



Finance Committee Meeting 2021

November 12, 2021



Finance Committee Meeting

Friday, November 12, 2021

8:30 AM

***** VIDEO CONFERENCE TELEPHONIC MEETING *****

AGENDA

IMPORTANT NOTICE Regarding COVID 19

Based on guidance from the California Department of Public Health and the California Governor's Office, in order to minimize the spread of the COVID-19 virus, Natividad Medical Center ("Natividad") Finance Committee meetings will be held entirely by Zoom. There will be no physical location for these meetings. Committee Members shall participate in the meeting by Zoom.

To participate in this Natividad Finance Committee meeting, the public are invited to observe and address the Committee via Zoom.

The meeting will be conducted via teleconference using the Microsoft Zoom program. This gives the public two options. The public may attend the meeting by phone. Or, the public may attend and observe the Zoom meeting via computer audio.

To participate by phone call use any of these numbers below:

- +1 971 247 1195 US (Portland)
- +1 253 215 8782 US (Tacoma)
- +1 346 248 7799 US (Houston)
- +1 602 753 0140 US (Phoenix)
- +1 720 928 9299 US (Denver)

Enter the Meeting ID number: 961 7495 4866 when prompted. You will then enter the Password: 590310 when prompted.

Or, to attend the Finance Committee meeting by Zoom computer audio click the following link:

<https://natividad.zoom.us/j/96174954866?pwd=cGVUcEJTTU53aGsyd0tJbDRibUttQT09>

You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.

1. If a member of the public wishes to comment on a particular agenda item, the public is strongly encouraged to submit their comments in writing via email to the Natividad Finance Committee at Natividadpubliccomments@natividad.com by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record.
2. Members of the public wishing to comment on a specific agenda item while the matter is being heard may participate by any of the following means:
 - a. When the Chair calls for public comment on an agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting

telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only.

- b. If speakers or other members of the public have documents they wish to distribute to the Committee for an agenda item, they are encouraged to submit such documents by 2:00 p.m. on Tuesday before the meeting to: Natividadpubliccomments@natividad.com. To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line.
 - c. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)
 - d. While the matter is being heard, a member of the public may submit a comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at Natividadpubliccomments@natividad.com. To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. If the comment is received prior to close of public comment on an agenda item, every effort will be made to read the comment into the record, but some comments may not be read out loud due to time limitations or length of the comment (if the comment exceeds 250 words). Comments received prior to the close of the public comment period on an agenda item will be made part of the record for that item.
3. Members of the public who wish to make a general public comment for items not on the day's agenda may submit their comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at Natividadpubliccomments@natividad.com. The Committee date and "general comment" should be indicated in the subject line. The comment will be placed in the record for the meeting, and every effort will be made to read the comment into the record at the appropriate time on the agenda.
 4. Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to Natividadpubliccomments@natividad.com. The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.
 5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

Call to Order

Marcia Atkinson, Chair

Roll Call

Agenda Additions/Corrections

Noemi Ferguson

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of October 8, 2021 Finance Committee Meeting. *Pages 10-15*

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A. *Pages 16-81*
3. Approve the schedule of regular meetings of the Finance Committee for calendar year 2022 in Attachment B. *Pages 9*

Scheduled Items/Discussion Items

4. Receive and Approve September 2021 Financial Report. *Pages 82-94* **Daniel Leon, CFO**
5. Consider finding, pursuant to AB 361, that the COVID-19 pandemic state of emergency declared by Governor Newsom is still in effect; the Natividad Medical Center Finance Committee has reconsidered the circumstances of the state of emergency; and the Monterey County Health Officer continues to recommend social distancing measures for meetings of the legislative bodies. *Pages 95-96* **Stacy Saetta, Chief Deputy County Counsel**

Adjournment

JOINT BOARD OF TRUSTEES AND FINANCE COMMITTEE SPECIAL MEETING THURSDAY, DECEMBER 9, 2021 AT 9:00 A.M.

***** VIDEO CONFERENCE TELEPHONIC MEETING *****

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Finance Committee as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Finance Committee shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed, and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



Finance Committee Meeting **Friday, November 12, 2021** **Consent Items**

Attachment A

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| <p>1. <i>Pages 16-17</i></p> | <ul style="list-style-type: none"> a. Ratify execution of the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Hospital Participation Agreement (“Agreement”) with American College of Surgeons (ACS) for participation in the National Surgical Quality Improvement Program (“ACS NSQIP”), for the term of October 1, 2020 through September 30, 2021, for a total agreement amount of \$10,000; b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 1 to the Agreement, extending the agreement an additional one (1) year period (retroactive from October 1, 2021 through September 30, 2022) for a revised full agreement term of October 1, 2020 through September 30, 2022, and adding \$12,500 for a revised total agreement amount not to exceed \$22,500; c. Approve the NMC Chief Executive Officer’s recommendation to accept non-standard indemnification, insurance, no warranty, limitations on liability, and governing laws within the agreement. |
| <p>2. <i>Pages 18-19</i></p> | <ul style="list-style-type: none"> a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreements with Tegria Services Group dba Navin Haffty & Associates and Leidos Health LLC dba Ettain Group for information technology (IT) consulting services pursuant to Request for Proposal (RFP) #9600-67 to extend the term for an additional two (2) year period (January 11, 2022 through January 10, 2024) for a revised term January 11, 2017 through January 10, 2024; and b. Authorize an aggregate increase of \$2,650,000 for a total amount not to exceed \$17,806,000. |
| <p>3. <i>Pages 20-21</i></p> | <ul style="list-style-type: none"> a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Renewal & Amendment No. 1 with Jane Finney, CLS, MBA, CPHQ, CPPS for on-site and off-site professional consulting services regarding the Quality Incentive Pool (QIP) program, extending the agreement an additional one (1) year period (November 9, 2021 through November 8, 2022) for a revised full agreement term of November 9, 2020 through November 8, 2022, and adding \$25,000 for a revised total agreement amount not to exceed \$175,000. |
| <p>4. <i>Pages 22-23</i></p> | <ul style="list-style-type: none"> a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a no-cost agreement with Medtronic USA, Inc. for remote monitoring of cardiac devices with an agreement term of December 1, 2021 through November 30, 2024. b. Approve the Interim Chief Executive Officer’s recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages provisions within the agreement. |
| <p>5. <i>Pages 24-25</i></p> | <p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with OLM Recycling Services for e-waste and miscellaneous waste removal services, extending the agreement an additional two (2) year period (November 15, 2021 through November 14, 2023) for a revised full agreement term of November 15, 2019 through November 14, 2023 and adding \$20,000 for a revised total agreement amount not to exceed \$120,000.</p> |
| <p>6. <i>Pages 26-27</i></p> | <p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13375) with Cross-Cultural Communications, LLC for licensure of proprietary teaching and textbook materials for use in the training of NMC interpreters, extending the agreement an additional one (1) year period (December 15, 2021</p> |

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| | through December 14, 2022) for a revised full agreement term of December 15, 2016 through December 14, 2022, and adding \$6,000 for a revised total agreement amount not to exceed \$36,000. |
| 7. <i>Pages 28-29</i> | <p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14108) with Pamela K. Ishimoto for Consulting with Trauma Department on the National Trauma Data Bank and Trauma Quality Improvement at NMC, adding \$247,500 for a revised total agreement amount not to exceed \$922,500, with no change to the term of agreement October 16, 2017 through October 15, 2022.</p> <p>b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.</p> |
| 8. <i>Pages 30-31</i> | <p>a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13517) with Healthcare Coding and Consulting Services, LLC for US-based remote medical record coding and consulting services, with no changes to the Agreement term (August 22, 2016 through August 21, 2022), and adding \$300,000 for a revised total agreement amount not to exceed \$2,577,000.</p> |
| 9. <i>Pages 32-33</i> | <p>Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-12677) with Databank IMX for OnBase software maintenance, extending the agreement an additional one (1) year period (January 1, 2022 through December 31, 2022) for a revised full agreement term of January 1, 2015 through December 31, 2022, and adding \$46,535 for a revised total agreement amount not to exceed \$547,484.</p> |
| 10. <i>Pages 34-35</i> | <p>a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 4 to the agreement (A-14062) with Modular Devices, Inc. for the continued lease of a mobile angiography/intervention radiology lab (IR) unit at NMC, extending the agreement an additional three (3) month period (November 1, 2021 through January 31, 2022) for a revised full agreement term of August 1, 2018 through January 31, 2022, and adding \$157,500 for a revised total agreement amount not to exceed \$4,419,500.</p> |
| 11. <i>Pages 36-37</i> | <p>Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 8 to the agreement (A-13506) with Focus One Solutions, LLC for a Healthcare Vendor Management System pursuant to the Request for Proposal (RFP) # 9600-62, adding \$10,000,000 for a revised total agreement amount not to exceed \$55,563,000, with no changes to the current agreement term of April 19, 2020 through April 18, 2022.</p> |
| 12. <i>Pages 38-39</i> | <p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14393) with Total Renal Care, Inc. for acute dialysis services, with no change to the agreement term July 1, 2019 through June 30, 2023 and adding \$2,426,223 for a revised total agreement amount not to exceed \$4,775,957.</p> <p>b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) \$134,973 of the original cost of the agreement.</p> |
| 13 <i>Pages 40-43</i> | <p>a. Ratify execution by the Interim Chief Executive Officer ("CEO") for Natividad Medical Center ("Natividad") or his designee of two Letters of Interest, both dated December 1, 2020, to the California Department of Health Care Services ("State DHCS"), confirming the interest of the County of Monterey d/b/a NMC ("County") in working with State DHCS to participate in the Voluntary Rate Range Program for the period of January 1, 2021, to December 31, 2021, including providing a Medi-Cal managed care rate range Intergovernmental Transfer of Public Funds ("IGT") to fund the nonfederal share of Medi-Cal managed care actuarially sound capitation rate payments;</p> <p>b. Authorize the Interim CEO for Natividad or his designee to execute the implementing IGT Agreement between the County and the State DHCS to fund the nonfederal share of Medi-Cal managed care actuarially sound capitation rate payments for healthcare services rendered in the period of January 1, 2021, to December 31, 2021, plus a 20 % assessment fee applicable to non-exempt funds, pursuant to Sections 14164 and 14301.4 of the Welfare & Institutions</p> |

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| | <p>Code, in substantially the same form as that which has been presented to the Board without significant change to its content;</p> <p>c. Authorize the Interim CEO for Natividad or his designee to execute amendments to the Health Plan-Provider Agreement with the Monterey-Santa Cruz-Merced Managed Medical Care Commission d/b/a Central California Alliance for Health (“CCAH”) to provide for Medi-Cal managed care rate payment increases to NMC for healthcare services rendered in the period of January 1, 2021, to December 31, 2021, at no less than 76.77% of the available rate increases specific to Medi-Cal Plan enrollees in Monterey County, less an amount retained by CCAH for its administrative costs; and</p> <p>d. Authorize the Interim CEO for Natividad or his designee to execute the Health Plan-Provider Agreement with the Fresno-Kings-Madera Regional Health Authority d/b/a CalViva Health (“CalViva”), to provide for Medi-Cal managed care rate payment increases to NMC for healthcare services rendered to CalViva’s Medi-Cal managed care enrollees in the period of January 1, 2021, to December 31, 2021, at no less than the total rate increases specific to Medi-Cal Plan enrollees made available as a result of County’s IGTs, less an amount retained by CalViva for its administrative costs.</p> |
| 14. <i>Pages 44-46</i> | <p>a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-15116) with RQI (Resuscitation Quality Improvement) Partners, LLC for the Neonatal Resuscitation Program learning tool, extending the agreement an additional six (6) month period (April 1, 2024 through September 30, 2024) for a revised full agreement term of April 1, 2024 through September 30, 2024, and adding \$14,074 for a revised total agreement amount not to exceed \$102,282.</p> <p>b. Authorize the Interim Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$8,820) of the original cost of the agreement.</p> |
| 15. <i>Pages 47-48</i> | <p>a. Amend Natividad (Unit 9600) FY 2021-22 Adopted Budget to approve reallocation/reclassification as indicated by position numbers in attached resolution;</p> <p>b. Authorize the Auditor-Controller to incorporate the approved changes in the Natividad (Unit 9600) FY 2021-22 Adopted Budget;</p> <p>c. Direct the County Administrative Office to incorporate the approved position changes in the Natividad (Unit 9600) FY 2021-22 Adopted Budget; and</p> <p>d. Direct the Human Resources Department to implement the changes in the Advantage HRM System.</p> |
| 16. <i>Pages 49-50</i> | <p>a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendices A and B to adjust the salary ranges for the classifications of Dietitian and Supervising Dietitian, as indicated in the attached resolution; and</p> <p>b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.</p> |
| 17. <i>Pages 51-52</i> | <p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 2 to the agreement (A-13152) with Stericycle Inc. for hazardous waste disposal services, extending the agreement an additional ten (10) month period (retroactively from July 1, 2021 through April 31, 2022) for a revised full agreement term of July 1, 2016 through April 31, 2022, and adding \$125,000 for a revised total agreement amount not to exceed \$1,205,000.</p> |
| 18. <i>Pages 53-54</i> | <p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with KARL STORZ Endoscopy-America, Inc. for equipment repair and exchange services at NMC for an amount not to exceed \$452,136 with an agreement term January 15, 2022 through January 14, 2025.</p> <p>b. Approve the NMC Chief Executive Officer’s recommendation to accept non-standard indemnification, and limitations on liability, provisions within the agreement.</p> <p>c. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$45,213) of the original cost of the agreement.</p> |

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| 19. <i>Pages 55-56</i> | <ul style="list-style-type: none"> a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Second Amendment to the Professional Services Agreement (A-14569) with Victoria Chew, M.D. to provide family medicine services, extending the term by twenty-four months (January 1, 2022 to December 31, 2023) for a revised full agreement term of November 1, 2018 to December 31, 2023, and adding \$100,000 for a revised total not to exceed amount of \$400,000 in the aggregate; and b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work. |
| 20. <i>Pages 57-58</i> | <ul style="list-style-type: none"> a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional Services Agreement with Mario Cole, M.D. to provide pulmonary critical care services, extending the term by twenty-four months (January 1, 2022 to December 31, 2023) for a revised full agreement term of January 1, 2020 to December 31, 2023, and adding \$100,000 for a revised total not to exceed amount of \$200,000 in the aggregate; and b. Authorize the Interim Chief Executive Officer or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work. |
| 21. <i>Pages 59-60</i> | <ul style="list-style-type: none"> a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Gregory E. Le Bleu M.D. to provide physical medicine and rehabilitation services, for an amount not to exceed \$450,000 for the period January 1, 2022 to December 31, 2022. b. Authorize the Interim Chief Executive Officer for Natividad to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$45,000) of the original contract amount and do not significantly change the scope of work. |
| 22. <i>Pages 61-62</i> | <ul style="list-style-type: none"> a. Authorize the Interim Chief Executive Officer for Natividad Medical Center or his designee to execute the Professional and Call Coverage Services Agreement (A-15010) with Ventana Faculty Medical Associates to provide family medicine and physician assistant services, extending the term by twelve months (January 1, 2022 to December 31, 2022) for a revised full agreement term of November 1, 2020 to December 31, 2022, and adding \$200,000 for a revised not to exceed amount of \$700,000 in the aggregate; and b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$50,000) of the original contract amount and do not significantly change the scope of work. |
| 23. <i>Pages 63-64</i> | <ul style="list-style-type: none"> a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional Services Agreement (A-14537) with Marta Zulik, M.D. to provide pulmonary critical care services, extending the term by twenty-four months (January 1, 2022 to December 31, 2023) for a revised full agreement term of November 1, 2019 to December 31, 2023, but not adding funds to the aggregate not to exceed amount; and b. Authorize the Interim Chief Executive Officer or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$40,000) of the original contract amount and do not significantly change the scope of work. |
| 24. <i>Pages 65-66</i> | <p>Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the Addendum (A-14441) with The Gordian Group to the Sourcewell (formerly NJPA) Contract 071415 for administrative services of the Job Order Contracting (JOC) program, with no change to the agreement term of September 15, 2015 through September 15, 2021 and adding \$70,000 for a revised total spending limit not to exceed \$595,000.</p> |
| 25. <i>Pages 67-68</i> | <p>Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 1 to the agreement with Iradimed Corp. for MRI monitoring system maintenance and application training services, extending the agreement an additional three (3) year period (November 1, 2021 through October 31, 2024) for a revised full agreement term of November 1, 2021 through October 31, 2024, and adding \$65,230 for a revised total agreement amount not to exceed \$164,734.</p> |
| 26. <i>Pages 69-70</i> | <p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14202) with Universal Protection Service, LP d/b/a Allied Universal Security Services for shuttle services, extending the agreement an additional one</p> |

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| | (1) year period (January 9, 2022 through January 8, 2023) for a revised full agreement term of January 9, 2018 through January 8, 2023, and adding \$146,000 for a revised total agreement amount not to exceed \$603,048. |
| 27. <i>Pages 71-72</i> | <ul style="list-style-type: none"> a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Caroline Butler MD to provide general and critical care surgical services at Natividad for an amount not to exceed \$400,000 for the period January 1, 2022 to December 31, 2022; and b. Authorize the Interim Chief Executive Officer or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$40,000) of the original contract amount. |
| 28. <i>Pages 73-74</i> | <ul style="list-style-type: none"> a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Fourth Amendment to the Professional and Call Coverage Services Agreement (A-13055) with Muralidhara R. Raju, M.D. to provide neurosurgery services, extending the term by twelve months (January 1, 2022 to December 31, 2022) for a revised full term of March 1, 2016 to December 31, 2022, but without adding funds to the aggregate not to exceed amount; and b. Authorize the Interim Chief Executive Officer for Natividad to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$30,000) of the original contract amount per each amendment. |
| 29. <i>Pages 75-76</i> | <ul style="list-style-type: none"> a. Approve changes to the standard "Employment Agreement (Hospital Physician)" for Natividad Unit U physician employees as indicated in Attachment A – Summary of Revisions to Standard Employment Agreement (Hospital Physician) for Natividad Unit U physicians as indicated in Attachment A; b. Approve changes to the standard "Public Health Emergency Temporary Employment Agreement (Physician)" for employed emergency temporary physicians at Natividad as indicated in Attachment A; c. Authorize updates to the agreement templates in accordance with local, federal, and/or state law, subject to review and approval by County Counsel; d. Authorize amendments to agreement templates that do not change salary ranges or provision of benefits, and, further, do not significantly change the scope of either party's obligations or responsibilities, subject to review and approval by County Counsel; and e. Authorize the Hospital Chief Executive Officer to execute agreements for contract employment with Unit U physicians and emergency temporary physicians, by use of the Board-approved standard employment agreement formats, including the benefits set forth herein as applicable, so long as the salary is within the approved salary range for the position, and costs of salary and benefits as applicable are within Natividad's approved fiscal year budget. |
| 30. <i>Pages 77-79</i> | Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an amendment No. 4 to the agreement (A-14280) with Optuminsight, Inc. for perioperative and case advisor consulting services to analyze and advise regarding the quantity and quality of certain patient procedures, adding \$234,000 for a revised total agreement amount not to exceed \$ 2,454,000, with no change to the agreement term March 26, 2019 through March 31, 2025. |
| 31. <i>Pages 80-81</i> | Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14229) with Renovo Solutions LLC per Request for Proposals (RFP) 9600-70 for preventative maintenance plus repairs on biomedical equipment, increasing the total agreement amount by an additional \$921,000 for a revised total agreement amount not to exceed \$3,273,284 with no change to the agreement term of March 1, 2019 through February 28, 2022. |



Finance Committee Meeting
Friday, November 12, 2021
Consent Items

Attachment B

Natividad Medical Center
Finance Committee
2022 Regular Meeting Schedule

The NMC Finance Committee is scheduled to meet the second Friday of the month, unless otherwise notified. Meetings will be held via Video Conference Telephonic.

Schedule subject to change.

| Month | Date | Time | Room |
|------------------|----------------------|-------------|--|
| January | Friday, 01/14/2022 | 8:30 a.m. | Video Conference Telephonic Meeting |
| February | Friday, 02/11/2022 | 8:30 a.m. | Video Conference Telephonic Meeting |
| March | Friday, 03/11/2022 | 8:30 a.m. | Video Conference Telephonic Meeting |
| April | Friday, 04/08/2022 | 8:30 a.m. | Video Conference Telephonic Meeting |
| May | Friday, 05/13/2022 | 8:30 a.m. | Video Conference Telephonic Meeting |
| June | Friday, 06/10/2022 | 8:30 a.m. | Video Conference Telephonic Meeting |
| July | Friday, 07/8/2022 | 8:30 a.m. | Video Conference Telephonic Meeting |
| August | Friday, 08/12/2022 | 8:30 a.m. | Video Conference Telephonic Meeting |
| September | Friday, 09/09/2022 | 8:30 a.m. | Video Conference Telephonic Meeting |
| October | Friday, 10/14/2022 | 8:30 a.m. | Video Conference Telephonic Meeting |
| November | Thursday, 11/10/2022 | 8:30 a.m. | Video Conference Telephonic Meeting |
| December | *No Meeting | | |



Finance Committee Meeting Friday, October 8, 2021

8:30 AM

***** VIDEO CONFERENCE TELEPHONIC MEETING *****

MINUTES

IMPORTANT NOTICE Regarding COVID 19

Based on guidance from the California Department of Public Health and the California Governor's Office, in order to minimize the spread of the COVID-19 virus, Natividad Medical Center ("Natividad") Finance Committee meetings will be held entirely by Zoom. There will be no physical location for these meetings. Committee Members shall participate in the meeting by Zoom.

To participate in this Natividad Finance Committee meeting, the public are invited to observe and address the Committee via Zoom.

The meeting will be conducted via teleconference using the Microsoft Zoom program. This gives the public two options. The public may attend the meeting by phone. Or, the public may attend and observe the Zoom meeting via computer audio.

To participate by phone call use any of these numbers below:

- +1 971 247 1195 US (Portland)
- +1 253 215 8782 US (Tacoma)
- +1 346 248 7799 US (Houston)
- +1 602 753 0140 US (Phoenix)
- +1 720 928 9299 US (Denver)

Enter the Meeting ID number: 961 7495 4866 when prompted. You will then enter the Password: 590310 when prompted.

Or, to attend the Finance Committee meeting by Zoom computer audio click the following link:

<https://natividad.zoom.us/j/96174954866?pwd=cGVUcEJTTU53aGsyd0tJbDRlYUttQT09>

You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.

1. If a member of the public wishes to comment on a particular agenda item, the public is strongly encouraged to submit their comments in writing via email to the Natividad Finance Committee at Natividadpubliccomments@natividad.com by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record.
2. Members of the public wishing to comment on a specific agenda item while the matter is being heard may participate by any of the following means:
 - a. When the Chair calls for public comment on an agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting

telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only.

- b. If speakers or other members of the public have documents they wish to distribute to the Committee for an agenda item, they are encouraged to submit such documents by 2:00 p.m. on Tuesday before the meeting to: Natividadpubliccomments@natividad.com. To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line.
 - c. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)
 - d. While the matter is being heard, a member of the public may submit a comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at Natividadpubliccomments@natividad.com. To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. If the comment is received prior to close of public comment on an agenda item, every effort will be made to read the comment into the record, but some comments may not be read out loud due to time limitations or length of the comment (if the comment exceeds 250 words). Comments received prior to the close of the public comment period on an agenda item will be made part of the record for that item.
3. Members of the public who wish to make a general public comment for items not on the day's agenda may submit their comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at Natividadpubliccomments@natividad.com. The Committee date and "general comment" should be indicated in the subject line. The comment will be placed in the record for the meeting, and every effort will be made to read the comment into the record at the appropriate time on the agenda.
 4. Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to Natividadpubliccomments@natividad.com. The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.
 5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

NMC Staff/County: Daniel Leon, Dr. Craig Walls, Nancy Buscher, Ari Entin, Andrea Rosenberg, Jeanne-Ann Balza, Stacy Saetta

Call to Order

Marcia Atkinson, Chair

Roll Call

Present

Marcia Atkinson

Libby Downey

Dr. Chris Carpenter

Not Present

Dr. Charles Harris

Agenda Additions/Corrections

Noemi Ferguson

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of September 10, 2021 Finance Committee Meeting.

MOTION: *Motion to approve the minutes of September 10, 2021 Finance Committee Meeting moved by Libby Downey, seconded by Dr. Chris Carpenter and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

Dr. Charles Harris: AYE

Dr. Chris Carpenter: AYE

Marcia Atkinson: AYE

Libby Downey: AYE

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A.

MOTION: *Motion to approve Consent Items for consideration by the NMC Board of Trustees, Attachment A, item 1 through 8, moved by Dr. Chris Carpenter, seconded by Dr. Charles Harris, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

Dr. Charles Harris: AYE

Dr. Chris Carpenter: AYE

Marcia Atkinson: AYE

Libby Downey: AYE

Scheduled Items/Discussion Items

3. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Central Valley Imaging Medical Associates, Inc., d.b.a. Radiology Diagnostic Services, Inc. (RADS) to provide radiology services, extending the term by twelve months (December 1, 2021 to November 30, 2022) for a revised full agreement term of November 23, 2020 to November 30, 2022, and adding \$3,600,000 to the aggregate amount payable for revised not to exceed amount of \$5,500,000; and
 - b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not exceed ten percent 10% (\$190,000) of the original contract amount.
(Dr. Craig Walls)

MOTION: *Motion to approve Scheduled, item number 3, for consideration by the NMC Board of Trustees, moved by Libby Downey, seconded by Dr. Chris Carpenter and approved by the following vote*

Roll call vote take pursuant to Government Code 54953:

Dr. Charles Harris: AYE

Dr. Chris Carpenter: AYE

Marcia Atkinson: AYE

4. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an amendment to the agreement with Natividad Medical Foundation (NMF) for NMC's specially requested services and for NMF's philanthropic services, defined as "donor cultivation and solicitation" (e.g., The Agricultural Leadership Council) for an amount not to exceed \$1,616,483 with an agreement term January 1, 2022 through December 31, 2023.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$161,648) of the original cost of the agreement.
(Dr. Charles Harris)

MOTION: *Motion to approve Scheduled, item number 4, for consideration by the NMC Board of Trustees, moved by Libby Downey, seconded by Dr. Chris Carpenter and approved by the following vote*

Roll call vote take pursuant to Government Code 54953:

Dr. Charles Harris: AYE

Dr. Chris Carpenter: AYE

Marcia Atkinson: AYE

Libby Downey: AYE

Reflect on the record Dr. Charles Harris and Marcia Atkinson serve on the Foundation Board.

5. Receive and Approve August 2021 Financial Report.

Daniel Leon, CFO

MOTION: *Motion to accept the August 2021 Financial Reports moved by Libby Downey, seconded by Dr. Chris Carpenter, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

Dr. Charles Harris: AYE

Dr. Chris Carpenter: AYE

Marcia Atkinson: AYE

Libby Downey: AYE

6. Receive a report on the status of AB 361 and the requirements for continued remote meetings after October 1, 2021.
- Stacy Saetta, Chief Deputy County Counsel**
- a. Receive a report on the status of AB 361 and the requirements for continued remote meetings after October 1, 2021.
 - b. Provide direction to staff.

MOTION: *Motion to accept the report on the status of AB 361 and the requirements for continued remote meetings after October 1, 2021 moved by Libby Downey, seconded by Dr. Chris Carpenter, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

Dr. Charles Harris: AYE

Dr. Chris Carpenter: AYE

Marcia Atkinson: AYE

Libby Downey: AYE

Adjournment at 9:00am

Marcia Atkinson, Chair

Recorded by Noemi Ferguson



Finance Committee Meeting

Friday, October 8, 2021

Consent Items

MINUTES

Attachment A

| | |
|----|---|
| 1. | <p>a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-14386) with Brian Lugo MD, Medical Corp. to provide general and acute care surgical services, extending the term by twenty-four months (December 1, 2021 to November 30, 2023) for a revised full agreement term of July 1, 2019 to November 30, 2023 and adding \$200,000 for a revised total amount not to exceed \$700,000; and</p> <p>b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.</p> |
| 2. | <p>a. Authorize the Interim Chief Executive Officer (“CEO”) for NMC or his designee to execute seventh amendments to the agreements with Medical Search, LLC d.b.a. SUMO Medical Staffing (A-12896), Staff Care, Inc. (A-12897), Next Medical Staffing, LLC (A-12898), MDA Holdings, Inc. d.b.a. Medical Doctor Associates, LLC (A-12899), and Jackson & Coker Locum Tenens, LLC d.b.a. Jackson & Coker (A-12900) (“Locum Tenens Agencies”) for locum tenens physician referral services at NMC pursuant to the Request for Proposals (RFP) #9600-61 to address changes in California law and to update payment rates, with no change to the term of each agreement (August 1, 2015 through December 31, 2021) or to the total aggregate liability for all agreements (\$10,500,000);</p> <p>b. Authorize the Interim CEO for NMC or his designee to execute a further amendment to each of the agreements with the Locum Tenens Agencies to extend the term of each agreement to June 30, 2022, with necessary updates to payment rates, but with no change to the total aggregate liability for all agreements.</p> |
| 3. | <p>Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute funding of the Memorandum of Understanding (MOU) with Community Homeless Solutions (“CHS”), a California corporation, for assisting in meeting the direct costs of a Medical Respite Program (“MRP”) for homeless persons in Monterey County, retroactively from July 1, 2021 through June 30, 2022, for a total MOU amount not to exceed \$115,000.</p> |
| 4. | <p>a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13020) with CA Transplant dba SafetyGraft for tissue bank services, extending the agreement an additional one (1) year period (January 1, 2022 through December 31, 2022) for a revised full agreement term of January 1, 2016 through December 31, 2022 and adding \$130,000 for a revised total agreement amount not to exceed \$362,500.</p> |
| 5. | <p>a. Amend Natividad (Unit 9600) FY 2021-22 Adopted Budget to add 4.0 FTE Psychiatric Social Worker II positions and 1.0 FTE Social Work Supervisor II position as indicated in the attached resolution;</p> <p>b. Direct the County Administrative Office to incorporate position changes in the Natividad (Unit 9600) FY 2021-22 Adopted Budget; and</p> <p>c. Direct the Human Resources Department to implement the changes in the Advantage HRM System.</p> |

| | |
|----|---|
| 6. | <ul style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendices A and B to adjust the salary range for the classification of Director of Health Information Management, as indicated in the attached resolution; and b. Direct the Human Resources Department to implement the changes in the Advantage HRM System. |
| 7. | <ul style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 and Appendices A and B to create the classifications of Interventional Radiologic Technologist, Interventional Radiologic Technologist-Per Diem and Senior Interventional Radiologic Technologist with the salary ranges as indicated in the attached Resolution; b. Amend Natividad (Unit 9600) FY 2021-22 Adopted Budget to approve reallocation as indicated by position numbers in the attached Resolution; c. Authorize the Auditor-Controller to incorporate the approved changes in the Natividad (Unit 9600) FY 2021-22 Adopted Budget; d. Direct the County Administrative Office to incorporate the new classifications and approved position changes in the Natividad (Unit 9600) FY 2021-22 Adopted Budget; and e. Direct the Human Resources Department to implement the changes in the Advantage HRM System. |
| 8. | <ul style="list-style-type: none"> a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Hologic, Inc. for Digital Breast Tomosynthesis data conversion services for an amount not to exceed \$8,000 with an agreement term of November 1, 2021 through October 31, 2022. b. Approve the Interim NMC Chief Executive Officer's recommendation to accept non-standard limitations on liability, and limitations on damages provisions within the agreement. |

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

American College of Surgeons Hospital Participation Agreement and Renewal and Amendment No. 1 to Agreement

Legistar Number: _____

..Title

- a. Ratify execution of the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Hospital Participation Agreement (“Agreement”) with American College of Surgeons (ACS) for participation in the National Surgical Quality Improvement Program (“ACS NSQIP”), for the term of October 1, 2020 through September 30, 2021, for a total agreement amount of \$10,000;
- b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 1 to the Agreement, extending the agreement an additional one (1) year period (retroactive from October 1, 2021 through September 30, 2022) for a revised full agreement term of October 1, 2020 through September 30, 2022, and adding \$12,500 for a revised total agreement amount not to exceed \$22,500;
- c. Approve the NMC Chief Executive Officer’s recommendation to accept non-standard indemnification, insurance, no warranty, limitations on liability, and governing laws within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Ratify execution of the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Hospital Participation Agreement (“Agreement”) with American College of Surgeons (ACS) for participation in the National Surgical Quality Improvement Program (“ACS NSQIP”), for the term of October 1, 2020 through September 30, 2021, for a total agreement amount of \$10,000;
- b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 1 to the Agreement, extending the agreement an additional one (1) year period (retroactive from October 1, 2021 through September 30, 2022) for a revised full agreement term of October 1, 2020 through September 30, 2022, and adding \$12,500 for a revised total agreement amount not to exceed \$22,500;
- c. Approve the NMC Chief Executive Officer’s recommendation to accept non-standard indemnification, insurance, no warranty, limitations on liability, and governing laws within the agreement.

SUMMARY/DISCUSSION:

The American College of Surgeons National Surgical Quality Improvement Program (ACS NSQIP®) is a database and reporting system that provides Natividad Medical Center (NMC) with fact-based information needed to make quick, confident decisions in support of the hospital’s quality improvement initiatives. The database and reporting system allow NMC to: evaluate performance as compared to peer hospitals; and evaluate outcomes, complications, and risk-adjusted mortality. The database and reporting system allow NMC to compare patient-care patterns among physicians and compare expected results to observed results. Participation in ACS NSQIP® satisfies the Centers for Medicare and Medicaid Services (CMS) surgical quality measure requirement (NQF #0493), “Participation in a Systematic Clinical Database Registry for General Surgery.”

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel previously reviewed and approved this agreement and has reviewed and approved this renewal and amendment No. 1 as to form. The Auditor-Controller previously reviewed and approved this agreement as to payment provisions and has reviewed and approved renewal and amendment No. 1 as to payment provisions. This agreement and renewal and amendment No. 1 have also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 12, 2021.

FINANCING:

The cost for this agreement was \$10,000 of which \$10,000 was included in the Fiscal Year 2020-2021 Adopted Budget. The cost for this renewal and amendment No. 1 is \$12,500 of which \$12,500 is included in the Fiscal Year 2021-22 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

ACS NSQIP is the leading nationally validated, risk-adjusted, outcomes-based program to measure and improve the quality of surgical care in the private and public sector. ACS NSQIP provides participating hospitals with tools, analyses, and reports to make informed decisions about improving quality of care. Further, peer-reviewed studies have shown that ACS NSQIP is effective in improving the quality of surgical care while also reducing complications and costs.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Wally Sayles, Director of Surgical Services, 772-7771

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:

ACS NSQIP Hospital Participation Renewal and Amendment 1
ACS NSQIP Hospital Participation Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

IT Consulting Services Amendment No. 5 per RFP #9600-67

Legistar Number: _____

..Title

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreements with Tegria Services Group dba Navin Haffty & Associates and Leidos Health LLC dba Ettain Group for information technology (IT) consulting services pursuant to Request for Proposal (RFP) #9600-67 to extend the term for an additional two (2) year period (January 11, 2022 through January 10, 2024) for a revised term January 11, 2017 through January 10, 2024; and
- b. Authorize an aggregate increase of \$2,650,000 for a total amount not to exceed \$17,806,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreements with Tegria Services Group dba Navin Haffty & Associates and Leidos Health LLC dba Ettain Group for information technology (IT) consulting services pursuant to Request for Proposal (RFP) #9600-67 to extend the term for an additional two (2) year period (January 11, 2022 through January 10, 2024) for a revised term January 11, 2017 through January 10, 2024; and
- b. Authorize an aggregate increase of \$2,650,000 for a total amount not to exceed \$17,806,000.

SUMMARY/DISCUSSION:

NMC has a need for IT consulting services and specialized subject matter expertise to help NMC analyze, design and implement new computer applications, functionality, and define process and training which support those applications and functionality.

NMC prepared and released RFP #9600-67 on August 1, 2016 to select qualified consulting companies to fulfill the unique needs associated with special IT projects. This RFP required that bidders be able to provide expertise for all aspects of application development, clinical IT expertise and high-level maintenance services at NMC. Eight (8) proposals were received for consideration from interested and qualified contractors. All 8 proposals were evaluated pursuant to the criteria stated in RFP #9600-67 and Leidos Health, LLC (now Leidos Health, LLC dba The Ettain Group), Jacobus Consulting, Inc., and Navin Haffty & Associates, LLC (now Tegria Services Group dba Navin Haffty & Associates) were all tentatively awarded agreements, however Jacobus Consulting, Inc has since exited the healthcare consulting business.

NMC's IT staff work in conjunction with clinical IT consultants who are subject matter experts and also provide a high level of project management to help NMC analyze, design and implement new computer applications, functionality, and define process and training which support those applications and functionality. IT Consultants are also needed as process and data experts for government initiatives such as QIP (Quality Incentive Program). The need for consultants will occur as new hospital initiatives continue to arise.

NMC continues to strive to fill all its budgeted FTE IT positions with internal expertise and will use consultants for short term projects and where internal knowledge or resources are not available.

Pursuant to NMC's Strategic Plan, NMC is evaluating options to upgrade or replace its existing Electronic Health Record (EHR). As a result, NMC is requesting authorization to extend agreements with Tegria Services Group dba Navin Haffty & Associates and Leidos Health dba The Ettain Group for an additional two (2) years and increasing the agreement funding by \$2,650,000 for the aggregate of \$17,806,000. NMC will re-evaluate an IT consulting Request For Proposal (RFP) once the EHR evaluation process is complete.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 5 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 5 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 12, 2021.

FINANCING:

The cost for this amendment No. 5 is \$2,650,000 of which \$1,092,600 is included in the Fiscal Year 2020-21 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The IT consulting agreements brings unique subject matter expertise to NMC pertaining to specialized and complex systems such as Meditech. These services help NMC's IT management team implement and support modules and systems when needed thereby leading to a more sound and solid technological infrastructure.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Raquel Mojica, IT Operations Manager, 783-2812

Approved by: Charles R. Harris, MD, Interim Chief Executive Officer, 783-2504

Attachments:

Amendment No. 5 with Leidos Health, LLC dba Ettain Group
Amendment No. 5 with Tegria Services Group dba Navin Haffty & Associates
Amendment No. 4 with Leidos Health, LLC dba Ettain Group
Amendment No. 4 with Navin, Haffty & Associates, LLC
Amendment No. 3 with Leidos Health, LLC
Amendment No. 3 with Navin, Haffty & Associates, LLC
Amendment No. 2 with Leidos Health, LLC
Amendment No. 2 with Navin, Haffty & Associates, LLC
Amendment No. 1 with Leidos Health, LLC
Amendment No. 1 with Navin, Haffty & Associates, LLC
Agreement with Leidos Health, LLC awarded per RFP # 9600-67
Agreement with Navin, Haffty & Associates, LLC awarded per RFP # 9600-67

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Jane Finney Renewal & Amendment No. 1

Legistar Number: _____

..Title

a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Renewal & Amendment No. 1 with Jane Finney, CLS, MBA, CPHQ, CPPS for on-site and off-site professional consulting services regarding the Quality Incentive Pool (QIP) program, extending the agreement an additional one (1) year period (November 9, 2021 through November 8, 2022) for a revised full agreement term of November 9, 2020 through November 8, 2022, and adding \$25,000 for a revised total agreement amount not to exceed \$175,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Renewal & Amendment No. 1 with Jane Finney, CLS, MBA, CPHQ, CPPS for on-site and off-site professional consulting services regarding the Quality Incentive Pool (QIP) program, extending the agreement an additional one (1) year period (November 9, 2021 through November 8, 2022) for a revised full agreement term of November 9, 2020 through November 8, 2022, and adding \$25,000 for a revised total agreement amount not to exceed \$175,000.

SUMMARY/DISCUSSION:

The Quality Incentive Pool (QIP) is a managed care directed payment program for California's public health care systems. QIP started in 2017 as a result of new requirements in the federal Centers for Medicare and Medicaid Services' (CMS) Medicaid and CHIP (Children's Health Insurance Program) Managed Care Final Rule. QIP converts funding from previously existing supplemental payments into a value-based structure. QIP payments are tied to achievement of performance on measures that assess the quality of care provided to Medi-Cal managed care enrollees. For three years, QIP existed in parallel with Public Hospital Redesign and Incentives in Medi-Cal (PRIME), a pay-for-performance program that was part of California's five-year Section 1115 Medicaid waiver, known as Medi-Cal 2020. Measures across the two programs were designed to be complementary, but not duplicative.

With the expiration of PRIME in June 2020, California had the opportunity to redesign QIP to integrate successful components from PRIME and the first few years of QIP. CMS approved a transitional program from July to December 2020 and the new QIP began January 2021. The new QIP requires public health care systems to report annually on a total 40 measures.

The program focuses on measures for conditions that represent leading causes of death in California and align with the State's quality strategy and priorities that span the continuum of care provided by public hospitals and health care systems. The measures cover nine domains of care: Primary Care Access and Preventive Care, Behavioral Health Care, Care of Acute and Chronic Conditions, Care Coordination, Experience of Care, Improving Health Equity, Maternal and Perinatal Health, Patient Safety and Overuse/Appropriateness of Care.

This amendment will allow Ms. Finney to continue to perform the services for work associated with the QIP program. Services include implementation of milestones, execution of required programs,

and further timely submission of required reports to the California Department of Health Care Services and other agencies. This amendment will also allow Ms. Finney to continue to provide other performance improvement and project management consulting services as requested by the Chief Medical Officer and/or Interim Chief Executive Officer focusing on the hospital's strategic priorities and new regulatory and accreditation requirements.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this Renewal & Amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement also been reviewed and approved by NMC's Finance Committee on and by its Board of Trustees on November 12, 2021.

FINANCING:

The cost for this Renewal & Amendment No. 1 is \$25,000, all of which is included in the Fiscal Year 2021-22 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This Renewal & Amendment No. 1 with allow for further assistance with the QIP program as NMC continues to transform and improve the quality of care, access, and efficiency for its Medi-Cal members.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Raquel Mojica, IT Business Operations Manager, 783-2812
Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:

Jane Finney, CLS, MBA, CPHQ, CPPS Renewal & Amendment No. 1
Jane Finney, CLS, MBA, CPHQ, CPPS Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Medtronic USA, Inc.

Legistar Number: _____

..Title

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a no-cost agreement with Medtronic USA, Inc. for remote monitoring of cardiac devices with an agreement term of December 1, 2021 through November 30, 2024.
- b. Approve the Interim Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a no-cost agreement with Medtronic USA, Inc. for remote monitoring of cardiac devices with an agreement term of December 1, 2021 through November 30, 2024.
- b. Approve the Interim Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages provisions within the agreement.

SUMMARY/DISCUSSION:

The purpose of this agreement is to provide mobile tablets to Natividad Medical Center at no charge. These tablets provide programed information for analysis of a patient's pacemaker or defibrillator from the Medtronic Company. This new technology is replacing antiquated manual analysis requiring a representative come in to provide the service.

The advantage is a win-win for the Medical Center in the following ways:

- a) The small tablet (about the size of an IPAD) now replaces a 25-30 lbs device.
- b) The patient is no longer connected to external leads or wires directly to the Medtronic device.
- c) The mobile tablet is placed near any patient, and then automatically provides the analysis of the internal Medtronic implanted device.
- d) The software will contact the company and the representative as well as the physician to report the findings of the tablet.
- e) The device can come to the patient anywhere in the hospital rather than requiring the patient to come to the device.
- f) There is no charge for these tablets.
- g) All patient identifiable information is protected from any accidental loss or disclosure.
- h) The hospital no longer has to wait for a busy device company representative to drive in to the hospital to provide the services.
- i) The hospital no longer has to wait for a cardiologist to drive in to interpret the findings, which will greatly improve care to the patient waiting.
- j) Newer generation devices (Pacemakers and Defibrillator's) must be analyzed in this manner and with this type of device.
- k) If we cannot perform this service for new implanted devices, then we must transfer the patients to nearby hospitals that already have this technology in place.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 12, 2021.

FINANCING:

There are no costs associated with this agreement.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for a software system which improves data processing at NMC. The use of this system directly contributes to a more efficient and effective use of resources within the organization.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: W. Mike Barber, R.N., Director Cardiovascular Services, 831-772-7826

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:

Medtronic Carelink Network Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

OLM Recycling Services Amendment No. 2

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with OLM Recycling Services for e-waste and miscellaneous waste removal services, extending the agreement an additional two (2) year period (November 15, 2021 through November 14, 2023) for a revised full agreement term of November 15, 2019 through November 14, 2023 and adding \$20,000 for a revised total agreement amount not to exceed \$120,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with OLM Recycling Services for e-waste and miscellaneous waste removal services, extending the agreement an additional two (2) year period (November 15, 2021 through November 14, 2023) for a revised full agreement term of November 15, 2019 through November 14, 2023 and adding \$20,000 for a revised total agreement amount not to exceed \$120,000.

SUMMARY/DISCUSSION:

OLM Recycling Services specializes in providing e-waste recycling, IT disposal, and commercial clean-out disposal services to private and government agencies. Its headquarters is based in San Jose, California with a local office stationed in Salinas, California. OLM Recycling Services shall provide services to NMC including, but not limited to electronic waste recycling and various waste removal services of unusable items on an as-needed basis.

Approving this amendment will continue to help move NMC towards a strong and front-line program as it relates to collection, transportation, and sustainable waste disposal of unusable electronic material that accumulate throughout the hospital, thus, making it a cleaner & safer environment for patients and employees. This is the best possible environmentally friendly solution in accordance with Title 22 California Code of Regulations (CCR) §66273.1 - §66273.101 (“Standards for Universal Waste Management”) while meeting Federal and State regulations.

NMC wishes to amend this agreement for an additional two-year period. This amendment will allow OLM Recycling Services to continue providing NMC with e-waste and miscellaneous waste removal services in accordance with the regulatory requirement.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC’s Finance Committee and by its Board of Trustees on November 12, 2021.

FINANCING:

The cost for this amendment No. 1 is \$20,000 of which \$10,000 is included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

These services offer us the ability to safely dispose of the electronic waste that is generated in the most environmentally friendly manner.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Felipe Enriquez, Director of Engineering and Safety, 783-2614
Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2553

Attachments:

OLM Recycling Services Amendment 2
OLM Recycling Services Amendment 1
OLM Recycling Services Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Cross-Cultural Communications, LLC Amendment No. 1

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13375) with Cross-Cultural Communications, LLC for licensure of proprietary teaching and textbook materials for use in the training of NMC interpreters, extending the agreement an additional one (1) year period (December 15, 2021 through December 14, 2022) for a revised full agreement term of December 15, 2016 through December 14, 2022, and adding \$6,000 for a revised total agreement amount not to exceed \$36,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13375) with Cross-Cultural Communications, LLC for licensure of proprietary teaching and textbook materials for use in the training of NMC interpreters, extending the agreement an additional one (1) year period (December 15, 2021 through December 14, 2022) for a revised full agreement term of December 15, 2016 through December 14, 2022, and adding \$6,000 for a revised total agreement amount not to exceed \$36,000.

SUMMARY/DISCUSSION:

This agreement will allow NMC to purchase and use the vendor's proprietary teaching and training materials in the training of NMC's bilingual staff to become Qualified Interpreters (QI's) and allow Interpreter Services department to train some of its staff to become licensed trainers. With the implementation of the new language access rule of the ACA Section 1557 July 2016, our medical staff must be "qualified" as interpreters to assist providers with interpretation and not simply bilingual.

Presently, NMC has approximately 70 trained dual staff qualified interpreters (QI's) that perform interpretations as dual staff employees in their own departments. This compliment and maximizes resources of the Interpreter Services department at NMC, whose resources are limited. It also allows staff and patients to communicate more freely since the QI's are generally already in the units. Many of the bilingual staff is already called on to perform interpretations and by training them, NMC is fully compliant with Federal and State laws as well as the Joint Commission recommendations.

The training consists of a 40-hour course that is recognized by the interpreting profession and is used nationally to train healthcare interpreters. It covers topics such as Ethics and Standards as well as Cultural Competencies and Medical Vocabulary and incorporates adult learning strategies to better prepare candidates. It goes without saying that this training will benefit first and foremost NMC's Limited English Patient (LEP) who will have the benefit of receiving services from staff that have been educated and well trained to communicate with them.

There is no cost for the License Agreement and the only costs incurred are for the purchase of the required textbooks, mandatory for each staff member attending the trainings, and when we request an additional member of our team receive training to become a trainer.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 12, 2021.

FINANCING:

The cost for this amendment No. 1 is \$6,000 which is included in the Fiscal Year 2021-22 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This initiative allows for Natividad's workforce development so that validated bilingual speakers may acquire new skillset to better serve our patient demographic. Once staff complete this training they are deemed qualified by industry standards to interpret in a healthcare setting and we are fully compliant with Federal and State mandates when they assist staff to communicate with our patients. This maximizes the availability of interpreters throughout the Hospital and improves health outcomes and access to services.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Victor Sosa, Interpreter Services Manager, 796-1612

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:

Cross-Cultural Communications, LLC Amendment 1

Cross-Cultural Communications, LLC Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Pamela K. Ishimoto Amendment No. 2

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14108) with Pamela K. Ishimoto for Consulting with Trauma Department on the National Trauma Data Bank and Trauma Quality Improvement at NMC, adding \$247,500 for a revised total agreement amount not to exceed \$922,500, with no change to the term of agreement October 16, 2017 through October 15, 2022.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14108) with Pamela K. Ishimoto for Consulting with Trauma Department on the National Trauma Data Bank and Trauma Quality Improvement at NMC, adding \$247,500 for a revised total agreement amount not to exceed \$922,500, with no change to the term of agreement October 16, 2017 through October 15, 2022.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.

SUMMARY/DISCUSSION:

Pam Ishimoto is a Trauma Data Analyst contracted to provided accuracy and validity of trauma data registry and reports required for National Trauma Data Bank (NTDB) and Trauma Quality Improvement Program (TQIP) for American College of Surgeons (ACS). There are five NTDB and TQIP submission periods throughout the year. There are an additional quarterly data submission period requirement for the California Emergency Medical Services Authority (CEMSA).

The Data Analyst reviews data frequency tables of the field values for each data element within the trauma registry and creates registry reports to validate each data element submitted to TQIP. This is used to ensure the data from NMC Trauma registry are mapped according to the NTDB Data Dictionary rules. Data fields within the trauma registry need to be mapped appropriately so the receiving entities are able to accept Natividad's trauma data; i.e. NTDB/TQIP and CEMSA and Monterey County. The Trauma Data Analyst is the primary liaison with registry vendor and remedies any mapping issue identified.

This vendor prepares reports and provides data for ACS for preparation for site visits for Adult Level II Trauma Center verification. This vendor also provides performance measures reports to benchmark best practices and to monitor the trauma system for meeting ACS verification criteria. Vendor updates the trauma registry to reflect all 2019 NTDB/TQIP updates. This requires new fields to be added, picklists to be updated, pages to be redesigned, fields to be retired and mapping to be updated. This will also involve all registrars to be trained on updates and data collection.

The cost increase in this amendment reflects the increase in vendor charges and the increased

demand for services for fiscal year 2021/2022. This period includes the ACS verification period for the Level II trauma center verification visit in 2022. The preparation during this period will require additional resources from the vendor.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 12, 2021.

FINANCING:

The cost for this amendment No. 2 is \$247,500 of which \$214,500 is included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs to be able to provide reliable and quality patient care which improves the health and quality of life for patients and their families as well as supporting the on-going quality of trauma care at Natividad.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Julie Ramirez, Trauma Program Manager, 387-8104

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:

Pamela K. Ishimoto Amendment 2

Pamela K. Ishimoto Amendment 1

Pamela K. Ishimoto Agreement

Attachments on file with the Clerk of the Board

The MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Healthcare Coding and Consulting Services, LLC Amendment No. 4

Legistar Number:

..Title

a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13517) with Healthcare Coding and Consulting Services, LLC for US-based remote medical record coding and consulting services, with no changes to the Agreement term (August 22, 2016 through August 21, 2022), and adding \$300,000 for a revised total agreement amount not to exceed \$2,577,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13517) with Healthcare Coding and Consulting Services, LLC for US-based remote medical record coding and consulting services, with no changes to the Agreement term (August 22, 2016 through August 21, 2022), and adding \$300,000 for a revised total agreement amount not to exceed \$2,577,000.

SUMMARY/DISCUSSION:

Healthcare Coding and Consulting Services (HCCS) provides coding of accounts support, utilizing International Classification of Diseases Tenth Revision (ICD10-CM/PCS), Current Procedural Terminology (CPT), Evaluation /Management Levels (E/M), HCPCS Medical Supply conventions to Natividad designated medical encounters and Education and Training to Natividad as changes occur within the coding spectrum.

HCCS require their coding staff to possess coding credentials. The coders must also maintain their credentials annually, by attending education and training for their specific coding discipline.

HCCS provides coding support for hospital inpatient and emergency services to both trauma and non-trauma services. This vendor was chosen due to the complexity and distinctiveness of both services (general and trauma) and the various coding requirement from state and federal coding requirements from state and federal coding guidelines for inpatient and outpatient services are comprise of multiple layers of treatment management, equipment, procedures and extensive documentation. HCCS provides coding support purposes for quality requirements mandated by state and federal regulations and ultimately for timely and accurate reimbursement from all payers.

HCCS has certified coders to review complicated encounters; conduct monthly audits of the coding staff assigned to Natividad account, which meets the compliance requirement. The results are distributed, reviewed, discussed, recommendations to enhance beneficial outcomes for the organization are considered and often executed. HCCS also provides auditing and validation summary documentation of specific third-party payor accounts required service justification.

Natividad recognized with the increased volume of emergency/labor delivery emergency, trauma encounters and inpatient, the level of complexity with accurate coding of these services; our existing coding staff are not capable of meeting the managements level of expectations and demand.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 4 has also been reviewed and approved by Natividad's Finance Committee and by its Board of Trustees on November 12, 2021.

FINANCING:

The cost for this amendment No. 4 is \$300,000 of which \$300,000 is included in the Fiscal Year 2021-22 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provides Natividad with the additional support which is needed due to the credential requirements to ensure accurate appending coding for reimbursement, regulatory, patient care initiatives and data reporting.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Kim Williams-Neal, Director of HIM, 831-783-2440

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:

Healthcare Coding and Consulting Services, LLC Amendment 4
Healthcare Coding and Consulting Services, LLC Renewal & Amendment 3
Healthcare Coding and Consulting Services, LLC Amendment 2
Healthcare Coding and Consulting Services, LLC Amendment 1
Healthcare Coding and Consulting Services, LLC Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Databank IMX LLC Amendment No. 6

Legistar Number: _____

..Title

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-12677) with Databank IMX for OnBase software maintenance, extending the agreement an additional one (1) year period (January 1, 2022 through December 31, 2022) for a revised full agreement term of January 1, 2015 through December 31, 2022, and adding \$46,535 for a revised total agreement amount not to exceed \$547,484.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-12677) with Databank IMX for OnBase software maintenance, extending the agreement an additional one (1) year period (January 1, 2022 through December 31, 2022) for a revised full agreement term of January 1, 2015 through December 31, 2022, and adding \$46,535 for a revised total agreement amount not to exceed \$547,484.

SUMMARY/DISCUSSION:

NMC has had an agreement with Databank IMX since 2015 for the OnBase system to allow for the scanning of required documents and records. This included necessary software to scan, track, and purge data as needed in accordance with the approved NMC, County, State and Federal Policies. Natividad believes the OnBase system to be a valuable asset to its day to day operations.

Natividad is requesting to amend the current Agreement to extend the term to cover ongoing system maintenance of the software and update the system which will allow Natividad to scan information more efficiently and in a timelier manner for departments within the facility.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 6 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. This amendment No. 6 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 12, 2021.

FINANCING:

The cost for this amendment No. 6 is \$46,535 of which is included in the Natividad Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for a software system which improves the records storing processes at NMC. The use of this system directly contributes to a more efficient and effective use of resources within the organization. This agreement brings improved technological capabilities and functionality to

NMC, enhancing and strengthening its technological functionality and reliability which fosters a sound, secure and sustainable physical infrastructure.

☐ Economic Development
☒ Administration
☐ Health and Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Janine Bouyea, Hospital Assistant Administrator, 783-2701
Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:

Databank IMX LLC Amendment No. 6
Databank IMX LLC Amendment No. 5
Databank IMX LLC Amendment No. 4
Databank IMX LLC Amendment No. 3
Databank IMX LLC Renewal and Amendment No. 2
Databank IMX LLC Renewal and Amendment No. 1
Databank IMX LLC Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Amendment No. 4 to Equipment Lease Agreement with Modular Devices Inc.

Legistar Number:

..Title

a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 4 to the agreement (A-14062) with Modular Devices, Inc. for the continued lease of a mobile angiography/intervention radiology lab (IR) unit at NMC, extending the agreement an additional three (3) month period (November 1, 2021 through January 31, 2022) for a revised full agreement term of August 1, 2018 through January 31, 2022, and adding \$157,500 for a revised total agreement amount not to exceed \$4,419,500.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 4 to the agreement (A-14062) with Modular Devices, Inc. for the continued lease of a mobile angiography/intervention radiology lab (IR) unit at NMC, extending the agreement an additional three (3) month period (November 1, 2021 through January 31, 2022) for a revised full agreement term of August 1, 2018 through January 31, 2022, and adding \$157,500 for a revised total agreement amount not to exceed \$4,419,500.

SUMMARY/DISCUSSION:

NMC entered into a lease agreement with Modular Devices back in 2013 to provide a Mobile Computerized Tomography (CT) laboratory, a mobile Angiography/Interventional Radiology (IR) Laboratory services and a Magnetic Resonance Imaging (MRI) mobile unit to enhance the imaging capabilities in the Diagnostic Imaging Department while the Imaging Department was undergoing a significant modernization project. The importance of the continued use of the Angiography Trailer to be available for Trauma II requirements is necessary during the opening and lengthy training period of the new IR Suite. New IR suites perform a multitude of new and different procedures and programs. The initial learning experience for staff and physicians can be lengthy due to the many different type of procedures performed in various areas of the body. In addition, this new IR system and sophisticated computers will also communicate with a new Sensis Vibe hemodynamic system as well. Both systems will require in-depth training and practice depending on the type and severity of each case. It will be important to be able to render care for a new incoming Trauma patient without a lengthy and complex shutdown and reopening for a new case. This extension of the existing lease will ensure that we can perform both in the 30 minute required periods for Trauma Certification.

NMC began construction in the main Radiology department in October 2018. The department must remain operational during the construction project. Natividad needs the mobile trailers to be able to offer full radiology services during the construction process. Unfortunately, the construction project has taken longer than anticipated due to COVID-19, and the hospital needs to add money to the lease agreements for the mobile units (IR) through the end of June 2022.

The cost of the agreement is broken down into the following equipment leases: the monthly lease for the Mobile Angiography is \$31,500 or \$378,000 annually.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 4 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. This renewal and amendment No. 4 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 12, 2021.

FINANCING:

The cost for this renewal & amendment No. 4 is \$157,500, all of which is included in the Fiscal Year 2021-22 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement will support the County strategic initiative for Health and Human Services by offering advanced radiology procedures (IR) to the residents of Monterey County while the Radiology Department is undergoing construction. These mobile trailers will ensure that services are not interrupted during the construction project.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: W. Michael Barber, R.N, Director, 772-7826

Approved by: Charles R Harris, Interim Chief Executive Officer, 783-2504

Attachments:

Modular Devices Inc. Renewal and Amendment No. 4
Modular Devices Inc. Renewal and Amendment No. 3
Modular Devices Inc. Amendment No. 2
Modular Devices Inc. Amendment No. 1
Modular Devices Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Focus One LLC Amendment No. 8

Legistar Number: _____

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 8 to the agreement (A-13506) with Focus One Solutions, LLC for a Healthcare Vendor Management System pursuant to the Request for Proposal (RFP) # 9600-62, adding \$10,000,000 for a revised total agreement amount not to exceed \$55,563,000, with no changes to the current agreement term of April 19, 2020 through April 18, 2022.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 8 to the agreement (A-13506) with Focus One Solutions, LLC for a Healthcare Vendor Management System pursuant to the Request for Proposal (RFP) # 9600-62, adding \$10,000,000 for a revised total agreement amount not to exceed \$55,563,000, with no changes to the current agreement term of April 19, 2020 through April 18, 2022.

SUMMARY/DISCUSSION:

Natividad Medical Center utilizes the registry services provided by Focus One Solutions, LLC to staff hard to fill clinical positions in order to meet the hospitals staffing needs to ensure high quality patient care. Focus One Solutions provides NMC a one-stop search agency for nurses and clinical technicians. Focus One has a network of over three dozen independent agencies that provide the needed personnel. NMC uses the registry services to fill positions in the following areas: Emergency department, Intensive Care, Labor and Delivery, Surgery, Neonatal Intensive Care, Behavioral department, Rehabilitation, Physical and Occupational therapy, Radiology, Ultrasound, Interventional Radiology, Clinical Lab and Pharmacy.

Over the past year, the need for additional nursing staff has increased due to the COVID-19 pandemic, which increased Natividad Medical Center daily census significantly, and due to the acuity of patients, many needed a higher level of care. As a result, additional nurses continue to be needed in order to provide high quality care to our community. NMC would like to add an additional \$10,000,000 to continue to cover service needs at Natividad due to the high demand for travelers resulting from COVID-19.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 8 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 8 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 12, 2021.

FINANCING:

The cost for this No. 8 is \$10,000,000, all of which will be absorbed in Natividad's FY 21-22 Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement greatly improves the responsiveness to critical staffing needs at NMC. This agreement ensures that requests for qualified nurses and other clinical staff at NMC are met in a timely manner. This enables NMC to provide high quality patient care thereby improving the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Janine Bouyea, Human Resources Administrator, 831-783-2701
Approved by: Charles Harris, Interim Chief Executive Officer, 783-2553

Attachments:

Focus One Solutions, LLC Amendment No. 8
Focus One Solutions, LLC Amendment No. 7
Focus One Solutions, LLC Amendment No. 6
Focus One Solutions, LLC Amendment No. 5
Focus One Solutions, LLC Amendment No. 4
Focus One Solutions, LLC Amendment No. 3
Focus One Solutions, LLC Amendment No. 2
Focus One Solutions, LLC Amendment No. 1
Focus One Solutions, LLC Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Total Renal Care Inc. Amendment No. 2

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14393) with Total Renal Care, Inc. for acute dialysis services, with no change to the agreement term July 1, 2019 through June 30, 2023 and adding \$2,426,223 for a revised total agreement amount not to exceed \$4,775,957.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) \$134,973 of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14393) with Total Renal Care, Inc. for acute dialysis services, with no change to the agreement term July 1, 2019 through June 30, 2023 and adding \$2,426,223 for a revised total agreement amount not to exceed \$4,775,957.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) \$134,973 of the original cost of the agreement.

SUMMARY/DISCUSSION:

Total Renal Care, Inc. provides comprehensive dialysis services essential for patients with kidney malfunction. The services include all inpatient areas in addition to the Acute Rehabilitation Unit (ARU). NMC and Total Renal Care leadership meet quarterly via The Joint Dialysis Oversight Committee (TJDOC) to review quality metrics such as timeliness, staff competency validation, and shared responsibilities in the provision of quality patient care. Additionally, the entities confer as needed for quality concerns outside of routine scheduled meetings.

The Total Renal Care program offers a comprehensive array of resources necessary for patients requiring hemodialysis, peritoneal dialysis and, Continuous Renal Replacement Therapy (CRRT). The services include providing dialysis trained Registered Nurses to safely manage care of the patient and in addition, the associated equipment needed to filter wastes and toxins from patients whose kidneys cannot provide this vital function. Education and support for NMC nurses include knowledge to monitor specific types of dialysis, such as peritoneal dialysis and CRRT. Transitional Smart Services is a patient and family education program that includes dialysis related education and/or chronic kidney disease education, as well as catheter and fistulas, vascular access modalities and dialysis care generally.

Total Renal Care's dialysis program meets the quality standards required by NMC and mechanisms are in place to measure and ensure compliance with NMC standards as required by the state of California, Center for Medicare and Medicaid Services (CMS) and The Joint Commission.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 2 as to form, and the

Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 12, 2021.

FINANCING:

The cost for this amendment No. 1 is \$2,426,223 of which \$1,200,000 is included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs to be able to provide reliable and quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Nancy Buscher, Chief Nursing Officer, 783-2560

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:

- Total Renal Care, Inc. Amendment 2
- Total Renal Care, Inc. Amendment 1
- Total Renal Care, Inc. Agreement

Attachments on file with the Clerk of the Board

TITLE:

- a. Ratify execution by the Interim Chief Executive Officer (“CEO”) for Natividad Medical Center (“Natividad”) or his designee of two Letters of Interest, both dated December 1, 2020, to the California Department of Health Care Services (“State DHCS”), confirming the interest of the County of Monterey d/b/a NMC (“County”) in working with State DHCS to participate in the Voluntary Rate Range Program for the period of January 1, 2021, to December 31, 2021, including providing a Medi-Cal managed care rate range Intergovernmental Transfer of Public Funds (“IGT”) to fund the nonfederal share of Medi-Cal managed care actuarially sound capitation rate payments;
- b. Authorize the Interim CEO for Natividad or his designee to execute the implementing IGT Agreement between the County and the State DHCS to fund the nonfederal share of Medi-Cal managed care actuarially sound capitation rate payments for healthcare services rendered in the period of January 1, 2021, to December 31, 2021, plus a 20 % assessment fee applicable to non-exempt funds, pursuant to Sections 14164 and 14301.4 of the Welfare & Institutions Code, in substantially the same form as that which has been presented to the Board without significant change to its content;
- c. Authorize the Interim CEO for Natividad or his designee to execute amendments to the Health Plan-Provider Agreement with the Monterey-Santa Cruz-Merced Managed Medical Care Commission d/b/a Central California Alliance for Health (“CCAH”) to provide for Medi-Cal managed care rate payment increases to NMC for healthcare services rendered in the period of January 1, 2021, to December 31, 2021, at no less than 76.77% of the available rate increases specific to Medi-Cal Plan enrollees in Monterey County, less an amount retained by CCAH for its administrative costs; and
- d. Authorize the Interim CEO for Natividad or his designee to execute the Health Plan-Provider Agreement with the Fresno-Kings-Madera Regional Health Authority d/b/a CalViva Health (“CalViva”), to provide for Medi-Cal managed care rate payment increases to NMC for healthcare services rendered to CalViva’s Medi-Cal managed care enrollees in the period of January 1, 2021, to December 31, 2021, at no less than the total rate increases specific to Medi-Cal Plan enrollees made available as a result of County’s IGTs, less an amount retained by CalViva for its administrative costs.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Ratify execution by the Interim Chief Executive Officer (“CEO”) for Natividad Medical Center (“Natividad”) or his designee of two Letters of Interest, both dated December 1, 2020, to the California Department of Health Care Services (“State DHCS”), confirming the interest of the County of Monterey d/b/a NMC (“County”) in working with State DHCS to participate in the Voluntary Rate Range Program for the period of January 1, 2021, to December 31, 2021, including providing a Medi-Cal managed care rate range Intergovernmental Transfer of Public Funds (“IGT”) to fund the nonfederal share of Medi-Cal managed care actuarially sound capitation rate payments;

- b. Authorize the Interim CEO for Natividad or his designee to execute the implementing IGT Agreement between the County and the State DHCS to fund the nonfederal share of Medi-Cal managed care actuarially sound capitation rate payments for healthcare services rendered in the period of January 1, 2021, to December 31, 2021, plus a 20 % assessment fee applicable to non-exempt funds, pursuant to Sections 14164 and 14301.4 of the Welfare & Institutions Code, in substantially the same form as that which has been presented to the Board without significant change to its content;
- c. Authorize the Interim CEO for Natividad or his designee to execute amendments to the Health Plan-Provider Agreement with the Monterey-Santa Cruz-Merced Managed Medical Care Commission d/b/a Central California Alliance for Health (“CCAH”) to provide for Medi-Cal managed care rate payment increases to NMC for healthcare services rendered in the period of January 1, 2021, to December 31, 2021, at no less than 76.77% of the available rate increases specific to Medi-Cal Plan enrollees in Monterey County, less an amount retained by CCAH for its administrative costs; and
- d. Authorize the Interim CEO for Natividad or his designee to execute the Health Plan-Provider Agreement with the Fresno-Kings-Madera Regional Health Authority d/b/a CalViva Health (“CalViva”), to provide for Medi-Cal managed care rate payment increases to NMC for healthcare services rendered to CalViva’s Medi-Cal managed care enrollees in the period of January 1, 2021, to December 31, 2021, at no less than the total rate increases specific to Medi-Cal Plan enrollees made available as a result of County’s IGTs, less an amount retained by CalViva for its administrative costs.

SUMMARY/DISCUSSION:

DHCS administers the Medi-Cal program, under which health care services are provided to qualified low-income persons. Inpatient and outpatient hospital services are a covered benefit under the Medi-Cal program, subject to utilization controls. Existing law provides for Medi-Cal payments to hospitals.

An IGT is an elective transfer of eligible local dollars to the State DHCS in support of the Medi-Cal program, which is authorized in accordance with Section 14164 and other provisions of the Welfare and Institutions Code that are typically program specific. If the State accepts the transfer, the State shall obtain Federal Financial Participation (“FFP”) to the full extent permitted by federal law.

In the past, NMC has voluntarily provided IGTs to DHCS in support of the Medi-Cal managed care program as authorized pursuant to Section 14301.4 of the Welfare and Institutions Code. The local fund transfers are effectuated pursuant to an IGT agreement (and an IGT fee assessment agreement if applicable) between the State DHCS and the participating public provider/entity. The opportunity to participate in providing such voluntary IGTs allows for the use of local dollars to make increased payments from plans available to public providers such as NMC to preserve and strengthen the availability and quality of services provided by such providers. In Monterey County, the Monterey-Santa Cruz-Merced Managed Medical Care Commission d/b/a Central California Alliance for Health (“CCAH”) is the local County Organized Health System, which has an existing agreement with NMC to provide clinical and

other medical care services covered by Medi-Cal to enrollees of the Plan. NMC also provides services to Medi-Cal managed care enrollees of the Fresno-Kings-Madera Regional Health Authority d/b/a CalViva Health ("CalViva"). NMC participated in the voluntary Rate Range IGT program for the 2018-19 and 2019-2020 rate periods.

In order to participate in the voluntary Rate Range IGT program relating to the Medi-Cal managed care capitation rates for the period of January 1, 2021, to December 31, 2021, State DHCS has requested the execution of an IGT Agreement for the amount of IGTs based on relevant enrollment figures, and includes a 20% assessment fee applicable to non-exempt funds as determined by State DHCS. DHCS will perform periodic reconciliations using actual enrollment figures, including actual member months per rate category. The reconciliations can result in increased or decreased IGT amounts from NMC, and, correspondingly, the available amounts of rate range payments will vary. The enrollment figures will be considered final two years after December 31, 2021. The IGT Agreement estimated due date is December 24, 2021. The transfers are expected to occur in the second and third quarters of calendar year 2021.

Additionally, amendments to the current Health Plan-Provider Agreement between NMC and CCAH, as well as execution of a Health Plan-Provider Agreement between NMC and CalViva, will be necessary to provide for the negotiated payment increases for services rendered during the period of January 1, 2021, to December 31, 2021. The negotiated payment with CCAH is no less than 76.77% of the available rate increases specific to Medi-Cal Plan enrollees in Monterey County, less an amount retained by CCAH for its administrative costs, and the negotiated payment with CalViva is no less than the total rate increases specific to Medi-Cal Plan enrollees made available as a result of County's IGTs, less an amount retained by CalViva for its administrative costs. As described above, the total amount that is actually available will vary.

The Board could opt not to participate, in which case NMC and the County would be precluded from participating in the IGT program for the period of January 1, 2021, to December 31, 2021.

OTHER AGENCY INVOLVMENT:

County Counsel has reviewed and approved the IGT Agreement as to legal form. The Auditor-Controller has reviewed and approved the Agreement as to fiscal provisions. The IGT Agreement and the Health Plan-Provider Amendment and Agreement were reviewed and approved by the NMC Finance Committee and the Board of Trustees on November 12, 2021.

FINANCING:

The expected IGT transfer will be financed by NMC. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The opportunity to participate in an IGT allows for the use of local dollars to obtain the federal matching in payments designed for public providers such as NMC and preserve and strengthen the safety net services in Monterey County.

☐ Economic Development
☐ Administration
☒ Health and Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Daniel Leon, Chief Financial Officer 783-2561

Approved by: Charles R. Harris, MD, Interim Chief Executive Officer, 783-2504

Attachments:

Letters of Interest to DHCS

CY 2021 IGT Agreement # 21-10231

CCAH Health Plan-Provider Agreement Amendment Thirty-Five

CalViva Health Plan-Provider Agreement 2021

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

RQI Partners LLC Amendment No. 1

Legistar Number:

..Title

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-15116) with RQI (Resuscitation Quality Improvement) Partners, LLC for the Neonatal Resuscitation Program learning tool, extending the agreement an additional six (6) month period (April 1, 2024 through September 30, 2024) for a revised full agreement term of April 1, 2024 through September 30, 2024, and adding \$14,074 for a revised total agreement amount not to exceed \$102,282.
- b. Authorize the Interim Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$8,820) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-15116) with RQI (Resuscitation Quality Improvement) Partners, LLC for the Neonatal Resuscitation Program learning tool, extending the agreement an additional six (6) month period (April 1, 2024 through September 30, 2024) for a revised full agreement term of April 1, 2024 through September 30, 2024, and adding \$14,074 for a revised total agreement amount not to exceed \$102,282.
- b. Authorize the Interim Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$8,820) of the original cost of the agreement.

SUMMARY/DISCUSSION:

A primary goal at Natividad is to offer our patients and their families high quality, safe patient care. One way we achieve this at Natividad is to require neonatal patient care staff to have a current Neonatal Resuscitation Provider (NRP) certification. This certification is held by our neonatal nurses, respiratory therapists and advanced providers.

RQI has partnered with the American Academy of Pediatrics and the Neonatal Resuscitation Program in integrating the new 8th edition of Neonatal Resuscitation Program® that is required to be implemented by January 1, 2022. RQI will provide the online learning platform for NRP Part 1.

Regulatory requirements:

Joint Commission

Effective January 1, 2022, The Joint Commission (TJC) approved new and revised requirements for resuscitation for hospitals and critical care hospitals, which aim to further improve resuscitation and post-resuscitation care processes by limiting unnecessary variations in practice. TJC has collaborated with certification providers and CMS (Centers for Medicare and Medicaid Services) in regards to the expectation for maintaining current certifications (BLS, ACLS, CPR, etc.), which states in part “...organizations will be surveyed to the National, State and Organizational requirements for ACLS, BLS, and CPR Certification, and organizations should take steps as soon as possible to ensure staff have current certification to meet these requirements.”

Title 22

§70721. Employees

(e) Appropriate employees shall be given training in methods of hospital infection control and cardiopulmonary resuscitation.

Currently, Natividad Staff and Residents are assigned this essential resuscitation training through our HealthStream program, along with instructor-led skills validation using manikins with feedback mechanism. It allows Human Resources and the Nursing Education Department to electronically track assignments, completions, renewal dates, and provides easy access for staff.

In the past, Natividad purchased these learning tools from HealthStream; however, due to a change in HealthStream's process, Natividad will need to purchase them directly from RQI Partners, LLC. The amendment to the contract with RQI Partners, LLC to include the new 8th edition NRP learning platform will allow Natividad's Staff and Residents to continue receiving high quality Neonatal Resuscitation training at Natividad.

Natividad requests acceptance of the Natividad Chief Executive Officer's recommendations to accept non-standard risk provisions. This tool is a hosted subscription service for the purpose of staff education. It poses negligible patient privacy or information security risks as RQI Partners will not have access to hospital's systems nor will Natividad transmit any patient information (PHI) to the vendor through the course of this agreement.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 5, 2021.

FINANCING:

The cost for this amendment is \$14,074, all of which is included in the Fiscal Year 2021-22 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Natividad is dedicated to the people of Monterey County to provide the best possible care to each patient. It is critical that resources are available to staff that are evidenced based and current for delivering high quality and safe patient care.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Maria Lourdes Escolta, MSN, RN, CNS, Director of Nursing Education, 783-2851
Approved by: Dr. Chad Harris, Interim Chief Executive Officer, 831-783-2504

Attachments:

RQI Partners LLC Amendment No. 1
RQI Partners LLC Master Service Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS

| | | |
|--------------------|--|--------------------|
| MEETING: | November 00, 2021 - Consent | AGENDA NO.: |
| SUBJECT: | Adopt a Resolution to: <ul style="list-style-type: none">a. Amend Natividad (Unit 9600) FY 2021-22 Adopted Budget to approve reallocation/reclassification as indicated by position numbers in attached resolution;b. Authorize the Auditor-Controller to incorporate the approved changes in the Natividad (Unit 9600) FY 2021-22 Adopted Budget;c. Direct the County Administrative Office to incorporate the approved position changes in the Natividad (Unit 9600) FY 2021-22 Adopted Budget; andd. Direct the Human Resources Department to implement the changes in the Advantage HRM System. | |
| DEPARTMENT: | Natividad Medical Center | |

RECOMMENDATION:

It is recommended that the Board of Supervisors take the following actions:

Adopt a Resolution to:

- a. Amend Natividad (Unit 9600) FY 2021-22 Adopted Budget to approve reallocation/reclassification as indicated by position numbers in attached resolution;
- b. Authorize the Auditor-Controller to incorporate the approved changes in the Natividad (Unit 9600) FY 2021-22 Adopted Budget;
- c. Direct the County Administrative Office to incorporate the approved position changes in the Natividad (Unit 9600) FY 2021-22 Adopted Budget; and
- d. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

SUMMARY/DISCUSSION:

On February 12, 2020, SEIU 521 requested that Natividad Medical Center (NMC) conduct a classification study for a Nursing Assistant position in the Surgical Services department to determine if it was appropriately classified. NMC and the Human Resources Department (HRD) agreed to review and/or revise the job classification to accurately reflect the scope and responsibilities of the position and to match the salary structure to comparable positions within the comparable counties, if necessary.

Through the course of the classification study, it was determined that the Nursing Assistant classification was not an appropriate match for the duties and responsibilities being performed by the incumbent. The majority of the incumbent's responsibilities are associated with ordering and coordinating the receipt of Operating Room (OR) specific supplies, services, equipment and other materials needed for surgery. Significant time is spent sourcing items based upon requests received for the OR department, negotiating prices, and tracking time sensitive shipments. In addition, the incumbent confirms, cancels, and/or adjusts scheduled OR cases that rely on the time sensitive supplies, services, equipment and/or materials based on availability.

Natividad recommends that the position and incumbent be reclassified to the classification of a Buyer II as a majority of the duties performed are within the scope, level of complexity and require the same level of independence to follow the same policies and procedures as other Buyer II incumbents for Surgical Services.

OTHER AGENCY INVOLVEMENT:

SEIU Local 521 and the Human Resources Department have reviewed the class study and recommendation.

FINANCING:

This action results in an annualized increase of approximately \$2,752 to Natividad Medical Center's adopted budget (Appropriation Unit NMC001) FY 2021-22, which will be absorbed in the NMC budget and included in the NMC budget for future years.

This action has no impact on the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The recommended actions address both the Board of Supervisors' Administration and Health & Human Services Strategic Initiatives and demonstrates NMC's commitment to meet the Board's strategic initiative of attracting, recruiting and retaining a diverse, talented work force that supports the mission of Monterey County. The coordination of Surgical Services at NMC is correlated to higher efficiency and the quality of patient care delivery.

☐ Economic Development
☒ Administration
☒ Health and Human Services
☐ Infrastructure
☐ Public Safety

Prepared by:
Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by:
Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701
Dr. Charles Harris, Interim Hospital CEO, (831) 783-2553

Attachments: Resolution

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendices A and B to adjust the salary ranges for the classifications of Dietitian and Supervising Dietitian, as indicated in the attached resolution; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendices A and B to adjust the salary ranges for the classifications of Dietitian and Supervising Dietitian, as indicated in the attached resolution; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

SUMMARY/DISCUSSION:

Natividad administration staff requested a compensation study for the Dietitian classification series. The Natividad HR Department conducted a wage study with comparable agencies and recommends that new salary ranges for the Dietitian and Supervising Dietitian classifications be increased as follows based on labor market findings:

| Class Title | Current Salary Range (Monthly) | Proposed Salary Range (Monthly) |
|-----------------------|---|--|
| Dietitian | \$5,224 - \$7,134 | \$5,874 - \$8,023 |
| Supervising Dietitian | \$5,916 - \$8,076 | \$7,917 - \$9,082 |

The Dietitian classification series is responsible for providing nutrition assessments and education to Natividad Medical Center's inpatients, outpatients, and medical staff, as needed within the Food and Nutrition Services/Dietary Department and Diabetes Clinic.

Outside of negotiated cost of living adjustments, there is no record of a market analysis being performed. The wage study is now complete and confirmed that the classification series of Dietitian is paid 12.46% below the survey mean.

| Classification Title: Dietitian | | | | | | | Class Code | WG * | EEO Cat* | W/C* | BU | FLSA Code* |
|---|------------|------------|------------|------------|------------|------------|------------|------|----------|------|----|------------|
| Hourly, Bi-Weekly and Monthly Pay Rates | | | | | | | | | | | | |
| Step 1 | Step 2 | Step 3 | Step 4 | Step 5 | Step 6 | Step 7 | | | | | | |
| \$33,890 | \$35,754 | \$37,721 | \$39,795 | \$41,984 | \$44,083 | \$46,287 | 50Y21 | 8 | P | 9043 | H | Exempt |
| \$2,711.23 | \$2,860.33 | \$3,017.64 | \$3,183.61 | \$3,358.69 | \$3,526.63 | \$3,702.96 | | | | | | |
| \$5,874 | \$6,197 | \$6,538 | \$6,898 | \$7,277 | \$7,641 | \$8,023 | | | | | | |

| | | | | | | | | | | | | |
|---|------------|------------|------------|------------|------------|------------|---------------|------|-------------|------|----|---------------|
| Classification Title: Supervising Dietitian | | | | | | | | | | | | |
| Hourly, Bi-Weekly and Monthly Pay Rates | | | | | | | Class Code | WG * | EEO Cat* | W/C* | BU | FLSA Code* |
| Step 1 | Step 2 | Step 3 | Step 4 | Step 5 | Step 6 | Step 7 | | | | | | |
| \$38,363 | \$40,473 | \$42,699 | \$45,047 | \$47,525 | \$49,901 | \$52,396 | | | | | | |
| \$3,069.06 | \$3,237.84 | \$3,415.92 | \$3,603.78 | \$3,801.98 | \$3,992.08 | \$4,191.68 | | | | | | |
| \$6,650 | \$7,015 | \$7,401 | \$7,808 | \$8,238 | \$8,649 | \$9,082 | 50Y31 | 8 | P | 9043 | F | Exempt |

It is therefore recommended the Board of Supervisors approve the proposed action to adjust the salary ranges of Dietitian and Supervising Dietitian classifications to ensure that qualified applicants are recruited and retained for these positions that are utilized within various departments of Natividad.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department and SEIU Local 521 have reviewed and concur with the recommendations.

FINANCING:

There is a salary increase of approximately \$39,168 as a result of these actions for Natividad Medical Center (Unit 9600) FY 2021-22 Adopted Budget. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

- ☐ Economic Development
- ☒ Administration
- ☐ Health & Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Interim Hospital Chief Executive Officer, (831) 783-2553

Attachments:
Resolution

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Stericycle Inc. Renewal and Amendment No. 2

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 2 to the agreement (A-13152) with Stericycle Inc. for hazardous waste disposal services, extending the agreement an additional ten (10) month period (retroactively from July 1, 2021 through April 31, 2022) for a revised full agreement term of July 1, 2016 through April 31, 2022, and adding \$125,000 for a revised total agreement amount not to exceed \$1,205,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 2 to the agreement (A-13152) with Stericycle Inc. for hazardous waste disposal services, extending the agreement an additional ten (10) month period (retroactively from July 1, 2021 through April 31, 2022) for a revised full agreement term of July 1, 2016 through April 31, 2022, and adding \$125,000 for a revised total agreement amount not to exceed \$1,205,000.

SUMMARY/DISCUSSION:

Stericycle provides regulated medical waste services for Natividad under this agreement. As medical procedures are performed throughout the facility, waste is generated and separated into several different types of waste streams. The types of waste streams generated under this banner are: red bag (blood or blood product), sharps waste (scalpel blades, broken glass vials, needles, syringes,), pathological waste, trace chemotherapy, bulk chemotherapy, pharmaceutical waste, and RCRA (Resource Conservation and Recovery Act) hazardous medical waste. On average, Natividad generates 18,000 pounds of the waste mentioned above, per month, more so in recent years. There are numerous regulatory requirements surrounding waste removal and State regulations require medical waste removal to be done only by a licensed hauler, which Stericycle is.

This Agreement's services include:

- Bio Hazardous Waste: transportation and processing according to waste stream. Either sterilize and dispose or incinerate waste
- Pathological Waste
- Sharps Management Program
- Resource Conservation and Recovery Act (RCRA) Hazardous Pharmaceutical Waste
- Universal (Pharmaceutical) Waste

Natividad made efforts months before expiration to amend to extend the term, however, Stericycle asked to deviate away from this agreement, requesting to move forward to provide services under the Vizient GPO contract instead. Since some negotiating would have been required proceeding under Vizient, both parties agreed to renew and amend the existing agreement for a while to allow more time to explore the Vizient contract as a possibility.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel reviewed and approved this renewal and amendment No. 2 as to form, and the Auditor-Controller reviewed and approved as to payment provisions. The renewal and amendment No. 2 was reviewed and approved by NMC's Finance Committee and Board of Trustees on November 12, 2021.

FINANCING:

The cost for this renewal and amendment No. 2 is \$125,000 which is included in the Fiscal Year 2021-22 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement ensure Natividad stays compliant with regulatory requirements. Proper medical waste management keeps things safe and sanitary throughout the hospital and the environment.

- ☐ Economic Development
- ☒ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Marcel Smith, Environmental Services Director, 783-2654
Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:
Stericycle Inc. Renewal and Amendment 2
Stericycle Inc. Renewal and Amendment 1
Stericycle Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

KARL STORZ Endoscopy-America, Inc. Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with KARL STORZ Endoscopy-America, Inc. for equipment repair and exchange services at NMC for an amount not to exceed \$452,136 with an agreement term January 15, 2022 through January 14, 2025.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, and limitations on liability, provisions within the agreement.
- c. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$45,213) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with KARL STORZ Endoscopy-America, Inc. for equipment repair and exchange services at NMC for an amount not to exceed \$452,136 with an agreement term January 15, 2022 through January 14, 2025.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, and limitations on liability, provisions within the agreement.
- c. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$45,213) of the original cost of the agreement.

SUMMARY/DISCUSSION:

KARL STORZ will provide labor and replacement parts as necessary to return the products to normal operating condition, if such a service is necessitated by device failure during normal usage for its intended purpose. KARL STORZ will provide field service technician visits at no charge where coverage is available. In case of repair, KARL STORZ will offer NMC top quality, efficient value preservation, and flexible repair and services. Additionally, will prioritize repair turnaround of laparoscopic instruments/equipment, which will allow maximum inventory availability and minimize OR delays.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 12, 2021.

FINANCING:

The cost for this agreement is \$452,136 of which \$150,712 is included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

These maintenance and repair services are important for continued patient care in surgery. Surgery has moved well past the basic instruments and laryngoscopes to a highly technologic service dependent on sophisticated equipment which requires special attention. This amendment is needed to add the newly purchased scopes to the equipment list attached to the Agreement so that it will be covered for maintenance and repair

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Wally D. Sayles, Director of Surgical Services, 772-7771

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:

KARL STORZ Endoscopy-America, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Victoria Chew, M.D. Second Amendment

TITLE:

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Second Amendment to the Professional Services Agreement (A-14569) with Victoria Chew, M.D. to provide family medicine services, extending the term by twenty-four months (January 1, 2022 to December 31, 2023) for a revised full agreement term of November 1, 2018 to December 31, 2023, and adding \$100,000 for a revised total not to exceed amount of \$400,000 in the aggregate; and
- b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Second Amendment to the Professional Services Agreement (A-14569) with Victoria Chew, M.D. to provide family medicine services, extending the term by twenty-four months (January 1, 2022 to December 31, 2023) for a revised full agreement term of November 1, 2018 to December 31, 2023, and adding \$100,000 for a revised total not to exceed amount of \$400,000 in the aggregate; and
- b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

Natividad operates Family Medicine Residency Program affiliated with the University of California's San Francisco Medical School with a total of 30 residents that practice in multiple settings including the inpatient labor and delivery unit. It is necessary for the Residency Program to maintain a core team of qualified family medicine physicians made up of employed and independent contractor physicians for patient care and the supervision of its residents. Natividad has an agreement Dr. Chew to provide family medicine services from time to time as needed. Natividad wishes to amend the agreement so that Dr. Chew can continue to provide the same services without interruption. Natividad has obtained an independent opinion of fair market value supporting the payment terms.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form and the Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The cost of this amendment is \$100,000. The total not to exceed amount of this agreement is \$400,000 for the period November 1, 2018 to December 31, 2023 (62 months). \$100,000 is included the Fiscal Year 2021/2022 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs to provide reliable and high quality patient care which improves the health and quality of life for Monterey County residents and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Interim Chief Executive Officer, 783.2553

Attachments:

Second Amendment

First Amendment

Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Mario Cole MD, First Amendment

TITLE:

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional Services Agreement with Mario Cole, M.D. to provide pulmonary critical care services, extending the term by twenty-four months (January 1, 2022 to December 31, 2023) for a revised full agreement term of January 1, 2020 to December 31, 2023, and adding \$100,000 for a revised total not to exceed amount of \$200,000 in the aggregate; and
- b. Authorize the Interim Chief Executive Officer or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional Services Agreement with Mario Cole, M.D. to provide pulmonary critical care services, extending the term by twenty-four months (January 1, 2022 to December 31, 2023) for a revised full agreement term of January 1, 2020 to December 31, 2023, and adding \$100,000 for a revised total not to exceed amount of \$200,000 in the aggregate; and
- b. Authorize the Interim Chief Executive Officer or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

Natividad operates a ten (10) bed intensive care unit (ICU) for the care and treatment of hospitalized patients facing life-threatening illness or injury. In order to ensure 24 hour a day coverage of the ICU, it requires a team of critical care employee or independent contractor physicians, known as intensivists. Natividad has an agreement with Dr. Cole, a board certified pulmonary medicine and critical care physician, to cover daily rounding in the ICU from time to time as needed to cover for employed physicians who were not available (e.g., vacation; illness; continuing medical education; etc.). Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment as to legal form. Auditor-Controller has reviewed and approved this agreement as to fiscal provisions. The amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this amendment is \$100,000. The total not to exceed amount of the Agreement is \$200,000 for the period January 1, 2020 to December 31, 2023 (48 months). \$50,000 is included in the Fiscal Year 2021/2022 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of

life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Interim Chief Executive Officer, 783.2553

Attachments:

First Amendment

Agreement

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Gregory Le Bleu MD Agreement

TITLE:

a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Gregory E. Le Bleu M.D. to provide physical medicine and rehabilitation services, for an amount not to exceed \$450,000 for the period January 1, 2022 to December 31, 2022.

b. Authorize the Interim Chief Executive Officer for Natividad to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$45,000) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors

a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Gregory E. Le Bleu M.D. to provide physical medicine and rehabilitation services, for an amount not to exceed \$450,000 for the period January 1, 2022 to December 31, 2022.

b. Authorize the Interim Chief Executive Officer for Natividad to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$45,000) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

Natividad operates a 24-bed acute rehabilitation unit (ARU) that provides comprehensive physical and cognitive therapies to help patients recover and return to daily activities after an illness, injury or surgery. Physical medicine and rehabilitation physicians, also known as physiatrists, treat a variety of medical conditions affecting the brain, spinal cord, nerves, bones, muscles and joints. Natividad would like to enter into an agreement with Dr. Le Bleu, a board certified physical medicine and rehabilitation physician, to participate in the panel of physicians providing daily rounding on patients in the ARU. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Agreement is \$450,000 for the period January 1, 2022 to December 31, 2022 (12 months). \$450,000 is included in the Fiscal Year 2021/2022 Adopted Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

___ Economic Development

- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Interim Chief Executive Officer, 783.2553

Attachments:

Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Ventana Faculty Medical Associates, First Amendment

TITLE:

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center or his designee to execute the Professional and Call Coverage Services Agreement (A-15010) with Ventana Faculty Medical Associates to provide family medicine and physician assistant services, extending the term by twelve months (January 1, 2022 to December 31, 2022) for a revised full agreement term of November 1, 2020 to December 31, 2022, and adding \$200,000 for a revised not to exceed amount of \$700,000 in the aggregate; and
- b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center or his designee to execute the Professional and Call Coverage Services Agreement (A-15010) with Ventana Faculty Medical Associates to provide family medicine and physician assistant services, extending the term by twelve months (January 1, 2022 to December 31, 2022) for a revised full agreement term of November 1, 2020 to December 31, 2022, and adding \$200,000 for a revised not to exceed amount of \$700,000 in the aggregate; and
- b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

Natividad has an agreement with Ventana Faculty Medical Associates to make available family medicine physicians to provide services including inpatient rounding and call coverage; the supervising Residents in the Family Practice Residency Program; and outpatient clinic services in the Health Department's primary care and Natividad Immunology Division Outpatient (NIDO) clinics. Physician Assistant services in the hospital's mental health unit and County juvenile hall are also provided through this agreement. Natividad wishes to amend the agreement with Ventana so that its providers can continue to provide the same services to its patients and residency program without interruption. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this amendment is \$200,000. The total not to exceed amount of this Agreement is \$700,000 for the period November 1, 2020 to December 31, 2022. \$300,000 is included the Fiscal Year 2021/2022 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement are required for Natividad's Family Medicine Residency Program and provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Interim Chief Executive Officer, 783.2553

Attachments:

First Amendment
Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Marta Zulik MD, First Amendment

TITLE:

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional Services Agreement (A-14537) with Marta Zulik, M.D. to provide pulmonary critical care services, extending the term by twenty-four months (January 1, 2022 to December 31, 2023) for a revised full agreement term of November 1, 2019 to December 31, 2023, but not adding funds to the aggregate not to exceed amount; and
- b. Authorize the Interim Chief Executive Officer or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$40,000) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional Services Agreement (A-14537) with Marta Zulik, M.D. to provide pulmonary critical care services, extending the term by twenty-four months (January 1, 2022 to December 31, 2023) for a revised full agreement term of November 1, 2019 to December 31, 2023, but not adding funds to the aggregate not to exceed amount; and
- b. Authorize the Interim Chief Executive Officer or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$40,000) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

Natividad operates a ten (10) bed intensive care unit (ICU) for the care and treatment of hospitalized patients facing life-threatening illness or injury. In order to ensure 24 hour a day coverage of the ICU, it requires a team of critical care employee and independent contractor physicians, known as intensivists. Natividad has an agreement with Dr. Zulik, a board certified pulmonary medicine and critical care physician, to cover daily rounding in the ICU from time to time as needed to cover for employed physicians who were not available (e.g., vacation; illness; continuing medical education; etc.). Dr. Zulik also provides outpatient services to patients in the Specialty Clinic. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment as to legal form. Auditor-Controller has reviewed and approved this agreement as to fiscal provisions. The amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

There is no cost for this amendment. The total not to exceed amount of the Agreement is \$400,000 for the period November 1, 2019 to December 31, 2023 (50 months). \$50,000 is included in the Fiscal Year 2021/2022 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in

order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Interim Chief Executive Officer, 783.2553

Attachments:

First Amendment

Agreement

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

The Gordian Group Amendment No. 3

Legistar Number: _____

..Title

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the Addendum (A-14441) with The Gordian Group to the Sourcewell (formerly NJPA) Contract 071415 for administrative services of the Job Order Contracting (JOC) program, with no change to the agreement term of September 15, 2015 through September 15, 2021 and adding \$70,000 for a revised total spending limit not to exceed \$595,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the Addendum (A-14441) with The Gordian Group to the Sourcewell (formerly NJPA) Contract 071415 for administrative services of the Job Order Contracting (JOC) program, with no change to the agreement term of September 15, 2015 through September 15, 2021 and adding \$70,000 for a revised total spending limit not to exceed \$595,000.

SUMMARY/DISCUSSION:

In April 9, 2013, the Board of Supervisors approved an agreement between the County of Monterey and The Gordian Group, Inc. to provide administrative services for the Job Order Contracting (JOC) System. That agreement expired in April 2018 at which time the County's Contracts/Purchasing Officer recommended to County departments, which utilize the JOC program to explore piggybacking off another public agency contract for JOC administrative services.

Sourcewell (formerly the National Joint Powers Alliance, aka "NJPA") is a public agency operating under the enabling authority outlined in Minnesota Statute 123A.21, which allows participating nationwide government and education agencies ("Members") to reduce the cost of purchasing by leveraging their combined national purchasing power through cooperative efforts. On July 15, 2015, NJPA released RFP 071415 for Indefinite Quantity Construction Contracting Systems and Related Services and The Gordian Group (Gordian) responded and was awarded a service contract. Services offered and accepted within Gordian's proposal in response to the NJPA RFP include Job Order Contracting (JOC) administrative services.

The County of Monterey is a member of Sourcewell and per the terms of the RFP 071415 which allow all public agencies within the U.S. to procure off of the contract awarded from RFP 071415, Natividad is procuring administrative services rendered for Job Order Contracting (JOC) projects from Gordian by piggybacking off the Sourcewell Contract during its current Contract term of September 15, 2015 through September 15, 2020. Other Monterey County departments also currently utilize Gordian's services for JOC projects by piggybacking off the Sourcewell contract as well.

To incorporate the County's standard risk provisions and other relevant terms and conditions into the service obligations, Natividad and Gordian agreed to execute an Addendum to the Sourcewell Contract and did so on April 25, 2018, which included a total spending amount not to exceed \$100,000. On July 16, 2019, the Board of supervisors approved Amendment 1 to increase the contract \$175,000 for a total contract amount of \$275,000. Since that time Gordian's administrative costs have nearly exceeded the

\$275,000, therefore, this amendment to that Addendum includes an increase of an additional \$250,000 to the total amount to cover projected JOC administrative services for Natividad through September 15, 2021. Natividad has executed a new agreement with Sourcewell on August 26, 2021.

Some of the more significant NMC JOC projects currently underway at Natividad include Nurse Call Replacement, Mental Health Refresh, and Parking lot and Roadway Repairs.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 12, 2021.

FINANCING:

The cost for this amendment No. 3 is \$70,000 of which \$70,000 is included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Construction projects help facilitate the overall patient experience, and improve physical hospital infrastructure.

- ☐ Economic Development
- ☐ Administration
- ☐ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Brian Griffin, Project Manager, 783-2605

Approved by: Charles R. Harris MD, Interim Chief Executive Officer, 783-2504

Attachments:

Amendment No. 3 to Addendum with The Gordian Group
Amendment No. 2 to Addendum with The Gordian Group
Amendment No. 1 to Addendum with The Gordian Group
Addendum with The Gordian Group to the Sourcewell Contract 071415
Sourcewell (NJPA) Contract 071415 with Gordian Group
NJPA RFP 071415 for Construction Contracting System Services

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Iradimed Corp. Renewal & Amendment No. 1 Legistar Number: _____

..Title

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 1 to the agreement with Iradimed Corp. for MRI monitoring system maintenance and application training services, extending the agreement an additional three (3) year period (November 1, 2021 through October 31, 2024) for a revised full agreement term of November 1, 2021 through October 31, 2024, and adding \$65,230 for a revised total agreement amount not to exceed \$164,734.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 1 to the agreement with Iradimed Corp. for MRI monitoring system maintenance and application training services, extending the agreement an additional three (3) year period (November 1, 2021 through October 31, 2024) for a revised full agreement term of November 1, 2021 through October 31, 2024, and adding \$65,230 for a revised total agreement amount not to exceed \$164,734.

SUMMARY/DISCUSSION:

Magnetic Resonance Imaging (MRI) requires all devices that enter the space be MRI safe. This safety measure includes owning or using devices that are specific to MRI. In this case, our monitoring devices are specifically made to operate in and around the suite. It is imperative that we ensure these devices are maintained as no other monitoring devices in the hospital can be used in this space. It is critical for some of our more unstable patients to be monitored during their scans and some scans can take up to an hour. Having Iradimed service the equipment will ensure that the appropriate calibrations are completed with very little downtime and will minimize disruptions to service should the equipment need repairs.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 1 has also been reviewed and approved by NMC's Finance Committee on and by its Board of Trustees on November 12, 2021

FINANCING:

The cost for this renewal and amendment No. 1 is \$66,000, of which \$22,000 which is included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Having service through an original equipment manufacturer minimizes disruption to service and turn around time is typically faster than a third party vendor.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Daisha Marsh, Diagnostic Imaging Manager, 772-7616

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2553

Attachments:

Iradimed Corp. Renewal & Amendment No. 1

Iradimed Corp. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Allied Universal Security Services Amendment No. 3

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14202) with Universal Protection Service, LP d/b/a Allied Universal Security Services for shuttle services, extending the agreement an additional one (1) year period (January 9, 2022 through January 8, 2023) for a revised full agreement term of January 9, 2018 through January 8, 2023, and adding \$146,000 for a revised total agreement amount not to exceed \$603,048.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14202) with Universal Protection Service, LP d/b/a Allied Universal Security Services for shuttle services, extending the agreement an additional one (1) year period (January 9, 2022 through January 8, 2023) for a revised full agreement term of January 9, 2018 through January 8, 2023, and adding \$146,000 for a revised total agreement amount not to exceed \$603,048.

SUMMARY/DISCUSSION:

The Monterey County Jail Expansion Project has affected parking and safety on the Natividad Medical Center (NMC) Campus. Previously, NMC and the jail shared parking for staff and patients that is now unavailable as a result of the expansion project. This impacts over 300 parking spaces including the availability of American with Disabilities Act (ADA) parking.

NMC and Resource Management Agency (RMA) collaborated in building a temporary parking lot to address the parking shortage during the expansion project. However, this temporary parking lot is remote and may limit access. Staff have expressed concerns regarding the safety and inaccessibility of the remote parking lot.

NMC conducted an assessment and determined that safety issues exist in the remote parking area; especially in the evening hours. For the safety and convenience of our staff NMC proposes providing shuttle services between the remote lot and the hospital from 6:00am to 8:00pm Monday through Friday. Due to the temporary need for remote parking, contracting with a vendor is a suitable and cost-effective option.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 12, 2021

FINANCING:

The cost for this amendment No. 3 is \$146,000 of which \$73,000 is included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Provides a safe means of transportation from the temporary parking lot to the hospital campus.
Increases employee safety by reducing transportation-related injuries.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Felipe Enriquez, Director of Engineering and Safety, 783-2614
Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:

Allied Universal Security Services Shuttle Svcs Amendment 3
First Alarm Security & Patrol Inc Assignment and Assumption
First Alarm Security & Patrol Inc Shuttle Svcs Amendment 2
First Alarm Security & Patrol Inc Shuttle Svcs Amendment 1
First Alarm Security & Patrol Inc Shuttle Svcs Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Caroline Butler MD, Agreement

..Title

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Caroline Butler MD to provide general and critical care surgical services at Natividad for an amount not to exceed \$400,000 for the period January 1, 2022 to December 31, 2022; and
- b. Authorize the Interim Chief Executive Officer or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$40,000) of the original contract amount.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Caroline Butler MD to provide general and critical care surgical services at Natividad for an amount not to exceed \$400,000 for the period January 1, 2022 to December 31, 2022; and
- b. Authorize the Interim Chief Executive Officer or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$40,000) of the original contract amount.

SUMMARY/DISCUSSION:

Natividad received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires critical care surgeons to be available in-house with a 15 minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to maintain a core team of quality surgeons made up of employed and independent contract physicians to provide daily call coverage in the emergency department and follow-up care to patients in the intensive care unit and outpatient clinic.

Natividad would like to enter into an agreement with Dr. Butler, a board certified fellowship trained trauma surgeon to provide general and critical care surgical services as part of the comprehensive trauma services required for a Level II Trauma Center. Dr. Butler will participate in the on-call panel and will be paid a daily rate for the coverage services, which may increase due to availability and the need for coverage, but the rate of pay for services remains the same. In addition to her on-call panel participation, Dr. Butler will also provide outpatient clinic services. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The total cost of this Agreement is \$500,000. The actual cost is contingent upon Dr. Butler's participation in the call panel which may fluctuate based on her availability. Natividad has agreements with multiple providers to ensure sufficient coverage of the trauma services where the total expenditure will not exceed \$1,300,000 annually which is included in Fiscal Year 2021/2022 recommended budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Interim Chief Executive Officer, 783.2553

Attachments:
Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Muralidhara R. Raju M.D., Fourth Amendment

TITLE:

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Fourth Amendment to the Professional and Call Coverage Services Agreement (A-13055) with Muralidhara R. Raju, M.D. to provide neurosurgery services, extending the term by twelve months (January 1, 2022 to December 31, 2022) for a revised full term of March 1, 2016 to December 31, 2022, but without adding funds to the aggregate not to exceed amount; and
- b. Authorize the Interim Chief Executive Officer for Natividad to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$30,000) of the original contract amount per each amendment.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Fourth Amendment to the Professional and Call Coverage Services Agreement (A-13055) with Muralidhara R. Raju, M.D. to provide neurosurgery services, extending the term by twelve months (January 1, 2022 to December 31, 2022) for a revised full term of March 1, 2016 to December 31, 2022, but without adding funds to the aggregate not to exceed amount; and
- b. Authorize the Interim Chief Executive Officer for Natividad to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$30,000) of the original contract amount per each amendment.

SUMMARY/DISCUSSION:

Natividad received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires neurosurgeons provide dedicated call coverage with a 30 minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to develop and sustain a core team of quality neurosurgeons to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit and Specialty Clinic.

Natividad has an agreement with Muralidhara R. Raju M.D., a board certified neurosurgeon, to provide neurosurgery services along with other panel members as part of the comprehensive trauma services required for the Level II Trauma Center. Natividad wishes to amend the agreement to extend the term and add funds to the aggregate amount payable so that Dr. Raju can continue to provide services without interruption. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

There is no cost for this Amendment. The total not to exceed amount of this Agreement is \$1,200,000 for the period March 1, 2016 to December 31, 2022 (82 months). The actual cost is contingent upon the Dr. Raju's level of participation, in the call panel which may fluctuate based on availability. NMC has agreements with multiple neurosurgical providers to ensure sufficient coverage of this service for which the total expenditure will not exceed \$1,300,000 annually and is included in the Fiscal Year 2021/2022 Adopted Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement are required for Level II Trauma Centers and provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2553

Attachments:

Fourth Amendment
Third Amendment
Second Amendment
First Amendment
Agreement

BOARD REPORT

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an amendment No. 4 to the agreement (A-14280) with Optuminsight, Inc. for perioperative and case advisor consulting services to analyze and advise regarding the quantity and quality of certain patient procedures, adding \$234,000 for a revised total agreement amount not to exceed \$ 2,454,000, with no change to the agreement term March 26, 2019 through March 31, 2025.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an amendment No. 4 to the agreement (A-14280) with Optuminsight, Inc. for perioperative and case advisor consulting services to analyze and advise regarding the quantity and quality of certain patient procedures, adding \$234,000 for a revised total agreement amount not to exceed \$ 2,454,000, with no change to the agreement term March 26, 2019 through March 31, 2025.

SUMMARY/DISCUSSION:

Optuminsight Advisory Services specializes in helping hospitals and healthcare systems address efficiency challenges pertaining to surgical and other related procedures with expert guidance, insights, strategies, and implementation support to improve processes and capture additional volume. Optum's team continues to provide leadership in the following areas: improve volume growth by effectively organizing the scheduling process, improve customer service for both patients and physicians by improving access, adjust surgical suite numbers to optimize labor and productivity of staff, improve pre-procedure preparations to prevent delays and cancellations, improve surgery efficiency - length of procedures, and improve surgeons and specialists engagement in governing room capacity management.

This amendment No. 4 adds physician advisory services including case reviews and appeals assistance to support utilization review recommendations such as level of care, admission status, and clinical appeal management. Utilization review is essential to billing compliance and is required by CMS and Medi-Cal. Medi-Cal require that each hospital day is adjudicated through the utilization review process. Any hospital day(s) with questionable level of care or admit status need to be reviewed by a California licensed physician who is not involved in the care of the patient; no Medi-Cal claims can be submitted until this process is completed.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment no. 4 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment no. 4

has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 12, 2021.

FINANCING:

The cost for this amendment is \$234,000 of which has been included in the Fiscal Year 2021-22 Adopted Budget and remaining balances will be included in corresponding years.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This amendment is for executive level consulting services, the outcome of which will contribute to a more efficient use of resources within the organization. Services also include analysis and recommendation regarding patient procedures with regards to improvements in efficiency.

- ☐ Economic Development
- ☒ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Daniel Leon CFO, 783-2561

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

- Optuminsight amendment no. 4
- Optuminsight amendment no. 3
- Optuminsight amendment no. 2
- Optuminsight amendment no. 1
- Optuminsight, Inc. Agreement

MONTEREY COUNTY BOARD OF SUPERVISORS

| | | | |
|--------------------|---|--------------------|--|
| MEETING: | December 7, 2021 | AGENDA NO.: | |
| SUBJECT: | <ul style="list-style-type: none"> a) Approve changes to the standard “Employment Agreement (Hospital Physician)” for Natividad Unit U physician employees as indicated in Attachment A – Summary of Revisions to Standard Employment Agreement (Hospital Physician) for Natividad Unit U physicians as indicated in Attachment A; b) Approve changes to the standard “Public Health Emergency Temporary Employment Agreement (Physician)” for employed emergency temporary physicians at Natividad as indicated in Attachment A; c) Authorize updates to the agreement templates in accordance with local, federal, and/or state law, subject to review and approval by County Counsel; d) Authorize amendments to agreement templates that do not change salary ranges or provision of benefits, and, further, do not significantly change the scope of either party’s obligations or responsibilities, subject to review and approval by County Counsel; and e) Authorize the Hospital Chief Executive Officer to execute agreements for contract employment with Unit U physicians and emergency temporary physicians, by use of the Board-approved standard employment agreement formats, including the benefits set forth herein as applicable, so long as the salary is within the approved salary range for the position, and costs of salary and benefits as applicable are within Natividad’s approved fiscal year budget. | | |
| DEPARTMENT: | Natividad Medical Center | | |

RECOMMENDATION:

It is recommended that the Board of Supervisors take the following action:

- a) Approve changes to the standard “Employment Agreement (Hospital Physician)” for Natividad Unit U physician employees as indicated in Attachment A – Summary of Revisions to Standard Employment Agreement (Hospital Physician) for Natividad Unit U physicians as indicated in Attachment A;
- b) Approve changes to the standard “Public Health Emergency Temporary Employment Agreement (Physician)” for employed emergency temporary physicians at Natividad as indicated in Attachment A;
- c) Authorize updates to the agreement templates in accordance with local, federal, and/or state law, subject to review and approval by County Counsel;
- d) Authorize amendments to agreement templates that do not change salary ranges or provision of benefits, and, further, do not significantly change the scope of either party’s obligations or responsibilities, subject to review and approval by County Counsel; and
- e) Authorize the Hospital Chief Executive Officer to execute agreements for contract employment with Unit U physicians and emergency temporary physicians, by use of the Board-approved standard employment agreement formats, including the benefits set forth herein as applicable, so long as the salary is within the approved salary range for the position, and costs of salary and benefits as applicable are within Natividad’s approved fiscal year budget.

SUMMARY:

Natividad recommends a revision to the standard “Employment Agreement (Hospital Physician)” for Unit U physician employees at Natividad and the standard “Public Health Emergency

Temporary Employment Agreement (Physician)” for employed emergency temporary physicians at Natividad, as indicated in Attachment A, in order to fulfill a commitment to provide extended professional liability coverage for Unit U physicians.

DISCUSSION:

When physicians join Natividad and the County as employees, they are rostered as additional insureds to BETA’s contract with the County. When they depart the County, the physicians are rolled over from that roster to another roster for continuous coverage for departed providers. The County has maintained continuous coverage under its contract with BETA for departed physicians for at least 20 years. With continuous coverage in place, it is unnecessary for physicians who leave employment at the County to buy extended coverage.

Physicians in the County recently raised the concern that continuous coverage under the County’s contract with BETA was unsatisfactory because theoretically at least the County could end its contract with BETA, triggering the need for departed physicians to purchase tail or nose coverage to cover claims arising after employment at the County. Assurances that physicians have continuous coverage for claims arising after departure and that physicians would not have to purchase their own coverage did not quell some physicians’ concerns. Natividad had difficulty recruiting at least one physician on the ground that the employment agreement template lacked a commitment from the County to obtain and maintain extended coverage should the County ever terminate its contract with BETA.

In an effort to recruit and retain employed physicians, and to remain competitive with other area health care facilities, the Director of Health and the Interim CEO for Natividad recommend including language in the employment agreement templates that affirms that extended coverage would be obtained and maintained should the County ever terminate its contract with BETA. This commitment, to be reflected in the Unit U employment agreement templates, would be consistent with what other healthcare employers typically offer their employees. It is unknown what the future cost of extended coverage would be, but the Director and Interim CEO wish to make this commitment to physicians and are willing to pay for the costs associated with extended coverage out of their own department budgets. A recent quote from BETA for the purchase of tail coverage was a one-time payment of \$3 million.

If the proposed revision regarding extended coverage is approved, Natividad will begin utilizing the revised templates for all new and renewed employment agreements beginning January 1, 2022.

OTHER AGENCY INVOLVEMENT:

The recommendations and agreement templates mentioned above were reviewed and approved by County Counsel (with input from outside counsel).

FINANCING:

This action does not result in any financial impact at this time, since the County’s active agreement with BETA provides a Continuous Coverage provision.

This action has no impact on the General Fund.

Prepared by:

Janine Bouyea
NMC Human Resources Administrator
Natividad

Approved by:

Charles R. Harris, M.D.
Interim Chief Executive Officer
Natividad

Dated: November 3, 2021

Attachments: Attachment A
Resolution

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Renovo Solutions LLC, Amendment No. 2

Legistar Number: A 20-178

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14229) with Renovo Solutions LLC per Request for Proposals (RFP) 9600-70 for preventative maintenance plus repairs on biomedical equipment, increasing the total agreement amount by an additional \$921,000 for a revised total agreement amount not to exceed \$3,273,284 with no change to the agreement term of March 1, 2019 through February 28, 2022.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14229) with Renovo Solutions LLC per Request for Proposals (RFP) 9600-70 for preventative maintenance plus repairs on biomedical equipment, increasing the total agreement amount by an additional \$921,000 for a revised total agreement amount not to exceed \$3,273,284 with no change to the agreement term of March 1, 2019 through February 28, 2022.

SUMMARY/DISCUSSION:

In 2018, Natividad issued a Request for Proposals (RFP) #9600-70 for preventative maintenance plus repairs on biomedical equipment at the hospital. Four bids were received and after a detailed analysis and selection process Renovo Solutions was awarded the agreement which the Board of Supervisors approved on February 12, 2019.

The Board approved Amendment No. 1 to this Agreement in June of 2020 at which time diagnostic imaging equipment was added to the service contract with Renovo for maintenance and repair in addition to the biomedical equipment.

Renovo bills its service fees in two different manners. Covered items on the inventory list are billed a monthly flat fee to include preventive maintenance and most repair work. For items not covered on the inventory list (such as new equipment and products past their warranty period) they are charged time and materials for preventive maintenance and repair work. During the COVID-19 pandemic, the needs of the hospital were dynamic and fluid in regards to the type of equipment needed to combat the pandemic. Additionally, departments were requesting more equipment in order to keep up with the demand of a higher census and higher acuity level of the patients our hospital was treating. There have been more than 650 pieces of new equipment added to Natividad's inventory during the pandemic. Regulatory bodies, such as The Joint Commission, require that the hospital place all medical equipment into an inventory database and manage the equipment according to patient risk. As a result, Natividad has incurred higher than anticipated time and materials expenses with its existing Renovo agreement to cover parts, service, and preventive maintenance of the new pieces of equipment.

Therefore at this time Natividad is requesting an additional \$921,000 to last through expiration in February 2022 as projected. Natividad is currently working with Renovo to explore alternate pricing

structures which would minimize the time and materials portion of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 2 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 12, 2021.

FINANCING:

The cost for this amendment is \$921,000, all of which is included in the Fiscal Year 2021-22 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This request ensures that NMC's biomedical equipment is properly maintained for compliance and safety purposes which contributes to the improved health and wellness for patients.

- ☐ Economic Development
- ☒ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Andrea Rosenberg, Hospital Assistant Administrator, 783-2562
Approved by: Dr. Charles Harris, Interim Chief Executive Officer, 783-2553

Attachments:
Renovo Solutions LLC Amendment No. 2
Renovo Solutions LLC Amendment No. 1
Renovo Solutions Agreement (awarded per RFP 9600-70)

Attachments on file with the Clerk of the Board

FINANCIAL STATEMENTS

SEPTEMBER, 2021

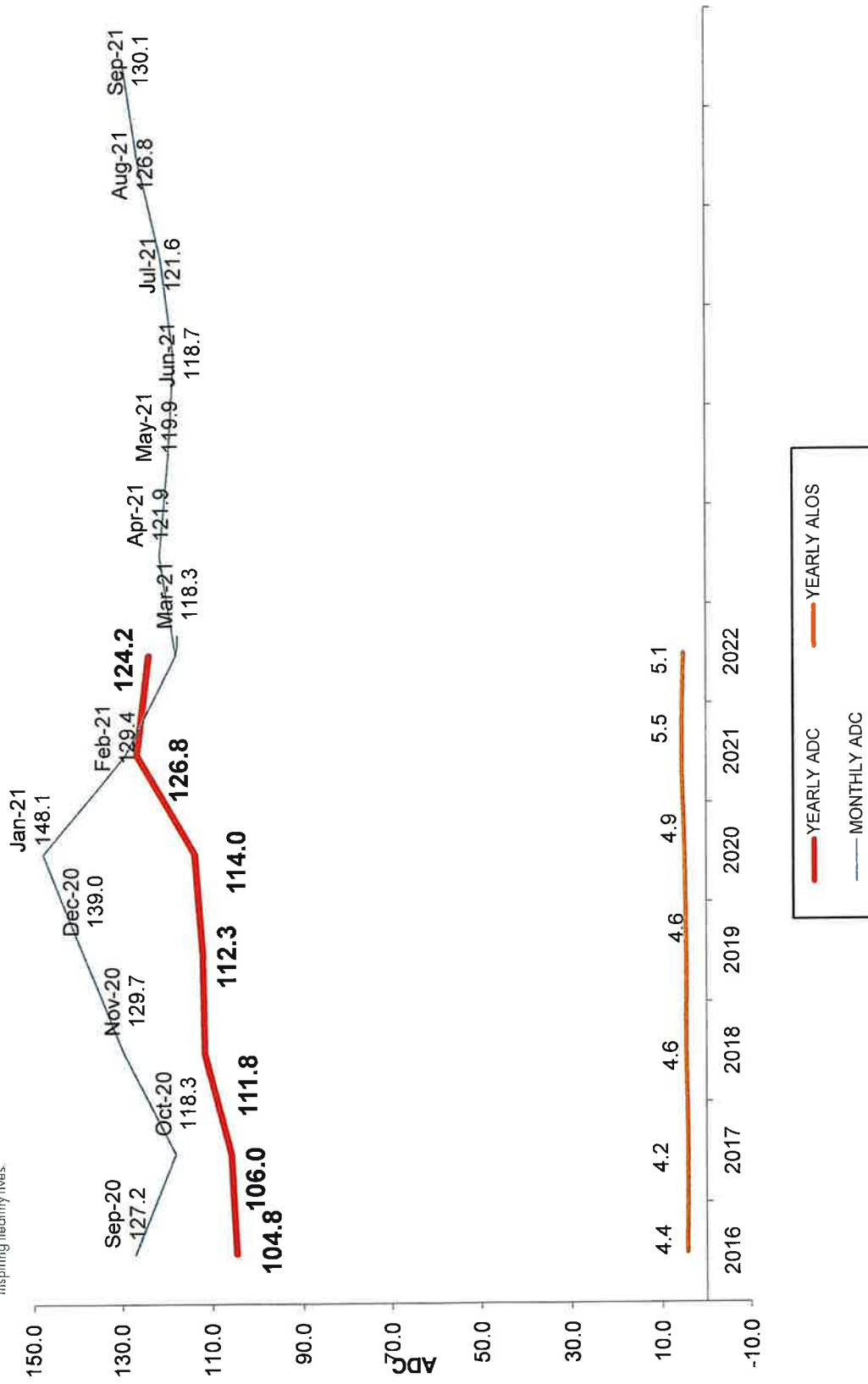
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FINANCIAL STATEMENTS

SEPTEMBER, 2021

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**NATIVIDAD
STATISTICAL REPORT
SEPTEMBER 30, 2021**

| Month-To-Date | | | | | Year-To-Date | | | | | |
|-----------------------------|---------|---------|---------|---------|--------------------------------|---------|----------|---------|---------|---------|
| 07-21 | 08-21 | 09-21 | Budget | | Budget | Current | Prior Yr | % | | |
| PT DAYS BY SERVICE | | | | | STAFFED BEDS | | CY/PY | | | |
| 1 | 193 | 219 | 244 | 215 | NICU | 15 | 659 | 656 | 648 | 1.23% |
| 2 | 1,719 | 1,805 | 1,851 | 1,535 | Med/Surg | 57 | 4,707 | 5,375 | 5,433 | -1.07% |
| 3 | 218 | 228 | 279 | 194 | ICU | 10 | 594 | 725 | 944 | -23.20% |
| 4 | 42 | 69 | 56 | 61 | Peds | 12 | 187 | 167 | 90 | 85.56% |
| 5 | 834 | 847 | 660 | 687 | Acute Rehab | 28 | 2,107 | 2,341 | 2,136 | 9.60% |
| 6 | 296 | 307 | 350 | 272 | OB/Gyn | 27 | 834 | 953 | 901 | 5.77% |
| 7 | 3,302 | 3,475 | 3,440 | 2,964 | TOTAL ACUTE | 149 | 9,088 | 10,217 | 10,152 | 0.64% |
| 8 | 468 | 455 | 462 | 456 | Psychiatric | 19 | 1,398 | 1,385 | 1,437 | -3.62% |
| 9 | 3,770 | 3,930 | 3,902 | 3,420 | TOTAL DAYS | 168 | 10,486 | 11,602 | 11,589 | 0.11% |
| 10 | 273 | 315 | 295 | 276 | Nursery | 18 | 848 | 883 | 934 | -5.46% |
| AVERAGE DAILY CENSUS | | | | | | | | | | |
| 11 | 79.6 | 84.8 | 92.7 | 75.9 | Acute | 121 | 75.9 | 85.6 | 87.1 | -1.72% |
| 12 | 26.9 | 27.3 | 22.0 | 22.9 | Acute Rehab | 28 | 22.9 | 25.4 | 23.2 | 9.48% |
| 13 | 15.1 | 14.7 | 15.4 | 15.2 | Psychiatric | 19 | 15.2 | 15.1 | 15.6 | -3.21% |
| 14 | 121.6 | 126.8 | 130.1 | 114.0 | TOTAL | 168 | 114.0 | 126.1 | 126.0 | 0.08% |
| 15 | 8.8 | 10.2 | 9.8 | 9.2 | Nursery | 18 | 9.2 | 9.6 | 10.2 | -5.88% |
| PERCENTAGE OF OCCUPANCY | | | | | | | | | | |
| 16 | 65.8% | 70.1% | 76.6% | 62.7% | Acute | | 62.7% | 70.7% | 72.0% | -1.7% |
| 17 | 96.1% | 97.5% | 78.6% | 81.8% | Acute Rehab | | 81.8% | 90.7% | 96.7% | -6.2% |
| 18 | 79.5% | 77.4% | 81.1% | 80.0% | Psychiatric | | 80.0% | 79.5% | 82.1% | -3.2% |
| 19 | 72.4% | 75.5% | 77.4% | 67.9% | TOTAL | | 67.9% | 75.1% | 76.8% | -2.3% |
| 20 | 48.9% | 56.7% | 54.4% | 51.1% | Nursery | | 51.1% | 53.3% | 56.7% | -5.9% |
| ADMISSIONS | | | | | | | | | | |
| 21 | 629 | 683 | 648 | 601 | Acute | | 1,843 | 1,960 | 1,812 | 8.17% |
| 22 | 58 | 55 | 48 | 54 | Acute Rehab | | 166 | 161 | 163 | -1.23% |
| 23 | 54 | 36 | 44 | 60 | Psychiatric | | 184 | 134 | 134 | 0.00% |
| 24 | 741 | 774 | 740 | 715 | TOTAL | | 2,193 | 2,255 | 2,109 | 6.92% |
| 25 | 173 | 192 | 178 | 166 | Nursery | | 510 | 543 | 570 | -4.74% |
| 26 | 175 | 199 | 189 | 176 | Deliveries | | 540 | 563 | 584 | -3.60% |
| DISCHARGES | | | | | | | | | | |
| 27 | 618 | 639 | 641 | 612 | Acute | | 1,876 | 1,898 | 1,773 | 7.05% |
| 28 | 57 | 57 | 51 | 60 | Acute Rehab | | 184 | 165 | 166 | -0.60% |
| 29 | 56 | 36 | 48 | 54 | Psychiatric | | 166 | 140 | 133 | 5.26% |
| 30 | 731 | 732 | 740 | 726 | TOTAL | | 2,226 | 2,203 | 2,072 | 6.32% |
| 31 | 162 | 172 | 158 | 149 | Nursery | | 455 | 492 | 523 | -5.93% |
| AVERAGE LENGTH OF STAY | | | | | | | | | | |
| 32 | 5.1 | 5.1 | 5.3 | 4.8 | Acute(Hospital wide no babies) | | 4.8 | 5.1 | 5.5 | -7.27% |
| 33 | 14.4 | 15.4 | 13.8 | 12.7 | Acute Rehab | | 12.7 | 14.5 | 13.1 | 10.69% |
| 34 | 2.5 | 2.5 | 2.7 | 2.8 | OB/Gyn | | 2.8 | 2.6 | 2.4 | 8.33% |
| 35 | 8.7 | 12.6 | 10.5 | 7.6 | Psychiatric | | 7.6 | 10.3 | 10.7 | -3.74% |
| 36 | 1.6 | 1.6 | 1.7 | 1.7 | Nursery | | 1.7 | 1.6 | 1.6 | 0.00% |
| OUTPATIENT VISITS | | | | | | | | | | |
| 37 | 4,269 | 4,992 | 4,713 | 4,450 | Emergency Room | | 13,648 | 13,974 | 10,935 | 27.79% |
| 38 | 548 | 563 | 555 | 558 | ER Admits | | 1,712 | 1,666 | 1,589 | 4.85% |
| 39 | 74.0% | 72.7% | 75.0% | 78.0% | ER Admits as a % of Admissions | | 78.1% | 73.9% | 75.3% | -1.94% |
| 40 | 6,020 | 5,910 | 6,100 | 5,993 | Clinic Visits | | 18,379 | 18,030 | 15,888 | 13.48% |
| ANCILLARY PROCEDURES BILLED | | | | | | | | | | |
| 41 | 51,923 | 56,733 | 56,428 | 47,334 | Lab Tests | | 145,158 | 165,084 | 154,190 | 7.07% |
| 42 | 3,697 | 3,938 | 3,770 | 2,946 | Radiology Procedures | | 9,036 | 11,405 | 9,869 | 15.56% |
| 43 | 203 | 198 | 230 | 197 | MRI Procedures | | 605 | 631 | 609 | 3.61% |
| 44 | 120 | 113 | 81 | 145 | Nuclear Med Procedures | | 445 | 314 | 255 | 23.14% |
| 45 | 1,214 | 1,231 | 1,300 | 1,098 | Ultrasound Procedures | | 3,366 | 3,745 | 3,510 | 6.70% |
| 46 | 1,890 | 1,977 | 2,030 | 1,750 | CT Scans | | 5,366 | 5,897 | 5,176 | 13.93% |
| 47 | 402 | 378 | 366 | 346 | Surgeries | | 1,038 | 1,146 | 1,141 | 0.44% |
| 48 | 7.85 | 7.55 | 7.63 | 7.87 | FTE'S PER AOB | | 7.87 | 7.67 | 8.13 | -5.66% |
| 49 | 1,349.0 | 1,385.0 | 1,395.2 | 1,293.9 | TOTAL PAID FTE'S | | 1,293.9 | 1,374.6 | 1,378.4 | -0.28% |
| 50 | 5,328 | 5,686 | 5,487 | 4,932 | ADJUSTED PATIENT DAYS | | 15,122 | 16,498 | 15,686 | 5.18% |

**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2022**

NATIVIDAD

| | JUL-21 | AUG-21 | SEP-21 | OCT-21 | NOV-21 | DEC-21 | Jan-22 | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | YTD |
|---------------------------------------|---------------|---------------|---------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----------------|
| R E V E N U E | | | | | | | | | | | | | |
| Patient Revenue: | | | | | | | | | | | | | |
| 1 Inpatient | \$ 76,889,231 | \$ 76,760,079 | \$ 76,970,069 | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ 232,619,379 |
| 2 Pro Fees | 2,501,994 | 3,577,745 | 2,969,087 | | | | | | | | | | 9,048,826 |
| 3 Outpatient | 32,818,260 | 35,889,936 | 33,282,272 | | | | | | | | | | 101,990,468 |
| 4 Total Patient Revenue | 112,209,485 | 116,227,760 | 113,252,348 | | | | | | | | | | 343,658,673 |
| Deductions from Revenue | | | | | | | | | | | | | |
| 5 Contractual Deductions | 81,597,680 | 85,314,572 | 84,910,889 | | | | | | | | | | 251,823,121 |
| 6 Bad Debt | 6,346,305 | 5,288,901 | 5,629,677 | | | | | | | | | | 17,266,883 |
| 7 Unable to Pay | 238,324 | 392,297 | 375,729 | | | | | | | | | | 1,007,350 |
| 8 Total Contractual Discounts | 88,182,289 | 90,995,770 | 90,916,295 | | | | | | | | | | 270,097,354 |
| 9 Net Patient Revenue | 24,027,196 | 25,231,990 | 24,336,053 | | | | | | | | | | 73,561,318 |
| 10 As a percent of Gross Revenue | 21.41% | 21.71% | 21.09% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 21.41% |
| 11 Total Government Funding | 5,241,987 | 5,559,105 | 5,241,987 | | | | | | | | | | 16,043,079 |
| Other Operating Revenue: | | | | | | | | | | | | | |
| 12 Rent Income | 117,884 | 121,147 | 119,521 | | | | | | | | | | 358,552 |
| 13 Interest Income | 251,951 | 251,951 | 251,951 | | | | | | | | | | 755,853 |
| 14 NMF Contribution | 60,000 | 60,000 | 60,000 | | | | | | | | | | 180,000 |
| 15 Other Income | 294,618 | 312,602 | 321,605 | | | | | | | | | | 928,825 |
| 16 Total Other Operating Revenue | 724,453 | 745,700 | 753,077 | | | | | | | | | | 2,223,230 |
| 17 TOTAL REVENUE | 29,990,636 | 31,536,795 | 30,330,197 | | | | | | | | | | 91,827,828 |
| EXPENSE | | | | | | | | | | | | | |
| Salaries, Wages & Benefits | | | | | | | | | | | | | |
| 18 Registry | 16,165,713 | 16,887,897 | 16,631,730 | | | | | | | | | | 49,685,340 |
| 19 Phys/Residents SWB & Contract Fees | 983,851 | 595,103 | 1,270,743 | | | | | | | | | | 2,829,697 |
| 20 Purchased Services | 4,176,569 | 4,655,658 | 3,665,230 | | | | | | | | | | 12,497,457 |
| 21 Supplies | 3,238,042 | 3,076,178 | 3,165,590 | | | | | | | | | | 9,479,810 |
| 22 Insurance | 2,676,091 | 3,080,028 | 2,871,177 | | | | | | | | | | 8,607,296 |
| 23 Utilities and Telephone | 352,984 | 382,985 | 352,984 | | | | | | | | | | 1,058,953 |
| 24 Interest Expense | 316,533 | 516,886 | 442,884 | | | | | | | | | | 1,276,403 |
| 25 Depreciation & Amortization | 68,997 | 68,997 | 68,997 | | | | | | | | | | 206,990 |
| 26 Other Operating Expense | 992,314 | 990,754 | 997,548 | | | | | | | | | | 2,980,616 |
| 27 TOTAL EXPENSE | 431,788 | 437,157 | 542,857 | | | | | | | | | | 1,411,812 |
| 28 NET INCOME(LOSS) | 29,558,848 | 30,641,643 | 30,008,749 | | | | | | | | | | 90,234,374 |
| 29 | | | | | | | | | | | | | |
| 30 | | | | | | | | | | | | | |
| 31 | | | | | | | | | | | | | |
| 32 | | | | | | | | | | | | | |
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NATIVIDAD

County Contribution

NATIVIDAD

[illegible]

**NATIVIDAD
BALANCE SHEET
AS OF SEPTEMBER 30, 2021**

| | CURRENT MONTH | | | | YEAR - TO - DATE | | | |
|----|----------------|----------------|----------------|---------|------------------|----------------|-----------------|----------|
| | BEGINNING | ENDING | INC/(DEC) | % CHG. | BEGINNING | ENDING | INC/(DEC) | % CHG. |
| 1 | \$ 67,416,565 | \$ 60,792,427 | \$ (6,624,138) | (9.8) % | \$ 73,077,248 | \$ 60,792,427 | \$ (12,284,821) | (16.8) % |
| 2 | 40,445,618 | 40,445,618 | - | - | 40,445,618 | 40,445,618 | - | - |
| 3 | 48,804,392 | 51,926,984 | 3,122,592 | 6.4 | 49,357,316 | 51,926,984 | 2,569,668 | 5.2 |
| 4 | 24,989,290 | 33,794,179 | 8,804,889 | 35.2 | 25,562,837 | 33,794,179 | 8,231,342 | 32.2 |
| 5 | 5,291,953 | 5,467,502 | 175,549 | 3.3 | 5,263,194 | 5,467,502 | 204,308 | 3.9 |
| 6 | 4,950,767 | 5,246,159 | 295,392 | 6.0 | 4,333,064 | 5,246,159 | 913,095 | 21.1 |
| 7 | 191,898,585 | 197,672,869 | 5,774,284 | 3.0 | 198,039,277 | 197,672,869 | (366,408) | (0.2) |
| 8 | 338,668,625 | 341,773,641 | 3,105,016 | 0.9 | 338,128,113 | 341,773,641 | 3,645,528 | 1.1 |
| 9 | (211,231,434) | (212,228,850) | (997,416) | (0.5) | (209,247,777) | (212,228,850) | (2,981,073) | (1.4) |
| 10 | 127,437,191 | 129,544,791 | 2,107,600 | 1.7 | 128,880,336 | 129,544,791 | 664,455 | 0.5 |
| 11 | 211,668,554 | 211,528,071 | (140,483) | (0.1) | 212,311,088 | 211,528,071 | (783,017) | (0.4) |
| 12 | - | - | - | - | - | - | - | - |
| 13 | - | - | - | - | - | - | - | - |
| 14 | - | - | - | - | - | - | - | - |
| 15 | \$ 531,004,330 | \$ 538,745,731 | \$ 7,741,401 | 1.5 % | \$ 539,230,701 | \$ 538,745,731 | \$ (484,970) | (0.1) % |
| 16 | 17,524,519 | 18,556,687 | 1,032,168 | 5.9 | 21,217,426 | 18,556,687 | (2,660,739) | (12.5) |
| 17 | 7,793,961 | 13,088,810 | 5,295,749 | 68.0 | 9,532,546 | 13,088,810 | 3,556,264 | 37.3 |
| 18 | 89,666,881 | 89,955,602 | 288,721 | 0.3 | 90,244,323 | 89,955,602 | (288,721) | (0.3) |
| 19 | 3,642,205 | 3,642,205 | - | - | 3,642,205 | 3,642,205 | - | - |
| 20 | 9,040,056 | 9,929,188 | 889,132 | 9.8 | 12,449,764 | 9,929,188 | (2,520,576) | (20.2) |
| 21 | 127,666,722 | 135,172,492 | 7,505,770 | 5.9 | 137,086,264 | 135,172,492 | (1,913,772) | (1.4) |
| 22 | 4,371,968 | 4,317,151 | (54,817) | (1.3) | 4,481,603 | 4,317,151 | (164,452.0) | (3.8) |
| 23 | - | - | - | - | - | - | - | - |
| 24 | 25,431,389 | 25,431,389 | - | - | 25,431,389 | 25,431,389 | - | - |
| 25 | 29,803,357 | 29,748,540 | (54,817) | (0.2) | 29,912,992 | 29,748,540 | (164,452) | (0.5) |
| 26 | 372,231,445 | 372,231,445 | - | - | 372,231,445 | 372,231,445 | - | - |
| 27 | 1,302,806 | 1,593,254 | 290,448 | (22.3) | - | 1,593,254 | 1,593,254 | 100.0 |
| 28 | 373,534,251 | 373,824,699 | 290,448 | 0.1 | 372,231,445 | 373,824,699 | 1,593,254 | 0.4 |
| 29 | \$ 531,004,330 | \$ 538,745,731 | \$ 7,741,401 | 1.5 % | \$ 539,230,701 | \$ 538,745,731 | \$ (484,970) | (0.1) % |

NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 09/30/21

BALANCE SHEET

| | Req. Balance | Accruals | Reclas and Adj | Payment LHP Final Rec'n | GPP PRIME/CARES | IGT | Payments | Ending Balance |
|--------------------------------|----------------------|----------------------|----------------|----------------------------|--------------------|---------------------|------------------------|----------------------|
| Medi-Cal Waiver (DSH +SNCP) | \$ 16,562,205 | 3,001,383 | | (7,473,339) | | 4,427,708 | (9,951,934) | 6,566,023 |
| Hospital Fee | - | 250,000 | | | | | (425,287) | (175,287) |
| Rate Range IGT-CCAH- | (1,161,296) | 2,430,000 | | | | | | 1,268,704 |
| MCMC EPP | 8,384,962 | 3,500,001 | | | | 4,184,279 | | 16,069,242 |
| MCMC QIP | - | 5,246,250 | | | | 120,158 | | 5,366,408 |
| SB1732 | 426,268 | 699,999 | | | | | (426,268) | 699,999 |
| AB 915 | - | 918,000 | | | | | | 918,000 |
| Medical GME | - | - | | | | 408,170 | (290,395) | 117,775 |
| CARES ACT Funding | 180,591 | - | | | | | | 180,591 |
| A/R UCSF & Touro University | - | 28,600 | | | | | | 28,600 |
| A/R Office Buildings | - | 390,111 | | | | | (295,698) | 94,413 |
| Medical HPE | - | 75,000 | | | | | (106,767) | (31,767) |
| Interest Accrued Positive Cash | - | 755,853 | | | | | | 755,853 |
| Accrued Donations | 1,100,478 | 180,000 | | | | | (6,874) | 1,273,604 |
| A/R Jail-PG&E | - | 268,506 | | | | | (91,006) | 177,500 |
| Health Department | 69,629 | 414,891 | | | | | | 484,520 |
| STATE RECEIVABLES | \$ 25,562,837 | \$ 18,158,594 | \$ - | \$ (7,473,339) | \$ - | \$ 9,140,315 | \$ (11,594,229) | \$ 33,794,179 |

P & L

| | YTD Sep-21 |
|--|----------------------|
| Medi-Cal DSH /SNCP/PHYS SPA | \$ 3,001,383 |
| Rate Range IGT-CCAH- | 2,430,000 |
| Esperanza Care | (625,002) |
| Family First C-19 Response-FMAP Enhance- | 317,118 |
| HPE | 75,000 |
| Hospital Fee | 250,000 |
| MCMC EPP | 3,500,001 |
| HD Residency Support | (125,001) |
| MCMC QIP | 5,246,250 |
| AB915 | 918,000 |
| Medicare GME | 355,331 |
| SB 1732 | 699,999 |
| GOVERNMENT FUNDING INCOME | \$ 16,043,079 |

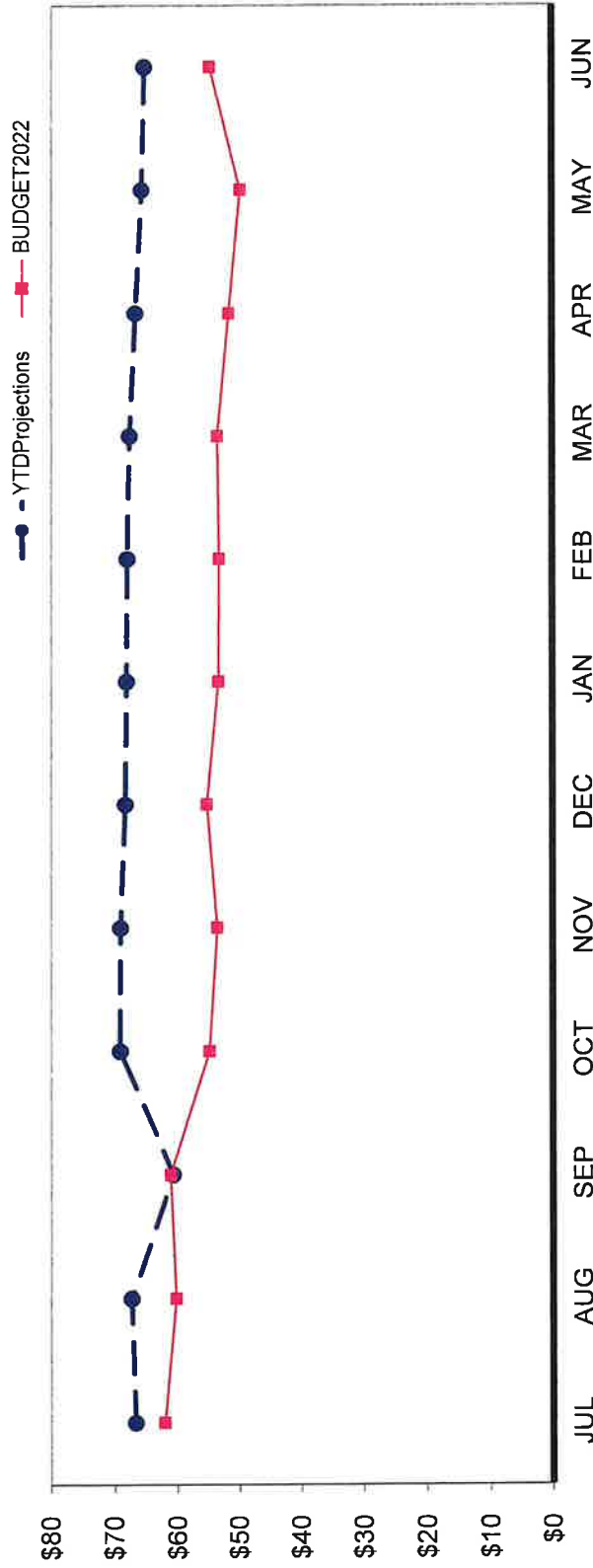
**NATIVIDAD
STATEMENT OF CASH FLOWS
AS OF SEPTEMBER 30, 2021**

| | CURRENT MONTH | YEAR - TO - DATE |
|----|---------------|------------------|
| 1 | \$ 67,416,565 | \$ 73,077,248 |
| 2 | | |
| 3 | 290,448 | 1,593,254 |
| 4 | - | - |
| 5 | 997,416 | 2,981,073 |
| 6 | 1,287,864 | 4,574,327 |
| 7 | | |
| 8 | (3,122,592) | (2,569,668) |
| 9 | (8,804,889) | (8,231,342) |
| 10 | (470,941) | (1,117,403) |
| 11 | 1,032,168 | (2,660,739) |
| 12 | 5,295,749 | 3,556,264 |
| 13 | 288,721 | (288,721) |
| 14 | - | 0 |
| 15 | 889,132 | (2,520,576) |
| 16 | (4,892,652) | (13,832,185) |
| 17 | | |
| 18 | | |
| 19 | (3,105,016) | (3,645,528) |
| 20 | - | - |
| 21 | (3,105,016) | (3,645,528) |
| 22 | | |
| 23 | (54,817) | (164,452) |
| 24 | 140,483 | 783,017 |
| 25 | - | - |
| 26 | 85,666 | 618,565 |
| 27 | (6,624,138) | (12,284,821) |
| 28 | \$ 60,792,427 | \$ 60,792,427 |

NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2022

| | <u>BDGT-22</u> | <u>ESTIMATE FY2022</u> | <u>Variance to Budget</u> |
|--|----------------------|------------------------|---------------------------|
| Medi-Cal DSH Waiver & Phys SPA | \$ 10,705,534 | \$ 10,705,534 | \$ - |
| EPP | 14,000,000 | 14,000,000 | - |
| QIP | 20,985,000 | 20,985,000 | - |
| Physician SPA | 1,300,000 | 1,300,000 | - |
| AB915 | 3,672,000 | 3,672,000 | - |
| SB1732 | 2,800,000 | 2,800,000 | - |
| CCAH Rate Range | 9,720,000 | 9,720,000 | - |
| HPE | 300,000 | 300,000 | - |
| Families First Corona Virus Response | - | 317,118 | 317,118 |
| Esperanza Care Outside Purchased Service | (2,500,000) | (2,500,000) | - |
| HD Residency Support | (500,000) | (500,000) | - |
| Medicare GME & B/D | 1,300,000 | 1,300,000 | - |
| Provider Fee | 1,000,000 | 1,000,000 | - |
| | <u>\$ 62,782,534</u> | <u>\$ 63,099,652</u> | <u>\$ 317,118</u> |

Cash Flow Performance Fiscal Year 2022 (in Millions)



| Months | ACTUAL | | ESTIMATE | | ESTIMATE | | ESTIMATE | | ESTIMATE | | ESTIMATE | | ESTIMATE | | ESTIMATE | |
|----------|--------|------|----------|------|----------|------|----------|------|----------|------|----------|------|----------|------|----------|------|
| | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct |
| YTD | 66.8 | 67.4 | 60.8 | 69.2 | 69.2 | 68.4 | 68.2 | 68.1 | 67.8 | 66.9 | 65.9 | 65.4 | 66.8 | 67.4 | 60.8 | 69.2 |
| BDGT | 62.1 | 60.3 | 61.2 | 54.9 | 53.7 | 55.3 | 53.5 | 53.4 | 53.7 | 51.8 | 49.9 | 54.9 | 51.8 | 49.9 | 54.9 | 54.9 |
| Variance | 4.7 | 7.1 | (0.4) | 14.3 | 15.5 | 13.1 | 14.7 | 14.7 | 14.1 | 15.1 | 15.9 | 10.5 | 15.0 | 17.5 | 5.9 | 14.3 |

NATIVIDAD
CASH FORECAST
FISCAL YEAR 2022

| | ACTUAL JUL | ACTUAL AUG | ACTUAL SEP | ESTIMATE OCT | ESTIMATE NOV | ESTIMATE DEC | ESTIMATE JAN | ESTIMATE FEB | ESTIMATE MAR | ESTIMATE APR | ESTIMATE MAY | ESTIMATE JUN | Total YTD |
|---|---------------|---------------|---------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|--------------|
| Beginning Balance | 73,077,248 | 85,787,908 | 87,408,560 | 80,761,510 | 89,229,468 | 89,173,490 | 89,432,934 | 89,188,526 | 89,109,920 | 87,765,347 | 89,858,366 | 85,639,636 | 73,077,248 |
| CASH RECEIPTS | | | | | | | | | | | | | |
| Patent Royalties (incl. gov fees and lab sup) | 21,394,402 | 26,341,170 | 29,810,760 | 83,333 | 21,507,110 | 21,507,110 | 21,507,110 | 21,507,110 | 21,507,110 | 21,507,110 | 21,507,110 | 21,507,110 | 263,820,317 |
| Transfer Fee | - | 425,367 | - | 83,333 | 83,333 | 83,333 | 83,333 | 83,333 | 83,333 | 83,333 | 83,333 | 83,333 | 1,175,264 |
| ORIGI CASH | - | - | - | - | - | 4,860,000 | - | - | - | - | - | 4,860,000 | 9,720,000 |
| Stimulus - Family First Response COVID19 | - | 317,116 | 727,748 | 208,717 | 333,333 | 333,333 | 333,333 | 333,333 | 333,333 | 333,333 | 333,333 | 333,333 | 529,835 |
| SHORT DOYLE | - | - | - | 25,000 | 25,000 | 25,000 | 25,000 | 25,000 | 25,000 | 25,000 | 25,000 | 25,000 | 3,177,746 |
| HPE | - | 100,767 | - | - | - | - | - | - | - | - | - | - | 331,767 |
| Foundation Donations | - | - | - | 8,674 | - | - | - | - | - | - | - | - | 8,674 |
| Medical Waiver FY11-12 DSH OFE - Fed. | 7,473,339 | - | - | - | - | - | - | - | - | - | - | - | 7,473,339 |
| OFF YR FY19-20 - Fed. | 1,850,000 | - | - | - | - | - | - | - | - | - | - | - | 1,850,000 |
| SB1732 | 452,268 | - | - | - | - | - | - | - | - | - | - | - | 452,268 |
| HEALTH DEPARTMENT REIMB | 141,667 | - | - | - | - | - | - | - | - | - | - | - | 141,667 |
| MGAL OFE | 280,295 | - | - | - | - | - | - | - | - | - | - | - | 280,295 |
| OFF FY20-21 | 6,591,115 | - | - | - | - | - | - | - | - | - | - | - | 6,591,115 |
| OFF FY21-22 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| QIP & EEP | - | - | - | 2,915,417 | 2,915,417 | 2,915,417 | 2,915,417 | 2,915,417 | 2,915,417 | 2,915,417 | 2,915,417 | 2,915,417 | 28,763,384 |
| EPF | - | - | - | 12,260,170 | - | - | - | - | - | - | - | - | 12,260,170 |
| Phys SPA | 1,447,757 | - | - | - | - | - | - | - | - | - | - | - | 1,447,757 |
| Rent Income | - | 151,693 | 119,220 | 117,833 | 117,833 | 117,833 | 117,833 | 117,833 | 117,833 | 117,833 | 117,833 | 117,833 | 1,300,000 |
| EMLS Weekly Funds | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Food 404 Transfer | - | 638,662 | 137,618 | 2,407,713 | 2,736,501 | 1,850,278 | 3,393,291 | 2,825,727 | 3,156,591 | 3,460,700 | 6,103,541 | 2,607,238 | 29,300,000 |
| 10T Sub-Fund Transfer In/(Out) | - | - | - | - | - | 1,511,706 | - | - | - | - | - | - | 1,511,706 |
| Interest Income | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Mastercard Revenue | 138,201 | 240,799 | 108,405 | 14,884 | 14,884 | 14,884 | 14,884 | 14,884 | 14,884 | 14,884 | 14,884 | 14,884 | 148,840 |
| Total Cash Receipts | 25,531,475 | 37,912,331 | 23,097,866 | 40,324,137 | 27,815,008 | 35,980,954 | 26,531,876 | 27,994,314 | 35,342,531 | 28,529,287 | 31,342,126 | 37,341,733 | 364,744,136 |
| CASH DISBURSEMENTS | | | | | | | | | | | | | |
| Purchased Services and Supplies | 11,461,935 | 7,956,925 | 5,410,604 | 7,465,700 | 7,465,700 | 7,465,700 | 7,465,700 | 7,465,700 | 7,465,700 | 7,465,700 | 7,465,700 | 7,465,700 | 91,950,771 |
| OFF Fed Rec'n FY19-20 | 883,093 | - | - | - | - | - | - | - | - | - | - | - | 883,093 |
| HO Residency Support | 288,721 | - | - | - | - | - | - | - | - | - | - | - | 288,721 |
| SNAP 11-12 Fed Rec'n | 408,170 | - | - | - | - | - | - | - | - | - | - | - | 408,170 |
| 10T MEDICAL OFE | - | - | 3,344,645 | - | - | - | - | - | - | - | - | - | 3,344,645 |
| OFF C/2021 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 10T OFF & misc extension FY20-21 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 10T QIP | - | 128,158 | - | - | - | - | - | - | - | - | - | - | 128,158 |
| 10T EEP | - | 4,194,279 | - | - | - | - | - | - | - | - | - | - | 4,194,279 |
| BOE QI Sales and Use Tax | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Building Lease / Rental Equipment | 258,824 | - | 291,254 | 230,829 | 230,829 | 230,829 | 230,829 | 230,829 | 230,829 | 230,829 | 230,829 | 230,829 | 2,465,650 |
| CDP Principal & Interest Payments | - | - | 4,345,439 | 4,345,439 | 16,425,438 | 16,425,438 | 16,425,438 | 16,425,438 | 16,425,438 | 16,425,438 | 16,425,438 | 16,425,438 | 5,002,806 |
| Payroll and Benefits | 16,175,478 | 23,998,406 | 18,076,714 | 16,425,438 | 16,425,438 | 16,425,438 | 16,425,438 | 16,425,438 | 16,425,438 | 16,425,438 | 16,425,438 | 16,425,438 | 212,853,287 |
| Interest on Debt | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 10T OFF FY19-20 QTR 4 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| COMGAP | 5,075,300 | - | - | - | - | - | - | - | - | - | - | - | 5,075,300 |
| FY21-22 AMI MOU | - | - | 212,950 | 287,675 | 287,675 | 287,675 | 287,675 | 287,675 | 287,675 | 287,675 | 287,675 | 287,675 | 212,950 |
| Data Processing | 1,026,834 | - | 274,213 | - | - | - | - | - | - | - | - | - | 1,301,047 |
| DSM-IGT/OPE Fund Reconciliation FY09-10 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Med-Cal Fed Settlement FY11-12 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| RS 10T FY19-20 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| OFF Share Transfer to Clinics - B1-FY4 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Transfer From 451 to 404 & 10T Fund | - | - | 137,818 | 3,457,713 | 2,736,501 | 1,850,278 | 3,393,291 | 2,825,727 | 3,156,591 | 3,460,700 | 6,103,541 | 2,607,238 | 29,300,000 |
| Capital Expenses Fund 404 | 222,378 | 300,154 | 3,109,918 | 690,633 | 344,564 | 317,550 | 672,352 | 810,546 | 809,455 | 1,061,393 | 1,750,778 | 747,876 | 11,827,976 |
| Capital Expenditures | 20,883,707 | 37,293,086 | 29,883,918 | 31,876,191 | 27,391,097 | 36,731,470 | 28,272,385 | 28,045,917 | 38,694,407 | 29,536,346 | 32,293,669 | 37,764,156 | 392,407,863 |
| Total Cash Disbursements | (8,289,272) | 618,634 | (6,825,047) | 8,447,946 | (58,029) | (740,916) | (244,407) | (81,803) | (241,576) | (806,881) | (1,021,831) | (423,023) | (7,883,739) |
| Increase/(Decrease) | 68,787,928 | 87,408,560 | 80,761,513 | 69,229,459 | 89,173,460 | 89,432,934 | 89,188,526 | 89,109,923 | 87,765,347 | 86,858,366 | 85,836,326 | 85,413,612 | 85,413,612 |
| Ending Cash Fund 451 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| (*) Cash In Transit | 13,921 | 10,027 | 10,914 | 6,484 | 5,017 | 5,281 | 5,281 | 6,958 | 15,591 | 8,696 | 15,389 | 3,680 | 3,680 |
| (*) Payroll Cash and CC | 65,801,847 | 87,418,567 | 60,782,427 | 69,235,923 | 69,178,467 | 69,438,105 | 69,193,797 | 69,113,881 | 67,781,348 | 66,868,062 | 65,851,904 | 65,417,192 | 65,417,192 |
| Ending Cash at per 6/L | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Fund 404 | | | | | | | | | | | | | |
| Beginning Balance | 75,637,546 | 75,637,546 | 75,000,744 | 74,863,126 | 72,455,413 | 69,718,912 | 67,914,634 | 64,521,343 | 61,695,618 | 58,538,025 | 55,048,325 | 48,944,784 | - |
| Transfer Out Fund 404 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Transfer Out Fund 404 | - | - | - | (638,602) | (137,618) | (2,736,501) | (3,393,291) | (2,825,727) | (3,156,591) | (3,460,700) | (6,103,541) | (2,607,238) | - |
| Ending Cash Fund 404 | 75,637,546 | 75,000,744 | 74,863,126 | 72,455,413 | 69,718,912 | 67,914,634 | 64,521,343 | 61,695,618 | 58,538,025 | 55,048,325 | 48,944,784 | 48,944,784 | - |
| Ending Cash Fund 451 & 404 | | | | | | | | | | | | | |
| Ending Cash Fund 451 & 404 | 142,425,472 | 142,407,204 | 135,644,639 | 141,684,972 | 138,897,382 | 138,347,268 | 132,709,859 | 129,802,539 | 138,304,372 | 129,966,691 | 114,781,318 | 111,791,658 | - |

..Title

Consider finding, pursuant to AB 361, that the COVID-19 pandemic state of emergency declared by Governor Newsom is still in effect; the Natividad Medical Center (“Natividad”) Board of Trustees Finance Committee has reconsidered the circumstances of the state of emergency; and the Monterey County Health Officer continues to recommend social distancing measures for meetings of the legislative bodies.

..Report

RECOMMENDATION:

It is recommended that the Natividad Medical Center (“Natividad”) Board of Trustees Finance Committee find, pursuant to AB 361, that the COVID-19 pandemic state of emergency declared by Governor Newsom is still in effect; the Natividad Board of Trustees Finance Committee has reconsidered the circumstances of the state of emergency; and the Monterey County Health Officer continues to recommend social distancing measures for meetings of the legislative bodies.

SUMMARY/DISCUSSION:

On September 16, 2021, Governor Newsom signed AB 361. This legislation amends the Brown Act to allow meeting bodies subject to the Brown Act to meet via teleconference during a proclaimed state of emergency in accordance with teleconference procedures established by AB 361 rather than under the Brown Act’s more narrow standard rules for participation in a meeting by teleconference. AB 361 provides that if a state or local health official recommends social distancing, a legislative body may meet remotely after September 30, 2021, provided that within 30 days of the first meeting after September 30, and every 30 days thereafter, the legislative body finds 1) the Governor’s proclaimed state of emergency is still in effect; 2) the legislative body has reconsidered the circumstances of the state of emergency, and 3) either the Monterey County Health Officer continues to recommend social distancing measures for meetings of legislative bodies or the state of emergency continues to directly impact the ability of the members to meet in person.

The Monterey County Health Officer has recommended social distancing measures for meetings of legislative bodies, so the Natividad Board of Trustees Finance Committee was able to meet remotely the first time after September 30, 2021, i.e., October 8, 2021. In order to continue meeting, the Natividad Board of Trustees and Natividad Board of Trustees Finance Committee made findings at a joint special meeting on October 29, 2021 in order to meet remotely on November 12th.

Staff recommends making the appropriate findings under AB 361 at the November 12th regular meeting of the Finance Committee in order to continue to meet remotely until December 10th, 2021. A special meeting will be required later in December in order to meet remotely at the Finance Committee’s January 14th meeting.

OTHER AGENCY INVOLVEMENT:

The Interim CEO concurs with this recommendation.

FINANCING:

The only financial impact is the continuing cost of teleconferencing.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The report is intended to assist Natividad in the provision of reliable and high quality patient care and of the safety of patients and their families, County staff and officials, and the public.

- ☐ Economic Development
- ☒ Administration
- ☒ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

..Prepared and approved by: Stacy L. Saetta, x5045, Chief Deputy County Counsel

Attachments:

- A. AB 361
- B. Monterey County Health Officer Recommendation