



Board of Trustees Meeting 2023

May 12, 2023





NMC Board of Trustees Regular Meeting

Friday, May 12, 2023

9:00 AM

NATIVIDAD ROOM

1st Floor, Building 200

AGENDA

Participation in meetings

While the Natividad Board of Trustees meeting room remains open, members of the public may participate in this Natividad Board of Trustees meeting in 2 ways:

- 1. You may attend the meeting in person; or,**
- 2. You may participate through ZOOM. For ZOOM participation please join by phone call at any of these numbers below:**

+1 971 247 1195 US (Portland)
+1 253 215 8782 US (Tacoma)
+1 346 248 7799 US (Houston)
+1 602 753 0140 US (Phoenix)
+1 720 928 9299 US (Denver)

Enter the Meeting ID number: 959 7127 9338 when prompted.

You will then enter the Password: 668499 when prompted.

Or, to attend the Natividad Board of Trustees meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/95971279338?pwd=ZzFqbU9xZ08wQTBXVU9XMjFrZy91dz09>

If you choose not to attend the Natividad Board of Trustees meeting in person but desire to make general public comment, or comment on a specific item on the agenda, you may do so in 2 ways:

- 1. Submit your comments in writing via email to the Natividad Board of Trustees at Natividadpubliccomments@natividad.com by 2:00 p.m. on the Thursday prior to the Board meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, please indicate in the subject line the Board date and agenda number. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Board and will be placed in the record at the Board meeting.**

Or

- 2. You may make public comment by joining through ZOOM at one of the phone numbers or clicking the ZOOM link above. You will be placed in the meeting as an attendee; when you are ready to make a**

public comment if joined by computer audio, please select the “Raise your Hand” option on the Zoom screen; and by phone please push #9 on your keypad.

- a. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)

TO ADDRESS THE BOARD DURING PUBLIC COMMENT: Members of the public may address comments to the Board concerning each agenda item and may comment when the Chair calls for general public comment for items that are not on the day’s agenda.

TO ADDRESS THE BOARD ON A SPECIFIC ITEM ON THE AGENDA: When the Chair calls for public comment on a specific agenda item, the Secretary of the Board or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Board meeting.)

DOCUMENT DISTRIBUTION: Documents related to agenda items that are distributed to the Board less than 72 hours prior to the meeting shall be available for public inspection at the Secretary of the Board of Trustees Desk, Natividad Administration Office, 1441 Constitution Blvd., Salinas, CA. Documents distributed to the Board at the meeting by County staff will be available at the meeting; documents distributed to the Board by members of the public shall be made available after the meeting.

REASONABLE ACCOMMODATIONS; MODIFICATIONS: Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to Natividadpubliccomments@natividad.com. The request should be made no later than noon on the Wednesday prior to the Board meeting in order to provide time for Natividad to address the request.

The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

PLEASE NOTE: IF ALL PARTICIPATING BOARD MEMBERS ARE PRESENT IN PERSON, PUBLIC PARTICIPATION BY ZOOM IS FOR CONVENIENCE ONLY AND IS NOT REQUIRED BY LAW. IF THE ZOOM FEED IS LOST FOR ANY REASON, THE MEETING MAY BE PAUSED WHILE A FIX IS ATTEMPTED BUT THE MEETING MAY CONTINUE AT THE DISCRETION OF THE CHAIRPERSON.

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

1. **Call to Order**

2. **Roll Call**

3. **Additions and Corrections for Closed Session**

County Counsel will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Section 54954.2 of the California Government Code.

4. **Closed Session under Government Code Section 54950**

- a. Pursuant to Government Code section 54957(b)(1), the Board will provide a performance evaluation for the Natividad Medical Center Chief Executive Officer.
- b. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive Medical Quality Assurance Reports.

Public Comments for Closed Session

The public may comment on Closed Session items prior to the Board's recess to Closed Session.

The Board Recesses for Closed Session

Closed Session may be held at the conclusion of the Board's Regular Agenda, or at any other time during the course of the meeting, before or after the scheduled time, announced by the Chairperson of the Board.

10:00am Reconvene on Public Agenda Items

5. **Roll Call**

6. **Pledge of Allegiance**

7. **Additions and Corrections by Clerk** *Page 1-7 – Board Clerk*

The Clerk of the Board of Trustees will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.

8. **Minutes**

- Approve the Minutes of April 14, 2023 Board of Trustees Meeting. *Page 8-16*

9. **Board Comments**

10. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

11. Consent Calendar

Approve the following policies, procedures, rules, and regulations:

11a. Policies/Procedures/Forms/Manuals (listed and available upon request)

No Changes

- 3:0210 Guidelines for Administration of Inpatient COVID-19 Vaccine
- 3:1300 Emergency Room Outpatient Prescriptions 3:1660 Chemotherapy
- 3:3355 Safe handling of Hazardous Drugs 3:5400 Dispensing of Medication Samples
- 3:9200 Pyxis Medstation
- 3:9201 Pyxis Medstation User Access 3:9202 Pyxis Medication Removal
- 3:9204 Pyxis Medstation Wastes
- 3:9205 Pyxis Medstation Returns
- 3:9210 Pyxis Controlled Medication Inventories
- 3:9211 Pyxis Medstation Discrepancy Resolution
- 3:9230 Pyxis Medstation Downtime
- 3:9900 Duplicate Medication Policy
- 4:2350 Code Purple- Infant Abduction Response Plan
- EDG-1401 Severe Sepsis/Septic Shock Management Guidelines for Pediatric Patients
- NMG-0002 Urine Point of Care Testing Protocol
- OR-7015 Frozen Section Specimen
- OR-7022 Needle Localization - Breast Biopsy Management of Specimens
- DIAG-1303 Presence of Accompanying Individuals During Ultrasound Exams
- DIAG-1454 Contrast Media Management
- DIAG-1710 Contrast Extravasation DIAG-1711 Isovue Contrast Procedure
- DIAG-1712 Contrast Adverse Reaction and Treatment
- DIAG-1732 Magnetic Resonance Imaging (MRI) Safety Screening for MRI Procedures
- DIAG-1735 Daily Radiology Room Assignments
- DIAG-1804 Diagnostic Imaging Patient Education and Discharge Instructions
- RAD-1206 Brain Death Scintigraphy
- 1:9901 Virtual Visitation Guidelines
- 4:0713 Nuclear Medicine Area Radiation Surveys
- 4:0718 Managing Lead Apron Inventory

Revised Policies

- 1:1455 Oral Sucrose for Procedural Pain in Infants >27 wks. And <4 Months
- 1:1853 Breast Milk Collection, Storage and Use 1:3500 Post-Mortem Care-Fetal/Neonatal
- 1:4060 Pneumococcal and Influenza Vaccine Screening, Ordering and Administration Procedure
- 1:4160 Fetal Fibronectin (FFN) Screening
- 1:9900 Clinic Visits of the COVID-19 Positive Patient
- 3:3300 Drug Storage, Inspection, and Handling
- 3:3350 High Risk and High Alert Medications
- 3:7940 IV Solutions -Authorized Access
- 3:8000 Formulary Management

- ANC-4541 Phlebotomy: BacT/Alert Blood Culture Collection Using the Saf-T Blood Culture Holder Devices
- CS-7401 Perieperative: Endoscope Reprocessing
- IC-305 Discontinuation of Isolation for Persons with Covid-19
- IC-335 Aerosol Transmissible Disease and Tuberculosis Exposure Control Plan
- LDG-6015 Antenatal Testing Guidelines
- LOU-6140 Sponge and Needle Count - Vaginal Delivery
- LDU-6165 Surveillance of the OB Patient Outside Perinatal Services
- LDU-6184 Delayed Bathing
- MIU-6320 Admission and Care of Post-op C-section
- MIU-6360 Discharge Teaching Program, Newborn and Postpartum
- MIU-6400 Rubella Vaccine for Postpartum Women
- PED-7062 Family Centered Care in the Pediatric Unit
- PED-7090 Management of Toys
- PERI-6680 Thermal Management of the Newborn
- PERI-6555 Hepatitis B Immunoprophylaxis in the Newborn
- PHAR-4110 Pharmacy Technicians Duties
- PHAR-4300 NICU TPN
- PHAR-4400 Vancomycin Pharmacist Dosing and Monitoring Protocol
- 5:7600 Latex Safety
- 4:4023 Emergency Food and Water Policy
- 1:0700 Provision of Culturally Competent & Effective Communication to Patients
- IC-300 Isolation Precautions
- GME-9000 - ANNUAL INSTITUTIONAL REVIEW POLICY
- GME-9001 - CLOSURE AND REDUCTIONS POLICY
- GME-9003 - DISASTER POLICY
- GME-9004 - DUTY HOURS POLICY
- GME-9013 - RESIDENT RECRUITMENT & APPOINTMENT POLICY
- GME-9011 - RESOLUTION OF DISPUTES/ GRIEVANCE PROCEDURES POLICY
- GME-9005 - SPECIAL REVIEW POLICY
- GME-9006 - SUPERVISION POLICY
- GME-9007 - TRANSITIONS OF CARE
- TRA VTE Prophylaxis

Retire

- 1:0375 FEES: Fiberoptic Evaluation of Swallowing Scope 3:2210 Emergency Gynecologic Methotrexate Kit (EmGyn Kit)
- 6:1310 Return & Discard Procedures far Personal Identification Documents Left at Natividad
- LDU-6055 Double Set-up for Delivery in Operating Room
- LDU-6100 Assessment and Triage of Obstetric Patients in L&D and Triage Unit
- PHAR-5400 Addition of New Users to Pyxis

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 11b – 11g of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

11b. * Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Nursing Services Division Manager, Page 17-18 (CONSENT)

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Nursing Services Division Manager as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

11c. * Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Hospital Chief Nursing Officer, Page 19-20 (CONSENT)

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Hospital Chief Nursing Officer classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

11d. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with California Transplant Services, Page 21-22 (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute an agreement with California Transplant Services dba SafetyGraft for tissue bank storage services at Natividad for an amount not to exceed \$200,000 with an agreement term retroactively January 1, 2023 through December 31, 2025.

11e. * Approve for Submission to the Monterey County Board of Supervisors the Following Data Innovations Letter to Acknowledge Transfer to Software, Page 23-24 (CONSENT)

Authorize the Chief Executive Officer for Natividad or his designee to execute a letter with Data Innovations to acknowledge the transfer of ownership of the laboratory middleware software SD2 from McKesson to Natividad, and to acknowledge the transfer of support of the IM- 344861 software (“SD2”) from McKesson to Data Innovations, with no associated costs at this time.

11f. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Intelligent Medical Objects, Inc., Page 25-26 (CONSENT)

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Renewal and Amendment No. 8 to the agreement (A-12637) with Intelligent Medical Objects, Inc. to account for a contractually permitted cost increase for software license and software support and maintenance services, extending the agreement an additional three (3) years (May 1, 2023 through April 30, 2026) for a revised full term of January 28, 2017 through April 30, 2026, and adding 387,659 for a revised total agreement amount not to exceed \$1,032,134.

11g. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Carefusion Solutions LLC, Page 27-28 (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute amendment No. 3 to the Master Lease Agreement (A-12934) with Carefusion Solutions LLC for the lease of automated inventory management dispensing machines at Natividad, to

- acknowledge the addition of BD Healthsight products to the agreement; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to execute Customer Order 1000232090 plus its associated Customer Order Attachment with CareFusion Solutions LLC for the rental of the Healthsight Clinical Advisor software module, for an initial sixty (60) month term starting retroactively on April 1, 2022 through March 31, 2027, with a monthly rental fee of \$2,921 for a total amount of \$175,260.

12. **Accept Oral Report from Natividad Chief Financial Officer** – *Daniel Leon, CFO*
a. March 2023 YTD Financial Reports *Page 29-41*
13. **Receive Oral Report from Natividad Quality Director** – *Tammy Perez, Director of Quality*
a. Quality Update
14. **Receive Oral Report from Natividad Chief Executive Officer** - *Dr. Charles Harris, CEO*
15. **Receive Oral Report from Natividad Chief Nursing Officer** - *Nancy Buscher, CNO*
16. **Receive Oral Report from Natividad Chief of Staff** – *Dr. Marc Tunzi, COS*
a. 3rd Year Resident – Dr. Rodrigo Mojica
17. **Accept and approve April 2023 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals.** *Page 42-44*

Adjournment

**Next Board of Trustees Meeting
Friday, June 9, 2023
9:00 AM
Natividad Room
1st Floor, Building 200**



NMC Board of Trustees Regular Meeting

Friday, April 14, 2023

9:00 AM

NATIVIDAD ROOM

1st Floor, Building 200

MINUTES

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The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

Board of Trustees: Libby Downey, Dr. Marc Tunzi, Dr. Chad Harris, Supervisor Chris Lopez, Sonia De La Rosa, Manuel Osorio, Simon Salinas, Bettye Saxon, and Mitch Winick

Absent: Marcia Atkinson and Fernando Elizondo

NMC Staff/County: Stacy Saetta, Andrea Rosenberg, Nancy Buscher, Dr. Craig Walls, Janine Bouyea, Jeanne-Ana Balza, Ari Entin, Jennifer Lusk, Cher Krause, Jennifer Williams, Richard Garica, and Noemi Breig

1. **Call to Order**

2. **Roll Call**

Present

*Libby Downey
Dr. Marc Tunzi
Dr. Charles Harris
Supervisor Chris Lopez
Sonia De La Rosa
Manuel Osorio
Simon Salinas
Bettye Saxon
Mitch Winick*

Absent

*Marcia Atkinson
Fernando Elizondo*

3. **Additions and Corrections for Closed Session**

- *None*

4. **Closed Session under Government Code Section 54950**

- Pursuant to Government Code section 54957(b)(1), the Board will confer regarding a performance evaluation for the Natividad Medical Center Chief Executive Officer.
- Pursuant to Health & Safety Code section 1462, and in accordance with Government Code Section 54954.5, the Board will receive a report and confer involving hospital trade secret. Discussion will concern a proposed new service, program or facility. Estimated date of public disclosure: December 31, 2024.
- Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive Medical Quality Assurance Reports.

Public Comments for Closed Session

The public may comment on Closed Session items prior to the Board's recess to Closed Session.

The Board Recesses for Closed Session

Closed Session may be held at the conclusion of the Board's Regular Agenda, or at any other time during the course of the meeting, before or after the scheduled time, announced by the Chairperson of the Board.

10:00am Reconvene on Public Agenda Items

5. **Roll Call**

Present

*Libby Downey
Dr. Marc Tunzi
Dr. Charles Harris
Supervisor Chris Lopez
Sonia De La Rosa
Manuel Osorio
Simon Salinas
Bettye Saxon
Mitch Winick*

Absent

*Marcia Atkinson
Fernando Elizondo*

6. **Pledge of Allegiance**

7. **Additions and Corrections by Clerk** – Board Clerk

- *None*

8. **Minutes**

- Approve the Minutes of March 10, 2023 Board of Trustees Meeting.

MOTION: *Motion to approve the minutes of March 10, 2023, Board of Trustees Meeting, by Supervisor Chris Lopez, seconded by Mitch Winick.*

9. **Board Comments**

10. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

11. **Consent Calendar**

Approve the following policies, procedures, rules, and regulations:

11a. Policies/Procedures/Forms/Manuals (listed and available upon request)

No Changes

- 1:0225 Homeless Patient Discharge Planning
- 1:1601 Medical Social Services for Medical Surgical Unit

- 1:1603 Medical Social Services for the Intensive Care Unit
- 1:1900 Assessment of Patients Nutritional Status
- 1:4010 Intraosseous Vascular Access Insertion and Management
- 1:6421 Policy for “Important Message from Medicare About Your Rights”
- 4:1500 2023 Safety Management Plan
- 4:2000 2023 Security Management Plan
- 4:3000 2023 Hazardous Material and Waste Management Plan
- 4:5000 2023 Fire Safety Management Plan
- 4:6000 2023 Medical Equipment Management Plan
- 4:7000 2023 Utility Systems Management Plan
- 6:0338 Using Protected Health Information for Facility Directories
- 6:0800 Consent, Documentation and Release of Information on HIV Testing
- 6:3000 Continuity of Hospital Operations During Health Care Information System (HCIS) – Unavailability
- 6:4000 Information Management Plan
- 8:1000 Email Policy
- 8:6005 Data Backup
- 8:6015 Information Technology Physical Access Controls
- 8:6016 Acceptable Use
- 8:6017 IT Data Encryption and Decryption
- 8:6018 IT Security Management: Risk Analysis
- 8:6022 Security Incident Procedures: Reporting and Response
- 8:6023 Workforce Security and User Access Controls
- 8:6024 Security of Text Messages
- 8:6030 Mobile Devices
- 8:6035 IT Standards, Operating Procedures and Exceptions Process
- 8:6040 Systems and Applications Data Integrity
- CM-1000 Post Discharge Follow-up Phone Calls
- DIET-1003 Alleged Food Related Incident
- DIET-1036 Patient Education Resources
- DIET-1039 Enteral Feeding / Formulary
- DIET-1050 Infant Formula
- DIET-1051 Inpatient/Family Education
- DIET-1059 Nutrition Services
- DIET-1062 Safety Data Sheets
- DIET-1063 Storage of Non-Food Items
- DIET-1064 Between Meal Nourishments and Floor Supplies
- DIET-1066 Nutrition Assessment & Reassessment
- DIET-1067 Nutritional Adequacy of Menu
- DIET-1068 Employee Orientation/Training
- DIET-1069 Parenteral Nutrition (TPN/PPN)
- DIET-1073 Patient Menu, Permanent Changes
- DIET-1075 Pest Control
- DIET-1076 Portion Control
- DIET-1077 Availability of Food when Kitchen is Closed
- DIET-1080 Food, Supplies & Equipment Procurement
- DIET-1081 Quality Assurance

- DIET-1082 Receiving Food & Supplies
- DIET-1084 Safety Program
- DIET-1085 Salad/Sandwich Bar Ingredient Rotation
- DIET-1087 Thawing Vegetables
- DIET-1088 Thawing of Meats
- DIET-1089 Thawing of Pies and Cakes
- DIET-1091 Tray Assessments
- DIET-1093 Diet Orders
- DIET-1095 Intake Analysis and Documentation
- DIET-1096 Un-supplemented/Supplemented Clear Liquid & NPO Orders
- DIET-1097 Fluid Restrictions
- ED-1410 Emergency Department Medical Alert
- EVS-2008 Lost and Found
- EVS-2009 Pharmaceutical Waste Management Program
- EVS-2107 Human Resources Training for New Personnel
- EVS-2520 Cleaning the Morgue
- EVS-2529 Cleaning the Pharmacy Department
- EVS-2534 Cleaning the Surgery Department
- IC-130 Reportable Communicable Diseases and Conditions
- IC-340 Parasitic Infections, Scabies and Pediculosis (Lice)
- IC-390 Exposure to Blood and/or Body Substance, Management of
- ITD-6000 Patch Management Policy
- ITD-6004 IT Contingency Plan
- ITD-6010 Environmental Controls
- ITD-6021 Anti-virus and Protection from Malicious Software

Revised Policies

- 1:0010 Case Management Plan
- 1:0100 Outpatient Observation Services
- 1:2500 Intimate Partner Violence (Domestic Violence)
- 1:3100 Critical Result Policy
- 1:9450 Guidelines for Therapy Continuation Orders
- 6:2500 Records Retention, Destruction & Storage
- DIET-1037 Employee Health
- DIET-1045 Food Production
- DIET-1061 Meal Service Schedule
- DIET-1065 Nursing Nutrition Screen
- DIET-1092 Tray Assembly and Distribution
- IC-090 Infection Prevention Program
- IC-330 Bloodborne Pathogens Exposure Control Plan
- IC-365 Prevention of Catheter-Associated Urinary Tract Infections (CAUTI)
- IC-490 Intravascular Therapy, Adult Patient (CLABSI Prevention)
- OPST-5101 Paraffin Treatment & Cleaning
- OPST-6702 Speech Therapy Modified Barium Swallow Study
- SPC-0001 Hot Pack/Hydrocollator/Thermalator Treatment & Cleaning

- TPMG-017 Venous Thromboembolism Prophylaxis in Trauma Patients

New

- 7:5800 Just Culture Accountability Policy

Retire

- IC-155 Role of Departments in the Infection Prevention Program

COVID Guidelines for Retirement

- COVID-0011 Provider Guideline for Suspected or Confirmed COVID-19 Cases Patients Desiring to Leave Against Medical Advice
- COVID-0025 Surgery and Procedural Case Priority and Deferral Period During the COVID-19 Pandemic
- COVID-0029 Zoom Meeting Compensation
- COVID-0032 Aerosol Generating Procedures at Natividad

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 11b – 11i of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

11b. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Premier Healthcare Solutions, Inc., (CONSENT)

Authorize the Chief Executive Officer for Natividad or his designee to execute amendment No. 1 to the agreement (A-13893) with Premier Healthcare Solutions, Inc. for budget and financial reporting software services, extending the agreement an additional five (5) year period (May 1, 2023 through April 30, 2028) for a revised full agreement term of May 1, 2018 April 30, 2028, and adding \$349,857 for a revised total agreement amount not to exceed \$834,269.

11c. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Corepoint Health, LLC, (CONSENT)

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Renewal and Amendment No. 3 to the agreement with Corepoint Health, LLC for software product and support services, extending the agreement an additional three (3) years March 5, 2023 through March 4, 2026 for a revised full agreement term of March 5, 2016 through March 4, 2026, and adding \$245,932 for a revised total agreement amount not to exceed \$648,337.

11d. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Kelly Wachs, P.C., (CONSENT)

Authorize the County Counsel to execute an Amendment No. 1 to Agreement for Specialized Attorney Services (“Agreement”) with the Law Offices of Kelly Wachs, P.C., for independent consulting and legal services with respect to employment-based immigration law matters for Natividad Medical Center, adding \$110,000 for a total contract liability of \$210,000, with no change to the term April 10, 2021, through June 30, 2024.

- 11e. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement for 2023 Job Order Contracting (JOC) Projects, (CONSENT)**
- a. Adopt the Natividad Medical Center (NMC) 2023 Job Order Contracting (JOC) Construction Task Catalog, Technical Specifications and Project Manuals for JOC 2023, Project No. JOC Bid No. NMC 2023-01, and Bid No. NMC 2023-02; and
 - b. Authorize advertising the “Notice to Contractors” in a newspaper of general circulation.
- 11f. * **Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Radiologic Technologist Series, (CONSENT)**
- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Radiologic Technologist, Senior Radiologic Technologist, Diagnostic Imaging Supervisor and Radiologic Technologist-Per Diem classifications as indicated in Attachment A; and
 - b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.
- 11g. * **Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Patient Transporter, (CONSENT)**
- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Patient Transporter classification as indicated in Attachment A; and
 - b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.
- 11h. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Certified Medical Testing, (CONSENT)**
- Authorize the Chief Executive Officer for Natividad or his designee to execute amendment No. 3 to the agreement (A-14741) with Certified Medical Testing for repair, maintenance and testing of piped medical gas and vacuum systems at Natividad, to add an additional \$18,000, for a revised total Agreement amount of \$241,015, with no changes to the agreement term July 1, 2020 through June 30, 2024.
- 11i. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Healthcare Transformation, Inc., (CONSENT)**
- a. Authorize the Chief Executive Officer for Natividad or his designee to execute amendment No. 1 to the agreement with Healthcare Transformation, Inc. dba HCT Executive Interim Management and Consulting for interim management services, adding an additional \$500,000 for a revised total agreement amount not to exceed \$600,000 with no change to the agreement term (November 28, 2022 through November 27, 2024).
 - b. Authorize the Chief Executive Officer for Natividad or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$10,000) of the original cost of the agreement.

MOTION: Motion to approve Policies/Procedures/Forms/Manuals and contract items 11a-11i moved by Supervisor Chris Lopez, seconded by Mitch Winick.

12. **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Locum Tenens Referral Services, which is in the final stages of negotiation (Jeanne-Ann Balza)**

- a. Authorize the Chief Executive Officer (“CEO”) for NMC or his designee to execute renewal and amendment No. 10 to the agreements with Medical Search, LLC d.b.a. SUMO Medical Staffing (A-12896) and MDA Holdings, Inc. d.b.a. Medical Doctor Associates and renewal and amendment No. 11 to the agreements with Staff Care, Inc. (A-12897) and Jackson & Coker Locum Tenens, LLC d.b.a. Jackson & Coker (A-12900) (“Locum Tenens Agencies”) for locum tenens physician referral services at NMC pursuant to the Request for Proposals (RFP) #9600-61, extending the term of Locum Tenens Agencies agreements an additional one (1) year period (July 1, 2023 through June 30, 2024) for a revised full term of August 1, 2015 through June 30, 2024 and adding \$2,000,000 for a revised total aggregate amount not to exceed \$12,500,000; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to each Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$200,000) of the original aggregate contract amount for all Locum Tenens Agencies RFP #9600-61.

MOTION: *Motion to approve item 12 for submission to the Board of Supervisors so moved by Simon Salinas, seconded by Sonia De La Rosa.*

13. **Accept Oral Report from Natividad Chief Financial Officer** – Daniel Leon, CFO

- a. February 2023 YTD Financial Reports

MOTION: *Motion to accept the February 2023 Financial Report, moved by Supervisor Chris Lopez, seconded by Simon Salinas.*

14. **Receive Oral Report from Natividad Chief Executive Officer** - Dr. Charles Harris, CEO

15. **Receive Oral Report from Natividad Chief Nursing Officer** - Nancy Buscher, CNO

16. **Receive Oral Report from Natividad Chief of Staff** – Dr. Marc Tunzi, COS

17. **Accept and approve March 2023 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals.**

MOTION: *Motion to accept the report on March 2023 Credentials Report, moved by Supervisor Chris Lopez, seconded by Sonia De La Rosa.*

Adjournment: With no other business before the Board, the meeting was adjourned at 11:09 am

Manuel Osorio, Chair

Recorded by Noemi Breig

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Nursing Services Division Manager as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Nursing Services Division Manager as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Nursing Services Division Manager classification was requested by Natividad administrative staff. The reasons cited for the request were retention issues and to check for salary alignment with the hospital comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The base wage analysis of the County's hospital comparable agencies found that based on the duties performed, the Nursing Services Division Manager classification was matched to three (3) of the six (6) hospital comparable agencies: Alameda, Contra Costa and Salinas Valley Health. The Nursing Services Division Manager classification is approximately 4.85% below the salary mean of the comparable agency's classifications.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, Natividad recommends adjusting the base wage salary of the Nursing Services Division Manager classification by approximately 4.85% at top step in order to align with the labor market average.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. CEMA has been notified of the recommendations.

FINANCING:

The salary and benefits increased costs for the current positions (5.0 FTE filled, 1.0 FTE underfilled, 0 FTE vacant) budgeted for the remainder of Fiscal Year 2022-23 is approximately \$4,418 or \$28,720 annually. The funding for personnel costs is provided by Natividad's

enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

☐ Economic Development
☒ Administration
☐ Health & Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A

Resolution

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Hospital Chief Nursing Officer classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Hospital Chief Nursing Officer classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

SUMMARY/DISCUSSION:

A base wage compensation study of the nursing manager classifications was requested by Natividad administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the hospital comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The base wage analysis of the County's hospital comparable agencies found that based on the duties performed, the nursing manager classifications were approximately 4.85% below the salary mean of the comparable agency's classifications. Based upon past practice, it is recommended that the salary range of the Hospital Chief Nursing Officer be adjusted by 4.85% to maintain the spread.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. County Employee Management Association (CEMA) has been notified of the recommendations.

FINANCING:

The salary and benefits increased costs for the current position (1.0 FTE filled) budgeted for the remainder of Fiscal Year 2022-23 is approximately \$1,281 or \$16,647 annually. The funding for personnel costs is provided by Natividad's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

- ☐ Economic Development
- ☒ Administration
- ☐ Health & Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A

Resolution

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

California Transplant Services dba SafetyGraft

Legistar Number: _____

..Title

a. Authorize the Chief Executive Officer for Natividad or his designee to execute an agreement with California Transplant Services dba SafetyGraft for tissue bank storage services at Natividad for an amount not to exceed \$200,000 with an agreement term retroactively January 1, 2023 through December 31, 2025.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Chief Executive Officer for Natividad or his designee to execute an agreement with California Transplant Services dba SafetyGraft for tissue bank storage services at Natividad for an amount not to exceed \$200,000 with an agreement term retroactively January 1, 2023 through December 31, 2025.

SUMMARY/DISCUSSION:

California Transplant Services, Inc. (CTS) is licensed by the California Department of Public Health and is an IRS qualified 501(c) 3 non-profit public charity. CTS operates an eye and tissue bank offering physicians worldwide quality tissue for transplant and is accredited by the American Association of Tissue Banks and a member of the Eye Bank Association of America.

Natividad would like to continue their agreement with California Transplant Services because of its need to appropriately store tissue such as skull flaps. Natividad performs craniotomies that require patient's skull flaps to be removed. These skull flaps will be properly stored at California Transplant Services. A continued contract with CTS assures proper storage and availability no matter where the patient has their skull flaps implanted.

California Transplant Services (CTS) will supply Natividad with procurement packs for Natividad's use in procuring autologous tissue (skull flaps). Once the skull flap has been acquired, CTS will be contacted and the tissue sent to CTS. CTS will pay for couriers, shipment, and carriage of all autologous bone or skull flaps. CTS shall be responsible for package inspection and notifying Natividad if the package is compromised and potentially not suitable for re-implantation.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by Natividad's Finance Committee and by its Board of Trustees on May 12, 2023

FINANCING:

The cost for this agreement is \$200,000 of which \$30,000 which is included in the FY23-24 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The continuation of the current CTS contract will assure tissues are being transported and stored in accordance with current guidelines and regulations. NMC will continue collaboration with CTS to store skull flaps of the trauma patients requiring craniotomies thereby further enhancing healthcare opportunities for Monterey County residents.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Wally Sayles, Director of Surgical Services, 831-772-7771
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:
California Transplant Services dba SafetyGraft Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Data Innovations Letter to Acknowledge Transfer of Software IM- 344861 (SD2)

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad or his designee to execute a letter with Data Innovations to acknowledge the transfer of ownership of the laboratory middleware software SD2 from McKesson to Natividad, and to acknowledge the transfer of support of the IM- 344861 software ("SD2") from McKesson to Data Innovations, with no associated costs at this time.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad or his designee to execute a letter with Data Innovations to acknowledge the transfer of ownership of the laboratory middleware software SD2 from McKesson to Natividad, and to acknowledge the transfer of support of the IM- 344861 software ("SD2") from McKesson to Data Innovations, with no associated costs at this time.

SUMMARY/DISCUSSION:

Natividad's Laboratory processes over 1.5 million lab tests annually. A licensed Clinical Laboratory Scientist reviews every test prior to sending a validated result to a provider. This process includes the use of SD2 intelligence software. The SD2 software receives all laboratory data from various instrumentation at use by Natividad's lab which the scientist then accesses to approve or reject a result. The software is customizable to create laboratory rules to auto verify results that are normal results. Use of this software does improve efficiency and safety to patients by allowing the clinical laboratory scientist to focus on results that are abnormal or problematic. By turning the attention to critical results away from normal results, the scientist have improved efficiencies to be able to get the critical results to the providers faster.

Natividad originally purchased the SD2 software from another vendor, McKesson Medical-Surgical (McKesson), via an agreement that was approved by the Board of Supervisors on February 27, 2018. That agreement expired in January of 2022, however, in 2021, prior to the agreement expiration, McKesson stopped supporting the SD2 software and transferred the ownership of the SD2 software licenses to its customers. This was done without any formal documentation or communication. Natividad did not become aware of this until 2022. McKesson has not invoiced Natividad and Natividad has not paid McKesson for the SD2 software since November of 2020

Natividad now owns the SD2 software licenses for perpetual use, but there is no service contract in place yet for ongoing maintenance and support. A new vendor, Data Innovations, has assumed support of the SD2 software and Natividad is currently negotiating a service agreement with Data Innovations for the ongoing maintenance and support. At this time Data Innovations requires signatures on a transfer letter to acknowledge the transfer of ownership of the SD2 software licenses prior to executing a services agreement for the ongoing maintenance and support. While the new agreement is being negotiated, the transfer letter also acknowledges that Data Innovations will support us as needed in good faith.

This transfer letter is an acknowledgement letter only so there is no end date nor full term stated. There will be a full agreement term as and also costs included in the new service agreement that is

currently being negotiated between Natividad and Data Innovations.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed this transfer letter as to form. The transfer letter has also been reviewed and approved by Natividad's Finance Committee and by its Board of Trustees on May 12, 2023.

FINANCING:

There is zero cost associated with this transfer letter.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Use of the SD2 middleware software enables more efficient data analysis for lab scientists during lab tests which ultimately improve the quality of patient care at Natividad.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Arthur Tiongson, Laboratory Clinical Manager, 772-7660

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Transfer Letter of Data Innovations Instrument Manager Software IM-344861

Business Associates Agreement

McKesson Medical-Surgical Original Software Agreement (now expired)

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Intelligent Medical Objects, Inc. Renewal and Amendment No. 8 Legistar Number:

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Renewal and Amendment No. 8 to the agreement (A-12637) with Intelligent Medical Objects, Inc. to account for a contractually permitted cost increase for software license and software support and maintenance services, extending the agreement an additional three (3) years (May 1, 2023 through April 30, 2026) for a revised full term of January 28, 2017 through April 30, 2026, and adding 387,659 for a revised total agreement amount not to exceed \$1,032,134.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Renewal and Amendment No. 8 to the agreement (A-12637) with Intelligent Medical Objects, Inc. to account for a contractually permitted cost increase for software license and software support and maintenance services, extending the agreement an additional three (3) years (May 1, 2023 through April 30, 2026) for a revised full term of January 28, 2017 through April 30, 2026, and adding 387,659 for a revised total agreement amount not to exceed \$1,032,134.

SUMMARY/DISCUSSION:

Intelligent Medical Object's (IMO)'s Clinical Interface Terminology is a software suite of vocabulary products that provide electronic mapping and standard nomenclature too help NMC manage the complexities of searching and obtaining the myriad of codes from most code standards. Using standard nomenclature is necessary to effectively build reports and was implemented in 2014 to meet the requirements of Meaningful Use, as dictated by Centers of Medicare and Medicaid Services (CMS) and the Health Information and Technology for Economic Health Act (HITECH). Using electronic mapping and standard nomenclature is also critical for revenue recoupment with the required implementation of International Statistical Classification of Diseases and Related Health Problems (ICD-10).

MEDITECH, NMC's Electronic Health Record, has collaborated with IMO to incorporate IMO's mapping software Meditech. MEDITECH subsequently has required all Client/Server facilities, including NMC, to purchase IMO. MEDITECH is not accommodating other mapping and standard nomenclature vendors and IMO is the required vendor pursuant to MEDITECH's contracts and rules.

IMO provides mapping dictionaries that allow for user-friendly vocabularies that contain user-specific and familiar words and phrases, enabling clinicians and information management professionals to find and record the terms they need quickly and easily. IMO then crosslinks to required standardized vocabularies such as Systematized Nomenclature of Medicine (SNOMED) and ICD-9 and 10 codes that help to connect to the patient record, administrative information, academic references, and consumer information. IMO then allows for appropriate electronic mapping for decision support, billing, and information for providers and patients.

This Renewal and amendment No. 8 will extend the agreement with IMO for an additional three years. It will also add funds to the agreement to account for a contractually permitted annual cost increase. The agreement pricing is based on Natividad's Net Patient Revenue (NPR) which continues to increase based on Natividad's trauma center status.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this Renewal and Amendment No. 8 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. This Renewal and Amendment No. 8 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 12, 2023.

FINANCING:

The cost for this Renewal and Amendment No. 8 is \$387,659, \$117,118 of which is included in the Fiscal Year 2023-24 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement brings improved technological capabilities and functionality to Natividad, enhancing and strengthening its technological infrastructure which fosters a sound, secure, and sustainable physical infrastructure.

- ☐ Economic Development
- ☐ Administration
- ☐ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Raquel Mojica, IT Business Operations Manager, 783-2812
Approved by: Charles Harris, MD, Chief Executive Officer, 783-2785

Attachments:

Intelligent Medical Objects Inc Renewal and Amendment No.8
Intelligent Medical Objects Inc Amendment No.7
Intelligent Medical Objects Inc Amendment No.6
Intelligent Medical Objects Inc Amendment No.5
Intelligent Medical Objects Inc Amendment No.4
Intelligent Medical Objects Inc Amendment No.3
Intelligent Medical Objects Inc Amendment No.2
Intelligent Medical Objects Inc Amendment No.1
Intelligent Medical Objects Inc Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Carefusion Solutions LLC Amendment No. 3

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute amendment No. 3 to the Master Lease Agreement (A-12934) with Carefusion Solutions LLC for the lease of automated inventory management dispensing machines at Natividad, to acknowledge the addition of BD Healthsight products to the agreement; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to execute Customer Order 1000232090 plus its associated Customer Order Attachment with CareFusion Solutions LLC for the rental of the Healthsight Clinical Advisor software module, for an initial sixty (60) month term starting retroactively on April 1, 2022 through March 31, 2027, with a monthly rental fee of \$2,921 for a total amount of \$175,260.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute amendment No. 3 to the Master Lease Agreement (A-12934) with Carefusion Solutions LLC for the lease of automated inventory management dispensing machines at Natividad, to acknowledge the addition of BD Healthsight products to the agreement; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to execute Customer Order 1000232090 plus its associated Customer Order Attachment with CareFusion Solutions LLC for the rental of the Healthsight Clinical Advisor software module, for an initial sixty (60) month term starting retroactively on April 1, 2022 through March 31, 2027, with a monthly rental fee of \$2,921 for a total amount of \$175,260.

SUMMARY/DISCUSSION:

On September 15, 2015 the Monterey County Board of Supervisors approved a Master Agreement with CareFusion Solutions, LLC (Carefusion) associated with the leasing of automated supply dispensing machines for both medical supplies and medications. These supply stations are known as Pyxis stations and Pyxis med-stations, and they enable NMC to ensure that medical supplies are available to immediately dispense medical supplies and medications as needed. The dispensing machines also ensure the capturing and recording of revenues for supplies used by the patients and assist in managing the inventory of supplies. They are an integral part of regulatory compliance. The machines are located throughout patient floors and physicians' clinics.

On November 19, 2019, the Board of Supervisors approved amendment No. 1 which added a new software product called BD Cato Medication Workflow Solutions (BD Cato). BD Cato is an IV workflow management system which guides the user step by step through the compounding process with safety checks along the way. Hardware present in the compounding space is used. It consists of an all in one barcode scanner, camera, and a scale. BD Cato decreases medication waste and lessens the time it takes to make certain IVs. It also increases the safety of the compounding process.

On June 14, 2022, the Board of Supervisors approved amendment No. 2 to upgrade the supply pyxis med-station fleet at Natividad after the initial 5 year fleet had aged. Due to the advancing age of the current med-stations hardware the older units were more prone to breakdown.

This amendment No. 3 is for the Healthsight Clinical Advisor software (Healthsight). Healthsight provides actionable medication and antimicrobial stewardship alerts, analytics, and dashboard by aggregating disparate hospital data sources. For example, Healthsight alerts the pharmacy technicians of issues or infection trends, or potential medication conflicts, etc.. The hospital originally acquired this software in 2021, at that time it was referred to as “Medication Stewardship Surveillance” instead of “Healthsight Clinical Advisor”. That initial software term was only for one year, April 1, 2021 through March 31, 2022. Although the term expired, Natividad continued to use the software. Both Natividad and Carefusion did not notice this one software module had expired and needed to be renewed until recently, therefore the date is retroactive back to April 1, 2022 when the original term expired.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 3 and related Customer Order documents as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 and related Customer Order documents have also been reviewed and approved by Natividad’s Finance Committee and by its Board of Trustees on May 12, 2023.

FINANCING:

The cost for this amendment No. 3 and related Customer Order documents is \$175,260 of which \$43,815 is included in the FY 2022-23 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The Pyxis stations throughout the hospital provide clinical staff with the necessary supplies and medications necessary to provide optimum patient care in an efficient manner.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jason Warren, Pharmacy Director, 772-7720

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Carefusion Amendment No. 3 to Master Rental Agreement
Carefusion Customer Order 1000232090 plus Attachment
Carefusion Amendment No. 2 to Master Rental Agreement
Carefusion Amendment No. 1 to Master Rental Agreement
Carefusion Master Rental Agreement

Attachments on file with the Clerk of the Board

FINANCIAL STATEMENTS

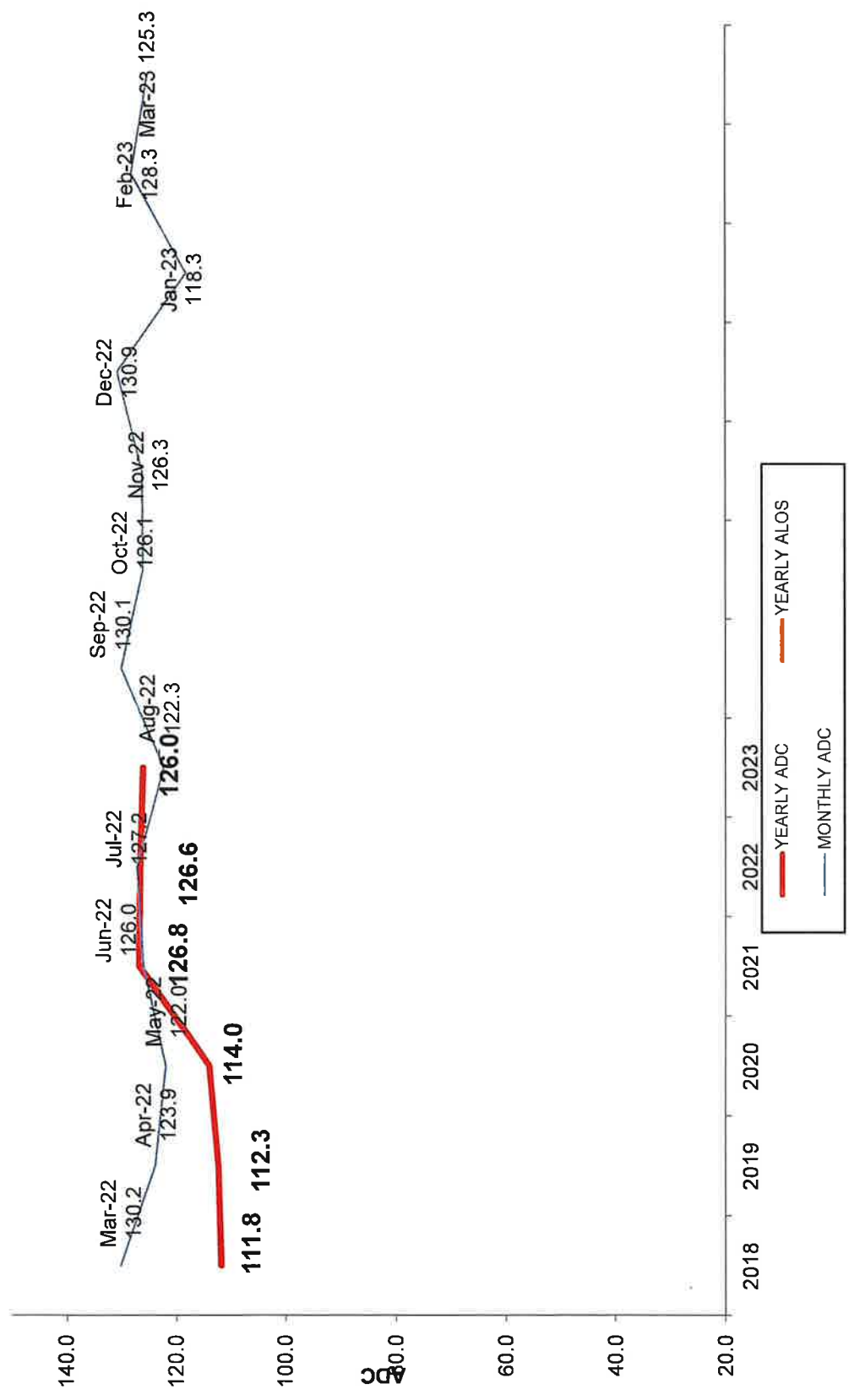
MARCH 31, 2023

FINANCIAL STATEMENTS

MARCH 31, 2023

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5	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS PER APD
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**NATIVIDAD
STATISTICAL REPORT
MARCH 31, 2023**

Month-To-Date					Year-To-Date					
01-23	02-23	03-23	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS		CY/PY			
1	178	147	178	239	NICU	15	2,113	1,758	1,984	-11.39%
2	1,819	1,854	1,987	1,630	Med/Surg	57	14,406	17,727	15,585	13.74%
3	197	196	152	327	ICU	10	2,887	1,792	2,837	-36.83%
4	84	103	89	85	Peds	12	750	923	630	46.51%
5	801	747	773	745	Acute Rehab	28	6,586	7,041	6,870	2.49%
6	265	274	349	325	OB/Gyn	27	2,870	2,704	2,902	-6.82%
7	3,344	3,321	3,528	3,351	TOTAL ACUTE	149	29,612	31,945	30,808	3.69%
8	322	270	356	463	Psychiatric	19	4,091	2,589	4,097	-36.81%
9	3,666	3,591	3,884	3,814	TOTAL DAYS	168	33,703	34,534	34,905	-1.06%
10	244	269	306	294	Nursery	18	2,599	2,644	2,785	-5.06%
AVERAGE DAILY CENSUS										
11	82.0	91.9	88.9	84.1	Acute	121	84.0	90.9	87.4	4.00%
12	25.8	26.7	24.9	24.0	Acute Rehab	28	24.0	25.7	25.1	2.39%
13	10.4	9.6	11.5	14.9	Psychiatric	19	14.9	9.4	15.0	-37.33%
14	118.3	128.3	125.3	123.0	TOTAL	168	123.0	126.0	127.4	-1.10%
15	7.9	9.6	9.9	9.5	Nursery	18	9.5	9.6	10.2	-5.88%
PERCENTAGE OF OCCUPANCY										
16	67.8%	76.0%	73.5%	69.5%	Acute		69.4%	75.1%	72.2%	4.0%
17	92.1%	95.4%	88.9%	85.7%	Acute Rehab		85.7%	91.8%	89.6%	2.4%
18	54.7%	50.5%	60.5%	78.4%	Psychiatric		78.4%	49.5%	78.9%	-37.3%
19	70.4%	76.4%	74.6%	73.2%	TOTAL		73.2%	75.0%	77.7%	-3.5%
20	43.9%	53.3%	55.0%	52.8%	Nursery		52.8%	53.3%	56.7%	-5.9%
ADMISSIONS										
21	625	611	688	645	Acute		5,702	5,845	5,871	-0.44%
22	62	56	63	53	Acute Rehab		467	530	493	7.51%
23	44	37	44	44	Psychiatric		389	388	446	-13.00%
24	731	704	795	742	TOTAL		6,558	6,763	6,810	-0.69%
25	157	160	185	178	Nursery		1,570	1,627	1,676	-2.92%
26	172	171	200	190	Deliveries		1,673	1,748	1,797	-2.73%
DISCHARGES										
27	612	573	659	627	Acute		5,547	5,641	5,700	-1.04%
28	61	58	62	55	Acute Rehab		482	532	502	5.98%
29	41	37	47	45	Psychiatric		395	383	449	-14.70%
30	714	668	768	727	TOTAL		6,424	6,556	6,651	-1.43%
31	149	150	169	163	Nursery		1,443	1,516	1,558	-2.70%
AVERAGE LENGTH OF STAY										
32	5.0	5.1	4.9	5.1	Acute(Hospital wide no babies)		5.1	5.1	5.1	0.00%
33	12.9	13.3	12.3	14.1	Acute Rehab		14.1	13.3	13.9	-4.32%
34	2.5	2.6	2.6	2.6	OB/Gyn		2.5	2.5	2.5	0.00%
35	7.3	7.3	8.1	10.5	Psychiatric		10.5	6.7	9.2	-27.17%
36	1.6	1.7	1.7	1.7	Nursery		1.7	1.6	1.7	-5.88%
OUTPATIENT VISITS										
37	4,316	4,253	4,809	4,542	Emergency Room		40,143	44,163	39,285	12.42%
38	525	505	571	548	ER Admits		4,842	4,892	5,047	-3.07%
39	71.8%	71.7%	71.8%	73.9%	ER Admits as a % of Admissions		73.8%	72.3%	74.1%	-2.40%
40	5,851	5,633	6,439	6,008	Clinic Visits		53,105	53,472	53,245	0.43%
ANCILLARY PROCEDURES BILLED										
41	51,695	50,237	58,216	54,666	Lab Tests		432,039	485,435	492,540	-1.44%
42	3,650	3,755	3,917	3,848	Radiology Procedures		30,412	35,292	33,438	5.54%
43	196	210	206	204	MRI Procedures		1,614	2,249	1,812	24.12%
44	112	93	90	115	Nuclear Med Procedures		908	940	1,019	-7.75%
45	1,237	1,193	1,394	1,299	Ultrasound Procedures		10,266	11,339	11,401	-0.54%
46	1,636	1,625	1,861	1,915	CT Scans		15,137	17,293	16,350	5.77%
47	369	342	418	372	Surgeries		3,287	3,328	3,178	4.72%
48	8.14	7.48	7.52	7.59	FTE'S PER AOB		7.59	7.52	7.60	-1.05%
49	1,376.0	1,360.3	1,356.5	1,317.2	TOTAL PAID FTE'S		1,317.2	1,372.6	1,358.2	1.06%
50	5,241	5,090	5,594	5,384	ADJUSTED PATIENT DAYS		47,572	50,053	48,977	2.20%

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2023

	JUL-22	AUG-22	SEP-22	OCT-22	NOV-22	DEC-22	JAN-23	FEB-23	MAR-23	APR-23	MAY-23	JUN-23	YTD
REVENUE													
Patient Revenue:													
1 Inpatient	\$ 80,986,844	\$ 77,160,401	\$ 79,038,524	\$ 77,365,880	\$ 75,440,723	\$ 77,206,476	\$ 71,645,473	\$ 70,713,671	\$ 77,408,166	\$ -	\$ -	\$ -	\$ 686,946,158
2 Pro Fees	5,591,547	5,807,524	6,387,558	8,137,686	5,385,202	6,134,634	6,777,270	4,709,213	5,745,956	-	-	-	54,658,570
3 Outpatient	35,317,847	38,408,982	37,401,751	36,342,866	36,547,265	37,480,016	33,697,360	31,476,013	36,820,346	-	-	-	323,270,246
4 Total Patient Revenue	121,876,037	121,374,905	122,827,834	121,846,409	117,353,186	120,801,127	112,120,103	106,898,697	119,774,468	-	-	-	1,064,872,974
Deductions from revenue													
5 Contractual Deductions	92,824,795	91,863,613	93,382,949	93,074,417	90,487,408	92,948,916	85,343,234	82,272,876	92,281,591	-	-	-	814,453,798
6 Bad Debt	4,135,680	3,562,657	3,474,041	3,360,575	2,042,247	1,808,544	2,491,122	380,355	1,308,451	-	-	-	22,563,672
7 Unable to Pay	74,058	101,418	72,826	78,371	114,030	57,984	137,427	267,967	379,545	-	-	-	1,283,626
8 Total Contractual Discounts	97,034,533	95,547,688	96,909,816	96,513,363	92,643,685	94,815,444	87,971,783	82,921,198	93,969,587	-	-	-	838,327,086
9 Net Patient Revenue	24,841,505	25,827,218	25,918,018	25,333,046	24,709,501	25,985,683	24,148,320	23,977,699	25,804,881	-	-	-	226,545,878
10 As a percent of Gross Revenue	20.38%	21.28%	21.10%	20.79%	21.06%	21.51%	21.54%	22.43%	21.54%	0.00%	0.00%	0.00%	21.27%
Total Government Funding	22,040,564	6,142,406	6,542,406	6,542,406	6,542,406	6,542,406	6,542,406	6,542,406	6,542,406	-	-	-	73,979,812
Other Operating Revenue:													
11 Rent Income	121,586	125,489	122,788	123,288	123,291	123,287	123,287	123,288	123,286	-	-	-	1,109,590
12 Interest Income	81,000	81,000	142,500	695,141	192,500	192,500	1,062,810	192,500	192,500	-	-	-	2,832,451
13 NMIF Contribution	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	-	-	-	540,000
14 Other Income	422,577	369,569	453,649	500,007	326,052	348,670	468,061	407,948	501,051	-	-	-	3,759,994
15 Total Other Operating Revenue	685,163	636,058	779,137	1,378,436	703,843	724,657	1,714,158	783,736	876,847	-	-	-	8,282,035
16 TOTAL REVENUE	47,567,232	32,605,682	33,239,561	33,253,888	31,955,750	33,252,746	32,404,894	31,303,841	33,224,134	-	-	-	308,807,725
EXPENSE													
Salaries, Wages & Benefits													
17 Salaries	17,705,905	17,388,839	16,907,579	17,586,134	16,699,006	17,856,057	18,360,953	17,378,680	18,330,518	-	-	-	158,213,671
18 Registry	1,249,749	1,820,554	2,825,174	2,806,706	2,401,163	2,083,207	1,983,904	1,684,002	1,238,307	-	-	-	18,072,766
19 Phys/Residents SWB & Contract Fees	4,409,799	4,662,933	4,560,986	4,959,072	4,860,686	5,022,598	5,489,690	4,918,588	5,485,301	-	-	-	44,460,663
20 Purchased Services	2,964,755	2,910,170	3,017,710	3,136,207	3,030,356	2,876,521	3,042,252	3,242,941	3,366,244	-	-	-	27,851,156
21 Supplies	2,780,492	3,185,781	3,250,784	2,981,740	3,086,093	3,393,421	3,079,320	2,693,202	2,723,934	-	-	-	27,184,780
22 Insurance	369,180	369,179	369,180	369,179	369,180	369,180	369,179	369,180	369,179	-	-	-	3,322,623
23 Utilities and Telephone	435,501	443,051	392,416	317,861	314,856	345,748	411,361	391,647	376,609	-	-	-	3,431,050
24 Interest Expense	53,821	53,821	53,821	37,913	37,915	37,914	37,915	37,914	37,915	-	-	-	388,949
25 Depreciation & Amortization	1,043,263	1,042,677	1,110,693	1,138,241	1,074,766	1,064,324	1,063,115	1,071,739	1,064,229	-	-	-	9,672,447
26 Other Operating Expense	527,095	448,909	484,081	518,759	433,125	448,527	500,247	435,542	479,935	-	-	-	4,276,220
27 TOTAL EXPENSE	31,538,560	32,355,924	32,972,424	33,853,812	32,406,554	33,477,500	34,588,936	32,223,435	33,445,171	-	-	-	296,874,325
28 NET INCOME(LOSS)	16,027,672	249,758	267,137	(599,924)	(450,804)	(224,754)	(2,185,052)	(919,594)	(221,037)	-	-	-	11,933,400
Normalization for Extraordinary Items													
29 State One Time Grant	(15,897,563)	-	-	-	-	-	-	-	-	-	-	-	(15,897,563)
30 Kaiser Settlement	-	-	-	-	-	-	-	-	-	-	-	-	(1,540,000)
31 American Rescue Plan (ARPA) Rural Fund	-	-	-	-	-	-	-	-	(690,000)	-	-	-	-
32 Families First C-19 Response	-	-	-	-	-	-	-	-	-	-	-	-	-
33 Total Extraordinary Items	(15,897,563)	-	-	-	-	-	-	-	(690,000)	-	-	-	(17,437,563)
34 NET INCOME BEFORE Extraordinary Items	\$ 130,109	\$ 249,758	\$ 267,137	\$ (599,924)	\$ (450,804)	\$ (224,754)	\$ (2,185,052)	\$ (1,769,594)	\$ (911,037)	\$ -	\$ -	\$ -	\$ (5,504,163)
CAPITAL CONTRIBUTIONS													
35 County Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
36 CHANGE IN NET ASSETS	\$ 16,027,672	\$ 249,758	\$ 267,137	\$ (599,924)	\$ (450,804)	\$ (224,754)	\$ (2,185,052)	\$ (919,594)	\$ (221,037)	\$ -	\$ -	\$ -	\$ 11,933,400

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS
AS OF MARCH 31, 2023

CURRENT MONTH					YEAR -TO- DATE				
	Actual	Budget	Variance fav. (unfav)		Actual	Budget	Variance fav. (unfav)		
			\$ VAR.	% VAR			\$ VAR.	% VAR	
R E V E N U E									
Patient Revenue:									
1	\$	77,408,166	\$	1,212,725	\$	690,996,033	\$	17,526,665	
2		5,745,956		1,509,418		43,705,699		6,260,181	
3		36,620,346		3,522,839		330,171,234		37,632,012	
4		119,774,468		6,244,982		1,064,872,966		61,418,858	
				5.5				6.1	
Deductions from Revenue									
5		92,281,591		(7,375,794)		814,459,798		(84,022,074)	
6		1,308,451		2,937,531		22,583,672		14,945,330	
7		379,545		(70,095)		1,283,626		1,471,477	
8		93,969,587		(4,508,358)		838,327,096		(47,605,267)	
9		25,804,881		1,736,624		226,545,870		13,813,591	
10		21.54%		21.20%		21.27%		21.20%	
11		6,542,406		866,537		73,979,812		22,896,991	
				15.3				44.82	
Other Operating Revenue:									
12		123,286		(2,076)		1,109,590		1,128,258	
13		192,500		50,000		2,832,451		1,282,500	
14		60,000		-		540,000		540,000	
15		501,061		149,232		3,799,994		633,533	
16		876,847		197,156		8,282,035		2,164,816	
				29.0				35.4	
17		33,224,134		2,800,317		308,807,717		269,932,319	
				9.2				14.4	
TOTAL REVENUE									
EXPENSE									
18		18,330,518		(871,628)		158,101,801		(3,007,089)	
19		1,238,307		(1,008,249)		18,072,766		2,033,417	
20		5,456,301		(1,121,876)		44,572,533		38,711,899	
21		3,366,244		(120,192)		27,851,156		28,827,542	
22		2,723,934		(353,594)		27,184,780		20,950,701	
23		369,179		(5,731)		3,322,616		3,271,032	
24		378,609		(27,369)		3,431,050		3,104,515	
25		37,915		31,368		389,949		612,429	
26		1,064,229		32,976		9,672,447		9,697,868	
27		479,935		(60,957)		4,276,220		(573,054)	
28		33,445,171		(3,505,252)		286,874,318		(30,867,037)	
				(11.7)				(11.6)	
NET INCOME(LOSS)									
29		(221,037)		(704,935)		11,933,399		3,925,038	
				(145.7)				204.0	
CAPITAL CONTRIBUTIONS									
30									
31		-		-		-		-	
32		-		-		-		-	
33		-		-		-		-	
34	\$	(221,037)	\$	483,898	\$	11,933,399	\$	3,925,038	
				(145.7)				204.0	
CHANGE IN NET ASSETS									

**NATIVIDAD
SES & CHANGES
AS OF MARCH 31**

CAPITAL CONTRIBUTIONS

NATIVIDAD

BALANCE SHEET

AS OF MARCH 31, 2023

CURRENT MONTH					% CHG.
	BEGINNING	ENDING	INC/(DEC)		% CHG.
1	\$ 77,541,519	\$ 57,816,399	\$ (19,725,120)		(25.4) %
2	32,483,667	31,983,667	(500,000)		-
3	55,559,159	53,366,362	(2,192,797)		(3.9)
4	77,938,399	95,453,190	17,514,791		22.5
5	5,408,439	5,499,923	91,484		1.7
6	6,138,661	5,538,292	(600,369)		(9.8)
7	255,069,844	249,657,833	(5,412,011)		(2.1)
8	354,459,047	355,729,157	1,270,110		0.4
9	(230,223,077)	(231,287,306)	(1,064,229)		(0.5)
10	124,235,970	124,441,851	205,881		0.2
11	208,788,154	208,750,086	(38,068)		(0.0)
12	\$ 588,083,968	\$ 582,849,770	\$ (5,244,198)		(0.9) %
13	18,979,121	20,122,833	1,143,712		6.0
14	16,909,247	12,045,240	(4,864,007)		(28.8)
15	76,248,893	75,748,893	(500,000)		(0.7)
16	4,003,251	4,003,251	-		-
17	14,594,880	13,846,832	(748,048)		(5.1)
18	130,735,392	125,767,049	(4,968,343)		(3.8)
19	3,385,259	3,330,441	(54,818)		(1.6)
20	-	-	-		-
21	17,610,555	17,610,555	-		-
22	20,995,614	20,940,996	(54,618)		(0.3)
23	424,208,325	424,208,326	1		-
24	12,154,437	11,933,400	(221,037)		(1.8)
25	436,362,762	436,141,726	(221,037)		(0.1)
26	\$ 588,093,968	\$ 582,849,770	\$ (5,244,198)		(0.9) %
</					

**NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 03/31/23**

BALANCE SHEET

	<u>Req. Balance</u>	<u>Accruals</u>	<u>Reclas and Adj</u>	<u>Prior Years Final Rec'n</u>	<u>Family 1st Corona Response</u>	<u>IGI</u>	<u>Payments</u>	<u>Ending Balance</u>
Medi-Cal Waiver (DSH+SNCP)	\$ 6,296,200	10,725,003				23,699,412	(21,815,813)	18,904,802
Hospital Fee	-	749,997					(1,316,502)	(586,505)
Rate Range IGT-CCAH-	2,368,582	8,748,000				10,537,334		21,653,916
MCMC EPP	4,119,907	10,500,003				9,526,991	(14,384,779)	9,762,122
MCMC QIP	3,219,666	17,800,003				20,577,663		41,597,362
SB1732	-	2,099,997					(2,952,992)	(862,995)
AB 915	-	2,809,080						2,809,080
Medical GME	-	749,997				1,174,903	(2,223,771)	(298,871)
CARES ACT Funding	180,560				375,003		(610,784)	(55,191)
A/R UCSF & Touro University	-	179,397					(155,898)	23,499
A/R Wee Memorial	199,937	1,229,279	(346,876)				(838,554)	243,786
A/R Office Buildings	448	1,157,137					(1,121,623)	35,962
Medical HPE	(5,589)	225,000					(253,455)	(34,044)
Interest Accrued Positive Cash	-	2,279,810					(1,702,310)	577,500
Accrued Donations	949,126	540,000					(1,279,014)	210,112
A/R Jail-PG&E	-	975,586					(667,931)	307,655
Health Department	-	2,571,566					(2,426,566)	145,000
A/R Watsonville	1,000,000							1,000,000
STATE RECEIVABLES	\$ 18,328,896	\$ 63,339,855	\$ (346,876)	\$ -	\$ 375,003	\$ 65,516,304	\$ (51,759,992)	\$ 95,453,190

P & L

	<u>YTD Mar-23</u>
Medi-Cal DSH /SNCP/PHYS SPA	\$ 10,725,003
Rate Range IGT-CCAH-	8,748,000
Esperanza Care	(1,875,000)
Family First C-19 Response-FMAP Enhance-	375,003
State One Time Grant	15,897,563
Medical GME	749,997
HPE	225,000
Hospital Fee	749,997
MCMC EPP	10,500,003
HD Residency Support	(375,003)
MCMC QIP	17,800,003
AB915	2,809,080
Medicare GME	1,050,169
CARES Act Fund Aid	4,500,000
SB 1732	2,099,997
GOVERNMENT FUNDING INCOME	\$ 73,979,812

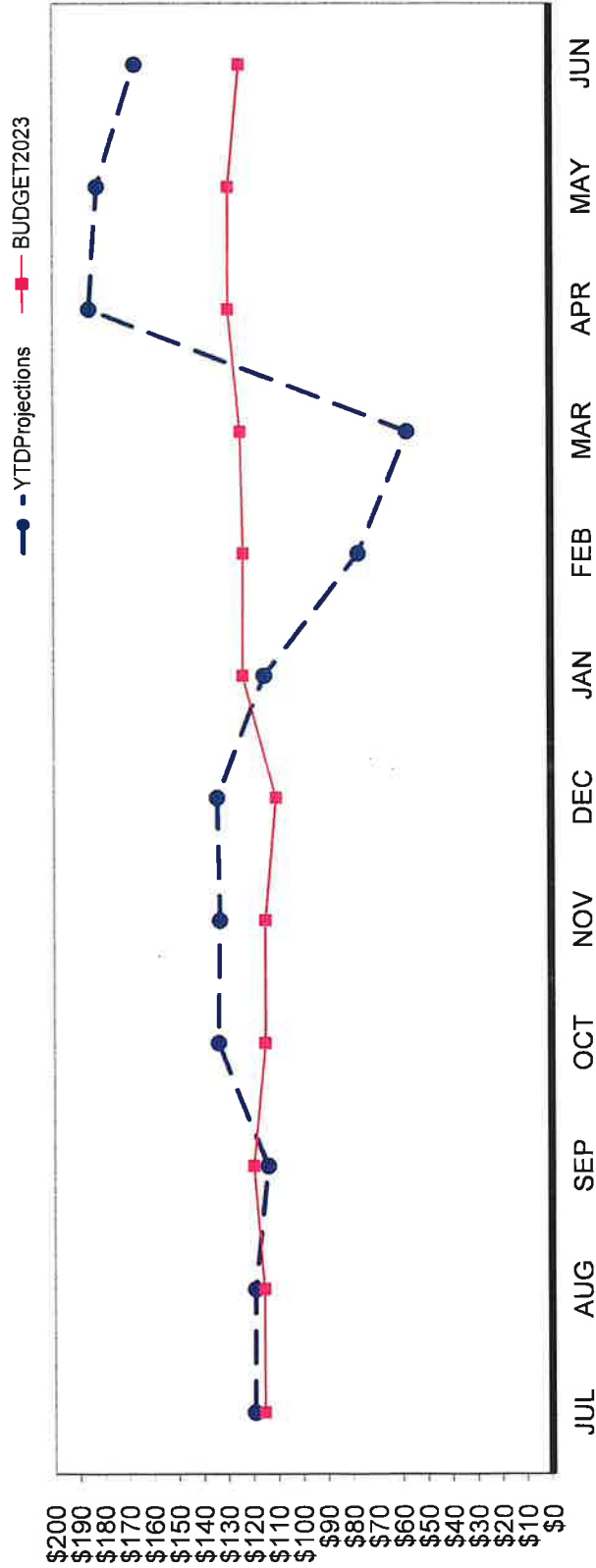
**NATIVIDAD
STATEMENT OF CASH FLOWS
AS OF MARCH 31, 2023**

	CURRENT MONTH	YEAR - TO - DATE
1	\$ 77,541,519	\$ 148,370,912
2		
3	(221,037)	11,933,399
4	-	-
5	1,064,229	9,515,591
6	843,192	21,448,990
7		
8	2,192,797	6,281,588
9	500,000	4,500,000
10	(17,514,791)	(77,124,290)
11	508,885	(1,658,523)
12	1,143,712	(2,751,153)
13	(4,864,007)	(4,497,944)
14	(500,000)	(24,169,941)
15	-	185,668
16	(748,048)	(1,392,021)
17	(19,281,452)	(100,626,616)
18		
19	(1,270,110)	(5,788,891)
20	-	-
21	(1,270,110)	(5,788,891)
22		
23	(54,818)	(4,496,606)
24	38,068	(1,091,390)
25	-	-
26	(16,750)	(5,587,996)
27	(19,725,120)	(90,554,513)
28	\$ 57,816,399	\$ 57,816,399

NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2023

	<u>BDGT-23</u>	<u>ESTIMATE FY2023</u>	<u>Variance to Budget</u>
	\$	\$	\$
Medi-Cal DSH Waiver	13,500,000	13,500,000	-
EPP	14,000,000	14,000,000	-
QIP	20,000,000	20,000,000	-
Physician SPA	1,300,000	1,300,000	-
AB915	3,745,440	3,745,440	-
SB1732	2,800,000	2,800,000	-
CCAH Rate Range	11,665,000	11,665,000	-
HPE	300,000	300,000	-
Family First Corona Virus Response	500,000	500,000	-
Esperanza Care Outside Purchased Service	(2,500,000)	(2,500,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,300,000	1,300,000	-
Medical GME	1,000,000	1,000,000	-
CARES Act Fund Aid	-	6,000,000	6,000,000
State One Time Grant	-	15,897,563	15,897,563
Provider Fee	1,000,000	1,000,000	-
	<u>\$ 68,110,440</u>	<u>\$ 90,008,003</u>	<u>\$ 21,897,563</u>

Cash Flow Performance Fiscal Year 2023 (in Millions)



	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ESTIMATE	ESTIMATE
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
YTD	119.3	119.0	114.0	133.9	133.3	134.3	115.1	77.5	57.8	185.4	182.1	166.7
BDGT	115.3	115.4	119.5	114.9	114.7	110.4	123.5	123.3	124.4	129.4	129.2	124.7
Variance	4.0	3.6	(5.5)	19.1	18.6	23.9	(8.4)	(45.8)	(66.6)	56.1	52.9	42.0

NATIVITYDAD
CASH FORECAST
FISCAL YEAR 2023

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ACTUAL DEC	ACTUAL JAN	ACTUAL FEB	ACTUAL MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	148,361,531	119,287,502	118,956,517	113,959,955	133,937,182	133,245,526	126,852,054	115,103,767	77,532,785	57,806,268	185,424,594	182,112,614	148,361,531
CASH RECEIPTS													
Patient Revenues (incl pre fees and lab cop)	20,444,686	27,964,664	25,227,004	28,642,244	26,564,873	19,975,713	29,736,134	23,899,291	27,674,051	24,500,000	24,500,000	24,500,000	301,628,769
Provider Fee	-	-	-	-	-	-	484,103	426,199	426,199	-	-	250,000	1,566,501
RR 16T CCAH	-	-	-	-	-	-	-	-	-	-	-	-	25,047,316
Stimulus - Family First Response COVID19	900,000	600,592	628,413	595,996	584,404	568,934	563,522	500,000	988,934	500,000	500,000	500,000	6,610,765
SHORT DOYLE	-	-	267,986	280,437	307,631	462,463	307,631	127,347	270,643	350,000	350,000	350,000	2,828,836
HPE	65,444	65,444	-	50,437	-	97,117	-	-	40,459	25,000	25,000	25,000	328,457
Foundation Donations	128,600	15,377	-	431,293	140,446	-	314,605	248,892	-	60,000	60,000	60,000	1,459,813
Meal Waiver FY 22-23/6PP	-	9,154,613	-	8,703,404	-	-	-	1,174,843	1,241,258	20,016,364	-	-	40,230,482
Voicer	-	-	-	-	-	-	-	-	815,000	-	-	-	815,000
SR1732	-	-	366,884	-	-	-	-	2,586,309	-	-	-	-	2,952,993
HEALTH DEPARTMENT RETIRED	-	-	-	-	331,379	-	140,950	144,470	297,537	125,000	125,000	125,000	1,591,333
MCAL GME	-	-	604,947	408,929	-	604,947	-	-	604,947	-	604,947	-	2,828,717
AB915	-	-	-	-	-	-	-	-	-	-	-	-	3,745,000
Rent Income	15,843	161,065	139,566	136,671	91,129	139,566	138,670	124,235	123,287	123,250	123,250	123,250	1,478,823
QIP	-	-	-	-	-	-	-	-	-	65,860,388	-	-	65,860,388
ERP	-	-	-	14,384,779	-	-	-	-	-	15,749,771	-	-	30,134,550
Phys SPA	-	-	145,938	-	-	1,395,762	-	-	-	-	-	-	1,541,700
Fund 404 Transfer	-	251,694	683,673	310,261	384,100	400,666	123,550	93,167	95,202	7,769,653	7,324,686	11,943,148	29,300,000
Interest Income	-	-	-	657,141	-	-	1,397,810	-	-	427,500	-	427,500	3,109,951
Miscellaneous Revenue	280,091	243,283	-	-	-	-	-	232,208	-	14,894	14,894	-	690,263
Total Cash Receipts	21,369,260	38,458,732	28,064,311	54,813,592	28,126,630	23,947,335	33,167,006	29,886,761	32,097,558	160,571,136	33,628,777	42,085,782	525,899,869
CASH DISBURSEMENTS													
Purchased Services and Supplies	18,316,669	7,955,339	8,561,637	12,022,153	9,590,126	11,128,945	15,734,505	11,631,947	16,695,850	5,317,272	10,417,272	10,417,272	137,378,987
IGT MEDICAL GME	614,722	-	-	280,091	-	-	280,091	-	-	280,091	-	-	1,454,994
GPP CY2022	4,952,577	-	4,708,476	-	-	-	505,707	-	13,532,692	-	-	-	23,699,412
IGT QIP	-	-	-	-	-	-	-	20,577,683	-	-	-	-	20,577,683
IGT EPP	-	4,572,394	-	-	-	-	-	-	-	4,854,597	-	-	9,526,991
RR 16T CCAH	230,974	460,749	242,596	253,560	230,829	209,309	141,108	109,402	185,549	230,829	230,829	230,829	10,537,334
Building Lease / Rental Equipment	-	-	-	4,492,216	-	-	-	-	-	-	-	-	4,492,216
CCP Principal & Interest Payments	17,396,527	24,544,528	17,024,686	17,057,853	17,414,929	17,632,894	26,798,727	18,161,077	19,145,450	17,221,431	17,221,431	17,221,431	228,860,963
Payroll and Benefits	23,625	54,856	361,938	25,123	345,704	304,834	381,043	18,582	43,105	-	-	-	1,265,810
Esperanza Care	-	-	-	-	-	-	-	-	-	-	-	-	3,032,376
Workers Comp Allocation	-	-	1,137,142	-	379,047	379,047	379,047	379,047	379,047	-	-	-	4,510,031
COWCAP	4,510,031	-	-	-	-	-	-	-	-	595,526	297,964	297,964	2,227,890
Data Processing	1,018,468	-	-	-	-	-	-	-	-	-	-	-	3,379,696
Pension Fund Transfer to County	3,379,696	-	-	-	-	-	-	-	-	-	-	-	15,000,000
Transfer From 401 to 404 & 16T Fund	-	251,694	683,673	310,261	384,100	400,666	123,550	93,167	95,202	7,769,653	7,324,686	11,943,148	29,300,000
Capital Expenses Fund 404	-	1,350,157	330,725	445,606	505,151	558,312	611,514	576,361	1,270,381	1,537,635	1,448,575	2,363,581	11,000,000
Capital Expenditures	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Cash Disbursements	50,443,269	38,789,717	33,050,473	34,846,365	28,619,886	30,341,208	44,932,293	67,137,743	51,824,026	32,952,838	36,941,766	57,474,224	507,567,218
Increase/(Decrease)	(29,071,029)	(330,985)	(4,986,562)	18,987,227	(691,266)	(6,363,473)	(11,746,287)	(37,570,962)	(19,726,469)	127,618,297	(3,311,979)	(15,408,433)	18,342,851
Ending Cash Fund 461	119,287,502	118,956,517	113,959,955	133,937,182	133,245,926	126,852,054	115,103,767	77,532,785	57,806,268	185,424,594	182,112,614	166,704,182	166,704,182
(*) Cash In Transit	-	-	-	-	-	-	-	-	-	-	-	-	-
(*) Petty Cash and CC	9,659	11,441	11,750	11,750	13,928	22,443	23,815	8,734	10,103	23,969	9,193	8,983	8,983
Ending Cash as per 6/L	119,297,161	118,967,958	113,981,705	133,948,932	133,259,854	134,315,728	115,127,583	77,541,519	57,816,399	185,448,563	182,121,807	166,713,165	166,713,165
Fund 404													
Beginning Balance	67,494,796	67,494,796	67,243,102	68,559,429	66,249,168	65,885,688	65,484,202	65,360,652	65,287,485	65,232,283	57,462,630	50,137,944	50,137,944
Transfer In from fund 451	-	-	-	-	-	-	-	-	-	-	-	-	-
Transfer Out Fund 404	-	(251,694)	(683,673)	(310,261)	(384,100)	(400,666)	(123,550)	(93,167)	(95,202)	(7,769,653)	(7,324,686)	(11,943,148)	(11,943,148)
Ending Cash Fund 404	67,494,796	67,243,102	66,559,429	68,249,168	65,885,068	65,484,202	65,360,652	65,287,485	65,232,283	57,462,630	50,137,944	38,194,796	38,194,796
Ending Cash Fund 461 & 404	186,782,298	186,199,619	180,529,384	200,188,350	199,130,994	192,336,256	180,464,419	142,800,270	123,039,579	242,887,224	232,250,556	204,898,978	204,898,978

**CREDENTIALS REPORT OF RECOMMENDED ACTIONS FOR BOARD APPROVAL, May 12, 2023
(Medical Executive Committee Approval Date: April 11, 2023)**

The following practitioners were reviewed for initial appointment, reappointment, changes in staff status (category), additional privilege requests, etc. Membership factors include licensure, DEA, professional liability insurance, staff requirements, etc. Qualitative/quantitative factors include peer review, performance improvement, clinical activity, privileging, competence, technical skill, behavior, health, medical records, blood review, medication usage, litigation history, utilization and continuity of care.

INITIAL APPOINTMENTS

NAME	SPECIALTY/SERVICE	STAFF STATUS	APPOINTMENT PERIOD
Balkhaa, Bilegsaikhan, MD	Internal Medicine Hospitalist / Medical Specialties	Provisional	05/12/2023 – 05/01/2024
Jafri, Syed S., DO	Teleneurology / Medical Specialties	Provisional	05/12/2023 – 05/01/2024 Temporaries 4/7/2023 – 05/12/2023
Jean-Baptiste, Ryan, MD	Teleradiology / Radiology	Provisional	05/12/2023 – 05/01/2024
Kafilmout, Imad T., MD	Family Medicine / Family Medicine	Provisional	05/12/2023 – 05/01/2024
Lin, Jennifer C., MD	Radiology / Radiology	Provisional	05/12/2023 – 05/01/2024
Massa, Michael, MD	Psychiatry / Psychiatry	Provisional	05/12/2023 – 05/01/2024 Temporaries 4/7/2023 – 05/12/2023
Rapoport, Yul, DO	Teleneurology / Medical Specialties	Provisional	05/12/2023 – 05/01/2024 Temporaries 4/7/2023 – 05/12/2023

REAPPOINTMENTS

NAME	SPECIALTY/SERVICE	STAFF STATUS	REAPPOINTMENT PERIOD
Araneta, Nicole M., MD	Family Medicine w/ OB / Family Medicine	Active	06/01/2023-06/01/2025
Arrington, Cammon B., MD	Pediatric Cardiology / Pediatrics	Courtesy	06/01/2023-06/01/2025
Feria, Jorge L., MD	Pediatric Hospitalist / Pediatrics	Provisional to Active	06/01/2023-06/01/2025
Meyerhoff, Jamie E., CNM	Nurse Midwife / OBGYN	Advanced Practice Professional	06/01/2023-06/01/2025
Moon-Grady, Anita J., MD	Pediatric Cardiology / Pediatrics	Courtesy	06/01/2023-06/01/2025
Peyvandi, Shabnam, MD	Pediatric Cardiology / Pediatrics	Courtesy	06/01/2023-06/01/2025
Shi, Anna J., MD	Ophthalmology / Surgical Specialties	Courtesy	06/01/2023-06/01/2025
Smith, Jeffrey M., MD	Orthopedic Surgery / Surgical Specialties	Provisional to Active	06/01/2023-06/01/2025
Torres, Rosalicia D., MD	Family Medicine w/ OB / Family Medicine	Provisional to Active	06/01/2023-06/01/2025
Yoo, Frank K., MD	Neurosurgery / Surgical Specialties	Active	06/01/2023-06/01/2025

RELEASE FROM PROCTORING: The following practitioners have completed their basic and/or advanced procedure proctoring requirements.

NAME	SPECIALTY	SERVICE	RECOMMEND
Bahari, Abbas, MD	Neurological Surgery	Surgical Specialties	Acknowledge
Bertani, Laura A., MD	Family Medicine / OB	Family Medicine	Acknowledge
Caprio, Colleen M., MD	Internal Medicine Hospitalist	Medical Specialties	Acknowledge
Daniel, Emad H., MD	Psychiatry	Psychiatry	Acknowledge
Feria, Jorge L., MD	Pediatric Hospitalist	Pediatrics	Acknowledge
Hartung, Claire J., MD	Family Medicine Hospitalist	Family Medicine	Acknowledge
Ibrahim, Aalamgeer K., MD	Telepsychiatry	Psychiatry	Acknowledge

Larkin S. Holt., MD	Family Medicine / OB	Family Medicine	Acknowledge
Hossain, Luana J., MD	OBGYN	OBGYN	Acknowledge
Jordan, Adrian E., MD	Family Medicine Hospitalist	Family Medicine	Acknowledge
Junqueira, Heloisa S., MD	Pediatric Hospitalist	Pediatrics	Acknowledge
Kim, Harold, MD	Anesthesia	Anesthesia	Acknowledge
Kshirsagar, Mihir, DO	Family Medicine Hospitalist	Family Medicine	Acknowledge
Liamidi, Michelle, MD	OBGYN	OBGYN	Acknowledge
Lutz, Marie F., MD	Emergency Medicine	Emergency Medicine	Acknowledge
Millner, Adrienne E., MD	OBGYN	OBGYN	Acknowledge
Petersen, Lucille L., CRNA	Nurse Anesthetist	Anesthesia	Acknowledge
Power, Matthew R., MD	Internal Medicine Hospitalist	Medical Specialties	Acknowledge
Ramezani, Roshanak, MD	Telepsychiatry	Psychiatry	Acknowledge
Rodriguez, Paula, MD	Internal Medicine Hospitalist	Medical Specialties	Acknowledge
Sahar, Mohammad D., MD	Internal Medicine Hospitalist	Medical Specialties	Acknowledge
Sakai, Reiko E., MD	Pediatric Hospitalist	Pediatrics	Acknowledge
Singh, Shailinder, MD	Telepsychiatry	Psychiatry	Acknowledge
Smith, Jeffrey M., MD	Orthopedic Surgery	Surgical Specialties	Acknowledge
Tran, Ahn C., MD	Psychiatry	Psychiatry	Acknowledge
Williams, Nicole G., MD	Psychiatry	Psychiatry	Acknowledge
Wright, Fancis M., MD	OBGYN	OBGYN	Acknowledge

CHANGES IN STAFF STATUS: The following practitioners have been transferred to the appropriate staff category.

NAME	SPECIALTY	SERVICE	CURRENT/REQUESTED	RECOMMEND
Feria, Jorge L., MD	Pediatric Hospitalist	Pediatrics	Provisional to Active	Acknowledge
Hossain, Luana J., MD	OBGYN	OBGYN	Provisional to Active	Acknowledge
Millner, Adrienne E., MD	OBGYN	OBGYN	Provisional to Active	Acknowledge
Smith, Jeffrey M., MD	Orthopedic Surgery	Surgical Specialties	Provisional to Active	Acknowledge
Torres, Rosalicia D., MD	Family Medicine w/ OB	Family Medicine	Provisional to Active	Acknowledge
Wright, Fancis M., MD	OBGYN	OBGYN	Provisional to Active	Acknowledge

LOCUMS TENENS/TEMPORARY PRIVILEGES: The following practitioner(s) were granted Temporary privileges.

NAME	SPECIALTY / SERVICE	REASON	DATES	RECOMMEND
Carson, John, MD	Vascular Surgery / Surgical Services	To fulfill an important patient care, treatment, and service need the patient care volume exceeds the level that can be handled by currently privileged practitioners and additional practitioners are needed to handle the volume	03/20/2023 – 07/17/2023	Acknowledge

REQUEST TO ADD OR AMEND PRIVILEGES: The following practitioners have requested additional privileges and have completed additional training and/or have otherwise met the privilege criteria. Approved privileges shall be granted for the remainder of the current appointment period.

NAME	SPECIALTY	SERVICE	PRIVILEGE(S) REQUESTED	RECOMMEND
None				

REQUEST FOR LEAVE OF ABSENCE: The following practitioners have requested a Leave of Absence (LOA) in accordance with the Bylaws.

NAME	SPECIALTY / Service	REASON	TIMEFRAME	RECOMMEND
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None				
RESIGNATIONS: The following practitioners have voluntarily resigned their staff membership and privileges or AHP status. Practitioners were in good standing with the Medical Staff of Natividad at the time of the resignation, unless specified below.				
NAME	SPECIALTY	SERVICE	EFFECTIVE DATE	RECOMMEND
Cintron, Linda M., MD	Anesthesiology	Anesthesia	06/01/2023	Acknowledge
Jones, Valerie A., MD	Physical Medicine & Rehabilitation	Medical Specialties	03/22/2023	Acknowledge
Ledesma, Angela L., RN	Sexual Assault Forensic Examiner	Emergency Medicine	05/06/2022	Acknowledge
Smith, Richard P., DO	Telepsychiatry	Psychiatry	03/28/2023	Acknowledge
Nurse Practitioner Teaching /Training: The following NP meet the qualifications and request to participate in the Advanced procedure Teaching / Training, MSP008-4, MSP008-5				
NAME	SPECIALTY / SERVICE	PROCEDURE(S)		RECOMMEND
None				
RELEASE FROM ADVANCED PROCEDURE TEACHING / TRAINING: The following practitioners have completed their advanced procedure teaching/training requirements in the following privileges as per MSP008-4. They are eligible to apply for these privileges.				
NAME	SPECIALTY	SERVICE	PROCEDURE(S)	RECOMMEND
None				
Emergency Medicine Physician Assistant, Nurse Practitioner ADVANCED PROCEDURE TEACHING AND TRAINING: The following meet the qualifications and request to participate in the Advanced procedure Teaching / Training, MSP008-6				
NAME	SPECIALTY / SERVICE	PROCEDURE(S)		RECOMMEND
None				
List of Qualified Nurses: The following Nurse(s) have met the competencies to perform the below approved Standardized Procedures:				
STANDARDIZED PROCEDURE	LIST OF QUALIFIED NURSES			RECOMMEND
None				