



Finance Committee Meeting 2023

June 9, 2023



Finance Committee Meeting

Friday, June 9, 2023

8:30 AM

NATIVIDAD ROOM

1ST FLOOR, BUILDING 200

AGENDA

Participation in meetings

While the Natividad Finance Committee meeting room remains open, members of the public may participate in this Natividad Finance Committee meeting in 2 ways:

- 1. You may attend the meeting in person; or,**
- 2. You may participate through ZOOM. For ZOOM participation please join by phone call at any of these numbers below:**

+1 971 247 1195 US (Portland)

+1 253 215 8782 US (Tacoma)

+1 346 248 7799 US (Houston)

+1 602 753 0140 US (Phoenix)

+1 720 928 9299 US (Denver)

Enter the Meeting ID number: 961 7495 4866 when prompted. You will then enter the Password: 590310 when prompted.

Or, to attend the Finance Committee meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/96174954866?pwd=cGVUcEJTTU53aGsyd0tJbDRlUUtQT09>

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Or

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Call to Order

Marcia Atkinson, Chair

Roll Call

Agenda Additions/Corrections

Noemi Breig

Public Comments (Limited 3 minutes per speaker)

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Approval of Minutes

1. Approve the Minutes of May 12, 2023 Finance Committee. *Pages 8-11*

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A. *Pages 12-56*

Scheduled Items/Discussion Items

3. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Amended and Restated Professional and Call Coverage Services Agreement with Access TeleCare California, P.C. (formerly Tele-Physicians, P.C.) to provide tele-neurology services, extending the term by three months (April 1, 2024 to June 30, 2024) for a revised full agreement term of April 1, 2022 to June 30, 2024, and adding \$300,000 for a revised amount not to exceed \$1,100,000 in the aggregate; and
 - b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$80,000) of the original contract amount. *Pages 57-58 (Dr. Craig Walls)*
4. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the County Counsel to execute an Amendment No. 1 to an Agreement for Specialized Attorney Services ("Agreement") with Foley & Lardner, LLP for independent consulting and legal services with respect to healthcare matters at Natividad Medical Center ("Natividad"), adding one year for a revised full term of July 1, 2021 through June 30, 2025, and adding \$300,000 for a revised total agreement amount not to exceed \$800,000; and
 - b. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$50,000) of the agreement amount and do not significantly change the scope of work. *Pages 59-60 (Daniel Leon)*
5. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute an Amendment No. 2 to Agreement with Hooper, Lundy & Bookman PC, for legal services with respect to healthcare matters, adding two years effective July 1, 2023, through June 30, 2025, for a revised full term of July 1, 2018, through June 30, 2025, and adding \$400,000 for a contract amount not to exceed \$1,600,000. *Pages 61-62 (Daniel Leon)*

6. Receive and Approve April 2023 Financial Report. *Pages 63-75*

Daniel Leon, CFO

Adjournment

**NEXT FINANCE COMMITTEE MEETING
FRIDAY, July 14, 2023 AT 8:30 A.M.
NATIVIDAD ROOM
1ST Floor, Building 200**

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Finance Committee as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Finance Committee shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



Finance Committee Meeting
Friday, June 9, 2023
Consent Items

Attachment A

1. <i>Pages 12-13</i>	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement with BIG Inventory, Inc. for physical inventory services, extending the agreement an additional three (3) year period (August 1, 2023 through July 31, 2026) for a revised full agreement term of May 1, 2019 through July 31, 2026, and adding \$50,000 for a revised total agreement amount not to exceed \$140,000.</p>
2. <i>Pages 14-15</i>	<ul style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Administrative Nurse House Supervisor as indicated in Attachment A; and b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.
3. <i>Pages 16-17</i>	<ul style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Food Service Worker I and Food Service Worker II classifications as indicated in Attachment A; and b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.
4. <i>Pages 18-19</i>	<p>Ratify execution by the designee of the Chief Executive Officer for Natividad Medical Center (NMC) of a Hospital Participation Agreement with American College of Surgeons (A-16042) for participation in the National Surgical Quality Improvement Program, for an amount not to exceed \$70,000 with an agreement term October 1, 2022 through September 30, 2027.</p>
5. <i>Pages 20-21</i>	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-15371) with Universal Protection Services LP dba Allied Universal Security Services pursuant to the Request for Proposal (RFP) #10744 for uniformed security guard services, extending the agreement an additional one (1) year period (July 1, 2023 through June 30, 2024) for a revised full agreement term of July 1, 2021 through June 30, 2024, and adding \$1,800,000 for a revised total agreement amount not to exceed \$6,300,000.</p>
6. <i>Pages 22-23</i>	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-14432) with Freedom Medical Transportation for non-emergency medical transportation services, adding \$100,000 for a revised total agreement amount not to exceed \$250,000 with no changes to the scope of services or term of Agreement (May 24, 2016 through May 23, 2024); and b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$15,000) of the original cost of the agreement.
7. <i>Pages 24-25</i>	<p>Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute amendment No. 4 to the agreement (A-13599) with Quest Diagnostics, Inc. for lab reference testing services, extending the agreement an additional two (2) year period (from July 1, 2023</p>

	through June 30, 2025) for a revised full agreement term of July 1, 2017 through June 30, 2025, and adding \$1,800,000 for a revised total agreement amount not to exceed \$7,060,000.
8. <i>Pages 26-27</i>	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute an agreement with Olympus America Inc. for maintenance and repair of endoscopy scopes at Natividad Medical Center for an amount not to exceed \$247,286 with an agreement term June 1, 2023 through May 31, 2026. b. Approve the Natividad Medical Center Chief Executive Officer's recommendation to accept non-standard indemnification provisions within the agreement.
9. <i>Pages 28-29</i>	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-14417) with Boris H. Borazjani MD, Inc. to provide acute care surgical services, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised full agreement term of July 1, 2019 to June 30, 2025, and adding \$400,000 for revised not to exceed amount of \$1,100,000 in the aggregate; and b. Authorize the Deputy Purchasing Agent or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.
10. <i>Pages 30-31</i>	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-14764) with Central Coast Nephrology to provide nephrology services, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised full agreement term of July 1, 2020 to June 30, 2025, and adding \$570,000 for a revised not to exceed amount of \$1,380,000 in the aggregate; and b. Authorize the Chief Executive Officer for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.
11. <i>Pages 32-33</i>	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional Services Agreement (A-15115) with Dopamine Therapeutics, Inc. to provide family medicine services at Natividad, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised full agreement term of August 1, 2019 to June 30, 2025, and adding \$100,000 for a revised not to exceed amount of \$400,000 in the aggregate; and b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.
12. <i>Pages 34-35</i>	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional Services Agreement (A-15828) with Yu-Chuan Liu MD to provide electrophysiology cardiology services, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised full agreement term of July 1, 2021 to June 30, 2025, and adding \$500,000 for a revised not to exceed amount of \$800,000 in the aggregate; and b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.
13. <i>Pages 36-37</i>	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to the Professional and Call Coverage Services Agreement (A-14150) with Kuong Ngann, D.O. to provide general and critical care surgery services at NMC, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised full

	<p>agreement term of November 1, 2018 to June 30, 2025) and adding \$600,000 for a revised not to an amount not to exceed \$2,100,000 for the period November 1, 2018 to June 30, 2025; and</p> <p>b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.</p>
<p>14. <i>Pages 38-39</i></p>	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-15368) with Salinas Valley Memorial Healthcare System, dba Salinas Valley Medical Clinic to provide hematology oncology services, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised term July 1, 2019 to June 30, 2025, and adding \$360,000 for a revised not to exceed amount of \$1,080,000 in the aggregate; and</p> <p>b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not exceed ten percent 10% (\$36,000) of the original contract amount.</p>
<p>15. <i>Pages 40-41</i></p>	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional Services Agreement with Salinas Valley Plastic Surgery Associates (A 14391) to provide plastic surgery services, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised full agreement term of July 1, 2019 to June 30, 2025, and adding \$365,000 for a revised total not to exceed amount of \$1,095,000 in the aggregate; and</p> <p>b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$36,500) of the original contract amount.</p>
<p>16. <i>Pages 42-43</i></p>	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional Services Agreement (A-15373) with The Regents of the University of California, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric hospitalist services, extending the term by twelve months (July 1, 2023 to June 30, 2024) for a revised full agreement term of July 1, 2021 to June 30, 2024, with no change to the previously approved total not to exceed amount of \$433,520 in the aggregate; and</p> <p>b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$23,352) of the original contract amount and do not significantly change the scope of work.</p>
<p>17. <i>Pages 44-46</i></p>	<p>a. Award Job Order Contracts (JOC) for use by Natividad Medical Center (NMC) with a term of one year from the date signed by NMC, with a minimum contract value of \$25,000 and maximum contract value of \$5,797,725, to the lowest responsive bidders as follows: NMC 2023-01; Staples Construction; and NMC 2023-02 and Ausonio Incorporated.</p> <p>b. Approve the Performance and Payment Bonds executed and provided by Staples Construction and Ausonio Incorporated in the amount of \$5,797,725 each.</p> <p>c. Authorize the Chief Executive Officer (CEO) of Natividad Medical Center to execute Job Order Contracts for use by Natividad Medical Center 2023-01 with Staples Construction and 2023-02 with Ausonio Incorporated.</p>
<p>18. <i>Pages 47-48</i></p>	<p>Adopt a Resolution which modifies the delegation of purchasing authority for Natividad to increase the CEO's authority to sign service agreements where the aggregate cost does not exceed \$200,000, consistent with Monterey County Ordinance No. 5394.</p>
<p>19. <i>Pages 49-50</i></p>	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute an agreement with UpToDate Inc. for Anywhere electronic clinical resource subscription</p>

	<p>services at Natividad Medical Center for an amount not to exceed \$369,347 with an agreement term May 1, 2023 through April 30, 2026.</p> <p>b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$36,935) of the original cost of the agreement per each amendment.</p> <p>c. Approve the Natividad Medical Center's Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.</p>
20. <i>Pages 51-52</i>	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a sponsorship agreement with the 7th District Agricultural Association (Monterey County Fair) for 2023 for an amount not to exceed \$5,000.</p>
21. <i>Pages 53-54</i>	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14112) with Gallun Snow Associates, Inc. for interior design services pursuant to Request for Qualifications (RFQ) #9600-80, extending the agreement an additional two (2) year period (August 1, 2023 through July 31, 2025) for a revised full agreement term of August 1, 2018 through July 31, 2025, and adding \$340,000 for a revised total agreement amount not to exceed \$1,165,000.</p>
22. <i>Pages 55-56</i>	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13725) with DrFirst.com, Inc. for software licensing and consulting services, extending the agreement an additional three (3) year period (July 1, 2023 through June 30, 2026) for a revised full agreement term of July 1, 2017 through June 30, 2026, and adding \$318,091 for a revised total agreement amount not to exceed \$840,171.</p>



Finance Committee Meeting

Friday, May 12, 2023

8:30 AM

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1ST FLOOR, BUILDING 200

MINUTES

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Board Members: Libby Downey, Dr. Marc Tunzi, Dr. Charles Harris

Absent: Marcia Atkinson

NMC Staff/County: Andrea Rosenberg, Daniel Leon, Nancy Buscher, Dr. Craig Walls, Ari Entin, Janine Bouyea

Call to Order

Libby Downey, Chair

Roll Call

Present

***Libby Downey
Dr. Marc Tunzi
Dr. Charles Harris***

Absent

Marcia Atkinson

Agenda Additions/Corrections

Noemi Breig

- *Correction to Consent Item 2 Attachment A #1 for Nursing Services Division Manager under the Summary/Discussion section it should reflect salary range adjusted by 5% and not 4.85%.*
- *Correction to Consent Item 2 Attachment A #2 for Hospital Chief Nursing Officer under the Summary/Discussion section it should reflect salary range adjusted by 5% and not 4.85%.*
- *Addition under Scheduled Items/Discussion Items add Item 4 Lease renewal for office space at Creekbridge Office.*

Public Comments (Limited 3 minutes per speaker)

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Approval of Minutes

1. Approve the Minutes of April 14, 2023 Finance Committee.

***MOTION:** Motion to approve the minutes of March 10, 2023, Finance Committee Meeting moved by Dr. Charles Harris, seconded by Dr. Marc Tunzi, and approved unanimously.*

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A.

***MOTION:** Motion to approve Consent Item 2 for consideration by the NMC Board of Trustees, Attachment A, item 1 through 6, moved by Dr. Charles Harris, seconded by Dr. Marc Tunzi, and approved unanimously.*

Scheduled Items/Discussion Items

3. Receive and Approve March 2023 Financial Report.

Daniel Leon, CFO

***MOTION:** Motion to accept the March 2023 Financial Report moved by Dr. Charles Harris, seconded by Dr. Marc Tunzi, and approved unanimously.*

4. *Receive Oral report on Lease Renewal for Office Space at Creekbridge Office.*

Daniel Leon, CFO

Adjournment at 8:56 AM

Libby Downey, Chair

Recorded by Noemi Breig



Finance Committee Meeting
Friday, May 12, 2023
Consent Items
MINUTES
Attachment A

1.	<ul style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Nursing Services Division Manager as indicated in Attachment A; and b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.
2.	<ul style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Hospital Chief Nursing Officer classification as indicated in Attachment A; and b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.
3.	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad or his designee to execute an agreement with California Transplant Services dba SafetyGraft for tissue bank storage services at Natividad for an amount not to exceed \$200,000 with an agreement term retroactively January 1, 2023 through December 31, 2025.
4.	<p>Authorize the Chief Executive Officer for Natividad or his designee to execute a letter with Data Innovations to acknowledge the transfer of ownership of the laboratory middleware software SD2 from McKesson to Natividad, and to acknowledge the transfer of support of the IM- 344861 software (“SD2”) from McKesson to Data Innovations, with no associated costs at this time.</p>
5.	<p>Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Renewal and Amendment No. 8 to the agreement (A-12637) with Intelligent Medical Objects, Inc. to account for a contractually permitted cost increase for software license and software support and maintenance services, extending the agreement an additional three (3) years (May 1, 2023 through April 30, 2026) for a revised full term of January 28, 2017 through April 30, 2026, and adding 387,659 for a revised total agreement amount not to exceed \$1,032,134.</p>
6.	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad or his designee to execute amendment No. 3 to the Master Lease Agreement (A-12934) with Carefusion Solutions LLC for the lease of automated inventory management dispensing machines at Natividad, to acknowledge the addition of BD Healthsight products to the agreement; and b. Authorize the Chief Executive Officer for Natividad or his designee to execute Customer Order 1000232090 plus its associated Customer Order Attachment with CareFusion Solutions LLC for the rental of the Healthsight Clinical Advisor software module, for an initial sixty (60) month term starting retroactively on April 1, 2022 through March 31, 2027, with a monthly rental fee of \$2,921 for a total amount of \$175,260.

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

BIG Inventory, Inc Amendment No. 4

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement with BIG Inventory, Inc. for physical inventory services, extending the agreement an additional three (3) year period (August 1, 2023 through July 31, 2026) for a revised full agreement term of May 1, 2019 through July 31, 2026, and adding \$50,000 for a revised total agreement amount not to exceed \$140,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement with BIG Inventory, Inc. for physical inventory services, extending the agreement an additional three (3) year period (August 1, 2023 through July 31, 2026) for a revised full agreement term of May 1, 2019 through July 31, 2026, and adding \$50,000 for a revised total agreement amount not to exceed \$140,000.

SUMMARY/DISCUSSION:

Big Inventory provides NMC with a physical inventory of supplies to derive valuation of these supplies at NMC. Big Inventory supplies trained, licensed and experience staff to perform these services.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 4 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 4 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on June 9, 2023.

FINANCING:

The cost for this amendment No. 4 is \$50,000 of which \$16,666 is included in the FY 2022-23 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Big Inventory shall furnish all the materials, equipment and personnel necessary to complete the inventory. Big Inventory will submit an itemized list of supplies within 30 days of completion of inventory.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure

__ Public Safety

Prepared by: Wally Sayles, Director of Surgical Services, 772-7771

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

BIG Inventory, Inc. Amendment 4

BIG Inventory, Inc. Amendment 3

BIG Inventory, Inc. Amendment 2

BIG Inventory, Inc. Amendment 1

BIG Inventory, Inc. Agreement

Attachments on file with the Clerk of the Board

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Administrative Nurse House Supervisor as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Administrative Nurse House Supervisor as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

SUMMARY/DISCUSSION:

The County and the County Employee Management Association (CEMA), which represents management employees in Unit X, reached a tentative Agreement in December 2022. Parties agreed on the language contained in Article 7.2 Wages Exception- Natividad Only with the intent to review possible compaction between the Staff Nurse classification series and six (6) management classifications in Natividad Medical Center (NMC) caused by base wage increases negotiated by the California Nurses Association (CNA). Among the listed management classifications which Article 7.2 Wages Exception- Natividad Only applies to is the Administrative Nurse House Supervisor classification.

As a result of discussions between County representatives and CEMA representatives it was determined that the classification of Administrative Nurse House Supervisor should receive a base wage increase of 2.5% to maintain the existing spread between this classification and the Staff Nurse classification series.

Therefore, it is recommended that the Board of Supervisors approve the amendment of the Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Administrative Nurse House Supervisor as indicated in Attachment A and authorize the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. CEMA has been notified of the recommendations.

FINANCING:

The salary and benefits increased costs for the current positions (5.0 FTE filled, 1.0 FTE underfilled, 0 FTE vacant) budgeted for the Fiscal Year 2023-24 is \$22,051 annually. The funding for personnel costs is provided by NMC's enterprise fund comprised of patient services

revenues received from commercial insurance, state, and federal government agencies. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

- ☐ Economic Development
- ☒ Administration
- ☐ Health & Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A

Resolution

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Food Service Worker I and Food Service Worker II classifications as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

..Report**RECOMMENDATION:**

It is recommended that the Board of Supervisors adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Food Service Worker I and Food Service Worker II classifications as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Food Service Worker classification series was requested by Natividad Medical Center (NMC) administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the County's comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The base wage analysis of the County's comparable agencies found that based on the duties performed, the Food Service Worker II classification was matched to six (6) of the ten (10) comparable agencies: Counties of Alameda, San Benito, San Mateo, Contra Costa, Santa Clara and Santa Cruz. No comparable matches were found at the Counties of San Luis Obispo and Sonoma or at the Cities of Monterey and Salinas. The Food Service Worker II classification is approximately 13.42% below the salary mean of the comparable agency's classifications.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, NMC recommends adjusting the base wage salary of the Food Service Worker classification by approximately 13.42% at top step in order to align with the labor market average. Furthermore, it is recommended to adjust the base salary of the Food Service Worker I classification by approximately 13.42% at top step in order to maintain the spread of the series.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. Service Employees International Union (SEIU) Local 521 has been notified of the recommendations.

FINANCING:

The salary and benefits increased costs for the current positions (16.9 FTE filled, 1.6 vacant) budgeted for the remainder of Fiscal Year 2022-23 is approximately \$4,053 or \$105,381 annually. The funding for personnel costs is provided by NMC's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

☐ Economic Development
☒ Administration
☐ Health & Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A

Resolution

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

American College of Surgeons Hospital Participation Agreement for NSQIP

Legistar Number: _____

..Title

Ratify execution by the designee of the Chief Executive Officer for Natividad Medical Center (NMC) of a Hospital Participation Agreement with American College of Surgeons (A-16042) for participation in the National Surgical Quality Improvement Program, for an amount not to exceed \$70,000 with an agreement term October 1, 2022 through September 30, 2027.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Ratify execution by the designee of the Chief Executive Officer for Natividad Medical Center (NMC) of a Hospital Participation Agreement with American College of Surgeons (A-16042) for participation in the National Surgical Quality Improvement Program, for an amount not to exceed \$70,000 with an agreement term October 1, 2022 through September 30, 2027.

SUMMARY/DISCUSSION:

The American College of Surgeons National Surgical Quality Improvement Program is a database and reporting system providing NMC with fact-based information needed to make quick, confident decisions supporting the hospital's quality improvement initiatives. The database and reporting system allow NMC to evaluate performance compared to peer hospitals; and evaluate outcomes, complications, and risk-adjusted mortality. In addition, the database and reporting system enables NMC to compare patient-care patterns among physicians and compare expected and observed results. Participation in the American College of Surgeons National Surgical Quality Improvement Program satisfies the Centers for Medicare and Medicaid Services surgical quality measure requirement (NQF #0493), "Participation in a Systematic Clinical Database Registry for General Surgery."

On September 27, 2022, the Board of Supervisors approved execution by the NMC CEO or his designee of the agreement for the participation in the National Surgical Quality Improvement Program for a total agreement amount of \$14,000 and a term of October 1, 2022, through September 30, 2023. The Board Report submitted did not accurately reflect the agreement however in that it requested a one-year term for \$14,000 only. The original agreement draft was written for one year with an auto-renew clause. It was later renegotiated to a set five-year term thereby requiring a higher total amount, but the Board Report submitted for the September 27 Board of Supervisors meeting was never updated. This request corrects the errors from that original Board Report and accurately reflects the agreement. The intended term of both parties for the agreement is five years for a total agreement amount of \$70,000.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this request, and the Auditor-Controller has reviewed and approved. This request has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on June 9, 2023.

FINANCING:

The revised cost for this agreement is \$70,000 of which \$14,000 was included in the FY 2022-23 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

American College of Surgeons National Surgical Quality Improvement Program is the leading nationally validated, risk-adjusted, outcomes-based program to measure and improve the quality of surgical care in the private and public sector. American College of Surgeons National Surgical Quality Improvement Program provides participating hospitals with tools, analyses, and reports to make informed decisions about improving quality of care. Further, peer-reviewed studies have shown that American College of Surgeons National Surgical Quality Improvement Program is effective in improving the quality of surgical care while also reducing complications and costs.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Wally Sayles, Director of Surgical Services, 772-7771
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:
American College of Surgeons Hospital Participation Agreement for NSQIP

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Universal Protection Services LP dba Allied Universal Security Services Amendment 2

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-15371) with Universal Protection Services LP dba Allied Universal Security Services pursuant to the Request for Proposal (RFP) #10744 for uniformed security guard services, extending the agreement an additional one (1) year period (July 1, 2023 through June 30, 2024) for a revised full agreement term of July 1, 2021 through June 30, 2024, and adding \$1,800,000 for a revised total agreement amount not to exceed \$6,300,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-15371) with Universal Protection Services LP dba Allied Universal Security Services pursuant to the Request for Proposal (RFP) #10744 for uniformed security guard services, extending the agreement an additional one (1) year period (July 1, 2023 through June 30, 2024) for a revised full agreement term of July 1, 2021 through June 30, 2024, and adding \$1,800,000 for a revised total agreement amount not to exceed \$6,300,000.

SUMMARY/DISCUSSION:

Natividad Medical Center (NMC) is a 172 licensed bed acute care hospital in Salinas CA that is owned and operated by the County of Monterey. Security guard and patrol services is a very important and necessary part of hospital operations. Security at NMC is active 24/7 with designated posts with officers stationed at various locations throughout the hospital. Due to the unique environment of working in a hospital setting, NMC requires that all officers become AVADE certified, and medically cleared. Additionally, other stand-out responsibilities that NMC expects its selected security guard and patrol service vendor to adhere to include but are not limited to the following:

- have continuity, coordination, control, and consistency that delivers security and protection to the NMC buildings and Campus.
- receive uninterrupted security guard services, in which appropriate security levels are maintained at all times without interruption.
- be able to promptly receive additional officers as requested.
- provide constant vehicle patrol.
- provide an on-site manager to monitor and manage the guards and patrolmen daily.

Guard services being deemed necessary include security guard manned entry ways into the hospital such as the Emergency department, a manned presence within the Emergency department unit, manned unit in the Mental Health department, and a 24/7 manned security dispatch (watching cameras). In addition to the needed manned posts there are many situations where leadership (HAN) will need to call an additional guard to assist with a 1to1 (aggressive patient), this dynamic also alters the cost of security needs. Furthermore, the costs for security guard and patrol services going forward are projected to be roughly \$1,800,000 annually.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on June 9, 2023.

FINANCING:

The cost for this amendment No. 2 is \$1,800,000 which is included in the FY 2023-24 Recommended Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Create a safe environment for people to achieve their potential, leading businesses and communities to thrive and grow while reducing violent crimes.

- ☐ Economic Development
- ☐ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☒ Public Safety

Prepared by: Felipe Enriquez, Director of Engineering and Safety, 783-2614
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Allied Universal Security Services Amendment 2
Allied Universal Security Services Amendment 1
Allied Universal Security Services Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Freedom Medical Transportation Amendment No. 4

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-14432) with Freedom Medical Transportation for non-emergency medical transportation services, adding \$100,000 for a revised total agreement amount not to exceed \$250,000 with no changes to the scope of services or term of Agreement (May 24, 2016 through May 23, 2024); and
- b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$15,000) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-14432) with Freedom Medical Transportation for non-emergency medical transportation services, adding \$100,000 for a revised total agreement amount not to exceed \$250,000 with no changes to the scope of services or term of Agreement (May 24, 2016 through May 23, 2024); and
- b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$15,000) of the original cost of the agreement.

SUMMARY/DISCUSSION:

Freedom Medical Transportation (Freedom Medical) is able to provide non-emergency medical transportation, via wheelchair or gurney, to NMC Hospital patients who require this service and for whom this mode of transportation is appropriate. Primary use of this service is to transfer patients to other facilities including but not limited to Skilled Nursing Facilities (SNF), other Acute Rehab Units (ARU), or patient's residence. The availability of non-emergency medical transportation to Natividad will not only ensure that patients are discharged safely and appropriately but will also prevent unnecessary extended hospital stays.

Freedom Medical provides non-emergency (non-BLS) gurney and wheelchair transportation that is not covered by Medicare or other payors. It should be noted that American Medical Response, or AMR, has an exclusive ambulance agreement with the County for emergency and non-emergency medical transport. Because of the exclusivity, NMC would always call AMR for all transport, however, NMC has learned over the past few years through trial and error that AMR's agreement does not necessarily cover gurney-only or wheelchair-only transportation. Because AMR was not always able to respond to non-medical gurney or wheelchair transport requests, Natividad would have to call Freedom Medical as a back-up option. After communication with both the County EMS department and County Counsel's office about setting up an agreement with Freedom Medical for this type of transport specifically, NMC is now requesting approval to renew the agreement with Freedom for non-medical gurney-only or wheelchair-only transportation. This agreement has a retroactive start date to accommodate several outstanding invoices for services based on an increase

in patient volume, that have accumulated in the past few years when AMR was unable to respond to calls for this type of transport.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 4 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 4 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on June 9, 2023.

FINANCING:

The cost for this amendment No. 4 is \$100,000 of which \$5,468 is included in the FY 2022-23 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs to be able to provide reliable and quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Theresa Howard, Interim Case Management Director, 772-7497

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Freedom Medical Transportation Amendment 4
Freedom Medical Transportation Amendment 3
Freedom Medical Transportation Amendment 2
Freedom Medical Transportation Amendment 1
Freedom Medical Transportation Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Quest Diagnostics, Inc. Amendment No. 4

Legistar Number: A 22-346

..Title

Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute amendment No. 4 to the agreement (A-13599) with Quest Diagnostics, Inc. for lab reference testing services, extending the agreement an additional two (2) year period (from July 1, 2023 through June 30, 2025) for a revised full agreement term of July 1, 2017 through June 30, 2025, and adding \$1,800,000 for a revised total agreement amount not to exceed \$7,060,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute amendment No. 4 to the agreement (A-13599) with Quest Diagnostics, Inc. for lab reference testing services, extending the agreement an additional two (2) year period (from July 1, 2023 through June 30, 2025) for a revised full agreement term of July 1, 2017 through June 30, 2025, and adding \$1,800,000 for a revised total agreement amount not to exceed \$7,060,000.

SUMMARY/DISCUSSION:

Quest Diagnostics is the leading provider of diagnostic testing in the nation and serves approximately 140 million patients each year. Quest Diagnostics is Natividad Medical Center Laboratory's primary reference laboratory, although Natividad Medical Center uses Salinas Valley Memorial Hospital as a reference laboratory on occasion as well. Physicians at Natividad Medical Center and local clinics, which send laboratory work to Natividad Medical Center, may order highly specific types of tests, which the Natividad Medical Center Laboratory cannot perform on-site. As laboratory technology advances, more and more test requests that are not available at the Natividad Medical Center laboratory become available for Physicians and clinics to order; these tests are used for the diagnosis of disease or monitoring of disease processes and are critical for patient care. The Natividad Medical Center laboratory cannot justify bringing in instruments or additional staff for the low volume of every type individual test available. Natividad Medical Center's laboratory staff currently does monitor and shall continue to monitor test utilization to look for opportunities to in-source any test that has sufficient volume and methodology which could be incorporated into the Natividad Medical Center Laboratory.

Natividad Medical Center's laboratory has an established software interface with Quest diagnostics, which allows results to be transferred securely and directly from the reference laboratory to the patient medical record at Natividad Medical Center. A Natividad Medical Center clinical laboratory scientist verifies the validity of the results before they are finalized in the medical record. These services are very important for Natividad Medical Center and its patients.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 4 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 4 has also been reviewed and approved by Natividad's Finance Committee and by its Board of Trustees on June 9, 2023.

FINANCING:

The cost for this amendment No. 4 is \$1,800,000 of which \$900,000.00 will be included in the Fiscal Year 2023-24 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Use of a Quest Diagnostics Reference Lab Services allows the clinicians of Natividad Medical Center to order laboratory tests that are essential in effective diagnosis and monitoring of patient care. Laboratory tests are correlated with patient history and presentation to arrive at the most confident and data-driven decisions regarding care. In addition, Natividad Medical Center laboratory makes use of the reference lab to confirm internal findings prior to issuing significant diagnosis to the patient, when reagents are unavailable, or lab instrumentation is in repair. The use of an immediate and reliable reference lab is vital part of the laboratory's plan to support the hospital.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Arthur T. Tiongson, Clinical Laboratory Manager, 831-772-7660
Approved by: Charles Harris, MD, Chief Executive Officer, 783-2553

Attachments:

Quest Diagnostics, Inc. Amendment 4
Quest Diagnostics, Inc. Amendment 3
Quest Diagnostics, Inc. Amendment 2
Quest Diagnostics, Inc. Amendment 1
Quest Diagnostics, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Olympus America, Inc. Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute an agreement with Olympus America Inc. for maintenance and repair of endoscopy scopes at Natividad Medical Center for an amount not to exceed \$247,286 with an agreement term June 1, 2023 through May 31, 2026.
- b. Approve the Natividad Medical Center Chief Executive Officer's recommendation to accept non-standard indemnification provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute an agreement with Olympus America Inc. for maintenance and repair of endoscopy scopes at Natividad Medical Center for an amount not to exceed \$247,286 with an agreement term June 1, 2023 through May 31, 2026.
- b. Approve the Natividad Medical Center Chief Executive Officer's recommendation to accept non-standard indemnification provisions within the agreement.

SUMMARY/DISCUSSION:

Natividad Medical Center's Endoscopy department utilizes a variety of Endoscopes (scopes) which are used for procedures such as Gastroscopy and Colonoscopy. These scopes allow the endoscopist to visualize the patient's esophagus, stomach, small bowel and large bowel to determine what is causing the patient's complaint/problem. Natividad Medical Center performs between 50 to 80 procedures per month in Endo and 40 to 80 cases in the Main OR per month.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and by its Board of Trustees on June 9, 2023.

FINANCING:

The cost for this agreement is \$247,286 of which \$50,000 which is included in the FY 2023-24 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

These services are beneficial to Natividad Medical Center's inventory of Olympus scopes due to the fragile nature of these scopes and assure Natividad Medical Center's scopes are in good condition. The majority of repairs for these scopes cost on average of \$5000. This contract will result in savings to Natividad Medical Center for these repairs.

These services are beneficial to patients to ensure equipment is performing at an optimal level when endoscopy procedures are being performed.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Wally Sayles Surgical Services Director, 772-7771
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:
Olympus America, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Boris H. Borazjani MD, Inc., Second Amendment

..Title

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-14417) with Boris H. Borazjani MD, Inc. to provide acute care surgical services, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised full agreement term of July 1, 2019 to June 30, 2025, and adding \$400,000 for revised not to exceed amount of \$1,100,000 in the aggregate; and

b. Authorize the Deputy Purchasing Agent or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-14417) with Boris H. Borazjani MD, Inc. to provide acute care surgical services, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised full agreement term of July 1, 2019 to June 30, 2025, and adding \$400,000 for revised not to exceed amount of \$1,100,000 in the aggregate; and

b. Authorize the Deputy Purchasing Agent or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

SUMMARY/DISCUSSION:

Natividad received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires acute critical care surgeons to be available in-house with a 15-minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to maintain a core team of quality surgeons made up of employed and independent contract physicians to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit.

Natividad would like to enter into an agreement with Boris H. Borazjani MD, Inc., for which Dr. Borazjani, a board-certified fellowship trained trauma surgeon provides general and critical care surgical services as part of the comprehensive trauma services required for a Level II Trauma Center. Dr. Borazjani will participate in the on-call panel and will be paid a daily rate for the coverage services, which may increase due to availability and the need for coverage, but the rate of pay for services remains the same. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The total cost of this amendment is \$400,000. The total not to exceed amount of this agreement is \$1,100,000. The actual cost is contingent upon Dr. Borazjani's participation in the call panel which may fluctuate based on his availability. Natividad has agreements with multiple providers to ensure sufficient coverage of the trauma services where the total expenditure will not exceed \$1,300,000 annually which is included in Fiscal Year 2023/2024 recommended budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2553

Attachments:

Second Amendment

First Amendment

Agreement

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Central Coast Nephrology Second Amendment

TITLE:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-14764) with Central Coast Nephrology to provide nephrology services, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised full agreement term of July 1, 2020 to June 30, 2025, and adding \$570,000 for a revised not to exceed amount of \$1,380,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-14764) with Central Coast Nephrology to provide nephrology services, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised full agreement term of July 1, 2020 to June 30, 2025, and adding \$570,000 for a revised not to exceed amount of \$1,380,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

Natividad must arrange for care and treatment of patients who present to the emergency department or hospital clinics as well as hospitalized patients in need of medical care in the specialty of nephrology. Natividad would like to amend its Agreement with Central Coast Nephrology so that its board-certified nephrologists can continue provide, 24/7 emergency department call coverage and inpatient consults, at least two half days of clinic per week in the outpatient specialty clinic and administrative services without interruption. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this amendment is \$570,000. The total not to exceed amount for this Agreement is \$1,380,000 for the period July 1, 2020 to June 30, 2025. \$285,000 is included in the Fiscal Year 2020/2021. The remaining amount will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris., Chief Executive Officer, 783.2553

Attachments:

Second Amendment
First Amendment
Agreement

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Dopamine Therapeutics, Inc. Third Amendment

TITLE:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional Services Agreement (A-15115) with Dopamine Therapeutics, Inc. to provide family medicine services at Natividad, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised full agreement term of August 1, 2019 to June 30, 2025, and adding \$100,000 for a revised not to exceed amount of \$400,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional Services Agreement (A-15115) with Dopamine Therapeutics, Inc. to provide family medicine services at Natividad, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised full agreement term of August 1, 2019 to June 30, 2025, and adding \$100,000 for a revised not to exceed amount of \$400,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

Natividad operates Family Medicine Residency Program affiliated with the University of California's San Francisco Medical School with a total of 30 residents that practice in multiple settings including the inpatient labor and delivery unit. The Residency Program must arrange for patient care and supervision of its residents by qualified family medicine physicians. Natividad has an agreement with Dopamine Therapeutics, Inc., for which Dr. Nathaniel Lepp provides family medicine services, as needed, to cover the service. Natividad would like to amend the Agreement at this time in order to avoid interruption of services. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The cost of this amendment is \$100,000. The total not to exceed amount of this Agreement is \$400,000 for the period August 1, 2019 to June 30, 2025. \$100,000 is included the Fiscal Year 2023/2024 Recommended Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement are required for Natividad's Family Medicine Residency

Program and provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2553

Attachments:

Third Amendment

Second Amendment

First Amendment

Assignment and Assumption Agreement
Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Yu-Chuan Liu M.D. Second Amendment

TITLE:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional Services Agreement (A-15828) with Yu-Chuan Liu MD to provide electrophysiology cardiology services, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised full agreement term of July 1, 2021 to June 30, 2025, and adding \$500,000 for a revised not to exceed amount of \$800,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional Services Agreement (A-15828) with Yu-Chuan Liu MD to provide electrophysiology cardiology services, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised full agreement term of July 1, 2021 to June 30, 2025, and adding \$500,000 for a revised not to exceed amount of \$800,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

Natividad operates a cardiology clinic that offers comprehensive cardiology services including electrophysiology (EP), which examines the heart's electrical system and is used to diagnose abnormal heartbeats or arrhythmia. Natividad has an agreement with Dr. Liu, a board-certified cardiologist that specializes in EP cardiology, to provide outpatient clinic services, clinical interpretation services and EP procedures. Due to patient volumes in the clinic, Dr. Liu is providing more services than originally anticipated, therefore, Natividad would like to amend the agreement add funds so that Dr. Liu can continue to provide the same services without interruption. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment as to legal form and the Auditor-Controller has reviewed and approved this amendment as to fiscal provisions. The amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The cost of this amendment is \$500,000. The total not to exceed amount of this agreement is \$800,000. \$300,000 is included in the Fiscal Year 2023/2024 Recommended Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2553

Attachments:

Second Amendment

First Amendment

Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Kuong Ngann, D.O. Fourth Amendment

TITLE:

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to the Professional and Call Coverage Services Agreement (A-14150) with Kuong Ngann, D.O. to provide general and critical care surgery services at NMC, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised full agreement term of November 1, 2018 to June 30, 2025) and adding \$600,000 for a revised not to an amount not to exceed \$2,100,000 for the period November 1, 2018 to June 30, 2025; and
b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to the Professional and Call Coverage Services Agreement (A-14150) with Kuong Ngann, D.O. to provide general and critical care surgery services at NMC, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised full agreement term of November 1, 2018 to June 30, 2025) and adding \$600,000 for a revised not to an amount not to exceed \$2,100,000 for the period November 1, 2018 to June 30, 2025; and
b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

Natividad Medical Center (NMC) received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires acute critical care surgeons to be available in-house with a 15 minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to maintain a core team of quality surgeons made up of employed and independent contract physicians to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit.

NMC wishes to enter into an agreement with Kuong Ngann, D.O., a board certified and fellowship trained trauma and critical care surgeon to provide general and critical care surgery services as part of the comprehensive trauma services required for a Level II Trauma Center. Dr. Ngann will participate in the on-call panel and will be paid a daily rate for the coverage services, which may increase due to the need for coverage, but the rate of pay for services remains the same. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Amendment is \$600,000. The total not to exceed amount of this Agreement is \$2,100,000 for the period November 1, 2018 to June 30, 2025. The actual cost is contingent upon Dr. Ngann's level of participation in the call panel, which may fluctuate based on his availability. NMC has agreements with multiple providers to cover this service for which the total expenditure will not exceed \$1,300,000 annually and is included in the Fiscal Year 2023/2024 Recommended Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement are required for a Level II Trauma Center and provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2553

Attachments:

Fourth Amendment
Third Amendment
Second Amendment
First Amendment
Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Salinas Valley Medical Clinic Second Amendment

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-15368) with Salinas Valley Memorial Healthcare System, dba Salinas Valley Medical Clinic to provide hematology oncology services, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised term July 1, 2019 to June 30, 2025, and adding \$360,000 for a revised not to exceed amount of \$1,080,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not exceed ten percent 10% (\$36,000) of the original contract amount.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-15368) with Salinas Valley Memorial Healthcare System, dba Salinas Valley Medical Clinic to provide hematology oncology services, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised term July 1, 2019 to June 30, 2025, and adding \$360,000 for a revised not to exceed amount of \$1,080,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not exceed ten percent 10% (\$36,000) of the original contract amount.

SUMMARY/DISCUSSION:

Natividad operates the D'Arrigo Family Specialty Services Outpatient Clinic offering over fifteen different specialty care services including hematology oncology. Natividad must also arrange for the care and treatment of hospitalized patients and patients who present to the emergency department and outpatient clinic in need of medical care in the specialty of hematology oncology. Natividad wishes to amend the agreement with Salinas Valley Memorial Healthcare System, dba Salinas Valley Medical Clinic, so that its board-certified hematology oncology physicians can continue to provide 24/7/365 call coverage and one half day a week in the outpatient clinic. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The cost of this amendment is \$360,000. The total not to exceed amount of this agreement is

\$1,080,00 for the period July 1, 2019 to June 30, 2025. \$180,000 is included the Fiscal Year 2023/2024 Recommended Budget. The remaining balance will be budget in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2553

Attachments:

Second Amendment
First Amendment
Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Salinas Valley Plastic Surgery Associates Second Amendment

..Title

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional Services Agreement with Salinas Valley Plastic Surgery Associates (A 14391) to provide plastic surgery services, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised full agreement term of July 1, 2019 to June 30, 2025, and adding \$365,000 for a revised total not to exceed amount of \$1,095,000 in the aggregate; and

b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$36,500) of the original contract amount.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute the Second Amendment to the Professional Services Agreement with Salinas Valley Plastic Surgery Associates (A 14391) to provide plastic surgery services, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised full agreement term of July 1, 2019 to June 30, 2025, and adding \$365,000 for a revised total not to exceed amount of \$1,095,000 in the aggregate; and

b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$36,500) of the original contract amount.

SUMMARY/DISCUSSION:

Natividad must arrange for the care and treatment of hospitalized patients and patients who present to the emergency department in need of medical care in the specialty of plastic surgery. Natividad wishes to enter into an agreement with Salinas Valley Plastic Surgery Associates, for which board-certified plastic surgeons provide 24/7/365 emergency department call coverage. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Amendment is \$365,000. The total not to exceed amount of this Agreement is

\$1,095,000 for the period July 1, 2019 to June 30, 2025. \$182,500 is included the Fiscal Year 2023/2024 Recommended Budget. The remaining balance will be budget in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2553

Attachments:

Second Amendment

First Amendment

Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

UCSF Pediatric Hospitalist Third Amendment

TITLE:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional Services Agreement (A-15373) with The Regents of the University of California, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric hospitalist services, extending the term by twelve months (July 1, 2023 to June 30, 2024) for a revised full agreement term of July 1, 2021 to June 30, 2024, with no change to the previously approved total not to exceed amount of \$433,520 in the aggregate; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$23,352) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional Services Agreement (A-15373) with The Regents of the University of California, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric hospitalist services, extending the term by twelve months (July 1, 2023 to June 30, 2024) for a revised full agreement term of July 1, 2021 to June 30, 2024, with no change to the previously approved total not to exceed amount of \$433,520 in the aggregate; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$23,352) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

Natividad operates a twelve-bed pediatric unit and an eighteen-bed maternal infant unit providing medical care for newborns, children and adolescents, as well as hospital-based services for the pediatric population (age 0-21) through NMC's emergency medicine, trauma programs, general surgery and outpatient specialty clinics.

Natividad would like to amend its agreement with UCSF, for which Dr. Christopher Carpenter, a board-certified pediatric hospitalist participates in the call panel and provides pediatric patient care as needed. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

There is no cost to this amendment. The total not to exceed amount for this agreement is \$433,520 for the period July 1, 2021 to June 30, 2024. \$50,000 is included in the Fiscal Year 2023/2024 recommended budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris., Chief Executive Officer, 783.2553

Attachments:

Third Amendment
Second Amendment
First Amendment
Agreement

Attachments on File at the Clerk of the Board

..Title

- a. Award Job Order Contracts (JOC) for use by Natividad Medical Center (NMC) with a term of one year from the date signed by NMC, with a minimum contract value of \$25,000 and maximum contract value of \$5,797,725, to the lowest responsive bidders as follows: NMC 2023-01; Staples Construction; and NMC 2023-02 and Ausonio Incorporated.
- b. Approve the Performance and Payment Bonds executed and provided by Staples Construction and Ausonio Incorporated in the amount of \$5,797,725 each.
- c. Authorize the Chief Executive Officer (CEO) of Natividad Medical Center to execute Job Order Contracts for use by Natividad Medical Center 2023-01 with Staples Construction and 2023-02 with Ausonio Incorporated.

..Report**RECOMMENDATION:****It is recommended the Board of Supervisors:**

- a. Award Job Order Contracts (JOC) for use by Natividad Medical Center (NMC) with a term of one year from the date signed by NMC, with a minimum contract value of \$25,000 and maximum contract value of \$5,797,725, to the lowest responsive bidders as follows: NMC 2023-01; Staples Construction; and NMC 2023-02 and Ausonio Incorporated.
- b. Approve the Performance and Payment Bonds executed and provided by Staples Construction and Ausonio Incorporated in the amount of \$5,797,725 each.
- c. Authorize the Chief Executive Officer (CEO) of Natividad Medical Center to execute Job Order Contracts for use by Natividad Medical Center 2023-01 with Staples Construction and 2023-02 with Ausonio Incorporated.

SUMMARY/DISCUSSION:

Public Contract Code Section 20128.5 provides that counties may award annual contracts for repair, remodeling, or other repetitive work to be done according to unit prices. This is commonly referred to as Job Order Contracting (JOC) and is typically done by developing a construction task catalog that is then competitively bid. JOC is an indefinite quantity contract pursuant to which the contractor will perform a variety of projects, consisting of specific construction tasks, providing an alternative procurement method for completing public works projects, which improves economy and efficiency in completing many public works projects, including urgent and time-sensitive projects. The price of an individual project will be determined by multiplying the preset unit prices and the appropriate quantities by the appropriate adjustment factor. The adjustment factor will vary depending upon the location of the work and the time at which the work will be performed (normal working hours versus other than normal working hours).

On September 17, 2013, the Board adopted the Monterey County Job Order Contracting Policy Guidelines, constituting the order of the Board approving Job Order Contracts pursuant to Public Contract Code Section 20128.5. On April 25, 2023, the Board of Supervisors approved the Monterey County Construction Task Catalog, Natividad Medical Center Project Manuals, and Monterey County Natividad Medical Center Technical Specifications for the Job Order Contract Projects and authorized the advertising of the Notice to Contractors for their respective Bid Nos.: NMC 2023-01, and 2023-02.

The most current annual NMC JOC Projects were advertised, and bids were opened on May 25, 2023. The lowest responsive and responsible bidder is determined by the award criteria figure. The lowest responsive bidders were Staples Construction and Ausonio Incorporated.

Each contractor has represented that its workforce consists primarily of Monterey Bay Area residents or has certified to make a good faith effort to employ Monterey Bay Area residents on each Job Order proposal in compliance with Section 5.08.120 of the Monterey County Code. Additionally, each contractor has an office located within Monterey County.

In conjunction with NMC staff, the Gordian Group serves as JOC program administrators under an amended GPO contract through Sourcewell as approved by the Board of Supervisors last on September 29, 2020.

For the Natividad Medical Center JOC projects, Natividad Medical Center recommends awarding contracts to two separate contractors to allow the Department the option to use the alternate contractor if the other contractor is deemed nonresponsive or has poor performance and to have work performed concurrently. Currently, Natividad Medical Center requests two JOC contract awards.

All two of these JOC contracts will be signed and therefore effective upon the first JOC project's initiation, and from that point, the two JOC contracts for 2023-24 shall be in effect for a one (1) year period from the date when NMC signs the two contracts. However, if during the one (1) year contract period, payments by County to Contractor reach the maximum amount payable, all contracts shall terminate. The County will not issue any new Job Order Projects under these contracts after the one (1) year term expires and will likely issue a new JOC bid package for new contracts for 2024-2025. Any Job Order authorized prior to the expiration of these two contracts must be completed within the time specified in the individual project Job Order documents. In the event a scheduled completion for any Job Order extends beyond the term of the contract, the term of the associated contract shall continue in effect and be applicable for such Job Orders until that JOB order has been completed to the satisfaction of NMC.

Due to the potential project scopes and project range, contractors were each required to provide performance and payment bonds in the amount of \$5,797,725 to provide for JOC efficiency, maintaining control of contractor performance, as well as limiting potential risk to the County.

Any Job Order that exceeds \$1,000,000 will be brought to the Capital Improvement Committee (CIC) prior to the issuance of a notice to proceed. Natividad Medical Center will provide JOC status reports to the CIC summarizing issued Job Orders, including scope, cost, schedule, and source of previously appropriated/expended funds. The JOC contracts will provide another mechanism to accomplish work that fits within the JOC guidelines. Projects that do not meet JOC criteria or are not a good fit for JOC will continue to be completed using other procurement processes, such as the typical design/bid/build process.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved payment provisions.

FINANCING:

Job Order Contract expenditures will be within and not exceed the FY 2023-24 approved capital projects and operational budgets. The future fiscal year capital and operational budgets will be appropriately budgeted and approved by the Board of Supervisors prior to proceeding with expenditures. The agreement is for two individual Job Order Contracts for \$5,797,725 for a total maximum amount of \$11,595,450. A five percent (5%) License Fee to utilize the JOC program is payable to the Gordian Group only if and when a Job Order is issued to a JOC Contractor. Optionally, as needed, the County may utilize JOC Project Management services for an additional 5.95% fee. There is no impact to the general fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The JOC program helps with providing efficient and effective hospital operations by allowing improved processing for smaller and more urgent projects. The JOC program projects include improvements to health and safety facilities. The provision of adequate County facilities and infrastructure enhances the quality of life for County residents, patients, and visitors at Natividad.

- ☐ Economic Development
- ☒ Administration
- ☒ Health & Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Brian Griffin, Project Manager, (831) 783-2605

Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

Staples Construction contract, which includes Performance and Payment Bonds
Ausonio Incorporated contract, which includes Performance and Payment Bonds

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Resolution to Modify Delegation of Purchasing Authority at Natividad

Legistar Number: _____

..Title

Adopt a Resolution which modifies the delegation of purchasing authority for Natividad to increase the CEO's authority to sign service agreements where the aggregate cost does not exceed \$200,000, consistent with Monterey County Ordinance No. 5394.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Adopt a Resolution which modifies the delegation of purchasing authority for Natividad to increase the CEO's authority to sign service agreements where the aggregate cost does not exceed \$200,000, consistent with Monterey County Ordinance No. 5394.

SUMMARY/DISCUSSION:

California Government Code Sections 25500-25509 authorized the Board of Supervisors to employ a Purchasing Agent and such assistants as are necessary to properly fulfill the duties of the position. Effective in 2019, California Government Code Section 25502.5 amendment permits counties having a population of 200,000 or more for the County's Board of Supervisors; a) to authorize the purchasing agent to engage independent contractors to perform services for the County or County Officers, with or without furnishing materials, when the annual aggregate cost does not exceed two hundred thousand dollars (\$200,000); and; b) to establish rules and regulations to effectuate the purpose of this section.

On May 15, 2007, the Board of Supervisors approved to amend Paragraph F of Section 2.32.030 of the Monterey County Code to increase the signature authority of the Purchasing Agent to engage independent contractors to perform services for the County and the offices thereof, with or without the furnishing of material, where the aggregate cost does not exceed one hundred thousand dollars (\$100,000.00). In October of 2007 the Board of Supervisors also approved a Memorandum of Understanding between the Monterey County Administrative Officer and the Chief Executive Officer of Natividad Regarding the Delegation of Purchasing Activities and Responsibilities, in which the County Administrative Officer delegated purchasing functions to Natividad's CEO for the hospital specifically. The signing threshold within that Delegation of Authority MOU was consistent with the County's at the time at up to one hundred thousand dollars (\$100,000) per service agreement.

On December 13, 2022, the Board of Supervisors approved Monterey County Ordinance No. 5394 which increased the aggregate amount of signature authority for the Purchasing Agent on service agreements where the aggregate cost does not exceed two hundred thousand dollars (\$200,000).

The County Administrative Officer and Natividad are recommending the Board Adopt a Resolution that will increase the signing authority for Natividad's CEO on its service agreements where the aggregate cost does not exceed two hundred thousand dollars (\$200,000), consistent with Monterey County Ordinance No. 5394.

OTHER AGENCY INVOLVEMENT:

The County Administrative Officer concurs with this recommendation. The Office of County Counsel has reviewed and approved this recommendation. This recommendation has been approved by Natividad's Finance Committee and Board of Trustees on June 9, 2023.

FINANCING:

This recommendation has no financial impact not otherwise incurred by Natividad.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This recommendation increases Natividad's ability to provide for greater efficiency and effectiveness in responding to the hospital's unique purchasing needs while remaining compliant with applicable federal, state and local laws.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Kristen Aldrich, Hospital Purchasing and Materials Support Director, 783-2627

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Resolution to modify delegation of purchasing functions

Memorandum of Understanding between the County CAO and the CEO of Natividad Regarding Delegation of Purchasing

Board Order approving Monterey County Ordinance No. 5394

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

UpToDate Inc

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute an agreement with UpToDate Inc. for Anywhere electronic clinical resource subscription services at Natividad Medical Center for an amount not to exceed \$369,347 with an agreement term May 1, 2023 through April 30, 2026.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$36,935) of the original cost of the agreement per each amendment.
- c. Approve the Natividad Medical Center's Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute an agreement with UpToDate Inc. for Anywhere electronic clinical resource subscription services at Natividad Medical Center for an amount not to exceed \$369,347 with an agreement term May 1, 2023 through April 30, 2026.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$36,935) of the original cost of the agreement per each amendment.
- c. Approve the Natividad Medical Center's Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

SUMMARY/DISCUSSION:

Wolters Kluwer Health, Up-To-Date Inc. (UpToDate) is the leading web based clinical research tool that clinicians utilize for their day-to-day review of clinical topics. Natividad Medical Center is a teaching facility, and as such, web-based research is particularly important for medical students and resident education. The user can access the UpToDate system via an internet links embedded within Natividad Medical Center's Electronic Medical Record (EMR) system, Medical Information Technology, Inc. (MEDITECH). UpToDate is a standalone resource application and there is no data exchanged to or from Natividad Medical Center's systems with this application.

Currently Natividad Medical Center physicians, residents and medical students have access to Up-To-Date's web-based research and educational materials online. In addition to research, physicians can receive required individual Continuing Medical Education (CME) credit each time Up-To-Date is logged into and utilized. Annual CME is required by Natividad Medical Center, state and national medical specialty boards thereby aiding Natividad Medical Center and its physicians in keeping current in meeting their continuing medical education requirements. With Up-to-Date access, clinicians are able to "click" on the Up-To-Date icon and are able to research the most recent evidenced based recommendations. As an example, when a physician is on call and must remotely enter antibiotic orders for pneumonia but has a question on the preferred medication, he or she will be able to "click" on the Up-to-Date icon and view the latest recommendation.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and by its Board of Trustees on June 9, 2023.

FINANCING:

The cost for this agreement is \$369,347 of which \$114,886 which is included in the FY 2023-24 Recommended. Amounts for the remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement facilitates access to critical point of care clinical diagnosis and medication resources that aid in decision making, thereby improving patient care. Additionally, the built-in education system empowers our patients to take an active role in their health and well-being. This system also allows our clinicians and providers to remain current with continuing education requirements.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Raquel Mojica, IT Business Operations Manager, 831-783-2812

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

UpToDate Original Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Monterey County Fair Sponsorship Agreement

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a sponsorship agreement with the 7th District Agricultural Association (Monterey County Fair) for 2023 for an amount not to exceed \$5,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a sponsorship agreement with the 7th District Agricultural Association (Monterey County Fair) for 2023 for an amount not to exceed \$5,000.

SUMMARY/DISCUSSION:

Natividad Medical Center is recommending an agreement sponsoring the Monterey County Fair 2023 with the 7th District Agricultural Association. In an effort to reach our target audiences and to promote the hospital to the public, the Monterey County Fair will provide Natividad with exposure of logo and/ or name in all marketing material:

Monterey County Fair Website

Monterey County Fair Poster

Monterey County Fair Program

Monterey County Fair Social Media

Monterey County Fair Thank You Advertisement.

One booth space on Saturday, September 2, 2023 between 12:00 PM - 5:00 PM (if desired)

Natividad will be named day of the Fair, on Saturday, September 2, 2023

Natividad will be able to distribute materials at the main entrance (Gate 5) on their named day, September 2, 2023

The Monterey County Fair will provide Natividad with the following hospitality package:

30 One-Day Admission Passes

6 Parking Passes

The Monterey County Fair will provide Natividad with one (1) banner location during the run of the five-day event.

The Monterey County Fair will provide Natividad advertising on the Digital Marquee at Fairground and Casa Verde Roads, during the run of the fair.

The Monterey County Fair this year is held August 31-September 4, 2023.

The approval of this agreement with Natividad Medical Center will help promote the Natividad brand, increase awareness of the hospital's health care services, and improve perception, and benefitting our community. Fair attendees are from key areas and demographics serviced by Natividad Medical Center.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the

Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee on and by its Board of Trustees on June 9, 2023.

FINANCING:

The cost for this agreement is \$5,000, all of which has been included in the FY 2023-24 Recommended Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement facilitates the promotion of the Natividad brand, programs and services. It meets the Health & Human Services Initiative's goal of promoting access to equitable opportunities for health choices and health environments in collaboration with communities.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Hillary Fish, Marketing Director, 783-2693

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Monterey County Fair Sponsorship Agreement for 2023

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Gallun Snow Associates, Inc Amendment No. 3

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14112) with Gallun Snow Associates, Inc. for interior design services pursuant to Request for Qualifications (RFQ) #9600-80, extending the agreement an additional two (2) year period (August 1, 2023 through July 31, 2025) for a revised full agreement term of August 1, 2018 through July 31, 2025, and adding \$340,000 for a revised total agreement amount not to exceed \$1,165,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14112) with Gallun Snow Associates, Inc. for interior design services pursuant to Request for Qualifications (RFQ) #9600-80, extending the agreement an additional two (2) year period (August 1, 2023 through July 31, 2025) for a revised full agreement term of August 1, 2018 through July 31, 2025, and adding \$340,000 for a revised total agreement amount not to exceed \$1,165,000.

SUMMARY/DISCUSSION:

Natividad Medical Center (NMC) has solicited bids through the Request for Qualifications process twice for hospital interior design services. The hospital desired a standalone firm not affiliated with an architectural services company that specialized in healthcare design that could work collaboratively with the hospital, architectural/ engineering firms, and general contractors. The hospital received only one bid for consideration both times it solicited bids, RFQ 9600-48 and RFQ 9600-80.

NMC has had a long-standing relationship with Gallun Snow Associates, Inc. The firm specializes in healthcare interior finishes, furniture planning and specifications, systems furniture planning and specification, and art planning on an as needed basis.

The workload with Gallun Snow has remained consistent over the past few years. Some examples of current work are as follows: Medical Surgical Unit 3 finishes and furniture, Intensive Care Unit finishes and furniture, and Emergency Department modular building and Emergency Department main building finishes and furniture. Natividad desires to increase the agreement by \$340,000 to ensure sufficient funding through July 31, 2025.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on June 9, 2023.

FINANCING:

The cost for this amendment No. 3 is \$340,000 of which \$170,000 is included in the FY 2023-24 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement allows for needed improvements to the hospital's physical infrastructure. These improvements ensure that NMC maintains itself as a first-rate medical facility which, in turn, enables NMC staff to provide quality medical care that leads to an improved quality of life for its patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☐ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Andrea Rosenberg, Hospital Assistant Administrator, 783-2562

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

- Gallun Snow Associates Inc Amendment 3
- Gallun Snow Associates Inc Amendment 2
- Gallun Snow Associates Inc Renewal and Amendment 1
- Gallun Snow Associates Inc Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

DrFirst.com, Inc Amendment No. 4

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13725) with DrFirst.com, Inc. for software licensing and consulting services, extending the agreement an additional three (3) year period (July 1, 2023 through June 30, 2026) for a revised full agreement term of July 1, 2017 through June 30, 2026, and adding \$318,091 for a revised total agreement amount not to exceed \$840,171.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13725) with DrFirst.com, Inc. for software licensing and consulting services, extending the agreement an additional three (3) year period (July 1, 2023 through June 30, 2026) for a revised full agreement term of July 1, 2017 through June 30, 2026, and adding \$318,091 for a revised total agreement amount not to exceed \$840,171.

SUMMARY/DISCUSSION:

DrFirst is a software suite that provides an electronic prescribing (e-prescribing) system, which allows physicians to electronically transmit prescriptions to pharmacies. This process has decreased prescribing and medication errors and has resulted in fewer call-backs from pharmacies to physicians for clarification. Electronically sending and receiving prescriptions has streamlined the clinical practice workflow, and patient satisfaction and compliance have increased. Additionally, connecting physician and pharmacy systems has reduced paperwork and the associated mistakes that may occur from reliance on handwritten prescriptions. This change has produced time and cost savings for all parties involved.

In 2019 NMC added the Controlled Substance Utilization Review and Evaluation System (CURES) module within DrFirst, which gives healthcare providers at NMC access to California's Prescription Drug Monitoring Program (PDMP). This database includes Schedule II, III and IV controlled substances prescriptions dispensed. Health care practitioners authorized to prescribe, order, administer, or furnish a controlled substance are required by California law to consult the CURES database. The DrFirst Cures module facilitates this process. The CURES integration gives clinicians real-time access to essential opioid prescription information for individual patients at the point-of-care. Prescribers can quickly check the CURES database to view their patients' opioid prescription history, allowing them to quickly identify patients who may have substance abuse disorders and are "doctor shopping" for prescriptions of controlled substances.

Natividad Medical Center is requesting authorization to extend the existing agreement for an additional three (3) years.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 4 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 4 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on

June 9, 2023.

FINANCING:

The cost for this amendment No. 4 is \$318,091 of which \$112,501 is included in the FY 2023-24 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement facilitates access to the Prescription Drug Monitoring Program. This access is a regulatory requirement and improves patient care at NMC by preventing the over prescribing of controlled substances.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Raquel Mojica, IT Operations Manager, 783-2812

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

DrFirst Amendment 4
DrFirst Amendment 3
DrFirst Amendment 2
DrFirst Amendment 1
DrFirst Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Access Physicians California, P.C. Amended and Restated Agreement

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Amended and Restated Professional and Call Coverage Services Agreement with Access TeleCare California, P.C. (formerly Tele-Physicians, P.C.) to provide tele-neurology services, extending the term by three months (April 1, 2024 to June 30, 2024) for a revised full agreement term of April 1, 2022 to June 30, 2024, and adding \$300,000 for a revised amount not to exceed \$1,100,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$80,000) of the original contract amount.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Amended and Restated Professional and Call Coverage Services Agreement with Access TeleCare California, P.C. (formerly Tele-Physicians, P.C.) to provide tele-neurology services, extending the term by three months (April 1, 2024 to June 30, 2024) for a revised full agreement term of April 1, 2022 to June 30, 2024, and adding \$300,000 for a revised amount not to exceed \$1,100,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$80,000) of the original contract amount.

SUMMARY/DISCUSSION:

NMC must arrange for the provision of professional consultation and treatment of patients who present to the emergency department and who are admitted to the hospital in need of medical care the specialty of neurology. NMC has an agreement with Tele-Physicians, P.C. to provide 24/7 neurology consultative services for patients via specialized electronic telemedicine equipment. Services include indirect physical exams, history taking, diagnostic protocols, image analysis and recommendations for therapeutic interventions and/or diagnostic tests for any neurologic emergency.

The Agreement with Tele-Physicians, P.C. was entered into on April 1, 2022. NMC now wishes to enter into this Amended and Restated Agreement effective July 1, 2023 in order to change the name of the contractor from Tele-Physicians, P.C. to Access TeleCare California, P.C. due to its internal reorganization and corporate restructure effective January 1, 2023; to add the provision of advance practice practitioners that will increase patient access to telemedicine services; to modify the billing and payment arrangements; add funds due to increased services and extend the term by three months ensuring the new arrangements are in place for twelve months in

compliance with federal guidelines for physician contracts. NMC has obtained an independent opinion of fair market value for the payment terms of this agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amended and Restated Agreement as to legal form. The Auditor-Controller has reviewed and approved this Amended and Restated Agreement as to fiscal provisions. The Amended and Restated Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The total cost of this Amended and Restated Agreement is \$1,100,000 for the period April 1, 2022 to June 30, 2024. \$400,000 is included in the Fiscal Year 2023/2024 Recommended Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this Amended and Restated Agreement provide NMC with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2553

Attachments:

Amended and Restated Agreement
Agreement

Attachments on File at the Clerk of the Board

..Title

- a. Authorize the County Counsel to execute an Amendment No. 1 to an Agreement for Specialized Attorney Services (“Agreement”) with Foley & Lardner, LLP for independent consulting and legal services with respect to healthcare matters at Natividad Medical Center (“Natividad”), adding one year for a revised full term of July 1, 2021 through June 30, 2025, and adding \$300,000 for a revised total agreement amount not to exceed \$800,000; and
- b. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$50,000) of the agreement amount and do not significantly change the scope of work.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the County Counsel to execute an Amendment No. 1 to an Agreement for Specialized Attorney Services (“Agreement”) with Foley & Lardner, LLP for independent consulting and legal services with respect to healthcare matters at Natividad Medical Center (“Natividad”), adding one year for a revised full term of July 1, 2021 through June 30, 2025, and adding \$300,000 for a revised total agreement amount not to exceed \$800,000; and
- b. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$50,000) of the agreement amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

Foley & Lardner, LLP specializes in healthcare law, and has for years provided advice and counsel, in consultation with the Office of the County Counsel, on a variety of healthcare-related issues to NMC. The firm represents the California Association of Public Hospitals (CAPH) and works frequently with the state government and CAPH in drafting legislation for the benefit of public hospitals statewide. The firm’s expertise in public hospital healthcare law, in areas such as Medical funding to hospitals, specifically regarding the structuring of Medicaid financing for safety net providers in the context of disproportionate share hospital payment programs and under federal Medicaid demonstrations authorized under Section 1115 of the Social Security Act, is of significant importance to Natividad Medical Center.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. This Agreement has also been reviewed and approved by Natividad’s Finance Committee and by its Board of Trustees on June 9, 2023.

FINANCING:

The cost for this amendment is \$300,000, of which \$200,000 shall be included in the Fiscal Year 2024 Recommended Budget. The remaining amount will be included in the Fiscal Year 2025 budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide legal consulting services, as needed, with respect to healthcare matters; the outcome of which contributes to assisting Natividad run efficient business operations.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Daniel Leon, Chief Financial Officer, 783-2561

Approved by: Charles R. Harris, MD, Chief Executive Officer, 783-2504

Attachments:

Foley and Lardner LLP Agreement
Amendment No. 1

Attachments on file with the Clerk of the Board

..Title

Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute an Amendment No. 2 to Agreement with Hooper, Lundy & Bookman PC, for legal services with respect to healthcare matters, adding two years effective July 1, 2023, through June 30, 2025, for a revised full term of July 1, 2018, through June 30, 2025, and adding \$400,000 for a contract amount not to exceed \$1,600,000.

..Report**RECOMMENDATION:****It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute an Amendment No. 2 to Agreement with Hooper, Lundy & Bookman PC, for legal services with respect to healthcare matters, adding two years effective July 1, 2023, through June 30, 2025, for a revised full term of July 1, 2018, through June 30, 2025, and adding \$400,000 for a contract amount not to exceed \$1,600,000.

SUMMARY/DISCUSSION:

Hooper, Lundy & Bookman PC is the largest full service law firm in the country, with offices in San Francisco, Los Angeles, San Diego, and Washington, D.C., dedicated solely to the legal representation of health care providers in Medicare Medicaid payments, health care business transactions, licensing and certifications.

Hooper, Lundy & Bookman provides legal services to the County of Monterey to ensure that the operations of Natividad Medical Center comply with state and federal healthcare and Medicare compliance laws. The potential sanctions for noncompliance with these laws are severe and include civil and criminal liability, as well as debarment or exclusion from participation in Medicare. Additionally, the firm provides advice on medical staff matters, affiliation agreements; Medi-Cal managed care agreements, and commercial payor agreements.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement as to legal form and risk provisions, and the Auditor-Controller has reviewed and approved as to payment provisions. This agreement has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees on June 9, 2023.

FINANCING:

The cost for this amendment is \$400,000 of which \$200,000 shall be included in the Fiscal Year 2024 Recommended Budget. The remaining amount will be included in the Fiscal Year 2025 budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

☐ Economic Development

☒ Administration

The services rendered in this agreement provide legal consulting services, as needed, with respect to healthcare matters; the outcome of which contributes to assisting NMC run efficient business operations.

☐ Health and Human Services

☐ Infrastructure

☐ Public Safety

Prepared by: Daniel Leon, Chief Financial Officer, 783-2561

Approved by: Dr. Charles R Harris, Chief Executive Officer, 783-2504

Attachments:

Amendment No. 1 to Hooper, Lundy and Bookman P.C. Agreement

Attachments on file with the Clerk of the Board

FINANCIAL STATEMENTS

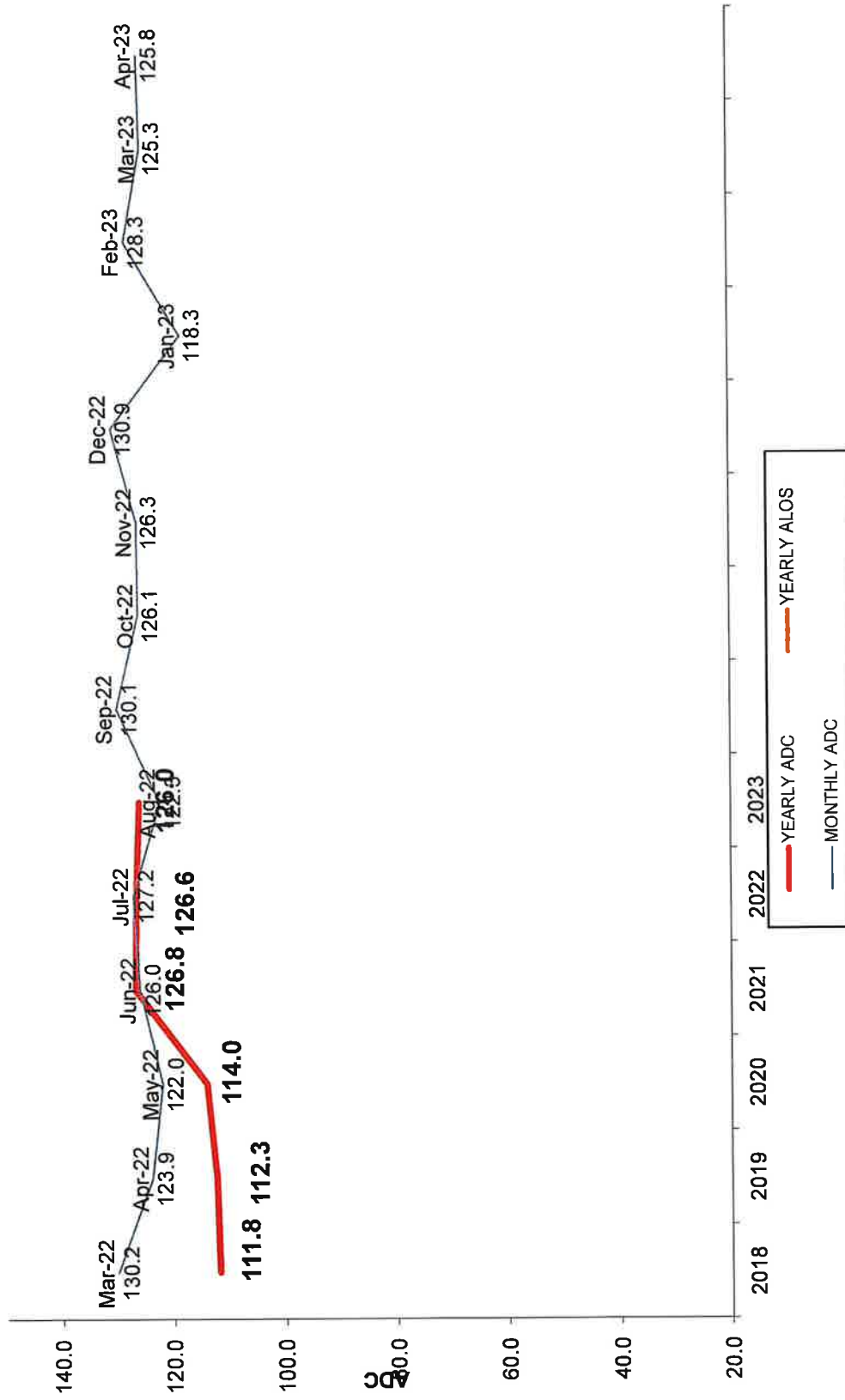
APRIL 30, 2023

FINANCIAL STATEMENTS

APRIL 30, 2023

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**NATIVIDAD
STATISTICAL REPORT
APRIL 30, 2023**

Month-To-Date					Year-To-Date					
02-23	03-23	04-23	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS		CY/PY			
1	147	178	177	231	NICU	15	2,344	1,935	2,218	-12.76%
2	1,854	1,987	1,935	1,577	Med/Surg	57	15,983	19,662	17,370	13.20%
3	196	152	155	316	ICU	10	3,203	1,947	3,070	-36.58%
4	103	89	90	82	Peds	12	832	1,013	687	47.45%
5	747	773	775	721	Acute Rehab	28	7,307	7,816	7,637	2.34%
6	274	349	301	314	OB/Gyn	27	3,184	3,005	3,237	-7.17%
7	3,321	3,528	3,433	3,241	TOTAL ACUTE	149	32,853	35,378	34,219	3.39%
8	270	356	342	448	Psychiatric	19	4,539	2,931	4,404	-33.45%
9	3,591	3,884	3,775	3,689	TOTAL DAYS	168	37,392	38,309	38,623	-0.81%
10	269	306	307	285	Nursery	18	2,884	2,951	3,121	-5.45%
AVERAGE DAILY CENSUS										
11	91.9	88.9	88.6	84.0	Acute	121	84.0	90.7	87.4	3.78%
12	26.7	24.9	25.8	24.0	Acute Rehab	28	24.0	25.7	25.1	2.39%
13	9.6	11.5	11.4	14.9	Psychiatric	19	14.9	9.6	14.5	-33.79%
14	128.3	125.3	125.8	123.0	TOTAL	168	123.0	126.0	127.0	-0.79%
15	9.6	9.9	10.2	9.5	Nursery	18	9.5	9.7	10.3	-5.83%
PERCENTAGE OF OCCUPANCY										
16	76.0%	73.5%	73.2%	69.4%	Acute		69.4%	75.0%	72.2%	3.8%
17	95.4%	88.9%	92.1%	85.7%	Acute Rehab		85.7%	91.8%	89.6%	2.4%
18	50.5%	60.5%	60.0%	78.4%	Psychiatric		78.4%	50.5%	76.3%	-33.8%
19	76.4%	74.6%	74.9%	73.2%	TOTAL		73.2%	75.0%	77.4%	-3.1%
20	53.3%	55.0%	56.7%	52.8%	Nursery		52.8%	53.9%	57.2%	-5.8%
ADMISSIONS										
21	611	688	617	625	Acute		6,327	6,462	6,514	-0.80%
22	56	63	52	51	Acute Rehab		518	582	550	5.82%
23	37	44	44	42	Psychiatric		431	432	493	-12.37%
24	704	795	713	718	TOTAL		7,276	7,476	7,557	-1.07%
25	160	185	188	172	Nursery		1,742	1,815	1,888	-3.87%
26	171	200	198	184	Deliveries		1,857	1,946	2,020	-3.66%
DISCHARGES										
27	573	659	584	607	Acute		6,154	6,225	6,323	-1.55%
28	58	62	53	53	Acute Rehab		535	585	559	4.65%
29	37	47	39	43	Psychiatric		438	422	502	-15.94%
30	668	768	676	703	TOTAL		7,127	7,232	7,384	-2.06%
31	150	169	185	158	Nursery		1,601	1,701	1,761	-3.41%
AVERAGE LENGTH OF STAY										
32	5.1	4.9	5.3	5.1	Acute(Hospital wide no babies)		5.1	5.1	5.1	0.00%
33	13.3	12.3	14.9	14.1	Acute Rehab		14.1	13.4	13.9	-3.60%
34	2.6	2.6	2.2	2.6	OB/Gyn		2.5	2.5	2.6	-3.85%
35	7.3	8.1	7.8	10.7	Psychiatric		10.5	6.8	8.9	-23.60%
36	1.7	1.7	1.6	1.7	Nursery		1.7	1.6	1.7	-5.88%
OUTPATIENT VISITS										
37	4,253	4,809	5,045	4,395	Emergency Room		44,538	49,208	43,585	12.90%
38	505	571	526	530	ER Admits		5,372	5,418	5,594	-3.15%
39	71.7%	71.8%	73.8%	73.8%	ER Admits as a % of Admissions		73.8%	72.5%	74.0%	-2.10%
40	5,633	6,439	6,036	5,814	Clinic Visits		58,919	59,508	59,138	0.63%
ANCILLARY PROCEDURES BILLED										
41	50,237	58,216	54,006	52,903	Lab Tests		484,942	539,441	549,056	-1.75%
42	3,755	3,917	4,012	3,724	Radiology Procedures		34,136	39,304	37,326	5.30%
43	210	206	232	198	MRI Procedures		1,812	2,481	2,059	20.50%
44	93	90	74	111	Nuclear Med Procedures		1,019	1,014	1,115	-9.06%
45	1,193	1,394	1,261	1,257	Ultrasound Procedures		11,523	12,600	12,671	-0.56%
46	1,625	1,861	1,982	1,854	CT Scans		16,991	19,275	18,392	4.80%
47	342	418	344	372	Surgeries		3,659	3,672	3,521	4.29%
48	7.48	7.52	7.50	7.59	FTE'S PER AOB		7.59	7.51	7.62	-1.44%
49	1,360.3	1,356.5	1,358.3	1,317.2	TOTAL PAID FTE'S		1,317.2	1,371.3	1,358.5	0.94%
50	5,090	5,594	5,434	5,208	ADJUSTED PATIENT DAYS		52,779	55,489	54,194	2.39%

**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2023**

	JUL-22	AUG-22	SEP-22	OCT-22	NOV-22	DEC-22	JAN-23	FEB-23	MAR-23	APR-23	MAY-23	JUN-23	YTD
R E V E N U E													
Patient Revenue:													
1 Inpatient	\$ 80,966,844	\$ 77,160,401	\$ 79,038,524	\$ 77,365,880	\$ 75,440,723	\$ 77,206,476	\$ 71,645,473	\$ 70,713,671	\$ 77,408,166	\$ 73,109,836	\$ -	\$ -	\$ 760,055,994
2 Pro Fees	5,591,547	5,807,524	6,387,558	8,137,686	5,365,202	6,134,634	6,777,270	4,709,213	5,745,956	4,518,345	-	-	59,174,915
3 Outpatient	35,317,647	38,006,982	37,401,751	36,342,896	36,547,265	37,460,016	33,697,360	31,476,013	36,620,346	38,087,249	-	-	361,337,495
4 Total Patient Revenue	121,876,037	121,374,905	122,827,834	121,846,409	117,353,188	120,801,127	112,120,103	106,898,897	119,774,468	115,695,430	-	-	1,180,568,404
Deductions from revenue													
5 Contractual Deductions	92,824,795	91,863,613	93,362,949	93,074,417	90,487,408	92,948,916	85,343,234	82,272,876	92,281,591	88,528,488	-	-	902,988,288
6 Bad Debt	4,135,680	3,582,657	3,474,041	3,360,575	2,042,247	1,808,544	2,491,122	380,355	1,308,451	2,088,283	-	-	24,671,955
7 Unable to Pay	74,058	101,418	72,826	78,371	114,030	57,984	137,427	267,967	379,545	103,449	-	-	1,387,075
8 Total Contractual Discounts	97,034,533	95,547,688	96,909,816	96,513,363	92,643,685	94,815,444	87,971,783	82,921,198	93,969,587	90,720,220	-	-	929,047,316
9 Net Patient Revenue	24,841,505	25,827,218	25,918,018	25,333,046	24,709,501	25,985,683	24,148,320	23,977,699	25,804,881	24,975,210	-	-	251,521,088
10 As a percent of Gross Revenue	20.38%	21.28%	21.10%	20.79%	21.06%	21.51%	21.54%	22.43%	21.54%	21.59%	0.00%	0.00%	21.31%
11 Total Government Funding	22,040,564	6,142,406	6,542,406	6,542,406	6,542,406	6,542,406	6,542,406	6,542,406	6,542,406	6,546,914	-	-	80,528,726
Other Operating Revenue:													
12 Rent Income	121,596	125,489	122,768	123,288	123,291	123,287	123,287	123,288	123,286	123,287	-	-	1,232,877
13 Interest Income	81,000	81,000	142,500	695,141	192,500	1,082,810	1,082,810	192,500	192,500	272,500	-	-	3,104,951
14 NMIF Contribution	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	-	-	600,000
15 Other Income	422,577	389,568	453,849	500,007	328,052	348,870	468,061	407,948	501,051	493,929	-	-	4,293,923
16 Total Other Operating Revenue	685,163	635,056	779,137	1,378,436	703,843	724,557	1,714,158	783,736	876,847	949,716	-	-	9,231,751
17 TOTAL REVENUE	47,567,232	32,505,692	33,239,561	33,253,888	31,955,750	33,252,746	32,404,884	31,303,841	33,224,134	32,471,840	-	-	341,279,565
EXPENSE													
Salaries, Wages & Benefits													
18 Salaries	17,705,905	17,388,639	16,907,579	17,586,134	16,699,006	17,856,057	18,360,953	17,378,680	18,330,518	18,029,982	-	-	176,243,653
19 Registry	1,249,749	1,820,554	2,825,174	2,806,705	2,401,163	2,063,207	1,983,904	1,884,002	1,238,307	1,074,283	-	-	19,147,049
20 Phys/Residents SWB & Contract Fees	4,009,799	4,682,933	4,560,986	4,958,072	4,960,696	5,022,598	5,489,690	4,918,588	5,456,301	5,189,984	-	-	49,650,647
21 Purchased Services	2,964,755	2,910,170	3,017,710	3,138,207	3,030,358	2,876,521	3,304,252	3,242,941	3,366,244	3,307,044	-	-	31,158,200
22 Supplies	2,780,492	3,195,791	3,260,784	2,981,740	3,088,083	3,393,424	3,079,320	2,693,202	2,723,934	2,764,408	-	-	29,945,188
23 Insurance	369,180	369,179	369,180	369,179	369,180	369,187	369,179	369,180	369,179	369,179	-	-	3,737,599
24 Utilities and Telephone	435,501	443,051	392,416	317,861	314,856	345,748	411,361	391,647	378,609	243,435	-	-	3,674,485
25 Interest Expense	53,821	53,821	53,821	53,821	53,821	53,821	53,821	53,821	53,821	53,821	-	-	538,210
26 Depreciation & Amortization	1,043,263	1,042,677	1,110,693	1,138,241	1,074,166	1,064,324	1,063,115	1,071,739	1,064,229	1,069,457	-	-	10,741,904
27 Other Operating Expense	527,095	448,909	484,081	518,759	433,125	448,527	500,247	435,542	479,935	488,417	-	-	4,774,637
28 TOTAL EXPENSE	31,539,560	32,355,924	32,972,424	33,853,812	32,406,554	33,477,500	34,589,936	32,223,435	33,445,171	32,601,241	-	-	329,475,566
29 NET INCOME(LOSS)	16,027,672	249,758	267,137	(599,924)	(450,804)	(224,754)	(2,195,052)	(919,594)	(221,037)	(129,401)	-	-	11,803,999
Normalization for Extraordinary Items													
30 State One Time Grant	(15,897,563)	-	-	-	-	-	-	-	-	-	-	-	(15,897,563)
31 Kaiser Settlement	-	-	-	-	-	-	-	(850,000)	(690,000)	(815,000)	-	-	(2,355,000)
32 American Rescue Plan (ARPA) Rural Fund	-	-	-	-	-	-	-	-	-	-	-	-	-
33 Families First C-19 Response	-	-	-	-	-	-	-	-	-	-	-	-	-
34 Total Extraordinary Items	(15,897,563)	-	-	-	-	-	-	(850,000)	(690,000)	(815,000)	-	-	(18,252,563)
35 NET INCOME BEFORE Extraordinary Items	\$ 130,109	\$ 249,758	\$ 267,137	\$ (599,924)	\$ (450,804)	\$ (224,754)	\$ (2,195,052)	\$ (1,769,594)	\$ (911,037)	\$ (944,401)	\$ -	\$ -	\$ (6,448,564)
CAPITAL CONTRIBUTIONS													
36 County Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
37 CHANGE IN NET ASSETS	\$ 16,027,672	\$ 249,758	\$ 267,137	\$ (599,924)	\$ (450,804)	\$ (224,754)	\$ (2,195,052)	\$ (919,594)	\$ (221,037)	\$ (129,401)	\$ -	\$ -	\$ 11,803,999
38													

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS
AS OF APRIL 30, 2023

CURRENT MONTH					YEAR-TO-DATE				
	Actual	Budget	Variance fav. (unfav) \$ VAR.	% VAR	Actual	Budget	\$ VAR.	% VAR	Prior Yr
R E V E N U E									
Patient Revenue:									
1	\$	73,737,518	\$ (627,682)	(0.9)	\$	747,206,886	\$ 16,898,983	2.3	\$
2	73,109,836	4,099,867	418,478	10.2	48,224,044	41,545,385	6,678,659	16.1	697,400,289
3	4,518,345	32,029,838	6,037,411	18.8	368,238,483	324,569,060	43,669,423	13.5	33,653,482
4	38,067,249	109,867,223	5,828,207	5.3	1,180,568,396	1,113,321,331	67,247,065	6.0	294,719,084
5	115,695,430								1,025,772,855
Deductions from Revenue									
6	88,528,488	82,156,918	(6,371,570)	(7.8)	902,988,286	832,594,642	(70,393,644)	(8.5)	773,278,326
7	2,088,283	4,109,015	2,020,732	49.2	24,671,955	41,638,017	16,966,062	40.7	32,883,863
8	103,449	309,450	206,001	66.6	1,387,075	3,064,553	1,677,478	54.7	2,940,441
9	90,720,220	86,575,383	(4,144,837)	(4.8)	929,047,316	877,297,212	(51,750,104)	(5.9)	809,102,630
10	24,975,210	23,291,840	1,683,370	7.2	251,521,080	236,024,119	15,496,961	6.6	216,670,225
11	21.59%	21.20%			21.31%	21.20%			21.12%
12	6,546,914	5,675,869	871,045	15.3	80,526,726	56,758,690	23,768,036	41.88	55,055,471
Total Government Funding									
Other Operating Revenue:									
13	123,287	125,362	(2,075)	(1.7)	1,232,877	1,253,620	(20,743)	(1.7)	1,076,230
14	272,500	142,500	130,000	91.2	3,104,951	1,425,000	1,679,951	117.9	1,002,646
15	60,000	60,000	-	-	600,000	600,000	0	-	540,000
16	493,929	351,829	142,100	40.4	4,293,923	3,518,290	775,633	22.0	3,508,905
17	949,716	679,691	270,025	39.7	9,231,751	6,796,910	2,434,841	35.8	6,127,781
18	32,471,840	29,647,400	2,824,440	9.5	341,279,557	299,579,719	41,699,838	13.9	277,853,477
TOTAL REVENUE									
EXPENSE									
19	18,029,982	17,051,822	(978,160)	(5.7)	176,131,783	172,146,534	(3,985,249)	(2.3)	150,131,085
20	1,074,283	222,637	(851,646)	(382.5)	19,147,049	2,256,054	(16,890,995)	(748.7)	11,297,680
21	5,189,984	4,274,840	(915,144)	(21.4)	49,762,517	42,986,739	(6,775,778)	(15.8)	37,883,673
22	3,307,044	3,168,665	(138,379)	(4.4)	31,158,200	31,996,207	838,007	2.6	28,658,309
23	2,764,408	2,293,866	(470,542)	(20.5)	29,949,188	23,244,567	(6,704,621)	(28.8)	26,188,256
24	414,976	363,448	(51,528)	(14.2)	3,737,592	3,634,480	(103,112)	(2.8)	3,181,358
25	243,435	339,912	96,477	28.4	3,674,485	3,444,427	(230,058)	(6.7)	3,318,816
26	9,255	67,067	57,812	86.2	388,204	679,496	281,292	41.4	529,915
27	1,069,457	1,061,807	(7,650)	(0.7)	10,741,904	10,759,675	17,771	0.2	9,065,977
28	498,417	405,441	(92,976)	(22.9)	4,774,637	4,108,607	(666,030)	(16.2)	4,743,874
29	32,601,241	29,249,505	(3,351,736)	(11.5)	329,475,559	295,256,786	(34,218,773)	(11.6)	274,998,943
TOTAL EXPENSE									
30	(129,401)	397,895	(527,296)	(132.5)	11,803,998	4,322,933	7,481,065	173.1	2,854,534
NET INCOME(LOSS)									
CAPITAL CONTRIBUTIONS									
31	-	-	-	-	-	-	-	-	-
32	-	-	-	-	-	-	-	-	-
33	-	-	-	-	-	-	-	-	-
34	County Contribution								
35	\$ (129,401)	\$ 397,895	\$ (527,296)	(132.5) %	\$ 11,803,998	\$ 4,322,933	\$ 7,481,065	173.1 %	\$ 2,854,534
CHANGE IN NET ASSETS									

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY
AS OF APRIL 30, 2023

	CURRENT MONTH				YEAR -TO -DATE			
			Variance fav. (unfav)				Variance fav. (unfav)	
	Actual	Budget	\$ VAR.	% VAR	Actual	Budget	\$ VAR.	% VAR
	5,434	5,208	226	4.3%	55,489	52,779	2,710	5.1%
	REVENUE				ADJUSTED PATIENT DAYS			
1	\$	\$	\$	(5.0) %	\$	\$	\$	-2.7%
2	13,454	14,158	(704)	5.6	13,771	14,157	(387)	10.4
3	832	787	44	13.9	869	787	82	7.9
4	7,005	6,150	855	0.9	6,636	6,150	487	0.9
5	21,291	21,096	195	(3.3)	21,276	21,094	182	(3.2)
6	16,292	15,775	(517)	51.3	16,273	15,775	(498)	43.6
7	384	789	405	68.0	445	789	344	56.9
8	19	59	40	(0.4)	25	58	33	(0.7)
9	16,895	16,623	(272)	2.8	16,743	16,622	(121)	1.4
10	4,596	4,472	124		4,533	4,472	61	
11	21.59%	21.20%			21.31%	21.20%		
	1,205	1,090	115	10.6	1,451	1,075	376	34.9
	Other Operating Revenue:				Other Operating Revenue:			
12	23	24	(1)	(5.7)	22	24	(2)	(6.5)
13	50	27	23	83.3	56	27	29	107.3
14	11	12	(0)	(4.2)	11	11	(1)	(4.9)
15	91	68	23	34.6	77	67	11	16.1
16	175	131	44	33.9	166	129	38	29.2
17	5,976	5,693	283	5.0	6,150	5,676	474	8.4
	EXPENSE				EXPENSE			
18	3,318	3,274	(44)	(1.3)	3,174	3,262	87	2.7
19	198	43	(155)	(362.5)	345	43	(302)	(707.3)
20	955	821	(134)	(16.4)	897	814	(82)	(10.1)
21	609	608	(0)	(0.0)	562	606	45	7.4
22	509	440	(68)	(15.5)	540	440	(99)	(22.6)
23	76	70	(7)	(9.4)	67	69	2	2.2
24	45	65	20	31.4	66	65	(1)	(1.5)
25	2	13	11	86.8	7	13	6	44.3
26	197	204	7	3.5	194	204	10	5.0
27	92	78	(14)	(17.8)	86	78	(8)	(10.5)
28	6,000	5,616	(383)	(6.8)	5,938	5,594	(344)	(6.1)
29	(24)	76	(100)	(131.2)	213	82	131	159.7
30	CAPITAL CONTRIBUTIONS				CAPITAL CONTRIBUTIONS			
31	-	-	-	-	-	-	-	-
32	-	-	-	-	-	-	-	-
33	-	-	-	-	-	-	-	-
34	(24)	76	(100)	(131) %	213	82	131	159.7 %
35	\$	\$	\$		\$	\$	\$	
	48,751				48,751			
	CHANGE IN NET ASSETS				CHANGE IN NET ASSETS			
	59				59			

**NATIVIDAD
BALANCE SHEET
AS OF APRIL 30, 2023**

		CURRENT MONTH			YEAR - TO - DATE		
		BEGINNING	ENDING	INC/(DEC)	BEGINNING	ENDING	INC/(DEC)
							% CHG.
1	\$	57,816,399	\$	92,028,397	\$	149,344,796	159.2 %
2		31,983,667		(500,000)		31,983,667	-
3		53,366,362		1,092,158		54,458,520	2.0
4		95,453,190		(88,309,945)		7,143,245	(92.5)
5		5,499,923		(338,350)		5,161,573	(6.2)
6		5,538,292		(320,902)		5,217,390	(5.8)
7		249,657,833		3,651,356		253,309,191	1.5
8		355,729,157		1,057,171		356,786,328	0.3
9		(231,287,306)		(1,069,456)		(232,356,762)	(0.5)
10		124,441,851		(12,285)		124,429,566	(0.0)
11		208,750,086		(571,261)		208,178,825	(0.3)
12	\$	582,849,770	\$	3,067,812	\$	585,917,582	0.5 %
CURRENT ASSETS							
CASH							
FUND AID							
ACCOUNTS RECEIVABLE NET							
STATE/COUNTY RECEIVABLES							
INVENTORY							
PREPAID EXPENSE							
TOTAL CURRENT ASSETS							
PROPERTY, PLANT & EQUIPMENT							
LESS: ACCUMULATED DEPRECIATION							
NET PROPERTY, PLANT & EQUIPMENT							
OTHER ASSETS							
13		20,122,833		1,408,507		21,531,339	7.0
14		12,045,240		1,563,188		13,608,428	13.0
15		75,748,893		-		75,748,893	-
16		4,003,251		-		4,003,251	-
17		13,845,832		280,336		14,127,168	2.0
18		125,767,049		3,252,031		129,019,079	2.6
19		3,330,441		(54,817)		3,275,624	(1.6)
20		-		-		-	-
21		17,610,555		-		17,610,555	-
22		20,940,996		(54,817)		20,886,179	(0.3)
TOTAL ASSETS							
CURRENT LIABILITIES							
ACCRUED PAYROLL							
ACCOUNTS PAYABLE							
MCARE/MEDICAL LIABILITIES							
CURRENT PORTION OF DEBT							
OTHER ACCRUALS							
TOTAL CURRENT LIABILITIES							
LONG TERM LIABILITIES							
LT ACCRUED LIABILITIES							
UN EARNED CONTRIBUTIONS							
LONG TERM PORTION OF C.O.P.'s							
TOTAL LONG TERM DEBT							
FUND BALANCES							
ACCUMULATED FUND							
CHANGE IN NET ASSETS							
TOTAL FUND BALANCES							
23		424,208,325		(1)		424,208,325	(0)
24		11,933,400		(129,401)		11,803,999	100.0
25		436,141,725		(129,402)		436,012,324	2.8
26	\$	582,849,770	\$	3,067,812	\$	585,917,582	0.5 %
TOTAL LIAB. & FUND BALANCES							
27		582,849,770		3,067,812		585,917,582	0.5 %
28		-		-		-	-
29		-		-		-	-
30		-		-		-	-
31		-		-		-	-
32		-		-		-	-
33		-		-		-	-
34		-		-		-	-
35		-		-		-	-
36		-		-		-	-
37		-		-		-	-
38		-		-		-	-
39		-		-		-	-
40		-		-		-	-
41		-		-		-	-
42		-		-		-	-
43		-		-		-	-
44		-		-		-	-
45		-		-		-	-
46		-		-		-	-
47		-		-		-	-
48		-		-		-	-
49		-		-		-	-
50		-		-		-	-
51		-		-		-	-
52		-		-		-	-
53		-		-		-	-
54		-		-		-	-
55		-		-		-	-
56		-		-		-	-
57		-		-		-	-
58		-		-		-	-
59		-		-		-	-
60		-		-		-	-
61		-		-		-	-
62		-		-		-	-
63		-		-		-	-
64		-		-		-	-
65		-		-		-	-
66		-		-		-	-
67		-		-		-	-
68		-		-		-	-
69		-		-		-	-
70		-		-		-	-
71		-		-		-	-
72		-		-		-	-
73		-		-		-	-
74		-		-		-	-
75		-		-		-	-
76		-		-		-	-
77		-		-		-	-
78		-		-		-	-
79		-		-		-	-
80		-		-		-	-
81		-		-		-	-
82		-		-		-	-
83		-		-		-	-
84		-		-		-	-
85		-		-		-	-
86		-		-		-	-
87		-		-		-	-
88		-		-		-	-
89		-		-		-	-
90		-		-		-	-
91		-		-		-	-
92		-		-		-	-
93		-		-		-	-
94		-		-		-	-
95		-		-		-	-
96		-		-		-	-
97		-		-		-	-
98		-		-		-	-
99		-		-		-	-
100		-		-		-	-

**NATIVIDAD
STATE AND COUNTY RECEIVABLES**

AS OF 04/30/23

BALANCE SHEET

	<u>Exp. Balance</u>	<u>Accruals</u>	<u>Reclas and Adj</u>	<u>Prior Year's Final Rec'n</u>	<u>Family 1st Corona Response</u>	<u>IGT</u>	<u>Payments</u>	<u>Ending Balance</u>
Medi-Cal Waiver (DSH+SNCP)	\$ 6,296,200	11,916,670				23,699,412	(41,832,177)	80,104
Hospital Fee	-	833,330					(1,091,281)	(257,951)
Rate Range IGT-CCAH-	2,368,582	9,720,000				10,537,334	(25,047,316)	(2,421,400)
MCMC EPP	4,119,907	11,666,670				9,526,991	(30,134,550)	(4,820,982)
MCMC QIP	3,219,696	19,866,670				20,577,663	(32,930,194)	10,753,835
SB1732	-	2,333,330					(2,933,061)	(599,731)
AB 915	-	3,121,200						3,121,200
Medical GME	-	833,330				1,174,903	(1,936,421)	71,812
CARES ACT Funding	180,590				375,003		(584,638)	(9,045)
A/R UCSF & Touro University	-	192,897					(171,584)	21,333
A/R Mee Memorial	199,937	1,229,279	(346,876)				(951,592)	130,748
A/R Office Buildings	448	1,157,137					(1,121,623)	35,962
Medical HPE	(5,599)	250,000					(253,455)	(9,044)
Interest Accrued Positive Cash	-	3,024,951					(3,866,777)	(841,826)
Accrued Donations	949,126	600,000					(1,281,014)	268,112
A/R Jail-PC&E	-	975,586					(667,931)	307,655
Health Department	-	2,617,304					(2,284,843)	332,461
A/R Watsonville	1,000,000							1,000,000
STATE RECEIVABLES	\$ 18,328,896	\$ 70,338,354	\$ (346,876)	\$ -	\$ 375,003	\$ 65,516,304	\$ (147,068,436)	\$ 7,143,245

	<u>YTD</u>	<u>Apr-23</u>
Medi-Cal DSH /SNCP/PHYS SPA	\$ 11,916,670	
Rate Range IGT-CCAH-	9,720,000	
Esperanza Care	(2,083,333)	
Family First C-19 Response-FWAP Enhance-	375,003	
State One Time Grant	15,897,563	
Medical GME	833,330	
HPE	250,000	
Hospital Fee	833,330	
MCMC EPP	11,666,670	
HD Residency Support	(416,670)	
MCMC QIP	19,866,670	
AB915	3,121,200	
Medicare GME	1,212,963	
CARES Act Fund Aid	5,000,000	
SB 1732	2,333,330	
GOVERNMENT FUNDING INCOME	\$ 80,526,726	

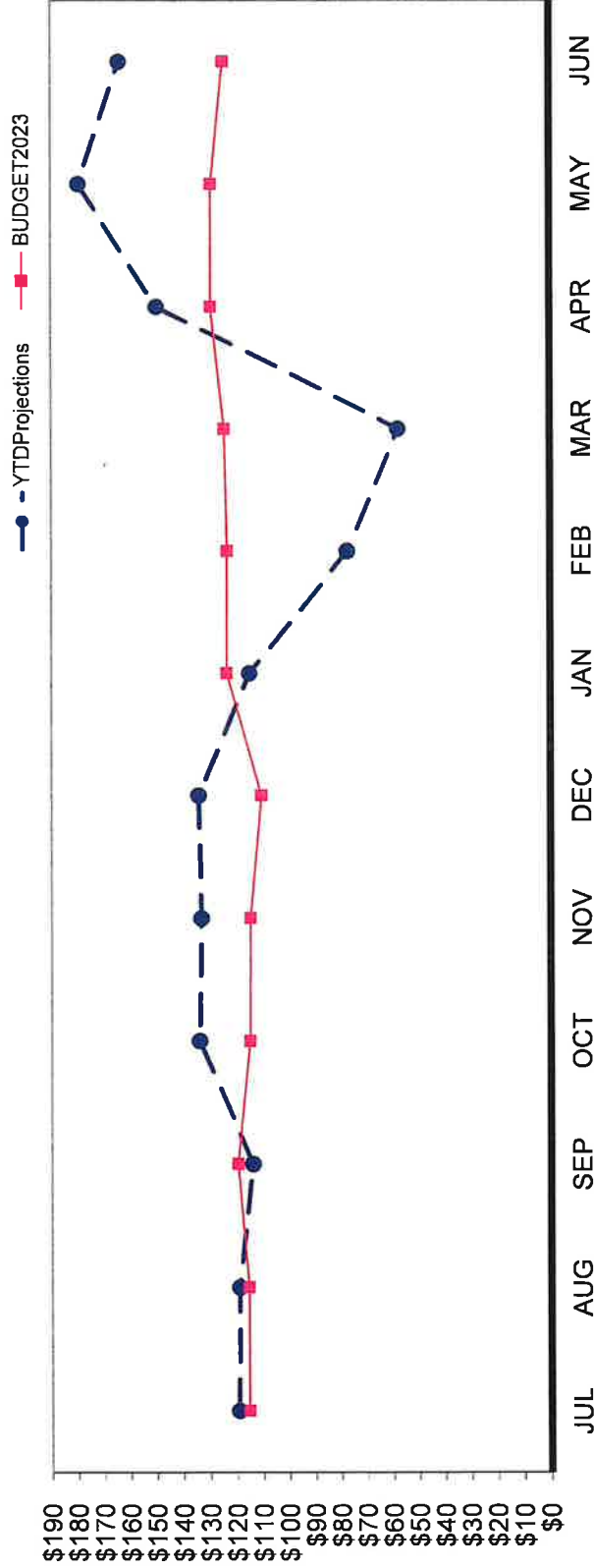
NATIVIDAD
STATEMENT OF CASH FLOWS
AS OF APRIL 30, 2023

	CURRENT MONTH	YEAR - TO - DATE
1	\$ 57,816,399	\$ 148,370,912
2		
3	(129,402)	11,803,997
4	-	-
5	1,069,456	\$ 10,585,047
6	940,054	22,389,044
7		
8	(1,092,158)	5,189,430
9	500,000	5,000,000
10	88,309,945	11,185,655
11	659,252	(999,271)
12	1,408,507	(1,342,646)
13	1,563,188	(2,934,756)
14	-	(24,169,941)
15	-	185,668
16	280,336	(1,111,685)
17	91,629,070	(8,997,546)
18		
19	(1,057,171)	(6,846,062)
20	-	-
21	(1,057,171)	(6,846,062)
22		
23	(54,817)	(4,551,423)
24	571,261	(520,129)
25	-	-
26	516,444	(5,071,552)
27	92,028,397	1,473,884
28	\$ 149,844,796	\$ 149,844,796

**NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2023**

	<u>BDGT-23</u>	<u>ESTIMATE FY2023</u>	<u>Variance to Budget</u>
	\$	\$	\$
Medi-Cal DSH Waiver	13,500,000	13,500,000	-
EPP	14,000,000	14,000,000	-
QIP	20,000,000	20,000,000	-
Physician SPA	1,300,000	1,300,000	-
AB915	3,745,440	3,745,440	-
SB1732	2,800,000	2,800,000	-
CCAH Rate Range	11,665,000	11,665,000	-
HPE	300,000	300,000	-
Family First Corona Virus Response	500,000	500,000	-
Esperanza Care Outside Purchased Service	(2,500,000)	(2,500,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,300,000	1,300,000	-
Medical GME	1,000,000	1,000,000	-
CARES Act Fund Aid	-	6,000,000	6,000,000
State One Time Grant	-	15,897,563	15,897,563
Provider Fee	1,000,000	1,000,000	-
	<u>\$ 68,110,440</u>	<u>\$ 90,008,003</u>	<u>\$ 21,897,563</u>

Cash Flow Performance Fiscal Year 2023 (in Millions)



Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
YTD	119.3	119.0	114.0	133.9	133.3	134.3	115.1	77.5	57.8	149.8	179.5	164.1
BDO	115.3	115.4	119.5	114.9	114.7	110.4	123.5	123.3	124.4	129.4	129.2	124.7
Variance	4.0	3.6	(5.5)	19.1	18.6	23.9	(8.4)	(45.8)	(66.6)	20.5	50.3	39.4

NATIVIDAD
CASH FORECAST
FISCAL YEAR 2023

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ACTUAL DEC	ACTUAL JAN	ACTUAL FEB	ACTUAL MAR	ACTUAL APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	148,361,531	118,287,502	118,558,517	113,889,855	133,937,182	133,245,928	126,852,054	115,103,767	77,532,785	57,886,288	148,834,802	178,453,917	148,361,531
CASH RECEIPTS													
Patient Revenues (incl pro fees and lab exp)	20,444,886	27,964,604	25,227,104	25,642,244	26,564,873	19,979,713	29,736,134	23,899,291	27,624,051	22,335,363	24,500,000	24,500,000	301,484,123
Provider Fee	-	-	-	-	-	-	484,103	428,193	428,188	-	-	250,000	1,566,001
RR 167 CCAH	-	-	-	-	-	-	-	-	-	24,077,845	-	-	24,077,845
Stimulus - Family First Response COVID-19	500,000	600,592	629,413	595,866	584,404	568,984	583,522	580,000	588,954	1,308,763	500,000	500,000	7,420,548
SHORT DOYLE	-	-	287,988	280,437	52,269	462,463	307,661	127,347	270,643	94,932	350,000	350,000	2,573,768
HFE	-	65,444	-	50,437	-	97,117	-	-	40,459	-	25,000	25,000	300,457
Foundation Donations	128,600	15,377	-	431,383	140,446	-	314,005	248,692	1,241,258	1,247	60,000	60,000	1,400,260
Meal Voucher FY 22-23/GPPP	9,154,613	-	-	8,703,104	-	-	1,174,843	1,174,843	20,016,384	-	-	-	40,260,482
Kaiser	-	-	-	-	-	-	-	-	815,000	-	-	-	815,000
SN732	-	-	368,684	-	-	-	-	2,586,308	-	-	-	-	2,954,992
HEALTH DEPARTMENT RETIAB	-	-	-	-	331,379	307,988	140,850	144,470	287,537	-	125,000	125,000	1,468,333
MCAL GME	-	-	604,847	408,929	-	804,947	-	-	804,947	-	604,947	-	2,828,717
ARR15	-	-	-	-	-	-	-	-	-	-	3,745,000	-	3,745,000
Rest Income	15,883	183,065	138,568	138,871	91,128	135,566	138,670	124,235	123,287	123,287	125,250	125,250	1,447,881
QIP	-	-	-	-	-	-	-	-	-	32,830,184	32,830,184	-	65,860,368
EPP	-	-	-	-	-	-	-	-	-	15,740,771	-	-	30,134,550
Phys SPA	-	-	145,938	-	-	1,385,782	-	-	-	-	-	-	1,531,720
Fund 404 Transfer	-	251,884	693,673	310,281	384,100	400,868	123,550	93,167	35,202	588,384	7,324,886	11,843,148	22,098,741
Interest Income	-	-	-	857,141	-	-	1,397,810	-	-	1,691,828	-	-	4,374,277
Miscellaneous Revenue	280,091	243,283	-	-	-	-	-	232,208	-	-	14,884	-	765,389
Total Cash Receipts	21,369,260	38,456,732	28,064,311	54,813,592	28,128,630	23,847,335	33,187,006	29,566,781	32,087,538	118,886,787	68,559,971	42,065,792	518,157,714
CASH DISBURSEMENTS													
Purchased Services and Supplies	18,316,669	7,555,339	8,561,637	12,022,453	9,580,126	11,128,945	15,734,505	11,631,947	16,695,850	5,259,056	10,417,272	10,417,272	137,300,771
167 MEDICAL GME	614,722	-	-	280,081	-	-	280,081	-	-	287,350	-	-	1,402,253
GPP CY2022	4,952,577	-	4,705,478	-	-	-	505,707	-	13,532,652	-	-	-	23,989,412
167 QIP	-	-	-	-	-	-	-	20,577,883	-	-	-	-	20,577,883
167 EPP	-	4,572,394	-	-	-	-	-	4,854,587	-	-	-	-	9,526,981
RR 167 CCAH	-	-	-	-	-	-	-	10,537,334	-	-	-	-	10,537,334
Building Lease / Rental Equipment	230,974	460,749	242,596	253,060	210,829	209,309	141,108	169,402	185,549	180,000	230,829	230,829	2,765,234
COF Principal & Interest Payments	17,388,527	24,544,528	17,024,686	17,057,653	17,414,928	17,632,884	28,788,727	18,181,077	18,455,450	16,818,772	17,221,431	17,221,431	220,258,004
Payroll and Benefits	23,625	54,858	351,938	25,123	345,704	381,043	381,043	16,142	43,105	345,892	-	-	1,815,712
Expenses Care	-	-	-	-	-	-	-	-	-	-	-	-	-
Workers Comp Allocation	-	-	1,137,142	-	379,047	379,047	379,047	379,047	379,047	379,047	-	-	3,411,025
GOWCAP	4,510,031	-	-	-	-	-	-	-	-	-	-	-	4,510,031
Boys Processing	1,018,468	-	-	-	-	-	-	17,568	-	170,588	297,864	-	1,802,550
Pension Fund Transfer to County	3,378,688	-	-	-	-	-	-	-	-	-	-	-	3,378,688
Transfer From 451 to 404 & 167 Fund	-	251,684	683,673	310,281	384,100	400,868	123,550	93,167	35,202	588,384	7,324,886	15,000,000	15,000,000
Capital Expenses Fund 404	-	1,350,157	330,725	445,008	505,151	558,312	611,514	578,381	1,270,381	1,057,171	1,449,575	2,383,581	10,519,538
Capital Expenditures	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Cash Disbursements	59,443,289	38,789,717	33,050,873	34,848,985	28,818,886	30,341,208	44,915,293	67,137,743	51,834,028	27,870,281	36,941,756	57,474,224	592,474,681
Increase/(Decrease)	(28,074,029)	(330,985)	(4,885,562)	(4,885,562)	(891,256)	(6,393,873)	(11,148,287)	(37,570,882)	(18,728,489)	(92,028,506)	28,618,215	(15,408,433)	15,883,053
Ending Cash Fund 451	118,287,502	118,958,517	113,985,955	133,937,182	133,245,928	126,852,054	115,103,767	77,532,785	57,886,288	148,834,802	178,453,917	164,044,584	164,044,584
(*) Cash In Transit													
(*) Perry Cash and CC	9,659	11,441	11,750	11,730	13,628	7,441,232	23,815	8,734	10,103	9,984	9,103	8,983	8,983
Ending Cash as per 6/L	118,297,161	118,969,958	113,981,705	133,948,912	133,259,556	134,315,728	115,127,583	77,541,519	57,896,390	148,844,786	178,463,020	164,053,567	164,053,567
Fund 404													
Beginning Balance	67,484,786	67,484,786	67,243,102	66,559,429	66,249,168	65,885,068	65,484,202	65,380,652	65,267,485	65,232,283	64,863,889	57,338,203	57,338,203
Transfer-In from fund 451	-	(251,684)	(683,673)	(310,281)	(384,100)	(400,868)	(123,550)	(93,167)	(35,202)	(588,384)	(7,324,886)	(11,843,148)	(11,843,148)
Transfer-Out from fund 404	67,484,786	67,243,102	66,559,428	66,249,168	65,885,068	65,484,202	65,380,652	65,267,485	65,232,283	64,863,889	57,338,203	45,398,055	45,398,055
Ending Cash Fund 404	186,782,298	186,189,619	180,529,384	200,186,350	198,130,884	192,336,256	180,464,418	142,800,270	123,038,580	214,488,661	236,782,220	208,440,639	208,440,639