



Board of Trustees 2022

September 9, 2022





NMC Board of Trustees Regular Meeting

Friday, September 9, 2022

9:00 AM

***** VIDEO CONFERENCE / TELEPHONIC MEETING *****

AGENDA

IMPORTANT NOTICE Regarding COVID 19

In accordance with the State of Emergency proclaimed by Governor Newsom on March 4, 2020, Executive Order N-29-20 issued by Governor Newsom on March 17, 2020 and the Recommendation Regarding Social Distancing Including Remote Meetings of Legislative Bodies, issued by the Monterey County Health Officer on September 22, 2021, Natividad Medical Center ("Natividad") Board of Trustees meetings will be held entirely by Zoom. There will be no physical location for these meetings. Committee Members shall participate in the meeting by Zoom.

To participate in this Natividad Board of Trustees meeting, the public are invited to observe and address the Committee via Zoom.

The meeting will be conducted via teleconference using the Microsoft Zoom program. This gives the public two options. The public may attend the meeting by phone. Or, the public may attend and observe the Zoom meeting via computer audio.

To participate by phone call any of these numbers below:

- +1 971 247 1195 US (Portland)
- +1 253 215 8782 US (Tacoma)
- +1 346 248 7799 US (Houston)
- +1 602 753 0140 US (Phoenix)
- +1 720 928 9299 US (Denver)

Enter the Meeting ID number: **959 7127 9338** when prompted.

You will then enter the Password: **668499** when prompted.

Or, to attend the Natividad Board of Trustees meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/95971279338?pwd=ZzFqbU9xZ08wQTBXVU9XMjFrZy91dz09>

You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.

1. If a member of the public wishes to comment on a particular agenda item, the public is strongly encouraged to submit their comments in writing via email to the Natividad Board of Trustees at Natividadpubliccomments@natividad.com by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record.

2. Members of the public wishing to comment on a specific agenda item while the matter is being heard may participate by any of the following means:
 - a. When the Chair calls for public comment on an agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only.
 - b. If speakers or other members of the public have documents they wish to distribute to the Committee for an agenda item, they are encouraged to submit such documents by 2:00 p.m. on Tuesday before the meeting to: Natividadpubliccomments@natividad.com. To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line.
 - c. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)
 - d. While the matter is being heard, a member of the public may submit a comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at Natividadpubliccomments@natividad.com. To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. If the comment is received prior to close of public comment on an agenda item, every effort will be made to read the comment into the record, but some comments may not be read out loud due to time limitations or length of the comment (if the comment exceeds 250 words). Comments received prior to the close of the public comment period on an agenda item will be made part of the record for that item.
3. Members of the public who wish to make a general public comment for items not on the day's agenda may submit their comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at Natividadpubliccomments@natividad.com. The Committee date and "general comment" should be indicated in the subject line. The comment will be placed in the record for the meeting, and every effort will be made to read the comment into the record at the appropriate time on the agenda.
4. Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to Natividadpubliccomments@natividad.com. The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.
5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

1. **Call to Order**
2. **Roll Call**
3. **Pledge of Allegiance**
4. **Additions and Corrections by Clerk** *Page 1-7 – Board Clerk*
The Clerk of the Board of Trustees will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.
5. **Minutes**
 - Approve the Minutes of August 12, 2022 Board of Trustees Annual Meeting *Page 8-22*
6. **Board Comments**
7. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**
This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.
8. **Consent Calendar**
Approve the following policies, procedures, rules, and regulations:
 - 8a. Policies/Procedures/Forms/Manuals (listed and available upon request)
 - SP-0050 Insertion of Peripherally Inserted Central Catheter, Standardized Procedure

New Policies

 - PERI-6610 Guideline for HIV-Exposed Newborns

No Changes

 - 1:1000 Patient Rights and Responsibilities
 - 1:1250 Discharge of Minors
 - EVS-2004 Hazardous Materials and Waste – Directors Responsibilities
 - EVS-2010 Safety

Revised Policies

 - 1:2452 Mandated Reporting Policy for Victims of All Ages with Suspected Abuse/Neglect/Human Trafficking or Intimate Partner Abuse
 - IMC-5005 Oxygen Administration and Chronic (Prolonged) Mechanical Ventilation

Retire

 - 1:9355 Autotransfusion of Blood from Chest Drainage System

COVID Guidelines

 - COVID-19 Visitation Guideline (Rev. 7.6.22)
 - COVID-19 Visitation Guideline (Rev. 7.18.22)

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8i of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

8b. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with DeliverHealth Solutions, LLC., Page 23-24 (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with DeliverHealth Solutions, LLC for Electronic Transcription services for an amount not to exceed \$135,000 with an agreement term retroactive to February 1, 2021 through January 31, 2024.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$8,500) of the original cost of the agreement per each amendment.
- c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

8c. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with ODP Business Solutions, LLC., Page 25-26 (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with ODP Business Solutions, LLC, a Delaware Limited Liability Company for beverage service program at NMC for an amount not to exceed \$80,000 with an agreement term October 1, 2022 through September 30, 2024.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.

8d. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with PARA Healthcare Analytics, LLC, Page 27-28 (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 4 to the agreement (A-13580) with PARA Healthcare Analytics, LLC for revenue integrity program services, extending the agreement an additional one (1) year period (retroactively from July 1, 2022 through June 30, 2023) for a revised full agreement term of July 1, 2016 through June 30, 2023, and adding \$80,000 for a revised total agreement amount not to exceed \$454,500.

8e. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Sophie Fletcher MD, Page 29-30 (CONSENT)

- a. Authorize the Chief Executive Officer (CEO) for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Sophie Fletcher MD to provide urology services at Natividad for an amount not to exceed \$300,000 for the period October 1, 2022 to September 30, 2023; and
- b. Authorize the CEO or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$30,000) of the original contract amount.

- 8f. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with University of California San Francisco, School of Medicine, Department of Pediatrics (UCSF). Page 31-32 (CONSENT)**
- Authorize the Chief Executive Officer for Natividad or his designee to execute the Fourth Amendment to the Professional Services Agreement with The Regents of the University of California, on behalf of the University of California San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide child abuse specialist services, extending the term by twelve months (October 1, 2022 to September 30, 2023) for a revised full agreement term of August 1, 2018 to September 30, 2023, and adding \$60,000, for a revised total not to exceed amount of \$210,345 in the aggregate; and
 - Authorize the CEO for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$4,628) of the original contract amount and do not significantly change the scope of work.
- 8g. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Master Facilities Plan RFQ# 9600-85. Page 33-34 (CONSENT)**
- Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Kasavan Architects, Inc. pursuant to the Request for Qualifications (RFQ) #9600-85 at NMC for an amount not to exceed \$419,975 with an agreement term October 1, 2022 through September 30, 2024.
 - Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement awarded for Master Facilities Plan per #RFQ 9600-85 which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$41,997) of the original cost of the agreement.
- 8h. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with ACS NSQIP. Page 35-36 (CONSENT)**
- Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a Hospital Participation Agreement ("Agreement") with American College of Surgeons (ACS) for participation in the National Surgical Quality Improvement Program ("ACS NSQIP"), for the term of October 1, 2022 through September 30, 2023, and for a total agreement amount of \$14,000;
 - Approve the NMC Interim Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, no warranty, limitations on liability, and governing laws within the agreement.
- 8i. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with HuffMaster. Page 37-38 (CONSENT)**
- Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement with Huffmaster Crisis Response, Inc. for nurse and allied professional staffing services in the event of an emergent staffing crisis at NMC, to add \$5,000,000 for a revised total agreement amount not to exceed \$5,901,988, until the conclusion of the staffing need.
9. **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement to Brainlab, Inc. which is in the final stages of negotiation Page 39-40 (Wally Sayles)**
- Ratify execution by the Chief Executive Officer for Natividad Medical Center (NMC) a short-term rental agreement with Brainlab, Inc. for a software-based guided neurosurgery system, for a total amount not to exceed \$100,000.

- b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a lease agreement with Brainlab Financial Services and with Brainlab, Inc. for a twelve-month lease of a software-based guided neurosurgery system for an amount not to exceed \$330,762, with an agreement term effective when signed.
- c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, and limitations on liability provisions within both agreements.

10. **AB 361 Findings for Continued Remote Meetings - Office of the County Counsel**

- a. Consider finding, pursuant to AB 361, that the COVID-19 pandemic state of emergency declared by Governor Newsom is still in effect; the Natividad Medical Center ("Natividad") Board of Trustees has reconsidered the circumstances of the state of emergency; and the Monterey County Health Officer continues to recommend social distancing measures for meetings of the legislative bodies.
- b. Provide direction to staff.

11. **Accept Oral Report from Natividad Chief Financial Officer** – Daniel Leon, CFO
July 2022 YTD Financial Reports Page 41-53

12. **Receive Oral Report from Natividad Governance and Nominating Committee** –
Dr. Charles Harris, CEO

- a. Receive an oral report from Governance and Nominating Committee regarding board member expressions of interest in the position of Board of Trustees Vice-Chair for the remainder of the Board of Trustees year August 2022 through August 2023.

13. **Nominate and Elect a Board Member to Fill the Officer Position of Vice Chair of the Natividad Board of Trustees for the remainder of the Board of Trustees Year August 2022 through August 2023**

- a. Nominate and elect a board member to fill the officer position of Vice Chair of the Natividad Board of Trustees for the remainder of the Board of Trustees Year August 2022 through August 2023.

The Natividad Board of Trustees bylaws permit the members of the full Board of Trustees to consider the recommendations of the Governance and Nominating Committee, but, as the Committee is advisory to the Board of Trustees, the Trustees may decline to follow the Committee's recommendations and nominate any board member they choose, including themselves, for the position of Vice Chair.

For each office, a board member may make a motion for election of a board member for that office. Motion will require a second. If there is more than one nominee, motion will be made and seconded for first candidate, followed by a motion to amend and seconded for an additional candidate. Motion to amend will be voted on first.

14. **Receive Oral Report from Natividad Chief Executive Officer** - Dr. Charles Harris, CEO

15. **Receive Oral Report from Natividad Chief Nursing Officer** - Nancy Buscher, CNO

16. **Closed Session Public Comment**
The public may comment on Closed Session items prior to the Board's recess to Closed Session.
17. **Recess to Closed Session under Government Code Section 54950**
- a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive Medical Quality Assurance Reports
 - b. Pursuant to Health & Safety Code section 1462, and in accordance with Government Code Section 54954.5, the Board will receive a report and confer involving hospital trade secret. Discussion will concern a proposed new service, program, or facility. Estimated date of public disclosure: February 28, 2023.
18. **Reconvene on Public Agenda Items**
19. **Accept and approve August 2022 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals. Page 54-55**

Adjournment

**Next Board of Trustees Meeting
Friday, October 14, 2022
9:00 AM**

VIDEO CONFERENCE/TELEPHONIC MEETING

**PLEASE NOTE the November Board of Trustees Meeting
Will be held on Thursday, November 10, 2022
9:00 AM**

VIDEO CONFERENCE/TELEPHONIC MEETING



NMC Board of Trustees Regular Meeting NMC Board of Trustees Annual Meeting

Friday, August 12, 2022

9:00 AM

***** VIDEO CONFERENCE / TELEPHONIC MEETING *****

MINUTES

IMPORTANT NOTICE Regarding COVID 19

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5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

Board of Trustees: In person: Dr. Charles Harris, Fernando Elizondo
 Via Zoom: Marcia Atkinson, Dr. Marc Tunzi, Libby Downey, Charles McKee, Manuel Osorio, Simon Salinas, and Mitch Winick

Absent: Supervisor Chris Lopez

NMC Staff/County: Stacy Saetta, Daniel Leon, Andrea Rosenberg, Ari Entin, Nancy Buscher, Dr. Craig Walls, Jeanne-Ann Balza, Hillary Fish, Juan Pablo Lopez, Dr. Walt Mills, Jennifer Lusk, Jennifer Williams, Dewayne Woods, Noemi Ferguson

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

1. Call to Order

2. Roll Call

Present

*Marcia Atkinson
Dr. Marc Tunzi
Fernando Elizondo
Dr. Charles Harris
Supervisor Chris Lopez
Simon Salinas
Mitch Winick*

Absent

*Libby Downey
Charles McKee
Manuel Osorio*

3. Pledge of Allegiance

**4. Additions and Corrections by Clerk *Page 1-11 – Board Clerk*
*The Clerk of the Board of Trustees will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.***

5. Minutes

- Approve the Minutes of July 15, 2022 Board of Trustees SPECIAL Meeting *Page 12-22*
- Approve the Minutes of July 15, 2022 Board of Trustees SPECIAL Meeting for AB361 *Page 23-26*

Board Member Libby Downey joined the meeting.

MOTION: *Motion to approve the minutes of July 15, 2022 Board of Trustees Special Meeting and Board of Trustees Special Meeting for AB361, by Simon Salinas, seconded by Supervisor Chris Lopez, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

*Marcia Atkinson: AYE
Dr. Marc Tunzi: AYE
Libby Downey: AYE
Fernando Elizondo: AYE
Dr. Charles Harris: AYE*

Supervisor Chris Lopez: AYE
Simon Salinas: AYE
Mitch Winick: AYE

Absent Charles McKee
Manuel Osorio

6. **Board Comments**

Board Member Manuel Osorio joined the meeting.

7. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

8. **Consent Calendar**

Approve the following policies, procedures, rules, and regulations:

8a. Policies/Procedures/Forms/Manuals (listed and available upon request)

- USGPV list of approved nurses
- ED PA Standardized Procedures Removal – *no longer in use*
- MSP001-4 Temporary Disaster Privileges, *proposed update*
- MSP003-2 Legibility of Medical Record Entries - *proposed changes*
- MSP008-1 Identifying Appropriate Specialty to Treat & Handle Patients with Infections / Wounds – *No changes*
- Definition of a Peer Reference
- Guidelines on Reviewing Potential Non-Compliant Pre-Applications

New Policies

- 1:0210 Naloxone Distribution
- 3:xxxx Guidelines for the Emergency Use Authorization of Medications
- IMC-5006 Continuous Infusion of Magnesium Sulfate, Intermediate Care Unit
- PERI-6530 Guideline for HIV-Exposed Newborns
- PHAR-xxxx Frozen Zosyn (piperacillin and tazobactam) Storage and Handling
- SIM-0009 Simulation Code of Ethics

No Changes

- 1:9307 Adult C-Spine in Trauma
- 3:0300 Solution Storage Intravenous and Irrigation
- 3:2105 Medication Labeling On and Off the Sterile Field
- 3:3340 Drug Diversion, Investigation and Reporting
- 3:4450 Suspect or Illegitimate Product
- 3:7150 Unit Dose Distribution System
- 3:9220 Pyxis Medstation Load and Refill
- 3:9400 Outpatient Dispensing of Prescription Drugs and Devices Exceptions to Dispensing
- 6:4300 Telephone and Verbal Orders
- 7:0930 Patient Safety Evaluation System for California Hospital Patient Safety Organization (CHPSO)
- EVS-2001 Equipment Condition and Safety

- EVS-2011 Selection of Equipment
- EVS-2104 Vacation Requests (Human Resources)
- EVS-2105 Meal Periods and Rest Breaks
- EVS-2505 Cleaning Cart Set-Up
- EVS-2507 Cleaning Central Sterile Department
- EVS-2518 Clean Linen Room Cleaning
- EVS-2531 Cleaning Acute Rehabilitation Services Department
- EVS-2543 Floor Finishing
- EVS-2544 Floor Sealing
- EVS-2545 Floor Stripping
- EVS-2563 Wet Vacuuming
- PHAR-2000 Medication Dispensing and Safeguarding of Protected Health Information
- PHAR-5100 Pharmacy Technician Policy
- PHAR-5210 NICU/PDU PO Unit Dosing
- PHAR-5253 NICU Starter TPNS
- PHAR-6300 Licensed Employee; Theft or Impairment

Revised Policies

- 1:0080 Hypoglycemia Management for the Non-Pregnant Adult
- 1:9313 Pediatric C-Spine Protocol in Trauma
- 1:9316 Trauma Patients Requiring Transfer
- 2:0400 Procedural Sedation (a.k.a. Sedation and Analgesia)
- 3:0010 Pharmacist Generic Substitution and Automatic Therapeutic Substitution Process
- 3:2010 Management of Concentrated Electrolytes
- 3:2130 Epidural Policy
- 3:3180 Management of Malignant Hyperthermia Guidelines
- 3:3360 Black Box Warnings
- 3:4444 Pharmacy Obesity Dosing Protocol
- 3:7100 Discharge & Outpatient Medication Dispensing
- 3:7850 Reconciliation of Medications
- 3:9700 Operations of the Pharmacy During the Temporary Absence of the Pharmacist for Breaks and Meal Periods
- 7:0250 Policy & Procedure Process
- 7:0560 Legal Counsel: Authorization to Contract
- EVS-2000 Electrical Safety
- EVS-2006 Hazardous Materials and Waste Training
- EVS-2007 Key Control
- EVS-2103 Dress Code
- EVS-2501 Rules and Regulations
- EVS-2559 Cleaning Waste Containers
- EVS-2560 Cleaning Water Fountains
- IMC-5002 Intravenous Medications, Medical-Surgical and Intermediate Care Unit
- PHAR-1100 Amerisource Bergen Distribution Center Ordering Process
- PHAR-1140 Notification of Unscheduled Time Off
- PHAR-1220 Receiving Storage and Dispensation of Patient Controlled Substances
- PHAR-5200 Pharmacy Pyxis-Fill Procedure (Non-Controlled Items)
- PHAR-5254 Expiration Check Responsibilities
- PHAR-6310 Pharmacy Security

Retire

- 1:9330 Therapeutic Hypothermia in Severe Traumatic Brain Injury Patients
- PHAR-5110 Pharmacy Code Blue/Code Backpack

Order Sets

- ICU / IMC DKA / HHS Endotool
- ICU / IMC Insulin Drip for Hyperglycemia - Endotool
- NICU Feedings Pathway – Newborn Admission
- ED Insulin Drip Module – Endotool
- Gen Adult Therapeutic Phlebotomy
- Naltrexone Microspheres (Vivitrol) orders
- NICU RPR or Congenital Lues
- Rule Out TB Order Set
- Heparin Anti Xa Protocol ACS
- Heparin Anti Xa Protocol VTE or PE
- ED Heparin Anti Xa Protocol Stroke (Weight Based)

COVID Guidelines

- COVID-19 Visitation Guideline (Rev. 7.6.22)
- COVID-19 Visitation Guideline (Rev. 7.18.22)

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8q of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

8b. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Meltwater News US Inc., Page 27-28 (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Meltwater News US Inc. for news and social media monitoring and media relations platform services at NMC for an amount not to exceed \$8,317 with an agreement term September 1, 2022 through August 31, 2023.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

8c. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Kirby Bates Associates, Page 29-30 (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-15773) with Kirby Bates Associates for interim leadership services, extending the agreement an additional one (1) year period (January 1, 2023 through December 31, 2023) for a revised full agreement term of January 1, 2022 through December 31, 2023, and adding \$1,000,000 for a revised total agreement amount not to exceed \$1,300,000.

8d. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Experian Health, Inc., Page 31-32 (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Experian Health, Inc. for Meditrack Enterprise for access to

Medicare DDE Screens services at NMC for an amount not to exceed \$450,000 with an agreement term retroactive to July 1, 2021 through June 30, 2024.

b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$45,000) of the original cost of the agreement.

8e. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Allen Radner MD, Page 33-34 (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with Allen Radner MD to provide infectious disease physician services, extending the term by twenty-four months (September 1, 2022 to August 31, 2024) for a revised full agreement term of September 1, 2021 to August 31, 2024 and adding \$200,000 for a revised not to exceed amount of \$300,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$10,000) of the original contract amount.

8f. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Lucile Salter Packard Children's Hospital at Stanford (LPCH), Page 35-36 (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Second Amendment to the Physician Services Agreement with Lucile Salter Packard Children's Hospital at Stanford (LPCH) to provide retinopathy of prematurity (ROP) screenings services, extending the term by twenty-four months (September 1, 2022 to August 31, 2024) for a revised full agreement term of September 1, 2018 to August 31, 2024 and adding \$90,000 for a revised not to exceed amount of \$270,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$9,000) of the original contract amount.

8g. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Spin Recruitment Services, Page 37-38 (CONSENT)**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13971) with Spin Recruitment Services pursuant to RFP #9600-78 for advertising recruitment services, with no change to the agreement term of July 1, 2018 through December 31, 2023, and adding \$500,000 for a revised total agreement amount not to exceed \$1,725,000.

8h. * **Approve for Submission to the Monterey County Board of Supervisors the Following Adopt Resolution of Health Education Assistant, Page 39-40 (CONSENT)**

- a. Amend Natividad (Unit 9600) FY 2022-23 Adopted Budget to add one (1.0) FTE allocation of Health Education Assistant as indicated in Attachment A;
- b. Authorize and direct the Auditor-Controller and the County Administrative Office to incorporate the approved position changes in the Natividad (Unit 9600) FY 2022-23

- Adopted Budget; and
- c. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

8i. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Nathaniel Uchtmann, M.D., Page 41-42 (CONSENT)**

- a. Authorize the Chief Executive Officer (CEO) for Natividad or his designee to execute each of following Professional Services Agreements with Nathaniel Uchtmann, M.D. to provide pediatric and adult hospitalist physician services, extending the term by twelve months (July 1, 2023 to June 30, 2024) for a revised full agreement term of July 1, 2019 to June 30, 2024, and adding \$200,000 for a revised not to exceed amount of \$300,000 in the aggregate; and
- b. Authorize the CEO for Natividad or his designee to sign up to three (3) amendments to these agreements where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

8j. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Francis M. Wright Jr. M.D., Page 43-44 (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with Francis M. Wright Jr. M.D. to provide obstetrics and gynecology physician services, extending the term by twelve months (July 1, 2023 to June 30, 2024) for a revised full agreement term of July 1, 2021 to June 30, 2024 and adding \$200,000 for a revised not to exceed amount of \$300,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$10,000) of the original contract amount.

8k. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Salinas Union High School District, Page 45-46 (CONSENT)**

Ratify execution by the Chief Executive Officer for Natividad Medical Center (NMC) a Memorandum of Understanding (MOU) with Salinas Union High School District for the provision by NMC personnel of on-site sports physicals for student athletes of the school district, for no exchange of money, and with an agreement term August 4, 2022 through June 1, 2023.

8l. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Kit Check, Inc., Page 47-48 (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 4 to the agreement (A-13703) with Kit Check, Inc. for pharmacy scanning equipment and web-based software services, extending the agreement an additional three (3) year period (August 15, 2022 through August 14, 2025) for a revised full agreement term of August 15, 2014 through August 14, 2025, and adding \$150,000 for a revised total agreement amount not to exceed \$476,000.

- 8m. * **Approve for Submission to the Monterey County Board of Supervisors the Following Adopt Resolution of Cardiac Sonographer, Page 49-51 (CONSENT)**
- Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 and Appendices A and B to create the classifications of Cardiac Sonographer and Cardiac Sonographer-Per Diem with the salary ranges as indicated in the attached Resolution;
 - Amend Natividad (Unit 9600) FY 2022-23 Adopted Budget to approve reallocation as indicated by position numbers in the attached Resolution;
 - Authorize the Auditor-Controller to incorporate the approved changes in the Natividad (Unit 9600) FY 2022-23 Adopted Budget;
 - Direct the County Administrative Office to incorporate the new classifications and approved position changes in the Natividad (Unit 9600) FY 2022-23 Adopted Budget; and
 - Direct the Human Resources Department to implement the changes in the Advantage HRM System.
- 8n. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Abbott Rapid Diagnostics Informatics, Inc., Page 52-53 (CONSENT)**
- Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 3 to the agreement (A-14289) with Abbott Rapid Diagnostics Informatics, Inc. for software modules related to laboratory testing, extending the agreement term through April 24, 2024 (May 14, 2022 through April 24, 2024) for a revised full agreement term of May 15, 2016 through April 24, 2024, and adding \$35,514 for a revised total agreement amount not to exceed \$300,216.
- 8o. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Salinas Valley Memorial Healthcare Systems (SVMHS) for laboratory testing services, Page 54-55 (CONSENT)**
- Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 3 to the agreement (A-12966) with Salinas Valley Memorial Healthcare Systems (SVMHS) for laboratory testing services, extending the agreement for an additional four (4) year period (retroactively from November 1, 2021), for a revised full agreement term of July 1, 2015 through October 31, 2025, and adding \$782,000 for a revised total agreement amount not to exceed \$1,899,000.
- 8p. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Brainlab, Inc., Page 56-57 (CONSENT)**
- Ratify execution by the Chief Executive Officer for Natividad Medical Center (NMC) a short-term rental agreement with Brainlab, Inc. for a software-based guided neurosurgery system, for a total amount not to exceed \$200,000.
 - Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, and limitations on liability provisions within the agreement.
- 8q. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Cy A. Cedar MD, Page 58-59 (CONSENT)**
- Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional Services Agreement with Cy A. Cedar MD to provide hospitalist physician services, adding \$650,000 for a revised not to exceed amount of \$750,000 in the aggregate, but with no change to the original agreement term of July 14, 2022 to September 30, 2024; and

- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$10,000) of the original contract amount.

MOTION: *Motion to approve Policies/Procedures/Forms/Manuals and contract items 8a-8q moved by Libby Downey, seconded by Simon Salinas, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

*Marcia Atkinson: AYE
Dr. Marc Tunzi: AYE
Libby Downey: AYE
Fernando Elizondo: AYE
Dr. Charles Harris: AYE
Supervisor Chris Lopez: AYE
Manuel Osorio: AYE
Simon Salinas: AYE
Mitch Winick: AYE*

Absent Charles McKee

9. **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement to Monterey County Courier Inc dba Sunrise Express, which is in the final stages of negotiation** *Page 60-61 (Dr. Charles Harris)*

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Monterey County Courier Inc dba Sunrise Express to provide delivery services of various medical items between healthcare facilities for an amount not to exceed \$200,000 with an agreement term August 1, 2022 through July 31, 2027.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.
- c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard insurance provision within the agreement.

MOTION: *Motion to accept item number 9, moved by Libby Downey, seconded by Simon Salinas, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

*Marcia Atkinson: AYE
Dr. Marc Tunzi: AYE
Libby Downey: AYE
Fernando Elizondo: AYE
Dr. Charles Harris: AYE
Supervisor Chris Lopez: AYE
Manuel Osorio: AYE*

Simon Salinas: AYE

Mitch Winick: AYE

Absent

Charles McKee

10. Approve for Submission to the Monterey County Board of Supervisors the Following Agreement to Monterey Anesthesia Professionals (MAP), which is in the final stages of negotiation Page 62-63 (Jeanne-Ann Balza)

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with Monterey Anesthesia Professionals (MAP) to provide anesthesia services, extending the term by twelve months (January 1, 2023 to December 31, 2023) for a revised full agreement term of January 1, 2021 to December 31, 2023 and adding \$7,800,000 for a revised not to exceed amount of \$19,800,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not exceed 10% (\$1,200,000) of the original contract amount and do not significantly change the scope of work.

Board Member Charles McKee joined the meeting.

MOTION: *Motion to accept item number 10, moved by Manuel Osorio, seconded by Libby Downey, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

Marcia Atkinson: AYE

Dr. Marc Tunzi: AYE

Libby Downey: AYE

Fernando Elizondo: AYE

Dr. Charles Harris: AYE

Supervisor Chris Lopez: AYE

Charles McKee: ABSTAIN

Manuel Osorio: AYE

Simon Salinas: AYE

Mitch Winick: AYE

Absent

None

11. AB 361 Findings for Continued Remote Meetings - Stacy Saetta, Chief Deputy County Counsel

- a. Consider finding, pursuant to AB 361, that the COVID-19 pandemic state of emergency declared by Governor Newsom is still in effect; the Natividad Medical Center ("Natividad") Board of Trustees has reconsidered the circumstances of the state of emergency; and the Monterey County Health Officer continues to recommend social distancing measures for meetings of the legislative bodies.
- b. Provide direction to staff.

MOTION: *Motion to accept the report on the status of AB 361 and the requirements for continued remote meetings, moved by Libby Downey, seconded by Simon Salinas, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

*Marcia Atkinson: AYE
Dr. Marc Tunzi: AYE
Libby Downey: AYE
Fernando Elizondo: AYE
Dr. Chad Harris: AYE
Supervisor Chris Lopez: AYE
Charles McKee: AYE
Simon Salinas: AYE
Mitch Winick: AYE*

Absent None

12. **Accept Oral Report from Natividad Chief Financial Officer** – Daniel Leon, CFO
June 2022 YTD Financial Reports Page 64-76

*MOTION: Motion to accept the June 2022 Financial Reports, moved by Manuel Osorio,
seconded by Libby Downey, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

*Marcia Atkinson: AYE
Dr. Marc Tunzi: AYE
Libby Downey: AYE
Fernando Elizondo: AYE
Dr. Charles Harris: AYE
Supervisor Chris Lopez: AYE
Charles McKee: AYE
Manuel Osorio: AYE
Simon Salinas: AYE
Mitch Winick: AYE*

Absent None

13. **Annual Accomplishments Report to Natividad Board of Trustees** – Dr. Charles Harris,
CEO and Administrative Executive Team
Staff will present to BoT annual accomplishments report- highlighting events and accolades
many departments within Natividad during the 2021-2022 FY.

14. **Nomination and Election of Board of Trustees Officers for the coming board year August
2022 – August 2023 Annual Meeting**
a. Fernando Elizondo, as Board of Trustees Chair; and

*MOTION: Motion to elect Fernando Elizondo as Board of Trustees Chair, moved by
Mitch Winick, seconded by Manuel Osorio, and approved by the following
vote*

Roll call vote taken pursuant to Government Code 54953:

Marcia Atkinson: AYE
Dr. Marc Tunzi: AYE
Libby Downey: AYE
Fernando Elizondo: AYE
Dr. Charles Harris: AYE
Supervisor Chris Lopez: AYE
Charles McKee: AYE
Manuel Osorio: AYE
Simon Salinas: AYE
Mitch Winick: AYE

Absent: None

b. Vice Chair; and

MOTION: Motion to elect a Board of Trustees Vice Chair, moved by Simon Salinas, seconded by Libby Downey. Before roll call on original motion, Supervisor Chris Lopez brought the motion to substitute the original motion to bring to next month's meeting the election for Vice Chair and approved by the following vote

Roll call vote taken pursuant to Government Code 54953:

Marcia Atkinson: AYE
Dr. Marc Tunzi: AYE
Libby Downey: AYE
Fernando Elizondo: AYE
Dr. Charles Harris: AYE
Supervisor Chris Lopez: AYE
Charles McKee: AYE
Manuel Osorio: AYE
Simon Salinas: AYE
Mitch Winick: AYE

Absent: None

c. Marcia Atkinson, as Board of Trustees Secretary-Treasurer.

MOTION: Motion to elect Marcia Atkinson as Board of Trustees Secretary-Treasurer, moved by Mitch Winick, seconded by Libby Downey, and approved by the following vote

Roll call vote taken pursuant to Government Code 54953:

Marcia Atkinson: ABSTAIN
Dr. Marc Tunzi: AYE
Libby Downey: AYE
Fernando Elizondo: AYE
Dr. Charles Harris: AYE
Supervisor Chris Lopez: AYE
Charles McKee: AYE
Manuel Osorio: AYE

Simon Salinas: AYE

Mitch Winick: AYE

Absent: None

For each office, a board member may make a motion for election of a board member for that office. Motion will require a second. If there is more than one nominee, motion will be made and seconded for first candidate, followed by a motion to amend and seconded for an additional candidate. Motion to amend will be voted on first.

MOTION: *Motion to elect Fernando Elizondo as Board of Trustees Chair, moved by Mitch Winick, seconded by Manuel Osorio, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

Marcia Atkinson: AYE

Dr. Marc Tunzi: AYE

Libby Downey: AYE

Fernando Elizondo: AYE

Dr. Charles Harris: AYE

Supervisor Chris Lopez: AYE

Charles McKee: AYE

Manuel Osorio: AYE

Simon Salinas: AYE

Mitch Winick: AYE

Absent None

15. **Receive Oral Report from Natividad Chief Executive Officer** - Dr. Charles Harris, CEO
16. **Receive Oral Report from Natividad Chief Nursing Officer** - Nancy Buscher, CNO
17. **Receive oral Report from Natividad Chief of Staff** – Dr. Marc Tunzi, COS
 - a. Third Year Resident – Dr. Elaine Lee
18. **Closed Session Public Comment**

The public may comment on Closed Session items prior to the Board's recess to Closed Session.
19. **Recess to Closed Session under Government Code Section 54950**
 - a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive Medical Quality Assurance Reports
 - b. Pursuant to Health & Safety Code section 1462, and in accordance with Government Code

Section 54954.5, the Board will receive a report and confer involving hospital trade secret. Discussion will concern a proposed new program. Estimated date of public disclosure: February 28, 2023.

20. **Reconvene on Public Agenda Items**

21. **Accept and approve July 2022 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals. Page 77-79**

MOTION: *Motion to accept the report on July 2022 Credentials Report, moved by Marcia Atkinson, seconded by Manuel Osorio, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

Marcia Atkinson: AYE
Dr. Marc Tunzi: AYE
Libby Downey: AYE
Fernando Elizondo: AYE
Dr. Charles Harris: AYE
Supervisor Chris Lopez: AYE
Charles McKee: AYE
Manuel Osorio: AYE
Simon Salinas: AYE
Mitch Winick: AYE

Absent ***None***

Adjournment: With no other business before the Board, the meeting was adjourned at 11:55 am

Recorded by Noemi Ferguson

Fernando Elizondo, Chair

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

DeliverHealth Solutions, LLC Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with DeliverHealth Solutions, LLC for Electronic Transcription services for an amount not to exceed \$135,000 with an agreement term retroactive to February 1, 2021 through January 31, 2024.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$8,500) of the original cost of the agreement per each amendment.
- c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with DeliverHealth Solutions, LLC for Electronic Transcription services for an amount not to exceed \$135,000 with an agreement term retroactive to February 1, 2021 through January 31, 2024.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$8,500) of the original cost of the agreement per each amendment.
- c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

SUMMARY/DISCUSSION:

This new DeliverHealth agreement provides remote medical transcription services and documentation associated with patient care at Natividad. Transcription services are required and mandated by Federal and State regulatory entities. Documentation must reflect the care given to the patient; the health record is considered a legal document and a business record as it records events at the time it occurs. Insurance companies require copies of such documentation when approving and processing payment for the patient's stay. Additionally, the health record is utilized for the continuum of care for the patient and it is critical that the documentation is legible and timely, all of which DeliverHealth contributes to since NMC does not have sufficient personnel to meet its medical transcription needs.

NMC previously contracted with Nuance Communications to provide these transcription services however, in February of 2021, DeliverHealth Solutions assumed providing the eTranscription services previously provided by Nuance.

The DeliverHealth agreement is retroactive to February 1, 2021 because that is when DeliverHealth assumed the services that Nuance was previously providing, and it has taken this much time for both parties to mutually agree upon the new terms and conditions in this agreement. Since February 1, 2021 and throughout negotiations, DeliverHealth provided services to Natividad in good faith so the hospital wouldn't be without these important services. Another reason for the extended negotiation period is due to staff loss on both sides; the person at Natividad and the person at DeliverHealth Solutions who were negotiating this agreement both left employment within months of each other and this contributed to the extended negotiation period.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on September 9, 2022.

FINANCING:

The cost for this agreement is \$135,000 of which \$45,000 is included in the Fiscal Year 2022-23 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Supporting the selection and renewal of these services ensures the accurate documentation of patient health information. This ensures that federal and state regulatory requirements are met and enhances patient care by providing physicians with accurate patient data.

- ☐ Economic Development
- ☒ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Raquel Mojica, IT Operations Manager, 783-2812

Approved by: Charles R. Harris, MD, Chief Executive Officer, 783-2504

Attachments:

DeliverHealth Solutions LLC. Healthcare Master Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

ODP Business Solutions, LLC Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with ODP Business Solutions, LLC, a Delaware Limited Liability Company for beverage service program at NMC for an amount not to exceed \$80,000 with an agreement term October 1, 2022 through September 30, 2024.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with ODP Business Solutions, LLC, a Delaware Limited Liability Company for beverage service program at NMC for an amount not to exceed \$80,000 with an agreement term October 1, 2022 through September 30, 2024.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.

SUMMARY/DISCUSSION:

Natividad Food Service Department is responsible for the patient coffee program. Coffee and hot beverages are available to patients on each unit 24/7. Currently, most of the patient nutrition rooms have pour over drip coffee brewers owned by, and being phased out by our primary coffee / grocery vendor. The replacement coffee machines are too large for our tiny footprint available in the patient nutrition rooms. The current program is unable to provide replacement pour over brewers when one breaks down. Sometimes patients have to wait for a fresh cup of coffee. We need a new reliable coffee brewer program for our patients.

The requested Office Depot Keurig program offers a small compact footprint single serve commercial coffee maker, allowing an easy fit in our small nourishment rooms. Patients will receive a fresh cup of brewed coffee every time. This is a huge patient / visitor satisfier. Coffee pot canisters would not have to be replaced when broken, scrubbed on the unit and coffee is not burned or wasted. Cleaning the Keurig machine is quick and easy with wipeable non-porous surfaces.

Each Keurig machine has its own water filter replaced annually by the service. Machines will be replaced if removal for service is needed. Brewers are commercially approved, and have multilingual brewing instructions. The Office Depot coffee program would supplement our current program through US Foods, allowing fresh brewed coffee on our patient units.

The new program also includes a recycle component for the used pods.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on September 9, 2022.

FINANCING:

The cost for this agreement is \$80,000 of which \$40,000 is included in the Fiscal Year 2022-23 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The Keurig Coffee program will enhance our patient experience by making available fresh coffee on all patient units on demand. Allowing nurses to spend more time with patients instead of cleaning and brewing coffee.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Cori Thomas, Hospital Director of Food Services, 769-8679
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:
ODP Business Solutions, LLC Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

PARA Healthcare Analytics, LLC Renewal and Amendment No. 4

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 4 to the agreement (A-13580) with PARA Healthcare Analytics, LLC for revenue integrity program services, extending the agreement an additional one (1) year period (retroactively from July 1, 2022 through June 30, 2023) for a revised full agreement term of July 1, 2016 through June 30, 2023, and adding \$80,000 for a revised total agreement amount not to exceed \$454,500.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 4 to the agreement (A-13580) with PARA Healthcare Analytics, LLC for revenue integrity program services, extending the agreement an additional one (1) year period (retroactively from July 1, 2022 through June 30, 2023) for a revised full agreement term of July 1, 2016 through June 30, 2023, and adding \$80,000 for a revised total agreement amount not to exceed \$454,500.

SUMMARY/DISCUSSION:

PARA Healthcare Analytics, LLC provides Natividad Medical Center with a web-based revenue integrity program, PARA Data Editor™ (PDE). The PDE provides NMC with the ability to analyze, repair, and improve revenue cycle processes. Following are key features of the system:

- **Charge Quote** - Provide accurate and timely price quotes with EDI (Electronic Data interface) to allow real-time eligibility verification including No Surprise Act Good Faith Estimate Regulations
- **Charge Process** - Streamline all requests made to the charge master
- **Claim/RA Evaluator** - Evaluate all claims to ensure proper billing techniques and reimbursement. Analyze denials for follow up
- **Contract Analysis** - Manage and model all contracts for better reimbursement
- **Pricing Data** - Access current detailed market data for three separate, defined markets of Natividad competition's prices
- **Pricing Iterations** - Create pricing scenarios to determine the net and gross revenue impact on the bottom line
- **Pharmacy/Supplies** - Manage all pharmacy and supply mark-ups for price appropriateness
- **Filters/CDM** - Access to current charge master file for managing all coding and billing issues to ensure an up to date, compliant charge master
- **Advisory** - Access all supporting documentation on industry changes for: OIG (Office of Inspector General), RAC (Recovery Audit Contractors), and CMS (Center for Medicare and Medicaid Services) transmittals, articles and bulletins

Fiscal staff at NMC currently access the PDE to make decisions more efficiently while improving accuracy. The web-based system can be accessed from any computer with internet access.

NMC is requesting a one (1) year term extension to allow for continued use of the system.

Due to heavy workload and staffing shortages this amendment was not completed prior to expiration.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 4 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 4 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on September 9, 2022.

FINANCING:

The cost for this renewal and amendment No. 4 is \$80,000 which is included in the Fiscal Year 2022-23 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for revenue integrity and analysis programs that manage and improve revenue processes and compliance; contributing to efficient, revenue generating business operations at NMC.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Tracy Short, Director of Patient Financial Services, 783-2347
Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

PARA Healthcare Analytics, LLC Renewal and Amendment 4
PARA Healthcare Analytics, LLC Amendment 3
PARA Healthcare Analytics, LLC Assignment and Assumption
Peter A Ripper & Associates Inc dba PARA Amendment 2
Peter A Ripper & Associates Inc dba PARA Amendment 1
Peter A Ripper & Associates Inc dba PARA Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Sophie Fletcher MD Agreement

..Title

- a. Authorize the Chief Executive Officer (CEO) for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Sophie Fletcher MD to provide urology services at Natividad for an amount not to exceed \$300,000 for the period October 1, 2022 to September 30, 2023; and
- b. Authorize the CEO or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$30,000) of the original contract amount.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Sophie Fletcher MD to provide urology services at Natividad for an amount not to exceed \$300,000 for the period October 1, 2022 to September 30, 2023; and
- b. Authorize the CEO or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$30,000) of the original contract amount.

SUMMARY/DISCUSSION:

Natividad must also arrange for the care and treatment of hospitalized patients and patients who present to the emergency department and in need of medical care in the specialty of urology. In order to ensure 24/7 coverage of this critical service, it is necessary to maintain a core team of urologist. Natividad would like to enter into this agreement with Dr. Fletcher, a board-certified urologist, to participate in the call panel from time to time as needed. NMC has obtained an independent opinion of fair market value supporting the payment terms of this agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement as to legal form. Auditor-Controller has reviewed and approved this agreement as to fiscal provisions. The agreement has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The total cost of this Agreement is \$300,000. The actual cost is contingent upon Dr. Fletcher's level of participation, in the call panel which may fluctuate based on availability and need for coverage. Natividad has agreements with multiple providers to ensure sufficient coverage of this service for which the total expenditure will not exceed \$750,000 annually and is included in the Fiscal Year 2022/2023 Adopted Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in

order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2553

Attachments: Agreement

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

UCSF, Fourth Amendment

TITLE:

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Fourth Amendment to the Professional Services Agreement with The Regents of the University of California, on behalf of the University of California San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide child abuse specialist services, extending the term by twelve months (October 1, 2022 to September 30, 2023) for a revised full agreement term of August 1, 2018 to September 30, 2023, and adding \$60,000, for a revised total not to exceed amount of \$210,344.61 in the aggregate; and
- b. Authorize the CEO for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$4,628) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Fourth Amendment to the Professional Services Agreement with The Regents of the University of California, on behalf of the University of California San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide child abuse specialist services, extending the term by twelve months (October 1, 2022 to September 30, 2023) for a revised full agreement term of August 1, 2018 to September 30, 2023, and adding \$60,000, for a revised total not to exceed amount of \$210,344.61 in the aggregate; and
- b. Authorize the CEO for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$4,628) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

Natividad operates the Sally P. Archer Child Advocacy Center and Bates-Eldredge Child Abuse Clinic, where healthcare providers perform medical-legal examinations to help evaluate suspected or actual child abuse cases and provide documented evidence to assist in the prosecution of criminal cases. The clinic also provides forensic interviewing conducted by highly qualified and credentialed interviewers. It is the only service of its kind in Monterey County.

In order to provide these critical services, Natividad has an agreement with UCSF, for which a board-certified child abuse specialist physician, Dr. Christopher Stewart, provides supervision, direction and expert consultation on cases of physician child abuse and neglect by being available by phone for hospital pediatricians and forensic nurse practitioners in the clinic. Natividad would like to amend this agreement so that Dr. Stewart can continue to provide the same services without interruption. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form and the Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this amendment is \$60,000. The total not to exceed amount of this Agreement is \$210,344.61 for the period August 1, 2018 to September 30, 2023. \$60,000 is included in the Fiscal Year 2022/2023 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Partnering with UCSF will enhance the breadth of services now being provided at Natividad for children in Monterey and neighboring counties, thus allowing more children to remain closer to home for their acute pediatric care rather than being transferred to distant Northern California Bay Area hospitals.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2553

Attachments:

Fourth Amendment
Third Amendment
Second Amendment
First Amendment
Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Master Facilities Plan Agreement RFQ# 9600-85

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Kasavan Architects, Inc. pursuant to the Request for Qualifications (RFQ) #9600-85 at NMC for an amount not to exceed \$419,975 with an agreement term October 1, 2022 through September 30, 2024.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement awarded for Master Facilities Plan per #RFQ 9600-85 which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$41,997) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Kasavan Architects, Inc. pursuant to the Request for Qualifications (RFQ) #9600-85 at NMC for an amount not to exceed \$419,975 with an agreement term October 1, 2022 through September 30, 2024.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement awarded for Master Facilities Plan per #RFQ 9600-85 which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$41,997) of the original cost of the agreement.

SUMMARY/DISCUSSION:

Natividad requested proposals, Request for Qualifications, from qualified consultant teams to assist with preparing a 5-year Facility Master Plan (2021-2026) for inpatient and outpatient services. The scope of the Facility Master Plan will focus on the 60-acre main campus, which includes old, abandoned hospital buildings and an adjacent 20-acre property (the Corral parking lot). This effort will provide direction on:

- Addressing California seismic safety requirements for inpatient hospitals for 2030 (Natividad has been working with a design professional team to better understand the work that needs to complete. Most of Natividad's buildings currently meet the 2030 requirements.
- Expanding inpatient and outpatient capacity to support marketplace needs and the hospital's vision and goals. The current Emergency Department is grossly undersized for the volume of patients served (more than 50,000 patients per year).
- Enhancing operational efficiency and improve financial performance through highly efficient workflow, sustainable design and technological advances.

We required the team to include strategic planning experts and individuals that have substantial experience in hospital (OSHPD 1), outpatient (OSHPD 3) facilities planning, and design. Team members needed be keenly familiar with current trends and emerging technology that will influence the delivery of healthcare in the future.

The deliverables of the Facility Master Plan will include:

- An exhaustive review and analysis of our current buildings/ grounds (Campus) and services provided in the different locations; make recommendations on how to maximize efficiency and flow with the existing space we have as well make recommendations on build out of new space
- Recommendations on number of inpatient beds by service, operating rooms, and inpatient support services (clinical ancillary departments, warehouse, billing, information technology, training space, etc.) to achieve the hospital's vision and goals
- Recommendations on central plant if facility is expanded
- Recommendations on parking
- A high-level schematic design (conceptual space program) of the future Natividad campus
- A rough cost estimation of the future schematic design

There were nine consulting firms that responded to the Request for Qualifications. There was a small hospital team, comprised of Nursing, Engineering, and Administration who independently scored the different proposals using a set of criteria. There were points awarded for firms that met the County of Monterey local preference requirement. Natividad selected Kasavan Architects as the firm to develop the Facility Master Plan.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved the RFQ and the associated agreement template as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on September 9, 2022.

FINANCING:

The cost for this agreement is \$419,975 of which \$209,987 is included in the Fiscal Year 2022-23 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The recommended action supports the Board of Supervisors Strategic Initiatives for Infrastructure, Health & Human Services, and enable NMC to evaluate its future building and development needs on its campus.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☒ Infrastructure
- ☒ Public Safety

Prepared by: Andrea J. Rosenberg, Assistant Administrator, 783-2562
 Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:
 Kasavan Architects, Inc. Agreement

Attachments on file with the Clerk of the Board

BOARD REPORT MONTEREY COUNTY BOARD OF SUPERVISORS

ACS NSQIP Participation Agreement

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a Hospital Participation Agreement (“Agreement”) with American College of Surgeons (ACS) for participation in the National Surgical Quality Improvement Program (“ACS NSQIP”), for the term of October 1, 2022 through September 30, 2023, and for a total agreement amount of \$14,000;
- b. Approve the NMC Interim Chief Executive Officer’s recommendation to accept non-standard indemnification, insurance, no warranty, limitations on liability, and governing laws within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a Hospital Participation Agreement (“Agreement”) with American College of Surgeons (ACS) for participation in the National Surgical Quality Improvement Program (“ACS NSQIP”), for the term of October 1, 2022 through September 30, 2023, and for a total agreement amount of \$14,000;
- b. Approve the NMC Interim Chief Executive Officer’s recommendation to accept non-standard indemnification, insurance, no warranty, limitations on liability, and governing laws within the agreement.

SUMMARY/DISCUSSION:

The American College of Surgeons National Surgical Quality Improvement Program (ACS NSQIP®) is a database and reporting system that provides Natividad Medical Center (NMC) with fact-based information needed to make quick, confident decisions in support of the hospital’s quality improvement initiatives. The database and reporting system allow NMC to: evaluate performance as compared to peer hospitals; and evaluate outcomes, complications, and risk-adjusted mortality. The database and reporting system allow NMC to compare patient-care patterns among physicians and compare expected results to observed results. Participation in ACS NSQIP® satisfies the Centers for Medicare and Medicaid Services (CMS) surgical quality measure requirement (NQF #0493), “Participation in a Systematic Clinical Database Registry for General Surgery.”

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel previously reviewed and approved this agreement and has reviewed and approved this agreement as to form. The Auditor-Controller has approved as to payment provisions. This agreement has also been reviewed and approved by NMC’s Finance Committee and by its Board of Trustees on September 9, 2022.

FINANCING:

The cost for this agreement was \$14,000 all of which was included in the Fiscal Year 2022-23 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

ACS NSQIP is the leading nationally validated, risk-adjusted, outcomes-based program to measure and improve the quality of surgical care in the private and public sector. ACS NSQIP provides participating hospitals with tools, analyses, and reports to make informed decisions about improving quality of care. Further, peer-reviewed studies have shown that ACS NSQIP is effective in improving the quality of surgical care while also reducing complications and costs.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Wally Sayles, Director of Surgical Services, 772-7771
Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:
ACS NSQIP Hospital Participation Agreement

Attachments on file with the Clerk of the Board

BOARD REPORT

Amendment No. 3 to the Huffmaster Crisis Response, Inc. Agreement

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement with Huffmaster Crisis Response, Inc. for nurse and allied professional staffing services in the event of an emergent staffing crisis at NMC, to add \$5,000,000 for a revised total agreement amount not to exceed \$5,901,988, until the conclusion of the staffing need.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement with Huffmaster Crisis Response, Inc. for nurse and allied professional staffing services in the event of an emergent staffing crisis at NMC, to add \$5,000,000 for a revised total agreement amount not to exceed \$5,901,988, until the conclusion of the staffing need.

SUMMARY/DISCUSSION:

Huffmaster is a nationally-recognized healthcare staffing agency, providing emergency staffing and strike staffing solutions to healthcare clients, including hospitals. By providing clinical personnel during an emergent situation, hospitals can continue their vital operations during these situations.

Throughout the pandemic Natividad has experienced extreme census increases, resignations, increased unit sick-outs, difficulty with recruiting experienced specialty staff and a minimum of a two-week compliance requirement for traditional travel staff. All of this threatens Natividad's ability to meet its licensure requirements and nursing and allied professional to patient staff ratios in hospital units. When all regularly assigned staff participate in unit call-in's and fail to report to work, Natividad, committed to patient safety, is put into a position to cancel procedures and plan to divert emergency cases to other hospitals. Amending the existing agreement with Huffmaster to include emergent short-term staffing crisis situations will ensure that by the following day, Natividad is able to provide appropriate staffing levels of nurses and allied professionals to meet the healthcare needs of its patients.

Natividad had to amend the agreement twice to increase funds and is now amending again to increase for more funds as needed.

OTHER AGENCY INVOLVEMENT:

The Office of the County Counsel approved the amendment No. 3 as to form. The Auditor-Controller approved the amendment No. 3 as to payment provisions. The amendment No. 3 has

also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on September 9, 2022.

FINANCING:

The cost for this amendment no. 3 is \$5,000,000. The source of funds will be from NMC's enterprise fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement contribute to assisting NMC in the care and treatment of patients.

- ☐ Economic Development
- ☒ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Janine Bouyea, Human Resources Administrator, 783-2701
Approved by: Charles R. Harris, Chief Executive Officer, 783-2551

Attachments:

Amendment No. 3 to HuffMaster Agreement
Amendment No. 2 to HuffMaster Agreement
Amendment No. 1 to HuffMaster Agreement
Agreement with HuffMaster Crisis Response, Inc.

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Brainlab Guided Neurosurgery System Rental Agreements Legistar Number:

..Title

- a. Ratify execution by the Chief Executive Officer for Natividad Medical Center (NMC) a short-term rental agreement with Brainlab, Inc. for a software-based guided neurosurgery system, for a total amount not to exceed \$100,000.
- b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a lease agreement with Brainlab Financial Services and with Brainlab, Inc. for a twelve-month lease of a software-based guided neurosurgery system for an amount not to exceed \$330,762, with an agreement term effective when signed.
- c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, and limitations on liability provisions within both agreements.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Ratify execution by the Chief Executive Officer for Natividad Medical Center (NMC) a short-term rental agreement with Brainlab, Inc. for a software-based guided neurosurgery system, for a total amount not to exceed \$100,000.
- b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a lease agreement with Brainlab Financial Services and with Brainlab, Inc. for a twelve-month lease of a software-based guided neurosurgery system for an amount not to exceed \$330,762, with an agreement term effective when signed.
- c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, and limitations on liability provisions within both agreements.

SUMMARY/DISCUSSION:

Brainlab neurosurgery systems are designed for both routine and complex surgical procedures, with intuitive user interfaces and automated workflows. Groundbreaking Elements applications help surgeons make the most of patient data during preoperative planning and even intraoperatively. With its sophisticated and flexible navigation tools, surgeons have the ability to log the patient's reference points regardless of the patient's position, reducing the need for additional scans which reduces cost as well as additional radiation exposure. The tools allow for detailed visualizations which are tailored to show only clinically relevant data allowing the surgeon to focus on what's necessary for their work. Automated data selection and layout composition are designed to reduce screen interaction to lessen distractions.

Natividad is renting the "Curve" system platform which is designed to be compatible with future add-on technology which makes it an ideal platform to start with. The Curve platform also offers the freedom to position the display and the camera anywhere the surgeon needs for the procedure.

Natividad has been negotiating a larger and more complex lease agreement with Brainlab for this equipment. However, there were several neurosurgical cases that arose which Natividad was unable to accommodate without the system on site, therefore, the parties agreed to setup a temporary short term rental agreement which enabled Natividad to obtain the needed system and operate without having to turn patients away while the larger agreement is still under negotiation. This short-term

rental agreement was established in conjunction with County Counsel's office. It does not contain a start nor end date. Services are rendered on an as-needed basis at the request of Natividad as cases arise. The termination of this short-term agreement will be acknowledged when the larger lease agreement is finalized.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved these rental agreements as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The rental agreements have also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on September 9, 2022.

FINANCING:

The cost for these rental agreements is \$430,762, of which \$349,000 is included in the Fiscal Year 2022-23 Adopted Budget. Amounts for remaining years of the twelve-month agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Use of the Brainlab neuronavigational system enables surgeons to perform more complex and advanced brain surgeries and provides a sophisticated toolset to greatly assist the surgeons during surgeries. This enhances and optimizes patient care at Natividad.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Wally Sayles, Director of Surgical Services, 772-7771
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Brainlab Inc. Short Term Rental Agreement
Brainlab, Inc. 12-month Lease Terms and Conditions Agreement
Brainlab Financial Services Master Usage Agreement (MUA)
Brainlab Financial Services Usage Schedule Document
Brainlab Financial Services Certificate of Incumbency and Authority
Brainlab Financial Services Co-Obligor Addendum to MUA

Attachments on file with the Clerk of the Board

FINANCIAL STATEMENTS

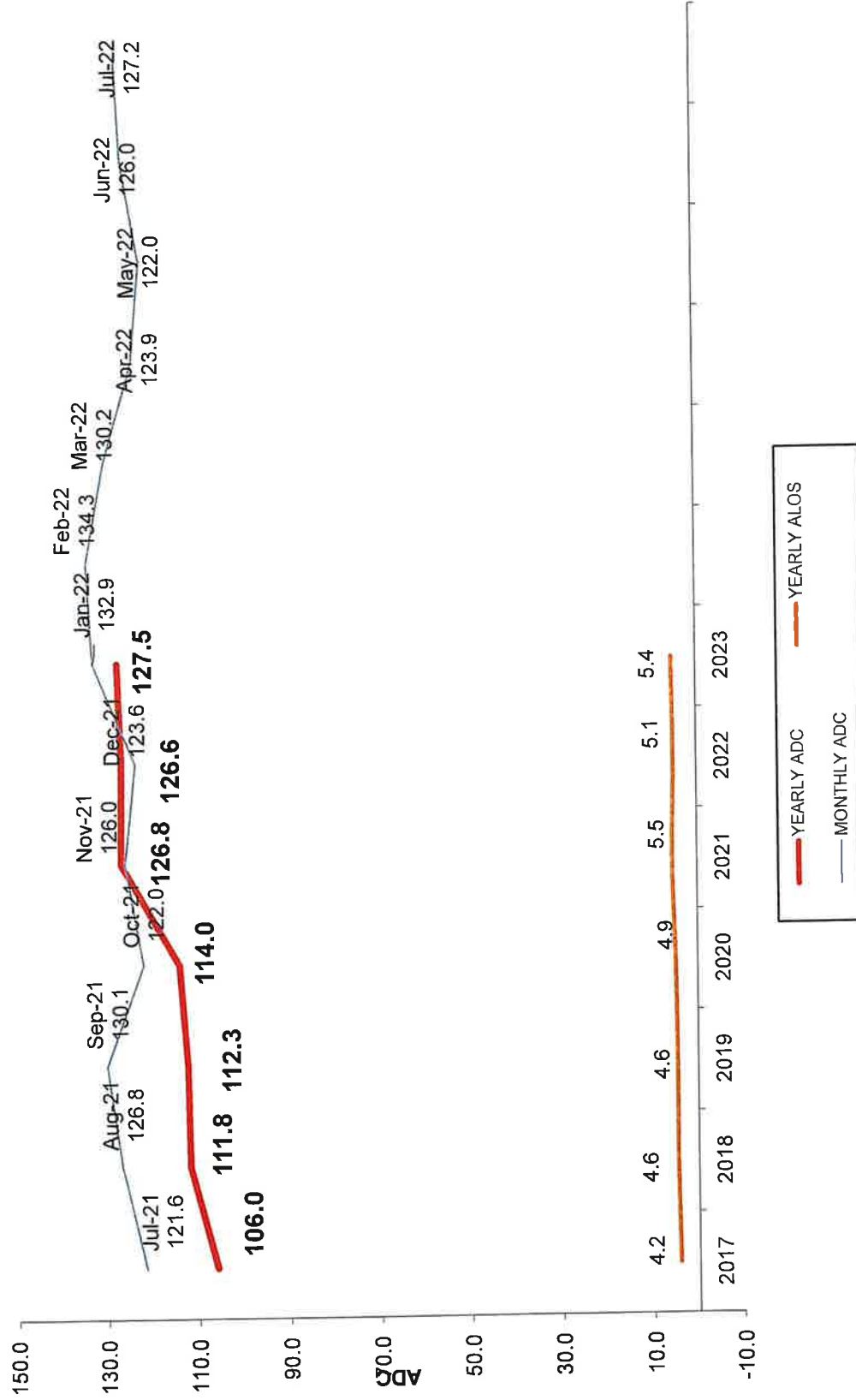
JULY 31, 2022

FINANCIAL STATEMENTS

JULY 31, 2022

I N D E X

<u>PAGE #</u>	<u>D E S C R I P T I O N</u>
1	TOTAL ADC TREND GRAPH - 2017-2023
2	STATISTICAL REPORT
4	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS TO BUDGET
5	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS PER APD
6	BALANCE SHEET
7	SCHEDULE OF STATE / COUNTY RECEIVABLES
8	STATEMENT OF CASH FLOWS
9	RECONCILIATION OF GOVERNMENT FUNDING
10	CASH FLOW PERFORMANCE F/Y 22-23 ACTUAL TO BUDGET
11	CASH SCHEDULE FOR F/Y 22-23



**NATIVIDAD
STATISTICAL REPORT
JULY 31, 2022**

Month-To-Date					Year-To-Date					
05-22	06-22	07-22	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS					
					CY/PLY					
1	253	246	249	239	NICU	15	239	249	193	29.02%
	1,751	1,895	2,032	1,630	Med/Surg	57	1,630	2,032	1,719	18.21%
3	196	207	256	327	ICU	10	327	256	218	17.43%
4	63	75	80	85	Peds	12	85	80	42	90.48%
5	819	781	778	745	Acute Rehab	28	745	778	834	-6.71%
6	379	329	249	325	OB/Gyn	27	325	249	296	-15.88%
7	3,461	3,533	3,644	3,351	TOTAL ACUTE	149	3,351	3,644	3,302	10.36%
8	318	247	299	463	Psychiatric	19	463	299	468	-36.11%
9	3,779	3,780	3,943	3,814	TOTAL DAYS	168	3,814	3,943	3,770	4.59%
10	333	351	324	294	Nursery	18	294	324	273	18.68%
AVERAGE DAILY CENSUS										
11	85.2	91.7	92.5	84.1	Acute	121	84.1	92.5	79.6	16.21%
12	26.4	26.0	25.1	24.0	Acute Rehab	28	24.0	25.1	26.9	-6.69%
13	10.3	8.2	9.6	14.9	Psychiatric	19	14.9	9.6	15.1	-36.42%
14	121.9	126.0	127.2	123.0	TOTAL	168	123.0	127.2	121.6	4.61%
15	10.7	11.7	10.5	9.5	Nursery	18	9.5	10.5	8.8	19.32%
PERCENTAGE OF OCCUPANCY										
16	70.4%	75.8%	76.4%	69.5%	Acute		69.5%	76.4%	65.8%	16.2%
17	94.3%	92.9%	89.6%	85.7%	Acute Rehab		85.7%	89.6%	96.1%	-6.7%
18	54.2%	43.2%	50.5%	78.4%	Psychiatric		78.4%	50.5%	79.5%	-36.4%
19	72.6%	75.0%	75.7%	73.2%	TOTAL		73.2%	75.7%	74.1%	2.1%
20	59.4%	65.0%	58.3%	52.8%	Nursery		52.8%	58.3%	48.9%	19.3%
ADMISSIONS										
21	659	687	626	645	Acute		645	626	627	-0.16%
22	58	58	56	53	Acute Rehab		53	56	58	-3.45%
23	59	34	55	44	Psychiatric		44	55	54	1.85%
24	776	779	737	742	TOTAL		742	737	739	-0.27%
25	205	212	188	178	Nursery		178	188	173	8.67%
26	221	229	208	190	Deliveries		190	208	175	18.86%
DISCHARGES										
27	647	686	609	627	Acute		627	609	621	-1.93%
28	56	60	53	55	Acute Rehab		55	53	57	-7.02%
29	52	43	47	45	Psychiatric		45	47	56	-16.07%
30	755	789	709	727	TOTAL		727	709	734	-3.41%
31	188	190	180	163	Nursery		163	180	162	11.11%
AVERAGE LENGTH OF STAY										
32	4.9	4.9	5.4	5.1	Acute(Hospital wide no babies)		5.1	5.4	5.1	5.88%
33	14.1	13.5	13.9	14.1	Acute Rehab		14.1	13.9	14.4	-3.47%
34	2.6	2.5	1.9	2.6	OB/Gyn		2.6	1.9	2.5	-24.00%
35	5.4	7.3	5.4	10.5	Psychiatric		10.5	5.4	8.7	-37.93%
36	1.6	1.7	1.7	1.7	Nursery		1.7	1.7	1.6	6.25%
OUTPATIENT VISITS										
37	4,722	4,765	4,759	4,542	Emergency Room		4,542	4,759	4,271	11.43%
38	578	566	528	548	ER Admits		548	528	549	-3.83%
39	74.5%	72.7%	71.6%	73.9%	ER Admits as a % of Admissions		73.9%	71.6%	74.3%	-3.56%
40	6,058	5,991	5,274	6,008	Clinic Visits		6,008	5,274	6,022	-12.42%
ANCILLARY PROCEDURES BILLED										
41	55,560	55,218	55,122	54,666	Lab Tests		54,666	55,122	51,923	6.16%
42	4,025	4,071	4,095	3,848	Radiology Procedures		3,848	4,095	3,697	10.77%
43	225	205	226	204	MRI Procedures		204	226	203	11.33%
44	90	132	130	115	Nuclear Med Procedures		115	130	120	8.33%
45	1,281	1,323	1,208	1,299	Ultrasound Procedures		1,299	1,208	1,214	-0.49%
46	2,083	1,965	2,037	1,915	CT Scans		1,915	2,037	1,890	7.78%
47	393	400	362	372	Surgeries		372	362	402	-9.95%
48	7.70	7.37	7.42	7.59	FTE'S PER AOB		7.59	7.42	7.47	-0.67%
49	1,337.0	1,347.0	1,348.3	1,317.2	TOTAL PAID FTE'S		1,317.2	1,348.3	1,284.0	5.01%
50	5,381	5,487	5,636	5,384	ADJUSTED PATIENT DAYS		5,384	5,636	5,328	5.78%

**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2023**

	JUL-22	AUG-22	SEP-22	OCT-22	NOV-22	DEC-22	JAN-23	FEB-23	MAR-23	APR-23	MAY-23	JUN-23	YTD
REVENUE													
Patent Revenue:													
Inpatient	\$ 81,718,145	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 81,718,145
Pro Fees	3,541,487	-	-	-	-	-	-	-	-	-	-	-	3,541,487
Outpatient	36,616,405	-	-	-	-	-	-	-	-	-	-	-	36,616,405
Total Patient Revenue	121,876,037	-	-	-	-	-	-	-	-	-	-	-	121,876,037
Deductions from revenue													
Contractual Deductions	92,824,795	-	-	-	-	-	-	-	-	-	-	-	92,824,795
Bad Debt	4,135,680	-	-	-	-	-	-	-	-	-	-	-	4,135,680
Unable to Pay	74,058	-	-	-	-	-	-	-	-	-	-	-	74,058
Total Contractual Discounts	97,034,533	-	-	-	-	-	-	-	-	-	-	-	97,034,533
Net Patient Revenue	24,841,505	-	-	-	-	-	-	-	-	-	-	-	24,841,505
As a percent of Gross Revenue	20.38%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	20.38%
Total Government Funding	22,040,564	-	-	-	-	-	-	-	-	-	-	-	22,040,564
Other Operating Revenue:													
Rent Income	121,586	-	-	-	-	-	-	-	-	-	-	-	121,586
Interest Income	81,000	-	-	-	-	-	-	-	-	-	-	-	81,000
NMF Contribution	60,000	-	-	-	-	-	-	-	-	-	-	-	60,000
Other Income	422,577	-	-	-	-	-	-	-	-	-	-	-	422,577
Total Other Operating Revenue	685,163	-	-	-	-	-	-	-	-	-	-	-	685,163
TOTAL REVENUE	47,567,232	-	-	-	-	-	-	-	-	-	-	-	47,567,232
EXPENSE													
Salaries, Wages & Benefits	17,705,905	-	-	-	-	-	-	-	-	-	-	-	17,705,905
Registry	1,249,749	-	-	-	-	-	-	-	-	-	-	-	1,249,749
Phys/Residents SWB & Contract Fees	4,409,799	-	-	-	-	-	-	-	-	-	-	-	4,409,799
Purchased Services	2,964,755	-	-	-	-	-	-	-	-	-	-	-	2,964,755
Supplies	2,780,492	-	-	-	-	-	-	-	-	-	-	-	2,780,492
Insurance	369,180	-	-	-	-	-	-	-	-	-	-	-	369,180
Utilities and Telephone	435,501	-	-	-	-	-	-	-	-	-	-	-	435,501
Interest Expense	53,821	-	-	-	-	-	-	-	-	-	-	-	53,821
Depreciation & Amortization	1,043,263	-	-	-	-	-	-	-	-	-	-	-	1,043,263
Other Operating Expense	527,095	-	-	-	-	-	-	-	-	-	-	-	527,095
TOTAL EXPENSE	31,539,560	-	-	-	-	-	-	-	-	-	-	-	31,539,560
NET INCOME(LOSS)	16,027,672	-	-	-	-	-	-	-	-	-	-	-	16,027,672
Normalization for Extraordinary Items													
State One Time Grant	(15,897,563)	-	-	-	-	-	-	-	-	-	-	-	(15,897,563)
Provider Relief Fund	-	-	-	-	-	-	-	-	-	-	-	-	-
American Rescue Plan (ARPA) Rural Fund	-	-	-	-	-	-	-	-	-	-	-	-	-
Families First C-19 Response	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Extraordinary Items	(15,897,563)	-	-	-	-	-	-	-	-	-	-	-	(15,897,563)
NET INCOME BEFORE Extraordinary Items	\$ 130,109	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 130,109
CAPITAL CONTRIBUTIONS													
County Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
CHANGE IN NET ASSETS	\$ 16,027,672	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 16,027,672

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS
AS OF JULY 31, 2022

		CURRENT MONTH				YEAR -TO -DATE			
		Actual		Budget	Variance fav. (unfav) \$ VAR. % VAR	Actual		Budget	Variance fav. (unfav) \$ VAR. % VAR
		R E V E N U E							
		Patient Revenue:							
1	\$	81,718,145	\$	76,195,441	\$ 5,522,704 7.2	\$	81,718,145	\$ 76,195,441	\$ 5,522,704 7.2
2		3,541,487		4,236,538	(695,051) (16.4)		3,541,487	4,236,538	(695,051) (16.4)
3		36,616,405		33,097,507	3,518,898 10.6		36,616,405	33,097,507	3,518,898 10.6
4		121,876,037		113,529,486	8,346,551 7.4		121,876,037	113,529,486	8,346,551 7.4
		Deductions from Revenue							
5		92,824,795		84,905,797	(7,918,998) (9.3)		92,824,795	84,905,797	(7,918,998) (9.3)
6		4,135,680		4,245,982	110,302 2.6		4,135,680	4,245,982	110,302 2.6
7		74,058		309,450	235,392 76.1		74,058	309,450	235,392 76.1
8		97,034,533		89,461,229	(7,573,304) (8.5)		97,034,533	89,461,229	(7,573,304) (8.5)
9		24,841,505		24,068,257	773,248 3.2		24,841,505	24,068,257	773,248 3.2
10		20.38%		21.20%			20.38%	21.20%	
		Net Patient Revenue							
		As a percent of Gross Revenue							
		Total Government Funding							
11		22,040,564		5,675,869	16,364,695 288.3		22,040,564	5,675,869	16,364,695 288.3
		Other Operating Revenue:							
12		121,586		125,362	(3,776) (3.0)		121,586	125,362	(3,776) (3.0)
13		81,000		142,500	(61,500) (43.2)		81,000	142,500	(61,500) (43.2)
14		60,000		60,000	-		60,000	60,000	-
15		422,577		351,829	70,748 20.1		422,577	351,829	70,748 20.1
16		685,163		679,691	5,472 0.8		685,163	679,691	5,472 0.8
		TOTAL REVENUE							
17		47,567,232		30,423,817	17,143,415 56.3		47,567,232	30,423,817	17,143,415 56.3
		EXPENSE							
18		17,705,905		17,467,454	(238,451) (1.4)		17,705,905	17,467,454	(238,451) (1.4)
19		1,249,749		230,058	(1,019,691) (443.2)		1,249,749	230,058	(1,019,691) (443.2)
20		4,409,799		4,334,425	(75,374) (1.7)		4,409,799	4,334,425	(75,374) (1.7)
21		2,964,765		3,246,052	281,297 8.7		2,964,765	3,246,052	281,297 8.7
22		2,780,492		2,370,340	(410,152) (17.3)		2,780,492	2,370,340	(410,152) (17.3)
23		369,180		363,448	(5,732) (1.6)		369,180	363,448	(5,732) (1.6)
24		435,501		351,240	(84,261) (24.0)		435,501	351,240	(84,261) (24.0)
25		53,821		69,283	15,462 22.3		53,821	69,283	15,462 22.3
26		1,043,263		1,097,205	53,942 4.9		1,043,263	1,097,205	53,942 4.9
27		527,095		418,978	(108,117) (25.8)		527,095	418,978	(108,117) (25.8)
28		31,539,560		29,948,483	(1,591,077) (5.3)		31,539,560	29,948,483	(1,591,077) (5.3)
		NET INCOME(LOSS)							
29		16,027,672		475,334	15,552,338 3,271.9		16,027,672	475,334	15,552,338 3,271.9
		CAPITAL CONTRIBUTIONS							
30		-		-	-		-	-	-
31		-		-	-		-	-	-
32		-		-	-		-	-	-
33		-		-	-		-	-	-
34	\$	16,027,672	\$	475,334	\$ 15,552,338 3,271.9 %	\$	16,027,672	\$ 475,334	\$ 15,552,338 3,271.9 %
		CHANGE IN NET ASSETS							

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY
AS OF JULY 31, 2022

CURRENT MONTH										YEAR -TO -DATE									
		Actual		Budget		Variance fav. (unfav)				Actual		Budget		Variance fav. (unfav)					
						\$ VAR.		% VAR						\$ VAR.		% VAR			
		5,636		5,384		252		4.7%				5,636		5,384		252		4.7%	

**NATIVIDAD
BALANCE SHEET
AS OF JULY 31, 2022**

		CURRENT MONTH			YEAR - TO - DATE		
		BEGINNING	ENDING	INC/(DEC)	BEGINNING	ENDING	INC/(DEC)
				% CHG.			% CHG.
1	\$	145,987,750	\$ 116,913,998	(19.9) %	\$	116,913,998	(19.9) %
2		36,483,667	35,983,667	-		35,983,667	-
3		60,748,019	64,008,105	5.4		64,008,105	5.4
4		17,957,289	29,623,821	65.0		29,623,821	65.0
5		5,055,297	5,323,854	5.3		5,323,854	5.3
6		4,164,558	5,176,079	24.3		5,176,079	24.3
7		270,396,580	257,029,524	(4.9)		257,029,524	(4.9)
8		349,915,315	350,729,593	0.2		350,729,593	0.2
9		(221,486,729)	(222,529,992)	(0.5)		(222,529,992)	(0.5)
10		128,428,586	128,199,601	(0.2)		128,199,601	(0.2)
11		208,687,295	212,064,125	1.6		212,064,125	1.6
12	\$	607,512,461	\$ 597,293,250	(1.7) %	\$	597,293,250	(1.7) %
13		21,950,304	24,156,598	10.1		24,156,598	10.1
14		16,045,254	9,130,524	(43.1)		9,130,524	(43.1)
15		133,585,528	115,955,555	(13.2)		115,955,555	(13.2)
16		3,817,583	3,817,583	-		3,817,583	-
17		15,453,137	11,599,382	(24.9)		11,599,382	(24.9)
18		190,851,806	164,559,742	(13.7)		164,559,742	(13.7)
19		3,823,796	3,768,979	(1.4)		3,768,979	(1.5)
20		-	-	-		-	-
21		21,613,806	21,613,806	-		21,613,806	-
22		25,437,602	25,382,785	(0.2)		25,382,785	(0.2)
23		372,231,446	391,223,052	5		391,223,052	(1)
24		18,991,607	16,027,672	15.6		16,027,672	100.0
25		391,223,053	407,250,724	4.1		407,250,724	4.1
26	\$	607,512,461	\$ 597,293,250	(1.7) %	\$	597,293,250	(1.7) %

		CURRENT ASSETS			
		CASH			
		FUND AID			
		ACCOUNTS RECEIVABLE NET			
		STATE/COUNTY RECEIVABLES			
		INVENTORY			
		PREPAID EXPENSE			
		TOTAL CURRENT ASSETS			
		PROPERTY, PLANT & EQUIPMENT			
		LESS: ACCUMULATED DEPRECIATION			
		NET PROPERTY, PLANT & EQUIPMENT			
		OTHER ASSETS			
		TOTAL ASSETS			
		CURRENT LIABILITIES			
		ACCRUED PAYROLL			
		ACCOUNTS PAYABLE			
		MCARE/MEDICAL LIABILITIES			
		CURRENT PORTION OF DEBT			
		OTHER ACCRUALS			
		TOTAL CURRENT LIABILITIES			
		LONG TERM LIABILITIES			
		LT ACCRUED LIABILITIES			
		UN EARNED CONTRIBUTIONS			
		LONG TERM PORTION OF C.O.P's			
		TOTAL LONG TERM DEBT			
		FUND BALANCES			
		ACCUMULATED FUND			
		CHANGE IN NET ASSETS			
		TOTAL FUND BALANCES			
		TOTAL LIAB. & FUND BALANCES			

**NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 07/31/22**

BALANCE SHEET

	Req. Balance	Actuals	Reclas and Adj	Prior Years Final Rec'd	Family 1st Corona Response	IGT	Payments	Ending Balance
Medi-Cal Waiver (DSH +SNCP)	\$ 6,296,200	1,191,667				4,962,577		12,440,444
Hospital Fee	(817,600)	83,333						(734,267)
Rate Range IGT-CCAH-	2,368,583	972,000						3,340,583
MCWC EPP	4,119,907	1,166,667						5,286,574
MCWC QIP	3,219,696	1,666,667						4,886,363
SB1732	920,623	233,333						1,153,956
AB 915	56,674	312,120						388,794
Medical GME	(1,361,230)	83,333			41,667	614,722		(663,175)
CARES ACT Funding	180,590							222,257
A/R UCSF & TUORO University	-							-
A/R Mee Memorial	199,937	122,400	(168,886)					153,451
A/R Office Buildings	60,809	121,586					(15,883)	166,512
Medical HPE	(5,589)	25,000						19,411
Interest Accrued Positive Cash	330,000	81,000						411,000
Accrued Donations	949,126	60,000					(128,600)	880,526
A/R Jail-PG&E	234,127	94,600						328,727
Health Department	205,437	157,229						362,666
A/R Watsonville	1,000,000							1,000,000
STATE RECEIVABLES	\$ 17,957,289	\$ 6,370,935	\$ (168,886)	\$ -	\$ 41,667	\$ 5,567,289	\$ (144,483)	\$ 29,623,821

P & L

	YTD Jul-22
Medi-Cal DSH /SNCP/PHYS SPA	\$ 1,191,667
Rate Range IGT-CCAH-	972,000
Esperanza Care	(208,333)
Family First C-19 Response-FMAP Enhance-	41,667
State One Time Grant	15,997,563
Medical GME	83,333
HPE	25,000
Hospital Fee	83,333
MCWC EPP	1,166,667
HD Residency Support	(41,667)
MCWC QIP	1,666,667
AB915	312,120
Medicare GME	117,215
CARES Act Fund Aid	500,000
SB 1732	233,333
GOVERNMENT FUNDING INCOME	\$ 22,040,565

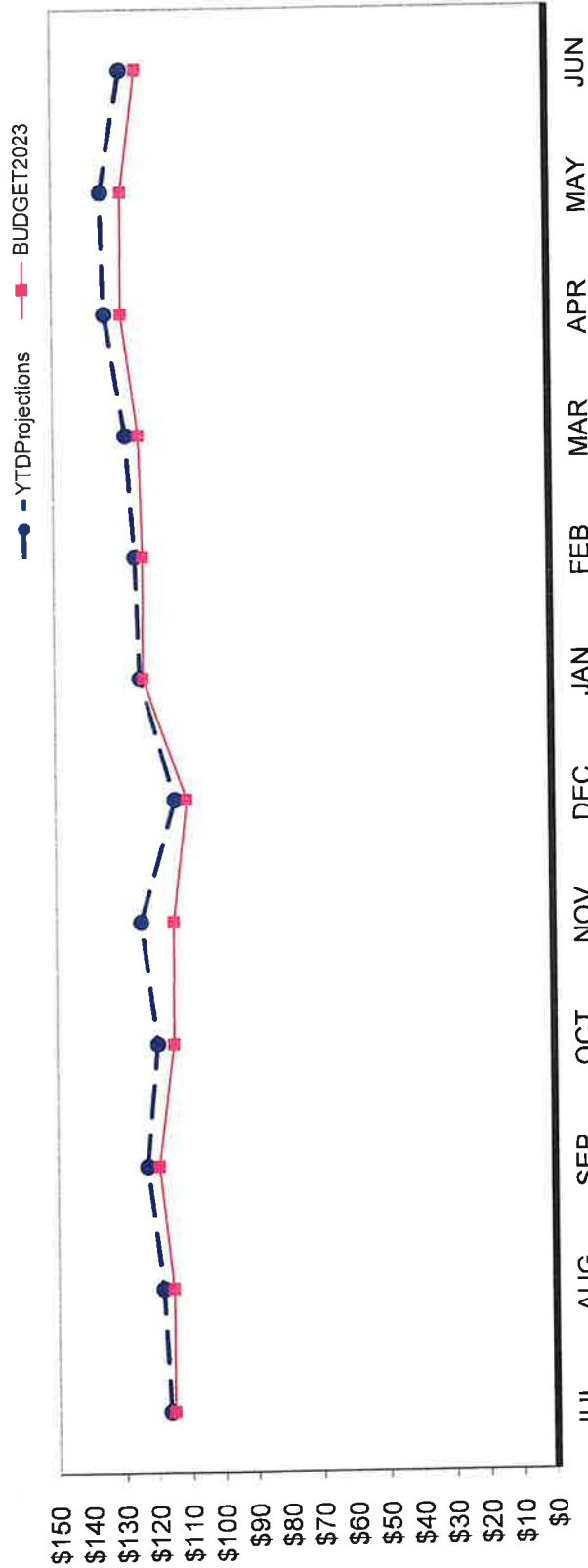
NATIVIDAD
STATEMENT OF CASH FLOWS
AS OF JULY 31, 2022

	CURRENT MONTH	YEAR - TO - DATE
1	\$ 145,987,750	\$ 145,987,750
2		
3	16,027,672	16,027,672
4	-	-
5	1,043,263	1,043,263
6	17,070,935	17,070,935
7		
8	(3,260,086)	(3,260,086)
9	(11,666,532)	(11,666,532)
10	(1,280,078)	(1,280,078)
11	2,206,293	2,206,293
12	(6,914,730)	(6,914,730)
13	(17,629,873)	(17,629,873)
14	-	0
15	(3,853,756)	(3,853,756)
16	(42,398,762)	(42,398,762)
17		
18		
19	(814,278)	(814,278)
20	-	-
21	(814,278)	(814,278)
22		
23	(54,817)	(54,817)
24	(3,376,830)	(3,376,830)
25	-	-
26	(3,431,647)	(3,431,647)
27	(29,573,752)	(29,573,752)
28	\$ 116,413,998	\$ 116,413,998

NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2023

	<u>BDGT-23</u>	<u>ESTIMATE FY2023</u>	<u>Variance to Budget</u>
	\$	\$	\$
Medi-Cal DSH Waiver	13,000,000	13,000,000	-
EPP	14,000,000	14,000,000	-
QIP	20,000,000	20,000,000	-
Physician SPA	1,300,000	1,300,000	-
AB915	3,745,440	3,745,440	-
SB1732	2,800,000	2,800,000	-
CCAH Rate Range	11,665,000	11,665,000	-
HPE	300,000	300,000	-
Family First Corona Virus Response	500,000	500,000	-
Esperanza Care Outside Purchased Service	(2,500,000)	(2,500,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,300,000	1,300,000	-
Medical GME	1,000,000	1,000,000	-
CARES Act Fund Aid	-	6,000,000	6,000,000
State One Time Grant	-	15,897,563	15,897,563
Provider Fee	1,000,000	1,000,000	-
	<u>\$ 67,610,440</u>	<u>\$ 89,508,003</u>	<u>\$ 21,897,563</u>

Cash Flow Performance Fiscal Year 2023 (in Millions)



	ACTUAL	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	
YTD	116.4	118.5	123.2	119.8	124.8	114.1	124.6	125.8	128.3	134.3	135.3	129.3	
BDGT	115.3	115.4	119.5	114.9	114.7	110.4	123.5	123.3	124.4	129.4	129.2	124.7	
Variance	1.1	3.1	3.7	5.0	10.1	3.6	1.1	2.5	3.9	5.0	6.1	4.6	

NATIVIDAD
CASH FORECAST
FISCAL YEAR 2023

	ACTUAL JUL	ESTIMATE AUG	ESTIMATE SEP	ESTIMATE OCT	ESTIMATE NOV	ESTIMATE DEC	ESTIMATE JAN	ESTIMATE FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	145,979,767	118,404,738	118,495,010	123,192,127	119,794,663	121,163,427	108,035,319	124,576,227	125,799,694	128,280,453	134,322,358	135,280,608	145,979,767
CASH RECEIPTS													
Patient Revenues (incl pro fees and lab cop)	20,444,686	23,615,351	23,615,351	23,615,351	23,615,351	23,615,351	23,615,351	23,615,351	23,615,351	23,615,351	23,615,351	23,615,351	280,213,551
Provider Fee	-	250,000	-	-	-	250,000	11,664,000	-	-	-	-	250,000	1,000,000
IR IGT CCAH	-	-	-	-	-	-	-	-	-	-	-	-	11,664,000
Stimulus -Family First Response COVID19-	-	-	-	-	-	-	-	-	-	-	-	-	-
SHORT DOYLE	-	-	-	-	-	-	-	-	-	-	-	-	-
HOPE	-	350,000	350,000	350,000	350,000	350,000	350,000	350,000	350,000	350,000	350,000	350,000	3,850,000
Foundation Donations	128,600	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	275,000
Mcal Waiver FY 22-23/6PP	-	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	780,000
QTP/EPP	-	3,575,000	3,575,000	3,575,000	3,575,000	3,575,000	3,575,000	3,575,000	3,575,000	3,575,000	3,575,000	3,575,000	41,300,000
581732	-	2,833,333	2,833,333	2,833,333	2,833,333	2,833,333	2,833,333	2,833,333	2,833,333	2,833,333	2,833,333	2,833,333	31,166,667
HEALTH DEPARTMENT REIMB	-	125,000	125,000	125,000	125,000	125,000	125,000	125,000	125,000	125,000	125,000	125,000	1,500,000
MCAL GME	-	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	3,000,000
AB915	-	125,250	125,250	125,250	125,250	125,250	125,250	125,250	125,250	125,250	125,250	125,250	1,483,000
Rent Income	15,883	434,539	434,539	434,539	434,539	434,539	434,539	434,539	434,539	434,539	434,539	434,539	5,214,667
Fund 404 Transfer	-	4,952,577	4,952,577	4,952,577	4,952,577	4,952,577	4,952,577	4,952,577	4,952,577	4,952,577	4,952,577	4,952,577	59,430,964
Interest Income	-	427,500	427,500	427,500	427,500	427,500	427,500	427,500	427,500	427,500	427,500	427,500	5,130,000
Miscellaneous Revenue	280,091	14,894	14,894	14,894	14,894	14,894	14,894	14,894	14,894	14,894	14,894	14,894	178,000
Total Cash Receipts	20,869,260	27,833,368	35,793,047	28,814,208	28,910,929	31,059,168	44,342,245	29,328,866	32,541,926	33,845,587	30,091,804	40,594,951	385,025,374
CASH DISBURSEMENTS													
Purchased Services and Supplies	18,316,669	7,417,272	7,417,272	7,417,272	7,417,272	7,417,272	7,417,272	7,417,272	7,417,272	7,417,272	7,417,272	7,417,272	89,906,659
16T MEDICAL GME	-	614,722	-	-	-	-	-	-	-	-	-	-	614,722
GPP CY2022	-	4,952,577	-	-	-	-	-	-	-	-	-	-	4,952,577
Building Lease / Rental Equipment	230,974	230,829	230,829	230,829	230,829	230,829	230,829	230,829	230,829	230,829	230,829	230,829	2,770,093
COP Principal & Interest Payments	-	4,452,216	4,452,216	4,452,216	4,452,216	4,452,216	4,452,216	4,452,216	4,452,216	4,452,216	4,452,216	4,452,216	53,426,592
Payroll and Benefits	17,396,527	17,221,431	17,221,431	17,221,431	17,221,431	17,221,431	17,221,431	17,221,431	17,221,431	17,221,431	17,221,431	17,221,431	206,832,263
Esperanza Care	23,625	-	-	-	-	-	-	-	-	-	-	-	23,625
COWCAP	4,510,031	297,964	297,964	297,964	297,964	297,964	297,964	297,964	297,964	297,964	297,964	297,964	3,579,696
Data Processing	1,018,468	297,964	297,964	297,964	297,964	297,964	297,964	297,964	297,964	297,964	297,964	297,964	3,579,696
Pension Fund Transfer to County	-	-	-	-	-	-	-	-	-	-	-	-	-
Transfer From 451 to 404 & 16T Fund	-	434,539	434,539	434,539	434,539	434,539	434,539	434,539	434,539	434,539	434,539	434,539	5,214,667
Capital Expenses Fund 404	-	151,061	1,526,717	925,581	612,569	1,036,941	679,425	757,666	718,075	1,065,234	1,023,083	1,668,170	10,185,722
Capital Expenditures	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Cash Disbursements	50,443,289	25,753,095	31,065,930	33,211,871	27,542,164	44,187,275	27,801,336	28,105,418	30,051,167	27,813,681	29,133,553	46,634,287	401,762,869
Increase/(Decrease)	(29,574,029)	2,080,272	4,707,116	(3,397,464)	1,368,764	(13,128,108)	16,540,908	1,223,467	2,490,758	6,031,905	868,250	(6,039,337)	(16,737,496)
Ending Cash Fund 451	116,404,738	118,495,010	123,192,127	119,794,663	121,163,427	108,035,319	124,576,227	125,799,694	128,280,453	134,322,358	135,280,608	129,241,271	129,241,271
Fund 404													
Beginning Balance	68,523,397	68,523,397	68,088,858	63,697,140	61,031,761	59,269,661	56,286,822	54,332,406	52,152,349	50,086,752	48,984,994	44,022,019	44,022,019
Transfer In from fund 451	-	-	(434,539)	(4,391,718)	(1,762,100)	(2,982,839)	(1,954,416)	(2,180,057)	(2,065,597)	(3,121,758)	(2,942,875)	(4,796,622)	(4,796,622)
Transfer Out Fund 404	-	-	68,088,858	63,697,140	61,031,761	59,269,661	56,286,822	54,332,406	52,152,349	50,086,752	48,984,994	44,022,019	39,223,397
Ending Cash Fund 404	68,523,397	118,495,017	123,203,041	119,808,314	124,757,399	114,064,023	124,587,662	125,811,023	128,307,898	134,346,327	135,289,801	129,250,254	129,250,254
Fund 451 & 404													
Ending Cash Fund 451 & 404	184,928,135	186,573,868	186,899,267	180,826,424	180,433,088	164,322,141	178,908,633	177,952,043	178,377,205	181,287,352	179,302,627	168,464,668	168,464,668

CREDENTIALS REPORT OF RECOMMENDED ACTIONS FOR BOARD APPROVAL, September 9, 2022
(Medical Executive Committee Approval Date: August 9, 2022)

The following practitioners were reviewed for initial appointment, reappointment, changes in staff status (category), additional privilege requests, etc. Membership factors include licensure, DEA, professional liability insurance, staff requirements, etc. Qualitative/quantitative factors include: peer review, performance improvement, clinical activity, privileging, competence, technical skill, behavior, health, medical records, blood review, medication usage, litigation history, utilization and continuity of care.

INITIAL APPOINTMENTS

NAME	SPECIALTY / SERVICE	STAFF STATUS	APPOINTMENT PERIOD
None			

REAPPOINTMENTS

NAME	SPECIALTY/SERVICE	STAFF STATUS	REAPPOINTMENT PERIOD
Kincaid, Adam J., MD	Emergency Medicine / Emergency Medicine	Active	10/01/2022-10/01/2024
Moore, Richard M., MD	Trauma / Surgical Critical Care	Active	10/01/2022-10/01/2024
Pauda, Mario J., MD	Family Medicine w/ OB / Family Medicine	Active	10/01/2022-10/01/2024
Romans, Matthew L, MD	Plastic Surgery / Surgical Specialties	Active	10/01/2022-10/01/2024
Scarlett, Darrell, CRNA	Nurse Anesthetists / Anesthesia	Advanced Practice Professional	10/01/2022-10/01/2024
Shah, M. Mohsin, MD	Neurosurgery / Surgical Specialties	Active	10/01/2022-10/01/2024
Tabrizi, Peyman R., MD	Neurosurgery / Surgical Specialties	Active	10/01/2022-10/01/2024
Taher, Heather F., MD	Emergency Medicine / Emergency Medicine	Active	10/01/2022-10/01/2024
Tran, Minh Q., MD	Neurosurgery / Surgical Specialties	Active	10/01/2022-10/01/2024
White, Daniel V., MD	Neurosurgery / Surgical Specialties	Active	10/01/2022-10/01/2024

RELEASE FROM PROCTORING: The following practitioners have completed their basic and/or advanced procedure proctoring requirements.

NAME	SPECIALTY	Service	RECOMMEND
None			

CHANGES IN STAFF STATUS: The following practitioners have been transferred to the appropriate staff category.

NAME	SPECIALTY	SERVICE	CURRENT/REQUESTED	RECOMMEND
None				

LOCUMS TENENS/TEMPORARY PRIVILEGES: The following practitioner(s) were granted Temporary privileges.

NAME	SPECIALTY / SERVICE	REASON	DATES	RECOMMEND
Mercer, Lynn E., MD	Pediatric Hospitalist	Pediatrics	Important patient care, a currently privileged practitioner will be absent from the organization and	07/22/2022 – 07/24/2022 8/24/2022 – 08/31/2022

			someone is needed to cover the associated patients during the absence	
Khalid, Ahmer, MD	Family Medicine Hospitalist	Family Medicine	Important patient care, a currently privileged practitioner will be absent from the organization and someone is needed to cover the associated patients during the absence	08/01/2022 – 08/04/2022

REQUEST TO ADD OR AMEND PRIVILEGES: The following practitioners have requested additional privileges and have completed additional training and/or have otherwise met the privilege criteria. Approved privileges shall be granted for the remainder of the current appointment period.

NAME	SPECIALTY	SERVICE	PRIVILEGE(S) REQUESTED	RECOMMEND
None				

REQUEST FOR LEAVE OF ABSENCE: The following practitioners have requested a Leave of Absence (LOA) in accordance with the Bylaws.

NAME	SPECIALTY / Service	REASON	TIMEFRAME	RECOMMEND
None				

RESIGNATIONS: The following practitioners have voluntarily resigned their staff membership and privileges or AHP status. Practitioners were in good standing with the Medical Staff of Natividad at the time of the resignation, unless specified below.

NAME	SPECIALTY	SERVICE	EFFECTIVE DATE	RECOMMEND
Chan, Albert D., MD	Orthopedic Surgery	Surgical Specialties	07/22/2022	Acknowledge
Demirchyan, Daniel, MD	Family Medicine	Family Medicine	10/01/2022	Acknowledge
Faber, Theodore T., MD	Teleneurology	Medical Specialties	07/17/2022	Acknowledge
Renteria, Sabrina M., MD	Psychiatry	Psychiatry	07/07/2022	Acknowledge

Nurse Practitioner Teaching /Training: The following NP meet the qualifications and request to participate in the Advanced procedure Teaching / Training, MSP008-4, MSP008-5

NAME	SPECIALTY / SERVICE	PROCEDURE(S)	RECOMMEND
None			

RELEASE FROM ADVANCED PROCEDURE TEACHING / TRAINING: The following practitioners have completed their advanced procedure teaching/training requirements in the following privileges as per MSP008-4. They are eligible to apply for these privileges.

NAME	SPECIALTY	SERVICE	PROCEDURE(S)	RECOMMEND
None				

Emergency Medicine Physician Assistant, Nurse Practitioner ADVANCED PROCEDURE TEACHING AND TRAINING: The following meet the qualifications and request to participate in the Advanced procedure Teaching / Training, MSP008-6

NAME	SPECIALTY / SERVICE	PROCEDURE(S)	RECOMMEND
None			

List of Qualified Nurses: The following Nurse(s) have met the competencies to perform the below approved Standardized Procedures:

STANDARDIZED PROCEDURE	LIST OF QUALIFIED NURSES	RECOMMEND
None		