



# **Finance Committee Meeting 2021**

**October 8, 2021**



## **Finance Committee Meeting**

**Friday, October 8, 2021**

**8:30 AM**

**\*\*\* VIDEO CONFERENCE TELEPHONIC MEETING \*\*\***

### **AGENDA**

#### **IMPORTANT NOTICE Regarding COVID 19**

Based on guidance from the California Department of Public Health and the California Governor's Office, in order to minimize the spread of the COVID-19 virus, Natividad Medical Center ("Natividad") Finance Committee meetings will be held entirely by Zoom. There will be no physical location for these meetings. Committee Members shall participate in the meeting by Zoom.

To participate in this Natividad Finance Committee meeting, the public are invited to observe and address the Committee via Zoom.

The meeting will be conducted via teleconference using the Microsoft Zoom program. This gives the public two options. The public may attend the meeting by phone. Or, the public may attend and observe the Zoom meeting via computer audio.

To participate by phone call use any of these numbers below:

- +1 971 247 1195 US (Portland)
- +1 253 215 8782 US (Tacoma)
- +1 346 248 7799 US (Houston)
- +1 602 753 0140 US (Phoenix)
- +1 720 928 9299 US (Denver)

Enter the Meeting ID number: 961 7495 4866 when prompted. You will then enter the Password: 590310 when prompted.

Or, to attend the Finance Committee meeting by Zoom computer audio click the following link:  
<https://natividad.zoom.us/j/96174954866?pwd=cGVUcEJTTU53aGsyd0tJbDRibUttQT09>

You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.

1. If a member of the public wishes to comment on a particular agenda item, the public is strongly encouraged to submit their comments in writing via email to the Natividad Finance Committee at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record.
2. Members of the public wishing to comment on a specific agenda item while the matter is being heard may participate by any of the following means:
  - a. When the Chair calls for public comment on an agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting

telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only.

- b. If speakers or other members of the public have documents they wish to distribute to the Committee for an agenda item, they are encouraged to submit such documents by 2:00 p.m. on Tuesday before the meeting to: [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line.
  - c. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)
  - d. While the matter is being heard, a member of the public may submit a comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. If the comment is received prior to close of public comment on an agenda item, every effort will be made to read the comment into the record, but some comments may not be read out loud due to time limitations or length of the comment (if the comment exceeds 250 words). Comments received prior to the close of the public comment period on an agenda item will be made part of the record for that item.
3. Members of the public who wish to make a general public comment for items not on the day's agenda may submit their comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). The Committee date and "general comment" should be indicated in the subject line. The comment will be placed in the record for the meeting, and every effort will be made to read the comment into the record at the appropriate time on the agenda.
  4. Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.
  5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

### **Call to Order**

**Marcia Atkinson, Chair**

### **Roll Call**

### **Agenda Additions/Corrections**

**Noemi Ferguson**

### **Public Comments (Limited 3 minutes per speaker)**

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

### **Approval of Minutes**

1. Approve the Minutes of September 10, 2021 Finance Committee Meeting. *Pages 6-10*

### **Consent Items**

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A. *Pages 11-28*

## Scheduled Items/Discussion Items

3. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
  - a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Central Valley Imaging Medical Associates, Inc., d.b.a. Radiology Diagnostic Services, Inc. (RADS) to provide radiology services, extending the term by twelve months (December 1, 2021 to November 30, 2022) for a revised full agreement term of November 23, 2020 to November 30, 2022, and adding \$3,600,000 to the aggregate amount payable for revised not to exceed amount of \$5,500,000; and
  - b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not exceed ten percent 10% (\$190,000) of the original contract amount.  
*Pages 29-30 (Dr. Craig Walls)*
4. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
  - a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an amendment to the agreement with Natividad Medical Foundation (NMF) for NMC's specially requested services and for NMF's philanthropic services, defined as "donor cultivation and solicitation" (e.g., The Agricultural Leadership Council) for an amount not to exceed \$1,616,483 with an agreement term January 1, 2022 through December 31, 2023.
  - b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$161,648) of the original cost of the agreement.  
*Pages 31-32 (Dr. Charles Harris)*
5. Receive and Approve August 2021 Financial Report. *Pages 33-45* **Daniel Leon, CFO**
6. Receive a report on the status of AB 361 and the requirements for continued remote meetings after October 1, 2021. *Pages 46-48* **Stacy Saetta, Chief Deputy County Counsel**
  - a. Receive a report on the status of AB 361 and the requirements for continued remote meetings after October 1, 2021.
  - b. Provide direction to staff.

## Adjournment

**NEXT FINANCE COMMITTEE MEETING:  
FRIDAY, NOVEMBER 12, 2021 AT 8:30 A.M.**

**\*\*\* VIDEO CONFERENCE TELEPHONIC MEETING \*\*\***

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Finance Committee as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Finance Committee shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed, and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.





**Finance Committee Meeting**  
**Friday, October 8, 2021**  
**Consent Items**

**Attachment A**

<b>1.</b> <i>Pages 11-12</i>	<p>a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-14386) with Brian Lugo MD, Medical Corp. to provide general and acute care surgical services, extending the term by twenty-four months (December 1, 2021 to November 30, 2023) for a revised full agreement term of July 1, 2019 to November 30, 2023 and adding \$200,000 for a revised total amount not to exceed \$700,000; and</p> <p>b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.</p>
<b>2.</b> <i>Pages 13-14</i>	<p>a. Authorize the Interim Chief Executive Officer ("CEO") for NMC or his designee to execute seventh amendments to the agreements with Medical Search, LLC d.b.a. SUMO Medical Staffing (A-12896), Staff Care, Inc. (A-12897), Next Medical Staffing, LLC (A-12898), MDA Holdings, Inc. d.b.a. Medical Doctor Associates, LLC (A-12899), and Jackson &amp; Coker Locum Tenens, LLC d.b.a. Jackson &amp; Coker (A-12900) ("Locum Tenens Agencies") for locum tenens physician referral services at NMC pursuant to the Request for Proposals (RFP) #9600-61 to address changes in California law and to update payment rates, with no change to the term of each agreement (August 1, 2015 through December 31, 2021) or to the total aggregate liability for all agreements (\$10,500,000);</p> <p>b. Authorize the Interim CEO for NMC or his designee to execute a further amendment to each of the agreements with the Locum Tenens Agencies to extend the term of each agreement to June 30, 2022, with necessary updates to payment rates, but with no change to the total aggregate liability for all agreements.</p>
<b>3.</b> <i>Pages 15-16</i>	<p>Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute funding of the Memorandum of Understanding (MOU) with Community Homeless Solutions ("CHS"), a California corporation, for assisting in meeting the direct costs of a Medical Respite Program ("MRP") for homeless persons in Monterey County, retroactively from July 1, 2021 through June 30, 2022, for a total MOU amount not to exceed \$115,000.</p>
<b>4.</b> <i>Pages 17-18</i>	<p>a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13020) with CA Transplant dba SafetyGraft for tissue bank services, extending the agreement an additional one (1) year period (January 1, 2022 through December 31, 2022) for a revised full agreement term of January 1, 2016 through December 31, 2022 and adding \$130,000 for a revised total agreement amount not to exceed \$362,500.</p>
<b>5.</b> <i>Pages 19-20</i>	<p>a. Amend Natividad (Unit 9600) FY 2021-22 Adopted Budget to add 4.0 FTE Psychiatric Social Worker II positions and 1.0 FTE Social Work Supervisor II position as indicated in the attached resolution;</p> <p>b. Direct the County Administrative Office to incorporate position changes in the Natividad (Unit 9600) FY 2021-22 Adopted Budget; and</p> <p>c. Direct the Human Resources Department to implement the changes in the Advantage HRM System.</p>

<b>6.</b> <i>Pages 21-22</i>	<ul style="list-style-type: none"> <li>a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendices A and B to adjust the salary range for the classification of Director of Health Information Management, as indicated in the attached resolution; and</li> <li>b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.</li> </ul>
<b>7.</b> <i>Pages 23-26</i>	<ul style="list-style-type: none"> <li>a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 and Appendices A and B to create the classifications of Interventional Radiologic Technologist, Interventional Radiologic Technologist-Per Diem and Senior Interventional Radiologic Technologist with the salary ranges as indicated in the attached Resolution;</li> <li>b. Amend Natividad (Unit 9600) FY 2021-22 Adopted Budget to approve reallocation as indicated by position numbers in the attached Resolution;</li> <li>c. Authorize the Auditor-Controller to incorporate the approved changes in the Natividad (Unit 9600) FY 2021-22 Adopted Budget;</li> <li>d. Direct the County Administrative Office to incorporate the new classifications and approved position changes in the Natividad (Unit 9600) FY 2021-22 Adopted Budget; and</li> <li>e. Direct the Human Resources Department to implement the changes in the Advantage HRM System.</li> </ul>
<b>8.</b> <i>Pages 27-28</i>	<ul style="list-style-type: none"> <li>a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Hologic, Inc. for Digital Breast Tomosynthesis data conversion services for an amount not to exceed \$8,000 with an agreement term of November 1, 2021 through October 31, 2022.</li> <li>b. Approve the Interim NMC Chief Executive Officer's recommendation to accept non-standard limitations on liability, and limitations on damages provisions within the agreement.</li> </ul>



## **Finance Committee Meeting**

**Friday, September 10, 2021**

**8:30 AM**

**\*\*\* VIDEO CONFERENCE TELEPHONIC MEETING \*\*\***

### **MINUTES**

#### **IMPORTANT NOTICE Regarding COVID 19**

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1. If a member of the public wishes to comment on a particular agenda item, the public is strongly encouraged to submit their comments in writing via email to the Natividad Finance Committee at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record.
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  - d. While the matter is being heard, a member of the public may submit a comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. If the comment is received prior to close of public comment on an agenda item, every effort will be made to read the comment into the record, but some comments may not be read out loud due to time limitations or length of the comment (if the comment exceeds 250 words). Comments received prior to the close of the public comment period on an agenda item will be made part of the record for that item.
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  5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

**NMC Staff/County:** Daniel Leon, Dr. Craig Walls, Nancy Buscher, Ari Entin, Andrea Rosenberg, Tim Fitzgerald

**Call to Order**

**Marcia Atkinson, Chair**

**Roll Call**

***Present***

***Marcia Atkinson  
Libby Downey  
Dr. Charles Harris  
Dr. Chris Carpenter***

***Not Present***

***None***

**Agenda Additions/Corrections**

**Noemi Ferguson**

- None



### **Public Comments (Limited 3 minutes per speaker)**

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

### **Approval of Minutes**

1. Approve the Minutes of August 13, 2021 Finance Committee Meeting.

**MOTION:**     *Motion to approve the minutes of August 13, 2021 Finance Committee Meeting moved by Libby Downey, seconded by Dr. Chris Carpenter and approved by the following vote*

*Roll call vote taken pursuant to Government Code 54953:*

*Dr. Charles Harris: AYE*

*Dr. Chris Carpenter: AYE*

*Marcia Atkinson: AYE*

*Libby Downey: AYE*

### **Consent Items**

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A.

**MOTION:**     *Motion to approve Consent Items for consideration by the NMC Board of Trustees, Attachment A, item 1 through 2, moved by Libby Downey, seconded by Dr. Chris Carpenter, and approved by the following vote*

*Roll call vote taken pursuant to Government Code 54953:*

*Dr. Charles Harris: AYE*

*Dr. Chris Carpenter: AYE*

*Marcia Atkinson: AYE*

*Libby Downey: AYE*

### **Scheduled Items/Discussion Items**

3. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14514) with Monterey Spine and Joint PC to provide neurosurgery services adding \$500,000 for revised amount not to exceed \$1,000,000 in the aggregate and extending the term by twenty-four months (October 1, 2021 to September 30, 2023) for a revised full term of October 1, 2019 to September 30, 2023; and
- b. Authorize the Interim Chief Executive Office for Natividad to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount. **(Dr. Craig Walls)**

**MOTION:**     *Motion to approve Scheduled, item number 3, for consideration by the NMC Board of Trustees, moved by Libby Downey, seconded by Dr. Chris Carpenter and approved by the following vote*

*Roll call vote take pursuant to Government Code 54953:*

*Dr. Charles Harris: AYE*

*Dr. Chris Carpenter: AYE*

*Marcia Atkinson: AYE*

*Libby Downey: AYE*

4. Receive and Approve July 2021 Financial Report.

**Daniel Leon, CFO**

**MOTION:**     *Motion to accept the July 2021 Financial Reports moved by Libby Downey, seconded by Dr. Chris Carpenter, and approved by the following vote*

*Roll call vote taken pursuant to Government Code 54953:*

*Dr. Charles Harris: AYE*

*Dr. Chris Carpenter: AYE*

*Marcia Atkinson: AYE*

*Libby Downey: AYE*

**Adjournment at 8:50am**

*Recorded by Noemi Ferguson*

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Marcia Atkinson, Chair



**Finance Committee Meeting  
Friday, September 10, 2021  
Consent Items  
MINUTES  
Attachment A**

1.	<ul style="list-style-type: none"><li>a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with GE Healthcare for Elite Glass MiniView digital x-ray maintenance services at NMC for an amount not to exceed \$43,390 with an agreement term of March 4, 2022 through March 3, 2027.</li><li>b. Approve the NMC Interim Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.</li></ul>
2.	<ul style="list-style-type: none"><li>a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute an Agreement with Vigilant Neuromonitoring LLC for intraoperative neurophysiological monitoring services at Natividad for an amount not to exceed \$200,000 for the term October 1, 2021 through September 30, 2023.</li><li>b. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) of the original cost of the agreement per each amendment.</li></ul>

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Brian Lugo MD, Medical Corp. Second Amendment**

#### **..Title**

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-14386) with Brian Lugo MD, Medical Corp. to provide general and acute care surgical services, extending the term by twenty-four months (December 1, 2021 to November 30, 2023) for a revised full agreement term of July 1, 2019 to November 30, 2023 and adding \$200,000 for a revised total amount not to exceed \$700,000; and
- b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

#### **..Report**

##### **RECOMMENDATION:**

It is recommended that the Board of Supervisors:

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-14386) with Brian Lugo MD, Medical Corp. to provide general and acute care surgical services, extending the term by twenty-four months (December 1, 2021 to November 30, 2023) for a revised full agreement term of July 1, 2019 to November 30, 2023 and adding \$200,000 for a revised total amount not to exceed \$700,000; and
- b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

##### **SUMMARY/DISCUSSION:**

Natividad received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires acute critical care surgeons to be available in-house with a 15 minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to maintain a core team of quality surgeons made up of employed and independent contract physicians to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit.

Natividad would like to amend the agreement with Brian Lugo MD, Medical Corp, so that Dr. Lugo, a board certified fellowship trained trauma surgeon can continue to provide the general and critical care surgical services as part of the comprehensive trauma services required for a Level II Trauma Center. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.



OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment as to legal form. Auditor-Controller has reviewed and approved this amendment as to fiscal provisions. The amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The total cost of this amendment is \$200,000. The total not to exceed amount of this agreement is \$700,000. The actual cost is contingent upon Dr. Lugo's participation in the call panel which may fluctuate based on his availability. Natividad has agreements with multiple providers to ensure sufficient coverage of the trauma services where the total expenditure will not exceed \$1,300,000 annually which is included in Fiscal Year 2021/2022 recommended budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506  
Approved by: Dr. Charles R. Harris, Interim Chief Executive Officer, 783.2553

Attachments:  
Second Amendment  
First Amendment  
Agreement

# **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

## **Amendment No. 7 to Locum Tenens Referral Services per RFP 9600-61**

**Legistar Number:** \_\_\_\_\_

### **..Title**

- a. Authorize the Interim Chief Executive Officer (“CEO”) for NMC or his designee to execute seventh amendments to the agreements with Medical Search, LLC d.b.a. SUMO Medical Staffing (A-12896), Staff Care, Inc. (A-12897), Next Medical Staffing, LLC (A-12898), MDA Holdings, Inc. d.b.a. Medical Doctor Associates, LLC (A-12899), and Jackson & Coker Locum Tenens, LLC d.b.a. Jackson & Coker (A-12900) (“Locum Tenens Agencies”) for locum tenens physician referral services at NMC pursuant to the Request for Proposals (RFP) #9600-61 to address changes in California law and to update payment rates, with no change to the term of each agreement (August 1, 2015 through December 31, 2021) or to the total aggregate liability for all agreements (\$10,500,000);
- b. Authorize the Interim CEO for NMC or his designee to execute a further amendment to each of the agreements with the Locum Tenens Agencies to extend the term of each agreement to June 30, 2022, with necessary updates to payment rates, but with no change to the total aggregate liability for all agreements.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Interim Chief Executive Officer (“CEO”) for NMC or his designee to execute seventh amendments to the agreements with Medical Search, LLC d.b.a. SUMO Medical Staffing (A-12896), Staff Care, Inc. (A-12897), Next Medical Staffing, LLC (A-12898), MDA Holdings, Inc. d.b.a. Medical Doctor Associates, LLC (A-12899), and Jackson & Coker Locum Tenens, LLC d.b.a. Jackson & Coker (A-12900) (“Locum Tenens Agencies”) for locum tenens physician referral services at NMC pursuant to the Request for Proposals (RFP) #9600-61 to address changes in California law and to update payment rates, with no change to the term of each agreement (August 1, 2015 through December 31, 2021) or to the total aggregate liability for all agreements (\$10,500,000);
- b. Authorize the Interim CEO for NMC or his designee to execute a further amendment to each of the agreements with the Locum Tenens Agencies to extend the term of each agreement to June 30, 2022, with necessary updates to payment rates, but with no change to the total aggregate liability for all agreements.

#### **SUMMARY/DISCUSSION:**

In April 2015, Natividad conducted a Request for Proposals (RFP) to provide referral of locum tenens physicians. Locum tenens are physicians who temporarily take the place of physicians during periods when physicians (employed or contracted) are not available (e.g., vacation; illness; continuing medical education; etc.) to provide health care services vital to Natividad’s continued operation.

In order to find highly qualified temporary physicians and other locum tenens, such as advanced practitioners, who match the position we are trying to cover and are available on sometimes very short notice, it is necessary to contract with multiple locum tenens agencies. This Agreement allows Natividad to continue utilizing the services needed to provide reliable and quality patient care without interruption.

Locum tenens physicians are treated as independent contractors under California law. Changes in California law have clarified, however, that advanced practitioner locum tenens staff are to be treated as employees, not independent contractors. This amendment adds provisions applicable to locum tenens staff who are now treated as employees under the law.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 7 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 7 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on October 8, 2021.

#### **FINANCING:**

There is no financial impact to the County's General Fund or Natividad's Adopted Budget FY21/22.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Hospital Director of Physicians, 783-2506  
Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

#### **Attachments:**

SUMO Medical Staffing Agreement through Amendment No. 7  
Staff Care, Inc. Agreement through Amendment No. 7  
Next Medical Staffing, LLC Agreement through Amendment No. 7  
Medical Doctor Associates, LLC Agreement through Amendment No. 7  
Jackson & Coker Agreement through Amendment No. 7

Attachments on file with the Clerk of the Board

**..Title**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute funding of the Memorandum of Understanding (MOU) with Community Homeless Solutions (“CHS”), a California corporation, for assisting in meeting the direct costs of a Medical Respite Program (“MRP”) for homeless persons in Monterey County, retroactively from July 1, 2021 through June 30, 2022, for a total MOU amount not to exceed \$115,000.

**..Report**

**RECOMMENDATION:**

**It is recommended the Board of Supervisors:**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute funding of the Memorandum of Understanding (MOU) with Community Homeless Solutions (“CHS”), a California corporation, for assisting in meeting the direct costs of a Medical Respite Program (“MRP”) for homeless persons in Monterey County, retroactively from July 1, 2021 through June 30, 2022, for a total MOU amount not to exceed \$115,000.

**SUMMARY/DISCUSSION:**

In 2013, the hospitals of Monterey County convened and collaborated with the Hospital Council of Northern and Central California to search for a solution to meet the needs of the homeless population as they are discharged from hospital stays. All hospitals have struggled with increasing readmissions that require a solution that supports timely, post-acute safe discharges for these members of the county homeless population. Historically, there are a limited number of safe discharge options for homeless individuals and hospitals often rely on motels, board and care facilities, Skilled Nursing Facilities (“SNFs”) or extended inpatient stays.

On April 19, 2016, the Monterey County Board of Supervisors approved a Resolution authorizing Natividad Medical Center to contribute to the development of a Respite Program for the homeless via a funding agreement with an initial contribution of \$105,000. The respite facility is a collaboration among Community Hospital of the Monterey Peninsula, Salinas Valley Memorial Hospital and Natividad Medical Center, and Community Homeless Solutions.

On October 10, 2017, the Monterey County Board of Supervisors approved a Resolution authorizing Natividad Medical Center to contribute to the development of a Respite Program for the homeless via funding agreement with an additional contribution of \$93,500. In July 2019, the Board of Supervisors approved an additional three years ending June 30, 2021 and adding \$300,000 for a revised total agreement amount not to exceed \$498,500.

Earlier this year, the Healthcare Foundation of Northern and Central California requested that Natividad, Salinas Valley Memorial Hospital and the Community Hospital of the Monterey



Peninsula work directly with the Community Homeless Solutions to replace the agreement/amendments that expired June 30, 2021. This request for an agreement with CHS for \$115,000 for fiscal year 21-22 will continue this critical service to the homeless population. Continued availability of the medical respite program will enable hospitals to continue to implement discharge plans for clinically appropriate homeless patients that better manage hospital utilization. Homeless patients who receive post discharge care at the respite experience reduced re-hospitalizations and emergency department visits.

**OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this MOU as to legal form and risk provisions, and the Auditor-Controller and Budget Office have reviewed and approved as to payment provisions. The MOU has also been reviewed and approved by NMC's Finance Committee on October 8, 2021 and by its Board of Trustees on October 8, 2021.

**FINANCING:**

This action does not impact the General Fund contribution as the changes will be contained within the approved Natividad Medical Center's Adopted FY21-22 budget, and future costs will be included in future budgets respectively.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement allows for the much needed continued monetary support to ensure the Respite program is successful. The program provides primary and behavioral healthcare to the homeless and helps break the cycle of homelessness by working with the client to create connections to family and friends, and offers assistance with benefit enrollment, transitional or permanent housing, and job training.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Daniel Leon, Chief Financial Officer, 783-2561  
Approved by: Charles Harris III, MD, Interim Chief Executive Officer, 783-2504

Attachments:

Memorandum of Understanding for the Medical Respite Program

# MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

CA Transplant dba SafetyGraft Amendment No. 4

Legistar Number: \_\_\_\_\_

## **..Title**

a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13020) with CA Transplant dba SafetyGraft for tissue bank services, extending the agreement an additional one (1) year period (January 1, 2022 through December 31, 2022) for a revised full agreement term of January 1, 2016 through December 31, 2022 and adding \$130,000 for a revised total agreement amount not to exceed \$362,500.

## **..Report**

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13020) with CA Transplant dba SafetyGraft for tissue bank services, extending the agreement an additional one (1) year period (January 1, 2022 through December 31, 2022) for a revised full agreement term of January 1, 2016 through December 31, 2022 and adding \$130,000 for a revised total agreement amount not to exceed \$362,500.

### **SUMMARY/DISCUSSION:**

California Transplant Services, Inc. (CTS) is licensed by the California Department of Public Health and is an IRS qualified 501(c) 3 non-profit public charity. CTS operates an eye and tissue bank offering physicians worldwide quality tissue for transplant and is accredited by the American Association of Tissue Banks and a member of the Eye Bank Association of America.

CTS provides autologous tissue storage for major trauma centers like Natividad for the storage of skull flaps from trauma (head injury) patients and any patient where the brain swelling prevents replacement of the skull bone. Natividad clinicians perform craniotomies, procedures which require a patient's skull flap to be removed until swelling is reduced and the flap can be re-implanted. These bone flaps will be properly stored at California Transplant Services. Contracting with CTS assures proper storage and availability no matter where patients have their skull flaps re-implanted at a later date.

CTS supplies NMC with procurement packs for NMC's use in procuring autologous tissue (skull flaps). Once the skull flap has been acquired, CTS will be contacted and the tissue sent to CTS. CTS will pay for couriers, shipment, and carriage of all autologous bone or skull flaps. CTS is responsible for package inspection and notifying NMC if the package is compromised and potentially not suitable for re-implantation.

### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 4 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 4 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on October 8, 2021

## **FINANCING:**

The cost for this amendment No. 4 is \$130,000 of which is included in the Fiscal Year 2021-22 Adopted Budget.

## **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The continuation of the current CTS contract will assure tissues are being transported and stored in accordance with current guidelines and regulations. NMC will continue collaboration with CTS to store skull flaps of the trauma patients requiring craniotomies thereby further enhancing healthcare opportunities for Monterey County residents.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Wally Sayles, Director of Surgical Services, 831-772-7771

Approved by: Interim Charles R. Harris, Interim Chief Executive Officer, 783-2504

### Attachments:

- CA Transplant Services dba SafetyGraft Amendment No. 4
- CA Transplant Services dba SafetyGraft Amendment No. 3
- CA Transplant Services dba SafetyGraft Amendment No. 2
- CA Transplant Services dba SafetyGraft Amendment No. 1
- CA Transplant Services dba SafetyGraft Agreement

Attachments on file with the Clerk of the Board

## MONTEREY COUNTY BOARD OF SUPERVISORS

<b>MEETING:</b>	Month XX, 2021	<b>AGENDA NO.:</b>
<b>SUBJECT:</b>	Adopt a Resolution to: <ul style="list-style-type: none"><li>a. Amend Natividad (Unit 9600) FY 2021-22 Adopted Budget to add 4.0 FTE Psychiatric Social Worker II positions and a 1.0 FTE Social Work Supervisor II position as indicated in the attached resolution;</li><li>b. Direct the County Administrative Office to incorporate position changes in the Natividad (Unit 9600) FY 2021-22 Adopted Budget; and</li><li>c. Direct the Human Resources Department to implement the changes in the Advantage HRM System.</li></ul>	
<b>DEPARTMENT:</b>	Natividad	

### **RECOMMENDATION:**

It is recommended that the Board of Supervisors take the following actions:

Adopt a Resolution to:

- a. Amend Natividad (Unit 9600) FY 2021-22 Adopted Budget to add 4.0 FTE Psychiatric Social Worker II positions and 1.0 FTE Social Work Supervisor II position as indicated in the attached resolution;
- b. Direct the County Administrative Office to incorporate position changes in the Natividad (Unit 9600) FY 2021-22 Adopted Budget; and
- c. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

### **SUMMARY:**

Natividad recommends the addition of four (4) full-time Psychiatric Social Worker II positions and one (1) full-time Social Work Supervisor II position currently providing services in the hospital's Mental Health Unit. This recommendation allows Natividad to provide continuity of care and consistency in practice to patients by assigning the hospital with full oversight and management of these services being provided to its mental health patients.

### **DISCUSSION:**

Natividad Medical Center entered into a Professional and Call Coverage Services Agreement with CEP America-Psychiatry, PC, a California professional corporation dba Vituity, to provide psychiatry services at NMC for the period of June 1, 2021 to May 31, 2024. Through this agreement, Vituity, a comprehensive acute care psychiatric provider group, will provide 24/7 dedicated physician staffing and leadership for the hospital's Mental Health Unit and tele-psychiatry services, oversight and medical direction of the unit, and consult liaison services for medical and surgical inpatients.

Natividad recommends the addition of four (4) full-time Psychiatric Social Worker II positions and one (1) full-time Social Work Supervisor II position to continue providing services in the hospital's Emergency Department. This recommendation allows Natividad to provide continuity



of care and consistency in practice to patients by assigning the hospital oversight and management of these services being provided to its mental health patients.

Approval of the recommended actions in this report will direct the continued execution of a staff transition plan and facilitate the continuous provision of patient care without disruption to patients.

For these reasons, it is recommended that your Board approve these actions.

**OTHER AGENCY INVOLVEMENT:**

The County Administrative Office, County Counsel, and Human Resources have reviewed the recommendation.

**FINANCING:**

The five (5) positions have an annualized cost of \$452,717.

There is an annualized cost savings of \$47,283 as a result of these actions for Natividad Medical Center (Unit 9600) FY 2021-22 Adopted Budget as Natividad currently pays approximately \$500,000 to Health Department for similar services provided to the Mental Health Unit. There is no impact to the General Fund resulting from the approval of the recommended actions.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This recommendation supports the Board of Supervisors' Strategic Initiatives by providing consistent, high-quality patient care through County & hospital supported programs, and promoting access to equitable services to improve the mental health of patients in the community.

☐ Economic Development  
☐ Administration  
☒ Health & Human Services  
☐ Infrastructure  
☐ Public Safety

Prepared by:  
Jennifer Lusk, Senior Personnel Analyst

Approved by:  
Janine Bouyea, Hospital Assistant Administrator  
Dr. Charles R. Harris, Interim Hospital Chief Executive Officer

Attachment: Resolution

## **..Title**

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendices A and B to adjust the salary range for the classification of Director of Health Information Management, as indicated in the attached resolution; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

## **..Report**

### **RECOMMENDATION:**

It is recommended that the Board of Supervisors:

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendices A and B to adjust the salary range for the classification of Director of Health Information Management, as indicated in the attached resolution; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

### **SUMMARY/DISCUSSION:**

Natividad administration staff requested a compensation study for the Director of Health Information Management classification. The Natividad HR Department conducted a wage study with our comparable agencies with hospital facilities and recommends that a new salary range for the Director of Health Information Management classification be set at \$11,233-\$15,342 (monthly) based on labor market findings.

The Director of Health Information Management is responsible for the planning, organization and directing of the Health Information Management division of Natividad. This role interprets, develops and ensures compliance with applicable regulations and standards all while coordinating the work of the division with other Natividad divisions and County departments. Incumbents provide expert professional assistance to hospital executives on medical record matters.

Outside of negotiated cost of living adjustments, there is no record of a market analysis being performed since the classification to ensure alignment since 2007. The wage study is now complete and confirmed that the classification of Director of Health Information Management is paid 34.75% below the survey mean.

Classification Title: <u>Director of Health Information Management</u>							Class Code	WG *	EEO Cat*	W/C*	BU	FLSA Code*
<u>Hourly, Bi-Weekly and Monthly Pay Rates</u>												
Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7						
\$64.807	\$68.371	\$72.131	\$76.098	\$80.283	\$84.297	\$88.512	50T41	7	P	9043	X	Exempt
\$5,184.52	\$5,469.65	\$5,770.47	\$6,087.83	\$6,422.64	\$6,743.77	\$7,080.96						
\$11,233	\$11,851	\$12,503	\$13,190	\$13,916	\$14,612	\$15,342						

It is therefore recommended the Board of Supervisors approve the proposed action to adjust the salary range of the Director of Health Information Management classification to ensure that qualified applicants are recruited and retained for this position that is utilized within various departments of Natividad.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department reviewed and concurs with the recommendations.

FINANCING:

There is a salary increase of \$47,482 as a result of these actions for Natividad Medical Center (Unit 9600) FY 2021-22 Adopted Budget. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

*The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.*

☐ Economic Development  
☒ Administration  
☐ Health & Human Services  
☐ Infrastructure  
☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Interim Hospital Chief Executive Officer, (831) 783-2553

Attachments:  
Resolution

## MONTEREY COUNTY BOARD OF SUPERVISORS

<b>MEETING:</b>	October XX, 2021	<b>AGENDA NO.:</b>
<b>SUBJECT:</b>	Adopt a Resolution to: <ul style="list-style-type: none"><li>a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 and Appendices A and B to create the classifications of Interventional Radiologic Technologist, Interventional Radiologic Technologist-Per Diem and Senior Interventional Radiologic Technologist with the salary ranges as indicated in the attached Resolution;</li><li>b. Amend Natividad (Unit 9600) FY 2021-22 Adopted Budget to approve reallocation as indicated by position numbers in the attached Resolution;</li><li>c. Authorize the Auditor-Controller to incorporate the approved changes in the Natividad (Unit 9600) FY 2021-22 Adopted Budget;</li><li>d. Direct the County Administrative Office to incorporate the new classifications and approved position changes in the Natividad (Unit 9600) FY 2021-22 Adopted Budget; and</li><li>e. Direct the Human Resources Department to implement the changes in the Advantage HRM System.</li></ul>	
<b>DEPARTMENT:</b>	Natividad	

### **RECOMMENDATION:**

It is recommended that the Board of Supervisors take the following actions:

Adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 and Appendices A and B to create the classifications of Interventional Radiologic Technologist, Interventional Radiologic Technologist-Per Diem and Senior Interventional Radiologic Technologist with the salary ranges as indicated in the attached Resolution;
- b. Amend Natividad (Unit 9600) FY 2021-22 Adopted Budget to approve reallocation as indicated by position numbers in the attached Resolution;
- c. Authorize the Auditor-Controller to incorporate the approved changes in the Natividad (Unit 9600) FY 2021-22 Adopted Budget;
- d. Direct the County Administrative Office to incorporate the new classifications and approved position changes in the Natividad (Unit 9600) FY 2021-22 Adopted Budget; and
- e. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

### **SUMMARY/DISCUSSION:**

The Interventional Radiology department currently supports all interventional procedures performed within Natividad with the majority being outpatient procedures. An \$18.4 million radiology upgrade to modernize and offer “state-of-the-art” technology has been underway since mid-December 2018 and is now in the final stages of completion. The upgrade is designed to reduce the movement of patients through the hospital and speed up the diagnosis process in support of the hospital’s Level II trauma center and other hospital services. With the addition of a new



Interventional Radiology suite and a 3 Tesla MRI scanner, two 128-slice CT scanners and a SPECT-CT Nuclear Medicine camera, both the volume and complexity of radiologic procedures performed will be able to increase.

With the new, state-of-the-art technology, Natividad is preparing for the expansion of the interventional procedures service line to improve the support of the Trauma Center initiatives and stay ready to support future decisions to pursue a designation as either a Primary or Comprehensive Stroke Center. The availability of providing advanced imaging techniques, including MRI/MRA (magnetic resonance imaging/magnetic resonance angiography), CTA (computed tomographic angiography), DSA (digital subtraction angiography) and TCD (transcranial Doppler), on a 24/7 basis is all required for certification and will be possible if properly staffed once the modernization of the department is complete.

The new technology will enable the mobilization of both a cardiac catheterization lab that can perform tests and procedures including ablation, angiogram, angioplasty and implementation of pacemakers / ICDs as outpatient procedures to ensure door-to-balloon (D2B) time is measured and meeting the national standard (less than 90 minutes) and an interventional radiology lab that focuses on trying to improve minimally invasive, image-guided therapies.

Natividad currently utilizes the Radiologic Technologist classification within the Interventional Radiology department as that is the only classification that exists within Monterey County's current structure for duties pertaining to diagnostic imaging. The Radiologic Technologist classification is generalized and incorporates all the various modalities of standard diagnostic imaging examinations performed throughout the hospital but does not address the specialization of interventional, neurovascular and vascular procedures that the Interventional Radiology department is responsible for supporting in the day-to-day operations of the department. Conditions of employment consist of registration with ARRT and state certification as a Radiologic Technologist along with one year of experience performing diagnostic imaging examinations in an acute care hospital setting with a requirement of the performance of standard x-ray procedures. Some familiarity with bone density, CT scan, MRI and mammography procedures is desirable.

Currently, there is no existing County of Monterey classification that describes the proposed Interventional Radiology Technologist (IRT) duties. The Interventional Radiology department requires staff that is dedicated to performing various interventional radiology procedures with IR physicians, assisting vascular surgeons with cases performed in the operating room, providing advanced scrub assistance, including patient positioning, prep, table set-up, draping, and supply selection during advanced procedures and performing 3-D reconstruction with CT images.

In accordance with the Monterey County Compensation Philosophy, a salary survey was conducted and three comparable positions were matched within the County's list of comparable agencies with hospital facilities (a minimum of two matches is required for validity for hospital specific classifications) resulting in sufficient labor market data to formulate a market-based salary recommendation for the proposed journey level classification of Interventional Radiologic Technologist.

Classification Title: Interventional Radiologic Technologist							Class Code	WG *	EEO Cat*	W/C*	BU	FLSA Code*
Hourly, Bi-Weekly and Monthly Pay Rates												
Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7						
\$45,574	\$48,080	\$50,724	\$53,514	\$56,457	\$59,280	\$62,244	TBD	14	T	9043	H	N
\$3,645.89	\$3,846.41	\$4,057.95	\$4,281.12	\$4,516.57	\$4,742.40	\$4,979.52						
\$7,899	\$8,334	\$8,792	\$9,276	\$9,786	\$10,275	\$10,789						

There is also a need to create a lead level classification of Senior Interventional Radiologic Technologist with a salary set by applying the existing spread between the journey and lead level classifications in the Radiologic Technologist classification series.

Classification Title: Senior Interventional Radiologic Technologist							Class Code	WG *	EEO Cat*	W/C*	BU	FLSA Code*
Hourly, Bi-Weekly and Monthly Pay Rates												
Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7						
\$49,578	\$52,305	\$55,181	\$58,216	\$61,418	\$64,489	\$67,713	TBD	14	T	9043	T	N
\$3,966.24	\$4,184.37	\$4,414.50	\$4,657.28	\$4,913.42	\$5,159.09	\$5,417.04						
\$8,594	\$9,066	\$9,565	\$10,091	\$10,646	\$11,178	\$11,737						

Natividad also recommends the creation of a per diem pay in lieu of benefits position for Interventional Radiologic Technologists in order to recruit and retain qualified employees. The salary recommendation for this new classification is proposed at 19% above the benefited salary range similar to the other per diem classifications utilized by the hospital.

Classification Title: Interventional Radiologic Technologist- Per Diem							Class Code	WG *	EEO Cat*	W/C*	BU	FLSA Code*
Hourly, Bi-Weekly and Monthly Pay Rates												
Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7						
\$54,233	\$57,216	\$60,362	\$63,682	\$67,185	\$70,544	\$74,071	TBD	14	T	9043	T	N
\$4,338.65	\$4,577.26	\$4,829.00	\$5,094.58	\$5,374.77	\$5,643.51	\$5,925.68						
\$9,400	\$9,917	\$10,463	\$11,038	\$11,645	\$12,228	\$12,839						

Temporary Interventional Radiologic Technologists will be used when staff is unavailable for work (e.g., vacation, illness) in the Interventional Radiology Department in order to maintain appropriate staffing levels to provide essential services. This classification is needed to recruit, retain and appropriately compensate per diem employees for Natividad.

Lastly, Natividad recommends the reallocation of the 4.9 FTE Radiologic Technologist positions in the Interventional Radiology Department to the newly proposed classification of Interventional Radiologic Technologist and of the 1.0 FTE Senior Radiologic Technologist position in the Radiology Department to the newly proposed classification of Senior Interventional Radiologic Technologist in the Interventional Radiology Department.

For these reasons, it is recommended that your Board approve these actions.

**OTHER AGENCY INVOLVEMENT:**

The Human Resources Department has reviewed and concurs with the recommendations. The Service Employees International Union (SEIU) Local 521 was notified and concurs with the recommendations.

**FINANCING:**

There is an annualized cost of approximately \$129,139 as a result of these actions for Natividad Medical Center (Unit 9600) FY 2021-22 Adopted Budget. Approval of the above actions has no impact on the General Fund.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This recommendation supports the Board of Supervisors' Strategic Initiatives by providing consistent, high-quality patient care through County & hospital supported programs, and promoting access to equitable services to improve the mental health of patients in the community.

☐ Economic Development  
☐ Administration  
☒ Health & Human Services  
☐ Infrastructure  
☐ Public Safety

Prepared by:  
Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by:  
Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701  
Dr. Charles Harris, Interim Hospital Chief Executive Officer, (831) 783-2553

Attachment:  
Resolution

# MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

## Hologic Professional Services Agreement

Legistar Number: \_\_\_\_\_

### **..Title**

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Hologic, Inc. for Digital Breast Tomosynthesis data conversion services for an amount not to exceed \$8,000 with an agreement term of November 1, 2021 through October 31, 2022.
- b. Approve the Interim NMC Chief Executive Officer's recommendation to accept non-standard limitations on liability, and limitations on damages provisions within the agreement.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Hologic, Inc. for Digital Breast Tomosynthesis data conversion services for an amount not to exceed \$8,000 with an agreement term of November 1, 2021 through October 31, 2022.
- b. Approve the Interim NMC Chief Executive Officer's recommendation to accept non-standard limitations on liability, and limitations on damages provisions within the agreement.

#### **SUMMARY/DISCUSSION:**

Our images are required to be saved in our Picture Archiving Communication System (PACS) and currently a large portion of our mammography images are stored in our Hologic System. The reason that they remain there is because we need to have a conversion done. Currently the radiologist have to view these images at two different computers. This software conversion will allow the images to flow from Hologic to our PACS system and the radiologists will only have to view them on one computer.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on October 8, 2021.

#### **FINANCING:**

The cost for this agreement is \$8,000, which is included in the Fiscal Year 2021-22 Adopted Budget.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This conversion is necessary in order to have a seamless mammography program here at Natividad Images should not be stored on two separate systems when comparing exams. The benefits of this conversion will minimize misinterpretation of a very sensitive exam.

\_\_\_ Economic Development  
\_\_\_ Administration

☒ Health and Human Services  
☐ Infrastructure  
☐ Public Safety

Prepared by: Daisha Marsh, Diagnostic Imaging Manager, 831-772-7616  
Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:  
Hologic Professional Services Agreement

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Central Valley Imaging Medical Associates, Inc., d.b.a. Radiology Diagnostic Services, Inc. First Amendment**

#### **..Title**

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Central Valley Imaging Medical Associates, Inc., d.b.a. Radiology Diagnostic Services, Inc. (RADS) to provide radiology services, extending the term by twelve months (December 1, 2021 to November 30, 2022) for a revised full agreement term of November 23, 2020 to November 30, 2022, and adding \$3,600,000 to the aggregate amount payable for revised not to exceed amount of \$5,500,000; and
- b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not exceed ten percent 10% (\$190,000) of the original contract amount.

#### **..Report**

##### **RECOMMENDATION:**

It is recommended that the Board of Supervisors:

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Central Valley Imaging Medical Associates, Inc., d.b.a. Radiology Diagnostic Services, Inc. (RADS) to provide radiology services, extending the term by twelve months (December 1, 2021 to November 30, 2022) for a revised full agreement term of November 23, 2020 to November 30, 2022, and adding \$3,600,000 to the aggregate amount payable for revised not to exceed amount of \$5,500,000; and
- b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not exceed ten percent 10% (\$190,000) of the original contract amount.

##### **SUMMARY/DISCUSSION:**

Natividad has an agreement with RADS, for which board certified radiologists provide exclusive radiology services at Natividad 24/7. Radiology services include inpatient and outpatient diagnostic services, women's imaging services and interventional radiology services required by the American College of Surgeons for Level II Trauma Centers. RADS also provides a radiology physician to serve as the medical director and provide general direction and oversight of the Radiology Department. Natividad would like to amend the agreement to extend the term so that the group can continue to provide these critical services. This amendment also modifies the billing arrangements and adds to the aggregate amount payable. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

##### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this amendment as to legal form. Auditor-



Controller has reviewed and approved this Amendment as to fiscal provisions. The amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The cost of this amendment is \$3,600,000. The total not to exceed amount of this agreement is \$5,500,000 for the period November 23, 2020 to November 30, 2022, the cost is included in the Fiscal Year 2021/2022 Adopted Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris., Interim Chief Executive Officer, 783.2553

Attachments:

First Amendment  
Agreement

Attachments on file at the Clerk of the Board

# MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

## Natividad Medical Foundation Agreement

Legistar Number: \_\_\_\_\_

### ..Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an amendment to the agreement with Natividad Medical Foundation (NMF) for NMC's specially requested services and for NMF's philanthropic services, defined as "donor cultivation and solicitation" (e.g., The Agricultural Leadership Council) for an amount not to exceed \$1,616,483 with an agreement term January 1, 2022 through December 31, 2023.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$161,648) of the original cost of the agreement.

### ..Report

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Natividad Medical Foundation (NMF) for NMC's specially requested services and for NMF's philanthropic services, defined as "donor cultivation and solicitation" (e.g., The Agricultural Leadership Council) for an amount not to exceed \$1,616,483 with an agreement term January 1, 2022 through December 31, 2023.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$161,648) of the original cost of the agreement.

#### **SUMMARY/DISCUSSION:**

Natividad Medical Foundation (NMF) philanthropically supports enhancements to Natividad through capital projects and programs that continually improve the health of the people, including the vulnerable, in Monterey County through coordinated, affordable, high quality health care. Philanthropic services include donor cultivation and solicitation (e.g., The Agricultural Leadership Council); special events; annual giving programs; community outreach in connection with fundraising; preparing and submitting foundation and government grant applications; administering restricted funds and foundation gifts; and major gift planning and fundraising.

NMF will also provide critical services requested by the hospital, including Natividad/NMF Joint Community Relations.

In addition, NMF raises philanthropic donations each year to support high quality patient care, such as patient basic needs assistance in close collaboration with hospital social workers to ensure safe discharge from the hospital; a countywide diabetes prevention education program and blood sugar testing supplies for poor diabetes patients; diversity, equity and inclusion initiatives; free diagnostic mammograms for economically disadvantaged women; assistance for women with cancer; hospital chaplain/spiritual care services; and healing art for the hospital. NMF continues to prepare, secure and provide fiscal management for government grants and contracts to support Natividad's programs, including the Family Medicine Residency Program and the CHOICE hospital-based violence prevention program.

In addition, NMF has provided philanthropic support for programs operated at and on behalf of Natividad, such as and Medication-Assisted Treatment program for people with opioid use disorder and the Board of Supervisors' initiatives for gang violence prevention (CHOICE)

This amends an agreement from 2020.

**OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this agreement as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on October 8, 2021.

**FINANCING:**

The cost for this agreement is \$1,616,483 of which \$404,210 is included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement is for executive level consulting services, the outcome of which will contribute to a more efficient use of resources within the organization.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Charles Harris, MD, Interim Chief Executive Officer, 783-2553

Approved by: Charles Harris, MD, Interim Chief Executive Officer, 783-2553

Attachments:

Natividad Medical Foundation Agreement

Attachments on file with the Clerk of the Board

# FINANCIAL STATEMENTS

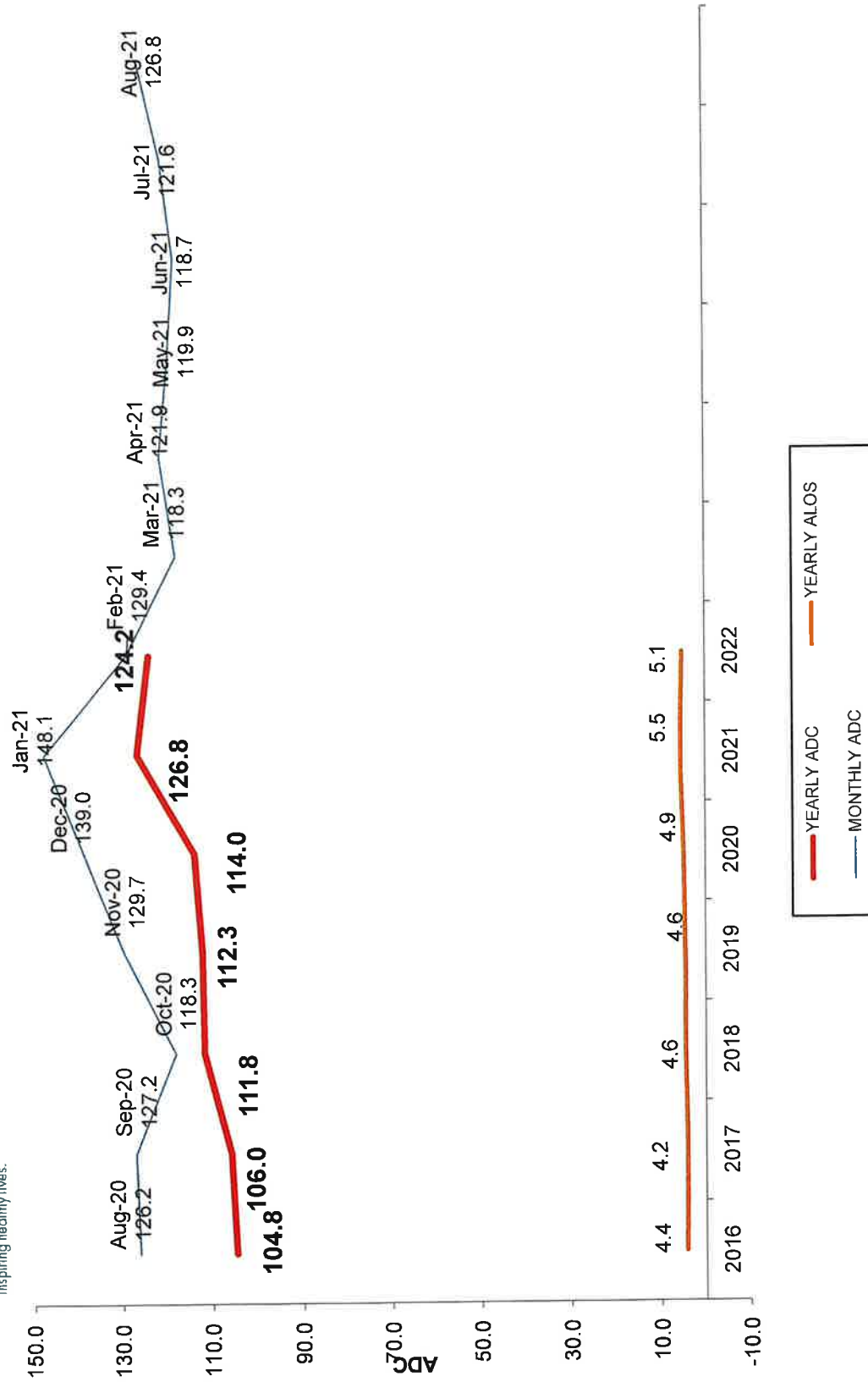
AUGUST 31, 2021

## **FINANCIAL STATEMENTS**

**AUGUST 31, 2021**

### **I N D E X**

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<b>4</b>	<b>STATEMENT OF REVENUES &amp; EXPENSES AND CHANGES IN NET ASSETS TO BUDGET</b>
<b>5</b>	<b>STATEMENT OF REVENUES &amp; EXPENSES AND CHANGES IN NET ASSETS PER APD</b>
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# NATIVIDAD

## STATISTICAL REPORT

### AUGUST 31, 2021

Month-To-Date					Year-To-Date					
06-21	07-21	08-21	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS		CY/PT			
1	168	193	219	222	NICU	15	444	412	444	-7.21%
2	1,643	1,719	1,805	1,586	Med/Surg	57	3,172	3,524	3,668	-3.93%
3	167	218	228	200	ICU	10	400	446	631	-29.32%
4	34	42	69	63	Peds	12	126	111	54	105.56%
5	746	834	847	710	Acute Rehab	28	1,420	1,681	1,435	17.14%
6	287	296	307	281	OB/Gyn	27	562	603	611	-1.31%
7	3,045	3,302	3,475	3,062	TOTAL ACUTE	149	6,124	6,777	6,843	-0.96%
8	516	468	455	471	Psychiatric	19	942	923	931	-0.86%
9	3,561	3,770	3,930	3,533	TOTAL DAYS	168	7,066	7,700	7,774	-0.95%
10	280	273	315	286	Nursery	18	572	588	605	-2.81%
AVERAGE DAILY CENSUS										
11	76.6	79.6	84.8	75.9	Acute	121	75.9	82.2	87.2	-5.73%
12	24.9	26.9	27.3	22.9	Acute Rehab	28	22.9	27.1	23.1	17.32%
13	17.2	15.1	14.7	15.2	Psychiatric	19	15.2	14.9	15.0	-0.67%
14	118.7	121.6	126.8	114.0	TOTAL	168	114.0	124.2	125.4	-0.96%
15	9.3	8.8	10.2	9.2	Nursery	18	9.2	9.5	9.8	-3.06%
PERCENTAGE OF OCCUPANCY										
16	63.3%	65.8%	70.1%	62.7%	Acute		62.7%	67.9%	72.1%	-5.7%
17	88.9%	96.1%	97.5%	81.8%	Acute Rehab		81.8%	96.8%	96.3%	0.6%
18	90.5%	79.5%	77.4%	80.0%	Psychiatric		80.0%	78.4%	78.9%	-0.7%
19	70.7%	72.4%	75.5%	67.9%	TOTAL		67.9%	73.9%	76.5%	-3.3%
20	51.7%	48.9%	56.7%	51.1%	Nursery		51.1%	52.8%	54.4%	-3.1%
ADMISSIONS										
21	632	629	683	621	Acute		1,242	1,312	1,202	9.15%
22	62	58	55	56	Acute Rehab		112	113	110	2.73%
23	49	54	36	62	Psychiatric		124	90	81	11.11%
24	743	741	774	739	TOTAL		1,478	1,515	1,393	8.76%
25	185	173	192	172	Nursery		344	365	380	-3.95%
26	189	175	199	182	Deliveries		364	374	391	-4.35%
DISCHARGES										
27	630	618	639	632	Acute		1,264	1,257	1,149	9.40%
28	57	57	57	62	Acute Rehab		124	114	110	3.64%
29	47	56	36	56	Psychiatric		112	92	80	15.00%
30	734	731	732	750	TOTAL		1,500	1,463	1,339	9.26%
31	166	162	172	153	Nursery		306	334	342	-2.34%
AVERAGE LENGTH OF STAY										
32	4.8	5.1	5.1	4.8	Acute(Hospital wide no babies)		4.8	5.1	5.6	-8.93%
33	12.0	14.4	15.4	12.7	Acute Rehab		12.7	14.9	13.0	14.62%
34	2.5	2.5	2.5	2.8	OB/Gyn		2.8	2.5	2.5	0.00%
35	10.5	8.7	12.6	7.6	Psychiatric		7.6	10.3	11.5	-10.43%
36	1.5	1.6	1.6	1.7	Nursery		1.7	1.6	1.6	0.00%
OUTPATIENT VISITS										
37	4,174	4,269	4,992	4,599	Emergency Room		9,198	9,261	7,455	24.23%
38	548	548	563	577	ER Admits		1,154	1,111	1,032	7.66%
39	73.8%	74.0%	72.7%	78.1%	ER Admits as a % of Admissions		78.1%	73.3%	74.1%	-1.01%
40	5,937	6,020	5,910	6,193	Clinic Visits		12,386	11,930	10,526	13.34%
ANCILLARY PROCEDURES BILLED										
41	52,853	51,923	56,733	48,912	Lab Tests		97,824	108,656	103,434	5.05%
42	3,326	3,697	3,938	3,045	Radiology Procedures		6,090	7,635	6,689	14.14%
43	254	203	198	204	MRI Procedures		408	401	393	2.04%
44	129	120	113	150	Nuclear Med Procedures		300	233	166	40.36%
45	1,271	1,214	1,231	1,134	Ultrasound Procedures		2,268	2,445	2,323	5.25%
46	2,015	1,890	1,977	1,808	CT Scans		3,616	3,867	3,510	10.17%
47	413	402	378	346	Surgeries		692	780	748	4.28%
48	7.98	7.85	7.55	7.87	FTE'S PER AOB		7.87	7.70	8.09	-4.82%
49	1,364.1	1,349.0	1,385.0	1,293.9	TOTAL PAID FTE'S		1,293.9	1,367.2	1,368.2	-0.07%
50	5,128	5,328	5,686	5,095	ADJUSTED PATIENT DAYS		10,190	11,012	10,457	5.31%

**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED  
FOR FY2022**

	JUL-21	AUG-21	SEP-21	OCT-21	NOV-21	DEC-21	JAN-22	FEB-22	MAR-22	APR-22	MAY-22	JUN-22	YTD
<b>REVENUE</b>													
<b>Patient Revenue:</b>													
Inpatient	\$ 76,889,231	\$ 76,760,079	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$ 153,649,310
Pro Fees	2,501,994	3,577,745											6,079,739
Outpatient	32,818,260	35,899,936											68,708,196
Total Patient Revenue	112,209,485	116,227,760											228,437,245
Deductions from revenue													
Contractual Deductions	81,597,660	85,314,572											166,912,232
Bad Debt	6,348,305	5,288,901											11,637,206
Unable to Pay	239,324	392,287											631,611
Total Contractual Discounts	88,185,289	90,995,770											179,181,059
Net Patient Revenue	24,024,196	25,231,990											49,256,186
As a percent of Gross Revenue	21.41%	21.71%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	21.56%
<b>Total Government Funding</b>	5,241,987	5,559,105											10,801,092
<b>Other Operating Revenue:</b>													
Rent Income	117,884	121,147											239,031
Interest Income	251,951	251,951											503,902
NMF Contribution	60,000	60,000											120,000
Other Income	294,618	312,602											607,220
Total Other Operating Revenue	724,453	745,700											1,470,153
<b>TOTAL REVENUE</b>	29,990,636	31,536,795											61,527,431
<b>EXPENSE</b>													
<b>Salaries, Wages &amp; Benefits</b>	16,165,713	16,887,897											33,053,610
Registry	953,651	995,103											1,958,954
PhysResidents SWB & Contract Fees	4,176,569	4,655,658											8,832,227
Purchased Services	3,238,042	3,076,178											6,314,220
Supplies	2,876,091	3,060,028											5,936,119
Insurance	352,984	352,985											705,969
Utilities and Telephone	316,633	516,886											833,519
Interest Expense	68,997	68,997											137,994
Depreciation & Amortization	992,314	990,754											1,983,068
Other Operating Expense	431,789	437,157											868,945
<b>TOTAL EXPENSE</b>	29,592,992	30,641,643											60,234,625
<b>NET INCOME(LOSS)</b>	407,654	895,152											1,302,806
<b>Normalization for Extraordinary Items</b>													
Families First C-19 Response		(317,118)											(317,118)
Total Extraordinary Items		(317,118)											(317,118)
<b>NET INCOME BEFORE Extraordinary Items</b>	\$ 407,654	\$ 578,034	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$ 985,688
<b>CAPITAL CONTRIBUTIONS</b>													
County Contribution													
<b>CHANGE IN NET ASSETS</b>	\$ 407,654	\$ 895,152	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$ 1,302,806



## NATIVIDAD

CAPITAL CONTRIBUTIONS

**AS OF AUGUST 31, 2021**

CURRENT MONTH				YEAR - TO - DATE				
	BEGINNING	ENDING	INC/(DEC)		BEGINNING	ENDING	INC/(DEC)	% CHG.
CURRENT ASSETS								
1	\$	65,532,537	\$	614,719	\$	66,147,256	\$	(5,560,682)
2		40,445,618				40,445,618		
3		50,265,136		(1,049,941)		49,215,195		(552,924)
4		3,045,891		134,340		3,180,231		(573,548)
5		5,547,107		64,444		5,548,792		28,759
6		3,971,926		878,824		4,850,750		617,703
7		168,744,215		642,386		169,386,601		(6,140,692)
8		337,423,857		308,135		337,731,992		540,513
9		(210,240,528)		(990,906)		(211,231,434)		(1,983,657)
0		127,183,329		(682,771)		126,500,558		(1,443,144)
1		212,752,859		(639,668)		212,113,191		(642,634)
INVESTMENTS								
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NATIVIDAD  
STATE AND COUNTY RECEIVABLES  
AS OF 08/31/21

**BALANCE SHEET**

	<u>Ben. Balance</u>	<u>Accruals</u>	<u>Reclas and Adj</u>	<u>Payment LIHP Final Rec'n</u>	<u>GPP PRIME/CARES</u>	<u>IGT</u>	<u>Payments</u>	<u>Ending Balance</u>
Medi-Cal Waiver (DSH +SNCP)	\$ 6,682,283	2,000,922		(7,473,339)		883,063	(9,951,934)	(7,859,004)
Hospital Fee	(266,520)	166,666					(425,287)	(525,141)
Rate Range IGT-CCAH-	(1,161,296)	1,620,000						458,704
MCMC EPP	(103,933)	2,333,334				4,184,279		6,413,680
MCMC QIP	(6,725,599)	3,497,500				120,158		(3,107,941)
SB1732	2,186,377	466,666						2,653,043
AB 915	(132,066)	612,000						479,934
Medical GME	(166,213)	-				408,170		241,957
CARES ACT Funding	180,591	-						180,591
A/R Office Buildings	1,500	239,031					(176,178)	64,353
Medical HPE	(110,287)	50,000					(106,767)	(167,054)
Interest Accrued Positive Cash	666,168	503,904						1,170,072
Accrued Donations	1,247,936	120,000						1,367,936
A/R Jail-PG&E	112,739	164,562					(86,891)	190,410.00
Health Department	190,808	276,594						467,402
A/R Radiology Group	1,151,290							1,151,290
<b>STATE RECEIVABLES</b>	<b>\$ 3,753,778</b>	<b>\$ 12,051,179</b>	<b>\$ -</b>	<b>\$ (7,473,339)</b>	<b>\$ -</b>	<b>\$ 5,595,670</b>	<b>\$ (10,747,057)</b>	<b>\$ 3,180,231</b>

**P & L**

YTD  
Aug-21

Medi-Cal DSH /SNCP/PHYS SPA	\$ 2,000,922
Rate Range IGT-CCAH-	1,620,000
Esperanza Care	(416,666)
Family First C-19 Response-FMAP Enhance-	317,118
HPE	50,000
Hospital Fee	166,666
MCMC EPP	2,333,334
HD Residency Support	(83,334)
MCMC QIP	3,497,500
AB915	612,000
Medicare GME	236,888
SB 1732	466,666
<b>GOVERNMENT FUNDING INCOME</b>	<b>\$ 10,801,092</b>

**NATIVIDAD  
STATEMENT OF CASH FLOWS  
AS OF AUGUST 31, 2021**

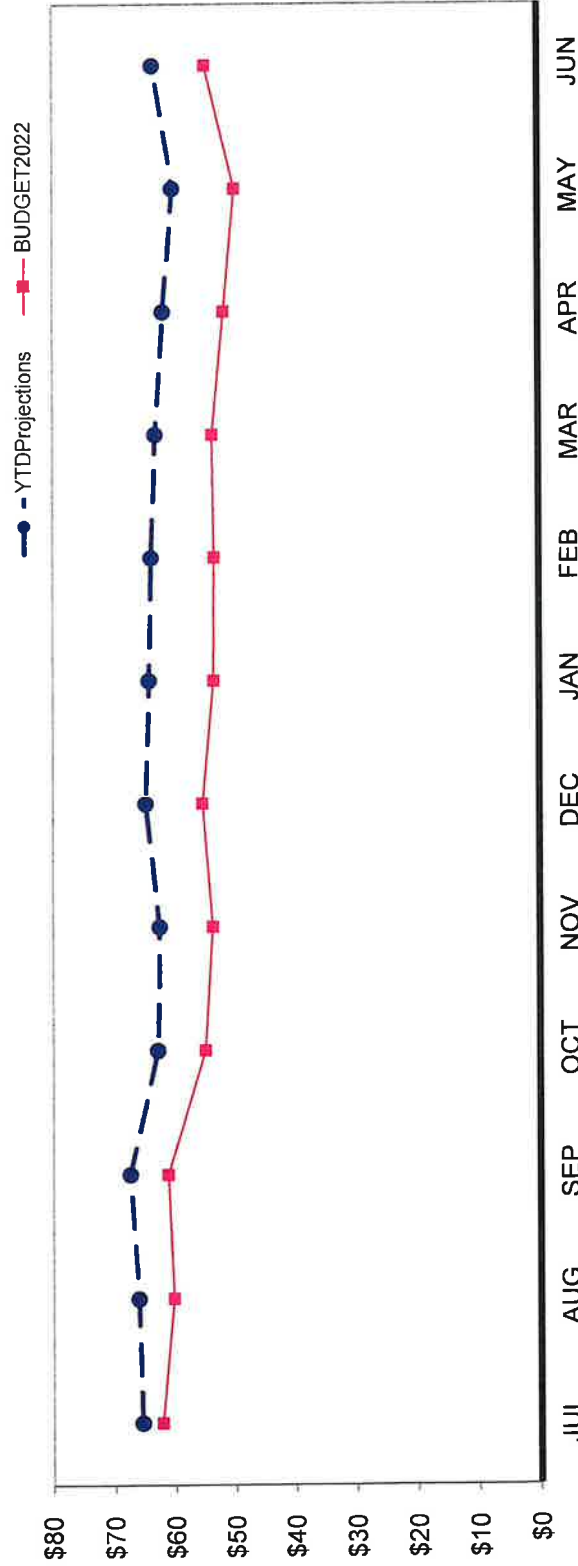
	CURRENT MONTH	YEAR - TO - DATE
1	\$ 65,532,537	\$ 71,807,938
2		
3	895,152	1,302,806
4	-	-
5	990,906	\$ 1,983,657
6	1,886,058	3,286,463
7		
8	1,049,941	552,924
9	(134,340)	573,548
10	(943,268)	(646,462)
11	(5,170,233)	(3,692,907)
12	1,486,947	(1,739,485)
13	-	(577,442)
14	-	0
15	-	(3,409,707)
16	2,162,898	(8,939,531)
17	(1,548,055)	
18		
19	(308,135)	(540,513)
20	-	-
21	(308,135)	(540,513)
22		
23	(54,817)	(109,635)
24	639,668	642,534
25	-	-
26	584,851	532,899
27	614,719	(5,660,682)
28	\$ 66,147,256	\$ 66,147,256



NATIVIDAD  
RECONCILIATION OF GOVERNMENT FUNDING  
FISCAL YEAR 2022

	<u>BDGT-22</u>	<u>ESTIMATE FY2022</u>	<u>Variance to Budget</u>
Medi-Cal DSH Waiver & Phys SPA	\$ 10,705,534	\$ 10,705,534	\$ -
EPP	14,000,000	14,000,000	-
QIP	20,985,000	20,985,000	-
Physician SPA	1,300,000	1,300,000	-
AB915	3,672,000	3,672,000	-
SB1732	2,800,000	2,800,000	-
CCAH Rate Range	9,720,000	9,720,000	-
HPE	300,000	300,000	-
Families First Corona Virus Response	-	317,118	317,118
Esperanza Care Outside Purchased Service	(2,500,000)	(2,500,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,300,000	1,300,000	-
Provider Fee	1,000,000	1,000,000	-
	<u>\$ 62,782,534</u>	<u>\$ 63,099,652</u>	<u>\$ 317,118</u>

## Cash Flow Performance Fiscal Year 2022 (in Millions)



	ACTUAL	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
YTD	65.5	66.1	67.5	62.9	62.6	64.9	64.3	63.9	63.3	62.0	60.3	63.6
BDGT	62.1	60.3	61.2	54.9	53.7	55.3	53.5	53.4	53.7	51.8	49.9	54.9
Variance	3.4	5.9	6.3	8.0	8.9	9.6	10.8	10.5	9.6	10.2	10.4	8.7

NATIVIDAD  
CASH FORECAST  
FISCAL YEAR 2022

	ACTUAL JUL	ACTUAL AUG	ESTIMATE SEP	ESTIMATE OCT	ESTIMATE NOV	ESTIMATE DEC	ESTIMATE JAN	ESTIMATE FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	71,807,938	65,518,418	65,137,250	67,481,520	62,901,410	62,491,012	64,877,136	64,280,085	63,304,921	63,236,108	61,995,451	60,309,315	71,807,938
<b>CASH RECEIPTS</b>													
Patient Payments (incl pro fees and lab cop)	21,374,402	26,361,170	21,507,110	21,507,110	21,507,110	21,507,110	21,507,110	21,507,110	21,507,110	21,507,110	21,507,110	21,507,110	264,258,872
Provider Fee	-	425,287	83,333	83,333	83,333	83,333	83,333	83,333	83,333	83,333	83,333	83,333	1,258,817
160 101 CASH	-	-	-	-	-	4,060,000	-	-	-	-	-	-	4,060,000
Stimulus - Family First Response COVID-19	317,118	-	-	-	-	-	-	-	-	-	-	-	317,118
SHORT DOYLE	-	106,797	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	250,797
HYPE	-	-	-	-	-	-	-	-	-	-	-	-	-
Medicaid Donations	7,472,339	-	-	-	-	-	-	-	-	-	-	-	7,472,339
GPP VS PY20-20 Fund	1,592,060	-	-	-	-	-	-	-	-	-	-	-	1,592,060
CCAT PROVIDER INCENTIVE GRANT	-	-	-	-	-	-	-	-	-	-	-	-	-
HEALTH DEPARTMENT REIMB	138,297	-	-	-	-	-	-	-	-	-	-	-	138,297
MCAL GME	-	-	-	-	-	-	-	-	-	-	-	-	-
AB915	-	-	-	-	-	-	-	-	-	-	-	-	-
GPP PY21-22	-	-	-	-	-	-	-	-	-	-	-	-	-
QIP & EPP	-	-	-	-	-	-	-	-	-	-	-	-	-
EPP	-	-	-	-	-	-	-	-	-	-	-	-	-
Phys SPA	-	-	-	-	-	-	-	-	-	-	-	-	-
Rent Income	-	-	-	-	-	-	-	-	-	-	-	-	-
Fund 400 Transfer	-	-	-	-	-	-	-	-	-	-	-	-	-
107 Sub-Fund Transfer Ex(Out)	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest Income	-	-	-	-	-	-	-	-	-	-	-	-	-
Miscellaneous Revenue	138,301	240,799	-	-	-	-	-	-	-	-	-	-	379,100
Total Cash Receipts	29,531,475	27,917,332	28,251,234	27,527,798	27,854,056	35,221,234	28,506,798	27,843,596	36,318,571	28,802,459	31,189,219	37,237,065	374,184,525
<b>CASH DISBURSEMENTS</b>													
Purchased Services and Supplies	11,441,939	7,856,925	7,465,700	7,465,700	7,465,700	7,465,700	7,465,700	7,465,700	7,465,700	7,465,700	7,465,700	7,465,700	93,975,887
GPP Fund Rec'n PY19-20	843,083	-	-	-	-	-	-	-	-	-	-	-	843,083
HQ Readiness Support	-	-	-	-	-	-	-	-	-	-	-	-	-
SNOP 11112 Final Rec'n	288,721	-	-	-	-	-	-	-	-	-	-	-	288,721
107 MEDICAL GME	408,170	-	-	-	-	-	-	-	-	-	-	-	408,170
107 SPY2018-19 GPP-Final	-	-	-	-	-	-	-	-	-	-	-	-	-
107 GPP 6 mos extension PY20-21	-	-	-	-	-	-	-	-	-	-	-	-	-
107 QIP	-	120,158	-	-	-	-	-	-	-	-	-	-	120,158
107 EPP	-	4,184,279	-	-	-	-	-	-	-	-	-	-	4,184,279
BOE OI Sales and Use Tax	-	-	-	-	-	-	-	-	-	-	-	-	-
Building Lease / Rental Equipment	258,824	228,914	230,829	230,829	230,829	230,829	230,829	230,829	230,829	230,829	230,829	230,829	2,796,078
COP Principal & Interest Payments	-	4,369,193	4,369,193	4,369,193	4,369,193	4,369,193	4,369,193	4,369,193	4,369,193	4,369,193	4,369,193	4,369,193	50,022,859
Payroll and Benefits	16,175,478	23,958,436	16,425,436	16,425,436	16,425,436	16,425,436	16,425,436	16,425,436	16,425,436	16,425,436	16,425,436	16,425,436	212,601,811
Esperanza Core	-	-	-	-	-	-	-	-	-	-	-	-	-
107 GPP FY19-20 QTR 4	-	-	-	-	-	-	-	-	-	-	-	-	-
COMCAP	5,075,390	-	-	-	-	-	-	-	-	-	-	-	5,075,390
PY20-21 MH MOU	-	-	-	-	-	-	-	-	-	-	-	-	-
Data Processing	-	-	-	-	-	-	-	-	-	-	-	-	-
D50110770PE Final Reconciliation PY09-10	-	1,036,834	-	-	-	-	-	-	-	-	-	-	1,036,834
AMC-GOI Final Settlement FY11-12	-	-	-	-	-	-	-	-	-	-	-	-	-
BR101 FY19-20	-	-	-	-	-	-	-	-	-	-	-	-	-
Transfer from 451 to 454 & 101 Fund	-	-	-	-	-	-	-	-	-	-	-	-	-
Control Expenses Fund 404	232,378	308,134	148,528	940,082	1,069,342	705,607	1,194,209	1,235,501	1,364,080	2,385,080	1,016,029	1,016,029	29,300,000
Control Expenditures	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Cash Disbursements	35,820,797	37,203,688	24,807,024	30,107,608	28,184,453	32,905,110	29,102,849	28,117,860	36,884,193	29,872,207	32,851,254	34,015,871	382,377,123
Increase/(Decrease)	(8,288,322)	618,604	1,344,270	(4,580,110)	(240,397)	2,316,124	(887,051)	(375,294)	(669,022)	(1,289,740)	(1,886,129)	3,286,024	(8,192,588)
Ending Cash Fund 451	65,518,616	66,137,250	67,481,520	62,901,410	62,561,012	64,877,136	64,300,085	63,934,821	63,236,108	61,995,451	60,309,315	63,015,340	63,015,340
(*) Cash In Transit	-	-	-	-	-	-	-	-	-	-	-	-	-
(*) Petty Cash and CC	13,921	10,007	5,734	6,464	5,017	5,281	5,281	8,958	15,991	9,886	15,289	3,860	3,860
Ending Cash as per 6/L	65,532,537	66,147,257	67,487,254	62,907,874	62,566,029	64,882,397	64,305,346	63,943,779	63,252,100	61,975,147	60,324,604	63,019,200	63,019,200
<b>Fund 404</b>													
Beginning Balance	76,082,183	76,082,183	75,445,381	75,088,027	72,689,318	69,883,849	68,193,438	64,826,227	62,022,218	58,889,887	55,426,015	49,389,383	49,389,383
Transfer In from fund 451	-	-	(356,854)	(2,389,209)	(2,715,469)	(1,790,411)	(3,387,211)	(2,804,009)	(3,132,331)	(2,483,872)	(8,586,632)	(2,587,200)	(2,587,200)
Transfer Out fund 404	76,082,183	75,445,381	75,088,527	72,689,318	68,983,848	66,193,438	64,826,227	62,022,218	58,889,887	55,426,015	49,389,383	48,792,183	48,792,183
Ending Cash Fund 404	141,582,883	141,582,883	142,870,047	135,000,778	132,544,881	133,070,574	129,106,312	125,907,029	122,153,008	117,391,466	109,878,688	110,397,523	110,397,523

**..Title**

- a. Receive a report on the status of AB 361 and the requirements for continued remote meetings after October 1, 2021; and
- b. Provide direction to staff.

**..Report**

**RECOMMENDATION:**

- a. It is recommended that the Finance Committee of the Natividad Board of Trustees receive a report on the status of AB 361 and the requirements for continued remote meetings after October 1, 2021; and
- b. Provide direction to staff.

**SUMMARY:**

On September 16, 2021, Governor Newsom signed AB 361 (copy enclosed as Attachment A). This legislation amends the Brown Act to allow meeting bodies subject to the Brown Act to meet via teleconference during a proclaimed state of emergency in accordance with teleconference procedures established by AB 361 rather than under the Brown Act's more narrow standard rules for participation in a meeting by teleconference. The Monterey County Health Officer has issued a recommendation for social distancing in legislative body meetings (enclosed as attachment B), so the first meeting after September 30, 2021, may be held without making findings. If the Finance Committee desires to continue to meet remotely via teleconference after that first meeting, the Finance Committee is required to make certain findings under AB 361 no later than 30 days after the first teleconference meeting held pursuant to AB 361, and every 30 days thereafter.

**DISCUSSION:**

On March 4, 2020, Governor Newsom issued a Proclamation of State of Emergency in response to the COVID-19 pandemic. That proclamation remains in effect. As a result of the state of emergency, the Governor issued executive orders that waived the normally strict provisions of the Brown Act relating to holding and participating in meetings via teleconferencing. Executive Order N-29-20 allowed bodies subject to the Brown Act to meet without a physical meeting location, so long as various requirements were met, including providing the public the opportunity to observe and participate in the meeting telephonically or electronically. Executive Order No. N-08-21 extended the suspension of the Brown Act's normal teleconferencing rules through September 30, 2021.

On September 16, the Governor signed AB 361, urgency legislation which took effect immediately. AB 361 amended Government Code section 54953 to address holding meetings subject to the Brown Act via teleconference during a declared state of emergency. The amended section 54953 takes the place of the provisions of the prior executive orders related to teleconferencing, except that Governor Newsom has subsequently clarified that requirements related to public meetings of local legislative bodies set forth in Executive Order N-08-21 would continue to govern through September 30, 2021, so long as notice of the public meeting is provided, and the public has the opportunity to observe and participate in the meeting as required by AB 361. AB 361 allows a board, commission or committee subject to the Brown Act, called "legislative bodies" under the Brown Act, to meet via teleconference without following the

normal Brown Act teleconference rules if any of the following circumstances exist:

A) The legislative body holds a meeting during a proclaimed state of emergency, and state or local officials have imposed or recommended measures to promote social distancing. [or]

(B) The legislative body holds a meeting during a proclaimed state of emergency for the purpose of determining, by majority vote, whether as a result of the emergency, meeting in person would present imminent risks to the health or safety of attendees. [or]

(C) The legislative body holds a meeting during a proclaimed state of emergency and has determined, by majority vote, pursuant to subparagraph (B), that, as a result of the emergency, meeting in person would present imminent risks to the health or safety of attendees.

(Gov't Code §54953(e)(1) [AB 361, p. 9].)

If the meeting is held via teleconference under these provisions, the meeting body must meet certain requirements under AB 361, including providing public access to the meeting and opportunity for the public to address the members of the legislative body.

AB 361 also requires periodic review of the determination to continue to meet via teleconference. If the state of emergency is still active, or if "state or local officials have imposed or recommended measures to promote social distancing," then no later than 30 days after meeting via teleconference for the first time pursuant to AB 361, the body must make a finding that the body "has reconsidered the circumstances of the state of emergency" and further find that "[a]ny of the following circumstances exist: (i) The state of emergency continues to directly impact the ability of the members to meet safely in person. (ii) State or local officials continue to impose or recommend measures to promote social distancing." (Gov't Code §54953(e)(3) [AB 361, p. 11].)

The Monterey County Health Officer has issued a recommendation for social distancing during legislative body meetings; therefore, so long as that recommendation is in place, the first meeting of the Board of Trustees and each of the Board of Trustees Committees after October 1, 2021 may occur without the need to make any findings, even if the first meeting doesn't occur until November or even December. However, within 30 days of that first meeting, each individual legislative body will be required to make the requisite findings. Since the Finance Committee does not meet again within 30 days of its October 8, 2021 meeting, a special meeting will be necessary for this purpose. If the finding is not timely made, the Finance Committee will be required to meet in person to make findings to return to remote meetings.

Finally, the teleconference rules of AB 361 are operative only so long as the Governor's proclamation of statewide emergency is in place; once that proclamation is terminated, the Finance Committee must either meet in person or utilize the normal Brown Act rules for teleconferencing (teleconference location open to the public and agenda posted).

#### OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this report.

FINANCING:

There is no financial impact to the County's General Fund or Natividad's Adopted Budget FY21/22.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The report is intended to assist Natividad in the provision of reliable and high quality patient care and of the safety of patients and their families, County staff and officials, and the public.

- ☐ Economic Development
- ☒ Administration
- ☒ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

..Prepared and approved by: Stacy L. Saetta, x5045, Chief Deputy County Counsel

Attachments:

- A. AB 361
- B. Monterey County Health Officer Recommendation