



# **Board of Trustees 2021**

## **November 12, 2021**





# NMC Board of Trustees Meeting

Friday, November 12, 2021

9:00 AM

\*\*\* VIDEO CONFERENCE / TELEPHONIC MEETING \*\*\*

## AGENDA

### IMPORTANT NOTICE Regarding COVID 19

Based on guidance from the California Department of Public Health and the California Governor's Office, in order to minimize the spread of the COVID-19 virus, Natividad Medical Center ("Natividad") Board of Trustees meetings will be held entirely by Zoom. There will be no physical location for these meetings. Committee Members shall participate in the meeting by Zoom.

To participate in this Natividad Board of Trustees meeting, the public are invited to observe and address the Committee via Zoom.

The meeting will be conducted via teleconference using the Microsoft Zoom program. This gives the public two options. The public may attend the meeting by phone. Or, the public may attend and observe the Zoom meeting via computer audio.

To participate by phone call any of these numbers below:

- +1 971 247 1195 US (Portland)
- +1 253 215 8782 US (Tacoma)
- +1 346 248 7799 US (Houston)
- +1 602 753 0140 US (Phoenix)
- +1 720 928 9299 US (Denver)

Enter the Meeting ID number: **936 4187 6014** when prompted.

You will then enter the Password: **445616** when prompted.

Or, to attend the Natividad Board of Trustees meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/93641876014?pwd=SWZuL2EwRHRIQUN4czN6cDkycGtRUT09>

You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.

1. If a member of the public wishes to comment on a particular agenda item, the public is strongly encouraged to submit their comments in writing via email to the Natividad Board of Trustees at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record.
2. Members of the public wishing to comment on a specific agenda item while the matter is being heard may participate by any of the following means:

- a. When the Chair calls for public comment on an agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only.
  - b. If speakers or other members of the public have documents they wish to distribute to the Committee for an agenda item, they are encouraged to submit such documents by 2:00 p.m. on Tuesday before the meeting to: [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line.
  - c. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)
  - d. While the matter is being heard, a member of the public may submit a comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. If the comment is received prior to close of public comment on an agenda item, every effort will be made to read the comment into the record, but some comments may not be read out loud due to time limitations or length of the comment (if the comment exceeds 250 words). Comments received prior to the close of the public comment period on an agenda item will be made part of the record for that item.
3. Members of the public who wish to make a general public comment for items not on the day's agenda may submit their comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). The Committee date and "general comment" should be indicated in the subject line. The comment will be placed in the record for the meeting, and every effort will be made to read the comment into the record at the appropriate time on the agenda.
  4. Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.
  5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

1. **Call to Order**

2. **Roll Call**

3. **Pledge of Allegiance**

4. **Additions and Corrections by Clerk** *Page 1-14 – Board Clerk*

*The Clerk of the Board of Trustees will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.*

5. **Minutes**

- Approve the Minutes of October 8, 2021 Board of Trustees Meeting *Page 15-26*

6. **Board Comments**

7. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**

*This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.*

8. **Consent Calendar**

**Approve the following policies, procedures, rules, and regulations:**

**8a. Policies/Procedures/Forms/Manuals (listed and available upon request)**

- Proposed Change to CRNA Practice Prerogatives, CE Requirements
- Pediatric Clinical Service Director, Sarah E. Smith, DO, Effective January 1, 2022

**Policies/Procedures/Forms/ Order Sets:**

***New Policies***

- 1:0170 Inpatient Mobility Assessment Guidelines in the Non-Intensive Care Unit Setting
- 1:0180 Blood Glucose Testing & Insulin Administration of Adults in the Inpatient Setting
- 1:0190 Pediatric TPN Administration
- PHAR-5300 Blood Glucose Testing & Insulin Administration

***Revised Policies***

- 1:1220 The California End of Life Option Act (Patient's Request for Medical Aid-In-Dying)
- 1:9302 Requirements for Physicians Caring for Trauma Patients
- 3:1200 Sterile Compounding
- 3:2220 Guidelines for Inpatient Management of Opioid Use Disorder with buprenorphine
- 3:7700 Administration of IV Iron Dextran, IM Iron, and IV Iron Gluconate
- CARD-0004 Departmental Staffing

- CARD-0011 Phone System
- CARD-0103 Humidifier Therapy, Active, Pass-Over
- CARD-0302 Electrocardiogram 12 Lead Adult (EKG)
- CARD-0304 Cardiac Stress / Echo
- CARD-0306 Adult Cardiac Echo Exam
- CARD-0308 Transesophageal Cardiac Echo Exam (TEE)
- CARD-0309 Reporting Critical Values for the Adult and Pediatric Echo
- CARD-0311 Echo for Dobutamine Testing in the Setting of Suspected Coronary Artery or Valve Disease
- CARD-0421 EEG On-Call Policy
- CARD-0430 Fetal Echocardiogram
- CARD NICU-0035 Medication Nebulizer Treatments
- CARD NICU-0080 Suctioning of the Newborn
- NICU-6540 Gavage Feedings: Infant
- PERI-6570 Hyperbilirubinemia: Phototherapy
- SP-1854 Lactation Outpatient Clinic
- TPMG-003 Management of Traumatic Hemothoraces Guideline
- **NO CHANGES**
- 1:0005 Interdisciplinary Care Planning
- 1:1020 Advocacy Services Policy
- 1:9322 Post Traumatic Stress Disorder and Depression Screening for Trauma Patients
- CARD-0010 Patient Interactions
- CARD-0046 Ventilator Circuit Changes
- CARD-0047 Mechanical Ventilation, Pressure Controlled Inverse Ratio, Respiratory Therapy
- CARD-0048 Disinfection, Semi-critical Patient Care Equipment, Respiratory Therapy
- CARD-0049 Cleaning and Transportation of Bronchoscopes
- CARD-0050 Mechanical Ventilation, Patient Transport, Respiratory Therapy
- CARD-0051 Tracheostomy Tube Cannula and Stoma Care
- CARD-0102 Handheld Resuscitation Bag and Mask Use, Neonate
- CARD-0105 Handheld Resuscitation Bag and Mask Use, Pediatric
- CARD-0301 Cardiac Ultrasound Job Description
- CARD-0303 Electrocardiogram 12 Lead Pediatric (EKG)
- CARD-0310 Exercise Treadmill Test (ETT)
- CARD-0411 Continuous Electroencephalograph Monitoring
- CARD-0412 Assigning A Log Number
- CARD-0413 Bedside EEG
- CARD-0414 ECI (Electrocerebral Inactivity)
- CARD-0415 EEG Recordings
- CARD-0416 EET Electrode Application
- CARD-0417 Hyperventilation
- CARD-0418 Intermittent Photoc Stimulation
- CARD-0419 Neonatal EEG
- CARD-0420 Adult Routine EEG
- CARD-0422 Pediatric Routine EEG
- CARD-0423 Photoc: Abnormal
- CARD-0424 Photoc: Normal
- CARD-0425 Portable EEG Monitoring on Inpatient Units
- CARD-0426 Seizure Assessment

- CARD-0427 Troubleshooting Artifact
- CARD-0428 Use of Collodion
- CARD-0429 Routine Electroencephalographic Procedures (General)
- CARD NICU-0005 Aerosolized Medication Administration Intubated Patients
- CARD NICU-0010 Blood Gas Sampling: Neonatal
- CARD NICU-0015 End Tidal CO<sub>2</sub> Monitoring in the NICU
- CARD NICU-0018 High Flow High Humidity Nasal Canula
- CARD NICU-0020 Surfactant Replacement Therapy, Neonatal
- CARD NICU-0030 Mechanical Ventilation-Positive Pressure, Neonatal
- CARD NICU-0040 Continuous Positive Airway Pressure (CPAP Use, Neonate
- CARD NICU-0055 Oxygen Administration, Oxygen Hood, Neonate
- CARD NICU-0060 Oxygen Administration, Nasal Prongs, Neonate
- CARD NICU-0068 Pulse Oximetry
- CARD NICU-0070 Respiratory Care of the Intubated Neonate
- CARD NICU-0085 Sensor Medics 3100A Oscillator Ventilator (HFOV)
- CARD NICU-0101 Transport within the Facility, Neonatal
- CARD NICU-0104 Resuscibag Placement at Patient's Bedside
- PED-7025 Collection of Specimens
- PED-7106 Case Management, Discharge Planning & Referrals – Community Pediatric

#### Unit

- TPMG-001 Blunt Abdominal Trauma Practice Management Guideline
- TPMG-002 Geriatric Trauma Guideline
- TPMG-004 Management of Mild Traumatic Brain Injured Patients on Anticoagulation
- TPMG-005 Neurosurgery Trauma Consult Guidelines
- TPMG-006 OB Trauma Management Guideline
- TPMG-007 Orthopedic Trauma Consult Guideline
- TPMG-008 Orthopedic Trauma Practice Management Guidelines
- TPMG-009 Radiology Reporting Guidelines for Trauma
- TPMG-010 Rib Fracture Management Guideline
- TPMG-011 Trauma Service Admission Guidelines
- TPMG-012 Traumatic Brain Injury (TBI) Guideline
- TPMG-013 Venous Thromboembolism Treatment in Traumatic Brain Injury Guideline
- TPMG-014 Splenic Management Guideline
- TPMG-015 Neurosurgical Trauma Contingency Guideline
- TPMG-016 Tracheostomy Practice Management Guideline
- 1:9295 CHOICE Program, Hospital-based Violence Intervention Program

#### ORDER SETS

NONE

#### *COVID Guidelines*

NONE

**Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8ag of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.**

#### **8b. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with American College of Surgeons (ACS), Page 27-28 (CONSENT)**

a. Ratify execution of the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Hospital Participation Agreement (“Agreement”) with American



College of Surgeons (ACS) for participation in the National Surgical Quality Improvement Program ("ACS NSQIP"), for the term of October 1, 2020 through September 30, 2021, for a total agreement amount of \$10,000;

b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 1 to the Agreement, extending the agreement an additional one (1) year period (retroactive from October 1, 2021 through September 30, 2022) for a revised full agreement term of October 1, 2020 through September 30, 2022, and adding \$12,500 for a revised total agreement amount not to exceed \$22,500;

c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, no warranty, limitations on liability, and governing laws within the agreement.

**8c. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreements for Tegria Services Group, Page 29-30 (CONSENT)**

a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreements with Tegria Services Group dba Navin Haffty & Associates and Leidos Health LLC dba Ettain Group for information technology (IT) consulting services pursuant to Request for Proposal (RFP) #9600-67 to extend the term for an additional two (2) year period (January 11, 2022 through January 10, 2024) for a revised term January 11, 2017 through January 10, 2024; and

b. Authorize an aggregate increase of \$2,650,000 for a total amount not to exceed \$17,806,000.

**8d. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Jane Finney, CLS, MBA CPHQ, CPPS, Page 31-32 (CONSENT)**

a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Renewal & Amendment No. 1 with Jane Finney, CLS, MBA, CPHQ, CPPS for on-site and off-site professional consulting services regarding the Quality Incentive Pool (QIP) program, extending the agreement an additional one (1) year period (November 9, 2021 through November 8, 2022) for a revised full agreement term of November 9, 2020 through November 8, 2022, and adding \$25,000 for a revised total agreement amount not to exceed \$175,000.

**8e. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Medtronic USA, Inc., Page 33-34 (CONSENT)**

a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a no-cost agreement with Medtronic USA, Inc. for remote monitoring of cardiac devices with an agreement term of December 1, 2021 through November 30, 2024.

b. Approve the Interim Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages provisions within the agreement.

**8f. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with OLM Recycling Services Page 35-36 (CONSENT)**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with OLM Recycling Services for e-waste and miscellaneous waste removal services, extending the agreement an additional two (2) year period (November 15, 2021 through November 14, 2023) for a revised full agreement term of November 15, 2019 through November 14, 2023 and adding \$20,000 for a revised total agreement amount not to exceed \$120,000.

- 8g. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Cross-Cultural Communications, LLC, Page 37-38 (CONSENT)**  
Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13375) with Cross-Cultural Communications, LLC for licensure of proprietary teaching and textbook materials for use in the training of NMC interpreters, extending the agreement an additional one (1) year period (December 15, 2021 through December 14, 2022) for a revised full agreement term of December 15, 2016 through December 14, 2022, and adding \$6,000 for a revised total agreement amount not to exceed \$36,000.
- 8h. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Pamela K. Ishimoto, Page 39-40 (CONSENT)**  
a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14108) with Pamela K. Ishimoto for Consulting with Trauma Department on the National Trauma Data Bank and Trauma Quality Improvement at NMC, adding \$247,500 for a revised total agreement amount not to exceed \$922,500, with no change to the term of agreement October 16, 2017 through October 15, 2022.  
b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.
- 8i. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Healthcare Coding and Consulting Services, LLC., Page 41-42 (CONSENT)**  
a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13517) with Healthcare Coding and Consulting Services, LLC for US-based remote medical record coding and consulting services, with no changes to the Agreement term (August 22, 2016 through August 21, 2022), and adding \$300,000 for a revised total agreement amount not to exceed \$2,577,000.
- 8j. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Databank IMX, Page 43-44 (CONSENT)**  
Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-12677) with Databank IMX for OnBase software maintenance, extending the agreement an additional one (1) year period (January 1, 2022 through December 31, 2022) for a revised full agreement term of January 1, 2015 through December 31, 2022, and adding \$46,535 for a revised total agreement amount not to exceed \$547,484.
- 8k. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Modular Devices, Inc., Page 45-46 (CONSENT)**  
a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 4 to the agreement (A-14062) with Modular Devices, Inc. for the continued lease of a mobile angiography/intervention radiology lab (IR) unit at NMC, extending the agreement an additional three (3) month period (November 1, 2021 through January 31, 2022) for a revised full agreement term of August 1, 2018 through January 31, 2022, and adding \$157,500 for a revised total agreement amount not to exceed \$4,419,500.
- 8l. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Focus One Solutions, LLC., Page 47-48 (CONSENT)**  
Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 8 to the agreement (A-13506) with Focus One Solutions, LLC for a



Healthcare Vendor Management System pursuant to the Request for Proposal (RFP) # 9600-62, adding \$10,000,000 for a revised total agreement amount not to exceed \$55,563,000, with no changes to the current agreement term of April 19, 2020 through April 18, 2022.

**8m. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Total Renal Care, Inc., Page 49-50 (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14393) with Total Renal Care, Inc. for acute dialysis services, with no change to the agreement term July 1, 2019 through June 30, 2023 and adding \$2,426,223 for a revised total agreement amount not to exceed \$4,775,957.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) \$134,973 of the original cost of the agreement.

**8n. \* Approve for Submission to the Monterey County Board of Supervisors the Following Intergovernmental Transfer Agreements, Page 51-54 (CONSENT)**

- a. Ratify execution by the Interim Chief Executive Officer ("CEO") for Natividad Medical Center ("Natividad") or his designee of two Letters of Interest, both dated December 1, 2020, to the California Department of Health Care Services ("State DHCS"), confirming the interest of the County of Monterey d/b/a NMC ("County") in working with State DHCS to participate in the Voluntary Rate Range Program for the period of January 1, 2021, to December 31, 2021, including providing a Medi-Cal managed care rate range Intergovernmental Transfer of Public Funds ("IGT") to fund the nonfederal share of Medi-Cal managed care actuarially sound capitation rate payments;
- b. Authorize the Interim CEO for Natividad or his designee to execute the implementing IGT Agreement between the County and the State DHCS to fund the nonfederal share of Medi-Cal managed care actuarially sound capitation rate payments for healthcare services rendered in the period of January 1, 2021, to December 31, 2021, plus a 20 % assessment fee applicable to non-exempt funds, pursuant to Sections 14164 and 14301.4 of the Welfare & Institutions Code, in substantially the same form as that which has been presented to the Board without significant change to its content;
- c. Authorize the Interim CEO for Natividad or his designee to execute amendments to the Health Plan-Provider Agreement with the Monterey-Santa Cruz-Merced Managed Medical Care Commission d/b/a Central California Alliance for Health ("CCAH") to provide for Medi-Cal managed care rate payment increases to NMC for healthcare services rendered in the period of January 1, 2021, to December 31, 2021, at no less than 76.77% of the available rate increases specific to Medi-Cal Plan enrollees in Monterey County, less an amount retained by CCAH for its administrative costs; and
- d. Authorize the Interim CEO for Natividad or his designee to execute the Health Plan-Provider Agreement with the Fresno-Kings-Madera Regional Health Authority d/b/a CalViva Health ("CalViva"), to provide for Medi-Cal managed care rate payment increases to NMC for healthcare services rendered to CalViva's Medi-Cal managed care enrollees in the period of January 1, 2021, to December 31, 2021, at no less than the total rate increases specific to Medi-Cal Plan enrollees made available as a result of County's IGTs, less an amount retained by CalViva for its administrative costs.

**8o. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with RQI (Resuscitation Quality Improvement) Partners, LLC, Page 55-57 (CONSENT)**

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-15116) with RQI (Resuscitation

Quality Improvement) Partners, LLC for the Neonatal Resuscitation Program learning tool, extending the agreement an additional six (6) month period (April 1, 2024 through September 30, 2024) for a revised full agreement term of April 1, 2024 through September 30, 2024, and adding \$14,074 for a revised total agreement amount not to exceed \$102,282.

b. Authorize the Interim Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$8,820) of the original cost of the agreement.

**8p. \* Approve for Submission to the Monterey County Board of Supervisors the Following Amendment to Natividad (Unit 9600) FY 2021-22 Adopted Budget to incorporate approved position changes. Page 58-59 (CONSENT)**

- a. Amend Natividad (Unit 9600) FY 2021-22 Adopted Budget to approve reallocation/reclassification as indicated by position numbers in attached resolution;
- b. Authorize the Auditor-Controller to incorporate the approved changes in the Natividad (Unit 9600) FY 2021-22 Adopted Budget;
- c. Direct the County Administrative Office to incorporate the approved position changes in the Natividad (Unit 9600) FY 2021-22 Adopted Budget; and
- d. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

**8q. \* Approve for Submission to the Monterey County Board of Supervisors the Following Resolution to Adjust Salary Ranges for Classification of Dietician and Supervising Dietician. Page 60-61 (CONSENT)**

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendices A and B to adjust the salary ranges for the classifications of Dietitian and Supervising Dietitian, as indicated in the attached resolution; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

**8r. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Stericycle, Inc. Page 62-63 (CONSENT)**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 2 to the agreement (A-13152) with Stericycle Inc. for hazardous waste disposal services, extending the agreement an additional ten (10) month period (retroactively from July 1, 2021 through April 31, 2022) for a revised full agreement term of July 1, 2016 through April 31, 2022, and adding \$125,000 for a revised total agreement amount not to exceed \$1,205,000.

**8s. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with KARL STORZ Endoscopy-America, Inc., Page 64-65 (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with KARL STORZ Endoscopy-America, Inc. for equipment repair and exchange services at NMC for an amount not to exceed \$452,136 with an agreement term January 15, 2022 through January 14, 2025.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, and limitations on liability, provisions within the agreement.
- c. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do

not cause an increase of more than ten percent (10%) (\$45,213) of the original cost of the agreement.

**8t. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Victoria Chew, M.D., Page 66-67 (CONSENT)**

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Second Amendment to the Professional Services Agreement (A-14569) with Victoria Chew, M.D. to provide family medicine services, extending the term by twenty-four months (January 1, 2022 to December 31, 2023) for a revised full agreement term of November 1, 2018 to December 31, 2023, and adding \$100,000 for a revised total not to exceed amount of \$400,000 in the aggregate; and
- b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

**8u. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Mario Cole, M.D., Page 68-69 (CONSENT)**

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional Services Agreement with Mario Cole, M.D. to provide pulmonary critical care services, extending the term by twenty-four months (January 1, 2022 to December 31, 2023) for a revised full agreement term of January 1, 2020 to December 31, 2023, and adding \$100,000 for a revised total not to exceed amount of \$200,000 in the aggregate; and
- b. Authorize the Interim Chief Executive Officer or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

**8v. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Gregory E. Le Bleu M.D., Page 70-71 (CONSENT)**

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Gregory E. Le Bleu M.D. to provide physical medicine and rehabilitation services, for an amount not to exceed \$450,000 for the period January 1, 2022 to December 31, 2022.
- b. Authorize the Interim Chief Executive Officer for Natividad to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$45,000) of the original contract amount and do not significantly change the scope of work.

**8w. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Ventana Faculty Medical Associates, Page 72-73 (CONSENT)**

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center or his designee to execute the Professional and Call Coverage Services Agreement (A-15010) with Ventana Faculty Medical Associates to provide family medicine and physician assistant services, extending the term by twelve months (January 1, 2022 to December 31, 2022) for a revised full agreement term of November 1, 2020 to December 31, 2022, and adding \$200,000 for a revised not to exceed amount of \$700,000 in the aggregate; and
- b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.

**8x. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Marta Zulik, M.D., Page 74-75 (CONSENT)**

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional Services Agreement (A-14537) with Marta Zulik, M.D. to provide pulmonary critical care services, extending the term by twenty-four months (January 1, 2022 to December 31, 2023) for a revised full agreement term of November 1, 2019 to December 31, 2023, but not adding funds to the aggregate not to exceed amount; and
- b. Authorize the Interim Chief Executive Officer or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$40,000) of the original contract amount and do not significantly change the scope of work.

**8y. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with The Gordian Group, Page 76-77 (CONSENT)**

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the Addendum (A-14441) with The Gordian Group to the Sourcewell (formerly NJPA) Contract 071415 for administrative services of the Job Order Contracting (JOC) program, with no change to the agreement term of September 15, 2015 through September 15, 2021 and adding \$70,000 for a revised total spending limit not to exceed \$595,000.

**8z. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Iradimed Corp., Page 78-79 (CONSENT)**

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 1 to the agreement with Iradimed Corp. for MRI monitoring system maintenance and application training services, extending the agreement an additional three (3) year period (November 1, 2021 through October 31, 2024) for a revised full agreement term of November 1, 2021 through October 31, 2024, and adding \$65,230 for a revised total agreement amount not to exceed \$164,734.

**8aa. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Universal Protection Service, LP, Page 80-81 (CONSENT)**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14202) with Universal Protection Service, LP d/b/a Allied Universal Security Services for shuttle services, extending the agreement an additional one (1) year period (January 9, 2022 through January 8, 2023) for a revised full agreement term of January 9, 2018 through January 8, 2023, and adding \$146,000 for a revised total agreement amount not to exceed \$603,048.

**8ab. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Caroline Butler, M.D., Page 82-83 (CONSENT)**

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Caroline Butler MD to provide general and critical care surgical services at Natividad for an amount not to exceed \$400,000 for the period January 1, 2022 to December 31, 2022; and
- b. Authorize the Interim Chief Executive Officer or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$40,000) of the original contract amount.

**8ac. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Muralidhara R. Raju, M.D., Page 84-85 (CONSENT)**

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Fourth Amendment to the Professional and Call Coverage Services Agreement (A-13055) with Muralidhara R. Raju, M.D. to provide neurosurgery services, extending the term by twelve months (January 1, 2022 to December 31, 2022) for a revised full term of March 1, 2016 to December 31, 2022, but without adding funds to the aggregate not to exceed amount; and
- b. Authorize the Interim Chief Executive Officer for Natividad to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$30,000) of the original contract amount per each amendment.

**8ad. \* Approve for Submission to the Monterey County Board of Supervisors the Following Changes to the Standard Employment Agreement for Natividad Unit U, Page 86-91 (CONSENT)**

- a) Approve changes to the standard “Employment Agreement (Hospital Physician)” for Natividad Unit U physician employees as indicated in Attachment A – Summary of Revisions to Standard Employment Agreement (Hospital Physician) for Natividad Unit U physicians as indicated in Attachment A;
- b) Approve changes to the standard “Public Health Emergency Temporary Employment Agreement (Physician)” for employed emergency temporary physicians at Natividad as indicated in Attachment A;
- c) Authorize updates to the agreement templates in accordance with local, federal, and/or state law, subject to review and approval by County Counsel;
- d) Authorize amendments to agreement templates that do not change salary ranges or provision of benefits, and, further, do not significantly change the scope of either party’s obligations or responsibilities, subject to review and approval by County Counsel; and
- e) Authorize the Hospital Chief Executive Officer to execute agreements for contract employment with Unit U physicians and emergency temporary physicians, by use of the Board-approved standard employment agreement formats, including the benefits set forth herein as applicable, so long as the salary is within the approved salary range for the position, and costs of salary and benefits as applicable are within Natividad’s approved fiscal year budget.

**8ae. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Optuminsight, Inc., Page 92-93 (CONSENT)**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an amendment No. 4 to the agreement (A-14280) with Optuminsight, Inc. for perioperative and case advisor consulting services to analyze and advise regarding the quantity and quality of certain patient procedures, adding \$234,000 for a revised total agreement amount not to exceed \$ 2,454,000, with no change to the agreement term March 26, 2019 through March 31, 2025.

**8af. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Renovo Solutions LLC, Page 94-95 (CONSENT)**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14229) with Renovo Solutions LLC per Request for Proposals (RFP) 9600-70 for preventative maintenance plus repairs on biomedical equipment, increasing the total agreement amount by an additional \$921,000 for a revised total agreement amount not to exceed \$3,273,284 with no change to the agreement term of March 1, 2019 through February 28, 2022.

- 8ag. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Vanderbilt University.** *Page 96-97 (CONSENT)*
- a. Authorize the Chief Executive Officer (“CEO”) for Natividad Medical Center (NMC) or his designee to execute an education agreement with Vanderbilt University for school’s students to obtain clinical experience required by the school’s program, with a three (3) year agreement term effective when signed by both parties;
  - b. Approve the CEO for NMC’s recommendation to accept non-standard risk provisions (insurance and indemnification); and
  - c. Authorize the Chief Executive Officer for NMC or his designee to execute up to two (2) future amendments to the agreement which do not significantly alter the scope of work.
9. **Accept Oral Report from Natividad Chief Financial Officer - Daniel Leon, CFO** *September 2021 YTD Financial Reports Page 98-110*
10. **AB 361 Findings for Continued Remote Meetings** – *Stacy Saetta, Chief Deputy County Counsel page 111-112*
- a. Counsel will give a report on the status of AB 361 and the findings for continued remote meetings after October 1, 2021.
  - b. Provide direction to staff.
11. **Receive Oral Report on Marketing & Community Relations for May 2021-October 2021** – *Andrea Rosenberg, Assistant Administrator*
- a. Public relations, marketing and community outreach analytics report, May 1, 2021 through October 31, 2021
12. **Receive Oral Report on Physician Services Strategic Plan** – *Dr. Craig Walls, CMO*
13. **Receive a Recommendation for Board of Trustees Committee Members** – *Fernando Elizondo, Chair*
14. **Receive Oral Report from Natividad Chief Executive Officer - Dr. Charles R. Harris, Interim CEO**
15. **Receive Oral Report from Natividad Chief Nursing Officer** – *Nancy Buscher, CNO*
16. **Receive Oral Report from Natividad Chief of Staff** – *Dr. Chris Carpenter, COS*
17. **Closed Session Public Comment**  
*The public may comment on Closed Session items prior to the Board's recess to Closed Session.*
18. **Recess to Closed Session under Government Code Section 54950**



- a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive Medical Quality Assurance Reports *Dr. Craig Walls, CMO*

19. **Reconvene on Public Agenda Items**

20. **Accept and approve October 2021 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals.**  
*Page 113-114*

21. **Approve Board of Trustees 2022 Proposed Meeting Dates** *Page 115*

**Adjournment**

**SPECIAL JOINT BOARD OF TRUSTEES AND  
FINANCE COMMITTEE MEETING  
THURSDAY, DECEMBER 9, 2021 AT 9:00 A.M.**

**\*\*\* VIDEO CONFERENCE TELEPHONIC MEETING \*\*\***



## NMC Board of Trustees Meeting

Friday, October 8, 2021

9:00 AM

**\*\*\* VIDEO CONFERENCE / TELEPHONIC MEETING \*\*\***

### MINUTES

#### IMPORTANT NOTICE Regarding COVID 19

Based on guidance from the California Department of Public Health and the California Governor's Office, in order to minimize the spread of the COVID-19 virus, Natividad Medical Center ("Natividad") Board of Trustees meetings will be held entirely by Zoom. There will be no physical location for these meetings. Committee Members shall participate in the meeting by Zoom.

To participate in this Natividad Board of Trustees meeting, the public are invited to observe and address the Committee via Zoom.

The meeting will be conducted via teleconference using the Microsoft Zoom program. This gives the public two options. The public may attend the meeting by phone. Or, the public may attend and observe the Zoom meeting via computer audio.

To participate by phone call any of these numbers below:

- +1 971 247 1195 US (Portland)
- +1 253 215 8782 US (Tacoma)
- +1 346 248 7799 US (Houston)
- +1 602 753 0140 US (Phoenix)
- +1 720 928 9299 US (Denver)

Enter the Meeting ID number: **936 4187 6014** when prompted.

You will then enter the Password: **445616** when prompted.

Or, to attend the Natividad Board of Trustees meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/93641876014?pwd=SWZuL2EwRHRiQUN4czN6cDkycGtRUT09>

You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.

1. If a member of the public wishes to comment on a particular agenda item, the public is strongly encouraged to submit their comments in writing via email to the Natividad Board of Trustees at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record.
2. Members of the public wishing to comment on a specific agenda item while the matter is being heard may participate by any of the following means:

- a. When the Chair calls for public comment on an agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only.
  - b. If speakers or other members of the public have documents they wish to distribute to the Committee for an agenda item, they are encouraged to submit such documents by 2:00 p.m. on Tuesday before the meeting to: [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line.
  - c. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)
  - d. While the matter is being heard, a member of the public may submit a comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. If the comment is received prior to close of public comment on an agenda item, every effort will be made to read the comment into the record, but some comments may not be read out loud due to time limitations or length of the comment (if the comment exceeds 250 words). Comments received prior to the close of the public comment period on an agenda item will be made part of the record for that item.
3. Members of the public who wish to make a general public comment for items not on the day's agenda may submit their comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). The Committee date and "general comment" should be indicated in the subject line. The comment will be placed in the record for the meeting, and every effort will be made to read the comment into the record at the appropriate time on the agenda.
  4. Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.
  5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

**Board of Trustees:** In person: Dr. Chad Harris, Fernando Elizondo Via Zoom: Dr. Chris Carpenter, Libby Downey, Manny Gonzalez, Supervisor Chris Lopez, Charles McKee, Manuel Osorio, Simon Salinas, Mitch Winick, Marcia Atkinson

**Absent:**

**NMC Staff/County:** Irene Zenk, Stacy Saetta, Andrea Rosenberg, Daniel Leon, Ari Entin, Nancy Buscher, Hillary Fish, Dr. Craig Walls

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

1. **Call to Order**

2. **Roll Call**

*Present*

*Marcia Atkinson  
Dr. Chris Carpenter  
Libby Downey  
Fernando Elizondo  
Manny Gonzalez  
Dr. Chad Harris  
Supervisor Chris Lopez  
Charles McKee  
Manuel Osorio  
Simon Salinas  
Mitch Winick*

*Absent*

3. **Public Comment**

- None

4. **Additions and Corrections by Clerk** – Board Clerk

*The Clerk of the Board of Trustees will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.*

5. **Minutes**

- Approve the Minutes of September 10, 2021 Board of Trustees Meeting

*MOTION: Motion to approve the minutes of September 10, 2021, by Supervisor Chris Lopez, seconded by Manuel Osorio, and approved by the following vote*

*Roll call vote taken pursuant to Government Code 54953:*

*Marcia Atkinson: ABSTAIN  
Dr. Chris Carpenter: AYE  
Libby Downey: AYE  
Fernando Elizondo: AYE  
Manny Gonzalez: AYE  
Dr. Chad Harris: AYE  
Supervisor Chris Lopez: AYE  
Charles McKee: AYE  
Manuel Osorio: AYE  
Simon Salinas: AYE  
Mitch Winick: AYE*

6. **Board Comments**

Fernando Elizondo discussed Committee Assignments on behalf of Board of Trustees and is asking for anyone interested in participating. Congratulations to Simon Salinas for selling the winning ticket and helping raise money for Natividad Foundation.

7. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**

*This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.*

8. **Consent Calendar**

**Approve the following policies, procedures, rules, and regulations:**

**8a. Policies/Procedures/Forms/Manuals (listed and available upon request)**

Emergency Medicine Physician Assistant Nurse Practitioner Advanced

Procedure Teaching / Training Program

Standardized Procedure, Lactation Outpatient Clinic, SP-1854

Policies/Procedures/Forms/ Order Sets:

***New Policies***

ED-1410 Emergency Department Medical Alert

***Revised Policies***

- 1:0490 Chain of Custody for Physical Evidence
- 1:1310 Fall Prevention
- 1:3111 Enteral Feeding, Management of Adult
- 1:4466 Comfort Focused Care (End of Life Care)
- 1:8000 Discontinuation Criteria for Isolation of Multidrug Resistant Organisms (MDRO's)
- CARD-0003 Hours of Operation – Service Availability
- CARD-0029 Handheld Resuscitation Bag and Mask Use
- CARD-0042 Oxygen Administration
- CARD-0044 Pulse Oximetry Respiratory Therapy
- DIET-1026 Fire Safety
- ED-1280 Fire Safety Policy
- IC-510 Monitoring and Documenting Temperatures for
- Patient Food Refrigerators
- IR-1503 Angiography – Aortogram & Runoff
- IR-1504 Angiography – Cerebral
- IR-1505 Angiography – Fistulagram
- IR-1514 On-Call Policy
- IR-1543 Angiography – Upper and Lower Extremities
- OR-7040 Count – Surgical Services Policies
- OR-7041 TB Patients Scheduled for Surgery
- OR-7056 Transfer of Care Following Procedures
- 4:0710 Radiation Safety Committee
- 4:2900 Parking Regulations and Vehicle Management
- 4:3300 Medical and Pharmaceutical Waste Management Policy

- 4:4200 Disruption of Services
- 4:4217 Civil Disturbance
- 4:6100 Medical Equipment Failure Response

## **NO CHANGES**

- 1:1516 EMS Radio/Phone Communication
- 1:3650 Defibrillator Test
- 1:4000 HIV Testing & Disclosure, w/o Source Patient Consent
- 1:9500 Toys, Cleaning of
- 6:2400 Food & Beverage Management
- CARD-0002 Respiratory Care Services Goals and Responsibility
- CARD-0006 Performance of Respiratory Care Procedures
- CARD-0009 Cardiopulmonary Resuscitation Certification
- CARD-0012 Priorities of Services for Respiratory Therapy
- CARD-0013 Patient Care Documentation
- CARD-0014 Medical Management of Respiratory Patients
- CARD-0015 Ordering Therapy
- CARD-0017 Administration of Respiratory Care Medications
- CARD-0018 Administration of Routine Therapy
- CARD-0020 Asthma Education Program
- CARD-0021 Arterial Puncture for Blood Gas Analysis
- CARD-0022 Sputum Collection by Expectoration
- CARD-0023 Safe Medication Administration Practices
- CARD-0024 Tracheostomy Tube Cannula and Stoma Care
- CARD-0025 Oronasopharyngeal Suctioning
- CARD-0026 Aerosol Therapy (Bland Aerosol Treatment)
- CARD-0027 Cough Therapy, Directed, Respiratory Therapy
- CARD-0028 Non-Invasive Positive Pressure Ventilation Continuous Positive Pressure
- CARD-0030 Chest Physiotherapy (CPT)
- CARD-0031 Nebulizer Therapy (Small Volume Nebulizer/  
Large Volume Nebulizer/In-Line Nebulizer)
- CARD-0032 End-Tidal Carbon Dioxide (ETCO<sub>2</sub>) Monitoring
- CARD-0033 Endotracheal Tube Repositioning
- CARD-0034 Mechanical Ventilation Weaning
- CARD-0035 Endotracheal Tube Removal
- CARD-0036 Bronchoscopy Assisting
- CARD-0037 Intermittent Positive Pressure Breathing (IPPB)
- CARD-0038 Intubation with Direct Visualization
- CARD-0040 Procedure for Ventilator Standby<sup>7</sup>, Set-Up, and Availability
- CARD-0041 Metered Dose Inhaler Use
- CARD-0043 Peak Flow Meter Use
- CARD-0045 Continuous Positive Airway Pressure (C-Pap) Use
- ED-1315 Family Presence During Resuscitation and Emergent Events
- ED-1400 Severe Sepsis/Septic Shock Management Guidelines



- ED-1405 Stroke Assessment & Initial Nursing Mgmt Protocol
- IC-115 Infection Control Surveillance Activities
- IC-200 Cleaning and Low-Level or Intermediate-Level
- Disinfection of Shared Hospital Equipment
- IC-225 Cleaning and Decontamination of Spills of Blood and
- Other Potentially Infectious Material
- IC-440 Emerging Infectious Diseases
- IC-450 Pandemic Influenza
- IC-460 Re-donning of Disposable N-95 Respirators When N-95s Are Not Available
- IR-1501 Echocardiography
- IR-1502 Air Embolism Protocol
- IR-1507 Angiography – Visceral
- IR-1508 Aseptic Technique
- IR-1509 Blood Administration
- IR-1511 Cholangiogram
- IR-1512 Dress Attire in the Interventional Radiology Rooms
- IR-1563 Biliary Tube Insertion
- IR-1565 Biopsy of the Liver – Percutaneous
- IR-1569 Biopsy of the Liver – Transjugular
- IR-1582 Cholecystostomy
- 1:0460 Patient Valuables & Belongings
- 4:1530 Safety and Security Risk Assessment
- 4:4010 Education and Training
- 4:4216 Hostage Incident
- 4:4221 High Profile Visitors and Patients

## **ORDER SETS**

### **New**

- OB Insulin Correctional Scale

### **Reviewed**

- PEDIATRIC NS BOLUS IV'S
- PED ADMISSION
- PED APPENDICITIS
- PEDS IV MODULE (GREATER THAN 5KG)
- PED DEHYDRATION
- PED LUMBAR PUNCTURE
- PEDIATRIC FEVER NO IBUPROFEN

## **COVID Guidelines**

- COVID-0002 COVID-19 Visitation Guideline
- COVID-0026 Discontinuation of Isolation for Persons with COVID-19
- COVID-0036 Guidelines for the Emergency Use Authorization of Casirvimab and Imdevimab
- COVID-0039 Guidelines for Evaluation of False Positive COVID-19 Protocol

- **RETIRE** COVID-0020 Guidelines for Reuse Controlled Air Purifying Respirator (CAPR) Disposable Lens Cuff and Powered Air-Purifying Respirators (PAPR) Cuff

**Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8i of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.**

**8b. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement for Brian Lugo MD, Medical Corp. Page 19-20 (CONSENT)**

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-14386) with Brian Lugo MD, Medical Corp. to provide general and acute care surgical services, extending the term by twenty-four months (December 1, 2021 to November 30, 2023) for a revised full agreement term of July 1, 2019 to November 30, 2023 and adding \$200,000 for a revised total amount not to exceed \$700,000; and
- b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

**8c. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreements for Locum Tenens Physician Referral Services. Page 21-22 (CONSENT)**

- a. Authorize the Interim Chief Executive Officer (“CEO”) for NMC or his designee to execute seventh amendments to the agreements with Medical Search, LLC d.b.a. SUMO Medical Staffing (A-12896), Staff Care, Inc. (A-12897), Next Medical Staffing, LLC (A-12898), MDA Holdings, Inc. d.b.a. Medical Doctor Associates, LLC (A-12899), and Jackson & Coker Locum Tenens, LLC d.b.a. Jackson & Coker (A-12900) (“Locum Tenens Agencies”) for locum tenens physician referral services at NMC pursuant to the Request for Proposals (RFP) #9600-61 to address changes in California law and to update payment rates, with no change to the term of each agreement (August 1, 2015 through December 31, 2021) or to the total aggregate liability for all agreements (\$10,500,000);
- b. Authorize the Interim CEO for NMC or his designee to execute a further amendment to each of the agreements with the Locum Tenens Agencies to extend the term of each agreement to June 30, 2022, with necessary updates to payment rates, but with no change to the total aggregate liability for all agreements.

**8d. \* Approve for Submission to the Monterey County Board of Supervisors the Following Memorandum of Understanding with Community Homeless Solutions (CHS). Page 23-24 (CONSENT)**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute funding of the Memorandum of Understanding (MOU) with Community Homeless Solutions (“CHS”), a California corporation, for assisting in meeting the direct costs of a Medical Respite Program (“MRP”) for homeless persons in Monterey County, retroactively from July 1, 2021 through June 30, 2022, for a total MOU amount not to exceed \$115,000.

**8e. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with CA Transplant dba SafetyGraft. Page 25-26 (CONSENT)**

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13020) with CA Transplant dba SafetyGraft for tissue bank services, extending the agreement an additional one (1) year period

(January 1, 2022 through December 31, 2022) for a revised full agreement term of January 1, 2016 through December 31, 2022 and adding \$130,000 for a revised total agreement amount not to exceed \$362,500.

- 8f. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Amendment to Natividad (Unit 9600) FY 2021-22 to add the following FTE Page 27-28 (CONSENT)**
- a. Amend Natividad (Unit 9600) FY 2021-22 Adopted Budget to add 4.0 FTE Psychiatric Social Worker II positions and 1.0 FTE Social Work Supervisor II position as indicated in the attached resolution;
  - b. Direct the County Administrative Office to incorporate position changes in the Natividad (Unit 9600) FY 2021-22 Adopted Budget; and
  - c. Direct the Human Resources Department to implement the changes in the Advantage HRM System.
- 8g. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Amendment to the Policies and Practices Resolution No. 98-394, Page 29-30 (CONSENT)**
- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendices A and B to adjust the salary range for the classification of Director of Health Information Management, as indicated in the attached resolution; and
  - b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.
- 8h. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Amendment to the Policies and Practices Resolution No. 98-394, Page 31-34 (CONSENT)**
- a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 and Appendices A and B to create the classifications of Interventional Radiologic Technologist, Interventional Radiologic Technologist-Per Diem and Senior Interventional Radiologic Technologist with the salary ranges as indicated in the attached Resolution;
  - b. Amend Natividad (Unit 9600) FY 2021-22 Adopted Budget to approve reallocation as indicated by position numbers in the attached Resolution;
  - c. Authorize the Auditor-Controller to incorporate the approved changes in the Natividad (Unit 9600) FY 2021-22 Adopted Budget;
  - d. Direct the County Administrative Office to incorporate the new classifications and approved position changes in the Natividad (Unit 9600) FY 2021-22 Adopted Budget; and
  - e. Direct the Human Resources Department to implement the changes in the Advantage HRM System.
- 8i. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Hologic, Inc., Page 35-36 (CONSENT)**
- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Hologic, Inc. for Digital Breast Tomosynthesis data conversion services for an amount not to exceed \$8,000 with an agreement term of November 1, 2021 through October 31, 2022.
  - b. Approve the Interim NMC Chief Executive Officer's recommendation to accept non-standard limitations on liability, and limitations on damages provisions within the agreement.

**MOTION:** *Motion to approve Policies/Procedures/Forms/Manuals and contract items 8a-8i, moved by Manuel Osorio, seconded by Manny Gonzalez, and approved by the following vote*

*Roll call vote taken pursuant to Government Code 54953:*

*Marcia Atkinson: AYE*  
*Dr. Chris Carpenter: AYE*  
*Libby Downey: AYE*  
*Fernando Elizondo: AYE*  
*Manny Gonzalez: AYE*  
*Dr. Chad Harris: AYE*  
*Supervisor Chris Lopez: AYE*  
*Charles McKee: AYE*  
*Manuel Osorio: AYE*  
*Simon Salinas: AYE*  
*Mitch Winick: AYE*

9. **Approve for Submission to the Monterey County Board of Supervisors the Following Amendment to Central Valley Imaging Medical Associates, Inc., which is in the final stages of negotiation** *Page 37-38 (Dr. Craig Walls)*
- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Central Valley Imaging Medical Associates, Inc., d.b.a. Radiology Diagnostic Services, Inc. (RADS) to provide radiology services, extending the term by twelve months (December 1, 2021 to November 30, 2022) for a revised full agreement term of November 23, 2020 to November 30, 2022, and adding \$3,600,000 to the aggregate amount payable for revised not to exceed amount of \$5,500,000; and
  - b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not exceed ten percent 10% (\$190,000) of the original contract amount.

***MOTION:*** *Motion to accept item number 9, moved by Libby Downey, seconded by Manny Gonzalez, and approved by the following vote*

*Roll call vote taken pursuant to Government Code 54953:*

*Marcia Atkinson: AYE*  
*Dr. Chris Carpenter: AYE*  
*Libby Downey: AYE*  
*Fernando Elizondo: AYE*  
*Manny Gonzalez: AYE*  
*Dr. Chad Harris: AYE*  
*Supervisor Chris Lopez: AYE*  
*Charles McKee: AYE*  
*Manuel Osorio: AYE*  
*Simon Salinas: AYE*  
*Mitch Winick: AYE*

10. **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Natividad Medical Foundation, which is in the final stages of negotiation** *Page 39-40 (Dr. Charles Harris)*
- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an amendment to the agreement with Natividad Medical Foundation



(NMF) for NMC's specially requested services and for NMF's philanthropic services, defined as "donor cultivation and solicitation" (e.g., The Agricultural Leadership Council) for an amount not to exceed \$1,616,483 with an agreement term January 1, 2022 through December 31, 2023.

b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$161,648) of the original cost of the agreement.

*Reflect on the record Dr. Charles Harris and Marcia Atkinson serve on the Foundation Board.*

**MOTION:** *Motion to accept item number 9, moved by Manny Gonzalez, seconded by Libby Downey, and approved by the following vote*

*Roll call vote taken pursuant to Government Code 54953:*

*Marcia Atkinson: AYE  
Dr. Chris Carpenter: AYE  
Libby Downey: AYE  
Fernando Elizondo: AYE  
Manny Gonzalez: AYE  
Dr. Chad Harris: AYE  
Supervisor Chris Lopez: AYE  
Charles McKee: AYE  
Manuel Osorio: AYE  
Simon Salinas: AYE  
Mitch Winick: AYE*

11. **Accept Oral Report from Natividad Chief Financial Officer - Daniel Leon, CFO**  
August 2021 YTD Financial Reports

**MOTION:** *Motion to accept the August 2021 Financial Report, moved by Libby Downey, seconded by Simon Salinas, and approved by the following vote*

*Roll call vote taken pursuant to Government Code 54953:*

*Marcia Atkinson: AYE  
Dr. Chris Carpenter: AYE  
Libby Downey: AYE  
Fernando Elizondo: AYE  
Manny Gonzalez: AYE  
Dr. Chad Harris: AYE  
Supervisor Chris Lopez: AYE  
Charles McKee: AYE  
Manuel Osorio: AYE  
Simon Salinas: AYE  
Mitch Winick: AYE*

12. **Receive a report on the status of AB 361 and the requirements for continued remote meetings after October 1, 2021** – Stacy Saetta, Chief Deputy County Counsel

**MOTION:** *Motion to accept the report on the status of AB 361 and the requirements for continued remote meetings after October 1, 2021 moved by Dr. Harris, seconded by Manny Gonzalez, and approved by the following vote*

*Roll call vote taken pursuant to Government Code 54953:*

*Marcia Atkinson: AYE  
Dr. Chris Carpenter: AYE  
Libby Downey: AYE  
Fernando Elizondo: AYE  
Manny Gonzalez: AYE  
Dr. Chad Harris: AYE  
Supervisor Chris Lopez: AYE  
Charles McKee: AYE  
Manuel Osorio: AYE  
Simon Salinas: AYE  
Mitch Winick: AYE*

13. **Receive Oral Report from Natividad Chief Executive Officer** - Dr. Charles R. Harris, Interim CEO

14. **Receive Oral Report from Natividad Chief Nursing Officer** – Nancy Buscher, CNO

15. **Receive Oral Report from Natividad Chief of Staff** – Dr. Chris Carpenter, COS

16. **Closed Session Public Comment**  
*The public may comment on Closed Session items prior to the Board's recess to Closed Session.*

17. **Recess to Closed Session under Government Code Section 54950**  
a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive Medical Quality Assurance Reports Dr. Craig Walls, CMO

18. **Reconvene on Public Agenda Items**



19. Accept and approve September 2021 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals.

*MOTION: Motion to accept the report on September 2021 Credentials Report, moved by Manuel Osorio, seconded by Simon Salinas, and approved by the following vote*

*Roll call vote taken pursuant to Government Code 54953:*

*Marcia Atkinson: AYE  
Dr. Chris Carpenter: AYE  
Libby Downey: AYE  
Fernando Elizondo: AYE  
Manny Gonzalez: AYE  
Dr. Chad Harris: AYE  
Supervisor Chris Lopez: AYE  
Charles McKee: AYE  
Manuel Osorio: AYE  
Simon Salinas: AYE  
Mitch Winick: AYE*

**Adjournment:** With no other business before the Board, the meeting was adjourned at 10:49 am

*Recorded by Irene Zenk*

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**Fernando Elizondo, Chair**

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **American College of Surgeons Hospital Participation Agreement and Renewal and Amendment No. 1 to Agreement**

**Legistar Number:** \_\_\_\_\_

#### **..Title**

- a. Ratify execution of the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Hospital Participation Agreement (“Agreement”) with American College of Surgeons (ACS) for participation in the National Surgical Quality Improvement Program (“ACS NSQIP”), for the term of October 1, 2020 through September 30, 2021, for a total agreement amount of \$10,000;
- b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 1 to the Agreement, extending the agreement an additional one (1) year period (retroactive from October 1, 2021 through September 30, 2022) for a revised full agreement term of October 1, 2020 through September 30, 2022, and adding \$12,500 for a revised total agreement amount not to exceed \$22,500;
- c. Approve the NMC Chief Executive Officer’s recommendation to accept non-standard indemnification, insurance, no warranty, limitations on liability, and governing laws within the agreement.

#### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Ratify execution of the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Hospital Participation Agreement (“Agreement”) with American College of Surgeons (ACS) for participation in the National Surgical Quality Improvement Program (“ACS NSQIP”), for the term of October 1, 2020 through September 30, 2021, for a total agreement amount of \$10,000;
- b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 1 to the Agreement, extending the agreement an additional one (1) year period (retroactive from October 1, 2021 through September 30, 2022) for a revised full agreement term of October 1, 2020 through September 30, 2022, and adding \$12,500 for a revised total agreement amount not to exceed \$22,500;
- c. Approve the NMC Chief Executive Officer’s recommendation to accept non-standard indemnification, insurance, no warranty, limitations on liability, and governing laws within the agreement.

#### **SUMMARY/DISCUSSION:**

The American College of Surgeons National Surgical Quality Improvement Program (ACS NSQIP®) is a database and reporting system that provides Natividad Medical Center (NMC) with fact-based information needed to make quick, confident decisions in support of the hospital’s quality improvement initiatives. The database and reporting system allow NMC to: evaluate performance as compared to peer hospitals; and evaluate outcomes, complications, and risk-adjusted mortality. The database and reporting system allow NMC to compare patient-care patterns among physicians and compare expected results to observed results. Participation in ACS NSQIP® satisfies the Centers for Medicare and Medicaid Services (CMS) surgical quality measure requirement (NQF #0493), “Participation in a Systematic Clinical Database Registry for General Surgery.”

### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel previously reviewed and approved this agreement and has reviewed and approved this renewal and amendment No. 1 as to form. The Auditor-Controller previously reviewed and approved this agreement as to payment provisions and has reviewed and approved renewal and amendment No. 1 as to payment provisions. This agreement and renewal and amendment No. 1 have also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 12, 2021.

### **FINANCING:**

The cost for this agreement was \$10,000 of which \$10,000 was included in the Fiscal Year 2020-2021 Adopted Budget. The cost for this renewal and amendment No. 1 is \$12,500 of which \$12,500 is included in the Fiscal Year 2021-22 Adopted Budget.

### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

ACS NSQIP is the leading nationally validated, risk-adjusted, outcomes-based program to measure and improve the quality of surgical care in the private and public sector. ACS NSQIP provides participating hospitals with tools, analyses, and reports to make informed decisions about improving quality of care. Further, peer-reviewed studies have shown that ACS NSQIP is effective in improving the quality of surgical care while also reducing complications and costs.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Wally Sayles, Director of Surgical Services, 772-7771

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

#### **Attachments:**

ACS NSQIP Hospital Participation Renewal and Amendment 1

ACS NSQIP Hospital Participation Agreement

Attachments on file with the Clerk of the Board

## MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**IT Consulting Services Amendment No. 5 per RFP #9600-67**

**Legistar Number: \_\_\_\_\_**

### **..Title**

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreements with Tegria Services Group dba Navin Haffty & Associates and Leidos Health LLC dba Ettain Group for information technology (IT) consulting services pursuant to Request for Proposal (RFP) #9600-67 to extend the term for an additional two (2) year period (January 11, 2022 through January 10, 2024) for a revised term January 11, 2017 through January 10, 2024; and
- b. Authorize an aggregate increase of \$2,650,000 for a total amount not to exceed \$17,806,000.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreements with Tegria Services Group dba Navin Haffty & Associates and Leidos Health LLC dba Ettain Group for information technology (IT) consulting services pursuant to Request for Proposal (RFP) #9600-67 to extend the term for an additional two (2) year period (January 11, 2022 through January 10, 2024) for a revised term January 11, 2017 through January 10, 2024; and
- b. Authorize an aggregate increase of \$2,650,000 for a total amount not to exceed \$17,806,000.

#### **SUMMARY/DISCUSSION:**

NMC has a need for IT consulting services and specialized subject matter expertise to help NMC analyze, design and implement new computer applications, functionality, and define process and training which support those applications and functionality.

NMC prepared and released RFP #9600-67 on August 1, 2016 to select qualified consulting companies to fulfill the unique needs associated with special IT projects. This RFP required that bidders be able to provide expertise for all aspects of application development, clinical IT expertise and high-level maintenance services at NMC. Eight (8) proposals were received for consideration from interested and qualified contractors. All 8 proposals were evaluated pursuant to the criteria stated in RFP #9600-67 and Leidos Health, LLC (now Leidos Health, LLC dba The Ettain Group), Jacobus Consulting, Inc., and Navin Haffty & Associates, LLC (now Tegria Services Group dba Navin Haffty & Associates) were all tentatively awarded agreements, however Jacobus Consulting, Inc has since exited the healthcare consulting business.

NMC's IT staff work in conjunction with clinical IT consultants who are subject matter experts and also provide a high level of project management to help NMC analyze, design and implement new computer applications, functionality, and define process and training which support those applications and functionality. IT Consultants are also needed as process and data experts for government initiatives such as QIP (Quality Incentive Program). The need for consultants will occur as new hospital initiatives continue to arise.

NMC continues to strive to fill all its budgeted FTE IT positions with internal expertise and will use consultants for short term projects and where internal knowledge or resources are not available.

Pursuant to NMC's Strategic Plan, NMC is evaluating options to upgrade or replace its existing Electronic Health Record (EHR). As a result, NMC is requesting authorization to extend agreements with Tegria Services Group dba Navin Haffty & Associates and Leidos Health dba The Ettain Group for an additional two (2) years and increasing the agreement funding by \$2,650,000 for the aggregate of \$17,806,000. NMC will re-evaluate an IT consulting Request For Proposal (RFP) once the EHR evaluation process is complete.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 5 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 5 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 12, 2021.

#### **FINANCING:**

The cost for this amendment No. 5 is \$2,650,000 of which \$1,092,600 is included in the Fiscal Year 2020-21 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The IT consulting agreements brings unique subject matter expertise to NMC pertaining to specialized and complex systems such as Meditech. These services help NMC's IT management team implement and support modules and systems when needed thereby leading to a more sound and solid technological infrastructure.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Raquel Mojica, IT Operations Manager, 783-2812

Approved by: Charles R. Harris, MD, Interim Chief Executive Officer, 783-2504

#### **Attachments:**

Amendment No. 5 with Leidos Health, LLC dba Ettain Group  
Amendment No. 5 with Tegria Services Group dba Navin Haffty & Associates  
Amendment No. 4 with Leidos Health, LLC dba Ettain Group  
Amendment No. 4 with Navin, Haffty & Associates, LLC  
Amendment No. 3 with Leidos Health, LLC  
Amendment No. 3 with Navin, Haffty & Associates, LLC  
Amendment No. 2 with Leidos Health, LLC  
Amendment No. 2 with Navin, Haffty & Associates, LLC  
Amendment No. 1 with Leidos Health, LLC  
Amendment No. 1 with Navin, Haffty & Associates, LLC  
Agreement with Leidos Health, LLC awarded per RFP # 9600-67  
Agreement with Navin, Haffty & Associates, LLC awarded per RFP # 9600-67

Attachments on file with the Clerk of the Board

# MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**Jane Finney Renewal & Amendment No. 1**

**Legistar Number:** \_\_\_\_\_

## **..Title**

a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Renewal & Amendment No. 1 with Jane Finney, CLS, MBA, CPHQ, CPPS for on-site and off-site professional consulting services regarding the Quality Incentive Pool (QIP) program, extending the agreement an additional one (1) year period (November 9, 2021 through November 8, 2022) for a revised full agreement term of November 9, 2020 through November 8, 2022, and adding \$25,000 for a revised total agreement amount not to exceed \$175,000.

## **..Report**

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Renewal & Amendment No. 1 with Jane Finney, CLS, MBA, CPHQ, CPPS for on-site and off-site professional consulting services regarding the Quality Incentive Pool (QIP) program, extending the agreement an additional one (1) year period (November 9, 2021 through November 8, 2022) for a revised full agreement term of November 9, 2020 through November 8, 2022, and adding \$25,000 for a revised total agreement amount not to exceed \$175,000.

### **SUMMARY/DISCUSSION:**

The Quality Incentive Pool (QIP) is a managed care directed payment program for California's public health care systems. QIP started in 2017 as a result of new requirements in the federal Centers for Medicare and Medicaid Services' (CMS) Medicaid and CHIP (Children's Health Insurance Program) Managed Care Final Rule. QIP converts funding from previously existing supplemental payments into a value-based structure. QIP payments are tied to achievement of performance on measures that assess the quality of care provided to Medi-Cal managed care enrollees. For three years, QIP existed in parallel with Public Hospital Redesign and Incentives in Medi-Cal (PRIME), a pay-for-performance program that was part of California's five-year Section 1115 Medicaid waiver, known as Medi-Cal 2020. Measures across the two programs were designed to be complementary, but not duplicative.

With the expiration of PRIME in June 2020, California had the opportunity to redesign QIP to integrate successful components from PRIME and the first few years of QIP. CMS approved a transitional program from July to December 2020 and the new QIP began January 2021. The new QIP requires public health care systems to report annually on a total 40 measures.

The program focuses on measures for conditions that represent leading causes of death in California and align with the State's quality strategy and priorities that span the continuum of care provided by public hospitals and health care systems. The measures cover nine domains of care: Primary Care Access and Preventive Care, Behavioral Health Care, Care of Acute and Chronic Conditions, Care Coordination, Experience of Care, Improving Health Equity, Maternal and Perinatal Health, Patient Safety and Overuse/Appropriateness of Care.

This amendment will allow Ms. Finney to continue to perform the services for work associated with the QIP program. Services include implementation of milestones, execution of required programs,



and further timely submission of required reports to the California Department of Health Care Services and other agencies. This amendment will also allow Ms. Finney to continue to provide other performance improvement and project management consulting services as requested by the Chief Medical Officer and/or Interim Chief Executive Officer focusing on the hospital's strategic priorities and new regulatory and accreditation requirements.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this Renewal & Amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement also been reviewed and approved by NMC's Finance Committee on and by its Board of Trustees on November 12, 2021.

**FINANCING:**

The cost for this Renewal & Amendment No. 1 is \$25,000, all of which is included in the Fiscal Year 2021-22 Adopted Budget.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This Renewal & Amendment No. 1 with allow for further assistance with the QIP program as NMC continues to transform and improve the quality of care, access, and efficiency for its Medi-Cal members.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Raquel Mojica, IT Business Operations Manager, 783-2812  
Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

**Attachments:**

Jane Finney, CLS, MBA, CPHQ, CPPS Renewal & Amendment No. 1  
Jane Finney, CLS, MBA, CPHQ, CPPS Agreement

Attachments on file with the Clerk of the Board

## MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**Medtronic USA, Inc.**

**Legistar Number:**                     

### **..Title**

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a no-cost agreement with Medtronic USA, Inc. for remote monitoring of cardiac devices with an agreement term of December 1, 2021 through November 30, 2024.
- b. Approve the Interim Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages provisions within the agreement.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a no-cost agreement with Medtronic USA, Inc. for remote monitoring of cardiac devices with an agreement term of December 1, 2021 through November 30, 2024.
- b. Approve the Interim Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages provisions within the agreement.

#### **SUMMARY/DISCUSSION:**

The purpose of this agreement is to provide mobile tablets to Natividad Medical Center at no charge. These tablets provide programed information for analysis of a patient's pacemaker or defibrillator from the Medtronic Company. This new technology is replacing antiquated manual analysis requiring a representative come in to provide the service.

The advantage is a win-win for the Medical Center in the following ways:

- a) The small tablet (about the size of an IPAD) now replaces a 25-30 lbs device.
- b) The patient is no longer connected to external leads or wires directly to the Medtronic device.
- c) The mobile tablet is placed near any patient, and then automatically provides the analysis of the internal Medtronic implanted device.
- d) The software will contact the company and the representative as well as the physician to report the findings of the tablet.
- e) The device can come to the patient anywhere in the hospital rather than requiring the patient to come to the device.
- f) There is no charge for these tablets.
- g) All patient identifiable information is protected from any accidental loss or disclosure.
- h) The hospital no longer has to wait for a busy device company representative to drive in to the hospital to provide the services.
- i) The hospital no longer has to wait for a cardiologist to drive in to interpret the findings, which will greatly improve care to the patient waiting.
- j) Newer generation devices (Pacemakers and Defibrillator's) must be analyzed in this manner and with this type of device.
- k) If we cannot perform this service for new implanted devices, then we must transfer the patients to nearby hospitals that already have this technology in place.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 12, 2021.

**FINANCING:**

There are no costs associated with this agreement.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement is for a software system which improves data processing at NMC. The use of this system directly contributes to a more efficient and effective use of resources within the organization.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: W. Mike Barber, R.N., Director Cardiovascular Services, 831-772-7826

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:

Medtronic Carelink Network Agreement

Attachments on file with the Clerk of the Board

# MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

## **OLM Recycling Services Amendment No. 2**

**Legistar Number:** \_\_\_\_\_

### **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with OLM Recycling Services for e-waste and miscellaneous waste removal services, extending the agreement an additional two (2) year period (November 15, 2021 through November 14, 2023) for a revised full agreement term of November 15, 2019 through November 14, 2023 and adding \$20,000 for a revised total agreement amount not to exceed \$120,000.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with OLM Recycling Services for e-waste and miscellaneous waste removal services, extending the agreement an additional two (2) year period (November 15, 2021 through November 14, 2023) for a revised full agreement term of November 15, 2019 through November 14, 2023 and adding \$20,000 for a revised total agreement amount not to exceed \$120,000.

#### **SUMMARY/DISCUSSION:**

OLM Recycling Services specializes in providing e-waste recycling, IT disposal, and commercial clean-out disposal services to private and government agencies. Its headquarters is based in San Jose, California with a local office stationed in Salinas, California. OLM Recycling Services shall provide services to NMC including, but not limited to electronic waste recycling and various waste removal services of unusable items on an as-needed basis.

Approving this amendment will continue to help move NMC towards a strong and front-line program as it relates to collection, transportation, and sustainable waste disposal of unusable electronic material that accumulate throughout the hospital, thus, making it a cleaner & safer environment for patients and employees. This is the best possible environmentally friendly solution in accordance with Title 22 California Code of Regulations (CCR) §66273.1 - §66273.101 (“Standards for Universal Waste Management”) while meeting Federal and State regulations.

NMC wishes to amend this agreement for an additional two-year period. This amendment will allow OLM Recycling Services to continue providing NMC with e-waste and miscellaneous waste removal services in accordance with the regulatory requirement.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC’s Finance Committee and by its Board of Trustees on November 12, 2021.

#### **FINANCING:**

The cost for this amendment No. 1 is \$20,000 of which \$10,000 is included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

These services offer us the ability to safely dispose of the electronic waste that is generated in the most environmentally friendly manner.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Felipe Enriquez, Director of Engineering and Safety, 783-2614

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2553

Attachments:

- OLM Recycling Services Amendment 2
- OLM Recycling Services Amendment 1
- OLM Recycling Services Agreement

Attachments on file with the Clerk of the Board

# MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

## **Cross-Cultural Communications, LLC Amendment No. 1**

**Legistar Number:** \_\_\_\_\_

### **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13375) with Cross-Cultural Communications, LLC for licensure of proprietary teaching and textbook materials for use in the training of NMC interpreters, extending the agreement an additional one (1) year period (December 15, 2021 through December 14, 2022) for a revised full agreement term of December 15, 2016 through December 14, 2022, and adding \$6,000 for a revised total agreement amount not to exceed \$36,000.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13375) with Cross-Cultural Communications, LLC for licensure of proprietary teaching and textbook materials for use in the training of NMC interpreters, extending the agreement an additional one (1) year period (December 15, 2021 through December 14, 2022) for a revised full agreement term of December 15, 2016 through December 14, 2022, and adding \$6,000 for a revised total agreement amount not to exceed \$36,000.

#### **SUMMARY/DISCUSSION:**

This agreement will allow NMC to purchase and use the vendor's proprietary teaching and training materials in the training of NMC's bilingual staff to become Qualified Interpreters (QI's) and allow Interpreter Services department to train some of its staff to become licensed trainers. With the implementation of the new language access rule of the ACA Section 1557 July 2016, our medical staff must be "qualified" as interpreters to assist providers with interpretation and not simply bilingual.

Presently, NMC has approximately 70 trained dual staff qualified interpreters (QI's) that perform interpretations as dual staff employees in their own departments. This compliment and maximizes resources of the Interpreter Services department at NMC, whose resources are limited. It also allows staff and patients to communicate more freely since the QI's are generally already in the units. Many of the bilingual staff is already called on to perform interpretations and by training them, NMC is fully compliant with Federal and State laws as well as the Joint Commission recommendations.

The training consists of a 40-hour course that is recognized by the interpreting profession and is used nationally to train healthcare interpreters. It covers topics such as Ethics and Standards as well as Cultural Competencies and Medical Vocabulary and incorporates adult learning strategies to better prepare candidates. It goes without saying that this training will benefit first and foremost NMC's Limited English Patient (LEP) who will have the benefit of receiving services from staff that have been educated and well trained to communicate with them.

There is no cost for the License Agreement and the only costs incurred are for the purchase of the required textbooks, mandatory for each staff member attending the trainings, and when we request an additional member of our team receive training to become a trainer.



### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 12, 2021.

### **FINANCING:**

The cost for this amendment No. 1 is \$6,000 which is included in the Fiscal Year 2021-22 Adopted Budget.

### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This initiative allows for Natividad's workforce development so that validated bilingual speakers may acquire new skillset to better serve our patient demographic. Once staff complete this training they are deemed qualified by industry standards to interpret in a healthcare setting and we are fully compliant with Federal and State mandates when they assist staff to communicate with our patients. This maximizes the availability of interpreters throughout the Hospital and improves health outcomes and access to services.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Victor Sosa, Interpreter Services Manager, 796-1612

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

#### Attachments:

Cross-Cultural Communications, LLC Amendment 1  
Cross-Cultural Communications, LLC Agreement

Attachments on file with the Clerk of the Board

## MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**Pamela K. Ishimoto Amendment No. 2**

**Legistar Number:** \_\_\_\_\_

### **..Title**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14108) with Pamela K. Ishimoto for Consulting with Trauma Department on the National Trauma Data Bank and Trauma Quality Improvement at NMC, adding \$247,500 for a revised total agreement amount not to exceed \$922,500, with no change to the term of agreement October 16, 2017 through October 15, 2022.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14108) with Pamela K. Ishimoto for Consulting with Trauma Department on the National Trauma Data Bank and Trauma Quality Improvement at NMC, adding \$247,500 for a revised total agreement amount not to exceed \$922,500, with no change to the term of agreement October 16, 2017 through October 15, 2022.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.

#### **SUMMARY/DISCUSSION:**

Pam Ishimoto is a Trauma Data Analyst contracted to provided accuracy and validity of trauma data registry and reports required for National Trauma Data Bank (NTDB) and Trauma Quality Improvement Program (TQIP) for American College of Surgeons (ACS). There are five NTDB and TQIP submission periods throughout the year. There are an additional quarterly data submission period requirement for the California Emergency Medical Services Authority (CEMSA).

The Data Analyst reviews data frequency tables of the field values for each data element within the trauma registry and creates registry reports to validate each data element submitted to TQIP. This is used to ensure the data from NMC Trauma registry are mapped according to the NTDB Data Dictionary rules. Data fields within the trauma registry need to be mapped appropriately so the receiving entities are able to accept Natividad's trauma data; i.e. NTDB/TQIP and CEMSA and Monterey County. The Trauma Data Analyst is the primary liaison with registry vendor and remedies any mapping issue identified.

This vendor prepares reports and provides data for ACS for preparation for site visits for Adult Level II Trauma Center verification. This vendor also provides performance measures reports to benchmark best practices and to monitor the trauma system for meeting ACS verification criteria. Vendor updates the trauma registry to reflect all 2019 NTDB/TQIP updates. This requires new fields to be added, picklists to be updated, pages to be redesigned, fields to be retired and mapping to be updated. This will also involve all registrars to be trained on updates and data collection.

The cost increase in this amendment reflects the increase in vendor charges and the increased

demand for services for fiscal year 2021/2022. This period includes the ACS verification period for the Level II trauma center verification visit in 2022. The preparation during this period will require additional resources from the vendor.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 12, 2021.

**FINANCING:**

The cost for this amendment No. 2 is \$247,500 of which \$214,500 is included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The services rendered in this agreement provide NMC with the additional support it needs to be able to provide reliable and quality patient care which improves the health and quality of life for patients and their families as well as supporting the on-going quality of trauma care at Natividad.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Julie Ramirez, Trauma Program Manager, 387-8104

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:

Pamela K. Ishimoto Amendment 2

Pamela K. Ishimoto Amendment 1

Pamela K. Ishimoto Agreement

Attachments on file with the Clerk of the Board

# The MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

## **Healthcare Coding and Consulting Services, LLC Amendment No. 4**

### **Legistar Number:**

#### **..Title**

a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13517) with Healthcare Coding and Consulting Services, LLC for US-based remote medical record coding and consulting services, with no changes to the Agreement term (August 22, 2016 through August 21, 2022), and adding \$300,000 for a revised total agreement amount not to exceed \$2,577,000.

#### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13517) with Healthcare Coding and Consulting Services, LLC for US-based remote medical record coding and consulting services, with no changes to the Agreement term (August 22, 2016 through August 21, 2022), and adding \$300,000 for a revised total agreement amount not to exceed \$2,577,000.

#### **SUMMARY/DISCUSSION:**

Healthcare Coding and Consulting Services (HCCS) provides coding of accounts support, utilizing International Classification of Diseases Tenth Revision (ICD10-CM/PCS), Current Procedural Terminology (CPT), Evaluation /Management Levels (E/M), HCPCS Medical Supply conventions to Natividad designated medical encounters and Education and Training to Natividad as changes occur within the coding spectrum.

HCCS require their coding staff to possess coding credentials. The coders must also maintain their credentials annually, by attending education and training for their specific coding discipline.

HCCS provides coding support for hospital inpatient and emergency services to both trauma and non-trauma services. This vendor was chosen due to the complexity and distinctiveness of both services (general and trauma) and the various coding requirement from state and federal coding requirements from state and federal coding guidelines for inpatient and outpatient services are comprise of multiple layers of treatment management, equipment, procedures and extensive documentation. HCCS provides coding support purposes for quality requirements mandated by state and federal regulations and ultimately for timely and accurate reimbursement from all payers.

HCCS has certified coders to review complicated encounters; conduct monthly audits of the coding staff assigned to Natividad account, which meets the compliance requirement. The results are distributed, reviewed, discussed, recommendations to enhance beneficial outcomes for the organization are considered and often executed. HCCS also provides auditing and validation summary documentation of specific third-party payor accounts required service justification.

Natividad recognized with the increased volume of emergency/labor delivery emergency, trauma encounters and inpatient, the level of complexity with accurate coding of these services; our existing coding staff are not capable of meeting the managements level of expectations and demand.

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this amendment as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 4 has also been reviewed and approved by Natividad's Finance Committee and by its Board of Trustees on November 12, 2021.

**FINANCING:**

The cost for this amendment No. 4 is \$300,000 of which \$300,000 is included in the Fiscal Year 2021-22 Adopted Budget.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The services rendered in this agreement provides Natividad with the additional support which is needed due to the credential requirements to ensure accurate appending coding for reimbursement, regulatory, patient care initiatives and data reporting.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Kim Williams-Neal, Director of HIM, 831-783-2440

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

**Attachments:**

Healthcare Coding and Consulting Services, LLC Amendment 4  
Healthcare Coding and Consulting Services, LLC Renewal & Amendment 3  
Healthcare Coding and Consulting Services, LLC Amendment 2  
Healthcare Coding and Consulting Services, LLC Amendment 1  
Healthcare Coding and Consulting Services, LLC Agreement

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

**Databank IMX LLC Amendment No. 6**

**Legistar Number:** \_\_\_\_\_

### **..Title**

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-12677) with Databank IMX for OnBase software maintenance, extending the agreement an additional one (1) year period (January 1, 2022 through December 31, 2022) for a revised full agreement term of January 1, 2015 through December 31, 2022, and adding \$46,535 for a revised total agreement amount not to exceed \$547,484.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-12677) with Databank IMX for OnBase software maintenance, extending the agreement an additional one (1) year period (January 1, 2022 through December 31, 2022) for a revised full agreement term of January 1, 2015 through December 31, 2022, and adding \$46,535 for a revised total agreement amount not to exceed \$547,484.

#### **SUMMARY/DISCUSSION:**

NMC has had an agreement with Databank IMX since 2015 for the OnBase system to allow for the scanning of required documents and records. This included necessary software to scan, track, and purge data as needed in accordance with the approved NMC, County, State and Federal Policies. Natividad believes the OnBase system to be a valuable asset to its day to day operations.

Natividad is requesting to amend the current Agreement to extend the term to cover ongoing system maintenance of the software and update the system which will allow Natividad to scan information more efficiently and in a timelier manner for departments within the facility.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 6 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. This amendment No. 6 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 12, 2021.

#### **FINANCING:**

The cost for this amendment No. 6 is \$46,535 of which is included in the Natividad Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement is for a software system which improves the records storing processes at NMC. The use of this system directly contributes to a more efficient and effective use of resources within the organization. This agreement brings improved technological capabilities and functionality to



NMC, enhancing and strengthening its technological functionality and reliability which fosters a sound, secure and sustainable physical infrastructure.

☐ Economic Development  
☒ Administration  
☐ Health and Human Services  
☐ Infrastructure  
☐ Public Safety

Prepared by: Janine Bouyea, Hospital Assistant Administrator, 783-2701

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:

Databank IMX LLC Amendment No. 6  
Databank IMX LLC Amendment No. 5  
Databank IMX LLC Amendment No. 4  
Databank IMX LLC Amendment No. 3  
Databank IMX LLC Renewal and Amendment No. 2  
Databank IMX LLC Renewal and Amendment No. 1  
Databank IMX LLC Agreement

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Amendment No. 4 to Equipment Lease Agreement with Modular Devices Inc.**

**Legistar Number:**

#### **..Title**

a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 4 to the agreement (A-14062) with Modular Devices, Inc. for the continued lease of a mobile angiography/intervention radiology lab (IR) unit at NMC, extending the agreement an additional three (3) month period (November 1, 2021 through January 31, 2022) for a revised full agreement term of August 1, 2018 through January 31, 2022, and adding \$157,500 for a revised total agreement amount not to exceed \$4,419,500.

#### **..Report**

#### **RECOMMENDATION:**

**It is recommended the Board of Supervisors:**

a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 4 to the agreement (A-14062) with Modular Devices, Inc. for the continued lease of a mobile angiography/intervention radiology lab (IR) unit at NMC, extending the agreement an additional three (3) month period (November 1, 2021 through January 31, 2022) for a revised full agreement term of August 1, 2018 through January 31, 2022, and adding \$157,500 for a revised total agreement amount not to exceed \$4,419,500.

#### **SUMMARY/DISCUSSION:**

NMC entered into a lease agreement with Modular Devices back in 2013 to provide a Mobile Computerized Tomography (CT) laboratory, a mobile Angiography/Interventional Radiology (IR) Laboratory services and a Magnetic Resonance Imaging (MRI) mobile unit to enhance the imaging capabilities in the Diagnostic Imaging Department while the Imaging Department was undergoing a significant modernization project. The importance of the continued use of the Angiography Trailer to be available for Trauma II requirements is necessary during the opening and lengthy training period of the new IR Suite. New IR suites perform a multitude of new and different procedures and programs. The initial learning experience for staff and physicians can be lengthy due to the many different type of procedures performed in various areas of the body. In addition, this new IR system and sophisticated computers will also communicate with a new Sensis Vibe hemodynamic system as well. Both systems will require in-depth training and practice depending on the type and severity of each case. It will be important to be able to render care for a new incoming Trauma patient without a lengthy and complex shutdown and reopening for a new case. This extension of the existing lease will ensure that we can perform both in the 30 minute required periods for Trauma Certification.

NMC began construction in the main Radiology department in October 2018. The department must remain operational during the construction project. Natividad needs the mobile trailers to be able to offer full radiology services during the construction process. Unfortunately, the construction project has taken longer than anticipated due to COVID-19, and the hospital needs to add money to the lease agreements for the mobile units (IR) through the end of June 2022.

The cost of the agreement is broken down into the following equipment leases: the monthly lease for the Mobile Angiography is \$31,500 or \$378,000 annually.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this renewal and amendment No. 4 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. This renewal and amendment No. 4 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 12, 2021.

**FINANCING:**

The cost for this renewal & amendment No. 4 is \$157,500, all of which is included in the Fiscal Year 2021-22 Adopted Budget.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement will support the County strategic initiative for Health and Human Services by offering advanced radiology procedures (IR) to the residents of Monterey County while the Radiology Department is undergoing construction. These mobile trailers will ensure that services are not interrupted during the construction project.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: W. Michael Barber, R.N, Director, 772-7826

Approved by: Charles R Harris, Interim Chief Executive Officer, 783-2504

Attachments:

Modular Devices Inc. Renewal and Amendment No. 4  
Modular Devices Inc. Renewal and Amendment No. 3  
Modular Devices Inc. Amendment No. 2  
Modular Devices Inc. Amendment No. 1  
Modular Devices Inc. Agreement

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

**Focus One LLC Amendment No. 8**

**Legistar Number:** \_\_\_\_\_

### **..Title**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 8 to the agreement (A-13506) with Focus One Solutions, LLC for a Healthcare Vendor Management System pursuant to the Request for Proposal (RFP) # 9600-62, adding \$10,000,000 for a revised total agreement amount not to exceed \$55,563,000, with no changes to the current agreement term of April 19, 2020 through April 18, 2022.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 8 to the agreement (A-13506) with Focus One Solutions, LLC for a Healthcare Vendor Management System pursuant to the Request for Proposal (RFP) # 9600-62, adding \$10,000,000 for a revised total agreement amount not to exceed \$55,563,000, with no changes to the current agreement term of April 19, 2020 through April 18, 2022.

#### **SUMMARY/DISCUSSION:**

Natividad Medical Center utilizes the registry services provided by Focus One Solutions, LLC to staff hard to fill clinical positions in order to meet the hospitals staffing needs to ensure high quality patient care. Focus One Solutions provides NMC a one-stop search agency for nurses and clinical technicians. Focus One has a network of over three dozen independent agencies that provide the needed personnel. NMC uses the registry services to fill positions in the following areas: Emergency department, Intensive Care, Labor and Delivery, Surgery, Neonatal Intensive Care, Behavioral department, Rehabilitation, Physical and Occupational therapy, Radiology, Ultrasound, Interventional Radiology, Clinical Lab and Pharmacy.

Over the past year, the need for additional nursing staff has increased due to the COVID-19 pandemic, which increased Natividad Medical Center daily census significantly, and due to the acuity of patients, many needed a higher level of care. As a result, additional nurses continue to be needed in order to provide high quality care to our community. NMC would like to add an additional \$10,000,000 to continue to cover service needs at Natividad due to the high demand for travelers resulting from COVID-19.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 8 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 8 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 12, 2021.

#### **FINANCING:**

The cost for this No. 8 is \$10,000,000, all of which will be absorbed in Natividad's FY 21-22 Budget.

## **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement greatly improves the responsiveness to critical staffing needs at NMC. This agreement ensures that requests for qualified nurses and other clinical staff at NMC are met in a timely manner. This enables NMC to provide high quality patient care thereby improving the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Janine Bouyea, Human Resources Administrator, 831-783-2701

Approved by: Charles Harris, Interim Chief Executive Officer, 783-2553

### Attachments:

Focus One Solutions, LLC Amendment No. 8  
Focus One Solutions, LLC Amendment No. 7  
Focus One Solutions, LLC Amendment No. 6  
Focus One Solutions, LLC Amendment No. 5  
Focus One Solutions, LLC Amendment No. 4  
Focus One Solutions, LLC Amendment No. 3  
Focus One Solutions, LLC Amendment No. 2  
Focus One Solutions, LLC Amendment No. 1  
Focus One Solutions, LLC Agreement

Attachments on file with the Clerk of the Board

## MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**Total Renal Care Inc. Amendment No. 2**

**Legistar Number:** \_\_\_\_\_

### **..Title**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14393) with Total Renal Care, Inc. for acute dialysis services, with no change to the agreement term July 1, 2019 through June 30, 2023 and adding \$2,426,223 for a revised total agreement amount not to exceed \$4,775,957.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) \$134,973 of the original cost of the agreement.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14393) with Total Renal Care, Inc. for acute dialysis services, with no change to the agreement term July 1, 2019 through June 30, 2023 and adding \$2,426,223 for a revised total agreement amount not to exceed \$4,775,957.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) \$134,973 of the original cost of the agreement.

#### **SUMMARY/DISCUSSION:**

Total Renal Care, Inc. provides comprehensive dialysis services essential for patients with kidney malfunction. The services include all inpatient areas in addition to the Acute Rehabilitation Unit (ARU). NMC and Total Renal Care leadership meet quarterly via The Joint Dialysis Oversight Committee (TJDOC) to review quality metrics such as timeliness, staff competency validation, and shared responsibilities in the provision of quality patient care. Additionally, the entities confer as needed for quality concerns outside of routine scheduled meetings.

The Total Renal Care program offers a comprehensive array of resources necessary for patients requiring hemodialysis, peritoneal dialysis and, Continuous Renal Replacement Therapy (CRRT). The services include providing dialysis trained Registered Nurses to safely manage care of the patient and in addition, the associated equipment needed to filter wastes and toxins from patients whose kidneys cannot provide this vital function. Education and support for NMC nurses include knowledge to monitor specific types of dialysis, such as peritoneal dialysis and CRRT. Transitional Smart Services is a patient and family education program that includes dialysis related education and/or chronic kidney disease education, as well as catheter and fistulas, vascular access modalities and dialysis care generally.

Total Renal Care's dialysis program meets the quality standards required by NMC and mechanisms are in place to measure and ensure compliance with NMC standards as required by the state of California, Center for Medicare and Medicaid Services (CMS) and The Joint Commission.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 2 as to form, and the



Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 12, 2021.

**FINANCING:**

The cost for this amendment No. 1 is \$2,426,223 of which \$1,200,000 is included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The services rendered in this agreement provide NMC with the additional support it needs to be able to provide reliable and quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Nancy Buscher, Chief Nursing Officer, 783-2560

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

**Attachments:**

Total Renal Care, Inc. Amendment 2

Total Renal Care, Inc. Amendment 1

Total Renal Care, Inc. Agreement

Attachments on file with the Clerk of the Board

**TITLE:**

- a. Ratify execution by the Interim Chief Executive Officer (“CEO”) for Natividad Medical Center (“Natividad”) or his designee of two Letters of Interest, both dated December 1, 2020, to the California Department of Health Care Services (“State DHCS”), confirming the interest of the County of Monterey d/b/a NMC (“County”) in working with State DHCS to participate in the Voluntary Rate Range Program for the period of January 1, 2021, to December 31, 2021, including providing a Medi-Cal managed care rate range Intergovernmental Transfer of Public Funds (“IGT”) to fund the nonfederal share of Medi-Cal managed care actuarially sound capitation rate payments;
- b. Authorize the Interim CEO for Natividad or his designee to execute the implementing IGT Agreement between the County and the State DHCS to fund the nonfederal share of Medi-Cal managed care actuarially sound capitation rate payments for healthcare services rendered in the period of January 1, 2021, to December 31, 2021, plus a 20 % assessment fee applicable to non-exempt funds, pursuant to Sections 14164 and 14301.4 of the Welfare & Institutions Code, in substantially the same form as that which has been presented to the Board without significant change to its content;
- c. Authorize the Interim CEO for Natividad or his designee to execute amendments to the Health Plan-Provider Agreement with the Monterey-Santa Cruz-Merced Managed Medical Care Commission d/b/a Central California Alliance for Health (“CCAH”) to provide for Medi-Cal managed care rate payment increases to NMC for healthcare services rendered in the period of January 1, 2021, to December 31, 2021, at no less than 76.77% of the available rate increases specific to Medi-Cal Plan enrollees in Monterey County, less an amount retained by CCAH for its administrative costs; and
- d. Authorize the Interim CEO for Natividad or his designee to execute the Health Plan-Provider Agreement with the Fresno-Kings-Madera Regional Health Authority d/b/a CalViva Health (“CalViva”), to provide for Medi-Cal managed care rate payment increases to NMC for healthcare services rendered to CalViva’s Medi-Cal managed care enrollees in the period of January 1, 2021, to December 31, 2021, at no less than the total rate increases specific to Medi-Cal Plan enrollees made available as a result of County’s IGTs, less an amount retained by CalViva for its administrative costs.

**..Report**

**RECOMMENDATION:**

It is recommended that the Board of Supervisors:

- a. Ratify execution by the Interim Chief Executive Officer (“CEO”) for Natividad Medical Center (“Natividad”) or his designee of two Letters of Interest, both dated December 1, 2020, to the California Department of Health Care Services (“State DHCS”), confirming the interest of the County of Monterey d/b/a NMC (“County”) in working with State DHCS to participate in the Voluntary Rate Range Program for the period of January 1, 2021, to December 31, 2021, including providing a Medi-Cal managed care rate range Intergovernmental Transfer of Public Funds (“IGT”) to fund the nonfederal share of Medi-Cal managed care actuarially sound capitation rate payments;

- b. Authorize the Interim CEO for Natividad or his designee to execute the implementing IGT Agreement between the County and the State DHCS to fund the nonfederal share of Medi-Cal managed care actuarially sound capitation rate payments for healthcare services rendered in the period of January 1, 2021, to December 31, 2021, plus a 20 % assessment fee applicable to non-exempt funds, pursuant to Sections 14164 and 14301.4 of the Welfare & Institutions Code, in substantially the same form as that which has been presented to the Board without significant change to its content;
- c. Authorize the Interim CEO for Natividad or his designee to execute amendments to the Health Plan-Provider Agreement with the Monterey-Santa Cruz-Merced Managed Medical Care Commission d/b/a Central California Alliance for Health (“CCAH”) to provide for Medi-Cal managed care rate payment increases to NMC for healthcare services rendered in the period of January 1, 2021, to December 31, 2021, at no less than 76.77% of the available rate increases specific to Medi-Cal Plan enrollees in Monterey County, less an amount retained by CCAH for its administrative costs; and
- d. Authorize the Interim CEO for Natividad or his designee to execute the Health Plan-Provider Agreement with the Fresno-Kings-Madera Regional Health Authority d/b/a CalViva Health (“CalViva”), to provide for Medi-Cal managed care rate payment increases to NMC for healthcare services rendered to CalViva’s Medi-Cal managed care enrollees in the period of January 1, 2021, to December 31, 2021, at no less than the total rate increases specific to Medi-Cal Plan enrollees made available as a result of County’s IGTs, less an amount retained by CalViva for its administrative costs.

### **SUMMARY/DISCUSSION:**

DHCS administers the Medi-Cal program, under which health care services are provided to qualified low-income persons. Inpatient and outpatient hospital services are a covered benefit under the Medi-Cal program, subject to utilization controls. Existing law provides for Medi-Cal payments to hospitals.

An IGT is an elective transfer of eligible local dollars to the State DHCS in support of the Medi-Cal program, which is authorized in accordance with Section 14164 and other provisions of the Welfare and Institutions Code that are typically program specific. If the State accepts the transfer, the State shall obtain Federal Financial Participation (“FFP”) to the full extent permitted by federal law.

In the past, NMC has voluntarily provided IGTs to DHCS in support of the Medi-Cal managed care program as authorized pursuant to Section 14301.4 of the Welfare and Institutions Code. The local fund transfers are effectuated pursuant to an IGT agreement (and an IGT fee assessment agreement if applicable) between the State DHCS and the participating public provider/entity. The opportunity to participate in providing such voluntary IGTs allows for the use of local dollars to make increased payments from plans available to public providers such as NMC to preserve and strengthen the availability and quality of services provided by such providers. In Monterey County, the Monterey-Santa Cruz-Merced Managed Medical Care Commission d/b/a Central California Alliance for Health (“CCAH”) is the local County Organized Health System, which has an existing agreement with NMC to provide clinical and

other medical care services covered by Medi-Cal to enrollees of the Plan. NMC also provides services to Medi-Cal managed care enrollees of the Fresno-Kings-Madera Regional Health Authority d/b/a CalViva Health ("CalViva"). NMC participated in the voluntary Rate Range IGT program for the 2018-19 and 2019-2020 rate periods.

In order to participate in the voluntary Rate Range IGT program relating to the Medi-Cal managed care capitation rates for the period of January 1, 2021, to December 31, 2021, State DHCS has requested the execution of an IGT Agreement for the amount of IGTs based on relevant enrollment figures, and includes a 20% assessment fee applicable to non-exempt funds as determined by State DHCS. DHCS will perform periodic reconciliations using actual enrollment figures, including actual member months per rate category. The reconciliations can result in increased or decreased IGT amounts from NMC, and, correspondingly, the available amounts of rate range payments will vary. The enrollment figures will be considered final two years after December 31, 2021. The IGT Agreement estimated due date is December 24, 2021. The transfers are expected to occur in the second and third quarters of calendar year 2021.

Additionally, amendments to the current Health Plan-Provider Agreement between NMC and CCAH, as well as execution of a Health Plan-Provider Agreement between NMC and CalViva, will be necessary to provide for the negotiated payment increases for services rendered during the period of January 1, 2021, to December 31, 2021. The negotiated payment with CCAH is no less than 76.77% of the available rate increases specific to Medi-Cal Plan enrollees in Monterey County, less an amount retained by CCAH for its administrative costs, and the negotiated payment with CalViva is no less than the total rate increases specific to Medi-Cal Plan enrollees made available as a result of County's IGTs, less an amount retained by CalViva for its administrative costs. As described above, the total amount that is actually available will vary.

The Board could opt not to participate, in which case NMC and the County would be precluded from participating in the IGT program for the period of January 1, 2021, to December 31, 2021.

#### **OTHER AGENCY INVOLVMENT:**

County Counsel has reviewed and approved the IGT Agreement as to legal form. The Auditor-Controller has reviewed and approved the Agreement as to fiscal provisions. The IGT Agreement and the Health Plan-Provider Amendment and Agreement were reviewed and approved by the NMC Finance Committee and the Board of Trustees on November 12, 2021.

#### **FINANCING:**

The expected IGT transfer will be financed by NMC. There is no impact to the General Fund.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The opportunity to participate in an IGT allows for the use of local dollars to obtain the federal matching in payments designed for public providers such as NMC and preserve and strengthen the safety net services in Monterey County.

☐ Economic Development  
☐ Administration  
☒ Health and Human Services  
☐ Infrastructure  
☐ Public Safety

Prepared by: Daniel Leon, Chief Financial Officer 783-2561

Approved by: Charles R. Harris, MD, Interim Chief Executive Officer, 783-2504

Attachments:

Letters of Interest to DHCS

CY 2021 IGT Agreement # 21-10231

CCAH Health Plan-Provider Agreement Amendment Thirty-Five

CalViva Health Plan-Provider Agreement 2021

## MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

### **RQI Partners LLC Amendment No. 1**

**Legistar Number:**

#### **..Title**

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-15116) with RQI (Resuscitation Quality Improvement) Partners, LLC for the Neonatal Resuscitation Program learning tool, extending the agreement an additional six (6) month period (April 1, 2024 through September 30, 2024) for a revised full agreement term of April 1, 2024 through September 30, 2024, and adding \$14,074 for a revised total agreement amount not to exceed \$102,282.
- b. Authorize the Interim Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$8,820) of the original cost of the agreement.

#### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-15116) with RQI (Resuscitation Quality Improvement) Partners, LLC for the Neonatal Resuscitation Program learning tool, extending the agreement an additional six (6) month period (April 1, 2024 through September 30, 2024) for a revised full agreement term of April 1, 2024 through September 30, 2024, and adding \$14,074 for a revised total agreement amount not to exceed \$102,282.
- b. Authorize the Interim Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$8,820) of the original cost of the agreement.

#### **SUMMARY/DISCUSSION:**

A primary goal at Natividad is to offer our patients and their families high quality, safe patient care. One way we achieve this at Natividad is to require neonatal patient care staff to have a current Neonatal Resuscitation Provider (NRP) certification. This certification is held by our neonatal nurses, respiratory therapists and advanced providers.

RQI has partnered with the American Academy of Pediatrics and the Neonatal Resuscitation Program in integrating the new 8<sup>th</sup> edition of Neonatal Resuscitation Program® that is required to be implemented by January 1, 2022. RQI will provide the online learning platform for NRP Part 1.

#### **Regulatory requirements:**

#### **Joint Commission**

Effective January 1, 2022, The Joint Commission (TJC) approved new and revised requirements for resuscitation for hospitals and critical care hospitals, which aim to further improve resuscitation and post-resuscitation care processes by limiting unnecessary variations in practice. TJC has collaborated with certification providers and CMS (Centers for Medicare and Medicaid Services) in regards to the expectation for maintaining current certifications (BLS, ACLS, CPR, etc.), which states in part "...organizations will be surveyed to the National, State and Organizational requirements for ACLS, BLS, and CPR Certification, and organizations should take steps as soon as possible to ensure staff have current certification to meet these requirements."



## **Title 22**

### **§70721. Employees**

(e) Appropriate employees shall be given training in methods of hospital infection control and cardiopulmonary resuscitation.

Currently, Natividad Staff and Residents are assigned this essential resuscitation training through our HealthStream program, along with instructor-led skills validation using manikins with feedback mechanism. It allows Human Resources and the Nursing Education Department to electronically track assignments, completions, renewal dates, and provides easy access for staff.

In the past, Natividad purchased these learning tools from HealthStream; however, due to a change in HealthStream's process, Natividad will need to purchase them directly from RQI Partners, LLC. The amendment to the contract with RQI Partners, LLC to include the new 8<sup>th</sup> edition NRP learning platform will allow Natividad's Staff and Residents to continue receiving high quality Neonatal Resuscitation training at Natividad.

Natividad requests acceptance of the Natividad Chief Executive Officer's recommendations to accept non-standard risk provisions. This tool is a hosted subscription service for the purpose of staff education. It poses negligible patient privacy or information security risks as RQI Partners will not have access to hospital's systems nor will Natividad transmit any patient information (PHI) to the vendor through the course of this agreement.

### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 5, 2021.

### **FINANCING:**

The cost for this amendment is \$14,074, all of which is included in the Fiscal Year 2021-22 Adopted Budget.

### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Natividad is dedicated to the people of Monterey County to provide the best possible care to each patient. It is critical that resources are available to staff that are evidenced based and current for delivering high quality and safe patient care.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Maria Lourdes Escolta, MSN, RN, CNS, Director of Nursing Education, 783-2851  
Approved by: Dr. Chad Harris, Interim Chief Executive Officer, 831-783-2504

Attachments:

RQI Partners LLC Amendment No. 1  
RQI Partners LLC Master Service Agreement

Attachments on file with the Clerk of the Board

## MONTEREY COUNTY BOARD OF SUPERVISORS

<b>MEETING:</b>	November 00, 2021 - Consent	<b>AGENDA NO.:</b>
<b>SUBJECT:</b>	Adopt a Resolution to: <ul style="list-style-type: none"><li>a. Amend Natividad (Unit 9600) FY 2021-22 Adopted Budget to approve reallocation/reclassification as indicated by position numbers in attached resolution;</li><li>b. Authorize the Auditor-Controller to incorporate the approved changes in the Natividad (Unit 9600) FY 2021-22 Adopted Budget;</li><li>c. Direct the County Administrative Office to incorporate the approved position changes in the Natividad (Unit 9600) FY 2021-22 Adopted Budget; and</li><li>d. Direct the Human Resources Department to implement the changes in the Advantage HRM System.</li></ul>	
<b>DEPARTMENT:</b>	Natividad Medical Center	

### **RECOMMENDATION:**

It is recommended that the Board of Supervisors take the following actions:

Adopt a Resolution to:

- a. Amend Natividad (Unit 9600) FY 2021-22 Adopted Budget to approve reallocation/reclassification as indicated by position numbers in attached resolution;
- b. Authorize the Auditor-Controller to incorporate the approved changes in the Natividad (Unit 9600) FY 2021-22 Adopted Budget;
- c. Direct the County Administrative Office to incorporate the approved position changes in the Natividad (Unit 9600) FY 2021-22 Adopted Budget; and
- d. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

### **SUMMARY/DISCUSSION:**

On February 12, 2020, SEIU 521 requested that Natividad Medical Center (NMC) conduct a classification study for a Nursing Assistant position in the Surgical Services department to determine if it was appropriately classified. NMC and the Human Resources Department (HRD) agreed to review and/or revise the job classification to accurately reflect the scope and responsibilities of the position and to match the salary structure to comparable positions within the comparable counties, if necessary.

Through the course of the classification study, it was determined that the Nursing Assistant classification was not an appropriate match for the duties and responsibilities being performed by the incumbent. The majority of the incumbent's responsibilities are associated with ordering and coordinating the receipt of Operating Room (OR) specific supplies, services, equipment and other materials needed for surgery. Significant time is spent sourcing items based upon requests received for the OR department, negotiating prices, and tracking time sensitive shipments. In addition, the incumbent confirms, cancels, and/or adjusts scheduled OR cases that rely on the time sensitive supplies, services, equipment and/or materials based on availability.

Natividad recommends that the position and incumbent be reclassified to the classification of a Buyer II as a majority of the duties performed are within the scope, level of complexity and require the same level of independence to follow the same policies and procedures as other Buyer II incumbents for Surgical Services.

**OTHER AGENCY INVOLVEMENT:**

SEIU Local 521 and the Human Resources Department have reviewed the class study and recommendation.

**FINANCING:**

This action results in an annualized increase of approximately \$2,752 to Natividad Medical Center's adopted budget (Appropriation Unit NMC001) FY 2021-22, which will be absorbed in the NMC budget and included in the NMC budget for future years.

This action has no impact on the General Fund.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The recommended actions address both the Board of Supervisors' Administration and Health & Human Services Strategic Initiatives and demonstrates NMC's commitment to meet the Board's strategic initiative of attracting, recruiting and retaining a diverse, talented work force that supports the mission of Monterey County. The coordination of Surgical Services at NMC is correlated to higher efficiency and the quality of patient care delivery.

☐ Economic Development  
☒ Administration  
☒ Health and Human Services  
☐ Infrastructure  
☐ Public Safety

Prepared by:  
Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by:  
Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701  
Dr. Charles Harris, Interim Hospital CEO, (831) 783-2553

Attachments: Resolution

**..Title**

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendices A and B to adjust the salary ranges for the classifications of Dietitian and Supervising Dietitian, as indicated in the attached resolution; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

**..Report****RECOMMENDATION:**

It is recommended that the Board of Supervisors:

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendices A and B to adjust the salary ranges for the classifications of Dietitian and Supervising Dietitian, as indicated in the attached resolution; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

**SUMMARY/DISCUSSION:**

Natividad administration staff requested a compensation study for the Dietitian classification series. The Natividad HR Department conducted a wage study with comparable agencies and recommends that new salary ranges for the Dietitian and Supervising Dietitian classifications be increased as follows based on labor market findings:

<b>Class Title</b>	<b>Current Salary Range (Monthly)</b>	<b>Proposed Salary Range (Monthly)</b>
Dietitian	\$5,224 - \$7,134	\$5,874 - \$8,023
Supervising Dietitian	\$5,916 - \$8,076	\$7,917 - \$9,082

The Dietitian classification series is responsible for providing nutrition assessments and education to Natividad Medical Center's inpatients, outpatients, and medical staff, as needed within the Food and Nutrition Services/Dietary Department and Diabetes Clinic.

Outside of negotiated cost of living adjustments, there is no record of a market analysis being performed. The wage study is now complete and confirmed that the classification series of Dietitian is paid 12.46% below the survey mean.

Classification Title: Dietitian							Class Code	WG *	EEO Cat*	W C*	BU	FLSA Code*
Hourly, Bi-Weekly and Monthly Pay Rates												
Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7						
\$33,890	\$35,754	\$37,721	\$39,795	\$41,984	\$44,083	\$46,287	50Y21	8	P	9043	H	Exempt
\$2,711.23	\$2,860.33	\$3,017.64	\$3,183.61	\$3,358.69	\$3,526.63	\$3,702.96						
\$5,874	\$6,197	\$6,538	\$6,898	\$7,277	\$7,641	\$8,023						

Classification Title: Supervising Dietitian												
Hourly, Bi-Weekly and Monthly Pay Rates							Class Code	WG *	EEO Cat*	W/C*	BU	FLSA Code*
Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7						
\$38.363	\$40.473	\$42.699	\$45.047	\$47.525	\$49.901	\$52.396						
\$3,069.06	\$3,237.84	\$3,415.92	\$3,603.78	\$3,801.98	\$3,992.08	\$4,191.68						
\$6,650	\$7,015	\$7,401	\$7,808	\$8,238	\$8,649	\$9,082	50Y31	8	P	9043	F	Exempt

It is therefore recommended the Board of Supervisors approve the proposed action to adjust the salary ranges of Dietitian and Supervising Dietitian classifications to ensure that qualified applicants are recruited and retained for these positions that are utilized within various departments of Natividad.

**OTHER AGENCY INVOLVEMENT:**

The Human Resources Department and SEIU Local 521 have reviewed and concur with the recommendations.

**FINANCING:**

There is a salary increase of approximately \$39,168 as a result of these actions for Natividad Medical Center (Unit 9600) FY 2021-22 Adopted Budget. This action does not impact the General Fund.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

*The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.*

- ☐ Economic Development
- ☒ Administration
- ☐ Health & Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Interim Hospital Chief Executive Officer, (831) 783-2553

Attachments:  
Resolution

## MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**Stericycle Inc. Renewal and Amendment No. 2**

**Legistar Number:** \_\_\_\_\_

### **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 2 to the agreement (A-13152) with Stericycle Inc. for hazardous waste disposal services, extending the agreement an additional ten (10) month period (retroactively from July 1, 2021 through April 31, 2022) for a revised full agreement term of July 1, 2016 through April 31, 2022, and adding \$125,000 for a revised total agreement amount not to exceed \$1,205,000.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 2 to the agreement (A-13152) with Stericycle Inc. for hazardous waste disposal services, extending the agreement an additional ten (10) month period (retroactively from July 1, 2021 through April 31, 2022) for a revised full agreement term of July 1, 2016 through April 31, 2022, and adding \$125,000 for a revised total agreement amount not to exceed \$1,205,000.

#### **SUMMARY/DISCUSSION:**

Stericycle provides regulated medical waste services for Natividad under this agreement. As medical procedures are performed throughout the facility, waste is generated and separated into several different types of waste streams. The types of waste streams generated under this banner are: red bag (blood or blood product), sharps waste (scalpel blades, broken glass vials, needles, syringes,), pathological waste, trace chemotherapy, bulk chemotherapy, pharmaceutical waste, and RCRA (Resource Conservation and Recovery Act) hazardous medical waste. On average, Natividad generates 18,000 pounds of the waste mentioned above, per month, more so in recent years. There are numerous regulatory requirements surrounding waste removal and State regulations require medical waste removal to be done only by a licensed hauler, which Stericycle is.

This Agreement's services include:

- Bio Hazardous Waste: transportation and processing according to waste stream. Either sterilize and dispose or incinerate waste
- Pathological Waste
- Sharps Management Program
- Resource Conservation and Recovery Act (RCRA) Hazardous Pharmaceutical Waste
- Universal (Pharmaceutical) Waste

Natividad made efforts months before expiration to amend to extend the term, however, Stericycle asked to deviate away from this agreement, requesting to move forward to provide services under the Vizient GPO contract instead. Since some negotiating would have been required proceeding under Vizient, both parties agreed to renew and amend the existing agreement for a while to allow more time to explore the Vizient contract as a possibility.



### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel reviewed and approved this renewal and amendment No. 2 as to form, and the Auditor-Controller reviewed and approved as to payment provisions. The renewal and amendment No. 2 was reviewed and approved by NMC's Finance Committee and Board of Trustees on November 12, 2021.

### **FINANCING:**

The cost for this renewal and amendment No. 2 is \$125,000 which is included in the Fiscal Year 2021-22 Adopted Budget.

### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The services rendered in this agreement ensure Natividad stays compliant with regulatory requirements. Proper medical waste management keeps things safe and sanitary throughout the hospital and the environment.

- ☐ Economic Development
- ☒ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Marcel Smith, Environmental Services Director, 783-2654

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

#### Attachments:

Stericycle Inc. Renewal and Amendment 2  
Stericycle Inc. Renewal and Amendment 1  
Stericycle Inc. Agreement

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **KARL STORZ Endoscopy-America, Inc. Agreement**

**Legistar Number:** \_\_\_\_\_

#### **..Title**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with KARL STORZ Endoscopy-America, Inc. for equipment repair and exchange services at NMC for an amount not to exceed \$452,136 with an agreement term January 15, 2022 through January 14, 2025.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, and limitations on liability, provisions within the agreement.
- c. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$45,213) of the original cost of the agreement.

#### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with KARL STORZ Endoscopy-America, Inc. for equipment repair and exchange services at NMC for an amount not to exceed \$452,136 with an agreement term January 15, 2022 through January 14, 2025.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, and limitations on liability, provisions within the agreement.
- c. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$45,213) of the original cost of the agreement.

#### **SUMMARY/DISCUSSION:**

KARL STORZ will provide labor and replacement parts as necessary to return the products to normal operating condition, if such a service is necessitated by device failure during normal usage for its intended purpose. KARL STORZ will provide field service technician visits at no charge where coverage is available. In case of repair, KARL STORZ will offer NMC top quality, efficient value preservation, and flexible repair and services. Additionally, will prioritize repair turnaround of laparoscopic instruments/equipment, which will allow maximum inventory availability and minimize OR delays.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 12, 2021.

#### **FINANCING:**

The cost for this agreement is \$452,136 of which \$150,712 is included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

## **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

These maintenance and repair services are important for continued patient care in surgery. Surgery has moved well past the basic instruments and laryngoscopes to a highly technologic service dependent on sophisticated equipment which requires special attention. This amendment is needed to add the newly purchased scopes to the equipment list attached to the Agreement so that it will be covered for maintenance and repair

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Wally D. Sayles, Director of Surgical Services, 772-7771

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:

KARL STORZ Endoscopy-America, Inc. Agreement

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Victoria Chew, M.D. Second Amendment**

#### **TITLE:**

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Second Amendment to the Professional Services Agreement (A-14569) with Victoria Chew, M.D. to provide family medicine services, extending the term by twenty-four months (January 1, 2022 to December 31, 2023) for a revised full agreement term of November 1, 2018 to December 31, 2023, and adding \$100,000 for a revised total not to exceed amount of \$400,000 in the aggregate; and
- b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

#### **RECOMMENDATION:**

It is recommended that the Board of Supervisors

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Second Amendment to the Professional Services Agreement (A-14569) with Victoria Chew, M.D. to provide family medicine services, extending the term by twenty-four months (January 1, 2022 to December 31, 2023) for a revised full agreement term of November 1, 2018 to December 31, 2023, and adding \$100,000 for a revised total not to exceed amount of \$400,000 in the aggregate; and
- b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

#### **SUMMARY/DISCUSSION:**

Natividad operates Family Medicine Residency Program affiliated with the University of California's San Francisco Medical School with a total of 30 residents that practice in multiple settings including the inpatient labor and delivery unit. It is necessary for the Residency Program to maintain a core team of qualified family medicine physicians made up of employed and independent contractor physicians for patient care and the supervision of its residents. Natividad has an agreement Dr. Chew to provide family medicine services from time to time as needed. Natividad wishes to amend the agreement so that Dr. Chew can continue to provide the same services without interruption. Natividad has obtained an independent opinion of fair market value supporting the payment terms.

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this Amendment as to legal form and the Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

#### **FINANCING:**

The cost of this amendment is \$100,000. The total not to exceed amount of this agreement is \$400,000 for the period November 1, 2018 to December 31, 2023 (62 months). \$100,000 is included the Fiscal Year 2021/2022 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs to provide reliable and high quality patient care which improves the health and quality of life for Monterey County residents and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Interim Chief Executive Officer, 783.2553

Attachments:

Second Amendment

First Amendment

Agreement

Attachments on file at the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Mario Cole MD, First Amendment**

#### **TITLE:**

a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional Services Agreement with Mario Cole, M.D. to provide pulmonary critical care services, extending the term by twenty-four months (January 1, 2022 to December 31, 2023) for a revised full agreement term of January 1, 2020 to December 31, 2023, and adding \$100,000 for a revised total not to exceed amount of \$200,000 in the aggregate; and  
b. Authorize the Interim Chief Executive Officer or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

#### **RECOMMENDATION:**

It is recommended that the Board of Supervisors

a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional Services Agreement with Mario Cole, M.D. to provide pulmonary critical care services, extending the term by twenty-four months (January 1, 2022 to December 31, 2023) for a revised full agreement term of January 1, 2020 to December 31, 2023, and adding \$100,000 for a revised total not to exceed amount of \$200,000 in the aggregate; and  
b. Authorize the Interim Chief Executive Officer or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

#### **SUMMARY/DISCUSSION:**

Natividad operates a ten (10) bed intensive care unit (ICU) for the care and treatment of hospitalized patients facing life-threatening illness or injury. In order to ensure 24 hour a day coverage of the ICU, it requires a team of critical care employee or independent contractor physicians, known as intensivists. Natividad has an agreement with Dr. Cole, a board certified pulmonary medicine and critical care physician, to cover daily rounding in the ICU from time to time as needed to cover for employed physicians who were not available (e.g., vacation; illness; continuing medical education; etc.). Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this amendment as to legal form. Auditor-Controller has reviewed and approved this agreement as to fiscal provisions. The amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

#### **FINANCING:**

The cost of this amendment is \$100,000. The total not to exceed amount of the Agreement is \$200,000 for the period January 1, 2020 to December 31, 2023 (48 months). \$50,000 is included in the Fiscal Year 2021/2022 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of

life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Interim Chief Executive Officer, 783.2553

Attachments:

First Amendment

Agreement

Attachments on File at the Clerk of the Board



## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Gregory Le Bleu MD Agreement**

#### **TITLE:**

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Gregory E. Le Bleu M.D. to provide physical medicine and rehabilitation services, for an amount not to exceed \$450,000 for the period January 1, 2022 to December 31, 2022.
- b. Authorize the Interim Chief Executive Officer for Natividad to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$45,000) of the original contract amount and do not significantly change the scope of work.

#### **RECOMMENDATION:**

It is recommended that the Board of Supervisors

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Gregory E. Le Bleu M.D. to provide physical medicine and rehabilitation services, for an amount not to exceed \$450,000 for the period January 1, 2022 to December 31, 2022.
- b. Authorize the Interim Chief Executive Officer for Natividad to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$45,000) of the original contract amount and do not significantly change the scope of work.

#### **SUMMARY/DISCUSSION:**

Natividad operates a 24-bed acute rehabilitation unit (ARU) that provides comprehensive physical and cognitive therapies to help patients recover and return to daily activities after an illness, injury or surgery. Physical medicine and rehabilitation physicians, also known as physiatrists, treat a variety of medical conditions affecting the brain, spinal cord, nerves, bones, muscles and joints. Natividad would like to enter into an agreement with Dr. Le Bleu, a board certified physical medicine and rehabilitation physician, to participate in the panel of physicians providing daily rounding on patients in the ARU. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

#### **FINANCING:**

The cost of this Agreement is \$450,000 for the period January 1, 2022 to December 31, 2022 (12 months). \$450,000 is included in the Fiscal Year 2021/2022 Adopted Budget. There is no impact to the General Fund.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The services rendered in this agreement provide Natividad with the additional support it needs to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

\_\_\_ Economic Development

☐ Administration  
☒ Health and Human Services  
☐ Infrastructure  
☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Interim Chief Executive Officer, 783.2553

Attachments:  
Agreement

Attachments on file at the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Ventana Faculty Medical Associates, First Amendment**

#### **TITLE:**

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center or his designee to execute the Professional and Call Coverage Services Agreement (A-15010) with Ventana Faculty Medical Associates to provide family medicine and physician assistant services, extending the term by twelve months (January 1, 2022 to December 31, 2022) for a revised full agreement term of November 1, 2020 to December 31, 2022, and adding \$200,000 for a revised not to exceed amount of \$700,000 in the aggregate; and
- b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.

#### **RECOMMENDATION:**

It is recommended that the Board of Supervisors

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center or his designee to execute the Professional and Call Coverage Services Agreement (A-15010) with Ventana Faculty Medical Associates to provide family medicine and physician assistant services, extending the term by twelve months (January 1, 2022 to December 31, 2022) for a revised full agreement term of November 1, 2020 to December 31, 2022, and adding \$200,000 for a revised not to exceed amount of \$700,000 in the aggregate; and
- b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.

#### **SUMMARY/DISCUSSION:**

Natividad has an agreement with Ventana Faculty Medical Associates to make available family medicine physicians to provide services including inpatient rounding and call coverage; the supervising Residents in the Family Practice Residency Program; and outpatient clinic services in the Health Department's primary care and Natividad Immunology Division Outpatient (NIDO) clinics. Physician Assistant services in the hospital's mental health unit and County juvenile hall are also provided through this agreement. Natividad wishes to amend the agreement with Ventana so that its providers can continue to provide the same services to its patients and residency program without interruption. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

#### **FINANCING:**

The cost of this amendment is \$200,000. The total not to exceed amount of this Agreement is \$700,000 for the period November 1, 2020 to December 31, 2022. \$300,000 is included the Fiscal Year 2021/2022 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement are required for Natividad's Family Medicine Residency Program and provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Interim Chief Executive Officer, 783.2553

Attachments:

First Amendment

Agreement

Attachments on file at the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Marta Zulik MD, First Amendment**

#### **TITLE:**

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional Services Agreement (A-14537) with Marta Zulik, M.D. to provide pulmonary critical care services, extending the term by twenty-four months (January 1, 2022 to December 31, 2023) for a revised full agreement term of November 1, 2019 to December 31, 2023, but not adding funds to the aggregate not to exceed amount; and
- b. Authorize the Interim Chief Executive Officer or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$40,000) of the original contract amount and do not significantly change the scope of work.

#### **RECOMMENDATION:**

It is recommended that the Board of Supervisors

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional Services Agreement (A-14537) with Marta Zulik, M.D. to provide pulmonary critical care services, extending the term by twenty-four months (January 1, 2022 to December 31, 2023) for a revised full agreement term of November 1, 2019 to December 31, 2023, but not adding funds to the aggregate not to exceed amount; and
- b. Authorize the Interim Chief Executive Officer or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$40,000) of the original contract amount and do not significantly change the scope of work.

#### **SUMMARY/DISCUSSION:**

Natividad operates a ten (10) bed intensive care unit (ICU) for the care and treatment of hospitalized patients facing life-threatening illness or injury. In order to ensure 24 hour a day coverage of the ICU, it requires a team of critical care employee and independent contractor physicians, known as intensivists. Natividad has an agreement with Dr. Zulik, a board certified pulmonary medicine and critical care physician, to cover daily rounding in the ICU from time to time as needed to cover for employed physicians who were not available (e.g., vacation; illness; continuing medical education; etc.). Dr. Zulik also provides outpatient services to patients in the Specialty Clinic. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this amendment as to legal form. Auditor-Controller has reviewed and approved this agreement as to fiscal provisions. The amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

#### **FINANCING:**

There is no cost for this amendment. The total not to exceed amount of the Agreement is \$400,000 for the period November 1, 2019 to December 31, 2023 (50 months). \$50,000 is included in the Fiscal Year 2021/2022 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The services rendered in this agreement provide NMC with the additional support it needs in

order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Interim Chief Executive Officer, 783.2553

Attachments:

First Amendment

Agreement

Attachments on File at the Clerk of the Board

## MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**The Gordian Group Amendment No. 3**

**Legistar Number:** \_\_\_\_\_

### **..Title**

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the Addendum (A-14441) with The Gordian Group to the Sourcewell (formerly NJPA) Contract 071415 for administrative services of the Job Order Contracting (JOC) program, with no change to the agreement term of September 15, 2015 through September 15, 2021 and adding \$70,000 for a revised total spending limit not to exceed \$595,000.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the Addendum (A-14441) with The Gordian Group to the Sourcewell (formerly NJPA) Contract 071415 for administrative services of the Job Order Contracting (JOC) program, with no change to the agreement term of September 15, 2015 through September 15, 2021 and adding \$70,000 for a revised total spending limit not to exceed \$595,000.

#### **SUMMARY/DISCUSSION:**

In April 9, 2013, the Board of Supervisors approved an agreement between the County of Monterey and The Gordian Group, Inc. to provide administrative services for the Job Order Contracting (JOC) System. That agreement expired in April 2018 at which time the County's Contracts/Purchasing Officer recommended to County departments, which utilize the JOC program to explore piggybacking off another public agency contract for JOC administrative services.

Sourcewell (formerly the National Joint Powers Alliance, aka "NJPA") is a public agency operating under the enabling authority outlined in Minnesota Statute 123A.21, which allows participating nationwide government and education agencies ("Members") to reduce the cost of purchasing by leveraging their combined national purchasing power through cooperative efforts. On July 15, 2015, NJPA released RFP 071415 for Indefinite Quantity Construction Contracting Systems and Related Services and The Gordian Group (Gordian) responded and was awarded a service contract. Services offered and accepted within Gordian's proposal in response to the NJPA RFP include Job Order Contracting (JOC) administrative services.

The County of Monterey is a member of Sourcewell and per the terms of the RFP 071415 which allow all public agencies within the U.S. to procure off of the contract awarded from RFP 071415, Natividad is procuring administrative services rendered for Job Order Contracting (JOC) projects from Gordian by piggybacking off the Sourcewell Contract during its current Contract term of September 15, 2015 through September 15, 2020. Other Monterey County departments also currently utilize Gordian's services for JOC projects by piggybacking off the Sourcewell contract as well.

To incorporate the County's standard risk provisions and other relevant terms and conditions into the service obligations, Natividad and Gordian agreed to execute an Addendum to the Sourcewell Contract and did so on April 25, 2018, which included a total spending amount not to exceed \$100,000. On July 16, 2019, the Board of supervisors approved Amendment 1 to increase the contract \$175,000 for a total contract amount of \$275,000. Since that time Gordian's administrative costs have nearly exceeded the



\$275,000, therefore, this amendment to that Addendum includes an increase of an additional \$250,000 to the total amount to cover projected JOC administrative services for Natividad through September 15, 2021. Natividad has executed a new agreement with Sourcewell on August 26, 2021.

Some of the more significant NMC JOC projects currently underway at Natividad include Nurse Call Replacement, Mental Health Refresh, and Parking lot and Roadway Repairs.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 12, 2021.

#### **FINANCING:**

The cost for this amendment No. 3 is \$70,000 of which \$70,000 is included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Construction projects help facilitate the overall patient experience, and improve physical hospital infrastructure.

- ☐ Economic Development
- ☐ Administration
- ☐ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Brian Griffin, Project Manager, 783-2605

Approved by: Charles R. Harris MD, Interim Chief Executive Officer, 783-2504

#### **Attachments:**

Amendment No. 3 to Addendum with The Gordian Group  
Amendment No. 2 to Addendum with The Gordian Group  
Amendment No. 1 to Addendum with The Gordian Group  
Addendum with The Gordian Group to the Sourcewell Contract 071415  
Sourcewell (NJPA) Contract 071415 with Gordian Group  
NJPA RFP 071415 for Construction Contracting System Services

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

**Iradimed Corp. Renewal & Amendment No. 1    Legistar Number: \_\_\_\_\_**

### **..Title**

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 1 to the agreement with Iradimed Corp. for MRI monitoring system maintenance and application training services, extending the agreement an additional three (3) year period (November 1, 2021 through October 31, 2024) for a revised full agreement term of November 1, 2021 through October 31, 2024, and adding \$65,230 for a revised total agreement amount not to exceed \$164,734.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 1 to the agreement with Iradimed Corp. for MRI monitoring system maintenance and application training services, extending the agreement an additional three (3) year period (November 1, 2021 through October 31, 2024) for a revised full agreement term of November 1, 2021 through October 31, 2024, and adding \$65,230 for a revised total agreement amount not to exceed \$164,734.

#### **SUMMARY/DISCUSSION:**

Magnetic Resonance Imaging (MRI) requires all devices that enter the space be MRI safe. This safety measure includes owning or using devices that are specific to MRI. In this case, our monitoring devices are specifically made to operate in and around the suite. It is imperative that we ensure these devices are maintained as no other monitoring devices in the hospital can be used in this space. It is critical for some of our more unstable patients to be monitored during their scans and some scans can take up to an hour. Having Iradimed service the equipment will ensure that the appropriate calibrations are completed with very little downtime and will minimize disruptions to service should the equipment need repairs.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this renewal and amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 1 has also been reviewed and approved by NMC's Finance Committee on and by its Board of Trustees on November 12, 2021

#### **FINANCING:**

The cost for this renewal and amendment No. 1 is \$66,000, of which \$22,000 which is included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Having service through an original equipment manufacturer minimizes disruption to service and turn around time is typically faster than a third party vendor.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Daisha Marsh, Diagnostic Imaging Manager, 772-7616

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2553

Attachments:

Iradimed Corp. Renewal & Amendment No. 1

Iradimed Corp. Agreement

Attachments on file with the Clerk of the Board

## MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**Allied Universal Security Services Amendment No. 3**

**Legistar Number:** \_\_\_\_\_

### **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14202) with Universal Protection Service, LP d/b/a Allied Universal Security Services for shuttle services, extending the agreement an additional one (1) year period (January 9, 2022 through January 8, 2023) for a revised full agreement term of January 9, 2018 through January 8, 2023, and adding \$146,000 for a revised total agreement amount not to exceed \$603,048.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14202) with Universal Protection Service, LP d/b/a Allied Universal Security Services for shuttle services, extending the agreement an additional one (1) year period (January 9, 2022 through January 8, 2023) for a revised full agreement term of January 9, 2018 through January 8, 2023, and adding \$146,000 for a revised total agreement amount not to exceed \$603,048.

#### **SUMMARY/DISCUSSION:**

The Monterey County Jail Expansion Project has affected parking and safety on the Natividad Medical Center (NMC) Campus. Previously, NMC and the jail shared parking for staff and patients that is now unavailable as a result of the expansion project. This impacts over 300 parking spaces including the availability of American with Disabilities Act (ADA) parking.

NMC and Resource Management Agency (RMA) collaborated in building a temporary parking lot to address the parking shortage during the expansion project. However, this temporary parking lot is remote and may limit access. Staff have expressed concerns regarding the safety and inaccessibility of the remote parking lot.

NMC conducted an assessment and determined that safety issues exist in the remote parking area; especially in the evening hours. For the safety and convenience of our staff NMC proposes providing shuttle services between the remote lot and the hospital from 6:00am to 8:00pm Monday through Friday. Due to the temporary need for remote parking, contracting with a vendor is a suitable and cost-effective option.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 12, 2021

## **FINANCING:**

The cost for this amendment No. 3 is \$146,000 of which \$73,000 is included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

## **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Provides a safe means of transportation from the temporary parking lot to the hospital campus.  
Increases employee safety by reducing transportation-related injuries.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Felipe Enriquez, Director of Engineering and Safety, 783-2614  
Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

### **Attachments:**

Allied Universal Security Services Shuttle Svcs Amendment 3  
First Alarm Security & Patrol Inc Assignment and Assumption  
First Alarm Security & Patrol Inc Shuttle Svcs Amendment 2  
First Alarm Security & Patrol Inc Shuttle Svcs Amendment 1  
First Alarm Security & Patrol Inc Shuttle Svcs Agreement

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Caroline Butler MD, Agreement**

#### **..Title**

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Caroline Butler MD to provide general and critical care surgical services at Natividad for an amount not to exceed \$400,000 for the period January 1, 2022 to December 31, 2022; and
- b. Authorize the Interim Chief Executive Officer or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$40,000) of the original contract amount.

#### **..Report**

##### **RECOMMENDATION:**

It is recommended that the Board of Supervisors:

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Caroline Butler MD to provide general and critical care surgical services at Natividad for an amount not to exceed \$400,000 for the period January 1, 2022 to December 31, 2022; and
- b. Authorize the Interim Chief Executive Officer or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$40,000) of the original contract amount.

##### **SUMMARY/DISCUSSION:**

Natividad received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires critical care surgeons to be available in-house with a 15 minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to maintain a core team of quality surgeons made up of employed and independent contract physicians to provide daily call coverage in the emergency department and follow-up care to patients in the intensive care unit and outpatient clinic.

Natividad would like to enter into an agreement with Dr. Butler, a board certified fellowship trained trauma surgeon to provide general and critical care surgical services as part of the comprehensive trauma services required for a Level II Trauma Center. Dr. Butler will participate in the on-call panel and will be paid a daily rate for the coverage services, which may increase due to availability and the need for coverage, but the rate of pay for services remains the same. In addition to her on-call panel participation, Dr. Butler will also provide outpatient clinic services. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The total cost of this Agreement is \$500,000. The actual cost is contingent upon Dr. Butler's participation in the call panel which may fluctuate based on her availability. Natividad has agreements with multiple providers to ensure sufficient coverage of the trauma services where the total expenditure will not exceed \$1,300,000 annually which is included in Fiscal Year 2021/2022 recommended budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Interim Chief Executive Officer, 783.2553

Attachments:

Agreement

Attachments on file at the Clerk of the Board



## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Muralidhara R. Raju M.D., Fourth Amendment**

#### **TITLE:**

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Fourth Amendment to the Professional and Call Coverage Services Agreement (A-13055) with Muralidhara R. Raju, M.D. to provide neurosurgery services, extending the term by twelve months (January 1, 2022 to December 31, 2022) for a revised full term of March 1, 2016 to December 31, 2022, but without adding funds to the aggregate not to exceed amount; and
- b. Authorize the Interim Chief Executive Officer for Natividad to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$30,000) of the original contract amount per each amendment.

#### **RECOMMENDATION:**

It is recommended that the Board of Supervisors

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Fourth Amendment to the Professional and Call Coverage Services Agreement (A-13055) with Muralidhara R. Raju, M.D. to provide neurosurgery services, extending the term by twelve months (January 1, 2022 to December 31, 2022) for a revised full term of March 1, 2016 to December 31, 2022, but without adding funds to the aggregate not to exceed amount; and
- b. Authorize the Interim Chief Executive Officer for Natividad to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$30,000) of the original contract amount per each amendment.

#### **SUMMARY/DISCUSSION:**

Natividad received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires neurosurgeons provide dedicated call coverage with a 30 minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to develop and sustain a core team of quality neurosurgeons to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit and Specialty Clinic.

Natividad has an agreement with Muralidhara R. Raju M.D., a board certified neurosurgeon, to provide neurosurgery services along with other panel members as part of the comprehensive trauma services required for the Level II Trauma Center. Natividad wishes to amend the agreement to extend the term and add funds to the aggregate amount payable so that Dr. Raju can continue to provide services without interruption. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

There is no cost for this Amendment. The total not to exceed amount of this Agreement is \$1,200,000 for the period March 1, 2016 to December 31, 2022 (82 months). The actual cost is contingent upon the Dr. Raju's level of participation, in the call panel which may fluctuate based on availability. NMC has agreements with multiple neurosurgical providers to ensure sufficient coverage of this service for which the total expenditure will not exceed \$1,300,000 annually and is included in the Fiscal Year 2021/2022 Adopted Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement are required for Level II Trauma Centers and provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2553

Attachments:

Fourth Amendment  
Third Amendment  
Second Amendment  
First Amendment  
Agreement

# **MONTEREY COUNTY BOARD OF SUPERVISORS**

<b>MEETING:</b>	December 7, 2021	<b>AGENDA NO.:</b>	
<b>SUBJECT:</b>	<ul style="list-style-type: none"> <li>a) Approve changes to the standard “Employment Agreement (Hospital Physician)” for Natividad Unit U physician employees as indicated in Attachment A – Summary of Revisions to Standard Employment Agreement (Hospital Physician) for Natividad Unit U physicians as indicated in Attachment A;</li> <li>b) Approve changes to the standard “Public Health Emergency Temporary Employment Agreement (Physician)” for employed emergency temporary physicians at Natividad as indicated in Attachment A;</li> <li>c) Authorize updates to the agreement templates in accordance with local, federal, and/or state law, subject to review and approval by County Counsel;</li> <li>d) Authorize amendments to agreement templates that do not change salary ranges or provision of benefits, and, further, do not significantly change the scope of either party’s obligations or responsibilities, subject to review and approval by County Counsel; and</li> <li>e) Authorize the Hospital Chief Executive Officer to execute agreements for contract employment with Unit U physicians and emergency temporary physicians, by use of the Board-approved standard employment agreement formats, including the benefits set forth herein as applicable, so long as the salary is within the approved salary range for the position, and costs of salary and benefits as applicable are within Natividad’s approved fiscal year budget.</li> </ul>		
<b>DEPARTMENT:</b>	Natividad Medical Center		

## **RECOMMENDATION:**

It is recommended that the Board of Supervisors take the following action:

- a) Approve changes to the standard “Employment Agreement (Hospital Physician)” for Natividad Unit U physician employees as indicated in Attachment A – Summary of Revisions to Standard Employment Agreement (Hospital Physician) for Natividad Unit U physicians as indicated in Attachment A;
- b) Approve changes to the standard “Public Health Emergency Temporary Employment Agreement (Physician)” for employed emergency temporary physicians at Natividad as indicated in Attachment A;
- c) Authorize updates to the agreement templates in accordance with local, federal, and/or state law, subject to review and approval by County Counsel;
- d) Authorize amendments to agreement templates that do not change salary ranges or provision of benefits, and, further, do not significantly change the scope of either party’s obligations or responsibilities, subject to review and approval by County Counsel; and
- e) Authorize the Hospital Chief Executive Officer to execute agreements for contract employment with Unit U physicians and emergency temporary physicians, by use of the Board-approved standard employment agreement formats, including the benefits set forth herein as applicable, so long as the salary is within the approved salary range for the position, and costs of salary and benefits as applicable are within Natividad’s approved fiscal year budget.

## **SUMMARY:**

Natividad recommends a revision to the standard “Employment Agreement (Hospital Physician)” for Unit U physician employees at Natividad and the standard “Public Health Emergency

Temporary Employment Agreement (Physician)” for employed emergency temporary physicians at Natividad, as indicated in Attachment A, in order to fulfill a commitment to provide extended professional liability coverage for Unit U physicians.

#### DISCUSSION:

When physicians join Natividad and the County as employees, they are rostered as additional insureds to BETA’s contract with the County. When they depart the County, the physicians are rolled over from that roster to another roster for continuous coverage for departed providers. The County has maintained continuous coverage under its contract with BETA for departed physicians for at least 20 years. With continuous coverage in place, it is unnecessary for physicians who leave employment at the County to buy extended coverage.

Physicians in the County recently raised the concern that continuous coverage under the County’s contract with BETA was unsatisfactory because theoretically at least the County could end its contract with BETA, triggering the need for departed physicians to purchase tail or nose coverage to cover claims arising after employment at the County. Assurances that physicians have continuous coverage for claims arising after departure and that physicians would not have to purchase their own coverage did not quell some physicians’ concerns. Natividad had difficulty recruiting at least one physician on the ground that the employment agreement template lacked a commitment from the County to obtain and maintain extended coverage should the County ever terminate its contract with BETA.

In an effort to recruit and retain employed physicians, and to remain competitive with other area health care facilities, the Director of Health and the Interim CEO for Natividad recommend including language in the employment agreement templates that affirms that extended coverage would be obtained and maintained should the County ever terminate its contract with BETA. This commitment, to be reflected in the Unit U employment agreement templates, would be consistent with what other healthcare employers typically offer their employees. It is unknown what the future cost of extended coverage would be, but the Director and Interim CEO wish to make this commitment to physicians and are willing to pay for the costs associated with extended coverage out of their own department budgets. A recent quote from BETA for the purchase of tail coverage was a one-time payment of \$3 million.

If the proposed revision regarding extended coverage is approved, Natividad will begin utilizing the revised templates for all new and renewed employment agreements beginning January 1, 2022.

#### OTHER AGENCY INVOLVEMENT:

The recommendations and agreement templates mentioned above were reviewed and approved by County Counsel (with input from outside counsel).

#### FINANCING:

This action does not result in any financial impact at this time, since the County’s active agreement with BETA provides a Continuous Coverage provision.

This action has no impact on the General Fund.

Prepared by:

Janine Bouyea  
NMC Human Resources Administrator  
Natividad

Approved by:

Charles R. Harris, M.D.  
Interim Chief Executive Officer  
Natividad

Dated: November 3, 2021

Attachments: Attachment A  
Resolution

## Attachment A

### **Summary of Revisions to Standard Physician Employment Agreements for Natividad**

*Upon completion of review by County Counsel, Natividad recommends the following revisions to the "Employment Agreement (Hospital Physician)" for Unit U employed physicians and the "Public Health Emergency Temporary Employment Agreement (Physician)" for employed emergency temporary physicians at Natividad, as indicated below.*

#### **UNIT U PHYSICIAN EMPLOYEE PROFESSIONAL LIABILITY PROVISION ADDING PROMISE TO PAY AND MAINTAIN EXTENDED REPORTING PERIOD AT COUNTY' S EXPENSE**

### **EMPLOYMENT AGREEMENT (HOSPITAL PHYSICIAN)**

#### **EXHIBIT "A"**

#### **TERMS AND CONDITIONS**

##### **V. Employment Benefits and Benefit Programs.**

**B. Professional Liability Insurance Benefit.** In addition to the general liability coverage that Monterey County carries on each and every Employee, the Employer shall, at its own cost and expense, obtain and maintain in force during the term hereof a professional liability insurance policy or policies, in amounts to be determined by Employer covering only those medical services and administrative services rendered by the Employee within the course and scope of his/her employment hereunder. Such insurance coverage shall include any self-insured retention by Employer. Employer may change deductibles, modify any self-insured retention, and/or adopt any other insurance arrangement as Employer deems appropriate within its sole discretion, so long as Employer maintains the minimum liability insurance coverage for the medical and administrative services rendered by the Employee that is required by the Hospital Medical Staff Bylaws, as currently amended.

1. The Employer maintains "claims made" professional liability insurance coverage. As a condition of employment, Employee shall be required from time to time to complete all insurance forms and supply other information deemed necessary or appropriate by Employer or by any insurer who provides or may provide coverage to Employer.

2. **"Continuous Coverage."** Because Employer has procured professional liability insurance covering Employee on a "claims made" basis, Employer shall hereafter at its sole cost and expense obtain and maintain "Continuous Coverage" that provides professional liability coverage to the Employee after this agreement expires or terminates for occurrences during employment. The Continuous Coverage shall be in such amounts as Employer deems appropriate for medical services and administrative services rendered by the Employee within the course and scope of his/her employment hereunder. ~~The Continuous Coverage will expire or terminate if~~ If the current underlying insurance agreement between Employer and its insurance carrier expires or terminates, the Continuous Coverage will expire or terminate and unless Extended Reporting Period coverage or Prior Acts coverage shall be ~~is~~ obtained and maintained at Employer's sole cost and expense.

3. **Investigation of Professional Liability Claims.** To the extent that (1) a professional liability insurance policy or policies is/are provided pursuant to this Paragraph V.B.3, and/or (2) the Employee was acting within the course and scope of his/her duties under this Agreement at the time of the alleged act or omission, the insurer and/or Employer shall have the complete authority to process and administer any investigation and/or defense of any claims brought either (1) under the professional liability insurance policy, or any claim within the retained limits of such policy, or (2) based



on the employer-Employee relationship, on behalf of or for the benefit of Employee. Such authority shall include, without limiting the foregoing, authority to appoint an agent to process and administer the investigation and/or defense of (i) all claims within the limits of such professional liability policy, and (ii) all claims within the retained limits of such professional liability policy. The applicable provisions of the Governmental Tort Claims Act, Government Code §810, *et seq.*, shall govern the Employer's duty to defend and indemnify the Employee. Employee shall have a duty to cooperate fully with Employer and/or the insurer in any and all such matters, without additional compensation, in the prosecution and/or defense of any threatened or initiated legal proceeding, claim, investigation, or hearing of any nature whatsoever with respect to which the Employer's and/or Employee's liability is at issue or the Employer is/ may be entitled to indemnification hereunder. Such duty shall survive the termination of this Agreement for any incident(s) occurring, either all or in part, within the term of this Agreement.

## **PUBLIC HEALTH EMERGENCY TEMPORARY EMPLOYMENT AGREEMENT (PHYSICIAN)**

### **EXHIBIT "A"**

#### **TERMS AND CONDITIONS**

##### **V. Employment Benefits and Benefit Programs.**

**B. Professional Liability Insurance Benefit.** In addition to the general liability coverage that Monterey County carries on each and every Employee, the Employer shall, at its own cost and expense, obtain and maintain in force during the term hereof a professional liability insurance policy or policies, in amounts to be determined by Employer covering only those medical services and administrative services rendered by the Employee within the course and scope of his/her employment hereunder. Such insurance coverage shall include any self-insured retention by Employer. Employer may change deductibles, modify any self-insured retention, and/or adopt any other insurance arrangement as Employer deems appropriate within its sole discretion, so long as Employer maintains the minimum liability insurance coverage for the medical and administrative services rendered by the Employee that is required by the Hospital Medical Staff Bylaws, as currently amended.

1. The Employer maintains "claims made" professional liability insurance coverage. As a condition of employment, Employee shall be required from time to time to complete all insurance forms and supply other information deemed necessary or appropriate by Employer or by any insurer who provides or may provide coverage to Employer.

~~2. **"Tail" Coverage.** Because Employer has procured professional liability insurance covering EMPLOYEE on a "claims made" basis, Employer shall hereafter at its sole cost and expense obtain and maintain extended reporting coverage ("Tail Coverage") that covers the Employee when any of the following occur: (i) this Agreement terminates or expires; or (ii) there is any further change in professional liability coverage; or (iii) there is an amendment, reduction or other material change in the then-existing professional liability coverage for Employee, if such termination, expiration, amendment, reduction or other material change in professional liability insurance coverage would otherwise result in a gap in Employee coverage. Tail Coverage shall have liability limits in the amounts set forth above, and shall continue in existence until the longest statute of limitations period for professional liability for acts and omissions has expired.~~

~~2. **"Continuous Coverage."** Because Employer has procured professional liability insurance covering Employee on a "claims made" basis, Employer shall hereafter at its sole cost and expense obtain and maintain "Continuous Coverage" that provides professional liability coverage to the~~

Employee after this agreement expires or terminates for occurrences during employment. The Continuous Coverage shall be in such amounts as Employer deems appropriate for medical services and administrative services rendered by the Employee within the course and scope of his/her employment hereunder. If the current underlying insurance agreement between Employer and its insurance carrier expires or terminates, the Continuous Coverage will expire or terminate and Extended Reporting Period coverage or Prior Acts coverage shall be obtained and maintained at Employer's sole cost and expense.

**3. Investigation of Professional Liability Claims.** To the extent that (1) a professional liability insurance policy or policies is/are provided pursuant to this Paragraph V.B.3, and/or (2) the Employee was acting within the course and scope of his/her duties under this Agreement at the time of the alleged act or omission, the insurer and/or Employer shall have the complete authority to process and administer any investigation and/or defense of any claims brought either (1) under the professional liability insurance policy, or any claim within the retained limits of such policy, or (2) based on the employer-Employee relationship, on behalf of or for the benefit of Employee. Such authority shall include, without limiting the foregoing, authority to appoint an agent to process and administer the investigation and/or defense of (i) all claims within the limits of such professional liability policy, and (ii) all claims within the retained limits of such professional liability policy. The applicable provisions of the Governmental Tort Claims Act, Government Code §810, *et seq.*, shall govern the Employer's duty to defend and indemnify the Employee. Employee shall have a duty to cooperate fully with Employer and/or the insurer in any and all such matters, without additional compensation, in the prosecution and/or defense of any threatened or initiated legal proceeding, claim, investigation, or hearing of any nature whatsoever with respect to which the Employer's and/or Employee's liability is at issue or the Employer is/may be entitled to indemnification hereunder. Such duty shall survive the termination of this Agreement for any incident(s) occurring, either all or in part, within the term of this Agreement.



## BOARD REPORT

### **..Title**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an amendment No. 4 to the agreement (A-14280) with Optuminsight, Inc. for perioperative and case advisor consulting services to analyze and advise regarding the quantity and quality of certain patient procedures, adding \$234,000 for a revised total agreement amount not to exceed \$ 2,454,000, with no change to the agreement term March 26, 2019 through March 31, 2025.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an amendment No. 4 to the agreement (A-14280) with Optuminsight, Inc. for perioperative and case advisor consulting services to analyze and advise regarding the quantity and quality of certain patient procedures, adding \$234,000 for a revised total agreement amount not to exceed \$ 2,454,000, with no change to the agreement term March 26, 2019 through March 31, 2025.

#### **SUMMARY/DISCUSSION:**

Optuminsight Advisory Services specializes in helping hospitals and healthcare systems address efficiency challenges pertaining to surgical and other related procedures with expert guidance, insights, strategies, and implementation support to improve processes and capture additional volume. Optum's team continues to provide leadership in the following areas: improve volume growth by effectively organizing the scheduling process, improve customer service for both patients and physicians by improving access, adjust surgical suite numbers to optimize labor and productivity of staff, improve pre-procedure preparations to prevent delays and cancellations, improve surgery efficiency - length of procedures, and improve surgeons and specialists engagement in governing room capacity management.

This amendment No. 4 adds physician advisory services including case reviews and appeals assistance to support utilization review recommendations such as level of care, admission status, and clinical appeal management. Utilization review is essential to billing compliance and is required by CMS and Medi-Cal. Medi-Cal require that each hospital day is adjudicated through the utilization review process. Any hospital day(s) with questionable level of care or admit status need to be reviewed by a California licensed physician who is not involved in the care of the patient; no Medi-Cal claims can be submitted until this process is completed.

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this amendment no. 4 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment no. 4

has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 12, 2021.

**FINANCING:**

The cost for this amendment is \$234,000 of which has been included in the Fiscal Year 2021-22 Adopted Budget and remaining balances will be included in corresponding years.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This amendment is for executive level consulting services, the outcome of which will contribute to a more efficient use of resources within the organization. Services also include analysis and recommendation regarding patient procedures with regards to improvements in efficiency.

- ☐ Economic Development
- ☒ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Daniel Leon CFO, 783-2561

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

- Optuminsight amendment no. 4
- Optuminsight amendment no. 3
- Optuminsight amendment no. 2
- Optuminsight amendment no. 1
- Optuminsight, Inc. Agreement

# MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

## **Renovo Solutions LLC, Amendment No. 2**

**Legistar Number: A 20-178**

### **..Title**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14229) with Renovo Solutions LLC per Request for Proposals (RFP) 9600-70 for preventative maintenance plus repairs on biomedical equipment, increasing the total agreement amount by an additional \$921,000 for a revised total agreement amount not to exceed \$3,273,284 with no change to the agreement term of March 1, 2019 through February 28, 2022.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14229) with Renovo Solutions LLC per Request for Proposals (RFP) 9600-70 for preventative maintenance plus repairs on biomedical equipment, increasing the total agreement amount by an additional \$921,000 for a revised total agreement amount not to exceed \$3,273,284 with no change to the agreement term of March 1, 2019 through February 28, 2022.

#### **SUMMARY/DISCUSSION:**

In 2018, Natividad issued a Request for Proposals (RFP) #9600-70 for preventative maintenance plus repairs on biomedical equipment at the hospital. Four bids were received and after a detailed analysis and selection process Renovo Solutions was awarded the agreement which the Board of Supervisors approved on February 12, 2019.

The Board approved Amendment No. 1 to this Agreement in June of 2020 at which time diagnostic imaging equipment was added to the service contract with Renovo for maintenance and repair in addition to the biomedical equipment.

Renovo bills its service fees in two different manners. Covered items on the inventory list are billed a monthly flat fee to include preventive maintenance and most repair work. For items not covered on the inventory list (such as new equipment and products past their warranty period) they are charged time and materials for preventive maintenance and repair work. During the COVID-19 pandemic, the needs of the hospital were dynamic and fluid in regards to the type of equipment needed to combat the pandemic. Additionally, departments were requesting more equipment in order to keep up with the demand of a higher census and higher acuity level of the patients our hospital was treating. There have been more than 650 pieces of new equipment added to Natividad's inventory during the pandemic. Regulatory bodies, such as The Joint Commission, require that the hospital place all medical equipment into an inventory database and manage the equipment according to patient risk. As a result, Natividad has incurred higher than anticipated time and materials expenses with its existing Renovo agreement to cover parts, service, and preventive maintenance of the new pieces of equipment.

Therefore at this time Natividad is requesting an additional \$921,000 to last through expiration in February 2022 as projected. Natividad is currently working with Renovo to explore alternate pricing

structures which would minimize the time and materials portion of this Agreement.

**OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this amendment No. 2 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 12, 2021.

**FINANCING:**

The cost for this amendment is \$921,000, all of which is included in the Fiscal Year 2021-22 Adopted Budget.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This request ensures that NMC's biomedical equipment is properly maintained for compliance and safety purposes which contributes to the improved health and wellness for patients.

- ☐ Economic Development
- ☒ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Andrea Rosenberg, Hospital Assistant Administrator, 783-2562  
Approved by: Dr. Charles Harris, Interim Chief Executive Officer, 783-2553

Attachments:

Renovo Solutions LLC Amendment No. 2  
Renovo Solutions LLC Amendment No. 1  
Renovo Solutions Agreement (awarded per RFP 9600-70)

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Education Agreement with Vanderbilt University**

**Legistar Number:** \_\_\_\_\_

#### **..Title**

- a. Authorize the Chief Executive Officer (“CEO”) for Natividad Medical Center (NMC) or his designee to execute an education agreement with Vanderbilt University for school’s students to obtain clinical experience required by the school’s program, with a three (3) year agreement term effective when signed by both parties;
- b. Approve the CEO for NMC’s recommendation to accept non-standard risk provisions (insurance and indemnification); and
- c. Authorize the Chief Executive Officer for NMC or his designee to execute up to two (2) future amendments to the agreement which do not significantly alter the scope of work.

#### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an education agreement with Vanderbilt University for school’s students to obtain clinical experience required by the school’s program, with a three (3) year agreement term effective when signed by both parties;
- b. Approve the CEO for NMC’s recommendation to accept non-standard risk provisions (insurance and indemnification); and
- c. Authorize the Chief Executive Officer for NMC or his designee to execute up to two (2) future amendments to the agreement which do not significantly alter the scope of work.

#### **SUMMARY/DISCUSSION:**

Natividad strives to offer the highest quality care and best outcomes to patients and families. At the same time, the organization promotes professional development and continuous skill acquisition among staff for the betterment of the community. One way we achieve this at Natividad is to support clinical affiliation agreement(s) with colleges and universities for specific clinical programs that suit the needs of the organization and the community it serves. Natividad would like to renew the agreement with Vanderbilt University for the Nurse Practitioner Program. This program can benefit Natividad in terms of talent acquisition following completion of clinical rotation in the event that the hospital needs to fill vacant positions for Nurse Practitioner(s).

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this education agreement as to form. The education agreement has also been reviewed and approved by NMC’s Board of Trustees on November 12, 2021.

#### **FINANCING:**

There is no cost associated with this education agreement.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Natividad is dedicated to the people of Monterey County to provide the best possible care to each patient. As a teaching hospital, it is essential to support professional development and upward career mobility through partnership with colleges and universities. Supporting the clinical affiliation with Vanderbilt University leads to a stronger workforce which strengthens economic development and growth opportunities within Monterey County. The Nurse Practitioner Program of Vanderbilt University can yield qualified professional Nurse Practitioners (NP), some of which are likely to reside in Monterey County working as NPs, thereby strengthening the pool of medical professionals in the area, and further enhancing healthcare opportunities for Monterey County residents.

☒ Economic Development

☐ Administration

☒ Health and Human Services

☐ Infrastructure

☐ Public Safety

Prepared by: Maria Lourdes Escolta, Director of Nursing Education, 783-2851

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:

Education Agreement with Vanderbilt University

Attachments on file with the Clerk of the Board

## **..Title**

Consider finding, pursuant to AB 361, that the COVID-19 pandemic state of emergency declared by Governor Newsom is still in effect; the Natividad Medical Center (“Natividad”) Board of Trustees has reconsidered the circumstances of the state of emergency; and the Monterey County Health Officer continues to recommend social distancing measures for meetings of the legislative bodies.

## **..Report**

### **RECOMMENDATION:**

It is recommended that the Natividad Medical Center (“Natividad”) Board of Trustees finds, pursuant to AB 361, that the COVID-19 pandemic state of emergency declared by Governor Newsom is still in effect; the Natividad Board of Trustees has reconsidered the circumstances of the state of emergency; and the Monterey County Health Officer continues to recommend social distancing measures for meetings of the legislative bodies.

### **SUMMARY/DISCUSSION:**

On September 16, 2021, Governor Newsom signed AB 361. This legislation amends the Brown Act to allow meeting bodies subject to the Brown Act to meet via teleconference during a proclaimed state of emergency in accordance with teleconference procedures established by AB 361 rather than under the Brown Act’s more narrow standard rules for participation in a meeting by teleconference. AB 361 provides that if a state or local health official recommends social distancing, a legislative body may meet remotely after September 30, 2021, provided that within 30 days of the first meeting after September 30, and every 30 days thereafter, the legislative body finds 1) the Governor’s proclaimed state of emergency is still in effect; 2) the legislative body has reconsidered the circumstances of the state of emergency, and 3) either the Monterey County Health Officer continues to recommend social distancing measures for meetings of legislative bodies or the state of emergency continues to directly impact the ability of the members to meet in person.

The Monterey County Health Officer has recommended social distancing measures for meetings of legislative bodies, so the Natividad Board of Trustees was able to meet remotely the first time after September 30, 2021, i.e., October 8, 2021. In order to continue meeting, the Natividad Board of Trustees and Natividad Board of Trustees Finance Committee made findings at a joint special meeting on October 29, 2021 in order to meet remotely on November 12th.

Staff recommends making the appropriate findings at the Board of Trustees’ November 12th regular meeting in order to continue to meet remotely on December 10, 2021. A special meeting will be required later in December in order to meet remotely at the Board of Trustees’ January 14<sup>th</sup> meeting.

### **OTHER AGENCY INVOLVEMENT:**

The Interim CEO concurs with this recommendation.

### **FINANCING:**

The only financial impact is the continuing cost of teleconferencing.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The report is intended to assist Natividad in the provision of reliable and high quality patient care and of the safety of patients and their families, County staff and officials, and the public.

☐ Economic Development

☒ Administration

☒ Health and Human Services

☒ Infrastructure

☐ Public Safety

..Prepared and approved by: Stacy L. Saetta, x5045, Chief Deputy County Counsel

Attachments:

A. AB 361

B. Monterey County Health Officer Recommendation





# FINANCIAL STATEMENTS

## SEPTEMBER, 2021

10/28/2021

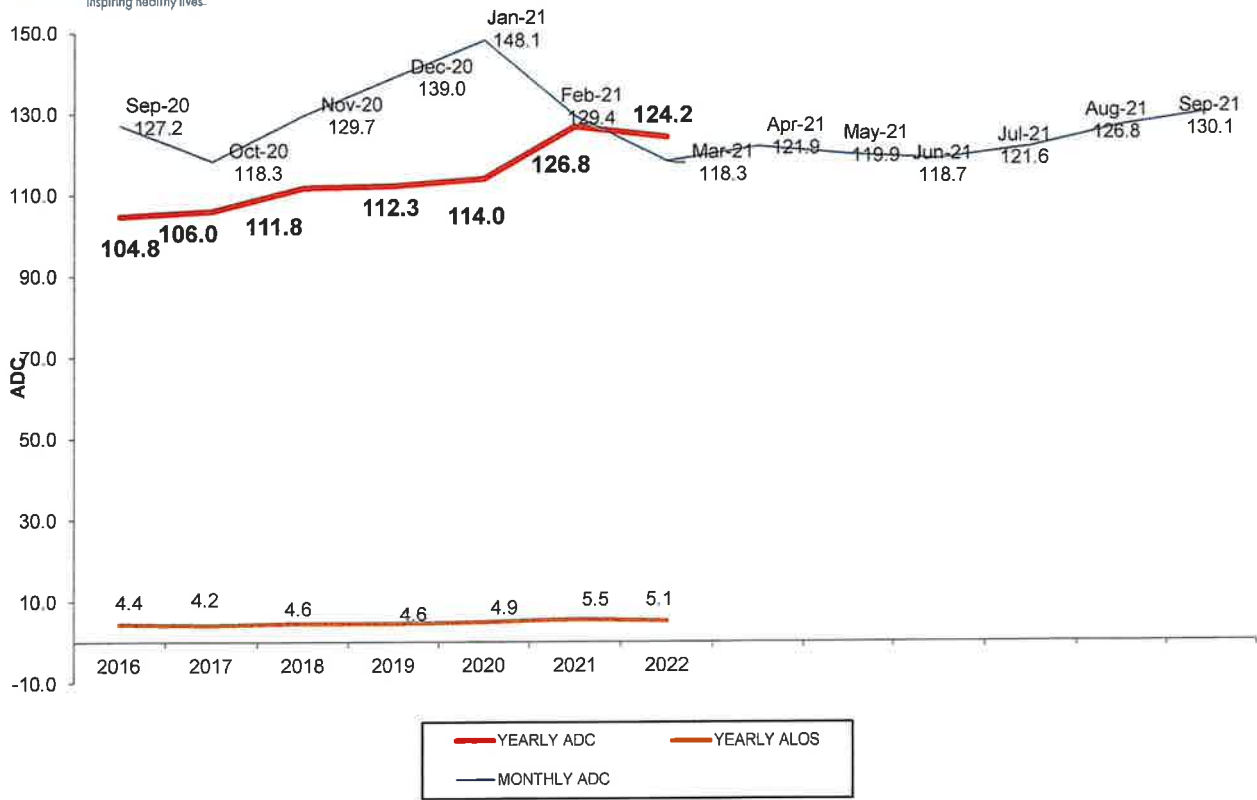


## **FINANCIAL STATEMENTS**

**SEPTEMBER, 2021**

### **I N D E X**

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2	STATISTICAL REPORT
4	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS TO BUDGET
5	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS PER APD
6	BALANCE SHEET
7	SCHEDULE OF STATE / COUNTY RECEIVABLES
8	STATEMENT OF CASH FLOWS
9	RECONCILIATION OF GOVERNMENT FUNDING
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11	CASH SCHEDULE FOR F/Y 21-22



**NATIVIDAD  
STATISTICAL REPORT  
SEPTEMBER 30, 2021**

Month-To-Date					Year-To-Date					
07-21	08-21	09-21	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS	CY/PY				
1	193	219	244	215	NICU	15	659	656	648	1.23%
2	1,719	1,805	1,851	1,535	Med/Surg	57	4,707	5,375	5,433	-1.07%
3	218	228	279	194	ICU	10	594	725	944	-23.20%
4	42	69	56	61	Peds	12	187	167	90	85.56%
5	834	847	660	687	Acute Rehab	28	2,107	2,341	2,136	9.60%
6	296	307	350	272	OB/Gyn	27	834	953	901	5.77%
7	3,302	3,475	3,440	2,964	TOTAL ACUTE	149	9,088	10,217	10,152	0.64%
8	468	455	462	456	Psychiatric	19	1,398	1,385	1,437	-3.62%
9	3,770	3,930	3,902	3,420	TOTAL DAYS	168	10,486	11,602	11,589	0.11%
10	273	315	295	276	Nursery	18	848	883	934	-5.46%
AVERAGE DAILY CENSUS										
11	79.6	84.8	92.7	75.9	Acute	121	75.9	85.6	87.1	-1.72%
12	26.9	27.3	22.0	22.9	Acute Rehab	28	22.9	25.4	23.2	9.48%
13	15.1	14.7	15.4	15.2	Psychiatric	19	15.2	15.1	15.6	-3.21%
14	121.6	126.8	130.1	114.0	TOTAL	168	114.0	126.1	126.0	0.08%
15	8.8	10.2	9.8	9.2	Nursery	18	9.2	9.6	10.2	-5.88%
PERCENTAGE OF OCCUPANCY										
16	65.8%	70.1%	76.6%	62.7%	Acute		62.7%	70.7%	72.0%	-1.7%
17	96.1%	97.5%	78.6%	81.8%	Acute Rehab		81.8%	90.7%	96.7%	-6.2%
18	79.5%	77.4%	81.1%	80.0%	Psychiatric		80.0%	79.5%	82.1%	-3.2%
19	72.4%	75.5%	77.4%	67.9%	TOTAL		67.9%	75.1%	76.8%	-2.3%
20	48.9%	56.7%	54.4%	51.1%	Nursery		51.1%	53.3%	56.7%	-5.9%
ADMISSIONS										
21	629	683	648	601	Acute		1,843	1,960	1,812	8.17%
22	58	55	48	54	Acute Rehab		166	161	163	-1.23%
23	54	36	44	60	Psychiatric		184	134	134	0.00%
24	741	774	740	715	TOTAL		2,193	2,255	2,109	6.92%
25	173	192	178	166	Nursery		510	543	570	-4.74%
26	175	199	189	176	Deliveries		540	563	584	-3.60%
DISCHARGES										
27	618	639	641	612	Acute		1,876	1,898	1,773	7.05%
28	57	57	51	60	Acute Rehab		184	165	166	-0.60%
29	56	36	48	54	Psychiatric		166	140	133	5.26%
30	731	732	740	726	TOTAL		2,226	2,203	2,072	6.32%
31	162	172	158	149	Nursery		455	492	523	-5.93%
AVERAGE LENGTH OF STAY										
32	5.1	5.1	5.3	4.8	Acute(Hospital wide no babies)		4.8	5.1	5.5	-7.27%
33	14.4	15.4	13.8	12.7	Acute Rehab		12.7	14.5	13.1	10.69%
34	2.5	2.5	2.7	2.8	OB/Gyn		2.8	2.6	2.4	8.33%
35	8.7	12.6	10.5	7.6	Psychiatric		7.6	10.3	10.7	-3.74%
36	1.6	1.6	1.7	1.7	Nursery		1.7	1.6	1.6	0.00%
OUTPATIENT VISITS										
37	4,269	4,992	4,713	4,450	Emergency Room		13,648	13,974	10,935	27.79%
38	548	563	555	558	ER Admits		1,712	1,666	1,589	4.85%
39	74.0%	72.7%	75.0%	78.0%	ER Admits as a % of Admissions		78.1%	73.9%	75.3%	-1.94%
40	6,020	5,910	6,100	5,993	Clinic Visits		18,379	18,030	15,888	13.48%
ANCILLARY PROCEDURES BILLED										
41	51,923	56,733	56,428	47,334	Lab Tests		145,158	165,084	154,190	7.07%
42	3,697	3,938	3,770	2,946	Radiology Procedures		9,036	11,405	9,869	15.56%
43	203	198	230	197	MRI Procedures		605	631	609	3.61%
44	120	113	81	145	Nuclear Med Procedures		445	314	255	23.14%
45	1,214	1,231	1,300	1,098	Ultrasound Procedures		3,366	3,745	3,510	6.70%
46	1,890	1,977	2,030	1,750	CT Scans		5,366	5,897	5,176	13.93%
47	402	378	366	346	Surgeries		1,038	1,146	1,141	0.44%
48	7.85	7.55	7.63	7.87	FTE'S PER AOB		7.87	7.67	8.13	-5.66%
49	1,349.0	1,385.0	1,395.2	1,293.9	TOTAL PAID FTE'S		1,293.9	1,374.6	1,378.4	-0.28%
50	5,328	5,686	5,487	4,932	ADJUSTED PATIENT DAYS		15,122	16,498	15,686	5.18%

**NATIVIDAD**  
**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED**  
**FOR FY2022**

	JUL-21	AUG-21	SEP-21	OCT-21	NOV-21	DEC-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	YTD
<b>REVENUE</b>													
<b>Patient Revenue:</b>													
1 Inpatient	\$ 76,889,231	\$ 76,760,079	\$ 78,970,069	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 232,619,379
2 Pro Fees	2,501,994	3,577,745	2,969,087	-	-	-	-	-	-	-	-	-	9,048,826
3 Outpatient	32,818,260	35,889,936	33,282,272	-	-	-	-	-	-	-	-	-	101,990,468
4 Total Patient Revenue	112,209,485	116,227,760	115,221,428	-	-	-	-	-	-	-	-	-	343,658,673
<b>Deductions from revenue:</b>													
5 Contractual Deductions	81,597,860	85,314,572	84,910,889	-	-	-	-	-	-	-	-	-	251,823,121
6 Bad Debt	6,348,305	5,288,901	5,829,677	-	-	-	-	-	-	-	-	-	17,266,883
7 Unable to Pay	239,324	392,297	375,729	-	-	-	-	-	-	-	-	-	1,007,350
8 Total Contractual Discounts	88,185,289	90,995,770	90,916,295	-	-	-	-	-	-	-	-	-	270,097,354
9 Net Patient Revenue	24,024,196	25,231,990	24,305,133	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	73,561,319
10 As a percent of Gross Revenue	21.41%	21.71%	21.09%										21.41%
11 Total Government Funding	5,241,987	5,559,105	5,241,987	-	-	-	-	-	-	-	-	-	16,043,079
<b>Other Operating Revenue:</b>													
12 Rent Income	117,884	121,147	119,521	-	-	-	-	-	-	-	-	-	358,552
13 Interest Income	251,951	251,951	251,951	-	-	-	-	-	-	-	-	-	755,853
14 NMF Contribution	60,000	60,000	60,000	-	-	-	-	-	-	-	-	-	180,000
15 Other Income	294,618	312,602	321,605	-	-	-	-	-	-	-	-	-	928,825
16 Total Other Operating Revenue	724,453	745,700	753,077	-	-	-	-	-	-	-	-	-	2,223,230
17 TOTAL REVENUE	29,990,636	31,536,795	30,300,197	-	-	-	-	-	-	-	-	-	91,827,628
<b>EXPENSE</b>													
18 Salaries, Wages & Benefits	16,165,713	18,887,897	16,631,730	-	-	-	-	-	-	-	-	-	49,685,340
19 Registry	963,851	595,103	1,270,743	-	-	-	-	-	-	-	-	-	2,829,697
20 Phys/Residents SWB & Contract Fees	4,176,569	4,655,658	3,885,230	-	-	-	-	-	-	-	-	-	12,497,457
21 Purchased Services	3,238,042	3,076,178	3,165,590	-	-	-	-	-	-	-	-	-	9,479,810
22 Supplies	2,876,091	3,060,028	2,871,177	-	-	-	-	-	-	-	-	-	8,807,296
23 Insurance	352,984	352,985	352,984	-	-	-	-	-	-	-	-	-	1,058,953
24 Utilities and Telephone	316,633	516,886	442,884	-	-	-	-	-	-	-	-	-	1,276,403
25 Interest Expense	68,997	68,997	68,996	-	-	-	-	-	-	-	-	-	206,990
26 Depreciation & Amortization	992,314	990,754	997,548	-	-	-	-	-	-	-	-	-	2,980,616
27 Other Operating Expense	431,788	437,157	642,867	-	-	-	-	-	-	-	-	-	1,411,812
28 TOTAL EXPENSE	29,582,982	30,641,643	30,009,749	-	-	-	-	-	-	-	-	-	90,234,374
29 NET INCOME(LOSS)	407,654	895,152	290,448	-	-	-	-	-	-	-	-	-	1,593,254
<b>Normalization for Extraordinary Items</b>													
30	-	-	-	-	-	-	-	-	-	-	-	-	-
31	-	-	-	-	-	-	-	-	-	-	-	-	-
32	-	-	-	-	-	-	-	-	-	-	-	-	-
33 Families First C-19 Response	-	(317,118)	-	-	-	-	-	-	-	-	-	-	(317,118)
34 Total Extraordinary Items	-	(317,118)	-	-	-	-	-	-	-	-	-	-	(317,118)
34 NET INCOME BEFORE Extraordinary Items	\$ 407,654	\$ 578,034	\$ 290,448	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,276,136
<b>CAPITAL CONTRIBUTIONS</b>													
36 County Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
37 CHANGE IN NET ASSETS	\$ 407,654	\$ 895,152	\$ 290,448	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,593,254

**NATIVIDAD**  
**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS**  
**AS OF SEPTEMBER, 2021**

CURRENT MONTH					YEAR-TO-DATE				
Actual	Budget	Variance fav. (unfav) \$ VAR.	% VAR		Actual	Budget	Variance fav. (unfav) \$ VAR.	% VAR	Prior Yr
<b>R E V E N U E</b>									
<b>Patient Revenue:</b>									
1	\$ 78,970,069	\$ 69,069,274	\$ 9,900,795	14.3	\$ 232,619,379	\$ 211,812,428	\$ 20,806,951	9.8	\$ 235,311,078
2	2,969,087	2,062,632	906,455	43.9	9,048,826	6,325,432	2,723,394	43.1	7,231,310
3	33,282,272	31,446,732	1,835,540	5.8	101,990,468	96,436,658	5,553,810	5.8	83,676,067
4	115,221,428	102,578,638	12,642,790	12.3	343,658,673	314,574,518	29,084,155	9.2	326,218,455
<b>Deductions from Revenue</b>									
5	84,910,889	77,339,783	(7,571,106)	(9.8)	251,823,121	237,175,335	(14,647,786)	(6.2)	241,672,717
6	5,629,677	3,221,491	(2,408,186)	(74.8)	17,268,883	9,879,239	(7,387,644)	(74.8)	13,085,829
7	375,729	476,113	100,384	21.1	1,007,350	1,460,081	452,731	31.0	487,423
8	90,918,295	81,037,387	(9,878,908)	(12.2)	270,097,354	248,514,555	(21,582,699)	(8.7)	255,245,989
9	24,305,133	21,541,251	2,763,882	12.8	73,561,319	66,059,863	7,501,456	11.4	70,972,486
10	21.09%	21.00%			21.41%	21.00%			21.76%
<b>Total Contractual Discounts</b>									
<b>Net Patient Revenue</b>									
<b>As a percent of Gross Revenue</b>									
11	5,241,987	5,231,876	10,111	0.2	16,043,079	15,695,628	347,451	2.21	17,744,570
<b>Total Government Funding</b>									
<b>Other Operating Revenue:</b>									
12	119,521	117,833	1,688	1.4	358,552	353,499	5,053	1.4	347,296
13	251,951	251,951	-	-	755,853	755,853	0	-	673,490
14	60,000	60,000	-	-	180,000	180,000	0	-	181,480
15	321,605	346,001	(24,396)	(7.1)	928,825	1,038,003	(109,178)	(10.5)	1,194,479
16	753,077	775,785	(22,708)	(2.9)	2,223,230	2,327,355	(104,125)	(4.5)	2,396,745
<b>Total Other Operating Revenue</b>									
17	30,300,197	27,548,912	2,751,285	10.0	91,827,628	84,082,846	7,744,782	9.2	91,113,801
<b>TOTAL REVENUE</b>									
<b>EXPENSE</b>									
18	16,631,730	15,986,019	(665,711)	(4.2)	49,685,331	48,630,071	(1,055,260)	(2.2)	49,645,933
19	1,270,743	139,118	(1,131,625)	(813.4)	2,829,697	426,628	(2,403,069)	(563.3)	3,753,440
20	3,665,230	3,420,899	(244,331)	(7.1)	12,497,466	10,372,883	(2,124,583)	(20.5)	10,417,922
21	3,165,590	3,039,537	(126,053)	(4.1)	9,479,810	9,262,427	(217,383)	(2.3)	9,095,949
22	2,871,177	2,173,324	(697,853)	(32.1)	8,807,296	6,664,878	(2,142,418)	(32.1)	7,983,100
23	352,984	365,010	12,026	3.3	1,058,953	1,095,030	36,077	3.3	981,562
24	442,884	284,325	(158,559)	(55.8)	1,276,403	871,931	(404,472)	(46.4)	1,049,147
25	68,996	56,826	(12,170)	(21.4)	208,990	174,264	(32,726)	(18.8)	250,478
26	997,548	997,955	407	0.0	2,980,616	3,060,399	79,783	2.6	2,891,939
27	542,867	507,250	(35,617)	(7.0)	1,411,812	1,555,576	143,764	9.2	1,839,359
28	30,009,749	28,950,263	(3,059,486)	(11.4)	90,234,374	82,114,087	(8,120,287)	(9.9)	87,888,829
<b>TOTAL EXPENSE</b>									
29	290,448	598,649	(308,201)	(51.5)	1,593,254	1,968,759	(375,505)	(19.1)	3,224,972
<b>NET INCOME(LOSS)</b>									
<b>CAPITAL CONTRIBUTIONS</b>									
30	-	-	-	-	-	-	-	-	-
31	-	-	-	-	-	-	-	-	-
32	-	-	-	-	-	-	-	-	-
33	-	-	-	-	-	-	-	-	-
34	\$ 290,448	\$ 598,649	\$ (308,201)	(51.5) %	\$ 1,593,254	\$ 1,968,759	\$ (375,505)	(19.1) %	\$ 3,224,972
<b>CHANGE IN NET ASSETS</b>									

**NATIVIDAD**  
**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY**  
**AS OF SEPTEMBER, 2021**

CURRENT MONTH					YEAR-TO-DATE				
		Variance fav. (unfav)					Variance fav. (unfav)		
Actual	Budget	\$ VAR.	% VAR		Actual	Budget	\$ VAR.	% VAR	Prior Yr
5,487	5,096	391	7.7%		16,498	15,122	1,376	9.1%	15,686

**NATIVIDAD  
BALANCE SHEET  
AS OF SEPTEMBER 30, 2021**

CURRENT MONTH					YEAR - TO - DATE				
	BEGINNING	ENDING	INC/(DEC)	% CHG.		BEGINNING	ENDING	INC/(DEC)	% CHG.
1	\$ 67,416,565	\$ 60,792,427	\$ (6,624,138)	(9.8) %	CURRENT ASSETS	\$ 73,077,248	\$ 60,792,427	\$ (12,284,821)	(16.8) %
2	40,445,618	40,445,618	-	-	CASH	40,445,618	40,445,618	-	-
3	48,804,392	51,926,984	3,122,592	6.4	FUND AID	49,357,316	51,926,984	2,569,668	5.2
4	24,989,290	33,794,179	8,804,889	35.2	ACCOUNTS RECEIVABLE NET	25,562,837	33,794,179	8,231,342	32.2
5	5,291,953	5,467,502	175,549	3.3	STATE/COUNTY RECEIVABLES	5,263,194	5,467,502	204,308	3.9
6	4,950,767	5,246,159	295,392	6.0	INVENTORY	4,333,064	5,246,159	913,095	21.1
7	191,898,585	197,672,869	5,774,284	3.0	PREPAID EXPENSE	198,039,277	197,672,869	(366,408)	(0.2)
					TOTAL CURRENT ASSETS	338,128,113	341,773,641	3,645,528	1.1
8	338,668,625	341,773,641	3,105,016	0.9	PROPERTY, PLANT & EQUIPMENT	(209,247,777)	(212,228,850)	(2,981,073)	(1.4)
9	(211,231,434)	(212,228,850)	(997,416)	(0.5)	LESS: ACCUMULATED DEPRECIATION	128,880,336	129,544,791	664,455	0.5
10	127,437,191	129,544,791	2,107,600	1.7	NET PROPERTY, PLANT & EQUIPMENT	212,311,088	211,528,071	(783,017)	(0.4)
11	211,668,554	211,528,071	(140,483)	(0.1)	OTHER ASSETS	-	-	-	-
					INVESTMENTS	-	-	-	-
12	-	-	-	-	HELD FOR CONSTRUCTION	-	-	-	-
13	-	-	-	-	ACCRUED INTEREST RECEIVABLE	-	-	-	-
14	-	-	-	-	FUNDS IN TRUST	-	-	-	-
					TOTAL INVESTMENTS	-	-	-	-
15	\$ 531,004,330	\$ 538,745,731	\$ 7,741,401	1.5 %	TOTAL ASSETS	\$ 539,230,701	\$ 538,745,731	\$ (484,970)	(0.1) %
16	17,524,519	18,556,887	1,032,368	5.9	CURRENT LIABILITIES	21,217,426	18,556,887	(2,660,739)	(12.5)
17	7,793,061	13,088,810	5,295,749	68.0	ACCRUED PAYROLL	9,532,546	13,088,810	3,556,264	37.3
18	89,666,881	89,955,602	288,721	0.3	ACCOUNTS PAYABLE	90,244,323	89,955,602	(288,721)	(0.3)
19	3,642,205	3,642,205	-	-	MCARE/MEDICAL LIABILITIES	3,642,205	3,642,205	-	-
20	9,040,056	9,929,188	889,132	9.8	CURRENT PORTION OF DEBT	12,449,764	9,929,188	(2,520,576)	(20.2)
21	127,666,722	135,172,492	7,505,770	5.9	OTHER ACCRUALS	137,086,264	135,172,492	(1,913,772)	(1.4)
					TOTAL CURRENT LIABILITIES	4,481,603	4,317,151	(164,452.0)	(3.8)
22	4,371,988	4,317,151	(54,837)	(1.3)	LONG TERM LIABILITIES	-	-	-	-
23	-	-	-	-	LT ACCRUED LIABILITIES	25,431,389	25,431,389	-	-
24	25,431,389	25,431,389	-	-	UN EARNED CONTRIBUTIONS	29,912,992	29,748,540	(164,452)	(0.5)
25	29,803,357	29,748,540	(54,817)	(0.2)	LONG TERM PORTION OF C.O.P's	-	-	-	-
					TOTAL LONG TERM DEBT	-	-	-	-
26	372,231,445	372,231,445	-	-	FUND BALANCES	372,231,445	372,231,445	-	-
27	1,302,806	1,593,254	290,448	(22.3)	ACCUMULATED FUND	-	1,593,254	1,593,254	100.0
28	373,534,251	373,824,699	290,448	0.1	CHANGE IN NET ASSETS	372,231,445	373,824,699	1,593,254	0.4
					TOTAL FUND BALANCES	\$ 539,230,701	\$ 538,745,731	\$ (484,970)	(0.1) %
29	\$ 531,004,330	\$ 538,745,731	\$ 7,741,401	1.5 %	TOTAL LIAB. & FUND BALANCES				



**NATIVIDAD  
STATE AND COUNTY RECEIVABLES  
AS OF 09/30/21**

<b>BALANCE SHEET</b>	<u>Reg. Balance</u>	<u>Accruals</u>	<u>Reclas and Adj</u>	<u>Payment LHP Final Rec'n</u>	<u>GPP PRIME/CARES</u>	<u>IGT</u>	<u>Payments</u>	<u>Ending Balance</u>
Medi-Cal Waiver (DSH +SNCP)	\$ 16,562,205	3,001,383		(7,473,339)		4,427,708	(9,951,934)	6,566,023
Hospital Fee	-	250,000					(425,287)	(175,287)
Rate Range IGT-CCAH-	(1,161,296)	2,430,000						1,268,704
MCMC EPP	8,384,962	3,500,001				4,184,279		16,069,242
MCMC QIP	-	5,246,250				120,158		5,366,408
SB1732	426,268	699,999					(426,268)	699,999
AB 915	-	918,000						918,000
Medical GME	-	-				408,170	(290,395)	117,775
CARES ACT Funding	180,591	-						180,591
A/R UCSF & Touro University	-	28,600						28,600
A/R Office Buildings	-	390,111					(295,698)	94,413
Medical HPE	-	75,000					(106,767)	(31,767)
Interest Accrued Positive Cash	-	755,853						755,853
Accrued Donations	1,100,478	180,000					(6,874)	1,273,604
A/R Jail-PG&E	-	268,506					(91,006)	177,500
Health Department	69,629	414,891						484,520
<b>STATE RECEIVABLES</b>	<b>\$ 25,562,837</b>	<b>\$ 18,158,594</b>	<b>\$ -</b>	<b>\$ (7,473,339)</b>	<b>\$ -</b>	<b>\$ 9,140,315</b>	<b>\$ (11,594,229)</b>	<b>\$ 33,794,179</b>

<b>P &amp; L</b>	<b>YTD Sep-21</b>
Medi-Cal DSH /SNCP/PHYS SPA	\$ 3,001,383
Rate Range IGT-CCAH-	2,430,000
Esperanza Care	(625,002)
Family First C-19 Response-FMAP Enhance-	317,118
HPE	75,000
Hospital Fee	250,000
MCMC EPP	3,500,001
HD Residency Support	(125,001)
MCMC QIP	5,246,250
AB915	918,000
Medicare GME	355,331
SB 1732	699,999
<b>GOVERNMENT FUNDING INCOME</b>	<b>\$ 16,043,079</b>

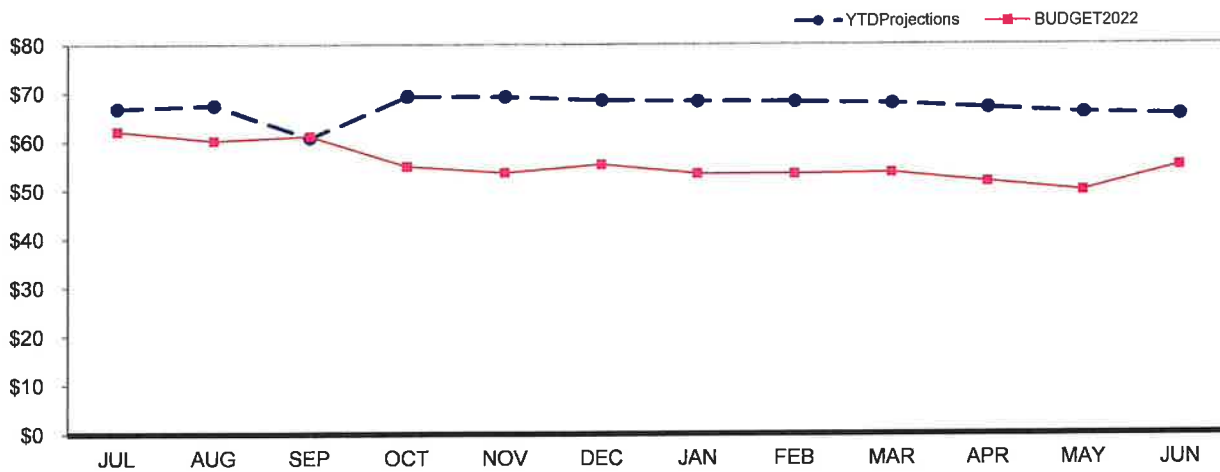
**NATIVIDAD  
STATEMENT OF CASH FLOWS  
AS OF SEPTEMBER 30, 2021**

	CURRENT MONTH		YEAR - TO - DATE
1	\$ 67,416,565	CASH AT BEGINNING OF PERIOD	\$ 73,077,248
2		FROM OPERATIONS:	
3	290,448	NET INCOME/(LOSS)	1,593,254
4	-	NET INCOME ADJ - PRIOR YEAR	-
5	997,416	DEPRECIATION/AMORT	\$ 2,981,073
6	1,287,864	SUBTOTAL	4,574,327
7		CHANGES IN WORKING CAPITAL:	
8	(3,122,592)	ACCOUNTS RECEIVABLE	(2,569,668)
9	(8,804,889)	STATE/COUNTY RECEIVABLE	(8,231,342)
10	(470,941)	PREPAID EXPENSE & INVENTORY	(1,117,403)
11	1,032,168	ACCRUED PAYROLL	(2,660,739)
12	5,295,749	ACCOUNTS PAYABLE	3,556,264
13	288,721	MCARE/MEDICAL LIABILITIES	(288,721)
15	-	SHORT TERM DEBT	0
16	889,132	ACCRUED LIABILITIES	(2,520,576)
17	(4,892,652)	NET (DECREASE)/INCREASE	(13,832,185)
18		CAPITAL ADDITIONS:	
19	(3,105,016)	PP&E ADDITIONS	(3,645,528)
20	-	NBV OF ASSETS DISPOSED	-
21	(3,105,016)	TOTAL CAPITAL (Use of Cash)	(3,645,528)
22		FINANCING ACTIVITY:	
23	(54,817)	LONG TERM BOND DEBT	(164,452)
24	140,483	OTHER ASSETS	783,017
25	-	INVESTMENTS	-
26	85,666	TOTAL FINANCING	618,565
27	(6,624,138)	INC./(DEC.) IN CASH BALANCE	(12,284,821)
28	\$ 60,792,427	CASH BALANCE - END OF PERIOD	\$ 60,792,427

**NATIVIDAD**  
**RECONCILIATION OF GOVERNMENT FUNDING**  
**FISCAL YEAR 2022**

	<u><b>BDGT-22</b></u>	<u><b>ESTIMATE FY2022</b></u>	<u><b>Variance to Budget</b></u>
Medi-Cal DSH Waiver & Phys SPA	\$ 10,705,534	\$ 10,705,534	\$ -
EPP	14,000,000	14,000,000	-
QIP	20,985,000	20,985,000	-
Physician SPA	1,300,000	1,300,000	-
AB915	3,672,000	3,672,000	-
SB1732	2,800,000	2,800,000	-
CCAH Rate Range	9,720,000	9,720,000	-
HPE	300,000	300,000	-
Families First Corona Virus Response	-	317,118	317,118
Esperanza Care Outside Purchased Service	(2,500,000)	(2,500,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,300,000	1,300,000	-
Provider Fee	1,000,000	1,000,000	-
	<u>\$ 62,782,534</u>	<u>\$ 63,099,652</u>	<u>\$ 317,118</u>

**Cash Flow Performance Fiscal Year 2022  
(in Millions)**



	ACTUAL	ACTUAL	ACTUAL	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
YTD	66.8	67.4	60.8	69.2	69.2	68.4	68.2	68.1	67.8	66.9	65.9	65.4
BDGT	62.1	60.3	61.2	54.9	53.7	55.3	53.5	53.4	53.7	51.8	49.9	54.9
Variance	4.7	7.1	(0.4)	14.3	15.5	13.1	14.7	14.7	14.1	15.1	15.9	10.5

NATIVEDAD  
CASH FORECAST  
FISCAL YEAR 2022

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ESTIMATE OCT	ESTIMATE NOV	ESTIMATE DEC	ESTIMATE JAN	ESTIMATE FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	11,077,246	88,781,328	67,408,580	68,781,513	68,228,618	69,171,450	68,422,936	68,188,326	69,108,823	67,993,361	66,588,368	65,835,535	73,077,748
<b>CASH RECEIPTS</b>													
Patient Reserves (incl. pre-tax and lab exp)	21,394,402	26,361,178	29,810,750	21,507,101	21,507,110	21,507,110	21,507,110	21,507,110	23,257,110	21,507,110	21,507,110	21,507,110	283,836,317
Provider Fee	-	825,287	-	83,333	83,333	83,333	83,333	83,333	83,333	83,333	83,333	83,333	1,175,584
SB 1ST COPIES	-	-	-	-	-	4,880,000	-	-	-	-	-	-	4,880,000
Stimulus Policy Front Response COVID19	-	317,118	-	358,717	-	-	-	-	-	-	-	-	675,835
SHORT COPY	-	-	-	-	-	-	-	-	-	-	-	-	-
LAB	-	108,787	-	8,874	-	-	-	-	-	-	-	-	117,661
Financial Donations	-	-	-	-	-	-	-	-	-	-	-	-	-
Medical Waiver FY11-22 OSH OPE Fund	-	7,475,329	288,721	-	-	-	-	-	-	-	-	-	7,764,050
GP vs FY19-20 Fund	-	1,853,060	-	-	-	-	-	-	-	-	-	-	1,853,060
SLIPSE	-	-	-	-	-	-	-	-	-	-	-	-	-
HEALTH DEPARTMENT BUDGET	-	139,297	141,687	141,687	141,687	141,687	141,687	141,687	141,687	141,687	141,687	141,687	1,394,967
MICAL BARE	-	-	290,393	-	-	-	-	-	-	-	-	-	290,393
ABRIS	-	-	-	-	-	-	-	-	-	-	-	3,672	3,672
GP 20-21	8,581,115	-	-	-	-	-	-	-	-	-	-	-	8,581,115
GP FY21-22	-	-	-	-	-	2,676,284	-	-	2,676,284	-	-	-	5,352,568
QIP & GP	-	-	-	2,915,417	2,915,417	2,915,417	2,915,417	2,915,417	2,915,417	2,915,417	2,915,417	2,915,417	28,915,417
QIP	-	-	-	17,385,120	-	-	-	-	5,532,833	2,915,417	-	-	25,833,370
Phys SPA	1,887,787	-	-	-	-	-	-	-	-	-	-	-	1,887,787
Bent Income	-	181,833	118,520	117,833	117,833	117,833	117,833	117,833	117,833	117,833	117,833	117,833	1,341,118
EMS Medical Funds	-	-	-	-	-	-	-	-	-	-	-	-	-
Fund 424 Transfer	-	638,620	137,818	2,487,713	2,738,581	1,884,278	3,193,291	2,825,727	3,106,591	3,490,729	6,183,541	2,867,238	29,320,050
IST Sub-Fund Transfer In/Out	-	-	-	-	1,911,708	-	-	-	758,853	-	-	-	2,670,561
Interest Income	158,201	349,789	168,455	18,834	18,834	18,834	18,834	18,834	18,834	18,834	18,834	18,834	730,458
Medical Claims Revenue	29,531,475	33,912,332	33,057,989	40,324,137	37,878,036	35,965,884	28,531,878	27,984,314	26,342,821	26,828,287	21,242,138	37,341,733	384,744,126
Total Cash Receipts	29,531,475	33,912,332	33,057,989	40,324,137	37,878,036	35,965,884	28,531,878	27,984,314	26,342,821	26,828,287	21,242,138	37,341,733	384,744,126
<b>CASH DISBURSEMENTS</b>													
Purchased Services and Supplies	11,481,929	7,856,825	9,440,624	7,485,700	7,485,700	7,485,700	7,485,700	7,485,700	7,485,700	7,485,700	7,485,700	7,485,700	81,060,771
GP Fund Rec'd FY19-20	-	503,003	-	-	-	-	-	-	-	-	-	-	503,003
HO-Warranty Support	-	-	-	-	-	-	-	-	-	-	-	-	-
SNAP 11-12 Fund Rec'd	268,721	-	-	-	-	-	-	-	-	-	-	-	268,721
IST MEDICAL BARE	458,119	-	-	-	-	-	-	-	-	-	-	-	458,119
GP FY20-21	-	-	3,544,843	-	-	-	-	-	-	-	-	-	3,544,843
IST GP & max extension FY20-21	-	-	-	-	-	-	-	-	-	-	-	-	-
IST QIP	-	128,158	-	-	-	-	-	-	-	-	-	-	128,158
IST QIP	-	4,184,278	-	-	-	-	-	-	-	-	-	-	4,184,278
MOQ QI Sales and Use Tax	-	-	-	-	-	-	-	-	-	-	-	-	-
Building Lease / Rental Equipment	258,824	228,364	281,254	232,829	230,829	232,829	232,829	232,829	230,829	230,829	230,829	230,829	2,805,823
COP Prepaid & Deferred Payments	-	-	-	4,388,193	-	-	-	-	-	-	-	-	4,388,193
Payroll and Benefits	16,119,478	33,934,438	16,876,716	16,425,438	16,425,438	16,425,438	16,425,438	16,425,438	24,838,151	16,425,438	16,425,438	16,425,438	212,952,287
Equipment Cost	-	-	-	-	-	-	-	-	-	-	-	-	-
IST GP FY19-20 QTR 4	-	-	-	-	-	-	-	-	-	-	-	-	-
CONCAC	5,075,389	-	213,902	-	-	-	-	-	-	-	-	-	5,289,291
FY11-22 MAY MOU	-	-	274,215	287,875	287,875	287,875	287,875	287,875	287,875	287,875	287,875	287,875	3,000,124
Data Processing	1,058,834	-	-	-	-	-	-	-	-	-	-	-	1,058,834
OSM 167/20 Fund Rec'd FY19-20	-	-	-	-	-	-	-	-	-	-	-	-	-
Medicaid Fund Settlement FY11-22	-	-	-	-	-	-	-	-	-	-	-	-	-
SB 1ST FY19-20	-	-	-	-	-	-	-	-	-	-	-	-	-
GP Share Transfer to Clinic - Box PPS	-	-	-	-	-	10,000,000	-	-	-	-	-	-	10,000,000
Transfer from 421 to 404 & 1ST Fund	-	638,802	137,818	2,487,713	2,738,581	1,884,278	3,193,291	2,825,727	3,106,591	3,490,729	6,183,541	2,867,238	29,320,050
Capital Expenses Fund 404	-	304,134	3,105,018	690,642	184,934	317,550	873,252	870,548	908,455	1,061,293	1,750,778	1,747,876	11,827,875
Capital Expenditures	257,378	-	-	-	-	-	-	-	-	-	-	-	257,378
Total Cash Disbursements	33,820,787	37,293,888	28,685,016	31,876,181	27,881,087	36,731,419	28,736,280	28,245,917	28,684,407	29,635,248	32,262,918	37,784,756	392,457,882
Increase/(Decrease)	(5,289,312)	6,618,444	(5,626,927)	8,447,956	(56,000)	(7,465,535)	(2,444,402)	(1,167,603)	(2,356,877)	(6,641,881)	(11,020,810)	(423,072)	(7,680,134)
Ending Cash Fund 401	68,787,934	87,428,942	80,781,513	89,228,469	89,172,470	88,433,936	88,188,526	89,108,923	87,752,046	86,558,565	85,835,535	85,412,513	85,412,513
<b>(-) Cash In Transit</b>													
(-) Petty Cash and CC	13,921	10,007	10,814	6,484	5,217	5,261	5,261	6,958	13,951	8,688	15,368	3,460	-
Ending Cash as per GA	68,801,855	87,438,949	80,792,327	89,234,953	89,177,687	88,439,197	88,193,787	89,115,881	87,766,000	86,567,253	85,850,903	85,416,013	85,416,013
<b>Fund 404</b>													
Beginning Balance	78,027,348	10,615,145	79,000,744	74,863,126	72,455,413	69,718,812	67,914,824	64,521,342	61,885,818	58,538,025	55,044,326	48,884,764	-
Transfer In from Fund 401	-	(631,802)	(137,818)	(2,487,713)	(2,738,581)	(1,884,278)	(3,193,291)	(2,825,727)	(3,106,591)	(3,490,729)	(6,183,541)	(2,867,238)	-
Transfer Out Fund 404	75,837,548	15,003,744	74,863,126	72,455,413	69,718,912	67,914,834	64,521,343	61,885,818	58,538,025	55,044,326	48,884,764	48,837,586	-
Ending Cash Fund 404	-	-	-	-	-	-	-	-	-	-	-	-	-
Ending Cash Fund 401 & 404	142,425,412	142,432,304	135,644,639	141,684,602	138,892,382	136,347,569	132,729,648	129,802,139	126,324,372	121,558,691	114,781,519	111,751,058	-

**CREDENTIALS REPORT OF RECOMMENDED ACTIONS FOR BOARD APPROVAL, November 12, 2021**  
**(Medical Executive Committee Approval Date: October 12, 2021)**

The following practitioners were reviewed for initial appointment, reappointment, changes in staff status (category), additional privilege requests, etc. Membership factors include licensure, DEA, professional liability insurance, staff requirements, etc. Qualitative/quantitative factors include: peer review, performance improvement, clinical activity, privileging, competence, technical skill, behavior, health, medical records, blood review, medication usage, litigation history, utilization and continuity of care.

**INITIAL APPOINTMENTS**

NAME	SPECIALTY / SERVICE	STAFF STATUS	APPOINTMENT PERIOD
Mazzarulli, Anthony A., MD	Psychiatry / Psychiatry	Provisional	11/12/2021 – 11/01/2023
Mundi, Aamek S., DO	Psychiatry / Psychiatry	Provisional	11/12/2021 – 11/01/2023
Pellegrin, Katharina, MD	Surgical Critical Care / Trauma	Provisional	11/12/2021 – 11/01/2023

**REAPPOINTMENTS**

NAME	SPECIALTY/SERVICE	STAFF STATUS	REAPPOINTMENT PERIOD
Alexianu, Maria E., MD, PhD	Teleneurology / Medical Specialties	Courtesy	12/01/2021 – 12/01/2023
Barbash, Andrew J., MD	Teleneurology / Medical Specialties	Courtesy	12/01/2021 – 12/01/2023
Bass, Jeffrey H., MD	Emergency Medicine / Emergency Medicine	Active	12/01/2021 – 12/01/2023
Cuevas, Maximiliano, MD	OBGYN / OBGYN	Courtesy	12/01/2021 – 12/01/2023
Faber, Theodore T., MD	Teleneurology / Medical Specialties	Courtesy	12/01/2021 – 12/01/2023
Horvath, Susanna E., MD	Teleneurology / Medical Specialties	Courtesy	12/01/2021 – 12/01/2023
Liem, Caleb, MD	OBGYN / OBGYN	Active	12/01/2021 – 12/01/2023
Lu, Yan, ACNP	Nurse Practitioner / Trauma	Advanced Practice Professional	12/01/2021 – 12/01/2023
Moshfeghi, Darius M., MD	Teleophthalmology / Surgical Specialties	Courtesy	12/01/2021 – 12/01/2023
Oswalt, Bridget M., CRNA	Nurse Anesthetist / Anesthesia	Advanced Practice Professional	12/01/2021 – 12/01/2023
Saft, Amy B., CRNA	Nurse Anesthetist / Anesthesia	Advanced Practice Professional	12/01/2021 – 12/01/2023
Saisho, Kenji B., MD, DDS	Pediatric Dentistry / Surgical Specialties	Active	12/01/2021 – 12/01/2023
Shi, Anna J., MD	Ophthalmology / Surgical Specialties	Courtesy	12/01/2021 – 06/01/2023
Smith, Neil A., DO	Psychiatry / Psychiatry	Active	12/01/2021 – 12/01/2023
Zulik, Marta, MD	Pulmonary Medicine / Critical Care	Active	12/01/2021 – 12/01/2023

**RELEASE FROM PROCTORING:** The following practitioners have completed their basic and/or advanced procedure proctoring requirements.

NAME	SPECIALTY	Service	RECOMMEND
Zulik, Marta, MD	Pulmonary Medicine / Critical Care	Medical Specialties	Acknowledge

**CHANGES IN STAFF STATUS:** The following practitioners have been transferred to the appropriate staff category.

Shi, Anna J., MD	Ophthalmology	Surgical Specialties	Active to Courtesy	Acknowledge
Zulik, Marta, MD	Pulmonary Medicine / Critical Care	Medical Specialties	Provisional to Active	Acknowledge

**LOCUMS TENENS/TEMPORARY PRIVILEGES:** The following practitioner(s) were granted Temporary privileges.

NAME	SPECIALTY / SERVICE	REASON	DATES	RECOMMEND
None				

**REQUEST TO ADD OR AMEND PRIVILEGES:** The following practitioners have requested additional privileges and have completed additional training and/or have otherwise met the privilege criteria. Approved privileges shall be granted for the remainder of the current appointment period. **\*COVID privileges granted from Date of Coverage to 60-days following declared end of COVID Disaster**

NAME	SPECIALTY	SERVICE	PRIVILEGE(S) REQUESTED	RECOMMEND
Chee, Nicholas K., MD	Cardiology	Medical Specialties	Coronary Computer Tomography Angiography CCTA	Acknowledge

**RESIGNATIONS:** The following practitioners have voluntarily resigned their staff membership and privileges or AHP status. Practitioners were in good standing with the Medical Staff of Natividad at the time of the resignation, unless specified below.

NAME	SPECIALTY	SERVICE	EFFECTIVE DATE	RECOMMEND
Helbig, Gregory M., MD	Neurosurgery	Surgical Specialties	12/01/2021	Acknowledge
McGarrity, Jonathan, CRNA	Nurse Anesthetist	Anesthesia	10/01/2021	Acknowledge
Schachar, Ira H., MD	Pediatrics	Pediatrics	08/01/2021	Acknowledge
Slovenski, Jamie, RN	SART	Emergency Medicine	10/02/2021	Acknowledge
Woodel, Nicole, MD	Family Medicine Hospitalist	Family Medicine	09/27/2021	Acknowledge

**Trauma Nurse Practitioner (TNP) Teaching /Training:** The following TNP meet the qualifications and request to participate in the Advanced procedure Teaching / Training, MSP008-4

NAME	PROCEDURE	RECOMMEND
Lu, Yan, ACNP	1-year extension from 1/01/2022 – 12/31/2022 to complete training: Central Venous Catheter Placement, Chest Tube Insertion, Chest Tube Removal, Clearance of C-spine, Closed Reduction of fracture/dislocation, Endotracheal Intubation, FAST ultrasound, Supervision of Flex./ex. c-spine radiographs, Procedural Sedation	Acknowledge



## **PROPOSED NMC Board of Trustees Regular Meeting Schedule, Calendar Year 2022**

Based on guidance from the California Department of Public Health and the California Governor's Office, in order to minimize the spread of the COVID-19 virus, Natividad Medical Center ("Natividad") Board of Trustees meetings will be held entirely by Zoom, so long as the Natividad Board of Trustees continues to make the findings in AB 361 necessary for meeting remotely. Additional special meetings may need to be scheduled to make the findings in AB 361. There will be no physical location for meetings held pursuant to AB 361.

Board of Trustees regular meetings take place the second Friday monthly at 9:00 am via Zoom and Teleconference.

**Friday, January 14<sup>th</sup>**

**Friday, February 11<sup>th</sup>**

**Friday, March 11<sup>th</sup>**

**Friday, April 8<sup>th</sup>**

**Friday, May 13<sup>th</sup>**

**Friday, June 10<sup>th</sup>**

**Friday, July 8<sup>th</sup>**

**Friday, August 12<sup>th</sup>**

**Friday, September 9<sup>th</sup>**

**Friday, October 14<sup>th</sup>**

**Thursday, November 10<sup>th</sup> (Due to Veterans Day)**

**December: NO MEETING**