



Board of Trustees 2021

April 9, 2021





NMC Board of Trustees Meeting

Friday, April 9, 2021

9:00 AM

*** VIDEO CONFERENCE / TELEPHONIC MEETING ***

AGENDA

IMPORTANT NOTICE Regarding COVID 19

Based on guidance from the California Department of Public Health and the California Governor's Office, in order to minimize the spread of the COVID-19 virus, Natividad Medical Center ("Natividad") Board of Trustees meetings will be held entirely by Zoom. There will be no physical location for these meetings. Committee Members shall participate in the meeting by Zoom.

To participate in this Natividad Board of Trustees meeting, the public are invited to observe and address the Committee via Zoom.

The meeting will be conducted via teleconference using the Microsoft Zoom program. This gives the public two options. The public may attend the meeting by phone. Or, the public may attend and observe the Zoom meeting via computer audio.

To participate by phone call any of these numbers below:

- +1 971 247 1195 US (Portland)
- +1 253 215 8782 US (Tacoma)
- +1 346 248 7799 US (Houston)
- +1 602 753 0140 US (Phoenix)
- +1 720 928 9299 US (Denver)

Enter the Meeting ID number: **983 1561 5884** when prompted.

You will then enter the Password: **621182** when prompted.

Or, to attend the Natividad Board of Trustees meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/98315615884?pwd=T3E5aWJqam9QQnBRMjYwVWV1aWg2QT09>

You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.

1. If a member of the public wishes to comment on a particular agenda item, the public is strongly encouraged to submit their comments in writing via email to the Natividad Board of Trustees at Natividadpubliccomments@natividad.com by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record.
2. Members of the public wishing to comment on a specific agenda item while the matter is being heard may participate by any of the following means:

- a. When the Chair calls for public comment on an agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only.
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 4. Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to Natividadpubliccomments@natividad.com. The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.
 5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

1. **Call to Order**
2. **Roll Call**
3. **Pledge of Allegiance**
4. **Additions and Corrections by Clerk** *Page 1-8 – Board Clerk*
The Clerk of the Board of Trustees will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.
5. **Minutes**
 - Approve the Minutes of March 12, 2021 Board of Trustees Meeting *Page 9-18*
6. **Board Comments**
7. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**
This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.
8. **Consent Calendar**
Approve the following policies, procedures, rules, and regulations:
 - 8a. Policies/Procedures/Forms/Manuals (listed and available upon request)
 - MSP005-1 Medical Staff Peer Review Policy
 - Medical Staff Rules & Regulations, Proposed Updates
 - R&R 6.4-2, Bioethics Duties
 - R&R 3.1, Informed Consent
 - R&R 2.2, 2.5, 2.9 H&P Elements
 - IRB Submission and Approval Process
 - Remove Fluoroscopy Proctoring Requirements
 - Reason: Radiation exposure monitored by Radiology
 - Standardized Procedure: Bariatric Gastric Lap Band Adjustment, SP-7500

New Policies
None

Revised Policies

 - 1:0800 Patient Complaints and Grievances
 - 1:0350 Sterilization/Disinfection of Critical & Semi-critical Equipment and Instruments
 - 1:1720 Prison-Forensic Admitting/Discharge Procedure, Inpatient
 - 1:3750 Breast Cancer and Treatment Education
 - 1:3755 Prostate Cancer and Treatment Education
 - 1:4800 Laundry & Linen Management
 - 2:1000 Universal Protocol for Preventing Wrong Site, Wrong Procedure, and Wrong Person Surgery
 - 3:2110 Pain Screening, Assessment, Management Policy
 - CS-7221 Central Sterile: Product Recall

- CS-7230 CS: Sterile Storage Protocol
- CS-7239 Central Supply: Cidex Opa (Cidex Solution And Test Strips)
- ED-1350 Protocol for Management of the Agitated Psychiatric Patient in the Emergency Department
- EVS-2569 Discharge (Terminal) Cleaning of Exam Rooms Procedure
- EVS-2577 Occupied and Discharge (Terminal) Cleaning of Inpatient Rooms
- IC-210 Shelf Life of Stored Sterile Items
- MSP009-6 CME: Disclosure & Resolution
- MSU-3100 Standards of Care for Medical Surgical Nursing
- OPS-7304 OPSS/ENDOSCOPY: Outpatient Nursing Care Plan
- OR-7035 OR/PACU/OPPS: Surgery Scheduling
- OR-7037 OR/PACU: Scrub Technique
- OR-7045 OR: Tracking Permanently Implantable Medical Devices
- OR-7048 Surgical Services: Transferring Autologous Tissue (Bone Flaps) to California Transplant Services
- OR-7055 Cell Saver Policy and Procedure
- OR-7104 OR/PACU: Admission And Recovery In PACU
- POC-3907 Point-Of-Care Quality Control Performance
- 1:0023 Emergency Department Case Management 1:0025 Referral Policy for Post Discharge Services/Care
- 1:0024 Case Management Evaluation Status
- 1:0025 Referral Policy for Post Discharge Services/Care
- 1:0650 House Administrative Nurse; Notification of
- 1:1800 Discharge Planning / Transitioning Of Care
- 3:1200 IV Compounding
- 1:3015 Vital Signs, Weights and Measures of Pediatric Patients
- 3:3350 High Risk and High Alert Medications
- 4:4212 Terrorist or Bomb Threat Response Plan
- DIAG-1012 Mammography Screening Protocols
- I C-205 Appropriate Storage Conditions of Sterile and Clean Supplies
- IMC-5000 Standard of Care for Intermediate Care Nursing
- LDU-6005 Amniocentesis
- LDU-6085 Induction of Labor
- LDU-6108 Nitrous Oxide Use in the Intrapartum/Immediate Post-Partum Period
- LDU-6145 Second Stage Management
- OPST-5003 Inpatient and Outpatient Pediatric, Neonatal Intensive Care Unit Therapy Services Referral
- OPST-5008 Physical Therapy, Occupational Therapy and Speech Language Pathologist Staff Qualifications, Supervisory Requirements, and Development for Pediatric and Neonatal Physical Therapists
- OPST-6000 OT/PT/ST SERVICES: Department Description
- PERI-6335 CPR: Teaching (Infant)
- PERI-6528 Newborn (≥ 35 weeks) Evaluation of Early Onset Sepsis
- PERI-6600 Newborn and Late Preterm Care

No Changes

- 1:3900 Telemetry Monitoring in the Non-Intensive Care Inpatient Setting
- CS-7227 CS: Shelf Life
- DIET-1018 Dietary: Disposal of Waste and Garbage Containers
- ED-1250 Emergency Department Plan for Mass Casualty Incident
- ED-1260 ED: Patient Discharge

- ED-1270 ED: Elopement Process
- ED-1280 ED: Fire Safety Policy
- POC-3981 Correction of Point of Care Testing Report Policy
- 1:0020 Health Insurance Notice of Non-Coverage
- 1:0021 Physician Advisor Referral Process
- 1:0040 Acute Administrative Day Status
- 1:0950 Health Care Decisions for Unrepresented Patients
- 1:1050 Discharge Against Medical Advice
- 1:1400 Transfer of Patients
- 1:1700 Medical Information to Accompany Patients Transferred to Another Facility
- 1:1730 Patient Discharge Process to Home
- 1:2350 Adoptions
- 3:7175 Single Dose VS. Multi-Dose Vials
- 3:9610 Alternative Medication Administration
- 4:0660 Movement of Furniture, Fixtures and Equipment
- 4:0719 MRI Safety General Requirements
- 4:1365 Mr. Mann
- 4:1550 Environmental Risk Evaluation
- 4:1700 Safety Information, Collection and Evaluation System
- 4:2250 Code Silver - Brandishing a Weapon
- 4:4218 Earthquake Response Plan
- CM-9900 Outpatient Care Management
- OPST-5006 Behavioral Management of Pediatric Patients During Treatment

Retire

- 1:9220 Care of the Patient Requiring Cardiac Monitoring
- 1:1051 Initial Discharge Planning Evaluation – Simple Versus Complex
- CS-7238 High Level Disinfection using Cidex OPA (Ortho-Phthalaldehyde) Solution
- 1:9310 Prioritization of OR Cases
- 2:0300 Emergency Use of the Operating Room
- CS-7223 Routine Collection & Decontamination of Supplies/Equipment
- NUR-7047 OR: Visitor Control – Cesarean Section

COVID Guidelines (informational only)

- COVID-0002 Visitation Guideline (Rev. 3/2/21)
- COVID-0002 Visitation Guideline (Rev. 3/7/21)
- COVID-0002 Visitation Guideline (Rev. 3/23/21)
- COVID-0002 Visitation Guideline (Rev. 3/31/21)
- COVID-0015 Surgical Services & IR within Cardiology Division COVID-19 Guidelines for Testing, Screening and Tracking (Rev. 3/12/21)
- COVID-0028 Elective Surgery for Patients with Previously Positive COVID-19 RT-PCR (Rev. 3/12/21)
- COVID-0038 Guidelines for the Handling and Administration of Breastmilk to Infants of COVID-19+ or PUI mothers (NEW)

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8g of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

- 8b. * **Approve for Submission to the Monterey County Board of Supervisors the Following Amendment for Medical Education Speakers Network, Page 19-20 (CONSENT)**
Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Medical Education Speakers Network for professional and medical speakers and course development services, with no change to the agreement term of April 1, 2020 through March 31, 2022, and adding \$100,000 for a revised total agreement amount not to exceed \$200,000.
- 8c. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with B.E. Smith, Inc., Page 21-22 (CONSENT)**
Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 with B.E. Smith, Inc. to the agreement (A-13995) for interim management-level services at NMC, adding \$450,000 for a revised total agreement amount not to exceed \$1,050,000 with no changes to the term or scope.
- 8d. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with R1 RCM, Inc., Page 23-24 (CONSENT)**
Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 3 to the agreement (A-14865) with R1 RCM Inc. for billing and claim denial appeal services, extending the agreement an additional one (1) year period (retroactive December 1, 2020 through November 30, 2021) for a revised full agreement term of December 1, 2015 through November 30, 2021, and adding \$50,000 for a revised total agreement amount not to exceed \$190,000.
- 8e. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Gartner, Inc., Page 25-26 (CONSENT)**
Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13473) with Gartner, Inc. for subscription-based access to information technology research services, extending the agreement an additional three (3) year period (April 1, 2021 through March 31, 2024) for a revised full agreement term of April 1, 2016 through March 31, 2024, and adding \$299,300 for a revised total agreement amount not to exceed \$759,000.
- 8f. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Soledad Community Health Care District, Page 27 (CONSENT)**
Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Soledad Community Health Care District for the provision of physician services at Soledad Medical Clinic for the period May 1, 2021 to June 30, 2024. There is no cost for this Agreement.
- 8g. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Paragon Mechanical Inc., Page 28-29 (CONSENT)**
a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Paragon Mechanical Inc. for maintenance and repair services to various mechanical systems at NMC for an amount not to exceed \$200,000 with an agreement term July 1, 2021 through June 30, 2024.
b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$20,000) of the original cost of the agreement.

9. **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with ConvergeOne, Inc., which is in the final stages of negotiation** *Page 30-31*
- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with ConvergeOne, Inc. for network and telecom hardware, software, and professional services at NMC for an aggregate total amount not to exceed \$1,485,000 with an agreement term of May 1, 2021 through April 30, 2024.
 - b. Authorize the Chief Executive Officer for NMC to execute up to two (2) future amendments to the Agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10% \$148,500) of the original cost of the Agreement.
10. **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with ConvergeOne, Inc., which is in the final stages of negotiation** *Page 32-33*
- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a Software Solutions Master Application Service Provider Agreement and a Purchase Agreement for Defibrillator and Accessories for defibrillators and associated software for an aggregate total amount not to exceed \$460,323 with an agreement term of May 1, 2021 through April 30, 2024.
 - b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.
11. **Accept Oral Report from Natividad Chief Financial Officer** - *Daniel Leon, CFO*
February 2021 YTD Financial Reports Page 34-46
12. **Receive an Oral Report from the Trauma Department** – *Julie Ramirez, NP, Trauma Program Director*
A Review of Natividad's Trauma Program
13. **Receive an Oral Report from Natividad Chief Medical Officer and Medical Staff Services Manager**– *Dr. Craig Walls, Chief Medical Officer and Terri Barroca, CPCS, Medical Staff Services Manager*
A review of Medical Staff Processes
14. **Receive Oral Report from Natividad Chief Executive Officer** - *Dr. Gary R. Gray, CEO*
15. **Receive Oral Report from Natividad Chief Nursing Officer** – *Nancy Buscher, CNO*
16. **Receive Oral Report from Natividad Chief of Staff** – *Dr. Craig Walls on behalf of - Dr. Chris Carpenter, COS*
Recognition for 2020 Advanced Practice Clinicians of the Year as nominated and selected by medical staff peers and residents in training.

17. Closed Session Public Comment

The public may comment on Closed Session items prior to the Board's recess to Closed Session.

18. Recess to Closed Session under Government Code Section 54950

- a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive Medical Quality Assurance Reports *Dr. Craig Walls, CMO*

19. Reconvene on Public Agenda Items

20. Accept and approve March 2021 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals. Page 47-49

Adjournment

**Next Board of Trustees Meeting
Friday, May 14, 2021
9:00 AM
VIDEO CONFERENCE/TELEPHONIC MEETING**



NMC Board of Trustees Meeting

Friday, March 12, 2021

9:00 AM

*** TELEPHONIC MEETING ***

MINUTES

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Enter the Meeting ID number: **947 4876 4520** when prompted.

You will then enter the Password: **335902** when prompted.

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5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

Board of Trustees: In person: Dr. Gary Gray; Via Zoom: Marcia Atkinson, Dr. Chris Carpenter, Libby Downey, Fernando Elizondo, Manny Gonzalez, Supervisor Chris Lopez, Manuel Osorio, Simon Salinas, Mitch Winick, Charles Mc Kee

Absent:

NMC Staff/County: Stacy Saetta, Andrea Rosenberg, Daniel Leon, Dr. Craig Walls, Jeanne-Anne Balza, , Nancy Buscher, Teri Ransbury, Dr. Chad Harris, Hillary Fish, Dr. Walt Mills, Dr. Melissa Nothnagle Jenifer Williams, Cynthia Johnson, Dr. Wendell Harry, Blair Limon, Juan Pablo Lopez, Daisy Fernandez, Jennifer Ferguson

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Call to Order

Roll Call

Present

*Marcia Atkinson
Dr. Chris Carpenter
Libby Downey
Fernando Elizondo
Manny Gonzalez
Dr. Gary Gray
Supervisor Chris Lopez
Charles McKee
Manuel Osorio
Simon Salinas
Mitch Winick*

Absent

Public Comment

a. **None**

Additions and Corrections by Clerk – Board Clerk

The Clerk of the Board of Trustees will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.

Minutes

- Approve the Minutes of February 12, 2021

MOTION: Motion to approve the minutes of February 12, 2021, with a correction to mark Libby Downey Absent for the entire meeting, by Manuel Osorio, seconded by Fernando Elizondo, and approved by the following vote

Roll call vote taken pursuant to Government Code 54953:

*Marcia Atkinson: AYE
Dr. Chris Carpenter: AYE*

Libby Downey: ABSTAIN
Fernando Elizondo: AYE
Manny Gonzalez: AYE
Dr. Gary Gray: AYE
Supervisor Chris Lopez: AYE
Charles McKee: NO VOTE
Manuel Osorio: AYE
Simon Salinas: AYE
Mitch Winick: AYE

Absent

Board Comments

Board Chair – As a member of the Board and supporter of the Foundation, just wanted to bring up Amazon Smile as it costs nothing extra but you can choose the Natividad Foundation as your charity of choice to get a donation based on your purchases from Amazon.

Manuel Osorio, came in to tour the hospital and wanted to recognize Natividad and it's staff. He had never been on campus before and wanted to say thank you to both Dr. Gray and Andrea Rosenberg for a tour and overview of the hospital facility, he looks forward to his time on our board.

Manny Gonzalez wanted to thank Natividad for their efforts in vaccinating the community. He had the experience of coming through the vaccination clinic and wanted to commend the staff for their efforts to have the flow of patients moving so smoothly.

Supervisor Chris Lopez wanted to thank Natividad staff, his wife had the opportunity to be vaccinated and they were both so excited to be doing their part of the keeping safety in our community. She had wonderful things to say about the staff and clinic flow of patients, it was a pleasurable experience.

Simon Salinas wanted to give kudos to the staff as he came in for his second vaccine recently, the clinics have such a great flow even with the volume of people moving through the clinic. There are a lot of people working the frontlines but also behind the scenes to create one big system that is remarkable.

Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)

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Consent Calendar

Approve the following policies, procedures, rules, and regulations:

8a. Policies/Procedures/Forms/Manuals (listed and available upon request)

- Credentialing & Privileging of MS and APP Staff, MSP001-1
- Reinstatement, MSP001-5
- Verification of Renewals, MSP001-14
- Update to Psychiatry Privilege Delineation List
- Critical Care Emergency Medicine COVID Coverage Temporary
Privilege Delineation List – Temporary Use Only

New Policies

- 1:9340 EMS to Trauma Team Handoff
- DIAG-1029 EQUIP Mammography
- NICU-6945 Video Streaming Infants in the NICU
- OPST-6704 Icepack Freezer Use and Cleaning

Revised Policies

- 1:1405 Receipt of Patients from Other Acute Facilities
- 1:1851 Breastfeeding Promotion and Support Within All Hospital Departments
- DIAG-1012 Mammography Screening Protocols
- DIAG-1020 Mammography Reporting Policy
- LDU-6025 Cervical Ripening
- LDU-6045 Diabetes Management in Pregnancy
- LDU-6115 Operative Vaginal Delivery
- 7:0350 Provision of Physician on-Call Coverage
- 6-1810 Statistical Financial Data Access – Validation
- 5:0850 Sanction Screening

No Changes

- 5:0950 Payroll Policies – Tardiness
- 5:2500 Educational Leave

ORDER SETS

- ED Psych Emergency Drugs
- MHU Admission
- MHU Clozapine Order Set

COVID Guidelines (informational only)

COVID-0037 Guidelines for the use of the SCONE device for patients requiring Airborne/Droplet isolation for COVID-19 exposure

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8i of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

8b. * Approve for Submission to the Monterey County Board of Supervisors the Following Amendment for Health Care Interpreter Network, Page 19-20 (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Health Care Interpreter Network (HCIN) for shared interpreter services at NMC for an amount not to exceed \$265,000 with an agreement term July 1, 2021 through June 30, 2024.

8c. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Nancy Lomeli, dba Sal's Taxi, Page 21-22 (CONSENT)

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with Nancy Lomeli dba Sal's Taxi for lab specimen and patient transportation services, extending the agreement an additional one (1) year period (May 31, 2021 through May 30, 2022) for a revised full agreement term of February 1, 2017 through May 30, 2022, and adding \$25,000 for a revised total agreement amount not to exceed \$150,000.

- 8d. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Mission Linen Supply,** *Page 23-25 (CONSENT)*
Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-13241) with Mission Linen Supply for linen processing services, extending the agreement an additional one (1) year period (July 1, 2021 through June 30, 2022) for a revised full agreement term of July 1, 2016 through June 30, 2022, and adding \$540,000 for a revised total agreement amount not to exceed \$2,580,000.
- 8e. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Hammel, Green, Abrahamsom, Inc.,** *Page 26-27 (CONSENT)*
Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 with Hammel, Green, Abrahamsom, Inc. to the agreement (A-13061), Nichols, Melburg & Rosetto, (A-13062), Kasavan Architects, (A-13064) and Wald, Ruhnke, & Dost, Architects, LLP (A-13065) for architectural services, extending the agreement an additional one (1) year period (March 1, 2021 through February 28, 2022) for a revised full agreement term of March 1, 2016 through February 28, 2022 with no change to the total aggregate amount or scope of work.
- 8f. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Quest Diagnostics, Inc.,** *Page 28-29 (CONSENT)*
Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-13599) with Quest Diagnostics, Inc. for lab reference testing services, extending the agreement an additional one (1) year period (July 1, 2021 through June 30, 2022) for a revised full agreement term of July 1, 2017 through June 30, 2022, and adding \$1,130,000 for a revised total agreement amount not to exceed \$4,130,000.
- 8g. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with ProVation Medical Inc.,** *Page 30-31 (CONSENT)*
a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-12453) with ProVation Medical Inc., formerly known as Wolter Kluwer Health, Inc., for ProVation Order Sets, extending the agreement an additional five (5) year period (April 16, 2021 through April 15, 2026) for a revised full agreement term of April 15, 2013 through April 15, 2026, and adding \$172,594 for a revised total agreement amount not to exceed \$676,794.
b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$45,837) of the original cost of the agreement.
- 8h. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Precision Orthopedics,** *Page 32-33 (CONSENT)*
a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Precision Orthopedics to provide orthopedic services for the period April 1, 2021 to March 31, 2024, for an amount not to exceed amount of \$10,000,000 in the aggregate; and
b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$1,000,000) of the original contract amount and do not significantly change the scope of work.

- 8i. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with The Regents of the University of California, Page 34-35 (CONSENT)**
a. Authorize the Chief Executive Office for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with The Regents of the University of California on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide neonatology services at NMC the April 1, 2021 to March 31, 2023 for an amount not to exceed \$700,000 in the aggregate; and
b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$70,000) of the original contract amount.
- 8j. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with James F. Lilja, M.D., Page 36-37 (CONSENT)**
a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Second Amendment to the Professional Services Agreement (A-13538) with James F. Lilja, M.D. dba Bay Area Gynecology Oncology to provide gynecology oncology and urology gynecology services adding \$100,000 for a revised total not to exceed amount of \$810,000, but with no change to the contract term of February 1, 2018 to March 31, 2022; and
b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$41,000) of the original contract amount.
- 8k. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Specialists on Call, Inc. (SOC), Page 38-39 (CONSENT)**
a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to the Service Agreement (A-13548) with Specialists on Call, Inc., (SOC), a Delaware corporation and Tele-Physicians, P.C., a California professional corporation doing business as Specialists on Call Physicians and as California Tele-Physicians to provide tele-neurology services, adding \$260,000 for a revised total not to exceed amount of \$1,080,000 in the aggregate and extending the term by twelve months (April 1, 2021 to March 31, 2022) for a revised full agreement term of February 1, 2018 to March 31, 2022; and
b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.
- 8l. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with The Regents of the University of California, Page 40-41 (CONSENT)**
a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with The Regents of the University of California, a California Constitutional corporation, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric hospitalist services for an amount not to exceed \$471,402 for the period April 1, 2021 to March 31, 2023; and
b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$47,140) of the original contract amount and do not significantly change the scope of work.

8m. * **Approve for Submission to the Monterey County Board of Supervisors the Following Job Order Contracts (JOC),** Page 42-45 (*CONSENT*)

- a. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$5,098,418 to the lowest responsive bidders as follows: NMC 2021-01; Staples Construction Company, Inc.;
- b. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$5,098,418 to the lowest responsive bidders as follows: NMC 2021-02 Ausonio Incorporated; and
- c. Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$5,098,418 to the lowest responsive bidders as follows: NMC 2021-03 Gustav Keoni dba Precision Construction Services;
- d. Approve the Performance and Payment Bonds executed and provided by Staples Construction Company, Inc. in the amount of \$2,000,000;
- e. Approve the Performance and Payment Bonds executed and provided by Ausonio Incorporated, Inc. in the amount of \$2,000,000;
- f. Approve the Performance and Payment Bonds executed and provided by Gustav Keoni dba Precision Construction Services, Inc. in the amount of \$2,000,000; and
- g. Authorize the Chief Executive Officer (CEO) of Natividad Medical Center to execute Job Order Contract Natividad Medical Center 2021-01 with Staples Construction Company, Inc., Job Order Natividad Medical Center 2021-02 with Ausonio Incorporated, and Job Order Natividad Medical Center 2021-03 with Gustav Keoni dba Precision Construction Services.

8n. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with The Greeley Company,** Page 46-47 (*CONSENT*)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 1 to the agreement with The Greeley Company for Peer Review Assessment services, extending the agreement an additional one (1) year period (May 1, 2021 through April 30, 2022) for a revised full agreement term of January 1, 2020 through April 30, 2022, and adding \$24,000 for a revised total agreement amount not to exceed \$44,250.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.

MOTION: Motion to approve Policies/Procedures/Forms/Manuals and contract items 8a-8n, moved by Supervisor Chris Lopez, seconded by Manny Gonzalez, and approved by the following vote

Roll call vote taken pursuant to Government Code 54953:

Marcia Atkinson: AYE
Dr. Chris Carpenter: ABSTAIN
Libby Downey: AYE
Fernando Elizondo: AYE
Manny Gonzalez: AYE
Dr. Gary Gray: AYE
Supervisor Chris Lopez: AYE
Charles McKee: NO VOTE
Manuel Osorio: AYE
Simon Salinas: AYE

Mitch Winick: AYE

Absent

9. **Accept Oral Report from Natividad Chief Financial Officer - Daniel Leon, CFO**
December 2020 YTD Financial Reports

MOTION: *Motion to accept the December 2020 Financial Report, moved by Fernando Elizondo, seconded by Manny Gonzalez, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

*Marcia Atkinson: AYE
Dr. Chris Carpenter: AYE
Libby Downey: AYE
Fernando Elizondo: AYE
Manny Gonzalez: AYE
Dr. Gary Gray: AYE
Supervisor Chris Lopez: AYE
Charles McKee: AYE
Manuel Osorio: AYE
Simon Salinas: AYE
Mitch Winick: AYE*

Absent

10. **Receive Oral Report from Natividad Chief Executive Officer - Dr. Gary R. Gray, CEO**

11. **Receive Oral Report from Natividad Chief Nursing Officer – Nancy Buscher, CNO**

12. **Receive Oral Report from Natividad Chief of Staff – Dr. Chris Carpenter, COS**

13. **Accept and approve December 2020 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals.**

MOTION: *Motion to accept the report on December 2020 Credentials Report, moved by Libby Downey, seconded by Manny Gonzalez, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

*Marcia Atkinson: AYE
Dr. Chris Carpenter: AYE
Libby Downey: AYE
Fernando Elizondo: AYE
Manny Gonzalez: AYE
Dr. Gary Gray: AYE
Supervisor Chris Lopez: AYE*

Charles McKee: NO VOTE

Manuel Osorio: AYE

Simon Salinas: AYE

Mitch Winick: AYE

Absent

Adjournment: With no other business before the Board, the meeting was adjourned at 11:17 am

Recorded by Irene Zenk

Marcia Atkinson, Chair

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Medical Education Speakers Network Amendment No. 1

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Medical Education Speakers Network for professional and medical speakers and course development services, with no change to the agreement term of April 1, 2020 through March 31, 2022, and adding \$100,000 for a revised total agreement amount not to exceed \$200,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Medical Education Speakers Network for professional and medical speakers and course development services, with no change to the agreement term of April 1, 2020 through March 31, 2022, and adding \$100,000 for a revised total agreement amount not to exceed \$200,000.

SUMMARY/DISCUSSION:

Continuing Medical Education (CME) program provides support for continuous improvement and learning to help physicians address gaps in their professional practice and as such is required of physicians for renewal of license, maintenance of specialty board certification, credentialing, membership in professional societies, and other professional privileges. At NMC, the purpose of our CME program is to provide Accredited Continuing Medical Education Activities to our medical staff to increase learners' knowledge, competence and performance so they are able to provide the best medical care possible to our community. Medical Education Speakers Network (MESN) assists Natividad with keeping its CME Program active and diverse by locating expert faculty for our activities from around the county. NMC's CME Program is open to all NMC providers and clinical staff, as well as community providers.

As a Level II Trauma Center for Monterey County, our CME Program is critical to our verification by the American College of Surgeons. Natividad's CME Program is accredited by the California Medical Association and was awarded Re-accredited with Commendation in 2018 through 2024.

Natividad's CME Program has been accredited since February 2000. During this COVID-19 era, and in support of more focused education to keep our providers with up-to-the-minute information on this emerging disease and its treatments, and to accommodate the restrictions of this pandemic, Natividad moved its CME Program from in-person activities to a new platform: Internet-based Podcast and Videocast (enduring) activities – accessible on campus and off. This transition allows our providers to access vital new medical information specific to Natividad's needs, from renowned faculty anytime/anywhere.

Even under these unprecedented times, during this past year, Natividad's CME Program has created more than 110 enduring (podcasts/videocasts episodes) activities, providing accredited continuing medical education for Natividad's medical staff – to date, these episodes have been accessed by our learners more than 2,270 times.

Natividad has been pleased with MESN's services since the agreement was initiated in 2016 and as a result more services have been requested annually since the start of the agreement. Natividad would like to continue to utilize the faculty provided by MESN more heavily during this COVID-19 era at a projected cost of \$3,000-\$6,000 per month as we continue to offer from 8-12 CME activities per month. Therefore this request is to increase the total agreement amount.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on April 9, 2021.

FINANCING:

The cost for this amendment No. 1 is \$100,000 of which \$50,000 is included in the Fiscal Year 2020-21 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered from this agreement help ensure that Natividad offers an accredited CME program to its clinical staff. Continuing education of medical professionals is ultimately translated into effective patient care.

- ☐ Economic Development
- ☒ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Dr. Craig Walls, Chief Medical Officer, 783-2521

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Medical Education Speakers Network Amendment 1
Medical Education Speakers Network Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Amendment No. 2 to B.E. Smith, Inc.

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 with B.E. Smith, Inc. to the agreement (A-13995) for interim management-level services at NMC, adding \$450,000 for a revised total agreement amount not to exceed \$1,050,000 with no changes to the term or scope.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 with B.E. Smith, Inc. to the agreement (A-13995) for interim management-level services at NMC, adding \$450,000 for a revised total agreement amount not to exceed \$1,050,000 with no changes to the term or scope.

SUMMARY/DISCUSSION:

The recruitment process for full time employees can span several months and on occasion, the hospital finds that it faces a lack of qualified candidates to hire from which then delays the process further. When a management level position is vacant, depending on the position, it may be determined that filling it with an interim person is occasionally necessary, as it would greatly minimize any negative effect on patient care.

BE Smith is a nationally recognized expert in hospital interim management and have proven it is able to respond in a swift manner when a critical position is suddenly vacant. BE Smith has delivered reliable services to NMC, thereby allowing NMC to provide quality patient care to the residents of the Monterey County.

NMC will continue to monitor the hours of all interim workers assigned to NMC to ensure compliance with labor and retirement laws.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. This agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on April 9, 2021

FINANCING:

The cost for his amendment No 2 is \$450,000, which will be offset with salary savings due to vacant positions for FY 2021. Amounts for the remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement will provide NMC with any interim management level support it may need to ensure that reliable and quality patient care will not be affected when a vacancy should unexpectedly occur.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Janine Bouyea, Acting Assistant Administrator, 782-2701

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

- B.E Smith Inc. Amendment No. 2
- B.E. Smith Inc. Amendment No. 1
- B.E. Smith Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

R1 RCM Inc. Renewal & Amendment No. 3

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 3 to the agreement (A-14865) with R1 RCM Inc. for billing and claim denial appeal services, extending the agreement an additional one (1) year period (retroactive December 1, 2020 through November 30, 2021) for a revised full agreement term of December 1, 2015 through November 30, 2021, and adding \$50,000 for a revised total agreement amount not to exceed \$190,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 3 to the agreement (A-14865) with R1 RCM Inc. for billing and claim denial appeal services, extending the agreement an additional one (1) year period (retroactive December 1, 2020 through November 30, 2021) for a revised full agreement term of December 1, 2015 through November 30, 2021, and adding \$50,000 for a revised total agreement amount not to exceed \$190,000.

SUMMARY/DISCUSSION:

R1 RCM provides physician advisory services to support case management by providing utilization review recommendations such as level of care, admission status, and clinical appeal management. Utilization review is essential to billing compliance and is required by CMS and Medi-Cal. Medi-Cal require that each hospital day is adjudicated through the utilization review process. Any hospital day(s) with questionable level of care or admit status need to be reviewed by a California licensed physician who is not involved in the care of the patient; no Medi-Cal claims can be submitted until this process is completed. R1 RCM also provides denial management support through case review, clinical appeals and peer discussion.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on April 9, 2020.

FINANCING:

The cost for this renewal and amendment No. 3 is \$50,000 of which \$25,000 is included in the Fiscal Year 2020-21 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide support for the efficient utilization management of resources and billing compliance at Natividad.

☐ Economic Development
☒ Administration
☐ Health and Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Karen Friedrich, Administration, 783-2556

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

R1 RCM Inc. Renewal and Amendment 3

R1 RCM Inc. Amendment 2

R1 RCM Inc. Renewal and Amendment 1

Accretive Health Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Gartner, Inc. Amendment No. 4

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13473) with Gartner, Inc. for subscription-based access to information technology research services, extending the agreement an additional three (3) year period (April 1, 2021 through March 31, 2024) for a revised full agreement term of April 1, 2016 through March 31, 2024, and adding \$299,300 for a revised total agreement amount not to exceed \$759,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13473) with Gartner, Inc. for subscription-based access to information technology research services, extending the agreement an additional three (3) year period (April 1, 2021 through March 31, 2024) for a revised full agreement term of April 1, 2016 through March 31, 2024, and adding \$299,300 for a revised total agreement amount not to exceed \$759,000.

SUMMARY/DISCUSSION:

Information Technology has become an important tool in the delivery and management of healthcare services. The careful and informed selection of technology hardware, software and services are critical in order to return value and maximize utility. Conversely, poor selection wastes County resources and often results in long-term inefficiencies.

NMC had originally engaged Gartner Research in April 2016 with a limited term subscription agreement to provide the hospital's IT department with qualified and unbiased research covering a broad spectrum of information technology. Gartner is a recognized leader in information technology research and advisory services and has considerable experience in the government sector. NMC is requesting a three-year extension of this agreement with amendment No 4 at the cost of \$299,300 for subscription services so that NMC may continue accessing Gartner for access to valuable industry data.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 4 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 4 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on April 9, 2021.

FINANCING:

The cost for this amendment No. 4 is \$299,300 of which \$95,600 is included in the Fiscal Year 2020-21 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This subscription access provides NMC's technical leadership with valuable and beneficial information pertaining to technology trends within the healthcare industry. This data is used for strategic planning and decision making purposes by the NMC Administrative team to ensure that a technological investment or direction is pursued in an effective and efficient manner.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Ari Entin, Chief Information Officer, 783-2564

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Gartner, Inc. Amendment No. 4
Gartner, Inc. Amendment No. 3
Gartner, Inc. Amendment No. 2
Gartner, Inc. Amendment No. 1
Gartner, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Soledad Community Health Care District Agreement

TITLE:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Soledad Community Health Care District for the provision of physician services at Soledad Medical Clinic for the period May 1, 2021 to June 30, 2024. There is no cost for this Agreement.

RECOMMENDATION:

It is recommended that the Board of Supervisors

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Soledad Community Health Care District for the provision of physician services at Soledad Medical Clinic for the period May 1, 2021 to June 30, 2024. There is no cost for this Agreement.

SUMMARY/DISCUSSION:

Soledad Community Health Care District operates the Soledad Medical Clinic offering various medical services. Soledad Clinic desires assistance in physician services in the specialty of obstetrics and gynecology. Natividad will make available a sufficient number qualified physicians to provide obstetrics and gynecology services at the Soledad Clinic located in Soledad, California. Soledad Community Health Care District will reimburse Natividad the cost of each employee rendering services, there is no cost to this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees on April 9, 2021.

FINANCING:

There is no cost for this Agreement. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Partnering with Soledad Community Health Care District increases patient access to high-quality specialized physicians in southern Monterey County.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Paragon Mechanical Inc. Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Paragon Mechanical Inc. for maintenance and repair services to various mechanical systems at NMC for an amount not to exceed \$200,000 with an agreement term July 1, 2021 through June 30, 2024.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$20,000) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Paragon Mechanical Inc. for maintenance and repair services to various mechanical systems at NMC for an amount not to exceed \$200,000 with an agreement term July 1, 2021 through June 30, 2024.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$20,000) of the original cost of the agreement.

SUMMARY/DISCUSSION:

Paragon Mechanical, Inc. (Paragon) has been providing Natividad Medical Center (NMC) with preventive maintenance and repair services on various mechanical systems such as boilers, chillers, and the heating, ventilation, and air conditioning (HVAC) units to meet the requirements of the Office of Statewide Health Planning and Development (OSHPD). Paragon possesses expertise in the more complex HVAC components such as commercial refrigeration equipment, which includes medical grade refrigerators and medical freezers that are regulated and audited by The Joint Commission (TJC) and the state of California through Title 22 and Title 24, and variable frequency drives (VFD's), medical air compressors and medical vacuum pumps. These systems and components are vital to patient care as they support equipment and processes in various units, including Laboratory, Radiology, Pharmacy, Labor & Delivery, and Food Services. Paragon also maintains acceptable indoor air quality through proper ventilation which is a key factor in reducing the spread of airborne diseases in addition to maintaining the heating and cooling of the entire hospital. The approval of the recommended action will allow Paragon to continue providing preventative maintenance and repair services on the various mechanical systems at NMC.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel reviewed and approved this agreement as to form, and the Auditor-Controller reviewed and approved as to payment provisions. The agreement was reviewed and approved by NMC's Finance Committee on April 9, 2021 and by its Board of Trustees on April 9, 2021.

FINANCING:

The cost for this agreement is \$200,000 of which \$65,000 is included in the Fiscal Year 2021-2022 Proposed Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The preventative maintenance and repair services provided by this vendor are vital to supporting various mechanical systems at NMC.

- ☐ Economic Development
- ☐ Administration
- ☐ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Andrea Rosenberg, Assistant Administrator, 783-2562
Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:
Paragon Mechanical Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

ConvergeOne, Inc. Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with ConvergeOne, Inc. for network and telecom hardware, software, and professional services at NMC for an aggregate total amount not to exceed \$1,485,000 with an agreement term of May 1, 2021 through April 30, 2024.
- b. Authorize the Chief Executive Officer for NMC to execute up to two (2) future amendments to the Agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10% \$148,500) of the original cost of the Agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with ConvergeOne, Inc. for network and telecom hardware, software, and professional services at NMC for an aggregate total amount not to exceed \$1,485,000 with an agreement term of May 1, 2021 through April 30, 2024.
- b. Authorize the Chief Executive Officer for NMC to execute up to two (2) future amendments to the Agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10% \$148,500) of the original cost of the Agreement.

SUMMARY/DISCUSSION:

NMC's IT department maintains its systems in a professional manner by updating and modernizing them per a predetermined lifecycle based on manufacturer specifications and industry best-practices. Hardware and software are replaced and/or refreshed at a rate that maximizes its value to the hospital while remaining reliable. Maintaining an effective technology lifecycle is crucial to assuring a high level of availability of critical patient systems such as the Electronic Health Record (EHR) and patient imaging. Software maintenance and support services are purchased to keep system software current and to mitigate any potential system failures. ConvergeOne will provide Natividad with the necessary hardware and software and professional services to support the following projects:

- VoIP phone system lifecycle replacements and enhancements
- Server lifecycle replacements and enhancements
- IT business continuity for voice, systems, data, and applications
- Maintenance and support for new and existing software and hardware

NMC, in this agreement, is requesting funding in an amount not to exceed \$1,485,000 to purchase hardware and software to meet current and future technology needs. This funding will also allow NMC to procure professional services to install, configure and optimize the purchased and enhanced systems.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also

been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on April 9, 2021.

FINANCING:

The cost for this amendment No. 4 is \$1,485,000 of which \$741,518 is included in the Fiscal Year 2020-21 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

These purchases facilitate the lifecycle replacement and provides for maintenance and support services for NMC's electronic patient care systems. This purchase will assist with keeping these critical systems reliable and available.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Ari Entin, Chief Information Officer, 783-2564

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

ConvergeOne, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

ZOLL Data Systems, Inc.

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a Software Solutions Master Application Service Provider Agreement and a Purchase Agreement for Defibrillator and Accessories for defibrillators and associated software for an aggregate total amount not to exceed \$460,323 with an agreement term of May 1, 2021 through April 30, 2024.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a Software Solutions Master Application Service Provider Agreement and a Purchase Agreement for Defibrillator and Accessories for defibrillators and associated software for an aggregate total amount not to exceed \$460,323 with an agreement term of May 1, 2021 through April 30, 2024.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

SUMMARY/DISCUSSION:

Defibrillators are an essential component to have in a hospital setting as they help restore a normal heartbeat by sending an electrical pulse to the heart during a heart-related medical incident. NMC is currently replacing its entire defibrillator fleet due to age and has selected Zoll Data Systems, a Vizient GPO contracted supplier, as the source.

In addition to purchasing new defibrillators, NMC is also purchasing associated software which serves several important functions. There are special pads included in the purchase which actually have the capability of recording compression data during CPR and through the use of the software, live feedback can be provided to the clinical staff administering the CPR such as to accelerate compressions if necessary. CPR performance data is also recorded and stored so that it can be analyzed collectively by clinicians at a later time to assess the quality and consistency of CPR practices performed. And finally, the software includes a dashboard that provides live status of the entire defibrillator fleet in real time. For example, if a defibrillator wasn't plugged in correctly it would report that on the dashboard. These defibrillators also have the ability to perform their own safety checks and the results of those safety checks appear in the dashboard as well making equipment diagnosis and auditing more streamlined.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved these agreements as to form, and the

Auditor-Controller has reviewed and approved as to payment provisions. The agreements have also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on April 9, 2021.

FINANCING:

The cost for these agreements is \$460,323 all of which has been included in the Fiscal Year 2020-21 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This purchase updates an aging fleet of defibrillators and includes software essential to managing and monitoring the new fleet. The software also enables clinicians to monitor and audit the performance of CPR performed for quality and consistency purposes. Both components of this purchase ensure that NMC provides excellent patient care overall improvement to health.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Nancy Buscher, Chief Nursing Officer, 755-6373

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Zoll Software Solutions Master Application Service Provider Agreement
Zoll Purchase Agreement Defibrillator Capital Equipment and Accessories Agreement
Zoll General Terms and Conditions
Zoll Quote 377385

Attachments on file with the Clerk of the Board



FINANCIAL STATEMENTS

FEBRUARY 28, 2021

3/26/2021

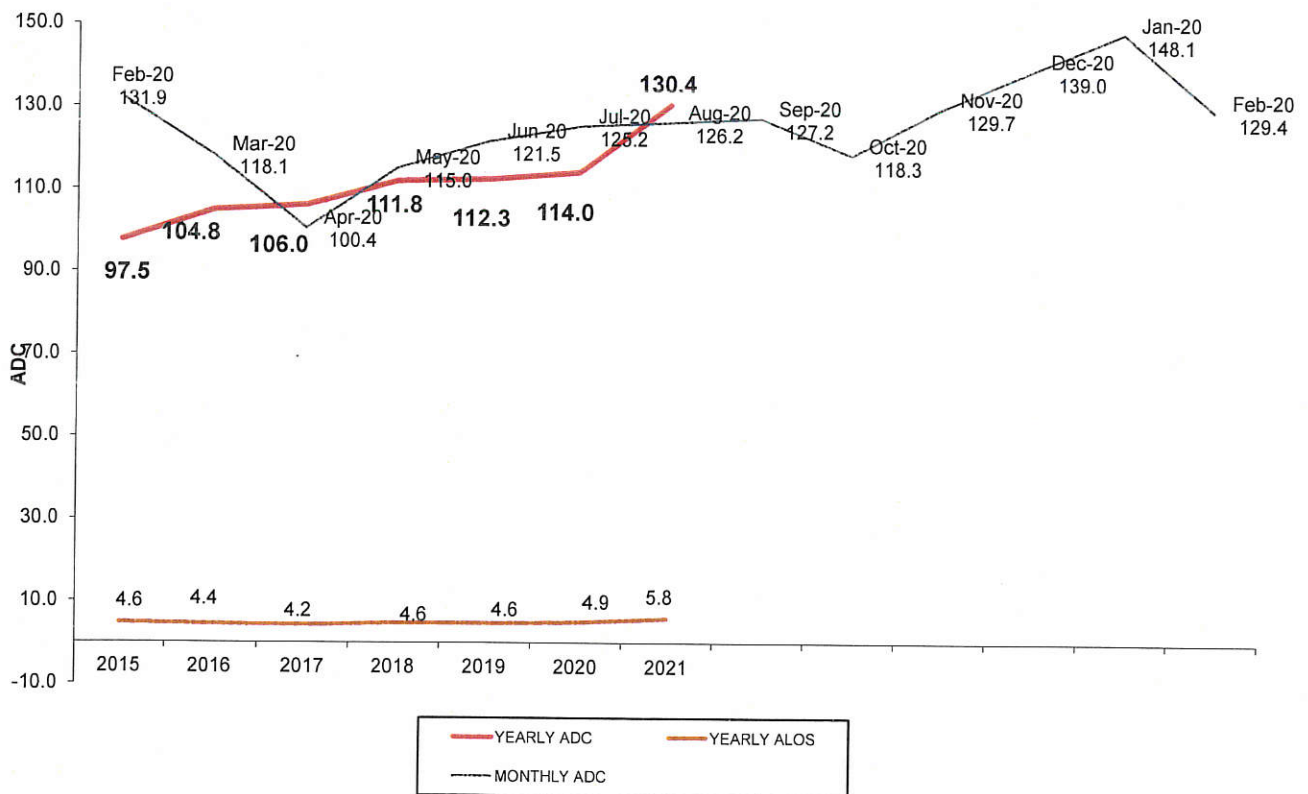


FINANCIAL STATEMENTS

FEBRUARY 28, 2021

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2	STATISTICAL REPORT
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5	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS PER APD
6	BALANCE SHEET
7	SCHEDULE OF STATE / COUNTY RECEIVABLES
8	STATEMENT OF CASH FLOWS
9	RECONCILIATION OF GOVERNMENT FUNDING
10	CASH FLOW PERFORMANCE F/Y 20-21 ACTUAL TO BUDGET
11	CASH SCHEDULE FOR F/Y 20-21



NATIVIDAD
STATISTICAL REPORT
FEBRUARY 28, 2021

Month-To-Date					Year-To-Date					
12-20	01-21	02-21	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS					
					CY/PLY					
1	144	161	117	188	NICU	15	1,630	1,476	1,749	-15.61%
2	2,278	2,442	1,691	1,405	Med/Surg	61	12,190	15,329	12,495	22.68%
3	331	478	367	176	ICU	10	1,529	2,716	1,577	72.23%
4	27	5	31	49	Peds	12	423	223	496	-55.04%
5	733	703	647	654	Acute Rehab	24	5,674	5,640	5,592	0.86%
6	256	286	286	245	OB/Gyn	27	2,126	2,280	2,217	2.84%
7	3,769	4,075	3,139	2,717	TOTAL ACUTE	149	23,572	27,664	24,126	14.66%
8	541	516	485	420	Psychiatric	19	3,645	4,029	3,707	8.69%
9	4,310	4,591	3,624	3,137	TOTAL DAYS	168	27,217	31,693	27,833	13.87%
10	241	298	266	259	Nursery	18	2,250	2,290	2,250	1.78%
AVERAGE DAILY CENSUS										
11	97.9	108.8	89.0	73.7	Acute	125	73.7	90.6	76.3	18.74%
12	23.6	22.7	23.1	23.4	Acute Rehab	24	23.3	23.2	23.0	0.87%
13	17.5	16.6	17.3	15.0	Psychiatric	19	15.0	16.6	15.3	8.50%
14	139.0	148.1	129.4	112.0	TOTAL	168	112.0	130.4	114.5	13.89%
15	7.8	9.6	9.5	9.3	Nursery	18	9.3	9.4	9.3	1.08%
PERCENTAGE OF OCCUPANCY										
16	78.3%	87.0%	71.2%	59.0%	Acute		59.0%	72.5%	61.0%	18.7%
17	98.3%	94.6%	96.3%	97.5%	Acute Rehab		97.1%	96.7%	95.8%	0.9%
18	92.1%	87.4%	91.1%	78.9%	Psychiatric		78.9%	87.4%	80.5%	8.5%
19	82.7%	88.2%	77.0%	66.7%	TOTAL		66.7%	77.6%	69.8%	11.2%
20	43.3%	53.3%	52.8%	51.7%	Nursery		51.7%	52.2%	51.7%	1.1%
ADMISSIONS										
21	596	576	523	556	Acute		4,829	4,668	4,891	-4.56%
22	52	50	53	52	Acute Rehab		450	427	441	-3.17%
23	46	45	52	57	Psychiatric		495	388	487	-20.33%
24	694	671	628	665	TOTAL		5,774	5,483	5,819	-5.77%
25	147	177	163	155	Nursery		1,347	1,391	1,351	2.96%
26	151	178	166	165	Deliveries		1,433	1,417	1,383	2.46%
DISCHARGES										
27	568	591	528	571	Acute		4,957	4,610	4,985	-7.52%
28	53	48	53	59	Acute Rehab		512	426	438	-2.74%
29	46	45	52	51	Psychiatric		442	387	485	-20.21%
30	667	684	633	681	TOTAL		5,911	5,423	5,908	-8.21%
31	138	162	151	141	Nursery		1,223	1,275	1,209	5.46%
AVERAGE LENGTH OF STAY										
32	6.2	6.8	5.8	4.7	Acute(Hospital wide no babies)		4.7	5.8	4.8	20.83%
33	14.1	14.1	12.2	12.6	Acute Rehab		12.6	13.2	12.7	3.94%
34	2.7	2.5	2.9	2.7	OB/Gyn		2.7	2.6	2.8	-7.14%
35	11.8	11.5	9.3	7.4	Psychiatric		7.4	10.4	7.6	36.84%
36	1.6	1.7	1.6	1.7	Nursery		1.7	1.6	1.7	-5.88%
OUTPATIENT VISITS										
37	3,439	3,148	2,843	4,090	Emergency Room		35,497	26,957	36,174	-25.48%
38	525	539	481	516	ER Admits		4,477	4,136	4,495	-7.99%
39	75.6%	80.3%	76.6%	77.6%	ER Admits as a % of Admissions		77.5%	75.4%	77.2%	-2.35%
40	4,871	4,490	5,203	5,626	Clinic Visits		48,826	41,231	48,129	-14.33%
ANCILLARY PROCEDURES BILLED										
41	58,520	60,653	49,037	43,483	Lab Tests		377,371	421,428	384,145	9.71%
42	3,315	3,152	2,727	2,721	Radiology Procedures		23,616	25,369	27,881	-9.01%
43	171	187	192	189	MRI Procedures		1,645	1,557	1,589	-2.01%
44	51	45	63	134	Nuclear Med Procedures		1,160	585	1,170	-50.00%
45	1,023	972	1,007	1,029	Ultrasound Procedures		8,935	8,663	8,838	-1.98%
46	1,396	1,395	1,349	1,673	CT Scans		14,524	12,908	14,091	-8.40%
47	260	225	297	364	Surgeries		2,910	2,698	3,052	-11.60%
48	7.71	7.89	8.53	7.86	FTE'S PER AOB		7.86	8.11	7.91	2.53%
49	1,396.2	1,450.0	1,465.1	1,271.3	TOTAL PAID FTE'S		1,271.3	1,402.0	1,298.7	7.96%
50	5,616	5,696	4,810	4,532	ADJUSTED PATIENT DAYS		39,312	42,008	39,934	5.19%

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2021

	JUL-20	AUG-20	SEP-20	OCT-20	NOV-20	DEC-20	Jan-21	Feb-21	MAR-21	APR-21	MAY-21	JUN-21	YTD
REVENUE													
Patient Revenue:													
1 Inpatient	\$ 77,149,435	\$ 79,855,472	\$ 78,306,171	\$ 74,755,382	\$ 78,953,622	\$ 86,007,642	\$ 90,793,416	\$ 71,759,580					\$ 637,580,720
2 Pro Fees	2,696,122	2,236,186	2,299,002	2,494,198	1,868,807	2,532,642	1,722,218	2,351,706					18,200,881
3 Outpatient	28,527,426	27,989,196	27,159,445	29,608,327	26,810,166	26,823,056	22,288,310	24,251,827					213,437,953
4 Total Patient Revenue	108,372,983	110,080,854	107,764,618	106,858,107	107,632,595	115,363,340	114,783,944	98,363,113					869,219,554
Deductions from revenue													
5 Contractual Deductions	77,896,531	82,859,399	80,916,787	81,400,665	80,503,011	86,748,036	87,916,581	74,514,591					652,755,601
6 Bad Debt	5,810,435	3,985,636	3,289,758	2,044,119	3,030,736	2,482,925	1,332,700	1,626,643					23,602,952
7 Unable to Pay	198,523	183,546	105,354	112,097	236,157	167,623	272,566	270,434					1,546,300
8 Total Contractual Discounts	83,905,489	87,028,581	84,311,899	83,556,881	83,769,904	89,398,584	89,521,847	76,411,668					677,904,853
9 Net Patient Revenue	24,467,494	23,052,273	23,452,719	23,301,226	23,862,691	25,964,756	25,262,097	21,951,445					191,314,701
10 As a percent of Gross Revenue	22.58%	20.94%	21.76%	21.81%	22.17%	22.51%	22.01%	22.32%					22.01%
11 Total Government Funding	5,875,865	6,422,375	5,446,330	7,359,941	5,690,945	5,192,491	5,112,591	8,155,601					49,256,139
Other Operating Revenue:													
12 Rent Income	115,026	116,045	116,225	116,224	116,225	115,753	116,224	159,565					971,287
13 Interest Income	226,937	226,937	219,616	344,086	219,616	226,937	221,497	235,765					1,921,391
14 NMF Contribution	61,151	61,151	59,178	61,151	59,178	61,151	61,151	55,233					479,344
15 Other Income	606,176	292,810	295,493	318,962	367,237	233,363	349,855	198,304					2,662,200
16 Total Other Operating Revenue	1,009,290	696,943	690,512	840,423	762,256	637,204	748,727	648,867					6,034,222
17 TOTAL REVENUE	31,352,849	30,171,591	29,589,561	31,501,590	30,315,892	31,794,451	31,123,415	30,755,913					246,605,062
EXPENSE													
18 Salaries, Wages & Benefits	18,294,132	16,141,804	15,341,913	15,350,217	15,140,737	15,770,781	15,603,830	15,447,031					127,090,445
19 Registry	890,450	1,182,181	1,680,809	1,374,188	1,476,186	1,523,535	1,826,946	3,812,255					13,766,550
20 Phys/Residents SWB & Contract Fees	3,419,049	3,363,198	3,503,759	3,215,766	3,292,953	3,599,756	3,914,891	4,291,737					28,601,109
21 Purchased Services	2,837,656	3,000,463	3,257,830	3,384,603	3,585,479	3,616,722	3,139,369	3,055,013					25,877,135
22 Supplies	2,759,766	2,556,961	2,686,373	2,971,814	3,077,098	3,382,405	3,601,260	3,454,429					24,470,136
23 Insurance	321,377	320,092	320,093	320,093	320,093	320,092	320,093	320,093					2,562,026
24 Utilities and Telephone	268,161	448,910	334,049	463,675	404,263	344,769	305,029	257,422					2,824,305
25 Interest Expense	175,382	163,966	(88,870)	(277,792)	69,186	172,660	68,997	68,997					352,526
26 Depreciation & Amortization	942,944	975,367	973,628	964,654	969,783	970,093	968,515	985,301					7,748,285
27 Other Operating Expense	483,569	776,259	579,531	683,866	648,311	685,917	563,821	601,366					5,022,640
28 TOTAL EXPENSE	30,392,516	28,927,201	28,569,112	28,451,084	28,984,089	30,386,730	30,310,781	32,293,644					238,315,157
29 NET INCOME(LOSS)	960,133	1,244,390	1,020,449	3,050,506	1,331,803	1,407,721	812,634	(1,537,731)					8,289,905
Normalization for Extraordinary Items													
30 Interest Anthem Arbitration													-
31 CARES Act Funding	(730,230)	(730,230)	(730,230)	(974,844)	(974,844)	(244,614)	(244,614)	(244,614)					(4,874,220)
32 DSH Final Settlement FY09-10	-	-	-	(1,360,171)	-	-	-	-					(1,360,171)
33 Families First C-19 Response	(277,658)	(656,108)	-	(156,950)	-	-	-	-					(1,092,716)
34 Total Extraordinary Items	(1,007,888)	(1,386,338)	(730,230)	(2,491,965)	(974,844)	(244,614)	(244,614)	(244,614)	-	-	-	-	(7,327,107)
34 NET INCOME BEFORE Extraordinary Items	\$ (47,755)	\$ (143,948)	\$ 290,219	\$ 558,541	\$ 356,959	\$ 1,163,107	\$ 568,020	\$ (1,782,345)	\$ -	\$ -	\$ -	\$ -	\$ 952,798
CAPITAL CONTRIBUTIONS													
35 County Contribution													
37 CHANGE IN NET ASSETS	\$ 960,133	\$ 1,244,390	\$ 1,020,449	\$ 3,050,506	\$ 1,331,803	\$ 1,407,721	\$ 812,634	\$ (1,537,731)	\$ -	\$ -	\$ -	\$ -	\$ 8,289,905

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS
AS OF FEBRUARY 28, 2021

CURRENT MONTH					YEAR-TO-DATE					
Actual	Budget	Variance fav. (unfav) \$ VAR.	% VAR		Actual	Budget	Variance fav. (unfav) \$ VAR.	% VAR	Prior Yr	
REVENUE										
Patient Revenue:										
1	\$ 71,759,580	\$ 63,632,840	\$ 8,126,740	12.8	Inpatient	\$ 637,580,720	\$ 552,242,133	\$ 85,338,587	15.5	\$ 547,970,713
2	2,351,706	1,756,321	595,385	33.9	Pro Fees	18,200,881	15,242,338	2,958,543	19.4	17,089,075
3	24,251,827	29,057,436	(4,805,609)	(16.5)	Outpatient	213,437,953	252,177,028	(38,739,075)	(15.4)	245,671,550
4	98,363,113	94,446,597	3,916,516	4.1	Total Patient Revenue	869,219,554	819,661,499	49,558,055	6.0	810,731,338
Deductions from Revenue										
5	74,514,591	70,195,742	(4,318,849)	(6.2)	Contractual Deductions	652,755,601	609,198,760	(43,556,841)	(7.1)	610,241,140
6	1,626,643	3,540,155	1,913,512	54.1	Bad Debt	23,602,952	30,723,493	7,120,541	23.2	25,418,823
7	270,434	379,581	109,147	28.8	Unable to Pay	1,546,300	3,294,224	1,747,924	53.1	3,756,720
8	76,411,668	74,115,478	(2,296,190)	(3.1)	Total Contractual Discounts	677,904,853	643,216,477	(34,688,376)	(5.4)	639,416,683
9	21,951,445	20,331,119	1,620,326	8.0	Net Patient Revenue	191,314,701	176,445,022	14,869,679	8.4	171,314,655
10	22.32%	21.53%			As a percent of Gross Revenue	22.01%	21.53%			21.13%
11	8,155,601	4,356,263	3,799,338	87.2	Total Government Funding	49,256,139	37,806,129	11,450,010	30.29	42,218,929
Other Operating Revenue:										
12	159,565	104,184	55,381	53.2	Rent Income	971,287	904,169	67,118	7.4	920,204
13	235,765	204,975	30,790	15.0	Interest Income	1,921,391	1,778,892	142,499	8.0	2,855,285
14	55,233	55,233	-	-	NMF Contribution	479,344	479,344	0	-	478,017
15	198,304	313,568	(115,264)	(36.8)	Other Income	2,662,200	2,721,330	(59,130)	(2.2)	2,761,428
16	648,867	677,960	(29,093)	(4.3)	Total Other Operating Revenue	6,034,222	5,883,735	150,487	2.6	7,014,934
17	30,755,913	25,365,342	5,390,571	21.3	TOTAL REVENUE	246,605,062	220,134,886	26,470,176	12.0	220,548,518
EXPENSE										
18	15,447,031	14,555,492	(891,539)	(6.1)	Salaries, Wages & Benefits	126,958,529	126,320,885	(637,644)	(0.5)	121,545,671
19	3,812,255	65,352	(3,746,903)	(5,733.4)	Registry	13,766,550	567,157	(13,199,393)	(2,327.3)	2,823,201
20	4,291,737	3,104,123	(1,187,614)	(38.3)	Phys/Residents SWB & Contract Fees	28,733,025	26,939,338	(1,793,687)	(6.7)	27,088,019
21	3,055,013	2,698,690	(356,323)	(13.2)	Purchased Services	25,877,135	23,420,772	(2,456,363)	(10.5)	23,511,435
22	3,454,429	2,000,419	(1,454,010)	(72.7)	Supplies	24,470,136	17,360,707	(7,109,429)	(41.0)	17,153,491
23	320,093	278,217	(41,876)	(15.1)	Insurance	2,562,026	2,414,518	(147,508)	(6.1)	1,915,198
24	257,422	258,645	1,223	0.5	Utilities and Telephone	2,824,305	2,244,676	(579,629)	(25.8)	2,303,389
25	68,997	199,478	130,481	65.4	Interest Expense	352,526	1,731,180	1,378,654	79.6	1,568,205
26	985,301	943,848	(41,453)	(4.4)	Depreciation & Amortization	7,748,285	8,191,243	442,958	5.4	7,709,049
27	601,366	480,575	(120,791)	(25.1)	Other Operating Expense	5,022,640	4,170,649	(851,991)	(20.4)	3,851,690
28	32,293,644	24,584,839	(7,708,805)	(31.4)	TOTAL EXPENSE	238,315,157	213,361,125	(24,954,032)	(11.7)	209,469,348
29	(1,537,731)	780,503	(2,318,234)	(297.0)	NET INCOME(LOSS)	8,289,905	6,773,761	1,516,144	22.4	11,079,170
CAPITAL CONTRIBUTIONS										
31	-	-	-	-		-	-	-	-	-
32	-	-	-	-		-	-	-	-	-
33	-	-	-	-	County Contribution	-	-	-	-	-
34	\$ (1,537,731)	\$ 780,503	\$ (2,318,234)	(297.0) %	CHANGE IN NET ASSETS	\$ 8,289,905	\$ 6,773,761	\$ 1,516,144	22.4 %	\$ 11,079,170

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY
AS OF FEBRUARY 28, 2021

CURRENT MONTH					YEAR -TO -DATE				
	Actual	Budget	Variance fav. (unfav)			Actual	Budget	Variance fav. (unfav)	
			\$ VAR.	% VAR				\$ VAR.	% VAR
	4,810	4,532	278	6.1%	REVENUE	42,008	39,312	2,696	6.9%
					ADJUSTED PATIENT DAYS				Prior Yr
									38,933
					Patient Revenue:				
1	\$ 14,919	\$ 14,041	\$ 878	6.3 %	Inpatient	\$ 15,178	\$ 14,048	\$ 1,130	8.0%
2	489	388	101	26.2	Pro Fees	433	388	46	11.7
3	5,042	6,412	(1,370)	(21.4)	Outpatient	5,081	6,415	(1,334)	(20.8)
4	20,450	20,840	(390)	(1.9)	Total Patient Revenue	20,692	20,850	(158)	(0.8)
					Deductions from revenue				
5	15,492	15,489	(3)	(0.0)	Contractual Deductions	15,539	15,497	(42)	(0.3)
6	338	781	443	56.7	Bad Debt	562	782	220	28.1
7	56	84	28	32.9	Unable to Pay	37	84	47	56.1
8	15,886	16,354	467	2.9	Total Contractual Discounts	16,137	16,362	224	1.4
9	4,564	4,486	78	1.7	Net Patient Revenue	4,554	4,488	66	1.5
10	22.32%	21.53%			As a percent of Gross Revenue	22.01%	21.53%		
									21.13%
11	1,696	961	734	76.4	Total Government Funding	1,173	962	211	21.9
									1,084
					Other Operating Revenue:				
12	33	23	10	44.3	Rent Income	23	23	0	0.5
13	49	45	4	8.4	Interest Income	46	45	0	1.1
14	11	12	(1)	(5.8)	NMF Contribution	11	12	(1)	(6.4)
15	41	69	(28)	(40.4)	Other Income	63	69	(6)	(8.5)
16	135	150	(15)	(9.8)	Total Other Operating Revenue	144	150	(6)	(4.0)
17	6,394	5,597	797	14.2	TOTAL REVENUE	5,870	5,600	271	4.8
									5,665
					EXPENSE				
18	3,212	3,212	0	0.0	Salaries, Wages & Benefits	3,022	3,213	191	5.9
19	793	14	(778)	(5,396.4)	Registry	328	14	(313)	(2,171.5)
20	892	685	(207)	(30.3)	Phys/Residents SWB & Contract Fees	684	685	1	0.2
21	635	595	(40)	(6.7)	Purchased Services	616	596	(20)	(3.4)
22	718	441	(277)	(62.7)	Supplies	583	442	(141)	(31.9)
23	67	61	(5)	(8.4)	Insurance	61	61	0	0.7
24	54	57	4	6.2	Utilities and Telephone	67	57	(10)	(17.7)
25	14	44	30	67.4	Interest Expense	8	44	36	80.9
26	205	208	3	1.6	Depreciation & Amortization	184	208	24	11.5
27	125	106	(19)	(17.9)	Other Operating Expense	120	106	(13)	(12.7)
28	6,714	5,425	(1,289)	(23.8)	TOTAL EXPENSE	5,673	5,427	(246)	(4.5)
									5,380
29	(320)	172	(492)	(285.6)	NET INCOME(LOSS)	197	172	25	14.5
									285
					CAPITAL CONTRIBUTIONS				
31	-	-	-	-		-	-	-	-
32	-	-	-	-		-	-	-	-
33	-	-	-	-	County Contribution	-	-	-	-
34	\$ (320)	\$ 172	\$ (492)	(286) %	CHANGE IN NET ASSETS	\$ 197	\$ 172	\$ 25	14.5 %
									\$ 285

**NATIVIDAD
BALANCE SHEET
AS OF FEBRUARY 28, 2021**

CURRENT MONTH					YEAR - TO - DATE				
	BEGINNING	ENDING	INC/(DEC)	% CHG.		BEGINNING	ENDING	INC/(DEC)	% CHG.
1	\$ 74,024,551	\$ 71,396,060	\$ (2,628,491)	(3.6) %	CURRENT ASSETS	\$ 66,424,055	\$ 71,396,060	\$ 4,972,005	7.5 %
2	11,810,000	11,810,000	-	-	CASH	11,810,000	11,810,000	-	-
3	40,445,618	40,445,618	-	-	SEASIDE CLINICS	-	40,445,618	40,445,618	-
4	50,773,138	48,667,583	(2,105,555)	(4.1)	FUND AID	35,317,759	48,667,583	13,349,824	37.8
5	25,426,452	34,375,373	8,948,921	35.2	ACCOUNTS RECEIVABLE NET	41,690,999	34,375,373	(7,315,626)	(17.5)
6	5,712,602	5,434,146	(278,456)	(4.9)	STATE/COUNTY RECEIVABLES	5,048,912	5,434,146	385,234	7.6
7	5,579,926	6,855,567	1,275,641	22.9	INVENTORY	6,264,737	6,855,567	590,830	9.4
8	213,772,267	218,984,347	5,212,080	2.4	PREPAID EXPENSE	166,556,462	218,984,347	52,427,885	31.5
					TOTAL CURRENT ASSETS				
9	331,461,985	332,814,041	1,352,056	0.4	PROPERTY, PLANT & EQUIPMENT	325,201,149	332,814,041	7,612,892	2.3
10	(204,271,058)	(205,256,797)	(985,739)	(0.5)	LESS: ACCUMULATED DEPRECIATION	(197,505,014)	(205,256,797)	(7,751,783)	(3.9)
11	127,190,927	127,557,244	366,317	0.3	NET PROPERTY, PLANT & EQUIPMENT	127,696,135	127,557,244	(138,891)	(0.1)
12	187,954,330	181,445,727	(6,508,603)	(3.5)	OTHER ASSETS	193,003,625	181,445,727	(11,557,898)	(6.0)
13	-	-	-	-	INVESTMENTS	-	-	-	-
14	-	-	-	-	HELD FOR CONSTRUCTION	-	-	-	-
15	-	-	-	-	ACCRUED INTEREST RECEIVABLE	-	-	-	-
					FUNDS IN TRUST	-	-	-	-
					TOTAL INVESTMENTS	-	-	-	-
16	\$ 528,917,544	\$ 527,987,318	\$ (930,226)	(0.2) %	TOTAL ASSETS	\$ 487,256,222	\$ 527,987,318	\$ 40,731,096	8.4 %
17	28,586,278	28,775,846	189,568	0.7	CURRENT LIABILITIES				
18	19,409,308	19,355,747	(53,561)	(0.3)	ACCRUED PAYROLL	27,324,830	28,775,846	1,451,016	5.3
19	81,511,460	81,511,460	-	-	ACCOUNTS PAYABLE	12,099,669	19,355,747	7,256,078	60.0
20	3,642,205	3,642,205	-	-	MCARE/MEDICAL LIABILITIES	51,664,932	81,511,460	29,846,528	57.8
21	10,853,703	11,380,019	526,316	4.8	CURRENT PORTION OF DEBT	3,433,614	3,642,205	208,591	6.1
22	144,002,954	144,665,277	662,323	0.5	OTHER ACCRUALS	13,709,175	11,380,019	(2,329,156)	(17.0)
					TOTAL CURRENT LIABILITIES	108,232,220	144,665,277	36,433,057	33.7
23	4,755,689	4,700,871	(54,818)	(1.2)	LONG TERM LIABILITIES				
24	-	-	-	-	LT ACCRUED LIABILITIES	5,050,532	4,700,871	(349,661.0)	(7.4)
25	25,431,389	25,431,389	0	-	UN EARNED CONTRIBUTIONS	-	-	-	-
26	30,187,078	30,132,260	(54,818)	(0.2)	LONG TERM PORTION OF C.O.P's	29,073,594	25,431,389	(3,642,205)	(12.5)
					TOTAL LONG TERM DEBT	34,124,126	30,132,260	(3,991,866)	(11.7)
27	344,899,876	344,899,876	-	-	FUND BALANCES				
28	9,827,636	8,289,905	(1,537,731)	15.6	ACCUMULATED FUND	344,899,876	344,899,876	-	-
29	354,727,512	353,189,781	(1,537,731)	(0.4)	CHANGE IN NET ASSETS	-	8,289,905	8,289,905	100.0
					TOTAL FUND BALANCES	344,899,876	353,189,781	8,289,905	2.4
30	\$ 528,917,544	\$ 527,987,318	\$ (930,226)	(0.2) %	TOTAL LIAB. & FUND BALANCES	\$ 487,256,222	\$ 527,987,318	\$ 40,731,096	8.4 %

NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 02/28/2021

BALANCE SHEET	Req. Balance	Accruals	Reclas and Adj	Payment LHP Final Rec'n	GPP PRIME/CARES	IGT	Payments	Ending Balance
Medi-Cal Waiver (DSH + SNCP)	\$ 8,722,908	16,310,963				17,947,019	(45,039,170)	(2,058,280)
Hospital Fee	-	632,466					(850,574)	(218,108)
Rate Range IGT-CCAH-	5,562,092	5,392,601						10,954,693
MCMC EPP	7,864,092	5,166,244				8,256,679	(11,897,409)	9,389,606
MCMC QIP	18,519,196	8,475,275				9,221,285	(27,740,481)	8,475,275
SB1732	1,067,767	2,596,439					(306,413)	3,357,793
AB 915	-	2,396,709						2,396,709
Medical GME	1,925,521	898,638				2,688,267	(4,916,685)	595,741
CARES ACT Funding	(3,651,146)		4,874,220		180,590		(2,201,529)	(797,865)
A/R UCSF & TUORO University	-	-						-
A/R Seaside Clinic	-		81,117				(81,117)	-
A/R Office Buildings	39,425	992,358					(960,444)	71,338
Medical HPE	-	199,725					(356,544)	(156,819)
Interest Accrued Positive Cash	-	1,778,891					(1,346,980)	431,911
Accrued Donations	1,574,818	479,344					(473,613)	1,580,549
A/R Jail-PG&E	(3,302)	742,884					(654,400)	85,182
Health Department	69,628	1,208,451					(1,010,430)	267,649
STATE RECEIVABLES	\$ 41,690,998	\$ 47,270,987	\$ 4,955,337	\$ -	\$ 180,590	\$ 38,113,250	\$ (97,835,789)	\$ 34,375,373

P & L	YTD Feb-21
Medi-Cal DSH /SNCP/PHYS SPA	\$ 9,564,467
PRIME	8,106,667
Rate Range IGT-CCAH-	5,392,601
Esperanza Care	(1,331,508)
Family First C-19 Response-FMAP Enhance-	1,092,716
EMS/ Maddy Funds	166,059
CARES Act Funding	4,874,220
HPE	199,725
Hospital Fee	632,466
MCMC EPP	5,166,244
HD Residency Support	(332,878)
MCMC QIP	8,475,275
AB915	2,396,709
Medical GME	898,638
Medicare GME	1,358,297
SB 1732	2,596,439
GOVERNMENT FUNDING INCOME	\$ 49,256,137

**NATIVIDAD
STATEMENT OF CASH FLOWS
AS OF FEBRUARY 28, 2021**

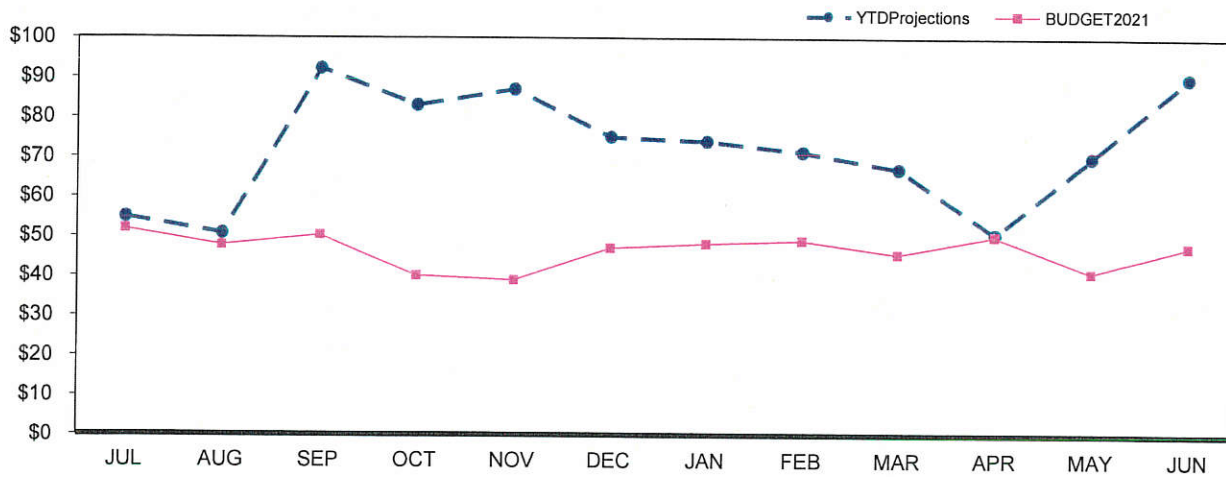
	CURRENT MONTH		YEAR - TO - DATE
1	\$ 74,024,551	CASH AT BEGINNING OF PERIOD	\$ 66,424,055
2		FROM OPERATIONS:	
3	(1,537,731)	NET INCOME/(LOSS)	8,289,905
4	-	NET INCOME ADJ - PRIOR YEAR	-
5	985,739	DEPRECIATION/AMORT	\$ 7,751,783
6	(551,992)	SUBTOTAL	16,041,688
7		CHANGES IN WORKING CAPITAL:	
8	2,105,555	ACCOUNTS RECEIVABLE	(13,349,824)
9	(8,948,921)	STATE/COUNTY RECEIVABLE	7,315,626
10	(997,185)	PREPAID EXPENSE & INVENTORY	(976,064)
11	189,568	ACCRUED PAYROLL	1,451,016
12	(53,561)	ACCOUNTS PAYABLE	7,256,078
13	-	MCARE/MEDICAL LIABILITIES	(10,599,090)
15	-	SHORT TERM DEBT	208,591
16	526,316	ACCRUED LIABILITIES	(2,329,156)
17	(7,178,228)	NET (DECREASE)/INCREASE	(11,022,823)
18		CAPITAL ADDITIONS:	
19	(1,352,056)	PP&E ADDITIONS	(7,612,892)
20	-	NBV OF ASSETS DISPOSED	-
21	(1,352,056)	TOTAL CAPITAL (Use of Cash)	(7,612,892)
22		FINANCING ACTIVITY:	
23	(54,818)	LONG TERM BOND DEBT	(3,991,866)
24	6,508,603	OTHER ASSETS	11,557,898
25	-	INVESTMENTS	-
26	6,453,785	TOTAL FINANCING	7,566,032
27	(2,628,491)	INC./(DEC.) IN CASH BALANCE	4,972,005
28	\$ 71,396,060	CASH BALANCE - END OF PERIOD	\$ 71,396,060

NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2021

	<u>BDGT-21</u>	<u>ESTIMATE FY2021</u>	<u>Variance to Budget</u>
Medi-Cal DSH Waiver & Phys SPA	\$ 11,540,000	\$ 11,600,171	\$ 60,171
PRIME Y4	12,160,000	12,160,000	-
EPP	7,760,000	7,760,000	-
QIP	8,825,000	11,425,000	2,600,000
Physician SPA	800,000	800,000	-
AB915	3,600,000	3,600,000	-
SB1732	3,900,000	3,900,000	-
CCAH Rate Range	8,100,000	8,100,000	-
HPE	300,000	300,000	-
Families First Corona Virus Response	-	1,092,716	1,092,716
HHS -CARE Fund Stimulus Covid-19	-	5,852,676	5,852,676
Esperanza Care Outside Purchased Service	(2,000,000)	(2,000,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medical GME	-	898,614	898,614
Medicare GME & B/D	1,352,000	1,997,500	645,500
DHS Audit Final FY2010	-	1,300,000	1,300,000
EMS/ Maddy	-	166,059	166,059
Provider Fee	950,000	950,000	-
	<u>\$ 56,787,000</u>	<u>\$ 69,402,736</u>	<u>\$ 12,615,736</u>



Cash Flow Performance Fiscal Year 2021 (in Millions)



	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
YTD	54.9	50.8	92.3	83.0	87.1	75.1	74.0	71.4	67.1	50.6	70.0	90.1
BDGT	51.8	47.9	50.3	40.2	39.1	47.2	48.4	49.2	45.8	50.2	41.1	47.7
Variance	3.0	2.9	41.9	42.9	48.0	27.9	25.6	22.2	21.3	0.5	28.9	42.4

NATIVIDAD
CASH FORECAST
FISCAL YEAR 2021

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ACTUAL DEC	ACTUAL JAN	ACTUAL FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	66,611,941	54,647,069	50,782,863	92,272,171	83,043,021	87,084,287	75,125,272	74,019,200	71,388,102	67,134,351	50,625,639	66,991,128	66,411,941
CASH RECEIPTS													
Patient Revenues (incl pro fees and lab cop)	22,793,779	18,365,956	26,041,570	22,518,947	20,736,743	21,954,962	20,311,353	22,873,113	21,752,547	21,752,547	21,752,547	21,752,547	262,018,812
Provider Fee	-	-	-	-	425,287	-	-	425,287	-	79,187	79,187	79,187	1,167,241
BS 16T CCAH	-	-	-	-	-	-	-	-	-	-	-	-	23,937,873
WASH CARE Stimulus COVID-19	277,056	658,106	-	2,177,889	-	-	-	-	-	-	-	-	3,113,055
SHORT DOYLE	-	369,025	-	779,462	2,069	384,163	1,131,360	-	-	-	-	-	4,029,492
HPE	-	-	-	-	-	-	-	-	-	-	-	-	710,659
Foundation Donations	454,335	-	-	-	-	-	-	-	-	-	-	-	454,335
HEALTHCARE TREATMENT REIMB	-	-	-	-	287,567	423,041	-	-	-	-	-	-	1,953,556
MCAL GME	-	1,953,908	2,468,032	-	-	-	-	-	-	-	-	-	4,918,668
AB915	-	-	-	-	-	-	495,741	-	-	-	-	-	3,650,000
GPP FY19-20	-	2,780,787	-	-	-	-	-	-	-	-	-	-	2,780,787
GPP FY20-21	-	-	-	8,532,321	-	-	3,770,465	2,654,541	-	6,562,115	-	-	19,509,482
QIP	-	-	27,740,481	-	-	-	-	-	-	-	-	-	27,740,481
QIP	-	-	11,803,744	-	-	-	-	-	-	-	-	-	23,607,228
Phys SPA	-	-	1,282,811	-	-	-	-	-	-	-	-	-	1,282,811
Final Settlement DSH 16T FY09-10	-	-	-	1,360,171	-	-	1,362,132	-	-	-	-	-	2,722,303
DSH CPE Final Reconciliation FY08-09	-	-	-	4,317,023	-	-	-	-	-	-	-	-	4,317,023
PRIME	-	-	-	1,740,098	-	-	-	-	-	-	-	-	1,740,098
Final Settlement	-	-	-	-	14,287,799	-	-	-	-	-	-	-	14,287,799
SB1732	-	-	-	308,413	-	-	-	-	-	-	-	-	308,413
GPP Y5 FY19-20 Q4	-	-	-	8,331,405	-	-	-	-	-	-	-	-	8,331,405
1AE ELDERLY	159,800	159,800	159,800	159,800	159,800	228,700	159,800	159,800	114,827	114,827	114,827	114,827	1,917,008
Rent Income	22,147	157,862	35,187	19,771	228,282	88,459	125,067	237,437	113,176	113,176	113,176	113,176	1,345,706
EMS Maddy Funds	-	166,059	-	-	-	-	-	-	-	-	-	-	166,059
Fund 404 Transfer	1,196,107	2,747,251	254,043	1,158,177	351,909	1,339,891	523,084	3,508,095	3,893,804	8,578,660	5,747,859	20,340,100	25,106,374
16T Sub-Fund Transfer In/Out	13,190,628	5,962,795	-	-	-	-	-	-	-	-	-	-	19,153,423
Interest Income	-	-	-	790,639	-	-	-	5,962,853	-	-	-	-	6,753,492
Macellaneous Revenue	322,833	30,772	256,783	95,658	16,199	163,080	225,238	180,050	156,310	156,310	156,310	156,310	1,884,150
Total Cash Receipts	24,030,551	38,021,350	84,858,761	41,021,328	37,271,923	23,593,314	20,381,490	33,027,783	29,816,878	33,162,425	75,678,652	53,070,238	504,015,902
CASH DISBURSEMENTS													
Purchased Services and Supplies	10,113,966	9,013,465	5,363,779	7,968,772	8,011,904	11,103,707	7,627,203	12,387,792	7,087,801	7,087,801	7,087,801	7,087,801	101,090,612
HE Residency Support	-	-	-	-	125,000	-	-	125,000	-	-	-	-	250,000
PRIME 16T	-	870,108	-	-	6,243,308	-	-	-	-	-	-	-	7,113,416
16T MEDICAL GME	1,026,852	1,302,360	-	228,528	-	-	-	229,527	-	-	-	-	2,557,267
16T SFY2019-19 GPP-Final	1,389,004	-	-	-	-	-	-	-	-	-	-	-	1,389,004
16T GPP 6 mos extension FY20-21	-	-	3,533,937	-	-	-	2,038,804	1,436,067	-	3,544,645	-	-	10,554,473
16T QIP	-	9,221,285	-	-	-	-	-	-	-	-	-	-	9,221,285
16T GPP	-	3,639,941	-	-	-	-	-	-	-	-	-	-	3,639,941
Building Lease / Rental Equipment	247,612	427,032	299,323	279,251	381,759	394,752	307,494	363,312	247,612	247,612	247,612	247,612	3,256,679
CDP Principal & Interest Payments	-	-	-	-	-	4,235,913	-	-	-	-	-	-	4,235,913
Payroll and Benefits	15,515,554	15,992,878	22,859,879	15,345,084	15,534,409	15,789,330	17,711,570	18,699,756	17,789,588	17,198,356	17,198,356	17,198,356	205,348,411
Epiromax Care	18,800	-	48,720	-	312,375	18,375	-	318,150	-	-	-	-	730,621
16T GPP FY19-20 QTR 4	-	-	2,428,858	-	-	-	-	-	-	-	-	-	2,428,858
CONCAC	5,858,329	-	-	-	-	-	-	-	-	-	-	-	5,858,329
FY20-21 HMOU	-	101,285	-	389,295	-	-	108,137	242,082	-	-	-	-	739,767
Data Processing	-	1,101,515	125,128	125,185	125,127	125,127	125,127	125,127	305,705	305,705	305,705	305,705	2,075,164
DSH 16T GPP Final Reconciliation FY09-10	-	-	5,807,014	-	-	-	-	-	-	-	-	-	5,807,014
Med-Cal Final Settlement FY11-12	-	-	-	2,736,216	-	-	-	-	-	-	-	-	2,736,216
RR 16T FY19-20	-	-	-	-	-	-	-	-	-	-	-	-	503,650
GPP Share Transfer to Clinics - B4 P44	-	-	-	-	-	-	-	-	-	-	-	-	9,814,108
Transfer From 451 to 404 & 16T Fund	-	-	-	-	-	-	-	-	-	-	-	-	503,650
Capital Expenses Fund 404	-	1,196,107	2,747,251	254,043	1,158,177	351,909	1,339,891	523,084	3,508,095	3,893,804	8,578,660	5,747,859	39,174,064
Capital Expenditures	1,425,392	18,800	209,286	1,681,358	432,810	1,387,275	1,105,119	1,352,056	1,511,504	1,577,891	3,066,312	2,478,132	18,974,002
Total Cash Disbursements	35,505,403	43,085,578	43,368,453	50,250,478	33,230,697	36,552,329	30,487,472	38,557,971	33,674,729	49,671,138	66,311,365	32,961,695	400,028,234
Increase/(Decrease)	(11,564,852)	(4,064,220)	41,488,308	(8,232,159)	4,041,286	(11,959,015)	(1,105,963)	(2,830,188)	(4,254,751)	(16,508,712)	19,365,487	20,108,574	23,887,759
Ending Cash Fund 451	54,847,069	50,782,863	92,272,171	83,043,021	87,084,287	75,125,272	74,019,200	71,388,102	67,134,351	50,625,639	66,991,128	90,099,700	66,099,700
(+) Cash In Transit													
(-) Petty Cash and CC	3,514	5,068	5,734	8,484	5,017	5,261	5,261	6,959	3,680	3,680	3,680	3,680	3,680
Ending Cash as per 5/A	54,850,603	50,787,932	92,277,905	83,048,485	87,089,304	75,130,533	74,024,461	71,395,060	67,138,031	50,629,319	66,994,808	90,103,380	66,103,380
Fund 404													
Beginning Balance	72,742,911	72,742,911	71,548,804	68,789,553	68,544,810	67,386,433	67,034,524	65,604,833	65,171,549	61,863,454	57,789,650	49,180,770	-
Transfer In from Fund 451	-	-	-	-	-	-	-	-	-	-	-	-	-
Transfer Out from Fund 404	-	(1,106,107)	(2,747,251)	(254,043)	(1,158,177)	(351,909)	(1,339,891)	(523,084)	(3,508,095)	(3,893,804)	(8,578,660)	(5,747,859)	-
Ending Cash Fund 404	72,742,911	71,548,804	68,789,553	68,544,810	67,386,433	67,034,524	65,604,833	65,171,549	61,863,454	57,789,650	49,180,770	43,442,911	-
Ending Cash Fund 451 & 404	127,590,000	122,336,667	161,071,724	151,567,431	154,471,720	142,120,796	138,713,923	136,560,651	128,797,805	108,395,289	116,181,898	133,542,691	-

CREDENTIALS REPORT OF RECOMMENDED ACTIONS FOR BOARD APPROVAL, April 9, 2021
(Medical Executive Committee Approval Date: March 09, 2021)

The following practitioners were reviewed for initial appointment, reappointment, changes in staff status (category), additional privilege requests, etc. Membership factors include licensure, DEA, professional liability insurance, staff requirements, etc. Qualitative/quantitative factors include: peer review, performance improvement, clinical activity, privileging, competence, technical skill, behavior, health, medical records, blood review, medication usage, litigation history, utilization and continuity of care.

INITIAL APPOINTMENTS

NAME	SPECIALTY / SERVICE	STAFF STATUS	APPOINTMENT PERIOD
Dutaret, Claudine G., MD	Teleneurology / Medical Specialties	Provisional	04/09/2021 – 04/01/2023
Falck, Alison J., MD	Neonatology / Pediatrics	Provisional	04/09/2021 – 04/01/2023
Gurme, Mohini U., MD	Teleneurology / Medical Specialties	Provisional	04/09/2021 – 04/01/2023
Heide, Aaron C., MD	Teleneurology / Medical Specialties	Provisional	04/09/2021 – 04/01/2023
Khraisha, Nesreen S., MD	Internal Medicine Hospitalist / Medical Specialties	Provisional	04/09/2021 – 04/01/2023
Volpe, Katherine A., MD	Urogynecology / OBGYN	Provisional	04/09/2021 – 04/01/2023
York, John D., MD	Interventional Radiology / Radiology	Provisional	04/09/2021 – 04/01/2023

REAPPOINTMENTS

NAME	SPECIALTY/SERVICE	STAFF STATUS	REAPPOINTMENT PERIOD
Aguilera, Brian G., MD	OBGYN / OBGYN	Active	05/01/2021 – 05/01/2023
Allen, Evan D., MD	Teleneurology / Medical Specialties	Courtesy	05/01/2021 – 05/01/2023
Braun, Ronald J., MD	Anesthesia / Anesthesia	Active	05/01/2021 – 05/01/2023
Chantachote, Soelot J., MD	FM Hospitalist / Family Medicine	Active	05/01/2021 – 05/01/2023
Gasper, Mason C., DO	Teleneurology / Medical Specialties	Courtesy	05/01/2021 – 05/01/2023
Gray, Gary, DO	Family Medicine / Family Medicine	Administrative Staff	05/01/2021 – 05/01/2023
Hopkins, Michael, CRNA	Nurse Anesthetist / Anesthesia	Advanced Practice Professional	05/01/2021 – 05/01/2023
Iqbal, Arshad, MD	Teleneurology / Medical Specialties	Courtesy	05/01/2021 – 05/01/2023
Kalanithi, Suman A., MD	Teleneurology / Medical Specialties	Courtesy	05/01/2021 – 05/01/2023

Lara, Raul N., MD	Pediatrics / Pediatrics	Active	05/01/2021 – 05/01/2023
LeBleu, Gregory, E., MD	Physical Med & Rehab / Medical Specialties	Active	05/01/2021 – 05/01/2023
Moeller, Michael G., MD	Emergency Medicine / Emergency Medicine	Active	05/01/2021 – 05/01/2023
Nowak, Kenneth C., MD	Otolaryngology / Surgical Specialties	Active	05/01/2021 – 05/01/2023
Rubin, Mitchell J., MD	Teleneurology / Medical Specialties	Courtesy	05/01/2021 – 05/01/2023
Sakaue, Michelle H., PAC	ED PA / Emergency Medicine	Advanced Practice Professional	05/01/2021 – 05/01/2023
Samuels, Todd L., MD	Teleneurology / Medical Specialties	Courtesy	05/01/2021 – 05/01/2023
Schachar, Ira, H., MD	Teleophthalmology / Surgical Specialties / Pediatrics	Courtesy	05/01/2021 – 05/01/2023
Tran, Thai-Lan N., MD	Surgical Critical Care / Trauma	Active	05/01/2021 – 05/01/2023
Vecchione, Michael L., DO	Teleneurology / Medical Specialties	Courtesy	05/01/2021 – 05/01/2023

RELEASE FROM PROCTORING: The following practitioners have completed their basic and/or advanced procedure proctoring requirements.

NAME	SPECIALTY	Service	RECOMMEND
Bulleit, Erin E., MD	Family Medicine	Family Medicine	Acknowledge
Elison, Casey J., CRNA	Nurse Anesthetist	Anesthesia	Acknowledge
Harik, Danielle E., DO	Family Medicine	Family Medicine	Acknowledge
Recht, Brian R., MD	Family Medicine	Family Medicine	Acknowledge

CHANGES IN STAFF STATUS: The following practitioners have been transferred to the appropriate staff category.

NAME	SPECIALTY	SERVICE	Current / Requested Status	Recommend
Braun, Ronald J., MD	Anesthesia	Anesthesia	Provisional to Active	Acknowledge
Chantachote, Soelot J., MD	Family Medicine	Family Medicine	Provisional to Active	Acknowledge
LeBleu, Gregory, E., MD	Physical Med & Rehab	Medical Specialties	Provisional to Active	Acknowledge
Tran, Thai-Lan N., MD	Surgical Critical Care	Trauma	Leave of Absence to Active effective 3/31/2021	Acknowledge

LOCUMS TENENS/TEMPORARY PRIVILEGES: The following practitioner(s) were granted Temporary privileges.

NAME	SPECIALTY / SERVICE	REASON	DATES	RECOMMEND
None				

REQUEST TO ADD OR AMEND PRIVILEGES: The following practitioners have requested additional privileges and have completed additional training and/or have otherwise met the privilege criteria. Approved privileges shall be granted for the remainder of the current appointment period. *COVID privileges granted from Date of Coverage to 60-days following declared end of COVID Disaster

NAME	SPECIALTY	SERVICE	PRIVILEGE(S) REQUESTED	RECOMMEND
Burke, Christopher, MD	Emergency Medicine	Emergency Medicine	Critical Care Medicine Core Privileges – COVID Coverage	Acknowledge
Kincaid, Adam, MD	Emergency Medicine	Emergency Medicine	Critical Care Medicine Core Privileges – COVID Coverage	Acknowledge
Klick, Cole, MD	Emergency Medicine	Emergency Medicine	Critical Care Medicine Core Privileges – COVID Coverage	Acknowledge
Orchard, Derek, DO	Emergency Medicine	Emergency Medicine	Critical Care Medicine Core Privileges – COVID Coverage	Acknowledge

RESIGNATIONS: The following practitioners have voluntarily resigned their staff membership and privileges or AHP status. Practitioners were in good standing with the Medical Staff of Natividad at the time of the resignation, unless specified below.

NAME	SPECIALTY	SERVICE	EFFECTIVE DATE	RECOMMEND
Allen, Kamron, PA-C	Physician Assistant	Surgical Services, Plastic Surgery	3/03/2021	Acknowledge
Amundson, Janet L., MD	Teleradiology	Radiology	02/09/2021	Acknowledge
Goodwein, Shelley N., MD	OBGYN	OBGYN	02/23/2021	Acknowledge
Lee, David, MD	Teleradiology	Radiology	02/09/2021	Acknowledge
Mittal, Sheilaja, MD	Occupational Medicine	Medical Specialties	3/03/2021	Acknowledge
Rudny, Kevin P., MD	Teleradiology	Radiology	02/09/2021	Acknowledge
Strauchler, Daniel A., MD	Teleradiology	Radiology	02/09/2021	Acknowledge

List of Qualified Nurses: The following Nurse(s) have met the competencies to perform the below approved Standardized Procedures:

STANDARDIZED PROCEDURE	LIST OF QUALIFIED NURSES	RECOMMEND
PICC Line Insertions, SP-0050	Saunya Cortez, RN; Jonathan Estrada, RN; Irene Galang, RN; Staci Lee, RN; Michael McMillin, RN	Recommend
Bariatric Gastric Lap Band Adjustment, SP-7500	Michael McMillan, RN	Recommend