



Finance Committee Meeting 2023

July 14, 2023



Finance Committee Meeting

Friday, July 14, 2023

8:30 AM

NATIVIDAD ROOM

1ST FLOOR, BUILDING 200

AGENDA

Participation in meetings

While the Natividad Finance Committee meeting room remains open, members of the public may participate in this Natividad Finance Committee meeting in 2 ways:

- 1. You may attend the meeting in person; or,**
- 2. You may participate through ZOOM. For ZOOM participation please join by phone call at any of these numbers below:**

+1 971 247 1195 US (Portland)

+1 253 215 8782 US (Tacoma)

+1 346 248 7799 US (Houston)

+1 602 753 0140 US (Phoenix)

+1 720 928 9299 US (Denver)

Enter the Meeting ID number: 961 7495 4866 when prompted. You will then enter the Password: 590310 when prompted.

Or, to attend the Finance Committee meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/96174954866?pwd=cGVUcEJTTU53aGsyd0tJbDRibUttQT09>

If you choose not to attend the Natividad Finance Committee meeting in person but desire to make general public comment, or comment on a specific item on the agenda, you may do so in 2 ways:

- 1. Submit your comments in writing via email to the Natividad Finance Committee at Natividadpubliccomments@natividad.com by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, please indicate in the subject line the Committee date and agenda number. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record at the Committee meeting.**

Or

- 2. You may make public comment by joining through ZOOM at one of the phone numbers or clicking the ZOOM link above. You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio, please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.**

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TO ADDRESS THE COMMITTEE DURING PUBLIC COMMENT: Members of the public may address comments to the Committee concerning each agenda item and may comment when the Chair calls for general public comment for items that are not on the day's agenda.

TO ADDRESS THE COMMITTEE ON A SPECIFIC ITEM ON THE AGENDA: When the Chair calls for public comment on a specific agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)

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The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

PLEASE NOTE: IF ALL PARTICIPATING COMMITTEE MEMBERS ARE PRESENT IN PERSON, PUBLIC PARTICIPATION BY ZOOM IS FOR CONVENIENCE ONLY AND IS NOT REQUIRED BY LAW. IF THE ZOOM FEED IS LOST FOR ANY REASON, THE MEETING MAY BE PAUSED WHILE A FIX IS ATTEMPTED BUT THE MEETING MAY CONTINUE AT THE DISCRETION OF THE CHAIRPERSON.

Call to Order

Marcia Atkinson, Chair

Roll Call

Agenda Additions/Corrections

Noemi Breig

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of June 9, 2023 Finance Committee. *Pages 8-15*

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A. *Pages 16-64*

Scheduled Items/Discussion Items

3. Receive and Approve April 2023 Financial Report. *Pages 65-77*

Daniel Leon, CFO

Adjournment

**NEXT FINANCE COMMITTEE MEETING
FRIDAY, August 11, 2023 AT 8:30 A.M.
NATIVIDAD ROOM
1ST Floor, Building 200**

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Finance Committee as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Finance Committee shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



Finance Committee Meeting
Friday, July 14, 2023
Consent Items

Attachment A

1. <i>Pages 16-17</i>	a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute amendment No. 6 to the agreement (A-13620) with The CBORD Group, Inc. for food and nutrition software and maintenance services, extending the agreement an additional one (1) year period (August 1, 2023 through July 31, 2024) for a revised full agreement term of July 11, 2017 through July 31, 2024, and adding \$22,171 for a revised total agreement amount not to exceed \$217,073.
2. <i>Pages 18-19</i>	a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with RTG Medical for staff procurement management services at Natividad for an amount not to exceed \$12,000,000 with an agreement term of August 1, 2023 through July 31, 2024. b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$1,200,000) of the original cost of the agreement.
3. <i>Pages 20-21</i>	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14059) with Waltz Creative LLC for marketing and graphic design services, extending the agreement an additional one (1) year period (August 1, 2023 through July 31, 2024) for a revised full agreement term of August 1, 2018 through July 31, 2024, and adding \$200,000 for a revised total aggregate amount not to exceed \$1,625,000.
4. <i>Pages 22-23</i>	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 8 to the agreement (A-13241) with Mission Linen Supply for linen processing services per Request for Proposal (RFP) 9600-65, extending the agreement an additional one (1) year period (July 1, 2023 through June 30, 2024) for a revised full agreement term of July 1, 2016 through June 30, 2024, and adding \$580,000 for a revised total agreement amount not to exceed \$3,975,000.
5. <i>Pages 24-25</i>	a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute funding of the Memorandum of Understanding (MOU) with Community Homeless Solutions ("CHS"), a California corporation, for assisting in meeting the direct costs of a Medical Respite Program ("MRP") for homeless persons in Monterey County, retroactive from July 1, 2022 through June 30, 2026, for a total MOU amount not to exceed \$509,880.
6. <i>Pages 26-27</i>	a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Hospital Director of Nursing Education classification as indicated in Attachment A; and b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

7. <i>Pages 28-29</i>	<ul style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Managed Care Operations Manager classification as indicated in Attachment A; and b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.
8. <i>Pages 30-31</i>	<ul style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Director of Surgical Services as indicated in Attachment A; and b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.
9. <i>Pages 32-33</i>	<ul style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Hospital Medical Interpreter and Hospital Medical Interpretation Coordinator classifications as indicated in Attachment A; and b. Amend the Natividad Medical Center FY 2023-24 Adopted Budget Unit 9600-8142 – Fund 451 – Appropriation Unit NMC001 to add 0.8 FTE allocation of Hospital Medical Interpreter and to add 1.0 FTE allocation of Hospital Medical Interpretation Coordinator, as indicated in Attachment A; and c. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.
10. <i>Pages 34-36</i>	<ul style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A and B to add the new non-represented Unit U classification of: Urologist with the salary ranges as indicated in the attached resolution; b. Amend the Natividad Medical Center FY 2023-24 Adopted Budget Unit 9600-8309 - Fund 451 -Appropriation Unit NMC001 to reallocate a Trauma Surgeon to a Urologist as indicated in Attachment A; c. Amend Personnel Policies and Practices Resolution No. 98-394 to add Section A.1.7: Physician Salary Rates, as indicated in the attached resolution; and d. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.
11. <i>Pages 37-38</i>	<ul style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Hospital Director of Environmental Services classification as indicated in Attachment A; and b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.
12. <i>Pages 39-40</i>	<ul style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Interventional Radiologic Technologist and Senior Interventional Radiologic Technologist classifications as indicated in Attachment A; and b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.
13. <i>Pages 41-42</i>	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 1 to the agreement (A-13931) with JKL Construction Services, Inc., SHP Project Development, Inc., and Bogard Construction, Inc. for construction management services pursuant to the Request for Qualifications (RFQ) # 9600-77, extending the agreement an additional two (2) year period (May 1, 2023 through April 30, 2025) for a revised full agreement term of May 1, 2018 through April 30, 2025, with no change to the total aggregate amount.
14. <i>Pages 43-44</i>	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 1 to the agreement (A-13936) with Kleinfelder Inc., Moore Twining Associates Inc., and RMA Group pursuant to the Request for Qualifications (RFQ)

	#9600-76 for construction materials testing and inspection services, extending the agreement an additional two (2) year period (June 1, 2023 through July 31, 2025) for a revised full agreement term of June 1, 2018 through July 31, 2025 with no changes to the total aggregate agreement amounts.
15. <i>Pages 45-46</i>	Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute amendment No. 3 to the agreement (A-15773) with Kirby Bates Associates for interim leadership services, extending the agreement an additional one (1) year period (January 1, 2023 through December 31, 2024) for a revised full agreement term of January 1, 2022 through December 31, 2024, and adding \$1,000,000 for a revised total agreement amount not to exceed \$2,300,000.
16. <i>Pages 47-48</i>	a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute Renewal & Amendment No. 7 to the agreement (A-13524) with META Dynamic, Inc. for rental of neurosurgery equipment plus associated services, extending the agreement an additional three years (April 15, 2023 through April 14, 2026) adding \$100,000 for a revised total agreement amount not to exceed \$793,000
17. <i>Pages 49-50</i>	a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Program Letter of Agreement with Companeros en Salud for rotation of Natividad physician Residents with an agreement term of August 1, 2023 through July 31, 2025. b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement. c. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work.
18. <i>Pages 51-52</i>	a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement with Francis M. Wright Jr. M.D. to provide obstetrics and gynecology physician services, adding \$800,000 for a revised not to exceed amount of \$1,100,000 in the aggregate, with no change to the previously approved Agreement term of July 1, 2021 to June 30, 2025; and b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$10,000) of the original contract amount and do not increase the total amount above \$1,110,000.
19. <i>Pages 53-54</i>	a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Student Placement Agreement with California State University, Dominguez Hills with an agreement term of July 1, 2023 through June 30, 2026. b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement. c. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work.
20. <i>Pages 55-56</i>	a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Fifth Amendment to the Professional and Call Coverage Services Agreement (A-13611) with Mohamed Kerala Serio, M.D. to provide cardiology services, extending the term by twelve months (August 1, 2023 to July 31, 2024) for a revised full agreement term of July 1, 2017 to July 31, 2024, and adding \$610,000 for a revised total not to exceed amount of \$4,320,000 in the aggregate; and b. Authorize the Chief Executive Officer for NMC to sign up to three (3) future amendments to this agreement where the amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$122,000) of the original contract amount and do not increase the total contract amount above \$4,442,000.
21.	a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) to execute the

Pages 57-58	<p>Professional and Call Coverage Services Agreement with Monterey Bay GI Consultants to provide gastroenterology services for an amount not to exceed \$800,000 for the period August 1, 2023 to July 31, 2025; and</p> <p>b. Authorize the Chief Executive Officer for NMC to sign up to three (3) amendments to this agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$50,000) of the original contract amount and do not increase the total contract amount above \$850,000.</p>
22. Pages 59-60	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to the Professional and Call Coverage Services Agreement (A-14453) with Advanced Gastroenterology of Monterey County to provide gastroenterology services extending the term by twelve months (August 1, 2023 to July 31, 2024) for a revised full agreement term of August 1, 2019 to July 31, 2024, and adding \$650,000 for a revised total not to exceed amount of \$3,250,000 in the aggregate; and</p> <p>b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$65,000) of the original contract amount and do not increase the total contract amount above \$3,315,000.</p>
23. Pages 61-62	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 5 to the agreement (A-13817) with CALSTAR Air Medical Services LLC, for patient transfer coordination and facilitation services, extending the agreement an additional one (1) year period (February 28, 2023 through February 27, 2024) for a revised full agreement term of December 15, 2014 through February 27, 2024, and adding \$64,000 for a revised total agreement amount not to exceed \$899,000.</p>
24. Pages 63-64	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a license agreement with MaineHealth for the use of the copywritten A Matter of Balance training materials and evaluation tools to provide fall prevention education to community members effective on August 1, 2023 through August 1, 2026. There are no associated costs.</p> <p>b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages with no insurance requirements stated within the agreement.</p>



Finance Committee Meeting

Friday, June 9, 2023

8:30 AM

NATIVIDAD ROOM

1ST FLOOR, BUILDING 200

MINUTES

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Board Members: Marcia Atkinson, Libby Downey, Dr. Marc Tunzi, Dr. Charles Harris

Absent: None

NMC Staff/County: Andrea Rosenberg, Daniel Leon, Nancy Buscher, Ari Entin, Jeanne-Ann Balza, Janine Bouyea

Call to Order

Marcia Atkinson, Chair

Roll Call

Present

*Marcia Atkinson
Dr. Marc Tunzi
Dr. Charles Harris*

Absent

Libby Downey

Agenda Additions/Corrections

Noemi Breig

- *Scheduled Item number 3 board report is being replaced with a new board report.*

Public Comments (Limited 3 minutes per speaker)

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Approval of Minutes

1. Approve the Minutes of May 12, 2023 Finance Committee.

MOTION: *Motion to approve the minutes of May 12, 2023, Finance Committee Meeting moved by Dr. Marc Tunzi, seconded by Dr. Charles Harris, and approved unanimously.*

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A.

MOTION: *Motion to approve Consent Item 2 for consideration by the NMC Board of Trustees, Attachment A, item 1 through 22, moved by Dr. Marc Tunzi, seconded by Dr. Charles Harris, and approved unanimously.*

Scheduled Items/Discussion Items

3. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. ~~Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Amended and Restated Professional and Call Coverage Services Agreement with Access TeleCare California, P.C. (formerly Tele Physicians, P.C.) to provide tele-neurology services, extending the term by three months (April 1, 2024 to June 30, 2024) for a revised full agreement term of April 1, 2022 to June 30, 2024, and adding \$300,000 for a revised amount not to exceed \$1,100,000 in the aggregate; and~~
 - b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$80,000) of the original contract amount.

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Access TeleCare California, P.C. to provide tele-neurology services, for an amount not to exceed \$500,000 for the period July 1, 2023 to June 30, 2024; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount. **(Dr. Craig Walls)**

MOTION: *Motion to approve Scheduled, item 3, for consideration by the NMC Board of Trustees, moved by Dr. Marc Tunzi, seconded by Dr. Charles Harris, and approved unanimously.*

4. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the County Counsel to execute an Amendment No. 1 to an Agreement for Specialized Attorney Services ("Agreement") with Foley & Lardner, LLP for independent consulting and legal services with respect to healthcare matters at Natividad Medical Center ("Natividad"), adding one year for a revised full term of July 1, 2021 through June 30, 2025, and adding \$300,000 for a revised total agreement amount not to exceed \$800,000; and
 - b. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$50,000) of the agreement amount and do not significantly change the scope of work. **(Daniel Leon)**

MOTION: *Motion to approve Scheduled, item 4, for consideration by the NMC Board of Trustees, moved by Dr. Marc Tunzi, seconded by Dr. Charles Harris, and approved unanimously.*

5. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute an Amendment No. 2 to Agreement with Hooper, Lundy & Bookman PC, for legal services with respect to healthcare matters, adding two years effective July 1, 2023, through June 30, 2025, for a revised full term of July 1, 2018, through June 30, 2025, and adding \$400,000 for a contract amount not to exceed \$1,600,000. **(Daniel Leon)**

MOTION: *Motion to approve Scheduled, item 5, for consideration by the NMC Board of Trustees, moved by Dr. Marc Tunzi, seconded by Dr. Charles Harris, and approved unanimously.*

Board Member Libby Downey joined the meeting.

6. Receive and Approve April 2023 Financial Report.

Daniel Leon, CFO

MOTION: *Motion to accept the April 2023 Financial Report moved by Dr. Marc Tunzi, seconded by Dr. Charles Harris, and approved unanimously.*

Adjournment at 8:54 AM

Recorded by Noemi Breig



Finance Committee Meeting
Friday, June 9, 2023
Consent Items
MINUTES
Attachment A

1.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement with BIG Inventory, Inc. for physical inventory services, extending the agreement an additional three (3) year period (August 1, 2023 through July 31, 2026) for a revised full agreement term of May 1, 2019 through July 31, 2026, and adding \$50,000 for a revised total agreement amount not to exceed \$140,000.
2.	<ul style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Administrative Nurse House Supervisor as indicated in Attachment A; and b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.
3.	<ul style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Food Service Worker I and Food Service Worker II classifications as indicated in Attachment A; and b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.
4.	Ratify execution by the designee of the Chief Executive Officer for Natividad Medical Center (NMC) of a Hospital Participation Agreement with American College of Surgeons (A-16042) for participation in the National Surgical Quality Improvement Program, for an amount not to exceed \$70,000 with an agreement term October 1, 2022 through September 30, 2027.
5.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-15371) with Universal Protection Services LP dba Allied Universal Security Services pursuant to the Request for Proposal (RFP) #10744 for uniformed security guard services, extending the agreement an additional one (1) year period (July 1, 2023 through June 30, 2024) for a revised full agreement term of July 1, 2021 through June 30, 2024, and adding \$1,800,000 for a revised total agreement amount not to exceed \$6,300,000.
6.	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-14432) with Freedom Medical Transportation for non-emergency medical transportation services, adding \$100,000 for a revised total agreement amount not to exceed \$250,000 with no changes to the scope of services or term of Agreement (May 24, 2016 through May 23, 2024); and b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$15,000) of the original cost of the agreement.
7.	Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute amendment No. 4 to the agreement (A-13599) with Quest Diagnostics, Inc. for lab reference testing services, extending the agreement an additional two (2) year period (from July 1, 2023

	through June 30, 2025) for a revised full agreement term of July 1, 2017 through June 30, 2025, and adding \$1,800,000 for a revised total agreement amount not to exceed \$7,060,000.
8.	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute an agreement with Olympus America Inc. for maintenance and repair of endoscopy scopes at Natividad Medical Center for an amount not to exceed \$247,286 with an agreement term June 1, 2023 through May 31, 2026. b. Approve the Natividad Medical Center Chief Executive Officer's recommendation to accept non-standard indemnification provisions within the agreement.
9.	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-14417) with Boris H. Borazjani MD, Inc. to provide acute care surgical services, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised full agreement term of July 1, 2019 to June 30, 2025, and adding \$400,000 for revised not to exceed amount of \$1,100,000 in the aggregate; and b. Authorize the Deputy Purchasing Agent or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount.
10.	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-14764) with Central Coast Nephrology to provide nephrology services, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised full agreement term of July 1, 2020 to June 30, 2025, and adding \$570,000 for a revised not to exceed amount of \$1,380,000 in the aggregate; and b. Authorize the Chief Executive Officer for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.
11.	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional Services Agreement (A-15115) with Dopamine Therapeutics, Inc. to provide family medicine services at Natividad, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised full agreement term of August 1, 2019 to June 30, 2025, and adding \$100,000 for a revised not to exceed amount of \$400,000 in the aggregate; and b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.
12.	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional Services Agreement (A-15828) with Yu-Chuan Liu MD to provide electrophysiology cardiology services, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised full agreement term of July 1, 2021 to June 30, 2025, and adding \$500,000 for a revised not to exceed amount of \$800,000 in the aggregate; and b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$10,000) of the original contract amount and do not significantly change the scope of work.
13.	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to the Professional and Call Coverage Services Agreement (A-14150) with Kuong Ngann, D.O. to provide general and critical care surgery services at NMC, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised full

	<p>agreement term of November 1, 2018 to June 30, 2025) and adding \$600,000 for a revised not to an amount not to exceed \$2,100,000 for the period November 1, 2018 to June 30, 2025; and</p> <p>b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not cause an increase of more than ten percent 10% (\$50,000) of the original contract amount and do not significantly change the scope of work.</p>
14.	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-15368) with Salinas Valley Memorial Healthcare System, dba Salinas Valley Medical Clinic to provide hematology oncology services, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised term July 1, 2019 to June 30, 2025, and adding \$360,000 for a revised not to exceed amount of \$1,080,000 in the aggregate; and</p> <p>b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not exceed ten percent 10% (\$36,000) of the original contract amount.</p>
15.	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional Services Agreement with Salinas Valley Plastic Surgery Associates (A 14391) to provide plastic surgery services, extending the term by twenty-four months (July 1, 2023 to June 30, 2025) for a revised full agreement term of July 1, 2019 to June 30, 2025, and adding \$365,000 for a revised total not to exceed amount of \$1,095,000 in the aggregate; and</p> <p>b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$36,500) of the original contract amount.</p>
16.	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional Services Agreement (A-15373) with The Regents of the University of California, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric hospitalist services, extending the term by twelve months (July 1, 2023 to June 30, 2024) for a revised full agreement term of July 1, 2021 to June 30, 2024, with no change to the previously approved total not to exceed amount of \$433,520 in the aggregate; and</p> <p>b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$23,352) of the original contract amount and do not significantly change the scope of work.</p>
17.	<p>a. Award Job Order Contracts (JOC) for use by Natividad Medical Center (NMC) with a term of one year from the date signed by NMC, with a minimum contract value of \$25,000 and maximum contract value of \$5,797,725, to the lowest responsive bidders as follows: NMC 2023-01; Staples Construction; and NMC 2023-02 and Ausonio Incorporated.</p> <p>b. Approve the Performance and Payment Bonds executed and provided by Staples Construction and Ausonio Incorporated in the amount of \$5,797,725 each.</p> <p>c. Authorize the Chief Executive Officer (CEO) of Natividad Medical Center to execute Job Order Contracts for use by Natividad Medical Center 2023-01 with Staples Construction and 2023-02 with Ausonio Incorporated.</p>
18.	<p>Adopt a Resolution which modifies the delegation of purchasing authority for Natividad to increase the CEO's authority to sign service agreements where the aggregate cost does not exceed \$200,000, consistent with Monterey County Ordinance No. 5394.</p>
19.	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute an agreement with UpToDate Inc. for Anywhere electronic clinical resource subscription</p>

	<p>services at Natividad Medical Center for an amount not to exceed \$369,347 with an agreement term May 1, 2023 through April 30, 2026.</p> <p>b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$36,935) of the original cost of the agreement per each amendment.</p> <p>c. Approve the Natividad Medical Center's Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, and limitations on damages provisions within the agreement.</p>
20.	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a sponsorship agreement with the 7th District Agricultural Association (Monterey County Fair) for 2023 for an amount not to exceed \$5,000.</p>
21.	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14112) with Gallun Snow Associates, Inc. for interior design services pursuant to Request for Qualifications (RFQ) #9600-80, extending the agreement an additional two (2) year period (August 1, 2023 through July 31, 2025) for a revised full agreement term of August 1, 2018 through July 31, 2025, and adding \$340,000 for a revised total agreement amount not to exceed \$1,165,000.</p>
22.	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-13725) with DrFirst.com, Inc. for software licensing and consulting services, extending the agreement an additional three (3) year period (July 1, 2023 through June 30, 2026) for a revised full agreement term of July 1, 2017 through June 30, 2026, and adding \$318,091 for a revised total agreement amount not to exceed \$840,171.</p>

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

The CBORD Group Inc. Amendment No. 6

Legistar Number: _____

..Title

a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute amendment No. 6 to the agreement (A-13620) with The CBORD Group, Inc. for food and nutrition software and maintenance services, extending the agreement an additional one (1) year period (August 1, 2023 through July 31, 2024) for a revised full agreement term of July 11, 2017 through July 31, 2024, and adding \$22,171 for a revised total agreement amount not to exceed \$217,073.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute amendment No. 6 to the agreement (A-13620) with The CBORD Group, Inc. for food and nutrition software and maintenance services, extending the agreement an additional one (1) year period (August 1, 2023 through July 31, 2024) for a revised full agreement term of July 11, 2017 through July 31, 2024, and adding \$22,171 for a revised total agreement amount not to exceed \$217,073.

SUMMARY/DISCUSSION:

Natividad Medical Center provides food and nutritional services to patients, visitors, and employees as part of its daily operations. CBORD's electronic system Foodservice Suite (FSS) improves service delivery efficiency, patient safety and meal satisfaction as well as assists with compliance with the Joint Commission (TJC) and the Centers for Medicare and Medicaid Services (CMS) food services standards.

The CBORD software provides automation to the process of patient meal service, reporting, and analysis. This includes interfacing with the Meditech system, improved diet order accuracy, production standards, and reduced waste. CBORD supports Natividad Medical Center's future goal of expanding meal services to the room service model where patients can order meals from their bedside.

Natividad Medical Center is requesting approval to amend the existing agreement with the goal of extending service and maintenance for an additional one-year period to allow for our services to continue.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel reviewed and approved this amendment No. 6 as to form, and the Auditor-Controller reviewed and approved as to payment provisions. Amendment No. 6 was reviewed and approved by Natividad Medical Center's Finance Committee and by its Board of Trustees on July 14, 2023.

FINANCING:

The cost for this amendment No. 6 is \$22,171 which is included in the Fiscal Year 2023-24 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for a software system that improves food and nutrition services for Natividad Medical Center patients. This directly contributes to a more efficient and effective use of resources within Natividad Medical Center.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Raquel Mojica, IT Business Applications Manager, 831-783-2812

Approved by: Dr. Chad Harris, Chief Executive Officer, 831-783-2504

Attachments:

- The CBORD Group Inc. Amendment 6
- The CBORD Group Inc. Amendment 5
- The CBORD Group Inc. Renewal and Amendment 4
- The CBORD Group Inc. Amendment 3
- The CBORD Group Inc. Amendment 2
- The CBORD Group Inc. Renewal and Amendment 1
- The CBORD Group Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

RTG Medical, Inc. Original Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with RTG Medical for staff procurement management services at Natividad for an amount not to exceed \$12,000,000 with an agreement term of August 1, 2023 through July 31, 2024.
- b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$1,200,000) of the original cost of the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with RTG Medical for staff procurement management services at Natividad for an amount not to exceed \$12,000,000 with an agreement term of August 1, 2023 through July 31, 2024.
- b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) (\$1,200,000) of the original cost of the agreement.

SUMMARY/DISCUSSION:

Natividad Medical Center plans to utilize the registry services provided by RTG Medical to staff hard to fill clinical positions in order to meet the hospitals staffing needs to ensure high quality patient care. RTG Medical provides Natividad Medical Center a one-stop search agency for nurses and clinical technicians. RTG Medical has a network of over three dozen independent agencies that provide the needed personnel. NMC will be using the registry services to fill positions in the following areas: Emergency Department, Intensive Care, Intermediate Care, Labor and Delivery, Surgery, Neonatal Intensive Care, Mother Baby, Psychiatric, Rehabilitation, Physical, Speech and Occupational therapy, Radiology, Ultrasound, Interventional Radiology, Clinical Lab and Pharmacy.

Over the past couple of years, the need for additional clinical staff has increased due to the ramifications of the COVID-19 pandemic on the availability of qualified applicants. In addition, NMC has seen a larger number of resignations and a smaller applicant pool. As a result, additional nurses and other clinical staff continue to be needed in order to provide high quality care to our community. Natividad would like to partner with RTG Medical to cover the service needs at Natividad.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also

been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on July 14, 2023.

FINANCING:

The cost for this agreement is \$12,000,000 all of which will be absorbed in Natividad's FY 23-24 Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement greatly improves the responsiveness to critical staffing needs at NMC. This agreement ensures that requests for qualified nurses and other clinical staff at NMC are met in a timely manner. This enables NMC to provide high quality patient care thereby improving the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Janine Bouyea, Human Resources Administrator, 831-783-2701

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Original Agreement RTG Medical for staff procurement management

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Waltz Creative LLC Amendment No. 3

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14059) with Waltz Creative LLC for marketing and graphic design services, extending the agreement an additional one (1) year period (August 1, 2023 through July 31, 2024) for a revised full agreement term of August 1, 2018 through July 31, 2024, and adding \$200,000 for a revised total aggregate amount not to exceed \$1,625,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14059) with Waltz Creative LLC for marketing and graphic design services, extending the agreement an additional one (1) year period (August 1, 2023 through July 31, 2024) for a revised full agreement term of August 1, 2018 through July 31, 2024, and adding \$200,000 for a revised total aggregate amount not to exceed \$1,625,000.

SUMMARY/DISCUSSION:

Waltz Creative LLC, a local marketing and graphic design firm based in San Juan Bautista, brings a diverse wealth of experience and skills for marketing design services. Services include but not limited to designing the hospital's newsletter, flyers, rack cards and brochures, print and digital ads, website, social media posts, educational materials and compliance projects, and the patient handbook.

NMC will work closely with Waltz Creative LLC in the design and implementation of projects in order to best serve NMC's objectives. This will include providing information, increasing awareness, promoting brand identity, and providing marketing support.

NMC is requesting approval to extend the agreement with Waltz Creative LLC for an additional one (1) year period through July 31, 2024, to allow services to continue, with increase in funds for the additional year for service.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on July 14, 2023.

FINANCING:

The cost for this amendment No. 3 is \$200,000 which is included in the FY 2023-24 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for a variety of marketing and graphic design services to support the achievement of strategic growth goals of key clinical services and improved patient experience goals.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Hillary Fish, Director of Marketing & Community Relations, 783-2693
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Waltz Creative LLC Amendment 3
Waltz Creative LLC Amendment 2
Schipper Design LLC Amendment 1
Schipper Design LLC, awarded per RFP #9600-79

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Mission Linen Supply Renewal and Amendment No. 8

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 8 to the agreement (A-13241) with Mission Linen Supply for linen processing services per Request for Proposal (RFP) 9600-65, extending the agreement an additional one (1) year period (July 1, 2023 through June 30, 2024) for a revised full agreement term of July 1, 2016 through June 30, 2024, and adding \$580,000 for a revised total agreement amount not to exceed \$3,975,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 8 to the agreement (A-13241) with Mission Linen Supply for linen processing services per Request for Proposal (RFP) 9600-65, extending the agreement an additional one (1) year period (July 1, 2023 through June 30, 2024) for a revised full agreement term of July 1, 2016 through June 30, 2024, and adding \$580,000 for a revised total agreement amount not to exceed \$3,975,000.

SUMMARY/DISCUSSION:

Natividad Medical Center (NMC) is requesting approval to extend the agreement with Mission Linen Supply for an additional one (1) year period through June 30, 2024, to allow for services to continue, with increase in funds for the additional year for service. Approval of the recommended action will allow Mission Linen Supply to continue providing NMC with linen processing services in accordance with regulatory requirements as well as accommodate any unexpected volume increases. Having a reliable and available service provider is imperative to NMC's daily operations and will allow NMC to continue to have clean linens available for NMC patient care needs, clean scrubs, and uniforms available for the NMC staff.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 8 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 8 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on July 14, 2023.

FINANCING:

The cost for this renewal and amendment No. 8 is \$580,000 which is included in the Fiscal Year 2023-24 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered under this agreement enhance operations at the hospital by improving the patient experience, promoting a healthy environment, and also providing reliable and quality patient care which improves the health and quality of life for patients and their families.

☐ Economic Development
☐ Administration
☒ Health and Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Marcel Smith, Director of Environmental Services, 783-2654
Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

Mission Linen Supply Renewal and Amendment 8
Mission Linen Supply Amendment 7
Mission Linen Supply Amendment 6
Mission Linen Supply Amendment 5
Mission Linen Supply Amendment 4
Mission Linen Supply Amendment 3
Mission Linen Supply Amendment 2
Mission Linen Supply Amendment 1
Mission Linen Supply Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Memorandum of Understanding for the Medical Respite Program

Legistar Number: _____

..Title

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute funding of the Memorandum of Understanding (MOU) with Community Homeless Solutions (“CHS”), a California corporation, for assisting in meeting the direct costs of a Medical Respite Program (“MRP”) for homeless persons in Monterey County, retroactive from July 1, 2022 through June 30, 2026, for a total MOU amount not to exceed \$509,880.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute funding of the Memorandum of Understanding (MOU) with Community Homeless Solutions (“CHS”), a California corporation, for assisting in meeting the direct costs of a Medical Respite Program (“MRP”) for homeless persons in Monterey County, retroactive from July 1, 2022 through June 30, 2026, for a total MOU amount not to exceed \$509,880.

SUMMARY/DISCUSSION:

In 2013, the hospitals of Monterey County convened and collaborated with the Hospital Council of Northern and Central California to search for a solution to meet the needs of the homeless population as they are discharged from hospital stays. All hospitals have struggled with increasing readmissions that require a solution that supports timely, post-acute safe discharges for these members of the county homeless population. Historically, there are a limited number of safe discharge options for homeless individuals and hospitals often rely on motels, board and care facilities, Skilled Nursing Facilities (“SNFs”) or extended inpatient stays.

The respite facility is a collaboration among Community Hospital of the Monterey Peninsula, Salinas Valley Memorial Hospital and Natividad Medical Center, and Community Homeless Solutions and Natividad Medical Center has participated since April 19, 2016.

This request is retroactive to July 1, 2022, due discussions with Homeless Solution about planning for accommodation to our homeless patients and negotiation of fees.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this MOU as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The MOU has also been reviewed and approved by NMC’s Finance Committee and by its Board of Trustees on July 14, 2023.

FINANCING:

This action does not impact the General Fund contribution as the changes will be contained within the approved Natividad Medical Center's Adopted FY23-24 budget, and future costs will be included in future budgets respectively.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement allows for the much-needed continued monetary support to ensure the Respite program is successful. The program provides primary and behavioral healthcare to the homeless and helps break the cycle of homelessness by working with the client to create connections to family and friends, and offers assistance with benefit enrollment, transitional or permanent housing, and job training.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Karen Friedrich, Director, 783-2556

Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

Memorandum of Understanding for the Medical Respite Program

Attachments on file with the Clerk of the Board

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Hospital Director of Nursing Education classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

..Report**RECOMMENDATION:**

It is recommended that the Board of Supervisors adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Hospital Director of Nursing Education classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Hospital Director of Nursing Education classification was requested by Natividad administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the hospital comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The base wage analysis of the County's hospital comparable agencies found that based on the duties performed, the Hospital Director of Nursing Education classification was matched to three (3) of the six (6) hospital comparable agencies: Alameda, Salinas Valley Health and Santa Mateo. The Hospital Director of Nursing Education classification is approximately 14.25% below the salary mean of the comparable agency's classifications.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, Natividad recommends adjusting the base wage salary of the Hospital Director of Nursing Education classification by approximately 14.25% at top step in order to align with the labor market average.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. County Employee Management Association (CEMA) has been notified of the recommendations.

FINANCING:

The salary and benefits increased costs for the current positions (1.0 FTE filled) budgeted for the remainder of Fiscal Year 2023-24 is approximately \$25,927 or \$26,964 annually. The funding for personnel costs is provided by Natividad's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

☐ Economic Development
☒ Administration
☐ Health & Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A

Resolution

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Managed Care Operations Manager classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

..Report**RECOMMENDATION:**

It is recommended that the Board of Supervisors adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Managed Care Operations Manager classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Managed Care Operations Manager classification was requested by Natividad administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the hospital comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The base wage analysis of the County's hospital comparable agencies found that based on the duties performed, the Managed Care Operations Manager classification was matched to three (3) of the six (6) hospital comparable agencies: Alameda, Salinas Valley Health and Santa Clara Valley. The Managed Care Operations Manager classification is approximately 77.00% below the salary mean of the comparable agency's classifications.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, Natividad recommends adjusting the base wage salary of the Managed Care Operations Manager classification by approximately 77.00% at top step in order to align with the labor market average.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. County Employee Management Association (CEMA) has been notified of the recommendations.

FINANCING:

The salary and benefits increased costs for the current positions (1.0 FTE filled) budgeted for the remainder of Fiscal Year 2023-24 is approximately \$97,774 or \$101,685 annually. The funding for personnel costs is provided by Natividad's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

☐ Economic Development
☒ Administration
☐ Health & Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:
Attachment A
Resolution

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Director of Surgical Services as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Director of Surgical Services as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

SUMMARY/DISCUSSION:

The County and the County Employee Management Association (CEMA), which represents management employees in Unit X, reached a tentative Agreement in December 2022. Parties agreed on the language contained in Article 7.2 Wages Exception- Natividad Only with the intent to review possible compaction between the Staff Nurse classification series and six (6) management classifications in Natividad Medical Center (NMC) caused by base wage increases negotiated by the California Nurses Association (CNA). Among the listed management classifications which Article 7.2 Wages Exception- Natividad Only applies to is the Director of Surgical Services classification.

As a result of discussions between County representatives and CEMA representatives it was determined that the classification of Director of Surgical Services should receive a base wage increase of 2.5% to maintain the existing spread between this classification and the Staff Nurse classification series.

Therefore, it is recommended that the Board of Supervisors approve the amendment of the Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Director of Surgical Services as indicated in Attachment A and authorize the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. CEMA has been notified of the recommendations.

FINANCING:

The salary and benefits increased costs for the current position (1.0 FTE filled) budgeted for the Fiscal Year 2023-24 is approximately \$5,552 or \$5,774 annually. The funding for personnel costs is provided by NMC's enterprise fund comprised of patient services revenues received

from commercial insurance, state, and federal government agencies. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

☐ Economic Development
☒ Administration
☐ Health & Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A

Resolution

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Hospital Medical Interpreter and Hospital Medical Interpretation Coordinator classifications as indicated in Attachment A; and
- b. Amend the Natividad Medical Center FY 2023-24 Adopted Budget Unit 9600-8142 – Fund 451 – Appropriation Unit NMC001 to add 0.8 FTE allocation of Hospital Medical Interpreter and to add 1.0 FTE allocation of Hospital Medical Interpretation Coordinator, as indicated in Attachment A; and
- c. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

..Report**RECOMMENDATION:**

It is recommended that the Board of Supervisors adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Hospital Medical Interpreter and Hospital Medical Interpretation Coordinator classifications as indicated in Attachment A; and
- b. Amend the Natividad Medical Center FY 2023-24 Adopted Budget Unit 9600-8142 – Fund 451 – Appropriation Unit NMC001 to add 0.8 FTE allocation of Hospital Medical Interpreter and to add 1.0 FTE allocation of Hospital Medical Interpretation Coordinator, as indicated in Attachment A; and
- c. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Hospital Medical Interpreter classification series was requested by Natividad Medical Center (NMC) administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the County's comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The base wage analysis of the County's comparable agencies found that based on the duties performed, the Hospital Medical Interpreter classification was matched to five (5) of the six (6) hospital comparable agencies: Alameda Highland Hospital, Contra Costa Regional Medical Center, Salinas Valley Health, Salinas Valley Health, San Mateo Medical Center, and Santa Clara Valley Medical Center. No comparable match was identified at Hazel Hawkins Hospital. The Hospital Medical Interpreter classification is approximately 22.85% below the salary mean of the comparable agency's classifications.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, NMC recommends adjusting the base wage salary of the Hospital Medical Interpreter classification by approximately 22.85% at top step in order to align with the labor market average. Furthermore, it is recommended to adjust the base salary of the Hospital Medical Interpretation classification by approximately 22.85% at top step in order to maintain the spread of the series.

Additionally, in efforts to address language barriers and ensure the equitable treatment of all patients, NMC intends to hire an additional 0.8 FTE of Hospital Medical Interpreter as well as a 1.0 FTE Hospital Medical Interpretation Coordinator to assist with the increasing demands of the expanding services provided by the Interpretive Services Department.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. Service Employees International Union (SEIU) Local 521 has been notified of the recommendations.

FINANCING:

The salary and benefits increased costs for the current positions (8.8 FTE filled, 0.2 vacant) budgeted for the remainder of Fiscal Year 2023-24 is approximately \$41,503 or \$43,182 annually. The salary and benefits increased costs for the requested positions (1.8 FTE) for the remainder of Fiscal Year 2023-24 is approximately \$114,757 or \$125,190 annually. The funding for personnel costs is provided by NMC's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

☐ Economic Development
☒ Administration
☐ Health & Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A

Resolution

Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A and B to add the new non-represented Unit U classification of: Urologist with the salary ranges as indicated in the attached resolution;
- b. Amend the Natividad Medical Center FY 2023-24 Adopted Budget Unit 9600-8309 - Fund 451 -Appropriation Unit NMC001 to reallocate a Trauma Surgeon to a Urologist as indicated in Attachment A;
- c. Amend Personnel Policies and Practices Resolution No. 98-394 to add Section A.1.7: Physician Salary Rates, as indicated in the attached resolution; and
- d. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A and B to add the new non-represented Unit U classification of: Urologist with the salary ranges as indicated in the attached resolution;
- b. Amend the Natividad Medical Center FY 2022-23 Adopted Budget Unit 9600-8142 - Fund 451 -Appropriation Unit NMC001 to reallocate a Trauma Surgeon to a Urologist as indicated in Attachment A;
- c. Amend Personnel Policies and Practices Resolution No. 98-394 to add Section A.1.7: Physician Salary Rates, as indicated in the attached resolution; and
- d. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

SUMMARY:

Natividad Medical Center (NMC) recommends creating a new non-represented Unit U hospital specialty physician classification to employ and compensate highly qualified physicians in the specialty of Urology. NMC also recommends changes to the Personnel Policies and Practices Resolution (PPPR) related to this action.

DISCUSSION:

NMC recommends the creation of a new non-represented Unit U classification to employ and compensate highly qualified physicians in the hospital-specific specialty of Urology. The current single classification of Contract Physician, utilized by both the Monterey County Health Department and NMC, does not allow for market-based compensation for physicians in the hospital-specific specialties that NMC needs to employ in order to provide the necessary services with employed physicians versus independent contractors and/or purchased services through outside agencies that provide these specialized physicians at premium prices. Since the specialty of urology has a fairly significant difference in market-based salary range, NMC recommends a

single classification as opposed to a generic hospital specialty physician classification with a broad salary range and the reallocation of a Trauma Surgeon position to a Urologist.

The salary range recommendations, as indicated below, are within the reasonable fair market value compensation ranges for physicians in the respective surgical specialties, based on an independent analysis of data, which is compiled and analyzed by a reputable outside agency within the healthcare industry. This agency provides a proprietary analysis from multiple published survey sources containing local, regional, and national compensation data collected in 2021 NMC contacted various public organizations to request compensation information from comparable County hospitals, and was unable to obtain the data needed in order to complete a comprehensive compensation analysis.

NMC reviews the fair market value compensation data for the specific physician specialty when establishing a new Employment Agreement/Contract. When selecting a new Unit U physician in one of the hospital specialty physician classifications, the Hospital Chief Executive Officer (CEO) may offer a base salary (salary before benefits) up to the 75th percentile of the current salary range for the classification. Should NMC recommend a new physician to receive a base salary amount that exceeds the 75th percentile of the range for a hospital specialty physician classification, the Hospital CEO will seek approval from the Board of Supervisors prior to signing a new employment agreement, in accordance with the recommended amendment to the Personnel Policies and Practices Resolution No. 98-394, adding Section A.1.7: Physician Salary Rates, as indicated in the attached resolution.

OTHER AGENCY INVOLVEMENT:

The Monterey County Health Department, Monterey County Human Resources Department, and Monterey County Office of County Counsel have reviewed this recommendation.

FINANCING:

The annualized cost of this action is approximately \$94,962 in salary (benefits costs are already budgeted) that will be offset by a decrease in purchased services costs to be saved by employing physicians in these hospital specialties rather than entering into agreements with independent contractors, locums tenens and/or physician services agencies. In addition, NMC anticipates additional revenue to be received as a result of NMC billing for the physicians' services, rather than the independent physicians or agencies billing directly.

This action has no impact on the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

☐ Economic Development
☒ Administration
☐ Health & Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Approved by: Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A

Resolution

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Hospital Director of Environmental Services classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

..Report**RECOMMENDATION:**

It is recommended that the Board of Supervisors adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Hospital Director of Environmental Services classification as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Hospital Director of Environmental Services classification was requested by Natividad administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the hospital comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The base wage analysis of the County's hospital comparable agencies found that based on the duties performed, the Hospital Director of Environmental Services classification was matched to five (5) of the six (6) hospital comparable agencies: Alameda, Contra Costa, Salinas Valley Health, Santa Clara and Santa Mateo. The Hospital Director of Environmental Services classification is approximately 6.87% below the salary mean of the comparable agency's classifications.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, Natividad recommends adjusting the base wage salary of the Hospital Director of Environmental Services classification by approximately 6.87% at top step in order to align with the labor market average.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. County Employee Management Association (CEMA) has been notified of the recommendations.

FINANCING:

The salary and benefits increased costs for the current positions (1.0 FTE filled) budgeted for the remainder of Fiscal Year 2023-24 is approximately \$9,519 or \$9,900 annually. The funding for personnel costs is provided by Natividad's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

☐ Economic Development
☒ Administration
☐ Health & Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A
Resolution

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Interventional Radiologic Technologist and Senior Interventional Radiologic Technologist classifications as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors adopt a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Interventional Radiologic Technologist and Senior Interventional Radiologic Technologist classifications as indicated in Attachment A; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Interventional Radiologic Technologist classification series was requested by Natividad Medical Center (NMC) administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the hospital comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The base wage analysis of the County's hospital comparable agencies found that based on the duties performed, the Interventional Radiologic Technologist classification was matched to five (5) of the six (6) hospital comparable agencies: Alameda, Contra Costa, San Mateo, Santa Clara, and Salinas Valley. The Interventional Radiologic Technologist classification is approximately 8.74% below the salary mean of the comparable agency's classifications.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, NMC recommends adjusting the base wage salary of the Interventional Radiologic Technologist classification by approximately 8.74% at top step in order to align with the labor market average. Furthermore, it is recommended to adjust the base wage salary of the Senior Interventional Radiologic Technologist classifications by approximately 8.74% at top step in order to maintain the spread of the series.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. Service Employees International Union (SEIU) Local 521 has been notified of the recommendations.

FINANCING:

The salary and benefits increased costs for the current positions (4.6 FTE filled, 1.3 FTE vacant) budgeted for the remainder of Fiscal Year 2023-24 is approximately \$63,976 or \$66,535 annually. The funding for personnel costs is provided by NMC's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

☐ Economic Development
☒ Administration
☐ Health & Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A

Resolution

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Construction Management Services Renewal & Amendment No. 1 RFQ# 9600-77

Legistar Number: _____

..Title

a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 1 to the agreement (A-13931) with JKL Construction Services, Inc., SHP Project Development, Inc., and Bogard Construction, Inc. for construction management services pursuant to the Request for Qualifications (RFQ) # 9600-77, extending the agreement an additional two (2) year period (May 1, 2023 through April 30, 2025) for a revised full agreement term of May 1, 2018 through April 30, 2025, with no change to the total aggregate amount.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 1 to the agreement (A-13931) with JKL Construction Services, Inc., SHP Project Development, Inc., and Bogard Construction, Inc. for construction management services pursuant to the Request for Qualifications (RFQ) # 9600-77, extending the agreement an additional two (2) year period (May 1, 2023 through April 30, 2025) for a revised full agreement term of May 1, 2018 through April 30, 2025, with no change to the total aggregate amount.

SUMMARY/DISCUSSION:

On October 18, 2017, Natividad Medical Center solicited Request for Qualifications (RFQ) # 9600-77 to provide on-call construction management services at NMC whereby the total cost of the construction management service fee does not exceed \$100,000 per project. Six qualified firms have replied submitting their Statement of Qualifications (SOQ)/proposals and Natividad Medical Center has identified the top three qualified firms as JKL Construction Services, Inc., SHP Project Development, Inc., and Bogard Construction, Inc. The highest-ranking firms based on the ranking by the Natividad Medical Center Selection Committee, and in conformance with State laws regarding qualification-based selection, have been invited to be listed on the master agreement to provide construction management services at Natividad Medical Center.

The master agreement for on-call construction management services is still needed at Natividad Medical Center.

The scope of construction management services include, but are not limited to, the following:

- Working with NMC and architects to develop design criteria
- Preparing construction bid package, Requests for Proposals (RFP) for design, Request for Quotations (RFQ) for design, and weekly construction progress reports to NMC
- Evaluating RFP/RFQ bidders and make recommendations for selecting the most qualified bidder(s)
- Reviewing plans and technical specifications for completeness and general contractor's safety programs
- Performing pre-construction surveys
- Monitoring and facilitating design plan checks with all pertinent agencies
- Monitoring general contractor's labor compliance

- In conjunction with architects, providing value engineering reviews and preparing all documentation needed for project closeouts
- Coordinating the survey, test, and inspection needs of projects
- Assisting architects in Request for Information (RFI)
- Negotiating and making recommendations for Change Orders (CO)

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 1 has also been reviewed and approved by Natividad's Finance Committee and by its Board of Trustees on July 14, 2023.

FINANCING:

There is no cost for this renewal and amendment No. 1.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

These agreements allow for needed improvements to the hospital's physical infrastructure ensuring Natividad Medical Center maintains itself as a first rate medical facility which, in turn, enables Natividad Medical Center staff to provide quality medical care that leads to an improved quality of life for its patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☐ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Brian Griffin, Project Manager III, 831-783-2605

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

JKL Construction Services Inc. Renewal & Amendment No. 1
 SHP Project Development Inc. Renewal & Amendment No. 1
 Bogard Construction Inc. Renewal & Amendment No. 1
 JKL Construction Services Inc. Agreement
 SHP Project Development Inc. Agreement
 Bogard Construction Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Construction Materials Testing and Inspection Services Master Renewal & Amendment No. 1 RFQ# 9600-76

Legistar Number: _____

..Title

a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 1 to the agreement (A-13936) with Kleinfelder Inc., Moore Twining Associates Inc., and RMA Group pursuant to the Request for Qualifications (RFQ) #9600-76 for construction materials testing and inspection services, extending the agreement an additional two (2) year period (June 1, 2023 through July 31, 2025) for a revised full agreement term of June 1, 2018 through July 31, 2025 with no changes to the total aggregate agreement amounts.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 1 to the agreement (A-13936) with Kleinfelder Inc., Moore Twining Associates Inc., and RMA Group pursuant to the Request for Qualifications (RFQ) #9600-76 for construction materials testing and inspection services, extending the agreement an additional two (2) year period (June 1, 2023 through July 31, 2025) for a revised full agreement term of June 1, 2018 through July 31, 2025 with no changes to the total aggregate agreement amounts.

SUMMARY/DISCUSSION:

Natividad Medical Center issued Request for Qualifications (RFQ) #9600-76 on January 26, 2018 to solicit for one or more new agreements for construction materials testing and inspection services from qualified vendors. On March 2, 2018 Natividad Medical Center received Five (5) Statement of Qualifications (SOQ)/Proposals from qualified firms submitted for consideration. All 5 SOQ/Proposals were evaluated pursuant to the criteria stated in RFQ #9600-76. One vendor was deemed nonresponsive. Of the remaining four vendors, Natividad Medical Center identified the top three qualified vendors as Kleinfelder Inc., Moore Twining Associates Inc., and RMA Group based on the ranking set forth by the Natividad Medical Center selection committee, and in conformance with state laws regarding qualification-based selection, these 3 vendors were tentatively awarded agreements.

The master agreement for on-call construction management services is still needed at Natividad Medical Center.

Vendors will provide construction materials testing and inspection services based off the requirements specified in the Request for Qualifications (RFQ) #9600-76.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 1 has also been reviewed and approved by Natividad's Finance Committee and by its Board of Trustees on July 14, 2023.

FINANCING:

There is no cost for this renewal and amendment No. 1.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

These agreements are for construction materials testing and inspection services. These services will verify that facility infrastructure is in correspondence of the California Building Code – Title 24.

- ☐ Economic Development
- ☐ Administration
- ☐ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Brian Griffin, Project Manager III, 831-783-2605

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Kleinfelder Inc. Renewal & Amendment No. 1

Moore Twining Associates, Inc. Renewal & Amendment No. 1

RMA Group Renewal & Amendment No. 1

Kleinfelder Inc. Agreement

Moore Twining Associates, Inc. Agreement

RMA Group Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Kirby Bates Associates Amendment No. 3

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute amendment No. 3 to the agreement (A-15773) with Kirby Bates Associates for interim leadership services, extending the agreement an additional one (1) year period (January 1, 2023 through December 31, 2024) for a revised full agreement term of January 1, 2022 through December 31, 2024, and adding \$1,000,000 for a revised total agreement amount not to exceed \$2,300,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute amendment No. 3 to the agreement (A-15773) with Kirby Bates Associates for interim leadership services, extending the agreement an additional one (1) year period (January 1, 2023 through December 31, 2024) for a revised full agreement term of January 1, 2022 through December 31, 2024, and adding \$1,000,000 for a revised total agreement amount not to exceed \$2,300,000.

SUMMARY/DISCUSSION: Please update this section

Natividad Medical Center utilizes interim management provided by Kirby Bates Associates for interim leadership services in order to meet the hospitals staffing needs to ensure high quality patient care. Kirby Bates Associates has a network of experienced leadership professionals that can come in to assist Natividad during the recruitment process for a new leader.

Natividad Medical Center wishes to amend this agreement to extend the term for an additional one (1) year and add \$1,000,000 as this firm is being retained to provide interim management services currently for four areas until Natividad Medical Center can identify and hire regular staff.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by Natividad Medical Center's Finance Committee and by its Board of Trustees on July 14, 2023

FINANCING:

The cost for this amendment No. 3 is \$1,000,000 of which \$500,000 is included in the Fiscal Year 2023-24 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This action ensures Natividad's compliance with all applicable state and federal laws requiring clinic/RN leadership and that these essential services will remain available to patients and the community.

☐ Economic Development
☒ Administration
☒ Health and Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Janine Bouyea, Assistant Administrator, 783-2701
Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

Kirby Bates Associates Amendment No. 3
Kirby Bates Associates Amendment No. 2
Kirby Bates Associates Amendment No. 1
Kirby Bates Associates Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

META Dynamic, Inc. Renewal & Amendment No. 7

Legistar Number: _____

..Title

a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute Renewal & Amendment No. 7 to the agreement (A-13524) with META Dynamic, Inc. for rental of neurosurgery equipment plus associated services, extending the agreement an additional three years (April 15, 2023 through April 14, 2026) adding \$100,000 for a revised total agreement amount not to exceed \$793,000

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute Renewal & Amendment No. 7 to the agreement (A-13524) with META Dynamic, Inc. for rental of neurosurgery equipment plus associated services, extending the agreement an additional three years (April 15, 2023 through April 14, 2026) adding \$100,000 for a revised total agreement amount not to exceed \$793,000

SUMMARY/DISCUSSION:

Intraoperative image guided navigational surgery (IGS) allows the surgeon to operate within a surgical site whose standard anatomical landmarks may be ambiguous because of tumor, infection, fracture or previous surgery. Studies suggest that IGS may result in decreased complications, increased disease removal, decreased length of stay and in some cases decreased operative time.

Meta Dynamic supplies the Neuro Navigation system which includes the equipment, hardware and software to perform image guided neurosurgery. Digital patient data is uploaded from the computed tomography (CT) or magnetic resonance imaging (MRI) located at Natividad Medical Center to the Neuro Navigation system in the Operating Room (OR) assisting the surgeon in identifying the right surgical approach and more specifically landmarks. Surgeons are guided through procedures with real time data allowing for smaller skull and back (spine surgery) incisions thereby minimizing damage to healthy structures. With the universal instrument holder (VarioGuide™), preplanned trajectories can be targeted systematically within seconds and anytime during the surgery.

The equipment arrives from Meta Dynamic within twenty-four (24) hours of surgery. The Meta Dynamic technician arrives within one (1) hour of surgery and sets up the equipment. The technician assists the surgeon with the operation of the equipment. The equipment and services provided by Meta Dynamic have aided Natividad's surgical staff tremendously in performing complex surgeries and it utilized quite a bit. This amendment is to add funds to the agreement to cover current costs and includes enough additional which is projected to last through expiration of the agreement.

NMC is requesting to amend the current Agreement to extend the term to cover ongoing operational rental fees.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal & amendment No. 7 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal

& amendment No. 7 has also been reviewed and approved by Natividad Medical Center's Finance Committee and by its Board of Trustees on July 14, 2023.

FINANCING:

The cost for this Renewal & Amendment No. 7 is \$100,000 of which \$48,000 is included in the Fiscal Year 2023-24 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement supports the Board of Supervisor's strategic initiative to "improve the health and quality of life through County supported programs and services" by providing the technology necessary for these types of procedures to be performed locally, keeping families at home.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Wally Sayles, Surgical Services Director, 772-7771

Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

Meta Dynamic Renewal & Amendment 7
Meta Dynamic Amendment 6
Meta Dynamic Amendment 5
Meta Dynamic Renewal and Amendment 4
Meta Dynamic Amendment 3
Meta Dynamic Renewal and Amendment 2
Meta Dynamic Amendment 1
Meta Dynamic Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Program Letter of Agreement with Companeros en Salud

Legistar Number: _____

..Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Program Letter of Agreement with Companeros en Salud for rotation of Natividad physician Residents with an agreement term of August 1, 2023 through July 31, 2025.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.
- c. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work.

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Program Letter of Agreement with Companeros en Salud for rotation of Natividad physician Residents with an agreement term of August 1, 2023 through July 31, 2025.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.
- c. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work.

SUMMARY/DISCUSSION:

The Natividad Family Medicine Residency wishes to renew an expired agreement with Companeros en Salud, a Mexico based nonprofit organization, to provide high-quality, safe and ethical Global Health elective rotations for our family medicine residents. Natividad attracts residents seeking full spectrum family medicine training to prepare them to care for underserved and rural communities as well as to work in international sites. Global Health elective rotations are a standard educational offering at the majority of family medicine residency programs in the US. Companeros en Salud (CES) is a well-established nonprofit health organization that provides care to rural communities in the Mexican state of Chiapas. Their educational division is overseen by a UCSF affiliated pediatrician, Dr. Patrick Newman, who is well-known to our Natividad global health group.

This global health educational partnership will support month-long resident elective rotations in Chiapas. Residents who choose to do this elective will usually live in community with a Mexican primary care physician, partnering with them in caring for patients at home and in the clinic in the community they are responsible for. Once a month, affiliated physicians (Mexican staff and visiting physicians) gather in the CES headquarters for day-long global health education sessions. Residents may also assist in the hospital and birth center owned and operated by CES.

Natividad's partnership in the UCSF HEAL Global health Fellowship also will complement this arrangement. Natividad-based HEAL Global health Fellows will rotate half-time with Companeros en Salud in Chiapas. This creates synergy for the residency partnership by providing continuity with CES, and also by having the fellows available as additional on-site mentors for residents who rotate at CES.

Natividad Family Medicine Residents care for many immigrant patients from Mexico at the Laurel Family Practice Clinic and in the hospital at Natividad. Those who choose to participate in this

global health rotation will gain valuable insights into the health care system in which their patients have received care previously and will better understand their patients' culture and language, enhancing the care our patients receive at Natividad and Laurel Family Practice. Residents' increased confidence in and commitment to caring for this community will result in more retention of graduates as primary care providers in Monterey County. Our residents have previously rotated here and had excellent learning experiences.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Board of Trustees Executive Committee on July 14, 2023

FINANCING:

There is no cost associated with this agreement.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Residents who choose to participate in this global health rotation will better understand their Mexican immigrant patients' culture and language, enhancing the care our patients receive at Natividad and Laurel Family Practice. Offering a well-supported global health experience in Mexico for our residents allows Natividad to attract and select the most highly qualified residency applicants, particularly those who are committed to Natividad's mission and to addressing health disparities for our patient population. Successfully recruiting residents who are committed to our mission and providing training to help them better care for their patients in the Salinas Valley will result in better retention of our graduates in Monterey County.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Dr. Melissa Nothnagle, Director Family Medicine Residency, 783-2582

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Program Letter of Agreement with Companeros en Salud

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Francis M. Wright MD Second Amendment

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement with Francis M. Wright Jr. M.D. to provide obstetrics and gynecology physician services, adding \$800,000 for a revised not to exceed amount of \$1,100,000 in the aggregate, with no change to the previously approved Agreement term of July 1, 2021 to June 30, 2025; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$10,000) of the original contract amount and do not increase the total amount above \$1,110,000.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement with Francis M. Wright Jr. M.D. to provide obstetrics and gynecology physician services, adding \$800,000 for a revised not to exceed amount of \$1,100,000 in the aggregate, with no change to the previously approved Agreement term of July 1, 2021 to June 30, 2025; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$10,000) of the original contract amount and do not increase the total amount above \$1,110,000.

SUMMARY/DISCUSSION:

In order to meet the scheduling needs of NMC's busy labor and delivery unit with over 200 deliveries per month and various outpatient clinics, it requires a team of obstetrics and gynecology (OBGYN) physicians including employed and independent contractor physicians. Natividad has an agreement with Dr. Wright to provide OBGYN services from time to time as needed, however, Dr. Wright has covered more than initially anticipated due to multiple leave of absences and other coverage needs in the Department. NMC wishes to amend the agreement to add funds so that Dr. Wright can continue to provide these critical services without interruption. NMC has obtained an independent opinion of fair market value supporting the payment terms.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by NMC's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Amendment is \$800,000. The total cost of this Agreement is \$1,100,000 for the period July 1, 2021 to June 30, 2025. \$400,000 is included in the Fiscal Year 2023/2024 adopted budget. The remaining balance will be budgeted in the subsequent fiscal year. There is

no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Irene Zenk, Management Analyst, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:

Second Amendment

First Amendment

Agreement

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Program Letter of Agreement with California State University, Dominguez Hills

Legistar Number: _____

..Title

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Student Placement Agreement with California State University, Dominguez Hills with an agreement term of July 1, 2023 through June 30, 2026.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.
- c. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work.

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Student Placement Agreement with California State University, Dominguez Hills with an agreement term of July 1, 2023 through June 30, 2026.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.
- c. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work.

SUMMARY/DISCUSSION:

NMC strives to offer the highest quality care and best outcomes to patients and families. At the same time, the organization promotes professional development and continuous skill acquisition among staff for the betterment of the community. One this is achieve this at NMC is to support clinical affiliation agreements with colleges and universities for specific clinical programs that suit the needs of the organization and the community. NMC would like to renew the agreement with California State University, Dominguez Hills for the Clinical Nurse Specialist Program and the Nurse Practitioner Program. This program can benefit NMC in its talent acquisition efforts following completion of clinical rotation to help fill vacant positions for Clinical Nurse Specialists and/or Nurse Practitioners.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Board of Trustees Executive Committee on July 14, 2023

FINANCING:

There is no cost associated with this agreement.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

NMC is dedicated to serving the people of Monterey County and to provide the best possible care to each patient. As a teaching hospital, it is essential to support professional development and upward career mobility through partnership with colleges and universities. Supporting the clinical affiliation with California State University, Dominguez Hills leads to a stronger workforce which strengthens economic development and growth opportunities within Monterey County. The Clinical Nurse Specialist Program and Nurse Practitioner Program of California State University Dominguez Hills can yield qualified professional Clinical Nurse Specialists (CNS) and Nurse Practitioners (NP), thereby strengthening the pool of medical professionals in the area, and further enhancing healthcare opportunities for Monterey County residents.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Lourdes Escolta, Director of Nursing Education

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Student Placement Agreement with California State University, Dominguez Hills

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS

Mohamed Kerala Serio, M.D. Sixth Amendment

TITLE:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Fifth Amendment to the Professional and Call Coverage Services Agreement (A-13611) with Mohamed Kerala Serio, M.D. to provide cardiology services, extending the term by twelve months (August 1, 2023 to July 31, 2024) for a revised full agreement term of July 1, 2017 to July 31, 2024, and adding \$610,000 for a revised total not to exceed amount of \$4,320,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for NMC to sign up to three (3) future amendments to this agreement where the amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$122,000) of the original contract amount and do not increase the total contract amount above \$4,442,000.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Fifth Amendment to the Professional and Call Coverage Services Agreement (A-13611) with Mohamed Kerala Serio, M.D. to provide cardiology services, extending the term by twelve months (August 1, 2023 to July 31, 2024) for a revised full agreement term of July 1, 2017 to July 31, 2024, and adding \$610,000 for a revised total not to exceed amount of \$4,320,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for NMC to sign up to three (3) future amendments to this agreement where the amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$122,000) of the original contract amount and do not increase the total contract amount above \$4,442,000.

SUMMARY/DISCUSSION:

NMC must arrange for the care and treatment of hospitalized patients and patients who present to the emergency department and outpatient clinic in need of medical care in the specialty of cardiology. NMC has an agreement with Dr. Serio to provide cardiology call coverage in the emergency department, inpatient consults, daily (Monday through Friday) cardiology services in the outpatient clinic and clinical interpretation services to its cardiology patients. NMC wishes to amend the current agreement with Dr. Serio so that he can continue to provide the services without interruption.

Dr. Serio is paid a rate for services according to the terms of this agreement. Although the amount of services may increase or decrease due to patient volumes and the need for coverage, the rate of pay remains the same. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustee.

FINANCING:

The cost of this Amendment is \$610,000. The total cost for this Agreement is \$4,320,000 (for the period July 1, 2017 to July 31, 2024 (85 months). \$610,000 is included in the Fiscal Year 2023/2024 Adopted Budget. The remaining amount will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Charles R. Harris, Chief Executive Officer, 783.2553

Attachments:

Sixth Amendment
Fifth Amendment
Fourth Amendment
Third Amendment
Second Amendment
First Amendment
Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORTS

Monterey Bay GI Consultants Agreement

TITLE:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) to execute the Professional and Call Coverage Services Agreement with Monterey Bay GI Consultants to provide gastroenterology services for an amount not to exceed \$800,000 for the period August 1, 2023 to July 31, 2025; and
- b. Authorize the Chief Executive Officer for NMC to sign up to three (3) amendments to this agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$50,000) of the original contract amount and do not increase the total contract amount above \$850,000.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) to execute the Professional and Call Coverage Services Agreement with Monterey Bay GI Consultants to provide gastroenterology services for an amount not to exceed \$800,000 for the period August 1, 2023 to July 31, 2025; and
- b. Authorize the Chief Executive Officer for NMC to sign up to three (3) amendments to this agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$50,000) of the original contract amount and do not increase the total contract amount above \$850,000.

SUMMARY/DISCUSSION:

NMC must arrange for care and treatment of patients who present to the emergency department and hospitalized patients in need of medical care in the specialty of gastroenterology. Natividad would like to enter this Agreement with Monterey Bay GI Consultants for which board certified gastroenterologists provide gastroenterology call coverage in the emergency department along with other panel members to ensure sufficient coverage of the service twenty-four hours per day, seven days a week, including all holidays.

The group is paid a daily rate for call coverage services according to the terms of the Agreement. The amount of services provided may increase due to availability and need for coverage, but the rate of pay will remain the same for the term of the Agreement. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The total cost for this Agreement is \$800,000 for the period August 1, 2023 to July 31, 2024. \$400,000 is included in the Fiscal Year 2023/2024 Adopted Budget. The remaining amount will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:
Agreement

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Advanced Gastroenterology of Monterey County, Fourth Amendment

TITLE:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to the Professional and Call Coverage Services Agreement (A-14453) with Advanced Gastroenterology of Monterey County to provide gastroenterology services extending the term by twelve months (August 1, 2023 to July 31, 2024) for a revised full agreement term of August 1, 2019 to July 31, 2024, and adding \$650,000 for a revised total not to exceed amount of \$3,250,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$65,000) of the original contract amount and do not increase the total contract amount above \$3,315,000.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to the Professional and Call Coverage Services Agreement (A-14453) with Advanced Gastroenterology of Monterey County to provide gastroenterology services extending the term by twelve months (August 1, 2023 to July 31, 2024) for a revised full agreement term of August 1, 2019 to July 31, 2024, and adding \$650,000 for a revised total not to exceed amount of \$3,250,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$65,000) of the original contract amount and do not increase the total contract amount above \$3,315,000.

SUMMARY/DISCUSSION:

NMC must arrange for care and treatment of hospitalized patients as well as patients who present to the emergency department and hospital clinics in need of medical care in the specialty of gastroenterology. NMC has an agreement with Advanced Gastroenterology of Monterey County, for which Mumtaz Tabbaa M.D., a board-certified gastroenterologist, provides gastroenterology call coverage in the emergency department, endoscopy procedures and outpatient services in the specialty clinic. NMC wishes to amend the agreement so that Dr. Tabbaa can continue to provide the services without interruption.

Advanced Gastroenterology of Monterey County is paid a rate for services according to the terms of this agreement. Although the amount of services may increase or decrease due to patient volumes and the need for coverage, the rate of pay remains the same. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Amendment is \$650,000. The total cost of this Agreement is \$3,250,000 for the period August 1, 2019 to July 31, 2024 (60 months). \$650,000 is included in the Fiscal Year 2023/2024 adopted budget, the remaining balance will be budgeted in the subsequent fiscal year. There is no impact to the General Fund.

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783.2551

Attachments:

Fourth Amendment

Third Amendment

Second Amendment

First Amendment

Agreement

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

CALSTAR Air Medical Services LLC Renewal & Amendment No. 5 Legistar Number:

..Title

a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 5 to the agreement (A-13817) with CALSTAR Air Medical Services LLC, for patient transfer coordination and facilitation services, extending the agreement an additional one (1) year period (February 28, 2023 through February 27, 2024) for a revised full agreement term of December 15, 2014 through February 27, 2024, and adding \$64,000 for a revised total agreement amount not to exceed \$899,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 5 to the agreement (A-13817) with CALSTAR Air Medical Services LLC, for patient transfer coordination and facilitation services, extending the agreement an additional one (1) year period (February 28, 2023 through February 27, 2024) for a revised full agreement term of December 15, 2014 through February 27, 2024, and adding \$64,000 for a revised total agreement amount not to exceed \$899,000.

SUMMARY/DISCUSSION:

The CALSTAR Air Medical Services, LLC (“CALSTAR”) patient transfer coordination and facilitation services involves coordinating and recording all incoming and outgoing emergency requests for patient consult or transfer. These requests are typically initiated by physicians in circumstances where patients need transfer to the appropriate level of care (either into or out of Natividad Medical Center). When a treating physician deems that there is a medical necessity for a patient to receive care not available at the sending facility, then that patient is transferred to a higher level of care.

This service is crucial for Natividad Medical Center as it provides a single point of contact (telephone exchange) for both physicians calling into Natividad Medical Center to transfer a patient to us as well as Natividad Medical Center physicians calling out to find an appropriate destination that has the staffing and expertise to receive a patient who needs a service that Natividad Medical Center cannot provide. The coordination and recording of multiple calls that need to occur in rapid fashion to save life and limb is a specialized.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 5 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 5 has also been reviewed and approved by Natividad Medical Center’s Finance Committee and by its Board of Trustees on July 14, 2023.

FINANCING:

The cost for this renewal and amendment No. 5 is \$100,000 of which \$40,000 which is included in the FY 2023-24 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The CALSTAR transfer service provides all incoming and outgoing requests for patient consult or transfer; place patients with an admitting physician and consulting physician; verify bed availability; and coordinate transport. The service adheres to the physician's declaration of medical necessity to ensure proper levels of care and patient placement are met, whether inbound to NMC or outbound to an appropriate receiving facility.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Craig Walls, Chief Medical Officer, 783-2521

Julie Ramirez, Trauma Program Manager, 772-7350

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

CALSTAR Air Medical Services Renewal & Amendment No. 5
CALSTAR Air Medical Services Renewal & Amendment No. 4
CALSTAR Air Medical Services Renewal & Amendment No. 3
CALSTAR Air Medical Services Renewal & Amendment No. 2
CALSTAR Air Medical Services Amendment No. 1
CALSTAR Air Medical Services Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

License Agreement with MaineHealth

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a license agreement with MaineHealth for the use of the copywritten A Matter of Balance training materials and evaluation tools to provide fall prevention education to community members effective on August 1, 2023 through August 1, 2026. There are no associated costs.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages with no insurance requirements stated within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a license agreement with MaineHealth for the use of the copywritten A Matter of Balance training materials and evaluation tools to provide fall prevention education to community members effective on August 1, 2023 through August 1, 2026. There are no associated costs.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages with no insurance requirements stated within the agreement.

SUMMARY/DISCUSSION:

It is recommended that the Board of Supervisors renew the A Matter of Balance License Agreement for a term of three years as part of NMC's Trauma Outreach and Prevention Program, a requirement for Level II Trauma Centers verified by the American College of Surgeons. The purpose of this License Agreement is for Trauma Services at NMC to provide A Matter of Balance ("MOB"), an evidence-based falls management program, to older adults onsite at NMC, at community-based settings, or virtually.

The program is conducted over eight sessions, meeting weekly for two hours per session. The sessions are led by a MOB Master Trainer or volunteer lay leaders called coaches. A MOB Master Trainer is responsible for teaching the Matter of Balance curriculum to the coaches, providing them with guidance, a coach observation visit, support as they lead the MOB classes, ensuring fidelity of the MOB program, and evaluating outcomes.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this license agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The license agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on July 14, 2023.

FINANCING:

There is no cost associated with this license agreement.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The American College of Surgeons Verification, Review and Consultation (VRC) program requires that all trauma centers have an injury prevention program, that:

- Has a designated injury prevention professional; and
- Prioritizes injury prevention work based on trends identified in the trauma registry and local epidemiological data; and
- Implements activities with specific objectives and deliverables that address separate major causes of injury in the community; and
- Demonstrates evidence of partnerships with community organizations to support their injury prevention efforts.

MOB is an outreach education program that provides training and education to geriatric patients who have a history of falls or who are at risk of falling. Ground level falls are the 2nd leading cause of trauma seen at NMC's Trauma Center.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Julie Ramirez, Director of Trauma, 772-7350

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

MaineHealth License Agreement

Attachments on file with the Clerk of the Board

FINANCIAL STATEMENTS

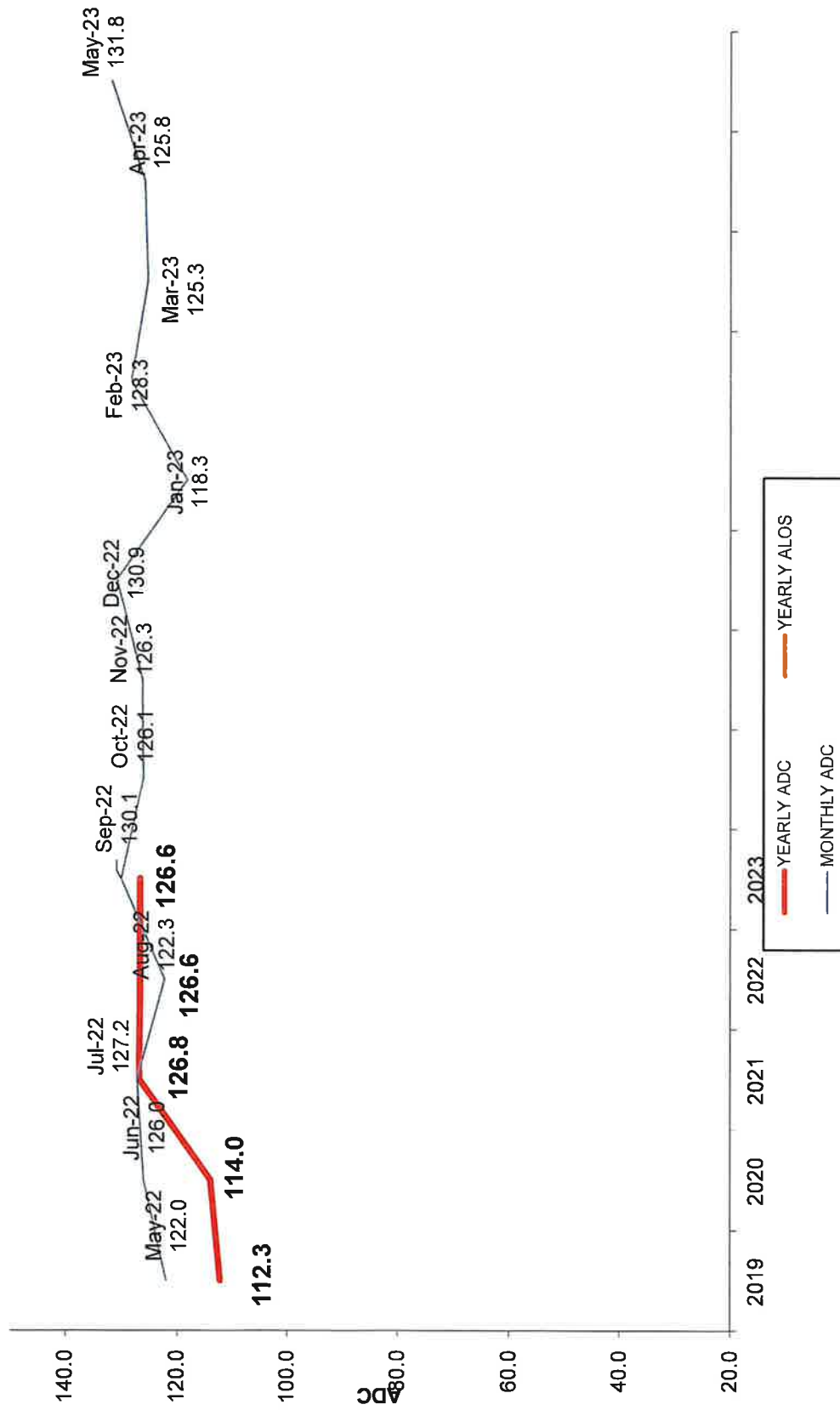
MAY 31, 2023

FINANCIAL STATEMENTS

MAY 31, 2023

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NATIVIDAD STATISTICAL REPORT May 31, 2023

Month-To-Date					Year-To-Date					
03-23	04-23	05-23	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS		CY/PY			
1	178	177	262	239	NICU	15	2,584	2,197	2,471	-11.09%
2	1,987	1,935	1,974	1,630	Med/Surg	57	17,614	21,636	19,121	13.15%
3	152	155	222	327	ICU	10	3,529	2,169	3,266	-33.59%
4	89	90	102	85	Peds	12	916	1,115	750	48.67%
5	773	775	812	745	Acute Rehab	28	8,052	8,628	8,456	2.03%
6	349	301	299	325	OB/Gyn	27	3,510	3,304	3,616	-8.63%
7	3,528	3,433	3,671	3,351	TOTAL ACUTE	149	36,205	39,049	37,680	3.63%
8	356	342	416	463	Psychiatric	19	5,001	3,347	4,722	-29.12%
9	3,884	3,775	4,087	3,814	TOTAL DAYS	168	41,206	42,396	42,402	-0.01%
10	306	307	264	294	Nursery	18	3,177	3,215	3,454	-6.92%
AVERAGE DAILY CENSUS										
11	88.9	88.6	92.2	84.1	Acute	121	84.0	90.8	87.2	4.13%
12	24.9	25.8	26.2	24.0	Acute Rehab	28	24.0	25.8	25.2	2.38%
13	11.5	11.4	13.4	14.9	Psychiatric	19	14.9	10.0	14.1	-29.08%
14	125.3	125.8	131.8	123.0	TOTAL	168	123.0	126.6	126.6	0.00%
15	9.9	10.2	8.5	9.5	Nursery	18	9.5	9.6	10.3	-6.80%
PERCENTAGE OF OCCUPANCY										
16	73.5%	73.2%	76.2%	69.5%	Acute		69.4%	75.0%	72.1%	4.1%
17	88.9%	92.1%	93.6%	85.7%	Acute Rehab		85.7%	92.1%	90.0%	2.4%
18	60.5%	60.0%	70.5%	78.4%	Psychiatric		78.4%	52.6%	74.2%	-29.1%
19	74.6%	74.9%	78.5%	73.2%	TOTAL		73.2%	75.4%	77.2%	-2.4%
20	55.0%	56.7%	47.2%	52.8%	Nursery		52.8%	53.3%	57.2%	-6.8%
ADMISSIONS										
21	688	617	660	645	Acute		6,974	7,122	7,173	-0.71%
22	63	52	58	53	Acute Rehab		570	640	608	5.26%
23	44	44	46	44	Psychiatric		475	478	552	-13.41%
24	795	713	764	742	TOTAL		8,019	8,240	8,333	-1.12%
25	185	188	177	178	Nursery		1,920	1,992	2,093	-4.83%
26	200	198	198	190	Deliveries		2,049	2,144	2,241	-4.33%
DISCHARGES										
27	659	584	632	627	Acute		6,783	6,857	6,970	-1.62%
28	62	53	62	55	Acute Rehab		589	647	615	5.20%
29	47	39	46	45	Psychiatric		484	468	554	-15.52%
30	768	676	740	727	TOTAL		7,856	7,972	8,139	-2.05%
31	169	185	159	163	Nursery		1,764	1,860	1,949	-4.57%
AVERAGE LENGTH OF STAY										
32	4.9	5.3	5.3	5.1	Acute(Hospital wide no babies)		5.1	5.1	5.1	0.00%
33	12.3	14.9	14.0	14.1	Acute Rehab		14.1	13.5	13.9	-2.88%
34	2.6	2.2	2.6	2.6	OB/Gyn		2.5	2.5	2.6	-3.85%
35	8.1	7.8	9.0	10.5	Psychiatric		10.5	7.0	8.6	-18.60%
36	1.7	1.6	1.5	1.7	Nursery		1.7	1.6	1.7	-5.88%
OUTPATIENT VISITS										
37	4,809	5,045	5,333	4,542	Emergency Room		49,080	54,541	48,307	12.90%
38	571	526	540	548	ER Admits		5,920	5,958	6,172	-3.47%
39	71.8%	73.8%	70.7%	73.9%	ER Admits as a % of Admissions		73.8%	72.3%	74.1%	-2.38%
40	6,439	6,036	6,692	6,008	Clinic Visits		64,929	66,200	65,196	1.54%
ANCILLARY PROCEDURES BILLED										
41	58,216	54,006	56,477	54,666	Lab Tests		590,746	595,918	604,616	-1.44%
42	3,917	4,012	4,273	3,848	Radiology Procedures		41,587	43,577	41,351	5.38%
43	206	232	269	204	MRI Procedures		2,208	2,750	2,284	20.40%
44	90	74	114	115	Nuclear Med Procedures		1,240	1,128	1,205	-6.39%
45	1,394	1,261	1,335	1,299	Ultrasound Procedures		14,038	13,935	13,952	-0.12%
46	1,861	1,982	2,045	1,915	CT Scans		20,699	21,320	20,475	4.13%
47	418	344	387	372	Surgeries		4,019	4,059	3,914	3.70%
48	7.52	7.50	7.23	7.59	FTE'S PER AOB		7.59	7.52	7.64	-1.57%
49	1,356.5	1,358.3	1,371.2	1,317.2	TOTAL PAID FTE'S		1,317.2	1,371.7	1,356.7	1.10%
50	5,594	5,434	5,880	5,384	ADJUSTED PATIENT DAYS		58,163	61,085	59,505	2.66%

**STATEMENT OF REVENUES AND EXPENSES IN NET ASSETS-TREND-NORMALIZED
FOR FY2023**

	JUL-22	AUG-22	SEP-22	OCT-22	NOV-22	DEC-22	JAN-23	FEB-23	MAR-23	APR-23	MAY-23	JUN-23	YTD
R E V E N U E													
Patient Revenue:													
1 Inpatient	\$ 80,966,844	\$ 77,160,401	\$ 79,038,524	\$ 77,365,880	\$ 75,440,723	\$ 77,206,476	\$ 71,645,473	\$ 70,713,671	\$ 77,408,166	\$ 73,109,836	\$ 82,270,696	\$ -	\$ 842,326,690
2 Pro Fees	5,591,547	5,907,524	6,387,558	8,137,666	5,365,202	6,134,634	6,777,270	4,709,213	5,745,956	4,518,345	6,239,687	-	65,414,602
3 Outpatient	35,317,647	38,406,982	37,401,751	36,342,866	36,547,265	37,460,016	33,697,360	31,478,013	36,620,346	38,067,249	38,823,200	-	400,160,696
4 Total Patient Revenue	121,876,037	121,374,905	122,827,834	121,846,409	117,353,186	120,801,127	112,120,103	106,899,897	119,774,468	115,695,430	127,333,582	-	1,307,901,986
Deductions from Revenue													
5 Contractual Deductions	92,824,795	91,863,613	93,362,949	93,074,417	90,487,408	92,948,916	85,343,234	82,272,876	92,281,591	88,528,488	97,868,451	-	1,000,676,737
6 Bad Debt	4,135,680	3,582,657	3,474,041	3,360,575	2,042,247	1,808,544	2,042,122	360,355	1,308,451	2,088,283	3,105,125	-	27,777,080
7 Unable to Pay	74,058	101,418	72,826	78,371	114,030	57,984	137,427	267,967	379,545	103,449	227,956	-	1,615,031
8 Total Contractual Discounts	97,034,533	95,547,688	96,909,816	96,513,363	92,643,685	94,815,444	87,971,783	82,921,198	93,969,587	90,720,220	101,212,532	-	1,030,068,848
9 Net Patient Revenue	24,841,505	25,827,218	25,918,018	25,333,046	24,709,501	25,985,683	24,148,320	23,977,699	25,804,881	24,975,210	26,312,050	-	277,833,138
10 As a percent of Gross Revenue	- 20.38%	- 21.28%	- 21.10%	- 20.79%	- 21.06%	- 21.51%	- 21.54%	- 22.43%	- 21.54%	- 21.59%	- 20.66%	0.00%	- 21.24%
Total Government Funding	22,040,564	6,142,406	6,542,406	6,542,406	6,542,406	6,542,406	6,542,406	6,542,406	6,542,406	6,542,406	6,542,406	-	87,073,640
Other Operating Revenue:													
12 Rent Income	121,586	125,489	122,788	123,288	123,291	123,287	123,287	123,288	123,286	123,287	123,290	-	1,356,167
13 Interest Income	81,000	81,000	142,500	695,141	192,500	192,500	1,062,810	192,500	192,500	272,500	692,500	-	3,787,451
14 NMIF Contribution	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	-	860,000
15 Other Income	422,577	369,588	453,849	500,007	328,052	348,870	488,081	407,948	501,051	483,929	411,084	-	4,705,007
16 Total Other Operating Revenue	685,163	636,086	779,137	1,378,436	703,843	724,657	1,714,158	783,736	876,847	949,716	1,286,874	-	10,518,625
TOTAL REVENUE	47,567,232	32,605,682	33,239,561	33,252,746	31,955,750	33,252,746	32,404,884	31,303,841	33,224,134	32,471,840	34,145,838	-	375,425,403
EXPENSE													
Salaries, Wages & Benefits													
18 Salaries	17,705,905	17,388,639	16,907,579	17,586,134	16,699,006	17,856,057	18,360,953	17,378,680	18,330,518	18,029,982	18,628,625	-	194,872,278
19 Registry	1,249,749	1,820,564	2,825,174	2,806,706	2,401,163	2,063,207	1,983,904	1,684,002	1,238,307	1,074,283	1,101,261	-	20,248,310
20 Phys/Residents SWB & Contract Fees	4,409,799	4,682,933	4,560,986	4,959,072	5,022,598	5,022,598	5,489,690	4,918,588	5,456,301	5,189,984	5,444,035	-	55,094,682
21 Purchased Services	2,964,755	2,910,170	3,017,710	3,138,207	3,030,356	2,876,521	3,304,252	3,242,941	3,366,244	3,258,451	3,278,673	-	34,366,280
22 Supplies	2,780,482	3,195,791	3,250,784	2,961,740	3,086,083	3,393,424	3,078,320	2,693,202	2,723,934	2,764,408	2,822,079	-	32,771,267
23 Insurance	369,160	369,179	369,180	369,179	369,180	369,187	369,179	369,180	369,179	373,759	373,759	-	4,111,356
24 Utilities and Telephone	435,501	443,051	392,416	317,861	314,856	345,748	411,361	391,647	378,609	243,435	336,951	-	4,011,436
25 Interest Expense	53,821	53,821	53,821	37,913	37,915	37,914	37,915	37,915	37,915	37,915	37,913	-	464,777
26 Depreciation & Amortization	1,043,263	1,042,677	1,110,693	1,138,241	1,074,166	1,064,324	1,063,115	1,071,739	1,064,229	1,069,457	1,063,021	-	11,804,925
27 Other Operating Expense	527,095	448,909	484,081	518,759	433,125	448,527	500,247	435,542	479,935	518,350	512,165	-	5,306,735
TOTAL EXPENSE	31,539,560	32,355,924	32,972,424	33,853,812	32,406,564	33,477,500	34,599,936	32,223,435	33,445,171	32,601,241	33,598,482	-	363,074,048
NET INCOME(LOSS)	16,027,672	249,758	267,137	267,137	(24,808)	(224,754)	(2,195,052)	(919,594)	(221,037)	(129,401)	547,356	-	12,351,355
Normalization for Extraordinary Items													
30 State One Time Grant	(15,897,563)	-	-	-	-	-	-	-	-	-	-	-	(15,897,563)
31 Kaiser Settlement	-	-	-	-	-	-	-	-	-	-	-	-	(2,365,000)
32 American Rescue Plan (ARPA) Rural Fund	-	-	-	-	-	-	-	-	-	-	-	-	-
33 Families First C-19 Response	-	-	-	-	-	-	-	-	-	-	-	-	-
34 Total Extraordinary Items	(15,897,563)	-	-	-	-	-	-	-	-	-	-	-	(18,262,563)
NET INCOME BEFORE Extraordinary Items	\$ 130,109	\$ 249,758	\$ 267,137	\$ (599,924)	\$ (450,804)	\$ (224,754)	\$ (2,195,052)	\$ (1,769,594)	\$ (911,037)	\$ (944,401)	\$ 547,356	-	\$ (5,901,208)
CAPITAL CONTRIBUTIONS													
37 County Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
CHANGE IN NET ASSETS	\$ 16,027,672	\$ 249,758	\$ 267,137	\$ (599,924)	\$ (450,804)	\$ (224,754)	\$ (2,195,052)	\$ (919,594)	\$ (221,037)	\$ (129,401)	\$ 547,356	-	\$ 12,351,355

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS
AS OF MAY 31, 2023

CURRENT MONTH					YEAR -TO -DATE				
	Actual	Budget	Variance fav. (unfav) \$ VAR.	% VAR		Actual	Budget	Variance fav. (unfav) \$ VAR.	% VAR
R E V E N U E									
Patient Revenue:									
1	\$	\$	\$	8.0	\$	\$	\$	\$	2.3
2	82,270,696	76,195,441	6,075,255	47.3	65,414,602	45,781,923	19,632,679	42.9	41,246,778
3	6,239,687	4,236,538	2,003,149	17.3	400,160,695	357,686,567	42,494,128	11.9	362,315,855
4	38,823,200	33,097,507	5,725,693	12.2	1,307,901,986	1,226,850,817	81,051,169	6.6	1,260,589,000
5	127,333,582	113,529,486	13,804,096	(15.1)	1,000,676,737	917,500,439	(83,176,298)	(9.1)	936,531,788
6	97,688,451	84,905,797	(12,782,654)	26.9	27,777,080	45,883,999	18,106,919	39.5	38,230,397
7	3,105,125	4,245,982	1,140,857	26.3	1,615,031	3,374,003	1,758,972	52.1	3,483,075
8	227,956	309,450	81,494	(12.9)	1,030,068,848	966,758,441	(63,310,407)	(6.5)	978,245,260
9	101,021,532	89,461,229	(11,560,303)	9.3	277,833,138	260,092,376	17,740,762	6.8	282,343,740
10	26,312,050	24,068,257	2,243,793	9.3	21.24%	21.20%			22.40%
11	20.66%	21.20%							
12	6,546,914	5,675,869	871,045	15.3	87,073,640	62,434,559	24,639,081	39.46	66,209,929
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NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY
AS OF MAY 31, 2023

CURRENT MONTH				YEAR -TO -DATE			
Actual		Budget	Variance fav. (unfav)		Variance fav. (unfav)		
			\$ VAR.	% VAR	\$ VAR.	% VAR	
REVENUE							
ADJUSTED PATIENT DAYS							
1	\$	13,992	\$				
2		1,061	787	(159)			
3		6,603	6,147	274			
4		21,657	21,085	456			
				572			
5		16,615	15,769	(846)			
6		528	789	260			
7		39	57	19			
8		17,181	16,615	(567)			
9		4,475	4,470	5			
10		20.66%	21.20%				
11		1,113	1,054	59			
12		21	23	(2)			
13		118	26	91			
14		10	11	(1)			
15		70	65	5			
16		219	126	93			
17		5,807	5,650	157			
18		3,168	3,242	74			
19		187	43	(145)			
20		926	805	(121)			
21		558	603	45			
22		480	440	(40)			
23		64	67	4			
24		57	65	8			
25		6	13	6			
26		181	204	23			
27		87	78	(9)			
28		5,714	5,560	(154)			
29		93	90	3			
30							
31		-	-	-			
32		-	-	-			
33		-	-	-			
34	\$	93	\$	90	\$	3	

**NATIVIDAD
BALANCE SHEET
AS OF MAY 31, 2023**

		CURRENT MONTH		YEAR - TO - DATE		% CHG.
		BEGINNING	ENDING	BEGINNING	ENDING	
					INC/(DEC)	% CHG.
1	CURRENT ASSETS					
2	CASH	\$ 149,844,796	\$ 159,562,904	\$ 148,370,912	\$ 159,562,904	7.5 %
3	FUND AID	31,483,667	30,983,667	36,483,667	30,983,667	-
4	ACCOUNTS RECEIVABLE NET	54,458,520	57,060,284	59,647,950	57,060,284	(4.3)
5	STATE/COUNTY RECEIVABLES	7,143,245	(22,896,883)	18,328,900	(22,896,883)	(224.9)
6	INVENTORY	5,161,573	5,076,274	4,952,512	5,076,274	2.5
7	PREPAID EXPENSE	5,217,390	4,987,506	4,427,180	4,987,506	12.7
8	TOTAL CURRENT ASSETS	253,305,191	234,773,752	272,211,121	234,773,752	(13.6)
9	PROPERTY, PLANT & EQUIPMENT	356,786,328	356,452,930	349,940,266	356,452,930	1.9
10	LESS: ACCUMULATED DEPRECIATION	(232,356,762)	(233,419,784)	(221,771,715)	(233,419,784)	(5.3)
11	NET PROPERTY, PLANT & EQUIPMENT	124,429,566	123,033,146	128,168,551	123,033,146	(4.0)
12	OTHER ASSETS	208,176,825	227,885,485	207,658,696	227,885,485	9.7
13	TOTAL ASSETS	\$ 585,917,582	\$ 585,692,382	\$ 608,038,368	\$ 585,692,382	(3.7) %
14	CURRENT LIABILITIES					
15	ACCRUED PAYROLL	21,531,340	23,526,393	22,873,986	23,526,392	2.9
16	ACCOUNTS PAYABLE	13,608,428	10,975,619	16,543,184	10,975,619	(33.7)
17	MCARE/MEDICAL LIABILITIES	75,748,893	74,731,723	99,918,834	74,731,723	(25.2)
18	CURRENT PORTION OF DEBT	4,003,251	4,003,251	3,817,583	4,003,251	4.9
19	OTHER ACCRUALS	14,127,168	15,064,357	15,238,853	15,064,357	(1.1)
20	TOTAL CURRENT LIABILITIES	129,019,080	128,301,343	158,392,440	128,301,342	(19.0)
21	LONG TERM LIABILITIES					
22	LT ACCRUED LIABILITIES	3,275,624	3,220,807	3,823,796	3,220,807	(18.7)
23	UN EARNED CONTRIBUTIONS	-	-	-	-	-
24	LONG TERM PORTION OF C.O.P's	17,610,555	17,610,555	21,613,806	17,610,555	(18.5)
25	TOTAL LONG TERM DEBT	20,886,179	20,831,362	25,437,602	20,831,362	(18.1)
26	FUND BALANCES					
27	ACCUMULATED FUND	424,208,324	424,208,325	424,208,326	424,208,326	-
28	CHANGE IN NET ASSETS	11,803,999	12,351,353	-	12,351,353	100.0
29	TOTAL FUND BALANCES	436,012,323	436,559,678	424,208,326	436,559,679	2.9
30	TOTAL LIAB. & FUND BALANCES	\$ 585,917,582	\$ 585,692,382	\$ 608,038,368	\$ 585,692,382	(3.7) %

**NATIVIDAD
STATE AND COUNTY RECEIVABLES**

AS OF 05/31/23

BALANCE SHEET

	Req. Balance	Accruals	Recls and Adj	Prior Years Final Rec'n	Family 1st Corona Response	IGT	Payments	Ending Balance
Medi-Cal Waiver (DSH +SNCP)	\$ 6,296,200	13,108,337				23,689,412	(41,832,177)	1,271,771
Hospital Fee	-	916,663					(1,316,502)	(399,839)
Rate Range IGT-CCAH-	2,368,582	10,692,000				10,537,334	(25,641,059)	(2,043,143)
MCMC EPP	4,119,907	12,833,337				9,526,991	(30,134,550)	(3,654,315)
MCMC QIP	3,219,696	21,933,337				20,577,663	(65,860,388)	(20,129,692)
SB1732	-	2,566,663					(2,933,061)	(366,398)
AB 915	-	3,433,320					(3,363,824)	69,496
Medical GME	-	916,663				1,174,903	(1,936,421)	155,145
CARES ACT Funding	180,590				458,337		(681,797)	(42,870)
A/R UCSF & TOURO University	-	184,831					(171,564)	13,266
A/R Mee Memorial	189,937	1,365,075	(368,723)				(951,592)	244,696
A/R Office Buildings	448	1,280,424					(1,241,110)	39,762
Medical HPE	(5,589)	275,000					(253,455)	15,956
Interest Accrued Positive Cash	-	3,217,451					(3,366,777)	(149,326)
Accrued Donations	949,126	660,000					(792,292)	816,834
A/R Jail-PC&E	-	1,184,577					(1,080,035)	104,542
Health Department	-	2,774,533					(2,617,304)	157,229
A/R Watsonville	1,000,000							1,000,000
STATE RECEIVABLES	\$ 18,328,896	\$ 77,342,210	\$ (368,723)	\$ -	\$ 458,337	\$ 65,516,304	\$ (184,173,909)	\$ (22,896,885)

P & L

	YTD May-23
Medi-Cal DSH /SNCP/PHYS SPA	\$ 13,108,337
Rate Range IGT-CCAH-	10,692,000
Esperanza Care	(2,251,667)
Family First C-19 Response-FMAP Enhance-	458,337
State One Time Grant	15,897,563
Medical GME	916,663
HPE	275,000
Hospital Fee	916,663
MCMC EPP	12,833,337
HD Residency Support	(458,337)
MCMC QIP	21,933,337
AB915	3,433,320
Medicare GME	1,292,424
CARES Act Fund Aid	5,500,000
SB 1732	2,566,663
GOVERNMENT FUNDING INCOME	\$ 87,073,640

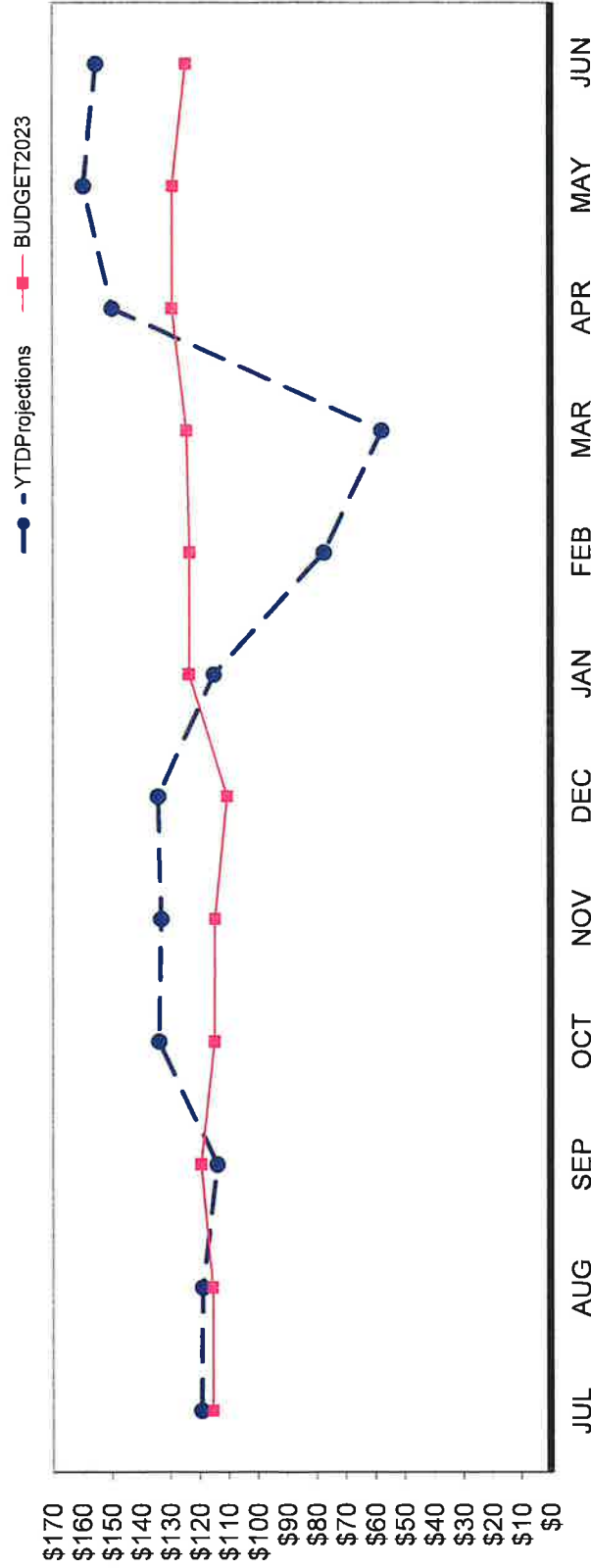
NATIVIDAD
STATEMENT OF CASH FLOWS
AS OF MAY 31, 2023

	CURRENT MONTH	YEAR - TO - DATE
1	\$ 149,844,796	
2		
3	547,355	12,351,352
4	-	-
5	1,063,022	11,648,069
6	1,610,377	23,999,421
7		
8	(2,601,764)	2,587,666
9	500,000	5,500,000
10	30,040,128	41,225,783
11	315,183	(684,088)
12	1,995,053	652,407
13	(2,632,809)	(5,567,565)
14	(1,017,170)	(25,187,111)
15	-	185,668
16	937,189	(174,496)
17	27,535,810	18,538,264
18		
19	333,398	(6,512,664)
20	-	-
21	333,398	(6,512,664)
22		
23	(54,817)	(4,606,240)
24	(19,706,660)	(20,226,789)
25	-	-
26	(19,761,477)	(24,833,029)
27	9,718,108	11,191,992
28	\$ 159,562,904	\$ 159,562,904

**NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2023**

	<u>BDGT-23</u>	<u>ESTIMATE FY2023</u>	<u>Variance to Budget</u>
	\$	\$	\$
Medi-Cal DSH Waiver	13,500,000	13,500,000	-
EPP	14,000,000	14,000,000	-
QIP	20,000,000	20,000,000	-
Physician SPA	1,300,000	1,300,000	-
AB915	3,745,440	3,745,440	-
SB1732	2,800,000	2,800,000	-
CCAH Rate Range	11,665,000	11,665,000	-
HPE	300,000	300,000	-
Family First Corona Virus Response	500,000	500,000	-
Esperanza Care Outside Purchased Service	(2,500,000)	(2,500,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,300,000	1,300,000	-
Medical GME	1,000,000	1,000,000	-
CARES Act Fund Aid	-	6,000,000	6,000,000
State One Time Grant	-	15,897,563	15,897,563
Provider Fee	1,000,000	1,000,000	-
	<u>\$ 68,110,440</u>	<u>\$ 90,008,003</u>	<u>\$ 21,897,563</u>

Cash Flow Performance Fiscal Year 2023 (in Millions)



	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ESTIMATE
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	
YTD	119.3	119.0	114.0	133.9	133.3	134.3	115.1	77.5	57.8	149.8	159.6	155.4	
BDGT	115.3	115.4	119.5	114.9	114.7	110.4	123.5	123.3	124.4	129.4	129.2	124.7	
Variance	4.0	3.6	(5.5)	19.1	18.6	23.9	(8.4)	(45.8)	(66.6)	20.5	30.4	30.7	

NATIVIDAD
CASH FORECAST
FISCAL YEAR 2023

231,907,596

27,944,894

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ACTUAL DEC	ACTUAL JAN	ACTUAL FEB	ACTUAL MAR	ACTUAL APR	ACTUAL MAY	ESTIMATE JUN	Total YTD
Beginning Balance	148,361,531	119,287,502	118,956,517	113,989,955	133,937,182	133,245,926	126,852,664	115,103,767	77,532,785	57,806,286	149,834,802	159,550,823	148,361,531

CASH RECEIPTS

Patient Revenues (incl pro fees and lab cap)	20,444,886	27,944,864	28,227,104	28,642,244	26,564,873	19,075,713	29,736,134	23,899,291	27,874,051	22,335,363	24,066,656	24,500,000	301,024,778
Provider Fee	-	-	-	-	-	-	404,103	426,189	426,189	25,077,645	-	250,000	1,966,901
IRS 10T CCAH	-	-	-	-	-	-	-	-	-	-	-	-	25,077,645
Stimulus - Family First Response COVID19-	500,000	600,592	628,413	595,996	594,404	588,804	563,522	500,000	568,854	1,309,783	500,000	500,000	7,420,546
SHORT DOYLE	-	-	267,886	290,437	52,259	462,463	307,661	127,347	270,643	94,932	11,391	350,000	2,235,159
HPE	-	65,444	-	50,437	-	97,117	-	-	40,459	-	-	25,000	278,457
Foundation Donations	128,600	15,377	-	431,293	140,446	-	314,605	248,692	-	1,247	263,261	60,000	1,603,521
Mcal Waiver FY 22-23/6PP	-	9,154,613	-	8,703,404	-	-	-	1,174,843	1,241,258	20,016,364	-	-	40,880,482
Kaiser	-	-	-	-	-	-	-	-	815,000	-	-	-	815,000
581732	-	-	366,644	-	-	-	-	2,995,309	-	-	-	-	2,995,309
HEALTH DEPARTMENT REIMB	-	-	-	-	331,379	301,986	140,850	144,470	297,537	-	311,760	125,000	1,653,093
MAL GME	-	-	604,947	408,929	-	604,947	-	-	604,947	-	-	-	2,233,770
46919	-	-	-	-	-	-	-	-	-	-	-	-	3,383,824
Rent Income	15,883	163,085	139,566	138,671	91,129	139,566	138,670	124,235	123,287	123,287	118,487	126,250	1,442,098
QIP	-	-	-	-	-	-	-	-	-	-	32,930,194	-	65,060,388
IPP	-	-	-	14,384,779	-	-	-	-	-	15,748,771	-	-	30,728,282
Phys SPA	-	-	145,938	-	-	1,385,762	-	-	-	-	-	-	1,541,700
Fund 404 Transfer	-	251,684	683,673	310,261	394,100	400,869	123,550	93,167	35,202	588,394	370,475	11,943,148	15,144,530
Interest Income	-	-	857,141	-	-	-	1,397,810	-	-	1,691,626	-	427,500	4,374,277
Miscellaneous Revenue	260,091	243,283	-	-	-	-	-	232,208	-	-	-	-	14,894
Total Cash Receipts	21,369,260	38,458,732	28,084,311	54,813,592	26,128,630	23,947,335	33,187,006	29,866,761	32,097,538	119,898,787	62,524,781	38,320,762	510,377,534
CASH DISBURSEMENTS													
Purchased Services and Supplies	18,316,669	7,555,339	8,561,637	12,022,153	9,560,126	11,128,945	15,734,505	11,631,947	16,695,860	5,299,056	12,674,700	10,417,272	139,578,199
16T MEDICAL GME	614,722	-	280,091	-	-	-	280,091	-	-	287,350	-	-	1,462,253
6PP CY022	4,952,577	4,708,476	-	-	-	-	505,707	-	13,532,862	-	-	-	23,689,412
16T QIP	-	-	-	-	-	-	-	20,577,663	-	-	-	-	20,577,663
16T IPP	-	4,572,384	-	-	-	-	-	4,954,557	-	-	-	-	9,526,991
88 16T CCAH	-	-	-	-	-	-	-	10,537,334	-	-	-	-	10,537,334
Building Lease / Rental Equipment	230,974	440,749	242,596	283,040	230,829	209,309	141,108	189,402	185,549	180,000	222,728	230,829	2,197,133
ICOP Principal & Interest Payments	-	-	-	4,432,216	-	-	-	-	538,791	-	-	-	4,988,007
Payroll and Benefits	17,396,527	24,544,528	17,024,686	17,937,853	17,414,929	17,632,894	26,768,727	18,161,077	19,145,450	19,618,772	18,488,350	17,221,431	230,505,224
Expenditure Core	23,625	54,856	361,738	345,704	345,704	30,834	301,043	19,562	43,105	349,802	25,525	-	1,641,237
Workers Comp Allocation	-	-	1,137,142	379,047	379,047	379,047	379,047	379,047	379,047	379,047	379,047	-	3,790,472
COWCAP	4,510,031	-	-	-	-	-	-	-	-	-	-	-	4,510,031
Dorm Processing	1,010,468	-	-	-	-	-	-	17,566	-	170,568	170,579	297,954	1,675,284
Pension Fund Transfer to County	3,379,696	-	-	-	-	-	-	-	-	-	-	-	3,379,696
Transfer From 451 to 404 & 16T Fund	-	251,604	683,673	310,261	354,100	400,869	123,550	93,167	35,202	588,394	370,475	-	20,980,000
Capital Expenses Fund 404	-	1,350,157	330,725	448,808	505,151	559,312	611,514	576,361	1,270,381	1,057,171	417,465	-	15,144,530
Capital Expenditures	-	-	-	-	-	-	-	-	-	-	-	-	2,363,581
Total Cash Disbursements	50,443,289	38,769,717	33,050,873	34,446,365	28,819,866	30,341,206	44,935,293	67,137,743	51,824,026	27,870,281	52,808,989	42,474,224	503,141,874
Increase/(Decrease)	(29,074,029)	(30,985)	(4,986,562)	19,967,227	(691,256)	(6,393,673)	(11,748,287)	(37,570,982)	(19,726,489)	92,028,506	9,716,821	(4,153,432)	7,035,660
Ending Cash Fund 451	119,287,502	118,956,517	113,969,955	133,937,182	133,245,926	126,892,054	115,103,767	77,532,785	57,806,286	149,834,802	159,550,823	155,397,191	155,397,191
(+) Cash In Transit	-	-	-	-	-	-	-	-	-	-	-	-	-
(+) Petty Cash and CC	9,659	11,441	11,750	11,730	13,928	7,441,232	23,615	8,714	10,103	9,964	12,281	8,963	8,963
Ending Cash as per 6/L	119,297,161	118,967,958	113,981,705	133,948,912	133,259,854	134,315,726	115,127,583	77,541,519	57,816,389	149,844,786	159,562,904	155,406,174	155,406,174
Fund 404													
Beginning Balance	67,494,796	67,494,796	67,243,102	66,559,429	66,249,168	65,885,068	65,484,202	65,360,652	65,267,485	65,232,283	64,663,889	64,293,414	64,293,414
Transfer To from fund 451	-	-	(251,684)	(683,673)	(364,100)	(400,869)	(123,550)	(93,167)	(35,202)	(588,394)	(370,475)	(11,943,148)	(11,943,148)
Transfer Out Fund 404	67,494,796	67,243,102	66,539,229	66,249,168	65,885,068	65,484,202	65,360,652	65,267,485	65,232,283	64,663,889	64,293,414	52,350,266	52,350,266
Ending Cash Fund 404	186,762,298	186,196,619	180,509,384	200,186,350	199,139,994	192,336,256	180,464,419	142,800,270	123,039,580	214,498,851	223,844,037	207,747,457	207,747,457