



Finance Committee Meeting 2021

June 11, 2021



Finance Committee Meeting

Friday, June 11, 2021

8:30 AM

***** VIDEO CONFERENCE TELEPHONIC MEETING *****

AGENDA

IMPORTANT NOTICE Regarding COVID 19

Based on guidance from the California Department of Public Health and the California Governor's Office, in order to minimize the spread of the COVID-19 virus, Natividad Medical Center ("Natividad") Finance Committee meetings will be held entirely by Zoom. There will be no physical location for these meetings. Committee Members shall participate in the meeting by Zoom.

To participate in this Natividad Finance Committee meeting, the public are invited to observe and address the Committee via Zoom.

The meeting will be conducted via teleconference using the Microsoft Zoom program. This gives the public two options. The public may attend the meeting by phone. Or, the public may attend and observe the Zoom meeting via computer audio.

To participate by phone call use any of these numbers below:

- +1 971 247 1195 US (Portland)
- +1 253 215 8782 US (Tacoma)
- +1 346 248 7799 US (Houston)
- +1 602 753 0140 US (Phoenix)
- +1 720 928 9299 US (Denver)

Enter the Meeting ID number: 961 7495 4866 when prompted. You will then enter the Password: 590310 when prompted.

Or, to attend the Finance Committee meeting by Zoom computer audio click the following link:

<https://natividad.zoom.us/j/96174954866?pwd=cGVUcEJTTU53aGsyd0tJbDRibUttQT09>

You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.

1. If a member of the public wishes to comment on a particular agenda item, the public is strongly encouraged to submit their comments in writing via email to the Natividad Finance Committee at Natividadpubliccomments@natividad.com by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record.
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telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only.

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 5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

Call to Order

Marcia Atkinson, Chair

Roll Call

Agenda Additions/Corrections

Noemi Ferguson

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of May 14, 2021 Finance Committee Meeting. *Pages 8-13*

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A. *Pages 14-53*

Scheduled Items/Discussion Items

3. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Chief Executive Officer for Natividad Medical Center to execute the Professional and Call Coverage Services Agreement with Central Coast Nephrology to provide nephrology services at Natividad, extending the term by twelve months (July 1, 2021 to June 30, 2022) for a revised full agreement term July 1, 2020 to June 30, 2022), and adding \$280,000 for a revised not to exceed \$530,000 for the period July 1, 2020 to June 30, 2022; and
 - b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$25,000) of the original contract amount and do not significantly change the scope of work. *Pages 54-55 (Jeanne-Ann Balza)*
4. Receive and Approve April 2021 Financial Report. *Pages 56-68* **Daniel Leon, CFO**

Adjournment

**NEXT FINANCE COMMITTEE MEETING:
FRIDAY, JULY 9, 2021 AT 8:30 A.M.**

***** VIDEO CONFERENCE TELEPHONIC MEETING *****

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Finance Committee as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Finance Committee shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed, and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



Finance Committee Meeting

Friday, June 11, 2021

Consent Items

Attachment A

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| 1. <i>Pages 14-15</i> | <ol style="list-style-type: none">Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Add-on Orders IWS-285100, IWS-361696, IWS-409086, IWS-449631, IWS-450178, and IWS-334617, Product Replacement Amendment P202110045950, and Service Order MHS17469 to the Agreement (A-14454) with Change Healthcare Technologies, LLC adding \$105,919 for a total amount not to exceed \$4,637,828, with no change to the agreement term of July 1, 2019 through June 30, 2024.Authorize the Chief Executive Officer for NMC or his designee to execute up to five (5) future add-on orders, services orders, or product replacement amendments which do not significantly alter the scope of work and do not exceed \$50,000 per item. |
| 2. <i>Pages 16-17</i> | <ol style="list-style-type: none">Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Enrollware Software for web-based class scheduling and student registration services for an amount not to exceed \$6,000 with an agreement term of August 1, 2021 through July 31, 2022Approve the NMC Chief Executive Officer's recommendation to accept non-standard risk provisions within the agreement. |
| 3. <i>Pages 18-19</i> | <ol style="list-style-type: none">Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a Hospital Participation Agreement with American College of Surgeons (ACS) for participation in the ACS Trauma Quality Improvement Program for an amount not to exceed \$111,400 with an agreement term July 1, 2021 through June 30, 2026.Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, no warranty, limitations on liability, and governing laws within the agreement.Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement, which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$11,140) of the original cost of the agreement. |
| 4. <i>Pages 20-21</i> | <ol style="list-style-type: none">Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Ray A. Morgan Company, Inc. for copy machine lease and print services for an amount not to exceed \$1,782,164 with an agreement term retroactive from June 11, 2021 through June 10, 2026Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$178,216) of the original cost of the agreement. |
| 5. <i>Pages 22-23</i> | <ol style="list-style-type: none">Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with 3M Health Information Systems, Inc. for medical records coding software and maintenance services for an amount not to exceed \$1,144,010 with an agreement term of August 9, 2021 through August 8, 2026.Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$114,401) of the original cost of the agreement.Approve the NMC Chief Executive Officer's recommendation to accept non-standard |

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| | indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement. |
| 6. <i>Pages 24-25</i> | <ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with HeartFlow, Inc. for analysis of cardiac disease services for an amount not to exceed \$136,000 with an agreement term of July 1, 2021 through June 30, 2023. b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the Master Services Agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$13,600) of the original cost of the agreement. |
| 7. <i>Pages 26-27</i> | <ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-12637) with Intelligent Medical Objects, Inc. for software license, support and maintenance services, with no change to the agreement term of January 28, 2014 through April 30, 2022, and adding \$98,997 for a revised total agreement amount not to exceed \$527,357. |
| 8. <i>Pages 28-29</i> | <ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Nuance Communications, Inc. for Dragon Medical, and PowerShare software license services for an amount not to exceed \$588,268 with an agreement term retroactive to July 1, 2021 through June 30, 2026. b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$58,827) of the original cost of the agreement per each amendment. c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement. |
| 9. <i>Pages 30-31</i> | <ul style="list-style-type: none"> a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14417) with Boris Borazjani, M.D., Inc. to provide general and acute care surgical services at Natividad, extending the agreement term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised full agreement term of July 1, 2019 to June 30, 2023, and adding \$200,000 for revised not to exceed amount of \$700,000 in the aggregate; and b. Authorize the Deputy Purchasing Agent or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount. |
| 10. <i>Pages 32-33</i> | <ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement (A-14150) with Kuong Ngann, D.O. to provide general and acute care surgical services at Natividad, extending the agreement term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised full agreement term of November 1, 2018 to June 30, 2023, and adding \$600,000 for a revised not to exceed amount of \$1,500,000 in the aggregate; and b. Authorize the Chief Executive Officer or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount. |
| 11. <i>Pages 34-35</i> | <ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14387) with Thai Lan Tran, M.D. Inc. to provide general and acute care surgical services at Natividad, extending the agreement term by thirty-six months (July 1, 2021 to June 30, 2024) for a revised full agreement term of June 1, 2019 to June 30, 2024, and adding \$1,000,000 for revised not to exceed amount of \$1,650,000 in the aggregate; and b. Authorize the Chief Executive Officer or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$65,000) of the original contract amount. |
| 12. <i>Pages 36-37</i> | <ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A- |

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| | <p>14310) with Monterey County Eye Associates, Inc. to provide ophthalmology services, extending the term by thirty-six months (July 1, 2021 to June 30, 2024) for a revised full term of June 1, 2019 to June 30, 2024, and adding \$802,274 for a revised amount not to exceed of \$1,306,274 in the aggregate; and</p> <p>b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this agreement which do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$54,600) of the original cost of the agreement.</p> |
| <p>13. <i>Pages 38-39</i></p> | <p>a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14390) with Allen Radner, M.D. to provide infectious disease physician services, extending the term by twelve months (July 1, 2021 to June 30, 2022) for revised term July 1, 2019 to June 30, 2022, and adding \$92,700 for a revised not to exceed amount of \$278,100 in the aggregate; and</p> <p>b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not exceed ten percent 10% (\$18,540) of the original contract amount.</p> |
| <p>14. <i>Pages 40-41</i></p> | <p>a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14384) with Sweet, Renfer & Milanese MD to provide urology services at Natividad, extending the term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised full term of July 1, 2019 to June 30, 2023; and adding \$625,500 for revised not to exceed amount \$1,251,000 in the aggregate; and</p> <p>b. Authorize the Chief Executive Officer or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$62,550) of the original contract amount.</p> |
| <p>15. <i>Pages 42-43</i></p> | <p>a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with Salinas Valley Memorial Healthcare System, dba Salinas Valley Medical Clinic to provide hematology oncology services, extending the term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised term July 1, 2019 to June 30, 2023, and adding \$360,000 for a revised not to exceed amount of \$720,000 in the aggregate; and</p> <p>b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not exceed ten percent 10% (\$36,000) of the original contract amount.</p> |
| <p>16. <i>Pages 44-45</i></p> | <p>a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14431) with Neurorescue, a Professional Medical Corp. to provide neurosurgical services, extending the term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised term of July 1, 2019 to June 30, 2023, and adding \$200,000 for a revised amount not to exceed \$700,000 in the aggregate; and</p> <p>b. b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.</p> |
| <p>17. <i>Pages 46-47</i></p> | <p>a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14383) with Minh Q. Tran M.D. Inc. to provide neurosurgical services at Natividad, extending the term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised term of July 1, 2019 to June 30, 2023, but not adding funds to the aggregate not to exceed amount; and</p> <p>b. b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.</p> |

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| 18. <i>Pages 48-49</i> | <ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14429) with West Coast Brain and Spine Institute, Inc. to provide neurosurgical services at Natividad, extending the term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised term of July 1, 2019 to June 30, 2023, but not adding funds to the aggregate not to exceed amount; and b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount. |
| 19. <i>Pages 50-51</i> | <ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14424) with Kevin Yoo MD, APC to provide neurosurgical services at Natividad, extending the term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised term of July 1, 2019 to June 30, 2023, but not adding funds to the aggregate not to exceed amount; and b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount. |
| 20. <i>Pages 52-53</i> | <ul style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendix A to adjust the salary range for the classification of Hospital Director of Food Services, as indicated; and b. Direct the Human Resources Department to implement the changes in the Advantage HRM System. |



Finance Committee Meeting

Friday, May 14, 2021

8:30 AM

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MINUTES

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 5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

NMC Staff/County: Daniel Leon, Andrea Rosenberg, Jeanne-Ann Balza, Nancy Buscher, Dr. Craig Walls, Dr. Charles Harris

Call to Order

Marcia Atkinson, Chair

Roll Call

Present

Marcia Atkinson

Libby Downey

Dr. Gary Gray

Dr. Chris Carpenter

Not Present

None

Agenda Additions/Corrections

Noemi Ferguson

Public Comments (Limited 3 minutes per speaker)

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made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of April 9, 2021 Finance Committee Meeting.

MOTION: *Motion to approve the minutes of April 9, 2021 Finance Committee Meeting moved by Libby Downey, seconded by Dr. Gary Gray and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

Dr. Gary Gray: AYE

Dr. Chris Carpenter: NO VOTE

Marcia Atkinson: AYE

Libby Downey: AYE

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A.

MOTION: *Motion to approve Consent Items for consideration by the NMC Board of Trustees, Attachment A, item 1 through 21, moved by Dr. Chris Carpenter, seconded by Libby Downey, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

Dr. Gary Gray: AYE

Dr. Chris Carpenter: AYE

Marcia Atkinson: AYE

Libby Downey: AYE

Scheduled Items/Discussion Items

3. Receive and Approve March 2021 Financial Report.

Daniel Leon, CFO

MOTION: *Motion to accept the March 2021 Financial Reports moved by Libby Downey, seconded by Dr. Chris Carpenter, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

Dr. Gary Gray: AYE

Dr. Chris Carpenter: AYE

Marcia Atkinson: AYE

Libby Downey: AYE

Adjournment at 8:45am

Marcia Atkinson, Chair

Recorded by Noemi Ferguson



Finance Committee Meeting
Friday, May 14, 2021
Consent Items
MINUTES
Attachment A

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| 1. | <p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with Salinas Valley Plastic Surgery Associates for plastic surgery services, extending the term of agreement by twenty-four months (July 1, 2021 to June 30, 2023) for a revised agreement term of July 1, 2019 through June 30, 2023 and adding \$365,000 for a revised total not to exceed amount of \$730,000 in the aggregate; and</p> <p>b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to sign up to three additional amendments to this agreement where the amendments do not exceed 10% (\$36,500) of the current agreement amount and do not significantly change the scope.</p> |
| 2. | <p>Authorize an increase to the total approved agreement amount for the elevator maintenance and repair service agreement with ThyssenKrupp Elevator Corporation, adding \$313,200 for a revised total amount not to exceed \$1,006,062, with no change to the agreement term of January 1, 2015 through December 31, 2022.</p> |
| 3. | <p>a. Authorize the County Counsel to execute an Agreement for Specialized Attorney Services (“Agreement”) with Foley & Lardner, LLP for independent consulting and legal services with respect to healthcare matters at Natividad Medical Center (“Natividad”), for a term of July 1, 2021 through June 30, 2024 and for a total agreement amount not to exceed \$500,000; and</p> <p>b. Accept the recommendation of the Chief Executive Officer of Natividad to approve the non-standard professional liability insurance provision in the Agreement; and</p> <p>c. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$50,000) of the agreement amount and do not significantly change the scope of work.</p> |
| 4. | <p>Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an Amendment No. 1 to Agreement with Specialized Attorney Services with Hooper, Lundy & Bookman, P.C for legal services with respect to healthcare matters at Natividad Medical Center, adding two years, for a revised full term of July 1, 2018 through June 30, 2023 and adding \$300,000 for a contract amount not to exceed \$1,200,000.</p> |
| 5. | <p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 5 to the agreement (A-13105) with Armanino, LLP dba AMF Media Group for public relations services, extending the agreement an additional one (1) year period (May 1, 2021 through April 30, 2022) for a revised full agreement term of May 1, 2016 through April 30, 2022, and adding \$117,000 for a revised total agreement amount not to exceed \$1,728,900.</p> |
| 6. | <p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 3 to the agreement (A-13074) with Forward Advantage, Inc. for the Imprivata product, a single sign-on solution used by NMC Physicians and Clinical Staff, extending the agreement an additional one (1) year period (March 23, 2021 through March 22, 2022) for a revised full agreement term of March 23, 2016 through March 22, 2022, and adding \$37,200 for a revised total agreement amount not to exceed \$423,767.</p> |
| 7. | <p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13080) with CareFusion Solutions, LLC for medication stewardship and infection prevention surveillance software and maintenance services, extending the agreement an additional fifty-six (56) month period (August 1, 2021</p> |

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| | <p>through March 31, 2026) for a revised full agreement term of March 23, 2016 through March 31, 2026, and adding \$478,723 for a revised total agreement amount not to exceed \$2,036,216.</p> <p>b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (\$28,890) of the original cost of the agreement.</p> |
| 8. | <p>Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13598) with Pacific Health Alliance for project administration (“PA”) services for the County of Monterey’s Esperanza Care Program (Pilot Project for the Remaining Uninsured), extending the agreement an additional twelve (12) month period (January 1, 2022 through December 31, 2022) for a revised full agreement term of August 1, 2017 through December 31, 2022, and adding \$300,000 for a revised total agreement amount not to exceed \$1,450,000.</p> |
| 9. | <p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-13298) with Net Health Systems, Inc. to add the Acute Physical Therapy and Home Exercise and Predictive Analytics modules, extending the agreement term for an additional twenty-nine (29) month period (January 30, 2022 through June 30, 2024) for a revised full agreement term of August 31, 2016 through June 30, 2024, and adding \$24,009 for a revised total agreement amount not to exceed \$347,429.</p> |
| 10. | <p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14571) with Press Ganey Associates, Inc., for use of its Strategic Workforce Solution product, with no change to the agreement term of January 1, 2020 through December 31, 2023, and adding \$79,641 for a revised total agreement amount not to exceed \$502,635.</p> <p>b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the Master Services Agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$41,479) of the original cost of the agreement.</p> |
| 11. | <p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with CE Broker, Inc. for automated license verification services at NMC for an amount not to exceed \$60,000 with an agreement term retroactive to April 1, 2021 through March 31, 2024.</p> <p>b. Approve the NMC Chief Executive Officer’s recommendation to accept non-standard insurance provisions within the agreement.</p> |
| 12. | <p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-14382) with Cynthia Harlowe for consulting services related to Joint Commission accreditation at NMC, extending the agreement an additional two (2) year period (July 1, 2021 through June 30, 2023) for a revised full agreement term of July 1, 2019 through June 30, 2023, and adding \$250,000 for a revised total agreement amount not to exceed \$750,000.</p> |
| 13. | <p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Community Homeless Solutions for the provision of physician services at the Central Coast Respite Center for the period June 1, 2021 to May 31, 2023. There is no cost for this Agreement.</p> |
| 14. | <p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Access Support Network for the provision of physician services at Access Support Network Syringe Exchange Program for the period June 1, 2021 to May 31, 2022. There is no cost for this Agreement.</p> |
| 15. | <p>a. Authorize the Chief Executive Office for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with CEP America-Psychiatry, PC, a California professional corporation dba Vituity to provide psychiatry services at NMC for the period the June 1, 2021 to May 31, 2024 for an amount not to exceed \$8,236,050 in the aggregate; and</p> <p>b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$823,605) of the original contract amount.</p> |

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| 16. | <p>a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with Delphine Engel MD to provide general and acute care surgical services at Natividad, extending the agreement term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised full agreement term of July 1, 2019 to June 30, 2023, but not adding funds to the aggregate not to exceed amount; and</p> <p>b. Authorize the Deputy Purchasing Agent or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.</p> |
| 17. | <p>Authorize the County Counsel to execute an Amendment No. 7 to the Services Agreement ("Agreement") with Latham & Watkins LLP. for the provision of healthcare legal services at Natividad Medical Center, adding 3 years, for a revised full term from May 10, 2010 through June 30, 2024, for a total agreement amount not to exceed \$1,510,000.</p> |
| 18. | <p>a. Authorize payment to Medical Information Technology, Inc. (MEDITECH) for routine maintenance services on the various MEDITECH software system modules implemented at Natividad Medical Center in an amount not to exceed \$356,784, as well as funds to cover fees for new interfaces and enhancements not to exceed \$43,216. The total for this agreement will not exceed \$400,000 for the period of July 01, 2021 through June 30, 2022.</p> |
| 19. | <p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-14393) with Total Renal Care, Inc. for acute dialysis services, extending the agreement an additional two (2) year period (July 1, 2021 through June 30, 2023) for a revised full agreement term of July 1, 2019 through June 30, 2023, and adding \$1,000,000 for a revised total agreement amount not to exceed \$2,349,734.</p> |
| 20. | <p>Approve and authorize an increase to Natividad's purchase order DO 9600 24666 issued to First Alarm Security and Patrol (an Allied Universal Company) for unarmed security guard services pursuant to the Monterey County Request for Proposal (RFP)#Fiscal Year 2020-21, increasing the purchase order from \$2,070,000 to \$2,600,000 (an additional \$530,000).</p> |
| 21. | <p>Authorize the Chief Executive Office for Natividad Medical Center (NMC) or his designee to execute an agreement with one of the selected qualified contractors that receive a notice of award from the County Contracts-Purchasing Department pursuant to the County's Request for Proposal (RFP) 10744 for Uniform Security Guard Services, with an initial Agreement term of July 1, 2021 through June 30, 2022 plus the option to extend for two (2) additional one (1) year periods, and with a total agreement amount not to exceed \$4,500,000.</p> |

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Change Healthcare Technologies, LLC Amendment No. 3

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Add-on Orders IWS-285100, IWS-361696, IWS-409086, IWS-449631, IWS-450178, and IWS-334617, Product Replacement Amendment P202110045950, and Service Order MHS17469 to the Agreement (A-14454) with Change Healthcare Technologies, LLC adding \$105,919 for a total amount not to exceed \$4,637,828, with no change to the agreement term of July 1, 2019 through June 30, 2024.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to five (5) future add-on orders, services orders, or product replacement amendments which do not significantly alter the scope of work and do not exceed \$50,000 per item.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Add-on Orders IWS-285100, IWS-361696, IWS-409086, IWS-449631, IWS-450178, and IWS-334617, Product Replacement Amendment P202110045950, and Service Order MHS17469 to the Agreement (A-14454) with Change Healthcare Technologies, LLC adding \$105,919 for a total amount not to exceed \$4,637,828, with no change to the agreement term of July 1, 2019 through June 30, 2024.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to five (5) future add-on orders, services orders, or product replacement amendments which do not significantly alter the scope of work and do not exceed \$50,000 per item.

SUMMARY/DISCUSSION:

Change Healthcare has been providing services to Natividad since 2007, including the Picture Archiving and Communication System (PACS), which is an imaging medical software that provides an electronic process for Radiologists to view and manipulate images, Conserus Workflow Intelligence (CWI), a peer review component that allows the Radiologist to quality check reports, and Cardiology Picture Archiving and Communication Systems (CPACS), which allows us the ability to create a single platform and storage for echocardiograms.

In 2019 Natividad entered into a new agreement with Change Healthcare providing continued use of existing hardware and software through June 30, 2024. This amendment number 3 to the 2019 agreement provides the following:

- PACS Upgrade – Server Operating System (OS) upgrade to a version supported by Microsoft as well as PACS software upgrade to the latest version.
- PACS Training Credits - Provides Radiologists and technologists training on the 3D imaging system.
- CPACS Upgrade – No cost upgrade to latest version (14.3) of the Cardiology imaging system. Natividad had previously paid for an upgrade to the 14.2 version.
- CPACS License Conversion – no cost change to part numbers and descriptions.

- Interqual Training Credits – provides new Case Management nurses with training on the Interqual hospitalization evaluation software.
- DSR Mapping – mapping of stored Cardiology ultrasound measurements to the new Natividad ultrasound technology.
- Nuance Integration – provides an interface between Powerscribe and Meditech. Allows new Radiology group to update patient records in Meditech.
- Critical Results – Critical Results software interfaces with PACS workflow software. Allows Radiologists to track critical patient results.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 3 as to form and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on June 11, 2021.

FINANCING:

The cost for this amendment No. 3 is \$105,519, all of which is included in the Fiscal Year 2020-21 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for a software system which improves data processing at NMC. The use of this system directly contributes to a more efficient and effective use of resources within the organization.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Timothy Fitzgerald, IT Project Management Analyst, 783.2716

Approved by: Charles R. Harris M.D., Interim Chief Executive Officer, 783.2553

Attachments:

Change Healthcare

Change Healthcare Master Relationship Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Enrollware Software Services Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Enrollware Software for web-based class scheduling and student registration services for an amount not to exceed \$6,000 with an agreement term of August 1, 2021 through July 31, 2022
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard risk provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Enrollware Software for web-based class scheduling and student registration services for an amount not to exceed \$6,000 with an agreement term of August 1, 2021 through July 31, 2022
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard risk provisions within the agreement.

SUMMARY/DISCUSSION:

Certain certifications are required for NMC staff to have the ability to give appropriate, lifesaving care to our patients, families, and significant others when necessary. Our current process for staff to register for required certification courses, i.e. Basic Life Support (BLS), Advanced Cardiovascular Life Support (ACLS), and Pediatric Advanced Life Support (PALS) and Neonatal Resuscitation Program (NRP) classes, is to come to the Nursing Education Department during the hours they are open (7:00 am to 4:00 pm), inquire about course dates, register and pay by check or cash. This process requires our staff who work nights or have a day off to stay over or come in on their day off to sign-up for our classes.

The utilization of Enrollware will allow NMC staff easy access to register and pay online for our live classes 24 hours a day. Additional information related to course requirements is also provided. This program will also track and issue Continuing Education Units, as well as, issue ecards. This implementation of Enrollware will increase staff satisfaction and allow the Nursing Education Department to communicate more clearly and operate more efficiently.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on June 11, 2021.

FINANCING:

The cost for this agreement is \$6,000, which is included in the Fiscal Year 2021-22 Recommended Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for a software system which improves data processing at NMC. The use of this system directly contributes to a more efficient and effective use of resources within the organization.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Susan V. Watson, MSN, RN, Interim Director of Nursing Education & Simulation, 783-2851

Approved by: Charles R. Harris M.D., Interim Chief Executive Officer, 783-2553

Attachments:

Enrollware Services Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

American College of Surgeons Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a Hospital Participation Agreement with American College of Surgeons (ACS) for participation in the ACS Trauma Quality Improvement Program for an amount not to exceed \$111,400 with an agreement term July 1, 2021 through June 30, 2026.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, no warranty, limitations on liability, and governing laws within the agreement.
- c. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement, which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$11,140) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a Hospital Participation Agreement with American College of Surgeons (ACS) for participation in the ACS Trauma Quality Improvement Program for an amount not to exceed \$111,400 with an agreement term July 1, 2021 through June 30, 2026.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, no warranty, limitations on liability, and governing laws within the agreement.
- c. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement, which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$11,140) of the original cost of the agreement.

SUMMARY/DISCUSSION:

On February 5, 2013, the Board of Supervisors approved (A-12391) Natividad Medical Center's (NMC) Hospital Participation Agreement with the American College of Surgeons to participate in their National Surgical Quality Improvement Program. This Agreement is very similar and allows NMC to participate in ACS's Trauma Quality Improvement Program (ACS TQIP).

The ACS TQIP is a database and reporting system that provides NMC with fact-based information needed to make quick, confident decisions in support of the hospital's quality improvement initiatives. The database and reporting system allow NMC to evaluate our performance compared to other Level II Trauma Centers and evaluate our outcomes, complications, and risk-adjusted mortality. The database and reporting system allow NMC to improve performance through comparative analysis of outcomes across appropriately risk-adjusted populations and compare patient-care patterns among physicians. ACS TQIP is the leading nationally validated, risk-adjusted, outcomes-based program to measure and improve the quality of trauma care. Participation in ACS TQIP will satisfy the American College of Surgeons - Committee on Trauma's requirement (CD15-5), "All trauma centers must use a risk-adjusted benchmarking system to measure performance and outcomes". The ACS TQIP database and reporting system is used by many public and private trauma centers in California and throughout the nation, such as Santa Clara Valley Medical Center and Stanford Hospital.

NMC's Information Technology Department has reviewed the database and reporting system and found that it does not pose a security risk.

ACS has provided an ACORD Certificate of Liability Insurance for Commercial General (GL) in the amount of \$1,000,000 each occurrence and \$2,000,000 in the general aggregate. NMC requests that the Board of Supervisors (BOS) authorize a modification of the County's insurance requirements, as ACS will not agree to provide the additional insured or primary and non-contributory language for the GL, as well as provide the Worker's Compensation certificate. In addition, NMC requests that the BOS accept non-standard indemnification, warranty and governing law language. NMC does not believe this Agreement exposes County to a significant risk of liability.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on June 11, 2021.

FINANCING:

The cost for this agreement is \$111,400 (plus audit fees at \$2,500 per audit) of which \$22,657 is included in the Fiscal Year 2020-21 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Natividad is a Level II American College of Surgeons verified trauma center. In order to meet the requirements for verification, the organization must go through a stringent review process to ensure all ACS required criteria are met. Natividad is responsible to maintain the ACS criteria in order to remain as a designated and verified trauma center. One of these criteria is participation in a benchmark program which allows Natividad to compare care provided and outcomes with peers and focus quality improvement initiatives on areas of opportunity. Participation in the American College of Surgeons' Trauma Quality Improvement Program (TQIP) satisfies this requirement.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Julie Ramirez, Trauma Program Manager, 772-7350

Approved by: Charles R. Harris M.D., Interim Chief Executive Officer, 783-2553

Attachments:

American College of Surgeons Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Ray A. Morgan Company, Inc. Agreement

Legistar Number: A 21-298

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Ray A. Morgan Company, Inc. for copy machine lease and print services for an amount not to exceed \$1,782,164 with an agreement term retroactive from June 11, 2021 through June 10, 2026
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$178,216) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Ray A. Morgan Company, Inc. for copy machine lease and print services for an amount not to exceed \$1,782,164 with an agreement term retroactive from June 11, 2021 through June 10, 2026
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$178,216) of the original cost of the agreement.

SUMMARY/DISCUSSION:

Currently, SMILE Business Products, Inc. provides copier hardware and support to Natividad. Recently, the level of service provided by SMILE does not meet the expectations of Natividad. This has resulted in extended downtimes to copiers resulting in frustration amongst staff. Due to this, Natividad is looking to move support to Ray Morgan Company. Ray Morgan Company will be providing copiers on lease to Natividad over 5-year schedule. These devices will be fully maintained by Ray Morgan Company to ensure usability and reliability. The copiers will be delivered according to the agreed upon schedule with a total of 82 units over the course of the agreement. Ray Morgan Company will deliver 66 units in year 1, 13 units in year 2, 1 unit in year 3, and 2 units in year 4.

Ray Morgan Company will also be servicing Natividad's existing fleet of laser jet printers, as well as any laser jet printers that Natividad adds to the environment over the length of this agreement. This includes all parts and labor for both machines currently in service and that being held in storage. Currently, Natividad's IT staff maintains this fleet and replaces any printer that requires repair outside of typical errors or maintenance. Ray Morgan Company will provide a level of expertise that Natividad currently does not have which should not only extend the life of our fleet of printers, but also improve the patient and employee experience by minimizing disruptions caused by printer errors and failures.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement is scheduled for review and approval by NMC's Finance Committee and by its Board of Trustees on

June 11, 2021.

FINANCING:

The cost for this agreement is \$1,782,164 of which \$346,531 is included in the Fiscal Year 2021-22 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Establishing a relationship with Ray Morgan Company will allow Natividad to upgrade the copy and print infrastructure of the hospital. This will also give Natividad the expertise needed to lengthen the usable life out of existing printing infrastructure by providing a level support that is currently not able to be provided.

- ☐ Economic Development
- ☐ Administration
- ☐ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Timothy Luttropp, IT Operations Manager, 831-783-2784

Approved by: Charles R. Harris M.D., Interim Chief Executive Officer, 783-2553

Attachments:

Ray Morgan Company Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

3M Health Information Systems, Inc. Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with 3M Health Information Systems, Inc. for medical records coding software and maintenance services for an amount not to exceed \$1,144,010 with an agreement term of August 9, 2021 through August 8, 2026.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$114,401) of the original cost of the agreement.
- c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with 3M Health Information Systems, Inc. for medical records coding software and maintenance services for an amount not to exceed \$1,144,010 with an agreement term of August 9, 2021 through August 8, 2026.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$114,401) of the original cost of the agreement.
- c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

SUMMARY/DISCUSSION:

3M encoder software tool enables Natividad to validate Medicare, Medical and other insurance coverage coding according to the services provided to the customer. The coders are able to identify and append the correct CPT and ICD10 codes based on the documentation of treatment. The codes appended provide the ability to produce reports, monitor trends and reimbursement.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on June 11, 2021.

FINANCING:

The cost for this agreement is \$1,144,010 of which \$228,802 is included in the Fiscal Year 2021-22 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

3M is a government regulated vendor which ensures pricing policies, criteria for discounts, timelines and compliance are fair and consistent for all customers.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Kim Williams-Neal, Director of Health Information Management, 783-2440
Approved by: Charles R. Harris M.D., Interim Chief Executive Officer, 783-2553

Attachments:

3M Health Master Software and Services Agreement
3M Health Business Associate Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

HeartFlow Analysis Order Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with HeartFlow, Inc. for analysis of cardiac disease services for an amount not to exceed \$136,000 with an agreement term of July 1, 2021 through June 30, 2023.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the Master Services Agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$13,600) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with HeartFlow, Inc. for analysis of cardiac disease services for an amount not to exceed \$136,000 with an agreement term of July 1, 2021 through June 30, 2023.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the Master Services Agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$13,600) of the original cost of the agreement.

SUMMARY/DISCUSSION:

Cardiologists utilize this service and other physicians at NMC for selective specialized cardiovascular patients who need further diagnostic work up for assessment of cardiovascular disease. This is a service where patients who have already undergone at Computerized Tomography of the Chest have the results sent out electronically to HeartFlow for further expert analysis.

- The service benefits the NMC patient as it provides a more complete analysis and risk stratification as to the severity (or not) of their coronary arteries.
- HeartFlow provides this outsourced diagnostic service without the need for further invasive cardiac procedures such as expensive and more dangerous invasive cardiac catheterization for some selected Cardiac patients.
- The HeartFlow analysis has shown to be highly accurate in sensitivity and specificity. If the analysis comes back negative, the patient does not need further cardiac testing and further exposure to radiological cardiac tests for the period of the next 24-36 months. Conversely, if this analysis comes back positive, the patient is then referred for further specialized procedures where the blockages have been located and shown to be a significant risk factor. Either way the patient benefits from this advanced cardiac analysis.
- The service also is very beneficial to NMC as it helps to keep the patient in our system rather than transferred out for this further expensive testing. It also speeds up the diagnostic results by a very impressive 4-hour turnaround to know if the patient is suffering from serious cardiac disease.
- This also benefits NMC and its community of patients as it allows us to scan more patients faster for the presence or absence of coronary disease.

- Sometimes this CT Scan has discovered other diseases such as cancers at a much earlier state as it was discovered before other symptoms as a cardiac screening tool.
- Medicare has acknowledged the advantage of this specialized diagnostic procedure, and will reimburse the hospital for this service at a positive rate.
- There is no monthly fee if the service is not utilized. It is only expensed on a selected per patient need basis.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on June 11, 2021.

FINANCING:

The cost for this agreement is \$136,000 of which \$68,000 is included in the Fiscal Year 2021-22 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This procedure further enhances the Health and Human Services in Monterey County as it allows the patient to receive the procedure without leaving NMC. The analysis is completed remotely by national scientific experts who have developed the specific software for predicting the presence or absence of coronary artery disease. Previously patients would have to travel to the San Francisco or Los Angeles area for this type of procedure.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: William Barber, Nursing Services Division Manager, 783-7826

Approved by: Charles R. Harris M.D., Interim Chief Executive Officer, 783-2553

Attachments:

HeartFlow Inc. Analysis Order Agreement and Business Associate Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Intelligent Medical Objects, Inc. Amendment No. 6

Legistar Number: _____

..Title

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-12637) with Intelligent Medical Objects, Inc. for software license, support and maintenance services, with no change to the agreement term of January 28, 2014 through April 30, 2022, and adding \$98,997 for a revised total agreement amount not to exceed \$527,357.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-12637) with Intelligent Medical Objects, Inc. for software license, support and maintenance services, with no change to the agreement term of January 28, 2014 through April 30, 2022, and adding \$98,997 for a revised total agreement amount not to exceed \$527,357.

SUMMARY/DISCUSSION:

Intelligent Medical Object's (IMO)'s Clinical Interface Terminology is a software suite of vocabulary products that provide electronic mapping and standard nomenclature to help NMC manage the complexities of searching and obtaining the myriad of codes from most code standards. Using standard nomenclature is necessary to effectively build reports and was implemented in 2014 to meet the requirements of Meaningful Use, as dictated by Centers of Medicare and Medicaid Services (CMS) and the Health Information and Technology for Economic Health (HITECH) Act. Using electronic mapping and standard nomenclature is also critical for revenue recoupment with the required implementation of International Statistical Classification of Diseases and Related Health Problems (ICD-10).

IMO provides mapping dictionaries that allow for user-friendly vocabularies that contain user-specific and familiar words and phrases, enabling clinicians and information management professionals to find and record the terms they need quickly and easily. IMO then crosslinks to required standardized vocabularies such as Systematized Nomenclature of Medicine (SNOMED) and ICD-9 and 10 codes that help to connect to the patient record, administrative information, academic references, and consumer information. IMO then allows for appropriate electronic mapping for decision support, billing, and information for providers and patients.

MEDITECH, NMC's Electronic Health Record, has collaborated with IMO to incorporate IMO's mapping software within Meditech. MEDITECH subsequently has required all Client/Server facilities, including NMC, to purchase IMO. MEDITECH is not accommodating other mapping and standard nomenclature vendors and IMO is the required vendor pursuant to MEDITECH's contracts and rules.

This request will add funds to the agreement to account for a contractually permitted cost increase. The agreement pricing is based on Natividad's Net Patient Revenue (NPR) which increased substantially when Natividad became a trauma center.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 6 as to form and the Auditor-Controller has reviewed and approved as to payment provisions. This request has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on June 11, 2021.

FINANCING:

The cost of this request is \$98,997, all of which is included in the Fiscal Year 2020-21 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This software brings improved technological capabilities and functionality to Natividad, enhancing and strengthening its technological infrastructure which fosters a sound, secure, and sustainable technology infrastructure.

- ☐ Economic Development
- ☐ Administration
- ☐ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Timothy R. Fitzgerald, IT Project Management Analyst, 783-2716
Approved by: Charles R. Harris M.D., Interim Chief Executive Officer, 783-2553

Attachments:

Intelligent Medical Objects Inc Amendment 6
Intelligent Medical Objects Inc Amendment 5
Intelligent Medical Objects Inc Amendment 4
Intelligent Medical Objects Inc Amendment 3
Intelligent Medical Objects Inc Amendment 2
Intelligent Medical Objects Inc Amendment 1
Intelligent Medical Objects Inc Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Nuance Communication, Inc. Healthcare Master Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Nuance Communications, Inc. for Dragon Medical, and PowerShare software license services for an amount not to exceed \$588,268 with an agreement term retroactive to July 1, 2021 through June 30, 2026.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$58,827) of the original cost of the agreement per each amendment.
- c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Nuance Communications, Inc. for Dragon Medical, and PowerShare software license services for an amount not to exceed \$588,268 with an agreement term retroactive to July 1, 2021 through June 30, 2026.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$58,827) of the original cost of the agreement per each amendment.
- c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

SUMMARY/DISCUSSION:

This agreement includes the Nuance PowerShare product which allows NMC to view, manage and share medical images and diagnostic reports with other hospitals, healthcare professionals, and patients.

In addition, this agreement extends NMC's use of the Dragon speech recognition dictation product and includes an upgrade to Dragon Medical One, which is a cloud-based HITRUST CSF-certified speech recognition solution that provides a consistent and personalized clinical documentation experience across solutions, platforms, and devices regardless of physical location. This allows clinicians to use their voice to securely capture the patient story more naturally and efficiently and is a secure platform for physicians and other clinicians to document complete patient care in the EHR.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the

Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on June 11, 2021.

FINANCING:

The cost for this agreement is \$588,268 of which \$474,671 is included in the Fiscal Year 2021-22 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Supporting the selection and renewal of these products ensures the accurate capture and documentation of patient health information and automates processes that makes clinicians available to provide the highest quality care to the citizens of Monterey County.

- ☐ Economic Development
- ☒ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Timothy R. Fitzgerald, IT Project Management Analyst, 783-2716
Approved by: Charles R. Harris M.D., Interim Chief Executive Officer, 783-2553

Attachments:
Nuance Communications, Inc. Healthcare Master Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Boris Borazjani MD Inc. First Amendment

..Title

- a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14417) with Boris Borazjani, M.D., Inc. to provide general and acute care surgical services at Natividad, extending the agreement term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised full agreement term of July 1, 2019 to June 30, 2023, and adding \$200,000 for revised not to exceed amount of \$700,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14417) with Boris Borazjani, M.D., Inc. to provide general and acute care surgical services at Natividad, extending the agreement term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised full agreement term of July 1, 2019 to June 30, 2023, and adding \$200,000 for revised not to exceed amount of \$700,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

SUMMARY/DISCUSSION:

Natividad received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires acute critical care surgeons to be available in-house with a 15 minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to maintain a core team of quality surgeons made up of employed and independent contract physicians to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit.

Natividad would like to amend the agreement with Dr. Borazjani, a board certified fellowship trained trauma surgeon, so that he can continue to provide general and critical care surgical services as part of the comprehensive trauma services required for a Level II Trauma Center. Dr. Borazjani will participate in the on-call panel and will be paid a daily rate for the coverage services, which may increase due to availability and the need for coverage, but the rate of pay for services remains the same. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees on June 11, 2021.

FINANCING:

The cost of this amendment is \$200,000. The total not to exceed amount of this Agreement is \$700,000. The actual cost is contingent upon Dr. Borazjani's participation in the call panel which may fluctuate based on her availability. Natividad has agreements with multiple providers to ensure sufficient coverage of the trauma services where the total expenditure will not exceed \$1,300,000 annually which is included in Fiscal Year 2021/2022 recommended budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement is required for a Level II Trauma Center and provides Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Charles R. Harris, M.D., Interim Chief Executive Officer, 783.2553

Attachments:

First Amendment
Agreement

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Kuong Ngann DO, Third Amendment

..Title

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement (A-14150) with Kuong Ngann, D.O. to provide general and acute care surgical services at Natividad, extending the agreement term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised full agreement term of November 1, 2018 to June 30, 2023, and adding \$600,000 for a revised not to exceed amount of \$1,500,000 in the aggregate; and
- b. Authorize the Chief Executive Officer or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement (A-14150) with Kuong Ngann, D.O. to provide general and acute care surgical services at Natividad, extending the agreement term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised full agreement term of November 1, 2018 to June 30, 2023, and adding \$600,000 for a revised not to exceed amount of \$1,500,000 in the aggregate; and
- b. Authorize the Chief Executive Officer or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

SUMMARY/DISCUSSION:

Natividad received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires acute critical care surgeons to be available in-house with a 15 minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to maintain a core team of quality surgeons made up of employed and independent contract physicians to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit.

Natividad would like to amend the agreement with Dr. Ngann, a board certified fellowship trained trauma surgeon, so that he can continue to provide general and critical care surgical services as part of the comprehensive trauma services required for a Level II Trauma Center. Dr. Ngann will participate in the on-call panel and will be paid a daily rate for the coverage services, which may increase due to availability and the need for coverage, but the rate of pay for services remains the same. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees on June 11, 2021.

FINANCING:

The cost of this amendment is \$600,000. The total not to exceed amount of this Agreement is \$1,500,000. The actual cost is contingent upon Dr. Ngann's participation in the call panel which may fluctuate based on her availability. Natividad has agreements with multiple providers to ensure sufficient coverage of the trauma services where the total expenditure will not exceed \$1,300,000 annually which is included in Fiscal Year 2021/2022 recommended budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement is required for a Level II Trauma Center and provides Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Charles R. Harris, M.D., Chief Executive Officer, 783.2553

Attachments:

Third Amendment
Second Amendment
First Amendment
Agreement

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Thai Lan N. Tran MD, Inc. First Amendment

..Title

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14387) with Thai Lan Tran, M.D. Inc. to provide general and acute care surgical services at Natividad, extending the agreement term by thirty-six months (July 1, 2021 to June 30, 2024) for a revised full agreement term of June 1, 2019 to June 30, 2024, and adding \$1,000,000 for revised not to exceed amount of \$1,650,000 in the aggregate; and
- b. Authorize the Chief Executive Officer or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$65,000) of the original contract amount.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14387) with Thai Lan Tran, M.D. Inc. to provide general and acute care surgical services at Natividad, extending the agreement term by thirty-six months (July 1, 2021 to June 30, 2024) for a revised full agreement term of June 1, 2019 to June 30, 2024, and adding \$1,000,000 for revised not to exceed amount of \$1,650,000 in the aggregate; and
- b. Authorize the Chief Executive Officer or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$65,000) of the original contract amount.

SUMMARY/DISCUSSION:

Natividad received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires acute critical care surgeons to be available in-house with a 15 minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to maintain a core team of quality surgeons made up of employed and independent contract physicians to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit.

Natividad would like to amend the agreement with Dr. Tran, a board certified fellowship trained trauma surgeon, so that she can continue to provide general and critical care surgical services as part of the comprehensive trauma services required for a Level II Trauma Center. Dr. Tran will participate in the on-call panel and will be paid a daily rate for the coverage services, which may increase due to availability and the need for coverage, but the rate of pay for services remains the same. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees on June 11, 2021.

FINANCING:

The cost of this amendment is \$1,000,000. The total not to exceed amount of this Agreement is \$1,650,000. The actual cost is contingent upon Dr. Tran's participation in the call panel which may fluctuate based on her availability. Natividad has agreements with multiple providers to ensure sufficient coverage of the trauma services where the total expenditure will not exceed \$1,300,000 annually which is included in Fiscal Year 2021/2022 recommended budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement is required for a Level II Trauma Center and provides Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Charles R. Harris, M.D., Interim Chief Executive Officer, 783.2553

Attachments:

First Amendment
Agreement

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Monterey County Eye Associates First Amendment

TITLE:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14310) with Monterey County Eye Associates, Inc. to provide ophthalmology services, extending the term by thirty-six months (July 1, 2021 to June 30, 2024) for a revised full term of June 1, 2019 to June 30, 2024, and adding \$802,274 for a revised amount not to exceed of \$1,306,274 in the aggregate; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this agreement which do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$54,600) of the original cost of the agreement.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with Monterey County Eye Associates, Inc. to provide ophthalmology services, extending the term by thirty-six months (July 1, 2021 to June 30, 2024) for a revised full term of June 1, 2019 to June 30, 2024, and adding \$802,274 for a revised amount not to exceed of \$1,306,274 in the aggregate; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this agreement which do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$54,600) of the original cost of the agreement.

SUMMARY/DISCUSSION:

Natividad must arrange for the care and treatment of patients who present to the emergency department in need of medical care in the specialty of ophthalmology. Natividad would like to amend the agreement with Monterey County Eye Associates, a medical group with board certified fellowship trained ophthalmologist, in order to continue to provide 24 hours a day, 7 days a week ophthalmology call coverage in the emergency department. Monterey County Eye Associates is paid a monthly rate for call coverage services. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment as to legal form. Auditor-Controller has reviewed and approved this amendment as to fiscal provisions. This amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees on June 11, 2021.

FINANCING:

The cost of this Amendment is \$802,274. The total not to exceed amount of this Agreement is \$1,306,274 for the period June 1, 2019 to June 30, 2024. \$259,560 is included in the Fiscal Year 2021/2022 Recommended Budget. The remaining amount will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Charles R. Harris, M.D., Interim Chief Executive Officer, 783.2553

Attachments:

First Amendment
Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Allen Radner MD First Amendment

..Title

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14390) with Allen Radner, M.D. to provide infectious disease physician services, extending the term by twelve months (July 1, 2021 to June 30, 2022) for revised term July 1, 2019 to June 30, 2022, and adding \$92,700 for a revised not to exceed amount of \$278,100 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not exceed ten percent 10% (\$18,540) of the original contract amount.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14390) with Allen Radner, M.D. to provide infectious disease physician services, extending the term by twelve months (July 1, 2021 to June 30, 2022) for revised term July 1, 2019 to June 30, 2022, and adding \$92,700 for a revised not to exceed amount of \$278,100 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not exceed ten percent 10% (\$18,540) of the original contract amount.

SUMMARY/DISCUSSION:

Natividad must arrange for the care and treatment of hospitalized patients and patients who present to the emergency department in need of medical care in the area of infectious disease, such as tuberculosis, sexually transmitted infections, and more. Natividad wishes to amend the agreement with Dr. Radner, a board certified infectious disease physician, to provide 24/7 call coverage; specialty services to NIDO clinic patients and oversight to the infection control department practices and policies. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment as to legal form. Auditor-Controller has reviewed and approved this amendment as to fiscal provisions. The agreement has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees on June 11, 2021.

FINANCING:

The cost of this amendment is \$92,700. The total not to exceed amount of this agreement is \$278,100 for the period July 1, 2019 to June 30, 2022 (36 months). \$92,700 is included the Fiscal Year 2021/2022 Recommended Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Charles R. Harris, M.D., Interim Chief Executive Officer, 783.2553

Attachments:

First Amendment
Agreement

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Sweet, Renfer & Milanesa MD First Amendment

..Title

a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14384) with Sweet, Renfer & Milanesa MD to provide urology services at Natividad, extending the term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised full term of July 1, 2019 to June 30, 2023; and adding \$625,500 for revised not to exceed amount \$1,251,000 in the aggregate; and

b. Authorize the Chief Executive Officer or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$62,550) of the original contract amount.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14384) with Sweet, Renfer & Milanesa MD to provide urology services at Natividad, extending the term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised full term of July 1, 2019 to June 30, 2023; and adding \$625,500 for revised not to exceed amount \$1,251,000 in the aggregate; and

b. Authorize the Chief Executive Officer or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$62,550) of the original contract amount.

SUMMARY/DISCUSSION:

Natividad operates the D'Arrigo Family Specialty Services Outpatient Clinic offering over fifteen different specialty care services including urology. Natividad must also arrange for the care and treatment of patients who present to the emergency department or hospitalized patients in need of medical care in the specialty of urology. Natividad would like to amend this agreement with Sweet, Renfer & Milanesa MD, so that board certified physicians can continue to provide 24/7/365 coverage of the emergency department and at least one day per week of outpatient clinic services without interruption. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment as to legal form. Auditor-Controller has reviewed and approved this amendment as to fiscal provisions. The amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees on June 11, 2021.

FINANCING:

The cost of this amendment is \$625,500. The total not exceed amount of this agreement is

\$1,251,000 for the period July 1, 2019 to June 30, 2023 (48 months). \$312,750 is included in Fiscal Year 2021/2022 recommended budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Charles R. Harris M.D., Interim Chief Executive Officer, 783.2553

Attachments:

First Amendment

Agreement

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Salinas Valley Medical Clinic First Amendment

..Title

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with Salinas Valley Memorial Healthcare System, dba Salinas Valley Medical Clinic to provide hematology oncology services, extending the term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised term July 1, 2019 to June 30, 2023, and adding \$360,000 for a revised not to exceed amount of \$720,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not exceed ten percent 10% (\$36,000) of the original contract amount.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with Salinas Valley Memorial Healthcare System, dba Salinas Valley Medical Clinic to provide hematology oncology services, extending the term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised term July 1, 2019 to June 30, 2023, and adding \$360,000 for a revised not to exceed amount of \$720,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not exceed ten percent 10% (\$36,000) of the original contract amount.

SUMMARY/DISCUSSION:

Natividad operates the D'Arrigo Family Specialty Services Outpatient Clinic offering over fifteen different specialty care services including hematology oncology. Natividad must also arrange for the care and treatment of hospitalized patients and patients who present to the emergency department and outpatient clinic in need of medical care in the specialty of hematology oncology. Natividad wishes to amend the agreement with Salinas Valley Memorial Healthcare System, dba Salinas Valley Medical Clinic, so that its board certified hematology oncology physicians can continue to provide 24/7/365 call coverage and one half day a week in the outpatient clinic. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment as to legal form. Auditor-Controller has reviewed and approved this amendment as to fiscal provisions. The amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees on June 11, 2021.

FINANCING:

The cost of this amendment is \$360,000. The total not to exceed amount of this agreement is \$720,000 for the period July 1, 2019 to June 30, 2023 (48 months). \$180,000 is included the Fiscal Year 2021/2022 Recommended Budget. The remaining balance will be budget in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Charles R. Harris M.D., Interim Chief Executive Officer, 783.2553

Attachments:

First Amendment
Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Neurorescue First Amendment

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14431) with Neurorescue, a Professional Medical Corp. to provide neurosurgical services, extending the term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised term of July 1, 2019 to June 30, 2023, and adding \$200,000 for a revised amount not to exceed \$700,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14431) with Neurorescue, a Professional Medical Corp. to provide neurosurgical services, extending the term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised term of July 1, 2019 to June 30, 2023, and adding \$200,000 for a revised amount not to exceed \$700,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

SUMMARY/DISCUSSION:

Natividad received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires neurosurgeons provide dedicated call coverage with a 30 minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to develop and sustain a core team of quality neurosurgeons made up of employed and independent contract physicians to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit and Specialty Clinic.

Natividad would like to amend the agreement with Neurorescue, a Professional Medical Corp., so that Dr. Mohsin Shah, a board certified neurosurgeon, can continue to provide neurosurgery services as part of the comprehensive trauma services required for the Level II Trauma Center without interruption. Dr. Shah is paid a daily rate for coverage services, which may increase due to availability and the need for coverage, but the rate of pay for services remains the same. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees on June 11, 2021.

FINANCING:

The cost of this amendment is \$200,000. The total cost of this agreement is \$700,000 for the period July 1, 2019 to June 30, 2023 (48 months). The actual cost is contingent upon Dr. Shah's participation in the call panel which may fluctuated based on his availability. Natividad has agreements with multiple providers to ensure sufficient coverage of the neurosurgery services where the total expenditure will not exceed \$1,300,000 annually which is included in Fiscal Year 2021/2022 recommended budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement is required for Level II trauma centers and provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Charles R. Harris M.D., Interim Chief Executive Officer, 783.2553

Attachments:

First Amendment
Agreement

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Minh Q. Tran MD First Amendment

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14383) with Minh Q. Tran M.D. Inc. to provide neurosurgical services at Natividad, extending the term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised term of July 1, 2019 to June 30, 2023, but not adding funds to the aggregate not to exceed amount; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14383) with Minh Q. Tran M.D. Inc. to provide neurosurgical services at Natividad, extending the term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised term of July 1, 2019 to June 30, 2023, but not adding funds to the aggregate not to exceed amount; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

SUMMARY/DISCUSSION:

Natividad received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires neurosurgeons provide dedicated call coverage with a 30 minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to develop and sustain a core team of quality neurosurgeons made up of employed and independent contract physicians to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit and Specialty Clinic.

Natividad would like amend the agreement with Minh Q. Tran M.D., Inc., so that Dr. Tran, a board certified neurosurgeon, can continue to provide neurosurgical services as part of the comprehensive trauma services required for the Level II Trauma Center without interruption. Dr. Tran is paid a daily rate for coverage services, which may increase due to availability and need for coverage, but the rate of pay remains the same. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been

reviewed and approved by Natividad's Finance Committee and Board of Trustees on June 11, 2021.

FINANCING:

There is no cost for this amendment. The total not to exceed amount of this Agreement is \$500,000. The actual cost is contingent upon Dr. Tran's participation in the call panel which may fluctuated based on his availability. Natividad has agreements with multiple providers to ensure sufficient coverage of the neurosurgery services where the total expenditure will not exceed \$1,300,000 annually which is included in Fiscal Year 2021/2022 recommended budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Charles R. Harris M.D., Interim Chief Executive Officer, 783.2553

Attachments:

First Amendment
Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

West Coast Brain and Spine Institute Inc. First Amendment

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14429) with West Coast Brain and Spine Institute, Inc. to provide neurosurgical services at Natividad, extending the term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised term of July 1, 2019 to June 30, 2023, but not adding funds to the aggregate not to exceed amount; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14429) with West Coast Brain and Spine Institute, Inc. to provide neurosurgical services at Natividad, extending the term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised term of July 1, 2019 to June 30, 2023, but not adding funds to the aggregate not to exceed amount; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

SUMMARY/DISCUSSION:

Natividad received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires neurosurgeons provide dedicated call coverage with a 30 minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to develop and sustain a core team of quality neurosurgeons made up of employed and independent contract physicians to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit and Specialty Clinic.

Natividad would like to amend the agreement with West Coast Brain and Spine Institute, Inc., so that Dr. Peyman Tabrizi, a board certified neurosurgeon, can continue to provide the neurosurgical services as part of the comprehensive trauma services required for the Level II Trauma Center without interruption. Dr. Tabrizi is paid a daily rate for coverage services, which may increase due to availability and the need for coverage, but the rate of pay remains the same. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees on June 11, 2021.

FINANCING:

There is no cost for this amendment. The total not to exceed amount of this Agreement is \$500,000. The actual cost is contingent upon Dr. Tabrizi's participation in the call panel which may fluctuate based on his availability. Natividad has agreements with multiple providers to ensure sufficient coverage of the neurosurgery services where the total expenditure will not exceed \$1,300,000 annually which is included in Fiscal Year 2021/2022 recommended budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement are required for a Level II Trauma Center and provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Charles R. Harris M.D., Interim Chief Executive Officer, 783.2553

Attachments:

First Amendment
Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Kevin Yoo MD First Amendment

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14424) with Kevin Yoo MD, APC to provide neurosurgical services at Natividad, extending the term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised term of July 1, 2019 to June 30, 2023, but not adding funds to the aggregate not to exceed amount; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14424) with Kevin Yoo MD, APC to provide neurosurgical services at Natividad, extending the term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised term of July 1, 2019 to June 30, 2023, but not adding funds to the aggregate not to exceed amount; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

SUMMARY/DISCUSSION:

Natividad received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires neurosurgeons provide dedicated call coverage with a 30 minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to develop and sustain a core team of quality neurosurgeons made up of employed and independent contract physicians to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit and Specialty Clinic.

Natividad would like to amend the agreement with Kevin Yoo MD, APC, so that Dr. Yoo, a board certified neurosurgeon, can continue to provide neurosurgical services as part of the comprehensive trauma services required for the Level II Trauma Center without interruption. Dr. Yoo is paid a daily rate for coverage services, which may increase due to availability and the need for coverage, but the rate of pay remains the same. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been

reviewed and approved by Natividad's Finance Committee and Board of Trustees on June 11, 2021.

FINANCING:

There is no cost to this amendment. The total not to exceed amount of this Agreement is \$500,000. The actual cost is contingent upon Dr. Yoo's participation in the call panel which may fluctuated based on his availability. Natividad has agreements with multiple providers to ensure sufficient coverage of the neurosurgery services where the total expenditure will not exceed \$1,300,000 annually which is included in Fiscal Year 2021/2022 recommended budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Charles R. Harris MD, Interim Chief Executive Officer, 783.2553

Attachments:

First Amendment
Agreement

MONTEREY COUNTY BOARD OF SUPERVISORS

| | | |
|--------------------|---|--------------------|
| MEETING: | TBD - Consent | AGENDA NO.: |
| SUBJECT: | Adopt a Resolution to: <ol style="list-style-type: none"> Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendix A to adjust the salary range for the classification of Hospital Director of Food Services, as indicated; and Direct the Human Resources Department to implement the changes in the Advantage HRM System. | |
| DEPARTMENT: | Natividad | |

RECOMMENDATION:

It is recommended that the Board of Supervisors take the following actions:

Adopt a Resolution to:

- Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendix A to adjust the salary range for the classification of Hospital Director of Food Services, as indicated; and
- Direct the Human Resources Department to implement the changes in the Advantage HRM System.

SUMMARY/DISCUSSION:

When Title 22 Health and Safety Codes were updated back in 2009, appropriate changes were made to the job classification of Hospital Director of Food Services to ensure compliance with the regulations. Since then, there has been no recorded wage study performed on the classification.

A wage study for the classification of Hospital Director of Food Services was requested to ensure the salary aligns with the market salary. The wage study is now complete and it identified that the Monterey County classification of Hospital Director of Food Services is paid 22.43% below the survey mean.

| | | | | | | | | | | | | |
|--|------------|------------|------------|------------|------------|------------|------------|------|----------|------|----|------------|
| Classification Title: Hospital Director of Food Services | | | | | | | | | | | | |
| Hourly, Bi-Weekly and Monthly Pay Rates | | | | | | | | | | | | |
| Step 1 | Step 2 | Step 3 | Step 4 | Step 5 | Step 6 | Step 7 | Class Code | WG * | EEO Cat* | W/C* | BU | FLSA Code* |
| \$50.647 | \$53.432 | \$56.371 | \$59.471 | \$62.742 | \$65.879 | \$69.173 | | | | | | |
| \$4,051.75 | \$4,274.59 | \$4,509.68 | \$4,757.70 | \$5,019.36 | \$5,270.32 | \$5,533.84 | 70K84 | 7 | P | 9043 | X | Exempt |
| \$8,779 | \$9,262 | \$9,771 | \$10,308 | \$10,875 | \$11,419 | \$11,990 | | | | | | |

It is therefore recommended the Board of Supervisors approve the recommendation action to adjust the salary range of the Hospital Director of Food Services to ensure that we are able to recruit and retain qualified candidates for this position.

For these reasons, it is recommended that your Board approve these actions.

OTHER AGENCY INVOLVEMENT:

The Monterey County Human Resources Department concurs with the recommendations.

FINANCING:

There is an annualized salary increase of \$26,361 as a result of these actions for Natividad Medical Center (Unit 9600) FY 2021-22 Adopted Budget. This action does not impact the General Fund.

Prepared by:

Janine Bouyea, Assistant Administrator

Approved by:

Dr. Charles Harris

Interim Hospital Chief Executive Officer

Attachments: Resolution

cc: Charles McKee, Auditor-Controller

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Central Coast Nephrology First Amendment

TITLE:

- a. Authorize the Chief Executive Officer for Natividad Medical Center to execute the Professional and Call Coverage Services Agreement with Central Coast Nephrology to provide nephrology services at Natividad, extending the term by twelve months (July 1, 2021 to June 30, 2022) for a revised full agreement term July 1, 2020 to June 30, 2022), and adding \$280,000 for a revised not to exceed \$530,000 for the period July 1, 2020 to June 30, 2022; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$25,000) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

- a. Authorize the Chief Executive Officer for Natividad Medical Center to execute the Professional and Call Coverage Services Agreement with Central Coast Nephrology to provide nephrology services at Natividad, extending the term by twelve months (July 1, 2021 to June 30, 2022) for a revised full agreement term July 1, 2020 to June 30, 2022), and adding \$280,000 for a revised not to exceed \$530,000 for the period July 1, 2020 to June 30, 2022; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$25,000) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

Natividad must arrange for care and treatment of patients who present to the emergency department or hospital clinics as well as hospitalized patients in need of medical care in the specialty of nephrology. Natividad would like to amend the agreement with Central Coast Nephrology, so that its board certified nephrologists can continue to provide, 24/7 emergency department call coverage and inpatient consults, at least two half days of clinic per week in the outpatient specialty clinic and administrative services. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment as to legal form. Auditor-Controller has reviewed and approved this amendment as to fiscal provisions. The amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees on June 11, 2021.

FINANCING:

The cost of this amendment is \$280,000. The total not to exceed amount for this Agreement is \$530,000 for the period July 1, 2020 to June 30, 2022. \$280,000 is included in the Fiscal Year 2021/2022 recommended budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

☐ Administration
☒ Health and Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Charles R. Harris M.D., Interim Chief Executive Officer, 783.2553

Attachments:

First Amendment

Agreement

Attachments on File at the Clerk of the Board

FINANCIAL STATEMENTS

APRIL 30, 2021

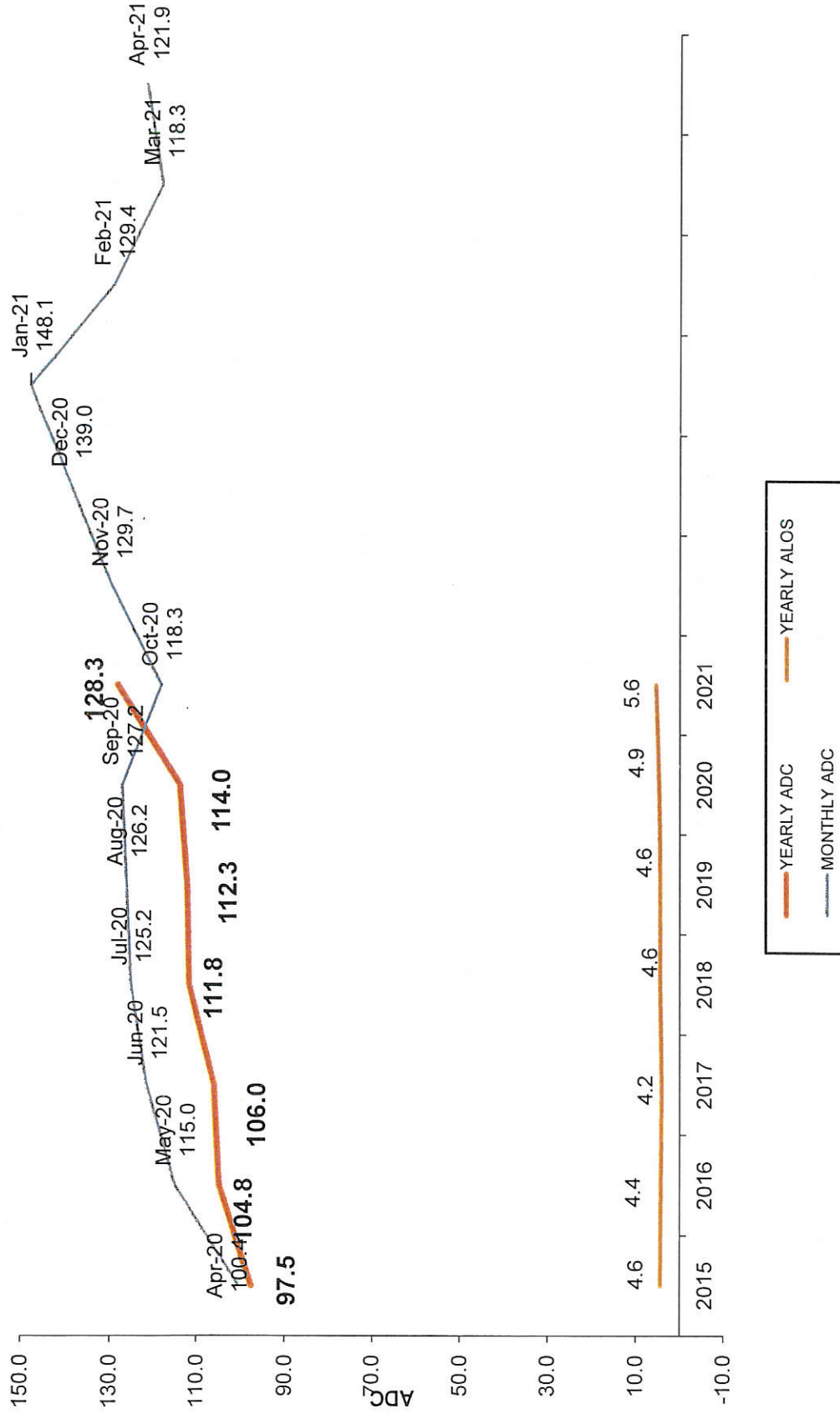
5/25/2021

FINANCIAL STATEMENTS

APRIL 30, 2021

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NATIVIDAD

STATISTICAL REPORT

APRIL 30, 2021

| Month-To-Date | | | | | Year-To-Date | | | | | |
|-----------------------------|---------|---------|---------|---------|--------------------------------|--------------|----------|---------|---------|---------|
| 02-21 | 03-21 | 04-21 | Budget | | Budget | Current | Prior Yr | % | | |
| | | | | | PT DAYS BY SERVICE | STAFFED BEDS | | | | CY/PT |
| 1 | 117 | 278 | 225 | 201 | NICU | 15 | 2,039 | 1,979 | 2,105 | -5.99% |
| 2 | 1,691 | 1,478 | 1,629 | 1,505 | Med/Surg | 61 | 15,250 | 18,436 | 15,373 | 19.92% |
| 3 | 367 | 307 | 205 | 189 | ICU | 10 | 1,913 | 3,228 | 1,962 | 64.53% |
| 4 | 31 | 28 | 44 | 52 | Peds | 12 | 529 | 295 | 603 | -51.08% |
| 5 | 647 | 737 | 715 | 700 | Acute Rehab | 24 | 7,098 | 7,092 | 6,997 | 1.36% |
| 6 | 286 | 332 | 325 | 263 | OB/Gyn | 27 | 2,660 | 2,937 | 2,768 | 6.11% |
| 7 | 3,139 | 3,160 | 3,143 | 2,910 | TOTAL ACUTE | 149 | 29,489 | 33,967 | 29,808 | 13.95% |
| 8 | 485 | 507 | 515 | 450 | Psychiatric | 19 | 4,560 | 5,051 | 4,707 | 7.31% |
| 9 | 3,624 | 3,667 | 3,658 | 3,360 | TOTAL DAYS | 168 | 34,049 | 39,018 | 34,515 | 13.05% |
| 10 | 266 | 272 | 268 | 278 | Nursery | 18 | 2,815 | 2,830 | 2,809 | 0.75% |
| AVERAGE DAILY CENSUS | | | | | | | | | | |
| 11 | 89.0 | 78.2 | 80.9 | 73.7 | Acute | 125 | 73.7 | 88.4 | 75.0 | 17.87% |
| 12 | 23.1 | 23.8 | 23.8 | 23.3 | Acute Rehab | 24 | 23.3 | 23.3 | 23.0 | 1.30% |
| 13 | 17.3 | 16.4 | 17.2 | 15.0 | Psychiatric | 19 | 15.0 | 16.6 | 15.5 | 7.10% |
| 14 | 129.4 | 118.3 | 121.9 | 112.0 | TOTAL | 168 | 112.0 | 128.3 | 113.5 | 13.04% |
| 15 | 9.5 | 8.8 | 8.9 | 9.3 | Nursery | 18 | 9.3 | 9.3 | 9.2 | 1.09% |
| PERCENTAGE OF OCCUPANCY | | | | | | | | | | |
| 16 | 71.2% | 62.6% | 64.7% | 59.0% | Acute | | 59.0% | 70.7% | 60.0% | 17.9% |
| 17 | 96.3% | 99.2% | 99.2% | 97.1% | Acute Rehab | | 97.1% | 97.1% | 95.8% | 1.3% |
| 18 | 91.1% | 86.3% | 90.5% | 78.9% | Psychiatric | | 78.9% | 87.4% | 81.6% | 7.1% |
| 19 | 77.0% | 70.4% | 72.6% | 66.7% | TOTAL | | 66.7% | 76.4% | 69.2% | 10.3% |
| 20 | 52.8% | 48.9% | 49.4% | 51.7% | Nursery | | 51.7% | 51.7% | 51.1% | 1.1% |
| ADMISSIONS | | | | | | | | | | |
| 21 | 523 | 589 | 629 | 596 | Acute | | 6,042 | 5,886 | 5,959 | -1.23% |
| 22 | 53 | 57 | 53 | 56 | Acute Rehab | | 563 | 537 | 553 | -2.89% |
| 23 | 52 | 66 | 42 | 61 | Psychiatric | | 619 | 496 | 612 | -18.95% |
| 24 | 628 | 712 | 724 | 713 | TOTAL | | 7,224 | 6,919 | 7,124 | -2.88% |
| 25 | 163 | 173 | 176 | 166 | Nursery | | 1,685 | 1,740 | 1,708 | 1.87% |
| 26 | 166 | 175 | 179 | 177 | Deliveries | | 1,793 | 1,771 | 1,748 | 1.32% |
| DISCHARGES | | | | | | | | | | |
| 27 | 528 | 580 | 619 | 612 | Acute | | 6,202 | 5,809 | 6,075 | -4.38% |
| 28 | 53 | 57 | 52 | 63 | Acute Rehab | | 640 | 535 | 550 | -2.73% |
| 29 | 52 | 66 | 42 | 55 | Psychiatric | | 553 | 495 | 616 | -19.64% |
| 30 | 633 | 703 | 713 | 730 | TOTAL | | 7,395 | 6,839 | 7,241 | -5.55% |
| 31 | 151 | 157 | 155 | 151 | Nursery | | 1,530 | 1,587 | 1,518 | 4.55% |
| AVERAGE LENGTH OF STAY | | | | | | | | | | |
| 32 | 5.8 | 5.2 | 5.1 | 4.7 | Acute(Hospital wide no babies) | | 4.7 | 5.6 | 4.8 | 16.67% |
| 33 | 12.2 | 12.9 | 13.5 | 12.5 | Acute Rehab | | 12.6 | 13.2 | 12.7 | 3.94% |
| 34 | 2.9 | 2.7 | 2.8 | 2.7 | OB/Gyn | | 3.0 | 2.6 | 2.8 | -7.14% |
| 35 | 9.3 | 7.7 | 12.3 | 7.4 | Psychiatric | | 7.4 | 10.2 | 7.7 | 32.47% |
| 36 | 1.6 | 1.6 | 1.5 | 1.7 | Nursery | | 1.7 | 1.6 | 1.6 | 0.00% |
| OUTPATIENT VISITS | | | | | | | | | | |
| 37 | 2,843 | 3,376 | 3,561 | 4,383 | Emergency Room | | 44,408 | 33,930 | 42,273 | -19.74% |
| 38 | 481 | 509 | 548 | 553 | ER Admits | | 5,601 | 5,210 | 5,432 | -4.09% |
| 39 | 76.6% | 71.5% | 75.7% | 77.6% | ER Admits as a % of Admissions | | 77.5% | 75.3% | 76.2% | -1.25% |
| 40 | 5,203 | 6,096 | 5,830 | 6,028 | Clinic Visits | | 61,083 | 53,157 | 56,892 | -6.57% |
| ANCILLARY PROCEDURES BILLED | | | | | | | | | | |
| 41 | 49,037 | 51,504 | 51,002 | 46,589 | Lab Tests | | 472,102 | 523,934 | 461,667 | 13.49% |
| 42 | 2,727 | 3,094 | 3,201 | 2,915 | Radiology Procedures | | 29,544 | 31,664 | 32,906 | -3.77% |
| 43 | 192 | 206 | 221 | 203 | MRI Procedures | | 2,058 | 1,984 | 1,861 | 6.61% |
| 44 | 63 | 90 | 60 | 143 | Nuclear Med Procedures | | 1,451 | 735 | 1,337 | -45.03% |
| 45 | 1,007 | 1,237 | 1,213 | 1,103 | Ultrasound Procedures | | 11,178 | 11,113 | 10,508 | 5.76% |
| 46 | 1,349 | 1,588 | 1,730 | 1,793 | CT Scans | | 18,170 | 16,226 | 16,453 | -1.38% |
| 47 | 297 | 308 | 355 | 364 | Surgeries | | 3,638 | 3,361 | 3,679 | -8.64% |
| 48 | 8.51 | 8.68 | 8.43 | 7.86 | FTE'S PER AOB | | 7.86 | 8.21 | 8.14 | 0.86% |
| 49 | 1,465.1 | 1,472.2 | 1,446.4 | 1,271.3 | TOTAL PAID FTE'S | | 1,271.3 | 1,413.9 | 1,304.5 | 8.39% |
| 50 | 4,810 | 5,255 | 5,148 | 4,854 | ADJUSTED PATIENT DAYS | | 49,180 | 52,397 | 48,752 | 7.48% |

STATEMENT OF REVENUES AND EXPENSES AND CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2021

| | JUL-20 | AUG-20 | SEP-20 | OCT-20 | NOV-20 | DEC-20 | Jan-21 | Feb-21 | Mar-21 | Apr-21 | MAY-21 | JUN-21 | YTD |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|----------------|----------------|--------|--------|----------------|
| R E V E N U E | | | | | | | | | | | | | |
| Patient Revenue: | | | | | | | | | | | | | |
| 1 Inpatient | \$ 77,149,435 | \$ 79,855,472 | \$ 78,306,171 | \$ 74,755,382 | \$ 78,953,622 | \$ 86,007,642 | \$ 90,783,416 | \$ 71,759,580 | \$ 69,167,500 | \$ 72,947,904 | | | \$ 779,696,124 |
| 2 Pro Fees | 2,696,122 | 2,236,186 | 2,299,002 | 2,494,198 | 1,868,807 | 2,532,642 | 1,722,218 | 2,351,706 | 3,073,119 | 3,416,474 | | | 24,690,474 |
| 3 Outpatient | 28,527,426 | 27,989,196 | 27,159,445 | 29,608,527 | 26,810,166 | 26,823,056 | 22,268,310 | 24,251,827 | 31,277,681 | 31,111,369 | | | 275,827,003 |
| 4 Total Patient Revenue | 108,372,983 | 110,080,854 | 107,764,618 | 106,858,107 | 107,632,595 | 115,363,340 | 114,783,944 | 98,363,113 | 103,518,300 | 107,475,747 | | | 1,080,213,601 |
| Deductions from revenue | | | | | | | | | | | | | |
| 5 Contractual Deductions | 77,896,531 | 82,859,399 | 80,916,787 | 81,400,665 | 80,503,011 | 86,748,036 | 87,916,581 | 74,514,591 | 78,490,849 | 80,581,105 | | | 811,827,555 |
| 6 Bad Debt | 5,810,435 | 3,985,636 | 3,289,758 | 2,044,119 | 3,030,736 | 2,482,925 | 1,332,700 | 1,626,843 | 2,008,714 | 3,132,757 | | | 28,744,423 |
| 7 Unable to Pay | 198,523 | 183,648 | 105,354 | 112,097 | 236,157 | 161,623 | 272,956 | 270,434 | 316,526 | 381,037 | | | 2,243,863 |
| 8 Total Contractual Discounts | 83,905,469 | 87,028,581 | 84,311,899 | 83,556,881 | 83,769,904 | 89,399,594 | 89,521,847 | 76,411,668 | 80,816,089 | 84,094,899 | | | 842,815,841 |
| 9 Net Patient Revenue | 24,467,494 | 23,052,273 | 23,452,719 | 23,301,226 | 23,862,691 | 25,964,756 | 25,262,097 | 21,951,445 | 22,702,211 | 23,380,848 | | | 237,397,760 |
| 10 As a percent of Gross Revenue | 22.56% | 20.94% | 21.76% | 21.81% | 22.17% | 22.51% | 22.01% | 22.32% | 21.93% | 21.75% | | | 21.98% |
| Total Government Funding | 5,875,865 | 6,422,375 | 5,446,330 | 7,359,941 | 5,690,945 | 5,192,491 | 5,112,591 | 8,155,601 | 6,643,533 | 6,089,341 | | | 61,989,013 |
| Other Operating Revenue: | | | | | | | | | | | | | |
| 11 Rent Income | 115,026 | 116,045 | 116,225 | 116,224 | 116,225 | 115,753 | 116,224 | 159,565 | 117,961 | 120,961 | | | 1,210,209 |
| 12 Interest Income | 226,937 | 226,937 | 219,616 | 344,086 | 219,616 | 226,937 | 221,497 | 235,785 | 232,378 | 170,001 | | | 2,323,770 |
| 13 NMF Contribution | 61,151 | 61,151 | 59,178 | 61,151 | 59,178 | 61,151 | 61,151 | 55,233 | 61,151 | 59,178 | | | 589,673 |
| 14 Other Income | 605,176 | 292,810 | 295,493 | 318,962 | 367,237 | 233,363 | 349,855 | 198,304 | 1,271,651 | 558,497 | | | 4,482,348 |
| 15 Total Other Operating Revenue | 1,009,290 | 698,943 | 690,512 | 840,423 | 762,256 | 637,204 | 748,727 | 648,867 | 1,683,141 | 908,637 | | | 8,626,000 |
| TOTAL REVENUE | 31,352,649 | 30,171,591 | 29,589,561 | 31,501,590 | 30,315,892 | 31,794,451 | 31,123,415 | 30,755,913 | 31,028,885 | 30,378,826 | | | 308,012,773 |
| E X P E N S E | | | | | | | | | | | | | |
| 16 Salaries, Wages & Benefits | 18,294,132 | 16,141,804 | 15,341,913 | 15,350,217 | 15,140,737 | 15,770,781 | 15,603,830 | 15,447,031 | 15,756,671 | 15,830,304 | | | 158,677,420 |
| 17 Registry | 890,450 | 1,182,181 | 1,680,809 | 1,374,188 | 1,476,186 | 1,523,535 | 1,826,946 | 3,812,255 | 3,973,162 | 3,110,140 | | | 20,849,852 |
| 18 Purch/Residents SWB & Contract Fees | 3,419,049 | 3,363,198 | 3,503,759 | 3,215,766 | 3,292,953 | 3,599,756 | 3,914,891 | 4,291,737 | 4,342,484 | 3,890,665 | | | 36,834,258 |
| 19 Purchased Services | 2,837,656 | 3,000,463 | 3,257,830 | 3,384,603 | 3,585,479 | 3,616,722 | 3,139,369 | 3,055,013 | 3,142,261 | 3,195,617 | | | 32,215,013 |
| 20 Supplies | 2,759,766 | 2,556,961 | 2,666,373 | 2,971,814 | 3,077,098 | 3,382,405 | 3,601,290 | 3,454,429 | 2,872,928 | 3,997,998 | | | 31,340,982 |
| 21 Insurance | 321,377 | 320,092 | 320,093 | 320,093 | 320,093 | 320,093 | 320,093 | 320,093 | 320,093 | 320,092 | | | 3,202,211 |
| 22 Utilities and Telephone | 268,191 | 448,910 | 334,046 | 463,675 | 404,263 | 344,789 | 305,029 | 257,422 | 259,086 | 283,107 | | | 3,366,508 |
| 23 Interest Expense | 175,362 | 163,968 | (88,870) | (277,792) | 69,186 | 172,680 | 68,997 | 68,997 | 68,997 | 68,995 | | | 490,518 |
| 24 Depreciation & Amortization | 942,944 | 975,367 | 973,628 | 964,654 | 969,763 | 970,093 | 985,515 | 985,301 | 985,990 | 999,000 | | | 9,733,265 |
| 25 Other Operating Expense | 453,569 | 776,259 | 579,531 | 683,866 | 648,311 | 685,730 | 663,821 | 601,366 | 673,875 | 662,076 | | | 6,358,591 |
| 26 TOTAL EXPENSE | 30,392,516 | 28,927,201 | 28,569,112 | 28,451,084 | 28,984,089 | 30,386,917 | 30,310,781 | 32,293,644 | 32,395,547 | 32,357,894 | | | 303,086,598 |
| NET INCOME(LOSS) | 960,133 | 1,244,390 | 1,020,449 | 3,050,506 | 1,331,803 | 1,407,721 | 812,634 | (1,537,731) | (1,366,662) | (1,979,068) | | | 4,944,175 |
| Normalization for Extraordinary Items | | | | | | | | | | | | | |
| 27 Interest Anthem Arbitration | | | | | | | | | | | | | |
| 28 CARES Act Funding | | | | | | | | | | | | | |
| 29 DSH Final Settlement FY09-10 | | | | | | | | | | | | | |
| 30 Families First C-19 Response | | | | | | | | | | | | | |
| 31 Total Extraordinary Items | (730,230) | (730,230) | (730,230) | (974,844) | (974,844) | (244,614) | (244,614) | (244,614) | (244,614) | (244,614) | | | (5,363,448) |
| 32 | | | | | | | | | | | | | (1,360,171) |
| 33 | (277,658) | (658,108) | - | (1,360,171) | - | - | - | - | - | (812,822) | | | (1,905,538) |
| 34 | (1,007,888) | (1,388,338) | (730,230) | (2,491,965) | (974,844) | (244,614) | (244,614) | (244,614) | (244,614) | (1,057,436) | | | (8,629,157) |
| NET INCOME BEFORE Extraordinary Items | \$ (47,755) | \$ (143,948) | \$ 280,219 | \$ 558,541 | \$ 356,959 | \$ 1,163,107 | \$ 568,020 | \$ (1,782,345) | \$ (1,611,276) | \$ (3,036,504) | | | \$ (3,684,982) |
| CAPITAL CONTRIBUTIONS | | | | | | | | | | | | | |
| 35 County Contribution | | | | | | | | | | | | | |
| CHANGE IN NET ASSETS | \$ 960,133 | \$ 1,244,390 | \$ 1,020,449 | \$ 3,050,506 | \$ 1,331,803 | \$ 1,407,721 | \$ 812,634 | \$ (1,537,731) | \$ (1,366,662) | \$ (1,979,068) | | | \$ 4,944,175 |

NATIVIDAD

CAPITAL CONTRIBUTIONS

**NATIVIDAD
IES & CHANGES
AS OF APRIL 30,**

62

PAGE 5 OF 11 PAGES

NATIVIDAD
BALANCE SHEET
AS OF APRIL 30, 2021

| | CURRENT MONTH | | | | % CHG. |
|---------------------------------|----------------|----------------|----------------|--------|--------|
| | BEGINNING | ENDING | INC/(DEC) | | |
| 1 | \$ 67,639,300 | \$ 59,741,149 | \$ (7,898,151) | (11.7) | % |
| 2 | - | - | - | - | |
| 3 | 40,445,618 | 40,445,618 | - | - | |
| 4 | 50,549,300 | 49,917,640 | (631,660) | (1.2) | |
| 5 | 42,765,924 | 48,489,138 | 5,723,214 | 13.4 | |
| 6 | 5,578,420 | 5,667,192 | 88,772 | 1.6 | |
| 7 | 6,522,726 | 5,829,214 | (693,512) | (10.6) | |
| 8 | 213,501,288 | 210,089,951 | (3,411,337) | (1.6) | |
| 9 | 334,311,990 | 336,038,397 | 1,726,407 | 0.5 | |
| 10 | (206,243,213) | (207,242,650) | (999,437) | (0.5) | |
| 11 | 128,068,777 | 128,795,747 | 726,970 | 0.6 | |
| 12 | 181,038,339 | 179,924,031 | (1,114,308) | (0.6) | |
| 13 | - | - | - | - | |
| 14 | - | - | - | - | |
| 15 | - | - | - | - | |
| 16 | \$ 522,608,404 | \$ 518,809,729 | \$ (3,798,675) | (0.7) | % |
| 17 | 22,544,160 | 23,770,430 | 1,226,270 | 5.4 | |
| 18 | 19,486,945 | 14,287,609 | (5,199,336) | (26.7) | |
| 19 | 81,511,460 | 81,511,460 | - | - | |
| 20 | 3,642,205 | 3,642,205 | - | - | |
| 21 | 9,160,510 | 11,368,786 | 2,208,276 | 24.1 | |
| 22 | 136,345,280 | 134,580,490 | (1,764,790) | (1.3) | |
| 23 | 4,646,054 | 4,591,237 | (54,817) | (1.2) | |
| 24 | - | - | - | - | |
| 25 | 25,431,389 | 25,431,389 | 0 | - | |
| 26 | 30,077,443 | 30,022,626 | (54,817) | (0.2) | |
| 27 | 349,262,438 | 349,262,438 | - | - | |
| 28 | 6,923,243 | 4,944,175 | (1,979,068) | (28.6) | |
| 29 | 356,185,681 | 354,206,613 | (1,979,068) | (0.6) | |
| 30 | \$ 522,608,404 | \$ 518,809,729 | \$ (3,798,675) | (0.7) | % |
| CURRENT ASSETS | | | | | |
| CASH | | | | | |
| SEASIDE CLINICS | | | | | |
| FUND AID | | | | | |
| ACCOUNTS RECEIVABLE NET | | | | | |
| STATE/COUNTY RECEIVABLES | | | | | |
| INVENTORY | | | | | |
| PREPAID EXPENSE | | | | | |
| TOTAL CURRENT ASSETS | | | | | |
| PROPERTY, PLANT & EQUIPMENT | | | | | |
| LESS: ACCUMULATED DEPRECIATION | | | | | |
| NET PROPERTY, PLANT & EQUIPMENT | | | | | |
| OTHER ASSETS | | | | | |
| INVESTMENTS | | | | | |
| HELD FOR CONSTRUCTION | | | | | |
| ACCRUED INTEREST RECEIVABLE | | | | | |
| FUNDS IN TRUST | | | | | |
| TOTAL INVESTMENTS | | | | | |
| TOTAL ASSETS | | | | | |
| CURRENT LIABILITIES | | | | | |
| ACCRUED PAYROLL | | | | | |
| ACCOUNTS PAYABLE | | | | | |
| MCARE/MEDICAL LIABILITIES | | | | | |
| CURRENT PORTION OF DEBT | | | | | |
| OTHER ACCRUALS | | | | | |
| TOTAL CURRENT LIABILITIES | | | | | |
| LONG TERM LIABILITIES | | | | | |
| LT ACCRUED LIABILITIES | | | | | |
| UN EARNED CONTRIBUTIONS | | | | | |
| LONG TERM PORTION OF C.O.P's | | | | | |
| TOTAL LONG TERM DEBT | | | | | |
| FUND BALANCES | | | | | |
| ACCUMULATED FUND | | | | | |
| CHANGE IN NET ASSETS | | | | | |
| TOTAL FUND BALANCES | | | | | |
| TOTAL LIAB. & FUND BALANCES | | | | | |
| YEAR - TO - DATE | | | | | |
| BEGINNING | | | | | |
| ENDING | | | | | |
| INC/(DEC) | | | | | |
| % CHG. | | | | | |
| 1 | \$ 68,424,055 | \$ 59,741,149 | \$ (6,682,906) | (10.1) | % |
| 2 | 11,810,000 | - | (11,810,000) | - | |
| 3 | - | 40,445,618 | 40,445,618 | - | |
| 4 | 39,317,759 | 49,917,640 | 10,599,881 | 27.0 | |
| 5 | 41,690,999 | 48,489,138 | 6,798,139 | 16.3 | |
| 6 | 5,048,912 | 5,667,192 | 618,280 | 12.2 | |
| 7 | 6,264,737 | 5,829,214 | (435,523) | (7.0) | |
| 8 | 170,556,462 | 210,089,951 | 39,533,489 | 23.2 | |
| 9 | 325,201,149 | 336,038,397 | 10,837,248 | 3.3 | |
| 10 | (197,505,014) | (207,242,650) | (9,737,636) | (4.9) | |
| 11 | 127,696,135 | 128,795,747 | 1,099,612 | 0.9 | |
| 12 | 193,003,625 | 179,924,031 | (13,079,594) | (6.8) | |
| 13 | - | - | - | - | |
| 14 | - | - | - | - | |
| 15 | - | - | - | - | |
| 16 | \$ 491,256,222 | \$ 518,809,729 | \$ 27,553,507 | 5.6 | % |
| 17 | 27,324,830 | 23,770,430 | (3,554,400) | (13.0) | |
| 18 | 12,099,669 | 14,287,609 | 2,187,940 | 18.1 | |
| 19 | 51,664,932 | 81,511,460 | 29,846,528 | 57.8 | |
| 20 | 3,433,614 | 3,642,205 | 208,591 | 6.1 | |
| 21 | 13,346,613 | 11,368,786 | (1,977,827) | (14.8) | |
| 22 | 107,869,658 | 134,580,490 | 26,710,832 | 24.8 | |
| 23 | 5,050,532 | 4,591,237 | (459,295.0) | (10.0) | |
| 24 | - | - | - | - | |
| 25 | 29,073,594 | 25,431,389 | (3,642,205) | (12.5) | |
| 26 | 34,124,126 | 30,022,626 | (4,101,500) | (12.0) | |
| 27 | 349,262,438 | 349,262,438 | - | - | |
| 28 | - | 4,944,175 | 4,944,175 | 100.0 | |
| 29 | 349,262,438 | 354,206,613 | 4,944,175 | 1.4 | |
| 30 | \$ 491,256,222 | \$ 518,809,729 | \$ 27,553,507 | 5.6 | % |

NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 04/30/21

BALANCE SHEET

| | Req. Balance | Accruals | Reclas and Adj | Payment LHP Final Rec'n | GPP PRIME/CARES | IGT | Payments | Ending Balance |
|--------------------------------|----------------------|----------------------|---------------------|----------------------------|--------------------|----------------------|-------------------------|----------------------|
| Medi-Cal Waiver (DSH +SNCP) | \$ 8,722,908 | 20,405,486 | | | | 21,491,664 | (51,591,285) | (971,227) |
| Hospital Fee | - | 1,275,861 | | | | | (1,275,861) | - |
| Rate Range IGT-CCAH- | 5,562,092 | 6,746,299 | | | | 9,814,109 | | 22,122,500 |
| MCMC EPP | 7,864,092 | 6,463,120 | | | | 8,256,679 | (23,978,875) | (1,394,984) |
| MCMC QIP | 18,519,196 | 10,950,138 | | | | 18,769,545 | (27,740,481) | 20,498,398 |
| SB1732 | 1,067,767 | 3,248,220 | | | | | (2,781,391) | 1,534,596 |
| AB 915 | - | 2,998,352 | | | | | | 2,998,352 |
| Medical GME | 1,925,521 | 898,638 | | | | 2,917,795 | (5,412,426) | 329,528 |
| CARES ACT Funding | (3,651,146) | | 5,363,448 | | 180,590 | (2,201,529) | (308,637) | |
| A/R UCSF & TUORO University | - | 27,400 | | | | | (10,000) | 17,400 |
| A/R Seaside Clinic | - | | 81,117 | | | | (81,117) | - |
| A/R Office Buildings | 39,425 | 1,228,280 | | | | | (1,059,436) | 208,268 |
| Medical HPE | - | 659,080 | | | | | (634,422) | 24,658 |
| Interest Accrued Positive Cash | - | 2,225,444 | | | | | (2,005,829) | 219,615 |
| Accrued Donations | 1,574,818 | 599,673 | | | | | (707,673) | 1,466,818 |
| A/R Jail-PG&E | (3,302) | 946,009 | | | | | (829,415) | 113,292.41 |
| Health Department | 69,628 | 1,492,675 | | | | | (1,083,032) | 479,271 |
| A/R Radiology Group | - | 1,151,290 | | | | | | 1,151,290.00 |
| STATE RECEIVABLES | \$ 41,690,998 | \$ 61,315,966 | \$ 5,444,565 | \$ - | \$ 180,590 | \$ 61,249,792 | \$ (121,392,773) | \$ 48,489,138 |

P & L

| | YTD Apr-21 |
|--|----------------------|
| Medi-Cal DSH /SNCP/PHYS SPA | \$ 11,632,324 |
| PRIME | 10,133,333 |
| Rate Range IGT-CCAH- | 6,746,299 |
| Esperanza Care | (1,665,755) |
| Family First C-19 Response-FMAP Enhance- | 1,905,538 |
| EMS/ Maddy Funds | 166,059 |
| CARES Act Funding | 5,363,448 |
| HPE | 659,080 |
| Hospital Fee | 1,275,861 |
| MCMC EPP | 6,463,120 |
| HD Residency Support | (416,440) |
| MCMC QIP | 10,950,138 |
| AB915 | 2,998,352 |
| Medical GME | 898,638 |
| Medicare GME | 1,630,797 |
| SR 1732 | 3,248,220 |
| ERNMENT FUNDING INCOME | \$ 61,989,013 |

NATIVIDAD
STATEMENT OF CASH FLOWS
AS OF APRIL 30, 2021

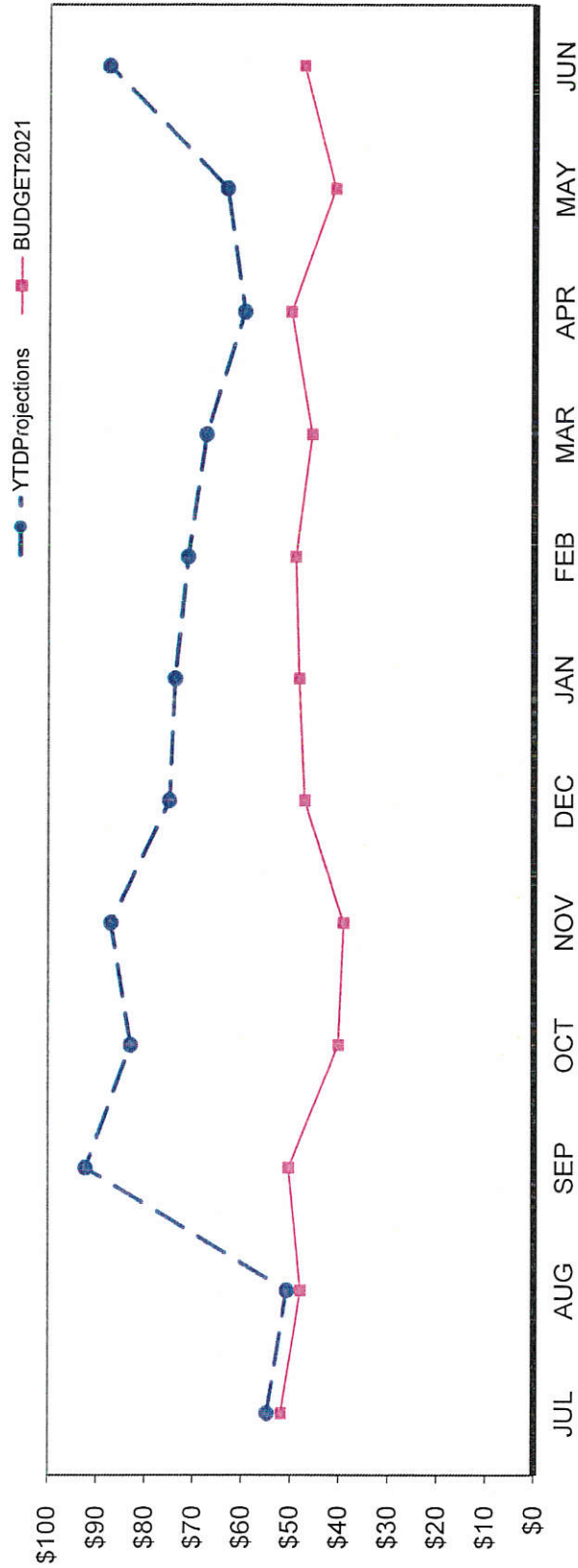
| | CURRENT MONTH | YEAR - TO - DATE |
|----|---------------|------------------|
| 1 | \$ 67,639,300 | \$ 66,424,055 |
| 2 | | |
| 3 | (1,979,068) | 4,944,175 |
| 4 | - | - |
| 5 | 999,437 | 9,737,636 |
| 6 | (979,631) | 14,681,811 |
| 7 | | |
| 8 | 631,660 | (10,599,881) |
| 9 | (5,723,214) | 5,011,861 |
| 10 | 604,740 | (182,757) |
| 11 | 1,226,270 | (3,554,400) |
| 12 | (5,199,336) | 2,187,940 |
| 13 | - | (10,599,090) |
| 14 | - | 208,591 |
| 15 | - | (1,977,827) |
| 16 | 2,208,276 | (19,505,563) |
| 17 | (6,251,604) | |
| 18 | | |
| 19 | (1,726,407) | (10,837,248) |
| 20 | - | - |
| 21 | (1,726,407) | (10,837,248) |
| 22 | | |
| 23 | (54,817) | (4,101,500) |
| 24 | 1,114,308 | 13,079,594 |
| 25 | - | - |
| 26 | 1,059,491 | 8,978,094 |
| 27 | (7,898,151) | (6,682,906) |
| 28 | \$ 59,741,149 | \$ 59,741,149 |

NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2021

| | <u>BDGT-21</u> | <u>ESTIMATE FY2021</u> | <u>Variance to Budget</u> |
|--|----------------------|------------------------|---------------------------|
| Medi-Cal DSH Waiver & Phys SPA | \$ 11,540,000 | \$ 11,600,171 | \$ 60,171 |
| PRIME Y4 | 12,160,000 | 12,160,000 | - |
| EPP | 7,760,000 | 7,760,000 | - |
| QIP | 8,825,000 | 12,425,000 | 3,600,000 |
| Physician SPA | 800,000 | 800,000 | - |
| AB915 | 3,600,000 | 3,600,000 | - |
| SB1732 | 3,900,000 | 3,900,000 | - |
| CCAH Rate Range | 8,100,000 | 8,100,000 | - |
| HPE | 300,000 | 709,219 | 409,219 |
| Families First Corona Virus Response | - | 1,905,538 | 1,905,538 |
| HHS -CARE Fund Stimulus Covid-19 | - | 5,852,676 | 5,852,676 |
| Esperanza Care Outside Purchased Service | (2,000,000) | (2,000,000) | - |
| HD Residency Support | (500,000) | (500,000) | - |
| Medicare GME & B/D | 1,352,000 | 1,887,600 | 535,600 |
| Medical GME | - | 898,614 | - |
| DHS Audit Final FY2010 | - | 1,300,000 | 1,300,000 |
| EMS/ Maddy | - | 166,059 | 166,059 |
| Provider Fee | 950,000 | 1,434,628 | 484,628 |
| | <u>\$ 56,787,000</u> | <u>\$ 71,999,505</u> | <u>\$ 14,313,891</u> |



Cash Flow Performance Fiscal Year 2021 (in Millions)



| Months | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|----------|------|------|------|------|------|------|------|------|------|------|------|------|
| YTD | 54.9 | 50.8 | 92.3 | 83.0 | 87.1 | 75.1 | 74.0 | 71.4 | 67.6 | 59.7 | 63.5 | 87.8 |
| BDGT | 51.8 | 47.9 | 50.3 | 40.2 | 39.1 | 47.2 | 48.4 | 49.2 | 45.8 | 50.2 | 41.1 | 47.7 |
| Variance | 3.0 | 2.9 | 41.9 | 42.9 | 48.0 | 27.9 | 25.6 | 22.2 | 21.8 | 9.6 | 22.4 | 40.2 |

NATIVIDAD
CASH FORECAST
FISCAL YEAR 2021

| Beginning Balance | ACTUAL JUL | ACTUAL AUG | ACTUAL SEP | ACTUAL OCT | ACTUAL NOV | ACTUAL DEC | ACTUAL JAN | ACTUAL FEB | ACTUAL MAR | ACTUAL APR | ESTIMATE MAY | ESTIMATE JUN | Total YTD |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|-----------------|-----------------|--------------|
| - 66,411,941 | - 54,847,089 | - 50,782,863 | - 82,372,171 | - 83,043,021 | - 87,084,282 | - 75,125,272 | - 75,125,272 | - 74,019,250 | - 71,369,302 | - 67,623,309 | - 82,721,483 | - 63,450,131 | 66,411,941 |
| CASH RECEIPTS | | | | | | | | | | | | | |
| Patient Revenues (incl pro fees and lab exp) | 22,793,778 | 18,385,956 | 26,041,570 | 22,018,947 | 20,756,743 | 21,954,942 | 20,311,353 | 22,873,113 | 25,076,131 | 23,348,269 | 21,752,547 | 21,752,547 | 287,936,917 |
| Provider Fee | - | - | - | - | 425,287 | - | 425,287 | - | - | 425,287 | 79,167 | 79,167 | 1,434,194 |
| LAB/ CARE Stimulus <COVID19> | 277,688 | 668,108 | - | 2,177,889 | - | - | - | - | - | 812,822 | - | - | 23,937,873 |
| SHORT DOYLE | - | 369,008 | - | 779,485 | 2,059 | 384,163 | 1,131,360 | 356,844 | 377,178 | 333,333 | 333,333 | 333,333 | 3,750,477 |
| HPE | - | - | - | - | - | - | - | - | - | - | 25,479 | - | 4,750,045 |
| Foundation Donations | 454,335 | - | - | - | - | - | 14,259 | 276,260 | 465,741 | 141,867 | 141,867 | - | 702,680 |
| HEALTH DEPARTMENT RETIRE | - | - | - | - | 287,567 | 423,041 | 485,741 | - | - | - | - | - | 1,411,880 |
| MGAL GME | - | - | - | - | - | - | - | - | - | - | - | - | 5,600,188 |
| AB915 | - | 1,955,908 | 2,465,037 | - | - | - | - | - | - | - | - | - | 3,741,464 |
| GRP Fund FY18-19 | - | 2,780,787 | - | - | - | - | 3,770,485 | 2,654,541 | - | 6,592,115 | 28,700,000 | - | 19,509,452 |
| GRP FY20-21 | - | - | - | 6,532,321 | - | - | - | - | - | 12,081,466 | - | - | 96,440,481 |
| QIP | - | - | 27,740,481 | - | - | - | - | - | - | - | - | - | 23,885,210 |
| QIP | - | - | 11,803,744 | - | - | - | 1,362,132 | - | - | - | - | - | 2,644,743 |
| FY19 EPA | - | - | 1,282,611 | 1,360,171 | - | - | - | - | - | - | - | - | 1,360,171 |
| FY19 SCHWARTZ DSH 16T FY09-10 | - | - | - | - | - | - | - | - | - | - | - | - | 4,317,023 |
| DSH-GRF Fund Reconciliation FY08-09 | - | - | - | - | - | - | - | - | - | - | - | - | 1,907,023 |
| PRIME | - | - | 1,740,048 | - | 14,261,799 | - | - | - | - | - | - | - | 1,907,023 |
| Seaside Clinic | - | - | - | - | - | - | - | - | 11,810,000 | - | - | - | 1,907,023 |
| SBI732 | - | - | 306,413 | - | - | - | - | - | 2,474,978 | - | - | - | 2,781,391 |
| GRP Y5 FY19-20 Q4 | - | - | - | 6,331,405 | - | - | - | - | - | - | - | - | 6,331,405 |
| IME BIWEEKLY | 159,800 | 159,800 | 159,800 | 159,800 | 239,700 | 239,700 | 159,800 | 159,800 | 144,100 | 128,400 | 128,400 | - | 1,887,600 |
| Rent Income | 22,147 | 157,862 | 35,187 | 19,771 | 228,292 | 66,459 | 125,907 | 237,437 | 80,538 | 113,176 | 113,176 | - | 1,313,128 |
| EMS Maddy Funds | - | 168,059 | - | - | - | - | - | - | - | - | - | - | 168,059 |
| Fund 404 Transfer | - | 1,196,107 | 2,747,251 | 254,943 | 1,158,177 | 351,909 | 1,339,891 | 523,084 | 404,523 | 1,111,442 | 12,103,389 | 8,109,284 | 29,300,000 |
| 16T Sub-Fund Transfer In/(Out) | - | 13,160,998 | 5,965,795 | - | - | - | - | 5,965,795 | - | - | - | - | 25,106,374 |
| Interest Income | 302,833 | - | - | 790,639 | - | - | 225,235 | - | - | 609,234 | - | - | 668,000 |
| Interest Income Revenue | - | 30,772 | 258,733 | 95,958 | 16,199 | 163,060 | 225,235 | 160,050 | 163,867 | 77,728 | 156,310 | - | 2,772,154 |
| Total Cash Receipts | 24,030,591 | 39,021,350 | 84,859,761 | 41,021,326 | 37,271,923 | 23,593,314 | 29,361,400 | 33,827,763 | 41,375,384 | 46,595,878 | 63,533,488 | 59,882,441 | 524,273,680 |
| CASH DISBURSEMENTS | | | | | | | | | | | | | |
| Perkated Services and Supplies | 10,113,586 | 9,073,465 | 5,363,779 | 7,888,772 | 8,911,804 | 11,103,707 | 7,937,203 | 12,387,762 | 15,415,615 | 15,024,913 | 7,087,601 | - | 117,335,008 |
| HQ Residency Support | - | - | - | - | 125,000 | - | 125,000 | - | - | - | - | - | 250,000 |
| PRIME 16T | - | 870,108 | - | - | - | - | - | - | - | 229,527 | - | - | 7,119,404 |
| 16T MEDICAL GME | 1,026,862 | 1,302,360 | - | 229,528 | - | - | 229,527 | - | - | - | - | - | 2,917,794 |
| 16T SFY2018-19 GRP-Final | 1,389,004 | - | - | - | - | - | - | - | - | - | - | - | 1,389,004 |
| 16T GRP 6 mos extension FY20-21 | - | - | 3,533,937 | - | - | - | 1,436,087 | - | 3,544,645 | 9,546,250 | - | - | 10,554,473 |
| 16T QIP | - | 9,221,285 | - | - | - | - | - | - | - | - | - | - | 18,763,545 |
| 16T GRP | - | 3,599,641 | - | - | - | - | - | 4,317,036 | - | - | - | - | 6,256,819 |
| Building Lease / Rental Equipment | 247,612 | 427,032 | 295,323 | 279,251 | 381,759 | 394,752 | 307,494 | 363,312 | 491,376 | 386,428 | 247,612 | - | 4,072,782 |
| COP Principal & Interest Payments | 15,515,558 | 15,862,078 | 22,855,879 | 15,345,084 | 15,534,459 | 15,769,330 | 17,111,570 | 18,669,796 | 23,507,472 | 18,010,277 | 17,769,568 | 17,196,356 | 200,868,237 |
| Payroll and Benefits | 18,890 | - | 46,760 | 312,375 | 18,375 | 18,375 | 18,375 | 316,156 | - | 294,000 | - | - | 1,024,921 |
| 16T GRP FY19-20 QTR 4 | - | - | 2,439,658 | - | - | - | - | - | - | - | - | - | 2,439,658 |
| COWCAP | 5,850,508 | - | - | - | - | - | - | - | - | - | - | - | 5,850,508 |
| FY20-21 MH MOU | - | 101,285 | - | 389,295 | - | - | 242,002 | - | 154,481 | 216,978 | - | - | 2,120,258 |
| Data Processing | - | 1,101,515 | 125,128 | 125,125 | 125,127 | 125,127 | 125,127 | 125,127 | 125,127 | 125,127 | 205,705 | 205,705 | 1,772,154 |
| DSH 16T/GRF Fund Reconciliation FY09-10 | - | - | - | - | - | - | - | - | - | - | - | - | 5,807,014 |
| Med-Cal Final Settlement FY11-12 | - | - | 5,807,014 | - | - | - | - | - | - | - | - | - | 5,807,014 |
| GRP 2018-19-20 | - | - | - | 2,746,216 | - | - | - | - | - | - | - | - | 2,746,216 |
| GRP 2018-19-20 | - | - | - | - | - | - | - | - | - | - | - | - | 2,746,216 |
| Transfer From 451 to 404 & 16T Fund | - | - | - | - | - | - | - | - | - | - | - | - | 2,746,216 |
| Capital Expenditures | 1,425,392 | 19,600 | 209,288 | 1,681,358 | 432,610 | 1,387,275 | 1,105,116 | 1,352,056 | 1,497,949 | 1,726,408 | 3,675,258 | 2,462,428 | 29,300,000 |
| Total Cash Disbursements | 35,595,403 | 43,085,576 | 43,369,453 | 50,250,476 | 33,230,657 | 35,552,329 | 30,487,472 | 36,557,971 | 45,141,187 | 54,487,704 | 59,814,803 | 35,308,964 | 502,862,032 |
| Increase/(Decrease) | (11,564,852) | (4,664,226) | 41,489,308 | (9,232,150) | 83,043,021 | 75,125,272 | (1,056,902) | (2,630,188) | (3,765,793) | (7,891,826) | 3,718,648 | 24,373,458 | 21,411,648 |
| Ending Cash Fund 451 | 54,847,089 | 50,782,863 | 92,272,171 | 83,043,021 | 87,084,282 | 87,084,282 | 74,019,250 | 71,369,302 | 67,623,309 | 59,731,483 | 63,450,131 | 87,823,589 | 87,823,589 |
| (*) Cash In Transit | - | - | - | - | - | - | - | - | - | - | - | - | - |
| (*) Petty Cash and CC | 3,514 | 5,068 | 5,734 | 6,454 | 5,017 | 5,261 | 5,261 | 6,596 | 15,581 | 9,686 | 3,680 | 3,680 | 3,680 |
| Ending cash as per 6/L | 54,850,603 | 50,787,931 | 92,277,905 | 83,049,485 | 87,089,304 | 87,089,304 | 74,024,511 | 71,386,000 | 67,638,900 | 59,741,179 | 63,453,811 | 87,827,269 | 87,827,269 |
| Fund 404 | | | | | | | | | | | | | |
| Beginning Balance | 72,742,911 | 72,742,911 | 71,546,804 | 68,799,593 | 66,544,610 | 67,386,433 | 67,034,524 | 65,684,633 | 65,171,549 | 64,787,026 | 63,655,984 | 51,552,165 | - |
| Transfer In From Fund 451 | - | - | (2,747,251) | (254,943) | (1,154,177) | (351,909) | (1,339,891) | (523,084) | (404,523) | (1,111,442) | (12,103,389) | (8,109,284) | 51,552,165 |
| Transfer Out Fund 404 | 72,742,911 | 71,546,804 | 68,799,593 | 66,544,610 | 67,386,433 | 67,034,524 | 65,684,633 | 65,171,549 | 64,787,026 | 63,655,984 | 51,552,165 | 43,442,911 | - |
| Ending Cash Fund 404 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Ending Cash Fund 451 & 404 | 127,590,000 | 122,329,667 | 161,071,724 | 151,587,631 | 154,470,720 | 142,159,796 | 139,713,923 | 136,560,651 | 132,390,335 | 123,387,067 | 115,002,326 | 131,266,500 | - |