



# **Finance Committee Meeting 2021**

**July 9, 2021**



## **Finance Committee Meeting**

**Friday, July 9, 2021**

**8:30 AM**

**\*\*\* VIDEO CONFERENCE TELEPHONIC MEETING \*\*\***

### **AGENDA**

#### **IMPORTANT NOTICE Regarding COVID 19**

Based on guidance from the California Department of Public Health and the California Governor's Office, in order to minimize the spread of the COVID-19 virus, Natividad Medical Center ("Natividad") Finance Committee meetings will be held entirely by Zoom. There will be no physical location for these meetings. Committee Members shall participate in the meeting by Zoom.

To participate in this Natividad Finance Committee meeting, the public are invited to observe and address the Committee via Zoom.

The meeting will be conducted via teleconference using the Microsoft Zoom program. This gives the public two options. The public may attend the meeting by phone. Or, the public may attend and observe the Zoom meeting via computer audio.

To participate by phone call use any of these numbers below:

- +1 971 247 1195 US (Portland)
- +1 253 215 8782 US (Tacoma)
- +1 346 248 7799 US (Houston)
- +1 602 753 0140 US (Phoenix)
- +1 720 928 9299 US (Denver)

Enter the Meeting ID number: 961 7495 4866 when prompted. You will then enter the Password: 590310 when prompted.

Or, to attend the Finance Committee meeting by Zoom computer audio click the following link:

<https://natividad.zoom.us/j/96174954866?pwd=cGVUcEJTTU53aGsyd0tJbDRlbnUttQT09>

You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.

1. If a member of the public wishes to comment on a particular agenda item, the public is strongly encouraged to submit their comments in writing via email to the Natividad Finance Committee at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record.
2. Members of the public wishing to comment on a specific agenda item while the matter is being heard may participate by any of the following means:
  - a. When the Chair calls for public comment on an agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting

telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only.

- b. If speakers or other members of the public have documents they wish to distribute to the Committee for an agenda item, they are encouraged to submit such documents by 2:00 p.m. on Tuesday before the meeting to: [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line.
  - c. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)
  - d. While the matter is being heard, a member of the public may submit a comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. If the comment is received prior to close of public comment on an agenda item, every effort will be made to read the comment into the record, but some comments may not be read out loud due to time limitations or length of the comment (if the comment exceeds 250 words). Comments received prior to the close of the public comment period on an agenda item will be made part of the record for that item.
3. Members of the public who wish to make a general public comment for items not on the day's agenda may submit their comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). The Committee date and "general comment" should be indicated in the subject line. The comment will be placed in the record for the meeting, and every effort will be made to read the comment into the record at the appropriate time on the agenda.
  4. Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.
  5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

### **Call to Order**

**Marcia Atkinson, Chair**

### **Roll Call**

### **Agenda Additions/Corrections**

**Noemi Ferguson**

### **Public Comments (Limited 3 minutes per speaker)**

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

### **Approval of Minutes**

1. Approve the Minutes of June 11, 2021 Finance Committee Meeting. *Pages 5-12*

### **Consent Items**

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A. *Pages 13-18*

### Scheduled Items/Discussion Items

3. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
  - a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the non-standard agreement with a State and Local Agency Server and Cloud Enrollment Agreement with Software House International (SHI), a Microsoft licensing reseller, for Microsoft Office 365 government services, data backup software, subscriptions, and associated maintenance/support, for the period of September 1, 2021 through August 31, 2024, for an amount not to exceed \$2,693,035; and
  - b. Accept non-standard contract provisions as recommended by the Chief Executive Officer for NMC; and
  - c. Authorize the Chief Executive Officer for NMC to sign order confirmations on an as-needed basis pursuant this Agreement over the period of September 1, 2021 through August 31, 2024. *Pages 19-21 (Ari Entin)*
4. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
  - a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No.4 to the agreement (A-13620) with The CBORD Group, Inc. for food and nutrition software and maintenance services, extending the agreement an additional one (1) year period (August 1, 2021 through July 31, 2022) for a revised full agreement term of July 11, 2017 through July 31, 2022, and adding \$31,485 for a revised total agreement amount not to exceed \$178,796.
  - b. Authorize the Chief Executive Officer for NMC or his designee to execute one (1) future amendment to the agreement which does not significantly alter the scope of work and does not cause an increase of more than ten percent (10%) (\$10,977) of the original cost of the agreement. *Pages 22-23 (Raquel Mojica)*
5. Receive and Approve June 2021 Financial Report. *Pages 24-36* **Daniel Leon, CFO**

### Adjournment

**NEXT FINANCE COMMITTEE MEETING:  
FRIDAY, AUGUST 13, 2021 AT 8:30 A.M.**

**\*\*\* VIDEO CONFERENCE TELEPHONIC MEETING \*\*\***

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Finance Committee as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Finance Committee shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed, and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



**Finance Committee Meeting**  
**Friday, July 9, 2021**  
**Consent Items**

**Attachment A**

<b>1.</b> <i>Pages 13-14</i>	<ul style="list-style-type: none"><li>a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Fourth Amendment to the Professional and Call Coverage Services Agreement (A-13611) with Mohamed Kerala Serio, M.D. to provide cardiology services, extending the term by twelve months (August 1, 2021 to July 31, 2022) for a revised full agreement term of July 1, 2017 to July 31, 2022, and adding \$610,000 for a revised total not to exceed amount of \$3,100,000 in the aggregate; and</li><li>b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the amendments do not significantly change the scope of work, and do not cause an increase of more than ten percent 10% (\$122,000) of the original contract amount.</li></ul>
<b>2.</b> <i>Pages 15-16</i>	<ul style="list-style-type: none"><li>a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-14453) with Advanced Gastroenterology of Monterey County to provide gastroenterology services extending the term by twelve months (August 1, 2021 to July 31, 2022) for a revised full agreement term of August 1, 2019 to July 31, 2022, and adding \$650,000 for a revised total not to exceed amount of \$1,950,000 in the aggregate; and</li><li>b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$65,000) of the original contract amount.</li></ul>
<b>3.</b> <i>Pages 17-18</i>	<ul style="list-style-type: none"><li>a. Amend the FY 2021-2022 Health Department Budget to delete 2.0 FTE Psychiatric Social Worker I positions as indicated in the Attachment A; and</li><li>b. Amend the FY 2021-2022 Natividad Medical Center Budget to add 2.0 FTE Psychiatric Social Worker I positions as indicated in the Attachment A; and</li><li>c. Direct the County Administrative Office and the Auditor-Controller to incorporate the position changes in the FY 2021-2022 Adopted Budget, and the Human Resources Department to implement the changes in the Advantage HRM system.</li></ul>



## Finance Committee Meeting

Friday, June 11, 2021

8:30 AM

\*\*\* VIDEO CONFERENCE TELEPHONIC MEETING \*\*\*

### MINUTES

#### IMPORTANT NOTICE Regarding COVID 19

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  5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

**NMC Staff/County:** Daniel Leon, Andrea Rosenberg, Jeanne-Ann Balza, Nancy Buscher, Dr. Craig Walls, Ari Entin,

#### Call to Order

Marcia Atkinson, Chair

#### Roll Call

##### *Present*

*Marcia Atkinson*

*Libby Downey*

*Dr. Charles Harris*

*Dr. Chris Carpenter*

##### *Not Present*

*None*

#### Agenda Additions/Corrections

Noemi Ferguson

#### Public Comments (Limited 3 minutes per speaker)

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made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

### **Approval of Minutes**

1. Approve the Minutes of May 14, 2021 Finance Committee Meeting.

**MOTION:** *Motion to approve the minutes of May 14, 2021 Finance Committee Meeting moved by Libby Downey, seconded by Dr. Chris Carpenter and approved by the following vote*

*Roll call vote taken pursuant to Government Code 54953:*

*Dr. Charles Harris: AYE*

*Dr. Chris Carpenter: AYE*

*Marcia Atkinson: AYE*

*Libby Downey: AYE*

### **Consent Items**

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A.

**MOTION:** *Motion to approve Consent Items for consideration by the NMC Board of Trustees, Attachment A, item 1 through 20, moved by Dr. Chris Carpenter, seconded by Libby Downey, and approved by the following vote*

*Roll call vote taken pursuant to Government Code 54953:*

*Dr. Charles Harris: AYE*

*Dr. Chris Carpenter: AYE*

*Marcia Atkinson: AYE*

*Libby Downey: AYE*

### **Scheduled Items/Discussion Items**

3. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
  - a. Authorize the Chief Executive Officer for Natividad Medical Center to execute the Professional and Call Coverage Services Agreement with Central Coast Nephrology to provide nephrology services at Natividad, extending the term by twelve months (July 1, 2021 to June 30, 2022) for a revised full agreement term July 1, 2020 to June 30, 2022), and adding \$280,000 for a revised not to exceed \$530,000 for the period July 1, 2020 to June 30, 2022; and
  - b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$25,000) of the original contract amount and do not significantly change the scope of work. (Jeanne-Ann Balza)

**MOTION:** *Motion to approve Scheduled, item number 3, for consideration by the NMC Board of Trustees, moved by Libby Downey, seconded by Dr. Chris Carpenter and approved by the following vote*

*Roll call vote take pursuant to Government Code 54953:*

*Dr. Charles Harris: AYE*

*Dr. Chris Carpenter: AYE*

*Marcia Atkinson: AYE*

*Libby Downey: AYE*

4. Receive and Approve April 2021 Financial Report.

**Daniel Leon, CFO**

**MOTION:** *Motion to accept the April 2021 Financial Reports moved by Libby Downey, seconded by Dr. Chris Carpenter, and approved by the following vote*

*Roll call vote taken pursuant to Government Code 54953:*

*Dr. Charles Harris: AYE*

*Dr. Chris Carpenter: AYE*

*Marcia Atkinson: AYE*

*Libby Downey: AYE*

**Adjournment at 8:45am**

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Marcia Atkinson, Chair

*Recorded by Noemi Ferguson*



**Finance Committee Meeting**  
**Friday, June 11, 2021**  
**Consent Items**  
**MINUTES**  
**Attachment A**

1.	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Add-on Orders IWS-285100, IWS-361696, IWS-409086, IWS-449631, IWS-450178, and IWS-334617, Product Replacement Amendment P202110045950, and Service Order MHS17469 to the Agreement (A-14454) with Change Healthcare Technologies, LLC adding \$105,919 for a total amount not to exceed \$4,637,828, with no change to the agreement term of July 1, 2019 through June 30, 2024.</p> <p>b. Authorize the Chief Executive Officer for NMC or his designee to execute up to five (5) future add-on orders, services orders, or product replacement amendments which do not significantly alter the scope of work and do not exceed \$50,000 per item.</p>
2.	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Enrollware Software for web-based class scheduling and student registration services for an amount not to exceed \$6,000 with an agreement term of August 1, 2021 through July 31, 2022</p> <p>b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard risk provisions within the agreement.</p>
3.	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a Hospital Participation Agreement with American College of Surgeons (ACS) for participation in the ACS Trauma Quality Improvement Program for an amount not to exceed \$111,400 with an agreement term July 1, 2021 through June 30, 2026.</p> <p>b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, no warranty, limitations on liability, and governing laws within the agreement.</p> <p>c. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement, which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$11,140) of the original cost of the agreement.</p>
4.	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Ray A. Morgan Company, Inc. for copy machine lease and print services for an amount not to exceed \$1,782,164 with an agreement term retroactive from June 11, 2021 through June 10, 2026</p> <p>b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$178,216) of the original cost of the agreement.</p>
5.	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with 3M Health Information Systems, Inc. for medical records coding software and maintenance services for an amount not to exceed \$1,144,010 with an agreement term of August 9, 2021 through August 8, 2026.</p> <p>b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$114,401) of the original cost of the agreement.</p> <p>c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard</p>

	indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.
6.	<ul style="list-style-type: none"> <li>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with HeartFlow, Inc. for analysis of cardiac disease services for an amount not to exceed \$136,000 with an agreement term of July 1, 2021 through June 30, 2023.</li> <li>b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the Master Services Agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$13,600) of the original cost of the agreement.</li> </ul>
7.	<ul style="list-style-type: none"> <li>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-12637) with Intelligent Medical Objects, Inc. for software license, support and maintenance services, with no change to the agreement term of January 28, 2014 through April 30, 2022, and adding \$98,997 for a revised total agreement amount not to exceed \$527,357.</li> </ul>
8.	<ul style="list-style-type: none"> <li>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Nuance Communications, Inc. for Dragon Medical, and PowerShare software license services for an amount not to exceed \$588,268 with an agreement term retroactive to July 1, 2021 through June 30, 2026.</li> <li>b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$58,827) of the original cost of the agreement per each amendment.</li> <li>c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.</li> </ul>
9.	<ul style="list-style-type: none"> <li>a. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14417) with Boris Borazjani, M.D., Inc. to provide general and acute care surgical services at Natividad, extending the agreement term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised full agreement term of July 1, 2019 to June 30, 2023, and adding \$200,000 for revised not to exceed amount of \$700,000 in the aggregate; and</li> <li>b. Authorize the Deputy Purchasing Agent or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.</li> </ul>
10.	<ul style="list-style-type: none"> <li>a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement (A-14150) with Kuong Ngann, D.O. to provide general and acute care surgical services at Natividad, extending the agreement term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised full agreement term of November 1, 2018 to June 30, 2023, and adding \$600,000 for a revised not to exceed amount of \$1,500,000 in the aggregate; and</li> <li>b. Authorize the Chief Executive Officer or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.</li> </ul>
11.	<ul style="list-style-type: none"> <li>a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14387) with Thai Lan Tran, M.D. Inc. to provide general and acute care surgical services at Natividad, extending the agreement term by thirty-six months (July 1, 2021 to June 30, 2024) for a revised full agreement term of June 1, 2019 to June 30, 2024, and adding \$1,000,000 for revised not to exceed amount of \$1,650,000 in the aggregate; and</li> <li>b. Authorize the Chief Executive Officer or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$65,000) of the original contract amount.</li> </ul>
12.	<ul style="list-style-type: none"> <li>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-</li> </ul>

	<p>14310) with Monterey County Eye Associates, Inc. to provide ophthalmology services, extending the term by thirty-six months (July 1, 2021 to June 30, 2024) for a revised full term of June 1, 2019 to June 30, 2024, and adding \$802,274 for a revised amount not to exceed of \$1,306,274 in the aggregate; and</p> <p>b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this agreement which do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$54,600) of the original cost of the agreement.</p>
13.	<p>a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14390) with Allen Radner, M.D. to provide infectious disease physician services, extending the term by twelve months (July 1, 2021 to June 30, 2022) for revised term July 1, 2019 to June 30, 2022, and adding \$92,700 for a revised not to exceed amount of \$278,100 in the aggregate; and</p> <p>b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not exceed ten percent 10% (\$18,540) of the original contract amount.</p>
14.	<p>a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14384) with Sweet, Renfer &amp; Milanesa MD to provide urology services at Natividad, extending the term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised full term of July 1, 2019 to June 30, 2023; and adding \$625,500 for revised not to exceed amount \$1,251,000 in the aggregate; and</p> <p>b. Authorize the Chief Executive Officer or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$62,550) of the original contract amount.</p>
15.	<p>a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with Salinas Valley Memorial Healthcare System, dba Salinas Valley Medical Clinic to provide hematology oncology services, extending the term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised term July 1, 2019 to June 30, 2023, and adding \$360,000 for a revised not to exceed amount of \$720,000 in the aggregate; and</p> <p>b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not exceed ten percent 10% (\$36,000) of the original contract amount.</p>
16.	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14431) with Neurorescue, a Professional Medical Corp. to provide neurosurgical services, extending the term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised term of July 1, 2019 to June 30, 2023, and adding \$200,000 for a revised amount not to exceed \$700,000 in the aggregate; and</p> <p>b. b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.</p>
17.	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14383) with Minh Q. Tran M.D. Inc. to provide neurosurgical services at Natividad, extending the term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised term of July 1, 2019 to June 30, 2023, but not adding funds to the aggregate not to exceed amount; and</p> <p>b. b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.</p>

18.	<ul style="list-style-type: none"> <li>a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14429) with West Coast Brain and Spine Institute, Inc. to provide neurosurgical services at Natividad, extending the term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised term of July 1, 2019 to June 30, 2023, but not adding funds to the aggregate not to exceed amount; and</li> <li>b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.</li> </ul>
19.	<ul style="list-style-type: none"> <li>a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14424) with Kevin Yoo MD, APC to provide neurosurgical services at Natividad, extending the term by twenty-four months (July 1, 2021 to June 30, 2023) for a revised term of July 1, 2019 to June 30, 2023, but not adding funds to the aggregate not to exceed amount; and</li> <li>b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.</li> </ul>
20.	<ul style="list-style-type: none"> <li>a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendix A to adjust the salary range for the classification of Hospital Director of Food Services, as indicated; and</li> <li>b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.</li> </ul>

## **MONTEREY COUNTY BOARD OF SUPERVISORS**

### **Mohamed Kerala Serio, M.D. Fourth Amendment**

#### **TITLE:**

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Fourth Amendment to the Professional and Call Coverage Services Agreement (A-13611) with Mohamed Kerala Serio, M.D. to provide cardiology services, extending the term by twelve months (August 1, 2021 to July 31, 2022) for a revised full agreement term of July 1, 2017 to July 31, 2022, and adding \$610,000 for a revised total not to exceed amount of \$3,100,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the amendments do not significantly change the scope of work, and do not cause an increase of more than ten percent 10% (\$122,000) of the original contract amount.

#### **RECOMMENDATION:**

It is recommended that the Board of Supervisors

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Fourth Amendment to the Professional and Call Coverage Services Agreement (A-13611) with Mohamed Kerala Serio, M.D. to provide cardiology services, extending the term by twelve months (August 1, 2021 to July 31, 2022) for a revised full agreement term of July 1, 2017 to July 31, 2022, and adding \$610,000 for a revised total not to exceed amount of \$3,100,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the amendments do not significantly change the scope of work, and do not cause an increase of more than ten percent 10% (\$122,000) of the original contract amount.

#### **SUMMARY/DISCUSSION:**

Natividad must arrange for the care and treatment of hospitalized patients and patients who present to the emergency department and outpatient clinic in need of medical care in the specialty of cardiology. Natividad has an agreement with Dr. Serio to provide cardiology call coverage in the emergency department, inpatient consults, daily (Monday through Friday) cardiology services in the outpatient clinic and clinical interpretation services to its cardiology patients. Natividad wishes to amend the current agreement with Dr. Serio so that he can continue to provide the services without interruption.

Dr. Serio is paid a rate for services according to the terms of this agreement. Although the amount of services may increase or decrease due to patient volumes and the need for coverage, the rate of pay remains the same. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustee.

#### **FINANCING:**

The cost of this Amendment is \$610,000. The total cost for this Agreement is \$3,100,000 (for the period July 1, 2017 to July 31, 2022 (61 months). \$610,000 is included in the Fiscal Year

2021/2022 Adopted Budget. The remaining amount will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783.2553

Attachments:

Fourth Amendment  
Third Amendment  
Second Amendment  
First Amendment  
Agreement

Attachments on file at the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Advanced Gastroenterology of Monterey County, Second Amendment**

#### **TITLE:**

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-14453) with Advanced Gastroenterology of Monterey County to provide gastroenterology services extending the term by twelve months (August 1, 2021 to July 31, 2022) for a revised full agreement term of August 1, 2019 to July 31, 2022, and adding \$650,000 for a revised total not to exceed amount of \$1,950,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$65,000) of the original contract amount.

#### **RECOMMENDATION:**

It is recommended that the Board of Supervisors

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-14453) with Advanced Gastroenterology of Monterey County to provide gastroenterology services extending the term by twelve months (August 1, 2021 to July 31, 2022) for a revised full agreement term of August 1, 2019 to July 31, 2022, and adding \$650,000 for a revised total not to exceed amount of \$1,950,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$65,000) of the original contract amount.

#### **SUMMARY/DISCUSSION:**

Natividad must arrange for care and treatment of hospitalized patients as well as patients who present to the emergency department and hospital clinics in need of medical care in the specialty of gastroenterology. Natividad has an agreement with Advanced Gastroenterology of Monterey County, for which Mumtaz Tabbaa M.D., a board certified gastroenterologist, provides gastroenterology call coverage in the emergency department, endoscopy procedures and outpatient services in the specialty clinic. Natividad wishes to amend the agreement so that Dr. Tabbaa can continue to provide the services without interruption.

Advanced Gastroenterology of Monterey County is paid a rate for services according to the terms of this agreement. Although the amount of services may increase or decrease due to patient volumes and the need for coverage, the rate of pay remains the same. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

#### **FINANCING:**

The cost of this Amendment is \$650,000. The total cost of this Agreement is \$1,950,000 for the period August 1, 2019 to July 31, 2022 (36 months). \$650,000 is included in the Fiscal Year 2021/2022 adopted budget, the remaining balance will be budgeted in the subsequent fiscal year. There is no impact to the General Fund.

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783.2553

Attachments:

Second Amendment

First Amendment

Agreement

Attachments on File at the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **TRANSFER PSYCH SWs FROM HEALTH DEPT TO NATIVIDAD**

#### **..Title**

Adopt a Resolution to:

- a. Amend the FY 2021-2022 Health Department Budget to delete 2.0 FTE Psychiatric Social Worker I positions as indicated in the Attachment A; and
- b. Amend the FY 2021-2022 Natividad Medical Center Budget to add 2.0 FTE Psychiatric Social Worker I positions as indicated in the Attachment A; and
- c. Direct the County Administrative Office and the Auditor-Controller to incorporate the position changes in the FY 2021-2022 Adopted Budget, and the Human Resources Department to implement the changes in the Advantage HRM system.

#### **..Report**

##### **RECOMMENDATION:**

Adopt a Resolution to:

- a. Amend the FY 2021-2022 Health Department Budget to delete 2.0 FTE Psychiatric Social Worker I positions as indicated in the Attachment A; and
- b. Amend the FY 2021-2022 Natividad Medical Center Budget to add 2.0 FTE Psychiatric Social Worker I positions as indicated in the Attachment A; and
- c. Direct the County Administrative Office and the Auditor-Controller to incorporate the position changes in the FY 2021-2022 Adopted Budget, and the Human Resources Department to implement the changes in the Advantage HRM system.

##### **SUMMARY/DISCUSSION:**

Natividad Medical Center entered into a Professional and Call Coverage Services Agreement with CEP America-Psychiatry, PC, a California professional corporation dba Vituity, to provide psychiatry services at NMC for the period of June 1, 2021 to May 31, 2024. Through this agreement, Vituity, a comprehensive acute care psychiatric provider group, will provide 24/7 dedicated physician staffing and leadership for the hospital's Mental Health Unit and tele-psychiatry services, oversight and medical direction of the unit, and consult liaison services for medical and surgical inpatients.

Natividad recommends transferring two (2) full-time Psychiatric Social Worker I positions currently providing services in the hospital's Mental Health Unit from the Health Department budget to the Natividad budget. This recommendation allows Natividad to provide continuity of care and consistency in practice to patients by assigning the hospital with full oversight and management of these services being provided to its mental health patients.

Approval of the recommended actions in this report will direct the execution of a staff transition plan and facilitate the transfer of the two (2) Psychiatric Social Worker I employees who have agreed to transfer to Natividad. This transfer of existing staff will allow for the continuous provision of patient care without disruption to patients.

OTHER AGENCY INVOLVEMENT:

Natividad and the Health Department have worked with SEIU to address questions and concerns of the impacted employees regarding the transfer. The County Administrative Office Budget Office, Auditor-Controller, County Counsel, and Human Resources have reviewed the recommendation.

FINANCING:

The annualized fiscal impact of this action is approximately \$181,087, which will be absorbed in the FY 2021-2022 Natividad Budget. There is no impact to the General Fund resulting from the approval of the recommended action.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Mark a check to the related Board of Supervisors Strategic Initiatives

☐ **Economic Development:** Through collaboration, strengthen economic development to ensure a diversified and healthy economy.

☐ **Administration:** Promote an organization that practices efficient and effective resource management and is recognized for responsiveness, strong customer orientation, accountability and transparency.

☒ **Health & Human Services:** Improve health and provide consistent, high-quality patient care through County & hospital supported programs, and promote access to equitable services for patients in the community.

☐ **Infrastructure:** Plan and develop a sustainable, physical infrastructure that improves the quality of life for County residents and supports economic development results.

☐ **Public Safety:** Create a safe environment for people to achieve their potential, leading businesses and communities to thrive and grow by reducing violent crimes as well as crimes in general.

Prepared by: Carrie L. Ramirez, Senior Personnel Analyst, (831) 783-2706

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701  
Charles R. Harris, Interim Hospital Chief Executive Officer, (831) 783-2553

## MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

### Software House International Agreement

Legistar Number: \_\_\_\_\_

#### **..Title**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the non-standard agreement with a State and Local Agency Server and Cloud Enrollment Agreement with Software House International (SHI), a Microsoft licensing reseller, for Microsoft Office 365 government services, data backup software, subscriptions, and associated maintenance/support, for the period of September 1, 2021 through August 31, 2024, for an amount not to exceed \$2,693,035; and
- b. Accept non-standard contract provisions as recommended by the Chief Executive Officer for NMC; and
- c. Authorize the Chief Executive Officer for NMC to sign order confirmations on an as-needed basis pursuant this Agreement over the period of September 1, 2021 through August 31, 2024.

#### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the non-standard agreement with a State and Local Agency Server and Cloud Enrollment Agreement with Software House International (SHI), a Microsoft licensing reseller, for Microsoft Office 365 government services, data backup software, subscriptions, and associated maintenance/support, for the period of September 1, 2021 through August 31, 2024, for an amount not to exceed \$2,693,035; and
- b. Accept non-standard contract provisions as recommended by the Chief Executive Officer for NMC; and
- c. Authorize the Chief Executive Officer for NMC to sign order confirmations on an as-needed basis pursuant this Agreement over the period of September 1, 2021 through August 31, 2024.

#### **SUMMARY/DISCUSSION:**

Natividad Medical Center (NMC) relies on Microsoft software and online services to operate its computers, servers, IT applications, and other digital capabilities. This encompasses Microsoft Windows (computers and servers), Microsoft Office Suite (word processing, spreadsheets and presentations), Microsoft Exchange (email), SQL Server (databases), Microsoft SharePoint Online (collaboration) and remote access, amongst others. Over the last decade, NMC has made significant investments in these product licenses. Maintaining our agreements with Microsoft are essential to preserving our software investments and supporting hospital computing operations. Approval to execute both enrollment agreements will allow NMC to maintain licensing and online services for 1968 workforce members (staff, contractors).

NMC, in consultation with Gartner Research, sought the most aggressive pricing our three-year renewal. The County of Riverside (CA) has negotiated an agreement with Microsoft that over 600 State and local agencies are currently leveraging. It entitles NMC to join the lowest cost tier (D) typically reserved for large organizations with an additional discount averaging 7%. It ranks as one of the most favorably discounted Microsoft agreement in the U.S.

Microsoft licenses are commonly purchased through an authorized reseller, not through Microsoft directly. At this time NMC seeks to procure the licenses associated with both Microsoft Enrollment agreements through the reseller Software House International (SHI). This request includes that authorization along with the quotes to cover the costs which are based on current counts of licenses in use.

Per the terms and conditions within the agreements, Natividad is allowed to install additional product licenses, including cloud (online) licenses, for new users as they come on board, but is required to perform an annual "True-Up" to identify the number of licenses actually in use at the end of each year and to pay any difference which may have been incurred for that year. This capability is in the best interest of the County as it mitigates the potential of over purchasing costly licenses up front. The cost of the annual True-Up is variable and based on the type and quantity of licensing and services consumed but the amount requested for future True-ups is based on past costs for True-ups.

Due to the annual fluctuation of the number of Natividad employees, it is recommended that the Chief Information Officer for NMC have the authority to increase the number of licenses and storage capacity, as-needed, over the term of the agreement to accommodate any staff increases that may occur.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel reviewed and approved this Enterprise Agreement as to form, and the Auditor-Controller reviewed and approved as to payment provisions. The Enterprise Agreement was reviewed and approved by NMC's Finance Committee and by its Board of Trustees on July 9, 2021.

#### **FINANCING:**

The total cost for procuring Microsoft licenses for use over a three year period is currently projected at \$2,693,035, of which \$718,143 has been included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the Agreement will be included in those budgets as appropriate.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This payment facilitates the maintenance and support of NMC's Microsoft systems and applications that support NMC's patient care systems and hospital computing operations.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Ari Entin, Chief Information Officer, 831-783-2564

Approved by: Dr. Chad Harris, Interim Chief Executive Officer, 831-783-2504

#### **Attachments:**

Microsoft Enterprise Enrollment Program Agreement  
Microsoft Server Cloud Enrollment Program Agreement  
SHI Quote #20587649 (for Online Licenses)  
SHI Quote #20587667 (for SQL Licenses)  
SHI Quote #20587689 (for Project/Visio Licenses)

Attachments on file with the Clerk of the Board

## MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**The CBORD Group Inc. Amendment No. 4**

**Legistar Number:** \_\_\_\_\_

### **..Title**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No.4 to the agreement (A-13620) with The CBORD Group, Inc. for food and nutrition software and maintenance services, extending the agreement an additional one (1) year period (August 1, 2021 through July 31, 2022) for a revised full agreement term of July 11, 2017 through July 31, 2022, and adding \$31,485 for a revised total agreement amount not to exceed \$178,796.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute one (1) future amendment to the agreement which does not significantly alter the scope of work and does not cause an increase of more than ten percent (10%) (\$10,977) of the original cost of the agreement.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No.4 to the agreement (A-13620) with The CBORD Group, Inc. for food and nutrition software and maintenance services, extending the agreement an additional one (1) year period (August 1, 2021 through July 31, 2022) for a revised full agreement term of July 11, 2017 through July 31, 2022, and adding \$31,485 for a revised total agreement amount not to exceed \$178,796.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute one (1) future amendment to the agreement which does not significantly alter the scope of work and does not cause an increase of more than ten percent (10%) (\$10,977) of the original cost of the agreement.

#### **SUMMARY/DISCUSSION:**

Natividad Medical Center provides food and nutritional services to patients, visitors, and employees as part of its daily operations. CBORD's electronic system Foodservice Suite (FSS) improves service delivery efficiency, patient safety and meal satisfaction as well as assists with compliance with the Joint Commission (TJC) and the Centers for Medicare and Medicaid Services (CMS) food services standards.

The CBORD software provides automation to the process of patient meal service, reporting, and analysis. This includes interfacing with the Meditech system, improved diet order accuracy, production standards, and reduced waste. CBORD supports NMC's future goal of expanding meal services to the room service model where patients can order meals from their bedside.

NMC is requesting approval to amend the existing agreement to extend service and maintenance for an additional one year period to allow for services to continue. This amendment also increases the number of user licenses from 5 to 10.

### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel reviewed and approved this amendment No. 4 as to form, and the Auditor-Controller reviewed and approved as to payment provisions. The amendment No. 4 was reviewed and approved by NMC's Finance Committee and by its Board of Trustees on July 9, 2021.

### **FINANCING:**

The cost for this amendment No. 4 is \$31,485 which is included in the Fiscal Year 2021-22 Adopted Budget.

### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement is for a software system that will improve food and nutrition services for NMC patients. This will directly contribute to a more efficient and effective use of resources within NMC.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Raquel Mojica, IT Business Applications Manager, 831-783-2812

Approved by: Dr. Chad Harris, Interim Chief Executive Officer, 831-783-2504

#### Attachments:

- The CBORD Group Inc. Amendment 4
- The CBORD Group Inc. Amendment 3
- The CBORD Group Inc. Amendment 2
- The CBORD Group Inc. Renewal and Amendment 1
- The CBORD Group Inc. Agreement

Attachments on file with the Clerk of the Board

# FINANCIAL STATEMENTS

MAY 31, 2021

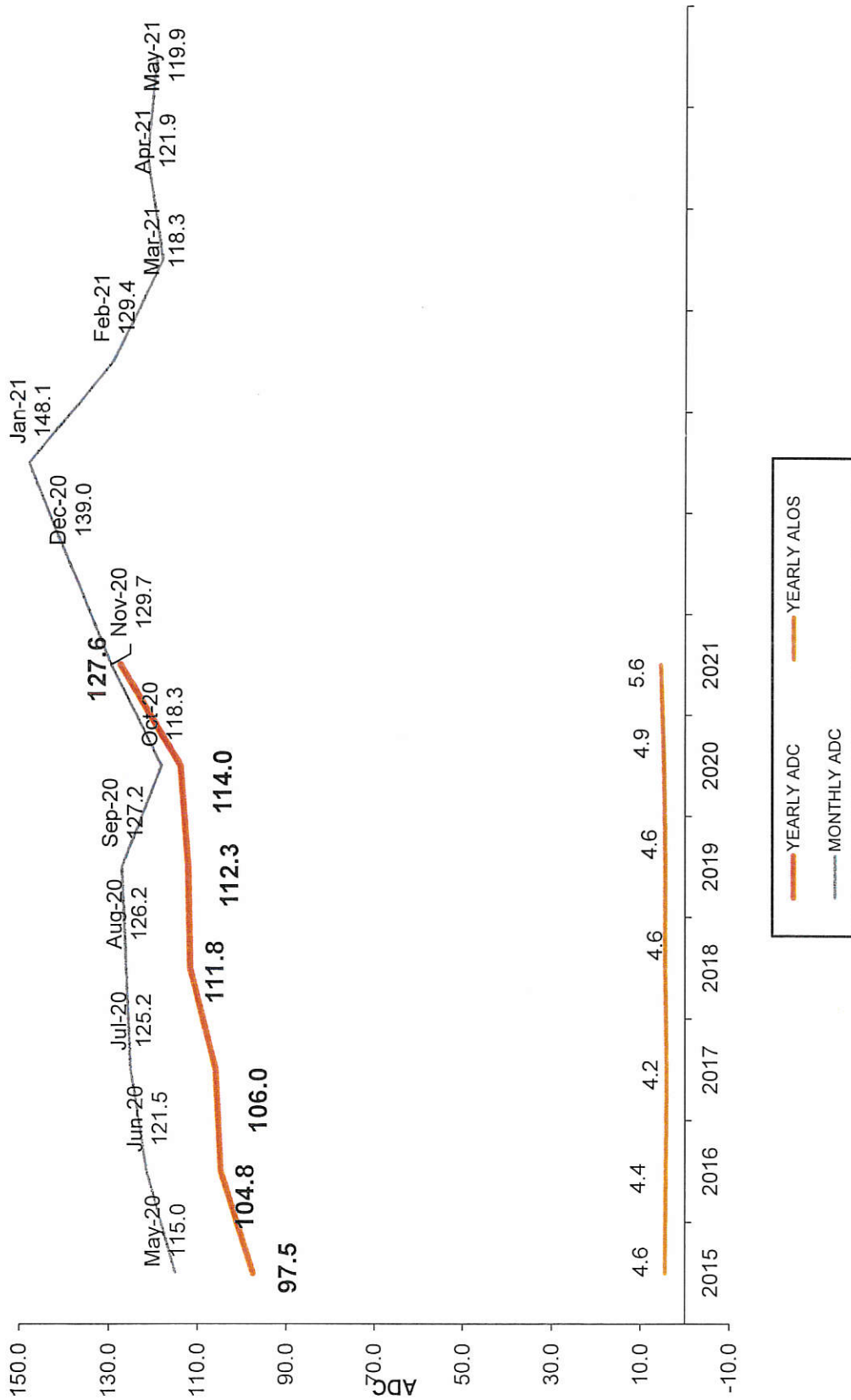
06/23/21

## FINANCIAL STATEMENTS

MAY 31, 2021

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5	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS PER APD
6	BALANCE SHEET
7	SCHEDULE OF STATE / COUNTY RECEIVABLES
8	STATEMENT OF CASH FLOWS
9	RECONCILIATION OF GOVERNMENT FUNDING
10	CASH FLOW PERFORMANCE F/Y 20-21 ACTUAL TO BUDGET
11	CASH SCHEDULE FOR F/Y 20-21



# NATIVIDAD

## STATISTICAL REPORT

### MAY 31, 2021

Month-To-Date					Year-To-Date					
03-21	04-21	05-21	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS	CY/PLY				
1	278	225	146	208	NICU	15	2,247	2,125	2,368	-10.26%
2	1,478	1,629	1,767	1,555	Med/Surg	61	16,805	20,203	16,783	20.38%
3	307	205	175	195	ICU	10	2,108	3,403	2,238	52.06%
4	28	44	57	54	Peds	12	583	352	619	-43.13%
5	737	715	733	724	Acute Rehab	24	7,822	7,825	7,706	1.54%
6	332	325	291	271	OB/Gyn	27	2,931	3,228	3,124	3.33%
7	3,160	3,143	3,169	3,007	TOTAL ACUTE	149	32,496	37,136	32,838	13.09%
8	507	515	548	465	Psychiatric	19	5,025	5,599	5,241	6.83%
9	3,667	3,658	3,717	3,472	TOTAL DAYS	168	37,521	42,735	38,079	12.23%
10	272	268	313	287	Nursery	18	3,102	3,143	3,127	0.51%
AVERAGE DAILY CENSUS										
11	78.2	80.9	78.6	73.6	Acute	125	73.7	87.5	75.0	16.67%
12	23.8	23.8	23.6	23.4	Acute Rehab	24	23.3	23.4	23.0	1.74%
13	16.4	17.2	17.7	15.0	Psychiatric	19	15.0	16.7	15.6	7.05%
14	118.3	121.9	119.9	112.0	TOTAL	168	112.0	127.6	113.7	12.23%
15	8.8	8.9	10.1	9.3	Nursery	18	9.3	9.4	9.3	1.08%
PERCENTAGE OF OCCUPANCY										
16	62.6%	64.7%	62.9%	58.9%	Acute		59.0%	70.0%	60.0%	16.7%
17	99.2%	99.2%	98.3%	97.5%	Acute Rehab		97.1%	97.5%	95.8%	1.7%
18	86.3%	90.5%	93.2%	78.9%	Psychiatric		78.9%	87.9%	82.1%	7.1%
19	70.4%	72.6%	71.4%	66.7%	TOTAL		66.7%	76.0%	69.3%	9.6%
20	48.9%	49.4%	56.1%	51.7%	Nursery		51.7%	52.2%	51.7%	1.1%
ADMISSIONS										
21	589	629	668	617	Acute		6,659	6,554	6,521	0.51%
22	57	53	53	57	Acute Rehab		620	590	612	-3.59%
23	66	42	56	63	Psychiatric		682	552	672	-17.86%
24	712	724	777	737	TOTAL		7,961	7,696	7,805	-1.40%
25	173	176	184	172	Nursery		1,857	1,924	1,913	0.58%
26	175	179	186	183	Deliveries		1,976	1,957	1,961	-0.20%
DISCHARGES										
27	580	619	754	633	Acute		6,835	6,563	6,639	-1.14%
28	57	52	54	65	Acute Rehab		705	589	609	-3.28%
29	66	42	54	56	Psychiatric		609	549	669	-17.94%
30	703	713	862	754	TOTAL		8,149	7,701	7,917	-2.73%
31	157	155	173	156	Nursery		1,686	1,760	1,702	3.41%
AVERAGE LENGTH OF STAY										
32	5.2	5.1	4.8	4.7	Acute(Hospital wide no babies)		4.7	5.6	4.9	14.29%
33	12.9	13.5	13.8	12.7	Acute Rehab		12.6	13.3	12.6	5.56%
34	2.7	2.8	2.4	2.7	OB/Gyn		3.0	2.6	2.7	-3.70%
35	7.7	12.3	9.8	7.4	Psychiatric		7.4	10.1	7.8	29.49%
36	1.6	1.5	1.7	1.7	Nursery		1.7	1.6	1.6	0.00%
OUTPATIENT VISITS										
37	3,376	3,561	4,005	4,528	Emergency Room		48,936	37,935	45,347	-16.35%
38	509	548	567	571	ER Admits		6,172	5,777	5,892	-1.95%
39	71.5%	75.7%	73.0%	77.5%	ER Admits as a % of Admissions		77.5%	75.1%	75.5%	-0.56%
40	6,096	5,830	5,465	6,229	Clinic Visits		67,312	58,622	61,116	-4.08%
ANCILLARY PROCEDURES BILLED										
41	51,504	51,002	49,822	48,142	Lab Tests		520,244	573,756	504,384	13.75%
42	3,094	3,201	3,123	3,013	Radiology Procedures		32,557	34,787	35,592	-2.26%
43	206	221	233	210	MRI Procedures		2,268	2,217	2,029	9.27%
44	90	60	84	148	Nuclear Med Procedures		1,599	819	1,409	-41.87%
45	1,237	1,213	1,215	1,140	Ultrasound Procedures		12,318	12,328	11,415	8.00%
46	1,588	1,730	1,791	1,853	CT Scans		20,023	18,017	17,849	0.94%
47	308	355	380	364	Surgeries		4,001	3,741	3,999	-6.45%
48	8.68	8.43	8.39	7.86	FTE'S PER AOB		7.86	8.22	8.17	0.61%
49	1,472.2	1,446.4	1,414.8	1,271.3	TOTAL PAID FTE'S		1,271.3	1,413.6	1,304.4	8.37%
50	5,255	5,148	5,225	5,015	ADJUSTED PATIENT DAYS		54,195	57,612	53,476	7.73%

**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED  
FOR FY2021**

**NATIVIDAD**

	JUL-20	AUG-20	SEP-20	OCT-20	NOV-20	DEC-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	JUN-21	YTD
<b>R E V E N U E</b>													
<b>Patient Revenue:</b>													
Inpatient	\$ 77,149,435	\$ 79,855,472	\$ 78,306,171	\$ 74,755,382	\$ 78,953,622	\$ 86,007,642	\$ 90,793,416	\$ 71,759,580	\$ 69,167,500	\$ 72,947,904	\$ 69,884,964		\$ 849,581,088
Pro Fees	2,696,122	2,236,186	2,299,002	2,494,198	1,868,807	2,532,642	1,722,218	2,351,706	3,073,119	3,416,474	2,735,954		27,426,428
Outpatient	28,527,426	27,989,196	27,159,445	29,608,527	26,810,166	26,823,056	22,268,310	24,251,827	31,277,681	31,111,369	29,471,931		305,238,934
Total Patient Revenue	108,372,983	110,080,854	107,764,618	106,858,107	107,632,595	115,363,346	114,783,944	98,363,113	103,518,300	107,475,747	102,092,849		1,182,306,450
Deductions from revenue													
Contractual Deductions	77,896,531	82,859,399	80,916,787	81,400,865	80,503,011	86,748,038	87,916,581	74,514,591	78,490,849	80,581,105	78,160,795		889,988,350
Bad Debt	5,810,435	3,985,636	3,269,756	2,044,119	3,030,738	2,482,925	1,332,700	1,828,643	2,008,714	3,132,779	1,797,649		30,542,072
Unable to Pay	198,523	183,546	105,354	112,097	236,157	167,623	272,566	270,434	316,528	381,037	241,852		2,485,715
Total Contractual Discounts	83,905,489	87,028,581	84,311,899	83,556,881	83,769,904	89,398,584	89,521,847	76,611,668	80,816,089	84,094,899	80,200,296		923,016,137
Net Patient Revenue	24,467,494	23,052,273	23,452,719	23,301,226	23,862,691	25,964,756	25,262,097	21,951,445	22,702,211	23,380,848	21,892,553		259,290,313
As a percent of Gross Revenue	22.58%	20.94%	21.76%	21.81%	22.17%	22.51%	22.01%	22.32%	21.93%	21.75%	21.44%		21.93%
<b>Total Government Funding</b>	5,875,865	6,422,375	5,446,330	7,359,941	5,690,945	5,192,491	5,112,591	8,155,601	6,643,533	6,089,341	6,668,766		68,657,779
<b>Other Operating Revenue:</b>													
Rent Income	115,026	116,045	116,225	116,225	116,225	115,753	116,224	159,565	117,961	120,961	114,961		1,325,170
Interest Income	226,937	226,937	219,616	344,086	219,616	226,937	221,497	235,765	232,378	170,001	228,937		2,550,707
NMF Contribution	61,151	61,151	59,178	61,151	59,178	61,151	61,151	55,233	61,151	59,178	61,151		600,824
Other Income	606,176	292,810	285,493	318,962	367,237	233,363	349,855	198,304	1,271,651	558,497	290,855		4,783,203
Total Other Operating Revenue	1,008,230	696,943	690,512	840,423	792,256	637,204	746,727	648,667	1,683,141	908,637	693,904		9,319,904
<b>TOTAL REVENUE</b>	31,352,649	30,171,591	29,589,561	31,501,590	30,315,892	31,794,451	31,123,415	30,755,913	31,028,885	30,378,826	29,255,223		337,267,996
<b>E X P E N S E</b>													
Salaries, Wages & Benefits	18,294,132	16,141,804	15,341,913	15,350,217	15,140,737	15,770,781	15,603,830	15,447,031	15,756,671	15,830,304	16,538,708		175,216,128
Registry	890,450	1,182,181	1,680,809	1,374,188	1,476,186	1,523,535	1,826,946	3,812,255	3,973,162	3,110,140	1,077,460		21,927,312
Phys/Residents SWB & Contract Fees	3,419,049	3,363,198	3,503,759	3,215,766	3,292,953	3,599,756	3,914,891	4,291,737	4,342,484	3,890,665	4,026,717		40,860,975
Purchased Services	2,837,656	3,000,463	3,257,830	3,384,603	3,585,479	3,616,722	3,139,369	3,055,013	3,142,261	3,195,617	3,377,379		35,592,392
Supplies	2,759,766	2,556,961	2,666,373	2,971,814	3,077,098	3,382,405	3,601,290	3,454,429	2,872,928	3,897,698	2,952,562		34,283,524
Insurance	321,377	320,092	320,093	320,093	320,093	320,092	320,093	320,093	320,093	320,092	320,093		3,522,304
Utilities and Telephone	268,191	446,910	334,046	463,675	404,263	344,769	305,029	257,422	259,096	283,107	269,188		3,655,696
Interest Expense	175,382	163,966	(68,870)	(277,792)	69,186	172,660	68,997	68,997	68,997	68,995	68,997		559,515
Depreciation & Amortization	942,944	975,367	964,654	973,628	970,093	966,515	966,515	985,301	985,980	999,000	1,000,041		10,733,306
Other Operating Expense	483,569	776,259	579,531	683,866	648,311	665,730	563,821	601,366	673,875	662,076	570,012		6,928,603
<b>TOTAL EXPENSE</b>	30,392,516	28,927,201	28,569,112	28,451,084	28,984,089	30,386,937	30,310,781	32,293,644	32,395,547	32,357,894	30,201,157		333,269,755
<b>NET INCOME(LOSS)</b>	960,133	1,244,390	1,020,449	3,050,506	1,331,803	1,407,721	812,634	(1,537,731)	(1,366,662)	(1,979,068)	(945,934)		3,998,241
<b>Normalization for Extraordinary Items</b>													
Interest Anthem Arbitration													
CARES Act Funding	(730,230)	(730,230)	(730,230)	(974,844)	(974,844)	(244,614)	(244,614)	(244,614)	(244,614)	(244,614)	(244,614)		(5,608,062)
DSH Final Settlement FY09-10	-	-	-	(1,360,171)	-	-	-	-	-	-	-		(1,360,171)
Families First C-19 Response	(277,658)	(658,108)	-	(156,950)	-	-	-	-	-	(812,822)	(187,574)		(2,093,112)
Total Extraordinary Items	(1,007,888)	(1,388,338)	(730,230)	(2,491,965)	(974,844)	(244,614)	(244,614)	(244,614)	(244,614)	(1,057,436)	(432,188)		(9,051,345)
<b>NET INCOME BEFORE Extraordinary Items</b>	\$ (47,755)	\$ (143,948)	\$ 290,219	\$ 558,541	\$ 356,959	\$ 1,163,107	\$ 568,020	\$ (1,782,345)	\$ (1,611,276)	\$ (3,038,504)	\$ (1,378,122)		\$ (5,063,104)
<b>CAPITAL CONTRIBUTIONS</b>													
County Contribution													
<b>CHANGE IN NET ASSETS</b>	\$ 960,133	\$ 1,244,390	\$ 1,020,449	\$ 3,050,506	\$ 1,331,803	\$ 1,407,721	\$ 812,634	\$ (1,537,731)	\$ (1,366,662)	\$ (1,979,068)	\$ (945,934)		\$ 3,998,241

**NATIVIDAD**

CAPITAL CONTRIBUTIONS

**NATIVIDAD  
ES & CHANGES  
AS OF MAY 31, 1997**

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**NATIVIDAD  
BALANCE SHEET  
AS OF MAY 31, 2021**

		CURRENT MONTH			YEAR - TO - DATE			
		BEGINNING	ENDING	INC/(DEC)	BEGINNING	ENDING	INC/(DEC)	% CHG.
1	\$	59,741,149	\$ 103,800,384	\$ 44,059,235	\$ 66,424,055	\$ 103,800,384	\$ 37,376,329	56.3
2		-	-	-	11,810,000	-	(11,810,000)	-
3		40,445,618	40,445,618	-	-	40,445,618	40,445,618	-
4		49,917,640	47,884,017	(2,033,623)	39,317,759	47,884,017	8,566,258	21.8
5		48,489,138	28,059,798	(20,429,340)	41,690,999	28,059,798	(13,631,201)	(32.7)
6		5,667,192	5,534,572	(132,620)	5,048,912	5,534,572	485,660	9.6
7		5,829,214	5,015,277	(813,937)	6,264,737	5,015,277	(1,249,460)	(19.9)
8		210,089,951	230,739,666	20,649,715	170,556,462	230,739,666	60,183,204	35.3
9		336,038,397	336,968,816	930,419	325,201,149	336,968,816	11,767,667	3.6
10		(207,242,650)	(208,243,128)	(1,000,478)	(197,505,014)	(208,243,128)	(10,738,114)	(5.4)
11		128,795,747	128,725,688	(70,059)	127,696,135	128,725,688	1,029,553	0.8
12		179,924,031	160,905,324	(19,018,707)	193,003,625	160,905,324	(32,098,301)	(16.6)
13		-	-	-	-	-	-	-
14		-	-	-	-	-	-	-
15		-	-	-	-	-	-	-
16	\$	518,809,729	\$ 520,370,678	\$ 1,560,949	\$ 491,256,222	\$ 520,370,678	\$ 29,114,456	5.9
17		23,770,430	24,763,483	993,053	27,324,830	24,763,483	(2,561,347)	(9.4)
18		14,287,609	13,642,047	(645,562)	12,099,669	13,642,047	1,542,378	12.7
19		81,511,460	81,511,460	-	51,664,932	81,511,460	29,846,528	57.8
20		3,642,205	3,642,205	-	3,433,614	3,642,205	208,591	6.1
21		11,368,786	13,582,995	2,214,209	13,346,613	13,582,995	236,382	1.8
22		134,580,490	137,142,190	2,561,700	107,869,658	137,142,190	29,272,532	27.1
23		4,591,237	4,536,420	(54,817)	5,050,532	4,536,420	(514,112.0)	(11.3)
24		-	-	-	-	-	-	-
25		25,431,389	25,431,389	0	29,073,594	25,431,389	(3,642,205)	(12.5)
26		30,022,626	29,967,809	(54,817)	34,124,126	29,967,809	(4,156,317)	(12.2)
27		349,262,438	349,262,438	-	349,262,438	349,262,438	-	-
28		4,944,175	3,998,241	(945,934)	-	3,998,241	3,998,241	100.0
29		354,206,613	353,260,679	(945,934)	349,262,438	353,260,679	3,998,241	1.1
30	\$	518,809,729	\$ 520,370,678	\$ 1,560,949	\$ 491,256,222	\$ 520,370,678	\$ 29,114,456	5.9

NATIVIDAD  
STATE AND COUNTY RECEIVABLES  
AS OF 05/31/21

**BALANCE SHEET**

	Req. Balance	Accruals	Rectas and Adj	Payment LHP Final Rec'n	GPP PRIME/CARES	IGT	Payments	Ending Balance
Medi-Cal Waiver (DSH +SNCP)	\$ 8,722,908	23,886,308	364,441			22,855,619	(51,591,284)	4,237,991
Hospital Fee	-	1,356,546					(1,275,861)	80,685.00
Rate Range IGT-CCAH-	5,562,092	7,434,244				9,814,109		22,810,445
MCMC EPP	7,864,092	7,122,188				8,256,679	(23,984,701)	(741,741)
MCMC QIP	18,519,196	11,699,659				18,769,545	(56,439,341)	(7,450,941)
SB1732	1,067,767	3,579,453					(2,781,391)	1,865,829
AB 915	-	3,304,105						3,304,105
Medical GME	1,925,521	898,638				2,917,795	(5,412,426)	329,528
CARES ACT Funding	(3,651,146)		5,608,062		180,590		(2,201,529)	(64,023)
A/R UCSF & TUORO University	-	41,000					(27,400)	13,600
A/R Seaside Clinic	-		81,117				(81,117)	-
A/R Office Buildings	39,425	1,346,241					(1,376,910)	8,755
Medical HPE	-	684,559					(819,504)	(134,945)
Interest Accrued Positive Cash	-	2,452,381					(2,005,829)	446,552
Accrued Donations	1,574,818	660,824					(729,421)	1,506,221
A/R Jail-PG&E	(3,302)	1,027,860					(950,067)	74,491.41
Health Department	69,628	1,635,360					(1,083,032)	621,956
A/R Radiology Group	-	1,151,290						1,151,290
<b>STATE RECEIVABLES</b>	<b>\$ 41,690,998</b>	<b>\$ 68,280,657</b>	<b>\$ 6,053,620</b>	<b>\$ -</b>	<b>\$ 180,590</b>	<b>\$ 62,613,747</b>	<b>\$ (150,759,813)</b>	<b>\$ 28,059,798</b>

**P & L**

YTD  
May-21

Medi-Cal DSH /SNCP/PHYS SPA	\$ 12,699,812
PRIME	12,546,667
Rate Range IGT-CCAH-	7,434,244
Esperanza Care	(1,835,618)
Family First C-19 Response-FMAP Enhance-	2,093,112
EMS/ Maddy Funds	166,059
CARES Act Funding	5,608,062
HPE	684,559
Hospital Fee	1,356,546
MCMC EPP	7,122,188
HD Residency Support	(458,906)
MCMC QIP	11,699,659
AB915	3,304,105
Medical GME	898,638
Medicare GME	1,759,198
SB 1732	3,579,453
<b>ERNMENT FUNDING INCOME</b>	<b>\$ 68,657,779</b>

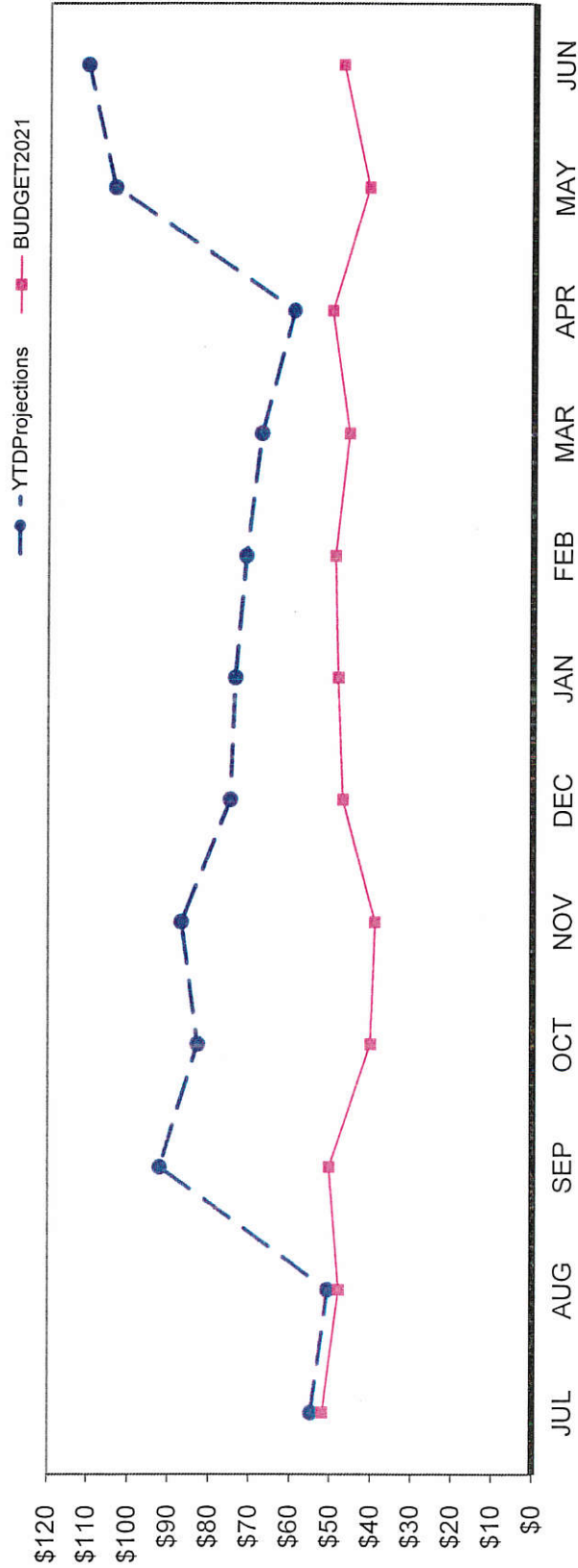
# NATIVIDAD STATEMENT OF CASH FLOWS AS OF MAY 31, 2021

	CURRENT MONTH	YEAR - TO - DATE
1	\$ 59,741,149	\$ 66,424,055
2		
3	(945,934)	3,998,241
4	-	-
5	1,000,478	10,738,114
6	54,544	14,736,355
7		
8	2,033,623	(8,566,258)
9	20,429,340	25,441,201
10	946,557	763,800
11	993,053	(2,561,347)
12	(645,562)	1,542,378
13	-	(10,599,090)
14	-	208,591
15	2,214,209	236,382
16	25,971,220	6,465,657
17		
18		
19	(930,419)	(11,767,667)
20	-	-
21	(930,419)	(11,767,667)
22		
23	(54,817)	(4,156,317)
24	19,018,707	32,098,301
25	-	-
26	18,963,890	27,941,984
27	44,059,235	37,376,329
28	\$ 103,800,384	\$ 103,800,384

NATIVIDAD  
RECONCILIATION OF GOVERNMENT FUNDING  
FISCAL YEAR 2021

	<u>BDGT-21</u>	<u>ESTIMATE FY2021</u>	<u>Variance to Budget</u>
Medi-Cal DSH Waiver & Phys SPA	\$ 11,540,000	\$ 11,600,171	\$ 60,171
PRIME	12,160,000	13,560,000	1,400,000
EPP	7,760,000	7,760,000	-
QIP	8,825,000	12,425,000	3,600,000
Physician SPA	800,000	800,000	-
AB915	3,600,000	3,600,000	-
SB1732	3,900,000	3,900,000	-
CCAH Rate Range	8,100,000	8,100,000	-
HPE	300,000	709,219	409,219
Families First Corona Virus Response	-	2,093,112	2,093,112
HHS -CARE Fund Stimulus Covid-19	-	5,852,676	5,852,676
Esperanza Care Outside Purchased Service	(2,000,000)	(2,000,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,352,000	1,867,621	515,621
Medical GME	-	898,614	-
DHS Audit Final FY2010	-	1,300,000	1,300,000
EMS/ Maddy	-	166,059	166,059
Provider Fee	950,000	1,434,628	484,628
	\$ 56,787,000	\$ 73,567,100	\$ 15,881,486

## Cash Flow Performance Fiscal Year 2021 (in Millions)



Months	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
YTD	54.9	50.8	92.3	83.0	87.1	75.1	74.0	71.4	67.6	59.7	103.8	110.5
BDGT	51.8	47.9	50.3	40.2	39.1	47.2	48.4	49.2	45.8	50.2	41.1	47.7
Variance	3.0	2.9	41.9	42.9	48.0	27.9	25.6	22.2	21.8	9.6	62.7	62.8

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