



Finance Committee Meeting 2023

January 13, 2023



Finance Committee Meeting

Friday, January 13, 2023

8:30 AM

***** VIDEO CONFERENCE TELEPHONIC MEETING *****

AGENDA

IMPORTANT NOTICE Regarding COVID 19

In accordance with the State of Emergency proclaimed by Governor Newsom on March 4, 2020, Executive Order N-29-20 issued by Governor Newsom on March 17, 2020 and the Recommendation Regarding Social Distancing Including Remote Meetings of Legislative Bodies, issued by the Monterey County Health Officer on September 22, 2021, Natividad Medical Center ("Natividad") Finance Committee meetings will be held entirely by Zoom. There will be no physical location for these meetings. Committee Members shall participate in the meeting by Zoom.

To participate in this Natividad Finance Committee meeting, the public are invited to observe and address the Committee via Zoom.

The meeting will be conducted via teleconference using the Microsoft Zoom program. This gives the public two options. The public may attend the meeting by phone. Or, the public may attend and observe the Zoom meeting via computer audio.

To participate by phone call use any of these numbers below:

- +1 971 247 1195 US (Portland)
- +1 253 215 8782 US (Tacoma)
- +1 346 248 7799 US (Houston)
- +1 602 753 0140 US (Phoenix)
- +1 720 928 9299 US (Denver)

Enter the Meeting ID number: 961 7495 4866 when prompted. You will then enter the Password: 590310 when prompted.

Or, to attend the Finance Committee meeting by Zoom computer audio click the following link:

<https://natividad.zoom.us/j/96174954866?pwd=cGVUcEJTTU53aGsyd0tJbDRlUUtTQT09>

You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.

1. If a member of the public wishes to comment on a particular agenda item, the public is strongly encouraged to submit their comments in writing via email to the Natividad Finance Committee at Natividadpubliccomments@natividad.com by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record.

2. Members of the public wishing to comment on a specific agenda item while the matter is being heard may participate by any of the following means:
 - a. When the Chair calls for public comment on an agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only.
 - b. If speakers or other members of the public have documents they wish to distribute to the Committee for an agenda item, they are encouraged to submit such documents by 2:00 p.m. on Tuesday before the meeting to: Natividadpubliccomments@natividad.com. To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line.
 - c. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)
 - d. While the matter is being heard, a member of the public may submit a comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at Natividadpubliccomments@natividad.com. To assist staff in identifying the agenda item to which the comment relates, the public is requested to indicate the Committee date and agenda number in the subject line. If the comment is received prior to close of public comment on an agenda item, every effort will be made to read the comment into the record, but some comments may not be read out loud due to time limitations or length of the comment (if the comment exceeds 250 words). Comments received prior to the close of the public comment period on an agenda item will be made part of the record for that item.
3. Members of the public who wish to make a general public comment for items not on the day's agenda may submit their comment via email, preferably limited to 250 words or less, to the Secretary of the Committee at Natividadpubliccomments@natividad.com. The Committee date and "general comment" should be indicated in the subject line. The comment will be placed in the record for the meeting, and every effort will be made to read the comment into the record at the appropriate time on the agenda.
4. Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to Natividadpubliccomments@natividad.com. The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.
5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

Call to Order

Marcia Atkinson, Chair

Roll Call

Agenda Additions/Corrections

Noemi Ferguson

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of November 10, 2022 Finance Committee. *Pages 6-13*

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A. *Pages 14-37*

Scheduled Items/Discussion Items

3. Receive Oral Report on the future of teleconferencing and remote meetings. **Stacy Saetta, Chief Deputy County Counsel**
4. Receive and Approve October 2022 Financial Report. *Pages 38-50* **Daniel Leon, CFO**
5. Receive and Approve November 2022 Financial Report. *Pages 51-63* **Daniel Leon, CFO**

Adjournment

**NEXT FINANCE COMMITTEE MEETING
FRIDAY, FEBRUARY 10, 2023 AT 8:30 A.M.**

***** VIDEO CONFERENCE TELEPHONIC MEETING *****

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Finance Committee as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Finance Committee shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



Finance Committee Meeting Friday, January 13, 2023 Consent Items

Attachment A

1. <i>Pages 14-15</i>	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 1 to the agreement (A-14503) with Center for Improvement in Healthcare Quality (CIHQ) for on site, Joint Commission mock survey services, extending the agreement an additional one (1) year period (September 20, 2022 through September 19, 2023) for a revised full agreement term of September 20, 2019 through September 19, 2023, and adding \$24,000 for a revised total agreement amount not to exceed \$44,000.</p>
2. <i>Pages 16-17</i>	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 7 to the agreement (A-14083) with Health Management Associates, Inc. for consulting services associated with patient alignment, county ambulatory clinics and health plan member access for Natividad, extending the agreement an additional one (1) year period (January 2, 2023 through January 1, 2024) for a revised full agreement term of January 2, 2017 through January 1, 2024, and adding \$100,000 for a revised agreement amount not to exceed \$480,000 with no changes to the scope of work.</p>
3. <i>Pages 18-19</i>	<ol style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a residential lease agreement with 1701 Independence, LLC dba Creekbridge Apartments for housing of student doctors and resident physicians performing services at NMC for an amount not to exceed \$29,200 with an agreement term February 1, 2023 through January 31, 2024. b. Authorize the Auditor Controller to make lease payments of \$2,425 per month in accordance with the terms of the residential lease agreement. c. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute three future renewals to the residential lease agreement for three (3) additional twelve (12) month terms under the same general terms and conditions provided there is not a significant increase to the amount of the monthly lease payments, and to make minor revisions to the lease agreements if deemed by the Deputy Purchasing Agent for NMC to be in the best interest of the County to do so, subject to review and approval of County Counsel and County Auditor Controller. d. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.
4. <i>Pages 20-21</i>	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14572) with Champion Medical Technologies, Inc. for electronic tissue management software services, extending the agreement an additional three (3) year period (March 1, 2023 through February 28, 2026) for a revised full agreement term of December 10, 2019 through February 28, 2026, and adding \$60,027 for a revised total agreement amount not to exceed \$157,965.</p>
5. <i>Pages 22-23</i>	<ol style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Speech Pathologist classification as indicated in Attachment A; and b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.
6. <i>Pages 24-25</i>	<ol style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Physical Therapist Helper classification as indicated in Attachment A; and

	<ul style="list-style-type: none"> b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.
7. <i>Pages 26-27</i>	<ul style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Clinical Laboratory Scientist, Senior Clinical Laboratory Scientist, Supervising Clinical Laboratory Scientist and Clinical Laboratory Scientist-Per Diem classifications as indicated in Attachment A; and b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.
8. <i>Pages 28-29</i>	<ul style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Anesthesia Technician classification as indicated in Attachment A; and b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.
9. <i>Pages 30-31</i>	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer (“CEO”) of Natividad Medical Center (“NMC”) to sign the patient transfer agreement with the County of Santa Clara-Santa Clara Valley Medical Center (“SCVMC”) including O Connor Hospital and Saint Louise Regional Hospital, which defines the terms of transferring a patient between NMC and SCVMC for the term of July 1, 2023 through June 30, 2028; and b. Approve the NMC Chief Executive Officer’s recommendation to accept non-standard indemnification (Monterey County indemnifies Santa Clara County) and insurance (professional liability insurance only; standard limits) provisions within the agreement; and c. Authorize execution of additional amendments to the agreement where the amendments do not extend the term and do not significantly alter the risk associated with the parties’ duties under the Agreement, subject to review and approval of County Counsel and County Auditor-Controller.
10. <i>Pages 32-33</i>	<ul style="list-style-type: none"> a. Ratify execution by the Chief Executive Officer for Natividad Medical Center (NMC) an assumption agreement with Syntellis Performance Solutions, LLC who assumed RelayHealth software services (previously included in the agreement with Change Healthcare) with a term of March 23, 2021 through June 30, 2024 and a total amount not to exceed \$447,744. b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a restated assumption agreement with Syntellis Performance Solutions, LLC for the assumed RelayHealth software services whereby the total amount of the agreement has been corrected to \$656,858 for the term March 23, 2021 through June 30, 2024.
11. <i>Pages 34-35</i>	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-13517) with Healthcare Coding and Consulting Services, LLC for medical records coding, with no changes to the agreement term of August 22, 2021 through August 21, 2024, and adding \$878,000 for a revised total agreement amount not to exceed \$4,305,000 with no changes to the scope of work.</p>
12. <i>Pages 36-37</i>	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Neurologic, LLC for Intraoperative Neurophysiological Monitoring services at NMC for an amount not to exceed \$200,000 with an agreement term retroactive January 10, 2023 through January 9, 2026. b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$20,000) of the original cost of the agreement.



Finance Committee Meeting

Thursday, November 10, 2022

8:30 AM

***** VIDEO CONFERENCE TELEPHONIC MEETING *****

MINUTES

IMPORTANT NOTICE Regarding COVID 19

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5. The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

NMC Staff/County: Daniel Leon, Dr. Craig Walls, Jeanne-Ann Balza, Janine Bouyea, Andrea Rosenberg, Nancy Buscher, Stacy Saetta

Call to Order

Marcia Atkinson, Chair

Roll Call

Present

***Marcia Atkinson
Libby Downey
Dr. Charles Harris
Dr. Marc Tunzi***

Not Present

None

Agenda Additions/Corrections

Noemi Ferguson

- *Correction to Consent Item 2, Attachment A, item 4 board report, added the word “retroactively”.*
- *Correction to Consent Item 2, Attachment A, item 7 board report, added the word “retroactively”.*
- *Added a Scheduled Item 6, board report.*

MOTION: *Motion to approve the agenda additions and corrections to Consent Item 2, Attachment A, item 4 and item 7 and adding Scheduled Item 6, moved by Libby Downey, seconded by Dr. Marc Tunzi and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

Dr. Charles Harris: AYE

Dr. Marc Tunzi: AYE

Marcia Atkinson: AYE

Libby Downey: AYE

Public Comments (Limited 3 minutes per speaker)

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Approval of Minutes

1. Approve the Minutes of October 14, 2022 Finance Committee and Special Finance Committee.

MOTION: *Motion to approve the minutes of October 14, 2022 Finance Committee Meeting and Special Finance Committee Meeting, moved by Libby Downey, seconded by Dr. Marc Tunzi and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

Dr. Charles Harris: AYE

Dr. Marc Tunzi: AYE

Marcia Atkinson: AYE

Libby Downey: AYE

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A.
3. Approve the schedule of regular meetings of the Finance Committee for calendar year 2023 in Attachment B.

MOTION: *Motion to approve Consent Item 2 and 3 for consideration by the NMC Board of Trustees, Attachment A, item 1 through 8, and Attachment B, Scheduled of Regular Meetings of Finance Committee for Calendar Year 2023, moved by Libby Downey, seconded by Dr. Marc Tunzi, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

Dr. Charles Harris: AYE

Dr. Marc Tunzi: AYE

Marcia Atkinson: AYE

Libby Downey: AYE

Scheduled Items/Discussion Items

4. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-15626) with Caroline Butler MD to provide general and critical care surgical services at Natividad, extending the term by twenty-four months (January 1, 2023 to December 31, 2024) for a full agreement term of January 1, 2022 to December 31, 2024 and adding \$500,000 for an amount not to exceed \$900,000 in the aggregate; and
 - b. Authorize the Chief Executive Officer or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$40,000) of the original contract amount. (**Jeanne-Ann Balza**)

MOTION: *Motion to approve Scheduled, item number 4, for consideration by the NMC Board of Trustees, moved by Libby Downey, seconded by Dr. Marc Tunzi and approved by the following vote*

Roll call vote take pursuant to Government Code 54953:

Dr. Charles Harris: AYE

Dr. Marc Tunzi: AYE

Marcia Atkinson: AYE

Libby Downey: AYE

5. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-15010) with Ventana Faculty Medical Associates to provide family medicine and physician assistant services, extending the term by twelve months (January 1, 2023 to December 31, 2023) for a revised full agreement term of November 1, 2020 to December 31, 2023, and adding \$200,000 for a revised not to exceed amount of \$900,000 in the aggregate; and
 - b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$50,000) of the original contract amount and do not significantly change the scope of work. (**Jeanne-Ann Balza**)

MOTION: *Motion to approve Scheduled, item number 5, for consideration by the NMC Board of Trustees, moved by Libby Downey, seconded by Dr. Marc Tunzi and approved by the following vote*

Roll call vote take pursuant to Government Code 54953:

Dr. Charles Harris: AYE

Dr. Marc Tunzi: AYE

Marcia Atkinson: AYE

Libby Downey: AYE

6. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary ranges of the Supervising Clinic Nurse, Supervising Nurse I and Supervising Nurse II classifications as indicated in Attachment A; and
 - b. Direct the Human Resources Department to implement the changes in the Advantage HRM System. (**Janine Bouyea**)

MOTION: *Motion to approve Scheduled, item number 6, for consideration by the NMC Board of Trustees, moved by Libby Downey, seconded by Dr. Marc Tunzi and approved by the following vote*

Roll call vote take pursuant to Government Code 54953:

Dr. Charles Harris: AYE

Dr. Marc Tunzi: AYE

Marcia Atkinson: AYE

Libby Downey: AYE

7. Consider finding, pursuant to AB 361, that the COVID-19 pandemic state of emergency declared by Governor Newsom is still in effect; the Natividad Medical Center Finance Committee has reconsidered the circumstances of the state of emergency; and the Monterey County Health Officer continues to recommend social distancing measures for meetings of the legislative bodies. **Office of the County Counsel**

MOTION: *Motion to accept and considering finding, pursuant to AB 361 moved by Libby Downey, seconded by Dr. Marc Tunzi, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

Dr. Charles Harris: AYE

Dr. Marc Tunzi: AYE

Marcia Atkinson: AYE

Libby Downey: AYE

8. Receive and Approve September 2022 Financial Report.

Daniel Leon, CFO

MOTION: *Motion to accept the September 2022 Financial Reports moved by Dr. Marc Tunzi, seconded by Libby Downey, and approved by the following vote*

Roll call vote taken pursuant to Government Code 54953:

Dr. Charles Harris: AYE

Dr. Marc Tunzi: AYE

Marcia Atkinson: AYE

Libby Downey: AYE

Adjournment at 9:00am

Marcia Atkinson, Chair

Recorded by Noemi Ferguson



Finance Committee Meeting
Thursday, November 10, 2022
Consent Items
MINUTES
Attachment A

1.	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Professional and Call Coverage Services Agreement with Gregory E. Le Bleu M.D. to provide physical medicine and rehabilitation services, for an amount not to exceed \$450,000 for the period January 1, 2023 to December 31, 2023. b. Authorize the Chief Executive Officer for Natividad to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$45,000) of the original contract amount and do not significantly change the scope of work.
2.	<ul style="list-style-type: none"> a. Authorize the Chief Executive Office for Natividad or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with Opus Cardias, Inc. to provide vascular surgery services extending the term by twenty-four months (January 1, 2023 to December 31, 2024) for a revised full agreement term of January 1, 2022 to December 31, 2024 and adding \$200,000 for a revised amount not to exceed \$300,000 in the aggregate; and b. Authorize the Chief Executive Office for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.
3.	<ul style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Endoscopy Technician classification as indicated in Attachment A; and b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.
4.	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 5 to the agreements with Receivable Solutions, Inc. (A-13319) and Credit Consulting Services, Inc. (A-13320) pursuant to the Request for Proposal (RFP) #9600-64 for debt collection services, to extend an additional one (1) year (retroactively October 1, 2022 through September 30, 2023) for a revised full agreement term of October 1, 2016 through September 30, 2023 and adding \$1,300,000 for a revised total aggregate amount for all contracts not to exceed \$9,270,000.</p>
5.	<ul style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendices A and B to create the classifications of Hospital Patient Safety Manager and Hospital Compliance Officer with the salary ranges as indicated in Attachment A; b. Amend the Natividad FY 2022-23 Adopted Budget Unit 9600-8142 - Fund 451 -Appropriation Unit NMC001 to reallocate a Hospital Risk Assessment and Compliance Officer to a Hospital Compliance Officer and a Hospital Quality Assurance Nurse to a Hospital Patient Safety Manager as indicated in Attachment A; c. Authorize the County Administrative Office and the Auditor-Controller to incorporate the approved position changes in the FY 2022-23 Adopted Budget and the Human Resources Department to implement the changes in the Advantage HRM System.

6.	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an Order Form (ORD-0760525) with HealthStream, Inc. subject to the terms and conditions of the HealthStream Master Services agreement (A-14475) to add additional Web-Based Education services (AACN ECCO: Essentials of Critical Care Orientation), for a 24-month period with no change to the Agreement term of July 1, 2019 through June 30, 2027, and adding \$8,100 for a revised total agreement amount not to exceed \$389,364.</p>
7.	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 3 to the agreement with Nancy Lomeli dba Sal's Taxi for lab specimen and patient transportation services, extending the agreement an additional one (1) year period (retroactively May 30, 2022 through May 31, 2023) for a revised full agreement term of February 1, 2017 through May 31, 2023, and adding \$50,000 for a revised total agreement amount not to exceed \$200,000.</p> <p>b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$100,000) of the original cost of the agreement.</p>
8.	<p>a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional Services Agreement with Forrest R. Hamlin D.O. to provide hospitalist physician services, adding \$400,000 for a revised not to exceed amount of \$500,000 in the aggregate, but with no change to the original agreement term of August 30, 2022 to September 30, 2024; and</p> <p>b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$10,000) of the original contract amount.</p>



Finance Committee Meeting
Thursday, November 10, 2022
Consent Items

Attachment B

Natividad Medical Center
Finance Committee
2023 Regular Meeting Schedule

The NMC Finance Committee is scheduled to meet the second Friday of the month, unless otherwise notified. Meetings will be held via Video Conference Telephonic.

Schedule subject to change.

Month	Date	Time	Room
January	Friday, 01/13/2023	8:30 a.m.	Video Conference Telephonic Meeting
February	Friday, 02/10/2023	8:30 a.m.	Video Conference Telephonic Meeting
March	Friday, 03/10/2023	8:30 a.m.	Video Conference Telephonic Meeting
April	Friday, 04/14/2023	8:30 a.m.	Video Conference Telephonic Meeting
May	Friday, 05/12/2023	8:30 a.m.	Video Conference Telephonic Meeting
June	Friday, 06/9/2023	8:30 a.m.	Video Conference Telephonic Meeting
July	Friday, 07/14/2023	8:30 a.m.	Video Conference Telephonic Meeting
August	Friday, 08/11/2023	8:30 a.m.	Video Conference Telephonic Meeting
September	Friday, 09/08/2023	8:30 a.m.	Video Conference Telephonic Meeting
October	Friday, 10/13/2023	8:30 a.m.	Video Conference Telephonic Meeting
November	Thursday, 11/09/2023	8:30 a.m.	Video Conference Telephonic Meeting
December	*No Meeting		

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Center for Improvement in Healthcare Quality Renewal and Amendment No. 1

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 1 to the agreement (A-14503) with Center for Improvement in Healthcare Quality (CIHQ) for on site, Joint Commission mock survey services, extending the agreement an additional one (1) year period (September 20, 2022 through September 19, 2023) for a revised full agreement term of September 20, 2019 through September 19, 2023, and adding \$24,000 for a revised total agreement amount not to exceed \$44,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 1 to the agreement (A-14503) with Center for Improvement in Healthcare Quality (CIHQ) for on site, Joint Commission mock survey services, extending the agreement an additional one (1) year period (September 20, 2022 through September 19, 2023) for a revised full agreement term of September 20, 2019 through September 19, 2023, and adding \$24,000 for a revised total agreement amount not to exceed \$44,000.

SUMMARY/DISCUSSION:

CIHQ is an accreditation organization that provides on-site consulting services to hospitals for the purpose of regulatory survey readiness assessment and preparation. CIHQ is a comprehensive program that is designed to ensure a successful Joint Commission accreditation survey which is anticipated to occur at Natividad in 2023.

The CIHQ mock survey will focus on the Environment of Care standards that include Life Safety, Emergency Preparedness, and Building Safety. In addition, the mock survey will focus on the clinical aspects of a Joint Commission survey. This is a more extensive survey that will encompass Provision of Care, National Patient Safety Goals, Infection Prevention, Medication Management, Waived Testing, Performance Improvement, Information Management, and Medical Staff standards. The mock survey will be conducted on June 13-15, 2023.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 1 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees special meeting on December 5, 2022.

FINANCING:

The cost for this renewal and amendment No. 1 is \$24,000 which is included in the Fiscal Year 2022-23 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Maintaining The Joint Commission accreditation is vital to Natividad. Many of our professional and insurance contracts require TJC accreditation. TJC is recognized world-wide as a symbol of quality which reflects our commitment to ensure that evidence-based quality and safety standards are followed.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Tammy Perez, Director of Quality, 831-783-2512

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Center for Improvement in Healthcare Quality Renewal and Amendment 1

Center for Improvement in Healthcare Quality Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Health Management Associates, Inc. Renewal & Amendment No. 7

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 7 to the agreement (A-14083) with Health Management Associates, Inc. for consulting services associated with patient alignment, county ambulatory clinics and health plan member access for Natividad, extending the agreement an additional one (1) year period (January 2, 2023 through January 1, 2024) for a revised full agreement term of January 2, 2017 through January 1, 2024, and adding \$100,000 for a revised agreement amount not to exceed \$480,000 with no changes to the scope of work.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 7 to the agreement (A-14083) with Health Management Associates, Inc. for consulting services associated with patient alignment, county ambulatory clinics and health plan member access for Natividad, extending the agreement an additional one (1) year period (January 2, 2023 through January 1, 2024) for a revised full agreement term of January 2, 2017 through January 1, 2024, and adding \$100,000 for a revised agreement amount not to exceed \$480,000 with no changes to the scope of work.

SUMMARY/DISCUSSION:

Health Management Associates, Inc. (HMA) is a consulting firm experienced program development with a deep knowledge of county hospital system operations and network development. HMA will work with Natividad and Health Department leadership to assist in improving operational and clinical alignment of the Monterey County health portfolio.

HMA will continue to provide guidance regarding; unified planning, strategic partnership development and opportunities for achieving shared operational efficiencies via this amendment. Specific operational improvements will focus on improving appointment access, patient communication, and quality improvement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this renewal & amendment No. 7 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal & amendment No. 7 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on January 13, 2023.

FINANCING:

The cost for this renewal and amendment No. 7 is \$100,000 of which \$50,000 which is included in the Fiscal Year 2022-23 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for consulting services to explore and implement various approaches to providing healthcare benefits and network designs at Natividad and across the Monterey County health system care continuum which will contribute to improve outcomes and access and lead to a more efficient use of resources within the organization.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Daniel Leon, Chief Financial Officer, 783-2551

Approved by: Charles R. Harris, DO, Interim Chief Executive Officer, 783-2553

Attachments:

Health Management Associates Renewal & Amendment 7
Health Management Associates Amendment 6
Health Management Associates Amendment 5
Health Management Associates Amendment 4
Health Management Associates Amendment 3
Health Management Associates Amendment 2
Health Management Associates Amendment 1
Health Management Associates Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

1701 Independence, LLC dba Creekbridge Apartments Residential Lease Agreement for Residency Physicians Housing

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a residential lease agreement with 1701 Independence, LLC dba Creekbridge Apartments for housing of student doctors and resident physicians performing services at NMC for an amount not to exceed \$29,200 with an agreement term February 1, 2023 through January 31, 2024.
- b. Authorize the Auditor Controller to make lease payments of \$2,425 per month in accordance with the terms of the residential lease agreement.
- c. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute three future renewals to the residential lease agreement for three (3) additional twelve (12) month terms under the same general terms and conditions provided there is not a significant increase to the amount of the monthly lease payments, and to make minor revisions to the lease agreements if deemed by the Deputy Purchasing Agent for NMC to be in the best interest of the County to do so, subject to review and approval of County Counsel and County Auditor Controller.
- d. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a residential lease agreement with 1701 Independence, LLC dba Creekbridge Apartments for housing of medical students and resident physicians performing services at NMC for an amount not to exceed \$29,200 with an agreement term February 1, 2023 through January 31, 2024.
- b. Authorize the Auditor Controller to make lease payments of \$2,425 per month in accordance with the terms of the residential lease agreement.
- c. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute three future renewals to the residential lease agreement for three (3) additional twelve (12) month terms under the same general terms and conditions provided there is not a significant increase to the amount of the monthly lease payments, and to make minor revisions to the lease agreements if deemed by the Deputy Purchasing Agent for NMC to be in the best interest of the County to do so, subject to review and approval of County Counsel and County Auditor Controller.
- d. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

SUMMARY/DISCUSSION:

Creekbridge Apartments at 1757 Independence Boulevard, Unit 204:

The visiting student and resident program at NMC has existed for over twenty years. Learning resources and administrative support are offered up to four students or residents for two-to-six-week periods throughout the year. NMC uses the apartment for visiting students from several medical

schools and residencies; offering housing is an important incentive for visiting students, who are more likely to apply and match to NMC's Family Medicine Residency after rotating here. Housing must be located within a reasonable distance from the hospital. Since August 2005, Creekbridge Apartments has provided access, proximity, and cost effectiveness.

The refundable security deposit of \$600 collected from the original lease will be transferred and applied as the security deposit to the new lease. The lease agreement also includes provisions for late payment, return check, after hour key charges and the collection of a refundable security deposit. These charges and conditions are viewed as industry standard for apartment complexes with similar amenities. The County may terminate the new lease upon sixty day written notice.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this residential lease agreement as to form, and the Auditor Controller has reviewed and approved as to payment provisions. The residential lease agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on January 13, 2023.

FINANCING:

The cost for this residential lease agreement is \$29,200 of which \$12,225 is included in the Fiscal Year 2022-23 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This lease agreement provides a home-like environment when necessary for resident physicians at NMC. Resident physicians provide patient care on many levels at NMC and this rental unit ensures that they are within close proximity to the hospital.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Dr. Melissa Nothnagle, Director of Family Medicine Residency, 755-4201

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Creekbridge Apartments Lease Agreement for Residency Physician Housing

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Champion Medical Technologies, Inc. Amendment No. 2

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14572) with Champion Medical Technologies, Inc. for electronic tissue management software services, extending the agreement an additional three (3) year period (March 1, 2023 through February 28, 2026) for a revised full agreement term of December 10, 2019 through February 28, 2026, and adding \$60,027 for a revised total agreement amount not to exceed \$157,965.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-14572) with Champion Medical Technologies, Inc. for electronic tissue management software services, extending the agreement an additional three (3) year period (March 1, 2023 through February 28, 2026) for a revised full agreement term of December 10, 2019 through February 28, 2026, and adding \$60,027 for a revised total agreement amount not to exceed \$157,965.

SUMMARY/DISCUSSION:

Champion's tissue management software will assist Natividad in meeting The Joint Commission's regulatory requirements on tissue management. This software will help improve patient safety related to implanted tissue management procedures in Natividad's operating room. This software will help track tissues from the point of entry into Natividad until it is implanted into a patient. This software will also help Natividad track reactions patients may experience after having received the transplanted tissue.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on January 13, 2023.

FINANCING:

The cost for this amendment No. 2 is \$60,027 of which \$20,009 is included in the Fiscal Year 2022-23 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for a software system which improves data processing at NMC. The use of this system directly contributes to a more efficient and effective use of resources within the organization.

☐ Economic Development

☒ Administration

☐ Health and Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Wally D. Sayles, Director of Surgical Services, 772-7771

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Champion Medical Technologies Inc Amendment No. 2

Champion Medical Technologies Inc Amendment No. 1

Champion Healthcare Technologies Inc Agreement

Attachments on file with the Clerk of the Board

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Speech Pathologist classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Speech Pathologist classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Speech Pathologist classification was requested by Natividad administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the hospital comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The base wage analysis of the County's hospital comparable agencies found that based on the duties performed, the Speech Pathologist classification was matched to five (5) of the six (6) hospital comparable agencies and is approximately 7.47% below the salary mean.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, Natividad recommends adjusting the base wage salary of the Speech Pathologist classification by approximately 7.47% at top step in order to align with the labor market average.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. Service Employees International Union (SEIU) Local 521 has been notified of the recommendations.

FINANCING:

There is a salary increase of approximately \$21,755 as a result of these actions for Natividad Medical Center (Unit 9600) FY 2022-23 Adopted Budget. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

☐ Economic Development
☒ Administration
☐ Health & Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A

Resolution

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Physical Therapist Helper classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Physical Therapist Helper classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Physical Therapist Helper classification was requested by Natividad administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the hospital comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The base wage analysis of the County's hospital comparable agencies found that based on the duties performed, the Physical Therapist Helper classification was matched to five (5) of the six (6) hospital comparable agencies and is approximately 32.65% below the salary mean.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, Natividad recommends adjusting the base wage salary of the Physical Therapist Helper classification by approximately 32.65% at top step in order to align with the labor market average.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. Service Employees International Union (SEIU) Local 521 has been notified of the recommendations.

FINANCING:

There is a salary increase of approximately \$49,271 as a result of these actions for Natividad Medical Center (Unit 9600) FY 2022-23 Adopted Budget. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

☐ Economic Development
☒ Administration
☐ Health & Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A

Resolution

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Clinical Laboratory Scientist, Senior Clinical Laboratory Scientist, Supervising Clinical Laboratory Scientist and Clinical Laboratory Scientist-Per Diem classifications as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary ranges of the Clinical Laboratory Scientist, Senior Clinical Laboratory Scientist, Supervising Clinical Laboratory Scientist and Clinical Laboratory Scientist-Per Diem classifications as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Clinical Laboratory Scientist classification series was requested by Natividad administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the hospital comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The base wage analysis of the County's hospital comparable agencies found that based on the duties performed, the Clinical Laboratory Scientist classification was matched to all six (6) hospital comparable agencies and is approximately 12.14% below the salary mean of the comparable agency's classifications.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, Natividad recommends adjusting the base wage salary of the Clinical Laboratory Scientist classification by approximately 12.14% at top step in order to align with the labor market average. Furthermore, it is recommended to adjust the base wage salary of the Senior Clinical Laboratory Scientist and Supervising Clinical Laboratory Scientist classifications by approximately 12.14% at top step in order to maintain the spread of the series.

Per diem classifications are compensated approximately 11.87% more than their counterparts as per diem employees are not eligible to receive County benefits. In an effort to realign with

current market trends to remain competitive and continue to recruit, retain and appropriately compensate per diem employees, Natividad recommends adjusting the salary range for the Clinical Laboratory Scientist-Per Diem classification.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. Service Employees International Union (SEIU) Local 521 has been notified of the recommendations.

FINANCING:

There is a salary increase of approximately \$282,868 as a result of these actions for Natividad Medical Center (Unit 9600) FY 2022-23 Adopted Budget. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

- ☐ Economic Development
- ☒ Administration
- ☐ Health & Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A

Resolution

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Anesthesia Technician classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

..Report**RECOMMENDATION:**

It is recommended that the Board of Supervisors adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Anesthesia Technician classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage HRM System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Anesthesia Technician classification was requested by Natividad administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the hospital comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The base wage analysis of the County's hospital comparable agencies found that based on the duties performed, the Anesthesia Technician classification was matched to three (3) of the six (6) hospital comparable agencies and is approximately 12.64% below the salary mean.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, Natividad recommends adjusting the base wage salary of the Anesthesia Technician classification by approximately 12.64% at top step in order to align with the labor market average.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. Service Employees International Union (SEIU) Local 521 has been notified of the recommendations.

FINANCING:

There is a salary increase of approximately \$16,097 as a result of these actions for Natividad Medical Center (Unit 9600) FY 2022-23 Adopted Budget. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

☐ Economic Development
☒ Administration
☐ Health & Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:
Attachment A
Resolution

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Santa Clara Valley Medical Center Transfer Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer (“CEO”) of Natividad Medical Center (“NMC”) to sign the patient transfer agreement with the County of Santa Clara-Santa Clara Valley Medical Center (“SCVMC”) including O Connor Hospital and Saint Louise Regional Hospital, which defines the terms of transferring a patient between NMC and SCVMC for the term of July 1, 2023 through June 30, 2028; and
- b. Approve the NMC Chief Executive Officer’s recommendation to accept non-standard indemnification (Monterey County indemnifies Santa Clara County) and insurance (professional liability insurance only; standard limits) provisions within the agreement; and
- c. Authorize execution of additional amendments to the agreement where the amendments do not extend the term and do not significantly alter the risk associated with the parties’ duties under the Agreement, subject to review and approval of County Counsel and County Auditor-Controller.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer (“CEO”) of Natividad Medical Center (“NMC”) to sign the patient transfer agreement with the County of Santa Clara-Santa Clara Valley Medical Center (“SCVMC”) including O Connor Hospital and Saint Louise Regional Hospital, which defines the terms of transferring a patient between NMC and SCVMC for the term of July 1, 2023 through June 30, 2028; and
- b. Approve the NMC Chief Executive Officer’s recommendation to accept non-standard indemnification (Monterey County indemnifies Santa Clara County) and insurance (professional liability insurance only; standard limits) provisions within the agreement; and
- c. Authorize execution of additional amendments to the agreement where the amendments do not extend the term and do not significantly alter the risk associated with the parties’ duties under the Agreement, subject to review and approval of County Counsel and County Auditor-Controller.

SUMMARY/DISCUSSION:

It may be necessary on occasion for Natividad Medical Center to transfer a patient to Santa Clara Valley Medical Center, including O’Connor Hospital and Saint Louise, for outpatient or inpatient healthcare services that are not provided or available at NMC.

The parties desire to enter into this Agreement to arrange for the orderly, timely and therapeutically beneficial transfer of patients and to establish the conditions under which transfers occur. This agreement is a patient transfer agreement whereby the terms and conditions regarding the transfer are mutually agreed upon in advance of the transfer.

The current five-year transfer agreement expires June 30, 2023. The County of Santa Clara requires a new agreement be executed in lieu of extending the Agreement for an additional term. The indemnification provision in which Monterey County, as the transferring hospital, and insurance provisions in the proposed agreement are identical to the same provisions in the current agreement.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to limited payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee on January 13, 2023 and by its Board of Trustees on January 13, 2023.

FINANCING:

Costs associated with the Agreement are minimal. In some circumstances Medicare/Medi-Cal will require NMC to pay for some services and include them in NMC's facility claim to Medicare/Medi-Cal.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

☐ Economic Development

☐ Administration

☒ Health and Human Services

This agreement provides for the treatment of patients who require a higher level of care.

☐ Infrastructure

☐ Public Safety

Prepared by: Nancy Majewski, Managed Care Operations Manager, 783-2385

Approved by: Charles R. Harris III MD, Chief Executive Officer, 783-2504

Attachments:

Transfer Agreement Between the County of Santa Clara and Natividad Medical Center

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Syntellis Assumption Agreements

Legistar Number:

..Title

- a. Ratify execution by the Chief Executive Officer for Natividad Medical Center (NMC) an assumption agreement with Syntellis Performance Solutions, LLC who assumed RelayHealth software services (previously included in the agreement with Change Healthcare) with a term of March 23, 2021 through June 30, 2024 and a total amount not to exceed \$447,744.
- b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a restated assumption agreement with Syntellis Performance Solutions, LLC for the assumed RelayHealth software services whereby the total amount of the agreement has been corrected to \$656,858 for the term March 23, 2021 through June 30, 2024.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Ratify execution by the Chief Executive Officer for Natividad Medical Center (NMC) an assumption agreement with Syntellis Performance Solutions, LLC who assumed RelayHealth software services (previously included in the agreement with Change Healthcare) with a term of March 23, 2021 through June 30, 2024 and a total amount not to exceed \$447,744.
- b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a restated assumption agreement with Syntellis Performance Solutions, LLC for the assumed RelayHealth software services whereby the total amount of the agreement has been corrected to \$656,858 for the term March 23, 2021 through June 30, 2024.

SUMMARY/DISCUSSION:

On July 23, 2019, the Monterey County Board of Supervisors approved an agreement between Natividad and Change Healthcare for a variety of software technologies including RelayHealth, Consensu Workflow Intelligence, Datatility, InterQual, CPACS. All software is associated with patient care and ultimately enhances the level of care for patients.

The software product RelayHealth was assumed by another vendor, Syntellis Precision Solutions, LLC (Syntellis) back in 2020. RelayHealth provides Health Information Exchange (HIE) software which, in collaboration with Salinas Valley Medical Healthcare Systems (SVMHS) and Community Hospital of the Monterey Peninsula (CHOMP), provides County healthcare providers with a longitudinal view of patient care. Our HIE allows Natividad to better track and securely share patients' complete medical histories which helps facilitate coordinated patient care, reduce duplicative treatments, avoid costly mistakes and reduce health related costs.

Natividad started negotiating an assumption agreement with Syntellis in 2021, however negotiations were delayed by staff losses at both Syntellis and at Natividad. Meanwhile, Natividad was permitted continued use of the RelayHealth software. After transitioning through several staff, the negotiations were wrapped up in May of 2022, however, \$238,000 in invoices had accrued so Natividad executed the assumption agreement at that time prior to obtaining approval from the Board so that payment could be processed for the outstanding balance. Natividad is asking for ratification at this time of that assumption agreement.

During the creation of the PO Natividad noticed an error within the pricing structure of the assumption agreement. The monthly totals did not match the annual totals stated. Natvidad reached out to Syntellis and they acknowledged the mistake on their part. A restated assumption agreement was drafted which clarified the total amount that was past due as well as the total amount going forward through 2024. At this time Natividad is seeking authority to execute this restated assumption agreement to replace the previously executed assumption agreement.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved these assumption agreements as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The assumption agreements have been reviewed by the Natividad Finance Committee and Board of Trustees on January 13, 2023.

FINANCING:

The cost for the restated assumption agreement is \$656,858, of which \$447,745 is included in the Fiscal Year 2022-23 Adopted Budget. Amounts for remaining years will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The RelayHealth software provides Health Information Exchange (HIE) in collaboration with Salinas Valley Medical Healthcare Systems (SVMHS) and Community Hospital of the Monterey Peninsula (CHOMP). This allows Natividad to better track and securely share patients' complete medical histories which helps facilitate coordinated patient care.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Tim Fitzgerald, IT Project Manager, 783-2716

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Syntellis Performance Solutions, LLC Assumption Agreement
Restated Syntellis Performance Solutions, LLC Assumption Agreement

Attachments on file with the Clerk of the Board

The MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Healthcare Coding and Consulting Services, LLC Amendment No. 6 Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-13517) with Healthcare Coding and Consulting Services, LLC for medical records coding, with no changes to the agreement term of August 22, 2021 through August 21, 2024, and adding \$878,000 for a revised total agreement amount not to exceed \$4,305,000 with no changes to the scope of work.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-13517) with Healthcare Coding and Consulting Services, LLC for medical records coding, with no changes to the agreement term of August 22, 2021 through August 21, 2024, and adding \$878,000 for a revised total agreement amount not to exceed \$4,305,000 with no changes to the scope of work.

SUMMARY/DISCUSSION:

Healthcare Coding and Consulting Services (HCCS) provides coding of accounts support, utilizing International Classification of Diseases Tenth Revision (ICD10-CM/PCS), Current Procedural Terminology (CPT), Evaluation /Management Levels (E/M), HCPCs Medical Supply conventions to Natividad designated medical encounters and Education and Training to Natividad as changes occur within the coding spectrum.

HCCS provides coding support for hospital inpatient and emergency services to both trauma and non-trauma services. This vendor was chosen due to the complexity and distinctiveness of both services (general and trauma) and the various coding requirement from state and federal coding requirements from state and federal coding guidelines for inpatient and outpatient services are comprise of multiple layers of treatment management, equipment, procedures, and extensive documentation. HCCS provides coding support purposes for quality requirements mandated by state and federal regulations and ultimately for timely and accurate reimbursement from all payers.

HCCS has certified coders to review complicated encounters; conduct monthly audits of the coding staff assigned to Natividad account, which meets the compliance requirement. The results are distributed, reviewed, discussed, recommendations to enhance beneficial outcomes for the organization are considered and often executed. HCCS also provides auditing and validation summary documentation of specific third-party payor accounts required service justification.

Natividad recognized with the increased volume of emergency/labor delivery emergency, trauma encounters and inpatient, the level of complexity with accurate coding of these services; our existing coding staff are not capable of meeting the managements level of expectations and demand.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 6 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 6 has also been reviewed and approved by Natividad's Finance Committee and by its Board of Trustees on January 13, 2023.

FINANCING:

The cost for this amendment No. 6 is \$878,000 of which \$800,000 is included in the Fiscal Year 2022-23 Adopted Budget for this agreement. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provides Natividad with the additional support which is needed due to the credential requirements to ensure accurate appending coding for reimbursement, regulatory, patient care initiatives and data reporting.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Kim Williams-Neal, Director of HIM, 831-783-2440

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2551

Attachments:

Healthcare Coding and Consulting Services, LLC Amendment 6
Healthcare Coding and Consulting Services, LLC Amendment 5
Healthcare Coding and Consulting Services, LLC Amendment 4
Healthcare Coding and Consulting Services, LLC Renewal & Amendment 3
Healthcare Coding and Consulting Services, LLC Amendment 2
Healthcare Coding and Consulting Services, LLC Amendment 1
Healthcare Coding and Consulting Services, LLC Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Neurologic, LLC Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Neurologic, LLC for Intraoperative Neurophysiological Monitoring services at NMC for an amount not to exceed \$200,000 with an agreement term retroactive January 10, 2023 through January 9, 2026.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$20,000) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Neurologic, LLC for Intraoperative Neurophysiological Monitoring services at NMC for an amount not to exceed \$200,000 with an agreement term retroactive January 10, 2023 through January 9, 2026.
- b. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$20,000) of the original cost of the agreement.

SUMMARY/DISCUSSION:

Neurologic LLC provides 24 hours per day, 7 day a week, intraoperative neurophysiological monitoring (IOM) on an as needed basis to patients undergoing Orthopedic, ENT, Vascular, Neurosurgical and spinal procedures. The technicians apply electrodes (surface and subdermal) on the patient to achieve appropriate signals. Once the signals are received, the technician monitors the patient's nervous system via computer during the procedure. This provides the surgeon valuable information regarding the integrity of the nervous system as they proceed through the case.

Multiple methods are available in determining and detecting changes in the nervous tissue that is at risk for injury during procedures including:

- Sensory and motor evoked potential (EP)
- Electromyography (EMG)
- Compound Muscle action potentials
- Electroencephalography (EEG)

Oversight is provided with the transfer of live data through HIPAA compliant connections during the procedure. These services are beneficial to NMC because of the types of surgery being performed. The neurosurgeons expect this type of support while performing these delicate surgeries to reduce the risk of injury to the patient. The benefit to patients is the same as the risk of injury to their nervous system is reduced which allows them to return to their normal function. The deliverables in this instance should be relatively simple to monitor. They include the availability of the Neurologic staff when needed and the availability of reports regarding the competency of their staff, the written report of the procedure for the patient's record, and any other report requested by NMC.

This agreement will be replacing an older agreement from 2015.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on January 13, 2023

FINANCING:

The cost for this agreement is \$200,000 of which \$60,000 is included in the Fiscal Year 2022/23 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

IOM allows technicians to observe in real time a patient's neurophysiology during a surgical procedure. The monitoring provides real time information to the surgeon and staff as to the integrity of the patient's nervous system during surgery.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Wally Sayles, Surgical Services Director, 772-7771

Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

Neurologic, LLC Agreement

Attachments on file with the Clerk of the Board

FINANCIAL STATEMENTS

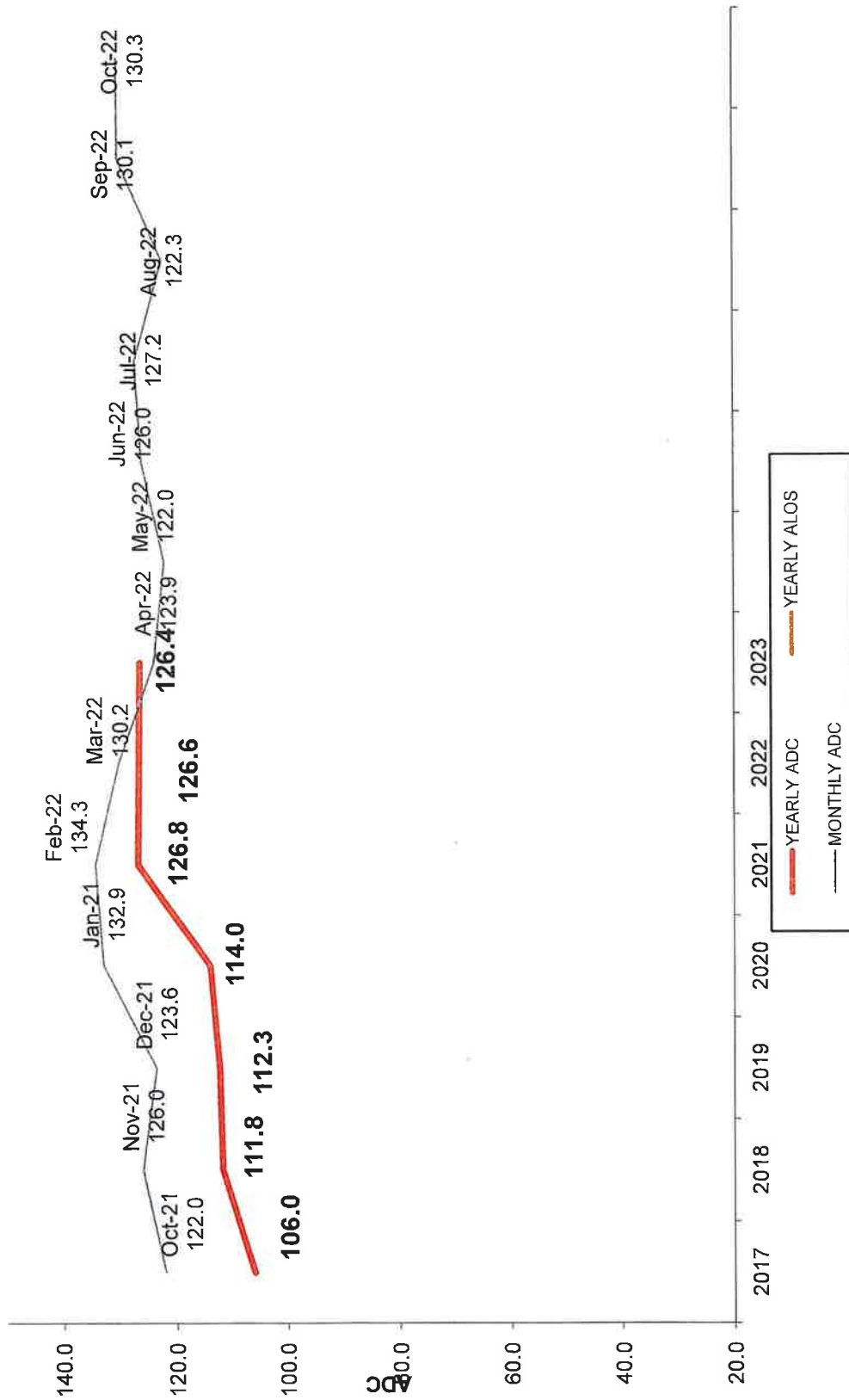
OCTOBER, 2022

FINANCIAL STATEMENTS

OCTOBER, 2022

I N D E X

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NATIVIDAD STATISTICAL REPORT OCTOBER 31, 2022

Month-To-Date					Year-To-Date					
08-22	09-22	10-22	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS	CY/PY				
1	229	202	173	239	NICU	15	948	853	873	-2.29%
	1,967	1,930	2,022	1,630	Med/Surg	57	6,467	7,951	7,046	12.84%
3	199	260	206	327	ICU	10	1,297	921	1,038	-11.27%
4	85	85	100	85	Peds	12	337	350	243	44.03%
5	756	810	826	745	Acute Rehab	28	2,956	3,170	3,050	3.93%
6	281	343	325	325	OB/Gyn	27	1,289	1,198	1,252	-4.31%
7	3,517	3,630	3,652	3,351	TOTAL ACUTE	149	13,294	14,443	13,502	6.97%
8	274	273	258	463	Psychiatric	19	1,837	1,104	1,883	-41.37%
9	3,791	3,903	3,910	3,814	TOTAL DAYS	168	15,131	15,547	15,385	1.05%
10	337	298	302	294	Nursery	18	1,167	1,261	1,165	8.24%
AVERAGE DAILY CENSUS										
11	89.1	94.0	91.2	84.1	Acute	121	84.0	91.7	85.0	7.88%
12	24.4	27.0	26.6	24.0	Acute Rehab	28	24.0	25.8	24.8	4.03%
13	8.8	9.1	8.3	14.9	Psychiatric	19	14.9	9.0	15.3	-41.18%
14	122.3	130.1	126.1	123.0	TOTAL	168	123.0	126.4	125.1	1.04%
15	10.9	9.9	9.7	9.5	Nursery	18	9.5	10.3	9.5	8.42%
PERCENTAGE OF OCCUPANCY										
16	73.6%	77.7%	75.4%	69.5%	Acute		69.4%	75.8%	70.2%	7.9%
17	87.1%	96.4%	95.0%	85.7%	Acute Rehab		85.7%	92.1%	88.6%	4.0%
18	46.3%	47.9%	43.7%	78.4%	Psychiatric		78.4%	47.4%	80.5%	-41.2%
19	72.8%	77.4%	75.1%	73.2%	TOTAL		73.2%	75.2%	76.3%	-1.4%
20	60.6%	55.0%	53.9%	52.8%	Nursery		52.8%	57.2%	52.8%	8.4%
ADMISSIONS										
21	639	658	650	645	Acute		2,560	2,567	2,583	-0.62%
22	61	56	64	53	Acute Rehab		210	237	207	14.49%
23	41	49	39	44	Psychiatric		174	183	181	1.10%
24	741	763	753	742	TOTAL		2,944	2,987	2,971	0.54%
25	211	185	192	178	Nursery		706	776	699	11.02%
26	223	198	207	190	Deliveries		754	836	742	12.67%
DISCHARGES										
27	639	628	635	627	Acute		2,488	2,503	2,518	-0.60%
28	65	57	65	55	Acute Rehab		218	240	216	11.11%
29	49	44	36	45	Psychiatric		178	176	184	-4.35%
30	753	729	736	727	TOTAL		2,884	2,919	2,918	0.03%
31	188	179	177	163	Nursery		647	724	653	10.87%
AVERAGE LENGTH OF STAY										
32	5.1	5.1	5.2	5.1	Acute(Hospital wide no babies)		5.1	5.2	5.2	0.00%
33	12.4	14.5	12.9	14.1	Acute Rehab		14.1	13.4	14.7	-8.84%
34	2.3	2.8	2.5	2.6	OB/Gyn		2.6	2.4	2.5	-4.00%
35	6.7	5.6	6.6	10.5	Psychiatric		10.6	6.0	10.4	-42.31%
36	1.6	1.6	1.6	1.7	Nursery		1.7	1.6	1.7	-5.88%
OUTPATIENT VISITS										
37	5,092	4,927	5,112	4,542	Emergency Room		18,021	19,890	18,531	7.33%
38	533	564	532	548	ER Admits		2,174	2,152	2,190	-1.74%
39	71.9%	73.9%	70.7%	73.9%	ER Admits as a % of Admissions		73.8%	72.0%	73.7%	-2.26%
40	6,639	6,239	5,757	6,008	Clinic Visits		23,838	23,911	24,031	-0.50%
ANCILLARY PROCEDURES BILLED										
41	54,928	55,890	53,676	54,666	Lab Tests		216,901	219,616	219,007	0.28%
42	3,993	4,298	3,911	3,848	Radiology Procedures		15,268	16,297	15,309	6.45%
43	227	281	457	204	MRI Procedures		810	1,191	822	44.89%
44	134	90	84	115	Nuclear Med Procedures		456	438	437	0.23%
45	1,300	1,311	1,253	1,299	Ultrasound Procedures		5,154	5,072	5,005	1.34%
46	2,069	2,023	2,202	1,915	CT Scans		7,599	8,331	7,904	5.40%
47	341	381	367	372	Surgeries		1,488	1,451	1,510	-3.91%
48	7.48	7.33	7.54	7.59	FTE'S PER AOB		7.59	7.43	7.58	-1.98%
49	1,363.9	1,390.0	1,390.4	1,317.2	TOTAL PAID FTE'S		1,317.2	1,372.0	1,355.9	1.19%
50	5,655	5,688	5,719	5,384	ADJUSTED PATIENT DAYS		21,358	22,698	22,011	3.12%

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2023

	JUL-22	AUG-22	SEP-22	OCT-22	NOV-22	DEC-22	JAN-23	FEB-23	MAR-23	APR-23	MAY-23	JUN-23	YTD
REVENUE													
Patient Revenue:													
Inpatient	\$ 81,718,145	\$ 77,902,279	\$ 79,523,914	\$ 78,333,226	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 317,477,564
Pro Fees	3,541,487	3,465,761	4,755,311	4,966,070	-	-	-	-	-	-	-	-	16,728,629
Outpatient	36,616,405	40,006,865	38,548,609	38,547,113	-	-	-	-	-	-	-	-	153,718,992
Total Patient Revenue	121,876,037	121,374,905	122,827,834	121,846,409	-	-	-	-	-	-	-	-	487,925,185
Deductions from revenue													
Contractual Deductions	92,824,795	91,863,613	93,362,949	93,074,417	-	-	-	-	-	-	-	-	371,125,773
Bad Debt	4,135,680	3,582,657	3,474,041	3,360,575	-	-	-	-	-	-	-	-	14,552,953
Unable to Pay	74,058	301,418	72,826	78,371	-	-	-	-	-	-	-	-	326,673
Total Contractual Discounts	97,034,533	95,747,688	96,909,816	96,513,363	-	-	-	-	-	-	-	-	386,005,399
Net Patient Revenue	24,841,505	25,627,218	25,918,018	25,333,046	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	101,919,786
As a percent of Gross Revenue	20.38%	21.28%	21.10%	20.79%									20.89%
Total Government Funding	22,040,564	6,142,406	6,542,406	6,542,406	-	-	-	-	-	-	-	-	41,267,782
Other Operating Revenue:													
Rent Income	121,586	125,489	122,788	123,288	-	-	-	-	-	-	-	-	493,151
Interest Income	81,000	81,000	142,500	695,141	-	-	-	-	-	-	-	-	999,641
NIMF Contribution	60,000	60,000	60,000	60,000	-	-	-	-	-	-	-	-	240,000
Other Income	422,577	369,569	453,849	500,007	-	-	-	-	-	-	-	-	1,746,002
Total Other Operating Revenue	685,163	636,058	779,137	1,378,436	-	-	-	-	-	-	-	-	3,476,794
TOTAL REVENUE	47,567,232	32,605,582	33,238,561	33,253,888	-	-	-	-	-	-	-	-	146,866,362
EXPENSE													
Salaries, Wages & Benefits													
Registry	17,705,905	17,388,839	16,907,579	17,586,134	-	-	-	-	-	-	-	-	69,586,457
Phys/Residents SWB & Contract Fees	1,249,749	1,820,554	2,825,174	2,806,706	-	-	-	-	-	-	-	-	8,702,183
Purchased Services	4,409,799	4,882,933	4,560,986	4,959,072	-	-	-	-	-	-	-	-	18,612,790
Supplies	2,984,755	2,810,170	3,017,710	3,138,207	-	-	-	-	-	-	-	-	12,030,842
Insurance	2,780,492	3,195,791	3,250,764	2,981,740	-	-	-	-	-	-	-	-	12,208,807
Utilities and Telephone	369,180	369,179	369,180	369,179	-	-	-	-	-	-	-	-	1,476,718
Interest Expense	485,501	443,051	392,416	317,861	-	-	-	-	-	-	-	-	1,566,829
Depreciation & Amortization	53,821	53,821	53,821	37,913	-	-	-	-	-	-	-	-	199,376
Other Operating Expense	1,043,263	1,042,677	1,110,693	1,138,241	-	-	-	-	-	-	-	-	4,334,874
TOTAL EXPENSE	31,539,560	32,355,924	32,972,424	33,853,812	-	-	-	-	-	-	-	-	130,721,720
NET INCOME(LOSS)	16,027,672	249,758	267,137	(599,924)	-	-	-	-	-	-	-	-	15,944,642
Normalization for Extraordinary Items													
State One Time Grant	(15,897,563)	-	-	-	-	-	-	-	-	-	-	-	(15,897,563)
Provider Relief Fund	-	-	-	-	-	-	-	-	-	-	-	-	-
American Rescue Plan (ARPA) Rural Fund	-	-	-	-	-	-	-	-	-	-	-	-	-
Families First C-19 Response	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Extraordinary Items	(15,897,563)	-	-	-	-	-	-	-	-	-	-	-	(15,897,563)
NET INCOME BEFORE Extraordinary Items	\$ 130,109	\$ 249,758	\$ 267,137	\$ (599,924)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 47,079
CAPITAL CONTRIBUTIONS													
County Contribution													
CHANGE IN NET ASSETS	\$ 16,027,672	\$ 249,758	\$ 267,137	\$ (599,924)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15,944,642

NATIVIDAD

CAPITAL CONTRIBUTIONS

NATIVIDAD

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**NATIVIDAD
BALANCE SHEET
AS OF OCTOBER 31, 2022**

		CURRENT MONTH			YEAR - TO - DATE				
		BEGINNING	ENDING	INC/(DEC)	BEGINNING	ENDING	INC/(DEC)	% CHG.	
CURRENT ASSETS									
CASH									
1	\$	113,981,705	\$	19,967,207	\$	133,948,912	\$	(14,422,000)	(9.7)
2		34,983,667		(500,000)		34,483,667		(2,000,000)	-
3		59,566,674		(2,333,264)		57,233,410		(2,414,540)	(4.0)
4		40,974,012		(16,878,272)		24,095,740		5,766,840	31.5
5		5,483,882		44,180		5,528,062		575,550	11.6
6		6,146,229		(343,694)		5,802,535		1,375,355	31.1
7		261,136,169		(43,843)		261,092,326		(11,118,795)	(4.1)
TOTAL CURRENT ASSETS									
PROPERTY, PLANT & EQUIPMENT									
8		351,619,828		445,607		352,065,435		2,125,169	0.6
9		(224,811,454)		(1,138,240)		(225,949,694)		(4,177,979)	(1.9)
10		126,808,374		(692,633)		126,115,741		(2,052,810)	(1.6)
NET PROPERTY, PLANT& EQUIPMENT									
OTHER ASSETS									
11		210,094,427		(313,127)		209,781,300		2,122,604	1.0
TOTAL ASSETS									
12	\$	598,038,970	\$	(1,049,603)	\$	596,989,367	\$	(11,049,001)	(1.8)
CURRENT LIABILITIES									
ACCRUED PAYROLL									
13		19,781,585		2,140,854		21,922,439		(951,547)	(4.2)
14		16,947,135		3,999,671		20,946,806		4,403,622	26.6
15		78,805,610		(500,000)		78,305,610		(21,613,224)	(21.6)
16		3,817,583		185,668		4,003,251		185,668	4.9
17		12,661,015		(2,217,804)		10,443,211		(4,795,642)	(31.5)
18		132,012,928		3,608,389		135,621,317		(22,771,123)	(14.4)
TOTAL CURRENT LIABILITIES									
LONG TERM LIABILITIES									
LT ACCRUED LIABILITIES									
19		3,659,345		(54,818)		3,604,527		(219,269)	(6.1)
UN EARNED CONTRIBUTIONS									
20		-		-		-		-	-
21		21,613,806		(4,003,251)		17,610,555		(4,003,251)	(18.5)
22		25,273,151		(4,058,069)		21,215,082		(4,222,520)	(16.6)
TOTAL LONG TERM DEBT									
FUND BALANCES									
ACCUMULATED FUND									
23		424,208,325		-		424,208,326		-	-
24		16,544,566		(599,924)		15,944,642		15,944,642	100.0
25		440,752,891		(599,924)		440,152,967		15,944,642	3.8
TOTAL FUND BALANCES									
TOTAL LIAB. & FUND BALANCES									
26	\$	598,038,970	\$	(1,049,604)	\$	596,989,367	\$	(11,049,001)	(1.8)

**NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 10/31/22**

BALANCE SHEET

	Medi-Cal Waiver (DSH +SNCP)	Ben. Balance	Accruals	Reclas and Adj	Prior Years Final Rec'n	Family 1st Corona Response	IGT	Payments	Ending Balance
		\$ 6,296,200	4,766,668				9,661,053	(18,003,955)	2,719,966
Hospital Fee		-	333,332						333,332
Rate Range IGT-CCAH-		2,368,582	3,888,000						6,256,582
MCMC EPP		4,119,907	4,666,668				4,572,394	(14,384,779)	(1,025,810)
MCMC QIP		3,219,696	7,466,668						10,686,364
SB1732		-	933,332					(366,684)	566,648
AB 915		-	1,248,480						1,248,480
Medical GME		-	333,332				894,813	(1,013,876)	214,268
CARES ACT Funding		180,590				166,668		(325,000)	22,258
A/R UCSF & TUORO University		-	69,766					(25,966)	43,800
A/R Wee Memorial		199,937	472,208	(187,292)				(257,227)	227,626
A/R Office Buildings		452	540,696					(504,733)	36,415
Medical HPE		(5,589)	100,000					(115,881)	(21,470)
Interest Accrued Positive Cash		-	447,000					(304,500)	142,500
Accrued Donations		949,126	240,000					(575,270)	613,856
A/R Jail-PG&E		-	400,436					(12,074)	388,362
Health Department		-	1,777,010					(1,134,445)	642,565
A/R Watsonville		1,000,000							1,000,000
STATE RECEIVABLES		\$ 18,328,900	\$ 27,683,596	\$ (187,292)	\$ -	\$ 166,668	\$ 15,128,260	\$ (37,024,390)	\$ 24,095,742

P & L **YTD**
Oct-22

Medi-Cal DSH /SNCP/PHYS SPA	\$ 4,766,668
Rate Range IGT-CCAH-	3,888,000
Esperanza Care	(833,333)
Family First C-19 Response-FMAP Enhance-	166,668
Medical GME	333,332
HPE	100,000
Hospital Fee	333,332
MCMC EPP	4,666,668
HD Residency Support	(166,666)
MCMC QIP	7,466,668
AB915	1,248,480
Medicare GME	467,073
CARES Act Fund Aid	2,000,000
SB 1732	933,332
GOVERNMENT FUNDING INCOME	\$ 41,267,783

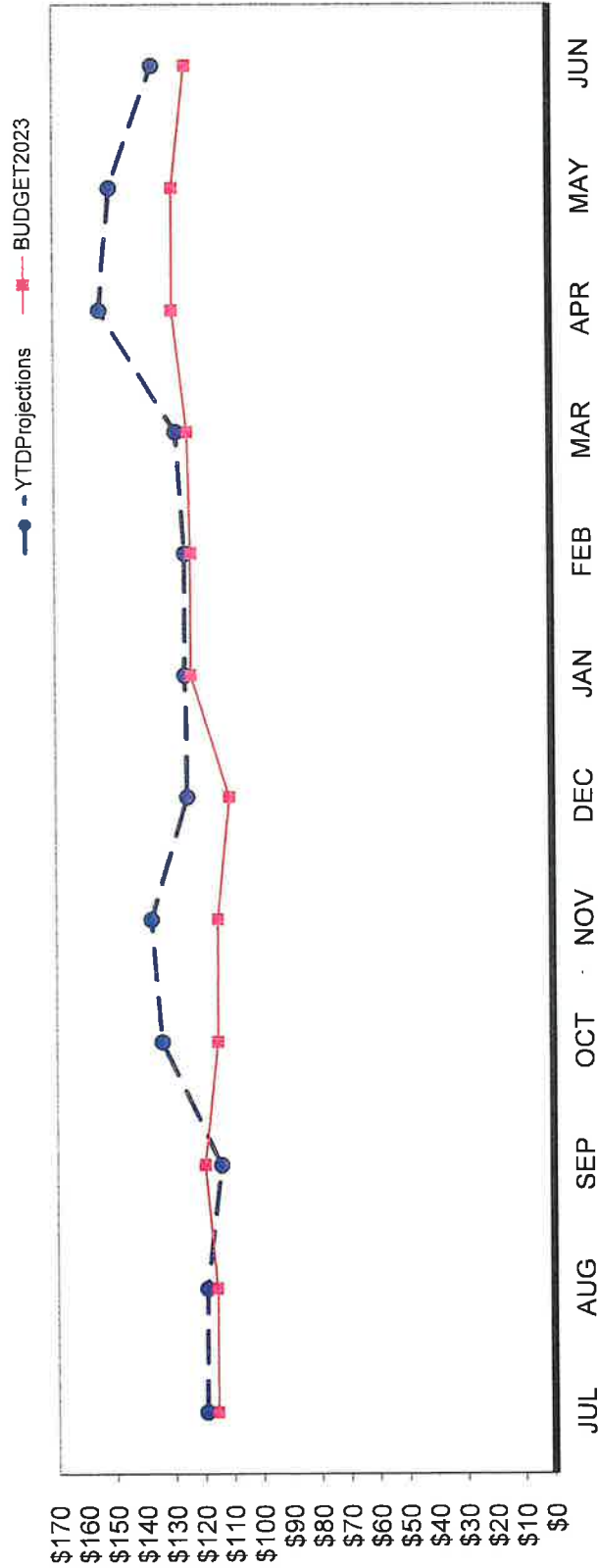
NATIVIDAD **STATEMENT OF CASH FLOWS** **AS OF OCTOBER 31, 2022**

	CURRENT MONTH	YEAR - TO - DATE
1	\$ 113,981,705	\$ 148,370,912
2		
3	(599,923)	15,944,641
4	-	-
5	1,138,240	\$ 4,177,979
6	538,317	20,122,620
7		
8	2,333,264	2,414,540
9	500,000	2,000,000
10	16,878,272	(5,766,840)
11	299,514	(1,950,905)
12	2,140,855	(951,546)
13	3,999,671	4,403,622
14	(500,000)	(21,613,224)
15	185,668	185,668
16	(2,217,805)	(4,795,642)
17	23,619,439	(26,074,327)
18		
19	(445,607)	(2,125,169)
20	-	-
21	(445,607)	(2,125,169)
22		
23	(4,058,069)	(4,222,520)
24	313,127	(2,122,604)
25	-	-
26	(3,744,942)	(6,345,124)
27	19,967,207	(14,422,000)
28	\$ 133,948,912	\$ 133,948,912

NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2023

	<u>BDGT-23</u>	<u>ESTIMATE FY2023</u>	<u>Variance to Budget</u>
	\$	\$	\$
Medi-Cal DSH Waiver	13,500,000	13,500,000	-
EPP	14,000,000	14,000,000	-
QIP	20,000,000	20,000,000	-
Physician SPA	1,300,000	1,300,000	-
AB915	3,745,440	3,745,440	-
SB1732	2,800,000	2,800,000	-
CCAH Rate Range	11,665,000	11,665,000	-
HPE	300,000	300,000	-
Family First Corona Virus Response	500,000	500,000	-
Esperanza Care Outside Purchased Service	(2,500,000)	(2,500,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,300,000	1,300,000	-
Medical GME	1,000,000	1,000,000	-
CARES Act Fund Aid	-	6,000,000	6,000,000
State One Time Grant	-	15,897,563	15,897,563
Provider Fee	1,000,000	1,000,000	-
	<u>\$ 68,110,440</u>	<u>\$ 90,008,003</u>	<u>\$ 21,897,563</u>

Cash Flow Performance Fiscal Year 2023 (in Millions)



Months	ACTUAL		ESTIMATE		ESTIMATE		ESTIMATE		ESTIMATE		ESTIMATE		ESTIMATE		ESTIMATE	
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct
YTD	119.3	119.0	114.0	133.9	137.3	125.0	125.7	125.6	128.5	154.3	150.6	135.9				
BDGT	115.3	115.4	119.5	114.9	114.7	110.4	123.5	123.3	124.4	129.4	129.2	124.7				
Variance	4.0	3.6	(5.5)	19.1	22.7	14.6	2.2	2.2	4.1	25.0	21.4	11.2				

NATIVIDAD
CASH FORECAST
FISCAL YEAR 2023

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ESTIMATE NOV	ESTIMATE DEC	ESTIMATE JAN	ESTIMATE FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	148,361,531	119,287,502	118,956,517	113,989,955	133,937,182	133,752,858	118,989,332	125,700,757	125,546,371	128,486,058	154,288,313	150,624,508	148,361,531
CASH RECEIPTS													
Patient Revenues (incl pro fees and lab cop)	20,444,686	27,994,664	25,227,104	28,642,244	24,500,000	24,500,000	24,500,000	24,500,000	24,500,000	24,500,000	24,500,000	24,500,000	286,278,988
Provider Fee	-	-	-	-	-	250,000	-	-	250,000	-	-	250,000	750,000
BR 16T CCAH	500,000	600,592	628,413	585,986	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	6,325,001
SHR 16T - Family First Response COVID19-	-	-	287,880	290,437	350,000	350,000	350,000	350,000	350,000	350,000	350,000	350,000	3,358,423
SHORT DOYLE	-	-	-	50,437	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	315,881
TYPE	128,600	65,444	-	431,293	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	1,055,270
Foundation Donations	-	15,377	-	-	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	28,558,017
Hood Women FY 22-23/6PP	-	9,154,613	-	8,703,404	-	-	-	8,700,000	-	-	-	-	2,768,844
QPP/EPF	-	-	-	-	-	-	-	-	2,400,000	-	-	-	1,000,000
SH1732	-	-	365,684	-	-	125,000	125,000	125,000	125,000	125,000	125,000	125,000	1,783,876
HEALTH DEPARTMENT REIMB	-	-	-	408,929	-	250,000	-	-	250,000	-	-	250,000	3,743,000
MCAL GME	-	-	604,947	-	-	-	-	-	-	-	-	-	1,409,185
AB915	15,883	-	-	-	125,250	125,250	125,250	125,250	125,250	125,250	125,250	125,250	25,000,000
Bent Income	-	163,065	139,568	138,671	-	-	-	-	-	-	-	-	14,384,778
QIP	-	-	-	14,384,779	-	-	-	-	-	-	-	-	145,938
EPF	-	-	-	-	-	-	-	-	-	-	-	-	28,300,000
Phys SPA	-	-	145,938	-	-	-	-	-	-	-	-	-	2,139,641
Fund 404 Transfer	-	251,684	683,673	310,261	2,266,773	3,837,137	2,514,169	2,804,435	2,657,193	4,015,843	3,785,856	6,172,866	642,525
Interest Income	280,091	243,283	-	857,141	14,894	14,894	14,894	14,894	14,894	14,894	14,894	14,894	35,545,810
Miscellaneous Revenue	21,365,260	38,458,732	28,064,311	54,813,592	27,965,917	30,484,781	38,878,313	37,204,579	31,884,837	54,715,987	29,486,000	35,545,810	430,652,918
Total Cash Receipts	-	-	-	-	-	-	-	-	-	-	-	-	-
CASH DISBURSEMENTS													
Purchased Services and Supplies	18,316,669	7,895,339	8,561,637	12,082,163	7,417,272	7,417,272	7,417,272	7,417,272	7,417,272	5,317,272	10,417,272	10,417,272	103,783,973
16T MEDICAL GME	814,722	-	-	280,091	-	-	4,700,000	-	-	-	-	-	884,813
6PP CY2022	4,952,577	-	4,708,478	-	-	-	-	8,500,000	-	-	-	-	14,361,053
16T QIP	-	-	-	-	-	-	-	-	-	-	-	-	8,500,000
16T EPF	230,914	4,572,384	-	-	-	-	-	-	-	-	-	-	4,572,384
Building Lease / Rental Equipment	460,749	-	243,596	293,060	230,829	230,829	230,829	230,829	230,829	230,829	230,829	230,829	3,034,011
COP Principal & Interest Payments	17,398,527	24,544,528	17,024,686	4,452,218	17,221,431	17,221,431	17,221,431	17,221,431	17,221,431	17,221,431	17,221,431	17,221,431	213,795,038
Payroll and Benefits	23,625	54,896	561,938	25,123	-	-	-	-	-	-	-	-	465,542
Esperanza Care	-	-	1,137,142	-	-	-	-	-	-	-	-	-	1,137,142
Workers Comp Allocation	4,510,031	-	-	-	-	-	-	-	-	-	-	-	4,510,031
COWCAP	1,018,468	-	-	-	-	-	-	-	-	-	-	-	3,020,180
Data Processing	3,378,696	-	-	-	-	-	-	-	-	-	-	-	3,378,696
Pension Fund Transfer to County	-	251,684	683,673	310,261	2,266,773	3,837,137	2,514,169	2,804,435	2,657,193	4,015,843	3,785,856	15,000,000	30,000,000
Transfer In from fund 451	-	1,350,157	330,725	445,608	715,973	1,213,674	785,224	887,034	840,462	1,270,189	1,197,454	1,952,480	29,300,000
Capital Expenditures Fund 404	-	-	-	-	-	-	-	-	-	-	-	-	11,000,000
Capital Expenditures	50,443,289	38,783,717	31,050,873	34,846,385	28,151,241	45,218,308	33,176,888	37,258,864	28,765,150	28,882,731	33,156,805	51,292,951	443,137,282
Total Cash Disbursements	(29,074,029)	(330,989)	(4,986,562)	19,987,227	(184,325)	(14,753,266)	6,701,425	(154,386)	2,919,887	25,823,256	(3,864,805)	(14,747,342)	(12,484,365)
Increase/(Decrease)	119,287,502	118,956,517	113,969,955	133,937,182	133,752,858	118,989,332	125,700,757	125,546,371	128,486,058	154,288,313	150,624,508	135,877,166	135,877,166
Ending Cash Fund 481	-	-	-	-	-	-	-	-	-	-	-	-	-
(*) Cash In Transit	8,659	11,441	11,750	11,750	3,577,107	6,019,863	11,425	11,329	17,445	23,869	9,193	8,983	-
(*) Petty Cash and CC	119,297,161	118,967,956	113,961,705	133,948,912	137,346,830	125,058,036	125,712,162	125,537,700	128,483,503	154,313,282	150,633,701	135,888,149	-
Ending Cash as per 6/L	67,494,796	67,494,796	67,243,102	68,559,429	66,246,168	63,982,395	60,145,258	57,531,089	54,826,654	52,158,461	48,153,618	44,367,762	44,367,762
Transfer In from fund 451	-	(251,894)	(683,673)	(310,261)	(2,266,773)	(3,837,137)	(2,514,169)	(2,804,435)	(2,657,193)	(4,015,843)	(3,785,856)	(6,172,866)	(6,172,866)
Transfer Out Fund 404	67,494,796	67,243,102	68,559,429	66,246,168	63,982,395	60,145,258	57,531,089	54,826,654	52,158,461	48,153,618	44,367,762	44,367,762	38,194,796
Ending Cash Fund 404	186,782,258	186,199,619	180,529,384	200,186,350	197,735,253	179,144,990	183,331,846	180,373,025	180,635,519	202,442,931	194,992,270	174,071,952	174,071,952
Ending Cash Fund 481 & 404	-	-	-	-	-	-	-	-	-	-	-	-	-

FINANCIAL STATEMENTS

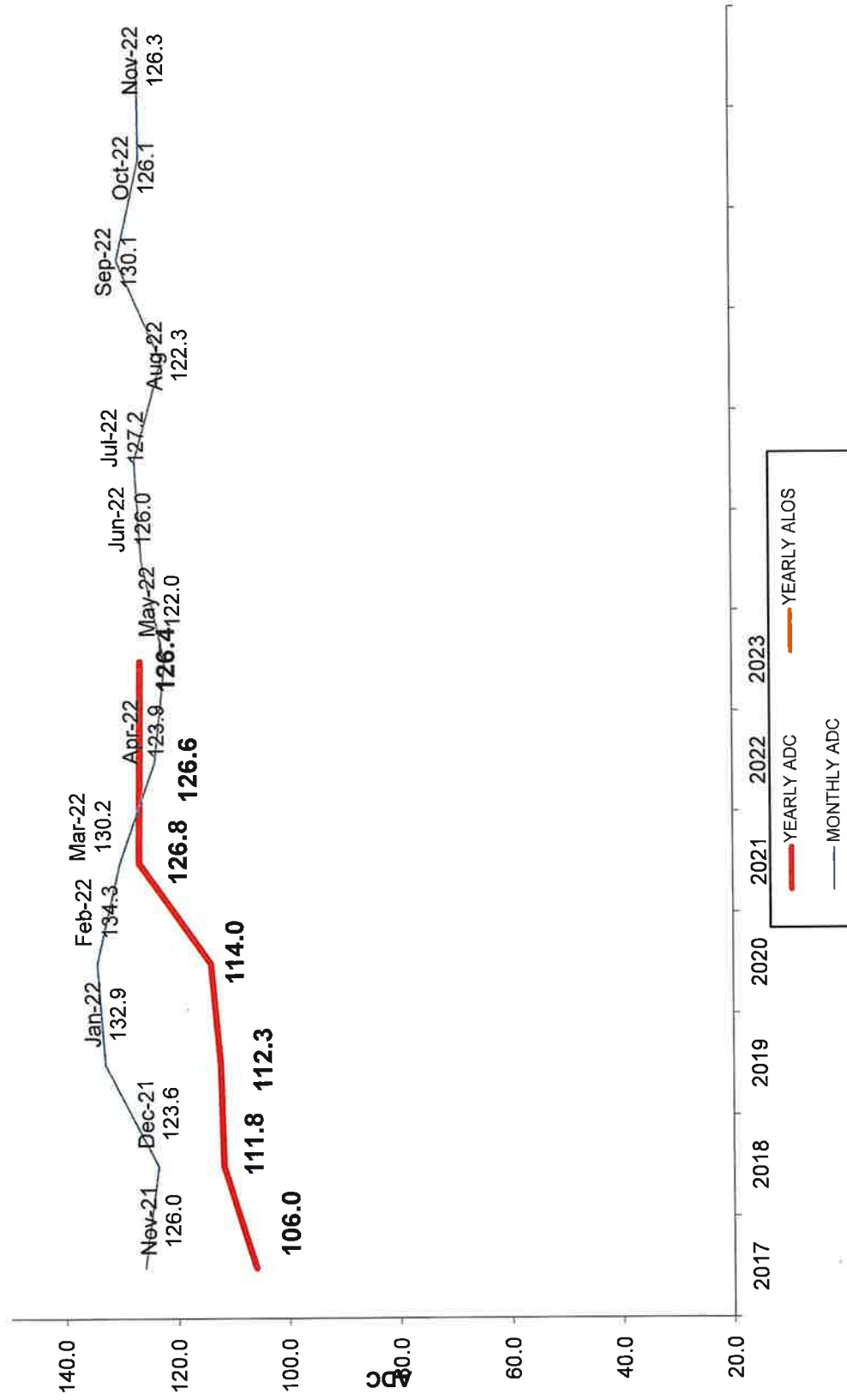
NOVEMBER 30, 2022

FINANCIAL STATEMENTS

NOVEMBER 30, 2022

I N D E X

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2	STATISTICAL REPORT
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5	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS PER APD
6	BALANCE SHEET
7	SCHEDULE OF STATE / COUNTY RECEIVABLES
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11	CASH SCHEDULE FOR F/Y 22-23



NATIVIDAD STATISTICAL REPORT NOVEMBER 30, 2022

Month-To-Date					Year-To-Date					
09-22	10-22	11-22	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS	CY/PY				
1	202	173	206	231	NICU	15	1,179	1,059	1,132	-6.45%
2	1,930	2,022	1,960	1,577	Med/Surg	57	8,044	9,911	8,638	14.74%
3	260	206	115	316	ICU	10	1,613	1,036	1,309	-20.86%
4	85	100	162	82	Peds	12	419	512	372	37.63%
5	810	826	749	721	Acute Rehab	28	3,677	3,919	3,710	5.63%
6	343	325	330	314	OB/Gyn	27	1,603	1,528	1,646	-7.17%
7	3,630	3,652	3,522	3,241	TOTAL ACUTE	149	16,535	17,965	16,807	6.89%
8	273	258	266	448	Psychiatric	19	2,285	1,370	2,357	-41.88%
9	3,903	3,910	3,788	3,689	TOTAL DAYS	168	18,820	19,335	19,164	0.89%
10	298	302	281	285	Nursery	18	1,452	1,542	1,165	32.36%
AVERAGE DAILY CENSUS										
11	94.0	91.2	92.4	84.0	Acute	121	84.0	91.8	85.6	7.24%
12	27.0	26.6	25.0	24.0	Acute Rehab	28	24.0	25.6	24.2	5.79%
13	9.1	8.3	8.9	14.9	Psychiatric	19	14.9	9.0	15.4	-41.56%
14	130.1	126.1	126.3	123.0	TOTAL	168	123.0	126.4	125.3	0.88%
15	9.9	9.7	9.4	9.5	Nursery	18	9.5	10.1	7.6	32.89%
PERCENTAGE OF OCCUPANCY										
16	77.7%	75.4%	76.4%	69.4%	Acute		69.4%	75.9%	70.7%	7.2%
17	96.4%	95.0%	89.3%	85.7%	Acute Rehab		85.7%	91.4%	86.4%	5.8%
18	47.9%	43.7%	46.8%	78.4%	Psychiatric		78.4%	47.4%	81.1%	-41.6%
19	77.4%	75.1%	75.2%	73.2%	TOTAL		73.2%	75.2%	76.4%	-1.5%
20	55.0%	53.9%	52.2%	52.8%	Nursery		52.8%	56.1%	42.2%	32.9%
ADMISSIONS										
21	658	650	666	625	Acute		3,185	3,233	3,250	-0.52%
22	56	64	54	51	Acute Rehab		261	291	257	13.23%
23	49	39	38	42	Psychiatric		216	221	225	-1.78%
24	763	753	758	718	TOTAL		3,662	3,745	3,732	0.35%
25	185	192	175	172	Nursery		878	951	884	7.58%
26	198	207	184	184	Deliveries		938	1,020	944	8.05%
DISCHARGES										
27	628	635	635	607	Acute		3,095	3,138	3,144	-0.19%
28	57	65	51	53	Acute Rehab		271	291	268	8.58%
29	44	36	41	43	Psychiatric		221	217	224	-3.13%
30	729	736	727	703	TOTAL		3,587	3,646	3,636	0.28%
31	179	177	156	158	Nursery		805	880	826	6.54%
AVERAGE LENGTH OF STAY										
32	5.1	5.2	5.0	5.1	Acute(Hospital wide no babies)		5.1	5.2	5.1	1.96%
33	14.5	12.9	13.9	14.1	Acute Rehab		14.1	13.5	14.4	-6.25%
34	2.8	2.5	2.9	2.6	OB/Gyn		2.6	2.5	2.6	-3.85%
35	5.6	6.6	7.0	10.7	Psychiatric		10.6	6.2	10.5	-40.95%
36	1.6	1.6	1.6	1.7	Nursery		1.7	1.6	1.3	23.08%
OUTPATIENT VISITS										
37	4,927	5,112	5,632	4,395	Emergency Room		22,416	25,522	22,751	12.18%
38	564	532	546	530	ER Admits		2,704	2,698	2,748	-1.82%
39	73.9%	70.7%	72.0%	73.8%	ER Admits as a % of Admissions		73.8%	72.0%	73.6%	-2.16%
40	6,239	5,757	5,247	5,814	Clinic Visits		29,652	29,158	29,739	-1.95%
ANCILLARY PROCEDURES BILLED										
41	55,890	53,676	51,742	52,903	Lab Tests		269,804	271,358	269,231	0.79%
42	4,298	3,911	3,868	3,724	Radiology Procedures		18,992	20,165	18,803	7.24%
43	281	457	222	198	MRI Procedures		1,008	1,413	979	44.33%
44	90	84	112	111	Nuclear Med Procedures		567	550	558	-1.43%
45	1,311	1,253	1,196	1,257	Ultrasound Procedures		6,411	6,268	6,366	-1.54%
46	2,023	2,202	1,935	1,854	CT Scans		9,453	10,266	9,544	7.56%
47	381	367	351	372	Surgeries		1,860	1,802	1,856	-2.91%
48	7.33	7.54	7.66	7.59	FTE'S PER AOB		7.59	7.47	7.61	-1.84%
49	1,390.0	1,390.4	1,399.6	1,317.2	TOTAL PAID FTE'S		1,317.2	1,377.0	1,359.0	1.33%
50	5,688	5,719	5,483	5,208	ADJUSTED PATIENT DAYS		26,565	28,182	27,320	3.15%

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES AND CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2023

	JUL-22	AUG-22	SEP-22	OCT-22	NOV-22	DEC-22	JAN-23	FEB-23	MAR-23	APR-23	MAY-23	JUN-23	YTD
REVENUE													
Patient Revenue:													
Inpatient	\$ 81,718,145	\$ 77,902,279	\$ 79,523,914	\$ 76,333,226	\$ 75,984,740	\$	\$	\$	\$	\$	\$	\$	\$ 383,462,304
Pro Fees	3,541,487	3,465,761	4,755,311	4,966,070	3,709,250								20,437,879
Outpatient	36,616,405	40,006,855	38,548,609	38,547,113	37,659,196								191,378,189
Total Patient Revenue	121,876,037	121,374,905	122,827,834	121,846,409	117,353,186								605,278,371
Deductions from revenue													
Contractual Deductions	92,824,795	91,863,613	93,362,949	93,074,417	90,487,408								461,613,181
Bad Debt	4,135,680	3,582,557	3,474,041	3,360,575	2,042,247								16,595,200
Unable to Pay	74,058	101,418	72,826	78,371	114,030								440,703
Total Contractual Discounts	97,034,533	95,547,688	96,909,816	96,513,363	92,643,685								478,649,084
Net Patient Revenue	24,841,505	25,827,218	25,918,018	25,333,046	24,709,501								126,629,287
As a percent of Gross Revenue	20.38%	21.28%	21.10%	20.79%	21.06%								20.92%
Other Operating Revenue													
Total Other Operating Revenue	22,040,584	6,142,406	6,542,406	6,542,406	6,542,406								47,810,188
TOTAL REVENUE	47,567,232	32,805,682	33,239,561	33,253,888	31,955,750								178,622,112
EXPENSE													
Salaries, Wages & Benefits													
Registry	17,705,905	17,388,839	16,907,579	17,586,134	16,699,006								86,287,463
Phys/Residents SWB & Contract Fees	1,249,749	1,820,554	2,825,174	2,806,706	2,401,163								11,103,346
Purchased Services	4,409,798	4,682,933	4,560,986	4,959,072	4,960,696								23,573,486
Supplies	2,964,765	2,910,170	3,017,710	3,138,207	3,030,356								15,061,198
Insurance	2,780,492	3,195,791	3,250,784	2,981,740	3,086,093								15,294,900
Utilities and Telephone	369,180	369,179	369,180	369,179	369,180								1,845,898
Interest Expense	435,501	443,051	392,416	317,661	314,856								1,903,685
Depreciation & Amortization	53,821	53,821	53,821	37,913	23,586								222,962
Other Operating Expense	1,043,263	1,042,677	1,110,693	1,136,241	1,074,166								5,409,040
TOTAL EXPENSE	527,095	448,909	484,081	518,759	447,452								2,426,286
NET INCOME(LOSS)	31,539,580	32,355,924	32,972,424	33,853,812	32,406,554								163,128,274
Normalization for Extraordinary Items													
State One Time Grant													
Provider Relief Fund													
American Rescue Plan (ARPA) Rural Fund													
Families First C-19 Response													
Total Extraordinary Items	(15,897,563)												(15,897,563)
NET INCOME BEFORE Extraordinary Items	16,027,672	249,758	267,137	(599,924)	(450,804)								15,493,838
CAPITAL CONTRIBUTIONS													
County Contribution													
CHANGE IN NET ASSETS													
	\$ 16,027,672	\$ 249,758	\$ 267,137	\$ (599,924)	\$ (450,804)	\$	\$	\$	\$	\$	\$	\$	\$ 15,493,838

NATIVIDAD

CAPITAL CONTRIBUTIONS

STATEMENT OF REVENUES AND EXPENSES AND CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY
NATIVIDAD
AS OF NOVEMBER 30, 2022

CURRENT MONTH										YEAR -TO -DATE										
			Variance fav. (unfav)							Variance fav. (unfav)										
Actual			Budget		\$ VAR.		% VAR		Actual			Budget		\$ VAR.		% VAR				
5,483			5,208		275		5.3%		28,182			26,565		1,617		6.1%				
REVENUE																				
ADJUSTED PATIENT DAYS																				
Patient Revenue:																				
1	\$	13,858	\$	14,158	\$	(300)	(2.1) %	\$	13,962	\$	14,156	\$	(195)	(1.4) %	\$	14,116				
2		677		787		(111)	(14.1) %		725		787		(62)	(7.9) %		604				
3		6,868		6,150		718	11.7 %		6,791		6,149		642	10.4 %		6,264				
4		21,403		21,096		307	1.5 %		21,478		21,093		385	1.8 %		20,984				
Deductions from revenue																				
5		16,503		15,775		(728)	(4.6) %		16,380		15,774		(606)	(3.8) %		15,569				
6		372		789		417	52.8 %		589		789		200	25.4 %		829				
7		21		59		39	65.0 %		16		58		43	73.2 %		58				
8		16,897		16,623		(273)	(1.6) %		16,984		16,621		(364)	(2.2) %		16,456				
9		4,507		4,472		34	0.8 %		4,493		4,472		22	0.5 %		4,528				
10		21.06%		21.20%					20.92%		21.20%					21.58%				
11		1,193		1,090		103	9.5 %		1,697		1,068		628	58.8 %		1,043				
Other Operating Revenue:																				
12		22		24		(2)	(6.6) %		22		24		(2)	(7.3) %		22				
13		35		27		8	28.3 %		42		27		15	57.7 %		24				
14		11		12		(1)	(5.0) %		11		11		(1)	(5.7) %		11				
15		60		68		(8)	(11.4) %		74		66		7	11.1 %		66				
16		128		131		(2)	(1.6) %		148		128		20	16.0 %		124				
17		5,828		5,693		136	2.4 %		6,338		5,668		670	11.8 %		5,694				
TOTAL REVENUE																				
EXPENSE																				
Salaries, Wages & Benefits																				
18		3,046		3,274		229	7.0 %		3,058		3,255		198	6.1 %		3,060				
19		438		43		(395)	(924.4) %		394		43		(351)	(821.8) %		200				
20		905		821		(84)	(10.2) %		840		811		(29)	(3.6) %		746				
21		553		608		56	9.2 %		534		605		71	11.7 %		617				
22		563		440		(122)	(27.8) %		543		440		(102)	(23.2) %		541				
23		67		70		2	3.5 %		66		68		3	4.2 %		66				
24		57		65		8	12.0 %		68		65		(2)	(3.5) %		76				
25		4		13		9	66.6 %		8		13		5	38.5 %		12				
26		196		204		8	3.9 %		192		204		12	5.8 %		183				
27		82		78		(4)	(4.8) %		86		78		(8)	(10.6) %		99				
28		5,910		5,616		(294)	(5.2) %		5,788		5,583		(205)	(3.7) %		5,599				
29		(82)		76		(159)	(207.6) %		550		85		465	549.8 %		95				
30	CAPITAL CONTRIBUTIONS																			
31		-		-		-	-		-		-		-	-		-				
32		-		-		-	-		-		-		-	-		-				
33		-		-		-	-		-		-		-	-		-				
34	\$	(82)	\$	76	\$	(159)	(208) %	CHANGE IN NET ASSETS	\$	550	\$	85	\$	465	549.8 %	\$	95			

AS OF NOVEMBER 30, 2022

	YEAR - TO - DATE			% CHG.
	BEGINNING	ENDING	INC/(DEC)	%
CURRENT ASSETS				
CASH	\$ 148,370,912	\$ 132,759,854	\$ (15,611,058)	(10.5)
FUND AID	36,483,667	34,483,667	(2,000,000)	-
ACCOUNTS RECEIVABLE NET	59,647,950	54,324,076	(5,323,874)	(8.9)
STATE/COUNTY RECEIVABLES	18,328,900	29,908,607	11,579,707	63.2
INVENTORY	4,952,512	5,296,999	344,487	7.0
PREPAID EXPENSE	4,427,180	5,752,223	1,325,043	29.9
TOTAL CURRENT ASSETS	272,211,121	262,525,426	(9,685,695)	(3.6)
PROPERTY, PLANT & EQUIPMENT	349,940,266	352,570,586	2,630,320	0.8
LESS: ACCUMULATED DEPRECIATION	(221,771,715)	(227,023,860)	(5,252,145)	(2.4)
NET PROPERTY, PLANT & EQUIPMENT	128,168,551	125,546,726	(2,621,825)	(2.0)
OTHER ASSETS	207,658,696	209,414,334	1,755,638	0.8
TOTAL ASSETS	\$ 608,038,368	\$ 597,486,486	\$ (10,551,882)	(1.7)
CURRENT LIABILITIES				
ACCRUED PAYROLL	22,873,986	22,702,703	(171,283)	(0.7)
ACCOUNTS PAYABLE	16,543,184	19,621,220	3,078,036	18.6
MCARE/MEDICAL LIABILITIES	99,918,834	77,781,272	(22,137,562)	(22.2)
CURRENT PORTION OF DEBT	3,817,583	4,003,251	185,668	4.9
OTHER ACCRUALS	15,238,853	12,515,611	(2,723,242)	(17.9)
TOTAL CURRENT LIABILITIES	158,392,440	136,624,057	(21,768,383)	(13.7)
LONG TERM LIABILITIES				
LT ACCRUED LIABILITIES	3,823,796	3,549,710	(274,086)	(7.7)
UN EARNED CONTRIBUTIONS	-	-	-	-
LONG TERM PORTION OF C.O.P's	21,613,806	17,610,555	(4,003,251)	(18.5)
TOTAL LONG TERM DEBT	25,437,602	21,160,265	(4,277,337)	(16.8)
FUND BALANCES				
ACCUMULATED FUND	424,208,326	424,208,326	-	-
CHANGE IN NET ASSETS	-	15,493,838	15,493,838	100.0
TOTAL FUND BALANCES	424,208,326	439,702,164	15,493,838	3.7
TOTAL LIAB. & FUND BALANCES	\$ 608,038,368	\$ 597,486,486	\$ (10,551,882)	(1.7)

**NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 11/30/22**

BALANCE SHEET

	<u>Beq. Balance</u>	<u>Accruals</u>	<u>Reclass and Adj.</u>	<u>Prior Years Final Rec'n</u>	<u>Family 1st Corona Response</u>	<u>IGT</u>	<u>Payments</u>	<u>Ending Balance</u>
Medi-Cal Waiver (DSH -SNCP)	\$ 6,296,200	5,958,335				9,661,053	(18,003,955)	3,911,633
Hospital Fee	-	416,665						416,665
Rate Range IGT-CCAH-	2,368,582	4,860,000						7,228,582
MCMC EPP	4,119,907	5,833,335				4,572,394	(14,384,779)	140,857
MCMC QIP	3,219,696	9,533,335						12,753,031
SB1732	-	1,166,665					(366,684)	799,981
AB 915	-	1,560,600						1,560,600
Medical GME	-	416,665				894,813	(1,013,876)	297,601
CARES ACT Funding	180,590				208,335		(409,404)	(20,479)
AR UCSF & TUORO University	-	123,064					(101,665)	21,399
AR Mee Memorial	199,937	637,216	(240,235)				(416,490)	180,428
AR Office Buildings	452	663,987					(595,863)	68,576
Medical HPE	(5,589)	125,000					(115,881)	3,530
Interest Accrued Positive Cash	-	589,500					(304,500)	285,000
Accrued Donations	948,126	300,000					(715,716)	533,410
AR Jail-PG&E	-	510,927					(286,852)	224,075
Health Department	-	1,937,517					(1,483,799)	453,718
AR Watsonville	1,000,000							1,000,000
STATE RECEIVABLES	\$ 18,328,900	\$ 34,632,811	\$ (240,235)	\$ -	\$ 208,335	\$ 15,128,260	\$ (38,199,484)	\$ 29,858,607

P & L

	<u>YTD Nov-22</u>
Medi-Cal DSH /SNCP/PHYS SPA	\$ 5,958,335
Rate Range IGT-CCAH-	4,860,000
Esperanza Care	(1,041,667)
Family First C-19 Response-FMAP Enhance-	208,335
Medical GME	416,665
HPE	125,000
Hospital Fee	416,665
MCMC EPP	5,833,335
HD Residency Support	(208,335)
MCMC QIP	9,533,335
AB915	1,560,600
Medicare GME	583,693
CARES Act Fund Aid	2,500,000
SB 1732	1,166,665
GOVERNMENT FUNDING INCOME	\$ 47,810,189

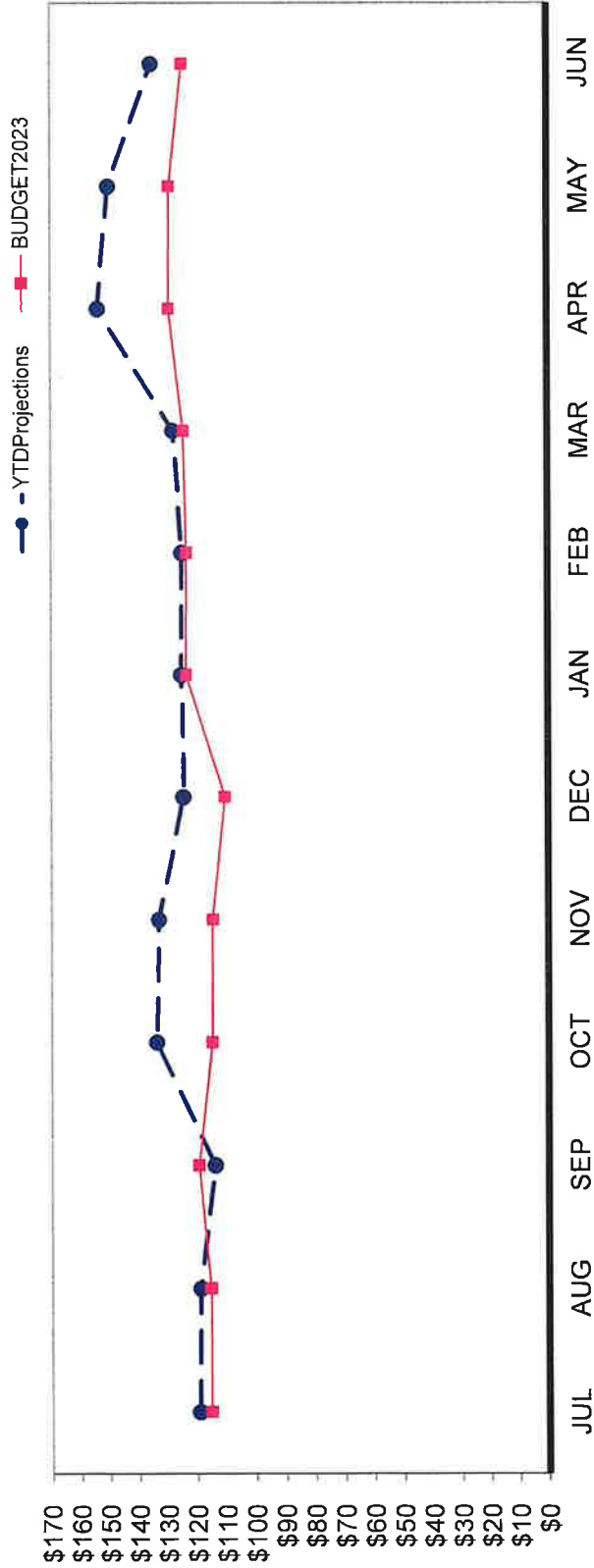
NATIVIDAD STATEMENT OF CASH FLOWS AS OF NOVEMBER 30, 2022

	CURRENT MONTH	YEAR - TO - DATE
1	\$ 133,948,912	\$ 148,370,912
2		
3	(450,804)	15,493,837
4	-	-
5	1,074,166	\$ 5,252,145
6	623,362	20,745,982
7		
8	2,909,334	5,323,874
9	500,000	2,500,000
10	(5,812,867)	(11,579,707)
11	281,375	(1,669,530)
12	780,264	(171,282)
13	(1,325,586)	3,078,036
14	(524,338)	(22,137,562)
15	-	185,668
16	2,072,400	(2,723,242)
17	(1,119,418)	(27,193,745)
18		
19	(505,151)	(2,630,320)
20	-	-
21	(505,151)	(2,630,320)
22		
23	(54,817)	(4,277,337)
24	366,966	(1,755,638)
25	-	-
26	312,149	(6,032,975)
27	(689,058)	(15,111,058)
28	\$ 133,259,854	\$ 133,259,854

NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2023

	<u>BDGT-23</u>	<u>ESTIMATE FY2023</u>	<u>Variance to Budget</u>
	\$	\$	\$
Medi-Cal DSH Waiver	13,500,000	13,500,000	-
EPP	14,000,000	14,000,000	-
QIP	20,000,000	20,000,000	-
Physician SPA	1,300,000	1,300,000	-
AB915	3,745,440	3,745,440	-
SB1732	2,800,000	2,800,000	-
CCAH Rate Range	11,665,000	11,665,000	-
HPE	300,000	300,000	-
Family First Corona Virus Response	500,000	500,000	-
Esperanza Care Outside Purchased Service	(2,500,000)	(2,500,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,300,000	1,300,000	-
Medical GME	1,000,000	1,000,000	-
CARES Act Fund Aid	-	6,000,000	6,000,000
State One Time Grant	-	15,897,563	15,897,563
Provider Fee	1,000,000	1,000,000	-
	<u>\$ 68,110,440</u>	<u>\$ 90,008,003</u>	<u>\$ 21,897,563</u>

Cash Flow Performance Fiscal Year 2023 (in Millions)



Months	ACTUAL		ACTUAL		ACTUAL		ESTIMATE		ESTIMATE		ESTIMATE		ESTIMATE		ESTIMATE	
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct
YTD	119.3	119.0	114.0	133.9	133.3	124.5	125.2	125.1	128.0	153.8	150.1	135.4				
BDGT	115.3	115.4	119.5	114.9	114.7	110.4	123.5	123.3	124.4	129.4	129.2	124.7				
Variance	4.0	3.6	(5.5)	19.1	18.6	14.1	1.7	1.7	3.6	24.4	20.9	10.7				

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