

Finance Committee Meeting 2021

April 9, 2021



Finance Committee Meeting Friday, April 9, 2021

8:30 AM

*** VIDEO CONFERENCE TELEPHONIC MEETING ***

AGENDA

IMPORTANT NOTICE Regarding COVID 19

Based on guidance from the California Department of Public Health and the California Governor's Office, in order to minimize the spread of the COVID-19 virus, Natividad Medical Center ("Natividad") Finance Committee meetings will be held entirely by Zoom. There will be no physical location for these meetings. Committee Members shall participate in the meeting by Zoom.

To participate in this Natividad Finance Committee meeting, the public are invited to observe and address the Committee via Zoom.

The meeting will be conducted via teleconference using the Microsoft Zoom program. This gives the public two options. The public may attend the meeting by phone. Or, the public may attend and observe the Zoom meeting via computer audio.

To participate by phone call use any of these numbers below:

- +1 971 247 1195 US (Portland)
- +1 253 215 8782 US (Tacoma)
- +1 346 248 7799 US (Houston)
- +1 602 753 0140 US (Phoenix)
- +1 720 928 9299 US (Denver)

Enter the Meeting ID number: 961 7495 4866 when prompted. You will then enter the Password: 590310 when prompted.

Or, to attend the Finance Committee meeting by Zoom computer audio click the following link: https://natividad.zoom.us/j/96174954866?pwd=cGVUcEJTTU53aGsvd0tJbDRIbUttQT09

You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.

- 1. If a member of the public wishes to comment on a particular agenda item, the public is strongly encouraged to submit their comments in writing via email to the Natividad Finance Committee at Natividadpublicomments@natividad.com by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record.
- 2. Members of the public wishing to comment on a specific agenda item while the matter is being heard may participate by any of the following means:
 - a. When the Chair calls for public comment on an agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting

- telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only.
- b. If speakers or other members of the public have documents they wish to distribute to the Committee for an agenda item, they are encouraged to submit such documents by 2:00 p.m. on Tuesday before the meeting to: Natividadpublicomments.atmatividad.com. To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line.
- c. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpublicomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)
- d. While the matter is being heard, a member of the public may submit a comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at Natividadpublicomments a natividad.com. To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. If the comment is received prior to close of public comment on an agenda item, every effort will be made to read the comment into the record, but some comments may not be read out loud due to time limitations or length of the comment (if the comment exceeds 250 words). Comments received prior to the close of the public comment period on an agenda item will be made part of the record for that item.
- 3. Members of the public who wish to make a general public comment for items not on the day's agenda may submit their comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at Natividadpublicomments@natividad.com. The Committee date and "general comment" should be indicated in the subject line. The comment will be placed in the record for the meeting, and every effort will be made to read the comment into the record at the appropriate time on the agenda.
- 4. Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to Natividadpublicomments@natividad.com. The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.
- 5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

Call to Order

Marcia Atkinson, Chair

Roll Call

Agenda Additions/Corrections

Noemi Ferguson

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of March 12, 2021 Finance Committee Meeting. Pages 5-10

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A. Pages 11-21

Scheduled Items/Discussion Items

- 3. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with ConvergeOne, Inc. for network and telecom hardware, software, and professional services at NMC for an aggregate total amount not to exceed \$1,485,000 with an agreement term of May 1, 2021 through April 30, 2024.
 - b. Authorize the Chief Executive Officer for NMC to execute up to two (2) future amendments to the Agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10% \$148,500) of the original cost of the Agreement. *Pages 22-23 (Ari Entin)*
- 4. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a Software Solutions Master Application Service Provider Agreement and a Purchase Agreement for Defibrillator and Accessories for defibrillators and associated software for an aggregate total amount not to exceed \$460,323 with an agreement term of May 1, 2021 through April 30, 2024.
 - b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement. *Pages 24-25* (Nancy Buscher)
- 5. Receive and Approve February 2021 Financial Report. Pages 26-38

Daniel Leon, CFO

Adjournment

NEXT FINANCE COMMITTEE MEETING: FRIDAY, MAY 7, 2021 AT 8:30 A.M.

*** VIDEO CONFERENCE TELEPHONIC MEETING ***

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Finance Committee as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Finance Committee shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed, and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



Finance Committee Meeting Friday, April 9, 2021 Consent Items

Attachment A

1. Pages 11-12	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Medical Education Speakers Network for professional and medical speakers and course development services, with no change to the agreement term of April 1, 2020 through March 31, 2022, and adding \$100,000 for a revised total agreement amount not to exceed \$200,000.
2. Pages 13-14	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 3 to the agreement (A-14865) with R1 RCM Inc. for billing and claim denial appeal services, extending the agreement an additional one (1) year period (retroactive December 1, 2020 through November 30, 2021) for a revised full agreement term of December 1, 2015 through November 30, 2021, and adding \$50,000 for a revised total agreement amount not to exceed \$190,000.
3. Pages 15-16	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13473) with Gartner, Inc. for subscription-based access to information technology research services, extending the agreement an additional three (3) year period (April 1, 2021 through March 31, 2024) for a revised full agreement term of April 1, 2016 through March 31, 2024, and adding \$299,300 for a revised total agreement amount not to exceed \$759,000.
4. Pages 17-18	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 with B.E. Smith, Inc. to the agreement (A-13995) for interim management-level services at NMC, adding \$450,000 for a revised total agreement amount not to exceed \$1,050,000 with no changes to the term or scope.
5. Pages 19	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Soledad Community Health Care District for the provision of physician services at Soledad Medical Clinic for the period May 1, 2021 to June 30, 2024. There is no cost for this Agreement.
6. Pages 20-21	 a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Paragon Mechanical Inc. for maintenance and repair services to various mechanical systems at NMC for an amount not to exceed \$200,000 with an agreement term July 1, 2021 through June 30, 2024. b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$20,000) of the original cost of the agreement.



Finance Committee Meeting Friday, March 12, 2021 8:30 AM

*** VIDEO CONFERENCE TELEPHONIC MEETING *** MINUTES

IMPORTANT NOTICE Regarding COVID 19

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- 5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

NMC Staff/County:

Daniel Leon, Andrea Rosenberg, Jeanne-Ann Balza, Nancy Buscher, Ari Entin,

Dr. Charles Harris, Dr. Craig Walls

Call to Order

Marcia Atkinson, Chair

Roll Call

Present

Marcia Atkinson Dr. Chris Carpenter Dr. Gary Gray

Not Present Libby Downey

Agenda Additions/Corrections

Noemi Ferguson

Public Comments (Limited 3 minutes per speaker)

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Approval of Minutes

1. Approve the Minutes of February 12, 2021 Finance Committee Meeting.

MOTION:

Motion to approve the minutes of February 12, 2021 Finance Committee Meeting moved by Dr. Chris Carpenter, seconded by Dr. Gary Gray and approved by the following vote

Roll call vote taken pursuant to Government Code 54953:

Dr. Gary Gray: AYE
Dr. Chris Carpenter: AYE
Marcia Atkinson: AYE

Libby Downey: NOT PRESENT

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A.

Board Member Downey entered the meeting.

MOTION:

Motion to approve Consent Items for consideration by the NMC Board of Trustees, Attachment A, item 1 through 13, moved by Dr. Gary Gray, seconded by Dr. Chris Carpenter, and approved by the following vote

Roll call vote taken pursuant to Government Code 54953:

Dr. Gary Gray: AYE
Dr. Chris Carpenter: AYE
Marcia Atkinson: AYE
Libby Downey: AYE

Scheduled Items/Discussion Items

3. Receive and Approve January 2021 Financial Report.

Daniel Leon, CFO

MOTION:

Motion to accept the January 2021 Financial Reports moved by Libby Downey, seconded by Dr. Chris Carpenter, and approved by the following vote

Roll call vote taken pursuant to Government Code 54953:

Dr. Gary Gray: AYE
Dr. Chris Carpenter: AYE
Marcia Atkinson: AYE
Libby Downey: AYE

Adjo	urn	ment	at	8:47	am.

Marcia Atkinson, Chair	Recorded by Noemi Ferguson
Marcia Atkinson, Chair	



Finance Committee Meeting Friday, March 12, 2021 Consent Items MINUTES Attachment A

1.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to
	execute an agreement with Health Care Interpreter Network (HCIN) for shared interpreter services at NMC for an amount not to exceed \$265,000 with an agreement term July 1, 2021 through June 30, 2024.
2.	a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with Nancy Lomeli dba Sal's Taxi for lab specimen and patient transportation services, extending the agreement an additional one (1) year period (May 31, 2021 through May 30, 2022) for a revised full agreement term of February 1, 2017 through May 30, 2022, and adding \$25,000 for a revised total agreement amount not to exceed \$150,000.
3.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-13241) with Mission Linen Supply for linen processing services, extending the agreement an additional one (1) year period (July 1, 2021 through June 30, 2022) for a revised full agreement term of July 1, 2016 through June 30, 2022, and adding \$540,000 for a revised total agreement amount not to exceed \$2,580,000
4.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 with Hammel, Green, Abrahamsom, Inc. to the agreement (A-13061), Nichols, Melburg & Rosetto, (A-13062), Kasavan Architects, (A-13064) and Wald, Ruhnke, & Dost, Architects, LLP (A-13065) for architectural services, extending the agreement an additional one (1) year period (March 1, 2021 through February 28, 2022) for a revised full agreement term of March 1, 2016 through February 28, 2022 with no change to the total aggregate amount or scope of work.
5.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-13599) with Quest Diagnostics, Inc. for lab reference testing services, extending the agreement an additional one (1) year period (July 1, 2021 through June 30, 2022) for a revised full agreement term of July 1, 2017 through June 30, 2022, and adding \$1,130,000 for a revised total agreement amount not to exceed \$4,130,000.
6.	 a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-12453) with ProVation Medical Inc., formerly known as Wolter Kluwer Health, Inc., for ProVation Order Sets, extending the agreement an additional five (5) year period (April 16, 2021 through April 15, 2026) for a revised full agreement term of April 15, 2013 through April 15, 2026, and adding \$172,594 for a revised total agreement amount not to exceed \$676,794. b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$45,837) of the original cost of the agreement.
7.	a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Precision Orthopedics to provide orthopedic services for the period April 1, 2021 to March 31, 2024, for an amount not to exceed amount of \$10,000,000 in the aggregate; and
	b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3)

		C .
		future amendments to this Agreement where the total amendments do not exceed 10%
		(\$1,000,000) of the original contract amount and do not significantly change the scope of
		WOIK.
8.		Authorize the Chief Executive Office for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with The Regents of the University of California on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide neonatology services at NMC the April 1, 2021 to March 31, 2023 for an amount not to exceed \$700,000 in the aggregate; and
	ł	Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$70,000) of the original contract amount.
9.	-	Authoriza the Chief Francis Cost Control of the Chief Francis Cost Cost Control of the Chief Francis Cost Cost Cost Cost Cost Cost Cost Cos
·	b	Amendment to the Professional Services Agreement (A-13538) with James F. Lilja, M.D. dba Bay Area Gynecology Oncology to provide gynecology oncology and urology gynecology services adding \$100,000 for a revised total not to exceed amount of \$810,000, but with no change to the contract term of February 1, 2018 to March 31, 2022; and Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change
		the scope of work and do not cause an increase of more than ten percent 10% (\$41,000) of the original contract amount.
10.	a.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to the Service Agreement (A-13548) with Specialists on Cell
		corporation doing business as Specialists on Call Physicians and as California Tele-Physicians to provide tele-neurology services, adding \$260,000 for a revised total not to exceed amount of \$1,080,000 in the aggregate and extending the term by twelve months (April 1, 2021 to Morek
	b.	Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.
11.	a.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with The Regents of the University of California, a California Constitutional corporation, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric hospitalist services for an amount not to exceed \$471,402 for the period April 1, 2021 to March 31, 2023; and
	b.	Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$47,140) of the original contract amount and do not significantly change the scope of work.
12.	a.	Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$5,008,418 to the lowest
	b.	responsive bidders as follows: NMC 2021-01; Staples Construction Company, Inc.; Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$5,098,418 to the lowest responsive bidders as follows: NMC 2021-02 Ausonio Incorporated; and
	c.	Award Natividad Medical Center Job Order Contracts (JOC) for a term of one year, with a minimum contract value of \$25,000 and maximum contract value of \$5,098,418 to the lowest responsive bidders as follows: NMC 2021-03 Gustav Keoni dba Precision Construction Services;
		Approve the Performance and Payment Bonds executed and provided by Staples Construction Company, Inc. in the amount of \$2,000,000:
		Approve the Performance and Payment Bonds executed and provided by Ausonio Incorporated, Inc. in the amount of \$2,000,000:
	f.	Approve the Performance and Payment Bonds executed and provided by Gustav Keoni dba Precision Construction Services, Inc. in the amount of \$2,000,000; and

	g.	Authorize the Chief Executive Officer (CEO) of Natividad Medical Center to execute Job Order Contract Natividad Medical Center 2021-01 with Staples Construction Company, Inc., Job Order Natividad Medical Center 2021-02 with Ausonio Incorporated, and Job Order Natividad Medical Center 2021-03 with Gustav Keoni dba Precision Construction Services.
13.	a.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 1 to the agreement with The Greeley Company for Peer Review Assessment services, extending the agreement an additional one (1) year period (May 1, 2021 through April 30, 2022) for a revised full agreement term of January 1, 2020 through April 30, 2022, and adding \$24,000 for a revised total agreement amount not to exceed \$44,250.
	b.	Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.

Medical Education Speakers Network Amendment No. 1	Legistar Number:
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..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Medical Education Speakers Network for professional and medical speakers and course development services, with no change to the agreement term of April 1, 2020 through March 31, 2022, and adding \$100,000 for a revised total agreement amount not to exceed \$200,000.

..Report <u>RECOMMENDATION</u>:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Medical Education Speakers Network for professional and medical speakers and course development services, with no change to the agreement term of April 1, 2020 through March 31, 2022, and adding \$100,000 for a revised total agreement amount not to exceed \$200,000.

SUMMARY/DISCUSSION:

Continuing Medical Education (CME) program provides support for continuous improvement and learning to help physicians address gaps in their professional practice and as such is required of physicians for renewal of license, maintenance of specialty board certification, credentialing, membership in professional societies, and other professional privileges. At NMC, the purpose of our CME program is to provide Accredited Continuing Medical Education Activities to our medical staff to increase learners' knowledge, competence and performance so they are able to provide the best medical care possible to our community. Medical Education Speakers Network (MESN) assists Natividad with keeping its CME Program active and diverse by locating expert faculty for our activities from around the county. NMC's CME Program is open to all NMC providers and clinical staff, as well as community providers.

As a Level II Trauma Center for Monterey County, our CME Program is critical to our verification by the American College of Surgeons. Natividad's CME Program is accredited by the California Medical Association and was awarded Re-accredited with Commendation in 2018 through 2024.

Natividad's CME Program has been accredited since February 2000. During this COVID-19 era, and in support of more focused education to keep our providers with up-to-the-minute information on this emerging disease and its treatments, and to accommodate the restrictions of this pandemic, Natividad moved its CME Program from in-person activities to a new platform: Internet-based Podcast and Videocast (enduring) activities – accessible on campus and off. This transition allows our providers to access vital new medical information specific to Natividad's needs, from renowned faculty anytime/anywhere.

Even under these unprecedented times, during this past year, Natividad's CME Program has created more than 110 enduring (podcasts/videocasts episodes) activities, providing accredited continuing medical education for Natividad' medical staff – to date, these episodes have been accessed by our learners more than 2,270 times.

Natividad has been pleased with MESN's services since the agreement was initiated in 2016 and as a result more services have been requested annually since the start of the agreement. Natividad would like to continue to utilize the faculty provided by MESN more heavily during this COVID-19 era at a projected cost of \$3,000-\$6,000 per month as we continue to offer from 8-12 CME activities per month. Therefore this request is to increase the total agreement amount.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on April 9, 2021.

FINANCING:

The cost for this amendment No. 1 is \$100,000 of which \$50,000 is included in the Fiscal Year 2020-21 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered from this agreement help ensure that Natividad offers an accredited CME program to its clinical staff. Continuing education of medical professionals is ultimately translated into effective patient care.

	Economic Development
<u>X</u>	Administration
X	Health and Human Services
	Infrastructure

Prepared by: Dr. Craig Walls, Chief Medical Officer, 783-2521 Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Public Safety

Medical Education Speakers Network Amendment 1 Medical Education Speakers Network Agreement

R1 F	RCM	Inc.	Renewal	&	Amendment No. 3
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..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 3 to the agreement (A-14865) with R1 RCM Inc. for billing and claim denial appeal services, extending the agreement an additional one (1) year period (retroactive December 1, 2020 through November 30, 2021) for a revised full agreement term of December 1, 2015 through November 30, 2021, and adding \$50,000 for a revised total agreement amount not to exceed \$190,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 3 to the agreement (A-14865) with R1 RCM Inc. for billing and claim denial appeal services, extending the agreement an additional one (1) year period (retroactive December 1, 2020 through November 30, 2021) for a revised full agreement term of December 1, 2015 through November 30, 2021, and adding \$50,000 for a revised total agreement amount not to exceed \$190,000.

SUMMARY/DISCUSSION:

R1 RCM provides physician advisory services to support case management by providing utilization review recommendations such as level of care, admission status, and clinical appeal management. Utilization review is essential to billing compliance and is required by CMS and Medi-Cal. Medi-Cal require that each hospital day is adjudicated through the utilization review process. Any hospital day(s) with questionable level of care or admit status need to be reviewed by a California licensed physician who is not involved in the care of the patient; no Medi-Cal claims can be submitted until this process is completed. R1 RCM also provides denial management support through case review, clinical appeals and peer discussion.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on April 9, 2020.

FINANCING:

The cost for this renewal and amendment No. 3 is \$50,000 of which \$25,000 is included in the Fiscal Year 2020-21 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide support for the efficient utilization management of resources and billing compliance at Natividad.

	Economic Development
X	Administration
	Health and Human Services
	Infrastructure
	Public Safety

Prepared by: Karen Friedrich, Administration, 783-2556

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

R1 RCM Inc. Renewal and Amendment 3

R1 RCM Inc. Amendment 2

R1 RCM Inc. Renewal and Amendment 1

Accretive Health Inc. Agreement

Gartner,	Inc.	Amend	ment	No.	4
Court care,	HII C.	1 XIII CII G	THICHL	TIO.	7

Legistar Number:	
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..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13473) with Gartner, Inc. for subscription-based access to information technology research services, extending the agreement an additional three (3) year period (April 1, 2021 through March 31, 2024) for a revised full agreement term of April 1, 2016 through March 31, 2024, and adding \$299,300 for a revised total agreement amount not to exceed \$759,000.

..Report RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13473) with Gartner, Inc. for subscription-based access to information technology research services, extending the agreement an additional three (3) year period (April 1, 2021 through March 31, 2024) for a revised full agreement term of April 1, 2016 through March 31, 2024, and adding \$299,300 for a revised total agreement amount not to exceed \$759,000.

SUMMARY/DISCUSSION:

Information Technology has become an important tool in the delivery and management of healthcare services. The careful and informed selection of technology hardware, software and services are critical in order to return value and maximize utility. Conversely, poor selection wastes County resources and often results in long-term inefficiencies.

NMC had originally engaged Gartner Research in April 2016 with a limited term subscription agreement to provide the hospital's IT department with qualified and unbiased research covering a broad spectrum of information technology. Gartner is a recognized leader in information technology research and advisory services and has considerable experience in the government sector. NMC is requesting a three-year extension of this agreement with amendment No 4 at the cost of \$299,300 for subscription services so that NMC may continue accessing Gartner for access to valuable industry data.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 4 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 4 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on April 9, 2021.

FINANCING:

The cost for this amendment No. 4 is \$299,300 of which \$95,600 is included in the Fiscal Year 2020-21 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This subscription access provides NMC's technical leadership with valuable and beneficial information pertaining to technology trends within the healthcare industry. This data is used for strategic planning and decision making purposes by the NMC Administrative team to ensure that a technological investment or direction is pursued in an effective and efficient manner.

	Economic Development
X	Administration
	Health and Human Services
	Infrastructure
	Public Safety

Prepared by: Ari Entin, Chief Information Officer, 783-2564

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Gartner, Inc. Amendment No. 4

Gartner, Inc. Amendment No. 3

Gartner, Inc. Amendment No. 2

Gartner, Inc. Amendment No. 1

Gartner, Inc. Agreement

Amendment No. 2 to B.E. Smith, Inc.	Legistar Number:
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..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 with B.E. Smith, Inc. to the agreement (A-13995) for interim management-level services at NMC, adding \$450,000 for a revised total agreement amount not to exceed \$1,050,000 with no changes to the term or scope.

..Report RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 with B.E. Smith, Inc. to the agreement (A-13995) for interim management-level services at NMC, adding \$450,000 for a revised total agreement amount not to exceed \$1,050,000 with no changes to the term or scope.

SUMMARY/DISCUSSION:

The recruitment process for full time employees can span several months and on occasion, the hospital finds that it faces a lack of qualified candidates to hire from which then delays the process further. When a management level position is vacant, depending on the position, it may be determined that filling it with an interim person is occasionally necessary, as it would greatly minimize any negative effect on patient care.

BE Smith is a nationally recognized expert in hospital interim management and have proven it is able to respond in a swift manner when a critical position is suddenly vacant. BE Smith has delivered reliable services to NMC, thereby allowing NMC to provide quality patient care to the residents of the Monterey County.

NMC will continue to monitor the hours of all interim workers assigned to NMC to ensure compliance with labor and retirement laws.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. This agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on April 9, 2021

FINANCING:

The cost for his amendment No 2 is \$450,000, which will be offset with salary savings due to vacant positions for FY 2021. Amounts for the remaining years of the agreement will be included in those budges as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement will provide NMC with any interim management level support it may need to ensure
that reliable and quality patient care will not affected when a vacancy should unexpectedly occur.

	Economic Development
	Administration
X	Health and Human Services
	Infrastructure
	Public Safety

Prepared by: Janine Bouyea, Acting Assistant Administrator, 782-2701 Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

B.E Smith Inc. Amendment No. 2 B.E. Smith Inc. Amendment No. 1 B.E. Smith Inc. Agreement

Soledad Community Health Care District Agreement

TITLE:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Soledad Community Health Care District for the provision of physician services at Soledad Medical Clinic for the period May 1, 2021 to June 30, 2024. There is no cost for this Agreement.

RECOMMENDATION:

It is recommended that the Board of Supervisors

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Soledad Community Health Care District for the provision of physician services at Soledad Medical Clinic for the period May 1, 2021 to June 30, 2024. There is no cost for this Agreement.

SUMMARY/DISCUSSION:

Soledad Community Health Care District operates the Soledad Medical Clinic offering various medical services. Soledad Clinic desires assistance in physician services in the specialty of obstetrics and gynecology. Natividad will make available a sufficient number qualified physicians to provide obstetrics and gynecology services at the Soledad Clinic located in Soledad, California. Soledad Community Health Care District will reimburse Natividad the cost of each employee rendering services, there is no cost to this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees on April 9, 2021.

FINANCING:

There is no cost for this Agreement. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Partnering with Soledad Community Health Care District increases patient access to high-quality specialized physicians in southern Monterey County.

Economic Development
Administration
X Health and Human Services
Infrastructure
Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement

Paragon	Mechanical	Inc.	Agreement
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Legistar	Number:	
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..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Paragon Mechanical Inc. for maintenance and repair services to various mechanical systems at NMC for an amount not to exceed \$200,000 with an agreement term July 1, 2021 through June 30, 2024.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$20,000) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Paragon Mechanical Inc. for maintenance and repair services to various mechanical systems at NMC for an amount not to exceed \$200,000 with an agreement term July 1, 2021 through June 30, 2024.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$20,000) of the original cost of the agreement.

SUMMARY/DISCUSSION:

Paragon Mechanical, Inc. (Paragon) has been providing Natividad Medical Center (NMC) with preventive maintenance and repair services on various mechanical systems such as boilers, chillers, and the heating, ventilation, and air conditioning (HVAC) units to meet the requirements of the Office of Statewide Health Planning and Development (OSHPD). Paragon possesses expertise in the more complex HVAC components such as commercial refrigeration equipment, which includes medical grade refrigerators and medical freezers that are regulated and audited by The Joint Commission (TJC) and the state of California through Title 22 and Title 24, and variable frequency drives (VFD's), medical air compressors and medical vacuum pumps. These systems and components are vital to patient care as they support equipment and processes in various units, including Laboratory, Radiology, Pharmacy, Labor & Delivery, and Food Services. Paragon also maintains acceptable indoor air quality through proper ventilation which is a key factor in reducing the spread of airborne diseases in addition to maintaining the heating and cooling of the entire hospital. The approval of the recommended action will allow Paragon to continue providing preventative maintenance and repair services on the various mechanical systems at NMC.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel reviewed and approved this agreement as to form, and the Auditor-Controller reviewed and approved as to payment provisions. The agreement was reviewed and approved by NMC's Finance Committee on April 9, 2021 and by its Board of Trustees on April 9, 2021.

FINANCING:

The cost for this agreement is \$200,000 of which \$65,000 is included in the Fiscal Year 2021-2022 Proposed Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The preventative maintenance and repair services provided by this vendor are vital to supporting various mechanical systems at NMC.

Prepared by: Andrea Rosenberg, Assistant Administrator, 783-2562 Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Paragon Mechanical Inc. Agreement

ConvergeOne,	Inc.	Agreement
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Legistar	Number:	
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..Title

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with ConvergeOne, Inc. for network and telecom hardware, software, and professional services at NMC for an aggregate total amount not to exceed \$1,485,000 with an agreement term of May 1, 2021 through April 30, 2024.

b. Authorize the Chief Executive Officer for NMC to execute up to two (2) future amendments to the Agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10% \$148,500) of the original cost of the Agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with ConvergeOne, Inc. for network and telecom hardware, software, and professional services at NMC for an aggregate total amount not to exceed \$1,485,000 with an agreement term of May 1, 2021 through April 30, 2024.

b. Authorize the Chief Executive Officer for NMC to execute up to two (2) future amendments to the Agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10% \$148,500) of the original cost of the Agreement.

SUMMARY/DISCUSSION:

NMC's IT department maintains its systems in a professional manner by updating and modernizing them per a predetermined lifecycle based on manufacturer specifications and industry best-practices. Hardware and software are replaced and/or refreshed at a rate that maximizes its value to the hospital while remaining reliable. Maintaining an effective technology lifecycle is crucial to assuring a high level of availability of critical patient systems such as the Electronic Health Record (EHR) and patient imaging. Software maintenance and support services are purchased to keep system software current and to mitigate any potential system failures. ConvergeOne will provide Natividad with the necessary hardware and software and professional services to support the following projects:

- VoIP phone system lifecycle replacements and enhancements
- Server lifecycle replacements and enhancements
- IT business continuity for voice, systems, data, and applications
- Maintenance and support for new and existing software and hardware

NMC, in this agreement, is requesting funding in an amount not to exceed \$1,485,000 to purchase hardware and software to meet current and future technology needs. This funding will also allow NMC to procure professional services to install, configure and optimize the purchased and enhanced systems.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also

been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on April 9, 2021.

FINANCING:

The cost for this amendment No. 4 is \$1,485,000 of which \$741,518 is included in the Fiscal Year 2020-21 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

These purchases facilitate the lifecycle replacement and provides for maintenance and support services for NMC's electronic patient care systems. This purchase will assist with keeping these critical systems reliable and available.

Econo	omic Development
	nistration
Healtl	n and Human Services
	tructure
Public	Safety

Prepared by: Ari Entin, Chief Information Officer, 783-2564

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

ConvergeOne, Inc. Agreement

ZOLL Data S	ystems,	Inc.
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Legistar	Number:	
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.. Title

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a Software Solutions Master Application Service Provider Agreement and a Purchase Agreement for Defibrillator and Accessories for defibrillators and associated software for an aggregate total amount not to exceed \$460,323 with an agreement term of May 1, 2021 through April 30, 2024.

b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

..Report RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a Software Solutions Master Application Service Provider Agreement and a Purchase Agreement for Defibrillator and Accessories for defibrillators and associated software for an aggregate total amount not to exceed \$460,323 with an agreement term of May 1, 2021 through April 30, 2024.

b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

SUMMARY/DISCUSSION:

Defibrillators are an essential component to have in a hospital setting as they help restore a normal heartbeat by sending an electrical pulse to the heart during a heart-related medical incident. NMC is currently replacing its entire defibrillator fleet due to age and has selected Zoll Data Systems, a Vizient GPO contracted supplier, as the source.

In addition to purchasing new defibrillators, NMC is also purchasing associated software which serves several important functions. There are special pads included in the purchase which actually have the capability of recording compression data during CPR and through the use of the software, live feedback can be provided to the clinical staff administering the CPR such as to accelerate compressions if necessary. CPR performance data is also recorded and stored so that it can be analyzed collectively by clinicians at a later time to assess the quality and consistency of CPR practices performed. And finally, the software includes a dashboard that provides live status of the entire defibrillator fleet in real time. For example, if a defibrillator wasn't plugged in correctly it would report that on the dashboard. These defibrillators also have the ability to perform their own safety checks and the results of those safety checks appear in the dashboard as well making equipment diagnosis and auditing more streamlined.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved these agreements as to form, and the

Auditor-Controller has reviewed and approved as to payment provisions. The agreements have also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on April 9, 2021.

FINANCING:

The cost for these agreements is \$460,323 all of which has been included in the Fiscal Year 2020-21 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This purchase updates an aging fleet of defibrillators and includes software essential to managing and monitoring the new fleet. The software also enables clinicians to monitor and audit the performance of CPR performed for quality and consistency purposes. Both components of this purchase ensure that NMC provides excellent patient care overall improvement to health.

	Economic Development
	Administration
X	Health and Human Services
	Infrastructure
	Public Safety

Prepared by: Nancy Buscher, Chief Nursing Officer, 755-6373 Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Zoll Software Solutions Master Application Service Provider Agreement Zoll Purchase Agreement Defibrillator Capital Equipment and Accessories Agreement Zoll General Terms and Conditions Zoll Quote 377385





FINANCIAL STATEMENTS

FEBRUARY 28, 2021

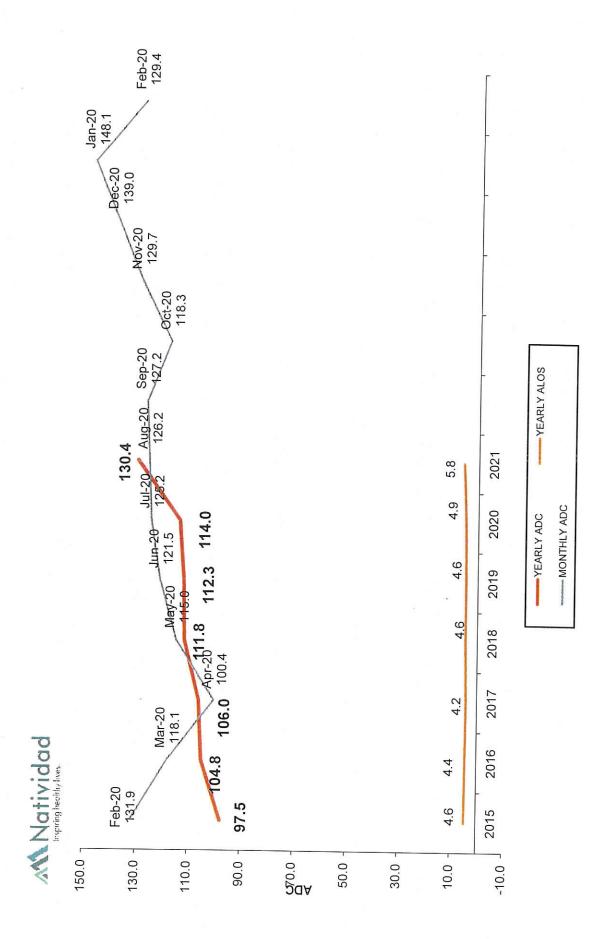


FINANCIAL STATEMENTS

FEBRUARY 28, 2021

INDEX

INDEA	DESCRIPTION	TOTAL ADC TREND GRAPH - 2015-2021	STATISTICAL REPORT	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS TO BUDGET	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS PER APD	BALANCE SHEET	SCHEDULE OF STATE / COUNTY RECEIVABLES	STATEMENT OF CASH FLOWS	RECONCILIATION OF GOVERNMENT FUNDING	CASH FLOW PERFORMANCE F/Y 20-21 ACTUAL TO BUDGET	CASH SCHEDULE FOR F/Y 20-21
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NATIVIDAD STATISTICAL REPORT FEBRUARY 28, 2021

		Month	-To-Date		1 LDNOAN 1 20, 20	<i>J &</i> 1		V T	- D-4-	
	12-20	01-21	02-21	Budget	•		Budget	Year-To	NAME OF TAXABLE PARTY.	0/
100					PT DAYS BY SERVICE	STAFFED BEDS		Current	Prior Yr	% CY/PY
1		161		188	NICU	15	1,630	1,476	1,749	-15.61%
2		2,442	and the second second	1,405	Med/Surg	61	12,190	15,329	12,495	22.68%
3		478		176	ICU	10	1,529	2,716	1,577	72.23%
4	27	5		49	Peds	12	423	223	496	-55.04%
5	733 256	703		654	Acute Rehab	24	5,674	5,640	5,592	0.86%
6 7	3,769	4,075		245	OB/Gyn	27	2,126	2,280	2,217	2.84%
8	541	516		420	TOTAL ACUTE Psychiatric	149	23,572	27,664	24,126	14.66%
9	4,310	4,591				19	3,645	4,029	3,707	8.69%
10		298		3,137 259	TOTAL DAYS Nursery	168	27,217	31,693	27,833	13.87%
ESTA S		SI STANCTOR	ENAMES DE	255		18	2,250	2,290	2,250	1.78%
11	97.9	108.8	89.0	73.7	AVERAGE DAILY CENSU: Acute				是在1000年6	
12		22.7		23.4		125	73.7	90.6	76.3	18.74%
13		16.6	17.3	15.0	Acute Rehab Psychiatric	24	23.3	23.2	23.0	0.87%
14		148.1	129.4	0.00	C	19	15.0	16.6	15.3	8.50%
15		9.6	9.5	9.3	TOTAL Nursery	168	112.0	130.4	114.5	13.89%
Fig		5.0	ANEXO ANAMES	J.J		18	9.3	9.4	9.3	1.08%
16	78.3%	87.0%	71 20/	EQ 00/	PERCENTAGE OF OCCUP	PANCY				
17	98.3%	94.6%		59.0%	Acute		59.0%	72.5%	61.0%	18.7%
				97.5%	Acute Rehab		97.1%	96.7%	95.8%	0.9%
18	92.1%	87.4%		78.9%	Psychiatric	2 =	78.9%	87.4%	80.5%	8.5%
19	82.7%	88.2%		66.7%	TOTAL	1 <u>1-2</u>	66.7%	77.6%	69.8%	11.2%
20	43.3%	53.3%	52.8%	51.7%	Nursery		51.7%	52.2%	51.7%	1.1%
		北连线型			ADMISSIONS				Part of the same of	The same of the same
21	596	576	523	556	Acute		4,829	4,668	4,891	-4.56%
22	52	50	53	52	Acute Rehab		450	427	441	-3.17%
23	46	45	52	57	Psychiatric		495	388	487	-20.33%
24	694	671	628	665	TOTAL	_	5,774	5,483	5,819	-5.77%
25	147	177	163	155	Nursery		1,347	1,391	1,351	2.96%
26	151	178	166	165	Deliveries					
			100		DISCHARGES	e de la companya de l	1,433	1,417	1,383	2.46%
27	568	591	528	571	Acute					
28	53	48	53	59			4,957	4,610	4,985	-7.52%
29	46	45	52	51	Acute Rehab Psychiatric		512	426	438	-2.74%
30	667	684	633	681	TOTAL	_	5,911	387	485	-20.21%
31	138	162	151	141	Nursery		1,223	5,423 1,275	5,908	-8.21%
					AVERAGE LENGTH OF ST	ΔΥ	MANAGEN MED	1,275	1,209	5.46%
32	6.2	6.8	5.8	4.7					AND THE SHOULD SEE	
===	0.2	0.0	5.0	4.7	Acute(Hospital wide no b	abies)	4.7	5.8	4.8	20.83%
33	14.1	14.1	12.2	12.6	Acute Rehab		12.6	13.2	12.7	3.94%
34	2.7	2.5	2.9	2.7	OB/Gyn		2.7	2.6	2.8	-7.14%
35	11.8	11.5	9.3	7.4	Psychiatric		7.4	10.4	7.6	36.84%
36	1.6	1.7	1.6	1.7	Nursery		1.7	1.6	1.7	-5.88%
07	2.420	2.440	0.040		OUTPATIENT VISITS				是这些是特別	
37 38	3,439 525	3,148 539	2,843 481	4,090	Emergency Room		35,497	26,957	36,174	-25.48%
39	75.6%	80.3%	76.6%	516 77.6%	ER Admits		4,477	4,136	4,495	-7.99%
40	4,871	4,490	5,203	5,626	ER Admits as a % of Adm Clinic Visits	issions	77.5%	75.4%	77.2%	-2.35%
HAR			(Antended	0,020	ANCILLARY PROCEDURES	BILLED	48,826	41,231	48,129	-14.33%
41	58,520	60,653	49,037	43,483	Lab Tests	THE RESERVE OF THE PARTY OF THE	377,371	421,428	384,145	0.749/
42	3,315	3,152	2,727	2,721	Radiology Procedures		23,616	25,369	27,881	9.71% -9.01%
43	171	187	192	189	MRI Procedures		1,645	1,557	1,589	-2.01%
44	51	45	63	134	Nuclear Med Procedures		1,160	585	1,170	-50.00%
45 46	1,023	972	1,007	1,029	Ultrasound Procedures		8,935	8,663	8,838	-1.98%
46	1,396	1,395	1,349	1,673	CT Scans		14,524	12,908	14,091	-8.40%
47	260	225	297	364	Surgeries		2,910	2,698	3,052	-11.60%
48	7.71	7.89	8.53	7.86	FTE'S PER AOB		7.86	8.11	7.91	
49	1,396.2	1,450.0	1,465.1	1,271.3	TOTAL PAID FTE'S		1,271.3	1,402.0	1,298.7	7.96%
50	5,616	5,696	4,810	4,532	ADJUSTED PATIENT DAYS					
					THE TAILET DATS		39,312	42,008	39,934	5.19%

NATIVIDAD STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED FOR FY2021

					THE RESERVED IN THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TWO IS NAME			WILLIAM STREET, STREET	17071	Control of the Contro				
		JUL-20	AUG-20	SEP-20	OCT-20	NOV-20	DEC-20	Jan-21	Feb-21	MAD 24	2000			
										17-NOIII	APR-21	MAY-21	JUN-21	YTD
-		\$ 77,149,435	\$ 79855 472	\$ 78306171 S	74 755 202	70 050 070								
2 0		2,696,122	2,236,186	2.299.002		1 868 807	00	0)	71,759,580					C 637 590 720
. A	Outpatient Total Patient	28,527,426	27,989,196	27,159,445	29,608,527	26.810.166	2,332,042	7,722,218	2,351,706					18 200 881
		108,372,983	110,080,854	107,764,618	106,858,107	107,632,595	115,363,340	114 783 944	24,251,827 98 363 113					213,437,953
5		77 RGE 531	000 030 08	1010										869,219,554
9		5.810,435	3 985 636	3 289 758	3,044,400	80,503,011	86,748,036	87,916,581	74,514,591					
7		198,523	183,546	105,354	112.097	3,030,736	2,482,925	1,332,700	1,626,643					23,607,057
10 C		83,905,489	87,028,581	84,311,899	83.556.881	83 769 904	89 308 594	272,566	270,434					1 546 300
9 0	Net Patient Revenue As a percent of Gross Revenue	24,467,494	23,052,273	23,452,719	23,301,226	23,862,691	25,964,756	25,262,097	76,411,668					677,904,853
		24.3070	ZU.94%	21.76%	21.81%	22.17%	22.51%	22.01%	22.32%					191,314,701
=	_	5,875,865	6,422,375	5,446,330	7.359.941	5 690 945	£ 100 404	200						22.01%
	ŏ			•		2000	0,132,431	186,211,6	8,155,601					49,256,139
12		115,026	116.045	116 225	146.004									
13		226,937	226.937	219,616	344,096	176,225	115,753	116,224	159,565					
4 ;		61,151	61,151	59,178	61 151	919,612	226,937	221,497	235,765					971,287
0 4	Total Other October	606,176	292,810	295,493	318.962	367,237	151,10	61,151	55,233					186,128,1
2		1,009,290	696,943	690,512	840,423	762,256	637,204	748.727	198,304					2,662,200
17	TOTAL REVENUE	31,352,649	30 171 591	29 589 561	24 504									6,034,222
				100,000,00	086,106,16	30,315,892	31,794,451	31,123,415	30,755,913					100 070
	EXPENSE													246,605,062
6 6	Secretary Wages & Benefits	18,294,132	16,141,804	15,341,913	15,350,217	15,140,737	15 770 781	15 603 830	100 177					
20	Phys/Residents SW/B & Contract Fees	890,450	1,182,181	1,680,809		1,476,186	1,523,535	1.826.946	3 812 255					127,090,445
21	Purchased Services	2,419,049	3,363,198	3,503,759	3,215,766	3,292,953	3,599,756	3,914,891	4.291.737					13,766,550
22	Supplies	2,750,766	3,000,463	3,257,830		3,585,479	3,616,722	3,139,369	3.055.013					28,601,109
23	Insurance	321,377	1350,967	2,666,373	2,971,814	3,077,098	3,382,405	3,601,290	3,454,429					25,877,135
24	Utilities and Telephone	268,191	446.910	334 046	320,093	320,093	320,092	320,093	320,093					24,470,136
25	Interest Expense	175,382	163,966	(88,870)	(277,792)	69 186	344,769	305,029	257,422					2,562,026
9 6	Depreciation & Amortization	942,944	975,367	973,628	964,654	969 783	970,093	788,89	68,997					352 526
28	TOTAL EXPENSE	483,569	776,259	579,531	683,866	648,311	685,917	563,821	985,301 601,366					7,748,285
		016,286,06	102,128,82	28,569,112	28,451,084	28,984,089	30,386,730	30,310,781	32,293,644					5,022,640
29	NET INCOME(LOSS)	960,133	1,244,390	1,020,449	3.050.506	1 331 803	1 407 721	200 010						238,315,157
				•			177,104,1	812,034	(1,537,731)					8.289.905
	Normalization for Extraordinary Items													
30	Interest Anthem Arbitration													
31	CARES Act Funding	(730,230)	(730,230)	(730 230)	(07.4 BAA)	17.0								9
32	DSH Final Settlement FY09-10	•	-	(007'00')	(1.360.171)	(974,044)	(244,614)	(244,614)	(244,614)					(4.874.220)
33	Familes First C-19 Response	(277,658)	(658,108)	,	(156,950)		. ,	c						(1,360,171)
45	I otal Extraordinary Items	(1,007,888)	(1,388,338)	(730,230)	(2,491,965)	(974,844)	(244,614)	(244.614)	(244 614)	a				(1,092,716)
77	THE COURT THE CONTENT								(1)					(7,327,107)
5	NET INCOME BEFORE Extraordinary Items	\$ (47,755) \$	(143,948) \$	290,219 \$	558,541 \$	356,959 \$	1,163,107 \$	568,020 \$	(1,782,345) \$	· ·	ı			000 000
35	CALCUSTRACTION INTIGATION													902.738
3	CAPITAL CONTRIBUTIONS													
36	County Contribution													
37	CHANGE IN NET ASSETS													
	1	\$ 960,133 \$	1,244,390 \$	1,020,449 \$	3,050,506 \$	1,331,803 \$	1,407,721 \$	812,634 \$	(1,537,731) \$	69	<i>ι</i>	6	,	
												>		\$ 8,289,905

\$ 8,289,905

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NATIVIDAD STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS AS OF FEBRUARY 28, 2021

\$ 637,580,720 \$ 552,242,133 \$ 86,338,587	Actual	CURRI Budget	Sudget	FNOM	H Variance fav. (unfav) \$ VAR. "% V	(unfav) % VAR	REVENUE	Actual	YEAR -TO -DATE Budget	-DATE Variance fav. (unfav) \$ VAR. % VA	v. (unfav) % VAR		Prior Yr
1,000,000 1,00	,759,580 ,351,706	€9	32,840 56,321	69	8,126,740 595,385	12.8 33.9	Patient Revenue: Inpatient Pro Fees		69	€	15.5	↔	547,970,713
7015572 47318 949 Ca. Desiration in travarious 895275.554 819.661,499 49.558,055 6.0 2 3540,155 1919.572 2.0 2 1919.572 2.0 2 1919.572 2.0 2 1919.572 2.0 3 240,155 1919.572 2.0 3 240,155 1919.572 2.0 4 250,233 103,147 2.0 4 250,233 103,147 2.0 5 20,331.19 1.520,326 0.0 6 20,187.79 2.0 7 21,534 2.0 7 21,534 2.0 7 21,525 2.0 7 21,524 2.0	,251,827	29,0	46,597		3 916 516	(16.5)	Outpatient	213,437,953	7				17,089,075 245,671,550
19.00 19.0	4,514,591		195 742		(4 318 849)	- ć	Deductions from Revenue	869,219,554	ω				810,731,338
104,145	626,643		540,155		1.913.512	(6.2)	Contractual Deductions	652,755,60	φ				610,241,140
20,331,115 1,520,326 8.0 Nat Patent Revenue 19,134,701 174,450,220 14,899,679 8.4 14,556,283 3,799,338 87.2 Total Government Funding 49,26,139 37,806,129 11,450,010 30,29 10,4184 1	270,434		379,581		109,147	28.8	Unable to Pay	23,602,95			23.2		25,418,823
23.31,119 1,820,328 8 72 Zinderentee 19.314,701 178,445,522 (4489,679 8.4 4.386,283 3.799,338 8 72 Zinderentee 19.314,701 178,445,522 (4489,679 8.4 4.386,283 1.04,184 55,381 53.2 Rent Income 1.921,381 1.778,822 1.45,898 8.7 Zinderentee 1.921,381 1.778,822 1.45,998 8.0 Zinderentee 1.921,383 1.478,993 8.7 Zinderentee 1.921,393 1.478,9	3,411,668		115,478		(2,296,190)	(3.1)	Total Contractual Discounts	677 904 85	13				3,756,720
104,184 55,381 53,2 Fort Incide Gross Revenue 22,0194 21,5596 14,505,010 30,299 422 104,184 55,381 53,2 Fort Incide Communicant Funding 49,266,139 37,806,129 14,455,429 30,790 15,0 Incide Communicant Funding 49,266,139 37,806,129 14,455,429 47,394 47	,951,445	20,3	31,119		1,620,326	8.0	Net Patient Revenue	191,314,701	,				639,416,683
104,184 55,381 53.2	22.32%		21.53%				As a percent of Gross Revenue	22.01%			φ.		171,314,655 21.13%
104,184 55,381 53,2 Fact Income 1971,287 904,169 67,118 74 204,975 30,790 15.0 Interest Income 1971,391 1,779,692 142,499 8.0 313,563 (32,02) (36,89) Other Income 1971,391 1,779,692 1,479,344 1,793,44	,155,601	4,3	56,263		3,799,338	87.2	Total Government Funding	49,256,139		11,450,010	30.29		42,218,929
26,395 30,790 150,187 90,189 67,18 74 56,233 Olyte Income 1,921 90,189 1,778,992 142,499 80 56,233 (145,68) (26,193) (3.6) Other Income 1,928,200 2,262,200 2,282,200 1,778,992 142,499 80 25,365,342 (22,083) (14,68) Other Income 1,700,422 5,821,330 (22) 2,262,200 25,365,342 (23,085,742 (27,78) (27,734) Other Income 2,266,200 2,273,130 (22) 120 2,26 14,555,492 (381,28) (6.1) Salaines, Wages & Benefits 1,26,600,082 220,134,886 26,470,176 120 2,26 1,107,120 (1,187,61) (3,23) PhysResidents SWB & Contract Fees 2,56,550 26,470,176 (1,20 22 2,004,120 (1,187,61) (3,23) (3,23) (3,23) (3,23) (3,23) (3,23) (3,23) 2,004,120 (1,187,61) (3,23) (3,23) (3,	159 565	+	184		100	ć	Other Operating Revenue:						
1,221,361 1,778,862	235,765	- 6	04,104		30,381	53.2	Rent Income	971,287	904,169	67,118	7.4		920 204
313,566	55,233	•	55 233		06,00	0.61	Interest Income	1,921,391	-	142,499	8.0		2.855.285
677,960 (7,960 (7,960 (4,91) Order Income Total Revenue 2,682,200 2,721,330 (591,130) (2.2) 25,365,342 5,396,571 2.13 TOTAL REVENUE E X P E N S E 2,683,735 1,694,737 1,604,87 2.6 14,555,462 (891,530) (6.17) Salaries, Wages & Benefits 12,69,506,502 220,134,886 26,470,176 12.0 22 14,555,462 (891,530) (6.7733,4) Registry Rependits 13,766,502 26,1757 (13,193,393) (2.37.3) 12 2,000,419 (1,454,010) (7.27) Supplies Contract Fees 28,733,025 26,933,338 (17,793,893) (2.37.3) (10.5) 22 2,000,419 (1,454,010) (7.2.7) Supplies Contract Fees 28,470,136 17,39,393) (10.5) 22 2,000,419 (1,454,010) (7.2.7) Supplies Contract Fees 28,470,136 17,793,687 (10.5) 22 2,000,419 (1,456,010) (7.2.7) Supplies Contract Fe	198 304		13.568		(115 264)	10 96/	NIVIF Contribution	479,344		0	E		478.017
25,365,342 5,390,571 21,3 TOTAL REVENUE 246,605,062 220,134,886 26,470,176 120 22 14,555,492 (891,539) (6.1) Salaries, Wages & Benefits 126,956,529 126,320,885 (837,644) (0.5) 122 2,506,592 (3746,903) (5,733.4) Registry Registerts SWB & Contract Fees 27,305.6 560 67,187 (13,193,989) (2,327.3) 2,004,132 (1,187,641) (1,187,641) (1,187,641) (1,187,641) (1,187,641) (1,187,641) (1,187,641) (1,187,641) (1,187,641) (1,187,641) (1,187,641) (1,187,641) (1,187,641) (1,187,641) (1,187,641) (1,187,641) (1,187,641) (1,197,641)	648,867	9	77,960		(29,093)	(43)	Total Other Operating Description	2,662,200		(59,130)	(2.2)		2,761,428
25,386;342 5,390,571 21.3 TOTAL REVENUE 246,605,082 220,134,886 28,470,176 120 14,555,492 (891,539) (6.1) Salaries, Wages & Benefits 126,986,529 126,320,885 (637,647) (70,199,939) (70,50) 5,532 (3746,903) (5,734) Registry Phys/Residents SWB & Confract Fees 28,733,025 567,157 (13,199,939) (70,50) 2,698,690 (356,322) (132,46,903) (72,7) Phys/Residents SWB & Confract Fees 28,877,130 (37,199,939) (41,05) 2,698,690 (356,322) (132,794) (35,702) Phys/Residents SWB & Confract Fees 28,877,130 (41,05) 2,004,19 (144,401) (72.7) Supplies 24,470,136 17,360,707 (7,109,429) (41,05) 2,58,645 1,02,791 1,041 1,041 65.4 Interest Expense 28,430,05 2,44,676 (7,109,429) (41,05) 2,58,645 1,10,411 (25,1) Other Operating Expense 28,23,006 2,44,676 (7,109,429) (41,0					()	0::.)	oral Operating Revenue	6,034,222	5,883,735	150,487	2.6		7,014,934
14.555,492	755,913	25,3	55,342		5,390,571	21.3	TOTAL REVENUE	246,605,062	220,134,886	26,470,176	12.0		220,548,518
65,352 (3,746,503) (5,734) Registry vegues a bentents 126,598,559 (15,734,603) (5,734,603) (5,734,603) (5,734,603) (5,734,603) (5,734,603) (5,734,603) (5,734,603) (5,734,603) (5,734,603) (5,734,604)	447,031	14.55	55.492		(891 539)	(6.1)	EXPENSE						
3,104,123 (1,187,614) (1,137,131) hygyasy (1,137,131,131) hygyasy (1,137,131) hygyasy (1,137,131) hygyasy (1,137,131,131) hygyasy (1,137,131) hygyasy (1,137,131) hygyasy (1,137,131,131) hygyasy (1,137,131,131) hygyasy (1,137,131,131) hygyasy (1,137,131,131) hygyasy (1,137,131,131) hygyasy (1,137,131,131) hygyasy (1,137,131,131,131,131,131,131,131,131,13	312,255		35,352		(3.746.903)	(5 733 4)	Decistor	126,958,529	126,320,885	(637,644)	(0.5)		121,545,671
2,698,690 (356,323) (13.2) Purchased Services 28,73,125 26,893,338 (1,793,687) (6.7) (6.7) 2,000,419 (1,454,010) (72.7) Supplies 2,620,26 2,4470,772 (2,456,363) (10.5) 2,000,419 (1,454,010) (72.7) Supplies 2,620,26 2,4470,772 (2,456,363) (10.5) 2,88,471 (1,204,20) (10.5) 2,88,471 (1,204,20) (1,204,20) (10.5) 2,88,471 (1,204,20) (1,204,20) (10.5) 2,88,471 (1,204,20) (1,204,204,20) (1,204,204,20) (1,204,20) (1,204,20) (1,204,20) (1,204,20) (1,204,20) (1,204,20) (1,204,20) (1,204,20) (1,204,20) (1,204,20) (1,204,20) (1,204,20) (1,204,20) (1,204,20) (1,204,20) (1,204,20) (1,204,20	291,737	3,10	14,123		(1.187.614)	(38.3)	Phys/Residents CM/B 9 Control Free	13,766,550	567,157	(13,199,393)	(2,327.3)		2,823,201
2,000,419 (1,454,010) (72.7) Supplies 2,000,419 (1,454,010) (72.7) Supplies 2,4470,136 17,360,707 (7,109,429) (41.0) 278,217 (41,876) (15.1) Insurance 2,562,007 (7,109,429) (41.0) 258,645 1,223 0.5 Utilities and Telephone 2,824,305 2,244,676 (7,109,29) (41.0) 199,478 130,481 65,4 Interest Expense 35,526 1,731,180 1,378,654 79,6 943,948 (41,453) (4,4) Depreciation & Amortization 7,748,285 8,191,243 442,958 5,4 24,584,839 (7,708,805) (31.4) TOTAL EXPENSE 238,315,157 213,361,125 (24,994,032) (11.7) 224 780,503 (2,318,234) (297.0) NET INCOME(LOSS) 8,289,905 6,773,761 1,516,144 22.4 \$ 780,503 \$ (2,318,234) (297.0) COunty Contribution \$ 8,289,905 8,773,761 1,516,144 22.4	055,013	2,69	98,690		(356,323)	(13.2)	Purchased Services	28,733,025	26,939,338	(1,793,687)	(6.7)		27,088,019
278,217 (41,876) (15.1) Insurance 2.78,17 (41,876) (41,0) 1 258,645 1,223 0.5 Utilities and Telephone 2,824,305 2,44,676 (7,108,429) (41,0) 1 199,478 1,32,481 65.4 Interest Expense 2,824,305 2,244,676 (57,90) (5.89) (5.89) (5.89) (5.89) (5.89) (6.1) 1 (7,708,695) (6.1) (7,708,605)	154,429	2,00	0,419		(1,454,010)	(72.7)	Supplies	25,077,135	23,420,772	(2,456,363)	(10.5)		23,511,435
258,645 1,223 0.5 Utilities and Telephone 2,302,020 2,414,518 (147,508) (6.1) 199,478 130,481 65.4 Interest Expense 352,226 1,731,180 1,378,654 79.6 943,848 (41,453) (4.4) Depreciation & Amortization 7,748,285 8,191,331 79.6 79.6 24,864,839 (7,708,805) (31.4) TOTAL EXPENSE 238,315,157 213,361,125 (24,954,032) (11.7) 20.4) 780,503 (2,318,234) (297.0) NET INCOME(LOSS) 8,289,905 6,773,761 1,516,144 22.4 1 5 780,503 \$ (2,318,234) (297.0) County Contribution \$ 8,289,905 \$ 6,773,761 4,516,144 22.4 1	320,093	27	78,217		(41,876)	(15.1)	Insurance	24,470,136	17,360,707	(7,109,429)	(41.0)		17,153,491
199,478	257,422	25	18,645		1,223	0.5	Utilities and Telephone	2,302,026	2,414,518	(147,508)	(6.1)		1,915,198
943,848 (41,453) (4.4) Depreciation & Amortization 7,748,285 (1,31,180 1,378,654 79.6 1,378,654 79.6 1,378,655 1,310 1,378,654 79.6 1,378,655 1,310 1,378,654 79.6 1,378,655 1,310 1,31,180 1,378,654 79.6 1,310 1	266'89	15	19,478		130,481	65.4	Interest Expense	2,824,305	2,244,676	(579,629)	(25.8)		2,303,389
480,575 (120,791) (25.1) Other Operating Expense 1,746,289 8,191,243 442,958 5.4 24,584,839 (7,708,805) (31.4) TOTAL EXPENSE 238,315,157 213,361,125 (24,954,032) (11.7) 20 780,503 (2,318,234) (297.0) NET INCOME(LOSS) 8,289,905 6,773,761 1,516,144 22.4 1 County Contribution County Contribution 8,289,905 8,289,905 8,773,761 7,516,144 22.4 1	985,301	94	3,848		(41,453)	(4.4)	Depreciation & Amortization	326,326	1,731,180	1,378,654	79.6		1,568,205
24,584,839 (7,708,805) (31.4) TOTAL EXPENSE 2,022,040 4,170,649 (851,991) (20.4) 780,503 (2,318,234) (297.0) NET INCOME(LOSS) 8,289,905 6,773,761 1,516,144 22.4 County Contribution \$ 780,503 \$ (2,318,234) (297.0) County Contribution \$ 8,289,905 6,773,761 1,516,144 22.4	301,366	48	0,575		(120,791)	(25.1)	Other Operating Expense	7,748,285	8,191,243	442,958	5.4		7,709,049
780,503 (2,318,234) (297.0) NET INCOME(LOSS) 8,289,905 6,773,761 1,516,144 22.4 County Contribution \$ 780,503 \$ (2,318,234) (297.0) % CHANGE IN NET ASSETS \$ 8,289,905 \$ 6,773,761 5,1546,144 22.4	293,644	24,58	4,839		(7,708,805)	(31.4)	TOTAL EXPENSE	3,022,640	4,170,649	(851,991)	(20.4)		3,851,690
/8U,503 (2,318,234) (297.0) NET INCOME(LOSS) 8,289,905 6,773,761 1,516,144 22.4 Capital Contribution County Contribution S County Contribution S 1,516,144 22.4 Change in NET ASSETS S 2289,905 6,773,761 1,516,144 22.4	(27 704)	í	1					250,515,157	213,361,125	(24,954,032)	(11.7)	.,	209,469,348
\$ 780,503 \$ (2,318,234) (297.0) % CHANGE IN NET ASSETS \$ 8,289,905 \$ 6,773,761 \$ 15,151,144 224 22 5	(107,100	3/	505,01		(2,318,234)	(297.0)	NET INCOME(LOSS)	8,289,905	6,773,761	1,516,144	22.4		11,079,170
\$ 780,503 \$ (2,318,234) (297.0) % CHANGE IN NET ASSETS \$ 8,289,905 \$ 6,773,761 \$ 1,516,144 224 8, 289,905							CAPITAL CONTRIBUTIONS						
\$ 780,503 \$ (2,318,234) (297.0) % CHANGE IN NET ASSETS \$ 8,289,905 \$ 6,773.761 \$ 15,15144 23.4 %	5		r		ļ	,							
\$ 780,503 \$ (2,318,234) (297.0) % CHANGE IN NET ASSETS \$ 8,289,905 \$ 6,773.761 \$ 15,16144 23.4 %	1		r		3	3					į		
\$ 780,503 \$ (2,318,234) (297.0) % CHANGE IN NET ASSETS \$ 8,289,905 \$ 6,773,761 \$ 15,16,144 22,4 % \$	ı,		1		•	1	County Contribution	• 0		•	1		
1000 44	37,731)		0,503		(2,318,234)	(297.0) %	CHANGE IN NET ASSETS	\$ 8,289,905	\$ 6,773,761	\$ 1.516.144	22.4 %	¥	11 070 170

NATIVIDAD STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY AS OF FEBRUARY 28, 2021

		Prior Yr 38,933		14,075	439	6,310	20,824	15,674	653	96	16,424	4,400	21.13%	1,084		24	73	12	71	180	5,665		3 122	73	969	604	441	49	29	40	000	5,380	285					285	
	(unfav)	% VAR 6.9%		8.0% \$	11.7	(20.8)	(0.0)	(0.3)	28.1	56.1	1.4	1.5		21.9		0.5	1.1	(6.4)	(8.5)	(4.0)	4.8		5.9	(2,171.5)	0.2	(3.4)	(31.9)	0.7	(17.7)	80.9	(7.77)	(4.5)	14.5		19	I N ∤	u a	14.5 % \$	11
Щ	Variance fav. (unfav)	\$ VAR. 2,696		1,130	46	(1,334)	(001)	(42)	220	47	224	99		211		0	0	£)	(9)	(9)	271		191	(313)	-	(20)	(141)	0 ;	(10)	3 8	(13)	(246)	25					25	
YEAR -TO -DATE		 		8	ω ι	ماء	,	76	782	84	32	ω à	8	2		8	Ω	2	6	0	0		8	4	10	"	α .	_ ,		+ ~			61					69	11
YEAR -		Budget 39,312		14,048	388	6,415	200	15,497	32	ω 	16,362	4,488	21.33%	962		23	45	12	69	150	2,600		3,213	41	685	596	442	61	76	208	106	5,427	172		,	•	C	172	
	İ	 8		\$ 82	33	 2	ļ.	39	562	37	37	4 %	9	50		23	46	7	63	4 :	0		Ŋ	80	4	9	ღ,	19	/o	0 4	. 0	3	7					\$	
1 707		Actual 42,008		\$ 15,178	433	20,687		15,539	5		16,137	4,554	0.77	1,173		N	4	_	9 ;	144	5,870		3,022	328	684	616	583		0	184	120	5,673	197		ı	ì	1	\$ 197	
	anna, and	ADJUSTED PATIENT DAYS	8	% Inpatient	Outrationt	Total Patient Revenue	Deductions from revenue	Contractual Deductions	Bad Debt	Unable to Pay	I otal Contractual Discounts	Net Patient Revenue As a percent of Gross Revenue		Total Government Funding	Other Operating Revenue:	Rent Income	Interest Income	NMF Contribution	Other Income	TOTAL PRIVILLE	IOIAL KEVENUE	EXPENSE	Salaries, Wages & Benefits	Registry	Phys/Residents SWB & Contract Fees	Purchased Services	Supplies	Hiltine and Telephone	Interest Expense	Depreciation & Amortization	Other Operating Expense	TOTAL EXPENSE	NET INCOME(LOSS)	CAPITAL CONTRIBUTIONS			County Contribution	(286) % CHANGE IN NET ASSETS	
	v. (unfav)	6.1%		6.3	(21.4)	(1.9)		(0.0)	56.7	32.9	2.9) 		76.4		44.3	4.8	(5.8)	(40.4)	(9.0)	7.4		0.0	(5,396.4)	(30.3)	(6.7)	(62.7)	(6.4)	67.4	1.6	(17.9)	(23.8)	(285.6)		ì			(286)	
MONTH	Variance fav. (unfav)	278		4 8/8	(1 370)	(360)	ξ	(E) (F)	443	87	46/	9/		734		10	4 ((1)	(45)	707	16.		0	(778)	(207)	(40)	(2/7)	(6) 4	30	က	(19)	(1,289)	(492)		,		ť	(492)	
CURRENT MONTH	Rudoot	4,532		14,041	6.412	20,840	700	15,489		16 254	16,354	21.53%		961	,	23	5 t	72	150	5 597	60.0		3,212	14	685	595	1 6	57	. 4	208	106	5,425	172		i	1	· F	172 \$	
		0	6		2 2	0	Ş	7.0	200	 	0 5	t %	2	9		n 0	n +		- 2) 4			2	e .	N "	ο •	0 1		· ++	10	15	4	(C					\$	
	Actual	4,810	4		5,042	20,450	7 4 4 7	13,492	o u	15 886	7 564	22.32%	CLIPOTE JOS	1,696	ì	33	ťť	= 7	135	6 394	5		3,212	793	892	035	67	54	14	205	125	6,714	(320)		ĸ	1		(320)	
1	ļ	1	,		l w	4	u	າ ແ	0 1	- α	οσ	, 6	į		ç	7 6	5 2	<u>τ</u> τ	16	17			18	9	20 20	- 66	23	24	25	56	27	28	29	30	31	32	33	34	

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NATIVIDAD BALANCE SHEET AS OF FEBRUARY 28, 2021

		%													%												_
	% CHG.	7.5		37.8	(17.5)	9.7	31.5	2.3	(3.9)	(6.0)		ı			8.4		5.3	57.8	6.1 (17.0)	33.7	W 27	(4:1)	(12.5)		, 6	100.0	8.4 %
	INC/(DEC)	4,972,005	40,445,618	13,349,824	(7,315,626)	590,830	52,427,885	7,612,892	(7,751,783)	(11,557,898)		ì	, ,		40,731,096		7,256,078	29,846,528	208,591 (2,329,156)	36,433,057	(349 661 0)	(0:100(0.0)	(3,642,205)		200 080 8	8,289,905	40,731,096
YEAR - TO - DATE	ENDING	\$ 71,396,060 \$	40,445,618	48,667,583	34,375,373	6,855,567	218,984,347	332,814,041	127,557,244	181,445,727		• •			\$ 527,987,318 \$	111	19,355,747	81,511,460	3,642,205	17,000,44	4,700,871	. •	25,431,389 30,132,260		344,899,876 8.289.905	353,189,781	527,987,318
BEGINNING		\$ 66,424,055 11,810,000		95,717,59	5,048,912	6,264,737	166,556,462	325,201,149	127,696,135	193,003,625			,	•	\$ 487,256,222	27 324 830	12,099,669	51,664,932	13,709,175		5,050,532		29,073,594 34,124,126		344,899,876	344,899,876	\$ 487,256,222 \$
	CURRENT ASSETS		ACCOUNTS RECEIVABLE NET	STATE/COUNTY RECEIVABLES	INVENTORY	FREPAID EXPENSE	OLAL CORREIN ASSETS	PROPERTY, PLANT & EQUIPMENT LESS: ACCUMULATED DEPRECIATION	NET PROPERTY, PLANT& EQUIPMENT	OTHER ASSETS	INVESTMENTS HELD FOR CONSTRUCTION	ACCRUED INTEREST RECEIVABLE	FUNDS IN TRUST TOTAL INVESTMENTS		TOTAL ASSETS	CURRENT LIABILITIES ACCRUED PAYROLL	ACCOUNTS PAYABLE	CURRENT PORTION OF DEBT	OTHER ACCRUALS TOTAL CURRENT LIABILITIES	LONG TERM LIABILITIES	LT ACCRUED LIABILITIES	ONG TERM BODITION OF CORP.	TOTAL LONG TERM DEBT	FUND BALANCES	CHANGE IN NET ASSETS	TOTAL FUND BALANCES	TOTAL LIAB. & FUND BALANCES
% CHG.	(3.6)	(6.5)	(4.1)	35.2	(4.9)	2.4	i	(0.5)	0.3	(3.5)	•	•			(0.2) %	0.7	(0.3)	ï	4.8		(1.2)		(0.2)		15.6	(0.4)	(0.2) %
MONTH INC/(DEC)	\$ (2.628.491)		(2,105,555)	8,948,921	(278,456)	5,212,060		1,352,056 (985,739)	366,317	(6,508,603)	,	•	. .		\$ (930,226)	189,568	(53,561)		526,316 662,323		(54,818)	0	(54,818)	T	(1,537,731)	(101,100,1)	\$ (930,226)
CURRENT MONTH ENDING	\$ 71,396,060	11,810,000	48,667,583	34,375,373	5,434,146	218,984,347	770 770 000	(205,256,797)	121,551,244	181,445,727					\$ 527,987,318	28,775,846	81,511,460	3,642,205	11,380,019	ļ	4,700,871	25,431,389	30,132,260	344,899,876	8,289,905		\$ 527,987,318
BEGINNING	1 \$ 74,024,551	2 11,810,000 3 40,445,618	4 50,773,138	20,420,432		8 213,772,287	331 461 986			12 187,954,330	2		15	,	16 \$ 528,917,544	28,586,278		3,642,205	22 144,002,954				26 30,187,078	37	28 9,827,636 29 354,727,512	6	50 \$ 520,517,544

NATIVIDAD STATE AND COUNTY RECEIVABLES AS OF 02/28/2021

			01	GPP				
DALANCE SHEEL	Bec	Accruals		PRIME/CARES	IGT	Payments En	Ending Balance	
Medi-Cal Waiver (DSH +SNCP)	CP) \$ 8,722,908	16,310,963			17,947,019	(45,039,170)	(2.058.280)	
Hospital Fee		632,466				(850 574)	070	
Rate Range IGT-CCAH-	5,562,092	5,392,601				(1000)	(210,100)	
MCMC EPP	7,864,092	5,166,244			8 256 679	(11 807 400)	10,954,693	
MCMC QIP	18,519,196	8,475,275			9 221 285	(604, 160,11)	9,509,000	
SB1732	1,067,767	2,596,439				(104,047,72)	6,475,275	
AB 915	7	2,396,709				(011,000)	5,357,793	
Medical GME	1,925,521	869'868			2 688 267	17 016 6961	2,396,709	
CARES ACT Funding	(3,651,146)		4,874,220	180.590		(200,016,4)	095,741	
A/R UCSF & TOURO University	ity	1				(5,201,329)	(197,865)	
A/R Seaside Clinic	1		81,117			F	ı	
A/R Office Buildings	39,425	992,358				(01,117)		
Medical HPE	Ü	199,725				(300,444)	71,338	
Interest Accrued Positive Cash		1,778,891				(320,244)	(156,819)	
Accrued Donations	1,574,818	479,344				(000,040,1)	431,911	
A/R Jail-PG&E	(3,302)	742,884				(47.5,013)	1,580,549	
Health Department	69,628	1,208,451				(1,010,430)	267.649	
STATE RECEIVABLES	\$ 41,690,998 \$	1.1	47,270,987 \$ 4,955,337 \$ - \$	180,590 \$ 38,113,250	38,113,250 \$	\$ (682,789) \$	34,375,373	

TTD	\$ 9,564,467	8,106,667	5,392,601	(1,331,508)	3- 1,092,716	166,059	4,874,220	199,725	632,466	5,166,244	(332,878)	8,475,275	2,396,709	898,638	1,358,297	2,596,439	
P&L	Medi-Cal DSH /SNCP/PHYS SPA	PRIME	Rate Range IGT-CCAH-	Esperanza Care	Family First C-19 Response-FMAP Enhance-	EMS/ Maddy Funds	CARES Act Funding	HPE	Hospital Fee	MCMC EPP	HD Residency Support	MCMC QIP	AB915	Medical GME	Medicare GME	SB 1732	SRIMENT FUNDING INCOME

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NATIVIDAD STATEMENT OF CASH FLOWS AS OF FEBRUARY 28, 2021

YEAR - TO - DATE	\$ 66,424,055	8,289,905 - - \$ 7,751,783 16,041,688		(13,349,824) 7,315,626 (976,064)	1,451,016 7,256,078 (10,599,090) 208,591 (2,329,156) (11,022,823)	(7,612,892)	(3,991,866) 11,557,898 - 7,566,032	4,972,005	\$ 71,396,060
	CASH AT BEGINNING OF PERIOD	FROM OPERATIONS: NET INCOME/(LOSS) NET INCOME ADJ - PRIOR YEAR DEPRECIATION/AMORT SUBTOTAL	CHANGES IN WORKING CAPITAL:	ACCOUNTS RECEIVABLE STATE/COUNTY RECEIVABLE PREPAID EXPENSE & INVENTORY ACCRIED PAYROLI	ACCOUNTS PAYABLE MCARE/MEDICAL LIABILITIES SHORT TERM DEBT ACCRUED LIABILITIES NET (DECREASE)/INCREASE	CAPITAL ADDITIONS: PP&E ADDITIONS NBV OF ASSETS DISPOSED TOTAL CAPITAL (Use of Cash)	FINANCING ACTIVITY: LONG TERM BOND DEBT OTHER ASSETS INVESTMENTS TOTAL FINANCING	INC./(DEC.) IN CASH BALANCE	CASH BALANCE - END OF PERIOD
CURRENT MONTH	\$ 74,024,551	(1,537,731) - 985,739 (551,992)		2,105,555 (8,948,921) (997,185) 189,568	(53,561) - - 526,316 (7,178,228)	(1,352,056)	(54,818) 6,508,603 - 6,453,785	(2,628,491)	\$ 71,396,060
	н	2 8 4 9 9	7	9 9 10 11	12 13 15 16 17	18 19 20 19 21	22 23 24 25 26	27	28

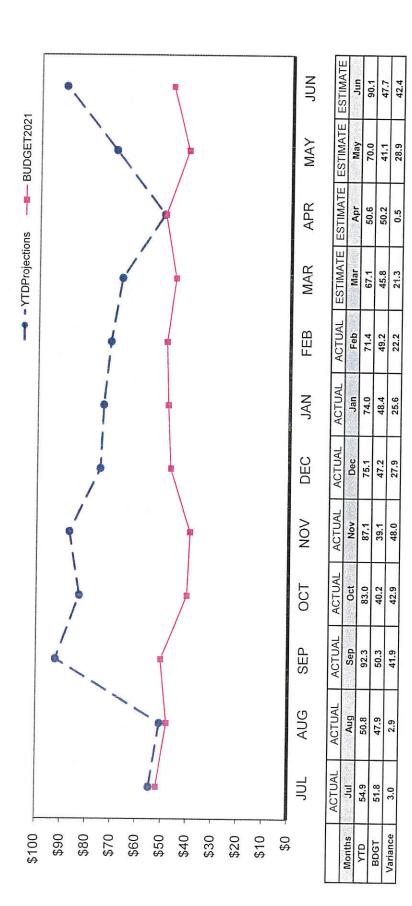
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NATIVIDAD RECONCILIATION OF GOVERNMENT FUNDING FISCAL YEAR 2021

		BDGT-21	ESTI	ESTIMATE FY2021	Varian	Variance to Budget
Medi-Cal DSH Waiver & Phys SPA	↔	11,540,000	↔	11,600,171	↔	60,171
PRIME Y4		12,160,000		12,160,000		1
ЕРР		7,760,000		7,760,000		ı
QIP		8,825,000		11,425,000		2.600.000
Physician SPA		800,000		800,000		I
AB915		3,600,000		3,600,000		1
SB1732		3,900,000		3,900,000		ı
CCAH Rate Range		8,100,000		8,100,000		1
HPE		300,000		300,000		1
Families First Corona Virus Response		r.		1,092,716		1.092.716
HHS -CARE Fund Stimulus Covid-19		1		5,852,676		5,852,676
Esperanza Care Outside Purchased Service		(2,000,000)		(2,000,000)		
HD Residency Support		(200,000)		(200'000)		3
Medical GME		ï		898,614		898,614
Medicare GME & B/D		1,352,000		1,997,500		645,500
DHS Audit Final FY2010		ı		1,300,000		1,300,000
EMS/ Maddy		ı		166,059		166,059
Provider Fee		950,000		950,000		1
	↔	56,787,000	↔	69,402,736	\$	12,615,736



Cash Flow Performance Fiscal Year 2021 (in Millions)



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Total			47 262,616,612					468,634		3,600,000	19.509.462	56,440,481	23,885,210	1,360,171	4,317,023	16,007,865	2,781,391		1,817,608	L			0 1.896.150				250,000	7,119,404	1,288,267	10,554,473	18,769,545			4,501,001	730,921	2,428,858			2,736,216	9,814,109			П		000 000 00							
ESTIMATE	. 69.991.126		21.7	79,167	0,100,00	333,333		141,667											114,827		5,747,859	200 030	156,310			7,087,601							247,612	17,196,356			PAT 30C	202,002			200 200 200	2,476,532	32,961,665	20,108,574	007 000 000		3,680	90,103,380		49,190,770	(5,747,859)	
ESTIMATE	. 50.625.639		21,752,547			333,333		141,667		3,600,000		28,700,000	12,081,466						113 176		8,578,880		156,310	75,676,852		7,087,601							247,012	17,769,568			205 705	CD COS			18,000,000	3,696,312	56,311,365	19,365,487	89 991 126		3,680	69,994,806	Can Cot Fr	059'69/'/5	(8,578,880) 49,190,770	
ESTIMATE APR	67.134.351		21,752,547			333,333		141,667			6,552,115								113,176		3,893,804		156,310	33,162,425		7,087,601					9,548,260		710'747	17,196,356			205 206	00.00	004 4100	100	*00 con c	1,677,691	49,671,138	(16,508,712)	50 625 639		3,680	50,629,319	131 003 13	4C4,500,10	(3,893,804)	
ESTIMATE	. 71.389.102		21,752,547	19,107		333,333		141,667									2,474,978		113,176		3,508,095	668.000		59		7,087,601				3,544,645		242713		17,769,568			205 705				3 408 004	1,511,504	33,874,729	(4,254,751)	67,134,351		3,680	67,138,031	65 171 540	1	(3,508,095)	
ACTUAL FEB	. 74.019.290		3 22,873,113					276,280			2,654,541								237,437	Ц			160,050			12,387,792						4,317,038		16,669,756			125.127			503,650			36,557,971	(2,630,188)	71,389,102		6,958	71,396,060	65,694,633		(523,084) 65,171,549	
ACTUAL	75.125.272		52 20,311,353	1		1,131,360	14,299		495,741		3,770,485		1,362,132						125,907		1,339,891		225,235			7,827,203	125,000	229 527	L	1,436,087		307 484		17,711,570			125,127	Ш					30,467,472	(1,105,982)	74,019,290		5,261	74,024,551	67 034 524		(1,339,891) 65,694,633	
ACTUAL	87.084.287		3 21,954,962			394.163		423 041											66,459		351,909		163,080			11,103,707				2,039,804				15,789,330			125,127				351.909		35,552,329	(11,959,015)	75,125,272		5,261	75,130,533	67 386 433		(351,909) 67,034,524	
ACTUAL	. 83.043.021		425.287			2,059		287,567							14,267,799				228,292		//1/8ct.r		16,199			8,911,904	000,621					381 759		15,534,409			125,127				1,158,177		33,230,657	4,041,266	87,084,287		5,017	87,089,304	68.544.610		(1,158,177) 67,386,433	
ACTUAL	. 92 272 171		22,518,947		2,177,889	119,482					6,532,321			1,360,171				159,800	19,771	250.530		П	95,958	1		7,988,772		229,528				279 251		15,345,084	46,730	300.000	125,195	316 367 6	2,130,210		254,943	1,681,358	50,250,476	(9,229,150)	83,043,021		6,464	83,049,485	68,799,563		(254,943) 68,544,610	
ACTUAL	. 50.782.863		26,041,570			. .		- 224.0	2,465,037		201 012 20	11.803.744	1,282,611	4 317 033	1,740,066		306,413	159,800			5,962,795		256,783			5,363,779				3,533,937		298,323		22,855,879	2,428,858		125,126	5,807,014			2,747,251	209,286	43,369,453	41,489,308	92,272,171		5,734	92,277,905	71,546,804		(2,747,251) 68,799,553	
ACTUAL	. 54.847.089		18,385,956		960,108			. 000 890 1	906,006,	2,780,787										1 196 107	13,160,926		30,772	39,021,350		9,013,465	870 108	1,202,360			9,221,285	427,032		15,992,978		28C 101	1,101,515				1,196,107	19,800	43,085,576	(4,064,226)	50,782,863		5,068	50,787,932	72,742,911		71,546,804	
ACTUAL	. 96411941		22,793,778		277,658		454,335											159,800	22,147				322,833	100,000,42		10,113,586		1,026,852	1,389,004			247,612		15,515,558		5,858,509						1,425,392	35,595,403	(11,564,852)	54,847,089		3,514	54,850,603	72,742,911		72,742,911	
	Beginning Balance	CASH RECEIPTS	Patient Revenues (incl pro fees and lab cap) Provider Fee	RRIGTCCAH	SHORT DOYLE	НРЕ	Foundation Donations	MCAL GME	AB915	GPP Final FV18-19	OIP	EPP	Phys SPA	DSH CPE Final Reconcillation FY08-09	PRIME	Shi732	GPP Y5 FY19-20 Q4	IME BIWEEKLY	Rent Income	Fund 404 Transfer	IGT Sub-Fund Transfer In/(Out)	Interest Income	Total Cash Receipts		CASH DISBURSEMENTS	HD Residency Support	PRIME 16T	IGT MEDICAL GME	IGT SFY2018-19 GPP-Final-	TGT OTP	IGTEPP	Building Lease / Rental Equipment	COP Principal & Interest Payments	Esperanza Care	IGT GPP FY19-20 QTR 4	COWCAP FY20-21 MH MOU	Data Processing	DSH 16 I/CPE Final Reconciliation FY09-10 Medi-Cal Final Settlement FY11-12	RR IGT FY19-20	GPP Share Transfer to Clinics + BH PV4	Capital Expenses Fund 404	Capital Expenditures	oral cash Disbursements	Increase/(Decrease)	Ending Cash Fund 451	(*) Cash In Transit	(*) etty Cash and CC	ending cash as per 6/L	Fund 404 Beginning Balance	Transfer In from fund 451	Ending Cash Fund 404	

NATIVIDAD CASH FORECAST FISCAL YEAR 2021