



# **Finance Committee Meeting 2022**

**January 14, 2022**



## **Finance Committee Meeting**

**Friday, January 14, 2022**

**8:30 AM**

**\*\*\* VIDEO CONFERENCE TELEPHONIC MEETING \*\*\***

### **AGENDA**

#### **IMPORTANT NOTICE Regarding COVID 19**

Based on guidance from the California Department of Public Health and the California Governor's Office, in order to minimize the spread of the COVID-19 virus, Natividad Medical Center ("Natividad") Finance Committee meetings will be held entirely by Zoom. There will be no physical location for these meetings. Committee Members shall participate in the meeting by Zoom.

To participate in this Natividad Finance Committee meeting, the public are invited to observe and address the Committee via Zoom.

The meeting will be conducted via teleconference using the Microsoft Zoom program. This gives the public two options. The public may attend the meeting by phone. Or, the public may attend and observe the Zoom meeting via computer audio.

To participate by phone call use any of these numbers below:

- +1 971 247 1195 US (Portland)
- +1 253 215 8782 US (Tacoma)
- +1 346 248 7799 US (Houston)
- +1 602 753 0140 US (Phoenix)
- +1 720 928 9299 US (Denver)

Enter the Meeting ID number: 961 7495 4866 when prompted. You will then enter the Password: 590310 when prompted.

Or, to attend the Finance Committee meeting by Zoom computer audio click the following link:

<https://natividad.zoom.us/j/96174954866?pwd=cGVUcEJTTU53aGsyd0tJbDRibUttQT09>

You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.

1. If a member of the public wishes to comment on a particular agenda item, the public is strongly encouraged to submit their comments in writing via email to the Natividad Finance Committee at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record.
2. Members of the public wishing to comment on a specific agenda item while the matter is being heard may participate by any of the following means:
  - a. When the Chair calls for public comment on an agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting

- telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only.
- b. If speakers or other members of the public have documents they wish to distribute to the Committee for an agenda item, they are encouraged to submit such documents by 2:00 p.m. on Tuesday before the meeting to: [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line.
  - c. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)
  - d. While the matter is being heard, a member of the public may submit a comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. If the comment is received prior to close of public comment on an agenda item, every effort will be made to read the comment into the record, but some comments may not be read out loud due to time limitations or length of the comment (if the comment exceeds 250 words). Comments received prior to the close of the public comment period on an agenda item will be made part of the record for that item.
3. Members of the public who wish to make a general public comment for items not on the day's agenda may submit their comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). The Committee date and "general comment" should be indicated in the subject line. The comment will be placed in the record for the meeting, and every effort will be made to read the comment into the record at the appropriate time on the agenda.
  4. Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.
  5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

### **Call to Order**

**Marcia Atkinson, Chair**

### **Roll Call**

### **Agenda Additions/Corrections**

**Noemi Ferguson**

### **Public Comments (Limited 3 minutes per speaker)**

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

### **Approval of Minutes**

1. Approve the Minutes of November 12, 2021 Finance Committee Meeting. *Pages 6-15*

### **Consent Items**

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A. *Pages 16-35*

## Scheduled Items/Discussion Items

3. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
  - a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Second Amendment to the Professional Services Agreement (A-14237) with Hospitalist Medicine Physicians of California, Inc., dba Sound Physicians of California III (Sound) to provide hospitalist services, extending the term by twenty-four months (March 1, 2022 to February 29, 2024) for a revised full agreement term of March 1, 2019 to February 29, 2024, and adding \$6,044,424 for a revised not to exceed amount of \$14,140,032 in the aggregate.
  - b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$80,956) of the original contract amount and do not significantly change the scope of work. *Pages 36-37*  
(Jeanne-Ann Balza)
4. Receive and Approve October 2021 Financial Report. *Pages 38-50* **Daniel Leon, CFO**
5. Receive and Approve November 2021 Financial Report. *Pages 51-63* **Daniel Leon, CFO**
6. Consider finding, pursuant to AB 361, that the COVID-19 pandemic state of emergency declared by Governor Newsom is still in effect; the Natividad Medical Center Finance Committee has reconsidered the circumstances of the state of emergency; and the Monterey County Health Officer continues to recommend social distancing measures for meetings of the legislative bodies. **Stacy Saetta,**  
**Chief Deputy County Counsel**

## Adjournment

### **NEXT FINANCE COMMITTEE MEETING FRIDAY, FEBRUARY 11, 2022 AT 8:30 A.M.**

### **\*\*\* VIDEO CONFERENCE TELEPHONIC MEETING \*\*\***

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Finance Committee as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Finance Committee shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed, and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.





**Finance Committee Meeting**  
**Friday, January 14, 2022**  
**Consent Items**

**Attachment A**

<b>1.</b> <i>Pages 16-17</i>	Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13111) with Toyon Associates, Inc. for 1. Rural Floor Budget Neutrality Appeals Services; and 2. Medicare/Medicaid Crossover Bad Debt Recovery Services; and 3. Medicare /Medi-Cal Appeals Services; and 4. OSHPD Report Preparation Services; and 5. Medical Eligible Day Services (POA/Historical); and 6. Medicare/Medi-Cal/Short Doyle Cost report Preparation Services, and 7. Consulting services, adding \$385,000 for a revised total agreement amount not to exceed \$2,385,000, with no change to the agreement term of April 29, 2016 through June 30, 2022.
<b>2.</b> <i>Pages 18-19</i>	Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 2 to the agreement (A-14537) with MD Buyline, Inc. for medical equipment pricing analysis services plus associated consulting services, extending the agreement an additional three (3) year period (January 3, 2022 through January 2, 2025) for a revised full agreement term of January 3, 2018 through January 2, 2025, and adding \$72,447 for a revised total agreement amount not to exceed \$194,443.
<b>3.</b> <i>Pages 20-21</i>	a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14560) with Everbridge, Inc. for critical event management software services, extending the agreement and additional two (2) year period (January 30, 2022 through January 29, 2024) for a revised full agreement term of January 30, 2018 through January 29, 2024 and adding \$75,871 for a revised total Agreement amount of \$210,013.
<b>4.</b> <i>Pages 22-23</i>	Authorize the Interim Chief Executive Officer for NMC or his designee to execute amendment No.4 to the agreement (A-13426) with UpToDate Inc. for Anywhere electronic clinical resource subscription services, extending the agreement an additional one (1) year period (March 1, 2022 through February 28, 2023) for a revised full agreement term of December 1, 2016 through February 28, 2023, and adding \$95,556 for a revised total agreement amount not to exceed \$521,882.
<b>5.</b> <i>Pages 24-25</i>	<p>a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13074) with Forward Advantage, Inc. for the Imprivata product, a Single Sign-On (SSO) solution used by NMC Physicians and Clinical Staff and identity governance software, extending the agreement an additional three (3) year period (March 23, 2022 through March 22, 2025) for a revised full agreement term of March 23, 2016 through March 22, 2025, and adding \$297,617 for a revised total agreement amount not to exceed \$721,384.</p> <p>b. Authorize the Interim Chief Executive Officer to sign up to two (2) renewals, of one (1) year each of the Single Sign-On (SSO) service order, provided that the annual costs of each extension do not exceed ten percent (10%) above the cost of the SSO order in Amendment No. 4 (\$87,252 total maximum increase), subject to County Counsel review and provided the terms of the agreement remain substantially the same.</p>

<b>6.</b> <i>Pages 26-27</i>	<ul style="list-style-type: none"> <li>a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Arc Advisors, LLC for interim professional compliance services at NMC for an amount not to exceed \$200,000 with an agreement term January 25, 2022 through January 24, 2023.</li> <li>b. Approve the NMC Interim Chief Executive Officer's recommendation to accept non-standard insurance, limitations on liability, and limitations on damages provisions within the agreement.</li> </ul>
<b>7.</b> <i>Pages 28-29</i>	<p>Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Agreements with Hammel, Green and Abrahmsom, Inc., 19six Architects, Cedarblade Consulting, Kasavan Architects, and Wald, Ruhnke &amp; Dost Architects, LLP pursuant to the Request for Qualifications (RFQ) #9600-86, each with a term of February 1, 2022 through January 31, 2027 with a total aggregate amount for all Agreements not to exceed \$5,000,000.</p>
<b>8.</b> <i>Pages 30-31</i>	<ul style="list-style-type: none"> <li>a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with AE &amp; Associates, LLC for coding, audits, onsite training and remote coding support services, extending the agreement an additional two (2) year period (August 1, 2022 through July 31, 2024) for a revised full agreement term of August 1, 2019 through July 31, 2024, and adding \$179,616 for a revised total agreement amount not to exceed \$279,616.</li> <li>b. Authorize the Interim Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.</li> </ul>
<b>9.</b> <i>Pages 32-33</i>	<ul style="list-style-type: none"> <li>a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14112) with Gallun Snow Associates, Inc. for interior design services pursuant to Request for Qualifications (RFQ #9600-80), extending the agreement an additional one (1) year period (August 1, 2022 through July 31, 2023) for a revised full agreement term of August 1, 2018 through July 31, 2023, and adding \$225,000 for a revised total agreement amount not to exceed \$825,000.</li> <li>b. Authorize the Interim Chief Executive Officer for NMC or his designee to execute up to two (2) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$60,000) of the original cost of the agreement.</li> </ul>
<b>10.</b> <i>Pages 34-35</i>	<ul style="list-style-type: none"> <li>a. Approve the revised Business Associate Agreement ("BAA") template to be utilized by Natividad Medical Center ("NMC") in conjunction with contracts with Business Associates ("BAs") performing specified services involving the use or disclosure of protected health information ("PHI").</li> <li>b. Authorize the NMC Interim Chief Executive Officer or Contracts/Purchasing Officer to execute the revised BAA Template in conjunction with contracts with BAs performing specified services involving the use or disclosure of PHI.</li> <li>c. Authorize NMC to implement future changes to the BAA template and to execute further revised BAA, all subject to review and approval by County Counsel.</li> </ul>



## **Finance Committee Meeting**

**Friday, November 12, 2021**

**8:30 AM**

**\*\*\* VIDEO CONFERENCE TELEPHONIC MEETING \*\*\***

### **MINUTES**

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  5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

**NMC Staff/County:** Daniel Leon, Dr. Craig Walls, Nancy Buscher, Andrea Rosenberg, Jeanne-Ann Balza, Stacy Saetta

### **Call to Order**

**Marcia Atkinson, Chair**

### **Roll Call**

#### ***Present***

***Marcia Atkinson  
Libby Downey  
Dr. Chris Carpenter  
Dr. Charles Harris***

#### ***Not Present***

***None***

### **Agenda Additions/Corrections**

**Noemi Ferguson**

- ***None***

### **Public Comments (Limited 3 minutes per speaker)**

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements



made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

### Approval of Minutes

1. Approve the Minutes of October 8, 2021 Finance Committee Meeting.

**MOTION:** *Motion to approve the minutes of October 8, 2021 Finance Committee Meeting moved by Libby Downey, seconded by Dr. Chris Carpenter and approved by the following vote*

*Roll call vote taken pursuant to Government Code 54953:*

*Dr. Charles Harris: AYE*

*Dr. Chris Carpenter: AYE*

*Marcia Atkinson: AYE*

*Libby Downey: AYE*

### Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A.
3. Approve the schedule of regular meetings of the Finance Committee for calendar year 2022 in Attachment B.

**MOTION:** *Motion to approve Consent Items 2 and 3 for consideration by the NMC Board of Trustees, Attachment A, item 1 through 31, and Attachment B, Schedule of Regular Meetings of Finance Committee for Calendar Year 2022, moved by Libby Downey, seconded by Dr. Chris Carpenter, and approved by the following vote*

*Roll call vote taken pursuant to Government Code 54953:*

*Dr. Charles Harris: AYE*

*Dr. Chris Carpenter: AYE*

*Marcia Atkinson: AYE*

*Libby Downey: AYE*

### Scheduled Items/Discussion Items

4. Receive and Approve September 2021 Financial Report.

**Daniel Leon, CFO**

**MOTION:** *Motion to accept the September 2021 Financial Reports moved by Libby Downey, seconded by Dr. Chris Carpenter, and approved by the following vote*

*Roll call vote taken pursuant to Government Code 54953:*

*Dr. Charles Harris: AYE*

*Dr. Chris Carpenter: AYE*

*Marcia Atkinson: AYE*

*Libby Downey: AYE*

5. Consider finding, pursuant to AB 361, that the COVID-19 pandemic state of emergency declared by Governor Newsom is still in effect; the Natividad Medical Center Finance Committee has reconsidered the circumstances of the state of emergency; and the Monterey County Health Officer continues to recommend social distancing measures for meetings of the legislative bodies.  
**County Counsel**

**Stacy Saetta, Chief Deputy**

**MOTION:** *Motion to accept and considering finding, pursuant to AB 361 moved by Libby Downey, seconded by Dr. Chris Carpenter, and approved by the following vote*

*Roll call vote taken pursuant to Government Code 54953:*

*Dr. Charles Harris: AYE*

*Dr. Chris Carpenter: AYE*

*Marcia Atkinson: AYE*

*Libby Downey: AYE*

**Adjournment at 8:47am**

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Marcia Atkinson, Chair

*Recorded by Noemi Ferguson*



**Finance Committee Meeting**  
**Friday, November 12, 2021**  
**Consent Items**  
**MINUTES**  
**Attachment A**

1.	<ul style="list-style-type: none"> <li>a. Ratify execution of the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Hospital Participation Agreement (“Agreement”) with American College of Surgeons (ACS) for participation in the National Surgical Quality Improvement Program (“ACS NSQIP”), for the term of October 1, 2020 through September 30, 2021, for a total agreement amount of \$10,000;</li> <li>b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 1 to the Agreement, extending the agreement an additional one (1) year period (retroactive from October 1, 2021 through September 30, 2022) for a revised full agreement term of October 1, 2020 through September 30, 2022, and adding \$12,500 for a revised total agreement amount not to exceed \$22,500;</li> <li>c. Approve the NMC Chief Executive Officer’s recommendation to accept non-standard indemnification, insurance, no warranty, limitations on liability, and governing laws within the agreement.</li> </ul>
2.	<ul style="list-style-type: none"> <li>a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreements with Tegria Services Group dba Navin Haffty &amp; Associates and Leidos Health LLC dba Ettain Group for information technology (IT) consulting services pursuant to Request for Proposal (RFP) #9600-67 to extend the term for an additional two (2) year period (January 11, 2022 through January 10, 2024) for a revised term January 11, 2017 through January 10, 2024; and</li> <li>b. Authorize an aggregate increase of \$2,650,000 for a total amount not to exceed \$17,806,000.</li> </ul>
3.	<ul style="list-style-type: none"> <li>a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Renewal &amp; Amendment No. 1 with Jane Finney, CLS, MBA, CPHQ, CPPS for on-site and off-site professional consulting services regarding the Quality Incentive Pool (QIP) program, extending the agreement an additional one (1) year period (November 9, 2021 through November 8, 2022) for a revised full agreement term of November 9, 2020 through November 8, 2022, and adding \$25,000 for a revised total agreement amount not to exceed \$175,000.</li> </ul>
4.	<ul style="list-style-type: none"> <li>a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a no-cost agreement with Medtronic USA, Inc. for remote monitoring of cardiac devices with an agreement term of December 1, 2021 through November 30, 2024.</li> <li>b. Approve the Interim Chief Executive Officer’s recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages provisions within the agreement.</li> </ul>
5.	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with OLM Recycling Services for e-waste and miscellaneous waste removal services, extending the agreement an additional two (2) year period (November 15, 2021 through November 14, 2023) for a revised full agreement term of November 15, 2019 through November 14, 2023 and adding \$20,000 for a revised total agreement amount not to exceed \$120,000.</p>
6.	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-13375) with Cross-Cultural Communications, LLC for licensure of proprietary teaching and textbook materials for use in the training of NMC interpreters, extending the agreement an additional one (1) year period (December 15, 2021</p>

	through December 14, 2022) for a revised full agreement term of December 15, 2016 through December 14, 2022, and adding \$6,000 for a revised total agreement amount not to exceed \$36,000.
7.	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14108) with Pamela K. Ishimoto for Consulting with Trauma Department on the National Trauma Data Bank and Trauma Quality Improvement at NMC, adding \$247,500 for a revised total agreement amount not to exceed \$922,500, with no change to the term of agreement October 16, 2017 through October 15, 2022.</p> <p>b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.</p>
8.	a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13517) with Healthcare Coding and Consulting Services, LLC for US-based remote medical record coding and consulting services, with no changes to the Agreement term (August 22, 2016 through August 21, 2022), and adding \$300,000 for a revised total agreement amount not to exceed \$2,577,000.
9.	Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-12677) with Databank IMX for OnBase software maintenance, extending the agreement an additional one (1) year period (January 1, 2022 through December 31, 2022) for a revised full agreement term of January 1, 2015 through December 31, 2022, and adding \$46,535 for a revised total agreement amount not to exceed \$547,484.
10.	a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 4 to the agreement (A-14062) with Modular Devices, Inc. for the continued lease of a mobile angiography/intervention radiology lab (IR) unit at NMC, extending the agreement an additional three (3) month period (November 1, 2021 through January 31, 2022) for a revised full agreement term of August 1, 2018 through January 31, 2022, and adding \$157,500 for a revised total agreement amount not to exceed \$4,419,500.
11.	Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 8 to the agreement (A-13506) with Focus One Solutions, LLC for a Healthcare Vendor Management System pursuant to the Request for Proposal (RFP) # 9600-62, adding \$10,000,000 for a revised total agreement amount not to exceed \$55,563,000, with no changes to the current agreement term of April 19, 2020 through April 18, 2022.
12.	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14393) with Total Renal Care, Inc. for acute dialysis services, with no change to the agreement term July 1, 2019 through June 30, 2023 and adding \$2,426,223 for a revised total agreement amount not to exceed \$4,775,957.</p> <p>b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) \$134,973 of the original cost of the agreement.</p>
13	<p>a. Ratify execution by the Interim Chief Executive Officer ("CEO") for Natividad Medical Center ("Natividad") or his designee of two Letters of Interest, both dated December 1, 2020, to the California Department of Health Care Services ("State DHCS"), confirming the interest of the County of Monterey d/b/a NMC ("County") in working with State DHCS to participate in the Voluntary Rate Range Program for the period of January 1, 2021, to December 31, 2021, including providing a Medi-Cal managed care rate range Intergovernmental Transfer of Public Funds ("IGT") to fund the nonfederal share of Medi-Cal managed care actuarially sound capitation rate payments;</p> <p>b. Authorize the Interim CEO for Natividad or his designee to execute the implementing IGT Agreement between the County and the State DHCS to fund the nonfederal share of Medi-Cal managed care actuarially sound capitation rate payments for healthcare services rendered in the period of January 1, 2021, to December 31, 2021, plus a 20 % assessment fee applicable to non-exempt funds, pursuant to Sections 14164 and 14301.4 of the Welfare &amp; Institutions</p>



	<p>Code, in substantially the same form as that which has been presented to the Board without significant change to its content;</p> <p>c. Authorize the Interim CEO for Natividad or his designee to execute amendments to the Health Plan-Provider Agreement with the Monterey-Santa Cruz-Merced Managed Medical Care Commission d/b/a Central California Alliance for Health (“CCAH”) to provide for Medi-Cal managed care rate payment increases to NMC for healthcare services rendered in the period of January 1, 2021, to December 31, 2021, at no less than 76.77% of the available rate increases specific to Medi-Cal Plan enrollees in Monterey County, less an amount retained by CCAH for its administrative costs; and</p> <p>d. Authorize the Interim CEO for Natividad or his designee to execute the Health Plan-Provider Agreement with the Fresno-Kings-Madera Regional Health Authority d/b/a CalViva Health (“CalViva”), to provide for Medi-Cal managed care rate payment increases to NMC for healthcare services rendered to CalViva’s Medi-Cal managed care enrollees in the period of January 1, 2021, to December 31, 2021, at no less than the total rate increases specific to Medi-Cal Plan enrollees made available as a result of County’s IGTs, less an amount retained by CalViva for its administrative costs.</p>
14.	<p>a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-15116) with RQI (Resuscitation Quality Improvement) Partners, LLC for the Neonatal Resuscitation Program learning tool, extending the agreement an additional six (6) month period (April 1, 2024 through September 30, 2024) for a revised full agreement term of April 1, 2024 through September 30, 2024, and adding \$14,074 for a revised total agreement amount not to exceed \$102,282.</p> <p>b. Authorize the Interim Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$8,820) of the original cost of the agreement.</p>
15.	<p>a. Amend Natividad (Unit 9600) FY 2021-22 Adopted Budget to approve reallocation/reclassification as indicated by position numbers in attached resolution;</p> <p>b. Authorize the Auditor-Controller to incorporate the approved changes in the Natividad (Unit 9600) FY 2021-22 Adopted Budget;</p> <p>c. Direct the County Administrative Office to incorporate the approved position changes in the Natividad (Unit 9600) FY 2021-22 Adopted Budget; and</p> <p>d. Direct the Human Resources Department to implement the changes in the Advantage HRM System.</p>
16.	<p>a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendices A and B to adjust the salary ranges for the classifications of Dietitian and Supervising Dietitian, as indicated in the attached resolution; and</p> <p>b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.</p>
17.	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 2 to the agreement (A-13152) with Stericycle Inc. for hazardous waste disposal services, extending the agreement an additional ten (10) month period (retroactively from July 1, 2021 through April 31, 2022) for a revised full agreement term of July 1, 2016 through April 31, 2022, and adding \$125,000 for a revised total agreement amount not to exceed \$1,205,000.</p>
18.	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with KARL STORZ Endoscopy-America, Inc. for equipment repair and exchange services at NMC for an amount not to exceed \$452,136 with an agreement term January 15, 2022 through January 14, 2025.</p> <p>b. Approve the NMC Chief Executive Officer’s recommendation to accept non-standard indemnification, and limitations on liability, provisions within the agreement.</p> <p>c. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$45,213) of the original cost of the agreement.</p>

19.	<p>a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Second Amendment to the Professional Services Agreement (A-14569) with Victoria Chew, M.D. to provide family medicine services, extending the term by twenty-four months (January 1, 2022 to December 31, 2023) for a revised full agreement term of November 1, 2018 to December 31, 2023, and adding \$100,000 for a revised total not to exceed amount of \$400,000 in the aggregate; and</p> <p>b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.</p>
20.	<p>a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional Services Agreement with Mario Cole, M.D. to provide pulmonary critical care services, extending the term by twenty-four months (January 1, 2022 to December 31, 2023) for a revised full agreement term of January 1, 2020 to December 31, 2023, and adding \$100,000 for a revised total not to exceed amount of \$200,000 in the aggregate; and</p> <p>b. Authorize the Interim Chief Executive Officer or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.</p>
21.	<p>a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Gregory E. Le Bleu M.D. to provide physical medicine and rehabilitation services, for an amount not to exceed \$450,000 for the period January 1, 2022 to December 31, 2022.</p> <p>b. Authorize the Interim Chief Executive Officer for Natividad to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$45,000) of the original contract amount and do not significantly change the scope of work.</p>
22.	<p>a. Authorize the Interim Chief Executive Officer for Natividad Medical Center or his designee to execute the Professional and Call Coverage Services Agreement (A-15010) with Ventana Faculty Medical Associates to provide family medicine and physician assistant services, extending the term by twelve months (January 1, 2022 to December 31, 2022) for a revised full agreement term of November 1, 2020 to December 31, 2022, and adding \$200,000 for a revised not to exceed amount of \$700,000 in the aggregate; and</p> <p>b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.</p>
23.	<p>a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional Services Agreement (A-14537) with Marta Zulik, M.D. to provide pulmonary critical care services, extending the term by twenty-four months (January 1, 2022 to December 31, 2023) for a revised full agreement term of November 1, 2019 to December 31, 2023, but not adding funds to the aggregate not to exceed amount; and</p> <p>b. Authorize the Interim Chief Executive Officer or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$40,000) of the original contract amount and do not significantly change the scope of work.</p>
24.	<p>Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the Addendum (A-14441) with The Gordian Group to the Sourcewell (formerly NJPA) Contract 071415 for administrative services of the Job Order Contracting (JOC) program, with no change to the agreement term of September 15, 2015 through September 15, 2021 and adding \$70,000 for a revised total spending limit not to exceed \$595,000.</p>
25.	<p>Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal &amp; amendment No. 1 to the agreement with Iradimed Corp. for MRI monitoring system maintenance and application training services, extending the agreement an additional three (3) year period (November 1, 2021 through October 31, 2024) for a revised full agreement term of November 1, 2021 through October 31, 2024, and adding \$65,230 for a revised total agreement amount not to exceed \$164,734.</p>
26.	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14202) with Universal Protection Service, LP d/b/a Allied Universal Security Services for shuttle services, extending the agreement an additional one</p>

	(1) year period (January 9, 2022 through January 8, 2023) for a revised full agreement term of January 9, 2018 through January 8, 2023, and adding \$146,000 for a revised total agreement amount not to exceed \$603,048.
27.	<ul style="list-style-type: none"> <li>a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Caroline Butler MD to provide general and critical care surgical services at Natividad for an amount not to exceed \$400,000 for the period January 1, 2022 to December 31, 2022; and</li> <li>b. Authorize the Interim Chief Executive Officer or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$40,000) of the original contract amount.</li> </ul>
28.	<ul style="list-style-type: none"> <li>a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Fourth Amendment to the Professional and Call Coverage Services Agreement (A-13055) with Muralidhara R. Raju, M.D. to provide neurosurgery services, extending the term by twelve months (January 1, 2022 to December 31, 2022) for a revised full term of March 1, 2016 to December 31, 2022, but without adding funds to the aggregate not to exceed amount; and</li> <li>b. Authorize the Interim Chief Executive Officer for Natividad to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$30,000) of the original contract amount per each amendment.</li> </ul>
29.	<ul style="list-style-type: none"> <li>a. Approve changes to the standard "Employment Agreement (Hospital Physician)" for Natividad Unit U physician employees as indicated in Attachment A – Summary of Revisions to Standard Employment Agreement (Hospital Physician) for Natividad Unit U physicians as indicated in Attachment A;</li> <li>b. Approve changes to the standard "Public Health Emergency Temporary Employment Agreement (Physician)" for employed emergency temporary physicians at Natividad as indicated in Attachment A;</li> <li>c. Authorize updates to the agreement templates in accordance with local, federal, and/or state law, subject to review and approval by County Counsel;</li> <li>d. Authorize amendments to agreement templates that do not change salary ranges or provision of benefits, and, further, do not significantly change the scope of either party's obligations or responsibilities, subject to review and approval by County Counsel; and</li> <li>e. Authorize the Hospital Chief Executive Officer to execute agreements for contract employment with Unit U physicians and emergency temporary physicians, by use of the Board-approved standard employment agreement formats, including the benefits set forth herein as applicable, so long as the salary is within the approved salary range for the position, and costs of salary and benefits as applicable are within Natividad's approved fiscal year budget.</li> </ul>
30.	Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an amendment No. 4 to the agreement (A-14280) with Optuminsight, Inc. for perioperative and case advisor consulting services to analyze and advise regarding the quantity and quality of certain patient procedures, adding \$234,000 for a revised total agreement amount not to exceed \$ 2,454,000, with no change to the agreement term March 26, 2019 through March 31, 2025.
31.	Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14229) with Renovo Solutions LLC per Request for Proposals (RFP) 9600-70 for preventative maintenance plus repairs on biomedical equipment, increasing the total agreement amount by an additional \$921,000 for a revised total agreement amount not to exceed \$3,273,284 with no change to the agreement term of March 1, 2019 through February 28, 2022.



**Finance Committee Meeting**  
**Friday, November 12, 2021**  
**Consent Items**

**Attachment B**

**Natividad Medical Center**  
**Finance Committee**  
**2022 Regular Meeting Schedule**

*The NMC Finance Committee is scheduled to meet the second Friday of the month, unless otherwise notified. Meetings will be held via Video Conference Telephonic.*

*Schedule subject to change.*

<b>Month</b>	<b>Date</b>	<b>Time</b>	<b>Room</b>
<b>January</b>	Friday, 01/14/2022	8:30 a.m.	Video Conference Telephonic Meeting
<b>February</b>	Friday, 02/11/2022	8:30 a.m.	Video Conference Telephonic Meeting
<b>March</b>	Friday, 03/11/2022	8:30 a.m.	Video Conference Telephonic Meeting
<b>April</b>	Friday, 04/08/2022	8:30 a.m.	Video Conference Telephonic Meeting
<b>May</b>	Friday, 05/13/2022	8:30 a.m.	Video Conference Telephonic Meeting
<b>June</b>	Friday, 06/10/2022	8:30 a.m.	Video Conference Telephonic Meeting
<b>July</b>	Friday, 07/8/2022	8:30 a.m.	Video Conference Telephonic Meeting
<b>August</b>	Friday, 08/12/2022	8:30 a.m.	Video Conference Telephonic Meeting
<b>September</b>	Friday, 09/09/2022	8:30 a.m.	Video Conference Telephonic Meeting
<b>October</b>	Friday, 10/14/2022	8:30 a.m.	Video Conference Telephonic Meeting
<b>November</b>	Thursday, 11/10/2022	8:30 a.m.	Video Conference Telephonic Meeting
<b>December</b>	*No Meeting		



# MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

**Toyon Associates, Inc. Amendment No. 3**

**Legistar Number:** \_\_\_\_\_

## **..Title**

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13111) with Toyon Associates, Inc. for 1. Rural Floor Budget Neutrality Appeals Services; and 2. Medicare/Medicaid Crossover Bad Debt Recovery Services; and 3. Medicare /Medi-Cal Appeals Services; and 4. OSHPD Report Preparation Services; and 5. Medical Eligible Day Services (POA/Historical); and 6. Medicare/Medi-Cal/Short Doyle Cost report Preparation Services, and 7. Consulting services, adding \$385,000 for a revised total agreement amount not to exceed \$2,385,000, with no change to the agreement term of April 29, 2016 through June 30, 2022.

## **..Report**

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13111) with Toyon Associates, Inc. for 1. Rural Floor Budget Neutrality Appeals Services; and 2. Medicare/Medicaid Crossover Bad Debt Recovery Services; and 3. Medicare /Medi-Cal Appeals Services; and 4. OSHPD Report Preparation Services; and 5. Medical Eligible Day Services (POA/Historical); and 6. Medicare/Medi-Cal/Short Doyle Cost report Preparation Services, and 7. Consulting services, adding \$385,000 for a revised total agreement amount not to exceed \$2,385,000, with no change to the agreement term of April 29, 2016 through June 30, 2022.

### **SUMMARY/DISCUSSION:**

Toyon Associates Inc. provides expert services in areas of reimbursement from state and federal government. Their consulting services includes preparation of state's Medi-Cal cost reports, federal Medicare cost report, special supplemental cost reports (P-14) to the state, state's Short Doyle cost reports and annual state's OSHPD reports. Toyon provides assistance in representing Natividad Medical Center during scheduled audits and appeals for all state and federal cost and supplemental reports. Toyon provides strategic assistance on reimbursement issues related to Disproportionate Share, Realignment, Bad Debts, Medi-Cal Waiver funding and programs and other reimbursement related initiatives particular to safety net provider (public) hospitals.

Toyon Associates Inc. will continue to provide NMC with the services described above including pursuing reimbursable cost available on previously reported years which are available to Monterey County Health System. This is an ongoing process between provider (NMC), State and Federal Government.

### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel reviewed and approved this amendment No.3 as to form, and the Auditor-Controller reviewed and approved as to payment provisions. The amendment No. 3 was reviewed and approved by NMC's Finance Committee and by its Board of Trustees on January 14, 2022.

**FINANCING:**

The cost for this amendment No. 3 is \$385,000, which is included in the Fiscal Year 2021-22 Adopted Budget.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement is for specialized consulting services, the outcome of which will contribute to retaining or maximizing the financing of public health care services by Monterey County.

The services rendered in this agreement provide NMC with the reimbursement expertise that allows for the improvement of financing options under State and Federal regulations, resulting in higher quality of patient care for the families in Monterey County.

☐ Economic Development  
☒ Administration  
☒ Health and Human Services  
☐ Infrastructure  
☐ Public Safety

Prepared by: Juan Polanco, Chief Hospital Accountant, 783-2372

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:

Toyon Associates, Inc. Amendment 3  
Toyon Associates, Inc. Amendment 2  
Toyon Associates, Inc. Amendment 1  
Toyon Associates, Inc. Agreement

Attachments on file with the Clerk of the Board

# MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

**MD Buyline, Inc. Renewal and Amendment No. 2**

**Legistar Number:** \_\_\_\_\_

## **..Title**

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 2 to the agreement (A-14537) with MD Buyline, Inc. for medical equipment pricing analysis services plus associated consulting services, extending the agreement an additional three (3) year period (January 3, 2022 through January 2, 2025) for a revised full agreement term of January 3, 2018 through January 2, 2025, and adding \$72,447 for a revised total agreement amount not to exceed \$194,443.

## **..Report**

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 2 to the agreement (A-14537) with MD Buyline, Inc. for medical equipment pricing analysis services plus associated consulting services, extending the agreement an additional three (3) year period (January 3, 2022 through January 2, 2025) for a revised full agreement term of January 3, 2018 through January 2, 2025, and adding \$72,447 for a revised total agreement amount not to exceed \$194,443.

### **SUMMARY/DISCUSSION:**

MD Buyline provides Natividad with access to its automated cost analysis services. These cost analysis services compare new equipment quotes against other current costs in the active marketplace in real time. The reports that are auto-generated will include a cost comparative analysis and also provide Natividad with suggestions as to which areas can be more easily negotiated down. Natividad has found these reports to be extremely helpful during the procurement of medical equipment to ensure it receives competitive pricing. As a result, Natividad can make new product decisions with greater efficiency, transparency and supporting documentation. The agreement also includes consulting services on an as-needed basis only specifically related to more detailed or complex equipment purchase agreements, including ongoing equipment maintenance agreements for products both in and out of warranty. Natividad believes utilizing these consulting services would yield the necessary inside-industry data that would provide Natividad more leverage to negotiate the cost down significantly on certain items.

For over 30 years, MD Buyline has provided hospitals with strategic sourcing data and advisory services supporting all types of medical equipment and technologies acquisitions including consumables.

Natividad is requesting that the agreement be extended to allow for services to continue.

### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel reviewed and approved this renewal and amendment No. 2 as to form, and the Auditor-Controller reviewed and approved as to payment provisions. The renewal and amendment No. 2 was reviewed and approved by NMC's Finance Committee and by its Board of Trustees on January 14, 2022.

## **FINANCING:**

The cost for this renewal and amendment No. 2 is \$72,447 of which \$24,149 is included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

## **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement is for strategic sourcing data, market cost data, and when needed, advisory services. These services result in cost savings opportunities and ultimately more competitive pricing for Natividad when purchasing equipment.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Kristen Aldrich, Purchasing and Materials Support Director, 831-783-2627  
Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

### Attachments:

MD Buyline Renewal and Amendment 2  
MD Buyline Amendment 1  
MD Buyline Membership Agreement

Attachments on file with the Clerk of the Board



# MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

**Everbridge, Inc. Amendment No. 3**

**Legistar Number:**

## **..Title**

a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14560) with Everbridge, Inc. for critical event management software services, extending the agreement and additional two (2) year period (January 30, 2022 through January 29, 2024) for a revised full agreement term of January 30, 2018 through January 29, 2024 and adding \$75,871 for a revised total Agreement amount of \$210,013.

## **..Report**

### **RECOMMENDATION:**

**It is recommended the Board of Supervisors:**

a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14560) with Everbridge, Inc. for critical event management software services, extending the agreement and additional two (2) year period (January 30, 2022 through January 29, 2024) for a revised full agreement term of January 30, 2018 through January 29, 2024 and adding 75,871 for a revised total Agreement amount of \$210,013.

### **SUMMARY/DISCUSSION:**

Everbridge is a critical event management software system that has been utilized by Natividad since January 2018. It allows Natividad the ability to perform mass callings to all hospital staff and is utilized when there are notifications that need to get out to a large number of employees at once; this includes emergency situations and can be used if there are mass casualty/triage events. This system is also utilized to contact specific groups of people when needed during accreditation surveys (TJC, CMS, etc.) as an alternate means of communicating updates.

Everbridge is a web based system that stores telephone numbers for all staff members within the hospital in a single location. It is readily accessible from anywhere that has access to the internet. Within the system, NMC has the ability to select targeted groups of employees and in various ways. The system tracks the means of communication and allows Natividad to verify receipt of the communication with individual employees. Natividad is requesting renewal of the Everbridge agreement for a period of two years.

### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on January 14, 2022.

### **FINANCING:**

The cost of this amendment has been budgeted in the Fiscal Year 2021-2022 approved budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

## **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The services rendered in this Agreements allows Natividad to continue to provide great patient care by ensuring that all available resources are being contacted in order to have the best quality staff available when an incident or sick call occurs.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Janine Bouyea, Human Resources Administrator, 831-783-2701

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

### Attachments:

Everbridge Inc. Amendment 3  
Everbridge Inc. Amendment 2  
Everbridge Inc. Amendment 1  
Everbridge Inc. Agreement

Attachments on file with the Clerk of the Board

# MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

**UpToDate Inc. Amendment No. 4**

**Legistar Number:**

## **..Title**

Authorize the Interim Chief Executive Officer for NMC or his designee to execute amendment No.4 to the agreement (A-13426) with UpToDate Inc. for Anywhere electronic clinical resource subscription services, extending the agreement an additional one (1) year period (March 1, 2022 through February 28, 2023) for a revised full agreement term of December 1, 2016 through February 28, 2023, and adding \$95,556 for a revised total agreement amount not to exceed \$521,882.

## **..Report**

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Interim Chief Executive Officer for NMC or his designee to execute amendment No.4 to the agreement (A-13426) with UpToDate Inc. for Anywhere electronic clinical resource subscription services, extending the agreement an additional one (1) year period (March 1, 2022 through February 28, 2023) for a revised full agreement term of December 1, 2016 through February 28, 2023, and adding \$95,556 for a revised total agreement amount not to exceed \$521,882.

### **SUMMARY/DISCUSSION: UPDATE SUMMARY**

Wolters Kluwer Health, Up-To-Date Inc. (UpToDate) is the leading web based clinical research tool that clinicians utilize for their day to day review of clinical topics. NMC is a teaching facility, and as such, web-based research is particularly important for medical students and resident education. The user can access the UpToDate system via an internet links embedded within NMC's Electronic Medical Record (EMR) system, Medical Information Technology, Inc. (MEDITECH). UpToDate is a standalone resource application and there is no data exchanged to or from NMC systems with this application.

Currently NMC physicians, residents and medical students have access to Up-To-Date's web-based research and educational materials online. In addition to research, physicians can receive required individual Continuing Medical Education (CME) credit each time Up-To-Date is logged into and utilized. Annual CME is required by NMC, state and national medical specialty boards thereby aiding NMC and its physicians in keeping current in meeting their continuing medical education requirements. With Up-to-Date access, clinicians are able to "click" on the Up-To-Date icon and are able to research the most recent evidenced based recommendations. As an example, when a physician is on call and must remotely enter antibiotic orders for pneumonia but has a question on the preferred medication, he or she will be able to "click" on the Up-to-Date icon and view the latest recommendation.

This amendment will extend the term an additional year. There is no change to the scope or services provided.

### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel reviewed and approved this amendment No. 4 as to form, and the Auditor-Controller reviewed and approved as to payment provisions. The amendment No. 4 was reviewed and approved by NMC's Finance Committee and Board of Trustees on January 14, 2022.

**FINANCING:**

The cost for this amendment No. 4 is \$95,556, which is included in the Fiscal Year 2021-22 Adopted Budget.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement facilitates access to critical point of care clinical diagnosis and medication resources which aid in decision making, thereby improving care provided to Monterey County residents. The system also allows clinicians to remain current with continuing education requirements.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Raquel Mojica, IT Operations Manager, 783-2812

Approved by: Charles Harris, MD, Interim Chief Executive Officer, 783-2553

Attachments:

- UpToDate Amendment 4
- UpToDate Amendment 3
- UpToDate Renewal and Amendment 2
- UpToDate Amendment 1
- UpToDate Agreement

Attachments on file with the Clerk of the Board



# MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

**Forward Advantage, Inc. Amendment No. 4**

**Legistar Number:** \_\_\_\_\_

## **..Title**

a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13074) with Forward Advantage, Inc. for the Imprivata product, a Single Sign-On (SSO) solution used by NMC Physicians and Clinical Staff and identity governance software, extending the agreement an additional three (3) year period (March 23, 2022 through March 22, 2025) for a revised full agreement term of March 23, 2016 through March 22, 2025, and adding \$297,617 for a revised total agreement amount not to exceed \$721,384.

b. Authorize the Interim Chief Executive Officer to sign up to two (2) renewals, of one (1) year each of the Single Sign-On (SSO) service order, provided that the annual costs of each extension do not exceed ten percent (10%) above the cost of the SSO order in Amendment No. 4 (\$87,252 total maximum increase), subject to County Counsel review and provided the terms of the agreement remain substantially the same.

## **..Report**

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13074) with Forward Advantage, Inc. for the Imprivata product, a Single Sign-On (SSO) solution used by NMC Physicians and Clinical Staff and identity governance software, extending the agreement an additional three (3) year period (March 23, 2022 through March 22, 2025) for a revised full agreement term of March 23, 2016 through March 22, 2025, and adding \$297,617 for a revised total agreement amount not to exceed \$721,384.

b. Authorize the Interim Chief Executive Officer to sign up to two (2) renewals, of one (1) year each of the Single Sign-On (SSO) service order, provided that the annual costs of each extension do not exceed ten percent (10%) above the cost of the SSO order in Amendment No. 4 (\$87,252 total maximum increase), subject to County Counsel review and provided the terms of the agreement remain substantially the same.

### **SUMMARY/DISCUSSION:**

Imprivata OneSign is a Single Sign On (SSO) solution that enables NMC users to quickly and securely access clinical and administrative applications with one username and password. In the course of treating patients, personnel need to access multiple applications, including the MEDITECH electronic health record system. Prior to implementing Imprivata OneSign, the act of logging in/logging out of multiple systems throughout the workday had caused noticeable inefficiencies. The implementation of OneSign has resulted in an appreciable difference in time and staff resources. The Imprivata tool further speeds up access by utilizing the employee's badge and a reader as part of the sign-on process.

Another important capability of this system is an always-available employee self-service portal to aid with forgotten passwords and lockouts, further enhancing employee productivity.

This amendment includes scope increases with the addition of two Imprivata modules: Imprivata Identity Governance and Imprivata Privileged Access Management. Identity Governance is an end-

to-end solution with role-based access controls, automated network provisioning and de-provisioning, streamlined auditing processes, and analytics that enable faster security threat evaluation and remediation. Privileged Access Management is a tool for identity and access management of network administrator accounts.

This request includes the extension of maintenance and support for one (1) additional year, and the purchase and implementation of Identity Governance and Privileged Access Management, with three (3) years of maintenance and support.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel reviewed and approved this amendment No. 4 as to form, and the Auditor-Controller reviewed and approved as to payment provisions. The amendment No.4 was reviewed and approved by NMC's Finance Committee and by its Board of Trustees on January 14, 2022

#### **FINANCING:**

The cost for this amendment No. 4 is \$297,617 of which \$194,799 is included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement is for a software system, which improves data processing at NMC. The use of this system directly contributes to a more efficient and effective use of resources within the organization and provides NMC with the additional support it needs to be able to protect patient and staff personal information.

- ☐ Economic Development
- ☒ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Ari Entin, Chief Information Officer, 783-2564

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

#### **Attachments:**

Forward Advantage Inc. Imprivata Amendment 4  
Forward Advantage Inc. Imprivata Renewal and Amendment 3  
Forward Advantage Inc. Imprivata Amendment 2  
Forward Advantage Inc. Imprivata Amendment 1  
Forward Advantage Inc. Imprivata Agreement

Attachments on file with the Clerk of the Board

# MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Arc Advisors, LLC Agreement

Legistar Number: \_\_\_\_\_

## **..Title**

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Arc Advisors, LLC for interim professional compliance services at NMC for an amount not to exceed \$200,000 with an agreement term January 25, 2022 through January 24, 2023.
- b. Approve the NMC Interim Chief Executive Officer's recommendation to accept non-standard insurance, limitations on liability, and limitations on damages provisions within the agreement.

## **..Report**

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Arc Advisors, LLC for interim professional compliance services at NMC for an amount not to exceed \$200,000 with an agreement term January 25, 2022 through January 24, 2023.
- b. Approve the NMC Interim Chief Executive Officer's recommendation to accept non-standard insurance, limitations on liability, and limitations on damages provisions within the agreement.

### **SUMMARY/DISCUSSION:**

Healthcare compliance is the continuous process of abiding by legal, ethical, and professional standards applicable to a healthcare organization. Healthcare compliance requires the effective development of processes, policies, and procedures to define appropriate conduct, educate staff, and monitor adherence to these guidelines. Healthcare compliance encompasses many areas including patient care, reimbursement, billing, managed care, OSHA, and HIPAA privacy and security.

In preparation of the current NMC compliance officer's retirement, this firm is being retained to provide interim hospital compliance services until NMC is able to identify and hire a replacement employee.

### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions.

### **FINANCING:**

The cost for this agreement is \$200,000 of which \$100,000 is included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This action ensures Natividad's compliance with all applicable state and federal laws requiring compliance leadership and that these essential services will remain available to patients and the community.

- ☐ Economic Development
- ☒ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Janine Bouyea, Assistant Administrator, Human Resources Department, 783-2701  
Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:  
Arc Advisors, LLC Agreement

Attachments on file with the Clerk of the Board

# MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

**Architectural Master Agreement RFQ #9600-86**

**Legistar Number:** \_\_\_\_\_

## **..Title**

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Agreements with Hammel, Green and Abrahmsom, Inc., 19six Architects, Cedarblade Consulting, Kasavan Architects, and Wald, Ruhnke & Dost Architects, LLP pursuant to the Request for Qualifications (RFQ) #9600-86, each with a term of February 1, 2022 through January 31, 2027 with a total aggregate amount for all Agreements not to exceed \$5,000,000.

## **..Report**

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Agreements with Hammel, Green and Abrahmsom, Inc., 19six Architects, Cedarblade Consulting, Kasavan Architects, and Wald, Ruhnke & Dost Architects, LLP pursuant to the Request for Qualifications (RFQ) #9600-86, each with a term of February 1, 2022 through January 31, 2027 with a total aggregate amount for all Agreements not to exceed \$5,000,000.

### **SUMMARY/DISCUSSION:**

The Request for Qualifications (RFQ) #9600-86, for architectural services was solicited on September 17, 2021 and received five (5) statement of qualification (SOQ) packages. Following staff's review and evaluation of the SOQ packages, all five (5) contractors were selected for awards based on their qualifications.

- Hammel, Green and Abrahmsom, Inc.,
- 19six Architects,
- Cedarblade Consulting,
- Kasavan Architects,
- Wald, Ruhnke & Dost Architects, LLP

NMC's Master Agreements for architectural services are for a five (5) year term. The qualified contractors will be utilized by Natividad Medical Center for contracting out professional architectural services as needed. These Master Agreements enable NMC to have on-call the necessary qualified professionals to assist with both small scale and large scale building improvement projects at NMC, therefore there no imposed limit being set at either \$100,000 per project or over \$100,000 per project; these agreements cover both scenarios. Inclusion on this Master Agreement does not guarantee award of any projects.

### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved the RFQ and the associated Agreement template as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The Agreements have also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on January 14, 2022.

## **FINANCING:**

The aggregate cost for these Agreements is \$5,000,000, of which \$1,000,000 was included in the Adopted Budget for FY21-22. Amounts for remaining years of the Agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

## **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The recommended actions support the Board of Supervisors Strategic Initiatives for Infrastructure, Health & Human Services, and enable NMC to complete essential services related to infrastructure and maintenance needs.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Brian Griffin, Project Manager, 783-2605

Approved by: Charles R. Harris, DO, Interim Chief Executive Officer, 783-2553

### Attachments:

Hammel, Green, and Abrahmsom, Inc. Agreement  
19six Architects Agreement  
Cedarblade Consulting Agreement  
Kasavan Architects Agreement  
Wald, Ruhnke & Dost Architects, LLP Agreement

Attachments on file with the Clerk of the Board



# MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

**AE & Associates, LLC Amendment No. 1**

**Legistar Number:** \_\_\_\_\_

## **..Title**

a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with AE & Associates, LLC for coding, audits, onsite training and remote coding support services, extending the agreement an additional two (2) year period (August 1, 2022 through July 31, 2024) for a revised full agreement term of August 1, 2019 through July 31, 2024, and adding \$179,616 for a revised total agreement amount not to exceed \$279,616.

b. Authorize the Interim Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.

## **..Report**

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with AE & Associates, LLC for coding, audits, onsite training and remote coding support services, extending the agreement an additional two (2) year period (August 1, 2022 through July 31, 2024) for a revised full agreement term of August 1, 2019 through July 31, 2024, and adding \$179,616 for a revised total agreement amount not to exceed \$279,616.

b. Authorize the Interim Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.

### **SUMMARY/DISCUSSION:**

(An increase of audit reviews (Correctional Facilities, COVID, and Traumas) ensure all regulatory and coding assignments are accurate; quality reviews of documentation are also performed to ensure regulatory, and Natividad standards are met. The service that AE provides to Natividad ensures that the submission for reimbursement is accurate and the data submission to public entities meets the state standards and requirements. The appending of medical codes is based on the treatment and services provided to the patient. Patients are able to obtain resources and apply for other services to sustain their daily living. The tremendous complication, unforeseen pandemic, ongoing updates, and changes have made it challenging for the coder; acquiring a third-party entity to review the records ensures transparency and allows the auditor to educate and view the encounters with integrity.

### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on January 14, 2022.

## **FINANCING:**

The cost for this amendment No. 1 is \$179,616 of which \$89,808 is included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

## **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Natividad has employed licensed coders and is a resident within Monterey County. They are dedicated and well versed in their profession of expertise.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Kim Williams-Neal, Director of Health Information Management, 783-2440  
Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

### Attachments:

AE & Associates, LLC Amendment 1  
AE & Associates, LLC Agreement

Attachments on file with the Clerk of the Board

# MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

**Gallun Snow Associates, Inc. Amendment No. 2**

**Legistar Number:** \_\_\_\_\_

## **..Title**

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14112) with Gallun Snow Associates, Inc. for interior design services pursuant to Request for Qualifications (RFQ #9600-80), extending the agreement an additional one (1) year period (August 1, 2022 through July 31, 2023) for a revised full agreement term of August 1, 2018 through July 31, 2023, and adding \$225,000 for a revised total agreement amount not to exceed \$825,000.
- b. Authorize the Interim Chief Executive Officer for NMC or his designee to execute up to two (2) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$60,000) of the original cost of the agreement.

## **..Report**

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14112) with Gallun Snow Associates, Inc. for interior design services pursuant to Request for Qualifications (RFQ #9600-80), extending the agreement an additional one (1) year period (August 1, 2022 through July 31, 2023) for a revised full agreement term of August 1, 2018 through July 31, 2023, and adding \$225,000 for a revised total agreement amount not to exceed \$825,000.
- b. Authorize the Interim Chief Executive Officer for NMC or his designee to execute up to two (2) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$60,000) of the original cost of the agreement.

### **SUMMARY/DISCUSSION:**

On March 28, 2018, Natividad issued a Request for Qualifications (RFQ) 9600-80 for one or more new agreements for interior design services from qualified vendors. On May 3, 2018, NMC received only one proposal for consideration, which was from Gallun Snow.

Natividad entered into an agreement with Gallun Snow in August 2018. The agreement was for three years with an option to extend for two additional one-year periods. Natividad has continued its relationship with Gallun Snow and is now in the first one-year extension period. The workload with Gallun Snow has increased since the start of the contract. Some examples of current work are as follows: Neonatal Intensive Care Unit (NICU) finishes and furniture, Medical Surgical Unit 3 finishes and furniture, Mental Health Unit finishes, and Intensive Care Unit (ICU) finishes and furniture. The original amount of the agreement was \$600,000, and Natividad desires to increase the agreement by \$225,000 to ensure adequate funding through July 31, 2023.

### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on January 14, 2022.

## **FINANCING:**

The cost for this amendment No. 2 is \$225,000 of which \$125,000 is included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

## **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement allows for needed improvements to the hospital's physical infrastructure. These improvements ensure that NMC maintains itself as a first-rate medical facility which, in turn, enables NMC staff to provide quality medical care that leads to an improved quality of life for its patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☐ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Andrea Rosenberg, Hospital Assistant Administrator, 783-2562  
Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

### Attachments:

Gallun Snow Associates Inc. Amendment 2  
Gallun Snow Associates Inc. Renewal and Amendment 1  
Gallun Snow Associates Inc. Agreement

Attachments on file with the Clerk of the Board

# MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

## Revised Business Associate Agreement Template

Legistar Number: \_\_\_\_\_

### ..Title

- a. Approve the revised Business Associate Agreement (“BAA”) template to be utilized by Natividad Medical Center (“NMC”) in conjunction with contracts with Business Associates (“BAs”) performing specified services involving the use or disclosure of protected health information (“PHI”).
- b. Authorize the NMC Interim Chief Executive Officer or Contracts/Purchasing Officer to execute the revised BAA Template in conjunction with contracts with BAs performing specified services involving the use or disclosure of PHI.
- c. Authorize NMC to implement future changes to the BAA template and to execute further revised BAA, all subject to review and approval by County Counsel.

### ..Report

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Approve the revised Business Associate Agreement (“BAA”) template to be utilized by Natividad Medical Center (“NMC”) in conjunction with contracts with Business Associates (“BAs”) performing specified services involving the use or disclosure of protected health information (“PHI”).
- b. Authorize the NMC Interim Chief Executive Officer or Contracts/Purchasing Officer to execute the revised BAA Template in conjunction with contracts with BAs performing specified services involving the use or disclosure of PHI.
- c. Authorize NMC to implement future changes to the BAA template and to execute further revised BAA, all subject to review and approval by County Counsel.

#### **SUMMARY/DISCUSSION:**

##### **Background**

The Health Insurance Portability and Accountability Act of 1996 (“HIPAA”) mandates that “Covered Entities” comply with specific rules intended to protect the privacy and security of health information. Natividad, as a public hospital, meets the definition of a covered entity and is therefore required to comply with HIPAA.

One of the HIPAA rules requires that a covered entity enter into a BAA with any entity who performs functions or activities on behalf of, or provides certain services to, a covered entity that involve access to PHI. The purpose of the BAA is to ensure that the BA will appropriately safeguard PHI. In addition to these contractual obligations, BAs are directly liable for compliance with certain provisions of the HIPAA rules.

Natividad has, in the past, presented the Board with a BAA template for consideration and approval. The template has served as the basis for contract negotiations with current and potential BAs. The last revision was approved by the Board in October 2016. Natividad also requested and was granted authority to implement future changes to the BAA template and to execute further revised BAAs, subject to review and approval by County Counsel, for a period of five (5) years.

##### **Overview of Revised Business Associate Agreement template**

The attached BAA template is a written contract between the County, doing business as NMC, a

covered entity, and the County's vendor that meets the definition of a BA. The Agreement:

- Establishes the permitted and required uses and disclosures of PHI by the BA
- Provides that the BA will not use or further disclose the information other than as permitted or required by the contract or as required by law
- Requires the BA to implement appropriate safeguards to prevent unauthorized use or disclosure of the information, including implementing requirements of the HIPAA Security Rule
- Requires the BA to report to the covered entity any use or disclosure of the information not provided for by its contract, including incidents that constitute breaches of unsecured PHI

The revisions include:

- Updates that ensure compliance with the California Confidentiality law, including the State breach notification requirements.
- Updates that reflect the current healthcare compliance environment
- Provisions that improve the management of County risk
- Editing for conciseness and to eliminate any duplicative provisions

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel has assisted in the development of the updated BAA template and has reviewed and approved the revision for legal form and legality. The NMC BAA template was reviewed and approved by NMC's Finance Committee and Board of Trustees on January 14, 2022.

#### **FINANCING:**

There is no cost associated with this request.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement facilitates NMC's compliance with HIPAA's BAA requirements and protects the confidentiality of the County's patients and residents.

☐ Economic Development

☒ Administration

☒ Health and Human Services

☐ Infrastructure

☐ Public Safety

Prepared by: Ari Entin, Chief Information Officer, 831-783-2564

Approved by: Dr. Chad Harris, Interim Chief Executive Officer, 831-783-2504

Attachments:

Revised BAA template for use by Natividad Medical Center



# **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

## **Sound Inpatient Physicians Second Amendment**

### **TITLE:**

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Second Amendment to the Professional Services Agreement (A-14237) with Hospitalist Medicine Physicians of California, Inc., dba Sound Physicians of California III (Sound) to provide hospitalist services, extending the term by twenty-four months (March 1, 2022 to February 29, 2024) for a revised full agreement term of March 1, 2019 to February 29, 2024, and adding \$6,044,424 for a revised not to exceed amount of \$14,140,032 in the aggregate.
- b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$80,956) of the original contract amount and do not significantly change the scope of work.

### **RECOMMENDATION:**

It is recommended that the Board of Supervisors

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Second Amendment to the Professional Services Agreement (A-14237) with Hospitalist Medicine Physicians of California, Inc., dba Sound Physicians of California III (Sound) to provide hospitalist services, extending the term by twenty-four months (March 1, 2022 to February 29, 2024) for a revised full agreement term of March 1, 2019 to February 29, 2024, and adding \$6,044,424 for a revised not to exceed amount of \$14,140,032 in the aggregate.
- b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$80,956) of the original contract amount and do not significantly change the scope of work.

### **SUMMARY/DISCUSSION:**

Natividad operates medical surgical units and an acute rehabilitation unit that provide direct patient care to hospitalized patients 24 hours a day, 7 days a week. It requires a team of internal medicine and family medicine physicians, known as hospitalists to sufficiently staff these units and provide 24/7 patient care.

Natividad would like to amend its existing agreement with Sound Physicians to provide sufficient staffing of these critical units with at least four physicians during the day and one physician at night who are immediately available to provide patient care. Sound Physicians also provides a Chief Hospitalist physician, a registered nurse and management services for the management and oversight of the hospitalist program to ensure quality patient care.

Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

### **FINANCING:**

The cost of this Amendment is \$6,044,424. The total cost of this Agreement is \$14,140,032 for the period March 1, 2019 to February 29, 2024 (60 months). \$2,698,536 is included in the Fiscal Year 2018/2019 Adopted Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Interim Chief Executive Officer, 783.2553

Attachments:

Second Amendment

First Amendment

Agreement

Attachments on file at the Clerk of the Board

# FINANCIAL STATEMENTS

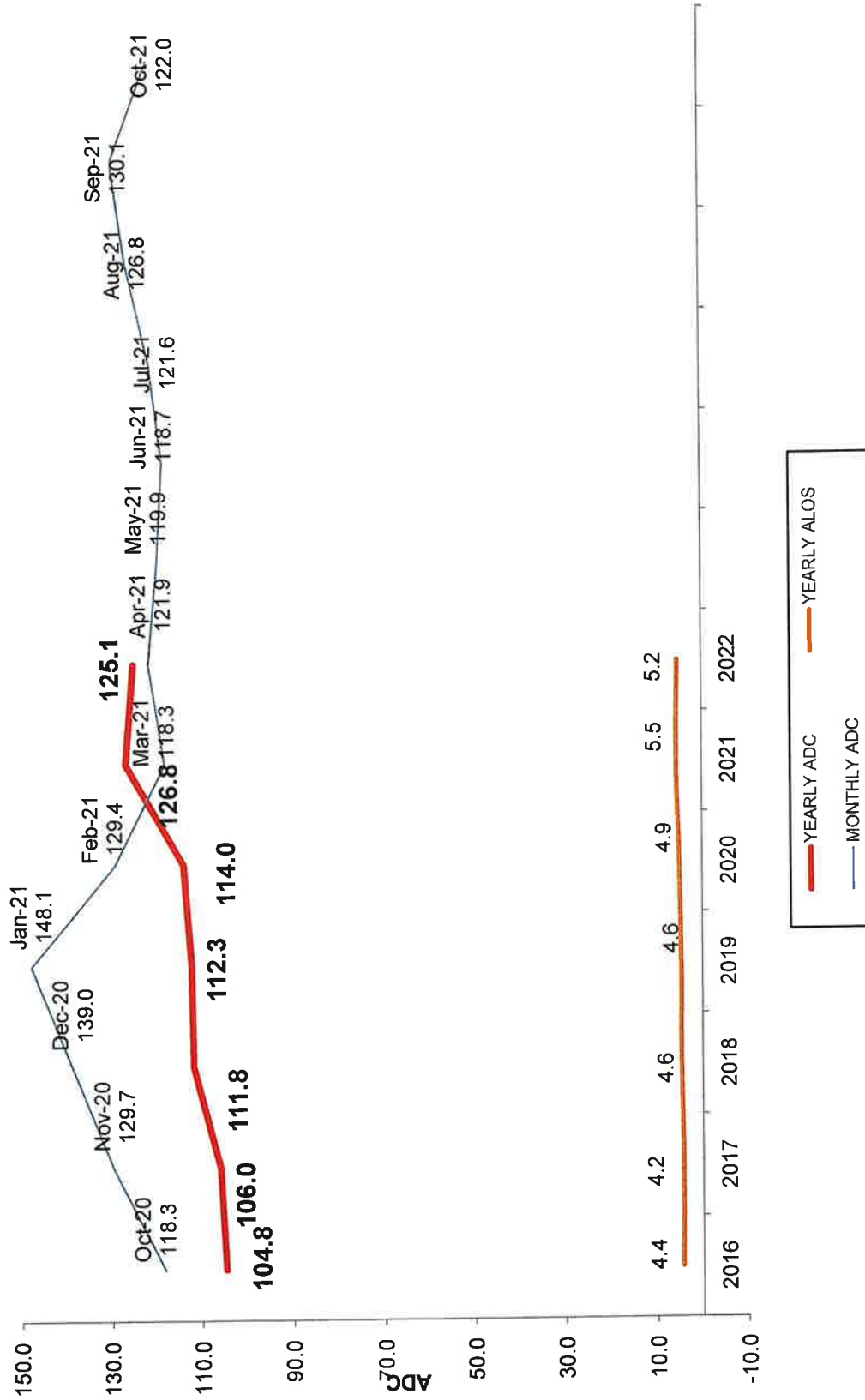
OCTOBER 31, 2021

## **FINANCIAL STATEMENTS**

**OCTOBER 31, 2021**

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# NATIVIDAD STATISTICAL REPORT OCTOBER 31, 2021

Month-To-Date					Year-To-Date					
08-21	09-21	10-21	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS					
					CY/PLY					
1	219	244	217	222	NICU	15	881	873	846	3.19%
2	1,805	1,851	1,671	1,586	Med/Surg	57	6,293	7,046	7,038	0.11%
3	228	279	313	200	ICU	10	794	1,038	1,254	-17.22%
4	69	56	76	63	Peds	12	250	243	118	105.93%
5	847	660	709	710	Acute Rehab	28	2,817	3,050	2,849	7.06%
6	307	350	299	281	OB/Gyn	27	1,115	1,252	1,193	4.95%
7	3,475	3,440	3,285	3,062	TOTAL ACUTE	149	12,150	13,502	13,298	1.53%
8	455	462	498	471	Psychiatric	19	1,869	1,883	1,958	-3.83%
9	3,930	3,902	3,783	3,533	TOTAL DAYS	168	14,019	15,385	15,256	0.85%
10	315	295	282	286	Nursery	18	1,134	1,165	1,226	-4.98%
AVERAGE DAILY CENSUS										
11	84.8	92.7	83.1	75.9	Acute	121	75.9	85.0	85.0	0.00%
12	27.3	22.0	22.9	22.9	Acute Rehab	28	22.9	24.8	23.2	6.90%
13	14.7	15.4	16.1	15.2	Psychiatric	19	15.2	15.3	15.9	-3.77%
14	126.8	130.1	122.0	114.0	TOTAL	168	114.0	125.1	124.0	0.89%
15	10.2	9.8	9.1	9.2	Nursery	18	9.2	9.5	10.0	-5.00%
PERCENTAGE OF OCCUPANCY										
16	70.1%	76.6%	68.7%	62.7%	Acute		62.7%	70.2%	70.2%	0.0%
17	97.5%	78.6%	81.8%	81.8%	Acute Rehab		81.8%	88.6%	96.7%	-8.4%
18	77.4%	81.1%	84.7%	80.0%	Psychiatric		80.0%	80.5%	83.7%	-3.8%
19	75.5%	77.4%	72.6%	67.9%	TOTAL		67.9%	74.5%	75.6%	-1.5%
20	56.7%	54.4%	50.6%	51.1%	Nursery		51.1%	52.8%	55.6%	-5.0%
ADMISSIONS										
21	683	648	631	621	Acute		2,464	2,591	2,381	8.82%
22	55	48	42	56	Acute Rehab		222	203	218	-6.88%
23	36	44	47	62	Psychiatric		246	181	196	-7.65%
24	774	740	720	739	TOTAL		2,932	2,975	2,795	6.44%
25	192	178	156	172	Nursery		682	699	746	-6.30%
26	199	189	179	182	Deliveries		722	742	761	-2.50%
DISCHARGES										
27	639	641	634	632	Acute		2,508	2,532	2,336	8.39%
28	57	51	48	62	Acute Rehab		246	213	218	-2.29%
29	36	48	44	56	Psychiatric		222	184	195	-5.64%
30	732	740	726	750	TOTAL		2,976	2,929	2,749	6.55%
31	172	158	161	153	Nursery		608	653	681	-4.11%
AVERAGE LENGTH OF STAY										
32	5.1	5.3	5.3	4.8	Acute(Hospital wide no babies)		4.8	5.2	5.5	-5.45%
33	15.4	13.8	16.9	12.7	Acute Rehab		12.7	15.0	13.1	14.50%
34	2.5	2.7	2.4	2.8	OB/Gyn		2.8	2.5	2.5	0.00%
35	12.6	10.5	10.6	7.6	Psychiatric		7.6	10.4	10.0	4.00%
36	1.6	1.7	1.8	1.7	Nursery		1.7	1.7	1.6	6.25%
OUTPATIENT VISITS										
37	4,992	4,713	4,556	4,599	Emergency Room		18,247	18,530	14,324	29.36%
38	563	555	532	577	ER Admits		2,289	2,198	2,085	5.42%
39	72.7%	75.0%	73.9%	78.1%	ER Admits as a % of Admissions		78.1%	73.9%	74.6%	-0.96%
40	5,910	6,100	6,004	6,193	Clinic Visits		24,572	24,034	21,651	11.01%
ANCILLARY PROCEDURES BILLED										
41	56,733	56,428	53,923	48,912	Lab Tests		194,070	219,007	203,566	7.59%
42	3,938	3,770	3,904	3,045	Radiology Procedures		12,081	15,309	13,115	16.73%
43	198	230	191	204	MRI Procedures		809	822	803	2.37%
44	113	81	123	150	Nuclear Med Procedures		595	437	333	31.23%
45	1,231	1,300	1,260	1,134	Ultrasound Procedures		4,500	5,005	4,668	7.22%
46	1,977	2,030	2,007	1,808	CT Scans		7,174	7,904	6,974	13.34%
47	378	366	364	346	Surgeries		1,384	1,510	1,521	-0.72%
48	7.55	7.63	7.85	7.87	FTE'S PER AOB		7.87	7.71	8.21	-6.09%
49	1,385.0	1,395.2	1,395.3	1,293.9	TOTAL PAID FTE'S		1,293.9	1,379.1	1,379.3	-0.02%
50	5,686	5,487	5,511	5,095	ADJUSTED PATIENT DAYS		20,217	22,011	20,914	5.25%



**NATIVIDAD**  
**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED**  
**FOR FY2022**

	JUL-21	AUG-21	SEP-21	OCT-21	NOV-21	DEC-21	JAN-22	FEB-22	MAR-22	APR-22	MAY-22	JUN-22	YTD
<b>REVENUE</b>													
<b>Patient Revenue:</b>													
1 Inpatient	\$ 76,889,231	\$ 76,760,079	\$ 78,970,069	\$ 76,892,666	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 308,512,045
2 Pro Fees	2,501,994	3,577,745	2,969,087	3,273,870	-	-	-	-	-	-	-	-	12,322,886
3 Outpatient	32,818,260	35,889,936	33,282,272	36,626,402	-	-	-	-	-	-	-	-	138,616,870
4 Total Patient Revenue	112,209,485	116,227,760	115,221,428	116,792,938	-	-	-	-	-	-	-	-	460,451,811
<b>Deductions from revenue</b>													
5 Contractual Deductions	81,597,660	85,314,572	84,910,889	87,630,866	-	-	-	-	-	-	-	-	339,453,987
6 Bad Debt	6,348,305	5,288,901	5,629,677	3,470,580	-	-	-	-	-	-	-	-	20,737,473
7 Unable to Pay	239,324	392,297	375,729	232,691	-	-	-	-	-	-	-	-	1,240,041
8 Total Contractual Discounts	88,185,289	90,995,770	90,916,295	91,334,147	-	-	-	-	-	-	-	-	361,431,501
9 Net Patient Revenue	24,024,196	25,231,990	24,305,133	25,458,791	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	99,020,110
10 As a percent of Gross Revenue	21.41%	21.71%	21.09%	21.80%									21.50%
<b>Total Government Funding</b>													
11 Other Operating Revenue:	5,241,987	5,559,105	5,241,987	5,450,705	-	-	-	-	-	-	-	-	21,493,784
12 Rent Income	117,884	121,147	119,521	119,519	-	-	-	-	-	-	-	-	478,071
13 Interest Income	251,951	251,951	251,951	(149,822)	-	-	-	-	-	-	-	-	605,931
14 NMIF Contribution	60,000	60,000	60,000	60,000	-	-	-	-	-	-	-	-	240,000
15 Other Income	294,618	312,602	321,605	432,232	-	-	-	-	-	-	-	-	1,361,057
16 Total Other Operating Revenue	724,453	745,700	753,077	461,829	-	-	-	-	-	-	-	-	2,885,059
17 TOTAL REVENUE	29,990,636	31,536,795	30,300,197	31,371,325	-	-	-	-	-	-	-	-	123,198,953
<b>EXPENSE</b>													
<b>Salaries, Wages &amp; Benefits</b>													
18 Registry	16,165,713	16,887,897	16,631,730	16,973,444	-	-	-	-	-	-	-	-	66,658,784
19 Phys/Radiologists SWB & Contract Fees	963,851	595,103	1,270,743	986,970	-	-	-	-	-	-	-	-	3,816,667
20 Purchased Services	4,176,569	4,655,658	3,665,230	3,796,166	-	-	-	-	-	-	-	-	16,293,623
21 Supplies	3,238,042	3,076,178	3,165,590	3,524,173	-	-	-	-	-	-	-	-	13,003,983
22 Insurance	2,876,091	3,060,028	2,871,177	2,893,042	-	-	-	-	-	-	-	-	11,700,338
23 Utilities and Telephone	352,984	352,984	352,984	421,872	-	-	-	-	-	-	-	-	1,411,937
24 Interest Expense	316,633	516,885	442,884	53,820	-	-	-	-	-	-	-	-	1,698,275
25 Depreciation & Amortization	68,997	68,997	68,997	990,817	-	-	-	-	-	-	-	-	260,810
26 Other Operating Expense	992,314	990,754	997,548	990,817	-	-	-	-	-	-	-	-	3,971,433
27 TOTAL EXPENSE	431,788	437,157	542,867	580,164	-	-	-	-	-	-	-	-	1,981,976
28 NET INCOME(LOSS)	29,582,982	30,641,643	30,009,749	30,573,452	-	-	-	-	-	-	-	-	120,807,826
29 Normalization for Extraordinary Items	407,654	895,152	290,448	797,873	-	-	-	-	-	-	-	-	2,391,127
<b>CAPITAL CONTRIBUTIONS</b>													
30 County Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
31 Families First C-19 Response	-	(317,118)	-	(208,718)	-	-	-	-	-	-	-	-	(525,836)
32 Total Extraordinary Items	-	(317,118)	-	(208,718)	-	-	-	-	-	-	-	-	(525,836)
33 NET INCOME BEFORE Extraordinary Items	407,654	578,034	290,448	589,155	\$	\$	\$	\$	\$	\$	\$	\$	1,865,291
<b>CHANGE IN NET ASSETS</b>													
34	\$ 407,654	\$ 895,152	\$ 290,448	\$ 797,873	\$	\$	\$	\$	\$	\$	\$	\$	2,391,127

## NATIVIDAD

CAPITAL CONTRIBUTIONS

**NATIVIDAD**  
**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY**  
**AS OF OCTOBER 31, 2021**

	CURRENT MONTH				YEAR -TO -DATE			
			Variance fav. (unfav)				Variance fav. (unfav)	
	Actual	Budget	\$ VAR.	% VAR	Actual	Budget	\$ VAR.	% VAR
	5,511	5,096	415	8.2%	22,011	20,217	1,794	8.9%

**NATIVIDAD**  
**BALANCE SHEET**

		CURRENT MONTH			YEAR - TO - DATE		
		BEGINNING	ENDING	INC/(DEC)	BEGINNING	ENDING	INC/(DEC)
				% CHG.			% CHG.
CURRENT ASSETS							
1	CASH			17.2			%
2	FUND AID			-			-
3	ACCOUNTS RECEIVABLE NET			6.2			11.7
4	STATE/COUNTY RECEIVABLES			(25.3)			(1.2)
5	INVENTORY			1.5			5.4
6	PREPAID EXPENSE			(3.1)			17.3
7	TOTAL CURRENT ASSETS			2.8			2.4
8	PROPERTY, PLANT & EQUIPMENT			0.1			1.2
9	LESS: ACCUMULATED DEPRECIATION			(0.5)			(1.9)
10	NET PROPERTY, PLANT& EQUIPMENT			(0.5)			0.0
11	OTHER ASSETS			(0.7)			(1.1)
INVESTMENTS							
12	HELD FOR CONSTRUCTION			-			-
13	ACCRUED INTEREST RECEIVABLE			-			-
14	FUNDS IN TRUST			-			-
TOTAL INVESTMENTS							
15	TOTAL ASSETS			0.5			0.4
CURRENT LIABILITIES							
16	ACCRUED PAYROLL			8.2			(5.4)
17	ACCOUNTS PAYABLE			7.7			47.9
18	MCARE/MEDICAL LIABILITIES			-			(0.3)
19	CURRENT PORTION OF DEBT			-			3.642,205
20	OTHER ACCRUALS			(4.4)			(23.7)
21	TOTAL CURRENT LIABILITIES			1.6			0.1
LONG TERM LIABILITIES							
22	LT ACCRUED LIABILITIES			(1.3)			(5.1)
23	UN EARNED CONTRIBUTIONS			-			-
24	LONG TERM PORTION OF C.O.P's			-			-
25	TOTAL LONG TERM DEBT			(0.2)			(0.7)
FUND BALANCES							
26	ACCUMULATED FUND			0			0
27	CHANGE IN NET ASSETS			(50.1)			100.0
28	TOTAL FUND BALANCES			0.2			0.6
TOTAL LIAB. & FUND BALANCES							

**NATIVIDAD  
STATE AND COUNTY RECEIVABLES  
AS OF 10/31/21**

**BALANCE SHEET**

	Reg. Balance	Accruals	Reclas and Adj	Payment LHP Final Rec'n	GPP PRIME/CARES	IGT	Payments	Ending Balance
Medi-Cal Waiver (DSH + SNCP)	\$ 16,562,205	4,001,844		(7,473,339)		4,427,708	(16,504,049)	1,014,369
Hospital Fee	-	333,333					(425,287)	(91,954)
Rate Range IGT-CCAH-	(1,161,296)	3,240,000				5,217,406		7,296,110
MCMC EPP	8,384,962	4,666,668				4,184,279	(12,569,120)	4,666,789
MCMC QIP	-	6,995,000				120,158		7,115,158
SB1732	426,268	933,332					(426,268)	933,332
AB 915	-	1,224,000						1,224,000
Medical GME	-	-				672,885	(290,395)	382,490
CARES ACT Funding	180,591	-						180,591
A/R UCSF & Touro University	-	26,600					(6,667)	21,933
A/R Office Buildings	-	509,632					(414,791)	94,841
Medical HPE	-	100,000					(106,767)	(6,767)
Interest Accrued Positive Cash	-	1,007,804					(755,853)	251,951
Accrued Donations	1,100,478	240,000					(9,087)	1,331,391
A/R Jail-PG&E	-	381,662					(173,614)	208,048
Health Department	69,629	553,188						622,817
<b>STATE RECEIVABLES</b>	<b>\$ 25,562,837</b>	<b>\$ 24,215,063</b>	<b>\$ -</b>	<b>\$ (7,473,339)</b>	<b>\$ -</b>	<b>\$ 14,622,436</b>	<b>\$ (31,681,897)</b>	<b>\$ 25,245,100</b>

**P & L**

	YTD OCT-21
Medi-Cal DSH /SNCP/PHYS SPA	\$ 4,001,844
Rate Range IGT-CCAH-	3,240,000
Esperanza Care	(833,336)
Family First C-19 Response-FMAP Enhance-	525,836
HPE	100,000
Hospital Fee	333,333
MCMC EPP	4,666,668
HD Residency Support	(166,668)
MCMC QIP	6,995,000
AB915	1,224,000
Medicare GME	473,775
SB 1732	933,332
<b>GOVERNMENT FUNDING INCOME</b>	<b>\$ 21,493,784</b>

**NATIVIDAD**  
**STATEMENT OF CASH FLOWS**  
**AS OF OCTOBER 31, 2021**

	CURRENT MONTH	YEAR - TO - DATE
1	\$ 60,792,427	\$ 73,077,248
2		
3	797,874	2,391,128
4	-	-
5	990,771	3,971,844
6	1,788,645	6,362,972
7		
8	(3,228,672)	(5,798,340)
9	8,549,079	317,737
10	82,397	(1,035,006)
11	1,523,227	(1,137,512)
12	1,013,884	4,570,148
13	-	(288,721)
14	-	0
15	(433,592)	(2,954,168)
16	7,506,323	(6,325,862)
17		
18		
19	(330,127)	(3,975,655)
20	-	-
21	(330,127)	(3,975,655)
22		
23	(54,817)	(219,269)
24	1,561,802	2,344,819
25	-	-
26	1,506,985	2,125,550
27	10,471,826	(1,812,995)
28	\$ 71,264,253	\$ 71,264,253



NATIVIDAD  
RECONCILIATION OF GOVERNMENT FUNDING  
FISCAL YEAR 2022

	<u>BDGT-22</u>	<u>ESTIMATE FY2022</u>	<u>Variance to Budget</u>
	\$	\$	\$
Medi-Cal DSH Waiver & Phys SPA	10,705,534	10,705,534	-
EPP	14,000,000	14,000,000	-
QIP	20,985,000	20,985,000	-
Physician SPA	1,300,000	1,300,000	-
AB915	3,672,000	3,672,000	-
SB1732	2,800,000	2,800,000	-
CCAH Rate Range	9,720,000	9,720,000	-
HPE	300,000	300,000	-
Families First Corona Virus Response	-	525,836	525,836
Esperanza Care Outside Purchased Service	(2,500,000)	(2,500,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,300,000	1,300,000	-
Provider Fee	1,000,000	1,000,000	-
	<u>\$ 62,782,534</u>	<u>\$ 63,308,370</u>	<u>\$ 525,836</u>



## 50

# FINANCIAL STATEMENTS

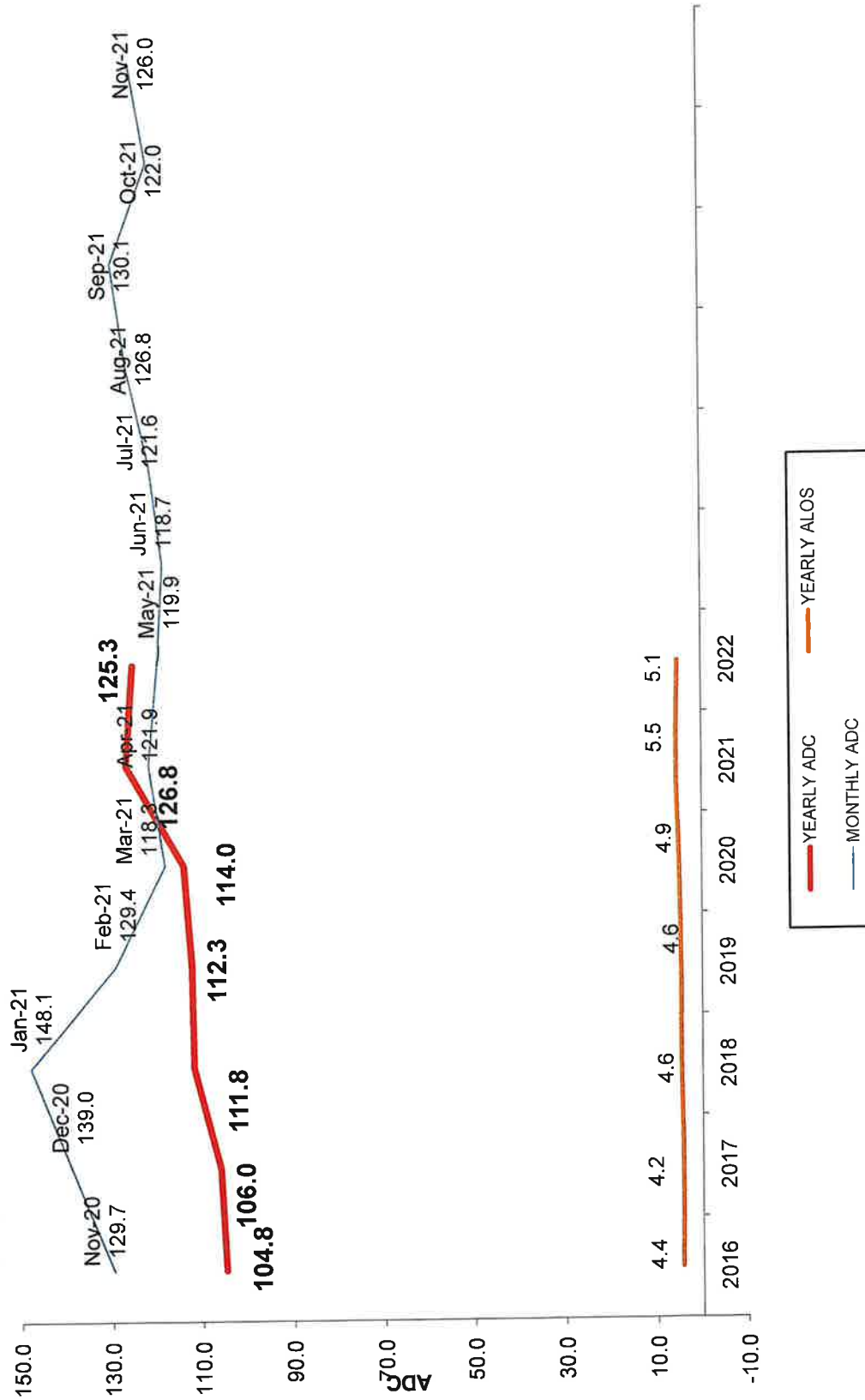
NOVEMBER 30, 2021

## **FINANCIAL STATEMENTS**

**NOVEMBER 30, 2021**

### **I N D E X**

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1	TOTAL ADC TREND GRAPH - 2016-2022
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6	BALANCE SHEET
7	SCHEDULE OF STATE / COUNTY RECEIVABLES
8	STATEMENT OF CASH FLOWS
9	RECONCILIATION OF GOVERNMENT FUNDING
10	CASH FLOW PERFORMANCE F/Y 21-22 ACTUAL TO BUDGET
11	CASH SCHEDULE FOR F/Y 21-22



# NATIVIDAD STATISTICAL REPORT NOVEMBER 30, 2021

Month-To-Date					Year-To-Date					
09-21	10-21	11-21	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS	CY/IPY				
1	244	217	259	215	NICU	15	1,096	1,132	1,054	7.40%
2	1,851	1,671	1,592	1,535	Med/Surg	57	7,828	8,638	8,912	-3.07%
3	279	313	271	194	ICU	10	988	1,309	1,538	-14.89%
4	56	76	129	61	Peds	12	311	372	160	132.50%
5	660	709	660	687	Acute Rehab	28	3,504	3,710	3,551	4.48%
6	350	299	394	272	OB/Gyn	27	1,387	1,646	1,454	13.20%
7	3,440	3,285	3,305	2,964	TOTAL ACUTE	149	15,114	16,807	16,669	0.83%
8	462	498	474	456	Psychiatric	19	2,325	2,357	2,479	-4.92%
9	3,902	3,783	3,779	3,420	TOTAL DAYS	168	17,439	19,164	19,148	0.08%
10	295	282	310	276	Nursery	18	1,410	1,475	1,485	-0.67%
AVERAGE DAILY CENSUS										
11	92.7	83.1	88.2	75.9	Acute	121	75.9	85.6	85.7	-0.12%
12	22.0	22.9	22.0	22.9	Acute Rehab	28	22.9	24.2	23.2	4.31%
13	15.4	16.1	15.8	15.2	Psychiatric	19	15.2	15.4	16.2	-4.94%
14	130.1	122.0	126.0	114.0	TOTAL	168	114.0	125.3	125.2	0.08%
15	9.8	9.1	10.3	9.2	Nursery	18	9.2	9.6	9.7	-1.03%
PERCENTAGE OF OCCUPANCY										
16	76.6%	68.7%	72.9%	62.7%	Acute		62.7%	70.7%	70.8%	-0.1%
17	78.6%	81.8%	78.6%	81.8%	Acute Rehab		81.8%	86.4%	96.7%	-10.6%
18	81.1%	84.7%	83.2%	80.0%	Psychiatric		80.0%	81.1%	85.3%	-4.9%
19	77.4%	72.6%	75.0%	67.9%	TOTAL		67.9%	74.6%	76.3%	-2.3%
20	54.4%	50.6%	57.2%	51.1%	Nursery		51.1%	53.3%	53.9%	-1.0%
ADMISSIONS										
21	648	631	670	601	Acute		3,065	3,261	2,971	9.76%
22	48	42	51	54	Acute Rehab		276	254	272	-6.62%
23	44	47	40	60	Psychiatric		306	221	245	-9.80%
24	740	720	761	715	TOTAL		3,647	3,736	3,488	7.11%
25	178	156	173	166	Nursery		848	872	904	-3.54%
26	189	179	202	176	Deliveries		898	944	922	2.39%
DISCHARGES										
27	641	634	631	612	Acute		3,120	3,163	2,896	9.22%
28	51	48	51	60	Acute Rehab		306	264	272	-2.94%
29	48	44	40	54	Psychiatric		276	224	244	-8.20%
30	740	726	722	726	TOTAL		3,702	3,651	3,412	7.00%
31	158	161	173	149	Nursery		757	826	824	0.24%
AVERAGE LENGTH OF STAY										
32	5.3	5.3	5.0	4.8	Acute(Hospital wide no babies)		4.8	5.1	5.5	-7.27%
33	13.8	16.9	12.9	12.7	Acute Rehab		12.7	14.6	13.1	11.45%
34	2.7	2.4	3.0	2.8	OB/Gyn		2.8	2.6	2.5	4.00%
35	10.5	10.6	11.9	7.6	Psychiatric		7.6	10.7	10.1	5.94%
36	1.7	1.8	1.8	1.7	Nursery		1.7	1.7	1.6	6.25%
OUTPATIENT VISITS										
37	4,713	4,556	4,220	4,450	Emergency Room		22,697	22,750	17,543	29.68%
38	555	532	560	558	ER Admits		2,847	2,758	2,598	6.16%
39	75.0%	73.9%	73.6%	78.0%	ER Admits as a % of Admissions		78.1%	73.8%	74.5%	-0.89%
40	6,100	6,004	5,712	5,993	Clinic Visits		30,565	29,746	26,646	11.63%
ANCILLARY PROCEDURES BILLED										
41	56,428	53,923	50,224	47,334	Lab Tests		241,404	269,231	253,218	6.32%
42	3,770	3,904	3,494	2,946	Radiology Procedures		15,027	18,803	16,175	16.25%
43	230	191	157	197	MRI Procedures		1,006	979	1,007	-2.78%
44	81	123	121	145	Nuclear Med Procedures		740	558	426	30.99%
45	1,300	1,260	1,361	1,098	Ultrasound Procedures		5,598	6,366	5,661	12.45%
46	2,030	2,007	1,640	1,750	CT Scans		8,924	9,544	8,768	8.85%
47	366	364	346	346	Surgeries		1,730	1,856	1,916	-3.13%
48	7.63	7.85	7.76	7.87	FTE'S PER AOB		7.87	7.64	8.18	-6.60%
49	1,395.2	1,395.3	1,372.8	1,293.9	TOTAL PAID FTE'S		1,293.9	1,364.0	1,383.0	-1.37%
50	5,487	5,511	5,306	4,932	ADJUSTED PATIENT DAYS		25,149	27,320	26,143	4.50%

**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED**  
**NATIVIDAD**  
**FOR FY2022**

	JUL-21	AUG-21	SEP-21	OCT-21	NOV-21	DEC-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	YTD
<b>REVENUE</b>													
<b>Patient Revenue:</b>													
Inpatient	\$ 76,889,231	\$ 76,760,079	\$ 78,970,069	\$ 76,892,666	\$ 72,803,283	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 382,315,328
Outpatient	2,501,994	3,577,745	2,969,087	3,273,870	4,023,303	-	-	-	-	-	-	-	16,345,999
Pro Fees	32,818,260	35,889,935	33,282,272	36,626,402	31,043,193	-	-	-	-	-	-	-	169,660,063
Total Patient Revenue	112,209,485	116,227,760	115,221,428	116,792,938	107,869,779	-	-	-	-	-	-	-	568,321,390
<b>Deductions from revenue</b>													
Contractual Deductions	81,597,660	85,314,572	84,910,889	87,630,866	82,220,937	-	-	-	-	-	-	-	421,674,924
Bad Debt	6,348,305	5,288,901	5,629,677	3,470,590	1,719,409	-	-	-	-	-	-	-	22,456,882
Unable to Pay	239,324	392,297	375,729	232,691	323,431	-	-	-	-	-	-	-	1,563,472
Total Contractual Discounts	88,185,269	90,995,770	90,916,295	91,334,147	84,263,777	-	-	-	-	-	-	-	445,695,278
Net Patient Revenue	24,024,186	25,231,990	24,305,133	25,458,791	23,606,002	-	-	-	-	-	-	-	122,626,112
As a percent of Gross Revenue	21.41%	21.71%	21.09%	21.80%	21.88%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	21.58%
<b>Total Government Funding</b>	5,241,987	5,559,105	5,241,987	5,450,705	6,760,201	-	-	-	-	-	-	-	28,253,985
<b>Other Operating Revenue:</b>													
Rent Income	117,884	121,147	119,521	119,519	119,633	-	-	-	-	-	-	-	597,704
Interest Income	251,951	251,951	251,951	(149,922)	50,037	-	-	-	-	-	-	-	655,968
NMIF Contribution	60,000	60,000	60,000	60,000	60,000	-	-	-	-	-	-	-	300,000
Other Income	294,618	312,502	321,605	432,232	431,515	-	-	-	-	-	-	-	1,792,572
Total Other Operating Revenue	724,453	745,700	753,077	461,829	661,185	-	-	-	-	-	-	-	3,346,244
<b>TOTAL REVENUE</b>	29,980,636	31,536,795	30,300,197	31,371,325	31,027,386	-	-	-	-	-	-	-	154,226,341
<b>EXPENSE</b>													
<b>Salaries, Wages &amp; Benefits</b>													
Registry	16,165,713	16,887,897	16,631,730	16,973,444	16,221,003	-	-	-	-	-	-	-	82,879,787
Phys/Residents SWB & Contract Fees	963,851	595,103	1,270,743	986,970	1,597,614	-	-	-	-	-	-	-	5,414,281
Purchased Services	4,175,569	4,655,658	3,665,230	3,796,166	3,923,523	-	-	-	-	-	-	-	20,217,146
Supplies	3,236,042	3,076,178	3,165,590	3,524,173	3,693,543	-	-	-	-	-	-	-	16,697,526
Insurance	2,876,091	3,060,028	2,871,177	2,893,042	2,950,631	-	-	-	-	-	-	-	14,650,989
Utilities and Telephone	352,984	352,984	352,984	352,984	352,984	-	-	-	-	-	-	-	1,764,921
Interest Expense	316,633	516,886	442,884	421,872	366,015	-	-	-	-	-	-	-	2,064,290
Depreciation & Amortization	68,997	68,997	68,996	53,820	53,821	-	-	-	-	-	-	-	314,631
Other Operating Expense	992,314	990,754	997,548	990,817	989,221	-	-	-	-	-	-	-	4,960,654
<b>TOTAL EXPENSE</b>	431,789	437,157	542,857	590,164	695,597	-	-	-	-	-	-	-	2,677,573
<b>NET INCOME(LOSS)</b>	29,562,962	30,641,643	30,005,749	30,573,452	30,333,952	-	-	-	-	-	-	-	151,641,778
<b>Normalization for Extraordinary Items</b>													
Provider Relief Fund	-	-	-	-	(1,291,951)	-	-	-	-	-	-	-	(1,291,951)
American Rescue Plan (ARPA) Rural Fund	-	-	-	-	(226,263)	-	-	-	-	-	-	-	(226,263)
Families First C-19 Response	-	(317,118)	-	(208,718)	-	-	-	-	-	-	-	-	(525,836)
Total Extraordinary Items	-	(317,118)	-	(208,718)	(1,518,214)	-	-	-	-	-	-	-	(2,044,050)
<b>NET INCOME BEFORE Extraordinary Items</b>	407,654	578,034	290,448	589,155	193,436	-	-	-	-	-	-	-	540,513
<b>CAPITAL CONTRIBUTIONS</b>													
County Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>CHANGE IN NET ASSETS</b>	407,654	895,152	290,448	797,873	193,436	-	-	-	-	-	-	-	2,584,563



**NATIVIDAD**

## CAPITAL CONTRIBUTIONS

**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY**  
**NATIVIDAD**  
**AS OF NOVEMBER 30, 2021**

CURRENT MONTH										YEAR -TO -DATE																				
					Variance fav. (unfav)																									
Actual					Budget		\$ VAR.		% VAR		Actual					Budget		\$ VAR.		% VAR		Prior Yr								
5,306					5,096		210		4.1%		27,320					25,149		2,171		8.6%		26,143								
					REVENUE																									
					ADJUSTED PATIENT DAYS																									
					Patient Revenue:																									
1	\$	13,721	\$	13,554	\$	167		1.2	%				\$	13,994	\$	14,007	\$	(13)		-0.1%	\$	14,880								
2		758		405		353		87.3						598		418		180		43.0		443								
3		5,851		6,171		(320)		(5.2)						6,210		6,377		(167)		(2.6)		5,359								
4		20,330		20,130		200		1.0						20,803		20,802		1		0.0		20,683								
					Deductions from revenue																									
5		15,496		15,177		(319)		(2.1)						15,435		15,684		249		1.6		15,437								
6		324		632		308		48.7						822		653		(169)		(25.8)		695								
7		61		93		32		34.8						57		97		39		40.7		32								
8		15,881		15,902		22		0.1						16,314		16,434		120		0.7		16,164								
9		4,449		4,227		222		5.2						4,489		4,368		120		2.8		4,519								
10		21.88%		21.00%										21.58%		21.00%						21.85%								
11		1,274		1,027		247		24.1						1,034		1,040		(6)		(0.6)		1,178								
					Other Operating Revenue:																									
12		23		23		(1)		(2.5)						22		23		(2)		(6.6)		22								
13		9		49		(40)		(80.9)						24		50		(26)		(52.1)		47								
14		11		12		(0)		(4.0)						11		12		(1)		(7.9)		12								
15		81		68		13		19.8						66		69		(3)		(4.6)		72								
16		125		152		(26)		(18.1)						122		154		(32)		(20.6)		153								
17		5,848		5,406		442		8.2						5,645		5,563		82		1.5		5,850								
					EXPENSE																									
18		3,057		3,133		76		2.4						3,034		3,218		184		5.7		3,065								
19		301		27		(274)		(1,002.9)						198		28		(170)		(602.5)		253								
20		739		671		(68)		(10.2)						740		687		(53)		(7.8)		647								
21		696		596		(100)		(16.7)						611		613		2		0.3		615								
22		556		426		(130)		(30.4)						536		441		(96)		(21.7)		537								
23		67		72		5		7.1						65		73		8		11.0		61								
24		69		56		(13)		(23.6)						76		58		(18)		(31.0)		73								
25		10		11		1		9.0						12		12		0		0.1		2								
26		186		196		9		4.8						182		202		21		10.3		185								
27		129		100		(30)		(29.8)						98		103		5		4.7		121								
28		5,811		5,289		(523)		(9.9)						5,551		5,433		(117)		(2.2)		5,559								
29		36		117		(81)		(69.0)						95		129		(35)		(26.8)		291								
30											CAPITAL CONTRIBUTIONS																			
31		-		-		-		-						-		-		-		-		-								
32		-		-		-		-						-		-		-		-		-								
33		-		-		-		-						-		-		-		-		-								
34	\$	36	\$	117	\$	(81)		(69) %						\$	95	\$	129	\$	(35)		(26.8) %	\$	291							
					CHANGE IN NET ASSETS																									

**NATIVIDAD  
BALANCE SHEET  
AS OF NOVEMBER 30, 2021**

		CURRENT MONTH			YEAR - TO - DATE			% CHG.
		BEGINNING	ENDING	INC/(DEC)	BEGINNING	ENDING	INC/(DEC)	
1	\$	71,264,253	\$ 61,987,119	\$ (9,277,134)	\$ 73,077,248	\$ 60,695,168	\$ (12,382,080)	(16.9) %
2		40,445,618	39,153,667	(1,291,951)	40,445,618	40,445,618	-	-
3		55,155,856	58,627,059	3,471,403	58,627,059	58,627,059	9,269,743	18.8
4		25,245,100	32,788,886	7,543,786	25,562,837	32,788,886	7,226,049	28.3
5		5,549,295	5,602,939	53,644	5,263,194	5,602,939	339,745	6.5
6		5,081,969	4,613,705	(468,264)	4,333,064	4,613,705	280,641	6.5
7		202,741,891	202,773,375	31,484	198,039,277	202,773,375	4,734,098	2.4
8		342,103,768	343,000,963	897,195	338,128,113	343,000,963	4,872,850	1.4
9		(213,219,621)	(214,206,809)	(987,188)	(209,247,777)	(214,206,809)	(4,959,032)	(2.4)
10		128,864,147	128,794,154	(89,993)	128,880,336	128,794,154	(86,182)	(0.1)
11		209,966,269	209,814,415	(151,854)	212,311,088	209,814,415	(2,496,673)	(1.2)
12		-	-	-	-	-	-	-
13		-	-	-	-	-	-	-
14		-	-	-	-	-	-	-
15	\$	541,592,307	\$ 541,381,944	\$ (210,363)	\$ 539,230,701	\$ 541,381,944	\$ 2,151,243	0.4 %
16		20,079,914	20,972,165	892,251	21,217,426	20,972,165	(245,261)	(1.2)
17		14,102,694	12,679,233	(1,423,461)	9,532,546	12,679,233	3,146,687	33.0
18		89,955,602	87,937,212	(2,018,390)	90,244,323	87,937,212	(2,307,111)	(2.6)
19		3,642,205	3,642,205	-	3,642,205	3,642,205	-	-
20		9,495,596	11,696,214	2,200,618	12,449,764	11,696,214	(753,550)	(6.1)
21		137,276,011	136,927,029	(348,982)	137,086,264	136,927,029	(159,235)	(0.1)
22		4,262,334	4,207,517	(54,817)	4,481,603	4,207,517	(274,086.0)	(6.5)
23		-	-	-	-	-	-	-
24		25,431,389	25,431,389	-	25,431,389	25,431,389	-	-
25		29,693,723	29,638,906	(54,817)	29,912,992	29,638,906	(274,086)	(0.9)
26		372,231,446	372,231,446	-	372,231,445	372,231,446	1	0
27		2,391,127	2,584,563	193,436	-	2,584,563	2,584,563	100.0
28		374,622,573	374,816,009	193,436	372,231,445	374,816,009	2,584,564	0.7
29	\$	541,592,307	\$ 541,381,944	\$ (210,363)	\$ 539,230,701	\$ 541,381,944	\$ 2,151,243	0.4 %

NATIVIDAD  
STATE AND COUNTY RECEIVABLES  
AS OF 11/30/21

**BALANCE SHEET**

	Req. Balance	Accruals	Rectas and Adj	Payment LIHP Final Rec'n	GPP PRIME/CARES	IGT	Payments	Ending Balance
Medi-Cal Waiver (DSH +SNCP)	\$ 16,562,205	5,002,305		(7,473,339)		8,736,194	(16,504,049)	6,323,316
Hospital Fee	-	416,666					(425,287)	(8,621)
Rate Range IGT-CCAH-	(1,161,296)	4,050,000				5,217,406		8,106,110
MCMC EPP	8,384,962	5,833,335				4,184,279	(12,569,120)	5,833,456
MCMC QIP	-	8,743,750				120,158		8,863,908
SB1732	426,268	1,166,665					(806,541)	786,392
AB 915	-	1,530,000						1,530,000
Medical GME	-	-				672,885	(290,395)	382,490
CARES ACT Funding	180,591	-	226,263			(1,810,105)		(1,403,251)
A/R UCSF & TUORO University	-	50,000				(28,600)		21,400
A/R Office Buildings	-	629,264				(503,985)		125,299
Medical HPE	-	125,000				(106,767)		18,233
Interest Accrued Positive Cash	-	1,325,755				(1,023,767)		301,988
Accrued Donations	1,100,478	300,000				(23,151)		1,377,327
A/R Jail-PC&E	-	484,863				(386,998)		97,865
Health Department	69,629	691,485				(328,141)		432,973
<b>STATE RECEIVABLES</b>	<b>\$ 25,562,837</b>	<b>\$ 30,349,088</b>	<b>\$ 226,263</b>	<b>\$ (7,473,339)</b>	<b>\$ -</b>	<b>\$ 18,930,922</b>	<b>\$ (34,806,885)</b>	<b>\$ 32,788,886</b>

**P & L**

	YTD Nov-21
Medi-Cal DSH /SNCP/PHYS SPA	\$ 5,002,305
Rate Range IGT-CCAH-	4,050,000
Esperanza Care	(1,041,670)
Family First C-19 Response-FMAP Enhance-	525,836
CARES Act Funding	1,518,214
HPE	125,000
Hospital Fee	416,666
MCMC EPP	5,833,335
HD Residency Support	(208,335)
MCMC QIP	8,743,750
AB915	1,530,000
Medicare GME	592,219
SB 1732	1,166,665
<b>GOVERNMENT FUNDING INCOME</b>	<b>\$ 28,253,985</b>

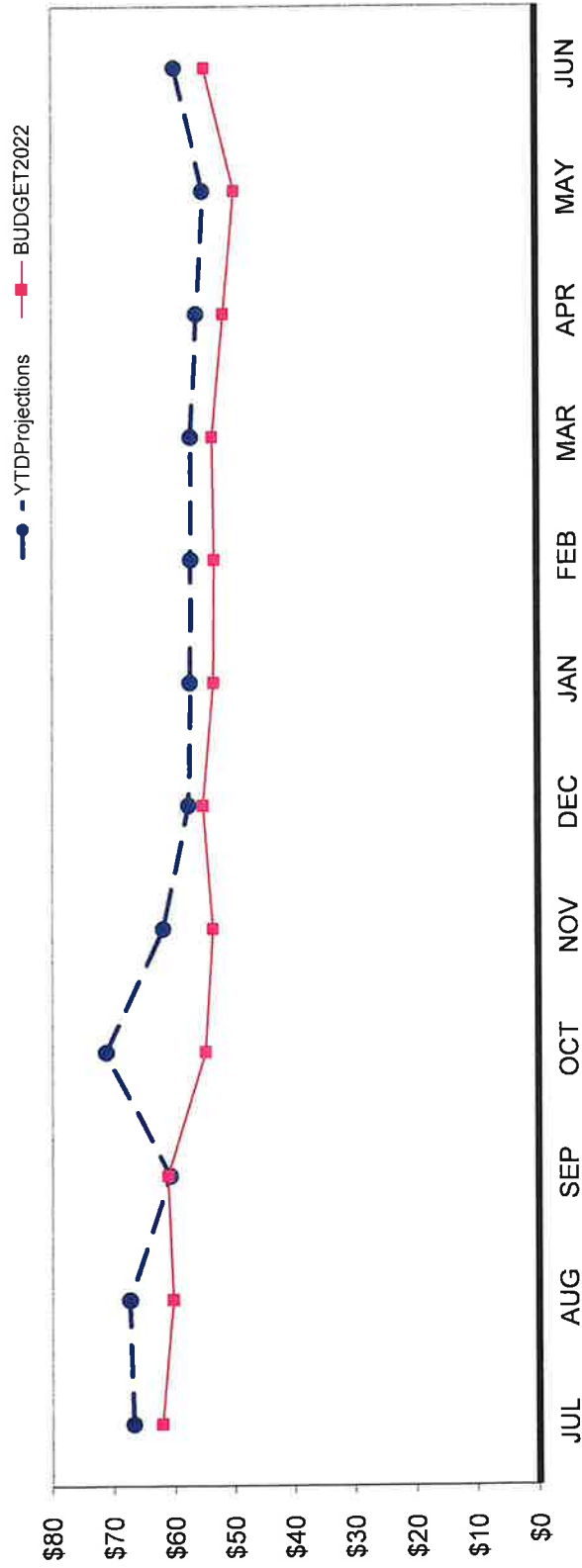
**NATIVIDAD  
STATEMENT OF CASH FLOWS  
AS OF NOVEMBER 30, 2021**

	CURRENT MONTH	YEAR - TO - DATE
1	\$ 71,264,253	\$ 73,077,248
2		
3	193,436	2,584,564
4	-	-
5	987,188	4,959,032
6	1,180,624	7,543,596
7		
8	(3,471,403)	(9,269,743)
9	1,291,951	1,291,951
10	(7,543,786)	(7,226,049)
11	414,620	(620,386)
12	892,251	(245,261)
13	(1,423,461)	3,146,687
14	(2,018,390)	(2,307,111)
15	-	0
16	2,200,618	(753,550)
17	(9,657,600)	(15,983,462)
18		
19	(897,195)	(4,872,850)
20	-	-
21	(897,195)	(4,872,850)
22		
23	(54,817)	(274,086)
24	151,854	2,496,673
25	-	-
26	97,037	2,222,587
27	(9,277,134)	(11,090,129)
28	\$ 61,987,119	\$ 61,987,119

**NATIVIDAD**  
**RECONCILIATION OF GOVERNMENT FUNDING**  
**FISCAL YEAR 2022**

	<b><u>BDGT-22</u></b>	<b><u>ESTIMATE FY2022</u></b>	<b><u>Variance to Budget</u></b>
	\$	\$	\$
Medi-Cal DSH Waiver & Phys SPA	10,705,534	10,705,534	-
EPP	14,000,000	14,000,000	-
QIP	20,985,000	20,985,000	-
Physician SPA	1,300,000	1,300,000	-
AB915	3,672,000	3,672,000	-
SB1732	2,800,000	2,800,000	-
CCAH Rate Range	9,720,000	9,720,000	-
HPE	300,000	300,000	-
Families First Corona Virus Response	-	525,836	525,836
PRF & ARPA Stimulus	-	3,102,055	3,102,055
Esperanza Care Outside Purchased Service	(2,500,000)	(2,500,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,300,000	1,300,000	-
Provider Fee	1,000,000	1,000,000	-
	<u>\$ 62,782,534</u>	<u>\$ 66,410,425</u>	<u>\$ 3,627,891</u>

## Cash Flow Performance Fiscal Year 2022 (in Millions)



Months	ACTUAL		ACTUAL		ACTUAL		ACTUAL		ESTIMATE		ESTIMATE		ESTIMATE		ESTIMATE		ESTIMATE	
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
YTD	66.8	67.4	60.8	71.3	62.0	57.8	57.5	57.3	57.4	56.4	55.3	60.0						
BDGT	62.1	60.3	61.2	54.9	53.7	55.3	53.5	53.4	53.7	51.8	49.9	54.9						
Variance	4.7	7.1	(0.4)	16.3	8.3	2.5	4.0	4.0	3.7	4.6	5.4	5.1						

**NATIVIDAD  
CASH FORECAST  
FISCAL YEAR 2022**

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ESTIMATE DEC	ESTIMATE JAN	ESTIMATE FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Totd YTD
Beginning Balance	73,077.248	68,787.828	67,408.560	60,781.513	71,250.604	58,392.147	57,775.806	57,471.049	57,393.105	57,241.298	56,376.763	56,246.800	73,077.248
<b>CASH RECEIPTS</b>													
Patient Revenues (incl pre fees and lab cop)	21,394.492	26,345.770	20,810.705	21,676.863	16,650.646	21,007.110	21,007.110	21,007.110	21,307.110	21,507.110	21,507.110	21,507.110	259,143.618
Provider Fee	-	425.287	-	-	-	83,333	83,333	83,333	83,333	83,333	83,333	83,333	1,008,618
OB 167 CC&H	-	-	-	-	-	6,000,000	-	-	-	-	-	-	12,000,000
Stimulus Family First Response COVID19-	317,119	-	-	-	3,102,056	-	-	-	-	-	-	-	3,419,175
SHORT DOYLE	727,746	203,554	291,858	203,554	291,858	333,333	333,333	333,333	333,333	333,333	333,333	333,333	3,666,667
HFE	100,187	-	-	2,313	14,299	25,000	25,000	25,000	25,000	25,000	25,000	25,000	23,346
Medicaid Database	2,403,338	268,721	-	-	-	-	-	-	-	-	-	-	2,672,059
Medical Woman FV11-12 OSH OPE -Fund-	1,952,060	-	-	6,552,115	-	-	-	-	-	-	-	-	8,504,175
GPP	581,732	426,268	-	-	360,773	141,667	141,667	141,667	141,667	141,667	141,667	141,667	806,541
HEALTH DEPARTMENT REIMB	-	-	-	-	331,418	-	-	-	-	-	-	-	331,418
MCAL GME	-	-	390,395	-	-	-	-	-	-	-	-	-	390,395
ABP15	8,591,115	-	-	-	-	2,876,364	2,876,364	2,876,364	2,876,364	2,876,364	2,876,364	2,876,364	28,763,640
GPP 20-21	-	-	-	-	3,000,833	2,815,417	2,815,417	2,815,417	2,815,417	2,815,417	2,815,417	2,815,417	28,154,170
GPP FV12-22	-	-	-	-	-	-	-	-	-	-	-	-	-
QIP	1,447,757	-	-	12,569,120	-	-	-	-	-	-	-	-	12,569,120
ERP	-	-	-	-	-	-	-	-	-	-	-	-	-
Basis Income	-	-	-	119,520	-	117,833	117,833	117,833	117,833	117,833	117,833	117,833	1,304,310
BMS Waddy Funds	-	151,693	-	-	80,124	-	-	-	-	-	-	-	231,817
Fund 404 Transfer	-	636,402	137,618	1,548,937	148,568	2,092,447	2,881,992	2,341,015	3,670,566	4,003,717	7,000,560	2,960,418	19,300,000
167 Sub-Fund Transfer In/Out	-	-	-	353,980	-	1,211,706	755,833	755,833	755,833	755,833	755,833	755,833	3,022,412
Interest Income	135,201	488,008	250,072	408,603	585,120	14,884	14,884	14,884	14,884	14,884	14,884	14,884	1,553,960
Miscellaneous Revenue	28,531,475	37,312,337	23,057,969	43,753,194	21,593,002	40,711,540	29,032,578	28,379,602	37,306,746	29,147,304	32,130,147	42,833,241	395,350,071
Total Cash Receipts	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>CASH DISBURSEMENTS</b>													
Purchased Services and Supplies	11,446,1919	7,856,925	5,440,604	8,031,232	11,608,125	7,445,700	7,445,700	7,445,700	7,445,700	7,445,700	7,445,700	7,445,700	86,684,727
GPP Fund Rec'n FV19-20	883,062	-	-	-	-	-	-	-	-	-	-	-	883,062
HMO Readiness Support	408,170	-	-	128,000	-	-	-	-	-	-	-	-	408,170
167 MEDICAL GME	-	-	3,544,645	364,715	-	-	-	-	-	-	-	-	3,909,360
GPP O'2021	-	-	-	-	4,308,668	-	-	-	-	-	-	-	4,308,668
IGT GPP 6 mos extension FY20 -ARPA Catch up-	-	-	-	-	-	-	-	-	-	-	-	-	-
IGT QIP	-	-	-	-	-	-	-	-	-	-	-	-	-
IGT TEP	-	120,158	-	-	-	-	-	-	-	-	-	-	120,158
Public Health Lab Testing 20-21	-	4,184,279	-	-	-	-	-	-	-	-	-	-	4,184,279
Building Lease / Rental Equipment	258,824	238,914	291,254	289,020	675,007	230,329	230,839	230,839	230,829	230,829	230,829	230,829	2,897,753
GPP Principal & Interest Payments	-	-	-	-	245,098	4,240,000	4,240,000	4,240,000	4,240,000	4,240,000	4,240,000	4,240,000	17,400,000
Payroll and Benefits	16,175,478	23,688,436	16,678,714	16,618,434	16,447,024	16,433,438	16,433,438	16,433,438	24,638,157	16,425,438	16,425,438	16,425,438	213,084,869
Expenses Care	-	-	-	668,842	110,841	-	-	-	-	-	-	-	778,683
IGT GPP FY19-20 QTR 4	3,075,390	-	212,950	-	20,482	-	-	-	-	-	-	-	3,288,822
FV11-22 MAY 2021	-	-	274,215	150,391	147,955	287,675	287,675	287,675	287,675	287,675	287,675	287,675	1,194,279
QSH-167/GPE Fund Reconciliation FY09-10	1,038,634	-	-	-	-	-	-	-	-	-	-	-	1,038,634
Medi-Cal Fund Settlement FV11-12	-	-	-	-	-	-	-	-	-	-	-	-	-
BB-167 FY19-20	-	-	-	-	-	-	-	-	-	-	-	-	-
GPP Share Transfer to Clinica + Btl PYA	-	-	-	5,217,406	-	10,000,000	3,891,892	3,241,015	3,820,566	4,003,717	2,000,560	2,990,418	28,300,000
Transfer from 451 to 404 & 167 Fund	-	558,802	137,618	1,558,937	148,985	2,099,447	2,099,447	2,099,447	2,099,447	2,099,447	2,099,447	2,099,447	10,000,000
Capital Expenses Fund 404	232,316	3,105,916	3,105,916	3,105,916	728,943	1,033,002	600,307	600,307	600,307	600,307	600,307	600,307	7,843,278
Total Cash Disbursements	20,830,197	37,735,899	25,633,916	33,284,103	34,451,560	41,328,481	39,335,438	28,511,544	37,304,556	30,105,837	33,269,710	38,194,382	408,484,270
Increase/(Decrease)	(6,389,322)	618,634	(8,825,947)	10,489,081	(12,857,457)	(617,241)	(304,857)	(131,542)	2,190	(864,533)	4,739,858	(13,082,189)	59,985,099
Ending Cash Fund 404	66,787,926	67,408,560	60,781,513	71,250,604	58,393,147	57,775,806	57,471,049	57,393,108	57,341,206	56,376,763	55,248,320	59,985,059	59,985,059
<b>(+) Cash In Transit</b>													
(-) Petty Cash and CC	13,021	10,007	10,814	13,651	16,865	5,261	5,261	8,958	15,691	9,608	15,369	3,800	3,800
Ending Cash as per GL	66,801,847	67,418,567	60,792,427	71,264,255	61,897,119	57,781,167	57,478,310	57,348,064	57,357,287	56,386,459	55,263,689	59,988,738	59,988,738
<b>Fund 404</b>													
Beginning Balance	75,837,546	75,837,546	75,000,744	74,883,126	73,304,189	73,155,201	71,085,754	67,192,782	83,952,747	60,332,241	56,328,324	48,327,964	75,837,546
Transfer in from fund 451	-	-	(137,618)	(1,558,937)	(148,988)	(2,089,447)	(3,891,892)	(3,241,015)	(3,620,569)	(4,003,717)	(7,000,560)	(2,990,418)	(20,904,118)
Transfer Out Fund 404	75,837,546	75,000,744	74,883,126	73,304,188	73,155,201	71,085,754	67,192,782	83,952,747	60,332,241	56,328,324	48,327,964	48,327,964	75,837,546
Ending Cash Fund 404	-	-	-	-	-	-	-	-	-	-	-	-	-
Ending Cash Fund 451 & 404	142,435,472	143,407,304	135,644,639	144,555,793	131,549,348	128,661,600	124,664,811	121,391,833	117,873,527	112,705,337	104,524,164	100,332,605	142,435,472