



Finance Committee Meeting 2021

March 12, 2021



Finance Committee Meeting

Friday, March 12, 2021

8:30 AM

*** VIDEO CONFERENCE TELEPHONIC MEETING ***

AGENDA

IMPORTANT NOTICE Regarding COVID 19

Based on guidance from the California Department of Public Health and the California Governor's Office, in order to minimize the spread of the COVID-19 virus, Natividad Medical Center ("Natividad") Finance Committee meetings will be held entirely by Zoom. There will be no physical location for these meetings. Committee Members shall participate in the meeting by Zoom.

To participate in this Natividad Finance Committee meeting, the public are invited to observe and address the Committee via Zoom.

The meeting will be conducted via teleconference using the Microsoft Zoom program. This gives the public two options. The public may attend the meeting by phone. Or, the public may attend and observe the Zoom meeting via computer audio.

To participate by phone call use any of these numbers below:

- +1 971 247 1195 US (Portland)
- +1 253 215 8782 US (Tacoma)
- +1 346 248 7799 US (Houston)
- +1 602 753 0140 US (Phoenix)
- +1 720 928 9299 US (Denver)

Enter the Meeting ID number: 961 7495 4866 when prompted. You will then enter the Password: 590310 when prompted.

Or, to attend the Finance Committee meeting by Zoom computer audio click the following link:

<https://natividad.zoom.us/j/96174954866?pwd=cGVUcEJTTU53aGsyd0tJbDRlYUttQT09>

You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.

1. If a member of the public wishes to comment on a particular agenda item, the public is strongly encouraged to submit their comments in writing via email to the Natividad Finance Committee at Natividadpubliccomments@natividad.com by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record.
2. Members of the public wishing to comment on a specific agenda item while the matter is being heard may participate by any of the following means:
 - a. When the Chair calls for public comment on an agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting

telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only.

- b. If speakers or other members of the public have documents they wish to distribute to the Committee for an agenda item, they are encouraged to submit such documents by 2:00 p.m. on Tuesday before the meeting to: Natividadpubliccomments@natividad.com. To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line.
 - c. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)
 - d. While the matter is being heard, a member of the public may submit a comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at Natividadpubliccomments@natividad.com. To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. If the comment is received prior to close of public comment on an agenda item, every effort will be made to read the comment into the record, but some comments may not be read out loud due to time limitations or length of the comment (if the comment exceeds 250 words). Comments received prior to the close of the public comment period on an agenda item will be made part of the record for that item.
3. Members of the public who wish to make a general public comment for items not on the day's agenda may submit their comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at Natividadpubliccomments@natividad.com. The Committee date and "general comment" should be indicated in the subject line. The comment will be placed in the record for the meeting, and every effort will be made to read the comment into the record at the appropriate time on the agenda.
 4. Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to Natividadpubliccomments@natividad.com. The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.
 5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

Call to Order

Marcia Atkinson, Chair

Roll Call

Agenda Additions/Corrections

Noemi Ferguson

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of February 12, 2021 Finance Committee Meeting. *Pages 7-12*

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A. *Pages 13-41*

Scheduled Items/Discussion Items

3. Receive and Approve January 2021 Financial Report. *Pages 42-54*

Daniel Leon, CFO

Adjournment

**NEXT FINANCE COMMITTEE MEETING:
FRIDAY, APRIL 9, 2021 AT 8:30 A.M.**

***** VIDEO CONFERENCE TELEPHONIC MEETING *****

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Finance Committee as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Finance Committee shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed, and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



Finance Committee Meeting
Friday, March 12, 2021
Consent Items

Attachment A

1. <i>Pages 13-14</i>	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Health Care Interpreter Network (HCIN) for shared interpreter services at NMC for an amount not to exceed \$265,000 with an agreement term July 1, 2021 through June 30, 2024.
2. <i>Pages 15-16</i>	a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with Nancy Lomeli dba Sal's Taxi for lab specimen and patient transportation services, extending the agreement an additional one (1) year period (May 31, 2021 through May 30, 2022) for a revised full agreement term of February 1, 2017 through May 30, 2022, and adding \$25,000 for a revised total agreement amount not to exceed \$150,000.
3. <i>Pages 17-19</i>	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-13241) with Mission Linen Supply for linen processing services, extending the agreement an additional one (1) year period (July 1, 2021 through June 30, 2022) for a revised full agreement term of July 1, 2016 through June 30, 2022, and adding \$540,000 for a revised total agreement amount not to exceed \$2,580,000.
4. <i>Pages 20-21</i>	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 with Hammel, Green, Abrahamsom, Inc. to the agreement (A-13061), Nichols, Melburg & Rosetto, (A-13062), Kasavan Architects, (A-13064) and Wald, Ruhnke, & Dost, Architects, LLP (A-13065) for architectural services, extending the agreement an additional one (1) year period (March 1, 2021 through February 28, 2022) for a revised full agreement term of March 1, 2016 through February 28, 2022 with no change to the total aggregate amount or scope of work.
5. <i>Pages 22-23</i>	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-13599) with Quest Diagnostics, Inc. for lab reference testing services, extending the agreement an additional one (1) year period (July 1, 2021 through June 30, 2022) for a revised full agreement term of July 1, 2017 through June 30, 2022, and adding \$1,130,000 for a revised total agreement amount not to exceed \$4,130,000.
6. <i>Pages 24-25</i>	a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-12453) with ProVation Medical Inc., formerly known as Wolter Kluwer Health, Inc., for ProVation Order Sets, extending the agreement an additional five (5) year period (April 16, 2021 through April 15, 2026) for a revised full agreement term of April 15, 2013 through April 15, 2026, and adding \$172,594 for a revised total agreement amount not to exceed \$676,794. b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$45,837) of the original cost of the agreement.
7. <i>Pages 26-27</i>	a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Precision Orthopedics to provide orthopedic services for the period April 1, 2021 to March 31, 2024, for an amount not to exceed amount of \$10,000,000 in the aggregate; and b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10%

	(\$1,000,000) of the original contract amount and do not significantly change the scope of work.
8. <i>Pages 28-29</i>	<ul style="list-style-type: none"> a. Authorize the Chief Executive Office for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with The Regents of the University of California on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide neonatology services at NMC the April 1, 2021 to March 31, 2023 for an amount not to exceed \$700,000 in the aggregate; and b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$70,000) of the original contract amount.
9. <i>Pages 30-31</i>	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Second Amendment to the Professional Services Agreement (A-13538) with James F. Lilja, M.D. dba Bay Area Gynecology Oncology to provide gynecology oncology and urology gynecology services adding \$100,000 for a revised total not to exceed amount of \$810,000, but with no change to the contract term of February 1, 2018 to March 31, 2022; and b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$41,000) of the original contract amount.
10. <i>Pages 32-33</i>	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to the Service Agreement (A-13548) with Specialists on Call, Inc., (SOC), a Delaware corporation and Tele-Physicians, P.C., a California professional corporation doing business as Specialists on Call Physicians and as California Tele-Physicians to provide tele-neurology services, adding \$260,000 for a revised total not to exceed amount of \$1,080,000 in the aggregate and extending the term by twelve months (April 1, 2021 to March 31, 2022) for a revised full agreement term of February 1, 2018 to March 31, 2022; and b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.
11. <i>Pages 34-35</i>	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with The Regents of the University of California, a California Constitutional corporation, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric hospitalist services for an amount not to exceed \$471,402 for the period April 1, 2021 to March 31, 2023; and b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$47,140) of the original contract amount and do not significantly change the scope of work.
12. <i>Pages 36-39</i>	<ul style="list-style-type: none"> a. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$5,098,418 to the lowest responsive bidders as follows: NMC 2021-01; Staples Construction Company, Inc.; b. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$5,098,418 to the lowest responsive bidders as follows: NMC 2021-02 Ausonio Incorporated; and c. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$5,098,418 to the lowest responsive bidders as follows: NMC 2021-03 Gustav Keoni dba Precision Construction Services; d. Approve the Performance and Payment Bonds executed and provided by Staples Construction Company, Inc. in the amount of \$2,000,000; e. Approve the Performance and Payment Bonds executed and provided by Ausonio Incorporated, Inc. in the amount of \$2,000,000; f. Approve the Performance and Payment Bonds executed and provided by Gustav Keoni dba Precision Construction Services, Inc. in the amount of \$2,000,000; and g. Authorize the Chief Executive Officer (CEO) of Natividad Medical Center to execute Job

	Order Contract Natividad Medical Center 2021-01 with Staples Construction Company, Inc., Job Order Natividad Medical Center 2021-02 with Ausonio Incorporated, and Job Order Natividad Medical Center 2021-03 with Gustav Keoni dba Precision Construction Services.
13. <i>Pages 40-41</i>	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 1 to the agreement with The Greeley Company for Peer Review Assessment services, extending the agreement an additional one (1) year period (May 1, 2021 through April 30, 2022) for a revised full agreement term of January 1, 2020 through April 30, 2022, and adding \$24,000 for a revised total agreement amount not to exceed \$44,250. b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.



Finance Committee Meeting

Friday, February 12, 2021

8:30 AM

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MINUTES

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 - d. While the matter is being heard, a member of the public may submit a comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at Natividadpubliccomments@natividad.com. To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. If the comment is received prior to close of public comment on an agenda item, every effort will be made to read the comment into the record, but some comments may not be read out loud due to time limitations or length of the comment (if the comment exceeds 250 words). Comments received prior to the close of the public comment period on an agenda item will be made part of the record for that item.
3. Members of the public who wish to make a general public comment for items not on the day's agenda may submit their comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at Natividadpubliccomments@natividad.com. The Committee date and "general comment" should be indicated in the subject line. The comment will be placed in the record for the meeting, and every effort will be made to read the comment into the record at the appropriate time on the agenda.
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 5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

NMC Staff/County: Daniel Leon, Andrea Rosenberg, Dr. Craig Walls, Jeanne-Ann Balza

Call to Order

Marcia Atkinson, Chair

Roll Call

Present

*Marcia Atkinson
Dr. Chris Carpenter
Libby Downey
Dr. Gary Gray*

Not Present

None

Agenda Additions/Corrections

Noemi Ferguson

- Correction on Consent Item#2, page 14, term date should read "through March 31, 2024".

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of January 8, 2021 Finance Committee Meeting.

MOTION: *Motion to approve the minutes of January 8, 2021 moved by Libby Downey, seconded by Dr. Chris Carpenter and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

Dr. Gary Gray: AYE

Dr. Chris Carpenter: AYE

Marcia Atkinson: AYE

Libby Downey: AYE

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A.

MOTION: *Motion to approve Consent Items for consideration by the NMC Board of Trustees, Attachment A, item 1 through 8, moved by Libby Downey, seconded by Dr. Chris Carpenter, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

Dr. Gary Gray: AYE

Dr. Chris Carpenter: AYE

Marcia Atkinson: AYE

Libby Downey: AYE

Scheduled Items/Discussion Items

3. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with One Workplace dba Peninsula Business Interiors (PBI) for new product, delivery, installation and associated furniture services at NMC for an amount not to exceed \$1,750,000 with an agreement term April 15, 2021 through April 14, 2024.
 - b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (2) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$175,000) of the original cost of the agreement.
(Andrea Rosenberg)

MOTION: *Motion to approve Scheduled, item number 3, for consideration by the NMC Board of Trustees, moved by Dr. Chris Carpenter, seconded by Libby Downey and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

Dr. Gary Gray: AYE

Dr. Chris Carpenter: AYE

Marcia Atkinson: AYE

Libby Downey: AYE

4. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-12753) with RBB Architects Inc. for architectural services for the Radiology Modernization Project at NMC pursuant to the Request for Qualifications (RFQ) # 9600-54, extending the agreement an additional three (3) month period (March 1, 2021 through May, 31, 2021) for a revised full agreement term of September 23, 2014 through May 31, 2021. **(Andrea Rosenberg)**

MOTION: *Motion to approve Scheduled, item number 4, for consideration by the NMC Board of Trustees, moved by Dr. Chris Carpenter, seconded by Libby Downey and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

Dr. Gary Gray: AYE

Dr. Chris Carpenter: AYE

Marcia Atkinson: AYE

Libby Downey: AYE

5. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an amendment No. 3 to the agreement (A-14280) with Optuminsight, Inc. for perioperative (surgery) consulting services to improve the number of surgical procedures and patients satisfaction, extending the agreement an additional two(2) years (March 1, 2021 through March 31, 2025) for a revised full agreement term of March 26, 2019 through March 31, 2025 and adding \$540,000 for a revised full agreement amount not to exceed \$ 2,220,000. **(Daniel Leon)**

MOTION: *Motion to approve Scheduled, item number 5, for consideration by the NMC Board of Trustees, moved by Libby Downey, seconded by Dr. Chris Carpenter and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

Dr. Gary Gray: AYE

Dr. Chris Carpenter: AYE

Marcia Atkinson: AYE

Libby Downey: AYE

6. Receive and Approve December 2020 Financial Report.

Daniel Leon, CFO

MOTION: *Motion to accept the December 2020 Financial Reports moved by Libby Downey, seconded by Dr. Chris Carpenter, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

Dr. Gary Gray: AYE

Dr. Chris Carpenter: AYE

Marcia Atkinson: AYE

Libby Downey: AYE

Adjournment at 8:55am.

Marcia Atkinson, Chair

Recorded by Noemi Ferguson



Finance Committee Meeting
Friday, February 12, 2021
Consent Items

Attachment A

1.	a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14062) with Modular Devices, Inc. for the continued lease of a mobile angiography/interventional radiology lab (IR) unit and a mobile magnetic resonance imaging (MRI) unit at NMC, with no change to the term of the agreement, and adding \$477,000 for a revised total agreement amount not to exceed \$4,262,000.
2.	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with RQI Partners, LLC for the HeartCode learning tool at NMC for an amount not to exceed \$88,208 with an agreement term of April 1, 2021 through March 31, 2014 2024.</p> <p>b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$8,820) of the original cost of the agreement.</p> <p>c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard insurance, limitations on liability, and limitations on damages provisions within the agreement.</p>
3.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-13971) with Spin Recruitment Services for advertising recruitment services, extending the agreement an additional eighteen month (18) period (July 1, 2021 through December 31, 2022) for a revised full agreement term of July 1, 2018 through December 31, 2022, and adding \$300,000 for a revised total agreement amount not to exceed \$900,000.
4.	<p>a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendix A to adjust the salary range for the classification of Medical Unit Clerk, as indicated; and</p> <p>b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.</p>
5.	<p>a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the Agreement (A-13929) with Blue Elm Company LLC for Master Software License & Maintenance services for data integrity verification and issue resolution software at NMC adding \$3,840 for a revised total agreement amount not to exceed \$33,840.</p> <p>b. Authorize the Deputy Purchasing Agent for NMC or his delegate to execute up to three (3) future amendments for extended software maintenance in future years, provided that the annual cost of the extended maintenance does not exceed \$4,240 per year.</p> <p>c. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments which are not related to extended annual maintenance provided that the cost does not exceed ten percent (10%) (\$1,920) of the original cost of the agreement per each amendment.</p>
6.	a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13073) with Clinical Computer Systems for OBIX perinatal monitoring and data system services, extending the agreement an additional five (5) year period for a revised full agreement term of April 1, 2016 through March 31, 2026, and adding \$266,450 for a revised total agreement amount not to exceed \$396,844.
7.	a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to

	<p>execute an agreement with Secure Exchange Solutions, Inc. for secure messaging services at NMC for an amount not to exceed \$58,500 with an agreement term retroactive to December 1, 2020 through January 25, 2024.</p> <p>b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.</p>
8.	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute the First Amendment to the Professional Services Agreement with Dopamine Therapeutics, Inc. to provide family medicine services at NMC, extending the term by twelve months (July 1, 2021 to June 30, 2022) for a revised full agreement term of August 1, 2019 to June 30, 2022, and adding \$200,000 for a revised total not to exceed amount of \$300,000 in the aggregate; and</p> <p>b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.</p>

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Health Care Interpreter Network Agreement

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Health Care Interpreter Network (HCIN) for shared interpreter services at NMC for an amount not to exceed \$265,000 with an agreement term July 1, 2021 through June 30, 2024.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Health Care Interpreter Network (HCIN) for shared interpreter services at NMC for an amount not to exceed \$265,000 with an agreement term July 1, 2021 through June 30, 2024.

SUMMARY/DISCUSSION:

Federal and state laws including, but not limited to Section 1557 of the Affordable Care Act (ACA) and Title VI require healthcare organizations to provide patients with access to qualified interpreters. Approximately 42% of the patient population at NMC identify themselves as limited English proficient (LEP). Health Care Interpreter Network's (HCIN) automated video/voice call center system provides NMC with 24/7 access to Qualified healthcare interpreters in 170 languages, including American Sign Language (ASL) using video conferencing devices and various forms of telephone interpreter services.

NMC has been using HCIN's network to stay compliant with the ever-changing rules and regulations as well as maintaining Joint Commission accreditation. The provision of interpretation services also helps NMC to improve the quality of healthcare and reduce liability for medical errors due to a breakdown in communication.

Since providers deemed it necessary to use video/telephone to limit exposure and communicate with COVID patients, we have experienced a 183% increase in service requests. Specifically, in June 2020 began the significant increase in usage and we anticipate the high usage to continue.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee on by its Board of Trustees on March 12, 2021.

FINANCING:

The cost for this agreement is \$265,000 of which \$50,000 shall be included in the Fiscal Year 2020-21 Recommended Budget. Should NMC seek extensions of the original agreement, amounts for any extensions will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The agreement provides NMC with the additional support it needs to maintain compliant with multiple federal and state laws while providing reliable and quality patient care, the outcome of which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Victor Sosa, CMI, Hospital Interpreter Services Manager, 796-1612

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Health Care Interpreter Network Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Nancy Lomeli dba Sal's Taxi Amendment No. 2

Legistar Number:

..Title

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with Nancy Lomeli dba Sal's Taxi for lab specimen and patient transportation services, extending the agreement an additional one (1) year period (May 31, 2021 through May 30, 2022) for a revised full agreement term of February 1, 2017 through May 30, 2022, and adding \$25,000 for a revised total agreement amount not to exceed \$150,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with Nancy Lomeli dba Sal's Taxi for lab specimen and patient transportation services, extending the agreement an additional one (1) year period (May 31, 2021 through May 30, 2022) for a revised full agreement term of February 1, 2017 through May 30, 2022, and adding \$25,000 for a revised total agreement amount not to exceed \$150,000.

SUMMARY/DISCUSSION:

Natividad provides Complimentary Local Transportation through Sal's taxi, which aims to ease access to medical care, promote patient safety, and comply with SB1152 discharge of homeless patients. Sal's taxi also provides time sensitive transportation of laboratory specimen and/or materials from Natividad to other laboratories and vice versa.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on March 12, 2021.

FINANCING:

The cost for this renewal and amendment No. 2 is \$25,000 of which \$5,000 is included in the Fiscal Year 2020-21 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide ease of access to medical services in Monterey County.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Karen Friedrich, Administration, 783-2556

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Sal's Taxi Amendment No. 2

Sal's Taxi Renewal and Amendment No. 1

Sal's Taxi Agreement for Services

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Mission Linen Supply Amendment No. 6

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-13241) with Mission Linen Supply for linen processing services, extending the agreement an additional one (1) year period (July 1, 2021 through June 30, 2022) for a revised full agreement term of July 1, 2016 through June 30, 2022, and adding \$540,000 for a revised total agreement amount not to exceed \$2,580,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-13241) with Mission Linen Supply for linen processing services, extending the agreement an additional one (1) year period (July 1, 2021 through June 30, 2022) for a revised full agreement term of July 1, 2016 through June 30, 2022, and adding \$540,000 for a revised total agreement amount not to exceed \$2,580,000.

SUMMARY/DISCUSSION:

NMC issued a Request for Proposal (RFP) # 9600-64 on March 16, 2016 to solicit for one or more new agreements for linen processing services and scrub rental services from qualified vendors. Upon a thorough selection process by NMC, Mission Linen Supply was found to be the most qualified vendor and was awarded an agreement to provide linen processing services and scrub rental services for NMC. The Board of Supervisors approved Agreement (A-13241) for a one (1) year period from July 1, 2016 through June 30, 2017 with an option to extend the Agreement for four (4) additional one year periods, and a total agreement amount not to exceed \$400,000 as stated in the RFP.

On May 9, 2017, the Board of Supervisors approved amendment no. 1 to extend the term of the agreement for an additional one (1) year period through June 30, 2018 to allow for services to continue, and to add an additional \$680,000 based on an increase in the annual projected spend from \$400,000 to \$540,000 for linen and scrub rental services. The initial agreement amount of \$400,000 was too low as NMC did not anticipate a significant increase in the volume of patients treated at the trauma center when the contract amount was projected for the RFP. The annual volume of patients treated at NMC has steadily increased since NMC's designation as a Level II Trauma Center in January 2015, which resulted in a greater demand for scrub rental services and linen processing services.

On May 8, 2018, the Board of Supervisors approved amendment no. 2 to extend the term of the agreement for an additional one (1) year period through June 30, 2019, to allow for services to continue, and to add an additional \$410,000 in funds for the additional year of services. As an acute care hospital, it is the policy of NMC to maintain a supply of clean linens for at least three (3) complete bed changes for the hospital's licensed bed capacity in which soiled/contaminated linen is handled as little as possible and with minimum of agitation to prevent microbial contamination of the air and persons handling the linen. In accordance with Title 22 California Code of Regulations (CCR) § 70825, The Joint Commission (TJC) regulations, as well as any other regulating agency that oversees hospital day-to-day operations, NMC is required to utilize a commercial laundry

processing service provider for laundry and linen services consisting mainly of scrubs, mats, and towels.

On February 13, 2019, NMC amended the agreement via amendment no. 3 to move to customer owned scrubs instead of rental scrubs to better control inventory and internal costs. Mission Linen Supply will still launder NMC's owned scrubs at a fixed cost of \$0.42 per piece. This will enable Natividad to maintain its own par levels in-house.

NMC is requesting approval to extend the agreement with Mission Linen Supply for an additional one (1) year period through June 30, 2022 to allow for services to continue, with a \$540,000 increase in funds for the additional year of service. Approval of the recommended action will allow Mission Linen Supply to continue providing NMC with linen processing services in accordance with the regulatory requirements as well as accommodate any unexpected volume increases. Having a reliable and available service provider is crucial in the NMC's day-to-day operations and will allow NMC to continue to have clean linens available to NMC patients, and clean scrubs available for the NMC staff.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this and amendment No. 6 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 6 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on March 12, 2021

FINANCING:

The cost for this amendment No. 6 is \$540,000 of which \$45,000 is included in the Fiscal Year 2020-21 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered under this agreement enhance operations at the hospital by improving the patient experience, promoting a healthy environment, and also providing reliable and quality patient care, which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Curtis Fortune, Director of Environmental Services, 783-2654

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Mission Linen Supply Amendment 6
Mission Linen Supply Amendment 5
Mission Linen Supply Amendment 4
Mission Linen Supply Amendment 3
Mission Linen Supply Amendment 2

Mission Linen Supply Amendment 1
Mission Linen Supply Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Amendment 1 to Architectural Services Master Agreements per RFP #9600-63

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 with Hammel, Green, Abrahamsom, Inc. to the agreement (A-13061), Nichols, Melburg & Rosetto, (A-13062), Kasavan Architects, (A-13064) and Wald, Ruhnke, & Dost, Architects, LLP (A-13065) for architectural services, extending the agreement an additional one (1) year period (March 1, 2021 through February 28, 2022) for a revised full agreement term of March 1, 2016 through February 28, 2022 with no change to the total aggregate amount or scope of work.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 with Hammel, Green, Abrahamsom, Inc. to the agreement (A-13061), Nichols, Melburg & Rosetto, (A-13062), Kasavan Architects, (A-13064) and Wald, Ruhnke, & Dost, Architects, LLP (A-13065) for architectural services, extending the agreement an additional one (1) year period (March 1, 2021 through February 28, 2022) for a revised full agreement term of March 1, 2016 through February 28, 2022 with no change to the total aggregate amount or scope of work.

SUMMARY/DISCUSSION:

In 2016, Hammel, Green and Abrahmsom, Inc., Nichols, Melburg & Rosetto, Kasavan Architects, Wald, Ruhnke & Dost Architects, were selected for their expertise and capabilities necessary to provide on-call services under \$100,000 for architectural and engineering design services for various projects at Natividad Medical Center (NMC), California under a competitive selection process in accordance with County policies under Request for Qualifications (RFQ) #9600-63.

NMC staff has identified a need for these consultants to continue to provide services associated with on-call architectural and engineering design services for various projects to assist NMC staff in areas related to professional design services related to capital projects.

Hammel, Green and Abrahmsom, Inc., Nichols, Melburg & Rosetto, Kasavan Architects, and Wald, Ruhnke & Dost Architects, may provide architectural consultant services for future services that may be required to address tenant improvements and repairs at NMC. The County requires these consultant services beyond the original term of the Architectural Agreement to the individual Amendment between the County and Hammel, Green and Abrahmsom, Inc., Nichols, Melburg & Rosetto, Kasavan Architects, and Wald, Ruhnke & Dost Architects, LLP, will extend the expiration date of the Amendment from February 28, 2020 for one (1) additional year through February 28, 2022 [beyond the anticipated five (5) year term of the Amendment allowed per RFQ #9600-63 for a total term of seven (6) years], for a revised term from February 28, 2016 through February 28, 2022.

The term for this Amendment exceeds the standard five (5) year term. Since NMC has an ongoing need for these services, additional time beyond the original term of the Amendment authorized per

RFQ #9600-63 is required. NMC's staff recommends extending the term of these agreements to allow the consultants to provide for these services. The proposed extension of the term of each Agreement through February 28, 2022 and will enable NMC to procure professional services under a new RFQ prior to the expiration of the proposed amendments.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on March 12, 2021

FINANCING:

There is no cost for this amendment No. 1. Amounts for remaining years of the agreement were included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The recommended action supports the Board of Supervisors' Strategic Initiatives by allowing for the planning and development of sustainable, physical infrastructure that improves the quality of life for County residents and supports economic development results, and further provides improvements to health and safety facilities.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Brian Griffin, Project Manager III, 783-2605

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Amendment No. 1 with Hammel, Green and Abrahmsom, Inc.
Amendment No. 1 with Kasavan Architects
Amendment No. 1 with Nichols, Melburg & Rosetto
Amendment No. 1 with Wald, Ruhnke & Dost Architects, LLP
Original Agreement with Hammel, Green and Abrahmsom, Inc.
Original Agreement with Kasavan Architects
Original Agreement with Nichols, Melburg & Rosetto
Original Agreement with Wald, Ruhnke & Dost Architects, LLP

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Quest Diagnostics, Inc. Amendment No. 2

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-13599) with Quest Diagnostics, Inc. for lab reference testing services, extending the agreement an additional one (1) year period (July 1, 2021 through June 30, 2022) for a revised full agreement term of July 1, 2017 through June 30, 2022, and adding \$1,130,000 for a revised total agreement amount not to exceed \$4,130,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-13599) with Quest Diagnostics, Inc. for lab reference testing services, extending the agreement an additional one (1) year period (July 1, 2021 through June 30, 2022) for a revised full agreement term of July 1, 2017 through June 30, 2022, and adding \$1,130,000 for a revised total agreement amount not to exceed \$4,130,000.

SUMMARY/DISCUSSION:

Quest Diagnostics is the leading provider of diagnostic testing in the nation, and serves approximately 140 million patients each year. Quest Diagnostics is NMC Laboratory's primary reference laboratory, although NMC uses Salinas Valley Memorial Hospital as a reference laboratory on occasion as well. Physicians at NMC and local clinics, which send laboratory work to NMC, may order highly specific types of tests, which the NMC Laboratory cannot perform on-site. As laboratory technology advances, more and more esoteric tests become available for Physicians and clinics to order; these esoteric tests are used for the diagnosis of disease or monitoring of disease processes and are critical for patient care. The NMC laboratory cannot justify bringing in instruments or additional staff for the low volume of every type individual test available. NMC's laboratory staff currently does monitor and shall continue to monitor test utilization to look for opportunities to in-source any test that has sufficient volume and methodology which could be incorporated into the Natividad Laboratory.

NMC's laboratory has an established software interface with Quest diagnostics, which allows results to be transferred securely and directly from the reference laboratory to the patient medical record at Natividad Medical Center. A Natividad clinical laboratory scientist verifies the validity of the results before they are finalized in the medical record.

The cost and test volumes increased significantly once NMC obtained designation as a Trauma Center. Although the total agreement amount appears to be increasing annually, NMC has negotiated the pricing in this new agreement to ensure that the cost for each lab reference service has decreased thereby yielding savings on each individual reference lab service item requested. This agreement replaces an older agreement that has been in place since 2005 and which expires on June 30, 2017. The new agreement does include a tiered pricing schedule that NMC negotiated when it realized that it did not reap the cost savings, which had previously been agreed to by both parties. The first tier is heavily discounted to allow NMC an opportunity to achieve approximately \$100,000 in savings. Once that savings has been reached, it moves to another pricing tier equivalent to the MedAssets GPO pricing throughout the remainder of the term of the agreement.

Commercial General Liability Insurance Exception

Commercial General Liability Insurance Additional Insured Endorsement requirements were previously waived for this vendor under this Agreement and continue to be waived because Quest Diagnostics is Self-Insured for Commercial General Liability Insurance.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on March 12, 2021

FINANCING:

The cost for this amendment No. 2 is \$1,130,000 of which \$280,000 is included in the Fiscal Year 2020-21 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Use of a Quest Diagnostics Reference Lab Services allows the clinicians of Natividad Hospital to order laboratory tests that are essential in effective diagnosis and monitoring of patient care. Laboratory tests are correlated with patient history and presentation to arrive at the most confident and data-driven decisions regarding care. In addition, Natividad laboratory makes use of the reference lab to confirm internal findings prior to issuing significant diagnosis to the patient, when reagents are unavailable, or lab instrumentation is in repair. The use of an immediate and reliable reference lab is vital part of the laboratory's plan to support the hospital.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Susan Weaver, Clinical Laboratory Manager, 831-772-7660
Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Quest Diagnostics, Inc. Amendment 1
Quest Diagnostics, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

ProVation Medical, Inc. Amendment No. 1

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-12453) with ProVation Medical Inc., formerly known as Wolter Kluwer Health, Inc., for ProVation Order Sets, extending the agreement an additional five (5) year period (April 16, 2021 through April 15, 2026) for a revised full agreement term of April 15, 2013 through April 15, 2026, and adding \$172,594 for a revised total agreement amount not to exceed \$676,794.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$45,837) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-12453) with ProVation Medical Inc., formerly known as Wolter Kluwer Health, Inc., for ProVation Order Sets, extending the agreement an additional five (5) year period (April 16, 2021 through April 15, 2026) for a revised full agreement term of April 15, 2013 through April 15, 2026, and adding \$172,594 for a revised total agreement amount not to exceed \$676,794.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$45,837) of the original cost of the agreement.

SUMMARY/DISCUSSION:

A clinical order set is a pre-defined template that embeds evidence-based information within an order set to support clinical decision making for a specific condition or medical procedure. It is a grouping of orders, such as medication(s), diet, activity, physical therapy, laboratory and/or radiology testing needed, etc., that standardizes and expedites the ordering process for a common clinical scenario. ProVation Order Sets is software that optimizes order set management to improve consistency and efficiency of care, implementation of best practices, regulatory compliance and patient outcomes. It includes a gap analysis tool that allows NMC to align order sets with real-time clinical evidence and presents actionable recommendations for web-based review, collaboration and approval.

ProVation is a market leader in clinical decision support software and NMC has been utilizing ProVation Order Sets since 2013. NMC is requesting approval to amend the agreement to extend the term an additional five years.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on March 12, 2021.

FINANCING:

The cost for this amendment No. 1 is \$172,594 of which \$32,185 is included in the Fiscal Year 2020-21 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

To improve health and quality of life through County supported policies, programs, and services. By providing standardized orders for common clinical conditions, we increase the quality of care and adherence to best practices throughout the hospital.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Charles Harris, MD, Chief Quality Officer, 783-2785

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

ProVation Medical Inc. Amendment No. 1

Assignment and Assumption Agreement

Wolter Kluwer Health, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Precision Orthopedics Agreement

..Title

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Precision Orthopedics to provide orthopedic services for the period April 1, 2021 to March 31, 2024, for an amount not to exceed amount of \$10,000,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$1,000,000) of the original contract amount and do not significantly change the scope of work.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Precision Orthopedics to provide orthopedic services for the period April 1, 2021 to March 31, 2024, for an amount not to exceed amount of \$10,000,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$1,000,000) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

Natividad must arrange for the provision of professional consultation and treatment of patients who present to the emergency department and outpatient specialty clinic in need of medical care or treatment in general orthopedic surgery and certain subspecialties (e.g. hand, spine and trauma) as required for a Level II Trauma Center.

Natividad would wishes to enter into this agreement with Precision Orthopedics, for which board certified orthopedic surgeons provide exclusive orthopedic services, including 24/7 dedicated emergency department call coverage; full-time orthopedic services in the specialty clinic; medical director services for general administration of the orthopedics department; and a physician liaison to the trauma program. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees on March 12, 2021.

FINANCING:

The total not to exceed amount of this Agreement is \$10,000,000 for the period April 1, 2021 to March 31, 2024 (36 months). \$1,000,000 is included in the Fiscal Year 2020/2021 Adopted

Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement are required for a Level II Trauma Center and provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

NICU Agreement

..Title

- a. Authorize the Chief Executive Office for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with The Regents of the University of California on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide neonatology services at NMC the April 1, 2021 to March 31, 2023 for an amount not to exceed \$700,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$70,000) of the original contract amount.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Office for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with The Regents of the University of California on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide neonatology services at NMC the April 1, 2021 to March 31, 2023 for an amount not to exceed \$700,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$70,000) of the original contract amount.

SUMMARY/DISCUSSION:

Natividad's Neonatal Intensive Care Unit (NICU) provides stabilization of the initially ill newborn and intermediate intensive care as well as continuing care for growing newborns. Natividad wishes to enter into an agreement with UCSF School of Medicine Department of Pediatrics to provide two highly trained neonatologist physicians for 24/7 coverage of infants admitted to the NICU as well as oversight and medical direction of the unit. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement as to legal form. Auditor-Controller has reviewed and approved this agreement as to fiscal provisions. The agreement has been reviewed and approved by Natividad's Finance Committee and Board of Trustees on March 12, 2021.

FINANCING:

The total not to exceed amount of this Agreement is \$700,000 for the period April 1, 2021 to March 31, 2023. \$350,000 is included in the Fiscal Year 2020/2021 Adopted Budget. The

remaining amount will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Partnering with UCSF will enhance the breadth of services now being provided at NMC for children in Monterey and neighboring counties, thus allowing more children and their families to remain closer to home for acute pediatric care.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.255

Attachments: Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

James F. Lilja MD dba Bay Area Gynecology Oncology Second Amendment

..Title

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Second Amendment to the Professional Services Agreement (A-13538) with James F. Lilja, M.D. dba Bay Area Gynecology Oncology to provide gynecology oncology and urology gynecology services adding \$100,000 for a revised total not to exceed amount of \$810,000, but with no change to the contract term of February 1, 2018 to March 31, 2022; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$41,000) of the original contract amount.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Second Amendment to the Professional Services Agreement (A-13538) with James F. Lilja, M.D. dba Bay Area Gynecology Oncology to provide gynecology oncology and urology gynecology services adding \$100,000 for a revised total not to exceed amount of \$810,000, but with no change to the contract term of February 1, 2018 to March 31, 2022; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$41,000) of the original contract amount.

SUMMARY/DISCUSSION:

Natividad Medical Center operates the D'Arrigo Family Specialty Services Outpatient Clinic offering over fifteen different specialty care services. Natividad has an agreement with Bay Area Gynecology Oncology, for which Dr. James Lilja and Dr. Jeff Lin provide gynecology oncology services one day a week in the outpatient specialty clinic as well as inpatient/outpatient procedures in the operating room. Natividad wishes to amend the agreement with Bay Area Gynecology Oncology to add urology gynecology services giving Monterey County residents local access to high quality specialized care. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment as to legal form. Auditor-Controller has reviewed and approved this amendment as to fiscal provisions. The amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees on March 12, 2021.

FINANCING:

The cost of this Amendment is \$100,000. The total not to exceed amount of this Agreement is

\$810,000 for the period February 1, 2018 to March 31, 2022 (50 months). \$250,000 is included in the Fiscal Year 2020/2021 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement; First Amendment; Second Amendment

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Specialists on Call Fourth Amendment

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to the Service Agreement (A-13548) with Specialists on Call, Inc., (SOC), a Delaware corporation and Tele-Physicians, P.C., a California professional corporation doing business as Specialists on Call Physicians and as California Tele-Physicians to provide tele-neurology services, adding \$260,000 for a revised total not to exceed amount of \$1,080,000 in the aggregate and extending the term by twelve months (April 1, 2021 to March 31, 2022) for a revised full agreement term of February 1, 2018 to March 31, 2022; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to the Service Agreement (A-13548) with Specialists on Call, Inc., (SOC), a Delaware corporation and Tele-Physicians, P.C., a California professional corporation doing business as Specialists on Call Physicians and as California Tele-Physicians to provide tele-neurology services, adding \$260,000 for a revised total not to exceed amount of \$1,080,000 in the aggregate and extending the term by twelve months (April 1, 2021 to March 31, 2022) for a revised full agreement term of February 1, 2018 to March 31, 2022; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

SUMMARY/DISCUSSION:

Natividad has an agreement with Specialists on Call, Inc., (SOC), a Delaware corporation and Tele-Physicians, P.C., a California professional corporation doing business as Specialists on Call Physicians and as California Tele-Physicians to provide 24/7 neurology consultative services for Natividad patients via specialized electronic telemedicine equipment. Services include indirect physical exams, history taking, diagnostic protocols, image analysis and recommendations for therapeutic interventions and/or diagnostic tests for any neurologic emergency. Natividad wishes to amend the agreement to extend the term and add funds to allow services to continue without interruption.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment as to legal form. The Auditor-Controller has reviewed and approved this amendment as to fiscal provisions. The amendment

has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees on March 12, 2021.

FINANCING:

The amount of this amendment is \$260,000. The total cost of this agreement is \$1,080,000 for the period February 1, 2018 to March 31, 2022. \$260,000 is included in the Fiscal Year 2020/2021 Adopted Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement; First Amendment; Second Amendment; Third Amendment; Fourth Amendment

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

UCSF Pediatric Hospitalist Agreement

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with The Regents of the University of California, a California Constitutional corporation, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric hospitalist services for an amount not to exceed \$471,402 for the period April 1, 2021 to March 31, 2023; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$47,140) of the original contract amount and do not significantly change the scope of work.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with The Regents of the University of California, a California Constitutional corporation, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric hospitalist services for an amount not to exceed \$471,402 for the period April 1, 2021 to March 31, 2023; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$47,140) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

Natividad operates a twelve bed pediatric unit and an eighteen bed maternal infant unit providing medical care for newborns, children and adolescents, as well as hospital based services for the pediatric population (age 0-21) through NMC's emergency medicine, trauma programs, general surgery and outpatient specialty clinics.

Natividad wishes to enter into an agreement with UCSF to provide one pediatric hospitalist physician for direct patient care services and chief pediatric hospitalist services. The chief pediatric hospitalist provides clinical leadership and oversight of the Pediatric Hospital Medicine Program. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

The total not to exceed amount of this Agreement is \$471,402 for the period April 1, 2021 to March 31, 2022. \$233,970 is included in the Fiscal Year 2020/2021 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Partnering with UCSF will enhance the breadth of services now being provided at NMC for children in Monterey and neighboring counties, thus allowing more children to remain closer to home for their acute pediatric care rather than being transferred to distant Northern California Bay Area hospitals.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Job Order Contracts (JOC) 2021 Bid Award

Legistar Number: _____

Title

- a. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$5,098,418 to the lowest responsive bidders as follows: NMC 2021-01; Staples Construction Company, Inc.;
- b. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$5,098,418 to the lowest responsive bidders as follows: NMC 2021-02 Ausonio Incorporated; and
- c. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$5,098,418 to the lowest responsive bidders as follows: NMC 2021-03 Gustav Keoni dba Precision Construction Services;
- d. Approve the Performance and Payment Bonds executed and provided by Staples Construction Company, Inc. in the amount of \$2,000,000;
- e. Approve the Performance and Payment Bonds executed and provided by Ausonio Incorporated, Inc. in the amount of \$2,000,000;
- f. Approve the Performance and Payment Bonds executed and provided by Gustav Keoni dba Precision Construction Services, Inc. in the amount of \$2,000,000; and
- g. Authorize the Chief Executive Officer (CEO) of Natividad Medical Center to execute Job Order Contract Natividad Medical Center 2021-01 with Staples Construction Company, Inc., Job Order Natividad Medical Center 2021-02 with Ausonio Incorporated, and Job Order Natividad Medical Center 2021-03 with Gustav Keoni dba Precision Construction Services.

Report

RECOMMENDATION:

- a. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$5,098,418 to the lowest responsive bidders as follows: NMC 2021-01; Staples Construction Company, Inc.;
- b. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$5,098,418 to the lowest responsive bidders as follows: NMC 2021-02 Ausonio Incorporated; and
- c. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$5,098,418 to the lowest responsive bidders as follows: NMC 2021-03 Gustav Keoni dba Precision Construction Services;
- d. Approve the Performance and Payment Bonds executed and provided by Staples Construction Company, Inc. in the amount of \$2,000,000;
- e. Approve the Performance and Payment Bonds executed and provided by Ausonio Incorporated, Inc. in the amount of \$2,000,000;
- f. Approve the Performance and Payment Bonds executed and provided by Gustav Keoni dba Precision Construction Services, Inc. in the amount of \$2,000,000; and
- g. Authorize the Chief Executive Officer (CEO) of Natividad Medical Center to execute Job Order Contract Natividad Medical Center 2021-01 with Staples Construction Company, Inc., Job Order Natividad Medical Center 2021-02 with Ausonio Incorporated, and Job Order Natividad Medical Center 2021-03 with Gustav Keoni dba Precision Construction Services.

SUMMARY:

The recommended actions will allow for the issuance of three one-year term Natividad Medical Center Job Order Contract contracts and the approval of the Performance and Payment Bonds executed and provided by the three contractors.

DISCUSSION:

Public Contract Code Section 20128.5 provides that counties may award annual contracts for repair, remodeling, or other repetitive work to be done according to unit prices. This is commonly referred to as Job Order Contracting (JOC), and is typically done by developing a construction task catalog that is then competitively bid. JOC is an indefinite quantity contract pursuant to which the Contractor will perform a variety of projects, consisting of specific construction tasks, providing an alternative procurement method for completing public works projects, which improves economy and efficiency in completing many public works projects, including urgent and time-sensitive projects. The price of an individual project will be determined by multiplying the preset unit prices and the appropriate quantities by the appropriate adjustment factor. The adjustment factor will vary depending upon the location of the work, and the time at which the work will be performed (normal working hours versus other than normal working hours).

In April 9, 2013, the Board of Supervisors approved an Agreement between the County of Monterey and The Gordian Group, Inc. to assist the County in developing a Job Order Contracting (JOC) System. On September 17, 2013, the Board adopted the Monterey County Job Order Contracting Policy Guidelines constituting the order of the Board approving Job Order Contracts pursuant to Public Contract Code Section 20128.5. On December 8, 2020, the Board of Supervisors approved the Monterey County Construction Task Catalog, Natividad Medical Center Project Manuals, and Monterey County Natividad Medical Center Technical Specifications for the Job Order Contract Projects, and authorized the advertising of the Notice to Contractors for their respective Bid Nos.: NMC 2021-01, 2021-02 and 2021-3.

The JOC Projects were advertised and bids were opened on January 28, 2021. The lowest responsive and responsible bidder is determined by the award criteria figure. For JOC Natividad Medical Center 2021-01 was Staples Construction Company; JOC Natividad Medical Center Bid 2021-02 was Ausonio Incorporated, Inc.; and for JOC Natividad Medical Center Bid 2021-03 was Gustav Keoni dba Precision Construction Services.

Each Contractor has represented that its workforce is primarily Monterey Bay Area residents, or has certified to make a good faith effort to employ Monterey Bay Area residents on each Job Order proposal in compliance with Section 5.08.120 of the Monterey County Code. Each contractor has an office located within the Monterey Bay Area.

For the Natividad Medical Center JOC, Natividad Medical Center recommends awarding contracts to three separate contractors to allow the Department the option to use the alternate contractor if the other contractor is deemed nonresponsive or has poor performance and also to have work performed concurrently. At this time, Natividad Medical Center requests three JOC contract awards.

JOC 2021 contracts will be effective upon first notice to proceed and are for a term of either: (1) one year from date signed by County, or; (2) upon the payment by County to Contractor of the maximum amount payable under the agreement, whichever occurs earlier. The County will not issue any new Job Orders after expiration of the contracts. Any Job Order authorized prior to the expiration of the Agreement must be completed within the time specified in the Job Order. In the event a scheduled completion for any Job Order extends beyond the term of the contract, the terms of the contract shall continue in effect and be applicable for such Job Orders.

Due to that range, contractors were each required to provide performance and payment bonds in the amount of \$2,000,000 to provide for JOC efficiency, maintaining control of contractor performance, as well as limiting potential risk to the County. At the time that cumulative Job Orders in excess of \$2,000,000 are anticipated, Natividad Medical Center will return to the Board for approval of increased payment and performance bonds to cover the amount of the anticipated job orders.

Any Job Order that exceeds \$1,000,000 will be brought to the Capital Improvement Committee (CIC) prior to issuance of a notice to proceed. Natividad Medical Center will provide JOC status reports to the CIC summarizing issued Job Orders, including scope, cost, schedule, and source of previously appropriated/expended funds. The JOC contracts will provide another mechanism to accomplish work that fits within the JOC guidelines. Projects that do not meet JOC criteria or are not a good fit for JOC will continue to be completed using other procurement processes, such as the typical design/bid/build process.

OTHER AGENCY INVOLVEMENT:

Natividad Medical Center coordinated preparation of the JOC process and the standard agreement language with Contracts/Purchasing, County Counsel, Auditor-Controller, and Risk Management as to form and the required legal, fiscal, and insurance provisions. The Office of the County Counsel and Contracts/Purchasing attended the bid opening and reviewed all bids for conformance with applicable regulations. Natividad Medical Center reviewed the bids for responsiveness. The Office of the County Counsel, Auditor-Controller, and Risk Management have reviewed and approved the contract documents as to form and legality, fiscal terms, and insurance provisions, respectively.

FINANCING:

Job Order Contract expenditures will be within and not exceed the FY 2020-21 approved capital projects and operational budgets. The future fiscal year capital and operational budgets will be appropriately budgeted and approved by the Board of Supervisors prior to proceeding with expenditures. The Agreement is for three individual Job Order Contract for \$2,000,000 for an initial total of \$6,000,000 with an option to extend each contract to a cap of \$5,098,418 with a potential total maximum amount of \$15,295,254. A five percent (5%) License Fee to utilize the JOC program is payable to the Gordian Group only if and when a Job Order is issued to a JOC Contractor. Optionally, as needed, the County may utilize JOC Project Management services for an additional 5.95% fee. There is no impact to the general fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The JOC program helps with providing efficient and effective hospital operations by allowing improved processing for smaller and more urgent projects. The JOC program projects include improvements to health and safety facilities. Provision of adequate County facilities and infrastructure improves the quality of life for County residents and supports economic development results.

X Economic Development
X Administration
X Health & Human Services
X Infrastructure
X Public Safety

Prepared by: Brian Griffin, Project Manager. (831) 783-2605

Approved by: Dr. Gary Gray, Chief Executive Officer, (831) 783-2563

Attachments: Agreements which include the performance and payment bonds

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

The Greeley Company Renewal and Amendment No. 1

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 1 to the agreement with The Greeley Company for Peer Review Assessment services, extending the agreement an additional one (1) year period (May 1, 2021 through April 30, 2022) for a revised full agreement term of January 1, 2020 through April 30, 2022, and adding \$24,000 for a revised total agreement amount not to exceed \$44,250.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 1 to the agreement with The Greeley Company for Peer Review Assessment services, extending the agreement an additional one (1) year period (May 1, 2021 through April 30, 2022) for a revised full agreement term of January 1, 2020 through April 30, 2022, and adding \$24,000 for a revised total agreement amount not to exceed \$44,250.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.

SUMMARY/DISCUSSION:

NMC has multiple medical specialties on its medical staff. The Joint Commission requires ongoing monitoring and evaluation of provider performance in order to ensure excellence in physician performance and the highest quality of patient care. It is necessary to obtain the services of an external independent review organization in order to gain objective specialty expertise for some of the smaller specialties and to avoid conflict of interest. The Greeley Company offers comprehensive ongoing external peer review services for continued improvement of patient care and risk reduction at NMC. Greeley also offers special focused evaluations through its panel of board certified physician specialists, not otherwise available to NMC.

NMC had previously contracted with a different vendor to provide independent peer review services, however is currently seeking a transition to The Greeley Company after an evaluation of available options. NMC has had a strong partnership and an existing agreement with Greeley to provide a separate scope of services which expired on December 31, 2021. NMC is currently requesting approval to renew and amend the existing agreement with The Greeley Company to add independent peer review services for a one year period.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel reviewed and approved this renewal and amendment No.1 as to form, and the Auditor-Controller reviewed and approved as to payment provisions. The renewal and amendment No. 1 was reviewed and approved by NMC's Finance Committee and by its Board of Trustees on March 12, 2021.

FINANCING:

The cost for this renewal and amendment No.1 is \$24,000 which is included in the Fiscal Year 2020-21 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

To improve health and quality of life through County supported policies, programs, and services. By providing objective peer review of the work of our physicians and other providers we increase the quality of care and adherence to best practices throughout the hospital.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Charles Harris, MD, Chief Quality Officer, 783-2785

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

The Greeley Company Agreement

Attachments on file with the Clerk of the Board

FINANCIAL STATEMENTS

JANUARY 31, 2021

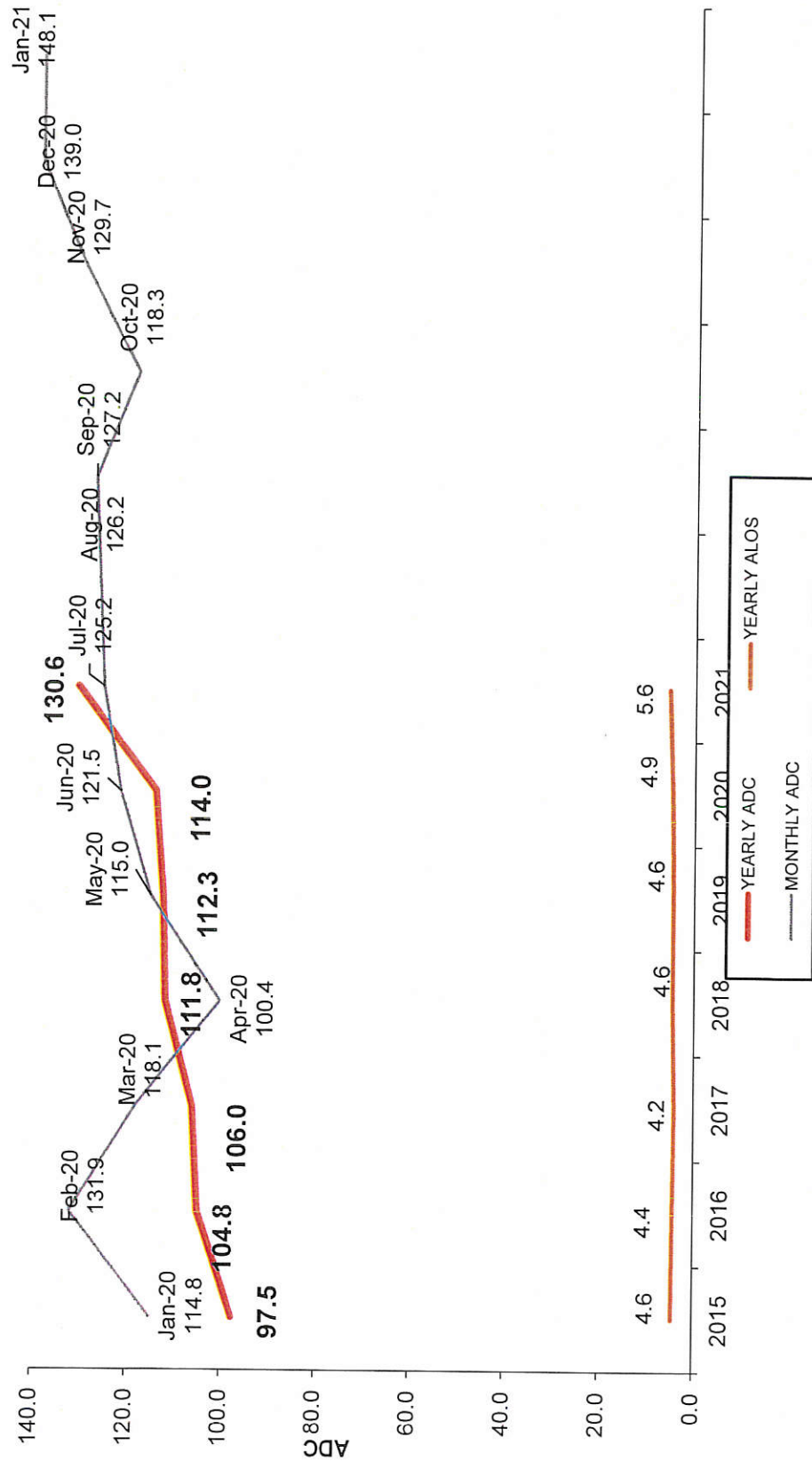
2/26/2021

FINANCIAL STATEMENTS

JANUARY 31, 2021

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NATIVIDAD STATISTICAL REPORT JANUARY 31, 2021

Month-To-Date					Year-To-Date					
11-20	12-20	01-21	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS	CY/PY				
1	208	144	161	208	NICU	15	1,442	1,359	1,428	-4.83%
2	1,874	2,278	2,442	1,555	Med/Surg	61	10,785	13,638	10,790	26.39%
3	284	331	478	195	ICU	10	1,353	2,349	1,355	73.36%
4	42	27	5	54	Peds	12	374	192	396	-51.52%
5	702	733	703	724	Acute Rehab	24	5,020	4,993	4,918	1.53%
6	261	256	286	271	OB/Gyn	27	1,881	1,994	1,912	4.29%
7	3,371	3,769	4,075	3,007	TOTAL ACUTE	149	20,855	24,525	20,799	17.91%
8	521	541	516	465	Psychiatric	19	3,225	3,544	3,203	10.65%
9	3,892	4,310	4,591	3,472	TOTAL DAYS	168	24,080	28,069	24,002	16.94%
10	259	241	298	287	Nursery	18	1,991	2,024	1,989	1.76%
AVERAGE DAILY CENSUS										
11	89.0	97.9	108.8	73.6	Acute	125	73.7	90.8	73.9	22.87%
12	23.4	23.6	22.7	23.4	Acute Rehab	24	23.3	23.2	22.9	1.31%
13	17.4	17.5	16.6	15.0	Psychiatric	19	15.0	16.5	14.9	10.74%
14	129.7	139.0	148.1	112.0	TOTAL	168	112.0	130.6	111.6	17.03%
15	8.6	7.8	9.6	9.3	Nursery	18	9.3	9.4	9.3	1.08%
PERCENTAGE OF OCCUPANCY										
16	71.2%	78.3%	87.0%	58.9%	Acute		59.0%	72.6%	59.1%	22.9%
17	97.5%	98.3%	94.6%	97.5%	Acute Rehab		97.1%	96.7%	95.4%	1.3%
18	91.6%	92.1%	87.4%	78.9%	Psychiatric		78.9%	86.8%	78.4%	10.7%
19	77.2%	82.7%	88.2%	66.7%	TOTAL		66.7%	77.7%	68.0%	14.2%
20	47.8%	43.3%	53.3%	51.7%	Nursery		51.7%	52.2%	51.7%	1.1%
ADMISSIONS										
21	590	596	576	617	Acute		4,273	4,145	4,278	-3.11%
22	54	52	50	57	Acute Rehab		398	374	392	-4.59%
23	49	46	45	63	Psychiatric		438	336	435	-22.76%
24	693	694	671	737	TOTAL		5,109	4,855	5,105	-4.90%
25	158	147	177	172	Nursery		1,192	1,228	1,192	3.02%
26	161	151	178	183	Deliveries		1,268	1,251	1,216	2.88%
DISCHARGES										
27	560	568	591	633	Acute		4,386	4,082	4,376	-6.72%
28	54	53	48	65	Acute Rehab		453	373	389	-4.11%
29	49	46	45	56	Psychiatric		391	335	434	-22.81%
30	663	667	684	754	TOTAL		5,230	4,790	5,199	-7.87%
31	143	138	162	156	Nursery		1,082	1,124	1,078	4.27%
AVERAGE LENGTH OF STAY										
32	5.6	6.2	6.8	4.7	Acute(Hospital wide no babies)		4.7	5.8	4.7	23.40%
33	13.0	14.1	14.1	12.7	Acute Rehab		12.6	13.4	12.5	7.20%
34	2.6	2.7	2.5	2.7	OB/Gyn		2.7	2.5	2.7	-7.41%
35	10.6	11.8	11.5	7.4	Psychiatric		7.4	10.5	7.4	41.89%
36	1.6	1.6	1.7	1.7	Nursery		1.7	1.6	1.7	-5.88%
OUTPATIENT VISITS										
37	3,219	3,439	3,148	4,528	Emergency Room		31,407	24,114	31,548	-23.56%
38	513	525	539	571	ER Admits		3,961	3,655	3,954	-7.56%
39	74.0%	75.6%	80.3%	77.5%	ER Admits as a % of Admissions		77.5%	75.3%	77.5%	-2.80%
40	4,995	4,871	4,490	6,229	Clinic Visits		43,200	36,028	42,566	-15.36%
ANCILLARY PROCEDURES BILLED										
41	49,652	58,520	60,653	48,142	Lab Tests		333,888	372,391	335,887	10.87%
42	3,060	3,315	3,152	3,013	Radiology Procedures		20,895	22,642	24,444	-7.37%
43	204	171	187	210	MRI Procedures		1,456	1,365	1,425	-4.21%
44	93	51	45	148	Nuclear Med Procedures		1,026	522	1,050	-50.29%
45	993	1,023	972	1,140	Ultrasound Procedures		7,906	7,656	7,852	-2.50%
46	1,794	1,396	1,395	1,853	CT Scans		12,851	11,559	12,426	-6.98%
47	395	260	225	364	Surgeries		2,546	2,401	2,687	-10.64%
48	8.10	7.71	7.89	7.86	FTE'S PER AOB		7.86	8.05	8.05	0.00%
49	1,399.2	1,396.2	1,450.0	1,271.3	TOTAL PAID FTE'S		1,271.3	1,393.4	1,296.4	7.48%
50	5,183	5,616	5,696	5,015	ADJUSTED PATIENT DAYS		34,781	37,198	34,628	7.42%

STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2021

	JUL-20	AUG-20	SEP-20	OCT-20	NOV-20	DEC-20	Jan-21	FEB-21	MAR-21	APR-21	MAY-21	JUN-21	YTD
R E V E N U E													
Patient Revenue:													
1 Inpatient	\$ 77,148,435	\$ 79,855,472	\$ 76,306,171	\$ 74,755,382	\$ 78,953,622	\$ 86,007,642	\$ 90,793,416						\$ 565,821,140
2 Pro Fees	2,696,122	2,236,186	2,299,002	2,494,198	1,868,807	2,532,642	1,722,218						15,849,175
3 Outpatient	28,527,426	27,989,196	27,159,445	29,608,527	26,810,166	26,823,056	22,268,310						189,186,126
4 Total Patient Revenue	108,372,983	110,080,854	107,664,618	106,858,107	107,632,595	115,363,340	114,783,944						770,856,441
Deductions from revenue													
5 Contractual Deductions	77,896,531	82,859,399	80,916,787	81,400,665	80,503,011	86,748,036	87,916,581						578,241,010
6 Bad Debt	5,810,435	3,985,636	3,269,758	2,044,119	3,000,736	2,482,925	1,332,700						21,976,309
7 Unable to Pay	196,523	183,546	105,354	112,097	236,157	167,623	272,566						1,275,866
8 Total Contractual Discounts	83,905,489	87,028,581	84,311,899	83,556,881	83,769,904	89,398,584	89,521,847						601,493,185
9 Net Patient Revenue	24,467,494	23,052,273	23,452,719	23,301,226	23,862,691	25,964,756	25,262,097						169,363,256
10 As a percent of Gross Revenue	22.58%	20.94%	21.76%	21.81%	22.17%	22.51%	22.01%						21.97%
Total Government Funding	5,875,865	6,422,375	5,446,330	7,359,941	5,690,945	5,192,491	5,112,591						41,100,538
Other Operating Revenue:													
11 Rent Income	115,028	116,045	116,225	116,224	116,225	115,753	116,224						811,722
12 Interest Income	226,937	226,937	219,616	344,086	219,616	226,937	221,497						1,685,626
13 NMF Contribution	61,151	61,151	59,178	61,151	59,178	61,151	61,151						424,111
14 Other Income	605,176	292,810	295,493	318,962	367,237	233,363	349,855						2,463,896
15 Total Other Operating Revenue	1,009,290	666,943	690,512	840,423	762,256	637,204	746,727						5,385,355
TOTAL REVENUE	31,352,649	30,171,591	29,589,561	31,501,590	30,315,892	31,794,451	31,123,415						215,849,149
EXPENSE													
18 Salaries, Wages & Benefits	18,294,132	16,141,804	15,341,913	15,350,217	15,140,737	15,770,781	15,603,830						111,643,414
19 Registry	890,450	1,182,181	1,680,809	1,374,188	1,476,186	1,523,535	1,826,946						9,954,295
20 Phys/Residents SWB & Contract Fees	3,419,049	3,363,198	3,503,759	3,215,766	3,292,953	3,599,756	3,914,891						24,306,372
21 Purchased Services	2,837,656	3,000,463	3,257,830	3,384,603	3,585,479	3,616,722	3,139,369						22,822,122
22 Supplies	2,759,766	2,556,961	2,666,373	2,971,814	3,077,098	3,382,405	3,601,290						21,015,707
23 Insurance	321,377	320,082	320,093	320,093	320,093	320,092	320,093						2,241,933
24 Utilities and Telephone	268,191	448,910	334,046	463,675	404,263	344,769	305,029						2,566,883
25 Interest Expense	175,382	163,966	(88,870)	(277,792)	69,186	172,660	68,997						283,529
26 Depreciation & Amortization	942,944	975,367	973,628	964,654	969,783	970,093	966,515						6,762,984
27 Other Operating Expense	483,589	776,259	578,531	683,866	648,311	685,917	563,821						4,421,274
28 TOTAL EXPENSE	30,392,516	28,927,201	28,569,112	28,451,084	28,994,089	30,386,730	30,310,781						206,021,513
NET INCOME(LOSS)	960,133	1,244,390	1,020,449	3,050,506	1,331,803	1,407,721	812,634						9,827,636
Normalization for Extraordinary Items													
30 Interest Arithem Arbitration													
31 CARES Act Funding													
32 DSH Final Settlement FY09-10	(730,230)	(730,230)	(730,230)	(974,844)	(974,844)	(244,614)	(244,614)						(4,629,606)
33 Families First C-19 Response	(277,658)	(658,108)	-	(1,360,171)	-	-	-						(1,360,171)
34 Total Extraordinary Items	(1,007,888)	(1,388,338)	(730,230)	(2,491,965)	(974,844)	(244,614)	(244,614)						(7,082,493)
NET INCOME BEFORE Extraordinary Items	\$ (47,755)	\$ (143,948)	\$ 290,219	\$ 558,541	\$ 356,959	\$ 1,163,107	\$ 568,020						\$ 2,745,143
CAPITAL CONTRIBUTIONS													
35 County Contribution													
CHANGE IN NET ASSETS	\$ 960,133	\$ 1,244,390	\$ 1,020,449	\$ 3,050,506	\$ 1,331,803	\$ 1,407,721	\$ 812,634						\$ 9,827,636

NATIVIDAD

CAPITAL CONTRIBUTIONS

STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY
AS OF JANUARY 31, 2021

NATIVIDAD

		CURRENT MONTH				YEAR -TO -DATE			
		Variance fav. (unfav)				Variance fav. (unfav)			
		Actual	Budget	\$ VAR.	% VAR	Actual	Budget	\$ VAR.	% VAR
		5,696	5,016	680	13.6%	37,198	34,781	2,417	7.0%
		<div>REVENUE</div> <div>ADJUSTED PATIENT DAYS</div>							
		<div>Patient Revenue:</div>							
1	\$	15,940	\$ 14,046	\$ 1,894	13.5 %	\$	\$ 14,048	\$ 1,163	8.3%
2		302	388	(85)	(22.0)		388	38	9.9
3		3,909	6,414	(2,504)	(39.0)		6,415	(1,329)	(20.7)
4		20,152	20,847	(695)	(3.3)		20,851	(128)	(0.6)
		<div>Deductions from revenue</div>							
5		15,435	15,494	59	0.4		15,545	15,497	(48)
6		234	781	547	70.1		591	782	191
7		48	84	36	42.9		34	84	50
8		15,716	16,359	643	3.9		16,170	193	1.2
9		4,435	4,488	(53)	(1.2)		4,553	64	1.4
10		22.01%	21.53%				21.97%		
		<div>Net Patient Revenue</div>							
		<div>As a percent of Gross Revenue</div>							
		<div>Total Government Funding</div>							
11		898	962	(64)	(6.7)		962	143	14.9
		<div>Other Operating Revenue:</div>							
12		20	23	(3)	(11.3)		23	(1)	(5.1)
13		39	45	(6)	(14.1)		45	0	0.1
14		11	12	(1)	(11.9)		11	(1)	(6.5)
15		61	69	(8)	(11.3)		66	(3)	(4.3)
16		131	150	(18)	(12.2)		145	(5)	(3.3)
17		5,464	5,599	(135)	(2.4)		5,803	203	3.6
		<div>TOTAL REVENUE</div>							
		<div>EXPENSE</div>							
		<div>Salaries, Wages & Benefits</div>							
18		2,739	3,213	473	14.7		3,213	216	6.7
19		321	14	(306)	(2,123.5)		14	(253)	(1,754.8)
20		687	685	(2)	(0.3)		657	28	695
21		551	596	45	7.5		614	596	(18)
22		632	442	(191)	(43.2)		565	442	(123)
23		56	61	5	8.5		60	1	1.9
24		54	57	4	6.2		69	(12)	(20.8)
25		12	44	32	72.5		8	36	82.7
26		170	208	39	18.6		182	27	12.7
27		99	106	7	6.7		119	(13)	(12.0)
28		5,321	5,427	105	1.9		5,538	(111)	(2.0)
		<div>TOTAL EXPENSE</div>							
		<div>NET INCOME/(LOSS)</div>							
29		143	172	(30)	(17.2)		264	92	53.3
30							172		289
		<div>CAPITAL CONTRIBUTIONS</div>							
31		-	-	-	-		-	-	-
32		-	-	-	-		-	-	-
33		-	-	-	-		-	-	-
		<div>County Contribution</div>							
34	\$	143	\$ 172	\$ (30)	(17) %	\$ 264	\$ 172	\$ 92	53.3 %
		<div>% CHANGE IN NET ASSETS</div>							
		<div>289</div>							

**NATIVIDAD
BALANCE SHEET
AS OF JANUARY 31, 2021**

	CURRENT MONTH			YEAR - TO - DATE		
	BEGINNING	ENDING	INC/(DEC)	BEGINNING	ENDING	INC/(DEC)
						% CHG.
1 \$	75,130,533	\$ 74,024,551	\$ (1,105,982)	\$ 66,424,055	\$ 74,024,551	11.4 %
2	11,810,000	11,810,000	-	11,810,000	11,810,000	-
3	40,445,618	40,445,618	-	-	40,445,618	-
4	45,854,445	50,773,138	4,918,693	35,317,759	50,773,138	43.8
5	24,297,911	25,426,452	1,128,541	41,690,999	25,426,452	(39.0)
6	5,597,585	5,712,602	115,017	5,048,912	5,712,602	13.1
7	5,304,604	5,579,926	275,322	5,284,737	5,579,926	(10.9)
8	208,440,696	213,772,287	5,331,591	166,556,462	213,772,287	28.3
9	330,356,869	331,461,985	1,105,116	325,201,149	331,461,985	1.9
10	(203,304,106)	(204,271,058)	(966,952)	(197,505,014)	(204,271,058)	(3.4)
11	127,052,763	127,190,927	138,164	127,696,135	127,190,927	(0.4)
12	189,297,087	187,954,330	(1,342,757)	193,003,625	187,954,330	(2.6)
13	-	-	-	-	-	-
14	-	-	-	-	-	-
15	-	-	-	-	-	-
16 \$	\$ 524,790,546	\$ 528,917,544	\$ 4,126,998	\$ 487,256,222	\$ 528,917,544	8.6 %
17	29,135,874	28,586,278	(549,596)	27,324,830	28,586,278	4.6
18	14,109,254	19,409,308	5,300,054	12,099,669	19,409,308	60.4
19	81,911,141	81,511,460	(399,681)	51,664,932	81,511,460	57.8
20	3,642,205	3,642,205	-	3,433,614	3,642,205	6.1
21	11,835,299	10,853,703	(981,596)	13,709,175	10,853,703	(20.8)
22	140,633,773	144,002,954	3,369,181	108,232,220	144,002,954	33.0
23	4,810,506	4,755,689	(54,817)	5,050,532	4,755,689	(6.2)
24	-	-	-	-	-	-
25	25,431,389	25,431,389	0	29,073,594	25,431,389	(12.5)
26	30,241,895	30,187,078	(54,817)	34,124,126	30,187,078	(11.5)
27	344,899,876	344,899,876	-	344,899,876	344,899,876	-
28	9,015,002	9,827,636	812,634	-	9,827,636	100.0
29	353,914,878	354,727,512	812,634	344,899,876	354,727,512	2.8
30 \$	\$ 524,790,546	\$ 528,917,544	\$ 4,126,998	\$ 487,256,222	\$ 528,917,544	8.6 %

NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 01/31/21

BALANCE SHEET

	Medi-Cal Waiver (DSH +SNCP)	Hospital Fee	Rate Range IGT-CCAH-	MCMC EPP	MCMC QIP	SB1732	AB 915	Medical GME	CARES ACT Funding	A/R UCSF & TOURO University	A/R Seaside Clinic	A/R Office Buildings	Medical HPE	Interest Accrued Positive Cash	Accrued Donations	A/R Jail-PG&E	Health Department	STATE RECEIVABLES
	\$ 8,722,908	-	5,562,092	7,864,092	18,519,196	1,067,767	-	1,925,521	(3,651,146)	-	-	39,425	-	-	1,574,818	(3,302)	69,628	\$ 41,690,998
																		\$ 38,616,026
																		\$ 4,629,606
																		\$ -
																		\$ 180,590
																		\$ 33,796,212
																		\$ 25,426,452

P. & L.

	YTD Jan-21
Medi-Cal DSH /SNCP/PHYS SPA	\$ 8,698,346
PRIME	7,093,333
Rate Range IGT-CCAH-	4,771,231
Esperanza Care	(1,178,083)
Family First C-19 Response-FMAP Enhance-	1,092,716
EMS/ Maddy Funds	166,059
CARES Act Funding	4,629,606
HPE	176,711
Hospital Fee	559,589
MCMC EPP	4,570,956
HD Residency Support	(294,522)
MCMC QIP	5,198,289
AB915	2,120,545
Medicare GME	1,198,500
SB 1732	2,297,261
UT ERNMENT FUNDING INCOME	\$ 41,100,537

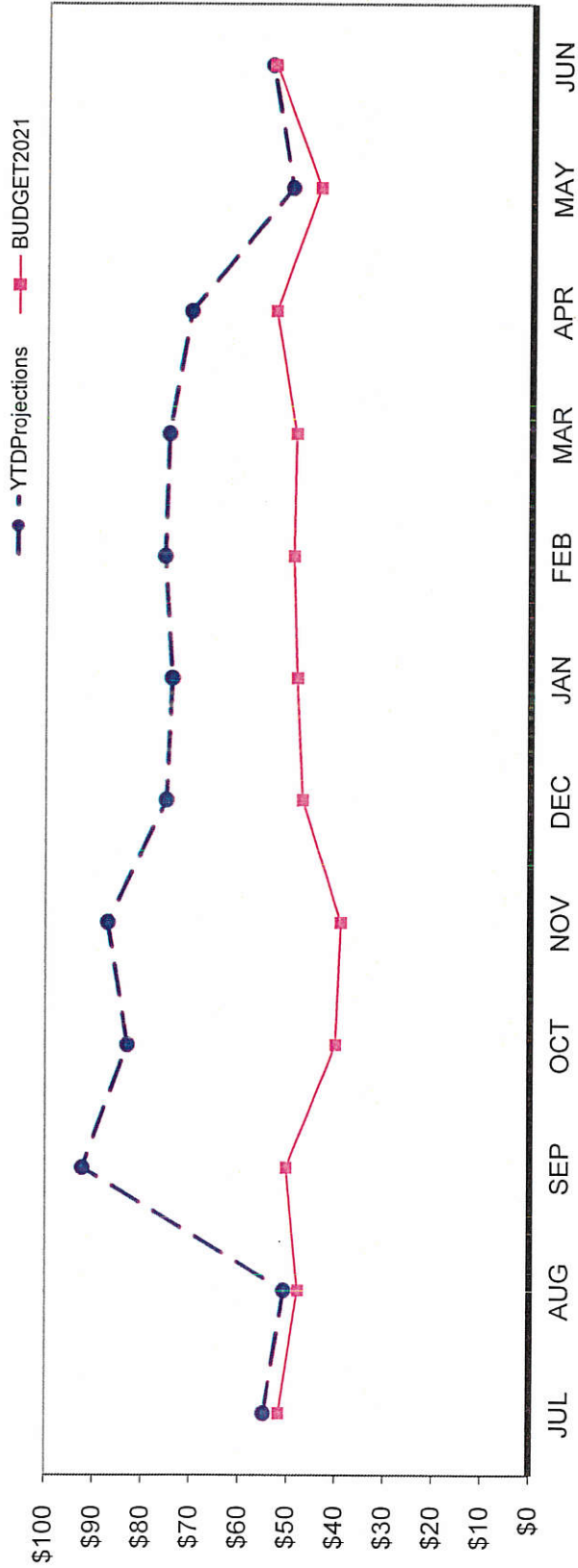
NATIVIDAD
STATEMENT OF CASH FLOWS
AS OF JANUARY 31, 2021

	CURRENT MONTH	YEAR - TO - DATE
1	\$ 75,130,533	
2		
3	812,634	66,424,055
4	-	9,827,636
5	966,952	-
6	1,779,586	6,766,044
		16,593,680
7		
8	(4,918,693)	(15,455,379)
9	(1,128,541)	16,264,547
10	(390,339)	21,121
11	(549,596)	1,261,448
12	5,300,054	7,309,639
13	(399,681)	(10,599,090)
14	-	208,591
15	(981,596)	(2,855,472)
16	(3,068,392)	(3,844,595)
17		
18		
19	(1,105,116)	(6,260,836)
20	-	-
21	(1,105,116)	(6,260,836)
22		
23	(54,817)	(3,937,048)
24	1,342,757	5,049,295
25	-	-
26	1,287,940	1,112,247
27	(1,105,982)	7,600,496
28	\$ 74,024,551	\$ 74,024,551

NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2021

	<u>BDGT-21</u>	<u>ESTIMATE FY2021</u>	<u>Variance to Budget</u>
Medi-Cal DSH Waiver & Phys SPA	\$ 11,540,000	\$ 11,600,171	\$ 60,171
PRIME Y4	12,160,000	12,160,000	-
EPP	7,760,000	7,760,000	-
QIP	8,825,000	8,825,000	-
Physician SPA	800,000	800,000	-
AB915	3,600,000	3,600,000	-
SB1732	3,900,000	3,900,000	-
CCAH Rate Range	8,100,000	8,100,000	-
HPE	300,000	300,000	-
Families First Corona Virus Response	-	1,092,716	1,092,716
HHS -CARE Fund Stimulus Covid-19	-	5,852,676	5,852,676
Esperanza Care Outside Purchased Service	(2,000,000)	(2,000,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,352,000	1,540,529	188,529
DHS Audit Final FY2010	-	1,300,000	1,300,000
EMS/ Maddy	-	166,059	166,059
Provider Fee	950,000	950,000	-
	<u>\$ 56,787,000</u>	<u>\$ 65,447,151</u>	<u>\$ 8,660,151</u>

Cash Flow Performance Fiscal Year 2021 (in Millions)



Months	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun		
YTD	54.9	50.8	92.3	83.0	87.1	75.1	74.0	75.5	74.8	70.4	49.7	54.0		
BDGT	51.8	47.9	50.3	40.2	39.1	47.2	48.4	49.2	48.7	53.1	44.0	53.4		
Variance	3.0	2.9	41.9	42.9	48.0	27.9	25.6	26.4	26.1	17.3	5.7	0.6		

NATIVIDAD
CASH FORECAST
FISCAL YEAR 2021

Beginning Balance	JUL	AUG	SEP	OCT	NOV	DEC	ACTUAL	ESTIMATE	MAR	APR	MAY	JUN	ESTIMATE	Total YTD
- 66,411,941	- 54,847,028	- 50,762,863	- 52,272,171	- 52,043,021	- 57,084,282	- 75,123,272	- 75,123,272	- 74,019,250	- 75,544,198	- 74,772,430	- 70,360,698	- 59,697,722	- 59,697,722	66,411,941
CASH RECEIPTS														
Patient Revenues (incl pro fees and lab cap)	22,793,778	18,385,956	26,041,570	22,518,947	20,726,743	21,954,942	20,311,353	21,752,547	21,752,547	21,752,547	21,752,547	21,752,547	21,752,547	281,496,048
Provider Fee	-	-	-	-	425,287	-	425,287	79,167	79,167	79,167	79,167	79,167	79,167	8,100,000
RR 16T CASH	277,658	658,108	-	2,177,889	-	394,163	1,311,360	333,333	333,333	333,333	333,333	333,333	333,333	3,113,055
HHS/ CARE Stimulus <COVID19>	-	360,065	-	778,482	2,059	-	-	278,000	25,479	25,479	25,479	25,479	25,479	4,352,619
SHORT DOYLE	-	-	-	-	-	-	-	-	-	-	-	-	-	370,916
HPE	-	-	-	-	-	-	-	-	-	-	-	-	-	469,634
Foundation Donations	454,335	-	-	-	287,567	423,041	495,741	141,667	141,667	141,667	141,667	141,667	141,667	1,418,934
HEALTH DEPARTMENT REIMB	-	-	-	-	-	-	-	-	-	-	-	-	-	3,600,000
HEALTH CARE	-	1,995,508	2,465,037	-	-	-	-	-	-	-	-	-	-	4,916,686
AB915	-	-	-	-	-	-	-	-	-	-	-	-	-	3,600,000
GRF Fnd FY18-19	-	2,780,787	-	-	-	-	-	-	-	-	-	-	-	2,780,787
GRF FY20-21	-	-	-	6,532,321	-	-	3,770,485	-	2,654,541	-	-	-	-	12,857,347
QIP	-	-	-	-	-	-	-	-	-	-	-	-	-	21,740,481
EPF	-	-	-	-	-	-	-	-	-	-	-	-	-	11,833,744
Phys SPA	-	-	-	-	-	-	-	-	-	-	-	-	-	2,844,743
Final Settlement DSH-16T FY09-10	-	-	-	-	-	-	-	-	-	-	-	-	-	1,890,171
DSH-16T Final Reconciliation FY08-09	-	-	-	-	-	-	-	-	-	-	-	-	-	1,890,171
PRIME	-	-	-	-	-	-	-	-	-	-	-	-	-	16,037,866
Final Settlement	-	-	-	-	-	-	-	-	-	-	-	-	-	2,000,000
381/32	-	-	-	-	-	-	-	-	-	-	-	-	-	6,331,405
PRIME 16T	-	-	-	-	-	-	-	-	-	-	-	-	-	114,827
TIME ELIMINELY	-	-	-	-	-	-	-	-	-	-	-	-	-	113,176
RENT INCOME	159,800	159,800	159,800	159,800	159,800	239,700	159,800	114,827	114,827	114,827	114,827	114,827	114,827	1,772,635
RENT INCOME	22,147	22,147	22,147	22,147	22,147	66,459	22,147	113,176	113,176	113,176	113,176	113,176	113,176	1,221,505
RENT INCOME	159,800	159,800	159,800	159,800	159,800	239,700	159,800	114,827	114,827	114,827	114,827	114,827	114,827	1,772,635
Fund 404 Transfer	1,198,107	2,747,251	2,747,251	254,943	1,158,177	351,926	1,339,891	2,951,785	3,115,981	3,458,577	7,619,983	5,105,356	29,300,000	19,123,721
16T Sub-Fund Transfer Int(Out)	13,150,526	5,962,795	5,962,795	790,539	16,199	163,080	225,235	168,310	168,310	168,310	168,310	168,310	168,310	2,794,639
Interest Income	322,833	30,772	256,763	65,658	16,199	163,080	225,235	168,310	168,310	168,310	168,310	168,310	168,310	1,892,410
Miscellaneous Revenue	24,030,551	39,021,350	84,858,761	41,021,326	37,271,923	24,593,314	29,361,480	29,488,912	29,488,912	29,488,912	29,488,912	29,488,912	29,488,912	38,599,902
Total Cash Receipts	10,113,566	8,013,465	5,363,779	7,988,772	8,911,904	11,103,707	7,827,203	7,087,601	7,087,601	7,087,601	7,087,601	7,087,601	7,087,601	95,769,427
CASH DISBURSEMENTS														
Purchased Services and Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-	290,000
HD Residency Support	-	-	-	-	-	-	-	-	-	-	-	-	-	2,119,004
PRIME 16T	-	-	-	-	-	-	-	-	-	-	-	-	-	2,688,287
16T MEDICAL ONE	1,026,892	870,108	1,202,360	229,528	6,249,296	229,528	229,527	17,196,568	17,196,568	17,196,568	17,196,568	17,196,568	17,196,568	1,369,004
16T SFY2018-19 GRF-Fnd	1,389,004	-	-	-	-	-	-	-	-	-	-	-	-	7,009,628
16T GRF 6 mos extension FY20-21	-	-	-	-	-	-	-	-	-	-	-	-	-	9,221,285
16T QIP	-	-	-	-	-	-	-	-	-	-	-	-	-	3,959,641
16T EPP	-	-	-	-	-	-	-	-	-	-	-	-	-	4,961,601
Building Lease / Rental Equipment	247,612	427,032	299,323	279,251	381,759	394,752	307,494	247,612	247,612	247,612	247,612	247,612	247,612	2,438,658
COF Principal & Interest Payments	-	-	-	-	-	-	-	-	-	-	-	-	-	204,726,597
Payroll and Benefits	15,515,568	15,962,978	22,855,879	15,345,064	15,534,409	17,711,070	17,711,070	16,049,932	17,769,568	17,769,568	17,769,568	17,769,568	17,769,568	414,785
Payroll and Benefits	10,880	-	-	-	-	-	-	-	-	-	-	-	-	2,438,658
16T GRF FY18-20 QTR 4	-	-	-	-	-	-	-	-	-	-	-	-	-	5,899,509
CONCAP	5,895,509	-	-	-	-	-	-	-	-	-	-	-	-	838,759
FY20-21 MH MOU	-	-	-	-	-	-	-	-	-	-	-	-	-	2,795,742
Dates Processing	-	-	-	-	-	-	-	-	-	-	-	-	-	5,607,014
DSH-16T/GRF Final Reconciliation FY09-10	-	-	-	-	-	-	-	-	-	-	-	-	-	2,736,218
Medi-Cal Final Settlement FY11-12	-	-	-	-	-	-	-	-	-	-	-	-	-	-
PRIME 16T	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Securix Clinic	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Transfer From 401 to 404 & 16T Fund	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Capital Expenses Fund 404	1,425,382	1,196,107	2,747,251	254,943	1,158,177	351,926	1,339,891	2,951,785	3,115,981	3,458,577	7,619,983	5,105,356	29,300,000	18,974,933
Capital Expenses	25,595,403	43,085,576	43,969,453	50,250,476	33,230,657	35,552,329	30,467,472	27,963,905	29,526,796	30,586,627	54,569,453	32,300,893	32,300,893	446,920,239
Total Cash Disbursements	(11,564,852)	(4,064,236)	41,489,306	(9,229,150)	4,041,266	(11,959,019)	(1,105,982)	1,524,908	(771,769)	(4,411,743)	(20,662,964)	4,269,010	(12,425,269)	53,968,732
Increase/(Decrease)	54,847,088	50,762,863	92,272,171	83,043,021	87,084,287	75,133,722	74,019,250	75,544,198	74,772,430	70,360,698	49,697,722	53,968,732	53,968,732	-
Ending Cash Fund 401	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(-) Cash In Transit														
(-) Petty Cash and CC														
Ending Cash as per 6/L	3,914	5,068	5,734	6,464	5,017	5,261	5,261	3,680	3,680	3,680	3,680	3,680	3,680	-
Ending Cash as per 6/L	54,850,603	50,767,832	92,277,805	83,049,485	87,089,304	75,130,533	74,024,551	75,547,878	74,776,110	70,364,366	49,701,402	53,968,732	53,968,732	-
Fund 404														
Beginning Balance	72,742,911	72,742,911	71,546,804	68,799,553	68,544,910	67,368,433	67,034,524	65,694,633	62,742,848	59,626,867	56,169,290	48,548,307	48,548,307	-
Transfer In from fund 401	-	-	(2,747,251)	(254,943)	(1,158,177)	(351,926)	(1,339,891)	(2,951,785)	(3,115,981)	(3,458,577)	(7,619,983)	(5,105,356)	(5,105,356)	-
Transfer Out from fund 404	72,742,911	71,546,804	68,799,553	68,544,610	67,368,433	67,034,524	65,694,633	62,742,848	59,626,867	56,169,290	48,548,307	48,548,307	48,548,307	-
Ending Cash Fund 404	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Ending Cash Fund 401 & 404	127,590,000	122,325,667	161,071,724	151,587,631	154,470,720	142,159,796	139,713,923	136,267,046	134,389,297	125,528,976	98,246,029	97,429,643	97,429,643	-