



# **Board of Trustees 2022**

**May 13, 2022**





## NMC Board of Trustees Meeting

Friday, May 13, 2022

9:00 AM

**\*\*\* VIDEO CONFERENCE / TELEPHONIC MEETING \*\*\***

### AGENDA

#### IMPORTANT NOTICE Regarding COVID 19

Based on guidance from the California Department of Public Health and the California Governor's Office, in order to minimize the spread of the COVID-19 virus, Natividad Medical Center ("Natividad") Board of Trustees meetings will be held entirely by Zoom. There will be no physical location for these meetings. Committee Members shall participate in the meeting by Zoom.

To participate in this Natividad Board of Trustees meeting, the public are invited to observe and address the Committee via Zoom.

The meeting will be conducted via teleconference using the Microsoft Zoom program. This gives the public two options. The public may attend the meeting by phone. Or, the public may attend and observe the Zoom meeting via computer audio.

To participate by phone call any of these numbers below:

- +1 602 753 0140 US (Phoenix)
- +1 720 928 9299 US (Denver)
- +1 971 247 1195 US (Portland)
- +1 253 215 8782 US (Tacoma)
- +1 346 248 7799 US (Houston)

Enter the Meeting ID number: **959 7127 9338** when prompted.

You will then enter the Password: **668499** when prompted.

Or, to attend the Natividad Board of Trustees meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/95971279338?pwd=ZzFqbU9xZ08wQTBXVU9XMjFrZy91dz09>

You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.

1. If a member of the public wishes to comment on a particular agenda item, the public is strongly encouraged to submit their comments in writing via email to the Natividad Board of Trustees at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line.

Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record.

2. Members of the public wishing to comment on a specific agenda item while the matter is being heard may participate by any of the following means:
  - a. When the Chair calls for public comment on an agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only.
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4. Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.
5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

1. **Call to Order**
2. **Roll Call**
3. **Pledge of Allegiance**
4. **Additions and Corrections by Clerk** *Page 1-9 – Board Clerk*  
*The Clerk of the Board of Trustees will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.*
5. **Minutes**
  - Approve the Minutes of April 8, 2022 Board of Trustees Meeting *Page 10-22*
6. **Board Comments**
7. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**  
*This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.*
8. **Consent Calendar**  
**Approve the following policies, procedures, rules, and regulations:**
  - 8a. Policies/Procedures/Forms/Manuals (listed and available upon request)
    - OPST-5007, Speech Therapy Pediatric Modified Barium Swallow Study
    - SP-6610, LDU/MIU, SP for Newborn & Maternal Medications
    - SART Practice Prerogatives & Standardized Procedures,
    - D. Move Ongoing Professional Practice Evaluation (OPPE) Data reporting to 12-month
  - New**
    - 3:4444 Pharmacy Obesity Dosing protocol
  - Revised Policies**
    - 1:0200 RAD: MRI hours and Call Policy
    - 1:0090 Glucose Management System: EndoTool Intravenous & Subcutaneous
    - 1:3100 Critical Result Policy
    - 1:3250 IV Therapy – Pediatrics
    - 1:4213 Telemedicine, Neurological Consult
    - 3:1000 Clozapine Ordering
    - 3:1200 Sterile Compounding
    - 3:1250 Medication Extravasation
    - 3:2170 First Dose Medication Review and Overrides

- 3:3355 Safe Handling of Hazardous Drugs
- 3:7000 Non-Sterile Medication Preparation, Compounding, and Storage
- 3:9600 Medication Error Reduction Plan (MERP)
- 4:0709 Radiation Protection and Safety Program
- DIAG-1724 Magnetic Resource Imaging (MRI) Room Cleaning Responsibilities
- DIAG-1837 Film Badge Ordering and Monitoring
- ED-1321 Triage of Patients
- IR-1500 Admittance of Outpatients Prior to Interventional Radiology Procedure
- LDU-6015 Antenatal Testing/OB Triage Unit Guidelines
- LDU-6065 Electronic Fetal Monitoring Interpretation and Documentation
- MHU-4000 Admission Policy
- NICU-6915 Community Neonatal Intensive Care Nursery Policy
- NICU-6920 Discharge Criteria and Planning
- NICU-6935 Humidification of Giraffe Omnibed
- NICU-6948 Inservice/Continuing Education
- NICU-6955 Medication Administration - Neonatal
- NICU-6960 Nursing Responsibilities & General Routines
- NICU-6962 Orientation
- NICU-6975 Patient Education
- NICU-6980 Patient Care Equipment Practices
- PEDS-7190 Inservice/Continuing Education
- PERI-6645 Preeclampsia/Hypertension/Magnesium
- PHAR-6320 Pharmacy Medication History, Profile, or List
- 1:9400 Lippincott "Nursing Procedures and Skills" (LNPS)

#### **No Changes**

- 1:7600 Intensive Care Unit (ICU) Perioperative Fasting Guidelines
- 3:1260 Medications Requiring Filters
- 3:1270 Reversal Agents for Toxicological Emergencies
- 3:1280 IV to SQ Insulin Transition Protocol, Non-Endo Tool
- 3:3350 High Risk and High Alert Medications
- 3:7750 Extended Infusion Piperacillin/Tazobactam (Zosyn)
- DIAG-1732 Magnetic Resonance Imaging (MRI) Safety Screening for MRI Procedures
- LDU-6095 Limited Ultrasound
- LDU-6160 Staffing Guidelines for Perinatal Services, L&D, & MIU
- LDU-6180 Videotaping and Still Photography in Labor and Delivery
- NICU-6982 Retinopathy of Prematurity
- PERI-6665 Safety in Perinatal Services
- PERI-6685 Transfer of Patient from L&D to Another Unit (non-emergency)

#### **Retire**

- 1:9325 Barbiturate Coma Protocol
- ICU-2035 Cortrak 2 Enteral Access System

#### ***COVID Guidelines (Informational Only)***

- COVID-0002 COVID-19 Visitation Guideline {Revised 3.16.22}

**Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8p of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.**

**8b. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement for EBSCO Industries, Inc., Page 23-24 (CONSENT)**

- a. Authorize the Chief Executive Officer for NMC or his designee to execute amendment No. 2 to the agreement with EBSCO Industries, Inc. (EBSCO) for online database and journal subscriptions, with no change to the term or scope of work and adding \$125,000 for a revised total agreement amount not to exceed \$573,153.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to two (2) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$9,600) of the original cost of the agreement.

**8c. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreements for Abt Associates Inc., Page 25-26 (CONSENT)**

- a. Authorize participation by the County's owned and operated Natividad Medical Center ("Natividad") in the EMPOWER Best Practices Initiative, a hospital-based quality improvement initiative funded by the Centers for Disease Control and Prevention ("CDC"), Division of Nutrition, Physical Activity, and Obesity ("DNPAO"); and
- b. Authorize the Chief Executive Officer for Natividad to execute a Site Agreement with Abt Associates Inc. ("Abt"), the lead EMPOWER Best Practices Initiative contractor with CDC, for the provision of training and technical assistance to improve knowledge and skills of Natividad staff in evidence-based maternity practices supportive of optimal infant nutrition, with a focus on diverse, at-risk and underserved populations, with a term of date of execution by both parties to the earlier of (1) August 1, 2024; (2) the date prerequisite conditions have been satisfied; or (3) until date of termination by either party upon 30 days written notice; and
- c. Accept a stipend in the amount of \$2,000 from Abt to offset the actual costs associated with Natividad's participation in the EMPOWER Best Practices Initiative.

**8d. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreements for Authority to Sign Payer, Page 27-28 (CONSENT)**

- a. Authorize the extension of the Chief Executive Officer of Natividad Medical Center (NMC) or his designee authority to execute agreements and/or contract amendments with government, commercial, and private payers of healthcare services, another five years through June 30, 2027, for the purpose of adding NMC as an in-network provider of healthcare services for both hospital/professional services and for establishing reimbursement methodologies used in healthcare payments, subject to County Counsel and Auditor-Controller approval.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard risk provisions within the agreements/amendments.

**8e. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement for The Greeley Company, Page 29-30 (CONSENT)**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-15213) with The Greeley Company for Peer Review Assessment services, extending the agreement an additional three (3) year period (June



1, 2022 through May 31, 2025) for a revised full agreement term of January 1, 2020 through May 31, 2025, and adding \$400,000 for a revised total agreement amount not to exceed \$444,250.

**8f. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement for Intelligent Medical Objects, Inc., Page 31-32 (CONSENT)**

Ratify execution by the Chief Executive Officer for Natividad Medical Center (NMC) or his designee of amendment No. 7 to the agreement (A-12637) with Intelligent Medical Objects, Inc. for electronic mapping and standard nomenclature software licenses, support and maintenance services, extending the agreement an additional one (1) year period (retroactive to May 1, 2022 through April 30, 2023) for a revised agreement term of January 28, 2014 through April 30, 2023, and adding \$117,118 for a revised total agreement amount not to exceed \$644,475.

**8g. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Pacific Health Alliance, Page 33-35 (CONSENT)**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-13598) with Pacific Health Alliance for project administration ("PA") services for the County of Monterey's Esperanza Care Program (Pilot Project for the Remaining Uninsured), extending the agreement an additional one (1) year period (January 1, 2023 through December 31, 2023) for a revised full agreement term of August 1, 2017 through December 31, 2023, and adding \$415,000 for a revised total agreement amount not to exceed \$1,865,000.

**8h. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Cardiopulmonary Associates Medical Group, Page 36-37 (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Fourth Amendment to the Professional and Call Coverage Services Agreement (A-14-299) with Cardiopulmonary Associates Medical Group (CPA) to provide pulmonary medicine and critical care services, extending the term by twenty-four months (July 1, 2022 to June 30, 2024) for a revised full agreement term of July 1, 2018 to June 30, 2024 and adding \$200,000 for a revised not to exceed amount of \$600,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) amendments to the agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

**8i. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Joel Weinstein MD, Page 38-39 (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement (A-14763) with Joel Weinstein MD to provide general surgery services at Natividad, extending the term by twenty-four months (July 1, 2022 to June 30, 2024) for a revised full agreement term of July 1, 2020 to June 30, 2024, and adding \$500,000 for a revised not to exceed amount of \$1,300,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$80,000) of the original contract amount and do not significantly change the scope of work.

- 8j. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Yu-Chuan Liu MD, Page 40-41 (CONSENT)**
- Authorize the Chief Executive Officer for Natividad or his designee to execute the Professional Services Agreement with Yu-Chuan Liu MD to provide cardiology services at Natividad, adding \$200,000 for a revised not to exceed amount of \$300,000, but with no change to the original agreement term of July 1, 2021 to June 30, 2023; and
  - Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.
- 8k. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Pureserve Building Services, Inc., Page 42-43 (CONSENT)**
- Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 2 to the agreement with Pureserve Building Services, Inc. for professional cleaning services, extending the agreement an additional two (2) year period (May 1, 2022 through April 30, 2024) for a revised full agreement term of May 1, 2019 through April 30, 2024, and adding \$139,000 for a revised total agreement amount not to exceed \$333,116.
  - Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$6,415) of the original cost of the agreement.
- 8l. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Landauer, Inc., Page 44-45 (CONSENT)**
- Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Landauer, Inc. for radiation dosimetry services at NMC for an amount not to exceed \$75,000 with an agreement term retroactive from July 1, 2021 through June 30, 2024.
  - Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, and limitations on liability provisions within the agreement.
- 8m. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with RJP & Associates, Page 46-47 (CONSENT)**
- Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with RJP & Associates, for consulting services in revenue cycle optimization, extending the term of the agreement for an additional two (2) year period (July 1, 2022 through June 30, 2024) for a revised full agreement term of July 1, 2020 through June 30, 2024, and adding \$250,000 for a revised total amount not to exceed \$530,000.
- 8n. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with The Gordian Group, Page 48-50 (CONSENT)**
- Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the Addendum with The Gordian Group to the Sourcewell Contract 050421 for administrative services of the Job Order Contracting (JOC) program, with no change to the agreement term of September 16, 2021 through June 7, 2025 and adding \$250,000 for a revised total spending limit not to exceed \$350,000.
  - Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and



do not cause an increase of more than ten percent (10%) (\$100,000) of the original cost of the agreement.

- 8o. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Stryker Sales Corporation, Page 51-52 (CONSENT)**  
a. Authorize the Chief Executive Officer for NMC or his designee to execute renewal & amendment No. 3 to the agreement (A-14305) with Stryker Sales Corporation dba Stryker Instruments for preventative maintenance on power tools and Neptune equipment, extending the agreement an additional one (1) year period (May 15, 2022 through May 14, 2023) for a revised full agreement term of May 1, 2018 through May 14, 2023, and adding \$60,000 for a revised total agreement amount not to exceed \$319,916.
- 8p. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with SPOK, Inc., Page 53-54 (CONSENT)**  
Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13194) with SPOK, Inc. for paging services, extending the agreement an additional one (1) year period (July 1, 2022 through June 30, 2023) for a revised full agreement term of July 1, 2016 through June 30, 2023, and adding \$60,000 for a revised total agreement amount not to exceed \$423,000.
9. **Accept Oral Report from Natividad Chief Financial Officer - Daniel Leon, CFO**  
a. March 2022 YTD Financial Reports *Page 55-67*
10. **Receive Oral Report from Natividad Chief Executive Officer - Dr. Charles R. Harris, CEO**
11. **Receive Oral Report from Natividad Chief Medical Officer – Dr. Craig Walls, CMO**  
a. Hospitalist Update
12. **Receive Oral Report from Natividad Chief Nursing Officer – Nancy Buscher, CNO**
13. **Receive Oral Report from Natividad Chief of Staff – Dr. Chris Carpenter, COS**  
a. Introduction of Third year resident – Dr. Alison Perry
14. **Closed Session Public Comment**  
*The public may comment on Closed Session items prior to the Board's recess to Closed Session.*
15. **Recess to Closed Session under Government Code Section 54950**  
a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive Medical Quality Assurance Reports *Dr. Craig Walls, CMO*
16. **Reconvene on Public Agenda Items**

17. Accept and approve April 2022 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals. Page 68-74

**Adjournment**

**NATIVIDAD BOARD OF TRUSTEES  
FRIDAY, JUNE 10, 2022 AT 9:00 A.M.**

**\*\*\* VIDEO CONFERENCE TELEPHONIC MEETING \*\*\***



## NMC Board of Trustees Meeting

Friday, April 8, 2022

9:00 AM

**\*\*\* VIDEO CONFERENCE / TELEPHONIC MEETING \*\*\***

### MINUTES

#### IMPORTANT NOTICE Regarding COVID 19

In accordance with the State of Emergency proclaimed by Governor Newsom on March 4, 2020, Executive Order N-29-20 issued by Governor Newsom on March 17, 2020 and the Recommendation Regarding Social Distancing Including Remote Meetings of Legislative Bodies, issued by the Monterey County Health Officer on September 22, 2021, Natividad Medical Center ("Natividad") Board of Trustees meetings will be held entirely by Zoom. There will be no physical location for these meetings. Committee Members shall participate in the meeting by Zoom.

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- +1 602 753 0140 US (Phoenix)
- +1 720 928 9299 US (Denver)

Enter the Meeting ID number: **936 4187 6014** when prompted.

You will then enter the Password: **445616** when prompted.

Or, to attend the Natividad Board of Trustees meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/93641876014?pwd=SWZuL2EwRHhRiQUN4czN6cDkycGtRUT09>

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[Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line.
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5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

**Board of Trustees:**     In person: Dr. Chad Harris, Fernando Elizondo, Libby Downey, Charles McKee

Via Zoom: Supervisor Chris Lopez, Manuel Orsorio, Simon Salinas, and Mitch Winick

**Absent:** Marcia Atkinson, Dr. Chris Carpenter

**NMC Staff/County:** Stacy Saetta, Jan Holmes, Andrea Rosenberg, Daniel Leon, Ari Entin, Nancy Buscher, Hillary Fish, Dr. Craig Walls, Jeanne-Ann Balza, Noemi Ferguson

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

1. **Call to Order**

2. **Roll Call**

*Present*

*Libby Downey  
Fernando Elizondo  
Dr. Chad Harris  
Supervisor Chris Lopez  
Charles McKee  
Manuel Osorio  
Simon Salinas  
Mitch Winick*

*Absent*

*Marcia Atkinson  
Dr. Chris Carpenter*

3. **Additions and Corrections for Closed Session**

*County Counsel will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.*

4. **Closed Session under Government Code Section 54950**

- a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive Medical Quality Assurance Reports - *Dr. Craig Walls, CMO*
- b. Pursuant to Government Code section 54957(b)(1), the Board will provide a performance evaluation for the Natividad Medical Center CEO.

5. **Closed Session Public Comment**

*The public may comment on Closed Session items prior to the Board's recess to Closed Session.*

6. **The Board Recesses for Closed Session.**

*Closed Session may be held at the conclusion of the Board's Regular Agenda, or at any other*

*time during the course of the meeting, before or after the scheduled time, announced by the Chairperson of the Board.*

7. **10:00 am - Reconvene on Public Agenda Items**

8. **Roll Call**

*Present*

*Libby Downey  
Fernando Elizondo  
Dr. Chad Harris  
Supervisor Chris Lopez  
Charles McKee  
Manuel Osorio  
Simon Salinas  
Mitch Winick*

*Absent*

*Marcia Atkinson  
Dr. Chris Carpenter*

9. **Pledge of Allegiance**

10. **Additions and Corrections by Clerk** – Board Clerk

*The Clerk of the Board of Trustees will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.*

***Pull and Remove Consent Calendar Item# 14e The Society for Hospital Medicine***

11. **Minutes**

- Approve the Minutes of March 11, 2022 Board of Trustees Meeting

**MOTION:** *Motion to approve the minutes of March 11, 2022, by Simon Salinas, seconded by Supervisor Chris Lopez, and approved by the following vote*

*Roll call vote taken pursuant to Government Code 54953:*

*Libby Downey: AYE  
Fernando Elizondo: AYE  
Dr. Chad Harris: AYE  
Supervisor Chris Lopez: AYE  
Charles McKee: no vote  
Simon Salinas: AYE  
Mitch Winick: no vote*

*Absent*

*Marcia Atkinson  
Dr. Chris Carpenter*



12. **Board Comments**

13. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**

*This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.*

14. **Consent Calendar**

**Approve the following policies, procedures, rules, and regulations:**

**14a. Policies/Procedures/Forms/Manuals (listed and available upon request)**

- MSP001-13, Medical Staff and Advanced Practice Professional Staff New Provider Orientation Policy
- MSP001-6, Credential Files of Practitioners
- Proposed Revision to OBGYN Privilege List, VBAC criteria
- Medical Staff Rules & Regulations: 6.10-1, MSQRC Composition

**New**

- 4:1560 Fall Protection Program (Non-Patient)

**Revised Policies**

- 1:0150 Stroke Screening for In-Patients (Stroke Alert)
- 1:1410 Maximum Census Overflow Plan
- 1:4240 Guideline for the Management of Patients Who Refuse Blood Transfusion
- 1:4245 Blood Bank Manual
- DIET-1004 Alternative Food Choices
- DIET-1058 Food Service
- DIET-1098 Patient Card File
- ED-1250 Emergency Department Plan for Mass Casualty Incident
- ED-1330 ED: Guidelines of Care
- MHU-4500 MHU Utilization Review
- POC-3950 Clinitek Status +Urine Chemistry Analyzer
- 5:0100 Workplace Violence Prevention Plan
- 7:0550 Media Relations
- 7:1500 Quality Incentive Program (QIP) Data Integrity

**No Changes**

- 1: 2200 Point-of-Care Laboratory Tests
- 2:0100 Paul Gann Blood Safety Act
- 4:0709 Radiation Protection and Safety Program
- 7-0860 2022-2023 Risk Management and Patient Safety Plan
- ANC-4540 Legal Blood Alcohol Collection

- ED-1210 Emergency Department Case Management
- IC-420 Bioterrorism Agents: Response and Treatment
- POC-3902 i-STAT Troponin, CG4+ Blood Gas and CHEM8+ Testing
- POC-3913 Linearity Testing for Nova Statstrip and Nova Statsensor Hospital Meters
- POC-3915 Hemoglobin Determination (Hemocue Hb 201+)
- POC-3917 ROM Plus Test Patient Preparation and Specimen Collection
- POC-3920 Stool for Occult Blood Sensa
- POC-3925 Gastric Blood (Gastrocult Slide Test)
- POC-3940 Direct Fungal Smear (KOH) and Saline Wet Mount
- POC-3966 Coag-Sense (PT/INR Monitoring System)
- POC-3987 DCA Vantage System Maintenance and Troubleshooting Procedure
- 5:1500 Immigrant Worker Protection Act
- 5:2800 Employer Correspondence/Email

#### **Retire**

- POC-3914 Creatinine Testing Using the Nova Statesensor Hospital Meter
- POC-3945 Urine Dipstix Detection of Urine Chemistries (by Multistix-Visual Method)
- POC-3848 Blood Gas: Testing Blood Gases, Lytes, Glucose, CA++ and Lactic Acid in ICU Rapidpoint 500
- POC-3972 SOFIA Respiratory Syncytial Virus and SOGIA Influenza A+B by Fluorescence Immunoassay
- 1-0180 Blood Glucose Testing & Insulin Administration of Adults in the Inpatient Setting

#### ***COVID Guidelines***

- COVID-0033 SARS-COV-2 Staff Vaccination Requirements and Testing Guidelines {Revised}
- COVID-0002 COVID-19 Visitation Guidelines {Revised}

**Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 14b – 14u of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.**

**14b. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Best Best & Krieger, LLP, (CONSENT)**

Authorize the County Counsel to execute amendment No. 4 to the agreement (A-13923) with Best Best & Krieger, LLP for specialized attorney services, extending the term an additional two (2) year period through April 30, 2024 for a total revised term of May 1, 2017 through April 30, 2024, with no change to the total agreement amount of \$465,000.

**14c. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreements for Focus One Solutions, LLC, (CONSENT)**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 9 to the agreement (A-13506) with Focus

One Solutions, LLC for a Healthcare Vendor Management System pursuant to the Request for Proposal (RFP) # 9600-62, adding \$14,000,000 for a revised total agreement amount not to exceed \$69,563,000 and to extend the term fourteen (14) months for a total agreement term of April 19, 2017 through June 30, 2023.

**14d. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreements for Armanino LLP dba AMF Media, (CONSENT)**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-13105) with Armanino, LLP dba AMF Media Group for public relations services, extending the agreement an additional one (1) year period (May 1, 2022 through April 30, 2023) for a revised full agreement term of May 1, 2016 through April 30, 2023, and adding \$100,000 for a revised total agreement amount not to exceed \$1,831,900.

~~**14e. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with The Society for Hospital Medicine (SHM), (CONSENT)**~~

~~a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-14724) with The Society for Hospital Medicine (SHM) to renew the eQUIPS Implementation Agreement for glycemic control data collection and reporting services, to extend the agreement term for an additional forty four (44) month period (June 9, 2022 through January 31, 2026) for a revised full agreement term of June 9, 2020 through January 31, 2026 and adding an additional \$7,500 for a revised total Agreement amount of \$15,000.~~

**14f. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with 2022 Job Order Contracting (JOC), (CONSENT)**

- a. Adopt the Natividad Medical Center (NMC) 2022 Job Order Contracting (JOC) Construction Task Catalog, Technical Specifications and Project Manuals for JOC 2022, Project No. JOC Bid No. NMC 2022-01, Bid No. NMC 2022-02, and NMC 2022-03; and
- b. Authorize advertising the "Notice to Contractors" in a newspaper of general circulation.

**14g. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with R1 RCM Inc., (CONSENT)**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 4 to the agreement (A-14865) with R1 RCM Inc. for billing and claim denial appeal services, extending the agreement an additional two (2) year period (retroactive December 1, 2021 through November 30, 2023) for a revised full agreement term of December 1, 2015 through November 30, 2023, and adding \$50,000 for a revised total agreement amount not to exceed \$240,000.

**14h. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Mission Linen Supply, (CONSENT)**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 7 to the agreement (A-13241) with Mission Linen Supply for linen processing services per Request for Proposal (RFP) 9600-65, extending the agreement an additional one (1) year period (July 1, 2022 through June 30, 2023) for a revised full agreement term of July 1, 2016 through June 30, 2023, and adding \$815,000 for a revised total agreement amount not to exceed \$3,395,000.

- 14i. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with SkillSurvey, Inc., (CONSENT)**  
Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14559) with SkillSurvey, Inc. for online reference checking solution services, extending the agreement an additional one (1) year period (December 31, 2022 through December 30, 2023) for a revised full agreement term of December 31, 2016 through December 30, 2023, and adding \$25,000 for a revised total agreement amount not to exceed \$136,234.
- 14j. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Spin Recruitment Services, (CONSENT)**  
Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13971) with Spin Recruitment Services pursuant to RFP #9600-78 for advertising recruitment services, extending the agreement an additional one (1) period (January 1, 2023 through December 31, 2023) for a revised full agreement term of July 1, 2018 through December 31, 2023, and adding \$325,000 for a revised total agreement amount not to exceed \$1,225,000.
- 14k. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Medical Information Technology, Inc., (CONSENT)**  
Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 7 to the agreement (A-13067) with Medical Information Technology, Inc. (MEDITECH) for the addition of a Pharmacy Automation interface and a Lab Newborn Screening interface, adding \$37,285 for a revised total agreement amount not to exceed \$571,837, and with an implementation term retroactive from January 1, 2022 through June 30, 2023.
- 14l. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Huron Consulting Services, LLC, (CONSENT)**  
Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Huron Consulting Services, LLC for advisory consulting services, extending the agreement an additional one (1) year period (June 1, 2022 through May 31, 2023) for a revised full agreement term of June 1, 2021 through May 31, 2023, and adding \$185,000 for additional services for a revised total agreement amount not to exceed \$247,000.
- 14m. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with HealthStream, Inc., (CONSENT)**  
Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an Order Form with HealthStream, Inc. subject to the terms and conditions of the HealthStream Master Services Agreement (A-14475), to extend the web-based HealthStream learning management system for an additional five (5) year period (July 1, 2022 through June 30, 2027) for a revised full Agreement term of July 1, 2019 through June 30, 2027, at a cost of \$234,290 for a revised total Agreement amount not to exceed \$371,634.
- 14n. **\* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with META Dynamic, Inc., (CONSENT)**  
a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-13524) with META

- Dynamic, Inc. for rental of neurosurgery equipment plus associated services, adding \$208,000 for a revised total agreement amount not to exceed \$693,000, with no change to the term of the Agreement of April 15, 2015 through April 14, 2023.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.
- 14o. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Resolution to Adjustment Salary Range for Nursing Assistant, (CONSENT)**
- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendices A and B to adjust the salary range for the classification of Nursing Assistant, as indicated in the attached resolution; and
  - b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.
- 14p. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Monterey Bay GI Consultants, (CONSENT)**
- a. Authorize the Chief Executive Officer for Natividad execute the First Amendment to the Professional and Call Coverage Services Agreement (A-14723) with Monterey Bay GI Consultants to provide gastroenterology services, extending the term by twenty-four months (July 1, 2022 to June 30, 2024) for a revised full agreement term of July 1, 2020 to June 30, 2022, and adding \$400,000 for a revised not to exceed amount of \$800,000 in the aggregate; and
  - b. Authorize the Chief Executive Office for Natividad to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$40,000) of the original contract amount and do not significantly change the scope of work.
- 14q. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Dopamine Therapeutics, Inc., (CONSENT)**
- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Second Amendment to the Professional Services Agreement (A-15115) with Dopamine Therapeutics, Inc. to provide family medicine services at Natividad, extending the term by twelve months (July 1, 2022 to June 30, 2023) for a revised full agreement term of August 1, 2019 to June 30, 2023 with no change to the previously approved total not to exceed amount of \$300,000 in the aggregate; and
  - b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.
- 14r. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Blue Elm LLC, (CONSENT)**
- a. Authorize the Chief Executive Officer for NMC or his designee to execute renewal and amendment No. 3 to the Agreement (A-13929) with Blue Elm Company LLC for data auditing software services, extending the agreement an additional three (3) year period (May 1, 2022 through April 30, 2025) for a revised full agreement term of May 1, 2018 through April 30, 2025 and adding \$12,936 for a revised total agreement amount not to exceed \$46,776.
  - b. Authorize the Deputy Purchasing Agent for NMC or his delegate to execute up to one



(1) future amendment for extended software maintenance in future years, provided that the annual cost of the extended maintenance does not exceed \$4,240 per year.

**14s. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Kindred Group of California, LLC, (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Kindred Group of California, LLC dba Kindred Hospital Rehabilitation for rehabilitation program management services at NMC for an amount not to exceed \$6,600,000 with an agreement term of May 1, 2022 through April 30, 2027.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$660,000) of the original cost of the agreement.

**14t. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Medical Information Technology, Inc. Annual Maintenance, (CONSENT)**

Authorize payment of \$415,000 to Medical Information Technology, Inc. (MEDITECH), for cost of annual routine maintenance services on the various MEDITECH electronic health record software system modules implemented at Natividad Medical Center in the amount not to exceed \$369,819, and for cost of new interfaces and enhancements in the amount of \$45,181, for the period of July 01, 2022 through June 30, 2023 and subject to the terms and conditions of the parties' Healthcare Information System Software Agreement dated July 19, 2004.

**14u. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Stericycle, Inc., (CONSENT)**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute four (4) Agreements with Stericycle, Inc. for regulated medical waste services, sharps disposal services, pharmaceutical waste disposal services, and hazardous waste disposal Services, collectively for an amount not to exceed \$1,251,555, and with each Agreement having a term of May 1, 2022 through April 30, 2027; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreements which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$125,155) of the original cost of the agreement.

***MOTION: Motion to approve Policies/Procedures/Forms/Manuals and contract items 14a-14d and 14f-14u moved by Libby Downey, seconded by Simon Salinas, and approved by the following vote***

***Roll call vote taken pursuant to Government Code 54953:***

***Libby Downey: AYE***

***Fernando Elizondo: AYE***

***Dr. Chad Harris: AYE***

***Supervisor Chris Lopez: AYE***

***Charles McKee: AYE***



*Simon Salinas: AYE*  
*Mitch Winick: AYE*

*Absent      Marcia Atkinson*  
*Dr. Chris Carpenter*

15. **Accept Oral Report from Natividad Chief Financial Officer - Daniel Leon, CFO**  
a. February 2022 YTD Financial Reports

**MOTION:** *Motion to accept the February 2022 Financial Report, moved by Simon Salinas, seconded by Libby Downey, and approved by the following vote*

*Roll call vote taken pursuant to Government Code 54953:*

*Roll call vote taken pursuant to Government Code 54953:*

*Libby Downey: AYE*  
*Fernando Elizondo: AYE*  
*Dr. Chad Harris: AYE*  
*Supervisor Chris Lopez: AYE*  
*Charles McKee: AYE*  
*Simon Salinas: AYE*  
*Mitch Winick: AYE*

*Absent      Marcia Atkinson*  
*Dr. Chris Carpenter*

16. **AB 361 Findings for Continued Remote Meetings – Stacy Saetta, Chief Deputy County Counsel**

- a. Consider finding, pursuant to AB 361, that the COVID-19 pandemic state of emergency declared by Governor Newsom is still in effect; the Natividad Medical Center (“Natividad”) Board of Trustees has reconsidered the circumstances of the state of emergency; and the Monterey County Health Officer continues to recommend social distancing measures for meetings of the legislative bodies.
- b. Provide direction to staff.

**MOTION:** *Motion to accept the report on the status of AB 361 and the requirements for continued remote meetings, moved by Libby Downey, seconded by Supervisor Chris Lopez, and approved by the following vote*

*Roll call vote taken pursuant to Government Code 54953:*

*Libby Downey: AYE*  
*Fernando Elizondo: AYE*  
*Dr. Chad Harris: AYE*  
*Supervisor Chris Lopez: AYE*  
*Charles McKee: AYE*  
*Simon Salinas: AYE*  
*Mitch Winick: AYE*

*Absent        Marcia Atkinson  
                 Dr. Chris Carpenter*

17. **Receive Oral Report on Marketing & Community Relations** - *Andrea Rosenberg, Assistant Administrator*
18. **Board Referral Naming and Policy Discussion-** *Dr. Charles R. Harris, CEO and Andrea Rosenberg, Assistant Administrator*
- a. Discuss proposed addition to County of Monterey Policy Manual of a proposed *Naming Monterey County-Owned and Operated Facilities and Programs at Natividad Medical Center Policy*; and
  - b. Discuss Board Referral No. 2022.13 seeking to name a portion of Natividad Medical Center after Barbara Shipnuck in recognition of her work to save the hospital; and
  - c. Recommend approval of naming Building 400 of Natividad Medical Center after Barbara Shipnuck and forwarding recommendation to the Board of Supervisors.

**MOTION:**    *Motion to accept the recommended approval of naming Building 400 of Natividad Medical Center after Barbara Shipnuck and forwarding recommendation to the Board of Supervisors, moved by Libby Downey, seconded by Marcia Atkinson, and approved by the following vote*

*Roll call vote taken pursuant to Government Code 54953:*

*Libby Downey: AYE  
Fernando Elizondo: AYE  
Dr. Chad Harris: AYE  
Supervisor Chris Lopez: AYE  
Charles McKee: AYE  
Simon Salinas: AYE  
Mitch Winick: AYE*

*Absent        Marcia Atkinson  
                 Dr. Chris Carpenter*

19. **Receive Oral Report from Natividad Chief Executive Officer** - *Dr. Charles R. Harris, CEO*
- a. Introduction of Third year resident – Dr. Vivian Garcia.
20. **Receive Oral Report from Natividad Chief Nursing Officer** - *Nancy Buscher, CNO*
21. **Accept and approve March 2022 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals.**

**MOTION:**    *Motion to accept the report on March 2022 Credentials Report, moved by Libby Downey, seconded by Marcia Atkinson, and approved by the following vote*

*Roll call vote taken pursuant to Government Code 54953:*

*Libby Downey: AYE*  
*Fernando Elizondo: AYE*  
*Dr. Chad Harris: AYE*  
*Supervisor Chris Lopez: AYE*  
*Charles McKee: AYE*  
*Simon Salinas: AYE*  
*Mitch Winick: AYE*

*Absent      Marcia Atkinson*  
*Dr. Chris Carpenter*

**22.    The Board Recesses Back Into Closed Session, if Necessary.**

**Adjournment:** With no other business before the Board, the meeting was adjourned at 10:47 am

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**Fernando Elizondo, Chair**

***Recorded by Noemi Ferguson***

# MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**EBSCO Industries, Inc. Amendment No. 2**

**Legistar Number:** \_\_\_\_\_

## **..Title**

- a. Authorize the Chief Executive Officer for NMC or his designee to execute amendment No. 2 to the agreement with EBSCO Industries, Inc. (EBSCO) for online database and journal subscriptions, with no change to the term or scope of work and adding \$125,000 for a revised total agreement amount not to exceed \$573,153.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to two (2) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$9,600) of the original cost of the agreement.

## **..Report**

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer for NMC or his designee to execute amendment No. 2 to the agreement with EBSCO Industries, Inc. (EBSCO) for online database and journal subscriptions, with no change to the term or scope of work and adding \$125,000 for a revised total agreement amount not to exceed \$573,153.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to two (2) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$9,600) of the original cost of the agreement.

### **SUMMARY/DISCUSSION:**

EBSCO provides Natividad staff access to online medical database resources and published medical journals. These resources include the leading web-based clinical research tools utilized in hospital and clinic settings to obtain answers to clinical questions, including the latest evidence and clinical expertise to provide specific, practical recommendations for diagnosis and treatment at the point of care.

Approval of this recommended action will provide Natividad medical staff, residents, and nursing and ancillary hospital staff continued access to these valuable clinical resources along with our patient discharge instructions database incorporated in our electronic medical record system. Included in this Amendment is the functionality of EBSCO products, which will provide remote access to many of these resources. This enhancement will allow authorized users to access EBSCO resources from any internet-enable device including desktop computers, laptops, and mobile devices. In addition, providers can continue to accrue *AMA PRA Category 1*<sup>TM</sup> credits for every search they conduct the EBSCO databases and catalog tools; and Nursing, Dietitians, Social Workers, and Physical Therapists can earn continuing education units.

This work supports:

- Natividad Medical Center's The Joint Commission requirement to "provide access to knowledge-based information resources 24 hours a day, 7 days a week." *The Joint Commission Standards IM.03.01.01*
- Natividad Medical Center's The Joint Commission requirement to "provide patient education and training based on each patient's needs and abilities." *The Joint Commission Standards PC.02.03.01*

- Natividad's Family Medicine Residency Program's Accreditation Council for Graduate Medical Education (ACGME) requirement "Residents must have ready access to specialty-specific and other appropriate reference material in print or electronic format. This must include access to electronic medical literature databases with full text capabilities." *ACGME Common Program Requirements I.D.3.*
- Natividad Medical Center Level II Trauma Center's American College of Surgeon's requirement "must use clinical practice guidelines, protocols, and algorithms derived from evidence-based validated resources." *American College of Surgeons Criterion CD 16-4*

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel reviewed and approved this amendment No. 2 as to legal form, and the Auditor-Controller reviewed and approved as to payment provisions. The amendment No. 2 was reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 13, 2022.

#### **FINANCING:**

The cost for this amendment No. 2 is \$125,000 of which \$125,000 is included in the Fiscal Year 2021-22 Adopted Budget.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement facilitates access to critical point of care clinical diagnosis resources which aid in decision making, as well as medical journals needed by healthcare providers and residents to keep current on trends and changes in practice.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Craig Walls, Chief Medical Officer, 783-2521

Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

EBSCO Industries, Inc. Amendment No. 2  
EBSCO Industries, Inc. Amendment No. 1  
EBSCO Industries, Inc. Agreement

Attachments on file with the Clerk of the Board

## **..Title**

- a. Authorize participation by the County's owned and operated Natividad Medical Center ("Natividad") in the EMPOWER Best Practices Initiative, a hospital-based quality improvement initiative funded by the Centers for Disease Control and Prevention ("CDC"), Division of Nutrition, Physical Activity, and Obesity ("DNPAO"); and
- b. Authorize the Chief Executive Officer for Natividad to execute a Site Agreement with Abt Associates Inc. ("Abt"), the lead EMPOWER Best Practices Initiative contractor with CDC, for the provision of training and technical assistance to improve knowledge and skills of Natividad staff in evidence-based maternity practices supportive of optimal infant nutrition, with a focus on diverse, at-risk and underserved populations, with a term of date of execution by both parties to the earlier of (1) August 1, 2024; (2) the date prerequisite conditions have been satisfied; or (3) until date of termination by either party upon 30 days written notice; and
- c. Accept a stipend in the amount of \$2,000 from Abt to offset the actual costs associated with Natividad's participation in the EMPOWER Best Practices Initiative.

## **..Report**

### **RECOMMENDATION:**

It is recommended that the Board of Supervisors:

- a. Authorize participation by the County's owned and operated Natividad Medical Center ("Natividad") in the EMPOWER Best Practices Initiative, a hospital-based quality improvement initiative funded by the Centers for Disease Control and Prevention ("CDC"), Division of Nutrition, Physical Activity, and Obesity ("DNPAO"); and
- b. Authorize the Chief Executive Officer for Natividad to execute a Site Agreement with Abt Associates Inc. ("Abt"), the lead EMPOWER Best Practices Initiative contractor with CDC, for the provision of training and technical assistance to improve knowledge and skills of Natividad staff in evidence-based maternity practices supportive of optimal infant nutrition, with a focus on diverse, at-risk and underserved populations, with a term of date of execution by both parties to the earlier of (1) August 1, 2024; (2) the date prerequisite conditions have been satisfied; or (3) until date of termination by either party upon 30 days written notice; and
- c. Accept a stipend in the amount of \$2,000 from Abt to offset the actual costs associated with Natividad's participation in the EMPOWER Best Practices Initiative.

### **SUMMARY/DISCUSSION:**

EMPOWER Best Practices is a hospital-based quality improvement initiative funded by the Centers for Disease Control and Prevention's Division of Nutrition, Physical Activity, and Obesity (DNPAO). The EMPOWER Best Practices program provides training and technical assistance to improve knowledge and skills in evidence-based maternity practices supportive of optimal infant nutrition with a focus on diverse, at-risk and underserved populations.

The EMPOWER team is a partnership of three organizations: Abt Associates ("Abt"), Carolina Global Breastfeeding Institute ("CGBI"), and Population Health Improvement Partners ("Improvement Partners").

Abt is a mission-driven, global leader in research and program implementation in the fields of



health, social and environmental policy, and international development. Abt leads the EMPOWER initiatives by providing managerial oversight and technical support for the project.

CGBI is the first Public Breastfeeding Center of its kind. CGBI seeks to promote increased quality of care and create an optimal breastfeeding norm. CGBI staff members have experience providing technical assistance around the Ten Steps and serves as breastfeeding experts for the EMPOWER initiatives.

Improvement Partners helps health-focused organizations and coalitions build organizational and community capacity to improve and sustain population health. Improvement Partners staff are trained in various quality improvement (QI) methodologies and many also have extensive clinical and hospital experience. Improvement Partners serves as hospital QI experts for the EMPOWER initiatives.

Abt was awarded GSA Professional Services Schedule Order #75D30120F09645, effective September 30, 2020, by the United States Centers for Disease Control and Prevention (CDC), Division of Nutrition, Physical Activity and Obesity (DNPAO) (hereinafter referred to as "CDC") entitled *Breastfeeding- Hospital-based Quality Improvement Initiative to Improve Maternity Practices Supportive of Optimal Infant Nutrition*, the purpose of which is to help hospital staff safely and equitably implement evidence-based maternity care practices that are supportive of optimal infant nutrition.

The proposed Site Agreement between the County/Natividad and Abt outlines the conditions that must be met by Natividad in order to participate in the EMPOWER Best Practices program training and in order for County to be eligible for a stipend.

#### OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved the agreement as to form. Auditor-Controller has reviewed and approved the agreement as to financial terms.

#### FINANCING:

There is no cost associated with this site agreement.

#### BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Check the related Board of Supervisors Strategic Initiatives:

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: April Ritchie, Women and Children's Services Director

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Abt Associates Site Agreement

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

**Authority to Sign Payer Agreements/Amendments Renewal      Legistar Number: \_\_\_\_\_**

### **..Title**

- a. Authorize the extension of the Chief Executive Officer of Natividad Medical Center (NMC) or his designee authority to execute agreements and/or contract amendments with government, commercial, and private payers of healthcare services, another five years through June 30, 2027, for the purpose of adding NMC as an in-network provider of healthcare services for both hospital/professional services and for establishing reimbursement methodologies used in healthcare payments, subject to County Counsel and Auditor-Controller approval.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard risk provisions within the agreements/amendments.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the extension of the Chief Executive Officer of Natividad Medical Center (NMC) or his designee authority to execute agreements and/or contract amendments with government, commercial, and private payers of healthcare services, another five years through June 30, 2027, for the purpose of adding NMC as an in-network provider of healthcare services for both hospital/professional services and for establishing reimbursement methodologies used in healthcare payments, subject to County Counsel and Auditor-Controller approval.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard risk provisions within the agreements/amendments.

#### **SUMMARY/DISCUSSION:**

The Board of Supervisors previously approved an authorization request from NMC to execute payer agreements/amendments for commercial plans from December 2017 to June 30, 2022 (A-13832). The Board of Supervisors also previously approved an authorization request to execute agreements/amendments for government payers from February 2019 through June 30, 2024 (A-14239). This current authorization request will enable NMC to renew the commercial/private payer authorization, add government payers, and extend the authorization to June 30, 2027.

The County of Monterey, on behalf of Natividad Medical Center (NMC), has contracts with over 20 commercial/private payers such as Anthem Blue Cross, Blue Shield, Aetna, Cigna, and Kaiser. In addition, NMC has contracts with government payers, including Santa Clara County, Santa Cruz County and Central California Alliance for Health. Some of the payer agreements have been in place for over 20 years.

The purpose of a payer agreement is to allow NMC to be an in-network provider to provide inpatient and outpatient services to commercial/government/private members and/or enrollees. As laws, regulations, and employers change, insurance plans/government entities often must have agreements/amendments in place quickly. Having the network in place is important for employers and government entities before open enrollment periods.

Typical provisions of these payer agreements include provisions concerning authorizations, documentation, covered services, confidentiality, indemnity, termination, and rates. NMC will continue as currently to work with County Counsel and County-Auditor to receive approval prior to finalizing an agreement/amendment.

**OTHER AGENCY INVOLVEMENT:**

County Counsel and the County Auditor-Controller have reviewed this request. This request has also been reviewed and approved by NMC's Finance Committee and by the NMC Board of Trustees on May 13, 2022.

**FINANCING:**

There are no costs associated with these agreements.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This authority provides timely mutual beneficial terms and conditions related to the provision of health care services for patients in the community.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Nancy Majewski, Managed Care Operations Manager, 783-2385  
Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783-2504

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **The Greeley Company Amendment No. 2**

**Legistar Number:** \_\_\_\_\_

#### **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-15213) with The Greeley Company for Peer Review Assessment services, extending the agreement an additional three (3) year period (June 1, 2022 through May 31, 2025) for a revised full agreement term of January 1, 2020 through May 31, 2025, and adding \$400,000 for a revised total agreement amount not to exceed \$444,250.

#### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-15213) with The Greeley Company for Peer Review Assessment services, extending the agreement an additional three (3) year period (June 1, 2022 through May 31, 2025) for a revised full agreement term of January 1, 2020 through May 31, 2025, and adding \$400,000 for a revised total agreement amount not to exceed \$444,250.

#### **SUMMARY/DISCUSSION:**

NMC has multiple medical specialties on its medical staff. The Joint Commission requires ongoing monitoring and evaluation of provider performance in order to ensure excellence in physician performance and the highest quality of patient care. It is necessary to obtain the services of an external independent review organization in order to gain objective specialty expertise for some of the smaller specialties and to avoid conflict of interest. The Greeley Company offers comprehensive ongoing external peer review services for continued improvement of patient care and risk reduction at NMC. Greeley also offers special focused evaluations through its panel of board certified physician specialists, not otherwise available to NMC.

NMC is seeking to extend the term of the existing agreement by three years. An additional scope of proctoring for the medical staff is being added. Proctoring is the informed direct observation and evaluation of the diagnostic and therapeutic or surgical skills of a practitioner to determine whether they are qualified to receive unrestricted privileges for specific procedures.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel reviewed and approved this amendment No.2 as to form, and the Auditor-Controller reviewed and approved as to payment provisions. The amendment No. 2 was reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 13, 2022.

#### **FINANCING:**

The cost for this amendment No.2 is \$400,000 of which \$135,000 is included in the Fiscal Year 2021-2022 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate

## **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

To improve health and quality of life through County supported policies, programs, and services. By providing objective peer review of the work of our physicians and other providers we increase the quality of care and adherence to best practices throughout the hospital.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Raquel Mojica, IT Business Operations Manager, 783-2812

Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

### Attachments:

The Greeley Company Amendment No. 2

The Greeley Company Renewal and Amendment No. 1

The Greeley Company Agreement

Attachments on file with the Clerk of the Board

# MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**Intelligent Medical Objects, Inc. Amendment No. 7**

**Legistar Number: A 21-352**

## **..Title**

Ratify execution by the Chief Executive Officer for Natividad Medical Center (NMC) or his designee of amendment No. 7 to the agreement (A-12637) with Intelligent Medical Objects, Inc. for electronic mapping and standard nomenclature software licenses, support and maintenance services, extending the agreement an additional one (1) year period (retroactive to May 1, 2022 through April 30, 2023) for a revised agreement term of January 28, 2014 through April 30, 2023, and adding \$117,118 for a revised total agreement amount not to exceed \$644,475.

## **..Report**

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Ratify execution by the Chief Executive Officer for Natividad Medical Center (NMC) or his designee of amendment No. 7 to the agreement (A-12637) with Intelligent Medical Objects, Inc. for electronic mapping and standard nomenclature software licenses, support and maintenance services, extending the agreement an additional one (1) year period (retroactive to May 1, 2022 through April 30, 2023) for a revised agreement term of January 28, 2014 through April 30, 2023, and adding \$117,118 for a revised total agreement amount not to exceed \$644,475.

### **SUMMARY/DISCUSSION:**

Intelligent Medical Object's (IMO)'s Clinical Interface Terminology is a software suite of vocabulary products that provide electronic mapping and standard nomenclature to help NMC manage the complexities of searching and obtaining the myriad of codes from most code standards. Using standard nomenclature is necessary to effectively build reports and was implemented in 2014 to meet the requirements of Meaningful Use, as dictated by Centers of Medicare and Medicaid Services (CMS) and the Health Information and Technology for Economic Health (HITECH) Act. Using electronic mapping and standard nomenclature is also critical for revenue recoupment with the required implementation of International Statistical Classification of Diseases and Related Health Problems (ICD-10).

IMO provides mapping dictionaries that allow for user-friendly vocabularies that contain user-specific and familiar words and phrases, enabling clinicians and information management professionals to find and record the terms they need quickly and easily. IMO then crosslinks to required standardized vocabularies such as Systematized Nomenclature of Medicine (SNOMED) and ICD-9 and 10 codes that help to connect to the patient record, administrative information, academic references, and consumer information. IMO then allows for appropriate electronic mapping for decision support, billing, and information for providers and patients.

MEDITECH, NMC's Electronic Health Record, has collaborated with IMO to incorporate IMO's mapping software within Meditech. MEDITECH subsequently has required all Client/Server facilities, including NMC, to purchase IMO. MEDITECH is not accommodating other mapping and standard nomenclature vendors and IMO is the required vendor pursuant to MEDITECH's contracts and rules.

This request will add funds to the agreement to account for a contractually permitted cost increase. The agreement pricing is based on Natividad's Net Patient Revenue (NPR) which increased



substantially when Natividad became a trauma center. This amendment 7 was executed by the CEO for Natividad prior to requested Board approval to avoid a threatened loss of services due to expiration of agreement.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel reviewed and approved this amendment No. 7 as to form and the Auditor-Controller reviewed and approved as to payment provisions. This request has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 13, 2022.

**FINANCING:**

The cost of this request is \$117,118 which is included in the Fiscal Year 2021-22 Adopted Budget.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This software brings improved technological capabilities and functionality to Natividad, enhancing and strengthening its technological infrastructure which fosters a sound, secure, and sustainable technology infrastructure.

- ☐ Economic Development
- ☐ Administration
- ☐ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Raquel Mojica, IT Business Operations Manager, 783-2812  
Approved by: Charles Harris, MD, Chief Executive Officer, 783-2785

**Attachments:**

Intelligent Medical Objects Inc Amendment 7  
Intelligent Medical Objects Inc Amendment 6  
Intelligent Medical Objects Inc Amendment 5  
Intelligent Medical Objects Inc Amendment 4  
Intelligent Medical Objects Inc Amendment 3  
Intelligent Medical Objects Inc Amendment 2  
Intelligent Medical Objects Inc Amendment 1  
Intelligent Medical Objects Inc Agreement

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

**Pacific Health Alliance Amendment No. 5**

**Legistar Number:** \_\_\_\_\_

### **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-13598) with Pacific Health Alliance for project administration ("PA") services for the County of Monterey's Esperanza Care Program (Pilot Project for the Remaining Uninsured), extending the agreement an additional one (1) year period (January 1, 2023 through December 31, 2023) for a revised full agreement term of August 1, 2017 through December 31, 2023, and adding \$415,000 for a revised total agreement amount not to exceed \$1,865,000.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-13598) with Pacific Health Alliance for project administration ("PA") services for the County of Monterey's Esperanza Care Program (Pilot Project for the Remaining Uninsured), extending the agreement an additional one (1) year period (January 1, 2023 through December 31, 2023) for a revised full agreement term of August 1, 2017 through December 31, 2023, and adding \$415,000 for a revised total agreement amount not to exceed \$1,865,000.

#### **SUMMARY/DISCUSSION:**

The Affordable Care Act (ACA) was enacted to provide Medicaid (Medi-Cal) and other coverage options through the exchange to many low-income individuals with the goal of decreasing the number of uninsured individuals. However, many Monterey County residents remain uninsured and unable to pay for costly medical care, procedures and prescription medications. Of the uninsured, it is estimated that there are approximately 30,000 to 50,000 adult residents over the age of 25 living in Monterey County without any medical insurance due to their documentation status.

In response to this need, the Board of Supervisors approved an allocation of \$500,000 from the general fund in August 2015 establishing the County's Pilot Project for the Remaining Uninsured to provide limited scope pharmaceuticals, laboratory tests and radiology services. These services were provided by the Health Department's Federally Qualified look-alike health clinics, which serve designated medically underserved populations under the applicable Scope of Project with HRSA (Health Resources and Services Administration) and by Natividad. The County's Pilot Project for the Remaining Uninsured was implemented in November 2015 through September 2017 and served approximately 2,005 individuals.

In May 2017, the Board of Supervisors directed staff to proceed with implementation of an expanded Pilot Project allowing for the provision of primary and specialty care ambulatory services for fiscal year (FY) 2017-18 funded by the Natividad Enterprise Fund in the amount of \$2 million: \$1.8 million for patient care and \$200,000 for PA services. On June 27, 2017, the Board of Supervisors approved and authorized the current Agreement with Pacific Health Alliance (PHA) for the County of Monterey's Pilot Project for the Remaining Uninsured, effective July 1, 2017 through June 30, 2018 to assist with the project management and reporting.

The Pilot Project, named Esperanza Care, became effective October 1, 2017. The enrollment cap of 2,500 individuals was raised to 3,500 by the Board of Supervisors effective April 1, 2018. Amendment 1 continued the agreement through December 31, 2019. Effective July 1, 2019, the per member per month reimbursement rate increases by twenty-five cents (\$.25). In addition, amendment 2 extended the term to December 31, 2020, and added an additional \$400,000 to the PA Agreement for a total of \$900,000. Amendment 3 extended the term to December 31, 2021, and added an additional \$250,000 to the PA Agreement for a total of \$1,150,000. Amendment 4 extended the term to December 31, 2022 and added an additional \$300,000 to the PA Agreement for a total of \$1,450,000. Effective July 1, 2021 the Board of Supervisors raised the enrollment cap to 4,500 and increased the annual expenditure amount from \$2 million to \$2.5 million from the Natividad Enterprise Fund. This Amendment 5 extends the term to December 31, 2023 and adds an additional \$415,000 to the PA Agreement for a total of \$1,865,000.

Esperanza Care will roll over to FY 2022-23 with the same scope of services with an additional expenditure of \$2.5 million from the Natividad Enterprise Fund. Enrollees in Esperanza Care will be required to re-apply for the Esperanza Care at least annually.

Since the inception, Monterey County will have spent \$13.5 million (\$500,000 from the general fund and \$13 million from the Natividad Enterprise Fund) on Esperanza Care, by the end of FY 2022-23.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 5 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 5 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 13, 2022.

#### **FINANCING:**

The cost for this amendment No. 5 is \$415,000 of which \$15,000 is included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This amendment provides for the smooth transition of the existing Pilot Project for the Remaining Uninsured for FY 2022-23. It offers equitable opportunities for health choices and healthcare which will improve the health and quality of life for Monterey County residents.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Nancy Majewski, Managed Care Operations Manager, 783-2385  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:  
Pacific Health Alliance Amendment 5

Pacific Health Alliance Amendment 4  
Pacific Health Alliance Amendment 3  
Pacific Health Alliance Amendment 2  
Pacific Health Alliance Amendment 1  
Pacific Health Alliance Agreement

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Cardiopulmonary Associates Medical Group Fourth Amendment**

#### **TITLE:**

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Fourth Amendment to the Professional and Call Coverage Services Agreement (A-14-299) with Cardiopulmonary Associates Medical Group (CPA) to provide pulmonary medicine and critical care services, extending the term by twenty-four months (July 1, 2022 to June 30, 2024) for a revised full agreement term of July 1, 2018 to June 30, 2024 and adding \$200,000 for a revised not to exceed amount of \$600,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) amendments to the agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

#### **RECOMMENDATION:**

It is recommended that the Board of Supervisors

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Fourth Amendment to the Professional and Call Coverage Services Agreement (A-14-299) with Cardiopulmonary Associates Medical Group (CPA) to provide pulmonary medicine and critical care services, extending the term by twenty-four months (July 1, 2022 to June 30, 2024) for a revised full agreement term of July 1, 2018 to June 30, 2024 and adding \$200,000 for a revised not to exceed amount of \$600,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) amendments to the agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

#### **SUMMARY/DISCUSSION:**

Natividad operates an intensive care unit (ICU) for the care and treatment of hospitalized patients facing life-threatening illness or injury. In order to ensure 24 hour a day coverage of the ICU, it requires a team of critical care physicians, known as intensivists. CPA provides two board certified pulmonary medicine and critical care physicians to cover daily rounding in the ICU as needed to cover for employed physicians who are not available (e.g., vacation; illness; continuing medical education; etc.).

Natividad wishes to amend the agreement with CPA so that its providers can continue to provide the same services without interruption. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

#### **FINANCING:**

The cost of this Amendment is \$200,000. The total not to exceed amount of the Agreement is \$400,000 for the period July 1, 2018 to June 30, 2024 (72 months). \$100,000 is included in the Fiscal Year 2022/2023 Recommended Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2553

Attachments:

Fourth Amendment  
Third Amendment  
Second Amendment  
First Amendment  
Agreement

Attachments on File at the Clerk of the Board



## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORTS**

### **Joel Weinstein MD First Amendment**

#### **TITLE:**

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement (A-14763) with Joel Weinstein MD to provide general surgery services at Natividad, extending the term by twenty-four months (July 1, 2022 to June 30, 2024) for a revised full agreement term of July 1, 2020 to June 30, 2024, and adding \$500,000 for a revised not to exceed amount of \$1,300,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$80,000) of the original contract amount and do not significantly change the scope of work.

#### **RECOMMENDATION:**

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement (A-14763) with Joel Weinstein MD to provide general surgery services at Natividad, extending the term by twenty-four months (July 1, 2022 to June 30, 2024) for a revised full agreement term of July 1, 2020 to June 30, 2024, and adding \$500,000 for a revised not to exceed amount of \$1,300,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$80,000) of the original contract amount and do not significantly change the scope of work.

#### **SUMMARY/DISCUSSION:**

Natividad must arrange for care and treatment of patients who present to the emergency department or outpatient clinic as well as hospitalized patients in need of medical care in the specialty of general surgery. Natividad would like to amend its agreement with Dr. Weinstein so that he can continue to provide the same outpatient clinic services and participate in the general surgery call panel to ensure sufficient coverage of the service twenty-four hours per day, seven days a week, including all holidays. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this amendment as to legal form. Auditor-Controller has reviewed and approved this amendment as to fiscal provisions. The amendment also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

#### **FINANCING:**

The total cost for this amendment is \$500,000. The total not to exceed amount of this agreement is \$1,300,000 for the period July 1, 2020 to June 30, 2024 (48 months). \$400,000 is included in the Fiscal Year 2022/2023 Recommended Budget. The remaining amount will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2553

Attachments:

First Amendment

Agreement

Attachments on File at the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Yu-Chuan Liu M.D. First Amendment**

#### **TITLE:**

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Professional Services Agreement with Yu-Chuan Liu MD to provide cardiology services at Natividad, adding \$200,000 for a revised not to exceed amount of \$300,000, but with no change to the original agreement term of July 1, 2021 to June 30, 2023; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

#### **RECOMMENDATION:**

It is recommended that the Board of Supervisors

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Professional Services Agreement with Yu-Chuan Liu MD to provide cardiology services at Natividad, adding \$200,000 for a revised not to exceed amount of \$300,000, but with no change to the original agreement term of July 1, 2021 to June 30, 2023; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

#### **SUMMARY/DISCUSSION:**

Natividad operates a cardiology clinic that offers comprehensive cardiology services including electrophysiology (EP), which examines the heart's electrical system and is used to diagnose abnormal heartbeats or arrhythmia. Natividad has an agreement with Dr. Liu, a board certified cardiologist that specializes in EP cardiology, to provide outpatient clinic services, clinical interpretation services and EP procedures. Due to patient volumes in the clinic, Dr. Liu is providing more services than originally anticipated, therefore, Natividad would like to amend the agreement add funds so that Dr. Liu can continue to provide the same services without interruption. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this agreement.

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this amendment as to legal form and the Auditor-Controller has reviewed and approved this amendment as to fiscal provisions. The amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

#### **FINANCING:**

The cost of this amendment is \$100,000. The total not to exceed amount of this agreement is \$200,000. \$100,000 is included in the Fiscal Year 2022/2023 Recommended Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2553

Attachments:

First Amendment

Agreement

Attachments on file at the Clerk of the Board

## **BOARD REPORT**

### **PureServe Amendment 2**

#### **..Title**

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 2 to the agreement with Pureserve Building Services, Inc. for professional cleaning services, extending the agreement an additional two (2) year period (May 1, 2022 through April 30, 2024) for a revised full agreement term of May 1, 2019 through April 30, 2024, and adding \$139,000 for a revised total agreement amount not to exceed \$333,116.

b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$6,415) of the original cost of the agreement.

#### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 2 to the agreement with Pureserve Building Services, Inc. for professional cleaning services, extending the agreement an additional two (2) year period (May 1, 2022 through April 30, 2024) for a revised full agreement term of May 1, 2019 through April 30, 2024, and adding \$139,000 for a revised total agreement amount not to exceed \$333,116.

b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$6,415) of the original cost of the agreement.

#### **SUMMARY/DISCUSSION:**

Pureserve Building Services Inc. provides daily (Monday through Friday) janitorial/ cleaning services to Natividad's Medical Office Building (common areas including public waiting areas and suites 201 and 202) and offsite apartments. Their duties include the following:

- Cleaning floors (sweeping, vacuuming, mopping)
- Polishing water fountains and fixtures
- Emptying garbage
- Cleaning furniture in waiting areas
- Dusting
- Cleaning and sanitizing restrooms

In addition to providing cleaning services, Pureserve Building Services, Inc. also provides restroom supplies, such as, toilet paper, paper towels, seat covers, and hand soap.

Natividad has had an agreement with Pureserve Building Services, Inc. since May 2019.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this renewal & amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal & amendment No. 2 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 13, 2022.

**FINANCING:**

The cost for this renewal & amendment No. 2 is \$139,000 of which \$69,500 has been included in the Fiscal Year 2022-23 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The services rendered under this agreement for janitorial staffing, general cleaning, and sanitation of corridors enhance operations at the hospital, which ensures a sanitary environment and improves the patient experience.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Marcel Smith, Environmental Services Director, 783-2654

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553



## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

**Landauer, Inc. Agreement**

**Legistar Number:** \_\_\_\_\_

### **..Title**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Landauer, Inc. for radiation dosimetry services at NMC for an amount not to exceed \$75,000 with an agreement term retroactive from July 1, 2021 through June 30, 2024.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, and limitations on liability provisions within the agreement.

### **..Report**

#### **RECOMMENDATION:**

**It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Landauer, Inc. for radiation dosimetry services at NMC for an amount not to exceed \$75,000 with an agreement term retroactive from July 1, 2021 through June 30, 2024.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, and limitations on liability provisions within the agreement.

#### **SUMMARY/DISCUSSION:**

Landauer Inc. provides radiation dosimetry services to ensure accurate and reliable staff monitoring and precise dose measurements in any environment where there is potential exposure to ionizing radiation. Staff that could be exposed to ionizing radiation wear a radiation dosimeter badge that detects and measures radiation to that staff have been exposed. The badge will detect high energy beta, gamma or x-ray radiation. All Natividad staff with potential exposure to ionizing radiation are monitored by the dosimetry program under the hospital's Radiation Protection and Safety Program. The dosimetry badges are turned in quarterly to Landauer and are processed for analysis with reports accessible by Landauer's website. The hospital takes appropriate action when badges exceed acceptable limits.

The services that Landauer provides are required by Centers for Medicare and Medicaid Services (CMS), California Code of Regulations Title 17 and the Joint Commission. Natividad began working on this contract well in advance of the effective date. Landauer has experienced significant turnover with its representatives, which caused the delay. Fortunately, the vendor has continued to provide service since July 2021 in good faith while we completed the negotiation of the new agreement.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 13, 2022.

**FINANCING:**

The cost for this agreement is \$75,000 of which \$25,000 is included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The services provided in this agreement are required in order to meet the regulatory requirements of CMS, California Title 17, and the Joint Commission.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Andrea Rosenberg, Assistant Administrator, 783-2562

Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

Landauer, Inc. Agreement

Attachments on file with the Clerk of the Board

## BOARD REPORT MONTEREY COUNTY BOARD OF SUPERVISORS

### **RJP & Associates Amendment No. 1**

#### **..Title**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with RJP & Associates, for consulting services in revenue cycle optimization, extending the term of the agreement for an additional two (2) year period (July 1, 2022 through June 30, 2024) for a revised full agreement term of July 1, 2020 through June 30, 2024, and adding \$250,000 for a revised total amount not to exceed \$530,000.

#### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with RJP & Associates, for consulting services in revenue cycle optimization, extending the term of the agreement for an additional two (2) year period (July 1, 2022 through June 30, 2024) for a revised full agreement term of July 1, 2020 through June 30, 2024, and adding \$250,000 for a revised total amount not to exceed \$530,000.

#### **SUMMARY/DISCUSSION:**

RJP & Associates consulting services has provided advice and support services in optimizing Natividad's revenues and reimbursement opportunities including those for Covid-19 services. In addition, RJP & Associates continues to provide assistance to support the hospital's plan in the development of a preparedness program in the event of future possible surges of the virus.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee and its Board of Trustees on May 13, 2022

#### **FINANCING:**

The cost for this amendment No. 1 is \$250,000 of which \$125,000 will be included in the Fiscal Year 2022-23 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement is for executive level consulting services, the outcome of which will contribute to a more efficient use of resources within the organization.

☐ Economic Development  
☒ Administration  
☐ Health and Human Services  
☐ Infrastructure  
☐ Public Safety

Prepared by: Daniel Leon, Chief Finance Officer, 783-2551

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

RJP & Associates Amendment No. 1

RJP & Associates Agreement

Attachments on file with the Clerk of the Board

# MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

## **The Gordian Group Amendment No. 1**

**Legistar Number:** \_\_\_\_\_

### **..Title**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the Addendum with The Gordian Group to the Sourcewell Contract 050421 for administrative services of the Job Order Contracting (JOC) program, with no change to the agreement term of September 16, 2021 through June 7, 2025 and adding \$250,000 for a revised total spending limit not to exceed \$350,000.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$100,000) of the original cost of the agreement.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the Addendum with The Gordian Group to the Sourcewell Contract 050421 for administrative services of the Job Order Contracting (JOC) program, with no change to the agreement term of September 16, 2021 through June 7, 2025 and adding \$250,000 for a revised total spending limit not to exceed \$350,000.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$100,000) of the original cost of the agreement.

#### **SUMMARY/ DISCUSSION:**

In April 9, 2013, the Board of Supervisors approved an agreement between the County of Monterey and The Gordian Group, Inc. to provide administrative services for the Job Order Contracting (JOC) System. Sourcewell (formerly the National Joint Powers Alliance, aka "NJPA") is a public agency operating under the enabling authority outlined in Minnesota Statute 123A.21, which allows participating nationwide government and education agencies ("Members") to reduce the cost of purchasing by leveraging their combined national purchasing power through cooperative efforts. On May 4, 2021, Sourcewell released RFP 050421 for Indefinite Quantity Construction Contracting Systems and Related Services and The Gordian Group (Gordian) responded and was awarded a service contract. Services offered and accepted within Gordian's proposal in response to the Sourcewell RFP include Job Order Contracting (JOC) administrative services.

The County of Monterey is a member of Sourcewell and per the terms of the RFP 050421 which allow all public agencies within the U.S. to procure off of the contract awarded from RFP 071415, NMC is procuring administrative services rendered for Job Order Contracting (JOC) projects from Gordian by piggybacking off the Sourcewell Contract agreement 050421-GCI Other Monterey County departments also currently utilize Gordian's services for JOC projects by piggybacking off the Sourcewell contract as well.

NMC is one of the implementers of the County's Job Order Contracting (JOC) program for the County. The County contracts with The Gordian Group, Inc. (Gordian) to provide the JOC system. The Gordian contract is procured through a cooperative award made by Sourcewell (formally

National Joint Powers Association). Natividad Medical Center is requesting to increase the Sourcewell Contract 050421 total spending limit in the amount of \$250,000 for a revised total spending limit not to exceed \$350,000 without needing to change the contract term.

To incorporate the County's standard risk provisions and other relevant terms and conditions into the service obligations, NMC and Gordian executed a new Sourcewell on September 16, 2021 through June 7, 2025 in the amount of \$100,000.

The JOC program currently provided to the County by The Gordian Group, Inc. is referred to as the JOC Complete Solution®, which includes assistance with developing each job order from identification to job order issuance.

In addition to job order development services, the County has identified the need for The Gordian Group, Inc. to provide the JOC Complete Solution Plus™ option, which includes construction management services to manage job orders from job order issuance to completion of the punch list to job order close-out, construction estimating services, and project budgeting and planning, on a project-by-project basis as requested by the County.

A five percent (5%) License Fee to utilize the JOC Program is payable to The Gordian Group, Inc. only when a Job Order is issued to a JOC Contractor. Optionally, as needed, the County may utilize JOC Project Management services for an additional 5.95% fee. The Gordian Group, Inc. fees are contained in the overall eligible project budgets.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 13, 2022.

#### **FINANCING:**

The cost for this amendment No. 1 is \$250,000 of which \$70,000 is included in the Fiscal Year 2022-23 Adopted/Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Construction projects help facilitate the overall patient experience, and improve physical hospital infrastructure.

- ☐ Economic Development
- ☐ Administration
- ☐ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Brian Griffin, Project Manager, 783-2605

Approved by: Charles R. Harris MD, Chief Executive Officer, 783-2504



Attachments:

Amendment No. 1 to Addendum with The Gordian Group

Addendum with The Gordian Group to the Sourcewell Contract 050421

Sourcewell Contract 050421 with Gordian Group

Sourcewell RFP #050421 for Construction Contracting System Services.

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Stryker Sales Corporation dba Stryker Instruments Renewal & Amendment 3 Legistar Number:**

#### **..Title**

a. Authorize the Chief Executive Officer for NMC or his designee to execute renewal & amendment No. 3 to the agreement (A-14305) with Stryker Sales Corporation dba Stryker Instruments for preventative maintenance on power tools and Neptune equipment, extending the agreement an additional one (1) year period (May 15, 2022 through May 14, 2023) for a revised full agreement term of May 1, 2018 through May 14, 2023, and adding \$60,000 for a revised total agreement amount not to exceed \$319,916.

#### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

a. Authorize the Chief Executive Officer for NMC or his designee to execute renewal & amendment No. 3 to the agreement (A-14305) with Stryker Sales Corporation dba Stryker Instruments for preventative maintenance on power tools and Neptune equipment, extending the agreement an additional one (1) year period (May 15, 2022 through May 14, 2023) for a revised full agreement term of May 1, 2018 through May 14, 2023, and adding \$60,000 for a revised total agreement amount not to exceed \$319,916.

#### **SUMMARY/DISCUSSION:**

The agreement with Stryker is for preventative maintenance services for surgical tools and Neptune brand equipment at NMC. This amendment adds an additional maintenance and repair plan on endoscopy equipment. The routine maintenance plans for this type of highly technical equipment are beneficial to NMC because these types of services keep the tools and equipment in good working order and also ensure both compliance and safety. Additionally, these routine and preventative maintenance services help prevent expensive repairs later, particularly because there are many intricate components.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this renewal & amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 13, 2022.

#### **FINANCING:**

The cost for this renewal & amendment No. 3 is \$60,000 of which \$60,000 is included in the Fiscal Year 2022-23 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Preventative maintenance on surgical tools and equipment is a required service at the hospital and ensures effective treatments are being rendered in the best possible manner.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Wally Sayles, Director for Surgical Services, 831-772-7771  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

Stryker Sales Corporation dba Stryker Instruments Renewal & Amendment 3  
Stryker Sales Corporation dba Stryker Instruments Amendment 2  
Stryker Sales Corporation dba Stryker Instruments Amendment 1  
Stryker Sales Corporation dba Stryker Instruments Agreement

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **SPOK, Inc. Amendment No. 3**

#### **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13194) with SPOK, Inc. for paging services, extending the agreement an additional one (1) year period (July 1, 2022 through June 30, 2023) for a revised full agreement term of July 1, 2016 through June 30, 2023, and adding \$60,000 for a revised total agreement amount not to exceed \$423,000.

#### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13194) with SPOK, Inc. for paging services, extending the agreement an additional one (1) year period (July 1, 2022 through June 30, 2023) for a revised full agreement term of July 1, 2016 through June 30, 2023, and adding \$60,000 for a revised total agreement amount not to exceed \$423,000.

#### **SUMMARY/DISCUSSION:**

SPOK, Inc. has provided NMC hospital employees (including physicians and other patient care providers) internet capable pager services since July 2010. These services provide for constant twenty-four hours per day seven days a week (24/7) critical communication between the hospital and providers for patient care. Paging is considered the most reliable, survivable, and affordable way to communicate wirelessly. The paging service provides notification to physicians regarding patient's critical care needs, such as medication adjustment, condition change, discharge and transfers. The physicians' "on call" duties require them to be readily available within twenty minutes in order to meet patient care needs. The paging service also includes contacting patient care providers, such as laboratory, cardiopulmonary, and diagnostic imaging staff to immediately respond to patient care needs. Additionally, the paging service notifies hospital maintenance personnel who are "on call" after normal business hours in the event of an urgent/emergency situation.

SPOK, Inc. is a preferred vendor for these services because of their experience with other hospital and medical care providers. NMC utilizes this vendor because of their extensive geographic range of coverage throughout Monterey, Santa Cruz, Santa Clara, San Luis Obispo and San Benito counties. NMC has not been able to find another pager company that provides the same level of coverage within our geographical region.

#### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this amendment No. 3 as to legal form, and the

Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 13, 2022.

**FINANCING:**

The cost for this amendment is \$60,000, all of which will be included in the Fiscal Year 2022-23 Recommended Budget for this agreement. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Paging physicians and other staff at Natividad is an important method of communication regarding patient care as well as communication regarding urgent facility issues. Utilizing this form of communication keeps things running smoothly and efficiently at Natividad.

- ☐ Economic Development
- ☒ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Tammie Ferguson, Supervising Communications Operator  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

SPOK Inc. Amendment No. 3  
SPOK Inc. Amendment No. 2  
SPOK Inc. Renewal and Amendment No. 1  
SPOK Inc. Agreement for Paging Services

Attachments on file with the Clerk of the Board

# FINANCIAL STATEMENTS

MARCH 31, 2022

02-May-22

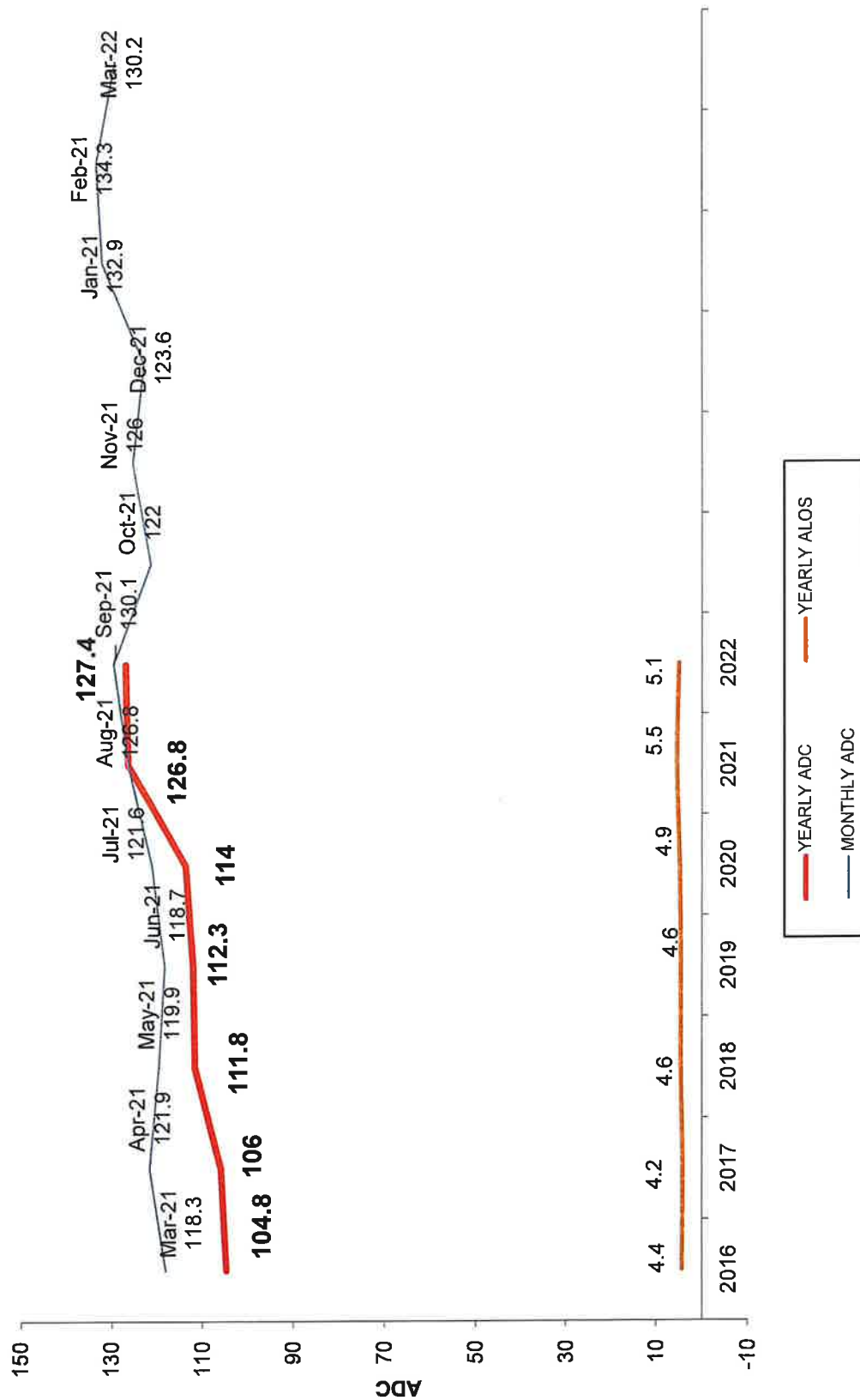


## **FINANCIAL STATEMENTS**

**MARCH 31, 2022**

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# NATIVIDAD STATISTICAL REPORT MARCH 31, 2022

Month-To-Date					Year-To-Date					
01-22	02-22	03-22	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS	CY/PLY				
1	182	201	157	222	NICU	15	1,963	1,984	1,754	13.11%
	1,788	1,625	1,933	1,586	Med/Surg	57	14,019	15,593	16,801	-7.19%
3	449	399	328	200	ICU	10	1,769	2,837	3,021	-6.09%
4	72	52	57	63	Peds	12	557	630	251	151.00%
5	827	767	832	710	Acute Rehab	28	6,275	6,870	6,371	7.83%
6	328	283	321	281	OB/Gyn	27	2,484	2,902	2,614	11.02%
7	3,646	3,327	3,628	3,062	TOTAL ACUTE	149	27,067	30,816	30,812	0.01%
8	473	433	409	471	Psychiatric	19	4,164	4,097	4,528	-9.52%
9	4,119	3,760	4,037	3,533	TOTAL DAYS	168	31,231	34,913	35,340	-1.21%
10	339	273	399	286	Nursery	18	2,526	2,785	2,562	8.70%
AVERAGE DAILY CENSUS										
11	90.9	91.4	90.2	75.9	Acute	121	75.9	87.4	89.2	-2.02%
12	26.7	27.4	26.8	22.9	Acute Rehab	28	22.9	25.1	23.3	7.73%
13	15.3	15.5	13.2	15.2	Psychiatric	19	15.2	15.0	16.5	-9.09%
14	132.9	134.3	130.2	114.0	TOTAL	168	114.0	127.4	129.0	-1.24%
15	10.9	9.8	12.9	9.2	Nursery	18	9.2	10.2	9.4	8.51%
PERCENTAGE OF OCCUPANCY										
16	75.1%	75.5%	74.5%	62.7%	Acute		62.7%	72.2%	73.7%	-2.0%
17	95.4%	97.9%	95.7%	81.8%	Acute Rehab		81.8%	89.6%	97.1%	-7.7%
18	80.5%	81.6%	69.5%	80.0%	Psychiatric		80.0%	78.9%	86.8%	-9.1%
19	79.1%	79.9%	77.5%	67.9%	TOTAL		67.9%	75.8%	78.7%	-3.6%
20	60.6%	54.4%	71.7%	51.1%	Nursery		51.1%	56.7%	52.2%	8.5%
ADMISSIONS										
21	669	580	736	621	Acute		5,487	5,889	5,255	12.06%
22	55	55	65	56	Acute Rehab		495	490	484	1.24%
23	46	64	71	62	Psychiatric		548	442	454	-2.64%
24	770	699	872	739	TOTAL		6,530	6,821	6,193	10.14%
25	204	161	239	172	Nursery		1,519	1,676	1,564	7.16%
26	221	176	255	182	Deliveries		1,608	1,796	1,592	12.81%
DISCHARGES										
27	646	558	717	632	Acute		5,586	5,726	5,163	10.90%
28	51	55	67	62	Acute Rehab		548	498	483	3.11%
29	41	64	74	56	Psychiatric		495	449	453	-0.88%
30	738	677	858	750	TOTAL		6,629	6,673	6,099	9.41%
31	199	149	225	153	Nursery		1,355	1,558	1,432	8.80%
AVERAGE LENGTH OF STAY										
32	5.3	5.4	4.6	4.8	Acute(Hospital wide no babies)		4.8	5.1	5.7	-10.53%
33	15.0	13.9	12.8	12.7	Acute Rehab		12.7	14.0	13.2	6.06%
34	2.4	3.0	2.2	2.8	OB/Gyn		2.8	2.5	2.6	-3.85%
35	10.3	6.8	5.8	7.6	Psychiatric		7.6	9.3	10.0	-7.00%
36	1.7	1.7	1.7	1.7	Nursery		1.7	1.7	1.6	6.25%
OUTPATIENT VISITS										
37	4,499	3,636	4,372	4,599	Emergency Room		40,648	39,283	30,369	29.35%
38	593	516	632	577	ER Admits		5,099	5,047	4,662	8.26%
39	77.0%	73.8%	72.5%	78.1%	ER Admits as a % of Admissions		78.1%	74.0%	75.3%	-1.71%
40	5,232	5,794	6,920	6,193	Clinic Visits		54,738	53,254	47,306	12.57%
ANCILLARY PROCEDURES BILLED										
41	58,094	53,155	60,034	48,912	Lab Tests		432,319	492,540	472,932	4.15%
42	3,571	3,617	4,145	3,045	Radiology Procedures		26,912	33,438	28,463	17.48%
43	215	168	228	204	MRI Procedures		1,802	1,812	1,763	2.78%
44	123	109	113	150	Nuclear Med Procedures		1,326	1,019	675	50.96%
45	1,078	1,302	1,387	1,134	Ultrasound Procedures		10,024	11,401	9,900	15.16%
46	1,593	1,778	1,722	1,808	CT Scans		15,981	16,350	14,496	12.79%
47	242	312	412	346	Surgeries		3,114	3,178	3,006	5.72%
48	7.62	7.32	7.45	7.87	FTE'S PER AOB		7.87	7.59	8.17	-7.10%
49	1,367.0	1,359.5	1,359.1	1,293.9	TOTAL PAID FTE'S		1,293.9	1,358.8	1,408.8	-3.55%
50	5,560	5,202	5,657	5,095	ADJUSTED PATIENT DAYS		45,038	49,057	47,057	4.25%

**NATIVIDAD**  
**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED**  
**FOR FY2022**

	JUL-21	AUG-21	SEP-21	OCT-21	NOV-21	DEC-21	JAN-22	FEB-22	MAR-22	APR-22	MAY-22	JUN-22	YTD
<b>REVENUE</b>													
<b>Patient Revenue:</b>													
Inpatient	\$ 76,989,231	\$ 76,760,079	\$ 78,970,069	\$ 76,892,666	\$ 72,803,283	\$ 75,655,929	\$ 80,660,342	\$ 76,184,565	\$ 82,594,125	\$ -	\$ -	\$ -	\$ 697,400,289
Pro Fees	2,501,894	3,577,745	2,969,087	3,273,870	4,023,303	3,062,529	3,636,676	3,279,495	7,128,763	-	-	-	33,653,482
Outpatient	32,616,260	35,889,936	33,282,272	36,626,402	31,043,193	30,439,082	29,570,375	30,484,334	34,565,230	-	-	-	294,719,084
Total Patient Revenue	112,209,485	116,227,760	115,221,428	116,792,938	107,869,779	109,157,540	114,067,393	109,948,394	124,278,138	-	-	-	1,095,772,855
Deductions from revenue													
Contractual Deductions	81,597,680	85,314,572	84,910,889	87,630,866	82,220,937	83,163,303	88,482,095	85,688,511	94,269,493	-	-	-	773,278,326
Bad Debt	6,348,305	5,268,901	5,629,617	5,470,590	1,719,408	2,765,145	905,234	2,191,636	4,539,986	-	-	-	32,893,963
Unable to Pay	239,324	392,297	375,729	232,691	323,431	276,477	196,758	209,140	694,594	-	-	-	2,940,441
Total Contractual Discounts	88,185,289	90,995,770	90,916,235	93,334,147	84,263,777	86,158,925	89,585,087	88,069,287	99,504,053	-	-	-	809,102,630
Net Patient Revenue	24,024,196	25,231,990	24,305,193	23,458,791	23,606,002	22,928,615	24,482,306	21,859,107	24,774,085	-	-	-	216,670,225
As a percent of Gross Revenue	21.41%	21.71%	21.09%	21.80%	21.88%	21.01%	21.46%	19.88%	19.93%	0.00%	0.00%	0.00%	21.12%
<b>Total Government Funding</b>	5,241,987	5,559,105	5,241,987	5,450,705	6,760,201	7,000,698	6,567,201	6,941,634	6,291,953	-	-	-	55,055,471
<b>Other Operating Revenue:</b>													
Rent Income	117,884	121,147	119,521	119,519	119,633	119,632	119,631	119,631	119,632	-	-	-	1,076,230
Interest Income	251,951	251,951	(149,922)	50,037	150,000	14,678	91,000	91,000	14,678	-	-	-	1,002,646
NMF Contribution	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	-	-	-	540,000
Other Income	294,618	312,602	321,605	432,232	431,515	466,989	416,144	455,649	377,571	-	-	-	3,508,905
Total Other Operating Revenue	724,453	745,700	753,077	461,829	661,185	796,601	610,455	726,280	648,203	-	-	-	6,127,761
<b>TOTAL REVENUE</b>	29,990,636	31,538,795	30,300,197	31,371,325	31,027,388	30,725,914	31,659,960	29,527,021	31,714,241	-	-	-	277,853,477
<b>EXPENSE</b>													
Salaries, Wages & Benefits	16,165,713	16,887,897	16,631,730	16,873,444	16,221,003	16,665,020	17,212,339	16,050,570	17,323,378	-	-	-	150,131,094
Registry	963,851	595,103	1,270,743	985,970	1,597,814	1,108,107	1,166,394	1,598,294	2,008,604	-	-	-	11,287,680
Phys/Residents SWB & Contract Fees	4,176,569	4,655,658	3,665,230	3,796,166	3,923,523	4,209,652	4,729,151	4,174,562	4,553,153	-	-	-	37,893,694
Purchased Services	3,238,042	3,076,178	3,165,590	3,524,173	3,693,543	3,169,947	3,119,082	2,726,428	2,948,346	-	-	-	28,658,309
Supplies	2,678,091	3,060,028	2,871,177	2,993,042	2,950,631	2,976,712	3,002,218	2,632,678	2,925,678	-	-	-	26,188,256
Insurance	352,984	352,985	352,984	352,984	352,984	352,985	352,984	352,984	357,484	-	-	-	3,161,358
Utilities and Telephone	316,635	516,666	442,864	421,672	366,015	365,823	236,627	316,286	333,788	-	-	-	3,316,816
Interest Expense	68,997	68,997	68,996	53,820	53,821	53,821	53,821	53,821	53,821	-	-	-	529,915
Depreciation & Amortization	992,314	990,754	997,548	990,817	989,221	1,006,978	989,221	970,323	1,041,407	-	-	-	9,065,977
Other Operating Expense	431,788	437,157	542,867	580,164	685,597	539,723	516,789	495,408	513,381	-	-	-	4,743,874
<b>TOTAL EXPENSE</b>	29,582,982	30,641,843	30,009,749	30,573,452	30,833,952	30,445,768	31,478,000	29,374,357	32,059,040	-	-	-	274,986,943
<b>NET INCOME(LOSS)</b>	407,654	895,152	290,448	797,873	193,436	280,146	181,960	152,664	(344,799)	-	-	-	2,854,534
<b>Normalization for Extraordinary Items</b>													
Provider Relief Fund	-	-	-	-	(1,291,951)	(1,408,710)	(620,000)	(1,350,000)	(700,000)	-	-	-	(5,370,661)
American Rescue Plan (ARPA) Rural Fund	-	-	-	-	(226,263)	(226,263)	(226,263)	(226,263)	(226,263)	-	-	-	(1,131,315)
Families First C-19 Response	-	(317,118)	-	(208,718)	-	(123,738)	(123,738)	(123,384)	(123,147)	-	-	-	(886,105)
Total Extraordinary Items	-	(317,118)	-	(208,718)	(1,518,214)	(1,758,711)	(846,263)	(1,699,647)	(1,049,410)	-	-	-	(7,396,081)
<b>NET INCOME BEFORE Extraordinary Items</b>	\$ 407,654	\$ 578,034	\$ 290,448	\$ 589,155	\$ (1,324,778)	\$ (1,478,565)	\$ (664,303)	\$ (1,546,983)	\$ (1,394,209)	\$ -	\$ -	\$ -	\$ (4,543,547)
<b>CAPITAL CONTRIBUTIONS</b>													
County Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>CHANGE IN NET ASSETS</b>	\$ 407,654	\$ 895,152	\$ 290,448	\$ 797,873	\$ 193,436	\$ 280,146	\$ 181,960	\$ 152,664	\$ (344,799)	\$ -	\$ -	\$ -	\$ 2,854,534

**NATIVIDAD**

## CAPITAL CONTRIBUTIONS

**STATEMENT OF REVENUES AND EXPENSES AND CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY**  
**NATIVIDAD**  
**AS OF MARCH 31, 2022**

CURRENT MONTH				YEAR-TO-DATE					
Actual		Budget	Variance fav. (unfav)		Actual		Budget	Variance fav. (unfav)	
			\$ VAR.	% VAR				\$ VAR.	% VAR
5,657		5,096	561	11.0%	49,057		45,038	4,019	8.9%
		REVENUE							
		ADJUSTED PATIENT DAYS							
Patient Revenue:									
1	\$	14,599	\$	4.2 %	\$	14,216	\$	209	1.5%
2		1,260		201.3		686		268	64.0
3		6,110		(4.2)		6,008		(369)	(5.8)
4		21,969		5.6		20,910		108	0.5
Deductions from revenue									
5		16,665		(6.3)		15,763		(79)	(0.5)
6		803		(22.9)		670		(17)	(2.6)
7		123		(27.2)		60		37	37.9
8		17,590		(7.0)		16,434		(59)	(0.4)
9		4,379		0.3		4,417		48	1.1
10		19.93%				21.12%			
As a percent of Gross Revenue									
1,112		1,027	86	8.3	1,122		1,045	77	7.3
		Total Government Funding							
Other Operating Revenue:									
12		21		(8.5)		22		(2)	(6.8)
13		16		(67.5)		20		(30)	(59.4)
14		11		(9.9)		11		(1)	(8.2)
15		67		(1.7)		72		2	3.4
16		115		(38)		125		(30)	(19.4)
17		5,806		59		5,664		95	1.7
Total Other Operating Revenue									
5,806		5,547	59	1.1	5,664		5,569	95	1.7
		TOTAL REVENUE							
EXPENSE									
Salaries, Wages & Benefits									
18		3,062		4.4		3,060		163	5.0
19		355		(1,158.7)		230		(202)	(716.3)
20		805		(123)		772		(84)	(12.2)
21		521		89		584		30	4.8
22		517		(76)		534		(93)	(21.1)
23		63		8		65		8	11.1
24		59		(1)		68		(10)	(17.3)
25		10		2		11		1	6.3
26		184		18		185		18	8.7
27		91		12		97		6	6.0
28		5,667		(255)		5,606		(164)	(3.0)
Total Expense									
5,667		5,413	(255)	(4.7)	5,606		5,442	(164)	(3.0)
NET INCOME(LOSS)									
29		(61)		(195)		58		(69)	(54.3)
CAPITAL CONTRIBUTIONS									
30									
31		-		-					
32		-		-					
33		-		-					
County Contribution									
34	\$	(61)	\$	(195)	\$	58	\$	(69)	(54.3) %
		134			127				

1	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52	53	54	55	56	57	58	59	60	61	62	63	64	65	66	67	68	69	70	71	72	73	74	75	76	77	78	79	80	81	82	83	84	85	86	87	88	89	90	91	92	93	94	95	96	97	98	99	100	101	102	103	104	105	106	107	108	109	110	111	112	113	114	115	116	117	118	119	120	121	122	123	124	125	126	127	128	129	130	131	132	133	134	135	136	137	138	139	140	141	142	143	144	145	146	147	148	149	150	151	152	153	154	155	156	157	158	159	160	161	162	163	164	165	166	167	168	169	170	171	172	173	174	175	176	177	178	179	180	181	182	183	184	185	186	187	188	189	190	191	192	193	194	195	196	197	198	199	200	201	202	203	204	205	206	207	208	209	210	211	212	213	214	215	216	217	218	219	220	221	222	223	224	225	226	227	228	229	230	231	232	233	234	235	236	237	238	239	240	241	242	243	244	245	246	247	248	249	250	251	252	253	254	255	256	257	258	259	260	261	262	263	264	265	266	267	268	269	270	271	272	273	274	275	276	277	278	279	280	281	282	283	284	285	286	287	288	289	290	291	292	293	294	295	296	297	298	299	300	301	302	303	304	305	306	307	308	309	310	311	312	313	314	315	316	317	318	319	320	321	322	323	324	325	326	327	328	329	330	331	332	333	334	335	336	337	338	339	340	341	342	343	344	345	346	347	348	349	350	351	352	353	354	355	356	357	358	359	360	361	362	363	364	365	366	367	368	369	370	371	372	373	374	375	376	377	378	379	380	381	382	383	384	385	386	387	388	389	390	391	392	393	394	395	396	397	398	399	400	401	402	403	404	405	406	407	408	409	410	411	412	413	414	415	416	417	418	419	420	421	422	423	424	425	426	427	428	429	430	431	432	433	434	435	436	437	438	439	440	441	442	443	444	445	446	447	448	449	450	451	452	453	454	455	456	457	458	459	460	461	462	463	464	465	466	467	468	469	470	471	472	473	474	475	476	477	478	479	480	481	482	483	484	485	486	487	488	489	490	491	492	493	494	495	496	497	498	499	500	501	502	503	504	505	506	507	508	509	510	511	512	513	514	515	516	517	518	519	520	521	522	523	524	525	526	527	528	529	530	531	532	533	534	535	536	537	538	539	540	541	542	543	544	545	546	547	548	549	550	551	552	553	554	555	556	557	558	559	560	561	562	563	564	565	566	567	568	569	570	571	572	573	574	575	576	577	578	579	580	581	582	583	584	585	586	587	588	589	590	591	592	593	594	595	596	597	598	599	600	601	602	603	604	605	606	607	608	609	610	611	612	613	614	615	616	617	618	619	620	621	622	623	624	625	626	627	628	629	630	631	632	633	634	635	636	637	638	639	640	641	642	643	644	645	646	647	648	649	650	651	652	653	654	655	656	657	658	659	660	661	662	663	664	665	666	667	668	669	670	671	672	673	674	675	676	677	678	679	680	681	682	683	684	685	686	687	688	689	690	691	692	693	694	695	696	697	698	699	700	701	702	703	704	705	706	707	708	709	710	711	712	713	714	715	716	717	718	719	720	721	722	723	724	725	726	727	728	729	730	731	732	733	734	735	736	737	738	739	740	741	742	743	744	745	746	747	748	749	750	751	752	753	754	755	756	757	758	759	760	761	762	763	764	765	766	767	768	769	770	771	772	773	774	775	776	777	778	779	780	781	782	783	784	785	786	787	788	789	790	791	792	793	794	795	796	797	798	799	800	801	802	803	804	805	806	807	808	809	810	811	812	813	814	815	816	817	818	819	820	821	822	823	824	825	826	827	828	829	830	831	832	833	834	835	836	837	838	839	840	841	842	843	844	845	846	847	848	849	850	851	852	853	854	855	856	857	858	859	860	861	862	863	864	865	866	867	868	869	870	871	872	873	874	875	876	877	878	879	880	881	882	883	884	885	886	887	888	889	890	891	892	893	894	895	896	897	898	899	900	901	902	903	904	905	906	907	908	909	910	911	912	913	914	915	916	917	918	919	920	921	922	923	924	925	926	927	928	929	930	931	932	933	934	935	936	937	938	939	940	941	942	943	944	945	946	947	948	949	950	951	952	953	954	955	956	957	958	959	960	961	962	963	964	965	966	967	968	969	970	971	972	973	974	975	976	977	978	979	980	981	982	983	984	985	986	987	988	989	990	991	992	993	994	995	996	997	998	999	1000	1001	1002	1003	1004	1005	1006	1007	1008	1009	1010	1011	1012	1013	1014	1015	1016	1017	1018	1019	1020	1021	1022	1023	1024	1025	1026	1027	1028	1029	1030	1031	1032	1033	1034	1035	1036	1037	1038	1039	1040	1041	1042	1043	1044	1045	1046	1047	1048	1049	1050	1051	1052	1053	1054	1055	1056	1057	1058	1059	1060	1061	1062	1063	1064	1065	1066	1067	1068	1069	1070	1071	1072	1073	1074	1075	1076	1077	1078	1079	1080	1081	1082	1083	1084	1085	1086	1087	1088	1089	1090	1091	1092	1093	1094	1095	1096	1097	1098	1099	1100	1101	1102	1103	1104	1105	1106	1107	1108	1109	1110	1111	1112	1113	1114	1115	1116	1117	1118	1119	1120	1121	1122	1123	1124	1125	1126	1127	1128	1129	1130	1131	1132	1133	1134	1135	1136	1137	1138	1139	1140	1141	1142	1143	1144	1145	1146	1147	1148	1149	1150	1151	1152	1153	1154	1155	1156	1157	1158	1159	1160	1161	1162	1163	1164	1165	1166	1167	1168	1169	1170	1171	1172	1173	1174	1175	1176	1177	1178	1179	1180	1181	1182	1183	1184	1185	1186	1187	1188	1189	1190	1191	1192	1193	1194	1195	1196	1197	1198	1199	1200	1201	1202	1203	1204	1205	1206	1207	1208	1
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**NATIVIDAD  
BALANCE SHEET  
AS OF MARCH 31, 2022**

	CURRENT MONTH			YEAR - TO - DATE			% CHG.
	BEGINNING	ENDING	INC/(DEC)	BEGINNING	ENDING	INC/(DEC)	
1	\$ 63,373,508	\$ 45,486,086	\$ (17,887,422)	\$ 73,077,248	\$ 45,486,086	\$ (27,591,162)	(37.8) %
2	39,153,667	37,183,667	(1,970,000)	40,445,618	37,183,667	(3,261,951)	-
3	55,916,839	55,015,313	(901,526)	49,357,316	55,015,313	5,657,997	11.5
4	34,251,713	49,235,396	14,983,683	25,562,837	49,235,396	23,672,559	92.6
5	5,289,977	5,382,957	92,980	5,263,194	5,382,957	119,763	2.3
6	5,391,754	5,137,430	(254,324)	4,333,064	5,137,430	804,366	18.5
7	203,377,458	197,440,849	(5,936,609)	198,039,277	197,440,849	(598,428)	(0.3)
8	346,375,184	346,436,082	60,898	338,128,113	346,436,082	8,307,969	2.5
9	(217,269,845)	(218,313,532)	(1,043,687)	(209,247,777)	(218,313,532)	(9,065,755)	(4.3)
10	129,105,339	128,122,550	(982,789)	128,880,336	128,122,550	(757,786)	(0.6)
11	211,657,771	210,545,409	(1,112,362)	212,311,088	210,545,409	(1,765,679)	(0.8)
12	\$ 544,140,568	\$ 536,108,808	\$ (8,031,760)	\$ 539,230,701	\$ 536,108,808	\$ (3,121,893)	(0.6) %
CURRENT ASSETS							
CASH							
FUND AID							
ACCOUNTS RECEIVABLE NET							
STATE/COUNTY RECEIVABLES							
INVENTORY							
PREPAID EXPENSE							
TOTAL CURRENT ASSETS							
PROPERTY, PLANT & EQUIPMENT							
LESS: ACCUMULATED DEPRECIATION							
NET PROPERTY, PLANT & EQUIPMENT							
OTHER ASSETS							
TOTAL ASSETS							
CURRENT LIABILITIES							
ACCRUED PAYROLL							
ACCOUNTS PAYABLE							
MCARE/MEDICAL LIABILITIES							
CURRENT PORTION OF DEBT							
OTHER ACCRUALS							
TOTAL CURRENT LIABILITIES							
LONG TERM LIABILITIES							
LT ACCRUED LIABILITIES							
UN EARNED CONTRIBUTIONS							
LONG TERM PORTION OF C.O.P's							
TOTAL LONG TERM DEBT							
FUND BALANCES							
ACCUMULATED FUND							
CHANGE IN NET ASSETS							
TOTAL FUND BALANCES							
TOTAL LIAB. & FUND BALANCES							
23	372,231,445	372,231,446	1	372,231,445	372,231,446	1	0
24	3,199,336	2,854,537	(344,799)	-	2,854,537	2,854,537	100.0
25	375,430,781	375,085,983	(344,798)	372,231,445	375,085,983	2,854,538	0.8
26	\$ 544,140,568	\$ 536,108,808	\$ (8,031,760)	\$ 539,230,701	\$ 536,108,808	\$ (3,121,893)	(0.6) %

**NATIVIDAD  
STATE AND COUNTY RECEIVABLES  
AS OF 03/31/22**

**BALANCE SHEET**

	Req. Balance	Accruals	Reclas and Adj	DSH 11-12 Final Rec'n	GPP PRIME/CARES	IGT	Payments	Ending Balance
Medi-Cal Waiver (DSH + SNCP)	\$ 16,562,205	9,004,149		(9,540,331)		26,735,199	(36,312,435)	6,448,788
Hospital Fee		749,998					(1,353,493)	(603,495)
Rate Range IGT-CCAH-	(1,161,296)	7,290,000				5,217,406	(11,407,527)	(61,417)
MCMC EPP	8,384,962	10,500,003				8,750,451	(12,569,120)	15,066,296
MCMC QIP		15,738,750				8,753,180		24,491,930
SB1732	426,268	2,099,997					(2,644,672)	(118,407)
AB 915		2,754,000						2,754,000
Medical GME						937,600	(2,005,612)	(1,068,012)
CARES ACT Funding	180,591		3,348,026				(3,218,815)	309,802
A/R UCSF & Touro University		60,000					(38,600)	21,400
A/R Office Buildings		1,107,792					(976,434)	131,358
Medical HPE		225,000					(222,607)	2,393
Interest Accrued Positive Cash		1,974,706					(1,577,706)	397,000
Accrued Donations	1,100,478	540,000					(675,858)	964,620
A/R Jail-PG&E		896,682					(799,742)	96,940
Health Department	69,629	1,244,673					(912,101)	402,201
<b>STATE RECEIVABLES</b>	<b>\$ 25,562,837</b>	<b>\$ 54,185,750</b>	<b>\$ 3,348,026</b>	<b>\$ (9,540,331)</b>	<b>\$ -</b>	<b>\$ 50,393,836</b>	<b>\$ (74,714,722)</b>	<b>\$ 49,235,396</b>

**P & L**

	YTD Mar-22
Medi-Cal DSH /SNCP/PHYS SPA	\$ 9,463,100
Rate Range IGT-CCAH-	7,290,000
Esperanza Care	(1,875,006)
Family First C-19 Response-FMAP Enhance-	896,105
CARES Act Funding	6,501,977
HPE	225,000
Hospital Fee	749,998
MCMC EPP	10,500,003
HD Residency Support	(375,003)
MCMC QIP	15,738,750
AB915	2,754,000
Medicare GME	1,066,551
SB 1732	2,099,997
<b>GOVERNMENT FUNDING INCOME</b>	<b>\$ 55,055,472</b>



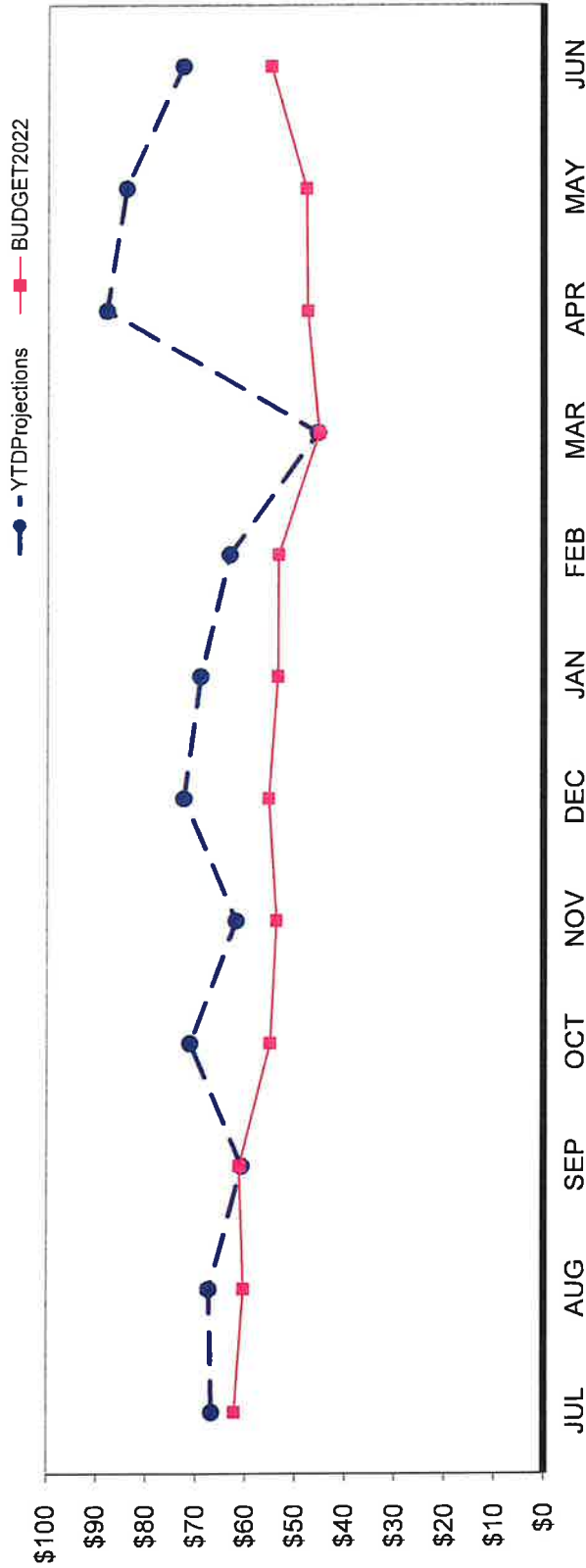
**NATIVIDAD**  
**STATEMENT OF CASH FLOWS**  
**AS OF MARCH 31, 2022**

	CURRENT MONTH	YEAR - TO - DATE
1	\$ 63,373,508	\$ 73,077,248
2		
3	(344,798)	2,854,538
4	-	-
5	1,043,687	\$ 9,065,755
6	698,889	11,920,293
7		
8	901,526	(5,657,997)
9	1,970,000	3,261,951
10	(14,983,683)	(23,672,559)
11	161,344	(924,129)
12	(5,619,230)	(2,943,456)
13	(2,349,089)	2,956,222
14	-	(4,714,274)
15	-	175,378
16	336,174	2,860,637
17	(19,582,958)	(28,658,227)
18		
19	(60,898)	(8,307,969)
20	-	-
21	(60,898)	(8,307,969)
22		
23	(54,817)	(4,310,938)
24	1,112,362	1,765,679
25	-	-
26	1,057,545	(2,545,259)
27	(17,887,422)	(27,591,162)
28	\$ 45,486,086	\$ 45,486,086

**NATIVIDAD**  
**RECONCILIATION OF GOVERNMENT FUNDING**  
**FISCAL YEAR 2022**

	<u>BDGT-22</u>	<u>ESTIMATE FY2022</u>	<u>Variance to Budget</u>
	\$	\$	\$
Medi-Cal DSH Waiver	10,705,534	10,705,534	-
Phys SPA Reconciliations		478,951	
EPP	14,000,000	14,000,000	-
QIP	20,985,000	20,985,000	-
Physician SPA	1,300,000	1,300,000	-
AB915	3,672,000	3,672,000	-
SB1732	2,800,000	2,800,000	-
CCAH Rate Range	9,720,000	9,720,000	-
HPE	300,000	300,000	-
Families First Corona Virus Response	-	896,104	896,104
PRF & ARPA Stimulus	-	6,480,765	6,480,765
Esperanza Care Outside Purchased Service	(2,500,000)	(2,500,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,300,000	1,300,000	-
Medical GME	-	1,228,092	1,228,092
Provider Fee	1,000,000	1,000,000	-
	\$ 62,782,534	\$ 71,866,446	\$ 8,604,961

## Cash Flow Performance Fiscal Year 2022 (in Millions)



	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ESTIMATE	ESTIMATE
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jun
YTD	66.8	67.4	60.8	71.3	62.0	72.6	69.2	63.4	45.5	88.2	84.2	72.8	72.8
BDGT	62.1	60.3	61.2	54.9	53.7	55.3	53.5	53.4	45.2	47.5	47.8	54.9	54.9
Variance	4.7	7.1	(0.4)	16.3	8.3	17.2	15.8	10.0	0.3	40.7	36.5	17.9	17.9

**NATIVIDAD**  
**CASH FORECAST**  
**FISCAL YEAR 2022**

Beginning Balance	75,077.48	84,253.422	58,328.562	82,382.178	45,468.641	88,172.511	73,077.48
<b>CASH RECEIPTS</b>							
Interest Revenue (incl pro fees and lab exp)	21,394,003	26,361,170	20,310,735	21,676,863	16,650,646	21,440,897	30,478,006
Provider Fees	-	425,287	-	-	-	484,102	-
GRANT 167 CC&H	-	-	-	-	-	11,607,557	-
Stimulus Family First Response COVID19-	-	310,118	208,117	3,102,016	1,532,448	-	133,364
SHORT DOYLE	-	721,746	303,564	203,564	201,868	835,840	294,899
HYPE	-	106,767	-	-	-	115,640	-
Foundation Donations	-	-	8,874	2,313	14,269	391,186	4,408
Medica Waiver FY11-12 DSH OPE -Final	-	7,473,330	260,721	6,552,115	-	2,066,982	2,066,982
GPP	-	1,952,000	426,368	-	-	9,638,120	9,638,120
SB7572	-	-	-	-	360,273	-	-
REAL OME	-	240,395	371,418	-	-	437,541	-
GPP FY21-22	6,551,115	-	-	6,518,145	571,739	571,739	571,739
QIP	-	-	-	-	-	-	-
Phys SPA	1,487,757	-	-	12,669,120	-	-	1,487,757
Rent Income	-	151,693	119,520	119,502	89,395	152,976	437,541
GENS Maddy Funds	-	636,802	137,818	1,558,937	-	-	-
167 Sub-Fund Transfer In/(Out)	-	-	-	-	-	-	-
Interest Income	138,261	468,066	250,072	353,890	251,668	-	13,664,353
Revenue	29,353,173	37,472,332	23,057,969	43,321,194	406,863	478,024	38,733,653
Total Cash Receipts	-	-	-	-	33,981,383	36,633,547	4,500,000
<b>CASH DISBURSEMENTS</b>							
Purchased Services and Supplies	11,461,939	7,856,925	5,440,604	8,031,332	11,439,872	9,931,716	11,427,451
HO Residency Support	885,080	-	-	126,000	-	-	-
SNCP 11-12 Final Rec'n & SPA Rec'n	268,721	-	-	284,715	-	-	-
167 MEDICAL ONE	408,170	-	-	-	-	-	-
GPP CY2021 & CY2022	-	3,344,645	-	-	-	-	-
GPP 167 Final Rec'n FY Jul-Dec, 2020	-	-	-	-	-	-	-
167 QIP	-	120,158	-	-	-	-	-
167 EPP	-	4,184,279	-	-	-	-	-
Public Health Lab Testing 20-21	-	-	-	-	-	-	-
Building Lease / Rental Equipment	298,324	238,914	289,020	245,918	330,189	302,282	269,863
CDP Principal & Interest Payments	-	-	-	-	-	-	-
Payroll and Benefit	16,175,018	23,658,436	18,675,714	16,448,434	16,403,297	17,835,474	17,135,214
Contract Costs	-	-	-	668,642	110,641	435,513	47,330
SB712 Substitution	-	-	-	-	-	-	-
CONCAC	5,095,390	-	-	-	433,290	-	768,596
FY21-22 NH MOJ	-	212,260	-	-	-	-	-
Data Processing	-	-	-	-	-	-	-
Personnel Fund Transfer to Quincy	1,036,834	274,215	147,905	148,252	148,252	148,252	148,252
Med-Cat Fund Settlement FY11-12	-	-	-	-	-	-	-
BB 167 FY19-20	-	-	-	-	-	-	-
GPP Share Transfer to Clinics - Bt FY4	-	-	-	-	-	-	-
Transfer From 405 to 404 & 107 Fund	-	-	-	-	-	-	-
Capital Expenses Fund 404	232,276	304,134	3,105,016	1,556,937	149,386	1,072,791	-
Capital Expenditures	-	-	-	-	-	-	-
Total Cash Disbursements	36,800,787	37,200,686	29,800,916	33,384,103	25,644,515	30,899,216	43,500,000
Increase/(Decrease)	(6,389,322)	518,834	(8,675,547)	10,485,091	6,138,768	2,707,037	(5,674,773)
Ending Cash Fund 481	468,897,286	87,466,560	60,781,513	71,250,604	59,393,147	63,382,179	45,486,841
(c) Cash In Transit	-	-	-	-	-	-	-
(c) Payroll Cash and CC	13,921	10,007	10,914	13,651	11,225	17,445	3,860
Ending Cash as per 6/1	68,801,847	67,416,567	60,792,427	71,264,255	69,248,619	63,372,596	72,814,235
<b>Fixed 484</b>							
Balance Balance	75,637,546	75,637,546	75,000,744	74,863,126	73,304,189	73,155,201	73,155,201
Transfer In fees fund 481	-	-	-	(137,618)	(1,558,937)	-	(1,108,498)
Transfer Out fund 404	75,637,546	75,000,744	74,863,126	73,304,189	73,155,201	71,482,410	69,466,877
Ending Cash Fund 404	142,275,427	142,637,294	135,664,639	144,554,793	131,549,348	140,719,262	118,148,701
Ending Cash Fund 451 & 404	142,275,427	142,637,294	135,664,639	144,554,793	131,549,348	140,719,262	118,148,701
Ending Cash Fund 451	-	-	-	-	-	-	-
Ending Cash Fund 481	-	-	-	-	-	-	-
Ending Cash Fund 481	-	-	-	-	-	-	-
Ending Cash Fund 481	-	-	-	-	-	-	-
Ending Cash Fund 481	-	-	-	-	-	-	-
Ending Cash Fund 481	-	-	-	-	-	-	-
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Ending Cash Fund 481	-	-	-	-	-	-	-
Ending Cash Fund 481	-	-	-	-	-	-	-
Ending Cash Fund 481	-	-	-	-	-	-	-
Ending Cash Fund 481	-	-	-	-	-	-	-
Ending Cash Fund							

**CREDENTIALS REPORT OF RECOMMENDED ACTIONS FOR BOARD APPROVAL, May 13, 2022**  
**(Medical Executive Committee Approval Date: April 12, 2022)**

The following practitioners were reviewed for initial appointment, reappointment, changes in staff status (category), additional privilege requests, etc. Membership factors include licensure, DEA, professional liability insurance, staff requirements, etc. Qualitative/quantitative factors include: peer review, performance improvement, clinical activity, privileging, competence, technical skill, behavior, health, medical records, blood review, medication usage, litigation history, utilization and continuity of care.

**INITIAL APPOINTMENTS**

NAME	SPECIALTY / SERVICE	STAFF STATUS	APPOINTMENT PERIOD
Aujla, Bimal D., MD	TelePsychiatry	Provisional	05/13/2022 – 05/01/2024
Gonzalez, Andres A., MD	Intraoperative NeuroMonitoring	Provisional	05/13/2022 – 05/01/2024
Morneau, Leonard, MD	Teleradiology	Provisional	05/13/2022 – 05/01/2024
Reddy, Anuradha, MD	Family Medicine	Affiliate	05/13/2022 – 05/01/2024
Ro, Tae H., MD	Teleradiology	Provisional	05/13/2022 – 05/01/2024
Smith, Richard P., DO	TelePsychiatry	Provisional	05/13/2022 – 05/01/2024

**REAPPOINTMENTS**

NAME	SPECIALTY/SERVICE	STAFF STATUS	REAPPOINTMENT PERIOD
Barghouthi, Tamara T., MD	Teleneurology / Medical Specialties	Courtesy	06/01/2022 - 06/01/2024
Di Stante, Alexander G., MD	Surgical Critical Care, General Surgery, Bariatric Surgery / Trauma	Active	06/01/2022 - 06/01/2024
Dwight-Gilroy, Eric, AGACNP	Nurse Practitioner / Trauma	Advanced Practice Professional	06/01/2022 - 06/01/2024
Flores, Jacqueline R., MD	Family Medicine / Family Medicine	Active Ambulatory	06/01/2022 - 06/01/2024
Goldman, Sheree L., NP	Sexual Assault Forensic Examiner / Emergency Medicine	Advanced Practice Professional	06/01/2022 - 06/01/2024
Jones, Deborah L., NNP	Neonatal Nurse Practitioner / Pediatrics	Advanced Practice Professional	06/01/2022 - 06/01/2024
Northern, Robert D., CRNA	Nurse Anesthetist / Anesthesia	Advanced Practice Professional	06/01/2022 - 06/01/2024
Peng, Bob, MD	OBGYN / OBGYN	Active	06/01/2022 - 06/01/2024
Usowicz, Anna G., MD	Neonatology / Pediatrics	Active	06/01/2022 - 06/01/2024
Zaro, Christina M., MD	Family Medicine w/ OB / Family Medicine	Active	06/01/2022 - 06/01/2024

**RELEASE FROM PROCTORING:** The following practitioners have completed their basic and/or advanced procedure proctoring requirements.

NAME	SPECIALTY	Service	RECOMMEND
Barghouthi, Tamara T., MD	Teleneurology	Medical Specialties	Acknowledge
Butler, Caroline C., MD	Surgical Critical Care / General Surgery	Trauma	Acknowledge
Graham, Kyle A., MD	OBGYN	OBGYN	Acknowledge
Millner, Adrienne E., MD	OBGYN	OBGYN	Acknowledge
Otto, Emily P., AGACNP	Nurse Practitioner	Trauma	Acknowledge
Romans, Helena K., NP, RNFA	Nurse Practitioner / Registered Nurse First Assist	Surgical Specialties	Acknowledge

<b>CHANGES IN STAFF STATUS:</b> The following practitioners have been transferred to the appropriate staff category.				
NAME	SPECIALTY	SERVICE	CURRENT/REQUESTED	RECOMMEND
Barghouthi, Tamara T., MD	Teleneurology	Medical Specialties	Provisional to Courtesy	Acknowledge
<b>LOCUMS TENENS/TEMPORARY PRIVILEGES:</b> The following practitioner(s) were granted Temporary privileges.				
NAME	SPECIALTY / SERVICE	REASON	DATES	RECOMMEND
Bretan, Peter N., MD	Urology / Surgical Specialties	Care of a patient requires specialized skills that no currently privileged practitioner possesses	3/22/2022 - 4/01/2022	Acknowledge
<b>REQUEST TO ADD OR AMEND PRIVILEGES:</b> The following practitioners have requested additional privileges and have completed additional training and/or have otherwise met the privilege criteria. Approved privileges shall be granted for the remainder of the current appointment period.				
NAME	SPECIALTY	SERVICE	PRIVILEGE(S) REQUESTED	RECOMMEND
Kenner, Kati, PA-C	Physician Assistant	Emergency Medicine	Addition of SART privileges	Acknowledge
McDaniels, Ian M., MD	Family Medicine	Family Medicine	Voluntarily Relinquishing OB privileges	Acknowledge
Saglio, Stephen D., MD	Family Medicine	Family Medicine	Voluntarily Relinquishing OB privileges	Acknowledge

<b>RESIGNATIONS:</b> The following practitioners have voluntarily resigned their staff membership and privileges or AHP status. Practitioners were in good standing with the Medical Staff of Natividad at the time of the resignation, unless specified below.				
NAME	SPECIALTY	SERVICE	EFFECTIVE DATE	RECOMMEND
Barbash, Andrew J., MD	Teleneurology	Medical Specialties	02/19/2022	Acknowledge
Bopari, Ruhel, MD	Psychiatry	Psychiatry	04/12/2022	Acknowledge
Gupta, Nidhi A., MD	Diagnostic Radiology	Radiology	04/02/2022	Acknowledge
Klick, Anastasia R., MD	Family Medicine	Family Medicine	03/25/2022	Acknowledge
Phillips, Sommer L., ACNP	Nurse Practitioner	Trauma	03/30/2022	Acknowledge
Kazem, Fatima, MD	Teleradiology	Medical Specialties	03/01/2022	Acknowledge
Roth, Bradley J., MD	Surgical Critical Care	Trauma	06/01/2022	Acknowledge
<b>Nurse Practitioner Teaching /Training:</b> The following NP meet the qualifications and request to participate in the Advanced procedure Teaching / Training, MSP008-4, MSP008-5				
NAME	SPECIALTY / SERVICE	PROCEDURE(S)		RECOMMEND
Dhillon, Pawanjit K., ACNP	Nurse Practitioner / Trauma	Central venous catheter placement, Chest tube insertion, Chest Tube Removal, Clearance of C-Spine, Closed Reduction of fracture/dislocation, Endotracheal Intubation, Supervision of Flex./ex. C-spine radiographs, Procedural sedation, FAST ultrasound – Extension For Completion		Acknowledge
Dwight-Gilroy, Eric L., AGACNP	Nurse Practitioner / Trauma	Central venous catheter placement, Chest tube insertion, Chest Tube Removal, Closed Reduction of fracture/dislocation, Endotracheal Intubation, Supervision of Flex./ex. C-spine radiographs, Procedural sedation – Extension For Completion		Acknowledge
<b>RELEASE FROM ADVANCED PROCEDURE TEACHING / TRAINING:</b> The following practitioners have completed their advanced procedure teaching/training requirements in the following privileges as per MSP008-4. They are eligible to apply for these privileges.				
NAME	SPECIALTY	SERVICE	PROCEDURE(S)	RECOMMEND
None				

**Emergency Medicine Physician Assistant, Nurse Practitioner ADVANCED PROCEDURE TEACHING AND TRAINING:** The following meet the qualifications and request to participate in the Advanced procedure Teaching / Training, MSP008-6

NAME	SPECIALTY / SERVICE	PROCEDURE(S)	RECOMMEND
Andres Rojas, PA-C	Physician Assistant / Emergency Medicine	Central venous catheter, Chest tube insertion, Clearance of cervical spine, Closed reduction of fracture / dislocation, Endotracheal intubation, FAST ultrasound, Transabdominal ultrasound, 1 <sup>st</sup> trimesters pregnancy, Ultrasound of superficial skin, Ocular ultrasound, Removal of and/or replacement of feeding tubes (NG, PEG tubes), Procedural Sedation, Slit lamp examination (SLE), Lumbar puncture, arterial puncture and obtaining ABG, Joint/bursa aspiration, injection, Paracentesis, MAT for opioid use/dependence with buprenorphine, methadone, and naltrexone, Thoracentesis	Acknowledge

**List of Qualified Nurses:** The following Nurse(s) have met the competencies to perform the below approved Standardized Procedures:

STANDARDIZED PROCEDURE	LIST OF QUALIFIED NURSES	RECOMMEND
Standardized Procedures for ICU Nurses	See attached List of Qualified Nurses	Recommend
U/S Guided Peripheral Intravenous Insertion	See attached List of Qualified Nurses	Recommend

## Standardized Procedures for ICU RNs

Updated: March 22, 2022

Ajoc Aileen  
Balleras, Marjorie  
Chavez Tracy  
Ciesielczk, Malli  
Danielle, Coon  
Diaz, Ireneo  
Dickman, Nathan  
Escobedo, Edgar  
Green Meadow, Rita  
Gaul, Julianne  
Giron, Enrico  
Gonzalez, Talia  
Hernandez, Angelica  
Hilario, Germa  
Jean Pierre, Jennifer  
Jung, Ryan  
Kaur, Rubel  
Lee, Ping  
Li, Shuo  
Miguel ,Sylvia  
Navarro ,Mila  
Onquit ,Remey  
Perkins, Christopher  
Perez, Christina  
Potelwa, Koliswa  
Paris, Ana  
Rogers, Justin  
Ruddock, Virginia  
Salado, Alyssa  
Seasay, Abbal  
Serafica, Ulysess  
Shin, Jiyoung  
Siino, Jacqueline  
Siriporn Sirayanone  
Sullivan, Jason  
Tablante, Maria  
Tamayo Jason



## **ULTRASOUND GUIDED PERIPHERAL INTRAVENOUS (USGPIV)**

**INSERTION UPDATED: April 4, 2022**

### **LIST OF QUALIFIED NURSES**

#### **ICU:**

Lee, Ping

Onquit, Remey

Tamayo, Jason

Jung, Ryan

Li, Shuo

#### **MEDICAL SURGICAL / IMC:**

Chacon, Valerie

De La Rosa, Richard

Garcia, Jesus

Ilagan, Arjay

Lagarnia, Ralph

Ortega, Jose

Geronimo, Jemilie

Lee, Amanda

Kipp, Amanda

Brambilla, Nataly

Bispo, Jenny

Fishbine, Jenna

Oliveira, Amber

Apostol, Victor

Brown, Jeremy

Jozwiak, Jennifer

Martinez, Valerie

**EMERGENCY DEPARTMENT:**

Caldera, Cassandra

Christensen, Brandon

Clifford, Casey

Egerton, Eric

Esperson, Sonny

Groeneveld, Courtney

Lagasca, Arica

Matheny, Jordan

Peabody, Chad

Perez, Abraham

Rico, Rosana

Rivas, Cesar

Roach, Amber

Rosenberg, Ilana

Shedden, Saretta

Tribley, Katie

Villagomez, Jose

**IR:**

Cortez, Saunya

Estrada, Jonathan

Ronquillo, Michael

Galang, Irene

Lee, Staci

Scott, Stephen

Makanani, Tammy

Wright, Kim

**OPSS:**

None Submitted Complete