



Board of Trustees 2021

May 14, 2021





NMC Board of Trustees Meeting

Friday, May 14, 2021

9:00 AM

*** VIDEO CONFERENCE / TELEPHONIC MEETING ***

AGENDA

IMPORTANT NOTICE Regarding COVID 19

Based on guidance from the California Department of Public Health and the California Governor's Office, in order to minimize the spread of the COVID-19 virus, Natividad Medical Center ("Natividad") Board of Trustees meetings will be held entirely by Zoom. There will be no physical location for these meetings. Committee Members shall participate in the meeting by Zoom.

To participate in this Natividad Board of Trustees meeting, the public are invited to observe and address the Committee via Zoom.

The meeting will be conducted via teleconference using the Microsoft Zoom program. This gives the public two options. The public may attend the meeting by phone. Or, the public may attend and observe the Zoom meeting via computer audio.

To participate by phone call any of these numbers below:

- +1 971 247 1195 US (Portland)
- +1 253 215 8782 US (Tacoma)
- +1 346 248 7799 US (Houston)
- +1 602 753 0140 US (Phoenix)
- +1 720 928 9299 US (Denver)

Enter the Meeting ID number: **983 1561 5884** when prompted.

You will then enter the Password: **621182** when prompted.

Or, to attend the Natividad Board of Trustees meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/98315615884?pwd=T3E5aWJqam9QQnBRMjYwVWV1aWg2QT09>

You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.

1. If a member of the public wishes to comment on a particular agenda item, the public is strongly encouraged to submit their comments in writing via email to the Natividad Board of Trustees at Natividadpubliccomments@natividad.com by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record.
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 5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

1. **Call to Order**
2. **Roll Call**
3. **Pledge of Allegiance**
4. **Additions and Corrections by Clerk** *Page 1-9 – Board Clerk*
The Clerk of the Board of Trustees will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.
5. **Minutes**
 - Approve the Minutes of April 9, 2021 Board of Trustees Meeting *Page 10-20*
6. **Board Comments**
7. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**
This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.
8. **Consent Calendar**
Approve the following policies, procedures, rules, and regulations:
 - 8a. Policies/Procedures/Forms/Manuals (listed and available upon request)
 - Updated to Surgical PA Practice Prerogative
 - Update to Ortho Surgical PA Practice Prerogative

New Policies

 - MSP009-10 CME Mission and Performance Standards

Revised Policies

 - 1:4200 Code Blue Response Team
 - NURADM-0950 Vacation Requests & Schedule Changes

No Changes

 - OPS-7306 Transesophageal Echo (TEE)
 - *Retire*
 - OPST-5001 Therapy Assessment & Treatment of Pediatric Patients (Neonates, Infants, Children and Adolescents)
 - OPST-5004 Neonatal Intensive Care Unit (NICU) Therapy Referrals
 - OPST-5009 Therapy Staff Qualifications, Supervisory Requirements, and Development for Pediatric & Neonatal Occupational Therapist

ORDER SETS

New

- PEDS Standardized Immune Globulin Orders
- ED Hyperkalemia
- ED High Risk Head Injury
- ED Casirivimab/Imdevimab Set

Bi-Annual Review

- MHU Temporary Holding Orders
- ED Adult Overdose
- ED Asthma
- ED ALOC
- ED Laceration
- ED Stroke
- ED DKA/HHS
- ED GI Bleed
- ED PEDS Psych 5150
- ED A-RME
- ED OB/GYN
- ED Seizure
- ED Arrhythmia
- ED Pain Medication
- ED Adult Psych 5150
- ED Abdominal Pain
- ED Chest Pain
- ED Paracentesis
- ED Eye
- ED Allergic

Retire

- Clozapine Titration – SENSITIVE
- Clozapine Titration – STANDARD
- ED Chest Tube
- ED Pelvic OB and Non-OB
-

COVID Guidelines (informational only)

- COVID-0015 Surgical Services and Cardiology Division COVID-19 Guidelines for Testing, Screening and Tracking (Rev. 4/5/21)
- COVID-0034 COVID Patient Testing Prioritization (Rev. 4/21/21)
- RETIRE – COVID-0031 Guidelines for Emergency Use Authorization of Bamlanivimab

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8v of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

8b. * Approve for Submission to the Monterey County Board of Supervisors the Following Amendment for Salinas Valley Plastic Surgery Associates, Page 21-22 (CONSENT)

- Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with Salinas Valley Plastic Surgery Associates for plastic surgery services, extending the term of agreement by twenty-four months (July 1, 2021 to June 30, 2023) for a revised agreement term of July 1, 2019 through June 30, 2023 and adding \$365,000 for a revised total not to exceed amount of \$730,000 in the aggregate; and
- Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to sign up to three additional amendments to this agreement where the amendments do not exceed 10% (\$36,500) of the current agreement amount and do not significantly change the scope.

- 8c. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Thyssen Krupp Elevator Corporation, Page 23-24 (CONSENT)**
Authorize an increase to the total approved agreement amount for the elevator maintenance and repair service agreement with ThyssenKrupp Elevator Corporation, adding \$313,200 for a revised total amount not to exceed \$1,006,062, with no change to the agreement term of January 1, 2015 through December 31, 2022
- 8d. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Foley & Lardner, LLP, Page 25-26 (CONSENT)**
a. Authorize the County Counsel to execute an Agreement for Specialized Attorney Services (“Agreement”) with Foley & Lardner, LLP for independent consulting and legal services with respect to healthcare matters at Natividad Medical Center (“Natividad”), for a term of July 1, 2021 through June 30, 2024 and for a total agreement amount not to exceed \$500,000; and
b. Accept the recommendation of the Chief Executive Officer of Natividad to approve the non-standard professional liability insurance provision in the Agreement; and
c. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$50,000) of the agreement amount and do not significantly change the scope of work.
- 8e. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Hooper, Lundy & Bookman, P.C., Page 27-28 (CONSENT)**
Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an Amendment No. 1 to Agreement with Specialized Attorney Services with Hooper, Lundy & Bookman, P.C for legal services with respect to healthcare matters at Natividad Medical Center, adding two years, for a revised full term of July 1, 2018 through June 30, 2023 and adding \$300,000 for a contract amount not to exceed \$1,200,000.
- 8f. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Armanino, LLP dba AMF Media Group., Page 29-30 (CONSENT)**
Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 5 to the agreement (A-13105) with Armanino, LLP dba AMF Media Group for public relations services, extending the agreement an additional one (1) year period (May 1, 2021 through April 30, 2022) for a revised full agreement term of May 1, 2016 through April 30, 2022, and adding \$117,000 for a revised total agreement amount not to exceed \$1,728,900.
- 8g. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Forward Advantage, Inc., Page 31-32 (CONSENT)**
Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 3 to the agreement (A-13074) with Forward Advantage, Inc. for the Imprivata product, a single sign-on solution used by NMC Physicians and Clinical Staff, extending the agreement an additional one (1) year period (March 23, 2021 through March 22, 2022) for a revised full agreement term of March 23, 2016 through March 22, 2022, and adding \$37,200 for a revised total agreement amount not to exceed \$423,767.

- 8h. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with CareFusion Solutions, LLC.** Page 33-34 (*CONSENT*)
- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13080) with CareFusion Solutions, LLC for medication stewardship and infection prevention surveillance software and maintenance services, extending the agreement an additional fifty-six (56) month period (August 1, 2021 through March 31, 2026) for a revised full agreement term of March 23, 2016 through March 31, 2026, and adding \$478,723 for a revised total agreement amount not to exceed \$2,036,216.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (\$28,890) of the original cost of the agreement.
- 8i. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Pacific Health Alliance.** Page 35-37 (*CONSENT*)
- Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13598) with Pacific Health Alliance for project administration ("PA") services for the County of Monterey's Esperanza Care Program (Pilot Project for the Remaining Uninsured), extending the agreement an additional twelve (12) month period (January 1, 2022 through December 31, 2022) for a revised full agreement term of August 1, 2017 through December 31, 2022, and adding \$300,000 for a revised total agreement amount not to exceed \$1,450,000.
- 8j. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Net Health Systems, Inc..** Page 38-39 (*CONSENT*)
- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-13298) with Net Health Systems, Inc. to add the Acute Physical Therapy and Home Exercise and Predictive Analytics modules, extending the agreement term for an additional twenty-nine (29) month period (January 30, 2022 through June 30, 2024) for a revised full agreement term of August 31, 2016 through June 30, 2024, and adding \$24,009 for a revised total agreement amount not to exceed \$347,429.
- 8k. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Press Ganey Associates, Inc..** Page 40-42 (*CONSENT*)
- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14571) with Press Ganey Associates, Inc., for use of its Strategic Workforce Solution product, with no change to the agreement term of January 1, 2020 through December 31, 2023, and adding \$79,641 for a revised total agreement amount not to exceed \$502,635.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the Master Services Agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$41,479) of the original cost of the agreement.
- 8l. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with CE Broker, Inc..** Page 43-44 (*CONSENT*)
- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with CE Broker, Inc. for automated license verification services at NMC for an amount not to exceed \$60,000 with an agreement term retroactive to April 1, 2021 through March 31, 2024.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard insurance provisions within the agreement.

- 8m. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Cynthia Harlowe,** *Page 45-46 (CONSENT)*
a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-14382) with Cynthia Harlowe for consulting services related to Joint Commission accreditation at NMC, extending the agreement an additional two (2) year period (July 1, 2021 through June 30, 2023) for a revised full agreement term of July 1, 2019 through June 30, 2023, and adding \$250,000 for a revised total agreement amount not to exceed \$750,000.
- 8n. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Community Homeless Solutions,** *Page 47-48 (CONSENT)*
Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Community Homeless Solutions for the provision of physician services at the Central Coast Respite Center for the period June 1, 2021 to May 31, 2023. There is no cost for this Agreement.
- 8o. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Access Support Network,** *Page 49-50 (CONSENT)*
Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Access Support Network for the provision of physician services at Access Support Network Syringe Exchange Program for the period June 1, 2021 to May 31, 2022. There is no cost for this Agreement.
- 8p. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with CEP America-Psychiatry, PC,** *Page 51-52 (CONSENT)*
a. Authorize the Chief Executive Office for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with CEP America-Psychiatry, PC, a California professional corporation dba Vituity to provide psychiatry services at NMC for the period the June 1, 2021 to May 31, 2024 for an amount not to exceed \$8,236,050 in the aggregate; and
b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$823,605) of the original contract amount.
- 8q. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Delphine Engel, MD,** *Page 53-54 (CONSENT)*
a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with Delphine Engel MD to provide general and acute care surgical services at Natividad, extending the agreement term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised full agreement term of July 1, 2019 to June 30, 2023, but not adding funds to the aggregate not to exceed amount; and
b. Authorize the Deputy Purchasing Agent or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

- 8r. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Latham & Watkins LLP, Page 55-56 (CONSENT)**
 Authorize the County Counsel to execute an Amendment No. 7 to the Services Agreement ("Agreement") with Latham & Watkins LLP., for the provision of healthcare legal services at Natividad Medical Center, adding 3 years, for a revised full term from May 10, 2010 through June 30, 2024, for a total agreement amount not to exceed \$1,510,000.
- 8s. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Medical Information Technology, Inc., Page 57-58 (CONSENT)**
 a. Authorize payment to Medical Information Technology, Inc. (MEDITECH) for routine maintenance services on the various MEDITECH software system modules implemented at Natividad Medical Center in an amount not to exceed \$356,784, as well as funds to cover fees for new interfaces and enhancements not to exceed \$43,216. The total for this agreement will not exceed \$400,000 for the period of July 01, 2021 through June 30, 2022.
- 8t. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Total Renal Care, Inc., Page 59-60 (CONSENT)**
 Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-14393) with Total Renal Care, Inc. for acute dialysis services, extending the agreement an additional two (2) year period (July 1, 2021 through June 30, 2023) for a revised full agreement term of July 1, 2019 through June 30, 2023, and adding \$1,000,000 for a revised total agreement amount not to exceed \$2,349,734.
- 8u. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with First Alarm Security and Patrol, Page 61-62 (CONSENT)**
 Approve and authorize an increase to Natividad's purchase order DO 9600 24666 issued to First Alarm Security and Patrol (an Allied Universal Company) for unarmed security guard services pursuant to the Monterey County Request for Proposal (RFP)#Fiscal Year 2020-21, increasing the purchase order from \$2,070,000 to \$2,600,000 (an additional \$530,000).
- 8v. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with First Alarm Security and Patrol, Page 63-64 (CONSENT)**
 Authorize the Chief Executive Office for Natividad Medical Center (NMC) or his designee to execute an agreement with one of the selected qualified contractors that receive a notice of award from the County Contracts-Purchasing Department pursuant to the County's Request for Proposal (RFP) 10744 for Uniform Security Guard Services, with an initial Agreement term of July 1, 2021 through June 30, 2022 plus the option to extend for two (2) additional one (1) year periods, and with a total agreement amount not to exceed \$4,500,000.
9. **Accept Oral Report from Natividad Chief Financial Officer - Daniel Leon, CFO**
 March 2021 YTD Financial Reports Page 65-77
10. **Receive Report from the Compliance Officer – Teri Ransbury, RN, Compliance Officer**
A Review of Natividad's 2020-2021 Compliance Program Annual Assessment and Plan with Compliance Risk Assessment and Staff Compliance Survey,
11. **Receive Oral Report from Natividad Chief Executive Officer - Dr. Gary R. Gray, CEO**
12. **Receive Oral Report from Natividad Chief Nursing Officer – Nancy Buscher, CNO**

13. **Receive Oral Report from Natividad Chief of Staff** – Dr. Chris Carpenter, COS
14. **Receive Oral Report on Nomination and Election of Board of Trustees Officers at 2021 Annual Meeting of Board of Trustees and Consider Taking Possible Action** – *Office of the County Counsel*
- a. Receive oral report on nomination and election of Board of Trustees officers at 2021 Annual Meeting of Board of Trustees
 - b. Consider and review process of nomination and election of officers
 - c. Consider taking possible action in support of process of nomination and election of officers
15. **Closed Session Public Comment**
The public may comment on Closed Session items prior to the Board's recess to Closed Session.
16. **Recess to Closed Session under Government Code Section 54950**
- a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive Medical Quality Assurance Reports *Dr. Craig Walls, CMO*
 - b. Pursuant to Health & Safety Code section 1462, and in accordance with Government Code Section 54954.5, the Board will receive a report and confer involving hospital trade secret. Discussion will concern a proposed new service, program or facility. Estimated date of public disclosure: December 31, 2024.
17. **Reconvene on Public Agenda Items**
18. **Accept and approve April 2021 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals.** *Page 78-84*

Adjournment

**Next Board of Trustees Meeting
Friday, June 11, 2021
9:00 AM
VIDEO CONFERENCE/TELEPHONIC MEETING**



NMC Board of Trustees Meeting

Friday, April 9, 2021

9:00 AM

*** TELEPHONIC MEETING ***

MINUTES

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Enter the Meeting ID number: **947 4876 4520** when prompted.

You will then enter the Password: **335902** when prompted.

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5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

Board of Trustees: In person: Dr. Gary Gray, Fernando Elizondo Via Zoom: Libby Downey, Fernando Elizondo, , Supervisor Chris Lopez, Manuel Osorio, Simon Salinas, Mitch Winick, Charles Mc Kee

Absent: Marcia Atkinson, Dr. Chris Carpenter, Manny Gonzalez

NMC Staff/County: Irene Zenk, Stacy Saetta, Andrea Rosenberg, Daniel Leon, Dr. Craig Walls, Jeanne-Anne Balza, , Nancy Buscher, Teri Ransbury, Dr. Chad Harris, Hillary Fish, Dr. Walt Mills, Dr. Melissa Nothnagle Jenifer Williams, Cynthia Johnson, Dr. Wendell Harry, Blair Limon, Juan Pablo Lopez, Daisy Fernandez, Jennifer Ferguson, Julie Ramirez, Daisy Fernandez, Sylvia Soltero

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Call to Order

Roll Call

Present

*Libby Downey
Fernando Elizondo
Dr. Gary Gray
Supervisor Chris Lopez
Charles McKee
Manuel Osorio
Simon Salinas
Mitch Winick*

Absent

*Marcia Atkinson
Dr. Chris Carpenter
Manny Gonzalez*

Public Comment

a. **None**

Additions and Corrections by Clerk – Board Clerk

The Clerk of the Board of Trustees will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.

Minutes

- Approve the Minutes of March 12, 2021

MOTION: Motion to approve the minutes of March 12, 2021, by Manuel Osorio, seconded by Libby Downey, and approved by the following vote

Roll call vote taken pursuant to Government Code 54953:

*Marcia Atkinson: AYE
Dr. Chris Carpenter: AYE
Libby Downey: AYE*

Fernando Elizondo: AYE
Dr. Gary Gray: AYE
Supervisor Chris Lopez: AYE
Charles McKee: NO VOTE
Manuel Osorio: AYE
Simon Salinas: AYE
Mitch Winick: AYE

Absent *Marcia Atkinson*
Dr. Chris Carpenter
Manny Gonzalez

Board Comments

Fernando Elizondo wanted to give public kudos to Dr. Gray and staff for continuing the vaccination clinics. They are so critical to the community and for anyone who has participated in them; you know how everyone moves so efficiently. The nurses pushing through shots, the people at the counter processing the registrations, the nurses monitoring after the shots, works so well together.

Libby Downey wanted to commend the staff in the ED not only the physicians and nurses but also everyone who they met. The service was amazing, everyone was pleasant and friendly, and they make you feel like you are the only one in the hospital because they are so attentive to everything.

Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)

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Consent Calendar

Approve the following policies, procedures, rules, and regulations:

8a. Policies/Procedures/Forms/Manuals (listed and available upon request)

- MSP005-1 Medical Staff Peer Review Policy
- Medical Staff Rules & Regulations, Proposed Updates
 - R&R 6.4-2, Bioethics Duties
 - R&R 3.1, Informed Consent
 - R&R 2.2, 2.5, 2.9 H&P Elements
- IRB Submission and Approval Process
- Remove Fluoroscopy Proctoring Requirements
- Reason: Radiation exposure monitored by Radiology
- Standardized Procedure: Bariatric Gastric Lap Band Adjustment, SP-7500

New Policies

None

Revised Policies

- 1:0800 Patient Complaints and Grievances

- 1:0350 Sterilization/Disinfection of Critical & Semi-critical Equipment and Instruments
- 1:1720 Prison-Forensic Admitting/Discharge Procedure, Inpatient
- 1:3750 Breast Cancer and Treatment Education
- 1:3755 Prostate Cancer and Treatment Education
- 1:4800 Laundry & Linen Management
- 2:1000 Universal Protocol for Preventing Wrong Site, Wrong Procedure, and Wrong Person Surgery
- 3:2110 Pain Screening, Assessment, Management Policy
- CS-7221 Central Sterile: Product Recall
- CS-7230 CS: Sterile Storage Protocol
- CS-7239 Central Supply: Cidex Opa (Cidex Solution And Test Strips)
- ED-1350 Protocol for Management of the Agitated Psychiatric Patient in the Emergency Department
- EVS-2569 Discharge (Terminal) Cleaning of Exam Rooms Procedure
- EVS-2577 Occupied and Discharge (Terminal) Cleaning of Inpatient Rooms
- IC-210 Shelf Life of Stored Sterile Items
- MSP009-6 CME: Disclosure & Resolution
- MSU-3100 Standards of Care for Medical Surgical Nursing
- OPS-7304 OPSS/ENDOSCOPY: Outpatient Nursing Care Plan
- OR-7035 OR/PACU/OPPS: Surgery Scheduling
- OR-7037 OR/PACU: Scrub Technique
- OR-7045 OR: Tracking Permanently Implantable Medical Devices
- OR-7048 Surgical Services: Transferring Autologous Tissue (Bone Flaps) to California Transplant Services
- OR-7055 Cell Saver Policy and Procedure
- OR-7104 OR/PACU: Admission And Recovery In PACU
- POC-3907 Point-Of-Care Quality Control Performance
- 1:0023 Emergency Department Case Management 1:0025 Referral Policy for Post Discharge Services/Care
- 1:0024 Case Management Evaluation Status
- 1:0025 Referral Policy for Post Discharge Services/Care
- 1:0650 House Administrative Nurse; Notification of
- 1:1800 Discharge Planning / Transitioning Of Care
- 3:1200 IV Compounding
- 1:3015 Vital Signs, Weights and Measures of Pediatric Patients
- 3:3350 High Risk and High Alert Medications
- 4:4212 Terrorist or Bomb Threat Response Plan
- DIAG-1012 Mammography Screening Protocols
- I C-205 Appropriate Storage Conditions of Sterile and Clean Supplies
- IMC-5000 Standard of Care for Intermediate Care Nursing
- LDU-6005 Amniocentesis

- LDU-6085 Induction of Labor
- LDU-6108 Nitrous Oxide Use in the Intrapartum/Immediate Post-Partum Period
- LDU-6145 Second Stage Management
- OPST-5003 Inpatient and Outpatient Pediatric, Neonatal Intensive Care Unit Therapy Services Referral
- OPST-5008 Physical Therapy, Occupational Therapy and Speech Language Pathologist Staff Qualifications, Supervisory Requirements, and Development for Pediatric and Neonatal Physical Therapists
- OPST-6000 OT/PT/ST SERVICES: Department Description
- PERI-6335 CPR: Teaching (Infant)
- PERI-6528 Newborn (≥ 35 weeks) Evaluation of Early Onset Sepsis
- PERI-6600 Newborn and Late Preterm Care

No Changes

- 1:3900 Telemetry Monitoring in the Non-Intensive Care Inpatient Setting
- CS-7227 CS: Shelf Life
- DIET-1018 Dietary: Disposal of Waste and Garbage Containers
- ED-1250 Emergency Department Plan for Mass Casualty Incident
- ED-1260 ED: Patient Discharge
 - ED-1270 ED: Elopement Process
 - ED-1280 ED: Fire Safety Policy
 - POC-3981 Correction of Point of Care Testing Report Policy
- 1:0020 Health Insurance Notice of Non-Coverage
- 1:0021 Physician Advisor Referral Process
- 1:0040 Acute Administrative Day Status
- 1:0950 Health Care Decisions for Unrepresented Patients
- 1:1050 Discharge Against Medical Advice
- 1:1400 Transfer of Patients
- 1:1700 Medical Information to Accompany Patients Transferred to Another Facility
- 1:1730 Patient Discharge Process to Home
- 1:2350 Adoptions
- 3:7175 Single Dose VS. Multi-Dose Vials
- 3:9610 Alternative Medication Administration
- 4:0660 Movement of Furniture, Fixtures and Equipment
- 4:0719 MRI Safety General Requirements
- 4:1365 Mr. Mann
- 4:1550 Environmental Risk Evaluation
- 4:1700 Safety Information, Collection and Evaluation System
- 4:2250 Code Silver - Brandishing a Weapon
- 4:4218 Earthquake Response Plan
- CM-9900 Outpatient Care Management
- OPST-5006 Behavioral Management of Pediatric Patients During Treatment

Retire

- 1:9220 Care of the Patient Requiring Cardiac Monitoring
- 1:1051 Initial Discharge Planning Evaluation – Simple Versus Complex
- CS-7238 High Level Disinfection using Cidex OPA (Ortho-Phthalaldehyde) Solution
- 1:9310 Prioritization of OR Cases
- 2:0300 Emergency Use of the Operating Room
- CS-7223 Routine Collection & Decontamination of Supplies/Equipment
- NUR-7047 OR: Visitor Control – Cesarean Section

COVID Guidelines (informational only)

- COVID-0002 Visitation Guideline (Rev. 3/2/21)
- COVID-0002 Visitation Guideline (Rev. 3/7/21)
- COVID-0002 Visitation Guideline (Rev. 3/23/21)
- COVID-0002 Visitation Guideline (Rev. 3/31/21)
- COVID-0015 Surgical Services & IR within Cardiology Division COVID-19 Guidelines for Testing, Screening and Tracking (Rev. 3/12/21)
- COVID-0028 Elective Surgery for Patients with Previously Positive COVID-19 RT-PCR (Rev. 3/12/21)
- COVID-0038 Guidelines for the Handling and Administration of Breastmilk to Infants of COVID-19+ or PUI mothers (NEW)

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8g of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

- 8b. * **Approve for Submission to the Monterey County Board of Supervisors the Following Amendment for Medical Education Speakers Network, Page 19-20 (CONSENT)**
Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Medical Education Speakers Network for professional and medical speakers and course development services, with no change to the agreement term of April 1, 2020 through March 31, 2022, and adding \$100,000 for a revised total agreement amount not to exceed \$200,000.
- 8c. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with B.E. Smith, Inc., Page 21-22 (CONSENT)**
Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 with B.E. Smith, Inc. to the agreement (A-13995) for interim management-level services at NMC, adding \$450,000 for a revised total agreement amount not to exceed \$1,050,000 with no changes to the term or scope.
- 8d. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with R1 RCM, Inc., Page 23-24 (CONSENT)**
Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 3 to the agreement (A-14865) with R1 RCM Inc. for billing and claim denial appeal services, extending the agreement an additional one (1) year period (retroactive December 1, 2020 through November 30, 2021) for a revised full agreement term of December 1, 2015 through November 30, 2021, and adding \$50,000 for a revised total agreement amount not to exceed \$190,000.

8e. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Gartner, Inc., Page 25-26 (CONSENT)**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13473) with Gartner, Inc. for subscription-based access to information technology research services, extending the agreement an additional three (3) year period (April 1, 2021 through March 31, 2024) for a revised full agreement term of April 1, 2016 through March 31, 2024, and adding \$299,300 for a revised total agreement amount not to exceed \$759,000.

8f. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Soledad Community Health Care District, Page 27 (CONSENT)**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Soledad Community Health Care District for the provision of physician services at Soledad Medical Clinic for the period May 1, 2021 to June 30, 2024. There is no cost for this Agreement.

8g. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Paragon Mechanical Inc., Page 28-29 (CONSENT)**

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Paragon Mechanical Inc. for maintenance and repair services to various mechanical systems at NMC for an amount not to exceed \$200,000 with an agreement term July 1, 2021 through June 30, 2024.

b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$20,000) of the original cost of the agreement.

MOTION: *Motion to approve Policies/Procedures/Forms/Manuals and contract items 8a-8g, moved by Simon Salinas, seconded by Libby Downey, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

Marcia Atkinson: AYE

Dr. Chris Carpenter: AYE

Libby Downey: AYE

Fernando Elizondo: AYE

Dr. Gary Gray: AYE

Supervisor Chris Lopez: AYE

Charles McKee: NO VOTE

Manuel Osorio: AYE

Simon Salinas: AYE

Mitch Winick: AYE

*Absent Marcia Atkinson
Dr. Chris Carpenter
Manny Gonzalez*

9. **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with ConvergeOne, Inc., which is in the final stages of negotiation** *Page 30-31*

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with ConvergeOne, Inc. for network and telecom hardware, software, and professional services at NMC for an aggregate total amount not to exceed \$1,485,000 with an agreement term of May 1, 2021 through April 30, 2024.
- b. Authorize the Chief Executive Officer for NMC to execute up to two (2) future amendments to the Agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10% \$148,500) of the original cost of the Agreement.

MOTION: *Motion to accept item number 9, moved by Libby Downey, seconded by Charles McKee, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

*Marcia Atkinson: AYE
Dr. Chris Carpenter: AYE
Libby Downey: AYE
Fernando Elizondo: AYE
Dr. Gary Gray: AYE
Supervisor Chris Lopez: AYE
Charles McKee: AYE
Manuel Osorio: AYE
Simon Salinas: AYE
Mitch Winick: AYE*

*Absent Marcia Atkinson
Dr. Chris Carpenter
Manny Gonzalez*

10. **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Software Solutions Master Application Service Provider Agreement, which is in the final stages of negotiation** *Page 32-33*

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a Software Solutions Master Application Service Provider Agreement and a Purchase Agreement for Defibrillator and Accessories for defibrillators and associated software for an aggregate total amount not to exceed \$460,323 with an agreement term of May 1, 2021 through April 30, 2024.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

MOTION: *Motion to accept item number 10, moved by Libby Downey, seconded by Charles Simon Salinas, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

*Marcia Atkinson: AYE
Dr. Chris Carpenter: AYE
Libby Downey: AYE*

Fernando Elizondo: AYE
Dr. Gary Gray: AYE
Supervisor Chris Lopez: AYE
Charles McKee: AYE
Manuel Osorio: AYE
Simon Salinas: AYE
Mitch Winick: AYE

Absent *Marcia Atkinson*
Dr. Chris Carpenter
Manny Gonzalez

11. Accept Oral Report from Natividad Chief Financial Officer - Daniel Leon, CFO
February 2021 YTD Financial Reports

MOTION: *Motion to accept the February 2021 Financial Report, moved by Simon Salinas, seconded by Manuel Osorio, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

Marcia Atkinson: AYE
Dr. Chris Carpenter: AYE
Libby Downey: AYE
Fernando Elizondo: AYE
Dr. Gary Gray: AYE
Supervisor Chris Lopez: AYE
Charles McKee: AYE
Manuel Osorio: AYE
Simon Salinas: AYE
Mitch Winick: AYE

Absent *Marcia Atkinson*
Dr. Chris Carpenter
Manny Gonzalez

12. Receive Oral Report from Natividad Chief Executive Officer - Dr. Gary R. Gray, CEO

13. Receive Oral Report from Natividad Chief Nursing Officer – Nancy Buscher, CNO

14. Receive Oral Report from Natividad Chief of Staff – Dr. Chris Carpenter, COS

15. Accept and approve March 2021 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals.

MOTION: Motion to accept the report on March 2021 Credentials Report, moved by Dr. Gary Gray, seconded by Libby Downey, and approved by the following vote

Roll call vote taken pursuant to Government Code 54953:

Roll call vote taken pursuant to Government Code 54953:

Marcia Atkinson: AYE

Dr. Chris Carpenter: AYE

Libby Downey: AYE

Fernando Elizondo: AYE

Dr. Gary Gray: AYE

Supervisor Chris Lopez: AYE

Charles McKee: AYE

Manuel Osorio: ABSTAIN

Simon Salinas: AYE

Mitch Winick: AYE

*Absent Marcia Atkinson
Dr. Chris Carpenter
Manny Gonzalez*

Adjournment: With no other business before the Board, the meeting was adjourned at 11:24 am

Recorded by Irene Zenk

Marcia Atkinson, Chair

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Salinas Valley Plastic Surgery Associates First Amendment

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with Salinas Valley Plastic Surgery Associates for plastic surgery services, extending the term of agreement by twenty-four months (July 1, 2021 to June 30, 2023) for a revised agreement term of July 1, 2019 through June 30, 2023 and adding \$365,000 for a revised total not to exceed amount of \$730,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to sign up to three additional amendments to this agreement where the amendments do not exceed 10% (\$36,500) of the current agreement amount and do not significantly change the scope.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with Salinas Valley Plastic Surgery Associates for plastic surgery services, extending the term of agreement by twenty-four months (July 1, 2021 to June 30, 2023) for a revised agreement term of July 1, 2019 through June 30, 2023 and adding \$365,000 for a revised total not to exceed amount of \$730,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to sign up to three additional amendments to this agreement where the amendments do not exceed 10% (\$36,500) of the current agreement amount and do not significantly change the scope.

SUMMARY/DISCUSSION:

Natividad must arrange for the care and treatment of hospitalized patients and patients who arrive to the emergency department in need of medical care in the specialty of plastic surgery. Natividad wishes to extend the term of the agreement with Salinas Valley Plastic Surgery Associates by two (2) additional years (July 1, 2021 through June 30, 2023) so that its board certified plastic surgeons can continue to provide 24/7/365 emergency department call coverage without ~~interruption~~ interruption. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment as to legal form. Auditor-Controller has reviewed and approved this amendment as to fiscal provisions. This amendment has been reviewed and approved by Natividad's Finance Committee and Board of Trustees on May 14, 2021.

FINANCING:

The cost of this amendment is \$365,000. The total not to exceed amount of the agreement is \$730,000 for the period July 1, 2019 to June 30, 2023 (48 months). \$182,500 is included in the Fiscal Year 2021/2022 Recommended Budget. \$182,500 will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high quality patient care, which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Daisy Fernandez-Jimenez, Management Analyst, 783.2557

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments:

First Amendment
Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

ThyssenKrupp Agreement Increase

Legistar Number:

..Title

Authorize an increase to the total approved agreement amount for the elevator maintenance and repair service agreement with ThyssenKrupp Elevator Corporation, adding \$313,200 for a revised total amount not to exceed \$1,006,062, with no change to the agreement term of January 1, 2015 through December 31, 2022

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize an increase to the total approved agreement amount for the elevator maintenance and repair service agreement with ThyssenKrupp Elevator Corporation, adding \$313,200 for a revised total amount not to exceed \$1,006,062, with no change to the agreement term of January 1, 2015 through December 31, 2022

SUMMARY/DISCUSSION:

Natividad currently has an agreement with ThyssenKrupp for elevator and maintenance services that is in effect from January 1, 2015 through December 31, 2022. The State of California Department of Industrial Relations, Division of Occupational Safety and Health and The Joint Commission audits maintenance and repair of the elevators. Although the current agreement itself does not state a total dollar amount, the Board of Supervisors has approved a total agreement amount not to exceed \$692,862. Natividad projected the amount using the then current rates (with an annual Consumer Price Index rate adjustment allowed for in the existing contract) for routine maintenance and routine repairs. Natividad requests additional funding of the agreement (\$313,200) for much needed component upgrades to the elevators to maintain reliability. There are nine elevators in service at Natividad. The scope of work for the requested amendment includes the following: 1) Door Operator Package for elevators one through seven 2) Hoistway Car Door for elevator three 3) Solid State Starter for elevators five through seven and 4) Car Operating Panel Repair for elevators one through four. The Board of Supervisors has previously approved \$400,000 in the Fiscal Year 2020- 21 Natividad Capital Budget.

OTHER AGENCY INVOLVEMENT:

County Counsel's office and the Auditor-Controller's office were both provided a copy of this Board Report for review. This request has been reviewed and approved by NMC's Finance Committee and Board of Trustees on May 14, 2021.

FINANCING:

The cost for this Capital request is \$313,200. \$313,200 was included in the Fiscal Year 2020-21 Adopted Budget for ongoing maintenance and repair work. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Elevator at Natividad are used by staff, patients and visitors. Maintenance and repairs are necessary to ensure that Natividad's elevators operate reliably and safely.

- ☐ Economic Development
- ☐ Administration
- ☐ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Andrea Rosenberg, Hospital Assistant Administration, 831-783-2562

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

ThyssenKrupp Elevator Maintenance and Repair Agreement

ThyssenKrupp Emergency Repair Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Foley & Lardner, LLP Agreement

Legistar Number: _____

..Title

- a. Authorize the County Counsel to execute an Agreement for Specialized Attorney Services ("Agreement") with Foley & Lardner, LLP for independent consulting and legal services with respect to healthcare matters at Natividad Medical Center ("Natividad"), for a term of July 1, 2021 through June 30, 2024 and for a total agreement amount not to exceed \$500,000; and
- b. Accept the recommendation of the Chief Executive Officer of Natividad to approve the non-standard professional liability insurance provision in the Agreement; and
- c. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$50,000) of the agreement amount and do not significantly change the scope of work.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the County Counsel to execute an Agreement for Specialized Attorney Services ("Agreement") with Foley & Lardner, LLP for independent consulting and legal services with respect to healthcare matters at Natividad Medical Center ("Natividad"), for a term of July 1, 2021 through June 30, 2024 and for a total agreement amount not to exceed \$500,000; and
- b. Accept the recommendation of the Chief Executive Officer of Natividad to approve the non-standard professional liability insurance provision in the Agreement; and
- c. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$50,000) of the agreement amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

Foley & Lardner, LLP specializes in healthcare law, and has for years provided advice and counsel, in consultation with the Office of the County Counsel, on a variety of healthcare-related issues to NMC. The firm represents the California Association of Public Hospitals (CAPH) and works frequently with the state government and CAPH in drafting legislation for the benefit of public hospitals statewide. The firm's expertise in public hospital healthcare law, in areas such as Medi-Cal funding to hospitals, specifically regarding the structuring of Medicaid financing for safety net providers in the context of disproportionate share hospital payment programs and under federal Medicaid demonstrations authorized under Section 1115 of the Social Security Act, is of significant importance to Natividad Medical Center.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. This Agreement has also been reviewed and approved by Natividad's Finance Committee and by its Board of Trustees on May 14, 2021.

FINANCING:

The cost for this agreement is \$500,000, of which \$250,000 is included in the Recommended Budget for Fiscal Year 2021-2022, and \$200,000 is included in the Recommended Budget for Fiscal Year 2022-2023. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide legal consulting services, as needed, with respect to healthcare matters; the outcome of which contributes to assisting Natividad run efficient business operations.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Daniel Leon, Chief Financial Officer, 783-2561

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Foley and Lardner LLP Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Hooper, Lundy & Bookman, P.C. Amendment No. 1

Legistar Number: _____

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an Amendment No. 1 to Agreement with Specialized Attorney Services with Hooper, Lundy & Bookman, P.C for legal services with respect to healthcare matters at Natividad Medical Center, adding two years, for a revised full term of July 1, 2018 through June 30, 2023 and adding \$300,000 for a contract amount not to exceed \$1,200,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an Amendment No. 1 to Agreement with Specialized Attorney Services with Hooper, Lundy & Bookman, P.C for legal services with respect to healthcare matters at Natividad Medical Center, adding two years, for a revised full term of July 1, 2018 through June 30, 2023 and adding \$300,000 for a contract amount not to exceed \$1,200,000.

SUMMARY/DISCUSSION:

Hooper, Lundy & Bookman PC is the largest full service law firm in the country, with offices in San Francisco, Los Angeles, San Diego, and Washington, D.C., dedicated solely to the legal representation of health care providers in Medicare Medicaid payments, health care business transactions, licensing and certifications.

Hooper, Lundy & Bookman provides legal services to the County of Monterey to ensure that the operations of Natividad Medical Center comply with state and federal healthcare and Medicare compliance laws. The potential sanctions for noncompliance with these laws are severe and include civil and criminal liability, as well as debarment or exclusion from participation in Medicare. Additionally, the firm provides advice on medical staff matters, affiliation agreements; Medi-Cal managed care agreements, and commercial payor agreements.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement as to legal form and risk provisions, and the Auditor-Controller has reviewed and approved as to payment provisions. This agreement has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees on May 14, 2021.

FINANCING:

The cost for this amendment is \$300,000 of which \$300,000 shall be included in the Fiscal Year 2022-2023 Recommended Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

☐ Economic Development
☒ Administration

The services rendered in this agreement provide legal consulting services, as needed, with respect to healthcare matters; the outcome of which contributes to assisting NMC run efficient business operations.

- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Daniel Leon, Chief Financial Officer, 783-2561

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Amendment No. 1 to Hooper, Lundy and Bookman P.C. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Armanino, LLP dba AMF Media Group Renewal & Amendment No. 5
Number: _____

Legistar

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 5 to the agreement (A-13105) with Armanino, LLP dba AMF Media Group for public relations services, extending the agreement an additional one (1) year period (May 1, 2021 through April 30, 2022) for a revised full agreement term of May 1, 2016 through April 30, 2022, and adding \$117,000 for a revised total agreement amount not to exceed \$1,728,900.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 5 to the agreement (A-13105) with Armanino, LLP dba AMF Media Group for public relations services, extending the agreement an additional one (1) year period (May 1, 2021 through April 30, 2022) for a revised full agreement term of May 1, 2016 through April 30, 2022, and adding \$117,000 for a revised total agreement amount not to exceed \$1,728,900.

SUMMARY/DISCUSSION:

AMF Media Group (AMF) is a full-service marketing and communications agency based in San Ramon, California with a local Central Coast office in San Luis Obispo. The award-winning public relations division of AMF has brought a diverse wealth of experience and skills to strategic public relations services at Natividad over the past three years. In addition to Natividad, AMF has a proven track record working with public and private health care systems, for example: Alameda Health System, Kern Medical Center, Good Samaritan Hospital in San Jose, and Kaiser Permanente.

Natividad's goal of its public relations efforts is to provide patients (customers) with content in which they are interested. This type of marketing builds trust by creating and sharing valuable and relevant free content. Content can be educational, entertaining or insightful.

During the last three years, AMF has provided public relations services that position Natividad as a comprehensive, high-quality health care provider. AMF works with Natividad to shift latent community perception and raise awareness of the hospital while also being a health resource for our community. These efforts will seek to promote Natividad, its staff, its expertise and service lines with the goals of retaining Natividad's current "core" patients living in zip codes of 93905, 93906, 93901 and 93907; attracting new patients from throughout Monterey County; service line growth; and diversifying the current payer mix. In addition, AMF provides crisis communications when deemed necessary.

AMF will also interface with Natividad's translations vendors to provide content in both English and Spanish. This agreement is not exclusive as Natividad has agreements with other agencies for public relations consultation.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal & amendment No. 5 as to

form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal & amendment No. 5 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 14, 2021.

FINANCING:

The cost for this renewal & amendment No. 5 is \$117,000 of which \$50,000 is included in the Fiscal Year 2021-22 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement help promote access and awareness to health services.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Hillary Fish, Director of Marketing and Community Relations, 783-2693

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

AMF Media Group Renewal & Amendment No. 5
AMF Media Group Amendment No. 4
AMF Media Group Amendment No. 3
AMF Media Group Amendment No. 2
AMF Media Group Renewal and Amendment No. 1
AMF Media Group Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Forward Advantage, Inc. Renewal & Amendment No. 3

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 3 to the agreement (A-13074) with Forward Advantage, Inc. for the Imprivata product, a single sign-on solution used by NMC Physicians and Clinical Staff, extending the agreement an additional one (1) year period (March 23, 2021 through March 22, 2022) for a revised full agreement term of March 23, 2016 through March 22, 2022, and adding \$37,200 for a revised total agreement amount not to exceed \$423,767.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 3 to the agreement (A-13074) with Forward Advantage, Inc. for the Imprivata product, a single sign-on solution used by NMC Physicians and Clinical Staff, extending the agreement an additional one (1) year period (March 23, 2021 through March 22, 2022) for a revised full agreement term of March 23, 2016 through March 22, 2022, and adding \$37,200 for a revised total agreement amount not to exceed \$423,767.

SUMMARY/DISCUSSION:

Imprivata OneSign is a Single Sign On (SSO) solution that enables NMC users to quickly and securely access clinical and administrative applications with one username and password. In the course of treating patients, personnel need to access multiple applications, including the MEDITECH electronic health record system. Prior to implementing Imprivata OneSign, the act of logging in/logging out of multiple systems throughout the workday had caused noticeable inefficiencies. The implementation of OneSign has resulted in an appreciable difference in time and staff resources. The Imprivata tool further speeds up access by utilizing the employee's badge and a reader as part of the sign-on process.

Another important capability of this system is an always-available employee self-service portal to aid with forgotten passwords and lockouts, further enhancing employee productivity.

This request includes the extension of maintenance and support for an additional one (1) year.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 14, 2021

FINANCING:

The cost for this renewal and amendment No. 3 is \$37,200, which is included in the Fiscal Year 2020-21 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for a software system, which improves data processing at NMC. The use of this system directly contributes to a more efficient and effective use of resources within the organization and provides NMC with the additional support it needs to be able to protect patient and staff personal information.

- ☐ Economic Development
- ☒ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Ari Entin, Chief Information Officer, 783-2564

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Forward Advantage Inc. Imprivata Renewal and Amendment 3
Forward Advantage Inc. Imprivata Amendment 2
Forward Advantage Inc. Imprivata Amendment 1
Forward Advantage Inc. Imprivata Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

CareFusion Solutions, LLC Amendment No. 4

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13080) with CareFusion Solutions, LLC for medication stewardship and infection prevention surveillance software and maintenance services, extending the agreement an additional fifty-six (56) month period (August 1, 2021 through March 31, 2026) for a revised full agreement term of March 23, 2016 through March 31, 2026, and adding \$478,723 for a revised total agreement amount not to exceed \$2,036,216.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (\$28,890) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13080) with CareFusion Solutions, LLC for medication stewardship and infection prevention surveillance software and maintenance services, extending the agreement an additional fifty-six (56) month period (August 1, 2021 through March 31, 2026) for a revised full agreement term of March 23, 2016 through March 31, 2026, and adding \$478,723 for a revised total agreement amount not to exceed \$2,036,216.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (\$28,890) of the original cost of the agreement.

SUMMARY/DISCUSSION:

CareFusion's product, Medmined, is surveillance, analytics, benchmarking, alerting and reporting software for use in medication management and infection control. The software takes multiple data feeds from the hospital information system, combines the data, applies rules to the data, and then presents relevant data to the clinician. Medmined provides near real time data analytics bringing relevant data to the clinician, allowing interventions to happen closer to the event.

Healthcare associated infections (HAIs) are infections acquired in the hospital during treatment for another condition. Several of these are reportable to governmental agencies. HAIs cost hospitals money and hurt patients. HAIs can be preventable if certain procedures are followed. Medmined helps the infection preventionist to identify potential HAIs, identify potential procedure compliance issues with individual healthcare providers or units, and automates the required reporting to governmental agencies. This provides the infection preventionist more time to educate staff on procedures, and information to better determine specific areas to focus their attention.

The Alaris product is an intravenous infusion pump (IV pump) used to place fluids and medications directly into a patient's blood stream. Modern IV pumps contain software that allows pumps to be programmed by nurses and physicians to infuse medications at different rates. The software contains libraries of different medications and their infusion parameters. These pumps ensure safety by preventing medications from being infused at rates greater than or less than safe limits. The Alaris IV pump allows for wireless updating of the library and bolus dosing.

This amendment number four extends support for the Medmined and Alaris products an additional five (5) years.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 4 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 4 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 14, 2021.

FINANCING:

The cost for this amendment No. 4 is \$478,723 of which \$102,662 is included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This amendment is for the continued use of infection prevention monitoring and medication dispensing systems which allow Natividad healthcare providers to give the best possible care to the residents of Monterey County.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Dr. Charles Harris, Chief Quality Officer, 783-2785

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

CareFusion Amendment No. 4
CareFusion Amendment No. 3
CareFusion Amendment No. 2
CareFusion Amendment No. 1
CareFusion Master Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Pacific Health Alliance Amendment No. 4

Legistar Number: A 21-389

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13598) with Pacific Health Alliance for project administration ("PA") services for the County of Monterey's Esperanza Care Program (Pilot Project for the Remaining Uninsured), extending the agreement an additional twelve (12) month period (January 1, 2022 through December 31, 2022) for a revised full agreement term of August 1, 2017 through December 31, 2022, and adding \$300,000 for a revised total agreement amount not to exceed \$1,450,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13598) with Pacific Health Alliance for project administration ("PA") services for the County of Monterey's Esperanza Care Program (Pilot Project for the Remaining Uninsured), extending the agreement an additional twelve (12) month period (January 1, 2022 through December 31, 2022) for a revised full agreement term of August 1, 2017 through December 31, 2022, and adding \$300,000 for a revised total agreement amount not to exceed \$1,450,000.

SUMMARY/DISCUSSION:

The Affordable Care Act (ACA) was enacted to provide Medicaid (Medi-Cal) and other coverage options through the exchange to many low-income individuals with the goal of decreasing the number of uninsured individuals. However, many Monterey County residents remain uninsured and unable to pay for costly medical care, procedures and prescription medications. Of the uninsured, it is estimated that there are approximately 30,000 to 50,000 adult residents over the age of 25 living in Monterey County without any medical insurance due to their documentation status.

In response to this need, the Board of Supervisors approved an allocation of \$500,000 from the general fund in August 2015 establishing the County's Pilot Project for the Remaining Uninsured to provide limited scope pharmaceuticals, laboratory tests and radiology services. These services were provided by the Health Department's Federally Qualified look-alike health clinics, which serve designated medically underserved populations under the applicable Scope of Project with HRSA (Health Resources and Services Administration) and by Natividad. The County's Pilot Project for the Remaining Uninsured was implemented in November 2015 through September 2017 and served approximately 2,005 individuals.

In May 2017, the Board of Supervisors directed staff to proceed with implementation of an expanded Pilot Project allowing for the provision of primary and specialty care ambulatory services for fiscal year (FY) 2017-18 funded by the Natividad Enterprise Fund in the amount of

\$2 million: \$1.8 million for patient care and \$200,000 for PA services. On June 27, 2017, the Board of Supervisors approved and authorized the current Agreement with Pacific Health Alliance (PHA) for the County of Monterey's Pilot Project for the Remaining Uninsured, effective July 1, 2017 through June 30, 2018 to assist with the project management and reporting.

The Pilot Project, named Esperanza Care, became effective October 1, 2017. The enrollment cap of 2,500 individuals was raised to 3,500 by the Board of Supervisors effective April 1, 2018. Amendment 1 continued the agreement through December 31, 2019. Effective July 1, 2019, the per member per month reimbursement rate increases by twenty-five cents (\$.25). In addition, amendment 2 extended the term to December 31, 2020, and added an additional \$400,000 to the PA Agreement for a total of \$900,000. Amendment 3 extended the term to December 31, 2021, and adds an additional \$250,000 to the PA Agreement for a total of \$1,150,000. This Amendment 4 extends the term to December 31, 2022 and adds an additional \$300,000 to the PA Agreement for a total of \$1,450,000.

Esperanza Care will roll over to FY 2021-22 with the same scope of services with an additional expenditure of \$2 million from the Natividad Enterprise Fund. Enrollees in Esperanza Care will be required to re-apply for the Esperanza Care at least annually.

Since the inception, Monterey County will have spent \$8.5 million (\$500,000 from the general fund and \$8 million from the Natividad Enterprise Fund) on Esperanza Care, by the end of FY 2021-22.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 4 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 4 has also been reviewed and approved by NMC's Finance Committee and Board of Trustees Executive Committee on May 14, 2021.

FINANCING:

The cost for amendment No. 4 is \$300,000, of which \$300,000 is included in the FY 2021-22 Recommended Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This amendment provides for the smooth transition of the existing Pilot Project for the Remaining Uninsured for FY 2021-22. It offers equitable opportunities for health choices and healthcare which will improve the health and quality of life for Monterey County residents.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Nancy Majewski, Managed Care Operations Manager, 783-2385

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

PHA PILOT Project Amendment 4

PHA PILOT Project Amendment 3

PHA PILOT Project Amendment 2

PHA PILOT Project Amendment 1

PHA PILOT Project Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Net Health Systems Amendment No. 6

Legistar Number: _____

..Title

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-13298) with Net Health Systems, Inc. to add the Acute Physical Therapy and Home Exercise and Predictive Analytics modules, extending the agreement term for an additional twenty-nine (29) month period (January 30, 2022 through June 30, 2024) for a revised full agreement term of August 31, 2016 through June 30, 2024, and adding \$24,009 for a revised total agreement amount not to exceed \$347,429.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-13298) with Net Health Systems, Inc. to add the Acute Physical Therapy and Home Exercise and Predictive Analytics modules, extending the agreement term for an additional twenty-nine (29) month period (January 30, 2022 through June 30, 2024) for a revised full agreement term of August 31, 2016 through June 30, 2024, and adding \$24,009 for a revised total agreement amount not to exceed \$347,429.

SUMMARY/DISCUSSION:

NMC currently utilizes Net Health Systems, Inc.'s rehabilitation documentation software (ReDoc) in the outpatient Physical Therapy, Occupational Therapy and Speech Therapy Departments. NMC is currently requesting approval to purchase a 36-month subscription for the inpatient module, Net Health Therapy for Acute Care. This module is a cloud-based, fully-integrated specialized Electronic Health Record (EHR) solution with clinical workflow, scheduling and real-time patient management, outcomes benchmarking, reporting, and expert coaching. Net Health's acute care module will replace NMC's existing system which is not being renewed.

In addition, Natividad is adding Home Exercise Program and Focus on Therapeutic Outcomes (FOTO) modules to add to the existing outpatient module. The Home Exercise Program module improves patient engagement with easy online personalized home exercise plans. FOTO is a predictive analytics outcomes management system that captures and reports nationally benchmarked, risk-adjusted comparisons based on data collected from more than 7 million completed patient episodes. FOTO's patient-reported outcomes compare treatment effectiveness, efficiency and satisfaction in real time to improve patient care and facilitate clinician growth.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 6 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 6 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 14, 2021.

FINANCING:

The cost for this amendment No.3 is \$24,009, of which \$21,359 is included in the Fiscal Year 2021-22 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for a software system which improves data processing at NMC. The use of this system directly contributes to a more efficient and effective use of resources within the organization.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Dr. Charles Harris, Chief Medical Information Officer, 783-2785

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Net Health Systems, Inc. Amendment No. 6
Net Health Systems, Inc. Amendment No. 5
Net Health Systems, Inc. Amendment No. 4
Net Health Systems, Inc. Amendment No. 3
Net Health Systems, Inc. Renewal and Amendment No. 2
Net Health Systems, Inc. Amendment No. 1
Net Health Systems, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Press Ganey Associates, Inc. Amendment No. 3

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14571) with Press Ganey Associates, Inc., for use of its Strategic Workforce Solution product, with no change to the agreement term of January 1, 2020 through December 31, 2023, and adding \$79,641 for a revised total agreement amount not to exceed \$502,635.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the Master Services Agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$41,479) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14571) with Press Ganey Associates, Inc., for use of its Strategic Workforce Solution product, with no change to the agreement term of January 1, 2020 through December 31, 2023, and adding \$79,641 for a revised total agreement amount not to exceed \$502,635.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the Master Services Agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$41,479) of the original cost of the agreement.

SUMMARY/DISCUSSION:

Press Ganey Associates is an industry leader in the measurement of patient satisfaction and hospital transformation. The Press Ganey products below provide Natividad with an integrated solution that aligns patient, staff, and physicians with several products that help Natividad improve patient experience, safety, quality, and workforce engagement.

- **Patient Experience / Satisfaction Survey:** This ongoing survey provides real-time feedback with benchmarked information so leaders can better understand and prioritize opportunities to improve the delivery of patient-centered care which enhances Natividad's HCAHPS scores and publicly reported data.
- **iRounding:** This tool allows leaders to interview patients while they are in the hospital to assess their level of satisfaction with caregiver communication, responsiveness, education, medications, discharge planning, cleanliness, and noise. This tool allows Natividad to mitigate needs and concerns in a timely fashion. iRounding improves patient experience, customer loyalty, and HCAHPS scores.

- **Employee Engagement Survey:** This annual survey of employee experience allows leaders to identify and remedy barriers that prevent our workforce from being aligned with hospital goals. An engaged workforce positively impacts the safety, quality, and experience of care.
- **Culture of Safety Survey:** This survey measures factors that can lead to adverse events and patient harm in the hospital. NMC uses this survey to raise staff awareness about patient safety, provide an overview of the current patient safety culture, and allow trending of safety initiatives and interventions.
- **Resilience Survey:** This survey is utilized for physicians and staff to determine levels of stress and burnout that can affect not only the person but also the delivery of quality care.

This Amendment No. 3 extends the term of the Employee Engagement Survey to be coterminous with the remainder of the agreement. This does not impact the overall term of the agreement.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 14, 2021.

FINANCING:

The cost of this amendment No. 3 is \$79,641 of which \$39,232 is included in the Fiscal Year 21-22 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Press Ganey is an enterprise solution that supports Natividad's journey toward clinical excellence and guide our transformation to a patient-centered, safety-focused, learning organization.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Charles Harris, MD, Chief Quality Officer, 783-2785

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Press Ganey Amendment No. 3

Press Ganey Amendment No. 2

Press Ganey Amendment No. 1

Press Ganey Master Services Agreement
Press Ganey NDNQI Participation Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

CE Broker, Inc. Master Services Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with CE Broker, Inc. for automated license verification services at NMC for an amount not to exceed \$60,000 with an agreement term retroactive to April 1, 2021 through March 31, 2024.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard insurance provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with CE Broker, Inc. for automated license verification services at NMC for an amount not to exceed \$60,000 with an agreement term retroactive to April 1, 2021 through March 31, 2024.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard insurance provisions within the agreement.

SUMMARY/DISCUSSION:

Natividad has partnered with CE Broker (dba, Evercheck) for several years. Evercheck provides an automated tool to track, monitor and verify via primary source verification all staff licensure and certifications as required by The Joint Commission. System functionality enables Natividad to receive alerts related to renewals, elapsed/expired and/or any disciplinary actions on any professional licenses that are being monitored within the database. Real time notices, allow Natividad to act swiftly on any adverse actions. Additionally, the Evercheck platform is used to perform Sanction Screening (exclusion verifications) with the Office of Inspector General (OIG) and System for Award Management (SAM), also in accordance with The Joint Commission.

To prevent a lapse in service and an inability to pay for services rendered, we are asking for a retroactive commencement date of April 1, 2021.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 14, 2021.

FINANCING:

The cost for this agreement is \$60,000, of which \$20,000.00 is included in the Fiscal Year 2020-21 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This automated tool significantly improves data processing at Natividad and reduces the number of manually verifications (upon hire & regularly thereafter) to be performed by Natividad Human Resources staff. The use of this platform directly contributes to a more efficient and effective use of resources within the organization.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Janine Bouyea, Human Resources Administrator, 783-2701

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

CE Broker, Inc. Master Services Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Cynthia Harlowe Amendment No. 1

Legistar Number: _____

..Title

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-14382) with Cynthia Harlowe for consulting services related to Joint Commission accreditation at NMC, extending the agreement an additional two (2) year period (July 1, 2021 through June 30, 2023) for a revised full agreement term of July 1, 2019 through June 30, 2023, and adding \$250,000 for a revised total agreement amount not to exceed \$750,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-14382) with Cynthia Harlowe for consulting services related to Joint Commission accreditation at NMC, extending the agreement an additional two (2) year period (July 1, 2021 through June 30, 2023) for a revised full agreement term of July 1, 2019 through June 30, 2023, and adding \$250,000 for a revised total agreement amount not to exceed \$750,000.

SUMMARY/DISCUSSION:

Healthcare organizations are faced with an increase in patients with mental illness requiring hospitalization. Due to the vulnerability of such patients, psychiatric units are heavily regulated. The Joint Commission, California Department of Public Health, and Centers for Medicare and Medicaid Services each have regulations and standards specific to psychiatric units that require compliance in order to maintain licensure, accreditation, and participation in federally funded programs.

The Consultant shall continue to provide support and guidance to the Mental Health Unit Nursing Director related to specific requirements for psychiatric units and best practices for care of patients with mental illness. Contractor will help ensure ongoing compliance with accreditation and regulatory requirements and develop plans of correction, as needed.

The Consultant will continue to be available to NMC for consulting on other licensing and accreditation issues as determined by the hospital Chief Executive Officer or Chief Quality Officer. Potential areas of consultation may include matters related to the Joint Commission, Centers for Medicare & Medicaid Services (CMS) and the California Department of Public Health (CDPH).

This request extends the term of the agreement for an additional two (2) years.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 14, 2021.

FINANCING:

The cost for this renewal and amendment No. 1 is \$250,000 of which \$125,000 is included in the Fiscal Year 2021-22 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

To improve health and quality of life through County supported policies, programs, and services. By providing standardized orders for common clinical conditions, we increase the quality of care and adherence to best practices throughout the hospital.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Charles Harris, MD, Chief Quality Officer, 783-2785

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Cynthia Harlowe Amendment No. 1

Cynthia Harlowe Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Community Homeless Solutions Agreement

TITLE:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Community Homeless Solutions for the provision of physician services at the Central Coast Respite Center for the period June 1, 2021 to May 31, 2023. There is no cost for this Agreement.

RECOMMENDATION:

It is recommended that the Board of Supervisors

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Community Homeless Solutions for the provision of physician services at the Respite Care Center for the period June 1, 2021 to May 31, 2023. There is no cost for this Agreement.

SUMMARY/DISCUSSION:

Community Homeless Solutions, a California nonprofit corporation, operates the Central Coast Respite Center offering post-discharge care to people experiencing homelessness in Monterey County after they are discharged from a hospital stay. The Respite Center desires assistance in physician services. Natividad will make available a sufficient number qualified physicians to provide medical direction and coordination of care to patients of the Respite Center. Homeless Solutions will reimburse Natividad the cost of each employee rendering services, there is no cost to this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees on May 14, 2021.

FINANCING:

There is no cost for this Agreement. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Partnering with Community Homeless Solutions supports better hospital utilization as patients who received post discharge care experience reduced re-hospitalization and emergency department visits.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Access Support Network Agreement

TITLE:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Access Support Network for the provision of physician services at Access Support Network Syringe Exchange Program for the period June 1, 2021 to May 31, 2022. There is no cost for this Agreement.

RECOMMENDATION:

It is recommended that the Board of Supervisors

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Access Support Network for the provision of physician services at Access Support Network Syringe Exchange Program for the period June 1, 2021 to May 31, 2022. There is no cost for this Agreement.

SUMMARY/DISCUSSION:

Natividad Family Medicine Residency Program is partnering with Access Support Network to provide low barrier access to medication for opioid use disorder. This weekly clinic will take place at the Syringe Exchange Program in the encampment area of Salinas Chinatown, bringing much needed access to addiction treatment for people who are vulnerable and marginalized. Syringe Exchange currently serves over 400 unique individuals with supplies and information to reduce the incidence of overdose and other harms caused by drug use. Many of these participants have expressed an interest in recovery from drug addiction, but encounter many barriers to accessing care in traditional settings.

By bringing treatment access to where people are, the Low Barrier Access Project will serve hard-to-reach populations that have been historically underserved by the healthcare system. Through a combination of outreach, education, case management, and clinical care, interested patients will be assessed, stabilized, and supported through their recovery journey. This innovative project represents an opportunity to build relationships with our county's most vulnerable residents, learn about their needs and challenges, and link them to needed services such as long-term drug recovery, primary care, health insurance coverage, shelter and housing. The project will also provide a learning opportunity for resident physicians training in family medicine, building local capacity to address complex health and social problems such as addiction and homelessness.

There is no cost to this Agreement. Access Support Network will reimburse Natividad the cost of each employee rendering services,

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees on May 14, 2021.

FINANCING:

There is no cost for this Agreement. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Partnering with Access Support Network increases access to treatment in populations of Monterey County that have been historically underserved by the healthcare system.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments:

Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

CEP America-Psychiatry dba Vituity Agreement

..Title

- a. Authorize the Chief Executive Office for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with CEP America-Psychiatry, PC, a California professional corporation dba Vituity to provide psychiatry services at NMC for the period the June 1, 2021 to May 31, 2024 for an amount not to exceed \$8,236,050 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$823,605) of the original contract amount.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Office for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with CEP America-Psychiatry, PC, a California professional corporation dba Vituity to provide psychiatry services at NMC for the period the June 1, 2021 to May 31, 2024 for an amount not to exceed \$8,236,050 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$823,605) of the original contract amount.

SUMMARY/DISCUSSION:

Natividad must arrange for the care and treatment of patients in the 18 bed mental health unit (MHU) as well as hospitalized patients and patients who present to the emergency department in need of behavioral health services. Natividad wishes to enter into an agreement with Vituity, a comprehensive acute care psychiatric provider group, to provide 24/7 dedicated physician staffing and leadership for the MHU and tele-psychiatry services, oversight and medical direction of the MHU and consult liaison services for medical and surgical inpatients. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement as to legal form. Auditor-Controller has reviewed and approved this agreement as to fiscal provisions. The agreement has been reviewed and approved by Natividad's Finance Committee and Board of Trustees on May 14, 2021.

FINANCING:

The total not to exceed amount of this Agreement is \$8,236,050 for the period April 1, 2021 to March 31, 2023. \$2,637,675 is included in the Fiscal Year 2020/2021 recommended budget. The remaining amount will be budged in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care, which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments:
Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Delphine Engel MD First Amendment

..Title

a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with Delphine Engel MD to provide general and acute care surgical services at Natividad, extending the agreement term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised full agreement term of July 1, 2019 to June 30, 2023, but not adding funds to the aggregate not to exceed amount; and
b. Authorize the Deputy Purchasing Agent or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with Delphine Engel MD to provide general and acute care surgical services at Natividad, extending the agreement term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised full agreement term of July 1, 2019 to June 30, 2023, but not adding funds to the aggregate not to exceed amount; and
b. Authorize the Deputy Purchasing Agent or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

SUMMARY/DISCUSSION:

Natividad received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires acute critical care surgeons to be available in-house with a 15 minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to maintain a core team of quality surgeons made up of employed and independent contract physicians to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit.

Natividad would like to enter into an agreement with Delphine Engel MD, a board certified fellowship trained trauma surgeon to provide general and critical care surgical services as part of the comprehensive trauma services required for a Level II Trauma Center. Dr. Engel will participate in the on-call panel and will be paid a daily rate for the coverage services, which may increase due to availability and the need for coverage, but the rate of pay for services remains the same. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees on May 14, 2021.

FINANCING:

There is no cost to this amendment. The total not to exceed amount of this Agreement is \$500,000. The actual cost is contingent upon Dr. Engel's participation in the call panel which may fluctuate based on her availability. Natividad has agreements with multiple providers to ensure sufficient coverage of the trauma services where the total expenditure will not exceed \$1,300,000 annually which is included in Fiscal Year 2021/2022 recommended budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments:

First Amendment
Agreement

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Latham & Watkins LLP Amendment 7

Legistar ID: _____

..Title

Authorize the County Counsel to execute an Amendment No. 7 to the Services Agreement ("Agreement") with Latham & Watkins LLP., for the provision of healthcare legal services at Natividad Medical Center, adding 3 years, for a revised full term from May 10, 2010 through June 30, 2024, for a total agreement amount not to exceed \$1,510,000.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

Authorize the County Counsel to execute an Amendment No. 7 to the Services Agreement ("Agreement") with Latham & Watkins LLP, for the provision of healthcare legal services at Natividad Medical Center, adding 3 years, for a revised full term from May 10, 2010 through June 30, 2024, for a total agreement amount not to exceed \$1,510,000.

SUMMARY/DISCUSSION:

Latham & Watkins LLP is one of the pre-eminent law firms representing healthcare systems and local community hospitals throughout the United States. Their healthcare attorneys have specific experience with the nuanced regulations that govern the healthcare industries, including those related to fraud and abuse, Medicare/Medicaid reimbursement, healthcare regulatory requirements, financing regulation, and licensing.

For 11 years, Latham's legal experts in physician compensation have applied their extensive industry expertise to best serve Natividad's business needs, while providing Natividad consistent, practical, and reliable guidance on the risks associated with physician compensation arrangements. Latham's legal advice and consultation have helped Natividad ensure that its compensation arrangements do not unfairly drive referrals from healthcare providers to Natividad.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement as to legal form. Auditor-Controller has reviewed and approved this agreement as to financial provisions. This Agreement has been reviewed and approved for forwarding to the Board of Supervisors by Natividad Finance Committee and Natividad Board of Trustees on May 14, 2021.

FINANCING:

There is no additional cost associated with this amendment. There is no impact to the General Fund.

Prepared by: Daniel Leon, Chief Financial Officer, 783-2561

Approved by: Gary R. Gray, DO, Interim Chief Executive Officer, 783-2504

Attachments:

Original Services Agreement with Latham & Watkins, LLP

Amendment No. 1 to the Services Agreement with Latham & Watkins, LLP

Renewal and Amendment No. 2 to the Services Agreement with Latham & Watkins, LLP

Amendment No. 3 to the Services Agreement with Latham & Watkins, LLP

Renewal and Amendment No. 4 to the Services Agreement with Latham & Watkins, LLP

Amendment No. 5 to the Services Agreement with Latham & Watkins, LLP

Amendment No. 6 to the Services Agreement with Latham & Watkins, LLP

Amendment No. 7 to the Services Agreement with Latham & Watkins, LLP

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Medical Information Technology, Inc., Annual Maintenance for MEDITECH Modules Legistar ID:

..Title

a. Authorize payment to Medical Information Technology, Inc. (MEDITECH) for routine maintenance services on the various MEDITECH software system modules implemented at Natividad Medical Center in an amount not to exceed \$356,784, as well as funds to cover fees for new interfaces and enhancements not to exceed \$43,216. The total for this agreement will not exceed \$400,000 for the period of July 01, 2021 through June 30, 2022.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize payment to Medical Information Technology, Inc. (MEDITECH) for routine maintenance services on the various MEDITECH software system modules implemented at Natividad Medical Center in an amount not to exceed \$356,784, as well as funds to cover fees for new interfaces and enhancements not to exceed \$43,216. The total for this agreement will not exceed \$400,000 for the period of July 01, 2021 through June 30, 2022.

SUMMARY/DISCUSSION:

The MEDITECH System consists of many modules and interfaces that all have required ongoing monthly maintenance fees to support the software. MEDITECH is Natividad's primary system from patient registration, clinical documentation, physician ordering, electronic records, and all financial aspects. As additional modules, features, enhancements and interfaces are added to NMC's MEDITECH system, corresponding maintenance fees are incurred. Most of the routine modules as well as smaller upgrades, features and enhancements all have monthly maintenance fees.

MEDITECH's system is critical at NMC to patient care and documentation and the support and maintenance is absolutely needed by NMC. This request to pay the annual maintenance fees ensures that the system remains functional. \$43,216 of the \$400,000 is to be used for any routine one-time costs for small features, interfaces and customizations costing under \$15,000 each.

The original services agreement with MEDITECH is perpetual and does include a 60-day notice to terminate clause.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this request, and the Auditor-Controller has reviewed and approved as to payment provisions. The request has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 14, 2021.

FINANCING:

The cost for this request is \$400,000 for FY20-21, all of which has been included in the FY20-21 Proposed Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Ongoing system maintenance is necessary to keep the hospital's primary Electronic Health Record (EHR) system, MEDITECH, functional and accessible. The system holds all patient records which is a vital part of care and treatment, therefore this request ultimately leads to improved care and health of NMC Patients. Regular maintenance also fosters a sound, secure and sustainable physical infrastructure.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Dr. Charles Harris, Chief Medical Information Officer, 783-2785

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Board Report Attachment A: MEDITECH Annual Maintenance Payment Schedule
Original Agreement with Medical Information Technology, Inc.

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Total Renal Care Inc. Amendment No. 1

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-14393) with Total Renal Care, Inc. for acute dialysis services, extending the agreement an additional two (2) year period (July 1, 2021 through June 30, 2023) for a revised full agreement term of July 1, 2019 through June 30, 2023, and adding \$1,000,000 for a revised total agreement amount not to exceed \$2,349,734.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-14393) with Total Renal Care, Inc. for acute dialysis services, extending the agreement an additional two (2) year period (July 1, 2021 through June 30, 2023) for a revised full agreement term of July 1, 2019 through June 30, 2023, and adding \$1,000,000 for a revised total agreement amount not to exceed \$2,349,734.

SUMMARY/DISCUSSION:

Total Renal Care, Inc. provides comprehensive dialysis services essential for patients with kidney malfunction. The services include all inpatient areas in addition to the Acute Rehabilitation Unit (ARU). NMC and Total Renal Care leadership meet quarterly via The Joint Dialysis Oversight Committee (TJDOC) to review quality metrics such as timeliness, staff competency validation, and shared responsibilities in the provision of quality patient care. Additionally, the entities confer as needed for quality concerns outside of routine scheduled meetings.

The Total Renal Care program offers a comprehensive array of resources necessary for patients requiring hemodialysis, peritoneal dialysis and, Continuous Renal Replacement Therapy (CRRT). The services include providing dialysis trained Registered Nurses to safely manage care of the patient and in addition, the associated equipment needed to filter wastes and toxins from patients whose kidneys cannot provide this vital function. Education and support for NMC nurses include knowledge to monitor specific types of dialysis, such as peritoneal dialysis and CRRT. Transitional Smart Services is a patient and family education program that includes dialysis related education and/or chronic kidney disease education, as well as catheter and fistulas, vascular access modalities and dialysis care generally.

Total Renal Care's dialysis program meets the quality standards required by NMC and mechanisms are in place to measure and ensure compliance with NMC standards as required by the state of California, Center for Medicare and Medicaid Services (CMS) and The Joint Commission.

This new agreement replaces an older agreement from 2010 and contains updated terms and conditions. Approval of the recommended action will enable NMC to continue receiving the services provided by Total Renal Care allowing NMC to provide reliable and quality patient care.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 1 as to form, and the 59

Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 14, 2021.

FINANCING:

The cost for this amendment No. 1 is \$1,000,000 of which \$250,000 is included in the Fiscal Year 2020-21 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs to be able to provide reliable and quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Nancy Buscher, Chief Nursing Officer, 783-2560

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Total Renal Care, Inc. Amendment 1

Total Renal Care, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

First Alarm Security & Patrol (an Allied Universal Company) Agreement Increase Legistar Number:

..Title

Approve and authorize an increase to Natividad's purchase order DO 9600 24666 issued to First Alarm Security and Patrol (an Allied Universal Company) for unarmed security guard services pursuant to the Monterey County Request for Proposal (RFP)#Fiscal Year 2020-21, increasing the purchase order from \$2,070,000 to \$2,600,000 (an additional \$530,000).

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Approve and authorize an increase to Natividad's purchase order DO 9600 24666 issued to First Alarm Security and Patrol (an Allied Universal Company) for unarmed security guard services pursuant to the Monterey County Request for Proposal (RFP)#Fiscal Year 2020-21, increasing the purchase order from \$2,070,000 to \$2,600,000 (an additional \$530,000).

SUMMARY/DISCUSSION:

On June 9, 2015, the Board of Supervisors approved the execution of multiple Countywide Service Agreements for unarmed security guard and patrol services pursuant to Monterey County RFP #10514. The RFP allowed for up to a five (5) year term ending May 31, 2020. Natividad as well as numerous other County departments have been and continue to utilize these Countywide service agreements with the departments choosing for themselves from the awarded vendors as to which vendor to hire. During the pandemic, the County Contracts and Purchasing Office staff were busy operating the County's Emergency Operations Center so issuing a new RFP for 2020 for unarmed security guard and patrol services had to be put on hold. On December 1, 2020, the Board of Supervisors approved an extension of these services through June 30, 2021 to allow departments to continue utilizing these necessary services while allowing the County Contracts and Purchasing Office more time to process a new RFP for Countywide security and patrol guard services to be issued and awarded.

At the start of Fiscal Year 2020-21, Natividad originally setup a small purchase order with First Alarm, expecting that there would be new Countywide Service Agreements established but that RFP was delayed so the County increased the aggregate spending limit available to the various departments for security and patrol guard services with the date of the new agreements TBD. Natividad increased its purchase order as much as it was able to while still leaving money in the pool for other departments to also utilize within that Countywide-spending limit. Ultimately, though, there wasn't quite enough to cover all of the costs at Natividad through June 30, 2021. Therefore, Natividad is requesting an increase to its PO with First Alarm Security & Patrol to cover costs for FY20-21.

OTHER AGENCY INVOLVEMENT:

County Counsel's office and the Auditor-Controller's office were both provided a copy of this Board Report for review. This request has been reviewed and approved by NMC's Finance Committee and Board of Trustees on May 14, 2021.

FINANCING:

The cost for this request is \$530,000. \$530,000 was included in the Fiscal Year 2020-21 Adopted Budget for guard services at Natividad Medical Center (NMC).

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Create a safe environment for people to achieve their potential, leading businesses and communities to thrive and grow while reducing violent crimes.

- ☐ Economic Development
- ☐ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☒ Public Safety

Prepared by: Andrea Rosenberg, Hospital Assistant Administration, 831-783-2562

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

First Alarm Agreements

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

First Alarm Security & Patrol (an Allied Universal Company) Services Agreement

Legistar Number:

..Title

Authorize the Chief Executive Office for Natividad Medical Center (NMC) or his designee to execute an agreement with one of the selected qualified contractors that receive a notice of award from the County Contracts-Purchasing Department pursuant to the County's Request for Proposal (RFP) 10744 for Uniform Security Guard Services, with an initial Agreement term of July 1, 2021 through June 30, 2022 plus the option to extend for two (2) additional one (1) year periods, and with a total agreement amount not to exceed \$4,500,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Office for Natividad Medical Center (NMC) or his designee to execute an agreement with one of the selected qualified contractors that receive a notice of award from the County Contracts-Purchasing Department pursuant to the County's Request for Proposal (RFP) 10744 for Uniform Security Guard Services, with an initial Agreement term of July 1, 2021 through June 30, 2022 plus the option to extend for two (2) additional one (1) year periods, and with a total agreement amount not to exceed \$4,500,000.

SUMMARY/DISCUSSION:

Natividad Medical Center (NMC) is a 172 licensed bed acute care hospital in Salinas CA that is owned and operated by the County of Monterey and has historically spent approximately \$1,000,000 annually for security guard services for the NMC Campus. Security currently is running three (3) shifts with between 6-7 officers per shift. Security at NMC is active 24/7 with close to 1000 calls for service in 2015. NMC requires that all officers become Crisis Prevention Institute (CPI) certified, and medically cleared. NMC has designated post with officers stationed at our Emergency Department and the Mental Health Unit and a patrol officer at all times and other posts as required.

The stand-out responsibilities that Natividad expects its selected security guard and patrol service vendor to adhere to include but are not limited to the following:

- have continuity, coordination, control, and consistency that delivers security and protection to the NMC buildings and Campus
- receive uninterrupted security guard services, in which appropriate security levels are maintained at all times without interruption
- be able to promptly receive additional officers as requested.
- provide constant vehicle patrol
- provide an on-site manager to monitor and manage the guards and patrolmen daily

Natividad historically has utilized one of the awarded vendors from the County's Request for Proposals (RFP) for unarmed security and patrol guard services. The County of Monterey recently issued a RFP and is currently undergoing a selection and award process. Natividad intends to piggy-back on the County's RFP and issue a piggy-back agreement under the terms and conditions of the County RFP. Once the County announces the awarded vendors, Natividad will select from the awarded vendors one of the vendors to do business with.

OTHER AGENCY INVOLVEMENT:

County Counsel's office and the Auditor-Controller's office were both provided a copy of this Board Report for review. This request has been reviewed and approved by NMC's Finance Committee and Board of Trustees on May 14, 2021.

FINANCING:

The cost for this services agreement is \$1,500,000. \$1,500,000 was included in the Fiscal Year 2021-22 Recommended Adopted Budget for guard services at Natividad Medical Center (NMC).

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Create a safe environment for people to achieve their potential, leading businesses and communities to thrive and grow while reducing violent crimes.

- ☐ Economic Development
- ☐ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☒ Public Safety

Prepared by: Daniel Leon, Chief Financial Officer, 831-783-2561

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

First Alarm Agreements

Attachments on file with the Clerk of the Board



FINANCIAL STATEMENTS

MARCH 31, 2021

4/29/2021

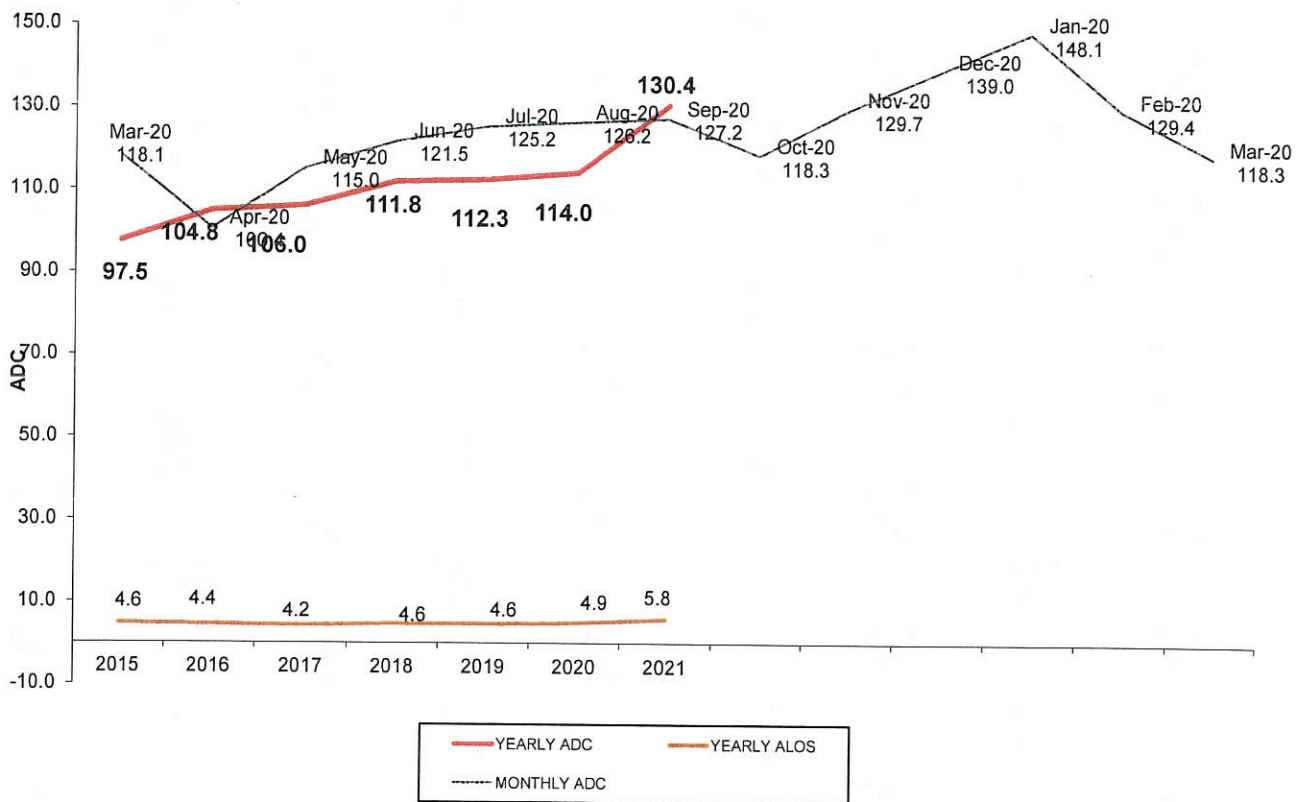


FINANCIAL STATEMENTS

MARCH 31, 2021

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NATIVIDAD

STATISTICAL REPORT

MARCH 31, 2021

Month-To-Date					Year-To-Date					
01-21	02-21	03-21	Budget				Budget	Current	Prior Yr	%
					PT DAYS BY SERVICE	STAFFED BEDS	CY/PT			
1	161	117	278	208	NICU	15	1,838	1,754	1,909	-8.12%
2	2,442	1,691	1,478	1,555	Med/Surg	61	13,745	16,807	14,185	18.48%
3	478	367	307	195	ICU	10	1,724	3,023	1,788	69.07%
4	5	31	28	54	Peds	12	477	251	581	-56.80%
5	703	647	737	724	Acute Rehab	24	6,398	6,377	6,316	0.97%
6	286	286	332	271	OB/Gyn	27	2,397	2,612	2,493	4.77%
7	4,075	3,139	3,160	3,007	TOTAL ACUTE	149	26,579	30,824	27,272	13.02%
8	516	485	507	465	Psychiatric	19	4,110	4,536	4,232	7.18%
9	4,591	3,624	3,667	3,472	TOTAL DAYS	168	30,689	35,360	31,504	12.24%
10	298	266	272	287	Nursery	18	2,537	2,562	2,521	1.63%
AVERAGE DAILY CENSUS										
11	108.8	89.0	78.2	73.6	Acute	125	73.7	89.2	76.5	16.60%
12	22.7	23.1	23.8	23.4	Acute Rehab	24	23.4	23.3	23.1	0.87%
13	16.6	17.3	16.4	15.0	Psychiatric	19	15.0	16.6	15.4	7.79%
14	148.1	129.4	118.3	112.0	TOTAL	168	112.0	129.1	115.0	12.26%
15	9.6	9.5	8.8	9.3	Nursery	18	9.3	9.4	9.2	2.17%
PERCENTAGE OF OCCUPANCY										
16	87.0%	71.2%	62.6%	58.9%	Acute		59.0%	71.4%	61.2%	16.6%
17	94.6%	96.3%	99.2%	97.5%	Acute Rehab		97.5%	97.1%	96.3%	0.9%
18	87.4%	91.1%	86.3%	78.9%	Psychiatric		78.9%	87.4%	81.1%	7.8%
19	88.2%	77.0%	70.4%	66.7%	TOTAL		66.7%	76.8%	70.1%	9.6%
20	53.3%	52.8%	48.9%	51.7%	Nursery		51.7%	52.2%	51.1%	2.2%
ADMISSIONS										
21	576	523	589	617	Acute		5,446	5,257	5,476	-4.00%
22	50	53	57	57	Acute Rehab		507	484	495	-2.22%
23	45	52	66	63	Psychiatric		558	454	548	-17.15%
24	671	628	712	737	TOTAL		6,511	6,195	6,519	-4.97%
25	177	163	173	172	Nursery		1,519	1,564	1,528	2.36%
26	178	166	175	183	Deliveries		1,616	1,592	1,568	1.53%
DISCHARGES										
27	591	528	580	633	Acute		5,590	5,190	5,594	-7.22%
28	48	53	57	65	Acute Rehab		577	483	492	-1.83%
29	45	52	66	56	Psychiatric		498	453	546	-17.03%
30	684	633	703	754	TOTAL		6,665	6,126	6,632	-7.63%
31	162	151	157	156	Nursery		1,379	1,432	1,369	4.60%
AVERAGE LENGTH OF STAY										
32	6.8	5.8	5.2	4.7	Acute(Hospital wide no babies)		4.7	5.7	4.8	18.75%
33	14.1	12.2	12.9	12.7	Acute Rehab		12.6	13.2	12.8	3.12%
34	2.5	2.9	2.7	2.7	OB/Gyn		3.1	2.6	2.8	-7.14%
35	11.5	9.3	7.7	7.4	Psychiatric		7.4	10.0	7.7	29.87%
36	1.7	1.6	1.6	1.7	Nursery		1.7	1.6	1.6	0.00%
OUTPATIENT VISITS										
37	3,148	2,843	3,376	4,528	Emergency Room		40,025	30,333	39,990	-24.15%
38	539	481	509	571	ER Admits		5,048	4,645	5,003	-7.16%
39	80.3%	76.6%	71.5%	77.5%	ER Admits as a % of Admissions		77.5%	75.0%	76.7%	-2.30%
40	4,490	5,203	6,096	6,229	Clinic Visits		55,055	47,327	53,057	-10.80%
ANCILLARY PROCEDURES BILLED										
41	60,653	49,037	51,504	48,142	Lab Tests		425,513	472,932	427,206	10.70%
42	3,152	2,727	3,094	3,013	Radiology Procedures		26,629	28,463	30,968	-8.09%
43	187	192	206	210	MRI Procedures		1,855	1,763	1,757	0.34%
44	45	63	90	148	Nuclear Med Procedures		1,308	675	1,280	-47.27%
45	972	1,007	1,237	1,140	Ultrasound Procedures		10,075	9,900	9,682	2.25%
46	1,395	1,349	1,588	1,853	CT Scans		16,377	14,496	15,394	-5.83%
47	225	297	308	364	Surgeries		3,274	3,006	3,446	-12.77%
48	7.89	8.51	8.68	7.86	FTE'S PER AOB		7.86	8.18	7.92	3.28%
49	1,450.0	1,465.1	1,472.2	1,271.3	TOTAL PAID FTE'S		1,271.3	1,410.7	1,298.7	8.63%
50	5,696	4,810	5,255	5,015	ADJUSTED PATIENT DAYS		44,327	47,246	44,904	5.22%

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2021

	JUL-20	AUG-20	SEP-20	OCT-20	NOV-20	DEC-20	Jan-21	Feb-21	Mar-21	APR-21	MAY-21	JUN-21	YTD
REVENUE													
Patient Revenue:													
1 Inpatient	\$ 77,149,435	\$ 79,855,472	\$ 78,306,171	\$ 74,755,382	\$ 78,953,622	\$ 86,007,642	\$ 90,793,416	\$ 71,759,580	\$ 69,167,500				\$ 706,748,220
2 Pro Fees	2,696,122	2,236,186	2,299,002	2,494,198	1,868,807	2,532,642	1,722,218	2,351,706	3,073,119				21,274,000
3 Outpatient	28,527,426	27,989,196	27,159,445	29,608,527	26,810,166	26,823,056	22,268,310	24,251,827	31,277,681				244,715,634
4 Total Patient Revenue	108,372,983	110,080,854	107,764,618	106,858,107	107,632,595	115,363,340	114,783,944	98,363,113	103,518,300				972,737,854
Deductions from revenue													
5 Contractual Deductions	77,898,531	82,859,399	80,916,787	81,400,665	80,503,011	86,748,036	87,916,581	74,514,591	78,490,849				731,246,450
6 Bad Debt	5,810,435	3,985,636	3,289,758	2,044,119	3,030,736	2,482,925	1,332,700	1,626,843	2,008,714				25,611,686
7 Unable to Pay	198,523	183,546	105,354	112,097	236,157	167,523	272,566	270,434	316,526				1,862,826
8 Total Contractual Discounts	83,905,489	87,028,581	84,311,899	83,556,881	83,769,904	89,398,584	89,521,847	76,411,868	80,816,089				758,723,942
9 Net Patient Revenue	24,467,494	23,052,273	23,452,719	23,301,226	23,862,691	25,964,756	25,262,097	21,951,445	22,702,211				214,016,912
10 As a percent of Gross Revenue	22.58%	20.94%	21.76%	21.81%	22.17%	22.51%	22.01%	22.32%	21.93%				22.00%
Total Government Funding	5,875,865	6,422,375	5,446,330	7,359,941	5,690,945	5,192,491	5,112,591	8,155,601	6,643,533				55,899,672
Other Operating Revenue:													
12 Rent Income	115,028	116,045	116,225	116,224	116,225	115,753	116,224	159,565	117,961				1,089,248
13 Interest Income	226,937	226,937	219,616	344,086	219,616	226,937	221,497	235,765	232,378				2,153,769
14 NMF Contribution	61,151	61,151	59,178	61,151	59,178	61,151	61,151	55,233	61,151				540,495
15 Other Income	606,176	292,810	295,493	318,962	367,237	233,363	349,855	198,304	1,271,651				3,933,851
16 Total Other Operating Revenue	1,008,290	696,943	690,512	840,423	762,256	637,204	748,727	648,667	1,683,141				7,717,363
17 TOTAL REVENUE	31,352,649	30,171,591	29,589,581	31,501,590	30,315,892	31,794,451	31,123,415	30,755,913	31,028,885				277,633,947
EXPENSE													
18 Salaries, Wages & Benefits	18,294,132	16,141,804	15,341,913	15,350,217	15,140,737	15,770,781	15,603,830	15,447,031	15,756,671				142,847,116
19 Registry	890,450	1,182,181	1,680,809	1,374,188	1,476,188	1,523,535	1,826,946	3,812,255	3,973,162				17,739,712
20 Phys/Residents SWB & Contract Fees	3,419,049	3,363,198	3,503,759	3,215,766	3,292,953	3,599,756	3,914,891	4,291,737	4,342,484				32,943,593
21 Purchased Services	2,837,656	3,000,463	3,257,830	3,384,603	3,585,479	3,616,722	3,139,369	3,055,013	3,142,261				29,019,396
22 Supplies	2,759,766	2,556,961	2,666,373	2,971,814	3,077,098	3,382,405	3,601,290	3,454,429	2,872,928				27,343,064
23 Insurance	321,377	320,092	320,093	320,093	320,093	320,092	320,093	320,093	320,093				2,882,119
24 Utilities and Telephone	268,191	446,910	334,046	463,675	404,263	344,769	305,029	257,422	259,096				3,083,401
25 Interest Expense	175,392	163,966	(88,870)	(277,792)	69,186	172,660	68,997	68,997	68,997				421,523
26 Depreciation & Amortization	942,944	975,387	973,628	964,654	969,763	970,093	966,515	985,301	985,980				8,734,265
27 Other Operating Expense	483,569	776,259	679,531	683,869	648,311	695,917	583,821	601,366	673,875				5,696,515
28 TOTAL EXPENSE	30,392,516	28,927,201	28,569,112	28,451,084	28,984,089	30,386,730	30,310,781	32,293,644	32,395,547				270,710,704
29 NET INCOME(LOSS)	960,133	1,244,390	1,020,469	3,050,506	1,331,803	1,407,721	812,634	(1,537,731)	(1,366,662)				6,923,243
Normalization for Extraordinary Items													
30 Interest Anthem Arbitration													-
31 CARES Act Funding	(730,230)	(730,230)	(730,230)	(974,844)	(974,844)	(244,614)	(244,614)	(244,614)	(244,614)				(5,118,834)
32 DSH Final Settlement FY09-10	-	-	-	(1,380,171)	-	-	-	-	-				(1,380,171)
33 Families First C-19 Response	(277,658)	(658,108)	-	(156,950)	-	-	-	-	-				(1,092,716)
34 Total Extraordinary Items	(1,007,888)	(1,388,338)	(730,230)	(2,491,965)	(974,844)	(244,614)	(244,614)	(244,614)	(244,614)	-	-	-	(7,571,721)
34 NET INCOME BEFORE Extraordinary Items	\$ (47,755)	\$ (143,948)	\$ 290,219	\$ 558,541	\$ 356,959	\$ 1,163,107	\$ 568,020	\$ (1,782,345)	\$ (1,611,276)	\$ -	\$ -	\$ -	\$ (648,478)
CAPITAL CONTRIBUTIONS													
36 County Contribution													
37 CHANGE IN NET ASSETS	\$ 960,133	\$ 1,244,390	\$ 1,020,449	\$ 3,050,506	\$ 1,331,803	\$ 1,407,721	\$ 812,634	\$ (1,537,731)	\$ (1,366,662)	\$ -	\$ -	\$ -	\$ 6,923,243

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS
AS OF MARCH 31, 2021

CURRENT MONTH					YEAR -TO -DATE					
Actual	Budget	Variance fav. (unfav) \$ VAR.	% VAR		Actual	Budget	Variance fav. (unfav) \$ VAR.	% VAR	Prior Yr	
REVENUE										
Patient Revenue:										
1	\$ 69,167,500	\$ 70,450,645	\$ (1,283,145)	(1.8)	Inpatient	\$ 706,748,220	\$ 622,692,778	\$ 84,055,442	13.5	\$ 618,508,930
2	3,073,119	1,944,493	1,128,626	58.0	Pro Fees	21,274,000	17,186,831	4,087,169	23.8	20,258,393
3	31,277,681	32,170,736	(893,055)	(2.8)	Outpatient	244,715,634	284,347,764	(39,632,130)	(13.9)	271,688,574
4	103,518,300	104,565,874	(1,047,574)	(1.0)	Total Patient Revenue	972,737,854	924,227,373	48,510,481	5.2	910,455,897
Deductions from Revenue										
5	78,490,849	77,716,714	(774,135)	(1.0)	Contractual Deductions	731,246,450	686,915,474	(44,330,976)	(6.5)	687,801,286
6	2,008,714	3,919,458	1,910,744	48.8	Bad Debt	25,611,666	34,642,951	9,031,285	26.1	27,445,782
7	316,526	420,251	103,725	24.7	Unable to Pay	1,862,826	3,714,475	1,851,649	49.8	4,261,297
8	80,816,089	82,056,423	1,240,334	1.5	Total Contractual Discounts	758,720,942	725,272,900	(33,448,042)	(4.6)	719,508,365
9	22,702,211	22,509,451	192,760	0.9	Net Patient Revenue	214,016,912	198,954,473	15,062,439	7.6	190,947,532
10	21.93%	21.53%			As a percent of Gross Revenue	22.00%	21.53%			20.97%
11	6,643,533	4,823,004	1,820,529	37.7	Total Government Funding	55,899,672	42,629,133	13,270,539	31.13	47,903,332
Other Operating Revenue:										
12	117,961	115,347	2,614	2.3	Rent Income	1,089,248	1,019,516	69,732	6.8	1,035,230
13	232,378	226,937	5,441	2.4	Interest Income	2,153,769	2,005,829	147,940	7.4	3,233,285
14	61,151	61,151	-	-	NMF Contribution	540,495	540,495	0	-	539,001
15	1,271,651	347,166	924,485	266.3	Other Income	3,933,851	3,068,496	865,355	28.2	3,073,893
16	1,683,141	750,601	932,540	124.2	Total Other Operating Revenue	7,717,363	6,634,336	1,083,027	16.3	7,881,409
17	31,028,885	28,083,056	2,945,829	10.5	TOTAL REVENUE	277,633,947	248,217,942	29,416,005	11.9	246,732,273
EXPENSE										
18	15,756,671	16,115,015	358,344	2.2	Salaries, Wages & Benefits	142,715,200	142,435,900	(279,300)	(0.2)	137,163,863
19	3,973,162	72,353	(3,900,809)	(5,391.4)	Registry	17,739,712	639,510	(17,100,202)	(2,674.0)	3,388,298
20	4,342,484	3,436,705	(905,779)	(26.4)	Phys/Residents SWB & Contract Fees	33,075,509	30,376,043	(2,699,466)	(8.9)	30,558,450
21	3,142,261	2,987,834	(154,427)	(5.2)	Purchased Services	29,019,396	26,408,606	(2,610,790)	(9.9)	27,261,442
22	2,872,928	2,214,740	(658,188)	(29.7)	Supplies	27,343,064	19,575,447	(7,767,617)	(39.7)	19,882,248
23	320,093	308,025	(12,068)	(3.9)	Insurance	2,882,119	2,722,543	(159,576)	(5.9)	2,154,598
24	259,096	286,357	27,261	9.5	Utilities and Telephone	3,083,401	2,531,033	(552,368)	(21.8)	2,558,201
25	68,997	220,850	151,853	68.8	Interest Expense	421,523	1,952,030	1,530,507	78.4	1,764,230
26	985,980	1,044,973	58,993	5.6	Depreciation & Amortization	8,734,265	9,236,216	501,951	5.4	8,625,519
27	673,875	532,054	(141,821)	(26.7)	Other Operating Expense	5,696,515	4,702,703	(993,812)	(21.1)	4,523,282
28	32,395,547	27,218,906	(5,176,641)	(19.0)	TOTAL EXPENSE	270,710,704	240,580,031	(30,130,673)	(12.5)	237,880,131
29	(1,366,662)	864,150	(2,230,812)	(258.2)	NET INCOME(LOSS)	6,923,243	7,637,911	(714,668)	(9.4)	8,852,142
CAPITAL CONTRIBUTIONS										
30										
31	-	-	-	-		-	-	-	-	-
32	-	-	-	-		-	-	-	-	-
33	-	-	-	-	County Contribution	-	-	-	-	-
34	\$ (1,366,662)	\$ 864,150	\$ (2,230,812)	(258.2) %	CHANGE IN NET ASSETS	\$ 6,923,243	\$ 7,637,911	\$ (714,668)	(9.4) %	\$ 8,852,142

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY
AS OF MARCH 31, 2021

CURRENT MONTH					YEAR -TO -DATE				
		Variance fav. (unfav)					Variance fav. (unfav)		
Actual	Budget	\$ VAR.	% VAR		Actual	Budget	\$ VAR.	% VAR	Prior Yr
5,255	5,016	239	4.8%		47,246	44,327	2,919	6.6%	43,799

**NATIVIDAD
BALANCE SHEET
AS OF MARCH 31, 2021**

CURRENT MONTH				YEAR - TO - DATE			
BEGINNING	ENDING	INC/(DEC)	% CHG.	BEGINNING	ENDING	INC/(DEC)	% CHG.
1 \$ 71,395,060	\$ 67,639,300	\$ (3,756,760)	(5.3) %	CASH	\$ 66,424,055	\$ 67,639,300	\$ 1,215,245 1.8 %
2 11,810,000	-	(11,810,000)	-	SEASIDE CLINICS	11,810,000	-	(11,810,000) -
3 40,445,618	40,445,618	-	-	FUND AID	-	40,445,618	40,445,618 -
4 52,667,583	50,549,300	(2,118,283)	(4.0)	ACCOUNTS RECEIVABLE NET	39,317,759	50,549,300	11,231,541 28.6
5 34,375,373	42,765,924	8,390,551	24.4	STATE/COUNTY RECEIVABLES	41,690,999	42,765,924	1,074,925 2.6
6 5,434,146	5,578,420	144,274	2.7	INVENTORY	5,048,912	5,578,420	529,508 10.5
7 6,855,567	6,522,726	(332,841)	(4.9)	PREPAID EXPENSE	6,264,737	6,522,726	257,989 4.1
8 222,984,347	213,501,288	(9,483,059)	(4.3)	TOTAL CURRENT ASSETS	170,566,462	213,501,288	42,934,826 25.2
9 332,814,041	334,311,990	1,497,949	0.5	PROPERTY, PLANT & EQUIPMENT	325,201,149	334,311,990	9,110,841 2.8
10 (205,256,797)	(206,243,213)	(986,416)	(0.5)	LESS: ACCUMULATED DEPRECIATION	(197,505,014)	(206,243,213)	(8,738,199) (4.4)
11 127,557,244	128,068,777	511,533	0.4	NET PROPERTY, PLANT & EQUIPMENT	127,696,135	128,068,777	372,642 0.3
12 181,445,727	181,038,339	(407,388)	(0.2)	OTHER ASSETS	193,003,625	181,038,339	(11,965,286) (6.2)
-	-	-	-	INVESTMENTS	-	-	-
13 -	-	-	-	HELD FOR CONSTRUCTION	-	-	-
14 -	-	-	-	ACCRUED INTEREST RECEIVABLE	-	-	-
15 -	-	-	-	FUNDS IN TRUST	-	-	-
16 \$ 531,987,318	\$ 522,608,404	\$ (9,378,914)	(1.8) %	TOTAL INVESTMENTS	-	-	-
17 28,775,846	22,544,160	(6,231,686)	(21.7)	TOTAL ASSETS	\$ 491,256,222	\$ 522,608,404	\$ 31,352,182 6.4 %
18 19,355,747	19,486,945	131,198	0.7	CURRENT LIABILITIES	-	-	-
19 81,511,460	81,511,460	-	-	ACCRUED PAYROLL	27,324,830	22,544,160	(4,780,670) (17.5)
20 3,642,205	3,642,205	-	-	ACCOUNTS PAYABLE	12,099,669	19,486,945	7,387,276 61.1
21 11,017,457	9,160,510	(1,856,947)	(16.9)	MCARE/MEDICAL LIABILITIES	51,664,932	81,511,460	29,846,528 57.8
22 144,302,715	136,345,280	(7,957,435)	(5.5)	CURRENT PORTION OF DEBT	3,433,614	3,642,205	208,591 6.1
23 4,700,871	4,646,054	(54,817)	(1.2)	OTHER ACCRUALS	13,346,613	9,160,510	(4,186,103) (31.4)
24 -	-	-	-	TOTAL CURRENT LIABILITIES	107,869,658	136,345,280	28,475,622 26.4
25 25,431,389	25,431,389	0	-	LONG TERM LIABILITIES	-	-	-
26 30,132,260	30,077,443	(54,817)	(0.2)	LT ACCRUED LIABILITIES	5,050,532	4,646,054	(404,478.0) (8.7)
27 349,262,438	349,262,438	-	-	UN EARNED CONTRIBUTIONS	-	-	-
28 8,289,905	6,923,243	(1,366,662)	(16.5)	LONG TERM PORTION OF C.O.P's	29,073,594	25,431,389	(3,642,205) (12.5)
29 357,552,343	356,185,681	(1,366,662)	(0.4)	TOTAL LONG TERM DEBT	34,124,126	30,077,443	(4,046,683) (11.9)
30 \$ 531,987,318	\$ 522,608,404	\$ (9,378,914)	(1.8) %	FUND BALANCES	-	-	-
				ACCUMULATED FUND	349,262,438	349,262,438	-
				CHANGE IN NET ASSETS	-	6,923,243	6,923,243 100.0
				TOTAL FUND BALANCES	349,262,438	356,185,681	6,923,243 2.0
				TOTAL LIAB. & FUND BALANCES	\$ 491,256,222	\$ 522,608,404	\$ 31,352,182 6.4 %

NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 03/31/21

BALANCE SHEET	Req. Balance	Accruals	Reclas and Adj	Payment LHP Final Rec'n	GPP PRIME/CARES	IGT	Payments	Ending Balance
Medi-Cal Waiver (DSH +SNCP)	\$ 8,722,908	18,391,786				21,491,664	(45,039,170)	3,567,188
Hospital Fee	-	850,574					(850,574)	-
Rate Range IGT-CCAH-	5,562,092	6,080,546						11,642,638
MCMC EPP	7,864,092	5,825,312				8,256,679	(11,897,409)	10,048,674
MCMC QIP	18,519,196	10,224,796				9,221,285	(27,740,481)	10,224,796
SB1732	1,067,767	2,927,672					(2,781,391)	1,214,048
AB 915	-	2,702,462						2,702,462
Medical GME	1,925,521	898,638				2,688,267	(5,412,426)	100,000
CARES ACT Funding	(3,651,146)		5,118,834		180,590		(2,201,529)	(553,251)
A/R UCSF & Touro University	-	27,400						27,400
A/R Seaside Clinic	-		81,117				(81,117)	-
A/R Office Buildings	39,425	1,110,319					(1,040,982)	108,761
Medical HPE	-	634,422					(634,422)	-
Interest Accrued Positive Cash	-	2,005,828					(1,346,980)	658,848
Accrued Donations	1,574,818	540,495					(484,678)	1,630,635
A/R Jail-PG&E	(3,302)	832,717					(747,615)	81,800
Health Department	69,628	1,351,136					(1,010,430)	410,334
A/R Radiology Group	-	901,591						901,591.00
STATE RECEIVABLES	\$ 41,690,998	\$ 55,305,694	\$ 5,199,951	\$ -	\$ 180,590	\$ 41,657,895	\$ (101,269,205)	\$ 42,765,924

P & L	YTD Mar-21
Medi-Cal DSH /SNCP/PHYS SPA	\$ 10,631,957
PRIME	9,120,000
Rate Range IGT-CCAH-	6,080,546
Esperanza Care	(1,501,371)
Family First C-19 Response-FMAP Enhance-	1,092,716
EMS/ Maddy Funds	166,059
CARES Act Funding	5,118,834
HPE	634,422
Hospital Fee	850,574
MCMC EPP	5,825,312
HD Residency Support	(375,344)
MCMC QIP	10,224,796
AB915	2,702,462
Medical GME	898,638
Medicare GME	1,502,398
SB 1732	2,927,672
GOVERNMENT FUNDING INCOME	\$ 55,899,672

**NATIVIDAD
STATEMENT OF CASH FLOWS
AS OF MARCH 31, 2021**

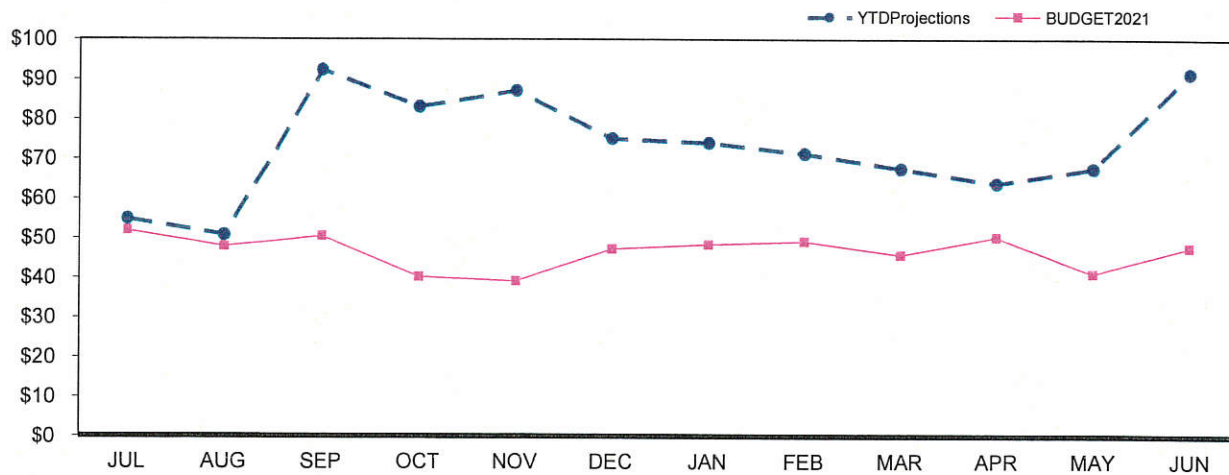
	CURRENT MONTH		YEAR - TO - DATE
1	\$ 71,396,060	CASH AT BEGINNING OF PERIOD	\$ 66,424,055
2		FROM OPERATIONS:	
3	(1,366,662)	NET INCOME/(LOSS)	6,923,243
4	-	NET INCOME ADJ - PRIOR YEAR	-
5	986,416	DEPRECIATION/AMORT	\$ 8,738,199
6	(380,246)	SUBTOTAL	15,661,442
7		CHANGES IN WORKING CAPITAL:	
8	2,118,283	ACCOUNTS RECEIVABLE	(11,231,541)
9	3,419,449	STATE/COUNTY RECEIVABLE	10,735,075
10	188,567	PREPAID EXPENSE & INVENTORY	(787,497)
11	(6,231,686)	ACCRUED PAYROLL	(4,780,670)
12	131,198	ACCOUNTS PAYABLE	7,387,276
13	-	MCARE/MEDICAL LIABILITIES	(10,599,090)
14	-	SHORT TERM DEBT	208,591
15	(1,856,947)	ACCRUED LIABILITIES	(4,186,103)
16	(2,231,136)	NET (DECREASE)/INCREASE	(13,253,959)
17		CAPITAL ADDITIONS:	
18	(1,497,949)	PP&E ADDITIONS	(9,110,841)
19	-	NBV OF ASSETS DISPOSED	-
20	-		-
21	(1,497,949)	TOTAL CAPITAL (Use of Cash)	(9,110,841)
22		FINANCING ACTIVITY:	
23	(54,817)	LONG TERM BOND DEBT	(4,046,683)
24	407,388	OTHER ASSETS	11,965,286
25	-	INVESTMENTS	-
26	352,571	TOTAL FINANCING	7,918,603
27	(3,756,760)	INC./(DEC.) IN CASH BALANCE	1,215,245
28	\$ 67,639,300	CASH BALANCE - END OF PERIOD	\$ 67,639,300

NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2021

	<u>BDGT-21</u>	<u>ESTIMATE FY2021</u>	<u>Variance to Budget</u>
Medi-Cal DSH Waiver & Phys SPA	\$ 11,540,000	\$ 11,600,171	\$ 60,171
PRIME Y4	12,160,000	12,160,000	-
EPP	7,760,000	7,760,000	-
QIP	8,825,000	12,425,000	3,600,000
Physician SPA	800,000	800,000	-
AB915	3,600,000	3,600,000	-
SB1732	3,900,000	3,900,000	-
CCAH Rate Range	8,100,000	8,100,000	-
HPE	300,000	709,219	409,219
Families First Corona Virus Response	-	1,092,716	1,092,716
HHS -CARE Fund Stimulus Covid-19	-	5,852,676	5,852,676
Esperanza Care Outside Purchased Service	(2,000,000)	(2,000,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,352,000	1,934,700	582,700
Medical GME	-	898,614	
DHS Audit Final FY2010	-	1,300,000	1,300,000
EMS/ Maddy	-	166,059	166,059
Provider Fee	950,000	1,087,423	137,423
	<u>\$ 56,787,000</u>	<u>\$ 70,886,578</u>	<u>\$ 13,200,964</u>



Cash Flow Performance Fiscal Year 2021 (in Millions)



	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ESTIMATE	ESTIMATE	ESTIMATE
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
YTD	54.9	50.8	92.3	83.0	87.1	75.1	74.0	71.4	67.6	63.9	67.6	91.5
BDGT	51.8	47.9	50.3	40.2	39.1	47.2	48.4	49.2	45.8	50.2	41.1	47.7
Variance	3.0	2.9	41.9	42.9	48.0	27.9	25.6	22.2	21.8	13.7	26.5	43.8

NATIVIDAD
CASH FORECAST
FISCAL YEAR 2021

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ACTUAL DEC	ACTUAL JAN	ACTUAL FEB	ACTUAL MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	68,411,941	54,847,069	50,782,863	92,272,171	83,043,021	87,084,287	75,125,272	74,019,290	71,389,102	87,823,309	83,890,439	87,587,350	68,411,941
CASH RECEIPTS													
Patient Revenues (net pro fees and lab cop)	22,793,778	18,385,956	26,041,570	22,518,947	20,726,743	21,954,962	20,311,353	22,873,113	25,076,131	21,752,547	21,752,547	21,752,547	265,940,186
Provider Fee	-	-	-	-	425,287	425,287	425,287	-	-	79,167	79,167	79,167	1,068,074
RR 16T CCAT	-	-	-	-	2,177,889	-	-	-	-	-	-	-	23,937,873
1455 CARE Stimulus - COVID19	277,658	658,108	-	2,177,889	-	-	-	-	-	-	-	-	3,113,655
SHORT DOYLE	-	369,095	-	-	2,059	384,163	1,131,300	-	439,573	333,333	333,333	333,333	4,113,705
HPE	-	-	-	-	-	-	-	-	-	-	-	-	710,659
Foundation Donations	454,335	-	-	-	287,567	423,041	14,299	350,544	277,878	25,479	25,479	25,479	479,690
HEALTH DEPARTMENT REIMB	-	-	-	-	-	-	-	-	11,065	-	-	-	1,411,989
NCAL GME	-	1,955,908	2,485,037	-	-	-	495,741	276,280	465,741	141,667	141,667	141,667	5,412,427
AB915	-	-	-	-	-	-	-	-	-	-	-	-	3,741,464
GPP Fund FY18-19	-	-	-	-	-	-	-	-	-	-	-	-	2,780,787
GPP FY20-21	-	2,780,787	-	-	-	-	-	-	-	-	-	-	19,829,462
QIP	-	-	-	8,532,321	-	-	3,770,466	2,654,541	-	8,582,115	-	-	58,440,481
QIP	-	-	27,740,481	-	-	-	-	-	-	-	28,720,000	-	25,685,210
Phys SPA	-	-	11,803,744	-	-	-	1,362,132	-	-	12,081,466	-	-	2,944,743
Final Settlement DSH 16T FY09-10	-	-	1,362,811	1,360,171	-	-	-	-	-	-	-	-	1,360,171
DSH OPE Final Reconciliation FY08-09	-	-	4,317,023	-	-	-	-	-	-	-	-	-	4,317,023
PLINE	-	-	1,740,086	-	14,287,799	-	-	-	-	11,810,000	-	-	19,007,895
Secunde Clinic	-	-	-	-	-	-	-	-	-	-	-	-	11,810,000
SB1732	-	-	308,413	-	-	-	-	-	-	2,474,978	-	-	2,783,391
GPP FY19 FY20 Q4	-	-	-	8,331,405	-	-	-	-	-	-	-	-	8,331,405
TIME BENEVOLENT	159,800	159,800	159,800	159,800	159,800	239,720	159,800	159,800	144,100	144,100	144,100	144,100	1,894,900
Rent Income	22,147	157,862	35,187	19,771	228,262	66,459	125,907	237,437	80,538	113,178	113,178	113,178	1,313,128
EMS Noddy Funds	-	168,059	-	-	-	-	-	-	-	-	-	-	168,059
Fund 404 Transfer	-	1,198,107	2,747,251	254,943	1,158,177	351,009	1,339,891	523,084	404,523	4,587,050	10,040,152	8,728,911	29,290,658
16T Cash Fund Transfer In/Out	-	13,190,028	5,962,795	-	-	-	-	5,992,653	-	-	-	-	25,138,374
Interest Income	-	-	-	790,639	-	-	-	704,281	-	668,000	-	-	2,638,920
Miscellaneous Revenue	322,833	30,772	256,783	86,958	16,189	183,080	225,235	160,050	163,667	158,310	158,310	158,310	1,803,707
Total Cash Receipts	24,030,581	30,621,350	84,858,781	41,021,328	37,271,823	23,583,314	29,361,490	33,927,783	41,375,364	46,804,410	61,485,931	57,830,027	520,372,261
CASH DISBURSEMENTS													
Purchased Services and Supplies	10,113,386	9,013,405	5,363,779	7,668,772	8,911,904	11,103,787	7,827,203	12,387,752	15,415,815	7,087,801	7,087,801	7,087,801	108,366,828
140 Residency Support	-	-	-	-	125,000	-	-	-	-	-	-	-	250,000
PLINE 16T	-	870,108	-	-	6,249,258	-	-	-	-	-	-	-	7,119,404
16T MEDICAL GME	1,026,082	1,202,360	-	229,523	-	-	229,527	-	-	-	-	-	2,686,267
16T SFY2018-19 GPP-Final	1,318,004	-	-	-	-	-	-	-	-	-	-	-	1,318,004
16T GPP 6 mos extension FY20-21	-	-	3,533,837	-	-	-	2,039,804	1,436,987	3,544,645	-	-	-	10,554,473
16T QIP	-	8,221,285	-	-	-	-	-	-	-	9,548,200	-	-	10,760,542
16T EPP	-	3,838,641	-	-	-	-	-	-	4,317,038	-	-	-	8,256,678
Building Lease / Rental Equipment	247,612	427,032	299,323	279,251	381,759	394,752	307,494	363,312	491,376	247,612	247,612	247,612	3,633,746
COP Principal & Interest Payments	-	-	-	-	4,235,973	-	-	-	-	-	-	-	4,235,973
Payroll and Benefits	15,515,558	15,992,978	22,855,879	15,345,084	15,534,409	15,789,350	17,711,570	18,698,756	23,567,472	17,198,358	17,198,358	17,198,358	211,084,316
Expenses Core	18,600	-	-	46,750	312,375	18,375	18,375	318,156	-	-	-	-	730,921
16T GPP FY19-20 QTR 4	-	-	2,428,858	-	-	-	-	-	-	-	-	-	2,428,858
CONCAC	5,858,609	-	-	-	-	-	-	-	-	-	-	-	5,858,609
FY20-21 MH-MCU	-	101,280	-	388,295	-	-	106,137	242,082	154,481	-	-	-	854,529
Data Processing	-	-	-	-	-	-	-	-	-	-	-	-	981,260
DSH 16T OPE Final Reconciliation FY09-10	1,101,515	125,128	125,195	125,127	125,127	125,127	125,127	125,127	125,127	205,705	205,705	205,705	2,984,566
Med-Gal Final Settlement FY11-12	-	5,907,014	-	2,736,216	-	-	-	-	-	-	-	-	5,907,014
RR 16T FY19-20	-	-	-	-	-	-	-	-	9,814,100	-	-	-	9,814,100
GPP Share Transfer to Clinics - BH-PH4	-	-	-	21,174,684	-	-	-	503,650	-	18,620,000	-	-	39,794,684
Transfer From 451 to 404 & 16T Fund	-	1,198,107	2,747,251	254,943	1,158,177	351,009	1,339,891	523,084	404,523	4,587,050	10,040,152	8,728,911	29,290,658
Capital Expenses Fund 404	1,425,382	19,800	208,286	1,681,358	432,810	1,387,275	1,105,118	1,352,056	1,497,848	1,680,568	3,702,895	2,480,809	19,974,933
Total Cash Disbursements	35,585,403	43,085,578	43,389,453	80,250,478	33,230,057	35,552,329	30,487,472	36,557,871	45,141,187	50,337,281	57,779,020	33,944,984	495,311,818
Increase/(Decrease)	(11,554,852)	(4,064,226)	41,469,368	(9,228,150)	4,041,286	(11,969,015)	(1,166,982)	(2,630,186)	(3,766,793)	(3,732,870)	3,708,911	23,873,034	25,060,443
Ending Cash Fund 451	54,847,069	50,782,863	92,272,171	83,043,021	87,084,287	75,125,272	74,019,290	71,389,102	87,823,309	83,890,439	87,587,350	91,472,384	91,472,384
(-) Cash In Transit													
(-) Petty Cash and CC	3,514	5,008	5,734	8,484	5,017	5,261	5,261	6,958	15,991	3,680	3,680	3,680	-
Ending Cash as per G/L	54,850,603	50,787,871	92,277,905	83,049,485	87,089,304	75,130,533	74,024,551	71,396,060	87,839,300	83,894,119	87,621,030	91,476,064	-
Fund 404													
Beginning Balance	72,742,911	72,742,911	71,548,904	68,709,553	68,544,810	67,386,433	67,034,524	65,694,633	65,171,549	64,767,028	60,209,978	50,169,824	-
Transfer In from Fund 451	-	-	-	-	-	-	-	-	-	-	-	-	-
Transfer Out Fund 404	-	(1,198,107)	(2,747,251)	(254,943)	(1,158,177)	(351,009)	(1,339,891)	(523,084)	(404,523)	(4,587,050)	(10,040,152)	(8,728,911)	-
Ending Cash Fund 404	72,742,911	71,548,904	68,799,553	68,544,810	67,386,433	67,034,524	65,694,633	65,171,549	64,767,028	60,209,978	50,169,824	43,442,913	-
Ending Cash Fund 451 & 404	127,500,000	122,329,667	161,071,724	151,587,831	154,470,720	142,158,798	139,713,923	136,560,651	132,960,335	124,100,415	117,787,174	134,915,297	-

CREDENTIALS REPORT OF RECOMMENDED ACTIONS FOR BOARD APPROVAL, May 14, 2021
(Medical Executive Committee Approval Date: April 13, 2021)

The following practitioners were reviewed for initial appointment, reappointment, changes in staff status (category), additional privilege requests, etc. Membership factors include licensure, DEA, professional liability insurance, staff requirements, etc. Qualitative/quantitative factors include: peer review, performance improvement, clinical activity, privileging, competence, technical skill, behavior, health, medical records, blood review, medication usage, litigation history, utilization and continuity of care.

INITIAL APPOINTMENTS

NAME	SPECIALTY / SERVICE	STAFF STATUS	APPOINTMENT PERIOD
Adams, Ninos P., MD	Tele-Psychiatry / Psychiatry	Provisional	05/14/2021 – 05/01/2023
Colton, Adam J., DO	Family Medicine / Family Medicine	Provisional	05/14/2021 – 05/01/2023
Chan, Albert D., MD	Orthopedic Surgery / Surgical Services	Provisional	05/14/2021 – 05/01/2023
DeCalo, Niv E., MD	Diagnostic Radiology / radiology	Provisional	05/14/2021 – 05/01/2023
Foglar, Christian, MD	Orthopedic Surgery / Surgical Services	Provisional	05/14/2021 – 05/01/2023
Kolade, Akindele E., MD	Tele-Psychiatry / Psychiatry	Provisional	05/14/2021 – 05/01/2023
Wagner, Ariel E., MD	Family Medicine OB / Family Medicine	Provisional	05/14/2021 – 05/01/2023

REAPPOINTMENTS

NAME	SPECIALTY/SERVICE	STAFF STATUS	REAPPOINTMENT PERIOD
Arrington, Cammon B., MD	Pediatric Cardiology / Pediatrics	Courtesy	06/01/2021 – 06/01/2023
Cintron, Linda M., MD	Anesthesia / Anesthesia	Active	06/01/2021 – 06/01/2023
Markham, Morgan A., PA	Physician Assistant / Surgical Specialties	Advanced Practice Professional	06/01/2021 – 06/01/2023
Meyerhoff, Jamie E., CNM	Nurse Midwife / OBGYN	Advanced Practice Professional	06/01/2021 – 06/01/2023
Moon-Grady, Anita J., MD	Pediatric Cardiology / Pediatrics	Courtesy	06/01/2021 – 06/01/2023
Peyvandi, Shabnam, MD	Pediatric Cardiology / Pediatrics	Courtesy	06/01/2021 – 06/01/2023
Shi, Anna J., MD	Ophthalmology / Surgical Specialties	Active	06/01/2021 – 12/01/2021
Worsham, Stephen A., MD	Urology / Surgical Specialties	Courtesy	06/01/2021 – 06/01/2023
Yoo, Frank K., MD	Neurosurgery / Surgical Specialties	Active	06/01/2021 – 06/01/2023

RELEASE FROM PROCTORING: The following practitioners have completed their basic and/or advanced procedure proctoring requirements.

NAME	SPECIALTY	Service	RECOMMEND
Appleton, Christopher D., DO	Pathology	Pathology	Acknowledge
Adetuyi, Olusegun A., MD	Family Medicine OB	Family Medicine	Acknowledge
Bulleit, Erin E., MD	Family Medicine	Family Medicine	Acknowledge
Burke, Julia C., DO	OBGYN	OBGYN	Acknowledge
DeLeon, Damon A., MD	Psychiatry	Psychiatry	Acknowledge
Holt, Larkin S., MD	Family Medicine	Family Medicine	Acknowledge
Jacobs, Abby J., NNP	Neonatal NP	Pediatrics	Acknowledge
Ko, Grant N., MD	Psychiatry	Psychiatry	Acknowledge
Lowery, Janel M., CRNA	Nurse Anesthetist	Anesthesia	Acknowledge
Markham, Morgan A., PA	Physician Assistant	Surgical Specialties	Acknowledge
Malish, Sterling L., MD	Pulmonary, Critical Care Medicine	Medical Specialties	Acknowledge
Mittal, Anuj, MD	Family Medicine	Family Medicine	Acknowledge
Orchard, Derek A., DO	Emergency Medicine	Emergency Medicine	Acknowledge
Pollack, Louis D., MD	Neonatology	Pediatrics	Acknowledge
Punjabi, Shamita D., MD	Pediatric Hospitalist	Pediatrics	Acknowledge
Ramirez, Julie A., NP	Nurse Practitioner	Trauma	Acknowledge
Scannell, Michael C., MD	Anesthesia	Anesthesia	Acknowledge
Shi, Anna J., MD	Ophthalmology	Surgical Specialties	Acknowledge
Shoemaker, Beverly A., NNP	Neonatal NP	Pediatrics	Acknowledge
Stewart, Christopher C., MD	Pediatrics	Pediatrics	Acknowledge
Uchtmann, Nathan	Medical Specialties / Pediatrics	Medical Specialties / Pediatrics	Acknowledge
Wu, Anny, DO	Internal Medicine Hospitalist	Medical Specialties	Acknowledge

CHANGES IN STAFF STATUS: The following practitioners have been transferred to the appropriate staff category.

NAME	SPECIALTY	SERVICE	Current / Requested Status	Recommend
Appleton, Christopher D., DO	Pathology	Pathology	Provisional to Active	Acknowledge
Paris, Amber N., FNP	Nurse Practitioner - Clinic	Family Medicine	Leave of Absence 10/01/2020 – 07/01/2021	Acknowledge
Shi, Anna J., MD	Ophthalmology	Surgical Specialties	Provisional to Active	Acknowledge
Stewart, Christopher C., MD	Pediatrics	Pediatrics	Provisional to Active	Acknowledge
Uchtmann, Nathan	Medical Specialties / Pediatrics	Medical Specialties / Pediatrics	Provisional to Active	Acknowledge
Wu, Anny, DO	Internal Medicine Hospitalist	Medical Specialties	Provisional to Active	Acknowledge

LOCUMS TENENS/TEMPORARY PRIVILEGES: The following practitioner(s) were granted Temporary privileges.				
NAME	SPECIALTY / SERVICE	REASON	DATES	RECOMMEND
None				
REQUEST TO ADD OR AMEND PRIVILEGES: The following practitioners have requested additional privileges and have completed additional training and/or have otherwise met the privilege criteria. Approved privileges shall be granted for the remainder of the current appointment period. *COVID privileges granted from Date of Coverage to 60-days following declared end of COVID Disaster				
NAME	SPECIALTY	SERVICE	PRIVILEGE(S) REQUESTED	RECOMMEND
Ajoc, Jose G, Jr., MD	Family Medicine Hospitalist	Family Medicine	Relinquishing of Arterial Lines, Central Venous Line Placement, Intubation and Procedural Sedation	Acknowledge
Goddard, Brooke, MD	Emergency Medicine	Emergency Medicine	Critical Care Medicine COVID Coverage	Acknowledge
Guez, Ghislaine Y., MD	Internal Medicine Hospitalist	Medical Specialties	Relinquishing of Lumbar Puncture, Thoracentesis and Insertion and management of central venous catheters and arterial lines	Acknowledge
Kong, Anna, MD	Family Medicine	Family Medicine	Relinquishing 4th Degree lacerations	Acknowledge
Lawson, Robert, MD	Emergency Medicine	Emergency Medicine	Critical Care Medicine COVID Coverage	Acknowledge
Lien, Conway, MD	Radiology	Radiology	Requesting Mammography privileges	Acknowledge
Louis, Paul M., MD	Emergency Medicine	Emergency Medicine	Critical Care Medicine COVID Coverage	Acknowledge
McDaniels, Ian M., MD	Family Medicine	Family Medicine	Relinquishing Vasectomy Privileges	Acknowledge
Olaes, Karen L., MD	Emergency Medicine	Emergency Medicine	Critical Care Medicine COVID Coverage	Acknowledge
Otto, Emily P., ACNP	Trauma NP	Trauma	Requesting Central Venous Catheter, Chest tube insertion, Chest tube removal and procedural sedation	Acknowledge
Vigil, Valerie A., MD	Emergency Medicine	Emergency Medicine	Critical Care Medicine COVID Coverage	Acknowledge

RELEASE FROM ADVANCED PROCEDURE TEACHING / TRAINING: The following practitioners have completed their advanced procedure teaching/training requirements in the following privileges as per MSP008-4. They are eligible to apply for these privileges.				
NAME	SPECIALTY	SERVICE	REASON	RECOMMEND
Dudley, Pamela A., ACNP	Trauma	Trauma	TNP Preceptor Release for Clearance of C-Spine	Acknowledge
Otto, Emily P., ACNP	Trauma	Trauma	TNP Preceptor Release for Central Venous Catheter Placement, Chest Tube Insertion & Removal, Procedural Sedation	Acknowledge

RESIGNATIONS: The following practitioners have voluntarily resigned their staff membership and privileges or AHP status. Practitioners were in good standing with the Medical Staff of Natividad at the time of the resignation, unless specified below.

NAME	SPECIALTY	SERVICE	EFFECTIVE DATE	RECOMMEND
Ibrahimi, Waheed S., MD	Internal Medicine Hospitalist	Medical Specialties	03/17/2021	Acknowledge
Irvine, Christopher J., MD	Family Medicine Hospitalist	Family Medicine	03/11/2021	Acknowledge
Jones, Phillip T., NP	Psychiatry NP	Psychiatry	03/12/2021	Acknowledge
Refaat, Motasem I., MD	Orthopedic Surgery	Surgical Specialties	03/09/2021	Acknowledge
Sabbag, Samir A., MD	Psychiatry	Psychiatry	03/01/2021	Acknowledge
Tapchom, Ange B., CRNA	Nurse Anesthetist	Anesthesia	04/01/2021	Acknowledge

List of Qualified Nurses: The following Nurse(s) have met the competencies to perform the below approved Standardized Procedures:

STANDARDIZED PROCEDURE	LIST OF QUALIFIED NURSES	RECOMMEND
Rapid Response Nurse	List Attached	Recommend
Ultrasound Guided Peripheral Inserted Intravenous (USGPIV)	List Attached	Recommend

LIST OF QUALIFIED NURSES
RAPID RESPONSE NURSE –
UPDATED: March 5, 2021

ICU:

1. Nathan Dickman
2. Rubel Kaur
3. Ping Lee
4. Jacqueline Siino
5. Marjorie Balleras
6. Gabrielle Carroll
7. Tracy Chavez
8. Shuo Li
9. Jason Tamayo
10. Aileen Ajoc
11. Ildefonso Cusi
12. Germa Hilario
13. Sylvia Miguel
14. Remey Onquit
15. Maria Tablante
16. Tina Cooks
17. Jason Sullivan
18. Danielle Coon
19. Jennifer Jean Pierre
20. Alyssa O'Donnell (Saldano)
21. Jiyoung Shin
22. Potelwa Koliswa-Willam,
23. Rita Green-Meadow
24. Angelica Hernandez
25. Talia Gonzales
26. Virginia Ruddoc-Codoni

LIST OF QUALIFIED NURSES
ULTRASOUND GUIDED PERIPHERAL INSERTED INTRAVENOUS (USGPIV)

UPDATED: March 5, 2021

ICU:

Ildefonso, Cusi

Lee, Ping

Onquit, Remey

Tamayo, Jason

Jung, Ryan

MEDICAL SURGICAL / IMC:

Chacon, Valerie

De La Rosa, Richard

Garcia, Jesus

Illgan, Arjay

Lagarnia, Ralph

Ortega, Jose

Geronimo, Jemilie

Emergency Department:

Caldera, Cassandra

Chiang, Les

Clay, Coral

Clifford, Casey

Emmel-Melching, Denise

Groeneveld, Courtney

Kohler, Dane

Lagasca, Arica

Peabody, Chad

Perez, Abraham

Roach, Amber

Rosenberg, Ilana

Tribley, Katie

Villagomez, Jose (Joe)

Wheeler, Helen