



Finance Committee Meeting 2022

February 11, 2022



Finance Committee Meeting

Friday, February 11, 2022

8:30 AM

***** VIDEO CONFERENCE TELEPHONIC MEETING *****

AGENDA

IMPORTANT NOTICE Regarding COVID 19

Based on guidance from the California Department of Public Health and the California Governor's Office, in order to minimize the spread of the COVID-19 virus, Natividad Medical Center ("Natividad") Finance Committee meetings will be held entirely by Zoom. There will be no physical location for these meetings. Committee Members shall participate in the meeting by Zoom.

To participate in this Natividad Finance Committee meeting, the public are invited to observe and address the Committee via Zoom.

The meeting will be conducted via teleconference using the Microsoft Zoom program. This gives the public two options. The public may attend the meeting by phone. Or, the public may attend and observe the Zoom meeting via computer audio.

To participate by phone call use any of these numbers below:

- +1 971 247 1195 US (Portland)
- +1 253 215 8782 US (Tacoma)
- +1 346 248 7799 US (Houston)
- +1 602 753 0140 US (Phoenix)
- +1 720 928 9299 US (Denver)

Enter the Meeting ID number: 961 7495 4866 when prompted. You will then enter the Password: 590310 when prompted.

Or, to attend the Finance Committee meeting by Zoom computer audio click the following link:

<https://natividad.zoom.us/j/96174954866?pwd=cGVUcEJTTU53aGsyd0tJbDRlbnUttQT09>

You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.

1. If a member of the public wishes to comment on a particular agenda item, the public is strongly encouraged to submit their comments in writing via email to the Natividad Finance Committee at Natividadpubliccomments@natividad.com by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record.
2. Members of the public wishing to comment on a specific agenda item while the matter is being heard may participate by any of the following means:

- a. When the Chair calls for public comment on an agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only.
 - b. If speakers or other members of the public have documents they wish to distribute to the Committee for an agenda item, they are encouraged to submit such documents by 2:00 p.m. on Tuesday before the meeting to: Natividadpubliccomments@natividad.com. To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line.
 - c. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)
 - d. While the matter is being heard, a member of the public may submit a comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at Natividadpubliccomments@natividad.com. To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. If the comment is received prior to close of public comment on an agenda item, every effort will be made to read the comment into the record, but some comments may not be read out loud due to time limitations or length of the comment (if the comment exceeds 250 words). Comments received prior to the close of the public comment period on an agenda item will be made part of the record for that item.
3. Members of the public who wish to make a general public comment for items not on the day's agenda may submit their comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at Natividadpubliccomments@natividad.com. The Committee date and "general comment" should be indicated in the subject line. The comment will be placed in the record for the meeting, and every effort will be made to read the comment into the record at the appropriate time on the agenda.
 4. Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to Natividadpubliccomments@natividad.com. The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.
 5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

Call to Order

Marcia Atkinson, Chair

Roll Call

Agenda Additions/Corrections

Noemi Ferguson

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of January 14, 2022 Finance Committee Meeting. *Pages 6-11*

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A. *Pages 12-31*

Scheduled Items/Discussion Items

3. Receive and Approve December 2021 Financial Report. *Pages 32-44* **Daniel Leon, CFO**
4. Consider finding, pursuant to AB 361, that the COVID-19 pandemic state of emergency declared by Governor Newsom is still in effect; the Natividad Medical Center Finance Committee has reconsidered the circumstances of the state of emergency; and the Monterey County Health Officer continues to recommend social distancing measures for meetings of the legislative bodies. **Stacy Saetta,
Chief Deputy County Counsel**

Adjournment

NEXT FINANCE COMMITTEE MEETING FRIDAY, MARCH 11, 2022 AT 8:30 A.M.

***** VIDEO CONFERENCE TELEPHONIC MEETING *****

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Finance Committee as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Finance Committee shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed, and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



Finance Committee Meeting
Friday, February 11, 2022
Consent Items

Attachment A

1. <i>Pages 12-13</i>	<p>a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-15195) with Medical Education Speakers Network for professional and medical speakers and course development services, extending the agreement an additional one (1) year period (April 1, 2022 through March 31, 2023) for a revised full agreement term of April 1, 2020 through March 31, 2023, with no changes to the billing rate or total Agreement amount of \$200,000.</p> <p>b. Authorize the Interim Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.</p>
2. <i>Pages 14-15</i>	<p>Approve Natividad Medical Center to increase the project cost for the Pharmacy Renovation by \$705,411 for additional construction, inspection and permit fees for a total project cost of \$1,905,411.</p>
3. <i>Pages 16-17</i>	<p>Authorize the Interim Chief Executive Officer for NMC or his designee to execute amendment No. 2 to the agreement (A-14303) with Ode Keil Consulting Group, Inc. for continuous accreditation readiness evaluation services, with a \$43,000 increase for added services for a revised total agreement amount not to exceed \$183,000, with no change to the Agreement term (May 14, 2019 through April 30, 2023).</p>
4. <i>Pages 18-19</i>	<p>a. Authorize the Interim Chief Executive Officer for NMC or his designee to execute amendment No. 2 to the agreement (A- 13418) with Agiliti Surgical, Inc. (Formerly UHS Surgical Services, Inc.) for the provision of lithotripsy, cryotherapy, and laser guided imagery services, adding \$110,000 to the total agreement amount for a revised total Agreement amount of \$380,000, with no changes to the Agreement term (January 1, 2017 through December 31, 2022) and no changes to the scope of work.</p>
5. <i>Pages 20-21</i>	<p>Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the Agreement (A-13817) with CALSTAR Air Medical Services LLC, for patient transfer coordination and facilitation services, to extend the term of the Agreement for one additional year (February 28, 2022 through February 27, 2023) for a revised full Agreement term of December 15, 2014 through February 27, 2023, and to add \$275,000 for a revised total agreement amount not to exceed \$835,000.</p>
6. <i>Pages 22-23</i>	<p>a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with F1 Technical Solutions, Inc. for temporary and permanent placement services at NMC for an amount not to exceed \$650,000 with an agreement term March 15, 2022 through March 14, 2024.</p> <p>b. Authorize the Interim Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and</p>

	do not cause an increase of more than ten percent (10%) (\$65,000) of the original cost of the agreement.
7. <i>Pages 24-25</i>	<ul style="list-style-type: none"> a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Peyman R. Tabrizi, M.D., Incorporated, dba Pacific Coast Neurosurgical Institute, Inc. to provide neurosurgery services at Natividad for an amount not to exceed \$6,000,000 for the period April 1, 2022 to March 31, 2025; and b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$600,000) of the original contract amount.
8. <i>Pages 26-27</i>	<ul style="list-style-type: none"> a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Customer Order 1000173346 with Carefusion Solutions, LLC for a refreshed fleet of rented Pyxis medstations at NMC for an amount not to exceed \$2,100,000 with a lease term of sixty (60) months after full implementation. b. Authorize the Interim Chief Executive Officer for NMC or his designee to execute amendment No. 2 to the master agreement (A-12934) with Carefusion Solutions, LLC for rentals of Pyxis supply and pharmaceutical stations at NMC which includes updated terms and conditions associated with software support, at no additional cost.
9. <i>Pages 28-29</i>	Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 7 to the agreement (A-13298) with Net Health Systems, Inc. to renew the licensing retroactive from January 31, 2022 through June 23, 2024 for ReDoc xfit Software, ReDoc Physical Therapy Home Exercise Program module, Outcomes Management System module, and AgilityEH , with no change to the full agreement term of August 31, 2016 through June 30, 2024, and adding an additional \$207,515 for a revised total Agreement amount of \$554,944.
10. <i>Pages 30-31</i>	Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement with Renovo Solutions LLC (A-14229) per Request for Proposals (RFP) 9600-70 for preventative maintenance plus repairs on biomedical equipment, increasing the total agreement amount by an additional \$2,404,085 for a revised total agreement amount not to exceed \$5,677,369, and extending the term of the Agreement for an additional two (2) year period with a revised term of March 1, 2019 through February 28, 2024.



Finance Committee Meeting

Friday, January 14, 2022

8:30 AM

***** VIDEO CONFERENCE TELEPHONIC MEETING *****

MINUTES

IMPORTANT NOTICE Regarding COVID 19

Based on guidance from the California Department of Public Health and the California Governor's Office, in order to minimize the spread of the COVID-19 virus, Natividad Medical Center ("Natividad") Finance Committee meetings will be held entirely by Zoom. There will be no physical location for these meetings. Committee Members shall participate in the meeting by Zoom.

To participate in this Natividad Finance Committee meeting, the public are invited to observe and address the Committee via Zoom.

The meeting will be conducted via teleconference using the Microsoft Zoom program. This gives the public two options. The public may attend the meeting by phone. Or, the public may attend and observe the Zoom meeting via computer audio.

To participate by phone call use any of these numbers below:

- +1 971 247 1195 US (Portland)
- +1 253 215 8782 US (Tacoma)
- +1 346 248 7799 US (Houston)
- +1 602 753 0140 US (Phoenix)
- +1 720 928 9299 US (Denver)

Enter the Meeting ID number: 961 7495 4866 when prompted. You will then enter the Password: 590310 when prompted.

Or, to attend the Finance Committee meeting by Zoom computer audio click the following link:

<https://natividad.zoom.us/j/96174954866?pwd=cGVUcEJTTU53aGsyd0tJbDRlYUttQT09>

You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.

1. If a member of the public wishes to comment on a particular agenda item, the public is strongly encouraged to submit their comments in writing via email to the Natividad Finance Committee at Natividadpubliccomments@natividad.com by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record.
2. Members of the public wishing to comment on a specific agenda item while the matter is being heard may participate by any of the following means:

- a. When the Chair calls for public comment on an agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only.
 - b. If speakers or other members of the public have documents they wish to distribute to the Committee for an agenda item, they are encouraged to submit such documents by 2:00 p.m. on Tuesday before the meeting to: Natividadpubliccomments@natividad.com. To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line.
 - c. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)
 - d. While the matter is being heard, a member of the public may submit a comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at Natividadpubliccomments@natividad.com. To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. If the comment is received prior to close of public comment on an agenda item, every effort will be made to read the comment into the record, but some comments may not be read out loud due to time limitations or length of the comment (if the comment exceeds 250 words). Comments received prior to the close of the public comment period on an agenda item will be made part of the record for that item.
3. Members of the public who wish to make a general public comment for items not on the day's agenda may submit their comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at Natividadpubliccomments@natividad.com. The Committee date and "general comment" should be indicated in the subject line. The comment will be placed in the record for the meeting, and every effort will be made to read the comment into the record at the appropriate time on the agenda.
 4. Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to Natividadpubliccomments@natividad.com. The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.
 5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

NMC Staff/County: Daniel Leon, Dr. Craig Walls, Nancy Buscher, Andrea Rosenberg, Jeanne-Ann Balza, Stacy Saetta, Ari Entin

Call to Order

Marcia Atkinson, Chair

Roll Call

Present

***Marcia Atkinson
Libby Downey
Dr. Chris Carpenter
Dr. Charles Harris***

Not Present

None

- *None*

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of November 12, 2021 Finance Committee Meeting.

MOTION: *Motion to approve the minutes of November 12, 2021 Finance Committee Meeting moved by Dr. Charles Harris, seconded by Libby Downey and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

Dr. Charles Harris: AYE

Dr. Chris Carpenter: AYE

Marcia Atkinson: AYE

Libby Downey: AYE

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A.

MOTION: *Motion to approve Consent Item 2 for consideration by the NMC Board of Trustees, Attachment A, item 1 through 10, moved by Dr. Chris Carpenter, seconded by Libby Downey, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

Dr. Charles Harris: AYE

Dr. Chris Carpenter: AYE

Marcia Atkinson: AYE

Libby Downey: AYE

Scheduled Items/Discussion Items

3. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Second Amendment to the Professional Services Agreement (A-14237) with Hospitalist Medicine Physicians of California, Inc., dba Sound Physicians of California III (Sound) to provide hospitalist services, extending the term by twenty-four months (March 1, 2022 to February 29, 2024) for a revised full agreement term of March 1, 2019 to February 29, 2024, and adding \$6,044,424 for a revised not to exceed amount of \$14,140,032 in the aggregate.
 - b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$80,956) of the original contract amount and do not significantly change the scope of work. (**Jeanne-Ann Balza**)

MOTION: *Motion to approve Scheduled, item number 3, for consideration by the NMC Board of Trustees, moved by Dr. Charles Harris, seconded by Libby Downey and approved by the following vote*

Roll call vote take pursuant to Government Code 54953:

Dr. Charles Harris: AYE
Dr. Chris Carpenter: AYE
Marcia Atkinson: AYE
Libby Downey: AYE

4. Receive and Approve October 2021 Financial Report.

Daniel Leon, CFO

MOTION: *Motion to accept the October 2021 Financial Reports moved by Dr. Charles Harris, seconded by Libby Downey, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:
Dr. Charles Harris: AYE
Dr. Chris Carpenter: AYE
Marcia Atkinson: AYE
Libby Downey: AYE

5. Receive and Approve November 2021 Financial Report.

Daniel Leon, CFO

MOTION: *Motion to accept the November 2021 Financial Reports moved by Dr. Charles Harris, seconded by Libby Downey, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:
Dr. Charles Harris: AYE
Dr. Chris Carpenter: AYE
Marcia Atkinson: AYE
Libby Downey: AYE

6. Consider finding, pursuant to AB 361, that the COVID-19 pandemic state of emergency declared by Governor Newsom is still in effect; the Natividad Medical Center Finance Committee has reconsidered the circumstances of the state of emergency; and the Monterey County Health Officer continues to recommend social distancing measures for meetings of the legislative bodies.
Stacy Sietta,
Chief Deputy County Counsel

MOTION: *Motion to accept and considering finding, pursuant to AB 361 moved by Dr. Charles Harris, seconded by Libby Downey, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:
Dr. Charles Harris: AYE
Dr. Chris Carpenter: AYE
Marcia Atkinson: AYE
Libby Downey: AYE

Adjournment at 8:49am

Marcia Atkinson, Chair

Recorded by Noemi Ferguson



Finance Committee Meeting
Friday, January 14, 2022
Consent Items
MINUTES
Attachment A

1.	<p>Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13111) with Toyon Associates, Inc. for 1. Rural Floor Budget Neutrality Appeals Services; and 2. Medicare/Medicaid Crossover Bad Debt Recovery Services; and 3. Medicare /Medi-Cal Appeals Services; and 4. OSHPD Report Preparation Services; and 5. Medical Eligible Day Services (POA/Historical); and 6. Medicare/Medi-Cal/Short Doyle Cost report Preparation Services, and 7. Consulting services, adding \$385,000 for a revised total agreement amount not to exceed \$2,385,000, with no change to the agreement term of April 29, 2016 through June 30, 2022.</p>
2.	<p>Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 2 to the agreement (A-14537) with MD Buyline, Inc. for medical equipment pricing analysis services plus associated consulting services, extending the agreement an additional three (3) year period (January 3, 2022 through January 2, 2025) for a revised full agreement term of January 3, 2018 through January 2, 2025, and adding \$72,447 for a revised total agreement amount not to exceed \$194,443.</p>
3.	<p>a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14560) with Everbridge, Inc. for critical event management software services, extending the agreement and additional two (2) year period (January 30, 2022 through January 29, 2024) for a revised full agreement term of January 30, 2018 through January 29, 2024 and adding \$75,871 for a revised total Agreement amount of \$210,013.</p>
4.	<p>Authorize the Interim Chief Executive Officer for NMC or his designee to execute amendment No.4 to the agreement (A-13426) with UpToDate Inc. for Anywhere electronic clinical resource subscription services, extending the agreement an additional one (1) year period (March 1, 2022 through February 28, 2023) for a revised full agreement term of December 1, 2016 through February 28, 2023, and adding \$95,556 for a revised total agreement amount not to exceed \$521,882.</p>
5.	<p>a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13074) with Forward Advantage, Inc. for the Imprivata product, a Single Sign-On (SSO) solution used by NMC Physicians and Clinical Staff and identity governance software, extending the agreement an additional three (3) year period (March 23, 2022 through March 22, 2025) for a revised full agreement term of March 23, 2016 through March 22, 2025, and adding \$297,617 for a revised total agreement amount not to exceed \$721,384.</p> <p>b. Authorize the Interim Chief Executive Officer to sign up to two (2) renewals, of one (1) year each of the Single Sign-On (SSO) service order, provided that the annual costs of each extension do not exceed ten percent (10%) above the cost of the SSO order in Amendment No. 4 (\$87,252 total maximum increase), subject to</p>

	County Counsel review and provided the terms of the agreement remain substantially the same.
6.	<ul style="list-style-type: none"> a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Arc Advisors, LLC for interim professional compliance services at NMC for an amount not to exceed \$200,000 with an agreement term January 25, 2022 through January 24, 2023. b. Approve the NMC Interim Chief Executive Officer's recommendation to accept non-standard insurance, limitations on liability, and limitations on damages provisions within the agreement.
7.	Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Agreements with Hammel, Green and Abrahmsom, Inc., 19six Architects, Cedarblade Consulting, Kasavan Architects, and Wald, Ruhnke & Dost Architects, LLP pursuant to the Request for Qualifications (RFQ) #9600-86, each with a term of February 1, 2022 through January 31, 2027 with a total aggregate amount for all Agreements not to exceed \$5,000,000.
8.	<ul style="list-style-type: none"> a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with AE & Associates, LLC for coding, audits, onsite training and remote coding support services, extending the agreement an additional two (2) year period (August 1, 2022 through July 31, 2024) for a revised full agreement term of August 1, 2019 through July 31, 2024, and adding \$179,616 for a revised total agreement amount not to exceed \$279,616. b. Authorize the Interim Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.
9.	<ul style="list-style-type: none"> a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14112) with Gallun Snow Associates, Inc. for interior design services pursuant to Request for Qualifications (RFQ #9600-80), extending the agreement an additional one (1) year period (August 1, 2022 through July 31, 2023) for a revised full agreement term of August 1, 2018 through July 31, 2023, and adding \$225,000 for a revised total agreement amount not to exceed \$825,000. b. Authorize the Interim Chief Executive Officer for NMC or his designee to execute up to two (2) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$60,000) of the original cost of the agreement.
10.	<ul style="list-style-type: none"> a. Approve the revised Business Associate Agreement ("BAA") template to be utilized by Natividad Medical Center ("NMC") in conjunction with contracts with Business Associates ("BAs") performing specified services involving the use or disclosure of protected health information ("PHI"). b. Authorize the NMC Interim Chief Executive Officer or Contracts/Purchasing Officer to execute the revised BAA Template in conjunction with contracts with BAs performing specified services involving the use or disclosure of PHI. c. Authorize NMC to implement future changes to the BAA template and to execute further revised BAA, all subject to review and approval by County Counsel.

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Medical Education Speakers Network Amendment No. 2

Legistar Number: _____

..Title

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-15195) with Medical Education Speakers Network for professional and medical speakers and course development services, extending the agreement an additional one (1) year period (April 1, 2022 through March 31, 2023) for a revised full agreement term of April 1, 2020 through March 31, 2023, with no changes to the billing rate or total Agreement amount of \$200,000.
- b. Authorize the Interim Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-15195) with Medical Education Speakers Network for professional and medical speakers and course development services, extending the agreement an additional one (1) year period (April 1, 2022 through March 31, 2023) for a revised full agreement term of April 1, 2020 through March 31, 2023, with no changes to the billing rate or total Agreement amount of \$200,000.
- b. Authorize the Interim Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.

SUMMARY/DISCUSSION:

Continuing Medical Education (CME) program provides support for continuous improvement and learning to help physicians address gaps in their professional practice and as such is required of physicians for renewal of license, maintenance of specialty board certification, credentialing, membership in professional societies, and other professional privileges. At NMC, the purpose of our CME program is to provide Accredited Continuing Medical Education Activities to our medical staff to increase learners' knowledge, competence and performance so they are able to provide the best medical care possible to our community. Medical Education Speakers Network (MESN) assists Natividad with keeping its CME Program active and diverse by locating expert faculty for our activities from around the county. NMC's CME Program is open to all NMC providers and clinical staff, as well as community providers.

As a Level II Trauma Center for Monterey County, our CME Program is critical to our verification by the American College of Surgeons. Natividad's CME Program is accredited by the California Medical Association and was awarded Re-accredited with Commendation in 2018 through 2024.

Natividad's CME Program has been accredited since February 2000. During this COVID-19 era, and in support of more focused education to keep our providers with up-to-the-minute information on this emerging disease and its treatments, and to accommodate the restrictions of this pandemic,

Natividad moved its CME Program from in-person activities to a new platform: Internet-based Podcast and Videocast (enduring) activities – accessible on campus and off. This transition allows our providers to access vital new medical information specific to Natividad’s needs, from renowned faculty anytime/anywhere.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC’s Finance Committee and by its Board of Trustees on February 11, 2022

FINANCING:

There are no costs associated with this amendment No. 2.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered from this agreement help ensure that Natividad offers an accredited CME program to its clinical staff. Continuing education of medical professionals is ultimately translated into effective patient care.

- ☐ Economic Development
- ☒ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Dr. Craig Walls, Chief Medical Officer, 783-2521

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:

- Medical Education Speakers Network Amendment 2
- Medical Education Speakers Network Amendment 1
- Medical Education Speakers Network Agreement

Attachments on file with the Clerk of the Board

..Title

Approve Natividad Medical Center to increase the project cost for the Pharmacy Renovation by \$705,411 for additional construction, inspection and permit fees for a total project cost of \$1,905,411.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

Approve Natividad Medical Center to increase the project cost for the Pharmacy Renovation by \$705,411 for additional construction, inspection and permit fees for a total project cost of \$1,905,411.

SUMMARY

The Pharmacy Department is located on the first floor of building 580. The department develops intravenous (IV) medications that are introduced directly into the bloodstream, bypassing the anti-infective defenses of the stomach and skin. Contaminated compounding IV medications can result in patient harm due to infections. To prevent contamination, it is necessary that medications are developed by trained staff using proper procedures in facilities designed to prevent contamination. The current IV compounding facility in the Pharmacy department will not meet new governed regulations for IV compounding. The project has updated the department to meet new laws and regulations by providing a new compounding room with a non-hazardous anteroom and a hazardous medication storage room. Construction has completed this initial scope of construction and is pending acceptance from the Board of Pharmacy and the California Department of Public Health (CDPH).

With the onset of COVID-19 resulting in supply chain delays, there is a need to expand the capacity of the Pharmacy Department. Natividad has identified the need to modify the remainder of the Pharmacy space to accommodate two new extra-large freezers, supplies for COVID-19 medications, and vaccines. Natividad would like to expand the scope of its current approved Pharmacy project to allow for these much needed changes to occur. In order to complete this renovation, the Pharmacy will be temporarily relocated to a secure adjacent hallway. This will allow the contractor to consolidate construction scope into minimal phases. Expanding the additional scope will cost \$705,411 to the approved amount of \$1,200,000 for a new total project cost of \$1,905,411.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this project as to legal form and risk provisions. The Auditor-Controller has reviewed and approved this project as to fiscal provisions.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The Pharmacy remodel will modernize and provide improved pharmaceutical need of the hospital.

☐ Economic Development
☐ Administration

☐ Health and Human Services
☒ Infrastructure
☐ Public Safety

Prepared by: Brian Griffin, Project Manager, 783.2605

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783.2553

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Ode Keil Consulting Group, Inc. Amendment No. 2

Legistar Number:

..Title

Authorize the Interim Chief Executive Officer for NMC or his designee to execute amendment No. 2 to the agreement (A-14303) with Ode Keil Consulting Group, Inc. for continuous accreditation readiness evaluation services, with a \$43,000 increase for added services for a revised total agreement amount not to exceed \$183,000, with no change to the Agreement term (May 14, 2019 through April 30, 2023).

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Interim Chief Executive Officer for NMC or his designee to execute amendment No. 2 to the agreement (A-14303) with Ode Keil Consulting Group, Inc. for continuous accreditation readiness evaluation services, with a \$43,000 increase for added services for a revised total agreement amount not to exceed \$183,000, with no change to the Agreement term (May 14, 2019 through April 30, 2023).

SUMMARY/DISCUSSION:

The Ode Keil Consulting Group assists Natividad with Joint Commission and Centers for Medicare & Medicaid Services (CMS) compliance. They provide reviews and mock surveys to ensure Natividad is prepared for the Joint Commission survey which is critical for Natividad to maintain its accreditation. Documentation reviews and staff education are part of the services Natividad receives.

Changes are driven by CMS and by Joint Commission initiatives focused on improving quality and patient safety. This year it is anticipated that there will be several new or revised survey activities. Ode Keil Consulting is assisting Natividad with preparedness for what is to come.

The requested amendment renews the agreement which expires on April 30, 2023 after which time no services have been rendered.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 2 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No.2 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on February 11, 2022.

FINANCING:

The cost for this amendment No. 2 is \$43,000, of which \$40,000 shall be included in the Fiscal Year 2022-23 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

CMS and Joint Commission accreditation is a top priority for the hospital to maintain. This agreement assists Natividad with ensuring continued accreditation while at the same time maintaining the highest possible standards for patient safety and care.

☐ Economic Development
☒ Administration
☒ Health and Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Felipe Enriquez, Director of Engineering & Safety, 783-2614
Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:
Ode Keil Consulting Group, Inc. Amendment 2
Ode Keil Consulting Group, Inc. Renewal & Amendment 1
Ode Keil Consulting Group, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Agiliti Surgical, Inc. Amendment No. 2

Legistar Number: _____

..Title

a. Authorize the Interim Chief Executive Officer for NMC or his designee to execute amendment No. 2 to the agreement (A- 13418) with Agiliti Surgical, Inc. (Formerly UHS Surgical Services, Inc.) for the provision of lithotripsy, cryotherapy, and laser guided imagery services, adding \$110,000 to the total agreement amount for a revised total Agreement amount of \$380,000, with no changes to the Agreement term (January 1, 2017 through December 31, 2022) and no changes to the scope of work.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Interim Chief Executive Officer for NMC or his designee to execute amendment No. 2 to the agreement (A- 13418) with Agiliti Surgical, Inc. (Formerly UHS Surgical Services, Inc.) for the provision of lithotripsy, cryotherapy, and laser guided imagery services, adding \$110,000 to the total agreement amount for a revised total Agreement amount of \$380,000, with no changes to the Agreement term (January 1, 2017 through December 31, 2022) and no changes to the scope of work.

SUMMARY/DISCUSSION:

Extracorporeal shock wave lithotripsy (ESWL) involves the administration of a series of shock waves generated by a machine called a lithotripter. By x-ray, the shockwaves focus on the kidney stone, traveling into the body through skin and tissue, reaching the stone where it is then broken into small fragments. Agiliti Surgical Inc. provides the following services extracorporeal shock wave lithotripsy (ESWL), Cryotherapy and Laser Imagery at Natividad Medical Center (NMC)

The equipment and services provided by Agiliti has aided Natividad's surgical and IR staff tremendously in performing complex kidney stone renal mass procedures. This amendment is to add funds to the agreement to cover current costs and includes enough additional which is projected to last through expiration of the agreement

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. This amendment No. 2 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on February 11, 2022.

FINANCING:

The cost for this amendment No. 1 is \$110,000 of which \$40,000 is included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Supporting Agiliti Surgical Inc. facilitates improved surgical management for patients with kidney stone disease and patients with renal cancer. The primary advantage of utilizing Agiliti is that ESWL is completely a non-invasive approach to removing kidney stones and Cryoablation is a non-surgical approach to reducing renal masses

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Wally Sayles, Interim Director for Surgical Services, 772-7771
Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:

Agiliti Surgical, Inc. (Formerly UHS Surgical Services, LLC.) Amendment 2
Agiliti Surgical, Inc. (Formerly UHS Surgical Services, LLC.) Amendment 1
UHS Surgical Services, Inc. Agreement

Attachments on file with the Clerk of the Board

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the Agreement (A-13817) with CALSTAR Air Medical Services LLC, for patient transfer coordination and facilitation services, to extend the term of the Agreement for one additional year (February 28, 2022 through February 27, 2023) for a revised full Agreement term of December 15, 2014 through February 27, 2023, and to add \$275,000 for a revised total agreement amount not to exceed \$835,000.

..Report**RECOMMENDATION:****It is recommended the Board of Supervisors:**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the Agreement (A-13817) with CALSTAR Air Medical Services LLC, for patient transfer coordination and facilitation services, to extend the term of the Agreement for one additional year (February 28, 2022 through February 27, 2023) for a revised full Agreement term of December 15, 2014 through February 27, 2023, and to add \$275,000 for a revised total agreement amount not to exceed \$835,000.

SUMMARY/DISCUSSION:

The CALSTAR Air Medical Services, LLC ("CALSTAR") patient transfer coordination and facilitation services involves coordinating and recording all incoming and outgoing emergency requests for patient consult or transfer. These requests are typically initiated by physicians in circumstances where patients need transfer to the appropriate level of care (either into or out of NMC). When a treating physician deems that there is a medical necessity for a patient to receive care not available at the sending facility, then that patient is transferred to a higher level of care.

This service is crucial for Natividad as it provides a single point of contact (telephone exchange) for both physicians calling into NMC to transfer a patient to us as well as NMC physicians calling out to find an appropriate destination that has the staffing and expertise to receive a patient who needs a service that NMC cannot provide. The coordination and recording of multiple calls that need to occur in rapid fashion to save life and limb is a specialized and technical medical service.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 4 as to legal form and risk provisions, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on February 11, 2022.

FINANCING:

The cost for this amendment No. 4 is \$275,000, of which \$150,000 is included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The CALSTAR transfer service provides all incoming and outgoing requests for patient consult or transfer; place patients with an admitting physician and consulting physician; verify bed availability; and coordinate transport. The service adheres to the physician's declaration of medical necessity to ensure proper levels of care and patient placement are met, whether inbound to NMC or outbound to an appropriate receiving facility.

☐ Economic Development
☐ Administration
☒ Health and Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Craig Walls, Chief Medical Officer, 783-2521
Julie Ramirez, Trauma Program Manager, 772-7350
Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:
CALSTAR Air Medical Services Amendment No. 4
CALSTAR Air Medical Services Renewal & Amendment No. 3
CALSTAR Air Medical Services Renewal & Amendment No. 2
CALSTAR Air Medical Services Amendment No. 1
CALSTAR Air Medical Services Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

F1 Technical Solutions Inc Agreement

Legistar Number: _____

..Title

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with F1 Technical Solutions, Inc. for temporary and permanent placement services at NMC for an amount not to exceed \$650,000 with an agreement term March 15, 2022 through March 14, 2024.
- b. Authorize the Interim Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$65,000) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with F1 Technical Solutions, Inc. for temporary and permanent placement services at NMC for an amount not to exceed \$650,000 with an agreement term March 15, 2022 through March 14, 2024.
- b. Authorize the Interim Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$65,000) of the original cost of the agreement.

SUMMARY/DISCUSSION:

F1 Technical Solutions Inc. (F1) is a woman owned and operated business, certified as a Diverse Supplier. They offer a variety of consulting, staffing, managed IT solutions, and administrative services. This agreement is specifically for temporary and permanent placement services for Natividad.

Natividad utilizes temporary staffing agencies to staff hard to fill positions in order to meet the hospitals staffing needs to ensure high quality patient care. F1 is able to provide Natividad with clinical, IT, HR and finance staff.

Over the past two years, the need for additional staff has increased due to the COVID-19 pandemic, which increased Natividad's daily census significantly resulting in a consistent need for additional staff.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on February 11, 2022.

FINANCING:

The cost for this agreement is \$650,000 of which \$110,000 is included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement greatly improves the responsiveness to critical staffing needs at NMC. This agreement ensures that requests for clinical staff and other necessary support positions at NMC are met in a timely manner. This enables NMC to provide high quality patient care thereby improving the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Daniel Leon, Chief Financial Officer, 783-2551

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:

F1 Technical Solutions Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Pacific Coast Neurosurgical Institute, Inc. Agreement

..Title

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Peyman R. Tabrizi, M.D., Incorporated, dba Pacific Coast Neurosurgical Institute, Inc. to provide neurosurgery services at Natividad for an amount not to exceed \$6,000,000 for the period April 1, 2022 to March 31, 2025; and
- b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$600,000) of the original contract amount.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Peyman R. Tabrizi, M.D., Incorporated, dba Pacific Coast Neurosurgical Institute, Inc. to provide neurosurgery services at Natividad for an amount not to exceed \$6,000,000 for the period April 1, 2022 to March 31, 2025; and
- b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$600,000) of the original contract amount.

SUMMARY/DISCUSSION:

Natividad received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons, Resources for Optimal Care of the Injured Patient, requires neurosurgical care to be promptly available for the acute care of the brain injured and spinal cord injured patient and neurosurgeons be able to respond for an in-person evaluation within 30 minutes for Level II Trauma Centers. In order to provide this level of 24/7 care, it is necessary to develop and sustain a core team of quality neurosurgeons to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit and Specialty Clinic.

Natividad would like to enter into this agreement with Pacific Coast Neurosurgical Institute, Inc., for which board certified neurosurgeons will provide neurosurgical services as part of the comprehensive trauma services required for Level II Trauma Centers. The group will provide dedicated primary and backup call coverage in the emergency department, inpatient and outpatient services, procedures in the operating room, as well a medical director for oversight and management of the neurosurgery services. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The total cost of this Agreement is \$6,000,000. \$2,000,000 is included in the Fiscal Year 2021/2022 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement are required for a Level II Trauma Center and provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506
Approved by: Dr. Charles Harris, Interim Chief Executive Officer, 783.2553

Attachments:
Agreement

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Carefusion Customer Order 1000173346 and Amendment No. 2 to Master Agreement for Pyxis Rentals

Legistar Number: _____

..Title

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Customer Order 1000173346 with Carefusion Solutions, LLC for a refreshed fleet of rented Pyxis medstations at NMC for an amount not to exceed \$2,100,000 with a lease term of sixty (60) months after full implementation.
- b. Authorize the Interim Chief Executive Officer for NMC or his designee to execute amendment No. 2 to the master agreement (A-12934) with Carefusion Solutions, LLC for rentals of Pyxis supply and pharmaceutical stations at NMC which includes updated terms and conditions associated with software support, at no additional cost.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- c. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Customer Order 1000173346 with Carefusion Solutions, LLC for a refreshed fleet of rented Pyxis medstations at NMC for an amount not to exceed \$2,100,000 with a lease term of sixty (60) months after full implementation.
- d. Authorize the Interim Chief Executive Officer for NMC or his designee to execute amendment No. 2 to the master agreement (A-12934) with Carefusion Solutions, LLC for rentals of Pyxis supply and pharmaceutical stations at NMC which includes updated terms and conditions associated with software support, at no additional cost.

SUMMARY/DISCUSSION:

On September 15, 2015 the Monterey County Board of Supervisors approved a Master Agreement with CareFusion Solutions, LLC (Carefusion) associated with the leasing of automated supply dispensing machines for both medical supplies and medications. These supply stations are known as Pyxis stations and Pyxis med-stations, and they enable NMC to ensure that medical supplies are available to immediately dispense medical supplies and medications as needed. The dispensing machines also ensure the capturing and recording of revenues for supplies used by the patients and assist in managing the inventory of supplies. They are an integral part of regulatory compliance. The machines are located throughout patient floors and physicians clinics.

The Customer Order included today is for a refreshed fleet of Pyxis med-stations. The previous fleet included a 60 month lease which has now expired. Due to the advancing age of the current med-stations hardware the existing units are likely more prone to breakdown. Refreshed hardware will ensure reliable access to emergency medications, minimize workflow interruption, as well as secure access to future software upgrades. This customer order is associated with some modifications to the support terms that were stated within the original Master Agreement, all of which are identified in amendment No. 2.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this Customer Order and associated

amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The customer order and associated amendment No. 2 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on February 11, 2022.

FINANCING:

The cost for Customer Order 1000173346 is \$2,100,000, of which \$65,000 is included in the Fiscal Year 2021-22 Adopted Budget. The Amendment No. 2 has no direct cost. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The Pyxis stations throughout the hospital provide clinical staff with the necessary supplies and medications necessary to provide optimum patient care in an efficient manner.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jason Warren, Pharmacy Director, 772-7720

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:

Carefusion Amendment 2
Customer Order 1000173346
Carefusion Amendment 1
Carefusion Master Agreement for Pyxis Rentals

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Net Health Systems Amendment No. 7

Legistar Number:

..Title

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 7 to the agreement (A-13298) with Net Health Systems, Inc. to renew the licensing retroactive from January 31, 2022 through June 30, 2024 for ReDoc xfit Software, ReDoc Physical Therapy Home Exercise Program module, Outcomes Management System module, and AgilityEH , with no change to the full agreement term of August 31, 2016 through June 30, 2024, and adding an additional \$207,515 for a revised total Agreement amount of \$554,944.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 7 to the agreement (A-13298) with Net Health Systems, Inc. to renew the licensing retroactive from January 31, 2022 through June 30, 2024 for ReDoc xfit Software, ReDoc Physical Therapy Home Exercise Program module, Outcomes Management System module, and AgilityEH , with no change to the full agreement term of August 31, 2016 through June 30, 2024, and adding an additional \$207,515 for a revised total Agreement amount of \$554,944.

SUMMARY/DISCUSSION:

NMC desires to extend the term for use of Net Health Systems, Inc.'s rehabilitation documentation software (ReDoc). NMC's outpatient Physical Therapy, Occupational Therapy and Speech Therapy Departments currently uses the ReDoc software in conjunction with the hospital's Meditech system for scheduling and billing. ReDoc was implemented this past year to replace the paper charting system that the Physical Therapy department was using. Meditech does not offer an outpatient solution for Therapy medical record documentation. Net Health is a nationally recognized company that provides rehabilitation documentation software solutions to more than 500 outpatient therapy sites and is considered an industry leader for outpatient therapy online documentation.

Net Health's enterprise solution provides therapists and therapy teams the tools they need to operate efficiently, stay compliant, and enhance patient care and outcomes. Outpatient Therapy is strictly regulated by regulatory agencies, and the ReDoc software keeps current with changes in regulations and billing requirements. Patient care is also enhanced by using ReDoc, as the software allows the therapist to generate comprehensive reports that convey medical necessity and functional outcomes to send to the patient's provider. Additional benefits of using ReDoc, is the software's ability to alert the therapist to any billing or coding errors and provides reminders for critical events, such as progress reports, re-certifications, and re-authorizations, all while tracking Medicare Cap limits. The ReDoc software also provides appointment scheduling, patient reminders, robust analytics, billing, and management reports. ReDoc also provides point-of-care alerts to the therapist related to therapy caps, re-authorization requirements, and other critical events during the patient's therapy.

Natividad also utilizes the ReDoc Home Exercise Program and Focus on Therapeutic Outcomes (FOTO) modules. The Home Exercise Program module improves patient engagement with easy online personalized home exercise plans. FOTO is a predictive analytics outcomes management system that captures and reports nationally benchmarked, risk-adjusted comparisons based on data collected from more than 7 million completed patient episodes. FOTO's patient-reported outcomes

compare treatment effectiveness, efficiency and satisfaction in real time to improve patient care and facilitate clinician growth.

In addition, Natividad utilizes Net Health's AgilityEH software package for the purpose of recording and tracking services that are provided to employees by the Employee Health Department. This software allows Natividad to better monitor and report services rendered, such as TB Screening, Respiratory Fit Testing, Exposure Management and Vaccination Administration in order to meet regulatory requirements for employee health services.

Natividad has purchased three tool sets from Net Health: ReDoc Outpatient, ReDoc Inpatient, and Agility. ReDoc Inpatient currently has a termination date of June 30, 2024. This amendment extends the licensing for ReDoc Outpatient and Agility to be coterminous with ReDoc Inpatient.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 7 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 7 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on February 11, 2022.

FINANCING:

The cost for this amendment No.7 is \$207,515, of which \$83,006 is included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for a software system which improves data processing at NMC. The use of this system directly contributes to a more efficient and effective use of resources within the organization.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Raquel Mojica, IT Operations Manager, 783-2812

Approved by: Charles R. Harris, MD, Interim Chief Executive Officer, 783-2504

Attachments:

Net Health Systems, Inc. Amendment No. 7
Net Health Systems, Inc. Amendment No. 6
Net Health Systems, Inc. Amendment No. 5
Net Health Systems, Inc. Amendment No. 4
Net Health Systems, Inc. Amendment No. 3
Net Health Systems, Inc. Renewal and Amendment No. 2
Net Health Systems, Inc. Amendment No. 1
Net Health Systems, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Renovo Solutions LLC, Amendment No. 3

Legistar Number:

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement with Renovo Solutions LLC (A-14229) per Request for Proposals (RFP) 9600-70 for preventative maintenance plus repairs on biomedical equipment, increasing the total agreement amount by an additional \$2,404,085 for a revised total agreement amount not to exceed \$5,677,369, and extending the term of the Agreement for an additional two (2) year period with a revised term of March 1, 2019 through February 28, 2024.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement with Renovo Solutions LLC (A-14229) per Request for Proposals (RFP) 9600-70 for preventative maintenance plus repairs on biomedical equipment, increasing the total agreement amount by an additional \$2,404,085 for a revised total agreement amount not to exceed \$5,677,369, and extending the term of the Agreement for an additional two (2) year period with a revised term of March 1, 2019 through February 28, 2024.

SUMMARY/DISCUSSION:

In 2018 Natividad issued a Request for Proposals (RFP) #9600-70 for preventative maintenance plus repairs on biomedical equipment at the hospital. Four bids were received and after a detailed analysis and selection process Renovo Solutions was awarded the agreement which the Board of Supervisors approved on February 12, 2019. A flat fee structure was set based on inventory levels at the time the RFP was released.

The Board approved Amendment No. 1 to this Agreement in June of 2020 at which time diagnostic imaging (DI) equipment was added to the service contract with Renovo for maintenance and repair in addition to the biomedical equipment, with an associated \$752,284 increase associated with an inventory true-up and newly added DI services, plus unplanned services billed as time & materials. The Board also approved Amendment No. 2 in which an increase of \$921,000 was approved solely to cover unplanned services billed as time and materials which accumulated due to increased service needs associated with Covid, an increase in equipment inventory, and equipment falling off warranty.

Natividad negotiated a new pricing structure with Renovo so as to minimize unplanned costs that are billed as time and materials. The inventory was updated and most of the inventory is now moving to full coverage status. This in and of itself reduces time and materials costs for equipment that may have had minimal coverage previous (such as maintenance only, but not repair). Natividad also requested that Renovo assume some level of risk by agreeing to cover the first \$25,000 of time and materials costs that accumulate annually. By adjusting the inventory service levels to full coverage, and with the first \$25,000 of time and materials costs annually covered by Renovo, Natividad believes there will be a significant reduction in the amount of unplanned costs billed as time and materials.

At this time Natividad is requesting approval to accept the new pricing structure and also to extend the term of the Agreement for an additional two (2) year period.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 3 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on February 11, 2022.

FINANCING:

The cost for this amendment is \$3,627,540, of which \$393,544 is included in the Fiscal Year 2021-22 Adopted Budget. Future costs will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This request ensures that NMC's biomedical equipment is properly maintained for compliance and safety purposes which contributes to the improved health and wellness for patients.

- ☐ Economic Development
- ☒ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Andrea Rosenberg, Hospital Assistant Administrator, 783-2562
Approved by: Dr. Charles Harris, Interim Chief Executive Officer, 783-2553

Attachments:

Renovo Solutions LLC Amendment No. 3
Renovo Solutions LLC Amendment No. 2
Renovo Solutions LLC Amendment No. 1
Renovo Solutions Agreement (awarded per RFP 9600-70)

Attachments on file with the Clerk of the Board

FINANCIAL STATEMENTS

DECEMBER 31, 2021

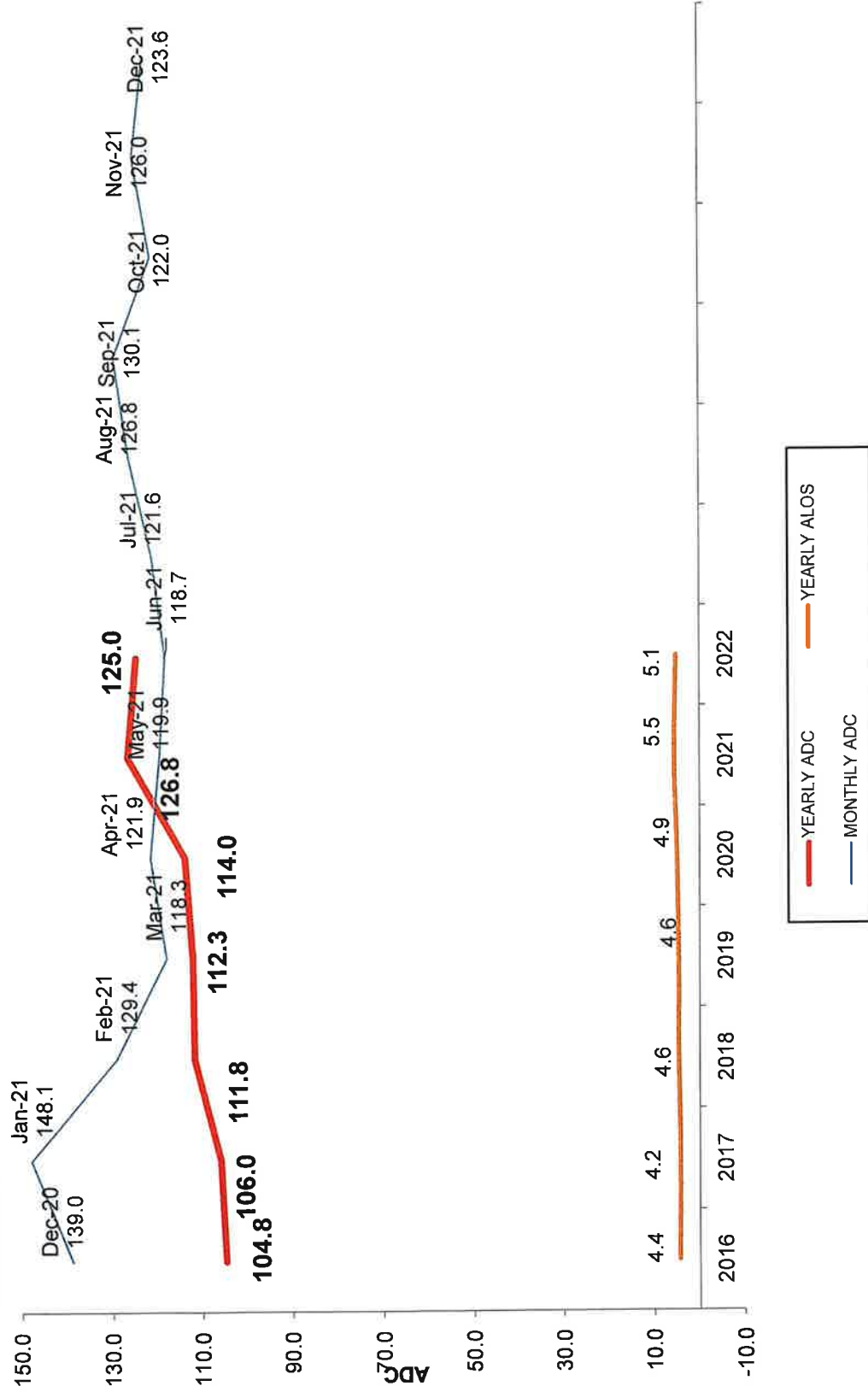
FINAL

FINANCIAL STATEMENTS

DECEMBER 31, 2021

I N D E X

<u>PAGE #</u>	<u>D E S C R I P T I O N</u>
1	TOTAL ADC TREND GRAPH - 2016-2022
2	STATISTICAL REPORT
4	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS TO BUDGET
5	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS PER APD
6	BALANCE SHEET
7	SCHEDULE OF STATE / COUNTY RECEIVABLES
8	STATEMENT OF CASH FLOWS
9	RECONCILIATION OF GOVERNMENT FUNDING
10	CASH FLOW PERFORMANCE F/Y 21-22 ACTUAL TO BUDGET
11	CASH SCHEDULE FOR F/Y 21-22



**NATIVIDAD
STATISTICAL REPORT
DECEMBER 31, 2021**

Month-To-Date					Year-To-Date					
10-21	11-21	12-21	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS	CY/PY				
1	217	259	312	222	NICU	15	1,318	1,444	1,198	20.53%
2	1,671	1,592	1,609	1,586	Med/Surg	57	9,414	10,247	11,190	-8.43%
3	313	271	352	200	ICU	10	1,188	1,661	1,869	-11.13%
4	76	129	77	63	Peds	12	374	449	187	140.11%
5	709	660	734	710	Acute Rehab	28	4,214	4,444	4,284	3.73%
6	299	394	324	281	OB/Gyn	27	1,668	1,970	1,710	15.20%
7	3,285	3,305	3,408	3,062	TOTAL ACUTE	149	18,176	20,215	20,438	-1.09%
8	498	474	425	471	Psychiatric	19	2,796	2,782	3,020	-7.88%
9	3,783	3,779	3,833	3,533	TOTAL DAYS	168	20,972	22,997	23,458	-1.97%
10	282	310	299	286	Nursery	18	1,696	1,774	1,726	2.78%
AVERAGE DAILY CENSUS										
11	83.1	88.2	86.3	75.9	Acute	121	75.9	85.7	87.8	-2.39%
12	22.9	22.0	23.7	22.9	Acute Rehab	28	22.9	24.2	23.3	3.86%
13	16.1	15.8	13.7	15.2	Psychiatric	19	15.2	15.1	16.4	-7.93%
14	122.0	126.0	123.6	114.0	TOTAL	168	114.0	125.0	127.5	-1.96%
15	9.1	10.3	9.6	9.2	Nursery	18	9.2	9.6	9.4	2.13%
PERCENTAGE OF OCCUPANCY										
16	68.7%	72.9%	71.3%	62.7%	Acute		62.7%	70.8%	72.6%	-2.4%
17	81.8%	78.6%	84.6%	81.8%	Acute Rehab		81.8%	86.4%	97.1%	-11.0%
18	84.7%	83.2%	72.1%	80.0%	Psychiatric		80.0%	79.5%	86.3%	-7.9%
19	72.6%	75.0%	73.6%	67.9%	TOTAL		67.9%	74.4%	77.7%	-4.3%
20	50.6%	57.2%	53.3%	51.1%	Nursery		51.1%	53.3%	52.2%	2.1%
ADMISSIONS										
21	631	670	643	621	Acute		3,685	3,904	3,567	9.45%
22	42	51	61	56	Acute Rehab		332	315	324	-2.78%
23	47	40	40	62	Psychiatric		368	261	291	-10.31%
24	720	761	744	739	TOTAL		4,385	4,480	4,182	7.13%
25	156	185	188	172	Nursery		1,020	1,072	1,051	2.00%
26	179	202	200	182	Deliveries		1,080	1,144	1,073	6.62%
DISCHARGES										
27	634	631	642	632	Acute		3,752	3,805	3,464	9.84%
28	48	51	61	62	Acute Rehab		368	325	325	0.00%
29	44	40	46	56	Psychiatric		332	270	290	-6.90%
30	726	722	749	750	TOTAL		4,452	4,400	4,079	7.87%
31	161	173	159	153	Nursery		910	985	962	2.39%
AVERAGE LENGTH OF STAY										
32	5.3	5.0	5.2	4.8	Acute(Hospital wide no babies)		4.8	5.1	5.6	-8.93%
33	16.9	12.9	12.0	12.7	Acute Rehab		12.7	14.1	13.2	6.82%
34	2.4	3.0	2.3	2.8	OB/Gyn		2.8	2.6	2.5	4.00%
35	10.6	11.9	10.6	7.6	Psychiatric		7.6	10.7	10.4	2.88%
36	1.8	1.7	1.6	1.7	Nursery		1.7	1.7	1.6	6.25%
OUTPATIENT VISITS										
37	4,556	4,220	4,023	4,599	Emergency Room		27,296	26,773	21,003	27.47%
38	532	560	555	577	ER Admits		3,424	3,313	3,136	5.64%
39	73.9%	73.6%	74.6%	78.1%	ER Admits as a % of Admissions		78.1%	74.0%	75.0%	-1.38%
40	6,004	5,712	5,571	6,193	Clinic Visits		36,758	35,317	31,517	12.06%
ANCILLARY PROCEDURES BILLED										
41	53,923	50,224	52,026	48,912	Lab Tests		290,316	321,257	311,738	3.05%
42	3,904	3,494	3,302	3,045	Radiology Procedures		18,072	22,105	19,490	13.42%
43	191	157	222	204	MRI Procedures		1,210	1,201	1,178	1.95%
44	123	121	116	150	Nuclear Med Procedures		890	674	477	41.30%
45	1,260	1,361	1,268	1,134	Ultrasound Procedures		6,732	7,634	6,684	14.21%
46	2,007	1,640	1,713	1,808	CT Scans		10,732	11,257	10,164	10.75%
47	364	346	356	346	Surgeries		2,076	2,212	2,176	1.65%
48	7.85	7.76	7.81	7.87	FTE'S PER AOB		7.87	7.64	8.10	-5.68%
49	1,395.3	1,372.8	1,339.1	1,293.9	TOTAL PAID FTE'S		1,293.9	1,355.8	1,385.0	-2.11%
50	5,511	5,306	5,315	5,095	ADJUSTED PATIENT DAYS		30,244	32,636	31,371	4.03%

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2022

	JUL-21	AUG-21	SEP-21	OCT-21	NOV-21	DEC-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	YTD
REVENUE													
Patient Revenue:													
1 Inpatient	\$ 76,889,231	\$ 76,760,079	\$ 78,970,069	\$ 76,892,666	\$ 72,803,283	\$ 75,655,929	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 457,971,257
2 Outpatient	2,501,994	3,571,745	2,969,087	3,273,870	4,023,303	3,082,529	-	-	-	-	-	-	19,408,528
3 Total Patient Revenue	32,818,280	35,889,935	33,282,272	38,626,402	31,043,193	30,438,082	-	-	-	-	-	-	200,089,145
4 Deductions from revenue	112,209,485	116,221,760	115,221,428	116,792,938	107,859,779	109,157,540	-	-	-	-	-	-	677,478,930
5 Contractual Deductions	81,597,660	85,314,572	84,910,889	87,630,866	82,220,937	83,183,303	-	-	-	-	-	-	504,898,227
6 Bad Debt	6,348,305	5,288,901	5,629,677	3,470,590	1,719,409	2,789,145	-	-	-	-	-	-	25,246,027
7 Unable to Pay	239,324	392,297	375,729	232,691	323,431	276,477	-	-	-	-	-	-	1,839,949
8 Total Contractual Discounts	88,185,289	90,995,770	90,916,295	91,334,147	84,263,777	86,228,925	-	-	-	-	-	-	531,924,203
9 Net Patient Revenue	24,024,196	25,231,990	24,305,133	25,456,791	23,606,002	22,928,615	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	145,554,727
10 As a percent of Gross Revenue	21.41%	21.71%	21.09%	21.80%	21.88%	21.01%	-	-	-	-	-	-	21.48%
11 Total Government Funding	5,241,987	5,559,105	5,241,987	5,450,705	6,760,201	7,000,688	-	-	-	-	-	-	35,254,683
Other Operating Revenue:													
12 Rent Income	117,884	121,147	119,521	119,519	119,633	119,632	-	-	-	-	-	-	717,336
13 Interest Income	251,951	251,951	251,951	(149,922)	50,037	150,000	-	-	-	-	-	-	805,968
14 NMIF Contribution	60,000	60,000	60,000	60,000	60,000	60,000	-	-	-	-	-	-	360,000
15 Other Income	294,618	312,602	321,605	432,232	431,515	466,969	-	-	-	-	-	-	2,239,541
16 Total Other Operating Revenue	724,453	745,700	753,077	461,829	861,185	796,601	-	-	-	-	-	-	4,142,845
17 TOTAL REVENUE	29,990,636	31,536,795	30,300,197	31,371,325	31,027,388	30,725,914	-	-	-	-	-	-	184,952,255
EXPENSE													
Salaries, Wages & Benefits:													
18 Salaries	18,165,713	16,887,897	16,631,730	16,973,444	16,221,003	16,665,020	-	-	-	-	-	-	99,544,807
19 Registry	963,851	595,103	1,270,743	966,970	1,597,814	1,108,107	-	-	-	-	-	-	6,522,388
20 Phys/Residents SWB & Contract Fees	4,176,569	4,655,658	3,665,230	3,796,166	3,923,523	4,209,652	-	-	-	-	-	-	24,426,798
21 Purchased Services	3,238,042	3,076,178	3,165,590	3,524,173	3,693,543	3,166,947	-	-	-	-	-	-	19,864,473
22 Supplies	2,876,091	3,060,028	2,871,177	2,893,042	2,950,631	2,976,712	-	-	-	-	-	-	17,627,661
23 Insurance	352,984	352,984	352,984	352,984	352,984	352,984	-	-	-	-	-	-	2,117,906
24 Utilities and Telephone	316,633	516,886	442,884	421,872	366,015	365,823	-	-	-	-	-	-	2,430,113
25 Interest Expense	68,997	68,997	68,997	53,820	53,821	53,821	-	-	-	-	-	-	368,452
26 Depreciation & Amortization	992,314	950,754	997,548	990,817	989,221	1,006,978	-	-	-	-	-	-	5,967,632
27 Other Operating Expense	433,788	437,157	542,867	580,164	685,597	539,723	-	-	-	-	-	-	3,217,296
28 TOTAL EXPENSE	29,562,982	30,641,643	30,009,749	30,573,452	30,833,952	30,445,768	-	-	-	-	-	-	182,087,546
29 NET INCOME(LOSS)	407,654	895,152	290,448	797,873	193,436	280,146	-	-	-	-	-	-	2,864,709
Normalization for Extraordinary Items													
30 Provider Relief Fund	-	-	-	-	(1,291,951)	(1,408,710)	-	-	-	-	-	-	(2,700,661)
31 American Rescue Plan (ARPA) Rural Fund	-	-	-	-	(226,263)	(226,263)	-	-	-	-	-	-	(452,526)
32 Families First C-19 Response	-	(317,118)	-	(208,718)	-	(123,738)	-	-	-	-	-	-	(649,574)
33 Total Extraordinary Items	-	(317,118)	-	(208,718)	(1,518,214)	(1,758,711)	-	-	-	-	-	-	(3,802,761)
34 NET INCOME BEFORE Extraordinary Items	\$ 407,654	\$ 578,034	\$ 290,448	\$ 589,155	\$ (1,324,776)	\$ (1,478,565)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (936,052)
CAPITAL CONTRIBUTIONS													
35 County Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
36 CHANGE IN NET ASSETS	\$ 407,654	\$ 895,152	\$ 290,448	\$ 797,873	\$ 193,436	\$ 280,146	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,864,709

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS
AS OF DECEMBER 31, 2021

	CURRENT MONTH				YEAR -TO -DATE			
	Actual	Budget	Variance fav. (unfav)		Actual	Budget	Variance fav. (unfav)	
			\$ VAR.	% VAR			\$ VAR.	% VAR
R E V E N U E								
Patient Revenue:								
1	\$	75,655,929	\$	71,371,577	\$	423,624,856	\$	34,346,401
2		3,062,529		2,131,400		12,650,864		6,757,664
3		30,439,082		32,494,963		192,873,316		7,225,829
4		109,157,540		105,997,940		629,149,036		48,329,894
5		83,163,303		79,917,776		474,350,670		(30,487,557)
6		2,789,145		3,328,874		19,758,478		(5,487,549)
7		276,477		491,984		2,920,162		1,080,213
8		86,228,925		83,738,634		497,029,310		(34,894,893)
9		22,928,615		22,259,306		132,119,726		13,435,001
10		21.01%		21.00%	21.48%	21.00%		
11		7,000,698		5,231,876		31,391,256		3,863,427
12		119,632		117,833		706,998		10,338
13		150,000		251,951		1,511,706		(705,738)
14		60,000		60,000		360,000		0
15		466,969		346,001		2,076,006		183,535
16		796,601		775,785		4,654,710		(511,865)
17		30,725,914		28,266,967		168,165,692		16,786,563
18		16,665,020		16,332,026		97,260,142		(2,284,656)
19		1,108,107		143,755		853,256		(5,669,132)
20		4,209,662		3,475,992		20,745,766		(3,681,041)
21		3,166,947		3,111,445		18,524,854		(1,339,619)
22		2,976,712		2,245,777		13,329,756		(4,297,925)
23		352,985		365,010		2,190,060		72,154
24		365,823		293,803		1,743,862		(686,251)
25		53,821		58,719		348,528		(19,924)
26		1,006,978		1,031,222		6,120,798		153,166
27		539,723		524,163		3,111,152		(106,144)
28		30,445,768		27,581,912		164,228,174		(17,859,372)
29		280,146		685,055		3,937,518		(1,072,809)
30								
31		-		-		-		-
32		-		-		-		-
33		-		-		-		-
34	\$	280,146	\$	685,055	\$	3,937,518	\$	(1,072,809)

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY
AS OF DECEMBER 31, 2021

CURRENT MONTH										YEAR -TO -DATE										
Actual					Budget		Variance fav. (unfav)			Actual			Budget		Variance fav. (unfav)					
5,315					5,096		219			32,636			30,244		2,392					
							4.3%								7.9%					
1	\$	14,234	\$	14,006	\$	228		1.6			\$	14,007	\$	26		0.2%	\$	15,142		
2		576		418		158		37.8			595		418		176		42.2	450		
3		5,727		6,377		(650)		(10.2)			6,131		6,377		(246)		(3.9)	5,321		
4		20,537		20,801		(264)		(1.3)			20,758		20,802		(44)		(0.2)	20,913		
Patient Revenue:																				
5		15,646		15,663		36		0.2			15,469		15,684		216		1.4	15,630		
6		525		653		128		19.7			774		653		(120)		(18.4)	658		
7		52		97		45		46.1			56		97		40		41.6	32		
8		16,223		16,433		209		1.3			16,298		16,434		136		0.8	16,320		
9		4,314		4,368		(54)		(1.2)			4,460		4,368		91		2.1	4,593		
10		21,01%		21,00%							21.48%		21.00%					21.96%		
11		1,317		1,027		290		28.3			1,080		1,038		42		4.1	1,147		
Total Government Funding																				
Other Operating Revenue:																				
12		23		23		(1)		(2.7)			22		23		(1)		(6.0)	22		
13		28		49		(21)		(42.9)			25		50		(25)		(50.6)	47		
14		11		12		(0)		(4.1)			11		12		(1)		(7.3)	12		
15		88		68		20		29.4			69		69		1		0.9	67		
16		150		152		(2)		(1.6)			127		154		(27)		(17.5)	148		
17		5,781		5,547		234		4.2			5,667		5,560		107		1.9	5,888		
TOTAL REVENUE																				
EXPENSE																				
18		3,135		3,205		70		2.2			3,050		3,216		166		5.2	3,057		
19		208		28		(180)		(639.0)			200		28		(172)		(608.4)	259		
20		792		682		(110)		(16.1)			748		686		(63)		(9.1)	654		
21		596		611		15		2.4			609		613		4		0.6	627		
22		560		441		(119)		(27.1)			540		441		(99)		(22.5)	555		
23		66		72		5		7.3			65		72		8		10.4	61		
24		69		58		(11)		(19.4)			74		58		(17)		(29.1)	72		
25		10		12		1		12.1			11		12		0		2.0	7		
26		189		202		13		6.4			183		202		20		9.6	185		
27		102		103		1		1.3			99		103		4		4.2	123		
28		5,728		5,413		(316)		(5.8)			5,579		5,430		(149)		(2.7)	5,601		
29		53		134		(82)		(60.8)			88		130		(42)		(32.6)	287		
NET INCOME(LOSS)																				
CAPITAL CONTRIBUTIONS																				
31		-		-		-		-			-		-		-		-	-		
32		-		-		-		-			-		-		-		-	-		
33		-		-		-		-			-		-		-		-	-		
County Contribution																				
34	\$	53	\$	134	\$	(82)		(61)	%	CHANGE IN NET ASSETS	\$	88	\$	130	\$	(42)	(32.6)	%	\$	287

30

31

32

33

34

35

36

37

38

39

40

41

42

43

44

45

46

47

48

49

50

51

52

53

54

55

56

57

58

59

60

61

62

63

64

65

66

67

68

69

70

71

72

73

74

75

76

77

78

79

80

81

82

83

84

85

86

87

88

89

90

91

92

93

94

95

96

97

98

99

100

101

102

103

104

105

106

107

108

109

110

111

112

113

114

115

116

117

118

119

120

121

122

123

124

125

126

127

128

129

130

131

132

133

134

135

136

137

138

139

140

141

142

143

144

145

146

147

148

149

150

151

152

153

154

155

156

157

158

159

160

161

162

163

164

165

166

167

168

169

170

171

172

173

174

175

176

177

178

179

180

181

182

183

184

185

186

187

188

189

190

191

192

193

194

195

196

197

198

199

200

201

202

203

204

205

206

207

208

209

210

211

212

213

214

215

216

217

218

219

220

221

222

223

224

225

226

227

228

229

230

231

232

233

234

235

236

237

238

239

240

241

242

243

244

245

246

247

248

249

250

251

252

253

254

255

256

257

258

259

260

261

262

263

264

265

266

267

268

269

270

271

272

273

274

275

276

277

278

279

280

281

282

283

284

285

286

287

288

289

290

291

292

293

294

295

296

297

298

299

300

301

302

303

304

305

306

307

308

309

310

311

312

313

314

315

316

317

318

319

320

321

322

323

324

325

326

327

328

329

330

331

332

333

334

335

336

337

338

339

340

341

342

343

344

345

346

347

348

349

350

351

352

353

354

355

356

357

358

359

360

361

362

363

364

365

366

367

368

369

370

371

372

373

374

375

376

377

378

379

380

381

382

383

384

385

386

387

388

389

390

391

392

393

394

395

396

397

398

399

400

401

402

403

404

405

406

407

408

409

410

411

412

413

414

415

416

417

418

419

420

421

422

423

424

425

426

427

428

429

430

431

432

433

434

435

436

437

438

439

440

441

442

443

444

445

446

447

448

449

450

451

452

453

454

455

456

457

458

459

460

461

462

463

464

465

466

467

468

469

470

471

472

473

474

475

476

477

478

479

480

481

482

483

484

485

486

487

488

489

490

491

492

493

494

495

496

497

498

499

500

501

502

503

504

505

506

507

508

509

510

511

512

513

514

515

516

517

518

519

520

521

522

523

524

525

526

527

528

529

530

531

532

533

534

535

536

537

538

539

540

541

542

543

544

545

546

547

548

549

550

551

552

553

554

555

556

557

558

559

560

561

562

563

564

565

566

567

568

569

570

571

572

573

574

575

576

577

578

579

580

581

582

583

584

585

586

587

588

589

590

591

592

593

594

595

596

597

598

599

600

601

602

603

604

605

606

607

608

609

610

611

612

613

614

615

616

617

618

619

620

621

622

623

624

625

626

627

628

629

630

631

632

633

634

635

636

637

638

639

640

641

642

643

644

645

646

647

648

649

650

651

652

653

654

655

656

657

658

659

660

661

662

663

664

665

666

667

668

669

670

671

672

673

674

675

676

677

678

679

680

681

682

683

684

685

686

687

688

689

690

691

692

693

694

695

696

697

698

699

700

701

702

703

704

705

706

707

708

709

710

711

712

713

714

715

716

717

718

719

720

721

722

723

724

725

726

727

728

729

730

731

732

733

734

735

736

737

738

739

740

741

742

743

744

745

746

747

748

749

750

751

752

753

754

755

756

757

758

759

760

761

762

763

764

765

766

767

768

769

770

771

772

773

774

775

776

777

778

779

780

781

782

783

784

785

786

787

788

789

790

791

792

793

794

795

796

797

798

799

800

801

802

803

804

805

806

807

808

809

810

811

812

813

814

815

816

817

818

819

820

821

822

823

824

825

826

827

828

829

830

831

832

833

834

835

836

837

838

839

840

841

842

843

844

845

846

847

848

849

850

851

852

853

854

855

856

857

858

859

860

861

862

863

864

865

866

867

868

869

870

871

872

873

874

875

876

877

878

879

880

881

882

883

884

885

886

887

888

889

890

891

892

893

894

895

896

897

898

899

900

901

902

903

904

905

906

907

908

909

910

911

912

913

914

915

916

917

918

919

920

921

922

923

924

925

926

927

928

929

930

931

932

933

934

935

936

937

938

939

940

941

942

943

944

945

946

947

948

949

950

951

952

953

954

955

956

957

958

959

960

961

962

963

964

965

966

967

968

969

970

971

972

973

974

975

976

977

978

979

980

981

982

983

984

985

986

987

988

989

990

991

992

993

994

995

996

997

998

999

1000

1001

1002

1003

1004

1005

1006

1007

1008

1009

1010

1011

1012

1013

1014

1015

1016

1017

1018

1019

1020

1021

1022

1023

1024

1025

1026

1027

1028

1029

1030

1031

1032

1033

1034

1035

1036

1037

1038

1039

1

AS OF DECEMBER 31, 2021

**NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 12/31/21**

BALANCE SHEET

	<u>Req. Balance</u>	<u>Accruals</u>	<u>Reclas. and Adj.</u>	<u>Payment LHPP Final Rec'n</u>	<u>GPP PRIME/CARES</u>	<u>IGT</u>	<u>Payments</u>	<u>Ending Balance</u>
Medi-Cal Waiver (DSH + SNCP)	\$ 16,562,205	6,002,766		(7,473,339)		8,736,194	(25,022,194)	(1,194,368)
Hospital Fee	-	499,999					(889,390)	(389,391)
Rate Range IGT-CCAH-	(1,161,296)	4,860,000				5,217,406		8,916,110
MCMC EPP	8,384,962	7,000,002				4,184,279	(12,569,120)	7,000,123
MCMC QIP	-	10,492,500				120,158		10,612,658
SB1732	426,268	1,399,998					(806,541)	1,019,725
AB 915	-	1,836,000						1,836,000
Medical GME	-	-				672,885	(862,134)	(189,249)
CARES ACT Funding	180,591	-	1,861,237				(3,218,815)	(1,176,987)
A/R UCSF & Touro University	-	50,000					(28,600)	21,400
A/R Office Buildings	-	748,898					(593,250)	155,646
Medical HPE	-	150,000					(222,607)	(72,607)
Interest Accrued Positive Cash	-	1,577,706					(1,125,718)	451,988
Accrued Donations	1,100,478	360,000					(414,337)	1,046,141
A/R Jail-PG&E	-	579,144					(494,166)	84,976
Health Department	69,629	829,782					(328,141)	571,270
STATE RECEIVABLES	\$ 25,562,837	\$ 36,386,793	\$ 1,861,237	\$ (7,473,339)	\$ -	\$ 18,930,922	\$ (46,575,014)	\$ 28,693,436

P & L

	<u>YTD Dec-21</u>
Medi-Cal DSH / SNCP/PHYS SPA	\$ 6,002,766
Rate Range IGT-CCAH-	4,860,000
Esperanza Care	(1,250,004)
Family First C-19 Response-FMAP Enhance-	649,574
CARES Act Funding	3,153,188
HPE	150,000
Hospital Fee	499,999
MCMC EPP	7,000,002
HD Residency Support	(250,002)
MCMC QIP	10,492,500
AB915	1,836,000
Medicare GME	710,662
SB 1732	1,399,998
GOVERNMENT FUNDING INCOME	\$ 35,254,683

NATIVIDAD

STATEMENT OF CASH FLOWS

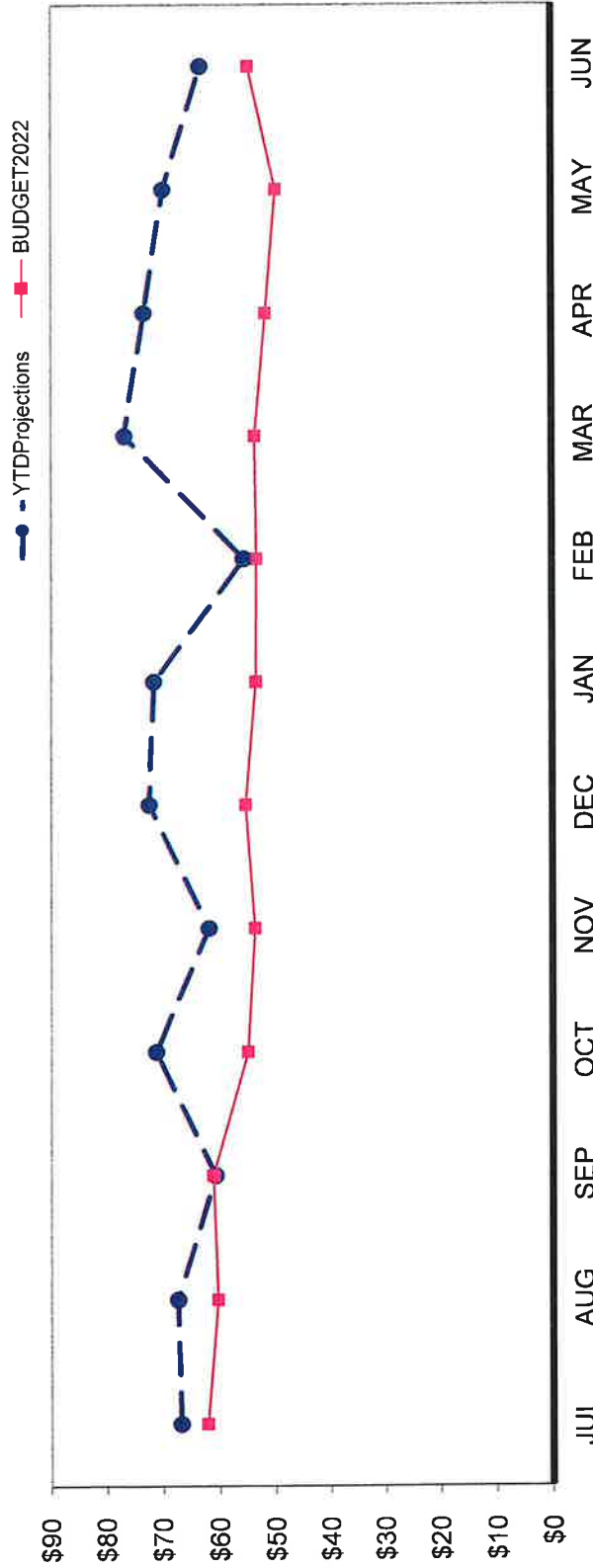
AS OF DECEMBER 31, 2021

	CURRENT MONTH	YEAR - TO - DATE
1	\$ 61,987,119	
2		
3	280,146	2,864,710
4	-	-
5	1,006,692	5,965,724
6	1,286,838	8,830,434
7		
8	1,166,864	(8,102,879)
9	4,095,450	1,291,951
10	(446,923)	(3,130,599)
11	1,720,710	(1,067,309)
12	3,898,512	1,475,449
13	(436,728)	7,045,199
14	-	(2,743,839)
15	-	0
16	2,049,953	1,296,403
17	12,047,838	(3,935,624)
18		
19	(2,711,226)	(7,584,076)
20	-	-
21	(2,711,226)	(7,584,076)
22		
23	(54,816)	(328,902)
24	2,866	2,499,539
25	-	-
26	(51,950)	2,170,637
27	10,571,500	(518,629)
28	\$ 72,558,619	\$ 72,558,619

NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2022

	<u>BDGT-22</u>	<u>ESTIMATE FY2022</u>	<u>Variance to Budget</u>
	\$	\$	\$
Medi-Cal DSH Waiver & Phys SPA	10,705,534	10,705,534	-
EPP	14,000,000	14,000,000	-
QIP	20,985,000	20,985,000	-
Physician SPA	1,300,000	1,300,000	-
AB915	3,672,000	3,672,000	-
SB1732	2,800,000	2,800,000	-
CCAH Rate Range	9,720,000	9,720,000	-
HPE	300,000	300,000	-
Families First Corona Virus Response	-	649,574	649,574
PRF & ARPA Stimulus	-	4,510,765	4,510,765
Esperanza Care Outside Purchased Service	(2,500,000)	(2,500,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,300,000	1,300,000	-
Medical GME	-	1,228,092	1,228,092
Provider Fee	1,000,000	1,000,000	-
	<u>\$ 62,782,534</u>	<u>\$ 69,170,965</u>	<u>\$ 6,388,431</u>

Cash Flow Performance Fiscal Year 2022 (in Millions)



	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
YTD	66.8	67.4	60.8	71.3	62.0	72.6	71.7	55.8	77.0	73.4	70.1	63.5
BDGT	62.1	60.3	61.2	54.9	53.7	55.3	53.5	53.4	53.7	51.8	49.9	54.9
Variance	4.7	7.1	(0.4)	16.3	8.3	17.2	18.2	2.4	23.3	21.7	20.2	8.6

NATIVIDAD
CASH FORECAST
FISCAL YEAR 2022

	Beginning Balance	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ACTUAL DEC	ESTIMATE JAN	ESTIMATE FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	73,077,248	55,787,928	67,408,592	67,408,592	67,408,592	71,429,694	58,393,147	66,529,915	71,695,785	55,251,620	76,838,678	73,438,584	20,069,654	73,077,248
CASH RECEIPTS														
Interest Revenue (net for fees and lab. cap)	21,394,402	24,341,170	20,810,795	20,810,795	21,676,843	16,650,646	21,440,597	27,407,119	21,507,110	23,507,110	21,507,110	21,507,110	21,507,110	265,018,633
Transfer In from Fund 451	-	432,287	-	-	-	-	484,103	83,333	83,333	83,333	83,333	83,333	83,333	1,388,287
DSH 107 TCE-44	-	-	-	-	-	-	-	11,407,527	-	-	-	-	-	11,407,527
Stimulus - Family First Response COVID-19	-	317,118	-	-	208,717	3,102,056	1,532,448	-	-	-	-	-	-	5,140,339
SHORT DOYLE	-	-	-	-	503,954	291,688	203,203	333,333	333,333	333,333	333,333	333,333	333,333	3,248,381
HPE	-	106,787	-	-	115,840	-	115,840	25,000	25,000	25,000	25,000	25,000	25,000	372,607
Foundation Donations	-	-	-	-	2,213	14,289	291,186	-	-	-	-	-	-	414,372
Medical Waiver PVI12 DSH CPE - Fund	-	7,473,339	288,721	-	6,552,115	-	-	-	-	-	-	-	-	7,762,060
GPP	-	1,993,660	-	-	-	-	-	-	-	-	-	-	-	6,544,175
SB712	-	-	-	-	-	385,273	-	-	-	-	-	-	-	2,604,541
HEALTH DEPARTMENT RETAIL	-	-	-	-	-	321,415	-	141,667	141,667	141,667	141,667	141,667	141,667	1,181,452
HEALTH ONE	-	-	-	-	-	371,739	-	-	-	-	-	-	-	8,852,552
GPP FY21-22	-	-	-	-	-	8,518,145	-	-	-	-	-	-	-	3,672,000
QIP	-	-	-	-	-	-	-	3,000,000	-	-	-	-	-	3,000,000
Phys SPA	-	-	-	-	-	-	-	-	-	-	-	-	-	14,350,000
Phys SPA	-	-	-	-	-	-	-	-	-	-	-	-	-	14,350,000
EMS Ready Funds	-	-	-	-	-	-	-	-	-	-	-	-	-	2,747,757
Fund 404 Transfer	-	-	-	-	-	-	-	-	-	-	-	-	-	1,215,832
107 Sub-Fund Transfer In/Out	-	-	-	-	-	-	-	-	-	-	-	-	-	1,215,832
Interest Income	-	-	-	-	-	-	-	-	-	-	-	-	-	2,747,757
Interest Income	-	-	-	-	-	-	-	-	-	-	-	-	-	2,747,757
Medicaid Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-	2,747,757
Tied Cash Receipts	-	-	-	-	-	-	-	-	-	-	-	-	-	2,747,757
CASH DISBURSEMENTS														
Purchased Services and Supplies	11,441,939	7,894,925	5,440,604	5,440,604	8,031,232	11,439,872	7,465,700	7,465,700	7,465,700	7,465,700	7,465,700	7,465,700	7,465,700	96,480,474
GPP Fund Rec'n FY19-20	883,003	-	-	-	-	-	-	-	-	-	-	-	-	883,003
PD Residency Support	408,170	-	-	-	-	-	-	-	-	-	-	-	-	122,000
SNCP 11-12 Final Rec'n	-	-	-	-	-	-	-	-	-	-	-	-	-	282,721
107 MEDICAL ONE	-	-	-	-	-	-	-	-	-	-	-	-	-	872,865
GPP CY2021	-	-	-	-	-	-	-	-	-	-	-	-	-	3,344,845
107 GPP & less extension FY20 -ASPA Catch up	-	-	-	-	-	-	-	-	-	-	-	-	-	4,356,488
107 QIP	-	-	-	-	-	-	-	-	-	-	-	-	-	8,751,160
107 EIP	-	-	-	-	-	-	-	-	-	-	-	-	-	8,751,160
Public Health Lab Testing 20-21	-	-	-	-	-	-	-	-	-	-	-	-	-	8,751,160
Building Lease / Rental Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	8,751,160
CDP Principal & Interest Payments	-	-	-	-	-	-	-	-	-	-	-	-	-	8,751,160
Capital and Benefits	-	-	-	-	-	-	-	-	-	-	-	-	-	8,751,160
Capital and Benefits	-	-	-	-	-	-	-	-	-	-	-	-	-	8,751,160
SN712 Reconciliation	-	-	-	-	-	-	-	-	-	-	-	-	-	8,751,160
COWCAP	-	-	-	-	-	-	-	-	-	-	-	-	-	8,751,160
FY21-22 MH AGU	-	-	-	-	-	-	-	-	-	-	-	-	-	8,751,160
Data Processing	-	-	-	-	-	-	-	-	-	-	-	-	-	8,751,160
DSH 107 TCE Final Reconciliation FY09-10	-	-	-	-	-	-	-	-	-	-	-	-	-	8,751,160
MWH-COI Final Settlement FY11-12	-	-	-	-	-	-	-	-	-	-	-	-	-	8,751,160
PR 107 FY19-20	-	-	-	-	-	-	-	-	-	-	-	-	-	8,751,160
GPP Share Transfer to Clinics - BH PPA	-	-	-	-	-	-	-	-	-	-	-	-	-	8,751,160
Transfer From 451 to 404 & 107 Fund	-	-	-	-	-	-	-	-	-	-	-	-	-	8,751,160
Capital Expenses Fund 404	-	-	-	-	-	-	-	-	-	-	-	-	-	8,751,160
Capital Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	8,751,160
Total Cash Disbursements	35,620,397	27,333,698	29,683,016	29,683,016	33,384,103	34,481,308	25,644,515	41,394,484	37,166,470	37,166,470	37,166,470	37,166,470	37,166,470	425,038,669
Increase/(Decrease)	(6,280,322)	618,634	(6,672,647)	(6,672,647)	10,469,091	(12,857,467)	8,136,766	5,465,350	(15,941,445)	21,165,808	(3,503,942)	(3,388,940)	(6,571,425)	(8,589,038)
Ending Cash Fund 451	66,797,926	67,408,560	60,791,513	60,791,513	71,350,604	58,383,147	66,529,915	71,095,265	55,753,020	76,838,678	73,438,584	70,048,634	65,476,209	63,476,209
Cash In Transit														
Cash In Transit	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Cash In Transit	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Cash In Transit	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Ending Cash as per 6/1	66,797,926	67,408,560	60,791,513	60,791,513	71,350,604	58,383,147	66,529,915	71,095,265	55,753,020	76,838,678	73,438,584	70,048,634	65,476,209	63,476,209
Fund 404														
Beginning Balance	75,637,546	75,637,546	75,000,744	75,000,744	74,883,126	73,304,189	73,155,201	73,155,201	68,937,760	65,425,731	61,902,478	57,163,970	49,578,023	75,637,546
Transfer In from Fund 451	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Transfer Out to Fund 404	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Ending Cash Fund 404	75,637,546	75,637,546	75,000,744	75,000,744	74,883,126	73,304,189	73,155,201	73,155,201	68,937,760	65,425,731	61,902,478	57,163,970	49,578,023	75,637,546
Ending Cash Fund 451 & 404	142,435,472	143,046,106	135,844,639	135,844,639	144,554,733	131,548,348	139,685,116	140,633,025	123,179,251	138,442,104	130,600,554	119,637,607	109,815,755	142,435,472