



Board of Trustees Meeting 2023

July 14, 2023





NMC Board of Trustees Regular Meeting

Friday, July 14, 2023

9:00 AM

NATIVIDAD ROOM

1st Floor, Building 200

AGENDA

Participation in meetings

While the Natividad Board of Trustees meeting room remains open, members of the public may participate in this Natividad Board of Trustees meeting in 2 ways:

- 1. You may attend the meeting in person; or,**
- 2. You may participate through ZOOM. For ZOOM participation please join by phone call at any of these numbers below:**

+1 971 247 1195 US (Portland)
+1 253 215 8782 US (Tacoma)
+1 346 248 7799 US (Houston)
+1 602 753 0140 US (Phoenix)
+1 720 928 9299 US (Denver)

Enter the Meeting ID number: 959 7127 9338 when prompted.

You will then enter the Password: 668499 when prompted.

Or, to attend the Natividad Board of Trustees meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/95971279338?pwd=ZzFqbU9xZ08wQTBXVU9XMjFrZy91dz09>

If you choose not to attend the Natividad Board of Trustees meeting in person but desire to make general public comment, or comment on a specific item on the agenda, you may do so in 2 ways:

- 1. Submit your comments in writing via email to the Natividad Board of Trustees at Natividadpubliccomments@natividad.com by 2:00 p.m. on the Thursday prior to the Board meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, please indicate in the subject line the Board date and agenda number. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Board and will be placed in the record at the Board meeting.**

Or

- 2. You may make public comment by joining through ZOOM at one of the phone numbers or clicking the ZOOM link above. You will be placed in the meeting as an attendee; when you are ready to make a**

public comment if joined by computer audio, please select the “Raise your Hand” option on the Zoom screen; and by phone please push #9 on your keypad.

- a. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)

TO ADDRESS THE BOARD DURING PUBLIC COMMENT: Members of the public may address comments to the Board concerning each agenda item and may comment when the Chair calls for general public comment for items that are not on the day’s agenda.

TO ADDRESS THE BOARD ON A SPECIFIC ITEM ON THE AGENDA: When the Chair calls for public comment on a specific agenda item, the Secretary of the Board or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Board meeting.)

DOCUMENT DISTRIBUTION: Documents related to agenda items that are distributed to the Board less than 72 hours prior to the meeting shall be available for public inspection at the Secretary of the Board of Trustees Desk, Natividad Administration Office, 1441 Constitution Blvd., Salinas, CA. Documents distributed to the Board at the meeting by County staff will be available at the meeting; documents distributed to the Board by members of the public shall be made available after the meeting.

REASONABLE ACCOMMODATIONS; MODIFICATIONS: Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to Natividadpubliccomments@natividad.com. The request should be made no later than noon on the Wednesday prior to the Board meeting in order to provide time for Natividad to address the request.

The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

PLEASE NOTE: IF ALL PARTICIPATING BOARD MEMBERS ARE PRESENT IN PERSON, PUBLIC PARTICIPATION BY ZOOM IS FOR CONVENIENCE ONLY AND IS NOT REQUIRED BY LAW. IF THE ZOOM FEED IS LOST FOR ANY REASON, THE MEETING MAY BE PAUSED WHILE A FIX IS ATTEMPTED BUT THE MEETING MAY CONTINUE AT THE DISCRETION OF THE CHAIRPERSON.

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

1. Call to Order

2. Roll Call

3. **Pledge of Allegiance**

4. **Additions and Corrections by Clerk** *Page 1-12 – Board Clerk*

The Clerk of the Board of Trustees will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.

5. **Minutes**

- Approve the Minutes of June 9, 2023 Board of Trustees Meeting. *Page 13-38*

6. **Board Comments**

7. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

8. **Consent Calendar**

Approve the following policies, procedures, rules, and regulations:

8a. Policies/Procedures/Forms/Manuals (listed and available upon request)

Medical Staff Policies

- MSP001-17, Medical Staff and Advanced Practice Professionals Dues and Fees Policy

Policies/Manuals/Order Sets

No Changes

- 1:2355 Newborn Screening
- 1:2430 Abandonment of a Newborn
- 6:1400 Patient Problem List (Database)
- 6:4420 Natividad Patient Portal/HIE Opt-Out Policy
- 8:6003 Change Management
- ANC-3000 Laboratory Safety Program
- ANC-3006 Delineation of Laboratory Clean and Dirty Areas
- ANC-3010 Fire Prevention and Safety
- ANC-3014 Electrical Safety
- ANC-3018 Handling Reagents
- ANC-3024 Excessive Noise
- ANC-3036 Packaging and Shipping Infectious Materials
- ANC-3038 Specimen Collection and Packaging for Ebola Virus
- ANC-3042 Cleaning the Pathology Areas

- ANC-3056 Safety Data Sheets
- ANC-3064 Compressed Gases
- ANC-3068 Formaldehyde Exposure Program
- ANC-3070 Safe Handling of Dry Ice
- CS-7202 Autoclave/Sterilizer Malfunctions
- CS-7203 Biological Indications – Sterilizing
- CS-7204 Bowie Dick Test
- LDU-6001 Telephone Triage, Labor & Delivery
- LDU-6020 Blood Gas from the Umbilical Cord
- LDU-6040 Cord Blood Collection
- LDU-6050 Discharge to Tertiary Care Center
- LDU-6060 Doula Service
- LDU-6658 Removal of Placenta from Hospital per Patient's Request
- OR-7002 Operating Room Admissions
- OR-7004 Compressed Gas Cylinders
- OR-7006 Death in the Perioperative Area
- OR-7012 Equipment Safety & Maintenance
- OR-7016 Surgical Site Marking and Time Out Procedure Verification
- OR-7018 Intraoperative Documentation
- OR-7020 Latex Allergy
- OR-7023 Operating Room Charges
- OR-7028 Organizational Chart for Surgical Services
- OR-7030 Patient Safety in Surgical Services Departments
- OR-7031 Perioperative Planning for Care Standard
- OR-7032 Philosophy and Objectives
- OR-7033 Surgical Services Standby/Call Back Procedure
- OR-7039 Staffing
- OR-7042 Total Joint Cases
- OR-7043 Traffic Control (Infection Control)
- OR-7044 Transportation
- OR-7046 Visitor Control
- OR-7301 Admission of Surgical and GI Client
- OR-7510 Elective Surgery for Patients with Positive COVID-19 RT-PCR
- PERI-6520 Car Seat Challenge
- PERI-6652 Screening for Critical Congenital Heart Disease
- POC-3975 OSOM Ultra Strep A Test
- 1:4210 Code Saturation

Revised Policies

- 1:0160 Management of the Pregnant Patient
- 1;1450 Code Saturation and Overflow Bed Plan
- 1:1600 Medical Social Services for Neonatal Intensive Care Unit: Patients and their Parents
- 1:2200 Point-of-Care Laboratory Tests
- 1:2355 Newborn Screening
- 1:4260 Blood Cultures
- 6:4410 Release of Clinical Results and Sensitive Health Information to Natividad

Patient Portal/HIE

- 7:0860 Patient Safety and Risk Management Plan
- ANC-3004 Laboratory Safety: Work Practice Controls for Chemical Safety
- ANC-3008 Laboratory Safety: Engineering Controls for Chemical Safety
- ANC-3040 Laboratory Testing for Suspected or Confirmed Patients with Infectious Disease: Ebola Virus
- ANC-3058 Laboratory: Hazardous Materials Labeling
- ANC-3060 Laboratory Safety: Lab Quick-Drench Eye Wash
- ANC-3062 Laboratory: Storage of Incompatible Chemicals
- ANC-3132 Lab: Thermometer Accuracy Verification
- ANC-4540 Legal Blood Alcohol Collection
- EDG-0001 Guideline for the Management of the Pregnant/Postpartum Patient with Severe Hypertension/Preeclampsia
- IC-205 Appropriate Storage Conditions of Sterile/Clean Supplies
- LDU-6010 Amnioinfusion Protocol
- LDU-6070 Epidural Anesthesia for the Laboring Woman
- LDU-6175 Version, External Cephalic
- LDU-6182 Water Immersion
- MIU-6332 Code Postpartum
- PED-7125 Restraints
- PERI-6543 Delayed Umbilical Cord Clamping for Infants After Birth
- PERI-7127 Infectious Surveillance Visiting Policy
- POC-3935 Urine Pregnancy Test (Surevue)
- 1:9305 Trauma Team Member Roles and Responsibilities

Retire

- ANC-3020 Laboratory: Storage of Supplies
- ANC-3066 Laboratory: Hazardous Waste Disposal
- COVID-0016 Asymptomatic Screening and Isolation Guideline
- COVID-0038 Guidelines for the Handling and Administration of Breastmilk to infants of COVID-19 + or PUI Mothers
- COVID-0006 Women & Children's Services COVID Guidelines

Additions for Joint Conference

No Changes

- 4:0711 Radiation Safety Officer
- EVS-2005 Hazardous Materials and Waste Storage
- 5:0100 Workplace Violence Prevention Plan
- 5:1200 Competency Assessment of Employees, Volunteers & Contract Individuals who Provide Hospital Services

Revised Policies

- 5:0525 Healthcare Observation Program
- 5:0975 Jury Duty
- 5:1100 Employee Recognition Program
- 5:3100 Mandatory Reporting of Patient Complaints Regarding Sexual Abuse or Misconduct by Healthcare Staff
- 5:4000 Workers' Compensation Modified Duty Program
- 5:4050 Workplace Injuries, Illnesses & Exposures

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8y of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

8b. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with The CBORD Group Inc., Page 39-40 (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute amendment No. 6 to the agreement (A-13620) with The CBORD Group, Inc. for food and nutrition software and maintenance services, extending the agreement an additional one (1) year period (August 1, 2023 through July 31, 2024) for a revised full agreement term of July 11, 2017 through July 31, 2024, and adding \$22,171 for a revised total agreement amount not to exceed \$217,073.

8c. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with RTG Medical, Inc., Page 41-42 (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with RTG Medical for staff procurement management services at Natividad for an amount not to exceed \$12,000,000 with an agreement term of August 1, 2023 through July 31, 2024.
- b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$1,200,000) of the original cost of the agreement.

8d. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Waltz Creative LLC, Page 43-44 (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14059) with Waltz Creative LLC for marketing and graphic design services, extending the agreement an additional one (1) year period (August 1, 2023 through July 31, 2024) for a revised full agreement term of August 1, 2018 through July 31, 2024, and adding \$200,000 for a revised total aggregate amount not to exceed \$1,625,000.

8e. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Mission Linen Supply, Page 45-46 (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 8 to the agreement (A-13241) with Mission Linen Supply for linen processing services per Request for Proposal (RFP) 9600-65, extending the agreement an additional one (1) year period (July 1, 2023 through June 30, 2024) for a revised full agreement term of July 1, 2016 through June 30, 2024, and adding \$580,000 for a revised total agreement amount not to exceed \$3,975,000.

8f. * Approve for Submission to the Monterey County Board of Supervisors the Following Memorandum of Understanding with Community Homeless Solutions, Page 47-48 (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute funding of the Memorandum of Understanding (MOU) with Community Homeless Solutions (“CHS”), a California corporation, for assisting in meeting the direct costs of a Medical Respite Program (“MRP”) for homeless persons in Monterey

County, retroactive from July 1, 2022 through June 30, 2026, for a total MOU amount not to exceed \$509,880.

- 8g. * **Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Hospital Director of Nursing Education, Page 49-50 (CONSENT)**
- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Hospital Director of Nursing Education classification as indicated in Attachment A; and
 - b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.
- 8h. * **Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Managed Care Operations Manager, Page 51-52 (CONSENT)**
- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Managed Care Operations Manager classification as indicated in Attachment A; and
 - b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.
- 8i. * **Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Director of Surgical Services, Page 53-54 (CONSENT)**
- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Director of Surgical Services as indicated in Attachment A; and
 - b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.
- 8j. * **Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Hospital Medical Interpreter Class Series, Page 55-56 (CONSENT)**
- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Hospital Medical Interpreter and Hospital Medical Interpretation Coordinator classifications as indicated in Attachment A; and
 - b. Amend the Natividad Medical Center FY 2023-24 Adopted Budget Unit 9600-8142 – Fund 451 – Appropriation Unit NMC001 to add 0.8 FTE allocation of Hospital Medical Interpreter and to add 1.0 FTE allocation of Hospital Medical Interpretation Coordinator, as indicated in Attachment A; and
 - c. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.
- 8k. * **Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Urologist, Page 57-59 (CONSENT)**
- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A and B to add the new non-represented Unit U classification of: Urologist with the salary ranges as indicated in the attached resolution;
 - b. Amend the Natividad Medical Center FY 2023-24 Adopted Budget Unit 9600-8309 - Fund 451 -Appropriation Unit NMC001 to reallocate a Trauma Surgeon to a Urologist as indicated in Attachment A;
 - c. Amend Personnel Policies and Practices Resolution No. 98-394 to add Section A.1.7: Physician Salary Rates, as indicated in the attached resolution; and

- d. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

8l. * **Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Hospital Director of Environmental Services, Page 60-61 (CONSENT)**

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Hospital Director of Environmental Services classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

8m. * **Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Interventional Radiologic Technologist Class Series, Page 62-63 (CONSENT)**

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Interventional Radiologic Technologist and Senior Interventional Radiologic Technologist classifications as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

8n. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Construction Management Services RFQ# 9600-77, Page 64-65 (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 1 to the agreement (A-13931) with JKL Construction Services, Inc., SHP Project Development, Inc., and Bogard Construction, Inc. for construction management services pursuant to the Request for Qualifications (RFQ) # 9600-77, extending the agreement an additional two (2) year period (May 1, 2023 through April 30, 2025) for a revised full agreement term of May 1, 2018 through April 30, 2025, with no change to the total aggregate amount.

8o. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Construction Management Services RFQ# 9600-76, Page 66-67 (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 1 to the agreement (A-13936) with Kleinfelder Inc., Moore Twining Associates Inc., and RMA Group pursuant to the Request for Qualifications (RFQ) #9600-76 for construction materials testing and inspection services, extending the agreement an additional two (2) year period (June 1, 2023 through July 31, 2025) for a revised full agreement term of June 1, 2018 through July 31, 2025 with no changes to the total aggregate agreement amounts.

8p. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Kirby Bates Associates, Page 68-69 (CONSENT)**

Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute amendment No. 3 to the agreement (A-15773) with Kirby Bates Associates for interim leadership services, extending the agreement an additional one (1) year period (January 1, 2023 through December 31, 2024) for a revised full agreement term of January 1, 2022 through December 31, 2024, and adding \$1,000,000 for a revised total agreement amount not to exceed \$2,300,000.

- 8q. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with META Dynamic, Inc., Page 70-71 (CONSENT)**
- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute Renewal & Amendment No. 7 to the agreement (A-13524) with META Dynamic, Inc. for rental of neurosurgery equipment plus associated services, extending the agreement an additional three years (April 15, 2023 through April 14, 2026) adding \$100,000 for a revised total agreement amount not to exceed \$793,000
- 8r. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Companeros en Salud, Page 72-73 (CONSENT)**
- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Program Letter of Agreement with Companeros en Salud for rotation of Natividad physician Residents with an agreement term of August 1, 2023 through July 31, 2025.
 - b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.
 - c. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work.
- 8s. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Francis M. Wright MD, Page 74-75 (CONSENT)**
- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement with Francis M. Wright Jr. M.D. to provide obstetrics and gynecology physician services, adding \$800,000 for a revised not to exceed amount of \$1,100,000 in the aggregate, with no change to the previously approved Agreement term of July 1, 2021 to June 30, 2025; and
 - b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$10,000) of the original contract amount and do not increase the total amount above \$1,110,000.
- 8t. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with California State University, Dominguez Hills, Page 76-77 (CONSENT)**
- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Student Placement Agreement with California State University, Dominguez Hills with an agreement term of July 1, 2023 through June 30, 2026.
 - b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.
 - c. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work.
- 8u. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Mohamed Kerala Serio, MD, Page 78-79 (CONSENT)**
- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Fifth Amendment to the Professional and Call Coverage Services Agreement (A-13611) with Mohamed Kerala Serio, M.D. to provide cardiology services, extending the term by twelve months (August 1, 2023 to July 31, 2024) for a revised full

agreement term of July 1, 2017 to July 31, 2024, and adding \$610,000 for a revised total not to exceed amount of \$4,320,000 in the aggregate; and

- b. Authorize the Chief Executive Officer for NMC to sign up to three (3) future amendments to this agreement where the amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$122,000) of the original contract amount and do not increase the total contract amount above \$4,442,000.

8v. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Monterey Bay GI Consultants, Page 80-81 (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) to execute the Professional and Call Coverage Services Agreement with Monterey Bay GI Consultants to provide gastroenterology services for an amount not to exceed \$800,000 for the period August 1, 2023 to July 31, 2025; and
- b. Authorize the Chief Executive Officer for NMC to sign up to three (3) amendments to this agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$50,000) of the original contract amount and do not increase the total contract amount above \$850,000.

8w. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Advanced Gastroenterology of Monterey County, Page 82-83 (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to the Professional and Call Coverage Services Agreement (A-14453) with Advanced Gastroenterology of Monterey County to provide gastroenterology services extending the term by twelve months (August 1, 2023 to July 31, 2024) for a revised full agreement term of August 1, 2019 to July 31, 2024, and adding \$650,000 for a revised total not to exceed amount of \$3,250,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$65,000) of the original contract amount and do not increase the total contract amount above \$3,315,000.

8x. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with CALSTAIR Air Medical Services LLC, Page 84-85 (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 5 to the agreement (A-13817) with CALSTAR Air Medical Services LLC, for patient transfer coordination and facilitation services, extending the agreement an additional one (1) year period (February 28, 2023 through February 27, 2024) for a revised full agreement term of December 15, 2014 through February 27, 2024, and adding \$64,000 for a revised total agreement amount not to exceed \$899,000.

8y. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with MaineHealth, Page 86-87 (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a license agreement with MaineHealth for the use of the copywritten A Matter of Balance training materials and evaluation tools to provide fall prevention education to community members effective on August 1, 2023 through August 1, 2026. There are no associated costs.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard

indemnification, limitations on liability, and limitations on damages with no insurance requirements stated within the agreement.

9. **Accept Oral Report from Natividad Chief Financial Officer** – *Daniel Leon, CFO*

a. May 2023 YTD Financial Reports *Page 88-100*

10. **Receive Oral Report from Governance and Nominating Committee** – *Manuel Osorio, Committee Chair*

Receive an oral report from Governance and Nominating Committee regarding board member expressions of interest in positions of Board of Trustees Chair, Vice-Chair, and Secretary-Treasurer for the coming Board year August 2023 – July 2024

11. **Nominate and recommend to Board of Supervisors the Re-Appointment of Three Members of the Board of Trustees** – *Dr. Charles Harris, CEO*

Nominate and recommend to the Board of Supervisors the re-appointment of the following members of the Board of Trustees for a Fourth, Three-Year Term, effective upon reappointment:

- a. Marcia Atkinson;
- b. Mitch Winick;

Nominate and recommend to the Board of Supervisors the re-appointment of the following member of the Board of Trustees for a First, Three-Year Term, effective upon reappointment:

- a. Bettye Saxon.

As per the BOT bylaws, an appointed BOT member serves for an initial term of one year, as a trial period for the BOT member and the BOT. Thereafter, with the consent of the BOT member and with the recommendation of the BOT, such appointed BOT member may serve a term of three (3) years, and may serve up to two (2) additional consecutive three (3) year terms if re-appointed by the Board of Supervisors. The BOT Governance and Nominating Committee have submitted the names appearing above for the BOT's consideration.

12. **Receive Oral Report from Natividad Chief Executive Officer** - *Dr. Charles Harris, CEO*

13. **Receive Oral Report from Natividad Chief Nursing Officer** - *Nancy Buscher, CNO*

14. **Receive Oral Report from Natividad Chief of Staff** – *Dr. Marc Tunzi, COS*

15. **Closed Session Public Comment**

This public may comment on Closed Session items prior to the Board's recess to Closed Session.

16. **Closed Session under Government Code Section 54950**
 - a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive Medical Quality Assurance Reports.
17. **Reconvene on Public Agenda Items**
18. **Accept and approve June 2023 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals. Page 101-104**

Adjournment

**Next Board of Trustees Meeting
Friday, August 11, 2023
9:00 AM
Natividad Room
1st Floor, Building 200**



NMC Board of Trustees Regular Meeting

Friday, June 9, 2023

9:00 AM

NATIVIDAD ROOM

1st Floor, Building 200

MINUTES

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2. You may make public comment by joining through ZOOM at one of the phone numbers or clicking the ZOOM link above. You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio, please select the “Raise your Hand” option on the Zoom screen; and by phone please push #9 on your keypad.
 - a. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)

TO ADDRESS THE BOARD DURING PUBLIC COMMENT: Members of the public may address comments to the Board concerning each agenda item and may comment when the Chair calls for general public comment for items that are not on the day’s agenda.

TO ADDRESS THE BOARD ON A SPECIFIC ITEM ON THE AGENDA: When the Chair calls for public comment on a specific agenda item, the Secretary of the Board or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Board meeting.)

DOCUMENT DISTRIBUTION: Documents related to agenda items that are distributed to the Board less than 72 hours prior to the meeting shall be available for public inspection at the Secretary of the Board of Trustees Desk, Natividad Administration Office, 1441 Constitution Blvd., Salinas, CA. Documents distributed to the Board at the meeting by County staff will be available at the meeting; documents distributed to the Board by members of the public shall be made available after the meeting.

REASONABLE ACCOMMODATIONS; MODIFICATIONS: Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to Natividadpubliccomments@natividad.com. The request should be made no later than noon on the Wednesday prior to the Board meeting in order to provide time for Natividad to address the request.

The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

PLEASE NOTE: IF ALL PARTICIPATING BOARD MEMBERS ARE PRESENT IN PERSON, PUBLIC PARTICIPATION BY ZOOM IS FOR CONVENIENCE ONLY AND IS NOT REQUIRED BY LAW. IF THE ZOOM FEED IS LOST FOR ANY REASON, THE MEETING MAY BE PAUSED WHILE A FIX IS ATTEMPTED BUT THE MEETING MAY CONTINUE AT THE DISCRETION OF THE CHAIRPERSON.

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

Board of Trustees: Marcia Atkinson, Libby Downey, Fernando Elizondo, Dr. Marc Tunzi, Dr. Chad Harris, Supervisor Chris Lopez, Manuel Osorio, and Simon Salinas

Absent: Bettye Saxon, Mitch Winick and Sonia De La Cruz

NMC Staff/County: Anne Brereton, Daniel Leon, Andrea Rosenberg, Nancy Buscher, Dr. Craig Walls, Janine Bouyea, Jeanne-Ana Balza, Ari Entin, Cher Krause, Tammy Perez, Irene Zenk, Ken Laurent, Jonathan Brown, Evelin Gonzalez, and Noemi Breig

1. **Call to Order**

2. **Roll Call**

Present

*Marcia Atkinson
Libby Downey
Fernando Elizondo
Dr. Marc Tunzi
Dr. Charles Harris
Supervisor Chris Lopez
Manuel Osorio
Simon Salinas*

Absent

*Sonia De La Rosa
Bettye Saxon
Mitch Winick*

3. **Pledge of Allegiance**

4. **Additions and Corrections by Clerk** – Board Clerk

- *Scheduled Item 9 board report is being replaced with a new board report for a contract with same vendor and similar terms.*

MOTION: *Motion to approve the corrections to the Natividad Board of Trustees agenda of June 9, 2023, by Libby Downey, seconded by Manuel Osorio.*

5. **Minutes**

- Approve the Minutes of May 12, 2023 Board of Trustees Meeting.

Board Member Sonia De La Rosa joined the meeting.

MOTION: *Motion to approve the minutes of May 12, 2023, Board of Trustees Meeting, by Simon Salinas, seconded by Supervisor Chris Lopez.*

6. Board Comments

- *Board Member Marcia Atkinson wanted to share Felix Cortez with KSBW won an Emmy for the shark attack story.*
- *Board Member Libby Downey wanted to share she had outstanding service by Emergency Room Dr. Orchard. She also read several positive articles recently regarding Natividad.*
- *Board Member Fernando Elizondo announced if any Board members are interested in the officer positions for this year to please reach out to Dr. Harris.*
- *Board Member Supervisor Lopez announced they passed the budget for next year and it is balanced budget.*
- *Board Member Sonia De La Rosa also added the adoption of budget will be on June 22nd.*

7. Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

8. Consent Calendar

Approve the following policies, procedures, rules, and regulations:

8a. Policies/Procedures/Forms/Manuals (listed and available upon request)

Medical Staff Policies – No Changes

- Temporary Privileges, MSP001-3
- Accepting Orders for Hospital Outpatient Services from non-privileged providers, 7:0750
- Expedited Credentialing, MSP001-15
- Medical Staff Funds: Source and Allocation, MSP003-3
- Reinstatement, MSP001-5

Annual Review – No Changes

- Radiology Job Descriptions & Qualifications

New

- 1:0320 Transgender & Gender Nonconforming Patient Non-Discrimination Procedure
- ICG-001 Masking Guidelines

- IC-495 Respiratory Illness Visitation Policy
- ADMIT-0055 Recording Sexual Orientation, Gender Identity (SOGI), Name, Pronoun

No Changes

- 6:1320 Notification of Patient's Significant Others After Admission
- EDG-1410 Guideline for Pediatric Patients with Suspected or Established Appendicitis
- OR-7510 Elective Surgery for Patients with Previously Positive COVID-19 RT-PCR
- ORG-0001 Guidelines for Suspected or Confirmed COVID-10 in the Surgical Services Department
- 1:0600 Consent to Photography

Revised Policies

- 1:2420 Red Card Policy High-Risk Infant/Child
- 5:7250 Employee Report of Communicable Diseases & Conditions/Work Restrictions
- DIAG-1445 Inpatient Barium Contrast Studies Ordered on Weekends and Holidays
- DIAG-1460 Imaging Studies and the Pregnant Patient, Contrast Media Management
- DIET-1048 Food Specifications
- NMG-0003 Outgoing Referral Process
- PED-7030 Community Pediatric Unit General Policy
- PED-7123 PICC Maintenance and Care Guidelines
- PERI-6570 Hyperbilirubinemia: Phototherapy
- CS-7210 Dress Code
- CS-7227 Shelf Life
- 1-0460 Patient Valuables & Belongings
- Natividad Plan for the Provision of Care
- IC-505 SARS-COV-2 Patient Test Guidelines

Order Set

- SP-6105 OB Triage Standardized Procedure
- SP-7500 Bariatrics Lap Band Adjustments

LAB POLICY MANUALS *(policies are available in the Lab)*

Blood Bank

ANC-3202 Issuing Blood & Blood Derivatives For Transfusion

ANC-3205 Massive Transfusion Protocol

ANC-3208 Blood Products Pick-Up At Other Hospitals & BB Facilities

ANC-3211 Performing ABO and Rh Typing by Tube Method

ANC-3212 Weak D Testing (Formerly Du Testing)

ANC-3214 Antibody Screen by DG Gel 8 IgGel and Tube Method

ANC-3216 Antibody Resolution Process Flow

ANC-3217 Pre-Warmed Technique of Ab Detection (With or Without Enhancement) By Tube Method

ANC-3218 Antibody Identification by DG Gel 8 Gel Card and Tube Methods
ANC-3219 Antigen Typing of Donor and or Recipient
ANC-3222 Direct Antiglobulin Testing (DAT) By Tube Method
ANC-3225 Sending A Sample To Reference Lab for Further Testing
ANC-3227 Antibody Titration
ANC-3231 Compatibility Testing Process Flow
ANC-3233 Crossmatch Using Pre-Warmed Technique (With or Without Enhancement)
ANC-3234 Compatibility Testing (IS, 37 and AHG Tube Method)
ANC-3235 Saline Replacement Procedure
ANC-3237 Transfusion for Neonates (Less Than 4 Months Old)
ANC-3241 Selection of Components When ABO-Identical Donors Are Not Available
ANC-3243 Frozen Plasma
ANC-3245 Cryoprecipitate
ANC-3247 Platelets, Pheresis
ANC-3249 Irradiated Blood Components
ANC-3251 Rh (D) Immune Globulin Human (Micro Dose and Full Dose)
ANC-3253 Transport of Blood Product
ANC-3256 Transfusion Reaction Investigation Process Flow
ANC-3257 Transfusion Reaction Investigation Procedure
ANC-3259 Transfusion Associated Illness Follow Up
ANC-3261 Outpatient Transfusion Information Policy
ANC-3266 Checking Daily Blood Bank Inventory
ANC-3267 Validating the 30-Minute Rule for Returned on Packed Cells and Pedi-Pak Cells
ANC-3271 Returning Issued Blood and Blood Derivatives to Prior Status
ANC-3272 Blood & Blood Products Expiration Dates & Proper Storage
ANC-3273 Receipt and Storage of Blood Product Process Flow
ANC-3274 Inspection, Testing and Disposition of Donor Units
ANC-3276 Transfer of Blood to Other Facilities
ANC-3278 Receipt, Inspection and Handling of Critical Materials
ANC-3279 Blood Units Inventory Management Using the Vitalant Customer Portal
ANC-3281 Quality Control of Blood Bank Reagents (incl Erytra Rgts) Using corQC Test System and As Needed QC's
ANC-3282 Packing, Shipping & Delivery of Blood & Blood Products
ANC-3286 Parallel Testing of Reagent Kits (FMH)
ANC-3288 FMH Rapid Screen
ANC-3290 Kleihauer Betke Stain (Using the Simmer Fetal Stain Kit)
ANC-3301 Daily Start-Up and Surveillance Procedure
ANC-3302 Blood Bank Emergency Power Check (Scheduled & Unscheduled)
ANC-3304 Blood Bank Equipment Alarm Systems (Instructions & Operations)
ANC-3306 Testing the Refrigerator Alarm
ANC-3308 Testing the Freezer Alarm

ANC-3310 Testing the Platelet Incubator Alarm System
 ANC-3312 Temperature Monitoring of Blood Components Shipping Container
 ANC-3314 Calibration of Centrifuges
 ANC-3317 Helmer PC900-Pro Platelet Incubator
 ANC-3319 Delcon HemoWeld Gun
 ANC-3320 Helmer Quickthaw Plasma Thawing System
 ANC-3324 Erytra System Overview and Maintenance
 ANC-3325 Erytra Troubleshooting Guide
 ANC-3326 Erytra Quality Control Procedure
 ANC-3327 Erytra Work Procedure
 ANC-3328 Erytra Crossmatching Procedure
 ANC-3329 Verifying (Validating) & Transmitting (Exporting) Results From the
 Erytra Automated Blood Bank Instrument
 ANC-3330 DG Therm & DG Spin Maintenance & Troubleshooting Procedure
 ANC-3332 Grifols Electronic Instructions for Use Lookup in the Online Technical
 Library
 ANC-3341 Blood Bank Specific Requirements and Policies
 ANC-3343 Use of BB ID Bands (Typenex)
 ANC-3345 Blood Bank Specimen Requirements
 ANC-3349 Autologous Blood Donation
 ANC-3352 Directed Donation Protocol
 ANC-3354 Donor Lookback and or Product Recall Procedure
 ANC-3356 Legend for Blood Bank Abbreviations, Acronyms, Symbols, Codes
 ANC-3358 Policy For Charging Reflex Tests
 ANC-3360 Blood Bank Labels, Forms and Stamps
 ANC-3362 Processing Blood Distribution Invoices and Records
 ANC-3364 Assessments Internal and External
 ANC-3366 Deviations NonConformances & Complications
 ANC-3368 Blood Bank History BackUp Web
 ANC-3374 Supplier Qualification
 ANC-3376 Blood Bank Quality Plan
 ANC-3378 Blood Bank Downtime Procedure
 ANC-3380 How to Deal With or Handle Internal & External Disasters
Blood Gas
 ANC-3580 Testing Blood Gases, Lytes, Lactic, Meth, COHb & COOX Panel in RP500
 ANC-3582 Pleural Fluid pH Testing in RP500
 ANC-3584 Reviewing & Editing QC Results in Rapidcomm
 ANC-3585 Blood Gas Downtime Procedure
 ANC-3589 CVM Linearity Testing of Blood Gas, Electrolytes, tHGB, NBil,
 Metabolites
 ANC-3591 Editing the Correlation Coefficient (Offset & Slope) in RP500
 ANC-3594 Rapidpoint 500 Maintenance Procedure

Chemistry

ANC-3157 Comparison of Results
ANC-3400 Daily Start-Up Procedure
ANC-3403 Chemistry Position Assignments
ANC-3406 Routinely Available Chemistry Tests
ANC-3409 Test Panels
ANC-3412 Batch Testing
ANC-3415 Emergency Power Check Scheduled & Unscheduled
ANC-3417 Chemistry Computer Downtime Procedure
ANC-3426 Chemistry Assays Dilution Factors & Analytical Measurement Ranges (AMR)
- Abbott Alinity Instruments
ANC-3427 Tests That Require, Recommend Fasting Specimens
ANC-3430 Chemistry Use of Purified Water
ANC-3431 Med Water System Maintenance
ANC-3434 Parallel Testing of New Lot of Controls
ANC-3436 Analytical Measurement Range
ANC-3438 Chemistry Calculations (Formula)
ANC-3440 Sample Interference Indices (Abbott c series Instrument)
ANC-3449 Receiving, Storing & Handling Chemistry Reagents & Supplies
ANC-3451 Abbott Architect i1000 Instrument Basic Operation
ANC-3455 Abbott Architect i1000 SR Maintenance and Troubleshooting Procedure
ANC-3463 Urine Creatinine and Creatinine Clearance Test
ANC-3465 Glucose Tolerance Tests
ANC-3469 BHOB by Stanbio Laboratory
ANC-3470 Architect Troponin I STAT Assay
ANC-3472 Abbott Architect BNP (B-type Natriuretic Peptide)
ANC-3473 Levetiracetam Assay (KEPPRA)
ANC-3475 Body Fluid Chemistry
ANC-3477 Alinity i STAT High Sensitivity Trop-I
ANC-3478 Checking the EMR for Patient History of Reactive Hep C to Avoid Duplicate Testing & Charging of HCVRNA Quant
ANC-3491 iSTAT Whole Blood Troponin
ANC-3495 Abbott Alinity ci-series Basic Operating Procedure
ANC-3496 Abbott Alinity Modules & Interface Start Up, Pause and Shutdown Procedures
ANC-3497 Abbott Alinity Reagent Inventory Management Procedure
ANC-3498 Abbott Alinity Sample Management
ANC-3499 Abbott Alinity ci-series Maintenance Procedures
ANC-3500 Abbott Alinity Assays (CMP, Phos, Mag IFUs)
ANC-3501 Abbott Alinity ci series Calibration Procedure
ANC-3502 Chemistry Quality Control & Corrective Action Procedure
ANC-3504 Preparing Sample Diluents and User-Defined Reagents (Alinity c-series) & Printing 1D Barcode Label Report
ANC-3506 Urine Drug Screen IFU Using the Abbott Alinity c Instrument

ANC-3507 Alinity c Hemoglobin A1c (HbA1c)
ANC-3508 Lipase NG OC Using the Abbott Alinity c
ANC-3509 Acetaminophen L3K Using the Abbott Alinity c
ANC-3512 Abbott Alinity Hepatitis Panel & HIV Testing Algorithm and Interpretation
ANC-3540 Osmolality Determination

ANC-3553 Pipette Calibration

Coagulation

ANC-3600 Daily Coagulation Startup
ANC-3604 Rehydration of Coagulation Controls and Reagents
ANC-3606 Coagulation Quality Control Schedule
ANC-3608 Implementation of PT-PTT-Fibrinogen New Reagent and Unassayed Control Lots
ANC-3615 Coagulation Testing Guideline
ANC-3617 Sysmex CS-2500 Instrument Basic Operation
ANC-3618 Sysmex CS-2500 System Maintenance & Troubleshooting Procedure
ANC-3619 Sysmex CS-2500 Calibration/Recalibration Procedure for Coagulation Assays
ANC-3623 Fibrinogen Assay Using the CS-2500 System
ANC-3629 PT, PTT Assays Using the CS-2500 System
ANC-3631 INR Reporting and Therapeutic Ranges
ANC-3636 D-Dimer Assay Using the CS-2500 System
ANC-3640 Heparin Response Curve
ANC-3646 Heparin Anti-Xa Assay Using the CS-2500 System

Hematology

ANC-3157 Comparison of Results
ANC-3700 Start-Up and Position Assignments HemoUACoag
ANC-3703 Instruments Date and Time Change
ANC-3704 Hematology-Urinalysis-Coag Computer Downtime Procedure
ANC-3706 Hematology Temperature Corrective Action Code
ANC-3710 Quality Control Policy (Hemo, UA, Coag, ESR)
ANC-3712 Hematology Analyzer Surface Decontamination Procedure
ANC-3717 Surveillance Guide HemoUACoag
ANC-3721 Entering Hematology Results
ANC-3723 Time Limitations for Specimen Integrity
ANC-3735 Preparation of Blood Smears by Wedge Method
ANC-3741 Hema-Tek 3000 Slide Stainer System (Routine Operation, Maintenance & Troubleshooting)
ANC-3742 CellaVision DC-1 Operation, Maintenance & Troubleshooting Procedure
ANC-3745 Evaluation of Blood Smears with WBC and Platelet Estimates
ANC-3748 Bone Marrow Procedure
ANC-3750 Seditrol (ALCOR QA Program) for iSED ESR
ANC-3751 iSED Automated ESR

ANC-3754 Sysmex XN-3000 Automated Hematology Analyzer
 ANC-3757 Sysmex XN-3000 Calibration/Recalibration
 ANC-3759 Precision Statistics & Peer Group Comparison
 ANC-3760 Sysmex XN-3000 & SP10 Daily Start-Up & Maintenance (Including Reagents Replacement)
 ANC-3761 Sysmex XN3000 Quality Control Management
 ANC-3766 Sysmex-3000 X-barM
 ANC-3767 Smear Evaluation Rules
 ANC-3768 Criteria For Slide Review by Pathologist
 ANC-3770 Advance Parameters on XN-3000 Instrument
 ANC-3772 Carryover Study
 ANC-3775 Hematology Reference Ranges
 ANC-3778 Problem Specimens on XN3000 Instrument (RBC Indices, Platelets, Retic)
 ANC-3800 Body Fluid Cell Count Using the Iris IQ Instrument
 ANC-3801 Body Fluid Cell Count (Using the XN-3000)
 ANC-3802 Body Fluid Manual Differential Count for Bronchoalveolar Lavage, Bronchial Wash
 ANC-3805 Use of Cytospin Centrifuge for Body Fluids
 ANC-3810 Body Fluid Result Reporting
 ANC-4553 Receiving & Processing Sensitive Specimens
Laboratory Information System (LIS)
 ANC-4800 Meditech Keyboard Functions
 ANC-4801 The LIS Provides Reliable Patient Information (Data Validation)
 ANC-4802 Placing an Order in the Lab Module
 ANC-4803 Printing Barcode Labels from Collection Categories
 ANC-4804 Receiving A Specimen
 ANC-4805 Adding a Test(s)
 ANC-4806 Canceling a Specimen
 ANC-4807 Canceling a Requisition
 ANC-4808 Canceling a Single Test
 ANC-4810 Registering & Ordering Proficiency Testing
 ANC-4815 Resulting Using The Quest Interface
 ANC-4818 Resulting Via Analyzer Interface
 ANC-4819 Manual Result Entry
 ANC-4820 Result Inquiry External
 ANC-4821 Result Inquiry Internal
 ANC-4822 Cancellation, Deletion for Wrong Order, Duplicate Order or Mislabelled Specimen (When Results are Not Yet Reported)
 ANC-4823 Natividad Lab Policy to Prevent Sensitive Test Results Release to Patient Portal
 ANC-4827 Report Distribution
 ANC-4828 Scanning Laboratory Results

ANC-4829 Scanning Newborn Screen Results
ANC-4833 Opening & Closing Batches
ANC-4834 Re-establishing Communication Between Analyzers and Meditech
ANC-4837 Microbiology Patient Log Back-Up
ANC-4844 LIS Verification of Report Format, Calculations and Interfaces
ANC-4847 LIS Modifications to Accommodate MLT Students
ANC-4851 Test Change or Modification in the LIS
ANC-4861 MEDITECH Downtime Procedure
ANC-4862 LIS Interface Support Contact Information
ANC-4863 Lactic Acid Repeat Testing During Computer Downtime
ANC-4865 Monitoring OSR for Reflex Lactic Acid Draw to Ensure Timely Draws
ANC-4871 Instrument Manager (IM) SD-2 INITIAL LOGIN PROCEDURE
ANC-4872 General Operation of IM SD2 Laboratory Middleware
ANC-4875 Analyzer Desktop Procedures
ANC-4877 Suspension of Autoverification in IM SD2 Laboratory Middleware
ANC-4879 Autoverification Policy

Lab Safety

ANC-3000 Laboratory Safety Program
ANC-3004 Work Practice Controls for Chemical Safety
ANC-3006 Delineation of Lab Clean&Dirty Areas,Items
ANC-3008 Engineering Controls for Chemical Safety
ANC-3010 Fire Prevention and Safety
ANC-3014 Electrical Safety
ANC-3016 Body Mechanics
ANC-3018 Handling Reagents
ANC-3024 Excessive Noise
ANC-3036 Packaging and Shipping Infectious Materials
ANC-3038 Specimen Collection & Packaging for Ebola Virus
ANC-3040 Lab Testing for Suspected or Confirmed Patients with Infectious Disease (Ebola Virus)
ANC-3042 Cleaning the Pathology Areas
ANC-3055 Chemical Hygiene Plan
ANC-3056 Safety Data Sheets
ANC-3058 Laboratory Signs and Labels
ANC-3060 Laboratory Quick-Drench Shower
ANC-3062 Storage of Incompatible Chemicals
ANC-3064 Compressed Gases
ANC-3068 Formaldehyde Exposure Program
ANC-3070 Safe Handling of Dry Ice
ANC-3072 Ultra Violet (UV) Light Exposure Policy

Microbiology

ANC-4000 Daily Start Up
ANC-4002 End Of Month Microbiology Duties
ANC-4003 Goals for Microbiology Workflow
ANC-4004 Creation of the Year End Antibigram
ANC-4005 Accepting Surgical Specimens
ANC-4007 Receiving and Signing In Microbiology Orders
ANC-4008 Bioterrorism Safety Measures
ANC-4009 Reporting Organisms of Epidemiologic Significance
ANC-4010 Daily Surveillance Program
ANC-4011 Blood Culture Volume Audit
ANC-4013 Processing of Microbiological Isolates for Reference Laboratory Testing
ANC-4015 Taxonomic Changes
ANC-4021 Printing Microbiology Condensed Worklist
ANC-4022 Quick Entering Results
ANC-4023 Entering a Gram Stain Result
ANC-4024 Resulting Individual Specimen
ANC-4025 Adding Prompts (Tests)
ANC-4026 Downloading Specimen Demographics To VITEK Analyzer
ANC-4027 Receiving Results from the VITEK Analyzer
ANC-4028 Meditech Computer Downtime Procedure for Microbiology
ANC-4030 Result Entry for Microbiology Send Out Testing
ANC-4045 Microbiology Maintenance
ANC-4047 Densicheck Calibration & Maintenance
ANC-4051 Quality Control of Reagents, ID/AST Cards, E-Test, Kirby Bauer Discs and Equipment
ANC-4052 BacT Alert 3D Maintenance & Troubleshooting Procedure
ANC-4053 Plated Media Quality Control
ANC-4055 Blood Culture Media Quality Control
ANC-4056 Blood Culture Media Quality Control for BacT Alert Culture Bottles
ANC-4057 Processing Out of Control Outliers in Microbiology Dept.
ANC-4061 Vitek Maintenance Procedure
ANC-4065 Daily Start Up for Blood Culture Reporting
ANC-4069 Culturing Blood Bags from Transfusion Reaction
ANC-4071 Daily Start Up for Blood Culture Reporting (Myla Software for BacT ALERT)
ANC-4075 BACT ALERT 3D Microbial Detection Systems
ANC-4080 Estimation of Colony Growth
ANC-4082 Body Fluids in Blood Culture Bottles
ANC-4083 Catheter Tip
ANC-4084 MRSA Screen
ANC-4085 Wound Cultures (Wounds and Body Fluids)

ANC-4091 CSF Culture

ANC-4096 Urine Cultures

Stool Culture

ANC-4110 GC Culture

ANC-4115 Anaerobic Cultures

ANC-4122 Group B Beta Strep (GBS Screen) Cervical/Vaginal/Rectal Source

ANC-4123 Throat Culture (Screening for Beta Strep Group A)

ANC-4126 Bordetella Pertussis

ANC-4127 Sputum and Other Respiratory Samples Culture.doc

ANC-4130 Fungus Culture

ANC-4152 BinaxNOW Streptococcus pneumoniae Test

ANC-4153 SureVue Rota Test

ANC-4154 OSOM STREP A Test

ANC-4155 ImmunoCard STAT! CryptoGiardia Rapid Assay

ANC-4156 ImmunoCARD EHEC (Shiga Toxin) Test

ANC-4170 Strep Pro Beta Strep Typing Kit

ANC-4181 Indole Test (DMACA Indole Reagent Dropper)

ANC-4186 CLO TEST

ANC-4187 PYR Test

ANC-4188 SureVue Select Staph ID

ANC-4189 SIM Media (H₂S, Indole, Motility Testing)

ANC-4191 Optochin (P) Disk Test

ANC-4192 Bacitracin (A) Disk

ANC-4193 Bile Esculin (BE) Azide Agar Slant

ANC-4194 CAMP Test

ANC-4195 Catalase Test

ANC-4196 Cefinase Disc Test (Beta Lactamase)

ANC-4197 Oxidase Test

ANC-4198 Hippurate Hydrolysis Test

ANC-4200 Remel Rapid ANA II System

ANC-4202 Remel Rapid NH System

ANC-4204 Remel ERIC Electronic RapID Compendium

ANC-4207 Stool for Occult Blood Sensa

ANC-4208 Gastric Blood (Gastrocult)

ANC-4209 Campylobacter Atmosphere Generation (CampyGEN System)

ANC-4210 GasPAK Anaerobic Gas Generating Pouch System

ANC-4215 Albiquick Test

ANC-4217 Alere PBP2a Culture Colony Test

ANC-4226 Identification of Gardnerella vaginalis

ANC-4227 Work Up for Staph Species Not Staph Aureus

ANC-4228 Identification of Aerobically-Growing Gram Positive Rods

ANC-4234 Nanosphere Verigene BC-GN and BC-GP Nucleic Acid Test

ANC-4252 Direct Fungal Smear (KOH) & Saline Wet Prep
ANC-4253 Gram Stain
ANC-4254 Methylene Blue Stain for Fecal WBCs
ANC-4255 Pinworm Collection and Evaluation
ANC-4266 Choosing & Setting-Up Vitek Cards
ANC-4267 Vitek Instrument Basic Operation
ANC-4268 E Test
ANC-4269 ESBL Confirmation
ANC-4270 Disk Diffusion Susceptibility Tests (Kirby-Bauer)
ANC-4271 Haemophilus influenzae Antibiotic Susceptibility Testing
ANC-4272 Enterococcus Sensitivity Testing
ANC-4273 Pseudomonas Species KB Antibiotics
ANC-4274 Detection of Inducible Clindamycin Resistance (D-Test) in Beta Hemolytic Streptococcus Group B & Staphylococcus spp.
ANC-4275 Inconsistent or Unusual Susceptibility Testing (AST) Results
ANC-4277 Antibiotic Susceptibility Testing & Reporting Criteria
ANC-4281 CLSI Performance Standards for Antimicrobial Susceptibility Testing
ANC-4287 Respiratory Virus Testing Algorithm
ANC-4291 California (CA) State Reportable Diseases
ANC-4433 Carba-R Assay by GeneXpert
ANC-4609 Criteria for Urine Culture

Molecular Serology

ANC-4429 QIAstat-DX SARS CoV-2 Respiratory Panel
ANC-4430 Cepheid Xpert CTNG Assay by PCR
ANC-4432 DiaSorin Simplexa COVID-19 Direct
ANC-4433 Carba-R Assay by GeneXpert
ANC-4435 CdifficileEPI Assay by GeneXpert
ANC-4437 Cepheid Xpert GBS Assay by PCR
ANC-4438 Xpert Xpress SARS-CoV-2 Flu RSV Plus
ANC-4439 Xpert Xpress SARS-CoV-2
ANC-4442 Importing GeneXpert New Assay Definition File (ADF)
ANC-4443 GeneXpert Maintenance
ANC-4444 Xpert Calibration
ANC-4446 Solana SARS CoV-2 Assay
ANC-4463 Monitoring Positive CTNG

Pathology

ANC-3042 Cleaning the Pathology Areas
ANC-3068 Formaldehyde Exposure Program
ANC-4300 Handling Specimens, Slides and Reports When L.I.S. is Down
ANC-4301 Record Retention
ANC-4303 Reagent Expiration Date
ANC-4304 Cryostat Operation, Maintenance & Troubleshooting Procedure

ANC-4306 Filing of Slides
ANC-4310 Frozen Section, Frozen Section Staining Procedure and Touch Prep Staining Procedure
ANC-4313 Filing of Tissue Blocks
ANC-4314 Use of Protective Eyewear
ANC-4315 HER-2-NEU Receptor Assay BY FISH
ANC-4318 Cytology - General Information
ANC-4319 Critical Values in Anatomic Pathology
ANC-4320 Storage and Handling
ANC-4321 Communications of Critical Patient Information
ANC-4322 Handling Non-GYN Cytology Specimen Reports and Slides
ANC-4323 Autopsies
ANC-4324 Infectious Disease Precautions at Autopsy
ANC-4327 Correlation of Results
ANC-4328 Stain Assessment
ANC-4332 Radioactive Patient Management
ANC-4333 Handling Specimens, Slides and Reports
ANC-4336 Handling, Processing and Transporting Muscle or Nerve Biopsy
ANC-4345 Error Detection in Anatomic Pathology
ANC-4347 Quality Management in Anatomic Pathology & Cytology
ANC-4350 Maintenance of Clean and Orderly Morgue
ANC-4351 Cytogenetic Studies
ANC-4355 Maintenance of Clean and Orderly Histology Room
ANC-4360 Routine Disposal of Anatomic Material and Preservative
ANC-4361 Stones for Chemical Analysis
ANC-4370 Decalcification of Tissue
ANC-4371 Documentation of Cytology Workload
ANC-4373 Pathology Materials for Sendout
ANC-4376 Cancer Protocols, Synoptic Reporting of Findings and Reports to State Registry
ANC-4380 Communication Logbook
ANC-4381 Surgical Specimen Processing and Examination Requirements
ANC-4382 Examination of Breast Specimens
ANC-4395 Peer Review

Phlebotomy

ANC-3140 Evaluation of New Specimen Collection Device/Product
ANC-3253 Transport of Blood Product
ANC-3465 Glucose Tolerance Tests
ANC-3723 Time Limitations for Specimen Integrity
ANC-4068 Blood Culture for MAI
ANC-4126 Bordetella Pertussis
ANC-4141 Stool Collection and Timing Guideline
ANC-4142 Microbiology Specimen Processing and Handling
ANC-4500 Assigned Shift Responsibilities
ANC-4501 Specimen Processing and Aliquoting
ANC-4503 Specimen Requirements
ANC-4509 Charging For Venipuncture

ANC-4511 Using the EDM Private Tracker to Document Blood Draw
ANC-4517 Therapeutic Drug Collection Timing and Documentation
ANC-4520 Phlebotomy General Policies
ANC-4525 Venipuncture
ANC-4528 Venous Collection in a Neonate Dorsal Hand
ANC-4529 Newborn Screening Specimen Collection
ANC-4530 Abnormal NBS and Redraw of Initial NBS
ANC-4531 Capillary Blood Draw
ANC-4534 Capillary Blood Gas
ANC-4538 Changing Blood Culture Source
ANC-4540 Legal Blood Alcohol Collection
ANC-4541 BAC-T ALERT Blood Culture Collection Using the Saf-T Blood Culture Devices
ANC-4542 Multiple Blood Cultures
ANC-4543 Platelet Function Analysis Specimen Collection
ANC-4546 Guidelines for Minimizing Blood Loss Due to Phlebotomy
ANC-4552 QuantiFERON Testing Specimen Blood Collection Using QuantiFERON-TB Gold Plus, 1 Tube
ANC-4553 Receiving & Processing Sensitive Specimens
ANC-4554 Quantiferon Testing Specimen Blood Collection and Tube handling Technique (Four-Tube Method)
ANC-4560 Batching of Routine Specimens
ANC-4562 Specimen Processing for Emerging Highly Infectious Pathogens
ANC-4565 Specimen Transport Policy (Using the Computerized Tube System)
ANC-4566 Accelerator a3600 Automation System Basic Operation
ANC-4567 H. pylori Breath Test (Using the Exalenz BreathID Hp Lab System)
ANC-4568 Accelerator a3600 Automation System Maintenance & Troubleshooting Procedure
ANC-4575 Completion of Outpatient Laboratory Requisitions
ANC-4580 DNA Specimen Collection and Charging Procedure
ANC-4802 Placing an Order in the Lab Module

Send Outs

ANC-4142 Microbiology Specimen Processing and Handling
ANC-4701 Send Out Department Daily Responsibilities and Workflow
ANC-4703 Notification of Abnormal Reference Lab Results
ANC-4704 Reference Laboratory Specimens
ANC-4706 Accessing & Opening the MCPHD Secured Mailbox for Send Out Test Results from MCPHD
ANC-4721 Preparing Batches in Meditech
ANC-4722 Quest - Packaging Specimens for Transport
ANC-4724 Quest - Supplies
ANC-4725 Quest and Other Reference Laboratories Stats and Room Temperature Processing for All Shifts
ANC-4726 Miscellaneous Orders

ANC-4727 Cocci Serology (CF&ID) Sent To UC Davis
ANC-4741 Quest Quantum - Retrieving Previously Printed Results
ANC-4742 Quest Quantum - Test Information in Dictionary Search
ANC-4743 Quest Quantum - Placing Orders
ANC-4751 NBS - Building Batches
ANC-4752 NBS - Send Out Processing
ANC-4754 NBS - Resulting & Scanning Results in Meditech
ANC-4755 NBS - Newborn Screen Supplies
ANC-4756 NBS - Downtime Procedure for Newborn Screening
ANC-4757 Printing Out NBS Results
ANC-4761 Amniotic Fluid - Fetal Lung Maturity
ANC-4763 Amniotic Fluid - OD450
ANC-4766 California Prenatal Screening Program
ANC-4771 NeoGenomics Send Out Procedure
ANC-4775 Coccidioimycosis (Cocci) Serology Sent to Kern County
ANC-4778 Uncollected Pending Specimen Audits
ANC-4781 Zika Virus Send Out Procedure
ANC-4782 Monkeypox Virus Specimen Collection and Send Out Procedure to Monterey County Health Department (MCHD)
ANC-4784 Monkeypox Virus Specimen Collection and Send Out Procedure to QUEST

Serology

ANC-4400 Parallel Testing of Reagent Kits (Serology)
ANC-4401 Serology Quality Control of Reagents, Kits and Cartridges
ANC-4402 Out of Control Algorithm
ANC-4404 Troubleshooting the RPR Test Card
ANC-4410 Infectious Mononucleosis Screen
ANC-4411 Sure Vue Mono Test
ANC-4413 Malaria Smears (Preparation and Processing)
ANC-4417 ROM Plus (Rupture of Membranes) Test
ANC-4420 Rapid Fetal Fibronectin
ANC-4422 sona COCCIDIOIDES Ab LFA TEST
ANC-4425 Rapid Plasma Reagin by Surevue
ANC-4427 Checking the EMR for Patient History of Reactive RPR to Avoid Duplicate Testing & Charging of T. pallidum Ab
ANC-4448 Worksheet Prep SeroImmuno Results Entry Via Worksheets and Closing a Batch
ANC-4454 Serology Daily Surveillance
ANC-4460 Serology Downtime Procedure

Urinalysis

ANC-4600 Urinalysis Daily Start-Up
ANC-4604 Collecting Urine Specimen by Clean Catch Method
ANC-4609 Criteria for Urine Culture

ANC-4610 Entering Urinalysis Report
ANC-4617 Routine Examination of Urine (Manual Method)
ANC-4622 Urine Confirmatory Tests (Ictotest & SSA)
ANC-4626 Iris IQ Elite Microscopy Analyzer Maintenance
ANC-4632 Clinitek StatusÂ® + Urine Chemistry Analyzer
ANC-4633 Iris IQ200 Elite Automated Urinalysis & Aution AX-4030 Urine Chemistry Analyzer (for Urinalysis)
ANC-4634 AX-4030 Analyzer Maintenance & Troubleshooting Procedure
ANC-4635 Urine&Serum Pregnancy Test (Sure-View)
ANC-4651 Identification Synovial Crystals in Synovial Fluid Using Olympus U-Gan Gout Kit Slider & U-Pot Polarizer

Vidas

ANC-4486 Mini Vidas Basic Operation Procedure
ANC-4487 Mini-Vidas Maintenance Procedure
ANC-4489 Vidas Varicella-Zoster IgG
ANC-4490 Vidas BRAHMS PCT Procalcitonin
ANC-4491 Vidas Measles IgG
ANC-4494 Vidas Quality Control
ANC-4495 Vidas Tests Corrective Action Codes for Quality Control

Admin/General Laboratory

ANC-3100 Level of Service
ANC-3101 LAB Plan for Provision of Care
ANC-3102 Laboratory Response to Trauma
ANC-3103 Quality Assurance Program
ANC-3105 Individual Quality Control Plan Procedure
ANC-3107 Reference Laboratories
ANC-3113 Delegation of Responsibilities
ANC-3114 General Scheduling Policy
ANC-3115 Scheduled Time Off Policy
ANC-3116 Weekend and Holiday Schedule Projection
ANC-3117 Overtime Approval Authorization
ANC-3118 Sick Leave Unexpected Absence Policy
ANC-3120 Laboratory Staff Meetings
ANC-3121 Continuing Education Requests
ANC-3122 Competency Plan for Training, Education and Competency Assessment
ANC-3123 Employee Orientation & Training
ANC-3124 Signature List of Employees
ANC-3125 Guidelines for Contacting Laboratory Supervisor At Home
ANC-3128 New Product Method Equipment Review Policy
ANC-3129 Notification to Critical Areas of Laboratory Equipment Failure
ANC-3130 Back Up Laboratories for Essential Testing
ANC-3131 Natividad Laboratory Instrument List

ANC-3132 Thermometer Accuracy Verification
ANC-3133 Laboratory Equipment Acquisition & Maintenance Policy
ANC-3134 Equipment Failure causing Adverse Patient Event
ANC-3135 Decontamination of Laboratory Instruments & Equipment Prior to Service, Move, Repair or Disposal
ANC-3138 Inventory Management
ANC-3139 Reagent Use and Labeling
ANC-3140 Evaluation of New Specimen Collection Device/Product
ANC-3143 Reporting of Laboratory Results
ANC-3144 Laboratory Fax Policy
ANC-3146 Labeling, Acceptance and Rejection of Specimens
ANC-3147 Verbal Orders
ANC-3148 Requests for Laboratory Tests
ANC-3149 External Requests for Laboratory Specimens
ANC-3150 Method Performance Policy
ANC-3152 Specimen Retention
ANC-3154 Deviation from Standard Procedure
ANC-3156 Quality Control Testing
ANC-3157 Comparison of Results
ANC-3158 Intermittent Testing
ANC-3159 Manufacturer's Instructions for Use (IFU)
ANC-3163 Managing Change
ANC-3164 Document Control
ANC-3165 Report Correction Policy
ANC-3166 Patient & Information Confidentiality
ANC-3167 MediaLab Standard Operating Procedure
ANC-3170 New Test Request for LIS Build
ANC-3176 Proficiency Testing
ANC-3178 Compliance with Accreditation Bodies
ANC-3179 Surveillance of Results
ANC-3186 Telephone Communications Policy
ANC-3187 Patient Education Policy
ANC-3188 Calling Back or Redrawing Outpatients
ANC-3192 Emergency Power Check Schedule & Unscheduled
ANC-3193 Water Testing
ANC-3195 Laboratory Coat Laundering
ANC-3196 Laboratory Humidity Monitoring
ANC-4522 Adverse Reactions to Phlebotomy and Patient Blood Volumes
ANC-4565 Specimen Transport Policy (Using the Computerized Tube System)

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8w of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

8b. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with BIG Inventory, Inc., (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement with BIG Inventory, Inc. for physical inventory services, extending the agreement an additional three (3) year period (August 1, 2023 through July 31, 2026) for a revised full agreement term of May 1, 2019 through July 31, 2026, and adding \$50,000 for a revised total agreement amount not to exceed \$140,000.

8c. * Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Administrative Nurse House Supervisor, (CONSENT)

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Administrative Nurse House Supervisor as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

8d. * Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Food Service Worker, (CONSENT)

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Food Service Worker I and Food Service Worker II classifications as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

8e. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with American College of Surgeons Hospital Participation Agreement for NSQIP, (CONSENT)

Ratify execution by the designee of the Chief Executive Officer for Natividad Medical Center (NMC) of a Hospital Participation Agreement with American College of Surgeons (A-16042) for participation in the National Surgical Quality Improvement Program, for an amount not to exceed \$70,000 with an agreement term October 1, 2022 through September 30, 2027.

8f. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Allied Universal Security Services, (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-15371) with Universal Protection Services LP dba Allied Universal Security Services pursuant to the Request for Proposal (RFP) #10744 for uniformed security guard services, extending the agreement an additional one (1) year period (July 1, 2023 through June 30, 2024) for a revised full agreement term of July 1, 2021 through June 30, 2024, and adding \$1,800,000 for a revised total agreement amount not to exceed \$6,300,000.

8g. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Freedom Medical Transportation, (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his

designee to execute amendment No. 4 to the agreement (A-14432) with Freedom Medical Transportation for non-emergency medical transportation services, adding \$100,000 for a revised total agreement amount not to exceed \$250,000 with no changes to the scope of services or term of Agreement (May 24, 2016 through May 23, 2024); and

- b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$15,000) of the original cost of the agreement.

8h. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Quest Diagnostics, Inc., (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute amendment No. 4 to the agreement (A-13599) with Quest Diagnostics, Inc. for lab reference testing services, extending the agreement an additional two (2) year period (from July 1, 2023 through June 30, 2025) for a revised full agreement term of July 1, 2017 through June 30, 2025, and adding \$1,800,000 for a revised total agreement amount not to exceed \$7,060,000.

8i. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Olympus America, Inc., (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute an agreement with Olympus America Inc. for maintenance and repair of endoscopy scopes at Natividad Medical Center for an amount not to exceed \$247,286 with an agreement term June 1, 2023 through May 31, 2026.
- b. Approve the Natividad Medical Center Chief Executive Officer's recommendation to accept non-standard indemnification provisions within the agreement.

8j. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Boris H Borazjani MD, Inc., (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-14417) with Boris H. Borazjani MD, Inc. to provide acute care surgical services, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised full agreement term of July 1, 2019 to June 30, 2025, and adding \$400,000 for revised not to exceed amount of \$1,100,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

8k. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Central Coast Nephrology, (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-14764) with Central Coast Nephrology to provide nephrology services, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised full agreement term of July 1, 2020 to June 30, 2025, and adding \$570,000 for a revised not to exceed amount of \$1,380,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.

8l. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Dopamine Therapeutics, Inc., (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional Services Agreement (A-15115) with Dopamine Therapeutics, Inc. to provide family medicine services at Natividad, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised full agreement term of August 1, 2019 to June 30, 2025, and adding \$100,000 for a revised not to exceed amount of \$400,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

8m. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Yu-Chuan Liu MD, (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional Services Agreement (A-15828) with Yu-Chuan Liu MD to provide electrophysiology cardiology services, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised full agreement term of July 1, 2021 to June 30, 2025, and adding \$500,000 for a revised not to exceed amount of \$800,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.

8n. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Kuong Ngann, D.O., (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to the Professional and Call Coverage Services Agreement (A-14150) with Kuong Ngann, D.O. to provide general and critical care surgery services at NMC, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised full agreement term of November 1, 2018 to June 30, 2025) and adding \$600,000 for a revised not to an amount not to exceed \$2,100,000 for the period November 1, 2018 to June 30, 2025; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.

8o. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Salinas Valley Medical Clinic, (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-15368) with Salinas Valley Memorial Healthcare System, dba Salinas Valley Medical Clinic to provide hematology oncology services, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised term July 1, 2019 to June 30, 2025, and adding \$360,000 for a revised not to exceed amount of \$1,080,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3)

future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not exceed ten percent 10% (\$36,000) of the original contract amount.

8p. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Salinas Valley Plastic Surgery, (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional Services Agreement with Salinas Valley Plastic Surgery Associates (A 14391) to provide plastic surgery services, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised full agreement term of July 1, 2019 to June 30, 2025, and adding \$365,000 for a revised total not to exceed amount of \$1,095,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$36,500) of the original contract amount.

8q. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with UCSF Pediatric Hospitalist, (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional Services Agreement (A-15373) with The Regents of the University of California, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric hospitalist services, extending the term by twelve months (July 1, 2023 to June 30, 2024) for a revised full agreement term of July 1, 2021 to June 30, 2024, with no change to the previously approved total not to exceed amount of \$433,520 in the aggregate; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$23,352) of the original contract amount and do not significantly change the scope of work.

8r. * Approve for Submission to the Monterey County Board of Supervisors the Following Award Job Order Contracts (JOC), (CONSENT)

- a. Award Job Order Contracts (JOC) for use by Natividad Medical Center (NMC) with a term of one year from the date signed by NMC, with a minimum contract value of \$25,000 and maximum contract value of \$5,797,725, to the lowest responsive bidders as follows: NMC 2023-01; Staples Construction; and NMC 2023-02 and Ausonio Incorporated.
- b. Approve the Performance and Payment Bonds executed and provided by Staples Construction and Ausonio Incorporated in the amount of \$5,797,725 each.
- c. Authorize the Chief Executive Officer (CEO) of Natividad Medical Center to execute Job Order Contracts for use by Natividad Medical Center 2023-01 with Staples Construction and 2023-02 with Ausonio Incorporated.

8s. * Approve for Submission to the Monterey County Board of Supervisors the Following Resolution to Modify Delegation of Purchasing Authority at Natividad, (CONSENT)

Adopt a Resolution which modifies the delegation of purchasing authority for Natividad to increase the CEO's authority to sign service agreements where the aggregate cost does not exceed \$200,000, consistent with Monterey County Ordinance No. 5394.

8t. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with UpToDate Inc., (CONSENT)

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute an agreement with UpToDate Inc. for Anywhere electronic clinical resource subscription services at Natividad Medical Center for an amount not to exceed \$369,347 with an agreement term May 1, 2023 through April 30, 2026.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$36,935) of the original cost of the agreement per each amendment.
- c. Approve the Natividad Medical Center's Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.

8u. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Monterey County Fair Sponsorship, (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a sponsorship agreement with the 7th District Agricultural Association (Monterey County Fair) for 2023 for an amount not to exceed \$5,000.

8v. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Gallun Snow Associates, Inc., (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14112) with Gallun Snow Associates, Inc. for interior design services pursuant to Request for Qualifications (RFQ) #9600-80, extending the agreement an additional two (2) year period (August 1, 2023 through July 31, 2025) for a revised full agreement term of August 1, 2018 through July 31, 2025, and adding \$340,000 for a revised total agreement amount not to exceed \$1,165,000.

8w. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Dr. First.com, Inc., (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13725) with DrFirst.com, Inc. for software licensing and consulting services, extending the agreement an additional three (3) year period (July 1, 2023 through June 30, 2026) for a revised full agreement term of July 1, 2017 through June 30, 2026, and adding \$318,091 for a revised total agreement amount not to exceed \$840,171.

MOTION: Motion to approve Policies/Procedures/Forms/Manuals and contract items 8a-8w moved by Libby Downey, seconded by Manuel Osorio.

9. Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Access Physicians California, P.C., which is in the final stages of negotiation (Dr. Craig Walls)

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Amended and Restated Professional and Call Coverage Services Agreement with Access TeleCare California, P.C. (formerly Tele-Physicians, P.C.) to provide tele-neurology services, extending the term by three months (April 1, 2024 to June 30, 2024) for a revised full agreement term of April 1, 2022 to June 30, 2024, and adding \$300,000 for a revised amount not to exceed \$1,100,000 in the aggregate; and

~~b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$80,000) of the original contract amount.~~

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Access TeleCare California, P.C. to provide tele-neurology services, for an amount not to exceed \$500,000 for the period July 1, 2023 to June 30, 2024; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.

MOTION: *Motion to approve item 9 for submission to the Board of Supervisors so moved by Simon Salinas, seconded by Supervisor Chris Lopez.*

10. Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Foley & Lardner, LLP, which is in the final stages of negotiation
(Daniel Leon)

- a. Authorize the County Counsel to execute an Amendment No. 1 to an Agreement for Specialized Attorney Services ("Agreement") with Foley & Lardner, LLP for independent consulting and legal services with respect to healthcare matters at Natividad Medical Center ("Natividad"), adding one year for a revised full term of July 1, 2021 through June 30, 2025, and adding \$300,000 for a revised total agreement amount not to exceed \$800,000; and
- b. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$50,000) of the agreement amount and do not significantly change the scope of work.

MOTION: *Motion to approve item 10 for submission to the Board of Supervisors so moved by Manuel Osorio, seconded by Marcia Atkinson.*

11. Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Hooper, Lundy & Bookman PC, which is in the final stages of negotiation
(Daniel Leon)

Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute an Amendment No. 2 to Agreement with Hooper, Lundy & Bookman PC, for legal services with respect to healthcare matters, adding two years effective July 1, 2023, through June 30, 2025, for a revised full term of July 1, 2018, through June 30, 2025, and adding \$400,000 for a contract amount not to exceed \$1,600,000.

MOTION: *Motion to approve item 11 for submission to the Board of Supervisors so moved by Simon Salinas, seconded by Libby Downey.*

12. Accept Oral Report from Natividad Chief Financial Officer – Daniel Leon, CFO

- a. April 2023 YTD Financial Reports

MOTION: *Motion to accept the April 2023 Financial Report, moved by Manuel Osorio, seconded by Simon Salinas.*

13. Receive Oral Report on Marketing & Community Relations– Andrea Rosenberg, Assistant Administrator
14. Receive Oral Report from Natividad Chief Executive Officer - Dr. Charles Harris, CEO
15. Receive Oral Report from Natividad Chief Nursing Officer - Nancy Buscher, CNO
16. Receive Oral Report from Natividad Chief of Staff – Dr. Marc Tunzi, COS
 - a. 3rd Year Resident – Dr. Evelin Gonzalez
17. Closed Session Public Comment

This public may comment on Closed Session items prior to the Board's recess to Closed Session.
18. Closed Session under Government Code Section 54950
 - a. Pursuant to Government Code section 54957(b)(1), the Board will provide a performance evaluation for the Natividad Medical Center Chief Executive Officer.
 - b. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive Medical Quality Assurance Reports.
19. Reconvene on Public Agenda Items
20. Accept and approve May 2023 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals.

MOTION: *Motion to accept the report on May 2023 Credentials Report, moved by Simon Salinas, seconded by Manuel Osorio.*

Adjournment: With no other business before the Board, the meeting was adjourned at 11:20 am

Recorded by Noemi Breig

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

The CBORD Group Inc. Amendment No. 6

Legistar Number: _____

..Title

a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute amendment No. 6 to the agreement (A-13620) with The CBORD Group, Inc. for food and nutrition software and maintenance services, extending the agreement an additional one (1) year period (August 1, 2023 through July 31, 2024) for a revised full agreement term of July 11, 2017 through July 31, 2024, and adding \$22,171 for a revised total agreement amount not to exceed \$217,073.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute amendment No. 6 to the agreement (A-13620) with The CBORD Group, Inc. for food and nutrition software and maintenance services, extending the agreement an additional one (1) year period (August 1, 2023 through July 31, 2024) for a revised full agreement term of July 11, 2017 through July 31, 2024, and adding \$22,171 for a revised total agreement amount not to exceed \$217,073.

SUMMARY/DISCUSSION:

Natividad Medical Center provides food and nutritional services to patients, visitors, and employees as part of its daily operations. CBORD's electronic system Foodservice Suite (FSS) improves service delivery efficiency, patient safety and meal satisfaction as well as assists with compliance with the Joint Commission (TJC) and the Centers for Medicare and Medicaid Services (CMS) food services standards.

The CBORD software provides automation to the process of patient meal service, reporting, and analysis. This includes interfacing with the Meditech system, improved diet order accuracy, production standards, and reduced waste. CBORD supports Natividad Medical Center's future goal of expanding meal services to the room service model where patients can order meals from their bedside.

Natividad Medical Center is requesting approval to amend the existing agreement with the goal of extending service and maintenance for an additional one-year period to allow for our services to continue.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel reviewed and approved this amendment No. 6 as to form, and the Auditor-Controller reviewed and approved as to payment provisions. Amendment No. 6 was reviewed and approved by Natividad Medical Center's Finance Committee and by its Board of Trustees on July 14, 2023.

FINANCING:

The cost for this amendment No. 6 is \$22,171 which is included in the Fiscal Year 2023-24 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for a software system that improves food and nutrition services for Natividad Medical Center patients. This directly contributes to a more efficient and effective use of resources within Natividad Medical Center.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Raquel Mojica, IT Business Applications Manager, 831-783-2812

Approved by: Dr. Chad Harris, Chief Executive Officer, 831-783-2504

Attachments:

- The CBORD Group Inc. Amendment 6
- The CBORD Group Inc. Amendment 5
- The CBORD Group Inc. Renewal and Amendment 4
- The CBORD Group Inc. Amendment 3
- The CBORD Group Inc. Amendment 2
- The CBORD Group Inc. Renewal and Amendment 1
- The CBORD Group Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

RTG Medical, Inc. Original Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with RTG Medical for staff procurement management services at Natividad for an amount not to exceed \$12,000,000 with an agreement term of August 1, 2023 through July 31, 2024.
- b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$1,200,000) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with RTG Medical for staff procurement management services at Natividad for an amount not to exceed \$12,000,000 with an agreement term of August 1, 2023 through July 31, 2024.
- b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$1,200,000) of the original cost of the agreement.

SUMMARY/DISCUSSION:

Natividad Medical Center plans to utilize the registry services provided by RTG Medical to staff hard to fill clinical positions in order to meet the hospitals staffing needs to ensure high quality patient care. RTG Medical provides Natividad Medical Center a one-stop search agency for nurses and clinical technicians. RTG Medical has a network of over three dozen independent agencies that provide the needed personnel. NMC will be using the registry services to fill positions in the following areas: Emergency Department, Intensive Care, Intermediate Care, Labor and Delivery, Surgery, Neonatal Intensive Care, Mother Baby, Psychiatric, Rehabilitation, Physical, Speech and Occupational therapy, Radiology, Ultrasound, Interventional Radiology, Clinical Lab and Pharmacy.

Over the past couple of years, the need for additional clinical staff has increased due to the ramifications of the COVID-19 pandemic on the availability of qualified applicants. In addition, NMC has seen a larger number of resignations and a smaller applicant pool. As a result, additional nurses and other clinical staff continue to be needed in order to provide high quality care to our community. Natividad would like to partner with RTG Medical to cover the service needs at Natividad.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also

been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on July 14, 2023.

FINANCING:

The cost for this agreement is \$12,000,000 all of which will be absorbed in Natividad's FY 23-24 Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement greatly improves the responsiveness to critical staffing needs at NMC. This agreement ensures that requests for qualified nurses and other clinical staff at NMC are met in a timely manner. This enables NMC to provide high quality patient care thereby improving the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Janine Bouyea, Human Resources Administrator, 831-783-2701

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Original Agreement RTG Medical for staff procurement management

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Waltz Creative LLC Amendment No. 3

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14059) with Waltz Creative LLC for marketing and graphic design services, extending the agreement an additional one (1) year period (August 1, 2023 through July 31, 2024) for a revised full agreement term of August 1, 2018 through July 31, 2024, and adding \$200,000 for a revised total aggregate amount not to exceed \$1,625,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14059) with Waltz Creative LLC for marketing and graphic design services, extending the agreement an additional one (1) year period (August 1, 2023 through July 31, 2024) for a revised full agreement term of August 1, 2018 through July 31, 2024, and adding \$200,000 for a revised total aggregate amount not to exceed \$1,625,000.

SUMMARY/DISCUSSION:

Waltz Creative LLC, a local marketing and graphic design firm based in San Juan Bautista, brings a diverse wealth of experience and skills for marketing design services. Services include but not limited to designing the hospital's newsletter, flyers, rack cards and brochures, print and digital ads, website, social media posts, educational materials and compliance projects, and the patient handbook.

NMC will work closely with Waltz Creative LLC in the design and implementation of projects in order to best serve NMC's objectives. This will include providing information, increasing awareness, promoting brand identity, and providing marketing support.

NMC is requesting approval to extend the agreement with Waltz Creative LLC for an additional one (1) year period through July 31, 2024, to allow services to continue, with increase in funds for the additional year for service.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on July 14, 2023.

FINANCING:

The cost for this amendment No. 3 is \$200,000 which is included in the FY 2023-24 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for a variety of marketing and graphic design services to support the achievement of strategic growth goals of key clinical services and improved patient experience goals.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Hillary Fish, Director of Marketing & Community Relations, 783-2693
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Waltz Creative LLC Amendment 3
Waltz Creative LLC Amendment 2
Schipper Design LLC Amendment 1
Schipper Design LLC, awarded per RFP #9600-79

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Mission Linen Supply Renewal and Amendment No. 8

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 8 to the agreement (A-13241) with Mission Linen Supply for linen processing services per Request for Proposal (RFP) 9600-65, extending the agreement an additional one (1) year period (July 1, 2023 through June 30, 2024) for a revised full agreement term of July 1, 2016 through June 30, 2024, and adding \$580,000 for a revised total agreement amount not to exceed \$3,975,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 8 to the agreement (A-13241) with Mission Linen Supply for linen processing services per Request for Proposal (RFP) 9600-65, extending the agreement an additional one (1) year period (July 1, 2023 through June 30, 2024) for a revised full agreement term of July 1, 2016 through June 30, 2024, and adding \$580,000 for a revised total agreement amount not to exceed \$3,975,000.

SUMMARY/DISCUSSION:

Natividad Medical Center (NMC) is requesting approval to extend the agreement with Mission Linen Supply for an additional one (1) year period through June 30, 2024, to allow for services to continue, with increase in funds for the additional year for service. Approval of the recommended action will allow Mission Linen Supply to continue providing NMC with linen processing services in accordance with regulatory requirements as well as accommodate any unexpected volume increases. Having a reliable and available service provider is imperative to NMC's daily operations and will allow NMC to continue to have clean linens available for NMC patient care needs, clean scrubs, and uniforms available for the NMC staff.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 8 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 8 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on July 14, 2023.

FINANCING:

The cost for this renewal and amendment No. 8 is \$580,000 which is included in the Fiscal Year 2023-24 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered under this agreement enhance operations at the hospital by improving the patient experience, promoting a healthy environment, and also providing reliable and quality patient care which improves the health and quality of life for patients and their families.

☐ Economic Development
☐ Administration
☒ Health and Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Marcel Smith, Director of Environmental Services, 783-2654
Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

Mission Linen Supply Renewal and Amendment 8
Mission Linen Supply Amendment 7
Mission Linen Supply Amendment 6
Mission Linen Supply Amendment 5
Mission Linen Supply Amendment 4
Mission Linen Supply Amendment 3
Mission Linen Supply Amendment 2
Mission Linen Supply Amendment 1
Mission Linen Supply Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Memorandum of Understanding for the Medical Respite Program

Legistar Number: _____

..Title

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute funding of the Memorandum of Understanding (MOU) with Community Homeless Solutions (“CHS”), a California corporation, for assisting in meeting the direct costs of a Medical Respite Program (“MRP”) for homeless persons in Monterey County, retroactive from July 1, 2022 through June 30, 2026, for a total MOU amount not to exceed \$509,880.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute funding of the Memorandum of Understanding (MOU) with Community Homeless Solutions (“CHS”), a California corporation, for assisting in meeting the direct costs of a Medical Respite Program (“MRP”) for homeless persons in Monterey County, retroactive from July 1, 2022 through June 30, 2026, for a total MOU amount not to exceed \$509,880.

SUMMARY/DISCUSSION:

In 2013, the hospitals of Monterey County convened and collaborated with the Hospital Council of Northern and Central California to search for a solution to meet the needs of the homeless population as they are discharged from hospital stays. All hospitals have struggled with increasing readmissions that require a solution that supports timely, post-acute safe discharges for these members of the county homeless population. Historically, there are a limited number of safe discharge options for homeless individuals and hospitals often rely on motels, board and care facilities, Skilled Nursing Facilities (“SNFs”) or extended inpatient stays.

The respite facility is a collaboration among Community Hospital of the Monterey Peninsula, Salinas Valley Memorial Hospital and Natividad Medical Center, and Community Homeless Solutions and Natividad Medical Center has participated since April 19, 2016.

This request is retroactive to July 1, 2022, due discussions with Homeless Solution about planning for accommodation to our homeless patients and negotiation of fees.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this MOU as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The MOU has also been reviewed and approved by NMC’s Finance Committee and by its Board of Trustees on July 14, 2023.

FINANCING:

This action does not impact the General Fund contribution as the changes will be contained within the approved Natividad Medical Center's Adopted FY23-24 budget, and future costs will be included in future budgets respectively.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement allows for the much-needed continued monetary support to ensure the Respite program is successful. The program provides primary and behavioral healthcare to the homeless and helps break the cycle of homelessness by working with the client to create connections to family and friends, and offers assistance with benefit enrollment, transitional or permanent housing, and job training.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Karen Friedrich, Director, 783-2556

Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

Memorandum of Understanding for the Medical Respite Program

Attachments on file with the Clerk of the Board

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Hospital Director of Nursing Education classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

..Report**RECOMMENDATION:**

It is recommended that the Board of Supervisors adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Hospital Director of Nursing Education classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Hospital Director of Nursing Education classification was requested by Natividad administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the hospital comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The base wage analysis of the County's hospital comparable agencies found that based on the duties performed, the Hospital Director of Nursing Education classification was matched to three (3) of the six (6) hospital comparable agencies: Alameda, Salinas Valley Health and Santa Mateo. The Hospital Director of Nursing Education classification is approximately 14.25% below the salary mean of the comparable agency's classifications.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, Natividad recommends adjusting the base wage salary of the Hospital Director of Nursing Education classification by approximately 14.25% at top step in order to align with the labor market average.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. County Employee Management Association (CEMA) has been notified of the recommendations.

FINANCING:

The salary and benefits increased costs for the current positions (1.0 FTE filled) budgeted for the remainder of Fiscal Year 2023-24 is approximately \$25,927 or \$26,964 annually. The funding for personnel costs is provided by Natividad's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

☐ Economic Development
☒ Administration
☐ Health & Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:
Attachment A
Resolution

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Managed Care Operations Manager classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

..Report**RECOMMENDATION:**

It is recommended that the Board of Supervisors adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Managed Care Operations Manager classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Managed Care Operations Manager classification was requested by Natividad administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the hospital comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The base wage analysis of the County's hospital comparable agencies found that based on the duties performed, the Managed Care Operations Manager classification was matched to three (3) of the six (6) hospital comparable agencies: Alameda, Salinas Valley Health and Santa Clara Valley. The Managed Care Operations Manager classification is approximately 77.00% below the salary mean of the comparable agency's classifications.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, Natividad recommends adjusting the base wage salary of the Managed Care Operations Manager classification by approximately 77.00% at top step in order to align with the labor market average.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. County Employee Management Association (CEMA) has been notified of the recommendations.

FINANCING:

The salary and benefits increased costs for the current positions (1.0 FTE filled) budgeted for the remainder of Fiscal Year 2023-24 is approximately \$97,774 or \$101,685 annually. The funding for personnel costs is provided by Natividad's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

- ☐ Economic Development
- ☒ Administration
- ☐ Health & Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A

Resolution

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Director of Surgical Services as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Director of Surgical Services as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

SUMMARY/DISCUSSION:

The County and the County Employee Management Association (CEMA), which represents management employees in Unit X, reached a tentative Agreement in December 2022. Parties agreed on the language contained in Article 7.2 Wages Exception- Natividad Only with the intent to review possible compaction between the Staff Nurse classification series and six (6) management classifications in Natividad Medical Center (NMC) caused by base wage increases negotiated by the California Nurses Association (CNA). Among the listed management classifications which Article 7.2 Wages Exception- Natividad Only applies to is the Director of Surgical Services classification.

As a result of discussions between County representatives and CEMA representatives it was determined that the classification of Director of Surgical Services should receive a base wage increase of 2.5% to maintain the existing spread between this classification and the Staff Nurse classification series.

Therefore, it is recommended that the Board of Supervisors approve the amendment of the Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Director of Surgical Services as indicated in Attachment A and authorize the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. CEMA has been notified of the recommendations.

FINANCING:

The salary and benefits increased costs for the current position (1.0 FTE filled) budgeted for the Fiscal Year 2023-24 is approximately \$5,552 or \$5,774 annually. The funding for personnel costs is provided by NMC's enterprise fund comprised of patient services revenues received

from commercial insurance, state, and federal government agencies. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

- ☐ Economic Development
- ☒ Administration
- ☐ Health & Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A

Resolution

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Hospital Medical Interpreter and Hospital Medical Interpretation Coordinator classifications as indicated in Attachment A; and
- b. Amend the Natividad Medical Center FY 2023-24 Adopted Budget Unit 9600-8142 – Fund 451 – Appropriation Unit NMC001 to add 0.8 FTE allocation of Hospital Medical Interpreter and to add 1.0 FTE allocation of Hospital Medical Interpretation Coordinator, as indicated in Attachment A; and
- c. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Hospital Medical Interpreter and Hospital Medical Interpretation Coordinator classifications as indicated in Attachment A; and
- b. Amend the Natividad Medical Center FY 2023-24 Adopted Budget Unit 9600-8142 – Fund 451 – Appropriation Unit NMC001 to add 0.8 FTE allocation of Hospital Medical Interpreter and to add 1.0 FTE allocation of Hospital Medical Interpretation Coordinator, as indicated in Attachment A; and
- c. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Hospital Medical Interpreter classification series was requested by Natividad Medical Center (NMC) administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the County's comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The base wage analysis of the County's comparable agencies found that based on the duties performed, the Hospital Medical Interpreter classification was matched to five (5) of the six (6) hospital comparable agencies: Alameda Highland Hospital, Contra Costa Regional Medical Center, Salinas Valley Health, Salinas Valley Health, San Mateo Medical Center, and Santa Clara Valley Medical Center. No comparable match was identified at Hazel Hawkins Hospital. The Hospital Medical Interpreter classification is approximately 22.85% below the salary mean of the comparable agency's classifications.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, NMC recommends adjusting the base wage salary of the Hospital Medical Interpreter classification by approximately 22.85% at top step in order to align with the labor market average. Furthermore, it is recommended to adjust the base salary of the Hospital Medical Interpretation classification by approximately 22.85% at top step in order to maintain the spread of the series.

Additionally, in efforts to address language barriers and ensure the equitable treatment of all patients, NMC intends to hire an additional 0.8 FTE of Hospital Medical Interpreter as well as a 1.0 FTE Hospital Medical Interpretation Coordinator to assist with the increasing demands of the expanding services provided by the Interpretive Services Department.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. Service Employees International Union (SEIU) Local 521 has been notified of the recommendations.

FINANCING:

The salary and benefits increased costs for the current positions (8.8 FTE filled, 0.2 vacant) budgeted for the remainder of Fiscal Year 2023-24 is approximately \$41,503 or \$43,182 annually. The salary and benefits increased costs for the requested positions (1.8 FTE) for the remainder of Fiscal Year 2023-24 is approximately \$114,757 or \$125,190 annually. The funding for personnel costs is provided by NMC's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

- ☐ Economic Development
- ☒ Administration
- ☐ Health & Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A

Resolution

Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A and B to add the new non-represented Unit U classification of: Urologist with the salary ranges as indicated in the attached resolution;
- b. Amend the Natividad Medical Center FY 2023-24 Adopted Budget Unit 9600-8309 - Fund 451 -Appropriation Unit NMC001 to reallocate a Trauma Surgeon to a Urologist as indicated in Attachment A;
- c. Amend Personnel Policies and Practices Resolution No. 98-394 to add Section A.1.7: Physician Salary Rates, as indicated in the attached resolution; and
- d. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A and B to add the new non-represented Unit U classification of: Urologist with the salary ranges as indicated in the attached resolution;
- b. Amend the Natividad Medical Center FY 2022-23 Adopted Budget Unit 9600-8142 - Fund 451 -Appropriation Unit NMC001 to reallocate a Trauma Surgeon to a Urologist as indicated in Attachment A;
- c. Amend Personnel Policies and Practices Resolution No. 98-394 to add Section A.1.7: Physician Salary Rates, as indicated in the attached resolution; and
- d. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

SUMMARY:

Natividad Medical Center (NMC) recommends creating a new non-represented Unit U hospital specialty physician classification to employ and compensate highly qualified physicians in the specialty of Urology. NMC also recommends changes to the Personnel Policies and Practices Resolution (PPPR) related to this action.

DISCUSSION:

NMC recommends the creation of a new non-represented Unit U classification to employ and compensate highly qualified physicians in the hospital-specific specialty of Urology. The current single classification of Contract Physician, utilized by both the Monterey County Health Department and NMC, does not allow for market-based compensation for physicians in the hospital-specific specialties that NMC needs to employ in order to provide the necessary services with employed physicians versus independent contractors and/or purchased services through outside agencies that provide these specialized physicians at premium prices. Since the specialty of urology has a fairly significant difference in market-based salary range, NMC recommends a

single classification as opposed to a generic hospital specialty physician classification with a broad salary range and the reallocation of a Trauma Surgeon position to a Urologist.

The salary range recommendations, as indicated below, are within the reasonable fair market value compensation ranges for physicians in the respective surgical specialties, based on an independent analysis of data, which is compiled and analyzed by a reputable outside agency within the healthcare industry. This agency provides a proprietary analysis from multiple published survey sources containing local, regional, and national compensation data collected in 2021 NMC contacted various public organizations to request compensation information from comparable County hospitals, and was unable to obtain the data needed in order to complete a comprehensive compensation analysis.

NMC reviews the fair market value compensation data for the specific physician specialty when establishing a new Employment Agreement/Contract. When selecting a new Unit U physician in one of the hospital specialty physician classifications, the Hospital Chief Executive Officer (CEO) may offer a base salary (salary before benefits) up to the 75th percentile of the current salary range for the classification. Should NMC recommend a new physician to receive a base salary amount that exceeds the 75th percentile of the range for a hospital specialty physician classification, the Hospital CEO will seek approval from the Board of Supervisors prior to signing a new employment agreement, in accordance with the recommended amendment to the Personnel Policies and Practices Resolution No. 98-394, adding Section A.1.7: Physician Salary Rates, as indicated in the attached resolution.

OTHER AGENCY INVOLVEMENT:

The Monterey County Health Department, Monterey County Human Resources Department, and Monterey County Office of County Counsel have reviewed this recommendation.

FINANCING:

The annualized cost of this action is approximately \$94,962 in salary (benefits costs are already budgeted) that will be offset by a decrease in purchased services costs to be saved by employing physicians in these hospital specialties rather than entering into agreements with independent contractors, locums tenens and/or physician services agencies. In addition, NMC anticipates additional revenue to be received as a result of NMC billing for the physicians' services, rather than the independent physicians or agencies billing directly.

This action has no impact on the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

☐ Economic Development
☒ Administration
☐ Health & Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Approved by: Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A

Resolution

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Hospital Director of Environmental Services classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

..Report**RECOMMENDATION:**

It is recommended that the Board of Supervisors adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Hospital Director of Environmental Services classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Hospital Director of Environmental Services classification was requested by Natividad administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the hospital comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The base wage analysis of the County's hospital comparable agencies found that based on the duties performed, the Hospital Director of Environmental Services classification was matched to five (5) of the six (6) hospital comparable agencies: Alameda, Contra Costa, Salinas Valley Health, Santa Clara and Santa Mateo. The Hospital Director of Environmental Services classification is approximately 6.87% below the salary mean of the comparable agency's classifications.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, Natividad recommends adjusting the base wage salary of the Hospital Director of Environmental Services classification by approximately 6.87% at top step in order to align with the labor market average.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. County Employee Management Association (CEMA) has been notified of the recommendations.

FINANCING:

The salary and benefits increased costs for the current positions (1.0 FTE filled) budgeted for the remainder of Fiscal Year 2023-24 is approximately \$9,519 or \$9,900 annually. The funding for personnel costs is provided by Natividad's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

☐ Economic Development
☒ Administration
☐ Health & Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A

Resolution

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Interventional Radiologic Technologist and Senior Interventional Radiologic Technologist classifications as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

..Report**RECOMMENDATION:**

It is recommended that the Board of Supervisors adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Interventional Radiologic Technologist and Senior Interventional Radiologic Technologist classifications as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Interventional Radiologic Technologist classification series was requested by Natividad Medical Center (NMC) administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the hospital comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The base wage analysis of the County's hospital comparable agencies found that based on the duties performed, the Interventional Radiologic Technologist classification was matched to five (5) of the six (6) hospital comparable agencies: Alameda, Contra Costa, San Mateo, Santa Clara, and Salinas Valley. The Interventional Radiologic Technologist classification is approximately 8.74% below the salary mean of the comparable agency's classifications.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, NMC recommends adjusting the base wage salary of the Interventional Radiologic Technologist classification by approximately 8.74% at top step in order to align with the labor market average. Furthermore, it is recommended to adjust the base wage salary of the Senior Interventional Radiologic Technologist classifications by approximately 8.74% at top step in order to maintain the spread of the series.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. Service Employees International Union (SEIU) Local 521 has been notified of the recommendations.

FINANCING:

The salary and benefits increased costs for the current positions (4.6 FTE filled, 1.3 FTE vacant) budgeted for the remainder of Fiscal Year 2023-24 is approximately \$63,976 or \$66,535 annually. The funding for personnel costs is provided by NMC's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

- ☐ Economic Development
- ☒ Administration
- ☐ Health & Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A

Resolution

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Construction Management Services Renewal & Amendment No. 1 RFQ# 9600-77

Legistar Number: _____

..Title

a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 1 to the agreement (A-13931) with JKL Construction Services, Inc., SHP Project Development, Inc., and Bogard Construction, Inc. for construction management services pursuant to the Request for Qualifications (RFQ) # 9600-77, extending the agreement an additional two (2) year period (May 1, 2023 through April 30, 2025) for a revised full agreement term of May 1, 2018 through April 30, 2025, with no change to the total aggregate amount.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 1 to the agreement (A-13931) with JKL Construction Services, Inc., SHP Project Development, Inc., and Bogard Construction, Inc. for construction management services pursuant to the Request for Qualifications (RFQ) # 9600-77, extending the agreement an additional two (2) year period (May 1, 2023 through April 30, 2025) for a revised full agreement term of May 1, 2018 through April 30, 2025, with no change to the total aggregate amount.

SUMMARY/DISCUSSION:

On October 18, 2017, Natividad Medical Center solicited Request for Qualifications (RFQ) # 9600-77 to provide on-call construction management services at NMC whereby the total cost of the construction management service fee does not exceed \$100,000 per project. Six qualified firms have replied submitting their Statement of Qualifications (SOQ)/proposals and Natividad Medical Center has identified the top three qualified firms as JKL Construction Services, Inc., SHP Project Development, Inc., and Bogard Construction, Inc. The highest-ranking firms based on the ranking by the Natividad Medical Center Selection Committee, and in conformance with State laws regarding qualification-based selection, have been invited to be listed on the master agreement to provide construction management services at Natividad Medical Center.

The master agreement for on-call construction management services is still needed at Natividad Medical Center.

The scope of construction management services include, but are not limited to, the following:

- Working with NMC and architects to develop design criteria
- Preparing construction bid package, Requests for Proposals (RFP) for design, Request for Quotations (RFQ) for design, and weekly construction progress reports to NMC
- Evaluating RFP/RFQ bidders and make recommendations for selecting the most qualified bidder(s)
- Reviewing plans and technical specifications for completeness and general contractor's safety programs
- Performing pre-construction surveys
- Monitoring and facilitating design plan checks with all pertinent agencies
- Monitoring general contractor's labor compliance

- In conjunction with architects, providing value engineering reviews and preparing all documentation needed for project closeouts
- Coordinating the survey, test, and inspection needs of projects
- Assisting architects in Request for Information (RFI)
- Negotiating and making recommendations for Change Orders (CO)

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 1 has also been reviewed and approved by Natividad's Finance Committee and by its Board of Trustees on July 14, 2023.

FINANCING:

There is no cost for this renewal and amendment No. 1.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

These agreements allow for needed improvements to the hospital's physical infrastructure ensuring Natividad Medical Center maintains itself as a first rate medical facility which, in turn, enables Natividad Medical Center staff to provide quality medical care that leads to an improved quality of life for its patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☐ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Brian Griffin, Project Manager III, 831-783-2605

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

JKL Construction Services Inc. Renewal & Amendment No. 1
 SHP Project Development Inc. Renewal & Amendment No. 1
 Bogard Construction Inc. Renewal & Amendment No. 1
 JKL Construction Services Inc. Agreement
 SHP Project Development Inc. Agreement
 Bogard Construction Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Construction Materials Testing and Inspection Services Master Renewal & Amendment No. 1 RFQ# 9600-76

Legistar Number: _____

..Title

a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 1 to the agreement (A-13936) with Kleinfelder Inc., Moore Twining Associates Inc., and RMA Group pursuant to the Request for Qualifications (RFQ) #9600-76 for construction materials testing and inspection services, extending the agreement an additional two (2) year period (June 1, 2023 through July 31, 2025) for a revised full agreement term of June 1, 2018 through July 31, 2025 with no changes to the total aggregate agreement amounts.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 1 to the agreement (A-13936) with Kleinfelder Inc., Moore Twining Associates Inc., and RMA Group pursuant to the Request for Qualifications (RFQ) #9600-76 for construction materials testing and inspection services, extending the agreement an additional two (2) year period (June 1, 2023 through July 31, 2025) for a revised full agreement term of June 1, 2018 through July 31, 2025 with no changes to the total aggregate agreement amounts.

SUMMARY/DISCUSSION:

Natividad Medical Center issued Request for Qualifications (RFQ) #9600-76 on January 26, 2018 to solicit for one or more new agreements for construction materials testing and inspection services from qualified vendors. On March 2, 2018 Natividad Medical Center received Five (5) Statement of Qualifications (SOQ)/Proposals from qualified firms submitted for consideration. All 5 SOQ/Proposals were evaluated pursuant to the criteria stated in RFQ #9600-76. One vendor was deemed nonresponsive. Of the remaining four vendors, Natividad Medical Center identified the top three qualified vendors as Kleinfelder Inc., Moore Twining Associates Inc., and RMA Group based on the ranking set forth by the Natividad Medical Center selection committee, and in conformance with state laws regarding qualification-based selection, these 3 vendors were tentatively awarded agreements.

The master agreement for on-call construction management services is still needed at Natividad Medical Center.

Vendors will provide construction materials testing and inspection services based off the requirements specified in the Request for Qualifications (RFQ) #9600-76.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 1 has also been reviewed and approved by Natividad's Finance Committee and by its Board of Trustees on July 14, 2023.

FINANCING:

There is no cost for this renewal and amendment No. 1.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

These agreements are for construction materials testing and inspection services. These services will verify that facility infrastructure is in correspondence of the California Building Code – Title 24.

- ☐ Economic Development
- ☐ Administration
- ☐ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Brian Griffin, Project Manager III, 831-783-2605

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Kleinfelder Inc. Renewal & Amendment No. 1

Moore Twining Associates, Inc. Renewal & Amendment No. 1

RMA Group Renewal & Amendment No. 1

Kleinfelder Inc. Agreement

Moore Twining Associates, Inc. Agreement

RMA Group Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Kirby Bates Associates Amendment No. 3

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute amendment No. 3 to the agreement (A-15773) with Kirby Bates Associates for interim leadership services, extending the agreement an additional one (1) year period (January 1, 2023 through December 31, 2024) for a revised full agreement term of January 1, 2022 through December 31, 2024, and adding \$1,000,000 for a revised total agreement amount not to exceed \$2,300,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute amendment No. 3 to the agreement (A-15773) with Kirby Bates Associates for interim leadership services, extending the agreement an additional one (1) year period (January 1, 2023 through December 31, 2024) for a revised full agreement term of January 1, 2022 through December 31, 2024, and adding \$1,000,000 for a revised total agreement amount not to exceed \$2,300,000.

SUMMARY/DISCUSSION: Please update this section

Natividad Medical Center utilizes interim management provided by Kirby Bates Associates for interim leadership services in order to meet the hospitals staffing needs to ensure high quality patient care. Kirby Bates Associates has a network of experienced leadership professionals that can come in to assist Natividad during the recruitment process for a new leader.

Natividad Medical Center wishes to amend this agreement to extend the term for an additional one (1) year and add \$1,000,000 as this firm is being retained to provide interim management services currently for four areas until Natividad Medical Center can identify and hire regular staff.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by Natividad Medical Center's Finance Committee and by its Board of Trustees on July 14, 2023

FINANCING:

The cost for this amendment No. 3 is \$1,000,000 of which \$500,000 is included in the Fiscal Year 2023-24 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This action ensures Natividad's compliance with all applicable state and federal laws requiring clinic/RN leadership and that these essential services will remain available to patients and the community.

☐ Economic Development
☒ Administration
☒ Health and Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Janine Bouyea, Assistant Administrator, 783-2701
Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

Kirby Bates Associates Amendment No. 3
Kirby Bates Associates Amendment No. 2
Kirby Bates Associates Amendment No. 1
Kirby Bates Associates Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

META Dynamic, Inc. Renewal & Amendment No. 7

Legistar Number: _____

..Title

a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute Renewal & Amendment No. 7 to the agreement (A-13524) with META Dynamic, Inc. for rental of neurosurgery equipment plus associated services, extending the agreement an additional three years (April 15, 2023 through April 14, 2026) adding \$100,000 for a revised total agreement amount not to exceed \$793,000

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute Renewal & Amendment No. 7 to the agreement (A-13524) with META Dynamic, Inc. for rental of neurosurgery equipment plus associated services, extending the agreement an additional three years (April 15, 2023 through April 14, 2026) adding \$100,000 for a revised total agreement amount not to exceed \$793,000

SUMMARY/DISCUSSION:

Intraoperative image guided navigational surgery (IGS) allows the surgeon to operate within a surgical site whose standard anatomical landmarks may be ambiguous because of tumor, infection, fracture or previous surgery. Studies suggest that IGS may result in decreased complications, increased disease removal, decreased length of stay and in some cases decreased operative time.

Meta Dynamic supplies the Neuro Navigation system which includes the equipment, hardware and software to perform image guided neurosurgery. Digital patient data is uploaded from the computed tomography (CT) or magnetic resonance imaging (MRI) located at Natividad Medical Center to the Neuro Navigation system in the Operating Room (OR) assisting the surgeon in identifying the right surgical approach and more specifically landmarks. Surgeons are guided through procedures with real time data allowing for smaller skull and back (spine surgery) incisions thereby minimizing damage to healthy structures. With the universal instrument holder (VarioGuide™), preplanned trajectories can be targeted systematically within seconds and anytime during the surgery.

The equipment arrives from Meta Dynamic within twenty-four (24) hours of surgery. The Meta Dynamic technician arrives within one (1) hour of surgery and sets up the equipment. The technician assists the surgeon with the operation of the equipment. The equipment and services provided by Meta Dynamic have aided Natividad's surgical staff tremendously in performing complex surgeries and it utilized quite a bit. This amendment is to add funds to the agreement to cover current costs and includes enough additional which is projected to last through expiration of the agreement.

NMC is requesting to amend the current Agreement to extend the term to cover ongoing operational rental fees.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal & amendment No. 7 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal

& amendment No. 7 has also been reviewed and approved by Natividad Medical Center's Finance Committee and by its Board of Trustees on July 14, 2023.

FINANCING:

The cost for this Renewal & Amendment No. 7 is \$100,000 of which \$48,000 is included in the Fiscal Year 2023-24 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement supports the Board of Supervisor's strategic initiative to "improve the health and quality of life through County supported programs and services" by providing the technology necessary for these types of procedures to be performed locally, keeping families at home.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Wally Sayles, Surgical Services Director, 772-7771

Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

Meta Dynamic Renewal & Amendment 7
Meta Dynamic Amendment 6
Meta Dynamic Amendment 5
Meta Dynamic Renewal and Amendment 4
Meta Dynamic Amendment 3
Meta Dynamic Renewal and Amendment 2
Meta Dynamic Amendment 1
Meta Dynamic Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Program Letter of Agreement with Companeros en Salud

Legistar Number: _____

..Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Program Letter of Agreement with Companeros en Salud for rotation of Natividad physician Residents with an agreement term of August 1, 2023 through July 31, 2025.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.
- c. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work.

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Program Letter of Agreement with Companeros en Salud for rotation of Natividad physician Residents with an agreement term of August 1, 2023 through July 31, 2025.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.
- c. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work.

SUMMARY/DISCUSSION:

The Natividad Family Medicine Residency wishes to renew an expired agreement with Companeros en Salud, a Mexico based nonprofit organization, to provide high-quality, safe and ethical Global Health elective rotations for our family medicine residents. Natividad attracts residents seeking full spectrum family medicine training to prepare them to care for underserved and rural communities as well as to work in international sites. Global Health elective rotations are a standard educational offering at the majority of family medicine residency programs in the US. Companeros en Salud (CES) is a well-established nonprofit health organization that provides care to rural communities in the Mexican state of Chiapas. Their educational division is overseen by a UCSF affiliated pediatrician, Dr. Patrick Newman, who is well-known to our Natividad global health group.

This global health educational partnership will support month-long resident elective rotations in Chiapas. Residents who choose to do this elective will usually live in community with a Mexican primary care physician, partnering with them in caring for patients at home and in the clinic in the community they are responsible for. Once a month, affiliated physicians (Mexican staff and visiting physicians) gather in the CES headquarters for day-long global health education sessions. Residents may also assist in the hospital and birth center owned and operated by CES.

Natividad's partnership in the UCSF HEAL Global health Fellowship also will complement this arrangement. Natividad-based HEAL Global health Fellows will rotate half-time with Companeros en Salud in Chiapas. This creates synergy for the residency partnership by providing continuity with CES, and also by having the fellows available as additional on-site mentors for residents who rotate at CES.

Natividad Family Medicine Residents care for many immigrant patients from Mexico at the Laurel Family Practice Clinic and in the hospital at Natividad. Those who choose to participate in this

global health rotation will gain valuable insights into the health care system in which their patients have received care previously and will better understand their patients' culture and language, enhancing the care our patients receive at Natividad and Laurel Family Practice. Residents' increased confidence in and commitment to caring for this community will result in more retention of graduates as primary care providers in Monterey County. Our residents have previously rotated here and had excellent learning experiences.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Board of Trustees Executive Committee on July 14, 2023

FINANCING:

There is no cost associated with this agreement.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Residents who choose to participate in this global health rotation will better understand their Mexican immigrant patients' culture and language, enhancing the care our patients receive at Natividad and Laurel Family Practice. Offering a well-supported global health experience in Mexico for our residents allows Natividad to attract and select the most highly qualified residency applicants, particularly those who are committed to Natividad's mission and to addressing health disparities for our patient population. Successfully recruiting residents who are committed to our mission and providing training to help them better care for their patients in the Salinas Valley will result in better retention of our graduates in Monterey County.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Dr. Melissa Nothnagle, Director Family Medicine Residency, 783-2582

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Program Letter of Agreement with Companeros en Salud

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Francis M. Wright MD Second Amendment

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement with Francis M. Wright Jr. M.D. to provide obstetrics and gynecology physician services, adding \$800,000 for a revised not to exceed amount of \$1,100,000 in the aggregate, with no change to the previously approved Agreement term of July 1, 2021 to June 30, 2025; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$10,000) of the original contract amount and do not increase the total amount above \$1,110,000.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement with Francis M. Wright Jr. M.D. to provide obstetrics and gynecology physician services, adding \$800,000 for a revised not to exceed amount of \$1,100,000 in the aggregate, with no change to the previously approved Agreement term of July 1, 2021 to June 30, 2025; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$10,000) of the original contract amount and do not increase the total amount above \$1,110,000.

SUMMARY/DISCUSSION:

In order to meet the scheduling needs of NMC's busy labor and delivery unit with over 200 deliveries per month and various outpatient clinics, it requires a team of obstetrics and gynecology (OBGYN) physicians including employed and independent contractor physicians. Natividad has an agreement with Dr. Wright to provide OBGYN services from time to time as needed, however, Dr. Wright has covered more than initially anticipated due to multiple leave of absences and other coverage needs in the Department. NMC wishes to amend the agreement to add funds so that Dr. Wright can continue to provide these critical services without interruption. NMC has obtained an independent opinion of fair market value supporting the payment terms.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by NMC's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Amendment is \$800,000. The total cost of this Agreement is \$1,100,000 for the period July 1, 2021 to June 30, 2025. \$400,000 is included in the Fiscal Year 2023/2024 adopted budget. The remaining balance will be budgeted in the subsequent fiscal year. There is

no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Irene Zenk, Management Analyst, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:

Second Amendment

First Amendment

Agreement

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Program Letter of Agreement with California State University, Dominguez Hills

Legistar Number: _____

..Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Student Placement Agreement with California State University, Dominguez Hills with an agreement term of July 1, 2023 through June 30, 2026.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.
- c. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work.

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Student Placement Agreement with California State University, Dominguez Hills with an agreement term of July 1, 2023 through June 30, 2026.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.
- c. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work.

SUMMARY/DISCUSSION:

NMC strives to offer the highest quality care and best outcomes to patients and families. At the same time, the organization promotes professional development and continuous skill acquisition among staff for the betterment of the community. One this is achieve this at NMC is to support clinical affiliation agreements with colleges and universities for specific clinical programs that suit the needs of the organization and the community. NMC would like to renew the agreement with California State University, Dominguez Hills for the Clinical Nurse Specialist Program and the Nurse Practitioner Program. This program can benefit NMC in its talent acquisition efforts following completion of clinical rotation to help fill vacant positions for Clinical Nurse Specialists and/or Nurse Practitioners.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Board of Trustees Executive Committee on July 14, 2023

FINANCING:

There is no cost associated with this agreement.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

NMC is dedicated to serving the people of Monterey County and to provide the best possible care to each patient. As a teaching hospital, it is essential to support professional development and upward career mobility through partnership with colleges and universities. Supporting the clinical affiliation with California State University, Dominguez Hills leads to a stronger workforce which strengthens economic development and growth opportunities within Monterey County. The Clinical Nurse Specialist Program and Nurse Practitioner Program of California State University Dominguez Hills can yield qualified professional Clinical Nurse Specialists (CNS) and Nurse Practitioners (NP), thereby strengthening the pool of medical professionals in the area, and further enhancing healthcare opportunities for Monterey County residents.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Lourdes Escolta, Director of Nursing Education

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Student Placement Agreement with California State University, Dominguez Hills

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS

Mohamed Kerala Serio, M.D. Sixth Amendment

TITLE:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Fifth Amendment to the Professional and Call Coverage Services Agreement (A-13611) with Mohamed Kerala Serio, M.D. to provide cardiology services, extending the term by twelve months (August 1, 2023 to July 31, 2024) for a revised full agreement term of July 1, 2017 to July 31, 2024, and adding \$610,000 for a revised total not to exceed amount of \$4,320,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for NMC to sign up to three (3) future amendments to this agreement where the amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$122,000) of the original contract amount and do not increase the total contract amount above \$4,442,000.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Fifth Amendment to the Professional and Call Coverage Services Agreement (A-13611) with Mohamed Kerala Serio, M.D. to provide cardiology services, extending the term by twelve months (August 1, 2023 to July 31, 2024) for a revised full agreement term of July 1, 2017 to July 31, 2024, and adding \$610,000 for a revised total not to exceed amount of \$4,320,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for NMC to sign up to three (3) future amendments to this agreement where the amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$122,000) of the original contract amount and do not increase the total contract amount above \$4,442,000.

SUMMARY/DISCUSSION:

NMC must arrange for the care and treatment of hospitalized patients and patients who present to the emergency department and outpatient clinic in need of medical care in the specialty of cardiology. NMC has an agreement with Dr. Serio to provide cardiology call coverage in the emergency department, inpatient consults, daily (Monday through Friday) cardiology services in the outpatient clinic and clinical interpretation services to its cardiology patients. NMC wishes to amend the current agreement with Dr. Serio so that he can continue to provide the services without interruption.

Dr. Serio is paid a rate for services according to the terms of this agreement. Although the amount of services may increase or decrease due to patient volumes and the need for coverage, the rate of pay remains the same. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustee.

FINANCING:

The cost of this Amendment is \$610,000. The total cost for this Agreement is \$4,320,000 (for the period July 1, 2017 to July 31, 2024 (85 months). \$610,000 is included in the Fiscal Year 2023/2024 Adopted Budget. The remaining amount will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Charles R. Harris, Chief Executive Officer, 783.2553

Attachments:

Sixth Amendment
Fifth Amendment
Fourth Amendment
Third Amendment
Second Amendment
First Amendment
Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORTS

Monterey Bay GI Consultants Agreement

TITLE:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) to execute the Professional and Call Coverage Services Agreement with Monterey Bay GI Consultants to provide gastroenterology services for an amount not to exceed \$800,000 for the period August 1, 2023 to July 31, 2025; and
- b. Authorize the Chief Executive Officer for NMC to sign up to three (3) amendments to this agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$50,000) of the original contract amount and do not increase the total contract amount above \$850,000.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) to execute the Professional and Call Coverage Services Agreement with Monterey Bay GI Consultants to provide gastroenterology services for an amount not to exceed \$800,000 for the period August 1, 2023 to July 31, 2025; and
- b. Authorize the Chief Executive Officer for NMC to sign up to three (3) amendments to this agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$50,000) of the original contract amount and do not increase the total contract amount above \$850,000.

SUMMARY/DISCUSSION:

NMC must arrange for care and treatment of patients who present to the emergency department and hospitalized patients in need of medical care in the specialty of gastroenterology. Natividad would like to enter this Agreement with Monterey Bay GI Consultants for which board certified gastroenterologists provide gastroenterology call coverage in the emergency department along with other panel members to ensure sufficient coverage of the service twenty-four hours per day, seven days a week, including all holidays.

The group is paid a daily rate for call coverage services according to the terms of the Agreement. The amount of services provided may increase due to availability and need for coverage, but the rate of pay will remain the same for the term of the Agreement. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The total cost for this Agreement is \$800,000 for the period August 1, 2023 to July 31, 2024. \$400,000 is included in the Fiscal Year 2023/2024 Adopted Budget. The remaining amount will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:
Agreement

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Advanced Gastroenterology of Monterey County, Fourth Amendment

TITLE:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to the Professional and Call Coverage Services Agreement (A-14453) with Advanced Gastroenterology of Monterey County to provide gastroenterology services extending the term by twelve months (August 1, 2023 to July 31, 2024) for a revised full agreement term of August 1, 2019 to July 31, 2024, and adding \$650,000 for a revised total not to exceed amount of \$3,250,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$65,000) of the original contract amount and do not increase the total contract amount above \$3,315,000.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to the Professional and Call Coverage Services Agreement (A-14453) with Advanced Gastroenterology of Monterey County to provide gastroenterology services extending the term by twelve months (August 1, 2023 to July 31, 2024) for a revised full agreement term of August 1, 2019 to July 31, 2024, and adding \$650,000 for a revised total not to exceed amount of \$3,250,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$65,000) of the original contract amount and do not increase the total contract amount above \$3,315,000.

SUMMARY/DISCUSSION:

NMC must arrange for care and treatment of hospitalized patients as well as patients who present to the emergency department and hospital clinics in need of medical care in the specialty of gastroenterology. NMC has an agreement with Advanced Gastroenterology of Monterey County, for which Mumtaz Tabbaa M.D., a board-certified gastroenterologist, provides gastroenterology call coverage in the emergency department, endoscopy procedures and outpatient services in the specialty clinic. NMC wishes to amend the agreement so that Dr. Tabbaa can continue to provide the services without interruption.

Advanced Gastroenterology of Monterey County is paid a rate for services according to the terms of this agreement. Although the amount of services may increase or decrease due to patient volumes and the need for coverage, the rate of pay remains the same. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Amendment is \$650,000. The total cost of this Agreement is \$3,250,000 for the period August 1, 2019 to July 31, 2024 (60 months). \$650,000 is included in the Fiscal Year 2023/2024 adopted budget, the remaining balance will be budgeted in the subsequent fiscal year. There is no impact to the General Fund.

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783.2551

Attachments:

Fourth Amendment

Third Amendment

Second Amendment

First Amendment

Agreement

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

CALSTAR Air Medical Services LLC Renewal & Amendment No. 5 Legistar Number:

..Title

a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 5 to the agreement (A-13817) with CALSTAR Air Medical Services LLC, for patient transfer coordination and facilitation services, extending the agreement an additional one (1) year period (February 28, 2023 through February 27, 2024) for a revised full agreement term of December 15, 2014 through February 27, 2024, and adding \$64,000 for a revised total agreement amount not to exceed \$899,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 5 to the agreement (A-13817) with CALSTAR Air Medical Services LLC, for patient transfer coordination and facilitation services, extending the agreement an additional one (1) year period (February 28, 2023 through February 27, 2024) for a revised full agreement term of December 15, 2014 through February 27, 2024, and adding \$64,000 for a revised total agreement amount not to exceed \$899,000.

SUMMARY/DISCUSSION:

The CALSTAR Air Medical Services, LLC (“CALSTAR”) patient transfer coordination and facilitation services involves coordinating and recording all incoming and outgoing emergency requests for patient consult or transfer. These requests are typically initiated by physicians in circumstances where patients need transfer to the appropriate level of care (either into or out of Natividad Medical Center). When a treating physician deems that there is a medical necessity for a patient to receive care not available at the sending facility, then that patient is transferred to a higher level of care.

This service is crucial for Natividad Medical Center as it provides a single point of contact (telephone exchange) for both physicians calling into Natividad Medical Center to transfer a patient to us as well as Natividad Medical Center physicians calling out to find an appropriate destination that has the staffing and expertise to receive a patient who needs a service that Natividad Medical Center cannot provide. The coordination and recording of multiple calls that need to occur in rapid fashion to save life and limb is a specialized.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 5 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 5 has also been reviewed and approved by Natividad Medical Center’s Finance Committee and by its Board of Trustees on July 14, 2023.

FINANCING:

The cost for this renewal and amendment No. 5 is \$100,000 of which \$40,000 which is included in the FY 2023-24 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The CALSTAR transfer service provides all incoming and outgoing requests for patient consult or transfer; place patients with an admitting physician and consulting physician; verify bed availability; and coordinate transport. The service adheres to the physician's declaration of medical necessity to ensure proper levels of care and patient placement are met, whether inbound to NMC or outbound to an appropriate receiving facility.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Craig Walls, Chief Medical Officer, 783-2521

Julie Ramirez, Trauma Program Manager, 772-7350

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

CALSTAR Air Medical Services Renewal & Amendment No. 5
CALSTAR Air Medical Services Renewal & Amendment No. 4
CALSTAR Air Medical Services Renewal & Amendment No. 3
CALSTAR Air Medical Services Renewal & Amendment No. 2
CALSTAR Air Medical Services Amendment No. 1
CALSTAR Air Medical Services Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

License Agreement with MaineHealth

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a license agreement with MaineHealth for the use of the copywritten A Matter of Balance training materials and evaluation tools to provide fall prevention education to community members effective on August 1, 2023 through August 1, 2026. There are no associated costs.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages with no insurance requirements stated within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a license agreement with MaineHealth for the use of the copywritten A Matter of Balance training materials and evaluation tools to provide fall prevention education to community members effective on August 1, 2023 through August 1, 2026. There are no associated costs.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages with no insurance requirements stated within the agreement.

SUMMARY/DISCUSSION:

It is recommended that the Board of Supervisors renew the A Matter of Balance License Agreement for a term of three years as part of NMC's Trauma Outreach and Prevention Program, a requirement for Level II Trauma Centers verified by the American College of Surgeons. The purpose of this License Agreement is for Trauma Services at NMC to provide A Matter of Balance ("MOB"), an evidence-based falls management program, to older adults onsite at NMC, at community-based settings, or virtually.

The program is conducted over eight sessions, meeting weekly for two hours per session. The sessions are led by a MOB Master Trainer or volunteer lay leaders called coaches. A MOB Master Trainer is responsible for teaching the Matter of Balance curriculum to the coaches, providing them with guidance, a coach observation visit, support as they lead the MOB classes, ensuring fidelity of the MOB program, and evaluating outcomes.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this license agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The license agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on July 14, 2023.

FINANCING:

There is no cost associated with this license agreement.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The American College of Surgeons Verification, Review and Consultation (VRC) program requires that all trauma centers have an injury prevention program, that:

- Has a designated injury prevention professional; and
- Prioritizes injury prevention work based on trends identified in the trauma registry and local epidemiological data; and
- Implements activities with specific objectives and deliverables that address separate major causes of injury in the community; and
- Demonstrates evidence of partnerships with community organizations to support their injury prevention efforts.

MOB is an outreach education program that provides training and education to geriatric patients who have a history of falls or who are at risk of falling. Ground level falls are the 2nd leading cause of trauma seen at NMC's Trauma Center.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Julie Ramirez, Director of Trauma, 772-7350

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

MaineHealth License Agreement

Attachments on file with the Clerk of the Board

FINANCIAL STATEMENTS

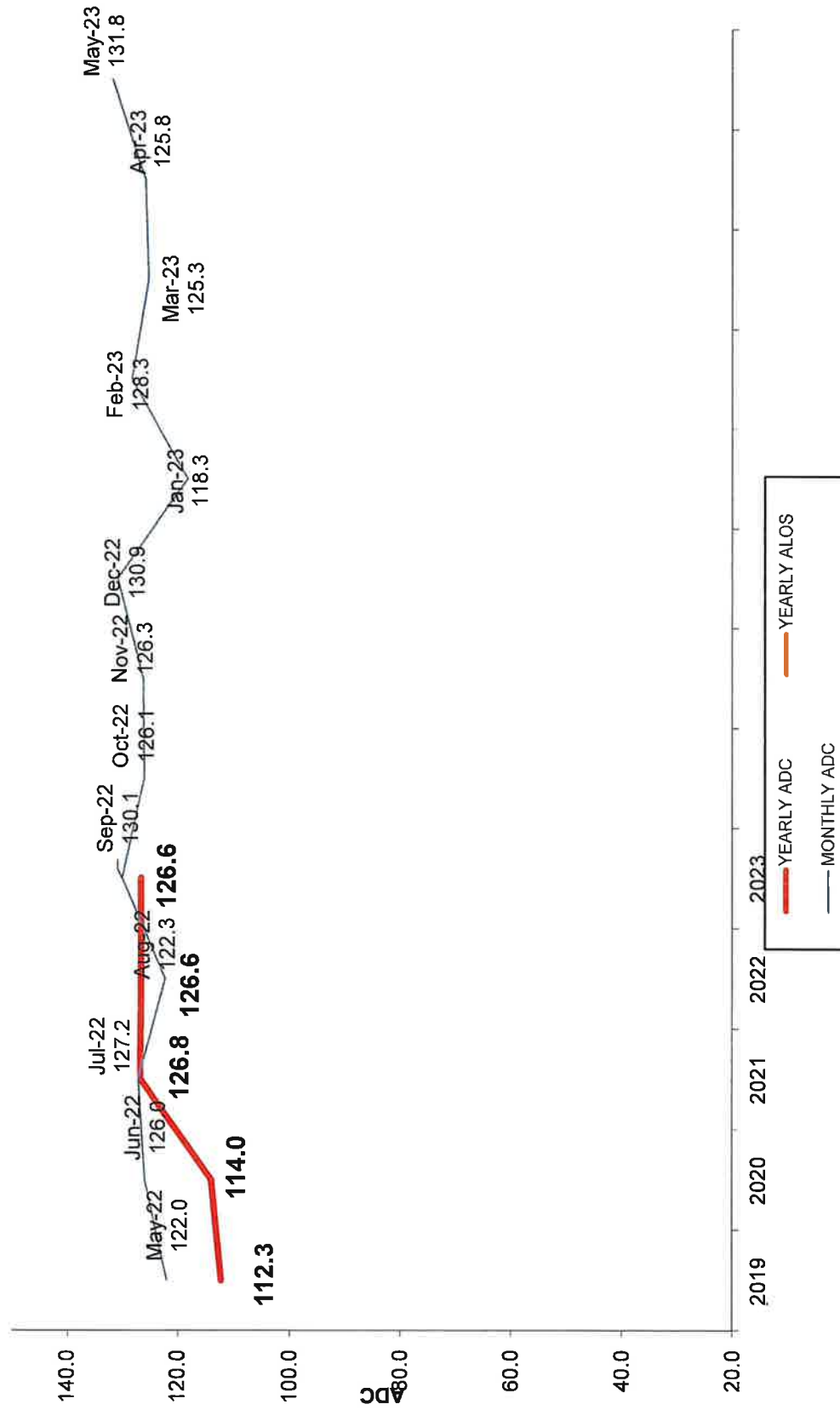
MAY 31, 2023

FINANCIAL STATEMENTS

MAY 31, 2023

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**NATIVIDAD
STATISTICAL REPORT
May 31, 2023**

Month-To-Date					Year-To-Date					
03-23	04-23	05-23	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS		CY/PY			
1	178	177	262	239	NICU	15	2,584	2,197	2,471	-11.09%
2	1,987	1,935	1,974	1,630	Med/Surg	57	17,614	21,636	19,121	13.15%
3	152	155	222	327	ICU	10	3,529	2,169	3,266	-33.59%
4	89	90	102	85	Peds	12	916	1,115	750	48.67%
5	773	775	812	745	Acute Rehab	28	8,052	8,628	8,456	2.03%
6	349	301	299	325	OB/Gyn	27	3,510	3,304	3,616	-8.63%
7	3,528	3,433	3,671	3,351	TOTAL ACUTE	149	36,205	39,049	37,680	3.63%
8	356	342	416	463	Psychiatric	19	5,001	3,347	4,722	-29.12%
9	3,884	3,775	4,087	3,814	TOTAL DAYS	168	41,206	42,396	42,402	-0.01%
10	306	307	264	294	Nursery	18	3,177	3,215	3,454	-6.92%
AVERAGE DAILY CENSUS										
11	88.9	88.6	92.2	84.1	Acute	121	84.0	90.8	87.2	4.13%
12	24.9	25.8	26.2	24.0	Acute Rehab	28	24.0	25.8	25.2	2.38%
13	11.5	11.4	13.4	14.9	Psychiatric	19	14.9	10.0	14.1	-29.08%
14	125.3	125.8	131.8	123.0	TOTAL	168	123.0	126.6	126.6	0.00%
15	9.9	10.2	8.5	9.5	Nursery	18	9.5	9.6	10.3	-6.80%
PERCENTAGE OF OCCUPANCY										
16	73.5%	73.2%	76.2%	69.5%	Acute		69.4%	75.0%	72.1%	4.1%
17	88.9%	92.1%	93.6%	85.7%	Acute Rehab		85.7%	92.1%	90.0%	2.4%
18	60.5%	60.0%	70.5%	78.4%	Psychiatric		78.4%	52.6%	74.2%	-29.1%
19	74.6%	74.9%	78.5%	73.2%	TOTAL		73.2%	75.4%	77.2%	-2.4%
20	55.0%	56.7%	47.2%	52.8%	Nursery		52.8%	53.3%	57.2%	-6.8%
ADMISSIONS										
21	688	617	660	645	Acute		6,974	7,122	7,173	-0.71%
22	63	52	58	53	Acute Rehab		570	640	608	5.26%
23	44	44	46	44	Psychiatric		475	478	552	-13.41%
24	795	713	764	742	TOTAL		8,019	8,240	8,333	-1.12%
25	185	188	177	178	Nursery		1,920	1,992	2,093	-4.83%
26	200	198	198	190	Deliveries		2,049	2,144	2,241	-4.33%
DISCHARGES										
27	659	584	632	627	Acute		6,783	6,857	6,970	-1.62%
28	62	53	62	55	Acute Rehab		589	647	615	5.20%
29	47	39	46	45	Psychiatric		484	468	554	-15.52%
30	768	676	740	727	TOTAL		7,856	7,972	8,139	-2.05%
31	169	185	159	163	Nursery		1,764	1,860	1,949	-4.57%
AVERAGE LENGTH OF STAY										
32	4.9	5.3	5.3	5.1	Acute(Hospital wide no babies)		5.1	5.1	5.1	0.00%
33	12.3	14.9	14.0	14.1	Acute Rehab		14.1	13.5	13.9	-2.88%
34	2.6	2.2	2.6	2.6	OB/Gyn		2.5	2.5	2.6	-3.85%
35	8.1	7.8	9.0	10.5	Psychiatric		10.5	7.0	8.6	-18.60%
36	1.7	1.6	1.5	1.7	Nursery		1.7	1.6	1.7	-5.88%
OUTPATIENT VISITS										
37	4,809	5,045	5,333	4,542	Emergency Room		49,080	54,541	48,307	12.90%
38	571	526	540	548	ER Admits		5,920	5,958	6,172	-3.47%
39	71.8%	73.8%	70.7%	73.9%	ER Admits as a % of Admissions		73.8%	72.3%	74.1%	-2.38%
40	6,439	6,036	6,692	6,008	Clinic Visits		64,929	66,200	65,196	1.54%
ANCILLARY PROCEDURES BILLED										
41	58,216	54,006	56,477	54,666	Lab Tests		590,746	595,918	604,616	-1.44%
42	3,917	4,012	4,273	3,848	Radiology Procedures		41,587	43,577	41,351	5.38%
43	206	232	269	204	MRI Procedures		2,208	2,750	2,284	20.40%
44	90	74	114	115	Nuclear Med Procedures		1,240	1,128	1,205	-6.39%
45	1,394	1,261	1,335	1,299	Ultrasound Procedures		14,038	13,935	13,952	-0.12%
46	1,861	1,982	2,045	1,915	CT Scans		20,699	21,320	20,475	4.13%
47	418	344	387	372	Surgeries		4,019	4,059	3,914	3.70%
48	7.52	7.50	7.23	7.59	FTE'S PER AOB		7.59	7.52	7.64	-1.57%
49	1,356.5	1,358.3	1,371.2	1,317.2	TOTAL PAID FTE'S		1,317.2	1,371.7	1,356.7	1.10%
50	5,594	5,434	5,880	5,384	ADJUSTED PATIENT DAYS		58,163	61,085	59,505	2.66%

**STATEMENT OF REVENUES AND EXPENSES IN NET ASSETS-TREND-NORMALIZED
FOR FY2023**

NATIVIDAD

	JUL-22	AUG-22	SEP-22	OCT-22	NOV-22	DEC-22	JAN-23	FEB-23	MAR-23	APR-23	MAY-23	JUN-23	YTD
R E V E N U E													
Patient Revenue:													
1 Inpatient	\$ 80,966,844	\$ 77,180,401	\$ 79,038,524	\$ 77,365,880	\$ 75,440,723	\$ 77,206,476	\$ 71,645,473	\$ 70,713,671	\$ 77,408,166	\$ 73,109,836	\$ 82,270,696	\$ -	\$ 842,326,690
2 Pro Fees	5,591,547	5,807,524	6,387,559	8,137,666	5,365,202	6,134,634	6,777,270	4,709,213	5,745,956	4,518,345	6,239,687	-	65,414,602
3 Outpatient	35,317,847	39,406,982	37,401,751	36,342,866	36,547,265	37,460,016	33,697,360	31,476,013	36,620,346	38,067,249	38,823,200	-	400,160,695
4 Total Patient Revenue	121,876,037	121,374,905	122,827,834	121,846,408	117,353,186	120,801,127	112,120,103	106,898,897	119,774,468	115,695,430	127,333,582	-	1,307,501,986
Deductions from revenue													
5 Contractual Deductions	92,824,795	91,663,613	93,362,949	93,074,417	90,487,408	92,948,916	85,343,234	82,272,876	92,281,591	88,528,488	97,686,451	-	1,000,676,737
6 Bad Debt	4,135,680	3,582,657	3,474,041	3,360,575	2,042,247	1,908,544	2,491,122	380,355	1,308,451	2,088,283	3,105,125	-	27,777,080
7 Unable to Pay	74,058	101,418	72,826	78,371	72,826	57,984	137,427	267,967	379,545	103,448	227,956	-	1,615,031
8 Total Contractual Discounts	97,034,533	95,547,688	96,909,816	96,513,363	92,643,685	94,815,444	87,971,783	82,921,198	93,969,587	90,720,220	101,021,532	-	1,030,068,848
9 Net Patient Revenue	24,841,505	25,827,218	25,918,018	25,333,046	24,709,501	25,985,683	24,148,320	23,977,699	25,804,881	24,975,210	26,312,050	-	277,833,138
10 As a percent of Gross Revenue	20.38%	21.28%	21.10%	20.79%	21.06%	21.51%	21.54%	22.43%	21.54%	21.59%	20.69%	0.00%	21.24%
Total Government Funding	22,040,564	6,142,406	6,542,406	6,542,406	6,542,406	6,542,406	6,542,406	6,542,406	6,542,406	6,546,914	6,546,914	-	87,073,640
Other Operating Revenue:													
12 Rent Income	121,586	125,489	122,788	123,288	123,291	123,287	123,287	123,288	123,286	123,287	123,290	-	1,356,167
13 Interest Income	81,000	81,000	142,500	695,141	192,500	192,500	1,062,810	192,500	192,500	272,500	692,500	-	3,797,451
14 NMF Contribution	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	-	660,000
15 Other Income	422,577	369,569	453,849	500,007	328,052	348,870	468,061	407,948	501,061	493,929	411,084	-	4,705,007
16 Total Other Operating Revenue	665,163	636,058	779,137	1,378,436	703,843	724,557	1,714,158	783,736	876,847	949,716	1,286,874	-	10,518,625
TOTAL REVENUE	47,567,232	32,605,682	33,239,561	33,253,888	31,955,750	33,252,746	32,404,884	31,303,841	33,224,134	32,471,840	34,145,898	-	375,425,403
EXPENSE													
Salaries, Wages & Benefits													
18 Registry	17,705,905	17,388,839	16,907,579	17,586,134	16,699,006	17,656,057	18,360,953	17,378,680	18,330,518	18,029,982	18,628,625	-	194,872,278
19 Phys/Residents SWB & Contract Fees	1,249,749	1,820,554	2,825,174	2,806,706	2,401,163	2,063,207	1,983,904	1,684,002	1,238,307	1,074,283	1,101,261	-	20,248,310
20 Purchased Services	2,964,755	2,910,170	3,017,710	3,138,207	3,030,356	2,876,521	3,304,252	3,242,941	5,456,301	5,189,984	5,444,035	-	55,084,682
21 Supplies	2,780,482	3,185,791	3,250,784	2,981,740	3,086,093	3,383,424	3,079,320	2,663,202	3,366,244	3,258,451	3,278,673	-	34,388,280
22 Insurance	369,180	369,179	369,180	369,179	369,180	369,187	369,179	369,180	369,179	369,179	373,759	-	32,771,267
23 Utilities and Telephone	435,501	443,051	392,416	317,861	314,866	345,748	411,361	391,647	378,609	243,435	336,951	-	4,111,358
24 Interest Expense	53,821	53,821	53,821	37,913	37,915	37,914	37,915	37,914	37,915	37,915	37,913	-	4,011,436
25 Depreciation & Amortization	1,043,263	1,042,677	1,110,693	1,138,241	1,074,166	1,064,324	1,063,115	1,071,739	1,064,229	1,069,457	1,063,021	-	11,804,925
26 Other Operating Expense	527,095	448,909	484,081	518,759	433,125	448,527	500,247	435,542	479,935	518,350	512,165	-	5,306,735
27 TOTAL EXPENSE	31,539,560	32,355,924	32,972,424	33,853,812	32,406,554	33,477,500	34,599,936	32,223,435	33,445,171	32,601,241	33,598,482	-	363,074,048
NET INCOME(LOSS)	16,027,672	249,758	267,137	267,137	(450,804)	(224,754)	(2,195,052)	(919,594)	(221,037)	(129,401)	547,356	-	12,351,355
Normalization for Extraordinary Items													
30 State One Time Grant	(15,897,563)	-	-	-	-	-	-	-	-	-	-	-	(15,897,563)
31 Kaiser Settlement	-	-	-	-	-	-	-	-	-	-	-	-	(2,355,000)
32 American Rescue Plan (ARPA) Rural Fund	-	-	-	-	-	-	-	-	-	-	-	-	-
33 Families First C-19 Response	-	-	-	-	-	-	-	-	-	-	-	-	-
34 Total Extraordinary Items	(15,897,563)	-	-	-	-	-	-	-	-	-	-	-	(18,252,563)
NET INCOME BEFORE Extraordinary Items	\$ 130,109	\$ 249,758	\$ 267,137	\$ (599,924)	\$ (450,804)	\$ (224,754)	\$ (2,195,052)	\$ (1,768,594)	\$ (911,037)	\$ (944,401)	\$ 547,356	\$ -	\$ (6,901,208)
CAPITAL CONTRIBUTIONS													
36 County Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
CHANGE IN NET ASSETS	\$ 16,027,672	\$ 249,758	\$ 267,137	\$ (599,924)	\$ (450,804)	\$ (224,754)	\$ (2,195,052)	\$ (919,594)	\$ (221,037)	\$ (129,401)	\$ 547,356	\$ -	\$ 12,351,355

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS
AS OF MAY 31, 2023

CURRENT MONTH				YEAR -TO- DATE			
	Actual	Budget	Variance fav. (unfav) \$ VAR. % VAR		Actual	Budget	Variance fav. (unfav) \$ VAR. % VAR
R E V E N U E							
Patient Revenue:							
1	\$ 82,270,696	\$ 76,195,441	\$ 6,075,255 8.0	Inpatient	\$ 842,326,690	\$ 823,402,327	\$ 18,924,363 2.3
2	6,239,687	4,236,538	2,003,149 47.3	Pro Fees	65,414,602	45,781,923	19,632,679 42.9
3	38,823,200	33,097,507	5,725,693 17.3	Outpatient	400,160,695	357,686,567	42,474,128 11.9
4	127,333,582	113,529,486	13,804,096 12.2	Total Patient Revenue	1,307,901,986	1,226,850,817	81,051,169 6.6
5	97,688,451	84,905,797	(12,782,654) (15.1)	Deductions from Revenue	1,000,676,737	917,500,439	(83,176,298) (8.1)
6	3,105,125	4,245,982	1,140,857 26.9	Contractual Deductions	27,777,080	45,883,999	18,106,919 39.5
7	227,956	309,450	81,494 26.3	Bad Debt	1,615,031	3,374,003	1,758,972 52.1
8	101,021,532	89,461,229	(11,560,303) (12.9)	Unable to Pay	1,030,068,848	966,758,441	(63,310,407) (6.5)
9	26,312,050	24,068,257	2,243,793 9.3	Total Contractual Discounts	277,833,138	260,082,376	17,740,762 6.8
10	20.66%	21.20%		Net Patient Revenue	21.24%	21.20%	
11	6,546,914	5,675,869	871,045 15.3	As a percent of Gross Revenue			22.40%
Total Government Funding					87,073,640	62,434,559	24,639,081 39.46
Other Operating Revenue:							
12	123,290	125,362	(2,072) (1.7)	Rent Income	1,356,167	1,378,982	(22,815) (1.7)
13	692,500	142,500	550,000 386.0	Interest Income	3,797,451	1,567,500	2,229,951 142.3
14	60,000	60,000	- -	NMF Contribution	660,000	660,000	0 -
15	411,084	351,829	59,255 16.8	Other Income	4,705,007	3,870,119	834,888 21.6
16	1,286,874	679,691	607,183 89.3	Total Other Operating Revenue	10,518,625	7,476,601	3,042,024 40.7
17	34,145,838	30,423,817	3,722,021 12.2	TOTAL REVENUE	375,425,403	330,003,536	45,421,867 13.8
18	18,628,625	17,458,890	(1,169,735) (6.7)	EXPENSE			
19	1,101,261	230,058	(871,203) (378.7)	Salaries, Wages & Benefits	194,760,408	209,566,590	14,806,182 7.1
20	5,444,035	4,334,425	(1,109,610) (25.6)	Registry	20,248,310	2,486,112	(17,762,198) (714.5)
21	3,278,673	3,246,052	(32,621) (1.0)	Phys/Residents SWB & Contract Fees	55,206,551	39,451,342	(15,755,209) (39.9)
22	2,822,079	2,370,340	(451,739) (19.1)	Purchased Services	34,388,280	23,150,898	(11,237,382) (48.5)
23	373,759	363,448	(10,311) (2.8)	Supplies	32,771,267	25,614,927	(7,156,340) (27.9)
24	336,951	351,240	14,289 4.1	Insurance	4,111,351	3,997,928	(113,423) (2.8)
25	37,913	69,283	31,370 45.3	Utilities and Telephone	4,011,436	3,795,667	(215,769) (5.7)
26	1,063,021	1,097,205	34,184 3.1	Interest Expense	464,777	748,919	284,142 37.9
27	512,165	418,978	(93,187) (22.2)	Depreciation & Amortization	11,804,925	11,856,880	51,955 0.4
28	33,598,482	29,939,919	(3,658,563) (12.2)	Other Operating Expense	5,306,735	4,527,442	(779,293) (17.2)
29	547,356	483,898	63,458 13.1	TOTAL EXPENSE	363,074,041	325,196,705	(37,877,336) (11.6)
30				NET INCOME(LOSS)	12,351,362	4,806,831	7,544,531 157.0
31	-	-	- -	CAPITAL CONTRIBUTIONS			
32	-	-	- -				
33	-	-	- -	County Contribution	-	-	- -
34	\$ 547,356	\$ 483,898	\$ 63,458 13.1	CHANGE IN NET ASSETS	\$ 12,351,362	\$ 4,806,831	\$ 7,544,531 157.0
							\$ 17,818,097

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY
AS OF MAY 31, 2023

	CURRENT MONTH				YEAR-TO-DATE			
	Actual	Budget	Variance fav. (unfav)		Actual	Budget	Variance fav. (unfav)	
			\$ VAR.	% VAR			\$ VAR.	% VAR
	5,880	5,384	495	9.2%	61,085	58,163	2,922	5.0%
	REVENUE							
	ADJUSTED PATIENT DAYS							
1	\$	\$	\$	(1.1) %	\$	\$	\$	-2.6%
2	13,992	14,151	(159)	34.9	13,789	14,157	(367)	36.0
3	1,061	787	274	7.4	1,071	787	284	6.5
4	6,803	6,147	456	2.7	6,551	6,149	401	1.5
5	21,657	21,085	572	(5.4)	21,411	21,093	318	(3.8)
6	16,615	15,769	(846)	33.0	16,382	15,775	(607)	42.4
7	528	789	260	32.5	455	789	334	54.4
8	39	57	19	(3.4)	26	58	32	(1.5)
9	17,181	16,615	(567)	0.1	16,863	16,622	(241)	1.7
10	4,475	4,470	5		4,548	4,472	76	
11	20.66%	21.20%			21.24%	21.20%		
	1,113	1,054	59	5.6	1,425	1,073	352	32.8
	Total Government Funding							
	Other Operating Revenue:							
12	21	23	(2)	(9.9)	22	24	(2)	(6.4)
13	118	26	91	345.0	62	27	35	130.7
14	10	11	(1)	(8.4)	11	11	(1)	(4.8)
15	70	65	5	7.0	77	67	10	15.8
16	219	126	93	73.4	172	129	44	34.0
17	5,807	5,650	157	2.8	6,146	5,674	472	8.3
	TOTAL REVENUE							
	EXPENSE							
18	3,168	3,242	74	2.3	3,188	3,603	415	11.5
19	187	43	(145)	(338.4)	331	43	(289)	(675.5)
20	926	805	(121)	(15.0)	904	678	(225)	(33.2)
21	558	603	45	7.5	563	398	(165)	(41.4)
22	480	440	(40)	(9.0)	536	440	(96)	(21.8)
23	64	67	4	5.8	67	69	1	2.1
24	57	65	8	12.1	66	65	(1)	(0.6)
25	6	13	6	49.9	8	13	5	40.9
26	181	204	23	11.3	193	204	11	5.2
27	87	78	(9)	(11.9)	87	78	(9)	(11.6)
28	5,714	5,560	(154)	(2.8)	5,944	5,591	(353)	(6.3)
29	93	90	3	3.6	202	83	120	144.7
30	NET INCOME(LOSS)							
	CAPITAL CONTRIBUTIONS							
31	-	-	-	-	-	-	-	-
32	-	-	-	-	-	-	-	-
33	-	-	-	-	-	-	-	-
34	\$	\$	\$	4 %	\$	\$	\$	144.7 %
35	93	90	3		202	83	120	
	CHANGE IN NET ASSETS							
	Prior Yr							
	59,584				59,584			

**NATIVIDAD
BALANCE SHEET
AS OF MAY 31, 2023**

		CURRENT MONTH			YEAR - TO - DATE		
		BEGINNING	ENDING	INC/(DEC)	BEGINNING	ENDING	INC/(DEC)
				% CHG.			% CHG.
CURRENT ASSETS							
1	CASH	\$ 149,844,796	\$ 159,562,904	9.718,108	\$ 148,370,912	\$ 159,562,904	11,191,992
2	FUND AID	31,483,667	30,983,667	(500,000)	36,483,667	30,983,667	(5,500,000)
3	ACCOUNTS RECEIVABLE NET	54,458,520	57,060,284	2,601,764	59,647,950	57,060,284	(2,587,666)
4	STATE/COUNTY RECEIVABLES	7,143,245	(30,040,128)	(30,040,128)	18,328,900	(22,896,883)	(41,225,783)
5	INVENTORY	5,161,573	(85,299)	(85,299)	4,952,512	5,076,274	123,762
6	PREPAID EXPENSE	5,217,390	(229,884)	(229,884)	4,427,180	4,987,506	560,326
7	TOTAL CURRENT ASSETS	253,309,191	234,773,752	(18,535,439)	272,211,121	234,773,752	(37,437,369)
8	PROPERTY, PLANT & EQUIPMENT	356,786,328	356,452,930	(333,398)	349,940,266	356,452,930	6,512,664
9	LESS: ACCUMULATED DEPRECIATION	(232,356,762)	(233,419,784)	(1,063,022)	(224,771,715)	(233,419,784)	(11,648,069)
10	NET PROPERTY, PLANT & EQUIPMENT	124,429,566	123,033,146	(1,396,420)	128,168,551	123,033,146	(5,135,405)
11	OTHER ASSETS	208,178,825	227,885,485	19,706,660	207,658,696	227,885,485	20,226,789
12	TOTAL ASSETS	\$ 585,917,582	\$ 585,692,382	(225,200)	\$ 608,038,368	\$ 585,692,382	(22,345,986)
CURRENT LIABILITIES							
13	ACCRUED PAYROLL	21,531,340	23,526,393	1,995,053	22,873,986	23,526,393	652,406
14	ACCOUNTS PAYABLE	13,608,428	10,975,619	(2,632,809)	16,543,184	10,975,619	(5,567,565)
15	MCARE/MEDICAL LIABILITIES	75,748,893	74,731,723	(1,017,170)	99,918,834	74,731,723	(25,187,111)
16	CURRENT PORTION OF DEBT	4,003,251	4,003,251	-	3,817,583	4,003,251	185,668
17	OTHER ACCRUALS	14,127,168	15,064,357	937,189	15,238,853	15,064,357	(174,496)
18	TOTAL CURRENT LIABILITIES	129,019,080	128,301,343	(717,737)	156,392,440	128,301,342	(30,091,098)
LONG TERM LIABILITIES							
19	LT ACCRUED LIABILITIES	3,275,624	3,220,807	(54,817)	3,823,796	3,220,807	(602,989)
20	UN EARNED CONTRIBUTIONS	-	-	-	-	-	-
21	LONG TERM PORTION OF C.O.P's	17,610,555	17,610,555	-	21,613,806	17,610,555	(4,003,251)
22	TOTAL LONG TERM DEBT	20,886,179	20,831,362	(54,817)	25,437,602	20,831,362	(4,606,240)
FUND BALANCES							
23	ACCUMULATED FUND	424,208,324	424,208,325	1	424,208,326	424,208,326	-
24	CHANGE IN NET ASSETS	11,803,999	12,351,353	547,354	-	12,351,353	12,351,353
25	TOTAL FUND BALANCES	436,012,323	436,559,678	547,355	424,208,326	436,559,679	12,351,353
26	TOTAL LIAB. & FUND BALANCES	\$ 585,917,582	\$ 585,692,382	(225,199)	\$ 608,038,368	\$ 585,692,382	(22,345,986)
				(0.0) %			(3.7) %

**NATIVIDAD
STATE AND COUNTY RECEIVABLES**

AS OF 05/31/23

BALANCE SHEET

	Medi-Cal Waiver (DSH +SNCP)	Req. Balance	Accruals	Reclas and Adj	Prior Years Final Rec'n	Family 1st Corona Response	IGT	Payments	Ending Balance
	\$ 6,296,200		13,108,337				23,699,412	(41,832,177)	1,271,771
Hospital Fee	-	916,663						(1,316,502)	(399,839)
Rate Range IGT-CCAH-	2,368,582	10,692,000					10,537,334	(25,641,059)	(2,043,143)
MCMC EPP	4,119,907	12,833,337					9,526,991	(30,134,550)	(3,654,315)
MCMC QIP	3,219,696	21,933,337					20,577,663	(65,860,388)	(20,129,692)
SB1732	-	2,566,663						(2,933,061)	(366,398)
AB 915	-	3,433,320						(3,363,824)	69,496
Medical GME	-	916,663					1,174,903	(1,936,421)	155,145
CARES ACT Funding	180,590					458,337		(681,797)	(42,870)
A/R UCSF & Touro University	-	184,831						(171,564)	13,266
A/R Mee Memorial	199,937	1,365,075		(368,723)				(951,592)	244,896
A/R Office Buildings	448	1,280,424						(1,241,110)	39,762
Medical HPE	(5,589)	275,000						(253,455)	15,956
Interest Accrued Positive Cash	-	3,217,451						(3,386,777)	(149,326)
Accrued Donations	949,126	660,000						(792,292)	816,834
A/R Jail-PC&E	-	1,184,577						(1,080,035)	104,542
Health Department	-	2,774,533						(2,617,304)	157,229
A/R Watsonville	1,000,000								1,000,000
STATE RECEIVABLES	\$ 18,328,896	\$ 77,342,210	\$ (368,723)	\$ -	\$ -	\$ 458,337	\$ 65,516,304	\$ (184,173,909)	\$ (22,896,885)

P & L

	YTD May-23
Medi-Cal DSH /SNCP/PHYS SPA	\$ 13,108,337
Rate Range IGT-CCAH-	10,692,000
Esperanza Care	(2,291,667)
Family First C-19 Response-FMAP Enhance-	458,337
State One Time Grant	15,897,563
Medical GME	916,663
HPE	275,000
Hospital Fee	916,663
MCMC EPP	12,833,337
HD Residency Support	(458,337)
MCMC QIP	21,933,337
AB915	3,433,320
Medicare GME	1,292,424
CARES Act Fund Aid	5,500,000
SB 1732	2,566,663
GOVERNMENT FUNDING INCOME	\$ 87,073,640

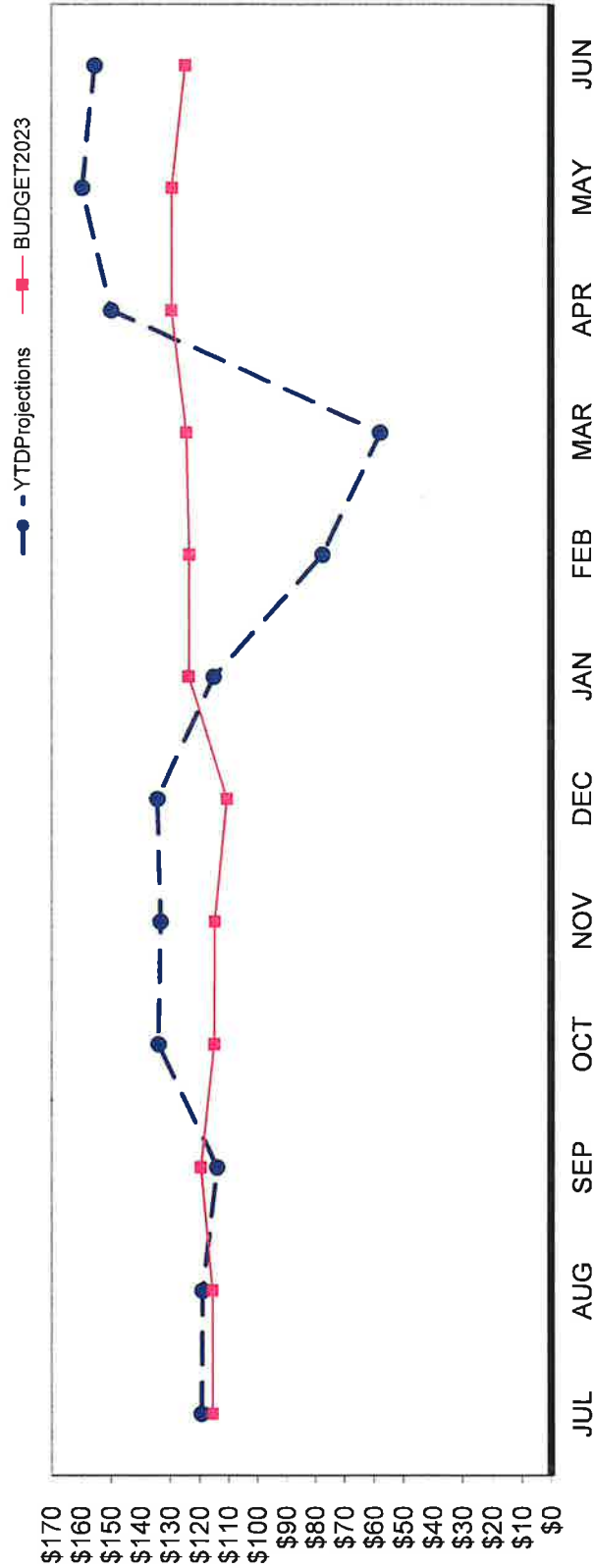
NATIVIDAD
STATEMENT OF CASH FLOWS
AS OF MAY 31, 2023

	CURRENT MONTH	YEAR - TO - DATE
1	\$ 149,844,796	\$ 148,370,912
2		
3	547,355	12,351,352
4	-	-
5	1,063,022	\$ 11,648,069
6	1,610,377	23,999,421
7		
8	(2,601,764)	2,587,666
9	500,000	5,500,000
10	30,040,128	41,225,783
11	315,183	(684,088)
12	1,995,053	652,407
13	(2,632,809)	(5,567,565)
14	(1,017,170)	(25,187,111)
15	-	185,668
16	937,189	(174,496)
17	27,535,810	18,538,264
18		
19	333,398	(6,512,664)
20	-	-
21	333,398	(6,512,664)
22		
23	(54,817)	(4,606,240)
24	(19,706,660)	(20,226,789)
25	-	-
26	(19,761,477)	(24,833,029)
27	9,718,108	11,191,992
28	\$ 159,562,904	\$ 159,562,904

**NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2023**

	<u>BDGT-23</u>	<u>ESTIMATE FY2023</u>	<u>Variance to Budget</u>
	\$	\$	\$
Medi-Cal DSH Waiver	13,500,000	13,500,000	-
EPP	14,000,000	14,000,000	-
QIP	20,000,000	20,000,000	-
Physician SPA	1,300,000	1,300,000	-
AB915	3,745,440	3,745,440	-
SB1732	2,800,000	2,800,000	-
CCAH Rate Range	11,665,000	11,665,000	-
HPE	300,000	300,000	-
Family First Corona Virus Response	500,000	500,000	-
Esperanza Care Outside Purchased Service	(2,500,000)	(2,500,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,300,000	1,300,000	-
Medical GME	1,000,000	1,000,000	-
CARES Act Fund Aid	-	6,000,000	6,000,000
State One Time Grant	-	15,897,563	15,897,563
Provider Fee	1,000,000	1,000,000	-
	<u>\$ 68,110,440</u>	<u>\$ 90,008,003</u>	<u>\$ 21,897,563</u>

Cash Flow Performance Fiscal Year 2023 (in Millions)



	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ESTIMATE
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	
YTD	119.3	119.0	114.0	133.9	133.3	134.3	115.1	77.5	57.8	149.8	159.6	155.4	
BDGT	115.3	115.4	119.5	114.9	114.7	110.4	123.5	123.3	124.4	129.4	129.2	124.7	
Variance	4.0	3.6	(5.5)	19.1	18.6	23.9	(8.4)	(45.8)	(66.6)	20.5	30.4	30.7	

NATIVIDAD
 CASH FORECAST
 FISCAL YEAR 2023

231,907,596

27,944,694

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ACTUAL DEC	ACTUAL JAN	ACTUAL FEB	ACTUAL MAR	ACTUAL APR	ACTUAL MAY	ESTIMATE JUN	Total YTD
Beginning Balance	148,361,531	119,287,502	118,956,517	113,969,955	133,937,182	133,245,926	126,652,054	115,103,767	77,532,785	57,806,286	148,834,802	159,550,623	148,361,531

CASH RECEIPTS

Patient Revenues (incl pro fees and lab cop)	20,444,686	27,964,664	25,227,104	28,642,244	26,564,873	19,975,713	29,736,134	23,869,391	27,674,951	22,335,363	24,060,656	24,500,000	381,924,778
Provider Fee	-	-	-	-	-	-	464,103	426,199	426,199	25,077,645	-	250,000	1,950,501
R2 IGT CCAH	-	-	-	-	-	-	-	-	-	-	-	-	25,077,645
Stratus Family First Response COVID19	500,000	600,592	628,413	595,996	584,404	568,904	583,522	500,000	568,904	1,309,763	500,000	500,000	7,420,548
SHORT DOYLE	-	-	280,437	280,437	52,259	462,463	307,861	127,347	127,347	84,932	11,391	350,000	2,235,159
HPE	-	65,444	-	50,437	-	97,117	-	-	40,459	-	-	25,000	278,457
Foundation Donations	128,600	15,377	-	431,293	140,446	-	314,605	246,692	1,174,843	1,247	263,281	60,000	1,603,521
Mical Waiver FY 22-23/GPP	-	9,154,613	-	8,703,404	-	-	-	1,174,843	1,241,258	20,016,364	-	-	40,290,482
Kaiser	-	-	-	-	-	-	-	-	815,000	-	-	-	815,000
SB1732	-	-	366,684	-	-	-	-	2,596,309	-	-	-	-	2,962,993
HEALTH DEPARTMENT RETIRED	-	-	-	-	331,379	301,998	140,950	144,470	267,937	311,700	125,000	-	1,653,093
ALCAL GME	-	-	604,947	408,929	-	604,947	-	-	604,947	-	-	-	2,221,770
ALB915	-	-	-	-	-	-	-	-	-	-	-	-	3,383,824
Rent Income	15,883	163,085	138,566	138,671	91,129	139,568	138,670	124,235	123,287	123,287	119,467	125,250	1,442,008
QIP	-	-	-	-	-	-	-	-	-	-	-	-	32,930,194
Phys SPA	-	-	145,638	14,384,779	-	-	-	-	-	-	-	-	15,749,771
Fund 404 Transfer	-	251,094	-	310,261	364,100	1,395,762	123,550	94,167	35,202	588,394	370,475	11,843,148	15,144,530
Interest Income	280,091	243,283	683,673	857,141	-	-	1,397,810	232,208	1,691,806	427,500	-	-	4,374,277
Miscellaneous Revenue	21,369,260	38,458,732	28,084,311	54,813,592	28,128,630	23,947,335	33,167,006	29,566,761	32,097,538	118,898,767	62,524,791	38,320,792	770,476
Total Cash Receipts	-	-	-	-	-	-	-	-	-	-	-	-	510,377,534
CASH DISBURSEMENTS	-	-	-	-	-	-	-	-	-	-	-	-	-
Purchased Services and Supplies	18,316,669	7,555,319	8,561,637	12,022,163	9,560,126	11,128,945	15,734,505	11,631,947	16,695,850	5,299,056	12,674,700	10,417,272	138,576,199
IGT MEDICAL GME	614,722	-	280,091	280,091	-	-	280,091	-	-	287,350	-	-	1,462,253
GPP CY2022	4,952,577	-	4,708,476	-	-	-	505,707	20,577,663	13,532,652	-	-	-	23,699,412
IGT QIP	-	-	-	-	-	-	-	-	-	-	-	-	20,577,663
IGT EPP	-	-	-	-	-	-	-	4,954,597	-	-	-	-	9,526,991
R2 IGT CCAH	-	-	-	-	-	-	-	10,537,334	-	-	-	-	10,537,334
Building Lease / Rental Equipment	230,974	460,749	242,596	353,040	230,829	209,309	141,108	107,402	185,549	180,000	222,728	230,829	2,797,133
COP Principal & Interest Payments	-	-	-	4,452,216	-	-	-	536,191	-	-	-	-	4,989,007
Payroll and Benefits	17,386,527	24,544,528	17,024,666	17,057,853	17,414,529	17,632,894	26,788,727	18,181,077	19,145,450	19,818,772	18,468,350	17,221,431	230,505,224
Esperanza Care	23,625	54,858	361,938	25,123	345,704	30,834	381,043	19,582	43,105	349,902	-	-	1,841,237
Workers Comp Allocation	-	-	1,137,142	379,047	379,047	379,047	379,047	379,047	379,047	379,047	379,047	-	3,790,472
COWICAP	4,510,031	-	-	-	-	-	-	-	-	-	-	-	4,510,031
Data Processing	1,018,468	-	-	-	-	-	-	17,568	-	170,346	170,346	297,964	1,675,264
Pension Fund Transfer to County	3,379,696	-	-	-	-	-	-	-	-	-	-	-	3,379,696
Transfer From 451 to 404 & IGT Fund	-	251,894	683,673	310,261	364,100	400,868	123,550	93,167	35,202	568,394	370,475	11,843,148	15,144,530
Capital Expenses Fund 404	1,350,157	-	330,725	445,608	505,151	559,312	611,514	576,381	1,270,381	1,067,171	417,465	-	2,983,581
Capital Expenditures	-	-	-	-	-	-	-	-	-	-	-	-	9,487,426
Total Cash Disbursements	50,443,288	38,789,717	33,050,873	34,846,385	28,519,886	30,341,208	44,935,293	67,137,743	51,824,028	27,870,281	52,808,969	42,474,224	593,541,874
Increase/(Decrease)	(28,074,029)	(330,865)	(4,986,562)	19,967,227	(691,256)	(6,393,873)	(11,748,287)	(37,570,982)	(19,726,499)	92,028,506	9,715,821	(4,153,432)	7,035,660
Ending Cash Fund 491	119,287,502	118,956,517	113,969,955	133,937,182	133,245,926	126,652,054	115,103,767	77,532,785	57,806,286	149,834,802	159,550,623	155,397,191	155,397,191
(+) Cash In Transit	-	-	-	-	-	-	-	-	-	-	-	-	-
(+) Petty Cash and CC	9,659	11,441	11,750	11,730	13,926	22,443	23,815	8,734	10,103	9,904	12,281	8,983	8,983
Ending Cash as per 6/L	119,297,161	118,967,958	113,981,705	133,949,912	133,259,854	134,315,728	115,127,583	77,541,519	57,816,389	149,844,796	159,562,904	155,406,174	155,406,174
Fund 404	-	-	-	-	-	-	-	-	-	-	-	-	-
Beginning Balance	67,494,796	67,494,796	67,243,102	66,559,429	66,249,168	63,885,068	65,494,202	65,360,652	65,267,485	65,232,283	64,663,868	64,293,414	64,293,414
Transfer In from fund 451	-	-	-	-	-	-	-	-	-	-	-	-	-
Transfer Out Fund 404	-	(251,894)	(683,673)	(310,261)	(364,100)	(400,868)	(123,550)	(93,167)	(35,202)	(568,394)	(370,475)	(11,843,148)	(11,843,148)
Ending Cash Fund 404	67,494,796	67,243,102	66,559,429	66,249,168	65,885,068	65,494,202	65,360,652	65,267,485	65,232,283	64,663,868	64,293,414	52,350,266	52,350,266
Ending Cash Fund 451 & 404	166,782,298	165,198,819	160,529,364	200,186,350	199,130,984	192,336,256	180,464,419	142,800,270	123,038,580	214,498,651	223,844,037	207,747,457	207,747,457



CREDENTIALS REPORT June 2, 2023
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The Following Credentials Actions were recommended for approval as follows:

- By the Service Director and/or Chief of Staff prior to Committee

MEC: 06/13/2023

BOT: 07/14/2023

INITIAL APPOINTMENTS: The following practitioners have applied for initial appointment to the Medical Staff or Allied Health Professional staff. Review and recommendation for staff membership and/or privileges is based on quantitative and qualitative factors such as: current licensure, DEA, professional liability insurance, board certification, continuing education, review of health status, education, training, and current clinical competence, NPDB, litigation history, peer references and current and prior affiliations, etc. Membership and/or privilege requirements are satisfactorily met, unless specified below.

Initial appointments will be granted Provisional staff status along with privileges or practice prerogatives for a period not to exceed twenty-four (24) months.

NAME	SPECIALTY	SERVICE	NOTES	PROCTOR	APPOINTMENT PERIOD	RECOMMEND
Isom, Robert T., MD	Nephology	Medical Specialties	Claim 2007 – Failure to diagnose, order appropriate test. \$650,000 payment	Dr. Medawar	07/14/2023 – 07/01/2025	Srv Dir: 05/30/2023
Jacobsen, Jace, CRNA	Nurse Anesthetist	Anesthesiology		Dr. Shah	07/14/2023 – 07/01/2025	Srv Dir: 05/26/2023
Loja, Melissa N., MD	Vascular Surgery	Surgical Specialties	2013 Dismissed case during residency alleging standard of care not met	Dr. Di Stante	07/14/2023 – 07/01/2025	Srv Dir: 05/25/2023
McCray, Shelby, NP	Emergency Medicine Nurse Practitioner	Emergency Medicine		Dr. Burke	07/14/2023 – 07/01/2025 Temporary Privileges 06/02/2023 – 07/14/2023	Srv Dir: 05/29/2023

REAPPOINTMENTS: The following practitioners have applied for reappointment to the Medical or AHP Staff. Review and recommendation for staff membership and/or privileges is based on quantitative and qualitative factors such as: current licensure, DEA, professional liability insurance, board certification, continuing education, review of health status, current clinical competence, NPDB, litigation history, peer references, OPPE, and peer review data. Membership and/or privilege requirements are satisfactorily met, unless specified below. Membership requirements are met, unless specified below.

Practitioners will be reappointed to their current staff status, unless specified below, for a period not to exceed 24 months.

NAME	SPECIALTY / SERVICE	NOTES	STATUS	REAPPOINTMENT PERIOD	RECOMMEND
Arias, Ana A., MD	Family Medicine w/OB / Family Medicine		Active	08/01/2023 – 08/01/2025	Srv Dir: 05/24/2023
Cardenas, Jose, MD	Emergency Medicine / Emergency Medicine		Provisional to active	08/01/2023 – 08/01/2025	Srv Dir: 05/24/2023
Carrillo, Cristian, DO	Family Medicine w/OB / Family Medicine		Provisional to active	08/01/2023 – 08/01/2025	Srv Dir: 05/25/2023
Esteva, Soraya G., MD	OBGYN / OBGYN		Active	08/01/2023 – 08/01/2025	Srv Dir: 05/25/2023

Gertsch, Anita C., ACNP	Acute Care Nurse Practitioner / Trauma		Advanced Practice Professional	08/01/2023 – 08/01/2025	Srv Dir: 05/26/2023
Godfrey, Janet L., NNP	Neonatal Nurse Practitioner / Pediatrics		Advanced Practice Professional	08/01/2023 – 08/01/2025	Srv Dir: 05/31/2023
Liu, Yu-Chan, MD	Cardiovascular Disease / Medical Specialties		Provisional to active	08/01/2023 – 08/01/2025	Srv Dir: 05/25/2023
Medina Ramirez, Hilario, MD	Anesthesiology / Anesthesiology		Active	08/01/2023 – 08/01/2025	Srv Dir: 05/24/2023
Phan, Dennis N., MD	Nephrology / Medical Specialties		Active	08/01/2023 – 08/01/2025	Srv Dir: 05/26/2023
Richman, Neil M., MD	Orthopedic Surgery / Surgical Specialties	4/14/22 - A formal, public charge by the Board alleging a physician violated the Medical Practice Act. This is the result of a fully investigated complaint that has been referred to the Attorney General's Office for prosecution. Practice is permitted unless otherwise specified.	Active	08/01/2023 – 08/01/2025	Srv Dir: 05/25/2023
Rojas, Andres, PA-C	Physician Assistant / Emergency Medicine		Advanced Practice Professional	08/01/2023 – 08/01/2025	Srv Dir: 05/26/2023
Sakai, Reiko E., MD	Pediatric Hospitalist / Pediatrics		Active	08/01/2023 – 08/01/2025	Srv Dir: 05/25/2023
Shirrell, Aimee M., MD	Family Medicine w/ OB / Family Medicine		Active	08/01/2023 – 08/01/2025	Srv Dir: 05/24/2023
Silk, Jeremy A., MD	Plastic Surgery / Surgical Specialties	<ul style="list-style-type: none"> Low volume change in status from Active and Courtesy 6/3/22 Pre-suit: alleging negligent reconstructive breast surgery resulting in currently unknown damages in a 63 YOF 	Active to Courtesy	08/01/2023 – 08/01/2025	Srv Dir: 05/30/2023
Stillwell, Kristina C., MD	Neonatology / Pediatrics		Active	08/01/2023 – 08/01/2025	Srv Dir: 05/25/2023
RELEASE FROM PROCTORING: The following practitioners have completed their basic and/or advanced procedure proctoring requirements.					
NAME	SPECIALTY	SERVICE	REASON	RECOMMEND	
Arias, Ana A., MD	Family Medicine w/OB	Family Medicine	Voyant Fine Fusion Device for Tubal Ligation	Acknowledge	
Liu, Yu-Chan, MD	Cardiovascular Disease	Medical Specialties	Cardiac Electrophysiology Core, Cardiology Core, Cardioversion (electrical, elective), ECG interpretation, Implantation of Cardiac Electronic Devices (CIED), Procedural Sedation, Transesophageal Echocardiography	Acknowledge	

CHANGES IN STAFF STATUS: The following practitioners are eligible for transfer to the appropriate staff category.				
NAME	SPECIALTY	SERVICE	CURRENT / NEXT STATUS	RECOMMEND
Cardenas, Jose, MD	Emergency Medicine	Emergency Medicine	Provisional to Active	Acknowledge
Carrillo, Cristian, DO	Family Medicine w/OB	Family Medicine	Provisional to Active	Acknowledge
Liu, Yu-Chan, MD	Cardiovascular Disease	Medical Specialties	Provisional to Active	Acknowledge
Silk, Jeremy A., MD	Plastic Surgery	Surgical Specialties	Active to Courtesy	Acknowledge
LOCUMS TENENS/TEMPORARY PRIVILEGES: The following practitioner(s) were granted Temporary privileges.				
NAME	SPECIALTY	SERVICE	REASON	TIMEFRAME
None				
REQUESTS TO ADD OR AMEND PRIVILEGES: The following practitioners have requested additional privileges and have completed additional training and/or have otherwise met the privilege criteria. Approved privileges shall be granted for the remainder of the current appointment period.				
*COVID privileges granted from Date of Coverage to 60-days following declared end of COVID Disaster				
NAME	SPECIALTY	SERVICE	PRIVILEGE(S) REQUESTED	PROCTOR
Swanson, Kathryn A., MD	Gastroenterology	Medical Specialties	Diagnostic Endoscopic Retrograde Cholangiopancreatography (ERCP), Advanced / Therapeutic ERCP Temporary Privileges 06/02/2023 – 07/14/2023	Dr. Medawar
AUTOMATIC SUSPENSIONS: The following practitioners' privileges or membership were suspended or limited as described.				
NAME	SPECIALTY	SERVICE	REASON	EFFECTIVE DATE
None				
RESIGNATIONS: The following practitioners have voluntarily resigned their staff membership and privileges or AHP status. Practitioners were in good standing with the Medical Staff of Natividad at the time of the resignation, unless specified below.				
NAME	SPECIALTY	SERVICE	REASON	EFFECTIVE DATE
Alsofrom, Jessica S., MD	Neonatology	Pediatrics	Voluntary Resignation	08/02/2023
Elison, Casey J., CRNA	Nurse Anesthetist	Anesthesiology	Voluntary Resignation	05/25/2023
Seigler, David R., MD	Psychiatry	Psychiatry	Voluntary Resignation	07/01/2023
Sokolov, Gregory G., MD	Psychiatry	Psychiatry	Voluntary Resignation	05/08/2023
Cedar, Cy A., MD	Family Medicine Hospitalist	Family Medicine	Voluntary Resignation	06/30/2023

Nurse Practitioner (TNP) Teaching /Training: The following NP meet the qualifications and request to participate in the Advanced procedure Teaching / Training, MSP008-4, MSP008-5			
NAME	SPECIALTY / SERVICE	PROCEDURE	RECOMMEND
Gertsch, Anita C., ACNP	Acute Care Nurse Practitioner / Trauma	Central Venous Catheter Placement, Chest Tube Insertion, Chest Tube Removal, Clearance of C-spine, Closed Reduction of fracture/dislocation, FAST ultrasound, Supervision of Flex./ex. c-spine radiographs, Procedural Sedation	Acknowledge
Godfrey, Janet L., NNP	Neonatal Nurse Practitioner / Pediatrics	Chest Tube Placement and Thoracentesis	Acknowledge
Rojas, Andres, PA-C	Physician Assistant in the ED / Emergency Medicine	Central Venous Catheter, Chest Tube Insertion, Clearance of Cervical spine, Closed reduction of fracture /dislocation, Endotracheal intubation, FAST ultrasound, Transabdominal ultrasound 1st trimester pregnancy, Ultrasound of superficial skin, Ocular ultrasound, Removal of and/or replacement of feeding tubes (NG, PEG tubes), Procedural sedation, Silt lamp examination (SLE), Lumbar puncture, Arterial puncture and obtaining ABG, Joint/bursa aspiration, injection, Paracentesis, MAT for opioid use/dependence with buprenorphine, methadone, and naltrexone, Thoracentesis	Acknowledge
RELEASE FROM ADVANCED PROCEDURE TEACHING / TRAINING: The following practitioners have completed their advanced procedure teaching/training requirements in the following privileges as per MSP008-4. They are eligible to apply for these privileges.			
NAME	SPECIALTY	SERVICE	REASON
None			
Emergency Medicine Physician Assistant, Nurse Practitioner ADVANCED PROCEDURE TEACHING AND TRAINING: The following meet the qualifications and request to participate in the Advanced procedure Teaching / Training, MSP008-6			
NAME	PROCEDURE		
None			
NAME	RECOMMEND		