



Board of Trustees

2023

January 13, 2023





NMC Board of Trustees Regular Meeting

Friday, January 13, 2023

9:00 AM

*** VIDEO CONFERENCE / TELEPHONIC MEETING ***

AGENDA

IMPORTANT NOTICE Regarding COVID 19

In accordance with the State of Emergency proclaimed by Governor Newsom on March 4, 2020, Executive Order N-29-20 issued by Governor Newsom on March 17, 2020 and the Recommendation Regarding Social Distancing Including Remote Meetings of Legislative Bodies, issued by the Monterey County Health Officer on September 22, 2021, Natividad Medical Center (“Natividad”) Board of Trustees meetings will be held entirely by Zoom. There will be no physical location for these meetings. Committee Members shall participate in the meeting by Zoom.

To participate in this Natividad Board of Trustees meeting, the public are invited to observe and address the Committee via Zoom.

The meeting will be conducted via teleconference using the Microsoft Zoom program. This gives the public two options. The public may attend the meeting by phone. Or, the public may attend and observe the Zoom meeting via computer audio.

To participate by phone call any of these numbers below:

- +1 971 247 1195 US (Portland)
- +1 253 215 8782 US (Tacoma)
- +1 346 248 7799 US (Houston)
- +1 602 753 0140 US (Phoenix)
- +1 720 928 9299 US (Denver)

Enter the Meeting ID number: **959 7127 9338** when prompted.

You will then enter the Password: **668499** when prompted.

Or, to attend the Natividad Board of Trustees meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/95971279338?pwd=ZzFqbU9xZ08wQTBXVU9XMjFrZy91dz09>

You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio please select the “Raise your Hand” option on the Zoom screen; and by phone please push #9 on your keypad.

1. If a member of the public wishes to comment on a particular agenda item, the public is strongly encouraged to submit their comments in writing via email to the Natividad Board of Trustees at Natividadpubliccomments@natividad.com by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record.

2. Members of the public wishing to comment on a specific agenda item while the matter is being heard may participate by any of the following means:
 - a. When the Chair calls for public comment on an agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only.
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5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

1. **Call to Order**
2. **Roll Call**
3. **Pledge of Allegiance**
4. **Additions and Corrections by Clerk** *Page 1-8 – Board Clerk*
The Clerk of the Board of Trustees will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.
5. **Minutes**
 - Approve the Minutes of November 10, 2022 Board of Trustees Meeting. *Page 9-20*
6. **Board Comments**
7. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**
This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.
8. **Consent Calendar**
Approve the following policies, procedures, rules, and regulations:
 - 8a. Policies/Procedures/Forms/Manuals (listed and available upon request)
 - List of qualified nurses, US Guided Peripheral Intravenous (USGP IV) Insertion
 - Institutional Review Board Policies – Retire (260 pages only TOC included)
 - CME – Commercial Grants & Exhibits – Retire
 - CME – Joint Providership – Retire
 - CME – Regularly Schedules Series (RSS) – Retire
 - CME – Content Validation
 - CME – Enduring Materials
 - CME – Honorarium & Reimbursement
 - CME – Cultural Linguistic Competency
 - MSP001-17 Medical Staff Dues Fees
 - MSP004-2 Practitioner Code of Conduct
 - MSP008-4 TNP Advanced Procedure Teaching Training
 - MSP006-1 OB Consultation - Retire

New Policies

- PED-7185 IV Magnesium Sulfate for Status Asthmaticus
- SPC-0001 Hot Pack/Hydrocollator/Thermalator Treatment & Cleaning

No Changes

- IC-150 Infection Prevention Education for Staff
- IC-310 Active Surveillance Testing for Methicillin-Resistant Staphylococcus aureus
- IC-358 Management of Clean and Soiled Linen
- DIET-1002 Maintenance of Thermometers
- PED-7060 Evacuation of Pediatrics

- PED-7065 Gastric Gavage
- PED-7070 Gastric Washing
- PED-7075 General Nursing Assessment
- PED-7095 Medication Administration
- PED-7105 Parent Advisory Committee
- PED-7108 Pediatric Admissions
- PED-7115 Pediatric Emergencies
- PED-7130 Safety Concerns
- PED-7135 Security on the Pediatric Unit
- PED-7155 Transfer of Patient to Other Facility
- 1:9275 Guidelines for Organ Donation after Circulatory Death
- OR-7049 Handling of Autologous Bone Skull Flaps

Revised Policies

- 3:2110 Pain Screening, Assessment, and Management Policy
- IC-230 Proper Use, Cleaning, and Sanitizing of Ice Machines
- IC-320 Multidrug-Resistant Organisms
- NICU-6950 IV Therapy
- NICU-6970 Pain Assessment and Management – Neonatal
- NICU-6981 Peripherally Inserted Central Catheter: RN Insertion
- NICU-6988 Transport Training
- PED-7050 Department Plan for Competency
- PED-7100 Neurological Assessments
- PED-7145 Shift Responsibilities
- 1:0460 Patient Valuables & Belongings
- 1:1125 Passy Muir Valve Policy and Procedure
- 1:3400 Post-Mortem Care (Non-Fetal)
- 1:4220 Rapid Response Team
- 1:4250 Administration of Blood and Blood Products
- 1:4255 Blood Product and Special Considerations for a Transfusion
- 1:4470 Coroner Death Reporting and Handling of the Decedent
- 2:0200 Pronouncement of Death and Autopsies
- 6:2500 Records Retention, Destruction & Storage
- LDU-6030 Communication of Urgency for Cesarean Section
- LDU-6120 Perinatal Orientation/Training
- NICU-6905 Blood Transfusions: Neonate
- OR-7014 Fetal Monitoring in the Operating Room
- OR-7051 Evicel Fibrin Sealant Storage and Thawing
- PERI-6515 Breastfeeding Establishment and Maintenance
- PERI-6625 Perinatal Bereavement
- PERI-6672 Skin to Skin Policy
- TPMG-017 Venous Thromboembolism Prophylaxis in Trauma Patients

Order Sets

- Gen End of Life
- IMC Magnesium Sulfate 101322
- MHU Pre-Admission Labs
- TPN per Pharmacy Protocol 100522

COVID Guidelines

- COVID-0034 SARS-COV-2 Patient Testing Guidelines (*rev. 11.21.22*)
- (RETIRED) COVID-0015 Surgical Services and Cardiology Division COVID-19 Guidelines for Testing, Screening and Tracking

Additions for Joint Conference:

Revised

- 1:0460 Patient Valuables & Belongings
- 4:2951 Lost and Found
- 4:4102 Emergency Hotline Number (Code 800)
- 1:0460 Patient Valuables & Belongings

No Changes

- 4:4101 Emergency Telephone Number

New

- 1:0220 Patient Valuables; Safe Restitution

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8m of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

8b. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Center for Improvement in Healthcare Quality (CIHQ), Page 21-22 (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 1 to the agreement (A-14503) with Center for Improvement in Healthcare Quality (CIHQ) for on site, Joint Commission mock survey services, extending the agreement an additional one (1) year period (September 20, 2022 through September 19, 2023) for a revised full agreement term of September 20, 2019 through September 19, 2023, and adding \$24,000 for a revised total agreement amount not to exceed \$44,000.

8c. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Health Management Associates Inc., Page 23-24 (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 7 to the agreement (A-14083) with Health Management Associates, Inc. for consulting services associated with patient alignment, county ambulatory clinics and health plan member access for Natividad, extending the agreement an additional one (1) year period (January 2, 2023 through January 1, 2024) for a revised full agreement term of January 2, 2017 through January 1, 2024, and adding \$100,000 for a revised agreement amount not to exceed \$480,000 with no changes to the scope of work.

8d. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement for Creekbridge Apartments, Page 25-26 (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a residential lease agreement with 1701 Independence, LLC dba Creekbridge Apartments for housing of student doctors and resident physicians performing services at NMC for an amount not to exceed \$29,200 with an agreement term February 1, 2023 through January 31, 2024.
- b. Authorize the Auditor Controller to make lease payments of \$2,425 per month in accordance with the terms of the residential lease agreement.
- c. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his

designee to execute three future renewals to the residential lease agreement for three (3) additional twelve (12) month terms under the same general terms and conditions provided there is not a significant increase to the amount of the monthly lease payments, and to make minor revisions to the lease agreements if deemed by the Deputy Purchasing Agent for NMC to be in the best interest of the County to do so, subject to review and approval of County Counsel and County Auditor Controller.

- d. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

8e. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement for Champion Medical Technologies, Inc., Page 27-28 (CONSENT)**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14572) with Champion Medical Technologies, Inc. for electronic tissue management software services, extending the agreement an additional three (3) year period (March 1, 2023 through February 28, 2026) for a revised full agreement term of December 10, 2019 through February 28, 2026, and adding \$60,027 for a revised total agreement amount not to exceed \$157,965.

8f. *** Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Speech Pathologist, Page 29-30 (CONSENT)**

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Speech Pathologist classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

8g. *** Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Physical Therapist Helper, Page 31-32 (CONSENT)**

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Physical Therapist Helper classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

8h. *** Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Clinical Laboratory Scientist, Senior Clinical Laboratory Scientist, Supervising Clinical Laboratory Scientist and Clinical Laboratory Scientist-Per Diem, Page 33-34 (CONSENT)**

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Clinical Laboratory Scientist, Senior Clinical Laboratory Scientist, Supervising Clinical Laboratory Scientist and Clinical Laboratory Scientist-Per Diem classifications as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

8i. *** Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Anesthesia Technician, Page 35-36 (CONSENT)**

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Anesthesia Technician classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

- 8j. ***Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with the County of Santa Clara-Santa Clara Valley Medical Center, Page 37-38 (CONSENT)**
- a. Authorize the Chief Executive Officer (“CEO”) of Natividad Medical Center (“NMC”) to sign the patient transfer agreement with the County of Santa Clara-Santa Clara Valley Medical Center (“SCVMC”) including O Connor Hospital and Saint Louise Regional Hospital, which defines the terms of transferring a patient between NMC and SCVMC for the term of July 1, 2023 through June 30, 2028; and
 - b. Approve the NMC Chief Executive Officer’s recommendation to accept non-standard indemnification (Monterey County indemnifies Santa Clara County) and insurance (professional liability insurance only; standard limits) provisions within the agreement; and
 - c. Authorize execution of additional amendments to the agreement where the amendments do not extend the term and do not significantly alter the risk associated with the parties’ duties under the Agreement, subject to review and approval of County Counsel and County Auditor-Controller.
- 8k. ***Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Syntellis Performance Solutions, LLC, Page 39-40 (CONSENT)**
- a. Ratify execution by the Chief Executive Officer for Natividad Medical Center (NMC) an assumption agreement with Syntellis Performance Solutions, LLC who assumed RelayHealth software services (previously included in the agreement with Change Healthcare) with a term of March 23, 2021 through June 30, 2024 and a total amount not to exceed \$447,744.
 - b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a restated assumption agreement with Syntellis Performance Solutions, LLC for the assumed RelayHealth software services whereby the total amount of the agreement has been corrected to \$656,858 for the term March 23, 2021 through June 30, 2024.
- 8l. ***Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Healthcare Coding and Consulting Services, LLC, Page 41-42 (CONSENT)**
- Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-13517) with Healthcare Coding and Consulting Services, LLC for medical records coding, with no changes to the agreement term of August 22, 2021 through August 21, 2024, and adding \$878,000 for a revised total agreement amount not to exceed \$4,305,000 with no changes to the scope of work.
- 8m. ***Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Neurologic, LLC, Page 43-44 (CONSENT)**
- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Neurologic, LLC for Intraoperative Neurophysiological Monitoring services at NMC for an amount not to exceed \$200,000 with an agreement term retroactive January 10, 2023 through January 9, 2026.
 - b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$20,000) of the original cost of the agreement.
9. **Receive Oral Report on the future of teleconferencing and remote meetings – Stacy Saetta, Chief Deputy County Counsel**

10. **Accept Oral Report from Natividad Chief Financial Officer** – *Daniel Leon, CFO*
 - a. October 2022 YTD Financial Reports *Page 45-57*
 - b. November 2022 YTD Financial Reports *Page 58-70*
11. **Receive Oral Report from Natividad Chief Executive Officer** - *Dr. Charles Harris, CEO*
12. **Receive Oral Report from Natividad Chief Nursing Officer** - *Nancy Buscher, CNO*
13. **Receive Oral Report from Natividad Chief of Staff** – *Dr. Marc Tunzi, COS*
 - a. Third Year Resident – Dr. Rebecca Adams
14. **Closed Session Public Comment**
The public may comment on Closed Session items prior to the Board's recess to Closed Session.
15. **Recess to Closed Session under Government Code Section 54950**
 - a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive Medical Quality Assurance Reports
16. **Reconvene on Public Agenda Items**
17. **Accept and approve November 2022 and December 2022 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals.** *Page 71-74*

Adjournment

**Next Board of Trustees Meeting
Friday, February 10, 2023
9:00 AM
VIDEO CONFERENCE/TELEPHONIC MEETING**



NMC Board of Trustees Regular Meeting

Thursday November 10, 2022

9:00 AM

*** VIDEO CONFERENCE / TELEPHONIC MEETING ***

MINUTES

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5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

Board of Trustees: In person: Dr. Charles Harris, Fernando Elizondo
Via Zoom: Marcia Atkinson, Dr. Marc Tunzi, Libby Downey, Manuel Osorio, Simon Salinas, Bettye Saxon, and Mitch Winick

Absent: Supervisor Chris Lopez and Charles McKee

NMC Staff/County: Stacy Saetta, Daniel Leon, Andrea Rosenberg, Nancy Buscher, Dr. Craig Walls, Janine Bouyea, Jeanne-Ann Balza, Hillary Fish, Noemi Ferguson

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1. **Call to Order**

2. **Roll Call**

Present

*Marcia Atkinson
Dr. Marc Tunzi
Libby Downey
Fernando Elizondo
Dr. Charles Harris
Manuel Osorio
Simon Salinas
Bettye Saxon
Mitch Winick*

Absent

*Supervisor Chris Lopez
Charles McKee*

3. **Pledge of Allegiance**

4. **Additions and Corrections by Clerk** *Page 1-8 – Board Clerk*

- *Correction to item 8e. Debt Collection Services to add in the word “retroactively” to the Title (retroactively October 1, 2022 through September 30, 2023)*
- *Correction to item 8h. Nancy Lomeli dba Sal’s Taxi to add in the word “retroactively” to the Title (retroactively May 30, 2022 through May 31, 2023)*
- *Add a Scheduled Board Report Item# 11, Resolution for Supervising Clinic Nurse, Supervising Nurse I and Supervising Nurse II*

The Clerk of the Board of Trustees will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.

MOTION: *Motion to approve the additions and corrections to the Board of Trustees Meeting Agenda, by Simon Salinas, seconded by Libby Downey, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

*Marcia Atkinson: AYE
Dr. Marc Tunzi: AYE
Libby Downey: AYE
Fernando Elizondo: AYE
Dr. Charles Harris: AYE
Manuel Osorio: AYE
Simon Salinas: AYE
Bettye Saxon: AYE
Mitch Winick: AYE*

*Absent Supervisor Chris Lopez
Charles McKee*

5. Minutes

- Approve the Minutes of October 14, 2022 Board of Trustees Meeting and Special Board of Trustees Meeting. *Page 9-21*

MOTION: *Motion to approve the minutes of October 14, 2022 Board of Trustees Meeting and Special Board of Trustees Meeting, by Simon Salinas, seconded by Libby Downey, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

*Marcia Atkinson: AYE
Dr. Marc Tunzi: AYE
Libby Downey: AYE
Fernando Elizondo: AYE
Dr. Charles Harris: AYE
Manuel Osorio: AYE
Simon Salinas: AYE
Bettye Saxon: AYE
Mitch Winick: AYE*

*Absent Supervisor Chris Lopez
Charles McKee*

6. Board Comments

- *Marcia Atkinson wanted to thank the Trauma Center team for the hard work they have put in for the ACS survey. Wanted to send kudos to the Natividad Foundation for a wonderful Donor event.*
- *Fernando Elizondo sent kudos to the Trauma Center for survey, the Foundation for the Donor event and the Medical Staff for their event as well.*
- *Manuel Osorio wanted to thank Natividad for their involvement in North County Breast Cancer Awareness Month outreach event.*
- *Libby Downey thanking everyone in the Trauma Center for their hard work on the ACS survey and also thank the Foundation for a lovely event they held for the donors.*

7. Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)

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8. Consent Calendar

Approve the following policies, procedures, rules, and regulations:

8a. Policies/Procedures/Forms/Manuals (listed and available upon request)

- SP-0050 Insertion of Peripherally Inserted Central Catheter
- Trauma Nurse Practitioner Standardized Procedures and Practice Guidelines – No

- changes
- 2022 Advanced Practice Professional Rules and Regulations

New Policies

- 3:5700 Parental Nutrition (TPN/PPN) per Pharmacy Protocol

No Changes

- 1:0035 ICU Patient Management Guidelines Utilizing the ABCDES Bundle
- 3:2200 Ultrasound Enhancement Agent for Echocardiography
- 3:6000 Chempack Request and Deployment Policy & Procedures
- PHAR-1105 Check-In and Scanning of Medication Deliveries

Revised Policies

- 1:0150 Stroke Screening for Inpatients (Stroke Alert)
- 1:1125 Passy Muir Valve Policy and Procedure
- 1:9250 Guidelines for Activity Restrictions for Mobilizing Patients Based on Laboratory Values
- 1:9270 Early Exercise and Mobility for Critically Ill Patients in the ICU
- 1:9300 Trauma Activation
- 3:7880 Emergency Medication Kits
- IC-335 Aerosol Transmissible Disease and Tuberculosis Exposure Control Plan
- ICU-2030 Targeted Temperature Management (Therapeutic Hypothermia)
- PHAR-1110 Borrow/Loan of Medications to/from Other Facilities
- PHAR-1130 Adding New Medications into Pharmacy Information Systems
- PHAR-1230 Medication Storage Temperatures and Out of Range Temperatures Response
- PHAR-4100 Clinical Pharmacist Responsibilities
- TPMG-002 Geriatric Trauma Guideline
- 6:3100 Full Charity Care, Self-Pay, and High Medical Cost Financial Assistance Discount Policy

Retire

- DIA-1004 Diabetes Education Center Process for Outside Referrals
- DIA-1006 Diabetes Self-Management Personalized Follow-up Program
- PHAR-4130 Pharmacist Shift Duties

COVID Guidelines

- COVID-0034 SARS-COV2 Patient Testing Prioritization Guideline (*rev. 10.22.22 & 10.26.22*)

Late additions:

New

- 1:9323 Blunt Cerebrovascular Injury in Trauma
- 1:9328 Emergency Department Thoracotomy in Trauma
- 1:9331 Blunt Cerebrovascular Injury in Trauma
- 1:9332 Hypothermia Prevention and Management for Trauma Patients
- TPMG-019 Backup Trauma Surgeon Notification

No Changes

- 1:1500 Visiting Privileges and Support Person Guidelines
- 5-7500 Employee Immunization Program

Revised Policies

- 1:9304 Educational Requirements for Trauma Nursing Staff
- 1:9300 Trauma Activation
- TPMG-011 Trauma Patient Admission Guideline

- TPMG-017 Venous Thromboembolism Prophylaxis in Trauma Patients

Additions for Joint Conference:

Revised

- 5:0550 Employee Job Transfer/Status Change Policy
- 5:0750 Use of Arrest and Conviction Records when Considering Employment or Assignment of Hospital Staff
- 5:1300 Professional Appearance Guidelines
- 5:7000 Employee Health Program
- 5:7200 Preplacement Health Screening

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8i of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

8b. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Gregory Le Bleu MD, (CONSENT)

- Authorize the Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Gregory E. Le Bleu M.D. to provide physical medicine and rehabilitation services, for an amount not to exceed \$450,000 for the period January 1, 2023 to December 31, 2023.
- Authorize the Chief Executive Officer for Natividad to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$45,000) of the original contract amount and do not significantly change the scope of work.

8c. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Opus Cardias, Inc., (CONSENT)

- Authorize the Chief Executive Office for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with Opus Cardias, Inc. to provide vascular surgery services extending the term by twenty-four months (January 1, 2023 to December 31, 2024) for a revised full agreement term of January 1, 2022 to December 31, 2024 and adding \$200,000 for a revised amount not to exceed \$300,000 in the aggregate; and
- Authorize the Chief Executive Office for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

8d. * Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Endoscopy Technician, (CONSENT)

- Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Endoscopy Technician classification as indicated in Attachment A; and
- Direct the Human Resources Department to implement the changes in the Advantage HRM System.

8e. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreements for Debt Collection Services, (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 5 to the agreements with Receivable Solutions, Inc. (A-13319) and Credit Consulting Services, Inc. (A-13320) pursuant to the Request for Proposal (RFP) #9600-64 for debt collection services, to extend an additional one (1) year

(retroactively October 1, 2022 through September 30, 2023) for a revised full agreement term of October 1, 2016 through September 30, 2023 and adding \$1,300,000 for a revised total aggregate amount for all contracts not to exceed \$9,270,000.

8f. *** Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Hospital Patient Safety Manager and Compliance Officer, (CONSENT)**

- a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendices A and B to create the classifications of Hospital Patient Safety Manager and Hospital Compliance Officer with the salary ranges as indicated in Attachment A;
- b. Amend the Natividad FY 2022-23 Adopted Budget Unit 9600-8142 - Fund 451 - Appropriation Unit NMC001 to reallocate a Hospital Risk Assessment and Compliance Officer to a Hospital Compliance Officer and a Hospital Quality Assurance Nurse to a Hospital Patient Safety Manager as indicated in Attachment A;
- c. Authorize the County Administrative Office and the Auditor-Controller to incorporate the approved position changes in the FY 2022-23 Adopted Budget and the Human Resources Department to implement the changes in the Advantage HRM System.

8g. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with HealthStream, Inc., (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an Order Form (ORD-0760525) with HealthStream, Inc. subject to the terms and conditions of the HealthStream Master Services agreement (A-14475) to add additional Web-Based Education services (AACN ECCO: Essentials of Critical Care Orientation), for a 24-month period with no change to the Agreement term of July 1, 2019 through June 30, 2027, and adding \$8,100 for a revised total agreement amount not to exceed \$389,364.

8h. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Nancy Lomeli dba Sal's Taxi., (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 3 to the agreement with Nancy Lomeli dba Sal's Taxi for lab specimen and patient transportation services, extending the agreement an additional one (1) year period (retroactively May 30, 2022 through May 31, 2023) for a revised full agreement term of February 1, 2017 through May 31, 2023, and adding \$50,000 for a revised total agreement amount not to exceed \$200,000.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$100,000) of the original cost of the agreement.

8i. *** Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Forrest R. Hamlin D.O., (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional Services Agreement with Forrest R. Hamlin D.O. to provide hospitalist physician services, adding \$400,000 for a revised not to exceed amount of \$500,000 in the aggregate, but with no change to the original agreement term of August 30, 2022 to September 30, 2024; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$10,000) of the original contract amount.

MOTION: *Motion to approve Policies/Procedures/Forms/Manuals and contract items 8a-8i moved by Manuel Osorio, seconded by Simon Salinas, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

*Marcia Atkinson: AYE
Dr. Marc Tunzi: AYE
Libby Downey: AYE
Fernando Elizondo: AYE
Dr. Charles Harris: AYE
Manuel Osorio: AYE
Simon Salinas: AYE
Bettye Saxon: AYE
Mitch Winick: AYE*

*Absent Supervisor Chris Lopez
Charles McKee*

9. Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Caroline Butler MD, which is in the final stages of negotiation
(Jeanne-Ann Balza)

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-15626) with Caroline Butler MD to provide general and critical care surgical services at Natividad, extending the term by twenty-four months (January 1, 2023 to December 31, 2024) for a full agreement term of January 1, 2022 to December 31, 2024 and adding \$500,000 for an amount not to exceed \$900,000 in the aggregate; and
- b. Authorize the Chief Executive Officer or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$40,000) of the original contract amount.

MOTION: *Motion to accept item number 9, moved by Simon Salinas, seconded by Libby Downey, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

*Marcia Atkinson: AYE
Dr. Marc Tunzi: AYE
Libby Downey: AYE
Fernando Elizondo: AYE
Dr. Charles Harris: AYE
Manuel Osorio: AYE
Simon Salinas: AYE
Bettye Saxon: AYE
Mitch Winick: AYE*

*Absent Supervisor Chris Lopez
Charles McKee*

10. Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Ventana Faculty Medical Associates, which is in the final stages of negotiation (*Jeanne-Ann Balza*)

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-15010) with Ventana Faculty Medical Associates to provide family medicine and physician assistant services, extending the term by twelve months (January 1, 2023 to December 31, 2023) for a revised full agreement term of November 1, 2020 to December 31, 2023, and adding \$200,000 for a revised not to exceed amount of \$900,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.

MOTION: *Motion to accept item number 10, moved by Libby Downey, seconded by Simon Salinas, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

*Marcia Atkinson: AYE
Dr. Marc Tunzi: AYE
Libby Downey: AYE
Fernando Elizondo: AYE
Dr. Charles Harris: AYE
Manuel Osorio: AYE
Simon Salinas: AYE
Bettye Saxon: AYE
Mitch Winick: AYE*

*Absent Supervisor Chris Lopez
Charles McKee*

11. Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Supervising Clinic Nurse, Supervising Nurse I and Supervising Nurse II, which is in the final stages of negotiation (*Janine Bouyea*)

- a. *Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary ranges of the Supervising Clinic Nurse, Supervising Nurse I and Supervising Nurse II classifications as indicated in Attachment A; and*
- b. *Direct the Human Resources Department to implement the changes in the Advantage HRM System.*

MOTION: *Motion to accept item number 11, moved by Libby Downey, seconded by Simon Salinas, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

*Marcia Atkinson: AYE
Dr. Marc Tunzi: AYE
Libby Downey: AYE
Fernando Elizondo: AYE
Dr. Charles Harris: AYE*

Manuel Osorio: AYE
Simon Salinas: AYE
Bettye Saxon: AYE
Mitch Winick: AYE

Absent Supervisor Chris Lopez
Charles McKee

12. **AB 361 Findings for Continued Remote Meetings - Office of the County Counsel**
- Consider finding, pursuant to AB 361, that the COVID-19 pandemic state of emergency declared by Governor Newsom is still in effect; the Natividad Medical Center (“Natividad”) Board of Trustees has reconsidered the circumstances of the state of emergency; and the Monterey County Health Officer continues to recommend social distancing measures for meetings of the legislative bodies.
 - Provide direction to staff.

MOTION: *Motion to accept the report on the status of AB 361 and the requirements for continued remote meetings, moved by Bettye Saxon, seconded by Manuel Osorio, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

Marcia Atkinson: AYE
Dr. Marc Tunzi: AYE
Libby Downey: AYE
Fernando Elizondo: AYE
Dr. Charles Harris: AYE
Manuel Osorio: AYE
Simon Salinas: AYE
Bettye Saxon: AYE
Mitch Winick: AYE

Absent Supervisor Chris Lopez
Charles McKee

13. **Accept Oral Report from Natividad Chief Financial Officer – Daniel Leon, CFO**
September 2022 YTD Financial Reports

MOTION: *Motion to accept the September 2022 Financial Reports, moved by Libby Downey, seconded by Simon Salinas, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

Marcia Atkinson: AYE
Dr. Marc Tunzi: AYE
Libby Downey: AYE
Fernando Elizondo: AYE
Dr. Charles Harris: AYE
Manuel Osorio: AYE
Simon Salinas: AYE
Bettye Saxon: AYE
Mitch Winick: AYE

*Absent Supervisor Chris Lopez
Charles McKee*

14. **Receive Oral Report from Natividad Chief Executive Officer - Dr. Charles Harris, CEO**
15. **Receive Oral Report from Natividad Chief Nursing Officer - Nancy Buscher, CNO**
16. **Receive Oral Report from Natividad Chief of Staff – Dr. Marc Tunzi, COS**
 - a. Third Year Resident – Dr. Jacob Ginsburg
17. **Closed Session Public Comment**

The public may comment on Closed Session items prior to the Board's recess to Closed Session.
18. **Recess to Closed Session under Government Code Section 54950**
 - a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive Medical Quality Assurance Reports
19. **Reconvene on Public Agenda Items**
20. **Accept and approve October 2022 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals.**

MOTION: *Motion to accept the report on September 2022 Credentials Report, moved by Libby Downey, seconded by Manuel Osorio, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

*Marcia Atkinson: AYE
Dr. Marc Tunzi: AYE
Libby Downey: AYE
Fernando Elizondo: AYE
Dr. Charles Harris: AYE
Manuel Osorio: AYE
Simon Salinas: AYE
Bettye Saxon: AYE
Mitch Winick: AYE*

*Absent Supervisor Chris Lopez
Charles McKee*

21. **Approve Board of Trustees 2023 Proposed Meeting Dates**

MOTION: *Motion to accept the Board of Trustees 2023 Proposed Meeting Dates, moved by Simon Salinas, seconded by Marcia Atkinson, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

*Marcia Atkinson: AYE
Dr. Marc Tunzi: AYE
Libby Downey: AYE
Fernando Elizondo: AYE
Dr. Charles Harris: AYE
Manuel Osorio: AYE
Simon Salinas: AYE
Bettye Saxon: AYE
Mitch Winick: AYE*

Absent *Supervisor Chris Lopez
Charles McKee*

Adjournment: With no other business before the Board, the meeting was adjourned at 10:26 am

Recorded by Noemi Ferguson

Fernando Elizondo, Chair

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Center for Improvement in Healthcare Quality Renewal and Amendment No. 1

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 1 to the agreement (A-14503) with Center for Improvement in Healthcare Quality (CIHQ) for on site, Joint Commission mock survey services, extending the agreement an additional one (1) year period (September 20, 2022 through September 19, 2023) for a revised full agreement term of September 20, 2019 through September 19, 2023, and adding \$24,000 for a revised total agreement amount not to exceed \$44,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 1 to the agreement (A-14503) with Center for Improvement in Healthcare Quality (CIHQ) for on site, Joint Commission mock survey services, extending the agreement an additional one (1) year period (September 20, 2022 through September 19, 2023) for a revised full agreement term of September 20, 2019 through September 19, 2023, and adding \$24,000 for a revised total agreement amount not to exceed \$44,000.

SUMMARY/DISCUSSION:

CIHQ is an accreditation organization that provides on-site consulting services to hospitals for the purpose of regulatory survey readiness assessment and preparation. CIHQ is a comprehensive program that is designed to ensure a successful Joint Commission accreditation survey which is anticipated to occur at Natividad in 2023.

The CIHQ mock survey will focus on the Environment of Care standards that include Life Safety, Emergency Preparedness, and Building Safety. In addition, the mock survey will focus on the clinical aspects of a Joint Commission survey. This is a more extensive survey that will encompass Provision of Care, National Patient Safety Goals, Infection Prevention, Medication Management, Waived Testing, Performance Improvement, Information Management, and Medical Staff standards. The mock survey will be conducted on June 13-15, 2023.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 1 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees special meeting on December 5, 2022.

FINANCING:

The cost for this renewal and amendment No. 1 is \$24,000 which is included in the Fiscal Year 2022-23 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Maintaining The Joint Commission accreditation is vital to Natividad. Many of our professional and insurance contracts require TJC accreditation. TJC is recognized world-wide as a symbol of quality which reflects our commitment to ensure that evidence-based quality and safety standards are followed.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Tammy Perez, Director of Quality, 831-783-2512

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Center for Improvement in Healthcare Quality Renewal and Amendment 1

Center for Improvement in Healthcare Quality Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Health Management Associates, Inc. Renewal & Amendment No. 7

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 7 to the agreement (A-14083) with Health Management Associates, Inc. for consulting services associated with patient alignment, county ambulatory clinics and health plan member access for Natividad, extending the agreement an additional one (1) year period (January 2, 2023 through January 1, 2024) for a revised full agreement term of January 2, 2017 through January 1, 2024, and adding \$100,000 for a revised agreement amount not to exceed \$480,000 with no changes to the scope of work.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 7 to the agreement (A-14083) with Health Management Associates, Inc. for consulting services associated with patient alignment, county ambulatory clinics and health plan member access for Natividad, extending the agreement an additional one (1) year period (January 2, 2023 through January 1, 2024) for a revised full agreement term of January 2, 2017 through January 1, 2024, and adding \$100,000 for a revised agreement amount not to exceed \$480,000 with no changes to the scope of work.

SUMMARY/DISCUSSION:

Health Management Associates, Inc. (HMA) is a consulting firm experienced program development with a deep knowledge of county hospital system operations and network development. HMA will work with Natividad and Health Department leadership to assist in improving operational and clinical alignment of the Monterey County health portfolio.

HMA will continue to provide guidance regarding; unified planning, strategic partnership development and opportunities for achieving shared operational efficiencies via this amendment. Specific operational improvements will focus on improving appointment access, patient communication, and quality improvement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this renewal & amendment No. 7 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal & amendment No. 7 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on January 13, 2023.

FINANCING:

The cost for this renewal and amendment No. 7 is \$100,000 of which \$50,000 which is included in the Fiscal Year 2022-23 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for consulting services to explore and implement various approaches to providing healthcare benefits and network designs at Natividad and across the Monterey County health system care continuum which will contribute to improve outcomes and access and lead to a more efficient use of resources within the organization.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Daniel Leon, Chief Financial Officer, 783-2551

Approved by: Charles R. Harris, DO, Interim Chief Executive Officer, 783-2553

Attachments:

Health Management Associates Renewal & Amendment 7
Health Management Associates Amendment 6
Health Management Associates Amendment 5
Health Management Associates Amendment 4
Health Management Associates Amendment 3
Health Management Associates Amendment 2
Health Management Associates Amendment 1
Health Management Associates Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

1701 Independence, LLC dba Creekbridge Apartments Residential Lease Agreement for Residency Physicians Housing

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a residential lease agreement with 1701 Independence, LLC dba Creekbridge Apartments for housing of student doctors and resident physicians performing services at NMC for an amount not to exceed \$29,200 with an agreement term February 1, 2023 through January 31, 2024.
- b. Authorize the Auditor Controller to make lease payments of \$2,425 per month in accordance with the terms of the residential lease agreement.
- c. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute three future renewals to the residential lease agreement for three (3) additional twelve (12) month terms under the same general terms and conditions provided there is not a significant increase to the amount of the monthly lease payments, and to make minor revisions to the lease agreements if deemed by the Deputy Purchasing Agent for NMC to be in the best interest of the County to do so, subject to review and approval of County Counsel and County Auditor Controller.
- d. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a residential lease agreement with 1701 Independence, LLC dba Creekbridge Apartments for housing of medical students and resident physicians performing services at NMC for an amount not to exceed \$29,200 with an agreement term February 1, 2023 through January 31, 2024.
- b. Authorize the Auditor Controller to make lease payments of \$2,425 per month in accordance with the terms of the residential lease agreement.
- c. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute three future renewals to the residential lease agreement for three (3) additional twelve (12) month terms under the same general terms and conditions provided there is not a significant increase to the amount of the monthly lease payments, and to make minor revisions to the lease agreements if deemed by the Deputy Purchasing Agent for NMC to be in the best interest of the County to do so, subject to review and approval of County Counsel and County Auditor Controller.
- d. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

SUMMARY/DISCUSSION:

Creekbridge Apartments at 1757 Independence Boulevard, Unit 204:

The visiting student and resident program at NMC has existed for over twenty years. Learning resources and administrative support are offered up to four students or residents for two-to-six-week periods throughout the year. NMC uses the apartment for visiting students from several medical

schools and residencies; offering housing is an important incentive for visiting students, who are more likely to apply and match to NMC's Family Medicine Residency after rotating here. Housing must be located within a reasonable distance from the hospital. Since August 2005, Creekbridge Apartments has provided access, proximity, and cost effectiveness.

The refundable security deposit of \$600 collected from the original lease will be transferred and applied as the security deposit to the new lease. The lease agreement also includes provisions for late payment, return check, after hour key charges and the collection of a refundable security deposit. These charges and conditions are viewed as industry standard for apartment complexes with similar amenities. The County may terminate the new lease upon sixty day written notice.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this residential lease agreement as to form, and the Auditor Controller has reviewed and approved as to payment provisions. The residential lease agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on January 13, 2023.

FINANCING:

The cost for this residential lease agreement is \$29,200 of which \$12,225 is included in the Fiscal Year 2022-23 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This lease agreement provides a home-like environment when necessary for resident physicians at NMC. Resident physicians provide patient care on many levels at NMC and this rental unit ensures that they are within close proximity to the hospital.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Dr. Melissa Nothnagle, Director of Family Medicine Residency, 755-4201

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Creekbridge Apartments Lease Agreement for Residency Physician Housing

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Champion Medical Technologies, Inc. Amendment No. 2

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14572) with Champion Medical Technologies, Inc. for electronic tissue management software services, extending the agreement an additional three (3) year period (March 1, 2023 through February 28, 2026) for a revised full agreement term of December 10, 2019 through February 28, 2026, and adding \$60,027 for a revised total agreement amount not to exceed \$157,965.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14572) with Champion Medical Technologies, Inc. for electronic tissue management software services, extending the agreement an additional three (3) year period (March 1, 2023 through February 28, 2026) for a revised full agreement term of December 10, 2019 through February 28, 2026, and adding \$60,027 for a revised total agreement amount not to exceed \$157,965.

SUMMARY/DISCUSSION:

Champion's tissue management software will assist Natividad in meeting The Joint Commission's regulatory requirements on tissue management. This software will help improve patient safety related to implanted tissue management procedures in Natividad's operating room. This software will help track tissues from the point of entry into Natividad until it is implanted into a patient. This software will also help Natividad track reactions patients may experience after having received the transplanted tissue.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on January 13, 2023.

FINANCING:

The cost for this amendment No. 2 is \$60,027 of which \$20,009 is included in the Fiscal Year 2022-23 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for a software system which improves data processing at NMC. The use of this system directly contributes to a more efficient and effective use of resources within the organization.

☐ Economic Development

☒ Administration

☐ Health and Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Wally D. Sayles, Director of Surgical Services, 772-7771
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Champion Medical Technologies Inc Amendment No. 2
Champion Medical Technologies Inc Amendment No. 1
Champion Healthcare Technologies Inc Agreement

Attachments on file with the Clerk of the Board

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Speech Pathologist classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

..Report**RECOMMENDATION:**

It is recommended that the Board of Supervisors adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Speech Pathologist classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Speech Pathologist classification was requested by Natividad administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the hospital comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The base wage analysis of the County's hospital comparable agencies found that based on the duties performed, the Speech Pathologist classification was matched to five (5) of the six (6) hospital comparable agencies and is approximately 7.47% below the salary mean.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, Natividad recommends adjusting the base wage salary of the Speech Pathologist classification by approximately 7.47% at top step in order to align with the labor market average.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. Service Employees International Union (SEIU) Local 521 has been notified of the recommendations.

FINANCING:

There is a salary increase of approximately \$21,755 as a result of these actions for Natividad Medical Center (Unit 9600) FY 2022-23 Adopted Budget. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

☐ Economic Development
☒ Administration
☐ Health & Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:
Attachment A
Resolution

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Physical Therapist Helper classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Physical Therapist Helper classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Physical Therapist Helper classification was requested by Natividad administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the hospital comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The base wage analysis of the County's hospital comparable agencies found that based on the duties performed, the Physical Therapist Helper classification was matched to five (5) of the six (6) hospital comparable agencies and is approximately 32.65% below the salary mean.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, Natividad recommends adjusting the base wage salary of the Physical Therapist Helper classification by approximately 32.65% at top step in order to align with the labor market average.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. Service Employees International Union (SEIU) Local 521 has been notified of the recommendations.

FINANCING:

There is a salary increase of approximately \$49,271 as a result of these actions for Natividad Medical Center (Unit 9600) FY 2022-23 Adopted Budget. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

☐ Economic Development
☒ Administration
☐ Health & Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:
Attachment A
Resolution

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Clinical Laboratory Scientist, Senior Clinical Laboratory Scientist, Supervising Clinical Laboratory Scientist and Clinical Laboratory Scientist-Per Diem classifications as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary ranges of the Clinical Laboratory Scientist, Senior Clinical Laboratory Scientist, Supervising Clinical Laboratory Scientist and Clinical Laboratory Scientist-Per Diem classifications as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Clinical Laboratory Scientist classification series was requested by Natividad administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the hospital comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The base wage analysis of the County's hospital comparable agencies found that based on the duties performed, the Clinical Laboratory Scientist classification was matched to all six (6) hospital comparable agencies and is approximately 12.14% below the salary mean of the comparable agency's classifications.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, Natividad recommends adjusting the base wage salary of the Clinical Laboratory Scientist classification by approximately 12.14% at top step in order to align with the labor market average. Furthermore, it is recommended to adjust the base wage salary of the Senior Clinical Laboratory Scientist and Supervising Clinical Laboratory Scientist classifications by approximately 12.14% at top step in order to maintain the spread of the series.

Per diem classifications are compensated approximately 11.87% more than their counterparts as per diem employees are not eligible to receive County benefits. In an effort to realign with

current market trends to remain competitive and continue to recruit, retain and appropriately compensate per diem employees, Natividad recommends adjusting the salary range for the Clinical Laboratory Scientist-Per Diem classification.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. Service Employees International Union (SEIU) Local 521 has been notified of the recommendations.

FINANCING:

There is a salary increase of approximately \$282,868 as a result of these actions for Natividad Medical Center (Unit 9600) FY 2022-23 Adopted Budget. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

- ☐ Economic Development
- ☒ Administration
- ☐ Health & Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A

Resolution

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Anesthesia Technician classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

..Report**RECOMMENDATION:**

It is recommended that the Board of Supervisors adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Anesthesia Technician classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Anesthesia Technician classification was requested by Natividad administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the hospital comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The base wage analysis of the County's hospital comparable agencies found that based on the duties performed, the Anesthesia Technician classification was matched to three (3) of the six (6) hospital comparable agencies and is approximately 12.64% below the salary mean.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, Natividad recommends adjusting the base wage salary of the Anesthesia Technician classification by approximately 12.64% at top step in order to align with the labor market average.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. Service Employees International Union (SEIU) Local 521 has been notified of the recommendations.

FINANCING:

There is a salary increase of approximately \$16,097 as a result of these actions for Natividad Medical Center (Unit 9600) FY 2022-23 Adopted Budget. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

☐ Economic Development
☒ Administration
☐ Health & Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A

Resolution

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Santa Clara Valley Medical Center Transfer Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer (“CEO”) of Natividad Medical Center (“NMC”) to sign the patient transfer agreement with the County of Santa Clara-Santa Clara Valley Medical Center (“SCVMC”) including O Connor Hospital and Saint Louise Regional Hospital, which defines the terms of transferring a patient between NMC and SCVMC for the term of July 1, 2023 through June 30, 2028; and
- b. Approve the NMC Chief Executive Officer’s recommendation to accept non-standard indemnification (Monterey County indemnifies Santa Clara County) and insurance (professional liability insurance only; standard limits) provisions within the agreement; and
- c. Authorize execution of additional amendments to the agreement where the amendments do not extend the term and do not significantly alter the risk associated with the parties’ duties under the Agreement, subject to review and approval of County Counsel and County Auditor-Controller.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer (“CEO”) of Natividad Medical Center (“NMC”) to sign the patient transfer agreement with the County of Santa Clara-Santa Clara Valley Medical Center (“SCVMC”) including O Connor Hospital and Saint Louise Regional Hospital, which defines the terms of transferring a patient between NMC and SCVMC for the term of July 1, 2023 through June 30, 2028; and
- b. Approve the NMC Chief Executive Officer’s recommendation to accept non-standard indemnification (Monterey County indemnifies Santa Clara County) and insurance (professional liability insurance only; standard limits) provisions within the agreement; and
- c. Authorize execution of additional amendments to the agreement where the amendments do not extend the term and do not significantly alter the risk associated with the parties’ duties under the Agreement, subject to review and approval of County Counsel and County Auditor-Controller.

SUMMARY/DISCUSSION:

It may be necessary on occasion for Natividad Medical Center to transfer a patient to Santa Clara Valley Medical Center, including O’Connor Hospital and Saint Louise, for outpatient or inpatient healthcare services that are not provided or available at NMC.

The parties desire to enter into this Agreement to arrange for the orderly, timely and therapeutically beneficial transfer of patients and to establish the conditions under which transfers occur. This agreement is a patient transfer agreement whereby the terms and conditions regarding the transfer are mutually agreed upon in advance of the transfer.

The current five-year transfer agreement expires June 30, 2023. The County of Santa Clara requires a new agreement be executed in lieu of extending the Agreement for an additional term. The indemnification provision in which Monterey County, as the transferring hospital, and insurance provisions in the proposed agreement are identical to the same provisions in the current agreement.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to limited payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee on January 13, 2023 and by its Board of Trustees on January 13, 2023.

FINANCING:

Costs associated with the Agreement are minimal. In some circumstances Medicare/Medi-Cal will require NMC to pay for some services and include them in NMC's facility claim to Medicare/Medi-Cal.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

☐ Economic Development

☐ Administration

☒ Health and Human Services

This agreement provides for the treatment of patients who require a higher level of care.

☐ Infrastructure

☐ Public Safety

Prepared by: Nancy Majewski, Managed Care Operations Manager, 783-2385

Approved by: Charles R. Harris III MD, Chief Executive Officer, 783-2504

Attachments:

Transfer Agreement Between the County of Santa Clara and Natividad Medical Center

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Syntellis Assumption Agreements

Legistar Number:

..Title

- a. Ratify execution by the Chief Executive Officer for Natividad Medical Center (NMC) an assumption agreement with Syntellis Performance Solutions, LLC who assumed RelayHealth software services (previously included in the agreement with Change Healthcare) with a term of March 23, 2021 through June 30, 2024 and a total amount not to exceed \$447,744.
- b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a restated assumption agreement with Syntellis Performance Solutions, LLC for the assumed RelayHealth software services whereby the total amount of the agreement has been corrected to \$656,858 for the term March 23, 2021 through June 30, 2024.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Ratify execution by the Chief Executive Officer for Natividad Medical Center (NMC) an assumption agreement with Syntellis Performance Solutions, LLC who assumed RelayHealth software services (previously included in the agreement with Change Healthcare) with a term of March 23, 2021 through June 30, 2024 and a total amount not to exceed \$447,744.
- b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a restated assumption agreement with Syntellis Performance Solutions, LLC for the assumed RelayHealth software services whereby the total amount of the agreement has been corrected to \$656,858 for the term March 23, 2021 through June 30, 2024.

SUMMARY/DISCUSSION:

On July 23, 2019, the Monterey County Board of Supervisors approved an agreement between Natividad and Change Healthcare for a variety of software technologies including RelayHealth, Consensu Workflow Intelligence, Datatility, InterQual, CPACS. All software is associated with patient care and ultimately enhances the level of care for patients.

The software product RelayHealth was assumed by another vendor, Syntellis Precision Solutions, LLC (Syntellis) back in 2020. RelayHealth provides Health Information Exchange (HIE) software which, in collaboration with Salinas Valley Medical Healthcare Systems (SVMHS) and Community Hospital of the Monterey Peninsula (CHOMP), provides County healthcare providers with a longitudinal view of patient care. Our HIE allows Natividad to better track and securely share patients' complete medical histories which helps facilitate coordinated patient care, reduce duplicative treatments, avoid costly mistakes and reduce health related costs.

Natividad started negotiating an assumption agreement with Syntellis in 2021, however negotiations were delayed by staff losses at both Syntellis and at Natividad. Meanwhile, Natividad was permitted continued use of the RelayHealth software. After transitioning through several staff, the negotiations were wrapped up in May of 2022, however, \$238,000 in invoices had accrued so Natividad executed the assumption agreement at that time prior to obtaining approval from the Board so that payment could be processed for the outstanding balance. Natividad is asking for ratification at this time of that assumption agreement.

During the creation of the PO Natividad noticed an error within the pricing structure of the assumption agreement. The monthly totals did not match the annual totals stated. Natvidad reached out to Syntellis and they acknowledged the mistake on their part. A restated assumption agreement was drafted which clarified the total amount that was past due as well as the total amount going forward through 2024. At this time Natividad is seeking authority to execute this restated assumption agreement to replace the previously executed assumption agreement.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved these assumption agreements as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The assumption agreements have been reviewed by the Natividad Finance Committee and Board of Trustees on January 13, 2023.

FINANCING:

The cost for the restated assumption agreement is \$656,858, of which \$447,745 is included in the Fiscal Year 2022-23 Adopted Budget. Amounts for remaining years will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The RelayHealth software provides Health Information Exchange (HIE) in collaboration with Salinas Valley Medical Healthcare Systems (SVMHS) and Community Hospital of the Monterey Peninsula (CHOMP). This allows Natividad to better track and securely share patients' complete medical histories which helps facilitate coordinated patient care.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Tim Fitzgerald, IT Project Manager, 783-2716

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Syntellis Performance Solutions, LLC Assumption Agreement

Restated Syntellis Performance Solutions, LLC Assumption Agreement

Attachments on file with the Clerk of the Board

The MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Healthcare Coding and Consulting Services, LLC Amendment No. 6 Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-13517) with Healthcare Coding and Consulting Services, LLC for medical records coding, with no changes to the agreement term of August 22, 2021 through August 21, 2024, and adding \$878,000 for a revised total agreement amount not to exceed \$4,305,000 with no changes to the scope of work.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-13517) with Healthcare Coding and Consulting Services, LLC for medical records coding, with no changes to the agreement term of August 22, 2021 through August 21, 2024, and adding \$878,000 for a revised total agreement amount not to exceed \$4,305,000 with no changes to the scope of work.

SUMMARY/DISCUSSION:

Healthcare Coding and Consulting Services (HCCS) provides coding of accounts support, utilizing International Classification of Diseases Tenth Revision (ICD10-CM/PCS), Current Procedural Terminology (CPT), Evaluation /Management Levels (E/M), HCPCs Medical Supply conventions to Natividad designated medical encounters and Education and Training to Natividad as changes occur within the coding spectrum.

HCCS provides coding support for hospital inpatient and emergency services to both trauma and non-trauma services. This vendor was chosen due to the complexity and distinctiveness of both services (general and trauma) and the various coding requirement from state and federal coding requirements from state and federal coding guidelines for inpatient and outpatient services are comprise of multiple layers of treatment management, equipment, procedures, and extensive documentation. HCCS provides coding support purposes for quality requirements mandated by state and federal regulations and ultimately for timely and accurate reimbursement from all payers.

HCCS has certified coders to review complicated encounters; conduct monthly audits of the coding staff assigned to Natividad account, which meets the compliance requirement. The results are distributed, reviewed, discussed, recommendations to enhance beneficial outcomes for the organization are considered and often executed. HCCS also provides auditing and validation summary documentation of specific third-party payor accounts required service justification.

Natividad recognized with the increased volume of emergency/labor delivery emergency, trauma encounters and inpatient, the level of complexity with accurate coding of these services; our existing coding staff are not capable of meeting the managements level of expectations and demand.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 6 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 6 has also been reviewed and approved by Natividad's Finance Committee and by its Board of Trustees on January 13, 2023.

FINANCING:

The cost for this amendment No. 6 is \$878,000 of which \$800,000 is included in the Fiscal Year 2022-23 Adopted Budget for this agreement. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provides Natividad with the additional support which is needed due to the credential requirements to ensure accurate appending coding for reimbursement, regulatory, patient care initiatives and data reporting.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Kim Williams-Neal, Director of HIM, 831-783-2440

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2551

Attachments:

Healthcare Coding and Consulting Services, LLC Amendment 6
Healthcare Coding and Consulting Services, LLC Amendment 5
Healthcare Coding and Consulting Services, LLC Amendment 4
Healthcare Coding and Consulting Services, LLC Renewal & Amendment 3
Healthcare Coding and Consulting Services, LLC Amendment 2
Healthcare Coding and Consulting Services, LLC Amendment 1
Healthcare Coding and Consulting Services, LLC Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Neurologic, LLC Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Neurologic, LLC for Intraoperative Neurophysiological Monitoring services at NMC for an amount not to exceed \$200,000 with an agreement term retroactive January 10, 2023 through January 9, 2026.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$20,000) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Neurologic, LLC for Intraoperative Neurophysiological Monitoring services at NMC for an amount not to exceed \$200,000 with an agreement term retroactive January 10, 2023 through January 9, 2026.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$20,000) of the original cost of the agreement.

SUMMARY/DISCUSSION:

Neurologic LLC provides 24 hours per day, 7 day a week, intraoperative neurophysiological monitoring (IOM) on an as needed basis to patients undergoing Orthopedic, ENT, Vascular, Neurosurgical and spinal procedures. The technicians apply electrodes (surface and subdermal) on the patient to achieve appropriate signals. Once the signals are received, the technician monitors the patient's nervous system via computer during the procedure. This provides the surgeon valuable information regarding the integrity of the nervous system as they proceed through the case.

Multiple methods are available in determining and detecting changes in the nervous tissue that is at risk for injury during procedures including:

- Sensory and motor evoked potential (EP)
- Electromyography (EMG)
- Compound Muscle action potentials
- Electroencephalography (EEG)

Oversight is provided with the transfer of live data through HIPAA compliant connections during the procedure. These services are beneficial to NMC because of the types of surgery being performed. The neurosurgeons expect this type of support while performing these delicate surgeries to reduce the risk of injury to the patient. The benefit to patients is the same as the risk of injury to their nervous system is reduced which allows them to return to their normal function. The deliverables in this instance should be relatively simple to monitor. They include the availability of the Neurologic staff when needed and the availability of reports regarding the competency of their staff, the written report of the procedure for the patient's record, and any other report requested by NMC.

This agreement will be replacing an older agreement from 2015.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on January 13, 2023

FINANCING:

The cost for this agreement is \$200,000 of which \$60,000 is included in the Fiscal Year 2022/23 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

IOM allows technicians to observe in real time a patient's neurophysiology during a surgical procedure. The monitoring provides real time information to the surgeon and staff as to the integrity of the patient's nervous system during surgery.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Wally Sayles, Surgical Services Director, 772-7771

Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

Neurologic, LLC Agreement

Attachments on file with the Clerk of the Board

FINANCIAL STATEMENTS

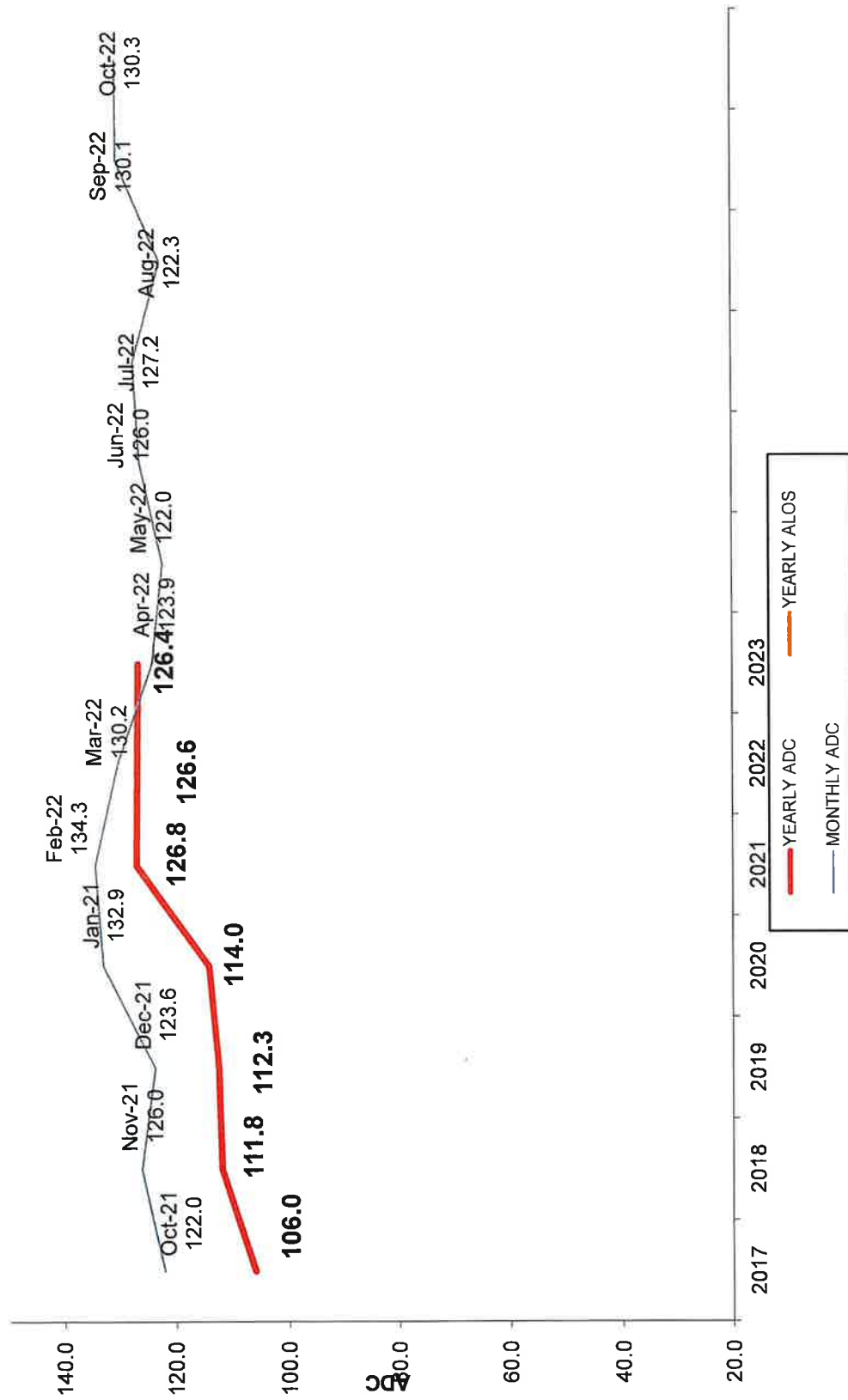
OCTOBER, 2022

FINANCIAL STATEMENTS

OCTOBER, 2022

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NATIVIDAD STATISTICAL REPORT OCTOBER 31, 2022

Month-To-Date					Year-To-Date					
08-22	09-22	10-22	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS	CY/PY				
1	229	202	173	239	NICU	15	948	853	873	-2.29%
	1,967	1,930	2,022	1,630	Med/Surg	57	6,467	7,951	7,046	12.84%
3	199	260	206	327	ICU	10	1,297	921	1,038	-11.27%
4	85	85	100	85	Peds	12	337	350	243	44.03%
5	756	810	826	745	Acute Rehab	28	2,956	3,170	3,050	3.93%
6	281	343	325	325	OB/Gyn	27	1,289	1,198	1,252	-4.31%
7	3,517	3,630	3,652	3,351	TOTAL ACUTE	149	13,294	14,443	13,502	6.97%
8	274	273	258	463	Psychiatric	19	1,837	1,104	1,883	-41.37%
9	3,791	3,903	3,910	3,814	TOTAL DAYS	168	15,131	15,547	15,385	1.05%
10	337	298	302	294	Nursery	18	1,167	1,261	1,165	8.24%
AVERAGE DAILY CENSUS										
11	89.1	94.0	91.2	84.1	Acute	121	84.0	91.7	85.0	7.88%
12	24.4	27.0	26.6	24.0	Acute Rehab	28	24.0	25.8	24.8	4.03%
13	8.8	9.1	8.3	14.9	Psychiatric	19	14.9	9.0	15.3	-41.18%
14	122.3	130.1	126.1	123.0	TOTAL	168	123.0	126.4	125.1	1.04%
15	10.9	9.9	9.7	9.5	Nursery	18	9.5	10.3	9.5	8.42%
PERCENTAGE OF OCCUPANCY										
16	73.6%	77.7%	75.4%	69.5%	Acute		69.4%	75.8%	70.2%	7.9%
17	87.1%	96.4%	95.0%	85.7%	Acute Rehab		85.7%	92.1%	88.6%	4.0%
18	46.3%	47.9%	43.7%	78.4%	Psychiatric		78.4%	47.4%	80.5%	-41.2%
19	72.8%	77.4%	75.1%	73.2%	TOTAL		73.2%	75.2%	76.3%	-1.4%
20	60.6%	55.0%	53.9%	52.8%	Nursery		52.8%	57.2%	52.8%	8.4%
ADMISSIONS										
21	639	658	650	645	Acute		2,560	2,567	2,583	-0.62%
22	61	56	64	53	Acute Rehab		210	237	207	14.49%
23	41	49	39	44	Psychiatric		174	183	181	1.10%
24	741	763	753	742	TOTAL		2,944	2,987	2,971	0.54%
25	211	185	192	178	Nursery		706	776	699	11.02%
26	223	198	207	190	Deliveries		754	836	742	12.67%
DISCHARGES										
27	639	628	635	627	Acute		2,488	2,503	2,518	-0.60%
28	65	57	65	55	Acute Rehab		218	240	216	11.11%
29	49	44	36	45	Psychiatric		178	176	184	-4.35%
30	753	729	736	727	TOTAL		2,884	2,919	2,918	0.03%
31	188	179	177	163	Nursery		647	724	653	10.87%
AVERAGE LENGTH OF STAY										
32	5.1	5.1	5.2	5.1	Acute(Hospital wide no babies)		5.1	5.2	5.2	0.00%
33	12.4	14.5	12.9	14.1	Acute Rehab		14.1	13.4	14.7	-8.84%
34	2.3	2.8	2.5	2.6	OB/Gyn		2.6	2.4	2.5	-4.00%
35	6.7	5.6	6.6	10.5	Psychiatric		10.6	6.0	10.4	-42.31%
36	1.6	1.6	1.6	1.7	Nursery		1.7	1.6	1.7	-5.88%
OUTPATIENT VISITS										
37	5,092	4,927	5,112	4,542	Emergency Room		18,021	19,890	18,531	7.33%
38	533	564	532	548	ER Admits		2,174	2,152	2,190	-1.74%
39	71.9%	73.9%	70.7%	73.9%	ER Admits as a % of Admissions		73.8%	72.0%	73.7%	-2.26%
40	6,639	6,239	5,757	6,008	Clinic Visits		23,838	23,911	24,031	-0.50%
ANCILLARY PROCEDURES BILLED										
41	54,928	55,890	53,676	54,666	Lab Tests		216,901	219,616	219,007	0.28%
42	3,993	4,298	3,911	3,848	Radiology Procedures		15,268	16,297	15,309	6.45%
43	227	281	457	204	MRI Procedures		810	1,191	822	44.89%
44	134	90	84	115	Nuclear Med Procedures		456	438	437	0.23%
45	1,300	1,311	1,253	1,299	Ultrasound Procedures		5,154	5,072	5,005	1.34%
46	2,069	2,023	2,202	1,915	CT Scans		7,599	8,331	7,904	5.40%
47	341	381	367	372	Surgeries		1,488	1,451	1,510	-3.91%
48	7.48	7.33	7.54	7.59	FTE'S PER AOB		7.59	7.43	7.58	-1.98%
49	1,363.9	1,390.0	1,390.4	1,317.2	TOTAL PAID FTE'S		1,317.2	1,372.0	1,355.9	1.19%
50	5,655	5,688	5,719	5,384	ADJUSTED PATIENT DAYS		21,358	22,698	22,011	3.12%

**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2023**

NATIVIDAD

	JUL-22	AUG-22	SEP-22	OCT-22	NOV-22	DEC-22	JAN-23	FEB-23	MAR-23	APR-23	MAY-23	JUN-23	YTD
REVENUE													
Patient Revenue:													
Inpatient	\$ 81,718,145	\$ 77,902,279	\$ 79,523,914	\$ 78,333,226	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 317,477,584
Pro Fees	3,541,487	3,465,781	4,755,311	4,966,070	-	-	-	-	-	-	-	-	16,728,629
Outpatient	36,616,405	40,006,865	38,548,609	38,547,113	-	-	-	-	-	-	-	-	153,718,992
Total Patient Revenue	121,876,037	121,374,905	122,827,834	121,846,409	-	-	-	-	-	-	-	-	487,925,185
Deductions from revenue													
Contractual Deductions	92,824,795	91,863,613	93,362,949	93,074,417	-	-	-	-	-	-	-	-	371,125,773
Bad Debt	4,135,680	3,582,657	3,474,041	3,360,575	-	-	-	-	-	-	-	-	14,552,953
Unable to Pay	74,058	101,418	72,826	78,371	-	-	-	-	-	-	-	-	326,673
Total Contractual Discounts	97,034,533	95,547,688	96,909,816	96,513,363	-	-	-	-	-	-	-	-	386,005,399
Net Patient Revenue	24,841,505	25,827,218	25,918,018	25,333,046	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	101,919,786
As a percent of Gross Revenue	20.38%	21.28%	21.10%	20.79%									20.89%
Total Government Funding	22,040,564	6,142,406	6,542,406	6,542,406	-	-	-	-	-	-	-	-	41,267,782
Other Operating Revenue:													
Rent Income	121,586	125,489	122,788	123,288	-	-	-	-	-	-	-	-	493,151
Interest Income	81,000	81,000	142,500	685,141	-	-	-	-	-	-	-	-	989,641
NMF Contribution	60,000	60,000	60,000	60,000	-	-	-	-	-	-	-	-	240,000
Other Income	422,577	369,569	453,849	500,007	-	-	-	-	-	-	-	-	1,746,002
Total Other Operating Revenue	685,163	636,058	779,137	1,378,436	-	-	-	-	-	-	-	-	3,478,794
TOTAL REVENUE	47,567,232	32,605,682	33,239,561	33,253,888	-	-	-	-	-	-	-	-	146,666,382
EXPENSE													
Salaries, Wages & Benefits													
Registry	17,705,905	17,388,839	16,907,579	17,586,134	-	-	-	-	-	-	-	-	69,586,457
Phys/Residents SWB & Contract Fees	1,249,748	1,820,554	2,825,174	2,806,706	-	-	-	-	-	-	-	-	8,702,183
Purchased Services	4,409,799	4,682,933	4,560,986	4,959,072	-	-	-	-	-	-	-	-	18,612,790
Supplies	2,964,755	2,910,170	3,017,710	3,138,207	-	-	-	-	-	-	-	-	12,030,842
Insurance	2,780,482	3,185,791	3,250,784	2,981,740	-	-	-	-	-	-	-	-	12,208,807
Utilities and Telephone	389,180	369,179	369,180	369,179	-	-	-	-	-	-	-	-	1,476,718
Interest Expense	435,501	443,051	382,416	317,861	-	-	-	-	-	-	-	-	1,588,829
Depreciation & Amortization	53,821	53,821	53,821	37,913	-	-	-	-	-	-	-	-	199,376
Other Operating Expense	1,043,263	1,042,677	1,110,893	1,136,241	-	-	-	-	-	-	-	-	4,334,874
TOTAL EXPENSE	527,095	448,909	484,081	518,759	-	-	-	-	-	-	-	-	1,978,844
NET INCOME(LOSS)	31,539,560	32,355,924	32,972,424	33,853,812	-	-	-	-	-	-	-	-	130,721,720
NET INCOME(LOSS)	16,027,672	249,758	267,137	(599,924)	-	-	-	-	-	-	-	-	15,944,642
Normalization for Extraordinary Items													
State One Time Grant	(15,897,563)	-	-	-	-	-	-	-	-	-	-	-	(15,897,563)
Provider Relief Fund	-	-	-	-	-	-	-	-	-	-	-	-	-
American Rescue Plan (ARPA) Rural Fund	-	-	-	-	-	-	-	-	-	-	-	-	-
Families First C-19 Response	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Extraordinary Items	(15,897,563)	-	-	-	-	-	-	-	-	-	-	-	(15,897,563)
NET INCOME BEFORE Extraordinary Items	\$ 130,109	\$ 249,758	\$ 267,137	\$ (599,924)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 47,079
CAPITAL CONTRIBUTIONS													
County Contribution													
CHANGE IN NET ASSETS	\$ 16,027,672	\$ 249,758	\$ 267,137	\$ (599,924)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15,944,642

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS
AS OF OCTOBER 31, 2022

CURRENT MONTH					YEAR -TO- DATE				
	Actual	Budget	Variance fav. (unfav) \$ VAR.	% VAR	Actual	Budget	\$ VAR.	% VAR	Prior Yr
R E V E N U E									
Patient Revenue:									
1	\$	78,333,226	\$	2,137,785	\$	317,477,564	\$	15,153,723	\$
2		4,966,070		729,532		16,728,629		(80,852)	
3		38,547,113		5,449,606		153,718,992		22,396,633	
4		121,846,409		8,316,923		487,925,185		37,469,504	
5		93,074,417		(8,168,620)		371,125,773		(34,251,464)	
6		3,360,575		885,407		14,552,953		2,294,008	
7		78,371		231,079		326,673		911,127	
8		96,513,363		(7,052,134)		386,005,399		(31,046,329)	
9		25,333,046		1,264,789		101,919,786		6,423,175	
10		20.79%		21.20%		20.89%		21.20%	
11		6,542,406		866,537		41,267,782		18,564,306	
12		123,288		(2,074)		493,151		(8,297)	
13		695,141		552,641		999,641		429,641	
14		60,000		-		240,000		0	
15		500,007		148,178		1,746,002		338,686	
16		1,378,436		698,745		3,478,794		760,030	
17		33,253,888		2,830,071		146,666,362		25,747,511	
18		17,586,134		(127,244)		69,476,587		(48,095)	
19		2,806,706		(2,576,648)		8,702,183		(7,789,372)	
20		4,959,072		(624,647)		18,724,860		(1,446,545)	
21		3,138,207		107,845		12,030,842		875,979	
22		2,981,740		(611,400)		12,208,807		(2,803,921)	
23		369,179		(5,731)		1,476,718		(22,926)	
24		317,861		33,379		1,588,829		(195,197)	
25		37,913		69,283		199,376		75,540	
26		1,138,241		(41,036)		4,334,874		18,548	
27		518,759		(99,781)		1,978,844		(316,469)	
28		33,853,812		(3,913,893)		130,721,720		(11,652,458)	
29		(599,924)		(1,083,822)		15,944,642		14,095,053	
30									
31		-		-		-		-	
32		-		-		-		-	
33		-		-		-		-	
34	\$	(599,924)	\$	483,898	\$	15,944,642	\$	14,095,053	\$
County Contribution									
CHANGE IN NET ASSETS									
				(224.0)%		1,849,589		762.1%	

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY
AS OF OCTOBER 31, 2022

		CURRENT MONTH				YEAR-TO-DATE			
		Actual		Budget		Actual		Budget	

**NATIVIDAD
BALANCE SHEET
AS OF OCTOBER 31, 2022**

	CURRENT MONTH			YEAR - TO - DATE	ENDING	INC/(DEC)	% CHG.
	BEGINNING	ENDING					
1	\$ 113,981,705	\$ 133,948,912	\$ 19,967,207	\$	(14,422,000)	(9.7)	%
2	34,983,667	34,483,667	(500,000)		(2,000,000)	-	
3	59,566,674	57,233,410	(2,333,264)		(2,414,540)	(4.0)	
4	40,974,012	24,095,740	(16,878,272)		5,766,840	31.5	
5	5,483,882	5,528,062	44,180		5,528,062	11.6	
6	6,146,229	5,802,535	(343,694)		1,375,355	31.1	
7	261,136,169	261,092,326	(43,843)		(11,118,795)	(4.1)	
8	351,619,828	352,065,435	445,607		2,125,169	0.6	
9	(224,811,454)	(225,949,694)	(1,138,240)		(4,177,979)	(1.9)	
10	126,808,374	126,115,741	(692,633)		(2,062,810)	(1.6)	
11	210,094,427	209,781,300	(313,127)		2,122,604	1.0	
12	\$ 598,038,970	\$ 596,989,367	\$ (1,049,603)	\$	(11,049,001)	-	(1.8) %
13	19,781,585	21,922,439	2,140,854		(951,547)	(4.2)	
14	16,947,135	20,946,806	3,999,671		4,403,622	26.6	
15	78,805,610	78,305,610	(500,000)		(21,613,224)	(21.6)	
16	3,817,583	4,003,251	185,668		185,668	4.9	
17	12,661,015	10,443,211	(2,217,804)		(4,795,642)	(31.5)	
18	132,012,928	135,621,317	3,608,389		(22,771,123)	(14.4)	
19	3,659,345	3,604,527	(54,818)		(219,269)	(6.1)	
20	-	-	-		-	-	
21	21,613,806	17,610,555	(4,003,251)		(4,003,251)	(18.5)	
22	25,273,151	21,215,082	(4,058,069)		(4,222,520)	(16.6)	
23	424,208,325	424,208,326	-		-	-	
24	16,544,566	15,944,642	(599,924)		15,944,642	100.0	
25	440,752,891	440,152,967	(599,924)		15,944,642	3.8	
26	\$ 598,038,970	\$ 596,989,366	\$ (1,049,604)	\$	(11,049,001)	(1.8)	%

**NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 10/31/22**

BALANCE SHEET

	<u>Req. Balance</u>	<u>Accruals</u>	<u>Reclas and Adj</u>	<u>Prior Years Final Rec'n</u>	<u>Family 1st Corona Response</u>	<u>IGT</u>	<u>Payments</u>	<u>Ending Balance</u>
Medi-Cal Waiver (DSH +SNCP)	\$ 6,296,200	4,766,668				9,661,053	(18,003,955)	2,719,966
Hospital Fee	-	333,332						333,332
Rate Range IGT-CCAH-	2,368,582	3,888,000						6,256,582
MCMC EPP	4,119,907	4,666,668				4,572,394	(14,384,779)	(1,025,810)
MCMC QIP	3,219,696	7,466,668						10,686,364
SB1732	-	933,332					(366,684)	566,648
AB 915	-	1,248,480						1,248,480
Medical GME	-	333,332				894,813	(1,013,876)	214,268
CARES ACT Funding	180,590				166,668		(325,000)	22,258
A/R UCSF & TUORO University	-	69,766					(25,966)	43,800
A/R Mee Memorial	199,937	472,208	(187,292)				(257,227)	227,626
A/R Office Buildings	452	540,696					(504,733)	36,415
Medical HPE	(5,589)	100,000					(115,861)	(21,470)
Interest Accrued Positive Cash	-	447,000					(304,500)	142,500
Accrued Donations	949,126	240,000					(575,270)	613,856
A/R Jail-PG&E	-	400,436					(12,074)	388,362
Health Department	-	1,777,010					(1,134,445)	642,565
A/R Watsonville	1,000,000							1,000,000
STATE RECEIVABLES	\$ 18,328,900	\$ 27,683,596	\$ (187,292)	\$ -	\$ 166,668	\$ 15,128,260	\$ (37,024,390)	\$ 24,095,742

P & L

	<u>YTD Oct-22</u>
Medi-Cal DSH /SNCP/PHYS SPA	\$ 4,766,668
Rate Range IGT-CCAH-	3,888,000
Esperanza Care	(833,333)
Family First C-19 Response-FMAP Enhance-	166,668
Medical GME	333,332
HPE	100,000
Hospital Fee	333,332
MCMC EPP	4,666,668
HD Residency Support	(166,668)
MCMC QIP	7,466,668
AB915	1,248,480
Medicare GME	467,073
CARES Act Fund Aid	2,000,000
SB 1732	933,332
GOVERNMENT FUNDING INCOME	\$ 41,267,783

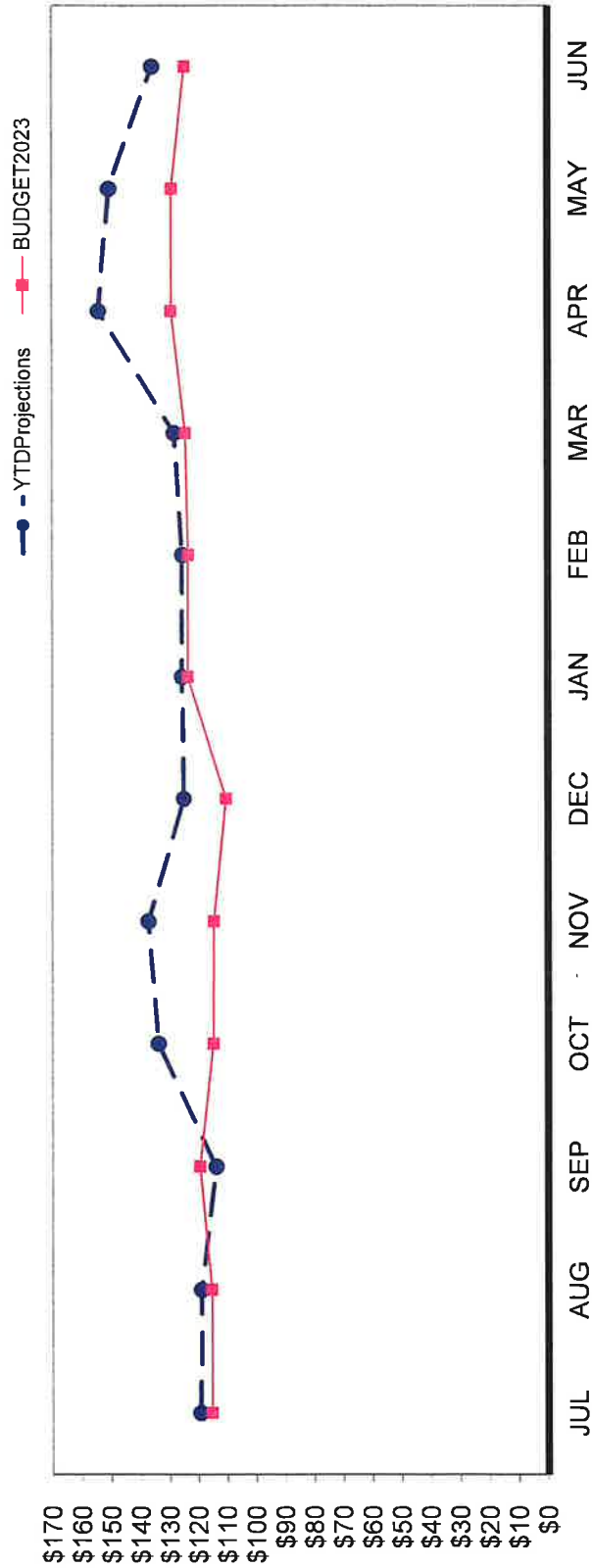
**NATIVIDAD
STATEMENT OF CASH FLOWS
AS OF OCTOBER 31, 2022**

	CURRENT MONTH	YEAR - TO - DATE
1	\$ 113,981,705	\$ 148,370,912
2		
3	(599,923)	15,944,641
4	-	-
5	1,138,240	\$ 4,177,979
6	538,317	20,122,620
7		
8	2,333,264	2,414,540
9	500,000	2,000,000
10	16,878,272	(5,766,840)
11	299,514	(1,950,905)
12	2,140,855	(951,546)
13	3,999,671	4,403,622
14	(500,000)	(21,613,224)
15	185,668	185,668
16	(2,217,805)	(4,795,642)
17	23,619,439	(26,074,327)
18		
19	(445,607)	(2,125,169)
20	-	-
21	(445,607)	(2,125,169)
22		
23	(4,058,069)	(4,222,520)
24	313,127	(2,122,604)
25	-	-
26	(3,744,942)	(6,345,124)
27	19,967,207	(14,422,000)
28	\$ 133,948,912	\$ 133,948,912

NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2023

	<u>BDGT-23</u>	<u>ESTIMATE FY2023</u>	<u>Variance to Budget</u>
	\$	\$	\$
Medi-Cal DSH Waiver	13,500,000	13,500,000	-
EPP	14,000,000	14,000,000	-
QIP	20,000,000	20,000,000	-
Physician SPA	1,300,000	1,300,000	-
AB915	3,745,440	3,745,440	-
SB1732	2,800,000	2,800,000	-
CCAH Rate Range	11,665,000	11,665,000	-
HPE	300,000	300,000	-
Family First Corona Virus Response	500,000	500,000	-
Esperanza Care Outside Purchased Service	(2,500,000)	(2,500,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,300,000	1,300,000	-
Medical GME	1,000,000	1,000,000	-
CARES Act Fund Aid	-	6,000,000	6,000,000
State One Time Grant	-	15,897,563	15,897,563
Provider Fee	1,000,000	1,000,000	-
	\$ 68,110,440	\$ 90,008,003	\$ 21,897,563

Cash Flow Performance Fiscal Year 2023 (in Millions)



	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
YTD	119.3	119.0	114.0	133.9	137.3	125.0	125.7	125.6	128.5	154.3	150.6	135.9
BDGT	115.3	115.4	119.5	114.9	114.7	110.4	123.5	123.3	124.4	129.4	129.2	124.7
Variance	4.0	3.6	(5.5)	19.1	22.7	14.6	2.2	2.2	4.1	25.0	21.4	11.2

NATIVIDAD
CASH FORECAST
FISCAL YEAR 2023

	Actual	Actual	Actual	Actual	Estimate	Estimate	Estimate	Estimate	Estimate	Estimate	Estimate	Estimate	Estimate	Total
	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN		YTD
Beginning Balance	148,361,531	119,287,502	118,956,517	113,989,955	133,937,182	133,752,658	118,999,332	125,700,757	125,546,371	128,466,058	134,289,313	150,624,598		148,361,531
CASH RECEIPTS														
Patient Revenues (incl pro fees and lab cop)	20,444,686	27,964,664	28,227,104	28,542,244	24,500,000	24,500,000	24,500,000	24,500,000	24,500,000	24,500,000	24,500,000	24,500,000	24,500,000	288,278,698
Provider Fee	-	-	-	-	-	250,000	-	-	250,000	-	-	250,000	-	750,000
RR 16T CCAH	-	-	-	-	-	-	11,684,000	-	-	-	-	-	-	11,684,000
Stimulus Family First Response COVID-19-	590,900	600,592	628,413	595,996	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	6,325,001
SHORT DOYLE	-	-	267,666	280,437	350,000	350,000	350,000	350,000	350,000	350,000	350,000	350,000	350,000	3,358,423
HIRE	-	65,444	-	50,437	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	315,881
Foundation Donations	128,600	15,377	-	431,293	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	1,055,270
Mcal Waiver FY 22-23/PPP	-	9,154,613	-	8,103,404	-	-	-	8,700,000	-	-	-	-	-	26,558,017
QIP/EPP	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5B1732	-	366,684	-	-	-	-	-	-	2,400,800	-	-	-	-	2,766,684
HEALTH DEPARTMENT RETAB	-	-	-	-	125,000	125,000	125,000	125,000	125,000	125,000	125,000	125,000	125,000	1,000,000
MCAL GME	-	-	-	-	250,000	250,000	-	-	250,000	-	-	-	-	1,763,676
AB915	-	-	-	-	-	-	-	-	-	-	-	-	-	3,745,000
Rent Income	15,863	169,065	139,566	136,671	125,250	125,250	125,250	125,250	125,250	125,250	125,250	125,250	125,250	1,459,185
QIP	-	-	-	-	-	-	-	-	-	25,000,000	-	-	-	25,000,000
EPP	-	-	-	-	-	-	-	-	-	-	-	-	-	14,384,779
Phys SPA	-	-	-	-	-	-	-	-	-	-	-	-	-	145,828
Fund 404 Transfer	-	251,684	683,073	310,261	2,266,773	3,837,137	2,514,169	2,804,435	2,857,193	4,015,843	3,785,856	6,172,966	29,300,000	29,300,000
Interest Income	-	-	-	857,141	-	427,500	-	427,500	-	-	-	427,500	-	2,139,641
Miscellaneous Revenue	280,091	243,283	-	-	14,884	14,884	14,884	14,884	14,884	14,884	14,884	-	-	642,525
Total Cash Receipts	21,369,260	38,458,732	28,064,311	54,813,592	27,986,917	30,484,781	39,876,313	37,204,579	31,684,837	54,715,987	29,486,000	36,545,610	430,652,918	
CASH DISBURSEMENTS														
Purchased Services and Supplies	18,316,669	7,959,349	8,561,637	12,022,153	7,417,272	7,417,272	7,417,272	7,417,272	7,517,272	5,317,272	10,417,272	10,417,272	10,417,272	109,793,973
I&T MEDICAL GME	814,722	-	-	280,091	-	-	4,700,000	-	-	-	-	-	-	894,813
EPP CY2022	4,952,577	-	4,708,478	-	-	-	-	8,500,000	-	-	-	-	-	14,361,053
16T QIP	-	-	-	-	-	-	-	-	-	-	-	-	-	8,500,000
16T EPP	-	4,572,394	-	-	-	-	-	-	-	-	-	-	-	4,572,394
Building Lease / Rental Equipment	230,974	460,749	242,596	255,060	230,829	230,829	230,829	230,829	230,829	230,829	230,829	230,829	230,829	3,044,011
COP Principal & Interest Payments	-	-	-	4,452,216	-	-	-	-	-	538,184	-	-	-	4,991,410
Payroll and Benefits	17,396,527	24,544,528	17,024,686	17,067,853	17,221,431	17,221,431	17,221,431	17,221,431	17,221,431	17,221,431	17,221,431	17,221,431	17,221,431	213,785,038
Expendon Care	23,625	54,856	361,938	25,123	-	-	-	-	-	-	-	-	-	465,542
Expendon Care	-	-	1,137,442	-	-	-	-	-	-	-	-	-	-	1,137,442
WORKERS COMP ALLOCATION	-	-	-	-	-	-	-	-	-	-	-	-	-	-
COWCAP	4,510,031	-	-	-	297,984	297,984	297,984	297,984	297,984	297,984	297,984	297,984	297,984	3,402,180
Data Processing	1,016,468	-	-	-	-	-	-	-	-	-	-	-	-	3,379,696
Pension Fund	3,379,696	-	-	-	-	-	-	-	-	-	-	-	-	30,000,000
Transfer From 401 to 404 & 16T Fund	-	251,684	683,073	310,261	2,266,773	3,837,137	2,514,169	2,804,435	2,857,193	4,015,843	3,785,856	6,172,966	29,300,000	29,300,000
Capital Expenses Fund 404	1,350,157	330,725	445,608	716,973	1,213,674	793,224	897,034	840,462	1,270,199	1,952,480	1,952,480	1,952,480	1,952,480	11,000,000
Capital Expenditures	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Cash Disbursements	50,443,268	38,789,717	33,050,923	34,848,365	28,151,241	45,218,306	33,176,898	37,358,964	28,765,150	26,892,731	33,150,805	51,252,951	443,137,282	
Increase/(Decrease)	(29,077,029)	(330,985)	(4,986,362)	19,687,227	(184,325)	(14,753,526)	6,701,425	(154,386)	2,915,687	25,623,256	(3,864,605)	(14,747,342)	(12,484,355)	
Ending Cash Fund 451														
(*) Cash In Transit	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(*) Petty Cash and CC	9,659	11,441	11,730	11,730	3,577,107	6,019,863	11,425	11,329	17,445	23,969	9,193	8,933	8,933	
Ending Cash as per 6/L	119,297,161	118,967,958	113,961,705	133,948,912	137,346,830	125,028,036	125,712,182	125,557,700	128,483,503	154,313,282	150,633,701	135,866,149	135,866,149	
Fund 404														
Beginning Balance	67,494,796	67,494,796	67,243,102	66,558,429	66,249,168	63,982,395	60,145,258	57,631,089	54,826,654	52,169,461	48,153,618	44,367,762	44,367,762	
Transfer In from Fund 451	-	-	-	-	-	-	-	-	-	-	-	-	-	
Transfer Out Fund 404	(251,684)	(251,684)	(683,073)	(310,261)	(2,266,773)	(3,837,137)	(2,514,169)	(2,804,435)	(2,857,193)	(4,015,843)	(3,785,856)	(6,172,966)	(6,172,966)	
Ending Cash Fund 404	67,494,796	67,243,102	66,558,429	66,249,168	63,982,395	60,145,258	57,631,089	54,826,654	52,169,461	48,153,618	44,367,762	38,194,796	38,194,796	
Ending Cash Fund 451 & 404														
Ending Cash Fund 451 & 404	186,792,298	186,189,618	180,529,384	200,186,350	197,735,253	178,144,550	183,331,846	180,373,025	180,635,519	202,442,931	194,992,270	174,071,922	174,071,922	

FINANCIAL STATEMENTS

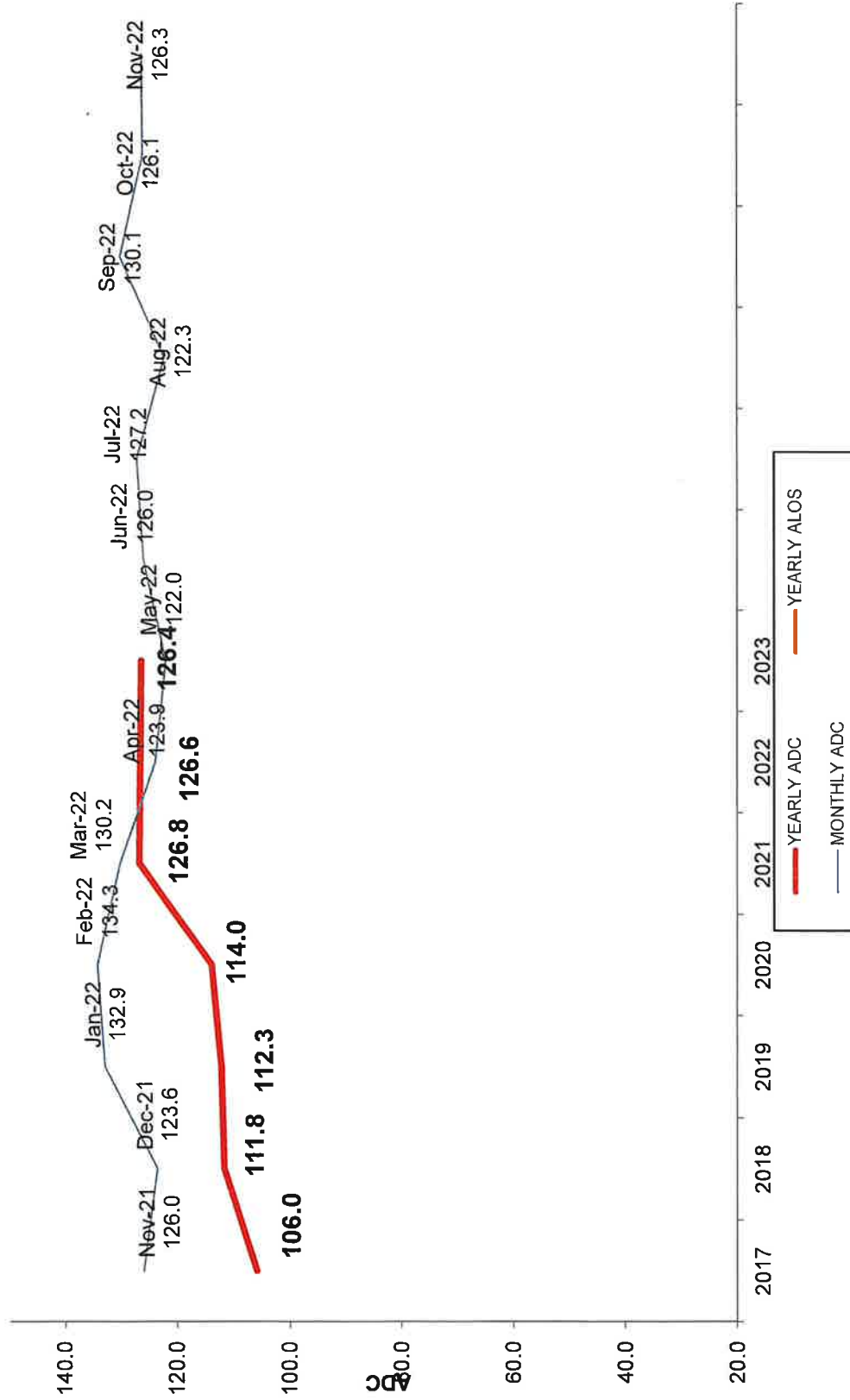
NOVEMBER 30, 2022

FINANCIAL STATEMENTS

NOVEMBER 30, 2022

I N D E X

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NATIVIDAD STATISTICAL REPORT NOVEMBER 30, 2022

Month-To-Date					Year-To-Date					
09-22	10-22	11-22	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS		CY/PY			
1	202	173	206	231	NICU	15	1,179	1,059	1,132	-6.45%
2	1,930	2,022	1,960	1,577	Med/Surg	57	8,044	9,911	8,638	14.74%
3	260	206	115	316	ICU	10	1,613	1,036	1,309	-20.86%
4	85	100	162	82	Peds	12	419	512	372	37.63%
5	810	826	749	721	Acute Rehab	28	3,677	3,919	3,710	5.63%
6	343	325	330	314	OB/Gyn	27	1,603	1,528	1,646	-7.17%
7	3,630	3,652	3,522	3,241	TOTAL ACUTE	149	16,535	17,965	16,807	6.89%
8	273	258	266	448	Psychiatric	19	2,285	1,370	2,357	-41.88%
9	3,903	3,910	3,788	3,689	TOTAL DAYS	168	18,820	19,335	19,164	0.89%
10	298	302	281	285	Nursery	18	1,452	1,542	1,165	32.36%
AVERAGE DAILY CENSUS										
11	94.0	91.2	92.4	84.0	Acute	121	84.0	91.8	85.6	7.24%
12	27.0	26.6	25.0	24.0	Acute Rehab	28	24.0	25.6	24.2	5.79%
13	9.1	8.3	8.9	14.9	Psychiatric	19	14.9	9.0	15.4	-41.56%
14	130.1	126.1	126.3	123.0	TOTAL	168	123.0	126.4	125.3	0.88%
15	9.9	9.7	9.4	9.5	Nursery	18	9.5	10.1	7.6	32.89%
PERCENTAGE OF OCCUPANCY										
16	77.7%	75.4%	76.4%	69.4%	Acute		69.4%	75.9%	70.7%	7.2%
17	96.4%	95.0%	89.3%	85.7%	Acute Rehab		85.7%	91.4%	86.4%	5.8%
18	47.9%	43.7%	46.8%	78.4%	Psychiatric		78.4%	47.4%	81.1%	-41.6%
19	77.4%	75.1%	75.2%	73.2%	TOTAL		73.2%	75.2%	76.4%	-1.5%
20	55.0%	53.9%	52.2%	52.8%	Nursery		52.8%	56.1%	42.2%	32.9%
ADMISSIONS										
21	658	650	666	625	Acute		3,185	3,233	3,250	-0.52%
22	56	64	54	51	Acute Rehab		261	291	257	13.23%
23	49	39	38	42	Psychiatric		216	221	225	-1.78%
24	763	753	758	718	TOTAL		3,662	3,745	3,732	0.35%
25	185	192	175	172	Nursery		878	951	884	7.58%
26	198	207	184	184	Deliveries		938	1,020	944	8.05%
DISCHARGES										
27	628	635	635	607	Acute		3,095	3,138	3,144	-0.19%
28	57	65	51	53	Acute Rehab		271	291	268	8.58%
29	44	36	41	43	Psychiatric		221	217	224	-3.13%
30	729	736	727	703	TOTAL		3,587	3,646	3,636	0.28%
31	179	177	156	158	Nursery		805	880	826	6.54%
AVERAGE LENGTH OF STAY										
32	5.1	5.2	5.0	5.1	Acute(Hospital wide no babies)		5.1	5.2	5.1	1.96%
33	14.5	12.9	13.9	14.1	Acute Rehab		14.1	13.5	14.4	-6.25%
34	2.8	2.5	2.9	2.6	OB/Gyn		2.6	2.5	2.6	-3.85%
35	5.6	6.6	7.0	10.7	Psychiatric		10.6	6.2	10.5	-40.95%
36	1.6	1.6	1.6	1.7	Nursery		1.7	1.6	1.3	23.08%
OUTPATIENT VISITS										
37	4,927	5,112	5,632	4,395	Emergency Room		22,416	25,522	22,751	12.18%
38	564	532	546	530	ER Admits		2,704	2,698	2,748	-1.82%
39	73.9%	70.7%	72.0%	73.8%	ER Admits as a % of Admissions		73.8%	72.0%	73.6%	-2.16%
40	6,239	5,757	5,247	5,814	Clinic Visits		29,652	29,158	29,739	-1.95%
ANCILLARY PROCEDURES BILLED										
41	55,890	53,676	51,742	52,903	Lab Tests		269,804	271,358	269,231	0.79%
42	4,298	3,911	3,868	3,724	Radiology Procedures		18,992	20,165	18,803	7.24%
43	281	457	222	198	MRI Procedures		1,008	1,413	979	44.33%
44	90	84	112	111	Nuclear Med Procedures		567	550	558	-1.43%
45	1,311	1,253	1,196	1,257	Ultrasound Procedures		6,411	6,268	6,366	-1.54%
46	2,023	2,202	1,935	1,854	CT Scans		9,453	10,266	9,544	7.56%
47	381	367	351	372	Surgeries		1,860	1,802	1,856	-2.91%
48	7.33	7.54	7.66	7.59	FTE'S PER AOB		7.59	7.47	7.61	-1.84%
49	1,390.0	1,390.4	1,399.6	1,317.2	TOTAL PAID FTE'S		1,317.2	1,377.0	1,359.0	1.33%
50	5,688	5,719	5,483	5,208	ADJUSTED PATIENT DAYS		26,565	28,182	27,320	3.15%

STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2023

	JUL-22	AUG-22	SEP-22	OCT-22	NOV-22	DEC-22	JAN-23	FEB-23	MAR-23	APR-23	MAY-23	JUN-23	YTD
REVENUE													
Patient Revenue:													
Inpatient	\$ 81,718,145	\$ 77,902,279	\$ 79,523,914	\$ 78,333,226	\$ 75,984,740	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 393,462,304
Pro Fees	3,541,487	3,465,761	4,755,311	4,966,070	3,709,250	-	-	-	-	-	-	-	20,437,879
Outpatient	36,616,405	40,006,865	38,548,609	38,547,113	37,659,196	-	-	-	-	-	-	-	191,378,188
Total Patient Revenue	121,876,037	121,374,905	122,827,834	121,846,409	117,353,186	-	-	-	-	-	-	-	605,278,371
Deductions from revenue													
Contractual Deductions	92,824,795	91,663,613	93,362,949	93,074,417	90,487,408	-	-	-	-	-	-	-	461,613,181
Bad Debt	4,135,680	3,562,657	3,474,041	3,360,575	2,042,247	-	-	-	-	-	-	-	16,595,200
Unable to Pay	74,058	101,418	72,826	78,371	114,030	-	-	-	-	-	-	-	440,703
Total Contractual Discounts	97,034,533	95,547,688	96,909,816	96,513,363	92,643,685	-	-	-	-	-	-	-	478,649,084
Net Patient Revenue	24,841,505	25,827,218	25,918,018	25,333,046	24,709,501	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	126,629,287
As a percent of Gross Revenue	20.38%	21.28%	21.10%	20.79%	21.06%								20.92%
Total Government Funding	22,040,564	6,142,406	6,542,406	6,542,406	6,542,406	-	-	-	-	-	-	-	47,810,188
Other Operating Revenue:													
Rent Income	121,588	125,489	122,788	123,288	123,291	-	-	-	-	-	-	-	616,442
Interest Income	81,000	81,000	142,500	695,141	192,500	-	-	-	-	-	-	-	1,192,141
NMF Contribution	60,000	60,000	60,000	60,000	60,000	-	-	-	-	-	-	-	300,000
Other Income	422,577	369,569	453,849	500,007	328,052	-	-	-	-	-	-	-	2,074,054
Total Other Operating Revenue	685,163	636,058	779,137	1,378,436	703,843	-	-	-	-	-	-	-	4,182,637
TOTAL REVENUE	47,567,232	32,605,682	33,239,561	33,253,888	31,955,750	-	-	-	-	-	-	-	178,622,112
EXPENSE													
Salaries, Wages & Benefits													
Registry	17,705,905	17,388,839	16,907,579	17,586,134	16,699,006	-	-	-	-	-	-	-	86,287,463
Phys/Residents SWB & Contract Fees	1,249,749	1,820,554	2,825,174	2,805,706	2,401,163	-	-	-	-	-	-	-	11,103,346
Purchased Services	4,409,799	4,682,933	4,560,986	4,959,072	4,960,696	-	-	-	-	-	-	-	23,573,486
Supplies	2,964,755	2,910,170	3,017,710	3,138,207	3,030,356	-	-	-	-	-	-	-	15,061,198
Insurance	2,780,482	3,195,791	3,250,784	2,981,740	3,086,093	-	-	-	-	-	-	-	15,294,900
Utilities and Telephone	369,160	369,179	369,180	369,179	369,180	-	-	-	-	-	-	-	1,845,888
Interest Expense	435,501	443,051	392,416	317,861	314,856	-	-	-	-	-	-	-	1,903,685
Depreciation & Amortization	53,821	53,821	53,821	37,913	23,566	-	-	-	-	-	-	-	222,962
Other Operating Expense	1,043,263	1,042,677	1,110,693	1,138,241	1,074,166	-	-	-	-	-	-	-	5,409,040
TOTAL EXPENSE	527,085	448,909	484,081	518,759	447,452	-	-	-	-	-	-	-	2,426,286
NET INCOME(LOSS)	31,539,560	32,355,924	32,972,424	33,853,812	32,408,554	-	-	-	-	-	-	-	163,128,274
	16,027,672	249,758	267,137	(599,924)	(450,804)	-	-	-	-	-	-	-	15,493,838
Normalization for Extraordinary Items													
State One Time Grant	(15,897,563)	-	-	-	-	-	-	-	-	-	-	-	(15,897,563)
Provider Relief Fund	-	-	-	-	-	-	-	-	-	-	-	-	-
American Rescue Plan (ARPA) Rural Fund	-	-	-	-	-	-	-	-	-	-	-	-	-
Families First C-19 Response	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Extraordinary Items	(15,897,563)	-	-	-	-	-	-	-	-	-	-	-	(15,897,563)
NET INCOME BEFORE Extraordinary Items	\$ 130,109	\$ 249,758	\$ 267,137	\$ (599,924)	\$ (450,804)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (403,725)
CAPITAL CONTRIBUTIONS													
County Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
CHANGE IN NET ASSETS	\$ 16,027,672	\$ 249,758	\$ 267,137	\$ (599,924)	\$ (450,804)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15,493,838

NATIVIDAD

CAPITAL CONTRIBUTIONS

STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY
AS OF NOVEMBER 30, 2022

NATIVIDAD

CURRENT MONTH										YEAR -TO -DATE			
Actual				Budget		Variance fav. (unfav)		Actual		Budget		Variance fav. (unfav)	
						\$ VAR.						\$ VAR.	
						% VAR						% VAR	
1	\$	13,858	\$	14,158	\$	(300)	(2.1)	\$	13,962	\$	14,156	\$	(195)
2		677		787		(111)	(14.1)		725		787		(62)
3		6,868		6,150		718	11.7		6,791		6,149		642
4		21,403		21,096		307	1.5		21,478		21,093		385
Patient Revenue:													
Inpatient													
Pro Fees													
Outpatient													
Total Patient Revenue													
Deductions from revenue													
Contractual Deductions													
Bad Debt													
Unable to Pay													
Total Contractual Discounts													
8		16,897		16,623		(273)	(1.6)		16,984		16,621		(364)
9		4,507		4,472		34	0.8		4,493		4,472		22
10		21.06%		21.20%					20.92%		21.20%		
Net Patient Revenue													
As a percent of Gross Revenue													
Total Government Funding													
11		1,193		1,090		103	9.5		1,697		1,068		628
Other Operating Revenue:													
Rent Income													
12		22		24		(2)	(6.6)		22		24		(2)
13		35		27		8	28.3		42		27		15
14		11		12		(1)	(5.0)		11		11		(1)
15		60		68		(8)	(11.4)		74		66		7
16		128		131		(2)	(1.6)		148		128		20
17		5,828		5,693		136	2.4		6,338		5,668		670
TOTAL REVENUE													
EXPENSE													
Salaries, Wages & Benefits													
18		3,046		3,274		229	7.0		3,058		3,255		198
19		438		43		(395)	(924.4)		394		43		(351)
20		905		821		(84)	(10.2)		840		811		(29)
21		553		608		56	9.2		534		605		71
22		563		440		(122)	(27.8)		543		440		(102)
23		67		70		2	3.5		66		68		3
24		57		65		8	12.0		68		65		(2)
25		4		13		9	66.6		8		13		5
26		196		204		8	3.9		192		204		12
27		82		78		(4)	(4.8)		86		78		(8)
28		5,910		5,616		(294)	(5.2)		5,788		5,583		(205)
TOTAL EXPENSE													
NET INCOME(LOSS)													
29		(82)		76		(159)	(207.6)		550		85		465
CAPITAL CONTRIBUTIONS													
30													
31		-		-		-	-		-		-		-
32		-		-		-	-		-		-		-
33		-		-		-	-		-		-		-
County Contribution													
34	\$	(82)	\$	76	\$	(159)	(208)	\$	550	\$	85	\$	465
CHANGE IN NET ASSETS													
(208) %													
549.8 %													
95													

NATIVIDAD

BALANCE SHEET

AS OF NOVEMBER 30, 2022

[illegible]

**NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 11/30/22**

BALANCE SHEET

	Req. Balance	Accruals	Reclass and Adj	Prior Years Final Rec'n	Family 1st Corona Response	IGT	Payments	Ending Balance
Medi-Cal Waiver (DSH +SNCP)	\$ 6,296,200	5,956,335				9,661,053	(18,003,955)	3,911,633
Hospital Fee	-	416,665						416,665
Rate Range IGT-CCAH-	2,368,582	4,860,000						7,228,582
MCMC EPP	4,119,907	5,833,335				4,572,394	(14,384,779)	140,857
MCMC QIP	3,219,696	9,533,335						12,753,031
SB1732	-	1,166,665					(366,684)	799,981
AB 915	-	1,560,600						1,560,600
Medical GME	-	416,665				894,813	(1,013,876)	297,601
CARES ACT Funding	180,590				208,335		(409,404)	(20,479)
A/R UCSF & TUORO University	-	123,084					(101,665)	21,399
A/R Mee Memorial	199,937	637,216	(240,235)				(416,490)	180,428
A/R Office Buildings	452	663,987					(595,863)	68,576
Medical HPE	(5,589)	125,000					(115,881)	3,530
Interest/Accrued Positive Cash	-	589,500					(304,500)	285,000
Accrued Donations	949,126	300,000					(715,716)	533,410
A/R Jail-PG&E	-	510,927					(286,852)	224,075
Health Department	-	1,937,517					(1,483,799)	453,718
A/R Watsonville	1,000,000							1,000,000
STATE RECEIVABLES	\$ 18,328,900	\$ 34,632,811	\$ (240,235)	\$ -	\$ 208,335	\$ 15,128,260	\$ (38,199,464)	\$ 29,858,607

P & L

	YTD Nov-22
Medi-Cal DSH /SNCP/PHYS SPA	\$ 5,958,335
Rate Range IGT-CCAH-	4,860,000
Esperanza Care	(1,041,667)
Family First C-19 Response-FMAP Enhance-	208,335
Medical GME	416,665
HPE	125,000
Hospital Fee	416,665
MCMC EPP	5,833,335
HD Residency Support	(208,335)
MCMC QIP	9,533,335
AB915	1,560,600
Medicare GME	583,693
CARES Act Fund Aid	2,500,000
SB 1732	1,166,665
GOVERNMENT FUNDING INCOME	\$ 47,810,189

NATIVIDAD

STATEMENT OF CASH FLOWS

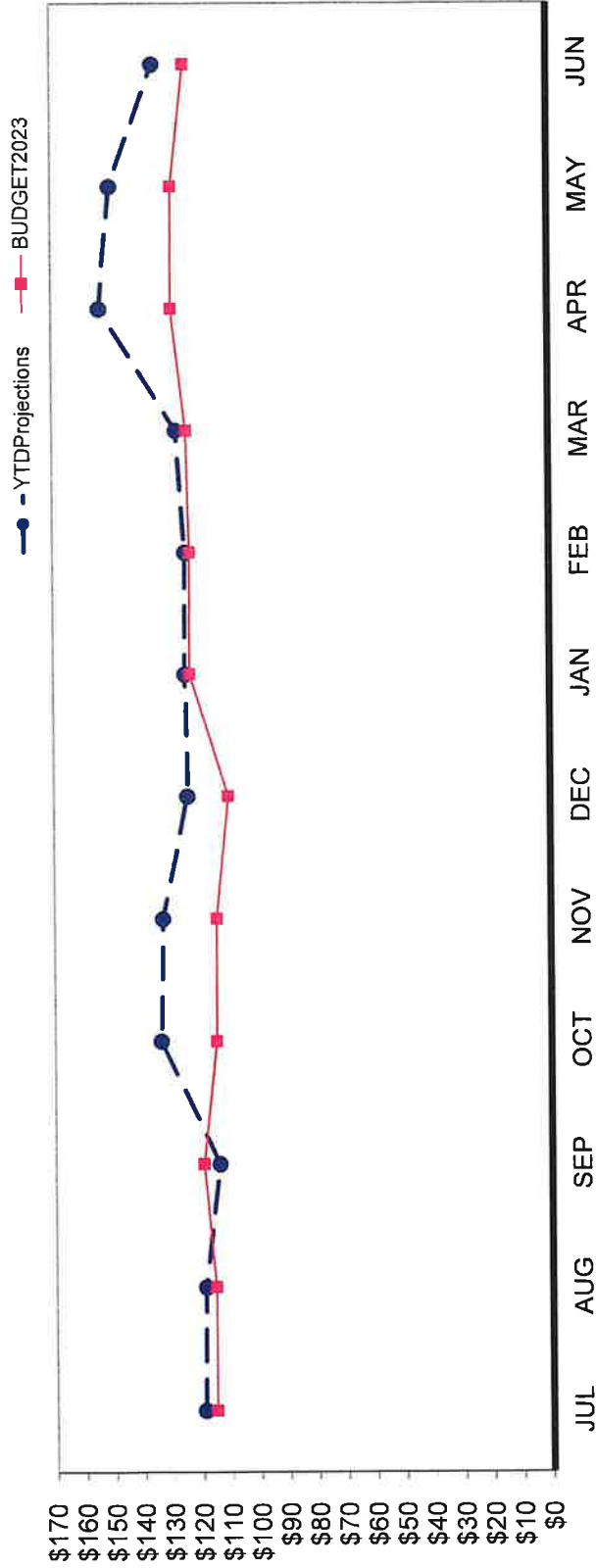
AS OF NOVEMBER 30, 2022

	CURRENT MONTH	YEAR - TO - DATE
1	\$ 133,948,912	\$ 148,370,912
2		
3	(450,804)	15,493,837
4	-	-
5	1,074,166	\$ 5,252,145
6	623,362	20,745,982
7		
8	2,909,334	5,323,874
9	500,000	2,500,000
10	(5,812,867)	(11,579,707)
11	281,375	(1,669,530)
12	780,264	(171,282)
13	(1,325,586)	3,078,036
14	(524,338)	(22,137,562)
15	-	185,668
16	2,072,400	(2,723,242)
17	(1,119,418)	(27,193,745)
18		
19	(505,151)	(2,630,320)
20	-	-
21	(505,151)	(2,630,320)
22		
23	(54,817)	(4,277,337)
24	366,966	(1,755,638)
25	-	-
26	312,149	(6,032,975)
27	(689,058)	(15,111,058)
28	\$ 133,259,854	\$ 133,259,854

NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2023

	<u>BDGT-23</u>	<u>ESTIMATE FY2023</u>	<u>Variance to Budget</u>
	\$	\$	\$
Medi-Cal DSH Waiver	13,500,000	13,500,000	-
EPP	14,000,000	14,000,000	-
QIP	20,000,000	20,000,000	-
Physician SPA	1,300,000	1,300,000	-
AB915	3,745,440	3,745,440	-
SB1732	2,800,000	2,800,000	-
CCAH Rate Range	11,665,000	11,665,000	-
HPE	300,000	300,000	-
Family First Corona Virus Response	500,000	500,000	-
Esperanza Care Outside Purchased Service	(2,500,000)	(2,500,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,300,000	1,300,000	-
Medical GME	1,000,000	1,000,000	-
CARES Act Fund Aid	-	6,000,000	6,000,000
State One Time Grant	-	15,897,563	15,897,563
Provider Fee	1,000,000	1,000,000	-
	<u>\$ 68,110,440</u>	<u>\$ 90,008,003</u>	<u>\$ 21,897,563</u>

Cash Flow Performance Fiscal Year 2023 (in Millions)



Months	ACTUAL		ACTUAL		ACTUAL		ACTUAL		ESTIMATE		ESTIMATE		ESTIMATE		ESTIMATE		ESTIMATE	
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
YTD	119.3	119.0	114.0	133.9	133.3	124.5	125.2	125.1	128.0	153.8	150.1	135.4						
BGT	115.3	115.4	119.5	114.9	114.7	110.4	123.5	123.3	124.4	129.4	129.2	124.7						
Variance	4.0	3.6	(5.5)	19.1	18.6	14.1	1.7	1.7	3.6	24.4	20.9	10.7						

NATIVIDAD
CASH FORECAST
FISCAL YEAR 2023

129,454,293
26,617,172

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ESTIMATE DEC	ESTIMATE JAN	ESTIMATE FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	148,361,531	119,287,502	118,858,517	113,068,855	133,937,182	133,245,926	118,492,401	125,193,825	125,039,440	127,859,126	153,782,382	150,117,576	148,361,531
CASH RECEIPTS													
Patient Revenues (incl pro fees and lab cap)	20,444,686	27,944,644	25,227,104	28,642,244	26,564,873	24,500,000	24,500,000	24,500,000	24,500,000	24,500,000	24,500,000	24,500,000	300,343,571
Preservice Fee	-	-	-	-	-	250,000	-	-	250,000	-	-	250,000	750,000
RR 161 CC&H	-	-	-	-	-	11,684,000	-	-	-	-	-	-	11,684,000
Stimulus -Family First Response COVID19-	500,000	800,592	628,413	595,986	584,404	500,000	500,000	500,000	500,000	500,000	500,000	500,000	6,409,405
SHORT DOYLE	-	-	267,968	280,437	32,299	350,000	350,000	350,000	350,000	350,000	350,000	350,000	3,060,722
HPE	-	65,444	-	50,437	-	25,000	25,000	25,000	25,000	25,000	25,000	25,000	260,881
Foundation Donations	128,800	15,377	-	431,293	140,446	60,000	60,000	60,000	60,000	60,000	60,000	60,000	1,135,716
Meal Voucher FY 22-23/6PP	-	9,154,613	-	8,703,404	-	6,700,000	-	-	-	-	-	-	26,558,017
Q19/6PP	-	-	-	-	-	-	-	-	-	-	-	-	-
581732	-	-	366,664	-	-	-	-	-	2,400,000	-	-	-	2,766,664
HEALTH DEPARTMENT RETMB	-	-	-	-	331,378	125,000	125,000	125,000	125,000	125,000	125,000	125,000	1,206,378
MCAL 6ME	-	-	604,947	408,329	-	250,000	-	-	250,000	-	-	250,000	1,763,876
18915	-	-	-	-	-	-	-	-	-	-	-	-	3,745,000
Rent Income	15,883	163,085	138,568	138,671	91,129	125,250	125,250	125,250	125,250	125,250	125,250	125,250	1,425,084
Q1P	-	-	-	-	-	-	-	-	-	25,000,000	-	-	25,000,000
EPF	-	-	-	-	-	-	-	-	-	-	-	-	14,384,778
Phys SPA	-	-	145,838	-	-	-	-	-	-	-	-	-	145,838
Fund 404 Transfer	-	251,684	683,673	310,281	364,100	3,837,137	2,514,169	2,804,435	2,657,193	4,015,843	3,765,656	6,172,986	27,397,327
Interest Income	-	-	-	857,141	-	427,500	-	-	427,500	-	-	427,500	2,139,641
Miscellaneous Revenue	280,091	243,283	-	-	-	14,884	14,884	14,884	14,884	14,884	14,884	14,884	827,631
Total Cash Receipts	21,369,260	39,458,732	28,064,311	56,813,882	28,128,630	30,484,781	39,878,313	37,204,579	31,684,637	54,715,987	29,488,000	36,545,610	430,814,631
CASH DISBURSEMENTS													
Purchased Services and Supplies	18,316,669	7,555,339	8,561,637	12,022,153	9,580,126	7,417,272	7,417,272	7,417,272	7,517,272	5,317,272	10,417,272	10,417,272	111,956,827
16T MEDICAL ONE	614,722	-	-	200,081	-	-	-	-	-	-	-	-	884,813
6PP CY2022	4,952,577	-	-	4,706,476	-	-	4,700,000	8,500,000	-	-	-	-	14,361,053
16T Q1P	-	-	-	-	-	-	-	-	-	-	-	-	8,500,000
16T EPF	-	4,572,384	-	-	-	-	-	-	-	-	-	-	4,572,384
Building Lease / Rental Equipment	230,974	460,749	242,596	253,060	230,829	230,829	230,829	230,829	230,829	230,829	230,829	230,829	3,034,011
Q1P Principal & Interest Payments	17,368,527	24,544,528	17,024,686	17,057,453	17,414,929	17,221,431	17,221,431	17,221,431	17,221,431	17,221,431	17,221,431	17,221,431	4,991,410
Payroll and Benefits	23,625	54,856	361,838	25,123	345,704	-	-	-	-	-	-	-	213,868,537
Expenses Care	-	-	1,137,142	-	379,047	-	-	-	-	-	-	-	811,248
Workers Comp Allocation	-	-	-	-	-	-	-	-	-	-	-	-	1,516,189
COMCAP	4,510,031	-	-	-	-	297,864	297,984	297,984	297,984	297,984	297,984	297,984	4,510,031
Data Processing	1,018,468	-	-	-	-	-	-	-	-	-	-	-	3,104,716
Pension Fund Transfer to County	3,379,696	-	-	-	-	-	-	-	-	-	-	-	3,379,696
Transfer From 451 to 404 & 16T Fund	-	-	-	-	-	15,000,000	-	-	-	-	-	-	15,000,000
Capital Expenses Fund 404	-	251,694	683,673	310,281	364,100	3,837,137	2,514,169	2,804,435	2,657,193	4,015,843	3,765,656	6,172,986	27,397,327
Capital Expenditures	-	1,350,157	330,725	445,608	505,151	1,215,674	795,224	887,034	840,482	1,270,199	1,197,454	1,852,680	10,788,378
Total Cash Disbursements	50,443,269	38,788,717	33,050,873	44,848,955	28,419,886	45,218,306	33,786,868	37,358,964	28,785,150	28,892,731	33,150,805	51,292,851	443,805,827
Increase/(Decrease)	(29,074,029)	(30,985)	(4,965,562)	19,967,227	(691,256)	(14,753,526)	6,701,425	(154,366)	2,919,667	25,823,256	(3,684,805)	(14,747,342)	(12,991,296)
Ending Cash Fund 451	119,287,502	118,936,517	113,969,955	133,937,182	133,245,926	118,492,401	125,193,825	125,039,440	127,859,126	153,782,382	150,117,576	135,370,235	135,370,235
Fund 404													
Beginning Balance	-	-	-	-	-	6,018,863	-	-	-	-	-	-	-
Transfer In from Fund 451	-	-	-	-	-	8,841	11,425	11,329	17,445	23,969	9,193	8,883	-
Transfer Out fund 404	-	(251,694)	(683,673)	(310,281)	(364,100)	(3,837,137)	(2,514,169)	(2,804,435)	(2,657,193)	(4,015,843)	(3,765,656)	(6,172,986)	(6,172,986)
Ending Cash Fund 404	67,484,796	67,243,102	66,559,429	66,248,168	65,885,068	82,047,931	59,533,762	58,728,327	54,072,134	50,056,291	46,270,435	40,097,469	40,097,469
Ending Cash Fund 451 & 404	186,772,298	186,180,619	180,529,384	200,186,350	199,130,994	180,540,332	184,727,587	181,768,767	182,031,260	203,838,673	196,388,011	175,467,704	175,467,704

(+) Cash In Transit
(-) Petty Cash and CC
Ending Cash as per 6/L

CREDENTIALS REPORT OF RECOMMENDED ACTIONS FOR BOARD APPROVAL, January 13, 2023
(Medical Executive Committee Approval Date: November 8, 2022 and December 13, 2022)

The following practitioners were reviewed for initial appointment, reappointment, changes in staff status (category), additional privilege requests, etc. Membership factors include licensure, DEA, professional liability insurance, staff requirements, etc. Qualitative/quantitative factors include: peer review, performance improvement, clinical activity, privileging, competence, technical skill, behavior, health, medical records, blood review, medication usage, litigation history, utilization and continuity of care.

INITIAL APPOINTMENTS

NAME	SPECIALTY / SERVICE	STAFF STATUS	APPOINTMENT PERIOD
Barnes, Derrick J., MD	OBGYN / OBGYN	Provisional	01/13/2023 – 12/01/2024 Temporary Privileges
Brennan, James F., MD	Urology / Surgical Specialties	Provisional	01/13/2023 – 12/01/2024
Gawrys, Breanna, DO	Family Medicine Hospitalist / Family Medicine	Provisional	01/13/2023 – 12/01/2024 Temporary Privileges
Rodriguez, Paula B., MD	Internal Medicine Hospitalist / Medical Specialties	Provisional	01/13/2023 – 12/01/2024 Temporary Privileges
Pu, Le Ping, MD	Diagnostic Radiology / Radiology	Provisional	01/13/2023 – 12/01/2024 Temporary Privileges
Zhou, Elaine J., MD	Ophthalmology / Surgical Specialties	Provisional	01/13/2023 – 12/01/2024 Temporary Privileges

REAPPOINTMENTS

NAME	SPECIALTY/SERVICE	STAFF STATUS	REAPPOINTMENT PERIOD
Adams, Marian M., MD	Neonatology / Pediatrics	Active	02/01/2023 – 02/01/2025
Benninghoven, Pamela A., ACNP-BC	Trauma Acute Care Nurse Practitioner / Trauma	Advanced Practice Professional	02/01/2023 – 02/01/2025
Chew, Victoria W., MD	Family Medicine w/ OB / Family Medicine	Active	02/01/2023 – 02/01/2025
Chiang, Peter C., DDS	Pediatric Dentistry / Surgical Specialties	Active	02/01/2023 – 02/01/2025
Cushing, Blair L, DO	Family Medicine Hospitalist / Family Medicine	Active	02/01/2023 – 02/01/2025
Fowler Jr., Martin J., DO	Teleneurology / Medical Specialties	Courtesy	02/01/2023 – 02/01/2025
Furubayashi, Jill K., MD	Teleradiology / Radiology	Courtesy	02/01/2023 – 02/01/2025
Garcia-Rojas, Xavier, MD	Teleradiology / Radiology	Courtesy	02/01/2023 – 02/01/2025
Gram, Kelly B., MD	Family Medicine Hospitalist / Family Medicine	Active	02/01/2023 – 02/01/2025
Harris III, Charles R., MD	Family Medicine w/o OB / Family Medicine	Active	02/01/2023 – 02/01/2025
Hollis, Richard K., DO	Teleradiology / Radiology	Courtesy	02/01/2023 – 02/01/2025
Karlin, David S., MD	Teleradiology / Radiology	Courtesy	02/01/2023 – 02/01/2025
Kasle, Douglas T., PhD	Clinical / Psychiatry	Active	02/01/2023 – 02/01/2025
Mrelashvili, Davit, MD	Teleneurology / Medical Specialties	Courtesy	02/01/2023 – 02/01/2025

Quezada Liuti, Jorge Emilio, MD	Pediatric Cardiology / Pediatrics	Active	02/01/2023 – 02/01/2025
Vigil, Valerie A., MD	Emergency Medicine/ Emergency Medicine	Active	02/01/2023 – 02/01/2025
Yuh, Theresa M., MD	Teleradiology / Radiology	Courtesy	02/01/2023 – 02/01/2025
Jastrow, Liza M., PA-C	Physician Assistant in the ED / Emergency Medicine	Advanced Practice Professional	03/01/2023 – 03/01/2025
Obembe, Olufolajimi O., MD	Teleradiology / Radiology	Courtesy	03/01/2023 – 03/01/2025
Otto, Emily P., AGACNP	Trauma / Acute Care Nurse Practitioner / Trauma	Advanced Practice Professional	03/01/2023 – 03/01/2025
Phillips, Sherry L., NNP	Neonatal Nurse Practitioner / Pediatrics	Advanced Practice Professional	03/01/2023 – 03/01/2025
Proctor, Roger S., MD	Anesthesiology / Anesthesia	Active	03/01/2023 – 03/01/2025
Singer, Paul H., MD	Teleneurology / Medical Specialties	Courtesy	03/01/2023 – 03/01/2025
Vu, Minh Q., CRNA	Nurse Anesthetist / Anesthesia	Advanced Practice Professional	03/01/2023 – 03/01/2025
Wong, Willard B., MD	Orthopedic Surgery / Surgical Specialties	Active	03/01/2023 – 03/01/2025

RELEASE FROM PROCTORING: The following practitioners have completed their basic and/or advanced procedure proctoring requirements.

NAME	SPECIALTY	Service	RECOMMEND
Gentry, Preston C., MD	Psychiatry	Psychiatry	Acknowledge
Serio, Mohamed K., MD	Cardiovascular Medicine	Medical Specialties	Acknowledge
Wagner, Ariel E., MD	Family Medicine w/ OB	Family Medicine	Acknowledge

CHANGES IN STAFF STATUS: The following practitioners have been transferred to the appropriate staff category.

NAME	SPECIALTY	SERVICE	CURRENT/REQUESTED	RECOMMEND
Gentry, Preston C., MD	Psychiatry	Psychiatry	Provisional to Active	Acknowledge

LOCUMS TENENS/TEMPORARY PRIVILEGES: The following practitioner(s) were granted Temporary privileges.

NAME	SPECIALTY / SERVICE	REASON	DATES	RECOMMEND
Balkhaa, Bilegsaikhan, MD	Internal Medicine Hospitalist / Medical Specialties	To fulfill an important patient care, treatment, and service need. A currently privileged practitioner will be absent from the organization, and someone is needed to cover the associated patients during the absence (commonly termed locum tenens)	11/16/2022 – 11/20/2022 11/28/2022 – 12/04/2022 12/17/2022 – 12/20/2022 12/28/2022 – 12/30/2022	Acknowledge
Dickinson, Mark T., MD	Urology / Surgical Specialties	To fulfill an important patient care, treatment, and service need. A currently privileged practitioner will be absent from the organization, and someone is needed to cover the	10/24/2022 - 10/31/2022	Acknowledge

		associated patients during the absence (commonly termed locum tenens)		
Hovey, Regina M., MD	Urology / Surgical Specialties	To fulfill an important patient care, treatment, and service need. A currently privileged practitioner will be absent from the organization, and someone is needed to cover the associated patients during the absence (commonly termed locum tenens)	01/23/2023 - 01/29/2023 02/20/2023 - 02/26/2023 03/20/2023 - 03/26/2023 04/17/2023 - 04/24/2023 05/22/2023 - 05/29/2023 06/26/2023 - 06/30/2023	Acknowledge
Khalid, Ahmer, MD	Family Medicine w/o OB Hospitalist / Family Medicine	To fulfill an important patient care, treatment, and service need. A currently privileged practitioner will be absent from the organization, and someone is needed to cover the associated patients during the absence (commonly termed locum tenens)	11/16/2022 – 11/19/2022 12/06/2022 – 12/07/2022	Acknowledge
Loja, Melissa N., MD	Vascular / Surgical Specialties	To fulfill an important patient care, treatment, and service need. A currently privileged practitioner will be absent from the organization, and someone is needed to cover the associated patients during the absence (commonly termed locum tenens)	12/14/2022 – 12/19/2022	Acknowledge

REQUEST TO ADD OR AMEND PRIVILEGES: The following practitioners have requested additional privileges and have completed additional training and/or have otherwise met the privilege criteria. Approved privileges shall be granted for the remainder of the current appointment period.

NAME	SPECIALTY	SERVICE	PRIVILEGE(S) REQUESTED	RECOMMEND
Liamidi, Michelle, MD	OBGYN	OBGYN	Advanced Laparoscopic Procedures	Acknowledge

REQUEST FOR LEAVE OF ABSENCE: The following practitioners have requested a Leave of Absence (LOA) in accordance with the Bylaws.

NAME	SPECIALTY / Service	REASON	TIMEFRAME	RECOMMEND
None				

RESIGNATIONS: The following practitioners have voluntarily resigned their staff membership and privileges or AHP status. Practitioners were in good standing with the Medical Staff of Natividad at the time of the resignation, unless specified below.

NAME	SPECIALTY	SERVICE	EFFECTIVE DATE	RECOMMEND
Dautremont, Brittney A., DO	Ophthalmology	Surgical Specialties	10/21/2021	Acknowledge
Guo, Sharon L., MD	Psychiatry	Telepsychiatry	10/14/2022	Acknowledge

Joseph, Jessy P., MD	Psychiatry	Psychiatry	11/01/2022	Acknowledge
Kublan, Abdul R., MD	Family Medicine / OB Fellow	Family Medicine	09/30/2022	Acknowledge
Markham, Morgan, PA	Physician Assistant in Plastic Surgery	Surgical Specialties	10/13/2022	Acknowledge
Mills, Walter W. II, MD	Family Medicine	Family Medicine	10/19/2022	Acknowledge
Orduno Jr., Ramon R., CRNA	Nurse Anesthetist	Anesthesia	07/18/2022	Acknowledge
Mittal, Anuj, MD	Family Medicine w/o OB / Hospitalist	Family Medicine	11/1/2022	Acknowledge
Saglio, Stephen D., MD	Family Medicine w/o OB	Family Medicine	10/20/2022	Acknowledge

Nurse Practitioner Teaching /Training: The following NP meet the qualifications and request to participate in the Advanced procedure Teaching / Training, MSP008-4, MSP008-5

NAME	SPECIALTY / SERVICE	PROCEDURE(S)	RECOMMEND
Benninghoven, Pamela A., ACNP-BC	Trauma Acute Care Nurse Practitioner / Trauma	Central Venous Catheter Placement, Closed Reduction of fracture/dislocation, Endotracheal Intubation, Supervision of Flex/ex. C-spine radiographs, Procedural Sedation	Acknowledge
Phillips, Sherry L., NNP	Neonatal Nurse Practitioner / Pediatrics	Thoracentesis and PICC Line Placement	Acknowledge

RELEASE FROM ADVANCED PROCEDURE TEACHING / TRAINING: The following practitioners have completed their advanced procedure teaching/training requirements in the following privileges as per MSP008-4. They are eligible to apply for these privileges.

NAME	SPECIALTY	SERVICE	PROCEDURE(S)	RECOMMEND
None				

Emergency Medicine Physician Assistant, Nurse Practitioner ADVANCED PROCEDURE TEACHING AND TRAINING: The following meet the qualifications and request to participate in the Advanced procedure Teaching / Training, MSP008-6

NAME	SPECIALTY / SERVICE	PROCEDURE(S)	RECOMMEND
None			

List of Qualified Nurses: The following Nurse(s) have met the competencies to perform the below approved Standardized Procedures:

STANDARDIZED PROCEDURE	LIST OF QUALIFIED NURSES	RECOMMEND
None		