



# **Finance Committee Meeting 2023**

**April 14, 2023**



## **Finance Committee Meeting**

**Friday, April 14, 2023**

**8:30 AM**

**NATIVIDAD ROOM**

**1<sup>ST</sup> FLOOR, BUILDING 200**

### **AGENDA**

#### **Participation in meetings**

**While the Natividad Finance Committee meeting room remains open, members of the public may participate in this Natividad Finance Committee meeting in 2 ways:**

- 1. You may attend the meeting in person; or,**
- 2. You may participate through ZOOM. For ZOOM participation please join by phone call at any of these numbers below:**

**+1 971 247 1195 US (Portland)**

**+1 253 215 8782 US (Tacoma)**

**+1 346 248 7799 US (Houston)**

**+1 602 753 0140 US (Phoenix)**

**+1 720 928 9299 US (Denver)**

**Enter the Meeting ID number: 961 7495 4866 when prompted. You will then enter the Password: 590310 when prompted.**

**Or, to attend the Finance Committee meeting by Zoom computer audio at:**

**<https://natividad.zoom.us/j/96174954866?pwd=cGVUcEJTTU53aGsyd0tJbDRlUUtQT09>**

**If you choose not to attend the Natividad Finance Committee meeting in person but desire to make general public comment, or comment on a specific item on the agenda, you may do so in 2 ways:**

- 1. Submit your comments in writing via email to the Natividad Finance Committee at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, please indicate in the subject line the Committee date and agenda number. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record at the Committee meeting.**

**Or**

- 2. You may make public comment by joining through ZOOM at one of the phone numbers or clicking the ZOOM link above. You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio, please select the “Raise your Hand” option on the Zoom screen; and by phone please push #9 on your keypad.**

- a. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)

**TO ADDRESS THE COMMITTEE DURING PUBLIC COMMENT:** Members of the public may address comments to the Committee concerning each agenda item and may comment when the Chair calls for general public comment for items that are not on the day's agenda.

**TO ADDRESS THE COMMITTEE ON A SPECIFIC ITEM ON THE AGENDA:** When the Chair calls for public comment on a specific agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)

**DOCUMENT DISTRIBUTION:** Documents related to agenda items that are distributed to the Committee less than 72 hours prior to the meeting shall be available for public inspection at the Secretary of the Natividad Finance Committee Desk, Natividad Administration Office, 1441 Constitution Blvd., Salinas, CA. Documents distributed to the Committee at the meeting by County staff will be available at the meeting; documents distributed to the Board by members of the public shall be made available after the meeting.

**REASONABLE ACCOMMODATIONS; MODIFICATIONS:** Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.

The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

### **Call to Order**

**Marcia Atkinson, Chair**

### **Roll Call**

### **Agenda Additions/Corrections**

**Noemi Breig**

### **Public Comments (Limited 3 minutes per speaker)**

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

### **Approval of Minutes**

1. Approve the Minutes of March 10, 2023 Finance Committee. *Pages 6-9*

### **Consent Items**

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A. *Pages 10-25*

### **Scheduled Items/Discussion Items**

3. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
  - a. Authorize the Chief Executive Officer (“CEO”) for NMC or his designee to execute renewal and amendment No. 10 to the agreements with Medical Search, LLC d.b.a. SUMO Medical Staffing (A-12896) and MDA Holdings, Inc. d.b.a. Medical Doctor Associates and renewal and amendment No. 11 to the agreements with Staff Care, Inc. (A-12897) and Jackson & Coker Locum Tenens, LLC d.b.a. Jackson & Coker (A-12900) (“Locum Tenens Agencies”) for locum tenens physician referral services at NMC pursuant to the Request for Proposals (RFP) #9600-61, extending the term of Locum Tenens Agencies agreements an additional one (1) year period (July 1, 2023 through June 30, 2024) for a revised full term of August 1, 2015 through June 30, 2024 and adding \$2,000,000 for a revised total aggregate amount not to exceed \$12,500,000; and
  - b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to each Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$200,000) of the original aggregate contract amount for all Locum Tenens Agencies RFP #9600-61. *Pages 26-27 (Jeanne-Ann Balza)*
4. Receive and Approve February 2023 Financial Report. *Pages 28-40* **Daniel Leon, CFO**

### **Adjournment**

**NEXT FINANCE COMMITTEE MEETING  
FRIDAY, MAY 12, 2023 AT 8:30 A.M.  
NATIVIDAD ROOM  
1<sup>ST</sup> Floor, Building 200**

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Finance Committee as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Finance Committee shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



**Finance Committee Meeting**  
**Friday, April 14, 2023**  
**Consent Items**

**Attachment A**

<b>1.</b> <i>Pages 10-11</i>	Authorize the Chief Executive Officer for Natividad or his designee to execute amendment No. 1 to the agreement (A-13893) with Premier Healthcare Solutions, Inc. for budget and financial reporting software services, extending the agreement an additional five (5) year period (May 1, 2023 through April 30, 2028) for a revised full agreement term of May 1, 2018 April 30, 2028, and adding \$349,857 for a revised total agreement amount not to exceed \$834,269.
<b>2.</b> <i>Pages 12-13</i>	Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Renewal and Amendment No. 3 to the agreement with Corepoint Health, LLC for software product and support services, extending the agreement an additional three (3) years March 5, 2023 through March 4, 2026 for a revised full agreement term of March 5, 2016 through March 4, 2026, and adding \$245,932 for a revised total agreement amount not to exceed \$648,337.
<b>3.</b> <i>Pages 14-15</i>	Authorize the County Counsel to execute an Amendment No. 1 to Agreement for Specialized Attorney Services ("Agreement") with the Law Offices of Kelly Wachs, P.C., for independent consulting and legal services with respect to employment-based immigration law matters for Natividad Medical Center, adding \$110,000 for a total contract liability of \$210,000, with no change to the term April 10, 2021, through June 30, 2024.
<b>4.</b> <i>Pages 16-17</i>	<ol style="list-style-type: none"><li>a. Adopt the Natividad Medical Center (NMC) 2023 Job Order Contracting (JOC) Construction Task Catalog, Technical Specifications and Project Manuals for JOC 2023, Project No. JOC Bid No. NMC 2023-01, and Bid No. NMC 2023-02; and</li><li>b. Authorize advertising the "Notice to Contractors" in a newspaper of general circulation.</li></ol>
<b>5.</b> <i>Pages 18-19</i>	<ol style="list-style-type: none"><li>a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Radiologic Technologist, Senior Radiologic Technologist, Diagnostic Imaging Supervisor and Radiologic Technologist-Per Diem classifications as indicated in Attachment A; and</li><li>b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.</li></ol>
<b>6.</b> <i>Pages 20-21</i>	<ol style="list-style-type: none"><li>a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Patient Transporter classification as indicated in Attachment A; and</li><li>b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.</li></ol>
<b>7.</b> <i>Pages 22-23</i>	Authorize the Chief Executive Officer for Natividad or his designee to execute amendment No. 3 to the agreement (A-14741) with Certified Medical Testing for repair, maintenance and testing of piped medical gas and vacuum systems at Natividad, to add an additional \$18,000, for a revised total Agreement amount of \$241,015, with no changes to the agreement term July 1, 2020 through June 30, 2024.

<p><b>8.</b> <i>Pages 24-25</i></p>	<ul style="list-style-type: none"> <li>a. Authorize the Chief Executive Officer for Natividad or his designee to execute amendment No. 1 to the agreement with Healthcare Transformation, Inc. dba HCT Executive Interim Management and Consulting for interim management services, adding an additional \$500,000 for a revised total agreement amount not to exceed \$600,000 with no change to the agreement term (November 28, 2022 through November 27, 2024).</li> <li>b. Authorize the Chief Executive Officer for Natividad or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.</li> </ul>
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## **Finance Committee Meeting**

**Friday, March 10, 2023**

**8:30 AM**

**NATIVIDAD ROOM**

**1<sup>ST</sup> FLOOR, BUILDING 200**

### **MINUTES**

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**Board Members:** Marcia Atkinson, Dr. Marc Tunzi, Dr. Charles Harris

**Absent:** Libby Downey

**NMC Staff/County:** Andrea Rosenberg, Nancy Buscher, Dr. Craig Walls, Ari Entin, Jeanne-Ann Balza, Cher Krause, Juan Polanco, Sonia De La Rosa

### Call to Order

Marcia Atkinson, Chair

### Roll Call

#### *Present*

*Marcia Atkinson  
Dr. Marc Tunzi  
Dr. Charles Harris*

#### *Absent*

*Libby Downey*

### Agenda Additions/Corrections

- *None*

Noemi Breig



### **Public Comments (Limited 3 minutes per speaker)**

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

### **Approval of Minutes**

1. Approve the Minutes of February 10, 2023 Finance Committee.

**MOTION:** *Motion to approve the minutes of February 10, 2023, Finance Committee Meeting moved by Dr. Marc Tunzi, seconded by Dr. Charles Harris, and approved unanimously.*

### **Consent Items**

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A.

**MOTION:** *Motion to approve Consent Item 2 for consideration by the NMC Board of Trustees, Attachment A, item 1 through 6, moved by Dr. Marc Tunzi, seconded by Dr. Charles Harris, and approved unanimously.*

### **Scheduled Items/Discussion Items**

3. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
  - a. Authorize the Chief Executive Officer for Natividad or his designee to execute the First Amendment to the Professional Services Agreement with The Regents of the University of California on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide neonatology services extending the term by twelve months (April 1, 2023 to March 31, 2024) for a revised full agreement term of April 1, 2021 to March 31, 2024, and adding \$350,000 for a revised total not to exceed amount of \$1,050,000 in the aggregate; and
  - b. Authorize the Chief Executive Officer or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$70,000) of the original contract amount.  
(Jeanne-Ann Balza)

**MOTION:** *Motion to approve Scheduled, item 3, for consideration by the NMC Board of Trustees, moved by Dr. Marc Tunzi, seconded by Dr. Charles Harris, and approved unanimously.*

4. Receive and Approve January 2023 Financial Report. **Daniel Leon, CFO**

**MOTION:** *Motion to accept the January 2023 Financial Report moved by Dr. Marc Tunzi, seconded by Dr. Charles Harris, and approved unanimously.*

### **Adjournment at 8:44 AM**



**Finance Committee Meeting**  
**Friday, March 10, 2023**  
**Consent Items**  
**MINUTES**  
**Attachment A**

1.	Authorize the Chief Executive Officer for Natividad or his designee to execute renewal & amendment No. 3 to the agreement (A-14584) with EBSCO Industries, Inc. (EBSCO) for online database and journal subscriptions, extending the agreement an additional three (3) year period (January 1, 2023 through December 31, 2026) for a revised full agreement term of January 1, 2019 through December 31, 2026, and adding \$383,206 for a revised total agreement amount not to exceed \$831,359.
2.	Authorize the Chief Executive Officer for Natividad or his designee to execute renewal & amendment No. 1 to the agreement (A-14980) with Quality Assurance Services for radiation physics and performance testing of radiology equipment services, extending the agreement an additional three (3) year period (January 1, 2023 through December 31, 2026) for a revised full agreement term of January 1, 2021 through December 31 2026, and adding \$110,652 for a revised total agreement amount not to exceed \$183,552.
3.	<p>a. Authorize the Chief Executive Officer for Natividad or his designee to execute renewal &amp; amendment No. 3 to the agreement (A-13932) with 3DR Laboratories, LLC for 3D medical image post processing services, extending the agreement an additional two (2) year period (August 1, 2022 through July 31, 2024) for a revised full agreement term of August 1, 2017 through July 31, 2024, with no change to agreement total of \$441,000.</p> <p>b. Authorize the Chief Executive Officer for Natividad or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$7,500) of the original cost of the agreement.</p>
4.	<p>a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Hospital Environmental Services Aide, Hospital Senior Environmental Services Aide and Hospital Supervising Environmental Services Aide classifications as indicated in Attachment A; and</p> <p>b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.</p>
5.	<p>a. Authorize the Chief Executive Officer for Natividad or his designee to execute the Second Amendment to the Professional Services Agreement Alan Smith D.P.M. to provide podiatry services, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised full agreement term of July 1, 2020 to June 30, 2025, and adding \$100,000 for a revised total not to exceed amount of \$200,000 in the aggregate; and</p> <p>b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$10,000) of the original contract amount.</p>
6.	Authorize the Chief Executive Officer for Natividad or his designee to execute amendment No. 3 to the agreement (A-14274) with Visual Net Design for website update and web hosting services, extending the agreement an additional three (2) year period (May 1, 2023 through April 30, 2025) for a revised full agreement term of May 1, 2018 through April 30, 2025, and adding \$124,336 for a revised total agreement amount not to exceed \$448,300.

## MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

**Premier Healthcare Solutions, Inc. Amendment No. 1**

**Legistar Number:** \_\_\_\_\_

### **..Title**

Authorize the Chief Executive Officer for Natividad or his designee to execute amendment No. 1 to the agreement (A-13893) with Premier Healthcare Solutions, Inc. for budget and financial reporting software services, extending the agreement an additional five (5) year period (May 1, 2023 through April 30, 2028) for a revised full agreement term of May 1, 2018 April 30, 2028, and adding \$349,857 for a revised total agreement amount not to exceed \$834,269.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad or his designee to execute amendment No. 1 to the agreement (A-13893) with Premier Healthcare Solutions, Inc. for budget and financial reporting software services, extending the agreement an additional five (5) year period (May 1, 2023 through April 30, 2028) for a revised full agreement term of May 1, 2018 April 30, 2028, and adding \$349,857 for a revised total agreement amount not to exceed \$834,269.

#### **SUMMARY/DISCUSSION:**

Premier Inc. offers a comprehensive data and technology platform that will work in conjunction with Natividad's current financial system, Meditech. Premier will be used to improve Natividad's financial reporting through the use of its Budgeting and Financial Reporting asset platforms. Presently, the preparation of financial reports are dependent on excel and its pivot tables which is time consuming. Due to the high level of financial reporting, this software will allow Natividad to develop customized reports on demand for use within Natividad's many departments. The Premier modules will allow to directly interface all necessary information to automate those functions.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by Natividad's Finance Committee and by its Board of Trustees on April 14, 2023.

#### **FINANCING:**

The cost for this amendment No. 1 is \$349,857, which is included in the Fiscal Year 2023-24 Recommended Budget.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Promote an organization that practices efficient and effective resource management and is recognized for responsiveness, strong customer orientation, accountability and transparency.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services

☐ Infrastructure  
☐ Public Safety

Prepared by: Edgar De La Cruz, Decision Support Manager, 783-2536  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Premier Healthcare Solutions, Inc. Amendment No. 1  
Premier Healthcare Solutions, Inc. Agreement  
Premier Healthcare Solutions, Inc. Addendum No. 1  
Premier Business Associate Agreement

Attachments on file with the Clerk of the Board

**..Title**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Renewal and Amendment No. 3 to the agreement with Corepoint Health, LLC for software product and support services, extending the agreement an additional three (3) years March 5, 2023 through March 4, 2026 for a revised full agreement term of March 5, 2016 through March 4, 2026, and adding \$245,932 for a revised total agreement amount not to exceed \$648,337.

**..Report****RECOMMENDATION:****It is recommended the Board of Supervisors:**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Renewal and Amendment No. 3 to the agreement with Corepoint Health, LLC for software product and support services, extending the agreement an additional three (3) years March 5, 2023 through March 4, 2026 for a revised full agreement term of March 5, 2016 through March 4, 2026, and adding \$245,932 for a revised total agreement amount not to exceed \$648,337.

**SUMMARY/DISCUSSION:**

Corepoint Health LLC provides software that allows required interface connectivity between NMC's Electronic Medical Record (EMR), MEDITECH and third-party systems such as Pyxis, PACS and others via the Corepoint interface engine. These interfaces are necessary to fully integrate data sharing with our Electronic Medical Record utilizing the specialized health care formatting language, Health level 7 (HL7) messages. The Corepoint interface engine additionally allows NMC to monitor and alert on interface transactions as well as modify HL7 messages to meet the specifications of other vendors utilized by NMC. This agreement will renew the license and support for our current 115 connections.

We are also requesting an additional 15 connections each for the first and second year of this agreement. There will be a total of 30 new connections during the term of this agreement. Support fees have been incorporated into the total cost of the connections. This is consistent with new interfaces that are required for evolving needed functionality and regulatory demands currently as well as for the term of the agreement.

This Renewal and Amendment No. 3 has a retroactive date of March 5, 2023, due to a delay in getting the BAA approved.

**OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this Renewal and Amendment No. 3 as to legal form and risk provisions, and the Auditor-Controller has reviewed and approved as to payment provisions. The Renewal and Amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on April 14, 2023.

### **FINANCING:**

The cost for this Renewal and Amendment No.3 amendment is \$245,932, of which \$70,649 is included in the Fiscal Year 2022-23 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

- ☐ Economic Development
- ☐ Health and Human Services
- ☒ Infrastructure

This agreement is for critical technology capabilities and functionality at NMC for the secure interfacing between different software systems. This serves to enhance and strengthen NMC's technological infrastructure, which fosters a sound, secure, and sustainable IT infrastructure.

- ☐ Public Safety

Prepared by: Raquel Mojica, IT Business Operations Manager, 783-2812

Approved by: Charles Harris, MD, Chief Executive Officer, 783-2504

#### Attachments:

Renewal and Amendment No. 3 to Agreement with Corepoint Health  
Amendment No .2 to Agreement with Corepoint Health  
Amendment No. 1 to Agreement with Corepoint Health  
Original Agreement with Corepoint Health.  
Corepoint Health Spend Sheet

Attachments on file with the Clerk of the Board

## **..Title**

Authorize the County Counsel to execute an Amendment No. 1 to Agreement for Specialized Attorney Services (“Agreement”) with the Law Offices of Kelly Wachs, P.C., for independent consulting and legal services with respect to employment-based immigration law matters for Natividad Medical Center, adding \$110,000 for a total contract liability of \$210,000, with no change to the term April 10, 2021, through June 30, 2024.

## **..Report**

### **RECOMMENDATION:**

It is recommended that the Board of Supervisors:

Authorize the County Counsel to execute an Amendment No. 1 to Agreement for Specialized Attorney Services (“Agreement”) with the Law Offices of Kelly Wachs, P.C., for independent consulting and legal services with respect to employment-based immigration law matters for Natividad Medical Center, adding \$110,000 for a total contract liability of \$210,000, with no change to the term April 10, 2021, through June 30, 2024.

### **SUMMARY/DISCUSSION:**

The Law Office of Kelly S. Wachs, P.C, assists the County of Monterey in navigating the complex immigration process related to employment. Located in Aptos, California, the law firm provides County departments with services related to obtaining temporary work visas or visas for permanent residence in the United States for their employees. Natividad Medical Center seeks the law firm’s continued assistance with H-1B visas, employment-based visas for permanent residence., and I-140 adjustments of status.

### **OTHER AGENCY INVOLVEMENT:**

The Office of the County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad’s Finance Committee and by its Board of Trustees on April 14, 2023.

### **FINANCING:**

The cost for this amendment is \$110,000 of which \$110,000 is included in the Fiscal Year 2022-23 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement is for the provision of employment-based immigration law matters. This agreement directly assists Natividad in maintaining legally required staffing levels for patient care and safety.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety



Prepared by: Stacy L. Saetta, Chief Deputy County Counsel, 755-5045

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Amendment No. 1 to Specialized Services Agreement with Law Offices of Kelly S. Wachs  
Law Office of Kelly S. Wachs Original Agreement

Attachments on file with the Clerk of the Board

**..Title**

- a. Adopt the Natividad Medical Center (NMC) 2023 Job Order Contracting (JOC) Construction Task Catalog, Technical Specifications and Project Manuals for JOC 2023, Project No. JOC Bid No. NMC 2023-01, and Bid No. NMC 2023-02; and
- b. Authorize advertising the “Notice to Contractors” in a newspaper of general circulation.

**..Report**

**RECOMMENDATION:**

It is recommended that the Board of Supervisors:

- a. Adopt the Natividad Medical Center (NMC) 2023 Job Order Contracting (JOC) Construction Task Catalog, Technical Specifications and Project Manuals for JOC 2023, Project No. JOC Bid No. NMC 2023-01, and Bid No. NMC 2023-02; and
- b. Authorize advertising the “Notice to Contractors” in a newspaper of general circulation.

**SUMMARY/DISCUSSION:**

California Public Contract Code (PPC) Section 20128.5 provides that counties may award annual contracts for repair, remodeling, or other repetitive work to be done according to unit prices. This is commonly referred to as Job Order Contracting (JOC) and is typically done by developing a construction task catalog that is then competitively bid. Job Order Contracting improves economy and efficiency in completing many public improvement projects, including urgent and time sensitive projects.

In April 2013, the Board of Supervisors (Board) approved an Agreement between the County of Monterey (County) and The Gordian Group, Inc. to provide the County with a JOC System. The Gordian Group job order contracting system uses an extensive catalog of construction tasks and associated technical specifications containing over 260,000 individual items specifically designed for Monterey County. Per PCC Section 20128.5, the Board may award individual annual contracts which shall not exceed the statutory maximum contract value. Per PCC Section 20128.5, each awarded contract has a maximum contract value (MxCV) that is adjusted annually to reflect the percentage change in the California Consumer Price Index (CPI), for repair, remodeling, or other repetitive work to be done according to unit prices. The percentage change in the CPI is calculated and provided by the Department of Industrial Relations (DIR). Per DIR’s annual determination, the MxCV for JOC contracts was increased from \$5,185,091 in 2022 to \$5,797,725 in 2023. County JOC specifications provide for a one (1) year term with \$25,000 worth of work guaranteed for each individual contract.

County JOC specifications require Contractors to provide a letter from a bonding company stating their ability to obtain Payment and Performance Bonds for the MxCV. NMC’s staff recommends that Monterey County require the successful bidder to furnish a payment bond and a performance bond for approximately one hundred percent (100%) of the MxCV, each in the amount of \$5,797,725.

With the amount of capital projects slated for fiscal year (FY) 2022-23, it is recommended by the Gordian Group to advertise three (3) separate Job Order Contracts. Each contract would be awarded to three (3) separate contractors allowing NMC the option to use the alternate contractor

if one of the contractors is deemed nonresponsive or has poor performance. Any Job Order that would exceed \$1 million will be brought to the Capital Improvement Committee (CIC) prior to issuing the Notice to Proceed. The contracts will apply to eligible projects during FY 2022-23. The JOC contract will not exceed beyond a twelve (12) month contract for issuing of job orders. Any capital and/or facilities maintenance repair project that enters FY 2022-23 will be budgeted after final approval by the Board.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form and risk provisions. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions.

FINANCING:

The 2022 JOC Program would provide for two (2) individual NMC Job Order Contracts with a cap of \$5,797,725 for a total of \$11,595,450. Expenditures will be within and not exceed the FY 2022-23 and future FY proposed capital budgets approval by the Board of Supervisors.

Funding for the projects will come from NMC's Capital Reserve Fund. A five percent (5%) License Fee to utilize the JOC program is payable to the Gordian Group only if and when a Job Order is issued to a JOC Contractor. Optionally, as needed, the County may utilize JOC Project Management services for an additional 5.95% fee. Gordian fees are contained in the overall eligible project budgets.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The JOC program helps with providing efficient and effective hospital operations by allowing improved processing for smaller and more urgent projects. The JOC program projects include improvements to health and safety facilities. Provision of adequate County facilities and infrastructure improves the quality of life for County residents and supports economic development results.

X Economic Development

X Administration

X Health & Human Services

X Infrastructure

X Public Safety

Prepared by: Brian Griffin, Project Manager III, 783-2605

Approved by: Andrea Rosenberg, NMC Assistant Administrator, Operations & Support Services, 783-2562

Attachments: Natividad Medical Center 2023 Project Manual; Natividad Medical Center 2023 Construction Task Catalogs; Natividad Medical Center 2023 Technical Specifications; Notice to Contractors

(Attachments on file with the Clerk of the Board)

## **..Title**

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Radiologic Technologist, Senior Radiologic Technologist, Diagnostic Imaging Supervisor and Radiologic Technologist-Per Diem classifications as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

## **..Report**

### **RECOMMENDATION:**

It is recommended that the Board of Supervisors adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Radiologic Technologist, Senior Radiologic Technologist, Diagnostic Imaging Supervisor and Radiologic Technologist-Per Diem classifications as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

### **SUMMARY/DISCUSSION:**

A base wage compensation study of the Radiologic Technologist classification series was requested by Natividad administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the hospital comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The base wage analysis of the County's hospital comparable agencies found that based on the duties performed, the Radiologic Technologist classification was matched to all six (6) hospital comparable agencies: Alameda, Contra Costa, San Mateo, Santa Clara, Hazel Hawkins and Salinas Valley. The Radiologic Technologist classification is approximately 10.99% below the salary mean of the comparable agency's classifications.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, Natividad recommends adjusting the base wage salary of the Radiologic Technologist classification by approximately 10.99% at top step in order to align with the labor market average. Furthermore, it is recommended to adjust the base wage salary of the Senior Radiologic Technologist, Diagnostic Imaging Supervisor and Radiologic Technologist-Per Diem classifications by approximately 10.99% at top step in order to maintain the spread of the series.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. Service Employees International Union (SEIU) Local 521 has been notified of the recommendations.

FINANCING:

The salary and benefits increased costs for the current positions (20.6 FTE filled, 5.9 FTE vacant) budgeted for the remainder of Fiscal Year 2022-23 is approximately \$41,235 or \$268,031 annually. The funding for personnel costs is provided by Natividad's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

- ☐ Economic Development
- ☒ Administration
- ☐ Health & Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A

Resolution

**..Title**

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Patient Transporter classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

**..Report****RECOMMENDATION:**

It is recommended that the Board of Supervisors adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Patient Transporter classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

**SUMMARY/DISCUSSION:**

A base wage compensation study of the Patient Transporter classification was requested by Natividad administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the hospital comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The base wage analysis of the County's hospital comparable agencies found that based on the duties performed, the Patient Transporter classification was matched to three (3) of the six (6) hospital comparable agencies: Alameda, San Mateo and Santa Clara Valley. The Patient Transporter classification is approximately 5.12% below the salary mean of the comparable agency's classifications.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, Natividad recommends adjusting the base wage salary of the Patient Transporter classification by approximately 5.12% at top step in order to align with the labor market average.

**OTHER AGENCY INVOLVEMENT:**

The Human Resources Department concurs with the recommendations. Service Employees International Union (SEIU) Local 521 has been notified of the recommendations.

**FINANCING:**

The salary and benefits increased costs for the current positions (6.0 FTE filled) budgeted for the remainder of Fiscal Year 2022-23 is approximately \$2,178 or \$14,156 annually. The funding for personnel costs is provided by Natividad's enterprise fund comprised of patient services

revenues received from commercial insurance, state, and federal government agencies. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

☐ Economic Development  
☒ Administration  
☐ Health & Human Services  
☐ Infrastructure  
☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A

Resolution



## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

**Certified Medical Testing Amendment No. 3**      Legistar Number: \_\_\_\_\_

### **..Title**

a..Authorize the Chief Executive Officer for Natividad or his designee to execute amendment No. 3 to the agreement (A-14741) with Certified Medical Testing for repair, maintenance and testing of piped medical gas and vacuum systems at Natividad, to add an additional \$18,000, for a revised total Agreement amount of \$241,015, with no changes to the agreement term July 1, 2020 through June 30, 2024

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad or his designee to execute amendment No. 3 to the agreement (A-14741) with Certified Medical Testing for repair, maintenance and testing of piped medical gas and vacuum systems at Natividad, to add an additional \$18,000, for a revised total Agreement amount of \$241,015, with no changes to the agreement term July 1, 2020 through June 30, 2024

#### **SUMMARY/DISCUSSION:**

Natividad Medical Center is required by the Centers for Medicare & Medicaid Services (CMS) and the National Fire Protection Association (NFPA) to routinely test the medical gas system and perform repairs to the system when needed. Tests are required quarterly as well as semi-annually, and an entire system inspection is required annually. Additional requirements were dictated in 2012 by the NFPA 99 Healthcare Code that only certified individuals can do repairs on Medical Gas Systems and this vendor, Certified Medical Testing, has skilled employees who possess this certification. Natividad has no staff that are certified for such repairs.

This amendment includes a revised vendor rate sheet with no other changes to the scope of services.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by Natividad's Finance Committee and by its Board of Trustees on April 14, 2023.

#### **FINANCING:**

The cost for this amendment No. 3 is \$18,000 of which \$18,000 which is included in the FY 2023-24 Adopted Budget.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Testing and maintenance ensures systems run and operate safely and as intended. This helps the hospital meet the service needs of patients.

☐ Economic Development  
☐ Administration  
☒ Health and Human Services  
☐ Infrastructure  
☐ Public Safety

Prepared by: Felipe Enriquez, Director of Engineering and Safety, 783-2614  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2551

Attachments:

Certified Medical Testing Amendment 3  
Certified Medical Testing Amendment 2  
Certified Medical Testing Amendment 1  
Certified Medical Testing Agreement

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

**Healthcare Transformation, Inc. dba HCT Executive Interim Management and Consulting  
Amendment No. 1                      Legistar Number: \_\_\_\_\_**

### **..Title**

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute amendment No. 1 to the agreement with Healthcare Transformation, Inc. dba HCT Executive Interim Management and Consulting for interim management services, adding an additional \$500,000 for a revised total agreement amount not to exceed \$600,000 with no change to the agreement term (November 28, 2022 through November 27, 2024).
- b. Authorize the Chief Executive Officer for Natividad or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.

### **..Report**

#### **RECOMMENDATION:**

**It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute amendment No. 1 to the agreement with Healthcare Transformation, Inc. dba HCT Executive Interim Management and Consulting for interim management services, adding an additional \$500,000 for a revised total agreement amount not to exceed \$600,000 with no change to the agreement term (November 28, 2022 through November 27, 2024).
- b. Authorize the Chief Executive Officer for Natividad or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.

#### **SUMMARY/DISCUSSION:**

Hospital & Clinic Management is the continuous process of abiding by legal, ethical, and professional standards applicable to a healthcare organization. Effective Hospital & Clinic Management requires the development of processes, policies, and procedures to define appropriate conduct, educate staff, and monitor adherence to these guidelines. Management encompasses many areas including patient care, reimbursement, billing, managed care, OSHA, and HIPAA privacy and security.

This firm is being retained to provide interim management services until Natividad is able to identify and hire a replacement staff or until critical staff returns from a authorized leave of absence.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by Natividad's Finance Committee on and by its Board of Trustees on April 14, 2023.

**FINANCING:**

The cost for this amendment No. 1 is \$500,000 of which \$500,000 /which is included in the FY 2023-24 Recommended. Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This action ensures Natividad's compliance with all applicable state and federal laws requiring clinic/RN leadership and that these essential services will remain available to patients and the community.

- ☐ Economic Development
- ☒ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Janine Bouyea, Assistant Administrator, Human Resources Department, 783-2701  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

**Attachments:**

Healthcare Transformation, Inc. dba HCT Executive Interim Management and Consulting  
Amendment No. 1  
Healthcare Transformation, Inc. dba HCT Executive Interim Management and Consulting  
Agreement

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Amendment No. 10 & 11 to Locum Tenens Referral Services per RFP 9600-61**

**Legistar Number:** \_\_\_\_\_

#### **..Title**

- a. Authorize the Chief Executive Officer (“CEO”) for NMC or his designee to execute renewal and amendment No. 10 to the agreements with Medical Search, LLC d.b.a. SUMO Medical Staffing (A-12896) and MDA Holdings, Inc. d.b.a. Medical Doctor Associates and renewal and amendment No. 11 to the agreements with Staff Care, Inc. (A-12897) and Jackson & Coker Locum Tenens, LLC d.b.a. Jackson & Coker (A-12900) (“Locum Tenens Agencies”) for locum tenens physician referral services at NMC pursuant to the Request for Proposals (RFP) #9600-61, extending the term of Locum Tenens Agencies agreements an additional one (1) year period (July 1, 2023 through June 30, 2024) for a revised full term of August 1, 2015 through June 30, 2024 and adding \$2,000,000 for a revised total aggregate amount not to exceed \$12,500,000; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to each Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$200,000) of the original aggregate contract amount for all Locum Tenens Agencies RFP #9600-61.

#### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer (“CEO”) for NMC or his designee to execute renewal and amendment No. 10 to the agreements with Medical Search, LLC d.b.a. SUMO Medical Staffing (A-12896) and MDA Holdings, Inc. d.b.a. Medical Doctor Associates and renewal and amendment No. 11 to the agreements with Staff Care, Inc. (A-12897) and Jackson & Coker Locum Tenens, LLC d.b.a. Jackson & Coker (A-12900) (“Locum Tenens Agencies”) for locum tenens physician referral services at NMC pursuant to the Request for Proposals (RFP) #9600-61, extending the term of Locum Tenens Agencies agreements an additional one (1) year period (July 1, 2023 through June 30, 2024) for a revised full term of August 1, 2015 through June 30, 2024 and adding \$2,000,000 for a revised total aggregate amount not to exceed \$12,500,000; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to each Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$200,000) of the original aggregate contract amount for all Locum Tenens Agencies RFP #9600-61.

#### **SUMMARY/DISCUSSION:**

In April 2015, Natividad conducted a Request for Proposals (RFP) to provide referral of locum tenens physicians for which agreements were entered into with the above Locum Tenens Agencies RFP #9600-61. Locum tenens are physicians who temporarily take the place of physicians during periods when physicians (employed or contracted) are not available (e.g., vacation; illness; continuing medical education; etc.) to provide health care services vital to Natividad’s continued operation.

In order to find highly qualified temporary physicians and other locum tenens, such as advanced practitioners, who match the position we are trying to cover and are available on sometimes very short 26

notice, it is necessary to contract with multiple locum tenens agencies. Due to multiple factors, including physician shortages in certain hard to fill specialties, Natividad is experiencing a high utilization of locum tenens physicians and wishes to amend the agreements to extend the term and add funds ensuring temporary physicians are available when needed to provide the patient care services critical to Natividad's operation without interruption.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this renewal and amendment No. 10 and renewal and amendment No. 11 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 10 and renewal and amendment No. 11 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees April 14, 2023

#### **FINANCING:**

There is no financial impact to the County's General Fund or Natividad's Adopted Budget FY22/23.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Hospital Director of Physicians, 783-2506

Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

SUMO Medical Staffing Agreement through Renewal and Amendment No. 10  
Staff Care, Inc. Agreement through Renewal and Amendment No. 11  
Medical Doctor Associates, LLC Agreement through Renewal and Amendment No. 10  
Jackson & Coker Agreement through Renewal and Amendment No. 11

Attachments on file with the Clerk of the Board

# FINANCIAL STATEMENTS

FEBRUARY 28, 2023

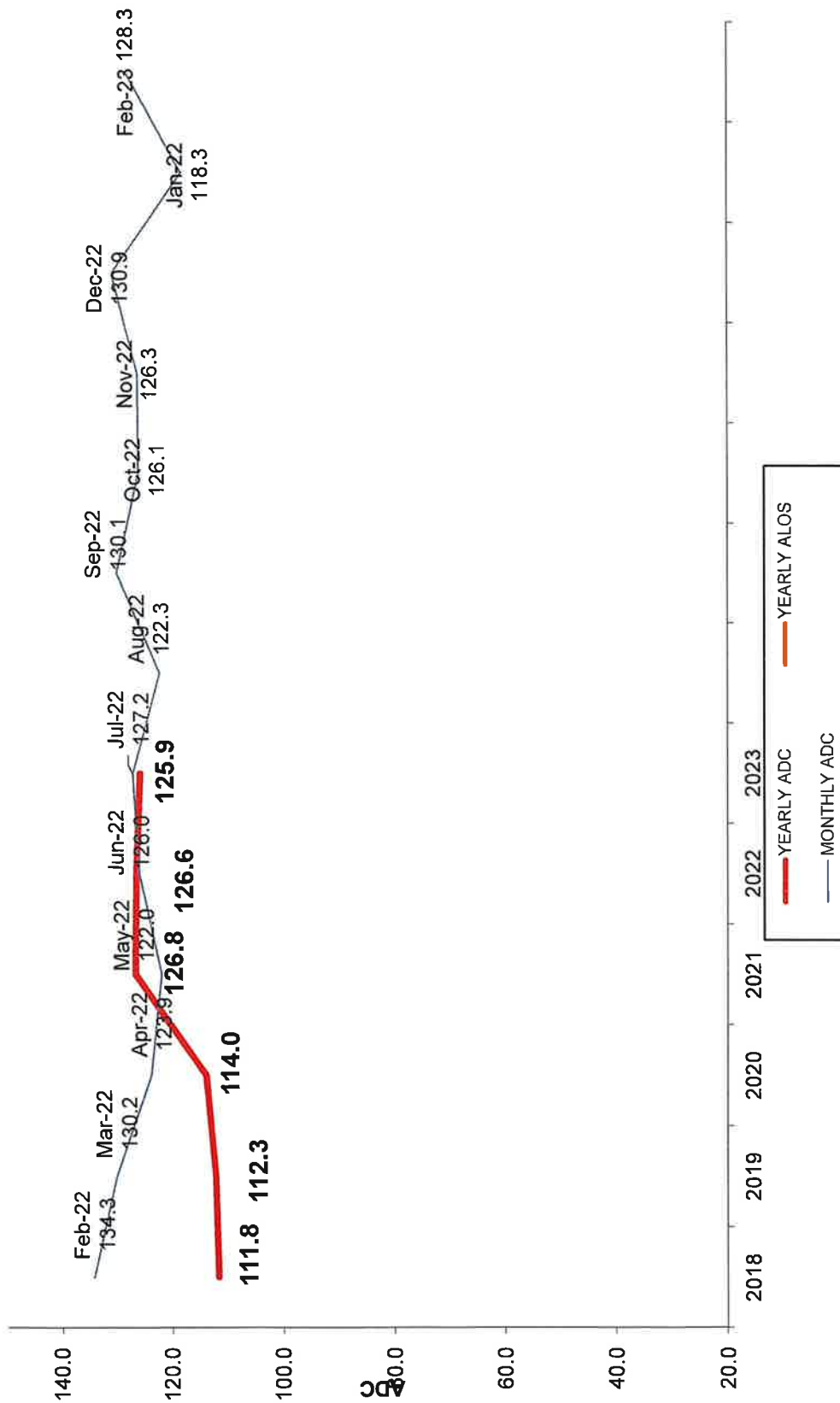


## **FINANCIAL STATEMENTS**

**FEBRUARY 28, 2023**

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# NATIVIDAD STATISTICAL REPORT FEBRUARY 28, 2023

Month-To-Date					Year-To-Date					
12-22	01-23	02-23	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS		CY/PLY			
1	196	178	147	216	NICU	15	1,874	1,580	1,827	-13.52%
2	2,156	1,819	1,854	1,472	Med/Surg	57	12,776	15,740	13,660	15.23%
3	211	197	196	295	ICU	10	2,560	1,640	2,509	-34.64%
4	135	84	103	77	Peds	12	665	834	573	45.55%
5	801	801	747	673	Acute Rehab	28	5,841	6,268	6,038	3.81%
6	288	265	274	293	OB/Gyn	27	2,545	2,355	2,581	-8.76%
7	3,787	3,344	3,321	3,026	TOTAL ACUTE	149	26,261	28,417	27,188	4.52%
8	271	322	270	418	Psychiatric	19	3,628	2,233	3,688	-39.45%
9	4,058	3,666	3,591	3,444	TOTAL DAYS	168	29,889	30,650	30,876	-0.73%
10	283	244	269	266	Nursery	18	2,305	2,338	2,386	-2.01%
AVERAGE DAILY CENSUS										
11	96.3	82.0	91.9	84.0	Acute	121	84.0	91.1	87.0	4.71%
12	25.8	25.8	26.7	24.0	Acute Rehab	28	24.0	25.8	24.8	4.03%
13	8.7	10.4	9.6	14.9	Psychiatric	19	14.9	9.2	15.2	-39.47%
14	130.9	118.3	128.3	123.0	TOTAL	168	123.0	126.1	127.1	-0.79%
15	9.1	7.9	9.6	9.5	Nursery	18	9.5	9.6	9.8	-2.04%
PERCENTAGE OF OCCUPANCY										
16	79.6%	67.8%	76.0%	69.4%	Acute		69.4%	75.3%	71.9%	4.7%
17	92.1%	92.1%	95.4%	85.7%	Acute Rehab		85.7%	92.1%	88.6%	4.0%
18	45.8%	54.7%	50.5%	78.4%	Psychiatric		78.4%	48.4%	80.0%	-39.5%
19	77.9%	70.4%	76.4%	73.2%	TOTAL		73.2%	75.1%	77.5%	-3.1%
20	50.6%	43.9%	53.3%	52.8%	Nursery		52.8%	53.3%	54.4%	-2.0%
ADMISSIONS										
21	688	625	611	582	Acute		5,057	5,157	5,137	0.39%
22	58	62	56	48	Acute Rehab		414	467	428	9.11%
23	42	44	37	40	Psychiatric		345	344	375	-8.27%
24	788	731	704	670	TOTAL		5,816	5,968	5,940	0.47%
25	174	157	160	160	Nursery		1,392	1,442	1,437	0.35%
26	185	172	171	171	Deliveries		1,483	1,548	1,541	0.45%
DISCHARGES										
27	659	612	573	568	Acute		4,920	4,982	4,983	-0.02%
28	60	61	58	49	Acute Rehab		427	470	435	8.05%
29	41	41	37	40	Psychiatric		350	336	375	-10.40%
30	760	714	668	657	TOTAL		5,697	5,788	5,793	-0.09%
31	168	149	150	147	Nursery		1,280	1,347	1,333	1.05%
AVERAGE LENGTH OF STAY										
32	5.1	5.0	5.1	5.1	Acute(Hospital wide no babies)		5.1	5.1	5.2	-1.92%
33	13.8	12.9	13.3	14.0	Acute Rehab		14.1	13.4	14.1	-4.96%
34	2.5	2.5	2.6	2.5	OB/Gyn		2.5	2.5	2.6	-3.85%
35	6.5	7.3	7.3	10.5	Psychiatric		10.5	6.5	9.8	-33.67%
36	1.6	1.6	1.7	1.7	Nursery		1.7	1.6	1.7	-5.88%
OUTPATIENT VISITS										
37	5,263	4,316	4,253	4,102	Emergency Room		35,601	39,354	34,910	12.73%
38	593	525	505	495	ER Admits		4,294	4,321	4,415	-2.13%
39	75.3%	71.8%	71.7%	73.9%	ER Admits as a % of Admissions		73.8%	72.4%	74.3%	-2.59%
40	5,810	5,851	5,284	5,427	Clinic Visits		47,097	46,684	46,325	0.77%
ANCILLARY PROCEDURES BILLED										
41	53,929	51,695	50,237	49,376	Lab Tests		377,373	427,219	432,506	-1.22%
42	3,805	3,650	3,755	3,476	Radiology Procedures		26,564	31,375	29,293	7.11%
43	224	196	210	185	MRI Procedures		1,410	2,043	1,584	28.98%
44	95	112	112	104	Nuclear Med Procedures		793	869	906	-4.08%
45	1,247	1,237	1,193	1,173	Ultrasound Procedures		8,967	9,945	10,014	-0.69%
46	1,905	1,636	1,625	1,730	CT Scans		13,222	15,432	14,628	5.50%
47	397	369	342	336	Surgeries		2,915	2,910	2,766	5.21%
48	7.50	8.14	7.48	7.59	FTE'S PER AOB		7.59	7.52	7.60	-1.05%
49	1,384.1	1,376.0	1,360.3	1,317.2	TOTAL PAID FTE'S		1,317.2	1,375.1	1,358.2	1.25%
50	5,718	5,241	5,090	4,862	ADJUSTED PATIENT DAYS		42,189	44,459	43,401	2.44%

**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED  
FOR FY2023**

	JUL-22	AUG-22	SEP-22	OCT-22	NOV-22	DEC-22	JAN-23	FEB-23	MAR-23	APR-23	MAY-23	JUN-23	YTD
<b>REVENUE</b>													
<b>Patent Revenue:</b>													
Inpatient	\$ 80,986,844	\$ 77,160,401	\$ 79,038,524	\$ 77,365,880	\$ 75,440,723	\$ 77,205,476	\$ 71,645,473	\$ 70,713,671	\$ -	\$ -	\$ -	\$ -	\$ 809,637,992
Pro Fees	5,591,547	5,807,524	6,387,558	8,137,666	5,365,202	7,634,635	6,777,270	4,709,213	-	-	-	-	50,410,615
Outpatient	35,317,647	38,406,982	37,401,751	36,342,866	36,547,285	35,960,015	33,697,360	31,476,013	-	-	-	-	285,149,899
Total Patient Revenue	121,876,037	121,374,905	122,827,834	121,846,409	117,353,186	120,801,127	112,120,103	106,898,897	-	-	-	-	945,098,506
Deductions from revenue													
Contractual Deductions	92,824,795	91,863,613	93,362,949	93,074,417	90,487,408	92,948,916	85,343,234	82,272,876	-	-	-	-	722,178,207
Bad Debt	4,135,680	3,582,557	3,474,041	3,360,575	2,042,247	1,808,544	2,491,122	380,355	-	-	-	-	21,275,221
Unable to Pay	74,058	101,418	72,826	78,371	114,030	57,984	137,427	267,987	-	-	-	-	904,081
Total Contractual Discounts	97,034,533	95,547,888	96,909,816	96,513,363	92,643,685	94,815,444	87,971,783	82,921,198	-	-	-	-	744,357,509
Net Patient Revenue	24,841,505	25,827,218	25,918,018	25,333,046	24,709,501	25,985,683	24,148,320	23,977,699	-	-	-	-	200,740,987
As a percent of Gross Revenue	20.38%	21.28%	21.10%	20.79%	21.08%	21.51%	21.54%	22.43%	0.00%	0.00%	0.00%	0.00%	21.24%
<b>Total Government Funding</b>	22,040,564	6,142,405	6,542,408	6,542,405	6,542,406	6,542,408	6,542,408	6,542,408	-	-	-	-	67,437,406
<b>Other Operating Revenue:</b>													
Rent Income	121,586	125,489	122,788	123,286	123,291	123,287	123,287	123,288	-	-	-	-	986,304
Interest Income	81,000	81,000	142,500	695,141	192,500	192,500	1,062,810	192,500	-	-	-	-	2,659,951
NMF Contribution	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	-	-	-	-	480,000
Other Income	422,577	369,569	453,848	500,007	328,052	348,870	468,081	407,948	-	-	-	-	3,298,933
Total Other Operating Revenue	685,163	636,058	779,137	1,378,436	703,843	724,657	1,714,158	783,736	-	-	-	-	7,405,188
<b>TOTAL REVENUE</b>	47,567,232	32,605,682	33,239,561	33,253,888	31,955,750	33,252,746	32,404,884	31,303,841	-	-	-	-	275,583,591
<b>EXPENSE</b>													
<b>Salaries, Wages &amp; Benefits</b>													
Registry	17,705,905	17,388,839	16,907,579	17,586,134	16,689,006	17,856,057	18,360,953	17,378,680	-	-	-	-	139,883,153
Phys/Residents SWB & Contract Fees	1,249,748	1,820,554	2,825,174	2,805,706	2,401,163	2,063,207	1,983,904	1,684,002	-	-	-	-	16,834,459
Purchased Services	4,409,799	4,682,933	4,560,986	4,959,072	4,960,896	5,022,588	5,489,690	4,918,588	-	-	-	-	39,004,362
Supplies	2,984,752	2,810,170	3,017,710	3,138,207	3,030,356	2,876,521	3,304,252	3,242,941	-	-	-	-	24,484,912
Insurance	2,780,492	3,195,791	3,250,784	2,981,740	3,086,093	3,393,424	3,079,320	2,693,202	-	-	-	-	24,460,846
Utilities and Telephone	369,180	369,179	369,179	369,179	369,180	369,180	369,179	369,180	-	-	-	-	2,853,444
Interest Expense	435,501	443,051	392,416	317,861	314,856	345,748	411,361	391,647	-	-	-	-	3,052,441
Depreciation & Amortization	53,821	53,821	53,821	53,821	53,821	53,821	53,821	53,821	-	-	-	-	351,034
Other Operating Expense	1,043,263	1,042,677	1,110,663	1,138,241	1,074,168	1,054,324	1,063,115	1,071,739	-	-	-	-	8,608,218
<b>TOTAL EXPENSE</b>	31,539,560	32,355,924	32,972,424	33,853,812	32,406,554	33,477,500	34,599,936	32,223,435	-	-	-	-	283,429,154
<b>NET INCOME(LOSS)</b>	16,027,672	249,758	267,137	(599,924)	(450,804)	(224,754)	(2,195,052)	(919,594)	-	-	-	-	12,154,437
<b>Normalization for Extraordinary Items</b>													
State One Time Grant	(15,897,563)	-	-	-	-	-	-	-	-	-	-	-	(15,897,563)
Kaiser Settlement	-	-	-	-	-	-	-	(650,000)	-	-	-	-	(650,000)
American Rescue Plan (ARPA) Rural Fund	-	-	-	-	-	-	-	-	-	-	-	-	-
Families First C-19 Response	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Extraordinary Items	(15,897,563)	-	-	-	-	-	-	(650,000)	-	-	-	-	(16,747,563)
<b>NET INCOME BEFORE Extraordinary Items</b>	\$ 130,109	\$ 249,758	\$ 267,137	\$ (599,924)	\$ (450,804)	\$ (224,754)	\$ (2,195,052)	\$ (1,789,594)	\$ -	\$ -	\$ -	\$ -	\$ (4,593,126)
<b>CAPITAL CONTRIBUTIONS</b>													
County Contribution													
<b>CHANGE IN NET ASSETS</b>	\$ 16,027,672	\$ 249,758	\$ 267,137	\$ (599,924)	\$ (450,804)	\$ (224,754)	\$ (2,195,052)	\$ (919,594)	\$ -	\$ -	\$ -	\$ -	\$ 12,154,437

**NATIVIDAD**  
**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS**  
**AS OF FEBRUARY 28, 2023**

CURRENT MONTH				YEAR -TO-DATE			
	Actual	Budget	Variance fav. (unfav) \$ VAR. % VAR		Actual	Budget	Variance fav. (unfav) \$ VAR. % VAR
<b>R E V E N U E</b>							
<b>Patient Revenue:</b>							
1 \$	70,713,671	\$ 68,821,686	\$ 1,891,985 2.7		\$ 613,587,867	\$ 597,273,927	\$ 16,313,940 2.7
2	4,709,213	3,826,556	882,657 23.1		37,959,743	33,208,980	4,750,763 14.3
3	31,476,013	29,894,504	1,581,509 5.3		293,550,888	259,441,715	34,109,173 13.1
4	106,898,897	102,542,746	4,356,151 4.2		945,098,498	889,924,622	55,173,876 6.2
5	82,272,876	76,689,106	(5,583,770) (7.3)		722,178,207	685,531,927	(36,646,280) (8.5)
6	380,355	3,835,080	3,454,725 90.1		21,275,221	33,283,020	12,007,799 36.1
7	267,967	279,503	11,536 4.1		904,081	2,445,653	1,541,572 63.0
8	82,921,198	80,803,689	(2,117,509) (2.6)		744,357,509	701,260,600	(43,096,909) (6.1)
9	23,977,699	21,739,057	2,238,642 10.3		200,740,989	188,664,022	12,076,967 6.4
10	22.43%	21.20%			21.24%	21.20%	
11	6,542,406	5,675,869	866,537 15.3		67,437,406	45,406,952	22,030,454 48.52
<b>Total Government Funding</b>							48,763,518
<b>Other Operating Revenue:</b>							
12	123,288	125,362	(2,074) (1.7)		986,304	1,002,896	(16,592) (1.7)
13	192,500	142,500	50,000 35.1		2,639,951	1,140,000	1,499,951 131.6
14	60,000	60,000	-		480,000	480,000	0
15	407,948	351,829	56,119 16.0		3,298,933	2,814,632	484,301 17.2
16	783,736	679,691	104,045 15.3		7,405,188	5,437,528	1,967,660 36.2
17	31,303,841	28,094,617	3,209,224 11.4		275,583,583	239,508,502	36,075,081 15.1
<b>TOTAL REVENUE</b>							246,139,236
<b>EXPENSE</b>							
18	17,378,680	16,237,728	(1,140,952) (7.0)		139,771,283	137,635,822	(2,135,461) (1.6)
19	1,684,002	207,795	(1,476,207) (710.4)		16,834,459	1,803,359	(15,031,100) (833.5)
20	4,918,588	4,155,669	(762,919) (18.4)		39,116,232	34,377,474	(4,738,758) (13.8)
21	3,242,941	3,013,900	(229,041) (7.6)		24,484,912	25,581,490	1,096,578 4.3
22	2,693,202	2,140,929	(552,273) (25.8)		24,480,846	18,580,361	(5,890,485) (31.6)
23	369,180	363,448	(5,732) (1.6)		2,953,437	2,907,584	(45,853) (1.6)
24	391,647	317,251	(74,396) (23.5)		3,052,441	2,753,275	(299,166) (10.9)
25	37,914	62,597	24,683 39.4		351,034	543,146	192,112 35.4
26	1,071,739	991,024	(80,715) (8.1)		8,608,218	8,600,663	(7,555) (0.1)
27	435,542	378,416	(57,126) (15.1)		3,796,285	3,284,188	(512,097) (15.6)
28	32,223,435	27,868,757	(4,354,678) (15.6)		263,429,147	236,067,362	(27,361,785) (11.6)
<b>TOTAL EXPENSE</b>							242,939,903
29	(919,594)	225,860	(1,145,454) (507.2)		12,154,436	3,441,140	8,713,296 253.2
30							3,199,333
<b>CAPITAL CONTRIBUTIONS</b>							
31	-	-	-		-	-	-
32	-	-	-		-	-	-
33	-	-	-		-	-	-
34 \$	(919,594)	\$ 225,860	\$ (1,145,454) (507.2) %		\$ 12,154,436	\$ 3,441,140	\$ 8,713,296 253.2 %
<b>CHANGE IN NET ASSETS</b>							3,199,333
<b>County Contribution</b>							

**NATIVIDAD**  
**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY**  
**AS OF FEBRUARY 28, 2023**

CURRENT MONTH													YEAR-TO-DATE										
Actual			Budget		Variance fav. (unfav)			REVENUE			Actual		Budget		Variance fav. (unfav)								
5,090			4,862		\$ VAR.			ADJUSTED PATIENT DAYS			44,459		42,189		\$ VAR.								
					% VAR										% VAR								
4.7%															5.4%								
1	\$	13,894	\$	14,154	\$	(261)	(1.8)	%	Patient Revenue:					\$	13,801	\$	14,157	\$	(356)	-2.5%	\$	14,188	
2		925		787		138	17.6		Inpatient						854		787		67	8.5		612	
3		6,184		6,148		36	0.6		Pro Fees						6,603		6,150		453	7.4		6,003	
4		21,003		21,090		(86)	(0.4)		Outpatient						21,258		21,094		164	0.8		20,803	
5		16,165		15,773		(392)	(2.5)		Total Patient Revenue														
6		75		789		714	90.5		Deductions from revenue														
7		53		57		5	8.4		Contractual Deductions														
8		16,292		16,619		327	2.0		Bad Debt						16,742		15,775		310	39.3		15,669	
9		4,711		4,471		240	5.4		Unable to Pay						20		58		38	64.9		52	
10		22.43%		21.20%					Total Contractual Discounts						16,622		16,622		(121)	(0.7)		16,375	
11		1,285		1,167		118	10.1		Net Patient Revenue						4,515		4,472		43	1.0		4,428	
12		24		26		(2)	(6.0)		As a percent of Gross Revenue						21.24%		21.20%					21.29%	
13		38		29		9	29.1		Total Government Funding						1,517		1,076		441	40.9		1,125	
14		12		12		(1)	(4.5)		Other Operating Revenue:														
15		80		72		8	10.8		Rent Income						22		24		(2)	(6.7)		22	
16		154		140		14	10.2		Interest Income						59		27		32	119.7		21	
17		6,151		5,778		372	6.4		NMF Contribution						11		11		(1)	(5.1)		11	
18		3,415		3,340		(75)	(2.2)		Other Income						74		67		7	11.2		72	
19		331		43		(288)	(674.2)		Total Other Operating Revenue						167		129		38	29.2		126	
20		966		855		(112)	(13.1)		TOTAL REVENUE						6,199		5,677		522	9.2		5,680	
21		637		620		(17)	(2.8)		EXPENSE														
22		529		440		(89)	(20.2)		Salaries, Wages & Benefits						3,144		3,262		119	3.6		3,065	
23		73		75		2	3.0		Registry								43		(336)	(785.8)		214	
24		77		65		(12)	(17.9)		Phys/Residents SWB & Contract Fees						880		815		(65)	(8.0)		769	
25		7		13		5	42.1		Purchased Services						551		606		56	9.2		593	
26		211		204		(7)	(3.3)		Supplies						550		440		(110)	(24.9)		537	
27		86		78		(8)	(10.0)		Insurance						66		69		2	3.6		65	
28		6,331		5,732		(599)	(10.5)		Utilities and Telephone						69		65		(3)	(5.2)		69	
29		(181)		46		(227)	(489.0)		Interest Expense						8		13		5	38.7		11	
30		-		-		-	-		Depreciation & Amortization						194		204		10	5.0		185	
31		-		-		-	-		Other Operating Expense						85		78		(8)	(9.7)		98	
32		-		-		-	-		TOTAL EXPENSE						5,925		5,595		(330)	(5.9)		5,605	
33		-		-		-	-		NET INCOME(LOSS)						273		82		192	235.2		74	
34		(181)		46		(227)	(489)	%	CAPITAL CONTRIBUTIONS														
35		-		-		-	-		County Contribution														
36		-		-		-	-		CHANGE IN NET ASSETS						\$	273	\$	82	\$	192	235.2	%	\$
37		-		-		-	-																74

**AS OF FEBRUARY 28, 2023**

	YEAR - TO - DATE			INC/(DEC)	% CHG.
	BEGINNING	ENDING			
\$	148,370,912	\$	77,541,519	\$ (70,829,393)	(47.7)
	36,483,667		32,483,667	(4,000,000)	-
	59,647,950		55,559,159	(4,088,791)	(6.8)
	18,328,900		77,938,399	59,609,499	325.2
	4,952,512		5,408,439	455,927	9.2
	4,427,180		6,138,661	1,711,481	38.7
	272,211,121		255,069,844	(17,141,277)	(6.3)
	349,940,266		354,459,047	4,518,781	1.3
	(221,771,715)		(230,223,077)	(8,451,362)	(3.8)
	128,168,551		124,235,970	(3,932,581)	(3.1)
	207,658,696		208,788,154	1,129,458	0.5
\$	608,038,368	\$	588,093,968	\$ (19,944,400)	(3.3)
	22,873,986		18,979,120	(3,894,866)	(17.0)
	16,543,184		16,909,247	366,063	2.2
	99,918,834		76,248,893	(23,669,941)	(23.7)
	3,817,583		4,003,251	185,668	4.9
	15,238,853		14,594,860	(643,973)	(4.2)
	158,392,440		130,735,391	(27,657,049)	(17.5)
	3,823,796		3,365,259	(438,537)	(13.0)
	21,613,806		17,610,555	(4,003,251)	(18.5)
	25,437,602		20,995,814	(4,441,788)	(17.5)
	424,208,326		424,208,326	-	-
	424,208,326		12,154,437	12,154,437	100.0
			436,362,763	12,154,437	2.9
\$	608,038,368	\$	588,093,968	\$ (19,944,400)	(3.3)



**NATIVIDAD  
STATE AND COUNTY RECEIVABLES  
AS OF 02/28/23**

**BALANCE SHEET**

	<u>Req. Balance</u>	<u>Accruals</u>	<u>Reclas and Adj</u>	<u>Prior Years Final Rec'n</u>	<u>Family/1st Corona Response</u>	<u>IGT</u>	<u>Payments</u>	<u>Ending Balance</u>
Medi-Cal Waiver (DSH +SNCP)	\$ 6,296,200	9,533,336				10,166,760	(20,574,560)	5,421,736
Hospital Fee	-	666,664					(890,302)	(223,638)
Rate Range IGT-CCAH-	2,368,582	7,776,000				10,537,334		20,681,916
MCMC EPP	4,119,907	9,333,336				9,526,991	(14,384,779)	8,595,455
MCMC QIP	3,219,696	15,733,336				20,577,663		39,530,695
SB1732	-	1,866,664					(2,962,992)	(1,096,328)
AB 915	-	2,496,960						2,496,960
Medical GME	-	666,664				1,174,903	(1,618,824)	222,744
CARES ACT Funding	180,590				333,336		(541,830)	(27,905)
A/R UCSF & Touro University	-	171,564					(155,898)	15,666
A/R Mee Memorial	199,937	1,247,572	(346,870)				(810,505)	290,134
A/R Office Buildings	448	1,033,849					(988,336)	35,962
Medical HPE	(5,589)	200,000					(212,996)	(18,585)
Interest Accrued Positive Cash	-	2,087,310					(1,702,310)	385,000
Accrued Donations	949,126	480,000					(1,279,014)	150,112
A/R Jail-PG&E	-	859,684					(667,931)	191,753
Health Department	-	2,415,751					(2,129,029)	286,722
A/R Watsonville	1,000,000							1,000,000
<b>STATE RECEIVABLES</b>	<b>\$ 18,328,896</b>	<b>\$ 56,568,690</b>	<b>\$ (346,870)</b>	<b>\$ -</b>	<b>\$ 333,336</b>	<b>\$ 51,963,652</b>	<b>\$ (48,929,305)</b>	<b>\$ 77,938,389</b>

**P & L**

	<u>YTD Jan-23</u>
Medi-Cal DSH /SNCP/PHYS SPA	\$ 9,533,336
Rate Range IGT-CCAH-	7,776,000
Esperanza Care	(1,566,667)
Family First C-19 Response-FMAP Enhance-	333,336
State One Time Grant	15,897,563
Medical GME	666,664
HPE	200,000
Hospital Fee	666,664
MCMC EPP	9,333,336
HD Residency Support	(333,336)
MCMC QIP	15,733,336
AB915	2,496,960
Medicare GME	933,550
CARES Act Fund Aid	4,000,000
SB 1732	1,866,664
<b>GOVERNMENT FUNDING INCOME</b>	<b>\$ 67,437,406</b>

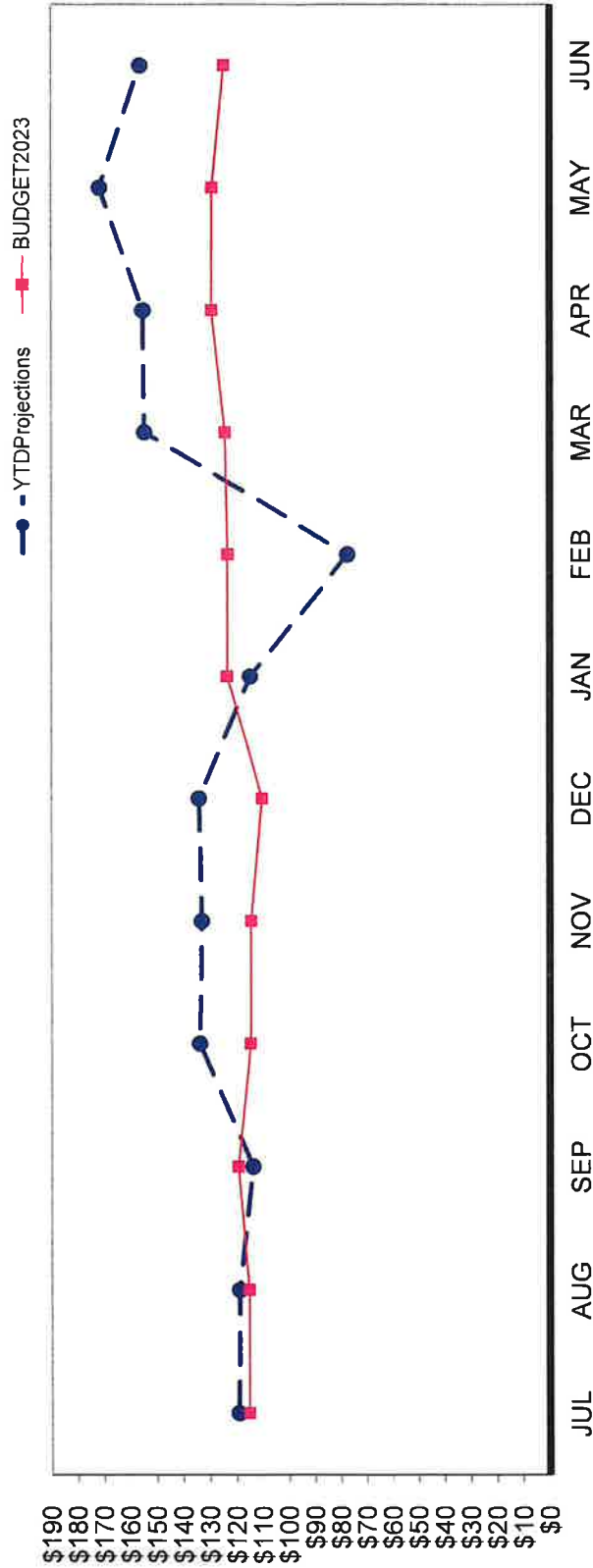
**NATIVIDAD**  
**STATEMENT OF CASH FLOWS**  
**AS OF FEBRUARY 28, 2023**

	CURRENT MONTH	YEAR - TO - DATE
1	\$ 115,127,583	
2		
3	(919,594)	12,154,436
4	-	-
5	1,071,739	8,451,362
6	152,145	20,605,798
7		
8	(1,122,477)	4,088,791
9	500,000	4,000,000
10	(38,139,960)	(59,609,499)
11	(137,095)	(2,167,408)
12	717,964	(3,894,865)
13	1,781,993	366,063
14	(500,000)	(23,669,941)
15	-	185,668
16	(303,488)	(643,973)
17	(37,203,063)	(81,345,164)
18		
19	(576,361)	(4,518,781)
20	-	-
21	(576,361)	(4,518,781)
22		
23	(54,817)	(4,441,788)
24	96,032	(1,129,458)
25	-	-
26	41,215	(5,571,246)
27	(37,586,064)	(70,829,393)
28	\$ 77,541,519	\$ 77,541,519

**NATIVIDAD  
RECONCILIATION OF GOVERNMENT FUNDING  
FISCAL YEAR 2023**

	<u>BDGT-23</u>	<u>ESTIMATE FY2023</u>	<u>Variance to Budget</u>
	\$	\$	\$
Medi-Cal DSH Waiver	13,500,000	13,500,000	-
EPP	14,000,000	14,000,000	-
QIP	20,000,000	20,000,000	-
Physician SPA	1,300,000	1,300,000	-
AB915	3,745,440	3,745,440	-
SB1732	2,800,000	2,800,000	-
CCAH Rate Range	11,665,000	11,665,000	-
HPE	300,000	300,000	-
Family First Corona Virus Response	500,000	500,000	-
Esperanza Care Outside Purchased Service	(2,500,000)	(2,500,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,300,000	1,300,000	-
Medical GME	1,000,000	1,000,000	-
CARES Act Fund Aid	-	6,000,000	6,000,000
State One Time Grant	-	15,897,563	15,897,563
Provider Fee	1,000,000	1,000,000	-
	<u>\$ 68,110,440</u>	<u>\$ 90,008,003</u>	<u>\$ 21,897,563</u>

## Cash Flow Performance Fiscal Year 2023 (in Millions)



Months	JUL		AUG		SEP		OCT		NOV		DEC		JAN		FEB		MAR		APR		MAY		JUN	
	ACTUAL	YTD	ACTUAL	YTD	ACTUAL	YTD	ACTUAL	YTD	ACTUAL	YTD	ACTUAL	YTD	ACTUAL	YTD	ACTUAL	YTD	ACTUAL	YTD	ESTIMATE	YTD	ESTIMATE	YTD	ESTIMATE	YTD
YTD	119.3	119.3	119.0	119.0	114.0	114.0	133.9	133.9	133.3	133.3	134.3	134.3	115.1	115.1	77.5	77.5	154.8	154.8	155.3	155.3	171.6	171.6	156.4	156.4
BDGT	115.3	115.3	115.4	115.4	119.5	119.5	114.9	114.9	114.7	114.7	110.4	110.4	123.5	123.5	123.3	123.3	124.4	124.4	129.4	129.4	129.2	129.2	124.7	124.7
Variance	4.0	4.0	3.6	3.6	(5.5)	(5.5)	19.1	19.1	18.6	18.6	23.9	23.9	(8.4)	(8.4)	(45.8)	(45.8)	30.4	30.4	25.9	25.9	42.4	42.4	31.7	31.7

NATIVIDAD  
CASH FORECAST  
FISCAL YEAR 2023

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ACTUAL DEC	ACTUAL JAN	ACTUAL FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	148,381,331	118,287,502	118,956,517	113,989,855	133,837,182	133,245,926	128,652,054	115,103,767	77,532,705	134,745,280	195,240,000	171,829,483	148,381,531
<b>CASH RECEIPTS</b>													
Patient Revenues (incl pre fees and lab cop)	20,444,486	27,964,654	25,227,104	28,642,244	26,544,873	19,979,713	29,736,134	23,899,291	24,500,000	24,500,000	24,500,000	24,500,000	300,454,709
Provider Fee	-	-	-	-	-	-	464,103	426,189	250,000	-	11,864,000	250,000	1,390,302
BB 161 CCAH	-	-	-	-	-	-	-	-	-	-	-	-	-
Stimulus Family First Response COVID19-	500,000	600,592	828,413	595,988	584,404	568,904	563,622	500,000	500,000	500,000	500,000	500,000	6,541,831
SHORT DOYLE	-	-	287,986	290,437	52,299	462,463	307,661	127,347	350,000	350,000	350,000	350,000	2,908,133
HPE	-	85,444	-	50,437	-	87,117	-	-	25,000	25,000	25,000	25,000	315,988
Foundation Donations	128,600	15,377	-	431,283	140,446	-	314,655	248,692	60,000	60,000	60,000	60,000	1,518,013
Med Waiver FY 22-23/OPP	-	9,134,613	-	8,703,404	-	-	-	1,174,843	8,700,000	-	-	-	27,732,860
QIP/ERP	-	-	-	-	-	-	-	-	-	-	-	-	-
S81732	-	-	366,694	-	-	-	-	2,586,309	-	-	-	-	2,586,693
HEALTH DEPARTMENT RETMB	-	-	-	-	331,379	301,998	140,950	144,470	125,000	125,000	125,000	125,000	1,418,786
ALCA GME	-	-	604,947	408,929	-	604,947	-	-	250,000	-	-	250,000	2,118,823
AB915	-	-	-	-	-	-	-	-	-	-	-	-	-
Rent Income	15,883	163,065	139,566	138,671	91,129	138,560	138,670	124,235	125,250	125,250	125,250	125,250	3,745,000
QIP	-	-	-	-	-	-	-	-	-	-	-	-	-
EPF	-	-	-	14,384,778	-	-	-	-	15,749,771	-	-	-	85,860,388
Phor SPA	-	-	145,938	-	-	1,395,762	-	-	-	-	-	-	30,134,550
Fund 404 Transfer-	-	251,894	683,673	310,261	364,100	400,866	123,550	93,167	4,325,275	6,536,832	6,162,669	10,048,113	28,300,600
Interest Income	-	-	-	857,141	-	-	1,397,810	232,208	427,500	14,894	14,894	14,894	427,500
Miscellaneous Revenue	280,091	243,283	-	-	-	-	-	-	-	-	-	-	3,109,951
Total Cash Receipts	21,368,260	38,459,732	28,864,311	54,815,582	28,128,630	23,947,335	33,187,005	29,586,161	112,963,078	32,236,976	52,226,613	40,420,757	494,963,050
<b>CASH DISBURSEMENTS</b>													
Purchased Services and Supplies	18,316,669	7,595,339	8,561,637	12,022,153	9,580,126	11,128,945	15,734,509	11,631,947	7,517,272	9,317,272	10,417,272	10,417,272	128,200,408
I67 MEDICAL GME	614,722	-	-	280,091	-	-	280,091	-	-	-	-	-	1,174,903
GPP CYR022	4,952,577	-	4,708,476	-	-	-	505,707	-	4,700,000	-	-	-	14,865,760
I67 QIP	-	-	-	-	-	-	-	-	-	-	-	-	20,577,883
I67 EPF	-	4,572,394	-	-	-	-	-	-	-	-	-	-	8,528,951
BB 161 CCAH	-	-	-	-	-	-	-	-	-	-	-	-	-
Building Lease / Rental Equipment	230,974	460,749	242,596	253,050	230,829	209,309	141,108	169,402	230,829	230,829	230,829	230,829	10,537,334
COP Principal & Interest Payments	-	-	-	4,452,216	-	-	-	-	-	-	-	-	-
Payroll and Benefits	17,398,527	24,544,528	17,024,686	17,057,853	17,414,928	17,632,864	26,798,727	18,161,077	17,221,431	17,221,431	17,221,431	17,221,431	224,935,943
Expenses Core	23,625	54,956	361,938	25,123	345,704	30,834	361,043	19,582	1,057,033	1,598,714	1,507,156	2,457,470	4,991,410
Workers Comp Allocation	-	-	1,137,142	-	378,047	378,047	378,047	378,047	-	-	-	-	1,222,705
CONCAP	4,510,031	-	-	-	-	-	-	-	-	-	-	-	2,653,331
Data Processing	1,018,668	-	-	-	-	-	-	17,566	297,964	297,964	297,964	297,964	4,510,031
Pension Fund Transfer to County	-	-	-	-	-	-	-	-	-	-	-	-	2,227,890
Transfer From 401 to 404 & I67 Fund	-	251,694	683,673	310,261	364,100	400,866	123,550	93,167	4,325,275	6,536,832	6,162,669	10,048,113	15,000,000
Capital Expenses Fund 404	-	1,350,157	330,725	445,608	505,151	559,312	611,514	576,361	1,057,033	1,598,714	1,507,156	2,457,470	29,300,000
Total Cash Disbursements	50,443,282	38,789,717	33,050,673	34,846,365	28,915,866	30,341,208	44,935,293	67,137,743	35,350,603	31,742,235	35,837,120	55,873,076	486,867,410
Increase/(Decrease)	(29,074,029)	(30,985)	(4,986,562)	19,967,227	(691,266)	(6,363,873)	(11,748,287)	(37,570,982)	77,212,475	484,740	16,389,693	(15,252,322)	8,015,640
Ending Cash Fund 481	118,287,502	118,956,517	113,989,855	133,937,182	133,245,926	128,652,054	115,103,767	77,532,765	154,745,280	153,940,000	171,829,493	156,377,171	156,377,171
(*) Cash In Transit	-	-	-	-	-	-	-	-	-	-	-	-	-
(*) Petty Cash and CC	9,659	11,441	11,750	11,730	13,928	22,443	23,815	8,734	17,445	23,969	9,193	8,883	8,883
Ending Cash as per 6/L	118,297,161	118,967,958	113,981,705	133,948,912	133,259,854	134,315,728	115,127,583	77,541,519	154,762,725	153,963,969	171,839,686	156,386,154	156,386,154
<b>Fund 404</b>													
Beginning Balance	67,494,796	67,494,796	67,243,102	66,559,429	66,249,168	65,885,068	65,484,202	65,360,852	65,287,465	60,942,210	54,405,378	48,242,909	-
Transfer In from Fund 481	-	-	-	-	-	-	-	-	-	-	-	-	-
Transfer Out Fund 404	-	(251,894)	(683,673)	(310,261)	(364,100)	(400,866)	(123,550)	(93,167)	(4,325,275)	(6,536,832)	(6,162,669)	(10,048,113)	-
Ending Cash Fund 404	67,494,796	67,243,102	66,559,429	66,249,168	65,885,068	65,484,202	65,360,852	65,287,465	60,942,210	54,405,378	48,242,909	38,194,786	-
Ending Cash Fund 481 & 404	186,782,268	186,199,619	180,529,384	200,186,350	199,130,994	192,338,256	180,464,619	142,800,270	215,687,470	209,845,378	218,872,402	194,571,967	-