180,590		(2,201,529)	(1,042,479)
A/R UCSF & TOURO University	-	-						-
A/R Seaside Clinic	-						(81,117)	(81,117)
A/R Office Buildings	39,425	832,794					(705,553)	166,665
Medical HPE	-	176,711						176,711
Interest Accrued Positive Cash	-	1,573,917					(673,490)	900,427
Accrued Donations	1,574,818	424,111					(468,634)	1,530,295
A/R Jail-PG&E	(3,302)	648,685					(549,858)	95,525
Health Department	69,628	1,010,430					(710,608)	369,449
STATE RECEIVABLES	<u>\$ 41,690,998</u>	<u>\$ 36,616,026</u>	<u>\$ 4,629,606</u>	<u>\$ -</u>	<u>\$ 180,590</u>	<u>\$ 33,796,212</u>	<u>\$ (93,486,981)</u>	<u>\$ 25,426,452</u>

P & L

	<u>YTD Jan-21</u>
Medi-Cal DSH /SNCP/PHYS SPA	\$ 8,698,346
PRIME	7,093,333
Rate Range IGT-CCAH-	4,771,231
Esperanza Care	(1,178,083)
Family First C-19 Response-FMAP Enhance-	1,092,716
EMS/ Maddy Funds	166,059
CARES Act Funding	4,629,606
HPE	176,711
Hospital Fee	559,589
MCMC EPP	4,570,956
HD Residency Support	(294,522)
MCMC QIP	5,198,289
AB915	2,120,545
Medicare GME	1,198,500
SB 1732	2,297,261
GOVERNMENT FUNDING INCOME	<u>\$ 41,100,537</u>

**NATIVIDAD  
STATEMENT OF CASH FLOWS  
AS OF JANUARY 31, 2021**

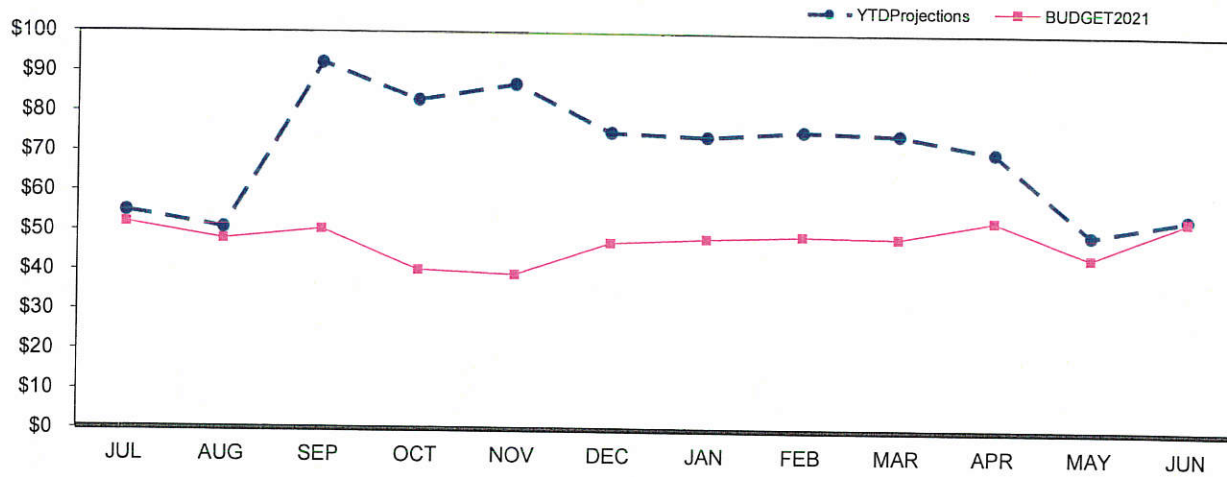
	CURRENT MONTH		YEAR - TO - DATE
1	\$ 75,130,533	CASH AT BEGINNING OF PERIOD	\$ 66,424,055
2		FROM OPERATIONS:	
3	812,634	NET INCOME/(LOSS)	9,827,636
4	-	NET INCOME ADJ - PRIOR YEAR	-
5	966,952	DEPRECIATION/AMORT	\$ 6,766,044
6	1,779,586	SUBTOTAL	16,593,680
7		CHANGES IN WORKING CAPITAL:	
8	(4,918,693)	ACCOUNTS RECEIVABLE	(15,455,379)
9	(1,128,541)	STATE/COUNTY RECEIVABLE	16,264,547
10	(390,339)	PREPAID EXPENSE & INVENTORY	21,121
11	(549,596)	ACCRUED PAYROLL	1,261,448
12	5,300,054	ACCOUNTS PAYABLE	7,309,639
13	(399,681)	MCARE/MEDICAL LIABILITIES	(10,599,090)
14	-	SHORT TERM DEBT	208,591
15	(981,596)	ACCRUED LIABILITIES	(2,855,472)
16	(3,068,392)	NET (DECREASE)/INCREASE	(3,844,595)
17		CAPITAL ADDITIONS:	
18	(1,105,116)	PP&E ADDITIONS	(6,260,836)
19	-	NBV OF ASSETS DISPOSED	-
20	-		-
21	(1,105,116)	TOTAL CAPITAL (Use of Cash)	(6,260,836)
22		FINANCING ACTIVITY:	
23	(54,817)	LONG TERM BOND DEBT	(3,937,048)
24	1,342,757	OTHER ASSETS	5,049,295
25	-	INVESTMENTS	-
26	1,287,940	TOTAL FINANCING	1,112,247
27	(1,105,982)	INC./(DEC.) IN CASH BALANCE	7,600,496
28	\$ 74,024,551	CASH BALANCE - END OF PERIOD	\$ 74,024,551

NATIVIDAD  
RECONCILIATION OF GOVERNMENT FUNDING  
FISCAL YEAR 2021

	<u>BDGT-21</u>	<u>ESTIMATE FY2021</u>	<u>Variance to Budget</u>
Medi-Cal DSH Waiver & Phys SPA	\$ 11,540,000	\$ 11,600,171	\$ 60,171
PRIME Y4	12,160,000	12,160,000	-
EPP	7,760,000	7,760,000	-
QIP	8,825,000	8,825,000	-
Physician SPA	800,000	800,000	-
AB915	3,600,000	3,600,000	-
SB1732	3,900,000	3,900,000	-
CCAH Rate Range	8,100,000	8,100,000	-
HPE	300,000	300,000	-
Families First Corona Virus Response	-	1,092,716	1,092,716
HHS -CARE Fund Stimulus Covid-19	-	5,852,676	5,852,676
Esperanza Care Outside Purchased Service	(2,000,000)	(2,000,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,352,000	1,540,529	188,529
DHS Audit Final FY2010	-	1,300,000	1,300,000
EMS/ Maddy	-	166,059	166,059
Provider Fee	950,000	950,000	-
	<u>\$ 56,787,000</u>	<u>\$ 65,447,151</u>	<u>\$ 8,660,151</u>



### Cash Flow Performance Fiscal Year 2021 (in Millions)



	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
YTD	54.9	50.8	92.3	83.0	87.1	75.1	74.0	75.5	74.8	70.4	49.7	54.0
BDGT	51.8	47.9	50.3	40.2	39.1	47.2	48.4	49.2	48.7	53.1	44.0	53.4
Variance	3.0	2.9	41.9	42.9	48.0	27.9	25.6	26.4	26.1	17.3	5.7	0.6



NATIVIDAD  
CASH FORECAST  
FISCAL YEAR 2021

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ACTUAL DEC	ACTUAL JAN	ESTIMATE FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	08,411,941	54,847,089	90,782,863	92,272,171	83,043,021	87,094,287	75,125,272	74,819,200	75,544,108	74,772,430	70,300,666	48,697,722	66,411,941
<b>CASH RECEIPTS</b>													
Patient Revenues (incl pro fees and lab csg)	22,793,779	18,385,956	26,041,570	22,518,947	20,725,743	21,954,967	20,311,353	21,752,547	21,752,547	21,752,547	21,752,547	21,752,547	261,408,048
Provider Fee	-	-	-	-	425,287	-	425,287	-	-	-	-	-	1,248,407
DRUG COCA	-	-	-	-	-	-	-	-	-	-	-	-	8,100,000
HASV CARE Stimulus COVID19- SHORT DOYLE	277,958	658,108	-	2,177,986	-	-	-	-	-	-	-	-	3,113,056
HPE	-	369,095	-	779,482	2,059	304,163	1,131,360	333,333	333,333	333,333	333,333	333,333	4,342,796
Foundation Donations	454,335	-	-	-	-	-	-	-	-	-	-	-	454,335
HEALTH DEPARTMENT REIMB	-	-	-	-	-	-	-	-	-	-	-	-	-
MCAL GNE	-	1,955,908	2,485,037	-	287,567	423,041	495,741	141,667	141,667	141,667	141,667	141,667	1,416,943
ADPIS	-	-	-	-	-	-	-	-	-	-	-	-	4,916,696
GP FY20-19	-	2,780,787	-	-	-	-	-	-	-	-	-	-	3,800,000
GP FY20-21	-	-	-	6,532,321	-	-	-	-	-	-	-	-	2,780,787
QIP	-	-	-	-	-	-	3,770,485	-	2,854,541	-	-	-	12,997,347
EPF	-	-	-	27,740,481	-	-	-	-	-	-	-	-	27,740,481
Phys SPA	-	-	-	11,803,744	-	-	-	-	-	-	-	-	11,803,744
Final Settlement DSH-16T FY09-10	-	-	-	1,282,611	-	-	1,302,132	-	-	-	-	-	2,644,743
DSH-CPE Final Reconciliation FY08-09	-	-	-	4,317,023	-	-	-	-	-	-	-	-	1,360,171
PRIME	-	-	-	1,740,098	-	-	-	-	-	-	-	-	18,007,865
Final Settlement	-	-	-	-	-	-	-	-	-	-	-	-	-
SBIT22	-	-	-	306,413	-	-	-	2,900,000	-	-	-	-	3,206,413
GP FY20-20 Q4	-	-	-	-	-	-	-	-	-	-	-	-	8,331,426
TIME BIWEEDLY	159,800	159,800	159,800	159,800	159,800	239,700	159,800	114,827	114,827	114,827	114,827	114,827	1,772,836
Rent Income	22,147	157,862	35,167	19,771	228,262	88,458	129,667	113,178	113,178	113,178	113,178	113,178	1,221,505
EMG Woody Funds	-	166,059	-	-	-	-	-	-	-	-	-	-	166,059
Fund 404 Transfer	-	-	-	-	-	-	-	-	-	-	-	-	-
16T Sub-Fund Transfer In/Out	1,198,107	2,747,251	254,943	1,158,177	351,909	1,339,891	2,951,785	3,115,981	3,458,577	7,619,083	5,105,398	5,105,398	29,303,000
Interest Income	-	-	-	-	-	-	-	-	-	-	-	-	18,123,721
Miscellaneous Revenue	322,833	30,772	256,783	95,658	18,199	163,080	225,235	156,310	156,310	156,310	156,310	156,310	2,794,859
Total Cash Receipts	24,030,951	30,021,350	84,838,761	41,021,326	37,271,923	23,593,314	29,381,490	28,488,812	28,155,028	28,175,083	33,936,459	30,589,922	434,504,031
<b>CASH DISBURSEMENTS</b>													
Purchased Services and Supplies	10,113,566	9,013,465	5,363,779	7,966,772	8,911,904	11,103,707	7,827,203	7,087,801	7,087,801	7,087,801	7,087,801	7,087,801	66,760,422
HD Residency Support	-	-	-	-	123,000	-	123,000	-	-	-	-	-	250,000
PRIME 16T	-	-	-	-	-	-	-	-	-	-	-	-	-
16T MEDICAL GNE	1,028,852	1,202,960	-	229,528	-	-	229,527	-	-	-	-	-	7,119,404
16T SPY2018-19 SPY-Final	1,369,004	-	-	-	-	-	-	-	-	-	-	-	2,984,267
16T GPP & max extension FY20-21	-	-	3,533,937	-	-	-	-	-	-	-	-	-	1,389,004
16T QIP	-	9,221,285	-	-	-	2,009,804	1,436,067	-	-	-	-	-	7,009,808
16T EPP	-	3,939,841	-	-	-	-	-	-	-	-	-	-	9,221,285
Building Lease / Rental Equipment	247,612	427,032	299,323	279,251	381,759	394,752	307,494	247,612	247,612	247,612	247,612	247,612	3,039,841
CCF Principal & Interest Payments	-	-	-	-	-	4,235,913	-	-	-	-	-	-	3,974,281
Payroll and Benefits	15,515,558	15,992,878	22,805,879	15,345,084	15,534,409	15,780,330	17,711,570	16,049,932	17,789,568	17,196,356	17,789,568	17,196,356	204,729,587
Esperanto Care	18,690	-	-	46,750	312,375	18,375	18,375	-	-	-	-	-	414,705
16T GPP FY19-20 QTR 4	-	-	2,428,858	-	-	-	-	-	-	-	-	-	2,428,858
CONCAC	8,858,909	-	-	-	-	-	-	-	-	-	-	-	8,858,909
FY20-21 NH-MOU	-	101,285	-	369,265	-	106,137	242,082	-	-	-	-	-	838,759
Data Processing	-	1,101,515	135,136	135,165	125,127	125,127	125,127	205,705	205,705	205,705	205,705	205,705	2,755,742
DSH-16T CPE Final Reconciliation FY09-10	-	-	5,907,014	-	-	-	-	-	-	-	-	-	5,907,014
Med-Gd Final Settlement FY11-12	-	-	-	2,736,216	-	-	-	-	-	-	-	-	2,736,216
PRIME 16T	-	-	-	-	-	-	-	-	-	-	-	-	-
Secede Clinic	-	-	-	-	-	-	-	-	-	-	-	-	-
Transfer from 451 to 404 & 16T Fund	-	-	-	21,174,084	-	-	-	-	-	-	-	-	-
Capital Expenses Fund 404	-	1,196,107	2,747,251	254,943	1,158,177	351,909	1,339,891	2,951,785	3,115,981	3,458,577	7,619,083	5,105,398	36,174,084
Capital Expenditures	1,426,382	19,600	209,286	1,081,358	432,810	1,387,275	1,105,118	1,421,270	1,500,330	1,885,298	3,058,965	2,458,223	29,300,000
Total Cash Disbursements	35,595,403	43,085,576	43,389,453	50,250,478	33,230,857	39,562,329	30,487,472	27,063,905	30,928,796	30,589,827	54,599,453	32,320,863	446,929,238
Increase/(Decrease)	(11,564,452)	(4,064,220)	41,489,308	(9,228,150)	4,041,266	(11,969,019)	(1,105,982)	1,524,908	(771,769)	(4,411,743)	(20,662,964)	4,289,010	(12,425,200)
Ending Cash Fund 451	54,847,089	50,782,863	92,272,171	83,043,021	87,094,287	75,125,272	74,819,200	75,544,108	74,772,430	70,300,666	48,697,722	53,986,732	53,986,732
<b>(-) Cash In Transit</b>													
(-) Petty Cash and CC	3,514	5,008	5,734	6,484	5,017	5,261	5,261	3,690	3,690	3,690	3,690	3,690	-
Ending Cash as per GA	54,850,603	50,787,872	92,277,905	83,049,485	87,099,304	75,130,533	74,824,461	75,547,798	74,776,120	70,304,356	49,701,412	53,990,422	53,990,422
<b>Fund 404</b>													
Beginning Balance	72,742,911	72,742,911	71,546,804	68,789,553	68,544,810	67,386,433	67,034,524	65,694,633	62,742,848	59,628,867	56,168,290	48,548,307	-
Transfer In from fund 451	-	-	(1,196,107)	(2,747,251)	(254,943)	(1,158,177)	(351,909)	(1,339,891)	(2,951,785)	(3,115,981)	(3,458,577)	(7,619,083)	(5,105,396)
Transfer Out fund 404	-	-	-	-	-	-	-	-	-	-	-	-	-
Ending Cash Fund 404	72,742,911	71,546,804	68,789,553	68,544,810	67,386,433	67,034,524	65,694,633	62,742,848	59,628,867	56,168,290	48,548,307	43,442,911	-
<b>Ending Cash Fund 451 &amp; 404</b>													
	127,580,000	122,326,667	161,071,724	151,567,831	154,470,720	142,159,796	139,713,923	138,287,046	134,399,297	126,528,976	68,246,029	87,439,643	-

**CREDENTIALS REPORT OF RECOMMENDED ACTIONS FOR BOARD APPROVAL, March 12, 2021**  
**(Medical Executive Committee Approval Date: February 09, 2021)**

The following practitioners were reviewed for initial appointment, reappointment, changes in staff status (category), additional privilege requests, etc. Membership factors include licensure, DEA, professional liability insurance, staff requirements, etc. Qualitative/quantitative factors include: peer review, performance improvement, clinical activity, privileging, competence, technical skill, behavior, health, medical records, blood review, medication usage, litigation history, utilization and continuity of care.

**INITIAL APPOINTMENTS**

NAME	SPECIALTY / SERVICE	STAFF STATUS	APPOINTMENT PERIOD
Bey, Thomas M., MD	Interventional Radiology / Radiology	Provisional	03/12/2021 – 03/01/2023
Boparai, Ruhel, MD	Psychiatry / Psychiatry	Provisional	03/12/2021 – 03/01/2023
Coons, Kelsey M., RN	SART Nurse / Emergency Medicine	Advanced Practice Provider	03/12/2021 – 03/01/2023
Mittal, Anuj, MD	Family Medicine Hospitalist / Family Medicine	Provisional	03/12/2021 – 03/01/2023

**REAPPOINTMENTS**

NAME	SPECIALTY/SERVICE	STAFF STATUS	REAPPOINTMENT PERIOD
Brook, Michael M., MD	Pediatric Cardiology / Pediatrics	Active	04/01/2021 – 04/01/2023
Coleman, Mary F., MD	Developmental Behavioral Pediatrics / Pediatrics	Active	04/01/2021 – 04/01/2023
Dhillon, Pawanjit K., ACNP	Acute Care NP / Trauma	Advanced Practice Professional	04/01/2021 – 04/01/2023
Luba, Daniel G., MD	Gastroenterology / Medical Specialties	Active	04/01/2021 – 04/01/2023
Mobley, Sandra W., ACNP	Acute Care NP / Trauma	Advanced Practice Professional	04/01/2021 – 04/01/2023
Pope, Amber J, MD	Neonatology / Pediatrics	Active	04/01/2021 – 04/01/2023
Roeder, Zachary S., MD	Teleradiology / Radiology	Courtesy	04/01/2021 – 04/01/2023
Saglio, Stephen D., MD	Family Medicine - OB / Family Medicine	Active	04/01/2021 – 04/01/2023

**RELEASE FROM PROCTORING:** The following practitioners have completed their basic and/or advanced procedure proctoring requirements.

NAME	SPECIALTY	Service	RECOMMEND
Matheis, Bill M., CRNA	Nurse Anesthetist	Anesthesia	Acknowledge
McGarrity, Jonathan, CRNA	Nurse Anesthetist	Anesthesia	Acknowledge
Roeder, Zachary S., MD	Teleradiology	Radiology	Acknowledge

**CHANGES IN STAFF STATUS:** The following practitioners have been transferred to the appropriate staff category.

NAME	SPECIALTY	SERVICE	Current / Requested Status	Recommend
Roeder, Zachary S., MD	Teleradiology	Radiology	Provisional to Courtesy	Acknowledge

**LOCUMS TENENS/TEMPORARY PRIVILEGES:** The following practitioner(s) were granted Temporary privileges.

NAME	SPECIALTY / SERVICE	REASON	DATES	RECOMMEND
Colton, Adam J., DO	Family Medicine	Patient care volume exceeds the level that can be handled	02/5/2021 – 04/05/2021	Acknowledge
Tucker, Lawrence V., MD	Psychiatry	Care for one patient	01/25/2021 – 02/02/2021	Acknowledge

**REQUEST TO ADD OR AMEND PRIVILEGES:** The following practitioners have requested additional privileges and have completed additional training and/or have otherwise met the privilege criteria. Approved privileges shall be granted for the remainder of the current appointment period.

**\*COVID privileges granted from Date of Coverage to 60-days following declared end of COVID Disaster**

NAME	SPECIALTY	SERVICE	PRIVILEGE(S) REQUESTED	RECOMMEND
Hall, Bonnie H., MD	Family Medicine	Family Medicine	Adolescent and Adult COVID Coverage	Acknowledge
Recht, Brian, MD	Family Medicine	Family Medicine	Adolescent and Adult COVID Coverage	Acknowledge
Rosal, Carla J., MD	Family Medicine	Family Medicine	Adolescent and Adult COVID Coverage	Acknowledge

**RESIGNATIONS:** The following practitioners have voluntarily resigned their staff membership and privileges or AHP status. Practitioners were in good standing with the Medical Staff of Natividad at the time of the resignation, unless specified below.

NAME	SPECIALTY	SERVICE	EFFECTIVE DATE	RECOMMEND
Barrett, Ian J., MD	Orthopedic Surgery	Surgical Specialties	02/04/2021	Acknowledge
Carver, Christopher C., MD	Neurosurgery	Surgical Specialties	02/01/2021	Acknowledge
Gardner, Kelley, CRNA	Nurse Anesthetist	Anesthesia	01/31/2021	Acknowledge

**Trauma Nurse Practitioner (TNP) Advanced Procedure Training:** The following TPN meet the qualifications and request to participate in the Advanced procedure Teaching / Training, MSP008-4

NAME	PROCEDURE	RECOMMEND
Dhillon, Pawanjit K., ACNP	Central Venous Catheter Placement, Chest Tube Insertion, Chest Tube Removal, Clearance of C-spine, Closed reduction of fracture/dislocation, Endotracheal intubation, FAST ultrasound, Supervision of Flex./ex. C-spine radiographs, procedural sedation	Recommend
Mobley, Sandra W., ACNP	Central Venous Catheter Placement, Chest Tube Insertion, Chest Tube Removal, Clearance of C-spine, Closed reduction of fracture/dislocation, Endotracheal intubation, FAST ultrasound, Supervision of Flex./ex. C-spine radiographs, procedural sedation	Recommend