



Finance Committee Meeting 2023

October 13, 2023



Finance Committee Meeting

Friday, October 13, 2023

8:30 AM

NATIVIDAD ROOM

1ST FLOOR, BUILDING 200

AGENDA

Participation in meetings

While the Natividad Finance Committee meeting room remains open, members of the public may participate in this Natividad Finance Committee meeting in 2 ways:

- 1. You may attend the meeting in person; or,**
- 2. You may participate through ZOOM. For ZOOM participation please join by phone call at any of these numbers below:**

+1 971 247 1195 US (Portland)
+1 253 215 8782 US (Tacoma)
+1 346 248 7799 US (Houston)
+1 602 753 0140 US (Phoenix)
+1 720 928 9299 US (Denver)

Enter the Meeting ID number: 961 7495 4866 when prompted. You will then enter the Password: 590310 when prompted.

Or, to attend the Finance Committee meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/96174954866?pwd=cGVUcEJTTU53aGsyd0tJbDRibUttQT09>

If you choose not to attend the Natividad Finance Committee meeting in person but desire to make general public comment, or comment on a specific item on the agenda, you may do so in 2 ways:

- 1. Submit your comments in writing via email to the Natividad Finance Committee at Natividadpubliccomments@natividad.com by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, please indicate in the subject line the Committee date and agenda number. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record at the Committee meeting.**

Or

- 2. You may make public comment by joining through ZOOM at one of the phone numbers or clicking the ZOOM link above. You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio, please select the “Raise your Hand” option on the Zoom screen; and by phone please push #9 on your keypad.**

- a. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)

TO ADDRESS THE COMMITTEE DURING PUBLIC COMMENT: Members of the public may address comments to the Committee concerning each agenda item and may comment when the Chair calls for general public comment for items that are not on the day's agenda.

TO ADDRESS THE COMMITTEE ON A SPECIFIC ITEM ON THE AGENDA: When the Chair calls for public comment on a specific agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)

DOCUMENT DISTRIBUTION: Documents related to agenda items that are distributed to the Committee less than 72 hours prior to the meeting shall be available for public inspection at the Secretary of the Natividad Finance Committee Desk, Natividad Administration Office, 1441 Constitution Blvd., Salinas, CA. Documents distributed to the Committee at the meeting by County staff will be available at the meeting; documents distributed to the Board by members of the public shall be made available after the meeting.

REASONABLE ACCOMMODATIONS; MODIFICATIONS: Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to Natividadpubliccomments@natividad.com. The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.

The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

PLEASE NOTE: IF ALL PARTICIPATING COMMITTEE MEMBERS ARE PRESENT IN PERSON, PUBLIC PARTICIPATION BY ZOOM IS FOR CONVENIENCE ONLY AND IS NOT REQUIRED BY LAW. IF THE ZOOM FEED IS LOST FOR ANY REASON, THE MEETING MAY BE PAUSED WHILE A FIX IS ATTEMPTED BUT THE MEETING MAY CONTINUE AT THE DISCRETION OF THE CHAIRPERSON.

Call to Order

Mitch Winick, Chair

Roll Call

Agenda Additions/Corrections

Noemi Breig

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of September 8, 2023 Finance Committee. *Pages 7-11*

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A. *Pages 12-43*

Scheduled Items/Discussion Items

3. Receive and Approve August 2023 Financial Report. *Pages 44-56*

Daniel Leon, CFO

Adjournment

**NEXT FINANCE COMMITTEE MEETING
THURSDAY, November 9, 2023 AT 8:30 A.M.
NATIVIDAD ROOM
1ST Floor, Building 200**

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Finance Committee as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Finance Committee shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



**Finance Committee Meeting
Friday, October 13, 2023
Consent Items**

Attachment A

1. <i>Pages 12-13</i>	<ul style="list-style-type: none">a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 4 to the agreement (A-12707) with Quinn Company d/b/a Quinn Power Systems for maintenance of generators and automatic transfer switch services, extending the agreement an additional one (1) year period (July 1, 2023 through June 30, 2024) for a revised full agreement term of July 1, 2015 through June 30, 2024, and adding \$79,000 for a revised total agreement amount not to exceed \$300,892.b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification provisions within the agreement.
2. <i>Pages 14-15</i>	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14573) with Automatic Door Systems, Inc. for maintenance and repair services for all automatic doors, extending the agreement an additional two (2) year period (January 1, 2024 through December 31, 2025) for a revised full agreement term of January 1, 2020 through December 31, 2025, and adding \$80,000 for a revised total agreement amount not to exceed \$272,500.
3. <i>Pages 16-17</i>	<ul style="list-style-type: none">a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Physical Therapist Assistant classification as indicated in Attachment A effective November 18, 2023; andb. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.
4. <i>Pages 18-19</i>	<ul style="list-style-type: none">a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Hospital Revenue Cycle Examiner classification as indicated in Attachment A effective November 18, 2023; andb. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.
5. <i>Pages 20-21</i>	<ul style="list-style-type: none">a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Laerdal Medical Corporation for turnkey SimCapture cloud subscription service at NMC for an amount not to exceed \$21,273 with an agreement term November 13, 2023 through November 12, 2028.b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages provisions within the agreement.
6. <i>Pages 22-23</i>	<ul style="list-style-type: none">a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with San Jose Boiler Works, Inc for preventative maintenance and repair services on boilers at NMC for an amount not to exceed \$330,000 with an agreement term November 13, 2023 through November 12, 2026.b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope

	of work and do not cause an increase of more than 10% (\$33,000) of the original cost of the agreement per each amendment, for total contract liability of (\$363,000).
7. <i>Pages 24-25</i>	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Professional Research Consultants, Inc. for healthcare industry market research design, analysis, support, training, and consulting services at NMC for an amount not to exceed \$65,000 with an agreement term November 13, 2023 through November 12, 2024.
8. <i>Pages 26-27</i>	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Virtusa Corporation for CareDiscovery Quality Measures and CareDiscovery Electronic Quality Measures, and add Hybrid Measures software subscription services at NMC, extending the agreement for an additional two (2) year period though January 25, 2026 for a full agreement term of January 26, 2021 through January 25, 2026, with an increase of \$152,169 for a full agreement amount not to exceed \$367,623.
9. <i>Pages 28-29</i>	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Amendment No. 3 to the Agreement (A-16146) with Locumtenens.com LLC for recruitment and assignment of physician services to increase by \$600,000 for a revised total agreement amount not to exceed \$2,700,000 with no change to the agreement term (August 26, 2022 through August 25, 2024).
10. <i>Pages 30-31</i>	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-14571) with Press Ganey Associates, LLC., for the addition of its Employee Engagement & NDNQI Survey, extending the agreement an additional two (2) year period (January 1, 2024 through December 31, 2025) for a revised full Agreement term of January 1, 2020 through December 31, 2025 and adding an additional \$100,000 for a revised total agreement amount not to exceed \$925,335.
11. <i>Pages 32-33</i>	Authorize the Chief Executive Officer for Natividad Medical Center his designee to execute amendment No. 3 to the agreement (A-15-311) with First Databank, Inc. for pharmacy licensing services, extending the agreement an additional three (3) year period (January 1, 2024 through December 31, 2026) for a revised full agreement term of January 1, 2014 through December 31, 2026, and adding \$163,920 for a revised total agreement amount not to exceed \$528,993.
12. <i>Pages 34-35</i>	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 8 to the agreement (A-14083) with Health Management Associates, Inc. for consulting services associated with patient alignment, county ambulatory clinics and health plan member access for Natividad, extending the agreement an additional one (1) year period (January 2, 2024 through January 1, 2025) for a revised full agreement term of January 2, 2017 through January 1, 2025, and adding \$100,000 for a revised agreement amount not to exceed \$580,000 with no changes to the scope of work.
13. <i>Pages 36-37</i>	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-14660) with Pureserve Building Services, Inc. for professional building maintenance services, extending the agreement an additional one (1) year period (May 1, 2024 through April 30, 2025) for a revised full agreement term of May 1, 2014 through April 30, 2025 and adding \$122,000 for a revised total agreement amount not to exceed \$515,116.
14. <i>Pages 38-39</i>	<ol style="list-style-type: none"> a. Authorize the County Counsel to execute an Agreement for Specialized Attorney Services (“Agreement”) with King and Spalding LLP for independent consulting and legal services with respect to healthcare matters at Natividad Medical Center (“Natividad”), for an amount not to exceed \$600,000 with an agreement term November 1, 2023, through October 31, 2026; and b. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute up to three (3) future amendments to this Agreement where in total the amendments do not exceed 10%

	(\$60,000) of the agreement amount, for a revised total contract amount of \$660,000, and do not significantly change the scope of work.
15. <i>Pages 40-41</i>	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) to execute the Professional and Call Coverage Services Agreement with Central Coast Nephrology to provide nephrology services for an amount not to exceed \$825,000 for the period November 1, 2023 to December 31, 2025; and b. Authorize the Chief Executive Officer for NMC to sign up to three (3) amendments to this agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$82,500) of the original contract amount and do not increase the total contract amount above \$907,500.
16. <i>Pages 42-43</i>	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with Access TeleCare California, P.C. (formerly Tele-Physicians, P.C.) to provide tele-neurology services adding \$80,000 for a revised amount not to exceed \$880,000 in the aggregate, but with no change to the original Agreement term, April 1, 2022 to March 31, 2024.



Finance Committee Meeting
Friday, September 8, 2023
8:30 AM
NATIVIDAD ROOM
1ST FLOOR, BUILDING 200
MINUTES

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Board Members: Marcia Atkinson, Libby Downey, Dr. Charles Harris

Absent: Dr. Marc Tunzi

NMC Staff/County: Andrea Rosenberg, Daniel Leon, Nancy Buscher, Ari Entin, Jeanne-Ann Balza, Dr. Craig Walls, and Stacy Saetta

Call to Order

Marcia Atkinson, Chair

Roll Call

Present

*Marcia Atkinson
Dr. Charles Harris
Dr. Marc Tunzi*

Absent

Mitch Winick

Agenda Additions/Corrections

Noemi Breig

- *Item 1 – Approve Minutes the date should be corrected to reflect August 11, 2023.*

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of ~~July 14, 2023~~ **August 11, 2023** Finance Committee.

MOTION: Motion to approve the minutes of August 11, 2023, Finance Committee Meeting moved by Dr. Marc Tunzi, seconded by Dr. Charles Harris, and approved unanimously.

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A.

MOTION: Motion to approve Consent Item 2 for consideration by the NMC Board of Trustees, Attachment A, item 1 through 9, moved by Dr. Marc Tunzi, seconded by Dr. Charles Harris, and approved unanimously.

Scheduled Items/Discussion Items

3. Receive and Approve July 2023 Financial Report.

Daniel Leon, CFO

MOTION: Motion to accept the July 2023 Financial Report moved by Dr. Marc Tunzi, seconded by Dr. Charles Harris, and approved unanimously.

Adjournment at 8:42 AM

Recorded by Noemi Breig



Finance Committee Meeting
Friday, September 8, 2023
Consent Items
MINUTES
Attachment A

1.	a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 with The Buzz PR, LLC for marketing and public relations services, extending the agreement an additional one (1) year period (November 1, 2023 through October 31, 2024) for a revised full agreement term of November 1, 2020 through October 31, 2024 and adding \$35,000 for a revised total agreement amount not to exceed \$235,000.
2.	a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the Addendum with The Gordian Group to the Sourcewell Contract 050421 for administrative services of the Job Order Contracting (JOC) program, with no change to the agreement term of September 16, 2021 through June 7, 2025 and adding \$250,000 for a revised total spending limit not to exceed \$600,000.
3.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-13971) with Spin Recruitment Services pursuant to RFP #9600-78 for advertising recruitment services, extending the agreement an additional two (2) year period (January 1, 2024 through December 31, 2025) for a revised full agreement term of July 1, 2018 through December 31, 2025, and adding \$575,000 for a revised total agreement amount not to exceed \$2,300,000.
4.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement with Nancy Lomeli dba Sal's Taxi for lab specimen and patient transportation services, adding \$40,000 for a revised total agreement amount not to exceed \$250,000, with no change to the full agreement term of February 1, 2017 through May 30, 2024.
5.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 6 to the agreement (A-13598) with Pacific Health Alliance for project administration ("PA") services for the County of Monterey's Esperanza Care Program (Pilot Project for the Remaining Uninsured), extending the agreement an additional one (1) year period (January 1, 2024 through December 31, 2024) for a revised full agreement term of August 1, 2017 through December 31, 2024, and adding \$400,000 for a revised total agreement amount not to exceed \$2,265,000.
6.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Amendment No. 1 to the Agreement with Jackson Physician Search, LLC for recruitment and placement of physician services, extending the agreement for an additional one (1) year (October 1, 2023 through September 30, 2024) for a revised full term of October 1, 2022 through September 30, 2024, with an increase of \$200,000 for a revised total agreement amount not to exceed \$300,000.
7.	a. Amend the FY 2023-24 Natividad Medical Center Adopted Budget (Fund 451-Dept. 9600-Unit 8363-Appropriation Unit NMC001) to reallocate three (3) Office Assistant III positions

	<p>and one (1) Senior Secretary position to four (4) Principal Office Assistant positions as indicated in Attachment A effective September 23, 2023;</p> <p>b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.</p>
8.	<p>a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Hospital Maintenance Mechanic and Hospital Maintenance Supervisor classifications as indicated in Attachment A effective September 23, 2023; and</p> <p>b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.</p>
9.	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement (A-15877) with Adelheid Ebenhoech M.D. to provide family medicine services extending the term by twenty-four months (September 20, 2023 to September 19, 2025) for a revised full agreement term of September 20, 2022 to September 20, 2025, and adding \$300,000 for a revised total not to exceed amount of \$600,000 in the aggregate; and</p> <p>b. Authorize the Chief Executive Officer for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$30,000) of the original contract amount and do not increase the total contract amount above \$630,000.</p>

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Quinn Company dba Quinn Power Systems Renewal and Amendment No. 4

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 4 to the agreement (A-12707) with Quinn Company d/b/a Quinn Power Systems for maintenance of generators and automatic transfer switch services, extending the agreement an additional one (1) year period (July 1, 2023 through June 30, 2024) for a revised full agreement term of July 1, 2015 through June 30, 2024, and adding \$79,000 for a revised total agreement amount not to exceed \$300,892.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 4 to the agreement (A-12707) with Quinn Company d/b/a Quinn Power Systems for maintenance of generators and automatic transfer switch services, extending the agreement an additional one (1) year period (July 1, 2023 through June 30, 2024) for a revised full agreement term of July 1, 2015 through June 30, 2024, and adding \$79,000 for a revised total agreement amount not to exceed \$300,892.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification provisions within the agreement.

SUMMARY/DISCUSSION:

NMC owns multiple Caterpillar Diesel Emergency Generators and maintain reliability by doing routine preventative maintenance and testing. Quinn Power Systems has the ability to provide emergency generator and automatic transfer switch preventive maintenance and testing services for NMC.

The Life Safety Code requires the hospital to provide reliable emergency electrical power to alarm systems, exit route and exit sign illumination, emergency communication systems, elevators, equipment that could cause patient harm when it fails, including life support systems, blood, bone, and tissue storage systems, medical air compressors, medical and surgical vacuum systems, and areas in which loss of power could result in patient harm, including operating rooms, recovery rooms, obstetrical delivery rooms, nurseries, and urgent care areas. Maintaining the reliability of the emergency electrical system requires periodic preventive maintenance to be performed. In addition, the Joint Commission requires that monthly emergency generator tests are conducted with a dynamic load that is at least 30% of the nameplate rating of the generator or meets the manufacturer's recommended prime movers' exhaust gas temperature. If the hospital does not meet either the 30% of nameplate rating or the recommended exhaust gas temperature during any of the monthly tests then they must test each emergency generator once every 12 months using supplemental (dynamic or static) loads of: 25% of nameplate rating for 30 minutes, followed by 50% of nameplate rating for 30 minutes, followed by 75% of nameplate rating for 60 minutes, for a total of 2 continuous hours.

At least once every 12 months, hospitals must test each emergency generator under dynamic or static 12

load that is at least 30% of the nameplate rating of the generator or meets the manufacturers recommended prime movers' exhaust gas temperature for a minimum of 4 continuous hours.

In addition to the generator maintenance and testing, the automatic transfer switches are required to be maintained in operating condition to provide automatic restoration of power for emergency circuits within ten seconds after normal power failure. This renewal and amendment No. 4 will extend the agreement with Quinn Power Systems for an additional one year. It will also add funds to the agreement to account for contractually permitted cost increase. These services help to assure the Health and Safety of our patients and enable Natividad Medical Center to remain compliant and up to code.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 4 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 4 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on October 13, 2023.

FINANCING:

The cost for this renewal and amendment No. 4 is \$79,000 which is included in the FY 2023-24 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad Medical Center with the additional support it needs to be able to provide reliable and quality patient care which improves the health and quality of life for patients and their families. This agreement allows patients and visitors with a protected environment where they feel safe and watched over.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☒ Public Safety

Prepared by: Felipe Enriquez, Director of Engineering and Safety, 783-2614

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Quinn Power Systems Renewal and Amendment 4
Quinn Power Systems Amendment 3
Quinn Power Systems Renewal and Amendment 2
Quinn Power Systems Amendment 1
Quinn Power Systems Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Automatic Door Systems Inc. Amendment No. 3

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14573) with Automatic Door Systems, Inc. for maintenance and repair services for all automatic doors, extending the agreement an additional two (2) year period (January 1, 2024 through December 31, 2025) for a revised full agreement term of January 1, 2020 through December 31, 2025, and adding \$80,000 for a revised total agreement amount not to exceed \$272,500.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14573) with Automatic Door Systems, Inc. for maintenance and repair services for all automatic doors, extending the agreement an additional two (2) year period (January 1, 2024 through December 31, 2025) for a revised full agreement term of January 1, 2020 through December 31, 2025, and adding \$80,000 for a revised total agreement amount not to exceed \$272,500.

SUMMARY/DISCUSSION:

Automatic Door Systems, Inc. has installed the bulk of NMC's complex door systems and therefore is the optimum vendor choice for providing repair services when needed.

NMC has opted to continue to utilize services from Automatic Door Systems, Inc. for most of its door service needs. Automatic Door Systems, Inc. is not only familiar with NMC's complex systems, but they have continued to provide reliable service over the years. Furthermore, NMC utilizes two (2) other vendors for fire door service specifically. This contract is for services on all other types of electronic doors throughout the hospital.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on October 13, 2023.

FINANCING:

The cost for this amendment No. 3 is \$80,000 of which \$27,000 is included in the FY 2023-24 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement allows for needed improvements to the hospital's physical infrastructure. These improvements ensure that NMC maintains itself as a first-rate medical facility which, in turn,

enables NMC staff to provide quality medical care that leads to an improved quality of life for its patients and their families

- ☐ Economic Development
- ☐ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☒ Public Safety

Prepared by: Felipe Enriquez, Director of Engineering and Safety, 783-2614

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Automatic Door Systems Inc. Amendment No. 3
Automatic Door Systems Inc. Amendment No. 2
Automatic Door Systems Inc. Amendment No. 1
Automatic Door Systems Inc. Agreement

Attachments on file with the Clerk of the Board

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Physical Therapist Assistant classification as indicated in Attachment A effective November 18, 2023; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

..Report**RECOMMENDATION:**

It is recommended that the Board of Supervisors consider adopting a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Physical Therapist Assistant classification as indicated in Attachment A effective November 18, 2023; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Physical Therapist Assistant classification was requested by Natividad Medical Center (NMC) administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the County's comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The base wage analysis of the County's hospital comparable agencies found that based on the duties performed, the Physical Therapist Assistant classification was matched to five (5) of the six (6) hospital comparable agencies: Contra Costa Regional Medical Center, Hazel Hawkins, Salinas Valley Health, San Mateo Medical Center, and Santa Clara Valley Medical Center. After a thorough review and analysis of available data, no comparable matches were identified at Alameda Health System. The Physical Therapist Assistant classification is approximately 5.05% below the salary mean of the comparable agency's classifications.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, the base wage salary of the Physical Therapist Assistant classification would need to be adjusted by approximately 5.05% at top step in order to align with the labor market average.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. Service Employees International Union (SEIU) Local 521 has been notified of the recommendations.

FINANCING:

The salary and benefits increased costs for the current positions (4.0 FTE filled, 2.0 vacant) budgeted for the remainder of Fiscal Year 2023-24 is approximately \$17,738 and then \$27,128 annually thereafter. The funding for personnel costs is provided by NMC's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

- ☐ Economic Development
- ☒ Administration
- ☐ Health & Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A
Resolution

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Hospital Revenue Cycle Examiner classification as indicated in Attachment A effective November 18, 2023; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

..Report**RECOMMENDATION:**

It is recommended that the Board of Supervisors consider adopting a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Hospital Revenue Cycle Examiner classification as indicated in Attachment A effective November 18, 2023; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Hospital Revenue Cycle Examiner classification was requested by Natividad Medical Center (NMC) administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the County's comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The base wage analysis of the County's hospital comparable agencies found that based on the duties performed, the Hospital Revenue Cycle Examiner classification was matched to three (3) of the six (6) hospital comparable agencies: Alameda Health System, Salinas Valley Health and Santa Clara Valley Medical Center. After a thorough review and analysis of available data, no comparable matches were identified at Contra Costa Regional Medical Center, Hazel Hawkins or San Mateo Medical Center. The Hospital Revenue Cycle Examiner classification is approximately 16.31% below the salary mean of the comparable agency's classifications.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, the base wage salary of the Hospital Revenue Cycle Examiner classification would need to be adjusted by approximately 16.31% at top step in order to align with the labor market average.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. Service Employees International Union (SEIU) Local 521 has been notified of the recommendations.

FINANCING:

The salary and benefits increased costs for the current positions (1.0 FTE filled) budgeted for the remainder of Fiscal Year 2023-24 is approximately \$7,963 and then \$12,939 annually thereafter. The funding for personnel costs is provided by NMC's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

- ☐ Economic Development
- ☒ Administration
- ☐ Health & Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A
Resolution

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Laerdal Medical Corporation SimCapture Master Service Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Laerdal Medical Corporation for turnkey SimCapture cloud subscription service at NMC for an amount not to exceed \$21,273 with an agreement term November 13, 2023 through November 12, 2028.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Laerdal Medical Corporation for turnkey SimCapture cloud subscription service at NMC for an amount not to exceed \$21,273 with an agreement term November 13, 2023 through November 12, 2028.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages provisions within the agreement.

SUMMARY/DISCUSSION:

Our primary goal at NMC is to offer our patients and their family's high quality, safe patient care. One of the ways we achieve this at NMC is to promote ongoing professional staff development through various teaching modalities such as continuing education and simulation-based learning activities. In relation, the Natividad Simulation Lab needs to upgrade into Laerdal's new SimCapture cloud subscription to supplement the AV (audio-visual) system for operating various high-fidelity manikins being used for simulation-based learning activities. SimCapture is the new replacement for the simulation SimView AV system. Laerdal has phased out the SimView platform and it was replaced by SimCapture. The technology from this new AV system will support the database tracking report that is currently required to maintain the accreditation status of Natividad Simulation Center according to the standards set forth by the Society of Simulation in Healthcare.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on October 13, 2023.

FINANCING:

The cost for this agreement \$21,273 which is included in the FY 2023-24 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Natividad Medical Center is dedicated to the people of Monterey County to provide the best possible care to each patient. It is critical that resources are available for staff's professional development in order to maintain high quality and safe patient care.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Maria Lourdes Escolta, MSN, RN, CNS, Director of Nursing Education, 783-2851

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Laerdal Medical Corporation SimCapture Master Service Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

San Jose Boiler Works, Inc Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with San Jose Boiler Works, Inc for preventative maintenance and repair services on boilers at NMC for an amount not to exceed \$330,000 with an agreement term November 13, 2023 through November 12, 2026.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$33,000) of the original cost of the agreement per each amendment, for total contract liability of (\$363,000).

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with San Jose Boiler Works, Inc for preventative maintenance and repair services on boilers at NMC for an amount not to exceed \$330,000 with an agreement term November 13, 2023 through November 12, 2026.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$33,000) of the original cost of the agreement per each amendment, for total contract liability of (\$363,000).

SUMMARY/DISCUSSION:

Natividad Medical Center desires to continue its relationship with San Jose Boiler Works, Inc. as its vendor to perform scheduled maintenance and make as needed repairs for its boilers. The hospital uses boilers for heating water for supply air (heat) and heating domestic hot water for handwashing, showering, and washing dishes. NMC's high pressure steam boilers are necessary for sterilization of medical instruments and tools.

The American Society of Healthcare Engineers (ASHE) has developed maintenance schedules for all engineering equipment within a hospital setting. The Joint Commission has adopted ASHE's standards and requires hospitals to be compliant with such standards.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on October 13, 2023.

FINANCING:

The cost for this agreement is \$330,000 of which \$110,000 is included in the FY 2023-24 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement allows for needed improvements to the hospital's physical infrastructure. These improvements ensure that NMC maintains itself as a first-rate medical facility which, in turn, enables NMC staff to provide quality medical care that leads to an improved quality of life for its patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☐ Health and Human Services
- ☒ Infrastructure
- ☐ Public Safety

Prepared by: Felipe Enriquez, Director of Engineering and Safety, 783-2614

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

San Jose Boiler Works, Inc Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Professional Research Consultants, Inc. Agreement

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Professional Research Consultants, Inc. for healthcare industry market research design, analysis, support, training, and consulting services at NMC for an amount not to exceed \$65,000 with an agreement term November 13, 2023 through November 12, 2024.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Professional Research Consultants, Inc. for healthcare industry market research design, analysis, support, training, and consulting services at NMC for an amount not to exceed \$65,000 with an agreement term November 13, 2023 through November 12, 2024.

SUMMARY/DISCUSSION:

The Centers for Medicare & Medicaid Services (CMS) require that all hospitals conduct patient experience surveys. In particular, the Hospital Consumer Assessment of Healthcare Providers and Systems (HCAHPS) survey is the national, standardized, publicly reported survey of patients' perspectives of hospital care and measures patients' perceptions of their hospital experience.

Currently, NMC is contracted with vendor Press Ganey to perform HCAHPS and other survey types. That agreement is expiring, and NMC has selected Professional Research Consultants (PRC) to conduct surveys going forward.

PRC's engagement strategies ensure industry leading response rates on patient surveys. Higher response rates correlate with more accurate data. With increased response rates, NMC will receive valuable feedback from a higher proportion of our patients, creating a more representative sample of the total hospital patient population. In general, surveyors are most likely to receive feedback from those patients who were either extremely happy or unhappy with their experience. Responses from a larger percentage of patients ensures that feedback is also received from those patients in the middle who were satisfied with their experience, but not falling to the extreme on either end of the spectrum. This broader range of patient responses will allow for a more balanced representation of the true patient population for NMC.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on October 13, 2023.

FINANCING:

The cost for this agreement is \$65,000 which is included in the FY 2023-24 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Professional Research Consultants is an enterprise solution that will support NMC's journey toward clinical excellence and guide our transformation to a patient-centered, safety-focused, learning organization.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Raquel Mojica, IT Business Operations Manager, 783-2812

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Professional Research Consultants, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Virtusa Corporation Amendment No. 1

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Virtusa Corporation for CareDiscovery Quality Measures and CareDiscovery Electronic Quality Measures, and add Hybrid Measures software subscription services at NMC, extending the agreement for an additional two (2) year period through January 25, 2026 for a full agreement term of January 26, 2021 through January 25, 2026, with an increase of \$152,169 for a full agreement amount not to exceed \$367,623.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Virtusa Corporation for CareDiscovery Quality Measures and CareDiscovery Electronic Quality Measures, and add Hybrid Measures software subscription services at NMC, extending the agreement for an additional two (2) year period through January 25, 2026 for a full agreement term of January 26, 2021 through January 25, 2026, with an increase of \$152,169 for a full agreement amount not to exceed \$367,623.

SUMMARY/DISCUSSION:

For over 40 years, IBM, through its partner Truven Health Analytics, has provided market-leading performance improvement solutions built on data integrity, advanced analytics, and domain expertise. NMC has contracted with Truven since 2009 for the use of the IBM database(s) and analytic tools. IBM is now partnering with Virtusa Corporation to provide these same services.

Care Discovery is a database and reporting system that provides NMC with a dashboard of critical benchmarks and objective, fact-based information necessary to make quick, confident decisions in support of the hospital's quality improvement initiatives. The database and reporting system allows NMC to evaluate our performance as compared to peer hospitals; and evaluate our outcomes including the Agency for Healthcare Research and Quality (AHRQ) national indicators, complications, and risk-adjusted mortality and resource metrics. It provides NMC with the capability to drill into transaction-level details to identify specific opportunities for improving the process of care. The database and reporting system allows NMC to compare patient-care patterns among physicians and compare expected results to observed results. The database is used to run many required reports for Joint Commission accreditation.

The Care Discovery Quality Measures database and reporting system provides NMC with the tools to comply with the Joint Commission and Center for Medicare and Medicaid Services (CMS) requirement for quarterly reporting of clinical quality measures also known as Core Measures.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on October 13, 2023.

FINANCING:

The cost for this agreement is \$152,169 of which \$73,585 is included in the Fiscal Year 2023-24 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for a software system which allows data collection of process improvement projects as well as regulatory required reporting of quality metrics. The ability to capture this data and to compare with our peers helps drive improved medical care and patient outcomes at NMC. The use of this system provides NMC with the additional support it needs to be able to provide reliable and quality patient care, thus improving the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Tammy Perez, Director of Quality Management, 783-2561

Approved by: Charles Harris, Chief Executive Officer, 783-2504

Attachments:

Virtusa Corporation Amendment No. 1

Virtusa Corporation Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Locumtenens.com LLC Amendment No. 3

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Amendment No. 3 to the Agreement (A-16146) with Locumtenens.com LLC for recruitment and assignment of physician services to increase by \$600,000 for a revised total agreement amount not to exceed \$2,700,000 with no change to the agreement term (August 26, 2022 through August 25, 2024).

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Amendment No. 3 to the Agreement (A-16146) with Locumtenens.com LLC for recruitment and assignment of physician services to increase by \$600,000 for a revised total agreement amount not to exceed \$2,700,000 with no change to the agreement term (August 26, 2022 through August 25, 2024).

SUMMARY/DISCUSSION:

In order to find highly qualified temporary physicians and other locum tenens, such as advanced practitioners, who match the position we are trying to cover and are available on sometimes very short notice, it is necessary to contract with multiple locum tenens agencies to provide referral of locum tenens physicians.

Locum tenens are physicians who temporarily take the place of physicians during periods when physicians (employed or contracted) are not available (e.g., vacation; illness; continuing medical education; etc.).

This Amendment No. 3 allows NMC to continue utilizing the services needed to provide reliable and quality patient care without interruption during staffing shortages.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this Amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. This Amendment No. 3 has also been reviewed and approved by the Board of Trustees Executive Committee on October 13, 2023.

FINANCING:

The cost for this Amendment No. 3 is \$600,000 which is included in FY 2023-24 Adopted Budget. Amounts for the remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement are required for Level II Trauma Centers and provide NMC with the additional support it needs in order to deliver reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783-2506

Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

Locumtenens.com LLC Amendment No. 3
Locumtenens.com LLC Amendment No. 2
Locumtenens.com LLC Amendment No. 1
Locumtenens.com LLC Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Press Ganey Associates, LLC. Amendment No. 5

Legistar Number:

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-14571) with Press Ganey Associates, LLC., for the addition of its Employee Engagement & NDNQI Survey, extending the agreement an additional two (2) year period (January 1, 2024 through December 31, 2025) for a revised full Agreement term of January 1, 2020 through December 31, 2025 and adding an additional \$100,000 for a revised total agreement amount not to exceed \$925,335.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-14571) with Press Ganey Associates, LLC., for the addition of its Employee Engagement & NDNQI Survey, extending the agreement an additional two (2) year period (January 1, 2024 through December 31, 2025) for a revised full Agreement term of January 1, 2020 through December 31, 2025 and adding an additional \$100,000 for a revised total agreement amount not to exceed \$925,335.

SUMMARY/DISCUSSION:

Press Ganey Associates is an industry leader in the measurement of patient satisfaction and hospital transformation. The Press Ganey products below provide Natividad with an integrated solution that aligns patient, staff, and physicians with several products that help Natividad improve patient experience, safety, quality, and workforce engagement.

- **Employee Engagement Survey:** This annual survey of employee experience allows leaders to identify and remedy barriers that prevent our workforce from being aligned with hospital goals. An engaged workforce positively impacts the safety, quality, and experience of care.
- **Culture of Safety Survey:** This survey measures factors that can lead to adverse events and patient harm in the hospital. Natividad uses this survey to raise staff awareness about patient safety, provide an overview of the current patient safety culture, and allow trending of safety initiatives and interventions.
- **National Database of Nursing Quality Indicators (NDNQI):** Used to improve nursing quality, empower nurses, turn gaps into opportunities and banish adverse events. This survey, provides insights and reports on the organization that we can understand how to drive performance.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and by its Board of Trustees on October 13, 2023.

FINANCING:

The cost of this amendment No. 5 is \$100,000 of which \$50,000 is included in the Fiscal Year 2023-24 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Press Ganey is an enterprise solution that supports Natividad Medical Center's journey toward clinical excellence and guide our transformation to a patient-centered, safety-focused, learning organization.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Janine Bouyea, Chief People Operations Officer, 783-2701

Approved by: Charles Harris, MD, Chief Executive Officer, 783-2785

Attachments:

Press Ganey Amendment No. 5
Press Ganey Amendment No. 4
Press Ganey Amendment No. 3
Press Ganey Amendment No. 2
Press Ganey Amendment No. 1
Press Ganey Master Services Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

First Databank, Inc. Amendment No. 3

Legistar Number:

..Title

Authorize the Chief Executive Officer for Natividad Medical Center his designee to execute amendment No. 3 to the agreement (A-15-311) with First Databank, Inc. for pharmacy licensing services, extending the agreement an additional three (3) year period (January 1, 2024 through December 31, 2026) for a revised full agreement term of January 1, 2014 through December 31, 2026, and adding \$163,920 for a revised total agreement amount not to exceed \$528,993.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center his designee to execute amendment No. 3 to the agreement (A-15-311) with First Databank, Inc. for pharmacy licensing services, extending the agreement an additional three (3) year period (January 1, 2024 through December 31, 2026) for a revised full agreement term of January 1, 2014 through December 31, 2026, and adding \$163,920 for a revised total agreement amount not to exceed \$528,993.

SUMMARY/DISCUSSION:

Natividad Medical Center is requesting to extend a software license agreement with First Databank, Inc. The First Data Bank software provides Natividad Medical Center with the industry's most comprehensive drug database which is critical for safe medication practices for Natividad Medical Center. This database is used by pharmacists and providers to monitor patient allergies, drug-to-drug interactions, dose range checking, lab value monitoring and medication use, medication reconciliation and our electronic and written prescribing practice. The databases also provide descriptive drug information, unique identifiers, and pricing data.

The monthly software and database updates included with this license agreement are crucial for Natividad Medical Center to provide the safest, high-quality care to our patients.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 3 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by Natividad Medical Center's Finance Committee and by its Board of Trustees on October 13, 2023.

FINANCING:

The cost for this amendment No. 3 is \$163,920 of which \$52,600 is included in the Fiscal Year 2023-24 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for a software system which improves data processing at Natividad Medical Center. The use of this system directly contributes to a more efficient and effective use of resources within the organization.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Raquel Mojica, IT Business Operations Manager, 783-2812

Approved by: Charles R. Harris, Chief Medical Officer, 783-2785

Attachments:

- First Databank Amendment No. 3
- First Databank Amendment No. 2
- First Databank Amendment No. 1
- First Databank Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Health Management Associates, Inc. Amendment No. 8

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 8 to the agreement (A-14083) with Health Management Associates, Inc. for consulting services associated with patient alignment, county ambulatory clinics and health plan member access for Natividad, extending the agreement an additional one (1) year period (January 2, 2024 through January 1, 2025) for a revised full agreement term of January 2, 2017 through January 1, 2025, and adding \$100,000 for a revised agreement amount not to exceed \$580,000 with no changes to the scope of work.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 8 to the agreement (A-14083) with Health Management Associates, Inc. for consulting services associated with patient alignment, county ambulatory clinics and health plan member access for Natividad, extending the agreement an additional one (1) year period (January 2, 2024 through January 1, 2025) for a revised full agreement term of January 2, 2017 through January 1, 2025, and adding \$100,000 for a revised agreement amount not to exceed \$580,000 with no changes to the scope of work.

SUMMARY/DISCUSSION:

Health Management Associates, Inc. (HMA) is a consulting firm experienced program development with a deep knowledge of county hospital and health system operations and network development. HMA will work with Natividad and Health Department leadership to assist in improving operational and clinical alignment of the Monterey County health portfolio.

HMA will continue to provide guidance regarding; unified planning, strategic partnership development and opportunities for achieving shared operational efficiencies via this amendment. Specific operational improvements will focus on improving appointment access, patient communication, and quality improvement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 8 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal & amendment No. 7 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on October 13, 2023.

FINANCING:

The cost for this amendment No. 8 is \$100,000 of which \$50,000 which is included in the Fiscal Year 2023-24 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for consulting services to explore and implement various approaches to providing healthcare benefits and network designs at Natividad and across the Monterey County health system care continuum which will contribute to improve outcomes and access and lead to a more efficient use of resources within the organization.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Daniel Leon, Chief Financial Officer, 783-2551

Approved by: Charles R. Harris, DO, Interim Chief Executive Officer, 783-2553

Attachments:

Health Management Associates Amendment 8
Health Management Associates Renewal & Amendment 7
Health Management Associates Amendment 6
Health Management Associates Amendment 5
Health Management Associates Amendment 4
Health Management Associates Amendment 3
Health Management Associates Amendment 2
Health Management Associates Amendment 1
Health Management Associates Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Pureserve Building Services, Inc. Amendment No. 4

Legistar Number:

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-14660) with Pureserve Building Services, Inc. for professional building maintenance services, extending the agreement an additional one (1) year period (May 1, 2024 through April 30, 2025) for a revised full agreement term of May 1, 2014 through April 30, 2025 and adding \$122,000 for a revised total agreement amount not to exceed \$515,116.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-14660) with Pureserve Building Services, Inc. for professional building maintenance services, extending the agreement an additional one (1) year period (May 1, 2024 through April 30, 2025) for a revised full agreement term of May 1, 2014 through April 30, 2025 and adding \$122,000 for a revised total agreement amount not to exceed \$515,116.

SUMMARY/DISCUSSION:

Pureserve Building Services Inc. offers janitorial and cleaning services from Monday to Friday at Natividad's Medical Office Building, specifically in the common areas, public waiting spaces, and suites 201 and 202. They also extend their services to offsite apartments. Their responsibilities comprise of:

- Floor maintenance, which includes sweeping, vacuuming, and mopping
- Polishing of water fountains and fixtures
- Trash disposal
- Furniture cleaning in waiting areas
- Dusting
- Sanitation and cleaning of restrooms

Moreover, Pureserve Building Services, Inc. is in charge of supplying bathroom necessities like toilet paper, paper towels, seat covers, and hand soap.

Since May 2019, Natividad has maintained a contract with Pureserve Building Services, Inc.

This amendment is intended to expand the range of services to include the new medical clinic recently acquired by Natividad.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 4 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 4 has also been reviewed and approved by Natividad Medical Center's Finance Committee and by its Board of Trustees on October 13, 2023.

FINANCING:

The cost for this amendment No. 3 is \$122,000, of which \$38,000 is included in the Fiscal Year 2023-2024 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered under this agreement for janitorial staffing, general cleaning, and sanitation of corridors enhance operations at the hospital, which ensures a sanitary environment and improves the patient experience.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Marcel Smith, Director of Environmental Services, 783-2654

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

- Pureserve Building Services Amendment 4
- Pureserve Building Services Amendment 3
- Pureserve Building Services Renewal and Amendment 2
- Pureserve Building Services Amendment 1
- Pureserve Building Services Agreement

Attachments on file with the Clerk of the Board

..Title

- a. Authorize the County Counsel to execute an Agreement for Specialized Attorney Services (“Agreement”) with King and Spalding LLP for independent consulting and legal services with respect to healthcare matters at Natividad Medical Center (“Natividad”), for an amount not to exceed \$600,000 with an agreement term November 1, 2023, through October 31, 2026; and
- b. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute up to three (3) future amendments to this Agreement where in total the amendments do not exceed 10% (\$60,000) of the agreement amount, for a revised total contract amount of \$660,000, and do not significantly change the scope of work.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the County Counsel to execute an Agreement for Specialized Attorney Services (“Agreement”) with King and Spalding LLP for independent consulting and legal services with respect to healthcare matters at Natividad Medical Center (“Natividad”), for an amount not to exceed \$600,000 with an agreement term November 1, 2023, through October 31, 2026; and
- b. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute up to three (3) future amendments to this Agreement where in total the amendments do not exceed 10% (\$60,000) of the agreement amount, for a revised total contract amount of \$660,000, and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

King & Spalding is a national law firm with one of the largest groups of attorneys with an emphasis in its healthcare law group on managed care. The firm routinely handles business, regulatory, litigation, arbitration, mediation, consulting and other managed care issues. The County uses the firm’s expertise in managed care litigation, payer contract disputes and negotiations, the Affordable Care Act, California's Health & Safety Code, and the Knox-Keene Act.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. This Agreement has also been reviewed and approved by Natividad’s Finance Committee and by its Board of Trustees on October 13, 2023.

FINANCING:

The cost for this agreement is \$600,000, of which \$200,000 is included in the Fiscal Year 2023-2024 Adopted Budget. Amounts for the remaining years of the agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide legal consulting services, as needed, with respect to healthcare matters; the outcome of which contributes to assisting Natividad run efficient business operations.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Daniel Leon, Chief Financial Officer, 783-2561

Approved by: Charles R. Harris, MD, Chief Executive Officer, 783-2504

Attachments:

King and Spalding LLP Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Central Coast Nephrology Agreement

TITLE:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) to execute the Professional and Call Coverage Services Agreement with Central Coast Nephrology to provide nephrology services for an amount not to exceed \$825,000 for the period November 1, 2023 to December 31, 2025; and
- b. Authorize the Chief Executive Officer for NMC to sign up to three (3) amendments to this agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$82,500) of the original contract amount and do not increase the total contract amount above \$907,500.

RECOMMENDATION:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) to execute the Professional and Call Coverage Services Agreement with Central Coast Nephrology to provide nephrology services for an amount not to exceed \$825,000 for the period November 1, 2023 to December 31, 2025; and
- b. Authorize the Chief Executive Officer for NMC to sign up to three (3) amendments to this agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$82,500) of the original contract amount and do not increase the total contract amount above \$907,500.

SUMMARY/DISCUSSION:

Natividad must arrange for care and treatment of patients who present to the emergency department or hospital clinics as well as hospitalized patients in need of medical care in the specialty of nephrology. Natividad would like to enter into this Agreement with Central Coast Nephrology so that its board-certified nephrologists can provide, 24/7 emergency department call coverage and inpatient consults, at least two half days of clinic per week in the outpatient specialty clinic and medical director services. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The total not to exceed amount for this Agreement is \$825,000 for the period November 1, 2023 to December 31, 2025. \$412,500 is included in the Fiscal Year 2023/2024. The remaining amount will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris., Chief Executive Officer, 783.2551

Attachments:
Agreement

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Access Physicians California, P.C. First Amendment

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with Access TeleCare California, P.C. (formerly Tele-Physicians, P.C.) to provide tele-neurology services adding \$80,000 for a revised amount not to exceed \$880,000 in the aggregate, but with no change to the original Agreement term, April 1, 2022 to March 31, 2024.

..Report

RECOMMENDATION:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with Access TeleCare California, P.C. (formerly Tele-Physicians, P.C.) to provide tele-neurology services adding \$80,000 for a revised amount not to exceed \$880,000 in the aggregate, but with no change to the original Agreement term, April 1, 2022 to March 31, 2024.

SUMMARY/DISCUSSION:

NMC must arrange for the provision of professional consultation and treatment of patients who present to the emergency department and who are admitted to the hospital in need of medical care the specialty of neurology. NMC has an agreement with Tele-Physicians, P.C. to provide 24/7 neurology consultative services for patients via specialized electronic telemedicine equipment. Services include indirect physical exams, history taking, diagnostic protocols, image analysis and recommendations for therapeutic interventions and/or diagnostic tests for any neurologic emergency.

The Agreement with Tele-Physicians, P.C. was entered into on April 1, 2022. NMC now wishes to enter into this First Amendment effective in order to change the name of the contractor from Tele-Physicians, P.C. to Access TeleCare California, P.C. due to its internal reorganization and corporate restructure effective January 1, 2023. NMC has obtained an independent opinion of fair market value for the payment terms of this agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. The Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The total cost of this Amendment is \$80,000. The total not to exceed amount of this Agreement is \$880,000 for the period April 1, 2022 to March 31, 2024. \$400,000 is included in the Fiscal Year 2023/2024 Adopted Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this Amended and Restated Agreement provide NMC with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2553

Attachments:

First Amendment
Agreement

Attachments on File at the Clerk of the Board

FINANCIAL STATEMENTS

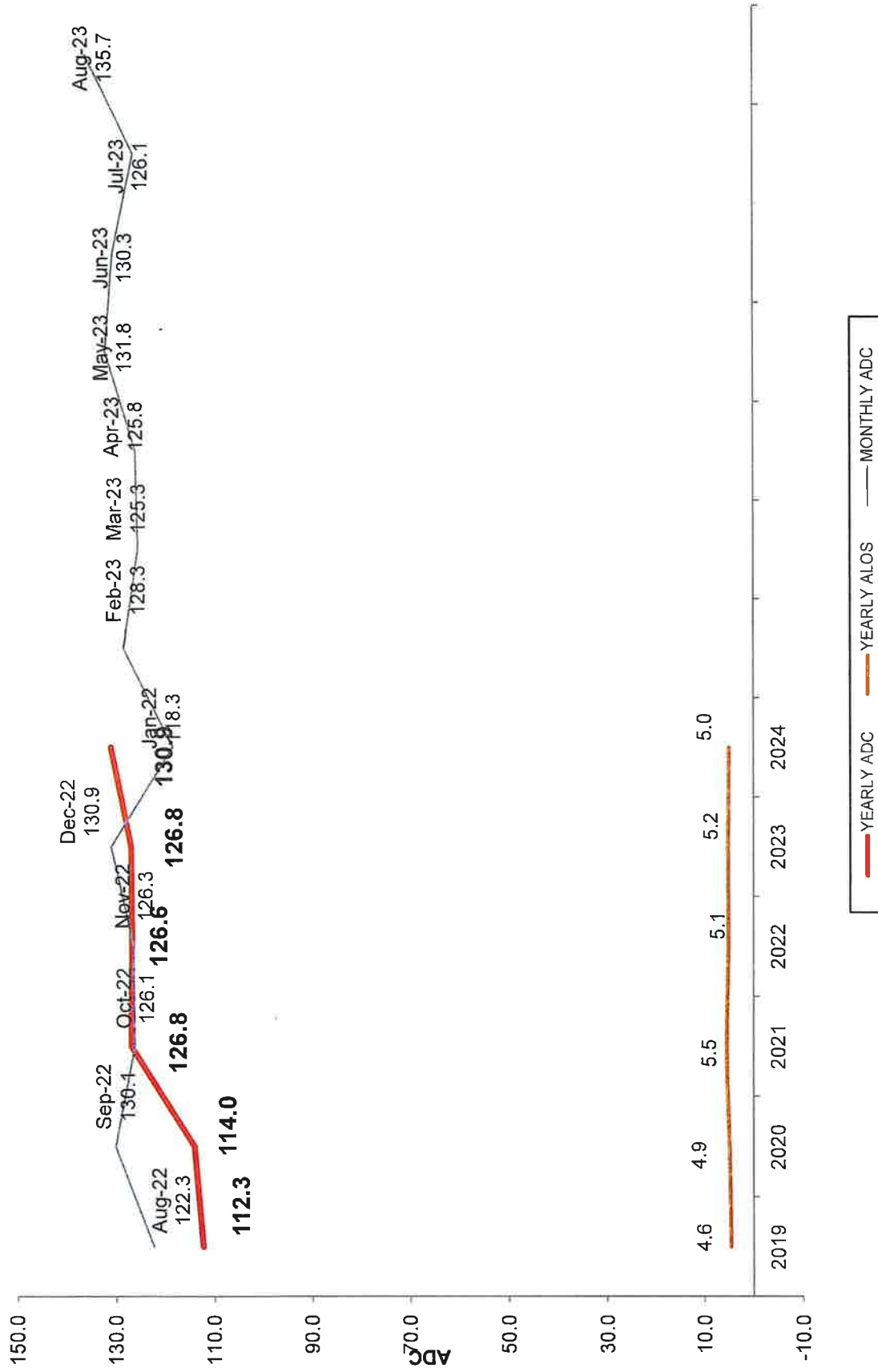
AUGUST 31, 2023

FINANCIAL STATEMENTS

AUGUST 31, 2023

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**NATIVIDAD
STATISTICAL REPORT
August 31, 2023**

Month-To-Date					Year-To-Date					
06-23	07-23	08-23	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS		CY/PY			
1	185	199	241	206	NICU	15	413	440	478	-7.95%
2	1,952	1,918	2,198	1,982	Med/Surg	57	3,964	4,116	3,993	3.08%
3	188	216	213	205	ICU	10	410	429	455	-5.71%
4	87	48	75	106	Peds	12	213	123	165	-25.45%
5	768	778	754	776	Acute Rehab	28	1,552	1,532	1,534	-0.13%
6	315	318	301	298	OB/Gyn	27	597	619	529	17.01%
7	3,495	3,477	3,782	3,574	TOTAL ACUTE	149	7,148	7,259	7,154	1.47%
8	413	433	425	270	Psychiatric	19	539	858	572	50.00%
9	3,908	3,910	4,207	3,844	TOTAL DAYS	168	7,688	8,117	7,726	5.06%
10	287	298	310	300	Nursery	18	600	608	661	-8.02%
AVERAGE DAILY CENSUS										
11	90.9	87.1	97.7	90.3	Acute	121	90.3	92.4	90.6	1.99%
12	25.6	25.1	24.3	25.0	Acute Rehab	28	25.0	24.7	24.7	0.00%
13	13.8	14.0	13.7	8.7	Psychiatric	19	8.7	13.8	9.2	50.00%
14	130.3	126.1	135.7	124.0	TOTAL	168	124.0	130.9	124.6	5.06%
15	9.6	9.6	10.0	9.7	Nursery	18	9.7	9.8	10.7	-8.41%
PERCENTAGE OF OCCUPANCY										
16	75.1%	72.0%	80.7%	74.6%	Acute		74.6%	76.4%	74.9%	2.0%
17	91.4%	89.6%	86.8%	89.3%	Acute Rehab		89.3%	88.2%	88.2%	0.0%
18	72.6%	73.7%	72.1%	45.8%	Psychiatric		45.8%	72.6%	48.4%	50.0%
19	77.6%	75.1%	80.8%	73.8%	TOTAL		73.8%	77.9%	74.2%	5.1%
20	53.3%	53.3%	55.6%	53.9%	Nursery		53.9%	54.4%	59.4%	-8.4%
ADMISSIONS										
21	647	668	719	642	Acute		1,283	1,387	1,259	10.17%
22	55	58	57	57	Acute Rehab		115	115	117	-1.71%
23	40	48	62	43	Psychiatric		86	110	95	15.79%
24	742	774	838	742	TOTAL		1,484	1,612	1,471	9.59%
25	182	191	199	185	Nursery		370	390	399	-2.26%
26	189	197	207	189	Deliveries		378	404	431	-6.26%
DISCHARGES										
27	640	634	708	620	Acute		1,240	1,342	1,225	9.55%
28	52	60	58	58	Acute Rehab		115	118	120	-1.67%
29	37	47	69	42	Psychiatric		85	116	95	22.11%
30	729	741	835	720	TOTAL		1,440	1,576	1,440	9.44%
31	162	170	182	172	Nursery		344	352	369	-4.61%
AVERAGE LENGTH OF STAY										
32	5.3	5.1	5.0	5.2	Acute(Hospital wide no babies)		5.2	5.0	5.3	-5.66%
33	14.0	13.4	13.2	13.5	Acute Rehab		13.5	13.3	13.1	1.53%
34	2.8	2.5	2.3	2.6	OB/Gyn		2.6	2.4	2.3	4.35%
35	10.3	9.0	6.9	6.2	Psychiatric		6.2	7.8	6.0	30.00%
36	1.6	1.6	1.6	1.6	Nursery		1.6	1.6	1.7	-5.88%
OUTPATIENT VISITS										
37	4,975	4,635	5,190	5,084	Emergency Room		10,168	9,825	9,850	-0.25%
38	546	436	465	404	ER Admits		807	901	1,054	-14.52%
39	73.6%	56.3%	55.5%	54.4%	ER Admits as a % of Admissions		54.4%	55.9%	71.7%	-21.99%
40	6,369	6,088	7,044	6,019	Clinic Visits		12,038	13,132	11,915	10.21%
ANCILLARY PROCEDURES BILLED										
41	54,674	53,213	57,714	54,320	Lab Tests		108,640	110,927	110,050	0.80%
42	4,332	4,322	4,887	3,974	Radiology Procedures		7,948	9,209	8,088	13.86%
43	236	248	257	272	MRI Procedures		544	505	453	11.48%
44	138	55	108	106	Nuclear Med Procedures		213	163	264	-38.26%
45	1,313	1,252	1,380	1,238	Ultrasound Procedures		2,476	2,632	2,508	4.94%
46	2,032	2,167	2,322	2,018	CT Scans		4,036	4,489	4,106	9.33%
47	404	403	500	367	Surgeries		735	903	711	27.00%
48	7.36	7.46	6.97	7.56	FTE'S PER AOB		7.56	7.21	7.57	-4.76%
49	1,361.6	1,368.3	1,373.7	1,349.7	TOTAL PAID FTE'S		1,349.7	1,371.0	1,352.8	1.34%
50	5,550	5,688	6,106	5,534	ADJUSTED PATIENT DAYS		11,068	11,794	11,086	6.39%

STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
NATIVIDAD
FOR FY2024

	JUL-23	AUG-23	SEP-23	OCT-23	NOV-23	DEC-23	JAN-24	FEB-24	MAR-24	APR-24	MAY-24	JUN-24	YTD
REVENUE													
Patient Revenue:													
Inpatient	75,825,124	81,181,440											157,006,564
Pro Fees	4,930,938	5,547,977											10,478,915
Outpatient	38,720,170	39,152,144											75,872,315
Total Patient Revenue	117,476,232	125,881,561											243,357,794
Deductions from revenue													
Contractual Deductions	89,537,030	94,105,959											183,642,989
Bad Debt	3,902,355	4,451,263											8,353,608
Unable to Pay	32,434	16,002											48,436
Total Contractual Discounts	93,471,819	98,573,214											192,045,033
Net Patient Revenue	24,004,414	27,308,347											51,312,761
As a percent of Gross Revenue	20.43%	21.69%											21.09%
Total Government Funding	7,172,655	7,172,655											14,345,310
Other Operating Revenue:													
Rent Income	126,949	118,418											245,367
Interest Income	563,942	563,386											1,127,338
NMF Contribution	60,000	60,000											120,000
Other Income	482,213	475,332											937,546
Total Other Operating Revenue	1,213,104	1,217,147											2,430,251
TOTAL REVENUE	32,390,173	35,895,149											68,098,322
EXPENSE													
Salaries, Wages & Benefits													
Registries	18,420,876	19,300,912											37,721,788
Phys/Residents SWB & Contract Fees	1,009,571	968,009											1,977,580
Purchased Services	4,994,554	5,068,078											10,062,632
Supplies	3,049,135	3,239,769											6,288,903
Insurance	2,811,469	3,204,107											6,015,566
Utilities and Telephone	408,031	408,857											816,888
Interest Expense	390,173	379,992											770,165
Depreciation & Amortization	37,914	37,914											75,829
Other Operating Expense	1,042,305	998,590											2,040,895
TOTAL EXPENSE	461,297	691,908											1,153,205
NET INCOME(LOSS)	(235,172)	1,400,012											1,164,840
Normalization for Extraordinary Items													
State One Time Grant	-	-											-
Kaiser Settlement	-	-											-
American Rescue Plan (ARPA) Rural Fund	-	-											-
Families First C-19 Response	-	-											-
Total Extraordinary Items	-	-											-
NET INCOME BEFORE Extraordinary Items	(235,172)	1,400,012											1,164,840
CAPITAL CONTRIBUTIONS:													
County Contribution	-	-											-
CHANGE IN NET ASSETS	(235,172)	1,400,012											1,164,840

NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS
AS OF AUGUST 31, 2023

		CURRENT MONTH				YEAR -TO- DATE				
		Actual	Budget	Variance fav. (unfav) \$ VAR.	% VAR	Actual	Budget	Variance fav. (unfav) \$ VAR.	% VAR	Prior Yr
		R E V E N U E								
		Patient Revenue:								
1	\$	81,181,440	\$ 78,990,412	\$ 2,191,028	2.8	\$ 157,008,564	\$ 157,980,824	\$ (974,260)	(0.6)	\$ 158,127,245
2		5,547,977	6,610,412	(1,062,435)	(16.1)	10,478,915	13,220,824	(2,741,909)	(20.7)	11,399,071
3		39,152,144	37,628,202	1,523,942	4.1	75,872,315	75,256,404	615,911	0.8	73,724,629
4		125,881,561	123,229,026	2,652,535	2.2	243,357,794	246,458,052	(3,100,258)	(1.3)	243,250,945
		Deductions from Revenue								
5		94,105,959	94,323,598	217,639	0.2	183,642,989	188,647,196	(5,004,207)	2.7	184,688,407
6		4,451,253	3,130,158	(1,321,095)	(42.2)	8,353,608	6,260,316	(2,093,292)	(33.4)	7,718,337
7		16,002	84,818	68,816	81.1	48,436	169,636	121,200	71.4	175,476
8		98,573,214	97,538,574	(1,034,640)	(1.1)	192,045,033	195,077,148	(3,032,115)	1.6	192,582,220
9		27,308,347	25,690,452	1,617,895	6.3	51,312,761	51,380,904	(68,143)	(0.1)	50,668,725
10		21.69%	20.85%			21.09%	20.85%			20.83%
11		7,172,655	6,659,860	512,795	7.7	14,345,310	13,319,720	1,025,590	7.70	28,182,970
		Total Government Funding								
		Other Operating Revenue:								
12		118,418	126,917	(8,499)	(6.7)	245,367	253,834	(8,467)	(3.3)	247,075
13		563,396	245,833	317,563	129.2	1,127,338	491,666	635,672	129.3	162,000
14		60,000	60,000	-	-	120,000	120,000	0	-	120,000
15		475,332	440,901	34,431	7.8	937,546	881,802	55,744	6.3	792,146
16		1,217,147	873,651	343,496	39.3	2,430,251	1,747,302	682,949	39.1	1,321,221
17		35,698,149	33,223,963	2,474,186	7.4	68,088,322	66,447,926	1,640,396	2.5	80,172,916
		TOTAL REVENUE								
		EXPENSE								
18		19,300,912	18,903,869	(397,043)	(2.1)	37,721,788	37,807,738	(85,950)	0.2	35,094,744
19		968,009	778,633	(189,376)	(24.3)	1,977,580	1,557,266	(420,314)	(27.0)	3,070,303
20		5,068,078	5,139,369	71,291	1.4	10,062,632	10,278,738	(216,106)	2.1	9,092,732
21		3,239,769	2,869,069	(370,700)	(12.9)	6,288,903	5,738,138	(550,765)	(9.6)	5,874,925
22		3,204,107	2,790,834	(413,273)	(14.8)	6,015,596	5,581,668	(433,928)	(7.8)	5,976,289
23		408,857	372,870	(35,987)	(9.7)	816,888	745,740	(71,148)	(9.5)	738,359
24		379,992	410,055	30,063	7.3	770,165	820,110	(49,945)	6.1	878,552
25		37,914	50,330	12,416	24.7	75,829	100,660	(24,831)	24.7	107,642
26		998,590	1,163,451	164,861	14.2	2,040,995	2,326,902	(286,007)	12.3	2,085,940
27		691,908	439,172	(252,736)	(57.5)	1,153,206	878,344	(274,862)	(31.3)	976,004
28		34,298,137	32,917,652	(1,380,485)	(4.2)	66,923,481	65,835,304	(1,088,177)	(1.7)	63,895,484
		TOTAL EXPENSE								
29		1,400,012	306,311	1,093,701	357.1	1,164,840	612,622	552,218	90.1	16,277,432
		NET INCOME(LOSS)								
		CAPITAL CONTRIBUTIONS								
30										
31		-	-	-	-	-	-	-	-	-
32		-	-	-	-	-	-	-	-	-
33		-	-	-	-	-	-	-	-	-
34	\$	1,400,012	\$ 306,311	\$ 1,093,701	357.1	\$ 1,164,840	\$ 612,622	\$ 552,218	90.1	\$ 16,277,432
		CHANGE IN NET ASSETS								
		County Contribution								

NATIVIDAD

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**NATIVIDAD
BALANCE SHEET
AS OF AUGUST 31, 2023**

	CURRENT MONTH			YEAR - TO - DATE			% CHG.
	BEGINNING	ENDING	INC/(DEC)	BEGINNING	ENDING	INC/(DEC)	
1	\$ 140,309,549	\$ 145,380,909	\$ 5,071,360	\$ 160,817,808	\$ 145,380,909	\$ (15,436,899)	(9.6) %
2	30,483,667	30,483,667	-	30,483,667	30,483,667	-	-
3	60,812,372	61,714,244	901,872	58,357,243	61,714,244	3,357,001	5.8
4	68,549,872	71,015,075	2,465,203	53,071,963	71,015,075	17,943,112	33.8
5	5,168,846	5,275,940	107,094	5,092,844	5,275,940	183,096	3.6
6	5,641,530	5,169,947	(471,583)	4,763,399	5,169,947	406,548	8.5
7	310,965,836	319,039,782	8,073,946	312,586,924	319,039,782	6,452,858	2.1
8	358,409,940	358,577,086	167,146	357,891,980	358,577,086	685,106	0.2
9	(235,504,394)	(236,502,984)	(998,590)	(234,482,089)	(236,502,984)	(2,040,895)	(0.9)
10	122,905,546	122,074,102	(831,444)	123,429,891	122,074,102	(1,355,789)	(1.1)
11	230,746,824	223,639,223	(7,107,601)	227,682,935	223,639,223	(4,043,712)	(1.8)
12	\$ 664,618,206	\$ 664,753,107	\$ 134,901	\$ 663,699,750	\$ 664,753,107	\$ 1,053,357	0.2 %
13	26,985,166	22,606,621	(4,378,545)	24,717,473	22,606,621	(2,110,852)	(8.5)
14	18,837,176	19,692,874	855,698	15,584,826	19,692,874	4,108,048	26.4
15	145,517,537	145,643,537	126,001	145,517,537	145,643,537	126,000	0.1
16	4,003,251	4,003,251	-	4,003,251	4,003,251	-	-
17	10,991,684	13,178,237	2,186,553	15,303,282	13,178,237	(2,125,045)	(13.9)
18	206,334,814	205,124,520	(1,210,294)	205,126,369	205,124,520	(1,849)	(0.0)
19	3,111,173	3,056,355	(54,817)	3,165,990	3,056,355	(109,635)	(3.5)
20	-	-	-	-	-	0	0.0
21	17,610,555	17,610,555	-	17,610,555	17,610,555	-	0.0
22	20,721,728	20,666,911	(54,817)	20,776,545	20,666,911	(109,634)	(0.5)
23	437,796,835	437,796,835	-	424,208,325	437,796,835	13,588,511	3
24	(235,172)	1,164,840	1,400,012	13,588,511	1,164,840	(12,423,671)	(91.4)
25	437,561,664	438,961,676	1,400,012	437,796,836	438,961,676	1,164,840	0.3
26	\$ 664,618,206	\$ 664,753,107	\$ 134,901	\$ 663,699,750	\$ 664,753,107	\$ 1,053,358	0.2 %

**NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 08/31/23**

BALANCE SHEET	<u>Beq. Balance</u>	<u>Accruals</u>	<u>Recias and Adj</u>	<u>Prior Years Final Rec'n</u>	<u>Family 1st Corona Response</u>	<u>IGT</u>	<u>Payments</u>	<u>Ending Balance</u>
Medi-Cal Waiver (DSH + SNCP)	1,224,882	2,466,666		240,122		7,552,884	(11,658,646)	(174,091)
Hospital Fee	(3)	166,666						166,663
Rate Range IGT-CCAH-	11,664,000	2,333,000						13,997,000
MCMC EPP	14,000,000	2,566,666				6,206,776		22,773,442
MCMC QIP	24,000,000	5,666,666						29,666,666
SB1732	(133,065)	466,666						333,601
AB 915	381,616	636,726						1,018,342
Medical GME	(660,431)	252,806				325,968	(889,146)	(970,802)
Family First-COVID 19	(126,001)		126,001		83,334		(83,251)	83
GOVERNMENT RECEIVABLES	50,350,998	14,555,862	126,001	240,122	83,334	14,085,629	(12,631,042)	66,810,904
UCSF & TOURO University	-	14,767						14,767
Miscellaneous Receivable	86,449	202,843					(189,143)	100,149
Office Buildings	7,600	250,904					(52,226)	206,278
Medical HPE	40,955	50,000						90,955
Interest Accrued	577,500	1,127,884						1,705,384
Accrued Donations	755,683	120,000					(383,935)	491,748
Probation	95,548	198,408					(18,795)	275,161
Health Department	157,229	326,639					(164,139)	319,729
Watsonville	1,000,000							1,000,000
OTHER RECEIVABLES	2,720,964	2,291,445	-	-	-	-	(808,238)	4,204,171
STATE RECEIVABLES	\$ 53,071,962	\$ 16,847,307	\$ 126,001	\$ 240,122	\$ 83,334	\$ 14,085,629	\$ (13,439,280)	\$ 71,015,075

P & L	YTD Aug-23
Medi-Cal DSH /SNCP/PHYS SPA	\$ 2,466,666
Rate Range IGT-CCAH-	2,333,000
Esperanza Care	(416,668)
Family First C-19 Response-FMAP Enhance-	83,334
Medical GME	166,666
HPE	50,000
Hospital Fee	166,666
MCMC EPP	2,566,666
HD Residency Support	(83,334)
MCMC QIP	5,666,666
AB915	636,726
Medicare Bi-Weekly Payment	242,256
CARES Act Fund Aid	-
SB 1732	466,666
GOVERNMENT FUNDING INCOME	\$ 14,345,310

NATIVIDAD

STATEMENT OF CASH FLOWS

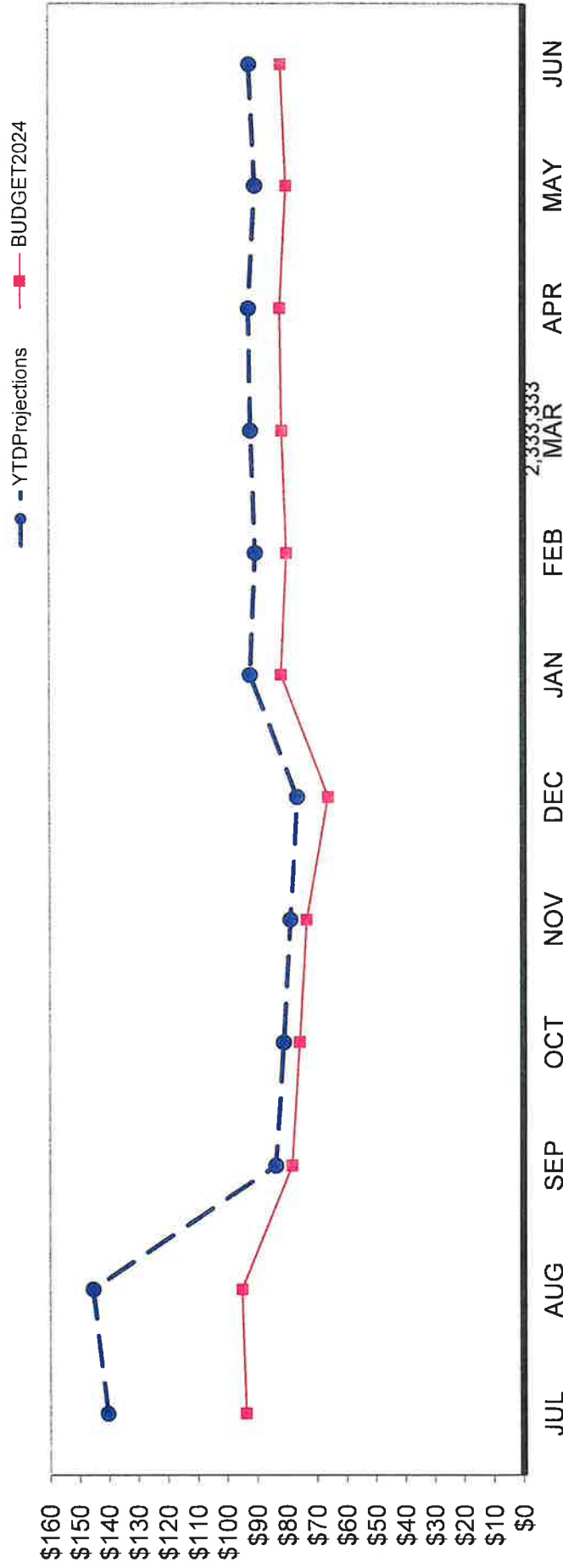
AS OF AUGUST 31, 2023

	CURRENT MONTH		YEAR - TO - DATE
1	\$ 140,309,549	CASH AT BEGINNING OF PERIOD	\$ 160,817,808
2		FROM OPERATIONS:	
3	1,400,012	NET INCOME/(LOSS)	1,164,840
4	-	NET INCOME ADJ - PRIOR YEAR	-
5	998,590	DEPRECIATION/AMORT	\$ 2,040,895
6	2,398,602	SUBTOTAL	3,205,736
7		CHANGES IN WORKING CAPITAL:	
8	(901,872)	ACCOUNTS RECEIVABLE	(3,357,001)
9	-	FUND AID STIMULUS	-
10	(2,465,203)	STATE/COUNTY RECEIVABLE	(17,943,112)
11	364,489	PREPAID EXPENSE & INVENTORY	(589,644)
12	(4,378,545)	ACCRUED PAYROLL	(2,110,852)
13	855,698	ACCOUNTS PAYABLE	4,108,048
14	126,001	MCARE/MEDICAL LIABILITIES	126,000
15	-	SHORT TERM DEBT	0
16	2,186,553	ACCRUED LIABILITIES	(2,125,045)
17	(4,212,879)	NET (DECREASE)/INCREASE	(21,891,606)
18		CAPITAL ADDITIONS:	
19	(167,146)	PP&E ADDITIONS	(685,106)
20	-	NBV OF ASSETS DISPOSED	-
21	(167,146)	TOTAL CAPITAL (Use of Cash)	(685,106)
22		FINANCING ACTIVITY:	
23	(54,817)	LONG TERM BOND DEBT	(109,634)
24	7,107,601	OTHER ASSETS	4,043,712
25	-	INVESTMENTS	-
26	7,052,784	TOTAL FINANCING	3,934,078
27	5,071,360	INC./(DEC.) IN CASH BALANCE	(15,436,899)
28	\$ 145,380,909	CASH BALANCE - END OF PERIOD	\$ 145,380,909

NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2024

	<u>BDGT-24</u>	<u>ESTIMATE FY2024</u>	<u>Variance to Budget</u>
Medi-Cal DSH Waiver	\$ 14,800,000	\$ 14,800,000	\$ -
EPP	15,400,000	\$ 15,400,000	-
QIP	28,000,000	\$ 34,000,000	6,000,000
AB915	3,820,000	\$ 3,820,000	-
SB1732	2,800,000	\$ 2,800,000	-
CCAH Rate Range	14,000,000	\$ 14,000,000	-
HPE	300,000	\$ 300,000	-
Family First Corona Virus Response	500,000	\$ 500,000	-
Esperanza Care Outside Purchased Service	(2,500,000)	\$ (2,500,000)	-
HD Residency Support	(500,000)	\$ (500,000)	-
Medical GME	1,000,000	\$ 1,000,000	-
CARES Act Fund Aid	-	\$ 6,000,000	6,000,000
Medicare Bi-Weekly Payments	1,300,000	\$ 1,300,000	-
Provider Fee	1,000,000	\$ 1,000,000	-
	<u>\$ 79,920,000</u>	<u>\$ 91,920,000</u>	<u>\$ 12,000,000</u>

Cash Flow Performance Fiscal Year 2024 (in Millions)



Months	ACTUAL		ESTIMATE		ESTIMATE		ESTIMATE		ESTIMATE		ESTIMATE		ESTIMATE		ESTIMATE	
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE
YTD	140.3	145.4	84	81	79	76	92	90	92	92	90	92	92	90	80	82
BDGT	93.6	95.0	78	76	73	66	82	80	81	82	80	82	82	80	80	82
Variance	46.7	50.4	5	5	5	10	10	10	10	10	10	10	10	10	10	10

NATIVIDAD
CASH FORECAST
FISCAL YEAR 2024

	ACTUAL JUL	ACTUAL AUG	ESTIMATE SEP	ESTIMATE OCT	ESTIMATE NOV	ESTIMATE DEC	ESTIMATE JAN	ESTIMATE FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	160,817,808	140,292,585	145,312,528	83,685,296	81,051,240	78,742,694	76,492,886	92,254,683	90,458,746	91,859,886	92,471,420	90,364,259	160,817,808
CASH RECEIPTS													
Patient Revenues (incl pro fees and lab cap)	21,808,531	26,184,431	24,857,027	24,857,027	24,857,027	24,857,027	24,857,027	24,857,027	24,857,027	24,857,027	24,857,027	24,857,027	256,553,428
Provider Fee	-	-	-	-	-	-	250,000	250,000	250,000	-	-	250,000	1,000,000
RR 16T CCAH	-	-	-	-	-	-	14,000,000	-	-	-	-	-	14,000,000
Stimulus - Family First Response COVID19-	-	83,251	166,667	166,667	-	-	-	-	-	-	-	-	416,584
SHORT DOYLE	-	-	420,000	420,000	420,000	420,000	420,000	420,000	420,000	420,000	420,000	420,000	4,200,000
HPE	-	-	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	250,000
Foundation Donations	494,657	40,685	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	1,135,342
Mcal Waiver FY 22-23/GPP	-	11,658,646	-	3,700,000	-	-	3,700,000	-	-	3,700,000	-	-	22,758,646
Fund Aid	-	-	-	-	-	-	-	-	-	-	-	-	-
SB1732	-	-	346,532	-	-	-	-	-	2,453,476	-	-	-	2,800,000
HEALTH DEPARTMENT REIMB	-	132,985	139,646	139,646	139,646	139,646	139,646	139,646	139,646	139,646	139,646	139,646	1,529,443
MCAL GME	388,091	501,095	250,000	-	-	250,000	-	-	250,000	-	-	250,000	1,889,146
AB915	-	23,345	-	-	-	-	-	-	-	-	-	-	3,820,000
Rent Income	-	-	123,592	123,592	123,592	123,592	123,592	123,592	123,592	123,592	123,592	123,592	1,282,606
QJP	-	-	2,333,333	2,333,333	2,333,333	2,333,333	2,333,333	2,333,333	2,333,333	2,333,333	2,333,333	2,333,333	23,333,333
IPP	-	-	1,283,333	1,283,333	1,283,333	1,283,333	1,283,333	1,283,333	1,283,333	1,283,333	1,283,333	1,283,333	12,833,333
16T Sub Fund Transfer In/(Out)	-	6,206,776	-	-	-	-	-	-	-	-	-	-	6,206,776
Fund 404 Transfer	897,959	2,204,819	2,204,819	498,003	900,274	2,099,610	720,692	558,219	854,476	1,206,590	614,476	1,801,004	12,358,120
Interest Income	-	1,398,568	737,499	-	-	737,499	-	-	737,499	-	-	737,499	2,948,996
Miscellaneous Revenue	252,509	-	-	-	-	-	-	-	-	-	-	-	1,651,067
Total Cash Receipts	22,987,133	47,127,880	32,947,437	33,606,601	30,142,204	32,328,038	47,912,622	30,050,148	33,787,384	34,148,520	28,896,407	38,100,433	410,975,820
CASH DISBURSEMENTS													
Purchased Services and Supplies	15,873,556	8,848,094	9,507,829	9,507,829	9,507,829	9,507,829	9,507,829	9,507,829	9,507,829	9,507,829	9,507,829	9,507,829	118,798,940
16T MEDICAL GME	325,968	86,140	-	-	-	-	-	-	-	-	-	-	412,109
GPP CY2022	-	-	-	-	-	-	-	-	-	-	-	-	-
PNPP SFY12-13	-	240,132	-	-	-	-	-	-	-	-	-	-	240,132
16T EPP	-	6,206,776	-	-	-	-	-	-	-	-	-	-	6,206,776
RR 16T CCAH	194,125	-	184,021	190,159	184,021	190,159	171,792	190,159	190,159	184,021	190,159	184,021	2,052,756
Building Lease / Rental Equipment	-	-	4,432,210	4,432,210	-	-	-	-	-	536,790	-	-	4,969,000
COP Principal & Interest Payments	18,080,256	25,042,148	20,885,906	20,885,906	20,885,906	20,885,906	20,885,906	20,885,906	20,885,906	20,885,906	20,885,906	20,885,906	252,009,480
Payroll and Benefits	-	-	-	-	-	-	-	-	-	-	-	-	-
Expenditure Care	-	-	-	-	-	-	-	-	-	-	-	-	-
COWCAP	4,933,669	21,561	297,516	297,516	297,516	297,516	297,516	297,516	297,516	297,516	297,516	297,516	4,955,130
Data Processing	1,010,147	-	-	-	-	-	-	-	-	-	-	-	3,945,307
Pension Fund Transfer to County	3,066,755	-	59,896,475	-	-	-	-	-	-	-	-	-	3,066,755
Transfer From 451 to 404 & 16T Fund	-	-	-	-	-	-	-	-	-	-	-	-	-
Capital Expenses Fund 404	897,959	685,106	2,204,819	498,003	900,274	2,099,610	720,692	558,219	854,476	1,206,590	614,476	1,801,004	59,885,475
Capital Expenditures	-	-	1,678,104	379,034	685,205	1,590,029	548,524	421,865	650,348	918,345	467,682	1,370,758	12,358,120
Total Cash Disbursements	43,492,376	42,047,927	94,654,669	36,210,657	32,460,750	34,578,048	32,150,625	31,846,086	32,386,234	33,536,986	31,983,568	34,047,033	478,375,989
Increase/(Decrease)	(20,525,243)	5,079,963	(61,707,232)	(2,604,056)	(2,318,546)	(2,250,009)	15,761,987	(1,795,936)	1,401,149	611,524	(2,107,161)	2,053,401	(68,400,148)
Ending Cash Fund 451	140,292,585	145,372,528	83,685,296	81,051,240	78,742,694	76,492,886	92,254,683	90,458,746	91,859,886	92,471,420	90,364,259	92,417,660	92,417,660
(+) Cash In Transit													
(-) Petty Cash and CC													
Ending Cash as per 6/L	16,684	145,380,909	83,685,296	81,051,240	78,742,694	76,492,886	92,254,683	90,458,746	91,859,886	92,471,420	90,364,259	92,417,660	92,417,660
Fund 404													
Beginning Balance	64,093,731	64,093,731	63,195,772	60,990,953	60,492,950	59,592,676	57,493,067	56,772,375	56,214,156	55,359,680	54,153,090	53,538,615	53,538,615
Transfer In from fund 451	-	-	(2,204,819)	(498,003)	(800,274)	(2,099,610)	(558,219)	(654,476)	(854,476)	(1,206,590)	(614,476)	(1,801,004)	(1,801,004)
Transfer Out fund 404	64,093,731	63,195,772	60,990,953	60,492,950	59,592,676	57,493,067	56,772,375	56,214,156	55,359,680	54,153,090	53,538,615	51,737,611	51,737,611
Ending Cash Fund 404	64,093,731	63,195,772	60,990,953	60,492,950	59,592,676	57,493,067	56,772,375	56,214,156	55,359,680	54,153,090	53,538,615	51,737,611	51,737,611
Fund 451 & 404													
Ending Cash	204,386,295	208,560,300	144,656,249	141,554,190	138,335,370	133,985,752	149,027,058	146,672,903	147,219,576	146,624,511	143,902,874	144,155,271	144,155,271