



Board of Trustees

2022

November 10, 2022





NMC Board of Trustees Regular Meeting

Thursday November 10, 2022

9:00 AM

*** VIDEO CONFERENCE / TELEPHONIC MEETING ***

AGENDA

IMPORTANT NOTICE Regarding COVID 19

In accordance with the State of Emergency proclaimed by Governor Newsom on March 4, 2020, Executive Order N-29-20 issued by Governor Newsom on March 17, 2020 and the Recommendation Regarding Social Distancing Including Remote Meetings of Legislative Bodies, issued by the Monterey County Health Officer on September 22, 2021, Natividad Medical Center ("Natividad") Board of Trustees meetings will be held entirely by Zoom. There will be no physical location for these meetings. Committee Members shall participate in the meeting by Zoom.

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Enter the Meeting ID number: **959 7127 9338** when prompted.

You will then enter the Password: **668499** when prompted.

Or, to attend the Natividad Board of Trustees meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/95971279338?pwd=ZzFqbU9xZ08wQTBXVU9XMjFrZy91dz09>

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5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

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1. **Call to Order**
2. **Roll Call**
3. **Pledge of Allegiance**
4. **Additions and Corrections by Clerk** *Page 1-8 – Board Clerk*
The Clerk of the Board of Trustees will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.
5. **Minutes**
 - Approve the Minutes of October 14, 2022 Board of Trustees Meeting and Special Board of Trustees Meeting. *Page 9-21*
6. **Board Comments**
7. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**
This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.
8. **Consent Calendar**
Approve the following policies, procedures, rules, and regulations:
 - 8a. Policies/Procedures/Forms/Manuals (listed and available upon request)
 - SP-0050 Insertion of Peripherally Inserted Central Catheter
 - Trauma Nurse Practitioner Standardized Procedures and Practice Guidelines – No changes
 - 2022 Advanced Practice Professional Rules and Regulations

New Policies

 - 3:5700 Parental Nutrition (TPN/PPN) per Pharmacy Protocol

No Changes

 - 1:0035 ICU Patient Management Guidelines Utilizing the ABCDES Bundle
 - 3:2200 Ultrasound Enhancement Agent for Echocardiography
 - 3:6000 Chempack Request and Deployment Policy & Procedures
 - PHAR-1105 Check-In and Scanning of Medication Deliveries

Revised Policies

 - 1:0150 Stroke Screening for Inpatients (Stroke Alert)
 - 1:1125 Passy Muir Valve Policy and Procedure
 - 1:9250 Guidelines for Activity Restrictions for Mobilizing Patients Based on Laboratory Values
 - 1:9270 Early Exercise and Mobility for Critically Ill Patients in the ICU
 - 1:9300 Trauma Activation
 - 3:7880 Emergency Medication Kits

- IC-335 Aerosol Transmissible Disease and Tuberculosis Exposure Control Plan
- ICU-2030 Targeted Temperature Management (Therapeutic Hypothermia)
- PHAR-1110 Borrow/Loan of Medications to/from Other Facilities
- PHAR-1130 Adding New Medications into Pharmacy Information Systems
- PHAR-1230 Medication Storage Temperatures and Out of Range Temperatures Response
- PHAR-4100 Clinical Pharmacist Responsibilities
- TPMG-002 Geriatric Trauma Guideline
- 6:3100 Full Charity Care, Self-Pay, and High Medical Cost Financial Assistance Discount Policy

Retire

- DIA-1004 Diabetes Education Center Process for Outside Referrals
- DIA-1006 Diabetes Self-Management Personalized Follow-up Program
- PHAR-4130 Pharmacist Shift Duties

COVID Guidelines

- COVID-0034 SARS-COV2 Patient Testing Prioritization Guideline (*rev. 10.22.22 & 10.26.22*)

Late additions:

New

- 1:9323 Blunt Cerebrovascular Injury in Trauma
- 1:9328 Emergency Department Thoracotomy in Trauma
- 1:9331 Blunt Cerebrovascular Injury in Trauma
- 1:9332 Hypothermia Prevention and Management for Trauma Patients
- TPMG-019 Backup Trauma Surgeon Notification

No Changes

- 1:1500 Visiting Privileges and Support Person Guidelines
- 5-7500 Employee Immunization Program

Revised Policies

- 1:9304 Educational Requirements for Trauma Nursing Staff
- 1:9300 Trauma Activation
- TPMG-011 Trauma Patient Admission Guideline
- TPMG-017 Venous Thromboembolism Prophylaxis in Trauma Patients

Additions for Joint Conference:

Revised

- 5:0550 Employee Job Transfer/Status Change Policy
- 5:0750 Use of Arrest and Conviction Records when Considering Employment or Assignment of Hospital Staff
- 5:1300 Professional Appearance Guidelines
- 5:7000 Employee Health Program
- 5:7200 Preplacement Health Screening

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8i of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

- 8b. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Gregory Le Bleu MD, Page 22-23 (CONSENT)**
- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Gregory E. Le Bleu M.D. to provide physical medicine and rehabilitation services, for an amount not to exceed \$450,000 for the period January 1, 2023 to December 31, 2023.
 - b. Authorize the Chief Executive Officer for Natividad to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$45,000) of the original contract amount and do not significantly change the scope of work.
- 8c. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Opus Cardias, Inc., Page 24-25 (CONSENT)**
- a. Authorize the Chief Executive Office for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with Opus Cardias, Inc. to provide vascular surgery services extending the term by twenty-four months (January 1, 2023 to December 31, 2024) for a revised full agreement term of January 1, 2022 to December 31, 2024 and adding \$200,000 for a revised amount not to exceed \$300,000 in the aggregate; and
 - b. Authorize the Chief Executive Office for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.
- 8d. * **Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Endoscopy Technician, Page 26-27 (CONSENT)**
- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Endoscopy Technician classification as indicated in Attachment A; and
 - b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.
- 8e. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreements for Debt Collection Services, Page 28-29 (CONSENT)**
- Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 5 to the agreements with Receivable Solutions, Inc. (A-13319) and Credit Consulting Services, Inc. (A-13320) pursuant to the Request for Proposal (RFP) #9600-64 for debt collection services, to extend an additional one (1) year (October 1, 2022 through September 30, 2023) for a revised full agreement term of October 1, 2016 through September 30, 2023 and adding \$1,300,000 for a revised total aggregate amount not to exceed \$9,270,000.
- 8f. * **Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Hospital Patient Safety Manager and Compliance Officer, Page 30-31 (CONSENT)**
- a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendices A and B to create the classifications of Hospital Patient Safety Manager and Hospital Compliance Officer with the salary ranges as indicated in Attachment A;

- b. Amend the Natividad FY 2022-23 Adopted Budget Unit 9600-8142 - Fund 451 - Appropriation Unit NMC001 to reallocate a Hospital Risk Assessment and Compliance Officer to a Hospital Compliance Officer and a Hospital Quality Assurance Nurse to a Hospital Patient Safety Manager as indicated in Attachment A;
- c. Authorize the County Administrative Office and the Auditor-Controller to incorporate the approved position changes in the FY 2022-23 Adopted Budget and the Human Resources Department to implement the changes in the Advantage HRM System.

8g. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with HealthStream, Inc., Page 32-33 (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an Order Form (ORD-0760525) with HealthStream, Inc. subject to the terms and conditions of the HealthStream Master Services agreement (A-14475) to add additional Web-Based Education services (AACN ECCO: Essentials of Critical Care Orientation), for a 24-month period with no change to the Agreement term of July 1, 2019 through June 30, 2027, and adding \$8,100 for a revised total agreement amount not to exceed \$389,364.

8h. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Nancy Lomeli dba Sal's Taxi., Page 34-35 (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 3 to the agreement with Nancy Lomeli dba Sal's Taxi for lab specimen and patient transportation services, extending the agreement an additional one (1) year period (May 30, 2022 through May 31, 2023) for a revised full agreement term of February 1, 2017 through May 31, 2023, and adding \$50,000 for a revised total agreement amount not to exceed \$200,000.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$100,000) of the original cost of the agreement.

8i. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Forrest R. Hamlin D.O., Page 36-37 (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional Services Agreement with Forrest R. Hamlin D.O. to provide hospitalist physician services, adding \$400,000 for a revised not to exceed amount of \$500,000 in the aggregate, but with no change to the original agreement term of August 30, 2022 to September 30, 2024; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$10,000) of the original contract amount.

9. Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Caroline Butler MD, which is in the final stages of negotiation Page 38-39 (Jeanne-Ann Balza)

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-15626) with Caroline Butler MD to provide general and critical care surgical services at Natividad, extending the term by twenty-four months (January 1, 2023 to December 31, 2024) for a

full agreement term of January 1, 2022 to December 31, 2024 and adding \$500,000 for an amount not to exceed \$900,000 in the aggregate; and

- b. Authorize the Chief Executive Officer or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$40,000) of the original contract amount.

10. **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Ventana Faculty Medical Associates, which is in the final stages of negotiation** *Page 40-41 (Jeanne-Ann Balza)*

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-15010) with Ventana Faculty Medical Associates to provide family medicine and physician assistant services, extending the term by twelve months (January 1, 2023 to December 31, 2023) for a revised full agreement term of November 1, 2020 to December 31, 2023, and adding \$200,000 for a revised not to exceed amount of \$900,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.

11. **AB 361 Findings for Continued Remote Meetings** - *Office of the County Counsel*

- a. Consider finding, pursuant to AB 361, that the COVID-19 pandemic state of emergency declared by Governor Newsom is still in effect; the Natividad Medical Center ("Natividad") Board of Trustees has reconsidered the circumstances of the state of emergency; and the Monterey County Health Officer continues to recommend social distancing measures for meetings of the legislative bodies.
- b. Provide direction to staff.

12. **Accept Oral Report from Natividad Chief Financial Officer** – *Daniel Leon, CFO*
September 2022 YTD Financial Reports *Page 42-54*

13. **Receive Oral Report from Natividad Chief Executive Officer** - *Dr. Charles Harris, CEO*

14. **Receive Oral Report from Natividad Chief Nursing Officer** - *Nancy Buscher, CNO*

15. **Receive Oral Report from Natividad Chief of Staff** – *Dr. Marc Tunzi, COS*

- a. Third Year Resident – Dr. Jacob Ginsburg

16. **Closed Session Public Comment**

The public may comment on Closed Session items prior to the Board's recess to Closed Session.

17. **Recess to Closed Session under Government Code Section 54950**
 - a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive Medical Quality Assurance Reports
18. **Reconvene on Public Agenda Items**
19. **Accept and approve October 2022 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals. Page 55-57**
20. **Approve Board of Trustees 2023 Proposed Meeting Dates Page 58**

Adjournment

**Next Board of Trustees Meeting
Friday, January 13, 2023
9:00 AM
VIDEO CONFERENCE/TELEPHONIC MEETING**



NMC Board of Trustees Special Meeting

Friday October 14, 2022

8:55AM

***** VIDEO CONFERENCE / TELEPHONIC MEETING *****

MINUTES

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Board of Trustees: In person: Dr. Charles Harris, Fernando Elizondo
 Via Zoom: Dr. Marc Tunzi, Libby Downey, Manuel Osorio, Simon Salinas, and Bettye Saxon

Absent: Marcia Atkinson, Supervisor Chris Lopez, Charles McKee, Mitch Winick

NMC Staff/County: Stacy Saetta, Daniel Leon, Andrea Rosenberg, Ari Entin, Nancy Buscher, Dr. Craig Walls, Jeanne-Ann Balza, Tammy Perez, Noemi Ferguson

1. **Call to Order**

2. **Roll Call**

Present

*Dr. Marc Tunzi
Libby Downey
Fernando Elizondo
Dr. Charles Harris
Manuel Osorio
Simon Salinas
Bettye Saxon*

Absent

*Marcia Atkinson
Supervisor Chris Lopez
Charles McKee
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3. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**

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4. **AB 361 Findings for Continued Remote Meetings** – Stacy Saetta, Chief Deputy County Counsel

- a. Consider finding, pursuant to AB 361, that the COVID-19 pandemic state of emergency declared by Governor Newsom is still in effect; the Natividad Medical Center (“Natividad”) Board of Trustees has reconsidered the circumstances of the state of emergency; and the Monterey County Health Officer continues to recommend social distancing measures for meetings of the legislative bodies.
- b. Provide direction to staff.

MOTION: *Motion to accept the report on the status of AB 361 and the requirements for continued remote meetings, moved by Simon Salinas, seconded by Libby Downey, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

*Dr. Marc Tunzi: AYE
Libby Downey: AYE
Fernando Elizondo: AYE
Dr. Charles Harris: AYE
Manuel Osorio: AYE
Simon Salinas: AYE
Bettye Saxon: AYE*

Absent

*Marcia Atkinson
Supervisor Chris Lopez*

Charles McKee
Mitch Winick

Adjournment: With no other business before the Board, the meeting was adjourned at 8:59 am

Recorded by Noemi Ferguson

Fernando Elizondo, Chair



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9:00 AM

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Absent: Dr. Marc Tunzi, Fernando Elizondo, Manuel Osorio, Bettye Saxon

NMC Staff/County: Jan Holmes, Daniel Leon, Andrea Rosenberg, Ari Entin, Dr. Craig Walls, Janine Bouyea, Jeanne-Ann Balza, Hillary Fish, Tammy Perez, Jennifer Williams, Sabina Sthapit, Noemi Ferguson

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

1. **Call to Order**

2. **Roll Call**

Present

*Dr. Marc Tunzi
Libby Downey
Fernando Elizondo
Dr. Charles Harris
Manuel Osorio
Simon Salinas
Bettye Saxon*

Absent

*Marcia Atkinson
Supervisor Chris Lopez
Charles McKee
Mitch Winick*

3. **Pledge of Allegiance**

4. **Additions and Corrections by Clerk** – Board Clerk

- *None*

The Clerk of the Board of Trustees will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.

5. **Minutes**

- Approve the Minutes of September 9, 2022 Board of Trustees Meeting

MOTION: Motion to approve the minutes of September 9, 2022 Board of Trustees Meeting, by Manuel Osorio, seconded by Libby Downey, and approved by the following vote

Roll call vote taken pursuant to Government Code 54953:

*Dr. Marc Tunzi: AYE
Libby Downey: AYE
Fernando Elizondo: AYE
Dr. Charles Harris: AYE
Manuel Osorio: AYE
Simon Salinas: AYE
Bettye Saxon: AYE*

Absent

*Marcia Atkinson
Supervisor Chris Lopez
Charles McKee
Mitch Winick*

6. Board Comments

- *Fernando Elizondo welcomed new Board of Trustees member, Bettye Saxon.*
- *Manuel Osorio wanted to thank Natividad for their involvement in North County Breast Cancer Awareness Month outreach event.*
- *Bettye Saxon wanted to thank everyone for letting her be a part of this board and look forward to being a board member.*

7. Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

Board Member Charles McKee joined the meeting.

8. Consent Calendar

Approve the following policies, procedures, rules, and regulations:

8a. Policies/Procedures/Forms/Manuals (listed and available upon request)

- Lab Policy Manuals
- Blood Bank Policies
- Blood Gas Policies
- Chemistry Policies
- Coagulation Policies
- General Laboratory Policies
- Hematology Policies
- Lab Information System Policies
- Laboratory Safety Policies
- Microbiology Set Up Policies
- Microbiology Work Up Policies
- Molecular Serology Policies
- Pathology Policies
- Phlebotomy Specimen Processing Policies
- Point of Care Policies
- Send Outs Policies
- Serology Policies
- Urinalysis Policies
- Vidas Serology Policies

No Changes

- 1:1390 STAT Assist
- 1:4250 Administration of Blood and Blood Products
- 1:4255 Blood Product and Special Considerations for a Transfusion
- 6:0650 Declaration of Incomplete Medical Record
- 6:0660 Daily Charge Audits
- 6:0700 Registration and Referrals
- 6:0820 Charge Description Master and Charge Forms
- 6:4100 Administrative Authentication of Transcribed Reports
- 7:0870 Quality Assessment and Performance Improvement Plan

- ANC-4517 Phlebotomy Therapeutic Drugs, Optimal Collection and Resulting Policy
- ED-1405 Stroke Assessment and Initial Nursing Management Protocol
- IR-1516 Care of the Patient with Ultrasound Guided Thrombolysis
- OPST-6005 Patient Agreement – Outpatient Description
- POC-3901 1-STAT Analyzer Calibration, Quality Control & Calibration Verification

Revised Policies

- 1:4460 Brain Death Determination
- 1:9306 Performance Improvement and Patient Safety (PIPS) Plan
- 1:9319 Alcohol Screening and Brief Intervention for Trauma Patients
- 6:4200 Computerized Physician Order Entry (CPOE) Governance Policy
- DIA-1003 Diabetes Education Center Identification of Target Population and Access to Population Services
- DIA-1005 Diabetes Education Center Program Service
- DIA-1007 Diabetes Education Center Measurement Processes for Patient-Defined Behavior-Change Goals and Continuous Quality Improvement
- ED-1395 Stroke Screening in the ED (Stroke Alert)
- IC-300 Isolation Precautions
- IC-370 Prevention of Healthcare-Associated Pneumonia
- IMC-5000 Standard of Care for Medical Surgical and Intermediate Care Nursing
- IR-1503 Diagnostic Angiography-Aortogram & Runoff
- IR-1510 Housekeeping for Interventional Radiology
- IR-1514 On-Call Policy
- IR-1515 Lead Apron and Shielding
- IR-1522 Roles & Responsibilities – Opening & Closing for IR

Retire

- 1:8000 Discontinuation Criteria for Isolation of MDOR's
- DIA-1001 Diabetes Education Center Mission Statement and Goals
- DIA-1002 Diabetes Education Center Advisory Board Structure and Process

COVID Guidelines

- COVID-0002 COVID-19 Visitation Guideline (*revised 09/20/2022*)
- COVID-0034 SARS-COV-2 Patient Testing Prioritization Guideline
- COVID-0017 Eye-Protection Guideline **RETIRE**

Order Sets

- Chest Tube Management Order Set
- MED Electrolyte Replacement Hypokalemia
- SUR Endovascular Post Procedure Femoral Endovascular Intervention

Additions for Joint Conference

No Changes

- ADMIT-0053 Meal Breaks and Rest Breaks

Revised

- 4:4213 Code Yellow – Hazardous Material Spill
- 4:5100 Fire Response Procedure – Code Red
- AMDIT-0021 Cash Balancing
- ADMIT-0052 Vacation Requests & Schedule Changes

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8g of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

- 8b. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Interlace Health LLC, (CONSENT)**
- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Interlace Health LLC dba Interlace Health for Software License & Maintenance services at NMC for an amount not to exceed \$420,515 with an agreement term November 1, 2022 through October 31, 2027.
 - b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.
 - c. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$42,051) of the original cost of the agreement
- 8c. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Raimi and Associates, Inc., (CONSENT)**
- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Raimi and Associates, Inc. for strategic planning services at NMC for an amount not to exceed \$150,000 with an agreement term November 1, 2022 through October 31, 2024.
 - b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$15,000) of the original cost of the agreement.
- 8d. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Pureserve Building Services, Inc., (CONSENT)**
- Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14660) with Pureserve Building Services, Inc. for professional building maintenance services, adding a scope of services for the Natividad Medical Group Prunedale, with a \$60,000 increase for a revised total Agreement amount of \$393,116, with no change to the agreement term of May 1, 2019 through April 30, 2024.
- 8e. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Creekbridge Village Apartments, (CONSENT)**
- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a residential lease agreement with 1496 Constitution LLC dba Creekbridge Village Apartments for housing of trauma physician's services at NMC for an amount not to exceed \$25,000 with an agreement term November 1, 2022 through October 31, 2023.
 - b. Authorize the Auditor-Controller to make lease payments in accordance with the terms of the residential lease agreement.
 - c. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute three future renewals to the residential lease agreement for three (3) additional twelve (12) month terms under the same general terms and conditions provided there is not a significant increase to the amount of the monthly lease payments, and to make minor revisions to the lease agreements if deemed by the Deputy Purchasing Agent for

NMC to be in the best interest of the County to do so, subject to review and approval of County Counsel and County-Auditor-Controller.

- d. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

8f. *** Approve for Submission to the Monterey County Board of Supervisors the Following Adopt a Resolution for Pharmacist I and Clinical Pharmacy Coordinator classifications, (CONSENT)**

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary ranges of the Pharmacist I and Clinical Pharmacy Coordinator classifications as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

8g. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Jane Finney, (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-15035) with Jane Finney, CLS, MBA, CPHQ, CPPS for on-site and off-site professional consulting services regarding the Quality Incentive Pool (QIP) program, extending the agreement an additional one (1) year period (November 9, 2022 through November 8, 2023) for a revised full agreement term of November 9, 2020 through November 8, 2023 with no changes to the scope of work or to the total Agreement amount of \$175,000.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$15,000) of the original cost of the agreement.

MOTION: *Motion to approve Policies/Procedures/Forms/Manuals and contract items 8a-8g moved by Simon Salinas, seconded by Libby Downey, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

*Dr. Marc Tunzi: AYE
Libby Downey: AYE
Fernando Elizondo: AYE
Dr. Charles Harris: AYE
Charles McKee: AYE
Manuel Osorio: AYE
Simon Salinas: AYE
Bettye Saxon: AYE*

*Absent Marcia Atkinson
 Supervisor Chris Lopez
 Mitch Winick*

Board Member Supervisor Chris Lopez joined the meeting.

9. **Accept Oral Report from Natividad Chief Financial Officer** – Daniel Leon, CFO
August 2022 YTD Financial Reports

MOTION: *Motion to accept the August 2022 Financial Reports, moved by Manuel Osorio, seconded by Simon Salinas, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

*Dr. Marc Tunzi: AYE
Libby Downey: AYE
Fernando Elizondo: AYE
Dr. Charles Harris: AYE
Supervisor Chris Lopez: AYE
Charles McKee: AYE
Manuel Osorio: AYE
Simon Salinas: AYE
Bettye Saxon: AYE*

*Absent Marcia Atkinson
 Mitch Winick*

10. **Receive Oral Report from Natividad Chief Executive Officer** - Dr. Charles Harris, CEO
a. Oral report from Natividad Board of Trustees Executive Committee on Committee's acceptance and approval of a Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals
11. **Receive Oral Report from Natividad Chief Nursing Officer** - Nancy Buscher, CNO
12. **Receive oral Report from Natividad Chief of Staff** – Dr. Marc Tunzi, COS
13. **Closed Session Public Comment**
The public may comment on Closed Session items prior to the Board's recess to Closed Session.
14. **Recess to Closed Session under Government Code Section 54950**
a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive Medical Quality Assurance Reports
15. **Reconvene on Public Agenda Items**
16. **Accept and approve September 2022 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals.** *Page 43-45*

MOTION: *Motion to accept the report on September 2022 Credentials Report, moved by Manuel Osorio, seconded by Libby Downey, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

Dr. Marc Tunzi: AYE
Libby Downey: AYE
Fernando Elizondo: AYE
Dr. Charles Harris: AYE
Supervisor Chris Lopez: AYE
Charles McKee: AYE
Manuel Osorio: AYE
Simon Salinas: AYE
Bettye Saxon: AYE

Absent *Marcia Atkinson*
Mitch Winick

Adjournment: With no other business before the Board, the meeting was adjourned at 10:05 am

Fernando Elizondo, Chair

Recorded by Noemi Ferguson

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Gregory Le Bleu MD Agreement

TITLE:

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Gregory E. Le Bleu M.D. to provide physical medicine and rehabilitation services, for an amount not to exceed \$450,000 for the period January 1, 2023 to December 31, 2023.
- b. Authorize the Chief Executive Officer for Natividad to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$45,000) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Gregory E. Le Bleu M.D. to provide physical medicine and rehabilitation services, for an amount not to exceed \$450,000 for the period January 1, 2023 to December 31, 2023.
- b. Authorize the Chief Executive Officer for Natividad to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$45,000) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

Natividad operates a 24-bed acute rehabilitation unit (ARU) that provides comprehensive physical and cognitive therapies to help patients recover and return to daily activities after an illness, injury or surgery. Physical medicine and rehabilitation physicians, also known as physiatrists, treat a variety of medical conditions affecting the brain, spinal cord, nerves, bones, muscles and joints. Natividad would like to enter into an agreement with Dr. Le Bleu, a board-certified physical medicine and rehabilitation physician, to participate in the panel of physicians providing daily rounding on patients in the ARU. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Agreement is \$450,000 for the period January 1, 2023 to December 31, 2023 (12 months). \$450,000 is included in the Fiscal Year 2022/2023 Adopted Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

__ Economic Development

☐ Administration
☒ Health and Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2553

Attachments:

Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Opus Cardias, Inc. First Amendment

TITLE:

- a. Authorize the Chief Executive Office for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with Opus Cardias, Inc. to provide vascular surgery services extending the term by twenty-four months (January 1, 2023 to December 31, 2024) for a revised full agreement term of January 1, 2022 to December 31, 2024 and adding \$200,000 for a revised amount not to exceed \$300,000 in the aggregate; and
- b. Authorize the Chief Executive Office for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Chief Executive Office for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with Opus Cardias, Inc. to provide vascular surgery services extending the term by twenty-four months (January 1, 2023 to December 31, 2024) for a revised full agreement term of January 1, 2022 to December 31, 2024 and adding \$200,000 for a revised amount not to exceed \$300,000 in the aggregate; and
- b. Authorize the Chief Executive Office for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

Natividad must arrange for the professional consultation and treatment for patients who present to the emergency department and outpatient clinics in need of medical care or treatment in vascular surgery. Natividad would like to amend its agreement with Opus Cardias, Inc., so that Dr. Andreas Sakopoulos, a board certified vascular and thoracic surgeon, can continue to provide the vascular surgery call coverage in the emergency department vital to the continued operations of Natividad without interruption. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this amendment is \$200,000. The total not to exceed amount for this Agreement is \$300,000 for the period January 1, 2022 to December 31, 2024. \$100,000 is included in the Fiscal Year 2022/2024 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement are required for a Level II Trauma Center and provide NMC with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles Harris, Chief Executive Officer, 783.2553

Attachments:

First Amendment

Agreement

Attachments on file at the Clerk of the Board

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Endoscopy Technician classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Endoscopy Technician classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Endoscopy Technician classification was requested by Natividad administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the hospital comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The base wage analysis of the County's hospital comparable agencies found that based on the duties performed, the Endoscopy Technician classification was matched to one (1) of the six (6) hospital comparable agencies. Since there was only one match, in accordance with the Monterey County Compensation Philosophy, Natividad applied the maximum average salary of the Bay Area Region of the Allied for Health compensation report along with the appropriate internal comparisons to determine that the current salary is approximately 17.49% below the salary mean.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, Natividad recommends adjusting the base wage salary of the Endoscopy Technician classification by approximately 17.49% at top step in order to align with the labor market average.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. Service Employees International Union (SEIU) Local 521 has been notified of the recommendations.

FINANCING:

There is a salary increase of approximately \$14,906 as a result of these actions for Natividad Medical Center (Unit 9600) FY 2022-23 Adopted Budget. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

☐ Economic Development
☒ Administration
☐ Health & Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A

Resolution

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Renewal & Amendment 5 to Debt Collection Services Master Agreements per RFP #9600-64 Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 5 to the agreements with Receivable Solutions, Inc. (A-13319) and Credit Consulting Services, Inc. (A-13320) pursuant to the Request for Proposal (RFP) #9600-64 for debt collection services, to extend an additional one (1) year (October 1, 2022 through September 30, 2023) for a revised full agreement term of October 1, 2016 through September 30, 2023 and adding \$1,300,000 for a revised total aggregate amount not to exceed \$9,270,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 5 to the agreements with Receivable Solutions, Inc. (A-13319) and Credit Consulting Services, Inc. (A-13320) pursuant to the Request for Proposal (RFP) #9600-64 for debt collection services, to extend an additional one (1) year (October 1, 2022 through September 30, 2023) for a revised full agreement term of October 1, 2016 through September 30, 2023 and adding \$1,300,000 for a revised total aggregate amount not to exceed \$9,270,000.

SUMMARY/DISCUSSION:

NMC utilizes two outside contractors, per RFP 9600-64 to collect on NMC's self-pay patients and bad debt collections. The contractor shall receive three (3) daily data files of all self-pay patients from NMC's Meditech system. With this information, the contractors will be responsible to send three (3) collection notices to the patient within a 150-day time-frame requesting payment. The contractors are responsible for arranging and setting up a payment plan for services incurred at NMC. If there is no response, the patients account is put into a bad debt collection for further collection efforts. Liens are applied as appropriate.

The agreement documents themselves do not state a total agreement amount specifically. Payment is based on the amount of debt collected and is, therefore, an unknown. NMC is requesting an increased aggregate dollar limit for both agreements not to exceed \$7,970,000 which reflects an estimated amount NMC might pay for debt collection fees through the end of the full five year term September 30, 2021.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this renewal & amendment No. 5 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal & amendment No. 5 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 10, 2022.

FINANCING:

The cost for this renewal & amendment No. 5 is \$1,300,000 of which \$750,000 is included in the Fiscal Year 2022-23 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The Debt Collection Services agreements give NMC the ability to collect patient's monetary responsibilities for the services they have incurred at NMC and place liens as appropriate.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Tracy Short, Director of Patient Financial Services, 783-2347

Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

Receivable Solutions, Inc. Renewal & Amendment No. 5
Credit Consulting Services, Inc. Renewal & Amendment No. 5
Receivable Solutions, Inc. Amendment No. 4
Credit Consulting Services, Inc. Amendment No. 4
Receivable Solutions, Inc. Amendment No. 3
Credit Consulting Services, Inc. Amendment No. 3
Receivable Solutions, Inc. Amendment No. 2
Credit Consulting Services, Inc. Amendment No. 2
Receivable Solutions, Inc. Amendment No. 1
Credit Consulting Services, Inc. Amendment No. 1
Receivable Solutions, Inc. Agreement
Credit Consulting Services, Inc. Agreement

Attachments on file with the Clerk of the Board

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendices A and B to create the classifications of Hospital Patient Safety Manager and Hospital Compliance Officer with the salary ranges as indicated in Attachment A;
- b. Amend the Natividad FY 2022-23 Adopted Budget Unit 9600-8142 - Fund 451 - Appropriation Unit NMC001 to reallocate a Hospital Risk Assessment and Compliance Officer to a Hospital Compliance Officer and a Hospital Quality Assurance Nurse to a Hospital Patient Safety Manager as indicated in Attachment A;
- c. Authorize the County Administrative Office and the Auditor-Controller to incorporate the approved position changes in the FY 2022-23 Adopted Budget and the Human Resources Department to implement the changes in the Advantage HRM System.

..Report

Recommendation

It is recommended that the Board of Supervisors adopt a Resolution to

- a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendices A and B to create the classifications of Hospital Patient Safety Manager and Hospital Compliance Officer with the salary ranges as indicated in Attachment A;
- b. Amend the Natividad FY 2022-23 Adopted Budget Unit 9600-8142 - Fund 451 - Appropriation Unit NMC001 to reallocate a Hospital Risk Assessment and Compliance Officer to a Hospital Compliance Officer and 0.5 FTE Hospital Quality Assurance Nurse to a Hospital Patient Safety Manager as indicated in Attachment A;
- c. Authorize the County Administrative Office and the Auditor-Controller to incorporate the approved position changes in the FY 2022-23 Adopted Budget and the Human Resources Department to implement the changes in the Advantage HRM System.

SUMMARY/DISCUSSION:

Since COVID-19 pandemic, the functional areas of risk, compliance and quality have been impacted with more responsibilities and requiring more expertise and knowledge to effectively perform the full duties of the positions. Historically, Natividad has been able to recruit and retain incumbents with the knowledge, skills and abilities to manage multiple functional areas, but the industry has evolved and now the labor market consists of those with KSAs for each individual functional area. In April 2022, Natividad Administration staff requested a classification and compensation study utilizing the hospital comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The analysis of the classification and base wage compensation study of the Hospital Patient Safety Manager was matched to two (2) of the six (6) hospital comparable agencies.

The analysis of the classification and base wage compensation study of the Hospital Compliance Officer was matched to three (3) of the six (6) hospital comparable agencies.

Therefore, Natividad recommends creating the classifications of Hospital Patient Safety Manager and Hospital Compliance Officer and then the reallocation of a Hospital Risk Assessment and Compliance Officer position to a Hospital Patient Safety Manager and the reallocation of 0.5 FTE of Hospital Quality Assurance Nurse to a Hospital Compliance Officer as indicated in Attachment A. These actions are in accordance with the County's compensation philosophy to

maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department has reviewed and concurred with the recommendations.

FINANCING:

The salary and benefits increase for Natividad Budget Unit 9600-8142 - Fund 451 - Appropriation Unit NMC001 for the remainder of FY 2022-23 is approximately \$90,995 or \$147,867 annually. Approval of the above actions has no impact on the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The recommended actions address both the Board of Supervisors' Administration and Health & Human Services Strategic Initiatives and demonstrates NMC's commitment to meet the Board's strategic initiative of attracting, recruiting and retaining a diverse, talented work force that supports the mission of Monterey County.

☐ Economic Development
☒ Administration
☒ Health & Human Services
☐ Infrastructure
☐ Public Safety

Prepared by:

Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by:

Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles R. Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachment:

Attachment A
Resolution

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

HealthStream, Inc Order Form

Legistar Number: _____

..Title

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an Order Form (ORD-0760525) with HealthStream, Inc. subject to the terms and conditions of the HealthStream Master Services agreement (A-14475) to add additional Web-Based Education services (AACN ECCO: Essentials of Critical Care Orientation), for a 24-month period with no change to the Agreement term of July 1, 2019 through June 30, 2027, and adding \$8,100 for a revised total agreement amount not to exceed \$389,364.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an Order Form (ORD-0760525) with HealthStream, Inc. subject to the terms and conditions of the HealthStream Master Services agreement (A-14475) to add additional Web-Based Education services (AACN ECCO: Essentials of Critical Care Orientation), for a 24-month period with no change to the Agreement term of July 1, 2019 through June 30, 2027, and adding \$8,100 for a revised total agreement amount not to exceed \$389,364.

SUMMARY/DISCUSSION:

HealthStream is a well-known online hospital education company that NMC has contracted with since October 2009 to provide required educational services to hospital staff to meet The Joint Commission and other state regulations and requirements. This agreement will allow NMC to continue to contract with HealthStream in order to meet the needs of the hospital, as well as to ensure compliance with The Joint Commission education recommendations.

NRP, which stands for Neonatal Resuscitation Program, licensures were utilized in excess to what was estimated over the last three years by hospital staff to ensure that the skills needed to care for newborns were maintained from year to year. Due to the nature of the skills practiced in the NRP courses, HealthStream has made a commitment to all agencies to continue service and invoice for overages as needed, rather than withhold access to education that is critical within the healthcare field. Our community has directly benefited from the hospital staff's usage of licenses beyond those that were initially purchased.

The additional request to increase the total agreement amount stems from the change in HealthStream's billing practices when the agreement was renewed on a multi-year agreement, 2019-2022. With the new agreement, HealthStream switched from monthly to yearly invoicing and the timing of the final monthly invoices crossed over into our next fiscal year and we inadvertently paid against the current agreement.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this request as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The request has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 10, 2022.

FINANCING:

The cost for this request is \$8,100 of which \$8,100 is included in the Fiscal Year 2022-23 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement brings improved technological capabilities and functionality to NMC, enhancing and strengthening its technological functionality and reliability which fosters a sound, secure and sustainable physical infrastructure.

- ☐ Economic Development
- ☒ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Janine Bouyea, Hospital Assistant Administrator, 783-2701

Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

HealthStream, Inc Order Form
Board Report Attachment A: HealthStream Order Form
HealthStream, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Nancy Lomeli dba Sal's Taxi Renewal & Amendment No. 3

Legistar Number:

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 3 to the agreement with Nancy Lomeli dba Sal's Taxi for lab specimen and patient transportation services, extending the agreement an additional one (1) year period (May 30, 2022 through May 31, 2023) for a revised full agreement term of February 1, 2017 through May 31, 2023, and adding \$50,000 for a revised total agreement amount not to exceed \$200,000.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$100,000) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 3 to the agreement with Nancy Lomeli dba Sal's Taxi for lab specimen and patient transportation services, extending the agreement an additional one (1) year period (May 30, 2022 through May 31, 2023) for a revised full agreement term of February 1, 2017 through May 31, 2023, and adding \$50,000 for a revised total agreement amount not to exceed \$200,000.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$100,000) of the original cost of the agreement.

SUMMARY/DISCUSSION:

Natividad provides Complimentary Local Transportation through Sal's taxi, which aims to ease access to medical care, promote patient safety, and comply with SB1152 discharge of homeless patients. Sal's taxi also provides time sensitive transportation of laboratory specimen and/or materials from Natividad to other laboratories and vice versa.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal & amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 10, 2022.

FINANCING:

The cost for this renewal & amendment No. 3 is \$30,000 of which is included in the Fiscal Year 2022-23 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide ease of access to medical services in Monterey County.

☐ Economic Development
☐ Administration
☒ Health and Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Karen Friedrich, Administration, 783-2556

Approved by: Charles R. Harris, MD, Chief Executive Officer, 783-2504

Attachments:

Sal's Taxi Renewal and Amendment No. 3

Sal's Taxi Amendment No. 2

Sal's Taxi Renewal and Amendment No. 1

Sal's Taxi Agreement for Services

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Forrest Hamlin D.O. First Amendment

..Title

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional Services Agreement with Forrest R. Hamlin D.O. to provide hospitalist physician services, adding \$400,000 for a revised not to exceed amount of \$500,000 in the aggregate, but with no change to the original agreement term of August 30, 2022 to September 30, 2024; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$10,000) of the original contract amount.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional Services Agreement with Forrest R. Hamlin D.O. to provide hospitalist physician services, adding \$400,000 for a revised not to exceed amount of \$500,000 in the aggregate, but with no change to the original agreement term of August 30, 2022 to September 30, 2024; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$10,000) of the original contract amount.

SUMMARY/DISCUSSION:

Natividad operates medical surgical units and an acute rehabilitation unit that provide direct patient care to hospitalized patients 24 hours a day, 7 days a week. In order to ensure sufficient staffing of these critical units, it is necessary to develop and sustain a core team of quality internal medicine and family medicine physicians, known as hospitalists, made up of employed and independent contract physicians who are immediately available to provide patient care.

Natividad would like to amend its agreement with Dr. Hamlin to provide hospitalist services to increase the aggregate amount payable in consideration of the increased amount of services provided due to patient volumes and the need for coverage. Natividad has obtained an independent opinion of fair market value supporting the payment terms.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Amendment is \$400,000. The total not to exceed amount of this Agreement is

\$500,000 for the period August 30, 2022 to September 30, 2024. The actual cost is contingent upon the need for coverage and Dr. Hamlin's availability to provide services. \$350,000 is included in the Fiscal Year 2022/2023 adopted budget. The remaining balance will be budgeted in the subsequent fiscal year. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2553

Attachments:

First Amendment

Agreement

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Caroline Butler MD First Amendment

..Title

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-15626) with Caroline Butler MD to provide general and critical care surgical services at Natividad, extending the term by twenty-four months (January 1, 2023 to December 31, 2024) for a full agreement term of January 1, 2022 to December 31, 2024 and adding \$500,000 for an amount not to exceed \$900,000 in the aggregate; and
- b. Authorize the Chief Executive Officer or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$40,000) of the original contract amount.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-15626) with Caroline Butler MD to provide general and critical care surgical services at Natividad, extending the term by twenty-four months (January 1, 2023 to December 31, 2024) for a full agreement term of January 1, 2022 to December 31, 2024 and adding \$500,000 for an amount not to exceed \$900,000 in the aggregate; and
- b. Authorize the Chief Executive Officer or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$40,000) of the original contract amount.

SUMMARY/DISCUSSION:

Natividad received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires critical care surgeons to be available in-house with a 15-minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to maintain a core team of quality surgeons made up of employed and independent contract physicians to provide daily call coverage in the emergency department and follow-up care to patients in the intensive care unit and outpatient clinic.

Natividad would like to amend the agreement so that Dr. Butler, a board-certified fellowship trained trauma surgeon, can continue to provide general and critical care surgical services as part of the comprehensive trauma services required for a Level II Trauma Center without interruption. Dr. Butler participates in the on-call panel and is be paid a daily rate for the coverage services, which may increase due to availability and the need for coverage, but the rate of pay for services remains the same. In addition to her on-call panel participation, Dr. Butler will also provide outpatient clinic services. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The total cost of this amendment is \$500,000. The total not to exceed amount is \$900,000 for the period January 1, 2022 to December 31, 2024 (36 months). The actual cost is contingent upon Dr. Butler's participation in the call panel which may fluctuate based on her availability. Natividad has agreements with multiple providers to ensure sufficient coverage of the trauma services where the total expenditure will not exceed \$1,300,000 annually which is included in Fiscal Year 2022/2023 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2553

Attachments:

First Amendment
Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Ventana Faculty Medical Associates Second Amendment

TITLE:

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-15010) with Ventana Faculty Medical Associates to provide family medicine and physician assistant services, extending the term by twelve months (January 1, 2023 to December 31, 2023) for a revised full agreement term of November 1, 2020 to December 31, 2023, and adding \$200,000 for a revised not to exceed amount of \$900,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-15010) with Ventana Faculty Medical Associates to provide family medicine and physician assistant services, extending the term by twelve months (January 1, 2023 to December 31, 2023) for a revised full agreement term of November 1, 2020 to December 31, 2023, and adding \$200,000 for a revised not to exceed amount of \$900,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

Natividad has an agreement with Ventana Faculty Medical Associates to make available family medicine physicians to provide services including inpatient rounding and call coverage; the supervising Residents in the Family Practice Residency Program. Physician Assistant services in the hospital's mental health unit and County juvenile hall are also provided through this agreement. Natividad wishes to amend the agreement with Ventana so that its providers can continue to provide the same services to its patients and residency program without interruption. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this amendment is \$200,000. The total not to exceed amount of this Agreement is \$900,000 for the period November 1, 2020 to December 31, 2023. \$300,000 is included the Fiscal Year 2022/2023 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement are required for Natividad's Family Medicine Residency Program and provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2553

Attachments:

Second Amendment

First Amendment

Agreement

Attachments on file at the Clerk of the Board

FINANCIAL STATEMENTS

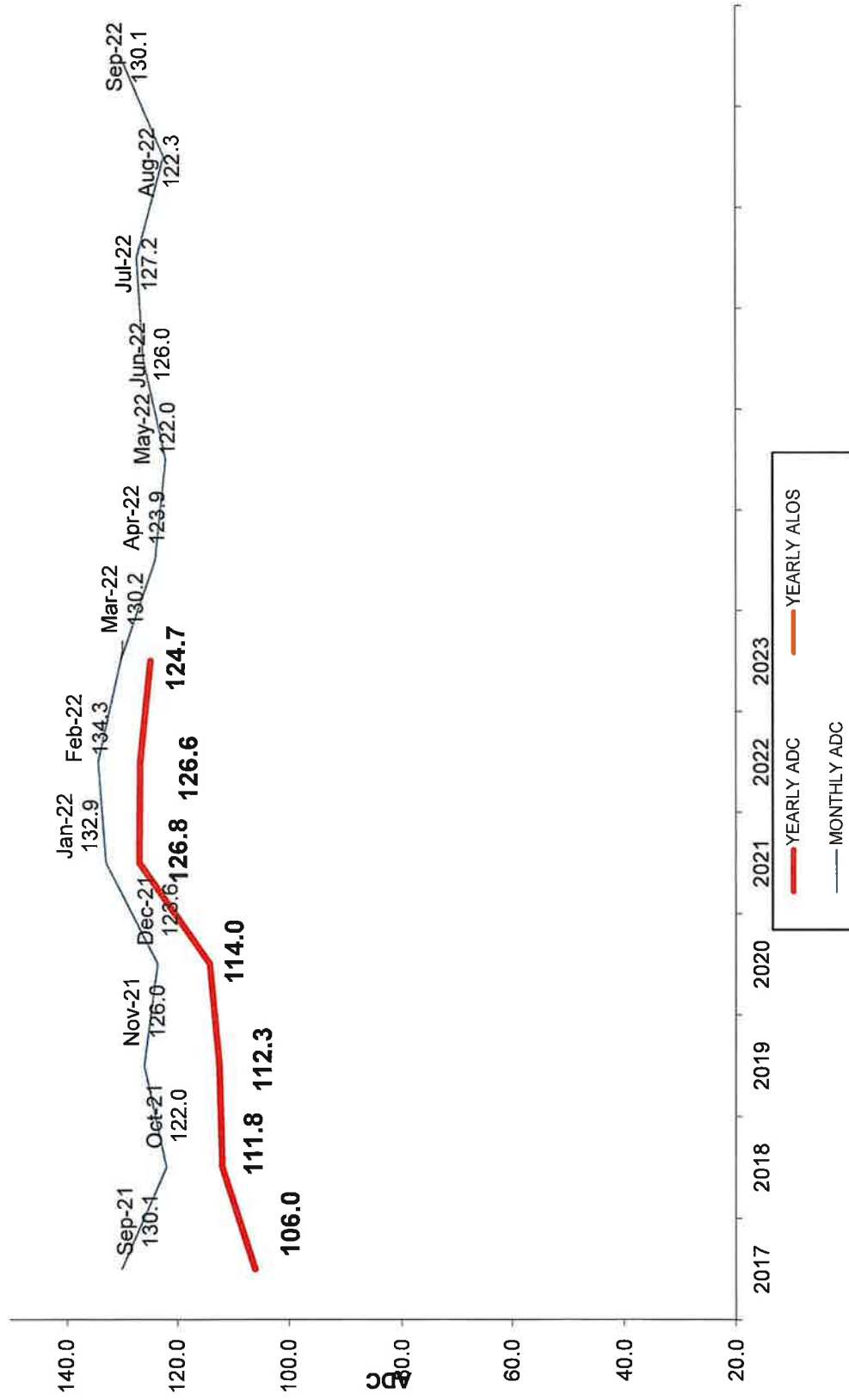
SEPTEMBER, 2022

FINANCIAL STATEMENTS

SEPTEMBER, 2022

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NATIVIDAD

STATISTICAL REPORT

SEPTEMBER 30, 2022

| Month-To-Date | | | | | Year-To-Date | | | | | |
|-----------------------------|---------|---------|---------|---------|--------------------------------|---------|----------|---------|---------|---------|
| 07-22 | 08-22 | 09-22 | Budget | | Budget | Current | Prior Yr | % | | |
| PT DAYS BY SERVICE | | | | | STAFFED BEDS | CY/PLY | | | | |
| 1 | 249 | 229 | 202 | 231 | NICU | 15 | 709 | 680 | 656 | 3.66% |
| | 2,032 | 1,967 | 1,930 | 1,577 | Med/Surg | 57 | 4,837 | 5,929 | 5,375 | 10.31% |
| 3 | 256 | 199 | 260 | 316 | ICU | 10 | 970 | 715 | 725 | -1.38% |
| 4 | 80 | 85 | 85 | 82 | Peds | 12 | 252 | 250 | 167 | 49.70% |
| 5 | 778 | 756 | 810 | 721 | Acute Rehab | 28 | 2,211 | 2,344 | 2,341 | 0.13% |
| 6 | 249 | 281 | 343 | 314 | OB/Gyn | 27 | 964 | 873 | 953 | -8.39% |
| 7 | 3,644 | 3,517 | 3,630 | 3,241 | TOTAL ACUTE | 149 | 9,943 | 10,791 | 10,217 | 5.62% |
| 8 | 299 | 274 | 273 | 448 | Psychiatric | 19 | 1,374 | 846 | 1,385 | -38.92% |
| 9 | 3,943 | 3,791 | 3,903 | 3,689 | TOTAL DAYS | 168 | 11,317 | 11,637 | 11,602 | 0.30% |
| 10 | 324 | 337 | 298 | 285 | Nursery | 18 | 873 | 959 | 883 | 8.61% |
| AVERAGE DAILY CENSUS | | | | | | | | | | |
| 11 | 92.5 | 89.1 | 94.0 | 84.0 | Acute | 121 | 84.0 | 91.8 | 85.6 | 7.24% |
| 12 | 25.1 | 24.4 | 27.0 | 24.0 | Acute Rehab | 28 | 24.0 | 25.5 | 25.4 | 0.39% |
| 13 | 9.6 | 8.8 | 9.1 | 14.9 | Psychiatric | 19 | 14.9 | 9.2 | 15.1 | -39.07% |
| 14 | 127.2 | 122.3 | 130.1 | 123.0 | TOTAL | 168 | 123.0 | 126.5 | 126.1 | 0.32% |
| 15 | 10.5 | 10.9 | 9.9 | 9.5 | Nursery | 18 | 9.5 | 10.4 | 9.6 | 8.33% |
| PERCENTAGE OF OCCUPANCY | | | | | | | | | | |
| 16 | 76.4% | 73.6% | 77.7% | 69.4% | Acute | | 69.4% | 75.9% | 70.7% | 7.2% |
| 17 | 89.6% | 87.1% | 96.4% | 85.7% | Acute Rehab | | 85.7% | 91.1% | 90.7% | 0.4% |
| 18 | 50.5% | 46.3% | 47.9% | 78.4% | Psychiatric | | 78.4% | 48.4% | 79.5% | -39.1% |
| 19 | 75.7% | 72.8% | 77.4% | 73.2% | TOTAL | | 73.2% | 75.3% | 76.9% | -2.1% |
| 20 | 58.3% | 60.6% | 55.0% | 52.8% | Nursery | | 52.8% | 57.8% | 53.3% | 8.3% |
| ADMISSIONS | | | | | | | | | | |
| 21 | 620 | 639 | 658 | 625 | Acute | | 1,915 | 1,917 | 1,954 | -1.89% |
| 22 | 56 | 61 | 56 | 51 | Acute Rehab | | 157 | 173 | 164 | 5.49% |
| 23 | 54 | 41 | 49 | 42 | Psychiatric | | 130 | 144 | 134 | 7.46% |
| 24 | 730 | 741 | 763 | 718 | TOTAL | | 2,202 | 2,234 | 2,252 | -0.80% |
| 25 | 188 | 211 | 185 | 172 | Nursery | | 528 | 584 | 543 | 7.55% |
| 26 | 208 | 223 | 198 | 184 | Deliveries | | 564 | 629 | 563 | 11.72% |
| DISCHARGES | | | | | | | | | | |
| 27 | 601 | 639 | 628 | 607 | Acute | | 1,861 | 1,868 | 1,887 | -1.01% |
| 28 | 53 | 65 | 57 | 53 | Acute Rehab | | 163 | 175 | 168 | 4.17% |
| 29 | 47 | 49 | 44 | 43 | Psychiatric | | 133 | 140 | 140 | 0.00% |
| 30 | 701 | 753 | 729 | 703 | TOTAL | | 2,157 | 2,183 | 2,195 | -0.55% |
| 31 | 180 | 188 | 179 | 158 | Nursery | | 484 | 547 | 492 | 11.18% |
| AVERAGE LENGTH OF STAY | | | | | | | | | | |
| 32 | 5.4 | 5.1 | 5.1 | 5.1 | Acute(Hospital wide no babies) | | 5.1 | 5.2 | 5.2 | 0.00% |
| 33 | 13.9 | 12.4 | 14.5 | 14.1 | Acute Rehab | | 14.1 | 13.5 | 14.3 | -5.59% |
| 34 | 2.1 | 2.3 | 2.8 | 2.6 | OB/Gyn | | 2.6 | 2.4 | 2.6 | -7.69% |
| 35 | 5.5 | 6.7 | 5.6 | 10.7 | Psychiatric | | 10.6 | 5.9 | 10.3 | -42.72% |
| 36 | 1.7 | 1.6 | 1.6 | 1.7 | Nursery | | 1.7 | 1.6 | 1.6 | 0.00% |
| OUTPATIENT VISITS | | | | | | | | | | |
| 37 | 4,759 | 5,092 | 4,927 | 4,395 | Emergency Room | | 13,479 | 14,778 | 13,975 | 5.75% |
| 38 | 523 | 533 | 564 | 530 | ER Admits | | 1,626 | 1,620 | 1,661 | -2.47% |
| 39 | 71.6% | 71.9% | 73.9% | 73.8% | ER Admits as a % of Admissions | | 73.8% | 72.5% | 73.8% | -1.68% |
| 40 | 5,276 | 6,639 | 5,991 | 5,814 | Clinic Visits | | 17,830 | 17,906 | 18,031 | -0.69% |
| ANCILLARY PROCEDURES BILLED | | | | | | | | | | |
| 41 | 55,122 | 54,928 | 55,890 | 52,903 | Lab Tests | | 162,235 | 165,940 | 165,084 | 0.52% |
| 42 | 4,095 | 3,993 | 4,298 | 3,724 | Radiology Procedures | | 11,420 | 12,386 | 11,405 | 8.60% |
| 43 | 226 | 227 | 281 | 198 | MRI Procedures | | 606 | 734 | 631 | 16.32% |
| 44 | 130 | 134 | 90 | 111 | Nuclear Med Procedures | | 341 | 354 | 314 | 12.74% |
| 45 | 1,208 | 1,300 | 1,311 | 1,257 | Ultrasound Procedures | | 3,855 | 3,819 | 3,745 | 1.98% |
| 46 | 2,037 | 2,069 | 2,023 | 1,854 | CT Scans | | 5,684 | 6,129 | 5,897 | 3.93% |
| 47 | 362 | 341 | 381 | 372 | Surgeries | | 1,116 | 1,084 | 1,146 | -5.41% |
| 48 | 7.42 | 7.48 | 7.33 | 7.59 | FTE'S PER AOB | | 7.59 | 7.41 | 7.50 | -1.20% |
| 49 | 1,348.3 | 1,363.9 | 1,389.8 | 1,317.2 | TOTAL PAID FTE'S | | 1,317.2 | 1,367.3 | 1,344.6 | 1.69% |
| 50 | 5,636 | 5,655 | 5,688 | 5,208 | ADJUSTED PATIENT DAYS | | 15,974 | 16,979 | 16,498 | 2.91% |

STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
NATIVIDAD
FOR FY2023

| | JUL-22 | AUG-22 | SEP-22 | OCT-22 | NOV-22 | DEC-22 | Jan-23 | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | YTD |
|--|---------------|---------------|---------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----------------|
| REVENUE | | | | | | | | | | | | | |
| Patient Revenue: | | | | | | | | | | | | | |
| 1 Inpatient | \$ 81,718,145 | \$ 77,902,279 | \$ 79,523,914 | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ 239,144,338 |
| 2 Pro Fees | 3,541,487 | 3,465,761 | 4,755,311 | | | | | | | | | | 11,762,559 |
| 3 Outpatient | 38,616,405 | 40,005,865 | 38,548,609 | | | | | | | | | | 115,171,879 |
| 4 Total Patient Revenue | 121,876,037 | 121,374,905 | 122,827,834 | | | | | | | | | | 363,078,776 |
| 5 Deductions from revenue | 92,824,795 | 91,863,613 | 93,362,949 | | | | | | | | | | 278,051,356 |
| 6 Contractual Deductions | 4,135,680 | 3,582,657 | 3,474,041 | | | | | | | | | | 11,192,378 |
| 7 Bad Debt | 74,058 | 101,418 | 72,828 | | | | | | | | | | 246,302 |
| 8 Total Contractual Discounts | 97,034,533 | 95,547,688 | 96,909,816 | | | | | | | | | | 289,492,036 |
| 9 Net Patient Revenue | 24,841,505 | 25,827,218 | 25,918,018 | | | | | | | | | | 76,586,740 |
| 10 As a percent of Gross Revenue | 20.38% | 21.28% | 21.10% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 20.92% |
| Total Government Funding | 22,040,564 | 6,142,406 | 6,542,406 | | | | | | | | | | 34,725,376 |
| Other Operating Revenue: | | | | | | | | | | | | | |
| 12 Rent Income | 121,586 | 125,489 | 122,788 | | | | | | | | | | 369,863 |
| 13 Interest Income | 81,000 | 81,000 | 142,500 | | | | | | | | | | 304,500 |
| 14 NMF Contribution | 60,000 | 60,000 | 60,000 | | | | | | | | | | 180,000 |
| 15 Other Income | 422,577 | 389,569 | 453,849 | | | | | | | | | | 1,245,995 |
| 16 Total Other Operating Revenue | 685,163 | 655,058 | 779,137 | | | | | | | | | | 2,100,358 |
| TOTAL REVENUE | 47,567,232 | 32,605,682 | 33,239,561 | | | | | | | | | | 113,412,474 |
| EXPENSE | | | | | | | | | | | | | |
| Salaries, Wages & Benefits | | | | | | | | | | | | | |
| 18 Registry | 17,705,905 | 17,388,839 | 16,907,579 | | | | | | | | | | 52,002,323 |
| 19 Phys/Residents SWB & Contract Fees | 1,249,749 | 1,820,554 | 2,825,174 | | | | | | | | | | 5,895,477 |
| 20 Purchased Services | 4,409,799 | 4,682,933 | 4,560,986 | | | | | | | | | | 13,653,718 |
| 21 Supplies | 2,964,755 | 2,910,170 | 3,017,710 | | | | | | | | | | 8,892,635 |
| 22 Insurance | 2,780,492 | 3,195,791 | 3,250,784 | | | | | | | | | | 9,227,067 |
| 23 Utilities and Telephone | 369,180 | 369,179 | 369,180 | | | | | | | | | | 1,107,539 |
| 24 Interest Expense | 435,501 | 443,051 | 392,416 | | | | | | | | | | 1,270,968 |
| 25 Depreciation & Amortization | 53,821 | 53,821 | 53,821 | | | | | | | | | | 161,463 |
| 26 Other Operating Expense | 1,043,263 | 1,042,677 | 1,110,693 | | | | | | | | | | 3,196,633 |
| 27 TOTAL EXPENSE | 527,095 | 448,909 | 484,081 | | | | | | | | | | 1,460,085 |
| NET INCOME(LOSS) | 31,539,560 | 32,355,924 | 32,972,424 | | | | | | | | | | 96,867,908 |
| 29 | 16,027,672 | 249,758 | 267,137 | | | | | | | | | | 16,544,566 |
| Normalization for Extraordinary Items | | | | | | | | | | | | | |
| 30 State One Time Grant | (15,897,563) | | | | | | | | | | | | (15,897,563) |
| 31 Provider Relief Fund | | | | | | | | | | | | | |
| 32 American Rescue Plan (ARPA) Rural Fund | | | | | | | | | | | | | |
| 33 Families First C-19 Response | | | | | | | | | | | | | |
| 34 Total Extraordinary Items | (15,897,563) | | | | | | | | | | | | (15,897,563) |
| NET INCOME BEFORE Extraordinary Items | \$ 130,109 | \$ 249,758 | \$ 267,137 | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ 647,003 |
| CAPITAL CONTRIBUTIONS | | | | | | | | | | | | | |
| 36 County Contribution | | | | | | | | | | | | | |
| CHANGE IN NET ASSETS | \$ 16,027,672 | \$ 249,758 | \$ 267,137 | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ 16,544,566 |

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS
AS OF SEPTEMBER 30, 2022

| CURRENT MONTH | | | | YEAR -TO -DATE | | | |
|---------------|-------------|-------------|--|------------------------------------|-------------|-------------|--|
| | Actual | Budget | Variance fav. (unfav) \$ VAR. % VAR | | Actual | Budget | Variance fav. (unfav) \$ VAR. % VAR |
| | | | | R E V E N U E | | | |
| | | | | Patient Revenue: | | | |
| 1 | \$ | \$ | 7.8 | Inpatient | \$ | \$ | \$ |
| 2 | 4,755,311 | 4,099,867 | 655,444 | Pro Fees | 11,762,559 | 12,572,943 | (810,384) |
| 3 | 38,548,609 | 32,029,838 | 6,518,771 | Outpatient | 115,171,879 | 98,224,852 | 16,947,027 |
| 4 | 122,827,834 | 109,867,223 | 12,960,611 | Total Patient Revenue | 366,078,776 | 336,926,195 | 29,152,581 |
| 5 | 93,362,949 | 82,156,918 | (11,206,031) | Deductions from Revenue | | | 8.7 |
| 6 | 3,474,041 | 4,109,015 | 634,974 | Contractual Deductions | 278,051,356 | 251,968,512 | (26,082,844) |
| 7 | 72,826 | 309,450 | 236,624 | Bad Debt | 11,192,378 | 12,600,979 | (1,408,601) |
| 8 | 96,909,816 | 86,575,383 | (10,334,433) | Unable to Pay | 248,302 | 928,350 | 680,048 |
| 9 | 25,918,018 | 23,291,840 | 2,626,178 | Total Contractual Discounts | 289,492,036 | 265,497,841 | (23,994,195) |
| 10 | 21.10% | 21.20% | | Net Patient Revenue | 76,586,740 | 71,428,354 | 5,158,386 |
| | | | | As a percent of Gross Revenue | 20.92% | 21.20% | 7.2 |
| 11 | 6,542,406 | 5,675,869 | 866,537 | Total Government Funding | 34,725,376 | 17,027,607 | 17,697,769 |
| | | | | | | | 103.94 |
| 12 | 122,788 | 125,362 | (2,574) | Other Operating Revenue: | | | |
| 13 | 142,500 | 142,500 | - | Rent Income | 369,863 | 376,086 | (6,223) |
| 14 | 60,000 | 60,000 | - | Interest Income | 304,500 | 427,500 | (123,000) |
| 15 | 453,849 | 351,829 | 102,020 | NMF Contribution | 180,000 | 180,000 | 0 |
| 16 | 779,137 | 679,691 | 99,446 | Other Income | 1,245,995 | 1,055,487 | 190,508 |
| | | | | Total Other Operating Revenue | 2,100,358 | 2,039,073 | 61,285 |
| 17 | 33,239,561 | 29,647,400 | 3,592,161 | TOTAL REVENUE | 113,412,474 | 90,495,034 | 22,917,440 |
| | | | | | | | 25.3 |
| 18 | 16,907,579 | 17,045,733 | (138,154) | EXPENSE | | | |
| 19 | 2,825,174 | 222,637 | (2,602,537) | Salaries, Wages & Benefits | 52,002,323 | 51,980,641 | (21,682) |
| 20 | 4,560,986 | 4,274,840 | (286,146) | Registry | 5,895,477 | 682,753 | (5,212,724) |
| 21 | 3,017,710 | 3,168,665 | 150,955 | Phys/Residents SWB & Contract Fees | 13,653,718 | 12,943,690 | (710,028) |
| 22 | 3,250,794 | 2,293,866 | (956,918) | Purchased Services | 8,892,635 | 9,660,769 | (768,134) |
| 23 | 369,180 | 363,448 | (5,732) | Supplies | 9,227,067 | 7,034,546 | (2,192,521) |
| 24 | 392,416 | 339,912 | (52,504) | Insurance | 1,107,539 | 1,090,344 | (17,195) |
| 25 | 53,821 | 67,067 | 13,246 | Utilities and Telephone | 1,270,968 | 1,042,392 | (228,576) |
| 26 | 1,110,693 | 1,061,807 | (48,886) | Interest Expense | 161,463 | 205,633 | (44,170) |
| 27 | 484,081 | 405,441 | (78,640) | Depreciation & Amortization | 3,196,633 | 3,256,217 | (59,584) |
| 28 | 32,972,424 | 29,243,416 | (3,729,008) | Other Operating Expense | 1,460,085 | 1,243,397 | (216,688) |
| | | | | TOTAL EXPENSE | 96,867,908 | 89,140,382 | (7,727,526) |
| 29 | 267,137 | 403,984 | (136,847) | NET INCOME(LOSS) | 16,544,566 | 1,354,652 | 15,189,914 |
| | | | | | | | 1,121.3 |
| 30 | | | | CAPITAL CONTRIBUTIONS | | | |
| 31 | - | - | - | | - | - | - |
| 32 | - | - | - | | - | - | - |
| 33 | - | - | - | County Contribution | - | - | - |
| 34 | 267,137 | 403,984 | (136,847) | CHANGE IN NET ASSETS | \$ | \$ | \$ |
| | | | | | 16,544,566 | 1,354,652 | 15,189,914 |
| | | | | | | | 1,121.3 % |
| | | | | | | | \$ |
| | | | | | | | 1,593,254 |

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY
AS OF SEPTEMBER 30, 2022

| | CURRENT MONTH | | | | YEAR -TO -DATE | | | |
|----|---------------------------------|--------|-----------------------|-----------|----------------|--------|-----------------------|-----------|
| | | | Variance fav. (unfav) | | | | Variance fav. (unfav) | |
| | Actual | Budget | \$ VAR. | % VAR | Actual | Budget | \$ VAR. | % VAR |
| | 5,688 | 5,208 | 480 | 9.2% | 16,979 | 15,974 | 1,005 | 6.3% |
| | REVENUE | | | | | | | |
| | ADJUSTED PATIENT DAYS | | | | | | | |
| 1 | \$ | \$ | \$ | (1.3) % | \$ | \$ | \$ | -0.5% |
| 2 | 13,981 | 14,158 | (178) | 6.2 | 14,085 | 14,156 | (71) | (12.0) |
| 3 | 836 | 787 | 49 | 10.2 | 693 | 787 | (94) | 10.3 |
| 4 | 6,777 | 6,150 | 627 | 2.4 | 6,783 | 6,149 | 634 | 2.2 |
| | 21,593 | 21,096 | 498 | (4.0) | 21,561 | 21,092 | 469 | (3.8) |
| 5 | 16,413 | 15,775 | (638) | 22.6 | 16,377 | 15,774 | (603) | 16.4 |
| 6 | 611 | 789 | 178 | 78.5 | 659 | 789 | 130 | 74.8 |
| 7 | 13 | 59 | 47 | (2.5) | 15 | 58 | 43 | (2.6) |
| 8 | 17,037 | 16,623 | (413) | 1.9 | 17,050 | 16,621 | (430) | 0.9 |
| 9 | 4,556 | 4,472 | 84 | | 4,511 | 4,472 | 39 | |
| 10 | 21.10% | 21.20% | | | 20.92% | 21.20% | | |
| 11 | 1,150 | 1,090 | 60 | 5.5 | 2,045 | 1,066 | 979 | 91.9 |
| | Total Government Funding | | | | | | | |
| 12 | 22 | 24 | (2) | (10.3) | 22 | 24 | (2) | (7.5) |
| 13 | 25 | 27 | (2) | (8.4) | 18 | 27 | (9) | (33.0) |
| 14 | 11 | 12 | (1) | (8.4) | 11 | 11 | (1) | (5.9) |
| 15 | 80 | 68 | 12 | 18.1 | 73 | 66 | 7 | 11.1 |
| 16 | 137 | 131 | 6 | 5.0 | 124 | 128 | (4) | (3.1) |
| 17 | 5,844 | 5,693 | 151 | 2.7 | 6,680 | 5,665 | 1,015 | 17.9 |
| | Other Operating Revenue: | | | | | | | |
| | TOTAL REVENUE | | | | | | | |
| 18 | 2,972 | 3,273 | 301 | 9.2 | 3,063 | 3,254 | 191 | 5.9 |
| 19 | 497 | 43 | (454) | (1,061.8) | 347 | 43 | (304) | (712.4) |
| 20 | 802 | 821 | 19 | 2.3 | 804 | 810 | 6 | 0.8 |
| 21 | 531 | 608 | 78 | 12.8 | 524 | 605 | 81 | 13.4 |
| 22 | 571 | 440 | (131) | (29.8) | 543 | 440 | (103) | (23.4) |
| 23 | 65 | 70 | 5 | 7.0 | 65 | 68 | 3 | 4.4 |
| 24 | 69 | 65 | (4) | (5.7) | 75 | 65 | (10) | (14.7) |
| 25 | 9 | 13 | 3 | 26.5 | 10 | 13 | 3 | 26.1 |
| 26 | 195 | 204 | 9 | 4.2 | 188 | 204 | 16 | 7.6 |
| 27 | 85 | 78 | (7) | (9.3) | 86 | 78 | (8) | (10.5) |
| 28 | 5,797 | 5,615 | (182) | (3.2) | 5,705 | 5,580 | (125) | (2.2) |
| | EXPENSE | | | | | | | |
| | NET INCOME(LOSS) | | | | | | | |
| 29 | 47 | 78 | (31) | (39.5) | 974 | 85 | 890 | 1,049.0 |
| 30 | | | | | | | | |
| | CAPITAL CONTRIBUTIONS | | | | | | | |
| 31 | - | - | - | - | - | - | - | - |
| 32 | - | - | - | - | - | - | - | - |
| 33 | - | - | - | - | - | - | - | - |
| 34 | \$ | \$ | \$ | (39) % | \$ | \$ | \$ | 1,049.0 % |
| | CHANGE IN NET ASSETS | | | | | | | |
| | 47 | 78 | (31) | | 974 | 85 | 890 | |
| | Prior Yr | | | | | | | |
| | 16,290 | | | | | | | |

**NATIVIDAD
BALANCE SHEET
AS OF SEPTEMBER 30, 2022**

| | | CURRENT MONTH | | | YEAR - TO - DATE | | |
|---------------------------------|----|---------------|--------|---------------|------------------|---------------|-----------|
| | | BEGINNING | ENDING | INC/(DEC) | BEGINNING | ENDING | INC/(DEC) |
| | | | | | | | % CHG. |
| 1 | \$ | 118,987,958 | \$ | 113,981,705 | \$ | 113,981,705 | (23.2) |
| 2 | | 35,483,667 | | 34,983,667 | | 34,983,667 | - |
| 3 | | 61,041,949 | | 59,566,674 | | 59,566,674 | (0.1) |
| 4 | | 31,353,691 | | 40,974,012 | | 40,974,012 | 123.5 |
| 5 | | 5,339,020 | | 5,483,882 | | 5,483,882 | 10.7 |
| 6 | | 5,876,003 | | 6,146,229 | | 6,146,229 | 38.8 |
| 7 | | 258,072,288 | | 261,136,169 | | 261,136,169 | (4.1) |
| 8 | | 351,290,423 | | 351,619,828 | | 351,619,828 | 0.5 |
| 9 | | (223,809,065) | | (224,811,454) | | (224,811,454) | (1.4) |
| 10 | | 127,481,358 | | 126,808,374 | | 126,808,374 | (1.1) |
| 11 | | 210,780,966 | | 210,094,427 | | 210,094,427 | 1.2 |
| 12 | \$ | 596,334,612 | \$ | 598,038,970 | \$ | 598,038,970 | (1.6) |
| CURRENT ASSETS | | | | | | | |
| CASH | | | | | | | |
| FUND AID | | | | | | | |
| ACCOUNTS RECEIVABLE NET | | | | | | | |
| STATE/COUNTY RECEIVABLES | | | | | | | |
| INVENTORY | | | | | | | |
| PREPAID EXPENSE | | | | | | | |
| TOTAL CURRENT ASSETS | | | | | | | |
| PROPERTY, PLANT & EQUIPMENT | | | | | | | |
| LESS: ACCUMULATED DEPRECIATION | | | | | | | |
| NET PROPERTY, PLANT & EQUIPMENT | | | | | | | |
| OTHER ASSETS | | | | | | | |
| TOTAL ASSETS | | | | | | | |
| 13 | | 18,701,161 | | 19,781,584 | | 19,781,584 | (13.5) |
| 14 | | 14,036,590 | | 16,947,135 | | 16,947,135 | 2.4 |
| 15 | | 80,963,285 | | 78,805,610 | | 78,805,610 | (21.1) |
| 16 | | 3,817,583 | | 3,817,583 | | 3,817,583 | - |
| 17 | | 13,002,261 | | 12,661,016 | | 12,661,016 | (16.9) |
| 18 | | 130,520,890 | | 132,012,928 | | 132,012,928 | (16.7) |
| CURRENT LIABILITIES | | | | | | | |
| ACCRUED PAYROLL | | | | | | | |
| ACCOUNTS PAYABLE | | | | | | | |
| MCARE/MEDICAL LIABILITIES | | | | | | | |
| CURRENT PORTION OF DEBT | | | | | | | |
| OTHER ACCRUALS | | | | | | | |
| TOTAL CURRENT LIABILITIES | | | | | | | |
| LONG TERM LIABILITIES | | | | | | | |
| LT ACCRUED LIABILITIES | | | | | | | |
| UN EARNED CONTRIBUTIONS | | | | | | | |
| LONG TERM PORTION OF C.O.P's | | | | | | | |
| TOTAL LONG TERM DEBT | | | | | | | |
| FUND BALANCES | | | | | | | |
| ACCUMULATED FUND | | | | | | | |
| CHANGE IN NET ASSETS | | | | | | | |
| TOTAL FUND BALANCES | | | | | | | |
| TOTAL LIAB. & FUND BALANCES | | | | | | | |
| 23 | | 424,208,325 | | 424,208,325 | | 424,208,325 | - |
| 24 | | 16,277,429 | | 16,544,566 | | 16,544,566 | 100.0 |
| 25 | | 440,485,754 | | 440,752,891 | | 440,752,891 | 3.9 |
| 26 | \$ | 596,334,612 | \$ | 598,038,970 | \$ | 598,038,970 | (1.6) |

**NATIVIDAD
STATE AND COUNTY RECEIVABLES**

AS OF 09/30/22

BALANCE SHEET

| | <u>Beg. Balance</u> | <u>Accruals</u> | <u>Reclas and Adj</u> | <u>Prior Years Final Rec'n</u> | <u>Family 1st Corona Response</u> | <u>IGT</u> | <u>Payments</u> | <u>Ending Balance</u> |
|--------------------------------|----------------------|----------------------|-----------------------|--------------------------------|-----------------------------------|----------------------|------------------------|-----------------------|
| Medi-Cal Waiver (DSH +SNCP) | \$ 6,296,200 | 3,575,001 | | | | 9,861,053 | (9,300,551) | 10,231,703 |
| Hospital Fee | - | 249,999 | | | | | | 249,999 |
| Rate Range (IGT-CCAH- | 2,368,562 | 2,916,000 | | | | | | 5,284,562 |
| MCMC EPP | 4,119,907 | 3,500,001 | | | | 4,572,384 | | 12,192,302 |
| MCMC QIP | 3,219,896 | 5,400,001 | | | | | | 8,619,897 |
| SB1732 | - | 699,999 | | | | | (386,684) | 333,315 |
| AB 915 | - | 936,360 | | | | | | 936,360 |
| Medical GME | - | 249,999 | | | 125,001 | 614,722 | (604,947) | 259,774 |
| CARES ACT Funding | 180,590 | | | | | | (229,004) | 76,587 |
| AR UCSF & TOURO University | - | 47,866 | | | | | (15,967) | 31,899 |
| AR Mee Memorial | 199,937 | 295,802 | (168,886) | | | | (138,430) | 188,423 |
| AR Office Buildings | 452 | 369,863 | | | | | (366,063) | 4,252 |
| Medical HPE | (5,589) | 75,000 | | | | | (65,444) | 3,967 |
| Interest Accrued Positive Cash | - | 304,500 | | | | | | 304,500 |
| Accrued Donations | 949,126 | 180,000 | | | | | (143,977) | 985,149 |
| AR Jail-PG&E | - | 281,714 | | | | | (6,938) | 274,776 |
| Health Department | - | 485,336 | | | | | (488,608) | (3,272) |
| AR Watsonville | 1,000,000 | | | | | | | 1,000,000 |
| STATE RECEIVABLES | \$ 18,328,900 | \$ 19,567,441 | \$ (168,886) | \$ - | \$ 125,001 | \$ 14,848,169 | \$ (11,726,613) | \$ 40,974,012 |

YTD Sep-22

| | |
|--|----------------------|
| Medi-Cal DSH /SNCP/PHYS SPA | \$ 3,575,001 |
| Rate Range (IGT-CCAH- | 2,916,000 |
| Esperanza Care | (625,000) |
| Family First C-19 Response-FMAP Enhance- | 125,001 |
| Medical GME | 249,999 |
| HPE | 75,000 |
| Hospital Fee | 249,999 |
| MCMC EPP | 3,500,001 |
| HD Residency Support | (125,001) |
| MCMC QIP | 5,400,001 |
| AB915 | 936,360 |
| Medicare GME | 350,453 |
| CARES Act Fund Aid | 1,500,000 |
| SB 1732 | 699,999 |
| GOVERNMENT FUNDING INCOME | \$ 34,725,376 |

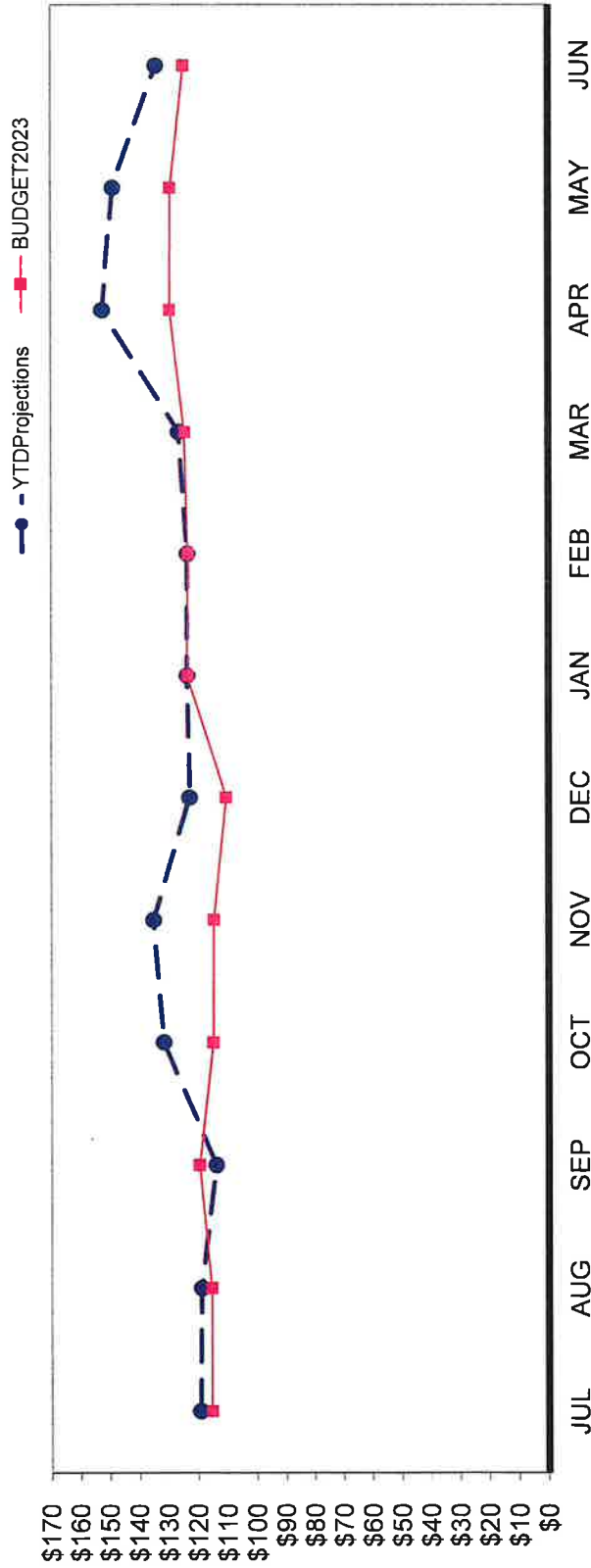
NATIVIDAD
STATEMENT OF CASH FLOWS
AS OF SEPTEMBER 30, 2022

| | CURRENT MONTH | YEAR - TO - DATE |
|----|----------------|------------------|
| 1 | \$ 118,967,958 | \$ 148,370,912 |
| 2 | | |
| 3 | 267,136 | 16,544,564 |
| 4 | - | - |
| 5 | 1,002,389 | 3,039,739 |
| 6 | 1,269,525 | 19,584,303 |
| 7 | | |
| 8 | 1,475,275 | 81,276 |
| 9 | 500,000 | 1,500,000 |
| 10 | (9,610,321) | (22,645,112) |
| 11 | (415,088) | (2,250,419) |
| 12 | 1,080,424 | (3,092,401) |
| 13 | 2,910,545 | 403,951 |
| 14 | (2,157,685) | (21,113,224) |
| 15 | - | 0 |
| 16 | (341,245) | (2,577,837) |
| 17 | (6,558,095) | (49,693,766) |
| 18 | | |
| 19 | (329,405) | (1,679,562) |
| 20 | - | - |
| 21 | (329,405) | (1,679,562) |
| 22 | | |
| 23 | (54,817) | (164,451) |
| 24 | 686,539 | (2,435,731) |
| 25 | - | - |
| 26 | 631,722 | (2,600,182) |
| 27 | (4,986,253) | (34,389,207) |
| 28 | \$ 113,981,705 | \$ 113,981,705 |

NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2023

| | <u>BDGT-23</u> | <u>ESTIMATE FY2023</u> | <u>Variance to Budget</u> |
|--|----------------------|------------------------|---------------------------|
| | \$ | \$ | \$ |
| Medi-Cal DSH Waiver | 13,500,000 | 13,500,000 | - |
| EPP | 14,000,000 | 14,000,000 | - |
| QIP | 20,000,000 | 20,000,000 | - |
| Physician SPA | 1,300,000 | 1,300,000 | - |
| AB915 | 3,745,440 | 3,745,440 | - |
| SB1732 | 2,800,000 | 2,800,000 | - |
| CCAH Rate Range | 11,665,000 | 11,665,000 | - |
| HPE | 300,000 | 300,000 | - |
| Family First Corona Virus Response | 500,000 | 500,000 | - |
| Esperanza Care Outside Purchased Service | (2,500,000) | (2,500,000) | - |
| HD Residency Support | (500,000) | (500,000) | - |
| Medicare GME & B/D | 1,300,000 | 1,300,000 | - |
| Medical GME | 1,000,000 | 1,000,000 | - |
| CARES Act Fund Aid | - | 6,000,000 | 6,000,000 |
| State One Time Grant | - | 15,897,563 | 15,897,563 |
| Provider Fee | 1,000,000 | 1,000,000 | - |
| | <u>\$ 68,110,440</u> | <u>\$ 90,008,003</u> | <u>\$ 21,897,563</u> |

Cash Flow Performance Fiscal Year 2023 (in Millions)



| | ACTUAL | ACTUAL | ACTUAL | ESTIMATE | ESTIMATE | ESTIMATE | ESTIMATE | ESTIMATE | ESTIMATE | ESTIMATE | ESTIMATE | ESTIMATE |
|----------|--------|--------|--------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Months | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
| YTD | 119.3 | 119.0 | 114.0 | 131.7 | 135.1 | 122.9 | 123.6 | 123.5 | 126.5 | 152.4 | 148.8 | 134.2 |
| BDGT | 115.3 | 115.4 | 119.5 | 114.9 | 114.7 | 110.4 | 123.5 | 123.3 | 124.4 | 129.4 | 129.2 | 124.7 |
| Variance | 4.0 | 3.6 | (5.5) | 16.8 | 20.4 | 12.4 | 0.1 | 0.2 | 2.1 | 23.1 | 19.6 | 9.5 |

NATIVIDAD
CASH FORECAST
FISCAL YEAR 2023

| | ACTUAL JUL | ACTUAL AUG | ACTUAL SEP | ESTIMATE OCT | ESTIMATE NOV | ESTIMATE DEC | ESTIMATE JAN | ESTIMATE FEB | ESTIMATE MAR | ESTIMATE APR | ESTIMATE MAY | ESTIMATE JUN | Total YTD |
|--|---------------|---------------|---------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|--------------|
| Beginning Balance | 148,361,531 | 118,287,502 | 118,956,517 | 113,969,955 | 131,676,440 | 131,538,115 | 118,862,458 | 123,814,903 | 123,517,428 | 126,481,038 | 152,385,708 | 148,807,810 | 148,361,531 |
| CASH RECEIPTS | | | | | | | | | | | | | |
| Patient Revenues (incl pre fees and lab cop) | 20,444,666 | 27,964,664 | 25,227,104 | 24,500,000 | 24,500,000 | 24,500,000 | 24,500,000 | 24,500,000 | 24,500,000 | 24,500,000 | 24,500,000 | 24,500,000 | 294,136,454 |
| Provider Fee | - | - | - | 250,000 | - | 250,000 | - | - | 250,000 | - | - | 250,000 | 1,000,000 |
| RR 16T CCAH | 500,000 | 600,592 | 828,413 | 500,000 | 500,000 | 500,000 | 11,694,000 | 500,000 | 500,000 | 500,000 | 500,000 | 500,000 | 11,684,000 |
| Stimulus - Family First Response COVID19 | - | - | 287,086 | 350,000 | 350,000 | 350,000 | 350,000 | 350,000 | 350,000 | 350,000 | 350,000 | 350,000 | 6,225,005 |
| SHORT DOYLE | - | - | - | 25,000 | 25,000 | 25,000 | 25,000 | 25,000 | 25,000 | 25,000 | 25,000 | 25,000 | 3,417,986 |
| HPE | 128,600 | 15,377 | - | 60,000 | 60,000 | 60,000 | 60,000 | 60,000 | 60,000 | 60,000 | 60,000 | 60,000 | 290,444 |
| Foundation Donations | - | - | - | 8,703,484 | - | - | - | 8,703,484 | - | - | - | - | 883,977 |
| Miscellaneous Revenue | - | - | - | - | - | - | - | - | - | - | - | - | 26,556,917 |
| QIP/ERP | - | - | - | - | - | - | - | - | - | - | - | - | - |
| QIP/ERP | - | - | - | - | - | - | - | - | - | - | - | - | - |
| SBI732 | - | - | 366,684 | 125,000 | 125,000 | 125,000 | 125,000 | 125,000 | 125,000 | 125,000 | 125,000 | 125,000 | 2,766,884 |
| HEALTH DEPARTMENT RETIRED | - | - | 604,947 | 125,000 | 125,000 | 125,000 | 125,000 | 125,000 | 125,000 | 125,000 | 125,000 | 125,000 | 1,125,000 |
| MCAL GME | - | - | - | - | - | - | - | - | - | - | - | - | 1,354,947 |
| MCAL GME | - | - | - | - | - | - | - | - | - | - | - | - | 3,745,000 |
| AB919 | 15,983 | 163,065 | 138,566 | 125,250 | 125,250 | 125,250 | 125,250 | 125,250 | 125,250 | 125,250 | 125,250 | 125,250 | 1,445,764 |
| Rent Income | - | - | - | - | - | - | - | - | - | - | - | - | 25,000,000 |
| QIP | - | - | - | - | - | - | - | - | - | - | - | - | 14,384,779 |
| QIP | - | - | - | - | - | - | - | - | - | - | - | - | 145,938 |
| Phys SPA | - | - | 145,938 | 2,042,243 | 2,042,243 | 2,042,243 | 2,042,243 | 2,042,243 | 2,042,243 | 2,042,243 | 2,042,243 | 2,042,243 | 28,300,000 |
| Fund 404 Transfer | - | 251,894 | 683,673 | 402,753 | 402,753 | 402,753 | 402,753 | 402,753 | 402,753 | 402,753 | 402,753 | 402,753 | 1,852,283 |
| Interest Income | - | - | - | - | - | - | - | - | - | - | - | - | 657,419 |
| Miscellaneous Revenue | 280,091 | 243,283 | 14,894 | 14,894 | 14,894 | 14,894 | 14,894 | 14,894 | 14,894 | 14,894 | 14,894 | 14,894 | 14,894 |
| Total Cash Receipts | 21,369,260 | 38,456,732 | 28,084,311 | 52,530,247 | 27,742,387 | 30,084,701 | 39,629,277 | 36,926,792 | 31,421,634 | 54,316,206 | 28,111,000 | 35,834,161 | 425,590,707 |
| CASH DISBURSEMENTS | | | | | | | | | | | | | |
| Purchased Services and Supplies | 18,316,669 | 7,595,339 | 8,561,637 | 8,517,272 | 7,417,272 | 7,417,272 | 7,417,272 | 7,417,272 | 7,517,272 | 5,317,272 | 10,417,272 | 10,417,272 | 108,286,092 |
| I6T MEDICAL GME | 614,722 | - | - | - | - | - | - | - | - | - | - | - | 614,722 |
| GPP CY2022 | 4,952,577 | - | 4,708,476 | - | - | 4,700,000 | - | 8,500,000 | - | - | - | - | 14,361,053 |
| I6T QIP | - | - | - | - | - | - | - | - | - | - | - | - | 8,500,000 |
| I6T QIP | - | - | - | - | - | - | - | - | - | - | - | - | 4,572,384 |
| Building Lease / Rental Equipment | 230,974 | 460,749 | 242,596 | 230,829 | 230,829 | 230,829 | 230,829 | 230,829 | 230,829 | 230,829 | 230,829 | 230,829 | 3,011,760 |
| COF Principal & Interest Payments | 17,385,527 | 24,544,528 | 17,824,886 | 17,221,431 | 17,221,431 | 17,221,431 | 17,221,431 | 17,221,431 | 17,221,431 | 17,221,431 | 17,221,431 | 17,221,431 | 4,991,410 |
| Payroll and Benefits | 23,625 | 34,856 | 351,938 | 1,137,142 | - | - | - | - | - | - | - | - | 213,948,616 |
| Expenses Core | - | - | - | - | - | - | - | - | - | - | - | - | 440,419 |
| Workers Comp Allocation | - | - | - | - | - | - | - | - | - | - | - | - | 1,137,142 |
| COWCAP | 4,510,031 | - | - | 297,964 | 297,964 | 297,964 | 297,964 | 297,964 | 297,964 | 297,964 | 297,964 | 297,964 | 4,510,031 |
| Data Processing | 1,018,469 | - | - | - | - | - | - | - | - | - | - | - | 3,700,144 |
| Pension Fund Transfer to County | 3,378,696 | - | - | - | - | - | - | - | - | - | - | - | 3,378,696 |
| Transfer From 451 to 404 & I6T Fund | - | 251,894 | 683,673 | 3,088,127 | 2,042,243 | 3,457,057 | 2,285,133 | 2,526,648 | 2,393,980 | 3,618,062 | 3,410,656 | 15,000,000 | 30,000,000 |
| Capital Expenses Fund 404 | - | - | - | - | - | - | - | - | - | - | - | - | 5,961,517 |
| Capital Expenditures | 1,350,157 | 1,350,157 | 330,725 | 1,014,924 | 670,873 | 1,135,806 | 744,203 | 830,123 | 786,539 | 1,184,704 | 1,120,627 | 1,827,219 | 11,000,000 |
| Total Cash Disbursements | 58,443,289 | 38,789,717 | 33,550,873 | 34,823,762 | 27,840,711 | 44,760,358 | 32,676,831 | 37,004,266 | 26,448,824 | 28,413,455 | 30,694,978 | 50,556,231 | 439,766,498 |
| Increase/(Decrease) | (29,074,028) | (30,886) | (4,886,562) | 17,706,465 | (138,326) | (14,675,658) | 6,752,446 | (97,475) | 2,973,610 | 25,904,751 | (3,587,978) | (14,622,071) | (14,175,791) |
| Ending Cash Fund 451 | 118,287,502 | 118,956,517 | 113,969,955 | 131,676,440 | 131,538,115 | 118,862,458 | 123,614,903 | 123,517,428 | 126,481,038 | 152,385,789 | 148,807,810 | 134,165,740 | 134,165,740 |
| (*) Cash In Transit | - | - | - | - | - | - | - | - | - | - | - | - | - |
| (*) Petty Cash and CC | 9,058 | 11,441 | 11,750 | 13,651 | 16,865 | 8,841 | 11,425 | 11,329 | 17,445 | 23,969 | 9,193 | 8,983 | 8,983 |
| Ending Cash as per 6/L | 118,297,161 | 118,967,958 | 113,981,705 | 131,690,091 | 135,132,067 | 122,891,162 | 123,626,326 | 123,528,758 | 126,508,483 | 152,419,759 | 148,817,003 | 134,194,723 | 134,194,723 |
| Fund 404 | | | | | | | | | | | | | |
| Beginning Balance | 67,494,796 | 67,494,796 | 67,243,102 | 66,559,429 | 63,470,302 | 61,428,059 | 57,971,002 | 55,705,669 | 53,179,221 | 50,765,231 | 47,167,169 | 43,756,313 | 43,756,313 |
| Transfer In from Fund 451 | - | - | (251,894) | (3,088,127) | (2,042,243) | (3,457,057) | (2,285,133) | (2,526,648) | (2,393,980) | (3,618,062) | (3,410,656) | (5,961,517) | (5,961,517) |
| Transfer Out from Fund 404 | 67,494,796 | 67,243,102 | 66,559,429 | 63,470,302 | 61,428,059 | 57,971,002 | 55,705,669 | 53,179,221 | 50,765,231 | 47,167,169 | 43,756,313 | 38,194,798 | 38,194,798 |
| Ending Cash Fund 404 | 186,732,298 | 186,189,619 | 180,529,384 | 195,146,742 | 192,866,174 | 174,833,450 | 179,320,772 | 176,696,650 | 177,276,269 | 199,562,958 | 192,564,123 | 172,360,536 | 172,360,536 |

CREDENTIALS REPORT OF RECOMMENDED ACTIONS FOR BOARD APPROVAL, November 10, 2022
(Medical Executive Committee Approval Date: October 5, 2022)

The following practitioners were reviewed for initial appointment, reappointment, changes in staff status (category), additional privilege requests, etc. Membership factors include licensure, DEA, professional liability insurance, staff requirements, etc. Qualitative/quantitative factors include: peer review, performance improvement, clinical activity, privileging, competence, technical skill, behavior, health, medical records, blood review, medication usage, litigation history, utilization and continuity of care.

INITIAL APPOINTMENTS

| NAME | SPECIALTY / SERVICE | STAFF STATUS | APPOINTMENT PERIOD |
|----------------------------|---|--------------------------------|---|
| Ebenhoech, Adelheid T., MD | Family Medicine Ambulatory Care / Family Medicine | Provisional | 11/10/2022 – 11/01/2024 Temporary Privileges |
| Cammarano, Caitlin A., DO | Anesthesia / Anesthesia | Provisional | 11/10/2022 – 11/01/2024 |
| Conner, Grant R., MD | Otolaryngology / Surgical Specialties | Provisional | 11/10/2022 – 11/01/2024 Temporary Privileges |
| Salazar, Leticia G., PA-C | Emergency Medicine Physician Assistant / Emergency Medicine | Advanced Practice Professional | 11/10/2022 – 11/01/2024 Temporary Privileges |
| Truong, Kevin, MD | TelePsychiatry / Psychiatry | Provisional | 11/10/2022 – 11/01/2024 |

REAPPOINTMENTS

| NAME | SPECIALTY/SERVICE | STAFF STATUS | REAPPOINTMENT PERIOD |
|--|---|--------------------------------|-------------------------|
| Adetuyi, Olusegun A., MD | Family Medicine Hospitalist / Family Medicine | Active | 12/01/2022 – 12/01/2024 |
| Atkinson, Ian, L., MD | Family Medicine Hospitalist / Family Medicine | Active | 12/01/2022 – 12/01/2024 |
| Elison, Casey J., CRNA | Nurse Anesthetist / Anesthesia | Advanced Practice Professional | 12/01/2022 – 12/01/2024 |
| Frencher, James *Pending release of proctoring | Teleradiology / Radiology | Provisional to Courtesy | 12/01/2022 – 12/01/2024 |
| Hanlon, Stacey C., MD | Anesthesiology / Anesthesia | Active | 12/01/2022 – 12/01/2024 |
| Hlavacek, James M., MD | Anesthesia / Anesthesia | Active | 12/01/2022 – 12/01/2024 |
| Lowery, Janel M., CRNA | Nurse Anesthetist / Anesthesia | Advanced Practice Professional | 12/01/2022 – 12/01/2024 |
| Ngann, Kuong K., DO | Surgical Critical Care / General Surgery / Trauma | Active | 12/01/2022 – 12/01/2024 |
| Palmer, Barron Mark F., MD | General Surgery / Colorectal Surgery / Surgical Specialties | Active | 12/01/2022 – 12/01/2024 |
| Reddy, Vijayalakshmi M., MD | Anesthesiology / Anesthesia | Active | 12/01/2022 – 12/01/2024 |
| Rostami, Nahid, MD | Neonatology / Pediatrics | Active | 12/01/2022 – 12/01/2024 |
| Scannell, Michael C., MD | Anesthesiology / Anesthesia | Active | 12/01/2022 – 12/01/2024 |
| Serio, Mohamed K., MD *Pending release of advanced proctoring | Cardiovascular Medicine / Medical Specialties | Active | 12/01/2022 – 12/01/2024 |
| Walls, Craig A., MD, PhD | Emergency Medicine / Emergency Medicine | Administrative Medical Staff | 12/01/2022 – 12/01/2024 |
| Weinstein, Joel A., MD | General Surgery / Surgical Specialties | Active | 12/01/2022 – 12/01/2024 |

| | | | | |
|--|---|--------------------------------|--|---|
| Weyland, Richard S., NP | Trauma Acute Care Nurse Practitioner / Trauma | Advanced Practice Professional | 12/01/2022 – 12/01/2024 | |
| RELEASE FROM PROCTORING: The following practitioners have completed their basic and/or advanced procedure proctoring requirements. | | | | |
| NAME | SPECIALTY | Service | RECOMMEND | |
| None | | | | |
| CHANGES IN STAFF STATUS: The following practitioners have been transferred to the appropriate staff category. | | | | |
| NAME | SPECIALTY | SERVICE | CURRENT/REQUESTED | RECOMMEND |
| None | | | | |
| LOCUMS TENENS/TEMPORARY PRIVILEGES: The following practitioner(s) were granted Temporary privileges. | | | | |
| NAME | SPECIALTY / SERVICE | REASON | DATES | RECOMMEND |
| Khalid, Ahmer, MD | Family Medicine Hospitalist | Family Medicine | To fulfill an important patient care, treatment, and service need. The patient care volume exceeds the level that can be handled by currently privileged practitioners and additional practitioners are needed to handle the volume. | 10/18/2022-10/21/2022 |
| Rodriguez, Paula B., MD | Internal Medicine Hospitalist | Medical Specialties | To fulfill an important patient care, treatment, and service need. The patient care volume exceeds the level that can be handled by currently privileged practitioners and additional practitioners are needed to handle the volume. | 10/02/2022-10/09/2022 10/14/2022-10/23/2022 10/31/2022-11/06/2022 |
| REQUEST TO ADD OR AMEND PRIVILEGES: The following practitioners have requested additional privileges and have completed additional training and/or have otherwise met the privilege criteria. Approved privileges shall be granted for the remainder of the current appointment period. | | | | |
| NAME | SPECIALTY | SERVICE | PRIVILEGE(S) REQUESTED | RECOMMEND |
| None | | | | |
| REQUEST FOR LEAVE OF ABSENCE: The following practitioners have requested a Leave of Absence (LOA) in accordance with the Bylaws. | | | | |
| NAME | SPECIALTY / Service | REASON | TIMEFRAME | RECOMMEND |
| None | | | | |
| RESIGNATIONS: The following practitioners have voluntarily resigned their staff membership and privileges or AHP status. Practitioners were in good standing with the Medical Staff of Natividad at the time of the resignation, unless specified below. | | | | |
| NAME | SPECIALTY | SERVICE | EFFECTIVE DATE | RECOMMEND |
| Bixler, David L., MD | Pulmonary Medicine / Critical Care | Medical Specialties | 8/29/22 | Acknowledge |
| Ko, Grant N., MD | Psychiatry | Psychiatry | 12/01/2022 | Acknowledge |
| Bathini Jr, Leon S., MD | Family Medicine Hospitalist | Family Medicine | 08/26/2022 | Acknowledge |
| Chantachote, Soelot J., MD | Family Medicine Hospitalist | Family Medicine | 08/26/2022 | Acknowledge |

| | | | | |
|-------------------------------|--------------------------------|-----------------|------------|-------------|
| Colton, Adam J., DO | Family Medicine Hospitalist | Family Medicine | 08/26/2022 | Acknowledge |
| Irvine, Anne S., MD | Family Medicine Hospitalist | Family Medicine | 08/26/2022 | Acknowledge |
| Vela Jr., Abraham, MD | Family Medicine Hospitalist | Family Medicine | 08/26/2022 | Acknowledge |
| Dasari, Gopika, MD | Family Medicine Hospitalist | Family Medicine | 08/26/2022 | Acknowledge |
| Ganji, Shiva K., MD | Family Medicine Hospitalist | Family Medicine | 08/26/2022 | Acknowledge |
| Grewall, Pam K., MD | Family Medicine Hospitalist | Family Medicine | 08/26/2022 | Acknowledge |
| Guez, Ghislaine Y., MD | Family Medicine Hospitalist | Family Medicine | 08/26/2022 | Acknowledge |
| Ibanez III, Sir Cedric A., MD | Family Medicine Hospitalist | Family Medicine | 08/26/2022 | Acknowledge |
| Khraisha, Nesreen S., MD | Family Medicine Hospitalist | Family Medicine | 08/26/2022 | Acknowledge |
| Lawler, Scott M., MD | Family Medicine Hospitalist | Family Medicine | 08/26/2022 | Acknowledge |
| Pedraza, Ruth, MD | Family Medicine Hospitalist | Family Medicine | 08/26/2022 | Acknowledge |
| Sun, Jiwu, MD | Family Medicine / OB Fellow | Family Medicine | 09/30/2022 | Acknowledge |
| Sylvia, Jacqueline H., DO | Family Medicine Hospitalist | Family Medicine | 08/26/2022 | Acknowledge |
| Tittle, Robin L., MD | Family Medicine / OB Fellow | Family Medicine | 08/22/2022 | Acknowledge |
| Wu, Anny T., DO | Family Medicine Hospitalist | Family Medicine | 08/26/2022 | Acknowledge |
| Yaftali, Nina A., DO | Family Medicine Hospitalist | Family Medicine | 08/26/2022 | Acknowledge |

Nurse Practitioner Teaching /Training: The following NP meet the qualifications and request to participate in the Advanced procedure Teaching / Training, MSP008-4, MSP008-5

| NAME | SPECIALTY / SERVICE | PROCEDURE(S) | RECOMMEND |
|------|---------------------|--------------|-----------|
| None | | | |

RELEASE FROM ADVANCED PROCEDURE TEACHING / TRAINING: The following practitioners have completed their advanced procedure teaching/training requirements in the following privileges as per MSP008-4. They are eligible to apply for these privileges.

| NAME | SPECIALTY | SERVICE | PROCEDURE(S) | RECOMMEND |
|------|-----------|---------|--------------|-----------|
| None | | | | |

Emergency Medicine Physician Assistant, Nurse Practitioner ADVANCED PROCEDURE TEACHING AND TRAINING: The following meet the qualifications and request to participate in the Advanced procedure Teaching / Training, MSP008-6

| NAME | SPECIALTY / SERVICE | PROCEDURE(S) | RECOMMEND |
|------|---------------------|--------------|-----------|
| None | | | |

List of Qualified Nurses: The following Nurse(s) have met the competencies to perform the below approved Standardized Procedures:

| STANDARDIZED PROCEDURE | LIST OF QUALIFIED NURSES | RECOMMEND |
|------------------------|--------------------------|-----------|
| None | | |



PROPOSED

NMC Board of Trustees Meeting

2023 Meeting Dates

In accordance with the State of Emergency proclaimed by Governor Newsom on March 4, 2020, Executive Order N-29-20 issued by Governor Newsom on March 17, 2020 and the Recommendation Regarding Social Distancing Including Remote Meetings of Legislative Bodies, issued by the Monterey County Health Officer on September 22, 2021, Natividad Medical Center (“Natividad”) Board of Trustees meetings will be held entirely by Zoom. There will be no physical location for these meetings. Committee Members shall participate in the meeting by Zoom.

Regular Board of Trustees Committee meetings take place the **second** Friday monthly at 9:00 am via Zoom and Teleconference. All cancellations and Special meetings scheduled are subject to Brown Act.

Friday, January 13th

Friday, February 10th

Friday, March 10th

Friday, April 14th

Friday, May 12th

Friday, June 9th

Friday, July 14th

Friday, August 11th

Friday, September 8th

Friday, October 13th

Thursday, November 9th (Due to Veterans Day)

December: NO MEETING