



# **Board of Trustees Meeting 2023**

## **August 11, 2023**





# **NMC Board of Trustees Regular Meeting NMC Board of Trustees Annual Meeting**

**Friday, August 11, 2023**

**9:00 AM**

**NATIVIDAD ROOM**

**1<sup>st</sup> Floor, Building 200**

## **AGENDA**

### **Participation in meetings**

**While the Natividad Board of Trustees meeting room remains open, members of the public may participate in this Natividad Board of Trustees meeting in 2 ways:**

- 1. You may attend the meeting in person; or,**
- 2. You may participate through ZOOM. For ZOOM participation please join by phone call at any of these numbers below:**

+1 971 247 1195 US (Portland)

+1 253 215 8782 US (Tacoma)

+1 346 248 7799 US (Houston)

+1 602 753 0140 US (Phoenix)

+1 720 928 9299 US (Denver)

**Enter the Meeting ID number: 959 7127 9338 when prompted.**

**You will then enter the Password: 668499 when prompted.**

**Or, to attend the Natividad Board of Trustees meeting by Zoom computer audio at:**

**<https://natividad.zoom.us/j/95971279338?pwd=ZzFqbU9xZ08wQTBXVU9XMjFrZy91dz09>**

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**Or**

2. You may make public comment by joining through ZOOM at one of the phone numbers or clicking the ZOOM link above. You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio, please select the “Raise your Hand” option on the Zoom screen; and by phone please push #9 on your keypad.

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TO ADDRESS THE BOARD DURING PUBLIC COMMENT: Members of the public may address comments to the Board concerning each agenda item and may comment when the Chair calls for general public comment for items that are not on the day’s agenda.

TO ADDRESS THE BOARD ON A SPECIFIC ITEM ON THE AGENDA: When the Chair calls for public comment on a specific agenda item, the Secretary of the Board or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Board meeting.)

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The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

**PLEASE NOTE: IF ALL PARTICIPATING BOARD MEMBERS ARE PRESENT IN PERSON, PUBLIC PARTICIPATION BY ZOOM IS FOR CONVENIENCE ONLY AND IS NOT REQUIRED BY LAW. IF THE ZOOM FEED IS LOST FOR ANY REASON, THE MEETING MAY BE PAUSED WHILE A FIX IS ATTEMPTED BUT THE MEETING MAY CONTINUE AT THE DISCRETION OF THE CHAIRPERSON.**

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

## 1. Call to Order

2. **Roll Call**

3. **Pledge of Allegiance**

4. **Additions and Corrections by Clerk** *Page 1-9 – Board Clerk*

*The Clerk of the Board of Trustees will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.*

5. **Minutes**

- Approve the Minutes of July 14, 2023 Board of Trustees Meeting. *Page 10-21*

6. **Board Comments**

7. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**

*This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.*

8. **Consent Calendar**

**Approve the following policies, procedures, rules, and regulations:**

**8a.** Policies/Procedures/Forms/Manuals (listed and available upon request)

***Medical Staff Policies***

- Proctoring; MSP001-9
- Verification of Renewals; MSP001-14
- Medical Staff Peer Review; MSP005-1

***Order Sets***

- ED Sedation Drips
- ICU Ketamine Drip for Pain
- ICU Targeted Temperature Management
- NICU PICC Line Placement
- OB Cerclage Pre-Procedure Orders

***Policies/Manuals/Forms***

***New***

- ADMIT-0055 Recording Sexual Orientation, Gender Identity (SOGI), Name, Pronoun
- ED-1420 Pediatric Vital Signs

### ***No Changes***

- 1:0600 Consent to Photography
- 1:5800 Arterial Puncture for Blood Gas Analysis
- 3:0020 Intravenous Fluid Administration: Administration & Flushing of Primary or Piggyback Medications
- 3:0100 Self Administration of Medication by Patients
- 3:1600 Adverse Drug Events
- 3:2000 Monitoring Effects of Medication
- 3:2140 Pain Management: Intrathecal Analgesic
- 3:3000 Guidelines for Timely Administration of Scheduled Medications
- 3:3020 Administration of Palivizumab (Synagis) (RSV Prophylaxis)
- 3:4400 Thrombolytic Protocol for Acute Myocardial Infarction (MD012)
- 3:5500 Medication Delivery Device
- 3:7870 Antimicrobial Stewardship (antibiotic stewardship)
- 3:9800 Medication Dispensing and Safeguarding Protected Health Information
- DIAG-1000 Mammography Patient Complaint Policy
- DIAG-1008 Mammography Corrective Action for Poor Quality Images
- DIAG-1010 Mammography Breast Implant Protocol
- DIAG-1014 Mammography Image/Film Identification
- DIAG-1016 Mammography Record Retention for Mammography
- DIAG-1021 Mammography Reporting Policy for Dense Breast Tissue
- DIAG-1022 Scheduling Diagnostic Mammography Procedures
- DIAG-1024 Mammography Surgical Specimen and Post Clip Placement
- DIAG-1025 Mammography Infection Control
- DIAG-1034 Mammography Patient Information and Preparation
- DIAG-1820 Diagnostic Imaging Equipment Management
- EVS-2005 Hazardous Materials and Waste Storage
- IC-215 Reuse of Disposable (Single-Use) Items
- IC-400 Pertussis Control Measures
- IC-410 Exposure to Meningococcal Disease and Meningococcemia
- IC-550 Guidelines for Evaluation of False Positive COVID-19 Protocol
- MIU-6370 Fetal Monitoring on Mother-Infant Unit (MIU)
- NMG-0001 Antipyretics for Pediatric Patients

### ***Revised Policies***

- 1:3110 Medical Device (Tubes, Lines, Catheters, Drains) Misconnection Prevention
- 1:4060 Pneumococcal and Influenza Vaccine Screening, Ordering, and Administration Procedure
- 3:0030 Alternative Medicine Herbal Dietary Supplements
- 3-2120 Pain Management: Patient Controlled Analgesia
- 3:3370 Drug Shortages
- 3:7930 Large Volume Parenterals Containing Thiamine and Other Vitamins
- 3:8500 Parenteral Nutrition, Adult (TPN/PPN)
- 3:9203 Pyxis Overrides and First Dose Medication Review
- CARD-0039 Mechanical Ventilation
- CM-1010 Post-Discharge Follow-Up Appointments for MSU and ICU Patients

- CM-1020 Ongoing Readmission Case Review
- DIAG-1003 Mammography Technologist Requirements
- DIAG-1005 Mammography Quality Control
- DIAG-1445 Inpatient Barium Contrast Studies Ordered on Weekends and Holidays
- DIAG-1711 Isovue Contrast Procedure
- DIAG-1818 Medical Physicist Support
- IC-480 Cleaning and Disinfecting Mobile Computer Keyboards and Computer Stands
- IMC-5003 Nurse Staffing Guidelines for Medical-Surgical and Intermediate Care Units
- MSU-3102 Medical Surgical Unit / Intermediate Care: Charge Nurse Responsibilities
- MSU-3104 Medical Surgical: Room Set-Up and Discharge
- PERI-6650 Preterm Labor

#### ***Retire***

- IC-530 Electronic Hand Hygiene Monitoring System
- ANC-3066 Laboratory: Hazardous Waste Disposal
- COVID-0016 Asymptomatic Screening and Isolation Guideline

#### ***Additions for Joint Conference***

#### ***No Changes***

- NURADM-0400 Committees/Staff Meetings
- NURADM-0550 Inter-Unit Floating of Nursing Staff
- NURADM-0800 Staffing Office

#### ***New***

- FIN-1030 Policy of Internal Control on Health Resources and Services Administration (HRSA) Provider Relief Funds

**Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8l of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.**

**8b. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Focus One Solutions, LLC, Page 22-23 (CONSENT)**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 11 to the agreement (A-13506) with Focus One Solutions, LLC for a staff procurement management service pursuant to the Request for Proposal (RFP) # 9600-62, to extend the term an additional four (4) month period (September 1, 2023 through December 31, 2023) for a revised full Agreement term of April 19, 2015 through December 31, 2023 with no change to the agreement total.

**8c. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Health Care Interpreter Network, Page 24-25 (CONSENT)**

Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute amendment No. 1 to the agreement (A-15157) with Health Care Interpreter Network (HCIN) for shared interpreter services, extending the agreement an additional three (3) year period

(July 1, 2024 through June 30, 2027) for a revised full agreement term of July 1, 2021 through June 30, 2027) and adding \$465,000 for a revised total agreement amount not to exceed \$730,000.

8d. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Debt Collection Services Master Agreements per RFP# 9600-64, Page 26-27 (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute amendment No. 6 to the agreements with Receivable Solutions, Inc. (A-13319) and Credit Consulting Services, Inc. (A-13320) pursuant to the Request for Proposal (RFP) #9600-64 for debt collection services, to extend an additional one year (October 1, 2023 through September 30, 2024) for a revised full agreement term of October 1, 2016 through September 30, 2024 and adding \$1,000,000 for a revised total aggregate amount for all contracts not to exceed \$10,270,000.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to one (1) future amendments to the agreement that do not cause an increase of more than ten percent 10% (\$240,000) of the original Agreement amount, that will not increase the total Agreement amount above 10,510,000 and which does not significantly alter the scope of work.

8e. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Locumtenens.com LLC, Page 28-29 (CONSENT)**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Amendment No. 2 to the Agreement (A-16146) with Locumtenens.com LLC for recruitment and assignment of physician services, extending the agreement for an additional one (1) year (August 26, 2023 through August 25, 2024) for a revised full term of August 26, 2022 through August 25, 2024, with an increase of \$1,500,000 for a revised total agreement amount not to exceed \$2,100,000.

8f. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Quinn Company dba Quinn Power Systems, Page 30-31 (CONSENT)**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 4 to the agreement (A-12707) with Quinn Company d/b/a Quinn Power Systems for maintenance of generators and automatic transfer switch services, extending the agreement an additional one (1) year period (July 1, 2023 through June 30, 2024) for a revised full agreement term of July 1, 2015 through June 30, 2024, and adding \$79,000 for a revised total agreement amount not to exceed \$300,892.

8g. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with InfoImage of California, Page 32-33 (CONSENT)**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 3 to the agreement (A-13141) with InfoImage of California for medical billing services, extending the agreement an additional one (1) year (July 1, 2023 through June 30, 2024) for a revised full term of January 1, 2016 through June 30, 2024, and adding \$30,000 for a revised total agreement amount not to exceed \$390,000.

8h. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Huron Consulting Services, LLC, Page 34-35 (CONSENT)**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 2 to the agreement with Huron Consulting Services, LLC



for advisory consulting services, to add \$12,743 for past due services, for a revised total agreement amount not to exceed \$256,743 with no change to the agreement term of June 1, 2021 through May 31, 2023.

8i. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with The Advisory Board Company, Page 36-37 (CONSENT)**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the Letter of Agreement (A-13407) with The Advisory Board Company for inpatient, nursing executive center, health care it advisor, and healthcare advisory services, extending the agreement an additional five (5) year period (September 1, 2023 through August 31, 2028) for a revised full agreement term of December 31, 2015 through August 31, 2028, and adding \$434,000 for a revised total agreement amount not to exceed \$1,597,342.

8j. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with GE Healthcare for MUSE Cardiology System Software, Page 38-39 (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with GE Healthcare for MUSE cardiology system software at NMC for an amount not to exceed \$114,288 with an agreement term September 1, 2023 through August 31, 2026.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, and liability provisions within the agreement.

8k. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Lucile Salter Packard Children's Hospital, Page 40-41 (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Agreement with Lucile Salter Packard Children's Hospital at Stanford (LPCH) to provide maternal fetal medicine services and medical director services of the Child Advocacy Center (CAC) extending the term by twelve months (September 1, 2023 to August 31, 2024) for a full revised agreement term September 1, 2021 through August 31, 2023, and adding \$300,000 for a revised amount not to exceed \$726,880 in the aggregate; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) amendments to this agreement where the amendments do not significantly change the scope of work, do not exceed 10% (\$34,848) of the original contract amount and do not increase the total contract amount above \$761,728.

8l. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Transfer of Funds from Natividad Medical Center's Enterprise Fund 451 to Strategic Capital Fund 404, Page 42 (CONSENT)**

- a. Authorize the Auditor-Controller to complete the transfer of funds from Natividad Medical Center's Enterprise Fund NMC001-451-9600-8142 to the Strategic Capital Fund NMC002-404-9600-8142 in the amount of \$64,941,551 for major capital expenditures.

9. **Accept Oral Report from Natividad Chief Financial Officer – Daniel Leon, CFO**

- a. June 2023 YTD Financial Reports Page 43-55



10. **Annual Accomplishments Report to Natividad Board of Trustees** – *Dr. Charles Harris, CEO and Administration Executive Team*  
Staff will present to BoT annual accomplishments report highlighting events and accolades many departments within Natividad during the 2022-2023 FY.
11. **Nomination and Election of Board of Trustees Officers for the coming board year August 2023 – August 2024 Annual Meeting**
  - a. Chair
  - b. Vice Chair
  - c. Secretary-Treasurer

**For each office, a board member may make a motion for election of a board member for that office. Motion will require a second. If there is more than one nominee, motion will be made and seconded for first candidate, followed by a motion to amend and seconded for an additional candidate. Motion to amend will be voted on first.**
12. **Receive Oral Report from Natividad Chief Executive Officer** - *Dr. Charles Harris, CEO*
13. **Receive Oral Report from Natividad Chief Nursing Officer** - *Nancy Buscher, CNO*
14. **Receive Oral Report from Natividad Chief of Staff** – *Dr. Marc Tunzi, COS*
  - a. Third Year Resident - Dr. Saul Tapia
15. **Closed Session Public Comment**  
*This public may comment on Closed Session items prior to the Board's recess to Closed Session.*
16. **Closed Session under Government Code Section 54950**
  - a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive Medical Quality Assurance Reports.
17. **Reconvene on Public Agenda Items**
18. **Accept and approve July 2023 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals.** *Page 56-59*

**Adjournment**

**Next Board of Trustees Meeting**  
**Friday, September 8, 2023**  
**9:00 AM**  
**Natividad Room**  
**1<sup>st</sup> Floor, Building 200**



## **NMC Board of Trustees Regular Meeting**

**Friday, July 14, 2023**

**9:00 AM**

**NATIVIDAD ROOM**

**1<sup>st</sup> Floor, Building 200**

### **MINUTES**

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Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

**Board of Trustees:** Marcia Atkinson, Libby Downey, Fernando Elizondo, Dr. Chad Harris, Sonia De La Rosa, Manuel Osorio, Simon Salinas, Bettye Saxon, and Mitch Winick

**Absent:** Dr. Marc Tunzi and Supervisor Chris Lopez

**NMC Staff/County:** Stacy Saetta, Daniel Leon, Andrea Rosenberg, Nancy Buscher, Janine Bouyea, Jeanne-Ana Balza, Ari Entin, Cher Krause, Tammy Perez, Hillary Fish, Jennifer Williams, and Noemi Breig

1. **Call to Order**

2. **Roll Call**

*Present*

*Marcia Atkinson  
Libby Downey  
Fernando Elizondo  
Dr. Charles Harris  
Sonia De La Rosa  
Manuel Osorio  
Simon Salinas  
Bettye Saxon  
Mitch Winick*

*Absent*

*Dr. Marc Tunzi  
Supervisor Chris Lopez*

3. **Pledge of Allegiance**

4. **Additions and Corrections by Clerk** – Board Clerk

- *None*

5. **Minutes**

- Approve the Minutes of June 9, 2023 Board of Trustees Meeting.

**MOTION:** *Motion to approve the minutes of June 9, 2023, Board of Trustees Meeting, by Manuel Osorio, seconded by Simon Salinas, and approved unanimously.*

6. **Board Comments**

- *Board Member Marcia announced the Natividad Foundation will be participating in this year's Concours fundraiser to raise money for the Foundation.*

7. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**

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**8. Consent Calendar**

**Approve the following policies, procedures, rules, and regulations:**

**8a. Policies/Procedures/Forms/Manuals (listed and available upon request)**

***Medical Staff Policies***

- MSP001-17, Medical Staff and Advanced Practice Professionals Dues and Fees Policy

***Policies/Manuals/Order Sets***

***No Changes***

- 1:2355 Newborn Screening
- 1:2430 Abandonment of a Newborn
- 6:1400 Patient Problem List (Database)
- 6:4420 Natividad Patient Portal/HIE Opt-Out Policy
- 8:6003 Change Management
- ANC-3000 Laboratory Safety Program
- ANC-3006 Delineation of Laboratory Clean and Dirty Areas
- ANC-3010 Fire Prevention and Safety
- ANC-3014 Electrical Safety
- ANC-3018 Handling Reagents
- ANC-3024 Excessive Noise
- ANC-3036 Packaging and Shipping Infectious Materials
- ANC-3038 Specimen Collection and Packaging for Ebola Virus
- ANC-3042 Cleaning the Pathology Areas
- ANC-3056 Safety Data Sheets
- ANC-3064 Compressed Gases
- ANC-3068 Formaldehyde Exposure Program
- ANC-3070 Safe Handling of Dry Ice
- CS-7202 Autoclave/Sterilizer Malfunctions
- CS-7203 Biological Indications – Sterilizing
- CS-7204 Bowie Dick Test
- LDU-6001 Telephone Triage, Labor & Delivery
- LDU-6020 Blood Gas from the Umbilical Cord
- LDU-6040 Cord Blood Collection
- LDU-6050 Discharge to Tertiary Care Center
- LDU-6060 Doula Service
- LDU-6658 Removal of Placenta from Hospital per Patient's Request
- OR-7002 Operating Room Admissions
- OR-7004 Compressed Gas Cylinders
- OR-7006 Death in the Perioperative Area
- OR-7012 Equipment Safety & Maintenance
- OR-7016 Surgical Site Marking and Time Out Procedure Verification
- OR-7018 Intraoperative Documentation
- OR-7020 Latex Allergy
- OR-7023 Operating Room Charges
- OR-7028 Organizational Chart for Surgical Services
- OR-7030 Patient Safety in Surgical Services Departments

- OR-7031 Perioperative Planning for Care Standard
- OR-7032 Philosophy and Objectives
- OR-7033 Surgical Services Standby/Call Back Procedure
- OR-7039 Staffing
- OR-7042 Total Joint Cases
- OR-7043 Traffic Control (Infection Control)
- OR-7044 Transportation
- OR-7046 Visitor Control
- OR-7301 Admission of Surgical and GI Client
- OR-7510 Elective Surgery for Patients with Positive COVID-19 RT-PCR
- PERI-6520 Car Seat Challenge
- PERI-6652 Screening for Critical Congenital Heart Disease
- POC-3975 OSOM Ultra Strep A Test
- 1:4210 Code Saturation

#### ***Revised Policies***

- 1:0160 Management of the Pregnant Patient
- 1:1450 Code Saturation and Overflow Bed Plan
- 1:1600 Medical Social Services for Neonatal Intensive Care Unit: Patients and their Parents
- 1:2200 Point-of-Care Laboratory Tests
- 1:2355 Newborn Screening
- 1:4260 Blood Cultures
- 6:4410 Release of Clinical Results and Sensitive Health Information to Natividad Patient Portal/HIE
- 7:0860 Patient Safety and Risk Management Plan
- ANC-3004 Laboratory Safety: Work Practice Controls for Chemical Safety
- ANC-3008 Laboratory Safety: Engineering Controls for Chemical Safety
- ANC-3040 Laboratory Testing for Suspected or Confirmed Patients with Infectious Disease: Ebola Virus
- ANC-3058 Laboratory: Hazardous Materials Labeling
- ANC-3060 Laboratory Safety: Lab Quick-Drench Eye Wash
- ANC-3062 Laboratory: Storage of Incompatible Chemicals
- ANC-3132 Lab: Thermometer Accuracy Verification
- ANC-4540 Legal Blood Alcohol Collection
- EDG-0001 Guideline for the Management of the Pregnant/Postpartum Patient with Severe Hypertension/Preeclampsia
- IC-205 Appropriate Storage Conditions of Sterile/Clean Supplies
- LDU-6010 Amnioinfusion Protocol
- LDU-6070 Epidural Anesthesia for the Laboring Woman
- LDU-6175 Version, External Cephalic
- LDU-6182 Water Immersion
- MIU-6332 Code Postpartum
- PED-7125 Restraints
- PERI-6543 Delayed Umbilical Cord Clamping for Infants After Birth
- PERI-7127 Infectious Surveillance Visiting Policy
- POC-3935 Urine Pregnancy Test (Surevue)



- 1:9305 Trauma Team Member Roles and Responsibilities

***Retire***

- ANC-3020 Laboratory: Storage of Supplies
- ANC-3066 Laboratory: Hazardous Waste Disposal
- COVID-0016 Asymptomatic Screening and Isolation Guideline
- COVID-0038 Guidelines for the Handling and Administration of Breastmilk to infants of COVID-19 + or PUI Mothers
- COVID-0006 Women & Children's Services COVID Guidelines

**Additions for Joint Conference**

***No Changes***

- 4:0711 Radiation Safety Officer
- EVS-2005 Hazardous Materials and Waste Storage
- 5:0100 Workplace Violence Prevention Plan
- 5:1200 Competency Assessment of Employees, Volunteers & Contract Individuals who Provide Hospital Services

***Revised Policies***

- 5:0525 Healthcare Observation Program
- 5:0975 Jury Duty
- 5:1100 Employee Recognition Program
- 5:3100 Mandatory Reporting of Patient Complaints Regarding Sexual Abuse or Misconduct by Healthcare Staff
- 5:4000 Workers' Compensation Modified Duty Program
- 5:4050 Workplace Injuries, Illnesses & Exposures

**Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8y of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.**

**8b. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with The CBORD Group Inc., (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute amendment No. 6 to the agreement (A-13620) with The CBORD Group, Inc. for food and nutrition software and maintenance services, extending the agreement an additional one (1) year period (August 1, 2023 through July 31, 2024) for a revised full agreement term of July 11, 2017 through July 31, 2024, and adding \$22,171 for a revised total agreement amount not to exceed \$217,073.

**8c. \* Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with RTG Medical, Inc., (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with RTG Medical for staff procurement management services at Natividad for an amount not to exceed \$12,000,000 with an agreement term of August 1, 2023 through July 31, 2024.
- b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent

(10%) (\$1,200,000) of the original cost of the agreement.

8d. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Waltz Creative LLC, (CONSENT)**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14059) with Waltz Creative LLC for marketing and graphic design services, extending the agreement an additional one (1) year period (August 1, 2023 through July 31, 2024) for a revised full agreement term of August 1, 2018 through July 31, 2024, and adding \$200,000 for a revised total aggregate amount not to exceed \$1,625,000.

8e. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Mission Linen Supply, (CONSENT)**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 8 to the agreement (A-13241) with Mission Linen Supply for linen processing services per Request for Proposal (RFP) 9600-65, extending the agreement an additional one (1) year period (July 1, 2023 through June 30, 2024) for a revised full agreement term of July 1, 2016 through June 30, 2024, and adding \$580,000 for a revised total agreement amount not to exceed \$3,975,000.

8f. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Memorandum of Understanding with Community Homeless Solutions, (CONSENT)**

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute funding of the Memorandum of Understanding (MOU) with Community Homeless Solutions (“CHS”), a California corporation, for assisting in meeting the direct costs of a Medical Respite Program (“MRP”) for homeless persons in Monterey County, retroactive from July 1, 2022 through June 30, 2026, for a total MOU amount not to exceed \$509,880.

8g. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Hospital Director of Nursing Education, (CONSENT)**

a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Hospital Director of Nursing Education classification as indicated in Attachment A; and  
b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

8h. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Managed Care Operations Manager, (CONSENT)**

a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Managed Care Operations Manager classification as indicated in Attachment A; and  
b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

8i. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Director of Surgical Services, (CONSENT)**

a. Amend Personnel Policies and Practices Resolution No. 98-394 and Appendix A to adjust the salary range of the Director of Surgical Services as indicated in Attachment A; and  
b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

- 8j. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Hospital Medical Interpreter Class Series, (CONSENT)**
- Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Hospital Medical Interpreter and Hospital Medical Interpretation Coordinator classifications as indicated in Attachment A; and
  - Amend the Natividad Medical Center FY 2023-24 Adopted Budget Unit 9600-8142 – Fund 451 – Appropriation Unit NMC001 to add 0.8 FTE allocation of Hospital Medical Interpreter and to add 1.0 FTE allocation of Hospital Medical Interpretation Coordinator, as indicated in Attachment A; and
  - Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.
- 8k. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Urologist, (CONSENT)**
- Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A and B to add the new non-represented Unit U classification of: Urologist with the salary ranges as indicated in the attached resolution;
  - Amend the Natividad Medical Center FY 2023-24 Adopted Budget Unit 9600-8309 - Fund 451 -Appropriation Unit NMC001 to reallocate a Trauma Surgeon to a Urologist as indicated in Attachment A;
  - Amend Personnel Policies and Practices Resolution No. 98-394 to add Section A.1.7: Physician Salary Rates, as indicated in the attached resolution; and
  - Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.
- 8l. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Hospital Director of Environmental Services, (CONSENT)**
- Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Hospital Director of Environmental Services classification as indicated in Attachment A; and
  - Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.
- 8m. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Resolution for Interventional Radiologic Technologist Class Series, (CONSENT)**
- Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Interventional Radiologic Technologist and Senior Interventional Radiologic Technologist classifications as indicated in Attachment A; and
  - Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.
- 8n. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Construction Management Services RFQ# 9600-77, (CONSENT)**
- Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 1 to the agreement (A-13931) with JKL Construction Services, Inc., SHP Project Development, Inc., and Bogard Construction, Inc. for construction management services pursuant to the Request for Qualifications (RFQ) # 9600-77, extending the agreement an additional two (2) year period (May 1, 2023 through April 30, 2025) for a revised full agreement term of May 1, 2018 through April 30, 2025,

with no change to the total aggregate amount.

8o. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Construction Management Services RFQ# 9600-76, (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 1 to the agreement (A-13936) with Kleinfelder Inc., Moore Twining Associates Inc., and RMA Group pursuant to the Request for Qualifications (RFQ) #9600-76 for construction materials testing and inspection services, extending the agreement an additional two (2) year period (June 1, 2023 through July 31, 2025) for a revised full agreement term of June 1, 2018 through July 31, 2025 with no changes to the total aggregate agreement amounts.

8p. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Kirby Bates Associates, (CONSENT)**

Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute amendment No. 3 to the agreement (A-15773) with Kirby Bates Associates for interim leadership services, extending the agreement an additional one (1) year period (January 1, 2023 through December 31, 2024) for a revised full agreement term of January 1, 2022 through December 31, 2024, and adding \$1,000,000 for a revised total agreement amount not to exceed \$2,300,000.

8q. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with META Dynamic, Inc., (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute Renewal & Amendment No. 7 to the agreement (A-13524) with META Dynamic, Inc. for rental of neurosurgery equipment plus associated services, extending the agreement an additional three years (April 15, 2023 through April 14, 2026) adding \$100,000 for a revised total agreement amount not to exceed \$793,000

8r. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Companeros en Salud, (CONSENT)**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Program Letter of Agreement with Companeros en Salud for rotation of Natividad physician Residents with an agreement term of August 1, 2023 through July 31, 2025.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.
- c. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work.

8s. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Francis M. Wright MD, (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement with Francis M. Wright Jr. M.D. to provide obstetrics and gynecology physician services, adding \$800,000 for a revised not to exceed amount of \$1,100,000 in the aggregate, with no change to the previously approved Agreement term of July 1, 2021 to June 30, 2025; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly

change the scope of work, do not cause an increase of more than ten percent 10% (\$10,000) of the original contract amount and do not increase the total amount above \$1,110,000.

8t. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with California State University, Dominguez Hills, (CONSENT)**

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Student Placement Agreement with California State University, Dominguez Hills with an agreement term of July 1, 2023 through June 30, 2026.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification and insurance provisions within the agreement.
- c. Authorize the Chief Executive Officer for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work.

8u. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Mohamed Kerala Serio, MD, (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Fifth Amendment to the Professional and Call Coverage Services Agreement (A-13611) with Mohamed Kerala Serio, M.D. to provide cardiology services, extending the term by twelve months (August 1, 2023 to July 31, 2024) for a revised full agreement term of July 1, 2017 to July 31, 2024, and adding \$610,000 for a revised total not to exceed amount of \$4,320,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for NMC to sign up to three (3) future amendments to this agreement where the amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$122,000) of the original contract amount and do not increase the total contract amount above \$4,442,000.

8v. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Monterey Bay GI Consultants, (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) to execute the Professional and Call Coverage Services Agreement with Monterey Bay GI Consultants to provide gastroenterology services for an amount not to exceed \$800,000 for the period August 1, 2023 to July 31, 2025; and
- b. Authorize the Chief Executive Officer for NMC to sign up to three (3) amendments to this agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$50,000) of the original contract amount and do not increase the total contract amount above \$850,000.

8w. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Advanced Gastroenterology of Monterey County, (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Fourth Amendment to the Professional and Call Coverage Services Agreement (A-14453) with Advanced Gastroenterology of Monterey County to provide gastroenterology services extending the term by twelve months (August 1, 2023 to July 31, 2024) for a revised full agreement term of August 1, 2019 to July 31, 2024, and adding \$650,000 for a revised total not to exceed amount of \$3,250,000 in the aggregate; and
- b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$65,000) of the original contract amount and do not increase the total contract amount above \$3,315,000.

8x. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with CALSTAR Air Medical Services LLC, (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 5 to the agreement (A-13817) with CALSTAR Air Medical Services LLC, for patient transfer coordination and facilitation services, extending the agreement an additional one (1) year period (February 28, 2023 through February 27, 2024) for a revised full agreement term of December 15, 2014 through February 27, 2024, and adding \$64,000 for a revised total agreement amount not to exceed \$899,000.

8y. \* **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with MaineHealth, (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a license agreement with MaineHealth for the use of the copyrighted A Matter of Balance training materials and evaluation tools to provide fall prevention education to community members effective on August 1, 2023 through August 1, 2026. There are no associated costs.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages with no insurance requirements stated within the agreement.

***MOTION:***     *Motion to approve Policies/Procedures/Forms/Manuals and contract items 8a-8y moved by Manuel Osorio, seconded by Sonia De La Rosa, and approved unanimously.*

9.     **Accept Oral Report from Natividad Chief Financial Officer** – Daniel Leon, CFO

- a. May 2023 YTD Financial Reports

***MOTION:***     *Motion to accept the May 2023 Financial Report, moved by Libby Downey, seconded by Simon Salinas, and approved unanimously.*

10.    **Receive Oral Report from Governance and Nominating Committee** – Manuel Osorio, Committee Chair

Receive an oral report from Governance and Nominating Committee regarding board member expressions of interest in positions of Board of Trustees Chair, Vice-Chair, and Secretary-Treasurer for the coming Board year August 2023 – July 2024

11.    **Nominate and recommend to Board of Supervisors the Re-Appointment of Three Members of the Board of Trustees** – Dr. Charles Harris, CEO

Nominate and recommend to the Board of Supervisors the re-appointment of the following members of the Board of Trustees for a Fourth, Three-Year Term, effective upon reappointment:

- a. Marcia Atkinson;
- b. Mitch Winick;

Nominate and recommend to the Board of Supervisors the re-appointment of the following member of the Board of Trustees for a First, Three-Year Term, effective upon reappointment:



a. Bettye Saxon.

*As per the BOT bylaws, an appointed BOT member serves for an initial term of one year, as a trial period for the BOT member and the BOT. Thereafter, with the consent of the BOT member and with the recommendation of the BOT, such appointed BOT member may serve a term of three (3) years, and may serve up to two (2) additional consecutive three (3) year terms if re-appointed by the Board of Supervisors. The BOT Governance and Nominating Committee have submitted the names appearing above for the BOT's consideration.*

**MOTION:** *Motion to recommend to the Board of Supervisors the re-appointment of Marcia Atkinson, Mitch Winick, and Bettye Saxon, moved by Manuel Osorio, seconded by Simon Salinas, and approved unanimously.*

12. Receive Oral Report from Natividad Chief Executive Officer - Dr. Charles Harris, CEO

13. Receive Oral Report from Natividad Chief Nursing Officer - Nancy Buscher, CNO

14. Receive Oral Report from Natividad Chief of Staff – Dr. Marc Tunzi, COS

15. Closed Session Public Comment

*This public may comment on Closed Session items prior to the Board's recess to Closed Session.*

16. Closed Session under Government Code Section 54950

a. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive Medical Quality Assurance Reports.

17. Reconvene on Public Agenda Items

18. Accept and approve June 2023 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals.

**MOTION:** *Motion to accept the report on June 2023 Credentials Report, moved by Marcia Atkinson, seconded by Libby Downey, and approved unanimously.*

**Adjournment:** With no other business before the Board, the meeting was adjourned at 10:09 am

*Recorded by Noemi Breig*



## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

**Focus One Solutions LLC Amendment No. 11      Legistar Number: \_\_\_\_\_**

### **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 11 to the agreement (A-13506) with Focus One Solutions, LLC for a staff procurement management service pursuant to the Request for Proposal (RFP) # 9600-62, to extend the term an additional four (4) month period (September 1, 2023 through December 31, 2023) for a revised full Agreement term of April 19, 2015 through December 31, 2023 with no change to the agreement total.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 11 to the agreement (A-13506) with Focus One Solutions, LLC for a staff procurement management service pursuant to the Request for Proposal (RFP) # 9600-62, to extend the term an additional four (4) month period (September 1, 2023 through December 31, 2023) for a revised full Agreement term of April 19, 2015 through December 31, 2023 with no change to the agreement total.

#### **SUMMARY/DISCUSSION:**

Natividad Medical Center utilizes the registry services provided by Focus One Solutions, LLC to staff hard to fill clinical positions in order to meet the hospitals staffing needs to ensure high quality patient care. Focus One Solutions provides Natividad Medical Center a one-stop search agency for nurses and clinical technicians. Focus One has a network of over three dozen independent agencies that provide the needed personnel. Natividad Medical Center uses the registry services to fill positions in the following areas: Emergency department, Intensive Care, Labor and Delivery, Surgery, Neonatal Intensive Care, Behavioral department, Rehabilitation, Physical and Occupational therapy, Radiology, Ultrasound, Interventional Radiology, Clinical Lab and Pharmacy.

Over the past year, the need for additional clinical staff has increased due to the ramifications of the COVID-19 pandemic on the availability of qualified applicants. In addition, Natividad Medical Center has seen a larger number of resignations and a smaller applicant pool. As a result, additional nurses and other clinical continue to be needed in order to provide high quality care to our community.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel reviewed and approved this amendment No. 11 as to form, and the Auditor-Controller reviewed and approved as to payment provisions. The amendment No. 11 was reviewed and approved by NMC's Finance Committee and by its Board of Trustees on August 11, 2023.

#### **FINANCING:**

There is no cost to this amendment.

## **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement greatly improves the responsiveness to critical staffing needs at Natividad Medical Center. This agreement ensures that requests for qualified nurses and other clinical staff at Natividad Medical Center are met in a timely manner. This enables Natividad Medical Center to provide high quality patient care thereby improving the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Janine Bouyea, Human Resources Administrator, 831-783-2701

Approved by: Charles Harris, Chief Executive Officer, 783-2553

### Attachments:

Focus One Solutions Amendment No. 11  
Focus One Solutions Amendment No. 10  
Focus One Solutions Renewal and Amendment No. 9  
Focus One Solutions Amendment No. 8  
Focus One Solutions Amendment No. 7  
Focus One Solutions Amendment No. 6  
Focus One Solutions Amendment No. 5  
Focus One Solutions Amendment No. 4  
Focus One Solutions Amendment No. 3  
Focus One Solutions Amendment No. 2  
Focus One Solutions Amendment No. 1  
Focus One Solutions Agreement per RFP 9600-62

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

**Health Care Interpreter Network Amendment No. 1**

**Legistar Number:** \_\_\_\_\_

### **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute amendment No. 1 to the agreement (A-15157) with Health Care Interpreter Network (HCIN) for shared interpreter services, extending the agreement an additional three (3) year period (July 1, 2024 through June 30, 2027) for a revised full agreement term of July 1, 2021 through June 30, 2027) and adding \$465,000 for a revised total agreement amount not to exceed \$730,000.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute amendment No. 1 to the agreement (A-15157) with Health Care Interpreter Network (HCIN) for shared interpreter services, extending the agreement an additional three (3) year period (July 1, 2024 through June 30, 2027) for a revised full agreement term of July 1, 2021 through June 30, 2027) and adding \$465,000 for a revised total agreement amount not to exceed \$730,000.

#### **SUMMARY/DISCUSSION:**

Federal and state laws including, but not limited to Section 1557 of the Affordable Care Act (ACA) and Title VI require healthcare organizations to provide patients and their families with access to qualified interpreters. Approximately 52% of the patient population at Natividad Medical Center identify themselves as limited English proficient (LEP). Health Care Interpreter Network's automated video/voice call center system provides Natividad Medical Center with 24/7 access to Qualified healthcare interpreters in 170 languages, including American Sign Language (ASL) using video conferencing devices and various forms of telephone interpreter services.

Natividad Medical Center has been using Health Care Interpreter Network's network to stay compliant with the ever-changing rules and regulations to comply with CMS requirements as well as maintaining Joint Commission accreditation. The provision of interpretation services also helps Natividad Medical Center to improve the quality of healthcare and reduce liability for medical errors due to a breakdown in communication.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by Natividad's Finance Committee and by its Board of Trustees on August 11, 2023.

## **FINANCING:**

The cost for this amendment No. 1 is \$465,000 of which \$75,000 is included in the FY 2023-24 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

## **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The agreement provides Natividad Medical Center with the additional support it needs to maintain compliant with multiple federal and state laws while providing reliable and quality patient care, the outcome of which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Victor Sosa, CMI, Hospital Interpreter Services Manager, 796-1612

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

### Attachments:

Health Care Interpreter Network Amendment No. 1

Health Care Interpreter Network Agreement

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Amendment 6 to Debt Collection Services Master Agreements per RFP #9600-64**

**Legistar Number:** \_\_\_\_\_

#### **..Title**

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute amendment No. 6 to the agreements with Receivable Solutions, Inc. (A-13319) and Credit Consulting Services, Inc. (A-13320) pursuant to the Request for Proposal (RFP) #9600-64 for debt collection services, to extend an additional one year (October 1, 2023 through September 30, 2024) for a revised full agreement term of October 1, 2016 through September 30, 2024 and adding \$1,000,000 for a revised total aggregate amount for all contracts not to exceed \$10,270,000.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to one (1) future amendments to the agreement that do not cause an increase of more than ten percent 10% (\$240,000) of the original Agreement amount, that will not increase the total Agreement amount above 10,510,000 and which does not significantly alter the scope of work.

#### **..Report**

#### **RECOMMENDATION:**

**It is recommended the Board of Supervisors:**

#### **..Title**

- a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute amendment No. 6 to the agreements with Receivable Solutions, Inc. (A-13319) and Credit Consulting Services, Inc. (A-13320) pursuant to the Request for Proposal (RFP) #9600-64 for debt collection services, to extend an additional one year (October 1, 2023 through September 30, 2024) for a revised full agreement term of October 1, 2016 through September 30, 2024 and adding \$1,000,000 for a revised total aggregate amount for all contracts not to exceed \$10,270,000.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to one (1) future amendments to the agreement that do not cause an increase of more than ten percent 10% (\$240,000) of the original Agreement amount, that will not increase the total Agreement amount above 10,510,000 and which does not significantly alter the scope of work.

#### **SUMMARY/DISCUSSION:**

Natividad Medical Center utilizes two outside contractors, per RFP 9600-64 to collect on Natividad Medical Center's self-pay patients and bad debt collections. The contractor shall receive three (3) daily data files of all self-pay patients from Natividad Medical Center's Meditech system. With this information, the contractors will be responsible to send three (3) collection notices to the patient within a 150-day time-frame requesting payment. The contractors are responsible for arranging and setting up a payment plan for services incurred at Natividad Medical Center. If there is no response, the patients account is put into a bad debt collection for further collection efforts. Liens are applied as appropriate.

Payment is based on the amount of debt collected and is, therefore, an unknown, so the agreement documents themselves do not state a total agreement amount specifically. Natividad Medical Center is requesting an increased aggregate dollar limit for both agreements not to exceed \$10,270,000 which reflects an estimated amount Natividad Medical Center might pay for debt collection fees through the end of the term September 30, 2025.

## **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this amendment No. 6 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 6 has also been reviewed and approved by Natividad Medical Center's Finance Committee and by its Board of Trustees on August 11, 2023.

## **FINANCING:**

The cost for this amendment No. 6 is \$1,000,000 of which \$750,000 is included in the Fiscal Year 2023-24 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

## **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The Debt Collection Services agreements give Natividad Medical Center the ability to collect patient's monetary responsibilities for the services they have incurred at Natividad Medical Center and place liens as appropriate.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Tracy Short, Director of Patient Financial Services, 783-2347

Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

### Attachments:

Receivable Solutions, Inc. Amendment No. 6  
Credit Consulting Services, Inc. Amendment No. 6  
Receivable Solutions, Inc. Renewal & Amendment No. 5  
Credit Consulting Services, Inc. Renewal & Amendment No. 5  
Receivable Solutions, Inc. Amendment No. 4  
Credit Consulting Services, Inc. Amendment No. 4  
Receivable Solutions, Inc. Amendment No. 3  
Credit Consulting Services, Inc. Amendment No. 3  
Receivable Solutions, Inc. Amendment No. 2  
Credit Consulting Services, Inc. Amendment No. 2  
Receivable Solutions, Inc. Amendment No. 1  
Credit Consulting Services, Inc. Amendment No. 1  
Receivable Solutions, Inc. Agreement  
Credit Consulting Services, Inc. Agreement

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

**Locumtenens.com LLC Amendment No. 2**

**Legistar Number:** \_\_\_\_\_

### **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Amendment No. 2 to the Agreement (A-16146) with Locumtenens.com LLC for recruitment and assignment of physician services, extending the agreement for an additional one (1) year (August 26, 2023 through August 25, 2024) for a revised full term of August 26, 2022 through August 25, 2024, with an increase of \$1,500,000 for a revised total agreement amount not to exceed \$2,100,000.

### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Amendment No. 2 to the Agreement (A-16146) with Locumtenens.com LLC for recruitment and assignment of physician services, extending the agreement for an additional one (1) year (August 26, 2023 through August 25, 2024) for a revised full term of August 26, 2022 through August 25, 2024, with an increase of \$1,500,000 for a revised total agreement amount not to exceed \$2,100,000.

#### **SUMMARY/DISCUSSION:**

In order to find highly qualified temporary physicians and other locum tenens, such as advanced practitioners, who match the position we are trying to cover and are available on sometimes very short notice, it is necessary to contract with multiple locum tenens agencies to provide referral of locum tenens physicians. Locum tenens are physicians who temporarily take the place of physicians during periods when physicians (employed or contracted) are not available (e.g., vacation; illness; continuing medical education; etc.).

This Amendment No. 2 allows NMC to continue utilizing the services needed to provide reliable and quality patient care without interruption during staffing shortages.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this Amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. This Amendment No. 2 has also been reviewed and approved by the Board of Trustees Executive Committee on August 11, 2023.

#### **FINANCING:**

The cost for this Amendment No. 2 is \$1,500,000 which is included in FY 2023-24 Adopted Budget. Amounts for the remaining years of the agreement will be included in those budgets as appropriate.



## **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The services rendered in this agreement are required for Level II Trauma Centers and provide NMC with the additional support it needs in order to deliver reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783-2506

Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

### Attachments:

Locumtenens.com LLC Amendment No. 2

Locumtenens.com LLC Amendment No. 1

Locumtenens.com LLC Agreement

Attachments on file with the Clerk of the Board

## MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

### **Quinn Company dba Quinn Power Systems Renewal and Amendment No. 4**

**Legistar Number:** \_\_\_\_\_

#### **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 4 to the agreement (A-12707) with Quinn Company d/b/a Quinn Power Systems for maintenance of generators and automatic transfer switch services, extending the agreement an additional one (1) year period (July 1, 2023 through June 30, 2024) for a revised full agreement term of July 1, 2015 through June 30, 2024, and adding \$79,000 for a revised total agreement amount not to exceed \$300,892.

#### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 4 to the agreement (A-12707) with Quinn Company d/b/a Quinn Power Systems for maintenance of generators and automatic transfer switch services, extending the agreement an additional one (1) year period (July 1, 2023 through June 30, 2024) for a revised full agreement term of July 1, 2015 through June 30, 2024, and adding \$79,000 for a revised total agreement amount not to exceed \$300,892.

#### **SUMMARY/DISCUSSION:**

NMC owns multiple Caterpillar Diesel Emergency Generators and maintain reliability by doing routine preventative maintenance and testing. Quinn Power Systems has the ability to provide emergency generator and automatic transfer switch preventive maintenance and testing services for NMC.

The Life Safety Code requires the hospital to provide reliable emergency electrical power to alarm systems, exit route and exit sign illumination, emergency communication systems, elevators, equipment that could cause patient harm when it fails, including life support systems, blood, bone, and tissue storage systems, medical air compressors, medical and surgical vacuum systems, and areas in which loss of power could result in patient harm, including operating rooms, recovery rooms, obstetrical delivery rooms, nurseries, and urgent care areas. Maintaining the reliability of the emergency electrical system requires periodic preventive maintenance to be performed. In addition, the Joint Commission requires that monthly emergency generator tests are conducted with a dynamic load that is at least 30% of the nameplate rating of the generator or meets the manufacturer's recommended prime movers' exhaust gas temperature. If the hospital does not meet either the 30% of nameplate rating or the recommended exhaust gas temperature during any of the monthly tests then they must test each emergency generator once every 12 months using supplemental (dynamic or static) loads of: 25% of nameplate rating for 30 minutes, followed by 50% of nameplate rating for 30 minutes, followed by 75% of nameplate rating for 60 minutes, for a total of 2 continuous hours.

At least once every 12 months, hospitals must test each emergency generator under dynamic or static load that is at least 30% of the nameplate rating of the generator or meets the manufacturers recommended prime movers' exhaust gas temperature for a minimum of 4 continuous hours.

In addition to the generator maintenance and testing, the automatic transfer switches are required to

be maintained in operating condition to provide automatic restoration of power for emergency circuits within ten seconds after normal power failure. This renewal and amendment No. 4 will extend the agreement with Quinn Power Systems for an additional one year. It will also add funds to the agreement to account for contractually permitted cost increase. These services help to assure the Health and Safety of our patients and enable Natividad Medical Center to remain compliant and up to code.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this renewal and amendment No. 4 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 4 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on August 11, 2023.

#### **FINANCING:**

The cost for this renewal and amendment No. 4 is \$79,000 which is included in the FY 2023-24 Adopted Budget.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The services rendered in this agreement provide Natividad Medical Center with the additional support it needs to be able to provide reliable and quality patient care which improves the health and quality of life for patients and their families. This agreement allows patients and visitors with a protected environment where they feel safe and watched over.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☒ Public Safety

Prepared by: Felipe Enriquez, Director of Engineering and Safety, 783-2614  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

#### **Attachments:**

Quinn Power Systems Renewal and Amendment 4  
Quinn Power Systems Amendment 3  
Quinn Power Systems Renewal and Amendment 2  
Quinn Power Systems Amendment 1  
Quinn Power Systems Agreement

Attachments on file with the Clerk of the Board

# MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**InfoImage of California Renewal and Amendment No. 3**

**Legistar Number:** \_\_\_\_\_

## **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 3 to the agreement (A-13141) with InfoImage of California for medical billing services, extending the agreement an additional one (1) year (July 1, 2023 through June 30, 2024) for a revised full term of January 1, 2016 through June 30, 2024, and adding \$30,000 for a revised total agreement amount not to exceed \$390,000.

## **..Report**

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 3 to the agreement (A-13141) with InfoImage of California for medical billing services, extending the agreement for an additional one (1) year (July 1, 2023 through June 30, 2024) for a revised full term of January 1, 2016 through June 30, 2024, and adding \$30,000 for a revised total agreement amount not to exceed \$390,000.

### **SUMMARY/DISCUSSION:**

InfoImage provides services to NMC which includes the mailings of patient statements for services rendered. InfoImage aligns and mails statements to patients on a daily basis.

### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this renewal and amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 3 has also been reviewed and approved by NMC's Finance Committee on August 11, 2023, and by its Board of Trustees on August 11, 2023.

### **FINANCING:**

The cost for this renewal and amendment No. 3 is \$30,000 which is included in the FY 2023-24 Adopted Budget.

### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

InfoImage services provides patients itemization details of services received while seen at NMC. Patient reimbursements are made from statements received. These services help NMC deliver high-quality patient care.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Tracy Short, Director of Patient Financial Services, (831) 783-2347  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

**Attachments:**

InfoImage of California Renewal and Amendment No. 3  
InfoImage of California Amendment No. 2  
InfoImage of California Renewal and Amendment No. 1  
InfoImage of California Agreement

Attachments on file with the Clerk of the Board

## MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**Huron Consulting Services, LLC Renewal & Amendment No. 2**  
**Number:** \_\_\_\_\_

**Legistar**

### **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 2 to the agreement with Huron Consulting Services, LLC for advisory consulting services, to add \$12,743 for past due services, for a revised total agreement amount not to exceed \$256,743 with no change to the agreement term of June 1, 2021 through May 31, 2023.

### **..Report**

#### **RECOMMENDATION:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 2 to the agreement with Huron Consulting Services, LLC for advisory consulting services, to add \$12,743 for past due services, for a revised total agreement amount not to exceed \$256,743 with no change to the agreement term of June 1, 2021 through May 31, 2023.

#### **SUMMARY/DISCUSSION:**

NMC originally entered into a service agreement with Huron Consulting Services (Huron) for analysis and benchmarking services to be performed for specific Professional Service Agreements such as call pay coverage and medical directorship services. The data and consulting provided assists NMC leadership in defining governance processes, contract components, and ongoing benchmark techniques. NMC is now wishing to amend the agreement to add services. The new services will help identify workforce management improvements within its radiology department. It will include a robust assessment which will ultimately lead to opportunities for optimized workflows and improved patient care.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this renewal & amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal & amendment No. 2 has been reviewed and approved by Natividad Medical Center's Finance Committee and by its Board of Trustees on August 14, 2023.

#### **FINANCING:**

The cost for this renewal & amendment No. 2 is \$12,743 of which is included in the Fiscal Year 2023-24 Adopted Budget.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The consulting services provided by Huron yield data that assists hospital administration with strategic planning as well as operational and financial decision making.

☐ Economic Development  
☒ Administration  
☐ Health and Human Services  
☐ Infrastructure  
☐ Public Safety

Prepared by: Daniel Leon, Chief Financial Officer, 783-2561

Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

Huron Consulting Services, LLC Renewal & Amendment No. 2

Huron Consulting Services, LLC Amendment No. 1

Huron Consulting Services, LLC Agreement

Attachments on file with the Clerk of the Board



# MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**The Advisory Board Company Amendment No. 4**

**Legistar Number:** \_\_\_\_\_

## **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the Letter of Agreement (A-13407) with The Advisory Board Company for inround, nursing executive center, health care it advisor, and healthcare advisory services, extending the agreement an additional five (5) year period (September 1, 2023 through August 31, 2028) for a revised full agreement term of December 31, 2015 through August 31, 2028, and adding \$434,000 for a revised total agreement amount not to exceed \$1,597,342.

## **..Report**

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the Letter of Agreement (A-13407) with The Advisory Board Company for inround, nursing executive center, health care it advisor, and healthcare advisory services, extending the agreement an additional five (5) year period (September 1, 2023 through August 31, 2028) for a revised full agreement term of December 31, 2015 through August 31, 2028, and adding \$434,000 for a revised total agreement amount not to exceed \$1,597,342.

### **SUMMARY/DISCUSSION:**

The Advisory Board is the leading provider of comprehensive performance improvement services to the health care industry including operational best practices and insights, performance technologies and analytic tools, management training, technology evaluation, and consulting support.

The Advisory Board Company has over 3,800 organizations as clients including hospitals, physician groups, health systems, and academic medical centers. Their commitment to best-practice standards and insistence on continual improvements come from their experience of over 30 years in the industry.

Natividad's request for an amendment to the existing agreement will include the Nursing Executive Center, Healthcare IT Advisor. The Nursing Executive Center (NEC) helps nurse leaders develop market-leading strategies, equips them and their teams with best practices, and accelerates implementation of proven approaches to improve patient care. The Healthcare IT Advisor provides advice and strategies in the present constant and rapid change with technology for both clinical and general hospital operational needs while making sure it meets regulatory requirements.

The Advisory Board's new subscription model also provides Natividad with Revenue Cycle, Healthcare Industry Committee, Cardiovascular Roundtable, and many other modules for the same subscription price.

### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 4 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 4 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on August 11, 2023.

## **FINANCING:**

The cost for this amendment No. 4 is \$434,000 of which \$86,800 is included in the FY 2023-24 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

## **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement is for executive level planning and consulting services, the outcome of which will contribute to a more efficient use of resources within the organization.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Raquel Mojica, IT Business Applications Manager, 783-2812

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

### Attachments:

- The Advisory Board Company Amendment No. 4
- The Advisory Board Company Amendment No. 3
- The Advisory Board Company Amendment No. 2
- The Advisory Board Company Amendment No. 1
- The Advisory Board Company Letter of Agreement

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **GE Healthcare for MUSE Cardiology System Software Agreement**

**Legistar Number:** \_\_\_\_\_

#### **..Title**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with GE Healthcare for MUSE cardiology system software at NMC for an amount not to exceed \$114,288 with an agreement term September 1, 2023 through August 31, 2026.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, and liability provisions within the agreement.

#### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with GE Healthcare for MUSE cardiology system software at NMC for an amount not to exceed \$114,288 with an agreement term September 1, 2023 through August 31, 2026.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, and liability provisions within the agreement.

#### **SUMMARY/DISCUSSION:**

The MUSE Cardiology Information System is a software system that promotes rapid diagnosis via electronic Electrocardiograms (ECG's) via a treadmill, allowing Cardiologists to review current and historical data, read the ECG, and assist fellow clinicians in making faster decisions for patients. An electrocardiography (ECG or EKG) test is the process of recording the electrical activity of the heart over a period of time.

On May 18, 2018, the Monterey County Board of Supervisors approved a quotation and addendum with GE Healthcare which constituted a support agreement for the MUSE Cardiology software in use at NMC. That agreement expired in May of 2023. This is a new agreement to allow for continued use plus support of the MUSE cardiology software system at NMC.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this agreement, and the Auditor-Controller has reviewed and approved as to payment provisions. This agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on August 11, 2023.

#### **FINANCING:**

The cost for this agreement is \$114,288, of which \$38,096 is included in the Fiscal Year 2023-24 Adopted Budget.

## **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement allows for continued use of the MUSE cardiology system at NMC and includes maintenance and support for the software. It is a requirement that medical equipment used in patient care, such as the MUSE cardiology system, be regularly maintained for optimum and reliable performance, thereby contributing to quality patient care.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Raquel Mojica, IT Manager, 783-2812

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

GE Healthcare Service Quotation/Agreement

Attachments on file with the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Lucile Salter Packard Children's Hospital Second Amendment**

#### **..Title**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Agreement with Lucile Salter Packard Children's Hospital at Stanford (LPCH) to provide maternal fetal medicine services and medical director services of the Child Advocacy Center (CAC) extending the term by twelve months (September 1, 2023 to August 31, 2024) for a full revised agreement term September 1, 2021 through August 31, 2023, and adding \$300,000 for a revised amount not to exceed \$726,880 in the aggregate,; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) amendments to this agreement where the amendments do not significantly change the scope of work, do not exceed 10% (\$34,848) of the original contract amount and do not increase the total contract amount above \$761,728.

#### **..Report**

##### **RECOMMENDATION:**

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Agreement with Lucile Salter Packard Children's Hospital at Stanford (LPCH) to provide maternal fetal medicine services and medical director services of the Child Advocacy Center (CAC) extending the term by twelve months (September 1, 2023 to August 31, 2024) for a full revised agreement term September 1, 2021 through August 31, 2023, and adding \$300,000 for a revised amount not to exceed \$726,880 in the aggregate,; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to sign up to three (3) amendments to this agreement where the amendments do not significantly change the scope of work, do not exceed 10% (\$34,848) of the original contract amount and do not increase the total contract amount above \$761,728.

##### **SUMMARY/DISCUSSION:**

NMC offers comprehensive maternal care services including antepartum, intrapartum and postpartum care to women in Monterey County. To help reduce maternal mortality and morbidity, the American College of Obstetricians and Gynecologist established maternal levels of care and recommends Level III maternal centers have board certified maternal fetal medicine (MFM) physicians available for consultation and management of highly complex, critically ill, or unstable maternal patients.

The County operates the Sally P. Archer Child Advocacy Center and Bates-Eldredge Child Sexual Abuse Clinic (CAC) located at NMC in the Barnet J. Segal Outpatient Center where Physicians perform medical-legal examinations to evaluate cases of suspected or actual child abuse to provide documented evidence to assist in the prosecution of criminal cases. NMC must arrange for a qualified medical director for general administration of the day-to-day operations,

development of the services, review of policies and supervision of the ancillary services in the CAC.

NMC would like to amend its agreement with LPCH to provide the same services without interruption. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The Amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The cost for this amendment is \$300,000. The total not to exceed amount of this agreement is \$426,880. \$213,440 is included in the Fiscal Year 2023/2024 Adopted Budget. The remaining amount will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 758-2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783-2551

Attachments:

Second

First Amendment

Agreement

## MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

### **Transfer of Funds from Natividad Medical Center's Enterprise Fund 451 to Strategic Capital Fund 404.**

**Legistar Number:** \_\_\_\_\_

#### **..Title**

a. Authorize the Auditor-Controller to complete the transfer of funds from Natividad Medical Center's Enterprise Fund NMC001-451-9600-8142 to the Strategic Capital Fund NMC002-404-9600-8142 in the amount of \$64,941,551 for major capital expenditures.

#### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

a. Authorize the Auditor-Controller to complete the transfer of funds from Natividad Medical Center's Enterprise Fund NMC001-451-9600-8142 to the Strategic Capital Fund NMC002-404-9600-8142 in the amount of \$64,941,551 for major capital expenditures.

#### **SUMMARY/DISCUSSION:**

Natividad Medical Center's Appropriation Unit NMC002, Fund 404, named Strategic Capital Fund was created years ago for the purpose to support the funding for major capital projects and expenditures during the years. Major capital projects were approved by the Board of Supervisors during the annual budget approval. Included in the transfer is a partial amount to reserve for an overall hospital system conversion or upgrade presently under review.

#### **OTHER AGENCY INVOLVEMENT:**

Not Applicable

#### **FINANCING:**

No impact to the General Fund.

#### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Daniel Leon, Chief Financial Officer, 831-783-2561

Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

# FINANCIAL STATEMENTS

JUNE 30, 2023

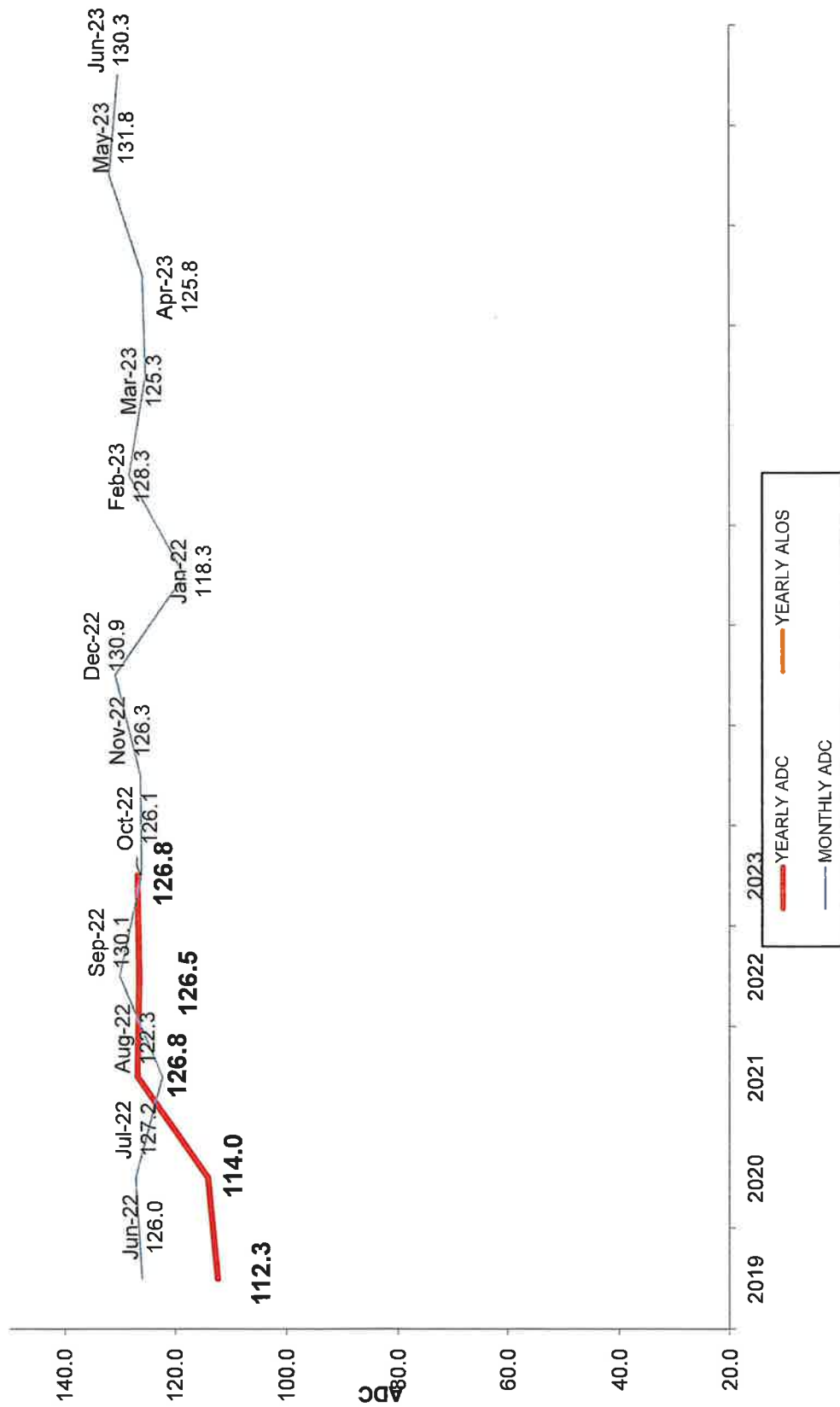


## **FINANCIAL STATEMENTS**

**JUNE 30, 2023**

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**NATIVIDAD**  
**STATISTICAL REPORT**  
**June 30, 2023**

Month-To-Date					Year-To-Date					
04-23	05-23	06-23	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS	CY/PLY				
1	177	262	185	231	NICU	15	2,815	2,379	2,717	-12.44%
2	1,935	1,974	1,952	1,577	Med/Surg	57	19,191	23,561	21,016	12.11%
3	155	222	188	316	ICU	10	3,845	2,354	3,473	-32.23%
4	90	102	87	82	Peds	12	998	1,200	825	45.45%
5	775	812	768	721	Acute Rehab	28	8,773	9,407	9,237	1.84%
6	301	299	315	314	OB/Gyn	27	3,824	3,618	3,945	-8.29%
7	3,433	3,671	3,495	3,242	TOTAL ACUTE	149	39,446	42,519	41,213	3.17%
8	342	416	413	448	Psychiatric	19	5,449	3,759	4,969	-24.35%
9	3,775	4,087	3,908	3,690	TOTAL DAYS	168	44,895	46,278	46,182	0.21%
10	307	264	287	285	Nursery	18	3,462	3,507	3,805	-7.83%
AVERAGE DAILY CENSUS										
11	88.6	92.2	90.9	84.0	Acute	121	84.0	90.7	87.6	3.54%
12	25.8	26.2	25.6	24.0	Acute Rehab	28	24.0	25.8	25.3	1.98%
13	11.4	13.4	13.8	14.9	Psychiatric	19	14.9	10.3	13.6	-24.26%
14	125.8	131.8	130.3	123.0	TOTAL	168	123.0	126.8	126.5	0.24%
15	10.2	8.5	9.6	9.5	Nursery	18	9.5	9.6	10.4	-7.69%
PERCENTAGE OF OCCUPANCY										
16	73.2%	76.2%	75.1%	69.4%	Acute		69.4%	75.0%	72.4%	3.5%
17	92.1%	93.6%	91.4%	85.7%	Acute Rehab		85.7%	92.1%	90.4%	2.0%
18	60.0%	70.5%	72.6%	78.4%	Psychiatric		78.4%	54.2%	71.6%	-24.3%
19	74.9%	78.5%	77.6%	73.2%	TOTAL		73.2%	75.5%	77.1%	-2.1%
20	56.7%	47.2%	53.3%	52.8%	Nursery		52.8%	53.3%	57.8%	-7.7%
ADMISSIONS										
21	617	660	647	625	Acute		7,599	7,742	7,860	-1.50%
22	52	58	55	51	Acute Rehab		621	697	666	4.65%
23	44	46	40	42	Psychiatric		517	518	586	-11.60%
24	713	764	742	718	TOTAL		8,737	8,957	9,112	-1.70%
25	188	177	182	172	Nursery		2,092	2,174	2,305	-5.68%
26	198	198	189	184	Deliveries		2,233	2,333	2,470	-5.55%
DISCHARGES										
27	584	632	640	607	Acute		7,390	7,454	7,656	-2.64%
28	53	62	52	53	Acute Rehab		642	699	675	3.56%
29	39	46	37	43	Psychiatric		527	505	597	-15.41%
30	676	740	729	703	TOTAL		8,559	8,658	8,928	-3.02%
31	185	159	162	158	Nursery		1,922	2,022	2,139	-5.47%
AVERAGE LENGTH OF STAY										
32	5.3	5.3	5.3	5.1	Acute(Hospital wide no babies)		5.1	5.2	5.1	1.96%
33	14.9	14.0	14.0	14.1	Acute Rehab		14.1	13.5	13.9	-2.88%
34	2.2	2.6	2.8	2.6	OB/Gyn		2.5	2.5	2.5	0.00%
35	7.8	9.0	10.3	10.5	Psychiatric		10.5	7.3	8.5	-14.12%
36	1.6	1.5	1.6	1.7	Nursery		1.7	1.6	1.7	-5.88%
OUTPATIENT VISITS										
37	5,045	5,333	4,975	4,395	Emergency Room		53,475	59,510	53,072	12.13%
38	526	540	546	530	ER Admits		6,450	6,476	6,738	-3.89%
39	73.8%	70.7%	73.6%	73.8%	ER Admits as a % of Admissions		73.8%	72.3%	73.9%	-2.23%
40	6,036	6,692	6,369	5,814	Clinic Visits		70,743	72,839	71,187	2.32%
ANCILLARY PROCEDURES BILLED										
41	54,006	56,477	54,674	52,903	Lab Tests		643,649	650,937	659,834	-1.35%
42	4,012	4,273	4,332	3,724	Radiology Procedures		45,311	47,909	45,422	5.48%
43	232	269	236	198	MRI Procedures		2,406	2,986	2,489	19.97%
44	74	114	138	111	Nuclear Med Procedures		1,351	1,266	1,337	-5.31%
45	1,261	1,335	1,313	1,257	Ultrasound Procedures		15,295	15,248	15,275	-0.18%
46	1,982	2,045	2,032	1,854	CT Scans		22,553	23,352	22,440	4.06%
47	344	387	404	360	Surgeries		4,379	4,477	4,314	3.78%
48	7.50	7.23	7.36	7.59	FTE'S PER AOB		7.59	7.51	7.61	-1.31%
49	1,358.3	1,371.2	1,361.6	1,317.2	TOTAL PAID FTE'S		1,317.2	1,370.9	1,356.0	1.10%
50	5,434	5,880	5,550	5,209	ADJUSTED PATIENT DAYS		63,370	66,595	65,069	2.35%

**NATIVIDAD**  
**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED**  
**FOR FY2023**

	JUL-22	AUG-22	SEP-22	OCT-22	NOV-22	DEC-22	JAN-23	FEB-23	MAR-23	APR-23	MAY-23	JUN-23	YTD
<b>REVENUE</b>													
1 Patient Revenue:													
2 Inpatient	\$ 80,866,844	\$ 77,160,401	\$ 79,038,524	\$ 77,365,880	\$ 75,440,723	\$ 77,205,476	\$ 71,645,473	\$ 70,713,671	\$ 77,408,166	\$ 73,109,836	\$ 82,270,687	\$ 81,199,613	\$ 923,526,293
3 Pro Fees	5,591,547	5,607,524	5,387,558	5,137,696	5,365,202	5,134,634	6,777,270	4,709,213	5,745,956	4,518,345	6,233,687	5,081,031	70,496,633
4 Outpatient	35,317,647	38,406,982	37,401,751	36,342,885	36,547,285	37,480,016	33,697,560	31,476,013	36,620,346	38,067,248	38,823,200	36,253,800	436,414,534
5 Total Patient Revenue	121,876,037	121,374,905	122,827,834	121,845,409	117,353,186	120,801,127	112,120,103	106,898,897	119,774,468	115,685,430	127,333,573	122,554,463	1,430,436,360
6 Deductions from revenue													
7 Contractual Deductions	92,824,795	91,853,613	93,362,949	93,074,417	90,487,408	92,948,916	86,343,234	82,272,876	92,281,591	88,528,488	97,688,451	92,716,951	1,093,395,086
8 Bad Debt	4,135,680	3,582,657	3,474,041	3,360,575	2,042,247	1,808,544	2,491,122	380,355	1,308,451	2,068,283	3,105,125	2,174,210	29,951,290
9 Unable to Pay	74,058	101,418	72,826	78,371	114,030	57,694	137,427	267,867	379,545	103,449	227,956	172,280	1,739,311
10 Total Contractual Discounts	97,034,533	95,547,688	96,909,816	96,513,363	92,643,685	94,815,444	87,971,783	82,921,198	93,969,587	90,720,220	101,021,532	95,016,442	1,125,065,289
11 Net Patient Revenue	24,841,505	25,827,218	25,918,018	25,333,046	24,709,501	25,985,683	24,148,320	23,977,699	25,804,881	24,975,210	26,312,041	27,518,041	305,351,171
12 As a percent of Gross Revenue	20.38%	21.28%	21.10%	20.79%	21.06%	21.51%	21.54%	22.43%	21.54%	21.59%	20.66%	22.46%	21.35%
<b>Total Government Funding</b>													
13 Other Operating Revenue:													
14 Rent Income	121,586	125,489	122,788	123,288	123,291	123,287	123,287	123,288	123,286	123,287	123,287	123,289	1,483,116
15 Interest Income	81,000	81,000	142,500	695,141	192,500	1,062,610	1,062,610	192,500	192,500	272,500	692,500	728,826	4,524,277
16 NMF Contribution	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	720,000
17 Other Income	422,577	369,569	453,949	500,007	328,052	348,870	488,061	407,948	501,081	493,929	411,084	337,304	3,304,312
18 Total Other Operating Revenue	685,163	636,058	779,137	1,378,436	703,843	724,657	1,714,158	783,736	876,547	949,716	1,286,874	1,251,079	11,769,704
19 TOTAL REVENUE	47,587,232	32,605,682	33,239,561	33,253,888	31,956,750	33,252,746	32,404,864	31,303,841	33,224,134	32,471,840	34,145,929	36,059,737	411,484,131
<b>EXPENSE</b>													
20 Salaries, Wages & Benefits	17,705,905	17,388,839	18,907,579	17,586,134	16,899,006	17,856,057	18,360,953	17,378,880	18,330,518	18,029,982	18,628,625	18,669,119	213,541,397
21 Registry	1,249,749	1,820,554	2,825,174	2,806,706	2,401,163	2,063,207	1,983,904	1,684,002	1,238,307	1,074,283	1,101,261	1,132,271	21,380,581
22 Phys/Residents SWB & Contract Fees	4,409,799	4,682,933	4,580,986	4,959,072	4,960,696	5,022,598	5,489,690	4,918,588	5,456,301	5,189,984	5,444,035	5,064,768	60,159,450
23 Purchased Services	2,964,755	2,910,170	3,017,710	3,138,207	3,030,356	2,876,521	3,304,252	3,242,941	3,366,244	3,258,451	3,276,673	4,655,109	39,043,389
24 Supplies	2,780,492	3,195,791	3,250,764	2,981,740	3,086,093	3,393,424	3,078,320	2,693,202	2,723,934	2,764,408	2,822,079	3,033,731	35,804,998
25 Insurance	369,180	369,179	369,180	369,179	369,180	369,180	369,179	369,180	369,179	369,179	373,759	373,759	4,485,117
26 Utilities and Telephone	435,501	443,051	392,416	317,861	314,856	345,748	411,361	391,647	378,609	243,435	336,951	343,915	4,365,351
27 Interest Expense	53,821	53,821	53,821	37,913	37,915	37,914	37,915	37,914	37,915	37,915	37,913	37,914	502,691
28 Depreciation & Amortization	1,043,253	1,042,677	1,110,693	1,138,241	1,074,166	1,054,324	1,053,115	1,071,739	1,054,229	1,069,457	1,053,021	1,043,328	12,847,254
29 Other Operating Expense	597,095	446,909	484,081	518,759	433,125	448,527	500,247	435,542	478,535	519,350	512,167	668,664	5,775,401
30 TOTAL EXPENSE	31,539,560	32,355,924	32,972,424	33,853,812	32,406,554	33,477,500	34,599,536	32,223,435	33,445,171	32,601,241	33,598,484	34,821,579	397,899,629
31 NET INCOME(LOSS)	16,027,672	249,758	267,137	(599,924)	(450,804)	(224,754)	(2,195,052)	(919,594)	(221,037)	(128,401)	547,345	1,237,158	13,586,502
<b>Normalization for Extraordinary Items</b>													
32 State One Time Grant	(15,897,563)	-	-	-	-	-	-	-	-	-	-	-	(15,897,563)
33 Kaiser Settlement	-	-	-	-	-	-	-	(850,000)	(850,000)	(815,000)	-	(165,632)	(2,620,632)
34 American Rescue Plan (ARPA) Rural Fund	-	-	-	-	-	-	-	-	-	-	-	-	-
35 Provider Fee	-	-	-	-	-	-	-	-	-	-	-	-	-
36 Total Extraordinary Items	(15,897,563)	-	-	-	-	-	-	(850,000)	(850,000)	(815,000)	-	(742,702)	(742,702)
37 NET INCOME BEFORE Extraordinary Items	130,109	249,758	267,137	(599,924)	(450,804)	(224,754)	(2,195,052)	(919,594)	(221,037)	(128,401)	547,345	328,824	13,586,502
<b>CAPITAL CONTRIBUTIONS</b>													
38 County Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>CHANGE IN NET ASSETS</b>													
39													

**NATIVIDAD**

## CAPITAL CONTRIBUTIONS

## NATIVIDAD

## NATIVIDAD

**NATIVIDAD  
BALANCE SHEET  
AS OF JUNE 30, 2023**

	CURRENT MONTH				YEAR - TO - DATE			
	BEGINNING	ENDING	INC/(DEC)	% CHG.	BEGINNING	ENDING	INC/(DEC)	% CHG.
1	\$ 159,562,904	\$ 160,817,808	\$ 1,254,904	0.8	\$ 148,370,912	\$ 160,817,808	\$ 12,446,896	8.4
2	30,983,667	30,483,667	(500,000)	-	36,483,667	30,483,667	(6,000,000)	-
3	57,060,284	58,357,243	1,296,959	2.3	59,647,950	58,357,243	(1,290,707)	(2.2)
4	(22,896,883)	53,071,963	75,968,846	(331.8)	18,328,900	53,071,963	34,743,063	189.6
5	5,076,274	5,092,844	16,570	0.3	4,952,512	5,092,844	140,332	2.8
6	4,987,506	4,763,399	(224,107)	(4.5)	4,427,180	4,763,399	336,219	7.6
7	234,773,752	312,586,924	77,813,172	33.1	272,211,121	312,586,924	40,375,803	14.8
8	356,452,930	357,891,980	1,439,050	0.4	349,940,266	357,891,980	7,951,714	2.3
9	(233,419,784)	(234,462,089)	(1,042,305)	(0.4)	(221,771,715)	(234,462,089)	(12,690,374)	(5.7)
10	123,033,146	123,429,891	396,745	0.3	128,188,551	123,429,891	(4,738,660)	(3.7)
11	227,885,485	227,682,935	(202,550)	(0.1)	207,658,696	227,682,935	20,024,239	9.6
12	\$ 585,692,382	\$ 663,699,750	\$ 78,007,367	13.3	\$ 608,038,368	\$ 663,699,750	\$ 55,661,382	9.2
13	23,526,393	24,717,473	1,191,080	5.1	22,873,986	24,717,472	1,843,486	8.1
14	10,975,619	15,584,826	4,609,207	42.0	16,543,184	15,584,826	(958,358)	(5.8)
15	74,731,723	145,517,537	70,785,814	94.7	99,918,834	145,517,537	45,598,703	45.6
16	4,003,251	4,003,251	-	-	3,817,583	4,003,251	185,668	4.9
17	15,064,357	15,303,282	238,925	1.6	15,238,853	15,303,282	64,429	0.4
18	128,301,343	205,126,369	76,825,026	59.9	158,392,440	205,126,366	46,733,928	29.5
19	3,220,807	3,165,990	(54,817)	(1.7)	3,823,796	3,165,990	(657,806)	(20.8)
20	-	-	-	-	-	-	-	-
21	17,610,555	17,610,555	-	-	21,613,806	17,610,555	(4,003,251)	(18.5)
22	20,831,362	20,776,545	(54,817)	(0.3)	25,437,602	20,776,545	(4,661,057)	(18.3)
23	424,208,325	424,208,325	-	-	424,208,326	424,208,325	-	-
24	12,351,353	13,588,511	1,237,158	(10.0)	-	13,588,511	13,588,511	100.0
25	436,559,678	437,796,836	1,237,158	0.3	424,208,326	437,796,837	13,588,511	3.2
26	\$ 585,692,382	\$ 663,699,750	\$ 78,007,367	13.3	\$ 608,038,368	\$ 663,699,750	\$ 55,661,382	9.2

**CURRENT ASSETS**

CASH

FUND AID

ACCOUNTS RECEIVABLE NET

STATE/COUNTY RECEIVABLES

INVENTORY

PREPAID EXPENSE

TOTAL CURRENT ASSETS

PROPERTY, PLANT & EQUIPMENT

LESS: ACCUMULATED DEPRECIATION

NET PROPERTY, PLANT & EQUIPMENT

OTHER ASSETS

TOTAL ASSETS

CURRENT LIABILITIES

ACCRUED PAYROLL

ACCOUNTS PAYABLE

MCARE/MEDICAL LIABILITIES

CURRENT PORTION OF DEBT

OTHER ACCRUALS

TOTAL CURRENT LIABILITIES

LONG TERM LIABILITIES

LT ACCRUED LIABILITIES

UN EARNED CONTRIBUTIONS

LONG TERM PORTION OF C.O.P's

TOTAL LONG TERM DEBT

FUND BALANCES

ACCUMULATED FUND

CHANGE IN NET ASSETS

TOTAL FUND BALANCES

TOTAL LIAB. & FUND BALANCES

**NATIVIDAD  
STATE AND COUNTY RECEIVABLES  
AS OF 06/30/23**

**BALANCE SHEET**

	<u>Ben. Balance</u>	<u>Accruals</u>	<u>Reclas and Adj</u>	<u>Prior Years Final Rec'n</u>	<u>Family 1st Corona Response</u>	<u>IGT</u>	<u>Payments</u>	<u>Ending Balance</u>
Medi-Cal Waiver (DSH + SNCP)	6,296,199.77	14,300,004.00				23,699,412.29	(43,070,734.30)	1,224,862
Hospital Fee	0	1,742,698					(1,742,701)	(3)
Rate Range IGT-CCAH-	2,368,583	11,864,000	12,735,142			10,537,334	(25,641,059)	11,864,000
MCMC EPP	4,119,907	14,000,004	16,487,647			9,526,992	(30,134,550)	14,000,000
MCMC QIP	3,219,696	24,000,004	42,063,025			20,577,663	(65,860,388)	24,000,000
SB1732	(0)	2,799,996				29,932	(2,962,993)	(133,065)
AB 915	(0)	3,745,440					(3,363,824)	381,616
Medical GME	1	999,996				1,462,253	(3,122,680)	(680,431)
Family First-COVID 19	180,590				500,004		(341,897)	338,697
A/R UCSF & Touro University	-	229,667					(229,667)	-
A/R Mee Memorial	199,936	1,943,602	(367,565)				(1,619,895)	156,077.67
A/R Office Buildings	448	1,407,373					(1,400,222)	7,599
Medical HPE	(5,589)	300,000					(253,456)	40,955
Interest Accrued Positive Cash	-	3,409,951					(3,366,777)	43,174
Accrued Donations	949,125	720,000					(913,443)	755,682
A/R Jail-PG&E	0	1,280,126					(1,184,577)	95,549
Health Department	-	2,933,401					(2,776,172)	157,229
A/R Watsonville	1,000,000							1,000,000
<b>STATE RECEIVABLES</b>	<b>\$ 18,328,897</b>	<b>\$ 85,476,262</b>	<b>\$ 70,918,248</b>	<b>\$ -</b>	<b>\$ 500,004</b>	<b>\$ 65,833,566</b>	<b>\$ (187,985,034)</b>	<b>\$ 53,071,563</b>

**P & L**

	<u>YTD Jun-23</u>
Medi-Cal DSH/SNCP/PHYS SPA	\$ 14,300,004
Rate Range IGT-CCAH-	11,864,000
Esperanza Care	(2,500,000)
Family First C-19 Response-FMAP Enhance-	500,004
State One Time Grant	15,897,563
Medical GME	999,996
HPE	300,000
Hospital Fee	1,742,698
MCMC EPP	14,000,004
HD Residency Support	(500,004)
MCMC QIP	24,000,004
AB915	3,745,440
Medicare GME	1,413,551
CARES Act Fund Aid	6,000,000
SB 1732	2,799,996
<b>GOVERNMENT FUNDING INCOME</b>	<b>\$ 94,363,256</b>



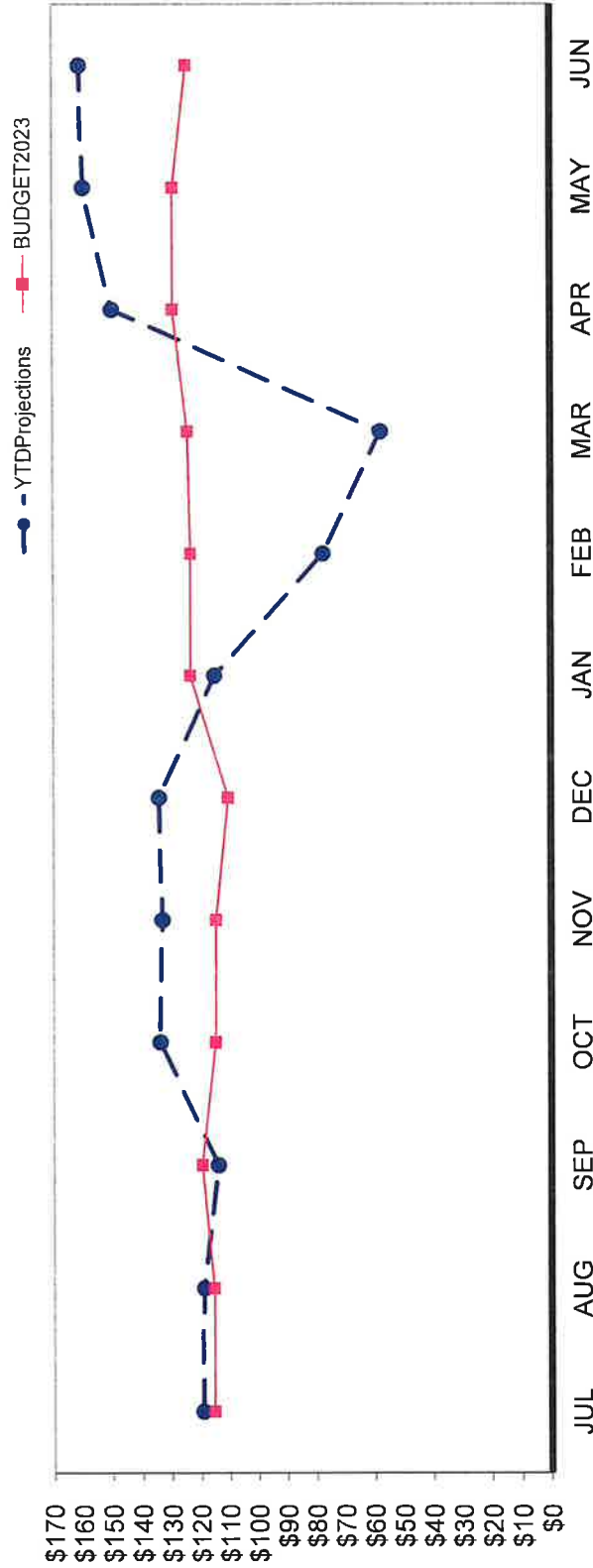
**NATIVIDAD  
STATEMENT OF CASH FLOWS  
AS OF JUNE 30, 2023**

	CURRENT MONTH	YEAR - TO - DATE
1	\$ 159,562,904	\$ 148,370,912
2		
3	1,237,158	13,588,510
4	-	-
5	1,042,305	12,690,374
6	2,279,463	26,278,884
7		
8	(1,296,959)	1,290,707
9	500,000	6,000,000
10	(75,968,846)	(34,743,063)
11	207,537	(476,551)
12	1,191,080	1,843,487
13	4,609,207	(958,358)
14	70,785,814	45,598,703
15	-	185,668
16	238,925	64,429
17	266,758	18,805,022
18		
19	(1,439,050)	(7,951,714)
20	-	-
21	(1,439,050)	(7,951,714)
22		
23	(54,817)	(4,661,057)
24	202,550	(20,024,239)
25	-	-
26	147,733	(24,685,296)
27	1,254,904	12,446,896
28	\$ 160,817,808	\$ 160,817,808

NATIVIDAD  
RECONCILIATION OF GOVERNMENT FUNDING  
FISCAL YEAR 2023

	<u>BDGT-23</u>	<u>ESTIMATE FY2023</u>	<u>Variance to Budget</u>
	\$	\$	\$
Medi-Cal DSH Waiver	13,500,000	13,000,000	(500,000)
EPP	14,000,000	14,000,000	-
QIP	20,800,000	24,000,000	3,200,000
Physician SPA	1,300,000	1,300,000	-
AB915	3,745,440	3,745,440	-
SB1732	2,800,000	2,800,000	-
CCAH Rate Range	11,665,000	11,665,000	-
HPE	300,000	300,000	-
Family First Corona Virus Response	500,000	500,000	-
Esperanza Care Outside Purchased Service	(2,500,000)	(2,500,000)	-
HD Residency Support	(500,000)	(500,000)	-
Medicare GME & B/D	1,300,000	1,413,559	113,559
Medical GME	1,000,000	1,000,000	-
CARES Act Fund Aid	-	6,000,000	6,000,000
State One Time Grant	-	15,897,563	15,897,563
Provider Fee	1,000,000	1,742,705	742,705
	\$ 68,910,440	\$ -	\$ 25,453,826

## Cash Flow Performance Fiscal Year 2023 (in Millions)



	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
YTD	119.3	119.0	114.0	133.9	133.3	134.3	115.1	77.5	57.8	149.8	159.6	160.8
BDGT	115.3	115.4	119.5	114.9	114.7	110.4	123.5	123.3	124.4	129.4	129.2	124.7
Variance	4.0	3.6	(5.5)	19.1	18.6	23.9	(8.4)	(45.8)	(66.6)	20.5	30.4	36.2

NATIVIDAD  
CASH FORECAST  
FISCAL YEAR 2023

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ACTUAL DEC	ACTUAL JAN	ACTUAL FEB	ACTUAL MAR	ACTUAL APR	ACTUAL MAY	ACTUAL JUN	Total YTD
Beginning Balance	148,361,531	119,287,502	118,956,517	113,989,955	133,937,182	133,245,526	126,852,054	115,103,767	77,532,785	57,806,285	148,834,802	159,550,823	148,361,531
<b>CASH RECEIPTS</b>													
Patient Revenues (incl pro fees and lab cop)	20,444,686	27,564,644	25,227,104	28,642,244	26,544,873	19,976,713	29,734,134	23,899,291	27,674,051	22,335,343	24,040,656	26,530,686	303,155,464
Provider Fee							461,103	426,199	426,199			426,199	1,742,700
RS IGT CCAH							568,804	568,804	568,804	25,077,645		624,799	25,077,645
Stimulus Family First Response COVID19	500,000	800,592	628,413	595,986	584,404	568,804	563,522	500,000	568,804	1,309,763	500,000	624,799	7,345,347
SHORT DOYLE			287,046	290,437	52,259	482,463	307,661	127,347		94,932	11,391	360,057	2,245,216
HPE		65,444		50,437		97,117			40,459				253,457
Foundation Donations	126,800	15,377		431,293	140,446		314,605	248,652		1,247	263,361	78,959	1,623,460
Meal Waiver FY 22-23/6pp		9,154,513		8,703,404			1,174,843	1,241,254	1,241,254	20,016,384		40,290,482	40,290,482
Kaiser									815,000				815,000
581732			386,684					2,586,309					2,972,993
HEALTH DEPARTMENT RETMB					331,379	301,988	140,950	297,537		311,700		147,656	1,675,751
MGAL GME			604,947	408,939		604,947		604,947		898,909		3,122,679	3,122,679
AB915										3,363,824		3,363,824	3,363,824
Bent Income	15,683	163,065	139,566	138,671	91,129	138,568	138,670	124,235	123,267	123,267	119,407	159,112	1,475,960
QIP										32,930,194	32,930,194		65,860,386
EPP				14,384,779						15,749,771	593,743		30,728,292
Phys SPA			145,938			1,395,762	123,550	93,167		568,394	370,475	1,238,552	2,740,252
Fund 404 Transfer		251,684	683,673	310,261	364,100	400,866	1,397,810	232,208	35,202	1,691,826		159,684	3,401,066
Interest Income	280,091	243,263											523,354
Miscellaneous Revenue	21,369,260	38,156,732	28,064,311	54,813,592	28,126,630	23,947,335	33,187,006	29,566,751	32,097,538	119,898,767	82,524,791	31,194,231	503,250,973
<b>Total Cash Receipts</b>													
<b>CASH DISBURSEMENTS</b>													
Purchased Services and Supplies	18,316,669	7,985,339	8,561,637	12,022,193	9,580,126	11,128,945	15,734,505	11,631,947	16,695,860	5,299,056	12,674,700	8,790,136	137,811,064
IGT MEDICAL GME	614,722		280,091				280,091		287,350				1,462,253
GPP CY2022	4,352,577		4,708,476				505,707		13,532,652				23,688,412
IGT QIP								20,577,663					20,577,663
IGT EPP		4,572,384						4,954,597					9,526,981
RS IGT CCAH								10,537,334					10,537,334
Building Lease / Rental Equipment	230,974	460,749	242,956	251,040	230,829	209,109	141,108	169,402	185,549	180,000	222,728	191,457	2,177,761
COP Principal & Interest Payments				4,452,216				536,791					4,989,007
Payroll and Benefits	17,386,527	24,544,528	17,024,686	17,057,853	17,414,959	17,632,894	20,798,727	16,181,077	19,145,450	19,615,772	18,488,550	18,768,307	232,072,101
Expense Care	23,625	54,856	361,938	25,123	345,704	30,834	381,043	18,562	43,105	348,902	25,325	22,575	1,043,812
Workers Comp Allocation			1,137,142		379,047	379,047	379,047	379,047	379,047	379,047	379,047	379,047	4,169,519
COWCAP	4,510,031												4,510,031
Data Processing	1,018,468							17,566		176,548	170,679	172,808	1,550,108
Pension Fund Transfer to County	3,379,686												3,379,686
Transfer From 451 to 404 & IGT Fund													
Capital Expenses Fund 404		251,684	683,673	310,261	364,100	400,866	123,550	93,167	35,202	568,394	370,475	199,684	20,080,000
Capital Expenditures		1,350,157	330,725	445,608	505,151	559,312	611,514	576,361	1,270,381	1,057,171	417,465	1,437,115	8,560,960
<b>Total Cash Disbursements</b>	50,443,269	38,789,717	33,050,873	34,845,365	26,819,846	30,341,208	44,932,293	67,137,743	51,634,028	27,870,261	52,808,969	29,941,127	460,808,777
<b>Increase/(Decrease)</b>	(29,074,029)	(30,985)	(4,865,562)	19,887,227	(691,256)	(6,363,873)	(11,748,287)	(37,570,962)	(19,726,489)	92,025,506	97,15,821	1,253,104	12,442,198
<b>Ending Cash Fund 451</b>	119,287,502	118,956,517	113,989,955	133,937,182	133,245,526	126,852,054	115,103,767	77,532,785	57,806,286	148,834,802	159,550,823	160,803,727	160,803,727
<b>(+) Cash In Transit</b>													
<b>(-) Petty Cash and CC</b>	9,659	11,441	11,750	11,730	13,928	7,441,232	23,815	8,734	10,103	9,984	12,281	14,081	
<b>Ending Cash as per 6/L</b>	119,297,161	118,967,958	113,981,705	133,948,912	133,259,454	134,315,728	115,127,583	77,541,519	57,816,399	149,844,786	159,562,904	160,817,808	
<b>Fund 404</b>													
Beginning Balance	67,494,796	67,494,796	67,243,102	66,559,429	66,249,168	65,685,068	65,484,202	65,360,652	65,267,485	65,232,283	64,663,889	64,293,414	
Transfer In from fund 451													
Transfer Out fund 404			(251,684)	(683,673)	(310,261)	(400,866)	(123,550)	(93,167)	(35,202)	(568,394)	(370,475)	(199,684)	
<b>Ending Cash Fund 404</b>	67,494,796	67,243,102	66,559,429	66,249,168	65,885,068	65,484,202	65,360,652	65,267,485	65,232,283	64,663,889	64,293,414	64,093,730	
<b>Ending Cash Fund 451 &amp; 404</b>	186,792,268	186,199,619	180,528,384	200,186,350	199,130,894	192,336,256	180,464,419	142,800,270	123,038,560	214,498,591	223,844,037	224,897,457	



## **CREDENTIALS REPORT**

*Confidential Document protected by California Evidence Code 1157*

The Following Credentials Actions were recommended for approval as follows:

- By the Service Director and/or Chief of Staff prior to Committee

Credentials Cmte: 7/7/2023  
 Medical Executive Cmte: 7/11/2023  
 Joint Conference Cmte: 7/27/2023  
 Board of Trustees: 8/11/2023

INITIAL APPOINTMENTS: The following practitioners have applied for initial appointment to the Medical Staff or Allied Health Professional staff. Review and recommendation for staff membership and/or privileges is based on quantitative and qualitative factors such as: current licensure, DEA, professional liability insurance, board certification, continuing education, review of health status, education, training and current clinical competence, NPDB, litigation history, peer references and current and prior affiliations, etc. Membership and/or privilege requirements are satisfactorily met, unless specified below. Initial appointments will be granted Provisional staff status along with privileges or practice prerogatives for a period not to exceed twenty-four (24) months.

NAME	SPECIALTY	SERVICE	NOTES	PROCTOR	APPOINTMENT PERIOD	RECOMMEND
Acosta, Marleny M., MD	OB Fellow	Family Medicine		Dr. Esteva	08/11/2023 – 08/01/2025	Srv Dir: 07/03/2023
Flores, Mario I., DO	Internal Medicine Hospitalist	Medical Specialties		Dr. Medawar	08/11/2023 – 08/01/2025	Srv Dir: 07/03/2023
Guendel, Alexander M., MD	Emergency Medicine	Emergency Medicine		Dr. Burke	08/11/2023 – 08/01/2025 Temporary Privileges 08/02/2023 – 08/11/2023	Srv Dir: 06/29/2023
Leone, Mariana, MD	OB Fellow	Family Medicine		Dr. Esteva	08/11/2023 – 08/01/2025 Temporary Privileges 07/18/2023 – 08/11/2023	Srv Dir: 07/03/2023
Logono, Alex, MD	FM Hospitalist	Family Medicine		Dr. Nothnagle	08/11/2023 – 08/01/2025 Temporary Privileges 07/05/2023 – 07/07/2023 07/07/2023 – 08/11/2023	Srv Dir: 07/03/2023
Patel, Vikram, MD	Gastroenterology	Medical Specialties		Dr. Medawar	08/11/2023 – 08/01/2025 Temporary Privileges 7/10/2023-07/12/2023	Srv Dir: 07/03/2023
Sadeque, Jafreen, MD	OB Fellow	Family Medicine		Dr. Esteva	08/11/2023 – 08/01/2025 Temporary Privileges 06/30/2023 – 08/11/2023	Srv Dir: 06/27/2023
Scott, Sara E., MD	HEAL Fellow	Family Medicine		Dr. Nothnagle	08/11/2023 – 08/01/2025 Temporary Privileges 07/24/2023 – 08/11/2023	Srv Dir: 07/03/2023
Webb, Garrett, PA-C	Emergency Medicine	Emergency Medicine		Dr. Burke	08/11/2023 – 08/01/2025 Temporary Privileges 07/07/2023 – 08/11/2023	Srv Dir: 06/27/2023

**REAPPOINTMENTS:** The following practitioners have applied for reappointment to the Medical or AHP Staff. Review and recommendation for staff membership and/or privileges is based on quantitative and qualitative factors such as: current licensure, DEA, professional liability insurance, board certification, continuing education, review of health status, current clinical competence, NPDB, litigation history, peer references, OPPE and peer review data. Membership and/or privilege requirements are satisfactorily met, unless specified below. Membership requirements are met, unless specified below. Practitioners will be reappointed to their current staff status, unless specified below, for a period not to exceed 24 months.

NAME	SPECIALTY / SERVICE	NOTES	STATUS	REAPPOINTMENT PERIOD	RECOMMEND
Banks, Laura T., MD	Neurology / Medical Specialties		Active Ambulatory	09/01/2023-09/01/2025	Srv Dir: 06/28/2023
Beltran, Joyce Marianne D., MD	Family Medicine Hospitalist / Family Medicine		Active	09/01/2023-09/01/2025	Srv Dir: 06/28/2023
Bertani, Laura A., MD	Family Medicine Hospitalist / Family Medicine		Active	09/01/2023-09/01/2025	Srv Dir: 07/03/2023
Borazjani, Boris., MD	Trauma / Surgical Specialties		Active	09/01/2023-09/01/2025	Srv Dir: 07/03/2023
Faerstain, Steven A., MD	Interventional and Diagnostic Radiology / Radiology		Provisional	09/01/2023-09/01/2025	Srv Dir: 06/29/2023
Gates, Cristina G., PA-C	Physician Assistant in the ED / Emergency Medicine		Advanced Practice Professional	09/01/2023-09/01/2025	Srv Dir: 06/29/2023
Harry, Wendell M., MD	Family Medicine, SART / Family Medicine / Emergency Medicine		Active	09/01/2023-09/01/2025	Srv Dir: 06/29/2023
Holt, Larkin S., MD	Family Medicine / Family Medicine w/ OB		Active	09/01/2023-09/01/2025	Srv Dir: 07/03/2023
Hossain, Luana J., MD	OBGYN / OBGYN		Provisional	09/01/2023-09/01/2025	Srv Dir: 07/05/2023
Mace, Jeffrey G., MD	Cardiovascular Disease / Medical Specialties		Active to Courtesy	09/01/2023-09/01/2025	Srv Dir: 07/05/2023
Malik, Lena N., MD	Pediatric Hospitalist / Pediatrics		Active	09/01/2023-09/01/2025	Srv Dir: 07/05/2023
McDaniels, Ian M., MD	Family Medicine / Family Medicine		Active	09/01/2023-09/01/2025	Srv Dir: 06/29/2023
Millner, Adrienne E., MD	OBGYN / OBGYN		Active	09/01/2023-09/01/2025	Srv Dir: 07/05/2023
Morwood, David T., MD	Plastic Surgery / Surgical Specialties		Active	09/01/2023-09/01/2025	Srv Dir: 06/30/2023
Paris, Amber N., FNP	Nurse Practitioner / Family Medicine		Advanced Practice Professional	09/01/2023-09/01/2025	Srv Dir: 07/03/2023



Perez-Lopez, Minerva H., MD	Family Medicine w/ OB / Family Medicine	[REDACTED]	Active	09/01/2023-09/01/2025	Srv Dir: 07/03/2023
Quacinella, Michael A., DO	Orthopedic Surgery / Surgical Specialties	[REDACTED]	Active	09/01/2023-09/01/2025	Srv Dir: 06/30/2023
Rosenblum, Leland H., MD	Ophthalmology / Surgical Specialties	[REDACTED]	Active to Courtesy	09/01/2023-09/01/2025	Srv Dir: 06/30/2023
Rottler, Nicholas P., MD	Trauma / Surgical Critical Care	[REDACTED]	Active	09/01/2023-09/01/2025	Srv Dir: 06/30/2023
Swan, Justin B., MD	Orthopedic Surgery / Surgical Services	[REDACTED]	Active	09/01/2023-09/01/2025	Srv Dir: 07/03/2023
Uchtmann, Nathaniel D. MD	Pediatric Hospitalist / Pediatrics	[REDACTED]	Active	09/01/2023-09/01/2025	Srv Dir: 07/05/2023
RELEASE FROM PROCTORING: The following practitioners have completed their basic and/or advanced procedure proctoring requirements.					
NAME	SPECIALTY	SERVICE	REASON		RECOMMEND
None					
CHANGES IN STAFF STATUS OUTSIDE OF REAPPOINTMENT: The following practitioner's category or status were changed as described.					
NAME	SPECIALTY	SERVICE	CURRENT / NEXT STATUS / REASON	EFFECTIVE DATE	RECOMMEND
Salazar, Leticia G., PA	Physician Assistant	Emergency Medicine	APP to Suspended; ACLS Expired	06/01/2023	Acknowledge
Salazar, Leticia G., PA	Physician Assistant	Emergency Medicine	Suspended to APP; ACLS Received	06/14/2023	Acknowledge
Watson, Charlene D., NNP	Neonatal Nurse Practitioner	Pediatrics	DEA Expired; Suspended ability to prescribe controlled substances II through V	06/01/2023	Acknowledge
LOCUMS TENENS/TEMPORARY PRIVILEGES: The following practitioner(s) were granted Temporary privileges.					
NAME	SPECIALTY	SERVICE	REASON	TIMEFRAME	RECOMMEND
Leroy, Andree M., MD	PM&R	Medical Specialties	To fulfill an important patient care, treatment, and service need, a currently privileged practitioner will be absent from the organization, and someone is needed to cover the associated patients during the absence (commonly termed locum tenens)	06/23/2023-10/20/2023	Acknowledge
Mohamedali, Hassanali S., MD	PM&R	Medical Specialties	To fulfill an important patient care, treatment, and service need, a currently privileged practitioner will be absent from the organization, and	06/20/2023-06/23/2023	Acknowledge

				someone is needed to cover the associated patients during the absence (commonly termed locum tenens)		
<b>REQUESTS TO ADD OR AMEND PRIVILEGES:</b> The following practitioners have requested additional privileges and have completed additional training and/or have otherwise met the privilege criteria. Approved privileges shall be granted for the remainder of the current appointment period. <b>*COVID privileges granted from Date of Coverage to 60-days following declared end of COVID Disaster</b>						
<b>NAME</b>	<b>SPECIALTY</b>	<b>SERVICE</b>	<b>PRIVILEGE(S) REQUESTED</b>	<b>PROCTOR</b>	<b>RECOMMEND</b>	
None						
<b>RESIGNATIONS:</b> The following practitioners have voluntarily resigned their staff membership and privileges or AHP status. Practitioners were in good standing with the Medical Staff of Natividad at the time of the resignation, unless specified below.						
<b>NAME</b>	<b>SPECIALTY</b>	<b>SERVICE</b>	<b>REASON</b>	<b>EFFECTIVE DATE</b>	<b>RECOMMEND</b>	
De Ranieri, Marcus A., DO	OB Fellow	Family Medicine	Voluntary Resignation	06/30/2023	Acknowledge	
Lugo, Brian A., MD	Trauma	Surgical Specialties	Voluntary Resignation	07/01/2023	Acknowledge	
<b>Nurse Practitioner (TNP) Teaching /Training:</b> The following NP meet the qualifications and request to participate in the Advanced procedure Teaching / Training, MSP008-4, MSP008-5						
<b>NAME</b>	<b>SPECIALTY / SERVICE</b>	<b>PROCEDURE</b>	<b>RECOMMEND</b>			
McCray, Shelby, NP	Nurse Practitioner / Emergency Medicine	Chest Tube Insertion, Endotracheal Intubation, Lumbar Puncture, Thoracentesis	Acknowledge			
<b>RELEASE FROM ADVANCED PROCEDURE TEACHING / TRAINING:</b> The following practitioners have completed their advanced procedure teaching/training requirements in the following privileges as per MSP008-4. They are eligible to apply for these privileges.						
<b>NAME</b>	<b>SPECIALTY</b>	<b>SERVICE</b>	<b>REASON</b>	<b>RECOMMEND</b>		
None						
<b>Emergency Medicine Physician Assistant, Nurse Practitioner ADVANCED PROCEDURE TEACHING AND TRAINING:</b> The following meet the qualifications and request to participate in the Advanced procedure Teaching / Training, MSP008-6						
<b>NAME</b>	<b>PROCEDURE</b>			<b>RECOMMEND</b>		
None						