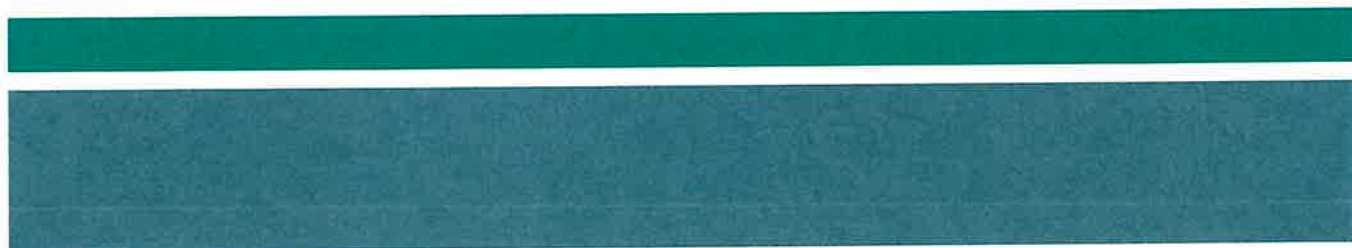




**Board of
Trustees
2022**

October 14, 2022





NMC Board of Trustees Regular Meeting

Friday, October 14, 2022

9:00 AM

***** VIDEO CONFERENCE / TELEPHONIC MEETING *****

AGENDA

IMPORTANT NOTICE Regarding COVID 19

In accordance with the State of Emergency proclaimed by Governor Newsom on March 4, 2020, Executive Order N-29-20 issued by Governor Newsom on March 17, 2020 and the Recommendation Regarding Social Distancing Including Remote Meetings of Legislative Bodies, issued by the Monterey County Health Officer on September 22, 2021, Natividad Medical Center ("Natividad") Board of Trustees meetings will be held entirely by Zoom. There will be no physical location for these meetings. Committee Members shall participate in the meeting by Zoom.

To participate in this Natividad Board of Trustees meeting, the public are invited to observe and address the Committee via Zoom.

The meeting will be conducted via teleconference using the Microsoft Zoom program. This gives the public two options. The public may attend the meeting by phone. Or, the public may attend and observe the Zoom meeting via computer audio.

To participate by phone call any of these numbers below:

- +1 971 247 1195 US (Portland)
- +1 253 215 8782 US (Tacoma)
- +1 346 248 7799 US (Houston)
- +1 602 753 0140 US (Phoenix)
- +1 720 928 9299 US (Denver)

Enter the Meeting ID number: **959 7127 9338** when prompted.

You will then enter the Password: **668499** when prompted.

Or, to attend the Natividad Board of Trustees meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/95971279338?pwd=ZzFqbU9xZ08wQTBXVU9XMjFrZy91dz09>

You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.

1. If a member of the public wishes to comment on a particular agenda item, the public is strongly encouraged to submit their comments in writing via email to the Natividad Board of Trustees at Natividadpubliccomments@natividad.com by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record.

2. Members of the public wishing to comment on a specific agenda item while the matter is being heard may participate by any of the following means:
 - a. When the Chair calls for public comment on an agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only.
 - b. If speakers or other members of the public have documents they wish to distribute to the Committee for an agenda item, they are encouraged to submit such documents by 2:00 p.m. on Tuesday before the meeting to: Natividadpubliccomments@natividad.com. To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line.
 - c. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)
 - d. While the matter is being heard, a member of the public may submit a comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at Natividadpubliccomments@natividad.com. To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. If the comment is received prior to close of public comment on an agenda item, every effort will be made to read the comment into the record, but some comments may not be read out loud due to time limitations or length of the comment (if the comment exceeds 250 words). Comments received prior to the close of the public comment period on an agenda item will be made part of the record for that item.
3. Members of the public who wish to make a general public comment for items not on the day's agenda may submit their comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at Natividadpubliccomments@natividad.com. The Committee date and "general comment" should be indicated in the subject line. The comment will be placed in the record for the meeting, and every effort will be made to read the comment into the record at the appropriate time on the agenda.
4. Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to Natividadpubliccomments@natividad.com. The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.
5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

1. **Call to Order**
2. **Roll Call**
3. **Pledge of Allegiance**
4. **Additions and Corrections by Clerk** *Page 1-7 – Board Clerk*
The Clerk of the Board of Trustees will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.
5. **Minutes**
 - Approve the Minutes of September 9, 2022 Board of Trustees Meeting *Page 8-17*
6. **Board Comments**
7. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**
This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.
8. **Consent Calendar**
Approve the following policies, procedures, rules, and regulations:
 - 8a. Policies/Procedures/Forms/Manuals (listed and available upon request)
 - Lab Policy Manuals
 - Blood Bank Policies
 - Blood Gas Policies
 - Chemistry Policies
 - Coagulation Policies
 - General Laboratory Policies
 - Hematology Policies
 - Lab Information System Policies
 - Laboratory Safety Policies
 - Microbiology Set Up Policies
 - Microbiology Work Up Policies
 - Molecular Serology Policies
 - Pathology Policies
 - Phlebotomy Specimen Processing Policies
 - Point of Care Policies
 - Send Outs Policies
 - Serology Policies
 - Urinalysis Policies
 - Vidas Serology Policies

No Changes

- 1:1390 STAT Assist
- 1:4250 Administration of Blood and Blood Products
- 1:4255 Blood Product and Special Considerations for a Transfusion
- 6:0650 Declaration of Incomplete Medical Record
- 6:0660 Daily Charge Audits
- 6:0700 Registration and Referrals
- 6:0820 Charge Description Master and Charge Forms
- 6:4100 Administrative Authentication of Transcribed Reports
- 7:0870 Quality Assessment and Performance Improvement Plan
- ANC-4517 Phlebotomy Therapeutic Drugs, Optimal Collection and Resulting Policy
- ED-1405 Stroke Assessment and Initial Nursing Management Protocol
- IR-1516 Care of the Patient with Ultrasound Guided Thrombolysis
- OPST-6005 Patient Agreement – Outpatient Description
- POC-3901 1-STAT Analyzer Calibration, Quality Control & Calibration Verification

Revised Policies

- 1:4460 Brain Death Determination
- 1:9306 Performance Improvement and Patient Safety (PIPS) Plan
- 1:9319 Alcohol Screening and Brief Intervention for Trauma Patients
- 6:4200 Computerized Physician Order Entry (CPOE) Governance Policy
- DIA-1003 Diabetes Education Center Identification of Target Population and Access to Population Services
- DIA-1005 Diabetes Education Center Program Service
- DIA-1007 Diabetes Education Center Measurement Processes for Patient-Defined Behavior-Change Goals and Continuous Quality Improvement
- ED-1395 Stroke Screening in the ED (Stroke Alert)
- IC-300 Isolation Precautions
- IC-370 Prevention of Healthcare-Associated Pneumonia
- IMC-5000 Standard of Care for Medical Surgical and Intermediate Care Nursing
- IR-1503 Diagnostic Angiography-Aortogram & Runoff
- IR-1510 Housekeeping for Interventional Radiology
- IR-1514 On-Call Policy
- IR-1515 Lead Apron and Shielding
- IR-1522 Roles & Responsibilities – Opening & Closing for IR

Retire

- 1:8000 Discontinuation Criteria for Isolation of MDOR's
- DIA-1001 Diabetes Education Center Mission Statement and Goals
- DIA-1002 Diabetes Education Center Advisory Board Structure and Process

COVID Guidelines

- COVID-0002 COVID-19 Visitation Guideline (*revised 09/20/2022*)
- COVID-0034 SARS-COV-2 Patient Testing Prioritization Guideline
- COVID-0017 Eye-Protection Guideline **RETIRE**

Order Sets

- Chest Tube Management Order Set
- MED Electrolyte Replacement Hypokalemia
- SUR Endovascular Post Procedure Femoral Endovascular Intervention

Additions for Joint Conference

No Changes

- ADMIT-0053 Meal Breaks and Rest Breaks

Revised

- 4:4213 Code Yellow – Hazardous Material Spill
- 4:5100 Fire Response Procedure – Code Red
- AMDIT-0021 Cash Balancing
- ADMIT-0052 Vacation Requests & Schedule Changes

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8g of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

8b. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Interlace Health LLC, Page 18-19 (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Interlace Health LLC dba Interlace Health for Software License & Maintenance services at NMC for an amount not to exceed \$420,515 with an agreement term November 1, 2022 through October 31, 2027.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.
- c. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$42,051) of the original cost of the agreement

8c. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Raimi and Associates, Inc., Page 20-21 (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Raimi and Associates, Inc. for strategic planning services at NMC for an amount not to exceed \$150,000 with an agreement term November 1, 2022 through October 31, 2024.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$15,000) of the original cost of the agreement.

8d. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Pureserve Building Services, Inc., Page 22-23 (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14660) with Pureserve Building Services, Inc. for professional building maintenance services, adding a scope of services for the Natividad Medical Group Prunedale, with a \$60,000 increase for a revised total Agreement amount of \$393,116, with no change to the agreement term of May 1, 2019 through April 30, 2024.

8e. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Creekbridge Village Apartments, Page 24-25 (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a residential lease agreement with 1496 Constitution LLC dba

Creekbridge Village Apartments for housing of trauma physician's services at NMC for an amount not to exceed \$25,000 with an agreement term November 1, 2022 through October 31, 2023.

- b. Authorize the Auditor-Controller to make lease payments in accordance with the terms of the residential lease agreement.
- c. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute three future renewals to the residential lease agreement for three (3) additional twelve (12) month terms under the same general terms and conditions provided there is not a significant increase to the amount of the monthly lease payments, and to make minor revisions to the lease agreements if deemed by the Deputy Purchasing Agent for NMC to be in the best interest of the County to do so, subject to review and approval of County Counsel and County-Auditor-Controller.
- d. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

8f. *** Approve for Submission to the Monterey County Board of Supervisors the Following Adopt a Resolution for Pharmacist I and Clinical Pharmacy Coordinator classifications, Page 26-27 (CONSENT)**

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary ranges of the Pharmacist I and Clinical Pharmacy Coordinator classifications as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

8g. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Jane Finney, Page 28-29 (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-15035) with Jane Finney, CLS, MBA, CPHQ, CPPS for on-site and off-site professional consulting services regarding the Quality Incentive Pool (QIP) program, extending the agreement an additional one (1) year period (November 9, 2022 through November 8, 2023) for a revised full agreement term of November 9, 2020 through November 8, 2023 with no changes to the scope of work or to the total Agreement amount of \$175,000.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$15,000) of the original cost of the agreement.

9. **Accept Oral Report from Natividad Chief Financial Officer – Daniel Leon, CFO**
August 2022 YTD Financial Reports Page 30-42

10. **Receive Oral Report from Natividad Chief Executive Officer - Dr. Charles Harris, CEO**
a. Oral report from Natividad Board of Trustees Executive Committee on Committee's acceptance and approval of a Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals

11. **Receive Oral Report from Natividad Chief Nursing Officer - Nancy Buscher, CNO**
12. **Receive oral Report from Natividad Chief of Staff – Dr. Marc Tunzi, COS**
13. **Closed Session Public Comment**
The public may comment on Closed Session items prior to the Board's recess to Closed Session.
14. **Recess to Closed Session under Government Code Section 54950**
 - a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive Medical Quality Assurance Reports
15. **Reconvene on Public Agenda Items**
16. **Accept and approve September 2022 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals. Page 43-45**

Adjournment

**Next Board of Trustees Meeting
Thursday, November 10, 2022
9:00 AM
VIDEO CONFERENCE/TELEPHONIC MEETING**



NMC Board of Trustees Regular Meeting

Friday, September 9, 2022

9:00 AM

***** VIDEO CONFERENCE / TELEPHONIC MEETING *****

MINUTES

IMPORTANT NOTICE Regarding COVID 19

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- +1 346 248 7799 US (Houston)
- +1 602 753 0140 US (Phoenix)
- +1 720 928 9299 US (Denver)

Enter the Meeting ID number: **959 7127 9338** when prompted.

You will then enter the Password: **668499** when prompted.

Or, to attend the Natividad Board of Trustees meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/95971279338?pwd=ZzFqbU9xZ08wQTBXVU9XMjFrZy91dz09>

You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.

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 - c. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)
 - d. While the matter is being heard, a member of the public may submit a comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at Natividadpubliccomments@natividad.com. To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. If the comment is received prior to close of public comment on an agenda item, every effort will be made to read the comment into the record, but some comments may not be read out loud due to time limitations or length of the comment (if the comment exceeds 250 words). Comments received prior to the close of the public comment period on an agenda item will be made part of the record for that item.
3. Members of the public who wish to make a general public comment for items not on the day's agenda may submit their comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at Natividadpubliccomments@natividad.com. The Committee date and "general comment" should be indicated in the subject line. The comment will be placed in the record for the meeting, and every effort will be made to read the comment into the record at the appropriate time on the agenda.
4. Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to Natividadpubliccomments@natividad.com. The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.
5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

Board of Trustees: In person: Dr. Charles Harris, Libby Downey
 Via Zoom: Marcia Atkinson, Charles McKee, Supervisor Chris Lopez, Simon Salinas, and Mitch Winick

Absent: Dr. Marc Tunzi, Fernando Elizondo, Manuel Osorio, Bettye Saxon

NMC Staff/County: Jan Holmes, Daniel Leon, Andrea Rosenberg, Ari Entin, Dr. Craig Walls, Janine Bouyea, Jeanne-Ann Balza, Hillary Fish, Tammy Perez, Noemi Ferguson

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

1. **Call to Order**

2. **Roll Call**

Present

*Marcia Atkinson
Libby Downey
Dr. Charles Harris
Supervisor Chris Lopez
Charles McKee
Simon Salinas
Mitch Winick*

Absent

*Fernando Elizondo
Dr. Marc Tunzi
Manuel Osorio
Bettye Saxon*

3. **Pledge of Allegiance**

4. **Additions and Corrections by Clerk** – Board Clerk

- *Remove Item# 15 Oral Report from Chief Nursing Officer as Nancy Buscher.*
The Clerk of the Board of Trustees will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.

5. **Minutes**

- Approve the Minutes of August 12, 2022 Board of Trustees Annual Meeting

MOTION: *Motion to approve the minutes of August 12, 2022 Board of Trustees Meeting, by Charles McKee, seconded by Simon Salinas, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

*Marcia Atkinson: AYE
Libby Downey: AYE
Dr. Charles Harris: AYE
Supervisor Chris Lopez: AYE
Charles McKee: AYE
Simon Salinas: AYE
Mitch Winick: AYE*

*Absent Dr. Marc Tunzi
Fernando Elizondo
Manuel Osorio
Bettye Saxon*

6. **Board Comments**

- *Marcia Atkinson announced the Concours money raised and the winner*
- *Dr. Chad Harris announced new Board of Trustees member, Bettye Saxon.*

7. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

8. **Consent Calendar**

Approve the following policies, procedures, rules, and regulations:

8a. Policies/Procedures/Forms/Manuals (listed and available upon request)

- SP-0050 Insertion of Peripherally Inserted Central Catheter, Standardized Procedure

New Policies

- PERI-6610 Guideline for HIV-Exposed Newborns

No Changes

- 1:1000 Patient Rights and Responsibilities
- 1:1250 Discharge of Minors
- EVS-2004 Hazardous Materials and Waste – Directors Responsibilities
- EVS-2010 Safety

Revised Policies

- 1:2452 Mandated Reporting Policy for Victims of All Ages with Suspected Abuse/Neglect/Human Trafficking or Intimate Partner Abuse
- IMC-5005 Oxygen Administration and Chronic (Prolonged) Mechanical Ventilation

Retire

- 1:9355 Autotransfusion of Blood from Chest Drainage System

COVID Guidelines

- COVID-19 Visitation Guideline (Rev. 7.6.22)
- COVID-19 Visitation Guideline (Rev. 7.18.22)

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8i of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

8b. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with DeliverHealth Solutions, LLC., (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with DeliverHealth Solutions, LLC for Electronic Transcription services for an amount not to exceed \$135,000 with an agreement term retroactive to February 1, 2021 through January 31, 2024.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$8,500) of the original cost of the agreement per each amendment.
- c. Approve the NMC Chief Executive Officer's recommendation to accept non-standard

indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

8c. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with ODP Business Solutions, LLC., (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with ODP Business Solutions, LLC, a Delaware Limited Liability Company for beverage service program at NMC for an amount not to exceed \$80,000 with an agreement term October 1, 2022 through September 30, 2024.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.

8d. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with PARA Healthcare Analytics, LLC, (CONSENT)**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 4 to the agreement (A-13580) with PARA Healthcare Analytics, LLC for revenue integrity program services, extending the agreement an additional one (1) year period (retroactively from July 1, 2022 through June 30, 2023) for a revised full agreement term of July 1, 2016 through June 30, 2023, and adding \$80,000 for a revised total agreement amount not to exceed \$454,500.

8e. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Sophie Fletcher MD, (CONSENT)**

- a. Authorize the Chief Executive Officer (CEO) for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Sophie Fletcher MD to provide urology services at Natividad for an amount not to exceed \$300,000 for the period October 1, 2022 to September 30, 2023; and
- b. Authorize the CEO or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$30,000) of the original contract amount.

8f. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with University of California San Francisco, School of Medicine, Department of Pediatrics (UCSF), (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Fourth Amendment to the Professional Services Agreement with The Regents of the University of California, on behalf of the University of California San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide child abuse specialist services, extending the term by twelve months (October 1, 2022 to September 30, 2023) for a revised full agreement term of August 1, 2018 to September 30, 2023, and adding \$60,000, for a revised total not to exceed amount of \$210,345 in the aggregate; and
- b. Authorize the CEO for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$4,628) of the original contract amount and do not significantly change the scope of work.

- 8g. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Master Facilities Plan RFQ# 9600-85, (CONSENT)**
- Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Kasavan Architects, Inc. pursuant to the Request for Qualifications (RFQ) #9600-85 at NMC for an amount not to exceed \$419,975 with an agreement term October 1, 2022 through September 30, 2024.
 - Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement awarded for Master Facilities Plan per #RFQ 9600-85 which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$41,997) of the original cost of the agreement.
- 8h. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with ACS NSQIP, (CONSENT)**
- Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a Hospital Participation Agreement (“Agreement”) with American College of Surgeons (ACS) for participation in the National Surgical Quality Improvement Program (“ACS NSQIP”), for the term of October 1, 2022 through September 30, 2023, and for a total agreement amount of \$14,000;
 - Approve the NMC Interim Chief Executive Officer’s recommendation to accept non-standard indemnification, insurance, no warranty, limitations on liability, and governing laws within the agreement.
- 8i. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with HuffMaster, (CONSENT)**
- Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement with Huffmaster Crisis Response, Inc. for nurse and allied professional staffing services in the event of an emergent staffing crisis at NMC, to add \$5,000,000 for a revised total agreement amount not to exceed \$5,901,988, until the conclusion of the staffing need.

MOTION: Motion to approve Policies/Procedures/Forms/Manuals and contract items 8a-8i moved by Simon Salinas, seconded by Supervisor Chris Lopez, and approved by the following vote

Roll call vote taken pursuant to Government Code 54953:

***Marcia Atkinson: AYE
Libby Downey: AYE
Dr. Charles Harris: AYE
Supervisor Chris Lopez: AYE
Charles McKee: AYE
Simon Salinas: AYE
Mitch Winick: AYE***

***Absent Dr. Marc Tunzi
Fernando Elizondo
Manuel Osorio
Bettye Saxon***

9. **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement to Brainlab, Inc. which is in the final stages of negotiation (Wally Sayles)**
- Ratify execution by the Chief Executive Officer for Natividad Medical Center (NMC) a short-term rental agreement with Brainlab, Inc. for a software-based guided neurosurgery system, for a total amount not to exceed \$100,000.
 - Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a lease agreement with Brainlab Financial Services and with Brainlab, Inc. for a twelve-month lease of a software-based guided neurosurgery system for an amount not to exceed \$330,762, with an agreement term effective when signed.
 - Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, and limitations on liability provisions within both agreements.

MOTION: *Motion to accept item number 9, moved by Simon Salinas, seconded by Charles McKee, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

*Marcia Atkinson: AYE
Libby Downey: AYE
Dr. Charles Harris: AYE
Supervisor Chris Lopez: AYE
Charles McKee: AYE
Simon Salinas: AYE
Mitch Winick: AYE*

*Absent Dr. Marc Tunzi
Fernando Elizondo
Manuel Osorio
Bettye Saxon*

10. **AB 361 Findings for Continued Remote Meetings - Office of the County Counsel**
- Consider finding, pursuant to AB 361, that the COVID-19 pandemic state of emergency declared by Governor Newsom is still in effect; the Natividad Medical Center ("Natividad") Board of Trustees has reconsidered the circumstances of the state of emergency; and the Monterey County Health Officer continues to recommend social distancing measures for meetings of the legislative bodies.
 - Provide direction to staff.

MOTION: *Motion to accept the report on the status of AB 361 and the requirements for continued remote meetings, moved by Supervisor Chris Lopez, seconded by Marcia Atkinson, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

*Marcia Atkinson: AYE
Libby Downey: AYE
Dr. Chad Harris: AYE
Supervisor Chris Lopez: AYE
Charles McKee: AYE
Simon Salinas: AYE
Mitch Winick: AYE*

*Absent Dr. Marc Tunzi
Fernando Elizondo
Manuel Osorio
Bettye Saxon*

11. **Accept Oral Report from Natividad Chief Financial Officer – Daniel Leon, CFO**
July 2022 YTD Financial Reports

*MOTION: Motion to accept the July 2022 Financial Reports, moved by Simon Salinas,
seconded by Supervisor Chris Lopez, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

*Marcia Atkinson: AYE
Libby Downey: AYE
Dr. Charles Harris: AYE
Supervisor Chris Lopez: AYE
Charles McKee: AYE
Simon Salinas: AYE
Mitch Winick: AYE*

*Absent Dr. Marc Tunzi
Fernando Elizondo
Manuel Osorio
Bettye Saxon*

12. **Receive Oral Report from Natividad Governance and Nominating Committee –**
Dr. Charles Harris, CEO

- a. Receive an oral report from Governance and Nominating Committee regarding board member expressions of interest in the position of Board of Trustees Vice-Chair for the remainder of the Board of Trustees year August 2022 through August 2023.

13. **Nominate and Elect a Board Member to Fill the Officer Position of Vice Chair of the Natividad Board of Trustees for the remainder of the Board of Trustees Year August 2022 through August 2023**

- a. Nominate and elect a board member to fill the officer position of Vice Chair of the Natividad Board of Trustees for the remainder of the Board of Trustees Year August 2022 through August 2023.

The Natividad Board of Trustees bylaws permit the members of the full Board of Trustees to consider the recommendations of the Governance and Nominating Committee, but, as the Committee is advisory to the Board of Trustees, the Trustees may decline to follow the Committee's recommendations and nominate any board member they choose, including themselves, for the position of Vice Chair.

For each office, a board member may make a motion for election of a board member for that office. Motion will require a second. If there is more than one nominee, motion will be made

and seconded for first candidate, followed by a motion to amend and seconded for an additional candidate. Motion to amend will be voted on first.

a. Manuel Osorio, as Board of Trustees Vice Chair

MOTION: *Motion to elect Manuel Osorio as Board of Trustees Vice Chair, moved by Libby Downey, seconded by Simon Salinas, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

*Marcia Atkinson: AYE
Libby Downey: AYE
Dr. Charles Harris: AYE
Supervisor Chris Lopez: AYE
Charles McKee: AYE
Simon Salinas: AYE
Mitch Winick: AYE*

*Absent: Dr. Marc Tunzi
Fernando Elizondo
Manuel Osorio
Bettye Saxon*

14. Receive Oral Report from Natividad Chief Executive Officer - Dr. Charles Harris, CEO

~~15. Receive Oral Report from Natividad Chief Nursing Officer - Nancy Buscher, CNO~~

16. Closed Session Public Comment
The public may comment on Closed Session items prior to the Board's recess to Closed Session.

17. Recess to Closed Session under Government Code Section 54950

- a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive Medical Quality Assurance Reports
- b. Pursuant to Health & Safety Code section 1462, and in accordance with Government Code Section 54954.5, the Board will receive a report and confer involving hospital trade secret. Discussion will concern a proposed new service, program, or facility. Estimated date of public disclosure: February 28, 2023.

18. Reconvene on Public Agenda Items

19. Accept and approve August 2022 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals.

MOTION: Motion to accept the report on August 2022 Credentials Report, moved by Simon Salinas, seconded by Supervisor Chris Lopez, and approved by the following vote

Roll call vote taken pursuant to Government Code 54953:

*Marcia Atkinson: AYE
Libby Downey: AYE
Dr. Charles Harris: AYE
Supervisor Chris Lopez: AYE
Charles McKee: AYE
Simon Salinas: AYE
Mitch Winick: AYE*

*Absent Dr. Marc Tunzi
Fernando Elizondo
Manuel Osorio
Bettye Saxon*

Adjournment: With no other business before the Board, the meeting was adjourned at 10:15 am

Recorded by Noemi Ferguson

Libby Downey, Vice Chair

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Interlace Health LLC dba Interlace Health Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Interlace Health LLC dba Interlace Health for Software License & Maintenance services at NMC for an amount not to exceed \$420,515 with an agreement term November 1, 2022 through October 31, 2027.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.
- c. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$42,051) of the original cost of the agreement

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Interlace Health LLC dba Interlace Health for Software License & Maintenance services at NMC for an amount not to exceed \$420,515 with an agreement term November 1, 2022 through October 31, 2027.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.
- c. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$42,051) of the original cost of the agreement

SUMMARY/DISCUSSION:

Interlace's electronic forms platform will support Natividad in streamlining and optimizing our data collection, forms processing, and workflows with their Forms on Demand, eConsent, Downtime and Health Go solutions. These solutions offer a seamless integration with our MEDITECH system.

Forms on Demand will improve overall staff workflows, patient interaction, and data exchange. The information captured on the form will be securely stored in the patient's EHR, and that information will appear automatically on all relevant forms. Forms will be digitized to simplify the process for patients and staff thus contributing to an overall savings of time and money, freeing up staff, and ultimately improving the patient experience.

eConsent will allow staff to gather patient signatures on a tablet or signature pad. These signatures can be gathered at time of registration or at the bedside. This will allow for a more fluid experience and improved workflow. These consents cannot be lost, misfiled, or located in another department at time of service. They will be available in the patient's EHR for easy reference.

These solutions also include Interlace Health Go (mobile device barcode scanning) which is an application where patients and or users can scan patient/account barcodes to launch forms for electronic signature capture on a mobile device.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on October 14, 2022.

FINANCING:

The cost for this agreement is \$420,515 of which \$102,171 is included in the Fiscal Year 2022-23 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement encompasses solutions that will simplify the registration process by ultimately improving efficiencies and accuracy with regards to patient information, access to information, and an overall improvement in the workflow processes.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Raquel Mojica, IT Business Operations Manager, 783-2812
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:
Interlace Health LLC dba Interlace Health Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Raimi and Associates, Inc. Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Raimi and Associates, Inc. for strategic planning services at NMC for an amount not to exceed \$150,000 with an agreement term November 1, 2022 through October 31, 2024.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$15,000) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Raimi and Associates, Inc. for strategic planning services at NMC for an amount not to exceed \$150,000 with an agreement term November 1, 2022 through October 31, 2024.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$15,000) of the original cost of the agreement.

SUMMARY/DISCUSSION:

Natividad desires to partner with Raimi and Associates to develop its three-year strategic plan. The Monterey County Health Department recommended Raimi and Associates as they had used them in the past for some of their strategic planning efforts. Natividad has worked on a draft strategic plan prior to the pandemic and feels the timing is now appropriate to bring the key stakeholders, including the Monterey County Health Department, together to develop a refreshed strategic plan. Raimi and Associates will spearhead the process, making sure their process is transparent, inclusive, and accessible for a wide range of stakeholders. They will conduct meetings both in person and virtually using a variety of facilitation techniques, including small and large group discussions, and other approaches that consider literacy, culture, and diverse learning and communication styles. The strategic planning process consists of ten meetings with an anticipated draft in late spring of 2023.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on October 14, 2022.

FINANCING:

The cost for this agreement is \$150,000 of which \$75,000 is included in the Fiscal Year 2022-23 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The strategic plan will serve as a well thought roadmap for the hospital identifying many growth and service line expansion opportunities. Implementation of strategies in the strategic plan may result in improved access to much needed services for the residents of Monterey County.

- ☐ Economic Development
- ☒ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Andrea Rosenberg, Assistant Administrator, 783-2562
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:
Raimi and Associates, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Pureserve Building Services, Inc. Amendment No. 3

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14660) with Pureserve Building Services, Inc. for professional building maintenance services, adding a scope of services for the Natividad Medical Group Prunedale, with a \$60,000 increase for a revised total Agreement amount of \$393,116, with no change to the agreement term of May 1, 2019 through April 30, 2024.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14660) with Pureserve Building Services, Inc. for professional building maintenance services, adding a scope of services for the Natividad Medical Group Prunedale, with a \$60,000 increase for a revised total Agreement amount of \$393,116, with no change to the agreement term of May 1, 2019 through April 30, 2024.

SUMMARY/DISCUSSION:

Pureserve Building Services Inc. provides daily (Monday through Friday) janitorial/ cleaning services to Natividad's Medical Office Building (common areas including public waiting areas and suites 201 and 202) and offsite apartments. Their duties include the following:

- Cleaning floors (sweeping, vacuuming, mopping)
- Polishing water fountains and fixtures
- Emptying garbage
- Cleaning furniture in waiting areas
- Dusting
- Cleaning and sanitizing restrooms

In addition to providing cleaning services, Pureserve Building Services, Inc. also provides restroom supplies, such as, toilet paper, paper towels, seat covers, and hand soap.

Natividad has had an agreement with Pureserve Building Services, Inc. since May 2019.

This amendment adds an additional scope of services that includes services for the new medical clinic recently purchased by Natividad.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on October 14, 2022.

FINANCING:

The cost for this amendment No. 3 is \$60,000, of which \$30,000 is included in the Fiscal Year 2022-2023 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered under this agreement for janitorial staffing, general cleaning, and sanitation of corridors enhance operations at the hospital, which ensures a sanitary environment and improves the patient experience.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Marcel Smith, Director of Environmental Services, 783-2654
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Pureserve Building Service Amendment 3
Pureserve Building Services Renewal and Amendment 2
Pureserve Building Services Amendment 1
Pureserve Building Services Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Creekbridge Village Apartments Residential Lease Agreement for Trauma Physician Housing Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a residential lease agreement with 1496 Constitution LLC dba Creekbridge Village Apartments for housing of trauma physician's services at NMC for an amount not to exceed \$25,000 with an agreement term November 1, 2022 through October 31, 2023.
- b. Authorize the Auditor-Controller to make lease payments in accordance with the terms of the residential lease agreement.
- c. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute three future renewals to the residential lease agreement for three (3) additional twelve (12) month terms under the same general terms and conditions provided there is not a significant increase to the amount of the monthly lease payments, and to make minor revisions to the lease agreements if deemed by the Deputy Purchasing Agent for NMC to be in the best interest of the County to do so, subject to review and approval of County Counsel and County-Auditor-Controller.
- d. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a residential lease agreement with 1496 Constitution LLC dba Creekbridge Village Apartments for housing of trauma physician's services at NMC for an amount not to exceed \$25,000 with an agreement term November 1, 2022 through October 31, 2023.
- b. Authorize the Auditor-Controller to make lease payments in accordance with the terms of the residential lease agreement.
- c. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute three future renewals to the residential lease agreement for three (3) additional twelve (12) month terms under the same general terms and conditions provided there is not a significant increase to the amount of the monthly lease payments, and to make minor revisions to the lease agreements if deemed by the Deputy Purchasing Agent for NMC to be in the best interest of the County to do so, subject to review and approval of County Counsel and County-Auditor-Controller.
- d. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

SUMMARY/DISCUSSION:

This request is for a renewed lease agreement for trauma physician housing in the Creekbridge apartments located at 1498 Constitution Blvd, in Salinas, California with current and continued occupancy in Unit 201. With NMC's designation as a Level II Trauma Center, it is important that trauma physicians remain within close proximity of the hospital; according to California State Title 22 and the American College of Surgeons (ACS) the trauma surgeon needs to be available in the trauma resuscitation room within 15 minutes of patient arrival. The apartment at Creekbridge allows the trauma surgeon to respond promptly to the hospital to care for those critically injured patients.

It is the policy of Creekbridge Village Apartments to sign last.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this residential lease agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The residential lease agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on October 14, 2022.

FINANCING:

The cost for this residential lease agreement is \$25,000 of which \$16,700 is included in the Fiscal Year 2022-23 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This request ensures that trauma physicians remain within close proximity to NMC as required by State and by ACS.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Julie Ramirez, Trauma Program Manager, 772-7350
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:
Creekbridge Village Residential Lease Agreement for Trauma Physician Housing

Attachments on file with the Clerk of the Board

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary ranges of the Pharmacist I and Clinical Pharmacy Coordinator classifications as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary ranges of the Pharmacist I and Clinical Pharmacy Coordinator classifications as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Pharmacist I and Clinical Pharmacy Coordinator classifications was requested by Natividad administrative staff. The reasons cited for the request were to check for salary alignment with the hospital comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The base wage analysis of the County's hospital comparable agencies found that Pharmacist I was matched to five (5) of the six (6) hospital comparable agencies and is approximately 5.76% below the salary mean of the comparable agency's classifications.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, it is recommended the Board of Supervisors approve the proposed action to adjust the salary range of the Pharmacist I classification by approximately 5.76% at top step. Furthermore, it is recommended for the Board to adjust the Clinical Pharmacy Coordinator salary by approximately 5.76% in order to maintain the existing salary spread in the classification series.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department and SEIU Local 521 have reviewed and concur with the recommendations.

FINANCING:

There is a salary increase of approximately \$135,495 as a result of these actions for Natividad Medical Center (Unit 9600) FY 2022-23 Adopted Budget. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

- ☐ Economic Development
- ☒ Administration
- ☐ Health & Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701
Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:
Attachment A
Resolution

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Jane Finney Amendment No. 2

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-15035) with Jane Finney, CLS, MBA, CPHQ, CPPS for on-site and off-site professional consulting services regarding the Quality Incentive Pool (QIP) program, extending the agreement an additional one (1) year period (November 9, 2022 through November 8, 2023) for a revised full agreement term of November 9, 2020 through November 8, 2023 with no changes to the scope of work or to the total Agreement amount of \$175,000.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$15,000) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-15035) with Jane Finney, CLS, MBA, CPHQ, CPPS for on-site and off-site professional consulting services regarding the Quality Incentive Pool (QIP) program, extending the agreement an additional one (1) year period (November 9, 2022 through November 8, 2023) for a revised full agreement term of November 9, 2020 through November 8, 2023 with no changes to the scope of work or to the total Agreement amount of \$175,000.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$15,000) of the original cost of the agreement.

SUMMARY/DISCUSSION:

The Quality Incentive Pool (QIP) is a managed care directed payment program for California's public health care systems. QIP started in 2017 as a result of new requirements in the federal Centers for Medicare and Medicaid Services' (CMS) Medicaid and CHIP (Children's Health Insurance Program) Managed Care Final Rule. QIP converts funding from previously existing supplemental payments into a value-based structure. QIP payments are tied to achievement of performance on measures that assess the quality of care provided to Medi-Cal managed care enrollees. For three years, QIP existed in parallel with Public Hospital Redesign and Incentives in Medi-Cal (PRIME), a pay-for-performance program that was part of California's five-year Section 1115 Medicaid waiver, known as Medi-Cal 2020. Measures across the two programs were designed to be complementary, but not duplicative.

With the expiration of PRIME in June 2020, California had the opportunity to redesign QIP to integrate successful components from PRIME and the first few years of QIP. CMS approved a transitional program from July to December 2020 and the new QIP began January 2021. The new QIP requires public health care systems to report annually on a total 40 measures.

The program focuses on measures for conditions that represent leading causes of death in California and align with the State's quality strategy and priorities that span the continuum of care provided by public hospitals and health care systems. The measures cover nine domains of care: Primary Care Access and Preventive Care, Behavioral Health Care, Care of Acute and Chronic Conditions, Care

Coordination, Experience of Care, Improving Health Equity, Maternal and Perinatal Health, Patient Safety and Overuse/Appropriateness of Care.

This amendment will allow Ms. Finney to continue to perform the services for work associated with the QIP program. Services include implementation of milestones, execution of required programs, and further timely submission of required reports to the California Department of Health Care Services and other agencies. This amendment will also allow Ms. Finney to continue to provide other performance improvement and project management consulting services as requested by the Chief Medical Officer focusing on the hospital's strategic priorities and new regulatory and accreditation requirements.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on October 14, 2022.

FINANCING:

There is no financial impact to the County's General Fund or Natividad's Adopted Budget FY22/23.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This amendment will allow for further assistance with the QIP program as NMC continues to transform and improve the quality of care, access, and efficiency for its Medi-Cal members.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Raquel Mojica, IT Business Operations Manager, 783-2812
Approved by: Charles R. Harris, Chief Executive Officer, 783-2551

Attachments:

Jane Finney Amendment No. 2
Jane Finney Renewal and Amendment No. 1
Jane Finney Agreement

Attachments on file with the Clerk of the Board

FINANCIAL STATEMENTS

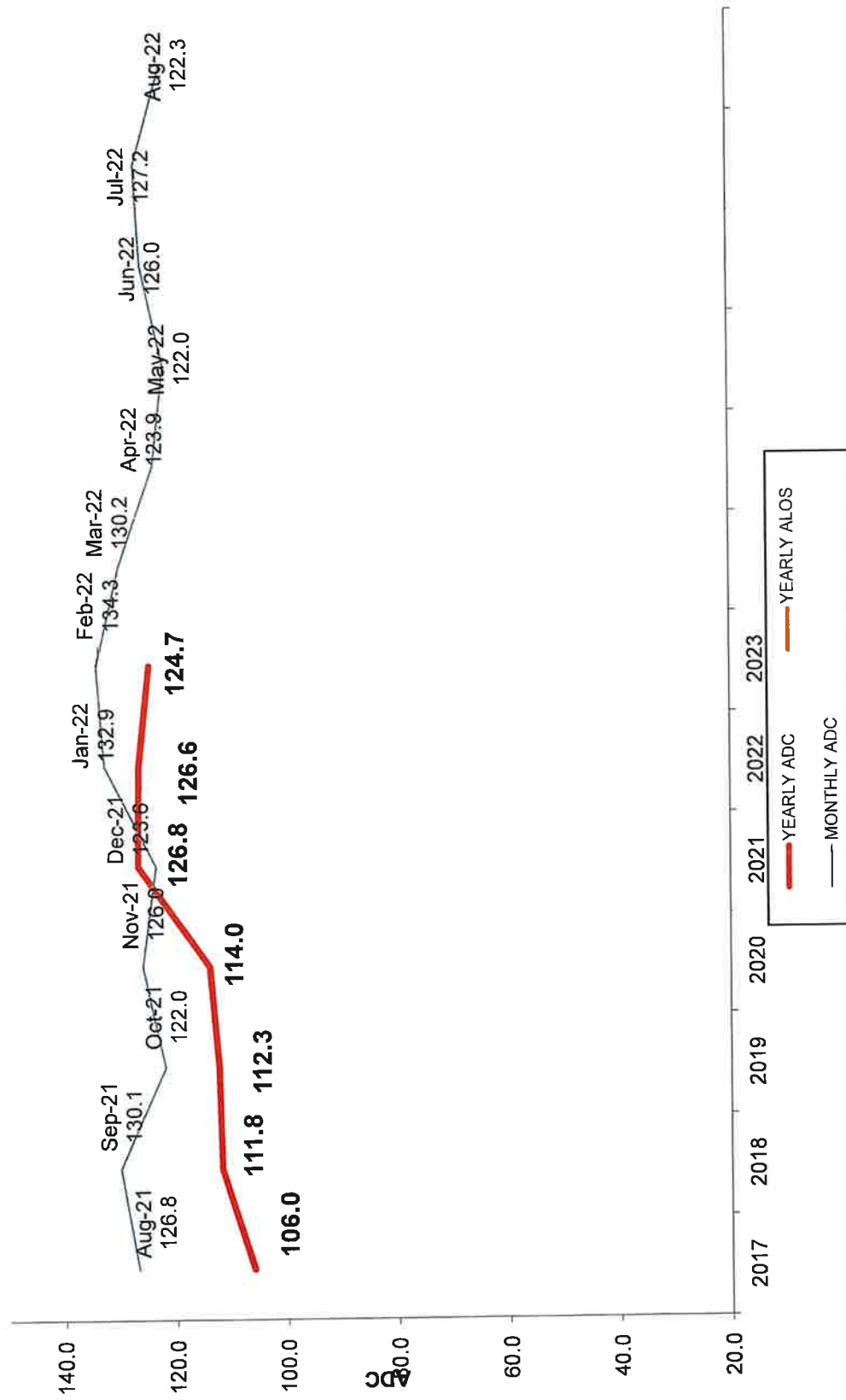
AUGUST 31, 2022

FINANCIAL STATEMENTS

AUGUST 31, 2022

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**NATIVIDAD
STATISTICAL REPORT
AUGUST 31, 2022**

Month-To-Date					Year-To-Date				
06-22	07-22	08-22	Budget		Budget	Current	Prior Yr	%	
PT DAYS BY SERVICE					STAFFED BEDS				
1	246	249	229	239	NICU	15	478	478	412 16.02%
	1,895	2,032	1,967	1,630	Med/Surg	57	3,260	3,999	3,524 13.48%
3	207	256	199	327	ICU	10	654	455	446 2.02%
4	75	80	85	85	Peds	12	170	165	111 48.65%
5	781	778	756	745	Acute Rehab	28	1,490	1,534	1,681 -8.74%
6	329	249	281	325	OB/Gyn	27	650	530	603 -12.11%
7	3,533	3,644	3,517	3,351	TOTAL ACUTE	149	6,702	7,161	6,777 5.67%
8	247	299	274	463	Psychiatric	19	926	573	923 -37.92%
9	3,780	3,943	3,791	3,814	TOTAL DAYS	168	7,628	7,734	7,700 0.44%
10	351	324	337	294	Nursery	18	588	661	588 12.41%
AVERAGE DAILY CENSUS									
11	91.7	92.5	89.1	84.1	Acute	121	84.1	90.8	82.2 10.46%
12	26.0	25.1	24.4	24.0	Acute Rehab	28	24.0	24.7	27.1 -8.86%
13	8.2	9.6	8.8	14.9	Psychiatric	19	14.9	9.2	14.9 -38.26%
14	126.0	127.2	122.3	123.0	TOTAL	168	123.0	124.7	124.2 0.40%
15	11.7	10.5	10.9	9.5	Nursery	18	9.5	10.7	9.5 12.63%
PERCENTAGE OF OCCUPANCY									
16	75.8%	76.4%	73.6%	69.5%	Acute		69.5%	75.0%	67.9% 10.5%
17	92.9%	89.6%	87.1%	85.7%	Acute Rehab		85.7%	88.2%	96.8% -8.9%
18	43.2%	50.5%	46.3%	78.4%	Psychiatric		78.4%	48.4%	78.4% -38.3%
19	75.0%	75.7%	72.8%	73.2%	TOTAL		73.2%	74.2%	75.7% -2.0%
20	65.0%	58.3%	60.6%	52.8%	Nursery		52.8%	59.4%	52.8% 12.6%
ADMISSIONS									
21	687	626	606	645	Acute		1,290	1,232	1,310 -5.95%
22	58	56	61	53	Acute Rehab		106	117	113 3.54%
23	34	55	41	44	Psychiatric		88	96	90 6.67%
24	779	737	708	742	TOTAL		1,484	1,445	1,513 -4.49%
25	212	188	211	178	Nursery		356	399	365 9.32%
26	229	208	223	190	Deliveries		380	431	374 15.24%
DISCHARGES									
27	686	609	641	627	Acute		1,254	1,250	1,256 -0.48%
28	60	53	65	55	Acute Rehab		110	118	114 3.51%
29	43	47	49	45	Psychiatric		90	96	92 4.35%
30	789	709	755	727	TOTAL		1,454	1,464	1,462 0.14%
31	190	180	188	163	Nursery		326	368	334 10.18%
AVERAGE LENGTH OF STAY									
32	4.9	5.4	5.4	5.1	Acute(Hospital wide no babies)		5.1	5.4	5.1 5.88%
33	13.5	13.9	12.4	14.1	Acute Rehab		14.1	13.1	14.9 -12.08%
34	2.5	2.1	2.3	2.6	OB/Gyn		2.6	2.2	2.5 -12.00%
35	7.3	5.4	6.7	10.5	Psychiatric		10.5	6.0	10.3 -41.75%
36	1.7	1.7	1.6	1.7	Nursery		1.7	1.7	1.6 6.25%
OUTPATIENT VISITS									
37	4,765	4,759	5,090	4,542	Emergency Room		9,084	9,849	9,264 6.31%
38	566	528	537	548	ER Admits		1,096	1,065	1,111 -4.14%
39	72.7%	71.6%	75.8%	73.9%	ER Admits as a % of Admissions		73.9%	73.7%	73.4% 0.37%
40	5,991	5,274	6,338	6,008	Clinic Visits		12,016	11,612	11,933 -2.69%
ANCILLARY PROCEDURES BILLED									
41	55,218	55,122	54,928	54,666	Lab Tests		109,332	110,050	108,656 1.28%
42	4,071	4,095	3,993	3,848	Radiology Procedures		7,696	8,088	7,635 5.93%
43	205	226	227	204	MRI Procedures		408	453	401 12.97%
44	132	130	134	115	Nuclear Med Procedures		230	264	233 13.30%
45	1,323	1,208	1,300	1,299	Ultrasound Procedures		2,598	2,508	2,445 2.58%
46	1,965	2,037	2,069	1,915	CT Scans		3,830	4,106	3,867 6.18%
47	400	362	341	372	Surgeries		744	703	780 -9.87%
48	7.37	7.42	7.48	7.59	FTE'S PER AOB		7.59	7.45	7.23 3.04%
49	1,347.0	1,348.3	1,363.9	1,317.2	TOTAL PAID FTE'S		1,317.2	1,356.5	1,284.0 5.65%
50	5,487	5,636	5,655	5,384	ADJUSTED PATIENT DAYS		10,767	11,290	11,012 2.53%

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2023

REVENUE

Patient Revenue:
 Inpatient
 Pro Fees
 Outpatient
 Total Patient Revenue
 Deductions from revenue
 Contractual Deductions
 Bad Debt
 Unable to Pay
 Total Contractual Discounts
 Net Patient Revenue
 As a percent of Gross Revenue

Total Government Funding

Other Operating Revenue:
 Rent Income
 Interest Income
 NMF Contribution
 Other Income
 Total Other Operating Revenue

TOTAL REVENUE

EXPENSE

Salaries, Wages & Benefits
 Registry
 Phys/Residents SWB & Contract Fees
 Purchased Services
 Supplies
 Insurance
 Utilities and Telephone
 Interest Expense
 Depreciation & Amortization
 Other Operating Expense
TOTAL EXPENSE

NET INCOME(LOSS)

Normalization for Extraordinary Items

State One Time Grant
 Provider Relief Fund
 American Rescue Plan (ARPA) Rural Fund
 Families First C-19 Response
 Total Extraordinary Items

NET INCOME BEFORE Extraordinary Items

CAPITAL CONTRIBUTIONS

County Contribution

CHANGE IN NET ASSETS

	JUL-22	AUG-22	SEP-22	OCT-22	NOV-22	DEC-22	JAN-23	FEB-23	MAR-23	APR-23	MAY-23	JUN-23	YTD
\$	81,718,145	\$ 77,902,279	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 159,620,424
	3,541,487	3,465,761	-	-	-	-	-	-	-	-	-	-	7,007,248
	36,616,405	40,006,885	-	-	-	-	-	-	-	-	-	-	76,623,270
	121,876,037	121,374,905	-	-	-	-	-	-	-	-	-	-	243,250,942
	92,624,795	91,863,613	-	-	-	-	-	-	-	-	-	-	184,688,407
	4,135,680	3,582,657	-	-	-	-	-	-	-	-	-	-	7,718,337
	74,058	101,418	-	-	-	-	-	-	-	-	-	-	175,476
	97,034,533	95,547,688	-	-	-	-	-	-	-	-	-	-	192,582,220
	24,841,505	25,827,218	-	-	-	-	-	-	-	-	-	-	50,668,722
	20.38%	21.28%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	20.83%
	22,040,564	6,142,406	-	-	-	-	-	-	-	-	-	-	28,182,970
	121,586	125,489	-	-	-	-	-	-	-	-	-	-	247,075
	81,000	81,000	-	-	-	-	-	-	-	-	-	-	162,000
	60,000	60,000	-	-	-	-	-	-	-	-	-	-	120,000
	422,577	369,599	-	-	-	-	-	-	-	-	-	-	792,146
	685,163	636,058	-	-	-	-	-	-	-	-	-	-	1,321,221
	47,567,232	32,605,682	-	-	-	-	-	-	-	-	-	-	80,172,913
	17,705,905	17,386,839	-	-	-	-	-	-	-	-	-	-	35,094,744
	1,249,749	1,820,554	-	-	-	-	-	-	-	-	-	-	3,070,303
	4,409,789	4,682,933	-	-	-	-	-	-	-	-	-	-	9,092,732
	2,964,755	2,910,170	-	-	-	-	-	-	-	-	-	-	5,874,925
	2,780,482	3,185,791	-	-	-	-	-	-	-	-	-	-	5,976,283
	369,180	369,179	-	-	-	-	-	-	-	-	-	-	738,359
	435,501	443,051	-	-	-	-	-	-	-	-	-	-	878,552
	53,821	53,821	-	-	-	-	-	-	-	-	-	-	107,642
	1,043,263	1,042,677	-	-	-	-	-	-	-	-	-	-	2,085,940
	527,095	448,909	-	-	-	-	-	-	-	-	-	-	976,004
	31,539,560	32,355,924	-	-	-	-	-	-	-	-	-	-	63,895,484
	16,027,672	249,758	-	-	-	-	-	-	-	-	-	-	16,277,429
	(15,897,563)	-	-	-	-	-	-	-	-	-	-	-	(15,897,563)
	(15,897,563)	-	-	-	-	-	-	-	-	-	-	-	(15,897,563)
	130,109	249,758	-	-	-	-	-	-	-	-	-	-	379,866
\$	16,027,672	\$ 249,758	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 16,277,429

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS
AS OF AUGUST 31, 2022

CURRENT MONTH					YEAR -TO -DATE				
	Actual	Budget	Variance fav. (unfav) \$ VAR.	% VAR	Actual	Budget	Variance fav. (unfav) \$ VAR.	% VAR	Prior Yr
R E V E N U E									
Patient Revenue:									
1	\$ 77,902,279	\$ 76,195,441	\$ 1,706,838	2.2	\$ 159,620,424	\$ 152,390,882	\$ 7,229,542	4.7	\$ 153,649,310
2	3,465,761	4,236,538	(770,777)	(18.2)	7,007,248	8,473,076	(1,465,828)	(17.3)	6,079,739
3	40,006,865	33,097,507	6,909,358	20.9	76,623,270	66,195,014	10,428,256	15.8	68,708,196
4	121,374,905	113,529,486	7,845,419	6.9	243,250,942	227,058,972	16,191,970	7.1	228,437,245
Deductions from Revenue									
5	91,863,613	84,905,797	(6,957,816)	(8.2)	184,688,407	169,811,594	(14,876,813)	(8.8)	166,912,232
6	3,582,657	4,245,982	663,325	15.6	7,718,337	8,491,964	773,627	9.1	11,637,206
7	101,418	309,450	208,032	67.2	175,476	618,900	443,424	71.6	631,621
8	95,547,688	89,461,229	(6,086,459)	(6.8)	192,582,220	178,922,458	(13,659,762)	(7.6)	179,181,059
9	25,827,218	24,068,257	1,758,961	7.3	50,668,722	48,136,514	2,532,208	5.3	49,256,186
10	21.28%	21.20%			20.83%	21.20%			21.56%
Net Patient Revenue									
As a percent of Gross Revenue									
Total Government Funding									
11	6,142,406	5,675,869	466,537	8.2	28,182,970	11,351,738	16,831,232	148.27	10,801,092
Other Operating Revenue:									
12	125,489	125,362	127	0.1	247,075	250,724	(3,649)	(1.5)	239,031
13	81,000	142,500	(61,500)	(43.2)	182,000	285,000	(123,000)	(43.2)	503,902
14	60,000	60,000	-	-	120,000	120,000	0	-	120,000
15	369,569	351,829	17,740	5.0	792,146	703,658	88,488	12.6	607,220
16	636,058	679,691	(43,633)	(6.4)	1,321,221	1,359,382	(38,161)	(2.8)	1,470,153
17	32,605,682	30,423,817	2,181,865	7.2	80,172,913	60,847,634	19,325,279	31.8	61,527,431
TOTAL REVENUE									
EXPENSE									
18	17,388,839	17,467,454	78,615	0.5	35,094,744	34,934,908	(159,836)	(0.5)	33,053,601
19	1,820,554	230,058	(1,590,496)	(691.3)	3,070,303	460,116	(2,610,187)	(567.3)	1,558,954
20	4,682,933	4,334,425	(348,508)	(8.0)	9,092,732	8,668,850	(423,882)	(4.9)	8,832,236
21	2,910,170	3,246,052	335,882	10.3	5,874,925	6,492,104	617,179	9.5	6,314,220
22	3,195,791	2,370,340	(825,451)	(34.8)	5,976,283	4,740,680	(1,235,603)	(26.1)	5,936,119
23	369,179	363,448	(5,731)	(1.6)	738,359	726,896	(11,463)	(1.6)	705,969
24	443,051	351,240	(91,811)	(26.1)	878,552	702,480	(176,072)	(25.1)	833,519
25	53,821	69,283	15,462	22.3	107,642	138,566	30,924	22.3	137,994
26	1,042,677	1,097,205	54,528	5.0	2,085,940	2,194,410	108,470	4.9	1,983,068
27	448,909	418,978	(29,931)	(7.1)	976,004	837,956	(138,048)	(16.5)	868,945
28	32,355,924	29,948,483	(2,407,441)	(8.0)	63,895,484	59,896,966	(3,998,518)	(6.7)	60,224,625
NET INCOME(LOSS)									
29	249,758	475,334	(225,577)	(47.5)	16,277,429	950,668	15,326,761	1,612.2	1,302,806
CAPITAL CONTRIBUTIONS									
30									
31	-	-	-	-	-	-	-	-	-
32	-	-	-	-	-	-	-	-	-
33	-	-	-	-	-	-	-	-	-
34	\$ 249,758	\$ 475,334	\$ (225,577)	(47.5)	\$ 16,277,429	\$ 950,668	\$ 15,326,761	1,612.2	\$ 1,302,806
CHANGE IN NET ASSETS									

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY
AS OF AUGUST 31, 2022

		CURRENT MONTH				YEAR-TO-DATE			
		REVENUE		EXPENSE		ADJUSTED PATIENT DAYS		Variance fav. (unfav)	
		Actual	Budget	Actual	Budget	Actual	Budget	\$ VAR.	% VAR
		5,655	5,384	271	5.0%	11,290	10,787	523	4.9%
1	\$	13,776	\$ 14,151	\$ (375)	(2.7) %	\$ 14,138	\$ 14,154	\$ (16)	-0.1%
2		613	787	(174)	(22.1)	621	787	(166)	(21.1)
3		7,075	6,147	928	15.1	6,787	6,148	639	10.4
4		21,463	21,085	379	1.8	21,545	21,088	456	2.2
5		16,245	15,769	(476)	(3.0)	16,358	15,771	(586)	(3.7)
6		634	789	155	19.7	684	789	105	13.3
7		18	57	40	68.8	16	57	42	73.0
8		16,896	16,615	(282)	(1.7)	17,057	16,618	(439)	(2.6)
9		4,567	4,470	97	2.2	4,488	4,471	17	0.4
10		21.28%	21.20%			20.83%	21.20%		
11		1,086	1,054	32	3.0	2,496	1,054	1,442	136.8
12		22	23	(1)	(4.7)	22	23	(1)	(6.0)
13		14	26	(12)	(45.9)	14	26	(12)	(45.8)
14		11	11	(1)	(4.8)	11	11	(1)	(4.6)
15		65	65	0	0.0	70	65	5	7.4
16		112	126	(14)	(10.9)	117	126	(9)	(7.3)
17		5,766	5,650	116	2.0	7,101	5,651	1,450	25.7
18		3,075	3,244	169	5.2	3,108	3,245	136	4.2
19		322	43	(279)	(653.5)	272	43	(229)	(536.4)
20		828	805	(23)	(2.9)	805	805	(0)	(0.0)
21		515	603	88	14.6	520	603	83	13.7
22		565	440	(125)	(28.4)	529	440	(89)	(20.2)
23		65	67	2	3.3	65	68	2	3.1
24		78	65	(13)	(20.1)	78	65	(13)	(19.3)
25		10	13	3	26.0	10	13	3	25.9
26		184	204	19	9.5	185	204	19	9.4
27		79	78	(2)	(2.0)	86	78	(8)	(11.1)
28		5,722	5,562	(160)	(2.9)	5,659	5,563	(96)	(1.7)
29		44	88	(44)	(50.0)	1,442	88	1,353	1,532.8
30									
31		-	-	-	-	-	-	-	-
32		-	-	-	-	-	-	-	-
33		-	-	-	-	-	-	-	-
34	\$	44	\$ 88	\$ (44)	(50) %	\$ 1,442	\$ 88	\$ 1,353	1,532.8 %
35									

**NATIVIDAD
BALANCE SHEET
AS OF AUGUST 31, 2022**

		CURRENT MONTH		YEAR - TO - DATE		% CHG.
		BEGINNING	ENDING	BEGINNING	ENDING	
					INC/(DEC)	
1	\$	116,913,998	\$	145,987,750	\$	(20.1)
2		35,983,667	35,483,667	36,483,667	(1,000,000)	-
3		64,008,105	62,142,018	60,748,019	1,393,999	2.3
4		29,623,821	30,992,080	17,957,289	13,034,791	72.6
5		5,323,854	5,441,805	5,055,297	386,508	7.6
6		5,176,079	5,613,381	4,164,558	1,448,823	34.8
7		257,029,524	256,257,747	270,396,580	(14,138,833)	(5.2)
8		350,729,593	351,265,472	349,915,315	1,350,157	0.4
9		(222,529,992)	(223,524,079)	(221,486,729)	(2,037,350)	(0.9)
10		128,199,601	127,741,393	128,428,586	(687,193)	(0.5)
11		212,064,125	211,809,565	208,687,295	3,122,270	1.5
12	\$	597,293,250	\$	607,512,461	\$	(1.9)
13		24,156,597	17,777,479	21,950,304	17,777,479	(19.0)
14		9,130,524	13,538,660	16,045,254	13,538,660	(15.6)
15		115,955,655	114,629,989	133,585,528	114,629,989	(14.2)
16		3,817,583	3,817,583	3,817,583	-	-
17		11,599,382	13,216,545	15,453,137	(2,236,592)	(14.5)
18		164,659,741	162,980,256	190,851,806	(27,871,550)	(14.6)
19		3,768,979	3,714,162	3,823,796	(109,634)	(3.0)
20		-	-	-	-	-
21		21,613,806	21,613,806	21,613,806	-	-
22		25,382,785	25,327,968	25,437,602	(109,634)	(0.4)
23		391,223,053	391,223,053	391,223,053	-	-
24		16,027,672	16,277,429	-	16,277,429	100.0
25		407,250,725	407,500,482	391,223,053	16,277,429	4.2
26	\$	597,293,250	\$	607,512,461	\$	(1.9)

		CURRENT MONTH		YEAR - TO - DATE		% CHG.
		BEGINNING	ENDING	BEGINNING	ENDING	
					INC/(DEC)	
CURRENT ASSETS						
CASH						
FUND AID						
ACCOUNTS RECEIVABLE NET						
STATE/COUNTY RECEIVABLES						
INVENTORY						
PREPAID EXPENSE						
TOTAL CURRENT ASSETS						
PROPERTY, PLANT & EQUIPMENT						
LESS: ACCUMULATED DEPRECIATION						
NET PROPERTY, PLANT & EQUIPMENT						
OTHER ASSETS						
TOTAL ASSETS						
CURRENT LIABILITIES						
ACCRUED PAYROLL						
ACCOUNTS PAYABLE						
MCARE/MEDICAL LIABILITIES						
CURRENT PORTION OF DEBT						
OTHER ACCRUALS						
TOTAL CURRENT LIABILITIES						
LONG TERM LIABILITIES						
LT ACCRUED LIABILITIES						
UN EARNED CONTRIBUTIONS						
LONG TERM PORTION OF C.O.P's						
TOTAL LONG TERM DEBT						
FUND BALANCES						
ACCUMULATED FUND						
CHANGE IN NET ASSETS						
TOTAL FUND BALANCES						
TOTAL LIAB. & FUND BALANCES						

NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 08/31/22

BALANCE SHEET

	<u>Req. Balance</u>	<u>Accruals</u>	<u>Reclas and Adj</u>	<u>Prior Years Final Rec'n</u>	<u>Family Ist Corona Response</u>	<u>IGI</u>	<u>Payments</u>	<u>Ending Balance</u>
Medi-Cal Waiver (DSH +SNCF)	\$ 6,296,200	2,383,334				4,952,577	(9,154,613)	4,477,498
Hospital Fee	(817,600)	166,666						(650,934)
Rate Range IGT-CCAH-	2,368,583	1,944,000						4,312,583
MCMC EPP	4,119,907	2,333,334				4,572,394		11,025,635
MCMC QIP	3,219,696	3,333,334						6,553,030
SB1732	920,623	466,666						1,387,289
AB 915	56,674	624,240						680,914
Medical GME	(1,361,230)	166,666				614,722		(579,842)
CARES ACT Funding	180,590				83,334		(100,591)	163,333
A/R UCSF & Touro University	-	15,966						15,966
A/R Mee Memorial	199,937	112,600	(168,886)				(119)	143,532
A/R Office Buildings	60,809	247,075					(178,950)	128,934
Medical HPE	(5,589)	50,000					(65,444)	(21,033)
Interest Accrued Positive Cash	330,000	162,000						492,000
Accrued Donations	949,126	120,000					(143,977)	925,149
A/R Jail-PG&E	234,127	187,786					(3,781)	418,132
Health Department	205,437	314,458						519,895
A/R Watsonville	1,000,000							1,000,000
STATE RECEIVABLES	\$ 17,957,289	\$ 12,628,125	\$ (168,886)	\$ -	\$ 83,334	\$ 10,139,683	\$ (9,647,475)	\$ 30,992,080

<u>P & L</u>	<u>YTD Aug-22</u>
Medi-Cal DSH /SNCF/PHYS SPA	\$ 2,383,334
Rate Range IGT-CCAH-	1,944,000
Esperanza Care	(416,667)
Family First C-19 Response-FMAP Enhance-	83,334
Medical GME	166,666
HPE	50,000
Hospital Fee	166,666
MCMC EPP	2,333,334
HD Residency Support	(83,334)
MCMC QIP	3,333,334
AB915	624,240
Medicare GME	233,834
CARES Act Fund Aid	1,000,000
SB 1732	466,666
GOVERNMENT FUNDING INCOME	\$ 28,182,970

NATIVIDAD

STATEMENT OF CASH FLOWS

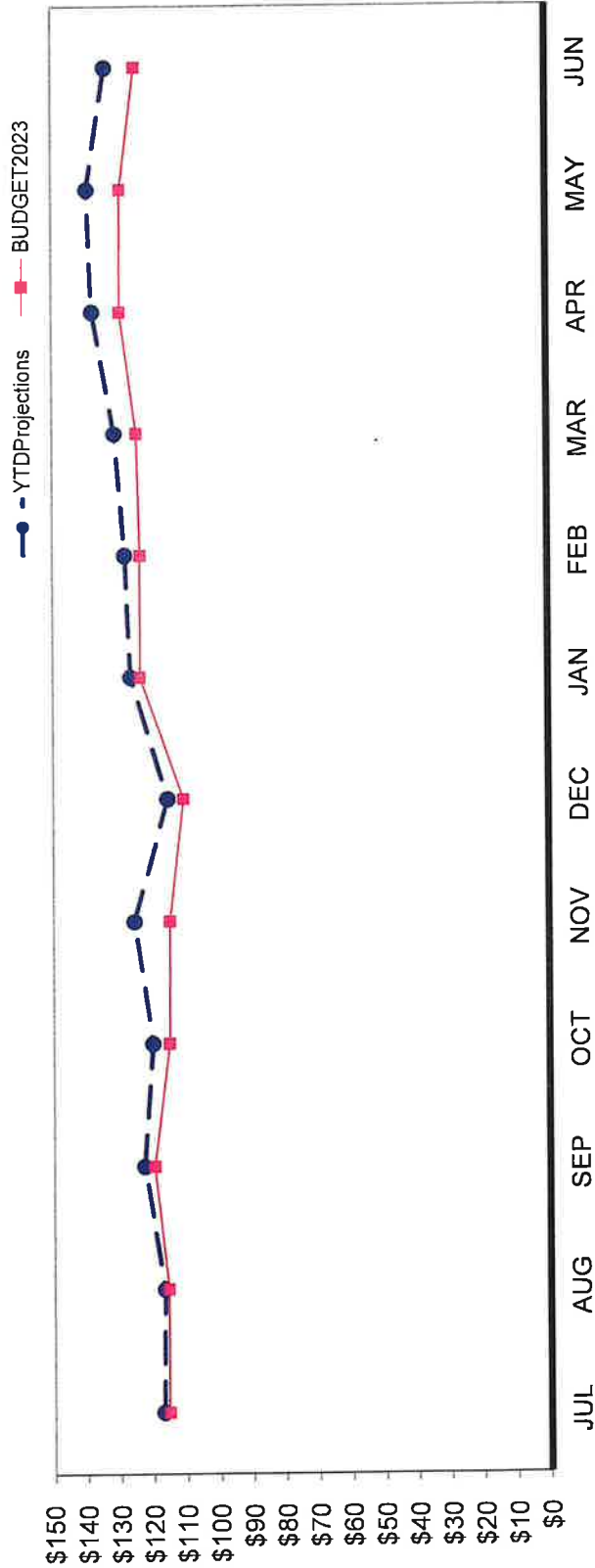
AS OF AUGUST 31, 2022

	CURRENT MONTH	YEAR - TO - DATE
1	\$ 116,913,998	\$ 145,987,750
2		
3	249,758	16,277,429
4	-	-
5	994,087	\$ 2,037,350
6	1,243,845	18,314,779
7		
8	1,866,087	(1,393,999)
9	500,000	1,000,000
10	(1,368,259)	(13,034,791)
11	(555,253)	(1,835,331)
12	(6,379,119)	(4,172,826)
13	4,408,136	(2,506,594)
14	(1,325,666)	(18,955,539)
15	-	0
16	1,617,164	(2,236,592)
17	(1,236,911)	(43,135,672)
18		
19	(535,879)	(1,350,157)
20	-	-
21	(535,879)	(1,350,157)
22		
23	(54,817)	(109,634)
24	254,560	(3,122,270)
25	-	-
26	199,743	(3,231,904)
27	(329,202)	(29,402,954)
28	\$ 116,584,796	\$ 116,584,796

NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2023

	<u>BDGT-23</u>	<u>ESTIMATE FY2023</u>	<u>Variance to Budget</u>
	\$	\$	\$
Medi-Cal DSH Waiver	13,500,000	13,500,000	-
EPP	14,000,000	14,000,000	-
QIP	20,000,000	20,000,000	-
Physician SPA	1,300,000	1,300,000	-
AB915	3,745,440	3,745,440	-
SB1732	2,800,000	2,800,000	-
CCAH Rate Range	11,665,000	11,665,000	-
HPE	300,000	300,000	-
Family First Corona Virus Response	500,000	500,000	-
Esperanza Care Outside Purchased Service	(2,500,000)	(2,500,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,300,000	1,300,000	-
Medical GME	1,000,000	1,000,000	-
CARES Act Fund Aid	-	6,000,000	6,000,000
State One Time Grant	-	15,897,563	15,897,563
Provider Fee	1,000,000	1,000,000	-
	<u>\$ 68,110,440</u>	<u>\$ 90,008,003</u>	<u>\$ 21,897,563</u>

Cash Flow Performance Fiscal Year 2023 (in Millions)



	ACTUAL	ACTUAL	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
YTD	116.9	116.6	122.6	120.0	125.5	115.3	126.4	128.1	131.2	137.8	139.2	133.8
BDGT	115.3	115.4	119.5	114.9	114.7	110.4	123.5	123.3	124.4	129.4	129.2	124.7
Variance	1.6	1.2	3.2	5.2	10.8	4.9	2.9	4.8	6.8	8.4	10.0	9.1

NATIVIDAD
CASH FORECAST
FISCAL YEAR 2023

	ACTUAL JUL	ACTUAL AUG	ESTIMATE SEP	ESTIMATE OCT	ESTIMATE NOV	ESTIMATE DEC	ESTIMATE JAN	ESTIMATE FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	145,978,767	116,904,738	116,573,753	122,626,028	120,014,099	121,906,355	109,318,013	126,384,977	128,137,508	131,155,803	137,729,326	139,226,810	145,978,767
CASH RECEIPTS													
Patient Revenues (incl pro fees and lab cop)	20,444,686	27,964,664	23,615,351	23,615,351	23,615,351	23,615,351	23,615,351	23,615,351	23,615,351	23,615,351	23,615,351	23,615,351	284,562,863
Provider Fee	-	-	-	250,000	-	250,000	-	-	250,000	-	-	250,000	1,000,000
RR 16T CCAH	500,000	600,392	500,000	500,000	500,000	500,000	11,664,000	500,000	500,000	500,000	500,000	500,000	6,100,320
Stimulus -Family First Response COVID19-	-	-	350,000	350,000	350,000	350,000	350,000	350,000	350,000	350,000	350,000	350,000	3,900,000
SHORT DOYLE	-	-	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	315,444
HPE	128,600	65,444	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	743,977
Foundation Donations	-	15,377	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	375,000
Alcal Waiver FY 22-23/GPP	-	9,154,613	3,994,928	3,994,928	3,994,928	3,994,928	3,994,928	3,994,928	3,994,928	3,994,928	3,994,928	3,994,928	23,874,541
Q379/EPF	-	-	2,833,333	2,833,333	2,833,333	2,833,333	2,833,333	2,833,333	2,833,333	2,833,333	2,833,333	2,833,333	28,333,333
S81732	-	-	386,684	386,684	386,684	386,684	386,684	386,684	386,684	386,684	386,684	386,684	3,166,884
HEALTH DEPARTMENT REIMB	-	-	125,000	125,000	125,000	125,000	125,000	125,000	125,000	125,000	125,000	125,000	1,250,000
MCAL GME	-	-	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	3,145,000
A8915	-	-	125,250	125,250	125,250	125,250	125,250	125,250	125,250	125,250	125,250	125,250	1,431,448
Rent Income	15,883	163,065	4,419,537	2,682,262	1,773,262	3,001,733	1,966,796	2,193,867	2,076,681	3,141,532	2,981,617	4,829,019	29,300,000
Fund 404 Transfer	-	251,694	427,500	427,500	427,500	427,500	427,500	427,500	427,500	427,500	427,500	427,500	1,710,000
Interest Income	280,091	243,283	14,894	14,894	14,894	14,894	14,894	14,894	14,894	14,894	14,894	14,894	872,312
Miscellaneous Revenue	21,389,280	38,458,732	37,107,478	30,381,091	29,422,091	31,578,962	44,854,625	29,842,666	33,055,010	34,365,361	30,610,446	41,125,348	402,370,195
Total Cash Receipts													
CASH DISBURSEMENTS													
Purchased Services and Supplies	18,316,669	7,555,339	7,417,272	7,417,272	7,417,272	7,417,272	7,417,272	7,417,272	7,417,272	7,417,272	7,417,272	7,417,272	100,044,726
16T MEDICAL GME	614,722	-	-	-	-	-	-	-	-	-	-	-	614,722
GPP CY2022	4,852,577	-	-	-	-	-	-	-	-	-	-	-	4,852,577
16T EPF	-	4,572,394	-	-	-	-	-	-	-	-	-	-	4,572,394
Building Lease / Rental Equipment	230,974	460,749	230,829	230,829	230,829	230,829	230,829	230,829	230,829	230,829	230,829	230,829	3,000,013
COP Principal & Interest Payments	-	-	4,452,216	4,452,216	4,452,216	4,452,216	4,452,216	4,452,216	4,452,216	4,452,216	4,452,216	4,452,216	4,991,410
Payroll and Benefits	17,396,527	24,544,528	17,221,431	17,221,431	17,221,431	17,221,431	17,221,431	17,221,431	17,221,431	17,221,431	17,221,431	17,221,431	214,155,360
Esperanto Care	23,625	54,856	-	-	-	-	-	-	-	-	-	-	78,481
COWCAP	4,510,031	-	297,964	297,964	297,964	297,964	297,964	297,964	297,964	297,964	297,964	297,964	4,510,031
Data Processing	1,018,468	-	-	-	-	-	-	-	-	-	-	-	3,998,108
Pension Fund Transfer to County	3,379,696	-	-	-	-	-	-	-	-	-	-	-	3,379,696
Transfer From 451 to 404 & 16T Fund	-	251,694	4,419,537	2,682,262	1,773,262	3,001,733	1,966,796	2,193,867	2,076,681	3,141,532	2,981,617	4,829,019	29,300,000
Capital Expenses Fund 404	-	1,350,157	1,468,170	891,047	580,077	997,175	653,369	728,802	680,538	1,043,617	983,849	1,604,198	11,000,000
Capital Expenditures	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Cash Disbursements	50,443,289	38,788,717	31,055,202	33,193,020	27,529,834	44,166,403	27,781,860	28,090,164	30,036,714	27,781,838	28,112,961	46,800,713	414,597,518
Increase/(Decrease)	(29,074,029)	(330,985)	6,052,275	(2,611,930)	1,892,256	(12,588,342)	17,066,964	1,752,531	3,018,295	6,573,522	1,497,484	(5,475,968)	(12,227,323)
Ending Cash Fund 451	116,904,738	116,573,753	122,626,028	120,014,099	121,906,355	109,318,013	126,384,977	128,137,508	131,155,803	137,729,326	139,226,810	133,751,444	133,751,444
(-) Cash In Transit	-	-	-	-	3,577,107	6,019,863	-	-	-	-	-	-	-
(+) Petty Cash and CC	-	-	-	-	16,865	8,841	-	-	-	-	-	-	-
Ending Cash as per 6/L	116,913,998	116,584,796	122,635,942	120,027,750	125,500,327	115,346,717	126,396,402	128,148,837	131,173,248	137,753,295	139,236,003	133,760,427	133,760,427
Fund 404													
Beginning Balance	68,523,397	68,523,397	68,271,703	63,852,166	61,169,904	59,396,642	56,394,909	54,428,113	52,234,246	50,155,565	47,014,033	44,052,416	44,052,416
Transfer In From Fund 451	-	(251,694)	(4,419,537)	(2,682,262)	(1,773,262)	(3,001,733)	(1,966,796)	(2,193,867)	(2,076,681)	(3,141,532)	(2,981,617)	(4,829,019)	(4,829,019)
Transfer Out fund 404	68,523,397	68,271,703	63,852,166	61,169,904	59,396,642	56,394,909	54,428,113	52,234,246	50,155,565	47,014,033	44,052,416	39,223,397	39,223,397
Ending Cash Fund 404													
Ending Cash Fund 451 & 404	185,428,135	184,845,456	186,478,194	181,184,003	181,302,997	185,712,922	180,813,090	180,371,754	181,311,368	184,743,359	183,279,226	172,974,841	172,974,841

CREDENTIALS REPORT OF RECOMMENDED ACTIONS FOR BOARD APPROVAL, October 14, 2022
(Medical Executive Committee Approval Date: September 13, 2022)

The following practitioners were reviewed for initial appointment, reappointment, changes in staff status (category), additional privilege requests, etc. Membership factors include licensure, DEA, professional liability insurance, staff requirements, etc. Qualitative/quantitative factors include: peer review, performance improvement, clinical activity, privileging, competence, technical skill, behavior, health, medical records, blood review, medication usage, litigation history, utilization and continuity of care.

INITIAL APPOINTMENTS

NAME	SPECIALTY / SERVICE	STAFF STATUS	APPOINTMENT PERIOD
Feris, Kathryn L, ACNP	Trauma / Acute Care Nurse Practitioner / Trauma	Advanced Practice Professional	10/14/2022 – 10/01/2024 Temporary Privileges
Guo, Sharon L., MD	Psychiatry / Telepsychiatry	Provisional	10/14/2022 – 10/01/2024
Kshirsagar, Mihir, MD	Family Medicine Hospitalist / Family Medicine	Provisional	10/14/2022 – 10/01/2024 Temporary Privileges
Nangiana, Jasvinder S., MD	Neurosurgery / Surgical Specialties	Provisional	10/14/2022 – 10/01/2024
Nguyen, Christine T., MD	Family Medicine / Family Medicine	Provisional	10/14/2022 – 10/01/2024 Temporary Privileges
Petronijevic, Steven, MD	Family Medicine / Family Medicine	Provisional	10/14/2022 – 10/01/2024 Temporary Privileges
Phillips, Jeanne, MD	Cardiovascular Medicine / Cardiology	Provisional	10/14/2022 – 10/01/2024
Sherwood, Karla E., DO	Pediatric Hospitalist / Pediatrics	Provisional	10/14/2022 – 10/01/2024 Temporary Privileges
Williams, Nicole G., MD	Psychiatry / Psychiatry	Provisional	10/14/2022 – 10/01/2024 Temporary Privileges

REAPPOINTMENTS

NAME	SPECIALTY/SERVICE	STAFF STATUS	REAPPOINTMENT PERIOD
Alcaraz, Cristobal, PA-C	Physician Assistant in the ED / Emergency Medicine	Advanced Practice Professional	11/01/2022-11/01/2024
Block, Robert M., MD	Otolaryngology / Surgical Specialties	Active	11/01/2022-11/01/2024
Grimm, Laurel J., MD	Family Medicine Hospitalist / Family Medicine	Active	11/01/2022-11/01/2024
Halamandaris, Gus G., MD	Neurosurgery / Surgical Specialties	Active	11/01/2022-11/01/2024
Koostira, John M., MD	Pulmonary Medicine / Critical Care / Medical Specialties	Active	11/01/2022-11/01/2024
Lim, Kelvin K., MD	Orthopedic / Hand Surgery / Surgical Specialties	Active	11/01/2022-11/01/2024
May, Megan F., MD	Nephrology / Medical Specialties	Active	11/01/2022-11/01/2024
Poggemeyer, Hans P., MD	Pulmonary Medicine / Critical Care / Medical Specialties	Active	11/01/2022-11/01/2024
Prinzivalli-Rolfe, Brigitte, MD	Teleneurology / Medical Specialties	Courtesy	11/01/2022-11/01/2024

RELEASE FROM PROCTORING: The following practitioners have completed their basic and/or advanced procedure proctoring requirements.

NAME	SPECIALTY	Service	RECOMMEND
Dean, Julianne S., DO	Palliative Care	Medical Specialties	Acknowledge

Flinn, Daniel C., DO	Orthopedic Surgery	Surgical Specialties	Acknowledge
Garcia, Allyson A., MD	Pediatric Hospitalist	Pediatrics	Acknowledge
Kenner, Kati L., PA-C	Emergency Medicine PA / SART	Emergency Medicine	Acknowledge
Olmstead, Tammy L., PA-C	Emergency Medicine PA / SART	Emergency Medicine	Acknowledge
Todd, Emily J., MD	Psychiatry	Psychiatry	Acknowledge

CHANGES IN STAFF STATUS: The following practitioners have been transferred to the appropriate staff category.

NAME	SPECIALTY	SERVICE	CURRENT/REQUESTED	RECOMMEND
Todd, Emily J., MD	Psychiatry	Psychiatry	Provisional to Active	Acknowledge

LOCUMS TENENS/TEMPORARY PRIVILEGES: The following practitioner(s) were granted Temporary privileges.

NAME	SPECIALTY / SERVICE	REASON	DATES	RECOMMEND
Mercer, Lynn E., MD	Pediatric Hospitalist	Pediatrics	To fulfill and important patient care, treatment, and service need: Important patient care, a currently privileged practitioner will be absent from the organization and someone is needed to cover the associated patients during the absence	08/24/2022 – 08/31/2022 Corrected dates
Khalid, Ahmer, MD	Family Medicine Hospitalist	Family Medicine	To fulfill and important patient care, treatment, and service need: The patient care volume exceeds the level that can be handled by currently privileged practitioners and additional practitioners are needed to handle the volume	09/08/2022 – 09/14/2022 09/28/2022 – 10/04/2022

REQUEST TO ADD OR AMEND PRIVILEGES: The following practitioners have requested additional privileges and have completed additional training and/or have otherwise met the privilege criteria. Approved privileges shall be granted for the remainder of the current appointment period.

NAME	SPECIALTY	SERVICE	PRIVILEGE(S) REQUESTED	RECOMMEND
None				

REQUEST FOR LEAVE OF ABSENCE: The following practitioners have requested a Leave of Absence (LOA) in accordance with the Bylaws.

NAME	SPECIALTY / Service	REASON	TIMEFRAME	RECOMMEND
None				

RESIGNATIONS: The following practitioners have voluntarily resigned their staff membership and privileges or AHP status. Practitioners were in good standing with the Medical Staff of Natividad at the time of the resignation, unless specified below.

NAME	SPECIALTY	SERVICE	EFFECTIVE DATE	RECOMMEND
Pollack, Louis D., MD	Neonatology	Pediatrics	11/01/2022	Acknowledge
Sylvia, Jachqulyne H, DO	FM / OB Fellow	Family Medicine	08/22/2022	Acknowledge

Bey, Thomas M., MD	Interventional Radiology	Radiology	08/17/2022	Acknowledge
Dalag, Leonard C., MD	Interventional Radiology	Radiology	08/17/2022	Acknowledge
Decalo, Niv E., MD	Diagnostic Radiology	Radiology	08/17/2022	Acknowledge
Efird, Thomas I., MD	Diagnostic Radiology	Radiology	08/17/2022	Acknowledge
Ha, Tony D., MD	Interventional Radiology	Radiology	08/17/2022	Acknowledge
Kim, Christina M., MD	Teleradiology	Radiology	08/17/2022	Acknowledge
Kokoris, Sam P., MD	Teleradiology	Radiology	08/17/2022	Acknowledge
Kwok, Keith, MD	Diagnostic Radiology	Radiology	08/17/2022	Acknowledge
Lien, Conway, MD	Diagnostic Radiology	Radiology	08/17/2022	Acknowledge
Lim, Robert M., MD	Diagnostic Radiology	Radiology	08/17/2022	Acknowledge
Marshall, Joseph P., MD	Interventional Radiology	Radiology	08/17/2022	Acknowledge
Nashed, Mark H., MD	Interventional Radiology	Radiology	08/17/2022	Acknowledge
Nikpour, Arian M., MD	Interventional Radiology	Radiology	08/17/2022	Acknowledge
Porzio, Richard M., MD	Diagnostic Radiology	Radiology	08/17/2022	Acknowledge
Saito, Jerel K., MD	Teleradiology	Radiology	08/17/2022	Acknowledge
Sakamoto, Brian S., MD	Diagnostic Radiology	Radiology	08/17/2022	Acknowledge
Sandhu, Barjinder S., MD	Interventional Radiology	Radiology	08/17/2022	Acknowledge
Sattah, Mario P., MD	Interventional Radiology	Radiology	08/17/2022	Acknowledge
Shnayderman, Dmitriy, MD	Teleradiology	Radiology	08/17/2022	Acknowledge
Tahir, Osman M., DO	Interventional Radiology	Radiology	08/17/2022	Acknowledge
York, John D., MD	Interventional Radiology	Radiology	08/17/2022	Acknowledge
Yu, Kyle K., MD	Diagnostic Radiology	Radiology	08/17/2022	Acknowledge

Nurse Practitioner Teaching /Training: The following NP meet the qualifications and request to participate in the Advanced procedure Teaching / Training, MSP008-4, MSP008-5

Teaching / Training, MSP008-4, MSP008-5				
NAME	SPECIALTY / SERVICE	PROCEDURE(S)	RECOMMEND	
Feris, Kathryn L, ACNP	Trauma Nurse Practitioner / Trauma	Central Venous Catheter Placement, Chest tube Insertion, Chest Tube Removal, Clearance of C-Spine, Closed Reduction of fracture / dislocation, Endotracheal intubation, FAST ultrasound, Supervision of Flex./ex. C-spine radiographs, Procedural sedation	Acknowledge	
RELEASE FROM ADVANCED PROCEDURE TEACHING / TRAINING: The following practitioners have completed their advanced procedure teaching/training requirements in the following privileges as per MSP008-4. They are eligible to apply for these privileges.				
NAME	SPECIALTY	SERVICE	PROCEDURE(S)	RECOMMEND
None				

Emergency Medicine Physician Assistant, Nurse Practitioner ADVANCED PROCEDURE TEACHING AND TRAINING: The following meet the qualifications and request to participate in the Advanced procedure Teaching / Training, MSP008-6

NAME	SPECIALTY / SERVICE	PROCEDURE(S)	RECOMMEND
None			
List of Qualified Nurses: The following Nurse(s) have met the competencies to perform the below approved Standardized Procedures:			
STANDARDIZED PROCEDURE	LIST OF QUALIFIED NURSES		RECOMMEND
None			