



Finance Committee Meeting 2022

November 10, 2022



Finance Committee Meeting

Thursday, November 10, 2022

8:30 AM

***** VIDEO CONFERENCE TELEPHONIC MEETING *****

AGENDA

IMPORTANT NOTICE Regarding COVID 19

In accordance with the State of Emergency proclaimed by Governor Newsom on March 4, 2020, Executive Order N-29-20 issued by Governor Newsom on March 17, 2020 and the Recommendation Regarding Social Distancing Including Remote Meetings of Legislative Bodies, issued by the Monterey County Health Officer on September 22, 2021, Natividad Medical Center (“Natividad”) Finance Committee meetings will be held entirely by Zoom. There will be no physical location for these meetings. Committee Members shall participate in the meeting by Zoom.

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Enter the Meeting ID number: 961 7495 4866 when prompted. You will then enter the Password: 590310 when prompted.

Or, to attend the Finance Committee meeting by Zoom computer audio click the following link:

<https://natividad.zoom.us/j/96174954866?pwd=cGVUcEJTTU53aGsyd0tJbDRibUttQT09>

You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio please select the “Raise your Hand” option on the Zoom screen; and by phone please push #9 on your keypad.

1. If a member of the public wishes to comment on a particular agenda item, the public is strongly encouraged to submit their comments in writing via email to the Natividad Finance Committee at Natividadpubliccomments@natividad.com by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record.

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3. Members of the public who wish to make a general public comment for items not on the day's agenda may submit their comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at Natividadpubliccomments@natividad.com. The Committee date and "general comment" should be indicated in the subject line. The comment will be placed in the record for the meeting, and every effort will be made to read the comment into the record at the appropriate time on the agenda.
4. Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to Natividadpubliccomments@natividad.com. The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.
5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

Call to Order

Marcia Atkinson, Chair

Roll Call

Agenda Additions/Corrections

Noemi Ferguson

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of October 14, 2022 Finance Committee and Special Finance Committee. *Pages 7-14*

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A. *Pages 15-30*
3. Approve the schedule of regular meetings of the Finance Committee for calendar year 2023 in Attachment B. *Pages 6*

Scheduled Items/Discussion Items

4. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-15626) with Caroline Butler MD to provide general and critical care surgical services at Natividad, extending the term by twenty-four months (January 1, 2023 to December 31, 2024) for a full agreement term of January 1, 2022 to December 31, 2024 and adding \$500,000 for an amount not to exceed \$900,000 in the aggregate; and
 - b. Authorize the Chief Executive Officer or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$40,000) of the original contract amount. *Pages 31-32 (Jeanne-Ann Balza)*
5. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-15010) with Ventana Faculty Medical Associates to provide family medicine and physician assistant services, extending the term by twelve months (January 1, 2023 to December 31, 2023) for a revised full agreement term of November 1, 2020 to December 31, 2023, and adding \$200,000 for a revised not to exceed amount of \$900,000 in the aggregate; and
 - b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$50,000) of the original contract amount and do not significantly change the scope of work. *Pages 33-34 (Jeanne-Ann Balza)*
6. Consider finding, pursuant to AB 361, that the COVID-19 pandemic state of emergency declared by Governor Newsom is still in effect; the Natividad Medical Center Finance Committee has reconsidered the circumstances of the state of emergency; and the Monterey County Health Officer continues to recommend social distancing measures for meetings of the legislative bodies. **Office of the County Counsel**
7. Receive and Approve September 2022 Financial Report. *Pages 35-47* **Daniel Leon, CFO**

Adjournment

**NEXT FINANCE COMMITTEE MEETING
FRIDAY, JANUARY 13, 2023 AT 8:30 A.M.**

***** VIDEO CONFERENCE TELEPHONIC MEETING *****

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Finance Committee as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Finance Committee shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



Finance Committee Meeting
Thursday, November 10, 2022
Consent Items

Attachment A

1. <i>Pages 15-16</i>	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Gregory E. Le Bleu M.D. to provide physical medicine and rehabilitation services, for an amount not to exceed \$450,000 for the period January 1, 2023 to December 31, 2023. b. Authorize the Chief Executive Officer for Natividad to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$45,000) of the original contract amount and do not significantly change the scope of work.
2. <i>Pages 17-18</i>	<ul style="list-style-type: none"> a. Authorize the Chief Executive Office for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with Opus Cardias, Inc. to provide vascular surgery services extending the term by twenty-four months (January 1, 2023 to December 31, 2024) for a revised full agreement term of January 1, 2022 to December 31, 2024 and adding \$200,000 for a revised amount not to exceed \$300,000 in the aggregate; and b. Authorize the Chief Executive Office for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.
3. <i>Pages 19-20</i>	<ul style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Endoscopy Technician classification as indicated in Attachment A; and b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.
4. <i>Pages 21-22</i>	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 5 to the agreements with Receivable Solutions, Inc. (A-13319) and Credit Consulting Services, Inc. (A-13320) pursuant to the Request for Proposal (RFP) #9600-64 for debt collection services, to extend an additional one (1) year (October 1, 2022 through September 30, 2023) for a revised full agreement term of October 1, 2016 through September 30, 2023 and adding \$1,300,000 for a revised total aggregate amount not to exceed \$9,270,000.</p>
5. <i>Pages 23-24</i>	<ul style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendices A and B to create the classifications of Hospital Patient Safety Manager and Hospital Compliance Officer with the salary ranges as indicated in Attachment A; b. Amend the Natividad FY 2022-23 Adopted Budget Unit 9600-8142 - Fund 451 -Appropriation Unit NMC001 to reallocate a Hospital Risk Assessment and Compliance Officer to a Hospital Compliance Officer and a Hospital Quality Assurance Nurse to a Hospital Patient Safety Manager as indicated in Attachment A; c. Authorize the County Administrative Office and the Auditor-Controller to incorporate the approved position changes in the FY 2022-23 Adopted Budget and the Human Resources Department to implement the changes in the Advantage HRM System.

6. <i>Pages 25-26</i>	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an Order Form (ORD-0760525) with HealthStream, Inc. subject to the terms and conditions of the HealthStream Master Services agreement (A-14475) to add additional Web-Based Education services (AACN ECCO: Essentials of Critical Care Orientation), for a 24-month period with no change to the Agreement term of July 1, 2019 through June 30, 2027, and adding \$8,100 for a revised total agreement amount not to exceed \$389,364.</p>
7. <i>Pages 27-28</i>	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 3 to the agreement with Nancy Lomeli dba Sal's Taxi for lab specimen and patient transportation services, extending the agreement an additional one (1) year period (May 30, 2022 through May 31, 2023) for a revised full agreement term of February 1, 2017 through May 31, 2023, and adding \$50,000 for a revised total agreement amount not to exceed \$200,000.</p> <p>b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$100,000) of the original cost of the agreement.</p>
8. <i>Pages 29-30</i>	<p>a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional Services Agreement with Forrest R. Hamlin D.O. to provide hospitalist physician services, adding \$400,000 for a revised not to exceed amount of \$500,000 in the aggregate, but with no change to the original agreement term of August 30, 2022 to September 30, 2024; and</p> <p>b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$10,000) of the original contract amount.</p>



Finance Committee Meeting
Thursday, November 10, 2022
Consent Items

Attachment B

Natividad Medical Center
Finance Committee
2023 Regular Meeting Schedule

The NMC Finance Committee is scheduled to meet the second Friday of the month, unless otherwise notified. Meetings will be held via Video Conference Telephonic.

Schedule subject to change.

Month	Date	Time	Room
January	Friday, 01/13/2023	8:30 a.m.	Video Conference Telephonic Meeting
February	Friday, 02/10/2023	8:30 a.m.	Video Conference Telephonic Meeting
March	Friday, 03/10/2023	8:30 a.m.	Video Conference Telephonic Meeting
April	Friday, 04/14/2023	8:30 a.m.	Video Conference Telephonic Meeting
May	Friday, 05/12/2023	8:30 a.m.	Video Conference Telephonic Meeting
June	Friday, 06/9/2023	8:30 a.m.	Video Conference Telephonic Meeting
July	Friday, 07/14/2023	8:30 a.m.	Video Conference Telephonic Meeting
August	Friday, 08/11/2023	8:30 a.m.	Video Conference Telephonic Meeting
September	Friday, 09/08/2023	8:30 a.m.	Video Conference Telephonic Meeting
October	Friday, 10/13/2023	8:30 a.m.	Video Conference Telephonic Meeting
November	Thursday, 11/09/2023	8:30 a.m.	Video Conference Telephonic Meeting
December	*No Meeting		



**Finance Committee Special Meeting
Friday, October 14, 2022**

8:25 AM

***** VIDEO CONFERENCE TELEPHONIC MEETING *****

MINUTES

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NMC Staff/County: Daniel Leon, Dr. Craig Walls, Nancy Buscher, Andrea Rosenberg, Jeanne-Ann Balza, Ari Entin

Call to Order

Marcia Atkinson, Chair

Roll Call

Present

***Marcia Atkinson
Dr. Marc Tunzi
Dr. Charles Harris***

Not Present

Libby Downey

Public Comments (Limited 3 minutes per speaker)

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Scheduled Items/Discussion Items

1. Consider finding, pursuant to AB 361, that the COVID-19 pandemic state of emergency declared by Governor Newsom is still in effect; the Natividad Medical Center Finance Committee has reconsidered the circumstances of the state of emergency; and the Monterey County Health Officer continues to recommend social distancing measures for meetings of the legislative bodies. **Stacy Saetta,**
Chief Deputy County Counsel

MOTION: Motion to accept and considering finding, pursuant to AB 361 moved by Dr. Charles Harris, seconded by Dr. Marc Tunzi, and approved by the following vote

Roll call vote taken pursuant to Government Code 54953:

Dr. Charles Harris: AYE

Dr. Marc Tunzi: AYE

Marcia Atkinson: AYE

Libby Downey: NOT PRESENT

Adjournment at 8:27am

Marcia Atkinson, Chair

Recorded by Noemi Ferguson



Finance Committee Meeting

Friday, October 14, 2022

8:30 AM

***** VIDEO CONFERENCE TELEPHONIC MEETING *****

MINUTES

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5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

NMC Staff/County: Daniel Leon, Dr. Craig Walls, Jeanne-Ann Balza, Ari Entin, Andrea Rosenberg, Nancy Buscher

Call to Order

Marcia Atkinson, Chair

Roll Call

Present

***Marcia Atkinson
Libby Downey
Dr. Charles Harris
Dr. Marc Tunzi***

Not Present

None

- *None*

Public Comments (Limited 3 minutes per speaker)

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Approval of Minutes

1. Approve the Minutes of September 9, 2022 Finance Committee.

MOTION: *Motion to approve the minutes of September 9, 2022 Finance Committee Meeting, moved by Libby Downey, seconded by Dr. Charles Harris and approved by the following vote*

*Roll call vote taken pursuant to Government Code 54953:
Dr. Charles Harris: AYE
Dr. Marc Tunzi: AYE
Marcia Atkinson: AYE
Libby Downey: AYE*

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A.

MOTION: *Motion to approve Consent Item 2 for consideration by the NMC Board of Trustees, Attachment A, item 1 through 6, moved by Libby Downey, seconded by Dr. Charles Harris, and approved by the following vote*

*Roll call vote taken pursuant to Government Code 54953:
Dr. Charles Harris: AYE
Dr. Marc Tunzi: AYE
Marcia Atkinson: AYE
Libby Downey: AYE*

Scheduled Items/Discussion Items

3. Receive and Approve August 2022 Financial Report.

Daniel Leon, CFO

MOTION: *Motion to accept the August 2022 Financial Reports moved by Dr. Marc Tunzi, seconded by Dr. Charles Harris, and approved by the following vote*

*Roll call vote taken pursuant to Government Code 54953:
Dr. Charles Harris: AYE
Dr. Marc Tunzi: AYE
Marcia Atkinson: AYE
Libby Downey: AYE*

Adjournment at 8:43am

Marcia Atkinson, Chair

Recorded by Noemi Ferguson



Finance Committee Meeting
Friday, October 14, 2022
Consent Items
MINUTES
Attachment A

1.	<ul style="list-style-type: none">a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Interlace Health LLC dba Interlace Health for Software License & Maintenance services at NMC for an amount not to exceed \$420,515 with an agreement term November 1, 2022 through October 31, 2027.b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.c. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$42,051) of the original cost of the agreement
2.	<ul style="list-style-type: none">a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Raimi and Associates, Inc. for strategic planning services at NMC for an amount not to exceed \$150,000 with an agreement term November 1, 2022 through October 31, 2024.b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$15,000) of the original cost of the agreement.
3.	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14660) with Pureserve Building Services, Inc. for professional building maintenance services, adding a scope of services for the Natividad Medical Group Prunedale, with a \$60,000 increase for a revised total Agreement amount of \$393,116, with no change to the agreement term of May 1, 2019 through April 30, 2024.</p>
4.	<ul style="list-style-type: none">a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a residential lease agreement with 1496 Constitution LLC dba Creekbridge Village Apartments for housing of trauma physician's services at NMC for an amount not to exceed \$25,000 with an agreement term November 1, 2022 through October 31, 2023.b. Authorize the Auditor-Controller to make lease payments in accordance with the terms of the residential lease agreement.c. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute three future renewals to the residential lease agreement for three (3) additional twelve (12) month terms under the same general terms and conditions provided there is not a significant increase to the amount of the monthly lease payments, and to make minor revisions to the lease agreements if deemed by the Deputy Purchasing Agent for NMC to be in the best interest of the County to do so, subject to review and approval of County Counsel and County-Auditor-Controller.d. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions

	within the agreement.
5.	<ul style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary ranges of the Pharmacist I and Clinical Pharmacy Coordinator classifications as indicated in Attachment A; and b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.
6.	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-15035) with Jane Finney, CLS, MBA, CPHQ, CPPS for on-site and off-site professional consulting services regarding the Quality Incentive Pool (QIP) program, extending the agreement an additional one (1) year period (November 9, 2022 through November 8, 2023) for a revised full agreement term of November 9, 2020 through November 8, 2023 with no changes to the scope of work or to the total Agreement amount of \$175,000. b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$15,000) of the original cost of the agreement.

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Gregory Le Bleu MD Agreement

TITLE:

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Gregory E. Le Bleu M.D. to provide physical medicine and rehabilitation services, for an amount not to exceed \$450,000 for the period January 1, 2023 to December 31, 2023.
- b. Authorize the Chief Executive Officer for Natividad to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$45,000) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Gregory E. Le Bleu M.D. to provide physical medicine and rehabilitation services, for an amount not to exceed \$450,000 for the period January 1, 2023 to December 31, 2023.
- b. Authorize the Chief Executive Officer for Natividad to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$45,000) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

Natividad operates a 24-bed acute rehabilitation unit (ARU) that provides comprehensive physical and cognitive therapies to help patients recover and return to daily activities after an illness, injury or surgery. Physical medicine and rehabilitation physicians, also known as physiatrists, treat a variety of medical conditions affecting the brain, spinal cord, nerves, bones, muscles and joints. Natividad would like to enter into an agreement with Dr. Le Bleu, a board-certified physical medicine and rehabilitation physician, to participate in the panel of physicians providing daily rounding on patients in the ARU. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Agreement is \$450,000 for the period January 1, 2023 to December 31, 2023 (12 months). \$450,000 is included in the Fiscal Year 2022/2023 Adopted Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

___ Economic Development

- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2553

Attachments:

Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Opus Cardias, Inc. First Amendment

TITLE:

- a. Authorize the Chief Executive Office for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with Opus Cardias, Inc. to provide vascular surgery services extending the term by twenty-four months (January 1, 2023 to December 31, 2024) for a revised full agreement term of January 1, 2022 to December 31, 2024 and adding \$200,000 for a revised amount not to exceed \$300,000 in the aggregate; and
- b. Authorize the Chief Executive Office for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Chief Executive Office for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with Opus Cardias, Inc. to provide vascular surgery services extending the term by twenty-four months (January 1, 2023 to December 31, 2024) for a revised full agreement term of January 1, 2022 to December 31, 2024 and adding \$200,000 for a revised amount not to exceed \$300,000 in the aggregate; and
- b. Authorize the Chief Executive Office for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

Natividad must arrange for the professional consultation and treatment for patients who present to the emergency department and outpatient clinics in need of medical care or treatment in vascular surgery. Natividad would like to amend its agreement with Opus Cardias, Inc., so that Dr. Andreas Sakopoulos, a board certified vascular and thoracic surgeon, can continue to provide the vascular surgery call coverage in the emergency department vital to the continued operations of Natividad without interruption. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this amendment is \$200,000. The total not to exceed amount for this Agreement is \$300,000 for the period January 1, 2022 to December 31, 2024. \$100,000 is included in the Fiscal Year 2022/2024 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement are required for a Level II Trauma Center and provide NMC with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles Harris, Chief Executive Officer, 783.2553

Attachments:

First Amendment

Agreement

Attachments on file at the Clerk of the Board

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Endoscopy Technician classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

..Report**RECOMMENDATION:**

It is recommended that the Board of Supervisors adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Endoscopy Technician classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Endoscopy Technician classification was requested by Natividad administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the hospital comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The base wage analysis of the County's hospital comparable agencies found that based on the duties performed, the Endoscopy Technician classification was matched to one (1) of the six (6) hospital comparable agencies. Since there was only one match, in accordance with the Monterey County Compensation Philosophy, Natividad applied the maximum average salary of the Bay Area Region of the Allied for Health compensation report along with the appropriate internal comparisons to determine that the current salary is approximately 17.49% below the salary mean.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, Natividad recommends adjusting the base wage salary of the Endoscopy Technician classification by approximately 17.49% at top step in order to align with the labor market average.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. Service Employees International Union (SEIU) Local 521 has been notified of the recommendations.

FINANCING:

There is a salary increase of approximately \$14,906 as a result of these actions for Natividad Medical Center (Unit 9600) FY 2022-23 Adopted Budget. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

- ☐ Economic Development
- ☒ Administration
- ☐ Health & Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A

Resolution

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Renewal & Amendment 5 to Debt Collection Services Master Agreements per RFP #9600-64
Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 5 to the agreements with Receivable Solutions, Inc. (A-13319) and Credit Consulting Services, Inc. (A-13320) pursuant to the Request for Proposal (RFP) #9600-64 for debt collection services, to extend an additional one (1) year (October 1, 2022 through September 30, 2023) for a revised full agreement term of October 1, 2016 through September 30, 2023 and adding \$1,300,000 for a revised total aggregate amount not to exceed \$9,270,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 5 to the agreements with Receivable Solutions, Inc. (A-13319) and Credit Consulting Services, Inc. (A-13320) pursuant to the Request for Proposal (RFP) #9600-64 for debt collection services, to extend an additional one (1) year (October 1, 2022 through September 30, 2023) for a revised full agreement term of October 1, 2016 through September 30, 2023 and adding \$1,300,000 for a revised total aggregate amount not to exceed \$9,270,000.

SUMMARY/DISCUSSION:

NMC utilizes two outside contractors, per RFP 9600-64 to collect on NMC's self-pay patients and bad debt collections. The contractor shall receive three (3) daily data files of all self-pay patients from NMC's Meditech system. With this information, the contractors will be responsible to send three (3) collection notices to the patient within a 150-day time-frame requesting payment. The contractors are responsible for arranging and setting up a payment plan for services incurred at NMC. If there is no response, the patients account is put into a bad debt collection for further collection efforts. Liens are applied as appropriate.

The agreement documents themselves do not state a total agreement amount specifically. Payment is based on the amount of debt collected and is, therefore, an unknown. NMC is requesting an increased aggregate dollar limit for both agreements not to exceed \$7,970,000 which reflects an estimated amount NMC might pay for debt collection fees through the end of the full five year term September 30, 2021.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this renewal & amendment No. 5 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal & amendment No. 5 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 10, 2022.

FINANCING:

The cost for this renewal & amendment No. 5 is \$1,300,000 of which \$750,000 is included in the Fiscal Year 2022-23 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The Debt Collection Services agreements give NMC the ability to collect patient's monetary responsibilities for the services they have incurred at NMC and place liens as appropriate.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Tracy Short, Director of Patient Financial Services, 783-2347
Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

Receivable Solutions, Inc. Renewal & Amendment No. 5
Credit Consulting Services, Inc. Renewal & Amendment No. 5
Receivable Solutions, Inc. Amendment No. 4
Credit Consulting Services, Inc. Amendment No. 4
Receivable Solutions, Inc. Amendment No. 3
Credit Consulting Services, Inc. Amendment No. 3
Receivable Solutions, Inc. Amendment No. 2
Credit Consulting Services, Inc. Amendment No. 2
Receivable Solutions, Inc. Amendment No. 1
Credit Consulting Services, Inc. Amendment No. 1
Receivable Solutions, Inc. Agreement
Credit Consulting Services, Inc. Agreement

Attachments on file with the Clerk of the Board

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendices A and B to create the classifications of Hospital Patient Safety Manager and Hospital Compliance Officer with the salary ranges as indicated in Attachment A;
- b. Amend the Natividad FY 2022-23 Adopted Budget Unit 9600-8142 - Fund 451 - Appropriation Unit NMC001 to reallocate a Hospital Risk Assessment and Compliance Officer to a Hospital Compliance Officer and a Hospital Quality Assurance Nurse to a Hospital Patient Safety Manager as indicated in Attachment A;
- c. Authorize the County Administrative Office and the Auditor-Controller to incorporate the approved position changes in the FY 2022-23 Adopted Budget and the Human Resources Department to implement the changes in the Advantage HRM System.

..Report

Recommendation

It is recommended that the Board of Supervisors adopt a Resolution to

- a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendices A and B to create the classifications of Hospital Patient Safety Manager and Hospital Compliance Officer with the salary ranges as indicated in Attachment A;
- b. Amend the Natividad FY 2022-23 Adopted Budget Unit 9600-8142 - Fund 451 - Appropriation Unit NMC001 to reallocate a Hospital Risk Assessment and Compliance Officer to a Hospital Compliance Officer and 0.5 FTE Hospital Quality Assurance Nurse to a Hospital Patient Safety Manager as indicated in Attachment A;
- c. Authorize the County Administrative Office and the Auditor-Controller to incorporate the approved position changes in the FY 2022-23 Adopted Budget and the Human Resources Department to implement the changes in the Advantage HRM System.

SUMMARY/DISCUSSION:

Since COVID-19 pandemic, the functional areas of risk, compliance and quality have been impacted with more responsibilities and requiring more expertise and knowledge to effectively perform the full duties of the positions. Historically, Natividad has been able to recruit and retain incumbents with the knowledge, skills and abilities to manage multiple functional areas, but the industry has evolved and now the labor market consists of those with KSAs for each individual functional area. In April 2022, Natividad Administration staff requested a classification and compensation study utilizing the hospital comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The analysis of the classification and base wage compensation study of the Hospital Patient Safety Manager was matched to two (2) of the six (6) hospital comparable agencies.

The analysis of the classification and base wage compensation study of the Hospital Compliance Officer was matched to three (3) of the six (6) hospital comparable agencies.

Therefore, Natividad recommends creating the classifications of Hospital Patient Safety Manager and Hospital Compliance Officer and then the reallocation of a Hospital Risk Assessment and Compliance Officer position to a Hospital Patient Safety Manager and the reallocation of 0.5 FTE of Hospital Quality Assurance Nurse to a Hospital Compliance Officer as indicated in Attachment A. These actions are in accordance with the County's compensation philosophy to

maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department has reviewed and concurred with the recommendations.

FINANCING:

The salary and benefits increase for Natividad Budget Unit 9600-8142 - Fund 451 - Appropriation Unit NMC001 for the remainder of FY 2022-23 is approximately \$90,995 or \$147,867 annually. Approval of the above actions has no impact on the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The recommended actions address both the Board of Supervisors' Administration and Health & Human Services Strategic Initiatives and demonstrates NMC's commitment to meet the Board's strategic initiative of attracting, recruiting and retaining a diverse, talented work force that supports the mission of Monterey County.

☐ Economic Development
☒ Administration
☒ Health & Human Services
☐ Infrastructure
☐ Public Safety

Prepared by:

Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by:

Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles R. Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachment:

Attachment A
Resolution

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

HealthStream, Inc Order Form

Legistar Number: _____

..Title

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an Order Form (ORD-0760525) with HealthStream, Inc. subject to the terms and conditions of the HealthStream Master Services agreement (A-14475) to add additional Web-Based Education services (AACN ECCO: Essentials of Critical Care Orientation), for a 24-month period with no change to the Agreement term of July 1, 2019 through June 30, 2027, and adding \$8,100 for a revised total agreement amount not to exceed \$389,364.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an Order Form (ORD-0760525) with HealthStream, Inc. subject to the terms and conditions of the HealthStream Master Services agreement (A-14475) to add additional Web-Based Education services (AACN ECCO: Essentials of Critical Care Orientation), for a 24-month period with no change to the Agreement term of July 1, 2019 through June 30, 2027, and adding \$8,100 for a revised total agreement amount not to exceed \$389,364.

SUMMARY/DISCUSSION:

HealthStream is a well-known online hospital education company that NMC has contracted with since October 2009 to provide required educational services to hospital staff to meet The Joint Commission and other state regulations and requirements. This agreement will allow NMC to continue to contract with HealthStream in order to meet the needs of the hospital, as well as to ensure compliance with The Joint Commission education recommendations.

NRP, which stands for Neonatal Resuscitation Program, licensures were utilized in excess to what was estimated over the last three years by hospital staff to ensure that the skills needed to care for newborns were maintained from year to year. Due to the nature of the skills practiced in the NRP courses, HealthStream has made a commitment to all agencies to continue service and invoice for overages as needed, rather than withhold access to education that is critical within the healthcare field. Our community has directly benefited from the hospital staff's usage of licenses beyond those that were initially purchased.

The additional request to increase the total agreement amount stems from the change in HealthStream's billing practices when the agreement was renewed on a multi-year agreement, 2019-2022. With the new agreement, HealthStream switched from monthly to yearly invoicing and the timing of the final monthly invoices crossed over into our next fiscal year and we inadvertently paid against the current agreement.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this request as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The request has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 10, 2022.

FINANCING:

The cost for this request is \$8,100 of which \$8,100 is included in the Fiscal Year 2022-23 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement brings improved technological capabilities and functionality to NMC, enhancing and strengthening its technological functionality and reliability which fosters a sound, secure and sustainable physical infrastructure.

- ☐ Economic Development
- ☒ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Janine Bouyea, Hospital Assistant Administrator, 783-2701
Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

HealthStream, Inc Order Form
Board Report Attachment A: HealthStream Order Form
HealthStream, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Nancy Lomeli dba Sal's Taxi Renewal & Amendment No. 3

Legistar Number:

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 3 to the agreement with Nancy Lomeli dba Sal's Taxi for lab specimen and patient transportation services, extending the agreement an additional one (1) year period (May 30, 2022 through May 31, 2023) for a revised full agreement term of February 1, 2017 through May 31, 2023, and adding \$50,000 for a revised total agreement amount not to exceed \$200,000.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$100,000) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 3 to the agreement with Nancy Lomeli dba Sal's Taxi for lab specimen and patient transportation services, extending the agreement an additional one (1) year period (May 30, 2022 through May 31, 2023) for a revised full agreement term of February 1, 2017 through May 31, 2023, and adding \$50,000 for a revised total agreement amount not to exceed \$200,000.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$100,000) of the original cost of the agreement.

SUMMARY/DISCUSSION:

Natividad provides Complimentary Local Transportation through Sal's taxi, which aims to ease access to medical care, promote patient safety, and comply with SB1152 discharge of homeless patients. Sal's taxi also provides time sensitive transportation of laboratory specimen and/or materials from Natividad to other laboratories and vice versa.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal & amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 10, 2022.

FINANCING:

The cost for this renewal & amendment No. 3 is \$30,000 of which is included in the Fiscal Year 2022-23 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide ease of access to medical services in Monterey County.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Karen Friedrich, Administration, 783-2556

Approved by: Charles R. Harris, MD, Chief Executive Officer, 783-2504

Attachments:

Sal's Taxi Renewal and Amendment No. 3

Sal's Taxi Amendment No. 2

Sal's Taxi Renewal and Amendment No. 1

Sal's Taxi Agreement for Services

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Forrest Hamlin D.O. First Amendment

..Title

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional Services Agreement with Forrest R. Hamlin D.O. to provide hospitalist physician services, adding \$400,000 for a revised not to exceed amount of \$500,000 in the aggregate, but with no change to the original agreement term of August 30, 2022 to September 30, 2024; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$10,000) of the original contract amount.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional Services Agreement with Forrest R. Hamlin D.O. to provide hospitalist physician services, adding \$400,000 for a revised not to exceed amount of \$500,000 in the aggregate, but with no change to the original agreement term of August 30, 2022 to September 30, 2024; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$10,000) of the original contract amount.

SUMMARY/DISCUSSION:

Natividad operates medical surgical units and an acute rehabilitation unit that provide direct patient care to hospitalized patients 24 hours a day, 7 days a week. In order to ensure sufficient staffing of these critical units, it is necessary to develop and sustain a core team of quality internal medicine and family medicine physicians, known as hospitalists, made up of employed and independent contract physicians who are immediately available to provide patient care.

Natividad would like to amend its agreement with Dr. Hamlin to provide hospitalist services to increase the aggregate amount payable in consideration of the increased amount of services provided due to patient volumes and the need for coverage. Natividad has obtained an independent opinion of fair market value supporting the payment terms.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Amendment is \$400,000. The total not to exceed amount of this Agreement is

\$500,000 for the period August 30, 2022 to September 30, 2024. The actual cost is contingent upon the need for coverage and Dr. Hamlin's availability to provide services. \$350,000 is included in the Fiscal Year 2022/2023 adopted budget. The remaining balance will be budgeted in the subsequent fiscal year. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2553

Attachments:

First Amendment
Agreement

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Caroline Butler MD First Amendment

..Title

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-15626) with Caroline Butler MD to provide general and critical care surgical services at Natividad, extending the term by twenty-four months (January 1, 2023 to December 31, 2024) for a full agreement term of January 1, 2022 to December 31, 2024 and adding \$500,000 for an amount not to exceed \$900,000 in the aggregate; and
- b. Authorize the Chief Executive Officer or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$40,000) of the original contract amount.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-15626) with Caroline Butler MD to provide general and critical care surgical services at Natividad, extending the term by twenty-four months (January 1, 2023 to December 31, 2024) for a full agreement term of January 1, 2022 to December 31, 2024 and adding \$500,000 for an amount not to exceed \$900,000 in the aggregate; and
- b. Authorize the Chief Executive Officer or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$40,000) of the original contract amount.

SUMMARY/DISCUSSION:

Natividad received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires critical care surgeons to be available in-house with a 15-minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to maintain a core team of quality surgeons made up of employed and independent contract physicians to provide daily call coverage in the emergency department and follow-up care to patients in the intensive care unit and outpatient clinic.

Natividad would like to amend the agreement so that Dr. Butler, a board-certified fellowship trained trauma surgeon, can continue to provide general and critical care surgical services as part of the comprehensive trauma services required for a Level II Trauma Center without interruption. Dr. Butler participates in the on-call panel and is be paid a daily rate for the coverage services, which may increase due to availability and the need for coverage, but the rate of pay for services remains the same. In addition to her on-call panel participation, Dr. Butler will also provide outpatient clinic services. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The total cost of this amendment is \$500,000. The total not to exceed amount is \$900,000 for the period January 1, 2022 to December 31, 2024 (36 months). The actual cost is contingent upon Dr. Butler's participation in the call panel which may fluctuate based on her availability. Natividad has agreements with multiple providers to ensure sufficient coverage of the trauma services where the total expenditure will not exceed \$1,300,000 annually which is included in Fiscal Year 2022/2023 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2553

Attachments:

First Amendment
Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Ventana Faculty Medical Associates Second Amendment

TITLE:

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-15010) with Ventana Faculty Medical Associates to provide family medicine and physician assistant services, extending the term by twelve months (January 1, 2023 to December 31, 2023) for a revised full agreement term of November 1, 2020 to December 31, 2023, and adding \$200,000 for a revised not to exceed amount of \$900,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-15010) with Ventana Faculty Medical Associates to provide family medicine and physician assistant services, extending the term by twelve months (January 1, 2023 to December 31, 2023) for a revised full agreement term of November 1, 2020 to December 31, 2023, and adding \$200,000 for a revised not to exceed amount of \$900,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

Natividad has an agreement with Ventana Faculty Medical Associates to make available family medicine physicians to provide services including inpatient rounding and call coverage; the supervising Residents in the Family Practice Residency Program. Physician Assistant services in the hospital's mental health unit and County juvenile hall are also provided through this agreement. Natividad wishes to amend the agreement with Ventana so that its providers can continue to provide the same services to its patients and residency program without interruption. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this amendment is \$200,000. The total not to exceed amount of this Agreement is \$900,000 for the period November 1, 2020 to December 31, 2023. \$300,000 is included the Fiscal Year 2022/2023 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement are required for Natividad's Family Medicine Residency Program and provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506
Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2553

Attachments:
Second Amendment
First Amendment
Agreement

Attachments on file at the Clerk of the Board

FINANCIAL STATEMENTS

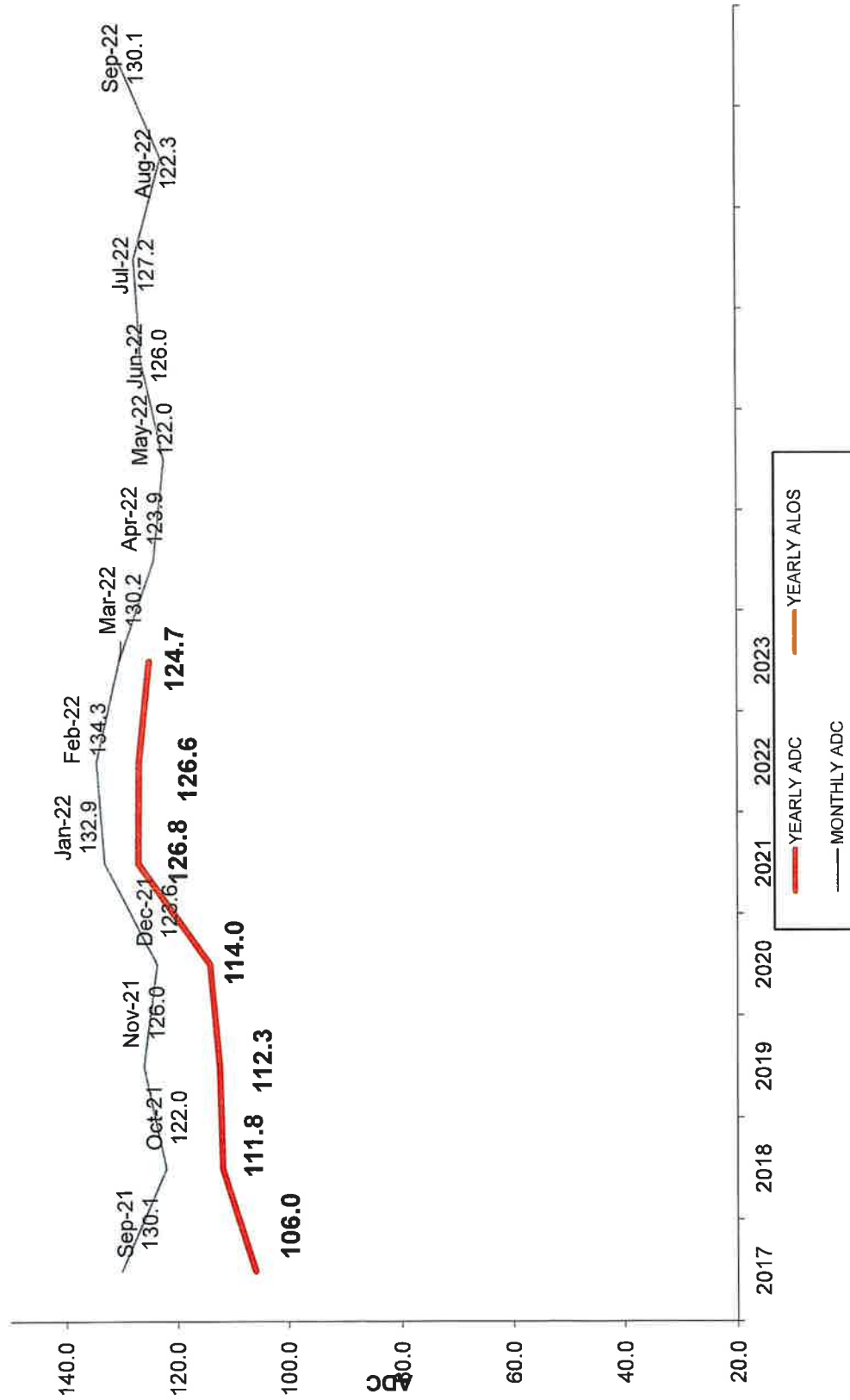
SEPTEMBER, 2022

FINANCIAL STATEMENTS

SEPTEMBER, 2022

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NATIVIDAD STATISTICAL REPORT SEPTEMBER 30, 2022

Month-To-Date					Year-To-Date				
07-22	08-22	09-22	Budget		Budget	Current	Prior Yr	%	
PT DAYS BY SERVICE					STAFFED BEDS		CY/PY		
1	249	229	202	231	NICU	15	709	656	3.66%
	2,032	1,967	1,930	1,577	Med/Surg	57	4,837	5,375	10.31%
3	256	199	260	316	ICU	10	970	725	-1.38%
4	80	85	85	82	Peds	12	252	167	49.70%
5	778	756	810	721	Acute Rehab	28	2,211	2,341	0.13%
6	249	281	343	314	OB/Gyn	27	964	953	-8.39%
7	3,644	3,517	3,630	3,241	TOTAL ACUTE	149	9,943	10,217	5.62%
8	299	274	273	448	Psychiatric	19	1,374	1,385	-38.92%
9	3,943	3,791	3,903	3,689	TOTAL DAYS	168	11,317	11,602	0.30%
10	324	337	298	285	Nursery	18	873	883	8.61%
AVERAGE DAILY CENSUS									
11	92.5	89.1	94.0	84.0	Acute	121	84.0	85.6	7.24%
12	25.1	24.4	27.0	24.0	Acute Rehab	28	24.0	25.4	0.39%
13	9.6	8.8	9.1	14.9	Psychiatric	19	14.9	15.1	-39.07%
14	127.2	122.3	130.1	123.0	TOTAL	168	123.0	126.1	0.32%
15	10.5	10.9	9.9	9.5	Nursery	18	9.5	9.6	8.33%
PERCENTAGE OF OCCUPANCY									
16	76.4%	73.6%	77.7%	69.4%	Acute		69.4%	70.7%	7.2%
17	89.6%	87.1%	96.4%	85.7%	Acute Rehab		85.7%	90.7%	0.4%
18	50.5%	46.3%	47.9%	78.4%	Psychiatric		78.4%	79.5%	-39.1%
19	75.7%	72.8%	77.4%	73.2%	TOTAL		73.2%	76.9%	-2.1%
20	58.3%	60.6%	55.0%	52.8%	Nursery		52.8%	53.3%	8.3%
ADMISSIONS									
21	620	639	658	625	Acute		1,915	1,954	-1.89%
22	56	61	56	51	Acute Rehab		157	164	5.49%
23	54	41	49	42	Psychiatric		130	134	7.46%
24	730	741	763	718	TOTAL		2,202	2,252	-0.80%
25	188	211	185	172	Nursery		528	543	7.55%
26	208	223	198	184	Deliveries		564	563	11.72%
DISCHARGES									
27	601	639	628	607	Acute		1,861	1,887	-1.01%
28	53	65	57	53	Acute Rehab		163	168	4.17%
29	47	49	44	43	Psychiatric		133	140	0.00%
30	701	753	729	703	TOTAL		2,157	2,195	-0.55%
31	180	188	179	158	Nursery		484	492	11.18%
AVERAGE LENGTH OF STAY									
32	5.4	5.1	5.1	5.1	Acute(Hospital wide no babies)		5.1	5.2	0.00%
33	13.9	12.4	14.5	14.1	Acute Rehab		14.1	14.3	-5.59%
34	2.1	2.3	2.8	2.6	OB/Gyn		2.6	2.6	-7.69%
35	5.5	6.7	5.6	10.7	Psychiatric		10.6	10.3	-42.72%
36	1.7	1.6	1.6	1.7	Nursery		1.7	1.6	0.00%
OUTPATIENT VISITS									
37	4,759	5,092	4,927	4,395	Emergency Room		13,479	13,975	5.75%
38	523	533	564	530	ER Admits		1,626	1,661	-2.47%
39	71.6%	71.9%	73.9%	73.8%	ER Admits as a % of Admissions		73.8%	73.8%	-1.68%
40	5,276	6,639	5,991	5,814	Clinic Visits		17,830	18,031	-0.69%
ANCILLARY PROCEDURES BILLED									
41	55,122	54,928	55,890	52,903	Lab Tests		162,235	165,084	0.52%
42	4,095	3,993	4,298	3,724	Radiology Procedures		11,420	11,405	8.60%
43	226	227	281	198	MRI Procedures		606	631	16.32%
44	130	134	90	111	Nuclear Med Procedures		341	314	12.74%
45	1,208	1,300	1,311	1,257	Ultrasound Procedures		3,855	3,745	1.98%
46	2,037	2,069	2,023	1,854	CT Scans		5,684	5,897	3.93%
47	362	341	381	372	Surgeries		1,116	1,146	-5.41%
48	7.42	7.48	7.33	7.59	FTE'S PER AOB		7.59	7.50	-1.20%
49	1,348.3	1,363.9	1,389.8	1,317.2	TOTAL PAID FTE'S		1,317.2	1,344.6	1.69%
50	5,636	5,655	5,688	5,208	ADJUSTED PATIENT DAYS		15,974	16,498	2.91%

**NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2023**

	JUL-22	AUG-22	SEP-22	OCT-22	NOV-22	DEC-22	JAN-23	FEB-23	MAR-23	APR-23	MAY-23	JUN-23	YTD
REVENUE													
Patient Revenue:													
Inpatient	\$ 81,718,145	\$ 77,902,279	\$ 79,523,914	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$ 239,144,338
Pro Fees	3,541,487	3,455,761	4,755,311										11,762,559
Outpatient	36,616,405	40,005,665	38,548,809										115,171,879
Total Patient Revenue	121,876,037	121,374,905	122,827,834										366,078,776
Deductions from revenue													
Contractual Deductions	92,824,795	91,863,613	93,362,949										278,051,356
Bad Debt	4,135,680	3,582,657	3,474,041										11,192,378
Unable to Pay	74,058	101,418	72,826										248,302
Total Contractual Discounts	97,034,533	95,547,688	96,909,816										289,482,036
Net Patient Revenue	24,841,505	25,827,218	25,918,018										76,586,740
As a percent of Gross Revenue	20.38%	21.28%	21.10%										20.92%
Total Government Funding	22,040,564	6,142,408	6,542,406										34,725,376
Other Operating Revenue:													
Rent Income	121,586	125,489	122,788										369,863
Interest Income	81,000	81,000	142,500										304,500
NMF Contribution	60,000	60,000	60,000										180,000
Other Income	422,577	369,559	453,849										1,245,985
Total Other Operating Revenue	685,163	636,058	779,137										2,100,358
TOTAL REVENUE	47,567,232	32,605,892	33,239,561										113,412,474
EXPENSE													
Salaries, Wages & Benefits	17,705,905	17,388,839	16,907,579										52,002,323
Registry	1,249,749	1,820,554	2,825,174										5,895,477
Phys/Residents SWB & Contract Fees	4,409,799	4,682,933	4,560,966										13,653,718
Purchased Services	2,964,755	2,910,170	3,017,710										8,892,635
Supplies	2,780,492	3,195,791	3,250,784										9,227,067
Insurance	369,180	369,179	369,180										1,107,539
Utilities and Telephone	435,501	443,051	392,416										1,270,968
Interest Expense	53,821	53,821	53,821										161,463
Depreciation & Amortization	1,043,263	1,042,677	1,110,693										3,196,633
Other Operating Expense	527,095	448,909	484,081										1,460,085
TOTAL EXPENSE	31,539,560	32,355,824	32,972,424										96,867,908
NET INCOME(LOSS)	16,027,672	249,758	267,137										16,544,566
Normalization for Extraordinary Items													
State One Time Grant	(15,897,563)												(15,897,563)
Provider Relief Fund													
American Rescue Plan (ARPA) Rural Fund													
Families First C-19 Response													
Total Extraordinary Items	(15,897,563)												(15,897,563)
NET INCOME BEFORE Extraordinary Items	\$ 130,109	\$ 249,758	\$ 267,137	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$ 647,003
CAPITAL CONTRIBUTIONS													
County Contribution													
CHANGE IN NET ASSETS	\$ 16,027,672	\$ 249,758	\$ 267,137	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$ 16,544,566

NATIVIDAD

CAPITAL CONTRIBUTIONS

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY
AS OF SEPTEMBER 30, 2022

CURRENT MONTH										YEAR -TO -DATE				
		Variance fav. (unfav)					Variance fav. (unfav)							
Actual		Budget	\$ VAR.	% VAR	REVENUE		Actual	Budget	\$ VAR.	% VAR				
5,688		5,208	480	9.2%	ADJUSTED PATIENT DAYS		16,979	15,974	1,005	6.3%				
Patient Revenue:														
1	\$	13,981	\$	(178)	(1.3)	%	\$	14,085	\$	(71)	-0.5%			
2		836	787	49	6.2			693	787	(94)	(12.0)			
3		6,777	6,150	627	10.2			6,783	6,149	634	10.3			
4		21,593	21,096	498	2.4			21,561	21,092	469	2.2			
Deductions from revenue														
5		16,413	15,775	(638)	(4.0)			16,377	15,774	(603)	(3.8)			
6		611	789	178	22.6			659	789	130	16.4			
7		13	59	47	78.5			15	58	43	74.8			
8		17,037	16,623	(413)	(2.5)			17,050	16,621	(430)	(2.6)			
9		4,556	4,472	84	1.9			4,511	4,472	39	0.9			
10		21.10%	21.20%					20.92%	21.20%					
Net Patient Revenue														
As a percent of Gross Revenue														
Total Government Funding														
11		1,150	1,090	60	5.5			2,045	1,066	979	91.9			
Other Operating Revenue:														
12		22	24	(2)	(10.3)			22	24	(2)	(7.5)			
13		25	27	(2)	(8.4)			18	27	(9)	(33.0)			
14		11	12	(1)	(8.4)			11	11	(1)	(5.9)			
15		80	68	12	18.1			73	66	7	11.1			
16		137	131	6	5.0			124	128	(4)	(3.1)			
17		5,844	5,893	151	2.7			6,680	5,665	1,015	17.9			
TOTAL REVENUE														
EXPENSE														
18		2,972	3,273	301	9.2			3,063	3,254	191	5.9			
19		497	43	(454)	(1,061.8)			347	43	(304)	(712.4)			
20		802	821	19	2.3			804	810	6	0.8			
21		531	608	78	12.8			524	605	81	13.4			
22		571	440	(131)	(29.8)			543	440	(103)	(23.4)			
23		65	70	5	7.0			65	68	3	4.4			
24		69	65	(4)	(5.7)			75	65	(10)	(14.7)			
25		9	13	3	26.5			10	13	3	26.1			
26		195	204	9	4.2			188	204	16	7.6			
27		85	78	(7)	(9.3)			86	78	(8)	(10.5)			
28		5,797	5,615	(182)	(3.2)			5,705	5,580	(125)	(2.2)			
TOTAL EXPENSE														
NET INCOME(LOSS)														
29		47	78	(31)	(39.5)			974	85	890	1,049.0			
CAPITAL CONTRIBUTIONS														
30														
31		-	-	-	-			-	-	-	-			
32		-	-	-	-			-	-	-	-			
33		-	-	-	-			-	-	-	-			
County Contribution														
34	\$	47	\$	78	\$	(31)		\$	974	\$	85			
CHANGE IN NET ASSETS														
(39)														
%														
1,049.0														
%														
98														

**NATIVIDAD
BALANCE SHEET
AS OF SEPTEMBER 30, 2022**

	CURRENT MONTH			YEAR - TO - DATE		
	BEGINNING	ENDING	INC/(DEC)	BEGINNING	ENDING	INC/(DEC)
			% CHG.			% CHG.
1	\$ 118,967,958	\$ 113,981,705	(4.2) %	\$ 148,370,912	\$ 113,981,705	(23.2) %
2	35,483,667	34,983,667	-	36,483,667	34,983,667	-
3	61,041,949	59,566,674	(2.4)	59,647,950	59,566,674	(0.1)
4	31,363,691	40,974,012	30.6	18,328,900	40,974,012	123.5
5	5,339,020	5,483,882	2.7	4,952,512	5,483,882	10.7
6	5,876,003	6,146,229	4.6	4,427,180	6,146,229	38.8
7	258,072,288	261,136,169	1.2	272,211,121	261,136,169	(4.1)
8	351,290,423	351,619,828	0.1	349,940,266	351,619,828	0.5
9	(223,809,065)	(224,811,454)	(0.4)	(221,771,715)	(224,811,454)	(1.4)
10	127,481,358	126,808,374	(0.5)	128,168,551	126,808,374	(1.1)
11	210,780,966	210,094,427	(0.3)	207,658,696	210,094,427	1.2
12	\$ 596,334,612	\$ 598,038,970	0.3 %	\$ 608,038,368	\$ 598,038,970	(1.6) %
CURRENT ASSETS						
CASH						
FUND AID						
ACCOUNTS RECEIVABLE NET						
STATE/COUNTY RECEIVABLES						
INVENTORY						
PREPAID EXPENSE						
TOTAL CURRENT ASSETS						
PROPERTY, PLANT & EQUIPMENT						
LESS: ACCUMULATED DEPRECIATION						
NET PROPERTY, PLANT & EQUIPMENT						
OTHER ASSETS						
TOTAL ASSETS						
CURRENT LIABILITIES						
ACCRUED PAYROLL						
ACCOUNTS PAYABLE						
MCARE/MEDICAL LIABILITIES						
CURRENT PORTION OF DEBT						
OTHER ACCRUALS						
TOTAL CURRENT LIABILITIES						
LONG TERM LIABILITIES						
LT ACCRUED LIABILITIES						
UN EARNED CONTRIBUTIONS						
LONG TERM PORTION OF C.O.P's						
TOTAL LONG TERM DEBT						
FUND BALANCES						
ACCUMULATED FUND						
CHANGE IN NET ASSETS						
TOTAL FUND BALANCES						
TOTAL LIAB. & FUND BALANCES						
13	18,701,161	19,781,584	5.8	22,873,986	19,781,584	(13.5)
14	14,036,590	16,947,135	20.7	16,543,184	16,947,135	2.4
15	80,963,295	78,805,610	(2.7)	99,919,834	78,805,610	(21.1)
16	3,817,583	3,817,583	-	3,817,583	3,817,583	-
17	13,002,261	12,661,016	(2.6)	15,238,854	12,661,016	(16.9)
18	130,520,890	132,012,928	1.1	158,392,441	132,012,928	(16.7)
19	3,714,162	3,659,345	(1.5)	3,823,796	3,659,345	(4.5)
20	-	-	-	-	-	-
21	21,613,806	21,613,806	-	21,613,806	21,613,806	-
22	25,327,968	25,273,151	(0.2)	25,437,602	25,273,151	(0.6)
23	424,208,325	424,208,325	-	424,208,325	424,208,325	-
24	16,277,429	16,544,566	(1.6)	-	16,544,566	100.0
25	440,485,754	440,752,891	0.1	424,208,325	440,752,891	3.9
26	\$ 596,334,612	\$ 598,038,970	0.3 %	\$ 608,038,368	\$ 598,038,970	(1.6) %

**NATIVIDAD
STATE AND COUNTY RECEIVABLES**

AS OF 09/30/22

BALANCE SHEET

	<u>Req. Balance</u>	<u>Accruals</u>	<u>Reclas and Adj</u>	<u>Prior Years Final Rec'n</u>	<u>Family 1st Corona Response</u>	<u>IGT</u>	<u>Payments</u>	<u>Ending Balance</u>
Medi-Cal Waiver (DSH +SNCP)	\$ 6,296,200	3,575,001				9,661,053	(9,300,551)	10,231,703
Hospital Fee	-	249,999						249,999
Rate Range IGT-CCAH-	2,368,582	2,916,000						5,284,582
MCMC EPP	4,119,907	3,500,001				4,572,394		12,192,302
MCMC QIP	3,219,696	5,400,001						8,619,697
SB1732	-	699,999					(366,664)	333,315
AB 915	-	936,360						936,360
Medical GME	-	249,999				614,722	(604,947)	259,774
CARES ACT Funding	180,590				125,001		(229,004)	76,587
A/R UCSF & TOURO University	-	47,866					(15,967)	31,899
A/R Mee Memorial	199,937	295,802	(168,886)				(138,430)	188,423
A/R Office Buildings	452	369,863					(366,063)	4,252
Medical HPE	(5,589)	75,000					(65,444)	3,967
Interest Accrued Positive Cash	-	304,500						304,500
Accrued Donations	949,126	180,000					(143,977)	985,149
A/R Jail-PG&E	-	281,714					(6,938)	274,776
Health Department	-	485,336					(488,608)	(3,272)
A/R Watsonville	1,000,000							1,000,000
STATE RECEIVABLES	\$ 18,328,900	\$ 19,567,441	\$ (168,886)	\$ -	\$ 125,001	\$ 14,848,169	\$ (11,726,613)	\$ 40,974,012

P & L

	<u>YTD Sep-22</u>
Medi-Cal DSH /SNCP/PHYS SPA	\$ 3,575,001
Rate Range IGT-CCAH-	2,916,000
Esperanza Care	(625,000)
Family First C-19 Response-FMAP Enhance-	125,001
Medical GME	249,999
HPE	75,000
Hospital Fee	249,999
MCMC EPP	3,500,001
HD Residency Support	(125,001)
MCMC QIP	5,400,001
AB915	936,360
Medicare GME	350,453
CARES Act Fund Aid	1,500,000
SB 1732	699,999
GOVERNMENT FUNDING INCOME	\$ 34,725,376

NATIVIDAD

STATEMENT OF CASH FLOWS

AS OF SEPTEMBER 30, 2022

	CURRENT MONTH	YEAR - TO - DATE
1	\$ 118,967,958	\$ 148,370,912
2		
3	267,136	16,544,564
4	-	-
5	1,002,389	3,039,739
6	1,269,525	19,584,303
7		
8	1,475,275	81,276
9	500,000	1,500,000
10	(9,610,321)	(22,645,112)
11	(415,088)	(2,250,419)
12	1,080,424	(3,092,401)
13	2,910,545	403,951
14	(2,157,685)	(21,113,224)
15	-	0
16	(341,245)	(2,577,837)
17	(6,558,095)	(49,693,766)
18		
19	(329,405)	(1,679,562)
20	-	-
21	(329,405)	(1,679,562)
22		
23	(54,817)	(164,451)
24	686,539	(2,435,731)
25	-	-
26	631,722	(2,600,182)
27	(4,986,253)	(34,389,207)
28	\$ 113,981,705	\$ 113,981,705

NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2023

	<u>BDGT-23</u>	<u>ESTIMATE FY2023</u>	<u>Variance to Budget</u>
	\$	\$	\$
Medi-Cal DSH Waiver	13,500,000	13,500,000	-
EPP	14,000,000	14,000,000	-
QIP	20,000,000	20,000,000	-
Physician SPA	1,300,000	1,300,000	-
AB915	3,745,440	3,745,440	-
SB1732	2,800,000	2,800,000	-
CCAH Rate Range	11,665,000	11,665,000	-
HPE	300,000	300,000	-
Family First Corona Virus Response	500,000	500,000	-
Esperanza Care Outside Purchased Service	(2,500,000)	(2,500,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,300,000	1,300,000	-
Medical GME	1,000,000	1,000,000	-
CARES Act Fund Aid	-	6,000,000	6,000,000
State One Time Grant	-	15,897,563	15,897,563
Provider Fee	1,000,000	1,000,000	-
	<u>\$ 68,110,440</u>	<u>\$ 90,008,003</u>	<u>\$ 21,897,563</u>



NATIVIDAD
CASH FORECAST
FISCAL YEAR 2023

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ESTIMATE OCT	ESTIMATE NOV	ESTIMATE DEC	ESTIMATE JAN	ESTIMATE FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	148,361,531	119,287,502	118,856,517	113,969,955	131,676,440	131,538,115	118,882,458	123,614,903	123,517,428	128,481,038	152,395,788	148,807,810	148,361,531
CASH RECEIPTS													
Patient Revenues (incl pro fees and lab cop)	20,444,686	27,964,664	25,227,104	24,500,000	24,500,000	24,500,000	24,500,000	24,500,000	24,500,000	24,500,000	24,500,000	24,500,000	284,138,454
Provider Fee	-	-	-	250,000	-	250,000	-	-	250,000	-	-	250,000	1,000,000
RR 15T CCAH	-	-	-	-	-	-	11,664,000	-	-	-	-	-	11,664,000
Stimulus - Family First Response COVID19-	500,000	600,592	628,413	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	6,226,005
SHORT DOYLE	-	-	287,146	350,000	350,000	350,000	350,000	350,000	350,000	350,000	350,000	350,000	3,417,686
HPE	-	85,444	-	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	296,444
Foundation Donations	128,600	15,377	-	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	683,977
Med Waiver FY 22-23/PPP	-	9,154,613	-	8,703,404	-	-	8,700,000	-	-	-	-	-	28,558,017
QIP/PPP	-	-	-	-	-	-	-	-	-	-	-	-	-
SBI732	-	-	366,864	125,000	125,000	125,000	125,000	125,000	125,000	125,000	125,000	125,000	2,766,684
HEALTH DEPARTMENT RETIAB	-	-	-	125,000	125,000	125,000	125,000	125,000	125,000	125,000	125,000	125,000	1,125,000
MCAL GNE	-	-	604,947	250,000	-	250,000	-	-	250,000	-	-	250,000	1,354,947
A19715	-	-	-	-	-	-	-	-	-	-	-	-	-
Rent Income	15,883	163,065	130,566	125,250	125,250	125,250	125,250	125,250	125,250	125,250	125,250	125,250	3,745,000
QIP	-	-	-	-	-	-	-	-	-	-	-	-	-
PPP	-	-	-	14,384,779	-	-	-	-	-	-	-	-	14,384,779
Phys SPA	-	-	145,938	-	-	-	-	-	-	-	-	-	145,938
Fund 404 Transfer	-	251,694	883,673	3,089,127	2,042,243	3,457,057	2,265,133	2,529,548	2,393,980	3,518,002	3,410,846	5,561,517	28,300,600
Interest Income	-	-	-	402,793	-	427,500	-	-	427,500	-	-	427,500	1,685,293
Miscellaneous Revenue	280,091	243,283	-	14,884	14,884	14,884	14,884	14,884	14,884	14,884	14,884	14,884	657,419
Total Cash Receipts	21,369,260	38,458,732	28,064,311	52,530,247	27,742,387	30,084,701	38,629,277	36,926,192	31,421,634	54,318,206	28,111,000	35,934,161	425,590,707
CASH DISBURSEMENTS													
Purchased Services and Supplies	18,316,669	7,595,339	8,561,637	8,517,272	7,417,272	7,417,272	7,417,272	7,417,272	7,517,272	5,317,272	10,417,272	10,417,272	100,288,092
IOT MEDICAL GNE	614,722	-	-	-	-	-	-	-	-	-	-	-	614,722
PPP CY2022	4,852,577	-	4,708,476	-	-	4,700,000	-	8,500,000	-	-	-	-	14,361,053
16T QIP	-	-	-	-	-	-	-	-	-	-	-	-	8,500,000
16T EPP	-	4,572,394	-	-	-	-	-	-	-	-	-	-	4,572,394
Building Lease / Rental Equipment	230,974	460,749	242,596	230,829	230,829	230,829	230,829	230,829	230,829	230,829	230,829	230,829	2,011,780
COP Principal & Interest Payments	17,396,527	24,544,528	17,024,688	17,221,431	17,221,431	17,221,431	17,221,431	17,221,431	17,221,431	17,221,431	17,221,431	17,221,431	4,991,410
Payroll and Benefits	23,675	50,056	361,938	1,135,806	744,203	830,123	786,539	1,120,627	1,120,627	1,120,627	1,120,627	1,120,627	213,958,616
Expense Care	-	-	1,137,142	-	-	-	-	-	-	-	-	-	440,419
Workers Comp Allocation	-	-	-	-	-	-	-	-	-	-	-	-	1,137,142
COWCAP	4,510,031	-	-	287,984	287,984	287,984	287,984	287,984	287,984	287,984	287,984	287,984	4,510,031
Delta Pressing	1,018,488	-	-	-	-	-	-	-	-	-	-	-	3,700,144
Pension Fund Transfer to County	3,378,866	-	-	-	-	-	-	-	-	-	-	-	3,378,866
Transfer From 451 to 404 & 16T Fund	-	251,694	683,673	3,089,127	2,042,243	3,457,057	2,265,133	2,529,548	2,393,980	3,518,002	3,410,846	5,561,517	15,000,000
Capital Expenses Fund 404	-	1,350,157	330,725	1,014,824	670,973	1,135,806	744,203	830,123	786,539	1,184,704	1,120,627	1,287,218	28,300,000
Capital Expenditures	-	-	-	-	-	-	-	-	-	-	-	-	11,000,000
Total Cash Disbursements	50,443,268	38,780,717	33,950,873	34,623,162	27,440,711	44,760,358	32,878,831	37,024,266	28,448,024	28,413,455	32,688,978	50,556,231	438,768,488
Increase/(Decrease)	(29,074,029)	(330,985)	(4,985,592)	17,706,485	(138,325)	(14,675,658)	6,752,446	(97,475)	2,973,610	25,904,751	(3,587,976)	(14,622,071)	(14,175,791)
Ending Cash Fund 451	118,287,502	118,956,517	113,969,955	131,676,440	131,538,115	118,882,458	123,614,903	123,517,428	128,481,038	152,395,788	148,807,810	134,185,740	134,185,740
(+) Cash In Transit	9,659	11,441	11,750	13,851	3,577,107	6,019,983	-	-	-	-	9,193	8,983	-
(-) Petty Cash and CC	-	-	-	-	18,865	8,841	-	-	-	-	-	-	-
Ending Cash as per 6/L	119,297,161	119,967,958	113,981,705	131,690,291	135,132,087	122,891,182	123,626,328	123,526,758	128,505,483	152,419,738	148,817,003	134,194,723	-
Fund 404													
Beginning Balance	67,484,796	67,484,796	67,243,102	66,559,428	63,470,302	61,428,058	57,871,002	55,705,889	53,179,221	50,765,231	47,167,169	43,756,313	-
Transfer In from fund 451	-	-	(351,684)	(3,089,127)	(2,042,243)	(3,457,057)	(2,265,133)	(2,529,548)	(2,393,980)	(3,518,002)	(3,410,846)	(5,561,517)	-
Transfer Out Fund 404	67,484,796	67,243,102	66,559,428	63,470,302	61,428,058	57,871,002	55,705,889	53,179,221	50,765,231	47,167,169	43,756,313	38,184,796	-
Ending Cash Fund 404	186,782,298	186,198,619	180,529,384	195,146,742	192,865,174	174,833,460	178,320,772	176,896,850	177,276,269	188,562,958	192,584,123	172,360,536	-