



Finance Committee Meeting 2022

March 11, 2022



Finance Committee Meeting

Friday, March 11, 2022

8:30 AM

***** VIDEO CONFERENCE TELEPHONIC MEETING *****

AGENDA

IMPORTANT NOTICE Regarding COVID 19

Based on guidance from the California Department of Public Health and the California Governor's Office, in order to minimize the spread of the COVID-19 virus, Natividad Medical Center ("Natividad") Finance Committee meetings will be held entirely by Zoom. There will be no physical location for these meetings. Committee Members shall participate in the meeting by Zoom.

To participate in this Natividad Finance Committee meeting, the public are invited to observe and address the Committee via Zoom.

The meeting will be conducted via teleconference using the Microsoft Zoom program. This gives the public two options. The public may attend the meeting by phone. Or, the public may attend and observe the Zoom meeting via computer audio.

To participate by phone call use any of these numbers below:

- +1 971 247 1195 US (Portland)
- +1 253 215 8782 US (Tacoma)
- +1 346 248 7799 US (Houston)
- +1 602 753 0140 US (Phoenix)
- +1 720 928 9299 US (Denver)

Enter the Meeting ID number: 961 7495 4866 when prompted. You will then enter the Password: 590310 when prompted.

Or, to attend the Finance Committee meeting by Zoom computer audio click the following link:
<https://natividad.zoom.us/j/96174954866?pwd=cGVUcEJTTU53aGsyd0tJbDRlUUtQT09>

You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.

1. If a member of the public wishes to comment on a particular agenda item, the public is strongly encouraged to submit their comments in writing via email to the Natividad Finance Committee at Natividadpubliccomments@natividad.com by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record.
2. Members of the public wishing to comment on a specific agenda item while the matter is being heard may participate by any of the following means:

- a. When the Chair calls for public comment on an agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only.
 - b. If speakers or other members of the public have documents they wish to distribute to the Committee for an agenda item, they are encouraged to submit such documents by 2:00 p.m. on Tuesday before the meeting to: Natividadpubliccomments@natividad.com. To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line.
 - c. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)
 - d. While the matter is being heard, a member of the public may submit a comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at Natividadpubliccomments@natividad.com. To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. If the comment is received prior to close of public comment on an agenda item, every effort will be made to read the comment into the record, but some comments may not be read out loud due to time limitations or length of the comment (if the comment exceeds 250 words). Comments received prior to the close of the public comment period on an agenda item will be made part of the record for that item.
3. Members of the public who wish to make a general public comment for items not on the day's agenda may submit their comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at Natividadpubliccomments@natividad.com. The Committee date and "general comment" should be indicated in the subject line. The comment will be placed in the record for the meeting, and every effort will be made to read the comment into the record at the appropriate time on the agenda.
 4. Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to Natividadpubliccomments@natividad.com. The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.
 5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

Call to Order

Marcia Atkinson, Chair

Roll Call

Agenda Additions/Corrections

Noemi Ferguson

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of February 11, 2022 Finance Committee Meeting. *Pages 6-11*

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A. *Pages 12-30*

Scheduled Items/Discussion Items

3. Consider finding, pursuant to AB 361, that the COVID-19 pandemic state of emergency declared by Governor Newsom is still in effect; the Natividad Medical Center Finance Committee has reconsidered the circumstances of the state of emergency; and the Monterey County Health Officer continues to recommend social distancing measures for meetings of the legislative bodies.
Stacy Saetta,
Chief Deputy County Counsel
4. Receive and Approve January 2022 Financial Report. *Pages 31-43*
Daniel Leon, CFO

Adjournment

NEXT FINANCE COMMITTEE MEETING FRIDAY, APRIL 8, 2022 AT 8:30 A.M.

***** VIDEO CONFERENCE TELEPHONIC MEETING *****

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Finance Committee as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Finance Committee shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed, and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



Finance Committee Meeting
Friday, March 11, 2022
Consent Items

Attachment A

1. <i>Pages 12-14</i>	<p>a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 7 to the agreement (A-13298) with Net Health Systems, Inc. to renew the software licensing agreement for physical therapy outpatient, scheduling, home exercise, analytics (ReDoc xFit) and Agility modules retroactive from January 31, 2022 through November 30, 2024 and adding an additional \$235,184 for a revised total Agreement amount of \$582,613.</p> <p>b. Extend the existing agreement for inpatient rehabilitation (IP ReDoc) for five (5) months for a revised full agreement term of August 31, 2016 through November 30, 2024 to be coterminous with the ReDoc xFit modules agreement.</p>
2. <i>Pages 15-16</i>	<p>a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Kirby Bates Associates for interim leadership services, and adding \$200,000 for a revised total agreement amount not to exceed \$300,000, with no change to the term Agreement January 1, 2022 through December 31, 2022.</p> <p>b. Authorize the Interim Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.</p>
3. <i>Pages 17-18</i>	<p>a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with GX3 Group for project inspection per HCAI approved plans and specifications services, extending the agreement an additional three (3) year period (April 1, 2023 through March 31, 2026) for a revised full agreement term of April 1, 2021 through March 31, 2026, and adding \$400,000 for a revised total agreement amount not to exceed \$500,000.</p> <p>b. Authorize the Interim Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.</p>
4. <i>Pages 19-20</i>	<p>a. Authorize the Interim Chief Executive Office for Natividad Medical Center or his designee to execute the Third Amendment to the Professional Services Agreement with Lena Nerjis Malik M.D. to provide pediatric hospitalist services, extending the term by twenty-four months (April 1, 2022 to March 31, 2024) for a revised full agreement term of July 1, 2017 to March 31, 2024 and adding \$100,000 for a revised total not to exceed amount of \$200,000 in the aggregate; and</p> <p>b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.</p>

5. <i>Pages 21-22</i>	<ul style="list-style-type: none"> a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Third Amendment to the Professional Services Agreement (A-13538) with James F. Lilja, M.D. dba Bay Area Gynecology Oncology to provide gynecology oncology and urology gynecology services, extending the term by twelve months (April 1, 2022 to March 31, 2023) for a revised full agreement term of February 1, 2018 to March 31, 2023, and adding \$350,000 for a revised total not to exceed amount of \$1,160,000 in the aggregate; and b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$41,000) of the original contract amount.
6. <i>Pages 23-24</i>	<ul style="list-style-type: none"> a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the First Amendment to Professional Services Agreement with Kyle A. Graham, M.D. to provide obstetrics and gynecological services, extending the term by twenty-four (24) months (April 1, 2022 to March 31, 2024) for a revised full agreement term of April 1, 2020 to March 31, 2024, and adding \$100,000, for a revised total not to exceed amount of \$200,000 in the aggregate; and b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.
7. <i>Pages 25-26</i>	<ul style="list-style-type: none"> a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Tele-Physicians, P.C. to provide tele-neurology services for an amount not to exceed \$800,000 the period April 1, 2022 to March 31, 2024; and b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$80,000) of the original contract amount.
8. <i>Pages 27-28</i>	<p>Authorize the interim Chief Executive Office for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 4 to the agreement with Neurologic, LLC, for Intraoperative Neurophysiological Monitoring Services, to extend the agreement for an additional one (1) year period (January 1, 2022 through December 31, 2022) for a revised full agreement term of October 1, 2015 through December 2022, and to add \$100,000 for a revised total agreement amount not to exceed amount of \$406,000.</p>
9. <i>Pages 29-30</i>	<p>Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-13517) with Healthcare Coding and Consulting Services, LLC for US-based remote medical record coding and consulting services, to extend the agreement term for an additional two (2) year period (August 22, 2022 through August 21, 2024) for a revised full agreement term of August 22, 2016 through August 21, 2024, and to add \$850,000 for a revised total agreement amount not to exceed \$3,427,000.</p>



Finance Committee Meeting

Friday, February 11, 2022

8:30 AM

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MINUTES

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 - d. While the matter is being heard, a member of the public may submit a comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at Natividadpubliccomments@natividad.com. To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. If the comment is received prior to close of public comment on an agenda item, every effort will be made to read the comment into the record, but some comments may not be read out loud due to time limitations or length of the comment (if the comment exceeds 250 words). Comments received prior to the close of the public comment period on an agenda item will be made part of the record for that item.
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NMC Staff/County: Daniel Leon, Dr. Craig Walls, Nancy Buscher, Andrea Rosenberg, Jeanne-Ann Balza, Stacy Saetta, Ari Entin

Call to Order

Marcia Atkinson, Chair

Roll Call

Present

Marcia Atkinson
Libby Downey
Dr. Chris Carpenter
Dr. Charles Harris

Not Present

None

Agenda Additions/Corrections

Noemi Ferguson

- ***Pull and Remove under Consent Item 2, Attachment A, item 9, Net Health Systems Inc.***

Public Comments (Limited 3 minutes per speaker)

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Approval of Minutes

1. Approve the Minutes of January 14, 2022 Finance Committee Meeting.

MOTION: ***Motion to approve the minutes of January 14, 2022 Finance Committee Meeting moved by Libby Downey, seconded by Dr. Chris Carpenter and approved by the following vote***

Roll call vote taken pursuant to Government Code 54953:

Dr. Charles Harris: AYE

Dr. Chris Carpenter: AYE

Marcia Atkinson: AYE

Libby Downey: AYE

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A.

MOTION: ***Motion to approve Consent Item 2 for consideration by the NMC Board of Trustees, Attachment A, item 1 through 10, except for item 9 which was pulled, moved by Libby Downey, seconded by Dr. Chris Carpenter, and approved by the following vote***

Roll call vote taken pursuant to Government Code 54953:

Dr. Charles Harris: AYE

Dr. Chris Carpenter: AYE

Marcia Atkinson: AYE

Libby Downey: AYE

Scheduled Items/Discussion Items

3. Receive and Approve December 2021 Financial Report.

Daniel Leon, CFO

MOTION: ***Motion to accept the December 2021 Financial Reports moved by Libby Downey, seconded by Dr. Chris Carpenter, and approved by the following vote***

Roll call vote taken pursuant to Government Code 54953:

Dr. Charles Harris: AYE

Dr. Chris Carpenter: AYE

Marcia Atkinson: AYE

Libby Downey: AYE

4. Consider finding, pursuant to AB 361, that the COVID-19 pandemic state of emergency declared by Governor Newsom is still in effect; the Natividad Medical Center Finance Committee has reconsidered the circumstances of the state of emergency; and the Monterey County Health Officer continues to recommend social distancing measures for meetings of the legislative bodies.

Stacy Saetta,

Chief Deputy County Counsel

MOTION: *Motion to accept and considering finding, pursuant to AB 361 moved by Dr. Chris Carpenter, seconded by Libby Downey, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

Dr. Charles Harris: AYE

Dr. Chris Carpenter: AYE

Marcia Atkinson: AYE

Libby Downey: AYE

Adjournment at 8:53am

Recorded by Noemi Ferguson

Marcia Atkinson, Chair



Finance Committee Meeting
Friday, February 11, 2022
Consent Items
MINUTES
Attachment A

1.	<p>a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-15195) with Medical Education Speakers Network for professional and medical speakers and course development services, extending the agreement an additional one (1) year period (April 1, 2022 through March 31, 2023) for a revised full agreement term of April 1, 2020 through March 31, 2023, with no changes to the billing rate or total Agreement amount of \$200,000.</p> <p>b. Authorize the Interim Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.</p>
2.	<p>Approve Natividad Medical Center to increase the project cost for the Pharmacy Renovation by \$705,411 for additional construction, inspection and permit fees for a total project cost of \$1,905,411.</p>
3.	<p>Authorize the Interim Chief Executive Officer for NMC or his designee to execute amendment No. 2 to the agreement (A-14303) with Ode Keil Consulting Group, Inc. for continuous accreditation readiness evaluation services, with a \$43,000 increase for added services for a revised total agreement amount not to exceed \$183,000, with no change to the Agreement term (May 14, 2019 through April 30, 2023).</p>
4.	<p>a. Authorize the Interim Chief Executive Officer for NMC or his designee to execute amendment No. 2 to the agreement (A- 13418) with Agiliti Surgical, Inc. (Formerly UHS Surgical Services, Inc.) for the provision of lithotripsy, cryotherapy, and laser guided imagery services, adding \$110,000 to the total agreement amount for a revised total Agreement amount of \$380,000, with no changes to the Agreement term (January 1, 2017 through December 31, 2022) and no changes to the scope of work.</p>
5.	<p>Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the Agreement (A-13817) with CALSTAR Air Medical Services LLC, for patient transfer coordination and facilitation services, to extend the term of the Agreement for one additional year (February 28, 2022 through February 27, 2023) for a revised full Agreement term of December 15, 2014 through February 27, 2023, and to add \$275,000 for a revised total agreement amount not to exceed \$835,000.</p>
6.	<p>a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with F1 Technical Solutions, Inc. for temporary and permanent placement services at NMC for an amount not to exceed \$650,000 with an agreement term March 15, 2022 through March 14, 2024.</p> <p>b. Authorize the Interim Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and</p>

	do not cause an increase of more than ten percent (10%) (\$65,000) of the original cost of the agreement.
7.	<p>a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Peyman R. Tabrizi, M.D., Incorporated, dba Pacific Coast Neurosurgical Institute, Inc. to provide neurosurgery services at Natividad for an amount not to exceed \$6,000,000 for the period April 1, 2022 to March 31, 2025; and</p> <p>b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$600,000) of the original contract amount.</p>
8.	<p>a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Customer Order 1000173346 with Carefusion Solutions, LLC for a refreshed fleet of rented Pyxis medstations at NMC for an amount not to exceed \$2,100,000 with a lease term of sixty (60) months after full implementation.</p> <p>b. Authorize the Interim Chief Executive Officer for NMC or his designee to execute amendment No. 2 to the master agreement (A-12934) with Carefusion Solutions, LLC for rentals of Pyxis supply and pharmaceutical stations at NMC which includes updated terms and conditions associated with software support, at no additional cost.</p>
9.	Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 7 to the agreement (A-13298) with Net Health Systems, Inc. to renew the licensing retroactive from January 31, 2022 through June 23, 2024 for ReDoe xfit Software, ReDoe Physical Therapy Home Exercise Program module, Outcomes Management System module, and AgilityEH, with no change to the full agreement term of August 31, 2016 through June 30, 2024, and adding an additional \$207,515 for a revised total Agreement amount of \$554,944.
10.	Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement with Renovo Solutions LLC (A-14229) per Request for Proposals (RFP) 9600-70 for preventative maintenance plus repairs on biomedical equipment, increasing the total agreement amount by an additional \$2,404,085 for a revised total agreement amount not to exceed \$5,677,369, and extending the term of the Agreement for an additional two (2) year period with a revised term of March 1, 2019 through February 28, 2024.

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Net Health Systems Amendment No. 7

Legistar Number:

..Title

- a) Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 7 to the agreement (A-13298) with Net Health Systems, Inc. to renew the software licensing agreement for physical therapy outpatient, scheduling, home exercise, analytics (ReDoc xFit) and Agility modules retroactive from January 31, 2022 through November 30, 2024 and adding an additional \$235,184 for a revised total Agreement amount of \$582,613.
- b) Extend the existing agreement for inpatient rehabilitation (IP ReDoc) for five (5) months for a revised full agreement term of August 31, 2016 through November 30, 2024 to be coterminous with the ReDoc xFit modules agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a) Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 7 to the agreement (A-13298) with Net Health Systems, Inc. to renew the software licensing agreement for physical therapy outpatient, scheduling, home exercise, analytics (ReDoc xFit) and Agility modules retroactive from January 31, 2022 through November 30, 2024 and adding an additional \$235,184 for a revised total Agreement amount of \$582,613.
- b) Extend the existing agreement for inpatient rehabilitation (IP ReDoc) for five (5) months for a revised full agreement term of August 31, 2016 through November 30, 2024 to be coterminous with the ReDoc xFit modules agreement.

SUMMARY/DISCUSSION:

NMC desires to extend the term for use of Net Health Systems, Inc.'s rehabilitation documentation software (ReDoc). NMC's outpatient Physical Therapy, Occupational Therapy and Speech Therapy Departments currently uses the ReDoc software in conjunction with the hospital's Meditech system for scheduling and billing. ReDoc was implemented this past year to replace the paper charting system that the Physical Therapy department was using. Meditech does not offer an outpatient solution for Therapy medical record documentation. Net Health is a nationally recognized company that provides rehabilitation documentation software solutions to more than 500 outpatient therapy sites and is considered an industry leader for outpatient therapy online documentation.

Net Health's enterprise solution provides therapists and therapy teams the tools they need to operate efficiently, stay compliant, and enhance patient care and outcomes. Outpatient Therapy is strictly regulated by regulatory agencies, and the ReDoc software keeps current with changes in regulations and billing requirements. Patient care is also enhanced by using ReDoc, as the software allows the therapist to generate comprehensive reports that convey medical necessity and functional outcomes to send to the patient's provider. Additional benefits of using ReDoc, is the software's ability to alert the therapist to any billing or coding errors and provides reminders for critical events, such as progress reports, re-certifications, and re-authorizations, all while tracking Medicare Cap limits. The ReDoc software also provides appointment scheduling, patient reminders, robust analytics, billing,

and management reports. ReDoc also provides point-of-care alerts to the therapist related to therapy caps, re-authorization requirements, and other critical events during the patient's therapy.

Natividad also utilizes the ReDoc Home Exercise Program and Focus on Therapeutic Outcomes (FOTO) modules. The Home Exercise Program module improves patient engagement with easy online personalized home exercise plans. FOTO is a predictive analytics outcomes management system that captures and reports nationally benchmarked, risk-adjusted comparisons based on data collected from more than 7 million completed patient episodes. FOTO's patient-reported outcomes compare treatment effectiveness, efficiency and satisfaction in real time to improve patient care and facilitate clinician growth.

In addition, Natividad utilizes Net Health's AgilityEH software package for the purpose of recording and tracking services that are provided to employees by the Employee Health Department. This software allows Natividad to better monitor and report services rendered, such as TB Screening, Respiratory Fit Testing, Exposure Management and Vaccination Administration in order to meet regulatory requirements for employee health services.

Natividad has purchased three tool sets from Net Health: ReDoc Outpatient, ReDoc Inpatient, and Agility. ReDoc Inpatient currently has a termination date of June 30, 2024. However, Net Health recognizes a November 30, 2024 "paid through" date due to Natividad being given credit for five months of implementation time. This amendment extends the licensing for ReDoc Outpatient, Agility, and ReDoc Inpatient to be coterminous, and in sync with Net Health's "paid through" date.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 7 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 7 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on February 11, 2022.

FINANCING:

The cost for this amendment No.7 is \$235,184, of which \$83,006 is included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for a software system which improves data processing at NMC. The use of this system directly contributes to a more efficient and effective use of resources within the organization.

☐ Economic Development
☒ Administration
☐ Health and Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Raquel Mojica, IT Operations Manager, 783-2812

Approved by: Charles R. Harris, MD, Interim Chief Executive Officer, 783-2504

Attachments:

Net Health Systems, Inc. Amendment No. 7

Net Health Systems, Inc. Amendment No. 6
Net Health Systems, Inc. Amendment No. 5
Net Health Systems, Inc. Amendment No. 4
Net Health Systems, Inc. Amendment No. 3
Net Health Systems, Inc. Renewal and Amendment No. 2
Net Health Systems, Inc. Amendment No. 1
Net Health Systems, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Kirby Bates Associates Amendment No. 1

Legistar Number: _____

..Title

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Kirby Bates Associates for interim leadership services, and adding \$200,000 for a revised total agreement amount not to exceed \$300,000, with no change to the term Agreement January 1, 2022 through December 31, 2022.
- b. Authorize the Interim Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Kirby Bates Associates for interim leadership services, and adding \$200,000 for a revised total agreement amount not to exceed \$300,000, with no change to the term Agreement January 1, 2022 through December 31, 2022.
- b. Authorize the Interim Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.

SUMMARY/DISCUSSION:

Clinic Management is the continuous process of abiding by legal, ethical, and professional standards applicable to a healthcare organization. Clinic management requires the effective development of processes, policies, and procedures to define appropriate conduct, educate staff, and monitor adherence to these guidelines. Clinic management encompasses many areas including patient care, reimbursement, billing, managed care, OSHA, and HIPAA privacy and security.

With the retirement of the RN providing this oversight, this firm is being retained to provide interim clinic management services until NMC is able to identify and hire a replacement employee.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on March 11, 2022.

FINANCING:

The cost for this amendment No. 1 is \$200,000 of which \$100,000 is included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This action ensures Natividad's compliance with all applicable state and federal laws requiring clinic/RN leadership and that these essential services will remain available to patients and the community.

- ☐ Economic Development
- ☒ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Janine Bouyea, Assistant Administrator, Human Resources Department, 783-2701
Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:

Kirby Bates Associates Amendment 1
Kirby Bates Associates Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

GX3 Group Amendment 1

Legistar Number: _____

..Title

a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with GX3 Group for project inspection per HCAI approved plans and specifications services, extending the agreement an additional three (3) year period (April 1, 2023 through March 31, 2026) for a revised full agreement term of April 1, 2021 through March 31, 2026, and adding \$400,000 for a revised total agreement amount not to exceed \$500,000.

b. Authorize the Interim Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with GX3 Group for project inspection per HCAI approved plans and specifications services, extending the agreement an additional three (3) year period (April 1, 2023 through March 31, 2026) for a revised full agreement term of April 1, 2021 through March 31, 2026, and adding \$400,000 for a revised total agreement amount not to exceed \$500,000.

SUMMARY/DISCUSSION:

As a certified California Department of Health Care Access and Information (HCAI) "Class A" Inspector of Record (IOR), GX3 Group understands the importance of performing services in accordance with the approved plans and specifications and in accordance with Title 24, Part 1, Chapter 7 - Safety Standards for Health Facilities of the California Code of Regulations (CCR). Title 24, also known as the California Building Standards Code, contains the regulations that govern the design and construction of buildings, associated facilities, and equipment in California and are required for any and all hospitals, skilled nursing facilities, and intermediate care facilities per HCAI.

Approval of the recommended action will allow NMC to utilize the necessary professional, qualified resources to complete the Board of Supervisors approved construction projects by permitting GX3 Group to oversee all special functions on any and all alterations, modifications, and additions to existing hospital buildings and new hospital construction required by Title 24. The services provided by GX3 Group are beneficial in providing a safe and quality healthcare environment for the patients of NMC and to the County of Monterey.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on March 11, 2022.

FINANCING:

The cost for this amendment No. 1 is \$400,000 of which \$50,000 which is included in the Fiscal Year 2022-23 Recommended/Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The GX3 Group agreement will provide the necessary inspection services performed by a qualified professional and support on Natividad's HCAI construction projects that require an IOR.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Brian Griffin, Project Manager III, 783-2605

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:

GX3 Group Amendment No. 1

GX3 Group Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Lena Nerjis Malik M.D., Third Amendment

TITLE:

- a. Authorize the Interim Chief Executive Office for Natividad Medical Center or his designee to execute the Third Amendment to the Professional Services Agreement with Lena Nerjis Malik M.D. to provide pediatric hospitalist services, extending the term by twenty-four months (April 1, 2022 to March 31, 2024) for a revised full agreement term of July 1, 2017 to March 31, 2024 and adding \$100,000 for a revised total not to exceed amount of \$200,000 in the aggregate; and
- b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Interim Chief Executive Office for Natividad Medical Center or his designee to execute the Third Amendment to the Professional Services Agreement with Lena Nerjis Malik M.D. to provide pediatric hospitalist services, extending the term by twenty-four months (April 1, 2022 to March 31, 2024) for a revised full agreement term of July 1, 2017 to March 31, 2024 and adding \$100,000 for a revised total not to exceed amount of \$200,000 in the aggregate; and
- b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

Natividad must arrange for the care and treatment of pediatric patients (age 0-21) who are admitted to the hospital or present to the emergency department in need of medical care. In order to provide 24/7 patient care, it requires a team of pediatricians, known as pediatric hospitalists, who primarily work in the hospital areas including the pediatric unit, labor and delivery unit, the neonatal intensive care unit and the emergency department.

Natividad has an agreement with Dr. Malik to provide pediatric hospitalist services from time to time and during periods when employed/contracted physicians are not available (e.g., vacation; illness; continuing medical education; etc.). Natividad would like to amend the agreement to add funds and extend the term so that Dr. Malik can continue to provide the same services without interruption. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment as to legal form. Auditor-Controller has reviewed and approved this amendment as to fiscal provisions. The amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this amendment is \$100,000. The total not to exceed amount of this Agreement is \$200,000 for the period July 1, 2017 to March 31, 2024. The actual cost is dependent upon Dr. Malik's level of participation in the call panel which may fluctuate based on her availability and need for coverage. \$20,000 is included the Fiscal Year 2021/2022 Adopted Budget. The

remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Interim Chief Executive Officer, 783.2553

Attachments:

Third Amendment
Second Amendment
First Amendment
Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

James F. Lilja MD dba Bay Area Gynecology Oncology Third Amendment

..Title

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Third Amendment to the Professional Services Agreement (A-13538) with James F. Lilja, M.D. dba Bay Area Gynecology Oncology to provide gynecology oncology and urology gynecology services, extending the term by twelve months (April 1, 2022 to March 31, 2023) for a revised full agreement term of February 1, 2018 to March 31, 2023, and adding \$350,000 for a revised total not to exceed amount of \$1,160,000 in the aggregate; and
- b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$41,000) of the original contract amount.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Third Amendment to the Professional Services Agreement (A-13538) with James F. Lilja, M.D. dba Bay Area Gynecology Oncology to provide gynecology oncology and urology gynecology services, extending the term by twelve months (April 1, 2022 to March 31, 2023) for a revised full agreement term of February 1, 2018 to March 31, 2023, and adding \$350,000 for a revised total not to exceed amount of \$1,160,000 in the aggregate; and
- b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$41,000) of the original contract amount.

SUMMARY/DISCUSSION:

Natividad Medical Center operates the D'Arrigo Family Specialty Services Outpatient Clinic offering over fifteen different specialty care services including the highly specialized cancer care and treatment of pelvic floor issues. Natividad has an agreement with Bay Area Gynecology Oncology, for which Dr. James Lilja provides gynecology oncology services and Dr. Katherine Volpe provides urogynecology services one day a week in the outpatient specialty clinic as well as inpatient/outpatient procedures in the operating room. Natividad wishes to amend the agreement so that Bay Area Gynecology Oncology can continue to provide the same services without interruption. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment as to legal form. Auditor-Controller has reviewed and approved this amendment as to fiscal provisions. The amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Amendment is \$350,000. The total not to exceed amount of this Agreement is \$1,160,000 for the period February 1, 2018 to March 31, 2023 (62 months). \$350,000 is included in the Fiscal Year 2021/2022 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Interim Chief Executive Officer, 783.2553

Attachments:

Third Amendment
Second Amendment
First Amendment
Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Kyle Graham MD First Amendment

TITLE:

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the First Amendment to Professional Services Agreement with Kyle A. Graham, M.D. to provide obstetrics and gynecological services, extending the term by twenty-four (24) months (April 1, 2022 to March 31, 2024) for a revised full agreement term of April 1, 2020 to March 31, 2024, and adding \$100,000, for a revised total not to exceed amount of \$200,000 in the aggregate; and
- b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the First Amendment to Professional Services Agreement with Kyle A. Graham, M.D. to provide obstetrics and gynecological services, extending the term by twenty-four (24) months (April 1, 2022 to March 31, 2024) for a revised full agreement term of April 1, 2020 to March 31, 2024, and adding \$100,000, for a revised total not to exceed amount of \$200,000 in the aggregate; and
- b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

In order to meet the scheduling needs of the busy labor and delivery unit with around 200 deliveries per month, it requires team of full-time OBGYN physicians including employee physicians and community contract physicians. Natividad has an agreement with Dr. Graham to provide obstetrics and gynecological services from time to time as needed and during periods when employed/contracted physicians are not available (e.g., vacation; illness; continuing medical education; etc.). Natividad would like to amend the agreement so that Dr. Graham to provide the same services without interruption. Natividad has obtained an independent opinion of fair market value supporting the payment terms.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The cost of this amendment is \$100,000. The total not to exceed amount of this agreement is \$200,000. The actual cost is dependent upon Dr. Grahams's level of participation in the call panel which may fluctuate based on his availability and need for coverage. \$50,000 is included in the Fiscal Year 2021/22 Adopted Budget. The remaining amount will be budgeted for subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506
Approved by: Dr. Charles R. Harris, Interim Chief Executive Officer, 783.2553

Attachments:
First Amendment
Agreement

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Tele-Physicians, P.C. Agreement

..Title

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Tele-Physicians, P.C. to provide tele-neurology services for an amount not to exceed \$800,000 the period April 1, 2022 to March 31, 2024; and
- b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$80,000) of the original contract amount.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Interim Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Tele-Physicians, P.C. to provide tele-neurology services for an amount not to exceed \$800,000 the period April 1, 2022 to March 31, 2024; and
- b. Authorize the Interim Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$80,000) of the original contract amount.

SUMMARY/DISCUSSION:

Natividad must arrange for the provision of professional consultation and treatment of patients who present to the emergency department and who are admitted to the hospital in need of medical care the specialty of neurology. Natividad would like to enter into an agreement with California Tele-Physicians to provide 24/7 neurology consultative services for Natividad patients via specialized electronic telemedicine equipment. Services include indirect physical exams, history taking, diagnostic protocols, image analysis and recommendations for therapeutic interventions and/or diagnostic tests for any neurologic emergency. Natividad has obtained an independent opinion of fair market value for the payment terms of this agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement as to legal form. The Auditor-Controller has reviewed and approved this agreement as to fiscal provisions. The agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The total cost of this agreement is \$800,000 for the period April 1, 2022 to March 31, 2024. \$400,000 is included in the Fiscal Year 2021/2022 Adopted Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Interim Chief Executive Officer, 783.2553

Attachments:
Agreement

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

NeuroLogic, LLC Renewal and Amendment No. 4

Legistar Number: _____

..Title

Authorize the interim Chief Executive Office for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 4 to the agreement with Neurologic, LLC, for Intraoperative Neurophysiological Monitoring Services, to extend the agreement for an additional one (1) year period (January 1, 2022 through December 31, 2022) for a revised full agreement term of October 1, 2015 through December 2022, and to add \$100,000 for a revised total agreement amount not to exceed amount of \$406,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the interim Chief executive Office for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 4 to the agreement with Neurologic, LLC, for Intraoperative Neurophysiological Monitoring Services, to extend the agreement for an additional one (1) year period (January 1, 2022 through December 31, 2022) for a revised full agreement term of October 1, 2015 through December 2022, and to add \$100,000 for a revised total agreement amount not to exceed amount of \$406,000.

SUMMARY/DISCUSSION:

Neurologic LLC provides 24 hours per day, 7 day a week, intraoperative neurophysiological monitoring (IOM) on an as needed basis to patients undergoing Orthopedic, ENT, Vascular, Neurosurgical and spinal procedures. IOM allows technicians to observe in real time a patient's neurophysiology during a surgical procedure. The monitoring provides real time information to the surgeon and staff as to the integrity of the patient's nervous system during surgery. The technicians apply electrodes (surface and subdermal) on the patient to achieve appropriate signals. Once the signals are received, the technician monitors the patient's nervous system via computer during the procedure. This provides the surgeon valuable information regarding the integrity of the nervous system as they proceed through the case.

Multiple methods are available in determining and detecting changes in the nervous tissue that is at risk for injury during procedures including:

- Sensory and motor evoked potential (EP)
- Electromyography (EMG)
- Compound Muscle action potentials
- Electroencephalography (EEG)

Oversight is provided with the transfer of live data through HIPAA compliant connections during the procedure. These services are beneficial to NMC because of the types of surgery being performed. The neurosurgeons expect this type of support while performing these delicate surgeries to reduce the risk of injury to the patient. The benefit to patients is the same as the risk of injury to their nervous system is reduced which allows them to return to their normal function. The deliverables in this instance should be relatively simple to monitor. They include the availability of the Neurologic

staff when needed and the availability of reports regarding the competency of their staff, the written report of the procedure for the patient's record, and any other report requested by NMC.

NMC is requesting that the start date of this amendment be retroactive to January 1, 2022. The hospital had intended to bring in a new neurosurgical system so this one lapsed, however, plans have now changed and the hospital would like to continue using the services of Neurologic, LLC.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this renewal and amendment No. 4 as to legal form and risk provisions, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 4 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on March 11, 2022.

FINANCING:

The cost for this renewal and amendment No. 4 is \$100,000 of which \$60,000 is included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the Agreement will be included in those budgets as appropriate.

Prepared by: Wally Sayles, Surgical Services Director, 772-7771

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2553

Attachments:

NeuroLogic, LLC renewal and amendment No. 4

NeuroLogic, LLC renewal and amendment No. 3

NeuroLogic, LLC amendment No. 2

NeuroLogic, LLC amendment No. 1

NeuroLogic, LLC Agreement

Attachments on file with the Clerk of the Board

The MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Healthcare Coding and Consulting Services, LLC Amendment No. 5 **Legistar Number:**

..Title

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-13517) with Healthcare Coding and Consulting Services, LLC for US-based remote medical record coding and consulting services, to extend the agreement term for an additional two (2) year period (August 22, 2022 through August 21, 2024) for a revised full agreement term of August 22, 2016 through August 21, 2024, and to add \$850,000 for a revised total agreement amount not to exceed \$3,427,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-13517) with Healthcare Coding and Consulting Services, LLC for US-based remote medical record coding and consulting services, to extend the agreement term for an additional two (2) year period (August 22, 2022 through August 21, 2024) for a revised full agreement term of August 22, 2016 through August 21, 2024, and to add \$850,000 for a revised total agreement amount not to exceed \$3,427,000.

SUMMARY/DISCUSSION:

Healthcare Coding and Consulting Services (HCCS) provides coding of accounts support, utilizing International Classification of Diseases Tenth Revision (ICD10-CM/PCS), Current Procedural Terminology (CPT), Evaluation /Management Levels (E/M), HCPCs Medical Supply conventions to Natividad designated medical encounters and Education and Training to Natividad as changes occur within the coding spectrum.

HCCS require their coding staff to possess coding credentials. The coders must also maintain their credentials annually, by attending education and training for their specific coding discipline.

HCCS provides coding support for hospital inpatient and emergency services to both trauma and non-trauma services. This vendor was chosen due to the complexity and distinctiveness of both services (general and trauma) and the various coding requirement from state and federal coding requirements from state and federal coding guidelines for inpatient and outpatient services are comprise of multiple layers of treatment management, equipment, procedures and extensive documentation. HCCS provides coding support purposes for quality requirements mandated by state and federal regulations and ultimately for timely and accurate reimbursement from all payers.

HCCS has certified coders to review complicated encounters; conduct monthly audits of the coding staff assigned to Natividad account, which meets the compliance requirement. The results are distributed, reviewed, discussed, recommendations to enhance beneficial outcomes for the organization are considered and often executed. HCCS also provides auditing and validation summary documentation of specific third-party payor accounts required service justification.

Natividad recognized with the increased volume of emergency/labor delivery emergency, trauma encounters and inpatient, the level of complexity with accurate coding of these services; our existing coding staff are not capable of meeting the managements level of expectations and demand.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 5 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 5 has also been reviewed and approved by Natividad's Finance Committee and by its Board of Trustees on March 11, 2022.

FINANCING:

The cost for this amendment No. 5 is \$850,000. \$300,000 is included in the Fiscal Year 2021-22 Adopted Budget for this agreement. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provides Natividad with the additional support which is needed due to the credential requirements to ensure accurate appending coding for reimbursement, regulatory, patient care initiatives and data reporting.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Kim Williams-Neal, Director of HIM, 831-783-2440

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:

Healthcare Coding and Consulting Services, LLC Amendment 5
Healthcare Coding and Consulting Services, LLC Amendment 4
Healthcare Coding and Consulting Services, LLC Renewal & Amendment 3
Healthcare Coding and Consulting Services, LLC Amendment 2
Healthcare Coding and Consulting Services, LLC Amendment 1
Healthcare Coding and Consulting Services, LLC Agreement

Attachments on file with the Clerk of the Board

FINANCIAL STATEMENTS

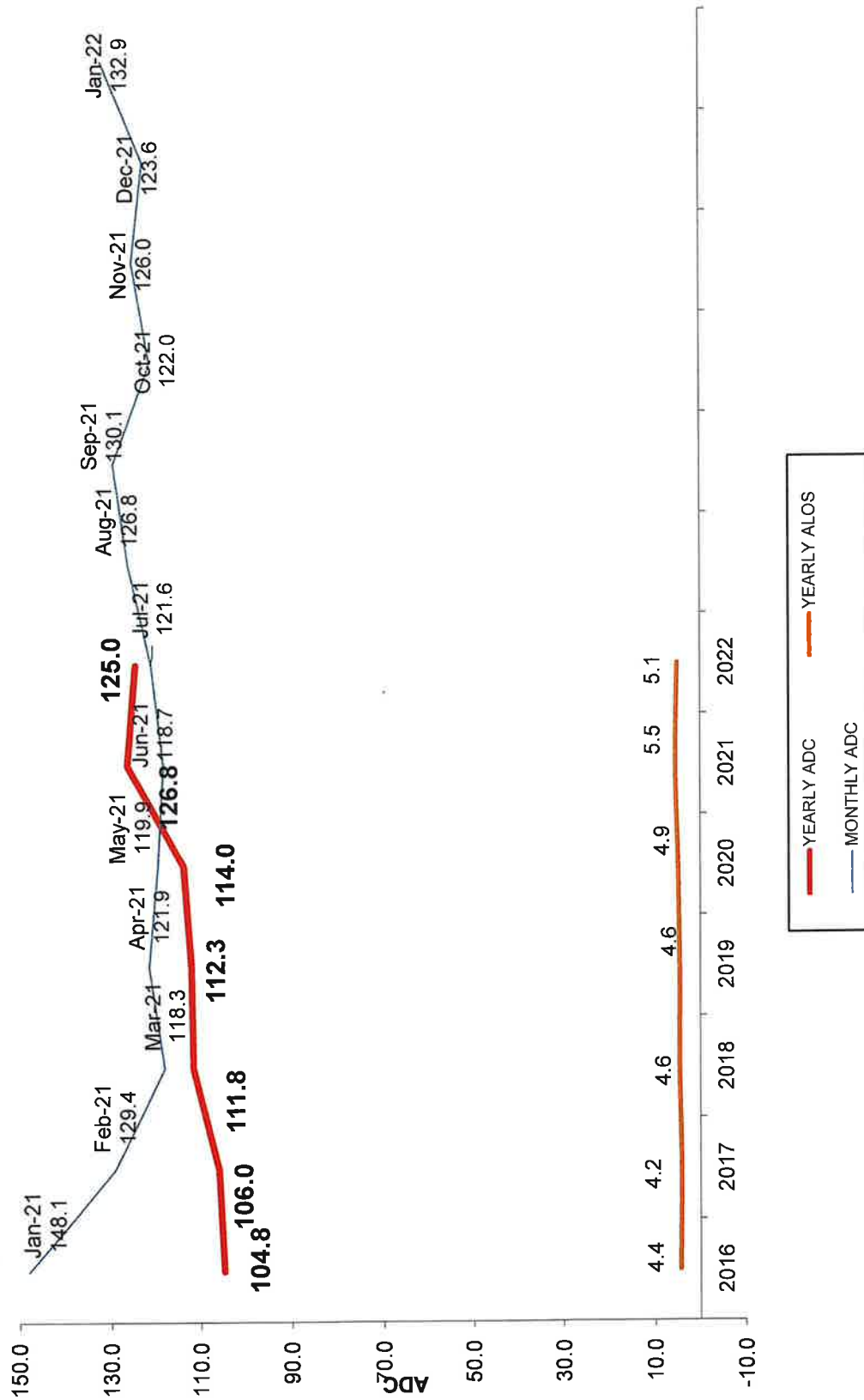
JANUARY 31, 2022

FINANCIAL STATEMENTS

JANUARY 31, 2022

I N D E X

<u>PAGE #</u>	<u>D E S C R I P T I O N</u>
1	TOTAL ADC TREND GRAPH - 2016-2022
2	STATISTICAL REPORT
4	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS TO BUDGET
5	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS PER APD
6	BALANCE SHEET
7	SCHEDULE OF STATE / COUNTY RECEIVABLES
8	STATEMENT OF CASH FLOWS
9	RECONCILIATION OF GOVERNMENT FUNDING
10	CASH FLOW PERFORMANCE F/Y 21-22 ACTUAL TO BUDGET
11	CASH SCHEDULE FOR F/Y 21-22



**NATIVIDAD
STATISTICAL REPORT
JANUARY 31, 2022**

Month-To-Date					Year-To-Date					
11-21	12-21	01-22	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS	CY/PLY				
1	259	312	182	222	NICU	15	1,540	1,626	1,359	19.65%
	1,592	1,609	1,788	1,586	Med/Surg	57	11,000	12,035	13,632	-11.72%
3	271	352	449	200	ICU	10	1,388	2,110	2,347	-10.10%
4	129	77	72	63	Peds	12	437	521	192	171.35%
5	660	734	827	710	Acute Rehab	28	4,924	5,271	4,987	5.69%
6	394	324	328	281	OB/Gyn	27	1,949	2,298	1,996	15.13%
7	3,305	3,408	3,646	3,062	TOTAL ACUTE	149	21,238	23,861	24,513	-2.66%
8	474	425	473	471	Psychiatric	19	3,267	3,255	3,536	-7.95%
9	3,779	3,833	4,119	3,533	TOTAL DAYS	168	24,505	27,116	28,049	-3.33%
10	310	299	339	286	Nursery	18	1,982	2,113	2,024	4.40%
AVERAGE DAILY CENSUS										
11	88.2	86.3	90.9	75.9	Acute	121	75.9	86.5	90.8	-4.74%
12	22.0	23.7	26.7	22.9	Acute Rehab	28	22.9	24.5	23.2	5.60%
13	15.8	13.7	15.3	15.2	Psychiatric	19	15.2	15.1	16.4	-7.93%
14	126.0	123.6	132.9	114.0	TOTAL	168	114.0	126.1	130.5	-3.37%
15	10.3	9.6	10.9	9.2	Nursery	18	9.2	9.8	9.4	4.26%
PERCENTAGE OF OCCUPANCY										
16	72.9%	71.3%	75.1%	62.7%	Acute		62.7%	71.5%	75.0%	-4.7%
17	78.6%	84.6%	95.4%	81.8%	Acute Rehab		81.8%	87.5%	96.7%	-9.5%
18	83.2%	72.1%	80.5%	80.0%	Psychiatric		80.0%	79.5%	86.3%	-7.9%
19	75.0%	73.6%	79.1%	67.9%	TOTAL		67.9%	75.1%	79.6%	-5.7%
20	57.2%	53.3%	60.6%	51.1%	Nursery		51.1%	54.4%	52.2%	4.3%
ADMISSIONS										
21	670	643	669	621	Acute		4,306	4,573	4,143	10.38%
22	51	61	55	56	Acute Rehab		388	370	374	-1.07%
23	40	40	46	62	Psychiatric		430	307	336	-8.63%
24	761	744	770	739	TOTAL		5,124	5,250	4,853	8.18%
25	185	188	204	172	Nursery		1,192	1,276	1,228	3.91%
26	202	200	221	182	Deliveries		1,262	1,365	1,251	9.11%
DISCHARGES										
27	631	642	646	632	Acute		4,384	4,451	4,055	9.77%
28	51	61	51	62	Acute Rehab		430	376	373	0.80%
29	40	46	41	56	Psychiatric		388	311	335	-7.16%
30	722	749	738	750	TOTAL		5,202	5,138	4,763	7.87%
31	173	159	199	153	Nursery		1,063	1,184	1,124	5.34%
AVERAGE LENGTH OF STAY										
32	5.0	5.2	5.3	4.8	Acute(Hospital wide no babies)		4.8	5.2	5.8	-10.34%
33	12.9	12.0	15.0	12.7	Acute Rehab		12.7	14.2	13.3	6.77%
34	3.0	2.3	2.4	2.8	OB/Gyn		2.8	2.5	2.5	0.00%
35	11.9	10.6	10.3	7.6	Psychiatric		7.6	10.6	10.5	0.95%
36	1.7	1.6	1.7	1.7	Nursery		1.7	1.7	1.6	6.25%
OUTPATIENT VISITS										
37	4,220	4,627	4,510	4,599	Emergency Room		31,895	31,887	24,150	32.04%
38	560	556	597	577	ER Admits		4,001	3,911	3,672	6.51%
39	73.6%	74.7%	77.5%	78.1%	ER Admits as a % of Admissions		78.1%	74.5%	75.7%	-1.55%
40	5,712	5,571	5,235	6,193	Clinic Visits		42,951	40,552	36,007	12.62%
ANCILLARY PROCEDURES BILLED										
41	50,224	52,026	58,094	48,912	Lab Tests		339,228	379,351	372,391	1.87%
42	3,494	3,302	3,571	3,045	Radiology Procedures		21,117	25,676	22,642	13.40%
43	157	222	215	204	MRI Procedures		1,414	1,416	1,365	3.74%
44	121	116	123	150	Nuclear Med Procedures		1,040	797	522	52.68%
45	1,361	1,268	1,078	1,134	Ultrasound Procedures		7,866	8,712	7,656	13.79%
46	1,640	1,713	1,593	1,808	CT Scans		12,540	12,850	11,559	11.17%
47	346	356	242	346	Surgeries		2,422	2,454	2,401	2.21%
48	7.76	7.79	7.62	7.87	FTE'S PER AOB		7.87	7.66	8.06	-4.96%
49	1,372.8	1,339.1	1,367.0	1,293.9	TOTAL PAID FTE'S		1,293.9	1,360.5	1,393.8	-2.39%
50	5,306	5,316	5,560	5,095	ADJUSTED PATIENT DAYS		35,339	38,200	36,600	4.37%

	JUL-21	AUG-21	SEP-21	OCT-21	NOV-21	DEC-21	JAN-22	FEB-22	MAR-22	APR-22	MAY-22	JUN-22	YTD
REVENUE													
Patient Revenue:													
1 Inpatient	\$ 76,889,231	\$ 76,760,079	\$ 78,970,069	\$ 76,892,666	\$ 72,803,283	\$ 75,655,929	\$ 80,660,342	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 538,631,599
2 Pro Fees	2,501,984	3,577,745	2,989,087	3,273,870	4,023,303	3,082,529	3,836,676	-	-	-	-	-	23,245,204
3 Outpatient	32,818,260	35,889,636	33,282,272	36,626,402	31,043,193	30,439,082	29,570,375	-	-	-	-	-	229,689,520
4 Total Patient Revenue	112,209,485	116,227,760	115,221,428	116,792,938	107,869,779	109,157,540	114,067,393	-	-	-	-	-	791,546,323
Deductions from revenue													
5 Contractual Deductions	81,597,660	85,314,572	84,910,889	87,630,866	82,220,937	83,163,303	88,482,095	-	-	-	-	-	593,320,322
6 Bad Debt	6,346,305	5,298,901	5,629,677	3,470,590	1,719,409	2,789,145	906,234	-	-	-	-	-	26,152,261
7 Unable to Pay	239,324	392,297	375,729	232,691	323,431	276,477	196,758	-	-	-	-	-	2,036,707
8 Total Contractual Discounts	88,185,289	90,995,770	90,916,295	91,334,147	84,263,777	86,228,925	89,585,087	-	-	-	-	-	621,509,290
9 Net Patient Revenue	24,024,196	25,231,990	24,305,133	25,468,791	23,606,002	22,928,615	24,482,305	-	-	-	-	-	170,037,033
10 As a percent of Gross Revenue	21.41%	21.71%	21.09%	21.80%	21.88%	21.01%	21.46%	0.00%	0.00%	0.00%	0.00%	0.00%	21.48%
Total Government Funding													
11	5,241,987	5,559,105	5,241,987	5,450,705	6,760,201	7,000,698	6,567,201	-	-	-	-	-	41,821,884
Other Operating Revenue:													
12 Rent Income	117,884	121,147	119,521	119,519	119,633	119,632	119,631	-	-	-	-	-	836,967
13 Interest Income	251,951	251,951	251,951	(149,922)	50,037	150,000	14,678	-	-	-	-	-	820,846
14 NMIF Contribution	60,000	60,000	60,000	60,000	60,000	60,000	60,000	-	-	-	-	-	420,000
15 Other Income	294,618	312,602	321,605	432,232	461,829	461,185	416,144	-	-	-	-	-	2,675,685
16 Total Other Operating Revenue	724,453	745,700	753,077	461,829	661,185	796,601	610,453	-	-	-	-	-	4,753,288
17 TOTAL REVENUE	29,990,636	31,536,795	30,300,197	31,371,325	31,027,388	30,725,914	31,659,980	-	-	-	-	-	216,612,215
EXPENSE													
18 Salaries, Wages & Benefits	16,165,713	16,887,897	16,631,730	16,973,444	16,221,003	16,665,020	17,212,339	-	-	-	-	-	116,757,146
19 Registry	963,651	595,103	1,270,743	986,970	1,597,614	1,108,107	1,168,394	-	-	-	-	-	7,690,782
20 Phys/Residents SWB & Contract Fees	4,176,569	4,855,658	3,665,230	3,796,166	3,923,923	4,206,682	4,729,151	-	-	-	-	-	29,165,949
21 Purchased Services	3,238,042	3,076,178	3,165,590	3,524,173	3,893,543	3,116,947	3,119,062	-	-	-	-	-	22,983,535
22 Supplies	2,876,091	3,060,028	2,871,177	2,893,042	2,950,631	2,976,712	3,002,218	-	-	-	-	-	20,629,889
23 Insurance	352,984	352,985	352,984	352,984	352,984	352,985	352,984	-	-	-	-	-	2,470,890
24 Utilities and Telephone	316,633	516,886	442,884	421,872	366,015	365,823	236,627	-	-	-	-	-	2,696,740
25 Interest Expense	68,997	68,997	68,998	53,820	53,821	53,821	53,821	-	-	-	-	-	422,273
26 Depreciation & Amortization	992,314	990,754	997,548	990,817	989,221	1,006,978	1,086,615	-	-	-	-	-	7,054,247
27 Other Operating Expense	431,788	437,157	542,867	580,164	685,597	539,723	516,789	-	-	-	-	-	3,734,085
28 TOTAL EXPENSE	29,582,982	30,641,643	30,009,749	30,573,452	30,833,952	30,445,768	31,478,000	-	-	-	-	-	213,565,546
29 NET INCOME(LOSS)	407,654	895,152	290,448	797,873	193,436	280,146	181,980	-	-	-	-	-	3,046,669
Normalization for Extraordinary Items													
30 Provider Relief Fund	-	-	-	-	(1,291,951)	(1,408,710)	(620,000)	-	-	-	-	-	(3,320,661)
31 American Rescue Plan (ARPA) Rural Fund	-	-	-	-	(226,263)	(226,263)	(226,263)	-	-	-	-	-	(678,789)
32 Families First C-19 Response	-	(317,118)	-	(208,718)	-	(123,739)	(846,263)	-	-	-	-	-	(649,574)
33 Total Extraordinary Items	-	(317,118)	-	(208,718)	(1,518,214)	(1,758,711)	(846,263)	-	-	-	-	-	(4,649,024)
34 NET INCOME BEFORE Extraordinary Items	\$ 407,654	\$ 578,034	\$ 290,448	\$ 589,155	\$ (1,324,778)	\$ (1,478,565)	\$ (664,303)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (1,602,355)
CAPITAL CONTRIBUTIONS													
35 County Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
36 CHANGE IN NET ASSETS	\$ 407,654	\$ 895,152	\$ 290,448	\$ 797,873	\$ 193,436	\$ 280,146	\$ 181,980	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,046,669
37													

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS
AS OF JANUARY 31, 2022

CURRENT MONTH				YEAR -TO -DATE			
		Actual	Budget	Variance fav. (unfav)			
				\$ VAR.	% VAR		
R E V E N U E							
Patient Revenue:							
1	\$	80,660,342	\$ 71,371,577	\$ 9,288,765	13.0	\$	\$ 565,821,140
2		3,836,676	2,131,400	1,705,276	80.0		15,849,175
3		29,570,375	32,494,963	(2,924,588)	(9.0)		189,186,126
4		114,067,393	105,997,940	8,069,453	7.6		770,856,441
Deductions from Revenue							
5		88,482,095	79,917,776	(8,564,319)	(10.7)		578,241,010
6		906,234	3,328,874	2,422,640	72.8		21,976,309
7		196,758	491,984	295,226	60.0		1,275,866
8		89,585,087	83,738,634	(5,846,453)	(7.0)		601,493,185
9		24,482,306	22,259,306	2,223,000	10.0		169,363,256
10		21.46%	21.00%				21.97%
11		6,567,201	5,231,876	1,335,325	25.5		41,100,538
Total Government Funding							
12		119,631	117,833	1,798	1.5		811,722
13		14,678	251,951	(237,273)	(94.2)		1,685,626
14		60,000	60,000	-	-		424,111
15		416,144	346,001	70,143	20.3		2,463,896
16		610,453	775,785	(165,332)	(21.3)		5,385,355
17		31,659,960	28,266,967	3,392,993	12.0		215,849,149
TOTAL REVENUE							
18		17,212,339	16,332,026	(880,313)	(5.4)		111,511,498
19		1,168,394	143,755	(1,024,639)	(712.8)		9,954,295
20		4,729,151	3,475,992	(1,253,159)	(36.1)		24,441,288
21		3,119,062	3,111,445	(7,617)	(0.2)		22,822,122
22		3,002,218	2,245,777	(756,441)	(33.7)		21,015,707
23		352,984	365,010	12,026	3.3		2,241,933
24		236,627	293,803	57,176	19.5		2,566,883
25		53,821	58,719	4,898	8.3		283,529
26		1,086,615	1,031,222	(55,393)	(5.4)		6,762,984
27		516,789	524,163	7,374	1.4		4,421,274
28		31,478,000	27,581,912	(3,896,088)	(14.1)		206,021,513
29		181,960	685,055	(503,095)	(73.4)		9,827,636
NET INCOME(LOSS)							
30							
CAPITAL CONTRIBUTIONS							
31		-	-	-	-		-
32		-	-	-	-		-
33		-	-	-	-		-
34	\$	181,960	\$ 685,055	\$ (503,095)	(73.4)	\$	9,827,636
County Contribution							
CHANGE IN NET ASSETS							
(34.1) %							

NATIVIDAD

CAPITAL CONTRIBUTIONS

**NATIVIDAD
BALANCE SHEET
AS OF JANUARY 31, 2022**

		CURRENT MONTH			YEAR - TO - DATE			
		BEGINNING	ENDING	INC/(DEC)	BEGINNING	ENDING	INC/(DEC)	% CHG.
CURRENT ASSETS								
1	\$	72,558,619	\$	(3,310,243)	\$	69,248,376	\$	(3,828,872)
2		39,153,667		-		39,153,667		(1,291,951)
3		57,460,195		(585,122)		56,875,073		7,517,757
4		28,693,436		11,029		28,704,465		3,141,628
5		5,465,913		86,989		5,552,902		289,708
6		5,197,654		148,468		5,346,122		1,013,058
7		208,529,484		(3,648,879)		204,880,605		6,841,328
8		345,712,189		369,825		346,082,014		7,953,901
9		(215,213,501)		(1,086,331)		(216,299,832)		(7,052,055)
10		130,498,688		(716,506)		129,782,182		901,846
11		209,811,549		1,849,088		211,660,637		(650,451)
15	\$	548,839,721	\$	(2,516,297)	\$	546,323,424	\$	7,092,723
CURRENT LIABILITIES								
16		22,692,875		1,005,103		23,697,978		2,480,552
17		16,577,745		(1,288,437)		15,289,308		5,756,762
18		87,500,484		(65,433)		87,435,051		(2,809,272)
19		3,642,205		175,378		3,817,583		175,378
20		13,746,167		1,347,535		15,093,702		2,643,938
21		144,159,476		1,174,146		145,333,622		8,247,358
LONG TERM LIABILITIES								
22		4,152,699		(54,817)		4,097,882		(383,721)
23				-		-		-
24		25,431,391		(3,817,585)		21,613,806		(3,817,583)
25		29,584,090		(3,872,402)		25,711,688		(4,201,304)
FUND BALANCES								
26		372,231,446		(1)		372,231,445		-
27		2,864,709		181,960		3,046,669		3,046,669
28		375,096,155		181,959		375,278,114		3,046,669
29	\$	548,839,721	\$	(2,516,297)	\$	546,323,424	\$	7,092,723
				(0.5) %				1.3 %

**NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 01/31/22**

BALANCE SHEET

	Req. Balance	Accruals	Reclas and Adj	Payment LHP Final Rec'n	GPP PRIME/CARES	IGT	Payments	Ending Balance
Medi-Cal Waiver (DSH +SNCP)	\$ 16,562,205	7,003,227		(7,473,339)		13,970,831	(25,022,193)	5,040,732
Hospital Fee	-	583,332					(889,390)	(306,058)
Rate Range IGT-CCAH-	(1,161,296)	6,290,000				5,217,406	(11,407,527)	(1,061,417)
MCMC EPP	8,384,962	8,166,669				4,184,279	(12,569,120)	8,166,790
MCMC QIP	-	12,241,250				120,158		12,361,408
SB1732	426,268	1,633,331					(806,541)	1,253,058
AB 915	-	2,142,000						2,142,000
Medical GME	-	-				937,600	(862,134)	75,466
CARES ACT Funding	180,591	-	2,087,499				(3,218,815)	(950,725)
A/R UCSF & TOURO University	-	50,000					(38,600)	11,400
A/R Office Buildings	-	868,528					(803,921)	64,607
Medical HPE	-	175,000					(222,607)	(47,607)
Interest Accrued Positive Cash	-	1,727,706					(1,577,706)	150,000
Accrued Donations	1,100,478	420,000					(476,110)	1,044,368
A/R Jail-PG&E	-	686,380					(494,168)	202,212
Health Department	69,629	968,079					(479,477)	558,231
STATE RECEIVABLES	\$ 25,562,837	\$ 42,965,502	\$ 2,087,499	\$ (7,473,339)	\$ -	\$ 24,430,274	\$ (58,868,309)	\$ 28,704,465

P & L

	YTD Jan-22
Medi-Cal DSH /SNCP/PHYS SPA	\$ 7,482,178
Rate Range IGT-CCAH-	6,290,000
Esperanza Care	(1,458,338)
Family First C-19 Response-FMAP Enhance-	649,574
CARES Act Funding	3,379,450
HPE	175,000
Hospital Fee	583,332
MCMC EPP	8,166,669
HD Residency Support	(291,669)
MCMC QIP	12,241,250
AB915	2,142,000
Medicare GME	829,107
SB 1732	1,633,331
GOVERNMENT FUNDING INCOME	\$ 41,821,884

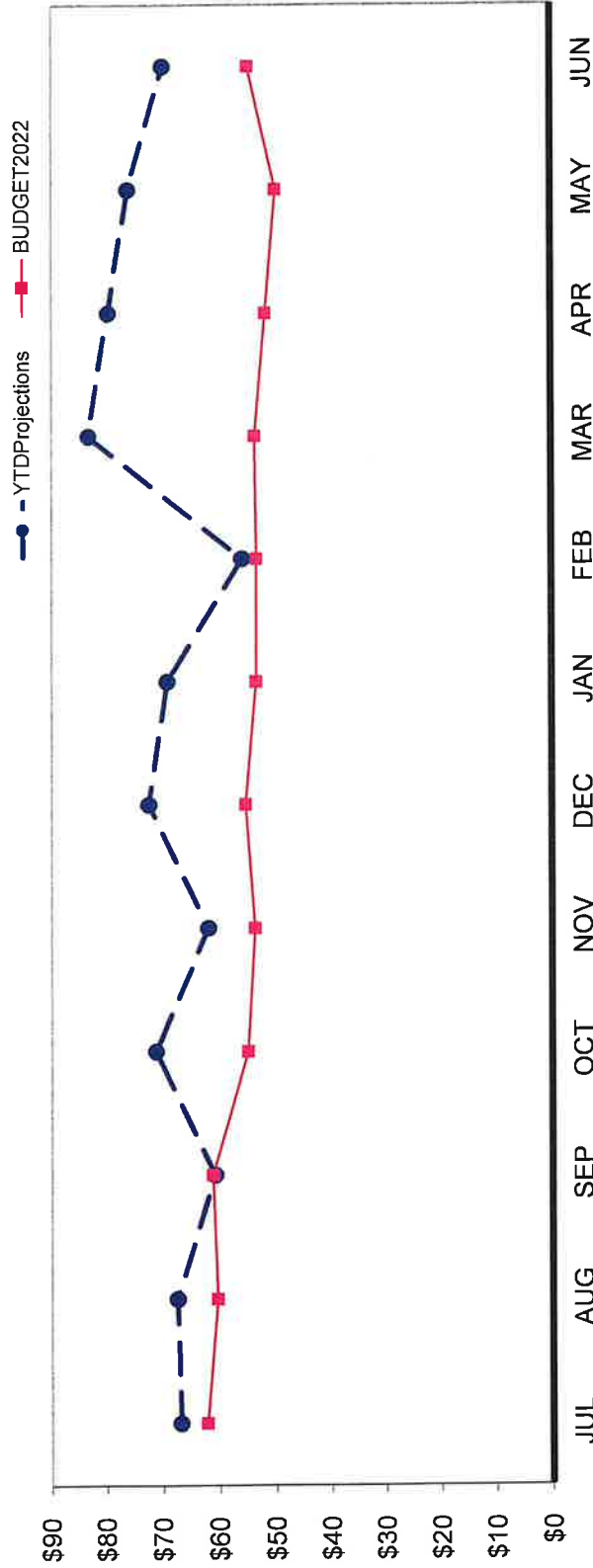
**NATIVIDAD
STATEMENT OF CASH FLOWS
AS OF JANUARY 31, 2022**

	CURRENT MONTH	YEAR - TO - DATE
1	\$ 72,558,619	\$ 73,077,248
2		
3	181,959	3,046,669
4	-	-
5	1,086,331	7,052,055
6	1,268,290	10,098,724
7		
8	585,122	(7,517,757)
9	-	1,291,951
10	(11,029)	(3,141,628)
11	(235,457)	(1,302,766)
12	1,005,103	2,480,552
13	(1,288,437)	5,756,762
14	(65,433)	(2,809,272)
15	175,378	175,378
16	1,347,535	2,643,938
17	1,512,782	(2,422,842)
18		
19	(369,825)	(7,953,901)
20	-	-
21	(369,825)	(7,953,901)
22		
23	(3,872,402)	(4,201,304)
24	(1,849,088)	650,451
25	-	-
26	(5,721,490)	(3,550,853)
27	(3,310,243)	(3,828,872)
28	\$ 69,248,376	\$ 69,248,376

**NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2022**

	<u>BDGT-22</u>	<u>ESTIMATE FY2022</u>	<u>Variance to Budget</u>
	\$	\$	\$
Medi-Cal DSH Waiver & Phys SPA	10,705,534	10,705,534	-
EPP	14,000,000	14,000,000	-
QIP	20,985,000	20,985,000	-
Physician SPA	1,300,000	1,300,000	-
AB915	3,672,000	3,672,000	-
SB1732	2,800,000	2,800,000	-
CCAH Rate Range	9,720,000	9,720,000	-
HPE	300,000	300,000	-
Families First Corona Virus Response	-	649,574	649,574
PRF & ARPA Stimulus	-	4,510,765	4,510,765
Esperanza Care Outside Purchased Service	(2,500,000)	(2,500,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,300,000	1,300,000	-
Medical GME	-	1,228,092	1,228,092
Provider Fee	1,000,000	1,000,000	-
	<u>\$ 62,782,534</u>	<u>\$ 69,170,965</u>	<u>\$ 6,388,431</u>

Cash Flow Performance Fiscal Year 2022 (in Millions)



	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jun
YTD	66.8	67.4	60.8	71.3	62.0	72.6	69.2	56.0	83.3	79.7	76.2	70.0	70.0
BDGT	62.1	60.3	61.2	54.9	53.7	55.3	53.5	53.4	53.7	51.8	49.9	54.9	54.9
Variance	4.7	7.1	(0.4)	16.3	8.3	17.2	15.8	2.6	29.6	28.0	26.3	15.1	15.1

NATIVIDAD
CASH FORECAST
FISCAL YEAR 2022

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ACTUAL DEC	ACTUAL JAN	ESTIMATE FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	23,027,748	58,184,526	82,406,560	60,781,513	71,250,804	58,393,147	88,529,915	69,218,952	56,002,074	83,278,254	78,706,593	76,199,562	73,077,248
CASH RECEIPTS													
Percent Revenues (incl pm fees and lab sup)	21,394,402	24,161,170	20,810,750	21,876,863	16,650,886	21,440,297	30,479,006	21,507,110	23,297,110	21,507,110	21,507,110	21,507,110	246,047,778
Provider Fee	-	425,287	-	-	-	464,102	-	83,333	83,333	83,333	83,333	83,333	1,388,094
Lab Test Cash	-	317,118	-	308,217	3,102,056	1,532,446	11,407,257	131,384	-	-	-	-	11,858,705
COVID-19 First Response COVID-19- SUPPORT DOYLE	-	-	-	300,564	291,888	200,203	835,340	333,333	333,333	333,333	333,333	333,333	5,288,723
NPE	-	108,767	-	-	-	115,640	-	25,000	25,000	25,000	25,000	25,000	4,016,308
Foundation Donations	-	6,674	-	2,213	14,299	201,166	-	2,066,952	-	-	-	-	414,572
Medical Waiver FY11-12 DASH CPE Fund	-	7,473,339	286,721	-	-	-	-	-	-	-	-	-	9,820,052
GPP	-	1,952,060	476,268	6,592,115	300,273	-	-	-	-	-	-	-	8,504,175
LS1732	-	-	-	-	300,273	-	-	-	-	-	-	-	2,806,541
HEALTH DEPARTMENT REIMB	-	-	476,268	-	-	-	152,976	141,867	141,867	141,867	141,867	141,867	1,182,729
MCAL GME	-	-	290,395	-	331,418	571,728	-	571,728	-	-	-	-	1,453,873
ABP15	-	-	-	-	-	8,518,145	-	-	-	-	-	-	8,518,145
GPP 2021 & ADAX Cash Up	6,551,115	-	-	-	-	-	-	-	-	-	-	-	6,551,115
COVID-19 FY21-22	-	-	-	-	-	-	-	-	-	-	-	-	15,000,000
GPP	-	-	-	12,569,120	-	-	-	-	-	-	-	-	12,569,120
Phys SPA	-	-	-	-	-	-	478,951	-	-	-	-	-	478,951
Rent Income	1,467,757	151,853	119,520	118,002	89,174	89,265	117,833	117,833	117,833	117,833	117,833	117,833	3,276,708
EM5 Maddy Funds	-	-	-	-	-	-	-	-	-	-	-	-	-
Fund 404 Transfer	-	638,802	137,618	1,508,937	148,968	-	1,077,791	3,907,463	4,364,948	4,826,999	8,440,000	3,605,334	29,300,000
LOT Sub-Fund Transfer In/(Out)	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest Income	136,201	486,096	250,072	300,960	985,120	465,038	251,866	400,000	400,000	400,000	400,000	400,000	3,000,000
Miscellaneous Revenue	26,331,475	37,912,232	23,057,969	43,751,194	21,583,602	33,781,283	45,884,878	26,892,746	75,653,032	27,050,169	30,603,250	26,205,504	2,806,462
Total Cash Receipts													436,974,736
CASH DISBURSEMENTS													
Purchased Services and Supplies	11,461,939	7,856,925	5,440,404	8,031,232	11,439,932	7,465,700	9,091,560	7,465,700	7,465,700	7,465,700	7,465,700	7,465,700	98,116,354
GPP Fund Rec'n FY19-20	893,063	-	-	125,000	-	-	-	-	-	-	-	-	893,063
HO Insolvency Support	288,721	-	-	264,715	-	-	264,715	-	-	-	-	-	125,000
SNAP 11-12 Food Rec'n & SPA Rec'n	608,170	-	-	-	-	-	-	-	-	-	-	-	578,099
LOT MEDICAL GME	-	3,444,645	-	-	4,300,486	-	4,945,259	-	-	-	-	-	927,000
GPP CY2021	-	-	-	-	-	-	-	-	-	-	-	-	3,544,645
GPP 101 Fund Rec'n FY Jul-Dec, 2020	-	-	-	-	-	-	-	-	-	-	-	-	9,333,745
LOT QIP	-	120,108	-	-	-	-	-	-	-	-	-	-	8,531,180
LOT EPP	-	4,164,379	-	-	-	-	-	-	-	-	-	-	8,531,180
Public Health Lab Testing 20-21	-	-	-	-	675,607	-	-	-	-	-	-	-	675,607
Building Lease / Rental Equipment	256,824	228,944	291,294	287,000	245,898	330,189	302,282	230,859	230,859	230,859	230,859	230,859	3,100,916
GPP Principal & Interest Payments	16,175,478	23,956,436	16,076,714	16,648,434	16,447,024	16,403,737	17,202,414	16,423,438	24,638,157	16,423,438	16,423,438	16,423,438	214,574,705
Payroll and Benefits	-	-	-	669,842	110,841	-	450,913	-	706,066	-	-	-	1,138,666
Expenses Care	-	-	-	-	-	-	-	-	-	-	-	-	-
COVID-19 Reconciliation	5,075,390	-	-	-	-	433,730	-	-	-	-	-	-	5,075,390
COVID-19	-	-	-	-	-	-	-	-	-	-	-	-	-
FY21-22 AMU MOU	-	-	212,560	-	26,483	-	-	-	-	-	-	-	242,447
Data Processing	1,006,834	-	274,215	150,391	147,555	148,722	148,722	287,875	287,875	287,875	287,875	287,875	3,344,748
Pension Fund Transfer to County	-	-	-	-	-	-	-	-	-	-	-	-	-
Med-Cal Fund Settlement FY11-12	-	-	-	-	-	-	-	-	-	-	-	-	-
RR 101 FY19-20	-	-	-	-	-	-	-	-	-	-	-	-	-
GPP Short Transfer to Clinics - BH-FY4	-	-	-	-	-	-	-	-	-	-	-	-	-
Transfer Fees 451 to 404 & 101 Fund	-	-	-	-	-	-	-	-	-	-	-	-	-
Capital Expenses Fund 404	233,376	636,602	137,618	1,508,937	148,968	663,787	1,072,791	3,907,463	4,364,948	4,826,999	8,440,000	15,000,000	25,000,000
Capital Expenditures	308,134	3,102,016	330,126	330,126	897,198	663,787	509,961	611,337	662,607	725,109	1,230,459	2,411,658	11,827,918
Total Cash Disbursements	35,805,787	37,293,698	28,683,016	33,284,103	34,491,269	25,644,515	43,177,842	42,177,826	48,378,832	30,621,830	34,170,181	48,426,472	440,976,241
Increase/(Decrease)	(6,268,322)	616,624	(6,225,047)	10,468,091	(12,867,457)	8,136,768	2,797,037	(17,234,876)	27,776,180	(3,571,681)	(3,506,591)	(6,225,980)	(3,103,554)
Ending Cash Fund 451	66,787,926	67,408,560	60,781,513	71,250,604	58,393,147	66,529,915	69,218,952	56,002,074	83,278,254	78,706,593	76,199,562	69,973,684	69,973,684
(+) Cash In Transit	13,931	10,097	-	-	-	6,019,893	-	-	-	-	-	-	-
(-) P474 Cash and CC	66,801,847	67,418,567	60,792,427	71,264,255	61,367,119	72,548,819	69,243,377	56,008,031	83,284,245	78,716,289	76,215,031	69,977,374	69,977,374
Ending Cash as per 6/L													
Fund 404													
Beginning Balance	75,637,546	75,637,546	75,000,744	74,683,126	73,304,189	73,155,201	73,155,201	71,482,410	67,574,847	63,209,959	58,365,960	40,942,880	
Transfer In from Fund 451	-	-	-	-	-	-	-	-	-	-	-	-	
Transfer Out from Fund 404	-	-	-	-	-	-	-	-	-	-	-	-	
Transfer Out from Fund 404	75,637,546	75,000,744	74,683,126	73,304,189	73,155,201	73,155,201	71,482,410	67,574,847	63,209,959	58,365,960	40,942,880	46,337,546	
Ending Cash Fund 404													
Ending Cash Fund 451 & 404	142,425,472	142,607,304	139,644,639	144,934,793	131,549,348	139,685,118	140,719,362	122,577,021	148,488,213	138,089,553	126,142,542	118,311,240	