



**Board of Trustees
Meeting 2024**

May 10, 2024





NMC Board of Trustees Regular Meeting

Friday, May 10, 2024

9:00 AM

NATIVIDAD ROOM

1st Floor, Building 200

AGENDA

Participation in meetings

While the Natividad Board of Trustees meeting room remains open, members of the public may participate in this Natividad Board of Trustees meeting in 2 ways:

1. You may attend the meeting in person; or,
2. You may participate through ZOOM. For ZOOM participation please join by phone call at any of these numbers below:

+1 971 247 1195 US (Portland)

+1 253 215 8782 US (Tacoma)

+1 346 248 7799 US (Houston)

+1 602 753 0140 US (Phoenix)

+1 720 928 9299 US (Denver)

Enter the Meeting ID number: **959 7127 9338** when prompted.

You will then enter the Password: **668499** when prompted.

Or, to attend the Natividad Board of Trustees meeting by Zoom computer audio at:

<https://natividad.zoom.us/j/95971279338?pwd=ZzFqbU9xZ08wQTBXVU9XMjFrZy91dz09>

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Or

2. You may make public comment by joining through ZOOM at one of the phone numbers or clicking the ZOOM link above. You will be placed in the meeting as an attendee; when you are ready to make a

public comment if joined by computer audio, please select the “Raise your Hand” option on the Zoom screen; and by phone please push #9 on your keypad.

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TO ADDRESS THE BOARD DURING PUBLIC COMMENT: Members of the public may address comments to the Board concerning each agenda item and may comment when the Chair calls for general public comment for items that are not on the day’s agenda.

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PLEASE NOTE: IF ALL PARTICIPATING BOARD MEMBERS ARE PRESENT IN PERSON, PUBLIC PARTICIPATION BY ZOOM IS FOR CONVENIENCE ONLY AND IS NOT REQUIRED BY LAW. IF THE ZOOM FEED IS LOST FOR ANY REASON, THE MEETING MAY BE PAUSED WHILE A FIX IS ATTEMPTED BUT THE MEETING MAY CONTINUE AT THE DISCRETION OF THE CHAIRPERSON.

Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

1. **Call to Order**

2. **Roll Call**

3. **Pledge of Allegiance**

4. **Additions and Corrections by Clerk** *Page 1-9 – Board Clerk*

The Clerk of the Board of Trustees will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.

5. **Minutes**

- Approve the Minutes of April 12, 2024 Board of Trustees Meeting. *Page 10-18*

6. **Board Comments**

7. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**

This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board of Trustees. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Board at a future meeting.

8. **Consent Calendar**

Approve the following policies, procedures, rules, and regulations:

8a. Policies/Procedures/Forms/Manuals (listed and available upon request)

Policies/Manuals/Order Sets

New

- 3:8100 Infusion Center Approved Medication List

No Changes

- 3:1050 Hypertonic Saline (3% and 23.4% Sodium Chloride) Use
- 3:2150 Pain Management Obstetrical Patient
- 3:3010 Disposal of Medication Waste
- 3:3350 High Risk and High Alert Medications
- 3:7860 Controlled Medication Reconciliation Anesthesiology
- 3:9500 Antipyretics for Pediatric Patients
- 3:3375 Guidelines for Argatroban Use in the Management of Heparin Induced Thrombocytopenia
- 1:9317 Head Injury/Bleed Injury Disposition (approved)
- 6:0100 Donated Equipment Solicitation

Revised Policies

- 4:3000 2024 Hazardous Material and Waste Management Plan
- 4:6000 2024 Medical Equipment Management Plan

- 4:1500 2024 Safety Management Plan
- 4:2000 2024 Security Management Plan
- 4:7000 2024 Utility Systems Management Plan
- 4-5000 2024 Fire Safety Management Plan
- 1:3111 Enteral Nutrition Feeding Management of Adult
- 3:3355 Safe Handling of Hazardous Drugs
- 3:7950 Medication Transport Authorized Personnel
- 3:9610 Alternative Medication Administration

Order Sets

- None

Additions for Joint Conference

No Changes

- 7:7100 Board Designated Capital Fund
- 4:1550 Environmental Risk Evaluation
- 4:4218 Earthquake Response Plan
- 4:1700 Safety Information, Collection and Evaluation System
- 4:4212 Terrorist or Bomb Threat Response Plan
- 4:4000 Emergency Operations Plan
- HICS Job Action Sheet

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8p of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

8b. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Quinn Company dba Quinn Power Systems, Page 19-20 (CONSENT)

- Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Quinn Company d/b/a Quinn Power Systems for maintenance of generators and automatic transfer switch services at NMC for an amount not to exceed \$250,000 with an agreement term July 1, 2024 through June 30, 2027.
- Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$25,000) of the original cost of the agreement per each amendment, for total contract liability of (\$275,000).
- Approve the NMC’s Chief Executive Officer’s recommendation to accept non-standard indemnification provisions within the agreement.

8c. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Gaumard Scientific, Page 21-22 (CONSENT)

- Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Gaumard Scientific for training, installation, and preventative maintenance services to the neonatal simulators at NMC for an amount not to exceed \$11,095 with an agreement term July 1, 2024 through June 30, 2026.

- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification provisions within the agreement.
- 8d. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Best Best & Krieger, LLP, Page 23-24 (CONSENT)**
- a. Authorize the County Counsel to execute renewal and amendment No. 5 to the agreement (A-13923) with Best Best & Krieger, LLP for specialized attorney services, extending the term an additional two (2) year period through April 30, 2026 for a total revised term of May 1, 2017 through April 30, 2026, with no change to the total agreement amount of \$465,000; and
- b. Authorize the County Counsel to execute up to one (1) future amendment that does not exceed 10% (\$8,000) of the original Agreement amount, does not significantly alter the scope of work, and does not exceed a revised maximum amount of \$473,000.
- 8e. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Total Renal Care, Inc., Page 25-26 (CONSENT)**
- Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-14393) with Total Renal Care, Inc. for acute dialysis services, with no change to the agreement term July 1, 2019, through June 30, 2024, and adding \$900,000 for a revised total agreement amount not to exceed \$5,675,957.
- 8f. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Hooper, Lundy & Bookman PC, Page 27-28 (CONSENT)**
- Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute an Amendment No. 3 to Agreement with Hooper, Lundy & Bookman PC, for legal services with respect to healthcare matters, adding \$300,000 for a revised contract amount of \$1,900,000, with no change to the full term of July 1, 2018, through June 30, 2025.
- 8g. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Net Health Systems, Inc., Page 29-30 (CONSENT)**
- Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 8 to the agreement (A-13298) with Net Health Systems, Inc. to add funds to the software licensing agreement for physical therapy outpatient, scheduling, home exercise, analytics (ReDoc xFit) and Agility packages, adding \$16,216 for a revised total Agreement amount not to exceed \$598,829, with no change to the agreement term of August 31, 2016 through November 30, 2024.
- 8h. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with MD Buyline, Inc., Page 31-32 (CONSENT)**
- Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 3 to the agreement (A-14537) with MD Buyline, Inc., a symplr company for medical equipment pricing analysis services plus associated consulting services, extending the agreement an additional one (1) year period (retroactive to January 3, 2024 through January 2, 2025) for a revised full agreement term of January 3, 2018 through January 2, 2025, and adding \$26,352 for a revised total agreement amount not to exceed \$196,437.

- 8i. * **Approve for Submission to the Monterey County Board of Supervisors the Following Adopt Resolution for the Manager of Diagnostic Imaging Services Classification, Page 33-34 (CONSENT)**
- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Manager of Diagnostic Imaging Services classification as indicated in Attachment A effective June 1, 2024; and
 - b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.
- 8j. * **Approve for Submission to the Monterey County Board of Supervisors the Following Adopt Resolution for the Patient Financial Services Director Classification, Page 35-36 (CONSENT)**
- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Patient Financial Services Director classification as indicated in Attachment A effective June 1, 2024; and
 - b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.
- 8k. * **Approve for Submission to the Monterey County Board of Supervisors the Following Adopt Resolution for the Hospital Communications Operator Classification, Page 37-38 (CONSENT)**
- a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendices A and B to retitle the classification of Hospital Communications Operator II to Hospital Communications Operator and to adjust the salary range as indicated in Attachment A effective June 1, 2024;
 - b. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendix A to adjust the salary range of the Hospital Supervising Communications Operator classification as indicated in Attachment A effective June 1, 2024;
 - c. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendix A and B to abolish the classification of Hospital Communications Operator I as indicated in Attachment A; and
 - d. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.
- 8l. * **Approve for Submission to the Monterey County Board of Supervisors the Following Adopt Resolution for the Trauma Registrar Classification, Page 39-40 (CONSENT)**
- a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendices A and B to create the classification of Trauma Registrar with the salary range as indicated in Attachment A effective June 1, 2024; and
 - b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.
- 8m. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Monterey Bay Radiology Associates, Page 41-42 (CONSENT)**
- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Monterey Bay Radiology Associates to provide radiology services for the period July 1, 2024 to June 30, 2027 for an amount not to exceed \$15,300,000; and
 - b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work,

do not exceed 10% (\$1,530,000) of the original contract amount and do not increase the total contract amount above \$16,830,000.

8n. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with CEP America-Psychiatry, PC, Page 43-44 (CONSENT)**

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-15243) with CEP America-Psychiatry, PC, a California professional corporation dba Vituity to provide psychiatry services, extending the term by thirty-six (36) months (June 1, 2024 to May 31, 2027) for a revised full agreement term June 1, 2021 to May 31, 2027 and adding \$10,400,000 for a revised amount not to exceed \$18,636,050 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$823,605) of the original contract amount and do not increase the total contract amount above \$19,459,655.

8o. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Data Innovations LLC, Page 45-46 (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute a master agreement with Data Innovations LLC for laboratory middleware software SD2 maintenance and support, for an amount not to exceed \$43,411 with an agreement term May 21, 2024 through May 20, 2025.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, and limitations on liability provisions within the agreement.

8p. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with UCSF Pediatric Hospitalist, Page 47-48 (CONSENT)**

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional Services Agreement (A-15373) with The Regents of the University of California, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric hospitalist services, extending the term by twenty-four months (July 1, 2024 to June 30, 2026) for a revised full agreement term of July 1, 2021 to June 30, 2026, with no change to the previously approved total not to exceed amount of \$433,520 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$23,352) of the original contract amount and increase the total contract amount above \$456,872.

9. **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Monterey Anesthesia Professionals, which is in the final stages of negotiation Page 49-50 (Jeanne-Ann Balza)**

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute an agreement with Monterey Anesthesia Professionals (MAP), pursuant to the Request for Proposal (RFP) #9600-87 for Anesthesia Services, with an Agreement term of June 1, 2024 through May 31, 2027 for an amount not to exceed \$22,000,000.
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to

this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$2,200,000) of the original contract amount and do not increase the total contract amount above \$24,200,000.

10. **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Locum Tenens Referral Services, which is in the final stages of negotiation** *Page 51-52 (Jeanne-Ann Balza)*
Authorize the Chief Executive Officer (“CEO”) for Natividad Medical Center (NMC) or his designee to execute amendment No. 11 to the agreements with Medical Search, LLC d.b.a. SUMO Medical Staffing (A-12896) and MDA Holdings, Inc. d.b.a. Medical Doctor Associates and amendment No. 12 to the agreements with Staff Care, Inc. (A-12897) for locum tenens physician referral services at NMC pursuant to the Request for Proposals (RFP) #9600-61, with no change to the agreement term of August 1, 2015 through June 30, 2024 and with an increase of \$1,500,000 to the total aggregate liability for all agreements awarded for a revised total aggregate amount not to exceed \$14,000,000
11. **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Total Renal Care, Inc., which is in the final stages of negotiation** *Page 53-54 (Nancy Buscher)*
 - a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Total Renal Care, Inc. for acute dialysis services at NMC for an amount not to exceed \$5,000,000 with an agreement term July 1, 2024, through June 30, 2029.
 - b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$500,000) of the original cost of the agreement per each amendment, for total contract liability of (\$5,500,000).
12. **Accept Oral Report from Natividad Chief Financial Officer** – *Daniel Leon, CFO*
 - a. March 2024 YTD Financial Reports *Page 55-67*
13. **Receive Oral Report from Natividad Chief Executive Officer** - *Dr. Charles Harris, CEO*
14. **Receive Oral Report from Governance and Nominating Committee** – *Simon Salinas, Committee Chair*
15. **Receive Oral Report from Natividad Chief of Staff** - *Dr. Marc Tunzi, COS*
16. **Receive Oral Report from Natividad Chief Nursing Officer** - *Nancy Buscher, CNO*
17. **Receive Oral IT Security Report from Chief Information Officer** – *Ari Entin, CIO*

18. Closed Session Public Comment

Closed Session may be held at the conclusion of the Board's Regular Agenda, or at any time during the course of the meeting, before or after the scheduled time, announced by the Chairperson of the Board. The public may comment on Closed Session items prior to the Board's recess to Closed Session.

The Board Recesses for Closed Session Agenda Items

19. Closed Session under Government Code Section 54950

- a. Pursuant to Government Code section 54957(b)(1), the Board will confer regarding a performance evaluation for the Natividad Medical Center Chief Executive Officer.
- b. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive Medical Quality Assurance Reports.

The Board Reconvenes to Open Session on Public Agenda Items

- 20. Accept and approve April 2024 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals. Page 68-72**

Adjournment

**Next Board of Trustees Meeting
Friday, June 14, 2024
9:00 AM
Natividad Room
1st Floor, Building 200**



NMC Board of Trustees Regular Meeting

Friday, April 12, 2024

9:00 AM

NATIVIDAD ROOM

1st Floor, Building 200

MINUTES

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Members of the Natividad Medical Center Board of Trustees are appointed by the Monterey County Board of Supervisors. Membership and terms of office are established by the Natividad Medical Center Bylaws.

Board of Trustees: Libby Downey, Dr. Marc Tunzi, Dr. Charles Harris, Supervisor Chris Lopez, Simon Salinas, Bettye Saxon, and Mitch Winick

Absent: Marcia Atkinson, Sonia De La Rosa, and Manuel Osorio

NMC Staff/County: Stacy Saetta, Andrea Rosenberg, Nancy Buscher, Dr. Craig Walls, Ari Entin, Jeanne-Ann Balza, Cher Krause, Diana Vasquez, Tammy Perez, Jan Holmes, Dr. Richard Garcia, Jennifer Williams, Monica Hale, Teri Ransbury, Gurpreet Gill, Chau Xiong, Michelle McCarty, Kati Bassler, Dr. Marie Schow and Noemi Breig

1. **Call to Order**

2. **Roll Call**

Present

*Libby Downey
Dr. Marc Tunzi
Dr. Charles Harris
Bettye Saxon
Simon Salinas
Mitch Winick*

Absent

*Marcia Atkinson
Sonia De La Rosa
Supervisor Chris Lopez
Manuel Osorio*

3. **Pledge of Allegiance**

4. **Additions and Corrections by Clerk** – Board Clerk

The Clerk of the Board of Trustees will announce agenda corrections and proposed additions, which may be acted on by the Board as provided in Sections 54954.2 of the California Government Code.

5. **Minutes**

- Approve the Minutes of March 8, 2024 Board of Trustees Meeting.

MOTION: *Motion to approve the minutes of March 8, 2024, Board of Trustees Meeting, by Simon Salinas, seconded by Mitch Winick, and approved unanimously.*

6. **Board Comments**

- *None*

Board Member Supervisor Chris Lopez joined the meeting.

7. **Public Comments (Limited up to 3 minutes per speaker at the discretion of the Chair)**

- *Member of the Public Michelle McCarty addressed the board.*
- *Member of the Public Gurpreet Gil addressed the board.*
- *Member of the Public Kati Bassler addressed the board.*

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8. Consent Calendar

Approve the following policies, procedures, rules, and regulations:

8a. Policies/Procedures/Forms/Manuals (listed and available upon request)

Policies/Manuals/Order Sets

New

- 1:3120 Metabolic Monitoring by Indirect Calorimetry, Adult

No Changes

- 2:0500 Patients Receiving Neuro-Muscular Blocking Agents
- GME-9002 Accommodation for Disabilities
- OR-7038 Surgical Skin Antisepsis Preparation

Revised Policies

- 1:0650 House Administrative Nurse
- 1:3111 Enteral Nutrition Feeding Management of Adult
- 1:4300 Management of the Dialysis Patient (Hemodialysis & Peritoneal Dialysis)
- 1:4466 Comfort Focused Care (End of Life Care)
- 2:0400 Procedural Sedation
- NURADM-0750 Personal Care Attendance
- NURADM-0850 Standards of Care
- OPS-7303 Minor Surgical Procedures Done in OPSS
- OR-7053 OR/PACU: Specimen, Care of

Order Sets

- ED Psych Meds
- MED General Admission
- MED Lumbar Puncture Fever
- MED Syncope
- NICU Intubation

Additions for Joint Conference

Revised Policies

- 4:4100 Emergency Codes

Approve for submission to the Monterey County Board of Supervisors the following agreements identified in Item 8b – 8r of the consent calendar. All of the listed items were previously reviewed and approved by the NMC Finance Committee.

- 8b. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Waltz Creative LLC, (CONSENT)**
 Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-14059) with Waltz Creative LLC for marketing and graphic design services, extending the agreement an additional one (1) year period (August 1, 2024 through July 31, 2025) for a revised full agreement term of August 1, 2018 through July 31, 2025, and adding \$225,000 for a revised total agreement amount not to exceed \$1,850,000.
- 8c. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Gallagher Benefit Services Inc., (CONSENT)**
- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Gallagher Benefit Services Inc for Classification and Base Compensation Study services at NMC for an amount not to exceed \$50,000 with an agreement term April 1, 2024 through March 31, 2025.
 - b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, other insurance requirements, County records and limitations on damages provisions within the agreement.
 - c. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$5,000) of the original cost of the agreement per each amendment, for total contract liability of (\$65,000).
- 8d. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Visual Net Design, (CONSENT)**
 Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the Agreement (A-14274) with Visual Net Design (VND) for website update and web hosting services at NMC; adding \$100,000 to the payable amount for a revised total Agreement amount not to exceed \$522,880, and no change to the scope of work or the Agreement term (May 1, 2018 through April 30, 2025).
- 8e. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with CortiCare, Inc., (CONSENT)**
- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with CortiCare, Inc. for remote monitoring of electroencephalograms (EEG) services at NMC's Cardiopulmonary and Neuro-diagnostic department; extending the Agreement an additional one (1) year period (April 20, 2025 through April 19, 2026) for a revised full Agreement term of April 20, 2022 through April 19, 2026, and adding \$250,000 for a revised total Agreement amount not to exceed \$450,000.
 - b. Authorize the Chief Executive Officer for NMC or his designee to execute up to (3) future amendments which do not significantly alter the scope of work and each of which does not exceed 10% (\$10,000) of the original cost of the Agreement, for a revised total agreement amount not to exceed \$480,000.
- 8f. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Pinnacle Healthcare Consulting, LLC, (CONSENT)**
 Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with Pinnacle Healthcare Consulting LLC for

physician fair market value analysis and consulting services, extending the agreement an additional two (2) year period (January 1, 2025 through December 31, 2026) for a revised full agreement term of January 1, 2022 through December 31, 2026, and adding \$350,000 for a revised total agreement amount not to exceed \$550,000.

8g. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Jackson Physician Search, LLC, (CONSENT)**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-16600) with Jackson Physician Search, LLC for recruitment and placement of physician services, extending the agreement an additional two (2) year period (October 1, 2024 through September 30, 2026) for a revised full agreement term of October 1, 2022 through September 30, 2026, and adding \$600,000 for a revised total agreement amount not to exceed \$900,000.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$10,000) of the original cost of the agreement per each amendment, for total contract liability of (\$910,000).

8h. * **Approve for Submission to the Monterey County Board of Supervisors the Following Adopt Resolution for Utilization Management Coordinator Classification, (CONSENT)**

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Utilization Management Coordinator classification as indicated in Attachment A effective May 4, 2024; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

8i. * **Approve for Submission to the Monterey County Board of Supervisors the Following Adopt Resolution for Medical Unit Clerk Classification, (CONSENT)**

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Medical Unit Clerk classification as indicated in Attachment A effective May 4, 2024; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

8j. * **Approve for Submission to the Monterey County Board of Supervisors the Following Adopt Resolution for Pharmacy Informaticist Classification, (CONSENT)**

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Pharmacy Informaticist classification as indicated in Attachment A effective May 4, 2024; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

8k. * **Approve for Submission to the Monterey County Board of Supervisors the Following Adopt Resolution for Laboratory Informaticist Classification, (CONSENT)**

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Laboratory Informaticist classification as indicated in Attachment A effective May 4, 2024; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

8l. * Approve for Submission to the Monterey County Board of Supervisors the Following Adopt Resolution for Per Diem Classifications, (CONSENT)

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary ranges of the Cardiac Sonographer-Per Diem, Clinical Laboratory Scientist-Per Diem, Nuclear Medicine Technologist-Per Diem, Nurse Practitioner III-Per Diem, Occupational Therapist-Per Diem, Pharmacist-Per Diem, Physical Therapist-Per Diem, Radiologic Technologist-Per Diem, Respiratory Care Practitioner-Per Diem, Sonographer-Per Diem and Surgical Technician-Per Diem classifications as indicated in Attachment A effective May 4, 2024; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

8m. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Thai Lan N Tran MD, (CONSENT)

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement (A-14387) with Thai Lan N Tran MD Inc. to provide general and critical care surgical services, extending the term by twenty-four months (July 1, 2024 to June 30, 2026) for a revised full agreement term of June 1, 2019 to June 30, 2026 and adding \$1,000,000 for a revised not to exceed amount of \$2,165,000 in the aggregate; and
- b. Authorize the CEO or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$65,000) of the original contract amount and do not increase the total contract amount above \$2,230,000.

8n. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Huffmaster Crisis Response, Inc., (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute Amendment No. 4 to the Agreement (A-15495) with Huffmaster Crisis Response, Inc. for nurse and allied professional staffing services in the event of an emergent staffing crisis at NMC, to add \$40,000 for a revised total agreement amount not to exceed \$5,941,988, until the conclusion of the staffing need.

8o. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with CALSTAR Air Medical Services LLC, (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 5 to the agreement (A-13817) with CALSTAR Air Medical Services LLC, for patient transfer coordination and facilitation services, extending the agreement an additional five (5) year period (February 28, 2023 through February 27, 2028) for a revised full agreement term of December 15, 2014 through February 27, 2028, and adding \$750,000 for a revised total agreement amount not to exceed \$1,585,000.

8p. * Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with The Center for Case Management, (CONSENT)

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-14931) with The Center for Case Management for interim leadership, consulting, and subject matter expert services, extending the agreement an additional one (1) year period (August 18, 2025 through August 17, 2026) for a revised full agreement term of August 18, 2020 through August 17, 2026, and adding \$100,000 for a revised total agreement amount not to exceed \$500,000.

- 8q. * **Approve for Submission to the Monterey County Board of Supervisors the Following Agreement with Boris H. Borazjani MD, (CONSENT)**
- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional and Call Coverage Services Agreement (A-14417) with Boris H. Borazjani MD, Inc. to provide acute care surgical services, extending the term by twelve months (July 1, 2025 to June 30, 2026) for a revised full agreement term of July 1, 2019 to June 30, 2026, but with no change to the aggregate not to exceed amount of \$1,100,000; and
 - b. Authorize the CEO or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$50,000) of the original contract amount of the original contract amount and do not increase the total contract amount above \$1,150,000.

- 8r. * **Approve for Submission to the Monterey County Board of Supervisors the Following Dissolution of Ad Hoc Committee, (CONSENT)**
Dissolve the Natividad Board of Trustees (BOT) ad hoc committee (“Committee”) on exploring options for Natividad to affiliate with one or more healthcare provider entities.

MOTION: *Motion to approve Policies/Procedures/Forms/Manuals and contract items 8a-8r, moved by Simon Salinas, seconded by Supervisor Chris Lopez, and approved unanimously.*

9. **Accept Oral Report from Natividad Chief Financial Officer** – Daniel Leon, CFO
- a. February 2024 YTD Financial Reports

MOTION: *Motion to accept the February 2024 Financial Report, moved by Bettye Saxon, seconded by Simon Salinas, and approved unanimously.*

10. **Receive Oral Report from Natividad Chief Executive Officer** - Dr. Charles Harris, CEO

11. **Receive Oral Report from Governance and Nominating Committee** – Simon Salinas, Committee Chair

12. **Receive Oral Report from Natividad Chief of Staff** - Dr. Marc Tunzi, COS
- a. 3rd Year Resident – Dr. Marie Schow

13. **Receive Oral Report from Natividad Chief Nursing Officer** - Nancy Buscher, CNO

14. **Receive Oral Compliance Report from Compliance Officer** – Teri Ransbury, CO

15. **Receive Oral IT Security Report from Chief Information Officer** – Ari Entin, CIO

MOTION: *Motion to pull and continue Oral IT Security Report from Chief Information Officer to next month's agenda, May 10, 2024, moved by Simon Salinas, seconded by Supervisor Chris Lopez, and approved unanimously.*

16. Closed Session Public Comment

Closed Session may be held at the conclusion of the Board's Regular Agenda, or at any time during the course of the meeting, before or after the scheduled time, announced by the Chairperson of the Board. The public may comment on Closed Session items prior to the Board's recess to Closed Session.

The Board Recesses for Closed Session Agenda Items

17. Closed Session under Government Code Section 54950

- a. Pursuant to Government Code section 54957(b)(1), the Board will confer regarding a performance evaluation for the Natividad Medical Center Chief Executive Officer.
- b. Pursuant to Health and Safety Code Section 1461, Evidence Code Section 1157, and in accordance with Government Code Section 54954.5, the Board will receive Medical Quality Assurance Reports.

The Board Reconvenes to Open Session on Public Agenda Items

18. Accept and approve March 2024 Credentials Report from Medical Staff Office relating to appointment of medical staff and allied health professionals.

MOTION: *Motion to accept the report on March 2024 Credentials Report, moved by Simon Salinas, seconded by Bettye Saxon, and approved unanimously.*

Adjournment: With no other business before the Board, the meeting was adjourned at 11:41 am

Recorded by Noemi Breig

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Quinn Company dba Quinn Power Systems

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Quinn Company d/b/a Quinn Power Systems for maintenance of generators and automatic transfer switch services at NMC for an amount not to exceed \$250,000 with an agreement term July 1, 2024 through June 30, 2027.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$25,000) of the original cost of the agreement per each amendment, for total contract liability of (\$275,000).
- c. Approve the NMC’s Chief Executive Officer’s recommendation to accept non-standard indemnification provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Quinn Company d/b/a Quinn Power Systems for maintenance of generators and automatic transfer switch services at NMC for an amount not to exceed \$250,000 with an agreement term July 1, 2024 through June 30, 2027.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$25,000) of the original cost of the agreement per each amendment, for total contract liability of (\$275,000).
- c. Approve the NMC’s Chief Executive Officer’s recommendation to accept non-standard indemnification provisions within the agreement.

SUMMARY/DISCUSSION:

Natividad Medical Center owns multiple Caterpillar Diesel Emergency Generators which require routine preventive maintenance and testing. Quinn Power Systems has the ability, resources, and certified staff to provide emergency generator and automatic transfer switch preventative maintenance and testing on Natividad’s emergency power systems.

NFPA 99 and the Life Safety Code require hospitals to provide reliable emergency electrical power to alarm systems, exit routes, emergency communication systems, elevators, and all equipment that could cause patient harm when it fails. By complying with this standard, healthcare facilities can reduce the risk of fire, explosion, and other hazards, and ensure the safety of patients, staff, and visitors. In addition, the Joint Commission requires that monthly emergency generator tests are conducted with a dynamic load that is at least thirty percent of the nameplate rating of the generator or meets the manufacturer's recommended prime movers’ exhaust gas temperature. If and or when the hospital does not meet the requirements previously mentioned they must test each emergency generator using supplemental (dynamic or static) loads of twenty-five percent of the nameplate rating for thirty minutes, followed by fifty percent of the nameplate rating for thirty minutes, and finally seventy-five percent of the nameplate rating for sixty minutes all in total of 2 continuous hours.

Lastly, the hospital must test the generators every 36 months at thirty percent of the nameplate rating of the generator under dynamic or static load for a minimum of 4 continuous hours. In addition, generator maintenance and testing of the automatic transfer switches are required to be maintained in operating condition to provide automatic restoration of power for emergency circuits within ten seconds after normal power failure. These services help to assure the health and safety of our patients and enable Natividad Medical Center to remain compliant and up to code.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 10, 2024.

FINANCING:

The cost for this agreement is \$250,000 of which \$50,000 is included in the FY 2024-25 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad Medical Center with the additional support it needs to be able to provide reliable and quality patient care which will improve the health and quality of life for patients, their families, and the community. This agreement allows patients and visitors to feel safe knowing that their environment is being maintained at the highest level possible.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Felipe Enriquez, Director of Engineering & Safety, 783-2614
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:
Quinn Company dba Quinn Power Systems Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Gaumard Scientific Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Gaumard Scientific for training, installation, and preventative maintenance services to the neonatal simulators at NMC for an amount not to exceed \$11,095 with an agreement term July 1, 2024 through June 30, 2026.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Gaumard Scientific for training, installation, and preventative maintenance services to the neonatal simulators at NMC for an amount not to exceed \$11,095 with an agreement term July 1, 2024 through June 30, 2026.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification provisions within the agreement.

SUMMARY/DISCUSSION:

Our primary goal at Natividad Medical Center is to provide high quality and safe patient care. One of the ways we achieve this at Natividad Medical Center is to promote ongoing professional staff development through various teaching modalities such as continuing education and simulation-based learning activities. The Natividad Simulation Lab needs to upgrade to an untethered neonatal simulator manikin, manufactured by Gaumard Scientific, in order to allow staff to practice neonatal resuscitation on the clinical units with multidisciplinary teams who would normally be working together to simulate real-life resuscitation scenarios. The technology from this new neonatal simulator manikin will improve the realism of simulation-learning activities for emergency medical response and other rescue interventions. The wireless capability of the manikin will provide flexibility in running simulation scenarios at the bedside, given that it can be programmed to provide for a very realistic full-body patient presentation that is specifically helpful for healthcare professionals to practice and master a specific task or skill in a safe learning environment.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 10, 2024.

FINANCING:

The cost for this agreement is \$11,095 which is included in the FY 2024-25 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Natividad Medical Center is dedicated to the people of Monterey County to provide the best possible care to each patient. It is critical that resources are available for staff's professional development in order to maintain high quality and safe patient care.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Maria Lourdes Escolta, Director of Nursing Education, 783-2851

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Gaumard Scientific Agreement

Attachments on file with the Clerk of the Board

..Title

- a. Authorize the County Counsel to execute renewal and amendment No. 5 to the agreement (A-13923) with Best Best & Krieger, LLP for specialized attorney services, extending the term an additional two (2) year period through April 30, 2026 for a total revised term of May 1, 2017 through April 30, 2026, with no change to the total agreement amount of \$465,000; and
- b. Authorize the County Counsel to execute up to one (1) future amendment that does not exceed 10% (\$8,000) of the original Agreement amount, does not significantly alter the scope of work, and does not exceed a revised maximum amount of \$473,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the County Counsel to execute renewal and amendment No. 5 to the agreement (A-13923) with Best Best & Krieger, LLP for specialized attorney services, extending the term an additional two (2) year period through April 30, 2026 for a total revised term of May 1, 2017 through April 30, 2026, with no change to the total agreement amount of \$465,000; and
- b. Authorize the County Counsel to execute up to one (1) future amendment that does not exceed 10% (\$8,000) of the original Agreement amount, does not significantly alter the scope of work, and does not exceed a revised maximum amount of \$473,000.

SUMMARY/DISCUSSION:

Best Best & Krieger, LLP provides advice and consultation with the Office of the County Counsel on a variety of healthcare-related issues to Natividad Medical Center. The firm performs specialized legal attorney services related to healthcare law, including, but not limited to, the Health Insurance Portability and Accountability Act (HIPAA), Stark and Anti-Kickback laws and laws pertaining to intellectual property law. They provide guidance on Business Associate Agreements, commercial law, and a variety of issues related to confidentiality of medical information.

OTHER AGENCY INVOLVEMENT:

County Counsel reviewed and approved this renewal and amendment No.5 as to legal form, and the Auditor-Controller reviewed and approved as to payment provisions. The amendment No. 5 was reviewed and approved by NMC’s Finance Committee and Board of Trustees on May 10, 2024.

FINANCING:

There is no cost associated with this renewal and amendment No. 5.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for legal consulting services regarding healthcare related matters on an as needed basis, the outcome of which will contribute to assisting NMC run efficient business operations.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Daniel Leon, Chief Financial Officer, 783-2561

Approved by: Charles R. Harris, M.D., Chief Executive Officer, 783-2504

Attachments:

- Best Best & Krieger Amendment No. 5
- Best Best & Krieger Amendment No. 4
- Best Best & Krieger Amendment No. 3
- Best Best & Krieger Amendment No. 2
- Best Best & Krieger Amendment No. 1
- Best Best & Krieger Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Total Renal Care Inc. Amendment No. 4

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-14393) with Total Renal Care, Inc. for acute dialysis services, with no change to the agreement term July 1, 2019, through June 30, 2024, and adding \$900,000 for a revised total agreement amount not to exceed \$5,675,957.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-14393) with Total Renal Care, Inc. for acute dialysis services, with no change to the agreement term July 1, 2019, through June 30, 2024, and adding \$900,000 for a revised total agreement amount not to exceed \$5,675,957.

SUMMARY/DISCUSSION: Update the Summary/Discussion below:

Total Renal Care, Inc. provides comprehensive dialysis services essential for patients with kidney malfunction. The services include all inpatient areas in addition to the Acute Rehabilitation Unit (ARU). NMC and Total Renal Care leadership meet quarterly via The Joint Dialysis Oversight Committee (TJDOC) to review quality metrics such as timeliness, staff competency validation, and shared responsibilities in the provision of quality patient care. Additionally, the entities confer as needed for quality concerns outside of routine scheduled meetings.

The Total Renal Care program offers a comprehensive array of resources necessary for patients requiring hemodialysis, peritoneal dialysis and, Continuous Renal Replacement Therapy (CRRT). The services include providing dialysis trained Registered Nurses to safely manage care of the patient and in addition, the associated equipment needed to filter wastes and toxins from patients whose kidneys cannot provide this vital function. Education and support for NMC nurses include knowledge to monitor specific types of dialysis, such as peritoneal dialysis and CRRT. Transitional Smart Services is a patient and family education program that includes dialysis related education and/or chronic kidney disease education, as well as catheter and fistulas, vascular access modalities and dialysis care generally.

Total Renal Care's dialysis program meets the quality standards required by NMC and mechanisms are in place to measure and ensure compliance with NMC standards as required by the state of California, Center for Medicare and Medicaid Services (CMS) and The Joint Commission.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 4 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 4 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 10, 2024.

FINANCING:

The cost for this amendment No. 4 is \$900,000 of which \$900,000 is included in the Fiscal Year 2023-24 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs to be able to provide reliable and quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Nancy Buscher, Chief Nursing Officer, 783-2560

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:

- Total Renal Care, Inc. Amendment No. 4
- Total Renal Care, Inc. Amendment No. 3
- Total Renal Care, Inc. Amendment No. 2
- Total Renal Care, Inc. Amendment No. 1
- Total Renal Care, Inc. Agreement

Attachments on file with the Clerk of the Board

..Title

Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute an Amendment No. 3 to Agreement with Hooper, Lundy & Bookman PC, for legal services with respect to healthcare matters, adding \$300,000 for a revised contract amount of \$1,900,000, with no change to the full term of July 1, 2018, through June 30, 2025.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute an Amendment No. 2 to Agreement with Hooper, Lundy & Bookman PC, for legal services with respect to healthcare matters, adding \$300,000 for a revised contract amount of \$1,900,000, with no change to the full term of July 1, 2018, through June 30, 2025.

SUMMARY/DISCUSSION:

Hooper, Lundy & Bookman PC is the largest full service law firm in the country, with offices in San Francisco, Los Angeles, San Diego, and Washington, D.C., dedicated solely to the legal representation of health care providers in Medicare Medicaid payments, health care business transactions, licensing and certifications.

Hooper, Lundy & Bookman provides legal services to the County of Monterey to ensure that the operations of Natividad Medical Center comply with state and federal healthcare and Medicare compliance laws. The potential sanctions for noncompliance with these laws are severe and include civil and criminal liability, as well as debarment or exclusion from participation in Medicare. Additionally, the firm provides advice on medical staff matters, affiliation agreements; Medi-Cal managed care agreements, and commercial payor agreements.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement as to legal form and risk provisions, and the Auditor-Controller has reviewed and approved as to payment provisions. This agreement has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees on May 10, 2024.

FINANCING:

The cost for this amendment is \$300,000 of which shall be included in the Fiscal Year 2025 Recommended Budget. The remaining amount will be included in the Fiscal Year 2026 budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Economic Development

Administration

The services rendered in this agreement provide legal consulting services, as needed, with respect to healthcare matters; the outcome of which contributes to assisting NMC run efficient business operations.

Health and Human Services

Infrastructure

Public Safety

Prepared by: Daniel Leon, Chief Financial Officer, 783-2561

Approved by: Charles R. Harris, M.D., Chief Executive Officer, 783-2504

Attachments:

Amendment No. 3 to Hooper, Lundy and Bookman P.C. Agreement

Amendment No. 2 to Hooper, Lundy and Bookman P.C. Agreement

Amendment No. 1 to Hooper, Lundy and Bookman P.C. Agreement

Original Agreement with Hooper, Lundy, and Bookman P.C. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Net Health Systems, Inc. Amendment No. 8

Legistar Number:

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 8 to the agreement (A-13298) with Net Health Systems, Inc. to add funds to the software licensing agreement for physical therapy outpatient, scheduling, home exercise, analytics (ReDoc xFit) and Agility packages, adding \$16,216 for a revised total Agreement amount not to exceed \$598,829, with no change to the agreement term of August 31, 2016 through November 30, 2024.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 8 to the agreement (A-13298) with Net Health Systems, Inc. to add funds to the software licensing agreement for physical therapy outpatient, scheduling, home exercise, analytics (ReDoc xFit) and Agility packages, adding \$16,216 for a revised total Agreement amount not to exceed \$598,829, with no change to the agreement term of August 31, 2016 through November 30, 2024.

SUMMARY/DISCUSSION:

NMC's outpatient Physical Therapy, Occupational Therapy and Speech Therapy Departments currently uses the ReDoc software in conjunction with the hospital's Meditech system for scheduling and billing. ReDoc was implemented this past year to replace the paper charting system that the Physical Therapy department was using. Meditech does not offer an outpatient solution for Therapy medical record documentation. Net Health is a nationally recognized company that provides rehabilitation documentation software solutions to more than 500 outpatient therapy sites and is considered an industry leader for outpatient therapy online documentation.

Net Health's enterprise solution provides therapists and therapy teams the tools they need to operate efficiently, stay compliant, and enhance patient care and outcomes. Outpatient Therapy is strictly regulated by regulatory agencies, and the ReDoc software keeps current with changes in regulations and billing requirements. Patient care is also enhanced by using ReDoc, as the software allows the therapist to generate comprehensive reports that convey medical necessity and functional outcomes to send to the patient's provider. Additional benefits of using ReDoc, is the software's ability to alert the therapist to any billing or coding errors and provides reminders for critical events, such as progress reports, re-certifications, and re-authorizations, all while tracking Medicare Cap limits. The ReDoc software also provides appointment scheduling, patient reminders, robust analytics, billing, and management reports. ReDoc also provides point-of-care alerts to the therapist related to therapy caps, re-authorization requirements, and other critical events during the patient's therapy.

In addition, NMC utilizes Net Health's AgilityEH software package for the purpose of recording and tracking services that are provided to employees by the Employee Health Department. This software allows NMC to better monitor and report services rendered, such as TB Screening, Respiratory Fit Testing, Exposure Management and Vaccination Administration in order to meet regulatory requirements for employee health services.

Due to a calculation error based on discrepancies in the way NMC and the vendor recognized agreement start and end dates, the Multi-Year Agreement (MYA) between the vendor and NMC is short of funds. NMC is requesting the addition of sufficient funds to pay outstanding invoices in the amount of \$16,216.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 8 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 8 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 10, 2024.

FINANCING:

The cost for this amendment No. 8 is \$16,216 which is included in the FY 2023-24 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for a software system which improves data processing at NMC. The use of this system directly contributes to a more efficient and effective use of resources within the organization.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Raquel Mojica, IT Operations Manager, 783-2812
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

- Attachments:
- Net Health Systems, Inc. Amendment No. 8
 - Net Health Systems, Inc. Amendment No. 7
 - Net Health Systems, Inc. Amendment No. 6
 - Net Health Systems, Inc. Amendment No. 5
 - Net Health Systems, Inc. Amendment No. 4
 - Net Health Systems, Inc. Amendment No. 3
 - Net Health Systems, Inc. Renewal and Amendment No. 2
 - Net Health Systems, Inc. Amendment No. 1
 - Net Health Systems, Inc. Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

MD Buyline, Inc., a symplr Renewal and Amendment No. 3

Legistar Number: _____

..Title

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 3 to the agreement (A-14537) with MD Buyline, Inc., a symplr company for medical equipment pricing analysis services plus associated consulting services, extending the agreement an additional one (1) year period (retroactive to January 3, 2024 through January 2, 2025) for a revised full agreement term of January 3, 2018 through January 2, 2025, and adding \$26,352 for a revised total agreement amount not to exceed \$196,437.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal and amendment No. 3 to the agreement (A-14537) with MD Buyline, Inc., a symplr company for medical equipment pricing analysis services plus associated consulting services, extending the agreement an additional one (1) year period (retroactive to January 3, 2024 through January 2, 2025) for a revised full agreement term of January 3, 2018 through January 2, 2025, and adding \$26,352 for a revised total agreement amount not to exceed \$196,437.

SUMMARY/DISCUSSION:

MD Buyline provides Natividad Medical Center (NMC) with access to its automated cost analysis services. These cost analysis services compare new equipment quotes against other current costs in the active marketplace in real time. The reports that are auto generated include a cost comparative analysis and also provide NMC with suggestions as to which areas can be more easily negotiated down. NMC has found these reports to be extremely helpful during the procurement of medical equipment to ensure it receives competitive pricing. As a result, NMC can make new product decisions with greater efficiency, transparency and supporting documentation. The agreement also includes consulting services on an as-needed basis only specifically related to more detailed or complex equipment purchase agreements, including ongoing equipment maintenance agreements for products both in and out of warranty. Although the consulting services are not used frequently, NMC believes these consulting services can yield the necessary inside-industry data that can provide NMC more leverage to negotiate the cost down significantly on other types of medical purchases.

NMC is requesting that the agreement be extended to allow for these services to continue.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 10, 2024.

FINANCING:

The cost for this renewal and amendment No. 3 is \$26,352 which is included in the FY 2023-24 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for strategic sourcing data, market cost data, and when needed, advisory services. These services result in cost savings opportunities and ultimately more competitive pricing for NMC when purchasing equipment.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Kristen Aldrich, Purchasing and Materials Support Director, 783-2627

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

- MD Buyline Renewal and Amendment 3
- MD Buyline Renewal and Amendment 2
- MD Buyline Amendment 1
- MD Buyline Membership Agreement

Attachments on file with the Clerk of the Board

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Manager of Diagnostic Imaging Services classification as indicated in Attachment A effective June 1, 2024; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors consider adopting a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Manager of Diagnostic Imaging Services classification as indicated in Attachment A effective June 1, 2024; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Manager of Diagnostic Imaging Services classification was requested by Natividad Medical Center (NMC) administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the hospital comparable agencies identified in the County’s Compensation Philosophy last updated in January 2023.

The base wage analysis of the County’s hospital comparable agencies found that based on the duties performed, the Manager of Diagnostic Imaging Services classification was matched to five (5) of the six (6) hospital comparable agencies: Alameda Health System, Salinas Valley Health, Santa Clara Valley Medical Center, Contra Costa Regional Medical Center and San Mateo Medical Center. After thorough analysis of the data available at the time of the study, it was determined that no comparable match was made at Hazel Hawkins. The Manager of Diagnostic Imaging Services classification is approximately 10.29% below the salary mean of the comparable agency’s classifications.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County’s philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County’s Compensation Philosophy, the base wage salary of the Manager of Diagnostic Imaging Services classification would need to be adjusted by approximately 10.29% at top step in order to align with the labor market average.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. County Employee Management Association (CEMA) has been notified of the recommendations.

FINANCING:

The salary and benefits increased costs for the current position (1.0 FTE filled) budgeted for the remainder of Fiscal Year 2023-24 is approximately \$1,649 and then \$21,436 annually thereafter. The funding for personnel costs is provided by NMC's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

- Economic Development
- Administration
- Health & Human Services
- Infrastructure
- Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:

Attachment A
Resolution

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Patient Financial Services Director classification as indicated in Attachment A effective June 1, 2024; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors consider adopting a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Patient Financial Services Director classification as indicated in Attachment A effective June 1, 2024; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Patient Financial Services Director classification was requested by Natividad Medical Center (NMC) administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the hospital comparable agencies identified in the County’s Compensation Philosophy last updated in January 2023.

The base wage analysis of the County’s hospital comparable agencies found that based on the duties performed, the Patient Financial Services Director classification was matched to five (5) of the six (6) hospital comparable agencies: Alameda Health System, Salinas Valley Health, Santa Clara Valley Medical Center, Contra Costa Regional Medical Center and San Mateo Medical Center. After thorough analysis of the data available at the time of the study, it was determined that no comparable match was made at Hazel Hawkins. The Patient Financial Services Director classification is approximately 5.16% below the salary mean of the comparable agency’s classifications.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County’s philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County’s Compensation Philosophy, the base wage salary of the Patient Financial Services Director classification would need to be adjusted by approximately 5.16% at top step in order to align with the labor market average.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. County Employee Management Association (CEMA) has been notified of the recommendations.

FINANCING:

The salary and benefits increased costs for the current position (1.0 FTE filled) budgeted for the remainder of Fiscal Year 2023-24 is approximately \$694 and then \$9,017 annually thereafter. The funding for personnel costs is provided by NMC's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

- Economic Development
- Administration
- Health & Human Services
- Infrastructure
- Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:
Attachment A
Resolution

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendices A and B to retitle the classification of Hospital Communications Operator II to Hospital Communications Operator and to adjust the salary range as indicated in Attachment A effective June 1, 2024;
- b. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendix A to adjust the salary range of the Hospital Supervising Communications Operator classification as indicated in Attachment A effective June 1, 2024;
- c. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendix A and B to abolish the classification of Hospital Communications Operator I as indicated in Attachment A; and
- d. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors consider adopting a Resolution to:

- a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendices A and B to retitle the classification of Hospital Communications Operator II to Hospital Communications Operator and to adjust the salary range as indicated in Attachment A effective June 1, 2024;
- b. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendix A to adjust the salary range of the Hospital Supervising Communications Operator classification as indicated in Attachment A effective June 1, 2024;
- c. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendices A and B to abolish the classification of Hospital Communications Operator I as indicated in Attachment A; and
- d. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

SUMMARY/DISCUSSION:

A classification and base wage compensation study of the Hospital Communications Operator classification series was requested by Natividad administrative staff. The reasons cited for the request were recruitment difficulties and to check for salary alignment with the hospital comparable agencies identified in the County's Compensation Philosophy which was last updated in January 2023.

The base wage analysis of the County's hospital comparable agencies found that based on the duties performed, the Hospital Communications Operator II classification was matched to four (4) of the six (6) hospital comparable agencies and is approximately 12.64% below the salary mean.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive

compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County’s Compensation Philosophy, Natividad recommends adjusting the base wage salary of the Hospital Communications Operator II classification by approximately 12.64% at top step in order to align with the labor market average. Furthermore, the base salary of the Hospital Supervising Communications Operator would need to be increased by approximately 12.64% at top step in order to maintain the current spread between the classifications.

It is further recommended that the classification of Hospital Communications Operator I be abolished and the classification of Hospital Communications Operator II be retitled to Hospital Communications Operator.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. Service Employees International Union (SEIU) Local 521 has been notified of the recommendations.

FINANCING:

The salary and benefits increased costs for the current positions (8.0 FTE filled) budgeted for the remainder of Fiscal Year 2023-24 is approximately \$4,745 and then \$61,690 annually thereafter. The funding for personnel costs is provided by NMC’s enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County’s commitment to meeting the Board’s initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

- Economic Development
- Administration
- Health & Human Services
- Infrastructure
- Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:
Attachment A
Resolution

..Title

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendices A and B to create the classification of Trauma Registrar with the salary range as indicated in Attachment A effective June 1, 2024; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors consider adopting a Resolution to:

- a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendices A and B to create the classification of Trauma Registrar with the salary range as indicated in Attachment A effective June 1, 2024; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

SUMMARY/DISCUSSION:

Natividad Medical Center (NMC) completed a classification and base wage compensation study of the Trauma Registrar recommend base wage salary aligned with available market data.

The American College of Surgeons (ACS) requires NMC to employ qualified Trauma Registrars to maintain its Level II Trauma designation. NMC has utilized generic classifications to staff this position and has recently experienced recruitment and retention difficulty as the market for qualified talent has become more competitive over the last year. In order to stay competitive and maintain the trauma designation, a classification with a unique salary string is required.

To establish the salary range for the new classification, NMC completed a base wage compensation study and found that the job duties, responsibilities and certifications of a Trauma Registrar position were matched to two (2) of the six (6) hospital comparable agencies: Alameda Highland Hospital and Santa Clara Valley Medical Center. After a thorough review and analysis of available data, no comparable matches were identified at Contra Costa Regional Medical Center, San Mateo Medical Center, Salinas Valley Health, Hazel Hawkins Hospital or in the Allied for Health compensation report. When there are only two classification matches from any of the hospital comparable agencies listed, an internal match will be included in the calculation of the market based average salary to establish the third match. The base wage compensation survey mean at top monthly step is approximately \$9,075.

The County Compensation Philosophy requires a minimum of three (3) benchmark classification matches with our comparable agencies in order to provide sufficient data for analyzing and determining a base wage comparison. As a result, there is sufficient data to help support creating the new classification of Trauma Registrar with a top monthly salary of approximately \$9,075.

OTHER AGENCY INVOLVEMENT:

The Monterey County Human Resources Department, and Monterey County Office of County Counsel have reviewed this recommendation. In addition, the Service Employees International Union (SEIU) Local 521 has been provided notice of these recommendations.

FINANCING:

This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

- Economic Development
- Administration
- Health & Human Services
- Infrastructure
- Public Safety

Prepared by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Approved by: Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:
Attachment A
Resolution

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Monterey Bay Radiology Associates Agreement

..Title

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Monterey Bay Radiology Associates to provide radiology services for the period July 1, 2024 to June 30, 2027 for an amount not to exceed \$15,300,000; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$1,530,000) of the original contract amount and do not increase the total contract amount above \$16,830,000.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Monterey Bay Radiology Associates to provide radiology services for the period July 1, 2024 to June 30, 2027 for an amount not to exceed \$15,300,000; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$1,530,000) of the original contract amount and do not increase the total contract amount above \$16,830,000.

SUMMARY/DISCUSSION:

NMC must arrange for the provision of radiology services for its patients including inpatient and outpatient diagnostic and women's imaging services and interventional radiology services required by the American College of Surgeons for Level II Trauma Centers. NMC wishes to enter into an agreement Monterey Bay Radiology Associates, for which board-certified radiologists provide exclusive radiology services at Natividad 24/7/365. Monterey Bay Radiology Associates will also provide a radiology physician to serve as the medical director and provide general direction and oversight of the Radiology Department. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Agreement is \$15,300,00 for the period July 1, 2024 to June 30, 2027. \$5,100,000 is included in the Fiscal Year 2024/2025 Recommended Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement is required for Level II trauma centers and provides Natividad with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments: Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

CEP America-Psychiatry dba Vituity First Amendment

..Title

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-15243) with CEP America-Psychiatry, PC, a California professional corporation dba Vituity to provide psychiatry services, extending the term by thirty-six (36) months (June 1, 2024 to May 31, 2027) for a revised full agreement term June 1, 2021 to May 31, 2027 and adding \$10,400,000 for a revised amount not to exceed \$18,636,050 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$823,605) of the original contract amount and do not increase the total contract amount above \$19,459,655.

..Report

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional and Call Coverage Services Agreement (A-15243) with CEP America-Psychiatry, PC, a California professional corporation dba Vituity to provide psychiatry services, extending the term by thirty-six (36) months (June 1, 2024 to May 31, 2027) for a revised full agreement term June 1, 2021 to May 31, 2027 and adding \$10,400,000 for a revised amount not to exceed \$18,636,050 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$823,605) of the original contract amount and do not increase the total contract amount above \$19,459,655.

SUMMARY/DISCUSSION:

NMC must arrange for the care and treatment of patients in the 18 bed mental health unit (MHU) as well as hospitalized patients and patients who present to the emergency department in need of behavioral health services. NMC wishes to amend its agreement with Vituity, a comprehensive acute care psychiatric provider group, to provide 24/7 dedicated physician staffing, oversight and leadership of the MHU, tele-psychiatry services, psychiatric evaluations for bariatric services and consult liaison services for medical and surgical inpatients. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement as to legal form. Auditor-Controller has reviewed and approved this agreement as to fiscal provisions. The agreement has been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The cost of this amendment is \$10,400,000. The total not to exceed amount of this Agreement is \$18,636,050 for the period June 1, 2021 to May 31, 2027. \$3,466,667 is included in the Fiscal Year 2024/2025 recommended budget. The remaining amount will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care, which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:

First Amendment
Agreement

Attachments on file at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Data Innovations Master Agreement for Software

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute a master agreement with Data Innovations LLC for laboratory middleware software SD2 maintenance and support, for an amount not to exceed \$43,411 with an agreement term May 21, 2024 through May 20, 2025.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, and limitations on liability provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute a master agreement with Data Innovations LLC for laboratory middleware software SD2 maintenance and support, for an amount not to exceed \$43,411 with an agreement term May 21, 2024 through May 20, 2025.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, and limitations on liability provisions within the agreement.

SUMMARY/DISCUSSION:

Natividad's Laboratory processes over 1.5 million lab tests annually. A licensed Clinical Laboratory Scientist reviews every test prior to sending a validated result to a provider. This process includes the use of SD2 intelligence software. The SD2 software receives all laboratory data from various instrumentation at use by Natividad's lab which the scientist then accesses to approve or reject a result. The software is customizable to create laboratory rules to auto verify results that are normal results. Use of this software does improve efficiency and safety to patients by allowing the clinical laboratory scientist to focus on results that are abnormal or problematic. By turning the attention to critical results away from normal results, the scientists have improved efficiencies to be able to get the critical results to the providers faster.

Natividad originally purchased the SD2 software from another vendor, McKesson Medical-Surgical (McKesson), via an agreement that was approved by the Board of Supervisors on February 27, 2018. That agreement expired in January of 2022, however, in 2021, prior to the agreement expiration, McKesson stopped supporting the SD2 software and transferred the ownership of the SD2 software licenses to its customers. In 2022 the Board of Supervisors approved the Transfer Letter of Agreement between Natividad and Data Innovations to acknowledge the transfer of ownership of the SD2 software from McKesson to Natividad.

Natividad has completed negotiations of a master agreement for software maintenance and support services with Data Innovations to ensure that support is available in the event there is any issues with the software as it continues to be used at Natividad.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed this master agreement as to form. The agreement has also been reviewed and approved by Natividad's Finance Committee and by its Board of Trustees on May 10, 2024.

FINANCING:

The cost for this agreement is \$43,411, all of which was included in the FY 23-24 Adopted budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Use of the SD2 middleware software enables more efficient data analysis for lab scientists during lab tests which ultimately improve the quality of patient care at Natividad.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Arthur Tiongson, Laboratory Clinical Manager, 772-7660

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Master Agreement Instrument Manager Software SD2

Business Associates Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

UCSF Pediatric Hospitalist Fourth Amendment

TITLE:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional Services Agreement (A-15373) with The Regents of the University of California, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric hospitalist services, extending the term by twenty-four months (July 1, 2024 to June 30, 2026) for a revised full agreement term of July 1, 2021 to June 30, 2026, with no change to the previously approved total not to exceed amount of \$433,520 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$23,352) of the original contract amount and increase the total contract amount above \$456,872.

RECOMMENDATION:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional Services Agreement (A-15373) with The Regents of the University of California, on behalf of the University of California, San Francisco, School of Medicine, Department of Pediatrics (UCSF) to provide pediatric hospitalist services, extending the term by twenty-four months (July 1, 2024 to June 30, 2026) for a revised full agreement term of July 1, 2021 to June 30, 2026, with no change to the previously approved total not to exceed amount of \$433,520 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$23,352) of the original contract amount and increase the total contract amount above \$456,872.

SUMMARY/DISCUSSION:

Natividad operates a twelve-bed pediatric unit and an eighteen-bed maternal infant unit providing medical care for newborns, children and adolescents, as well as hospital-based services for the pediatric population (age 0-21) through NMC's emergency medicine, trauma programs, general surgery and outpatient specialty clinics.

Natividad would like to amend its agreement with UCSF, for which Dr. Christopher Carpenter, a board-certified pediatric hospitalist participates in the call panel and provides pediatric patient care as needed. Natividad has obtained an independent opinion of fair market value supporting the payment terms of this agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

FINANCING:

There is no cost to this amendment. The total not to exceed amount for this agreement is \$433,520 for the period July 1, 2021 to June 30, 2026. \$50,000 is included in the Fiscal Year 2024/2025 recommended budget. The actual cost is contingent on the need for coverage and Dr. Carpenter's availability. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris., Chief Executive Officer, 783.2551

Attachments:

- Fourth Amendment
- Third Amendment
- Second Amendment
- First Amendment
- Agreement

Attachments on File at the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Agreement for Anesthesia Services per RFP 9600-87

..Title

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute an agreement with Monterey Anesthesia Professionals (MAP), pursuant to the Request for Proposal (RFP) #9600-87 for Anesthesia Services, with an Agreement term of June 1, 2024 through May 31, 2027 for an amount not to exceed \$22,000,000.
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$2,200,000) of the original contract amount and do not increase the total contract amount above \$24,200,000.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute an agreement with Monterey Anesthesia Professionals (MAP), pursuant to the Request for Proposal (RFP) #9600-87 for Anesthesia Services, with an Agreement term of June 1, 2024 through May 31, 2027 for an amount not to exceed \$22,000,000.
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than 10% (\$2,200,000) of the original contract amount and do not increase the total contract amount above \$24,200,000.

SUMMARY/DISCUSSION:

NMC recently issued a Request for Proposals (RFP) #9600-87 for Anesthesia Services. Anesthesia services are used throughout multiple areas of the hospital and have been historically outsourced. Services are rendered physically on-site at NMC by licensed physicians and by certified registered nurse anesthetists (CRNAs). In December 2023, MAP was awarded the bid for anesthesia services, including five operating rooms, a physician that is in-house and immediately available 24 hours a day and a back-up physician that is available on-call 24 hours a day in accordance with American College of Surgeons (ACS) guidelines for a Level II Trauma Center; 24 hours a day anesthesia services within the hospital's labor and delivery suites; and anesthesia services such as airway management (intubations), central line insertion and acute postoperative pain management. MAP will also designate a physician to serve as medical director for general administration and oversight of the anesthesia services.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement template as to legal form and risk provisions, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement template has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees.

FINANCING:

The cost for this agreement is \$22,000,000, of which \$6,900,000 has been included in the Fiscal Year 2024/2025 Recommended Budget. The actual cost will vary based on patient volumes to ensure sufficient coverage of the service. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement are required for a Level II Trauma Center and provide Natividad with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783-2506

Approved by: Charles R. Harris, Chief Executive Officer, 783-2551

Attachments:

Agreement

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

Amendments No. 11 & 12 to Locum Tenens Referral Services per RFP 9600-61 **Legistar Number: _____**

..Title

Authorize the Chief Executive Officer (“CEO”) for Natividad Medical Center (NMC) or his designee to execute amendment No. 11 to the agreements with Medical Search, LLC d.b.a. SUMO Medical Staffing (A-12896) and MDA Holdings, Inc. d.b.a. Medical Doctor Associates and amendment No. 12 to the agreements with Staff Care, Inc. (A-12897) for locum tenens physician referral services at NMC pursuant to the Request for Proposals (RFP) #9600-61, with no change to the agreement term of August 1, 2015 through June 30, 2024 and with an increase of \$1,500,000 to the total aggregate liability for all agreements awarded for a revised total aggregate amount not to exceed \$14,000,000

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer (“CEO”) for Natividad Medical Center (NMC) or his designee to execute amendment No. 11 to the agreements with Medical Search, LLC d.b.a. SUMO Medical Staffing (A-12896) and MDA Holdings, Inc. d.b.a. Medical Doctor Associates and amendment No. 12 to the agreements with Staff Care, Inc. (A-12897) for locum tenens physician referral services at NMC pursuant to the Request for Proposals (RFP) #9600-61, with no change to the agreement term of August 1, 2015 through June 30, 2024 and with an increase of \$1,500,000 to the total aggregate liability for all agreements awarded for a revised total aggregate amount not to exceed \$14,000,000

SUMMARY/DISCUSSION:

In April 2015, Natividad Medical Center (NMC) conducted a Request for Proposals (RFP) to provide referral of locum tenens physicians. Locum tenens are physicians who temporarily take the place of physicians during periods when physicians (employed or contracted) are not available (e.g., vacation; illness; continuing medical education; etc.) to provide health care services vital to NMC’s continued operation.

In order to find highly qualified temporary physicians and other locum tenens, such as advanced practitioners, who match the position we are trying to cover and are available on sometimes very short notice, it is necessary to contract with multiple locum tenens agencies. Due to multiple factors, including physician shortages in certain hard to fill specialties, NMC is experiencing a high utilization of locum tenens physicians and wishes to amend the agreements to extend the term and add funds ensuring temporary physicians are available when needed to provide the patient care services critical to NMC’s operation without interruption.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved these amendments No. 11 and amendments No. 12 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendments No. 11 and amendments No. 12 have also been reviewed and approved by NMC’s Finance Committee and by its Board of Trustees May 10, 2024

FINANCING:

The cost for this amendment No. 11 and amendment No. 12 is \$1,500,000 which is included in the Fiscal Year 2023-24 Recommended Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Hospital Director of Physicians, 783-2506
Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

- SUMO Medical Staffing Agreement through Amendment No. 11
- Staff Care, Inc. Agreement through Amendment No. 12
- Medical Doctor Associates, LLC Agreement through Amendment No. 11

Attachments on file with the Clerk of the Board

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Total Renal Care Agreement

Legistar Number: _____

..Title

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Total Renal Care, Inc. for acute dialysis services at NMC for an amount not to exceed \$5,000,000 with an agreement term July 1, 2024, through June 30, 2029.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$500,000) of the original cost of the agreement per each amendment, for total contract liability of (\$5,500,000).

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Total Renal Care, Inc. for acute dialysis services at NMC for an amount not to exceed \$5,000,000 with an agreement term July 1, 2024, through June 30, 2029.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$500,000) of the original cost of the agreement per each amendment, for total contract liability of (\$5,500,000).

SUMMARY/DISCUSSION:

Total Renal Care, Inc. provides comprehensive dialysis services for patients with kidney failure. These services are essential to Natividad Medical Center to meet our community's complex medical needs and for supportive treatment as a Level II Trauma Center. The services include all inpatient areas and the Acute Rehabilitation Unit. Natividad Medical Center and Total Renal Care leadership meet quarterly via The Joint Dialysis Oversight Committee (JDOC) to review quality metrics such as timeliness, staff competency validation, and shared responsibilities in providing quality patient care. Safety, transition of care, audit reviews, and utilization metrics are also discussed. Additionally, the entities confer as needed for quality concerns outside of routine scheduled meetings.

The Total Renal Care program offers a comprehensive array of resources for patients requiring hemodialysis, peritoneal dialysis, and Continuous Renal Replacement Therapy (CRRT). The services include providing dialysis registered nurses to safely manage the patient's care and the equipment needed to filter wastes and toxins from patients whose kidneys cannot provide this vital function. Education and support for Natividad Medical Center Registered Nurses include fundamental knowledge of CRRT for critically ill patients. Transitional Smart Services is a patient and family education program that provides dialysis-related education, chronic kidney disease education, general catheter and fistulas, vascular access modalities, and dialysis care.

Total Renal Care's dialysis program meets the quality standards required by Natividad Medical Center, and mechanisms are in place to measure and ensure compliance with Natividad Medical Center standards as required by the state of California, the Center for Medicare and Medicaid Services, and The Joint Commission.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 10, 2024.

FINANCING:

The cost for this agreement is \$5,000,000 of which \$1,000,000 which is included in the FY 2024-25 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs to be able to provide reliable and quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Nancy Buscher, Chief Nursing Office, 783-2560
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:
Total Renal Care, Inc Original Agreement

Attachments on file with the Clerk of the Board



FINANCIAL STATEMENTS

MARCH 31, 2024

04/15/24

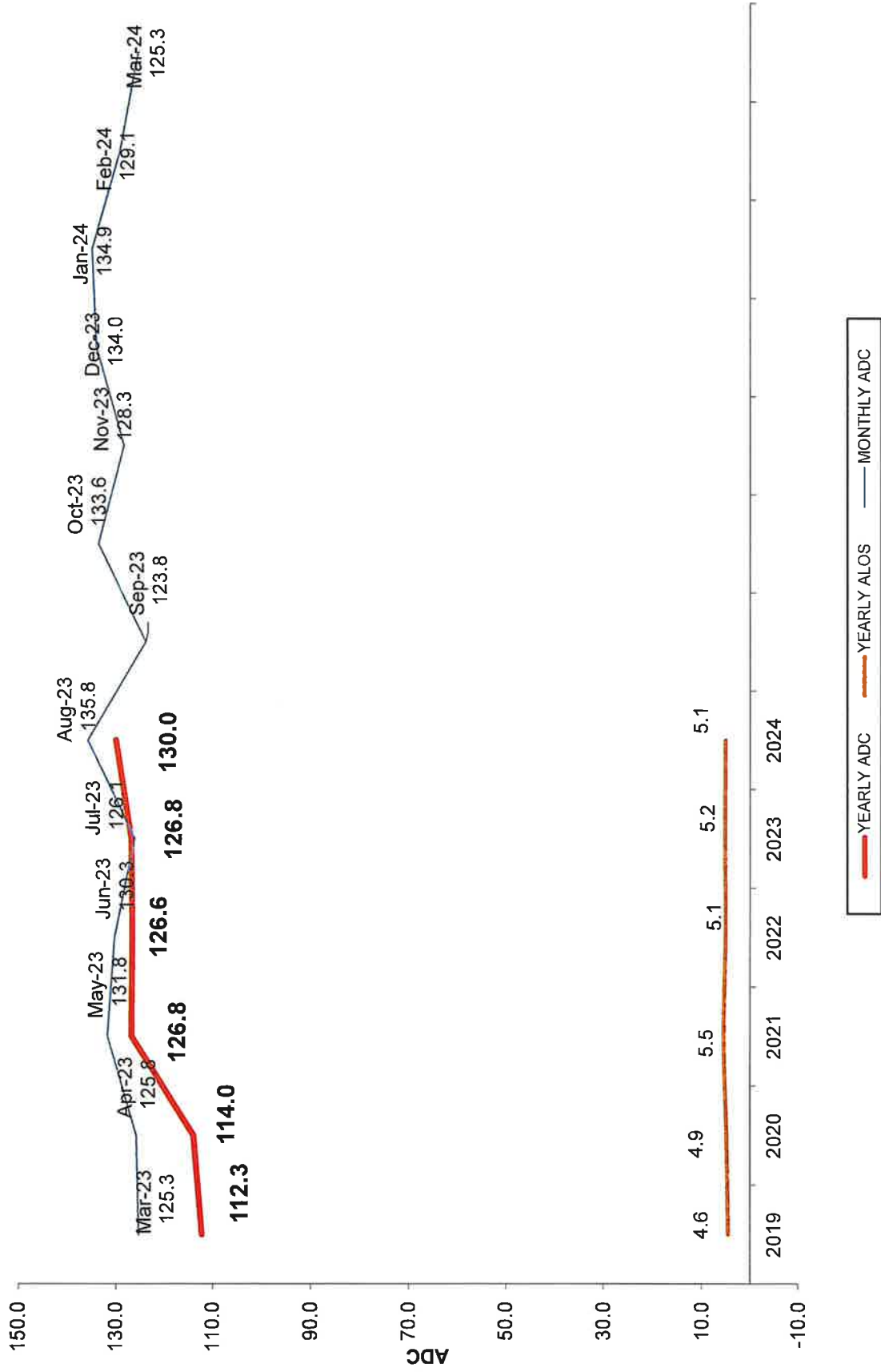


FINANCIAL STATEMENTS

MARCH 31, 2024

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**NATIVIDAD
STATISTICAL REPORT
March 31, 2024**

Month-To-Date					Year-To-Date					
01-24	02-24	03-24	Budget		Budget	Current	Prior Yr		%	
					PT DAYS BY SERVICE	STAFFED BEDS				CY/PLY
1	287	238	199	206	NICU	15	1,830	2,121	1,755	20.85%
2	2,138	1,770	1,781	1,982	Med/Surg	57	17,583	17,240	17,707	-2.64%
3	194	173	161	205	ICU	10	1,818	1,772	1,789	-0.95%
4	74	88	90	106	Peds	12	944	779	921	-15.42%
5	775	724	805	776	Acute Rehab	28	6,885	6,926	7,046	-1.70%
6	296	305	337	298	OB/Gyn	27	2,648	2,823	2,703	4.44%
7	3,764	3,298	3,373	3,574	TOTAL ACUTE	149	31,707	31,661	31,921	-0.81%
8	417	445	510	270	Psychiatric	19	2,392	4,090	2,588	58.04%
9	4,181	3,743	3,883	3,844	TOTAL DAYS	168	34,099	35,751	34,509	3.60%
10	274	280	283	300	Nursery	18	2,662	2,672	2,649	0.87%
					AVERAGE DAILY CENSUS					
11	96.4	88.8	82.8	90.3	Acute	121	90.3	89.9	90.8	-0.99%
12	25.0	25.0	26.0	25.0	Acute Rehab	28	25.0	25.2	25.7	-1.95%
13	13.5	15.3	16.5	8.7	Psychiatric	19	8.7	14.9	9.4	58.51%
14	134.9	129.1	125.3	124.0	TOTAL	168	124.0	130.0	125.9	3.26%
15	8.8	9.7	9.1	9.7	Nursery	18	9.7	9.7	9.7	0.00%
					PERCENTAGE OF OCCUPANCY					
16	79.7%	73.4%	68.4%	74.6%	Acute		74.6%	74.3%	75.0%	-1.0%
17	89.3%	89.3%	92.9%	89.3%	Acute Rehab		89.3%	90.0%	91.8%	-1.9%
18	71.1%	80.5%	86.8%	45.8%	Psychiatric		45.8%	78.4%	49.5%	58.5%
19	80.3%	76.8%	74.6%	73.8%	TOTAL		73.8%	77.4%	74.9%	3.3%
20	48.9%	53.9%	50.6%	53.9%	Nursery		53.9%	53.9%	53.9%	0.0%
					ADMISSIONS					
21	653	654	693	642	Acute		5,692	6,005	5,821	3.16%
22	53	58	63	57	Acute Rehab		509	530	531	-0.19%
23	56	51	53	43	Psychiatric		383	462	388	19.07%
24	762	763	809	742	TOTAL		6,584	6,997	6,740	3.81%
25	178	174	186	185	Nursery		1,640	1,668	1,627	2.52%
26	188	184	194	189	Deliveries		1,678	1,749	1,748	0.06%
					DISCHARGES					
27	616	632	660	620	Acute		5,500	5,709	5,597	2.00%
28	58	55	61	58	Acute Rehab		512	532	535	-0.56%
29	50	52	56	42	Psychiatric		376	464	383	21.15%
30	724	739	777	720	TOTAL		6,388	6,705	6,515	2.92%
31	152	168	164	172	Nursery		1,528	1,518	1,517	0.07%
					AVERAGE LENGTH OF STAY					
32	5.5	4.9	4.8	5.2	Acute(Hospital wide no babies)		5.2	5.1	5.1	0.00%
33	14.6	12.5	12.8	13.5	Acute Rehab		13.5	13.1	13.3	-1.50%
34	2.8	2.9	2.6	2.6	OB/Gyn		2.6	2.6	2.6	0.00%
35	7.4	8.7	9.6	6.2	Psychiatric		6.2	8.9	6.7	32.84%
36	1.5	1.6	1.5	1.6	Nursery		1.6	1.6	1.6	0.00%
					OUTPATIENT VISITS					
37	4,574	4,442	5,067	5,084	Emergency Room		45,100	45,229	44,157	2.43%
38	395	388	437	404	ER Admits		3,581	3,742	4,864	-23.07%
39	51.8%	50.9%	54.0%	54.4%	ER Admits as a % of Admissions		54.4%	53.5%	72.2%	-25.89%
40	6,575	6,519	7,271	6,019	Clinic Visits		53,396	58,891	53,734	9.60%
					ANCILLARY PROCEDURES BILLED					
41	57,507	52,286	57,602	54,320	Lab Tests		481,870	500,947	485,780	3.12%
42	4,442	4,275	4,587	3,974	Radiology Procedures		35,255	40,269	35,292	14.10%
43	236	244	288	272	MRI Procedures		2,414	2,212	2,249	-1.65%
44	118	82	130	106	Nuclear Med Procedures		943	926	940	-1.49%
45	1,350	1,269	1,423	1,238	Ultrasound Procedures		10,983	11,872	11,339	4.70%
46	2,551	2,331	2,616	2,018	CT Scans		17,900	22,831	17,293	32.02%
47	433	435	388	367	Surgeries		3,258	3,773	3,342	12.90%
48	7.09	7.40	7.68	7.56	FTE'S PER AOB		7.56	7.36	7.60	-3.16%
49	1,393.4	1,399.7	1,402.5	1,349.7	TOTAL PAID FTE'S		1,349.7	1,395.8	1,373.1	1.65%
50	6,091	5,487	5,656	5,531	ADJUSTED PATIENT DAYS		49,069	52,133	49,552	5.21%

**NATIVIDAD
STATEMENT OF REVENUES AND EXPENSES AND CHANGES IN NET ASSETS-TREND-NORMALIZED
FOR FY2024**

	JUL-23	AUG-23	SEP-23	OCT-23	NOV-23	DEC-23	JAN-24	FEB-24	MAR-24	APR-24	MAY-24	JUN-24	YTD
R E V E N U E													
Patient Revenue:													
1	75,825,124	81,181,440	75,600,355	84,980,765	76,534,937	82,070,923	77,660,888	72,610,591	78,214,954				704,689,978
2	4,930,938	5,547,977	6,135,118	6,496,508	5,846,986	4,720,352	6,399,055	6,673,901	8,451,923				55,204,758
3	36,720,170	39,152,144	38,736,950	41,449,259	40,190,023	36,033,165	36,399,344	36,931,604	39,582,778				348,195,436
4	117,476,232	125,881,561	121,472,423	132,938,532	122,571,946	122,824,440	122,459,287	116,216,095	126,249,654				1,108,090,171
Deductions from revenue													
5	89,537,030	94,105,959	91,652,157	101,057,942	92,684,258	94,299,636	93,216,667	90,853,362	99,147,527				846,564,458
6	3,902,355	4,451,253	3,433,866	3,200,210	2,924,570	2,103,918	2,933,334	583,772	1,597,181				25,130,458
7	32,434	16,002	100,784	104,233	169,465	57,622	13,981	49,231	74,390				618,142
8	93,471,819	98,573,214	95,186,807	104,362,384	95,789,293	96,461,076	96,164,002	91,486,366	100,819,098				872,313,059
9	24,004,414	27,308,347	26,285,616	28,576,148	26,783,653	26,363,364	26,295,285	24,729,730	25,400,586				235,777,112
10	20,43%	21,69%	21,64%	21,50%	21,85%	21,46%	21,47%	21,28%	20,14%	0,00%	0,00%	0,00%	21,28%
11	7,172,655	7,172,655	7,733,219	7,672,655	7,672,655	7,672,655	7,672,655	7,672,655	8,732,925				69,174,730
Other Operating Revenue:													
12	126,949	118,418	122,684	122,684	122,684	122,684	122,684	122,684	122,684				1,104,153
13	563,942	563,396	563,942	563,942	563,942	578,011	563,942	563,942	444,000				4,989,059
14	60,000	60,000	60,000	90,000	67,500	67,500	336,037	75,030	75,030				891,097
15	462,213	475,332	401,705	335,474	461,827	532,041	423,752	435,485	405,172				3,933,003
16	1,213,104	1,217,147	1,148,331	1,112,100	1,215,952	1,300,236	1,446,415	1,197,141	1,046,886				10,897,313
17	32,390,173	35,698,149	35,167,166	37,360,903	35,672,261	35,336,255	35,414,357	33,599,526	35,210,367				315,849,155
TOTAL REVENUE													
18	18,420,876	19,260,639	19,435,892	19,785,987	19,349,099	19,688,296	19,412,622	19,792,605	20,209,885				175,355,900
19	1,008,571	968,009	946,882	896,300	821,592	843,228	910,554	710,903	754,381				7,861,420
20	4,994,554	5,108,351	5,491,614	5,298,876	5,142,542	5,128,010	5,763,135	5,355,080	5,599,907				47,882,071
21	3,048,135	3,239,769	3,410,518	3,782,206	3,536,386	3,511,019	3,460,840	3,081,841	3,492,589				30,566,303
22	2,811,489	3,204,107	3,065,841	3,514,114	3,570,515	3,461,188	3,232,346	3,268,453	3,047,827				29,195,890
23	408,031	408,857	408,444	398,519	533,878	424,399	423,489	428,544	425,184				3,850,344
24	390,173	379,982	430,712	408,593	331,107	377,075	359,257	339,141	312,615				3,328,655
25	37,914	37,914	37,914	21,234	21,234	21,234	21,234	21,234	21,234				241,147
26	1,042,305	988,590	1,004,521	1,073,360	1,026,709	1,027,572	1,018,847	1,059,752	1,013,674				9,285,331
27	461,297	681,908	446,204	569,987	558,594	478,019	518,536	670,965	581,135				4,956,645
28	32,625,344	34,298,137	34,698,544	35,740,167	34,893,657	34,960,049	35,120,858	34,728,517	35,438,432				312,503,705
29	(235,172)	1,400,012	468,622	1,620,735	778,604	376,206	293,488	(1,128,991)	(228,065)				3,345,450
NET INCOME(LOSS)													
Normalization for Extraordinary Items													
30	-	-	-	-	-	-	-	-	-				-
31	-	-	-	-	-	-	-	-	-				-
32	-	-	-	-	-	-	-	-	-				-
33	-	-	-	-	-	-	-	-	-				-
34	-	-	-	-	-	-	-	-	-				-
35	NET INCOME BEFORE Extraordinary Items												
36	CAPITAL CONTRIBUTIONS												
37	County Contribution												
38	CHANGE IN NET ASSETS												
39	\$ (235,172)	\$ 1,400,012	\$ 468,622	\$ 1,620,735	\$ 778,604	\$ 376,206	\$ 293,488	\$ (1,128,991)	\$ (228,065)	\$ -	\$ -	\$ -	\$ 3,345,450

**NATIVIDAD
BALANCE SHEET
AS OF MARCH 31, 2024**

	CURRENT MONTH			YEAR-TO-DATE			% CHG.
	BEGINNING	ENDING	INC/(DEC)	BEGINNING	ENDING	INC/(DEC)	
1	\$ 118,437,104	\$ 138,528,691	20,091,587	\$ 162,833,635	\$ 138,528,691	\$ (24,304,944)	(14.9) %
2	27,483,667	25,983,667	(1,500,000)	30,483,667	25,983,667	(4,500,000)	(14.8)
3	68,261,206	67,787,260	(473,946)	53,884,336	67,787,260	13,902,924	25.8
4	131,300,012	133,212,289	1,912,277	52,592,486	133,212,289	80,619,803	153.3
5	5,853,606	6,028,821	175,216	5,412,718	6,028,821	616,103	11.4
6	13,030,242	10,997,498	(2,032,744)	4,987,292	10,997,498	6,010,206	120.5
7	384,365,837	382,538,227	(18,172,389)	310,194,134	382,538,227	72,344,092	23.3
8	362,353,537	362,562,846	209,310	357,940,947	362,562,846	4,621,900	1.3
9	(242,513,708)	(243,527,382)	(1,013,674)	(234,499,704)	(243,527,382)	(9,027,678)	(3.8)
10	119,839,829	119,035,464	(804,365)	123,441,243	119,035,464	(4,405,778)	(3.6)
11	157,420,507	144,013,907	(13,406,600)	220,778,493	144,013,907	(76,764,586)	(34.8)
12	\$ 641,626,174	\$ 645,587,598	\$ 3,961,424	\$ 654,413,870	\$ 645,587,598	\$ (8,826,272)	(1.3) %
13	21,494,248	23,627,395	2,133,148	24,660,888	23,627,395	(1,033,493)	(4.2)
14	7,603,887	8,822,100	1,218,212	15,778,848	8,822,100	(6,956,748)	(44.1)
15	82,634,835	81,363,050	(1,271,785)	85,508,835	81,363,050	(4,145,784)	(4.8)
16	4,245,606	4,245,606	-	4,003,251	4,245,606	242,355	6.1
17	15,389,867	17,554,598	2,164,731	13,093,690	17,554,598	4,460,908	34.1
18	131,368,443	135,612,749	4,244,306	143,045,511	135,612,749	(7,432,762)	(5.2)
19	2,727,452	2,672,635	(54,817)	3,165,990	2,672,635	(493,355)	(15.6)
20	-	-	-	-	-	-	-
21	13,364,949	13,364,949	-	17,610,555	13,364,949	(4,245,606)	(24.1)
22	16,092,402	16,037,584	(54,817)	20,776,545	16,037,584	(4,738,961)	(22.8)
23	490,591,814	490,591,814	-	475,812,463	490,591,814	14,779,352	3
24	3,573,515	3,345,450	(228,065)	14,779,352	3,345,450	(11,433,901)	(77.4)
25	494,165,330	493,937,265	(228,065)	490,591,814	493,937,265	3,345,451	0.7
26	\$ 641,626,174	\$ 645,587,598	\$ 3,961,424	\$ 654,413,870	\$ 645,587,598	\$ (8,826,272)	(1.3) %

**NATIVIDAD
STATE AND COUNTY RECEIVABLES
AS OF 3/31/24**

BALANCE SHEET	<u>Beg. Balance</u>	<u>Accruals</u>	<u>Prior Years Final Rec'n</u>	<u>IGTs</u>	<u>Payments</u>	<u>End. Balance</u>
Medi-Cal Waiver (DSH + SNCP)	1,224,882	10,724,997	240,122	36,580,403	(31,938,379)	16,832,025
Physician SPA	-	375,000				375,000
Rate Range IGT-CCAH- AB 915	11,664,000	10,498,500		13,178,534		35,341,034
Medical GME	-	2,865,267		1,086,864	(3,409,446)	(1,572,585)
Medical HPE	40,955	225,000			(544,957)	(279,003)
Family First-COVID 19 SB1732	22,930	375,003			(555,345)	(157,412)
Hospital Fee	(3)	2,099,997			(2,910,146)	(810,149)
MCMC EPP		749,997				749,994
MCMC QIP	14,000,000	11,549,997		13,652,948	(33,782,999)	5,419,946
	24,000,000	25,499,997		21,906,674		71,406,671
GOVERNMENT RECEIVABLES	50,952,764	65,713,752	240,122	86,405,423	(73,141,273)	130,170,788
Accrued Donations	755,683	600,090			(1,369,546)	(13,773)
Office Buildings	(43,583)	1,110,190			(1,096,191)	(29,584)
Miscellaneous Receivable	53,622	959,126			(1,176,113)	(163,366)
Probation	-	866,205			(789,730)	76,475
UCSF & TOURO University	-	72,000			(48,500)	23,500
Interest Accrued	-	4,969,059			(3,145,810)	1,823,249
Health Department	-	1,479,725			(1,154,725)	325,000
Watsonville	1,000,000					1,000,000
OTHER RECEIVABLES	1,765,722	10,056,394	-	-	(8,780,615)	3,041,501
STATE/COUNTY RECEIVABLES	\$ 52,718,486	\$ 75,770,146	\$240,122	\$ 86,405,423	\$ (81,921,888)	\$ 133,212,289

P & L	YTD MAR-24
Medi-Cal DSH /SNCP	\$ 10,724,997
Physician SPA	\$ 375,000
AB915	2,865,267
SB 1732	2,099,997
HPE	225,000
Esperanza Care	(1,875,006)
HD Residency Support	(375,003)
MCMC EPP	11,549,997
MCMC QIP	25,499,997
Hospital Fee	749,997
Medical GME	749,997
CARES Act Fund Aid	4,500,000
Family First C-19 Response-FMAP Enhance-	375,003
Rate Range IGT-CCAH-	10,498,500
Medicare Bi-Weekly Payment	1,210,987
GOVERNMENT FUNDING INCOME	\$ 69,174,730

NATIVIDAD
STATEMENT OF CASH FLOWS
AS OF MARCH 31, 2024

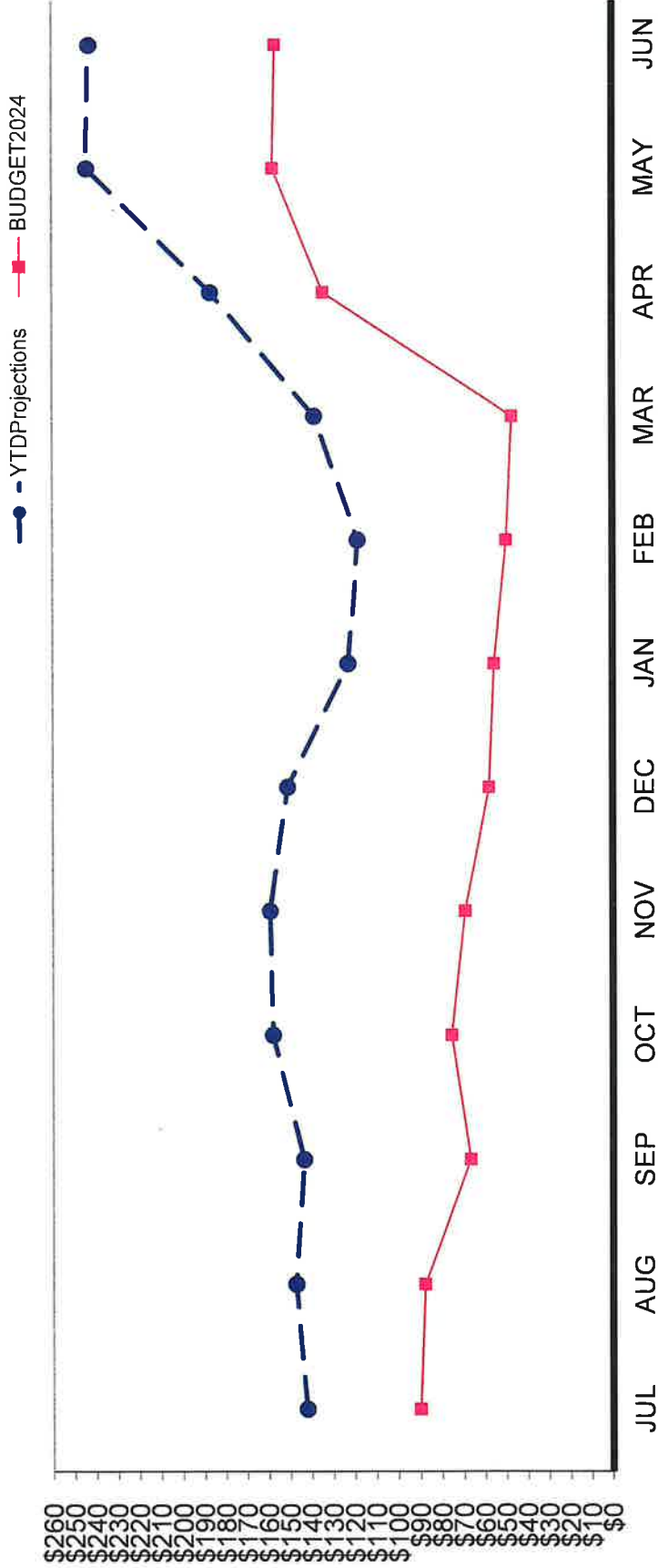
CURRENT MONTH		YEAR - TO - DATE	
1	\$ 118,437,104	CASH AT BEGINNING OF PERIOD	\$ 162,833,635
2		FROM OPERATIONS:	
3	(228,065)	NET INCOME/(LOSS)	3,345,450
4	-	NET INCOME ADJ - PRIOR YEAR	-
5	1,013,674	DEPRECIATION/AMORT	\$ 9,027,678
6	785,610	SUBTOTAL	12,373,129
7		CHANGES IN WORKING CAPITAL:	
8	473,946	ACCOUNTS RECEIVABLE	(13,902,924)
9	1,500,000	FUND AID STIMULUS	4,500,000
10	(1,912,277)	STATE/COUNTY RECEIVABLE	(80,619,803)
11	1,857,528	PREPAID EXPENSE & INVENTORY	(6,626,309)
12	2,133,148	ACCRUED PAYROLL	(1,033,493)
13	1,218,212	ACCOUNTS PAYABLE	(6,956,748)
14	(1,271,785)	MCARE/MEDICAL LIABILITIES	(4,145,784)
15	-	SHORT TERM DEBT	242,355
16	2,164,731	ACCRUED LIABILITIES	4,460,908
17	6,163,504	NET (DECREASE)/INCREASE	(104,081,798)
18		CAPITAL ADDITIONS:	
19	(209,310)	PP&E ADDITIONS	(4,621,900)
20	-	NBV OF ASSETS DISPOSED	-
21	(209,310)	TOTAL CAPITAL (Use of Cash)	(4,621,900)
22		FINANCING ACTIVITY:	
23	(54,817)	LONG TERM BOND DEBT	(4,738,961)
24	13,406,600	OTHER ASSETS	76,764,586
25	-	INVESTMENTS	-
26	13,351,783	TOTAL FINANCING	72,025,625
27	20,091,587	INC./(DEC.) IN CASH BALANCE	(24,304,944)
28	\$ 138,528,691	CASH BALANCE - END OF PERIOD	\$ 138,528,691

**NATIVIDAD
RECONCILIATION OF GOVERNMENT FUNDING
FISCAL YEAR 2024**

	<u>BDGT-24</u>	<u>ESTIMATE FY2024</u>	<u>Variance to Budget</u>
Medi-Cal DSH Waiver	\$ 14,300,000	\$ 14,300,000	\$ -
Physician SPA	\$ 500,000	\$ 500,000	-
EPP	15,400,000	\$ 15,400,000	-
QIP	28,000,000	\$ 34,000,000	6,000,000
AB915	3,820,000	\$ 3,820,000	-
SB1732	2,800,000	\$ 2,800,000	-
CCAH Rate Range	14,000,000	\$ 14,000,000	-
HPE	300,000	\$ 300,000	-
Family First Corona Virus Response	500,000	\$ 500,000	-
Esperanza Care Outside Purchased Service	(2,500,000)	\$ (2,500,000)	-
HD Residency Support	(500,000)	\$ (500,000)	-
Medical GME	1,000,000	\$ 1,000,000	-
CARES Act Fund Aid	-	\$ 6,000,000	6,000,000
Medicare Bi-Weekly Payments	1,300,000	\$ 1,300,000	-
Provider Fee	1,000,000	\$ 1,000,000	-
	<u>\$ 79,920,000</u>	<u>\$ 91,920,000</u>	<u>\$ 12,000,000</u>



Cash Flow Performance Fiscal Year 2024 (in Millions)



Months	ESTIMATE											
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
YTD	142.3	147.4	144	158	159	151	123	118	139	187	244	243
BDGT	90.0	87.8	67	76	69	58	56	50	47	134	158	157
Variance	52.3	59.6	77	82	90	93	67	69	91	53	86	86

NATIVIDAD
CASH FORECAST
FISCAL YEAR 2024

	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ACTUAL DEC	ACTUAL JAN	ACTUAL FEB	ACTUAL MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	162,833,635	142,308,392	147,388,355	143,606,166	158,054,997	159,390,551	140,919,763	122,878,278	118,422,446	138,518,681	186,861,097	243,881,429	162,833,635
CASH RECEIPTS													
Patient Revenues (incl pro fees and lab cap)	21,808,531	26,184,631	22,199,687	29,390,787	24,048,348	15,638,476	30,751,652	26,405,739	26,724,296	24,857,027	24,857,027	24,857,027	297,723,228
Provider Fee												250,000	250,000
RR IGT CCAH											28,861,128		28,861,128
Stimulus - Family First Response COVID19-		83,251	267,896	10,480	82,092		66,473						510,191
SHORT DOYLE				293,324		58,118	1,262,503			1,616,238	862,019	862,019	4,954,219
HPE			97,974	200,726			69,298		176,959	25,000	25,000	25,000	619,957
Foundation Donations	494,657	40,685	68,272	15,045	43,054		395,194	150,307	23,067	60,000	60,000	60,000	1,410,281
Mcal Waiver FY 22-23/GPP		11,658,646			16,663,872			3,442,840		20,410,306			52,175,664
Fund Aid			500,000	500,000	500,000	500,000	500,000	500,000	1,500,000				4,500,000
SB1732			315,901					2,594,244					2,910,146
HEALTH DEPARTMENT REIMB		132,985		311,241	167,122		278,423		141,241	139,646	139,646	139,646	1,449,949
MCAL GME	388,091	501,055		1,093,751		774,612			651,937				3,659,446
AB915													3,820,000
Rent Income	23,345	23,345	321,362	93,696	144,672	122,184	123,184	115,684	122,684	123,592	123,592	123,592	1,460,930
Juvenile Hall									190,694				190,694
QIP										33,441,014	33,441,014		66,882,027
EPP				15,586,490					18,196,509				33,782,999
Phys SPA			173,021										173,021
FYE 6/30/23 Medicare Cost Report tentative settlement									228,215				228,215
IGT Sub-Fund Transfer In/(Out)		6,206,776		10,710,273				48,261,199	13,262,181				78,440,429
Fund 404 Transfer		897,959	55,034	68,048	12,779	100,720	25,140	63,885	141,554	1,206,590	614,476	1,801,004	4,987,188
Interest Income						1,705,349		1,440,461					3,883,309
Miscellaneous Revenue	269,493	1,398,558	687,981	432,981	401,620	360,214	857,718	305,135	561,838				5,275,538
Total Cash Receipts	22,984,117	47,127,890	24,687,128	58,706,842	42,063,559	19,259,672	34,329,586	83,279,495	61,921,174	81,879,411	88,983,900	32,925,758	598,148,560
CASH DISBURSEMENTS													
Purchased Services and Supplies	8,337,656	8,848,094	9,830,316	14,066,528	9,211,616	17,834,249	16,797,988	10,625,072	8,864,185	9,507,829	9,507,829	9,507,829	132,959,192
Rate Range Assessment Fee CY22								1,870,676					1,870,676
Rate Range IGT CY22								11,114,825					11,114,825
Rate Range IGT CY21								193,033					193,033
IGT MEDICAL GME	325,968	86,140		332,488			342,267						1,132,161
GPP	7,552,884			10,377,786			5,387,552		13,262,181				36,580,403
PNPP SFY12-13		240,122											240,122
IGT EPP		6,206,776						7,446,172					13,652,948
IGT QIP								21,906,674					21,906,674
GPP Transfer to HD/BH (3 FYs)							1,603,047						1,603,047
Building Lease / Rental Equipment	194,125									184,021	190,159	184,021	752,326
Unfunded Actuarial Liability (UAL) Annual Allocation								13,948,989					13,948,989
COP Principal & Interest Payments					4,541,347				441,454	536,790			5,519,591
Payroll and Benefits	18,088,256	25,062,168	18,110,256	18,453,600	18,475,269	18,360,499	27,588,729	19,050,488	18,886,256	20,885,906	20,885,906	20,885,906	244,733,236
Workers Comp Allocation					4,909,589								4,909,589
Property Insurance					1,476,025								1,476,025
Liability Insurance					1,839,738								1,839,738
COWCAP	4,933,569	21,561											4,955,130
Data Processing	1,010,147					1,103,120	220,583	220,583		297,516	297,516	297,516	3,446,980
Pension Fund Transfer to County	3,066,755												3,066,755
Capital Expenses Fund 404		897,959	55,034	68,048	12,779	100,720	25,140	63,885	141,554	1,206,590	614,476	1,801,004	4,987,188
Capital Expenditures		685,106	473,712	959,561	261,642	331,873	405,765	1,294,930	209,310	918,345	467,682	1,370,758	7,378,683
Total Cash Disbursements	43,509,360	42,047,927	28,469,318	44,258,011	40,728,006	37,730,460	52,371,071	87,735,326	41,824,939	33,536,996	31,963,568	34,047,033	528,267,311
Increase/(Decrease)	(20,525,243)	5,079,963	(3,782,190)	14,448,831	1,335,554	(18,470,788)	(18,041,485)	(4,455,831)	20,096,235	48,342,415	57,020,332	(1,121,248)	69,881,248
Ending Cash Fund 451	142,308,392	147,388,355	143,606,166	158,054,997	159,390,551	140,919,763	122,878,278	118,422,446	138,518,681	186,861,097	243,881,429	242,760,181	232,714,884
(-) Cash In Transit							10,177,223						
(+) Petty Cash and CC	16,984	8,381	9,913	10,341	22,659		9,326	14,658	10,010				
Ending Cash as per 6/L	142,325,376	147,396,736	143,616,079	158,065,338	159,413,209	161,106,311	122,887,571	118,437,104	138,528,691	186,861,097	243,881,429	242,760,181	
Fund 404													
Beginning Balance	64,093,731	64,093,731	63,195,772	63,140,738	63,072,690	63,059,910	62,959,191	62,934,050	62,870,166	62,728,612	61,522,022	60,907,547	
Transfer In from fund 451													
Transfer Out fund 404	-	(897,959)	(55,034)	(68,048)	(12,779)	(100,720)	(25,140)	(63,885)	(141,554)	(1,206,590)	(614,476)	(1,801,004)	
Capital Expenditures													
Ending Cash Fund 404	64,093,731	63,195,772	63,140,738	63,072,690	63,059,910	62,959,191	62,934,050	62,870,166	62,728,612	61,522,022	60,907,547	59,106,543	
Ending Cash Fund 451 & 404	206,402,122	210,584,127	206,746,903	221,127,687	222,450,461	203,878,953	185,812,328	181,292,612	201,247,293	248,383,119	304,788,975	301,866,724	



Credentials Committee: 4/5/2024
 Medical Executive Committee: 4/9/2024
 Joint Conference Committee: 4/25/2024
 Board of Trustees: 5/10/2024

CREDENTIALS REPORT TO BOT

INITIAL APPOINTMENTS: The following practitioners have applied for initial appointment to the Medical Staff or Allied Health Professional staff. Review and recommendation for staff membership and/or privileges is based on quantitative and qualitative factors such as: current licensure, DEA, professional liability insurance, board certification, continuing education, review of health status, education, training and current clinical competence, NPDB, litigation history, peer references and current and prior affiliations, etc. Membership and/or privilege requirements are satisfactorily met, unless specified below. <u>Initial appointments will be granted Provisional staff status along with privileges or practice prerogatives for a period not to exceed twenty-four (24) months.</u>					
NAME	SPECIALTY / SERVICE	NOTES	PROCTOR	APPOINTMENT PERIOD	RECOMMEND
Caples, Connor M., MD	Vascular Surgery / Surgical Specialties		Dr. Di Stante	05/10/2024 – 05/01/2026 <i>Temporary Privileges</i> 04/18/2024 – 05/10/2024	Srv Dir: 03/28/2024
Duncan, Christopher C., MD	Physical Med & Rehabilitation / Medical Specialties		Dr. Galicia	05/10/2024 – 05/01/2026 <i>Temporary Privileges</i> 03/04/2024 – 05/10/2024	Srv Dir: 03/01/2024
Ginwalla, Rashma F., MD	Trauma / Surgical Specialties		Dr. Di Stante	05/10/2024 – 05/01/2026	Srv Dir: 04/04/2024
Hayat, Naweed, MD	Psychiatry / Psychiatry		Dr. Tully	05/10/2024 – 05/01/2026 <i>Temporary Privileges</i> 04/05/2024 – 05/10/2024	Srv Dir: 03/15/2024
Nguyen, Phuong T., MD	Ambulatory / OBGYN		Dr. Chandler	05/10/2024 – 05/01/2026 <i>Temporary Privileges</i> 03/13/2024 – 05/10/2024	Srv Dir: 03/13/2024
Salahuddin, Farah F., MD	Rheumatology / Medical Specialties		Dr. Medawar	05/10/2024 – 05/01/2026	Srv Dir: 03/29/2024

NAME	SPECIALTY / SERVICE	NOTES	PROCTOR	APPOINTMENT PERIOD	RECOMMEND
Yogam, Kris, MD	OBGYN / OBGYN		Dr. Chandler	05/10/2024 – 05/01/2026	Srv Dir: 04/03/2024

LOCUMS TENENS: The following practitioner(s) were granted Temporary privileges to fulfill an important patient care, treatment, service need and to see only the patients of the practitioner for whom he/she is providing locum tenens services.					
NAME	SPECIALTY	SERVICE	REASON	TIMEFRAME	RECOMMEND
None					

REAPPOINTMENTS: The following practitioners have applied for reappointment to the Medical or AHP Staff. Review and recommendation for staff membership and/or privileges is based on quantitative and qualitative factors such as: current licensure, DEA, professional liability insurance, board certification, continuing education, review of health status, current clinical competence, NPDB, litigation history, peer references, OPPE and peer review data. Membership and/or privilege requirements are satisfactorily met, unless specified below. Membership requirements are met, unless specified below. Practitioners will be reappointed to their current staff status, unless specified below, for a period not to exceed 24 months.					
NAME	SPECIALTY / SERVICE	NOTES	STATUS	REAPPOINTMENT PERIOD	RECOMMEND
Barghouthi, Tamara T., MD	Teleneurology / Medical Specialties		Courtesy	6/1/2024 – 6/1/2026	Srv Dir: 03/29/2024
Bretan, Jr., Peter N., MD	Urology / Surgical Specialties		Provisional	6/1/2024 – 6/1/2026	Srv Dir: 03/29/2024
Daniel, Emad H., MD	Psychiatry / Psychiatry		Provisional to Active	6/1/2024 – 6/1/2026	Srv Dir: 04/03/2024
Di Stante, Alexander G., MD	Bariatric Surgery / Surgical Specialties		Active	6/1/2024 – 6/1/2026	Srv Dir: 04/03/2024
Dwight-Gilroy, Eric L., AGACNP-BC	Adult-Gerontology Acute Care Nurse Practitioner / Trauma		Advanced Practice Professional	6/1/2024 – 6/1/2026	Srv Dir: 03/28/2024
Flores, Jacqueline R., MD	Family Medicine / Family Medicine		Active Ambulatory	6/1/2024 – 6/1/2026	Srv Dir: 03/26/2024
Garcia, Allyson A., MD	Pediatric Hospitalist / Pediatrics		Provisional to Active	6/1/2024 – 6/1/2026	Srv Dir: 03/31/2024
Jones, Deborah L., NNP-BC	Neonatal Nurse Practitioner / Pediatrics		Advanced Practice Professional	6/1/2024 – 6/1/2026	Srv Dir: 03/31/2024
Lorents, Evelyn M., MD	Teleradiology / Radiology		Provisional	6/1/2024 – 6/1/2026	Srv Dir: 04/02/2024
Northern, Robert D., CRNA	Certified Registered Nurse Anesthetist / Anesthesia		Advanced Practice Professional	6/1/2024 – 6/1/2026	Srv Dir: 03/28/2024
Peng, Bob, MD	OBGYN / OBGYN		Active	6/1/2024 – 6/1/2026	Srv Dir: 04/03/2024
Usovicz, Anna G., MD	Neonatal Perinatal Medicine / Pediatrics		Provisional to Active	6/1/2024 – 6/1/2026	Srv Dir: 03/31/2024

Confidential and Privileged: This document and the peer review data contained herein are privileged and protected under California Evidence Code Section 1157, the federal Health Care Quality Improvement Act of 1986, and other applicable law.

Volkers, Lorraine A., MD	Anesthesiologist / Anesthesia		Provisional to Active	6/1/2024 – 6/1/2026	Srv Dir: 03/28/2024
Williams, Jason A., MD	Teleneurology / Medical Specialties		Provisional to Courtesy	6/1/2024 – 6/1/2026	Srv Dir: 03/29/2024
Zaro, Christina M., MD	Family Medicine w/ Obstetrics / Family Medicine		Active	6/1/2024 – 6/1/2026	Srv Dir: 03/26/2024

INITIAL FPPE / RELEASE FROM PROCTORING: The following practitioner(s) have completed their basic and/or advanced procedure proctoring requirements.					
NAME	SPECIALTY / SERVICE	PRIVILEGES / PRACTICE PREROGATIVES			
Burckhard, Braden A., MD	Ophthalmology / Surgical Specialties	Ophthalmology core proctoring complete			
Campbell, Steffani L., MD	Emergency Medicine / Emergency Medicine	Emergency Medicine Core, ER Limited Focused US, Procedural Sedation and Trauma proctor complete			
Cohen, Stella N., MD	Critical Care / Internal Medicine / Pulmonary Medicine	Critical Care, Internal Medicine and Pulmonary Medicine proctor complete			
DeAugustinis, Karolina P., MD	Emergency Medicine / Emergency Medicine	Emergency Medicine Core, Procedural Sedation and Trauma proctor complete			
DeAugustinis, Matthew, MD	Emergency Medicine / Emergency Medicine	Emergency Medicine Core, Procedural Sedation, Trauma, and ER Limited Focused US proctor complete			
Guerrero, Jacqueline M., MD	OBGYN / OBGYN	Cesarean Section proctoring complete			
Hasan, Mohamed N., MD	Pediatric Hospitalist / Pediatrics	Pediatric Core proctoring complete			
Keselman, Inna, MD	Intraoperative Neuromonitoring / Medical Specialties	Intraoperative Neuromonitoring proctor complete			
Lorents, Evelyn M., MD	Teleradiology / Radiology	Teleradiology Core proctor complete			
Tolentino, Arminda S., MD	Ambulatory Care / Family Medicine	Ambulatory Care proctor complete			
Underwood, Amelia, PA-C	Physician Assistant / Family Medicine	Physician Assistant Core proctor complete			
Uowicz, Anna G., MD	Neonatal Perinatal Medicine / Pediatrics	Neonatal Medicine core proctor complete			
Wheless, Selene G., DO	Family Medicine Hospitalist / Family Medicine	Adolescent and Adult Core proctor complete			
Williams, Jason A., MD	Teleneurology / Medical Specialties	Teleneurology Core proctoring complete			

CATEGORY CHANGES OUTSIDE OF REAPPOINTMENT: The following practitioner(s) category or status were changed as described.			
NAME	SPECIALTY / SERVICE LINE	CURRENT / NEXT	REASON
Keselman, Inna, MD	Intraoperative Neuromonitoring / Medical Specialties	Provisional to Courtesy	Proctoring complete
			EFFECTIVE DATE 05/10/2024

PRIVILEGE CHANGES OUTSIDE OF REAPPOINTMENT: The following practitioner(s) have requested an increase or decrease of privileges. An increase in privileges shall be granted for the remainder of the current appointment period.		
NAME	SPECIALTY / SERVICE	PROCTOR
Bertani, Laura A., MD	Family Medicine / Family Medicine	Dr. Nothnagle / Dr. Chandler
		ADD: OB Core, Arterial line placement, Central venous line placement, Intubation, Ventilator management, Postpartum Tubal Ligation, Cesarean Section and Cesarean Section with Tubal ligation, Dilatation and curettage (D&C), External Cephalic Version, Vacuum-assisted delivery, Vaginal birth after cesarean section (VBAC)

RESIGNATIONS: The following practitioner(s) have voluntarily resigned their staff membership and privileges or AHP status. Practitioners were in good standing with the Medical Staff of Natividad at the time of the resignation, unless specified below.			
NAME	SPECIALTY / SERVICE	REASON	EFFECTIVE DATE
Kafilmout, Imad T., MD	Family Medicine / Family Medicine	Voluntary Resignation	02/29/2024
Lewis, Dana M., DO	Family Medicine Hospitalist / Family Medicine	Voluntary Resignation	04/25/2024
McHugh, Kevin, MD	Diagnostic Radiology / Radiology	Voluntary Resignation	03/22/2024
Shahabuddin, Saiham, MD	Internal Medicine Hospitalist / Medical Specialties	Voluntary Resignation	06/30/2024
Tashjian, Caroline, MD	Internal Medicine Hospitalist / Medical Specialties	Voluntary Resignation	05/31/2024
Vu, Quang D., MD	Telereurology / Medical Specialties	Voluntary Resignation	04/30/2024

RELEASE FROM ADVANCED PROCEDURE TEACHING / TRAINING: The following Advanced Practice Professional(s) have completed their advanced procedure teaching/training requirements in the following privileges as per MSP008-4. They are eligible to apply for these practice prerogatives.				
NAME	SPECIALTY	SERVICE	REASON	RECOMMEND
None				

TRAUMA NURSE PRACTITIONER ADVANCED PROCEDURE TEACHING / TRAINING: The following Trauma Nurse Practitioner(s) meet the qualifications and request to participate in the Advanced Procedure Teaching / Training, MSP008-4.	
NAME	PROCEDURE
None	

NEONATAL NURSE PRACTITIONER ADVANCED PROCEDURE TEACHING / TRAINING: The following Neonatal Nurse Practitioners() meet the qualifications and request to participate in the Advanced Procedure Teaching / Training, MSP008-5.	
NAME	PROCEDURE

Emergency Medicine Physician Assistant, Nurse Practitioner ADVANCED PROCEDURE TEACHING AND TRAINING: The following meet the qualifications and request to participate in the Advanced procedure Teaching / Training, MSP008-6		
NAME	PROCEDURE	RECOMMEND
None		

Confidential and Privileged: This document and the peer review data contained herein are privileged and protected under California Evidence Code Section 1157, the federal Health Care Quality Improvement Act of 1986, and other applicable law.