



Finance Committee Meeting 2023

November 9, 2023



Finance Committee Meeting

Thursday, November 9, 2023

8:30 AM

STEINBECK ROOM

2ND FLOOR, BUILDING 300

AGENDA

Participation in meetings

While the Natividad Finance Committee meeting room remains open, members of the public may participate in this Natividad Finance Committee meeting in 2 ways:

- 1. You may attend the meeting in person; or,**
- 2. You may participate through ZOOM. For ZOOM participation please join by phone call at any of these numbers below:**

+1 971 247 1195 US (Portland)

+1 253 215 8782 US (Tacoma)

+1 346 248 7799 US (Houston)

+1 602 753 0140 US (Phoenix)

+1 720 928 9299 US (Denver)

Enter the Meeting ID number: 961 7495 4866 when prompted. You will then enter the Password: 590310 when prompted.

Or, to attend the Finance Committee meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/96174954866?pwd=cGVUcEJTTU53aGsyd0tJbDRlbnUttQT09>

If you choose not to attend the Natividad Finance Committee meeting in person but desire to make general public comment, or comment on a specific item on the agenda, you may do so in 2 ways:

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Or

- 2. You may make public comment by joining through ZOOM at one of the phone numbers or clicking the ZOOM link above. You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio, please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.**

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TO ADDRESS THE COMMITTEE DURING PUBLIC COMMENT: Members of the public may address comments to the Committee concerning each agenda item and may comment when the Chair calls for general public comment for items that are not on the day's agenda.

TO ADDRESS THE COMMITTEE ON A SPECIFIC ITEM ON THE AGENDA: When the Chair calls for public comment on a specific agenda item, the Secretary of the Committee or his or her designee will first ascertain who wants to testify (among those who are in the meeting telephonically) and will then call on speakers one at a time. Public speakers will be broadcast in audio form only. If members of the public want to present documents/Power Point presentations while speaking, they should submit the document by 2:00 p.m. on Thursday before the meeting at Natividadpubliccomments@natividad.com (If submitted after that deadline, staff will make best efforts, but cannot guarantee, to make it available to present at the Committee meeting.)

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Call to Order

Marcia Atkinson, Chair

Roll Call

Agenda Additions/Corrections

Noemi Breig

Public Comments (Limited 3 minutes per speaker)

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

Approval of Minutes

1. Approve the Minutes of October 13, 2023 Finance Committee. *Pages 9-14*

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A. *Pages 15-43*
3. Approve the schedule of regular meetings of the Finance Committee for calendar year 2024 in Attachment B. *Pages 8*

Scheduled Items/Discussion Items

4. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Jose Mario Pauda M.D. to provide family medicine services for an amount not to exceed \$300,000 for the period January 1, 2024 to December 31, 2024; and
 - b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$300,000) of the original contract amount and do not increase the total contract amount above \$330,000. *Pages 44-45 (Jeanne-Ann Balza)*
5. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement (A-13164) with Central Coast Head & Neck Surgeons to provide otolaryngology and audiology services, modifying the compensation arrangements and extending the term by months (July 1, 2024 to December 31, 2024) to comply with federal guidelines, for a full revised term of July 1, 2016 to December 31, 2024, but with no change to the aggregate not to exceed amount of \$6,000,000; and
 - b. Authorize the CEO for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$150,000) of the original contract amount and not increase the total contract amount above \$6,150,000. *Pages 46-47 (Jeanne-Ann Balza)*
6. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement with Precision Orthopedics to provide orthopedic services, adding \$2,000,000 for an amount not to exceed amount of \$13,000,000 in the aggregate, but with no change to the original Agreement term for the period April 1, 2021 to March 31, 2024. *Pages 48-49 (Jeanne-Ann Balza)*
7. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
 - a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-15091) with Monterey Anesthesia Professionals (MAP) to provide anesthesia services, extending the term by three months (January 1, 2024 to March 31, 2024) for a revised full agreement term of January 1, 2021 to March 31, 2024 and adding \$2,400,000 for a revised not to exceed amount of \$22,200,000 in the aggregate; and
 - b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$1,200,000) of the original contract amount and not increase the total contract amount above \$23,400,000. *Pages 50-51 (Jeanne-Ann Balza)*

8. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-16197) with BrainLab Inc. for a software-based guided neurosurgery system, extending the agreement an additional two (2) year period (March 23, 2024 through March 22, 2026) for a revised full agreement term of March 23, 2022 through March 22, 2026 and adding \$725,263 for a revised total agreement amount not to exceed \$1,054,025. *Pages 52-53 (Dr. Charles Harris)*

9. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 8 to the agreement (A-12677) with Databank IMX for OnBase software maintenance, extending the agreement an additional six (6) month period (January 1, 2024 through June 30, 2024) for a revised full agreement term of January 1, 2015 through June 30, 2024 and adding \$24,431 for a revised total agreement amount not to exceed \$620,776. *Pages 54-55 (Janine Bouyea)*

10. Receive and Approve September 2023 Financial Report. *Pages 56-68*

Daniel Leon, CFO

Adjournment

**NEXT FINANCE COMMITTEE MEETING
FRIDAY, January 12, 2024 AT 8:30 A.M.
NATIVIDAD ROOM
1ST Floor, Building 200**

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Finance Committee as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Finance Committee shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



Finance Committee Meeting Thursday, November 9, 2023 Consent Items

Attachment A

1. <i>Pages 15-16</i>	<p>Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute amendment No. 3 to the agreement with TW-Security, LLC for HIPAA compliance services, extending the agreement an additional three (3) year period (January 1, 2024 through December 31, 2026) for a revised full agreement term of January 1, 2021 through June 30, 2026, and adding \$450,000 for a revised total agreement amount not to exceed \$558,750.</p>
2. <i>Pages 17-18</i>	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-15698) with AE & Associates, LLC for coding, audits, onsite training, and remote coding support services, extending the agreement an additional one (1) year period (August 1, 2024 through July 31, 2025) for a revised full agreement term of August 1, 2019 through July 31, 2025), and adding \$400,000 for a revised total agreement amount not to exceed \$689,616.</p>
3. <i>Pages 19-20</i>	<ul style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendices A and B to retitle the classification of Quality/Compliance Administrator to Hospital Quality Director and adjust the salary range as indicated in Attachment A effective December 2, 2023; and b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.
4. <i>Pages 21-23</i>	<ul style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendices A and B to create the classifications of Certified Sterile Processing Technician and Senior Certified Sterile Processing Technician with the salary ranges as indicated in Attachment A effective December 2, 2023; b. Amend the FY 2023-24 Natividad Medical Center Adopted Budget (Fund 451-Dept. 9600-Unit 8333-Appropriation Unit NMC001) to reallocate seven (7) Central Sterile Technician positions to seven (7) Certified Sterile Processing Technician positions and one (1) Senior Central Sterile Technician position to one (1) Senior Certified Sterile Processing Technician position as indicated in Attachment A effective December 2, 2023; c. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.
5. <i>Pages 24-25</i>	<ul style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Pharmacy Technician and Senior Pharmacy Technician classifications as indicated in Attachment A effective December 2, 2023; and b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.
6. <i>Pages 26-27</i>	<ul style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Director of Respiratory Care Services classification as indicated in Attachment A effective December 2, 2023; and b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

7. <i>Pages 28-29</i>	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with J. Anthony Shaheen, M.D., Inc. to provide urology services, extending the term by twenty-four months (January 1, 2024 to December 31, 2025) for a revised full agreement term of October 1, 2022 to December 31, 2025 and adding \$300,000 for a revised not to exceed amount of \$400,000 in the aggregate; and b. Authorize the CEO for Natividad Medical Center (NMC) or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$410,000.
8. <i>Pages 30-31</i>	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the Agreement (A-14570) with Wolters Kluwer Health, Inc. for web-based Nursing Education subscriptions, licenses, and maintenance support services at NMC, extending the Agreement for an additional two (2) year term (December 10, 2023 through December 9, 2025) for a revised full term of December 10, 2019 through December 9, 2025, and adding \$218,177 for a revised total agreement amount not to exceed \$422,959.</p>
9. <i>Pages 32-33</i>	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with David Flemming, M.D. to provide urology services, extending the term by twenty-four months (January 1, 2024 to December 31, 2025) for a revised full agreement term of October 1, 2022 to December 31, 2025 and adding \$300,000 for a revised not to exceed amount of \$400,000 in the aggregate; and b. Authorize the CEO for Natividad Medical Center (NMC) or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$410,000.
10. <i>Pages 34-35</i>	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Delphine Engel MD to provide general and critical care surgical services for an amount not to exceed \$400,000 for the period January 1, 2024 to December 31, 2025; and b. Authorize the CEO or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$40,000) of the original contract amount and do not increase the total contract amount above \$440,000.
11. <i>Pages 36-27</i>	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional Services Agreement (A-14537) with Marta Zulik, M.D. to provide pulmonary critical care services, extending the term by twenty-four months (January 1, 2023 to December 31, 2025) for a revised full agreement term of November 1, 2019 to December 31, 2025, but not adding funds to the aggregate not to exceed amount; and b. Authorize the CEO or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$40,000) of the original contract amount and do not increase the total contract amount above \$440,000.
12. <i>Pages 38-39</i>	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional Services Agreement (A-14569) with Victoria Chew, M.D. to provide family medicine services, extending the term by twenty-four months (January 1, 2024 to December 31, 2025) for a revised full agreement term of November 1, 2018 to December 31, 2025, but with no change to the aggregate not to exceed amount of \$400,000; and

	<p>b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$410,000.</p>
<p>13. <i>Pages 40-41</i></p>	<p>a. Authorize the Chief Executive Office for Natividad or his designee to execute the Fourth Amendment to the Professional Services Agreement (A-14492) with The Regents of the University of California, a public corporation, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric cardiology services extending the term by twelve months (January 1, 2024 to December 31, 2024) for a revised full agreement term of January 1, 2018 to December 31, 2024, but with no change to the aggregate not to exceed amount of \$500,000; and</p> <p>b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$510,000.</p>
<p>14. <i>Pages 42-43</i></p>	<p>Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an amendment to the agreement with Natividad Medical Foundation (NMF) for NMC's specially requested services and for NMF's philanthropic services, defined as "donor cultivation and solicitation" (e.g., The Agricultural Leadership Council) extending the agreement term an additional two (2) year period (January 1, 2024 through December 31, 2025) for a revised full agreement term January 1, 2020 through December 31, 2025, and adding an amount not to exceed \$1,837,688 for a revised total agreement amount of \$5,144,576.</p>



Finance Committee Meeting
Thursday, November 9, 2023
Consent Items

Attachment B

Natividad Medical Center
Finance Committee
2024 Regular Meeting Schedule

The NMC Finance Committee is scheduled to meet the second Friday of the month, unless otherwise notified. Meetings will be held at Natividad Medical Center – Natividad Room and Video Conference Telephonic.

Schedule subject to change.

Month	Date	Time	Room
January	Friday, 01/12/2024	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
February	Friday, 02/09/2024	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
March	Friday, 03/08/2024	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
April	Friday, 04/12/2024	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
May	Friday, 05/10/2024	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
June	Friday, 06/14/2024	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
July	Friday, 07/19/2024	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
August	Friday, 08/09/2024	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
September	Friday, 09/13/2024	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
October	Friday, 10/11/2024	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
November	Friday, 11/08/2024	8:30 a.m.	Natividad/ Video Conference Telephonic Meeting
December	*No Meeting		



Finance Committee Meeting
Friday, October 13, 2023
8:30 AM
NATIVIDAD ROOM
1ST FLOOR, BUILDING 200
MINUTES

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Or

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Board Members: Marcia Atkinson, Mitch Winick, Dr. Charles Harris, Libby Downey

Absent: Dr. Marc Tunzi

NMC Staff/County: Andrea Rosenberg, Daniel Leon, Nancy Buscher, Ari Entin, Jeanne-Ann Balza, Dr. Craig Walls, Jane Russo, Janine Bouyea, and Stacy Saetta

Call to Order

Marcia Atkinson, Chair

Roll Call

Present

*Marcia Atkinson
Dr. Charles Harris
Dr. Marc Tunzi*

Absent

Mitch Winick

Agenda Additions/Corrections

- *None*

Noemi Breig

Public Comments (Limited 3 minutes per speaker)

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Approval of Minutes

1. Approve the Minutes of September 8, 2023 Finance Committee.

MOTION: *Motion to approve the minutes of September 8, 2023, Finance Committee Meeting moved by Mitch Winick, seconded by Dr. Charles Harris, and approved unanimously.*

Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A.

MOTION: *Motion to approve Consent Item 2 for consideration by the NMC Board of Trustees, Attachment A, item 1 through 16, moved by Dr. Charles Harris, seconded by Mitch Winick, and approved unanimously.*

Scheduled Items/Discussion Items

3. Receive and Approve August 2023 Financial Report.

Daniel Leon, CFO

MOTION: *Motion to accept the August 2023 Financial Report moved by Mitch Winick, seconded by Dr. Charles Harris, and approved unanimously.*

Adjournment at 8:57 AM

Recorded by Noemi Breig



Finance Committee Meeting
Friday, October 13, 2023
Consent Items
MINUTES
Attachment A

1.	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 4 to the agreement (A-12707) with Quinn Company d/b/a Quinn Power Systems for maintenance of generators and automatic transfer switch services, extending the agreement an additional one (1) year period (July 1, 2023 through June 30, 2024) for a revised full agreement term of July 1, 2015 through June 30, 2024, and adding \$79,000 for a revised total agreement amount not to exceed \$300,892. b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification provisions within the agreement.
2.	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14573) with Automatic Door Systems, Inc. for maintenance and repair services for all automatic doors, extending the agreement an additional two (2) year period (January 1, 2024 through December 31, 2025) for a revised full agreement term of January 1, 2020 through December 31, 2025, and adding \$80,000 for a revised total agreement amount not to exceed \$272,500.</p>
3.	<ul style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Physical Therapist Assistant classification as indicated in Attachment A effective November 18, 2023; and b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.
4.	<ul style="list-style-type: none"> a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Hospital Revenue Cycle Examiner classification as indicated in Attachment A effective November 18, 2023; and b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.
5.	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Laerdal Medical Corporation for turnkey SimCapture cloud subscription service at NMC for an amount not to exceed \$21,273 with an agreement term November 13, 2023 through November 12, 2028. b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages provisions within the agreement.
6.	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with San Jose Boiler Works, Inc for preventative maintenance and repair services on boilers at NMC for an amount not to exceed \$330,000 with an agreement term November 13, 2023 through November 12, 2026. b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope

	of work and do not cause an increase of more than 10% (\$33,000) of the original cost of the agreement per each amendment, for total contract liability of (\$363,000).
7.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Professional Research Consultants, Inc. for healthcare industry market research design, analysis, support, training, and consulting services at NMC for an amount not to exceed \$65,000 with an agreement term November 13, 2023 through November 12, 2024.
8.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Virtusa Corporation for CareDiscovery Quality Measures and CareDiscovery Electronic Quality Measures, and add Hybrid Measures software subscription services at NMC, extending the agreement for an additional two (2) year period though January 25, 2026 for a full agreement term of January 26, 2021 through January 25, 2026, with an increase of \$152,169 for a full agreement amount not to exceed \$367,623.
9.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Amendment No. 3 to the Agreement (A-16146) with Locumtenens.com LLC for recruitment and assignment of physician services to increase by \$600,000 for a revised total agreement amount not to exceed \$2,700,000 with no change to the agreement term (August 26, 2022 through August 25, 2024).
10.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 5 to the agreement (A-14571) with Press Ganey Associates, LLC., for the addition of its Employee Engagement & NDNQI Survey, extending the agreement an additional two (2) year period (January 1, 2024 through December 31, 2025) for a revised full Agreement term of January 1, 2020 through December 31, 2025 and adding an additional \$100,000 for a revised total agreement amount not to exceed \$925,335.
11.	Authorize the Chief Executive Officer for Natividad Medical Center his designee to execute amendment No. 3 to the agreement (A-15-311) with First Databank, Inc. for pharmacy licensing services, extending the agreement an additional three (3) year period (January 1, 2024 through December 31, 2026) for a revised full agreement term of January 1, 2014 through December 31, 2026, and adding \$163,920 for a revised total agreement amount not to exceed \$528,993.
12.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 8 to the agreement (A-14083) with Health Management Associates, Inc. for consulting services associated with patient alignment, county ambulatory clinics and health plan member access for Natividad, extending the agreement an additional one (1) year period (January 2, 2024 through January 1, 2025) for a revised full agreement term of January 2, 2017 through January 1, 2025, and adding \$100,000 for a revised agreement amount not to exceed \$580,000 with no changes to the scope of work.
13.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-14660) with Pureserve Building Services, Inc. for professional building maintenance services, extending the agreement an additional one (1) year period (May 1, 2024 through April 30, 2025) for a revised full agreement term of May 1, 2014 through April 30, 2025 and adding \$122,000 for a revised total agreement amount not to exceed \$515,116.
14.	<ul style="list-style-type: none"> a. Authorize the County Counsel to execute an Agreement for Specialized Attorney Services (“Agreement”) with King and Spalding LLP for independent consulting and legal services with respect to healthcare matters at Natividad Medical Center (“Natividad”), for an amount not to exceed \$600,000 with an agreement term November 1, 2023, through October 31, 2026; and b. Authorize the Deputy Purchasing Agent for Natividad or his designee to execute up to three (3) future amendments to this Agreement where in total the amendments do not exceed 10%

	(\$60,000) of the agreement amount, for a revised total contract amount of \$660,000, and do not significantly change the scope of work.
15.	<ul style="list-style-type: none"> a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) to execute the Professional and Call Coverage Services Agreement with Central Coast Nephrology to provide nephrology services for an amount not to exceed \$825,000 for the period November 1, 2023 to December 31, 2025; and b. Authorize the Chief Executive Officer for NMC to sign up to three (3) amendments to this agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$82,500) of the original contract amount and do not increase the total contract amount above \$907,500.
16.	Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with Access TeleCare California, P.C. (formerly Tele-Physicians, P.C.) to provide tele-neurology services adding \$80,000 for a revised amount not to exceed \$880,000 in the aggregate, but with no change to the original Agreement term, April 1, 2022 to March 31, 2024.

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

TW-Security Amendment No. 3 Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute amendment No. 3 to the agreement with TW-Security, LLC for HIPAA compliance services, extending the agreement an additional three (3) year period (January 1, 2024 through December 31, 2026) for a revised full agreement term of January 1, 2021 through June 30, 2026, and adding \$450,000 for a revised total agreement amount not to exceed \$558,750.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute amendment No. 3 to the agreement with TW-Security, LLC for HIPAA compliance services, extending the agreement an additional three (3) year period (January 1, 2024 through December 31, 2026) for a revised full agreement term of January 1, 2021 through June 30, 2026, and adding \$450,000 for a revised total agreement amount not to exceed \$558,750.

SUMMARY/DISCUSSION:

Natividad's IT department maintains the security and compliance of its systems by utilizing tools that allow us to observe regulations and standards all while achieving industry best-practices. Maintaining an effective and secure Electronic Health Record (EHR) while complying with Health Insurance Portability and Accountability Act (HIPAA) and cybersecurity rules is a priority. TW-Security, LLC will provide Natividad with the HIPAA Compliance and Cybersecurity services that will allow us to achieve this:

- HIPAA Security Rule, Privacy Rule, and Breach Notification Requirements Program Evaluation
- Cyber Maturity Program Evaluation
- Cybersecurity, Data Privacy, and Compliance Program Support

In this agreement, Natividad is requesting funding in an amount not to exceed \$450,000 to purchase HIPAA compliance and Cybersecurity services. This funding will allow Natividad to procure professional services to evaluate compliance with the HIPAA Security and Privacy Rules, and Breach Notification requirements. This evaluation will provide us with a high-level summary of Natividad's HIPAA programs and their key attributes. Additionally, TW-Security will evaluate Natividad's cybersecurity program, its key attributes and maturity with the goal of increasing awareness and fostering consistency with cybersecurity practices by recognizing the criticality of uninterrupted care delivery and patient safety to serve as a resource for cost-effectively reducing cybersecurity risks for health care organizations.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 3 as to form, and the

Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by Natividad's Finance Committee on and by its Board of Trustees on November 9, 2023.

FINANCING:

The cost for this amendment No. 3 is \$450,000 of which \$150,000 is included in the FY 2023-24 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This purchase facilitates the use of HIPAA and cybersecurity programs and will assist with keeping our critical systems secure, compliant, and available.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Raquel Mojica, IT Business Operations Manager, 783-2812

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

- TW-Security Amendment 3
- TW-Security Amendment 2
- TW-Security Amendment 1
- TW-Security Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

AE & Associates, LLC Amendment No. 3

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-15698) with AE & Associates, LLC for coding, audits, onsite training, and remote coding support services, extending the agreement an additional one (1) year period (August 1, 2024 through July 31, 2025) for a revised full agreement term of August 1, 2019 through July 31, 2025), and adding \$400,000 for a revised total agreement amount not to exceed \$689,616.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-15698) with AE & Associates, LLC for coding, audits, onsite training, and remote coding support services, extending the agreement an additional one (1) year period (August 1, 2024 through July 31, 2025) for a revised full agreement term of August 1, 2019 through July 31, 2025), and adding \$400,000 for a revised total agreement amount not to exceed \$689,616.

SUMMARY/DISCUSSION:

In addition to the increase with audit reviews to ensure that all regulatory and coding assignments are accurate, we have a need for additional services such as Trauma Registry services and Family Practice Clinical coding which requires specialized state knowledge and expertise when appending service codes.

The service that AE & Associates, LLC provides to Natividad Medical Center ensures that the submission for reimbursement is accurate and the data submission to public entities meets the state standards and requirements. The appending of medical codes is based on the treatment and services provided to the patient. Patients are able to obtain resources and apply for other services to sustain their daily living.

Lastly, the difficulty with recruitment of qualified licensed coders in the various categories of coding complication, ongoing updates, third party reviews to ensure transparency has made it challenging for NMC.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 9, 2023.

FINANCING:

The cost for this amendment No. 3 is \$400,000 of which \$200,000 is included in the FY 2023-24 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Natividad Medical Center has employed licensed coders and is a resident within Monterey County. They are dedicated and well versed in their profession of expertise.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Kim Williams-Neal, Director of Health Information Management, 783-2440

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

AE & Associates, LLC Amendment 3
AE & Associates, LLC Amendment 2
AE & Associates, LLC Amendment 1
AE & Associates, LLC Agreement

Attachments on file with the Clerk of the Board

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendices A and B to retitle the classification of Quality/Compliance Administrator to Hospital Quality Director and adjust the salary range as indicated in Attachment A effective December 2, 2023; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

..Report**RECOMMENDATION:**

It is recommended that the Board of Supervisors consider adopting a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendices A and B to retitle the classification of Quality/Compliance Administrator to Hospital Quality Director and adjust the salary range as indicated in Attachment A effective December 2, 2023; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Quality/Compliance Administrator classification was requested by Natividad Medical Center (NMC) administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the hospital comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The base wage analysis of the County's hospital comparable agencies found that based on the duties performed, the Quality/Compliance Administrator classification was matched to two (2) of the six (6) hospital comparable agencies: Alameda Health System and Contra Costa Regional Medical Center. After a thorough review and analysis of available data, no comparable matches were identified at Hazel Hawkins, Salinas Valley Health, Santa Clara Valley Medical Center and San Mateo Medical Center. In accordance with the compensation philosophy as it applies to hospital specific classifications, since there were only two classification matches from the comparable agencies, the maximum average salary of the Bay Area Region of the Allied for Health compensation report was included in the calculation of the market based average salary to establish the third match. The Quality/Compliance Administrator classification is approximately 13.21% below the salary mean of the comparable agency's classifications.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, the base wage salary of the Quality/Compliance Administrator classification would need to be adjusted by approximately 13.21% at top step in order to align with the labor market average.

It is further recommended that the classification be retitled from Quality/Compliance Administrator to Hospital Quality Director to be more reflective of the various functions of quality that fall under the oversight of this position.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. County Employee Management Association (CEMA) has been notified of the recommendations.

FINANCING:

The salary and benefits increased costs for the current positions (1.0 FTE filled) budgeted for the remainder of Fiscal Year 2023-24 is approximately \$5,267 and then \$10,534 annually thereafter. The funding for personnel costs is provided by NMC's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

- ☐ Economic Development
- ☒ Administration
- ☐ Health & Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A

Resolution

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendices A and B to create the classifications of Certified Sterile Processing Technician and Senior Certified Sterile Processing Technician with the salary ranges as indicated in Attachment A effective December 2, 2023;
- b. Amend the FY 2023-24 Natividad Medical Center Adopted Budget (Fund 451-Dept. 9600-Unit 8333-Appropriation Unit NMC001) to reallocate seven (7) Central Sterile Technician positions to seven (7) Certified Sterile Processing Technician positions and one (1) Senior Central Sterile Technician position to one (1) Senior Certified Sterile Processing Technician position as indicated in Attachment A effective December 2, 2023;
- c. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors consider adopting a Resolution to:

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendices A and B to create the classifications of Certified Sterile Processing Technician and Senior Certified Sterile Processing Technician with the salary ranges as indicated in Attachment A effective December 2, 2023;
- b. Amend the FY 2023-24 Natividad Medical Center Adopted Budget (Fund 451-Dept. 9600-Unit 8333-Appropriation Unit NMC001) to reallocate seven (7) Central Sterile Technician positions to seven (7) Certified Sterile Processing Technician positions and one (1) Senior Central Sterile Technician position to one (1) Senior Certified Sterile Processing Technician position as indicated in Attachment A effective December 2, 2023;
- c. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

SUMMARY/DISCUSSION:

Natividad Medical Center (NMC) completed a classification and base wage compensation study of the Central Sterile Technician classification series that is responsible for cleaning, sterilizing, storing and distributing supplies and equipment used for patient care throughout the hospital. The objective of the study was to determine if there was enough market data available to support the creation of a certified version of the classification with a unique salary range, and if not, to recommend base wage salary changes to the existing non-certified classification aligned with available market data.

The classification study found that sufficient market data was available to support the creation of Central Sterile Technician classifications that possess and maintain either Certified Sterile Processing and Distribution Technician certification from the Certification Board for Sterile Processing and Distribution or Certified Registered Central Service Technician certification from the Healthcare Sterile Processing Association. As such, it is determined that there is a need to create the new classifications of Certified Sterile Processing Technician and Senior Certified

Sterile Processing Technician. Approval was sought for a Garza Consent Decree waiver and temporarily granted with stipulations from the Civil Rights Office (CRO) to create these classifications and require certifications that are the hospital industry standard at our comparable agencies. NMC will monitor the effects of the creation of and subsequent hiring into these classifications on the diversity of the department and report as required on an annual basis to the CRO.

To establish the salaries for the new classification, NMC completed a base wage compensation study and found that the job duties, responsibilities and certifications of the Certified Sterile Processing Technician position were matched to three (3) of the six (6) hospital comparable agencies: Hazel Hawkins Hospital, Santa Clara Valley Medical Center and San Mateo Medical Center. After a thorough review and analysis of available data, no comparable matches were identified at Contra Costa Medical Center, Alameda Health System and Salinas Valley Health. The base wage compensation survey mean at top monthly step is approximately \$5,899.

The County Compensation Philosophy requires a minimum of three (3) benchmark classification matches with our comparable agencies in order to provide sufficient data for analyzing and determining a base wage comparison. As a result, there is sufficient data to help support creating the new journey level classification of Certified Sterile Processing Technician with a top monthly salary of approximately \$5,899. Furthermore, it is recommended that a lead level classification of Senior Certified Sterile Processing Technician also be created with a salary set using the existing spread between the non-certified journey- and lead-level classifications which is currently 15% or a top monthly salary of approximately \$6,784.

NMC is seeking consideration from the Board of Supervisors to adopt a Resolution to create the new classifications of Certified Sterile Processing Technician and Senior Certified Sterile Processing Technician with the respective salaries and reallocate seven (7) filled Central Sterile Technician positions to seven (7) Certified Sterile Processing Technician positions and one (1) filled Senior Central Sterile Technician position to one (1) Senior Certified Sterile Processing Technician position.

OTHER AGENCY INVOLVEMENT:

The Monterey County Human Resources Department, and Monterey County Office of County Counsel have reviewed this recommendation. In addition, the Service Employees International Union (SEIU) Local 521 has been provided notice of these recommendations.

FINANCING:

The salary and benefits increased costs for the current positions (6.8 FTE filled) budgeted for the remainder of Fiscal Year 2023-24 is approximately \$13,450 or \$24,978 annually. The funding for personnel costs is provided by NMC's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives

in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

☐ Economic Development
☒ Administration
☐ Health & Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Approved by: Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A

Resolution

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Pharmacy Technician and Senior Pharmacy Technician classifications as indicated in Attachment A effective December 2, 2023; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors consider adopting a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Pharmacy Technician and Senior Pharmacy Technician classifications as indicated in Attachment A effective December 2, 2023; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Pharmacy Technician classification series was requested by Natividad Medical Center (NMC) administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the County's comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The base wage analysis of the County's comparable agencies found that based on the duties performed, the Pharmacy Technician classification was matched to five (5) of the six (6) hospital comparable agencies: Alameda Health System, Contra Costa Regional Medical Center, Salinas Valley Health, San Mateo Medical Center, and Santa Clara Valley Medical Center. After a thorough review and analysis of available data, no comparable matches were identified at Hazel Hawkins. The Pharmacy Technician classification is approximately 10.78% below the salary mean of the comparable agency's classifications.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, the base wage salary of the Pharmacy Technician classification would need to be increased by approximately 10.78% at top step in order to align with the labor market average. Furthermore, the base salary of the Senior Pharmacy Technician classification would need to be increased by approximately 10.78% at top step in order to maintain the current spread of the series.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. Service Employees International Union (SEIU) Local 521 has been notified of the recommendations.

FINANCING:

The salary and benefits increased costs for the current positions (14.4 FTE filled, 1.7 vacant) budgeted for the remainder of Fiscal Year 2023-24 is approximately \$64,267 and then \$112,230 annually thereafter. The funding for personnel costs is provided by NMC's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

☐ Economic Development
☒ Administration
☐ Health & Human Services
☐ Infrastructure
☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A
Resolution

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Director of Respiratory Care Services classification as indicated in Attachment A effective December 2, 2023; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors consider adopting a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Director of Respiratory Care Services classification as indicated in Attachment A effective December 2, 2023; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Director of Respiratory Care Services classification was requested by Natividad Medical Center (NMC) administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the hospital comparable agencies identified in the County's Compensation Philosophy approved in December 2021.

The base wage analysis of the County's hospital comparable agencies found that based on the duties performed, the Director of Respiratory Care Services classification was matched to all six (6) hospital comparable agencies: Alameda Health System, Contra Costa Regional Medical Center, Hazel Hawkins, Salinas Valley Health, Santa Clara Valley Medical Center and San Mateo Medical Center. The Director of Respiratory Care Services classification is approximately 5.74% below the salary mean of the comparable agency's classifications.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, the base wage salary of the Director of Respiratory Care Services classification would need to be adjusted by approximately 5.74% at top step in order to align with the labor market average.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. County Employee Management Association (CEMA) has been notified of the recommendations.

FINANCING:

The salary and benefits increased costs for the current positions (1.0 FTE filled) budgeted for the remainder of Fiscal Year 2023-24 is approximately \$5,672 and then \$10,534 annually thereafter. The funding for personnel costs is provided by NMC's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

- ☐ Economic Development
- ☒ Administration
- ☐ Health & Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A

Resolution

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

J. Anthony Shaheen, M.D., Inc. First Amendment

TITLE:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with J. Anthony Shaheen, M.D., Inc. to provide urology services, extending the term by twenty-four months (January 1, 2024 to December 31, 2025) for a revised full agreement term of October 1, 2022 to December 31, 2025 and adding \$300,000 for a revised not to exceed amount of \$400,000 in the aggregate; and
- b. Authorize the CEO for Natividad Medical Center (NMC) or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$410,000.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with J. Anthony Shaheen, M.D., Inc. to provide urology services, extending the term by twenty-four months (January 1, 2024 to December 31, 2025) for a revised full agreement term of October 1, 2022 to December 31, 2025 and adding \$300,000 for a revised not to exceed amount of \$400,000 in the aggregate; and
- b. Authorize the CEO for Natividad Medical Center (NMC) or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$410,000.

SUMMARY/DISCUSSION:

NMC must arrange for the professional consultation and treatment for patients who present to the emergency department and hospitalized patients in need of medical care or treatment in urology. NMC to amend its agreement with J. Anthony Shaheen, M.D., Inc., so that Dr. Shaheen, a board-certified urologist, can continue to provide the vital call coverage without interruption. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form and the Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The cost to this Amendment is \$300,000. The total not to exceed amount of this Agreement is \$400,000 for the period October 1, 2022 to December 31, 2025. \$100,000 is included the Fiscal Year 2023/2024 Adopted Budget. The actual cost is dependent upon Dr. Shaheen's participation in the call schedule. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs to provide reliable and high-quality patient care which improves the health and quality of life for Monterey County residents and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:

First Amendment
Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Wolters Kluwer Health, Inc. Amendment No. 1

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the Agreement (A-14570) with Wolters Kluwer Health, Inc. for web-based Nursing Education subscriptions, licenses, and maintenance support services at NMC, extending the Agreement for an additional two (2) year term (December 10, 2023 through December 9, 2025) for a revised full term of December 10, 2019 through December 9, 2025, and adding \$218,177 for a revised total agreement amount not to exceed \$422,959.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the Agreement (A-14570) with Wolters Kluwer Health, Inc. for web-based Nursing Education subscriptions, licenses, and maintenance support services at NMC, extending the Agreement for an additional two (2) year term (December 10, 2023 through December 9, 2025) for a revised full term of December 10, 2019 through December 9, 2025, and adding \$218,177 for a revised total agreement amount not to exceed \$422,959.

SUMMARY/DISCUSSION:

Lippincott programs are accepted as expert resources for clinical practice nationwide. Lippincott Procedures is a web-based, go-to source for step-by-step procedure guidelines to assist clinicians with the most current evidence-based practice and procedures. This includes over 1,700 procedures and skills for nursing, respiratory therapy and physical therapy that support safe and standardized delivery of patient care. It is a regulatory requirement that we provide current evidence-based resources for staff.

Lippincott Learning and Blended Learning are online, evidence-based, staff education and competency validation tools. They include 370 plus evidence-based online courses. Some of which offer continuing nursing education credits. The material includes courses developed in partnership with Joint Commission Resources. Courses are easily assigned for training and completion is electronically tracked.

The library includes customizable, evidence-based, online lessons that support instructor led training. These courses will be used in orientation, unit-based clinical practice training, remediation, and validating clinical competency.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 9, 2023.

FINANCING:

The cost for this amendment No. 1 is \$218,177 which \$69,893 is included in the FY 2023-24 Adopted Budget. Amounts for the remaining will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

NMC is dedicated to providing the best possible patient care to the people of Monterey County. It is critical that NMC staff have access to high-quality, evidence-based Nursing Education resources to continue delivering high-quality and safe patient care, which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Lourdes Escolta, Director of Nursing Education, 783-2851

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Wolters Kluwer Health, Inc. Amendment No. 1

Wolters Kluwer Health, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

David Flemming, M.D. First Amendment

TITLE:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with David Flemming, M.D. to provide urology services, extending the term by twenty-four months (January 1, 2024 to December 31, 2025) for a revised full agreement term of October 1, 2022 to December 31, 2025 and adding \$300,000 for a revised not to exceed amount of \$400,000 in the aggregate; and
- b. Authorize the CEO for Natividad Medical Center (NMC) or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$410,000.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement with David Flemming, M.D. to provide urology services, extending the term by twenty-four months (January 1, 2024 to December 31, 2025) for a revised full agreement term of October 1, 2022 to December 31, 2025 and adding \$300,000 for a revised not to exceed amount of \$400,000 in the aggregate; and
- b. Authorize the CEO for Natividad Medical Center (NMC) or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$410,000.

SUMMARY/DISCUSSION:

NMC must arrange for the professional consultation and treatment for patients who present to the emergency department and hospitalized patients in need of medical care or treatment in urology. NMC to amend its agreement with Dr. Flemming, so that Dr. Flemming, a board-certified urologist, can continue to provide the vital call coverage without interruption. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form and the Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The cost to this Amendment is \$300,000. The total not to exceed amount of this Agreement is \$400,000 for the period October 1, 2022 to December 31, 2025. \$100,000 is included the Fiscal Year 2023/2024 Adopted Budget. The actual cost is dependent on Dr. Flemming's participation in the call schedule. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs to provide reliable and high-quality patient care which improves the health and quality of life for Monterey County residents and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:

First Amendment
Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Delphine Engel MD Agreement

..Title

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Delphine Engel MD to provide general and critical care surgical services for an amount not to exceed \$400,000 for the period January 1, 2024 to December 31, 2025; and
- b. Authorize the CEO or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$40,000) of the original contract amount and do not increase the total contract amount above \$440,000.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Delphine Engel MD to provide general and critical care surgical services for an amount not to exceed \$400,000 for the period January 1, 2024 to December 31, 2025; and
- b. Authorize the CEO or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$40,000) of the original contract amount and do not increase the total contract amount above \$440,000.

SUMMARY/DISCUSSION:

Natividad received its designation as the Level II Trauma Center for Monterey County in January 2015. The American College of Surgeons requires critical care surgeons to be available in-house with a 15 minute response time for Level II Trauma Centers. In order to provide 24/7 care, it is necessary to maintain a core team of quality surgeons made up of employed and independent contract physicians to provide daily call coverage in the Emergency Department and follow-up care to patients in the Intensive Care Unit.

Natividad would like to enter into an agreement with Delphine Engel MD, a board-certified fellowship trained trauma surgeon to provide general and critical care surgical services as part of the comprehensive trauma services required for a Level II Trauma Center. Dr. Engel will participate in the on-call panel and will be paid a daily rate for the coverage services, which may increase due to availability and the need for coverage, but the rate of pay for services remains the same. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The total cost of this Agreement is \$400,000. The actual cost is contingent upon Dr. Engel's participation in the call panel which may fluctuate based on her availability. Natividad has agreements with multiple providers to ensure sufficient coverage of the trauma services where the total expenditure will not exceed \$1,300,000 annually which is included in Fiscal Year 2023/2024 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement are required for a Level II Trauma Center and provide NMC with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:
Agreement

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Marta Zulik MD, Second Amendment

TITLE:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional Services Agreement (A-14537) with Marta Zulik, M.D. to provide pulmonary critical care services, extending the term by twenty-four months (January 1, 2023 to December 31, 2025) for a revised full agreement term of November 1, 2019 to December 31, 2025, but not adding funds to the aggregate not to exceed amount; and
- b. Authorize the CEO or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$40,000) of the original contract amount and do not increase the total contract amount above \$440,000.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional Services Agreement (A-14537) with Marta Zulik, M.D. to provide pulmonary critical care services, extending the term by twenty-four months (January 1, 2023 to December 31, 2025) for a revised full agreement term of November 1, 2019 to December 31, 2025, but not adding funds to the aggregate not to exceed amount; and
- b. Authorize the CEO or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$40,000) of the original contract amount and do not increase the total contract amount above \$440,000.

SUMMARY/DISCUSSION:

NMC operates a ten (10) bed intensive care unit (ICU) for the care and treatment of hospitalized patients facing life-threatening illness or injury. In order to ensure 24 hour a day coverage of the ICU, it requires a team of critical care employee and independent contractor physicians, known as intensivists. NMC has an agreement with Dr. Zulik, a board certified pulmonary medicine and critical care physician, to cover daily rounding in the ICU from time to time as needed to cover for employed physicians who were not available (e.g., vacation; illness; continuing medical education; etc.). Dr. Zulik also provides outpatient services to patients in the Specialty Clinic. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment as to legal form. Auditor-Controller has reviewed and approved this agreement as to fiscal provisions. The amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

There is no cost for this amendment. The total not to exceed amount of the Agreement is \$400,000 for the period November 1, 2019 to December 31, 2025. \$50,000 is included in the Fiscal Year 2023/2024 Adopted Budget. The remaining balance will be budgeted in subsequent

fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:

Second Amendment

First Amendment

Agreement

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Victoria Chew, M.D. Third Amendment

TITLE:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional Services Agreement (A-14569) with Victoria Chew, M.D. to provide family medicine services, extending the term by twenty-four months (January 1, 2024 to December 31, 2025) for a revised full agreement term of November 1, 2018 to December 31, 2025, but with no change to the aggregate not to exceed amount of \$400,000; and
- b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$410,000.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional Services Agreement (A-14569) with Victoria Chew, M.D. to provide family medicine services, extending the term by twenty-four months (January 1, 2024 to December 31, 2025) for a revised full agreement term of November 1, 2018 to December 31, 2025, but with no change to the aggregate not to exceed amount of \$400,000; and
- b. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$410,000.

SUMMARY/DISCUSSION:

Natividad operates Family Medicine Residency Program affiliated with the University of California's San Francisco Medical School with a total of 30 residents that practice in multiple settings including the inpatient labor and delivery unit. It is necessary for the Residency Program to maintain a core team of qualified family medicine physicians made up of employed and independent contractor physicians for patient care and the supervision of its residents. Natividad has an agreement Dr. Chew to provide family medicine services from time to time as needed. Natividad wishes to amend the agreement so that Dr. Chew can continue to provide the same services without interruption. Natividad has obtained an independent opinion of fair market value supporting the payment terms.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form and the Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

There is no cost to this Amendment. The total not to exceed amount of this agreement is \$400,000 for the period November 1, 2018 to December 31, 2025. \$100,000 is included the Fiscal Year 2023/2024 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs to provide reliable and high-quality patient care which improves the health and quality of life for Monterey County residents and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:

Third Amendment
Second Amendment
First Amendment
Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

UCSF Pediatric Cardiology Services Fourth Amendment

TITLE:

- a. Authorize the Chief Executive Office for Natividad or his designee to execute the Fourth Amendment to the Professional Services Agreement (A-14492) with The Regents of the University of California, a public corporation, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric cardiology services extending the term by twelve months (January 1, 2024 to December 31, 2024) for a revised full agreement term of January 1, 2018 to December 31, 2024, but with no change to the aggregate not to exceed amount of \$500,000; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$510,000.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Chief Executive Office for Natividad or his designee to execute the Fourth Amendment to the Professional Services Agreement (A-14492) with The Regents of the University of California, a public corporation, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric cardiology services extending the term by twelve months (January 1, 2024 to December 31, 2024) for a revised full agreement term of January 1, 2018 to December 31, 2024, but with no change to the aggregate not to exceed amount of \$500,000; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$10,000) of the original contract amount and do not increase the total contract amount above \$510,000.

SUMMARY/DISCUSSION:

Natividad operates the D'Arrigo Family Specialty Services Outpatient Clinic offering over 15 different specialty care services including pediatric cardiology. NMC has an agreement with UCSF, for which J. Emilio Quezada Liuti, M.D., a board certified pediatric cardiologist, provides outpatient specialty care at least one day per week, thus allowing Monterey County children and their families to remain closer to home for specialized pediatric care. UCSF is paid a daily rate for services which may increase or decrease due to patient volumes. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

There is no cost for this amendment. The total not to exceed amount of the Agreement is \$500,000 for the period January 1, 2018 to December 31, 2024. \$50,000 is included in the Fiscal Year 2023/2024 Adopted Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:

Fourth Amendment

Third Amendment

Second Amendment

First Amendment

Agreement

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Natividad Medical Foundation Agreement

Legistar Number: _____

..Title

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an amendment to the agreement with Natividad Medical Foundation (NMF) for NMC's specially requested services and for NMF's philanthropic services, defined as "donor cultivation and solicitation" (e.g., The Agricultural Leadership Council) extending the agreement term an additional two (2) year period (January 1, 2024 through December 31, 2025) for a revised full agreement term January 1, 2020 through December 31, 2025, and adding an amount not to exceed \$1,837,688 for a revised total agreement amount of \$5,144,576.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Natividad Medical Foundation (NMF) for NMC's specially requested services and for NMF's philanthropic services, defined as "donor cultivation and solicitation" (e.g., The Agricultural Leadership Council) extending the agreement term an additional two (2) year period (January 1, 2024 through December 31, 2025) for a revised full agreement term January 1, 2020 through December 31, 2025, and adding an amount not to exceed \$1,837,688 for a revised total agreement amount of \$5,144,576.

SUMMARY/DISCUSSION:

Natividad Medical Foundation (NMF) philanthropically supports enhancements to Natividad Medical Center (NMC) through capital projects and programs that continually improve the health of the people, including the vulnerable, in Monterey County through coordinated, affordable, high quality health care. Philanthropic services include donor cultivation and solicitation (e.g., The Agricultural Leadership Council); special events; annual giving programs; community outreach in connection with fundraising; preparing and submitting foundation and government grant applications; administering restricted funds and foundation gifts; and major gift planning and fundraising.

NMF will also provide critical services requested by the hospital, including NMC/NMF Joint Community Relations.

In addition, NMF raises philanthropic donations each year to support high quality patient care, such as patient basic needs assistance in close collaboration with hospital social workers to ensure safe discharge from the hospital; a countywide diabetes prevention education program and blood sugar testing supplies for low-income diabetes patients; diversity, equity and inclusion initiatives; free diagnostic mammograms for economically disadvantaged women; assistance for women with cancer; and healing art for the hospital. NMF continues to prepare, secure, and provide fiscal management for government grants and contracts to support Natividad's programs.

In addition, NMF has provided philanthropic support for programs operated at and on behalf of NMC.

This amends an agreement from 2020.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 9, 2023.

FINANCING:

The cost for this agreement is \$1,837,688 of which \$450,000 is included in the Fiscal Year 2023-24 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for executive level consulting services, the outcome of which will contribute to a more efficient use of resources within the organization.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Charles Harris, MD, Chief Executive Officer, 783-2553

Approved by: Charles Harris, MD, Chief Executive Officer, 783-2553

Attachments:

Natividad Medical Foundation Scope of Work

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Jose Mario Pauda MD Agreement

TITLE:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Jose Mario Pauda M.D. to provide family medicine services for an amount not to exceed \$300,000 for the period January 1, 2024 to December 31, 2024; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$300,000) of the original contract amount and do not increase the total contract amount above \$330,000.

RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Jose Mario Pauda M.D. to provide family medicine services for an amount not to exceed \$300,000 for the period January 1, 2024 to December 31, 2024; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$300,000) of the original contract amount and do not increase the total contract amount above \$330,000.

SUMMARY/DISCUSSION:

NMC operates various outpatient clinics providing care and treatment to patients in Monterey County. NMC would like to enter into an agreement with Dr. Mario Pauda to provide to provide family medicine services in the clinic three to four days a week. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Agreement is \$250,000 for the period January 1, 2024 to December 31, 2024. \$175,000 is included in the Fiscal Year 2023/2024 Adopted Budget. The remaining balance will be budgeted in the subsequent fiscal year. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services

☐ Infrastructure
☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:
Agreement

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Central Coast Head & Neck Surgeons, Fourth Amendment

TITLE:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement (A-13164) with Central Coast Head & Neck Surgeons to provide otolaryngology and audiology services, modifying the compensation arrangements and extending the term by months (July 1, 2024 to December 31, 2024) to comply with federal guidelines, for a full revised term of July 1, 2016 to December 31, 2024, but with no change to the aggregate not to exceed amount of \$6,000,000; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$150,000) of the original contract amount and not increase the total contract amount above \$6,150,000.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement (A-13164) with Central Coast Head & Neck Surgeons to provide otolaryngology and audiology services, modifying the compensation arrangements and extending the term by months (July 1, 2024 to December 31, 2024) to comply with federal guidelines, for a full revised term of July 1, 2016 to December 31, 2024, but with no change to the aggregate not to exceed amount of \$6,000,000; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$150,000) of the original contract amount and not increase the total contract amount above \$6,150,000.

SUMMARY/DISCUSSION:

NMC must arrange for the provision of professional consultation and treatment and facial plastic, oral-maxillofacial, head and neck and dental surgery services of patients who present to the Emergency Department (ED) as required for a Level II Trauma Center. Central Coast Head and Neck Surgeons offers four board certified surgeons to provide 24 hours a day, 7 days a week otolaryngology, also known as ear, nose and throat (ENT), call coverage in the emergency department and audiology services to hospital inpatients and outpatients in the specialty clinic.

NMC would like to amend its agreement with Central Coast Head & Neck Surgeons to make modifications to the compensation arrangements and extend the term an additional six months to comply with federal guidelines for physician contracting. NMC has obtained an independent opinion of fair market value supporting the payment terms of this agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form and the Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

There is no cost to this agreement. The total not to exceed amount of this Agreement is \$6,000,000 for the period July 1, 2016 to December 31, 2024. \$750,000 is included in the Fiscal Year 2023/2024 Adopted Budget and the remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement are required for Level II Trauma Centers and provide Natividad with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:

Fourth Amendment
Third Amendment
Second Amendment
First Amendment
Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Precision Orthopedics Agreement

..Title

Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement with Precision Orthopedics to provide orthopedic services, adding \$2,000,000 for an amount not to exceed amount of \$13,000,000 in the aggregate, but with no change to the original Agreement term for the period April 1, 2021 to March 31, 2024.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement with Precision Orthopedics to provide orthopedic services, adding \$2,000,000 for an amount not to exceed amount of \$13,000,000 in the aggregate, but with no change to the original Agreement term for the period April 1, 2021 to March 31, 2024.

SUMMARY/DISCUSSION:

NMC must arrange for the provision of professional consultation and treatment of patients who present to the emergency department and outpatient specialty clinic in need of medical care or treatment in general orthopedic surgery and certain subspecialties (e.g. hand, spine and trauma) as required for a Level II Trauma Center.

NMC has an Agreement with Precision Orthopedics, for which board-certified orthopedic surgeons provide exclusive orthopedic services, including 24/7 dedicated emergency department call coverage; full-time orthopedic services in the specialty clinic; medical director services for general administration of the orthopedics department; and a physician liaison to the trauma program. NMC wishes to amend the existing Agreement and add funds due to increased services provided by the group. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Amendment is \$2,000,000. The total not to exceed amount of this Agreement is \$13,000,000 for the period April 1, 2021 to March 31, 2024 (36 months). \$5,000,00 is included in the Fiscal Year 2023/2024 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement are required for a Level II Trauma Center and provide Natividad with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris., Chief Executive Officer, 783.2551

Attachments:

Second Amendment

First Amendment

Agreement

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Monterey Anesthesia Professionals Second Amendment

..Title

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-15091) with Monterey Anesthesia Professionals (MAP) to provide anesthesia services, extending the term by three months (January 1, 2024 to March 31, 2024) for a revised full agreement term of January 1, 2021 to March 31, 2024 and adding \$2,400,000 for a revised not to exceed amount of \$22,200,000 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$1,200,000) of the original contract amount and not increase the total contract amount above \$23,400,000.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-15091) with Monterey Anesthesia Professionals (MAP) to provide anesthesia services, extending the term by three months (January 1, 2024 to March 31, 2024) for a revised full agreement term of January 1, 2021 to March 31, 2024 and adding \$2,400,000 for a revised not to exceed amount of \$22,200,000 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$1,200,000) of the original contract amount and not increase the total contract amount above \$23,400,000.

SUMMARY/DISCUSSION:

NMC must arrange for the provision of professional consultation and treatment of patients of its five operating rooms, including a physician that is in-house and immediately available 24 hours a day and a back-up physician that is available on-call 24 hours a day in accordance with American College of Surgeons (ACS) guidelines for a Level II Trauma Center; 24 hours a day anesthesia services within the hospital's labor and delivery suites; and anesthesia services such as airway management (intubations), central line insertion and acute postoperative pain management. MAP also provides a physician to serve as medical director for general administration and oversight of the anesthesia services.

Due to increased surgical volumes and the need for increased anesthesia services in the operating rooms, NMC wishes to amend the existing agreement to add funds so that the group can continue to provide these critical anesthesia services without interruption. NMC has obtained an independent opinion of fair market value supporting the payment terms of this agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment as to legal form. Auditor-Controller has reviewed and approved this amendment as to fiscal provisions. The amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The cost of this amendment is \$2,400,000. The total not to exceed amount of this agreement is \$22,200,000 for the period January 1, 2021 to March 31, 2024. \$7,800,000 is included in the Fiscal Year 2023/2024 Adopted Budget. There is no impact to the General Fund.

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:

Second Amendment

First Amendment

Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Brainlab Inc. Amendment No. 1

Legistar Number:

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-16197) with BrainLab Inc. for a software-based guided neurosurgery system, extending the agreement an additional two (2) year period (March 23, 2024 through March 22, 2026) for a revised full agreement term of March 23, 2022 through March 22, 2026 and adding \$725,263 for a revised total agreement amount not to exceed \$1,054,025.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement (A-16197) with BrainLab Inc. for a software-based guided neurosurgery system, extending the agreement an additional two (2) year period (March 23, 2024 through March 22, 2026) for a revised full agreement term of March 23, 2022 through March 22, 2026 and adding \$725,263 for a revised total agreement amount not to exceed \$1,054,025.

SUMMARY/DISCUSSION:

Brainlab neurosurgery systems are designed for both routine and complex surgical procedures, with intuitive user interfaces and automated workflows. Groundbreaking Elements applications help surgeons make the most of patient data during preoperative planning and even intraoperatively. With its sophisticated and flexible navigation tools, surgeons have the ability to log the patient's reference points regardless of the patient's position, reducing the need for additional scans which reduces cost as well as additional radiation exposure. The tools allow for detailed visualizations which are tailored to show only clinically relevant data allowing the surgeon to focus on what's necessary for their work. Automated data selection and layout composition are designed to reduce screen interaction to lessen distractions.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 1 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 have also been reviewed and approved by Natividad's Finance Committee and by its Board of Trustees on November 9, 2023.

FINANCING:

The cost for these rental agreements is \$725,263 of which \$250,000 is included in the Fiscal Year 2023-24 Adopted Budget. Amounts for remaining years of the twelve-month agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Use of the Brainlab neuronavigational system enables surgeons to perform more complex and advanced brain surgeries and spine case therefore provides a sophisticated toolset to greatly assist the surgeons during surgeries. This enhances and optimizes patient care at Natividad.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Wally Sayles, Director of Surgical Services, 772-7771

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

BrainLab Inc. Amendment No. 1

Brainlab Inc. Short Term Rental Agreement

Brainlab, Inc. 12-month Lease Terms and Conditions Agreement

Brainlab Financial Services Master Usage Agreement (MUA)

Brainlab Financial Services Usage Schedule Document

Brainlab Financial Services Certificate of Incumbency and Authority

Brainlab Financial Services Co-Obligor Addendum to MUA

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Databank IMX LLC Amendment No. 8

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 8 to the agreement (A-12677) with Databank IMX for OnBase software maintenance, extending the agreement an additional six (6) month period (January 1, 2024 through June 30, 2024) for a revised full agreement term of January 1, 2015 through June 30, 2024 and adding \$24,431 for a revised total agreement amount not to exceed \$620,776.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 8 to the agreement (A-12677) with Databank IMX for OnBase software maintenance, extending the agreement an additional six (6) month period (January 1, 2024 through June 30, 2024) for a revised full agreement term of January 1, 2015 through June 30, 2024 and adding \$24,431 for a revised total agreement amount not to exceed \$620,776.

SUMMARY/DISCUSSION:

Natividad has had an agreement with Databank IMX since 2015 for the OnBase system to allow for the scanning of documents and records. This agreement includes software to scan, track, and purge data as needed in accordance with the approved Natividad Medical Center, County, State, and Federal Policies. Natividad Medical Center believes the OnBase system to be a valuable asset to its day to day operations.

Natividad Medical Center is requesting to amend the current Agreement to extend the term to cover ongoing system maintenance of the software which will allow Natividad to continue to scan records and information efficiently and in a timely manner for departments within the facility.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 8 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. This amendment No. 8 has also been reviewed and approved by Natividad Medical Center's Finance Committee and by its Board of Trustees on November 9, 2023.

FINANCING:

The cost for this amendment No. 8 is \$24,431 of \$24, 431 which is included in the Natividad Fiscal Year 2023-24 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for a software system which stores records and information for Natividad Medical Center. The use of this system directly contributes to a more efficient and effective use of resources within the organization. This agreement brings improved technological capabilities and functionality

to Natividad Medical Center, enhancing and strengthening its technological functionality and reliability which fosters a sound, secure and sustainable physical infrastructure.

- ☐ Economic Development
- ☒ Administration
- ☐ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Janine Bouyea, Hospital Assistant Administrator, 783-2701

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:

Databank IMX LLC Amendment No. 8
Databank IMX LLC Renewal and Amendment No. 7
Databank IMX LLC Amendment No. 6
Databank IMX LLC Amendment No. 5
Databank IMX LLC Amendment No. 4
Databank IMX LLC Amendment No. 3
Databank IMX LLC Renewal and Amendment No. 2
Databank IMX LLC Renewal and Amendment No. 1
Databank IMX LLC Agreement

Attachments on file with the Clerk of the Board

FINANCIAL STATEMENTS

SEPTEMBER 30, 2023

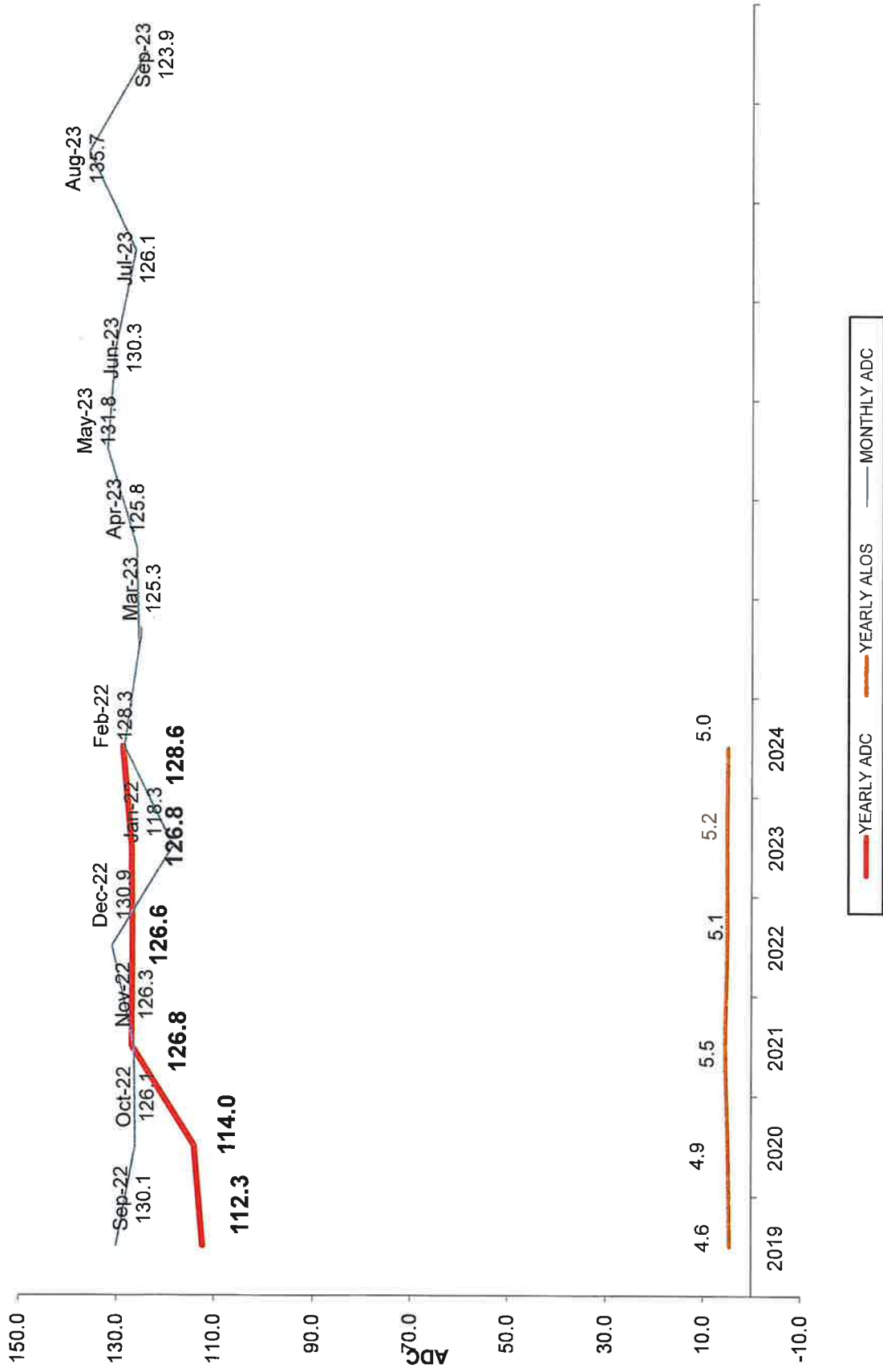
10/17/23

FINANCIAL STATEMENTS

SEPTEMBER 30, 2023

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5	STATEMENT OF REVENUES & EXPENSES AND CHANGES IN NET ASSETS PER APD
6	BALANCE SHEET
7	SCHEDULE OF STATE / COUNTY RECEIVABLES
8	STATEMENT OF CASH FLOWS
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NATIVIDAD

STATISTICAL REPORT

September 30, 2023

Month-To-Date					Year-To-Date					
07-23	08-23	09-23	Budget		Budget	Current	Prior Yr	%		
PT DAYS BY SERVICE					STAFFED BEDS	CY/PY				
1	199	241	190	200	NICU	15	612	630	680	-7.35%
2	1,918	2,198	1,808	1,918	Med/Surg	57	5,882	5,924	5,920	0.07%
3	216	213	164	198	ICU	10	608	593	715	-17.06%
4	48	75	70	103	Peds	12	316	193	250	-22.80%
5	778	754	752	751	Acute Rehab	28	2,303	2,284	2,344	-2.56%
6	318	301	325	289	OB/Gyn	27	886	944	872	8.26%
7	3,477	3,782	3,309	3,459	TOTAL ACUTE	149	10,607	10,568	10,781	-1.98%
8	433	425	407	261	Psychiatric	19	800	1,265	845	49.70%
9	3,910	4,207	3,716	3,720	TOTAL DAYS	168	11,408	11,833	11,626	1.78%
10	298	310	311	290	Nursery	18	891	919	959	-4.17%
AVERAGE DAILY CENSUS										
11	87.1	97.7	85.2	90.3	Acute	121	90.3	90.0	91.7	-1.85%
12	25.1	24.3	25.1	25.0	Acute Rehab	28	25.0	24.8	25.5	-2.75%
13	14.0	13.7	13.6	8.7	Psychiatric	19	8.7	13.8	9.2	50.00%
14	126.1	135.7	123.9	124.0	TOTAL	168	124.0	128.6	126.4	1.74%
15	9.6	10.0	10.4	9.7	Nursery	18	9.7	10.0	10.4	-3.85%
PERCENTAGE OF OCCUPANCY										
16	72.0%	80.7%	70.4%	74.6%	Acute		74.6%	74.4%	75.8%	-1.9%
17	89.6%	86.8%	89.6%	89.3%	Acute Rehab		89.3%	88.6%	91.1%	-2.7%
18	73.7%	72.1%	71.6%	45.8%	Psychiatric		45.8%	72.6%	48.4%	50.0%
19	75.1%	80.8%	73.8%	73.8%	TOTAL		73.8%	76.5%	75.2%	1.7%
20	53.3%	55.6%	57.8%	53.9%	Nursery		53.9%	55.6%	57.8%	-3.8%
ADMISSIONS										
21	668	719	645	621	Acute		1,904	2,032	1,914	6.17%
22	58	57	61	55	Acute Rehab		170	176	173	1.73%
23	48	62	44	42	Psychiatric		128	154	144	6.94%
24	774	838	750	718	TOTAL		2,203	2,362	2,231	5.87%
25	191	199	178	179	Nursery		549	568	584	-2.74%
26	197	207	187	183	Deliveries		561	591	629	-6.04%
DISCHARGES										
27	634	708	635	600	Acute		1,840	1,977	1,858	6.40%
28	60	58	61	56	Acute Rehab		171	179	176	1.70%
29	47	69	40	41	Psychiatric		126	156	143	9.09%
30	741	835	736	697	TOTAL		2,137	2,312	2,177	6.20%
31	170	182	168	167	Nursery		511	520	545	-4.59%
AVERAGE LENGTH OF STAY										
32	5.1	5.0	5.0	5.2	Acute(Hospital wide no babies)		5.2	5.0	5.2	-3.85%
33	13.4	13.2	12.3	13.5	Acute Rehab		13.5	13.0	13.5	-3.70%
34	2.5	2.3	2.7	2.6	OB/Gyn		2.6	2.5	2.5	0.00%
35	9.0	6.9	9.3	6.2	Psychiatric		6.2	8.2	5.9	38.98%
36	1.6	1.6	1.7	1.6	Nursery		1.6	1.6	1.6	0.00%
OUTPATIENT VISITS										
37	4,635	5,190	5,077	4,920	Emergency Room		15,088	14,902	14,776	0.85%
38	436	465	390	391	ER Admits		1,198	1,291	1,618	-20.21%
39	56.3%	55.5%	52.0%	54.4%	ER Admits as a % of Admissions		54.4%	54.7%	72.5%	-24.64%
40	6,088	7,044	6,324	5,825	Clinic Visits		17,863	19,456	18,155	7.17%
ANCILLARY PROCEDURES BILLED										
41	53,213	57,714	54,695	52,568	Lab Tests		161,207	165,622	165,940	-0.19%
42	4,322	4,887	4,298	3,846	Radiology Procedures		11,794	13,507	12,386	9.05%
43	248	257	238	263	MRI Procedures		808	743	734	1.23%
44	55	108	98	103	Nuclear Med Procedures		315	261	354	-26.27%
45	1,252	1,380	1,299	1,198	Ultrasound Procedures		3,674	3,931	3,819	2.93%
46	2,167	2,322	2,110	1,953	CT Scans		5,988	6,599	6,129	7.67%
47	403	500	394	355	Surgeries		1,090	1,297	1,096	18.34%
48	7.46	6.97	7.59	7.56	FTE'S PER AOB		7.56	7.33	7.51	-2.40%
49	1,368.3	1,373.7	1,396.8	1,349.7	TOTAL PAID FTE'S		1,349.7	1,379.6	1,363.4	1.19%
50	5,688	6,106	5,523	5,356	ADJUSTED PATIENT DAYS		16,423	17,322	16,693	3.77%

*ER Admits does not include LDED beginning JUL23.

**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2024**

NATIVIDAD

	JUL-23	AUG-23	SEP-23	OCT-23	NOV-23	DEC-23	JAN-24	FEB-24	MAR-24	APR-24	MAY-24	JUN-24	YTD
REVENUE													
Patient Revenue:													
Inpatient	75,825,124	81,181,440	75,600,355										232,606,919
Pro Fees	4,930,938	5,547,977	6,135,118										16,614,033
Outpatient	36,720,170	39,152,144	39,736,950										15,809,285
Total Patient Revenue	117,476,232	125,881,561	121,472,423										364,830,216
Deductions from revenue													
Contractual Deductions	89,537,030	94,105,959	91,652,157										275,295,146
Bad Debt	3,902,355	4,451,253	3,433,866										11,787,474
Unable to Pay	32,434	16,002	100,784										149,220
Total Contractual Discounts	93,471,819	98,573,214	95,186,807										287,231,840
Net Patient Revenue	24,004,414	27,306,347	26,285,616										77,598,377
As a percent of Gross Revenue	20.43%	21.69%	21.64%										21.27%
Total Government Funding	7,172,655	7,172,655	7,733,219										22,078,529
Other Operating Revenue:													
Rent Income	126,949	119,418	122,684										368,051
Interest Income	563,942	563,396	563,942										1,691,280
NMF Contribution	60,000	60,000	60,000										180,000
Other Income	482,213	475,332	401,705										1,339,251
Total Other Operating Revenue	1,213,104	1,217,147	1,148,331										3,578,582
TOTAL REVENUE	32,390,173	35,698,149	35,167,166										103,255,488
EXPENSE													
Salaries, Wages & Benefits													
Registry	18,420,876	19,260,639	19,435,892										57,117,407
Phys/Residents SWB & Contract Fees	1,009,571	968,009	946,882										2,924,462
Purchased Services	4,984,554	5,108,351	5,491,614										15,584,519
Supplies	3,049,135	3,239,789	3,410,518										9,699,422
Insurance	2,811,489	3,204,107	3,085,841										9,101,437
Utilities and Telephone	408,031	408,857	408,444										1,225,332
Interest Expense	390,173	379,992	430,712										1,200,877
Depreciation & Amortization	37,914	37,914	37,914										113,743
Other Operating Expense	1,042,305	988,590	1,004,521										3,045,417
TOTAL EXPENSE	461,297	691,908	446,204										1,599,410
NET INCOME(LOSS)	32,625,344	34,298,137	34,698,544										101,622,025
(235,172)	1,400,012	468,622											1,633,463
Normalization for Extraordinary Items													
Slate One Time Grant	-	-	-										-
Kaiser Settlement	-	-	-										-
American Rescue Plan (ARPA) Rural Fund	-	-	-										-
Families First C-19 Response	-	-	-										-
Total Extraordinary Items	-	-	-										-
NET INCOME BEFORE Extraordinary Items	(235,172)	1,400,012	468,622										1,633,463
CAPITAL CONTRIBUTIONS													
County Contribution													
CHANGE IN NET ASSETS	(235,172)	1,400,012	468,622										1,633,463

STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS
AS OF SEPTEMBER 30, 2023

NATIVIDAD

CURRENT MONTH					YEAR -TO-DATE				
	Actual	Budget	Variance fav. (unfav)	% VAR		Actual	Budget	Variance fav. (unfav)	Prior Yr
			\$ VAR.					\$ VAR.	% VAR
R E V E N U E									
Patient Revenue:									
1	\$ 75,600,355	\$ 76,442,325	\$ (841,970)	(1.1)		\$ 232,606,919	\$ 234,423,149	\$ (1,816,230)	(0.8)
2	6,135,118	6,397,163	(262,045)	(4.1)		16,614,033	19,617,987	(3,003,954)	(15.3)
3	39,736,950	36,414,402	3,322,548	9.1		115,609,285	111,670,806	3,938,459	3.5
4	121,472,423	119,253,890	2,218,533	1.9		364,830,216	365,711,942	(881,726)	(0.2)
Deductions from Revenue									
5	91,652,157	91,280,902	(371,255)	(0.4)		275,295,146	279,928,098	4,632,952	1.7
6	3,433,866	3,029,186	(404,680)	(13.4)		11,787,474	9,289,502	(2,497,972)	(26.9)
7	100,784	82,082	(18,702)	(22.8)		149,220	251,718	102,498	40.7
8	95,186,807	94,392,170	(794,637)	(0.8)		287,231,840	289,469,318	2,237,478	0.8
9	26,285,616	24,861,720	1,423,896	5.7		77,598,377	76,242,624	1,355,753	1.8
10	21.64%	20.85%				21.27%	20.85%		20.92%
11	7,733,219	6,659,860	1,073,359	16.1		22,078,529	19,379,560	2,098,949	10.51
Total Government Funding									
Other Operating Revenue:									
12	122,684	126,917	(4,233)	(3.3)		368,051	380,751	(12,700)	(3.3)
13	563,942	245,833	318,109	129.4		1,691,280	737,499	953,781	129.3
14	60,000	60,000	-	-		180,000	180,000	0	-
15	401,705	440,895	(39,190)	(8.9)		1,339,251	1,322,697	16,554	1.3
16	1,148,331	873,645	274,686	31.4		3,578,582	2,620,947	957,635	36.5
17	35,167,166	32,395,225	2,771,941	8.6		103,255,488	98,843,151	4,412,337	4.5
TOTAL REVENUE									
EXPENSE									
Salaries, Wages & Benefits									
18	19,435,892	18,474,058	(961,834)	(5.2)		57,117,407	56,281,796	(835,611)	(1.5)
19	946,882	753,517	(193,365)	(25.7)		2,924,462	2,310,783	(613,679)	(26.6)
20	5,491,614	5,065,960	(425,654)	(8.4)		15,594,519	15,344,698	(249,821)	(1.6)
21	3,410,518	2,803,563	(606,955)	(21.6)		9,699,422	8,541,701	(1,157,721)	(13.6)
22	3,085,841	2,700,791	(385,050)	(14.3)		9,101,437	8,282,459	(818,978)	(9.9)
23	408,444	372,870	(35,574)	(9.5)		1,225,332	1,118,610	(106,722)	(9.5)
24	430,712	396,828	(33,884)	(8.5)		1,200,877	1,216,938	16,061	1.3
25	37,914	48,708	10,794	22.2		113,743	149,368	35,625	23.9
26	1,004,521	1,125,916	121,395	10.8		3,045,417	3,452,818	407,401	11.8
27	446,204	424,996	(21,208)	(5.0)		1,599,410	1,303,340	(296,070)	(22.7)
28	34,698,544	32,167,207	(2,531,337)	(7.9)		101,622,025	98,002,511	(3,619,514)	(3.7)
TOTAL EXPENSE									
NET INCOME(LOSS)									
29	468,622	228,018	240,604	105.5		1,633,463	840,640	792,823	94.3
CAPITAL CONTRIBUTIONS									
30	-	-	-	-		-	-	-	-
31	-	-	-	-		-	-	-	-
32	-	-	-	-		-	-	-	-
33	-	-	-	-		-	-	-	-
34	468,622	228,018	240,604	105.5		1,633,463	840,640	792,823	94.3
CHANGE IN NET ASSETS									
County Contribution									
As a percent of Gross Revenue									
94.3 %									

NATIVIDAD

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NATIVIDAD
BALANCE SHEET
AS OF SEPTEMBER 30, 2023

		CURRENT MONTH			YEAR - TO - DATE			
		BEGINNING	ENDING	INC/(DEC)	BEGINNING	ENDING	INC/(DEC)	% CHG.
CURRENT ASSETS								
1	\$	147,396,736	\$	143,616,079	\$	143,616,079	\$	(11.8)
2		30,483,667		29,983,667		29,983,667		(1.6)
3		43,741,337		48,774,041		48,774,041		11.5
4		70,535,598		77,399,129		77,399,129		9.7
5		5,595,815		5,761,959		5,761,959		3.0
6		5,393,840		5,297,834		5,297,834		(1.8)
7		303,146,993		310,832,709		310,832,709		2.5
8		358,626,053		359,099,766		359,099,766		0.1
9		(236,540,599)		(237,545,120)		(237,545,120)		(0.4)
10		122,085,454		121,554,645		121,554,645		(0.4)
11		216,734,781		216,676,881		216,676,881		(0.0)
12	\$	641,967,228	\$	649,064,235	\$	649,064,235	\$	1.1
TOTAL ASSETS								
CURRENT LIABILITIES								
13		22,550,036		25,969,755		25,969,755		15.2
14		19,886,896		19,754,168		19,754,168		(0.7)
15		85,634,835		85,134,835		85,134,835		(0.6)
16		4,003,251		4,003,251		4,003,251		-
17		10,968,644		14,864,856		14,864,856		35.5
18		143,043,662		149,726,865		149,726,865		4.7
TOTAL CURRENT LIABILITIES								
LONG TERM LIABILITIES								
19		3,056,355		3,001,538		3,001,538		(1.8)
20		-		-		-		-
21		17,610,555		17,610,555		17,610,555		-
22		20,666,911		20,612,094		20,612,094		(0.3)
TOTAL LONG TERM DEBT								
FUND BALANCES								
23		477,091,814		477,091,814		477,091,814		-
24		1,164,840		1,633,463		1,633,463		40.2
25		478,256,655		478,725,277		478,725,277		0.1
TOTAL FUND BALANCES								
26	\$	641,967,228	\$	649,064,235	\$	649,064,235	\$	1.1
TOTAL LIAB. & FUND BALANCES								
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**NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 09/30/23**

BALANCE SHEET	<u>Req. Balance</u>	<u>Accruals</u>	<u>Reclas and Adj</u>	<u>Prior Years Final Rec'n</u>	<u>Family 1st Corona Response</u>	<u>IGT</u>	<u>Payments</u>	<u>Ending Balance</u>
Medi-Cal Waiver (DSH + SNCP)	1,224,882	3,699,999		240,122		7,552,884	(11,831,667)	886,220
Hospital Fee	(3)	249,999						249,996
Rate Range IGT-CCAH-	11,664,000	3,499,500						15,163,500
MCMC EPP	14,000,000	3,849,999				6,206,776		24,056,775
MCMC QIP	24,000,000	8,499,999						32,499,999
SB1732	-	699,999					(315,901)	384,098
AB 915	-	955,089						955,089
Medical GME	-	336,139				325,968	(889,146)	(227,038)
Family First-COVID 19	(30,586,737)		30,609,668		125,001		(351,146)	(203,215)
GOVERNMENT RECEIVABLES	20,302,142	21,790,723	30,609,668	240,122	125,001	14,085,629	(13,387,861)	73,765,423
UCSF & Touro University	-	22,900					(22,900)	-
Miscellaneous Receivable	53,622	267,279					(519,129)	(198,229)
Office Buildings	(43,583)	373,588					(373,588)	(43,583)
Medical HPE	40,955	75,000					(97,974)	17,981
Interest Accrued	-	1,691,826						1,691,826
Accrued Donations	755,683	180,000					(139,689)	795,994
Probation	-	268,144					(206,392)	61,752
Health Department	-	490,876					(182,912)	307,964
Watsonville	1,000,000							1,000,000
OTHER RECEIVABLES	1,806,677	3,369,613	-	-	-	-	(1,542,584)	3,633,706
STATE/COUNTY RECEIVABLES	\$ 22,108,819	\$ 25,160,336	\$ 30,609,668	\$ 240,122	\$ 125,001	\$ 14,085,629	\$ (14,930,445)	\$ 77,399,129

P & L	YTD SEP-23
Medi-Cal DSH /SNCP/PHYS SPA	\$ 3,699,999
Rate Range IGT-CCAH-	3,499,500
Esperanza Care	(625,002)
Family First C-19 Response-FMAP Enhance-	125,001
Medical GME	249,999
HPE	75,000
Hospital Fee	249,999
MCMC EPP	3,849,999
HD Residency Support	(125,001)
MCMC QIP	8,499,999
AB915	955,089
Medicare Bi-Weekly Payment	423,948
CARES Act Fund Aid	500,000
SB 1732	699,999
GOVERNMENT FUNDING INCOME	\$ 22,078,529

NATIVIDAD

STATEMENT OF CASH FLOWS

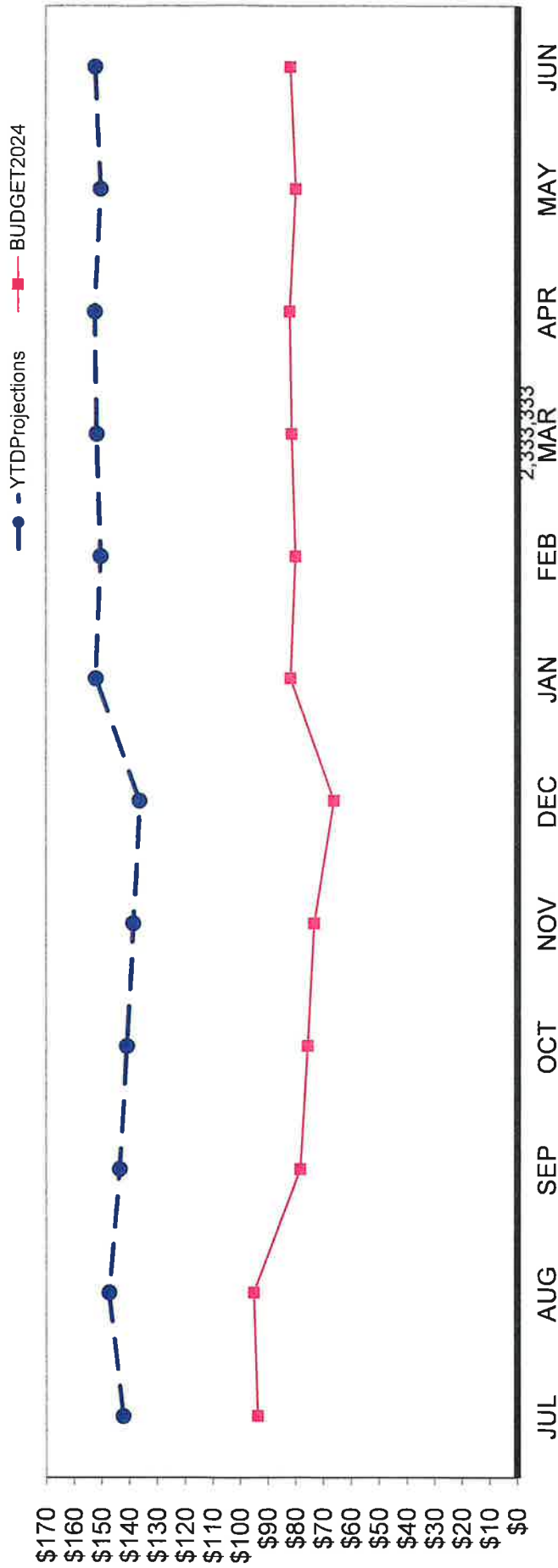
AS OF SEPTEMBER 30, 2023

	CURRENT MONTH		YEAR - TO - DATE
1	\$ 147,396,736	CASH AT BEGINNING OF PERIOD	\$ 162,833,635
2		FROM OPERATIONS:	
3	468,622	NET INCOME/(LOSS)	1,633,463
4	-	NET INCOME ADJ - PRIOR YEAR	-
5	1,004,521	DEPRECIATION/AMORT	\$ 3,045,417
6	1,473,144	SUBTOTAL	4,678,879
7		CHANGES IN WORKING CAPITAL:	
8	(5,032,704)	ACCOUNTS RECEIVABLE	(8,389,705)
	500,000	FUND AID STIMULUS	500,000
9	(6,863,531)	STATE/COUNTY RECEIVABLE	(24,806,643)
10	(70,139)	PREPAID EXPENSE & INVENTORY	(659,783)
11	3,419,719	ACCRUED PAYROLL	1,308,867
12	(132,728)	ACCOUNTS PAYABLE	3,975,320
13	(500,000)	MCARE/MEDICAL LIABILITIES	(373,999)
15	-	SHORT TERM DEBT	0
16	3,896,212	ACCRUED LIABILITIES	1,771,167
17	(4,783,171)	NET (DECREASE)/INCREASE	(26,674,777)
18		CAPITAL ADDITIONS:	
19	(473,712)	PP&E ADDITIONS	(1,158,819)
20	-	NBV OF ASSETS DISPOSED	-
21	(473,712)	TOTAL CAPITAL (Use of Cash)	(1,158,819)
22		FINANCING ACTIVITY:	
23	(54,817)	LONG TERM BOND DEBT	(164,452)
24	57,900	OTHER ASSETS	4,101,612
25	-	INVESTMENTS	-
26	3,083	TOTAL FINANCING	3,937,160
27	(3,780,658)	INC./(DEC.) IN CASH BALANCE	(19,217,557)
28	\$ 143,616,079	CASH BALANCE - END OF PERIOD	\$ 143,616,079

NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2024

	<u>BDGT-24</u>	<u>ESTIMATE FY2024</u>	<u>Variance to Budget</u>
Medi-Cal DSH Waiver	\$ 14,800,000	\$ 14,800,000	\$ -
EPP	15,400,000	\$ 15,400,000	-
QIP	28,000,000	\$ 34,000,000	6,000,000
AB915	3,820,000	\$ 3,820,000	-
SB1732	2,800,000	\$ 2,800,000	-
CCAH Rate Range	14,000,000	\$ 14,000,000	-
HPE	300,000	\$ 300,000	-
Family First Corona Virus Response	500,000	\$ 500,000	-
Esperanza Care Outside Purchased Service	(2,500,000)	\$ (2,500,000)	-
HD Residency Support	(500,000)	\$ (500,000)	-
Medical GME	1,000,000	\$ 1,000,000	-
CARES Act Fund Aid	-	\$ 6,000,000	6,000,000
Medicare Bi-Weekly Payments	1,300,000	\$ 1,300,000	-
Provider Fee	1,000,000	\$ 1,000,000	-
	<u>\$ 79,920,000</u>	<u>\$ 91,920,000</u>	<u>\$ 12,000,000</u>

Cash Flow Performance Fiscal Year 2024 (in Millions)



	ACTUAL	ACTUAL	ACTUAL	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE
Months	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
YTD	142.3	147.4	143.6	141	139	136	152	150	152	152	150	152
BDGT	93.6	95.0	78.2	76	73	66	82	80	81	82	80	82
Variance	48.7	52.4	65.4	65	66	70	70	70	70	70	70	70

NATIVIDAD
CASH FORECAST
FISCAL YEAR 2024

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ESTIMATE OCT	ESTIMATE NOV	ESTIMATE DEC	ESTIMATE JAN	ESTIMATE FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	162,833,635	142,308,392	147,388,355	143,609,168	141,002,110	138,683,584	136,433,555	152,195,553	150,389,616	151,800,768	152,412,290	150,305,129	162,833,635
CASH RECEIPTS													
Patient Revenues (incl pro fees and lab cap)	21,808,531	25,184,631	22,199,687	24,857,027	24,857,027	24,857,027	24,857,027	24,857,027	24,857,027	24,857,027	24,857,027	24,857,027	283,905,088
Provider Fee	-	-	-	-	-	-	250,000	250,000	250,000	-	-	250,000	1,000,000
RR 16T CCAH	-	-	-	-	-	-	14,000,000	-	-	-	-	-	14,000,000
Stimulus-Family First Response COVID19	-	83,251	267,896	166,667	-	-	-	-	-	-	-	-	517,813
SHORT DOYLE	-	-	-	420,000	420,000	420,000	420,000	420,000	420,000	420,000	420,000	420,000	3,780,000
HPE	-	-	97,974	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	322,974
Foundation Donations	484,657	40,685	68,272	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	1,143,614
Med Waiver FY 22-23/GPP	-	11,658,646	-	3,700,000	-	-	3,700,000	-	-	3,700,000	-	-	22,758,646
Fund Aid	-	-	500,000	-	-	-	-	-	-	-	-	-	500,000
SR732	-	-	315,901	-	-	-	-	-	2,453,478	-	-	-	2,769,379
HEALTH DEPARTMENT REIMB	-	132,985	-	139,646	139,646	139,646	139,646	139,646	139,646	139,646	139,646	139,646	1,392,787
MCAL GME	388,081	501,095	-	-	-	-	-	-	250,000	-	-	250,000	1,639,146
AB915	-	-	-	-	-	-	-	-	-	-	-	-	3,820,000
Rent Income	23,345	23,345	321,362	123,592	123,592	123,592	123,592	123,592	123,592	123,592	123,592	123,592	1,480,377
QIP	-	-	-	2,333,333	2,333,333	2,333,333	2,333,333	2,333,333	2,333,333	2,333,333	2,333,333	2,333,333	21,000,000
EPP	-	-	-	1,283,333	1,283,333	1,283,333	1,283,333	1,283,333	1,283,333	1,283,333	1,283,333	1,283,333	11,550,000
Phys SPA	-	-	173,021	-	-	-	-	-	-	-	-	-	173,021
16T Sub-Fund Transfer-In/(Out)	-	6,205,776	-	2,099,610	900,274	2,099,610	720,692	558,219	854,476	1,206,590	614,476	1,801,004	6,205,776
Fund 404 Transfer	-	897,959	55,034	498,003	-	737,499	-	-	737,499	-	-	737,499	10,205,335
Interest Income	-	-	-	-	-	-	-	-	-	-	-	-	2,212,497
Miscellaneous Revenue	289,493	1,398,558	687,981	-	-	-	-	-	-	-	-	-	2,395,031
Total Cash Receipts	22,984,117	47,127,990	24,667,128	33,605,601	30,142,204	32,528,039	47,912,622	30,950,149	33,787,384	34,148,520	29,856,407	36,100,433	402,732,495
CASH DISBURSEMENTS													
Purchased Services and Supplies	15,890,540	8,848,094	9,830,316	9,507,829	9,507,829	9,507,829	9,507,829	9,507,829	9,507,829	9,507,829	9,507,829	9,507,829	120,139,411
16T MEDICAL GME	325,968	86,140	-	-	-	-	-	-	-	-	-	-	412,109
GPP CY2022	-	-	-	-	-	-	-	-	-	-	-	-	-
PNPP SPY12-13	-	240,122	-	-	-	-	-	-	-	-	-	-	240,122
16T EPP	-	6,206,776	-	-	-	-	-	-	-	-	-	-	6,206,776
RR 16T CCAH	-	-	-	190,159	184,021	190,159	171,762	190,159	190,159	184,021	190,159	184,021	1,684,735
Building Lease / Rental Equipment	194,125	-	-	4,432,210	-	-	-	-	-	536,790	-	-	4,969,000
COP Principal & Interest Payments	-	-	-	20,885,906	20,885,906	20,885,906	20,885,906	20,885,906	20,885,906	20,885,906	20,885,906	20,885,906	249,233,830
Payroll and Benefits	18,088,258	25,062,168	18,110,256	-	-	-	-	-	-	-	-	-	-
Emergency Care	-	-	-	-	-	-	-	-	-	-	-	-	-
COWCAP	4,933,589	21,561	-	297,516	297,516	297,516	297,516	297,516	297,516	297,516	297,516	297,516	4,955,130
Data Processing	1,010,147	-	-	-	-	-	-	-	-	-	-	-	3,687,791
Transfer From 451 to 404 & 16T Fund	3,086,785	-	-	-	-	-	-	-	-	-	-	-	3,086,785
Capital Expenses Fund 404	897,959	55,034	498,003	900,274	900,274	2,099,610	720,692	558,219	854,476	1,206,590	614,476	1,801,004	10,205,335
Capital Expenditures	685,106	473,712	379,034	379,034	685,205	1,598,029	548,524	424,865	650,348	918,345	457,682	1,370,758	8,201,607
Total Cash Disbursements	43,900,360	42,047,927	28,469,318	36,210,857	32,460,750	34,579,048	32,150,625	31,846,086	32,385,234	33,336,906	31,963,568	34,047,033	413,207,601
Increase/(Decrease)	(20,525,243)	5,079,863	(3,782,190)	(2,604,056)	(2,318,546)	(2,350,009)	15,761,997	(1,795,936)	1,401,149	611,524	(2,107,161)	2,053,401	(10,475,106)
Ending Cash Fund 451	142,308,392	147,388,355	143,006,166	141,002,110	138,683,584	136,433,555	152,195,553	150,389,616	151,800,768	152,412,290	150,305,129	152,358,530	152,358,530
(+) Cash In Transit													
(-) Petty Cash and CC	-	-	8,381	-	-	-	-	-	-	-	-	-	-
Ending Cash as per 6/L	142,325,376	147,396,736	143,014,547	141,002,110	138,683,584	136,433,555	152,195,553	150,389,616	151,800,768	152,412,290	150,305,129	152,358,530	152,358,530
Fund 404													
Beginning Balance	64,093,731	64,093,731	63,195,772	63,140,738	62,642,734	61,742,461	59,642,851	58,922,160	58,363,941	57,508,465	56,302,875	55,688,399	55,688,399
Transfer-In from fund 451	-	-	-	-	-	-	-	-	-	-	-	-	-
Transfer-Out Fund 404	(897,959)	(897,959)	(55,034)	(498,003)	(900,274)	(2,099,610)	(720,692)	(558,219)	(854,476)	(1,206,590)	(614,476)	(1,801,004)	(1,801,004)
Ending Cash Fund 404	64,093,731	63,195,772	63,140,738	62,642,734	61,742,461	59,642,851	58,922,160	58,363,941	57,508,465	56,302,875	55,688,399	55,688,399	55,688,399
Ending Cash Fund 451 & 404	206,402,122	210,584,127	206,746,903	203,644,844	200,425,025	196,076,406	211,117,712	208,763,557	208,310,230	208,715,165	205,983,528	205,245,925	205,245,925